VOL. 15. No. 3

THE FURNITURE TRADE REVIEW

AND

INTERIOR DECORATOR.

PUBLISHED MONTHLY AT 335 BROADWAY, NEW YORK. SUBSCRIPTION, $1.00 PER ANNU IN ADVANCE.

JANUARY 10, 1895

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Fort Plain Furniture Co.,

MANUFACTURERS

Chamber Suites,
Chiffoniers,
Dressing Tables,
Dressers with Brass Standards,

In Mahogany, Curly Birch and Bird's-Eye Maple.

Fort Plain, - - N. Y.

FURNITURE WORK A SPECIALTY. · · · SATISFACTION GUARANTEED.

* * *.* * *

S. J. KELLEY
WOOD ENGRAVER.
166 WATER ST

Electrotyping.

Binghamton, N.Y.

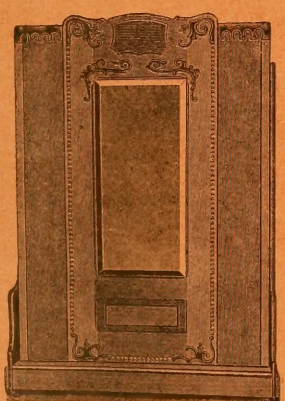
o - - ESTIMATES CHEERFULLY FURNISHED. - - o

M. F. & F. E. SCHRENKEISEN,

49 & 51 Elizabeth Street, BETWEEN HESTER and Canal, New York.

PARLOR AND LIBRARY SUITES, ODD CHAIRS, DIVANS AND CONVERSATION CHAIRS, EASY AND TURKISH CHAIRS, LOUNGES, PIANO STOOLS, GOLD ONYX TABLES, BURNISHED AND PLAIN GOLD SPECIALTIES, PEDESTALS, FANCY CARVED ROCKERS, HALL FURNITURE, ETC.

Correspondence Invited.



No. 11. Six for $100. Mirror 18×40 in. French Bevel.

Eureka Folding Bed Co.,

MANUFACTURERS OF

WARDROBE AND CHIFFONIER

Folding Beds.

Office and Factory:
359-365 Rivington Street,

Salesroom:
232 Canal Street, New York City.

Representative: W. H. HICKERSON.

Finishes: Antique Oak, Cherry and Mahogany on hardwoods. Good woven wire springs. Send for illustrated sheet showing twelve styles, six wardrobe and six chiffonier.



No. 6. French Plate, 12×30, . . $12.75
No. 6. " " 6× 6, . . 9.25

FRANK RHONER & Co.

Manufacturers of Furniture.

OUR SPECIALTIES.
PARLOR, LIBRARY, & HALL.

437 EAST 22ND STREET,
440 EAST 23RD STREET,
NEW YORK.

P. DERBY & CO.,

202 & 204 Canal St.,

New York City,

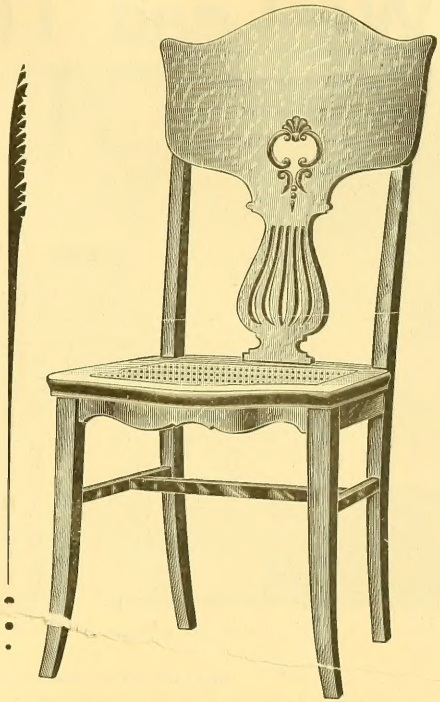
MANUFACTURERS OF

ALL KINDS AND DESCRIPTIONS OF

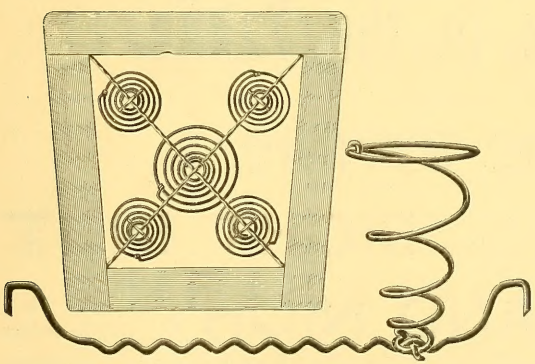
CHAIRS.

FULL AND COMPLETE LINE OF ALL OUR CHAIRS AT OUR WAREROOMS.

SEND FOR CATALOGUE.



No. 751. ANTIQUE OAK.



STAPLES PATENT WIRE SEAT.

Put Good Spring Seats in your Chairs for the coming year.

The people want them and we can give them to you. We will sell you ***Perfect Spring Seats*** cheaper than you can get them any other way. We have also got a new thing for parlor furniture bottoms.

Drives on from the bottom, same as webbing, and will not wear out. Send for samples. We will treat you right.

BEWARE OF INFRINGEMENTS.

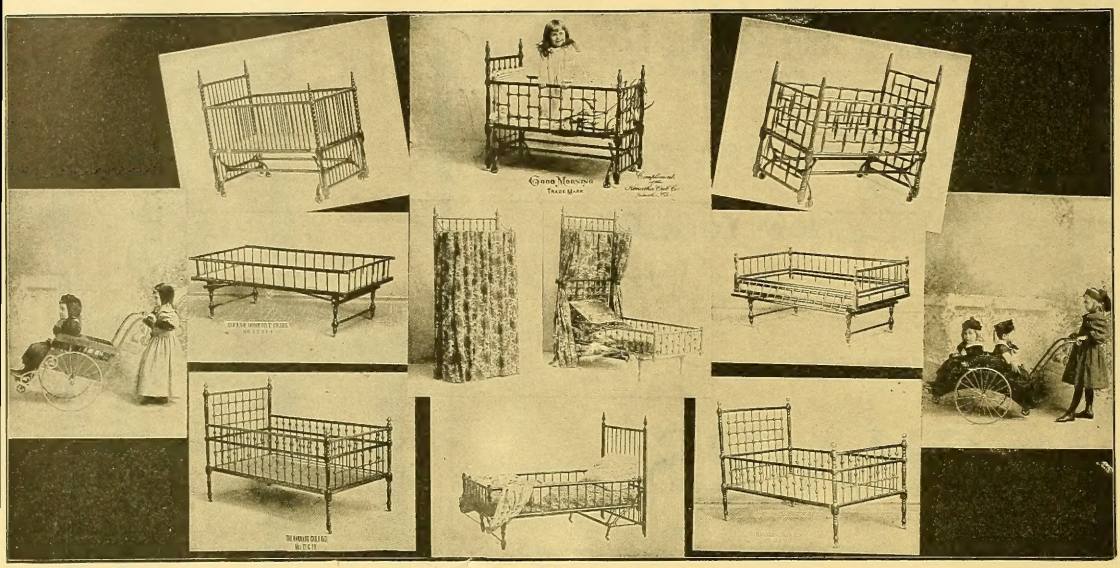
Patented May 10, 1892,
" September 20, 1892,
" March 6, 1894,
" December 25, 1894.
Other patents pending.

STAPLES & HANFORD,

NEWBURGH, N. Y.

We Lead Them All

In Goods that Babies Delight in,
That Mothers Desire,
That Sell on Sight.



These are only a few of our styles. All goods are guaranteed the best made and best selling Children's Goods on the market.

Send for Catalogue. Try a Sample Order.

THE KENOSHA CRIB CO., Kenosha, Wis.

Important Notice to the Public.

ARE YOU IN THE SWIM?

. . . . We're RIGHT IN IT

And have to **WORK DAY AND NIGHT** to fill orders ***secured on merit*** since the revival of trade. ***We don't cut prices*** nor are we compelled to, with the confidence we have secured through the unrivaled excellence of our goods. ***Why, our mail orders*** alone would make us hustle. Who says this?

THE UNITED STATES FEATHER DOWN CO.,

MANUFACTURERS

Of ***Feather*** Pillows, Beds, Bolsters, &c., as well as ***Fancy Down Cushions*** and ***Comfortables.*** Also ***Wholesale Dealers*** in all grades of ***Feathers*** and ***Downs.***

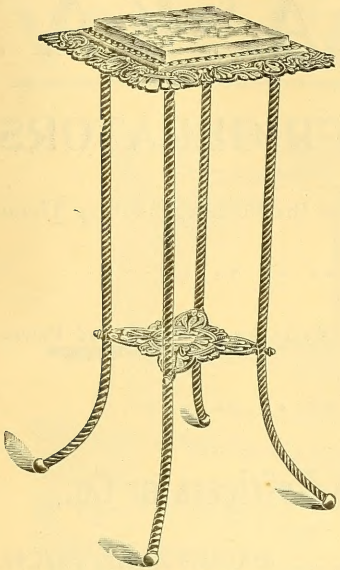
1404-1410 AVENUE A, NEW YORK CITY.

Wallace & Sons,

(ESTABLISHED 1848.)

29 Chambers and 5 Reade Sts., New York.

OPPOSITE CITY HALL PARK.



Onyx Table 78.

ONYX

TABLES,
CABINETS and
PEDESTALS,
BANQUET and
PIANO LAMPS

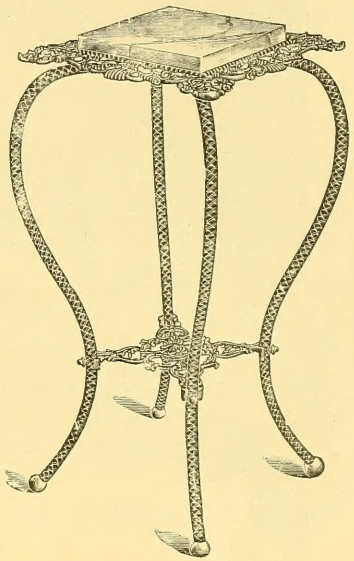
Of Artistic Design,
Superior Quality and
Exquisite Finish.

SHOWROOMS:

Nos. 29 Chambers and
5 Reade Streets,

NEW YORK.

Space 27, Fourth Floor,
American Furniture Mfrs.' Exposition,
New York, Jan. 14 to Feb. 1, 1895.



Onyx Table 79.

At the January Exposition in New York, Space No. 62, Main Hall,

S. P. PORTER'S EXHIBIT.

A REVOLUTION IN PATTERNS FOR 1895.

HALL & LYON FURNITURE COMPANY'S solid mahogany, curly birch and quarter sawed oak Chamber Suits. Designs entirely new, novel and unique.

INDIANA FURNITURE MFG. COMPANY'S great line of Sideboards. Every pattern a novelty in itself. No two styles alike.

HARRISBURG FURNITURE MFG. COMPANY'S popular line of fancy Cabinet Ware, to which they have added this year Dressing Cases in white enamel, bird's-eye maple, curly birch and solid mahogany, with Chiffoniers and Ladies' Toilet Tables to match. The correct thing to go with brass and iron beds. Don't fail to see them.

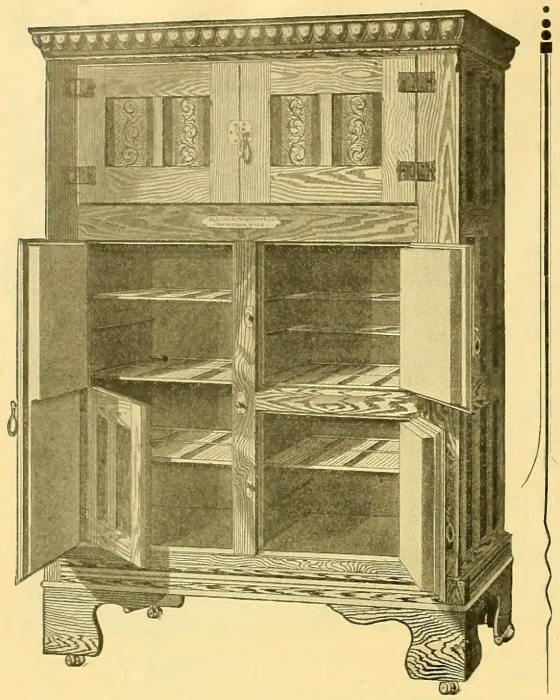
CONNERSVILLE CABINET COMPANY'S entire new line of Combination and Library Cases, China Closets, Chiffoniers and Combination Chiffoniers.

ELMIRA TABLE COMPANY'S unexcelled line of Extension and other Tables. For construction, design, finish and price they challenge comparison with anything made.

Also the AMERICAN EXTENSION BED that takes the place of all folding beds. Three pieces of furniture in one. No weights. No accidents. An absolutely perfect bed. Prices right. You can handle them.

In addition to the above, various other lines to be seen at my warerooms, 185 & 187 CANAL STREET, NEW YORK.

S. P. PORTER.



THE . .

ALASKA

REFRIGERATORS

Make Friends for the Dealers Handling Them.

.. ..

Write for Catalogue and Prices.

.. ..

The Alaska Refrigerator Co.,

MUSKEGON, MICH.

JAMESTOWN FURNITURE CO.

MANUFACTURERS OF

Parlor and Library TABLES, Etc.

JAMESTOWN, N. Y.

Our Spring Line . . .

will consist of new (original) and catchy styles, with prices to suit the times. . . . .

Our full line will be shown at the

New York Exposition,

January 14 to February 1,

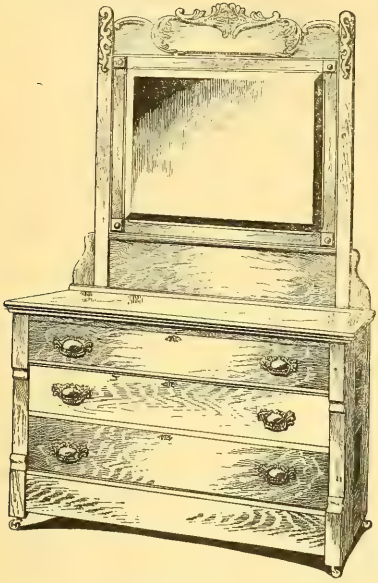
in **Space 19,**

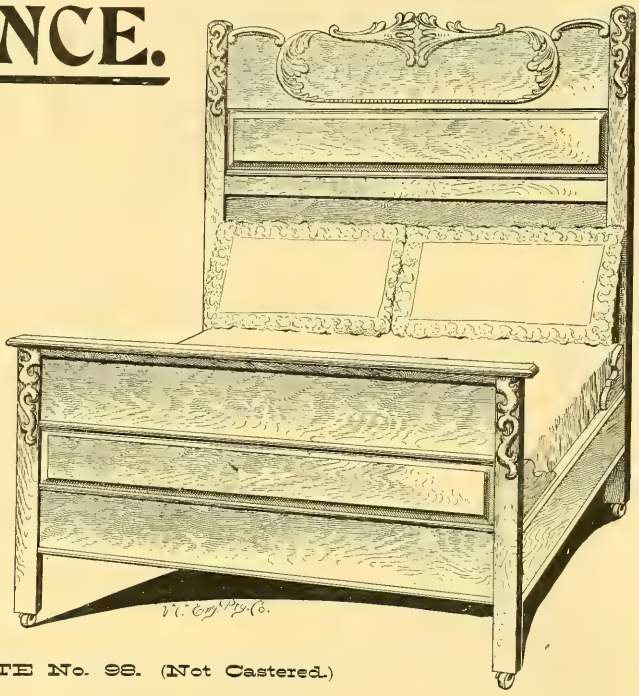
on the **Fourth Floor.**

Represented in New York by S. D. O'Mara, 148 Atlantic Avenue, Brooklyn; Philadelphia, Washington and Baltimore by B. F. Richardson, Philadelphia, Pa.

NOW IS YOUR CHANCE.

WE make the unprecedented offer below to close out style.





SUITE No. 98. (Not Castered.)

ANTIQUE ASH. Dresser 20 x 42; Commode 17 x 30;
Bed 6 ft. high, 4 ft. 6 in. wide.

24 x 30 German Bevel Plate in French Dresser, at **10 FOR $100** . . PER SUITE. . .

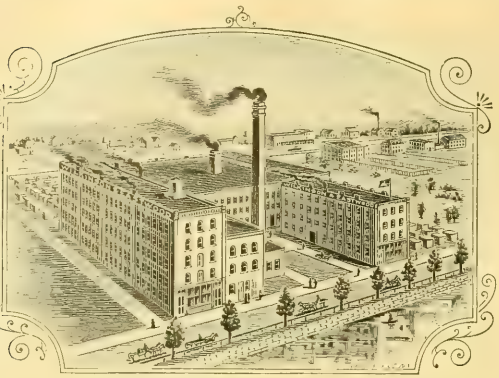
18 x 40 German Bevel Plate in Cheval Dresser, at **9 FOR $100** . . PER SUITE. . .

This offer is for a short time only, and no order will be accepted for these suites in less than $100 lots. Terms: Net 60 days, f. o. b. factory.

Our new and extensive line for the Spring in Oak, Ash and Imitation Mahogany, and ranging in price from Ten to Thirty Dollars, has never been equaled. SEE IT BEFORE BUYING.

The West Michigan Furniture Co.,

HOLLAND, MICH.



Main Floor, Exhibit 84.

At the Expo.

WHICH OPENS IN NEW YORK,
JANUARY 14,

We shall be prepared . . . . .
to show over . . . . .

◈ ◈ ◈ ◈ ◈

ur Goods are
Trade Catchers and
Profit Makers.

◈ ◈ ◈ ◈ ◈

70 Designs of Chairs and Rockers in Polished Wood Seats, Cobbler Seats and Upholstered. Made of Quartered Oak, Imitation Mahogany and Red Birch. We manufacture a full assortment of attractive up-to-date Rockers and Odd Chairs. Keep a

Live Stock and can ship you a line of goods that will sell readily, at a good profit, and that will make permanent friends to your business of every purchaser.

Wilkinson & Eastwood, Binghamton, N. Y.

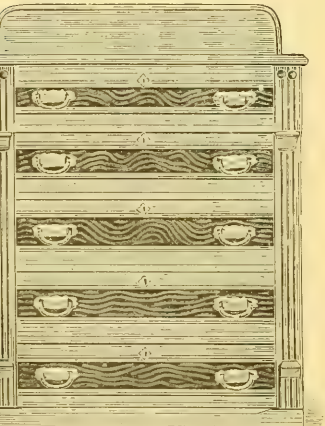
OUR AGENTS, H. R. MAY AND E. W. KELLEY, WILL HAVE CHARGE OF OUR EXHIBIT.

Cheer Up Don't Be Discouraged!

WE ARE STILL RUNNING OVERTIME, AND ARE STILL OFFERING THESE TWO . . . .

••• Chiffoniers

AT THE FOLLOWING LOW PRICES:



No 199. Solid Ash Chiffonier.
inches wide... ....
inches high..... .....
½ inches deep..... } $4.25 NET.

❋

YOU MAKE NO MISTAKE WHEN YOU BUY FROM US. WE KNOW OUR BUSINESS, AND OUR PROSPERITY PROVES THAT WE DO.

◆

HOW DO YOU LIKE THESE CHIFFONIERS?

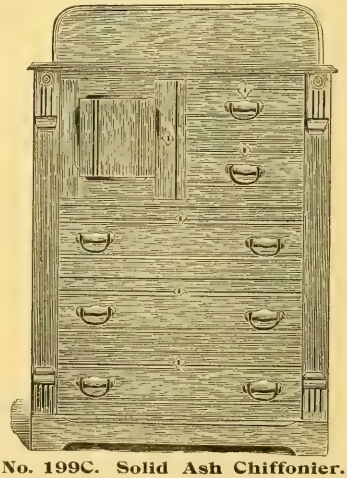
◆

SEND IN A SAMPLE ORDER.

◆

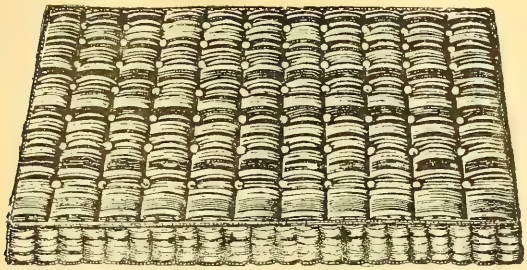
ALL KINDS OF FURNITURE KEPT IN STOCK. ORDERS FILLED PROMPTLY.

❋



No. 199C. Solid Ash Chiffonier.
34 inches wide..... } $4.50 NET.
45 inches high.....
17½ inches deep.....

HARTMEIER & SONS, - - PATERSON, N. J.



Model Bedding House,

FRED. P. ELSBREE, Propr.,

ATHENS, PA.

— MANUFACTURER OF —

All Kinds of MATTRESSES

KNOWN TO THE TRADE.

Hair Mattresses, Cotton Mattresses, Fibre Mattresses, Husk Mattresses, Excelsior Mattresses, Combination Mattresses.

MANUFACTURER OF

ALL GRADES OF EXCELSIOR.

WHOLESALE DEALER IN

Excelsior, Ticking, Husk,
Cotton, Tufts, Burlaps,
Fibre, Twine, Feathers.

WITHOUT one exception I carry everything that is wanted in the mattress line, and can furnish you the best goods for the least price of any factory running. My goods are all warranted, and warranted to be worth one hundred cents on the dollar.

A sample order will convince you that this advertisement is true.

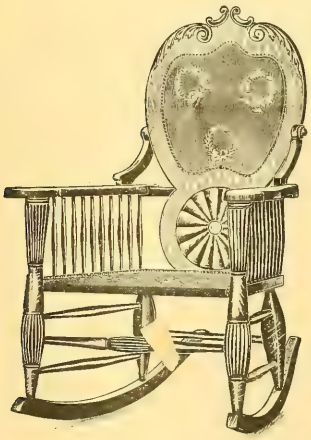
Times are hard and prices easy.

Send for Price List and Samples.

FRED. P. ELSBREE,

Box 707. ATHENS, PA.

WE PUT FEET AND LEGS IN OUR CHAIRS!



OUR No. 40. In Oak or Imitation Mahogany.

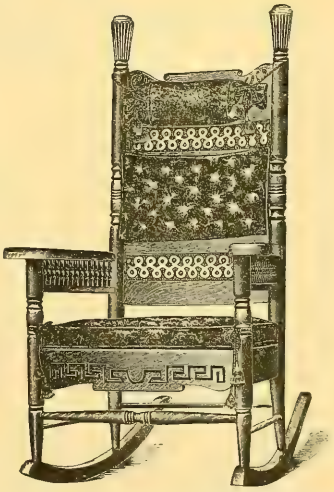
NOW, please put your feet and legs into the **New York Furniture Exposition, January 14**, and look up

SPACE 88,

MAIN FLOOR,

and brace yourself for the surprise we will give you on **anything you want** in the line of **Leather, Plush** or **Cobbler Seat**

Rockers & Chairs.



OUR No. 70. In Oak or Imitation Mahogany.

Make a **note** of this space **now** and you will **never regret it.**
Our new line surpasses all our former efforts. Send for photographs.

LANGSLOW, FOWLER & CO., Rochester, N. Y.

NO, BUSINESS IS NOT DULL WITH US.

UPHOLSTERED COBBLER CHAIRS

CANE, SADDLE AND WOOD SEAT

A continued and increasing demand is the best indication of success.

Send for our Catalogue. Newest and latest designs on the market.

EW ENGLAND SALESMAN,
ROBERT C. BENNETT.

TIDIOUTE CHAIR CO., Limited,

FACTORY AND SALESROOMS. TIDIOUTE, PA.

• SECOND TO NONE. •

RAND &
LEOPOLD
DESK CO.,

BURLINGTON,
IOWA.

OUR NEW LINE is now ready and will consist of over 125 different styles of

ROLL CURTAIN AND
FLAT TOP

OFFICE DESKS,

TABLES, CABINETS, &c.

QUALITY STRICTLY CORRECT.

PRICES TO MEET ALL LEGITIMATE COMPETITION.

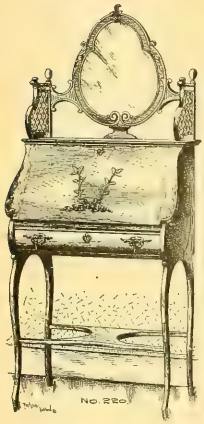
PROMPT SHIPMENTS OUR GUARANTEE.

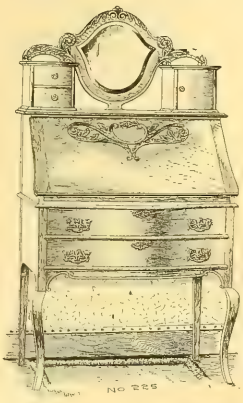
Full line shown by . . . . .

Frederick Goll, 175-177 Canal St., New York.
and
Wear & Scott, 154 Michigan Ave., Chicago, Ill.

. . . . SEND FOR CATALOGUE. . . . .

We Fear No Competition on Earth!



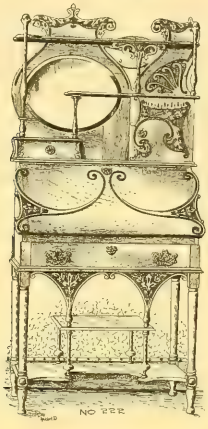


We Manufacture . . . . .

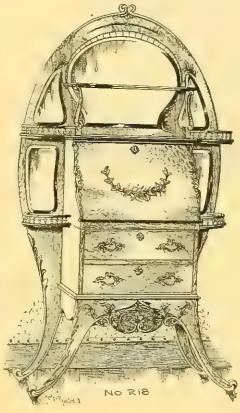
China Closets,
Parlor Desks,
Book Cases,
Library Cases,
Toilet Tables, &c.

In Oak, Mahogany and Curly Birch.

. . . . . **And we lead them all in Styles, Goods and Prices.**







A **Full Line of Samples . . . .**

OF OUR GOODS MAY BE SEEN AT THE SHOWROOMS OF

. . . . Wear & Scott,

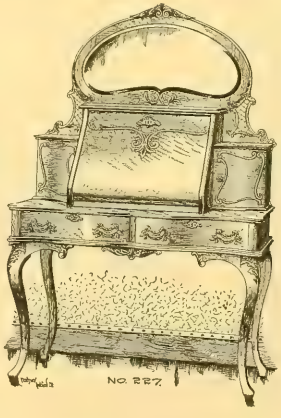
154 & 155 Michigan Ave., Chicago,

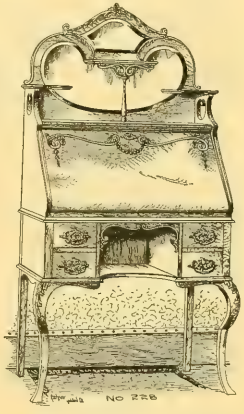
AND AT OUR EASTERN WAREHOUSE, ...

380 Hudson St., New York City.

J. P. GAYLORD, Representative.

WRITE FOR CATALOGUE.



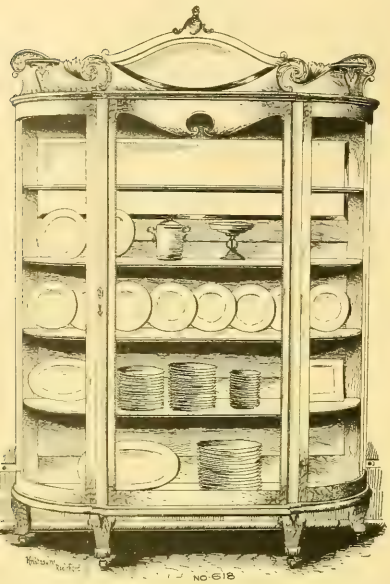


Rockford Desk and Furniture Co., Rockford, Ill.

WILL EXHIBIT AT NEW YORK EXPOSITION IN JANUARY.

SKANDIA . . . FURNITURE CO.,

. . . Rockford, Ill. . . .



* ✻ *

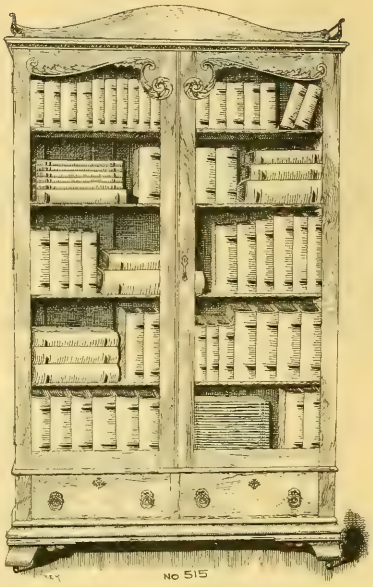
MANUFACTURERS OF

China Closets,
Ladies' Desks,
Library Cases,
Combination Bookcases,
Hall Trees,

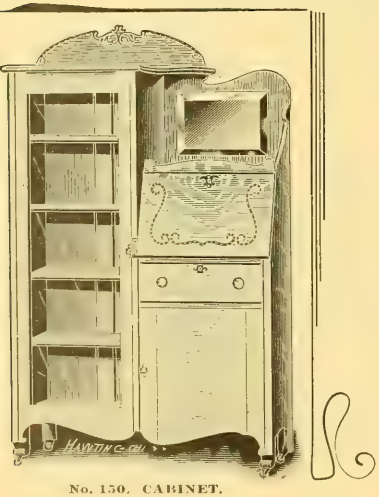
IN OAK, MAHOGANY . . AND BIRCH.

All New Goods.
Shown at New York Exposition in January.
See This Line.

New Catalogue February 1.



STAR FURNITURE CO.,



No. 150. CABINET.

- - ROCKFORD. ILL.

Don't fail to see this line

At Exposition.

In charge of FAWCETT BROS.,

New York address: 380 Hudson St.

Our New Catalogue will be sent to dealers on application.

We make **Ladies' Desks, Combination Bookcases, Library Cases, China Closets, Secretaries, Ladies' Dressing Tables and Odd Dressers.**



LOOK OUT FOR THE WINNERS.

THEY ARE COMING.

EARLY IN JANUARY.

Our new line of money makers, consisting of odd Dressers and Chiffoniers in Curly Birch, Mahogany and White Enamel, with brass and iron standards to go with Brass and Iron Bedsteads; Curly Birch and Mahogany Chamber Suites; Curly Birch, Mahogany and Oak "Success" Combination Folding Beds; Curly Birch, Mahogany and Oak Combination Cases; also Office Desks, Typewriter Cabinets, Table Washstands, etc.

They can be seen at OUR NEW YORK EXPOSITION,
175 Canal Street, Fred'k Goll, Agent;

At our Chicago Showroom, 154 Michigan Avenue,
Wear & Scott, Agents;

And at our large and comfortable Showroom
at our Factory at Rockford, Illinois.

FOREST CITY FURNITURE CO.

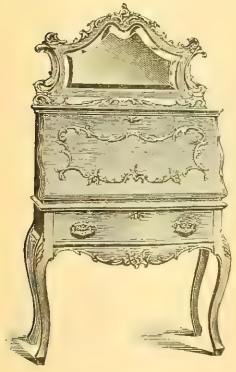
PALACE FOLDING BED COMPANY,

ROCKFORD, ILL.

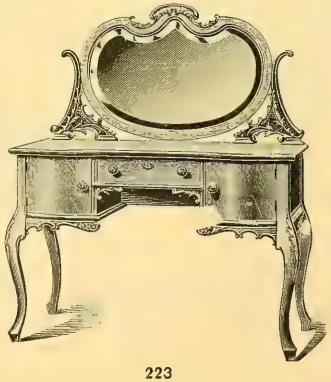
Send for New Catalogue, Just Out, Showing a Great Line, Consisting of

Folding Beds,
Ladies' Dressing Tables,
Ladies' Desks,
Combination Bookcases,
China Closets,
Library Cases.

Look at These! Hin't They Beauties?



221.



223

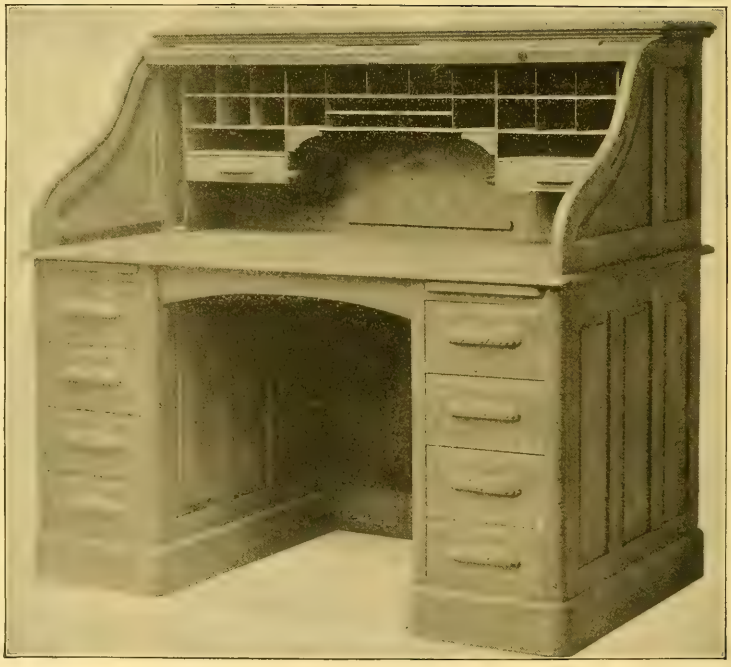


213.

THE STANDARD DESK.

See our new Desks at the New York and Grand Rapids Expositions in January.

They will surprise you.



STANDARD FURNITURE CO.,

HERKIMER, N. Y.

ESTABLISHED 1856.

Burrows Bros. & Co., LIMITED, . . .

PICTURE ROCKS, PENNA.

MANUFACTURERS OF

CHAMBER SUITES, CHIFFONIERS,
SIDEBOARDS, LADIES' DESKS,
IN OAK AND CURLY BIRCH.



Bureaus and Commodes

IN WHITE ENAMEL.

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ALL NEW and ATTRACTIVE DESIGNS.

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A grand display will be made at the **New York Exposition,** January 14 to February 1, and buyers are invited to look the line over before placing orders.

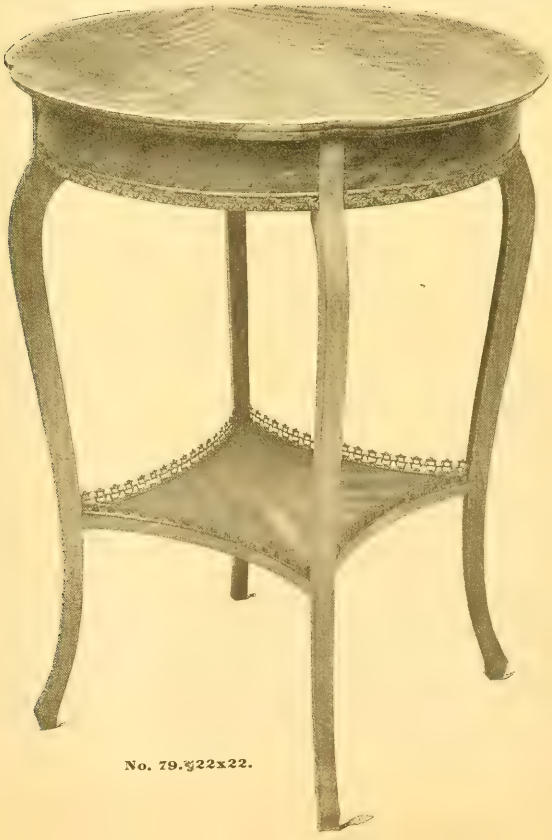
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4A Pleasant Avenue, Somerville, Mass., New York and New England Representative.

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The Banner Line.

PARLOR AND LIBRARY TABLES,
LADIES' DRESSING TABLES,
LADIES' DESKS,
FIVE O'CLOCK TEAS.

**Quartered Oak, Curly Birch,
Figured Mahogany, Striped Mahogany,
Coated Mahogany, Bird's-Eye Maple.**

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THE FINEST FINISH IN THE WORLD!

SEND FOR ILLUSTRATIONS.

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You Will Not Miss It,

No Matter Where You Hit It.

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FREDERICK GOLL,
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We Manufacture the . . . . .

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CHAMBER SUITES,

SIDEBOARDS,

CHIFFONIERS AND

BEDSTEADS.

. . . . WE respectfully invite your inspection of our efforts for 1895. We will surprise you for styles, quality and prices. We are the largest manufacturers of Chamber Suites in the world, and at the head of the procession with the Standard.

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The Living Pictures

USE OUR TABLES FOR MIRRORS.

Elmira Table Co.,

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NEW YORK, JANUARY 14th TO FEBRUARY 1st.
Represented by S. P. Porter, 187 Canal St.

GRAND RAPIDS, JANUARY 1st TO 30th.
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At these Expositions we will show the hottest line of Dining Tables ever offered to the Trade. All new designs and at prices that knock out all competition.

Sissy Fitzgerald is to the "Gaiety Girl" what the Elmira Table Company is to the Furniture Trade—

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BEHOLD! Our Representatives.



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A LOAD OF GOOD STYLES.

Desire to announce to their patrons and friends the assurance of having produced a most superior line of . . . . . .

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Dining and Office Chairs,



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Ask our Agent for our great chair— . .

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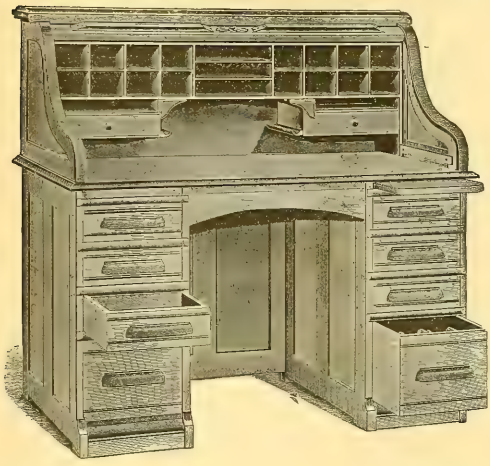
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A marvelous sparkler for the price.

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MANUFACTURERS OF

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Our prices are rock bottom, consistent with reliable goods.

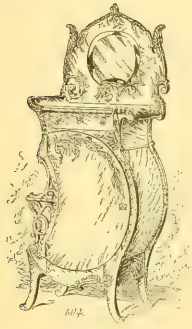
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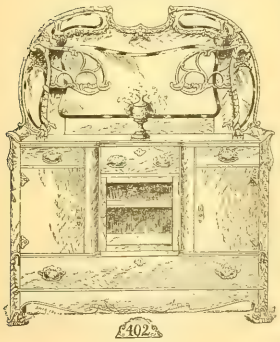
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A CAREFUL BUYER

Wants a Large Line to Select From.

Send for our Catalogue showing these and 300 more designs of Fancy Cabinet Ware and Wooden Ware specialties, and you will be able to select what your trade demands at the lowest prices. If you think this is boasting, ask our competitors, and see how nervous they look at the mention of our name.

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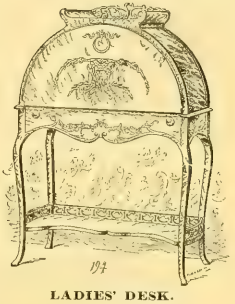
A. A. BARNES, Propr.,

North Indianapolis, Ind.

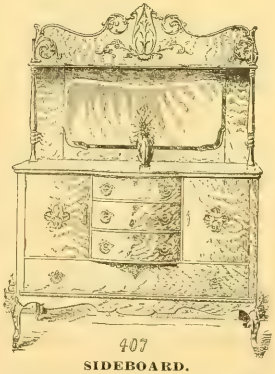
Mention THE REVIEW.



CHIFFONIER.



LADIES' DESK.

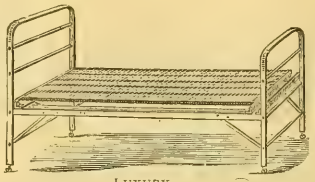


SIDEBOARD.

OUR GOODS WILL BE ON EXHIBITION IN THE PYTHIAN BUILDING, GRAND RAPIDS, MICH., DURING THE JANUARY SALES.

Everybody Likes

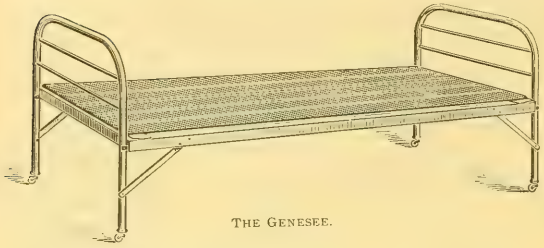
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The LUXURY is the first Patent Folding All Iron Bed, and has been the means of starting the large call for iron beds in this country. We are the ORIGINATORS; all other makes are FOLLOWERS, and we are to-day the largest manufacturers in the United States, if not in the world, of Iron Beds; made without a piece of *cast iron* in any shape *used* in their construction. Either folding or stationary. Nothing but steel or wrought iron is used, making the lightest, strongest and handsomest bed in the market. Painted all colors, as desired.

Write for prices in quantity lots and secure the strongest.



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We are furnishing nearly all sections of the United States with our different styles for public institutions.



The style, strength and simplicity of the Empire commend it to all users.

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The Largest Sideboard and Extension Table Manufacturers in the World.

WE SHALL SHOW AT THE . . . .

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Commencing January 14, 1895, the largest and most complete line of MEDIUM AND LOW PRICED

Sideboards and Extension Tables

We have ever produced and at . . . .

PRICES LOWER THAN EVER BEFORE.

UNDER THE MANAGEMENT OF OUR

MR. O. L. HALL,

Address care of Park Avenue Hotel, New York.

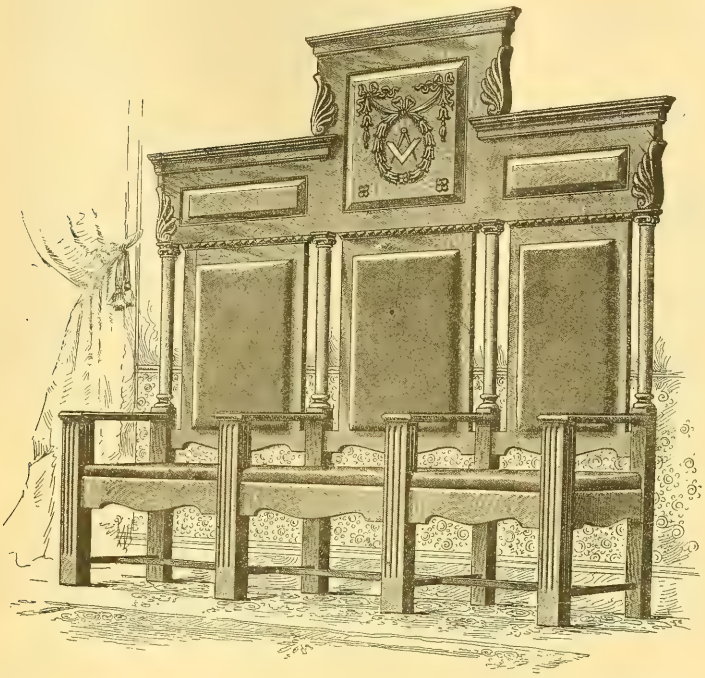
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WE SHALL ALSO EXHIBIT OUR FULL LINE IN THE

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DURING JANUARY, WHICH WILL BE SHOWN BY

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LODGE FURNITURE.

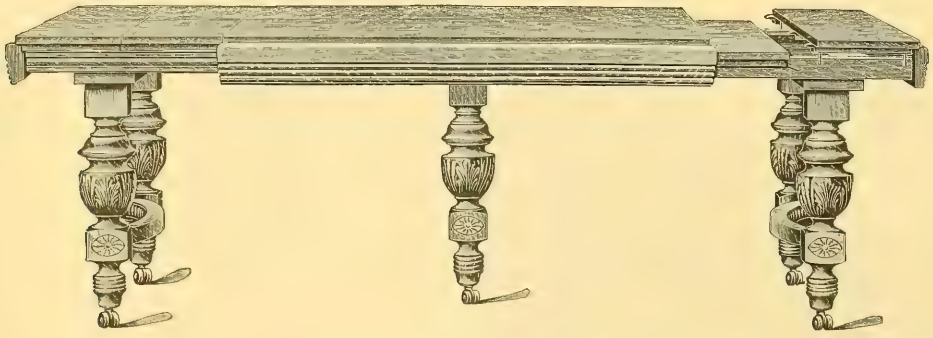
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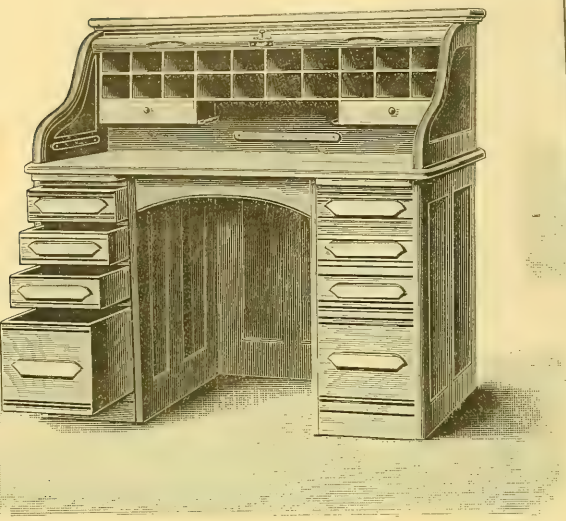
"Victor" Extension Table.

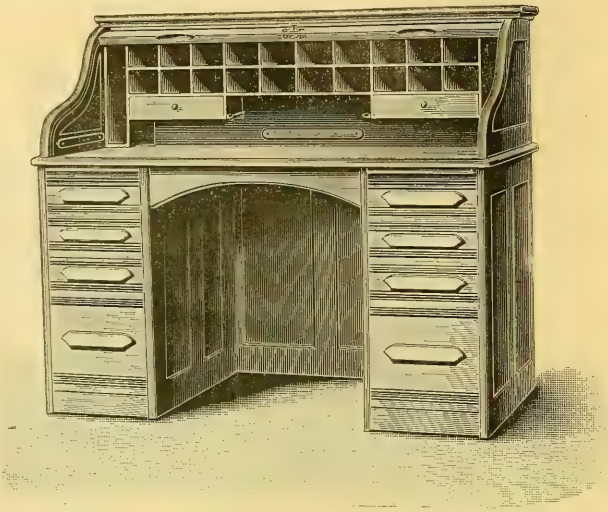
The latest, most practicable and best Extension Table ever invented. It is **not automatic,** but constructed on simple, common-sense principles, and operates with the greatest ease and rapidity. No complicated mechanism to break, clog or get out of order. No leaves to store or handle, and **always ready for use.** It may perhaps be a trifle higher in price than an ordinary table, but —— ! !

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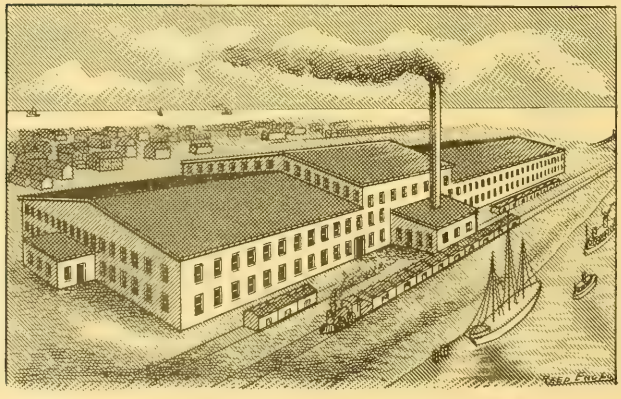
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IMPORTERS AND MANUFACTURERS OF

. . . *FRENCH MIRROR PLATES,*

OFFICE AND WORKS:

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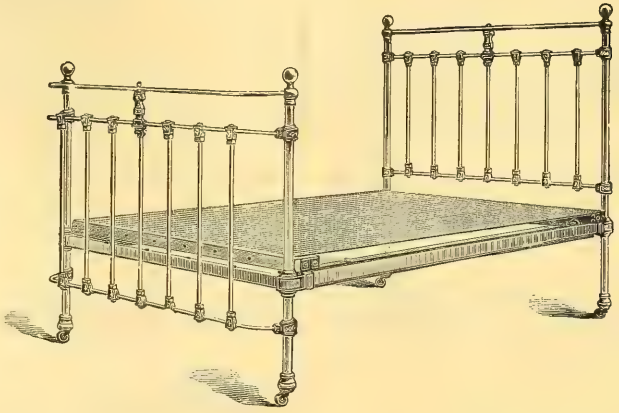
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Pattern Work a specialty. Price List with our OWN discount upon application.

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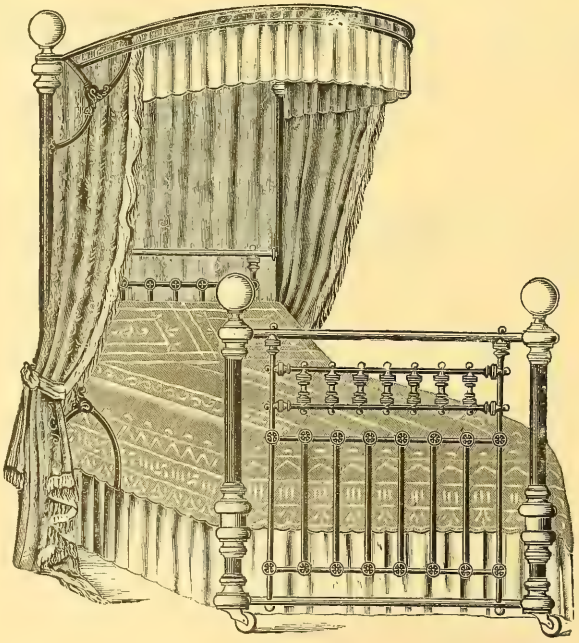
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OF
BRASS AND ENAMELED
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MANUFACTURERS OF

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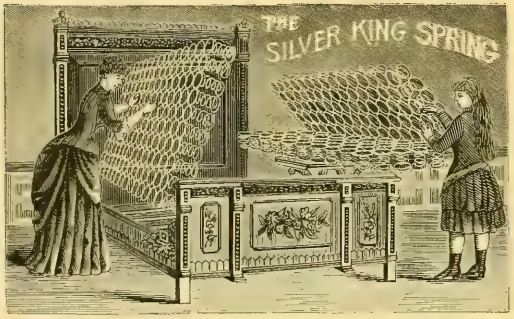
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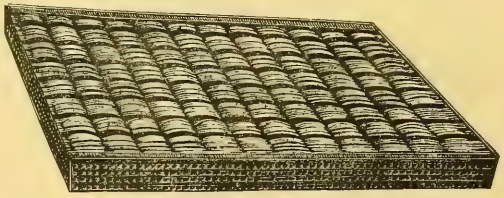
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THE

FURNITURE TRADE REVIEW

AND

INTERIOR DECORATOR.

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FURNITURE TRADE REVIEW

AND

INTERIOR DECORATOR.

Established November, 1880.

WILLIAM BERRI - - - EDITOR.

ISSUED MONTHLY

— BY THE —

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ADVERTISERS' DIRECTORY, PAGE 64.

NATIONAL FURNITURE MANUFACTURERS' ASSOCIATION.

(Organized at Grand Rapids, January 29, 1889.)

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Secretary—T. B. Laycock, Indianapolis.
Treasurer—August Heuer, Chicago.
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NEW YORK FURNITURE TRADE ASSOCIATION
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Secretary and General Manager—Robert P. Lyon.

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150 CANAL STREET.

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BUSINESS BEGINS.

One need not be much of an optimist to see that trade has not only taken an upward turn, but has already made a long advance in the right direction.

The conductors of a journal like this are as closely in touch with men in all branches of the furniture business as it is possible for anyone to be, and at no time in two years past has the tenor of the letters received from manufacturers and dealers alike been so uniformly confident and happy.

There are no idle factories; some are running overtime and nearly every one is employing increased force.

Dealers begin to buy with confidence and are placing orders more freely than at any time for many months.

Collections also have improved and failures are much less frequent.

OURSELVES.

In wishing our readers the compliments of the season and felicitating them upon the certainty of a profitable business year, we trust we may be allowed to express our gratification at the continued and increasing prosperity of The Furniture Trade Review. Notwithstanding the long period of depression, from which the country has now happily emerged, the advertising and subscription patronage has steadily increased. The present issue shows the position attained, and no efforts will be spared to attain to higher flights.

This prosperity, we honestly believe, has not been undeserved. The representative character of our advertisers shows that the best men in the trade appreciate the merits of The Review, and that it gives value received every time.

It is not too much to claim that it is the most attractive trade journal published. No money or labor has been withheld to make it so. The best art of the printer and engraver is used lavishly on every issue. Practical illustrations, interesting sketches, foreign and domestic correspondence, the current news and gossip of the trade, carefully edited and printed on handsome paper in clear type and good ink, cause The Review to be read and preserved.

Its patrons can rest assured that its high standard will be maintained, that it will continue on the up grade, and that every improvement possible will be seized upon and adopted.

EDITORIAL MENTION.

Manufacturers of bed springs and mattresses met at the Sherman House, Chicago, on the 19th ult. to form a national association for mutual benefit and trade protection. J. George Smith, of Chicago, was chairman, and Charles S. Boll, of Harrisburg, was secretary. Among

those present were: Miles H. Foster, of St. Louis; T. B. Laycock, Indianapolis; M. A. Hunt, Cincinnati; W. J. Foster, Attica, Mich.; Fred R. Salisbury, Minneapolis; C. P. Hasselbroth, of Albany, N. Y.; Henry Thiele and F. L. Kunkel, of Milwaukee; E. M. Antisdel, Utica, N. Y.; R. F. Howe, Kenosha, Wis., and H. N. Davis, of St. Louis.

In accordance with an act of the New York State Legislature, which became a law May 10, 1894, the custom of giving days of grace on notes ceased on January 1, 1895.

New Jersey wants a Lexow committee over a bill of $6,998.55 for furnishing for the Senate Chamber. Looking at the amount of work done it doesn't appear to be a very big bill, after all. The $1,350 flag pole for the State House has a good deal queerer look.

Secretary Charles E. Spratt elsewhere announces that by arrangements with the Trunk Line Association and other railway organizations, visitors to the Exposition will secure a rate of one and one-third fare for the round trip. The instructions regarding the procural of tickets will be found in an avdertisement elsewhere.

The Western Chair Manufacturers' Association held a meeting at the Auditorium Hotel, Chicago, on the 13th ult. Fourteen of the largest factories of the United States were represented. The meeting was secret and the representatives claimed it was of no public interest. Among those who attended the meeting were Messrs. C. B. Jones, W. G. Rictow, William Schrag, J. W. Stearns, W. D. Crocker, William Borasch and Col. Thomas McNeil, all of Sheboygan, Wis.; M. J. McLaughlin, of Milwaukee, and E. F. Bonsfield, of Minneapolis, Minn.

The regular quarterly meeting of the Canadian Furniture Manufacturers' Association was held on the 11th ult. in the Palmer House, Toronto. There was a large attendance, members being present from all parts of the province. The general consensus of opinion was that the decision determined upon at the last meeting to discontinue the plan of prepaying freight on goods had had very beneficial results. Mr. J. McGill, who was appointed to visit Australia in the interests of furniture manufacturers, reported great depression of trade in Australia, but thought there was a fair chance for the sale of certain lines of goods. The vexed question of uniform trade terms and discounts was fully discussed, and the secretary and executive committee were instructed to ascertain various opinions on certain rules and regulations laid down by the association and report at the next meeting.

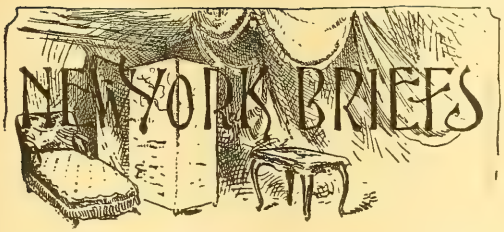
Representatives of all the furniture manufacturers of Michigan met at Grand Rapids on the 19th ult. to take action against the making of furniture in the Ionia State House of Correction. In the last two years the prison has cost the State $157,000 because it has sold the furniture 25 per cent. below cost. A committee was appointed to draft a protest and collect facts to present to the Legislature and demand that the Ionia plant be abolished. On the 28th ult. an organization was completed to fight the employment of convict labor on furniture or any other kind of goods in competition with free labor, and there were passed resolutions asking the Legislature to submit to the people the clause on this subject from the new constitution of New York State as an amendment to the Michigan constitution. The organization is called the Michigan Furniture Manufacturers' Association. The officers are: President, George P. Hummer, of Holland; vice-president, E. H. Foote, Grand Rapids; secretary, E. M. Hunting, Grand Rapids.

There are thousands of corporations organized under the laws of New Jersey, but doing business in New York. All they do in New Jersey is to hold their annual meetings there. An old and about obsolete law says that the corporations which fail to file the list of their officers can be sued and fined $200. Half the fine goes to the complainant and the other half to the State. William R. Bruce, a New Yorker with a highly developed commercial instinct, unearthed this almost forgotten statute a short time ago, and has begun suits against over 100 corporations which violated this law. He is suing at least eighty companies located in Jersey City alone, and will have a barrel of money before he gets through.

THE LATEST BANKRUPTCY BILL.

A bill for voluntary bankruptcy under Federal law will probably be taken up soon in the Senate. The friends of a broad measure for both voluntary and involuntary bankruptcy, like the bill over which Judge Torrey, of St. Louis, spent so many months, have almost abandoned hope of securing what they wish and are not disposed to hasten the consideration of the pending measure. The bill now on the Senate calendar was prepared by Senator George, of Mississippi, as a substitute for the brief and imperfect measure carried through the House, under authority of the majority of the Judiciary Committee, by Mr. Bailey, of Texas. The advocates of the Torrey bill were taken by surprise in the House and allowed their interests to go by default to a large extent in the Senate. The George bill is a great improvement over the Bailey bill for the purposes for which it is designed, but the advocates of involuntary bankruptcy are hoping that it may be sidetracked or get into conference committee too late for an agreement between the two Houses, so as to leave the field clear for the consideration of the Torrey bill again by the next Congress. This hope may be realized, but it is by no means impossible that Senator George will succeed in carrying his bill through the Senate and getting a vote of concurrence by the House in the Senate amendments.

The George bill provides that the petition of the bankrupt shall contain a provision conveying all his unexempt property, even though not specified in the schedule, and providing for all his creditors, whether named in the list or not. The list of preferences is increased so as to include debts due as executor or guardian of any person when such person was a minor. Provision is made for the right of creditors to contest the petitioner's application for a discharge on three specific grounds and no other—that the debtor has intentionally concealed some of his property; that he has, since the date of three calendar months prior to the passage of the act, conveyed or concealed his property or given a lien thereon with the actual intent and purpose to defraud his creditors, in which intent the debtor participated; or that the debtor has given a preference to creditors other than such as allowed to be preferred in the act, or, with intent to give such prohibited preference, has created or suffered a lien on his property by attachment, judgment or otherwise.



John Meyer succeeds Meyer & Solins, furniture dealers, at 1657 First avenue.

Hubert Boehm has sold out his furniture and carpet business at 792 Eighth avenue.

E. S. Cohen, furniture dealer at 1123 Broadway, Brooklyn, is reported to have sold out.

P. Derby & Co., 202 and 204 Canal street, are putting out a number of new styles in dining suites, chairs and rockers.

Julius Berbecker & Co., dealers in cabinet hardware and upholstery goods, are reported to have dissolved partnership.

John W. Chesebro, manufacturers' agent, has moved his warerooms from 191 Canal street to 94, 96 and 98 Mott street.

Jacob Rudoe & Co., manufacturers of parlor furniture, 134 Norfolk street, have dissolved partnership and gone out of the business.

D. O'Keefe, furniture and carpet dealer, will remove from 846 Third avenue to the northeast corner of Third avenue and Fifty-first street.

Geiger & Braverman have opened a new store at the corner of Broome and Essex streets in connection with their store at 71 Essex street.

Christian Henrich, furniture and carpet dealer, 103 Graham avenue, Brooklyn, has opened a branch store at 1655 Broadway, in that city, in charge of his son.

Jordan & Moriarty catch the trade when there is any. At the firm's Twenty-third street store during the holidays the sales for one day amounted to over $11,000.

Burrows Brothers & Co., Limited, of Picture Rocks, Pa., will show a hot line of their chamber suites at the exposition and all callers should look up their display.

Mason & Co.'s regular auction sale of imported woods will be held to-day, January 10, at Seventh street and East River at 12:30 P. M. Luncheon will be served at noon.

Herman Schottlander, furniture dealer, 895 Broadway, Brooklyn, has assigned to Abraham Heller, giving preferences for $1,800. He began business in June, 1887.

Chas. H. Daniels has been appointed receiver in supplementary proceedings for Kling & Falkenstein, dealers in furniture and carpets, under the style of the Harlem Furniture Company, at No. 2148 Third avenue, in the suit of Philip Kling. The stock has been sold out by the sheriff, but there are various accounts of customers to be collected.

J. H. Thorp & Co., jobbers of upholstery goods, have removed from 429 to 425 Broome street.

Fire in the building at 61 Bergen street, Brooklyn, on the 9th ult. caused a loss of $5,000 to the stock and machinery of Martin J. Blend, furniture manufacturer. Insurance, $4,000.

Moses Oppenheim, who formerly carried on the furniture and carpet business on East Houston street, in this city, has opened a similar establishment on Union avenue, near Broadway, Brooklyn.

The Jamestown Furniture Company's spring line of chamber suites, desks, chiffoniers, toilet tables, &c., will be shown at the Exposition under the charge of S. D. O'Mara, on the third floor.

H. R. May and E. W. Kelley will superintend the display at the Exposition of trade catchers and profit makers in chairs and rockers manufactured by Wilkinson & Eastwood, Binghamton, N. Y. There are over seventy patterns.

The line comprises twenty-eight new styles of high-grade extension tables made by the Hastings (Mich.) Table Company. The time is January 14. The space is 33, on the third floor. Remember these three things, and they will do you good.

The skilled advertising writer is abroad among the furniture trade, and the announcement pages of this issue make mighty good reading. The Elmira Table Company's scribe especially has evidently been seeing the New York elephant recently.

The Hall & Lyon Furniture Company, of Waverly, N. Y., is ably represented in New York by hustling S. P. Porter, who will exhibit the company's chamber suites at the Exposition, and who promises that the new patterns will be world beaters.

The Eureka Folding Bed Company, Eckhardt & Co. proprietors, will be represented this year by W. H. Hickerson in the New England States, George Hickerson in Pennsylvania, New Jersey and New York State, and Kirby S. Blauth in the Southern States.

The Veneer Seating and Church Furniture Company, of Brooklyn, is unable to take its space in the Exposition, for the reason that its exhibit cannot be ready in time for the opening. The space is for sale, and can be had on application to Chas. E. Spratt, secretary.

White & Spate, dealers in cut carpets at wholesale, have removed from 259 and 261 Sixth avenue to still larger quarters in the building at the northwest corner of Sixth avenue and Fifteenth street. They will have an attractive exhibit of carpets, rugs and curtains at the Furniture Exposition, and will explain their system of selling cut carpets to any furniture dealer. They will also show the full lines

of Samuel White's Ingrains and Smyrna rugs, for which they are selling agents.

The Atlas Furniture Company, of Jamestown, N. Y., extends the compliments of the season to visitors to the Exposition and requests a call at space No. 59, third floor.

"Hick," which is a trade term for W. H. Hickerson, 232 Canal street, invites attention elsewhere to a 42x42 top pillar extension table in antique oak finish, at 55 cents a foot, delivered. There are several other equally startling things in his advertisement.

The Skandia Furniture Company, of Rockford, will show up very strongly at the Exposition with its new line of china closets, ladies' desks, library cases, combination bookcases, hall trees, &c., in all the popular woods. The company's new catalogue will be ready February 1.

Josiah Partridge & Sons, in space 20, fourth floor of the Exposition, will make a great display of chamber furniture of almost every description, including a new line of iron bedsteads and metallic folding beds. Four patterns of the iron bedsteads are illustrated elsewhere.

The building at 124 to 128 West Twenty-fourth street, the second loft of which was occupied by R. J. Horner & Co., the Twenty-third street furniture dealers, for storage purposes, was burned on the 29th ult. Horner & Co.'s loss is considerable, but is covered by insurance amounting to $15,000.

From $5.50 to $60 is the range which the Leggett-Groves Company will have to show in the oak and birch chamber suites and chiffoniers of Spencer, Barnes & Stuart, of Benton Harbor, Mich., at the Exposition. Every article shown is taken from regular stock and was not "primped up" for exhibition.

James Langan, receiver for the late firm of Murray, Conway & Co., Brooklyn, has notified creditors to present their claims, as he is about to ask the court for an order to pay a dividend of 25 cents on account. The store formerly occupied by the firm is still open, but the greater part of the stock has been sold.

R. S. V. Palmer, who was manager for E. Kahn & Co., this city, and who so severely injured himself at Niagara-on-the-Lake last summer while diving from a pier, died in London, England, on December 7, from the effects of his injuries. Mr. Palmer lived for more than four months after a complete fracture of the spinal column.

The Keystone Chair Company at Union City, Pa., is this year to be represented at the Exposition, and the trade at large knows that when this firm makes an exhibit it is worth traveling quite a long way to look at. The firm is making a higher grade of goods for this year than in the past, and its new patterns are models of beauty and neatness.

Elsewhere the Newburgh, N. Y., Reed Company shows an illustration of its No. 470 chair. It has a full roll spring plush seat and is finished in sixteenth century, white shellac or antique, and is listed at the low price of $7.50. The company is headquarters for all sorts of rustic work and is prepared to take contracts for summerhouses, fences, bridges, &c.

No. 41 on the third floor of the Exposition will be a pleasant spot to visit. O. L. Hall will be there to welcome callers, and will show them a magnificent assortment of sideboards and extension tables made by the Decatur Furniture Company. W. H. Rouse will have the same goods at Grand Rapids. It won't hurt you to see them at both places.

Marcus Landau, furniture dealer, at Nos. 20 and 22 Avenue B, made an assignment on the 10th ult. to Morris Cukor, with preferences for $950 to the following creditors : Ignatz Meierowitz, $600 ; Fannie Friedman, $250 ; Ignatz Newman, $100. The liabilities amount to $4,320 ; nominal assets, $2,627 ; actual assets, $1,889. He offers 25 per cent. in settlement.

In order to meet the demands of his rapidly increasing business, George Brand, carpet and furniture dealer, 515 Fifth avenue, Brooklyn, is making an extensive enlargement of his store, the changes including an extension of the ground and second floors and the addition of a new plate glass front for the latter floor. Mr. Brand has just secured a patent for an important improvement in folding beds.

Mayor William L. Strong has been presented with a looking glass, framed in old mahogany, which belonged to Mayor Willard, the first mayor of New York city, who was elected in 1665. The presentation was made by J. A. Borngardner, of Providence, R. I. Mr. Borngardner is a lineal descendant of Mayor Willard and a cousin of Mrs. Strong, the Mayor's wife. The history of the glass is printed on its back.

Gaetano J. Formica was held for examination at the Tombs Police Court last month on a charge of grand larceny. The complainant, Alfred Blum, of the firm of Blum & Toch, dealers in plate glass at Nos. 6 to 12 First street, alleged that the defendant, who is a member of the furniture firm of Formica & Winner, which failed, obtained goods from his firm on false representations. Formica pleaded not guilty.

Samuel C. Seely, the National Shoe and Leather Bank bookkeeper, who allowed Mr. Baker to overdraw his account to a small amount and was then compelled, through fear of exposure and promises of restitution, to permit the rascality to go on until the bank was out $354,000, is now in the Kings County Penitentiary, where he will spend five years and four months—the sentence was eight years—in learning the art of chair making.

George H. Jones, manufacturer of marqueterie, Broadway and Eighth street, has signed a lease for the premises at Second avenue and Twenty-third street, and expects to move his plant there between this date and March 1. Mr. Jones has been cramped for room for the past twelve months, and his increasing business required larger quarters. The new factory is 50x100, and will enable him to supply his customers better than ever before.

George E. Watson, the Jersey City (N. J.) carpet and furniture dealer, pleaded not guilty in the General Sessions Court on the 27th ult. to six indictments for embezzlement. When Watson employed a collector he required him to de-

posit $50 as a guarantee of honesty, the money to be returned when the collector severed his connection with the house. In these six cases Watson, it is alleged, refused to return the money. He furnished $200 bail in each case.

George E. Watson's furniture store, at 95 and 97 Montgomery street, Jersey City, was closed up December 31, as a result of Mr. Watson's second failure. The mortgagees took possession and propose to sell out the stock. Mr. Watson failed over a year ago and assigned in favor of William H. Turner, who managed to effect a satisfactory settlement so that the business could be continued. The business is now likely to be permanently closed. The mortgages aggregate $15,000.

Geo. H. Freeman, 42 Elizabeth street, will show at Space 63 on the second floor of the Exposition building the oak suites of the National Furniture Company, Atlanta, Ga., and the china closets of H. Sierer & Co., of Chambersburg, Pa. He will also have photographs of the spring lines of four other well-known concerns—A. C. Norquist & Co., Jamestown, N. Y.; Adrian (Mich.) Furniture Company, Palace Folding Bed Company, of Rockford, Ill., and Goshen (Ind.) Folding Bed Company.

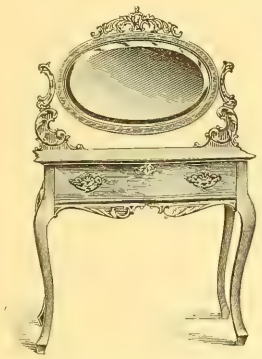
James P. Delehanty, furniture dealer, 2289 Third avenue, made an assignment on the 22d ult. to Miles M. O'Brien, giving preference to the H. B. Claflin Company for $1,375.28 for merchandise, and to Michael Fay, $2,000, for money loaned. Mr. Delehanty began business in 1879 as a member of the firm of Delehanty & McGrorty, but withdrew from that firm in 1889, and has since continued alone. He was located at No 285 Eighth avenue for several years and moved to his present store in Harlem in May, 1893, but the change did not prove successful. He claimed to have about $20,000 in the business and owned his residence, No. 336 East 116th street, valued at $12,000 ; mortgaged for $8,000.

Hilton, Hughes & Co. have recently placed in their store the largest isolated electric light plant on earth. Ex-Judge Henry Hilton, at 4 o'clock in the afternoon of the 18th ult., turned a switch which caused 12,000 electric lights to blaze forth in all their brilliancy, and burn with a steadiness never before equaled. The plant consists of six new boilers, the largest ever made in this country, and the engines are of the very latest improved patterns. The dynamos, which are of the Edison type, are placed on the Tenth street side of the immense building, incased in glass from the customers' side of the house, thus permitting a free and unobstructed view of the workings of the plant.

Julius Kurtz, dealer in furniture and decorator, at No. 17 West Thirty-fourth street, made an assignment December 21 to Ernest G. Stedman, giving preference to Emil O. Wildberger for $1,361. He has been in business since 1882, was of Kurtz & Graham from May, 1888, to July 20, 1894, when Mr. Graham retired and Mr. Kurtz continued the business alone. In August last he claimed assets, $36,000 and liabilities, $13,784. The schedules show direct liabilities, $15,587; contingent liabilities, $3,805; nominal assets, $54,391; actual assets, $11,732. He has stock of merchandise, actual value, $5,060; Pineview lands, New Jersey, nominal value, $10,238, no equity; residence, No. 126 West Ninety-seventh street, value, $18,000; equity $1,500; thirty-three shares Sherry Cottage Company, Narragansett Pier, equity $1,475. Book accounts make up the balance of the assets.

F. Alfred Reichart & Co., 27 Barclay street, are about to place upon the market a new invention for manufacturing designs for the backs of chairs, &c., or for portières made in either cloth or leather. There have been several machines of the same order, but of less value, that were objected to on account of the liability of explosion, but in the Reichart machine this has been obviated by a patent invention which does away with the use of liquid benzine or any alcohol lamp. In light wood or cloth the same shades as in the finest sepia drawings can be obtained, and it can also be used with accessories for making border decorations in arabesque or straight lines. This process has been introduced in the ornamentation of the Vanderbilt mansion. The machine can be seen at the above address.

A SWELL LINE.



The accompanying illustration shows one of the dainty dressers in the new line of the Palace Folding Bed Company, of Rockford, Ill., and its catalogue contains a large number of others equally effective. No engraving can do justice to the high order of workmanship and admirable finish shown in all the goods turned out by this company. Twenty new patterns in bookcases, ladies' dressing tables and china closets are now ready for inspection. Every reader of this should send for the broad sheet showing them. Just issued.

WIRE SPRING SEATS.

One of the new patents just allowed Staples & Hanford, of Newburgh, N. Y., is of interest to every manufacturer of furniture requiring springs, as it makes their spring seat peculiarly valuable for parlor furniture bottoms. The firm has heretofore made a specialty of chair seats, and applied the wires from the top side of the frame. The new method enables it to secure the corrugated wire to the under side of the frame, the same as webbing and far more rapidly, thus making practically an indestructible bottom, and one that cannot fail to be appreciated by the trade.

The Jefferson Dramatic Society will give another enjoyable performance on Monday evening, January 14, at the Central Opera House, when "The Rivals" will be produced. Genial Jo M. Harley (with F. Mohr & Co., Elizabeth street) can furnish tickets.

The furniture store of Joseph Panimo, No. 322 Carroll street, Elmira, N. Y., was visited by fire on December 27, causing a loss of about $2,000, fully covered by insurance, but Mr. Panimo hopes to get all straightened up in time to attend the Furniture Exposition in New York this month.

DRIVEN UP WITH A LEAD PENCIL.

—I. A. Daniel, Crockett, Tex., has sold his furniture and undertaking business to R. L. Aldrich.

—James W. Lauer has been appointed receiver of the Scherffius Furniture Company, Evansville, Ind.

—Smith & Trimble, Boonville, Ind., have dissolved partnership and are succeeded by George Trimble.

—A receiver has been appointed to take charge of the affairs of the B. M. White Furniture Company, Atlanta, Ga.

—Owensboro, Ky., is making an effort to raise $5,000 for the purpose of establishing a chair factory. A stock company is to be organized.

—The Louisiana Glass and Mirror Works is a new manufacturing institution at Lafayette and Commerce streets, New Orleans. A. Weingarten is the manager.

—The furniture firm of Kidd & Co., Sioux City, Ia., assigned on the 5th inst. to T. L. Foley for the benefit of their creditors. No statement of liabilities has yet been filed, but the assets are valued at $30,000.

—A dispatch from Fort Scott, Kan., to the Chicago *Herald* on December 20 contained this information: J. D. Roberts, traveling for a furniture factory of Indianapolis, by a singular coincidence arrived here to-day and identified the man who was found dead in his room at the Interstate Hotel yesterday as G. W. Kenfield, of Galesburg, Ill., who was in the employ of the same house for which he is traveling. The dead man was a member of the Indiana and Iowa State Traveling Men's Association.

—The J. R. Thomas Machine Co., of Green Bay, Wis., has perfected its organization with a fully paid in capital of $60,000. The officers are: President, S. J. Murphy, Jr.; vice-president, J. R. Thomas; treasurer, H. B. Baker; secretary, T. C. Hendley, and among the stockholders are Mitchell Joannes, D. W. Britton, F. A. Hollman, Jules Parmentier, Henry Hagemeister, Dr. A. F. Olmsted, Büngener & Bur, J. R. Thomas, E. G. Richards, T. C. Hendley and F. D. Jones. It is a strong concern, all its officers being practical men with very high reputations for ability. Its Chicago salesroom it at 65 South Canal street.

—A. F. Lumm, trustee of the Houston (Tex.) Furniture Company, filed a bill of sale in the county clerk's office on December 21 showing that he had transferred the remainder of the stock of which he became trustee to L. E. Duvall for the consideration of $1,141. The Houston Furniture Company was a firm composed of L. E. Duvall and I. T. Kenney, and Mr. Lumm was appointed trustee of the company December 21, 1893. I. T. Kenney, one of the former partners, has made application for the appointment of a receiver, alleging that the trustee had failed to execute the requirements of his trust, and had turned the stock of furniture over to L. E. Duvall, Mr. Kenney's former partner.

—Three or four years ago the D. N. Foster Furniture Company, of Fort Wayne and Lafayette, Ind., purchased the Ransom furniture store at Jackson, Mich., and under the capable management of F. E. Manville made it a much more extensive institution than it had been before. The company has now sold its Jackson store to Newell, Richardson & Galbraith, and they will take possession February 1 next. The new firm is composed of energetic young men, who will give to the business their undivided attention. Benj. O. Newell, the head of the new firm, was formerly in business in this line at Greenville, Pa. Joseph D. Richardson has for the past five years sold furniture on the road, and Nelson A. Galbraith has been connected with the Foster Furniture Company for a number of years.

—Cassell & Son, Peoria, Ill., have started building their new furniture factory, which will be 65 feet wide, 140 feet long, three stories high, equipped with all modern conveniences, to be lighted with electric lights and heated by steam, to have large steam power elevators, new 75 horse power engine and large double boilers of steel, and a large dry kiln of the latest style.

New Firms.—Leigh & Chestnut, Taylorville, Ill.; W. H. Lee, Duluth, Minn.; Henry Troost, 120 Madison street, Harlem, Chicago; Essary Brothers, Railroad avenue, Melrose Park, Chicago; W. Bugher, Catoosa, Ind. Terr.; B. S. Wood, Owensboro, Ky.; J. T. Matthews, Hartshorne, Ind. Terr.; Florence Furniture Company, Florence, Col.; Pierre Furniture Company, A. C. Brink, manager, Pierre, S. Dak.; George L. Carnahan, Fort Smith, Ark.; A. W. Dodds, Seaton, Ills.; Red River Furniture Company (George Faber and A. M. Wright), Fergus Falls, Minn.; McConnan & Ronan, Stewartville, Minn.; Pueblo (Col.) Furniture Company, incorporated, capital stock $5,000, incorporators W. E. Marvin and Lizzie and J. H. McMinn; A. & W. Frankel, Cuero, Tex.

HE IS NOT A KICKER.

There is a characteristic and striking advertisement in this issue of The Review over the signature of Frederick Goll. It will repay one to read it. Have you ever noticed that the visitor at Mr. Goll's warerooms never hears the cry of "hard times"? No matter how much others may wail, Frederick Goll is always smiling and courteous, whether in rain or shine. If there is any inward doubt as to the general prosperity of the country, his face does not show it, and in answer to the question, "How is business?" the reply invariably is, "Oh, pretty good," or "It's all right." It would be of untold benefit to the business interests of the country if all dealers would emulate Mr. Goll, and when business is dull compel it to come by the sheer force of determination and cheerfulness.

As a matter of fact, however, we opine that business is always good with Mr. Goll. He carries a stock of all kinds of furniture, and there are few doors that open and close more frequently than do those in his store. His lines are chosen with the wisdom and experience of years, and his place is known by every furniture dealer who is in quest of quick selling goods.

The furniture trade of Melbourne, Australia, is entirely in the hands of the Chinese, who have flocked to Australia in large numbers, despite a heavy duty or head tax which is levied on every Chinaman who lands there.

Trainmaker—I've been on the road so long now that everywhere I go I see the old familiar faces.

Castleton—Yes; as a rule they stay in the same places right along.

Trainmaker—Who are you talking about?

Castleton—Why, the bartenders.—*Tom Masson.*



Bailey.—Probation Officer Orlando S. Bailey, one of the old friends of John G. Whittier, died at his home in Amesbury, Mass., on December 20. His son, R. O. Bailey, is the well-known dealer in carpets and furniture in that town.

Bancroft.—M. Bancroft, formerly superintendent for the Quigley Furniture Company, Whitesboro, N. Y., now occupies a similar position with the Adams Furniture and Manufacturing Company, Adams, N. Y.

Breed.—Charles A. Breed has engaged as a traveling representative of the Jamestown Lounge Company for the coming year. This company will for the year 1895 have nine salaried salesmen on the road, with Mr. Breed as the only addition to the force of the past year. They will cover the entire territory of the United States from the Atlantic to the Mississippi River.

Cann—Hodgman.—G. W. Cann and F. H. Hodgman, of P. Derby & Co., left New York last Saturday for a Western business trip, and during their absence will visit the company's factory at Michigan City, Ind.

Crosby—Soule.—George L. Soule is a furniture dealer in Brockton, Mass., and J. Albert Crosby is a salesman. There was some transaction between them about a note for $1,000, and Crosby alleges that Soule called him a forger. He is suing for $10,000 damages.

Deimel. — The host of friends of President Deimel, of the Herkimer (N. Y.) Manufacturing Company, will be very sorry to hear that "Chub" was badly hurt at a Turkish bath in Utica several weeks ago by slipping and striking on his shoulder and tearing the tendons in such a manner as to totally deprive him temporarily of the use of his arm. He is now on the road to recovery.

Dow.—The many friends of C. F. Dow, who was formerly in the furniture business in Lowell, Mass., will regret to hear of the death of his estimable wife at Auburndale, December 16.

Elliott.—Richard W. Elliott, of Elliott & Cougle, was unfortunate enough on January 2 to slip on the icy sidewalk and sustain a compound fracture of the ankle. As a result he is confined to his bed.

Erwin.—W. C. Erwin, the genial representative of John A. Hartfelder & Co., Rochester, N. Y., spent a few days in Binghamton last month visiting his old friend E. W. Sampson, of the Star Chair Company.

Fenn.—Theodore Fenn, who was formerly with H. M. Straussman, is now traveling in Pennsylvania for John A. Hartfelder & Co., of Rochester.

Garretson.—T. S. Garretson, of Gunn folding bed fame, and who also sells the Gunn desk, will carry the lines of Hayden & Crouch, Blanchard Furniture Company, the Conrey & Birely Table Company and J. K. Rishel for 1895. He is just recovering from a prolonged attack of rheumatism, and expects to be in fine shape when he strikes the trade.

Goddard—Willard.—It is said that Edward Goddard has been offered the business management of the new chair factory at Schenevus, N. Y., and that C. E. Willard, of Massachusetts, will be the superintendent.

Graves.—H. B. Graves, head of the H. B. Graves Home Furnishing House, Rochester, N. Y., was pleasantly surprised on the 24th ult. by the presentation from about forty of his employees of a beautiful charm locket engraved with his monogram and set with a diamond. The locket contains a group photograph of Mrs. Graves and her four children.

Groves.—A. K. Groves will represent the Sikes Chair Company for 1895 in Pennsylvania, Delaware and Maryland.

Griffin.—W. F. Griffin, formerly representing the Coombs, Crosby & Eddy Company in London, is now with the Leggett-Groves Company.

Harris.—Local papers give in extenso the speech delivered by W. L. Harris, proprietor of the New England Furniture and Carpet Company of Minneapolis, at the banquet of the retail merchants at the Commercial Club. Mr. Harris is widely known as a business man, but few even of his intimate friends ever knew how good an after dinner talker he is.

Henry.—J. C. Henry, who has been engaged in the furniture business at Humphreys, Mo., for a number of years, claims that he wore the first plug hat ever worn in Sullivan County. Henry went to Humphreys from Tennessee when there were but few people living there, and plug hats were not fashionable in those days. People made fun of this new fangled hat, and Mr. Henry, in order to please his fellow citizens, crushed the crown down.

Jacobs.—The three Jacobs brothers, who are engaged in the carpet and furniture business at Birmingham, Ala., were notified on December 18 of the sudden death of their father at Quincy, Ill., of heart disease, at the age of sixty-seven.

Kahn.—E. Kahn, of E. Kahn & Co., the well known furniture firm of East Fifteenth street, returned from Europe December 31, and will remain in New York for several weeks looking after his interests on this side of the water.

Kelley.—E. W. Kelley, the right hand man for Wilkinson & Eastwood, will appear in charge of the company's exhibit this year without his crutches. It will be remembered that Mr. Kelley was severely hurt last April in an accident on the Brooklyn Bridge cars. While he is still somewhat lame, he can navigate quite well with the aid of a stick. "Ed" has a host of friends between Boston and Buffalo, who will be glad to welcome him and his seventy-six new chair patterns either with or without crutches—without preferred.

Kellogg.—J. E. S. Kellogg, of C. L. Kellogg & Co., furniture dealers, Holyoke, Mass., was taken down last month with typhoid fever.

Lappen.—The district attorney of Milwaukee says he is positive Frank A. Lappen is in England and has plenty of money. He was never in business in Mexico, and while he may have ridden in cabs, he has never driven one. All the drivers are numbered and registered, and Mr. Lappen is too slick an article to get caught that way

Leighton.—L. M. Leighton, of Hooper, Son & Leighton, Portland, Me., was buying in New York and Boston last month.

Lynn.—David Lynn, of the New Athens Furniture Company, Athens, Pa., made a Southern trip last month and called upon representatives of his goods through that section. He was much pleased at the flattering indications for the year's trade, and looks for a decidedly good business ahead.

Manley.—Joseph Manley, who has been in the employ of Jordan & Moriarty and William Jordan as truckman for the past twenty-seven years, was married the other day to an estimable lady of the Seventh Ward. Mr. Manley was the first man employed by the new firm when it commenced business, and is valued by them accordingly.

Murphy.—Frank J. Murphy, the Baltimore furniture dealer, is a member of the grand jury for the January term.

McGrew.—Geo. W. McGrew, the Lewistown, Ill., furniture dealer, writes us that the ancient court house of Fulton County, which was burned down on December 13, was built fifty-seven years ago, its architect being still alive. It was famous as the place to which in the old days citizens of Chicago and Peoria were obliged to go to pay taxes, get marriage licenses and do other county business. Lincoln, Douglass, Higbee, Browning, Storrs and Sweat have often tried cases within its walls.

Norquist.—A. C. Norquist, of A. C. Norquist & Co., Jamestown, N. Y., has been quite ill for some time from the effects of a continued strain brought on by too close application to business. Mr. Norquist is one of the most enterprising manufacturers in the trade, and has many friends who will wish him a speedy return to health.

Otto.—The Messrs. Otto, of the Otto Furniture Company, Williamsport, have the sympathy of the entire trade in the recent death of their mother, which occurred on December 9.

O'Mara.—S. D. O'Mara early last month visited the factories of the Jamestown Furniture Company and the Chautauqua Desk Company, for which he is the New York selling agent, and woke them up to the importance of the coming Exposition. Mr. O'Mara

expects to preside over one of the best displays yet made by his principals, especially in the matter of new spring designs.

Pitman.—Will R. Pitman is doing great work with the enameled steel and brass mounted bedsteads of the American Bedstead Company, of Westborough, Mass. Mr. Pitman's headquarters in New York are at 115 Worth street.

Quigley.—C. B. Quigley, the Western representative of the Standard Varnish Works, of New York, sends us his fourteenth annual in the shape of a handsomely engraved booklet.

Renwick.—Frank Renwick, formerly in the furniture business on North Howard street, Baltimore, has connected himself with the furniture and upholstery house of Uriah H. Pollock.

Rhoner.—The furniture trade at large will regret to learn that Frank Rhoner, the veteran manufacturer and senior member of Frank Rhoner & Co., is confined to his house with a severe cold, which he caught while attending the funeral of his old friend, the late F. Mohr.

Riegel.—George W. Riegel, Jr., of Troxell & Riegel, South Bethlehem, Pa., was a welcome visitor to Gotham last month.

Sampson.—E. W. Sampson, of the Star Chair Company, Binghampton, has a postal card that he sends to the trade which is admired on every side and, he says, brings orders. It contains two verses of poetry adaptable to the chair trade, and if you haven't seen one you should send Sampson an order and ask him when he will call.

Shearman.—Frank Shearman, of Shearman Brothers, Jamestown, N. Y., spent a couple of weeks in New York last month, and was well pleased with the outlook for 1895 on the company's splendid line of goods.

String.—A. H. String, who has been assistant buyer for the Tobey Furniture Company, Chicago, for a number of years, has severed his connection with that house and joined the sales force of A. Peterson & Co., desk manufacturers.

Veal.—B. F. Veal, of Veal Brothers, Michigan City, Ind., manufacturers of rattan goods, takes the road for his concern January 15, making Ohio, Illinois and Michigan. As Mr. Veal is a very pleasant and popular man his sales will no doubt be very large.

Waldron.—L. G. Waldron, of the Elmira Table Company, is already in evidence at the Morton House, Grand Rapids, where he will remain till January 30. He is ready to open anything from a bottle of wine to the hotel safe in the interest of his company.

Wattles—McEvoy.—A. M. Wattles takes the place of J. D. McEvoy, who goes with J. Stroheim s Son as representative of Peter Schneider's Sons & Co. in a portion of the West and South.

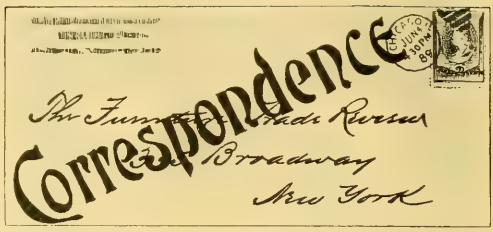
Whalen.—P. F. Whalen, president of the Buckeye Paint and Varnish Company, Toledo, Ohio, was presented with a handsome easy chair by his traveling salesmen for Christmas. Mr. Whalen was greatly surprised and very much affected by this token of good will from his "boys" on the road.

Young—Bomann.—Edgar L. Young and Geo. A. Bomann have been given an interest in the firm of J. H. Thorp & Co., upholstery goods, New York. Mr. Bomann has been with the firm fourteen years. Mr. Young entered their employ about eight years ago, and has recently had charge of their Chicago salesroom.

EVOLUTION OF THE FOLDING BED.

MRS. DE FLAT—Have you anything new in folding beds?

Dealer—Only this, madam, and it really is quite a success. On rising in the morning you touch a spring and it turns into a washstand and bath tub. After your bath you touch another spring and it becomes a dressing case, with a French plate mirror. If you breakfast in your room a slight pressure will transform it into an extension table. After breakfast you press these three buttons at once and you have an upright piano. That's all it will do, except that when you die it can be changed into a rosewood coffin.—*New York World.*



Truth Recklessly Contorted and the Lie Untwisted.

New York, January 4, 1895.

Editor Furniture Trade Review:

To the busybodies and scandalmongers who have so industriously circulated the report that I have lost my most prominent and finest line of goods, and who have in consequence been gloating in ghoulish glee and wasting a great deal of hypocritical sympathy, I desire to say that the story is an asinine and unmitigated falsehood, born in the distempered brain of some competitor who has been bitten with the bite of jealousy, fostered and further promulgated by some of the Judases with which the furniture trade abounds. In conclusion permit me to say to some of my ululating contemporaries that "Baalam's ass spoke words of wisdom. The animal has had many imitators but no equal." Frederick Goll.

Our Export Trade.

New York, December 14, 1894.

Editor Furniture Trade Review:

In your October issue you devote a page to information regarding our foreign furniture trade, and in reading this article the figures given impress us as exaggerated; as, for instance, you state that the value of domestic exports of furniture from the United States in July amounted to about $500,000.

According to our understanding of the Government reports, this amount covered not only furniture, but the much more comprehensive classification, "Manufactures of Wood." Of course this classification would include our shoe peg friends, woodenware friends and probably numerous other lines not properly included under furniture.

We write as above because we do not for a moment think you intend to exaggerate; but, as it appears to us, there is a chance that the exaggeration might mislead some people and result in harm to them.

We have asked the department at Washington for a separate classification for furniture which would take this item out of the very general classification above referred to, but the department writes that it will be impossible to comply at present.

If you have some way of procuring the separate information covering furniture alone, or if the statement in your paper is based on accurate information of this kind, we would be glad to have your assurance that this is the fact, and of course would be happy to know that the furniture exports were really $500,000 per month instead of a very much smaller sum.

We would be very glad to have your response to the above, and in closing let us say that we heartily appreciate your publication, and welcome its coming each month in the most cordial manner possible. Very truly yours,

Hale Company, per Irving G. Will.

Our correspondent at Washington informs us that the complaint of the Hale Company is well founded. The Treasury figures are misleading as far as furniture is concerned. The tables of exports of furniture from New York which we publish regularly are made up from the figures of the Bureau of Statistics in the New York Custom House, and the classification is rigidly correct. These figures refer only to shipments from the port of New York, and represent probably three-fourths of the entire exports of the country. We are obliged to the Hale Company for the trouble they have been at in calling our attention to the matter.



SUBJECT FOR TAPESTRY.

Blomgren Brothers & Co.,
Photo, Zinc, Wood and Half-tone Engravers,
175 Monroe Street, Chicago.

ROCKFORD RIPPLES.

—The old reliable Central Furniture Company will have lots of new goods, and will show them at Grand Rapids and in their showrooms here.

—The Union Furniture Company has fitted up its showrooms at the factory, and will have plenty of new goods to show visiting buyers.

—The West End Furniture Company will show its line in the Nelson House during January. D. G. Cohoes will represent this firm the coming year.

—Secretary O. Bergquist was head and heels in work getting out new goods. New styles are galore with the Rockford Desk and Furniture Company. This firm will be at the New York Exposition, and won't fear the world for its leaders.

—Twenty new patterns were shown to me by Otto Grantz, secretary of the Palace Folding Bed Company, when I called there. They include bookcases, ladies' dressing tables and china closets, and are all great sellers. The new catalogue will show them.

—Such chairs as the Illinois Chair Company can turn out for the money are wonderful, but they do it, and they are honest made goods, too; no prison stuff. Their easy rockers are beauties; and diners—well, you can sit in them with ease, and never tire at your dining table.

—F. S. Chesbro will show the line of the Skandia Furniture Company at the New York Exposition, and will have over twenty styles of new goods besides all the old favorites. Buyers should, by all means, see them. This firm will have a new catalogue out February 1.

—The Star Furniture Company exhibit at the New York Exposition, and some of their new goods are—well, I won't say what they are, but just go see them. Secretary J. C. Lundberg said: "Our business has been 25 per cent. better this fall than we expected, and we are going in hot for spring trade."

—The winner has just passed under the wire; the crowd turns to the score card; it is Forest City. Where are the others? They have got the flag and are distanced. The new goods of the Forest City Furniture Company are going to be great winners for this season. This company has just received nearly 200 letters, from every State in the Union, saying that the Success Folding Beds are the leaders with the trade.

—All the factories will show a great many new goods during January, and the buyer on his way to market must not overlook this city, which is headquarters for ladies' desks, combination book cases and china closets; in fact a great variety of goods is made here. The factories are nearly all on electric car lines, or very near by, so that they can be easily reached; and as for hotel accommodations, the Nelson is one of the best appointed hostelries in the West.

J. F. G.

The James Goold Company, Albany, always has in stock a large assortment of second-hand hearses at bargain prices.

Visitors to the Western manufacturing centres will find excellent accommodations on the Flint and Pere Marquette Railroad.

The South Bend (Indiana) Dowel Works are up to date in everything relating to their branch of business. Write to them when you want anything in their line.

Every manufacturer should have ready for easy reference the catalogue of the turnings and moldings made by the Stephenson Manufacturing Company, of South Bend, Ind.

The merest glance at the adjustable chair iron shown elsewhere by the Western Malleable and Grey Iron Manufacturing Company, Port Washington, Wis., will show its superiority.

Burrows Brothers & Co. (Limited), of Picture Rocks, Pa., are arranging a grand display at the New York Exposition. Elsewhere they show two of their new productions. All their designs at the Exposition will be new and attractive

OWOSSO, MICH.

—As a furniture city Owosso is the keenest competitor in the United States for the furniture trade of the country. In this line more than any other has she become distinguished. Her furniture is found in every leading furniture store in the country, and the fact that it was made in Owosso is a sure guarantee that it represents the best styles and is substantial in every way.

—The Woodard Furniture Works make chamber suits and sideboards. The factory is of brick, five stories high. The concern is the creator of many beautiful styles and designs, and its goods are always in great demand, the high character of workmanship and finish being characteristics that win with both the retailer and the consumer. The factory is in charge of D. C. Clapp.

—The Estey Manufacturing Company makes chamber suits chiffoniers, sideboards and bedsteads. D. M. Estey is president, Julius J. Estey vice-president, Charles E. Rigley secretary and treasurer. The capital stock of the company is $100,000. The Esteys' products are celebrated in all the markets of the world. The plant utilizes two immense factories, designated as the main building and "Factory B."

—Lyman E. Woodard is proprietor of the Owosso casket works, which manufactures a general line of undertakers' supplies. It is among the largest concerns of the kind in the country. The factory is 50x130 feet, four stories high, with an annex 30x40 feet, used as a rubbing room, and another, 50x120 feet, for finishing. The machinery department occupies still another building, 50x100 feet, and there are numerous other buildings for storage, engine rooms, &c. W. S. Jones is the general superintendent.

—"Business for the past six months," so the Robbins Table Company reports, "has been very satisfactory; we never before received as many duplicate and unsolicited orders in the same length of time. We are making preparations for the largest spring trade in the history of our business, and have the styles, prices and quality that will bring it." The company will show a complete line on the third floor of the Pythian Temple at Grand Rapids, also at the salesrooms of L. E. Steiman & Co., 300 Wabash avenue, Chicago. Catalogues will be cheerfully mailed on application.

The Batavia, N. Y., Carriage Wheel Company invites the attention of furniture dealers to its long clamps, which are known to the trade as among the best and most durable made.

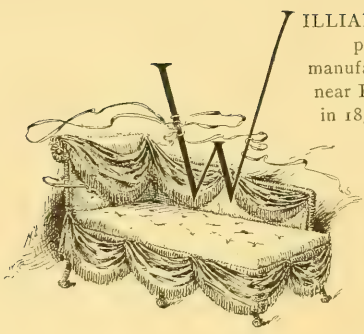
One of the cleverest lines of cheap and medium couches and lounges ever offered to the trade is that which the Williamsport (Pa.) Upholstering Company offers for the spring of 1895. Under the management of O. P. Breithut excellent work is certain. Cuts and prices will be sent on application.

The Woodard Furniture Works, Owosso, Mich., show their full lines of bedroom suites and sideboards in curly birch and oak at the Blodgett Building, Grand Rapids, in charge of W. H. Rouse, agent, and in Chicago at 298 and 300 Wabash avenue, L. E. Steinman & Co., agents. Their new catalogue is now ready.

Makers of extension tables can best increase the selling power of their product by using the Reliable Extension Table Slide, made by the Dayton Table Slide Company, of Dayton, Ohio, which makes slides exclusively of thoroughly seasoned, kiln dried maple and ash, and which is turning out a high grade slide and one which can be recommended to the table trade.

There are a few articles so superior that the makers are not afraid to acknowledge that the price is higher than others. You will see such cards relative to Dunlap hats, Ferris' hams, &c., as "they cost a little more, but——" That's just the way the Posselius Brothers Furniture Manufacturing Company, of Detroit, advertises its Victor extension table. Read what the company has to say about it.

WILLIAM MORRIS AND HIS FACTORY.



WILLIAM MORRIS, poet, designer and manufacturer, was born near London, England, in 1834. His first important poetical work was "The Defense of Guenvere," published in 1857, but his best known book is "The Earthly Paradise." He is a poet of the romantic school, finding his inspiration chiefly in ancient Greek and Norse themes. As a designer he is strongly influenced by the methods of Sir Edward Burne-Jones.

From his work as a designer in the field of industrial art it was a natural step to the proprietorship of a factory in which things were fashioned in accordance with his own theories of art, without reference to those mercantile ideas which usually prevail in or at least strongly influence the work of a manufacturer.

Morris, beginning on a small scale and steadily adhering to his own ideal, was fortunate enough to gradually secure a market for his wares, first among people who shared his views, and later in the still wider circle of those who profess to do so merely as they follow anything which is in vogue.

Morris calls himself a socialist, and has done a great deal of writing and speaking against the established order of things, but his socialism seems to be demonstrated only in phrase spinning. Words are proverbially cheap, and in his daily life Morris conducts his affairs with the same careful regard for his own particular interests which one expects to find in the average man of business.

As shown in the cut presented herewith, Mr. Morris' factory at Merton is by no means impressive so far as mere appearance is concerned, especially when one thinks of the costly and unique products with which the name of Morris is associated. After passing the manager's house we come to a rough building few people would notice, and wooden palings, wherein is a small door; through the door are seen low sheds, painted black and shored up with timber in a way that is undoubtedly picturesque, and as certainly suggestive of antiquity and dilapidation. These are the works; they have two tiers of small paned windows, and they stand in half wild, half cultivated ground, amid oak, willow, elder trees and grass, the little river Wandle flowing placidly between the ranges of sheds, crossed by a rustic bridge.

Several looms are at work in the tapestry room, and at each sit some three workers. The frame hangs vertically before the worker, and upon the warp is traced the design, while the finished picture which is to be reproduced hangs beside the operator, and to his skill and knowledge is left in a large measure the selection of colors for the reproduction. As he deftly chooses and deftly passes in and out the multitudinous little shuttles which carry the wool, mirrors reflect to him the effect of his work, for he has necessarily to thread in his countless stitches from the back of the tapestry. A series of magnificent tapestries are, as is well known, being



THE WORKS AT MERTON.

made for Mr. D'Arcy, an Australian millionaire, of Stanmore Hall. They represent the legends of the Knights of the Round Table, and when finished will have occupied not less than five years in the production. The dado, on which are emblazoned the arms of the knights, is completed and at Stanmore. A small reproduction of the design for "The Vision of the Holy Grail" is given in Mr. Malcolm Bell's monograph on Sir Edward Burne-Jones, and this tapestry itself was the most remarkable exhibit at a recent arts and crafts exhibition. It was then stated to be the largest piece of tapestry executed within the last three centuries, being 25x8 feet; and one of the critics observed that "no verbal criticism could do anything like justice to the combined splendor and delicacy of this most beautiful work." It was two years on the looms. A small panel, perhaps about 4x3 feet, takes three months to execute, and is priced at £70 or £80. But all the work is commissioned, and orders enough are commonly in hand to employ the staff for five or six years to come, showing that there are yet in this much abused nineteenth century men of wealth who appreciate the slow and loving labors of the artist craftsman.

A somewhat less unique and costly manufacture is conducted in the rug room, where at one large loom, whose great reels of wool recall the weaving frames of Northern factories, four girls are weaving a rich and harmonious carpet fit for a king to tread, and perhaps destined for a ducal mansion or the palace of a millionaire. This too is done entirely by hand, and the warp is composed of single threads, so that between each row of wools worked in and knotted by the girls a row of jute is carried to bind the strands together. They are young lasses of some fourteen or fifteen summers, and their earnings are from 16s. to 18s. a week, while they work in a light and airy room, which must go very far to prevent their factory work having any injurious effect physically. In another room silk and woolen damasks are woven at long looms, and here we see lovely brocades being manufactured. Literally "manufactures" are all these things of Morris', made by hand. Perhaps the finest of the beautiful hues produced is that known as "St. James," from having been first made for St. James' Palace. It is a glorious blue, the effect of a mingling of blue and green strands. Triumphs in color, no less than graces of design, form a characteristic of the Merton products. A recent novelty is a woolen tapestry, which gains a wonderfully rich effect with but the simplest pattern by the expedient of varying the color of the woof thread, and thus presenting a spray of flowers in alternating hues.

Nor is it in costly material only that Mr. Morris' designs go forth. In the printing room we see their application to cotton. The blocks are dealt with much as in the old style of block printing practiced before press printing and all its modern improvements for the rapid turning out of cheap "prints" were invented.



WILLIAM MORRIS.

As in those days, the pattern is hand impressed upon the calico by means of blocks of wood, some measuring about 12x7 inches, others smaller, upon which the pattern, executed in felt or copper, is mounted. Copper is used for the more delicate work. The design is first drawn on the wood, and then fine strips of copper are bent and nailed down along the lines, so as to throw up the pattern in relief. When a heavier relief is required the wood is scooped out between the copper outlines. The calico from Rochdale, or some other manufacturing centre, has the design traced upon it, and has already received the dye which is to form the groundwork. It is spread out on a long table, and the worker, dipping his block into his vat or tray of color, lays it upon the corresponding portion of the pattern on the material, and impresses it with the blow of a mallet. Each block contains but a part of the pattern, and can of course print but one color, so that a greater or less number of stamps is needed according to the complexity of the artist's design as to either form or color. One especially handsome design, the longest in use, is 1½ yard long—that is to say there will be 1½ yard of material before any repetition of the graceful floral sprays which adorn it is met with. For the production of this no fewer than seventy different blocks are necessary, and therefore seventy different impressions by the hand of the worker. The colors as thus impressed are by no means the same in appearance as they will be when the material leaves the Morris works. Here we have, it may be, some curious looking roses of a dingy brown-

ish yellow, or cornflowers of a neutral grayish tint; but eventually these same roses will glow in brilliant shades of pink and crimson, and the cornflowers will don their proper blue. This change is effected when the printed material undergoes certain processes in large "chests" or boilers, where it is subjected to great heat and to a pressure up to 40 pounds to the square inch—equal to the weight of three atmospheres.

The firm make their own dyes. In one part of the premises you come upon big color vats full of indigo, the dye which forms the basis of all blues, dark or light, and is a very frequent groundwork for other colors. There are six of these vats, each 6 feet deep, and the dye in them is continually being replenished, for it is five years since they were emptied. In point of fact, the dye, though it appears so unmistakable a blue, is a mixture of indigo, copperas and lime; it is stirred up previous to use, and if it then assumes a lively yellow, through the action of the copperas, its condition is satisfactory. The material is dipped and hung on long frames to dry. If subsequently it should become necessary to remove the indigo grounding where the design in other colors is to come, this is done with a whitening compound of oxalic acid, lime juice and gum. The silken and woolen textures are dipped in hot baths of dye, the cottons in cold. Besides the indigo there are, it need not be said, other dyes, such as kermes and cochineal for the reds and madder for the crimsons. The cochineal insect we all know; kermes, a very expensive dye, is composed of small scale insects about the size of a pea, and closely related to the cochineal. The colors are prepared in brass pans, which are readily heated, whenever they may happen to be wanted, by turning on the steam into an outer vessel, a process which housewives must view with envy as superior even to the convenient celerity of gas cooking.

In costly tapestry, in luxurious carpets and in woven fabrics of silk or cotton Morris & Co.'s name is held throughout the world of art to guarantee a beauty of design and of workmanship which has done much to raise the artistic credit of our times.

Veal Brothers, Michigan City, Ind., continue to bring out novelties in reed and rattan furniture. Their line for spring is all ready, and their handsome catalogue is yours for the asking.

The Comstock Manufacturing Company elsewhere shows three of its big line of iron bedsteads, including the "Luxury," which was the first of beds of this class. Not a piece of cast iron is used in any part of the company's goods.

The Buckeye Chair Company, Ravenna, Ohio, will show both at New York and Grand Rapids its new line in quartered oak, cherry, birch and mahogany. In New York the display will be in charge of O. L. Hall; in Grand Rapids, John A. Flick.

The Reliable Slide made by the Dayton Table Slide Company, of Dayton, Ohio, is just what its name represents it to be. Table makers can depend upon this slide and the manufacturers of it as being thoroughly reliable in every respect.

Kompass & Stoll, Buchanan, Mich., have ready for the trade, photos of their superb line of parlor tables for the spring of '95. The goods are made in antique oak, imitation mahogany, bird's-eye maple, curly birch, quartered sycamore and solid mahogany.

PENNSYLVANIA MANUFACTURERS ORGANIZE.

WILLIAMSPORT, Pa., was the scene of a meeting of a number of representative Pennsylvania furniture manufacturers on the 10th ult. Among those who attended were: F. N. Page, of the Williamsport Furniture Company; C. L. Culler and Robert Hawley, of the Culler & Hawley Furniture Company; F. Dittmar, of the Dittmar Furniture Company; William Trognitz, of the South Williamsport Table Works; John Heilman, of A. H. Heilman & Co., of Williamsport; Walter Burrows, of Burrows Brothers & Co., Picture Rocks; Theodore Redecker, of the Bloomsburg Furniture Company; C. C. Worthington, of the Muncy Furniture Company; H. M. Weller, of the Montgomery Table Works; J. P. Russell, of the Watsontown Table Works; Walter Lawrence, representing the Lock Haven Furniture Company; T. J. Elliot, representing the Towanda Chair Company, and W. A. Gill, representing the New Athens Furniture Company, Athens, Pa.

At a previous meeting Frederick Mankey was chosen president and Theodore Redecker secretary, but, the former not being present and Mr. Redecker appearing late, the meeting was organized temporarily by the election of F. N. Page to the chair and Walter Burrows as secretary. Mr. Heilman stated the object of the meeting as being the formation of a permanent association, by which they might better cope with the odds arrayed against the trade.

A motion by Mr. Elliot, that a committee be appointed to formulate rules and articles pertaining to the organization, with which all the manufacturers between Buffalo, New York and Williamsport are to be identified; to outline a policy for the prospective association, and to elect permanent officers, prevailed, and Messrs. Heilman, Gill, Elliot, Culler and Burrows were chosen as members of the committee. The meeting then adjourned.

The committee was instructed to report in the afternoon and immediately upon reconvening the following was read: The sense of this organization is to organize a Furniture Manufacturers' Credit Bureau for the benefit of members; also the advisability of establishing a Furniture Manufacturers' Fire Insurance on the co-operative plan, and such other interests as may be for the association's good.

The committee prepared and submitted a constitution relating to the organization of such an association; providing for the selection of officers, who shall consist of a president, vice-president, secretary and treasurer, and defining the duties of each; the principal work devolving upon the secretary, who shall be, in connection with his duties as clerk of the State meetings, the correspondent and reporter concerning any subjects of credit or finance, insurance, or whatever concerns the members of the association. The constitution, as well as a set of by-laws drawn up by the committee, was somewhat amended and finally adopted.

The election of officers concluded the business of the day and resulted as follows: President, L. M. Otto; vice-president, W. A. Gill; secretary, C. L. Culler; treasurer, C. C. Worthington.

The Fort Wayne Furniture Company, Fort Wayne, Ind., has a line of bookcases for 1895, designed by J. E. Brower Grand Rapids, Mich., and sold by P. J. Klingman.



—Smizer Brothers succeed J. W. Smizer at Cynthiana, Ky.

—L. B. Lee, furniture dealer, of Leesburg, Fla., has opened a branch store at Tampa.

—The Adjustable School Seat Company at Marcellus, Mich., is enlarging its factory.

—At Roodhouse, Ill., M. E. Bundy succeeds G. W. Armstrong in the furniture business.

—C. N. Curtis, Waco, Tex., assigned December 8 to secure creditors in the sum of $33,000.

—Miller & Hoffman, Webster City, Ia., have dissolved partnership, S. H. Miller retiring.

—J. Miller & Co., manufacturers of mattresses, Findlay, Ohio, are succeeded by Miller & Ryan.

—C. A. Lawrence, Luling, Tex., has given a deed of trust to T. H. Brown. There are several preferred creditors.

—M. E. Stark's furniture store at Danville, Ill., has been closed by the sheriff upon executions aggregating $5,000.

—Reeves & Trenchard, Denver, Col., have made an assignment. They claimed to have had a capital of $10,000.

—The Valley City Seating Company, of Dundas, Ont., Canada, has been incorporated with a capital stock of $50,000.

—Smith & Davenport, furniture dealers, Americus, Ga., have dissolved partnership. A. W. Smith continues the business.

—Folckemer & Son, furniture dealers, Camp Point, Ill., have bought out the furniture stock of John Conrey, of the same place.

—Conger & Huntington, Benton Harbor, Mich., have dissolved partnership. The business will be continued by H. B. Huntington.

—Milholland & Co., manufacturers of moldings and wire mattresses, Toronto, Ont., are succeeded by Manchee, Wilson & Adamson.

—Mr. Ranger, who bought out the furniture business of the Bee Hive at Mauston, Wis., will carry it on under the style of the Eclipse Furniture Company.

—Gibson, Benson & Maxwell, Trenton, Mo., have dissolved partnership, Messrs. Benson and Maxwell retiring. Mr. Gibson will continue the business.

—A furniture factory that will give employment to 200 hands is to be established at Anderson, Ind. David Richards can give information concerning it.

—Percy Fleishel has bought the interest of his partner, Eugene Hudson, in the Tyler Installment Company, Tyler, Tex., and is now sole proprietor of the concern.

—C. H. Patten has purchased the furniture business of F. M. Young, Winnebago City, Minn. The building will be remodelled, a plate glass front put in, and a large line of new goods added.

—H. Crumpler, formerly manager of F. E. Harwell & Co.'s furniture business in Key West and more recently in West Tampa, has formed a partnership with José O. Wilson under the firm name of the Ybor City Furniture Company, and they have opened a furniture store. Mr. Crumpler has been with F. E. Harwell & Co. for a number of years, and when they gave up their business in West Tampa, on December 1, he decided to venture for himself in Ybor city.

—The Richmond Church Furniture Company, Richmond, Ind., has been incorporated with a capital stock of $5,000. These are the directors: J. W. Moore, A. H. Metcalf and A. W. Hempleman.

—Peter Christianson has been awarded $1,000 damages in his suit against the Pioneer Furniture Company, Eau Claire, Wis., for the loss of the services of his son, who was killed in the defendant's factory.

—Klinger & Rich, Kokomo, Ind. have dissolved partnership, Mr. Klinger having retired from the furniture business to become a partner in the canning business of Charles & Klinger. Mr. Rich continues the furniture business.

—Logue & Whitney, Superior and West Superior, Wis., are succeeded by the Logue & Whitney Furniture Company, incorporated. The capital stock is $20,000, and the directors are E. R. Logue, J. D. Whitney and Chas. Logue.

—The Wichita Bedding Company succeeds the Kansas Spring Bed Company, at Wichita, Kan., and will increase its capacity by adding new machinery and a full corps of skilled operatives. The new firm is composed of G. M. Calhoun and E. H. Nudd, both long residents of Wichita.

—The Young Men's Business League, of Memphis, Tenn., is in correspondence with a large furniture manufacturing concern, which is seeking to locate in Memphis. The company, it is said, has a capital stock of $75,000, employs 200 men and consumes 4,000,000 feet of timber a year. It requires 5 acres of land and a $10,000 bonus.

—David B. and Matilda Wilson, of Mount Sterling, are suing the Jansen Furniture Company, of Quincy, Ill., in $5,000 damages each. They bought a folding bed of the company a couple of years ago, and it was shipped direct from the factory. They did not get it properly put together, and one fine night it shut up on them to the extent of $10,000.

—The Ottumwa (Iowa) Union Furniture Company has made an assignment for the benefit of its creditors. The liabilities are placed at $4,000 and the assets at about the same amount. The cause given is on account of collections being slow and hard to make, and the insurance due from the fire, which destroyed a part of the plant, never having been paid.

—The St. Joseph (Mo.) Spring Bed Company has filed articles of incorporation for the manufacture of its indestructible spring bed. The following gentlemen are subscribers of stock, which is fully paid up: Edward A. King, T. T. Rhoads, James R. Martin, C. H. Paddock, James F. Pitt, F. H. Reynolds, J. S. Hardesty. In the articles of incorporation Edward A. King is named as president and James R. Martin vice-president.

—Harvey F. Banta, who is connected with the Hawks Furniture Company, Goshen, Ind., has submitted to the citizens of Sedalia, Mo., his project to establish a furniture factory there, if they will give him a bonus. His plans provide for a two story brick structure to cost about $11,000 at the beginning. The machinery building is to be 60x120 feet in dimensions, and the finishing room adjacent, but attached, is to be 40x100 feet. The dry kiln, an extension of the main part, will be 20x60 feet. There will also be an engine and boiler room. It is Mr. Banta's desire to construct the walls in such a manner that they can be raised when found necessary at a later date.



UPHOLSTERY TRIMMINGS.

Their Manufacture in This Country—Great Success of the Industry.

In the manufacture of upholstery trimmings the United States now asks no odds from any other country. Alike in designs and workmanship, our domestic goods equal or excel the foreign product. As a rule the only trimmings imported nowadays are the very cheap fringes and edgings, and the amount of these coming in is very small.

So far as their own trade is concerned our manufacturers have little or nothing to fear from the new tariff. The principal materials used by them are silk and cotton, both of which are free from duty, while free wool will of course tend to reduce the cost of worsted, which with jute and linen practically complete the list of raw materials employed in the making of trimmings. Neither worsted nor jute is used to any great extent in the trade, and linen is employed chiefly for window shade trimmings, and even for this purpose cotton is generally preferred.

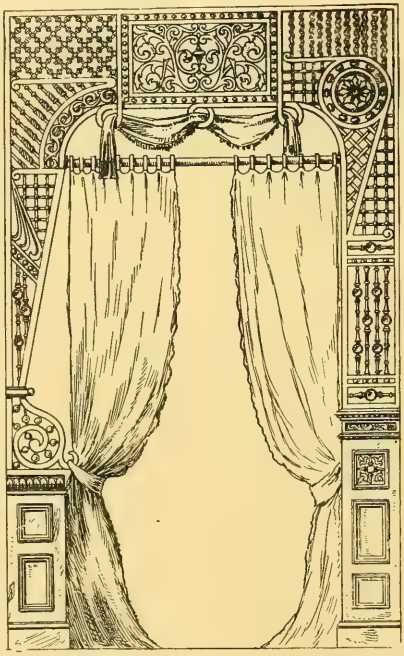
Cotton is a favorite for all kinds of trimmings, because it takes dyes well, and goods manufactured from it keep their shape well.

But by far the most important advantage possessed by our domestic manufacturers over their foreign competitors results from the present practice of making trimmings to order to match the goods on which they are employed. In the old days when importers brought trimmings from abroad it was not possible to match goods, and consequently a great deal of stock was left on hand at the end of every season.

But of late years this trouble has been avoided. Now the silk or other material for upholstering purposes being selected, a sample of it is given to the domestic trimming manufacturer and he makes his goods to match it, and in quantity to suit the buyer. All loss or waste through dead stock is thus prevented, and the field is also kept free from foreign interference, the making of goods to order in this way being impracticable for foreign manufacturers. It is no more than just to our domestic manufacturers to say that they have well employed the opportunity thus afforded them. In designs and workmanship their goods will compare favorably with any made abroad, and notable ingenuity and enterprise have been shown in the production of novelties and specialties.

One of the latest novelties is a rosette tassel called the French drapery loop, intended as a substitute for the ordinary loop used for draping back curtains; it can be fastened anywhere on the curtain, and is made in a variety of patterns.

The Empire style of drapery which has enjoyed such vogue for so long a time was not favorable to the trimming industry, and doubtless our manufacturers are not sorry that this somewhat severe style is being discarded by the Louis XVI. and other styles in which trimmings are in much more demand. The trade has suffered from the business depression, as has most others, but the manufacturers now regard the outloook as highly encouraging.



AN EFFECTIVE ARRANGEMENT WITH GRILLE WORK.

THE ROCKING CHAIR.

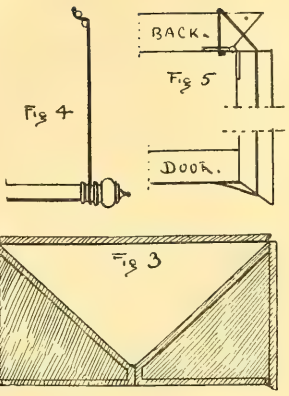
When you are taking your comfort in a rocking chair, just think for a moment that you are indebted to an unknown Yankee genius for the pleasure you are deriving, and that the simple invention is still preserved, and is now being shown by a local dealer in Boston. The story of this original and unique relic is as follows: The chair was made on the Brewster farm, Kingston, Mass., by a farm hand, in 1780. The inventor, taking pity upon the invalid lady of the house, conceived the idea of attaching curved pieces of wood to the legs of a common high back chair. The invalid was a descendant of Ray Thomas, who owned the farm, afterward purchased by Daniel Webster, and the mother of Ray Thomas was the first American lady presented to the Court of King James. The invalid was the wife of Deacon Wrestling Brewster, and the chair comes from the Woodside Museum, Kingston, where it has always been, and where the seventh generation of Brewsters still live, and where lived those before them for 180 years. The chair is owned by Miss Emma E. Brewster, the seventh descendant in direct line, of the Mayflower Brewster.

The Highland Furniture Manufacturing Company, of Newburg, N. Y., has made a great hit on its No. 1 rocker at $20.52 per dozen. The cut in its advertisement shows why. It has some more equally good drives on hand. It only costs a postal card to learn all about them.

A HINT FOR CABINET MAKERS.

Here is a novel idea based on the triple mirror, but having the addition of a pair of toilet cupboards. Figure 1 shows the article closed. To open it a bar close to the bottom of the back mirror is pulled downward an inch or so when the cupboards and doors open as shown in Fig. 2.

The construction, says the ingenious designer who contributes it to the London *Cabinet Maker*, is not at all a difficult matter. A glazed back frame should be put together in the usual manner with an attached pediment and a bottom shaped piece. It might be made of three-quarter inch stuff, the stiles being 1¼ inch wide. Each compartment will, according to the size of the back frame, be 9 inches wide on the front and a trifle more than that at the side. The small board of each, between A and B in plan, Fig. 3, will be about 2 inches in width. From these measurements the size of the top and bottom boards may be gathered. The thickness of the whole of these boards individually need not exceed half an inch. It will be noticed that the sides extend slightly in front, the projection being obtained by means of beveling. By these means the doors are prevented from opening to a greater extent than is compatible with the proper working of the article. The right and left hand sides of the back frame also need beveling, as shown, for a similar reason, as they serve to retain each compartment in such a position that the respective mirrors may be adjusted precisely at right angles to the back.



The automatic motion is as follows: A rod, whose length may be about equal to the width of the back frame, has the ends of two pieces of good, strong string or flexible wire fastened securely to it—one at each end. This bar is eventually placed at just sufficient depth below the bottom of the cupboards to permit the easy entrance of the hands for the purpose of grasping it. Each piece of string passes up one side, in front of the back frame, over a pin (Fig. 4) between it and another pin above (Fig. 4), through a hole in the middle of the back frame, then again through another hole, which then exposes the string at the side edge, and finally through the width of the side board and on to the front of the door. It is particularly necessary for the reader to observe the diagrams Figs. 4 and 5 (the former being an elevation and the latter a plan), in order to give a clear understanding of the working and construction of the job.

Of couse it will be understood that there will be two pairs of pins. Each pin will be on the front of the back glass frame, in the middle, as explained. Each pair of holes is situated just above the topmost pin, while the holes meet at a point at the back of the frame, as in plan, Fig. 5.

Upon bringing equal pressure to bear upon the rod or bar the natural tendency is to pull the string, which at first opens both doors so far as is permissible, and finally draws the compartments bodily one from the other. The lower pin of each pair may be dispensed with if desired, but four give a better security to the string, &c., and also keep the pendent string as near as possible against the compartments, where it will be the less exposed to the gaze.

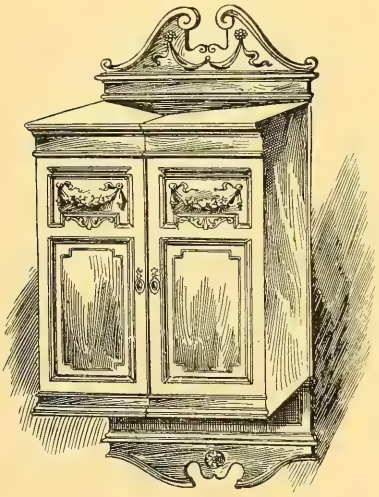


FIG. 1.

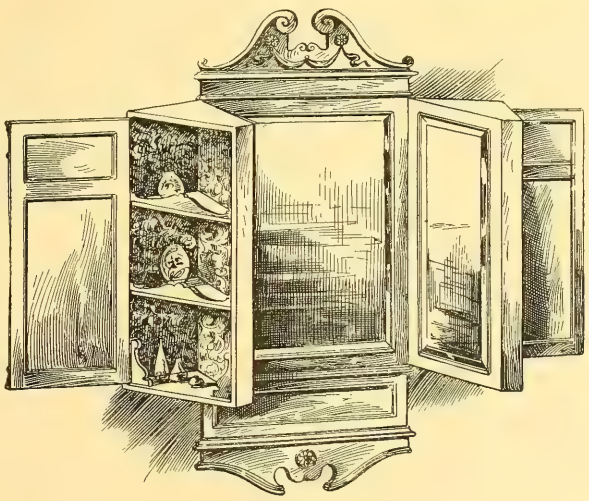


FIG. 2.

While not seeking specially for that class of business, the Egan Company, of Cincinnati, is selling considerable wood working machinery and taking pay in instalments.

OBITUARY.

FREDERIC MOHR.

An excellent citizen, an honorable business man, and a kind hearted and charitable gentleman was lost to the community in the death of Frederic Mohr, the head of the furniture manufacturing firm of F. Mohr & Co. Mr. Mohr was born in Darmstadt, Germany, in 1836. His father was an organ builder and trained his son to the business of cabinet making. When sixteen years of age he came to this city and for five years worked as a journeyman. On attaining his majority he formed a partnership with Frederic Haas and began business as Mohr & Haas in Twenty-third street. In 1861 they formed the firm of J. T. Allen & Co., to manufacture furniture and deal in lumber and veneers in Centre street. They were afterward at 125 Mott street. When, in 1867, the New Bowery burned down, they took the rear lots and erected the factory which F. Mohr & Co. now occupy. They moved later to Canal and Mott streets, where in 1877 they failed. They settled and the firm became Silsbee & Mohr. Two years later it was F. Mohr & Co. Last spring they moved to their present warerooms at 41 and 43 Elizabeth street.



Frederic Mohr.

In spite of demands his business made upon his time Mr. Mohr found opportunity for much charitable and social work. He was treasurer of the Herman Uhl Memorial Association Fund, a member of the Liederkranz, one of the trustees of the German-American School, a past master of the Goethe Masonic Lodge, and a veteran of the Eleventh Regiment.

He was a fine looking, robust man, and until six months ago seemed to be free from any latent disease. Then he broke down, and an operation was necessary to reach his lungs. After that he improved greatly. On Sunday, December 23, he ate apparently with relish a hearty meal at noonday. Three hours later he was seized with sudden illness, and in half an hour died of heart failure.

Mr. Mohr leaves a widow and six children. His only son, William F., has been associated with his father for nine years. For several months past the management of the business has devolved upon him, and he will continue it. The estate is very valuable.

GEORGE HALL.

George Hall, of the furniture manufacturing firm of Merriam, Hall & Co., Leominster, Mass., died on the 15th ult. Although for the past year Mr. Hall had suffered with a cancer, the end came suddenly, a hemorrhage being the direct cause of death.

He was born in Mason, N. H., January 1, 1831, and resided in that town until 1852, when he went to Nashua and learned the cabinet-makers' trade. In 1858 he purchased the business and carried it on successfully until 1864, when he went to Leominster and entered into business with the late Samuel Merriam and S. C. Pickard, under the firm name of Merriam, Hall & Co. In 1880 Mr. Merriam died, and Mr. Pickard having retired, Mr. Hall associated with his son Arthur, and together they have conducted the business in a most successful manner to the present time.

He had always been identified with town interests and had held many important offices, having represented the town in the legislature, been a member of the board of selectmen for several years and a member of the water board since its organization. He was a director in both the National and Savings Banks there, and also of the Safety Fund Bank, of Fitchburg. He was a member of the Congregational Church of Christ, of North Leominster, and since its organization had been one of its foundation stones, having held several important offices.

He was a man whose counsel and advice was of the best and whose genial manner made him a friend to everyone, and his employees speak of him in the highest terms. He leaves a widow, a son and a daughter.

OBITUARY NOTES.

J. F. Jaworkek, a wholesale furniture dealer of New Orleans, was burned to death by a fallen electric wire on December 11. Neither the light, trolley nor telephone companies will own the wire. Mr. Jaworek was an Austrian and went to New Orleans some eight years ago. He came prominently before the public recently when testifying as an expert in the impeachment trial of the mayor of the city in connection with the furnishing of the new court house.

Henry R. Lewis, one of the oldest furniture manufacturers in Philadelphia, having been in business upwards of 50 years, died last month in the 75th year of his age. Mr. Lewis was born in London, but came to America with his father when about eight years of age. He learned the trade of cabinet making, and then engaged in the manufacture of furniture with his father, at Broad and Arch streets. He succeeded his father in the business, which he afterward carried on at 1434 Market street. Later Mr. Lewis had a retail store at 1202, 1204 and 1206 Market street. A few years ago he retired. A widow, one son and two daughters survive him.

Elsewhere the advertising artist of the Cleveland Varnish Company has an essay on "Crutches."

See the Goshen Furniture Company's No. 60 in this issue, and send for the new catalogue just out.

Affairs at the Rishel furniture factory in Hughesville, Pa., are never at a standstill, and Dr. Rishel promises the trade a better line of goods than he has ever presented before for 1895.

The New Athens Furniture Company, at Athens, Pa., has a great treat in store for the dealers at the exposition. The new patterns which the company is putting out are wonders, and all are of entirely new and original designs created by Mr. W. A. Gill, of the firm, who thoroughly understands his business, and for 1895 he has certainly surpassed himself. Read the account of their great game of football on page 85.

Under date of December 27 the Kenosha (Wis.) Crib Company writes: "We are the only manufacturers of the original line of cribs and children's beds known as the Kenosha Cribs. Others have tried to use this for their betterment, but we make—and we only—what are known and called the Kenosha Cribs. Our trade is looking bright. We have been running ten hours a day, and will start right up as soon as inventory is taken. Our new catalogue is in press and will contain several new features."

NEW BUILDINGS NEEDING FURNITURE.

Projected New Buildings of Interest to Large Furniture and Carpet Dealers.

WE present herewith a carefully compiled report for all the hotels, churches, theatres, club houses and other large buildings in course of erection which will soon be in need of extensive furnishings. This work has grown to such importance in the affairs of many large dealers that this column will no doubt be a valued help to those seeking such contracts :

Churches.—Grace Lutheran Church, Newark, N. J. Address Rev. M. S. Waters.—Presbyterian Church, San Francisco. Samuel Newsom, architect.—Baptist Church on Woodside avenue, Newark, N.J.—M. E. Church, Philadelphia. S. Milligan, architect.—Sherman Avenue Baptist Church, Newark, N. J. Address trustees.—Congregational Church, Warrensburg, Ill. G. S. Spohr, Chicago, architect.—Presbyterian Church at Clinton, Kan. Address trustees.—Presbyterian Church at Idlewood, near Pittsburg, Pa.—M. E. Church, Philadelphia, T. F. Miller, architect.—M. E. Church, St. Louls, Mo. Link, Rosenheim & Ittner, architects.—Addition to St. Paul's Church, Indianapolis, Ind.—Addition to Simpson M. E. Church, Detroit, Mich.—Polish Catholic Church, McKeesport, Pa.—Methodist Church, Los Angeles, Cal. Bradbeer & Ferris, architects.—R. C. Church at Wayne, Mich. A. C. Varney & Co., Detroit, architects.—R. C. Church at Bridgeport, Conn. L. Hayne, New Haven, architect.—M. E. Church at Washington, Pa. Address M. A. Van Ness.—Church at Hammondsport, N. S. W. H. Archer, Buffalo, architect.—Church at New Orleans, La. R. McCarthy, Jr., architect.—St. John's P. E. Church, Elkhart, Ind.—St. Mary's Church, East Wrightstown, Wis.—Baptist Church at Los Angeles, Cal. F. H. Dorn, architect.—Baptist Church, Cincinnati, O. Crapsey & Brown, architects.—M. E. Church, Linwood avenue, Buffalo, N. Y.

Hotels, Theatres, Etc.—Hotel on Amsterdam avenue, New York city. R. S. Townsend, architect.—Hotel at Weldon, N. C. Address W. M. Habliston, Petersburg, Va.—Hotel at Los Angeles, Cal. Merithew & Bliesner, architects.—Hotel at Medford, Wis. Address A. J. Perkins.—Hotel at Marinette, Wis. Address G.W. Hanley.—Hotel at Anderson, Ind. La Belle & Elder, architects.—Hotel at Bridgeport, Conn. W. P. Banks, architect.—Hotel at Peewee Valley, Ky. Henry Diehl, Louisville, Ky., architect.—Theatre, lodge rooms, &c., at Worcester, Mass. A. P. Cutting, architect.—Music hall at Chicago. Address G. D. Holton, Title and Trust Building.—Theatre at Detroit, Mich. Wm. S. Joy, architect.—Knights of Pythias building, Charleston, S. C. D. G. Zeigler, Cameron, S., C., architect.—Hotel at Fairmont, Minn., for C. N. Peterson.—Large hotel at Hot Springs, S. D. Walker & Kimball, Omaha, Neb., architects.—Opera house at Sheridan, Wyo., for H. F. Cady, Omaha, Neb.—Theatre, hotel, &c., for the Historic Vienna Company, Chicago. D. H. Burnham & Co., architects.—Masonic temple at Staunton, Va.—Large hotel at Philadelphia. Angus S. Wade, architect.—Hotel at Hornellsville, N. Y. W. H. Archer, Buffalo, architect.—Hotel at Piedmont, Cal. E. S. Lemme, architect.—Large hotel at Chicago, John J. Kouhn, architect.

"EVERYTHING NEW" is the New Year's greeting sent to their customers by Thos. Madden, Son & Co., Indianapolis. Their catalogue shows a most desirable assortment of parlor furniture, lounges and couches, and at prices that cannot fail to attract buyers.

THE Silver Creek (N. Y.) Upholstering Company has all of its new styles ready for spring, and Mr. H. J. Montgomery left last week for a business trip to the principal cities of the West. Mr. J. H. Lawrence started out about the 3d and will show the line over his regular territory West. The company is very much pleased with the returns of 1894, they being far in excess of expectations, considering the times, and the members feel greatly encouraged at the outlook for a good trade the coming season.

SIEGEL, COOPER & CO.'S NEW YORK STORE.

After Loudly Denying any Intention of Opening One, They Now Admit that They Are Preparing to Do So.

A DISPATCH from Chicago states that Henry Siegel, of Siegel, Cooper & Co., admits the truth of the recent report that his firm would soon establish at New York a mammoth department store, even larger than their Chicago establishment. In speaking of the new enterprise Mr. Siegel said :

The New York store will occupy an entire block on Sixth avenue, from Eighteenth to Nineteenth street. The building will be 500 feet long by 200 feet deep. It will be six stories high, with a basement and sub-basement. I cannot say anything more definite about the building than it will be absolutely fireproof and ornate commensurately with its surroundings. The building will be erected and the ground will be owned by a syndicate, of which myself and brother, G. Siegel, of New York city, will be members. The others in the syndicate will be New York capitalists. The ground and building will cost $4,000,000. The syndicate, however, will have nothing whatever to do with the management of the store proper. That will be the exclusive property of Siegel, Cooper & Co., and they will control it.

Ground will be broken about May 1, and work will be then pressed on the building with all speed to its completion. When Mr. Cooper returns from Europe, where he has been for several months, he will take active charge of the business here, and I shall go at once to New York in the interests of the new enterprise.

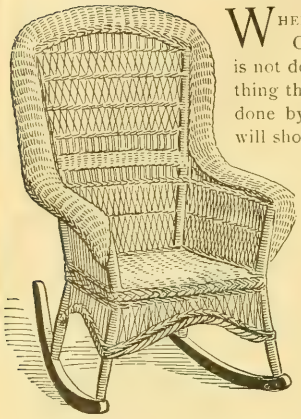
A NEW BOSTON RETAIL HOUSE.

A NEW retail carpet and furniture establishment will be opened at 739 Washington street, Boston, on February 1. It will occupy the former quarters of Boyce Brothers, the old established furniture retailers, who retired from business last month. The new concern will be an incorporated company owned by Thomas O'Callaghan and Geo. P. Staples, both of whom have been highly successful in the carpet business. The former is the head of the firm of Thomas O'Callaghan & Co., the biggest carpet retailers in Boston, and Mr. Staples is a director in the great carpet manufacturing concern, the Ivins, Dietz & Metzger Company, of Philadelphia, and is also its New England selling agent. He will personally manage the new Boston concern, making his headquarters at 739 Washington street, while Mr. O'Callaghan will aid with his ripe retail experience, giving all the time he can spare from his present large store at 558 to 562 Washington street.

A practical furniture manager is to be engaged and will accompany Mr. Staples to the New York and Western furniture markets to purchase stock. This new concern, the title of which has not yet been announced, is bound to figure prominently in the retail carpet and furniture trade of Boston.

HERE is great news for Muskegon and some other towns which pave their streets and ballast their railways with sawdust. A German periodical devoted to wood industries announces that food products consisting partly of wood are now manufactured. At Berlin a factory has been built which is turning out about 200 quintals of wooden bread a day. Sawdust is subjected to chemical treatment, after which it is mixed with one-third farina and prepared like ordinary bread. The product at present serves only as food for horses, but the Berlin Tramway Company, which is the most important customer of the factory, is well pleased with the results. The manufacturers say that wooden bread constitutes also an excellent food for man.

THEY BEAT THE WORLD.



When the Newburgh Reed Company, Newburgh, N. Y., is not doing business it is a sure thing that there is not much being done by anyone else. The firm will show its magnificent line of reed goods at the present Exposition, and present a line of patterns that will please all visitors. The cut herewith represents the company's "No. 301," duplicate orders for which have been coming in with a regularity that has been extremely gratifying to the designers. A recent letter received by the company reads as follows:

East Norwich, L. I., January 5, 1895.

Newburgh Reed Company:

Please send me by L. I. R. R., to Synosset, L. I., bill to East Norwich, L. I., 4 Reed Rockers No. 301 at your earliest possible convenience. They beat the world. Yours truly,

W. F. Johnson.

The much talked of "301" will be in evidence at the Exposition, as will many other patterns in reed goods, in charge of George H. Jacobs, and old customers will probably continue to duplicate orders for it, while new ones will be added to the list. The company has added to its products a full line of rustic work, and will hereafter be headquarters for these goods. The dealer who has a call in future for rustic chairs, flower stands or settees can readily find all kinds of patterns by calling upon or addressing the Newburgh Reed Company.

A NEW CIRCULAR.

Frederick Goll, 175 and 177 Canal street, this city, has presented to the trade a new circular, which for originality is without an equal. The design which accompanies it represents a merchant in his office standing at his desk and holding in his hand a letter just received from Fred. Goll. He has turned to a slate hanging upon the wall, and has just made a memorandum, saying: "I must call on Fred. Goll and see ——." The imprint of Mr. Goll's name is particularly plain in both places and embraces the idea of a typical and effectual advertisement without being overdrawn. In fact it is one of the best circular advertisements that has ever been sent out.

Aaron Brag, Baltimore, assigned on the 7th inst. to Samuel W. Pattison.

Wilkinson & Eastwood, of Binghamton, always have a good display at the Exposition, but this year will excel all former records. They will show nearly eighty new and original designs, from the cheapest grade to the highest.

A twenty page circular will be forwarded by the Gilson Manufacturing Company, Port Washington, Wis., showing the different styles of Bolen's improved steel pivot chair irons made by the company. One form is illustrated elsewhere, and explains itself.

BUCKEYE PAINT AND VARNISH COMPANY.

This well-known concern has climbed to the top notch in the varnish line, and is going to furniture headquarters, Grand Rapids, Mich., with its Mr. C. C. Whitwham, who has moved to that city and will make his headquarters there. We predict for Mr. Whitwham a larger trade than ever. Mr. P. Dowd will still continue to be the local agent for this company. Mr. E. W. Brown, for years with Glidden & Joy, of Kansas City, also takes a position with this company, with headquarters at Kansas City.

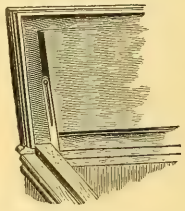
"A MITE BIT BETTER."

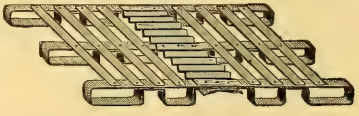
The St. Johns Manufacturing Company, St. Johns, Mich., says in a recent advertisement: "When a firm devotes its energy and capital to the making of one article it behooves it to make this article (in our case tables) just a mite bit better and a mite bit cheaper than any of the concerns which manufacture a half dozen different things. This is our case exactly."

The reputation which this firm has made for itself is a sufficient indorsement of the fact that its tables are known everywhere and eagerly sought for by progressive dealers. A full line of the company's new designs can be seen at the warerooms of Frederick Goll, 175 and 177 Canal street, New York, and with E. E. Marcy, Hartford, Conn.

UPSIDE DOWN.

Through a printer's error two illustrations of the Ranney Refrigerator Company were inverted in our last issue. They are correctly shown herewith. The Lapland and Monitor, of 1895 models, are types *par excellence*. The vast knowledge and experience gained by years of assiduous and careful work and study in the make-up and construction of refrigerators have been embodied in the styles the company will offer to the dealers the coming season. Herewith are shown three important points, covered by patents, which will be appreciated at once for their simplicity and usefulness. This popular line of goods can be seen at 209 Canal street, and will also be exhibited at the Furniture Exposition in New York this month, under charge of Robert J. Ehlers, the New York agent.







At the same old space, No. 92, on the main floor of the Exposition building, will be found R. J. Ehlers with three of a kind—the Oil City Desk and Furniture Company, Barlow & Kent Company and Ranney Refrigerator Company.

Consult the Advertisers' Directory elsewhere, find the Herkimer Manufacturing Company's advertisment, and then consult the prices of the desks quoted there. You will not have to go home to think them over. They will strike you at once.



"HAVE ONE WITH US."

QUEEN DRAPERY RINGS AT THE EXPOSITION.

The Gair drapery rings, which have won such rapid and wide popularity in the upholstery trade, will be on exhibition at the Furniture Exposition which opens in this city on the 14th inst., and the attention of furniture manufacturers and dealers is called particularly to the new Gair vestibule, cabinet and sash curtain rings, which are the most attractive and effective devices ever brought out for these special purposes. The display of Gair rings as made at the Exposition will include, besides the half round, tubular and wood rings, an entirely new line of ornamental rings in two tone effects to match the popular two tone pole ends. These two tone rings are made in a number of highly attractive styles and are certain to make a great hit, for there is nothing like them in the market. No buyer who desires handsome and desirable novelties should fail to inspect them and the other rings made under the Gair patents.

The small size Gair ring is the best thing ever shown for hanging curtains on cabinets, bookcases, folding beds and other articles of furniture where curtains and draperies are hung from rods. For hanging curtains and portiéres the Gair rings have already been thoroughly tested by the drapery trade and are unanimously praised for affording a better finish at the top of the drapery than can be obtained by the ordinary rings, for the perfect box plaiting and for the great saving in time and labor in hanging curtains and draperies. Cuts of these rings can be seen in the advertisement on page 00. They are manufactured and sold to the trade exclusively by M. Gair, 51 Leonard street, New York.

The Schauss Manufacturing Company, of Toledo, Ohio, has done some very handsome work during the past year in the way of lodge furnishing. Dealers who have opportunities to get contracts should bear the company in mind.

THE ORINOCO FURNITURE COMPANY.

The attention of the critical furniture buyer is called to the advertisement of the Orinoco Furniture Company, of Columbus, Ind., on page 13 of this issue. Also to the illustration on this page of one of its new creations in five o'clock tea tables. For beauty of design, style and exquisite color and finish, this company has few, if any, rivals among manufacturers of medium priced goods in its line.

The popularity and telling qualities of the different patterns in ladies' desks, ladies' dressing tables and parlor and library tables is attested by the unprecedented demand for the immediate shipment of orders during the season of 1894. There was no shut down or let up in the demand during the entire year, and 1894 was not the best year in the furniture manufacturing business, or any other business, for that matter.

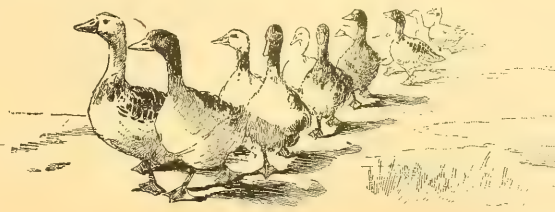
With its usual push and energy the company has prepared quite a variety of new patterns and new ideas, and with the beginning of the season of 1895 will place upon the market one of the very best and most comprehensive lines of goods ever shown. A very careful selection of foreign veneers which are now being cut for the new goods will enable the company to place upon the market a beautiful lot of mahogany, curly birch, bird's eye maple and quartered oak tables, &c.

The entire line will be exhibited in Grand Rapids, Mich., on the fourth floor, Blodgett's Block, during January and February in charge of T. Ashley Dent. Requests for illustrations and prices are in order.



NO. 80 1-2—TEA TABLE.
Top 20x28, made in Mahogany, Curly Birch and Quartered Oak.

The Sanitary Feather Company's first year's business has been very satisfactory. The members of this company are feather men for sure, having been in the business for years, and their trade is bound to increase right along. We advise anyone wanting feathers to call at the Chicago salesrooms and meet two very agreeable and pleasant gentlemen. On this page are presented two attractive little cuts from the company's catalogue.



THE UPHOLSTERING OF FURNITURE.*



UPHOLSTERY work may be divided into: 1. Smooth upholstery. 2. Stitched upholstery. 3. Cushion work.

1. SMOOTH UPHOLSTERY.

The preliminary work for smooth and stitched upholstery is nearly the same. It consists in the arrangement of the girths or webbing, and the proper amount of tension and correct shaping.

In fixing the webbing care must be taken to stretch the girths evenly, to nail them regularly and to turn the edges evenly. All the nail heads must be in one or two lines, and the turned edges must be held by the nail heads. The nails need only be large enough to hold fast when the proper weight is applied, but the heads can hardly be too large. If the wood is hard, nails and turned edges may be kept in one line; but with soft wood it is better to let alternate girths project, or else to place the nails alternately backward and forward, because the wood may split if the nails are placed close together in one line. But before fastening the girths, all edges of the wood coming in contact with the upholstery should be rounded with a rasp or smoothed with a knife; use the latter especially when the wood is gilded, to prevent the fine wood filings from adhering to the gilt. It is also wise to wrap gilded and polished frames in paper.

Girths and springs are the foundation of every kind of upholstery. It is much to be regretted, therefore, that the best of workmen frequently do not sufficiently consider the importance of springs, even though it is not necessary nowadays, as formerly, to assort them according to their stiffness. The steel spring of to-day, when of good quality, has with the same thickness of wire a fair, even stiffness and elasticity. Hence the only thing to be considered is proper distribution.

A settee or lounge is used at the ends more than in the centre, hence the springs are placed somewhat closer at the two ends than in the middle; and since there is more wear near the front edge than at the back, the springs of the rear row may be somewhat weaker.

But the distance allowed between the springs always depends on the character of the piece of furniture and its intended use. Furniture in use every day requires more springs than that in drawing rooms. On an average we may calculate on one spring for every 18 centimetres.

On account of the arched surface which must be given to every seat in order that it may not become concave after long continued use, the springs must be of varying height. Hence, if there are four rows of springs in a seat the rear row must be the lowest, the second one ring, the third two rings and the front row again one ring higher than the back row; and the back row may generally be somewhat more flexible than the others. If in sitting toward the back one sits somewhat lower the seat seems all the more comfortable. Hence even wooden chairs and garden benches are given this shape. In chairs, ottomans and bed mattresses the weight of the body is concentrated toward the centre, hence the main resistance must be concentrated in this direction. In a bed mattress, however, all the springs should have the same height.

In regard to power of resistance the springs in the back form an exception, as they have to resist only the leaning pressure of the upper body, which is very insignificant; they should be very yielding. In general we should consider in every single piece of furniture, while fixing the girths as well as in the choice of springs, the purpose for which it is intended: whether for stout or slight persons, for workroom, living room or drawing room use. While for the drawing room and for slight persons generally weaker springs may be chosen, or the springs set farther apart, articles of furniture for the living rooms must be upholstered more firmly, because they are apt to be in constant use.

Upholstery with the webbing on top of the springs does not have the yielding quality and elasticity of one with the girths below, but the upholstery is far more durable.

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DISTRIBUTION OF AMERICAN VARNISH.

FOLLOWING are the exports of American varnish from the port of New York for the five weeks ending November 7:

Port.	Gals.	Value.	Port.	Gals.	Value.
Brazil	72	$74	Havre	637	$1,084
Bremerhaven	10	10	Hayti	20	23
Bristol	239	190	Hull	3,099	1,857
British Africa	536	438	Japan	100	90
Brit. Australasia	10	24	Leipzic	10	19
British Guiana	10	10	Liverpool	1,751	1,351
Brit. West Indies	110	220	London	7,883	5,795
Brussels	73	103	Mexico	765	804
Cent. America	550	500	Newcastle	856	660
Chili	30	30	Philippines	160	243
Cuba	1,734	1,339	Porto Rico	60	53
Dutch W. Indies	10	9	Rotterdam	2,762	3,101
Ecuador	15	13	U. S. Colombia	276	297
Glasgow	2,224	2,272	Uruguay	192	190
Hamburg	507	725	Venezuela	440	423

THE FIRE RECORD.

DECEMBER 9.—The factory of the Johnson Chair Company, Chicago, which is insured for $47,000, was damaged to the extent of about 20 per cent. of the insurance.

DECEMBER 14.—Farrell's spring bed factory, at Olyphant, Pa., was destroyed. * * * Henry Bernard's mattress factory, Los Angeles, Cal. Loss, $3,000; partly insured.

DECEMBER 18.—Spokane (Wash.) Mattress Company's factory. Loss on building, $1,500; on stock and machinery, $1,800; insurance on stock, &c., $800. The factory will be rebuilt at once.

DECEMBER 19.—Smith Brothers' furniture store, at Wichita Falls, Tex. Insurance, $6,800.

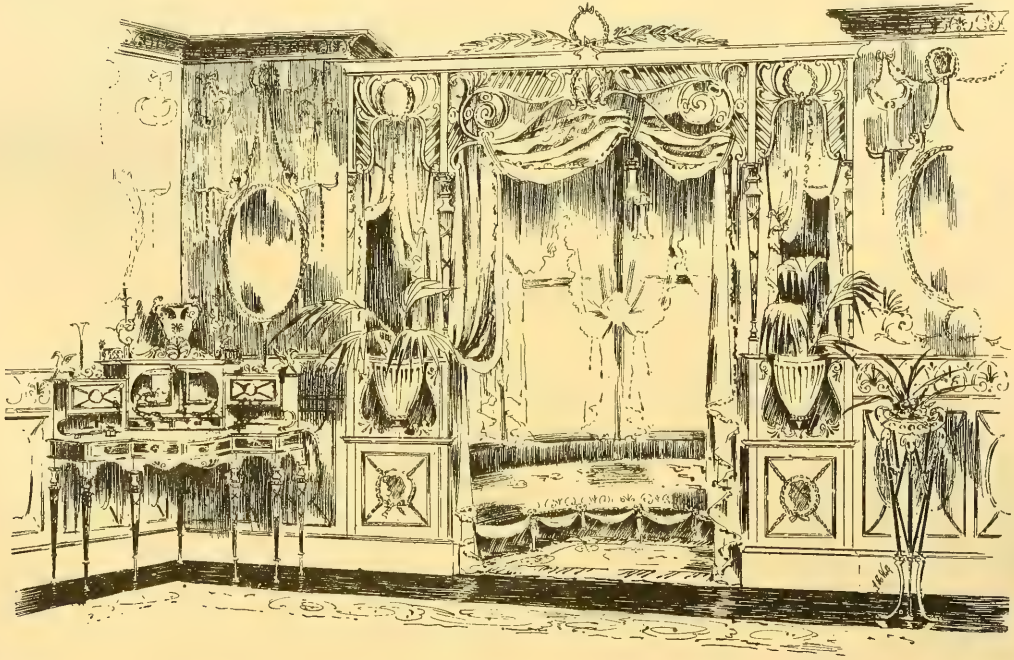
DECEMBER 21.—Whitman & Co.'s furniture store at Trenton, Mich., damaged.

DECEMBER 23.—Richardson's varnish factory at Everett, Mass. Loss on building and contents, $3,000.

DECEMBER 27.—Building 91 to 95 Causeway street, Boston, the fourth floor of which was occupied by the Derby, Kilmer & Pond Desk Company, and the fifth by the Hartford Woven Wire Mattress Company. Total loss, $3,000; insured. * * * Alfred P. Sewall's stock of mattresses at 19 Charlestown street, Boston, damaged $200.

JANUARY 5.—The Canada Wire Mattress Works, at Toronto Junction, near Toronto, Canada. Loss, $35,000; covered by insurance.

JANUARY 7.—Helmes Brothers' furniture establishment on Central avenue, Albany, N. Y. Loss on stock and building, $7,000; fully insured.



SIDE OF ROOM IN THE EMPIRE STYLE.



HARTMEIER'S $4.00 COMMODE.

We present above a cut of Hartmeier & Sons' (Paterson, N. J.) No. 118 solid oak or walnut commode, the price of which is $4 net, although the firm can furnish them in some patterns as low as $1.85 net. Hartmeier & Sons have added a large amount of new and improved machinery in their factory and will be in better shape than ever during 1895. The firm is also busy with a new line of goods, which it will have ready to show the trade very soon. Write for one of their special circulars with a list of all the different kinds of furniture which they make.

THE POPULAR UDELL GOODS.

The Udell Works, at Indianapolis, Ind., have had an immense trade during the fall season, and have been compelled to cancel some orders for the cheaper goods on account of their inability to get the goods for holiday trade. Their line, including forty or fifty new designs, will be on exhibition in the Pythian Building during the Grand Rapids show in January, in care of O. N. Bugbee. They have added parlor bric-à-brac cabinets to their already large line of fancy cabinet ware, and with the aid of L. J. Hill, who will carry the photos through New York and Pennsylvania, and Fred A. Moore in the New England States, in addition to the "only original" Daniel G. Williams in the Central States, and the Udell Wooden Ware Company in the West, they expect to make things hum for the coming season. After having been closed down a week for inventry the factory was started again on the 2d with a full force, and Proprietor Barnes hopes to continue full handed throughout 1895. Messrs. Beckler & Miller still have the Udell samples at No. 266 Wabash avenue, Chicago.

A. A. Witsil, 904 and 906 Callowhill street, Philadelphia, assigned on the 5th inst. to Ernest L. Tustin.

Both at the New York Exposition and at Grand Rapids this month the Standard Furniture Company, of Herkimer, N. Y., will show full lines of its desks, and in each place will have something to surprise visitors.

S. P. PORTER'S EXHIBIT.

The companies represented by S. P. Porter, who has space 62, main hall of the Exposition, have all made unusual preparations for the spring, and he will have new things in each of the lines.

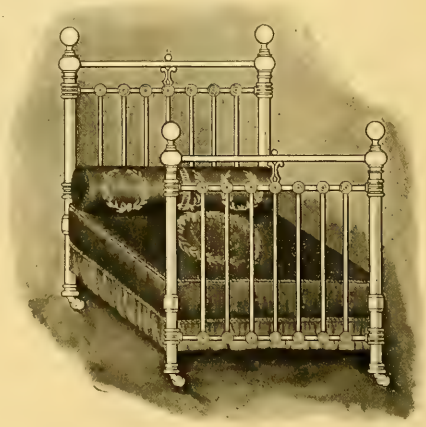
There are the solid mahogany, curly birch and quartered oak chamber suites of the Hall & Lyon Furniture Company; the Indiana Furniture Company's great line of sideboards; the Harrisburg Furniture Manufacturing Company's popular fancies, including white enamel dressing cases, toilet tables and chiffoniers to go with metallic beds; the Connersville Cabinet Company's combination and library cases, china closets and chiffoniers; the Elmira Table Company's extension and other tables, and the America extension bed, that takes the place of the folding bed.

The Rand & Leopold Desk Company, Burlington, Ia., is represented in New York by Frederick Goll, 175 and 177 Canal street, and in Chicago by Wear & Scott, 154 Michigan avenue. Its new line is all ready to be shown at both places.

BRASS MOUNTED STEEL BEDS.

The bedstead shown below is one of the popular selling patterns of enameled steel and brass mounted beds made by the American Bedstead Company, of Westborough, Mass. It is the "Garner" pattern, the company giving each of its patterns a name instead of a number. The pillars are 1¼ inches in diameter, the filling five-eighth inch and the brass rods across the top and bottom three-quarter inch, with brass trimmings at top of pillars.

The American Company occupies a new factory completed last fall and built especially for the manufacture of metallic bedsteads. The manufacturing processes, from the forge upward, are examples of the modern system of labor saving. A bed is carried through a forward procession, never doubling upon itself in any single process, so that the bottom of economy in manufacture is reached. The trade gets the benefit in the low prices quoted. Buyers visiting New York should call upon Will R. Pitman, the American Company's representative, at 115 Worth street, who will quote interesting prices for any quantity of these desirable steel beds.



THE "GARNER," MADE BY THE AMERICAN BEDSTEAD COMPANY.

WM. M. LYONS & CO.'S LINES.

"There will be a big fight this season for the control of the refrigerator business, with the chances largely in favor of your friend William," said Mr. Lyons, of the commission firm of William M. Lyons & Co., when interviewed on the subject of lines for the coming season. Continuing he said: "There will be other boxes in the Exposition, but ours is the 'Kankakee,' and when I have explained its construction and the utility of the improvements recently added you will realize, as the trade does, that there is magic in the name.

"To begin with, the box is of hardwood, the ornamentation is hand carved, and in addition to the lining, which is of heavier material than that used by our competitors, we have the galvanized removable provision chamber. This feature alone is worth more to the clean, thrifty housewife than anything yet devised, and there is no question that the women of America will rise up and call the makers of the 'Kankakee' ice boxes blessed.

"It might be claimed that the removal of the provision chamber for cleansing would permit the temperature to rise in the ice-chamber, but we overcome that by the automatic action of the door, which slides up, in and under the ice chamber, thereby making an air-tight compartment of it, and the division for the reception of food can remain open at the will of the housekeeper. It has other commendable features, and as prices are also in our favor we have reason to believe that we will keep the factory very busy."

We did not take down everything said in praise of the Hastings Table Company's exhibit, but from the photographs shown us believe that of the twenty-six patterns shown there will not be a single poor seller. The Hastings is one of the most thoroughly equipped factories in the country. The corporation is composed of men of brains and wealth; the management is in the hands of men who through long years of thoughtful labor have become specialists in their respective lines. The tables are of special exclusive designs, of high grade workmanship and finish, and will be sold at prices enabling the company to realize a fair return on its investment, based on an output taxing the factory to its utmost capacity.

"E. Schloss & Co.," continued Mr. Lyons, "will make a display rivaling that of last July, which was very fine and won for the concern so much praise. The line will be even more exhaustive and cover a greater range in prices. They will show hall stands; parlor, library and curio tables; china closets; parlor, curio and music cabinets; dressing tables, chevals and pedestals in almost every obtainable wood, highly finished and at prices that bid fair to make this the banner year of a long and prosperous mercantile career.

"Then you can say, too, that the Elliott Furniture Company will offer such values in solid oak chamber suites as have not heretofore been deemed possible. Elliott has grown to the needs of the times, and his hosts of friends will find that his experience and wonderful resources have been taxed unstintingly for their mutual advantage and profit.

"If I had time," he added, "I'd tell you about the Rome Furniture Company's line of sideboards and chiffoniers in oak, imitation mahogany and white enamel; but it would exhaust the list of adjectives to do it justice, and as I have a pressing engagement, I'll have to ask you to tell your readers that our language is too dry and commonplace for a fair description of it. It'll have to be seen. It's wonderful!"

The genial William's eyes fairly danced in delightful anticipation of fat and numerous orders as a result of his gathering of what he terms "profit winners," and with a hearty handshake was off.

Wm. M. Lyons & Co. have great faith in expositions, are earnest workers in the interest of the association and the houses they represent, and richly merit the success they will doubtless win.

HERE IT IS AT LAST.

"Is there anything whereof it may be said, see, this is new?" Yes, oh Preacher! if when you were writing Ecclesiastes you had lived in Grand Rapids, you could have gone to the Blodgett Building, and Mr. W. H. Rouse would have shown you the Hetterschied Manufacturing Works' iron bed in white and gold, constructed in such a manner as to afford great strength and lightness, weighing no more than an ordinary bed, embracing panels, &c. It is claimed that this bed can be constructed at a cost which will permit of its being offered at a good advantage at prices which prevail on white and gold beds constructed of wood. There has been a demand for some similar article from furniture dealers for quite a while, owing to the fact that brass beds have heretofore been sold almost entirely with white and gold odd pieces in wood, such as dressers, dressing tables, &c. An excellent engraving of the bed will be found on page 82.

THE BULL'S-EYE AS BIG AS THE TARGET.

That target which the Estey Manufacturing Company, of Owosso, publishes on another page is a remarkable one in that it doesn't take an experienced marksman to hit it, and one doesn't have to make a bull's-eye to get a prize.

Twenty styles of chiffoniers, fifty styles of sideboards, from $7.50 to $30, bedsteads from $15 to $27 per dozen and one hundred styles of chamber suites from $9.50 to $30 are among the offerings of the company for the spring of 1895.

The line can be seen in New York at 177 Canal street; Boston, 100 North street; Grand Rapids, Blodgett Block, and at the company's warerooms in Owosso.

O. C. S. OLSEN & CO.

This firm started two years ago manufacturing roll top desks and office tables of all grades, from cheap to high-class goods, at Chicago but whatever it makes, whether the cheapest or best, is made in first-class manner. During the coming year Calder & Gardner will have this line on their floors, Wabash avenue, Chicago, and buyers can inspect them at any time. A new catalogue will be out February 1. We would advise dealers to secure one, as it will show some good sellers.

White & Spate, the enterprising jobbers, whose specialty is cut carpets, will soon be settled in their new store, Sixth avenue and Fifteenth street, New York. Their list of salesmen includes A. H. King, New York State; H. W. Minor, Pennsylvania; Harry Tuckett, Eastern States, and George H. Nagle, house trade. Mr. Nagle is well known and very popular in the trade and is making an excellent record in his present position.

NEW ENGLAND MEN DINE.

The twenty-first annual dinner of the New England Furniture Exchange came off on New Year's Eve at Young's Hotel, Boston, and was as pleasant as these affairs usually are. After an informal reception President A. Byfield took his place at the head of the table, and after grace by Rev. F. B. Hornbroke a substantial menu was discussed by the following guests :

S. L. Powers, Levi S. Gould, F. N. Bardwell, S. C. Small, F. Ferrand, C. A. Plummer, G. C. Wheatley, J. T. Cummings, George Hall, Thomas O'Callaghan, D. Moore, James Williams, Thomas Shannon, Nathan Webster, C. F. A. Wolcott, C. A. Scribner, W. H. Temple, F. A. Wellman, A. N. Bullens, G. W. Sammet, F. A. Brown, George D. Byfield, I. H. Ames, W. Y. Palmer, F. D. Sawyer, Chas. Hanson, F. E. Batchelder, T. F. McEvoy, Frank Squires, E. D. Slocount, Henry Small, Carlos E. Ball, Arthur A. Lawson, W. O. Partridge, Louis Griffin, F. A. Harmon, T. C. Gage, E. A. Hooper, Alfred Shaies, C. S. Evans, T. P. Beals, Robert McDonald, J. E. Marleton, L. H. Josselyn, H. B. Schofield, W. F. Bacall, C. J. Brown, J. S. Harrington, E. F. Peirce, Samuel Lord, A. G. Burnham. J. Fowkes, Alden Batchelder, O. O. Owen, George Weldon, W. F. Lockhart, J. M. Hubley, J. A. Hatch, D. S. Farnum, A. L. Lougee, Henry Beston.

Very clever speeches were the order of the evening, the speakers being L. S. Gould, S. L. Powers, S. C. Small, F. N. Bardwell and Geo. S. Harrington. At a little after 10 the members, wishing each other a Happy New Year, separated, well pleased with the evening's entertainment.

IMPORTS OF FURNITURE.

By a recent arrangement in the State Department, the Consuls General in Canada, in Mexico and in the various countries of Europe transmit to the Department, as soon as possible after the end of each quarter, consolidated statements showing the exports to the United States declared in their respective districts and in the consular districts subordinate to them. The following are the declared exports of furniture from the different countries during the September quarter :

Austria-Hungary — From Budapest, $342.06 ; Vienna, $10,439.87 ; total, $10,781.93.

Belgium—From Antwerp, $4,222.87.

Denmark—From Copenhagen, $1,255.45.

France—From Havre, $3,705.60 ; Paris, $133,522 ; total, $137,227.60.

Italy—From Milan, $2,309.60 ; Rome, $1 50.54 ; Venice, $8,098.76 ; Florence, $4,080.60 ; total, $15,239.30.

British India—From Bombay, $605.17.

BOSTON.

—The New England Spring Bed Company will remove from 47 Fulton street to the Wakefield Building about January 15.

—S. C. Small & Co. have a reputation for church, lodge and club furniture which grows with every year. Their catalogue should be in the hands of every dealer.

—H. P. Hill, Gloucester, Mass., has assigned to H. M. Bixby, of Salem, Mass., for the benefit of his creditors. At a meeting of the creditors at the New England Furniture Exchange on December 21 the assets were reported to be nominally $23,835.28, comprising stock $5,275.60, leased accounts $17,898.63, wagon and horse $240, cash $421.55. The liabilities amount to $13,543.87. E. L. Fuller, Fred W. Allen and W. H. Chipman were appointed a committee to investigate and report.

The Belding (Mich.) Manufacturing Company will show its superb line of refrigerators at the New York Exposition. In an advertisement elsewhere are cuts of several of its latest styles with some account of their recent improvements.

UNCLE SAM'S FURNITURE.

Bids were opened at the Treasury Department, December 26, for manufacturing and placing in position in complete working order in the United States buildings under the control of the Treasury Department, east of the Rocky Mountains, quartered white oak furniture. The following is a list of the bidders :

Robt. Mitchell Furniture Company, Cincinnati, tables and cases, $2,380 ; desks, $3,100.75. W. A. Mathesius, Philadelphia, cases and tables, $3,801 ; desks, $5,338. United States Desk Manufacturing Company, Chicago, tables and cases, $2,710.75 ; desks, $4,215. Corbin Cabinet Lock Company, Camden, N. Y., tables and cases, $1,841 ; desks, $3,069.50. Savage & Holms, Richmond, Va., tables and cases, $2,865.65; desks, $3,083.30. Matthews Brothers Manufacturing Company, Milwaukee, Wis., tables and cases, $2,151 ; desks, $2,963. Sextro Furniture Company, Cincinnati, tables and cases, $2,009.09 ; desks, $2,890.73. A. H. Revell & Co., Chicago, tables and cases, $2,151.50 ; desks, $3,560. H. Lauter, Indianapolis, tables and cases, $1,993.75 ; desks, $2,781.75. Wallaeger Manufacturing Company, Milwaukee, Wis., tables and cases, $2,119 ; desks, $2,794. Otto Duker & Co., Baltimore, Md., tables and cases, $2,227 ; desks, $3,496.

ST. LOUIS SAYINGS.

—Send to the Globe Furniture Company for its new catalogue with 1895 designs.

—The St. Louis Furniture Workers' Association's new styles for 1895 are now ready.

—The St. Louis Furniture Board of Trade proposes to investigate the failure of J. J. Ring, the Cass avenue dealer.

—The safe in the office of the Prange Furniture Co., in North St. Louis, was "cracked" last month. The burglars obtained only $20 in cash.

—The Peter H. Mellon Manufacturing Company built a very large factory in 1892 at Eleventh and Carr streets, and it is taxed to its utmost capacity to keep up with orders. This is the oldest and largest factory of the kind in the West. The company manufactures all styles of spring beds, woven wire mattresses, cots, iron and brass beds.

—Some of the most beautiful designs in the chair line shown this season are manufactured by the Heller & Hoffman Chair Manufacturing Company. This company did an immense holiday trade. The demand was so heavy that all other work was abandoned to keep up with the orders. The new designs and handsome finish are what made them such hot sellers.

—Leo Mueller, of the Mueller Brothers Furniture and Carpet Company, died December 11, aged forty-eight years. The St. Louis Furniture Board of Trade attended the funeral in a body. The pallbearers were Geo. Krauss, Chas. Stumpf, Adolf Mueller, John Shoenlau, John Mueller, A. O. Puellman, J. P. Morrison and John Gecks. Mr. Mueller leaves a widow and child.

—A. G. Moller, mortgagee of the defunct Prairie Furniture Company, has been indicted for perjury by the Cook County grand jury. Moller, whose concern did business here until last June, is alleged to have defrauded local furniture manufacturers out of several thousand dollars. Moller is further alleged to have made several false statements in depositions taken by the attorney for his St. Louis creditors, and for this he was indicted in Chicago.

—The Smith & Davis Manufacturing Company, of St. Louis, has filed a bill in the United States Circuit Court at Chicago for $25,000 damages against J. George Smith, of Chicago. The complainant alleges that it is the successor of J. George Smith & Co., of St. Louis, in the manufacture of wire mattresses, and that since disposing of his good will to the Smith & Davis Manufacturing Company Mr. Smith removed to Chicago, and is manufacturing wire mattresses and using the firm's trade mark, which is stamped on all steel wire mattresses of a certain grade, and by such conduct has injured its trade.



J. D. STEARNS.



L. M. OTTO.



S. P. PORTER.



CHAS. H. MEDICUS.



CHAS. E. CUMINGS, Alternate.



CHARLES E. SPRATT.



CLARENCE G. BROWN, Alternate.

THE COMMITTEE OF THE AMERICAN FURNITURE MANUFACTURERS' EXPOSITION ASSOCIATION, NEW YORK, WHICH WILL ATTEND THE FURNITURE EXPOSITION IN LONDON NEXT APRIL. SEE PAGE 53.

TO MATCH BRASS BEDS.

THE Forest City Furniture Company, whose No. 73 with brass standard designs is shown herewith, is getting out many new patterns of odd dressers and chiffoniers to go with brass and iron bedsteads, and several new patterns of "Success" folding beds, together with a full line of combination and library cases. The company has every confidence in the trade of '95. It will be represented in all territory west of Chicago by Wear & Scott, 154 Michigan avenue, Chicago, who will have four travelers on the road most of the while; in the East by Jas. J. Hall, who will go as far south as Washington; in Indiana, Ohio and Western Pennsylvania, by W. H. Cave, and in the South by T. E. Hopkins, who has traveled for about fifteen years through that territory. E. H. Scott will go to the Pacific Coast; A. T. Lamb to Missouri and parts of Illinois, Iowa, Wisconsin and Kansas. Mr. Wear will spend part of the time on the road, and his firm will have an extra man for the extreme North.

SOME CALENDARS.

THE Udell Works are sending out a large calendar in colors, representing two little tots embracing.

The Clark & Geiger Photo Engraving Company's calendar is very compact and useful, bearing on its face both a weekly and monthly pad.

The Folding Bath Tub Company, of Marshall, Mich., presents its compliments with the portraits of two pretty children.

Bloom & Godley, Trenton, N. J., have an engraved calendar showing their factory.

Langslow, Fowler & Co., Rochester, N. Y., present a picture of Holy Cross Abbey.

The Boll Brothers Manufacturing Company, Harrisburg, sends out a handsome engraving of its mill.

Arthur G. Graham, of Grand Rapids, publishes a calendar with a sporting scene entitled "Steady."

Pearson & Emmott, New York, send us one of Lowell's studies in kittens.

Valley City Engraving Company, of Grand Rapids, of course does the thing neatly. Its calendar is a plain one, well gotten up.

Simon H. Bodenheim also sends us a plain, simple but effective one.

Comstock Manufacturing Company's souvenir takes the shape of a calendar with a dial (return at—) and the time at principal points.

THE costliest picture frame in the world is valued at $125,000. It is of hammered gold, ornamented with pearls and precious stones. Its size is 8 by 6 feet, and it incloses a painting of "The Virgin and Child," in the Milan Cathedral.

THE Montgomery Table Works, Montgomery, Pa., will be represented in Pennsylvania by J. C. Decker. Mr. Wm. Decker, a member of the firm, will look after the Southern trade, while H. M. Weller, the other member, will look after New York, and W. B. Keeney the New England States.

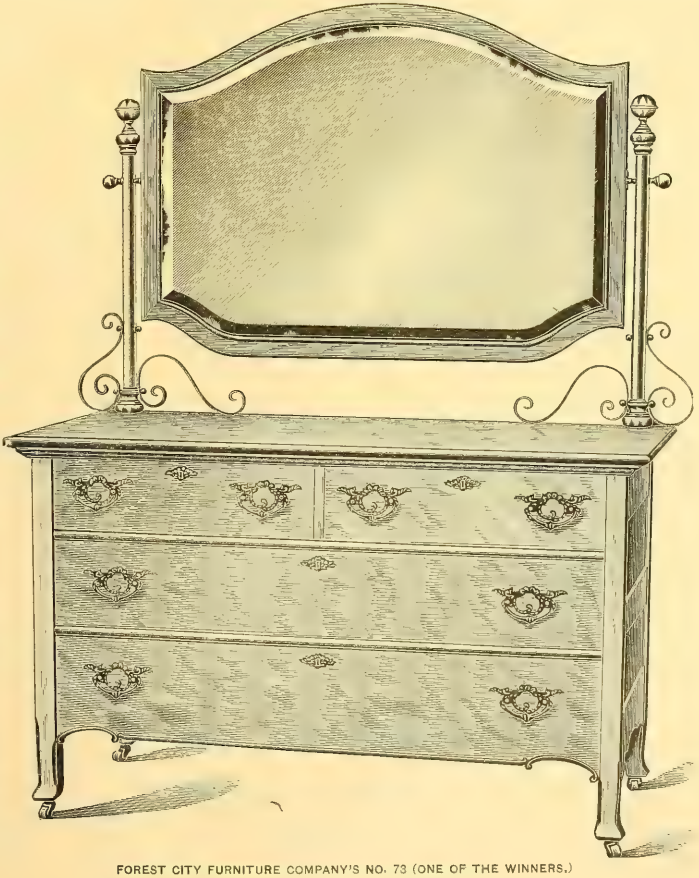
NEW WAREROOMS.

OSCAR A. E. WIESSNER, of Brooklyn, N.Y., has opened, an exclusive wholesale sample room at 209 Canal street New York, in charge of Robt. J. Ehlers; also a sample room with the well-known Western salesman, P. J. Klingman, Grand Rapids, Mich. He has added several new and entirely original designs in iron bedsteads, all patented, and makes a handsome line of brass bedsteads in only heavy and fine goods, nothing less than 1¼ inch brass pillars being used.

He has worked overtime during November and December on certain goods for export and anticipates a very good spring, and predicts that every manufacturer will get more orders that he can conveniently fill. Prices are low and he is doing his share to drive out light and cheap foreign goods with which this market has been flooded. Mr. Wiessner, except on a stock on hand, will use adjustable casters, which can be put on and taken off at will.

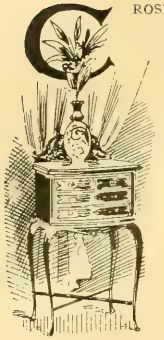
THE Pope Manufacturing Company, of Hartford, sends to THE REVIEW its annual Columbia Bicycle calendar, which is one of the handsomest and most useful issued.

PRACTICAL tests recently made by a prominent table concern of Ohio show that the Reliable Table Slide, made by the Dayton Table Slide Company, of Dayton, Ohio, is a superior slide, especially as to strength and durability.



FOREST CITY FURNITURE COMPANY'S NO. 73 (ONE OF THE WINNERS.)

MIDDLE STATES MELANGE.



Crosby, Yates County, Ky., is to have a chair factory.

—A wire mattress factory has been established at Rushville, N. Y.

—The woven wire mattress factory in Salamanca, N. Y., owned by the Weaver Lumber Company, which was closed up a few weeks ago, has been bought by Charles S. Shields, and is worked under the title of the Salamanca Wire Mattress Works.

—The Proctor Manufacturing Company was incorporated December 21 to operate mills for the manufacture of lumber, furniture, sash, doors and blinds, to deal in builders' materials, and to contract for constructing and furnishing buildings in Ogdensburg, N. Y. Capital, $35,000, and directors, Henry I. Proctor, Chas. E. Proctor, and Chas. D. Proctor, of Ogdensburg.

—A. E. Wilson, Cambridge, N. Y., has sold out.

—Jennings & Bloxton succeed Jennings & Body at Roanoke, Va.

—W. C. Ladd & Co., Arcade, N. Y., are about to sell out their furniture business.

—J. H. Sharer has purchased the stock in T. L. Patton's furniture store at Alliance, Ohio.

—Friend & Co. succeed the Household Credit Company, 642 Liberty avenue, Pittsburg, Pa.

—J. T. Wilson & Co., Limited, Bridgeton, N. J., are, it is reported, closing out their business.

—Childs & Selleck, Malone, N. Y., have dissolved partnership, and are succeeded by F. P. Childs.

—Heckinger Bros. & Co. succeed Wilfson & Heckinger in the manufacture of chairs at Baltimore, Md.

—The Board of Trade of Weedsport, N. Y., is negotiating with a casket manufacturing concern to locate there.

—The Office Furniture and Supply Company, Canton, Ohio, has increased its capital stock from $5,000 to $25,000.

—C. J. White & Son, furniture dealers, Weedsport, N. Y., have opened a branch store at Cato, N. Y., in charge of Ira White.

—The Davis-Hamburger Furniture Company, Syracuse, N. Y., has changed its firm name to the Hamburger Furniture Company.

—L. A. Beecher has bought the interest of his partner, W. B. Hoxter, in the furniture business of Hoxter & Beecher at Atlanta, N. Y.

—Messrs. Weil and Henry have purchased a controlling interest in the furniture business of the Gillman & Wilson Company, Youngstown, Ohio.

—E. H. McIntosh has bought a half interest in J. E. Gregory's furniture business at Andover, Ohio, and the new firm has removed to another location.

—Durham Brothers, Oneida, N. Y., who recently assigned, are endeavoring to compromise with their creditors at 33⅓ cents on the dollar, payable in four months.

—Adam Jacoby & Brother, manufacturers of furniture, York, Pa., have completed an addition to their large plant, 50 by 32 feet, two stories high. The first floor will be used as a filling and packing room. The second floor has been fitted up as a varnishing room. A new dry house, 24 by 34 feet, with all the latest improvements, has also been added.

—W. L. Hitchcock has bought the furniture business of Albert E. Wilson at Cambridge, N. Y.

—F. H. Conant's Sons have added a new dry house to their chair manufacturing plant at Camden, N. Y.

—The Norwich (N. Y.) Furniture Company shut down about December 20 for an indefinite period.

—The capacity of John E. Haberer's furniture factory at Lowville, N. Y., is to be largely increased.

—It is said that Keeler, Keese & Co., manufacturers of desks at Cortland, N. Y., are about to sell out.

—The T. J. Collins Furniture Company, Toledo, Ohio, has increased its capital stock from $20,000 to $50,000.

—Manning Brothers succeed I. Manning & Sons, furniture and carpet dealers, New Brunswick, N. J., the senior member of which firm died recently.

—The Hagerstown (Md.) Woven Wire Mattress Company will build an addition to its factory and add the manufacturing of husk, hair and other mattresses.

—Joseph Dornbarger has recently purchased the entire stock of furniture of M. J. Carlson, at Mayville, N. Y., and is doing business in the Opera House Block.

—Oliver Brothers' brass bedstead factory at Lockport, N. Y., has been closed for a couple of weeks in order to make needed changes and additions, and to take inventory.

—The firm of J. W. McFarland & Co., furniture and carpet dealers, Pittsburg, Pa., has been dissolved, Wm. M. Hice retiring. The business will be continued by J. W. McFarland.

—The Columbus (Ohio) Cabinet Company has started up again, and is being conducted under the management of Charles Nichols, formerly of the Nichols Furniture Company, Portsmouth, Ohio.

—The Matteawan Spring Support Company is a new concern at Matteawan, N. Y. It is incorporated, has a capital stock of $5,000, and these directors: Emma Edmond, R. S. Judson and S. K. Phillips.

—C. W. Fehr, formerly salesman for the Montgomery Table Works, Montgomery Station, Pa., has started in the jobbing business with Willis McGaw, at Carlyle, Pa. The firm name will be the Carlyle Furniture Company.

—The firm of M. Mendels & Co., furniture dealers, Baltimore, has been dissolved by mutual consent. Samuel Mendels having sold out his interest to Mendel Mendels and Abraham Mendels, they will continue the business at the old stand under the same firm name.

—P. J. Donley, who has for twenty-one years past been engaged as a furniture dealer and funeral director in Binghamton, N. Y., has announced his intention of retiring from active business. He will be succeeded by his son, J. Fred Donley, in the undertaking business.

—W. A. Lipphard has become a member of the firm of J S. Seaman & Co., Reading, Pa., and will take charge of the furniture department. He is well qualified for the work, having been for a number of years manager of the furniture department of O. McClintock & Co., Pittsburg.

—The Horrocks Desk Company, of Herkimer, N. Y., has been incorporated to manufacture desks, typewriter cabinets and office furniture. The capital stock is $20,000 and the incorporators are William Horrocks, to whose business the company will succeed, Henry G. Munger and George W. Searles. The officers are: Wm. Horrocks, president; H. G. Munger, vice-president; G. W. Searles, secretary and treas-

urer. The company has recently closed contracts for desks that will not only run the factory to its full capacity, but necessitate further increasing the facilities of the plant.

—The annual meeting of the stockholders of the Shults Chair Company, Dansville, N. Y., will be held on January 15.

—The buildings for the Standard Folding Bed Company, Charleston, W. Va., are now ready for occupancy, and work was to have been begun there on the 1st inst. It is said to be the largest factory in the Kanawha Valley, having 69,000 square feet of floor space, and will employ 125 men.

—The new firm known as the Reuter Furniture Company, of Allentown, Pa., is composed of Catharine Reuter, wife of Henry, and Anne, wife of Edward E. Edward E. Reuter is manager and superintendent. They lease the property from the bank, which bought it in when Henry Reuter & Sons failed.

New Firms.—Philip Rosenberg, Carlisle, Pa.; M. C. Gephart, Millheim, Pa., dealer in musical instruments, added furniture; Stauck Brothers, Williamsport, Pa.; A. J. Dalton, Norfolk, Va.; A. P. Brownell, Beaver, Pa.; Welch & Phair, Sufferns, N. Y.; Mrs. Margaret Edgar, Beaver Falls, Pa.; E. A. Carter & Son, Canisteo, N. Y.; L. D. Kiester, Slippery Rock, Pa.; Walter A. Crossley, Deposit, N. Y.; Robert Covert, Ovid, N. Y.

—After thirty-four years of honorable business and an upright career which places him in the front rank of the prominent citizens of Paterson, N. J., Mr. Francis C. Van Dyk, founder of the firm of F. C. Van Dyk & Co., furniture and carpet dealers, will retire from the firm on February 1 next. The business will be continued by "The Van Dyk Furniture Company," the name of the founder being retained. The new company will comprise Messrs. Alfred H. Post, Joseph P. Van Saun, A. C. Van Nostrand and P. J. Merselis. The first three have been Mr. Van Dyk's business associates for many years. Mr. Merselis, the junior member of the new company, has been the bookkeeper of the establishment for twelve years, so that he is thoroughly acquainted with every department of the business. The new company can hardly be called a new firm, for the same familiar faces will be found there hereafter, with the exception of Mr. Van Dyk, the founder of the house. Mr. Van Dyk started in the furniture business in 1860 in a modest way, and under his management it has flourished and grown, until it now occupies all six floors of a large building, containing an area of 50,000 square feet of floor surface.

JAMESTOWN.

—C. A. Lawson has retired from the Crescent Table Works.

—The Jamestown Desk Company states that the year 1894 was the best which it has ever had. The company is working from twelve to fourteen hours each day.

—W. I. Blystone reports business particularly good in the feather dressing department of his plant, and is having a good trade in his mattress factory. He is also preparing to handle excelsior at wholesale.

—The Watson Manufacturing Company is now making a new reclining chair, which will be shown at the New York Exposition. The chair combines elegance and comfort with a low price, which places it within the reach of all.

—The Jamestown Lounge Company is having a splendid trade on its well-known goods, and is particularly busy in filling orders for its adjustable chair-lounge, which has become very popular with the trade. The company will have a large display of goods at the New York Exposition, which will be in charge of A. H. Greenlund, when some elegant new patterns in coverings will be shown. The company has a daily capacity of 100 lounges, and it is gratifying to know that the output is annually running to a better grade of goods.

—The annual meeting of the stockholders of the Breed-Johnson Furniture Company for the election of directors for the ensuing year was to have been held on the 7th inst.

—The Jamestown Veneer Company is doing excellent work in plain and fancy veneers. In its specialty of bird's-eye maple it is right up to date and doesn't fear any competition.

—A. C. Norquist & Co. are putting in a new engine and boiler at their table manufactory with a capacity of 150 horse power. The firm reports a fairly good business during the past few months. New styles in dining tables are being prepared for the spring trade.

—H. L. Rew, who has for two years been interested in the Crescent Table Company, is closing up the business of the company. The plant has been leased by Curtis & Page, the manufacturers of fancy chairs, who will remove their entire business there early this month.

—Several changes are being made in the interior of the Newman Manufacturing Company's bed spring factory, and the firm is putting in quite an amount of new machinery. The members are practical men who well understand the business in which they are engaged.

—Himebaugh Brothers, the spring bed manufacturers, have purchased the Randolph planing mill on the Celoron road, including a tract of desirable land for a manufactory, and have commenced the erection of an addition to the mill which when completed will give them a plant two stories high and 40x160 feet on the ground, with an addition 16x75 feet. They expect to have the building completed so as to move from their present quarters in the early spring. They will continue, as at present, to manufacture spring beds, woven wire mattresses, cots and cribs. The firm has been taking stock and reports that trade for 1894 has been entirely satisfactory. The demand for the New Idea woven wire mattress shown in their ad. is good. No dealer who once places it on his floor will do without it afterward.

PHILADELPHIA.

—Leon Samuel recently opened a furniture store at 605 South Ninth street.

—George Kelly & Co., carpet and furniture dealers, have opened a branch store at 2119 and 2121 South street.

—F. Bloch & Co., manufacturers of baby carriages, have removed from North Fourth street to 1023 Market street.

—Joseph Hirsch, furniture dealer, 332 North Second street, has admitted his son, Hiram H., to partnership, the firm name becoming Joseph Hirsch & Son.

—Louis E. Daniels, carpet and furniture dealer, 1218 Ridge avenue, has discontinued his store there, and opened an office at Marshall street and Fairmount avenue.

—Reakirt & Taylor, manufacturers of curled hair, 307 Arch street, have dissolved partnership. The business will be continued by Robert T. Taylor, at 706 Market street.

—It is stated that John Wanamaker is about to erect a large building on the site recently purchased by him at the northwest corner of Twelfth and Chestnut streets. The structure is to be eight stories in height, the lower portion for business purposes and the upper for offices. This will necessitate the removal of several stores from the locality, among them being those of Allen & Brother, furniture, and J. W. Boughton, inlaid floor and parquetry work.

—The Hamilton Furniture Company will be on hand at the New York Exposition with a line that will excel all its previous efforts in style, workmanship and finish, and with some special features heretofore unknown. All buyers should see the new line before purchasing, and those that don't see it will miss a good thing. The company has made several changes in its selling force for 1895, which is now as follows: For New York city and adjacent towns, S. G. Estabrook; New England and West, from New York city, Ed. G. Gyger; Pennsylvania and New Jersey, Theo. Fenn; Baltimore, Washington, D. C., and South, W. V. Perkinson. These gentlemen will attend the New York Exposition, all or part of the time, and Mr. H. A. Clark will have charge of the exhibit.



J. W. HERSEY.



GEORGE L. HERSEY.

A GROWING NEW ENGLAND FIRM.

J. W. Hersey & Son, whose portraits appear herewith, will soon move into their new store at Springfield, Mass., which has been arranged and fitted up especially for their business, and which, when completed, will be one of the largest and best arranged housefurnishing establishments in Western Massachusetts. The store will be 20x165 feet, with a well lighted basement under the whole. Upstairs there are three large floors, each 60x100 feet, all well lighted, which taken all together will give them nearly 25,000 square feet of floor space. This enterprising firm have had a remarkable growth since commencing in business some ten years ago, when they started in a small store 20x70 feet on a side street. The firm consists of J. W. Hersey and his only son, George L. The senior Mr. Hersey is a veteran of the late war and is quite popular with his veteran comrades, having been Department Commander of the Department of Massachusetts and having held various other State and national offices in the Grand Army. He is at present a member of the board of trustees of the Massachusetts Soldiers' Home.

The Miller Table Company, West Farmington, Ohio, will show at the New York Exposition as fine a line of extension tables as any dealer would care to see, and the finish equals that of the best goods on the market.

Treasurer H. E. Kline, of the Louisville Veneer Mills, reports: "We can say with some gratification that we believe there is some steady improvement in business. We have increased our capacity by a new three story dry kiln, 96x100, and have added one more floor to our panel department, We have this much faith in the future."

Very many resolutions formed on New Year's have already been broken, and more doubtless will be shortly. But the man who resolved to put a Staples spring seat in his chairs has probably kept his resolution, and will do it again. He who hath not shall be given all information by reading the advertisement of Staples & Hanford on another page.

HARTSHORN ROLLERS IN DEMAND.

The close of the year finds the Stewart Hartshorn Company in a most excellent shape, all their factories running on full time and a large number of orders yet to be filled. The past year, with all its business depression, has been a better one in a business way in the shade roller trade than the year preceding. The Hartshorn Company, as usual, are branching out in every direction, and some superior novelties are promised in the near future. Their salesmen are all out and report the condition of trade as steady, with a tendency to buy goods more freely.

THE "OLD RELIABLE" ESSEX COMPANY.

The value of a good name is shown in the business of the Essex Wood Turning Company, of Essex, Conn., which has run steadily all through the business depression. It claims to have the best equipped factory in the world for producing its line of goods, and it is certain that any factory under the management of the "Veteran" G. H. Hardman will not be behind the times. The company employs about fifty hands in making twists, beading, spindles and machine wood turnings of every description.

Charles Harrington, the company's courteous salesman, is on an extensive Western trip, showing the advantages his house is offering. A glance through his samples will convince anyone that the quality and price of his goods are O. K. A postal will bring a catalogue.

Here is a vigorous bulletin from L. Winstian, of Hudson, N. Y.: "The Metropolitan Furniture House is on the top for 1895, and we can put you there if you will give us a part of your business. Are you looking for snaps? If so let us send as sample one lounge in carpet or plush for $3.80; one corduroy couch, fringed all around, for $4.50; one English rug suite, five pieces, spring edge, fringed all around, for $21, five for $100. We have numerous other bargains. Wait for our salesman or send for photographs."

H. A. LANGSLOW.

It is with pleasure that we present to our readers the portrait of a furniture manufacturer so widely and favorably known as is Mr. H. A. Langslow, of the chair manufacturing firm of Langslow, Fowler & Co., Rochester, N. Y. Born in London, England, in November, 1830, Mr. Langslow is now in the neighborhood of sixty-five years of age, but his splendid physique enables him to enjoy good health, and his heart is just as young and as full of generous impulses as it was a quarter of a century ago. He was educated in England and France, and when nineteen years old sailed for Prince Edward's Island. His eye was on the United States, however, and a year later he arrived in Boston, and after a sojourn there of two years came to New York city, where he lived until 1860, when he went to Rochester, which city has been his home ever since.

The career of Mr. Langslow during the years of his connection with the furniture business is a matter of trade history. During the first of his early life in Rochester he worked for the old furniture firm then known as Burley & Dewey, and later on became vice-president of the I. H. Dewey Furniture Company, which office he held until 1884, when the firm of Langslow, Fowler & Co. was organized. Since that time he has controlled the financial and office affairs of the well-known firm of which he is the senior member, and it is largely due to his splendid business qualities and executive ability that the product from his factory has become known to and so popular with retail dealers from ocean to ocean.



H. A. LANGSLOW.

Mr. Langslow still has a warm corner in his heart for the land of his nativity, and visits Europe every other year, where he renews the associations of his youth. Respected by the trade, honored and loved by employees and friends, to whom he is endeared by many acts of kindness and friendship, he sees before him the bright and happy sunset of an active and honorable life, while behind him lies the record of opportunities well utilized, and a career against which no unkind word can be spoken.

MET THE DAY AFTER NEW YEAR'S.

The regular meeting of the board of trustees of the American Furniture Manufacturers' Exposition Association was held January 2. The treasurer's report showed a balance of $20,608.54 on hand. The secretary reported the result of final negotiations with the International Furniture Manufacturers' Exposition, of London, whereby exhibitors in the American section would be entitled to space in both the Furniture Exposition, April 16 to 20, and the International Building Trades' Exhibition in the Royal Agricultural Hall at the price of 35 cents per square foot, and in case a sufficient amount of American furniture is taken over a special American exhibit will be held on the dates intervening betwen the two exhibits. The arrangement was approved by the board, and as a result a committee, consisting of Messrs. Medicus, Porter, Otto, Stearns and Secretary Spratt, with Messrs. Brown and Cumings as alternates, was appointed to attend these exhibits and make an investigation as to the prospects for American furniture in Europe and report the same to the association.

In case any manufacturing members of the association desire to send goods over to the London Exposition, and are unable to attend personally to the display, this committee will attend to the sale of the goods and dispose of them to the best advantage. Arrangements have been made with one of the largest English furniture concerns to take the samples at reduced prices at the close of the Exposition. Six prominent American factories have already decided to take part, and no doubt a large party will sail from here on March 12 next to spend five weeks in Europe.

It was resolved by the board that after the eighth Exposition no applications will be accepted from manufacturers of or agents for convict made furniture. The following applications were accepted: Oil City Desk and Furniture Company, Oil City, Pa.; Eckhardt & Co., New York city; Boll Brothers Manufacturing Company, Harrisburg, Pa.; Chas. F. Phillips, Brooklyn, N. Y.; Watson Manufacturing Company, Jamestown, N. Y.; Buffalo Brass and Iron Bedstead Company, Buffalo, N. Y.; Jacques Kahn, New York city; F. P. Bhumgara & Co., New York city; Pooley Brothers, Philadelphia; Kankakee Manufacturing Company, Kankakee, Ill.; Brookville Furniture Company, Brookville, Ind.; Mrs. Ernest Hart's Irish Import Company, New York city.

The space allotted to these concerns was only secured through the courtesy of four firms, who sacrificed some of their own room in order to receive the new applicants.

The secretary reported a one and one-third railroad fare concession, as appears in another portion of The Review, and a vote of thanks was extended by the board to Mr. Heyman, of Haubenstock & Co., for his efforts in securing the reduced railroad rates.

An invitation was received from the Manufacturers' Association of Cincinnati and Hamilton County, Ohio, request-

g this association to send a committee to attend the ational convention of manufacturers, to be held in Cincin-ti January 22; but the date of the meeting coming during e progress of what will probably be the largest exposition er held here it was considered impracticable to send a mmittee at that time.

Resolutions of condolence to the family of the former easurer of the association, the late Frederick Mohr, were lopted and ordered spread upon the reports, and a copy of me sent to the family of the deceased.

NEW ENGLAND TRADE NOTES.

—Chas. E. Maxfield, Springfield, Mass., is reported to have ld out.

—Frank M. Stearns has recently opened a furniture store Derry Depot, N. H.

—Mullen & Dempsey are a new firm in the furniture busi-ss at Woonsocket, R. I.

—Goldsmith, Moore & Co., carpet dealers, Salem, Mass., ve opened a furniture department.

—E. Provost, Sons & Co., dealers in pianos, &c., Lewiston, e., have put in a stock of furniture.

—Lewiston, Me., has a new furniture store, of which eny & Heanreaux are the proprietors.

—D. B. H. Power & Co. are closing out their business at lem, Mass., but will continue their store at Lynn.

—H. P. Hill, Gloucester, Mass., who recently made an as-gnment, owes $13,543, and his nominal assets are $23,835.

—Joseph M. Hayes & Co. have succeeded D. T. Percy Sons, furniture, carpets and housefurnishing goods, Bath, e.

—Elkins & Wake, furniture and carpet dealers, Water-ry, Mass., are succeeded by the Boston Furniture Com-ny.

—F. H. Widber, manufacturer of tables, Portland, Me., ade an assignment on the 14th ult. for the benefit of his editors to Aaron W. Coombs.

—Clifford & Johnson, upholsterers, Worcester, Mass., have ased the second floor of the new Five Cents Savings Bank ilding now in course of erection.

—The Neal, Goff & Inglis Company, carpets and draperies, artford, Conn., when it occupies its new store, March 1, ll also open a furniture department.

—E. L. Fullam has been admitted to partnership in the m of L. G. Fullam & Son, manufacturers of splint, rattan d reed chairs, Ludlow, Vt., and the firm name now is L. G. llam & Sons.

—A. H. Ordway & Co., manufacturers of rattan chairs, outh Framingham, Mass, have recently purchased a plot land adjoining their factory, upon which they will build large addition, 40x100 feet and three stories high.

—The Atkinson Furnishing Company, Bangor, Me., A. J. orey, manager, has moved into its new stand in the Maguire uilding, where it has a very fine store, finished in a hand-me manner, with steel ceilings, delicately tinted walls and l the accessories to do business. Manager Morey has ason to be proud of his new store.

—Prominent in the trade circles of Middletown, Conn., and cknowledged leader in the furniture business, is the es-blishment of H. C. Ward, whose commodious and well ocked emporium is eligibly located at 408 Main street. hough Mr. Ward has only been established in business in liddletown for three years, he has already gained a reputation and patronage which many an older house might well envy. The premises occupied are very large, being four floors and basement, 45½ by 90 feet, well lighted on all sides. There are freight and passenger elevators, electric light, steam heat, telephone connections, &c.

—The Read Furniture Manufacturing Company, of South Keene, N. H., filed a petition in insolvency December 20, and Sheriff Samuel O. Gates was appointed messenger. Liabilities, about $53,000; assets, $30,000. The principal creditor is the Keene National Bank, which holds $39,000 of the company's paper. About fifty men were employed.

—The contribution of 1894 to the handsome business blocks of Willimantic, Conn., is the remodeling of the Tilden Block. In 1887 Marshall Tilden bought the property, and in February, 1888, removed his furniture and carpet business into it, and for the past two years has occupied the entire building, except a few office rooms on the second floor. As his increasing business demands additional room he decided to practically rebuild his block, and in August the work was begun. To-day the building stands as the most ornamental four-story block in the city. On the third floor there is a society hall and a commodious lodge room. On the second floor the front rooms will be used for offices. The remainder of the building will be occupied by Mr. Tilden and Tilden & Courtney as a department store.



—A. L. Haskell & Son, the bedding manufacturers, Chelsea, are closing out their business.

—George A. Kendall, manufacturer of mattresses, has been succeeded by Kendall & Barker.

—The United States Mattress Company has recently started in business at 4 Charlestown street.

—R. H. Stearns & Co., the dry goods dealers on Tremont street, have opened a bedding department.

—L. Abrahams, manufacturer of folding beds, New York, has opened warerooms here at 188 Hanover street in charge of his brother, J. Abrahams.

—The second annual ball of the Upholsterers' Local Union, No. 53, was held in Odd Fellows' Hall on the 19th ult. There was a large party of friends and members in attendance. The hall was attractively decorated. An enjoyable concert was rendered by the Berkeley Orchestra.

—The copartnership existing between C. P. Keeler and R. P. Buzzell, furniture manufacturers and dealers, has been dissolved by mutual consent. The business will be continued by Mr. Buzzell under the old firm name, at the old stand, 81 to 91 Washington street, with factory at East Cambridge.

—The strikers at F. O. Vegelahn's upholstery shop, North street, were temporarily ordered by Judge Morton, in the Supreme Court, on the 10th ult., to desist from unlawful interference with the business of the concern. The interference referred to consisted mainly in the patrolling of the front of Vegelahn's premises by a gang of strikers, whose purpose it was to intercept applicants for work in the factory, and use persuasion or intimidation to keep them away from it.

The Star Chair Company, Binghamton, N. Y., will have its new catalogue for spring ready about the 20th of this month. Its line is large and entirely new.

On a convenient blotter which the Grand Rapids Engraving Company mails to the trade is the valuable advice: "Don't condemn your goods with poor illustrations when you can get high grade work at low prices."

WILLIAMSPORT

—The Young Brothers Machine Company is building one of its celebrated sanders for the Williamsport Furniture Company.

—The Otto Furniture Company this year has a line of goods which will bring joy to many retailers and disappointment to many of its competitors. The trade will have a chance to see the new patterns at the Exposition.

—The Williamport Upholstering Company is now well under way, the new organization having been fully perfected, and the company is turning out a better line than ever before, and is in the market with a better grade of goods than it has hitherto made, which it proudly claims can stand on its merits against all competition.

—Mr. F. N. Page, of the Williamsport Furniture Company, stated a few days ago to THE REVIEW representative that the company would present at the Exposition the finest line it had ever gotten out. The Boston warerooms of the firm, under the management of Mr. A. Tom Page, have rejoiced in a particularly good trade during 1894, and so has the Philadelphia branch. Mr. Page looks forward to a prosperous business for the new year, and if the best goods at a reasonable price can capture the retailers he certainly is in a position to secure a lion's share of the trade.

EXPORTS OF FURNITURE.

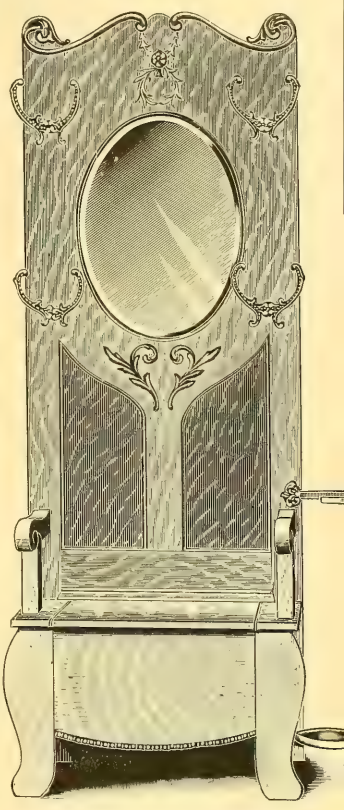
FOLLOWING are the exports of furniture from New York for the four weeks ending January 2. It should be understood that in the steamer manifests the lots are classed as bales, cases, packages, &c. :

Port.	Packages.	Value.	Port.	Packages.	Value.
Amsterdam	38	$627	Elberfeld	2	$30
Antwerp	50	2,989	French Africa	23	175
Argentine Rep.	5	950	French W. Indies	6	30
Bolivia	3	60	Glasgow	172	1,050
Brazil	266	2,620	Hamburg	4	87
Bremen	6	125	Havre	31	915
Brit. Australia	700	7,218	Hayti	150	1,196
British Africa	557	7,322	Hull	4	31
British Honduras	29	199	Liverpool	43	1,471
Brit. West Indies.	461	3,596	London	185	3,309
British Guiana	145	711	Lisbon	5	175
Brussels	1	153	Manchester	3	72
Birkenhead	6	125	Mexico	152	2,037
Berne	1	25	New Zealand	391	1,977
Berwick	13	110	Palermo	26	1,500
Bristol	11	247	Peru	12	115
Bootle	1	30	Port'guese Africa	6	40
Central America.	101	2,074	Porto Rico	86	566
Chili	69	514	Rotterdam	1	21
Christiania	4	60	Santander	13	75
Constantinople.	12	230	San Domingo	117	1,684
Cuba	251	6,240	Seville	6	250
Canary Islands.	275	1,934	Southampton	31	692
Copenhagen	13	187	Tasmania	1	25
China	2	85	Trebizonde	1	3
Danish W. Ind.	6	59	U. S. of Colombia	148	1,315
Dutch Guiana	18	239	Uruguay	72	515
Dutch W. Indies.	911	597	Venezuela	112	1,706
Darmstadt	3	37	Vienna	1	26
Ecuador	3	44			

TOZER & WILLIAMS, who have succeeded Fred. Elsbree at Athens, Pa., in the manufacture of mattresses, are both young men who are thoroughly practical and well qualified to make a great success in their new business. The young firm has already commenced to make improvements, and has recently added a new dynamo to the plant and changed the elevator so that it is now operated by steam power instead of by hand as formerly.

HALL RACKS VERSUS HAUL RACKS.

A YEAR or two ago factories employing no skilled draughtsmen found sale for lumbering articles with crude ornamentation called hall racks out of courtesy to the hooks and mirror involved. Such concerns have gradually found it necessary to at least improve "tops" and copy desirable patterns, and many have made marked improvement to hold the business which was so fast slipping away. While the change was coming about W. M. Powell & Co., Rochester, N. Y., rushed with orders, took grim delight in prodding slowpokes and warning retailers that they must not be content with inferior patterns and "sloppy" finish, or their trade, becoming educated to better things, would quietly purchase elsewhere. Admitting that this season's efforts have cost them more thought than any two previous seasons, so rapid has been the advance, W. M. Powell & Co. rest on their oars and expect smooth sailing the coming spring, for they have not alone a large number of new and beautiful things at low prices, but designs which are wholly original and many pleasing innovations. It is not good policy to provide copyists with material thus early in the game, so the advertisement on another page calls attention to some of last season's goods which are excellent values and can be shipped immediately. Herewith we present Powell & Co.'s No. 101 in quartered oak, with 18x24 French beveled mirror, at $12. It's a remarkably low priced piece of furniture.



W. M. POWELL & CO.'S NO. 101.

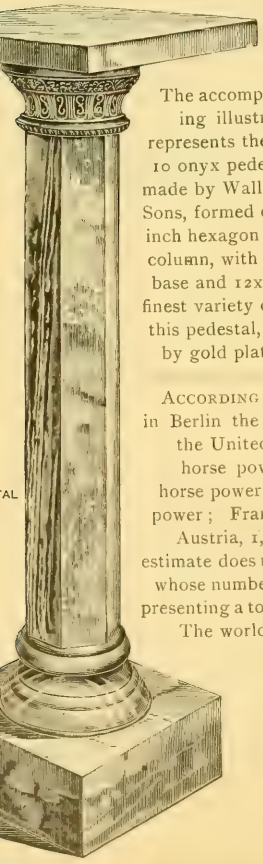
THE trade will do well to solicit prices from the Cleveland Wire Spring Company, Cleveland, Ohio, before placing their orders or contracts for all kinds of wire springs. The Cleveland Springs have a reputation of being the best, which the company has earned by using only the best material in both Bessemer and high tempered goods.

THE trade of Smith, Day & Co., Detroit, Mich., has increased to such an extent that they have been compelled to vacate their old quarters, they being entirely too small, and they are now at corner Sixth and Congress streets, where they have a larger place and better shipping facilities, being close to the freight depots and boats.

ONYX AND GOLD FURNITURE.

The fall trade showed a large increase in the demand for articles in furniture made of onyx and brass and nished in gold, and the manufacturers of these goods have very reason to anticipate a very prosperous spring business. A handsome display of them will be made this month at the American Furniture Manufacturers' Exposition in New York by Wallace & Sons, who have given special attention o this business, and who claim to have the largest variety of atterns of onyx tables, &c., to be found in the trade. They rill be situated in the same location as in former exhibitions -fourth floor, space 27, adjoining the elevator.

Among the many articles of furniture which make ur homes attractive there is none more beautiful r more completely in harmony with the prevailing tyle of interior decoration than these goods. The nest varieties of onyx are taken from uarries in Mexico, but the deposits are eing rapidly exhausted, and it is now ecoming constantly more difficult o obtain this beautifully variegated stone n large size blocks. There remains in nany of the quarries nothing but chips, vhich are useless for anything but small urnings. The principal quarry now eing worked is situated near Etta, a own in the southern part of Mexico mong the foot hills of the Sierra Madre Iountains. The blocks are brought to he United States to be sawed and polished.

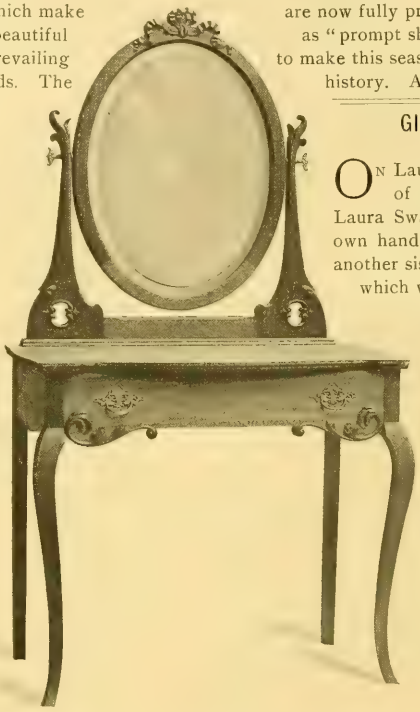


The accompanying illustration represents the No. 10 onyx pedestal, made by Wallace & Sons, formed of a 4 inch hexagon onyx column, with onyx base and 12x12x1⅛ inch top slab. The finest variety of Mexican onyx is used in this pedestal, and its parts are connected by gold plated metal.

According to the Bureau of Statistics in Berlin the working steam engines of the United States represent 7,500,000 horse power; of England, 7,000,000 horse power; Germany, 4,500,000 horse power; France, 3,000,000 horse power; Austria, 1,500,000 horse power. This estimate does not include the locomotives, whose number in the world is 105,000, representing a total of 3,000,000 horse power. The world's steam engines, therefore, aggregate more than 26,000,000 horse power, equivalent approximately to the work of 1,000,000,000 men.

WILL BEAR WATCHING.

Maybe you've heard—if you haven't you centainly will—that the Lincoln concern of Philadelphia will show some great new stuff this season. Bedroom suites in mahogany, curly birch, walnut (French and marble top), oak (plain and quartered), are the regular line, and in addition Messrs. Lincoln & Sons show ladies' desks, toilet tables, chiffoniers, and dressers and wardrobes, all well designed, up-to-date, clean cut stuff. Their increased trade the past season was a surprise they were not prepared for. With increased manufacturing and storage room, new common sense dry kilns, new boilers and engine of double their old capacity, they are now fully prepared to retrieve their reputation as "prompt shippers." No effort will be spared to make this season's line the most popular in their history. A sample is shown herewith.



GIRL FURNITURE MAKERS.

On Laurel street, in Louisville, is the shop of the Swann girls. In 1880 Miss Laura Swann made a cedar chest with her own hands and sold it for $35. Miss Josie, another sister, tried her hand on a wardrobe, which was sold for $40. The third sister designed and executed a six piece suite, which was quickly sold for $215. The father then fitted up a shop and the girls went to work. They prepare work only on orders, and seek only the best trade. No stock is carried and no duplications are permitted. The designs, the construction, the carving are all done by the three sisters. Wealthy families in nearly all of the Eastern cities have their work, and no one can purchase who is not in society. Secretary Carlisle and Senator Blackburn, John M. Starin, the New York boat magnate, and many others have specimens in the shape of tables, chairs, sideboards, bric-à-brac stands, hat racks and bedroom and parlor suites. They recently sold a sideboard to a Cincinnati millionaire the cost of which came close on to four figures.

Trade with the Hughesville (Pa.) Furniture Company has greatly improved during the past few weeks, and the company is making a line of new goods that will be fast sellers, and no mistake.

Guest—You haven't got a mahogany board about six by four, have you?

Hotel Clerk—What do you want it for?

Guest—I want to have it put on top of the mattress in my room.—*Ex.*

The Indianapolis (Ind.) Cabinet Makers' Union is one of the standard manufacturing institutions of that city. It was organized over thirty-two years ago, and manufactures extension tables exclusively, and is now at work on some very handsome patterns for the spring trade.

CHICAGO

—The North Cape Furniture Company is a new retail concern at 828 North avenue.

—A. Margolis, furniture dealer, will remove from East Division street to 8 and 10 Clybourn avenue.

—Fred. S. Lincoln will represent the lines carried by T. Ashley Dent in Ohio, Indiana and Kentucky.

—The great line of goods made by S. Karpen & Brothers is ready for buyers at 154 and 155 Michigan avenue.

—The line of the Rand & Leopold Desk Company, Burlington, will be on the floor of Wear & Scott during 1895.

—F. D. Jones, of the J. R. Thomas Machinery Company, Green Bay, Wis., will have offices at 65 South Canal street. His company will turn out its first machine about February 1.

—H. B. Twyford & Co., manufacturers of mirrors, 296 Wabash avenue, have been succeeded by the Twyford Glass Company, a corporation with a capital stock of $20,000.

—The Victor patent extension tables, manufactured by the Posselius Brothers Furniture Manufacturing Company, of Detroit, will be shown here during 1895 by Beckler & Miller.

—The American Varnish Company is going "down East" to gather in some of the trade there. Mr. J. P. Bell represents this company in New York city, and during the past six months another representative, F. D. McCord, has made his headquarters at Rochester.

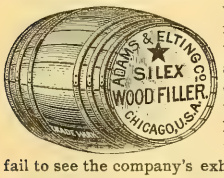
—The Berkey & Gay Furniture Company, Grand Rapids, is suing Siegel, Cooper & Co. et al., in the Chicago courts, alleging that there was collusion with Jacob Thein, the Wabash avenue furniture dealer, who failed last May, and whose stock was sold to Siegel, Cooper & Co., for $80,000.

—The Garrison Wood Turning Company makes a specialty of automatic work, and invites manufacturers to send their drawings for estimates. In its new quarters, 51 Institute place (Old Pearson street), the company has double the space it formerly occupied. A nice line of rosettes will be shown in the new catalogue, which will be out in a short time.

—The loss of the Cold Blast Feather Company by the recent fire is not so great as at first reported. Secretary Burton tells me it will not be more than $40,000. Temporary offices have been found at 45 West Van Buren street, opposite the burned building, and these will be the headquarters of the company until the burned building has been reconstructed. A part of the plant was not seriously damaged, and this is now in operation.

—T. L. Sloan, Deveney & Co. send us a beautiful embossed circular in blue, gold and black, bearing their spring announcement of upholstered furniture. It is a handsome specimen of the engraver's art, and a worthy herald of as tasteful a line of goods as can be found anywhere. Their warerooms, on both floors of 15-17 East Lake street, have been fitted with arc lights, and are now open to inspection. Visitors to Chicago, who wish to see some artistic work in furniture making, should not fail to visit them.

—The Adams & Elting Company is now making a high grade of white iron filler and colored enamels for use on iron and wooden furniture, which has lately become all the rage and as it makes a specialty of this line of goods, the company would be pleased to have the trade write to it for particulars as to price, &c. Buyers who visit the New York Exposition should not fail to see the company's exhibit. Every visitor will be presented with a handsome little souvenir.



—T. Ashley Dent will have the big six for 1895. Mr. Dent is one of the most popular salesmen in the country. His lines are the Orinoco Furniture Company's ladies' desks, fancy tables, ladies' dressing tables, &c.; Milwaukee Furniture Company's suits in all the fancy woods; Tidioute Chair Company's chairs; Connersville Cabinet Company's bookcases, &c.; J. A. Glanton's hall trees, the best in the land for the money, and Curtis & Son's cheap and medium chamber suits. The above are being shown this month on the fourth floor of the Blodgett Block, Grand Rapids. J. F. G.

GRAND RAPIDS

—The furniture manufacturers are looking forward to the spring season with mingled hope and apprehension, but as is characteristic of them they will accept whatever comes their way. Since July, 1893, business has been exceedingly unsatisfactory. Since September 1 there has been a revival, something of the old time rustle, but business has not been up to that point which makes the manufacturers feel entirely happy. For the new season complete changes have been made in styles, more complete in fact than usual for the spring season, and a tremendous effort will be made to advance prices. To-day the prices are down to bedrock, and the margin of profits is so close that one loss, even a small one, is serious, destroying the profits on a pile of goods. All recognize the existence of the low price evil, and will endeavor to remedy it, but it is a very difficult operation to put prices up when once down.

—Furniture headquarters this year will of course be at the Morton House and the selling headquarters will be divided between the new Pythian Temple, on Ionia street, and the Blodgett Building, on Ottawa street. The first floor of the temple will be occupied by the Welch Folding Bed Company, the second by the Connersville Cabinet Company, of Connersville, Ind., the third by Skinner & Steenman, of Howard City, and the fourth by the Fiege Desk Company, of Saginaw, and others. In the Blodgett Building will be P. J. Klingman, Charles Limbert, W. H. Rouse and E. J. Morley, each with large lines; A. B. & E. L. Shaw, of Boston, and others. Among the manufacturers who will be represented here at the opening are: The Udell Works, Indianapolis; Oliver Brothers, Lockport, N. Y.; Adams & Westlake Company, Chicago; Stolberg & Parks, Toledo; Binghamton (N. Y.) Chair Company; Curtis & Son, Charlotte; Aertz, Mergeson & Co., C. H. Haberkorn & Co., Wolverine Manufacturing Company, Jenks & Muir Manufacturing Company, Posselius Brothers Furniture Manufacturing Company and Murphy, Wasey & Co., Detroit; Fairfield Lawn Spring Company, Fairfield, Me.; Morgan Manufacturing Company, Jamestown Lounge Company, Jamestown, N. Y.; Taylor Chair Company, Bedford, Ohio; Greencastle Manufacturing Company, Greencastle, Ind.; Thomas Madden, Son & Co., Indianapolis; Goshen Furniture Company, Goshen, Ind.; Muskegon Valley Furniture Company, Muskegon; Northwestern Wire Mattress Company, Kenosha, Wis.; Wisconsin Furniture Company, Port Washington, Wis.; Maher Brothers, Medina, N.Y.; Manistee Furniture Company, Manistee, and Crescent Furniture Company, Big Rapids.

—The Udell Works' goods will be on exhibition at the Pythian Building during the January sales.

—The Grand Rapids Wood Carving Company keeps up its steady march, and while holding its old friends, makes new ones every day.

—The Grand Ledge Chair Company is building an addition to its factory at Grand Ledge. This is the second addition made within one year.

—While making every style of clamp used by furniture workers, the Benedict Furniture Clamp Company is ready to make special sizes for special uses. Its new chair clamp was illustrated in our last issue.

—The Welch Folding Bed Company on January 1 removed its salesroom and office to the ground floor of the Pythian Temple, opposite the Morton House. Its new line comprises over 100 different styles and finishes.

—The Winegar Furniture Company is to build an addition to the rear of its block on South Division street, and the old wooden building occupying the site has been moved to the corner of Ionia and Prescott streets, where it will be used by the company for a storeroom. The addition to the main building will be 80x60 feet in

area and six stories in height. The present store is to be opened into the new building when completed, making the first floor 160 feet in depth.

—The Hake Manufacturing Company is constantly adding to its enormous showing of furniture ornaments of every description. It employs its own designers, and can work up the ideas of any manufacturer to the Queen's taste.

—The box couches which the Paine Bedding Company is making a specialty of are meeting with good success. This department is running on extra time, and the company is making a specialty of all sizes and kinds of box couches and will gladly quote estimates and prices on all sizes, grades and kinds of upholstery.

—In the suit of the Phœnix Furniture Company against the Put-in-Bay Hotel a special master has filed a report that an architect who prepares plans and supervises the erection of a building is a laborer within the meaning of the Revised Statutes of Michigan. If this report is confirmed by the court it will establish a precedent in that State.

—The Detroit Cabinet Company's display of fancy furniture is shown in the Blodgett Building, under charge of S. Steiniger. It includes ladies' desks, music cabinets, mahogany bookcases, pedestals, library and tea tables, marquetry and a full line of white and gold goods. Buyers should not fail to see it. The company disposed of its entire fall line, and every piece it shows is new this spring.



—Otto Wangelen, who for years represented H. Closterman, will this year represent the Fuller & Hutsinpiller Company, of Gallipolis, Ohio.

—Dan Blum, formerly representative for the Southern Furniture Company, of Atlanta, Ga., will represent the P. R. Mitchell Company, of this city, this year traveling through the South.

The manufacturers of Cincinnati and Hamilton county held a banquet at the Grand Hotel, December 20. The convention of manufacturers, to which we have heretofore called attention, will be held on January 22, and from present appearances will be well attended.

—The Marietta Chair Company, of Marietta, Ohio, has leased, with the privilege of buying, the property at Nos. 218 and 220 West Pearl street, and has opened there a distributing depot for its manufactured products. John Mills and J. H. Grafton, president and general manager, respectively, of the company, were in the city last month and expressed themselves as well pleased with Cincinnati's shipping facilities.

—The Furniture Exchange held its annual election December 20. There were two tickets in the field, and each secured a share of the honors. Robert Becker was elected president, Wm. A. Kaiper, 1st vice-president; F. W. Alms, 2d vice-president; Henry Sprengard, secretary, and J. F. Dietz, treasurer. The directors are: J. F. Hiberger, Emil C. Peter, Frank Kreimer, J. G. Sextro, Ed. Steinman, Eugene Berninghaus, Paul Schirmer, Henry Rikhoff and Chas. H. Kroemer. Then came the dinner with speeches by Messrs. Rikhoff, Sexton, Conroy, Brown and Becker.

—After an interval of two years there is to be another exposition in this city. Preparations are being made to surpass all former expositions. New features will be introduced that will be as radically new as was the first exposition. More than 30,000 square feet of space has been sold at this early date, and that, too, before a printed application has been issued. There is a demand for an exposition this year that assures the greatest success. The price for space will be as heretofore—but 10 cents per square foot. Every space will be inclosed, so that the greatest privacy will be obtained for each exhibitor. The great Exposition Buildings and Music Hall have been engaged, providing available space, exclusive of aisles, of 91,000 square feet, all of which will be taken long before the opening day, judging from the interest now being taken by the furniture manufacturers. Full particulars may be obtained by addressing A. A. Brown, 24 and 25 Johnston Building, Cincinnati, Ohio. Special rates will be obtained on all lines of roads running into this city. The fifth exposition will open July 10 and close August 7, 1895.

—The Furniture Club, which was established in this city about six months ago, held an election and banquet December 19. The election resulted in the selection of the following officers: President, William A. Kerper; first vice-president, Joseph Sheid, Jr; second vice-president, J. F. Heberger; secretary, David P. Schorr; treasurer, Fred Busse, Jr. After the election the members of the club repaired to Hayden's café, where an elaborate menu was discussed. William A. Kerper acted as toastmaster, and the order of toasts was as follows: "The Greater Cincinnati," A. C. Lewis; "Arts and Sciences," Theo. Groene; "Trade with Foreign Countries," A. F. Herbschlet; "Our Ladies," J. F. Heberger; "The Drummer," Max Danziger: "The Press," I. Mondschen. Those present were J. F. Deitz, F. Busse, D. Diebold, E. Schwein, D. Schorr, P. Schirmer, C. Von Stein, L. Danziger, C. Voelker, A. Lammers, Conrad Deitz, Richard Wiggers, C. A. Groene, E. Wolff, Edw. Heinman, L. Wiggers, J. F. Heberger, C. Kaiser, A. Fenton, H. J. Haarmeyer, F. Lammers, William Kaiper, Frank Wiggers, Henry Schleuter, E. C. Peter, A. C. Lewis, Henry Rickhoff, I. Mondschen, E. Kaiper, A. F. Herbschlet and Robert Becker.

MILWAUKEE MATTERS.

—Wagner & Baeder, upholsterers, 313 Poplar street, have sold out.

—Otto J. Schoenloeber has closed out his furniture business at 291 Third street, and will assume the management of the Ambrosia Chocolate Company. The business was established in 1850 by Schoenloeber & Deckert.

—The Big 3 of E. Wiener's traveling men are C. B. Rhubeskey West; J. M. Hess, Northwest; Louis Katz, East. These gentlemen are all hustlers, and the trade will not only have nice fellows to talk to, but a good line of goods as well to look at.

—George & Heyer have mailed a neat little book to the trade, bound with alligator skin. On the inside are the words:

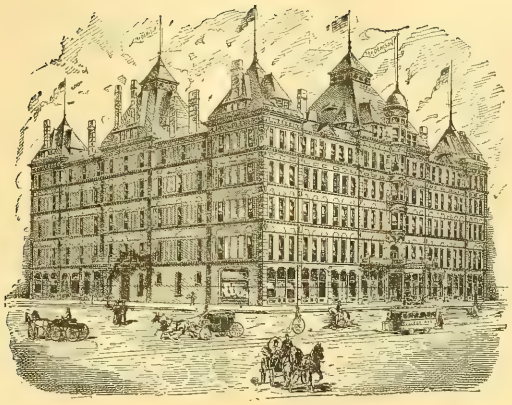
Here's '95.
Old Time is a flyer,
But he can't keep up
With George & Heyer.
May Health, Prosperity and Cheer
Be your silent partners
Through the year.

The furniture manufacturers of Rochester, N. Y., have organized an exposition of their own and will hold the same during this month.

Langslow, Fowler & Co., Rochester, N. Y., have added to their plant, and now occupy fully two-thirds of the large Wagner Block on South St. Paul street.

At the annual meeting of the directors of the Highland Furniture Company, Newburgh, N. Y., January 2, Alonzo Krom was elected president and the capital stock of the company was increased from $12,000 to $25,000.

Among the many new things put on the market for the spring trade by the Jackson Glass Works, of Jackson, Mich., is an 18x40 French bevel mirror, with a 6 inch white and silver frame, at $7.50 each. The frame is very elaborate, and is one of the prettiest mirrors shown. They are packed two in a case, and will surely find ready sale with every retail furniture dealer. This company will send a case of these mirrors to any responsible furniture dealer, and if he is not pleased with them he can return them, and the company will pay the freight both ways. Send for its new catalogue of framed mirrors, &c.



THE DENISON.

A Hotel Which Is the Pride of Indianapolis and the Pet of the Furniture Men.

INDIANAPOLIS is especially favored in having The Denison, and more warm friends and admirers have been gained to the city on account of the practically unlimited capacity and perfect accommodations of this vast and magnificent hotel than in the possession of all of its other enviable features. Covering 40,000 square feet of space in the very geographical and business centre of the city, extending from Pennsylvania to Delaware and from Ohio to Wabash streets, within a few minutes' walk from the State House, the Court House, Tomlinson Hall and all other places of public interest, and contiguous to the post office, the opera houses and principal places of amusement, The Denison stands beneath the very shadow of the soldiers' and sailors' monument, facing the gigantic statue of "Indiana," to whom the edifice is an honor, and rears its white walls above the roof-tops of the city.

While The Denison is known not only throughout the State, but in every part of the country, it has just come out of a long siege of renovation, remodeling, enlargement and beautifying, and now stands a new and complete hotel in every sense of the word in this day of modern ingenuity and perfection. The improvements that have just been put on the property have been completed at a vast cost, and it now represents an expenditure of over $750,000, of which $200,000 have been paid out in the furnishings alone. The main building has been extended through to Delaware street, and along that thoroughfare to Wabash street. Over 200 large, commodious and handsomely furnished rooms have been added, of which 150 are supplied with baths; the roof has been raised two stories, being now ornamented with six large and attractive towers; thousands of feet of floor space have been added, new dining rooms, private banquet halls, and the most completely and perfectly equipped kitchen in the country have been erected; the toilet, the interior of which is of solid brass and marble, has been placed on the office floor; immense plate mirrors have been purchased at great cost and placed at the most prominent angles and corners; a wealth of stained, art and cathedral glass has been inserted in the walls; a large, well lighted and capacious three story brick building for the exclusive use of the servants has been erected and furnished with parlors, sitting rooms, reading rooms and all the modern conveniences; twelve fire escapes of the very latest and most improved pattern have been placed where they are of easy access and cannot be missed in case of necessity; three large stairways in addition furnish ready and easy access between all floors and to all parts of the building; special artists have been brought from Italy and employed for months in ornamenting and decorating the vast interior without regard to expense, but having only artistic effect in view, until the interior of The Denison is the embodiment of the highest attainment of human genius in the lines of elegant and graceful architecture and the artistic effects of ornamentation.

The capacity of The Denison is more than that of all other hotels in the city combined. This was fully evidenced during the recent G. A. R. encampment, when 1,700 people were entertained in perfect comfort.

The fourth floor of the hotel, which has been added in its entirety, is the perfection of modern comfort, elegance and convenience. On this floor alone are 150 new rooms, each with a modern bath room attached, separated by large, wide, well lighted and elegantly furnished halls, each room being heated by broad open tile fireplaces fitted with natural gas fixtures, with heavy and costly carpets and solid hardwood furniture, of the latest patterns, made expressly for the hotel. Separate corridors are fitted for ladies and families and for gentlemen, each supplied with an exclusive toilet. The other floors are in keeping. Luxurious parlor suites, fitted up at an enormous outlay; six bridal chambers, apartments for private families, halls for conventions, conferences and political gatherings; in fact every want has been anticipated and elaborate preparations made for its satisfaction. Every nook and corner of the whole building has been made new; every room throughout the building has been remodeled and newly furnished; the halls have been artistically beautified, until it seems that there is nothing left to be done to make the hotel more perfect; 20,000 yards of carpet, of the expensive royal Wilton and Roxbury patterns, have been laid, all manufactured to order, the halls being heated throughout with steam. The building is flooded with light from 2,500 incandescent lamps, supplied by a large electric plant in the basement, and is fireproof from the roof to the cellar. The walls are 20 inches in thickness, and as the entire structure is a solid mass of iron, brick and stone, there is no possible chance for a fire to gain any headway.

To commercial travelers The Denison offers especial advantages. Located in the very business centre of the city, with 200 large and well lighted sample rooms, merchants can drop in and inspect the goods under such favorable circumstances that commercial men find their business much improved. An arrangement has also been made whereby all electric cars from the Union Depot make a full stop directly before the main entrance of the hotel.

The establishment is owned by the Erwin Hotel Company, which has unlimited capital at its command, and is ably managed by Mr. T. J. Cullen, who is known throughout the country among all professions and in all circles. He was for twenty years at the Grand Hotel, and two years ago left to assume control of The Denison. As a result, the business has increased to such proportions as to require the present doubling of its capacity. He is a thoroughly equipped hotel man, and the business of The Denison could not be under better control.

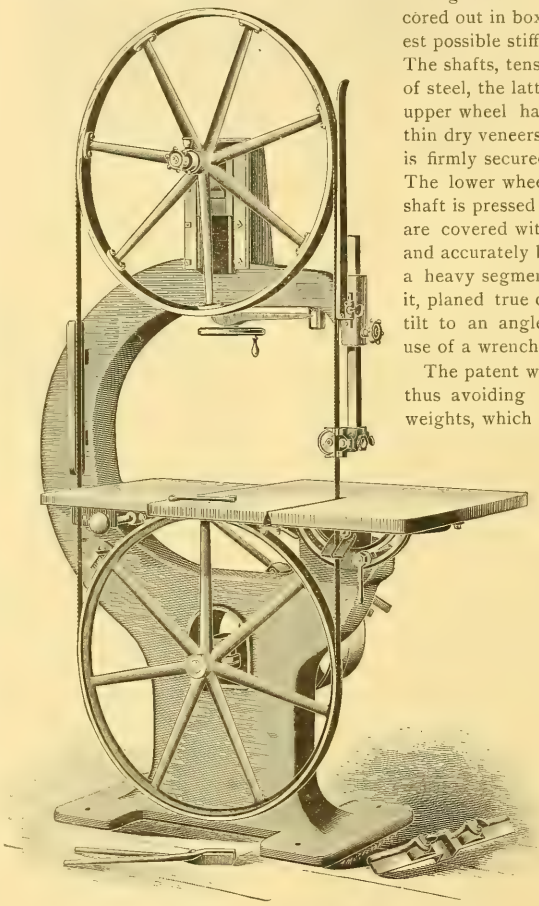
WOODS OF GREAT VALUE.

MANY of the finest woods in existence are yet unknown, or only slightly known, to the manufacturers of wood n the civilized world. The woods of Central and South America are perhaps the most remarkable as well as the east known, says the *Lumber World*. In the yet untouched forests of this continent are many woods far finer than any of those now in use. These woods range from pure white to jet black in color, and many of them are most beautifully marked and veined. Some of them are so hard that they turn the edges of the axes, chisels and other tools, while the band saw cuts them only slowly. In the Columbian Exposition there were many displays of little known woods, and the finest of them were those from Argentine Republic, Brazil and other South American countries. Some of these Southern woods yielded to the teeth of the band saw not the ordinary sawdust, but fine powder, fine as the finest flour, so hard were the woods. Some of them burned but slowly. Others possess qualities that keep them free from insects. Some of them seem to be practically indestructible by air or water. All along the eastern slopes of the Andes, up to the snow line on those great elevations, throughout all the great river valleys and in some of the wide areas of level country in South America, are great forests of fine woods that are especially fit for the finest cabinet and furniture work, and also for ship building, carpentry and other industrial arts in which wood is the "raw material." These great forests are now an unknown quantity in the commercial world, but they will come rapidly into the knowledge of men and into industrial use when once the railroad has reached them. Before many years, it is safe to predict, the South American and Central American republics will be threaded by railroads, and then those wonderful woods will be drawn upon to supply the demand for new and fine woods in all the civilized countries.

President Henry Roberts, of the Hartford Woven Wire Mattress Company, says: "Business is good. Our sales show 2,000 more mattresses, &c., in December, 1894, than in December, 1893. We issue a new catalogue in January. Prospects for the year 1895 seem to us very good for increased trade in all of our departments."

IMPROVED PATENT BAND SAW MACHINES.

IT is now over twenty years since the Frank H. Clement Company, of Rochester, N. Y., began the manufacture of band saw machines, and there are now thousands of them in use in various countries. This company's recent machines are from new and improved patterns, and special care is used in designing and building them, so as to furnish a first-class tool in all details at a comparatively low price, while at the same time a high standard of workmanship is maintained throughout. The frame is cast entire, and is cored out in box form, so as to possess the greatest possible stiffness in proportion to its weight. The shafts, tension screw and guide spindle are of steel, the latter being square in section. The upper wheel has hardwood rim, glued up from thin dry veneers, making a continuous rim, which is firmly secured to an iron centre or "spider." The lower wheel is of iron, into which the steel shaft is pressed and the whole turned true; both are covered with pure gum bands, ground true and accurately balanced. The table is bolted to a heavy segment bar extending entirely across it, planed true on its bearings and arranged to tilt to an angle and clamp tightly without the use of a wrench.



FRANK H. CLEMENT COMPANY'S 36 INCH BAND SAW.

The patent weighting strain is always elastic, thus avoiding the trouble found with counter-weights, which are too rigid for light blades. Wright's patent guide, made especially for the Clement Company, is furnished on every machine, and there are steady guides above the main guide and at the left of the machine to prevent vibration of the blade. The lower boxes are extra long, divided to take up wear and adjustable for alignment. Every machine is supplied with one blade made ready for use, scarfing frame, tongs and wrench, and is carefully packed for shipping without extra charge. Five sizes of wheels are made by the company, viz., 30 inch, 34 inch, 36 inch, 38 inch and 42 inch. For further information and discounts address the Frank H. Clement Company, No. 345 Lyell avenue, Rochester, N. Y.

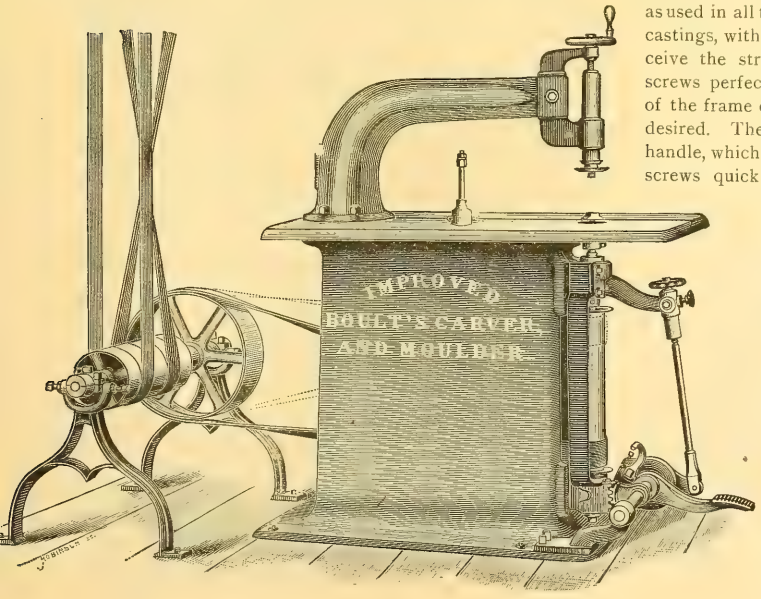
The Cleveland Varnish Company has established a branch house at 634 Mission street, San Francisco, Cal., Henry Burner, agent; also at 172 South Clinton street, Chicago, Ill., Messrs. Poindexter & Pinkham, agents, where they carry a full line of the company's goods.

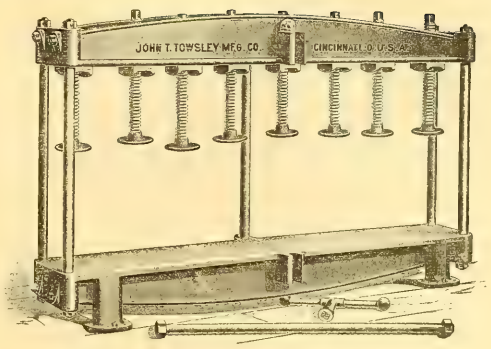
The invaluable Reference Book of the Furniture, Carpet and Kindred Trades, published by Robert P. Lyon, comes to us promptly with the new year. The January volume contains 942 pages, and it is difficult to see how the manufacturer or jobber of furniture or carpets can get along without it.

THE IMPROVED BOULT'S CARVER AND MOLDER.

We present herewith an illustration of the Improved Boult's carver and molder. This is an old friend to many woodworkers in this country, but from the fact that there has been nothing brought out to successfully take its place a description of this machine will be interesting. As a shaper, edge and surface molder it has no equal, and is well nigh universally used throughout this and many foreign countries for these special purposes.

Paneling and grooving are quickly and perfectly formed and molded to any design upon the surface of wood for which a pattern or form may be provided, for ornamenting cars, furniture, the interior of buildings, &c.; also for cutting plain grooves, dados, &c. With Boult's dovetailing attachment this machine is invaluable for furniture factories and for all work necessary to be done on the surface of lumber in regular or irregular lines. The operator, having at all times full control, is able to execute all he wishes in a quick and perfect manner. By making all ornaments in the solid wood many glue joints are saved; also a large percentage of time and material, at the same time making a better job. Thirty-five per cent. less lumber is required to effect the same appearance than by the old method of planting on; also six operations, viz., resawing, preparing the material, marking out, jig sawing, molding and planting on, either process requiring more time than it takes to make a better job by using the facilities afforded by Boult's machine. Everyone is aware that work done in solid wood cannot come to pieces by hard usage or exposure to damp and heat. The Boult's carver and molder is manufactured by the Battle Creek (Mich.) Steam Pump Company, successor to the Battle Creek Machinery Company. In addition to this machine it makes the Boult's independent dovetailer, dovetailing attachment, shaper, shop saw and solid steel cutters. For further information see advertisement on page 111. Address the company for catalogue and price.





A NEW AND POWERFUL VENEER PRESS.

In designing and building this press the John T. Towsley Manufacturing Company has embodied the following essentials, which place it in advance of all others: Simplicity, rigidness, convenient and quick adjustment, combined with good material and workmanship. The manufacturer of veneered work can see at a glance the advantages of this press in veneering mantels, bed rails, drawer fronts, table legs, &c. It will veneer stock 13 inches wide, 33 inches high and 8 feet 6 inches long, giving a powerful, even pressure. It is made entirely of steel and iron. The top and bottom castings are planed true on each face and floor bearings, and have large steel rods fitted over the arches and drawn firmly to place, with nut at each end, adding extra strength. The uprights are of steel, with nut at each end one of the centre uprights being removable, to place the stock in from one side of the press. The eight screws are of steel, 2 inches in diameter and 24 inches long, and have square chased threads, standard gauge (not machine cut), finished in the best manner. They are milled 1½ inches square at top to receive the wrench. The nuts are the same as used in all the Towsley late improved presses—heavy solid castings, with heavy flange and arches at the bottom to receive the strain. They are bored and tapped to fit the screws perfectly, and can be instantly adjusted lengthwise of the frame on planed bearings to place the pressure where desired. The wrenches have a ball on each end of the handle, which acts as a fly wheel for raising and lowering the screws quickly. Two wrenches are furnished with this press. For further information and prices on this and other veneering machinery address the manufacturer, the John T. Towsley Manufacturing Company, 236 Main street, Cincinnati, Ohio.

"Some New Leaves to Turn Over January 1st, '95," is the title of an extremely pretty brochure issued by the Cleveland Varnish Company. Send for it.

The John Danner Manufacturing Company, of Canton, Ohio, shows its spring styles in revolving bookcases, combined table and desk, hanging mirrors, hat and coat racks, store stools, &c., at the Exposition in New York. The line includes some novel ideas.



Designs.

No. 33,905. Chair Seat Frame.—Fred A. Bennett, Sheboygan, Wis. Term of patent, 7 years. Issued December 25, 1894.

No. 23,925. Sideboard, &c.—Jethro J. Rice, Grand Rapids, Mich. Term of patent, 7 years. Issued January 1, 1895.

No. 23,926. Dressing Case, &c.—Jethro J. Rice, Grand Rapids, Mich. Term of patent, 7 years. Issued January 1, 1895.

No. 23,927. Chiffonier, &c.—Jethro J. Rice, Grand Rapids, Mich. Term of patent, 7 years. Issued January 1, 1895.

No. 23,928. Bureau, &c.—Jethro J. Rice, Grand Rapids, Mich. Term of patent, 7 years. Issued January 1, 1895.

Inventions.

No. 530,564. Folding Chair.—Jonathan Walton, Brooklyn, N. Y. Issued December 11, 1894.

No. 530,570. Carving Machine.—Charles S. Yarnell, Minneapolis, Minn., assignor to the Moore Carving Machine Company, same place. Issued December 11, 1894.

No. 530,742. Folding Bed.—Richard T. Barton, New Haven, Conn. Issued December 11, 1894.

No. 530,777. Folding Bed.—Knud L. Hyller, Chicago, Ill. Issued December 11, 1894.

No. 530,786. Head Rest for Bedsteads.—George G. J. Millar, Groveport, assignor of one-half to Lewis R. Young, Columbus Ohio. Issued December 11, 1894.

No. 530,855. Folding Bed.—Marks Samuels, New York, N. Y. Issued December 11, 1894.

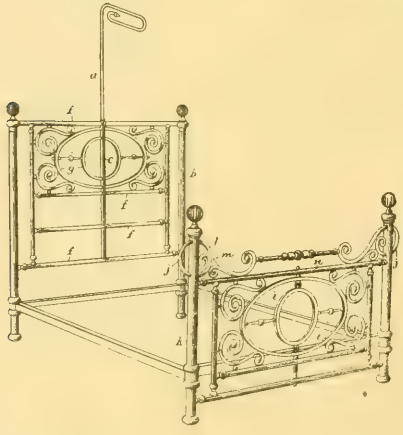
No. 530,858. Cradle.—William J. Shortill, Ballinafad, Canada. Issued December 11, 1894.

No. 530,859. Self-Adjusting Foot Rest.—George J. Shultz, Dansville, N. Y. Issued December 11, 1894.

No. 530,880. Chair.—Edmund W. Briggs, Jr., Lyons, Ia. Issued December 11, 1894.

No. 530,950. School Seat and Desk.—Lewis E. Kretzmeier, Lawrenceville, Ind. Issued December 18, 1894.

No. 530,953. Support for Canopy Rods in Metallic Cribs or Bedsteads.—William T. Mersereau, South Orange, N. J. Issued December 18, 1894.



Claim.—In a metallic bedstead, the combination, with the frame of the head or foot piece, of a vertical socket intermediate to the posts to receive a canopy rod, the upper end of the socket being threaded internally and provided in the side with the set screw hole *h*, and the threaded plug *e* fitted to the top of the socket, and provided with a set screw to fit the hole and clamp the canopy rod when desired.

No. 531,010. Furniture.—Russel B. Sigafoos, Racine, Wis. Issued December 18, 1894.

No. 531,202. Combined Couch, Bed and Bath Tub.—Benjamin S. Maben, Manchester, N. H. Issued December 18, 1894.

No. 531,211. Extension Table.—Albert Oberländer, Berlin, Germany. Issued December 18, 1894.

No. 531,236. Table.—John Waddell, Eagle Grove, Ia. Issued December 18, 1894.

No. 531,330. Invalid Chair.—Sarah A. Potter, Harper, Kan. Filed July 19, 1892. Issued December 25, 1894.

No. 531,370. Extensible Bed Bottom.—August H. Freese, Boston, Mass. Filed August 27, 1894. Issued December 25, 1894.

No. 531,461. Bed Lounge.—Alfred J. Gautran, Stamford, Conn. Filed September 4, 1894. Issued December 25, 1894.

No. 531,477. Spring Support for Chair Seats.—John A. Staples, Newburgh, N. Y. Filed November 27, 1893. Issued December 25, 1894.

Claim.—1. The combination with the upholstery spring and the spring support of corrugated wire of a spring clip having openings through which pass corrugations of the wire spring support, and between which clip and the corrugations of the wire the end coil of the upholstery spring is passed.——2. The combination with the corrugated wire spring support and the upholstery spring of means for connecting the springs and the support, and an angle clip



having openings for the reception of the corrugations of the spring support, and means for fastening such angle clip to the vertical and under surfaces of the seat frame.——3. The combination with the upholstery spring and the spring support of corrugated wire of a spring clip of sheet metal having openings through which pass corrugations of the wire spring support, and between which sheet metal clip and the corrugations of the wire the end coil of the upholstery spring is passed.

No. 531,538. Revolving Furniture.—Olaus O. Krabol and Christian Bostad, Chicago, Ill., assignors to the Automatic Folding Bed Company, same place. Filed September 6, 1894. Issued December 25, 1894.

No. 531,583. Folding Chair.—George M. Bennett, Grand Rapids Mich., assignor by direct and mesne assignments to the Grand Rapids Seating Company, same place. Filed August 12, 1893. Issued December 25, 1894.

No. 531,641. Bedstead Brace.—Samuel R. Payne, Riddleton, Tenn. Issued January 1, 1895.

No. 531,686. Tension Hinge for School Desks and Seats.—Allen D. Linn, Grand Rapids, Mich., assignor to the Grand Rapids School Furniture Company, same place. Issued January 1, 1895.

No. 531,843. Folding Divan.—Thomas Q. Hall, Kansas City, Mo. Issued January 1, 1895.

Patented in England.

No. 13,351. July 10, 1893. Invalids' Chairs.—Howden, J. C., Sunnyside, Montrose, N. B. Issued November 28, 1894.

No. 13,453. July 11, 1893. Chairs.—Lazear, L. C., 1007 Chicago Opera House Block, Chicago, U. S. A. Issued November 28, 1894.

No. 13,701. July 14, 1893. Woven Wire Mattresses.—Hilton, T., Moss Side Works, Great Western street, Manchester. Issued November 28, 1894.

No. 13,925. July 18, 1893. Varnish, &c.—Beck, A., Türken Schanz Strasse, Vienna. Issued December 5, 1894.

A varnish or composition which is waterproof, fast polishing, &c., is formed from amber colophony, linseed oil varnish, thick turpentine and refined benzine, with or without American

resin. The composition may be mixed with colors when used for painting wood and iron structures, to preserve the same.

No. 13,989. July 19, 1893. Writing Desks, Tables, &c.—Sawyer, H. A., 27 Leadenhall street, London. Issued December 5, 1894.

No. 14,047. July 20, 1893. Sofa Bedsteads.—Davison, J. W., J., C., H. and W., Front street, Consett, Durham. Issued December 5, 1894.

No. 14,295. July 24, 1893. Making Chairs.—Dexter, J. L., The Foundry, High Wycombe, Buckinghamshire. Issued December 12, 1894.

No. 14,305. July 25, 1893. Head Rests for Chairs.—Wem, T. H., Lower Priory, Birmingham. Issued December 12, 1894.

No. 14,322. July 25, 1893. Tables.—Schumacher, N., La Motte, Iowa, U. S. A. Issued December 12, 1894.

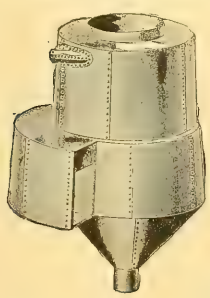
Expirations.

Recently expired patents supplied by Alexander & Davis, patent attorneys, of Washington, D. C.:

C. E. Petterson, Settee, 196,126; G. H. Dyett, Table, Adjustable, 196,203; N. A. Hull, Table Leg Support, 196,093; J. & F. Hermann, Bed Bottom, 197,365; Michelson & Hax, Bed Lounge, 197,389; C. F. Bartlett, Bed Bottom, 198,335; A. D. Cooke, Bed Bottom, 198,189; F. Jensen, Bed Lounge, 198,301; C. Brinton, Caster, Furniture, 198,186; H. Heywood, Chair, 198,386; E. J. Smith, Chair, 198,421; D. N. Selley, Chair, Folding, 198,418; J. McNeal, Cradle or Crib, Swinging, 198,405; J. Magers, Bed Bottom, 198,892; E. C. Barmore, Bed Spring, 198,833; S. D. Butler, Bedstead Fastening, 198,836; T. J. Palmer, Chair, Rocking, 198,810; L. J. Adams, Cradle, 198,784; G. A. Trimble, Table, Folding, 198,826.

GRAND RAPIDS BLOW PIPE AND DUST ARRESTER COMPANY.

THE cut shown herewith is the Allington & Curtis dust arrester. This company is now general agent and will contract for work to all parts of the United States. The gentlemen comprising this concern are practical men in this line of business and have been for years. They established their plant over five years ago and have piped some of the largest factories in the United States. By using this dust arrester there is no fear of litigation. Estimates on work will be submitted and the work guaranteed to be second to none. We would advise parties to write the company should they need anything in this line. They refer to the largest firms in Chicago.



THE New Athens Furniture Company, Athens, Pa., have opened warerooms at 229 South Second street, Philadelphia.

THOSE hesitating about purchasing treasury stock in the Victor Consolidated Gold Mining and Milling Company should remember that nearly one-half of this company's territory adjoins the famous Coriolanus, one of Cripple Creek's heaviest shippers. This company is under the joint management of Frank H. Pettingell, undoubtedly the most active broker on both the Denver and Colorado Springs stock exchanges. He is vice-president of the former institution, being the youngest member. Associated with him is Mr. A. H. Weber, of Denver, who is a business man of considerable means. These gentlemen have promoted and successfully perfected many mining enterprises, and have always accredited themselves with honor. The Victor is not liable to be an exception in any sense whatever, and if the gold is there, as is generally anticipated, it will be produced.

Special Notices.

[*Advertisements under this heading $1.00 each insertion for twenty words or less, and five cents for each additional word.*]

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O'MARA, S. D., { Chautauqua Desk Company, / Jamestown Furniture Company, } Brooklyn, N. Y.

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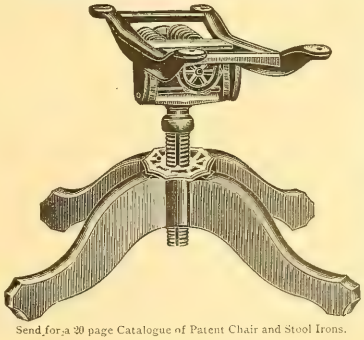
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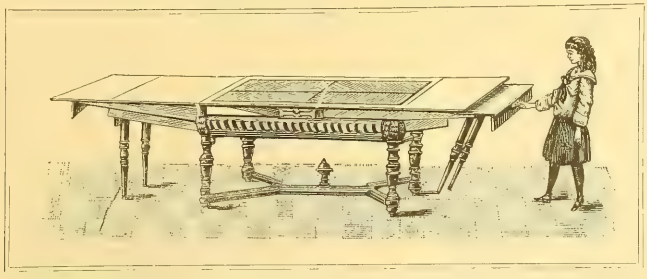
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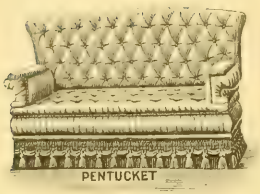
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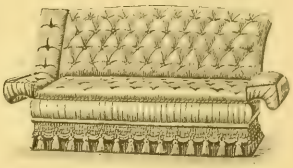
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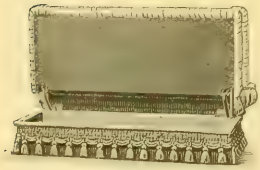
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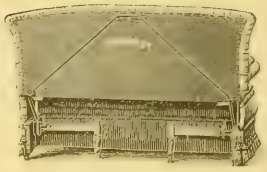






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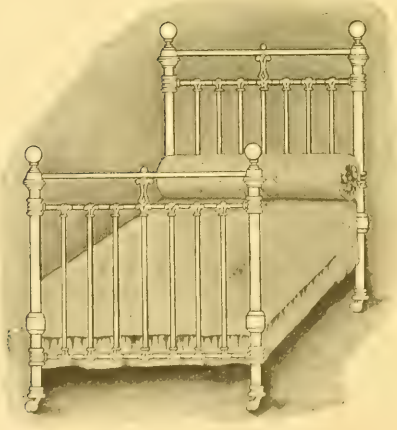
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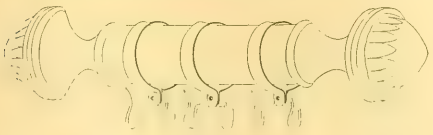
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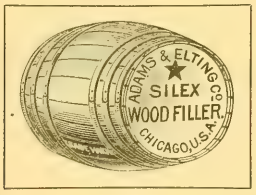
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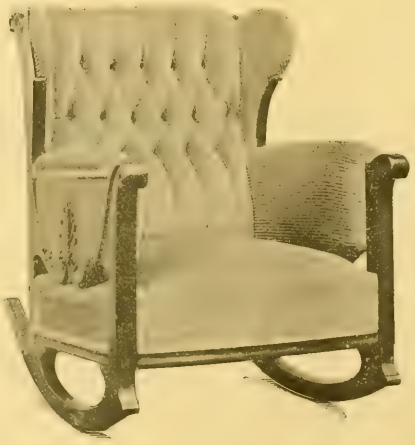
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THEY ARE MADE RIGHT AND SELL AT THE RIGHT PRICE. THE KIND IT PAYS TO HANDLE.



No. 1 Suit. $68.00.

Church, Lodge and Club Furniture.

OPERA CHAIRS.
INVALID CHAIRS.

S. C. SMALL & CO., Boston

SEND FOR CATALOGUE.

CHASE, ROBERTS & CO.,

ESTABLISHED 1840.

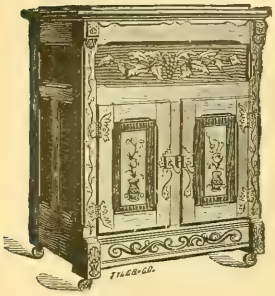
MANUFACTURERS OF

Cabinet Rubbing and Polishing Varnishes, Wood Filler, Granite Oil Shellac, Etc.

Office, 173 North Ninth St., Brooklyn, N. Y.

FACTORY: 167, 169, 171, 173 North Ninth Street, 166, 168, 170, 172 North Tenth Street.

Ranney Refrigerator Company,



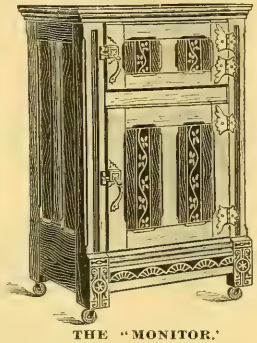
THE "LAPLAND."

MANUFACTURERS OF

Lapland and Monitor

REFRIGERATORS.

Factories: Greenville, Mich.



THE "MONITOR."

We will have a full line at the . .
New York Exposition,
January 14 to February 1, 1895,
Also at . . . .
Grand Rapids, Mich., 10 North Spring Street,
During the Month of **January, 1895.**

Branch Offices and Warerooms:
209 Canal Street, New York,
121 Worthington Street, Springfield, Mass.
86 Lake Street, Chicago, Ill.

ROBT. J. EHLERS, Eastern Agent.

Full Line of Samples, 209 Canal St., New York City.

.... Space 17, Top Floor.

J. HEALY & CO.'S Spring line for 1895 is **better** and **larger** than ever before, and it will pay everybody to give this line a **careful examination** before placing an order for **Couches** of any kind. In addition to our **Oriental Couches** we have added a line of covered work, entirely new in design of covers and shapes, and they are bound to be **rapid sellers.** All hardwood frames, and best japanned steel springs only used. Our line of **Oriental and Wardrobe Couches** is larger than ever before, and stands to-day the best selling line of Couches in the market. Every Couch a seller. Every seat guaranteed.

Be sure and see this line and order if you wish. We will be pleased to show you, whether you place an order or not.

Our line of Bedding needs no comment, as our **constantly increasing business** is ample proof of its merit. We have some special inducements to offer this season in **single and double border springs,** which you should see before you get through with the Exposition.

J. Healy & Co., 156 West 23d St., NEW YORK.

Space 17, Top Floor, Exposition.

AT SAME OLD SPACE,
Main Floor, Space 92.

OIL CITY DESK AND FURNITURE MFG. CO.,

DESKS, COMBINATION CASES, CHINA CLOSETS, TOILET TABLES, ETC.

BARLOW & KENT CO.,

WARDROBES AND CUPBOARDS.

RANNEY REFRIGERATOR CO.,

THE CELEBRATED LAPLAND AND MONITOR REFRIGERATORS.

DON'T FAIL to see the ***Trio of Good Lines*** in charge of Eastern Agent,

ROBT. J. EHLERS.

Full line of ***Refrigerators*** at ***SHOWROOMS, 209 CANAL ST., NEW YORK.***

AT AUCTION.

.... Mahogany, Cedar, Satinwood, Rosewood

AND OTHER IMPORTED WOODS.

THURSDAY, JANUARY 10, 1895, AT 12:30 P. M.

At Public Salesrooms, Seventh Street and East River, New York City.

LUNCHEON WILL BE SERVED AT 12 O'CLOCK.

CATALOGUES MAILED UPON APPLICATION.

MASON & CO., LIMITED,

AUCTIONEERS,

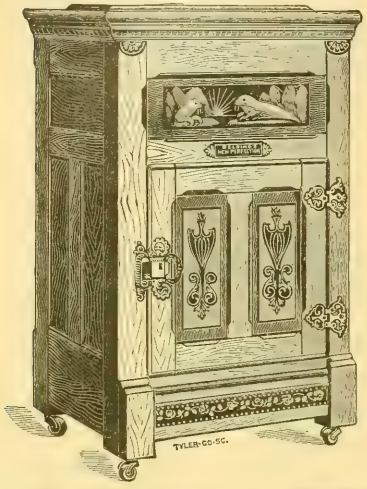
Office: Seventh Street and East River, New York City.

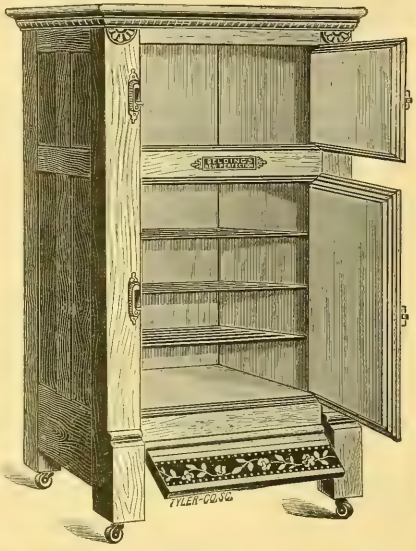
Belding Manufacturing Company.

REFRIGERATORS.

Points of Excellence Over Others.

NEW AUTOMATIC COLD AIR DAMPER.
NEW DRIP CUP. PATENT ADJUSTABLE LOCKS.
SWING BASE BOARD. SOLID METAL ICE RACK.







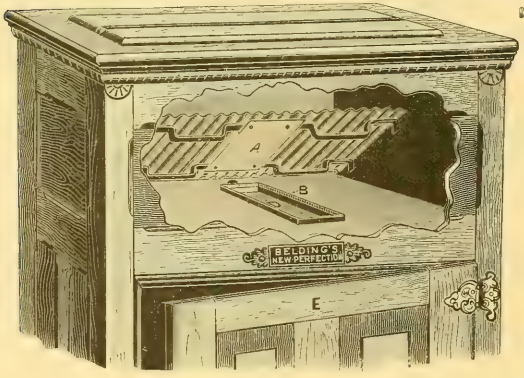
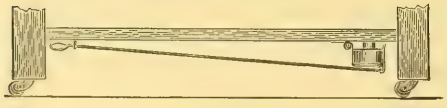
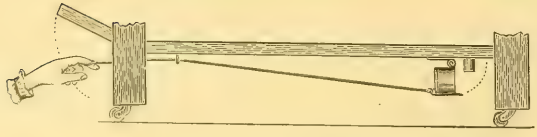


Fig. 2.
Patent Applied For.





IT SAVES ICE.

—OUR NEW—

Automatic Cold Air Damper Attachment.

This cut shows a section of our Refrigerator with the New Automatic Cold Air Damper closed.

A—Represents Metal Ice Rack.

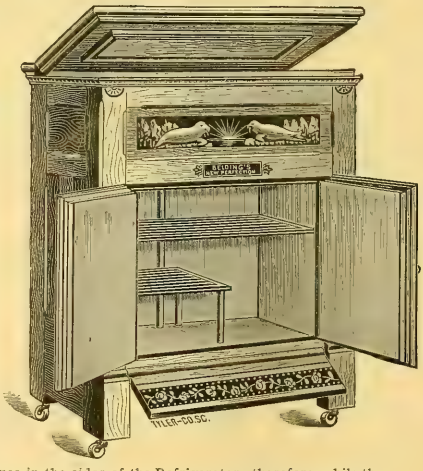
B—Bottom of Ice Compartment.

D—The ***New Automatic Cold Air Damper.***

E—Door of Provision Chamber.

When the door of the Provision Chamber is opened (as in Fig. 2), the Cold Air Damper *immediately* closes the opening through which the cold air drops, thereby *instantly stopping the circulation* in the Refrigerator. Then, as the cold air in the Ice Compartment *cannot escape*, it is impossible for warm air to enter it through the flues in the sides of the Refrigerator; therefore, while the door of the Provision Chamber is open *no ice is wasted, no cold air escapes* and *no warm air enters* the Ice Compartment or *comes in contact with the ice.*

Thus it is clearly shown that this improvement is a *practical* one and makes our Refrigerators *consume less ice* than any that are now on the market.



OUR NEW DRIP CUP.

Our new Drip Cup Attachment that will be put upon all Household Refrigerators is the best of its kind, simple, easy to operate and cannot get out of order. To empty the cup you merely raise the front base board, pull the rod attached to Cup, this inverts the Cup and discharges the waste, let go of rod and Cup returns to proper position.

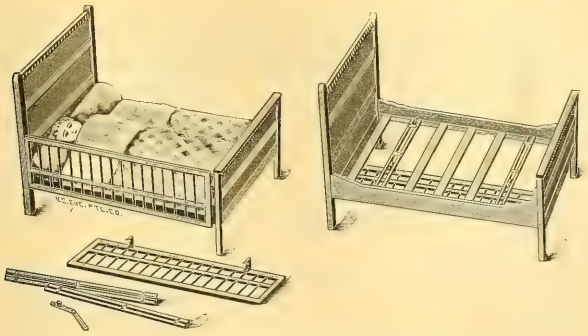
All our Refrigerators are Hardwood, Antique Finish, and have Solid Bronze Trimmings.

Our Spring Line will be shown at the New York Furniture Exposition, January 14th to February 1st.

FACTORIES: BELDING, MICH.

OFFICES AND WAREHOUSES:

CHICAGO, 226 FIFTH AVE. PHILADELPHIA, 249 SOUTH SECOND ST. NEW YORK, 260 CANAL ST. BOSTON, 90 CANAL ST.



You Have Not Seen This,

HAVE YOU?

It's a perfect safeguard to keep children in bed and can be attached to any ordinary bedstead. Every family needs one. They are neat and add to the appearance of a bed and when not in use are out of sight.

Finished in antique Oak, Ash, Imitation Walnut or Natural Maple. Price, $15.00 per dozen; 10 off cash, 30 days: f. o. b. Zeeland, Mich.

WIERENGA & VAN HEES,
ZEELAND, MICH.

North-Western Wire Mattress Co.,

KENOSHA, WIS.

The Largest Makers of **WIRE MATTRESSES** in the .....World.

We Can Save You Money.

Also INSTITUTION BEDS, SPRING BEDS, COTS, FOLDING CHAIRS, and our full line of Kenosha CRIBS, CRADLES and CHILD'S FOLDING BEDS.

Seymour Furniture Co.

ESTABLISHED 1872.

. . . MANUFACTURERS OF . . .

Oak and Walnut Chamber Suites,
Wardrobes, Sideboards,
Chiffoniers and Canopy Suites,
Book Cases, China Closets,

Seymour, Ind.

WM. WILLMAN, Sec'y and Treas.

Eastern Agent: W. H. HICKERSON, 232 Canal Street, New York City.

"HICK!"

STILL AT THE FRONT
WITH GOOD THINGS FOR 1895.

In his collection of Hot Lines you will find

A ***Chamber Suite***, three pieces, solid oak—Dresser, swelled serpentine, 48 inch top, 24×30 bevel plate; Bed, 6 feet 4 inches high, for ***$12.50.***

A ***40×42 Top, Pillar Extension Table, antique oak finish,*** at ***55 cents*** per foot ***delivered.***

A ***Folding Bed, Upright,*** 40×18 bevel plate, at ***$15.50.*** Chiffonier Bed at ***$8.00,*** any finish.

A ***Hat Rack,*** quartered oak, French bevel plate, six for ***$20.00.***

A ***Sideboard*** from ***$3.50*** to ***$18.00,*** in solid oak.

W. H. HICKERSON,
232 Canal Street, New York.

Space 82, Main Floor,
New York Furniture Exposition.

WM. M. LYONS & CO.

Extend to their patrons and the Trade generally a

CORDIAL INVITATION

to visit

Space 33 on the Third Floor,

for the inspection of the following

PROFIT WINNING LINES:

E. SCHLOSS & CO.,
HALL STANDS, TABLES, CHINA CLOSETS AND CABINETS.

HASTINGS TABLE CO.,
HIGH GRADE PILLAR AND LEG EXTENSION TABLES.

ELLIOTT FURNITURE CO.,
CHAMBER SUITES IN OAK, AT ANTI-TRUST PRICES.

KANKAKEE MANUFACTURING CO.,
MOST PRACTICAL REFRIGERATOR EVER EXHIBITED.

S. A. SMITH & CO.,
BABY CARRIAGES OF EVERY CONCEIVABLE STYLE.

ULLMAN MANUFACTURING CO.,
PICTURES, FRAMES AND EASELS.

ROME FURNITURE CO.,
SIDEBOARDS AND CHIFFONIERS IN OAK, IMITATION MAHOGANY AND WHITE ENAMEL.

After the Exposition we will carry in stock, for immediate delivery, the celebrated **Kankakee Refrigerators,** and as soon as possible will perfect a like arrangement for the delivery of the **Hastings Tables.**

With assurance of our appreciation of the favor heretofore shown us, and soliciting the continuance of your good will and a reasonable share of your patronage, we are,

Very truly yours,

WM. M. LYONS & CO.,
211 & 213 Canal Street, New York.

E. Schloss & Co.,

211 & 213 Canal Street, New York City,

WILL EXHIBIT IN JANUARY, IN **Space 33 on the Third Floor,**

Hall Stands, Parlor and Library Tables,
China Closets, Parlor and Music Cabinets,
Curio Tables and Cabinets, Tea Tables,
Chevals and Pedestals, ...

IN GENUINE MAHOGANY, CHERRY, CURLY BIRCH, WHITE MAPLE AND QUARTERED OAK, FINELY FINISHED AND HIGHLY POLISHED.

A CORDIAL INVITATION TO VISIT OUR SPACE IS EXTENDED TO THE TRADE.

Elliott of Charlotte

WILL BE HERE IN JANUARY

WITH TEN FOR 100 AND UPWARD, But a Better Line than ever offered before. ALL NEW DESIGNS and Better Construction and Finish.

THE LINE WILL BE EXHIBITED IN

SPACE 33 on the 3d FLOOR,

AND AFTER THE XPO AT

211 & 213 Canal St., N. Y. City, by WM. M. LYONS & CO.,

EXCLUSIVE SELLING AGENTS.

Rome Furniture Co.,

OF ROME, GEORGIA,

WILL EXHIBIT DURING JANUARY AT THE EXPOSITION

SIDEBOARDS and CHIFFONIERS

In Oak, Imitation Mahogany and White Enamel.

THE LINE LAST SEASON WAS NOT ONLY GOOD,
BUT A PERFECT SUCCESS.

THIS YEAR IT IS BETTER AND WILL BE HARD TO BEAT.

DON'T BUY UNTIL YOU HAVE SEEN IT.

Space 33 on the Third Floor

Wm. M. Lyons & Co., SELLING AGENTS, 211 & 213 Canal Street, New York.

Kankakee Manufacturing Co.,

KANKAKEE, ILLINOIS.

Complete Line of REFRIGERATORS,

In Space 33 on the Third Floor,

WITH PATENT REMOVABLE PROVISION CHAMBER AND OTHER IMPROVEMENTS, MAKING THEM THE BEST REFRIGERATORS EVER SHOWN IN THIS OR ANY OTHER MARKET.

= = = **SEE, EXAMINE AND BUY.** = = =

AFTER THE EXPOSITION THEY WILL BE CARRIED IN STOCK FOR IMMEDIATE DELIVERY BY

Wm. M. Lyons & Co., { **Exposition: Space 33, Third Floor.**
Warerooms: 211 & 213 Canal St.

On the **Third Floor**

in **Space No. 33**

OF THE

Januarv Exposition

WILL BE FOUND TWENTY-EIGHT STYLES
OF HIGH GRADE

Extension Tables

Made by the HASTINGS TABLE COMPANY,
of HASTINGS, MICHIGAN.

All Pillar and Cluster Leg Tables of recent design in solid oak, of the best possible construction, water-rubbed and very highly polished,

AND AT

QUICK SELLING PRICES.

DON'T FORGET
THE LINE, THE TIME OR THE SPACE.

Permanent Exhibition in Showrooms,

211 and 213 Canal Street, New York City.

WM. M. LYONS & CO., EASTERN AGENTS.

PATENTS

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Patents taken through Munn & Co. receive special notice in the **Scientific American**, and thus are brought widely before the public without cost to the inventor. This splendid paper, issued weekly, elegantly illustrated, has by far the largest circulation of any scientific work in the world. $3 a year. Sample copies sent free.

Building Edition, monthly, $2.50 a year. Single copies, 25 cents. Every number contains beautiful plates, in colors, and photographs of new houses, with plans, enabling builders to show the latest designs and secure contracts. Address MUNN & CO., NEW YORK, 361 BROADWAY.

C. H. G. LOSERE,

MANUFACTURER OF
PHOTOGRAPH PORTFOLIOS and PORTFOLIO BAGS
FOR THE USE OF
FURNITURE TRAVELING SALESMEN.



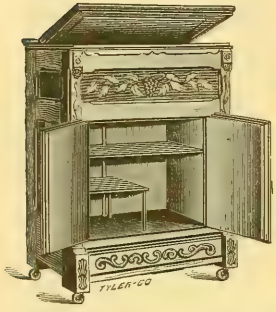
Any kind, style or quality made to order within two days. Also, wholesale manufacturer of Trunks and Traveling Bags, Trunk and Shawl Straps. Any desired article in the line made to order. Sample Trunks, Satchels and PORTFOLIOS neatly repaired at reasonable rates.

Factory: 164 MULBERRY ST.

Office and Salesroom: 188 GRAND ST., NEW YORK. Upstairs; two flights.

ROBT. J. EHLERS,

Furniture Manufacturers' Agent,



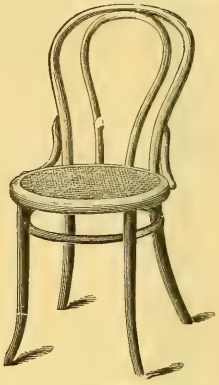
Showrooms: 209 CANAL STREET, NEW YORK,

FULL LINE OF

Vienna Chairs and Refrigerators

IN STOCK FOR IMMEDIATE DELIVERY.

SEND FOR CATALOGUE.



Exposition ....

EXHIBIT
No. 63,
SECOND FLOOR.

National Furniture Co.,

ATLANTA, GA.

. . . . . OAK CHAMBER SETS.

H. Siever & Co.,

CHAMBERSBURG, PA.

CHINA CLOSETS and BOOKCASES.

I also represent the following lines:

A. C. NORQUIST & CO.,
Jamestown, N. Y.

ADRIAN FURNITURE CO.,
Adrian, Mich.

PALACE FOLDING BED CO.,
Rockford, Ill.

GOSHEN FOLDING BED CO.,
Goshen, Ind.

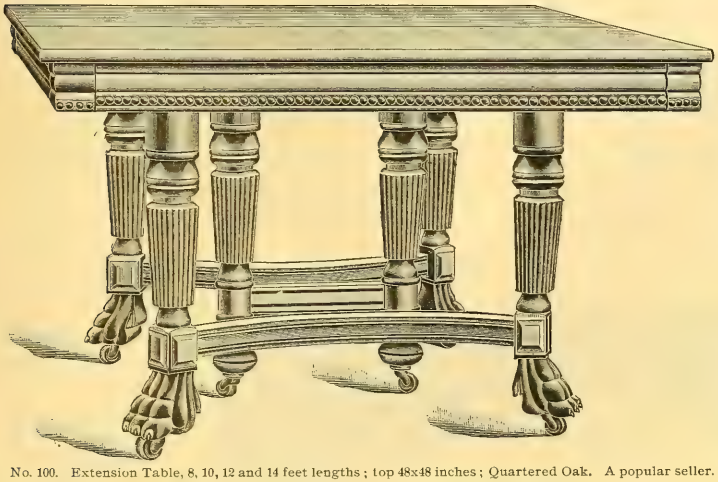
GEO. H. FREEMAN,

42 Elizabeth Street,

NEW YORK.

The Table, the Whole Table
and Nothing but the Table.

Our Oath.



No. 100. Extension Table, 8, 10, 12 and 14 feet lengths; top 48x48 inches; Quartered Oak. A popular seller.

When a firm devotes its energy and capital to the making of one article, it behooves them to make this article (in our case **TABLES**) just a mite bit better and a mite bit cheaper than any of the concerns who manufacture a half dozen different things.

THIS IS OUR CASE EXACTLY.

We have recently prepared a fine catalogue, which we will cheerfully forward on request. A sample table is pictured herewith.

THE ST. JOHNS MFG. CO., ST. JOHNS, MICH.
MAKERS OF TABLES ONLY.

You can see a full line of Samples at the warerooms of

FREDERICK GOLL, 175 & 177 Canal St., NEW YORK.

E. E. MARCY, Hartford, Conn., New England Agent.

ONE CENT.

. . . . . That's what it will cost you
. . . . . To send for our new Catalogue.

We are Wholesale Manufacturers of

BEDROOM SUITES
AND
SIDEBOARDS

In Curly Birch and Oak.

FULL LINE ON SHOW AT . . . . .

GRAND RAPIDS—Blodgett Building.
W. H. ROUSE, Agent.

CHICAGO—298 & 300 Wabash Avenue.
L. E. STEINMAN & CO., Agents.

Woodard Furniture Works,

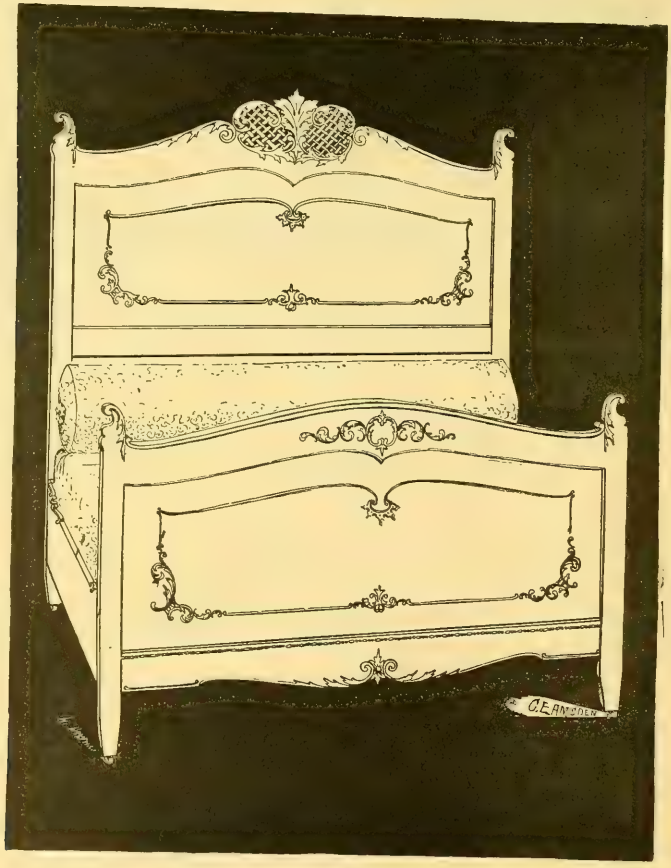
OWOSSO, MICH.

Something Absolutely New!

AND WE ARE PROUD OF IT.

An iron bed in white and gold, having all the appearances of an iron bed, made with panels very strong and light and weighing no more than many wood beds.

Every advantage possessed by any metal bed and more handsome than any other made.



It can be sold at prices to compete with white and gold beds in wood.

Glad to answer any questions. Correspondence invited.

The Hetterscheid Mfg. Works,

GRAND RAPIDS, MICH.

IT IS

Of interest to all the Trade visiting the New York Furniture Exposition to EMPHATICALLY impress upon their mind that Space 43, Third Floor, Exposition Building,

IT IS

Of interest to all the Trade NOT visiting the New York Furniture Exposition to defer your SPRING purchases until you receive a call from one of our REPRESENTATIVES who

WILL DISPLAY A LINE OF

HIGH AND POPULAR GRADE

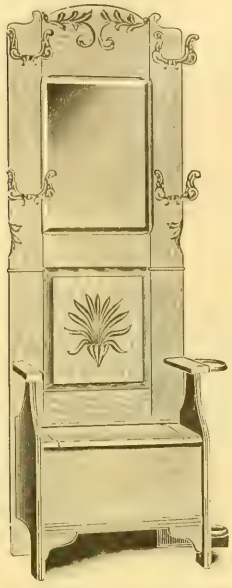
= = = Chairs

Which in WORKMANSHIP and Finish is second to none, at prices astonishingly agreeable.

Keystone Chair Works,

UNION CITY, PA.

W. M. POWELL & CO.



No. 90.—Plain Oak. German Bevel, 16x22, $8.00; French, $8.50.

INVITE comparison of their new line of designs with the best of other makes. Previous efforts greatly outdone and prices lower than ever. Do not place any considerable orders until seeing their offers, which comprise many pleasing innovations.

Samples displayed only

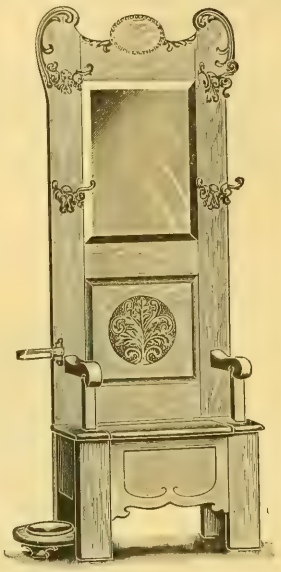
at Combined Exhibit

of Rochester Manufacturers,

20-22-24 SPRING ST.,

Rochester, N.Y.,

JANUARY 2 TO FEBRUARY 1, 1896.



No. 14.—Quartered Oak. 18x24 French Bevel, $10.50.



No. 80. Quartered Oak. 18x32 French Bevel, $16.00. All fine hand carving.

Note prices on these illustrations of

LAST SEASON'S GOODS,

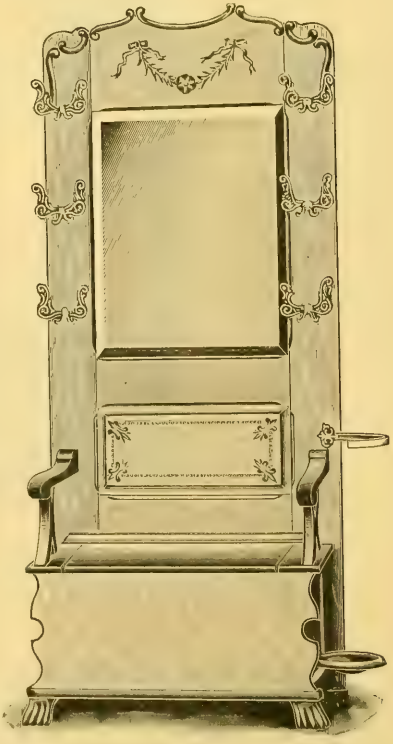
which can be supplied

A SHORT TIME ONLY.

Remember that the high finish is a strong factor of this line.

Terms: Net 60 or 3 per cent. 10 days.

Go to Rochester and see its strong lines in home display.



No. 93.—Quartered Oak. $14.50. All fine hand carving, shaped arms and claw feet. 24x30 French Bevel.



LOOK OUT FOR THE BIG GAME!

New Athens = versus = All United States.

GAME CALLED JANUARY 15, AT MANUFACTURERS' FIELD,

43d St. and Lexington Ave., New York City.

Game to be played in two halves of ten days each.

The New Athens team have been in training for the past three months, and expect to play a very fast game from the start.

Betting, 3 to 1 that New Athens scores as soon as the game opens.

They will play the same team as last season, but the play will be entirely different. Many new plays will be introduced that will astonish the audience, and make it an exceedingly hard matter for their opponents to score.

The New Athens are handicapped seriously in one respect, as their "Full Back" is a very poor kicker. But then the audience will be highly entertained by our opponents, who have a large reserve force of splendid, we might say phenomenal "Full Backs," and if we lose the game it probably will be from their beautiful, high and scientific kicking alone.

A full line of Bedroom Suites in Oak, Curly Birch, Mahogany and Birds-Eye Maple will be on hand, so that if any of the players are injured they will receive immediate attention.

The Gridiron will be placed in Space 90, Main Floor, with ample room for everyone to see all the new plays.

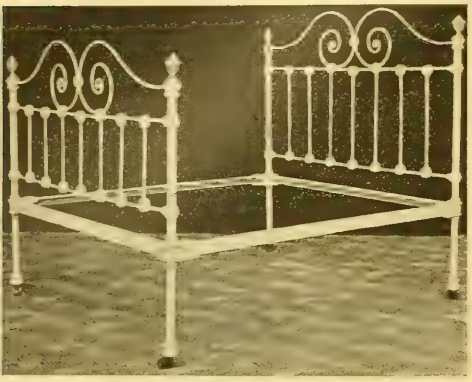
To those who are not acquainted with the game we would state that one suite sold is a safety, ten suites a touchdown; a carload, a touchdown and goal.

Any visitors desiring to try their skill at the game will be thoroughly instructed by Mr. GAYLORD, of New York, or Mr. HEATH, of New England, both experts and gentlemen of fame in this particular game, and who will guarantee to teach you all the new plays, so that you can easily make a touchdown in a very few minutes if you desire to.

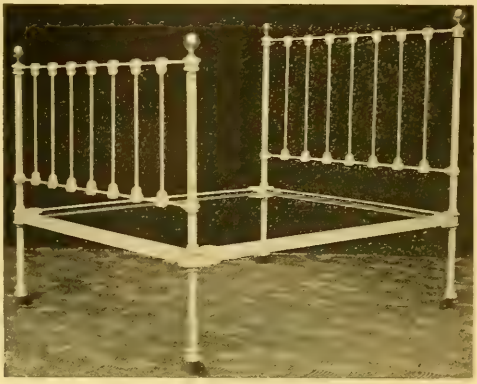
Respectfully yours,

New Athens Furniture Co.,

ATHENS, PA.



Space 20



IN

SPACE No. 20, FOURTH FLOOR, New York Furniture Exposition,

JOSIAH PARTRIDGE & SONS

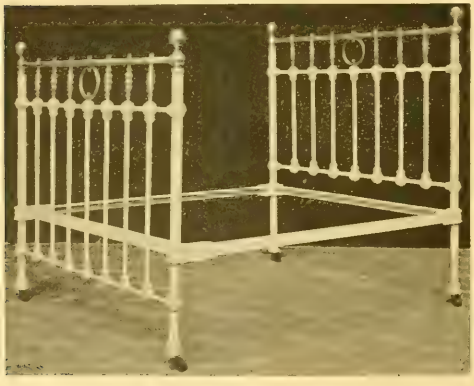
....WILL EXHIBIT A....

NEW LINE of Iron Bedsteads and Metallic Folding Beds.

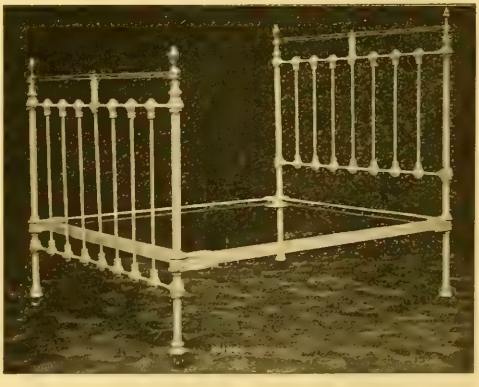
NEW LINE of Oak Chamber Suites from Lewisburg Furniture Company.

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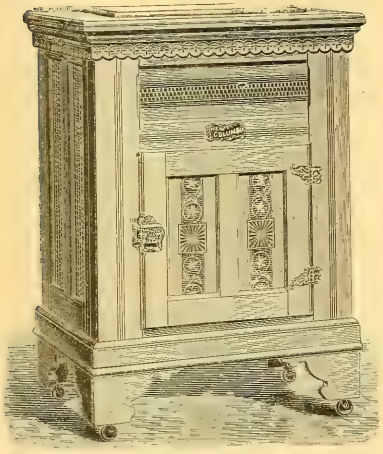
A NEW LINE of Oak Chairs from our New Chair Factory at Lewisburg, Pa.



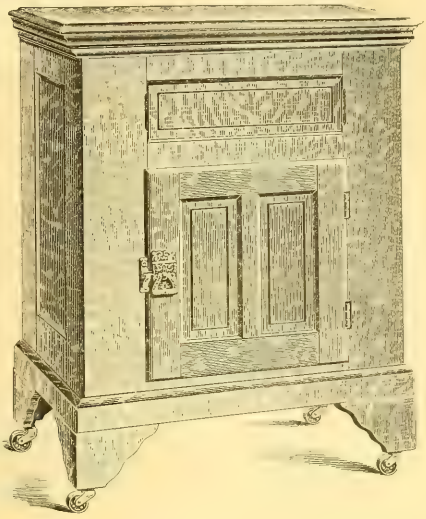
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Finished with Coach Varnish.
All Improvements.
Every Requisite.
Bottom Prices.



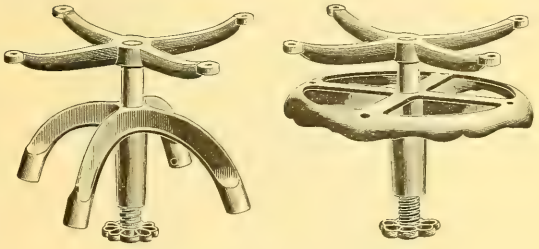
Our Spring Line will be shown at the
NEW YORK EXPOSITION, January 14 to February 1, 1895.

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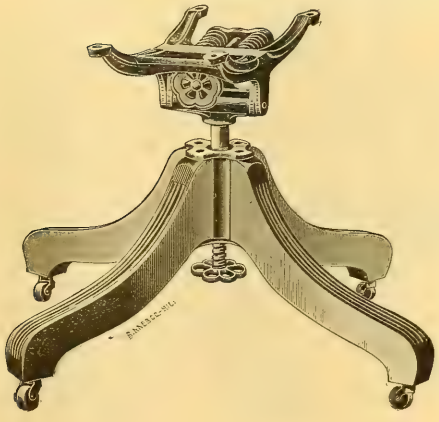
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Office Chair and Stool Irons.
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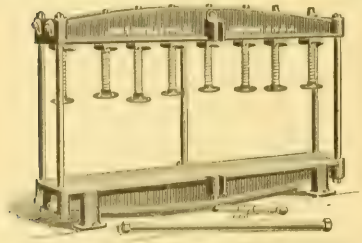
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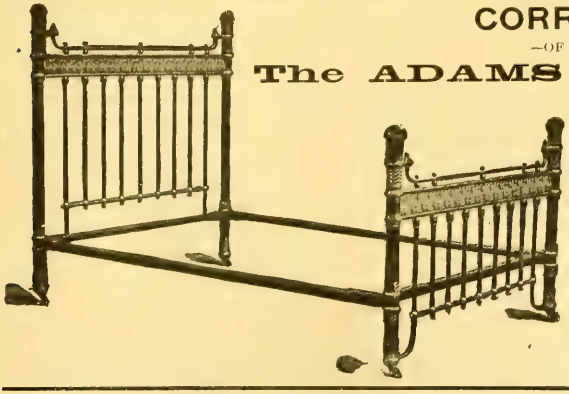
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"For great advancement in the manufacture of Brass Bedsteads. For the great variety of novel, original and highly artistic and meritorious designs, executed in a most perfect, skillful and artistic manner. For perfect, clean and sharp castings, the most skillful and accurate workmanship in the making of the various parts, so that they are interchangeable and enhancing the strength and durability of the Bedsteads. For new and excellent casters, made so as to be easily removed or changed. For *superior lacquer and very fine finish.*

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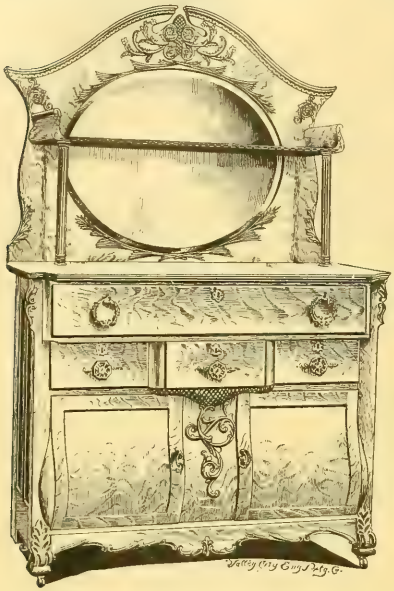
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☞We will show lines on medium priced goods never before shown in anything but expensive styles.

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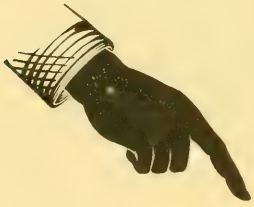
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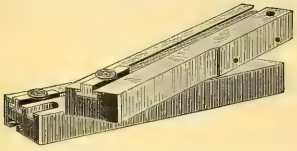
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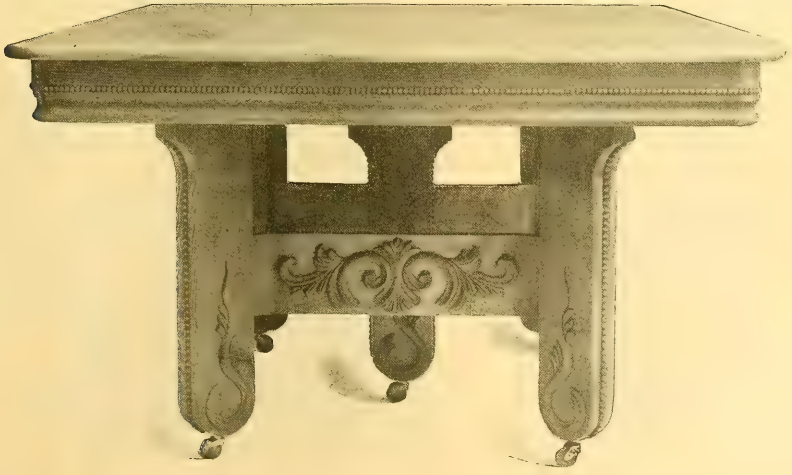
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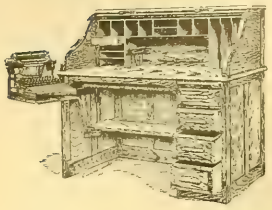
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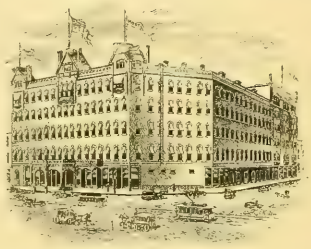
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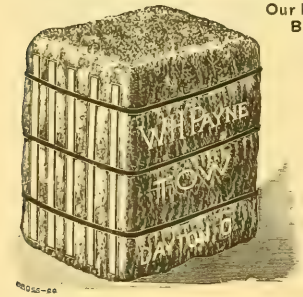
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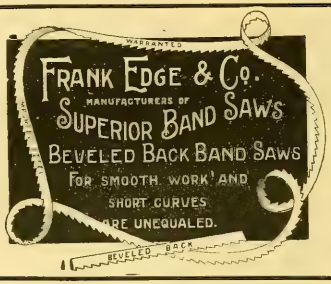
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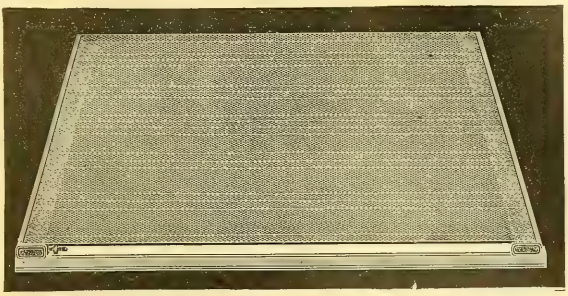
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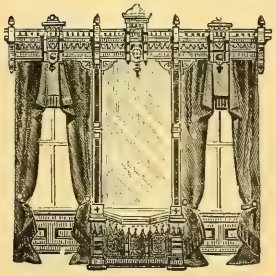
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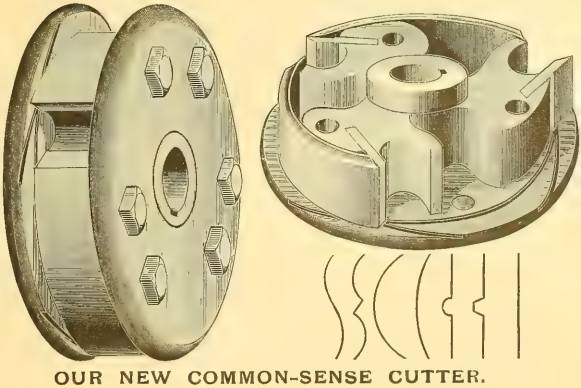
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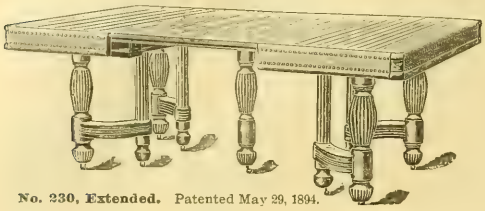
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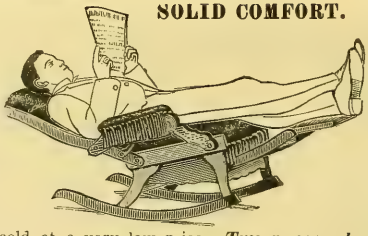
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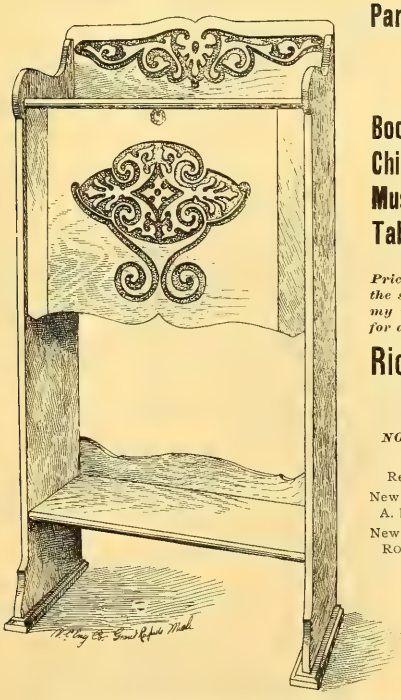
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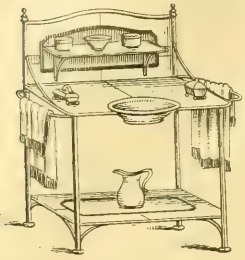
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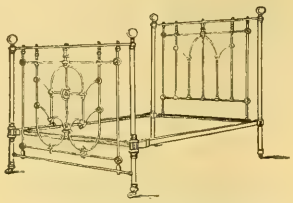
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ENAMELED STEEL WASHSTANDS,

English Iron Bedsteads,

HOSPITAL IRON AND STEEL FURNITURE,
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Send for Catalogues and Price Lists and mention the FURNITURE TRADE REVIEW. Agents wanted in all leading towns in the United States.



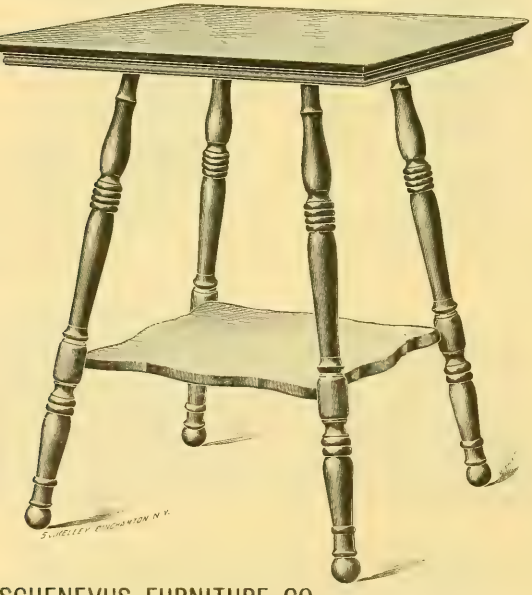
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This Elegant CENTRE TABLE . . . **95 cts.**

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Brass feet 40 cts. extra.



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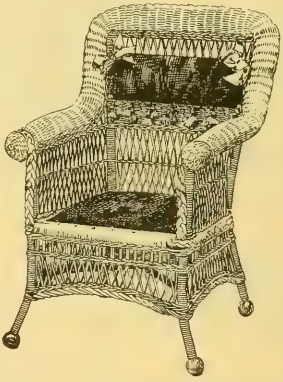
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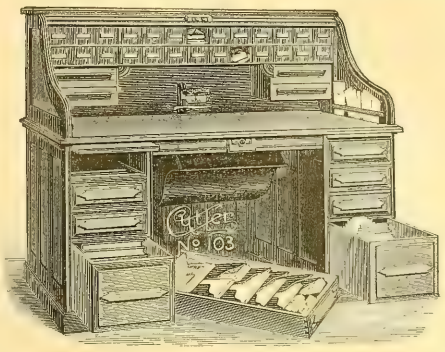
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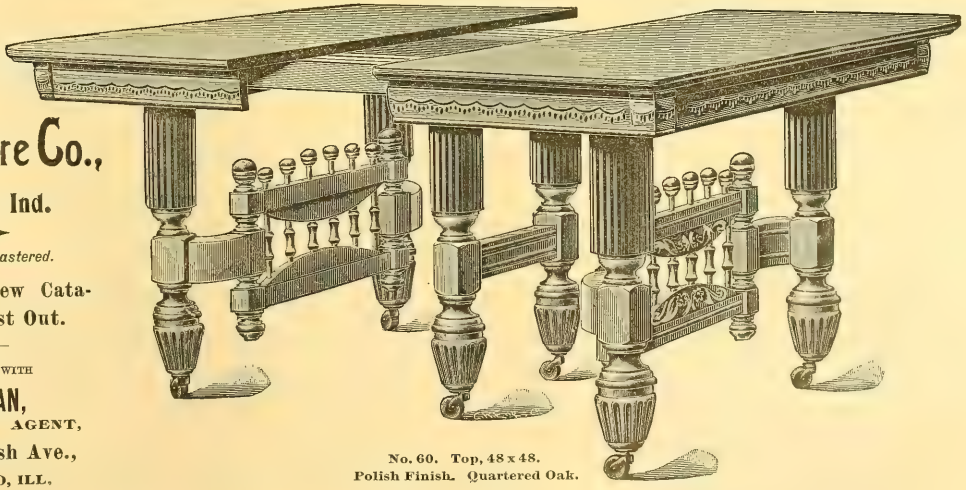
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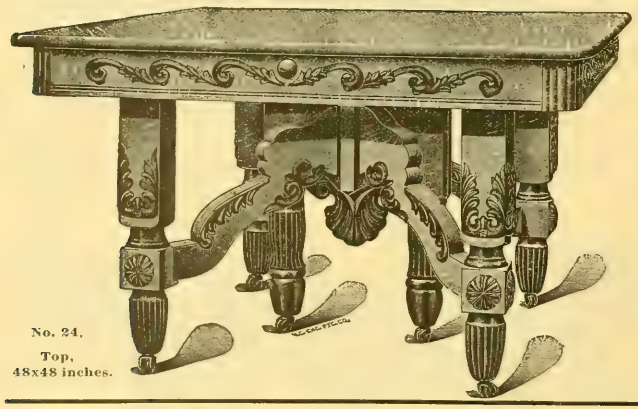
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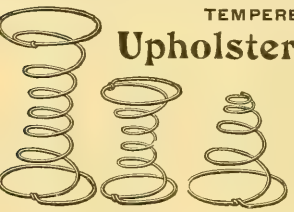
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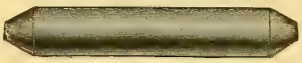
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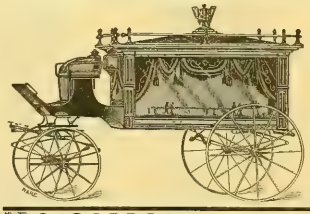
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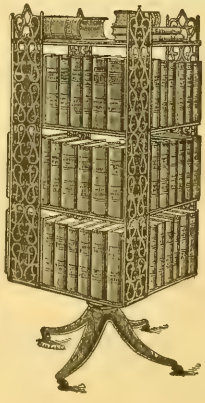
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Is incorporated under the laws of the State of Colorado for 2,000,000 shares at $1.00 each, fully paid and forever non-assessable, one-fourth remaining in the treasury, positively carrying no individual liability. All dividends, if any, declared on all stock, every share guaranteed equal. The management reserves the right to withdraw all offerings or advance stock without notice. Cash must accompany all orders, 50 per cent. only required on blocks of 10,000, balance in 90 days at 6 per cent. The officers of this company respectfully refer to all leading experts familiar with Cripple Creek mines. This is practically a ground floor opportunity of unprecedented promise to acquire an interest in a gold mine, and such a favorable chance should be carefully investigated before arriving at a definite decision. The same consideration given small investors as larger ones. No further annoyance to be apprehended on account of recent labor troubles, as absolute quiet prevails throughout the entire State.

$10.00 buys 100 shares.
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E. G. LOWE, Capitalist, Boston, Mass.
WM. GELDER, Capitalist, Denver, Col.
A. H. WEBER, Aluminum Manufacturer, Denver, Col.
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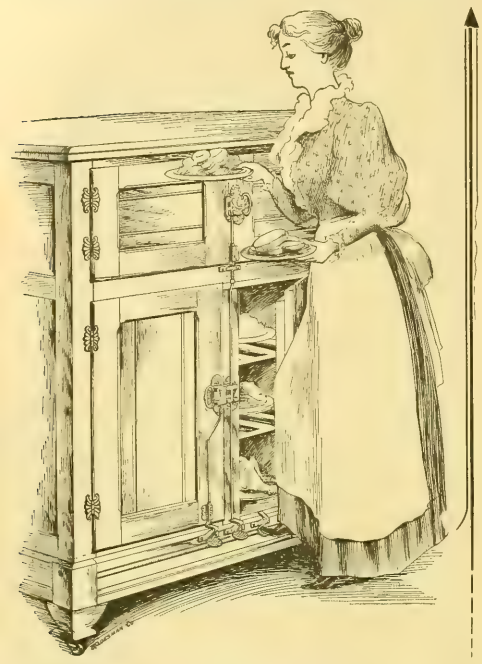
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And any device that lightens their labor and removes the necessity of setting down the contents of one hand in order to **OPEN** the door of the refrigerator will meet with the hearty approval of women.

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A women can **unlock** and **open** any door by simply placing her foot on the front lever (see cut). The added cost of the refrigerator is trifling compared with its convenience

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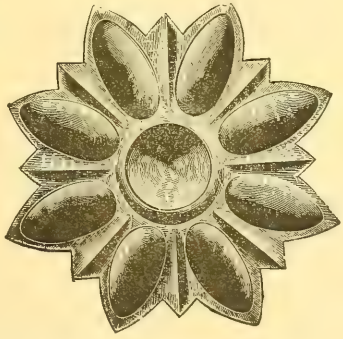
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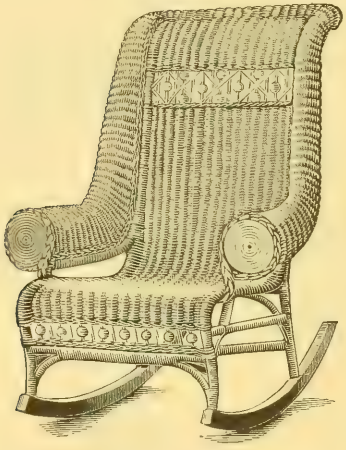
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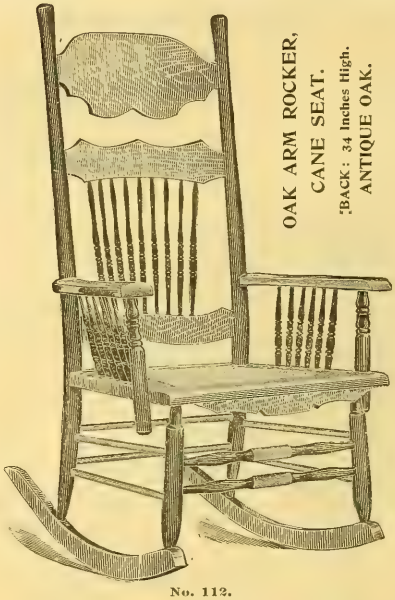
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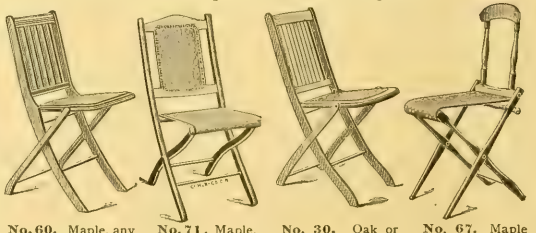
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Please write for Prices on large lots.



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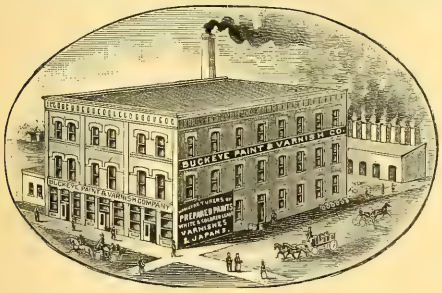
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Write for Catalogue and Prices. } The Buckeye Folding Chair Co. { We pay freight everywhere.

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THE BUCKEYE PAINT AND VARNISH CO.



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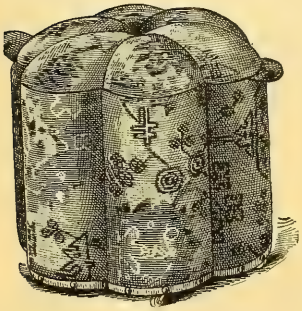
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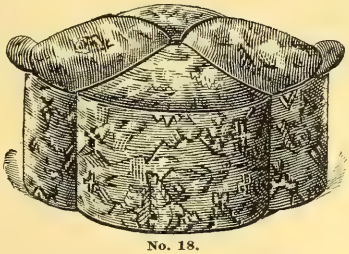
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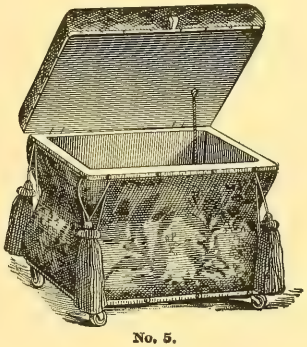
W. B. SHAW, Manager. 119 Leonard Street, New York.



No. 1.



No. 18.
Patented July 2, 1889.



No. 5.

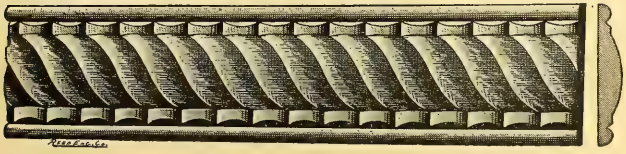
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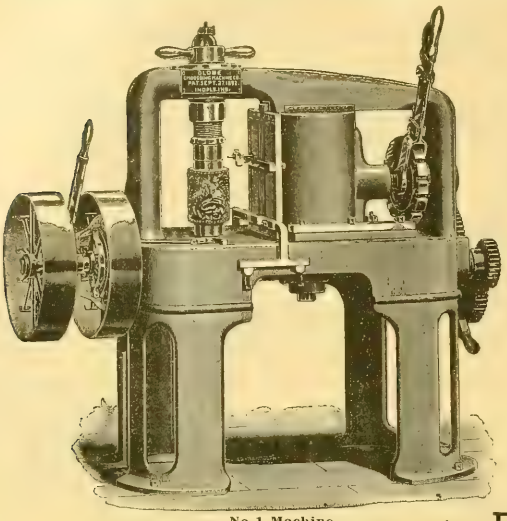




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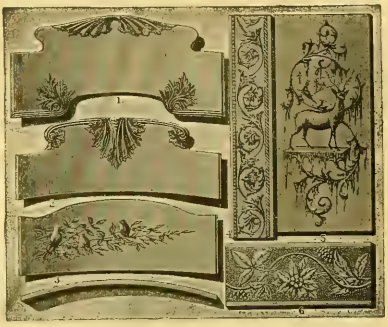
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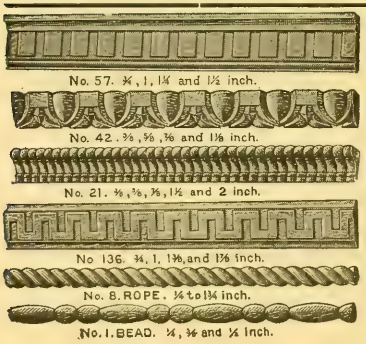
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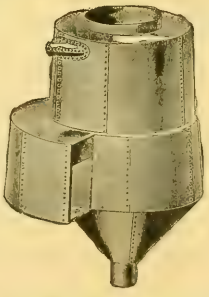
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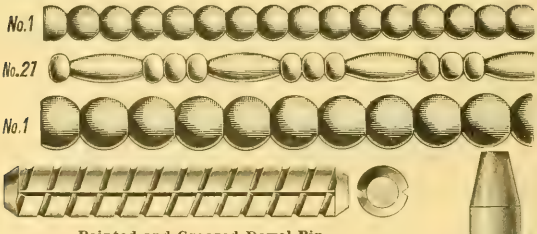
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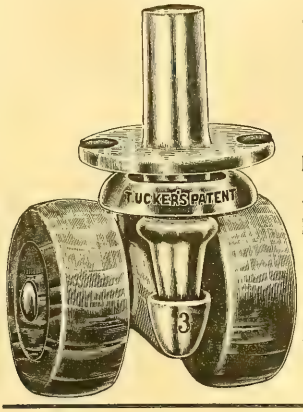
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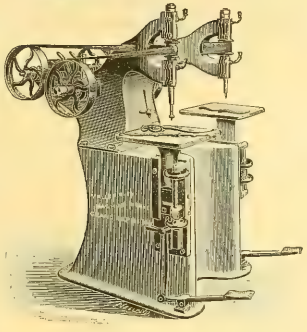


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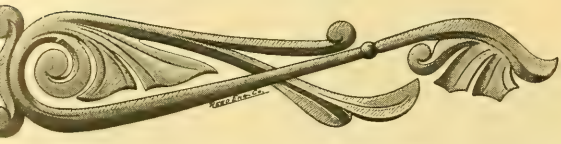
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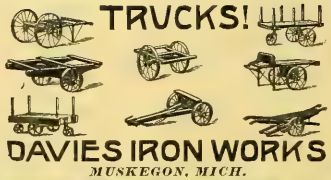
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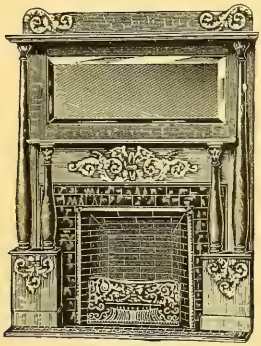
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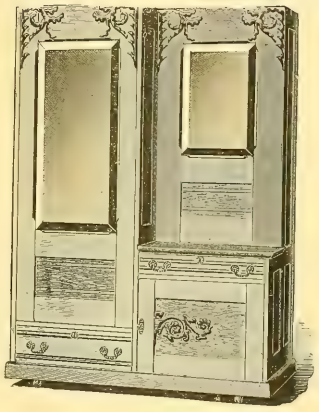
Brunswick Folding Beds

AND

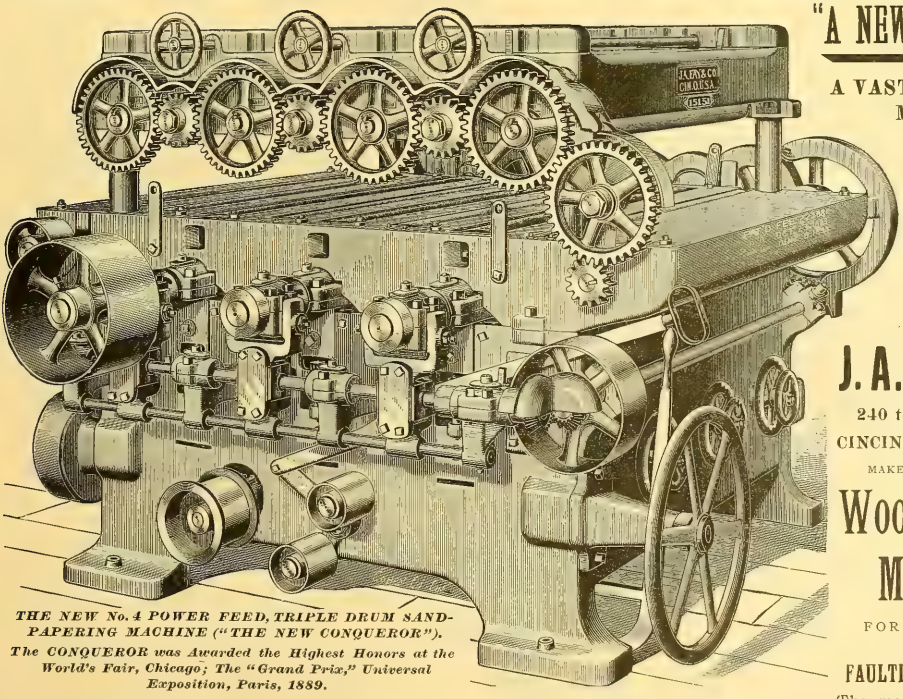
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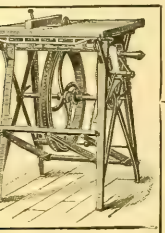
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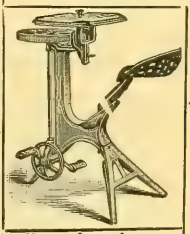
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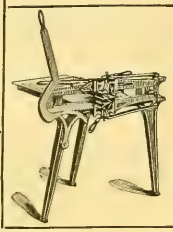
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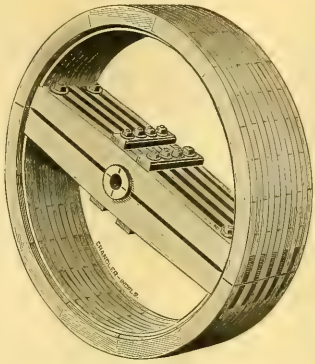


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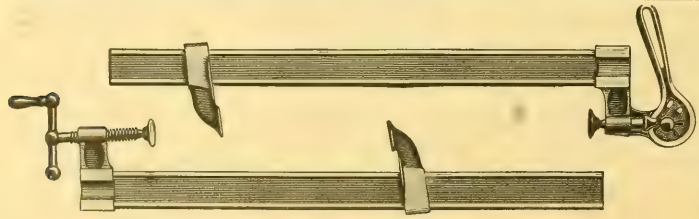
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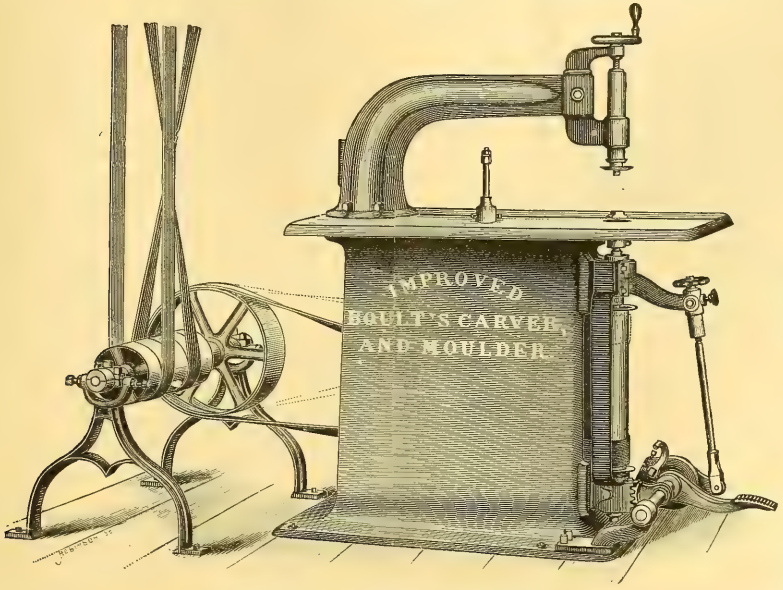
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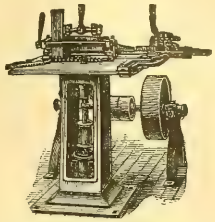
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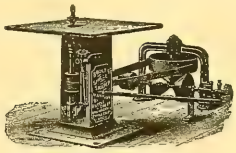
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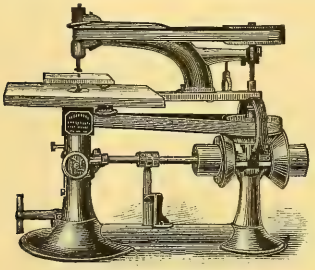
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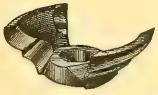




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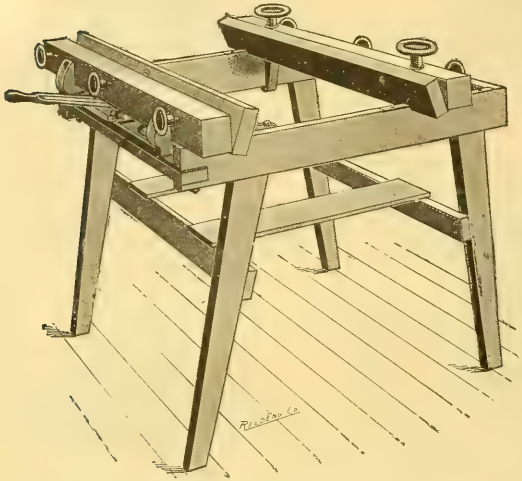


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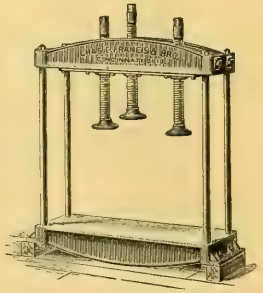
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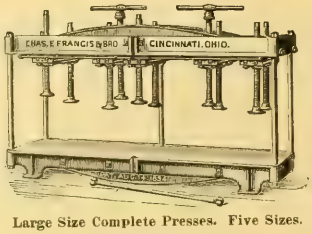
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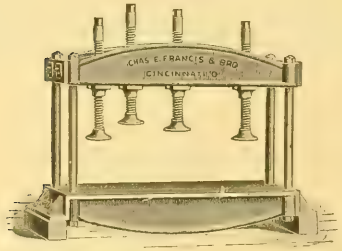
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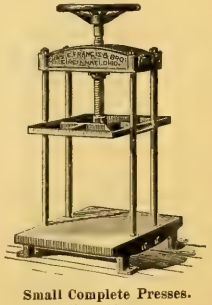


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We manufacture the largest variety of Veneer Presses in the country. We carry them in stock and can make prompt shipments.

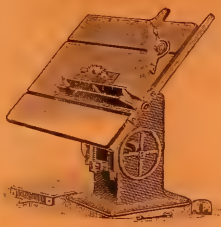
CORRESPONDENCE SOLICITED.



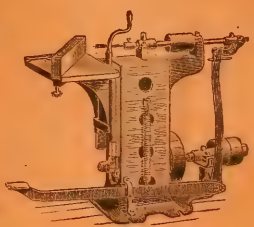
Small Complete Presses. Five Sizes.



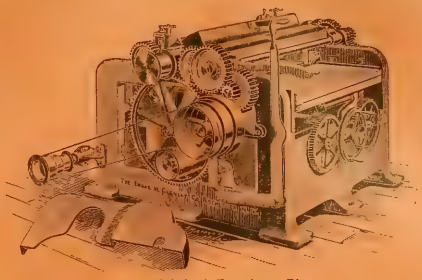
30, 34, 36, 38 and 42 inch Band Saws.



Six Styles of Saw Tables.



Two Sizes Horizontal Borers.



30, 36 and 42 inch Furniture Planers.

WRITE FOR PRICES OF
Furniture and Chair Machinery. **THE FRANK H. CLEMENT COMPANY,** Rochester, N.Y.
345 Lyell Ave.

Foster Bros. Mfg. Co.,

UTICA, N. Y.,

Have engaged 1,500 feet of space for the exhibit of their goods at the New York Exposition, January 14 to February 1, and will show their complete line of Spiral Spring Beds, Iron Beds, Woven Wire Mattresses, Cots, Cribs and Cradles. No dealer can afford to leave the Exposition without thoroughly examining their line, as they have the best and most complete line in the United States.

Factories at ST. LOUIS, MO.; BALTIMORE, MD.; WASHINGTON, D. C.

PARIS, 1878.
Two Gold Medals and Legion of Honor.

INVENTORS AND MANUFACTURERS OF THE CELEBRATED

36 FIRST CLASS PRIZE MEDALS

THONET BROTHERS

AUSTRIAN

BENT WOOD FURNITURE.



Renowned for its Elegance, Elasticity, Lightness and Superior Durability.

Principal Depot for the United States: No. 834 BROADWAY, NEW YORK.

Branch Store: No. 267 STATE STREET, CHICAGO.

NO GOODS GENUINE WITHOUT OUR LABEL.

LIBERAL DISCOUNTS TO THE TRADE.

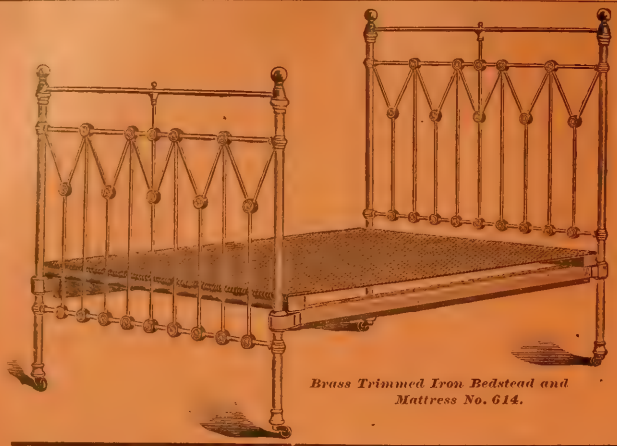
ARTHUR G. GRAHAM,

Furniture, Carriage and Mattress Manufacturers' SUPPLIES.

TOW Upholstering and Rubbing. Southern **MOSS, SEA ISLAND MOSS.**

PALM FIBRE.

3 Canal Street, Grand Rapids, Mich.



Brass Trimmed Iron Bedstead and Mattress No. 614.

THE HARTFORD WOVEN WIRE MATTRESS COMPANY,

P. O. Box 363.

No. 618 Capitol Avenue, HARTFORD, CONN.,

MANUFACTURERS OF

ALL STYLES AND SIZES

Woven Wire and Link Mattresses,
Wire and Canvas Cots,
Cribs, Cradles, Folding Chairs,
Iron and Brass Trimmed Iron Bedsteads.

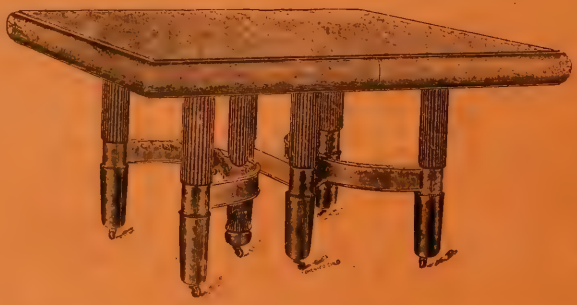
LARGE ASSORTMENT CONSTANTLY ON HAND.

BOSTON WAREROOMS: No. 203 PORTLAND ST.
NEW YORK WAREROOMS: No. 250 CANAL ST.

You Pull the Handle, Our Automatic Motion Does the Rest!

Every dealer will do well to send for a sample order of the

"LADIES' IDEAL SLIDE-LEAF DINING TABLE."



No leaves to bother with and store away.
Can be extended without removing cloth or dishes.

MADE IN SIX, EIGHT AND TEN FOOT LENGTHS.

THE PRICE NO MORE THAN THAT OF THE ORDINARY OLD STYLE TABLE.

If you want a QUICK SELLING, ATTRACTIVE TABLE you can secure the AGENCY FOR YOUR LOCALITY by addressing us at once.

If interested send for Catalogue and Price List.

THE WARREN EXTENSION TABLE CO., WARREN, PA.

Williamsport Furniture Co., WILLIAMSPORT, PA.

MANUFACTURERS OF

SAMPLE ROOM:
180 B PORTLAND ST.,
BOSTON, MASS.

FINE FURNITURE

IN ALL THE POPULAR WOODS AND FINISHES.

Curley Birch and Bird's-Eye Maple a Specialty.

NO BETTER STYLES, WORKMANSHIP OR FINISH ON THE MARKET.

BRANCH STORE:
224 S. Second Street, Philadelphia, Pa.

Lockwood Press, 126 & 128 Duane Street, cor. Church, New York.

VOL. 15. No. 4.

THE FURNITURE TRADE REVIEW

AND

INTERIOR DECORATOR.

PUBLISHED MONTHLY AT 335 BROADWAY, NEW YORK. SUBSCRIPTION, $1.00 PER ANNUM, IN ADVANCE.

FEBRUARY 10, 1895.

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Fort Plain Furniture Co.,

MANUFACTURERS

Chamber Suites,
Chiffoniers,
Dressing Tables,
Dressers with Brass Standards,

In Mahogany, Curly Birch and Bird's-Eye Maple.

Fort Plain, - - N. Y.

FURNITURE WORK A SPECIALTY. · · · SATISFACTION GUARANTEED.

* * * * * *

S. J. KELLEY
WOOD ENGRAVER.
166 WATER ST.

Electrotyping.

Binghamton, N.Y.

o - - ESTIMATES CHEERFULLY FURNISHED. - - o

M. F. & F. E. SCHRENKEISEN,

49 & 51 Elizabeth Street, BETWEEN HESTER and Canal, New York.

PARLOR AND LIBRARY SUITES, ODD CHAIRS, DIVANS AND CONVERSATION CHAIRS, EASY AND TURKISH CHAIRS, LOUNGES, PIANO STOOLS, GOLD ONYX TABLES, BURNISHED AND PLAIN GOLD SPECIALTIES, PEDESTALS, FANCY CARVED ROCKERS, HALL FURNITURE, ETC.

Correspondence Invited.



No. 11. Six for $100. Mirror 18×40 in. French Bevel.

Eureka Folding Bed Co.,

MANUFACTURERS OF

WARDROBE AND CHIFFONIER

Folding Beds.

Office and Factory:

359-365 Rivington Street,

Salesroom:

232 Canal Street, New York City.

Representative: W. H. HICKERSON.

Finishes: Antique Oak, Cherry and Mahogany on hardwoods. Good woven wire springs. Send for illustrated sheet showing twelve styles, six wardrobe and six chiffonier.



No. 6. French Plate, 12×30, . . $12.75
No. 6. " " 6× 6, . . 9.25

FRANK RHONER & Co.

Manufacturers of Furniture.

OUR SPECIALTIES,
PARLOR,
LIBRARY,
& HALL.

437 EAST 22ND STREET,
440 EAST 23RD STREET,
NEW YORK.

All Kinds of CHAIRS.

HIGH PRICED, LOW PRICED, and at PRICES TO SUIT ALL BUYERS.

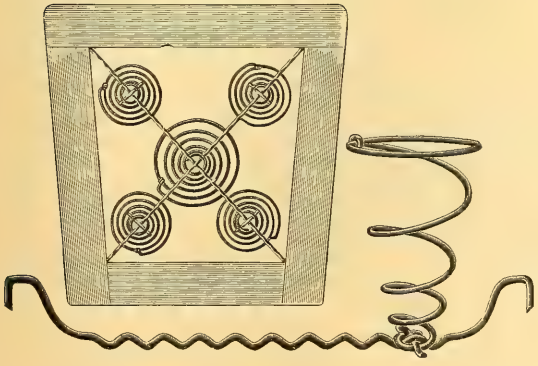
NEW AND ORIGINAL PATTERNS FOR 1895.

Unequaled in Design and Finish.
NO BUYER CAN LEAVE OUR STORE UNSATISFIED.

Call and Look Over the Most Complete Line Ever Shown in the East.

P. DERBY & CO.,

202 & 204 Canal St., NEW YORK CITY.



STAPLES PATENT WIRE SEAT.

Put Good Spring Seats in your Chairs for the coming year.

The people want them and we can give them to you. We will sell you ***Perfect Spring Seats*** cheaper than you can get them any other way. We have also got a new thing for parlor furniture bottoms.

Drives on from the bottom, same as webbing, and will not wear out. Send for samples. We will treat you right.

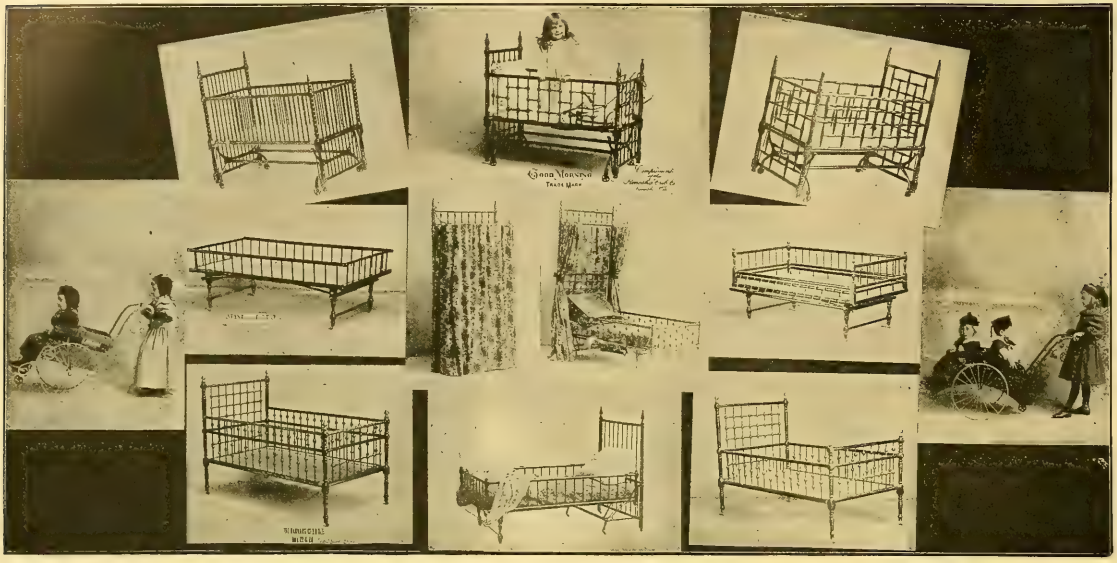
BEWARE OF INFRINGEMENTS.

Patented May 10, 1892,
" September 20, 1892,
" March 6, 1894,
" December 25, 1894.
Other patents pending.

STAPLES & HANFORD,
NEWBURGH, N. Y.

We Lead Them All

In Goods that Babies Delight in,
That Mothers Desire,
That Sell on Sight.



These are only a few of our styles. All goods are guaranteed the best made and best selling Children's Goods on the market.

Send for Catalogue. Try a Sample Order.

THE KENOSHA CRIB CO., Kenosha, Wis.

COUCHES, LOUNGES and PARLOR FURNITURE.

A good cheap Couch. Spring edges and ends. Twenty-four good tempered steel springs in the seat.

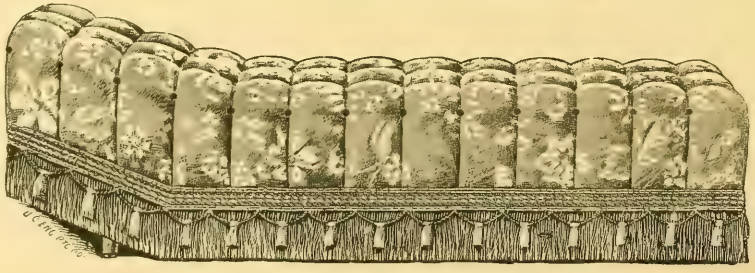


No. 9. Size, 24 inches wide, 6 feet long.

PRICE.

Rama,	$3.50
Cotton Tapestry,	4.50
Derby Cloth,	4.50
Crushed Plush,	6.50
Im. Wool Tapestry,	5.50

This Couch has spring edge all around and is a good job. Weight, 50 pounds each.



No. 25. Size, 27 inches wide, 6½ feet long.

PRICE.

Cotton Tapestry,	$8.50
Derby Cloth,	8.50
Im. Wool Tapestry,	9.50
Corduroy,	10.50
Crushed Plush,	10.50

TERMS: Sixty days net; 6 per cent. off ten days; 5 per cent. off thirty days.

TRY A SAMPLE LOT.
THEY WILL SURELY PLEASE YOU.

MANUFACTURED ONLY BY

Grand Rapids Mattress Co.,

GRAND RAPIDS, MICH.

ESTABLISHED 1848.

WALLACE & SONS, 29 Chambers and 5 Reade Streets, NEW YORK.

NEW PATTERNS! ATTRACTIVE AND DURABLE FINISH!

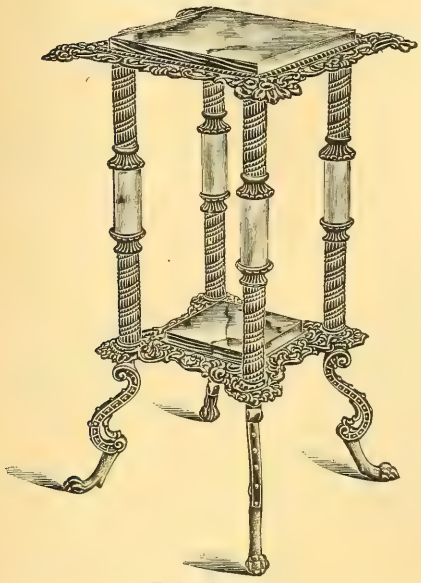


Table No. 90.

Tables,
Pedestals,
Cabinets.

Banquet
and
Piano
Lamps of
Brass
and
Onyx.

Our
Spring Line
is
now ready.

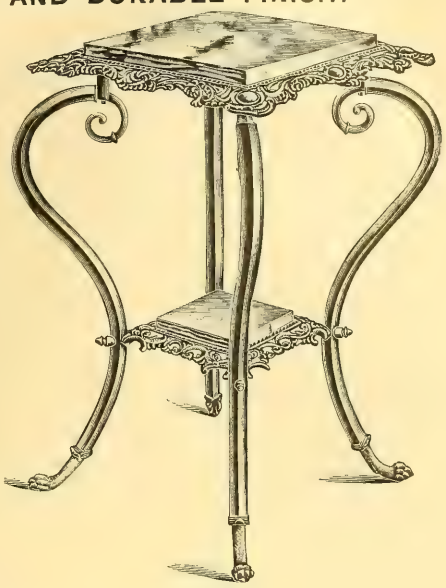


Table No. 91.

Hot Tamales!

Prices speak their own spoke.

Styles spoke their own speak.

Critics claim it the Best Work for the Money.

Don't let them fool you with chaff or crumbs from tables, but get the New Hot Tamales made by .

Maher Bros.

this season and avoid a diet on crumbs. . . . . .

Largest exclusive Parlor Suite, Couch and Lounge House in America. . . .

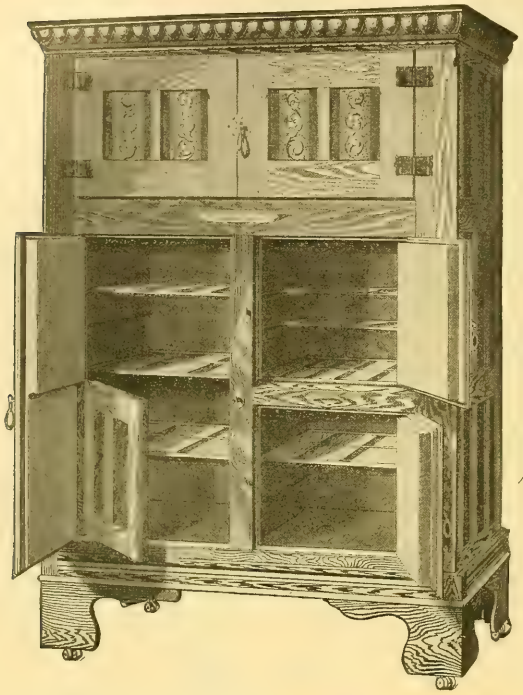
Largest assortment of Styles. . . . .

SPRING POETS not employed by this House.

Yours for Hot Tamales,

MANUFACTURERS' AGENT FOR
New York, Pennsylvania, New Jersey, Delaware, Maryland and Virginia.

HENRY SCHAFER, Flemington, N. J.



THE . .

ALASKA

REFRIGERATORS

Make Friends for the Dealers Handling Them.

.. ..

Write for Catalogue and Prices.

.. ..

The Alaska Refrigerator Co.,

MUSKEGON, MICH.

JAMESTOWN FURNITURE CO.

JAMESTOWN, N. Y.

MANUFACTURERS OF

Parlor and Library

TABLES, Etc.

Our Spring Line . . .

will consist of new (original) and catchy styles, with prices to suit the times. . . . .

Represented in New York by S. D. O'Mara, 148 Atlantic Avenue, Brooklyn; Philadelphia, Washington and Baltimore by B. F. Richardson, Philadelphia, Pa.

You Will Not Miss It,

No Matter Where You Hit It.

New York Warerooms:
FREDERICK GOLL,
175 and 177 Canal Street.

Boston Warerooms:
SMALLEY, GAMBERT, OSBORN,
100 North Street.



Grand Rapids Warerooms:
CHAS. P. LIMBERT & CO.,
Blodgett Block.

Owosso Warerooms:
AT FACTORY,
490-540 S. Washington Street.

We Manufacture the . . . . .

Standard . . . . .

Line of . . . . . .

CHAMBER SUITES,

SIDEBOARDS,

CHIFFONIERS AND

BEDSTEADS.

. . . . WE respectfully invite your inspection of our efforts for 1895. We will surprise you for styles, quality and prices. We are the largest manufacturers of Chamber Suites in the world, and at the head of the procession with the Standard.

Estey Manufacturing Co.,

OWOSSO, MICHIGAN.

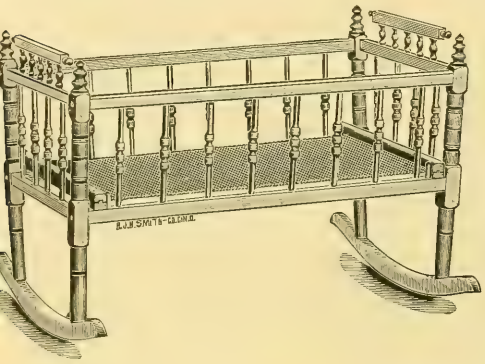
CRIBS AND CRADLES

ARE A VERY IMPORTANT PART OF EVERY RETAIL STOCK.

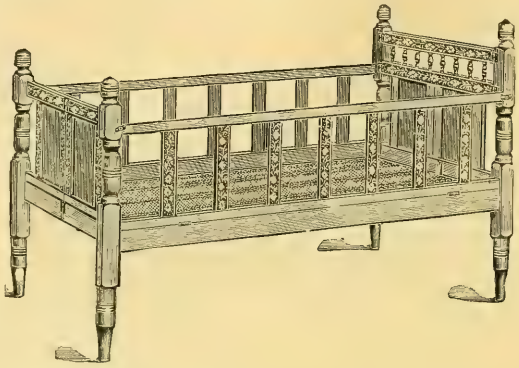
To the perfection of these goods HARTMEIER & SONS have given considerable attention, and the

FOLDING WIRE BOTTOM CRIBS and the WIRE BOTTOM CRADLES

made by this firm are worthy the attention of all dealers. Send for their Catalogue, and see what they offer in the line of goods and prices. **New Sheets ready for 1895. Send for them.**



No. 41½. Wire Bottom Cradle, . . . Net, $1.00
No. 41. Slat Bottom Cradle; . . . Net, .75



No. 43. Slat Bottom Crib, ... $2.25
No. 42½. Wire Bottom Crib, ... 3.25

HARTMEIER & SONS, Paterson, N. J.



No. 79. 22x22.

The Banner Line.

PARLOR AND LIBRARY TABLES,
LADIES' DRESSING TABLES,
LADIES' DESKS,
FIVE O'CLOCK TEAS.

**Quartered Oak, Curly Birch,
Figured Mahogany, Striped Mahogany,
Coated Mahogany, Bird's-Eye Maple.**

●

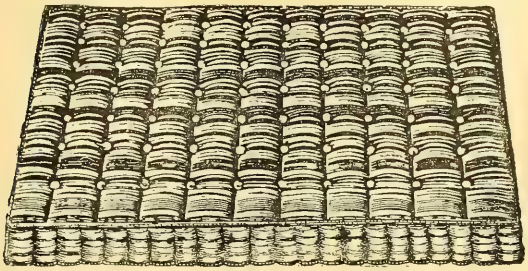
THE FINEST FINISH IN THE WORLD!

SEND FOR ILLUSTRATIONS.

●

The Orinoco Furniture Company,

COLUMBUS, INDIANA.



Model Bedding House,

FRED. P. ELSBREE, Propr.,

ATHENS, PA.

— MANUFACTURER OF —

All Kinds of MATTRESSES

KNOWN TO THE TRADE.

Hair Mattresses, Cotton Mattresses, Fibre Mattresses Husk Mattresses, Excelsior Mattresses, Combination Mattresses.

MANUFACTURER OF

ALL GRADES OF EXCELSIOR.

WHOLESALE DEALER IN

Excelsior, Ticking, Husk,
Cotton, Tufts, Burlaps,
Fibre, Twine, Feathers.

WITHOUT one exception I carry everything that is wanted in the mattress line, and can furnish you the best goods for the least price of any factory running. My goods are all warranted, and warranted to be worth one hundred cents on the dollar.

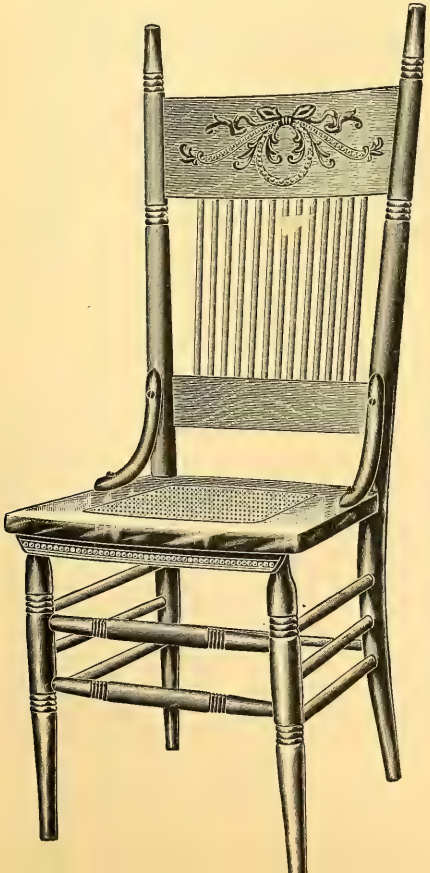
A sample order will convince you that this advertisement is true.

Times are hard and prices easy.

Send for Price List and Samples.

FRED. P. ELSBREE,

Box 707. ATHENS, PA.



Prices Unprecedented.
Values Unequaled. . . .

Chamber Suites

IN SOLID OAK,

Bedstead 6 feet high;
Dresser 17 x 38; glass 20 x 24, beveled;
Washstand 17 x 30.

PRICE **$8.50** FOR LARGE QUANTITIES.

$9.00 for Small Quantities.

This Chair, . . . Oak, Gloss Seat, 16 x 18; height of back, 26 inches from seat; open or close cane,

$12.50, less freight.

CAN WE SEND YOU OUR CATALOGUE?

The Gathright-Burton Co.,

RICHMOND, VA.,

NO, BUSINESS IS NOT DULL WITH US.

UPHOLSTERED COBBLER
CANE, SADDLE AND WOOD SEAT

CHAIRS

A continued and increasing demand is the best indication of success.

Send for our Catalogue. Newest and latest designs on the market.

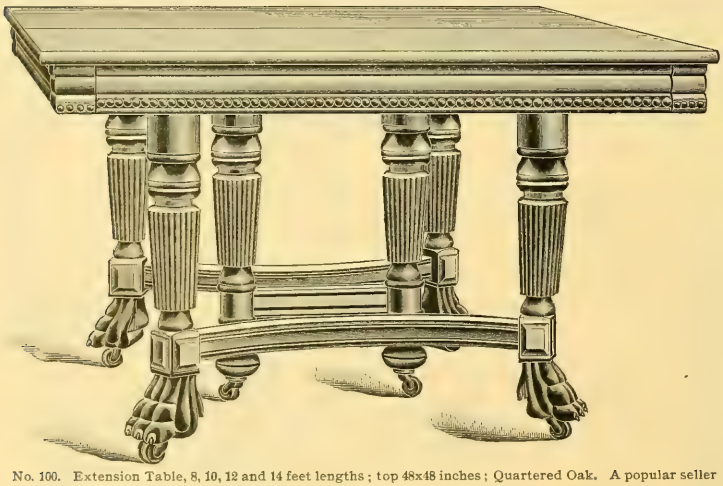
NEW ENGLAND SALESMAN,
ROBERT C. BENNETT.

TIDIOUTE CHAIR CO., Limited,

FACTORY AND SALESROOMS. TIDIOUTE, PA.

The Table, the Whole Table
and Nothing but the Table.

Our Oath.



No. 100. Extension Table, 8, 10, 12 and 14 feet lengths; top 48x48 inches; Quartered Oak. A popular seller

When a firm devotes its energy and capital to the making of one article, it behooves them to make this article (in our case **TABLES**) just a mite bit better and a mite bit cheaper than any of the concerns who manufacture a half dozen different things.

THIS IS OUR CASE EXACTLY.

We have recently prepared a fine catalogue, which we will cheerfully forward on request. A sample table is pictured herewith.

THE ST. JOHNS MFG. CO., ST. JOHNS, MICH.
MAKERS OF TABLES ONLY.

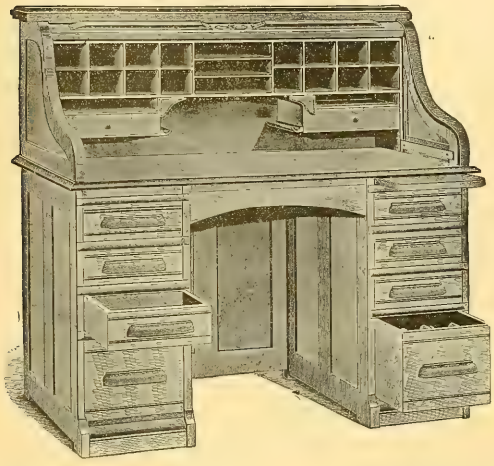
You can see a full line of Samples at the warerooms of

FREDERICK GOLL, 175 & 177 Canal St., NEW YORK.

E. E. MARCY, Hartford, Conn., New England Agent.

MANUFACTURERS OF

Chautauqua Desk Co. Roll and Flat Top Desks



LADIES' DESKS,

&c., &c

JAMESTOWN, N. Y.

We guarantee our work and finish.

Our prices are rock bottom, consistent with reliable goods.

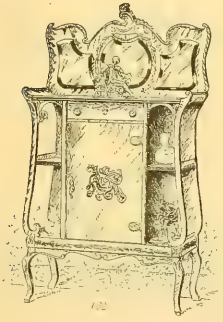
We are in a position to ship goods on twenty-four hours' notice.

We make Roll Tops in 3 ft. 6 in., 4 ft., 4 ft. 6 in. and 5 ft. sizes.

New York Agent:
S. D. O'MARA,
148 Atlantic Ave., Brooklyn.

Philadelphia, Pa.:
H. H. GETTELL,
1723 North 21st Street.

New England States:
C. O. LINDERGREN,
Jamestown, N. Y.



MUSIC CABINET.

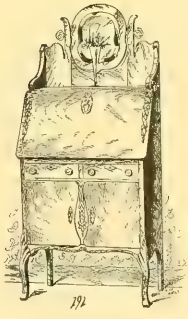
We Haven't Time to Talk

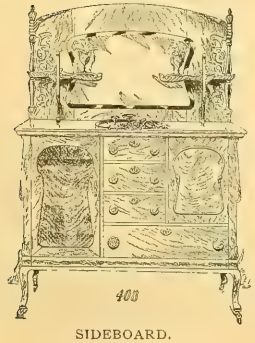
Or write advertisements, but if you will send us your name and address we will send you a book of designs and prices of Fancy Cabinet Ware that will do their own talking. Try us once. It only costs a penny.

THE UDELL WORKS, A. A. BARNES, Propr.,

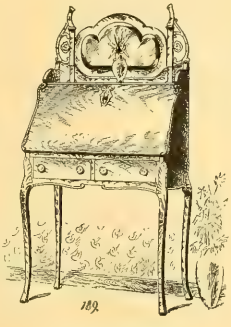
Mention THE REVIEW.

North Indianapolis, Ind.

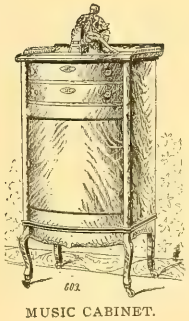




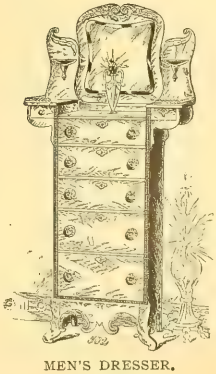
SIDEBOARD.



LADIES' DESK.



MUSIC CABINET.



MEN'S DRESSER.

THE "REPUBLIC" BOWS TO



FACTORIES AT

UTICA and ONEIDA, N. Y., U. S. A.

The "EMPIRE."

NOT only the REPUBLIC but the WHOLE WORLD acknowledges that in the EMPIRE Bed we have distanced all competitors. It is called for by citizens and public institutions representing all forms of government, and in NO CASE has it failed to add to its great fame, already widespread.

Its STYLE, STRENGTH and SIMPLICITY commend it to all users, and after being set up EVERY PIECE remains firm and stationary. In the hospital or public institution experience has demonstrated that no patient, no matter what his condition may be, can break or move any rod or piece in the bed. Not a piece of WOOD or CAST IRON is used in any shape in its construction. Composed entirely of STEEL and WROUGHT IRON, every rod is MILLED, each end RIVETED into COUNTERSUNK HOLES and ground off SMOOTH, making it the LIGHTEST and STRONGEST BED EVER OFFERED THE PUBLIC. No cheap WOVEN WIRE on this bed, nothing but the BEST FABRIC. All of our beds can be made FOLDING if desired, as we HOLD and OWN different patents covering ALL THE FOLDING DEVICES used on our goods. Our beds all have our attachment for TAKING UP or LETTING OUT the fabric to ANY DEGREE OF TENSION required.

Send to us for special prices by the quantity for your PUBLIC INSTITUTIONS. We paint all our goods any color desired.

COMSTOCK MANUFACTURING COMPANY,

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Short Vacations for Busy People

BY THE BEAUTIFUL NEW STEAMSHIPS OF THE

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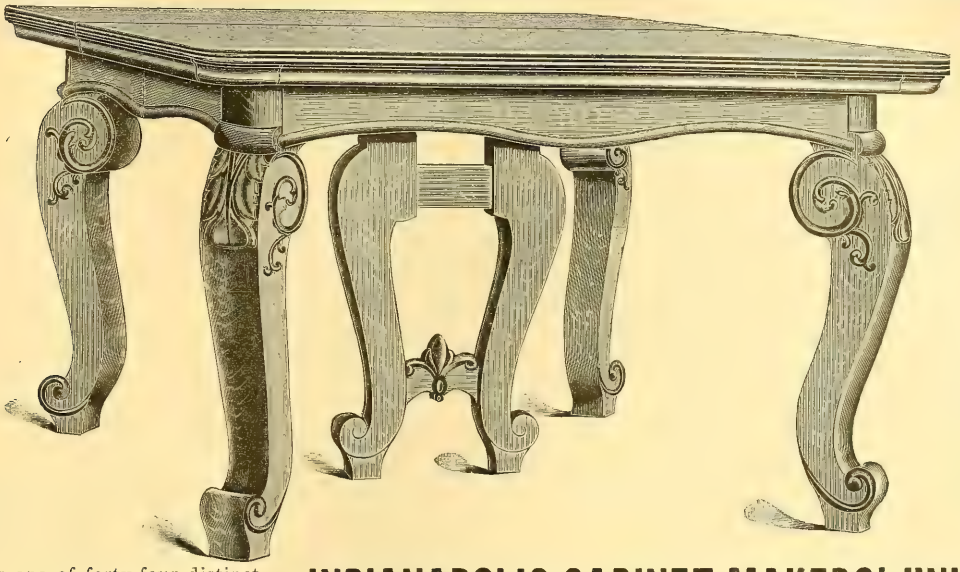
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Old Dominion S. S. Company,

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EXTENSION TABLES.



This is one of forty-four distinct patterns of Tables manufactured by the **INDIANAPOLIS CABINET MAKERS' UNION,**

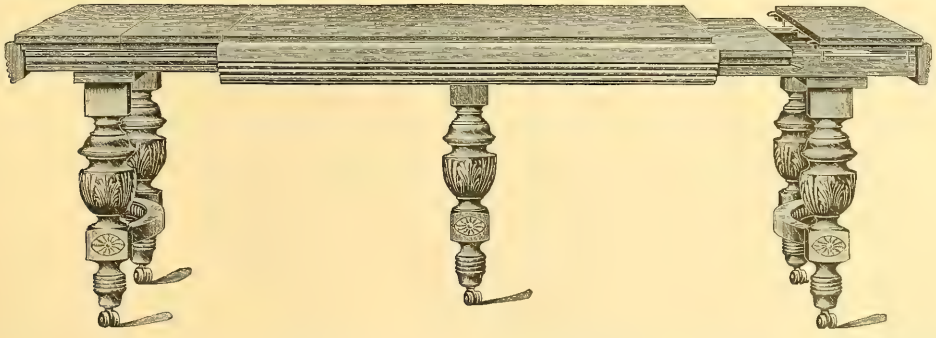
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OFFICE AND WAREROOMS: 433 GRATIOT AVE.,
FACTORY: 380, 382 AND 384 E. HIGH ST., **Detroit, Mich.**

MANUFACTURERS OF . . . **CHAMBER SUITES, SIDEBOARDS, CHIFFONIERS** . . . . . AND THE



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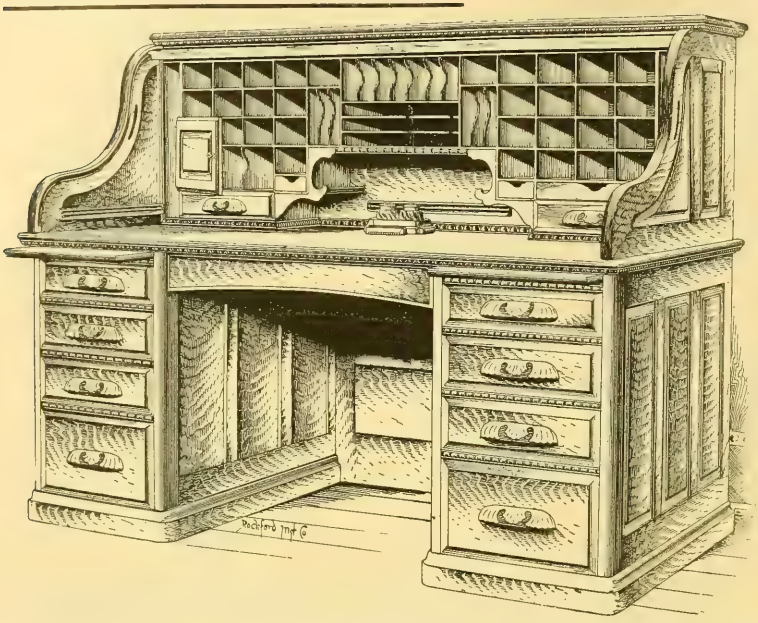
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Second to None. RAND & LEOPOLD DESK CO.,

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OUR new line is now ready and will consist of over 125 different styles of

ROLL CURTAIN and FLAT TOP

OFFICE DESKS,

TABLES, CABINETS,

&c.

Quality Strictly Correct.
Prices to Meet All Legitimate Competition
Prompt Shipments
Our Guarantee. . . . . .

Full line shown by

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and WEAR & SCOTT, 154 Michigan Ave., CHICAGO, ILL.

Send for Catalogue. . . .

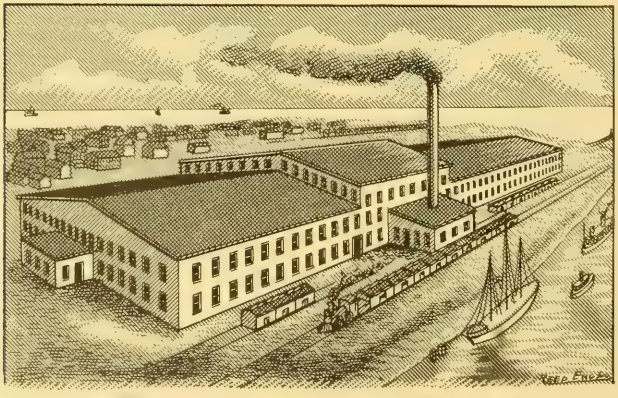
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IMPORTERS AND MANUFACTURERS OF

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OFFICE AND WORKS:

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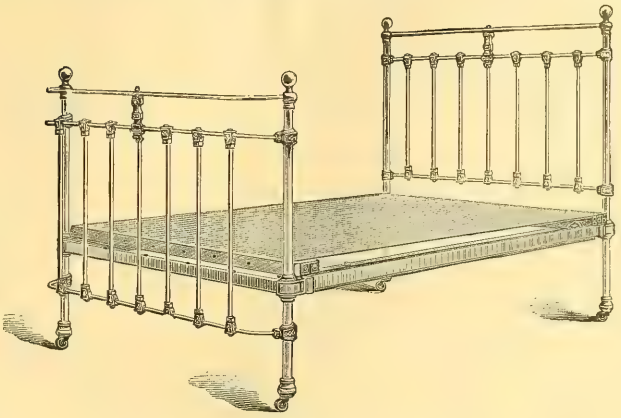
The quality of our Plates and perfection of our silvering are approved by Furniture Manufacturers.

Our immense production and unparalleled facilities enable us to execute all orders promptly. We guarantee satisfaction and solicit trial order.

Pattern Work a specialty. Price List with our OWN discount upon application.

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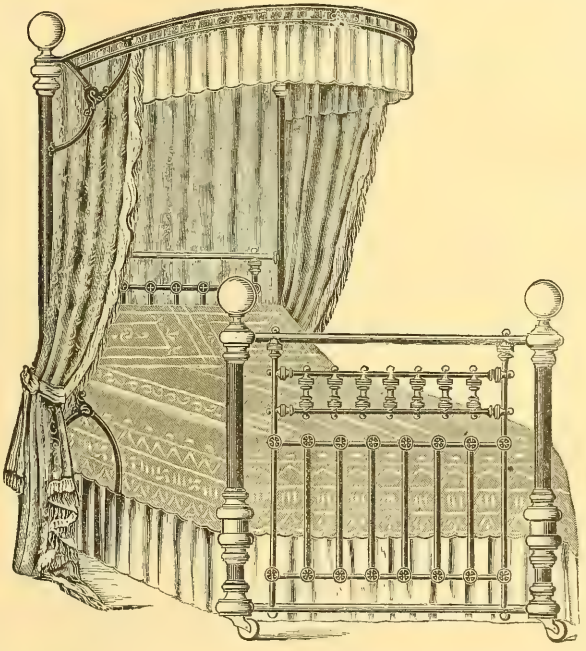
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ESTABLISHED 1885.
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CAPITAL, - $100,000.00.

BRASS AND ENAMELED BEDSTEADS.

WE MAKE
THE LARGEST LINE
OF
BRASS AND ENAMELED
BEDSTEADS
AND BEDDING
IN THE UNITED STATES.

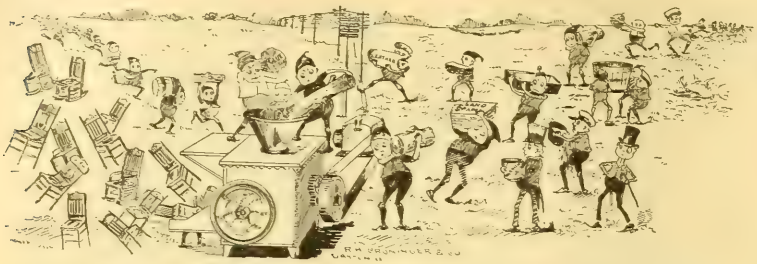


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OFFICE AND WORKS:
10th St., Mulberry St. and P. & R. R.R.

HARRISBURG, PA., U. S. A.



SINCE INVENTING THE ABOVE MACHINE WE MAKE CHAIRS AND ROCKERS CHEAPER THAN EVER.

OUT MARCH 1.

Our Royal Blue Catalogue

FOR

1895.



The Stomps-Burkhardt Co.,

DAYTON, OHIO,

Beg to announce that we will have the largest assortment of Fine, Medium and Cheap

DINING CHAIRS

For the Spring trade we ever produced.

Solid Mahogany,
Solid Walnut,
Solid Birch,
Solid Oak,

In Every Kind, Any Kind, All Kinds of Seats.

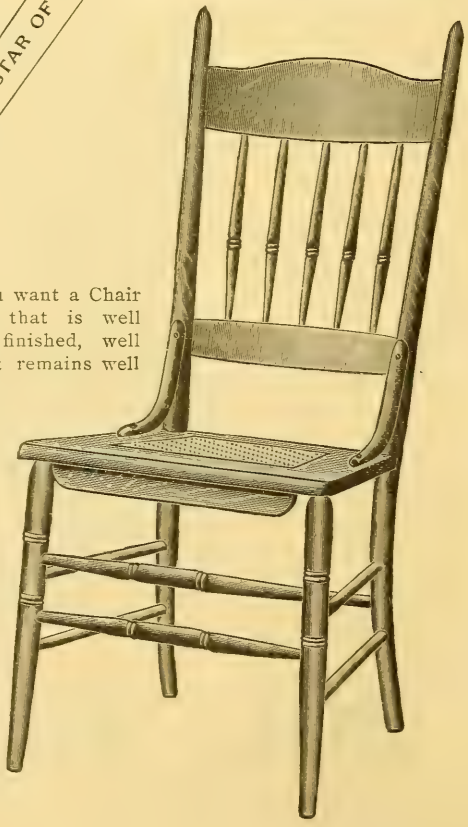
THE BRIGHT PARTICULAR STAR OF THE CHAIR FIRMAMENT.

This Chair,

SOLID OAK, CANE SEAT,

$11.00 per doz.

10 per cent. off 30 days; Net 60.



When you want a Chair or Rocker that is well made, well finished, well designed; that remains well sold to your everlasting credit, buy it from

The Stomps-Burkhardt Co.,

Dayton, Ohio.



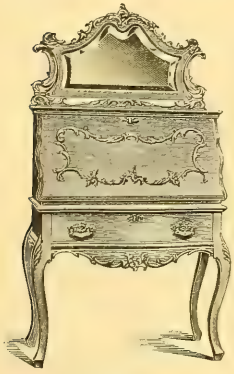
PALACE FOLDING BED COMPANY,

ROCKFORD, ILL.

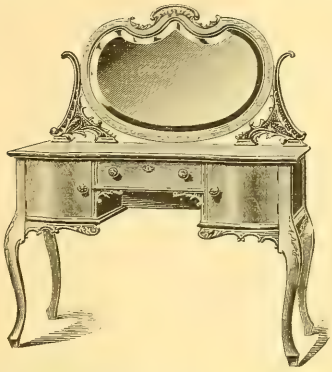
Send for New Catalogue, Just Out, Showing a Great Line, Consisting of

Folding Beds,
Ladies' Dressing Tables,
Ladies' Desks,
Combination Bookcases,
China Closets,
Library Cases.

Look at These! Ain't They Beauties?



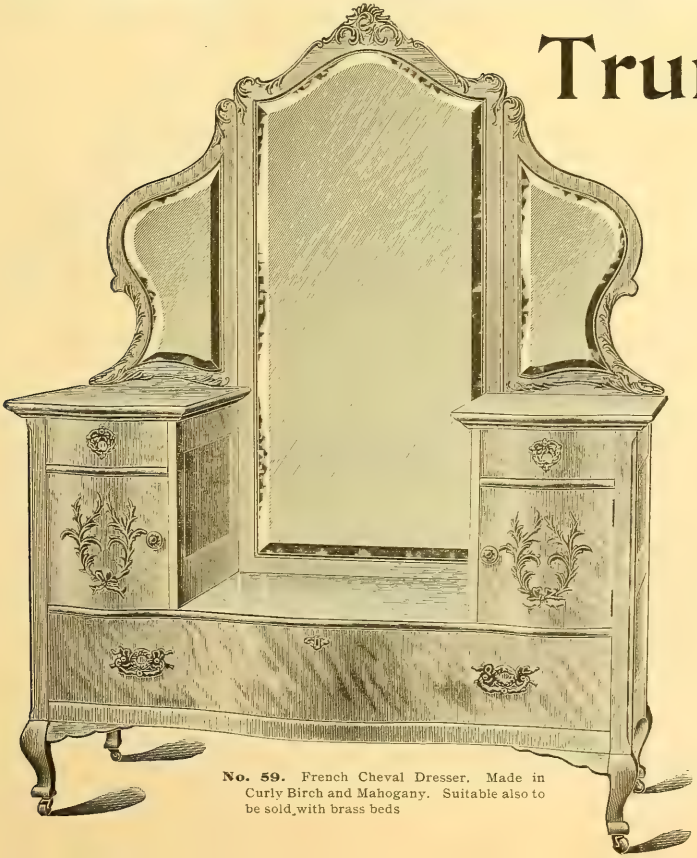
221.



223



213.



No. 59. French Cheval Dresser. Made in Curly Birch and Mahogany. Suitable also to be sold with brass beds

Trumps ····

ARE WHAT COUNT.

We make trumps,
Others attempt to follow suit.
Do not fail to get some of our winners.

• • •

OUR new line for 1895 consists of "Odd Dressers" and Chiffoniers in Curly Birch, Mahogany and White Enamel, with Brass and Iron Standards for Brass and Iron Bedsteads; Curly Birch and Mahogany Chamber Suites; Curly Birch, Mahogany and Oak "Success" Combination Folding Beds; Curly Birch, Mahogany and Oak Combination Cases; also Office Desks, Typewriter Cabinets, Table Washstands, &c. They can be seen

At Our New York Exposition,
175 Canal St.; FREDERICK GOLL, Agent.

At Our Chicago Showroom,
154 and 155 Michigan Ave., WEAR & SCOTT, Agents; and at our comfortable and large Showroom

At Our Factory, Rockford, Ill.

• • •

Forest City Furniture Co.

Buy The Best.

A thing may cost little and be worthless. The difference in quality between two grades of Varnish may be such as to make the highest priced the cheapest. It may interest you to know that we make the best that can be made.

THE CLEVELAND VARNISH CO.,

Cleveland, Ohio.

BLOOM & GODLEY,

TRENTON, N. J.,

MANUFACTURERS OF

THE FAMOUS

Silver and Japan King Bed Spring.

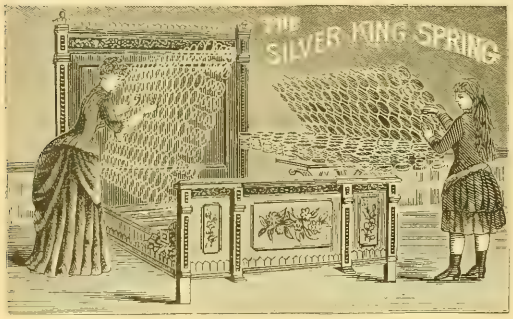
SOLE OWNERS OF THE PATENT.

ALSO MANUFACTURERS OF

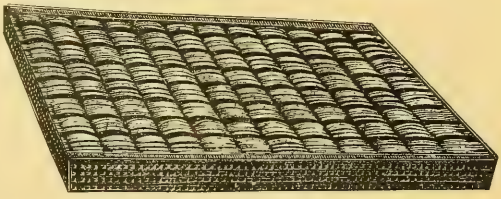
BEDDING AND MATTRESSES

OF ALL KINDS.

The Trade supplied with Feathers of every grade.



THE SILVER AND JAPAN KING.



SEND FOR SAMPLE OF OUR

Eureka Cotton Felt Mattresses.

WE MAKE A SPECIALTY OF

COTTON FELT CHURCH CUSHIONS.

SEND FOR ILLUSTRATED CATALOGUE.

BLOOM & GODLEY, - TRENTON, N. J.



THE

FURNITURE TRADE REVIEW

AND

INTERIOR DECORATOR.

VOL. XV. NEW YORK, FEBRUARY 10, 1895. COPYRIGHT 1895, BY REVIEW PUBLISHING COMPANY. NO. 4.

FURNITURE TRADE REVIEW

AND

INTERIOR DECORATOR.

Established November, 1880.

WILLIAM BERRI - - - EDITOR.

ISSUED MONTHLY

— BY THE —

REVIEW PUBLISHING COMPANY,

SHEPPARD KNAPP, President. EDWARD H. BAILEY, Treasurer.

EUGENE D. BERRI, Vice-President.

335 BROADWAY, NEW YORK.

(Telephone Call—"Franklin, 885.")

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Correspondence and articles in conformity with the tenor of this journal are solicited.

On file at the United States Exchange, London, England.

[Entered at New York Post Office as Second Class Matter.]

ADVERTISERS' DIRECTORY, PAGE 60.

Our readers are urgently requested to favor us with communications of interest to the furniture trade, such as changes in firms, the building or opening of new stores, improvements in old ones, the adding of new departments, improved methods of doing business, new inventions, novel ideas in furniture working or upholstering, inquiries, dissertations or suggestions relating to the commercial or mechanical features of the furniture trade. Drawings or diagrams illustrating details of general plans of work will receive careful attention and proper acknowledgment,

By an arrangement with a legal firm, which has made a long study of and had much experience in commercial law, we are enabled to offer our readers its valuable advice upon all legal questions arising in the course of ordinary business. Answers to such queries, if of general interest, will be published in The Review. No attention will be paid to any communication unless signed by a subscriber or advertiser, but the name of the writer will not be divulged. Cases already in course of adjudication will not be considered.

THE BUSINESS OUTLOOK.

Everything continues to point to a good spring business. Factories are running on full time and with full complements of hands. Orders are already being booked in increased volume, and the sales at the Exposition just closed show that confidence is rapidly returning. At Grand Rapids the January business has been very heavy, and reports from other manufacturing centres are favorable.

The styles shown at both places evidence also that manufacturers are confident of good trade, since they are more numerous and of better design than ever before.

EDITORIAL MENTION.

The manufacturers of Cincinnati have already taken 40,000 feet for their exposition next July.

United States Consul German, at Zurich, Switzerland, advises our large furniture manufacturers to make exhibits at the Federal Exposition to be held at Geneva next summer.

At the International Hotel Exposition, to be held from May 1 to November 1, the managers propose to have furniture, bedding, carpets, wall papers, &c., represented in the exhibits.

A Pittsburg paper says that between makers and retailers there are nearly a hundred firms interested in the furniture trade in that city. One has to go abroad to get news. As a matter of fact there are at least 200 houses in Pittsburg interested in the furniture business and fifty in Allegheny.

Scranton, Pa., the Electric City, possesses great beds of anthracite culm, which it claims can be turned into electric energy at a less cost than water power, and its Board of Trade is now sending out a handsome pamphlet presenting its claims as a manufacturing city as against even those of Niagara Falls. Among members of the board engaged in furniture and cognate industries we notice the names of S. Goldsmith, J. B. Ford, B. A. Hill, S. P. Hull, S. G. Kerr and L. J. Williams.

One of the delegates to the Lumber Convention at Cincinnati in conversation with a reporter of the *Commercial Gazette* stated that he thought furniture would be made still cheaper. This gentleman evidently has never manufactured furniture, or he would not make such a statement. There is nothing manufactured to-day in which there is so

much work for so little return for it as furniture. It certainly has reached the lowest notch, and instead of it being cheaper it should be higher, and undoubtedly will be. As stated, the manufacturers are considering every day about raising the price instead of lowering it, as the lumber forests are being gutted every year, and while they will last for a long time, lumber will not get any cheaper.

An association of the furniture manufacturers of Rochester, N. Y., has been effected, with the following officers: President, Frank Ritter; vice-president, Oscar G. Hayden; secretary and treasurer, W. M. Powell; trustees, W. M. Powell, S. C. Langslow, A. E. Bickford, George J. Michaelson and E. E. Riley. A majority of the furniture manufacturers have for the past few weeks been conducting an exhibition of their products, and it is their purpose to hold trade expositions of this character semi-annually.

At the regular monthly meeting of the St. Louis Furniture Board of Trade, on the 14th ult., it was resolved to oppose the passage of the bankruptcy bill introduced by Representative Bailey, of Texas. It was also announced that the Southwestern Traffic Association in convention at Dallas had granted the petition of the board for a revision of freight classification. It is regarded as a saving of thousands of dollars to the furniture interests of St. Louis, meaning as it does, an annihilation of discriminating rates.

New York wholesale merchants intend to present to the general passenger agents of all railways in the United States and to all associations of such agents a memorial suggesting the advisability of two excursions of merchants each year to New York, to be known as semi-annual buyers' excursions, and to take place the first weeks in February and September, or at least for the months of March and September, 1895, as an experiment. It is also requested that tickets from all points to New York and return be sold at the price of one fare, and that they be good to return at any time within thirty days of the date of issue. The idea is one which commends itself to merchants generally in this city, and it certainly deserves the careful consideration of the railway authorities.

At the annual meeting of the Chicago Furniture Manufacturers' Association, at the Palmer House, on January 29, it was resolved "that we, members of the Chicago Manufacturers' Association, do hereby pledge ourselves not to sell goods to any consumer unless he is accompanied by a salesman or can show a proper letter of introduction from some furniture dealer, and then only on account of such dealer." This action was taken after the meeting had been fully convinced that the retailers were willing, as shown in a resolution passed by their organization a short time ago signifying their willinngess to give the home manufacturers the preference, everything else being equal, in making their purchases.

The question of holding a furniture exposition, probably in June or July, was favorably discussed. In fact, it is understood that preliminary steps have been taken for the organization of an exposition company. Officers for the ensuing year were elected as follows: President, Adolph Karpen; first vice-president, W. H. Hafner; second vice-president, J. F. Balkwill; secretary, C. F. Manahan; treasurer, August Heuer.

A FEW EXPOSITION STATISTICS.

At the Furniture Exposition which closed here on February 1 there were present 1,555 buyers, representing 1,076 different retail furniture firms. The Review publishes a complete alphabetical list of these visiting buyers elsewhere, and is informed by Secretary Spratt that representatives registered at the Exposition from ninety-seven different firms whose names do not appear in the commercial agency books. Buyers attended from the large American cities as follows:

New York city	157	Baltimore	21
Brooklyn	57	Cincinnati	4
Boston	31	Chicago	10
Philadelphia	37	St. Louis	2

Representatives came here from thirty-two different States, as well as from Canada, England, Scotland, Australia, Italy and Cuba. The following table will show the attendance from each State and country:

Alabama	2	Maryland	2	Utah	1
Arkansas	1	Massachusetts	90	Vermont	12
California	2	Michigan	2	Virginia	11
Colorado	2	Minnesota	8	Washington	1
Connecticut	87	Missouri	3	West Virginia	2
Delaware	7	Nebraska	2	Wisconsin	1
Dist. Columbia	6	New Hampshire	13	Canada	8
Georgia	2	New Jersey	118	England	6
Indiana	3	New York	144	Scotland	1
Iowa	1	Ohio	9	Australia	1
Kentucky	1	Pennsylvania	88	Cuba	1
Louisiania	2	Rhode Island	22	Italy	1
Maine	15	Tennessee	3		

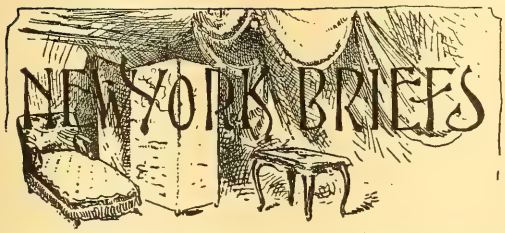
COLONEL SMITH'S REPORT.

Colonel G. W. Smith, the well-knowu special agent of the Trunk Lines, states to The Review that passengers by rail to the New York Exposition came over the following roads: Trunk Line Association, east of Buffalo and Pittsburg and north of Washington, 697; from the New England States, 428; from central traffic territory, from Buffalo and Pittsburg west to Chicago and St. Louis, and north of the Ohio River, 79; from the Southern traffic Association, south of the Ohio and east of the Mississippi Rivers, 26; from points in the Western Passenger Association territory west of the Mississippi River, 26.

THE LATEST MEETING.

The last meeting of the board of trustees of the American Furniture Manufacturers' Association took place February 1 with a full attendance. The treasurer's report showed a balance of $4,520.37. The receipts from the Eighth Exposition were $20,752.10, making total $25,272.47. Exposition expenses, $17,862.05, leaving a balance on hand of $7,410.42. Many applications for membership were received, and at this writing it is apparent that over 90,000 feet of space have been taken by manufacturers out of 120,000 that are available for the exposition next July.

Dr. L. M. Otto, of the Otto Furniture Company, Williamsport, stated that owing to a pressure of business he would be unable to go abroad with the foreign committee, and President Clarence G. Brown, of the Novelty Manufacturing Company, Syracuse, will probably go in his place.



Wm. C. Edwards has started in the furniture and storage business at 10 and 12 Howard avenue, Brooklyn.

The stock of Geo. E. Watson & Co., Jersey City, was sold out under the hammer the last week in January.

The Walter H. Stearns Company, of Boston, has removed its warerooms in this city from Canal street to 94, 96 and 98 Mott street.

Morris Phillips succeeds Morris Phillips & Co., carpet and furniture dealers, 111 Avenue B, Hyman Greenstone having withdrawn from the firm.

The office of F. T. Lowden, New York representative of De Turck, Bassett & Co., Philadelphia, has been removed from 191 Canal street to 94–98 Mott street.

Fennell & Pye, furniture and carpet dealers, will remove about March 1 from their present location, 248 Grand street, to their new building, 2209 Third avenue, between 120th and 121st streets.

Mr. Clark, of Clark, Hunsiker & Co., Elbridge, N. Y., sailed from New York for Europe February 6, and will spend some time at Leipsic, Germany, visiting his sister, Mrs. Munro, who resides there.

Fredk. Goll, 175 and 177 Canal street, finds no difficulty in getting orders for the money winning goods of the Forest City Furniture Company, of Rockford. The line is full, attractive and ticketed at popular prices.

Mason & Co.'s next auction sale of furniture woods will be held February 14 at Seventh street and East River at 12:30 o'clock. Lunch will be served at 12 o'clock. On February 28 over 500,000 feet of domestic lumber will be sold, beginning at 2 P. M.

Louis Hannemann has been appointed receiver for Wm. F. McDonald, dealer in desks and office furniture, of No. 79 Nassau street, on the application of David Kraker, a creditor. He succeeded his father there in October, 1890. The business has been established many years.

R. Shapiro & Co., furniture dealers, Avenue C and Houston street, have dissolved partnership, R. Shapiro having retired and opened a similar establishment at 17 Avenue D. Bernard Wander, the remaining partner in the firm, has disposed of the stock and fixtures to Ignatz Brown.

Frank E. Frazier, formerly of Reid Brothers, Brooklyn, was held in $500 January 26, charged with sending a letter to the firm, saying that ten and a half hours was enough for a day's work, and threatening in the name of the Furniture Union to boycott them if they didn't close up at 6 o'clock.

A removal sale is being held by S. W. Woolsey & Son, 193 Grand street, Brooklyn, preparatory to their taking possession of their new building, 195 Grand street. The new edifice will have two large show windows, one being placed above the other, and will thus secure an ample supply of light.

Charles E. Rigley, secretary and treasurer of the Estey Manufacturing Company, Owosso, was in New York last week visiting the company's agent, Frederick Goll. Treasurer E. C. Gerwig, of the Bentley & Gerwig Furniture Company, Parkersburg, W. Va., was also in the city the first of the month.

When a firm has built up a reputation for honesty and reliability it is generally a good place to buy goods. At the warerooms of Frank Rhoner & Co., 437 East Twenty-second street, and No. 440 East Twenty-third street, can be found a choice assortment of parlor, library and hall furniture, and the dealer will do well to call there before he commits himself elsewhere.

Louise Brandt, cabinet maker, at 131st street and Western Boulevard, made an assignment to William E. Uptegrove. The business has been carried on in her name for the past ten years by her husband, Gustave A. Brandt, who became involved on account of building operations when he was of the firm of Plundeke & Brandt. An investment of $20,000 was claimed in the present business.

The best place to procure looking-glass frames (either finished or in wood), mantel and pier mirrors, window cornices, &c., still continues to be at Blanck & Co.'s, 16 Horatio street, corner Eighth avenue and Thirteenth street. Here can be found the latest patterns and styles, of which the firm makes a specialty for the jobbing trade. Catalogues will be mailed by the firm on application.

Treasurer James E. Hazard, of the Elmira Table Company, Elmira, N. Y., has a select assortment of game chickens, which are the pride of the country round about Elmira. Mr. Hazard has entered them at the Madison Square poultry exhibits for many years, and was again a successful contestant last month. The chickens are particularly fine ones and bear many distinct marks of breeding.

A fire in the carpet and furniture store of Jordan & Moriarty, 207 to 213 Park row, on the 11th ult., destroyed a large portion of the stock. The loss may amount to $30,000 or more. The stock of B. M. Cowperthwait & Co., next door, was damaged to some extent by water. Cowperthwait & Co. sent a check for $100 to Chief Bonner, of the fire department, in recognition of the work done by the firemen in putting out the fire without injury to the adjoining buildings. The money will be added to the fund for the widows and orphans of firemen.

The Adams & Westlake Company of Chicago has made arrangements with Frederick Goll, of 175 and 177 Canal street, New York, whereby he will handle its superb line of brass bedsteads for New York and vicinity, and will show them in a separate sample room at 179 Canal street. These goods are known all over the world, and both the Adams & Westlake Company and Mr. Goll are to be congratulated

upon the new deal. The company's bedsteads received the highest honors at the World's Fair, and during the recent New York Exposition its bedsteads and handsome panel decorations were the theme of continuous admiration.

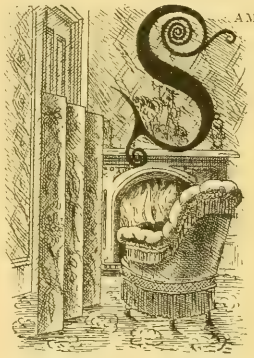
Hilton, Hughes & Co., since giving up the jobbing trade, have found their business increasing so rapidly that even their present quarters, covering a whole city block, have become too small. They had determined upon adding two stories to the structure, but the Building Department refused to grant the permit. They will therefore occupy for storage purposes, workrooms, &c., the fine seven story building just erected on Fourth avenue and Ninth street, with one adjoining on Fourth avenue and another on Ninth street. The main store will be connected with the annex by pneumatic tubes for carrying plans, &c., and telephone. When the workrooms are transferred the firm claim their furniture department will be the largest in the world.

Jared Flagg, Jr., a slick youth, who furnishes and lets flats, has taught the furniture trade and the lawyers a child-like lesson in learning their own business. R. J. Horner commenced supplementary proceedings against him. Flagg quoted sections 2,149 to 2,187 of the civil code, which provide that when a debtor sets forth to a court that he cannot pay in full, but is willing to assign his property for his creditors, he must be discharged if he files a full list of creditors, with a written consent to his discharge signed by one or more of the creditors to whom he owes two-thirds of the entire indebtedness. He showed $40,666 liabilities and had $600 assets. Rev. Jared Flagg, his father, whom he owed $32,500, signed the petition, and the court was obliged to discharge the debtor.

George H. Jones, the reliable and well-known manufacturer of marqueterie, is now permanently established in his new quarters at 407 Second avenue, corner Twenty-third street. Mr. Jones is to be congratulated upon his removal into his large new plant, where he has more than five times the room he formerly had, and also has better light and more conveniences of all kinds. He also has many machines of the latest pattern, all of his own manufacture, which enable him to get out work in the best possible manner and in the fastest time. With his improved machinery, new appliances and large force of men he can now handle the largest orders for marqueterie from any part of the country with ease and dispatch. His immense shop is by far the best of the kind in the country, and in fact is large enough to contain several marqueterie factories of the ordinary sort.

Schedules of James P. Delehanty, dealer in carpets and furniture at No. 2289 Third avenue, were presented on the 21st ult. to the Court of Common Pleas. They showed liabilities, $23,133; nominal assets, $25,933; actual assets, $15,765. Judge Daly sent them back for affidavits of experts as to the value of the stock and real estate. The nominal value of the real estate was placed at $11,500; actual value, $8,500; mortgage, $8,400. The actual value of the various items of stock and accounts were put down at just half the nominal value. At a meeting of the creditors of Delehanty on the 28th ult., T. P. Ryan, who represented the bankrupt, stated that the actual assets were $7,218.38, that the liabilities were $14,145.18, and that Mr. Delehanty would pay 25 per cent. cash as a compromise settlement, or 100 cents on the dollar if granted an extension of one year without security. These offers were not satisfactory to the creditors present, and finally a suggestion that 50 cents on the dollar, payable 25 cents in cash and 25 cents in two notes of six to twelve months, unsecured, would be accepted, resulted in a practical agreement to that effect, Wm. Delehanty, Jr., in the absence of his father, stating that if all the creditors agreed, a settlement could be made on this basis. A motion was made and adopted that it be the sense of the meeting that they recommend the acceptance of the above compromise offer. A motion was then made and carried that the chairman appoint a committee of three to investigate the affairs of Delehanty, and call upon Assignee O'Brien (who was not present) and the H. B. Claflin Company to see if that company would agree to the compromise offer of settlement and come in with the general creditors on the two-thirds of their account. The chairman then appointed as such committee Mr. Murphy, of S. K. Pierce & Son, Mr. I. M. Dann and Mr. Archibald M. Ainsley.

A PAGE FROM A VISITOR'S DIARY.



SAM PORTER and myself were innocent boys together in Newry, Ireland. Later on he took to theology, but I afterward heard went to America and embarked in trade, subsequently becoming quite notorious in certain channels where it is considered the correct thing to represent a veneer finish as solid oak, or else a solid finish as a veneered oak—I forget which; but it doesn't matter. I've seen Sam convert a college professor over to the Darwinian theory by the gift of oratory, which is natural to him, and I was not surprised to learn that he was in some business which had antecedents of undecided origin, and the success of which is more or less dependent upon what we Irishmen call "blarney." I am sorry to say that the rumor about Sam is confirmed. I have seen him, and on January 24 last was his guest with some other associates of his, who had banded together for the purpose of watching some few men and a good many girls and spinsters (or what we would classify as spinsters in Ireland) give a show at the Garden Theatre in New York city. I may as well say right here that Sam is engaged in the furniture business. He does not work himself, but he urges others to do so, and that part of the spoils which he does not need when salary day comes around he divides among his retainers. They do not seem to make any united or vigorous opposition, so I presume it is one of those conditions where long practiced usage has established a custom.

Sam was glad to see me—I can't deny that—and he recalled little incidents that had long ago slipped my memory. He spoke particularly about a little balance that I owed him for some religious works that he sold me when we were younger, and it was only by persistent explanation that I convinced him that I couldn't pay it, and might per-

haps even have to borrow money from him to get back to Ireland. After that he offered to give a receipt for the old debt, and said that although it was hard times he had some influence with a Brooklyn charitable society, and might get me back on half fare as a clergyman if I'd become conversant with the language here so as to qualify. I may do it; if I don't I'm afraid he will offer me a job introducing some of the goods he handles, and I understand that's uphill work for a County Armagh man, although Sam takes to it well enough himself.

The night we went to the theatre there was a great concourse of people around where we sat and Sam said they were his friends. Some of them were quite reputable looking people, but there were not many of them who appeared to be clergymen. Sam said many of them were, though, and told me it was a common thing over here for his business associates to buy and sell furniture six days in the week, and to make an odd dollar preaching on the seventh. He said it was a custom handed down in the business and difficult to root out.

The name of the play was "Little Christopher." About the first question asked was "Who was Christopher Columbus?" Of course the answer was, "The man who discovered America," but a girl in tights said, "Why, I thought Sam Porter discovered America." That made all the men laugh and I looked at Sam in reproof, but he didn't appear dejected or ashamed at all. It made me think of one day in Belfast when Sam told my brother that my uncle down in the White Linen Hall quarter was dead and had left him his house. We went down to get it and he thrashed us both for believing that he would do such a thing. I asked Sam if he had started the report that it was him that found this country, but he said he didn't do it. I mistrust him, though, and dare say he has led these poor friends of his into some very queer beliefs. An Italian came on the stage with a monkey and a hand organ, and a big policeman that came from near Belfast himself asked the man if that was "Munk & Roberts line." I afterward understood this was a joke, and that the monkey was not a willing party to the perpetration at all. Most of the girls wore tights. I couldn't see them very well owing to a misfit hat that the man's wife in front of me had on; she looked for rain and it was pleasant. I asked Sam to change seats with me, but he told me the light would hurt my eyes if I sat where he did. I understand that the secretary for all these furniture men is a young party named Spratt; I hadn't met him, and I think, with all due respect to Sam, that I am to be congratulated. About the worst looking tramp I ever saw came on the stage and he told a girl something that really made her ill; she gasped for breath and yelled out, "Who are you?" He said he was "Charley Spratt," but I can't think that Sam would be on such friendly terms, as I understand he is, with Mr. Spratt if he was really the piece of ambiguity that I saw.

After that there were a couple of women on the stage who received two bouquets; one said hers was from Will Lyons, and the other said hers was from Sim Bodenheim. The first one disputed that, for she said there was a card with hers and a name on it, and that Sim couldn't write. Poor lad; maybe he can't, but I understand that he has a handy way with a lead pencil at figuring a discount on glass that materially adds to his popularity and revenue (on the days of the week when he isn't preaching). I should opine that the young woman who claimed the bouquet from Mr. Lyons was the elder of the two, if a comparison could be courteously made. I understand that he has only been seen once or twice since, and then he was on crutches, and was later forced to take to his bed. It's a gay circle in which Sam has cast his lot, and they apparently think no more of agitating each other's feelings than we do at home of hitting a hat with a head in it at the county fair.

There were other jokes led forward that night, but the gaiety was new to me, and the shimmer of the costumes wouldn't allow me to concentrate my mind steadily on any two subjects at the same time, so I forgot to remember them after I was out of the sound of the young women's voices. Although it was after 11 o'clock, Sam wouldn't consent to let me go to bed, but must take me to get a stew of oysters made with milk. I think it spoils good fruit like that to deprive it of the natural juice. Nothing would do the extravagant lad either but we must wash it down with two bottles of beer; and so between him, the oysters and the stimulation it was after midnight when he left me at my room. Even then he must needs have his joke, and as he looked around the room, just after saying "Good night," he said to me "That's Rococo!" and with that he disappeared. Now, who the devil is Rococo, and why didn't he call him up and introduce him? However, I'll find out all about it, for I have to go down yet to ask him did he get me the half fare ticket.

Sam Cosgrove.

BUFFALO BRASS AND IRON BEDSTEAD COMPANY.

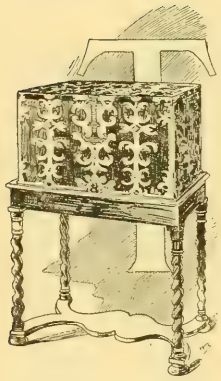
One of the best assortments of brass and iron bedsteads made in this country is produced by the Buffalo Brass and Iron Bedstead Company, of Buffalo, N. Y. Its range of styles and qualities is especially large, as it makes all grades, from the cheapest iron bed to the finest and most ornamental brass beds. A supplement to the company's catalogue has just been issued, showing the new and latest styles added for the spring trade. We advise every furniture and upholstery dealer to send for it, as it contains novelties in style and finish not found elsewhere. The company has just put in a new engine, having eight times the capacity of the one formerly used, and this increased power will enable it to turn out and ship goods with promptness. It also carries a stock of its leading sellers all packed, and can ship any of them the day the order is received.

All the beds are fitted with snap casters, which are firmly attached by merely inserting them in the post, and all lacquer used is of a superior quality made by the company.

The Buffalo Brass and Iron Bedstead Company is represented in the East by C. M. Dodge, and in the West by J. H. Hurd, with store at 228 Wabash avenue, Chicago. H. J. Wilkes, secretary and treasurer of the company, and E. J. Barcalo also make occasional trips to the larger cities.

The handsome and commodious steamships of the Old Dominion line, whose advertisement appears on page 10 of this issue, afford to business men an excellent opportunity for short vacations. The boats run to Old Point Comfort, Norfolk and Virginia Beach, Va., and connect with railway lines for Richmond, Washington, D. C., and Baltimore. The trip is both pleasant and invigorating, and everything possible is done for the passengers' comfort and enjoyment.

AT THE EXPOSITION.



THE eighth semi-annual American Furniture Manufacturers' Exposition closed the most successful gathering in its history Friday afternoon, February 1. In another portion of this paper a full list of the visiting buyers can be found, arranged according to the established practice of THE REVIEW in alphabetical order, the publication of which has come to be looked for by the trade since this journal adopted the plan, as one simplifying the perusal of the list of visitors to the Exposition and at the same time advising the retailer of his colleagues who visited the display, and conveying to the manufacturer a plain and concise record of those attending toward whom he may do well to look for patronage.

THE old, reliable and well-known Williamsport Furniture Company was to the front with a better and finer line than ever before. When one says that the Williamsport people had a "better and finer" exhibit than ever before it comprises a vast deal, as their line has heretofore been acknowledged as almost beyond criticism. Still this year they showed many new patterns in birch and enameled goods, and had an especially admirable assortment of fine oak sideboards that received much flattering attention. The splendid display of suites, chiffoniers and toilet tables was also appreciated and freely ordered by the trade. The company reports the best trade ever had at any Exposition. J. West Page represented the Philadelphia store, while A. Tom Page and W. A. Record, of the Boston branch, attended to the wants of the New England trade.

A GENERAL line of upholstered goods was shown by C. F. Rohmann, Son & Co., such as Turkish chairs, finely polished frame suites, inlaid Romanesque divans, parlor suites, &c. Many admirers not only thought well of but purchased the new Lohengrin four-piece suite, consisting of tete, arm, window and regular chair upholstered in rich silk damask with a magnificent combination of light colors. This is a new thing and fully bound to be of exceeding popularity. The firm also showed three elegant new gilt suites that every dealer should know about, many odd pieces, lounges, couches in tapestry leather, &c., specialties in bed couches and reclining chairs. In brief, the exhibit was the best the firm has ever shown, and E. C. Underhill, Henry C. Vogel and other salesmen were kept busy showing the same to and taking orders from their respective customers.

"STILL away ahead of anything previous" were the words of S. D. O'Mara, representing the Jamestown (N. Y.) Furniture Company, when he stopped for a moment to speak to a reporter. "In parlor and library tables we have some original patterns that are trade builders and the retailers can't leave them alone." Mr. O'Mara's address is 148 Atlantic avenue, Brooklyn.

UTICA, N. Y., was represented by the Foster Brothers Manufacturing Company, which had a full line on exhibition, together with some forty or fifty patterns of the famous spring beds and also the woven wire spring cots and cribs. A very neat line of steel beds was shown, a special feature being smoothness of finish and reversible rails, which enable the dealer to use either spiral or woven wire springs, thus doing away with the necessity of carrying special patterns in stock. The company also has a new feature in the "New Era" wire spring mattress, by which the patent all steel frame can be used either on iron or wood bedsteads. This is shipped in a box 6 inches inside by 6 inches and 6½ feet long, enabling the dealer to carry two dozen in a smaller space than one-half dozen usually occupy. The exhibit was in charge of C. B. Foster, J. P. Shirley and George H. Wilson.



ON THE WRONG SCENT.

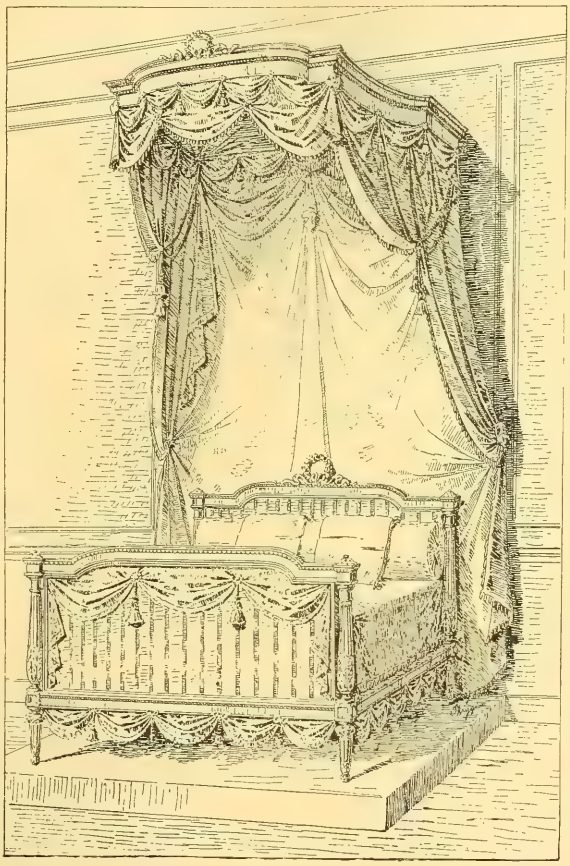
CUHADDY (as they return from work and near Casey's abode)—Yez are a-goin' to hov corn bafe an' cabbidge for dinner, Casey.

CASEY—Wrong ag'n, Cuhaddy. It's only me wife burnin' oop an' ould hair mattress.—*Puck*.

The exhibit of the John Danner Manufacturing Company, Canton, Ohio, was in charge of F. E. Bierbrier, who has a host of customers and friends. Mr. Bierbrier states that the company has this year added considerably to the line of hanging hat racks, and has also taken up a line of medicine cabinets that are making a huge bid for the lead in that category. In addition to the above, the company showed its old and popular line of combined table desks, revolving bookcases, hanging mirrors, hat and coat racks, store stools, &c., all of which were up to date and found many new customers.

John E. Barnes, of Spencer, Barnes & Stuart, of Benton Harbor, Mich., personally looked after his firm's exhibit and showed a line of chamber suites that reflected credit upon his agents (the Leggett-Groves Company, 98 Fifth avenue), and the factory alike. Mr. Barnes knows as much about chamber suites as any man in America, and has outdone himself this year. The goods were praised on every side and freely bought.

Everybody knows the firm of Wallace & Sons, and its exhibit has become one of the regular features of the Exposition. The house was this year represented by Geo. C. St. John, who displayed among other goods the famous No. 13 onyx and gold plate parlor cabinet with shelves for bric-à-brac, which should be seen by all dealers. The new 1895 line of Jardiniere stands was an interesting feature, the richness and beauty of which would do credit to the most elaborate mansion in the land. Other noticeable attractions were the small onyx and gold tables with the extra large slab set in, making them particularly suitable as a base for statuary. The entire line was a marvel of handsome and unique workmanship and finish.



BED AND CANOPY IN LOUIS XVI. STYLE.

The Novelty Manufacturing Company, of Syracuse, won golden opinions with its new line of sideboards and hall stands, and its patterns were well received by the trade. President Clarence G. Brown was in attendance, as were also representatives Charles Joyce for New England, H. C. Rulison, metropolitan district, and Leon Strauss, who wakes up the trade in Philadelphia, Baltimore and Washington. The company reports a thoroughly satisfactory trade.

The Boll Brothers Manufacturing Company, of Harrisburg, Pa., showed the trade over twenty-five new patterns in brass and iron beds, and made a great many new customers, as it has this year branched out into new territory and is thoroughly up to date in all that it does. The company is the proprietor of the renowned "Snowflake curl cotton" mattress, made from the best linters, curled by the firm's own patent process. The members of the company were personally in charge of the exhibit, and expressed themselves as much pleased at the result.

The Atlas Furniture Company, of Jamestown, N. Y., displayed a number of new patterns in chiffoniers, tables and combination desks, and in fact in the way of chiffoniers Manager Erickson has some new and catchy styles that cannot be met with anywhere else. The company has out ten new patterns in chamber suites this year. The reputation of the Atlas Furniture Company is widespread on case work, and its peculiar system of construction, whereby it does away with both screws and nails, has added greatly to the large trade it has always enjoyed.

The handsome line of sideboards and tables manufactured by the Decatur (Ill.) Furniture Company, in charge of O. L. Hall, attracted much attention at the Exposition. In design and construction they are away above par, and speak volumes for the new designer at the factory. The new patterns in sideboards are entirely quartered oak with shaped and swell fronts, and nearly all have French plates and superior finish. A special feature of the line is the silver closet bases which are now so popular. The claw-foot dining tables are marvels of beauty and lower in price than the general run of the same quality of goods. Mr. Hall also takes much pride in the line of chairs made by the Buckeye Chair Company, Ravenna, Ohio, which have the reputation of being among the most accurately poised chairs sold to the trade. The line is large and finished in oak, maple, cherry and solid mahogany, and upholstered in any style desired by the purchaser. Mr. Hall also represents the medium and fine grade line of sideboards in oak, birch and mahogany made by the Steinmann & Meyer Furniture Company, Cincinnati, Ohio. A



ATLAS FURNITURE COMPANY'S PLANT AT JAMESTOWN, N. Y.

postal card or letter sent to him at the Park Avenue Hotel, New York, will bring the inquirer full particulars about any of the lines.

THE Jamestown Lounge Company, Jamestown, N. Y., pleased visitors with many new patterns in accordance with its usual course of action every season, but this winter it displayed the largest and best line it has ever shown. It embraces many new fabrics, among which is an imported English moleskin, brought out by the firm, which is the only concern which can furnish it to the trade. The company also has an exclusive pattern of Persian corduroy of its own importation. A new adjustable head couch, curly birch lounges and couches were only a few of the features of the display which gladdened the heart of the dealer.

THE Standard Furniture Company, of Herkimer, N. Y., is known universally as the maker of the famous "Standard" desks, and Messrs. Lathrop and Brewer were kept busy booking orders for these goods. The company also showed its line at Grand Rapids, where it doubled its last year's business, and Mr. Lathrop stated that his sales at New York far exceeded those of any former Exposition.

"ONE thing I will say about our roll top desks," said Brother O'Mara, the agent of the Chautauqua Desk Company, Jamestown, N. Y., "and that is we are making them all this year with round corners and beveled door fronts. Also I would remark that the desks are two inches wider, and yet there is no advance in price. Trade is good and going to be good."

THE United States Feather Down Company, New York city, showed the trade this year a new line of down comfortables which are without an equal, and also a splendid assortment of Japanese, Chinese and Persian cushions, finished in a manner that caused much delight and astonishment among the trade. These latter are the direct importation of the company. The exhibit was in charge of L. H. Moore, who is so well known to the trade and who gains a friend for every sale he makes.

R. C. BENNETT, that well-known commercial tourist, commonly known to his friends as "Bob," explained to visitors the good points of the Tidioute (Pa.) Chair Company's line, and ably demonstrated to them the merits of the seventy-five new patterns shown, comprising cobbler and saddle seats and some especially new features in upholstered goods. The company also had many handsome patterns in dining chairs and more than upheld the good reputation which the Tidioute chairs have gained and maintained in the past.

AT the exhibit of the Keystone Chair Works, Union City, Pa., S. A. Barnes, the concern's popular salesman, was in charge and showed visitors over eighty new patterns of chairs for 1895. The firm is making a specialty of its No. 349 solid quarter sawed sycamore arm rocker, which attracted many buyers and made a great hit among the trade. The No. 355 mahogany rocker was also much admired, and is a very commodious chair, well finished, at a low price. The Keystone people are now making a higher grade of chairs than ever before, and their increasing business is ample evidence of the fact that the trade appreciates the new goods.

PRESIDENT H. H. WHITNEY, of the Combination Commode Company, Portland, Me., was himself in charge and stated that he was much pleased at the orders received. In truth the Combination commode could not lack for buyers wherever shown, as it is certainly the most perfect thing of the kind ever placed upon the market. While not in use as a commode it may be used as either a table or desk, and in either case it makes a handsome piece of furniture. By lifting the cover a swinging reservoir rises to position which holds water, and is so accurately balanced that a child can easily pour water into the set bowl that stands beneath it. The commode is made in any kind of wood and has already made many friends among the dealers.

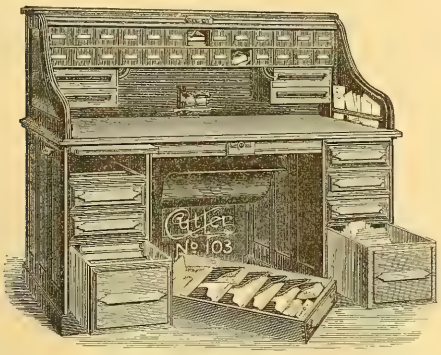


ONE OF THE DECATUR FURNITURE COMPANY'S STARS.

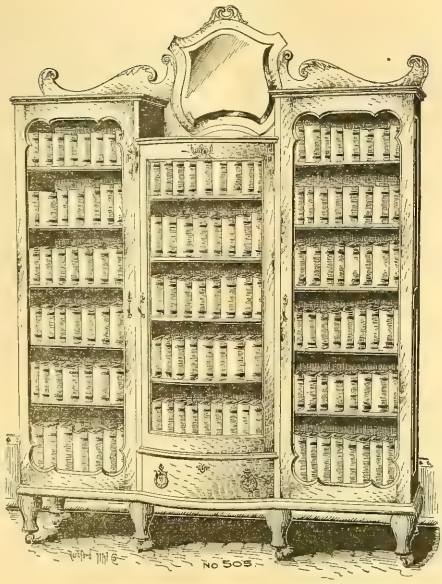
No exhibit attracted more attention than that of the West Michigan Furniture Company, Holland, Mich., and it puzzled a great many of the company's competitors to figure out how it could sell chamber suites of the undoubted merit which these possess at the low prices asked for them. The secret is a plain one, however, when the great experience, immense plant and great facilities of the company are considered, and it will no doubt continue to keep all competitors guessing for some time to come, judging from the splendid trade it had at the Exposition.

A NOTABLE feature of the Exposition was the exhibit of White & Spate, the carpet manufacturers and jobbers, illustrating their system of cutting carpets to order for retail dealers. This system enables dealers to show a large line of samples and do a very extensive carpet business without carrying any goods in stock. The exhibit comprised a general line of carpets, and was in charge of Harry C. Tuckett, of White & Spate's traveling force. This firm is now sending out a new sample wagon which calls at dealers' stores every day throughout the week. See their advertisement on page 71 of this issue.

SWART LEE, Eastern representative for A. Cutler & Son, Buffalo, had no sooner wiped the stains of the battle of the Grand Rapids Furniture Exposition from his garments than he was called to take charge of the company's campaign at the New York Exposition, and he did the same



with credit to himself and profit to the firm. The company is now mailing its new eighty page catalogue to the trade, and it is a necessary adjunct to the office of any dealer. Mr. S. D. Johnson, of the firm, states to THE REVIEW man: "Our January business fully met our expectations, and when the quality of an article is considered apart from its merits, as well as the lowest possible prices at which honestly made desks can be produced and sold, no dealer can afford to pass by the Cutler desks, every one of which, from cheapest to dearest, is as good as gold."



SKANDIA FURNITURE COMPANY'S NO. 505.

THE American Chair Manufacturing Company, of Brandt, Pa., had over fifty patterns of its well-known chairs on the floor, and it would be difficult to pass over this exhibit without alluding particularly to the solid mahogany and "golden oak" wood seats that have attracted so much attention. This latter wood is caused by a peculiar grain in the oak that gives a most pleasing effect when finished. The company also showed a very handsome line of diners as well as cobblers, plush and brocatelle rockers and chairs in golden oak, curly birch and birdseye maple. Representative J. A. Muller, the New England agent, was in charge of the exhibit, where he shook hands with old friends and made many new ones in his pleasant way. J. P. Gaylord handles the line for the metropolitan district.

THE Skandia Furniture Company, Rockford, Ill., is now ready with its new catalogue, which calls attention to the full line as shown at the Exposition. The goods embrace china closets, ladies' desks, combination book cases, &c., in oak, mahogany and birch and are well known to the trade. F. S. Chesebro, of No. 30 Warren street, is the Eastern agent and will reply to all inquiries.

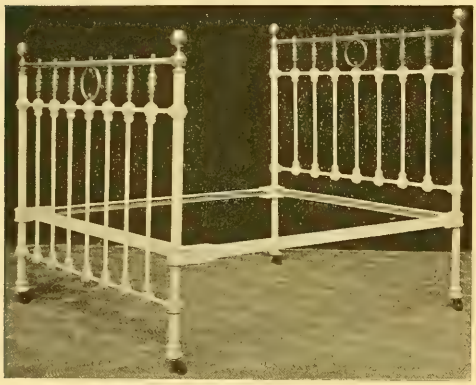
WILKINSON & EASTWOOD, Binghamton, N. Y., brought forward at this Exposition the best line this enterprising house has ever shown, and that is saying a great deal. The firm is this year making a higher grade of chairs than ever before, and Mr. E. W. Kelley informs THE REVIEW that the line of curly birch cobbler seat rockers has met with especial favor with the trade, and that orders were frequent and anxiously given. H. R. May, the metropolitan representative, was also in attendance. Mr. Kelley left for Boston at the close of the Exposition, and will make his headquarters in that city at No. 5 Cambridge street.



STICKLEY & BRANDT CHAIR COMPANY

The Stickley & Brandt Chair Company, of Binghamton, showed fifty-four new patterns in chairs, and is this year making a specialty of mahogany crotch veneer fronts. The No. 518, shown on the preceding page, at $8.50, is one of the most popular patterns and best sellers. The company also showed a complete line of marqueterie cobbler rockers. Mr. J. M. Stevenson was in charge of the line and took orders from his customers from far and near. The firm had on exhibition by all odds the hottest line it has ever put upon the market.

The Eureka Folding Bed Company, with manager Kirby Blaut and representative W. H. Hickerson, was very much in evidence, and the handsome wardrobe and chiffonier folding beds made by the company were weighed in

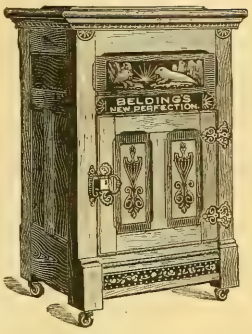


FROM JOSIAH PARTRIDGE & SONS' EXHIBIT.

the balance by the visiting public and found to be full weight in every respect. The line can be seen with Mr. Hickerson at 232 Canal street, or at the factory, 359 to 365 Rivington street.

Few people in America are as well qualified to produce antique patterns of chairs as the officers of the Highland Furniture Manufacturing Company, of Newburgh, N. Y., and the productions which these gentlemen showed at the Exposition demonstrated the fact that they knew their business from all its points. With solid antique pattern mahogany backs and appropriately upholstered in antique designs of tapestry, these chairs were generally admired, and President Krom and Secretary J. B. Rogers, of the company, were in receipt of many flattering orders from the best known houses throughout the country. Besides the antique line the firm displayed a handsome assortment of modern rockers and chairs of every description, and these, too, came in for a share of the favor which the trade was quick to show the Highland goods.

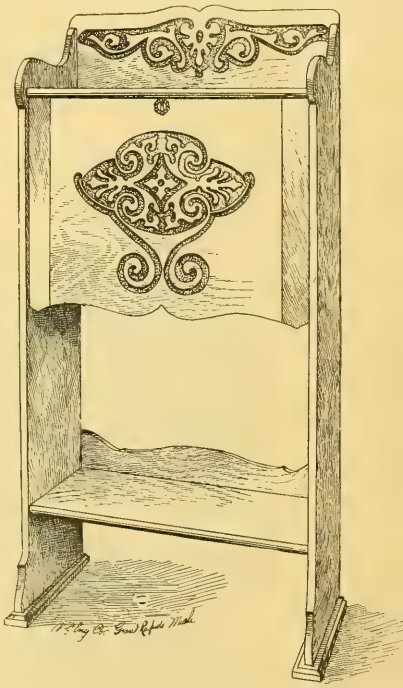
The exhibit of Josiah Partridge & Sons was one which attracted much attention and consisted in part of the firm's new line of iron bedsteads and metallic folding beds, the Lewisburg Furniture Company's oak chamber suites, and the Mankey Furniture Company's dressing cases and chiffoniers in white enamel, birch and white maple, and also



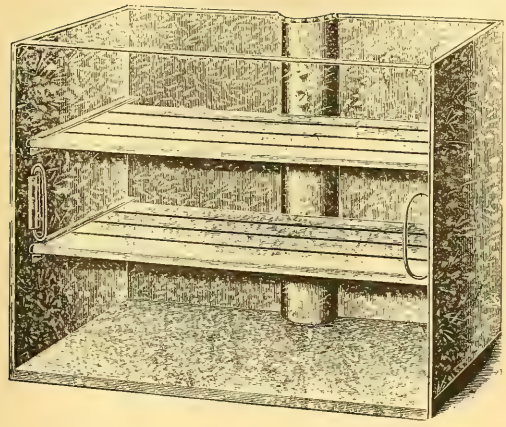
a new line of oak chairs from Partridge & Sons' new chair factory at Lewisburg. The display was one of the most prominent in the building and the new metallic folding beds came in for a full share of admiration, which they justly deserve. Full particulars regarding price and particulars of this bed can be had by addressing the firm.

G. H. Bear & Co., Allentown, Pa.—To say that this line was as good as usual would in general be complimentary to the well-known goods, but as a matter of fact the Bear line this year is by far the best that the firm has ever put upon the market. With fifteen new patterns of tables, five new toilet tables in enamel, oak or curly birch, nine hall racks, all good sellers and readily bought by the dealers, the firm had a handsome trade and reaped the reward of a good line of goods. Gus McDermott stood at the gate and took many orders from old and new customers, and is proud of the popular line he is handling.

The Yeager Furniture Company, of Allentown, Pa., this year showed a line of goods that certainly must have opened the eyes of some competitors who supposed that this firm were simply making frames. Many new gilt, enameled and imitation mahogany patterns were shown in chaise seats and lounges, and E. P. Seipel and H. A. Henry, the salesmen in charge, reported a splendid trade on marqueterie, Florentine, odd chairs, three piece suites, Turkish chairs, &c., while the Sleepy Hollow chair, made up with the spring seat, was bought by every looker. A splendidly finished aggregation of Morris student and athletic chairs, massively and elaborately carved, were on display, as well as several beautiful patterns in conversation chairs, with the latest improvement in the shape of a table top centre.



RICHARD J. KEPPEL'S NO. 8 DESK.



KANKAKEE PATENT REMOVABLE CHAMBER.

The American public is quite familiar with the merits of the Belden refrigerator, and it would seem as if no words of praise were necessary in its favor. Suffice it to say that it is this year better arranged than ever before, and offers more advantages to the dealer than at any time in the past. C. J. Hall, president of the company, was in attendance, together with Messrs. Lily, of the Philadelphia store, and Geist, of the city trade, and all expressed themselves as highly pleased with the liberal trade received.

R. J. Keppel, Norwich, N. Y., ably assisted by A. B. Montgomery, exhibited a complete new line of polished tables and combinations. Besides this, Mr. Keppel showed several patterns of flat top desks, which are splendidly constructed, and which he has just put on the market at a marvelously low price. The Keppel line is one of the best known in the market, and the name is of itself a guarantee that every article will be as represented. The No. 8 desk is shown on the preceding page.

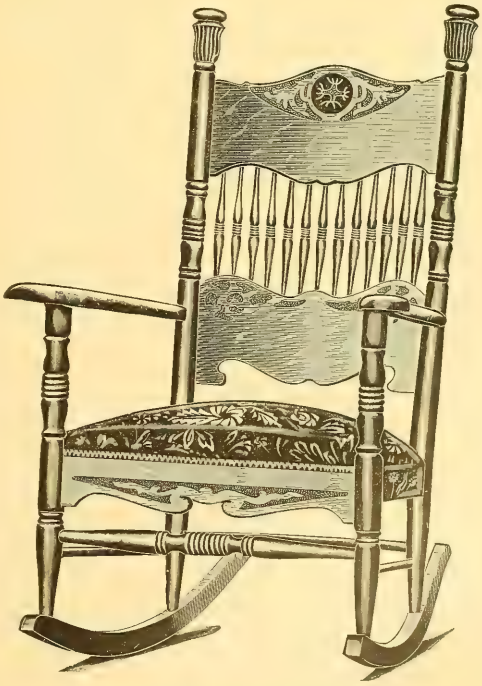
The Newburgh (N. Y.) Reed Company was very much in evidence, and friend George H. Jacobs secured the trade on this class of goods wherever there was a dealer who needed a good article. Mr. Jacobs showed a complete line of all styles of reed chairs fitted out with the patent seat spring, and finished in the usual thorough manner in which his firm does all its work. The celebrated No. 301 was conspicuous through the demand for it, while there was also much call for other well-known chairs made by the company. By the way, the Newburgh Reed Company has this year made a new departure in the line of rustic work, and had many handsome samples on exhibition, consisting of flower stands, rustic seats, bird houses, porch chairs, &c., all of which promise to become popular with the furniture as well as the florist trade.

George H. Freeman, of 42 Elizabeth street, had at the Exposition the well finished modern line of china closets and bookcases made by H. Sierer & Co., of Chambersburg, Pa., and also the oak chamber suites of the National Furniture Company, Atlanta, Ga. Both of these lines attracted a great deal of attention, and from the freedom with which they were bought it was evident that they commended themselves to the dealers. Besides the above goods Mr. Freeman represents in this market the lines made by A. C. Norquist & Co., Jamestown ; Adrian (Mich.) Furniture Company, Palace Folding Bed Company, Rockford, Ill., and the Goshen Folding Bed Company, of Goshen, Ind.

The Star Furniture Company, of Rockford, exhibited its usual handsome line of ladies' desks, secretaries, combination book cases, library tables, china closets, ladies' dressing tables and odd dressers and did its usual goodly amount of business. The line is a hot one and dealers should have the company's catalogue at all times for reference.

The Kankakee Manufacturing Company, Kankakee, Ill., made a great display of its complete line of refrigerators, and Mr. Taylor, the patentee, has just added to this great line an improvement in the way of a removable provision chamber which may be taken out, cleaned and aired without inconvenience at the will of the operator. The refrigerator also has many other improvements, and a full line of them can be seen at the warerooms of W. M. Lyons & Co., 211 and 213 Canal street, New York.

Langslow, Fowler & Co.; Rochester, N. Y., duplicated at the New York Exposition the phenomenal trade which was bestowed upon their goods at Grand Rapids. At both these places the firm showed a full line, and from both places their representatives returned home with overflowing order books, and demands for chairs sufficient to keep the firm's great factory running far into the spring. The firm has this year made a radical change in styles, and is now making up its goods in a manner entirely



LANGSLOW, FOWLER & CO.'S NO. 50.

different from former years, both in design, finish and upholstery work. One of the new features is a very fine line of wood seats in birch, oak and imitation mahogany at popular prices, which is filling the hearts of the dealers with a perfect contentment, nor should mention of the rapid selling and popular No. 148 rocker in oak, imitation mahogany or birch be omitted when a good thing is alluded to. This rocker is sold covered in either brocatelle, tapestry, leather or with loose cushion in corduroy, and is a winner in every locality in which it is introduced. The firm, through Messrs. Stratton Langslow and Case Summers, showed over sixty new patterns here, and must certainly have felt satisfied at the reception they met with.

The dealer who was looking for furniture novelties at the Exposition, and visited the display made by Ferguson Brothers, must certainly have gone away satisfied. This firm had on exhibition everything that can be imagined that appeals to the heart of the furniture man or his customer, such as artistic screens, tabourets, umbrella stands, toilet glasses, hanging cabinets, foot stools, music racks, tea tables, easels, medicine cabinets, clocks, clock shelves, &c. Many new patterns in folding screens were offered at very low prices, and the fact that the firm made rapid sales is the best indication that the goods were appreciated. Catalogues of these goods can be had by addressing the city salesrooms, 275 Canal street, or the factory at 433 to 435 West Thirty-first street, New York city.

The Adams & Westlake Company, Chicago, had a display which was one of the most artistic ever shown at any exposition. Many handsome patterns of brass bedsteads were on view, and throughout the large space reserved by the firm elaborate tapestry panels were displayed, making the inside of the exhibit a place worth visiting. C. H. Kimball conducted the firm's display, and the arrangement of each piece reflects much credit upon both that gentleman and the enterprising firm which he represents.

To go to a New York exposition and not find S. P. Porter present would be like going to a church festival and finding no oyster stew in evidence. Mr. Porter occupied his old space in the Main Hall, where he exhibited the lines of the Hall & Lyon Furniture Company, medium and fine chamber suites; Elmira Table Company, Elmira, N. Y.; Indiana Furniture Manufacturing Company, Connersville, Ind.; Connersville Cabinet Company, Connersville, Ind.; Harrisburg Furniture Manufacturing Company, Harrisburg, Pa., and the Brookville Furniture Company, Brookville, Ind. Mr. Porter's space as usual was a popular one, and he booked a great quantity of orders. Having in hand a number of the best lines manufactured, he was ably seconded by a corps of experienced traveling men with his interests and those of the firms he represents at heart, and as a result he did a large business. A card dropped to Mr. Porter's New York address, 185 and 187 Canal street, will have prompt attention in regard to any of the lines he carries.

"You can say for us," said Mr. Lyons, of Wm. M. Lyons & Co., "that the exposition was more successful than that of July. The buying was more spirited and the call was not wholly for 'cheap truck.' The number of orders was not so large, but the totals were more satisfactory to us and the factories we represent, and the volume of sales greater than at any previous exposition. The call to arms in Brooklyn deprived a great many spaces of salesmen, and we were further crippled by the accident which confined me to my bed after the opening week; but, as I say, the result was most gratifying, notwithstanding these drawbacks, and we'll be there again in July."

P. J. Ehlers was, as he advertised to be, "at the same old space," and was found this year with the celebrated Ranney refrigerator, the Barlow & Kent Company's wardrobes and cupboards, the Oil City Desk and Furniture Company's desks, combination cases, china closets, toilet tables, &c., together with many other lines which he represents in the Eastern market. Mr. Ehlers' trade was good, as it always is, and he was particularly well pleased with his success on the Ranney refrigerators, for which he booked orders by the carload—enough to keep the factory busy nights for several weeks to come. As he was equally fortunate on his other lines, he has no reason to regret entering the Exposition. The trade can find Mr. Ehlers at 209 Canal street from now on.

The M. F. & F. E. Schrenkeisen display was perhaps the best that this progressive firm has ever shown to the public at any exposition. Always up to date, they this January outstripped all former efforts, and the beautiful patterns which were shown in parlor and library suites, gold onyx tables, divans and conversation chairs, Turkish and easy chairs, fancy carved rockers, hall furniture, &c., drew visitors to the space from all parts of the building. Finish, material and workmanship are the points upon which the Messrs. Schrenkeisen have built up an enviable reputation, and the dealer who buys from them knows full well that he has only to send the goods to his customer's house to insure a continuance of his trade and entire satisfaction.

The visitor who did not look over and appreciate the goods shown by J. Healy & Co., of 156 West Twenty-third street, is liable to have a weary void to fill when he sees the goods offered by his competitors. In all kinds of couches the firm presented patterns and styles that won great praise, and it is quite in order to say that this year they have added to their Oriental couches a line of covered work entirely new. The line of bedding manufactured by the firm is well known everywhere, and all parties interested should see the bargains now open in single and double border springs.

The Hamilton Furniture Company, Philadelphia, had on exhibition a full line of new goods, consisting of wardrobes, chiffoniers and ladies' desks, as well as mahogany and curly birch bedroom suites; and the company's display also attracted the usual number of visitors to its space, who testified their approval of the new patterns by ordering many goods. In point of material, workmanship and finish the Hamilton Furniture Company always maintains a high standard, and the handsome designs of 1895 promise to make the year's trade far in excess of that of any previous one.

Some recent work of the Grand Rapids Carved Moulding Company is as clean, perfect and artistic as anything of the kind could be. Its catalogue shows how varied and attractive its designs are.

LIST OF BUYERS AT THE NEW YORK FURNITURE EXPOSITION, JANUARY, 1895.

Anthony, N. L., Anthony, Cowell Co., 241 Weybosset st., Providence, R. I.
Abbott, F. F., the Howard & Barber Co., Derby, Conn.
Anderson, Thos., J. L. Crane, 181 Manhattan ave., Brooklyn.
Averill, Fred'k L., 755 Chapel st., New Haven, Conn.
Altman, Max, Sam'l Altman, 370 E. Houston st., New York.
Alexander, J., 107 Bowery, New York.
Ackerman, J. E., Paterson, N. J.
Alexander, R. G., Alexander & McGuay, Harrisonburg, Va.
Adams, Rome, Adams Bros., Norwich, Conn.
Adams, J. R., Adams Bros., Norwich, Conn.
Angus, Wm., Wm. Angus & Co., London, England.
Avery, Orlanda, Avery & Woodbury, Milford, Mass.
Austin, James B., Austin Furn. Co., Fitchburg, Mass.
Arnold, John L., Lancaster, Pa.
Austin, W. H., Danbury, Conn.
Adams, Davis E., People's House Furn. Co., Haverhill, Mass.
Almer, O. W., Stanhope, N. Y.
Adams, S. E., 473 Grove st., Jersey City, N. J.
Ayers, H. B., J. A. Wainwright, Ocean Grove, N. J.
Ackerly, F. H., J. A. Ackerly, Port Jefferson, N. Y.
Alexandre, L. W., Oneida Wire Mattress Co., Oneida, N. Y.
Adams, W. J., Wechsler Bros., Brooklyn, N. Y.
Adams, J. L., Canajoharie, N. Y.
Aubrey, G. A., Greenville Slate and Wood Mantel Co., Jersey City, N. J.
Anderson, Alfred, Brockton, Mass.
Anderson, A., 2894 3d. ave., New York.
Ammerman, V. H., Jr., Cowperthwait Co., Flatbush ave., Fulton and Nevins sts., Brooklyn, N. Y.
Allen, Wm. S., Los Angeles, Cal.
Ainsworth, Wilfred, W. Ainsworth, Fall River, Mass.
Alexander, J., Joseph Horne & Co., Pittsburg, Pa.
Allen, Jas. C., Allen & Bro., 1209 Chestnut st., Philadelphia, Pa.

Brooke, C. M., Walter Corey Co., Portland, Me.
Bingley, Harry E., Shephard & Co., Providence, R. I.
Bevan, C. L., Bevan Bros. Furniture Co., Paterson, N. J.
Blake, G. C., Anthony & Cowell Co., Providence, R. I.
Brown, H., Jas. A. Hearn & Son, 30 W. 14th st., New York.
Bowne, H. A., Bowne & Robinson, Freehold, N. J.
Behr, Simon M., O. M. Behr & Bro., Amsterdam, N. Y.
Brink, Edw., Ansonia Furniture and Carpet Co., Ansonia, Conn.
Boughton, M. L., H. L. Boughton, Catskill, N. Y.
Buck, A. D., Buck & Hunter, Oswego, N. Y.
Buckley, C. H., Titus & Buckley, Lynn, Mass.
Baumann, S., 235 Sixth ave., New York.
Black, Wm., J. McCreery & Co., New York.
Baer, L., Ludwig Bros., 34 E. 14th st., New York.
Bernhardt, A., Newark, N. J.
Burns, B. I., Burns & Co., Harrisburg, Pa.
Bell, Wm. A., Bell & Scott, Atlantic City, N. J.
Browning, C. H., H. B. Gavett Co., Westerly, R. I.
Braunstein, Isaac, Coatesville, Pa.
Braunstein, S. M., Westchester, Pa.
Badger, W. B., W. B. Badger & Co., Boston, Mass.
Black, L. S., Joshua Gregg & Co., 5th ave and 14th st., New York.
Bealin, James J., B. G. Latimer & Sons Co., Broadway and Driggs ave., Brooklyn.
Blumenthal, Henry, Sol. Heyman & Co., 993 3d ave, New York.
Bruce, J. E., Bruce, Filley & Co, Hartford, Conn.
Bernard, D., Jas. H. Bruce, Middletown, N. Y.
Blust, John, Hilton, Hughes & Co., New York.
Bullo, G., G. Bullo & Co., 132 Pearl st., New York.
Brown, Pierce F., C. F. Hovey & Co., 33 Summer st., Boston, Mass.
Bradway, R. F., Monson, Mass.
Burns, Louis, Petherbridge & Burns, Pittsfield, Mass.
Biggan, H. F., B. White, Alleghany, Pa.
Buechler, Louis J., Greenberger & Buechler, Newark, N. J.
Brown, F. H., Hyde & Brown, Flemington, N. J.
Beiersdorf, H. A., Gimbel Bros., Philadelphia, Pa.
Berkowitz, Jas., Roth & Berkowitz, 197 Delancy st., New York.
Bernstein, A., 1420 3d ave., New York.
Bransfield, John, Dowd & Bransfield, Westerly, R. I.
Burnett, W. E., Burnett Bros., Red Hook, N. Y.
Bernstine, S., 1420 3d ave., New York.
Bryan, Thos., Brooklyn, N. Y.
Berry, Geo. H., Berry & Son, Oswego, N. Y.
Brown, R., Gallup & Metzger, Hartford, Conn.
Black, Daniel, P. H. Hanley, 41 Newark ave., Jersey City, N. J.
Briggs, L. B., C. H. Barnes, Poughkeepsie, N. Y.
Bunting, W. D., King & Bunting, Oxford, Pa.
Barkey, Thos., Carroll & Barkey, Bridgeport, Conn.
Buckley, T. J., Buckley, McCormick & Sullivan, Lawrence, Mass.
Brandt, Schuyler C., Stickley & Brandt, Binghamton, N. Y.
Briggs, B. S., Sawyer, Walbridge & Briggs, Friend and Merrimac sts., Boston, Mass.
Blodgett, L. E., Webster, Cook & Co., 1 Washington st., Boston, Mass.
Belcher, E. C., Binghamton, N. Y.
Barker, Edw., Flint & Barker, Fall River, Mass.
Bradford, J. C., Bradford, Conant & Co., Lewiston, Me.
Blake, Capt. G., Bradford, Conant & Co., Lewiston, Me.
Block, B. E., Norristown, Pa.
Bodine, J. P., J. P. Bodine & Sons, Flemington, N. J.
Bishop, A. S., N. Attleboro, Mass.
Borden, F. H., the David Harley Co., Pawtucket, R. I.
Boynton, Frank A., Boynton & Co., 658 Broadway, Brooklyn, N. Y.
Bell, John A., Delp & Bell, Alleghany City, Pa.
Bevan, R. R., Bevan Brothers Furniture Co., Paterson, N. J.
Baker, O. D., Kendall & Baker, Boston, Mass.
Baettenhausen, Theo., Pottier & Stymus Co., 41st st. and Lexington ave., New York.
Brier, W. R., Henry Steinbach, Asbury Park, N. J.
Baldwin, O. W., J. W. Brown & Co., Lebanon, N. H.
Brown, Robert, Deposit, N. Y.
Brockhorst, F., D. M. Williams & Co., 125th st. and Third ave, New York.
Behr, O. M., O. M. Behr & Bro., Amsterdam, N. Y.
Burdett, W. V., Burdett & Rawlinson, North Adams, Mass.
Buckingham, Chas. B., N. Buckingham & Co., Bridgeport, Conn.
Blum, David, Hempstead, N. Y.
Brown, Freeman H., Luke & F. H. Brown, North Bridgeton, Me.
Beals, F. H., the Thos. P. Beals Co., Portland, Me.
Bartlett, Chas. E., Adams & Co., New York.
Brown, Albert, A. Brown & Son, Schenectady, N. Y.
Burke, P. W., Dunn & Burke, Providence, R. I.
Bowls, H., 4 W. 28th st., New York.
Bassett, C. E., French & Bassett, Duluth, Minn.
Baumann, S. J., Baumann Brothers, 22 E. 14th st., New York.
Brown, E. S., E. S. Brown & Co., Fall River, Mass.
Badger, C. H., Eastman, Schleicher & Lee, Indianapolis, Ind.
Bodine, F. J., J. P. Bodine & Son, Flemington, N. J.
Beckwith, Henry C., J. B. Carpenter & Co, 419 Broadway, New York.
Berkemeyer, Wm., Berkemeyer & Gehringer, Allentown, Pa.
Brady, E. E., Brady & Chadeayne, Stamford, Ct.
Brown, E. C., A. Brown & Son, Schenectady, N. Y.
Beecher, C. H., Amos Hillbron & Co., 1027 Market st., Philadelphia, Pa.
Bicknell, Geo. J., Atkinson House Furnishing Co., 827 Washington st., Boston, Mass.
Brown, Dexter D., Binghamton, N. Y.
Baumann, L. L., Baumann & Co., 103 Avenue A, New York city.
Burton, Silas, D. M. Read Co., Bridgeport, Conn.
Barrett, M. L., Scranton, Pa.
Bridges, E. L., Hopkinton, Mass.
Bentley, A., Scranton, Pa.
Bentley, H. E. W., A. Bentley, Scranton, Pa.
Barry, E. H., Georgetown, Mass.
Bodenheimer, S., Martin Emerich, 259 State street, Chicago, Ill.
Brown, O. H., Spring Lake, N. J.
Bentley, A. W., A. Bentley, Scranton, Pa.
Becher, J. E., Haskell & Hatton, Richmond, Va.
Brodowsky, Selig, B. Brodowsky & Son, 123 Delancey street, New York.
Broderick, Edward L., L. Broderick, 31 Newark avenue, Jersey City, N. J.
Bailey, A., Holyoke, Mass
Barends, F. J., B. W. Wooster Furniture Co., Albany, N. Y.
Bates, C. E., E. Bates, 1012 Market st., Philadelphia, Pa.
Bennett, Wm., Bennett Bros. Co., Louisville, Ky.
Braverman, S., Geiger & Braverman, 71 Essex st., New York.
Barclay, Henry H., Irish & English, Buffalo, N. Y.
Brown, P. H., Brown & Durham, New Haven, Conn.
Baines, Thos., Philadelphia, Pa.
Baumann, Jacob, J. & S. Baumann, 178 8th ave, New York.
Blackwell, N. R., Pennington, N. J.
Baker, A. G., Hawleyville, Conn.
Bloomingdale, E. W., Bloomingdale Bros., 3d ave. and 59th st., New York.
Brockway, C. A., Hilton, Hughes & Co., New York.
Bullard, H. R., Chas. O. Howe, Glens Falls, N. Y.
Bricker, W. H., Chambersburg, Pa.
Barstow, S. K., Vincent-Barstow Co., Cleveland, Ohio.
Bell, Wm. H., Bristol, R. I.
Baker, J. E., Dobbs Ferry, N. Y.
Bolen, Alex., H. O'Neil & Co., 20th st. and 6th ave., New York.
Berdan, R. R., R. R. Berdan & Co., Passaic, N. J.
Brown, H. R., Strobel & Sons, 53 Elizabeth st., New York.
Beimer, T. A., Sidney, Squires & Co., Boston, Mass.
Bishop, Wm. H., Baldwin Bros. & Co., New York.
Blaise, John P., Philadelphia, Pa.
Beck, Henry, George Beck, Baltimore, Md.
Brown, D. M., 132 E. 23d st., New York.
Buckmaster, M., Waterbury, Conn.
Beush, Joseph, Anton Beush, New York.
Britton, G. W., Gately & Britton, Reading, Pa.
Bergner, Otto, Calincoon Depot, N. Y.
Burke, N. Y., Burke & Lynch, 1391 3d av, New York.
Barnum, E. C., J. M. Ives Co., Danbury, Conn.
Brockway, Geo. H., 113 Court st., Brooklyn, N. Y.
Butterbaum, Fred., Wm Gulden, Union Hill, N. J.
Barnes, Ambrose E., 198 Canal st, New York.
Baker, W. H., Dover, N. J.
Belch, T. B., Belch & Keenan, Saugerties, N. Y.
Barter, F. R., New York.
Benkiser, Chas. A., Benkiser & King, 64 Nassau st., New York.
Browne, J. T., J. G. Browne & Co., 223 Court st., Brooklyn, N. Y.
Bryson, J. C., Green & Bryson, Paterson, N. J.
Barnes, W. F., A. E. Barnes & Bro., 198 Canal st., New York.
Ballin, Aaron, 461 8th av., New York.
Brun, W. H., Daniels & Fisher, Denver, Colo.

Cannon, C. Irving, Cannon's, Newark, N. J.
Corey, W. L., Walter Corey Co., Portland, Me.
Coe, O. W., T. G. Seliew, 111 Fulton st., New York.
Crown, J., Sherman Outfitting Co., Newark, N. J.
Case, L. C., Jr., Clinton, N. Y.
Croft, Washington, John Sloat & Co., Port Chester, N. Y.
Chadeayne, S. S., Brady & Chadeayne, Stamford, Conn.
Chesley, W. C., W. C. & I. T. Chesley, Concord, N. H.
Chandler, N. T., N. T. Chandler & Co., Wellsboro, Pa.
Curtin, Thos. J. Mullin & Co., Newark, N. J.
Cordts, Henry, Cordts & Delehey, Hoboken, N. J.
Cole, W. S., A. S. Cole & Son, Cranbery, N. J.
Conover, R. C., Conover & Purdy, Manasquan, N. J.
Coe, F. C., Torrington, Conn.
Cooper, Chas. S., Cooper & Williamson, Trenton, N. J.
Crofutt, Geo. B., Orange, N. J.
Clark, Geo. C., Jas. H Bruce, Middletown, Conn.
Case, W. P., Morris & McKay, 80 White st., New York.
Creteau, F. A., Sumwalt & Jones, 62 College pl., New York.
Currier, F. E., C. E. Osgood Co., 744 Washington st., Boston, Mass.
Chalmers, H. W., Minch & Eisenbrey, 218 W. Lexington st., Baltimore.
Chambers, J. W., Chambers, Megahan & Reed, Williamsport, Pa.
Crawford, C. E., C. E. Crawford Furniture Co., Middletown, N. Y.
Cook, F. R., James Cook, Caldwell, N. J.
Covell, J. W., W. K. Covell, Newport, R. I.
Covell, W., W. K. Covell, Newport, R. I.
Curth, L., L. Curth & Sons, 1810 Fulton st., Brooklyn, N. Y.
Chamberlain, Jas., Chamberlain Furniture and Mantel Co., New Haven, Conn.
Cann, Geo. W., P. Derby & Co., 202 Canal st., New York.
Camp, W. B., B. Lowenstein & Bros., Memphis, Tenn.
Cohen, Richard, 87 Hester st., New York.
Colby, John A., Colby & Son, 148 Wabash ave., Chicago, Ill.
Coffay, T. J., S. Rosenbloom & Sons, Syracuse, N. Y.
Clingman, Geo. F., Tobey Furniture Company, Wabash ave. and Washington st., Chicago, Ill.
Crispell, Jonas, New Paltz, N. Y.
Creecy, D. K., Creecy & Dill, Norfolk, Va.
Champlain, Duane, G. W. & S. C. Kipp, Jr., Sing Sing, N. Y.
Cook, E. A., Webster, Cook & Co., 1 Washington st., Boston, Mass.
Courser, H. A., Courser, Clemens & Co., Scranton, Pa.
Cummings, Geo. A., Cummings & Co., Lancaster, N. H.
Coit, Geo., Hersee & Co., Buffalo, N. Y.
Cordts, F. H., The Frank Cordts Co., 111 Washington st., Hoboken, N. J.
Campbell, F. M., Jno. J. DeZouche Co., 1517 Chestnut st., Philadelphia, Pa.
Colby, W. F., Barre, Vt.
Cody, J. H., North Adams, Mass.
Cassin, Thos., 58 Myrtle ave., Brooklyn, N. Y.
Craig, Wm., Craig & Harding, 1236 F st., Washington, D. C.
Curtin, John, 44 Washington st., Boston, Mass.
Cowell, John A., Anthony, Cowell Co., Providence.
Convery, W. J., Convery & Walker, Trenton, N. J.
Cosgrove, J. F., G. Fox & Co., Hartford, Conn.
Carter, Geo. F., R. H. White & Co., Boston, Mass.
Carpenter, E. P., E. P. Carpenter & Co., Pawtucket, R. I.
Cabus, Alex. G., 120 W. 17th st., New York.
Conway, J. E., Great Barrington, Mass.
Crane, Geo. W., Bowditch & Prudden Co., New Haven, Conn.
Caulkins, F. L., Caulkins & Post, Middletown, Conn.
Clayton, J. H., Allentown, N. J.
Clinchy, J. H., 208 W. 125th st., New York.
Cahn, R. J., Dives, Pomeroy & Stewart, Harrisburg.
Covington, J. C., 255 Canal st., New York.
Conaway, H. B., Hahne & Co., Newark, N. J.
Clark, Wm. Jas., Hamilton & Clark, Newark, N. J.
Clark, John, John Clark & Co., Newark, N. J.
Crawford, J. S., Portsmouth, Va.
Collins, P., Howard & Collins, 17th and Chestnut sts., Philadelphia, Pa.
Currier, S. D., Youngstown, Ohio.
Casey, M. J., Casey Bros., 564 10th ave., New York.
Cobb, Edward B., Cobb & Devlin, 134 Friend st., Boston, Mass.
Cochrane, W. D., E. C. Young, Calais, Me.
Croll, Edw. L., Middletown Furniture Co., Middletown, Pa.
Connell, Edw., Andrews Manufacturing Co., 76 5th ave., New York.
Connolly, Jno., A. H. Davenport, 299 5th ave., New York.
Cohen, Nathan H., 124 E. Broadway, New York.
Campbell, E. L., K. J. Collins, 28 W. 23d st., New York.
Cox, John, Cox & Remmer, Utica, N. Y.
Curtis, H. W., A. A. Graff & Co., Rochester, N. Y.
Crosbie, M. M., Asbury Park, N. J.
Clark, Fred. S., Clark Bros., Islip, N. Y.
Conway, T. B., Twining & Co., Waterbury, Conn.
Crowthers, Chas. R., the Lee Bros. Furniture Co., Bridgeport, Conn.

LIST OF BUYERS AT THE NEW YORK FURNITURE EXPOSITION, JANUARY, 1895.—Continued.

Carl, Chas. W., Carl & Levan, Lockport, N. Y.
Carroll, W. F., Chicago Carpet Co., Chicago, Ill.
Culver, E. B., Great Barrington, Mass.
Cate, Chas. E., E Morrill Furn. Co., Dover, N. H.
Comstock, F. J., Comstock Furn. Co., St. Louis, Mo.
Corell, W. J., Bloomsburg, Pa.
Cohen, Louis, Hempstead, L. I.
Conroy, A. J., A. J. Conroy & Co., Cincinnati, Ohio.
Chesnutt, J. T., Shellas & Chesnutt, Brooklyn, N Y.
Canapary, Wm. J., M. Jauer, 141 Maiden Lane, New York.
Cornell, A. B., A. B. Cornell & Co., Oneonta, N. Y.
Cowperthwait, J. Howard, B. M. Cowperthwait & Co., 187 Park Row, New York.
Cowperthwait, J. Howard, B M. Cowperthwait & Co., 187 Park Row, New York.
Cahn, Edward, E. G. Grossman, New York.
Cooper, S. G., Fidelity Storage and Furniture Co., Paterson, N. J.

Davis, R. S., R. S. Davis & Co., Portland, Me.
Doolittle, S. L., Ellis Furniture Co., Ingersoll, Ont.
Dodman, H. G., Wyckoff, Seamans & Benedict, New York.
Dakin, W. A., John Robbie Co., Manchester, N. H.
Downer, M. M., Downer & Edwards, Bridgeport, Conn.
Dill, W. T., Creery & Dill, Norfolk, W. Va.
Delaport, A., Wm. Kellner, 113 Nassau st., New York.
Davidson, I., W. A. Pollock, Baltimore, Md.
Durham, Myron R., Brown & Durham, New Haven, Conn.
Doty, Geo. W., Morrisville, Vt.
Duffy, Jas. J., Homer, Le Bouttillier, Philadelphia, Pa.
Darrow, Geo. B., Lawrence Wilde & Co., 42 Cornhill, Boston, Mass.
Demarest, Chas. W., B. Fitch & Co., 59 4th ave., New York.
Doran, C. M., Cunningham & Doran, Danbury, Conn.
Durring, P. H., Durring Bros., 944 Fulton st., Brooklyn, N. Y.
Dempsey, J. A., Dempsey Bros., 21st st. and Columbia ave., Philadelphia, Pa.
Dempsey, M. A., Dempsey Bros., 21st st. and Columbia ave., Philadelphia, Pa.
Driver, Wm. S., 1220 Girard ave., Philadelphia, Pa.
Dowd, Chas., Dowd & Bransfield, Westerly, R. I.
Doyle, E. J., Doyle & Rhinehart, 198 Grand st., Brooklyn, N. Y.
Doster, J., J. Doster & Sons, Dansville, Pa.
Donegan, Geo. J., Bayonne, N. J.
Dias, David, Lucius Field & Co., Clinton, Mass.
Dunn, John S., 544 Newark ave., Jersey City, N. J.
De Nevers, E. B., Enterprise Furniture Store, Central Falls, R. I.
Daub, Wm. J., Easton, Pa.
Daub, F. C., W. J. Daub, Easton, Pa.
Dompierre, Geo., 88 Newark ave., Jersey City, N. J.
Dingwall, James, the David Harley Co., Pawtucket, R. I.
Distlehorst, G. E., Snyder & Magee Co., Bloomsburg, Pa.
Dignam, H. H., J. Palmer & Co., 2240 3d ave., New York.
Dodge, J. C., Glen Cove, L. I.
Dean, John M, John M. Dean Co., Providence, R. I.
Du Boes, C. B., Peck & Van Dalfsen, Newburgh, N. Y.
Darwin, W. P., Duncan, Schell Furniture Co., Keokuk, Iowa.
Desforges, A., H. P. Labelle & Co., Montreal, Can.
Dickinson, W. S., W. S. Dickinson & Son, Pocomoke, Md.
Donner, A. H., New Haven, Conn.
Donovan, Matt., Paterson, N. J.
Doherty, John S., 537 8th ave., New York.
Domiatin, Frank, Daniel Farrell, 675 3d ave., New York.
Dunbracco, N., Hartman & Dunbracco, Baltimore, Md.
Dorsett, W. W., John A. Githens & Co., Asbury Park, N. J.
Dierksen, Herman H., Frank Cordts, F. & C. Co., Hoboken, N. J.
Donovan, M. O., Bridgeport, Conn.
Dorney, C. A., C. A. Dorney Furn. Co , Allentown, Pa.
Delehanty, J. E., James P. Delehanty, New York.
Davies, S. J., Davies Bros., Toronto, Ont.
Duffett, F. B., Davies Bros., Toronto, Ont.
Duncan, R. T., R. H. Macy & Co., New York.
Darling, H., Darling & Barnard, Gloversville, N. Y.
Dwyer, W. C., J W. Greene, 318 Grove st., Jersey City. N. J.
Duff, Peter, 253 Columbia st., Brooklyn, N. Y.
Duff, J. C., Peter Duff, 253 Columbia st., Brooklyn.
Davison, C. M., Jamesburg, N. J.
Distlehorst, W. W., Conyngham, Pa.
Dompierre, J. N., Jersey City, N. J.
Dreves, Fred., Worsley Bros., So. Bethlehem, Pa.

Ehrlich, S., J. & A. Ehrlich, 1289 Tremont st., Boston.
Ehrlich, J., J. & A. Ehrlich, Boston, Mass.
Euwer, M. G., Euwer Bros. & Co., Verona, Pa.
Epstein, M., 843 S. 2d st., Philadelphia, Pa.
Eddeson, E. H., New York.
Erb, Thos., John Ruckelshaus, Newark, N. J.
Evarts, F. H., Brown & Durham, New Haven, Conn.
Ellis, H., W. H. Crossman & Co., 77 Broad st., New York.
Engelhard, Stephen, J. M. Well's Sons, Middleport, Ohio.
Eisler, H. S., 75 Bowery, New York.
Emens, Chas. H., Afton, N. Y.
Eldridge, J. Wm., Watson M. Holmes, Hoosick Falls, N. Y.
Emerson, C. S., Emerson & Son, Milford, N. H.
Emerson, H. L., Emerson & Son, Brattleboro, Vt.
Eagleston, A. P., A. P. & E. L. Eagleston, Hyannis, Mass.

Egolf, Gus, Morristown, Pa.
Edson, Chas. M., Edson Bros., Williamstown, Vt.
Engel, J. M., Engel & Brunswick, 621 North 2d st., Philadelphia, Pa.
Eckhardt, C., 2862 3d ave., New York.
Ennis, J. P., Orange, N. J.
Ettinger, M. A., A. Graff & Co., Rochester, N. Y.
Ellingwood, Geo., Ellingwood Fur. Co., Portland, Me.
Emmans, T. A., American Wringer Co., Montreal, Canada.
Ettinger, E. O., Baltimore Furniture Co., 1637 West Baltimore st., Baltimore, Md.
Eckhardt, L., C. Eckhardt, 2862 3d ave , New York.
Ehrich, J. S., Ehrich Bros., 6th ave. and 23d st., New York.
Edwards, R. E., Northampton, Mass.
Eggleston, H. J., Eggleston Bros., Amenia, N. Y.
Eaton, E. V., D. E. Rogers, Danbury, Conn.
Etchison, Wm. H. B., Frederick City, Md.
Estes, Webster C., E. B. Estes, Son & Co., New York.

Fletcher, F. E., Fletcher & Cook, Corning, N. Y.
Fehmel, A., A. Schulz, 269 Grand st., Brooklyn, N. Y.
Fitzsimmons, M. J., Malley, Neely & Co., New Haven, Conn.
Fazakerly, Thos., Jr., Annesley & Co., 57 N. Pearl st., Albany, N. Y.
Farquhar, A. H., Schoharie, N. Y.
Fellheimer, N. C., Aaron Strauss, 113 N. Howard st., Baltimore, Md.
Fishel, Geo. M., Royal Furniture Co., 200 W. 125th st., New York.
Franz, Daniel A., Lebanon, Pa.
Fox, J. F., Annandale, N. J.
Fernald, W. J., W. J. Fernald & Co., Concord, N. H.
Funck, A. H., C. Funck & Son, Bristol, Conn.
Ford, Albert, Soullard & Ford, 1299 Broadway, Brooklyn, N. Y.
Filley, L. J., Bruce, Filley & Co., Hartford, Conn.
Ferguson, A. J., Callender, McAuslan & Troup Co., Providence, R. I.
France, E. D. B., C. E. Crawford Furniture Co., Middletown, N. Y.
Fitzgerald, J. B., Silsbee Fur. Co., Elmira, N. Y.
Fishel, J., Riverhead, L. I.
Fannin, John, Hahne & Co., Newark, N. J.
B. L. Fitch, B Fitch & Co., 59 4th ave., New York.
Ferth, Geo. W., Suttle & Hubschmidt, Phillipsburg, N. J.
Fishel, L. H., Babylon, L. I.
Fitzgerald, Thos. F., J. W. Fitzgerald, Wallingford, Conn.
Furey, Wm., Frank A. Hall, 221 Canal st., New York.
Ferdinand, Frank, Boston, Mass.
Freeze, Frank E., Stevens, Freeze & Co., 93 Court st., Boston, Mass.
Fenn, L. T., Hartford, Conn.
Fenn, J. R., Hartford, Conn.
Faucher, A. S., Binghamton (N. Y.) House Fur. Co.
Fortone, A., A. Fortone & Co., Saranac Lake, N. Y.
Filley, H. G., J. M. Burrall & Co., Waterbury, Conn.
Flint, Geo. W., Geo. W. Flint & Co., Hartford, Conn.
Fluri, Geo. V., Fluri Brothers, New York.
Fluri, John R., Seifer & Fluri, Brooklyn, N. Y.
Fisher, F. H., S. Baumann & Co., 46th st. and 8th ave., New York.
Fisher, H. M., Jacob Lockwood, Brooklyn, N. Y.
Franzheim, H. C., G. Mendel & Co., Wheeling, W. Va.
Folensber, W. S., Amsterdam, N. Y.
Fowler, J. C., Sheppard Knapp & Co., 6th ave. and 18th st., New York.
Foster, Chas. E., 59 Sullivan st., Brooklyn, N. Y.
Fritz, Theo. P., Fritz & Hummel, 690 Grand st., Brooklyn, N. Y.
Fahy, M. J., P. J. Kelly & Co., New Haven, Conn.
Farrell, Jos. A., Lawrence Farrell, 146 Broad st., Trenton, N. J.
Farrell, P. F., Lawrence Farrell, Trenton, N. J.
Fox, F. J., Annandale, N. J.
Flint, Chas. H., Flint & Barker, Worcester, Mass.
Fuller, E. P., E. P. Fuller House Furnishing Co., Mt. Vernon, N. Y.
Fraser, Robert, Utica, N. Y.
Friel, John J., Friel & Hand, 891 3d ave., New York.
Ferguson, W. J., Ferguson & Ferguson, Bridgeport, Conn.
Ferguson, T. J., Ferguson & Ferguson, Bridgeport.
Finkenberg, A., 48 Avenue B, New York.
Fry, J. P., Lehigh Valley Furn'g Co., Allentown, Pa.
Foss, Walter P., J. F. Foss & Sons, Portland, Me.
Farren, R. B., Farren Bros. Co., New Haven, Conn.
Fuller, Eugene B., E. P. Fuller House Furnishing Co., Mt. Vernon, N. Y.
Freedberger, H., Roth & Berkowitz, 197 Delancy st., New York.
Foss, John S., F. F. Foss & Sons, Portland, Me.
Fitts, C. N., Northampton, Mass.
Foxwell, S. H., F. J. Murphy, 415 W. Baltimore st., Baltimore, Md.
Farrell, Lawrence, Trenton, N. J.
Fitzwater, P. S., Jos. L. Shoemaker & Co., 205 N. 4th st., Philadelphia, Pa.
Friedman, H., Consolidated Mdse. Co., Philadelphia.
Feigle, Gus., J. Reisman, 199 E. 3d st., New York.
Fuerth, E., Ludwig Baumann & Co., New York.
Fuller, C. C., C. C. Fuller & Co., Hartford, Conn.
Fenton, F. H., Greenwich, N. Y.
Fay, Frank, Fay Mfg. Co., Chester, Mass
Falkenstein, M., New York.
Fricke, Frank R., Elizabeth, N. J.
Fahan, Michael, B. G. Latimer & Sons Co., Brooklyn, N. Y.
Frear, H P., Gorton & McCabe, Rochester, N. Y.
Fishel, E., A. Fishel & Co., Patchogue, N. Y.
Fowkes, J. H., Decatur & Fowkes, 102 Hanover st., Boston, Mass.
Finch, R. H., H. C. Hamm, Chatham, N. Y.
Farrelly, John J., Burke & Lynch, 1391 3d ave., New York.
Friedman, B., 42 Avenue C, New York.
Fuller, A. E., Litchfield, Conn.
Fishel, E. D., Riverhead, N. Y.

French, Albert, Fred F. Wheeler, Albany, N. Y.
Fischwenger, Henry A., Brooklyn, N. Y.
Finn, John B., Finn Bros., 28 Centre st., New York.

Godfrey, Wm. H., Lawrence, Mass.
Garson, M. L., Wood Credit Co., Rochester, N. Y.
McGarvey, E., S. W. Woolsey & Son, 193 Grand st., Brooklyn, N. Y.
Goodwin, T. L., Goodwin & Kendrick, Merrimac, Mass.
Gray, A. F., Detroit, Mich.
Gray, F. B., Alfred A. Gray, Detroit, Mich.
Gillespie, F. E., the Liebmann Co., 436 Fulton st., Brooklyn, N. Y.
Gay, W. H., Berkey & Gay Furn. Co., Grand Rapids, Mich.
Greason, E. C., Greason & Osborn, Newark, N. J.
Gifford, J. Bernard, A. L. Nichols & Co., Fall River, Mass.
Girvin, J. E., Walrath & Girvin, Syracuse, N. Y.
Gemar, Chas. W., P. Gemar & Son, East Orange, N. J.
Goeren, John, Newark, N. J.
Gulden, Wm., Union Hill, N. J.
Gordon, Fred., Boonton, N. J.
Geiger, Chas., Geiger & Braverman, 71 Essex st., New York.
Gillies, A., J. S. Gillies & Co., 35 West 23d st., New York.
Guild, L. L., Caulkins & Post, Middletown, Conn.
Goff, E. P., Neal, Goff & Inglis Co., Hartford, Conn.
Grasmann, F., 1065 Broadway, Brooklyn, N. Y.
Guenzel, C. J., Budge & Morris Co., Lincoln, Neb.
Goerke, P. J., Goerke Bros. Brooklyn, N. Y.
Goodale, Warren, Clinton, Mass.
Glacie, Edwd., D. S Hess & Co., 876 Broadway, New York.
Greaves, Edw. W., London Furniture Co., London, Canada.
Greenberger, Morris P., Greenberger & Buechler, Newark, N. J.
Groft, F. L., Baltimore, Md.
Gregory, J. H., Gregory & Barnes, Kingston, N. Y.
Grosse, Carl, F. W. Traugott, Syracuse, N. Y.
Glamer, Philip, Bridgeport, Conn.
Grube, Andrew, Rhinebeck, N. Y.
Greenwood, Jos. N., J. Greenwood & Sons, Lawrence, Mass.
Gookin, M. F., Gookin Bros. & Co., Lowell, Mass.
Groesbeck, Geo. D., Kramrath's Emporium, Albany, N. Y.
Gray, W., Hoyt & Gray, Danbury, Conn.
Getler, J. S., Lansdale, N. J.
Gerwig, C. C., Bentley & Gerwig, Parkersburg, W. Va.
Gould, Geo. E., Philadelphia Furniture Co., 931 Market st., Philadelphia, Pa.
Gassmann, Henry, New York.
Goldsmith, Max, B. Fitch & Co., 59 4th ave., New York.
Grocock, Samuel P., Woodward & Lothrop, Washington, D C.
Greenhouse, M. E , Camden, N. J.
Goldsmith, Wm. F., Goldsmith, Moore & Co., Lynn, Mass.
Gyger, Wm , John Wanamaker, 13th and Market sts., Philadelphia, Pa.
Gilbert, G. A., N. S. Gilbert & Sons, Norwich, Conn.
Gilbert, N. G., N. S. Gilbert & Sons, Norwich, N. Y.
Gray, Wm. I., B. Gray & Sons, Hudson, N. Y.
Grohman, E. G., 2273 3d ave., New York.
Goll, Frederick, 175 Canal st., New York.
Graff, A. A. Graff & Co., Syracuse and Rochester N. Y.
Graff, L. A., A. A. Graff & Co., Syracuse, N. Y.
Goodman, B. B., Cleveland, Ohio.
Griswold, D. P., Wallingford, Conn.
Griswold, S. A., Branford, Conn.
Gray, John, G. Fox & Co., Hartford, Conn.
Greene, J. W., 318 Grove st., Jersey City, N. J.
Geoffrey, Arthur, New York.
Green, A. D., Culhane & Green, Binghamton, N. Y.
Gould, W. S., Southington, Conn.
Gould, W. J., W. S. Gould, Southington, Conn.
Gleason, L. P., Gleason & Co., Montpelier, Vt.
Greenberger, H., E. Greenberger & Bro., 852 3d ave., New York.
Greenberger, E., E. Greenberger & Bro., New York.
Gloeckner, B., E. C. Gloeckner, 81 S. Pearl st., Albany, N. Y.
Gough, Henry A., Yingst Furniture and Carpet Co., Harrisburg, Pa.
Githens, J. A., J. A. Githens & Co., Asbury Park, N. J.
Gibbard, W. T., I. Gibbard & Sons, Napanee, Ont.
Green, J. C., Green & Waterman, Troy, N. Y.
Gallagher, Daniel, 43 S. Second st., Philadelphia, Pa.
Gehringer, Jos. F., Berkemeyer & Gehringer, Allentown, Pa.
Guttag, L., 2893 3d ave., New York
Garvey, Wm. F., Garvey Bros., 378 3d ave., New York.
Green, Thos., Green & Bryson, Paterson, N. J.
Graham, W. W., Wm. Graham's Sons, 200½ E. 28th st., New York.

Hersey, Geo. L., J. W. Hersey & Son, Springfield, Mass.
Hines, Gabriel, Julius Hines & Son, 401 No. Gay st., Baltimore, Md.
Hollister, J. A., Frederick Rode, 518 5th ave., New York.
Hull, S. P., Hull & Co., Scranton, Pa.
Hansburg, P. R., New York.
Harper, C. L., Harper Furniture Co., Buffalo, N. Y.
Heilman, J. R., A. H. Heilman & Co., Williamsport, Pa.
Harder, P. F., Hersey & Son, Springfield, Mass.
Hemmenway, E. S., E. S. Hemmenway & Co., 166 North 5th st., Boston, Mass.
Harrison, S. B., E. A. Kirch & Co., Newark, N. J.

LIST OF BUYERS AT THE NEW YORK FURNITURE EXPOSITION, JANUARY, 1895.—Continued.

Hurlbert, Thos. H., Ansonia Furniture and Carpet Co., Ansonia, Conn.
Haberer, Geo. J., Lowville, N. Y.
Huettner, H. F., Hicksville, L. I.
Howard, C. R., the Howard & Barber Co., Derby, Conn.
Howland, S. A., Household Furn. Co., Providence.
Heyman, S., S. Heyman & Co., 993 3d ave., New York.
Hearn, J. J., Westfield, Mass.
Hersey, J. W., J. W. Hersey & Son, Springfield, Mass.
Hines, John J., Abram French Co., 91 Franklin st., Boston, Mass.
Huff, H., G. C. Parker, Plainfield, N. J.
Howell, W. E., Crumrine & Howell, Salem, Ohio.
Harman, Jos. N., J. & J. N. Harman, Wilmington, Del.
Hoos, Edward, Hoos & Schulz, 11 Newark ave., Jersey City, N. J.
Hasse, Chas. H., Hoos & Schulz, Jersey City, N. J.
Helbron, M., R. Rosenheim & Co., 1550 1st ave., New York.
Harrison, W. F., Morris & McKay, 80 White st., New York.
Hall, H. E., Forbes & Wallace, Springfield, Mass.
Herrmann, J. P., House & Herrmann, Washington, D. C.
Hahne, Richard, Hahne & Co., Newark, N. J.
Hoyt, S. B, Hoyt Bros., Katonah, N. Y.
Hoyt, J. R., Hoyt Bros., Katonah, N. Y.
Hall, Chas., Springfield, Mass.
Hunt, F. J., Reading Installment Co., Reading, Pa.
Hammond, Fremont, Hammond, Mills & Co., Patchogue, L. I.
Haverty, J. J., Rhodes, Snook & Haverty Furn. Co., Atlanta, Ga.
Hager, W. C., Hager & Bro., Lancaster, Pa.
Hoitt, Chas. A., Chas. A. Hoitt & Co., Manchester, N. H.
Hodgman, F. H., P. Derby & Co., 202 Canal st., New York.
Heilbron, Julius, S. N. Adler Furn. Co., St. Paul, Minn.
Hobson, Chas., 306 West 125th st., New York.
Hall, Geo. A., Burlington, Vt.
Hirsch, H. H., Jos. Hirsch & Son, 332 N. 2d. st., Philadelphia, Pa.
Hirsch, A. S., Jos. Hirsch & Son, 332 N. 2d. st., Philadelphia, Pa.
Hall, Frank A., 221 Canal st., New York
Hanley, P. H., 41 Newark ave., Jersey City, N. J.
Hoffman, W. H., L. F. Haase Co., Waterbury, Conn.
Haase, F. W., L. F. Haase Co., Waterbury, Conn.
Hummell, John, Fritz & Hummel, 690 Grand st., Brooklyn, N. Y.
Hyams, H., 101 Court st., Brooklyn, N. Y.
Heinitch, Walter H., Lancaster, Pa.
Hummell, O. J., L. Hummell, Shamokin, Pa.
Hunt, Thos. H., Gloucester, Mass.
Hall, Edwin E., Hall & Starkuz, Skaneateles, N. Y.
Hunn, F. E., the Bowditch & Prudden Co., New Haven, Conn.
Higgins, Daniel F., F. T. Higgins, 3396 Third ave., New York.
Hamilton, T. B., Denholm & McKay Co., Worcester, Mass.
Hoagland, Geo. W., John Steinbach, Asbury Park, N. J.
Higley, O. L., People's Furniture Co., Buffalo, N. Y.
Hoyt, C. H., Hoyt & Gray, Danbury, Conn.
Hunt, W. E., Trymby, Hunt & Co., 1219 Market, st., Philadelphia, Pa.
Hinkley, D. C., Westerly, R. I.
Huber, Nicholas, Mahaney City, Pa.
Heilman, A. H., A. H. Heilman & Co., Williamsport, Pa.
Hughson, H. E., Sargent Mfg. Co., Muskegon, Mich.
Hartnagle, A. Boynton & Co., 658 Broadway, Brooklyn, N. Y.
Howe, Wm. N., Shellas & Chestnutt, Broadway and Greene ave., Brooklyn, N. Y.
Hall, P. M., 56 Montgomery st., Jersey City, N. J.
Hopkins, G. N., Pittsfield, Mass.
Halford, G., Winsted, Conn.
Heilbron, L., Reading, Pa.
Heilman, A. C., Heilman Bros., Canonsburg, Pa.
Hileman, Edw. E., Kittanning, Pa.
Hileman, Chas. C., Greensburg, Pa.
Higgins, E. P., Ludwig Baumann & Co., 258 6th ave., New York.
Hirshberg, N. H., Hirshberg Bros. & Co., 323 W. Baltimore st., Baltimore, Md.
Hahne, August, Hahne & Co., 649 Broad st., Newark.
Harding, Wm. P., Craig & Harding, Washington, D. C.
Hall, John W., Jr., Hall, Headington & Co., Baltimore.
Helm, G. A., Fredk. Loeser & Co., Brooklyn, N. Y.
Hammond, F. C., Hamburger Furn. Co., Syracuse.
Hamburger, D. J., Hamburger Furn. Co., Syracuse.
Hand, Jas. F., Friel & Hand, Mt. Vernon, N. Y.
Horton, J. W., J. W. Horton & Co., Newport, R. I.
Humbert, J. L., F. Humbert & Sons, Syracuse, N. Y.
Hackett, Stanton H., Philadelphia, Pa.
Hornbeck, E. J., the G. W. Hall Co., Lakeville, Conn.
Hillbron, John, Amos Hillbron & Co., Philadelphia.
Hathaway, Wm. F., Hathaway & Co., New Bedford, Mass.
Howard, D. C., Howard Bros., Meriden, Conn.
Howell, Chas. E., Chas. E. Howell & Co., Pittston, Pa.
Heilborn, M., M. Heilborn & Bros., 8th st. and Girard ave., Philadelphia, Pa.
Hannold, Geo. W., W. H. Hannold & Son, Swedesboro, N. J.
Harrison, Joseph, E. A. Kirch & Co., Newark, N. J.
Henry, P. C., Basking Ridge, N. J.
Hinse, H. G., Havana, Cuba.
Hartman, E. A., Hartman & Dunbracco, Baltimore, Md.
Hamilton, Wm., Hamilton & Clark, Newark, N. J.
Higgins, John E., B. M. Cowperthwait & Co., 187 Park row, New York.

Hubschmitt, Geo., Suttle & Hubschmitt, Phillipsburg, N. J.
Hoyt, Chas., Lyman Hoyt's Son & Co., Stamford, Conn.
Hay, A. B., Jas. Hay & Co., Woodstock, Ont.
Hatton, E., Jr., Haskell & Hatton, Richmond, Va.
Hall, William, J. R. Hall & Son, Lansford, Pa.
Hartman, J., Ludwig Baumann & Co., New York.
Harris, H., Harris Furn. and Carpet Co., Salt Lake City, Utah.
Hinze, Wm. S., Goerke Bros, Bedford av. and Broadway, Brooklyn, N. Y.
Habliston, W. M., W. M. Habliston, Petersburg, Va.
Herschmann, S. L., 290 Bowery, New York.
Hormand, F. F., Boston Supply Co., 9 Franklin st., Boston, Mass.
Harvey, Josiah, Paterson, N. J.
Hundley, T. M., Syndor & Hundley, Richmond, Va.
Herrick, M., Poughkeepsie, N. Y.
Hall, A. B., Eatontown, N. J.
Hopkins, Albert, Geo. M. Hopkins, Willimstown, Mass.
Headington, Wm., Hall, Headington & Co., Baltimore, Md.
Hunt, E. S., Essex, Conn.
Hyde, J. E., Hyde & Bond, New York.
Honeywill, J. T., Luzerne, Pa.
Houghton, W. H., the Houghton Co., Washington, D. C.
Himmel, Sol., M. L. Himmel, Baltimore, Md.
Horsfall, John H., Chas. H. Huber & Bro., 174 5th ave., New York.
Hogan, W. W., S. K. Pierce & Son, 42 Elizabeth st., New York.
Hoffmann, Albert, Rutherford, N. J.
Hall, W. B., New Haven, Conn.
Harvey, C. H., St. Albans, Vt.
Hall, C. W., R. L. Hall & Bro., New Canaan, Conn.
Hall, R. L., R. L. Hall & Bro., New Canaan, Conn.
Hall, L. C., R. L. Hall & Bro., New Canaan, Conn.
Hiscock, S. P., Keith & Hiscock, East Brookfield, Mass.
Helfrich, M. A., Helfrich & Weaver, Allentown, Pa.
Harrison, J. W., Harrison & Dalley, Nyack, N. Y.
Hurley, W. L., Gately & Hurley, Camden, N. J.
Hartwell, Frank C., Hartwell & Bainbridge Co., Troy, N. Y.
Hughes, Geo., Geo. Hughes & Son, Poughkeepsie, N. Y.
Hall, D. E., Guy & Co., Meriden, Conn.
Hester, E. L. D., W. A. Stokes & Co., 30 Warren st., New York.
Harmon, F. S., F. S. Harmon & Co., Tacoma, Wash.
Hayden, J. A., Hayden Furn. Co., Rochester, N. Y.
Harris, A. P., Glasgow, Scotland.
Hazell, Wm. H., New Haven, Conn.
Hannen, Thos., Kenosha, Wis.
Hearn, Geo. P., J. L. Lougee, Salem, Mass.
Higgins, A. L., Bar Harbor, Me.
Hyman, Geo., 103 Mott st., New York.
Huber, Hugo F., Chas. H. Huber & Bro., 174 5th ave., New York.

Ingersol, M. E., Pottier & Stymus Co., 41st st. and Lexington ave., New York.
Inglis, W. S., Neal, Goff & Inglis Co., Hartford, Conn.
Irving, Benj. H., Chas. Irving & Son, 509 3d ave., New York.

Jarvis, M., 62 Great Eastern st., London, England.
Jack, E. C., L. L. Blake & Co., Lewiston, Me.
Judge, M. J., Hill, Welch & Co., Lynn, Mass.
Judkins, I. C., R. S. Margerson, 2337 Washington st., Boston, Mass.
Jones, Edward P., E. W. Jones & Co., Winsted, Conn.
Josephs, E. I., W. Wolf & Co., Wilkesbarre, Pa.
Jones, Wm. I., Sumwait & Jones, 62 College place, New York.
Johnson, James, Hunter, Clark & Co., Fitchburg, Mass.
Jeffcott, L. B., New York Furniture Co., 126 W. 14th st., New York.
Jones, Frank W., Powlison & Jones, Plainfield, N. J.
Jackson, Chas. L., Reading, Pa.
Jordan, James, Jordan, Moriarty & Co., 207 Park row, New York.
Jurgens, J. F. B., Chas. S. Jurgens' Son, Richmond, Va.
Jauss, Jacob, B. H. De Boies & Co., 1380 3d ave., New York.
Johnson, J. W., Pt. Pleasant Hdwe. Co., Pt. Pleasant, N. J.
Jiloneck, D. H., A. A. Graff & Co., Syracuse, N. Y.
Jordan, John J., Andrews Mfg. Co., 76 5th ave., New York.
Johnson, G. R., Wilson Bros. Co., New York.
Jones, S. E., Bessemer, Ala.
Jones, E. W., E. W. Jones & Co., West Winsted, Conn.
Jaquays, A. W., L. H. Mace & Co., 111 E. Houston st., New York.

Knowlton, O. W., O. W. Knowlton & Co., Derby, Conn.
Kirch, E. A., E. A. Kirch & Co., Newark, N. J.
Kline, Jerome D., Shrader & Kline, Reading, Pa.
Kurtz, J., 175 Smith st., Brooklyn, N. Y.
Keane, Walter F., Phil. J. Walsh Est., 19 S. 2d st., Philadelphia, Pa.
Kline, Jacob, Jr., Somerville, N. J.
Kafka, Joseph, 935 Penn ave., Baltimore, Md.
Kraft, G., New York.
Kerr, S. B., Frank A. Hall, 221 Canal st., New York.
King, W. W., Warner & King, 404 6th ave., New York.
Kaschenbach, John, Wilkesbarre, Pa.
Keplinger, L. W., Keplinger & Co., Lancaster, Pa.
Klein, F. W., J. Kaufmann & Bro., Pittsburg, Pa.
Keppler, Julius, 121 N. 2d st., Philadelphia, Pa.
Kuhne, E. J., Brown, Thomson & Co., Hartford, Conn.
Kramrath, A., Kramrath's Emporium, Albany, N. Y.
Klein, D., Boston C'p't and Fur. Co., Yonkers, N. Y.

Knapp, E. T., Smith, Twichell & Knapp Co., Torrington, Conn.
Katzenbach, H. S., H. S. Katzenbach & Co., Trenton, N. J.
Knapp, H. M., Sheppard Knapp & Co., 13th st. and 5th ave., New York
Kopido, E. L., L. Kopido & Sons, 220 Pacific st., Jersey City, N. J.
Kelly, P. J., P. J. Kelly & Co., New Haven, Conn.
Keech, W. H., Pittsburg, Pa.
Kellogg, J. A., Hartford, Conn.
Klement, E. F., A. H. Van Horn, Ltd., Newark, N. J.
Kelly, M. J., O'Donnell & Gilbride, Lowell, Mass.
Kelly, M. J., Great Barrington, Mass.
Krause, C. B., C. B. Krause & Co., Allentown, Pa.
Kline, A. J., Dives, Pomery & Stewart, Reading, Pa.
Kroder, John, 255 Canal st., New York.
Kelley, John H., Geo. Kelley & Co., 810 Market st., Philadelphia, Pa.
Kabatchinck, J., 14 Division st., New York.
Koninsky, H., Troy, N. Y.
Koninsky, D. H., Koninsky, Troy, N. Y.
Krug, H., Simpson & Co., Berlin, Ont.
Kamak, R., Waterbury, Conn.
Kuhn, I., Kuhn & Co., New Orleans, La.
Kincaid, Henry L., Henry L. Kincaid & Co.
Kerr, A. N., Kerr, Siebecker & Co., Scranton, Pa.
Kleeman, J., People's Outfitting Co., Springfield, O.
Kleeman, M. L., Western Furn. Co., Cincinnati, O.
Kraemer, Albert, 431½ Grand st., New York.
Keller, Ferd., 216 S. 9th st., Philadelphia, Pa.
Keller, Paul, Ferd. Keller, 17 E 14th st., New York.
Krause, B. M., C. B. Krause & Co., Allentown, Pa.
Kingman, S. A., Waterbury, Conn.
Keane, James R., James R. Keane & Co., 1357 3d ave., New York.
Kortz, W., Catskill, N. Y.
Krom, Alonzo, Murtzfeld & Krom, Newburgh, N. Y.
Knapp, G. W., N. Buckingham & Co., Bridgeport, Conn.
Kuhne, A. G., Newark, N. J.
Keenan, Joseph, Belch & Keenan, Saugerties, N. Y.
Keith, Robt., Robt. Keith Furniture and Carpet Co., Kansas City, Mo.
Kelly, R. F., Thos. Kelly, 263 6th ave., New York.

Loader, Newton, Loader & Russell, 1244 Fulton st., Brooklyn, N. Y.
Lake, J. A., Putnam & Sprague Co., Worcester, Mass.
Lowenthal, L., L. Lowenthal & Sons, Baltimore, Md.
Logan, S. S., Wilson, Woods & Bros., Germantown, Pa.
Laughlin, D., 74 5th ave., New York.
Luce, C. W., C. W. Luce & Co., Gloucester, Mass.
Langley, W. C., Bay State Cpt. and Fur. Co., Boston, Mass.
Lincoln, Geo. L., J. M. Stewart's Sons Co., Concord, N. H.
Looker, A. T., Newark, N. J.
Looker, J. H., Looker & Ford, Elizabeth, N. J.
Lewy, Max, Royal Furniture Co., New York.
Lowenbein, A., A. Lowenbein's Sons, 120 W. 23d st., New York.
Lobo, L. S., G. Pardo & Co., New York.
Lawrence, Geo. W., Norwich, N. Y.
Ledger, W. L., Brown, Thomson & Co., Hartford, Conn.
Lara, A. M., M. Lara & Co., Minneapolis, Minn.
Louis, Geo., Harrison, N. J.
Leete, E. M., E. A. Leete & Son, Guilford, Conn.
Littell, I. M., Hahne & Co., Newark, N. J.
Leonard, C. J., T. Leonard & Sons, 711 Eighth ave., New York.
Lowenstein, L. B., B. Lowenstein & Bros., Memphis, Tenn.
Leininger, Geo. E., Easton, Pa.
La Salle, Geo. W., Wilmarth & La Salle, Glens Falls, N. Y.
Lovett, L. W., Newark, Del.
Lockwood, W. H., R. G. Lockwood's Sons, 1104 Fulton st., Brooklyn.
Livermore, O. J., Holyoke Fur Co., Holyoke, Mass.
Lincoln, J. C., Willimantic, Conn.
Leonard, E. J., Joshua Gregg & Co., 14th st., New York.
Lyford, Chas. P., Atkinson Furnishing Co., 827 Washington st., Boston, Mass.
La Bar, G., Emporium, Pa.
Luther, E., E. Luther & Co., Springfield, Mass.
Lively, John J., John Steinbach, West End, N. J.
Lynch, Geo. C., the Werner Co., New York.
Lansburg, Julius, Lansburg Furn. Co., New York ave. and 13th st., N. W., Washington, D. C.
Lipphard, William A., J. S. Seaman & Co., Reading, Pa.
Lincoln, C. H., Glenwood Furn. Co., Taunton, Mass.
Lyman, C. P., Lyman & Kellogg Co., Holyoke, Mass.
Laying, W. H., Laying & Austin, 415 Bedford ave., Brooklyn, N. Y.
Longnecker, C. K., W. F. Bronson, Painted Post, N. Y.
Ludlow, W. H., Anti-Trust Casket and Furn. Co., Canastota, N. Y.
Luther, H. L., Oneonta, N. Y.
Labelle, H. P., H. P. Labelle & Co., Montreal, Can.
Louden, H. A., Andrew Lester's Sons, 941 8th ave., New York.
Levy, F., A. Levy, 128 Ewen st., Brooklyn, N. Y.
Lewin, J., 45 W. 14th st., New York.
Lazear, W. C., Warwick, N. Y.
Lichtenstein, E. C., John Coyne & Co., 5th ave. and 14th st., Brooklyn, N. Y.
Leary, Jas. H., D. M. Read Co., Bridgeport, Conn.
Lawrence, E. B., New Canaan, Conn.
Lougee, A. L., Heywood Bros. & Co., 182 Portland st., Boston, Mass.
Lockwood, W. J., Lockwood Bros. & Co., Paterson, Lindenbaum, S., 47 Pitt st., New York.
Lynch, E. W., Gately & O'Gorman, Worcester, Mass.

LIST OF BUYERS AT THE NEW YORK FURNITURE EXPOSITION, JANUARY, 1895.—Continued.

Lee, John H., the Lee Bros. Furniture Co., Bridgeport, Conn.
Lieth, H. V. D., Lieth & Shilling, 264 1st st., Hoboken, N. J.
Lieberum, Wm., Bridgeport, Conn.
Lawton, K. I., A. R. Lawton, Fitchburg, Mass.
Lampe, Henry, 1607 1st ave., New York.
Lester, James F., Andrew Lester's Sons, 941 8th ave., New York.
Lester, Wm. C., Andrew Lester's Sons, 941 8th ave., New York.
Luhs, J., A. Luhs, 130th st. and 8th ave., New York.
Lockwood, J. T., White Plains, N. Y.
Lynch, B. F., 1391 3d ave., New York.
Luhs, A., 130th st. and 8th ave., New York
Little, John H., John H. Little & Co., 5 W. 14th st., New York.
Lane, E., Sharpless Bros., 801 Chestnut st., Philadelphia, Pa.
Leinmell, H. L., L. S. Plaut & Co., Newark, N. J.
Lawless, Wm. H., R. Miller & Son, 645 8th ave., New York.
Lohms, D., M. Phillips, 111 Avenue B, New York.
Lee, Peter C., H. O'Neil & Co., 6th ave. and 20th st., New York.
Luhmann, Wm., Ernest Miller & Co., New York.

Myers, C. S., Fishkill Landing, N. Y.
Marks, Joseph, M. Marks & Son, Charleston, S. C.
Metzger, W. E., Jr., Wm. Metzger & Sons, Rutland, Vt.
Manning, H. B., Manning Bros., New Brunswick, N. J.
Michaels, Joseph, 184 Smith st., Brooklyn, N. Y.
Michaels, M., Jos. Michaels, 184 Smith st., Brooklyn, N. Y.
Manges, Samuel F., Manges Bros., New York.
Messersmith, H., Buffalo, N. Y.
Murray, H. C., Willimantic, Conn.
Megahan, F. R., Chambers, Megahan & Reed, Williamsport, Pa.
Muir, J. F., Alexandria, Va.
Mayer, E. F., Waterbury (Conn.) Furniture Co.
Mason, Isaac, Brooklyn Furn. Co., Brooklyn, N. Y.
Mason, Chas. C., Brooklyn Furn. Co., Brooklyn, N. Y.
Mayer, H. E., Mayer & Pettett, Washington, D. C.
Mullins, John, Jersey City, N. J.
Mullins, Thos. J., Jersey City, N. J.
Meyer, B., 489 Columbus ave., New York.
Minshell, F. G., 719 8th ave., New York.
Moller, O., Cambridgeport, Mass.
Mossop, Anthony, Mossop & Engelson, 1521 3d ave., New York.
Margeson, Clyde R., Portsmouth Furniture Co., Portsmouth, N. H.
Mullins, Frank, Newark, N. J.
Murray, John A., Troy, N. Y.
Moran, Frank, J. L. Schneider, Asbury Park, N. J.
Miller, M., Gross Bros., Brooklyn, N. Y.
Mellor, Daniel, R. S. Andrews & Co., Thomaston, Conn.
Murdison, A., Adam, Meldrum & Anderson Co., Buffalo, N. Y.
Moore, M. E., M. Lara & Co., Minneapolis, Minn.
Manges, Louis, Manges Bros., 148 W. 23d st., New York.
Miller, John R., Sheppard Knapp & Co., 6th ave. and 13th st., New York.
Morris, W. S., Baumann & Bros., New York.
Minch, Wm. H., Minch & Eisenbrey, 218 W. Lexington st., Baltimore, Md.
Moriarty, John, Waterbury (Conn.) Furn. Co.
Mapes, Chas. H., N. Y. Furn. Co., Port Jervis, N. Y.
Miller, Robt., R. Miller & Sons, 645 8th ave., New York.
Miller, Robt., Jr., R. Miller & Sons, 645 8th ave., N.Y.
Monahan, Hugh V., 505 5th ave., Brooklyn.
Mahoney, J. F., Reading (Pa.) Instalment Co.
Moran, James, 730 3d ave, New York.
Myers, W., Albany, N. Y.
Maguire, James, 154 Myrtle ave., Brooklyn, N. Y.
Manning, John L., Manning Bros., New Brunswick, N. J.
Maclellan, John, Foy & Gibson, Melbourne, Australia.
Meade, James, Phil. J. Walsh Est., 19 S. 2d st., Philadelphia, Pa.
Matkins, Frank, Syndicate Trading Co., 120 Franklin st., New York.
McGrottey, E. J., B. Loewenstein & Bros., New York.
Maier, B., Chicago, Ill.
Mason, C. H., Lansingburgh, N. Y.
Morgan, John E., Williams & Morgan, Utica, N. Y.
Muller, James C., K. K. Mulier & Bro., Baltimore, Md.
Moriarty, Edw., Jordan, Moriarty & Co., 207 Park Row, New York.
Mallen, John, Allen Stephenson & Co., Knoxville, Tenn.
Markley, E. L., Royersford, Pa.
Markley, J. L., E. L. Markley, Royersford, Pa.
Michels, L., Stern Bros., West 23d st., New York.
Mills, C., Mills Bros., Brooklyn, N. Y.
Martin, H. S., Chicopee, Mass.
Mitchell, A., Jr., Syndicate Trading Co., 120 Franklin street, New York.
Mitchell, H. R., Westerly Fur. Co., Westerly, R. I.
MacKay, John, The Jas. Hay Co., Woodstock, Ont.
Morgan, A. R., Morgan & Co., Corry, Pa.
Muller, Edw., August Muller, Stonington, Conn.
Muller, August, August Muller, Stonington, Conn.
Mix, W. R., W. L. Wentworth, Bridgeport, Conn.
Moriarty, Henry, Jordan, Moriarty & Co., New York.
May, Chas., Seidler & May, Hartford, Conn.
Murray, Alex., De Graaf-Taylor Furniture Co., 147 W. 14th st., New York.
Mannes, Owen, Henry Mannes & Son, 429 8th ave., New York.
Murray, P. J., Holyoke, Mass.
Mersereau, W. T., Gould-Mersereau Co., 259 Canal st., New York.
Moran, M. J., 730 3d ave., New York.
Meyer, J. W. W., Ostermoor & Co., 116 Elizabeth st., New York.

Mitchell, J. T., Monticello, N. Y.
Manning, J. M., A. V. Manning & Sons, Trenton, N. J.
Manning, R. C., A. V. Manning & Sons, Trenton, N. J.
Morrison, Wm. Carbondale, Pa.
Miller, Lewis G., Arnold, Miller & Co., Providence, R. I.
Megary, Jas., M. Megary & Son, Wilmington, Del.
Morgan, M., Little Rock, Ark.
Mannes, J. N., 429 8th ave., New York.
Mowdey, D. T., D. G. Mowdey, Norristown, Pa.
Mallen, D. J., Pottier & Stymus Manufacturing Co., Lexington ave. and 41st st., New York.
Mooney, J. E., Windsor Locks, Conn.
Markel, W. P., A. D. Matthews & Sons, 404 Fulton st., Brooklyn, N. Y.
Merrill, Geo. A., H. M. Bixby & Co., Salem, Mass.
Mullen, Geo. H., Mullen & Bickley, Far Rockaway, L. I.
McGraw, John, Morris McGraw Woodenware Co., New Orleans, La.
McCook, Mr., Hodgkins & Co., 2515 Atlantic ave., Brooklyn, N. Y.
McCarthy, W. B., C. R. & W. B. McCarthy, Huntingdon, Pa.
McCarthy, C. R., C. R. & W. B. McCarthy, Huntingdon, Pa.
McLaughlin, Wm. A., Abraham & Straus, Brooklyn, N. Y.
McManus, Joseph, McManus Bros., Elizabeth, N. J.
McManus, Walter, McManus Bros., Elizabeth, N. J.
McLean, Hugh, McLean Bros., Holyoke, Mass.
McLean, Patrick, McLean Bros., Holyoke, Mass.
McFarlane, Franklin E., McFarlane & Phillips, 14 Milk st., Boston, Mass.
McGregor, C. F., Poughkeepsie, N. Y.
McGovern, James F., Jos. Bowman Co., Lebanon, Pa.
McCrery, Jas., L. W. Lovett, Newark, Del.
McCarthy, D., D. McCarthy & Sons, Syracuse, N. Y.
McCarthy, D. L., D. McCarthy & Sons, Syracuse, N. Y.
McArthur, A., A. McArthur & Co., 18 Cornhill, Boston, Mass.
McCrum, O. C., McCrum & Sons, New York.
McAlpin, R. A., M. F. Taintor & Co., Easthampton, Mass.
McKeown, John, Braddock, Pa.
McNeil, R. G., McNeil & Moles, 251 5th ave., New York.
McCurdy, J. C., J. C. McCurdy & Co., 569 Broad st., Newark, N. J.
McPherson, John, McPherson Furn. and Cpt. Co., Bridgeton, N. J.
McPherson, A. B., McPherson Furn. and Cpt. Co., Bridgeton, N. J.
McGrorty, J. J., 2270 3d ave., New York.
McElray, Geo. B., B. Lowenstein & Bros., Memphis, Tenn.
McAfee, James L., Chicago Carpet Co., Wabash ave., cor. Monroe st., Chicago, Ill.
McDonald, J. P., Freeland, Pa.
McKee, Geo., Willard & McKee, 21 Park place, New York.
McFarland, J. W., Pittsburg, Pa.
McCalleston, Pettis Dry Goods Co., Indianapolis, Ind.
Morris, J. T., Lockwood Bros. & Co., Paterson, N. J.
Mason, A. M., Meriden, Conn.
Marten, Chas. H., Lyman Hoyt's Son Co., Stamford, Conn.
Matthes, Wm., Holyoke, Mass.
Merrill, C. P., Ellingwood Furn. Co., Portland, Me.
Miller, James, Miller & Dempsey, Woonsocket, R. I.
Montague, E. B., Wilkesbarre, Pa.
Montague, S. E., John Tilley & Co., Holyoke, Mass.
Morris, J. C., Morris & McKay, 80 White st., New York.
Markelvich, Chas., Fall River, Mass.
Mitchell, James A., F. E. Little & Co., St. Louis, Mo.
Morgenthau, Maximilian, The Columbus, Chicago.
Mitchell, W. B., The Fair, Chicago, Ill.
Marsh, E. D., Amherst, Mass.
Magee, Jos. C., J. C. Magee & Son, Jamesburg, N. J.
Muller, H. J. J., 113 Springfield ave., Newark, N. J.
Meyer, A., Coxsackie, N. Y.
Millspaugh, G. S., T. L. Millspaugh, Walden, N. Y.
Mann, J. J., Abraham & Straus, 420 Fulton st., Brooklyn.
Moses, A., W. B. Moses & Son, 11th and F sts., N. W., Washington, D. C.
Martin, Richard, Empire Furniture Store, Perth Amboy, N. J.
Matthews, J. W., Baltimore, Md.
Moriarty, Thadeus, Jordan, Moriarty & Co., 175 E. 23d st., New York.
Manning, John W., H. V. Manning & Sons, Trenton, N. J.
Morris, J. W., Philadelphia Decorative Co., Philadelphia, Pa.
Moran, James, Paterson, N. J.
Miller, H. H., 794 Broad st., Newark, N. J.

Nothnagle, Wm., Geo., E. Nothnagle & Son, Bridgeport, Conn.
Nichols, A. L., A. L. Nichols & Co., Fall River, Mass.
Nathan, Max, 886 2d ave., New York.
Nichols, L. C., Freeport, L. I.
Naylor, A. F., Hopewell, N. J.
Neucheler, L., L. Neucheler & Co., 622 Newark ave., Jersey City, N. J.
Norway, F. S., Wm. Donaldson & Co., Minneapolis.
Noyes, Harry P., Andover, Mass.
Nieman, Martin J., Chas. F. Doll, Buffalo, N. Y.
Nobber, T. J., Allentown, Pa.
Nelson, Henry J., Burlington, Vt.
Nielson, Gerhard, I. P. McFarrell, Amsterdam, N. Y.
Nason, Peter V., Morris Nason, 599 5th ave., Brooklyn, N. Y.
Nason, Ernest, Morris Nason, 599 5th ave., Brooklyn.
Northrop, C. M., B. M. Cowperthwait & Co., 187 Park row, New York.
Neuberger, I. E., New York.
Neuman, D., Neuman & Co., 263 5th ave., New York.

Nesbitt, M. B., C. A. Hutchings, 27 E. 20th st., New York.
Neuman, M. H., 263 5th ave., New York.

O'Brien, John F., Jos. O'Brien & Co., 155 Atlantic ave., Brooklyn, N. Y.
Osborn, Chas. H., Greason & Osborn, Newark, N. J.
Oak, Jos. P., Wentworth & Oak, Skowhegan, Me.
Osgood, C. E., C. E. Osgood Furn. Co., 744 Washington st., Boston, Mass.
Ostertag, J. H., Columbia, Pa.
Oppenheimer, Max, 110 W. 42d st., New York.
O'Brien, H. L., Reading, Pa.
O'Donnell, C.
Oettinger, Louis, Economy Furn. Co., Scranton, Pa.
Orton, A. W., A. W. & F. M. Orton, Rome, N. Y.
O'Day, Thos. J., L. Broderick, 31 Newark ave, Jersey City, N. J.
O'Keefe, Daniel, 51st st. and 3d ave., New York.
Oppenheimer, L., Ehrich Bros., 6th ave. and 23d st., New York.
Octo, Frank, Frank Octo & Co., Holyoke, Mass.
Ohmer, John F., the M. Ohmer's Sons Co., Dayton, Ohio.
O'Neil, M. J., O'Neil Bros., Shenandoah, Pa.
Orbach, Sig., Max Orbach, 1447 1st ave., New York.
Oglesby, Jos. J., Harrisburg, Pa.
O'Brien, Mortimer, J. O'Brien & Co., 155 Atlantic ave., Brooklyn, N. Y.

Packer, Garret Q., Plainfield, N. J.
Packard, Walter C., W. C. Packard Furniture and Carpet Company, Salem, Mass.
Pigage, George, Long Branch, N. J.
Peck, Walter D., Weeks Furniture Co., Woonsocket, R. I.
Peabody, C. N., Wm. G. Harris & Co., Boston, Mass.
Peters, I. H., Red Bank, N. J.
Peck, N. J., Beard & Peck, Cortland, N. Y.
Phoebus, John A., Derby, Kilmer & Pond Desk Co., 19 Beekman st., New York.
Pettet, E. L., Mayer & Pettet, Washington, D. C.
Peobles, Fred. G., Robt. Mitchell Furniture Co., Cincinnati, Ohio.
Pardo, C., G. Pardo & Co., New York.
Purdy, R. M., Conover & Purdy, Manasquan, N. J.
Palmer, W. R., Stillwater, N. Y.
Purdy, W. T., E. E. Purdy, Haverstraw, N. Y.
Post, A. H., Van Dyk Furn. Co., Paterson, N. J.
Price, Benj. M., New Brunswick, N. J.
Purser, W. T., Syndicate Trading Co., New York.
Pillsbury, G. S., Thos. Packard & Co., Brockton, Mass.
Philips, M., New York.
Podmore, Wm., South Norwalk, Conn.
Padden, Chas., J. W. Fitzgerald, Wallingford, Conn.
Palmer, John, John Palmer & Co., 122d st. and 3d ave., New York.
Potter, Frank K., Potter & Co., Providence, R. I.
Parsons, S. R., Montreal, Can.
Plummer, C. A., Frank Ferdinand, 2260 Washington st., Boston, Mass.
Piper, A. S., Harry Wayne & Co., Altoona, Pa.
Phillips, Lewis H., Phillips Bros. & Co., Cambridgeport, Mass.
Phillips, Chas. L., Phillips Bros. & Co., Cambridgeport, Mass.
Parker, J. N., C. F. Wing, New Bedford, Mass.
Powlison, John A., Powlison & Jones, Plainfield, N. J.
Pickney, W. P., Liebmann Co., Brooklyn, N. Y.
Phillips, Jr., K., J. S. Gillies & Co., 35 West 23d st., New York.
Post, Wm P., Caulkins & Post, Middletown, Conn.
Power, D. B. H., Lynn and Salem, Mass.
Prescott, C. H., R. Prescott & Son, Keeseville, N. Y.
Pierce, C. H., C. F. Wing, New Bedford, Mass.
Pullis, Read, Blairstown, N. J.
Pollock, J. B., W. V. Snyder & Co., Newark, N. J.
Poole, G. H., Trenton, N. J.
Peirce, H. S., New Bedford, Mass.
Peard, W. M., C. Roehr & Co., New York.
Pease, Allen, Windsor Locks, Conn.
Parent, Arthur, Gilbert & Parent, Berlin, N. H.
Prettyman, J. E., Prettyman Bros., Milford, Del.
Packard, A. A., Meekins, Packard & Co., Springfield, Mass.
Phillips, L. F., Anti-Trust Casket and Furn. Co., Canastota, N. Y.
Parmlee, A. M., Wilmington, Vt.
Peters, W. E., C. B. Krause & Co., Allentown, Pa.
Peacock, E. L., M. Megary & Son, Wilmington, Del.
Pike, John, 3d st. and Susquehanna ave., Philadelphia.
Piser, Abraham, Union Furn. Co, New York.
Powers, R. G., P. C. Henry, Basking Ridge, N. J.
Pope, J. Hamilton, Andrew Lester's Sons, 941 8th ave., New York.
Phelps, F. B., A. P. Goodwin, Hartford, Conn.
Poust, L. K., A. H. Heilman & Co., Lock Haven, Pa.
Piper, J. S., Grand st. and Driggs ave., Brooklyn.
Pollard, H. V., Lee & Powers, Boston, Mass.
Pearson, J. F., A. Pearson & Son, 59 Myrtle ave., Brooklyn, N. Y.
Pearson, A., A. Pearson & Son, 59 Myrtle ave., Brooklyn, N. Y.
Protheroe, Wm., Protheroe & Co., Scranton, Pa.
Parfett, James, Jr., James Parfett & Son, Holyoke, Mass.
Phillips, E. P., E. J. Phillips, Wilkesbarre, Pa.
Pullman, P., Geo. C. Flint Co., W. 23d st, New York.
Palmer, R., A. Zadig & Co., New York.
Plimpton, Henry R., James L. Plimpton, 30 Stuyvesant pl., New York.
Prentice, Wm. H., Buffalo, N. Y.
Potter, Walter A., Potter & Co., Providence, R. I.
Pamino, J., Elmira, N. Y.
Porter, F. J., B. C. Porter's Sons, New Britain, Conn.
Peutz, F. P., Pottier & Stymus Mfg. Co., Lexington ave. and 41st st., New York.
Price, J. M., Pottier & Stymus Mfg. Co., Lexington ave. and 41st st., New York.
Pfeiff, H., Jr., Wm. Batterman, 669 Broadway, Brooklyn, N. Y.

(*Continued on page 49.*)



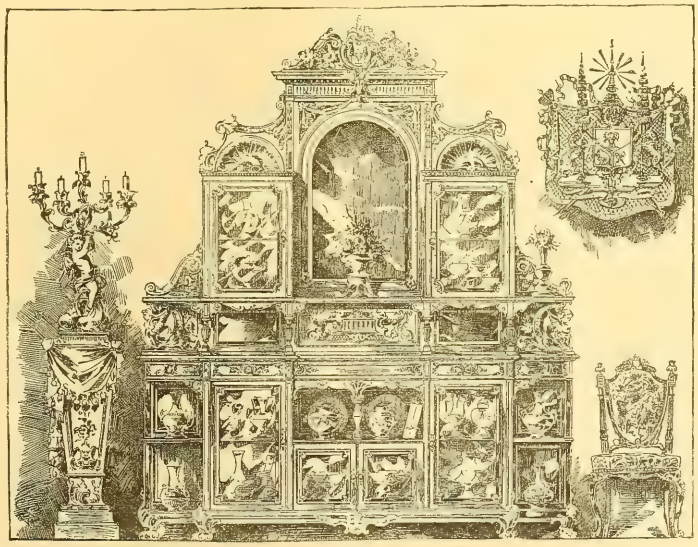
QUEEN OF THE NIGHT.

SUGGESTION FOR
A PANEL IN TAPESTRY.

FURNITURE IN THE SIAMESE KING'S PALACE.



ONE of the most enterprising furniture houses in London is that of Hewetson, Milner & Thexton, Limited, Tottenham Court Rd. W. The firm's customers are found in every part of the world, and as an illustration of this it may be mentioned that among recent orders filled by the concern was one received from the King of Siam. This was an order for a host of handsome equipments for the new palace at Bangkok. In this way his majesty Chulalon Korn I. (Somdach Phra Paramindr Maha) gives conclusive evidence of the fact that Siam is one of the most civilized of the group of nations inhabiting the tropical regions beyond Hindostan and China. Although the majority of the inhabitants of the capital of Siam may be content with living in frail houses built upon bamboo rafts and floating upon the river, the King plainly holds very definite views upon the subject of modern comfort, and the various suites of furniture supplied for His Majesty by Hewetson, Milner & Thexton were models alike of substantiality and good taste. The wood used in the construction of this royal furniture was of very fine quality and rich color, and elaborate carving in high relief was the most noticeable feature in the details of the work. For the hall there was supplied a very large hanging cabinet embellished with rich carving in the Italian Renaissance style, with a handsome hall stand in similar work. The chairs were covered with deep red morocco leather, and bore, as did all the other articles of furniture, the royal arms of Siam, in which the most conspicuous figure is the elephant. The furniture for the "parlor" as it was quaintly termed, which is really a sort of minor reception room, was provided with a very handsome ottoman with a double royal coat of arms, and this and the other articles were covered with rich blue and gold brocaded silk. The drawing room was also treated in blue and gold silk of a very rich and beautiful pattern, and in addition to the usual furniture, it now contains some very handsome cabinets, all of them finely carved and bearing the Siamese arms as a conspicuous part of the decoration. The library chairs were upholstered in brown leather of the alligator skin pattern, and a conspicuous feature of this room is a large book case, richly carved, furnished by the London house. The twenty chairs for the dining room were covered in similar leather, and among the other items were an 8 foot sideboard (which has already been illustrated in these pages) and a 20 foot table, both handsomely carved in high relief. The billiard room was supplied with a number of settees and lounge chairs, covered with red morocco, and the table bore the royal arms of Siam carved at the foot. In the principal bed room the upholstering of the furniture and the draperies was of a dark shade of peacock blue and silk brocade, and among the furniture was a handsome and substantial four post bedstead, finely carved, and an elaborate wardrobe. The "resting room," which is a sort of smaller bed room, used for siestas in the daytime, was in the same style, and so were a number of smaller bed rooms, while two sitting rooms were equipped in the same fashion as the drawing room, with three handsomely carved cabinets in each room. It is considered an unusual and distinct compliment that the king of so remote a region as Siam, although he can both speak and write English fluently, should employ a London firm of manufacturers to furnish his new palace for the purpose of suitably entertaining an unexpected guest belonging to an imperial house of Europe; and the way in which this unique order was executed certainly does credit to the furniture trade of London in general, and to Hewetson, Milner & Thexton in particular.



DRAWING ROOM FURNITURE, CHAIR, ETC., MADE FOR THE KING OF SIAM.

Frank Edge & Co., of Grand Rapids, continue to maintain the reputation of their band saws. For smooth work and short curves they are certainly unsurpassed.

Look at page 4 and you will see that the Alaska Refrigerator Company invites dealers generally to write for its catalogue and prices of its superior goods.

TRADE TALK.

ELWOOD, a thriving manufacturing town in Indiana, with great natural gas facilities, wants a furniture factory, and offers free fuel and free building sites.

Plans and specifications are being prepared for desks, &c., for the United States Custom House at New York city. Bids will be solicited as soon as possible, but whether by regular advertisement or circular letter has not yet been decided. The contract amounts to about $1,500. In the course of a month the Treasury Department will call for bids for refurnishing the United States Building at San Francisco, Cal. The contract will amount to between $4,000 and $5,000, both standard and special furniture being required.

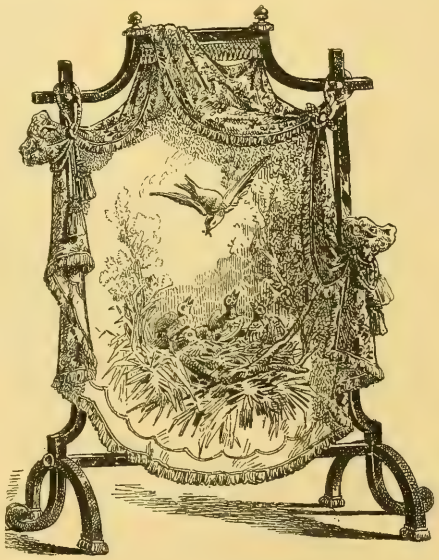
One of the best established manufacturers of upholstery fringes wishes to retire, and offers his plant for sale at a low price and on easy terms to the right parties. His advertisement to this effect appears among our Special Notices on another page of this issue. We know the manufacturer alluded to, and also know that he has always held an excellent reputation in the trade and has been uniformly successful. His offer seems to open a rare opportunity to anyone desiring to engage in the business.

The Keystone Chair Works, Union City, Pa., had on exhibit at the American Furniture Manufacturers' Exposition a line of chairs and rockers that attracted the attention of all buyers, their designs being new and attractive and the finish first class. They have issued a catalogue showing the full line ; if you do not get yours drop a line and they will send another. This concern is coming to the front very fast, and from the number of large orders taken at the exposition we predict for them an extensive and successful business this year.

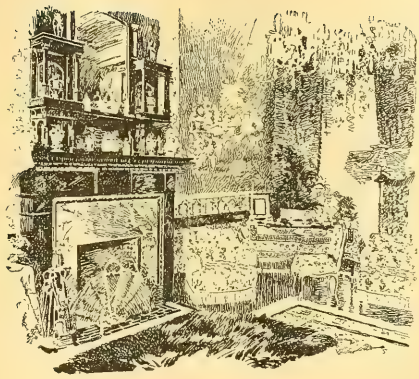
Cornelius Van Dyke, an aged man who is a tailor in Paterson, N. J., was called up for violation of the corporation law. When he asked what he was summoned for he was informed that he was president of the Van Dyke Furniture Company. "Why, I know nothing about the company," he said. "A man asked me for the use of my name as president of a company that was to be organized, and I said, 'Go ahead.' He gave me $5, and that is the last I heard of it." He had a certificate of the organization of the company in Rutherford, N. J. Its prospectus declared that offices were to be established in New York, Boston and Chicago. The company does not make furniture, but it turns out toilet soap, &c. The lawyers for the incorporators were Brigham & Baylton, of No. 31 Nassau street, this city. Van Dyke said it was one of these lawyers who paid him $5 to be president of a company he knew nothing about.

Oscar A. E. Wiessner has made arrangements with Robert J. Ehlers, 209 Canal street, New York, to sell his line of brass, iron and white enameled bedsteads. Mr. Ehlers will carry a full line of samples.

A sub-committee of the lunacy committee of the Newark, N. J., Freeholders has been investigating some unpaid bills of $1,800 for furniture furnished by Coogan, Nugent & Co., and as a result the bills will continue to be unpaid bills until some 25 or 35 per cent. is taken from their face.

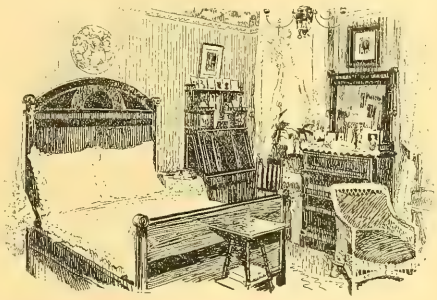


FIRE SCREEN.



PARLOR IN THE HOUSE OF A PROMINENT NEW YORKER.

The Comstock Manufacturing Company, of Utica, N. Y., is now officered as follows : Edwin R. Comstock, president ; E. M. Antisdel, vice-president ; Arthur Comstock, treasurer ; David Perkins, secretary ; E. M. Antisdel, superintendent and manager. A new catalogue and price list will soon be issued for iron beds, showing some fifteen different designs in all steel and wrought iron (no cast iron used in any of the lines) bedsteads, the lightest, strongest, handsomest and cheapest beds in the market or ever offered to the public. The beds are all made with a superior woven wire mattress attached, and also have the company's attachment for regulating the tension of the fabric 3 inches, so as to accommodate any weight of persons using. Change can be made in a moment by a child.



CHAMBER IN STEPHEN PEABODY'S HOUSE, NEW YORK.

A Buffalo (N. Y.) furniture dealer and two Batavians succeeded in getting considerably mixed during Christmas shopping. Anthony C. Smith, of the Armstrong shoe factory, while in Buffalo the Saturday before Christmas purchased two fine rocking chairs, which were to be presented to his parents for Christmas. The dealer was instructed to send them to "A. C. Smith, Batavia, N. Y.," and to A. C. Smith they went, but it was another A. C., who is a conductor on the Lehigh Valley railroad. His wife received the chairs and thought her husband very kind to send her more Christmas presents. The wife had to go to Buffalo before her husband returned. When he did return he was highly elated to find that Mrs. Smith had given him two fine rocking chairs for Christmas. His name was still attached to them. Finally the real purchaser of the chairs grew anxious and made inquiries of the common carrier, where he learned that the chairs had been delivered. Of course there was an amusing reckoning.

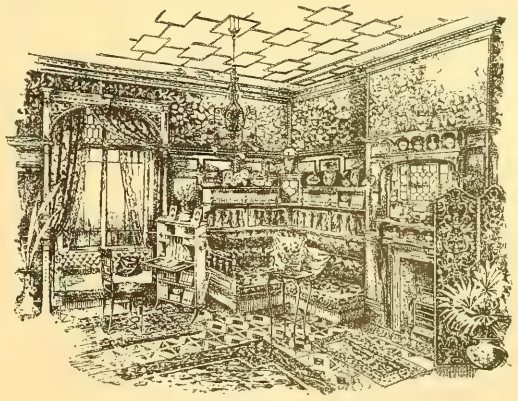
"We never expect to see another six months like the first half of 1893," said one of Chicago's most prominent furniture manufacturers when asked regarding the comparison between the business of the last year as compared with the preceding one. Conservative estimates place this falling off at one-fourth to one-third, and some competent to give reliable figures even claim that one-half has been lost. The last three months, however, brought a much increased business, and manufacturers are very hopeful in regard to the trade of 1895. One cheering prospect which is especially welcomed is the outlook for a demand for a better grade of goods and an increase in prices, which have suffered a severe decline.

The opening of the month brings with it a new catalogue of Wallace & Sons' brass and copper rolling mills which rises to the dignity of an art publication. The book will be a valuable one for all dealers in fancy furniture, and can be obtained on application to the firm at their New York office, 29 Chambers street.

The Heller & Hoffman Chair Manufacturing Company, of St. Louis, reports a fair line of orders for January. It expresses the opinion that the want of money now by a large majority of the consuming public is the only apparent stump in the way for a very promising spring trade, as it causes dealers to go slow and await developments.

"Emma Busch, Artistic Furniture, Upholstery and Decorations," is a sign hung aloft on Eighteenth street which attracted my attention. Upon inquiry I found Mrs. Busch owned the establishment and was her own forewoman and manager. The front of her flat is utilized for living rooms, the rear and annex for the workshop. In the living rooms are hung artistic draperies, and on display are several toilet tables of various designs. This bijou showroom gives you an idea of what may be accomplished in home decoration, for there appears nothing expensive in material in these exhibits of taste, nor does the result obtained seem difficult to imitate. She, like many self-supporting women of to-day, continues a business her husband founded, reflecting credit upon the legacy.

Staples & Hanford, of Newburgh, N. Y., have purchased property in that city 100x117 feet, with a building 50x80 feet,



three stories high and expect to occupy the same soon and manufacture there their patent wire spring seats. The firm have just received two new patents, making a total of six, on their seats.

The John A. Schoen Lounge Company, Chicago, has been incorporated with a capital stock of $20,000. The incorporators are John A. Schoen, Ernst Pfeiffer and Philip G. Kreutzer. The company will succeed to the business of John A. Schoen, manufacturer of lounges, 496 Clybourn avenue.

The Star Chair Company, of Binghamton, N. Y., has just issued a new catalogue which the trade can have upon application. It is a neat and comprehensive one and should be on every buyer's desk. The line is represented in the metropolitan district by W. H. Hosford, 107 West Sixty-fourth street, New York city.

If you want to receive the catalogue of Wm. H. Pettit & Co., write Furniture Trade Review on your business card, so as to assure the firm that you are regular dealers, and send it to 308 Gold street, Grand Rapids. You will receive by return mail description and prices of a line of children's carriages and reed and rattan rockers that will point the way to many ducats.

The Retail Furniture Dealers' Association of Chicago has elected these officers for the current year: President, Simon Fish, of the L. Fish Furniture Company; first vice-president, Bennett Hallenstein, of the Strauss Furniture and Carpet Company; second vice-president, William Thompson, of Alex. H. Revell & Co.; secretary and actuary, Meyer S. Emrich, of the law firm of Sleeper, Farber & Emrich; treasurer, David Straus, of Straus & Smith. Executive committee: Thos. Smyth, of John M. Smyth (corporation); John Martin, of Martin Brothers; Leon Hartman, of the People's Outfitting Company; Frank K. Allen, with Simon Straus; Sydney Spiegel, of the Spiegel Furniture Company, and W. Z. Johnson, manager of the furniture and upholstery departments of Siegel, Cooper & Co.

The H. J. Ormsbee Engraving Company, Syracuse, N. Y., sends us a very handsome calendar, which is a fine specimen of its workmanship.

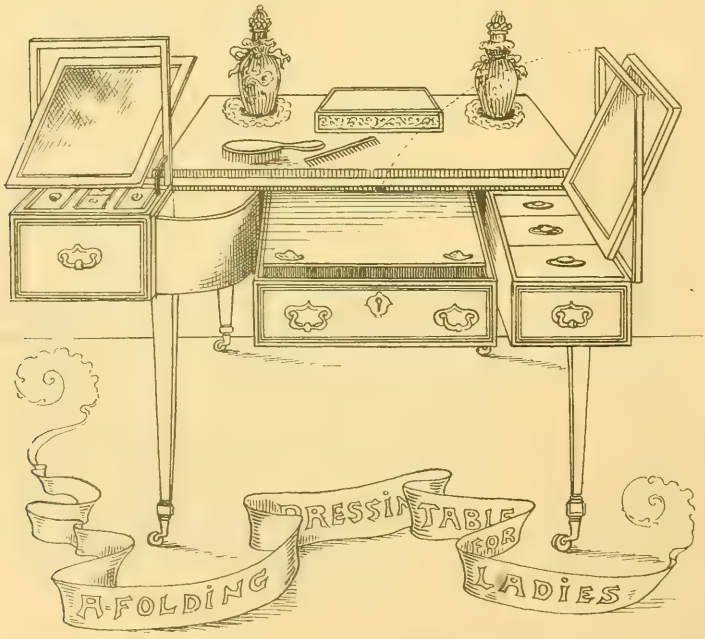
M. D. Talcott's Blue Book of the Furniture Trade for January, '95, was on our desk promptly as usual, ready for the frequent reference we are obliged to use it for. It is fuller than ever of information indispensable to the trade.

The ladies' "Ideal" slide leaf dining table, illustrated elsewhere, is made by the Warren (Pa.) Extension Table Company. There are no leaves to store away and it can be extended instantly without removing the cloth or the dishes.

The firm of Ring, Merrill & Tillottson, manufacturers of chamber suites, Saginaw, Mich., has been dissolved and is succeeded by the Saginaw Furniture Company, a corporation the capital stock of which is $20,000, paid in. The officers of the new concern are: President, Thos. Merrill; vice-president, Levi Tillottson, and secretary and treasurer, E. J. Ring.

Langslow, Fowler & Co., of Rochester, possess a mascot in the shape of a cat which was a waif and, drifting into the company's office, was adopted by the firm's employees. It is a handsome cat, answers to the name of "Tony," wears earrings and is fed on cream and chopped porterhouse steak. It is said that Tony does not recognize his old companions when he meets them on the street since his rise in life.

At the annual meeting last month of the stockholders of the American Mirror and Glass Beveling Company the entire stock of the company was represented. Arrangements were made by which the company was put upon a satisfactory and more permanent basis. A board of trustees was elected, comprising the following: R. K. Stallings, A. J. Emlaw, John L. Brown, William L. Lyons, A. Phelps, M. A. Blatz and G. W. McBride. The board of trustees elected A. J. Emlaw president, John L. Brown vice-president, W. L. Lyons second vice-president, R. K. Stallings secretary and treasurer. George Neuber was appointed superintendent. The prospects for the coming year are very flattering. The company now employs about sixty-five men, with an addition very likely in the near future.



Thirty-two years ago the Indianapolis Cabinet Makers' Union started to make extension tables, and as they have been hard at work at it ever since they ought to know their business. Their spring styles show that they do know it thoroughly. Write for a catalogue and prices, which will be forwarded promptly.

AN OLD-ESTABLISHED NEWBURGH FIRM.

Among the business changes that will take place in Newburgh, N. Y., the coming spring will be the removal of the old-established carpet and furniture firm of Peck & Van Dalfsen from its present quarters to the Edgar Building, 21 and 23 Water street, about March 1.

In this connection it is interesting to state that the business of Peck & Van Dalfsen was established nearly fifty years ago by Charles U. Cushman, who was succeeded by W. E. and J. C. Peck in 1851. In 1855 Mr. Van Dalfsen became a member of the firm, and in 1868 C. A. Harcourt bought William E. Peck's interest, and the firm became known as Peck, Van Dalfsen & Co., and after the death of Mr. Harcourt as Peck & Van Dalfsen.

Jonathan C. Peck, the senior member, was born in the town of Hamptonburgh; he learned the harness making trade at Montgomery; went to Newburgh in 1837, and after nine years started in business for himself. In 1851 he and his brother bought out the furniture and carpet business of Charles U. Cushman.

James T. Van Dalfsen was born at Coeymans, N. Y. His father was the captain of a river packet. He went to Newburgh in 1845 and obtained employment as an errand boy with a grocer, but found the work too heavy and went into the employ of Enoch Carter in stripping tobacco at 75 cents a week. In 1847 he entered the employment of Charles U. Cushman, furniture and carpet dealer, and at length became a partner in the business.

The Edgar Building, to which Peck & Van Dalfsen will remove, has long been a furniture repository, where business was for many years carried on by the late Grant E. Edgar, and after his death by his estate, and then by the Edgar Furniture Company. It has five stories, each 100 feet by 30 feet, with large electric passenger elevator and other metropolitan appointments. A large show window is one of the very desirable features of the store front.

The Cleveland Varnish Company is sending out a very neat morocco covered memorandum book and calendar.

The Hake Manufacturing Company, fancy wood carvings, Grand Rapids, sends us its new '95 catalogue, which is certainly the finest thing of the kind ever gotten out.

That target of the big Estey Manufacturing Company which stares you in the face elsewhere in this issue is the easiest thing in the world to hit and you get a prize with every shot.

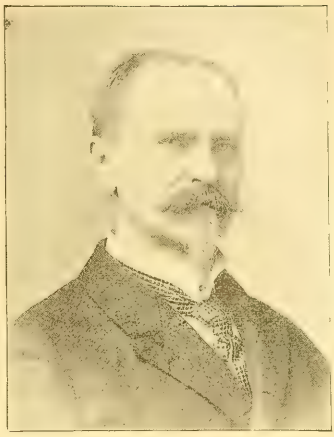
Buffalo, N. Y., January 15, 1895.

Review Publishing Company.

Gentlemen—Inclosed please find check for $1 to renew our subscription to The Furniture Trade Review. We consider it the best of its kind in the field.

E. E. Josef Manufacturing Company.

Thomas L. Darby, manager of the Victor Consolidated Gold Mining and Milling Company, has just returned from Denver, where he has spent the holidays, combining business with pleasure. While in that city he was joined by the president, A. H. Weber, and many legal questions affecting the Victor Company were decided, and the property is to-day in a more flattering condition than at any time in its existence. The official broker, F. H. Pettingell, reports great success in disposing of the treasury stock, and the directors are liable to advance it at any time.



THOS. P. EGAN.

THE NATIONAL MANUFACTURERS' CONVENTION.

The National Manufacturers' Convention assembled in Odd Fellows' Temple, Cincinnati, on January 22. A large attendance from all parts of the country was present.

Thos. P. Egan, of the Fay-Egan Company, Cincinnati, presided. Governor McKinley, who welcomed the guests, received an ovation.

The convention was in session for three days and performed a large amount of routine business. On the last day the permanent organization of a national association of manufacturers was effected.

A platform was adopted favoring the home market, the extension of the foreign market, reciprocity, subsidies to American ships, continuation of the Nicaragua Canal by the United States Government, and canals connecting the lakes with rivers of the Mississippi Valley and the Atlantic seaboard. Mr. Thomas Dolan, ex-president of the Manufacturers' Club of Philadelphia, was elected president of the National Association. Everything was done to make the delegates at home, and at the close of the meeting those present were returned to their destinations at one-third regular railroad fares.

FURNITURE FOR THE NEW YORK CUSTOM HOUSE.

Bids were opened at the Treasury Department on January 31, 1895, for wardrobes in the United States Custom House at New York. The following is a list of the bidders:

Pavarini & Gear, Washington, D. C., $3,509.85; A. H. Revell & Co., Chicago, $2,987; United States Desk Manufacturing Company, Chicago, $2,630.25; Keyless Lock Company, $2,630.25; Matthews Brothers Manufacturing Company, Milwaukee, $2,342.25; Robert Mitchell Furniture Company, Cincinnati, $2,454; Jackson & Sharp, Wilmington, Del., $3,362.11; Ohmes, Sons & Co., Dayton, Ohio, $4,481.49; Irvin Buck, $3,110; Savage & Holmes, Richmond, Va., $3,081.50; Yale & Towne Manufacturing Company, New York, $2,252; Sextro Furniture Company, Cincinnati, $1,925.38; Otto Duker & Co., Baltimore, $2,114; H. Lauter, Indianapolis, $2,515; Middletown Furniture Company, Middletown, Pa., $1,966,75; Andrews Manufacturing Company, New York, $3,772.46; John C. Knipp & Brothers, Baltimore, $3,219; Corbin Cabinet Lock Company, Camden, N. Y., $2,750; Edward Swiney, $2,093.

HARTMEIER & SONS.

On the opposite page is shown Hartmeier & Sons' (Paterson, N. J.) 273½ wire bottom crib, and others are illustrated in their advertisement elsewhere. Smart retailers are those who cater to needs of the babies who rule the household.

DOINGS IN DAYTON, OHIO.

John Stengal & Co. are very busy at the present time on a new line of chamber suites, and they are in the market to sell, as they fear no competition, and will make prices that will astonish the trade. Business has been very good with this well-known and old time-tried concern.

W. H. Payne is having a very satisfactory trade on his tow. He will send samples, and guarantees it to be second to none.

The Dayton Table Slide Company wants it distinctly understood that it makes the best Table Slide on the market, and, as often repeated, can make them cheaper than the table manufacturers. You can correspond with the company and it will prove its statements.

The Stomps-Burkhardt Company is at work on another Great Royal Blue Catalogue. It will consist of 250 pages, with the finest lineof goods it has ever got ten out, comprising diners, tilting, office, rocking and reception chairs, &c., in solid mahogany, curly birch, walnut and oak. This catalogue will be ready to mail March 1, and will be sent to responsible dealers on receipt of postal card.

One of the traveling representatives of The Furniture Trade Review who found the Atlas, Dayton's new hotel, to be one of those places which men on the road find very acceptable substitutes for their homes, wrote a paragraph in our November issue anent that fact. Messrs. Ridgeway & Co., the proprietors, have printed the notice in a handsome circular, which they are sending broadcast through the country.

J. F. G.

IRON BEDS WITHOUT SIDE RAILS.

The American Bedstead Company, of Westborough, Mass., who make a high class iron bed, have lately brought out an arrangement doing away with the ordinary side rails of the bed. It was invented by W. H. Garner, their superintendent, and consists of four plates which are screwed on to the wood spring frame in such a manner that the ends project, and in these ends is a wedge shaped opening. Instead of the ordinary dovetail arrangement, each post of the bed carries a wedge shaped projection about an inch long upon which these irons fit.

It is a well-known fact that heretofore the trouble about fastening the head and foot directly to the spring frame has been the variable size of both the bedstead and the spring, but this is entirely overcome by the Garner arrangement, as the inch of room is ample allowance for any variation. By this arrangement the ordinary bed and spring can be furnished to the trade at a considerable reduction over what it would cost to buy bedstead and spring separately ; added to this is the feature of economy in freight and also the ease of setting up, which is remarkable, it simply being necessary to raise one end of the spring and slip it over the wedge shaped pieces in the head, and then do the same with the other end, whereas in the old way it is considerable of an effort after the side rails are in a bed to raise up and pass the spring into its rightful position. The company claim that it is also vastly superior to the old method of bolting the head and foot to the spring frame, in that no wrench or screwdriver is necessary in setting it up and it can be taken down by any housekeeper quicker than can the ordinary bed.

The call for these beds, although they have been out but a short time, shows that the trade appreciates the new idea, and it is predicted that in the cheaper grades it will almost supersede the old method of using side rails.

THE FIFTH CINCINNATI FURNITURE TRADE EXPOSITION.

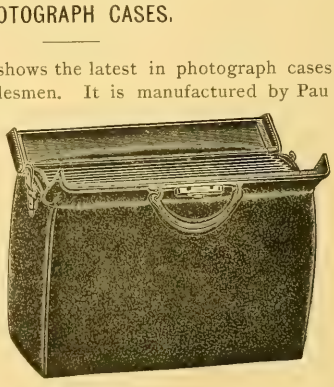
The interest manifested at this early date by both the manufacturer and retail furniture dealer in the Fifth Cincinnati Furniture Trade Exposition promises for it the greatest success that has ever attended any furniture exposition held in this country. Although nearly five months will elapse before the doors will be opened to the furniture dealers, yet so great is the interest that from all parts of the country letters are being received from retail dealers asking for information concerning it.

Manufacturers are applying for space with an eagerness born of great faith in its success and a large attendance of dealers.

It is almost incredible that at this early date manufacturers should be so enthusiastic to "get in," but it simply evidences the fact that furniture expositions are absolutely necessary adjuncts to the furniture business, and manufacturers in order to secure their share of trade must be "in it" or be outstripped by their more progressive competitors. Furniture dealers look forward to their visit to the exposition as an incident to their business as necessary to "keep up with the times" as to look at the photographs of the traveling salesmen who call from day to day at their stores. The Cincinnati Furniture Trade Exposition will open July 10 and close August 7, and manufacturers or dealers desiring space or seeking information should address A. A. Brown, 24 and 26 Johnston Building, Cincinnati.

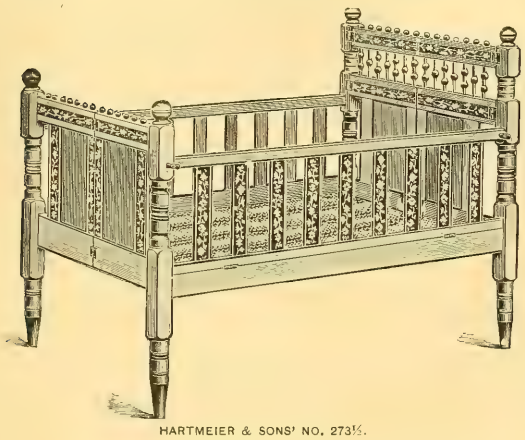
PHOTOGRAPH CASES.

The cut herewith shows the latest in photograph cases for furniture salesmen. It is manufactured by Pau Eifert, 48 and 50 Canal street, Grand Rapids, Mich., whose cases are all made by hand and never crush and crumple, as do those made by machine. Mr. Eifert started in the manufacture of these goods in Grand Rapids a little over five years ago, and his work is now carried all over the country in furniture stores and out again by representative salesmen. He has a very neat circular setting forth the merits of his goods, which will be mailed upon application.



YARNS ABOUT FRED GOLL.

FREDERICK GOLL, the well-known furniture commission man, of New York, is a natural born practical joker. Fred, according to the Minneapolis Furniture News, has been accused of having wilfully absented himself at hair giving out time, but denies this and asserts that there was nothing to be had but just common, everyday red hair, and rather than go through life with a carrotty pate



HARTMEIER & SONS' NO. 273½.

he has struggled along bald headed. The clerks and salesmen in Fred's establishment declare that life would be a burden were it not for the "boss's" practical jokes. Colonel Longmore's picture gallery is a living exemplification of this. Fred sometimes has the tables turned on him. He can make a regulation "lightning change" by simply removing his hat. No one would ever admit that Fred Goll with his hat off was the same man with his hat on. Fred lives up on the Hudson during the summer, occupying the well-known colonial mansion on Treason Hill, the site of the capture of Major Andre. Last summer he added to his collection of bric-à-brac and live stock a well regulated and ferocious bulldog. One bright moonlight night Fred heard a racket down at the stables. He hurried out, quelled the disturbance, and was sauntering leisurely back to the house when he was met near the rear door by the trusty watch dog. The animal showed fight, and Fred suddenly remembered that he was bare headed and that this settled his ever getting past the dog in that disguise. So he called to his wife to throw his hat out of the window, telling her that the measly cur would not let him pass, and vowing to kill him on the morrow. Fred caught the hat, put it on, and was instantly recognized by the "purp," and allowed to pass, with a look that plainly said, "You may go in this time, old chap, but remember, no more tricks on me." Goll's latest and most successful attempt at metamorphosis was on his recent visit to Rockford. He espied Editor White, of Furniture, putting away a generous meal in the Nelson dining room; and resting secure in the belief that Charley would not recognize him bare headed, Fred walked over to him and asked: "Pardon me, sir, is your name White?"

"Yes, sir, yessir," came the quick and repeated response.

"Are you the editor of a trade journal published at Chicago?" further queried Goll; and another affirmative response from White.

"Well," said Fred, "there's a man outside the door who says his name is Brown, of Cincinnati, and he wishes to see you at once."

White changed color several times, got up and hurried out. Of course he did not find Brown, and when he started to re-enter the dining room he encountered Goll, who was now in propria persona, with his hat on. White recognized Goll and the joke both at the same instant.

CHEAPER TO "REVIEW" READERS ONLY.

BELIEVING that there are still a few dealers in the United States who are unaware of the fact that the Stomps-Burkhardt Company, Dayton, Ohio, is making a certain chair which, despite the dull season, is selling most rapidly, we herewith illustrate the same. The chair is solid oak, with quartered back, bent back post and bent front legs, seated with the best heavy quality of cobbler sole leather, and polished finish. This chair is conceded to be one of the most comfortable cobbler seat chairs in the market today. The present list price of this chair is $27 per dozen, but in order to introduce one of the firm's best selling chairs to many dealers who may not now have them on their floors, and partially to test the value of the announcement in THE REVIEW, the firm will fill all orders received from February 15 to March 15 from reliable dealers at $25 per dozen, subject to the regular 10 per cent. discount for cash in thirty days; provided the dealer mentions the fact in his letter, containing his order, that he saw this offer in THE FURNITURE TRADE REVIEW. This company has its Royal Blue cloth bound catalogue in press at the present time, and the same will contain some 250 odd pages, making it the largest catalogue it has ever issued up to the present time. You are cordially invited to send for one.



STOMPS-BURKHARDT COMPANY'S NO. 330, POLISHED OAK, COBBLER

JAMESTOWN.

Shearman Brothers have issued forty new styles in lounges and couches for the spring and summer trade.

The Morgan Manufacturing Company has issued twenty-six new style tables for the spring trade. The company is preparing for a heavy trade during the year.

Alderman Myron C. Fish has purchased an interest in the furniture factory of Samuel A. Carlson & Co., and it is the intention of the firm to increase the capacity and output of the plant during the present year.

The Chautauqua Desk Company, manufacturer of roll top and flat top desks, reports a good trade for 1894, with a bright outlook for the present year. Among the new goods to be issued for spring are three styles of ladies' desks.

The Newman Manufacturing Company, which has heretofore confined its output entirely to spring beds, mattresses, &c., will this year add a line of desks and bookcases to its manufactures. The plant has been remodeled and new machinery added.

The Jamestown Furniture Company is getting out a dozen new styles in centre and library tables and ladies' dressing tables for the spring trade. Among the particularly fine goods to be put out by this company this year are two new tea tables, unique in design and elegant in finish.

The annual meeting of the stockholders of the Atlas Furniture Company was held last month, when the following board of directors was elected: L. E. Ericson, F. O. Strandburg, Andrew Venman, Carl Nilson, Charles A. Johnson, A. E. Gustafson and Andrew Wallen. The directors organized by electing F. O. Strandburg president, Chas. A. Johnson vice-president, and L. E. Ericson secretary-treasurer.

The annual meeting of the stockholders of the Breed-Johnson Furniture Company was held last month, when directors were elected for the ensuing year as follows: A. Johnson, C. F. Munson, C. L. Eckman, F. C. Hunt, Aug. Jones, J. F. Hultin, D. O. Breed, L. O. Berglund, A. G. Norman. The directors elected the following officers: President, A. Johnson; vice-president, A. G. Norman; secretary and treasurer, C. L. Eckman.

NEW UPHOLSTERY LEATHER.

A new leather now made in France for upholstery purposes bears a striking resemblance to velvet, both to the eye and touch. Leather of this description hitherto manufactured has been obtained by treatment of the flesh side of the hide or skin, being always coarse; the patentees claim now to secure better results by treating the hair side. They scratch or rub the hair side with a rubber of strong erosive qualities, or with emery or glass when working small surfaces, and use a grindstone for heavier work. In this manner a downy nap is brought out, which they throw and lay in different directions, thereby bringing out varied designs of changing hue and appearance. The velvety surface produced is said to be similar to the down of a peach skin. The fibre is very fine, soft to the touch and has all the appearance of silk velvet shaven very close.

TOLEDO TOPICS.

Williams & Co. will have several supplements to their catalogue. Their "Solid Toledo Chair" always secures duplicate orders when once placed in a furniture stock.

Waldcutter, Stein & Co. are sawing wood (for chairs) as of old. This firm has lots of new goods for spring trade, some of which will be shown in the coming issues of The Furniture Trade Review.

F. J. Stolberg and J. L. Parks were both in Grand Rapids during January, Mr. Stolberg representingthe Toledo Upholstering Company and Mr. Parks buying goods for the firm of Stolberg & Parks.

The Ketcham Furniture Company, under the new management, is enjoying a very good trade at the present time. It has several large contracts on hand, and is setting a sharp pace for lots of others.

The T. J. Collins Furniture Company, manufacturer of barbers' chairs and supplies, has increased its capital stock from $20,000 to $50,000, and has put in a full line of goods at 223 Canal street. Its business has increased 50 per cent. during the past six months.

Charles Schauss, of the Schauss Manufacturing Company, started out on January 20 for St. Louis and the West. Mr. Schauss' health has not been good for the past year and a change to the road it is thought will benefit him. Regarding furniture frames and lodge furniture the gentleman is in the front rank.

The annual meeting of the Toledo Parlor Furniture Company was held January 12 and directors were elected as follows: J. T. Hurley, J. A. Schwery, J. H. Fitzpatrick, Charles Bear and M. F. Riggs. The officers are: President, J. T. Hurley; vice-president, J. A. Schwery; secretary and treasurer, J. H. Fitzpatrick.

STATUTE RELATING TO MARRIED WOMEN.

In the case cited below the Supreme Court of South Carolina had occasion to discuss and construe their statute relating to married women, and passed upon a question of special interest to all of our readers who may have occasion at any time to sell goods on credit in that State. The statute in question provides that "All conveyances, mortgages and like formal instruments of writing, affecting her separate estate, executed by a married woman, shall be effectual to convey or charge her separate estate, whenever the intention so to convey or charge such separate estate is declared in such conveyance, mortgage or other instrument of writing." Defendant's husband and son were partners in business, and as such became indebted to plaintiff for goods sold and delivered; plaintiff being unable to obtain either payment or security from these partners persuaded them to obtain defendant's signature to a promissory note containing these words: "And I do hereby declare that it is my purpose and intention, in making this note, to charge my separate property with payment of the same." Defendant made the note payable to the order of her husband and son, by whom it was indorsed over to plaintiff. In suit brought on this note the decision is that the instrument is not within the meaning of the statute above quoted, and that the defendant's separate estate cannot be charged with its payment.—*Lyon's Report.*

There is solid comfort in the reclining chairs made by the W. D. Allison Company, Indianapolis, and there is solid profit for the dealer who handles them.

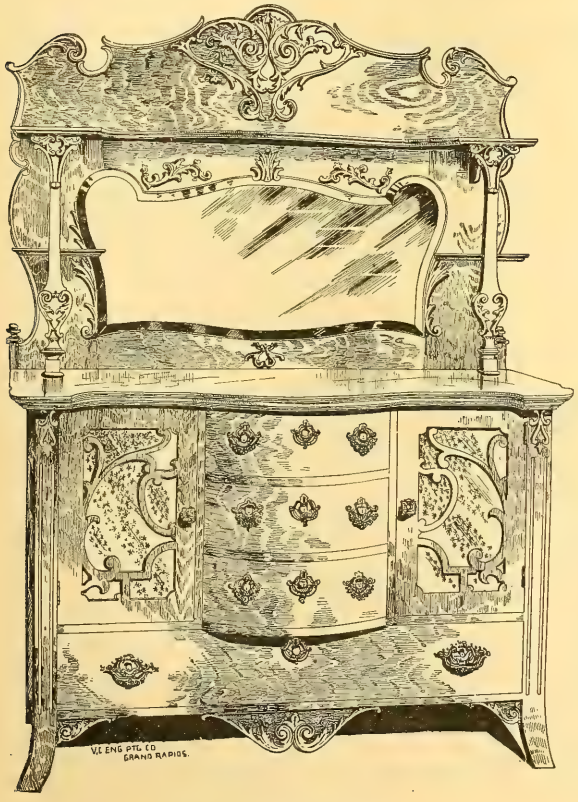
With ashen lip the executioner hastened into the royal presence. "Your Majesty," he gasped, "the automatic gallows has broken at the last moment."

The king, who was noted as being a most resourceful monarch, seized a pen and wrote. "Here," he said, after a moment, "is an order on the Lord High Chamberlain for a folding bed. The condemned will never know the difference."—Puck.

SKINNER & STEENMAN'S NEW SALESROOMS.

The new offices of Skinner & Steenman, on the third floor of the Pythian Temple, are the finest in Grand Rapids. On entering one is impressed with them at once. In the front part is a sort of reception room with handsome silk portieres, which are hung very tastily, keeping the sample rooms apart from the reception room in front and the offices on the side. The offices on the left are finished in quarter sawed oak, with brussels carpet. The sample rooms are in the rear and are separated with portieres in each doorway. The firm showed 67 different patterns on their floors during the January sale and had more visitors than any other firm in the city. It seemed to be a sort of rendezvous for the buyers in the evening, and the offices were constantly filled with buyers from all over the country. Below is shown their sideboard No. 125. It is in quartered oak, hand carved and antique finish; has French bevel pattern glass and Florentine glass in the doors of the cupboard, either in white or amber.

That capital table of the Montgomery Table Works, of Montgomery, Pa., is a great winner. It is 18x18 on top, in antique oak, and shipped K. D. or set up, at $10 per dozen.



SKINNER & STEENMAN'S NO. 125.

COUCH BY DAY, BED BY NIGHT.

A very attractive and useful piece of furniture is the box couch made by the Paine Bedding Company, of Grand Rapids, illustrated herewith. It is upholstered with hair top in ten different colorsand patterns of cretonne, samples



PAINE BEDDING COMPANY'S BOX COUCH.

of which will be sent to intending purchasers for selection. It is lined inside with fancy sateen, and is so arranged that the cover (being placed on rollers) slides to one side, thus forming a large receptacle for bedding, clothing, &c. It can be made of any size or width and is mounted on roller casters.

The Big 4 R. R. has nothing but what is first class, and it does a person worlds of good to meet such pleasant gentlemen as W. J. Lynch, chief clerk, and E. O. McCormick, and W. E. Lowes, the general advertising agent, whose offices are at Cincinnati.

S. J. Kelley, the engraver, of Binghamton, N. Y., is doing some great work for the furniture trade. Manufacturers who are getting out catalogues should send to him for estimates.

Jerome Burbank has sold his interest in the Standard Rattan Furniture Company, Michigan City, Ind., and has retired from the business. Walter Vreeland purchased Mr. Burbank's interest and the company will continue as heretofore, the factory now being owned by A. T. Vreeland and his son.

If you haven't already done so write for the catalogue of the Heller & Hoffman Chair Manufacturing Company, of St. Louis. It will be good money in your pocket to have it on your desk.

The Cleveland (Ohio) Wire Spring Company keeps on extending its business in all kinds of furniture, lounge, bed and chair springs. Making excellent goods, it steadily wins reputation and friends.



Austin.—W. H. Austin, furniture and carpet dealer, Danbury, Conn., was in New York on the 23d ult., and after doing the Exposition left for a three weeks' sojourn in Florida for the benefit of his health.

Bell.—D. H. V. Bell, who is well known to the city trade, is meeting with great success with the line of the Phœnix Manufacturing Company, of Cincinnati, which he represents in the metropolitan district and New England. It consists of high-grade china closets, bookcases and parlor tables, and the firm is also making a specialty of English marqueterie work.

Blakely.—W. E. Blakely, of Stewart & Blakely, Shelbyville, Ind., is a member of the House of Representatives, representing Shelby and Marion counties, is on some of the most important committees, one of the hardest working members of the House, and the finest looking member on the floor.

Bowell.—It is not generally known that the father of the new Canadian Premier, Hon. Mackenzie Bowell, kept a furniture establishment, and many a day in his early youth has he turned legs or polished table tops, so that his return to cabinet making will come natural to him.

Bricker.—W. H. Bricker, of H. Sierer & Co., Chambersburg, Pa., was in attendance part of the time at the Exposition, in Captain Freeman's space, and expressed himself as much pleased with the outlook for trade this year.

Brown.—O. H. Brown, the well-known furniture dealer, of Spring Lake and Lakewood, N. J., had a narrow escape from death between Christmas and New Year's while trying to board a train from Lakewood to Spring Lake. He was thrown to the ground and remained unconscious for nearly two hours with a broken arm and other injuries. He still carries his arm in splints, but will soon be entirely recovered.

Burrows.—Walter Burrows, of Picture Rocks, was called home from the Exposition, owing to the illness of his little boy with diphtheria. He recovered, happily, but Mr. Burrows was unable to return for the wind-up of the great show.

Carter.—John N. Carter, of the firm of J. N. Carter & Co., Lowell, Mass., started last month on a trip to San Francisco, to be gone about eight weeks. He will visit the Hot Springs before he returns.

Coogan.—James J. Coogan, of the old Bowery firm of Coogan Brothers, may not have wheels in his head, but he has the Ferris wheel in his mind. He proposes to bring the big wheel, which was so great an attraction at the Chicago exhibition, to New York and erect it on Dead Head Hill, overlooking the Polo Grounds.

Cooper—Barklow.—John L. Cooper, who has been with Hoskins & Sewell, the Birmingham (England) brass bedstead manufacturers, for a number of years, has taken charge of the New York branch of the firm's business, vice R. B. Barklow, who has severed his connection with the house.

Crane.—The I. H. Dewey Furniture Company, Rochester, N. Y., will be represented on the Eastern circuit by Thomas Crane, formerly with the J. N. Murray Furniture Company, Grand Rapids.

Cron.—L. C. Cron, the jolly member from Piqua, Ohio, hopped down to Cincinnati and took in the convention. This gentleman was never known to be seen without a smile on his face.

Curtis.—Edward F. Curtis, the Syracuse furniture dealer, will furnish a room at the Women's and Children's Hospital in memory of his wife. The room will be known as the Olivia Bigelow Curtis Room.

Fechtman.—L. Foreman Fechtman, the Canal street upholstery goods jobber, has been elected to the board of governors of the Sagamore Club, one of the swell political organizations of upper New York, whose club house is at 21 West 124th street.

Ferris.—R. J. Ferris, who for a number of years has represented the Royal Furniture Company, Grand Rapids, has been engaged to travel for Chas. P. Limbert & Co.

Fish.—Sig Fish, representing S. Karpen & Brothers, Chicago, spent Sunday, February 3, at the Bates, Indianapolis. "Sig" is the top notch upholstered goods salesman in the country and a great hustler.

Galatian.—George H. Galatian, 624 North Forty-third street, Philadelphia, will carry the lines of S. P. Porter again this year in Philadelphia, Baltimore and Washington. George predicts a good trade on the Hall & Lyon chamber suites in his territory, and thinks the firm's new goods are "winners."

Gamble.—E. J. Gamble, for several years designer for Skinner & Steenman, Howard City, Mich., started for St. Paul February 3, and is now a full fledged traveling salesman representing the firm. We predict for Mr. Gamble a very prosperous trip. He is a born designer, knows his business, and a very pleasant gentleman to meet. He will travel east, west, south and north.

Goerke—Velsor.—Rudolph Goerke, of Goerke Brothers, dry goods and furniture dealers, Bedford avenue and South Eighth street, Brooklyn, N. Y., and Miss Ottilie M. Velsor were married in that city on the 23d ult.

Herrmann.—Henry Herrmann, the wealthy furniture manufacturer, of this city, went before the grand jury on the 21st ult. and told the story of the tribute he was compelled to pay the police.

Hill.—Popular Jim Hill is now carrying the parlor furniture line of H. M. Straussman, of Rochester, over his old territory and will be just as welcome to the trade as in the past, and just as successful, too, without a doubt.

Hoos.—Edward Hoos, of Hoos & Schulz, the Newark avenue furniture and carpet dealers, is going to give Jersey City what it has long needed, a public hall which will be an ornament to the town.

Jacobs.—George H. Jacobs, of the Newburgh (N. Y.) Reed Company, was especially pleased at the good impression which the company's new rustic flower stands and seats made upon the trade. He anticipates a great run on these goods from the florists and will doubtless get it.

Karpen.—A. Karpen, of S. Karpen & Brothers, has been elected president of the Chicago Furniture Manufacturers' Association. He is the best posted parliamentarian in his vicinity.

Kellar.—E. B. Kellar, president of the Kokomo Furniture Manufacturing Company, lost a finger at the factory on the 11th ult. He was operating a machine known as a friezer, and the index finger of his right hand came in contact with the buzzing machine, which clipped it from the hand.

Kelley.—E. W. Kelley will in future handle the line of combination bookcases and tables made by the Greene (N. Y.) Manufacturing Company, also the chamber suites made by the Allegany Furniture Company, of Cumberland, Md., and the J. K. Rishel high grade suites and chiffoniers. He will continue to devote part of his attention to the Wilkinson & Eastwood line, as in the past.

Kleeman.—M. L. Kleeman, of the Western Furniture Company, of Cincinnati, was a guest at the Hotel Vendome last month when the fire occurred. People who saw him come down the fire escape say that his night clothing would do credit to Berry Wall, the ex-king of the dudes.

Knapp.—Hiram M. Knapp, of Sheppard Knapp & Co., is spending a few weeks at Newberne, N. C., where his brother, Sheppard Knapp, Jr., is breathing pine-tree air.

Knapp.—Mr. Sheppard Knapp has been suffering recently from a slight attack of the grip.

Krom.—Alonzo Krom, the popular president of the Highland Furniture Manufacturing Company, Newburgh, N. Y., celebrated his forty-sixth birthday while attending the Exposition on February 2. Mr. Krom looks ten years younger than he is, and his uniform

sociability and courtesy to both intimates and visitors won for him the complimentary title of "Chesterfield," which he wore calmly and with much dignity.

Lawrence.—Frank Lawrence, who was the bookkeeper for the Quigley Furniture Company, Whitesboro, N. Y., for a long time, has accepted a similar position with Hartley & Graham, at Ilion, N. Y.

Lyons.—W. M. Lyons met with a serious accident the second week of the Exposition, straining the tendons of his leg in such a manner as to confine him to his bed for three weeks. He is now about again, but the big fellow missed the finish, and in return was missed himself.

McLaughlin.—William McLaughlin, furniture buyer for Abraham & Straus, Brooklyn, was called home from Grand Rapids by the serious illness of his wife, who was compelled to undergo an operation, with, we are glad to say, happy results.

Mills.—John H. Mills, the well-known representative of Moller & Schumann, varnish manufacturers, Brooklyn, N. Y., has entered upon his eleventh annual contract with the above firm, and will call upon his old friends in New York city and vicinity as heretofore.

Miller.—Our old friend, Geo. B. Miller, who has represented Wallace & Sons' brass and copper rolling mills and the United States Cartridge Company for the last twenty-five years, left New York last month on his usual spring trip to the large cities of the West and Southwest. Mr. Miller is sure to receive a warm welcome from his many friends.

Mirrielees.—H. S. Mirrielees, of Wallace & Sons, New York, is making a very successful trip to the West with the brass and onyx tables, lamps and other specialties of the house. He has the faculty of making friends wherever he goes.

Mitchell.—W. B. Mitchell, formerly buyer for Jordan, Marsh & Co., but now with the "Fair" in Chicago, was one of the Western buyers at the Exposition and purchased a few bills of goods. Mr. Mitchell states that he likes Chicago, and thinks he will soon be as much at home there as he was in Boston.

Monahan.—H. V. Monahan, of Brooklyn, gave the trolley strikers in that town a handsome brocatelle parlor suite valued at $100, to be raffled, and agreed to dispose of $1,000 worth of tickets among his friends.

Mowday.—Popular Dave Y. Mowday, representing David T. Mowday, Norristown, Pa., was a welcome visitor at the Exposition, and did his share toward making it a success by leaving some liberal orders with the manufacturers. "Dave" is always heartily greeted whether he buys or not, but as a matter of fact his big store uses lots of goods, and as a result he always comes to buy as well as shake hands.

Murphy.—M. J. Murphy, of Murphy, Wasey & Co., chair manufacturers, Detroit, is wintering in the South of France, with his family.

Parker.—Fred E. Parker, who handles the Buffalo extension tables and the New England Furniture Company's suites in some localities, has now made arrangements with the Kankakee Manufacturing Company by which he will call upon his trade with photographs of that company's refrigerators and take orders for the same in his usual recherché and engaging way.

Pratt.—H. G. Pratt, of Gardner, Mass., has been engaged as special designer for the Antwerp (N. Y.) Chair Manufacturing Company, and is now engaged in getting out a handsome line of designs in chairs for the spring and summer trade.

Riley.—J. C. Riley, formerly Eastern representative of the Phœnix Furniture Company, Grand Rapids, has arranged with several Western furniture manufacturing concerns to represent them in the East with headquarters at 191 Canal street, New York. Among those whose goods he will show is the Ames & Frost Company, of Chicago.

Schlimper.—C. F. W. Schlimper, manager of the Edinburg, Ind., Cabinet Company, attended the convention at Cincinnati. This company's line of goods was shown by Skinner & Steenman during January at Grand Rapids. Mr. Schlimper is one of the most agreeable men in the furniture business.

Shattuck.—H. D. Shattuck, of Houghton & Dutton, Boston, called in at the Exposition in quest of goods and met so many old friends that he was about as much at home as if in Boston. Mr. Shattuck has a wide acquaintance and is deservedly popular wherever he is known.

Shearer.—W. L. Shearer, of the Paine Furniture Company, Boston, was the first Eastern man to put in an appearance for the January sales at Grand Rapids. He took rooms at the Morton House for two weeks.

Sheriff.—G. D. Sheriff, secretary of the Western Malleable and Grey Iron Manufacturing Company, Port Washington, Wis., was at Grand Rapids, Detroit, Toledo, &c., during January and had a fine trade. This being his first trip he is well pleased, and has made lots of new friends for his concern. He is bound to succeed, for he is a very pleasant gentleman to meet.

Shelton.—The Eastern territory for the Phœnix Furniture Company, Grand Rapids, will be looked after this season by J. R. Shelton, formerly with the Sligh Furniture Company.

Smalley.—Genial Walter V. Smalley, of Boston, was a welcome visitor at the Exposition. By the way, the firm is now Smalley, Gambet & Osborn, located in Boston at 90 Canal street, where they carry the Estey line and a great many others, and can fit the dealer out with anything he wants.

Smith—Cross.—J. L. Cross has purchased the interest of G. M. Smith in the retail furniture business of Smith & Cross, Warren, Ohio, Mr. Smith also buying the interest of Mr. Cross in the Buckeye Folding Chair Company. Mr. Cross will continue at the old stand, and Mr. Smith will give his entire time to the interests of the Buckeye Company.

Smith.—E. R. Smith, who has been connected with the Manitowoc (Wis.) Seating Company since its organization, severed his connection with it on January 1.

Stechhan.—Otto Stechhan, president of the N. F. M. A., attended the national convention of manufacturers at Cincinnati January 22, 23 and 24.

Vogel.—Henry C. Vogel handles the line of E. J. Schneck & Son, of Allentown, for New York, Baltimore, Philadelphia and Washington. He exhibited this line of tables and hall stands at the Exposition, and is well satisfied with the sales he made of the "piano finish" goods.

Vogel—Heine.—February 18 will be a day hailed with mingled feelings of bliss and nervousness by Max Vogel, the well-known representative of Jacques Kahn. On that date the wedding of Mr. Vogel will take place at Yeager's, Madison avenue and Fifty-ninth street, and the bride will be Miss Minnie Heine, of this city. Max has the best wishes of hundreds of friends for a happy and prosperous future on behalf of himself and the estimable lady of his choice.

Walpert.—At the annual meeting of the German Society of Maryland, the 14th inst., Frederick Walpert, of Fred. Walpert & Co., manufacturers of curled hair, Baltimore, was elected a member of the board of managers.

Woelfel.—Mr. and Mrs. George Woelfel celebrated the twenty-eighth anniversary of their marriage the 17th ult. at their home on South Ann street, Baltimore. Mr. Woelfel was born in Germany in 1843. He went to Baltimore in 1863, and started in the carpet and furniture business, in which he has been engaged ever since.

Wright.—N. W. Wright, president of the Connersville (Ind.) Cabinet Company, a popular and accomplished gentleman, was in charge of his company's display at the New York Exposition and secured some very good orders.

The purchasing agent of the London (Canada) Furniture Company called at the New York Exposition and looked over G. H. Bear & Co.'s exhibit, and on his return home sent in a good order for the popular Allentown goods.

The Buckeye Chair Company, Ravenna, Ohio, will send its new catalogue on application from any regular dealer. Those who did not see the handsome display at the New York Exposition should avail themselves of this offer.

FAILURE OF A BIG BUFFALO FIRM.

On the 28th ult. D. E. Morgan, Son & Allen, the extensive furniture, carpet and general house furnishing firm, of Buffalo, N. Y., issued the following circular to their creditors :

Buffalo, N. Y., January 28, 1895.

Gentlemen—We have been compelled to-day to place a chattel mortgage upon our stock of goods in favor of Mr. A. R. Allen, of New York, and the Third National Bank and the Bank of Buffalo, of this city. The mortgagees have taken possession of our store. The indebtedness secured by these mortgages represents moneys loaned us for use in the business and which have gone to the general benefit of our estate.

We might say in this connection that no spring purchases have been made. Acting under the suggestion of some of our creditors, we have deemed it advisable to call a meeting of creditors and lay before them the condition of our affairs and ascertain their views and wishes. We should be pleased to have you attend this meeting personally, which will be held at our store in this city of Buffalo on February 4, 1895, at 10 A. M.

Will you kindly advise us of the receipt of this letter and whether you may be able to attend this meeting? If for any reason you cannot come, will you arrange to be represented by some person who will be authorized to act for you?

D. E. Morgan, Son & Allen.

The mortgages referred to in the foregoing letter consist of one to A. R. Allen, two to the Third National Bank and one to the Bank of Buffalo. The total amount of the mortgages held by the banks is $67,791.92, and the total amount of the four mortgages is about $110,000. A. R. Allen was until recently an officer in the corporation of W. & J. Sloane, and Lauros H. Allen, of the bankrupt firm, is his brother.

A meeting of creditors was held at the firm's store in Buffalo on the 4th inst. Creditors holding about $70,000 of the merchandise indebtedness were represented out of a total merchandise indebtedness of over $100,000.

The stock had been inventoried at $126,373, and a committee of the creditors was appointed to go over the stock and estimate what it would be worth at a forced sale.

This committee consisted of George C. Neir, representing W. & J. Sloane, and M. J. Whittall, as appraisers for carpets ; R. J. Cunningham, with B. L. Solomon's Sons, and Morris Bernhard, of the Buffalo Upholstery Supply Company, for upholsteries ; A. D. Sikes, of the Sikes Chair Company, and J. J. Keenan, for furniture, and Mr. Birge, of M. H. Birge & Sons, for wall paper.

The committee reported their estimates of what the stock would bring of the inventoried price, as follows : Carpets, 66⅔ per cent.; furniture, 40 per cent.; upholsteries, 33⅓ per cent.; wall papers, 25 per cent.

A proposition was made to the merchandise creditors to pay 25 cents on the dollar in notes running three, six and nine months, unindorsed, which, after discussion of the situation, the creditors present agreed to accept. It was stated that the mortgagees would not enforce their prior claims if all the creditors accepted this proposition, but would take 25 per cent. payment, with a period of nine months, and hold the remaining 75 per cent. in abeyance for future liquidation.

The following committee of creditors was appointed to issue a statement to the creditors not represented at the meeting advising an acceptance of the offer of 25 per cent.: A. D. Sikes, of the Sikes Chair Company ; Henry L. Baynes, of the Empire Metallic Bedstead Company ; Morris Bernhard, of the Buffalo Fringe Works and Buffalo Upholstery Supply Company ; Henry L. Schwartz and Geo. S. Hull, attorneys.

It is reported that A. R. Allen, brother of Lauros H. Allen, of the firm, advanced $24,000 recently to settle a back account of a big carpet house, that the firm still owes this house $42,000 on open account unsecured, and that Morgan, Son & Allen were recently informed by this house that they would not sell them any more goods until the existing indebtedness was settled.

Believing that this action would become known to other wholesale firms and that they would not be able to obtain credit for spring purchases, the firm decided to close their doors at once. This large creditor has agreed to accept the 25 per cent. offered. The total liabilities are $215,547.16, and the total actual assets, $111,412.88.

A sale of the stock to satisfy the mortgages was held on the 5th inst. The entire stock of merchandise of all kinds was knocked down to Albert Graff & Co., the Philadelphia carpet jobbers, for $45,000. It is presumed that Mr. Graff bid in the stock on behalf of the mortgagees, as it is understood that a retail sale of the bankrupt stock will be opened at the firm's store on the 11th inst.

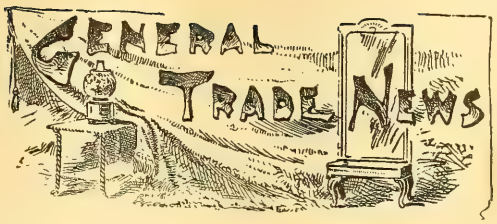
NEW BUILDINGS NEEDING FURNITURE.

Projected New Buildings of Interest to Large Furniture and Carpet Dealers.

We present herewith a carefully compiled report for all the hotels, churches, theatres, club houses and other large buildings in course of erection which will soon be in need of extensive furnishings. This work has grown to such importance in the affairs of many large dealers that this column will no doubt be a valued help to those seeking such contracts :

Churches.—United Presbyterian church, Dayton, Ohio, R. D. Slover, architect.—Church, at Philadelphia, E. F. Durang, architect.—Fort Howard Presbyterian church, Fort Howard, Wis., destroyed by fire recently.—R. C. church at Overbrook, Pa., T. P. Lonsdale, Philadelphia, architect. — Eddington Presbyterian church, Day & Coates, Philadelphia, architect. — Church at St. Louis, Mo., W. P. McArdle, architect. — Church at Warren, Pa., S. R. Badgley, Cleveland, Ohio, architect.—Church at Guernsey, Ia., Bright & Burfeind, Chicago, architects.—Baptist church at Cincinnati, Ohio, Crapsey & Brown, architects.—M. E. Church, Louisville, Ky., Boyle & Stroby, architects.—Baptist church at Philadelphia, T. P. Lonsdale, architect.—Church at Mishawaka, Ind.—M. E. church at Philadelphia, S. Milligan, architect.—Presbyterian church at Derry, Pa., address A. O. Cavan.—Congregational church at El Cajon, Cal., H. F. Starbuck, San Diego, Cal., architect. — Swedish church at Minneapolis, H. W. Jones, architect.—Congregational church at Clintonville, Wis., address R. G. Gibson.—R. C. church near Marshall, Minn., Herman Kritz & Co., St. Paul, architects.

Hotels, Theatres, &c.—Hotel at Bay View, Mich., for Geo. W. Childs, 486 Forrest avenue.—Hotel at Cincinnati, Crapsey & Brown, architects.—Hotel at Worcester, Mass., Fuller & Delano, architects.—Hotel at Schuylkill Haven, Pa., W. J. McAuley, Philadelphia, architect.—Club house at St. Louis, Mo., Shepley, Baton & Coolidge, architects.—Hotel at Bensonhurst, L. I., A. Squires, architect, for Hugh Stewart, 152 Lafayette avenue, Brooklyn.—Hotel at Medford, Ore., for Capt. J. T. C. Nash.—City Hall at Rockdale, Tex., O. A. Watson, Austin, Tex., architect.—Opera house at Hastings, Minn., H. G. Carter, Minneapolis, architect.—Y. M. C. A. building at Para, Ill., address Secretary Adkins.—Club house for Ivanhoe Commandery, Milwaukee, Wis.—Masonic temple for Wisconsin Consistory, Milwaukee, Wis.—Hotel for W. F. Davis, Kithill, N. C —Hotel at Leipsic, Ohio, for D. G. Leffler.—Hotel at Paoli, Ind to be called the Paoli Mineral Springs Hotel.



Ramey & Howard, Grinnell, Ia., have sold their stock of furniture.

George H. Howell has sold his furniture business at Sioux City, Ia.

Clower & Handley succeed G. T. & W. T. Tisdale at Georgetown, Tex.

Carlile & Noble have purchased the stock of the Itaska (Tex.) Furniture Company.

Mayor P. M. Peterson, of Escanaba, Mich., has sold his furniture business to Gilmet & Cleary.

C. S. Jackson & Co., Huntsville, Ala., have bought out the stock of John Huey, of that place.

J. Frank Eddy is building a box and chair factory at Eleventh and Water streets, Bay City, Mich.

Merchants of Kaukauna, Wis., have subscribed $6,000 toward the erection of a furniture factory there.

J. D. Stuart has sold his interest in the firm of Alder & Stuart, Prairie du Chien, Wis., to Fred Granzow.

A. H. Downing, undertaker at Fort Atkinson, Wis., has purchased the furniture business of W. H. Simonds.

Louis White, furniture dealer, Bryan, Tex., has given a deed of trust to W. S. Howell; liabilities, $5,300; assets, $6,000.

The Gate City Mattress and Spring Bed Company has been incorporated at Atlanta, Ga., with a paid in capital of $7,500.

Halsell & Young, furniture dealers at Bonham, Tex., have dissolved partnership. M. J. B. Young will continue the business.

Harry Kreidler has entered into partnership with his brother, O. L. Kreidler, in the furniture business at Kewanee, Ill.

Harvey Lucas, furniture dealer, and E. B. Funk & Co., general merchants, at Princeton, Ind., have consolidated their business interests.

T. E. Bailey has purchased the stock, good will, &c., of the firm of Bailey & Murphy, Union, S. C., and will continue it under his own name.

Grand Rapids parties have bought the only furniture factory in Grand Haven, Mich., which has been lying idle a couple of years, and will put it in operation.

John R. Bayless has sold his interest in the firm of Bayless Brothers, and become associated with Theo. G. Groezinger in the furniture business at Waukon, Ia.

P. M. Spead and W. D. Knox have bought out the Wortham Furniture and Coffin Company, Wortham, Tex., and will continue the business under the old firm style.

Verne Peterson has sold his interest in the furniture business of V. A. Peterson & Brother, at Cambridge, Ill., to his brother Charles, who will continue at the old stand.

The annual meeting of the stockholders of the Muskegon Valley Furniture Company was held January 16. The directors elected were: Louis Kanitz, N. McGraft, C. H. Hackley, W. F. Wood, H. Park, John Dratz, D. D. Erwin, O. Meeske, John Blodgett. The officers are: Louis Kanitz, president; N. McGraft, vice-president; H. Park, secretary; John Dratz, treasurer.

Gustav Plassman, Alton, Ill., assigned January 23 for the benefit of his creditors, and confessed judgment to Lena Plassman for $1,000; Clara Sidler, $440, and Perry Gum, $550.

The Evansville (Ind.) Furniture Company has been incorporated with a capital stock of $50,000 and these directors: Philip Nonweiler, Frederick Guth and Bertha Nonweiler.

Horton & Danielson and Kiplinger & Maus, Creston, Ia., have consolidated under style of Horton, Danielson & Co. The "Co." is Mr. Kiplinger, Mr. Maus having sold his interest in the business.

The furniture factory at Fairfield, Ia., was sold last month to satisfy a judgment for $21,493.34. The purchasers were A. C. D. Bradshaw, Edw. Campbell and J. P. Manafrey, who secured it for $10,000.

The natural gas main which supplies Shelbyville with heat burst 9 miles from town early on the morning of February 3, and for sixteen hours the town was without fires with the thermometer just about zero.

At the annual meeting of the Moline (Ill.) Furniture Company on the 22d ult. the election resulted in re-electing J. B. Oakleaf, and electing George W. Johnson, in place of J. A. Godehn, resigned, as director for three years.

The stockholders of the Michigan Furniture Company, Ann Arbor, Mich., re-elected the following directors last month: W. D. Harriman, L. Gruner, Moses Seabolt, C. E. Hiscock, E. E. Beal, Martin Haller and Paul Snauble.

New Firms.—D. Wolf & Son, Elkader, Ia.; S. Johnson, Kinbrae, Minn.; Brown & Lowe, Hudson, Mich.; J. W. Allen, Galena, Ill.; Wm. Devoe, Flushing, Mich.; Edwin Case, North Liberty, Ind.; Majors & Petty, Mt. Vernon, Tex.; Fred A. Wedler, Savannah, Mo.

W. H. Daniels, formerly of Daniels & Rankin, Greeley, Col., has purchased the entire furniture business of John A. Rankin & Co. and will conduct it under the style of W. H. Daniels & Co., carrying a stock of from $15,000 to $18,000.

City Attorney Gittings and his brother, J. W. Gittings, of Racine, Wis., now hold a controlling interest in the Gold Medal Camp Furniture Manufacturing Company, of that place, Capt. R. B. Lang having disposed of his stock in the institution.

Obed Mattoon & Sons, who several years ago opened a furniture house at Minneapolis, known as the Twin City Furniture Company, will go out of business. E. Mattoon will return to Sheboygan and go into business, and George Mattoon will go on the road for an Eau Claire furniture factory.

Martin Vollmer, La Salle, Ill., has filed a bill in chancery in which he alleges that his sons, who conduct a carpet and furniture store in one of his buildings under the firm name of Vollmer Brothers, are conspiring with his daughters to deprive him of his income by tampering with the leases given them by him.

The Dowagiac Mich., *Times* says: The reorganization of the Dowagiac Chair Company calls for a capital stock of $25,000, and paid up stock of $10,000. The stock has nearly all been taken, and the outlook is favorable for the development of the business into one of the substantial industries of the city. Quite a number of the most prominent business men of the city are now identified with the enterprise.

HOW TO APPLY AND FINISH MARQUETRY.

As inquiry is often made in regard to the above subject The Review presents the following directions to the trade, and at the same time renders thanks for the information, which was kindly furnished by George H. Jones, the well-known manufacturer of marquetry of No. 407 Second avenue :

1. Put the glue on the foundation, allowing it to cool, so that a skin forms.

2. Apply the marquetry wood side down, tack on edge with headless wire nails to prevent it from slipping or shifting, put between warm cauls with paper between caul and veneer, and put in press ; if a quantity it should be allowed five hours, if but one or two pieces only two hours. When taken out stand on edge, allowing the air to catch it on both sides.

3. When dry take off the paper by wetting with clean water ; when paper is off put to one side to dry.

4. When dry the marquetry is ready for cleaning off, which can be done either by hand or machine. Then it is ready for varnishing, which should be done as follows : First shellac all ornaments with white shellac ; be very careful not to run over, as where the shellac is the stain will not take. Fill ; when filler is dry, stain with a water stain, potash being a good agent. For light color, use it cold; for dark color use warm (dissolved in water); when dry, use a knife edge scraper and remove the shellac from the ornaments. When this shellac is removed the marquetry ornament will come up as clear as it originally was ; then put on the first coat of varnish ; this should be clear and as white as can be gotten. A separate can and brush should be kept for varnishing marquetry.

AN INTERESTING NIGHT.

Quite a number of furniture men attended the second performance of the Jefferson Dramatic Society on January 14 in this city, when the boys of the trade gave Sheridan's "Rivals" to a big house. The play partook of extraordinary significance, from the fact that Theodore Kemmerer was to act the part of "Fag." Kemmerer did himself proud, and in his great scene with "Lucy" made something of a sensation when he addressed the following touching lines to her:

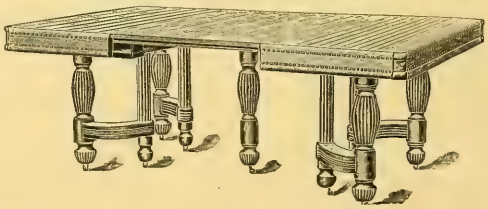
Whack fol the diddle,
Him with a ball I'll riddle,
Whack fol the diddle
Shtick him through the middle.

Kemmerer is a great, a very great actor, but he was not the only good thing that night. Billy Rose was there and shone with the dazzle of a sixty candle arc light; in fact, he and John Davies cut a wide swath among the belles. Another furniture purveyor in evidence was Sam Estabrook. Sam was an amateur actor of high degree once, but has reformed and now leads the choir in the Blythebourn Baptist Church Sundays and during the week rides in the front pew of the furniture band wagon. Another trade character who has done thrilling stunts behind the footlights is Joe Harley. Joe is a big gun in the Jeffersons, and, being an ex-editor, was chairman of the press committee and something of a pantata at the show. Louis Brick is another high roller in the club and was accompanied by Fred Peoble, who had only arrived from Cincinnati an hour before the performance commenced. After a great deal of pressure Fred was induced to leave his lariat, knife and guns in the box office ; the show then proceeded without interruption. Fred says if the troupe will go to Cincinnati he will secure them a long engagement "over the Rhine." A prominent feature of the evening was Ed Stahl. Ed had charge of the box office, and manipulated the tickets and cash with the ease and abandon of an old professional.

Joking aside, the boys gave a very creditable account of themselves. The performance went without a hitch; every seat in the house was taken and the financial success was on a par with the acting, which was certainly equal to the best amateur work we have seen. "The Private Secretary" will be the next play, in March, and will terminate the present season. To those in the trade who did not attend the previous entertainments we cordially advise them to go to the next.

THE HOMER ROLL TOP TABLE.

The annual meeting of the stockholders of the Warren (Pa.) Table Works was held on January 16, and officers and directors were elected as follows : C. S. Homer, president ; W. M. Creal, secretary ; Samuel Peterson, treasurer. Directors : Samuel Peterson, W. M. Creal, F. M. Knapp, Aud. Anderson and C. S. Homer. The directors were so well pleased with the past six months' experience with the Homer Roll Top Extension Table, and the dealers who have handled it are so enthusiastic in its praise, that the company decided to make this its specialty for the coming season. The exhibit at Grand Rapids was greatly admired and numerous orders were booked there. The cut herewith



is the company's No. 230 extended, and in the advertisement on another page will be found an illustration of its No. 225. This piece of furniture is not complicated, but is a simple, practical table, built on the lines of a roll top desk and more convenient and easy to extend than the cover of the desk is to open or close, and is no more liable to get out of order. Dealers in search of a novelty that is sure to give satisfaction both to themselves and their customers should send for a catalogue. Samples of the goods can be seen in New York at the warerooms of J. W. Chesebro, 94 to 98 Mott street.

Manufacturers of extension tables cannot find a better slide than that made by the Dayton Table Slide Company. It is "Reliable."

THE UPHOLSTERING OF FURNITURE.*

(*Continued from our January Number.*)

Hence it is advisable to apply the webbing below when the furniture is intended only for occasional use in the drawing room, but above when it is to be in daily use. Seats that are to be quilted must invariably be webbed below, else they will have a homely stuffed appearance. The highest springs of a seat that is webbed below should have at least twelve or thirteen turns, since lower springs cannot be drawn down and tightened sufficiently, and hence very soon lose their elasticity. Seats for working must not be too warm, and must therefore be drawn down very firmly.

The choice for invalids is the most difficult. Not only must the whole article in form and construction be fitted for the respective person, but we must also ascertain whether the invalid prefers a very firm, an ordinary or a very yielding seat. In the two former cases it is comparatively easy to suit, but in the third there is generally considerable difficulty to be overcome. The upholsterer is naturally embarrassed when the work is to be soft and yielding, and yet, in spite of continuous use, durable. There is only one way of conquering the difficulty, namely, to nail the webbing below, to construct a seat of sufficient strength to support the weight of the invalid, on comparatively low springs, and to build up on top of the canvas covering of this seat another of soft feathers to suit. Binding these two seats together thoroughly will produce a seat that combines elastic strength with the required softness and durability.

Before sewing the springs they must first be dressed, *i. e.*, bent parts in the wire (if not caused by faults in the material) must be given the proper curve and both ends of the spring somewhat bent. The purpose of the latter is to protect webbing and canvas from rough and sharp ends, and to prevent their working through. How little this aim, however, is realized, is proved by the many forms of the two hooks that either serve no purpose at all or have exactly the opposite effect. One finds them bent either too long, or directly outward, or downward, or into the coil. Now, by making the hook too long, there is not only a piece of wire lost, but it looks bad and the spring is more liable to rub against another. If the end is bent outward, this does not only fail to accomplish the desired end, but it is apt to cause friction with the next spring. A hook bent straight down is liable to interfere with the spring itself, and a hook bent inside the coil is absolutely absurd. Hence the best hook is produced by seizing the end of the spring as short as possible, and placing the hook so that its direction is not oblique either directly outward or downward. Thus the sharp end can rub neither against any other spring, nor against the canvas covering of the springs, nor against the coils of the spring itself. Nevertheless it frequently happens that the upper end of the spring, in case of the twine breaking, works through the canvas, the cushion, and even up to the covering. To prevent this the end of the spring should be pressed down to the ring.

To bind the springs is useful, and may be done when they are fastened, with twine. It increases the resistance of the springs greatly, hence many manufacturers supply springs already compressed and bound with strips of sheet iron, and these are undoubtedly the best for the upholsterer. After bending the end of the spring downward in dressing it, the position of the upper ring will be no longer horizontal, but somewhat oblique. This obliqueness should be arranged so as to conform to the curve in the upholstery, with the hooks as far back as possible.

(*To be continued.*)

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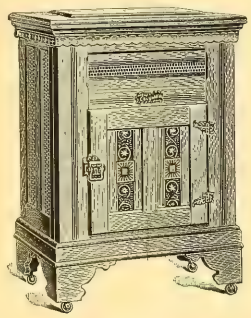
THE GAIR QUEEN DRAPERY RINGS.

On page 71 of this issue the trade will find some interesting particulars and illustrations relating to Gair's Queen Drapery Rings, which are justly claimed to be the ideal rings for tasteful and stylish drapery. They require no lambrequin pin and are the only rings which make perfect box plaiting possible. Both time and labor are saved in hanging curtains and draperies with these rings.

The trade can obtain samples and full particulars as to prices, &c., by addressing the sole owner and manufacturer, M. Gair, 51 Leonard street, New York.

THE COLUMBIA REFRIGERATOR.

Cooper & McKee, of Brooklyn, have issued their '95 catalogue of refrigerators, ice chests, meat safes, blacking cases, commodes, &c. They have an enormous factory and every facility for turning out first-class work at very low prices. The accompanying cut represents their new hardwood Columbia, Nos. 20 and 30 which contains all the latest improvements essential to a first-class refrigerator. The variety of articles and patterns turned out by the firm is surprising, and the reputation of the goods is of the highest class. The refrigerators are made on the dry air principle; are double boxed, zinc lined, with charcoal sheathing filling, and are finished with coach varnish.



FROM FAR-AWAY MEXICO.

The Buckeye Folding Chair Company, of Warren, Ohio, of which George Smith is manager, is doing business not only in the United States, but in Mexico and British America. On a letterhead that is exceedingly Spanish from Prof. John S. Hester, of Vera Cruz, Mexico, a trial order has been received couched in the following words:

Gran Circo Hester,
Cordober, Mexico, December 18, 1894.

Gentlemen—I have this day forwarded to you by express (Wells, Fargo & Co.) the sum of $100, United States currency, in payment of ten dozen folding chairs No. 30, perforated seats, which I hope you will ship immediately on receipt of cash to John S. Hester, care of John Ritter, Calle de Benito Juarez, Vera Cruz, Mexico. Ship them by the New York and Cuba Mail Steamship Company's line of steamers that sails once a week from New York, and for which line Messrs. James E. Ward & Co., 113 Wall street, New York, are agents. Respectfully yours,

John S. Hester,
Care of J. Rossell y Hijo,
Clavijero 2, Altos, Vera Cruz.

INDIANAPOLIS

The United States Lounge Company has opened a retail store at 25 and 27 North Illinois street, and it is also the office of the company.

The Indianapolis Cabinet Makers' Union manufactures extension tables exclusively. A cut of one is shown on page 2. They have lots of others equally as handsome. Send for a catalogue.

The W. D. Allison Company is getting up a new design for a reclining chair. Mr. Allison, the president of this company, informed a representative of The Furniture Trade Review that it will be ahead of anything yet manufactured in this line.

The new Denison Hotel, of which an extended description was given in the last issue of The Review, caught fire at 10 A. M. of the 6th inst. The hotel was full of guests, who got out without trouble. At 2 P. M. the fire was under control. Loss about $50,000.

The show windows of Eastman, Schleicher & Lee every Monday contain a display of bargains, and they have the showiest pair of windows in the city. This firm in the last year and a half have added furniture, and carry one of the largest stocks in the city.

The Udell Works are working the largest force in the history of this concern. They have one of the largest factories and make the largest line of any concern in the United States. If you don't think so just drop a postal card, and a catalogue will be mailed which will prove it.

The Indianapolis Chair Manufacturing Company has just added eighty new designs in chairs for the spring trade. This is one of the largest firms in the country and makes a beautiful line of goods. A supplement to its catalogue is being printed, and will be mailed, showing these patterns.

Thos. Madden, Son & Co. report a very nice trade during January. This well-known concern is rapidly coming to the front as one of the largest manufacturers of couches and parlor furniture. Some of their new patterns in the latter are exceptionally fine. Their new catalogue is very handsome.

President E. S. DeTample, of the Globe Embossing Machine Company, is one of the greatest hustlers for business in the trade. His machines are shipped all over the world—the result of persistent efforts on his part and the extensive advertising he has in the trade papers, which keep constantly alive the fact that his machines are among the best of their kind.

The T. B. Laycock Manufacturing Company has a handsome new line of cribs. They are in enameled white and gold, light blue and gold, pink and gold and are the nobbiest cribs in the market. The company also has a line of children's upright folding beds; some are very pretty. Send for a catalogue, which will show lots of other things that the concern manufactures.

The L. W. Ott Manufacturing Company, couches and parlor furniture, has some very elegant things for the spring trade. Mr. F. P. Bailey has just returned from the East, having done a very good business. He is one of the most popular salesmen out of Indianapolis. A cut of one of the company's newest designs will be shown in the March issue of The Furniture Trade Review.

M. B. Crist, manager of the Art Embossing Machine Company, has just returned home from a very extensive trip Northwest. He placed several art machines in some of the best factories. This company's business since January 1 has been the largest in its history. It claims to be the originator of dropped carvings. Samples of its work will be furnished on application. We would advise anyone contemplating buying machines of this character to send for them.

Attorney John W. Kern has returned from New York with the deposition of Frank A. Coffin, in the suit of Newton Todd against the Indianapolis Cabinet Company. The attorney found Mr. Coffin at Port Chester, a New York suburb, where he is superintendent of the water plant. Attorney Kern says that Mr. Coffin is looking well and is enjoying the best of health. The suit in which the deposition was taken grows out of the mortgage issued by the cabinet company to the Indianapolis National Bank in February, 1893. The creditors of the bank charged that the mortgage was invalid because it had not been recorded within ten days after its execution. The deposition of Frank Coffin shows that the mortgage was signed February 17, 1893, but was not delivered until February 24, which would bring it within the ten days required by the statute. Mr. Coffin testified that the sole purpose of the mortgage was to secure the bank.

THE FIRE RECORD.

January 10 — Building occupied by R. E. Edwards, furniture dealer, Northampton, Mass., damaged $2,500. The stock, which was inventoried January 1 at $12,000, is almost a total loss; insurance, $9,500.

January 12—Leopold Weil's furniture store, at 2146 Third avenue, New York, damaged $500. * * * George W. Fargo & Son's furniture store at Kaukauna, Wis. Loss, $4,000; insurance expired January 7 and not renewed. * * * William Eslick's furniture store at Elk Point, S. D., damaged. Loss less than insurance, which amounted to $1,000.

January 13—A number of buildings at Bradford, Pa., including that of Sloan & Bradley, furniture dealers, whose loss is $750; no insurance. * * * Cunningham & Foran's furniture store at Danbury, Conn. Loss on stock and building, $10,000; insured.

January 14—Upholstering department of Albertson & Koch, Peoria, Ill. Loss, $3,000; insured.

January 15—John T. Wickersham's furniture store at Clinton, Mo. Loss, $5,000; insured.

January 18—S. Waxelbaum & Son's store at Macon, Ga. Loss, $275,000; insurance, $226,000.

January 21—Factory of Alfred Zeigler, manufacturer of upholsterer's supplies, Roxbury, Mass. Loss, $25,000; insurance on building, $9,000; on contents, $46,000.

January 22—George Stangle's furniture stock at La Crosse, Wis. Damaged, $2,500; insurance, $5,000.

January 23—Workshop and engine room in rear of Anderson, Nugent & Co.'s furniture store at Lindsay, Ont., Canada. Insurance, $1,300; loss, $4,000.

January 24—Three stores at Petersburg, Ind., destroyed by an incendiary fire; among them Fred Smith's furniture store. Total loss, $10,000; no insurance.

January 28—George T. Barlow's furniture store at Charleston, W. Va.

January 29—Meyers' furniture store at Iowa City, Ia.; totally destroyed.

January 31—Building at Bridgeport, Conn., owned by August Lieberum. Damaged $3,000; insured. Lieberum carries on the furniture business on the second story and his stock was damaged to the amount of $5,000. * * * Cellar of Edward Cooney's bedding warehouse, 98 Myrtle avenue, Brooklyn; caused by overheated stove. Loss, $200.

January 31—At 1 A. M. fire broke out in H. Kruschke & Co.'s furniture factory, at Ashland, Wis., and in less than twenty minutes the whole institution was in ruins. The fire spread to Mr. Kruschke's residence, and he had barely time to escape with his family before it became a mass of flames. The loss on the factory will reach $18,000, and on the residence and contents $3,000.

February 2—Factory of the Albany (Ind.) Furniture Company. Loss, $6,000; little insurance.

February 3—The Amsterdam Block, at Versailles, Ky., a portion of which was occupied by W. S. Taylor as a furniture store, was destroyed. Taylor's loss is $8,000; insurance, $7,500.

February 6—An attempt to thaw out elevator pipes in the basement of Aaron Brag's furniture and carpet store, corner of Howard and Clay streets, Baltimore, caused a loss of over $75,000. The flames darted up the elevator shaft and spread throughout the five story building. Before the firemen got to work the flames communicated to building on south side of Brag's establishment, occupied by Wm. T. Hildebrandt & Co., stampers and embroiderers. The building was flooded and the $15,000 stock ruined. The furniture store of George Beck, next to Hildebrandt's, was badly damaged, and Brag's store was burned out, entailing a loss of $40,000.

LIST OF BUYERS AT THE NEW YORK EXPOSITION, JANUARY, 1895.—Continued from Page 32.

Parks, J. L., Stolberg & Parks, Toledo, Ohio.
Pruyn, John I., Pruyn Furn. and Cpt. Co., Yonkers, N. Y.
Peuerman, E., Neuman & Co., 263 5th ave., New York.
Powell, R. G., Hempstead, L. I.
Provost, F., the Hayden Fur. Co., Rochester, N. Y.
Perrine, Thos. C., Edmundson & Perrine, Pittsburg, Pa.
Piecha, C. L., B. M. Cowperthwait & Co., 187 Park row, New York.
Pitt, W. R., R. H. Macy & Co., 6th ave. and 14th st., New York.
Patton, J. G., J. G. Patton & Co., 2069 3d ave., New York.

Quick, Thos. J., Port Jervis, N. Y.
Quick, Edwin R., T. J. Quick, Port Jervis, N. Y.

Ryan, E. J., E. J. & R. B. Ryan, Port Chester, N. Y.
Raynor, J. E., Chas. Hall, Springfield, Mass.
Reilly, W. H., Reilly Bros. & Raub, Lancaster, Pa.
Roe, W. W., W. W. Roe & Co., Newton, N. J.
Robertson, John L., Robertson & Co., Lowell, Mass.
Rosenfeld, Geo., S. Guiterman & Co, London, England.
Roberts, Frank A., N. T. Chandler & Co., Wellsboro, Pa.
Rehn, Wm. C., Karcher & Rehn Co., Philadelphia, Pa.
Ratsky, J., Fulton Furniture Co., 1920 Fulton st., Brooklyn, N. Y.
Reid, T. W., Reid Bros., 1307 Broadway, Brooklyn.
Resch, W. H., Cannon's, Newark, N. J.
Ribbit, C. F., C. F. Ribbit & Co., Albany, N. Y.
Roberts, C. F., A. H. Roberts & Son, Bangor, Me.
Regan, J. J., Geo. C. Flint Co., New York.
Robbins, Wm. E., B. H. De Bois & Co., 1382 3d ave., New York.
Russell, J. F., Loader & Russell, 1244 Fulton st., Brooklyn, N. Y.
Reid, W. S., H. S. Eisler, 75 Bowery, New York.
Ruckelshaus, John H., Newark, N. J.
Raymond, D. W., Raymond & Sons, Norwalk, Conn.
Raymond, Le Grand, Raymond & Sons, Norwalk, Conn.
Rosa, Frederic L., H. B. Rosa & Son, Fishkill, N. Y.
Reiss, A., Roth & Berkowitz, 197 Delancey st., New York.
Rice, Jerome, Bullene, Moore, Emery & Co., Kansas City, Mo.
Reynolds, M. P., Reynolds & Fuller Co., Danbury, Conn.
Raymond, Geo. H., Raymond & Sons, Norwalk, Conn.
Rosen, Frank E., 70 Hester st., New York.
Rosenberg, Benj. H., Globe Furniture Co., 27 S. 2d st., Philadelphia, Pa.
Rosenbloom, Isaac, S. Rosenbloom & Sons, Syracuse, N. Y.
Rothbert, Oliver, Rothbert & Sons. Baltimore, Md.
Rothbert, J. H., Rothbert & Sons, Baltimore, Md.
Rothert, J. W. Rothert & Co., Richmond, Va.
Richardson, W. P., Stevens, Freeze & Co., 93 Court st., Boston, Mass.
Redmond, R. N., Adams, Mass.
Revell, John, Adams st. and Wabash ave., Chicago.
Robinson, John F., J. F. Robinson & Co., Ware, Mass.
Renaud, A., Renaud, King & Paterson, Montreal, Can.
Redington, F., Redington & Co., Waterville, Me.
Reichling, John, Reichling & Son, Nyack, N. Y.
Reese, Geo. W., Luburg Furn. Co., Philadelphia, Pa.
Rice, Clarence E., C. L. Rice & Co., Rockland, Mass.
Rhein, N., New York.
Rhinehart, Louis O., Doyle & Rhinehart, 198 Grand st., Brooklyn, N. Y.
Rosendale, L., B. Behrens, 514 South Broadway, Baltimore, Md.
Roellig, A. F., J. B. Van Sciver & Co., Camden, N. J.
Rooney, P. B., 268 W. 12th st., New York.
Rosener, John J., Totten Furniture and Carpet Company, Grand st. and Driggs ave., Brooklyn.
Rosenheim, H., Max Oppenheimer & Co., 110 W. 42d st., New York.
Roder, W. T., Driscoll Bros., 102 Myrtle ave., Bklyn.
Reynolds, R. C., Troy, N. Y.
Reardon, C. B., Milbrook, N. Y.
Richmond, Ph., N. Y. Cheap Furn. Co., Passaic, N. J.
Rogers, H. N., H. N. Rogers & Co., Sandy Hill, N. Y.
Reif, Fred. J., Keenan & Jahn, Detroit, Mich.
Rothney, A., Meekens, Packard & Co., Springfield, Mass.
Robinson, Oscar, Brown & Robinson, Freehold, N. J.
Robinson F. T., Atkinson Furniture Co., 827 Washington st., Boston, Mass.
Rossell, A. R., Cheshire Chair Co., 337 N. 2d st., Philadelphia, Pa.
Ristewaart, Wm. A., W. & J. Sloane & Co., 641 Market st., San Francisco, Cal.
Rich, E., M. Rich & Bros., Atlanta, Ga.
Robbins, Fred. H., Robbins Bros., Hartford, Conn.
Rubens, M., Sherman Outfitting Co., Newark, N. J.
Reed, James E., New York Furniture Co., 126 W. 14th st., New York.
Roben, Geo. K., Heywood Bros. & Co., Baltimore, Md.
Rosenbaum, J., Atlantic City, N. J.
Reisman, J., 199 E. 3d st., New York.
Rattermann, Chas. B., Chas. B. Rattermann & Bro., Cincinnati, Ohio.
Reifsneider, Frank, L. A. Barmore, Akron, Ohio.
Roux, A. J., Roux & Co., 133 5th ave., New York.
Rolland, L. L., J. L. Shoemaker Co., Philadelphia, Pa.
Ryer, D. M., Geo. S. Ryer, 64 W. 23d st., New York.
Rounds, Chas. E., Geo. L. Robinson & Co., Providence, R. I.
Remmer, J. H., Cox & Remmer, Utica, N. Y.
Rees, W. D., Amsterdam, N. Y.
Rosensteim, Max, New York.
Reubel, Geo., 708 3d ave., New York.
Reubel, Wm., 3031 3d ave., New York,
Rice, Jas. A., Lee, Mass.
Rossell, J. E., Cheshire Chair Co., Philadelphia, Pa.
Reether, J. G., Wechsler & McNulty, Bedford ave. and Fulton st., Brooklyn.
Rollins, F. N., Plymouth, N. H.
Rubens, James, Sherman Outfitting Co., Newark, N. J.
Ryan, Thos. F., East Brooklyn Furniture Co., 611 De Kalb ave., Brooklyn, N. Y.
Richardson, G. W., G. W. Richardson & Sons, Auburn, Syracuse and Buffalo, N. Y.
Richardson, F. W., G. W. Richardson & Sons, Auburn, Syracuse and Buffalo, N. Y.
Robinson, E. A., Robinson & Gourley, Mt. Vernon, N. Y.
Roe, J. W., Bailey & Roe, Keeneyville, Pa.
Ryer, Geo. S., Geo. S. Ryer & Co., New York
Riegel, G. W., Troxel & Riegel, New York.
Robbins, Samuel, S. & G. A. Robbins, Northport, L. I.
Reynolds, R. W., East Stroudsburg, Pa.

Shaffer, Philip C., Philadelphia, Pa.
Shaw, A. W., Alex. H. Revell & Co., Adams st. and Wabash ave., Chicago, Ill.
Slocum, F. R., New Bedford, Mass.
Spencer, Geo. H., 318 Hudson st., New York.
Shapiro, A., Boston Furniture and Carpet Co., Yonkers, N. Y.
Schweiger, I., Mandel Bros., Chicago, Ill.
Stewart, A. C., J. M. Stewart's Sons Co., Concord N. H.
Stadtlander, F., P. & E. Combes, Hackensack, N. J.
Stokes, W. A., W. A. Stokes & Co., 30 Warren st., New York.
Sayre, Jos. C., McClain, Simpson & Co., 539 8th ave., New York.
Sweet, Edwin, Willimantic, Conn.
Steinbeck, Jacob, Long Branch, N. J.
Shrader, W. M., Shrader & Kline, Reading, Pa.
Selig, J., Ludwig Bros., 34 W. 14th st., New York.
Sloat, O. W., Patterson, N. Y.
Smith, Mory M., Smith Bros. & Co., Brewsters, N. Y.
Schuster, August, A. Schuster & Co., 208 W. Lexington st., Baltimore, Md.
Schuster, Geo., A. Schuster & Co., 208 W. Lexington st., Baltimore, Md.
Steinfeld, Leo, Steinfeld Bros., Detroit, Mich.
Stacom, Philip, 7 3d ave., New York.
Stock, Nicholas, Stock & Cordts, Rondout, N. Y.
Smith, W. L., C. N. Fitts, Northampton, Mass.
Swan, H. W., H. S. Swan, Shelburne Falls, Mass.
Swope, H. B., Frank Bowles, 120 4th ave., New York.
Storr, C. W., David Storr, South Norwalk, Conn.
Striffler, Frank A., Striffler & Tiffany, Meadville, Pa.
Scott, Lewis P., Bell & Scott, Atlantic City, N. J.
Souliard, D. V., Soullard & Ford, Broadway, Brooklyn, N. Y.
Shafer, Geo. K., Chas. Shiverick & Co., Omaha, Neb.
Schuffer, Albert, St. Johnsville, N. Y.
Seeley, H. J. S., J. H. North Furn. and Cpt. Co., Kansas City, Mo.
Schneider, John L., Asbury Park, N. J.
Slytz, Geo. W., Saratoga, N. Y.
Smith, W. H., S. W. Woolsey & Son, 193 Grand st., Brooklyn, N. Y.
Schmitz, Peter Wm., Flatbush ave. and Fulton st., Brooklyn, N. Y.
Stagg, John E., Hahne & Co., Newark, N. J.
Stewart, Thos. A., Bevan Bros. Furn. Co., Paterson, N. J.
Smith, J. H., Van Duzer, Smith & Co., Middletown, N. Y.
Sumwalt, C. H., Sumwalt & Jones, 62 College pl., New York.
Smith, H. B., House & Herrmann, Wheeling, W. Va.
Silsbee, H. C., Silsbee Furn. Co., Elmira, N. Y.
Suttle, Matthew, Suttle & Hubschmidt, Phillipsburg, N. J.
Shellas, Geo. W., Shellas & Chesnutt, Broadway and Greene ave., Brooklyn, N. Y.
Sterchi, J. C., Sterchi Bros., Knoxville, Tenn.
Smith, E. M., O. McClintock & Co., Pittsburg, Pa.
Spitz, Louis, S. Spitz, 178 Fulton st., Brooklyn, N. Y.
Switzer, A. H., U. S. Spring Bed Co., Springfield, Mass.
Sweet, H. D., H. D. Hull, Troy, N. Y.
Springarn, S., Liebmann Co., 436 Fulton st., Brooklyn, N. Y.
Sokolsky, Harris, New York.
Swain, H. C., H. C. Swain & Son, 317 Pearl st., New York.
Swain, G. W., H. C. Swain & Son, 317 Pearl st., New York.
Shearer, W. L., Paine Furn. Co., 48 Canal st., Boston, Mass.
Sink, A. G., Standard Furn. Co., Altoona, Pa.
Slawson, A. A., Slawson & Son, Waverly, N. Y.
Smith, G. W., Smith & Ackley, Hackettstown, N. J.
Steinbach, John, Asbury Park, N. J.
Speakman, Chas. C., Samuel Speakman, Wilmington, Del.
Snowman, G., B. Souto & Co., 161 Front st., New York.
Sargent, Geo. F., Geo. F. Sargent & Co., New York.
Smith, Jas. L., Newark, N. J.
Speakman, Samuel, Wilmington, Del.
Schreck, John C., J. C. Schreck, Auburn, N. Y.
Sullivan, W. J., Buckley, McCormick & Sullivan, Lawrence, Mass.
Shillinberg, F. I., Baltimore, Md.
Sheehan, W. T., Brockton, Mass.
Schlude, Geo., Jr., Poughkeepsie, N. Y.
Small, John M., Thos. Trefry & Co., Boston, Mass.
Sturla, Ottavia, Genoa, Italy.
Schwartz, Henry, Lehighton, Pa.
Stott, E., Stott & Son, Winona, Minn.
Schwartz, F., E. Mauch Chunk, Pa.
Stoddard, A. W., Bruce, Filley & Co., Hartford.
Schwenka, Aug., the Frank Cordts Co., Hoboken, N. J.
Smith, F. D., Smith & Twichell, Meriden, Conn.
Spangenberg, Daniel, Spangenberg & Ford, Washington, N. J.
Smith, Wm. E., Dover, Del.
Sanderson, J. H., J. H. Sanderson & Bro., Philadelphia, Pa.
Steinbach, Henry, Asbury Park, N. J.
Smith, J. H., W. H. Smith, 945 Broadway, New York.
Stern, B., Stern Bros., 32 W. 23d st.
Salmon, A. L., A. L. & S. W. Salmon, Mt. Olive, N. J.
Schamberg, Fred., F. Schamberg & Co., Philadelphia, Pa.
Steelman, Harry, Moore Bros. Glass Co., Clayton, N. J.
Samus, Geo. W., Garrett Packer, Plainfield, N. J.
Sahler, L. H., Kingston, N. Y.
Sahler, L. D., L. H. Sahler, Kingston, N. Y.
Steinbugler, John, Jr., 206 Avenue A, New York.
Snow, E. C., Fairport, N. Y.
Scott, W. H., Great Scott, Baltimore, Md.
Snyder, A. F., Weissport, Pa.
Stout, C. E., Stout Bros., 919 Arch st., Philadelphia, Pa.
Sawin, E. M., John M. Dean Co., Providence, R. I.
Sawin, A. D., Anthony Cowell Co., Providence, R. I.
Shirk, G. M., Shirk Refrigerator Co., 254 Madison st., Chicago, Ill.
Sahagian, Aston, Yonkers, N. Y.
Schaffner, B. I., Falls Creek, Pa.
Snyder, W. W., Trenton, N. J.
Smith, L. E., Brattleboro. Vt.
Sheldon, John L., Wakefield, R. I.
Sohnson, M., Baltimore, Md.
Shattuck, H. D., Houghton & Dutton, 55 Tremont st., Boston, Mass
Strong, E. M., Strong Auction Store, Scranton, Pa.
Smith, W. R., J. R. Smith & Co., Milton, Pa.
Stott, I. W., F. Stott, Passaic, N. J.
Sprague, E. R., J. F. Foss & Son, Portland, Me.
Smith, Timothy, T. Smith & Co., Boston, Mass.
Stone, W. F., the G. W. Hall Co., Lakeville, Conn.
Sporborg, W. L., Mills Bros., Gloversville, N. Y.
Samuel, S., People's Credit Co., Rochester, N. Y.
Scott, J. T., Lyman Cole, Watertown, N. Y.
Stiefele, Ph., 117 Avenue C, New York.
Spellman, C. J., Maxwell & Co., Springfield, Mass.
Stagg, J. C., 125th st., New York.
Schwarzwaelder, Wm., 37 Fulton st., New York.
Sternberg, Henry S., W. H Elsinger & Co., St. Paul, Minn.
Sailor, Samuel, Heywood Bros. & Co., 1014 Race st., Philadelphia, Pa.
Stratton, Hudson, Geo. Kelly & Co., 817 S. 5th st., Philadelphia.
Stolper, M., C. E. Howell & Co., Pittston, Pa.
Stymus, W. P., Pottier & Stymus Mfg. Co., Lexington ave. and 41st street, New York.
Schulz, M., Greenpoint Furn. and Cpt. Co., Brooklyn.
Snowden, W. H., W. H. Snowden & Co., 36 N. 2d st., Philadelphia, Pa.
Stoehr, G. D., W. H. Snowden & Co., 36 N. 2d st., Philadelphia, Pa.
Shoemaker, Jos. L., Jos. L. Shoemaker & Co., Philadelphia, Pa.
Saunders, E., Bloomingdale Bros., 3d ave and 59th st., New York.
Schoenthal, S., J. Rosenbaum, Atlantic City, N. J.
Smith, S. E., Pottier & Stymus Mfg. Co., Lexington ave. and 41st st., New York.
Snyder, E. H., Orange, N. J.
Speyer, M. J., Speyer Bros., 101 Bowery, New York.
Smith, W. H., C. A. Warner & Co., 33 W. 14th st., New York.
Schlude, Chas. J., Poughkeepsie, N. Y.
Shellen, Geo. S., Arkell & Douglass, 95 Broad st., New York.
Scofield, H. B., H. R. Plimpton & Co., 1077 Washington st., Boston, Mass.
Spoerl, Geo., Nannett, N. Y.
Seilken, John A., New York.
Schlegel, Otto, 919 Oxford st., Philadelphia, Pa.
Schwarz, Louis, Nanticoke, Pa.
Schwarz, Chas., Louis Schwarz, Nanticoke, Pa.
Shilling, M. C., Leith & Shilling, Hoboken, N. J.
Spencer, W. E., Hubbell & Curtis, Bridgeport, Conn.
Steinbugler, John, Jr., 206 Avenue A, New York.
Seamon, Geo., Seamon Bros., Saugerties, N. Y.
Sheehan, M. C., Greenville Slate and Wood Mantel Co., Jersey City, N. J.
Siebecker, L. J., Kerr, Siebecker & Co., Scranton, Pa.
Scattergood, A. T., Providence, R. I.
Scattergood, Edw., A. T. Scattergood, Providence, R. I.
Smith, J. Magill, Smith & Farwell Co., St. Paul, Minn.
Steele, G. C., Smith, Farwell & Steele, Duluth, Minn.
Schmidt, C., Newark, N. J.
Schmitt, Aug. F., Elizabeth, N. J.
Scott, John A., Vincent & Scott, Pittsburg, Pa.
Schmitt, Louis, Schmitt Bros., 40 E. 23d st., New York.
Smith, R. H., Schmitt Bros., 40 E. 23d st., New York.
Sullivan, Wm., North Adams, Mass.
Sullivan, Edw., Wm. Sullivan, North Adams, Mass.
Salmon, Crosby, Metropolitan Furniture Co., Springfield, Mass.
Smith, Chas. A., Smith Bros., 1211 Washington st., Boston, Mass.
Spring, Carl, 406 E. 30th st., New York.
Snyder, Herbert, Easton Furn. Co., Easton, Pa.
Smith, A. F., Smith & Sullivan, Corning, N. Y.
Schneider, S. A., A. Bernstein, 420 W. Madison st., Chicago, Ill.
Smith, J. W., W. H. Crossman & Co., 77 Broad st., New York.
Scallion, Francis, 707 3d ave., New York.
Sayman, A., 1455 Broadway, New York.
Stromeyer, W. A., 4 E. 9th st., New York.
Schmitt, Wm., Schmitt Bros., E. 23d st., New York.
Sutton, H. D., Bowditch & Prudden Co., New Haven, Conn.
Stratton, H. F., New York.
Sherman, Louis I., Sherman Outfitting Co., Newark, N. J.
Schoonmaker, J. H., Butler Bros., New York,

LIST OF BUYERS AT THE NEW YORK FURNITURE EXPOSITION, JANUARY, 1895.—Continued.

Savage, W. M., Green & Waterman, Troy, N. Y.
Stemler, E., 43d st. and 9th ave., New York.
Steele, D., D. Steele & Son, 172 Newark ave., Jersey City, N. J.
Stolberg, F. J., Stolberg & Parks, Toledo, Ohio.
Sobel, Leon, 1481 1st ave., New York.
Salz, A., Keysport, N. J.
Strange, John H., Baltimore, Md.
Samuels, M. W., L. Plaut & Co., Newark, N. J.
Shanley, T. J., P. Shanley & Co., New Haven, Conn.
Scranton, I. G., The Hayden Furn. Co., Rochester, N. Y.
Stein, Leo, New York.
Smith, J. W., J. W. Smith, Leadville, Col.

Tobin, B. W., Jordan, Marsh & Co., 450 Washington st., Boston, Mass.
Tibbetts, F. P., Portland, Me.
Titus, A. C., A. C. Titus & Co., Newport, R. I.
Traub, Henry, Henry Traub & Son, Auburn, N. Y.
Thompson, John A., Alex. H. Revell & Co., Adams st. and Wabash ave., Chicago, Ill.
Tinsley, Theophilus, Brooklyn Furn. Co., Brooklyn, N. Y.
Thompson, Arthur, Brooklyn Furn. Co., Brooklyn, N. Y.
Tyler, C. E., Daymon's Sons, Mamaroneck, N. Y.
Thompson, Thos., Isaac Mason, 117 Myrtle ave., Brooklyn, N. Y.
Tilden, Marshall, Willimantic, Conn.
Tucker, Frank E., Haverhill, Mass.
Tucker, J. E., Frank E. Tucker, Haverhill, Mass.
Thurwechter, L. L., L. L. Thurwechter & Son, Syracuse, N. Y.
Tobin, James, 446 Grand st., Brooklyn, N. Y.
Taylor, Oscar, Little Falls, N. Y
Traugott, F. W., Syracuse, N. Y.
Tindall, R. E., 5th Ave. Furn and Cpt. Co., New York.
Thurwood, C. L., Thurwood & Ehle, Fort Plain, N. Y.
Tufts, John M., 119 Elm st., New York.
Totten, Joseph, Totten Furniture and Carpet Company, Grand st. and Driggs ave., Brooklyn, N. Y.
Toadwin, S. F., S. F. Toadwin Furniture Co., Decatur, Ala.
Twichell, J. C., Smith & Twichell, Meriden, Conn.
Taylor, John B., Wilmington, Del.
Terry, W. G., De Graaf & Taylor Furniture Co., 47 W. 14th st., New York.
Trimble, John, R. R. Berdan & Co., Passaic, N. J.
Taylor, H. B., Z. Taylor & Son, Easton, Pa.
Taylor, Z., Z. Taylor & Son, Easton, Pa.
Taaffe, Thos., 54 Myrtle ave., Brooklyn, N. Y.
Taintor, M. F., M. F. Taintor & Co., Easthampton, Mass.
Taylor, J. E., J. E. Taylor & Co., Putnam, Conn.
Thoesen, M., L. Baumann & Co., 512 8th ave., New York.
Teller, Chas. A., New York.
Thompson, M. H., Somerville, N. J.
Tripp, E. W., Medina, N. Y.
Troxell, Levi, Troxell & Kiegel, Bethlehem, Pa.
Twining, J. G., J. G. Twining & Co., Waterbury, Conn.
Tenny, S., S. Tenny & Son, Peterboro, N. H.
Tilley, John, John Tilley & Co., Holyoke, Mass.
Templeton, O. A., Campbell & Templeton, Butler, Pa.
Tucker, J. D., the M. Ohmer's Sons Co., New York.
Tolles, F. W., Naugatuck, Conn.
Tuttle, Jos. F., Rockaway, N. J.
Taylor, W. Z., Taylor & Manahan, 422 Grove st., Jersey City, N. J.
Terry, M. M., 1436 Broadway, Brooklyn, N. Y.
Terry, W. W., Syndicate Trading Co., Reading, Pa.

Umstadter, M., M. Umstadter & Co., Norfolk, Va.
Uhlinger, J. W., Uhlinger & Son, Johnstown, N. Y.

Van Voorhis, W. B., W. M. Whitney & Co., 47 North Pearl st., Albany, N. Y.
Van Vliet, Wm. D., Goshen, N. Y.
Vetter, A., Geo. F. Vetter's Sons, 399 6th ave., New York.
Van Horn, W. D., A. T. Chandler & Co., Wellsboro, Pa.
Van Saun, J. P., Van Dyk Furn. Co., Paterson, N. J.
Van Nostrand, A. C., Van Dyk Furniture Co., Paterson, N. J.
Van Duzer, Van Duzer, Smith & Co., Middletown, N. Y.
Vail, Geo. M., Brooklyn, N. Y.
Varney, H. W., Varney & Bragg, Skowhegan, Me.
Van Sciver, J. B., J. B. Van Sciver & Co., Camden.
Vreeland, H., A. H. Van Horn, Limited, 73 Market st., Newark, N. J.
Vallely, P. W., 65 Nassau st., New York.
Vallely, Jas., P. W. Vallely, 65 Nassau st., New York.
Van Dalfsen, J. T., Peck & Van Dalfsen, Newburgh, N. Y.
Vegelahn, F. O., 145 North st., Boston, Mass.
Van Horn, R. H., R. H. Van Horn & Son, Lambertville, N. J.
Van Horn, H. E., R. H. Van Horn & Son, Lambertville, N. J.
Vincent, R. M., Vincent & Scott, Pittsburg, Pa.
Voorhis, Burt, Voorhis & Murray, Wilkesbarre, Pa.
Van Horn, S. S., Lambertville, N. J.
Van Duzer, J. R., Van Duzer Smith & Co., Middletown, N. Y.
Van Loan, F. W., James L. Plimpton, 30 Stuyvesant pl., New York.
Voyt, Joseph, Bridgeport, Conn.
Van Pelt, W., J. W. Green, Jersey City, N. J.
Voorhis, A. S., Hightstown, N. J.

Winslow, I. M., New England Furniture and Carpet Co., Minneapolis, Minn.
Wegant, W. O. R., Pottier & Stymus Co., 41st st. and Lexington ave., New York.
Wakefield, W. J., Cannon's, Newark, N. J.
Wright, W. H., Elliott & Cougle, 52 Elizabeth st., New York.
Weeks, F. S., Jr., Weeks Furn. Co., Woonsocket, R. I.
Willson, C. H., McDonald & Willson, Toronto, Can.
Wentworth, Herbert, Wentworth & Oak, Skowhegan, Me.
Weil, L., J. Palmer & Co., 3d ave. and 122d st., New York.
Wall, Thomas D., Lansingburg, N. Y.
Weller, Chas., J. McCreery & Co., Broadway and 11th st., New York.
Woolley, Thos., Wm. T. Woolley, Meriden, Conn.
Woolley, Wm., Wm. T. Wooley, Meriden, Conn.
Wigginton, C. E., Woodward & Lothrop, 11th and F sts., N. W., Washington, D. C.
Weirman, M. J., Meyer Bros., Paterson, N. J.
Wood, T. D. W., Wood & Hall, Fall River, Mass.
Willis, John, Jr., Conroy & Willis, Portsmouth, Va.
Watson, Thomas H., Mills & Gibbs, 462 Broadway, New York.
Wilson, F. W., A. D. Matthews & Sons, 404 Fulton st., Brooklyn.
Whitney, C. H., W. M. Whitney & Co., Albany, N. Y.
Walsh, John, Newark, N. J.
Weber, Hermann, H. Weber Co., 712 Girard ave., Philadelphia, Pa.
Williamson, Geo. M., Cooper & Williamson, Trenton, N. J.
Wade, E. H., Denholm & McKay Co., Worcester, Mass.
Workman, John, Coe Furn. Co., Torrington, Conn.
Wallace, Wm., Geo. C. Flint Co., New York.
White, C. H., Forbes & Wallace, Springfield, Mass.
Walsh, F. H., Woodsburgh, L. I.
Winnewesser, A. F., Bellows Falls, Vt.
Wilkinson, J. D., London Fur. Co., London, Canada.
Whitney, C. H., Thos. Packard & Co., Brockton, Mass.
White, B., Alleghany, Pa.
White, Halbert, Robt. Keith Furn. and Cpt. Co., Kansas City, Mo.
Wolf, J., 194 Broadway, New York.
Wolf, C. F., 661 9th ave., New York.
Warner, C. A., C. A. Warner & Co., 33 W. 14th st., New York.
Werts, Stephen W., Colby & Son, 146 Wabash ave., Chicago, Ill.
Wake, W. S. R., Boston Furn. Co., Waterbury, Conn.
Wallace, W. W., Boston Furn. Co., Waterbury, Conn.
Wayne, Mullin, Harry Wayne & Co., Altoona, Pa.
Williams, Chas., Williams & Morgan, Utica, N. Y.
Wheeler, C. S., People's Furn. Co., Buffalo, N. Y.
Wachmeyer, Geo. L., Rondout, N. Y.
Walcott, C. F. W., Newburyport Furn. Co., Newburyport, Mass.
Winstian, L., Hudson, N. Y.
Wellington, M. S., H. B. Wellington, Pittsfield, Mass.
Welch, A., Whitcomb Metallic Bedstead Co., 31 E. 17th street, New York.
Wenzel, Chas., A. Lester's Sons, 939 8th ave., New York.
Weisgerber, Geo. O., Hahne & Co., Newark, N. J.
Wagner, W. H., J. B. Van Sciver & Co., Camden.
Weshart, Geo. G., Toronto Furniture Supply Co., Toronto, Can.
Woodbury, Geo. P., Avery & Woodbury, Milford, Mass.
Whitman, Kilbourne, Kilbourne Whitman & Co., Boston, Mass.
White, H. C., Forbes & Wallace, Springfield, Mass.
Washburn, W. C., Denholm & McKay Co., Worcester, Mass.
Wieder, A., Wieder Bros., Philadelphia, Pa.
Wells, A. S., Smith, Twichell & Knapp Co., Torrington, Conn.
Webel, Bernard, 709 Third ave., New York.
Ward, John W., H. S. Katzenbach & Co., Trenton, N. J.
Whalen, John T., Whalen Bros, 166 Smith st., Brooklyn, N. Y.
Wentworth, W. L., Bridgeport, Conn.
Wright, Wm., 1909 South st., Philadelphia, Pa.
Walker, Thomas, Convery & Walker, Trenton, N. J.
Wyman, J. H., Wyman, Rand, Kerr Co., Ottumwa, Ia.
Wainright, B. F., J. A. Wainright, Ocean Grove, N. J.
Willis, S. A., Pinkham & Willis, Worcester, Mass.
Welden, Geo. H., W. H. Hervey, 5 Union st., Boston Mass.
Wise, Hermann, Harrisonburg, Pa.
Ward, H. C., Middletown, Conn.
Wonderlich, H., H. Wonderlich & Bro., 626 Girard ave., Philadelphia, Pa.
Whitley, Frank, 583 Myrtle ave., Brooklyn, N. Y.
Weiler, M. A., 161 6th ave., New York.
Watson, A. C., Koch & Co., W. 125th st., New York.
Wood, Geo. B., Geo. P. Staples & Co., 521 Washington st., Boston, Mass.
Winward, J. E., Fall River Mass.
Wood, John, John Wood Furniture Co., 609 Fulton st., Brooklyn, N. Y.
Wilmot, G., J. & L. Plimpton, 30 Stuyvesant pl., New York.
Wachmeyer, Henry L., Geo. L. Wachmeyer, Rondout, N. Y.
Wachmeyer, Geo., Jr., Geo. L. Wachmeyer, Rondout N. Y.
Whitehall, Edw., Philadelphia, Pa.
Wilkinson, W., Hurleyville, N. Y.
Webster, J. L., Jr., R. H. Macy & Co., New York.
Walker, C. H., Warren, Mass.
Wolf, B., 88 Graham ave., Brooklyn, N. Y.
Wesil, M., Baumann Bros., New York.
Watkins, Geo. M., Kerr, Siebecker & Co., Scranton, Pa.
Wood, Wm., W. Ainsworth, Fall River, Mass.
Worsley, Chas. J., Worsley Bros., South Bethlehem, Pa.
Wolven, Geo. C., Kingston, N. Y.
Will, Irving G., Hale Co., 304 Pearl st., New York.
Walmley, C. M., Havens & Geddes Co., Terre Haute Ind.
Wainwright, J. A., Ocean Grove, N. J.
Whipple, Wm. L., Providence, R. I.
Weaver, H. J., Helfrich, Weaver & Co., Allentown Pa.
Weiler, J. S., Ludwig Bros., 40 W. 14th st., New York.
Wolf, Lucian, 99 Ave. B., New York.
Wall, T. D., Lansingburgh, N. Y.
Ward, W. L., Seymour, Conn.
Westbrook, J. O., Deckertown, N. J.
Worsley, Alex., Worsley Bros., S. Bethlehem, Pa.
Wendell, C. B., Wendell & Homan, 96 5th ave., New York.
Wolf, Henry, Lancaster City, Pa.
West, Robert, New York.
West, James, Keyport, N. J.
Westbrook, O., Newton, N. J.
Wollison, Robert M., H. S. Wollison & Co., Pittsfield-Mass.

Yeager, W. L., Yeager Bros., Mauch Chunk, Pa.
Young, F. H., Bethel Chair Co, Bethel, Me.
Yost, Chas. E., Chas. E. Yost & Co., Gloversville, N. Y.
Yingst, John, Harrisburg, Pa.
Young, F. H., Metropolitan Furn. Co., Springfield, Mass.

Ziegenfus, Chas. E., C. A. Dorney Furn. Co., Allentown, Pa.

Exposition Notes.

Charley Spratt's house was burglarized.

Everyone was glad to see popular Jim Hill again at the New York Expo.

Dick Kingman had a straw fez from Turkey, and wore it as a mascot right through the session.

Sargent sold goods as usual, and on dull days showed the boys how Hermann does his parlor magic.

The handsome solid mahogany walking-sticks given away by the Morgan Manufacturing Company were in demand.

Shrill whistles were in evidence at the Exposition. An essential in producing the correct tone was good lungs. Fred Parker has good lungs.

The canvas about the space occupied by W. H. Hickerson and the Eureka Folding Bed Company will be religiously preserved as a work of art and exhibited at the coming world's fair in Paris. The artist who decorated it is no summer coon, and ought to be in the newspaper business instead of selling picture frames.

When it comes to playing pool with one hand, George Fawcett can give any other furniture man pretty nearly all the balls on the table and then beat him easily.

The theatre party was a success. "Little Christopher" probably never saw so many furniture men together at one time, and each one present expressed appreciation of the performance.

The Bridgeport Wood Finishing Company gave away as a souvenir a useful calendar and a foot rule. Krenrich & Kemmer fell into line and donated a handsome mahogany receptacle for pins, suitable for an office desk, which was much sought after.

Col. G. W. Smith, special agent for the trunk lines of railroad, was personally in attendance, and was constantly greeting new friends and meeting old ones. He is a polished gentleman socially, and as a railroad representative met the views of exhibitors in

every possible instance. His friends in furniture circles will hope to have him in their midst again during the midsummer exposition.

L. H. Moore, the humorous salesman for the United States Feather Down Company, on the last day of the Exposition announced that at 3 o'clock P. M. he would deliver a funeral oration over those who had passed away and had not returned (according to promise).

One of the conspicuous features was the folding bed manufactured by the Brookville (Ind.) Furniture Company, displayed in the space of S. P. Porter. The bed is one of the most comprehensive and simple of the kind ever put upon the market, and was in charge of the patentee, Mr. F. W. Nye, in person. When shut up it can be used as a cabinet or secretary, and is elongated to form a bed simply by turning a crank, while the return to place is even more easily accomplished. Handsome, durable and simple, it is a piece of furniture that all dealers should post themselves upon. Information and prices can be had by addressing S. P. Porter, 185 and 187 Canal street, New York; G. Walker Kelley & Co., 255 South Second street, Philadelphia, or the Brookville Furniture Company, Brookville, Ind.

ST. LOUIS SAYINGS.

St. Louis, February 3, 1895.

The P. H. Mellon Manufacturing Company reports a steady demand for its metallic beds. Send for a catalogue and see the original designs in brass and iron beds.

The Crescent Furniture and Lumber Company makes a specialty of solid oak suites. Nothing else is made, and the concern has a steady demand for all it can turn out.

The board of directors of the Central Furniture Company has elected the following officers: F. V. Handorf, president; J. H. Meyer, vice-president; Ferd. Hemkendries, treasurer; J. Fisher and A. Keimann, executive committee.

At the annual meeting of the Scarritt Furniture Company last month these officers were elected: H. H. Curtis, president; S. G. Scarritt, vice-president; Chas. H. Scarritt, secretary; Geo. T. Parker, treasurer; W. K. Bixby, H. M. Blossom, William McMillan, H. H. Curtis, S. G. Scarritt, Charles H. Scarritt and George T. Parker, directors.

The Heller & Hoffman Chair Manufacturing Company reports a splendid demand for its new line of chairs. Its brand new line of upholstered chairs in unique designs and handsome finish are red-hot sellers. This is the oldest furniture company in the West; its goods have had a wider sale than those of any other company in this part of the country.

Sebastian Hoffman, president of the Heller & Hoffman Chair Manufacturing Company, was given a surprise party last Sunday evening at his home, No. 1721 North Tenth street, in honor of his birthday. After refreshments were served Louis Hardwig sang comic songs, and the celebrated German Quartette, composed or Louis Hardwig, Michael Hoffman, M. Woelfle and H. Hoffman, assisted at the jollification. Dancing was continued until early dawn.

The *Post-Dispatch* of January 24 contained the following paragraph: C. E. Brooks, a furniture dealer of East St. Louis, has been missing from his home since last Sunday and his wife fears he has met with foul play or has committed suicide. A week ago he sold out his interest in the furniture business and announced that he was going into the real estate business. He has been despondent for some time, and, it is alleged, attempted to commit suicide some time ago.

Four years ago Fred Mehl, who had been employed as bookkeeper for the Mueller Brothers Furniture and Carpet Company, was sentenced to eight years in the penitentiary for the embezzlement of $40,000. He was pardoned by Governor Stone recently, and the Mueller Brothers were very much surprised at the action. It is the general impression that Mehl saved the $40,000, and used a large portion of it in securing his release. Mehl's successor at Mueller Brothers' was J. H. Mattick, who committed suicide on account of illness.

A. N. M.

White & Spate, the carpet dealers and jobbers of cut carpets, will remove from Sixth avenue to 31 and 33 West 23d street, New York, about February 15.

OBITUARY.

Julius Hahne.

Julius Hahne, head of the firm of Hahne & Co., Newark, N. J., died at his home in that city on the 7th inst. of pneumonia. Mr. Hahne was born in Germany in 1828. He came to America in 1845, and on September 1, 1858, he opened a small store in Newark with Adam Block, under the firm name of Hahne & Block. They had no employees, but their business grew, and from toys and crockery they went into other branches, increasing their store room and business facilities every year. In 1874 the style of the firm was changed to Hahne & Co., its present title. The business continued to grow, and now occupies nearly the whole of one of the lagest blocks in Newark, and gives employment to 800 persons. Mr. Hahne leaves a widow, three sons, who are members of the firm of Hahne & Co., and three daughters.

OBITUARY NOTES.

Lucius Allen, who until about a year ago had been engaged in the furniture business at Elkhorn, Wis., for seventeen years, died there January 12, aged seventy-nine.

Samuel James Hallett died suddenly at his residence, in Flushing, L. I., on the 6th inst., in his seventy-first year. The immediate cause of his death was heart failure. Some three months ago he had an attack of heart trouble, but rallied and seemed to recover his usual health. Mr. Hallett was born in Astoria and had been in the furniture and undertaking business in Flushing for many years, and was highly respected by the entire community.

Philip N. Viele, of Ballston, N.Y., died January 13, aged seventy-one. He was born in Glenville, reared on a farm, inheriting the old homestead. A descendant of the Holland Dutch that originally settled in New York city, he was a direct heir of Aneke Jans, who leased the valuable property now held by the Trinity Church Corporation, New York. He left the farm in 1862 and took up his residence in Schenectady for some six years. In the spring of 1868 he moved to and had for more than a quarter of a century been engaged in the furniture and undertaking business at Northside.

Charles A. Baudouine died on January 13 at his home, 718 Fifth avenue, of old age. He was born in this city eighty-seven years ago of a French Huguenot family, and before he was twenty-one years old had started in the furniture business, which became large, and all the money he made was used in extending it. The result was that while still a young man he was known as one of the most successful furniture dealers in the city. His establishment was at one time located at 335 Broadway, and what is now the office of The Furniture Trade Review was one of his workrooms. In 1860 he retired with a fortune, and in the years of business depression following he bought real estate, which doubled, and in some cases trebled, in value, and when he sold most of it he became more than a millionaire. Some of his property he built upon, and at the time of his death his income from rentals was said to be very large. The fortune which he leaves is estimated at $5,000,000. Mr. Baudouine's greatest enjoyment was in the driving of fast horses, and he was well known as a horse owner and as a skillful four-in-hand driver. He leaves a son and two grandsons.

THE AMERICAN VARNISH INDUSTRY.

The Treasury Department has just completed the computation of the statistics covering the exports and imports during the last fiscal year, and these important figures have only now become accessible. The following is an exhibit of the exports and imports of varnish during the last fiscal year :

COUNTRIES TO WHICH EXPORTED.	GALLONS.	VALUES.
Austria-Hungary	90	$146
Belgium	15,213	17,098
Denmark	1,385	2,661
France	10,516	23,026
Germany	11,367	18,938
Italy	4,295	5,808
Netherlands	17,188	25,725
Portugal	286	501
Roumania	49	222
Russia, Baltic and White Seas	160	504
Russia, Black Sea	40	75
Spain	2,502	4,945
Sweden and Norway	579	1,079
United Kingdom—England	70,143	74,583
Scotland	12,459	13,705
Bermuda	334	592
British Honduras	184	184
Dominion of Canada—Nova Scotia, New Brunswick, &c	514	752
Quebec, Ontario, &c	7,956	10,272
British Columbia	345	269
Newfoundland and Labrador	832	1,042
Central American States—Costa Rica	905	962
Guatemala	902	963
Honduras	22	21
Nicaragua	355	391
Salvador	1,150	1,256
Mexico	15,746	17,748
West Indies—British	2,141	2,804
Danish	44	63
Dutch	122	132
French	13	25
Hayti	321	479
Santo Domingo	310	372
Cuba	20,459	19,729
Puerto Rico	1,665	2,271
Argentine Republic	1,598	2,764
Brazil	1,656	1,934
Chili	1,257	1,467
Colombia	3,425	4,264
Ecuador	823	904
Guianas—British	649	550
Dutch	5	8
Peru	311	397
Uruguay	1,391	1,901
Venezuela	3,555	4,007
Japan	790	1,029
British Australasia	4,973	6,376
Hawaiian Islands	370	551
Philippine Islands	58	191
British Africa	5,147	6,332
Canary Islands	150	135
French Africa	50	125
Total	226,760	$282,278

Imports.

CUSTOMS DISTRICTS INTO WHICH IMPORTED.	GALLONS.	VALUES.
Baltimore, Md	5	$3
Boston and Charlestown, Mass	2,184	6,176
Georgetown, D. C		3
New Haven, Conn	431	711
New York, N. Y	17,002	46,061
Philadelphia, Pa	74	93
San Francisco, Cal	11	101
Willamette, Ore	130	337
Chicago, Ill	367	923
Milwaukee, Wis	5	20
Cincinnati, Ohio	110	265
Indianapolis, Ind	18	48
St. Louis, Mo		5
Total	20,337	$54,746

COUNTRIES FROM WHICH IMPORTED.	GALLONS.	VALUES.
Austria-Hungary	39	$101
Belgium	11	112
France	449	1,955
Germany	1,190	1,589
Switzerland	22	5
United Kingdom—England	18,611	50,969
Scotland	15	15
Total	20,337	$54,746

DISTRIBUTION OF AMERICAN VARNISH.

Following are the exports of American varnish from the port of New York for the five weeks ending February 6 :

Port.	Gals.	Value.	Port.	Gals.	Value.
Antwerp	3,249	2,009	Hayti	10	10
Bilboa	77	141	Hull	2,753	1,394
Basle	61	115	Lisbon	50	85
Barcelona	122	154	Liverpool	331	478
Brazil	188	165	London	1,012	996
Brit. West Indies.	171	204	Mexico	1,959	1,594
British Honduras.	26	29	Moscow	30	135
Brit. Australasia..	52	46	Milan	56	45
British Africa	212	269	Newcastle	302	150
British Guiana	10	10	Newfoundland	20	69
Budapest	14	19	Nova Scotia	13	41
Cent. America	145	144	New Zealand	228	247
Chili	188	185	Oporto	24	55
Copenhagen	162	270	Peru	100	30
Cuba	2,745	2,166	Philippines	2,300	1,658
Danish W. Indies.	10	10	Porto Rico	148	190
Dutch W. Indies..	20	16	Sandwich Islands.	130	170
French W. Indies.	6	35	Rotterdam	452	608
Genoa	257	150	San Sebastian	54	116
Glasgow	6,926	6,409	U. S. Colombia	434	463
Hamburg	247	422	Uruguay	72	48
Havre	940	2,191	Venezuela	334	428



The stock of A. Flesham, 1204 Girard avenue, was sold out by auction on the 21st ult.

It is said that Samuel Strauss, Jr., 1702 Columbia avenue, will go out of business April 1.

James Daley has begun the manufacture of reed and rattan furniture at 719 North Tenth street.

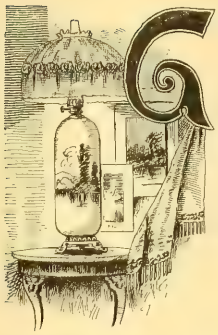
The new store of George Kelley, at 2119 and 2121 South street, will be opened for business about February 15. A brass band will be in attendance.

A meeting of creditors of A. A. Witsel, 901 to 911 Callowhill street, was held at the office of the assignee, E. L. Tustin, on the 23d ult. The assignee stated that the liabilities were $16,362.55, and the assets $50,842.10, and proposed that the creditors should conduct the business for six months, employing Witsel as manager, and that at the end of that time a meeting be called to declare a dividend and take such action as the creditors might agree upon. By this arrangement the creditors would receive 100 cents on the dollar. The proposition was accepted with the understanding that all book accounts and moneys should be held in the name of the assignee. It was explained that this meant no reflection on Mr. Witsel, the sentiment of the meeting being unanimously in his favor.

The Superba chair for all sorts of purposes, manfactured by the Milner & Wolcott Company, Canton, Ohio, continues to find favor with the trade. Look at the 4 C elsewhere. It is listed at $5.50, and the company doesn't brag much when it claims it is "the greatest stool on earth."

The Reeves Wood Split Pulley made by the Reeves Pulley Company, Columbus, Ind., has commended itself to progressive manufacturers everywhere. It can be found in the hands of dealers in all directions. If you are not using it write for the address of the nearest representative and give him a call.

NEW ENGLAND TRADE NOTES.



GREAT changes have recently been made in the store of Burdett & Rawlinson, furniture dealers, North Adams, Mass., improving its appearance very much. The old front, consisting of two show windows, with door between, has been replaced by one large window with entrance at the side. The window plate, 150x120 inches, is especially attractive, being the largest in that part of the State. Traveling men who have been used to seeing the front of the old Adams Furniture Store hardly recognize it to-day. The office, formerly in the front part of the store, has been moved to the rear and made smaller, giving valuble floor space for the display of goods. The counters and shelves used for upholstery goods have also been placed in the rear. These changes, with the firm's new system of lighting, make this one of the most attractive and best lighted stores in that section.

Reynolds & Northrop, Danbury, Conn., are succeeded by the Reynolds & Fuller Company.

I. R. Serviss has sold his furniture and carpet business at Brandon, Vt., to Arthur Ketcham.

C. N. Fitts, Northampton, Mass., is making extensive alterations and improvements in his store at a cost of over $5,000.

The Chas. C. Prescott Furniture Company, Bangor, Me., has secured the contract for furnishing the new armory of the Hamlin Rifles.

The stock of Schaffer & Neeman, New Haven, Conn., was damaged $1,000 last month by the bursting of a frozen water pipe during the night.

The liabilities of J. A. Cilley & Co., manufacturers of furniture, at Fairfield, Me., who recently made an assignment, are reported to be $20,000.

The annual meeting of the Readsboro (Vt.) Chair Manufacturing Company was held January 25, and practically the old board of officers was re-elected.

Chas. W. Sanford, furniture dealer and auctioneer, at Concord, Mass., and also tax collector for that town, has disappeared and is alleged to have in his possession town money to the amount of $9,000.

H. P. Hill, Gloucester, Mass., who recently made an assignment, and whose affairs were investigated by a committee representing the New England Furniture Exchange, has settled with his creditors at 15 cents on the dollar.

The chair shop located in Felchville, Vt., and other real estate and personal property belonging to the estate of the late M. A. Davis were sold by auction last month. G. A. Davis, of Windsor, bought the chair shop for $1,700.

The employees of Brown, Thomson & Co., Hartford, Conn., have a mutual benefit association, and on the night of the 14th ult. the society gave its first annual concert and dance. The floor director was E. J. Kuhne, manager of the firm's carpet department.

C. A. Plummer, Newburyport, Mass., has assigned to R. E. Warner, of Taunton. At a meeting of the creditors at the New England Furniture Exchange in Boston on February 1, a committee of investigation was appointed. The liabilities amount to $6,000.

A dispatch from Athol, Mass., under date of January 21, says: Attachments have been placed on the property of Stickney & Howard, reed chair manufacturers. Fred Stickney, the missing partner, has not been heard from and it seems necessary to resort to insolvency proceedings to straighten out the tangle resulting from his erratic course.

A proposition has been made to E. D. Bailey, the furniture manufacturer at Foxcroft, Me., to sell his factory and remove his machinery to Houlton, into the factory which is to be erected there in the spring. Over $200,000 has been raised for this enterprise, and Mr. Bailey, if he decides to accept the offer, will be made manager of the new company.

A meeting of the stockholders of the Union Furniture Company, Ayer, Mass., was held January 16 and the following board of directors elected: Wm. U. Sherwin, Alva Wright, Moses Coburn, Charles Sherwin, O. P. Robinson, George Newton, E. A. Richardson. The officers are: President, William U. Sherwin; clerk, E. A. Richardson; general manager, O. P. Robinson.

A large addition has recently been made to the dry goods and carpet store of James H. Bunce at Middletown, Conn., and part of it is now occupied by a new department—furniture. The entire depth of the store when completed will be 205 feet. The first floor of the addition will be used as a cloak room, and the wing on the south side a reception room. The floors above will be devoted to furniture, which Manager Clark has purchased for Mr. Bunce. The carpet and furniture department will be run in connection. An Otis elevator has been put in about the centre of the building to carry customers to all floors. The new addition is well lighted and completely finished throughout, which will aid materially in displaying goods. The furniture warerooms will be lighted at night with Knowles' patent arc lights. When the big store is completed it will have 24,420 square feet of floor space, making it the largest store in Middlesex County. David Bernhard, lately employed in one of the largest furniture stores in Brooklyn, will devote his time to the furniture department. A first-class upholstering and repair department will be conducted in connection with the furniture business. Mr. Bunce has made many improvements in his store in the past few years, having built on two additions in the rear and added one story to the front portion. He proposes to carry a complete line of furniture, and the supervision of the carpet and furniture departments will be under Manager Clark, who has made such a success of matters in his charge. The big store will be completed shortly, and the opening will take place between now and March 1.

GOTTSCHALK & Co. and L. B. Wertheimer, furniture dealers, at Chattanooga, Tenn., have consolidated under style of Gottschalk & Co. The firm now comprises Messrs. Jas. Gottschalk, Henry Rose and L. B. Wertheimer, a trio of hustlers.

THE Stephenson Manufacturing Company, at South Bend, Ind., has unusual facilities for making all sorts of automatic lathe turnings, turned moldings, dowels, pins, &c. Its catalogue will be mailed promptly on receipt of a postal card.



Jacob Miller, a furniture polisher in Karpen Brothers' factory, on January 12, while crazed with jealousy, cut his wife's throat and then shot the foreman of the works in the head, injuring him seriously but not fatally.

The Knaus & Green Manufacturing Company, at Vedder street and Hawthorne avenue, made an assignment January 21 to Christ. Walter. The company has been engaged in the manufacture of furniture. The assets are placed at $8,000.

A jury in Kansas has give a verdict in favor of C. A. Stavnow and H. V. Simmons against the sheriff who, for Marshall Field & Co., attached goods of the Kansas City Lounge Company on which the plaintiffs had loaned $2,000 and taken warehouse receipts. The sheriff is protected by an ample bond.

J. H. Hardeback has been appointed receiver of the Demme & Dierkes Furniture Company on the application of the German Looking Glass Plate Company, of New York, a creditor for $11,500. In September, 1893, the former company obtained an extension running over three years, showing assets, $423,000; liabilities, $130,000.

Two confessions of judgment were entered in the Superior Court January 29 by the Furniture Specialties Manufacturing Company, whose factory is located at 1201 West Superior street. The first one was in favor of Rose Schmitt for $3,244.50, the other to Helen Fischer for $3,029.12. Deputy Sheriff Lange made a levy upon the property.

In the Appellate Court, January 28, the judgment of the Superior Court of $289.50 against L. L. Smith in favor of the Tobey Furniture Company was affirmed. In this case Smith ordered some goods from the furniture company at a special sale at which it was announced: "Goods in this sale will not be sent on approval, returned or exchanged, whether delivered or not." Among the articles selected by Smith was a halltree, which did not fit the place it was purchased for. The defendant the next day asked for its exchange, but it was refused. He thereupon countermanded his entire order. Suit was brought with the above result.

ALWAYS UP TO DATE.

THE immense building owned and occupied by P. Derby & Co., at 202 and 204 Canal street, New York, is a monument to the thrift and industry of one of the largest chair houses in America. The lower part of the structure on the ground floor is used entirely as a wareroom, and here can be found any style or pattern of chair that brain can devise or man can ask for. No matter whether the dealer wants a rocker, diner or ordinary chair, here he finds it on view, and if it is not in stock it can be run through the factory and shipped to him in short order. If he has need for an upholstered chair of any kind his views are again met in every respect and no one is allowed to depart unsatisfied.

A large finishing department is a permanent adjunct of Derby's New York house, and a large force of men is at all times kept busy there. One of the firm's new catalogues will be mailed upon application.

BUYERS of extension tables for the spring trade should be especially particular in insisting that the tables are equipped with strong, easy running and perfectly reliable slides. Many of the table makers are buying the "Reliable" slide, made by the Dayton Table Slide Company.

ROCKFORD RIPPLES.

The stockholders of the Mechanics' Furniture Company have elected these directors: A. P. Floberg, Alex. Arnquist and M. Storen.

The stockholders of the Standard Furniture Company met in annual session January 19, and listened to encouraging reports of the year's work. The directors elected were D. R. Peterson, Frank Sandstrom and P. G. Engquist. The directors subsequently re-elected the following officers: P. O. N. Wall, president; Emil Wessman, vice-president; D. R. Peterson, secretary; P. H. Palmer, superintendent.

The Forest City Furniture Company in their advertisement this month show an elegant French cheval dresser, which can also be seen at the perpetual exposition of Frederick Goll, 175 Canal street, New York. Speaking of the Forest City the Rockford *Star* says: "This is the largest as well as the oldest and most thoroughly appointed of all the plants in this city for the furniture trade, and will hold its own in comparison with the most extensive plants in the world. Its product embraces nearly everything in the line of first-class and art furniture, office fittings, desks, bedsteads, chamber sets, folding beds, &c., in the finest and costliest woods—no pretense to make cheap goods—and their motto seems to be 'Not how cheap, but how good.' This policy, coupled with careful management, has placed this institution in the very foremost rank of furniture producers."

EXPORTS OF FURNITURE.

FOLLOWING are the exports of furniture from New York for the five weeks ending February 6. It should be understood that in the steamer manifests the lots are classed as bales, cases, packages, &c.:

Port.	Packages.	Value.	Port.	Packages.	Value.
Amsterdam	4	$145	French Africa	23	$175
Antwerp	15	780	French W. Indies	8	101
Argentine Rep.	3,449	17,852	Genoa	4	70
Belfast	35	175	Glasgow	216	1,962
Berlin	1	150	Hamburg	44	1,092
Beyrout	3	69	Havre	120	11,050
Bolivia	3	60	Hayti	437	5,234
Brazil	418	2,927	Hull	1	110
Bremen	32	562	Japan	16	690
Bristol	3	99	Liverpool	16	525
Brit. Australia	254	2,367	London	465	7,264
British Africa	470	6,523	Manchester	6	205
British Honduras	8	59	Marseilles	7	525
Brit. West Indies	626	5,132	Mexico	204	1,625
British Guiana	186	843	New Zealand	94	682
Brussels	16	535	Peru	48	214
Central America	103	1,702	Porto Rico	122	1,058
Chili	17	512	Rotterdam	2	50
China	9	175	Southampton	89	1,555
Christiania	6	720	Santander	13	75
Constantinople	2	64	San Domingo	80	1,689
Cuba	271	6,154	Sandwich Islands	118	480
Danish W. Ind.	61	430	Tasmania	1	25
Darmstadt	10	82	U. S. of Colombia	225	2,555
Dutch Guiana	74	437	Uruguay	24	154
Dutch W. Indies.	52	312	Venezeula	65	576
Ecuador	1	10	Vienna	8	320

THE man who advertises in a journal solely because it is cheap is a cheap man in the business world. He will add nothing much to anybody's purse—not even his own.—*Ex.*

ONE-SIXTEENTH of a cent per foot is the cost of reproducing the most elaborate imitation of hand carving, either raised or sunken, by the machines made by the Globe Embossing Machine Company, of Indianapolis, Ind. A descriptive circular will be mailed to manufacturers on application.

DRIVEN UP WITH A LEAD PENCIL.

The Chicago Bedding Company, Kenosha, Wis., has filed articles of incorporation. Capital stock, $50,000 ; incorporators, U. J. Lewis, George S. Perrin and B. I. Block.

At the annual meeting of the Appleton (Wis.) Chair Company on January 28 officers were elected as follows : President, Capt. William Marks ; vice-president, A. B. Whitman ; secretary and treasurer, Richard Klotsch ; superintendent, Henry Huele. These, with H. D. Smith and E. E. Bemis, comprise the board of directors.

Boutell Brothers, Minneapolis, will move into their new and handsome building about March 1. It extends 100 feet on First avenue and 150 feet on Fifth street and has five stories. The second floor will be devoted to carpets, &c., and the first, third and fourth to furniture. The basement will be used for stoves, crockery, &c., and the fifth floor for the upholstering department.

At a meeting of the stockholders of the Red Wing (Minn.) Furniture Company, held January 26, the following officers and directors were elected : President, T. B. Sheldon ; vice-president, A. J. Meacham ; treasurer, C. H. Boxrud ; directors, F. Busch, P. Nelson, E. W. Brooks, H. E. Perkins, F. Swanson, C. Erickson. P. Jorgensen was re-elected secretary and manager.

At a meeting of the stockholders of the Marshfield (Wis.) Chair and Manufacturing Company on January 12, Andrew Sexton was elected a director in place of W. B. Morris. The factory has been shut down, but a proposition from J. A. Hunt, the superintendent, is now under consideration, whereby he will become lessee of the plant, and if the deal is made will start up the factory at once.

Albertus Swain, until recently proprietor of the Richmond Church Furniture Company, Richmond, Ind., has brought a suit for $5,000 damages and a perpetual injunction against A. W. Hempleman, A. H. Mitchell and J. W. Moore, who recently incorporated under the name used by Swain. The latter alleges that the defendants are depriving him of the benefits of business to which he is entitled.

The Abernathy Furniture Company, Leavenworth, Kan., has filed articles of incorporation. The capital stock of the company is $250,000, and the incorporators are: James L. Abernathy, William M. Abernathy, Harry T. Abernathy, Walter L. Abernathy, Omar M. Abernathy, Alfred Benjamine, Frank C. King, James M. Wallace and Frank L. Hall. The directors are James L. Abernathy, William M. Abernathy, Harry T. Abernathy, Alfred Benjamine and Frank L. Hall.

Articles of incorporation of the Meck Furniture and Carpet Company, Davenport, Ia., were filed January 24 in the county recorder's office by C. A. Meck, Flora Meck and Adolph Henigbaum. The authorized capital stock is $25,000, divided into shares of $100 each, and the company was to begin business January 29 and continue for a period of twenty years. C. A. Meck and Adolph Henigbaum will compose the board of directors until the first annual meeting of the company.

A charter has been issued to the Star Steel Furniture Company, of Houston, Tex., with a capital stock of $10,000. The association is incorporated for twenty years and the business it proposes to engage in is the manufacture of all characters and kinds of furniture made from iron, steel or other metals, especially school desks. Its directors are I. L. Donaldson, A. A. McGinley, J. B. Allgood, W. F. Baker and A. Latson, all of Houston.

The Louisiana Furniture Manufacturing Company, New Orleans, La., on the 22d ult. elected the following directors : E. J. Hart, Jr., R. B. Scudder, James G. Clark, J. C. Morris, G. A. Louque, C. H. Washburn and Joseph H. De Grange.

A NEW MOVE BY FREDERICK GOLL.

Frederick Goll is never idle when there is a good thing going around, and his latest move is a very important one. His numbers on Canal street have heretofore been 175 and 177, but he has now added another, 179, and will hereafter carry the well-known line of brass bedsteads made by the Adams & Westlake Company, of Chicago, and will devote to them such a space as will be commeasurable with the reputation which these goods enjoy all over the world. The Adams & Westlake Company's goods are too well known to need introduction, and it will be good news to a great many New York and vicinity dealers to know that they can hereafter be found at Mr. Goll's store. The firm's goods received the diploma at the World's Fair, and have long stood at the head of the industry in this country. Mr. Goll's announcement in regard to the bedsteads will be found in this issue of The Review, and intending purchasers will do well to make a memorandum of the new number.

THE GATHRIGHT-BURTON COMPANY.

Among the enterprising firms of the South which are making a Northern reputation is the Gathright-Burton Company, 2220 East Marshall street, Richmond, Va., which handles a general line of furniture of the best manufacture, and which numbers its customers in all parts of the country. The firm handles chamber suites, parlor and dining room suites, hall furniture, wardrobes, fancy rockers, chairs, &c., and is in a position to cater to the wants of any dealer in a manner that cannot fail to be satisfactory. The firm is composed of men of ability and long experience in the furniture business, and it would be hard to find members better known to the trade at large than are those of this concern. The business done by the Gathright-Burton Company spreads over a great many States, and dealers who want a splendid general line of furniture will do well to communicate with it. The advertisement of the firm will be found upon another page.

Bids were opened at the Treasury Department on February 4 for supplying articles of furniture for certain public buildings east of the Rocky Mountains. The following is a list of the bidders : Sextro Furniture Company, Cincinnati, Ohio, $1,125.30 ; Savage & Holms, Richmond, Va., $1,250 ; Middletown Furniture Manufacturing Company, Middletown, Pa., $1,280 ; Corbin Cabinet Lock Company, Camden, N. Y., $1,550 ; Matthews Brothers Manufacturing Company, Milwaukee, Wis., $1,175 ; W. A. Mathesius, Philadelphia, Pa., $1,250 ; Otto Duker & Co., Baltimore, Md., $1,399 ; A. H. Revell & Co., Chicago, Ill., $1,620 ; U. S. Desk Manufacturing Company, Chicago, Ill., $1,525 ; H. Lauter, Indianapolis, Ind., $1,028.75.

AMERICAN FURNITURE.



A time when the development of skill in the fashioning of furniture has reached a marvelous degree of perfection in the United States an appeal to our wealthy citizens to recognize this progress by buying American made furniture would seem to be unnecessary. Yet anyone who consults the fashionable custom shops of New York and asks about the increase of their trade in recent years in comparison with what it was a quarter of a century ago, will learn that new conditions have risen which seriously diminish the volume of business. It is the fad now to do Europe annually, and you know when abroad it is so convenient to step into the upholsterer's shop in Paris, London, Berlin, and even the cities of India and Japan, where Americans with money are bowed to and flattered with the tact practiced by adepts in the art of money getting, and it is often too late discovered that it is so easy a task for an American to escape from the shop without making a purchase.

And so it comes about that when the season in New York is at its height, and our people of wealth are at home again, the admiration of guests is expressed upon beholding the princely display of furniture which many of our American homes exhibit. Once a remark is passed upon this topic the host is sure to grow enthusiastic on the subject of decoration, of which the average man, not to say woman, is certain he knows all there is to be known. An inspection of the house is now in order, and the proud host or hostess marches with haughty step alongside the guests, teaching an object lesson in decorative art that is intensely interesting. A Louis XVI. piece commands the attention of the company, and an explanation from the host discloses the fact that it is the genuine article, actually made in Paris, and the temptation is well-nigh irresistible to turn the stuff upside down to verify the statement with the brand "Made in France." Then there is the India room, with treasures actually made in that climate which will bear their naturalization marks in due time. For there is something about foreign made furniture that upsets its wearing qualities in a year or so, and generally reduces its permanence by a number of fractures which the wood sustains in its efforts to become acclimated. Japan is an artistic country, where they know how to work as well as to fight, and what represents that country's production of furniture possesses a quaintness that is very attractive; but for our temperature there is no furniture which more deserves the patronage of American people than which is made right here in the city of New York and other parts of the country. This subject is one well worthy attentive consideration from every lover of the welfare of his native land, and particularly those with invested capital in the furniture industry.

On page 39 a well-known Western house offer $2 to every reader of this paper.

"What was that I heard you singing last night?" asked the wardrobe.

"Her Golden Hair Was Hanging Down My Back," replied the chair, and the fire went out for air.—*Ex.*

BOSTON

The Paine Furniture Company has been incorporated with a capital stock of $180,000. The directors and officers are: G. F. D. Paine, president; James L. Paine, treasurer, and Wm. L. Shearer.

The concern which is to occupy Boyce Brothers' old stand at 739 Washington street, mention of which was made in the last issue of The Review, will be known as the Columbia House Furnishing Company.

A second meeting of the creditors of C. M. Sturgis, Augusta, Me., was held on January 29 at the N. E. Furniture Exchange. Considerable indignation was expressed about the failure. A committee consisting of W. H. Chipman, T. P. Beals and J. E. Carleton, after reciting the history of the affair reported in favor of accepting 35 per cent. cash offered rather than take chances of a smaller dividend, possibly several months later, in insolvency. The recommendation was adopted.

A complimentary banquet was tendered James M. Hubley at Young's Hotel on the evening of February 4 by his friends in the wholesale furniture business. The guests of the evening were Dana Estes, of Boston; John M. Deane and E. M. Sawin, of Providence, and F. S. Weeks, of Woonsocket. After dinner speeches were made by the guest and others. Those present were: John C. Randall, James Ellis, W. F. Lockhart, James Hill, J. T. Cummings, R. E. Warner, E. F. Pierce, H. B. Schofield, T. J. Sullivan, George H. Welden, F. A. Wright, C. W. Allen, F. O. Vegelahn, J. E. Carleton and E. S. Hemmenway.

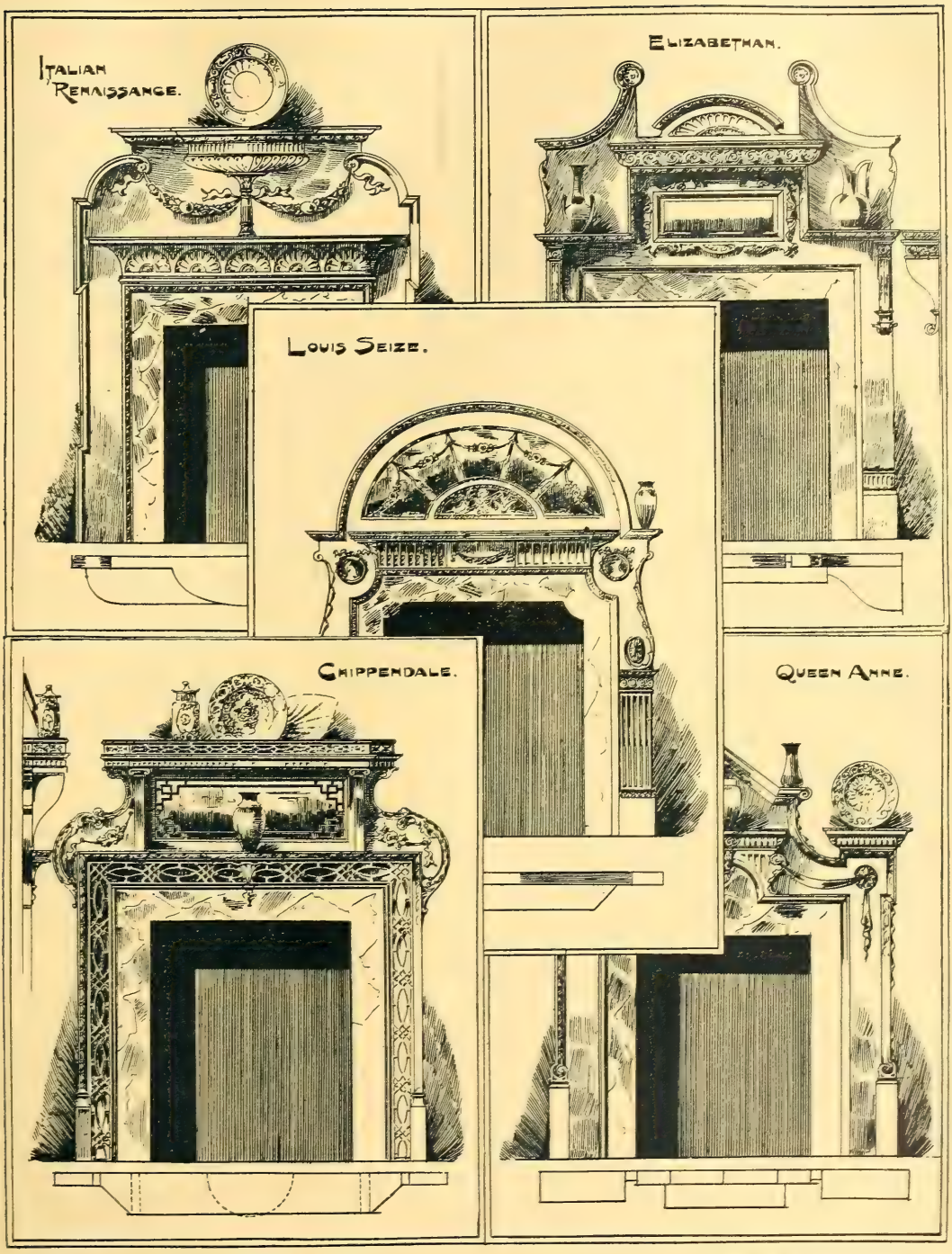
A NEW LINE FOR SPRING.

The Fort Plain (N. Y.) Furniture Company has for the spring season of 1895 an entire new line of chamber suites, chiffoniers, dressing tables and odd dressers made in mahogany, curly birch, bird's-eye maple, prima vera and white enamel. Its brass standard dressers to go with brass and iron beds are acknowledged to be the best in the market, both in regard to style and workmanship. The company will be glad to send blue prints of any part of its large line to any furniture house desiring the same. Goods are not catalogued.

BUSY AND CONFIDENT.

During the month of January the sales of the Schenevus (N. Y.) Furniture Company were larger by considerable than in any corresponding month since it has been in business. This fact encourages the managers to believe that the hard times are about past. Yet another thing may have something to do with this increase in sales, and that is that the company has the finest and cheapest line of low priced centre tables and stands on the market today; at least dealers say that this is so. Illustrations will be sent on application. The managers of the company express the belief that the coming year will be one of great business prosperity.

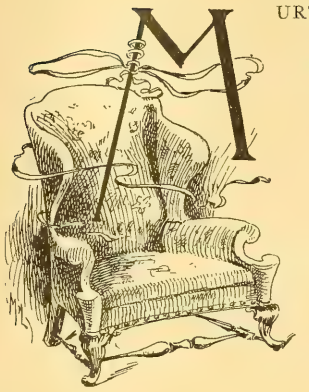
Samuel A. Carlson & Co., Jamestown, N. Y., are running their factory to its fullest capacity in the manufacture of chamber suites. The orders thus far this year have been very satisfactory. Alderman Fish, the junior member of the firm, is preparing for an extended trip in the interest of the company soon. Alderman Carlson reports the output running to a much better grade of goods than in the past seasons.



ORIGINAL MANTELPIECES.

BY H. PRINCUER.

MIDDLE STATES MELANGE.



MURTFELDT & KROM, Newburgh, N. Y., are about to close out their retail businesss in order that both members of the firm may devote their entire time to the interests of the Highland Furniture Manufacturing Company, in which they are largely interested.

Business was resumed at the factory of J. M. Deutsch & Co., Hornellsville, N. Y., on the 15th ult., after a shut down of several weeks' duration.

Chas. L. Hall, Waverly, N. Y., has sold out to Charles Sweet.

Alex. W. Farrell has given up his furniture business at Mt. Vernon, N. Y.

Henry Rodewig succeeds Hoffman & Co. in the furniture business at Bellaire, Ohio.

The directors of the Tully (N. Y.) Furniture Company held their annual meeting on January 8.

Tunik Brothers, furniture dealers at Port Chester, N. Y., have opened a branch store at White Plains.

Wormsley Brothers, South Bethlehem, Pa., are about to make important improvements in their store.

Fred Teller, Seneca Falls, N. Y., has recently purchased the building in which his furniture store is located.

Holden & Foster, Ashtabula, Ohio, have dissolved partnership, Mr. Holden buying Mr. Foster's interest.

Peter Metzer, Jr., Buffalo, N. Y., contemplates the addition of furniture to his carpet and wall paper stock.

Patton & Aaron, Altoona, Pa., have dissolved partnership and the business will be continued by W. S. Aaron.

Smith & Ackerly, furniture dealers at Hackettstown, N. J., are preparing to remove to new and enlarged quarters.

James D. Corcoran's store at Rome, N. Y., has been closed upon execution of two judgments amounting to $17,262.16.

A third story has been added to the building occupied by C. W. Garis at Easton, Pa., to accommodate his growing business.

Smith & Ellis, Syracuse, N. Y., have purchased the casket factory at Canastota, N. Y., and will operate it as a furniture factory.

Thomas J. Cashin and V. C. Bishop have purchased the furniture business of the Edwin Redfield estate at Wappinger's Falls, N. Y.

The style of the Michigan Upholstering and Furniture Company, Detroit, has been changed to the Michigan Upholstering Company.

The Hall & Lyon Furniture Company, Waverly, N. Y., has elected the following officers for the current year: President, S. C. Hall; vice-president, G. F. Lyon; secretary, F. W. Merriam; treasurer, S. C. Hall; directors, S. C. Hall, G. F. Lyon, F. W. Merriam, J. B. Floyd and James Case.

E. Brown, Jr., furniture dealer at Bellefonte, Pa., failed on the 12th ult. The liabilities amount to almost $20,000, and the assets are estimated at $15,000.

The seventh annual reception of the Mutual Benefit Association of employees of Hahne & Co., of Newark, N. J., took place on the night of the 28th ult.

Vincent & Scott, Pittsburg, Pa., will soon remove to their new building on Penn avenue and Kirkwood street, where they will cary a large stock of furniture, carpets and upholstery goods.

Chas. B. Miller, Cazenovia, N. Y., carries a large stock of furniture, easels, pictures, &c., and has an extensive undertaking department. His business premises comprise three floors and a basement.

The Clark Furniture Company, Niagara Falls, N. Y., on January 15 elected these officers for the ensuing year; President, Max Amberg; vice-president, Frederick H. Krull; secretary and treaurer, Frank H. Salt.

The directors of the Findlay (Ohio) Church Furniture Works have elected the following officers for the ensuing year: President, Dr. F. W. Firmin; vice-president, J. W. Zeller; secretary-treasurer, S. J. Sherk; manager, Edward Deitsch.

The Atlantic Furniture Company, Baltimore, has been dissolved by mutual consent, Jacob Hughes retiring. Catharine Hupfeld, having purchased the interest of Jacob Hughes, will continue the business under the same name at the old address.

Wells & Needham, furniture dealers and upholsterers, Cazenovia, N. Y., have been in business there for fifty-three years, and control a very extensive trade. Their establishment is a three story building comprising over 9,000 feet of floor space.

Morris Brothers & Gray is a new furniture and carpet concern, succeeding to the business of W. W. Morris at 5165 Butler street, Pittsburg. W. F. Gray was for some time with M. H. Pickering, of Pittsburg, and was in the Eastern markets last month purchasing new stock.

On January 14 the stockholders of the Cambridge (Ohio) Chair Company elected the following board of directors for the year: A. J. Hutchison, E. W. Mathews, H. C. Hornbrook, A. C. Cochran, A. Cooper, J. W. Campbell, C. C. Cosgrove. The board then elected A. J. Hutchison president; E. W. Mathews vice-president; C. C. Cosgrove general manager, secretary and treasurer.

The McElveen Furniture Company, Pittsburg, Pa., will remove in the spring to the new seven story building just erected on the old Hamilton Hotel site on Penn avenue. This firm has been in business at 406 Smithfield street for seventeen years. Hugh McElveen, the head of it, has been in the furniture business in the city for thirty-five years. The old building is inadequate for the firm's trade now.

At a meeting of the creditors of Aaron Brag, of Baltimore, held in that city on the 23d ult., Brag offered 40 cents, 20 payable in cash and 20 in four months' notes secured, and this offer would perhaps have been accepted if a creditor present had not produced a statement signed by Brag and dated March 4, 1894, to the effect that he was worth $30,000. When this statement was read the creditors at once declined Brag's proposal and the meeting adjourned without any further action. Subsequently Brag raised his

offer to 50 cents, 20 in cash, 20 in four months and 10 in eight months.

The Snyder & Magee Company, Limited, of Bloomsburg, Pa., have decided to close out their dry goods department and give up their whole store to furniture and carpets. They have the handsomest store in their county, and their trade in the housefurnishing line has grown so that the other departments have been crowded out. They will carry the largest line of furniture and carpets between Scranton and Pittsburg.

At the annual meeting of the Shults Chair Company, Limited, Dansville, N. Y., on January 15, these directors were re-elected: A. O. Bunnell, William Kramer, J. E. Crisfield, E. H. Geiger, J. J. Bailey, H. M. Altmeyer, George L. Hammond. A. O. Bunnell was re-elected president, J. E. Crisfield vice-president, William Kramer treasurer and financial manager, H. M. Altmeyer, secretary. The annual report was quite satisfactory to the stockholders.

The stockholders of the Ohio Furniture Company, Columbus, Ohio, on January 21 elected the following directors: Frank E. Hayden, Charles Barker, W. H. Stage, Smith Spencer, Charles H. Hayden, Tod B. Galloway and Charles Hall. The board of directors organized as follows: President and general manager, Frank E. Hayden; vice-president, W. H. Stage; secretary of the board, Tod B. Galloway; secretary and treasurer of the company, D. E. Phillips.

The annual meeting of the Antwerp (N. Y.) Chair Manufacturing Company was held on the 21st ult. The following directors were chosen for the ensuing year: Messrs. A. L. Hilton, John D. Ellis, I. C. Hinsdale, Gaylord W. Hall, Daniel R. Hall, H. O. Gardner, E. B. Perley. At a subsequent meeting of the directors the past year's officers were re-elected as follows: A. L. Hilton, president; I. C. Hinsdale, vice-president; John D. Ellis, treasurer; H. O. Gardner, secretary and general manager.

New Firms.—E. W. Brown, Cornwallville, N. Y.; Kerr Furniture Company, Norfolk, Va.; Mayer & Pettit, 415 Seventh street, N. W., Washington, D. C.; J. C. Van Epps, Mansville, N. Y.; Banks & McLaughlin, upholsterers, 112 West Franklin street, Hagerstown, Md.; Rustic Furniture Company (Chas. Fenton and Bert Higley), Fort Edward, N. Y.; A. Deitsch, Findlay, Ohio; L. Dinkelspiel, Columbus, Ind.; James W. Ball, Zanesville, Ohio, will open March 1; R. H. Densmore & Son, Corinth, N. Y.

The E. P. Fuller House Furnishing Company, Mount Vernon, N. Y., is building a new storehouse and stable to replace the one which was destroyed by fire on the 9th ult. The loss was covered by insurance, and the new building will be twice as large as the old one. The company is now holding a fire sale of furniture and carpets slightly damaged by smoke and water. Its business was established in New York city in 1868, and was moved in 1881 to Mount Vernon, which is one of the most thriving suburban districts of New York.

A number of carpet and furniture salesmen of Baltimore met at the Carrollton Hotel January 30 and formed an association for social and beneficial purposes. The new organization was named the Carpet and Furniture Salesmen's Association of Baltimore City, and began its career quite auspiciously with a score or more members. The election of officers resulted as follows: Charles H. Korb, president; Charles A. Hatton, vice-president; C. E. Allen, secretary; G. B. Peters, treasurer, and R. L. Nichols, sergeant-at-arms. Meetings will be held monthly.

F. A. and D. G. Bebout have begun the manufacture of rattan furniture and baby carriages at Oberlin, Ohio.

The furniture manufacturing concern known as the Sutter-Barkdall Company, Shelby, Ohio, has been succeeded by Sutter Brothers.

The stockholders of the Columbus (Ohio) Cabinet Company have elected these directors: Henry Loewer, Chas. R. Wheeler, Chas. Frank, Jacob Bleile, Fred Kolo, W. B. Martin and Frank E. Lauterbach.

The Cutting & Thomas Company has been incorporated to manufacture cabinet work and interior woodwork, in Buffalo; capital, $8,000. Directors: Henry Cutting, Allen A. Thomas and Alfred M. Hendee, of Buffalo.

Solomon E. Cohn, doing business under the name of the Zanesville Furniture Company, Zanesville, Ohio, made an assignment January 28 to Moses B. Freedman. The assets are estimated at $1,500, while the liabilities will exceed that amount.

Elisha B. Hurd, Clarence R. Partridge and Charles Partridge have been elected directors by the stockholders of the Hoosick Falls (N. Y.) Chair Company; also Elisha B. Hurd as president, and Clarence Partridge as secretary and treasurer.

The Hughes Manufacturing Company, of Baltimore, was incorporated January 31 for the manufacture and sale of furniture by Thomas J. Shryock, George F. M. Hauck, Jacob Hughes, Conrad Yost and Charles J. Tillmann, with a specified capital stock of $20,000.

S. M. Hewlett is president, N. J. Brundage is vice-president and manager, and A. W. Hewlett is secretary and treasurer of the Bath Mat and Cot Company, recently formed at Bath, N. Y., for the manufacture of mattresses and cots. The work will be done at the factory of S. M. Hewlett & Co.

A new building is to be added to the large furniture plant of J. B. Van Sciver & Co., in Camden, N. J. The addition will extend along Arch street from the present salesrooms for nearly a block east, and will be seven stories high. This will make it the tallest building in Camden. One of the architectural features of the structure will be an Oriental tower of brick and of mill construction. It will be equipped with sprinklers, steam heat, elevators, electric light, &c. Many improvements for the manufacturing, storing and shipping of furniture are to be made in the large building. It will be used for a factory and stock storage.

The committee appointed to investigate the affairs of the Osborn-Herdes Furniture Company, Newark, N. J., have reported as follows: Assets, estimated quick value, $7,277.35; liabilities, secured, Merchants' National Bank, $2,499.25; unsecured, $6,385.52; stock paid in, $7,800; which leaves but $4,778.10 with which to meet $6,385.52 of indebtedness, unsecured on January 3, 1895. The committee do not favor the plan proposed for taking extension notes in full amount. Their study of the amount of business done by the company, and expenses and salary list under which it is laboring, does not warrant the belief that such a volume of notes could be met from the revenue likely to be available in the regular course of business. The mortgage to the bank, which covers the entire stock belonging to the company and might bring on a forced sale at any time, is another feature which induces this committee

to advise against that plan as impracticable. It is said that H. H. Locker offers 50 cents on the dollar, 25 cents in cash and 25 cents in ninety days, secured by a trust deed and mortgage on real estate.

At the annual meeting of the stockholders of the Randolph (N. Y.) Furniture Works, the following named were elected as directors for the coming year : D. D. Lockwood, F. J. Lockwood, Cora T. Burley, Sarah H. Lockwood, Eric Frederickson, Wm. H. Henderson, C. C. Sheldon. Two auditors were also elected.

At the annual meeting of the Pickett Table Works, Warren, Pa., the following officers were elected for the ensuing year : G. N. Parmlee, president ; A. C. McAlpin, vice-president ; N. C. Allen, treasurer ; John Simmons, secretary. Directors : E. T. Hazeltine, W. A. Talbot, H. Cobham, Jr., J. B. Cable, E. Smith and John Smutz.

The annual meeting of the stockholders of the Towanda (Pa.) Chair Company was held January 16, at which time the following officers were elected : I. O. Blight, N. N. Betts, L. R. Frost, H. C. Porter, E. O. Macfarlane, C. D. Humphrey, D. T. Evans, W. H. Smith and T. J. Elliott. Chas. L. Tracy was also chosen treasurer of the company.

Craig & Harding, furniture dealers, at 1226 F street, Northwest, Washington, D. C., made an assignment on the 14th ult. to H. F. Woodward and Lyman F. Littlefield for the benefit of their creditors. The firm was organized two years ago last September. William Craig had previously been a manager for Julius Lansburgh, and his partner, William P. Harding, had been previously engaged in the same business for the Williamsport Furniture Company as manager for their Philadelphia branch. At a meeting of creditors in New York on the 24th ult. the assignees stated that the firm's liabilities were $64,500, and their actual assets $35,464. The firm offered 50 cents on the dollar in settlement ; 25 cents cash, and 25 cents in unsecured notes, running six, twelve and eighteen months. The creditors present (about fifty) agreed to accept the proposition. A committee of three was appointed, consisting of Wm. F. Mohr, J. E. Pearce and J. H. Reiser, to confer with the assignees until the compromise is effected.

For many years the Frank H. Clement Company, of Rochester, N. Y., has maintained an enviable reputation for high grade machinery for furniture, chair and cabinet shops. Several of its machines are shown in our advertising columns.

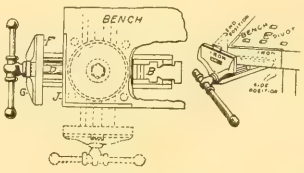
The Rand & Leopold Desk Company, of Burlington, Ia., announces the completion of its new line, which contains over 125 different styles of roll curtain and flat top office desks, tables, cabinets, &c. The catalogue is waiting for applicants.

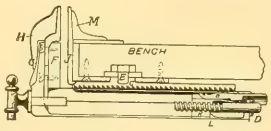
The Woodard Furniture Works, Owosso, Mich., are right on time with their catalogue of chamber suites for '95. It is a handsome showing, as they are leaders in their line. In the advertisement on another page is shown one of the gems from this factory.

Stewart & Blakely, Shelbyville, Ind., elsewhere show their No. 151, one of their latest designs. It is an extra strong table, nothing but the best material being used in its construction. Stewart & Blakely have recently purchased the plant of the defunct Shelbyville Chair Company, and are well prepared to meet any and all demands of the trade.

THE DENISON VISE.

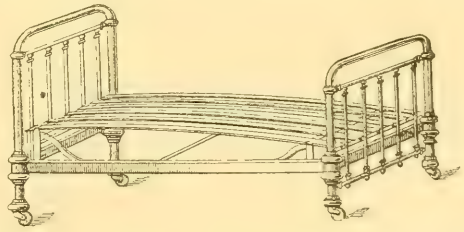
The cuts shown herewith illustrate a new vise invented and patented by J. R. Denison, of Grand Rapids, and manufactured by J. R. Denison & Co., of that city. Mechanics will see the advantages of this vise at a glance. It is the only vise we know of that operates on a swivel, enabling the workman to swing it around the corner of the bench or adjust it to any position desired. It can be instantly changed from head vise to tail vise without detaching. It has iron and wood jaws, with steel dog instead of jaw when in use as tail vise. With swivel base it will clamp tightly taper as well as straight work. It is not only a quick acting vise, adjustable by use of the handle solely, but after the quick adjustment is effected can be drawn on against the work with continuous screw movement. This cannot be done by any other vise on the market. To manufacturers of furniture and all kinds of woodwork asking for same, one of these vises will be shipped on trial, subject to approval. If not accepted it may be returned at the expense of the firm. This vise saves an extra one, doing the work of two in any kind of work, and the saving of time earns its cost in less than six months.





IMPROVEMENT IN BEDSTEADS.

A recent French improvement in bedsteads is shown in our illustration. The idea of the inventor was to obtain a maximum of elasticity by means of rigid materials —laths of steel running parallel on a framework of iron. As it is the purpose of the bed to afford as much rest as possible to the wearied body, and as only too often that desideratum is not reached, a competition was held by the



Hygienic Commission of the Prefecture of the Seine, and the bedstead illustrated was chosen unanimously as alone filling the requirements of hospital service. The Ministers of War, Marine and the Colonies have also adopted it. The form of the bedstead is said to give great relief and ease. The frame can be adapted to all kinds of beds.

John Buczinski, Winona, Minn., assigned January 30 to Hannah Boreman.



O. N. Bugbee had the Udell line on the fourth floor of the new Pythian Temple. His goods were beauties, and he did a very satisfactory trade.

The West Michigan Furniture Company, of Holland, Mich., has 2,000 feet on the first floor of the Pythian Temple, and will in future have showrooms there the year round.

Buyers to this market have been the largest in number that ever came here, and bought heavily, making the manufacturers feel a great deal better than for some time past.

The old reliable Morton House had the greatest number of arrivals during January that it has ever had. The new office and dining room are among the finest in the country.

Retting & Sweet's new line of upholstered goods is very fine, the concern having one of the best and largest factories in the country for the manufacture of this line of goods.

C. E. Amsden's office is in the top floor of the new Pythian Building. This gentleman's designs are sought after by the best firms in the country, and manufacturers needing his services for something new should write him.

That new catalogue of the Hake Manufacturing Company is one of the finest ever gotten out by any concern in that line. The company is mailing them all over the country, and is receiving some very complimentary letters from the trade.

The New England Furniture Company had a splendid trade during January. Its new line of suites, sideboards, &c., will be shown in an elegant new catalogue, out March 1. This firm gets out one of the handsomest furniture catalogues in the country.

The legislative committee of the Michigan Furniture Manufacturers' Association met the Good Roads Committee of Kent County. The drift of opinion seemed to be that the best settlement of the convict labor question would be the employment of prisoners at road making.

The Valley City Dowel Company's beaded moldings are used by the best firms in this city. The company is mailing to the trade 3,000 circulars. Samples of the goods will be sent on applition, and the company claims them to be, not the cheapest, but the best in the market.

The Berkey & Gay Furniture Company on the 17th ult. re-elected its old officers and directors as follows: Julius Berkey, president; G. W. Gay, treasurer, and J. A. Covode, secretary, who, with the officers, S. S. Gay, G. G. Whitworth and J. H. Martin, constitute the board of directors.

In a conversation with an enthusiastic Grand Rapids manufacturer he got off the following: "It may be necessary to add Illinois after Chicago in your advertisements, but it is a waste of space to put Michigan after Grand Rapids. There is but one Grand Rapids in the furniture universe."

The Board of Trade dinner on the evening of January 31 was a very enjoyable affair, some 200 representative merchants, manufacturers and others sitting down to a handsome spread at the Morton House. Among others who spoke were William Widdicomb, Charles R. Sligh and Henry Spring.

The annual meeting of the Oriel Cabinet Company was held January 17. No changes were made in the officers and board, which are: G. W. Gay, president; E. F. Sweet, vice-president; C. W. Black, secretary and treasurer. John A. Covode and G. C. Clay, with the officers, constitute the directorate.

The annual meeting of the Folding Chair and Table Company was held January 19. W. B. Remington, J. E. Furman, W. H. Washer, A. J. Davidson, E. J. Horton, C. N. Remington and S. W. McKee were elected directors. The directors elected the following officers: President, W. B. Remington; vice-president, J. E. Furman; secretary and treasurer, S. W. McKee.

The annual meeting of the Phœnix Furniture Company, held January 15, resulted in the election of the following: C. C. Converse, president; Frank Smith, vice-president; D. W. Kendall, treasurer; R. W. Merrill, secretary; who, with I. W. Chick, Charles Bryer and George H. Beamer, constitute the board of directors. The directorate is the same as last year, with the exception of I. W. Chick, a son-in-law of the late J. W. Converse, who takes Mr. Converse's place on the board.

The annual meeting of the Association of Traveling Furniture Salesmen at the Morton House on January 22 was attended by only seven members. After waiting vainly for some time for reinforcements, a motion to adjourn until the second week in July was unanimously carried.

The Hetterschied Manufacturing Company has had inquiries about its new iron bedstead from all over the country. This bedstead is shown in white and gold, but can be finished in mahogany or other colors. It is bound to be a winner and will be a strong competitor with brass and iron bedsteads. An illustration of it is presented in the advertisement.

W. H. Kratz, of the Grand Rapids Seating Company, has been arrested at Richmond, Va., at the instance of the Grand Rapids Furniture Company, which charges him with intent to defraud. The trouble all came from a contract secured by Kratz while with the last named company. When he went to the Seating Company he, it is alleged, took the contract with him.

The Grand Rapids Mattress Company is making a very nice line of parlor suites, in addition to couches, &c. This company has had a very satisfactory business during January, and with the new line it will be "in it" red hot. The company manufactures first-class goods, and where once a customer is secured he continues his patronage because he gets the full value of his money.

At the annual meeting of the stockholders of the Grand Rapids Seating Company the following directors were elected for the ensuing year: S. W. Peregrine, C. B. Judd, W. J. Perkins, R. Case, J. C. Crotser, J. B. Furber and James E. Furman. The directors then met and elected the following officers for the year: S. W. Peregrine, president; W. J. Perkins, first vice-president; C. B. Judd, second vice-president: J. B. Furber, secretary and treasurer.

On January 21 William H. Chirgwin began suit to have a mortgage held by Alexander Lansing set aside as having been obtained by fraud. He claims that ex-Justice Henry A. Hydorn and Clinton O. Shoemaker represented that they were the chief stockholders in a furniture factory at Mulliken, employing eighty to one hundred men, and also owned a brick factory at Greenville, and induced him to give a bond to act as salesman for three years in the sum of $350. This bond has since developed into a mortgage, which Chirgwin wants set aside. He represents that he has been unable to find the factory, either at Mulliken or at Greenville.

W. H. Rouse, manufacturers' agent, Blodgett Block, reports a very satisfactory business during January. This gentleman now has charge of four floors in that building, and lines that are shown during January and July are left in charge with him the balance of the year. They are the Decatur Furniture Company, Woodard Furniture Works, Valley City Rattan Company, Rockford Chair and Furniture Company, Fremont Furniture and Cot Company, Grand Rapids Mattress Company, Lentz Table Company, Hertz, Meyer & Co., Rushville Furniture Company and Buchanan Cabinet Company. His office is on the ground floor, and he has a perpetual exhibition the year round. Call and see him whenever you are in this city.

THE EMPIRE.

THE Comstock Manufacturing Company, of Utica, N. Y., again presents to the trade in this issue of THE REVIEW one of the most popular bedsteads ever introduced, and the same can be found by consulting the advertising directory on another page. Dealers all over the country know that the Comstock goods are thoroughly as represented, and the fact that the best public institutions throughout the Union have them in general use is the best criterion as to the advantages which are offered by the firm. In every article which the company manufactures steel and wrought iron are used exclusively; every rod is milled, each end riveted into countersunk holes, making the lightest and strongest bed known. Send for catalogue and special prices to the company at Utica.



Inventions.

No. 532,396. Adjustable Support for School Furniture.—Thomas R. Roulstone, Somerville, Mass. Issued January 8, 1895.

No. 532,579. Folding Bed Hinge.—John Person, Chicago, Ill. Issued January 15, 1895.

No. 532,741. Bed.—James B. Ryan, New York, N. Y. Issued January 15, 1895.

No. 533,462. Folding Crib.—Fred C. Hoagland, Albany, N. Y. Issued February 5, 1895.

No. 533,470. Desk.—Ferdinand Keller, Philadelphia, Pa. Issued February 5, 1895.

No. 533,482. Folding or Knockdown Bedstead.—James Montgomery, Chicago, Ill. Issued February 5, 1895.

No. 533,693. Spring Support for Furniture.—Samuel U. Williamson, Newburgh, N. Y. Issued February 5, 1895.

No. 533,727. Convertible chair.—Joseph G. McCaffrey, Detroit, Mich. Issued February 5, 1895.

No. 533,766. Table.—Thomas J. Williams, Winchester, Va. Issued February 5, 1895.

No. 533,832. Folding Table.—James Vandenberge, Grand Rapids, Mich. Issued February 5, 1895.

No. 533,022. Adjustable Table.—George Shear and Andrew W. Quinlan, Joliet, Ill. Issued January 22, 1895.

No. 533,032. Convertible Chair.—De Witt C. Breed, Medina, N.Y. Issued January 22, 1895.

No. 533,155.—Base for Furniture.—Lars J. Anderson, Rockford, Ill. Issued January 29, 1895.

Design.

No 24,005. Chair.—Frank A. Woods, Racine, Wis. Issued February 5, 1895. Term of patent, 14 years.

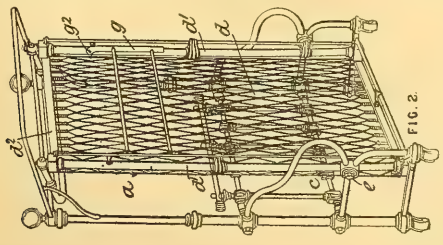
Patented in England.

No. 15,062. August 5, 1893. Chairs.—Fell, J. C., 1 Queen Victoria street, London. (Hansen, C., Frederiksberg, Denmark.) Issued December 26, 1894.

No. 15,205. August 9, 1893. Clothes Hanging Hooks for Wardrobes, &c.—James, J. J., 11 Whittall street, Birmingham. Issued December 26, 1894.

No. 15,650. August 18, 1893. Bedsteads, &c.—Hoskins, F., Bordesley, Birmingham. Issued December 31, 1894.

Bedsteads and Cots, Mattresses, &c.—The side bars d^1 are pivoted at e to the extension c of the head end frame a, so that the bottom d can be folded up as shown. The legs g at the foot of the bed are pivoted at g^2 so as to fold as shown. The head end



of the bottom of the bed may be provided with rails to prevent the bed clothes from slipping down. The wire fabric forming the bottom d is attached by springs to the curved end bars d^2. The side bars d^1 are also curved. The wire fabric is made up of ongitudinal zigzag wires interlaced as shown. The wires are made by coiling wire upon a flat bar and then pulling it out.

No. 15,674. August 18, 1893. Bath Chairs, Perambulators, Mail Carts and the like.—Taylor, T., 10 Coplow Cottages, Coplow street, Spring Hill, and Gear, H., 45 Ashsted row, both in Birmingham. Issued December 31, 1894.

Expirations.

The following lists of recently expired patents is supplied by Alexander & Davis, patent attorneys, of Washington, D. C. Copies of these patents may be had of the above firm at 15 cents each.

W. Seng—Bedsteads, folding leg for sofa, 199,320; H. S. Hale—Chair bottom (re-issue), 8,041; G. W. Cummings, Jr.—Chair, oscillating, 199,189; J. Krapp—Chair, rocking, 199,212; E. G. Stanley—Chair, folding, 200,100; W. W. Hart—Table, folding, 200,057.

REYNOLDS BROTHERS' FILES.

EVERY kind of machinery used in a furniture factory should be first class, even to as small a thing as a file. How often is a good board spoiled by the planer knife not being sharp? And a great many times a poor knife is the cause.



The members of the firm of Reynolds Brothers started in business in 1878, and are both practical file makers. During the past eighteen months they have never stopped their plant a day. They guarantee their goods to do twice the amount of work of machine made goods, and they also recut old old files, making them as good as new. If on receipt of an order their work does not prove satisfactory the goods can be returned at their expense. They sell direct to the user, and ship goods all over the country. The cuts show a hand-cut file and the difference in the teeth. Parties interested should correspond with Reynolds Brothers, 183 to 187 N. Water street, Colombus, Ohio.



DEFINITIONS.

The poet Tennyson could take a worthless sheet of paper and by writing a poem on it make it worth $65,000—that's genius.

Vanderbilt can write a few words on a sheet of paper and make it worth $5,000,000—that's capital.

The United States can take 1¼ ounces of gold and stamp upon it an "eagle bird" and make it worth $20—that's money.

The mechanic can take material worth $5 and make it into a watch worth $100—that's skill.

The merchant can take an article worth 75 cents and sell it for $1—that's business.

A woman can purchase a very comfortable bonnet for $3.75, bu she prefers one that costs $27—that's foolishness.

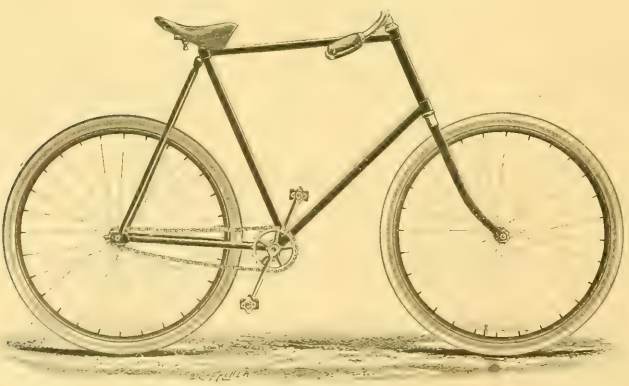
The ditch digger works ten hours a day and shovels 3 or 4 tons of earth for $2—that's labor.

The editor of this paper can write a check for $80,000,000, but it wouldn't be worth a dime—that's rough.—*Young Lutheran.*

THE new constitution of this State, strictly construed, forbids us to offer prizes for subscribers, but it cannot prevent us from calling attention to the Stomps-Burkhardt Company's offer of a $2 bill to each of our readers. See p. 39.

BIRCH FOR FURNITURE.

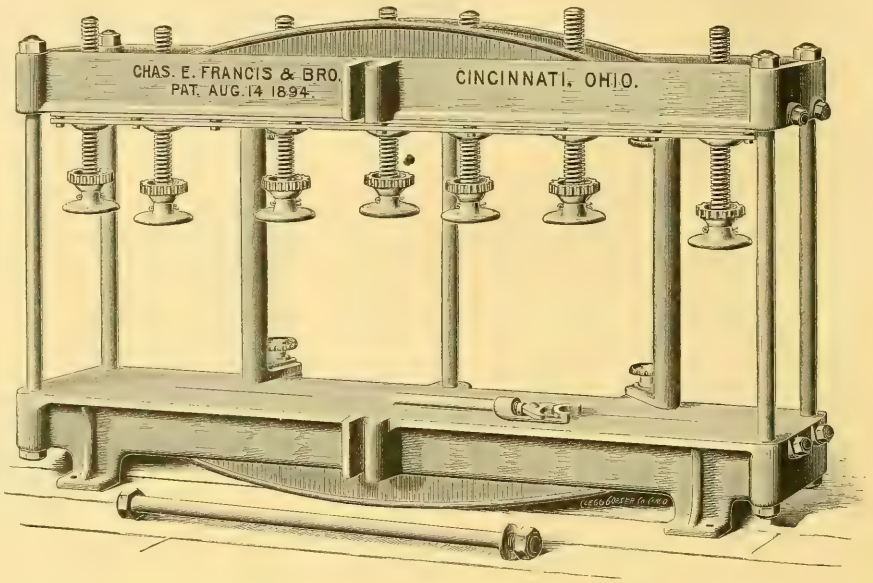
The popularity that birch is achieving of late as a furniture wood is remarkable to say the least, and there is undoubtedly a promising future for this wood, which is so common in the Northwest. Furniture manufacturers who were lucky enough to get out a line of goods in curly yellow birch have found that the retailers have readily bought these goods and that it is hard work to keep a sufficient supply on hand to fill the demand for goods made up of this wood. Both curly birch and the selected red birch are reported to be greatly in favor, with the curly variety slightly in the lead, as it finishes so nicely and looks so soft and silky when made up into furniture. Fine grade chairs are being made largely of birch by the Sheboygan factories, and all over the Northwest furniture manufacturers are experimenting with the wood and finding it very satisfactory. The beautiful grain and the lustrous softness of curly birch make it a general favorite, not only for furniture, but it is also coming into popular use for interior finish. The *Mississippi Valley Lumberman* says that it has generally for years been considered an inferior wood, and it is only within the last year or two that its value has been appreciated. The light color and beautiful softness of tone of curly birch are making it a favorite for bedroom furniture, and melody who wishes to have her boudoir in light colors and to use a furniture wood that tends to make everything look cheerful and bright puts birch furniture in her room. The best grades of red birch are being used for bank furniture and office fittings with great success. When our hardwood men succeed in bringing birch into favor as a flooring wood then will birch be decidedly "in it" with any other hardwood, and it will be in a position where it won't be looked down upon either, as it has been in the past.



THE GENDRON IRON WHEEL COMPANY'S NO. 19.

A COMPLETE PRESS.

The illustration herewith shows a veneer press far ahead of anything of the kind ever introduced. It is very complete in every particular and the improvements shown, while very simple, are effective and very useful and will be found indispensable where presses of this character are used. The manufacturers of this press have applied for patents on these improvements. It is designed especially for door stiles, &c. The base is 8 feet 6 inches long and 13 inches wide. The distance between base and top is 37 inches. The top and base are heavy, well braced castings and are strengthened by having steel rods tightly drawn over their arches. The base is planed perfectly true on its top surface. The top is fitted so that the screws adjust lengthwise in the press with perfect ease. The screws are made of 2 inch steel, have square threads and are chased in lathes, thus securing easy working screws of great strength. The nuts are all bored and tapped and faced so that the screws work squarely with the base of the press. The guides are a new departure on this class of presses. They are made to adjust to and from the centre of the press so as to keep the stock directly under the centre of the screws and they greatly aid the operator in placing stock in the press and holding it in position while clamping the same. The ratchet wrench is another entirely new feature and being applied where it is, on the bottom of the screw, just above the flange, it will



be found indefinitely more convenient, as other wrenches are so high when the press is full that it is almost impossible to get the pressure needed without standing on a stool or box. The screws can be easily and quickly adjusted to the stock by turning the ratchet wheels and then use the wrench to apply the pressure. Be sure to write for descriptive circulars and prices to Chas. E. Francis & Brother, 91

THE GENDRON WHEEL.

THE Gendron Iron Wheel Company, of Toledo, have just issued their sixth annual catalogue and price list of high class bicycles made by them. We illustrate on the opposite page their No. 19, which has every up-to-date improvement known to the trade.

ALL the enameled iron beds made by the American Bedstead Company, of Westborough, Mass., are supplied with a new patent caster, which holds by simply inserting it in the aperture. An evidence of the company's determination to adhere to high grade is the fact that it recently preferred to miss some good orders rather that to use a lot of bad brass shipped to it. Mr. Merritt, the manager of the company, was a visitor to the Bicycle Exhibition in New York last month. He is a director in the new bicycle manufacturing concern in Westborough, called the American Humber Company. Will R. Pitman, the company's traveler, was a familiar figure to many at the bicycle show, as he is well known as one of the pioneers at bicycling.

Special Notices.

Advertisements under this heading $1.00 each insertion for twenty words or less, and five cents for each additional word.

For Sale at a Great Bargain—A large factory located in Central New York; finely equipped with wood working machinery; situated on trunk line railroad, with shipping facilities unsurpassed; seventy-five horse power engine; one hundred horse power boiler; will sell with or without machinery; a rare chance. Address "MANUFACTURER," care of THE FURNITURE TRADE REVIEW.

Upholstery Plant For Sale—An old established and successful manufacturer of upholstery and drapery trimmings, fringes, gimps, tassels, &c., desires to retire from business and will sell his plant at a low price and on easy terms. For particulars address "BROADWAY," care of THE FURNITURE TRADE REVIEW.

Wanted—A practical furniture man with capital to take charge of an established concern in Eastern Ohio; splendid factory with the most modern machinery; excellent shipping facilities; a good opportunity. Address "OPPORTUNITY," care of THE FURNITURE TRADE REVIEW.

Wanted—Partner with $5,000 to take interest in established business; good paying investment in best city in Michigan. Address "IRON," care of THE FURNITURE TRADE REVIEW.

Wanted—Commission men to carry side line; good things. Address HETTERSCHIED MANUFACTURING CO., Grand Rapids, Mich.

TO LEASE.

15 ELIZABETH STREET.

Six Story Brick Warehouse, 25x100, at a very low figure.

RICHARD V. HARNETT CO.,

71 Liberty Street, New York.

Wanted—An "up to date" designer and an experienced superintendent who fully understands all about machinery and cabinet work; must come well recommended. Address "BUFFETS AND SUITS," care of THE FURNITURE TRADE REVIEW.

Salesmen's Cards.

CHICHERING, G. A., Heywood Brothers & Co., Baltimore.
HARLEY, JOS. M., F. Mohr & Co., New York.
KEENEY, W. B., Burrows Brothers & Co., Ltd., M. Singer, A. C. Norquist & Co., Somerville, Mass.
LEE, S., A. Cutler & Son, Buffalo, N. Y.
MILLS, JOHN H., Moller & Schumann, Brooklyn, N. Y.
MOTT, ALFRED M., Brooklyn Chair Company, Brooklyn, N. Y.
MYERS, J. G., Sikes Chair Company, Brooklyn, N. Y.
O'MARA, S. D., Chautauqua Desk Company, Jamestown Furniture Company, Brooklyn, N. Y.
RICHARDSON, GEORGE, S. P. Porter, Salem, Mass.
ROBISON, H. S., Binghamton Chair Company, New York.
SCHAFER, HENRY, Maher Brothers, Flemington, N. J.
STERLIEB, JOS., Watsontown Table Company, Brooklyn, N. Y.
SUMMERS CASE, Langslow, Fowler & Co., Rochester, N. Y.

NATIONAL FURNITURE MANUFACTURERS' ASSOCIATION.
Organized in Grand Rapids, January 21, 1891.

President—OTTO STECHMAN, Indianapolis. Vice-President—C. L. GANEY, Chicago.
Secretary—T. B. LAYCOCK, Indianapolis. S. C. SWASEY, Boston.
Treasurer—AUGUST HEBER, Chicago. N. H. FOSTER, St. Louis.

NEW YORK FURNITURE MANUFACTURERS' ASSOCIATION.
OF NEWARK.
Secretary and General Manager—ROBERT P. LYON.

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35 CANAL STREET.

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Vice-President—THEO. F. POMEROY. Treasurer—FRANCIS M. [illegible]
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REPRESENTATIVES IN NEW YORK OF OUT OF TOWN FACTORIES.

Carlson, S. A., & Co.; S. D. O'Mara, 148 Atlantic avenue, Brooklyn.

Chautauqua Desk Company ; S. D. O'Mara, 148 Atlantic avenue, Brooklyn.

Chicago (Ill.) Wood Finishing Company ; L. C. King & Co., 171 Front street.

Dexter, H. C., Chair Company, Black River, N. Y.; Geo. H. Freeman, 40 Elizabeth street, New York.

Elmira Table Co.; S. P. Porter, 185 and 187 Canal street.

Fay, J. A., & Egan Company, Cincinnati; George Place, 120 Broadway.

Fort Plain Furniture Company ; J. W. Chesebro, 191 Canal street.

Grand Rapids Desk Company; Fawcett Brothers, 380 Hudson street.

Hamilton Furniture Company ; S. G. Estabrook, 50 Elizabeth street.

Jamestown Furniture Company ; S. D. O'Mara, 148 Atlantic avenue, Brooklyn.

Jamestown Lounge Company ; Theodore C. Kemmerer, 171 St Nicholas avenue, New York.

Milner & Wolcott Company ; Empire Desk Company, 406 Broadway.

Montgomery (Pa.) Table Works ; W. A. Stokes & Co., 30 Warren street.

New Athens Furniture Company ; J. P. Gaylord, 380 Hudson street.

Posselius Brothers Furniture Manufacturing Company ; W. S. Cohen, 311 West 116th street, New York.

Powell, W. M., & Co.; the Leggatt-Groves Company, 98 Fifth avenue.

Rand & Leopold Desk Company ; Fred'k Goll, 175 and 177 Canal street.

Robbins Table Company ; Fawcett Brothers, 380 Hudson street.

Rockford Desk and Furniture Company ; J. P. Gaylord, 380 Hudson street.

St. Johns Manufacturing Company, St. Johns, Mich.; Frederick Goll, 175 and 177 Canal street.

Warren Table Works, Warren, Pa.; J. W. Chesebro, 94 to 98 Mott street, New York.

Weissner, Oscar A. E., Brooklyn, N. Y.; W. H. Brockmeyer, 27 Union square, New York.

Williamsport Furniture Company, Williamsport, Pa.; F. West Page, 491 Third street, Brooklyn.

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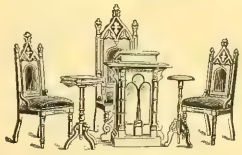
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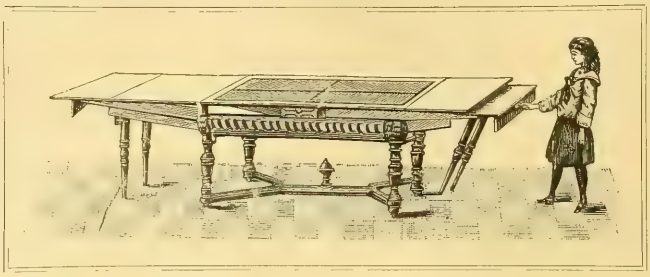
Factory: 54 & 56 Waldo Place.

278 & 280 E. Madison St., Chicago, Ill.

- - THE - -

Perfect Automatic Extension Table Co.,

260 Canal Street, New York.



The Perfect Automatic Extension Table.

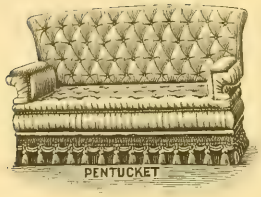
The Only Practical and Durable Automatic Extension Table Made.

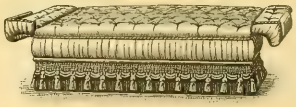
IN this table the great inconvenience of storing away the leaves, and the trouble of removing things from the table when you wish to enlarge the same, is avoided. The extra leaves and folding legs are carried in the body of the table, and, taking their places automatically, can easily be drawn out or pushed back by a child. The Perfect Automatic Extension Table is made in all sizes and styles, from the plainest to the most elegant.

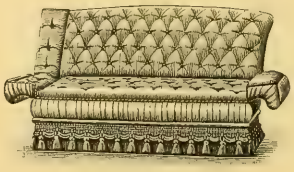
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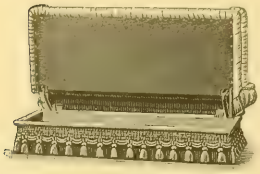
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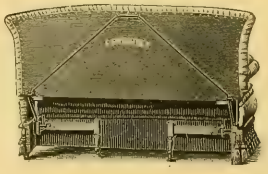






A perfect Turkish Sofa, 4 ft. 11 in. long.
A commodious and comfortable Bed, 6 ft. 2 in. long, 3 ft. 11 in. wide.
A convenient lounge, with reclining back.
An exceptionally spacious Clothing Box.
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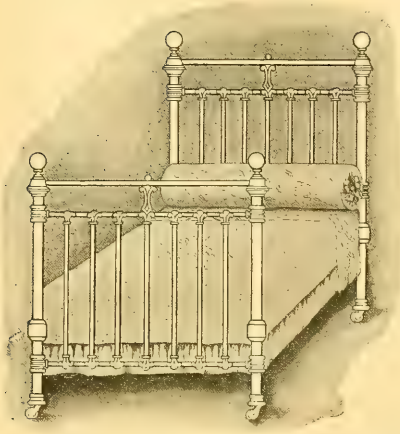
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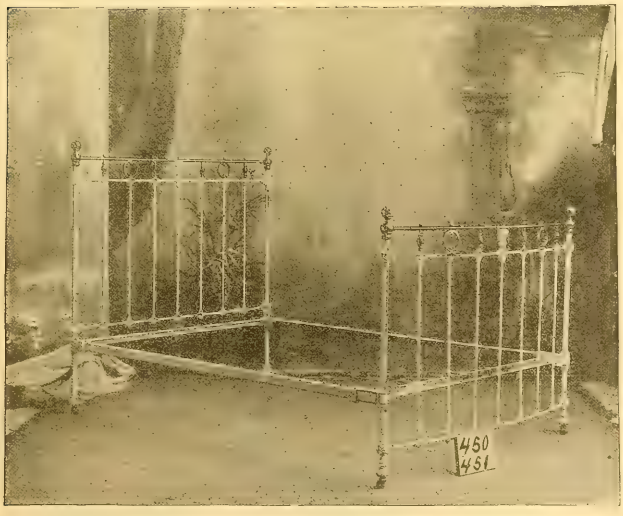
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Half a Million Feet of Domestic Lumber

On Thursday, February 28, 1895,
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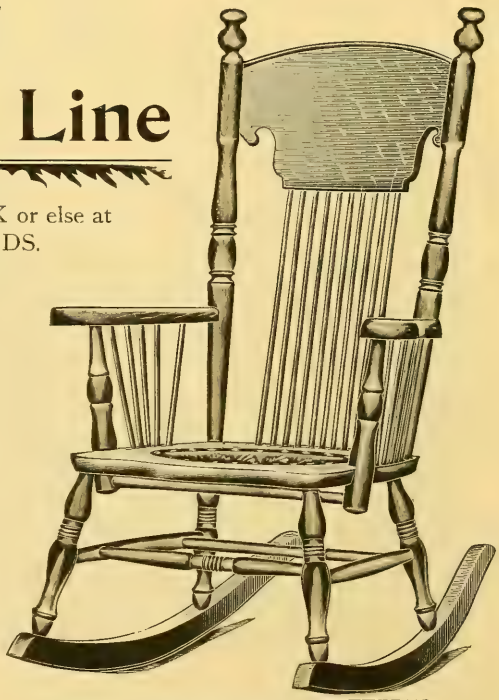
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BRASS BEDSTEADS.

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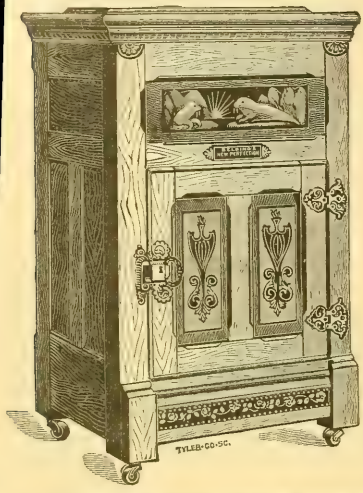
175, 177, 179 Canal Street, New York.

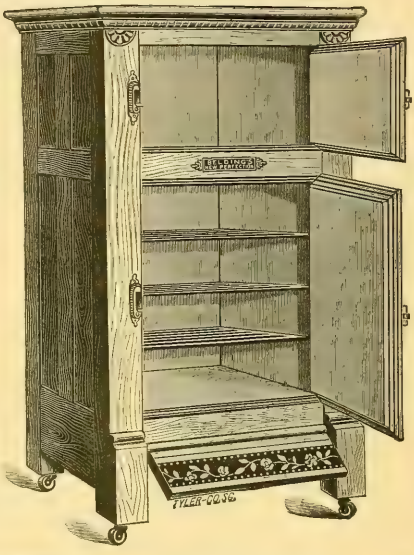
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REFRIGERATORS.

Points of Excellence Over Others.

NEW AUTOMATIC COLD AIR DAMPER.
NEW DRIP CUP. PATENT ADJUSTABLE LOCKS.
SWING BASE BOARD. SOLID METAL ICE RACK.







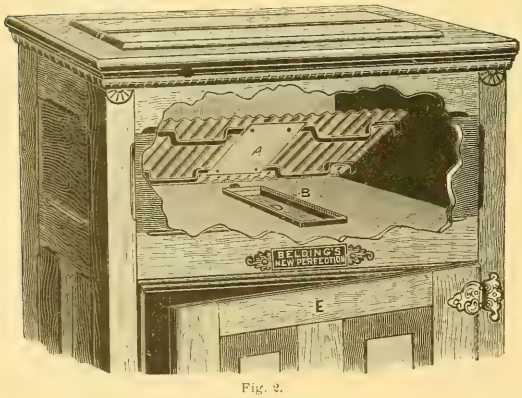
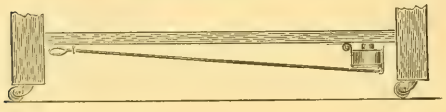
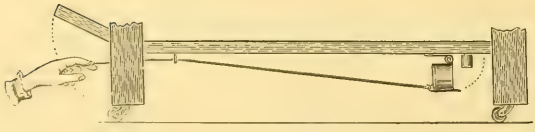


Fig. 2.
Patent Applied For.





IT SAVES ICE.

—OUR NEW—

Automatic Cold Air Damper Attachment.

This cut shows a section of our Refrigerator with the New Automatic Cold Air Damper closed.

A—Represents Metal Ice Rack.

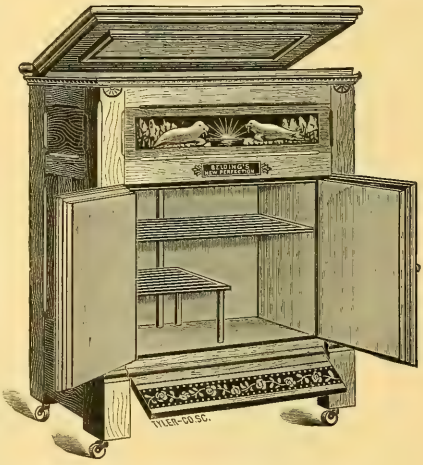
B—Bottom of Ice Compartment.

D—The ***New Automatic Cold Air Damper.***

E—Door of Provision Chamber.

When the door of the Provision Chamber is opened (as in Fig. 2), the Cold Air Damper *immediately* closes the opening through which the cold air drops, thereby *instantly stopping the circulation* in in the Refrigerator. Then, as the cold air in the Ice Compartment *cannot escape*, it is impossible for warm air to enter it through the flues in the sides of the Refrigerator; therefore, while the door of the Provision Chamber is open *no ice is wasted, no cold air escapes* and *no warm air enters* the Ice Compartment or *comes in contact with the ice.*

Thus it is clearly shown that this improvement is a *practical* one and makes our Refrigerators *consume less ice* than any that are now on the market.



OUR NEW DRIP CUP.

Our new Drip Cup Attachment that will be put upon all Household Refrigerators is the best of its kind, simple, easy to operate and cannot get out of order. To empty the cup you merely raise the front base board, pull the rod attached to Cup, this inverts the Cup and discharges the waste, let go of rod and Cup returns to proper position.

All our Refrigerators are Hardwood, Antique Finish, and have Solid Bronze Trimmings.

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CONNERSVILLE CABINET COMPANY'S entire new line of Combination and Library Cases, China Closets, Chiffoniers and Combination Chiffoniers.

ELMIRA TABLE COMPANY'S unexcelled line of Extension and other Tables. For construction, design, finish and price they challenge comparison with anything made.

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J. Healy & Co.'s

SPRING LINE FOR 1895

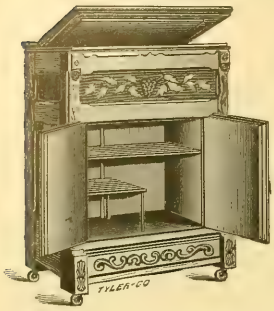
IS **better** and **larger** than ever before, and it will pay everybody to give this line a **careful examination** before placing an order for **Couches** of any kind. In addition to our **Oriental Couches** we have added a line of covered work, entirely new in design of covers and shapes, and they are bound to be **rapid sellers.** All hardwood frames, and best japanned steel springs only used. Our line of **Oriental and Wardrobe Couches** is larger than ever before, and stands to-day the best selling line of Couches in the market. Every Couch a seller. Every seat guaranteed.

Be sure and see this line and order if you wish. We will be pleased to show you, whether you place an order or not.

Our line of Bedding needs no comment, as our **constantly increasing business** is ample proof of its merit. We have some special inducements to offer this season in **single and double border springs,** which you should see before you get through with the Exposition.

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FULL LINE OF

Vienna Chairs and Refrigerators

IN STOCK FOR IMMEDIATE DELIVERY.

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43 & 45 S. Front St., Grand Rapids, Mich.,

. . MANUFACTURERS OF . .

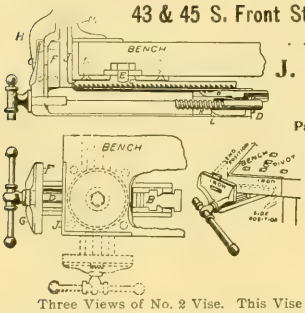
J. R. DENISON'S QUICK-ACTING

Pattern and Cabinet Makers'

BENCH AND VISE.

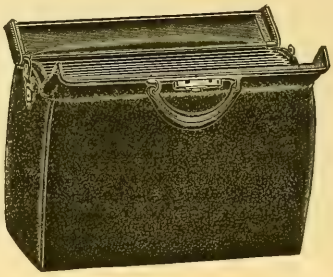
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Three Views of No. 2 Vise. This Vise is manufactured in Canada.

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Traveling Bags,
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and Sample Cases.

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We have ever produced, ... and at

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. . . . . In the World.

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: on the market for the
: money. We shall be
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LIGHTNING CLEANER AND POLISHER,

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: these three. . . . . .

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&c., &c.

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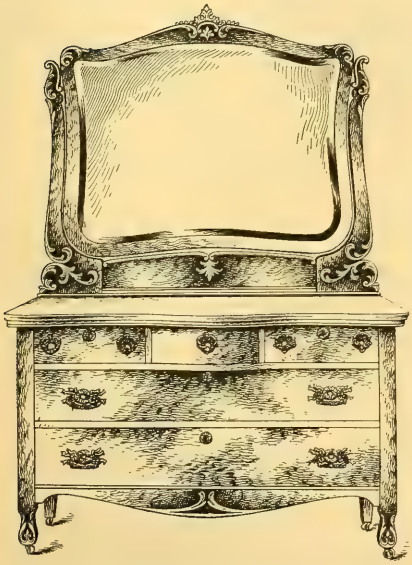
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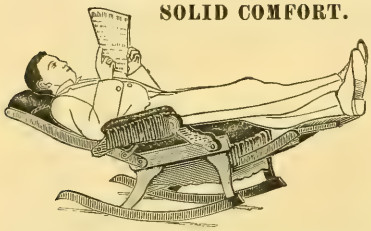
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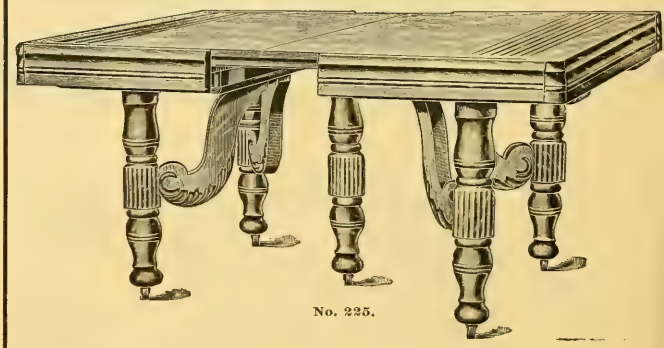
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NOT COMPLICATED AND AUTOMATIC,

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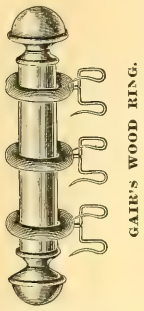
M. GAIR, Sole Owner and Manufacturer,

51 Leonard Street, New York.

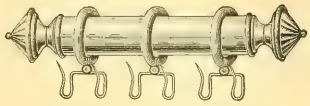
SAMPLES AND PRICES ON APPLICATION.



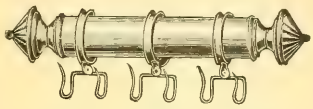
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The name of the Chicago, Milwaukee and St. Paul Railway has long been identified with practical measures for the general upbuilding of its territory and the promotion of its commerce, hence manufacturers have an assurance that they will find themselves at home on the company's lines.

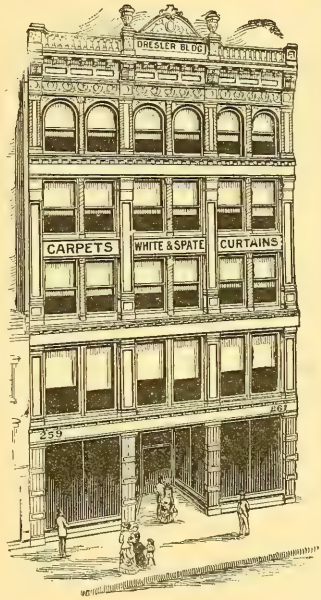
The Chicago, Milwaukee and St. Paul Railway Company owns and operates 6,154 miles (9,900 kilometres) of railway, exclusive of second track, connecting track or sidings. The eight States traversed by the company—Illinois, Wisconsin, Northern Michigan, Iowa, Missouri, Minnesota, South Dakota and North Dakota—possess, in addition to the advantages of raw material and proximity to markets, that which is the prime factor in the industrial success of a territory—a people who form one live and thriving community of business men, in whose midst it is safe and profitable to settle. Many towns on the line are prepared to treat very favorably with manufacturers who would locate in their vicinity.

Mines of coal, iron, copper, lead and zinc, forests of soft and hard wood, quarries, clays of all kinds, tan-bark, flax and other raw materials exist in its territory in addition to the vast agricultural resources.

A number of new factories have been induced to locate—largely through the instrumentality of this company—at towns on its lines. The central position of the States traversed by the Chicago, Milwaukee and St. Paul Railway, makes it possible to command all the markets of the United States. The trend of manufacturing is Westward. Nothing should delay enterprising manufacturers from investigating. Confidential inquiries are treated as such. The information furnished a particular industry is reliable. Address

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An opportunity for merchants to sell Carpets without carrying a stock.

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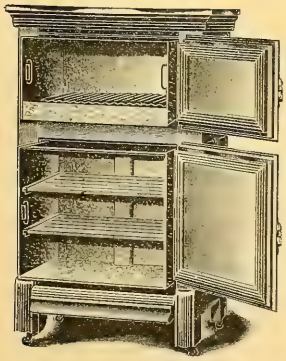
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Thousands of merchants are now selling Carpets from samples and controlling the Carpet trade of their place.

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HAS more talking, selling and valuable points than any other. It is the only Refrigerator made where the compartment which holds the provisions, milk, meats, vegetables, &c., can be taken out for

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Solid Oak, Raised Hand Carved, Hinged Baseboards and special cooling construction which saves ice.

WE want an agent in every town. Send for catalogue and prices. Costs nothing to investigate.

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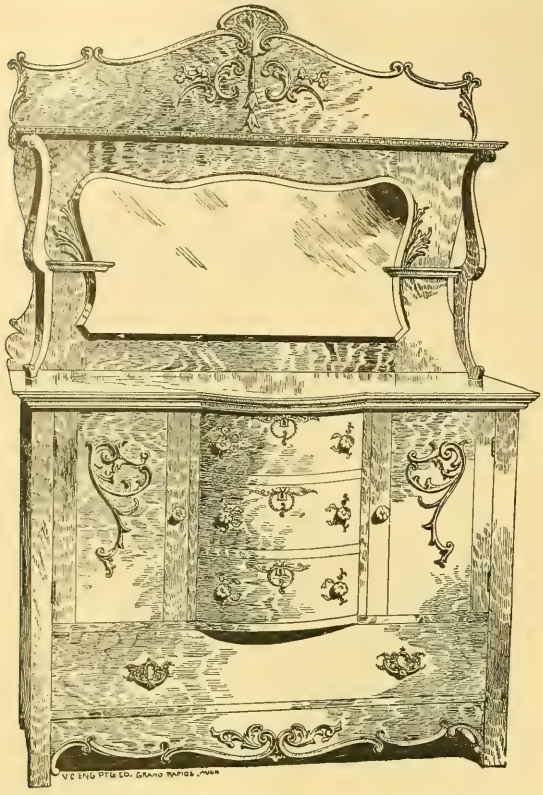
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Prices, $4.00 to $100.00.

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KANKAKEE, ILL.



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Sideboards,

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We have booked more orders in our Grand Rapids salesroom the first two weeks in January than for the twelve months of 1894.

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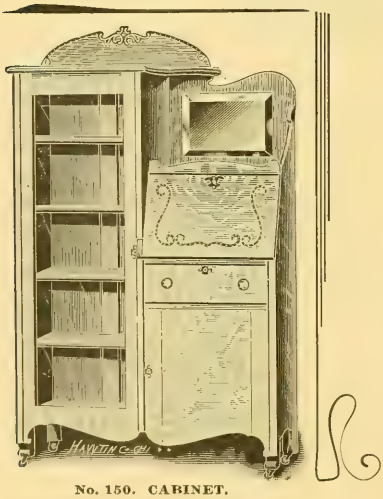
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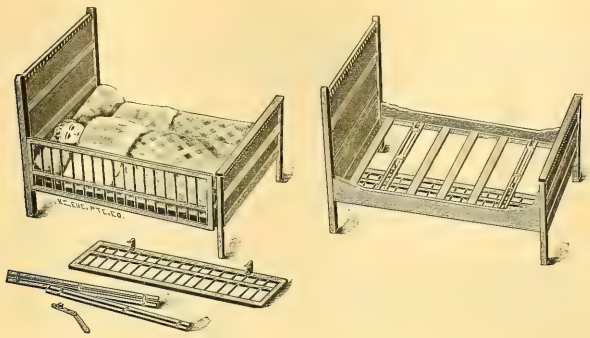
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We Can Save You Money.

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A ***40×42 Top, Pillar Extension Table, antique oak finish,*** at ***55 cents*** per foot ***delivered.***

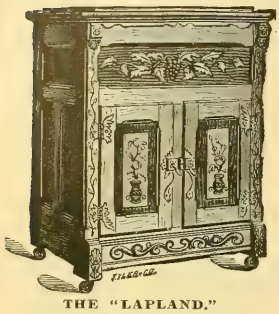
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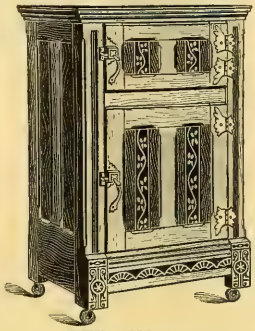
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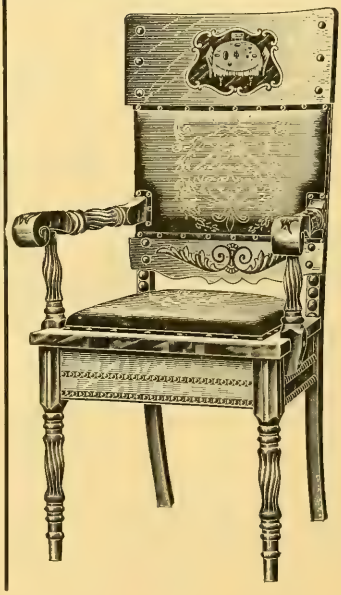
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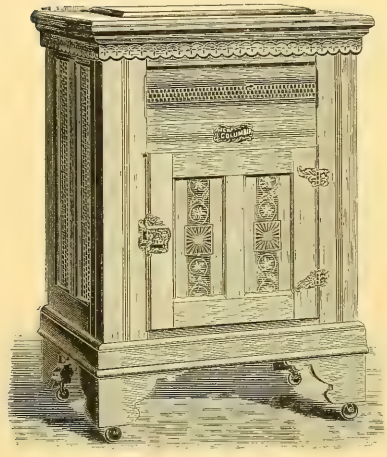
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• Parlor • • Frames,

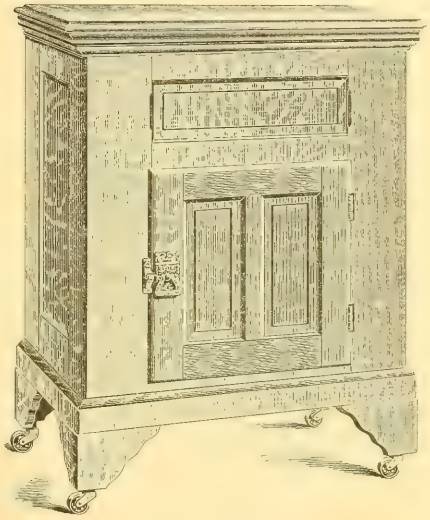
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☞ **We are showing lines on medium priced goods never before shown in anything but expensive styles.**

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Can Suite you in Style

. . . AND . . .

Sideboards

for everybody.

REMEMBER US.

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Parlor Tables

UNTIL YOU SEE THE LINE OF

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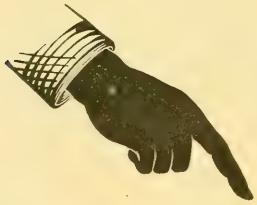
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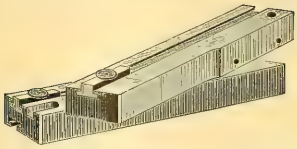
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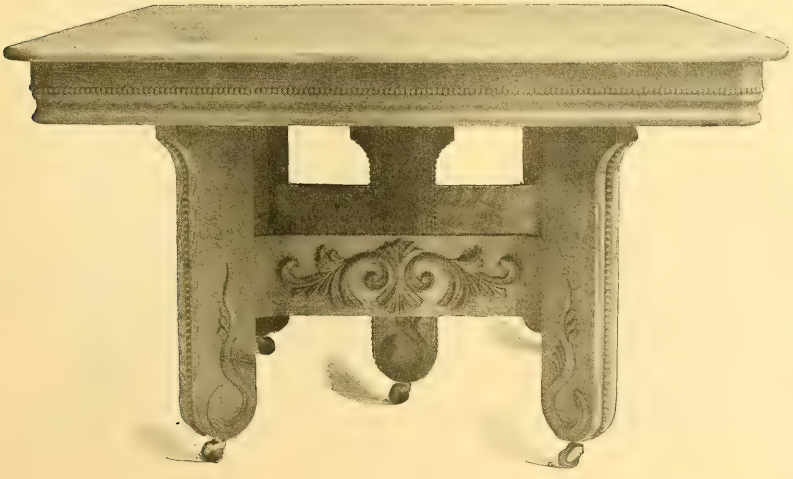
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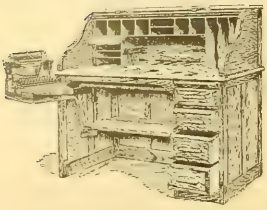
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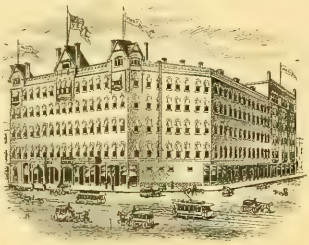
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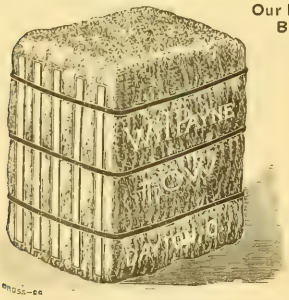
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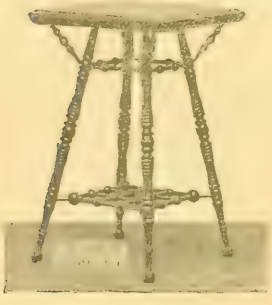
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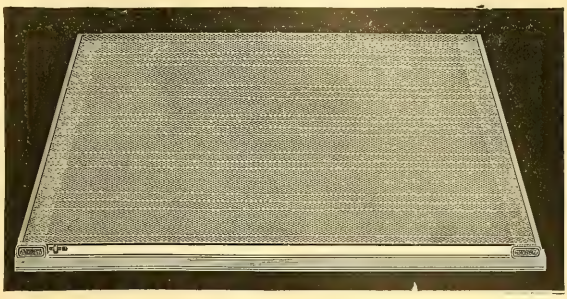
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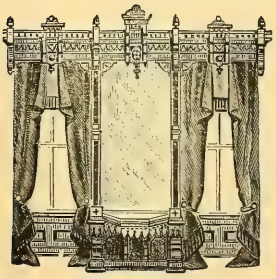
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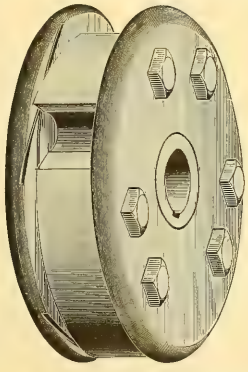
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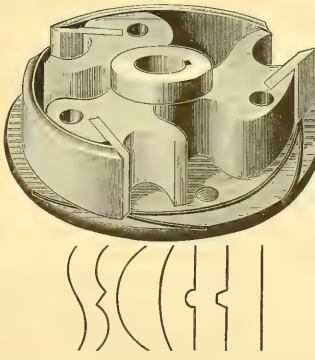
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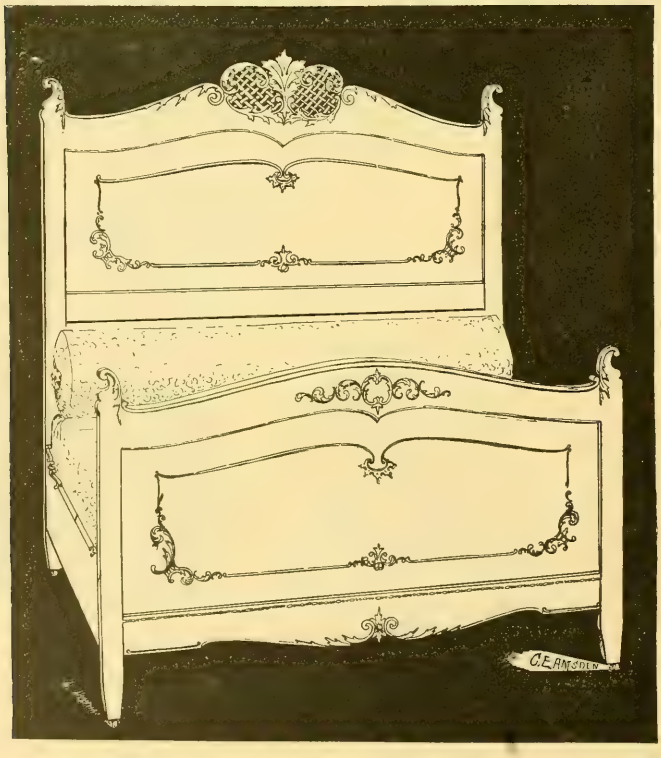
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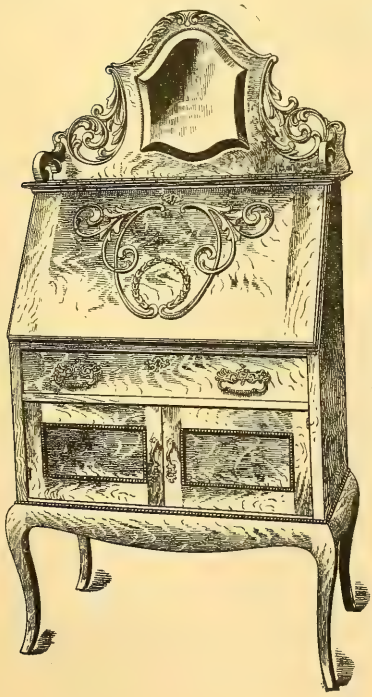
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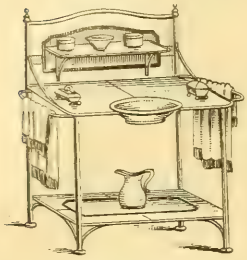
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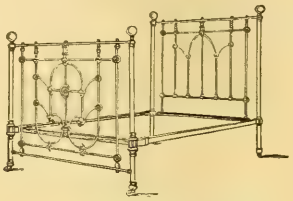
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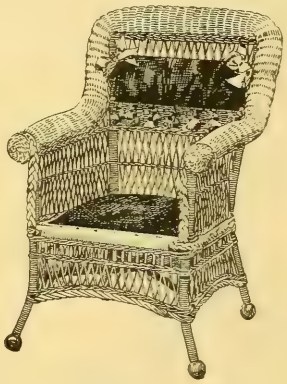


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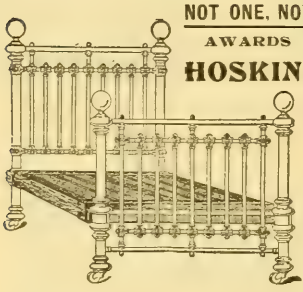
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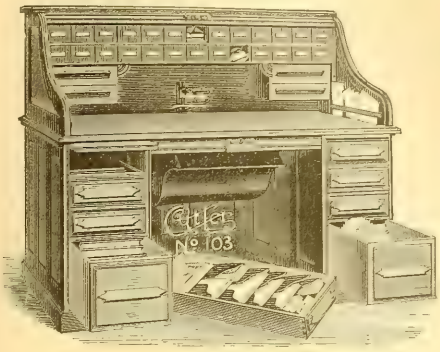
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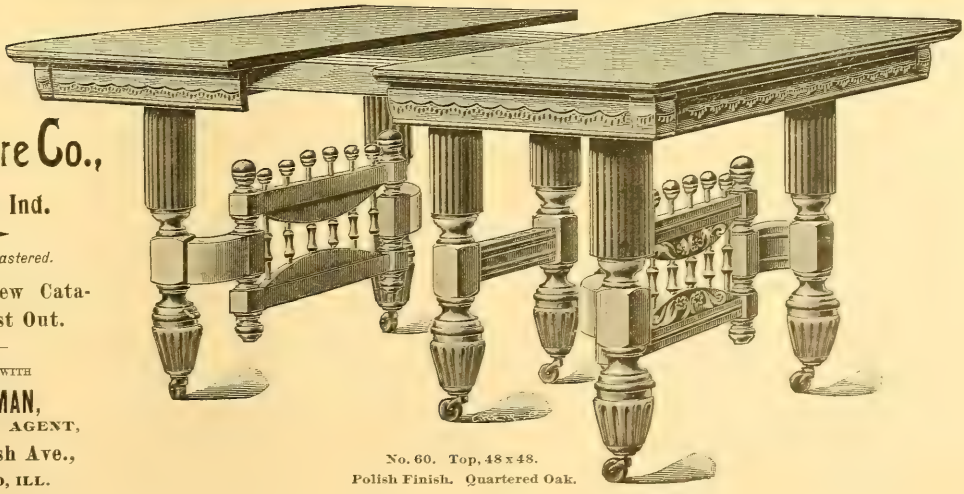
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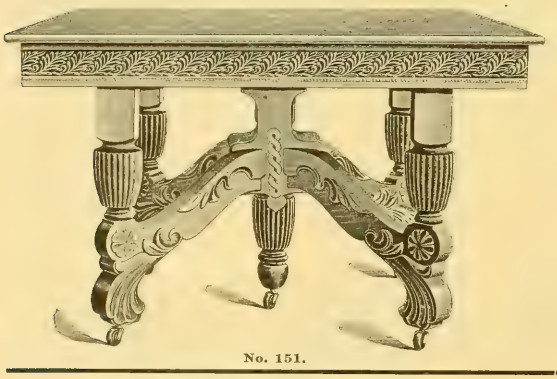
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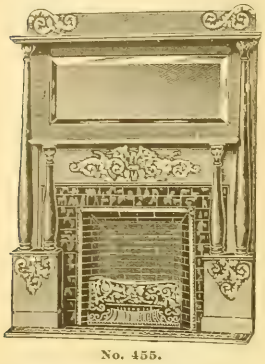
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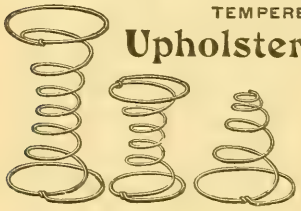
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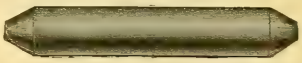
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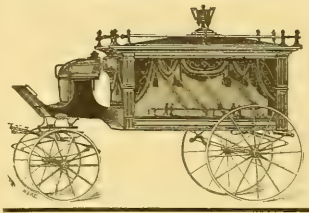
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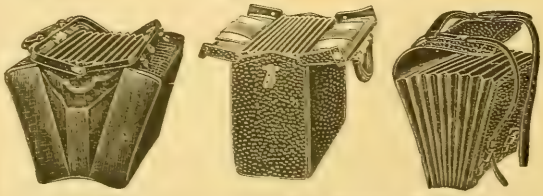
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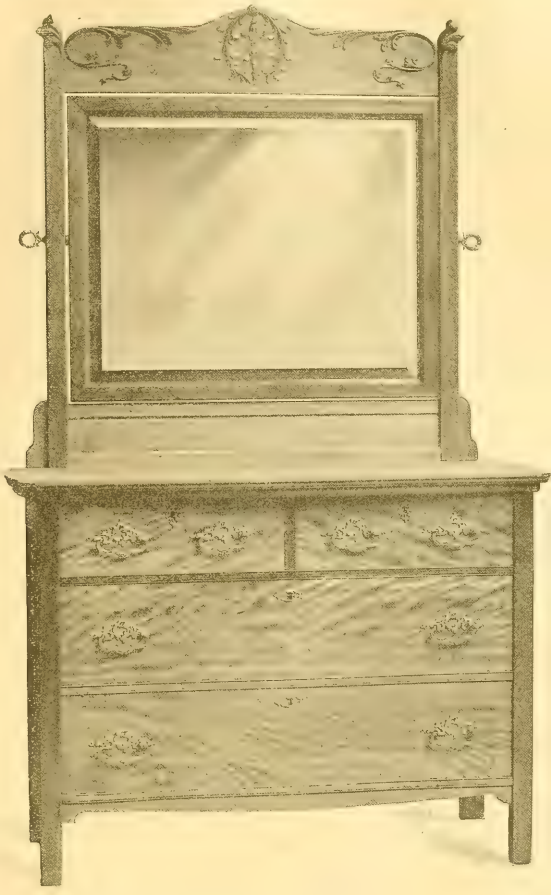
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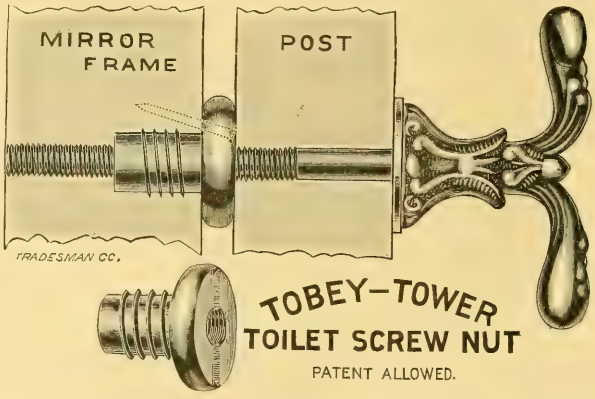
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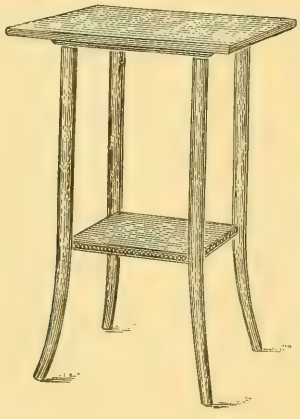
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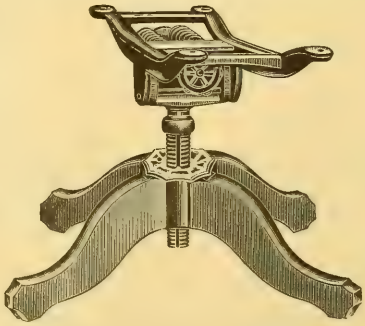
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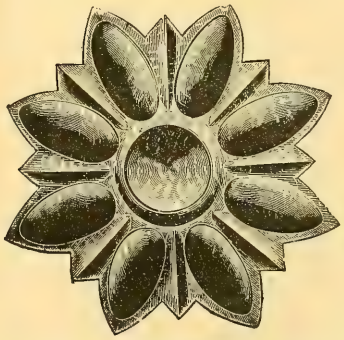
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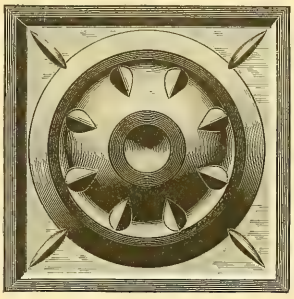
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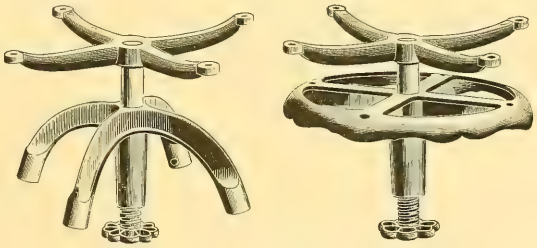
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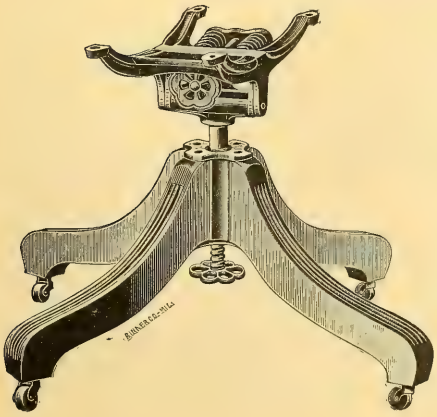
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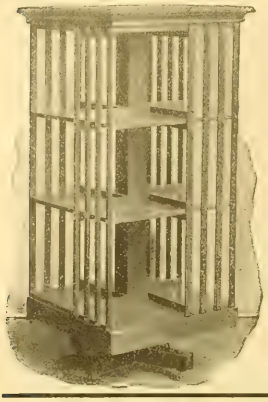


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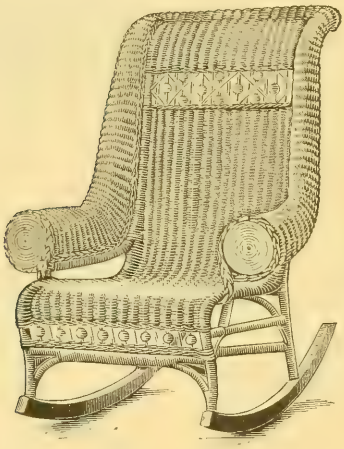
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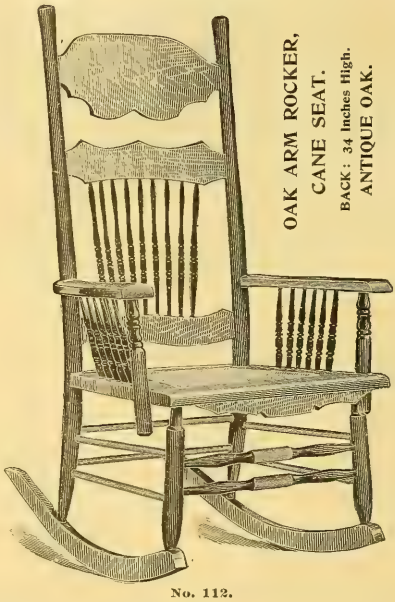
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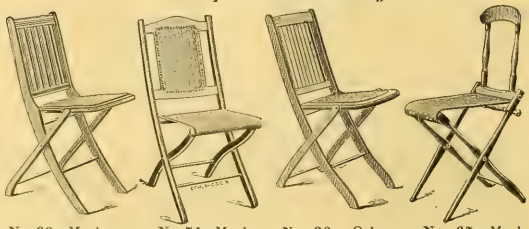
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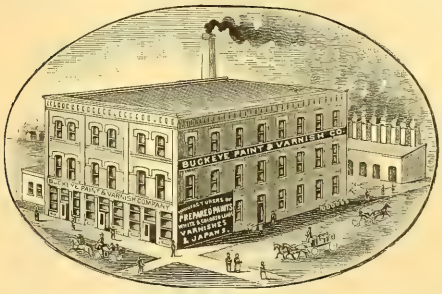
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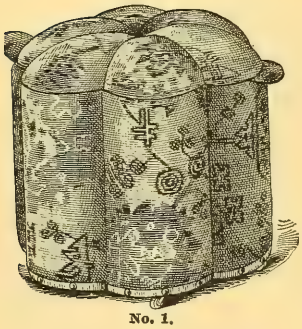
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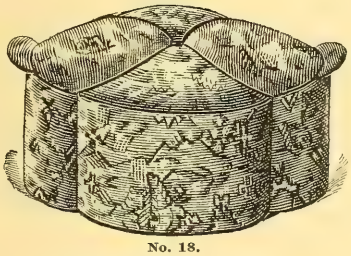
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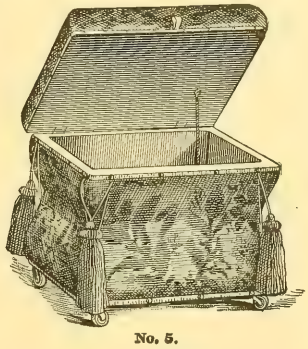
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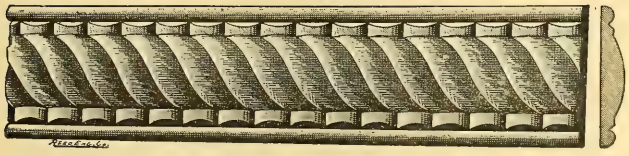
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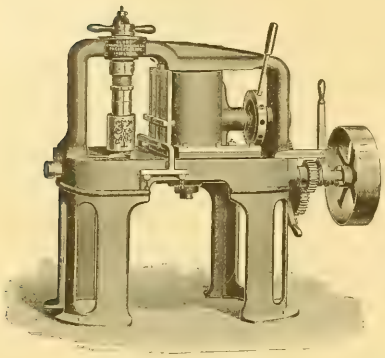
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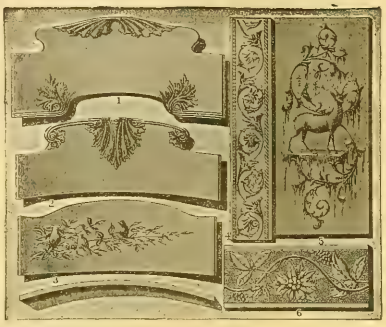
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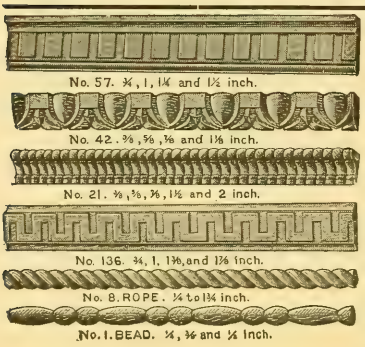


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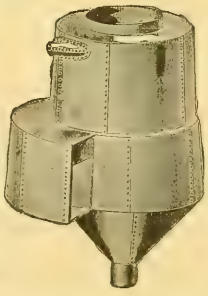
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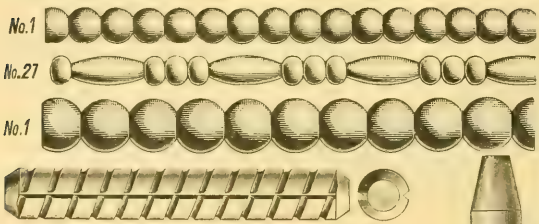
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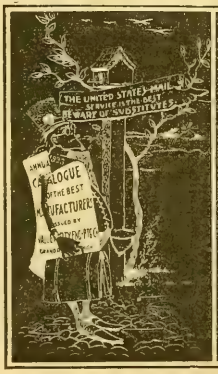
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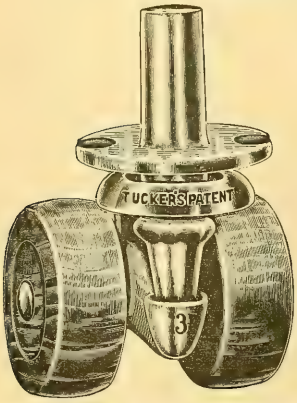
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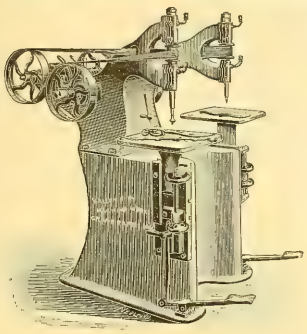


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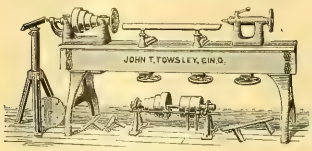
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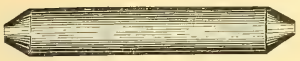
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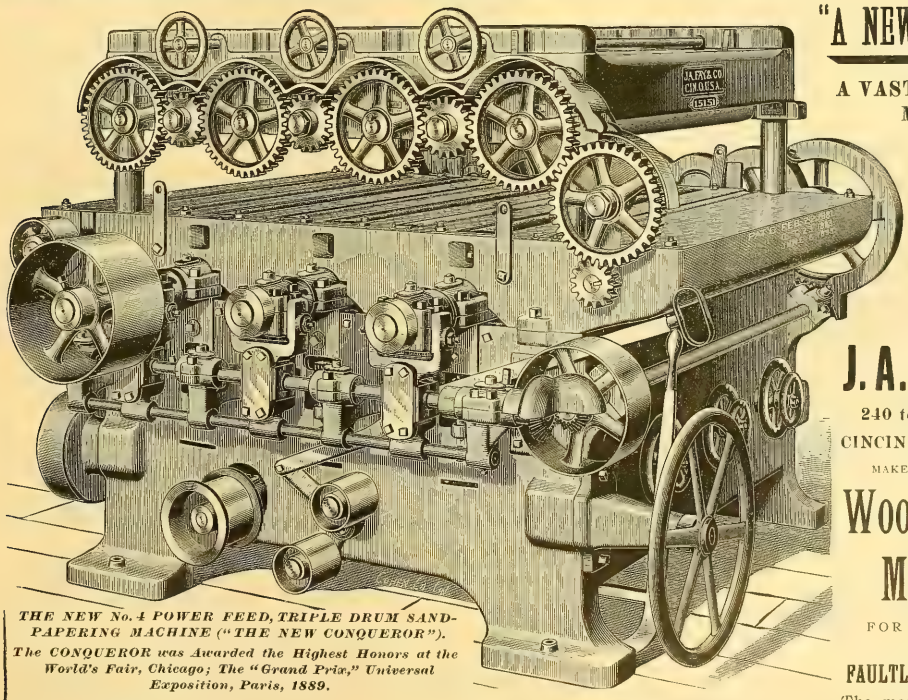
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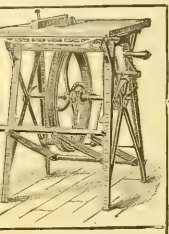
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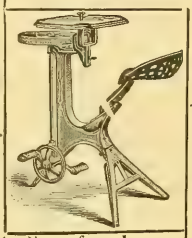
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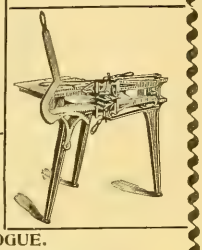
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in these days of close competition need the best possible equipment, and this they can have in . . .

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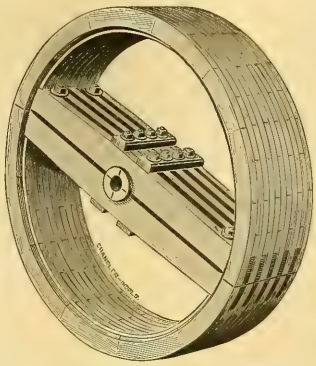


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Invaluable in the repair shop, or for making special work on orders.

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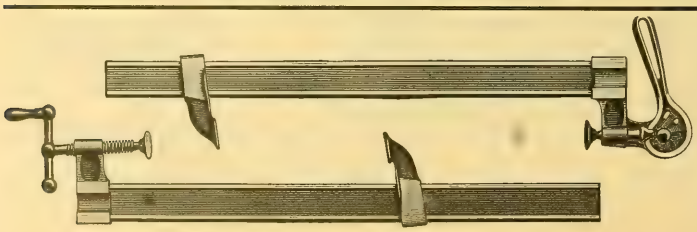
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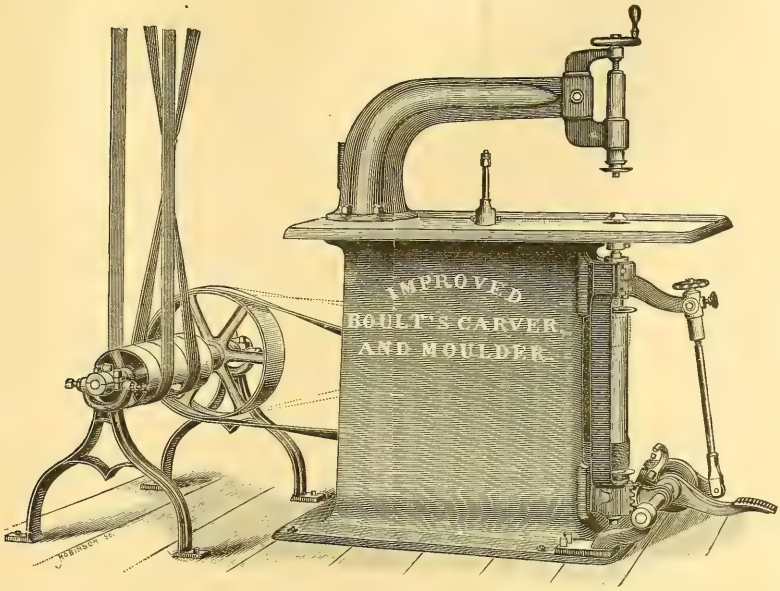
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BATTLE CREEK STEAM PUMP CO., Manufacturers of Boult's Improved Wood-Working Machinery.

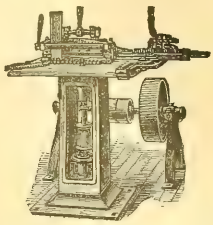
SOLID STEEL CUTTERS OF ANY DESIGN MADE TO ORDER.

Mention FURNITURE TRADE REVIEW.



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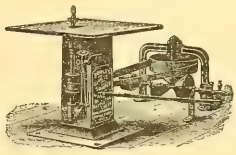
Designed for executing the greatest variety of work, in four different lines, viz.: Shaping or Friezing or Fret Work, Inlaying, Engraving, Routing, Dovetailing and almost any kind of work desired. Strong and heavy. The best machine made.



BOULT'S DOVETAILER.

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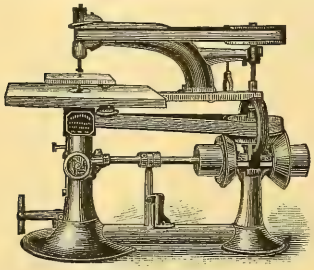
This is the machine so long and favorably known as BOULT'S PATENT DOVETAILER. It cuts the pin and mortise at one cut. Three sizes, viz., 13, 18 and 24 inch. Also dovetail attachments to fit any Short Spindle Shaper. (Also Dovetail Cutters for any machine.)



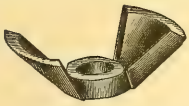
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A first-class Single Spindle, Reverse Motion Shaper. Does a greater variety of work than the ordinary shaper. It is simple and efficient, yet not expensive. The table is fitted to receive Dovetailing and Elliptical Molding Attachments, giving it the same facilities for shaping, routing and edge moulding as the "Paneling Machines."

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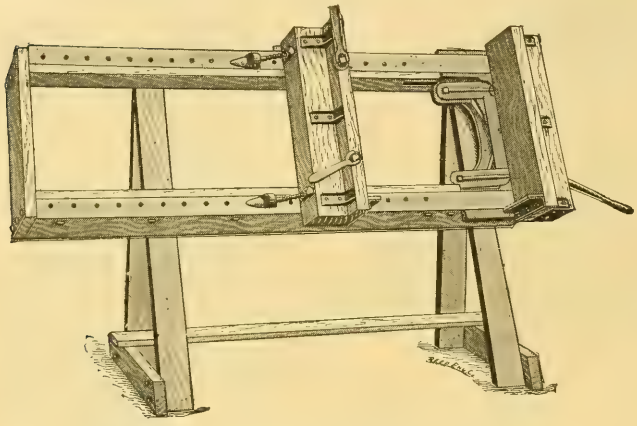
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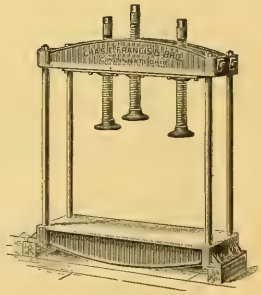
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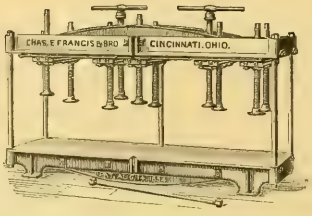
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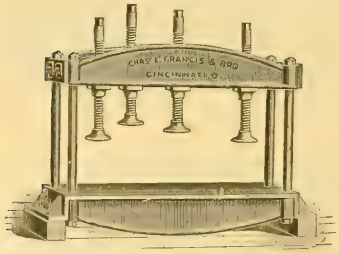
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We Guarantee Satisfaction.

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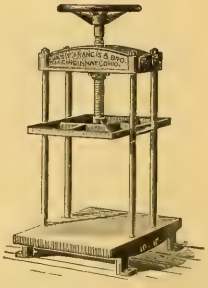


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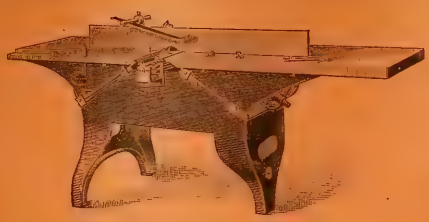
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We manufacture the largest variety of Veneer Presses in the country. We carry them in stock and can make prompt shipments.

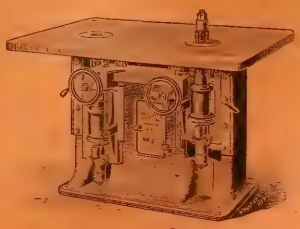
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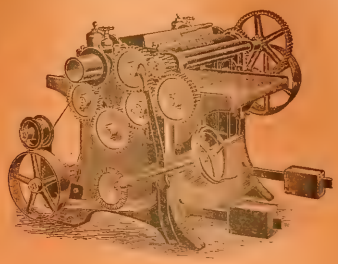
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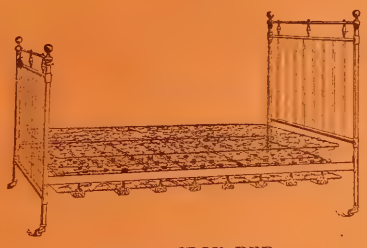
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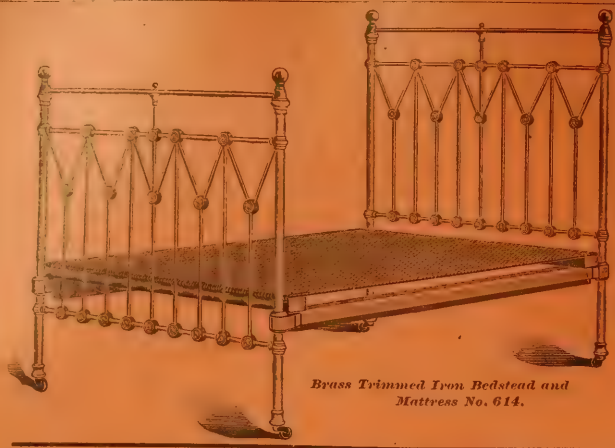
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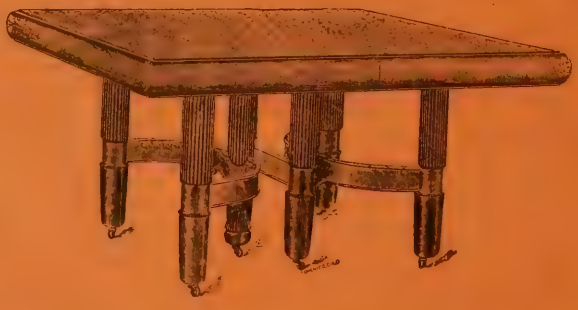
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No leaves to bother with and store away.
Can be extended without removing cloth or dishes.



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VOL. 15. No. 5.

THE FURNITURE TRADE REVIEW

AND

INTERIOR DECORATOR.

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MARCH 10, 1895.

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Showing Couch Ready to Open.

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The sides work entirely independent of each other, so by raising one side a single bed is obtained, and by raising both sides a full sized bed is the result. It can be made up with the bed clothes on, then closed and covered with the drapery to be used as a Couch through the day, and will be ready for use as a Bed at night simply by removing the drapery and raising the sides.

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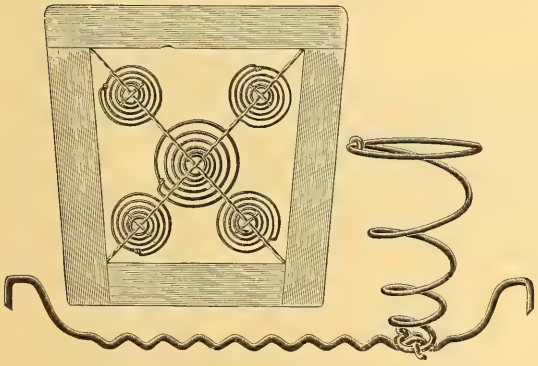
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Put Good Spring Seats in your Chairs for the coming year.

The people want them and we can give them to you. We will sell you ***Perfect Spring Seats*** cheaper than you can get them any other way. We have also got a new thing for parlor furniture bottoms.

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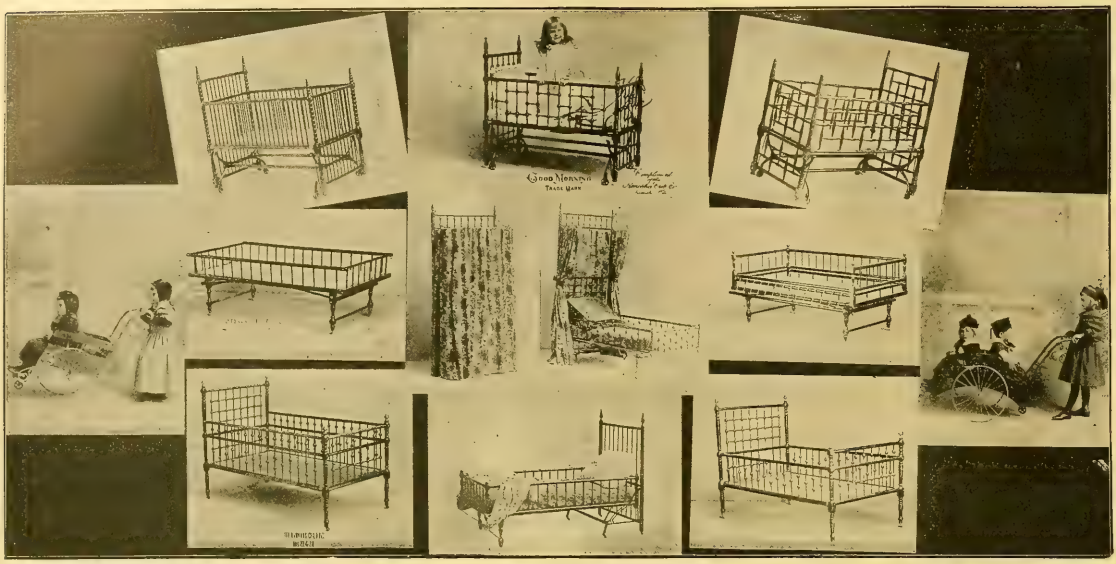
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In Goods that Babies Delight in,
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These are only a few of our styles. All goods are guaranteed the best made and best selling Children's Goods on the market.

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A good cheap Couch. Spring edges and ends.

Twenty-four good tempered steel springs in the seat.



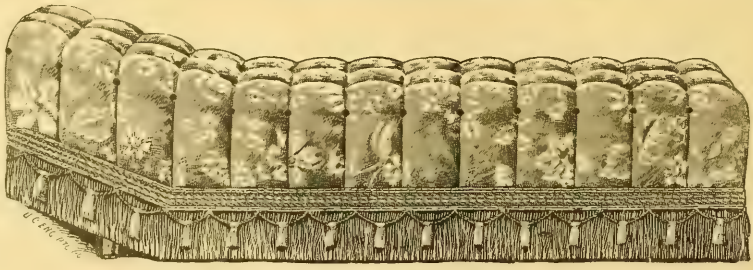
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PRICE.

Rama, - - - $3.50
Cotton Tapestry, 4.50
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This Couch has spring edge all around and is a good job.

Weight, 50 pounds each.



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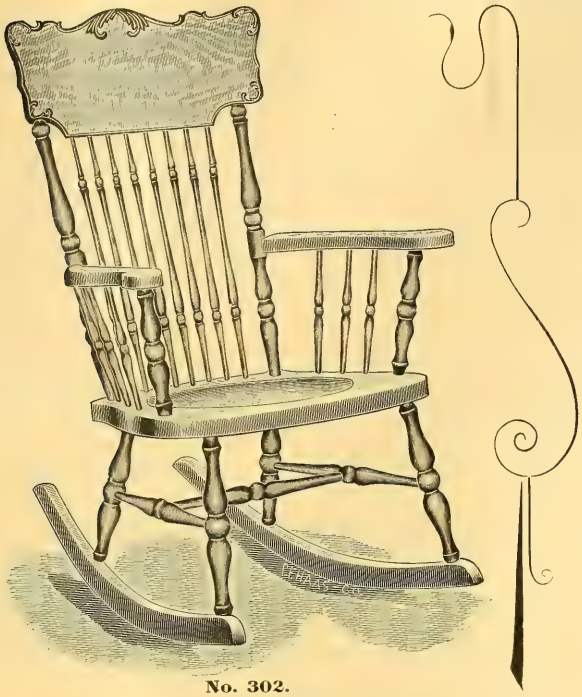
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FACTORY REBUILT IN 1893.

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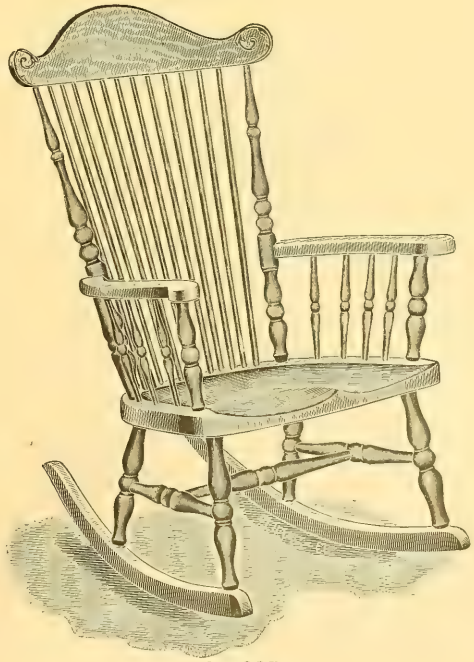
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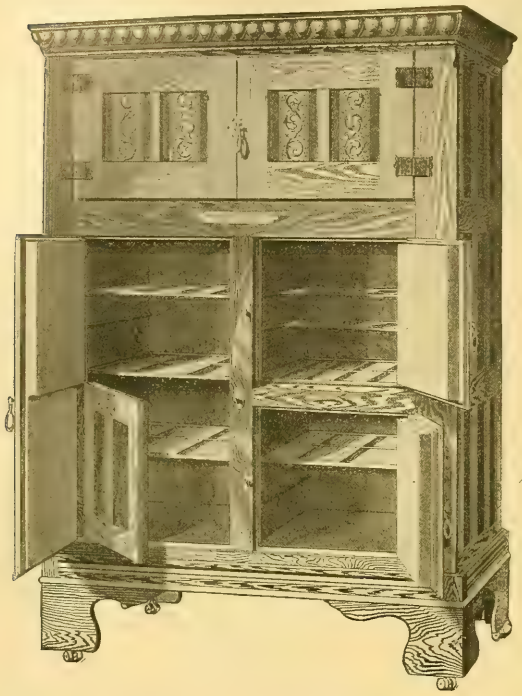
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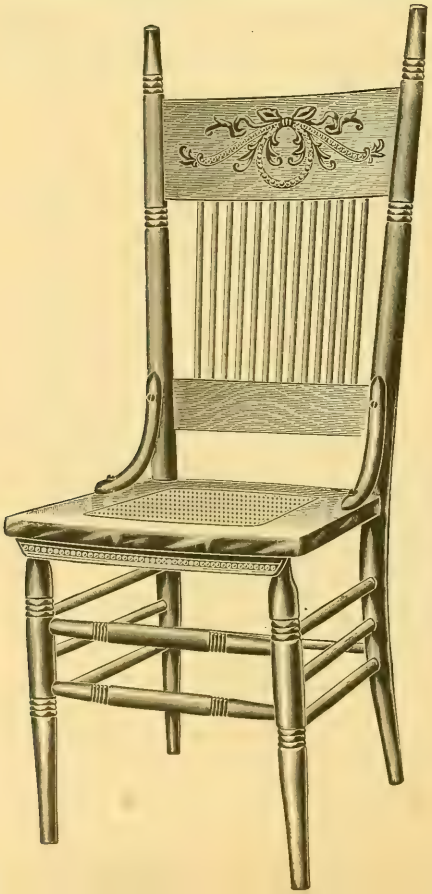
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ATHENS, PA.

WONDERFUL SUCCESS

OF OUR

New Cheap Polished Finished Suite.

****

No. 301.

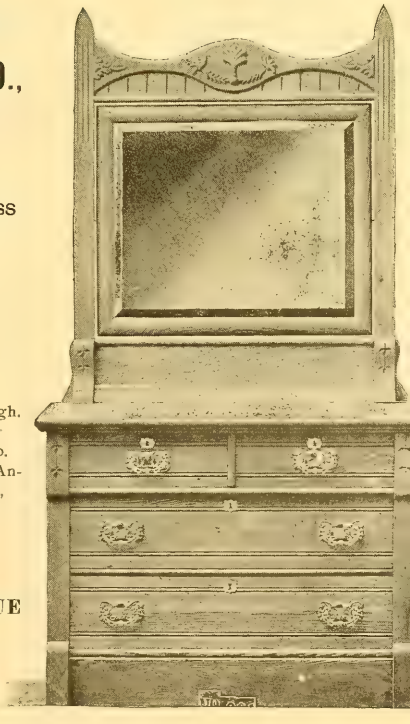
Bed, 4 ft., 6 slat, 6 ft. 4 in. high.
Dresser, top 21 × 44.
Glass, French Plate, 24 × 30.
Solid Oak Suite, finished Antique or Sixteenth Century, Gloss.

****

SEND for CATALOGUE

AND

PRICE LIST.



WHEN A HOUSE HAS NOT AMPLE CLOSET ROOM



No. 60.—Wardrobe, . . Net, $5.00
Solid Ash, . . " 5.75
36 in. wide; 72 in. high; 17 in. deep.

There is nothing so satisfactory to the occupant as two or three of those

CHEAP WARDROBES

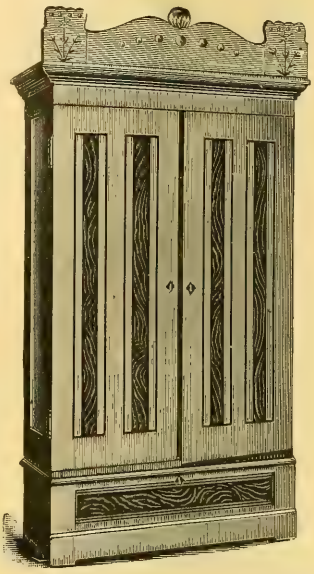
that we are now turning out by the thousands. Just observe these **hard time prices** and send in your orders.

You had better drop us a line also for our new **Illustrated Sheets** of all our goods. We can fit you out with anything you need in the **Furniture line.**

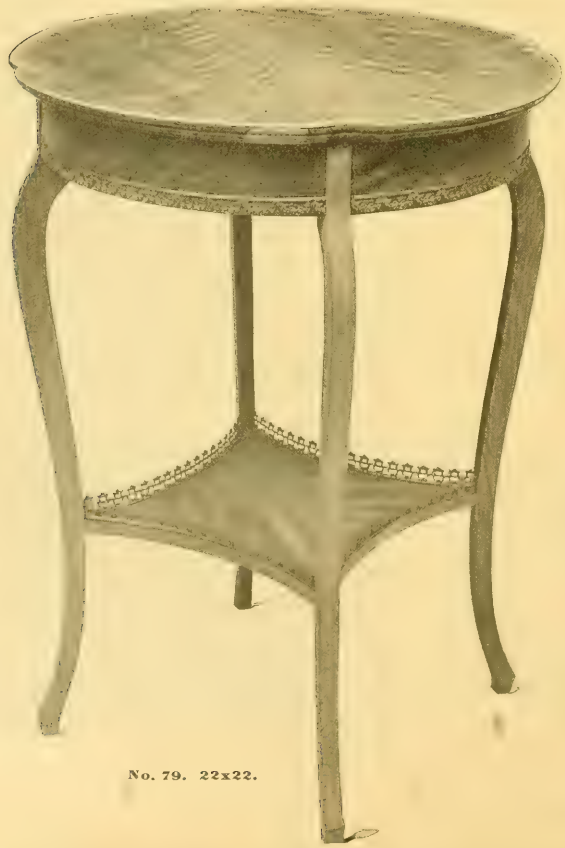
Don't overlook getting a sample of these **Wardrobes. Moving day** is rapidly **drawing near,** and you must be **provided** for the **demand** that **IS SURE TO COME.**

HARTMEIER & SONS,

PATERSON, N. J.



No. 61.—Wardrobe, . . Net, $6.50
Solid Ash, . . " 7.25
41 in. wide; 79 in. high; 19 in. deep.



No. 79. 22x22.

The Banner Line.

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LADIES' DRESSING TABLES,
LADIES' DESKS,
FIVE O'CLOCK TEAS.

Quartered Oak, Curly Birch,
Figured Mahogany, Striped Mahogany,
Coated Mahogany, Bird's-Eye Maple.

THE FINEST FINISH IN THE WORLD!

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COLUMBUS, INDIANA.

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No Matter Where You Hit It.

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175 and 177 Canal Street.

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CHAS. P. LIMBERT & CO.,
Blodgett Block.

Owosso Warerooms:
AT FACTORY,
490-540 S. Washington Street.

We Manufacture the . . . . .

Standard . . . . .

Line of . . . . . .

CHAMBER SUITES,

SIDEBOARDS,

CHIFFONIERS AND

BEDSTEADS.

. . . . WE respectfully invite your inspection of our efforts for 1895. We will surprise you for styles, quality and prices. We are the largest manufacturers of Chamber Suites in the world, and at the head of the procession with the Standard.

Estey Manufacturing Co.,

OWOSSO, MICHIGAN.

NO, BUSINESS IS NOT DULL WITH US.

UPHOLSTERED COBBLER

CANE, SADDLE AND WOOD SEAT

CHAIRS

A continued and increasing demand is the best indication of success.

Send for our Catalogue. Newest and latest designs on the market.

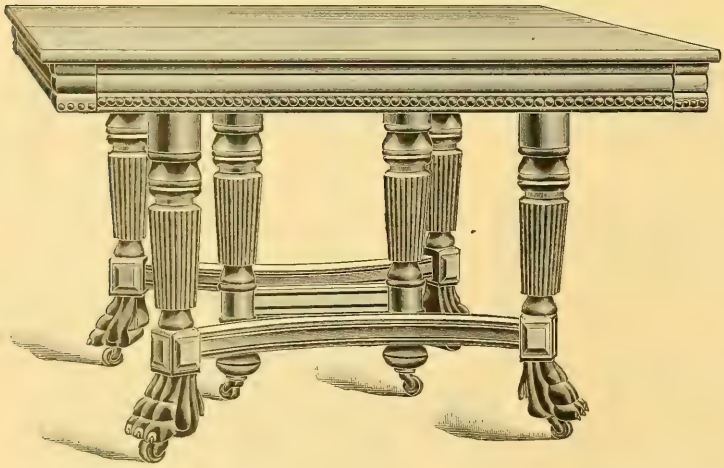
NEW ENGLAND SALESMAN,
ROBERT C. BENNETT.

TIDIOUTE CHAIR CO., Limited,

FACTORY AND SALESROOMS. TIDIOUTE, PA.

The Table, the Whole Table and Nothing but the Table.

Our Oath.



No. 100. Extension Table, 8, 10, 12 and 14 feet lengths; top 48x48 inches; Quartered Oak. A popular seller.

When a firm devotes its energy and capital to the making of one article, it behooves them to make this article (in our case **TABLES**) just a mite bit better and a mite bit cheaper than any of the concerns who manufacture a half dozen different things.

THIS IS OUR CASE EXACTLY.

We have recently prepared a fine catalogue, which we will cheerfully forward on request. A sample table is pictured herewith.

THE ST. JOHNS MFG. CO., ST. JOHNS, MICH.

MAKERS OF TABLES ONLY.

You can see a full line of Samples at the warerooms of

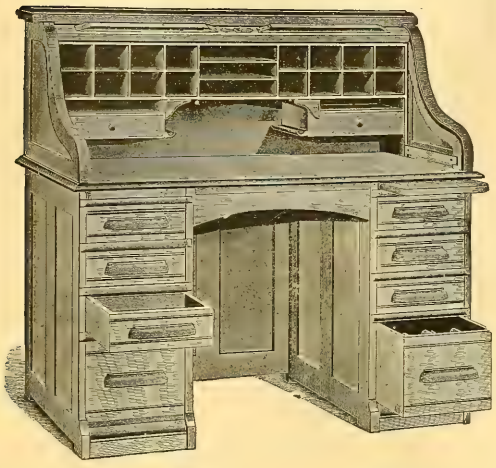
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E. E. MARCY, Hartford, Conn., New England Agent.

Chautauqua Desk Co.

MANUFACTURERS OF

Roll and Flat Top Desks



LADIES' DESKS,

&c., &c

JAMESTOWN, N. Y.

We guarantee our work and finish.

Our prices are rock bottom, consistent with reliable goods.

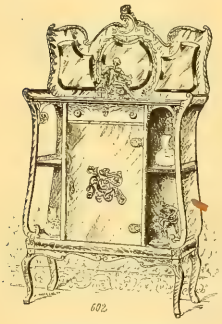
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We make Roll Tops in 3 ft. 6 in., 4 ft., 4 ft. 6 in. and 5 ft. sizes.

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1723 North 21st Street.

New England States:
C. O. LINDERGREN,
Jamestown, N. Y.



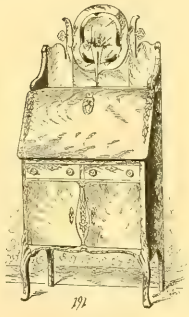
MUSIC CABINET.

We Haven't Time to Talk

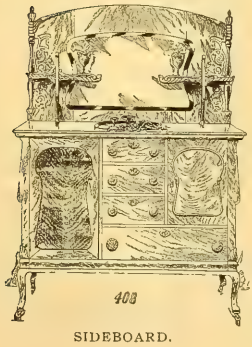
Or write advertisements, but if you will send us your name and address we will send you a book of designs and prices of Fancy Cabinet Ware that will do their own talking. Try us once. It only costs a penny.

THE UDELL WORKS, A. A. BARNES, Propr.,

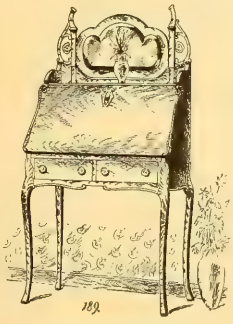
North Indianapolis, Ind.



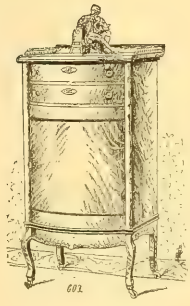
Mention THE REVIEW.



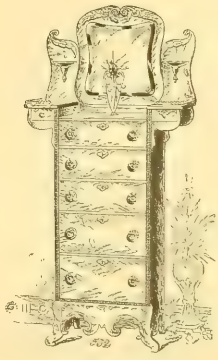
SIDEBOARD.



LADIES' DESK.

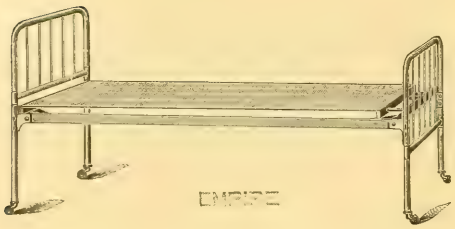


MUSIC CABINET.



MEN'S DRESSER.

THE "REPUBLIC" BOWS TO



FACTORIES AT

UTICA and ONEIDA, N. Y., U. S. A.

The "EMPIRE."

NOT only the REPUBLIC but the WHOLE WORLD acknowledges that in the EMPIRE Bed we have distanced all competitors. It is called for by citizens and public institutions representing all forms of government, and in NO CASE has it failed to add to its great fame, already widespread.

Its STYLE, STRENGTH and SIMPLICITY commend it to all users, and after being set up EVERY PIECE remains firm and stationary. In the hospital or public institution experience has demonstrated that no patient, no matter what his condition may be, can break or move any rod or piece in the bed. Not a piece of WOOD or CAST IRON is used in any shape in its construction. Composed entirely of STEEL and WROUGHT IRON, every rod is MILLED, each end RIVETED into COUNTERSUNK HOLES and ground off SMOOTH, making it the LIGHTEST and STRONGEST BED EVER OFFERED THE PUBLIC. No cheap WOVEN WIRE on this bed, nothing but the BEST FABRIC. All of our beds can be made FOLDING if desired, as we HOLD and OWN different patents covering ALL THE FOLDING DEVICES used on our goods. Our beds all have our attachment for TAKING UP or LETTING OUT the fabric to ANY DEGREE OF TENSION required.

Send to us for special prices by the quantity for your PUBLIC INSTITUTIONS. We paint all our goods any color desired.

COMSTOCK MANUFACTURING COMPANY,

UTICA, N. Y.

Short Vacations for Busy People

BY THE BEAUTIFUL NEW STEAMSHIPS OF THE

OLD DOMINION LINE.

Old Point Comfort,
Norfolk,
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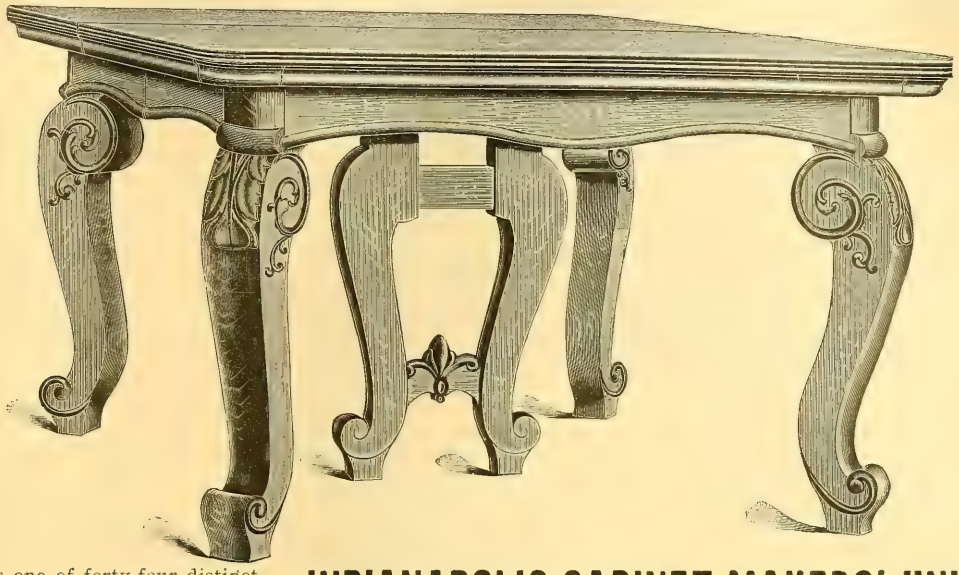
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SEND FOR COPY OF "PILOT" GIVING FULL PARTICULARS.

Old Dominion S. S. Company,

W. L. GUILLAUDEU, Vice-Pres't and Traffic Manager, Pier 26 North River, New York.

EXTENSION TABLES.



This is one of forty-four distinct patterns of Tables manufactured by the **INDIANAPOLIS CABINET MAKERS' UNION,**

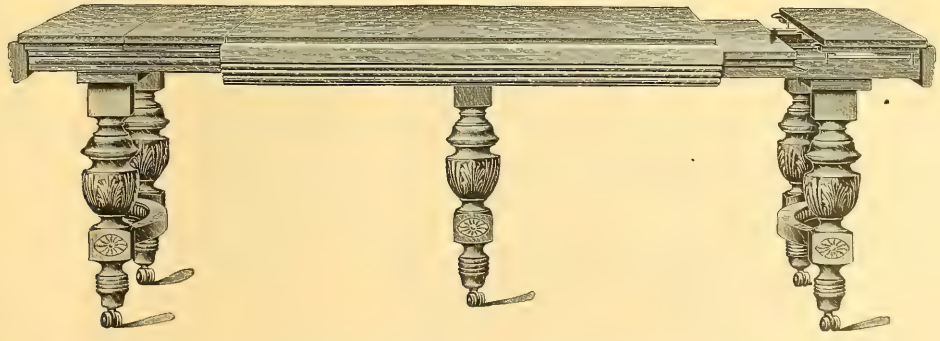
Dealers to whom our new Catalogue has not been sent will do well to call for it, and we will send them the finest Table Catalogue ever issued in the United States. We want you to judge for yourself.

of INDIANAPOLIS, IND.

THE POSSELIUS BROS. FURNITURE MFG. CO.,

OFFICE AND WAREROOMS: 433 GRATIOT AVE.,
FACTORY: 380, 382 AND 384 E. HIGH ST., **Detroit, Mich.**

MANUFACTURERS OF . . . **CHAMBER SUITES, SIDEBOARDS, CHIFFONIERS** . . . . . AND THE



"Victor" Extension Table.

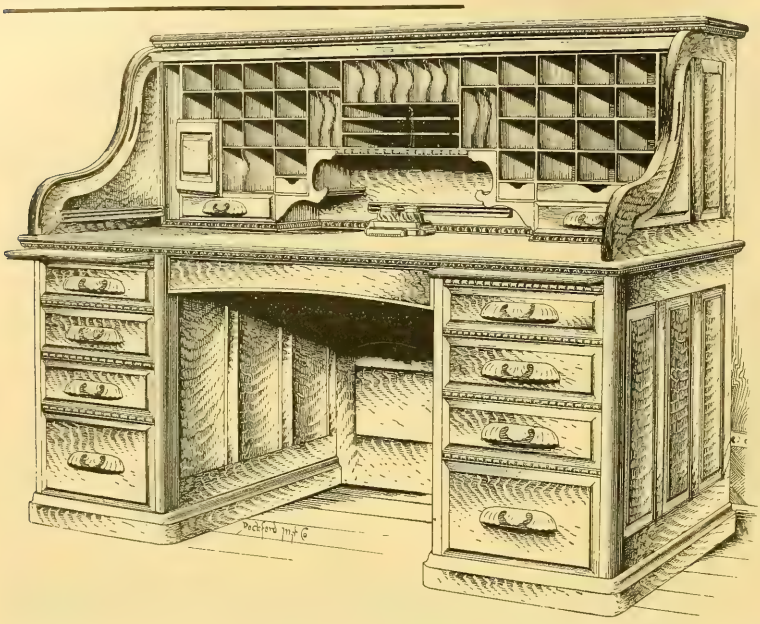
The latest, most practicable and best Extension Table ever invented. It is **not automatic,** but constructed on simple, common-sense principles, and operates with the greatest ease and rapidity. No complicated mechanism to break, clog or get out of order. No leaves to store or handle, and **always ready for use.** Owing to simplicity of construction we are enabled to produce this table at a cost not to exceed that of a first-class ordinary old style top.

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Represented by W. S. COHEN, NEW YORK CITY. *BECKER & MILLER, CHICAGO, ILL.*

Second to None. RAND & LEOPOLD DESK CO.,

BURLINGTON, IOWA.



OUR new line is now ready and will consist of over 125 different styles of

ROLL CURTAIN and

FLAT TOP

OFFICE DESKS,

TABLES, CABINETS,

&c.

Quality Strictly Correct.
Prices to Meet All
Legitimate Competition
Prompt Shipments
Our Guarantee. . . . . .

Full line shown by

FREDERICK GOLL, 175-177 Canal Street, NEW YORK,
and WEAR & SCOTT, 154 Michigan Ave., CHICAGO, ILL.

Send for Catalogue. . . .

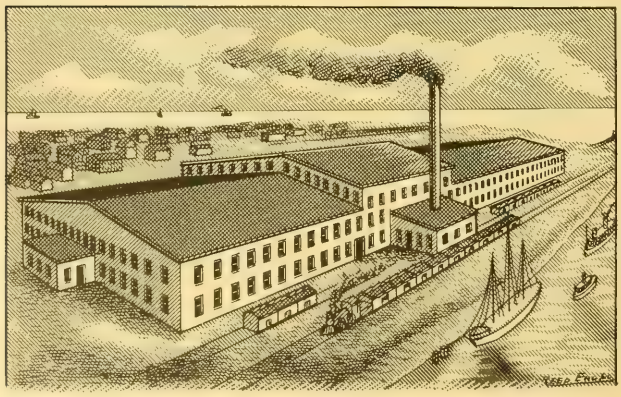
American Mirror & Glass Beveling Co.,

IMPORTERS AND MANUFACTURERS OF

. . . *FRENCH MIRROR PLATES,*

OFFICE AND WORKS:

GRAND HAVEN, MICH.

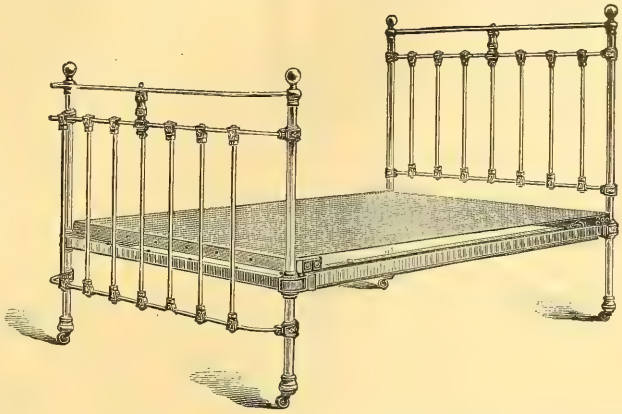


The quality of our Plates and perfection of our silvering are approved by Furniture Manufacturers.

Our immense production and unparalleled facilities enable us to execute all orders promptly. We guarantee satisfaction and solicit trial order.

Pattern Work a specialty. Price List with our OWN discount upon application.

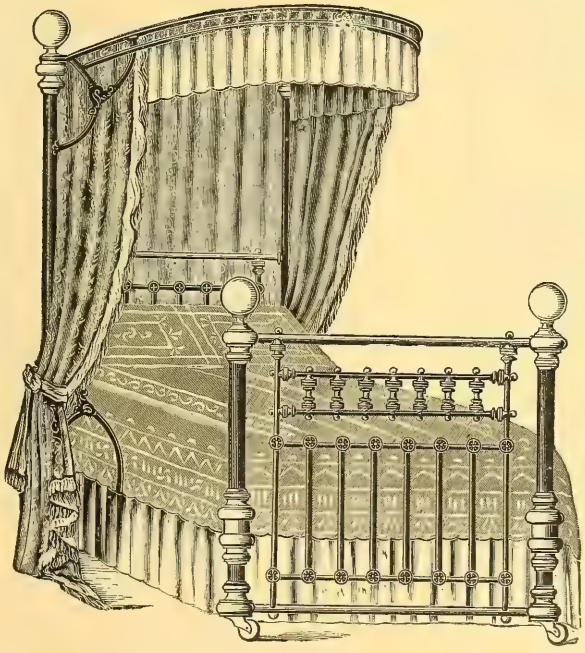
BOLL BROS. MFG. CO., INC.,



CHAS. S. BOLL, - Pres.
JNO. W. BOLL, - Treas.
WM. A. BOLL, - Sec'y.

ESTABLISHED 1885.
INCORPORATED 1893.
CAPITAL, - $100,000.00.

BRASS AND ENAMELED BEDSTEADS.



WE MAKE
THE LARGEST LINE
OF
BRASS AND ENAMELED
BEDSTEADS
AND BEDDING
IN THE UNITED STATES.

A 140 PAGE
DESCRIPTIVE
CATALOGUE
WITH
PRICE LIST AND
DISCOUNTS
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10th St., Mulberry St. and P. & R. R.R.

HARRISBURG, PA., U. S. A.

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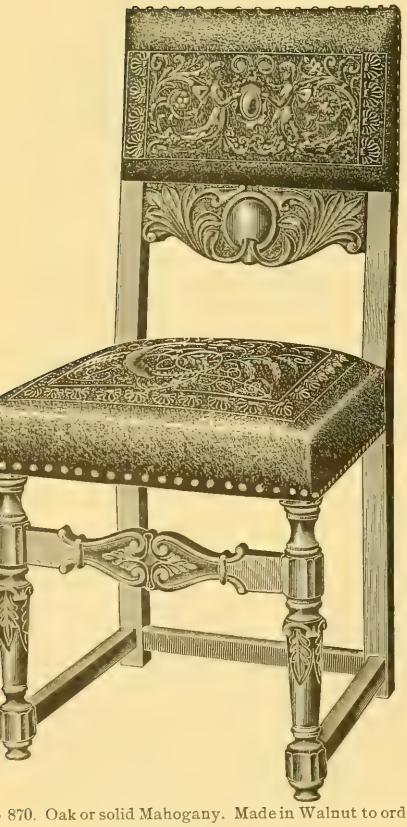




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THE STOMPS-BURKHARDT COMPANY,

DAYTON, OHIO, U. S. A.



870. Oak or solid Mahogany. Made in Walnut to order.

You could retail these

FRENCH CHAIRS

at the prices you must pay for the foreign article.

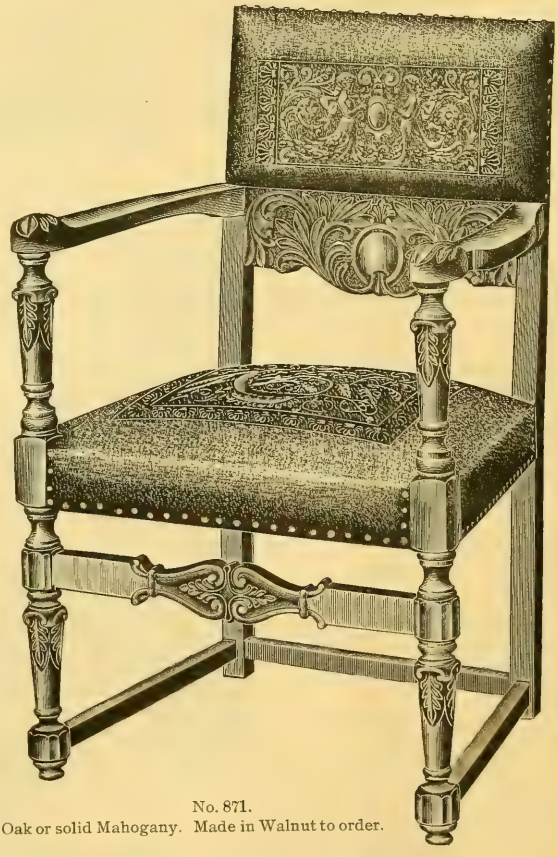
If your name is now on our ledger

Do Not

write for our

1895

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Oak or solid Mahogany. Made in Walnut to order.

74 NEW DESIGNS in our Royal Blue Catalogue for 1895.
NEW STYLES with 172 other "good sellers," all in our new book.

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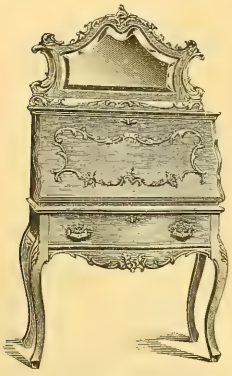
PALACE FOLDING BED COMPANY,

ROCKFORD, ILL.

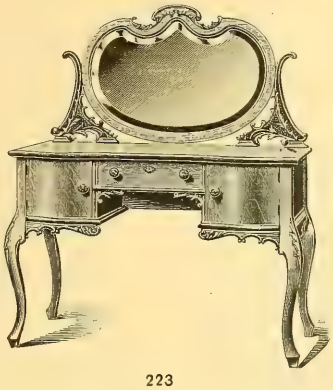
Send for New Catalogue, Just Out, Showing a Great Line, Consisting of

Folding Beds,
Ladies' Dressing Tables,
Ladies' Desks,
Combination Bookcases,
China Closets,
Library Cases.

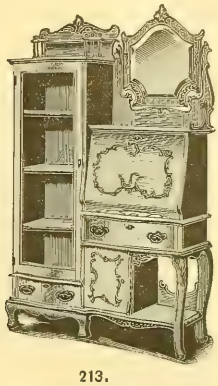
Look at These! Hin't They Beauties?



221.

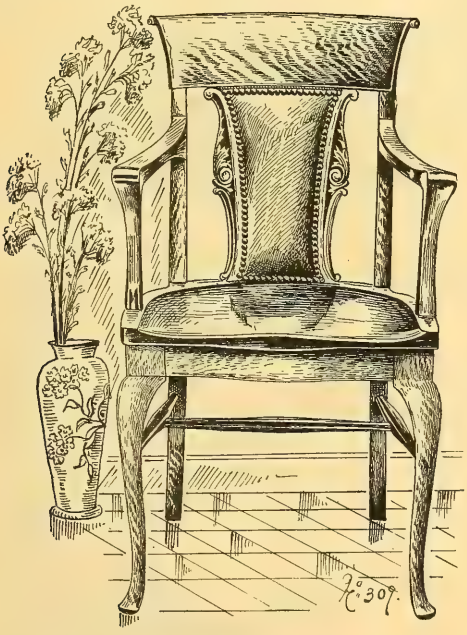


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213.

If you are interested in good goods you are interested in our goods.



No. 309. Wood Seat, Sole Leather Back. Café Diner.

Dining Chairs

of Medium and fine grades.

Suit and Reception

Chairs and Rockers

in Mahogany, Curly Birch, Bird's-eye Maple and Quartered Oak.

.... ***Rush Seat***

Chairs and Rockers,

in Antique and Modern Designs.

.... New Catalogue Just Out.

The MARBLE & SHATTUCK CHAIR CO.

BEDFORD, OHIO.

A Sick Kitten

Sticks no closer to a hot brick than we do to the manufacture of Varnish that hardens quickly, spreads evenly and produces a perfect finish. Makers of Furniture pronounce it perfect.

Branch Houses:
CHICAGO,
SAN FRANCISCO,
ST. LOUIS,
ROCKFORD,
MINNEAPOLIS.

THE CLEVELAND VARNISH CO.,

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BLOOM & GODLEY,

TRENTON, N. J.,

MANUFACTURERS OF

THE FAMOUS

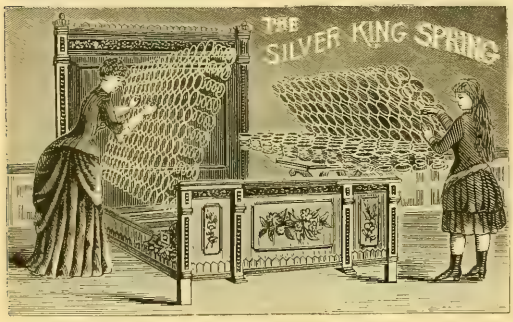
Silver and Japan King Bed Spring.

SOLE OWNERS OF THE PATENT.

ALSO MANUFACTURERS OF

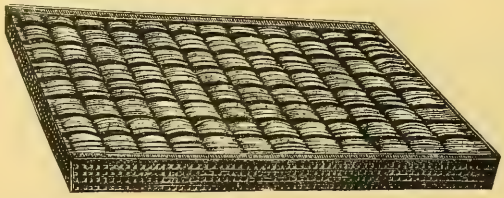
BEDDING AND MATTRESSES

OF ALL KINDS.



THE SILVER AND JAPAN KING.

The Trade supplied with Feathers of every grade.



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Eureka Cotton Felt Mattresses.

WE MAKE A SPECIALTY OF

COTTON FELT CHURCH CUSHIONS.

SEND FOR ILLUSTRATED CATALOGUE.

BLOOM & GODLEY, - TRENTON, N. J.

OUR BRUSH CATALOGUE

lists and handsomely illustrates the largest line of MODERN, PRACTICAL BRUSHES carried by any house in America. It is "UP TO DATE" in everyway.

Chicago Wood Finishing Co. Chicago

THE

FURNITURE TRADE REVIEW

AND

INTERIOR DECORATOR.

VOL. XV. NEW YORK, MARCH 10, 1895. {COPYRIGHT 1895, BY REVIEW PUBLISHING COMPANY.} NO. 5.

FURNITURE TRADE REVIEW

AND

INTERIOR DECORATOR.

Established November, 1880.

WILLIAM BERRI - - - EDITOR.

ISSUED MONTHLY

— BY THE —

REVIEW PUBLISHING COMPANY.

SHEPPARD KNAPP, PRESIDENT. EDWARD H. BAILEY, TREASURER.

EUGENE D. BERRI, VICE-PRESIDENT.

335 BROADWAY, NEW YORK.

(Telephone Call—"Franklin, 885.")

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Correspondence and articles in conformity with the tenor of this journal are solicited.

On file at the United States Exchange, London, England.

[Entered at New York Post Office as Second Class Matter.]

ADVERTISERS' DIRECTORY, PAGE 55.

OUR readers are urgently requested to favor us with communications of interest to the furniture trade, such as changes in firms, the building or opening of new stores, improvements in old ones, the adding of new departments, improved methods of doing business, new inventions, novel ideas in furniture working or upholstering, inquiries, dissertations or suggestions relating to the commercial or mechanical features of the furniture trade. Drawings or diagrams illustrating details of general plans of work will receive careful attention and proper acknowledgment.

BY an arrangement with a legal firm, which has made a long study of and had much experience in commercial law, we are enabled to offer our readers its valuable advice upon all legal questions arising in the course of ordinary business. Answers to such queries, if of general interest, will be published in THE REVIEW. No attention will be paid to any communication unless signed by a subscriber or advertiser, but the name of the writer will not be divulged. Cases already in course of adjudication will not be considered.

HOW TRADE LOOKS.

THERE is little to add to last month's report of the condition of trade. Manufacturers appear to be well employed, and the rapid introduction of electric light plants in factories gives evidence that many of them feel assured of a prosperous and busy season.

New York, Grand Rapids and Minneapolis have held their expositions, and Chicago is talking of one. At New York and Grand Rapids the attendance and volume of business was greater than ever before, while at Minneapolis the first venture was a gratifying success.

Whatever may be the outcome of the plans already under way for a permanent exposition in New York, it is now certain that in the immediate future the city will have such an institution on a scale worthy of the metropolis. The details will be found in our news columns.

Retail trade has opened in good shape. The department stores in this vicinity have stimulated the regular furniture dealers to extraordinary efforts in pushing business, and the public seem to have become impressed with the idea that bargains grow on every corner.

EDITORIAL MENTION.

THE Cincinnati Furniture Trade Exposition Association, organized for the public display and exposure of samples of furniture manufactured by the members of the Association and others, has been incorporated by Henry Kramer, B. M. Smith, John J. Heberger, Edward T. Steinman and William A. Kaimer.

SMALL dealers on the West Side in Chicago have formed the West Side Business Men's Protective Association, the aim of which is protection against the big department stores. The small dealers claim that they are being forced out of business because they are unable to compete with the huge downtown stores. It is proposed to form a central corporation for the purpose of buying goods for the small dealers, the idea being that the buyers of this corporation would be able successfully to compete with the buyers of the department stores in getting hold of bankrupt stocks and job lots. The membership of the association is not very large, but it is expected that it will grow rapidly and that the list will contain the names of all the dealers in carpets and furniture on the West Side. Corporation Counsel Palmer has rendered an opinion to the effect that the city council has no authority to legislate in regard to department stores. A petition was presented from an association asking the council to

take son e action for their relief. It was claimed that the competition of the huge downtown stores was driving the small dealer out of business.

The City Council of the City of Mexico has been petitioned for an appropriation and the customary privileges for the holding in the City of Mexico during next year of an exposition of arts and industries, with a department for foreign exhibits, which it is expected will be occupied by the United States, England, France, Germany and Spain for the furtherance of international trade relations. The exposition will run for six months or more and it is expected will be a factor in the bettering of trade relations between Mexico and other countries.

A Rochester, N. Y., daily paper had the following fling at the rival city of Buffalo anent the Morgan-Allen failure : "It is an unfortunate thing for Buffalo's 'boom' that the biggest dealers in carpets and house furnishings should go to the wall with $192,000 of liabilities. It was an honorable failure, caused, as the firm states, because business in Buffalo was dead."

The House of Correction at Milwaukee shows a deficit for the year of $1,600. The county board recommend that work in the chair factory be suspended for the present.

The first Exposition of the Northwestern Furniture Manufacturers' Association opened at Minneapolis, February 4, in the Mutual Block. Nearly all of the five floors set apart were occupied by exhibitors, who, at the close on February 16, expressed themselves satisfied with the results. The question whether one exposition or two should be had next year was left to a committee, the majority of those present being in favor of holding but one. Between 300 and 400 buyers were in attendance during the two weeks. A deserved compliment was paid to Mr. J. Newton Nind, to whose efforts the establishment of the Exposition was due, in the shape of a silver tea set and valuable ring presented by the travelers of the furniture houses of Minneapolis.

The case of Newton Todd against the Indianapolis Cabinet Company came up February 11, on the petition of Edward Hawkins, receiver of the Indianapolis National Bank, to foreclose a $250,000 mortgage executed by the cabinet company to secure bonds, which the bank held as security for the cabinet company's indebtedness. When the cabinet company was recently sold for $77,500 Receiver Hawkins expected to secure control of this amount as part of the bank's assets. The general creditors of the company are resisting the suit on the grounds that the mortgage was illegal and that the bonds it secured were never sold. Fraud in the transaction is alleged.

Two of the old-time furniture houses of Brooklyn have retired from business. One is J. W. Lockwood, who was at 605 Fulton street ; the other is R. G. Lockwood & Sons, who were also on Fulton street. Both were among the leaders in their lines in the days before the department stores and such end-of-the-century, advertising, driving, stop-at-nothing distributors of goods as the Brooklyn Furniture Company came in and began to smash all old established methods of doing business.

F. Loeser & Co. bought R. G. Lockwood's stock ; Abraham & Straus bought J. W. Lockwood's. Each firm has covered whole pages in the Brooklyn and New York papers with their announcements, and last week each establishment was crowded with buyers, who paid Lockwood prices for the goods.

The moral of this little tale is that if you have anything to sell in 1895 you must tell 1895 people about it—or step out of the procession.

PRISON LABOR IN MICHIGAN.

Apropos of the joint resolution providing for the submission to the people of Michigan of an amendment prohibiting contract labor in prisons or providing that as much work as possible should be for supplies of State institutions, and that when not employed in such work the convicts should be put to work on the roads, it may be interesting to hear the arguments adduced against the plan :

O. M. Barnes, chairman of the board controlling prisons, made a very strong protest against the passage of the resolution. "For every dollar that this plan would save to particular concerns," said Mr. Barnes, "the general public would lose $100. Under the present system the competition of prison labor is diversified, because the products are sent all over the country, but if you put the convicts to work on the roads all the competition will be restricted to Michigan. Roadmaking would cost more. During the past two years the 320 prisoners at Ionia, where part of the work was on State account, had cost $132,931, while the cost of the 809 prisoners at Jackson, where the work was all done on contracts, had been to the State only $7,005. If contracting was done away with the State would have to purchase all machinery, which is now supplied by the contractors. It would be necessary to hire additional foremen and superintendents.

"The friends of this measure," said Mr. Barnes, "argue that the less earned by convicts the better. If that is so it would be best if they earned nothing at all. But these men must be given something to do. The property they make is property just as much as if it was made by free labor. I deny the propriety of the Legislature to put the State at a disadvantage. The passage of this resolution would mean additional taxation to this State of from $150,000 to $300,000 per year."

Warden Chamberlain, of Jackson, gave it as his opinion that if his prisoners were expected to work only on supplies for State institutions they could not be kept going for more than thirty days in a year.

Mr. Davock contended that it was not intended to keep the prisoners in idleness. The experience of other States had shown that it was practical to work them on the roads. This would not compete with free labor, because in this way many roads would be improved, which would otherwise not be touched.

Warden Fuller, of Ionia, went at the furniture men who are backing the resolution. He said that hogs were raised in his prison, but the farmers did not object. It was only the furniture men that were raising the howl, and he submitted that it would be better to legislate out of existence some of the institutions represented by Mr. Hummer than to stop prison contract labor, because these institutions sold lower than did the prisons. He said the Ionia board had offered to compare their shipping list with the prices obtained by the Pentwater and West Michigan furniture companies ; and they had offered to sell all the products of the prison to the furniture men and let them sell it at their own price, but all these advances had been refused.

Mr. Hummer grew a little warm at this, and said the State was paying a big price for running a furniture factory at Ionia for fun. The low prices obtained by furniture men was largely due to the competition of prisons.

The Elmira (N. Y.) Table Company has equiped its factory with a complete electric light plant, and is running nights to fill orders.

IMPORTANT PATENT DECISION.

A decision of great importance to patentees was handed down by the United States Supreme Court on the 4th inst.

The court holds that where a foreign patent has been issued for the same invention prior to the issuing of the United States patent, the latter expires simultaneously with the foreign patent, or if there be more than one at the same time, with the one having the shortest term. The court also holds that the date of the United States patent, and not the date of the application, shall determine the date of the issue as being the intent of the law.

TO OUR PATRONS.

As several letters intended for us and addressed to The Review Publishing Company, New York, have been delivered at the office of another publication bearing a somewhat similar name, we are obliged to ask all who favor us with communications by mail to place our street address also, 335 Broadway, on their envelopes.

IMPORTANT TO EMPLOYEES WHO GIVE CASH SECURITY.

George E. Watson, the Jersey City (N. J.) furniture and carpet dealer, was on trial on the 6th inst. on a charge of embezzling and larceny. The case was similar to the one in which the court directed an acquittal several weeks ago.

The complainant, Jesse Buzzle, swore that Watson engaged him as collector of instalment accounts. He required Buzzle to make a deposit of $50 as security. The money was paid and an agreement signed by both, making it returnable three months after Buzzle quit Watson's employ. Upon leaving Watson, Buzzle waited the required time and demanded his money. He failed to get it, and has been unable to collect it. Other witnesses swore they had been similarly treated by Watson.

Counsellor Otto Crouse and ex-Mayor Collins defended Watson. They raised a legal point which showed that while Watson had appropriated the money to his own use, he had also agreed to pay interest upon it. Because of this fact they held that the statute was not broad enough to hold Watson. The court agreed with them and directed his acquittal.

YES, WE GO ALL THROUGH THE SOUTH.

Office of the Gathright-Burton Company,
Richmond, Va., February 25, 1895.

The Furniture Trade Review:

We are so much pleased with the success of our advertisement in your paper that we desire to thank you for your kind little "notice," which we believe has helped us even as much as the "ad." We have received hundreds of inquiries and some substantial orders. Kindly let us know the time to send new electrotype for next issue, as we may wish to change it somewhat. Let us know when you want money, and you will find us ever ready to meet our obligations. You can't get left on recommending us, for we have got the cheapest line on earth. We have received calls for catalogues from East, North and West; even from Canada. We, however, get few returns from the South. Does your paper go there at all, or is it a case of crushed "Democracy"? Yours, with best wishes,

The Gathright-Burton Company.

AN $800,000 EXPO. BUILDING.

W. F. Mohr Proposes to Erect a Magnificent Structure for a Permanent Exposition in the Heart of the Furniture District.

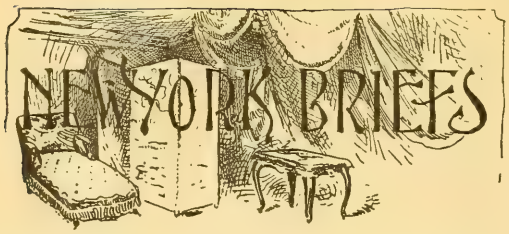
There is an enterprise under consideration at the present time by one of the leading furniture manufacturers in this city which will come as a surprise in many quarters. This is nothing less than the erection in New York of a fireproof building to cost in the neighborhood of $800,000 and to be used as a permanent exhibition headquarters for the manufacturers of furniture for the wholesale market. Mr. W. F. Mohr, of the well-known firm of F. Mohr & Co., 41 and 43 Elizabeth street, has the matter at present under very serious consideration, and should he conclude to carry out his proposed idea he will give to the furniture manufacturers of the country a sixteen story fireproof building lighted on four sides, that will contain more than 250,000 square feet of space, and can be used for a permanent exhibition headquarters, as well as for special expositions at regular and stated dates. This idea of Mr. Mohr's is based upon one or two contingencies, but it is perfectly safe to say that if he can be assured of enough occupants at the rate which will be necessary to make the investment a fair success he will put up the building, and in that event it will be erected upon ground in the heart of the furniture district and in the immediate vicinity of Canal street.

Mr. Mohr proposes, in case he fulfills his present idea, to let space in the new building throughout the year at a net charge of 35 cents per square foot, and this charge will include not only the fee for a year's occupancy by the manufacturer of furniture, but also the privilege of participating in any special expositions which may be decided upon later. It will also include all charges for heat, light, elevator service, janitor service, &c. The privilege will be given to patrons of fitting up the spaces which they may contract for as elaborately or as plainly as they may desire, and every means possible will be placed at their disposal to forward the interests of their business and to allow them to conduct the same as if they were in their own local offices and warerooms.

Of course it must be understood that this is a huge undertaking, involving a vast amount of money, and on this account Mr. Mohr would be glad to hear from the various manufacturers throughout the country who approve of his idea and who would support it. He is perfectly willing to communicate his ideas to interested parties, and will gladly do so whenever requested.

Mr. W. F. Mohr is well known to the trade throughout the country, and is enterprising in all that he undertakes. It is also a certainty that should he conclude to carry out this immense scheme as set forth above, he is abundantly able to do so and to do all that he agrees in the premises.

W. H. Powers, proprietor of the Wolverine Chair and Furniture Company, Grand Rapids, died of typhoid fever on February 25, in the fifty-fourth year of his age. He was also president of the Powers & Walker Casket Company, secretary of the Grand Rapids Brush Company, secretary and treasurer of the Rouge and Grand River Log Running Company, secretary of the Grand Rapids Electric Light and Power Company and manager of the Powers Opera House.



Theo. W. Norris & Co., plate glass dealers, have removed from Canal street to 474 to 478 Greenwich street.

It is reported that James Orr, furniture and carpet dealer, 607 Eighth avenue, is about to retire from business.

A water pipe bursting in Sheppard Knapp & Co.'s furniture denent on February 17 caused a loss of $5,000.

.. J. Gaynor, 199 Grand street, Brooklyn, is succeeded by the ynor Brothers Furniture and Carpet Company.

The United States Feather Down Company, 1404 Avenue A, akes a strong bid elsewhere for good buyers of good goods.

J. H. Little & Co. will remove from 3 and 5 West Fourteenth treet to the southwest corner of Sixth avenue and Fifteenth treet.

Abraham & Straus, of Brooklyn, will soon erect a new addition to their great store. The new structure will be 100x175 feet and eight stories high.

The third annual entertainment of Edward Ridley & Sons' employees for the benefit of their relief fund took place in Chickering Hall on the night of the 19th ult.

William Simon, said to be a traveler for a Cincinnati furniture company, shot himself through the head in Central Park on the 8th inst. Ill health had deranged his mind.

The schedules of Louisa Brandt, cabinet manufacturer at 131st street and Western Boulevard, show liabilities of $20,848, nominal assets of $15,131, and actual assets of $5,005.

Joseph De Castro was arrested in New York on the 22d ult., on a charge of passing worthless checks on Hugh V. Monahan, carpet and furniture dealer, 503 Fifth avenue, Brooklyn.

The stock, chattel mortgages, conditional sales, horses, &c., of the late James P. Delahanty, 2289 Third avenue, will be sold by auction on the 11th inst. by order of the assignee.

The Williamsburg Parlor Suit Company, 22 McKibben street, Brooklyn, of which Decker & Alpert, were proprietors, has been succeeded by the Brooklyn Parlor Frame Company, of which M. Alpert is the manager.

Mason & Co. will hold their next auction sale of mahogany, cedar and other imported woods on Thursday, March 14, at 12:30. Lunch will be served at noon. The offering, as shown by the catalogue, is large and varied.

John Coyné & Co., Brooklyn, are asking an extension of time from their creditors. Their liabilities are $11,000, and assets, $35,000, and they offer 100 cents, in notes running two, four, six, eight, ten and twelve months.

The Paint, Oil and Varnish Club, of New York, held its eighth annual meeting at the Broadway Central Hotel February 14, and afterward dined to celebrate the event. The business transacted was almost entirely of a routine character and was speedily disposed of by the sixty-five members present.

Bids were opened at the Treasury Department in Washington on February 21 for furnishing the desks and cases for the United States Custom House in this city. The following is a list of the bidders: Matthews Brothers Manufacturing Company, Milwaukee, Wis., $508.15; Otto Duker & Co., Baltimore, Md., $538; Middletown Manufacturing Company, Middletown, Pa., $410; Sextro Furniture Company, Cincinnati, Ohio, $496.12; A. H. Revell & Co., Chicago, Ill., $544.

It is proposed to extend Flatbush avenue, Brooklyn, from Fulton street to the entrance of the New York and Brooklyn Bridge. A petition to this effect has been prepared for presentation to the State Legislature, and among the signers are the Cowperthwait Company, Wechsler Brothers and Journeay & Burnham.

John F. A. Hoort was arrested on February 12 for passing worthless checks. Among a number of complainants was Frederick Goll, the wholesale furniture dealer, of 175 Canal street, who charged Hoort with swindling him out of several hundred dollars by fraudulent operations. The prisoner was committed for further examination.

Flint & Co. and Coombs, Crosby & Eddy, two of the great export houses of the United States, are now combined in the firm of Flint, Eddy & Co., with a capital of $3,500,000. They are already large shippers of furniture, varnish, wood working machinery, &c., and will hereafter be a stronger influence than ever in pushing American trade.

White & Spate have removed from 259 and 261 Sixth avenue to 31 and 33 West Twenty-third street, and have added a complete upholstery department. They offer peculiar advantages to furniture dealers who wish to sell carpets or draperies without carrying an expensive stock. Write them for particulars and learn a new way to make money.

A runaway horse, which frightened a crowd of women shoppers out of what sense they had left after visiting the bargain counters on Fourteenth street, tried to get into the National Wire Mattress Company's wareroom at No. 24 with a view to taking a rest. He, however, only took the side windows and a florist's showcase outside. Beyond an unseemly display of silk and lawn on the part of several ladies whom he bowled over he caused no other serious damage.

Philip Finn, of Finn Brothers, dealers in office furniture at 28 Centre street, charged his brother William in the Tombs Court, February 23, with the larceny of a table and two chairs. He said William was a hard drinker and was in the habit of selling articles to pay for his rum. When policeman Fanning found him he was in Elizabeth street full as a goat and with a chair under each arm. John Finn, the head of the firm, refused to press the larceny charge, so William got $10 for disorderly conduct.

The ninth birthday of John T. Monahan, son of Mr. and Mrs. H. V. Monahan, was very happily celebrated on the night of the 22d ult. by a reception held in the store of Mr. Monahan, Nos. 503 to 509 Fifth avenue. The carpet floor of the spacious establishment was cleared for dancing, and was elaborately decorated with flags, bunting and flowers, as were also the other floors, the main entrance and stairway. There was a very large attendance of guests, and the affair was one of great enjoyment to all who were present.

Articles of incorporation were filed on the 26th ult. in the County Clerk's office by the Siegel Construction Company. The capital stock is $1,000,000, and the incorporators are Gerson Siegel, Adolph Lewisohn, William Rose and Gibson Putzel, of this city, and Henry Siegel, of Chicago, Ill. The company is organized to construct the great building at Eighteenth and Ninteenth streets and Sixth avenue for the dry goods emporium of Siegel, Cooper & Co., of Chicago, who recently purchased the property, and intend to locate their chief store in this city.

A second meeting of creditors of J. P. Delahanty, recently assigned, was held on the 12th ult. Mr. Murphy, of the investigating committee, reported that the committee had thoroughly investigated the affairs of Mr. Delahanty and succeeded in persuading him to raise his offer of compromise from 50 to 60 per cent. Mr. Delahanty stated that he would pay the 60 per cent. as follows: 25 per cent. cash, 12½ per cent. six months' notes unsecured, 12½ per cent. twelve months' notes unsecured, and 10 per cent. in fifteen months' notes unsecured. On motion the 60 per cent. offer was unanimously accepted. A vote of thanks to the investigating committee, Messrs. Dann, Oliver and Murphy, was unanimously

passed, as was also a vote that the sympathy of the creditors be extended to Mr. Delahanty, who at the time was seriously ill from the effects of a surgical operation. The announcement of Mr. Delahanty's subsequent death appears in another column.

The employees of Ludwig Baumann & Co.'s four stores met on the evening of February 22 for the purpose of forming a mutual benefit association. The object of the association is to aid members who become sick or in distress. It will give them a weekly allowance and medical attendance and in case of death an indemnity. The association has the hearty support of the members of the firm. The following officers were elected for the ensuing year: President, Sidney J. Baumann; vice-president, M. C. Burke; recording secretary, Wm. T. Avis; financial secretary, Henry Weiss; treasurer, Bernard Rush. The association intends holding a ball in the near future.

In front of Cowperthwait's stores, on Chatham square, one day last month was a handsome parlor suite. Toward dusk a modern Samson chanced along. He took up the big armchair and walked leisurely down the street. Chris Smith, a porter, saw him. He overtook the stranger, who explained that he was taking it to another man on the corner, who had already taken two chairs of the set he had bought. There was a lively fight, which a big crowd enjoyed, but the big man was a captive. The two chairs of the set were missing, but so was the "man on the corner." The captured stranger went to the lock-up.

George E. Watson, the Jersey City (N. J.) carpet and furniture dealer, was tried in the Court of General Sessions on the 12th ult. on a charge of embezzlement, several of the collectors formerly employed by him having complained that he had refused to return the deposit of $50 he had exacted from each of them as a guarantee. After testimony to this effect had been given by two witnesses, the lawyers for the defense asked the court to direct an acquittal, because Watson was not a bailee, no fraud was shown and the relations between the parties concerned had been only those of debtor and creditor. The court took this view of the case and acquitted Watson.

Caroline Traum, dealer in carpets and furniture, 839 Broadway, Brooklyn, has assigned to B. B. Zippert. She is the wife of Samuel Traum, who has done business in her name since his assignment in 1884. The business has been established forty years. At a meeting of the creditors on the 4th inst. twenty-eight creditors, representing $5,587.96, were present. George Heyman was chosen chairman and H. E. Oliver secretary. Attorney Anderson, for the assignee, said that the total assets were $30,964.32, which included real estate valued at $30,000 and mortgaged for $22,000, with liabilities $30,588.62. The real estate, if sold, would not pay the mortgages, and the outstanding accounts included in assets would not bring 10 per cent. if collected by the assignee, and Mrs. Traum therefore offered 33⅓ per cent. as a compromise settlement, payable in four equal notes of two, four, six and eight months, unsecured. Chairman Heyman said he thought the notes should be secured in some manner, and after some discussion it was agreed that Assignee Zippert should hold the real estate in trust until said notes have been paid. Upon motion of Mr. Warner, representing the E. S. Higgins Carpet Company, Mr. Heyman's suggestion was unanimously carried. Mr. Anderson then drew up the composition paper, and all present signed it.

The Goold Company, the well-known hearse and carriage building concern of Albany, has in its warerooms a coach that was imported from Europe and used by General Lafayette personally when in Albany during his visit to this country. The coach was owned originally by General Vischer, and as it stands to-day embodies all the latest lines used in carriage construction of the present fashionable style. The Goold Company is thinking of selling it as an antiquity, as it is in good condition. It would doubtless readily find a purchaser on account of its historical associations.



EDWARD GAMBLE.

Edward Gamble will represent Skinner & Steen of Grand Rapids, making the larger cities only f Duluth to New Orleans and from Denver to Boston. the past ten years he has been sample carver and desig for some of the leading houses in the country, and is th oughly informed on the construction of furniture. This his first experience as a salesman, and the trade will fi him a very agreeable gentleman, and can undoubtedly ob tain a great deal of information from him.

COLUMBUS, IND., CULLINGS.

Secretary W. H. Lincoln, of the Orinoco Furniture C pany, whose portrait appears in another part of this pap is one of the young hustlers of the furniture trade, and to a representative of The Furniture Trade Review that their January business at Grand Rapids was double that of last July.

The Reeves Pulley Company, of Columbus, Ind., has recently introduced the baby-Reeves pulley, the smallest pulley ever manufactured. It has not only made the smallest pulley in the world, but has also manufactured the largest. This is the hustling pulley firm of the country.

The Sidney (Ohio) School Furniture Company has increased its capital stock from $100,000 to $200,000.

Proposals were opened at the Treasury Department, March 2, 1895, for manufacturing and placing in positio in United States public building at Jacksonville, Fla., qua tered white oak furniture. The bidders were as follows Kelly Brothers Manufacturing Company, Muskegon Mich., $5,090.50; Sextro Furniture Company, Cincinnat Ohio, $5,056.83; Matthews Brothers' Manufacturing Com pany, Milwaukee, Wis., $5,692.05; United States De Manufacturing Company, Chicago, Ill., $7,746.90; Edwa E. Swiney, Chicago, Ill., $6,123.70; Otto Duker & C Baltimore, Md., $5,383; Savage & Holms, Richmon Va., $5,454.11; Corbin Cabinet Lock Company, Camde N. Y., $4,927.10; H. Lauter, Indianapolis, Ind., $6,740.2 Robt. Mitchell Furniture Company, Cincinnati, Oh $5,254.70; Cassell & Son, Peoria, Ill., $7,133.87; Midd town Manufacturing Company, Middletown, Pa., $5,924

MIDDLE STATES MELANGE.



ABOUT April 1 the firm of House & Herrmann, Wheeling, W. Va., will occupy the new store now building for them and shown in the cut given below. It is 66x106 feet, has five floors and a basement, and is equipped with an electric light plant, elevators, steam heating apparatus and all other improvements found in business buildings of the first class. The two large stores which House & Herrmann now conduct at Wheeling will be consolidated in this new building. The firm started in business in 1885 and now has stores at Washington, D. C., Wheeling, W. Va., and Cleveland, Ohio. In 1892 the business was incorporated, with George E. House as president and J. P. Herrmann as treasurer. Six of their employees were admitted as stockholders in the company and act as managers of departments in their respective cities. The Cleveland branch has increased its business so rapidly under the management of J. H. McArdle hat it has become necessary to add another building 44x87 feet to the five story building now in use.

Mitchelmore & Hood, Washington, have assigned to W. J. Johnson, with liabilities of about $2,100, and assets of $1,900.

Conover & Purdy have added another story to their building at Manasquan, N. J., making it now three stories high, and have put in a handsome oak staircase leading from the ground floor to the third, on which the chamber furniture is shown. On the second are the dining chairs and carpets, and on the first general furniture and rockery. The building is 50 feet front and about 80 feet deep.



The Pickering Furniture Company, Pittsburg, Pa., will commence the erection of a large new building on the old site.

E. P. Burroughs, Madison, N. J., who started in the furniture and undertaking business there over forty years ago, is putting up a new building adjoining his old store. It is three stories high, and the old building will be altered to conform with the new. Large plate glass show windows will be put in, and when the alterations are completed he will have a store 32x65 feet.

A steam radiator in the store of Hahne & Co., Newark, N. J., burst on the third inst., shaking the building and breaking several windows.

J. Kaufmann & Brothers, Pittsburg, Pa., have changed their firm style to Kaufmann Brothers.

B. F. Pope has bought an interest in the furniture business of Herman Crawfis at Ottawa, Ohio, and the firm name becomes Crawfis & Pope.

Chamberlin & Golden, furniture dealers at Freehold, N. J., will dissolve partnership April 1.

Hyde & Brown, Flemington, N. J., are closing out their stock and will dissolve partnership April 1. Mr. Brown may continue the business.

The stock of D. E. Morgan, Son & Allen, Buffalo, N. Y., brought $45,000, which was about $18,000 less than the creditors' estimate of its value. It is reported that after the banks and A. R. Allen's judgments are paid there will be only about $10,000 left for the unsecured creditors, who will therefore get about 8 per cent. It is said that the firm have offered to settle all claims for 25 cents on the dollar within one year.

Rodkey & Gardner, Altoona, Pa., are reported to have dissolved partnership.

The three story brick building, No. 324 Wall street, Kingston, N. Y., 25x105 feet in size, has been purchased by L. H. and L. D. Sahler. The latter is a recent graduate of Kingston Academy and a resident of Stone Ridge. The former is a Western man, who has had an extensive experience in the furniture business. The entire interior of the store will be removed, and it will be remodeled for furniture warerooms. New plate glass fronts and an elevator will be introduced, and the entire building will be painted white. They expect to open the store in about three weeks, or as soon as possible. L. H. Sahler attended the recent furniture exhibit in New York city, where he purchased an entire stock of goods.

Nathan Wolff, dealer in furniture at Buffalo, N. Y., has given a chattel mortgage for $6,800, and the store has been closed. In December he claimed assets, $46,600; liabilities, $21,700.

Cora N. Williams was appointed receiver on the 19th ult. for the Walter Armitage Varnish Company in Newark, N. J., by Vice-Chancellor Emory, on the ground that the concern is insolvent. The assets are $2,800; liabilities, $8,000.

W. D. Wilson has purchased the interest of N. T. Welling in the furniture firm of Welling & Ensign, Schuylerville, N. Y., and after April 1 the firm will be known as Ensign & Wilson.

The Hughesville (Pa.) Furniture Company, Limited, has changed its title to the Hughesville Furniture Company,

and has been incorporated with an authorized capital stock of $50,000.

Lane & Godfrey, Seneca Falls, N. Y., have dissolved partnership.

Mumper & Son, Gettysburg, Pa., have dissolved partnership.

Hahne & Co., Newark, N. J., are about to erect a great furniture building at a cost of $500,000. It is to be of iron and will extend 300 feet back on New street from Broad, and will be five stories high. The street extension will be 135x200. The new buildings will be fireproof and have every modern convenience.

A. Spangenthal & Co., proprietors of the People's Outfitting Company, Indianapolis, will open a branch store in July next at Washington and Huron streets, Buffalo, N. Y., under style of the Home Outfitting Company.

Kugler & Marquart, undertakers and furniture dealers, Sandusky, Ohio, are about to dissolve partnership, John J. Kugler retiring. Mr. Kugler has been in the undertaking and furniture business since 1880, having been connected with the firm of Ruff, Son & Kugler for ten years, when John J. Marquart purchased Ruff & Son's interest, and for five years past Kugler & Marquart have conducted the business. Mr. Kugler retires on account of ill health, and will seek a more congenial business.

A furniture manufacturing plant will be erected at Roscoe, N. Y., on the land of W. E. Sprague in the early spring. The plant will be operated by a stock company with a capital of $10,000.

The Sherman Outfitting Company, Newark, N. J., whose stores adjoin the Whitty Building on the east, will remodel the entire front of the latter to make it correspond with their building on the corner of Beaver and Market streets. The floor of the Whitty store will be lowered to the sidewalk, about one foot, and an entire new front will be put in, making the main entrance in the centre, and having large plate glass show windows on each side. "We will use the new stores for a line of carpets and furniture," said Mr. Sherman to a reporter. "The improvements will cost about $5,000, and we expect eventually to get possession of the whole building." Across on the south side of Market street, at No. 230, the carpet and furniture firm of L. Sternberg & Co. is contemplating changes. A ten year lease has been taken on the building at No. 232, and Sternberg & Co. will build an addition to the rear of it to make it correspond with their present quarters in length, and will rebuild the front to make it like that of their present building. Almost the entire front on the ground and second floors will be of plate glass for show purposes.

H. B. Rosa & Son, Fishkill, N. Y., have opened a branch store at Fishkill Landing.

The Stoll & Cole Company, Trenton, N. J., have been succeeded by the American Bedding and Manufacturing Company.

B. L. Belt has bought the interest of A. C. Conway in the Conway-Belt Furniture Company, Danville, Va., and will continue the business under style of the B. L. Belt Furniture Company.

At the recent annual meeting of the Julius Lansburg Furniture and Carpet Company, Washington, D. C., the following officers were elected: W. A. Boyd, president; Julius Lansburg, general manager; Julius Hines, vice-president; G. E. Lewis, secretary, and E. J. Hammerly, treasurer, with the following board of directors: M. H. Page, Simon Goldstein, C. J. Hammerly, G. E. Lewis, Julius Hines, Julius Lansburg and W. A. Boyd. A dividend of 10 per cent. on the capital stock was declared.

At Brookville, Pa., C. R. Hall succeeds W. M. Dickey in the furniture business.

Coogan, Nugent & Co., furniture dealers, Newark, N. J., have dissolved partnership and are succeeded by C. Nugent.

P. Nicklas, Brother & Co., the enterprising carpet and furniture dealers, of Cumberland, Md., have just put up a new store 40x90 feet and three stories high, which will be one of the handsomest establishments in the place. They expected to occupy it on March 1.

Henry Schantz, furniture dealer, Rochester, N. Y., will discontinue his branch store on Front street April 1, and continue business at the State street store only.

Frank S. Harden has succeeded C. Harden & Son, chair manufacturers, McConnellsville, N. Y.

G. W. Hannahs, cashier of the Farmers' National Bank, has been appointed receiver of the Adams (N. Y.) Furniture and Manufacturing Company. It is expected some arrangement will be made by which the stock in process of manufacture may be completed and disposed of. The liabilities of the concern are said to be $64,000, and nominal assets about the same.

The Bartelle Furniture Company, of North Baltimore, Ohio, has been incorporated with a capital stock of $40,000.

The property of the Morgan Furniture Company, at Nos. 50 to 58 Granger street, Buffalo, N. Y., was sold by the sheriff February 26. Most of the material in the factory was unfinished and bidding was not active. The property was sold to satisfy an execution in favor of Paulina Hawkins for $7,774.67. It was bid in by William K. Knight at $2,700. E. & B. Holmes bid $2,500.

George M. Pierce, Harvey S. Spencer, Horace A. Packson, Jacob Koch, and Michael Pauly, directors of the Hamburg Furniture Company, Buffalo, N. Y., have made an application to the Supreme Court to have the affairs of the company wound up by voluntary dissolution. Justice Green fixed May 13 as the date when interested persons will be required to show cause why the order should not be granted.

Marion V. Mumma has been appointed assignee of the Dayton (Ohio) School Furniture Company.

Stock & Cordts, the furniture dealers, Kingston, N. Y., will enlarge their place of business on Broadway. The rooms over the undertaking department will be converted into a carpet room. An addition will also be built in the rear. It will be 35x100 feet. An archway will be cut from the furniture department to connect with the new room. When this addition is completed Stock & Cordts will have one of the largest and finest carpet rooms along the Hudson River. They will then keep a full line of carpets, oil cloths, &c.

W. S. Norton's furniture store at Oswego, N. Y., has been closed by the sheriff.

The Rivermont Furniture Company, composed of W. N. and Charles Liggan, Lynchburg, Va., made an assignment last month. Assets, $20,000; liabilities, $12,000.

At a recent meeting of the creditors of James A. Mahaffey, Canton, Ohio, the committee appointed to investigate his affairs reported as follows:

We have examined the statements of said business as furnished to us by the assignee, and being satisfied after such investigation that the assignment of Mr. Mahaffey was unnecessarily precipitated

by the action of his judgment creditors, and believing further that Mr. Mahaffey can and will pay all his creditors in full if given time; therefore be it

Resolved, That we recommend the acceptance by all creditors of James A. Mahaffey of promissory notes without interest until after maturity, in full settlement of all claims, as follows: 10 per cent. to be paid on or before September 1, 1895, and 9 per cent. of claims every three months thereafter until all claims are paid in full. All of said notes to be written so that the creditors who accept the same shall be protected, in so far as can consistently be done by the form of said notes, against any future executions against Mr. Mahaffey or attempted preferences by him to any creditor or creditors. The acceptance of the above proposition by the creditors to be binding as soon as creditors holding 90 per cent. of the total indebtedness shall have assented thereto.

The report and resolution were adopted and it was recommended that the form of the notes to be given by Mr. Mahaffey contain a stipulation to the effect that the time the same become due, or should his stock be seized to satisfy any judgment rendered against him, or should he attempt to give any preference or preferences to any of his creditors, present or subsequent, by mortgage or otherwise, upon any of his stock of goods or store fixtures, then and in that event all of said series of notes should become due and payable.

JAMESTOWN.

The Jamestown Bedstead Company has added ten styles to its already replete line of bedsteads, cradles and children's beds.

Todd & Mericle have recently established in this city a branch of the Furniture Commercial Agency, Cincinnati, and which has branches in Chicago, New York, Boston and Grand Rapids.

The Breed-Johnson Furniture Company is showing twelve new styles of combination bookcases and parlor and music cabinets. The annual catalogue for '95 will be issued in about two weeks.

Benson, Hand & Frisbee have dissolved partnership by mutual consent, Mr. Frisbee retiring. The business will be continued by Benson & Hand, who will assume all liabilities and to whom all bills should be paid.

The Morgan Manufacturing Company has just issued specimen sheets showing twenty-five new styles in parlor tables. Oak is much in favor, with a marked preference for mahogany. The styles are pretty, the heavy sixteenth century creations having fallen into disfavor.

The Jamestown Desk Company reports the addition of several new styles, making in all fully thirty which it now handles. Among them is a new sliding door bookcase, which promises to eclipse them all in popularity. The company's exhibition at the New York Furniture Exposition, under the management of John D. Windsor, was very successful. Orders are being booked for immediate shipment.

WECHSLER & MCNULTY, Brooklyn, announce that they are giving up the furniture branch of their business.

ANDREW F. COPELAND, of the Putnam Company, Boston, returned from Europe late in February after a business trip of several weeks' duration.

TWO QUEEN CITY HOUSES.

We present herewith a cut of the new store of May, Stern & Co., Cincinnati. This firm began business in 1884, and has since then started two branch houses, one at Kansas City, Mo., and another at St. Louis. The latter is conducted under the style of the Household Credit Company. The firm consists of Messrs. David May and Aaron Waldheim, the interest of the late H. A. Stern, who died last June, having been bought by them. The house is known as one of the most progressive in the country.



MAY, STERN & CO.'S NEW STORE.

THE firm of A. J. Conroy & Co., Cincinnati, supplied the designs and materials for the decoration of the auditorium and reception rooms in the Odd Fellows' Temple in that city, when the convention of the National Manufacturers' Association was held there last month. Conroy & Co. have recently enlarged their carpet department, which now occupies the entire second floor, having taken for this purpose a portion of the floor which had been used for the curtain stock. The carpet department has now a space of 40x100 feet, and the curtain department, which is now on the third floor, is 40x65 feet. Mr. A. J. Conroy has been East recently buying for the spring trade.

OWOSSO, MICH.

This beautiful little city is one of the best in the State, and the factories have never stopped. It is therefore no wonder that they are running day and night, now that trade is better.

The great factories of the Estey Manufacturing Company are crowded with orders. The new line for 1895 has been away ahead of its others, and has brought more orders for this year than ever before.

Running twelve hours is what the Woodard Furniture Works are doing at the present time. That new catalogue is a dandy, and everybody wants one. Get in line and get it.

Talk about hot sellers! The Big Four of the Robbins Table Company have been the means of running the factory night and day to keep up with orders. J. F. G.

THE Chicago Furniture Manufacturers' Association meeting on February 26 was largely attended. After long discussion a committee was appointed to confer as to having a building for an exposition in July. P. D. Francis offered to lease the Walker Building and sublet it at 12½ cents per foot. As at the former exposition ninety-seven firms occupied 110,000 square feet at 5 cents a foot it was thought better to look around before accepting Mr. Francis' offer.



SPECIMEN OF HALF-TONE ENGRAVING

By The Grand Rapids
Engraving Company,
Grand Rapids, Mich.

NEW BUILDINGS NEEDING FURNITURE.

Projected New Buildings of Interest to Large Furniture and Carpet Dealers.

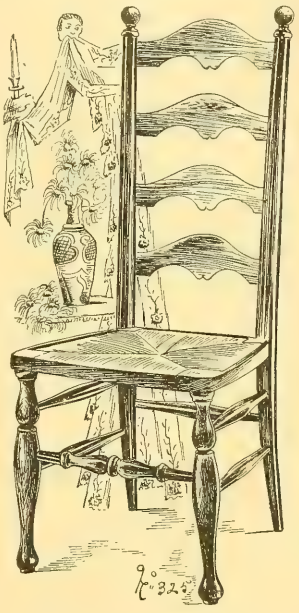
We present herewith a carefully compiled report for all the hotels, churches, theatres, club houses and other large buildings in course of erection which will soon be in need of extensive furnishings. This work has grown to such importance in the affairs of many large dealers that this column will no doubt be a valued help to those seeking such contracts:

Churches.—Addition to Monroe M. E. Church at Toledo, Ohio.—Baptist church at Chicago, Patton & Fisher, architects.—Presbyterian church at Detroit, Mich., H. C. Stevens, architect.—Synagogue at New Haven, Conn., R. G. Russell, architect.—Christian church, Huntington, Md., A. D. Mohler, architect.—Synagogue at Baltimore, J. E. Sperry, architect.—First M. E. Church, Galesburg, Ill., Aldrich & Gottschalk, architects.—M. E. church at Pittsburg, Pa., J. N. Campbell, architect.—Baptist church at Vassar, Mich., W. D. Butterfield, Detroit, architect.—Episcopal church, Birmingham, Mich., Stratton & Baldwin, Detroit, architects.—Presbyterian church, Huntington, W. Va., J. B. Stewart, architect.—R. C. church, Philadelphia, E. F. Durang, architect.—M. E. church at Camden, Ark., address W. K. Ramsey.—Presbyterian church at Cleveland, Ohio.—Presbyterian church at Springfield, Ill., E. L. Downs, architect.—Church at Brookland, Md., address H. E. Burgess.—Congregational church at Chicago, Pond & Pond, architects.—Church at Detroit, George Schroeder, architect.—R. C. church at El Paso, Ill., Glattes & Branetzky, Chicago, architects.—Lutheran church at Baltimore, address Rev. E. E. Ide.—Church at New Orleans, James Freret, architect.—Lutheran church, Ambler, Pa., T. F. Miller, Philadelphia, architect.—German church at Wanatah, Ind.—Presbyterian church, Dayton, Ohio, K. D. Slover, architect.—Church at Gahanna, Ohio, Spielman & Elliott, Columbus, Ohio, architects.—German church at Newport, Ky., J. H. Banderman, architect.—Church at Deerfield, Mich., address T. F. Sweeny.—M. E. church, San Francisco, John Marquis, architect.—Baptist church at Lafayette, Ind.—Addition to St. John's P. E. Church, Charleston, W. Va.—Scott Street M. E. church, Covington, Ky.—Church of the Sacred Heart, Indianapolis, Ind.—Bethel Church, Peoria, Ill.—Congregational chapel, Grand Rapids, Mich., S. J. Osgood, architect.—Presbyterian church at Bloomington, Ill.—U. B. church at Toledo, Ohio, address Rev. T. P. Rosselot.

Hotels, Theatres, &c.—Hotel at Orangeburg, S. C., D. G. Ziegler, architect.—Hotel at Monroe, N. C., address J. Shute & Sons.—Summer hotel at Caribou, Me., H. R. Stevens, Portland, architect.—Hotel at Bensonhurst, L. I., A. Squires, architect.—Hotel at Sparta, Ill., M. T. O. Allardt, architect.—Summer hotel near Mackinac, Mich., Becker & Hitchcock, Toledo, architects.—Hotel at Camden, N. J., Thomas Stephen, architect.—Hotel at New Britain, Conn., F. I. Davis, architect.—Library building at Leicester, Mass., Earle & Fisher, Worcester, Mass., architects.—Stadt Theatre, Milwaukee, to be rebuilt.—Theatre at St. Mary's, Ohio, Yoart & Bracket, architects.—Theatre at Marion, Ind.—Odd Fellows' Hall at Fairburg, Ill., address J. F. Moberly.—Hotel at Baltimore to cost $100,000, C. D. Carson, architect.—Hotel at Brattleboro, Vt., F. W. Crosby, architect.—Summer hotel at Nantasket Beach, E. I. Wilson, architect.—Hotel on Central Park West, New York city, Thom & Wilson, Boston, architects.—Hotel at Charlotte, N. C., C. C. Hook, architect.—Hotel at Boston, E. H. Sheehan, architect.—Court house at Rochester, Ind., A. W. Rush & Son, Grand Rapids, Mich., architects.—City hall at Lansing, Mich., E. H. Bowd, architect.—City Hall at Findlay, Ohio, W. L. Kramer, architect.—Public library building at South Bend, Ind.—Theatre at Baltimore, address Jas. S. Kernan, North Howard street.—Odd Fellows' Hall at South Bend, Ind., for Robert Blum Lodge.—Odd Fellows' Hall at Fairburg, Ill., for Livingstone Lodge, address, J. F. Moberly.—Club house for the Newtowne Club, North Cambridge, Mass., C. J. Browne, architect.—Club house at Cincinnati, address John Noonan—Hotel at Berkeley Springs, W. Va., to cost $170,000, address Daniel Cornelius.—Hotel at San Francisco, Collez & Lemme, architects.—Extension to Hotel Adelphi, Huntington, W. Va.—Summer Hotel at Brown's Mills, N. J., Thomas Stephen, Camden, N. J., architect.—St. Charles Hotel, New Orleans, La., T. Nicholson & Sons, builders.—Court house at Rock Island, Ill.—Court house at St. Joseph, Mich.—Court house at Denton, Md.—Court house at Toledo, Ohio.—Court house at Minneapolis, Minn.—Opĕra House at St. Mary's, Ohio, Yost & Packard, Columbus, Ohio, architects.—Opera house at Greenville, Tex.—Theatre at Jersey City, N. J., L. H. Giele, architect.—Club house at Grand Rapids, Mich., G. L. Stone, architect.—Masonic Temple at Logansport, Ind., address A. W. Rush & Son, Grand Rapids, Mich.—Y. M. C. A. building at Pana, Ill.

THE MARBLE & SHATTUCK CHAIR COMPANY.

We herewith present to our readers the No. 325 rush seat diner, taken from the above firm's new catalogue. In connection with its large line of dining, reception and suite chairs it manufactures a number of patterns of rush seat chairs, some of antique and some of modern design.



MARBLE & SHATTUCK CHAIR COMPANY'S NO. 325.

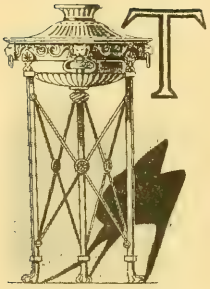
This company makes first-class goods and is well known throughout the entire furniture trade. It says in its advertisement in another part of this paper: "If you are interested in good goods you are interested in the Marble & Shattuck goods." We would suggest that any dealer who has a call for good, reliable, medium and high grade chairs, whether diners, rockers or reception chairs, send immediately for the new catalogue, which was ready for mailing March 1, and which, by the way, is an artistic piece of work in itself. The sketches are all free-hand drawings, reproduced by the finest process of zinc etching, and the result is an artistic little book at which there is pleasure in looking, aside from its practical purpose. The company's factory is located at Bedford, Ohio.

Salesmen who suffer from "that tired feeling" can find a sure cure by reading the advertisement of Skinner & Steenman's sideboards in this issue.

The Indianapolis Cabinet Makers' Union sends us its new catalogue of extension tables, which is very handsomely gotten up, as is everything the company turns out.

The American Carving and Manufacturing Company, Grand Rapids, has its new catalogue and price list ready for applicants. It is handsomely printed in color on heavy plate paper.

AN ENGLISH OPINION OF AMERICAN FURNISHINGS.



THE highest authority in England on all matters connected with furniture is J. Williams Benn, M. P., the editor of the London Cabinet Maker, who is not only an accomplished writer but a skillful draughtsman. He visited this country recently in company with John Burns, M. P., the English labor leader, and in the last number of his paper devotes a long article to American furniture and especially that in the Waldorf Hotel. We transfer the article and the writer's sketches, which will be interesting as showing the opinion of a broad minded and intelligent observer. Mr. Benn says :

"Those who desire to see all the possibilities of furnishing, and to fortify their designing courage, should go to America. This advice is given with some authority, because during the past two months I have myself crossed the Atlantic and seen fifteen leading cities in the United States. During a period of seven weeks I visited various places of interest lying en route from New York in the East to Denver in the Far West ; and in between "doing" the great sights from Niagara to the Rocky Mountains, I found time to look into the richly varied furnishings of go-ahead Brother Jonathan. Those glimpses were a source of inspiration to me, and I publish on the following pages a few illustrated recollections of them, which may, perhaps, prove suggestive to the readers of The Cabinet Maker.

The popular impression in Great Britain has been that, from an artistic point of view, the furniture of America was not worth looking at. The critics have too hastily judged from certain rough and rude machine made specimens which have from time to time been imported. A visit to the States at once corrects this impression. Clumsy and immature goods are, of course, still made there, as they are here ; but I can answer for it that much really beautiful and highly finished furniture, and many choice decorations, are produced in America which are not a whit behind the best efforts of the older countries. Only comparatively isolated specimens of such work reach this country, and so American woodwork has been measured by some clumsy specimens of "Eastlake" furniture, reeking with varnish, patched with burr walnut, disfigured with carvings—lumps of liver—incisings and spindles, all generally ugly enough to produce nightmare on the shortest notice. Much has, I know, been done in this country to remove that impression, but more may be accomplished in the way of putting the furnishings of the States on a proper plane in the public estimation. With that object, I first of all in these notes deal with the most famous hotel in New York. "Oh, yes," some critic may say, after looking at the accompanying sketches, "those things are for the most part wholesale importations from Paris, the happy hunting ground of the Yankee." That criticism would have been fairly safe ten years ago, but it is not so now. The articles figured here are almost without exception of American make, and though the styles may be recognized as "old friends," the credit of so beautifully rendering those various modes belongs exclusively to our brother designers and artificers in the New World. But for this pleasing fact, I should not have sketched from American models, when the most direct course would be to go straight to their Continental prototypes. I may say that the most minute attention has been paid to detail and the furnishings of the apartments in this hotel. They are a wonder even in this age of luxury, no money having been spared by all parties interested to make "The Waldorf" one of the most perfect hotels in the world. The furnishings have been selected for illustration be-

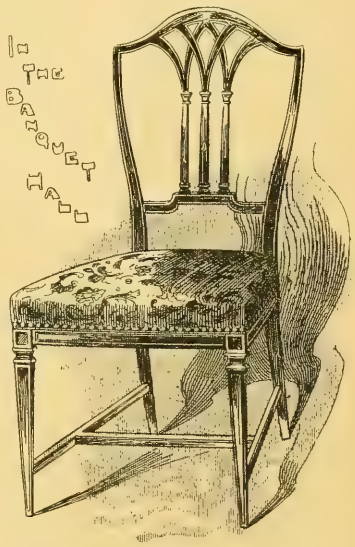


FIG. 2.

cause they represent in one building the trend of our trade among Americans. The style which interested me first, and much, was one which they call "Colonial." At first the title is puzzling to the Britisher, but a glance at a single piece of furniture at once solves the mystery. Fig. 2, a "Colonial" chair, will save me much explanation. We should call the pattern "Heppelwhite," or "Georgian," and so would our American cousins but for the incident which separated the two nations. The title "Colonial" simply covers the style of furniture which was in vogue in England, as in the well to do homes of Americans, toward the close of the last century. At that time the great continent was, of course, one of our colonies, and so the leaders of furnishing in New York seized upon that fact, and classed our "Chippendale," "Heppelwhite" and "Sheraton" together, under the head of "Colonial." It was pleasant to find how this style—an old English friend under a new name—holds its own among the cultured people of America. It has but few charms for the millionaire who desires to display his wealth, but to the restful and thoughtful section of society it seems ever welcome. In Boston, for example, it is largely affected, and several of the rooms at the "Waldorf" have, under the cultured guidance of the manager, Mr. George C. Boldt, been furnished in this homely Colonial fashion.

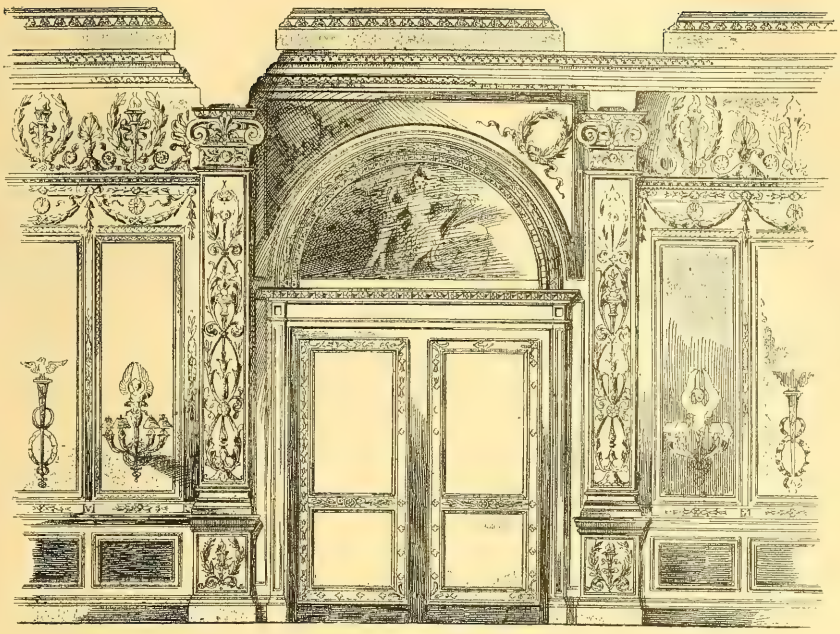


Fig. 4.

The leaning which modern Americans have toward beautiful Paris has given the French modes a pre-eminent place among the fashions of the newer country. For many years the Parisian market has supplied the pick of the articles which have decorated the leading salons of its cities. Until a short time ago Louis Quatorze was in evidence, Louis Seize more so, and Louis Quinze still more so. Now, of these three styles, the chaste style of Marie Antoinette seems to be the favorite. But outside the style of the Louis', the Americans greedily adopted the style of the "Empire" as soon as they saw modern public opinion was ripe for it.

Some time before we had a second attack of Napoleonic ideas, Brother Jonathan constituted himself an exponent of the Court of the Empress Josephine, and I am bound to admit that much of the furniture which has been produced under the influence of this inspiration is very impressive, stately and comfortable. That these French modes should be produced in America in such profusion, and with such perfection, gives indisputable

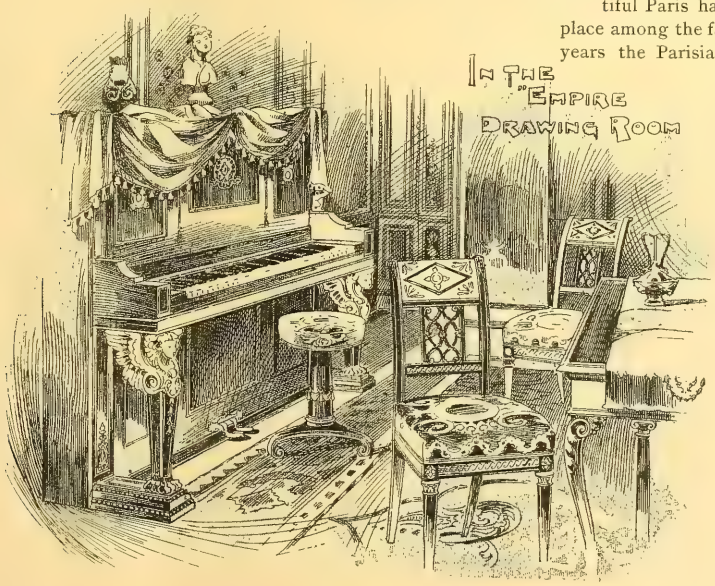


Fig. 5.

evidence of the artistic progress of the country. The influx of foreigners aids largely, no doubt, in providing the necessary talent, but the skill and artistry of the native born American must no longer be despised. He has assimilated in a wonderful manner the genius of many gifted countries.

The "Waldorf" is very rich in examples of this "Empire" style. The architect, Mr. Hardenbergh, possesses a power—not usual in architects—of producing lovely interiors. He does not expend all his artistry on the outside and have nothing left for within. The section of the "Empire" Dining Room, Fig. 4, will faintly indicate what I mean. All the decorations are produced in richly chased ormolu, and when lit up with sunset tinted electric lights, against a background of rich Spanish mahogany, the effect is lovely. The same wood, similarly enriched, serves for the dining room chairs (see Fig. 6), and the chair is a sensible type of the period. To see this room ready for dining is, indeed, a revelation in modern fitments. Instead of glaring chandeliers, the light is filtered, so to speak, through globular mother-of-pearl pendants. Every item in the room, from the cornice pole to the poker, is true to style. Nothing is allowed to disturb the full play of "Empire" influences. Even the border on the serviette suggests that the beautiful Josephine is somewhere in the vicinity! It is not surprising, in view of such a rendezvous as the main dining-room at the "Waldorf," that New York society should for a time affect surroundings of Napoleon Bonaparte.

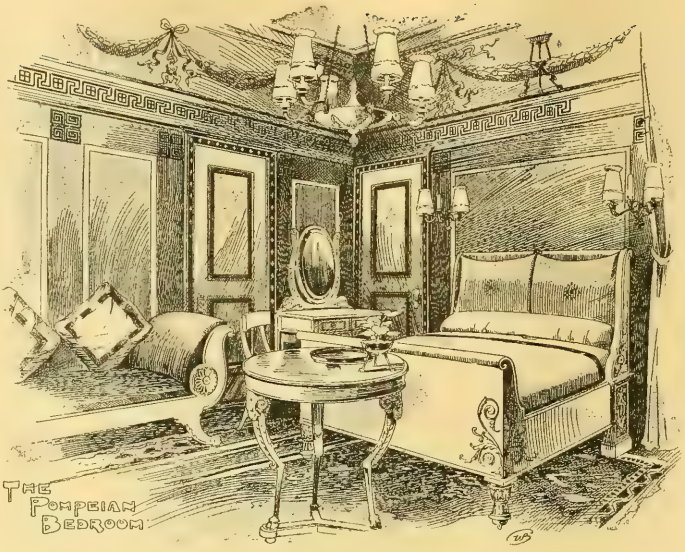


FIG. 8.

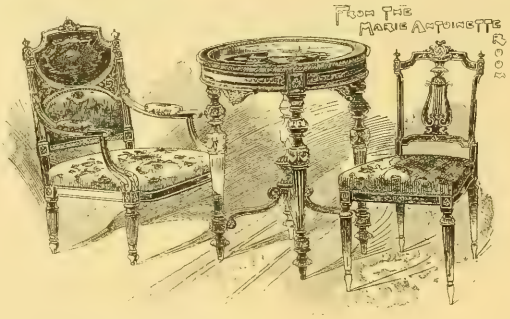


FIG. 11.

THOUGH the "Empire" style, owing to its generally massive character, is more suited to the dining-room, the Americans have used it freely for every other apartment. Fig. 5 shows the corner of a drawing-room at the "Waldorf," and a very pretty room it is. The style lends itself well to the pianoforte, and the "small" chairs are attractive and comfortable. Commendation of the roll-over-top form of chair has often been found in these columns. The excuse which this style gives for the introduction of effective brasswork has been welcomed and fully utilized by our hardware designers. It is no surprise that such a bright and durable form of decoration should again become popular, and that such work should be of the highest excellence goes without saying. In this case the quality and finish were excellent; but much American and not a little British furniture is spoiled through meretricious brasswork. In the bedroom, too, the style has been used extensively, and very impressive—but not oppressive—apartments have resulted. Fig. 7 gives a glimpse of such a room at the "Waldorf." The Ameri-



FIG. 7.

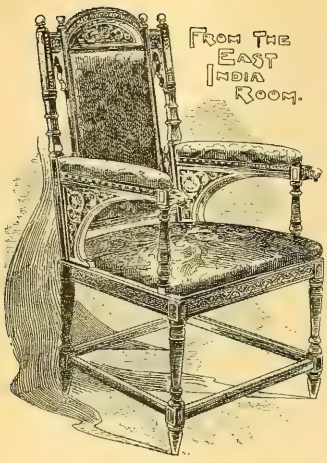


Fig. 14.

cans are fond of a huge glass at the lady's dressing table; the gentleman generally has a separate contrivance, and the "Empire" style supplies the necessary solidity. The centre table in this case is very handsome, and the bedroom chairs are extremely graceful.

The great charm of the "Waldorf" to the lover of furniture is the variety of form which the building contains. The old idea of hotel furniture was to select a few good plain patterns and repeat them in every room in the establishment. In this case an effort has been made to avoid such monotony, and so we get studies in almost every known and some unknown styles. Indeed, the building might fairly be described as an exhibition of historical furnishings. Fig. 8 shows a praiseworthy attempt to adapt the Pompeian style to modern bedroom purposes. Without the aid of color it is, of course, impossible to give any idea of the delicate beauty of this little chamber. The wooden bedstead lends itself perfectly to "Pompeian," and if all the American beds were of this graceful shape no reason could be shown for substituting brass. I notice that our sanitary metallic friend is, at last, coming to the front in the United States. Its adoption will involve, as it has done in this country, some sacrifice of decorative completeness. It will be noticed in these rooms that care has been taken to make the decorations accord with the furniture.

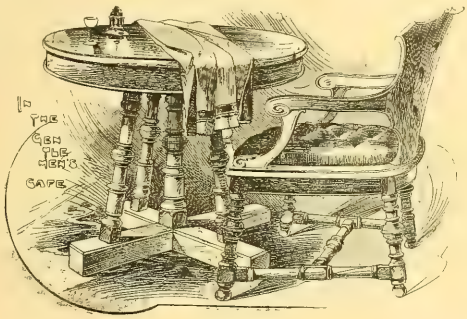


Fig. 12.

As another illustration of the charming diversity of the rooms at the "Waldorf," I refer my readers with pleasure to Fig. 9. The original is as dainty and delicate a study in Louis Seize as one would find in the Rue Royale, Paris. In view of such a bed, it is no marvel that the luxury-loving Yankees seem loth to substitute metal for wood. In this apartment, everything from the carpet to the ceiling, is faithfully copied from duly accredited models. So anxious was the proprietor, Mr. Boldt, to have his styles correct, that one of the rooms is filled with replicas from a Marie Antoinette room at Versailles, and it bears her name. Some of the articles are roughly shown in the group Fig. 11. The perfection of the carving and gilding, and beauty of the covering, inlay and ormolu, can only be understood by seeing the articles themselves. No style seems outside the scope of the American draughtsman. To show this, I append in Fig. 10 a corner of a sleeping apartment in the Italian style. It is in a richly furnished house not far from the "Waldorf," and the illustrations will give an idea of the tastefulness and costly character of some of the mansions in Fifth avenue.

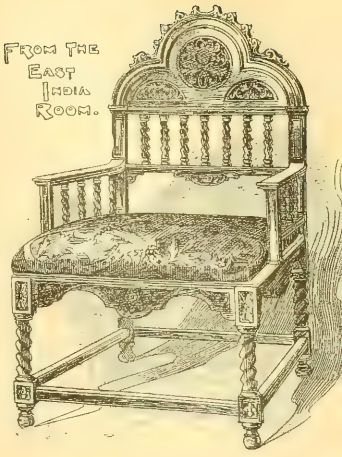


Fig. 13.

To get a better idea of the cosmopolitan and comprehensive nature of these splendid "Waldorf" apartments, my readers should turn to the two special plates headed respectively "The Turkish Salon" and "An American Interior." The first reveals, as well as a pen-and-ink sketch can, the lavish way in which the furnishers in this case have tried to realize Oriental splendor British upholders have mostly been content to throw into a room a few "saddlebag" goods, without regard to the rest of the surroundings. This has added much comfort to many a room, but also not a little incongruity. At the "Waldorf" the attempt is made to carry out a complete idea, and the result has captivated many New Yorkers. A similar continuity and completeness of idea is observable in the French Renaissance interior which is sketched on the second plate. The tapestries, decorations, electrolier and furniture are all of the same family, and the apartment perfectly realizes a mode which was, perhaps, more ornate than tasteful. In view of such rooms as these, it is not difficult to understand the popularity of the "Waldorf."

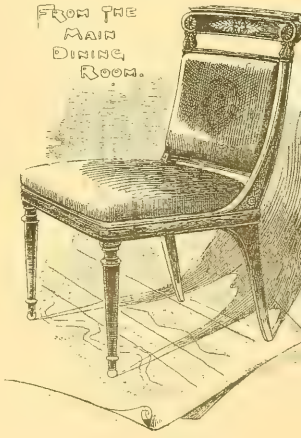


Fig. 6.

With sketches of a few typical armchairs, I must conclude this necessarily brief review. Figs. 13 and 14 indicate a style which the Americans call "East Indian." It is mostly made up in

black or dark rosewood, and the source of the designs will be easily recognized. The style is obviously mongrel, but, as will be seen by Fig. 13, it is somewhat picturesque. The sturdy table and chair in Fig. 12 are from the "Gentlemen's Cafe," which is furnished in a heavy German style. It is probably too ponderous for British fancy, but as placed in the Waldorf it is not without a baronial charm. The shaped wooden backs to the arm chairs, made to exactly fit the body, and with some bold cut-through decorations, are very telling and comfortable. The other appointments of this magnificent hostelry—its lighting, electricity, hot water, and communication—might well command eulogy. My attention is necessarily limited to a glance at the furnishings, and the lesson which comes from them is worthy of the attention of hotel proprietors. Owing to these rooms becoming the "talk of the town," business has flowed to the Waldorf in an unprecedented manner. Those about to furnish have been there to learn how, and those not being householders have found the acme of luxury within its walls.

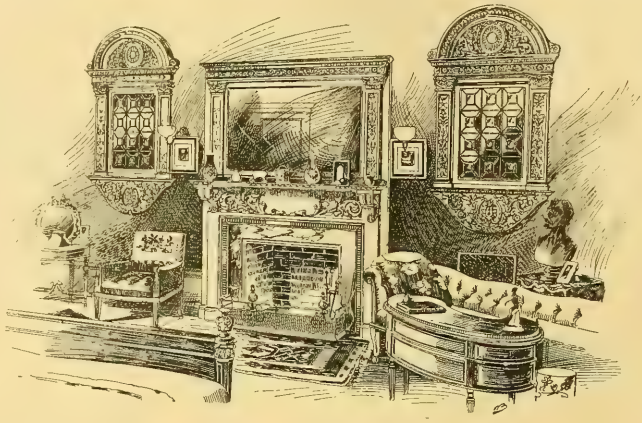


Fig. 10.

Thus far I have only mentioned well-known styles, as cleverly reproduced by Brother Jonathan. In some future notes I hope to discuss a set of articles which may mainly be regarded as the outcome of American inventiveness and artistry. There is really very much on the other side of the Atlantic to set one thinking. That absorbing country has borrowed much from us. It is time that we utilized some of their ideas in return.

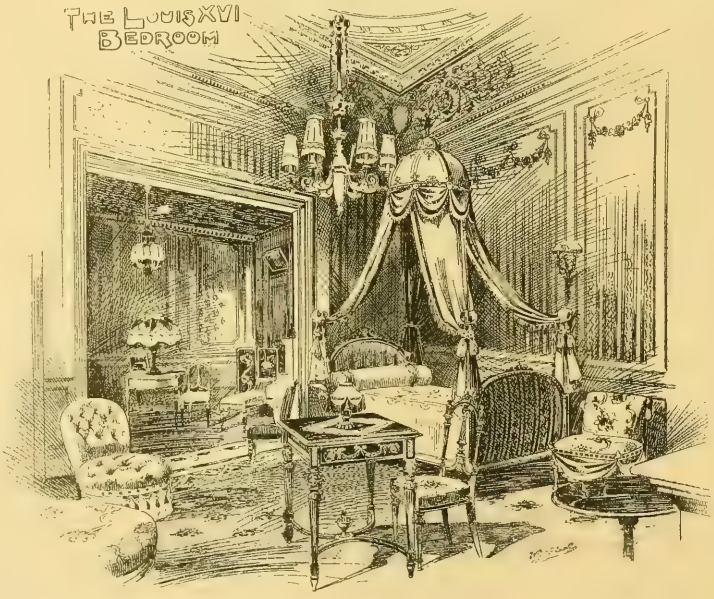


Fig. 9.

The Goshen Mattress Company succeeds W. P. Hoffman at Goshen, Ind.

The Morgan Furniture Company, Buffalo, manufacturers of grille work, are reported to be financially embarrassed and in the hands of the sheriff. D. E. Morgan, Son & Allen, Buffalo, were interested in the company.

CHAT.

A new furniture, upholstering and curtain store will shortly be started in the Walker Block on West Washington street, Ann Arbor, Mich., by Henne & Stanger. The new firm is composed of William Henne, for seven years the junior partner in Koch & Henne; Nate Stanger, who has had thirteen years' experience in the carpet and drapery business, last with Koch & Henne, and Samuel Henne, who has had fifteen years' experience as a practical upholsterer.

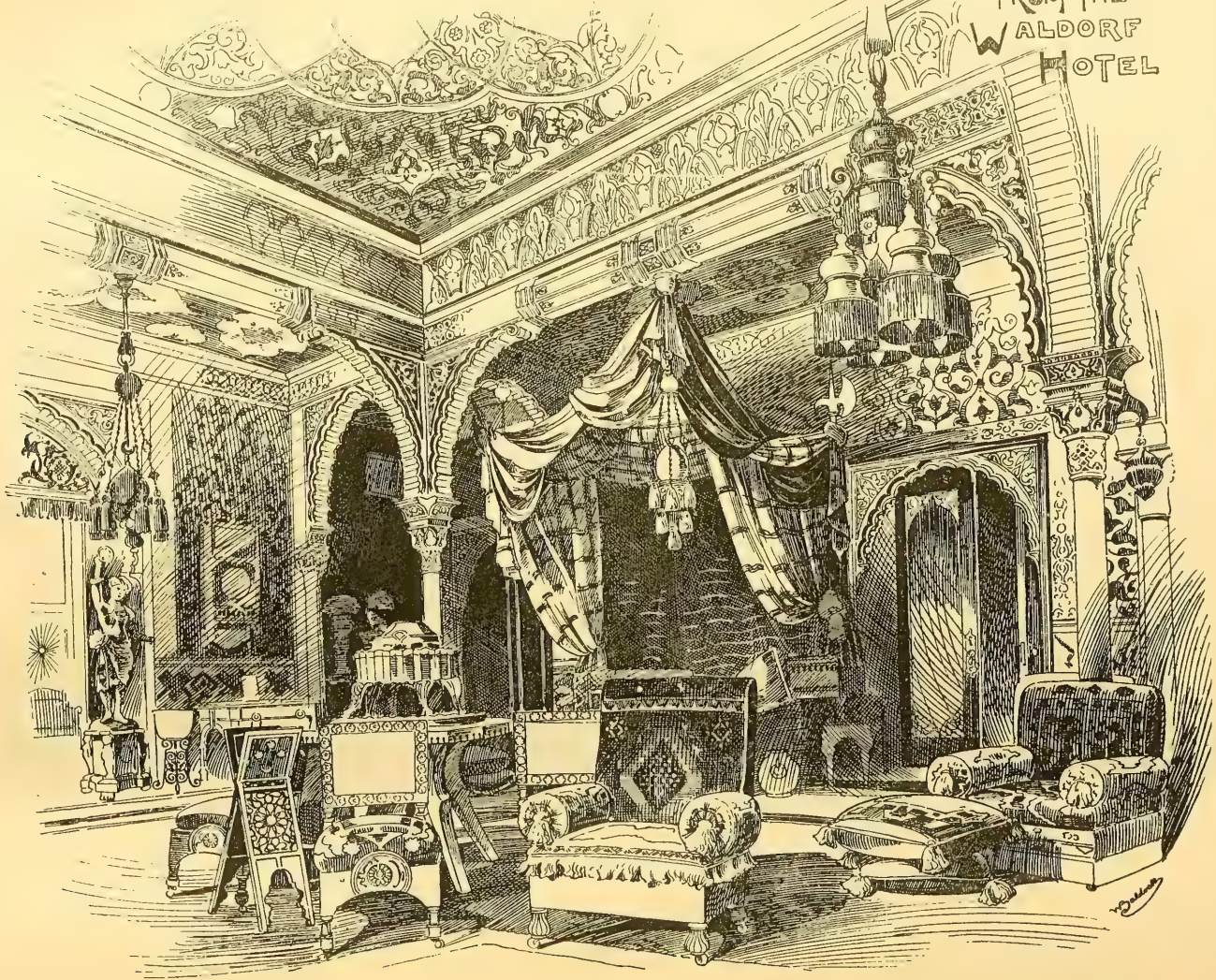
Some fifteen years ago James E. Garner, a colored man, started "The Manhattan House Cleaning, Disinfecting and General Renovating Bureau." He employs colored men to do the work, and they are uniformed and numbered. His business has prospered and he deserves his success, not only because he does good work, but because of the gorgeous rhetoric that he employs in his advertisements. From one of his circulars, giving a list of his most prominent patrons, we quote some of the splendid

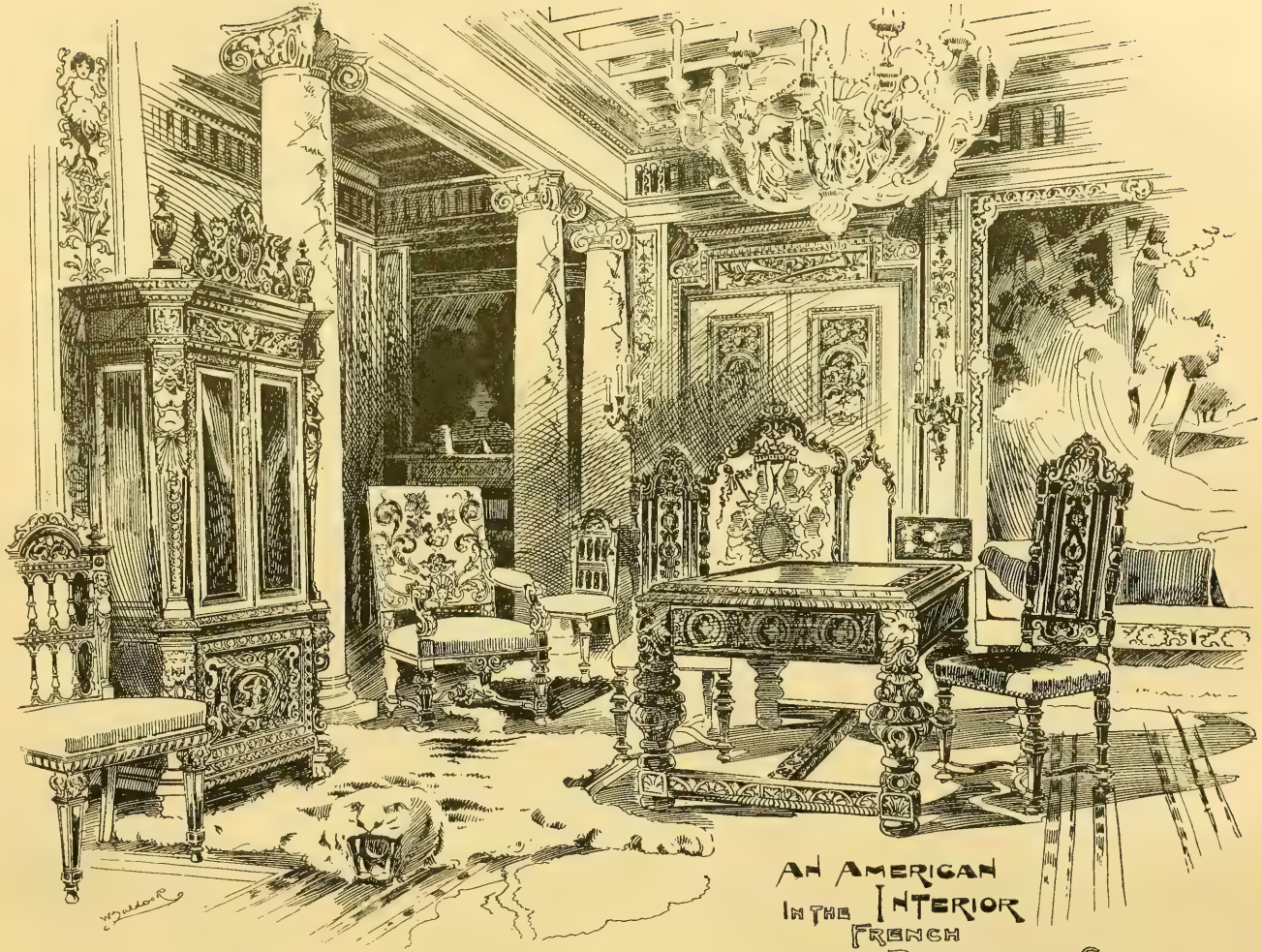
"Jewels five words long,
That on the stretched forefinger of all time
Sparkle forever."

He enumerates the exquisitely furnished house of Mrs. Flagler, the beautiful apartments of the charming and Oriental arranged residence, palatial abode, richly decorated, snug and rest-like abode, palatial imposing residence, castle like abode of the great actor, F. F. Mackay, costly and richly draped home, charming and architectural ar ranged apartments superbly decorated and Mosaic carved residence, fairy-like arranged rooms, royal and spacious, &c., with a hundred variations. James, you are a genius.

Bickford Brothers, Rochester, have bought out the business of the Rochester Awning and Tent Co., and will continue it as a branch of their sanitary bedding establishment.

The Turkish Salon From The Waldorf Hotel

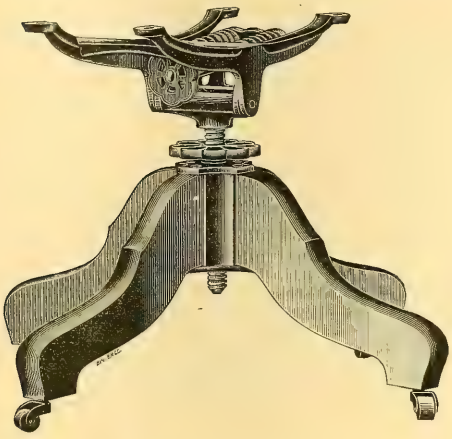




AN AMERICAN INTERIOR IN THE FRENCH RENAISSANCE STYLE

WESTERN MALLEABLE AND GREY IRON MANUFACTURING COMPANY.

We take pleasure in calling the attention of our readers to the line of office chair and stool irons manufactured by the Western Malleable and Grey Iron Manufacturing Company, of Port Washington, Wis. The firm is one of the largest manufacturers of office chair and stool irons in the country, it being among the first firms to put on the market a practicable tilting chair iron. Having made a



specialty of the manufacture of office chair and stool irons for many years past, it possesses exceptional facilities for making the best article and at the same time at a price that places its goods within reach of all consumers. As is well known, this firm makes its goods in every possible style and pattern and is continually giving its customers the advantage of the latest designs. Several of the newest designs are shown in the advertisement in this issue of THE REVIEW. This firm makes an adjustable office chair iron with the hand wheel on top of the hub. The seat is adjusted to the desired height by turning this hand wheel. It also makes an adjustable office chair iron and an adjustable stool iron with hand wheel under the hub, which is adjusted by turning the hand wheel referred to. It also makes a specialty of fine furniture castings and would be pleased to send one of its 1895 catalogues upon application.

THE Evansville, Ind., Furniture Manufacturers' Association held its annual meeting February 20 at the Acme Hotel. After hearing the reports of the secretary and treasurer the election of officers occurred, resulting as follows: President, Louis Stoltz, of Henry Stoltz & Co.; vice-president, W. L. Sonntag, of the Denny-Sonntag Furniture Company; secretary-treasurer, Ed. Smith, of the E. Q. Smith Chair Company; directors, A. F. Karges, of the Karges Furniture Company; E. D. Price, of Price Brothers & Co.; J. E. Honig, of J. E. & A. Honig, and F. A. Riehl, of Schelosky & Co. After the election the members sat down to a sumptuous dinner.

LATTA-LAMB COMPANY.

THE cut shown below is the entire line of goods, seventy-one pieces, manufactured by this concern, and a fine line it is. It includes easels, screens, hat racks, parlor cabinets, &c., all shown in large cuts in the new catalogue, which will be mailed to the trade on application. The line will compare with any made in the country, and as for prices the company will not be undersold by anyone. We predict for it a very prosperous year, as its trade in January was the largest in its history.

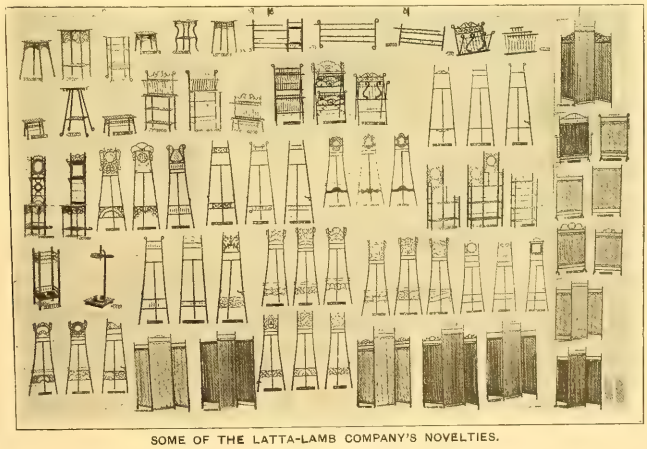
THAT SWAN BED.

JOSEPH MERLINI, of West 177th street and the Southern boulevard, has brought suit for $350 against Mme. Charles, the former proprietress of the "House of All Nations."

In December, 1891, Mme. Charles contracted with Merlini, who was a cabinetmaker in West Forty-second street, for the construction of a magnificent white and gold bedstead for her own use. It was to be in the shape of an enormous swan, and to cost $300. Merlini's design was approved, and he employed the most expert wood carvers in the city at a cost of about $5 per day each. The wood was carved in separate pieces, and the completed bedstead contained 450 pieces. The carving required nearly ten months. Meanwhile the Parkhurst inquiry and subsequent raids had closed Mme. Charles' house and she refused to take the bedstead. Mme. Charles, who lives in Thirty-second street, then complained that the design had not been properly carried out and refused to see Merlini or to reply to his letters.

This unique bedstead, without paint or gilding, stands in Merlini's shop, West Farms. The head and neck of the swan form the foot; the over-arching feathers of the tail, which are 7 feet in height, form a sort of canopy over the head. Every feather and quill is faithfully represented in the wood. Merlini's books show that he spent $324 on the carving alone.

Merlini says he has done thousands of dollars' worth of work for Mme. Charles and has had trouble with her before. On his last bill he was compelled to throw off $125 in order to get any money at all.



SOME OF THE LATTA-LAMB COMPANY'S NOVELTIES.

SHELBYVILLE SHAVINGS.

The Shelbyville Cabinet Company manufactures a very nice line of roll top desks, and is consequently having a very nice business.

The Spiegel Furniture Company makes sideboards, cheap beds and bedroom suites, and is always busy, as it makes good, honest goods for the money.

The Hodell Furniture Company's line of upright mantels and the new combination folding bed are among the best sellers that can be found on the market, and we advise dealers to wait a little while and they will see a corker in the new combination bed.

Trade for January with the factories here has been very satisfactory, orders coming in quite frequently, and smiles are upon the faces of all the manufacturers. The ten factories here have a great variety of furniture, and a buyer can come to this market and fill a carload very nicely.

Stewart & Blakely are now nicely housed in their new quarters, having recently bought the Shelbyville Chair Company's plant. They have just had 5,000 broadsides printed, and are mailing the same to the trade, which show a dozen of the best selling dining tables on the market for the money. Send for one.

The Conrey & Birely Table Company, the jumbo table manufacturing concern of the country, is having an immense trade; in fact it is the largest trade in January in the history of this company. Secretary H. Whitcomb is constantly telling the trade by circulars and very attractive catalogues that the company is not dead or sleeping, and won't allow its customers to do so either. If you want to get one of the largest catalogues in the country in this line, drop a postal card and you will receive it.

The Shelbyville Wardrobe Company told a representative of The Furniture Trade Review that its January sales were away beyond expectations, but it cannot be otherwise with this company, for it makes very attractive goods, and a dealer once getting this line always duplicates it. In the advertisement on another page is shown this company's No. 39 wardrobe, finished in oak and curly birch. A great number of other very attractive patterns is also shown. The proprietors are all skilled workmen and are now enjoying a very good business. They have had a catalogue printed which will be mailed to dealers on application. E. J. Morley is their selling agent, and his lines are always first class. That's why he selected the Wardrobe Company's goods. Order a sample lot of these wardrobes and you will duplicate the order in a very short time.

TOLEDO TOPICS.

G. H. Ketcham is president of the Ketcham Furniture Company, vice V. H. Ketcham, resigned.

T. J. Collins, of the T. J. Collins Furniture Company, was in New York the fore part of February, placing some new goods in the company's store at 223 Canal street.

The Toledo Upholstering Company's new catalogue, showing ninety half-tone cuts of its immense line of goods, is just out. It is one of the finest ever gotten out by any firm in this line of goods.

Waldcutter, Stein & Co. are mailing their new catalogue, showing a great line of new goods. The members of this old reliable firm are all workers and make good, honest goods. Get their catalogue.

The Gendron Iron Wheel Company's great plant is running full handed, turning out bicycles, tricycles, rattan and bamboo novelties. Something about rattan goods will come out in the near future that will be a surprise.

After a long fight with the common council committee the Ketcham Furniture Company was awarded the contract for the fixed furniture, such as screens, shelving, &c., and the Conant Furniture Company that for movable furniture, such as chairs, desks, &c.

J. F. G.

Business is very good with the Hartford Woven Wire Mattress Company, and President Henry Roberts looks forward to a large spring trade.

ST. LOUIS SAYINGS.

Send to the Scarritt Furniture Company for its 1895 catalogue.

R. E. Lasher & Co. will have their new catalogue ready March 10; send for it and see their new line of quartered oak sideboards.

The St. Louis Furniture Workers' Association has something new to show. Its new catalogue will be ready for distribution March 10.

When you come to St. Louis it will pay you to visit the P. H. Mellon Manufacturing Company and see the latest designs in brass bedsteads.

M. M. Lammert is the nerviest buyer in this city. He recently purchased 60 carloads of furniture from one factory, and is thus able to sell at prices that astonish his competitors.

The Globe Furniture Company is working up quite a boom for its improved drawer guide, which enables one to open a drawer with ease and use one or both handles. This improvement is in the interest of morality.

Louis Strauss, president of the St. Louis Retail Furniture Dealers' Association, made a Western tour in the interest of the National Convention, to be held here in July. His interviews lead him to believe there will be a large attendance from the West.

The St. Louis Furniture Board of Trade gave a banquet in place of the regular monthly business meeting. It brought out nearly all the members. As one of them stated, "Gilt edged chuck and plenty of booze would yank a member out of a sick bed to attend.' There were good speeches, songs and music.

Mr. Landers, manager of the furniture department for the St. Louis Refrigerator and Wooden Gutter Company, has on view at the St. Louis Furniture Manufacturers' Sample Rooms, and at the warerooms of the company, the most varied and extensive line of refrigerators and children's carriages ever seen west of the Mississippi River.

The Heller & Hoffman Chair Manufacturing Company has devoted much time and attention to the designing of something new in the chair line. Its new catalogue, showing all the late designs for the spring of 1895, is ready to mail to the trade. Texas and Arkansas dealers should not fail to visit the warerooms at Eighth and Howard streets.

A. N. M.

CUTTING WILTONS TO ORDER.

The cut order department of Boyd, Harley & Co., the Philadelphia carpet jobbers, has become a prominent factor in the trade, and the firm have recently issued a circular showing how the cut order system is especially adapted for the sale of Wiltons.

As dealers are aware, the apparent margin of profit on Wiltons is large, but the cost of carrying the goods is proportionately great on account of the amount involved. By purchasing the Wiltons in cut quantities, as the sales are made, all this expense is escaped, and the only cost incurred is the price of the line of samples which the retail dealer may desire to carry.

The line Boyd, Harley & Co. are carrying comprises about eighty patterns. They do not handle the cheap lines, feeling that people who desire to purchase a Wilton prefer the best goods as a rule. The lines of which they furnish samples comprise the best Lowell Wiltons, Whittall Wiltons and Whittall Victoria Wiltons. It is not necessary for the dealer to take all the patterns; he may select such as seem best suited for his trade. If desired Boyd, Harley & Co. will cut carpets according to diagram if it is mailed to them.

Write to them for further particulars.

Manufacturers of extension tables cannot find a better slide than that made by the Dayton Table Slide Company. "Reliable" is the company's trade mark.



T. ASHLEY DENT.

T. Ashley Dent is one of the coming furniture salesmen of the country. He has charge of the output of the Orinoco Furniture Company and has added the Eastern territory to that which he has already covered, namely, the West and South. It is said that Mr. Dent looks like Henry Irving, the great English actor, but this is not so ; Mr. Irving looks like Mr. Dent, and wants the trade to distinctly understand that fact. It is not quite ten years since Mr. Dent first became a furniture salesman, and in so short a time he has come to the top, as his name is as often spoken by his competitors and the trade in general as that of any other salesman. When he visits the East the furniture trade will find him one of the most agreeable and pleasant gentlemen in the trade.

The Cleveland Varnish Company's adv. smith elsewhere dips into natural history.

"The Act of Uniformity," said the little girl, "was to make everybody go to bed at the same time." "The Kings of Israel," said a budding theologian to a reverend examiner, "must have been poor, because it is stated that they slept with their fathers. If they had been rich they would have had beds of their own."

Bids were opened at the Treasury Department on February 16 for furnishing the United States public buildings at Atlanta, Ga., and Tallahassee, Fla., with quartered white oak furniture. The following is a list of the bidders: Matthews Brothers Manufacturing Company, Milwaukee, Wis., $969.20: Sextro Furniture Company, Cincinnati, Ohio, $990.12; Middletown Furniture Company, Middletown, Pa., $1,101.00; Otto Duker & Co., Baltimore, Md., $1,228.75; Robt. Mitchell Furniture Company, Cincinnati, Ohio, $1,198.75; Revel & Co., Chicago, Ill., $1,275.50.



WILLIAM H. LINCOLN.

One of the youngest furniture manufacturers in the West is W. H. Lincoln, secretary of the Orinoco Furniture Company, of Columbus, Ind., the secretaryship of which he took four years ago. Mr. Lincoln is quite a young man, not yet thirty years of age, but he has the everlasting get-up-and-get about him, and has brought his company to be as well known as any other in the country. It manufactures a first-class line of parlor and library tables, ladies' dressing tables, ladies' desks and 5 o'clock teas in quartered oak, curly birch, figured mahogany, striped mahogany, coated mahogany and birds'eye maple. The company claims that it puts the finest finish in the world on its goods, and Mr. Lincoln is always ready to back up this assertion.

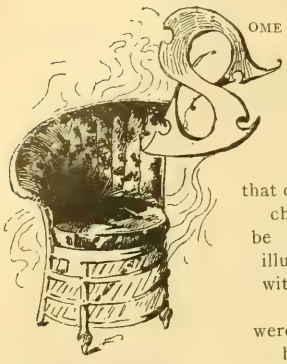
THE STEWART HARTSHORN COMPANY.

The demand for necessities must always exist ; and as housekeepers universally consider Hartshorn shade rollers indispensable for their windows, the manufacturers of these goods, the Stewart Hartshorn Company, assure us that their energies are constantly utilized to supply orders. The firm's entire traveling force are at present on the road and forwarding to the main office at Newark, N. J., their usual batch of satisfactory orders.

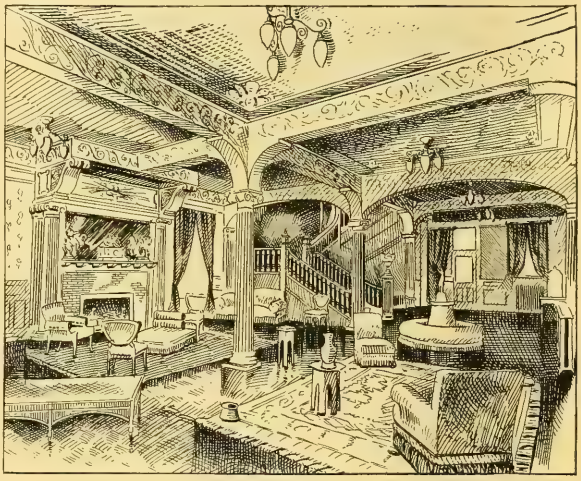
It is asserted that the name "Hartshorn" means improvement, and judging from the number and quality of devices for which the Hartshorn company are responsible, and to which they are continually adding, it is easy to believe that the synonym is correct.

Send for the spring circular of the Newburgh (N. Y.) Reed Company. It contains some new sellers.

A. D. GIBSON & SONS' FURNISHINGS.



Some very creditable work has recently been done by A. D. Gibson & Sons, of Chattanooga, Tenn., in the furnishing of the club rooms of the Chickasaw Guards in that city. An idea of the high character of the work can be gathered from the five illustrations presented herewith, representing several of the club's rooms, which were furnished and decorated by Gibson & Sons. In the reception room shown, the furniture upholstering is in corduroy and leather, and the draperies are Nile green tapestries in Oriental effects. The library draperies are green velour. The walls are a dark, rich shade of Tannith green. The drawing room is in blue and gold. The draperies are gold colored velours. The ladies' dressing room is in soft gray with pink silk damask draperies. All the draperies were designed by E. Denaux, manager of Gibson & Sons' carpet and drapery department. The firm have just secured a contract for furnishing a large hotel at Memphis.



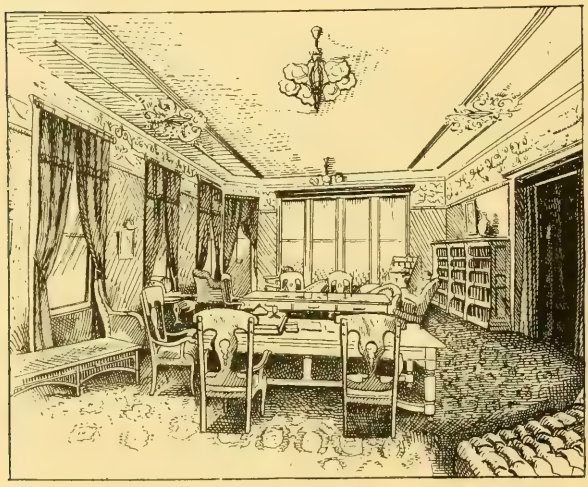
The R. C. Collins Furniture Company, Denison, Tex., wants catalogues of housefurnishing and kitchen novelties, as well as catalogues of general lines of furniture.

The Cleveland Wire Spring Company's business at the present time is very satisfactory. Manager W. A. Comstock says: "Our springs always give good satisfaction and we hold our trade, as we make the best springs in the market."

Business with the Silver Creek, N. Y., Upholstering Company is rushing. Its new styles for spring are far in advance of previous seasons. Especial mention is deserving the No. 83 suit for its original design as compared with anything offered the trade in overstuffed work for spring. The sale on this particular suit so far this year would have been considered a big trade for the full line in any other season.

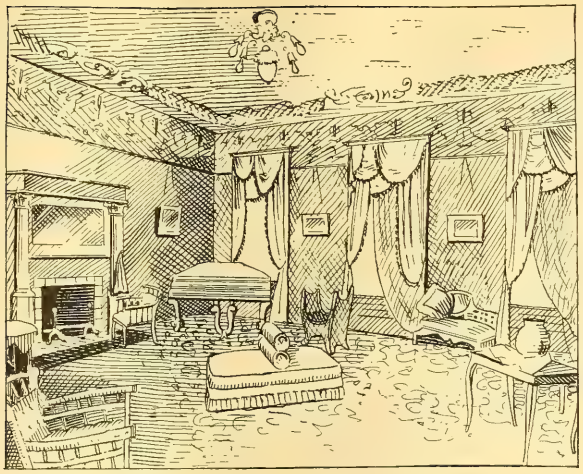
Arthur G. Graham, of Grand Rapids, reports that although the market for some kinds of supplies has been rather quiet for a few days, the demand for tow—in car lots and less—and moss (both Southern and Sea Island) has been excellent. He reports having averaged about two cars of tow per day for the past two months, with the demand still steady. Out of the twenty or more tow mills he represents he has many fine bargains to offer. The burlap trade is also reported to have been very good.

You can save a stamp if your name is on the Stomps-Burkhardt Company's (Dayton, Ohio) ledger, as its new '95 catalogue will be mailed you without application. If you haven't bought there recently send for the catalogue. If it doesn't cure that tired feeling it will at least make you feel sad when you see what opportunities you missed in '94.



On page 75 of this issue, the Sanitary Feather Company, Canal and Hamilton streets, Chicago, has something to say that is of interest to all dealers in feathers, feather pillows, down cushions, &c. The company is managed by men of long experience in the trade, and is in a position to offer important inducements to every buyer. Its first year's business has just been concluded and has been very satisfactory. A still larger business is certain in the coming year, and the company has made arrangements to meet promptly the increased demand for its goods. Write for price lists, &c.

The Combination Commode Company, of Portland, Me., elsewhere illustrates its lavatory and table combined. It is a neat and valuable article of furniture, and is as far ahead of the



ordinary washstand in appearance and convenience as a dollar is ahead of a dime. It is made in all the popular woods, both solid and imitation, and is sold at prices that suit both the retailer and his customer.

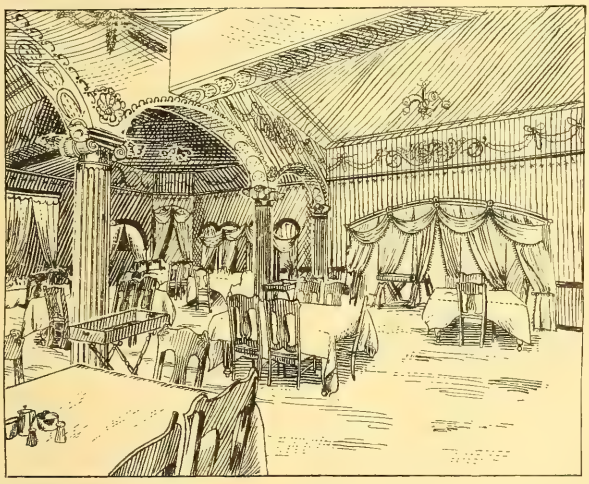
The Adrian Furniture Manufacturing Company has so many orders on hand that it has an extra force and is running twelve hours a day.

The new catalogue of the Jackson, Mich., Glass Works will be out March 15. It is very fine and should be in the hands of every dealer and furniture manufacturer in the country.

Wallace & Sons' line of gold and onyx goods for spring trade will be found desirable for all first-class dealers. They are made in large variety, fine finish and beautiful design.

The Champion Spring Bed Company, of Cleveland, has just issued its new 1895 catalogue. This is the nicest one it has ever turned out, and it has some prices and goods in it that are wonderful. All dealers should have it.

Visitors to the World's Fair no doubt saw the fine set of dining room furniture manufactured by a celebrated German firm. It was carved handsomely and to all appearances was very fine. It was purchased by a leading citizen of Cleveland, Ohio, who paid $5,000 for it and placed it in his country residence near that city, but, alas, it was poorly made and has been falling to pieces during the past year. The dining room is now turned into a cabinetmakers' shop presided over by an American workman of the Taylor Chair Company, of Bedford, Ohio, who has been at work for the past two months patching up the German work.

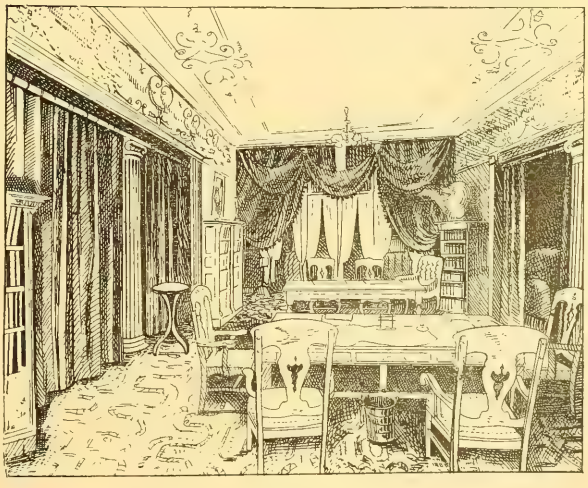


The New England Furniture Company, Grand Rapids, is sending out a kombined kalendar and katalogue which is one of the novelties of the season. It ought to be in the hands of every dealer. It is one of the things that will be preserved till December 31, 1895.

The new saw mill of the Buckeye Chair Company, Ravenna, Ohio, is completed and is cutting some of the finest cherry and oak lumber ever seen. A new dry kiln of about 20,000 feet capacity, with the latest improvements, is being placed in position. The shop is running full time with additional hands, with an abundance of orders ahead which assures a good spring trade.

The North Western Wire Mattress Company, Kenosha, Wis., claim to be the largest makers of wire mattresses in the world. They also make a capital folding chair, which folds completely within the side pieces. Samples of both kinds of their product are illustrated elsewhere.

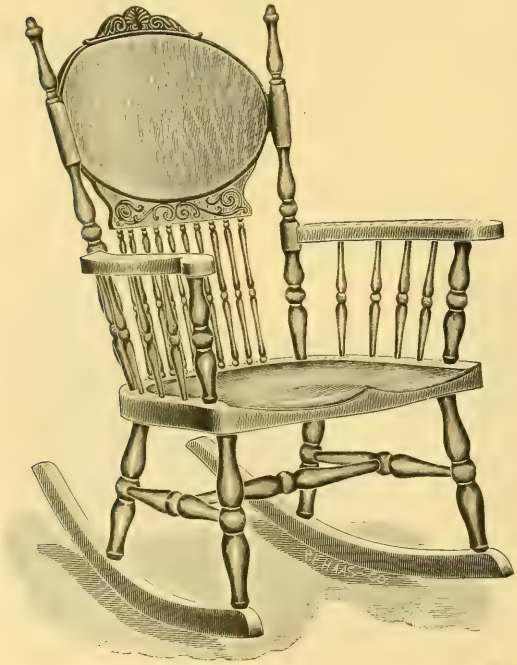
The Hotel Victory at Put in Bay, Ohio, was sold on February 21. The Phoenix of Grand Rapids, bid in, for $7,000, the furniture, which originally cost $79,500.



THE TAYLOR CHAIR COMPANY

Is one of the oldest chair firms in the West, and is now settled in its new quarters with an entirely new outfit of patterns and styles. Its new line of chairs was a great surprise to the buyers who viewed them at Grand Rapids recently. The company's reputation for goods of the highest class is well known, but when it quoted a price recently on its No. 302, shown on page 3 in this issue, for $2.50 the surprise spoken of above resulted. The company's No. 296, also shown on the same page, has created a demand for a light, small rocker for ladies' use, and its No. 297, also shown in the advertisement, has solved the problem of making a high back wooden seat that is not only very easy but beautiful in design. The cut herewith, No. 298, is one of the high grade panel back wood seat rockers which the company manufactures in solid mahogany, imitation mahogany or curly birch veneered. The claim of the Taylor Chair Company for its rockers is the easy manner in which the rockers set; in fact, the assertion is made that the Taylor Company manufactures the easiest rocking chair in the country, and it can back up its assertion with testimonials of many leading firms. The new catalogue just issued shows some very beautiful and attractive designs, which will be mailed on application. Address the company at Bedford, Ohio.

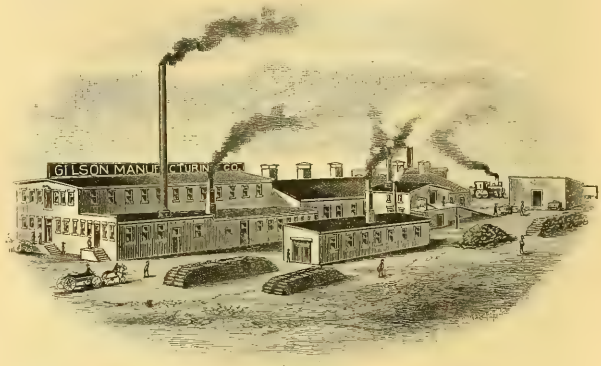
L. Winstian, the well-known couch manufacturer, of Hudson, N. Y., has sold over 500 of his corduroy couches, fringed all around at $4.50 each during the past two months and looks for a larger trade yet to come.



TAYLOR CHAIR COMPANY'S NO. 298.

THE GILSON MANUFACTURING COMPANY

Prominent among the many industrial establishments of Port Washington, Wis., is the Gilson Manufacturing Company's foundry and machine works. The new plant of the company has been in full operation for the past four months, and, though over twice as large as the old plant, the company has already been compelled by the constantly increasing demands of its trade to erect two additions to



buildings which, four months ago, the managers supposed would be amply large enough to accommodate any possible increase in their business for the next five years. Another large addition is in contemplation which will doubtless be erected in the early spring.

The Gilson foundry is one of the oldest manufacturing enterprises in the city, having been established in 1850. The concern was incorporated in 1893 with a capital stock of $20,000. The present officers are John Gilson, president; Theo. A. Boerner, treasurer, and H. W. Bolens, secretary, who are likewise the board of directors.

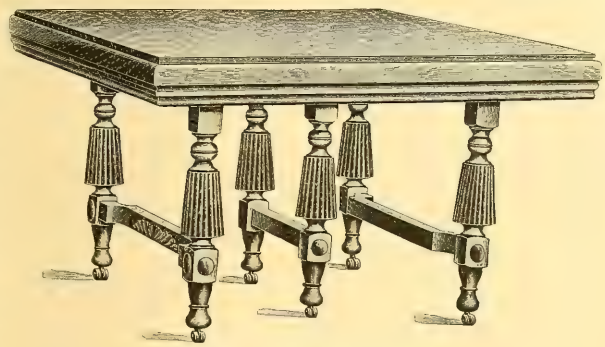
The line of goods made by this company is mostly office chair and stool irons, and known throughout the United States and Canada and even some parts of Europe. In all the company makes fourteen varieties of chair irons, of every possible size, and eight different patterns of stool irons, all covered by patents owned by the company. By far the best of these patents were issued to Mr. John Gilson, the president of the company, and embody the latest improvements in office chairs. Trade on these irons once secured is seldom lost. A recent success of the company is Bolens' adjustable device for office chairs and stools, which has been very generally adopted.

The Woodard Furniture Works, of Owosso, Mich., ask you a very pointed question on another page. If you can't answer "yes" you might as well go out of business for this season.

The American Bedstead Company doesn't jingle bells, but saws wood and goes right straight along in its policy of making a high grade metal bedstead, using nothing but the best material and workmanship. A feature is the patent adjustable removable caster, of which it is the owner. Will Pitman is the New York representative and keeps things going in his territory.

THE VICTOR PATENT EXTENSION TABLE.

We herewith present a cut of a new pattern, No. 4, of the Victor patent extension table, manufactured by Posselius Brothers Furniture Manufacturing Company, of Detroit. A cut of this table is also shown in the advertisement in another part of this paper. The table has been described in these columns before, but a brief repetition will not be uninteresting now. The table is not automatic, but just simply pulls out from the end, and has nothing more than a wire hinge to raise it up to place. The sale has been phenomenal, sending them all over the country, and the company has just received a large order from the City of Mexico. Dealers who have not got this table in stock, should send for a catalogue and order a sample dozen.



NO. 4 VICTOR PATENT EXTENSION TABLE.

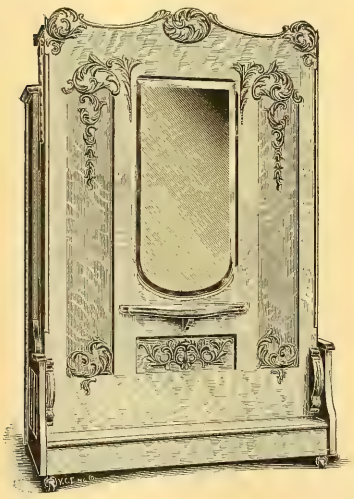
The company reports that trade has been exceptionally good since the beginning of the year and is constantly improving. It is working full time with a full force of men. Its new designs (from the pencil of A. L. Murray) are proving hot sellers, and require lively hustling to keep up with orders.

WHAT "HARDWOOD" MEANS.

A recent legal decision in regard to what constitutes "hardwood" may be of interest. A certain man, as the story is told by the Timberman, had a contract with a railroad company to deliver hardwood cord wood, and he delivered poplar in part fulfillment of the contract. The railroad company objected, but the contractor won his case in court, in consequence of the judge's decision that botanically any tree that had a leaf as distinguished from a needle was a hard wood, regardless of what the actual texture of its fibre might be. This is, so far as we know, along a new line; but it is strictly in accord with other decisions based upon technical and commercial nomenclature of the wood. There may be no particular reason for saying that Lombardy, poplar, or basswood, or cottonwood is a hard wood; but such it is commercially, as decided by the courts, and those dealing in timber may as well understand it. If this new decision, based upon botanical considerations, is sustained, it will merely add strength to the old position.

FOLDING BEDS.

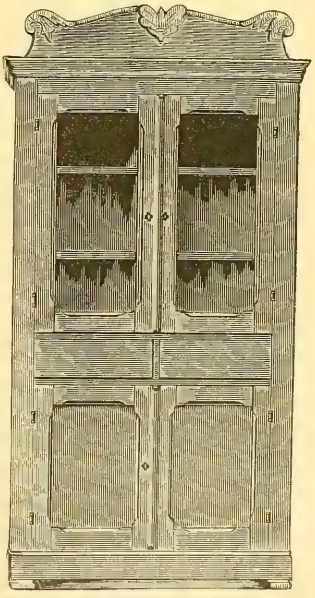
One of the best known folding bed concerns in the country is the Hodell Furniture Company, Shelbyville, Ind. A cut of its No. 170 upright folding bed is shown herewith. It also manufactures one of the best and most attractive lines of mantel beds to be found anywhere. It is now at work on a new combination folding bed that will be ahead of anything yet manufactured, more easily worked and with all the disagreeable features, that some of the others have, removed. It will be out very shortly, and we would advise the trade to wait and see this great bed. The company is enjoying a very good business and is represented by R. C. Bennett in New England States; N. Hildreth, New York State, and L. C. Reifsnyder in Eastern Pennsylvania. A very handsome catalogue will be mailed to responsible parties upon application.



HODELL FURNITURE COMPANY'S NO. 170.

A KITCHEN CUPBOARD.

Hartmeier & Sons' (Paterson, N. J.) latest broadside comes to us with the usual installment of new things, good things and things on which dealers can make handsome profits. Among them is No. 280, kitchen cupboard, which we illustrate on this page. It is in white wood, neatly finished, is 36 inches wide, 74 high, 17 deep and sells for $5.75 net. Those of our readers who do not receive the regular issues of Hartmeier & Sons' illustrated sheets should see that their names are on the firm's mailing list, as every sheet contains something of interest to all live dealers.



HARTMEIER'S NO. 280 CUPBOARD.

The buyers of extension tables for the spring trade should be particular in insisting that all tables are equipped with strong, easy running and perfectly reliable slides. Many of the table makers are using "Reliable" slides. They are made at Dayton, Ohio.

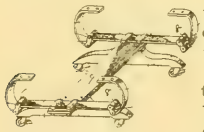


Inventions.

No. 533,925. Convertible Furniture.—Elizabeth S. Smith, Troy, N. Y. Issued February 12, 1895.

No. 534,065. Base and Spring Support for Chairs.—John Harrington, Coventry, England, assignor to the Harrington Spring Company, Toledo, Ohio. Filed January 18, 1893. Issued February 12, 1895.

Claim.—In a base and spring support for chairs, the combination of the sills the cross piece, the ends of which project beyond the sills, of the flat springs secured centrally of the same to the projecting ends of the cross piece outside the sills, the hangers secured to the ends of the springs and the curved arms secured to the hangers at one end and adapted to be secured to the chair bottom at the other ends, whereby the seat has a rocking motion due to the springs secured centrally of the same to the base, and a vibratory and swinging motion due to the hangers.



No. 534,066. Combined Folding Bed and Table.—Hugo Hassiepen, St. Louis, Mo., assignor of one-half to Rudolph Vocke, same place. Issued February 12, 1895.

No. 534,069. Chair.—John D. Howe, St. John, N. B., Canada. Issued February 12, 1895.

No. 534,231. Cot.—Joseph Sevcik, Chicago, Ill., assignor of one-half to James Sevcik, same place. Issued February 12, 1895.

No. 534,258. Folding Bed and Crib.—David Froehlich, New York, N. Y. Issued February 19, 1895.

No. 534,332. Combined Bed and Sofa.—Joseph Jankowski, Brooklyn, N. Y. Issued February 19, 1895.

No. 534,338. Spring Bed Bottom.—Peter U. Miller and Milton T. Zuck, Easton, Pa.; said Zuck assignor to said Miller. Issued February 19, 1895.

No 534,342. Crossing Needle for Cane Weaving.—Edmund Morris, Michigan City, Ind., assignor to Ford, Johnson & Co., same place. Issued February 19, 1895.

No. 534,343. Machine for Inserting Threads Into Woven Fabrics.—Edmund Morris, Michigan City, Ind., assignor to Ford, Johnson & Co., same place. Issued February 19, 1895.

No. 534,344. Machine for Inserting Threads Into Woven Fabrics.—Edmund Morris, Michigan City, Ind., assignor to Ford, Johnson & Co., same place. Issued February 19, 1895.

No. 534,357. Combined Table and Writing Desk.—Oscar J. Carlson, Escanaba, Mich. Issued February 19, 1895.

No. 534,501. Folding Chair.—Hermann Evers, Mazatlan, Mexico. Issued February 19, 1895.

No. 534,530. Furniture Brace.—James E. Summers, Clifton Forge, Va. Issued February 19, 1895.

No. 534,539. Folding Bed.—Morris Wisel, New York, N. Y. Issued February 19, 1895.

No. 534,582. Head Rest.—George F. Sargent, New York, N. Y. Issued February 19, 1895.

No. 534,610. Spring Bed.—Guy Mafera, Boston, Mass., assignor of one-half to John Rennison, same place. Issued February 19, 1895.

No. 534,621. Bed Bottom.—Patrick B. Rooney, New York, N. Y., assignor to James B. Ryan, same place. Issued February 19, 1895.

No. 534,661. Wood Working Machine.—Wellington L. Parmelee, Charles H. Barker and Egbert B. Parmelee, Chester, Conn. Issued February 26, 1895.

No. 534,734. Combined Couch and Divan.—Freeman P. Wilson, Minneapolis, Minn., assignor of one-half to George W. Sawyer, same place. Issued February 26, 1895.

No. 534,789. Couch Bed.—William Fricke, New York, N. Y. Issued February 26, 1895.

No. 534,817. Woven Wire Mattress and Process of Making Same.—Milton L. Cross and William S. Seymour, Philadelphia, Pa.; said Seymour assignor to said Cross. Issued February 26, 1895.

No. 535,081. Knockdown Furniture.—William Schwartz, Plymouth, Wis. Issued March 5, 1895.

No. 535,209. Extension Table.—Franz Ketthaus, Berlin, Germany. Patented in Germany September 27, 1892, No. 64,732. Issued March 5, 1895.

No. 535,212. Round Extension Table.—Nestor Lattard, New York, N. Y. Issued March 5, 1895.

No. 535,215. Invalid-Bed.—Robert Long, Kansas City, Mo. Issued March 5, 1895.

No. 535,287. Measuring and Regulating Device for Adjustable School Furniture.—Frederick W. Hill, Boston, Mass., assignor to the Chandler Adjustable Chair and Desk Company, same place. Issued March 5, 1895.

Design.

No. 24,080. Bracket for Rocking Chairs.—William I. Bunker, La Grange, Ill. Filed December 18, 1894. Term of patent, 7 years. Issued March 5, 1895.

Expirations.

The following list of recently expired patents is supplied by Alexander & Davis, patent attorneys, of Washington, D. C. Copies of these patents may be had of the above firm at 15 cents each:

W. U. Hoover—Bed bottom and fire escape combined, 201,015. H. Richter—Bed lounge, 200,845. A. Islse—Bedstead, invalid, 200,865. J. E. Wakefield—Folding chair, 200,953. G. Roeder—Chair, rocking, 200,937. J. Bliss—Table, kitchen, 200,891.

Patented in England.

No. 18,073. September 26, 1893. Mattresses.—A. E. Kenney and W. H. Taber, 98 Merrimac street, Boston, U. S. A. Issued February 26, 1895.

No. 18,256. September 29, 1893. Bedstead and Fender Ornaments.—J. A. Crane, 43 Villa Road, Handsworth, Staffordshire. Issued February 13, 1895.

No. 18,366. September 30, 1893. Casters, Furniture and Like.—W. K. Mann, Stoneycoombe, Ipplepen, South Devon. Issued February 13, 1895.

No. 19,011. October 10, 1893. Veneers, Staining, &c.—H. J. Haddan, 18 Buckingham street, Strand, London. C. B. Judd, Grand Rapids, Mich., U. S. A. Issued February 20, 1895.

A staining or filling material is applied to the under side of a veneer, the latter being then glued or cemented to the stock or object to be veneered. The pressure necessarily used forces the stain or filling into the pores of the veneer, emphasizing, as it were, the grain upon the exposed surface. The glue may be spread either upon the veneer or the stock, or the stain, &c., may be placed in the glue or cement, and then the veneer attached in the ordinary manner. The exposed face can be varnished and refinished at any time.

THERE is a remarkable difference in the density of mahogany as it comes to the cabinetmakers of this town, according to a statement in the Sun. A square foot of Cuban mahogany, 1 inch thick, weighs on the average 6 pounds; a like piece of Santo Domingo mahogany weighs 4 pounds, and a like piece of Mexican mahogany weighs 2½ pounds. The difference in weight between old pieces of Santo Domingo mahogany taken from the wreck of antique furniture and a piece of seasoned new Santo Domingo mahogany is much less than might be expected.



Bloom.—Dan Bloom, who has been with the Southern Furniture Company, Atlanta, Ga., has returned to his first love, the Cold Blast Feather Company, Chicago, which he will represent on the road this year.

Bolens.—H. W. Bolens, secretary of the Gilson Manufacturing Company, Port Washington, Wis., was in New York March 7, and was a welcome visitor at The Review office. Mr. Bolens has had a fine trade this winter on the company's chair irons, and looks for a prosperous year.

Clark.—A. B. Clark has been elected general manager of the Readsboro (Vt.) Chair Company.

Coe.—Frank Coe, manager of the Coe Furniture Company, Torrington, Conn., will soon join the vast army of Benedicts.

Cogan.—J. H. Cogan, representing the Joseph Turk Furniture Company, of Kankakee, Ill., was in Boston and other Eastern cities last month, and reported a good trade on the company's line.

Cromwell.—Richard Cromwell, of the upholstery goods and furniture hardware firm of C. Sidney Norris & Co., Baltimore, has been elected a director of the Savings Bank of Baltimore for the ensuing year.

Connors—Schafer.—During the recent blizzard Harry Connors and Harry Schafer, two well-known traveling men, attempted to go from Pottsville to Reading. It took them just nine hours to go 6 miles, and then they became stalled. It is strange to note how many sports there happened to be on one train. Among the games were poker and crap, and a shell worker got in his work and parted people from their money. The boys thinking there would be no more use for money, the shell game was well patronized, with the usual result.

Davies.—John R. Davies, who represents F. Mohr & Co. in New England, was in Boston late in February, and though suffering from an annoying touch of the grip kept hustling all the time and sent the firm some good orders.

Early.—John Early, the old-time carpet and furniture dealer, of Eighth avenue, was married February 19 to Mrs. Margaret McGan, by the Rev. Father Early, cousin of the groom. After a wedding breakfast at the St. Cloud Mr. and Mrs. Early sailed for a month's visit to Tampa Bay, Fla.

Gillam.—The Wanamaker influence is much in evidence at Hilton, Hughes & Co's. The latest acquisition from the Philadelphia house is Manley M. Gillam, who becomes advertising writer for the New York firm. Gillam was a farmer's boy, a quartermaster's clerk in Washington, a market gardener and a Boston reporter. Eight years ago he left his editorial position on the Philadelphia Record to take charge of Wanamaker's advertising.

Greningen.—Theo. Greningen, manager on this side of the water for J. & J. Kohn, the manufacturers of Austrian bent wood chairs, is at present in the West on an extended business trip.

Heap.—William Heap, formerly of the Heap Manufacturing Company, Muskegon, Mich., but now engaged in the manufacture of Globe seats and tanks in that city, made an Eastern trip early this month and visited New York, Philadelphia and Boston.

Heron.—Press Heron, of the Sanitary Feather Company, Chicago, has been making a trip East, explaining to the trade the superior merit of the sanitary process of curing feathers.

Hildreth.—H. W. Hildreth, with Almy, Bigelow & Washburn, Salem, Mass., was a buyer in the market last month.

Heyman.—Sig. S. Heyman, the popular son of his popular father, Sol Heyman, has announced his engagement to Miss Fannie Barron, the accomplished daughter of Mr. Barron, of the Admiral Cigarette Company, and the marriage of these two well-known young people will probably take place during the summer. May they live long and enjoy much happiness and prosperity will be the wish of all who know them!

Johnson.—Chas. F. Johnson is a traveler for the Standard Furniture Company, of Rockford, Ill. He visits friends near Worcester, Mass., when in the vicinity. Another Chas. F. Johnson is a resident of Worcester. Recently a mail carrier delivered a draft, $35, at his house. He took it, went to Boston and when arrested hadn't a cent in his pocket. He explained that a brother out West sometimes sent him money. As he couldn't read English he threw the letter away, but as he couldn't explain how it came about that he could read the draft he was locked up for violation of the postal laws.

Johnson.—The Norwegian Old Settlers' Society, one of the most exclusive organizations in Chicago in point of membership, held its annual reunion on February 7. Nels Johnson, of the Johnson Chair Company, is secretary.

Keech.—W. A. Keech, the popular furniture dealer of Pittsburg, Pa., is talked of as the next Republican candidate for mayor of that city.

Kehler—Caldwell—Matter.—D. B. Kehler has tendered his resignation as manager of the Fort Wayne Furniture Company's business, and is succeeded by E. B. Caldwell, of Grand Rapids, who will have charge of the office and sales department. The company will abandon the manufacturing of folding beds and take up other lines of furniture. Mr. Caldwell is an experienced manufacturer, and followed the business at Grand Rapids for several years. Elias Matter, formerly of the well-known manufacturing firm of Nelson, Matter & Co., of Grand Rapids, has also been secured to superintend the factory. He is one of the best known furniture manufacturers in the West.

Kemmerer.—Theodore C. Kemmerer, agent in New York city and vicinity for the Jamestown Lounge Company's lounges, couches, &c., Jamestown, N. Y., has opened an office at 179 Canal street.

Liebmann.—Louis Liebmann, of the Liebmann Company, Brooklyn, while riding on a DeKalb avenue car on the 13th ult. discovered that his watch had been stolen. He followed a young man whom he suspected and accused him of the theft. The man denied the charge and struck Mr. Liebmann twice in the face. Mr. Liebmann caused his arrest, and at a hearing before a magistrate he was held in $5,000 bail. His name is Peter Cronin.

Markley.—George Markley, the furniture man, of Newark, Ohio, had a severe fall on the icy paving on February 21. No bones broken, but the muscles of the left shoulder and arm were badly strained, causing him a great deal of pain.

Metzger.—E. F. Metzger is manager of the furniture department in J. L. Hudson's great store in Detroit, occupying the fifth and sixth floors. This ranks among the finest department stores in the country, and one of the best kept stocks in it is Mr. Metzger's. The floor space on each floor is 110x220; a building 27 feet wide, eight stories high is what it would take. We advise the trade whenever in this city to see this great store; and don't overlook the furniture department and its manager, who is one of the pleasantest men in the trade.

Myers—Wright.—"Happy" Jo Myers and George E. Wright met in Boston two weeks ago, and although as a general thing the boys reported trade slow, these two furniture veterans took good orders and were consequently "happy."

Moyle.—The handsome residence at Avalon, of Wm. Moyle, the Allegheny, Pa., furniture dealer, was damaged by fire to the extent of $5,000 on February 6.

Noble.—George Noble, representing the Estey Manufacturing Company, of Owosso, Mich., spent Sunday, February 24, at the American House, Cleveland, Ohio. He is one of the greatest hustlers in the West, and carloads with him are an everyday occurrence. Run up against him and he will tell you very frankly that the Estey has the greatest line in the world.

Phillips.—Charles E. Phillips, manager of the Albany Dry Goods Company's large upholstery department in that city, states that the company is enjoying a good trade and that a brisk summer business is assured.

Swan.—Fred. Swan, who is very well and favorably known to the furniture and carpet trade, is now purchasing agent for F. Loeser & Co. in their carpet department. Mr. Swan was formerly with DeGraff & Taylor and is thoroughly acquainted with his business.

Reinhardt.—Mrs. E. Reinhardt, who carries on the furniture business at Hazelton, Pa., registered all the traveling men that called at her store during the year 1894. Total, 958.

Wenter.—Frank Wenter, the Chicago furniture manufacturer, is mentioned in connection with the nomination for mayor of that city.

Wyman.—Hon. Joseph R. Wyman, an extensive manufacturer and retailer of household furniture and upholstery goods in Yarmouth, N. S., has been elected mayor of that city by the largest majority ever before given in Yarmouth to a candidate for the position. Mr. Wyman is of Massachusetts ancestry, and for several years prior to his election as mayor held the position of counselor to the mayor. He has been a frequent visitor to Lowell, where his friends will be glad to learn that his abilities and excellent qualities have had new recognition by the people of Yarmouth.

ROCKFORD RIPPLES.

The Central Furniture Company will soon have its spring catalogue ready.

A. C. Spafford has been discharged as assignee of the Rockford Mantel and Furniture Company.

Secretary Swanson, of the Skandia Furniture Company, is busy preparing the new spring catalogue for his company.

The directors of the Central Furniture Company have elected the following officers: President, C. A. Johnson; vice-president, Andrew N. Noling; secretary-treasurer, August Peterson; superintendent, August Johnson.

The Palace Folding Bed Company has booked some very nice orders since the season opened, among them being one for three cars from John Wanamaker, of Philadelphia, for a complete assortment of its line of bookcases and desks. The company's new catalogue is now in the hands of the printer.

The stockholders of the Skandia Furniture Company held their annual meeting February 5. Three new directors were elected—F. G. Hogland, Frank Darrow and C. A. Engquist. The reports were encouraging and showed the company to be in a good condition. On the 12th the directors elected the following officers: President, F. G. Hogland; vice-president, C. J. Swenson; secretary, J. E. Swanson; treasurer, George E. King.

The Forest City Furniture Company has just issued a catalogue showing all its new patterns of that world beater, the "Success" folding bed, the sale of which never seems to lag. In the back part of the volume the company takes occasion to warn the trade against buying similar beds which infringe on the ten patents owned by it under which the "Success" is made. Of course there is no furniture dealer who wants to buy a lawsuit with a folding bed, so the warning is likely to be heeded.

The furniture factories of the city are having a very good trade now and are anticipating a continuance of the good times. They are for the most part diversifying the lines which they formerly manufactured on account of the smaller demand. By this means they are enlarging their market by the greater assortment which they carry in stock. The feature of the trade situation seems to be the demand for buffets and china closets. Several of the companies are putting on the market elegant patterns in these articles.

Frederick Goll has lately demonstrated that he knows how a good show window should look, as well as how to sell furniture or write advertisements. His window at 179 Canal street, which he has devoted to the brass bedsteads made by The Adams and Westlake Company, is one of the handsomest in New York.

OBITUARY.

John Copcutt.

John Copcutt, one of the oldest and wealthiest residents of Yonkers, N. Y., died at his home February 15 of pneumonia. He was in his ninetieth year, and was up to a few days before active and strong.

Born in England September 25, 1805, he came to New York with his parents in 1817, his father engaging in the mahogany importing trade.

Mr. Copcutt first went to Yonkers in 1824, on a sloop, to inspect the water power of the place. He was married on Christmas Eve, 1833, to Miss Rebecca M. Boddington, daughter of Richard Boddington, of Manchester, England. In 1852 he went to live in Yonkers.



The mahogany importing business established by the father was, after his death, carried on by the sons, John and Francis, and is still in existence, being carried on by John Copcutt and William Booth, the latter of Jersey City, at 440 Washington street. It is the oldest hardwood house in the city.

Mr. Copcutt went into the silk business in 1870 with his son, William H. Copcutt. The firm failed twice, and every cent was paid by Mr. Copcutt. He was proud of his memory, and declared that he recalled hearing the bells in his native English home when they were rung for the victory at Waterloo. He had revisited his old home five times, two of the trips being on sailing vessels.

A widow and six children survive him, and there are thirteen grandchildren. He was a strong Calvinist, but was not connected with any church. In politics he was an independent Democrat and a free trader. He owned much land, and his estate is said to amount to over $1,000,000.

Otto Schneider.

Otto Schneider, senior partner in the old upholstery house of Peter Schneider, Sons & Co., New York, but who for a long time had taken no active part in the business of the firm, died at Denver, February 27, in the thirty-second year of his age. For several years Mr. Schneider had suffered from lung trouble and three years ago was ordered by his physician to seek some dryer climate and higher altitude than could be found in New York. Since that time he had resided in Denver.

James P. Delehanty.

James P. Delehanty, carpet and furniture dealer at 2289 Third avenue, New York, died at his home in this city on the 21st ult. in the fifty-third year of his age. Mr. Delehanty was born in Albany, N. Y., and began business in 1879 as a member of the firm of Delehanty & McGrorty, New York city. Ten years later he withdrew from this firm and opened a store on his own account at 285 Eighth avenue. In May, 1893, he removed to the store 2289 Third avenue. The change did not prove successful. In January he assigned and a compromise with his creditors at the rate of 60 cents on the dollar was arranged. He was then seriously unwell, and his death, although greatly regretted, was no surprise to those who knew him. He died

of blood poisoning. He was a veteran of the Civil War and for over thirty years had carried a bullet in his cheek which, though it interfered with his eyesight, had not affected him seriously otherwise until of late, when it began to trouble him, and it was decided to remove it, with the result already noted. For a long time he was buyer for B. M. Cowperthwait & Co. His funeral on the 25th ult. was largely attended by members of the G. A. R. and the Loyal Legion. He leaves a widow, a daughter and three sons, one of whom is a member of the police force.

Joseph M. Manning.

Joseph M. Manning, of the firm of A. V. Manning & Sons, Trenton, N. J., died at his home in that city of pneumonia on the 19th ult. after an illness of only a week's duration.



Mr. Manning was born at Trenton, thirty-seven years ago. After being graduated from the New Jersey State Model School he entered his father's store and soon became a member of the firm. He was an able, energetic business man and very popular both in mercantile and social life. He was a member of several clubs and also of the Order of United Workmen. The funeral services were held at his late home on the 22d ult. and were largely attended. The floral offerings included a beautiful piece from the employees of Manning & Sons.

John Barnes, a clerk who had been employed in various furniture stores at Binghamton, N. Y., died in that city on the 15th ult.

William A. Ruddach. senior member of the firm of William A. Ruddach & Son and one of the oldest furniture dealers in Norristown, Pa., dropped dead in his store last month. He was seventy-six years old.

C. E. West, of C. E. West & Co., carpet and furniture dealers, Brookings, S. Dak., died suddenly of typhoid fever, and was buried on the 15th ult. with Masonic rites. All places of business in the town were closed during the funeral services.

Frederick William Thoms, of the firm of Spiegel, Thoms & Co., manufacturers of chamber and parlor furniture, Indianapolis, died on March 1 of heart disease, aged seventy years. He went to Indianapolis forty years ago and started in the furniture business in a small way. The business grew and the firm of Spiegel, Thoms & Co. was organized. He was prominent among the Germans, and served one term in the city council. The funeral services took place on March 3.

Isaac S. Powell died February 11 on a railroad train when near Tullytown, Pa. He was returning from a trip to Florida with his wife and son Fred. Mr. Powell was born in Newburgh, N. Y. He and his brother Joseph carried on an undertaking and furniture business in Water street in that city for many years, succeeding their father, the late Thomas A. Powell. After the death of his brother Isaac carried on the business alone, until he sold out to E. M. Murtfeldt & Co., eleven or twelve years ago. He then moved to Jamestown, N. Y., where he had since resided. Mr. Powell went South several weeks ago for the benefit of his health. His death was caused by heart disease. He was in his seventy-fifth year.

A. C. Burpee, who has been identified with the furniture interests of Rockford, Ill., died on February 25 of erysipelas and congestion of the lungs. He was born in Lima, N. Y., in 1832, where his father carried on the furniture business for forty-two years. The son was in business there for three years before going to Rockford in 1856. Besides his large furniture interests he was also a director in the Burial Case Company, and a stockholder in the Silver Plate Company, and other concerns. He leaves a widow and five children.

Stephen W. Power, of the firm of D. B. H. Power & Co., Lynn, Mass., died February 24, after an illness lasting only about forty-eight hours. Mr. Power contracted a severe cold. Symptoms of pneumonia developed, and this brought on heart disease, which was the immediate cause of death. Mr. Power was one of the best known business men in Essex County, and with his brother, D. B. H. Power, from small beginnings had built up a large furniture and house furnishing business, having large stores in Salem and Lynn and a trade which covered a large part of Essex County. Mr. Power began his business career with R. H. White & Co., in Boston, but several years ago went with his brothers, William and D. B. H., then in business at Marblehead, and upon the death of the former became a member of the firm. He was one of the most genial of men and cultivated to a large degree the social side of his nature. He was a member of numerous organizations. He was about thirty-eight years of age and was the financial manager of the business of the firm.

GOSHEN, IND.

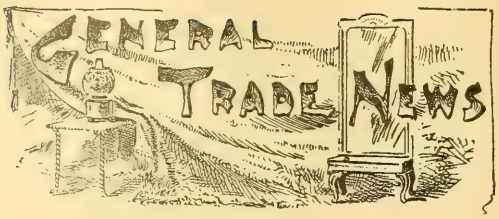
The Goshen Furniture Company's new line of extension tables are great sellers. Manager Henry Kolb reports trade as very good. A new catalogue just out shows all the new patterns.

The Hawks Furniture Company had the largest trade in January it has ever had. Mr. Ed. Hawkes, of the company, thinks the manufacturers will never make good money until they decide to make only one line a year.

Perry C. Purl has purchased of W. P. Hoffman a half interest in his mattress factory, and a company has been organized under the name of the Goshen Mattress Company. Mr. Hoffman will manage the business as heretofore. They have purchased a lot on South Third street, and will in the spring erect a large factory. J. F. G.

W. H. Pettit & Co., Grand Rapids, manufacturers of children's carriages and reed and rattan rockers, will send a catalogue to any responsible dealer. It contains a number of quick selling novelties.

Many dealers in the interior asked Henry Schafer while on his recent trip what "Hot Tamales" were, alluding to his advertisement in the last issue of The Furniture Trade Review. It is safe to say that "Harry" explained the matter to their mutual satisfaction.



Wall & Spicer succeed Robert Wall at Davenport, Ia.

The Union City (Ind.) Furniture Company is preparing to remove to Elmwood, Ind.

J. Dubraks, Dubuque, Ia., is succeeded by the New England Furniture Company.

Frank Kern, furniture dealer at Mattoon, Ill., has been succeeded by Kern, Brisco & Hogg.

The proprietors of the Fair Furniture Company, Albert Lea, Minn., will dissolve partnership.

A. B. Volk, St. Paul, Minn., has closed out his stock of furniture, but will continue in the undertaking business.

M. Lovengreen has sold his furniture business at Tampa, Fla., to J. M. Evans. The stock is invoiced at about $45,000.

The Chattanooga (Tenn.) Furniture Company will add another story to its warerooms on Boyce street. The addition will cost $2,500.

Alward Brothers have bought out W. I. Gearhart, who has been established in the furniture business at Canton, Ill., for thirty years.

John Kearns has sold his interest in the Fort Scott (Kan.) Furniture Company to C. E. Brooks, who now has exclusive control of the business.

Chas. H. Hammond & Co. and Kistler & Stremmel, furniture dealers at Rushville, Ill., have consolidated under style of Hammond & Stremmel.

The plant of Korshus & Nostdahl, at Mankato, Minn., has been sold to Sundt & Salisbury, who will operate it under style of the Loften Hardwood Manufacturing Company.

Articles of incorporation of the Detroit (Mich.) Bedding and Upholstering Company were filed on February 27. The shares of the company are held by Frank, Joseph and Margaret Cohnen.

A $3,500 verdict was returned February 15 against Sheriff R. Kyd, of Beatrice, Neb., in the suit for $10,000 damages brought by H. F. Cook, for seizure and removal of his furniture stock a year ago.

It is said that Mr. Russell will retire from the firm of Donaghy, Eccles & Russell, Hillsdale, Mich., and that Ambrose Crane, formerly of the drug firm of Crane & Co., will become a partner therein.

Mallinger & Prome, manufacturers of church furniture, saloon fixtures, &c., Port Washington, Wis., made a voluntary assignment last month in favor of their creditors. Frank Wilson is assignee. His bond is $10,000.

Ed. Rose, who has been connected with Gottschalk & Co., furniture dealers, Chattanooga, Tenn., for a number of years, has severed his connection with that firm and opened a furniture store at 612 Market street, same city.

The furniture house of Quina & Co., at Pensacola, Fla., has been closed by the sheriff on judgments obtained in the Circuit Court. There are eleven executions against the firm, aggregating $7,500. The members of the firm are Gregory Quina, of Pensacola, and Louis Engel, of Evansville, Ind.

L. W. Sign contemplates opening a furniture and undertaking establishment at Abbeville, S. C.

J. M. Bevis and C. W. Hamill have begun the manufacture of furniture and packing boxes on Highland place, Terre Haute, Ind.

At Kewanee, Ill., C. J. Roadstrand has sold out his interest in the furniture and undertaking business of the firm of Roadstrand & Palmer to Mr. Elmer Good.

J. Scott Sternberger has begun the manufacture of mattresses at Parsons, Kan., and according to a local paper "is going to make Parsons the mattress and bedding centre of the Southwest."

The Milwaukee (Wis.) Furniture Company has filed articles of incorporation with the register of deeds. Capital stock, $25,000; incorporators, Robert Wagner, A. Wagner and Hugo C. Wagner.

At Webster City, Ia., the three O'Brien brothers have become sole proprietors of the extensive furniture store of Hoffmann & O'Brien, James E. and Dan O'Brien having bought the interest of Aug. F. Hoffmann.

The officers of the Kaukauna Furniture Company, a new manufacturing concern at Kaukauna, Wis., are: President, Dr. H. B. Tanner; vice-president, D. J. Brothers; secretary and treasurer, Peter M. Reuter.

Rawson & McGiness, furniture dealers, at Coldwater, Mich., have dissolved partnership. Mr. Rawson will remove to Ashley, Ind., taking a portion of the stock with him to open a new store there, and Mr. McGiness will continue at the old stand.

The furniture and upholstery stock of George H. Howell, Sioux City, Ia., has been bought by the Parsons-Pelletin Dry Goods Company of that city, and G. A. Bon, formerly buyer for Charles Shiverick & Co., has taken charge of this department of the Parsons-Pelletin Company's business.

The Hamilton Furniture and Carpet Company, Lafayette, Ind., has been incorporated with a capital stock of $30,000. The directors are: L. G. Hamilton, J. W. Smith, D. H. Flynn, W. A. Gaddes and D. N. Foster. The company succeeds the old Foster Furniture and Carpet Company.

Some one entered the furniture store of Pfaff Brothers, in Sigourney, Ia., last month, and said he wished to look at some bed springs, and one of the proprietors went upstairs with him, leaving no one below. The gentleman was some time in examining them, and finally concluded not to buy. After he was gone some time the proprietor went to the money drawer to make some change and discovered it had been robbed of $17. An old game.

J. HOWARD COWPERTHWAIT SUED.

The widow of Bernard M. Cowperthwait, who was senior member of the firm of B. M. Cowperthwait & Co., Park Row, New York, has brought a number of suits against her brother-in-law, J. Howard Cowperthwait, to recover money which she alleges is due her as her share of the rents of the Park Row premises and also of the profits of the business.

Mr. Cowperthwait died on January 27, 1893, leaving a widow and two children. J. Howard Cowperthwait was then the surviving member of the firm. Under the business agreement that had been made between them the rental



I.

This is the house that Jack Astorbilt.



II.

This is the bed that lay in the house that Jack Astorbilt.



III.

This is the bum all tattered and torn that slept in the bed that lay in the house that Jack Astorbilt.



IV.

This is the footman all shaven and shorn, who discovered the bum all tattered and torn as he slept in the bed that lay in the house that Jack Astorbilt.

of the premises was to be $20,000 a year. Mrs. Cowperthwait was to receive a certain share of the profits of the business, and also a share of the income of the premises; but she alleges that after about a year the payments ceased, and that her brother-in-law then attempted to starve her into accepting $50,000 less than the sum she was entitled to as her share of her husband's interest. Mrs. Cowperthwait declares that since February, 1894, she has not received any rent, and she has brought nine actions in the City Court to have her rights established. She says that she is practically living on charity, as all the income she has from her husband's property is used up in paying interest on mortgages.

Mr. Cowperthwait declares that the rent is due at the end of the year only. He denies his sister-in-law's accusations, and says that he has paid her since her husband's death $78,592. He charges that she has brought a multiplicity of suits for the purpose of harassing him and imposing more costs upon him.

THE FURNISHING OF HOTELS.

Not long ago I stood in the housefurnishing department of a big jobbing house when the purchasing agent of a coasting steamship line came in.

"Send me twenty-five dozen towels, same as last."

"What on earth do you do with all these towels," asked the salesman. "We sent you two dozen week before last."

"Well, the passengers steal them. We lose a hundred on a round trip. It's mostly done by women."

Simon Ford, of the Grand Union, at the hotel men's dinner the other night, told a similar story of the depredations of travelers. And right here it may be said that Mr. Depew should look to his laurels. Mr. Ford didn't deal in "chestnuts," as Mr. Depew does whenever he gets on his feet of late. Speaking of our sky scraping hotels he said, regarding the new one which John Jacob Astor is about to erect: "I think the idea of building a new hotel was suggested to Mr. Astor by that now historic tramp who slept in his spare room. That event must have awakened in John Jacob's breast a wild yearning to keep boarders. I suppose he said to himself: 'The glory of my family was begun by the buying and selling of skins on the borders. I will perpetuate the family glory and see what I can do in the way of skins on the boarders myself. I will put up a house so big and fine that Cousin Bill will think he's running a 15 cent lodging house next door.' And lo! Jacob fell asleep, 'and he dreamed and beheld a ladder set up on the earth, and the top of it reached to heaven, and behold, the four hundred ascended and descended upon it.'"

Apropos of this story by Mr. Ford we present herewith a series of illustrations from Life.

Here is his confirmation of the towel story above:

It should be a fundamental principle with hotel men never to let a guest escape unsatisfied. Should you inadvertently chance upon a guest in the act of absorbing some trifling article of silverware or bric-à-brac, or an eight-day clock, or a pair of blankets, with true delicacy turn your back and affect not to have seen him, lest he be embarrassed, bearing in mind that many travelers take an innocent delight in gathering about them little souvenirs to serve as pleasant reminders of their visits to hotels. It is always a source of gratification to me when I reflect upon the hundreds of happy homes which I have helped to beautify, and the many festive boards throughout the land which are adorned with linen and flashing with silver inscribed with the beautiful motto: "Grand Union Hotel, Ford & Co."



V.

This is the copper summoned at dawn to follow the footman all shaven and shorn, and fire the bum all tattered and torn that slept in the bed that lay in the house that Jack Astorbilt.



VI.

This is the manager taking a horn, who will hire the copper some pleasant morn to bring him the footman all shaven and shorn, and likewise the bum all tattered and torn—he expects to strike the public dumb with the copper, the footman and eke the bum, the bum that slept till they thought him dead, in the silken, pillow-shammed, carved oak bed that lay in the house that Jack Astorbilt.—Life.

THE elevator in the Shelbyville furniture factory of Stewart & Blakely, fell on February 7, two stories with bookkeeper B. A. Harding and an employee named Wood. Both were badly injured by being buried under some table leaves which toppled over at the same time.

NEW ENGLAND TRADE NOTES.



Five floors in the new Safety Fund Block on Main street, Fitchburgh, Mass., have been leased for a period of five years by the Austin Furniture Company. The company will be incorporated under the State law with a paid capital of $25,000. J. B. Austin, formerly of the firm of Ferdinand & Austin, will be president and manager, and J. A. Austin, treasurer. On the first floor will be the general office, ladies' waiting and toilet rooms, fitted up with all the modern conveniences. On this floor will be displayed novelties in fancy and standard lines of furniture. On the second floor will be the treasurer's office, and the carpet and parlor furniture departments. On the third floor will be located the private office of the president and the directors' room. The balance of the floor will be devoted to the display of chamber furniture. The fourth floor will be a general salesroom for dining room and other lines of furniture. In the basement, which is light and well ventilated, will be found stoves, kitchen furnishings, &c. An elevator will make each floor easy of access to the customer, and this will be one of the largest establishments of the kind in the State outside of Boston. Each floor has in round numbers 28x100 feet, making with the storehouse 20,000 square feet. This storehouse will be a two story building in the rear, 30x100, which besides being used for storage will contain the workshop and finishing room. The new rooms will be ready for occupancy about May 1.

The new furniture factory at Beecher Falls, Vt., is 420 feet long by 40 feet wide and three stories high, besides a basement. The machinery is being placed in position. The engine is already in running order. When completed the factory, with the saw mill, will employ nearly 400 hands. The new firm, which controls both mills, is to be styled the "Beecher Falls Company."

Frank Amesbury and Harry Wakefield have opened a furniture store in the Wakefield Block, at Gardiner, Me.

Wm. H. Bell, furniture and carpet dealer, at Worcester, Mass., and Bristol, R. I., will close his store in the latter place.

C. R. Pease, of Nashua, N. H. is now in his new store, known as the Pease Block, comprising 31,500 feet of floor space, with a frontage of 100 feet and plate glass windows. He is making a fine show of carpets and fancy furniture. Mr. Pease started in Nashua in 1879 in a very small store, but has worked his way up until now he has a building and business that would be a credit to a much larger city. Mr. Pease purchased the site of his new building in 1893.

Caulkins & Post, of Middletown, Conn., have bought the furniture stock and business of H. C. Ward, of the same city, and are about to enlarge their premises materially. The building formerly occupied by Mr. Ward is to be doubled in size by an extension at the rear and by the addition of a store next door. The front of the new store is to be remodeled, and will have two immense show windows. Caulkins & Post are a remarkably enterprising, energetic firm, whose great success in the trade has been well deserved.

O'Callaghan & Staples, who have taken the store heretofore occupied by Boyce Brothers, corner of Washington street and Dix place, Boston, and are having it handsomely remodeled for the furniture and carpet business, are to be incorporated as the George P. Staples Company, under the laws of Massachusetts, with a capital of $50,000.

The old Holyoke Furniture Company, Holyoke, Mass., which has been doing business for about twenty years, dissolved by mutual consent February 20, Edwin D. Metcalf going out and H. S. Martin going in, so that the firm will be known in future as Livermore & Martin. Mr. Martin was formerly at Chicopee, Mass., in the same business. He has closed out there and will make his home at Holyoke. Mr. Livermore is known to be a bright and pushing business man and he has with him a partner of the same kind.

The Dover Furniture Company, Dover, N. H., make a very good showing in their line, on account of the push and enterprise of the two bright young men who purchased the business of R. S. Margeson & Co. a year ago, and have increased it to nearly double its former extent. The company is composed of I. Everett Ewer, formerly of Providence, R. I., and J. E. Mooney, who was for three years manager of the Portsmouth Furniture Company. Their carpet department is situated on the first floor of their store and has been recently enlarged. The second, third and fourth floors are occupied by the furniture stock.

W. H. Clark has opened desk warerooms at 175½ Devonshire street, Boston.

At Springfield, Vt., Porter & Angell have succeeded Atwood & Angell in the furniture and undertaking business.

Extensive changes and improvements are to be made in the furniture store occupied by Bradbury & Harris, Oldtown, Me. A large plate glass front will be put in, a hardwood floor laid in the store and much other work done that will tend to beautify and improve it.

E. N. Miller, Brandon, Vt., has moved into a new store.

August Muller, furniture dealer at Stonington, Conn., has supplied the steamer Massachusetts with 1¼ tons of hair mattresses, a full supply for the staterooms and officers' quarters on the boat.

At a meeting of creditors of H. G. Crossley, North Abington, Mass., on the 19th ult., an offer of 10 cents on the dollar was made, and the creditors voted to have the assignee close up the estate unless a better offer was made.

Waterbury claims to have the finest furniture store in Connecticut. S. A. Kingman will open April 1 his new building, which is 40x60 and five stories in height, constructed of brick and stone, with elevators, steam heat and electric light.

Chas. W. Sanford, the ex-tax collector of Concord, Mass., has voluntarily returned home and will resume his old business as a furniture dealer, if allowed to do so. The town council has voted not to prosecute him, as the town lost nothing by his disappearance.

One of the most extensive and best appointed carpet, upholstery and furniture establishments in New England was opened in Portland, Me., February 15, by Hooper, Son & Leighton. It is five stories, in the shape of an L,

one end resting on Congress and the other on Centre streets. It is lighted by electricity, and has two electric elevators. The two lower stories are entirely of glass, the material of the rest of the building being yellow brick. The total floor space is 62,000 feet.

A. O. Whitney, furniture dealer, at Newport, N. H., has purchased the stock of H. L. Barker, of the same place.

Barnes & Reeves, Greenwich, Conn., have sold out to Henry B. Marshall.

Walter Pond has been appointed trustee of the insolvent estate of Sheffer & Naimer, New Haven, Conn.

Webster, Hall & Taplin, Montpelier, Vt., who have leased the Reed Block for twenty years, are to move thither their extensive furniture stock from the "Golden Fleece" about July 1. The owners of the "Golden Fleece" are to move it and put it in shape for an armory for Company H, Capital Guard.

At the second meeting of the creditors of C. A. Plummer & Co., Newburyport, held at Boston on the 15th ult., the investigating committee reported that the assets of the firm were $8,359.91, and that the liabilities as far as known were $7,314.85. After the reading of the report it was unanimously voted that the assignee be instructed to close out the assets in a lump sum at once for the benefit of the creditors and pay the best dividend possible.

Wm. T. Woolley, of Meriden, Conn., has moved into his new building, which is 100 feet deep and 40 feet wide. It has three floors with basement, the latter being used for stoves and hardware. The second floor is to have a carpet room 50x40 feet, with a fine light, which will make one of the finest carpet rooms in Meriden. Mr. Woolley now ranks among the leading dealers of Meriden.

Arthur Damon succeeds Curtis, Damon & Co. at Ipswich, Mass., and is building a fine four story store expressly for house furnishings. It is to be 85 feet deep and 38 feet wide, with four floors and a basement. The second floor will be devoted to carpets. Mr. Arthur Damon has pushed the business for the past two years, and when his new building is completed, which will be about March 15, he will have one of the largest and most complete house-furnishing stores in that part of Massachusetts.

Great preparations are being made by Manager Frank Coe, of the Coe Furniture Company, Torrington, Conn., for the formal opening of the company's store, which is to take place on April 9, and he is ably seconded by his lieutenant, James Connors, commonly called "Happy Jim." There will be music and refreshments, and the affair is looked forward to as a big card. The building is of brick, three stories high, 200x90 feet, and is lighted by electricity. It is so situated by a turn in the street that it can be seen from several points a number of blocks away. The three floors are devoted to a large and varied line, and on the right of the entrance there is a handsome oak staircase, and beyond this is the office, while on the opposite side are reception rooms for men and women.

Send for Thomas Madden, Son & Co.'s Indianapolis, catalogue of parlor furniture, lounges and couches. Everything in it is new.

Join the procession which is moving upon the Hall & Lyon Furniture Company's works at Waverly, N. Y. You saw its chamber suits at the Exposition and know there is money in the goods.

AMERICAN LUMBER IN DENMARK.*

The conditions in Denmark seem so favorable to American lumbermen that I deem it best to say a few words on the subject. In the first place, the local supply is wholly inadequate to the demand and Denmark depends on outside sources for her timber. In fact it is the effort both of the government and landed proprietors to cultivate and not cut down the forests.

The lumber trade is principally supplied from Norway, Sweden and the United States. American white oak is held in highest esteem here, being far superior to the Danish article, which is scarce and poor in quality. One firm, which I consulted, carries only American oak and is of opinion that this particular wood has splendid chances in the markets of Denmark. It is more in demand than any other American wood. Walnut, poplar and pitch pine have also good chances here. Elm and ash are not so much used. They have been imported, but are of no importance now. Boards, planks and sawed lumber are generally preferred and have the quickest sale.

All lumber shipped for sale in Danish markets should be thoroughly dried and seasoned, and American dealers will find it to their interest to bear this fact in mind. For instance, it is said that green walnut logs must be kept two years before using. Oak is used for furniture, ship building and house building, and should be shipped in planks and boards, unless otherwise specially ordered. Walnut is used for furniture, and should always be shipped in boards. Pine is used for ship and house building; poplar for veneering, billboards and furniture, also in the manufacture of pianofortes and carriages. Poplar is also used largely for stoppers to beer kegs, liquor barrels, &c. There is much demand for this wood, and it may be shipped in boards or logs. Maple, I think, also has a future here for veneering and inlaid work.

There is no duty on oak imported into Denmark. Other woods pay a duty of 13 öre (3½ cents) per cubic foot.

The opening of the free port of Copenhagen affords a good opportunity to American dealers. Lumber shipped in bulk can be stored at low rates in the ample yards of the free port and from there be distributed to the various ports of the Baltic, according to the demands of trade.

The free port being considered foreign territory, there is no duty on goods entering to be reshipped on sale. Only when sold for use in Denmark will the customary duty be exacted.

The following are some of the principal lumber men in Copenhagen: Th. & O. Bröchner, Store Kongensgade 63; A. Chr. Hensen & Co., Agents, Österbrogade 3; Aubertin & Co., Nörrebrogade 177; Westphal, Thedin & Co., Nörrebrogade 209; Emil Mottlan, Nörrebrogade 116. American dealers can correspond directly with these firms as to prices, terms, &c. Robert J. Kirk, Consul.

Copenhagen, December 12, 1894.

Do not look at that curly birch dresser which belongs to the No. 265 suite of John Stengel & Co., of Dayton, Ohio, shown in their advertisement elsewhere, unless you are prepared to send a sample order.

* From advance sheets of Consular Reports for March.

PHILADELPHIA

Samuel Strauss, 1702 Columbia avenue, denies the report that he will go out of business April 1.

Stout Brothers have succeeded the Philadelphia Folding Bed and Desk Company at 921 Arch street.

The Grand Rapids Seating Company are to furnish 6,000 chairs for the grand stand in the baseball ground here.

Allen & Brother, furniture and upholstery goods, Twelfth and Chestnut streets, are looking for a site for a new store at Sixteenth and Chestnut streets.

A. Landenberger & Co. have recently opened a furniture store at 2651 Germantown avenue. The firm is composed of Mr. Landenberger and Julius Keppler, Jr.

L. M. Harris has purchased the stock, &c., from the assignee of Phillip Goldberg, 1700 South street, and is to continue the business, with the latter as manager.

G. Walker Kelly & Co., furniture manufacturers' agents, 223 and 225 Second street, have dissolved, Mr. Taggert of the firm withdrawing on account of ill health. On the 8th inst. the firm's building was visited by fire and everything in it was destroyed. They had insurance amounting to $2,500. G. Walker Kelly continues alone.

CARPETS FROM COLUMBUS, OHIO.

The selling of carpets from samples by furniture dealers is a rapidly growing feature and it has become an important one with many dealers that heretofore never handled a yard of carpet. Naturally one particular element in its success is to draw supplies from the nearest possible point, and in this connection David C. Beggs & Co., of Columbus, Ohio, call atention to their assortment on page 61 of this issue. This firm are exceptionally well located to quickly fill orders for the Middle and Southern States, and will make one merchant in every town exclusive agent for their goods. The only capital involved is the cost of a line of 1½ yard samples, amounting to from $5 upward.

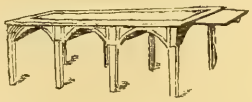
Beggs & Co. operate one of the Ames electric carpet sewing machines, which can sew enough carpets in a day to cover a good sized town, and therefore this firm can cut, sew and ship almost any carpet on the day the order is received.

In reality a merchant with their line of samples is selling from one of the biggest carpet stocks in the country.

They have 350 different patterns in all grades of carpeting, from a Wilton down to a cheap cotton Ingrain, and have sixty-five different patterns in Body Brussels alone.

Mr. David C. Beggs is a wholesale and retail carpet merchant of many years' experience, and Beggs & Co. do the largest carpet business in Columbus, hence their samples represent the choicest selections of the leading mills, and have already proved to be good sellers in the firm's own big establishment. The following States are especially catered to by this house: Ohio, Indiana, lower Illinois, Michigan, Western Pennsylvania and New York, West Virginia, Virginia, Kentucky, Tennessee and North Carolina. Remember that the samples are confined to one dealer in a town, and consequently he has no competition on the same patterns. We urge all dealers in the above named States to send to David C. Beggs & Co., Columbus, Ohio, for a catalogue and full particulars relating to the cut order carpet business.

JUDGE HOAR'S TABLE.



The table pictured herewith has a history which makes it most interesting and valuable.

It has stood for years in the centre of the office of the late Judge E. Rockwood Hoar, in Boston.

From the administration of Madison to that of Grant it was in the Cabinet meeting room in the White House at Washington. Around it for more than half a century had gathered the executive brains of the nation, and upon its plain green cloth covering had been signed many a paper of state. At the beginning of Grant's administration the White House had been refurnished. The ancient furniture was sold, and Judge Hoar, who was then Attorney General of the United States, purchased this Cabinet table, sending it to Massachusetts.

It is of solid mahogany, very heavy and severely plain. The size is about 9 feet by 4 feet. The green cloth on top has faded considerably with age, but the eight legs which support it are as firm as ever.

Under this mahogany have been stretched the long and short legs of Presidents Madison, Monroe, Adams, Jackson, Van Buren, William Henry Harrison, Tyler, Polk, Taylor, Fillmore, Pierce, Buchanan, Lincoln, Johnson and Grant, and of all the famous men who have been their chief advisors.

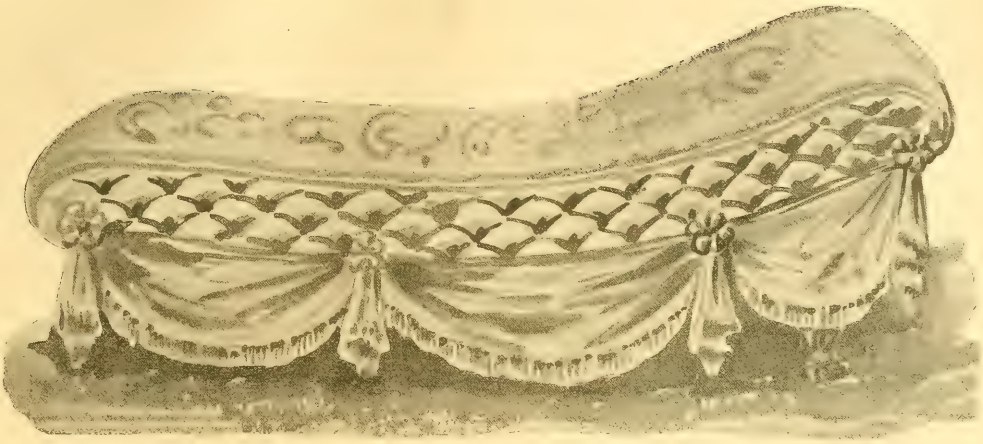
AN ENCOURAGING REPORT.

Secretary Wm. Hulin of the Chicago Wood Finishing Company, the well-known finishing room supplies concern, says: "Trade generally this year is much better than it has been since the spring of 1893. In some localities some furniture manufacturers do not seem to have felt the improvement as much as it has been felt in some other lines, but the aggregate volume of business is considerably larger than it has been for two years past. Any of your readers who has not received a copy of our new brush catalogue, and who is a large buyer of brushes, should not fail to write us for one."



Travelers who visit Indianapolis will be glad to learn that the reports of damage done to the Denison Hotel there by the recent fire have been greatly exaggerated. Mr. T. J. Cullen, manager of the house, informs us that out of four hundred guest rooms, less than a dozen are affected and the business of the hotel has not been interrupted in any way.

The man who wants to do business these days has to hustle for it, but if he hustles in person he finds it difficult—exceedingly difficult—to be in more than one place at a time. He's not built that way! But an advertisement in The Furniture Trade Review would talk for him, and sometimes to better purpose, in thousands of places at once.





COUCHES.

Designed for THE FURNITURE TRADE REVIEW by Julius Kretschmer, 21 Montrose Boulevard, Chicago.

THE FIRE RECORD.

February 12—Building 10 to 16 Lock street, Buffalo, N. Y.; fourth floor occupied by J. H. Bullard & Co., spring bed manufacturers, whose loss was about 50 per cent. of the insurance, which was $4,000.

February 13—Building occupied by Thos. J. Ready, furniture dealer, Lynn, Mass., destroyed. Loss, about $12,000; insurance, $4,500. * * * Main building of Janesville (Wis.) Chair Company's plant destroyed, together with boiler house and number of small buildings adjoining. Loss, $12,000 to $15,000; partially insured. * * * Saw mill and furniture factory of Robert E. Ferguson, 143 to 151 Wallabout street, Brooklyn. Loss, $20,000.

February 14—Building occupied by the C. A. Dorney Furniture Company's retail store, Allentown, Pa. Loss, $30,000; insurance, $18,000.

February 15—The Coral (Mich.) Chair Factory, owned by Soules & Broadenberry. Loss, $3,000; small insurance. This is the second time the shop has burned inside of five years.

February 19—Fire in furniture store of Rahn & Bottrell, Appleton, Wis., caused loss of $5,000 on stock and $500 on building. Damage to stock was largely by smoke and water. Insurance on stock, $5,500; on building, $5,000. Losses covered by insurance. * * * Fire started in Rowland & Beal's furniture store at Hamilton, N. Y., and before the flames were under control forty buildings were in ashes, and property valued at $400,000, upon which there was $250,000 insurance, was destroyed.

February 21—Furniture store of Chas. H. Johnson at Norfolk, Neb., badly damaged. Insurance, $7,200. * * * M. W. Frantz's furniture store at Clearspring, Md., destroyed. Loss, $800.

February 25—Conrad Eckhardt's furniture store at 59 West Fourteenth street, New York. Damage, $18,000.

February 26—Hood, Gale & Co.'s veneer works and the factory of the Warren Extension Table Company at Warren, Pa., completely destroyed. Loss to table company, $26,000; insurance, $13,800. Loss on veneering works, $80,000; insurance, $59,500.

February 27—Plant and stock of the American Folding Bed Company at Sheboygan, Wis., damaged $4,000. Insured. * * * Breinig & Co.'s stock of furniture at Terre Haute, Ind., damaged to the extent of $1,000. Insured.

February 28—Factory of the St. Joseph Folding Bed Company, at Blackrock, Ark. Loss, $35,000; said to be no insurance. * * * Allison Furniture Company's factory, at Janesville, Wis., totally destroyed. Loss, $4,000; insurance, $3,700.

March 3—Large fire in Toronto, Canada, destroying $1,200,000 worth of property. Among the sufferers are: J. F. Brown & Co., who occupied a portion of the Imperial Bank building, and whose stock was totally destroyed, entailing a loss of $30,000, and C. F. Adams & Co., the roof of their Building being burned through and the stock much damaged by water.

March 5—V. Dale's upholstery shop at 1778 Lexington avenue, New York. Loss, $400.

THE TRUSTEES' MEETING.

At the regular meeting of the American Furniture Manufacturers' Exposition Association held March 5 all the members were present. The treasurer reported a cash balance on hand of $5,219.50, while the secretary reported the receipt of reservation of space from members of the association who had previously exhibited to the extent of 129,900 square feet, and from manufacturing concerns who have not previously exhibited but are now applicants, 18,000 square feet, and from kindred trades 1,300 square feet, making a total of 149,200 square feet. A committee was appointed to confer with the management of the building with a view of securing additional space and reported that they had secured one floor more, containing 34,800 square feet, so that there will be available at the next exposition 158,400 square feet, of which 149,200 have already been subscribed. An additional space was also secured in the building where goods could be left sixty days after the close of the exposition at an expense of 3 cents per square foot for the space actually occupied.

The rules to govern the next exposition were adopted, and the opening date fixed for July 8 and the closing August 2. It was decided that hereafter admission to the exposition should be limited to retail furniture dealers who carry a general stock, and to exclude manufacturers and manufacturers' agents who may in their warerooms conduct a retail business to a greater or less extent. It was also decided that salesmen of retail houses must bring a written request from their employers before admission will be given. A committee, consisting of Messrs. Medicus, Spratt and Cumings, were appointed to perfect arrangements with the railroads for reduced rates for the exposition. The committee on European matters reported that they would sail March 27 on the steamship Paris and return on the steamship New York, sailing from Southampton May 11.

EXPORTS OF FURNITURE.

Following are the exports of furniture from New York for the four weeks ending March 6.

Port.	Value.	Port.	Value.
Amsterdam	$50	Hamburg	$140
Antwerp	164	Havre	500
Argentine Republic	750	Hayti	4,383
Bolivia	82	Leith	475
Brazil	2,849	Liverpool	3,615
Bristol	75	London	6,607
British Australasia	1,280	Manchester	44
British Africa	4,944	Mexico	3,764
British East India	20	Milan	300
British Honduras	111	Naples	200
British West Indies	4,555	New Zealand	1,447
British Guiana	816	Peru	
Central America	5,052	Porto Rico	326
Chili	713	Portuguese Africa	55
Cuba	4,274	Rotterdam	8
Danish West Indies	76	Southampton	70
Dutch Guiana	655	San Domingo	853
Dutch West Indies	240	Swansea	80
Ecuador	3,902	U. S. of Colombia	1,245
Frankfort	17,000	Uruguay	216
Florence	6	Venezuela	1,682
French West Indies	261	Vienna	50
Glasgow	2,088		

MILEAGE TICKETS AS CURRENCY.

The Wabash Railway Company has granted a novel privilege to the holders of its mileage books, in making arrangements by which the books may be offered as currency at any first-class hotel or theatre in any city on the Wabash system. An arrangement has been made with the hotels to honor the coupons at their face value, redeemable at any Wabash ticket office.

The idea is to accommodate traveling men who may find themselves short of cash and cannot wait for a remittance. The coupons are also good for theatre tickets, sleeping and dining car accommodations, and in some cases clothing and men's furnishing stores will take them. Local hotel men say the plan is a good one, and will do away with the risk and nuisance of cashing traveling men's checks and drafts. It is said other roads will take up the idea and try it.

A BLOW AT INSTALMENT HOUSES.

The following act was introduced in the Senate at Albany by Senator O'Donnell on February 28. It was read twice, ordered printed, and when printed to be committed to the Committee on Judiciary. It reads as follows:

To Regulate the Foreclosure of Mortgages and Liens on Chattels.

The people of the State of New York, represented in Senate and Assembly, do enact as follows:

Section 1. No mortgage or lien on household goods, mechanics' tools or other chattels, except from levy and sale on execution, shall be foreclosed except in a court of record, and no such personal property shall be taken before final judgment from the possession of such mortgagor or lienor, except by the sheriff under an order of a judge of a court of record, nor shall any such mortgage or lien be foreclosed unless both husband and wife, if the said mortgagor or lienor be married, shall have joined in the making thereof.

This act shall take effect immediately.

Without a doubt such an act as this would be a blow to the hundreds of furniture houses who sell goods on the instalment plan throughout the State. Should the bill pass the result would be that the purchaser of goods from one of these establishments who wished to evade payment could do so with comparative impunity, as the court costs and sheriff fees when shouldered by the instalment dealer would far more than eat up his profit on the goods.

There is no doubt that in thousands of deserving cases the instalment house has been a godsend to the struggling and deserving workman who sincerely desires a home and fireside. So long as this is the case—and it cannot be gainsaid—the reputable retailer of furniture on the instalment plan should be encouraged and not hampered by the laws of this State.

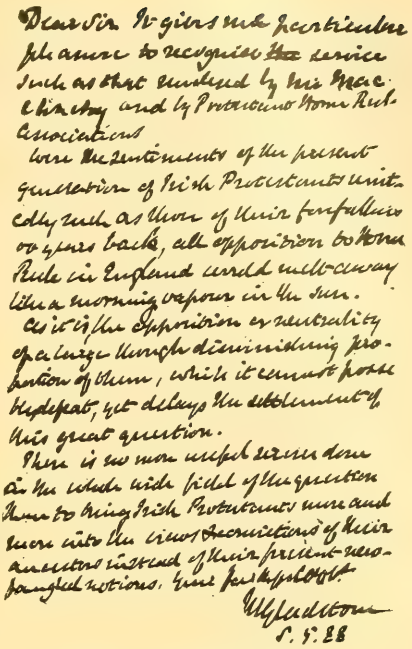
THE MILLER TABLE COMPANY.

The cut shown herewith is the new No. 35 extension table manufactured by the Miller Table Company, West Farmington, Ohio. This company was established in 1872, and is now in new quarters, with new machinery throughout and new styles.

Buyers at the New York Exposition no doubt remember this line, which was in charge of R. S. Kingman. It was one of the best there. The company makes splendid goods



for the money, and the best finish and finest quartered sawed oak is used. It saws its own logs, buying the timber in the woods. The company has just got out a very handsome catalogue, which will be mailed on application.



FROM "THE GRAND OLD MAN."

In the possession of Uriah M'Clinchy, the well-known baby carriage manufacturer of this city, is a postal card written to him by the Rt. Hon. W. E. Gladstone personally, which he values very highly, and which through his courtesy The Review reproduces herewith. This postal is perhaps the only autograph communication from Mr. Gladstone in this country and was written to Mr. M'Clinchy on an occasion when that gentleman was banqueted by the Gladstone Branch of the Home Rule Association at Banbridge, Ireland (Lord Arthur Hill's district), a few years ago upon his departure for his American home.

Mr. M'Clinchy was an ardent supporter of Home Rule and widely known in that connection in Ireland. At his house, 275 Ninth street, Brooklyn, he has a scrapbook full of interesting notices from the European press alluding to his leadership, which he cherishes even more highly than he does his present patents on improved baby carriages.

NEW FIRMS.

Ed. Rose, 612 Market street, Chattanooga, Tenn.; Art. Stevens, Pleasantville, Ia.; C. D. Maus & Co., Creston, Ia.; Z. T. Staley, Biggsville, Ill.; Capt. Rue, Hartland, Minn.; L. D. Adams, Covington, Ga.; Edwin Case, North Liberty, Ind.; W. L. Hellin, Akerman, Miss.; F. W. Searles, Wittenberg, Wis.; M. L. Williams, Coon Rapids, Ia.; G. F. Whitney & Co., Rudd, Ia.; Mrs. J. V. Eggers, Lancaster, Mo.; Byford Jones, Montpelier, Ind.; G. C. Lowe, Hudson, Mich.; W. J. Naughton, Parnell, Ia.; W. A. Oliphant, Orient, Ia.; T. J. Wilson, Hammondsport, N. Y.; L. H. & L. D. Sahler, Kingston, N. Y.; A. C. Raker & Co., Marathon, N. Y.; W. R. Camp & Co., Tyrone, Pa.; A. C. Kuntz, Chambersburg, Pa.; Kern Furniture Company, Norfolk, Va.; Isaac Densmore & Son, Corinth, N. Y.; A. G. Virkler, Lowville, N. Y.; Medina (N. Y.) Chair Company; Radford (Va.) Furniture Company; John Gaffney, Far Rockaway, N. Y.

F. RHONER & CO.

In June, 1894, Frank Rhoner & Co. obtained an extension of six, nine and twelve months. At that time the liabilities were $31,000; assets, $84,000, and Mr. Rhoner had property valued at $64,000, against which were liabilities of $15,000. The first notes were met. The second, which came due February 18 last, went to protest.

Learning that a chattel mortgage in favor of Freda Rhoner, wife of Frank Rhoner, for $12,696 had been placed, Abram Kling, acting for creditors representing $2,990, attached the property and placed it in the hands of the sheriff. The property was to have been sold on March 6, but the sale was postponed. On the 8th inst. John Alexander Koones was appointed receiver for the firm in supplementary proceedings, on the application of George H. Reeves, a creditor.

Mr. Rhoner has been in business for thirty-five years and has borne an unblemished reputation. All who know him and his partner, Edward W. Schutte, will wish them safe deliverance from their troubles.

SAWDUST.

G. W. Whitman gives up his furniture business at Fenton, Mich., and removes to Marlette, same State, where he goes in partnership with another man in the same line.

The chair factory at Janesville, Wis., which was destroyed last month is not likely to be rebuilt. It was a very good property, employing in good times 106 men. Sixty were on the payroll at the time of the fire. The owner has received an offer of a cash bonus of $10,000 for the location of the factory in another place.

The articles of incorporation of the Fairfield (Ia.) Furniture Company, which has succeeded the Fairfield Manufacturing Company, have been filed with the county recorder. The incorporators and directors are: Ed. Campbell, Jr., A. C. D. Bradshaw, J. P. Manatrey and N. S. Bright. The capital is $50,000, $30,000 of which is paid up.

In the matter of the assignment of Albert F. Tanner, successor to Frank A. Lappen & Co., Judge Johnson, of Milwaukee, has ordered Assignee H. Segnitz to accept the bid of the Tanner Company for the entire assets in his hands January 24, 1895, less book accounts and cash on hand. The bid was $27,000. A. F. Tanner is president of the new company, and R. W. Tait is secretary and treasurer. The new company has a capital stock of $100,000.

The I. H. Dewey Furniture Company et al., judgment creditors of Neve & Child, Salt Lake City, in the sum of $1,042.80 have begun suit against Neve & Child and Emma D. A. Bertelsen Neve, asking that the preference to Mrs. Neve in the sum of $1,238.85 in the assignment of the firm of Neve & Child be set aside, and that goods and cash given her in payment of her claim to the amount of $1,064 be declared to have been received in trust for the plaintiffs, and that they have judgment against her for that amount.

Charles Wilhelm, of the Orchard-Wilhelm Carpet Company, Omaha, was in Chicago last month, primarily to look over the furniture market, as his concern has recently added furniture to its stock. The company bought out Parmalee & Otis, who conducted the furniture business in a portion of its building, and is enlarging the assortment by new purchases, intending to make furniture an important part of the line hereafter. Mr. Wilhelm says that circumstances during the past year or more have been particularly against a good business in Omaha, but that he now feels that the depressing conditions are passing away and looks for a good spring business.

The Meck Furniture and Carpet Company, Davenport, Ia., has leased a new four story brick building, 65x125 feet in size, on the Renwick Block, and will move into it about the 10th inst. The officers of the new company are C. A. Meck, president; A. Henigbaum, secretary; W. J. Henigbaum, cashier and head bookkeeper.

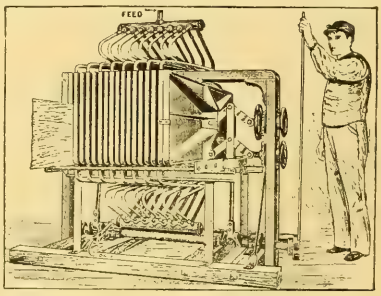
The application of I. T. Kenney for the appointment of a receiver of the Houston (Tex.) Furniture Company has been granted and Mr. T. Hadley Franklin named as receiver of the company, his bond being fixed at $2,500. The company, which consisted of I. T. Kenny and L. T. Duvall, made an assignment some months since, naming A. F. Lumm trustee. Mr. Lumm filed a bill of sale in the County Clerk's office last December, showing that he had transferred the remainder of the stock of which he was made trustee to M. E. Duvall for a consideration of $1,410.

HOW TO SUCCESSFULLY AND RAPIDLY DRY VENEERS.

The "Nichols" new portable veneer dryers simply astonish the old school philosophers in their capabilities of perfectly drying all kinds of veneers; for instance one-twentieth inch stock is dried in less than five minutes. It simply shows the progress of the inventive mind.

This challenger and time saver has fully eclipsed the luminary above in the blue canopy for drying properties, and is not governed by atmospheric conditions to radiate its heat, but being portable can be placed in any room or workshop,

The plates or platens are in the reverse position to those in the lumber dryer, as they stand on edge instead of lying flat and are



covered with heavy cold stretched sheet steel sufficiently thick to retain heat, making a solid, smooth surface, and move in a sidewise direction and are opened and closed by a hand lever several times during the process of drying. This allows the moisture to escape which rises or goes up from the hot plates or platens, like vapor from water poured or dropped on to the top of a hot stove; and what is more important, it allows the veneers to shrink, although the dryer is only open for a few seconds at a time. The instant pressure is removed the air strikes the veneers and the shrinking takes place; then the lever is thrown down again, which puts on the pressure for a few more seconds, and the drying is accomplished by this opening and closing the platens at intervals of more or less time; governed of course by the thickness of the stock to be dried.

Those dryers are adjustable to any thickness and are made in various sizes and shipped upon a permanent foundation ready for steam connection. Steam is taken in at the top and flows to the drip by gravitation, circulation being perfect. One boy can operate two or more dryers at a time, and a limit can be hardly estimated of their combined possibilities.

For quotations on either the lumber dryer, described on the following page, or the veneer dryer send dimensions of your stock, kinds and amount you wish to absolutely dry daily to Messrs. Nichols & Howard, sole proprietors and manufacturers, 257 Broadway, New York city.

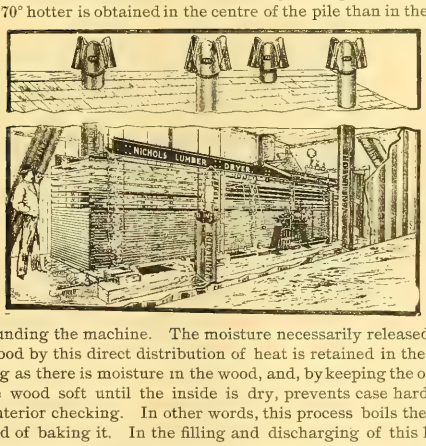
HOW TO THOROUGHLY KILN-DRY LUMBER.

A barrier against the advancing demand for absolute kiln-dried lumber, fulfilling in every sense of the word kiln dried, has been removed, and the accompanying illustration represents the perfected system, and may be fully understood by the following explanatory comments:

First—The construction of an air-tight room or building, having the vent and ventilators so arranged that at all times the circulation and condensation can be under perfect control from the outside of kiln room.

Second—In this room place the Nichols improved dryer, which consists of a series of platens made of wrought iron and steam pipes 65 inches wide and either 16 feet or 28 feet long. The crossbars are oval edged, perforated to allow the steam pipes to pass through tenoned and mortised into side rails 10 inches apart and riveted, making a rigid frame. These crossbars are oval and have the least possible bearing surface upon the lumber, and take the place of pickets or sticks and are always in place, giving a bearing to the stock to be dried every 10 inches. The steam pipes which run through these crossbars do not come in direct contact with the lumber, but the heat is so evenly distributed the entire length and width of each of the platens that no part of the board is subject to an uneven temperature. These platens are suspended one above the other in a strong framework of iron, making them absolutely fireproof, and are separated by hydraulic power, lifting from top frame one after another, and are so made as to open one from another to suit the requirements of the different thicknesses of stock to be dried.

Operation—With these platens separated, the material to be dried is placed between each platen, and the rams are released by opening valve, thereby allowing each platen to close down on to the wood, bringing the stock of each board between them straight and flat and confining it there until dried. This prevents warping. Steam is then let into the pipes which applies itself to both sides of each board at the same time. In this way a temperature of from 50° to 70° hotter is obtained in the centre of the pile than in the room



surrounding the machine. The moisture necessarily released from the wood by this direct distribution of heat is retained in the room as long as there is moisture in the wood, and, by keeping the outside of the wood soft until the inside is dry, prevents case hardening and interior checking. In other words, this process boils the wood instead of baking it. In the filling and discharging of this kiln it can be readily seen how easily the material can be handled, thereby saving time, labor and expense of several men required in the old way of piling, to say nothing of the pickets and sticks used.

The boiler pressure is regulated so any degree of heat may be delivered to the kiln necessary. Either exhaust or live steam may be used, as the heat is applied so direct.

These kilns are made in two sizes, 16 and 28 feet. Their capacity depends upon the number of platens and their length and width, and by their rapid and perfect drying an achievement has been accomplished which places them as a recognized boon to anyone who uses kilns.

Business men will need no better testimonials than the record of our present apparatus, which will dry poplar, basswood, elm, gum, pine, sycamore, walnut, mahogany, cherry, birch and other well air-dried inch woods in twenty-four hours or less. Oak, hickory, cypress and yellow pine under same conditions require about double the time. The gre[illegible]ng of time by the use of these kilns is not speculative, but a demonstrated fact.

Special Notices.

Advertisements under this heading $1.00 each insertion for twenty words or less, and five cents for each additional word.]

A Rare Opportunity—A splendid chance to the right man; must be thorough in furniture and carpets and best of reference required; to such a man with a amount of $10,000 an interest and important position will be given in a large retail furniture and carpet house established over twenty years and doing an extensive cash and credit business on one of the best avenues in Brooklyn, N. Y. Address "S. P. & H.," Sub Station No. 2, Brooklyn, N. Y.

TO LEASE for a term of years,

15 AND 17 ELIZABETH STREET

Two six story brick buildings.

Plot, 50x94.

Apply to

RICHARD V. HARNETT CO.

71 and 73 Liberty Street, New York.

Superintendent—A man of large experience as superintendent in furniture manufacturing desires position with a good house; for the past twelve years superintendent in one of the best houses in the country; can give satisfaction. Address "Experience," care of The Furniture Trade Review.

Wanted—Traveling salesman for New York house to sell mahogany and all kinds of veneers; must have thorough knowledge of the furniture and piano trade. Address "Mahogany," care of The Furniture Trade Review.

Salesmen Wanted—To carry a good folding table as side line; 10 per cent. commission. W. C. Osborn, Grand Rapids, Mich.

Salesmen's Cards.

Chickering, G. A., Heywood Brothers & Co., Baltimore.

Harley, Jos. M., F. Mohr & Co., New York.

Keeney, W. B. { Burrows Brothers & Co., Ltd., M. Singer, A. C. Norquist & Co., } Somerville, Mass.

Lee, S., A. Cutler & Son, Buffalo, N. Y.

Mills, John H., Moller & Schumann, Brooklyn, N. Y.

Mott, Alfred M., Brooklyn Chair Company, Brooklyn, N. Y.

Myers, J. G., Sikes Chair Company, Brooklyn, N. Y.

O'Mara, S. D., { Chautauqua Desk Company, Jamestown Furniture Company, } Brooklyn, N. Y.

Richardson, George, S. P. Porter, Salem, Mass.

Rulison, H. S., Binghamton Chair Company, New York.

Schafer, Henry, Maher Brothers, Flemington, N. J.

Schreiber, Jos., Watsontown Table Company, Brooklyn, N. Y.

Summers, Case, Langslow, Fowler & Co., Rochester, N. Y.

NATIONAL FURNITURE MANUFACTURERS' ASSOCIATION.

(Organized at Grand Rapids, January 29, 1889.)

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62 BOWERY.

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Chautauqua Desk Company; S. D. O'Mara, 148 Atlantic avenue, Brooklyn.

Chicago (Ill.) Wood Finishing Company; L. C. King & Co., 171 Front street.

Dexter, H. C., Chair Company, Black River, N. Y.; Geo. H. Freeman, 40 Elizabeth street, New York.

Elmira Table Co.; S. P. Porter, 185 and 187 Canal street.

Fay, J. A., & Egan Company, Cincinnati; George Place, 120 Broadway.

Fort Plain Furniture Company; J. W. Chesebro, 191 Canal street.

Grand Rapids Desk Company; Fawcett Brothers, 380 Hudson street.

Hamilton Furniture Company; S. G. Estabrook, 50 Elizabeth street.

Jamestown Furniture Company; S. D. O'Mara, 148 Atlantic avenue, Brooklyn.

Jamestown Lounge Company; Theodore C. Kemmerer, 179 Canal street, New York.

Milner & Wolcott Company; Empire Desk Company, 406 Broadway.

Montgomery (Pa.) Table Works; W. A. Stokes & Co., 30 Warren street.

New Athens Furniture Company; J. P. Gaylord, 380 Hudson street.

Posselius Brothers Furniture Manufacturing Company; W. S. Cohen, 311 West 116th street, New York.

Powell, W. M., & Co.; the Leggatt-Groves Company, 98 Fifth avenue.

Rand & Leopold Desk Company; Fred'k Goll, 175 and 177 Canal street.

Robbins Table Company; Fawcett Brothers, 380 Hudson street.

Rockford Desk and Furniture Company; J. P. Gaylord, 380 Hudson street.

St. Johns Manufacturing Company, St. Johns, Mich.; Frederick Goll, 175 and 177 Canal street.

Warren Table Works, Warren, Pa.; J. W. Chesebro, 94 to 98 Mott street, New York.

Weissner, Oscar A. E., Brooklyn, N. Y.; W. H. Brockmeyer, 27 Union square, New York.

Williamsport Furniture Company, Williamsport, Pa.; F. West Page, 491 Third street, Brooklyn.

DISTRIBUTION OF AMERICAN VARNISH.

FOLLOWING are the exports of American varnish from the port of New York for the four weeks ending March 6:

Port.	Value.	Port.	Value.
Berlin	1,789	Hayti	13
Brazil	10	Hull	735
British West Indies	186	Japan	259
British Australasia	233	London	765
British Africa	437	Mexico	487
British Guiana	8	Nova Scotia	32
Central America	234	Peru	30
Chili	128	Porto Rico	57
Cuba	840	Stuttgart	1,658
Ecuador	96	Rotterdam	478
French West Indies	23	U. S. Colombia	310
Glasgow	5,197	Venezuela	241
Hamburg	3,293	Vienna	1,958
Havre	1,255		

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American Chair Manufacturing Company, Brandt, Pa	73
American Mirror & Glass Beveling Co., Grand Haven, Mich.	12
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Amsden, C. E., Pythian Temple, Grand Rapids, Mich	87
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Batavia Carriage Wheel Company, Batavia, N. Y	90
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Boyd, Harley & Co., 1122 Market street, Philadelphia, Pa	78
Buckeye Chair Co., Ravenna, Ohio	68
Buckeye Folding Chair Co., Warren, Ohio	80
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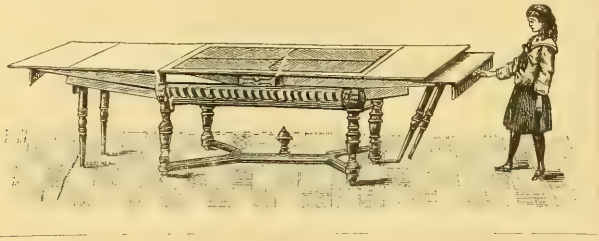


IN WRITING US ALWAYS MENTION THE "FURNITURE TRADE REVIEW."

- - THE - -

Perfect Automatic Extension Table Co.,

260 Canal Street, New York.



The Perfect Automatic Extension Table.

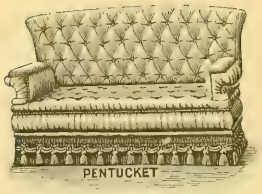
The Only Practical and Durable Automatic Extension Table Made.

IN this table the great inconvenience of storing away the leaves, and the trouble of removing things from the table when you wish to enlarge the same, is avoided. The extra leaves and folding legs are carried in the body of the table, and, taking their places automatically, can easily be drawn out or pushed back by a child. The Perfect Automatic Extension Table is made in all sizes and styles, from the plainest to the most elegant.

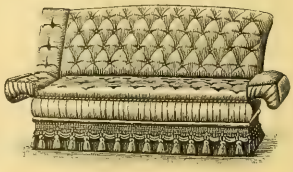
FOR SALE BY ALL FIRST-CLASS FURNITURE DEALERS.

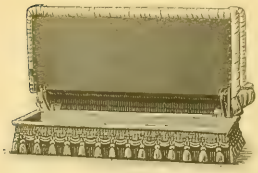
The Pentucket Sofa Bed

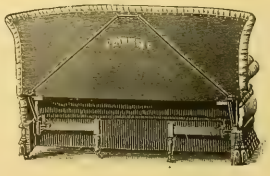
Is the "Princess" Of all Combination Furniture.









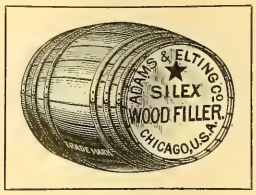


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A commodious and comfortable Bed, 6 ft. 2 in. long, 3 ft. 11 in. wide.
A convenient lounge, with reclining back.
An exceptionally spacious Clothing Box.
The Automatic Back Legs entirely out of the way.

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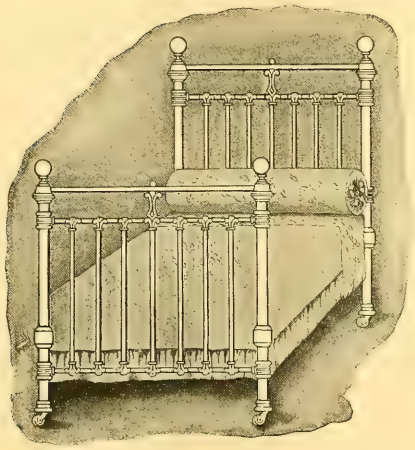
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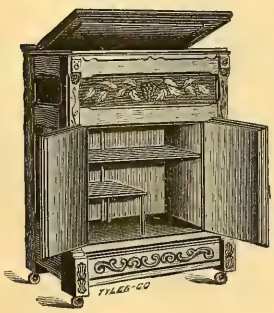
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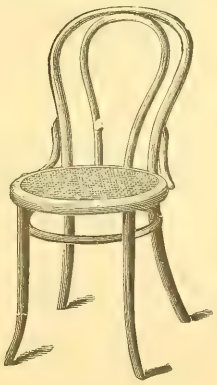


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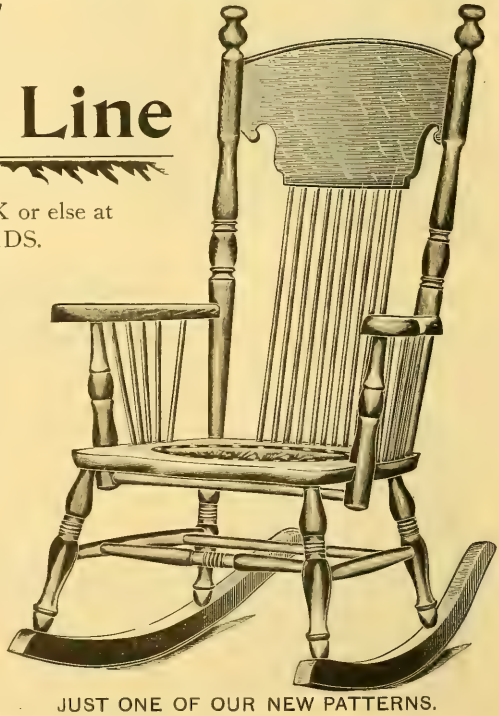
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And Other Imported Woods

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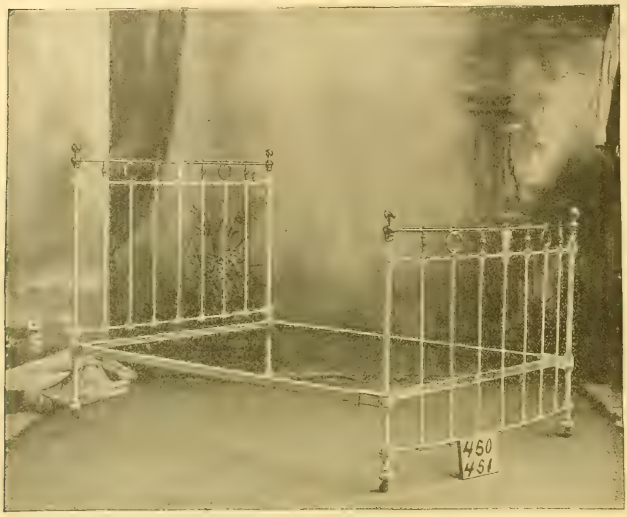
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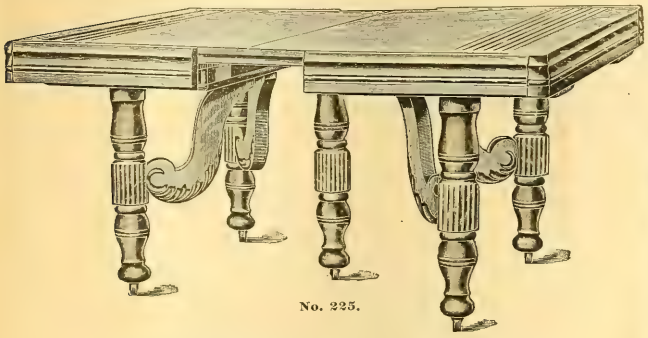
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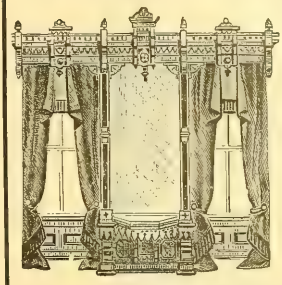
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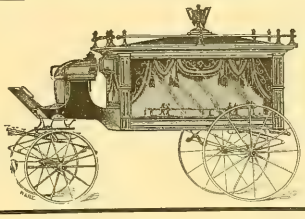
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OUR STOCK large and varied enough to supply all needs.

Send for Descriptive Catalogue for both Carpets and Curtains.

We are the PIONEERS in the CUT CARPET BUSINESS.

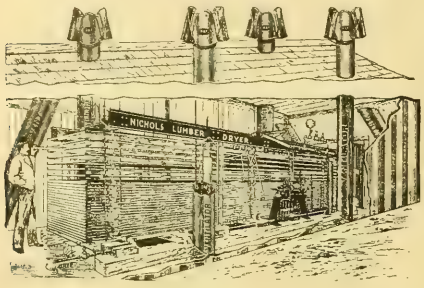
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ENTIRELY NEW SYSTEM OF VENTILATION.
Avoids case hardening, warping or injury of any kind.



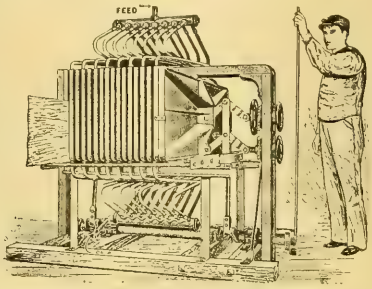
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They cost less in ratio to their capacity and will save at least 20 per cent. over other methods, and *thoroughly* dry stock in one-quarter the time.

NO special room required for the NEW PORTABLE VENEER DRYER.

They are shipped upon permanent foundation, tested and ready for steam connections. Made in various sizes and adjustable to *any thickness.*



The platens are separated in a sidewise direction simultaneously and are covered with heavy cold stretched sheet steel, making a solid, smooth surface.

ALL VENEERS stand edgewise between platens, and when drying the hand lever which opens and closes the platens is thrown down suddenly; this allows the moisture to escape and veneers to shrink freely. *Avoids checking.*

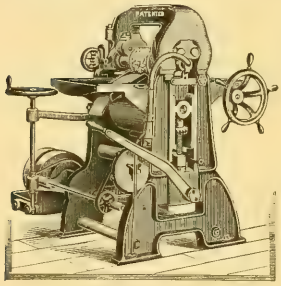
Perfect circulation, easily operated. All kinds of veneers can be dried in a *few* minutes without waste or injury.

Require less than 15 lbs. steam pressure. For quotations send dimensions of your stock, kinds and amount you wish to *thoroughly* dry daily.

TESTIMONIALS FURNISHED.

NICHOLS & HOWARD, Sole Proprietors, 257 Broadway, New York.

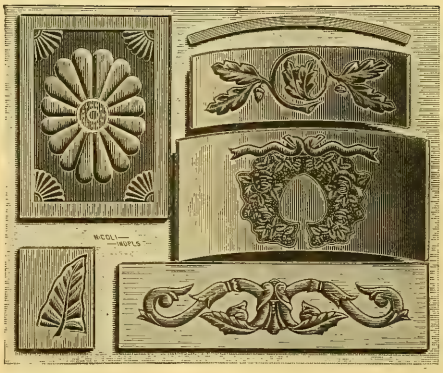
Art Embossing Machine Co.



INDIANAPOLIS, IND.,

MANUFACTURERS OF

Wood . . . Embossing Machines . and Dies. . . .



WE GUARANTEE THE SUPERIORITY OF OUR MACHINES IN EVERY SINGLE PARTICULAR.



This Scroll shows a photograph from a Drop Carving, made by the Art Embossing Machine.

IF YOU ARE INTERESTED, WRITE FOR CATALOGUE AND SAMPLES OF WORK.

Our Machines weigh 2,000 to 2,500 pounds, possessing weight, strength, durability and adaptability to the work required never before attained in this line of machinery.

☞ *LOOK AT THESE CUTS,*

— SHOWING THE —

Gair Queen Drapery Rings.

THE IDEAL AND ONLY RING ENABLING STYLISH DRAPING AND PERFECT BOX PLAITING.

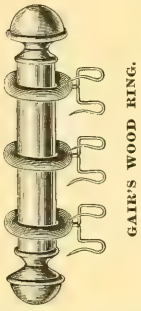
M. GAIR, Sole Owner and Manufacturer,

51 Leonard Street, New York.

SAMPLES AND PRICES ON APPLICATION.



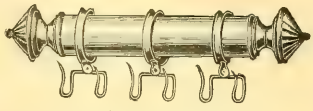
GAIR'S VESTIBULE RING.



GAIR'S WOOD RING.



GAIR'S TUBULAR RING.



GAIR'S CONCAVE RING.

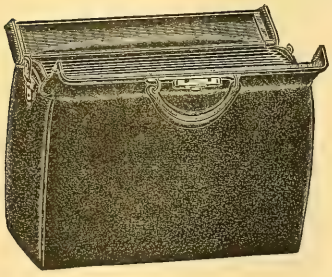
Patented August 28, 1894, in United States, Canada and Foreign Countries.

SAY!

Did you send for that New Catalogue just issued by the

WOODARD FURNITURE WORKS, OWOSSO, MICH.?

PAUL EIFERT, Manufacturer of . . .



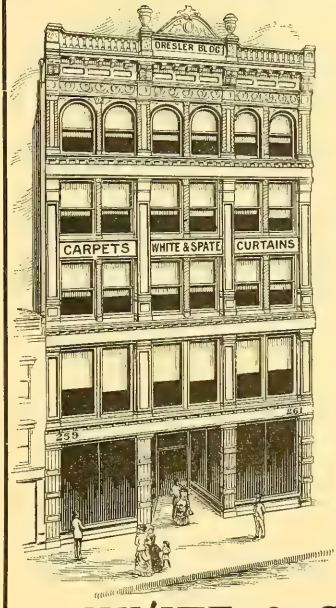
Our Latest Furniture Photo Case.

TRUNKS, . .
Traveling Bags,
Sample Trunks
and Sample Cases.

We make Sample Cases of any description to order on short notice.

48 & 50 Canal Street,
GRAND RAPIDS,
Mich.

CUT CARPETS AT WHOLESALE.



An opportunity for merchants to sell Carpets without carrying a stock.

Write for full particulars. Samples sent upon application.

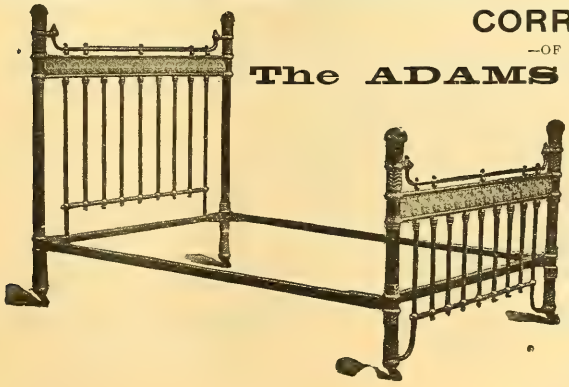
The only house in the East who cuts Carpets at Wholesale exclusively.

Thousands of merchants are now selling Carpets from samples and controlling the Carpet trade of their place.

WHITE & SPATE,

MANUFACTURERS,

31 & 33 W. 23d St. & 10 & 12 W. 24th St., New York.



CORRECT WORDING

—OF THE DIPLOMA AWARDED—

The ADAMS & WESTLAKE CO.,

BY THE

WORLD'S COLUMBIAN EXPOSITION:

BRASS BEDSTEADS.

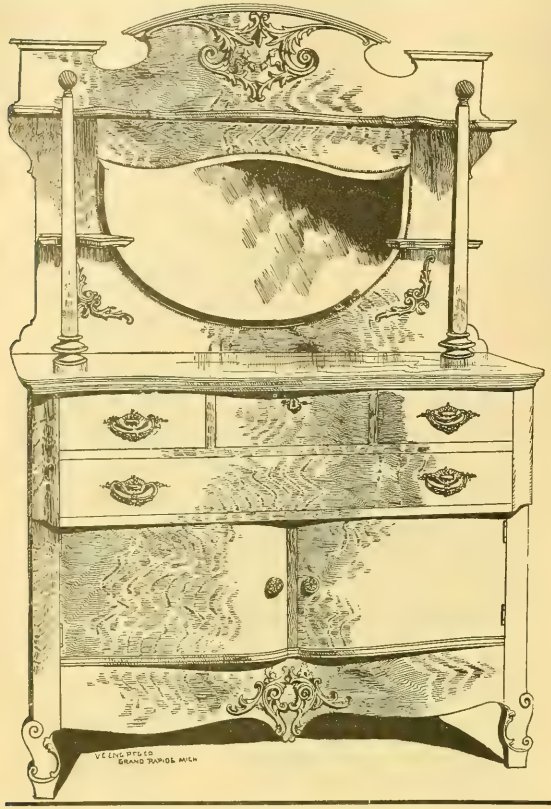
AWARD.

"For great advancement in the manufacture of Brass Bedsteads. For the great variety of novel, original and highly artistic and meritorious designs, executed in a most perfect, skillful and artistic manner. For perfect, clean and sharp castings, the most skillful and accurate workmanship in the making of the various parts, so that they are interchangeable and enhancing the strength and durability of the Bedsteads. For new and excellent casters, made so as to be easily removed or changed. For *superior lacquer and very fine finish.*

"The superb elegance of this exhibit and the great artistic taste displayed in its installation show an earnestness of purpose, an intelligence of method and an enthusiastic zeal in the advancement and elevation of manufactures that is worthy of the highest commendation."

SEND FOR CATALOGUE.

The ADAMS & WESTLAKE COMPANY, Chicago, Ill.



WHAT MAKES A MAN MORE TIRED?

When he is trying to sell a lady a Sideboard than: "I can buy of your competitor a Sideboard just as large and a better design, with a handsomer French bevel glass and all hand carved, for the same money."

How to Cure That Tired Feeling.

Buy Only SKINNER & STEENMAN'S SIDEBOARDS,

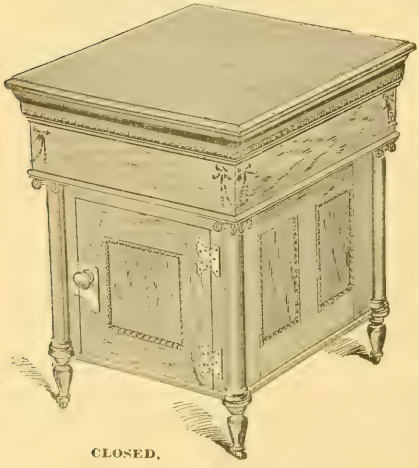
Grand Rapids Mich.

No. 113 Sideboard. Finished in quarter sawed antique oak only; French bevel pattern glass, 18x32; centre top drawer lined with velvet; blind drawer in bottom of case.

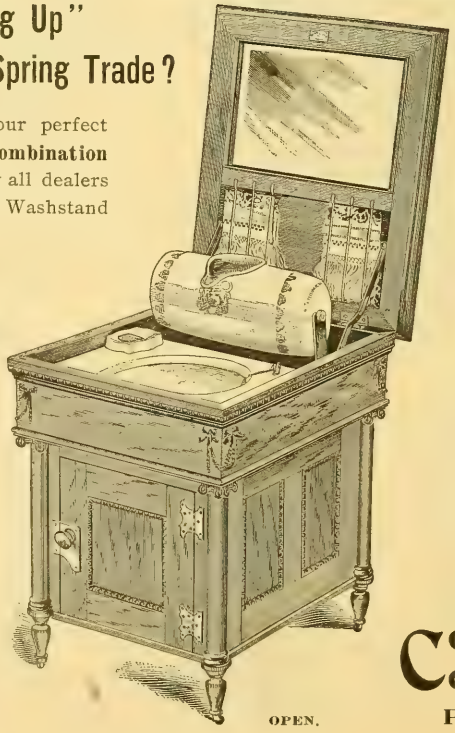
Write for Price. Retails for $25.00.

Are You Contemplating "Stocking Up" your Store for the Spring Trade?

If so, you cannot afford to omit our perfect Lavatory and Table combined, the **Combination Commode.** They are pronounced by all dealers who have handled every other Patent Washstand to be far superior to them all.



CLOSED.



OPEN.

They are a *drawing card* in any furniture store, and attract very much custom; not only those who desire to purchase them, but those who wish to see and can appreciate a *good thing.*

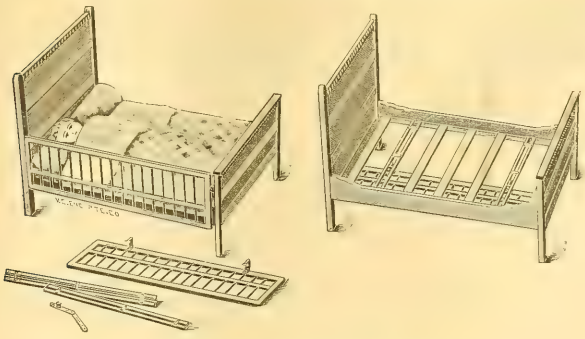
We are now manufacturing these goods in most of the popular woods, both solid and imitation, at prices that suit the times.

Write for circulars and Price List, and be convinced our goods are just what you need to make your stock complete.

THE

COMBINATION COMMODE CO.,

Portland, Me.



You Have Not Seen This,

HAVE YOU?

It's a perfect safeguard to keep children in bed and can be attached to any ordinary bedstead. Every family needs one. They are neat and add to the appearance of a bed and when not in use are out of sight.

Finished in antique Oak, Ash, Imitation Walnut or Natural Maple. Price, $15.00 per dozen; 10 off cash, 30 days; f. o. b. Zeeland, Mich.

WIERENGA & VAN HEES,
ZEELAND, MICH.



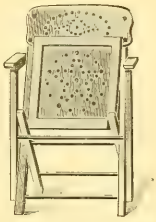
No. 200. Maple; slat seat and back. Our standard chair.



No. 201. Maple; dowel back; slat seat. New style.



No. 202. Maple; veneered seat and back. Very attractive. New.



No. 210. Maple. Opera Chair. The best seating for halls. Price low.

Our Folding Chairs all fold completely within the side pieces. (SEE CUT.)

THE BEST AND MOST COMPACT FOLDING CHAIRS MADE. WRITE FOR PRICES.

The largest makers of WIRE MATTRESSES in the World. **NORTHWESTERN WIRE MATTRESS COMPANY, Kenosha, Wis.**

Seymour Furniture Co.

WM. WILLMAN, Sec'y and Treas.

ESTABLISHED 1872.

. . . MANUFACTURERS OF . . .

Oak and Walnut Chamber Suites,
Wardrobes, Sideboards,
Chiffoniers and Canopy Suites,
Book Cases, China Closets,

Seymour, Ind.

Eastern Agent: W. H. HICKERSON, 232 Canal Street, New York City.

"HICK!"

STILL AT THE FRONT
WITH GOOD THINGS FOR 1895.

In his collection of Hot Lines you will find

A ***Chamber Suite,*** three pieces, solid oak—Dresser, swelled serpentine, 48 inch top, 24×30 bevel plate; Bed, 6 feet 4 inches high, for ***$12.50.***

A ***40×42 Top, Pillar Extension Table, antique oak finish,*** at ***55 cents*** per foot ***delivered.***

A ***Folding Bed, Upright,*** 40×18 bevel plate, at ***$15.50.*** Chiffonier Bed at ***$8.00,*** any finish.

A ***Hat Rack,*** quartered oak, French bevel plate, six for ***$20.00.***

A ***Sideboard*** from ***$3.50*** to ***$18.00,*** in solid oak.

W. H. HICKERSON, 232 Canal Street, New York.

GUARANTEED ABSOLUTELY PURE.

We can save **you money,**
also **your reputation,**

By using our **Standard Goods.**

WE MAKE OUR OWN DOWN.

OTHERS buy "A MIXTURE" which they SELL for DOWN.

Now, how can they beat us and give you a

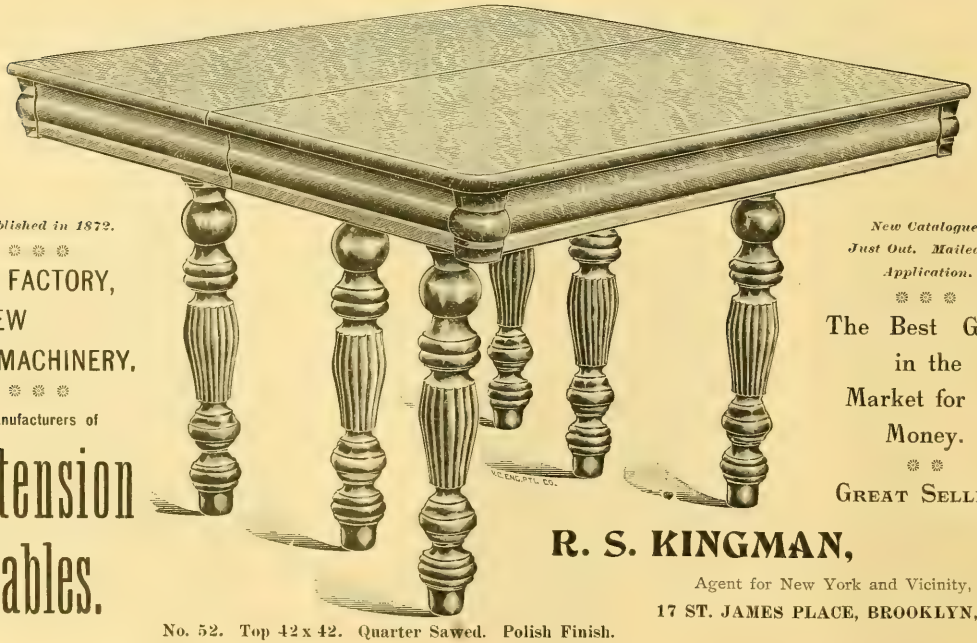
pure article . . in Fancy Silk Cushions, Silk and Sateen Comfortables and Plain Down Cushions?

Have you ordered a sample of our "ECLIPSE" PILLOW (pure domestic Duck Feathers), 20x27, 3 lbs. at $8.50 dozen; F. O. B. anywhere.

U. S. Feather Down Co.,

1404-10 Avenue A, New York City.

The Miller Table Company, West Farmington, Ohio.



Established in 1872.

NEW FACTORY,
NEW
MACHINERY.

Manufacturers of

Extension Tables.

New Catalogue, Just Out. Mailed on Application.

The Best Goods in the Market for the Money.

GREAT SELLERS.

No. 52. Top 42x42. Quarter Sawed. Polish Finish.

R. S. KINGMAN,

Agent for New York and Vicinity,
17 ST. JAMES PLACE, BROOKLYN, N. Y.

WOVEN WIRE MATTRESSES,
SPIRAL SPRING BEDS,
FOLDING CRIBS,
FOLDING CRADLES,
UPHOLSTERED COTS,
CANVAS COTS,
WOVEN WIRE COTS,
&c., &c.

The Newman Manufacturing Co.

ESTABLISHED 1877. INCORPORATED 1894.

Stick A Pin Here.

If you are a live dealer and want the best goods for the *least money,* see out Spring line before placing your orders. We are the largest manufacturers of *Spring Beds* in the State. *High Grade Goods* and *Rock Bottom Prices.* Send for Catalogue and Price List, with our *New FOLDING CRIBS and CRADLES* at prices that will astonish you.

JAMESTOWN, N. Y.



Most Every One

: claims the best goods
: on the market for the
: money. We shall be
: pleased to prove to all
: responsible dealers that
: our two grades,

Sterling Polish and **LIGHTNING CLEANER AND POLISHER,**

: are the best and cheap-
: est, by sending FREE
: samples upon applica-
: tion.

In **MANUFACTURERS' POLISH**

: we have three good grades to choose from,
: and believe we can satisfy you in prices and
: quality. Let us send you FREE samples of
: these three. . . . . .

The Geo. W. Light Mfg. Co.,

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DINING TABLES.

Having equipped our factory with a COMPLETE ELECTRIC LIGHT PLANT, we are now running night and day to enable us to fill orders promptly.

This Solid Oak Centre Table,

POLISHED QUARTERED TOP,

Rubbed and Polished, 22x22,

ONLY $12.00 PER DOZ.

Imitation Mahogany same price. Brass Claw feet only 30 cents extra.



ELMIRA TABLE COMPANY,

ELMIRA, N. Y.

"COIN'S"

Financial School Ideas are about right!

ALLOW US TO PRESENT YOU OUR IDEAS OF

Suites and Sideboards.

NEW, NEAT SELLERS.

FLAT, "O. G.," SWING OR SLIDE DOORS.

Order samples and see what you will

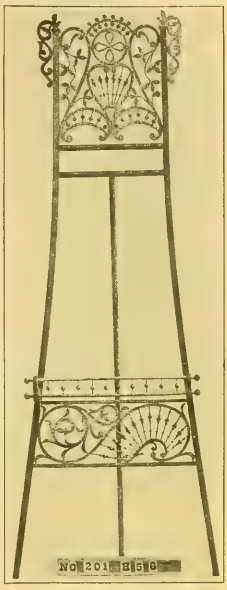
COIN!

New England Furniture Co.,

GRAND RAPIDS, MICH.

LATTA=LAMB CO.

GOSHEN, INDIANA, U. S. A,



MANUFACTURERS OF . . .

EASELS,

FIRE SCREENS,

HAT RACKS,

MUSIC CABINETS,

PARLOR CABINETS,

SMALL STANDS,

ETC.

THE BEST GOODS.
THE LOWEST PRICES.

Write for our new Catalogue; it will interest you.



EVERYBODY WANTS ONE

and you can make money by supplying the demand.

WE SELL CHAIRS CHEAPER THAN ANYONE ON EARTH,

and if you will give us a chance,

WE WILL PROVE IT TO YOU.

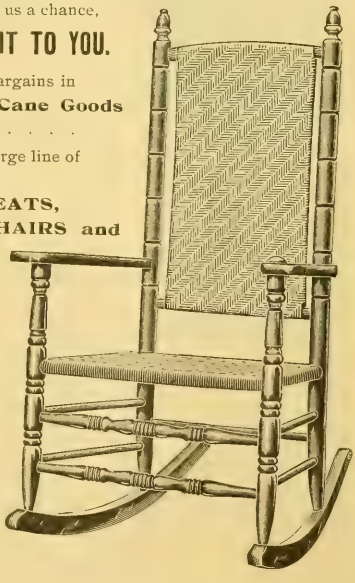
We have some great bargains in **Splint and Cane Goods** for the Spring trade. . . . .

We also have a large line of **WOOD SEATS, COBBLER SEATS, DINING CHAIRS and UPHOLSTERED ROCKERS.**

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Our New York Agent is

W. H. HOSFORD,
116 W. 71st Street,
NEW YORK.



STAR CHAIR CO.,
Binghamton, N. Y.

THE YEAGER FURNITURE CO., Allentown, Pa.,

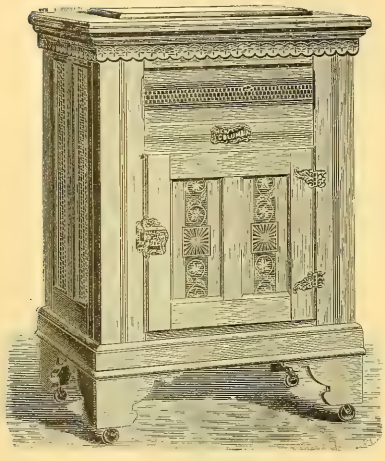
MANUFACTURERS OF

. Parlor . . Frames,

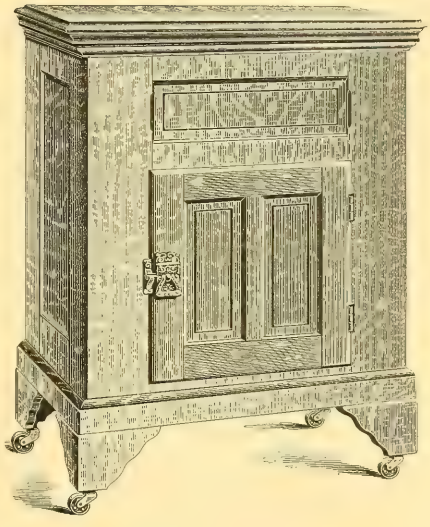
Ladies' Desks and Polished Top Tables (in Oak, Walnut, Cherry and Mahogany); Hall and Reception Chairs, Corner and Window Chairs; Florentine, Antique, Athletic and Spanish Chairs; Sleepy Hollow and Morris Chairs, Student Chairs and Rockers, Turkish Chairs, Three Piece Suites and Odd Pieces.

OUR NEW PATTERNS FOR 1895 ARE UNEXCELLED IN WORKMANSHIP AND BEAUTY. WRITE FOR PRICES.

: REFRIGERATORS. :



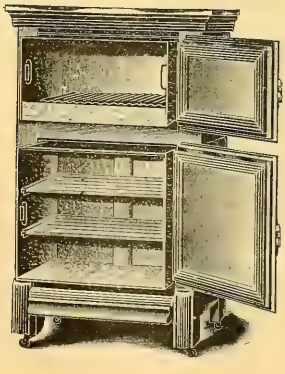
Hard and Soft Woods.
Double Boxed.
Zinc Lined.
Charcoal Sheathed.
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Flush Bottoms.
Galvan'd Steel Racks.
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Surface Lever Locks.
Finished with Coach Varnish.
All Improvements.
Every Requisite.
Bottom Prices.



COOPER & McKEE,

New Catalogue, January 1, 1895, sent on application.

113 to 121 Gwinnett St., Brooklyn, N. Y.



Taylor's Patent Refrigerator,

HAS more talking, selling and valuable points than any other. It is the only Refrigerator made where the compartment which holds the provisions, milk, meats, vegetables, &c., can be taken out for

. . . . Cleaning, Scalding, Airing and Sunning.

Solid Oak, Raised Hand Carved, Hinged Baseboards and special cooling construction which saves ice.

WE want an agent in every town. Send for catalogue and prices. Costs nothing to investigate.

. . . . With GALVANIZED REMOVABLE PROVISION and ICE COMPARTMENTS,

. . . . .

Prices, $4.00 to $100.00.

Kankakee Manufacturing Company,

CHICAGO OFFICE: 266 Wabash Ave.
NEW YORK OFFICE: 211 Canal St.

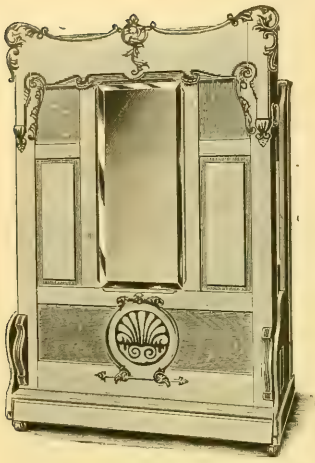
KANKAKEE, ILL.

WHY DON'T YOU W ITE TO THE

HODELL

Furniture Co.

SHELBYVILLE, IND,



No. 160.

and get their Catalogue of new and attractive styles of

UPRIGHT

AND MANTEL

Folding Beds.

The best medium priced line in the country.

PRICES FROM $10 TO $50.

. . . . . DON'T BUY ANY

Parlor Tables

UNTIL YOU SEE THE LINE OF

Kompass & Stoll,

. . . . BUCHANAN, MICH.

MADE IN . . . .

ANTIQUE OAK, QUARTERED MAHOGANY,
BIRD'S-EYE MAPLE,
CURLY BIRCH, QUARTERED SYCAMORE
AND SOLID MAHOGANY.

Photos to the Trade.

F. T. PLIMPTON, . . 274 . . WABASH AVE., CHICAGO.



Inclosed please find check for $3 for subscription to your valued paper from February 15, 1891, to February 14, 1892, as per bill inclosed. We value your publication most highly and it is always a welcome visitor in our office. Wishing you a successful and prosperous year and increased circulation, we remain, Yours very truly,
LAWRENCE, BUTLER & BENHAM,
Columbus, Ohio.



We find THE CARPET AND UPHOLSTERY TRADE REVIEW indispensable in our trade.
S. A. SCHOFIELD & SON,
Morenci, Mich.

SUBSCRIBE FOR

The Carpet and Upholstery Trade Review.

$3.00 PER YEAR.

PUBLISHED BY

THE REVIEW PUBLISHING COMPANY,

PUBLISHERS OF

THE FURNITURE TRADE REVIEW.

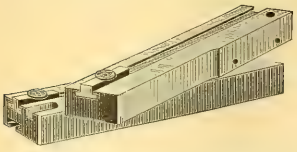
Please find inclosed our check for THE CARPET AND UPHOLSTERY TRADE REVIEW for one year. We would not be without this publication under any consideration, and hope it will continue in the future as it has in the past.
RANSOM & GLOVER,
Coshocton, Ohio.



Inclosed please find P. O. order for $3, in payment of my subscription to your valuable journal, which has become so necessary that I don't see how I could do without it. I don't know whether you have many Canadian subscribers or not, but every man in the carpet trade ought to be one.
EDWARD CHANDLER,
Charlottetown, P. E. I., Canada.



YOU WANT TO BE SURE



That every Slide in every **EXTENSION TABLE** you buy is marked

THE "RELIABLE."

— MADE BY —

THE DAYTON TABLE SLIDE CO., Dayton, Ohio.

JAMESTOWN LOUNGES!

Lounges, Couches, Bed Lounges, Sofa Beds, Turkish Sofas, } . . . . LARGEST AND BEST LINE MADE.

T. C. KEMMERER, Agent for New York City and Vicinity, 179 Canal Street, New York.

JAMESTOWN LOUNGE COMPANY, JAMESTOWN, N. Y.

CHASE, ROBERTS & CO.,

ESTABLISHED 1840.

MANUFACTURERS OF

Cabinet Rubbing and Polishing Varnishes, Wood Filler, Granite Oil Shellac, Etc.

Office, 173 North Ninth St., Brooklyn, N. Y.

FACTORY: *167, 169, 171, 173 North Ninth Street, 166, 168, 170, 172 North Tenth Street.*

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THREE DOLLARS PER YEAR.

S. A. CARLSON & CO., JAMESTOWN, N. Y.

Medium Priced Chamber Suites.

6 for $100. 5 for $100. 4 for $100. 3 for $100.

FANCY DESIGNS. ELEGANT POLISH.

ROBBINS TABLE CO.,



Owosso, Michigan.

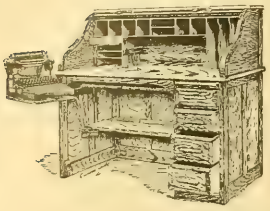
UP TO DATE IN DESIGNS, FINISH, CONSTRUCTION AND MATERIAL. . . . . .

Catalogue Cheerfully Mailed on Application.

No. 78.

Quartered Oak. Castered. 48x48 Inches. Polished Complete.

Combination Desk and Typewriter Cabinet.



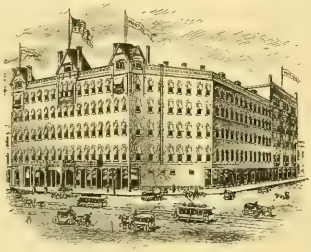
SOMETHING NEW AND PRACTICAL.

YOUR attention is invited to our raising and lowering device, which does not disturb the desk bed, but leaves it always ready for use, whether the typewriter is in position to be used, or closed in the cabinet underneath, thus giving you a practical combined DESK AND TYPEWRITER CABINET. We also make a full line of Roll Top Office Desks.

Correspondence solicited.

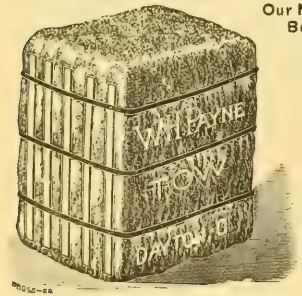
Manufactured by O. B. ROWLETT, Richmond, Ind.

HEADQUARTERS FOR
FURNITURE
- - BUYERS
AND
TRAVELING
SALESMEN.



MORTON HOUSE,

PANTLIND & CO., PROPRIETORS. GRAND RAPIDS, MICH.



Our New Factory Is the Largest and Best Equipped of the Kind in the United States.

TOW.

Car Lots and less.

PAYNE'S UPHOLSTERING and RUBBING TOWS

Are known and used in almost every Upholstery and Furniture Factory in the country. They are the cleanest and best made on the market.

The RUBBING TOW is specially prepared for "rubbing down" purposes.

SEND FOR PRICES AND SAMPLES. Also manufacturer of Husks and Excelsior.

LOOK AT THESE PRICES!



No.		Per Doz.
20.	Table, Antique Finish,	$8.50
20A.	(Without corner spindle),	7.20
20B.	(Without stretcher and corner spindle),	6.50

No orders less than one dozen accepted.

Terms: Net, 30 days; 5 per cent. discount for cash with order.

Send for sample dozen to

JONES BROS.,

Camden, N. Y.

Wait for our Salesman
Or Send for Photographs,

IF NOT GET LEFT.

We have the lowest prices, the best designs. Your stock will not be complete unless you have some of our goods.

METROPOLITAN FURNITURE HOUSE,

L. WINSTIAN, Proprietor,

HUDSON, N. Y.

SILVER CREEK UPHOLSTERING CO.,

MANUFACTUREKS

PARLOR FURNITURE.



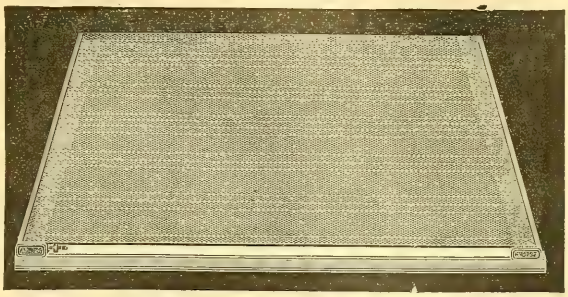
SILVER CREEK, N. Y.

Please write for Catalogue. *H. J. MONTGOMERY, Manager.*

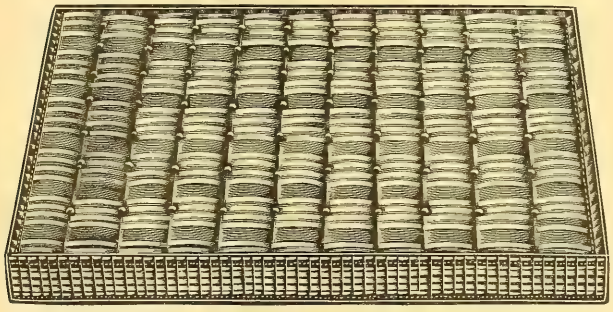
HIMEBAUGH BROS.

Does the Woven Wire Mattresses you handle sag? Why not try a sample order of **"The New Idea"** Patent Locking Coil. A printed guarantee on each one that they will not sag, or money refunded. Price no higher than on any other of same weight of fabric. Send for Catalogue of largest line of Woven Wire Mattresses, Cots, Cribs and Spring Beds in the State.

JAMESTOWN, N. Y.



"THE NEW IDEA." (Patented.)



W. I. BLYSTONE,

Feather and Mattress House.

Renovator and Manufacturer,

Nos. 19, 21 and 23 Briggs St.,

JAMESTOWN, N. Y.

Send for Price List.

The Hall & Lyon Furniture Co.,

Waverly, N. Y.

Are putting upon the market this season a line of

::::: Chamber Suites

IN

Plain Oak, Quartered Oak, Curly Birch and Mahogany

WHICH buyers who saw them at the Exposition appreciated. Duplicate orders are already coming in, which indicate they are money makers and sellers.

:::::: **Kind reader, you'd better join the procession.**

AMERICAN CHAIR MFG. CO.,



No. 435.

MANUFACTURERS OF

Antique Chairs and Rockers, Inlaid Rockers, Dining Chairs,

MADE IN

MAHOGANY, BIRCH, ANTIQUE AND ENGLISH OAK.

New and Artistic Designs and Excellent Finish.

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Write for Catalogue and Prices to

AMERICAN CHAIR MFG. CO.,

Brandt, Pa.

AMERICAN OTTOMAN AND HASSOCK CO.

W. B. SHAW, Manager.

ESTABLISHED 1872.

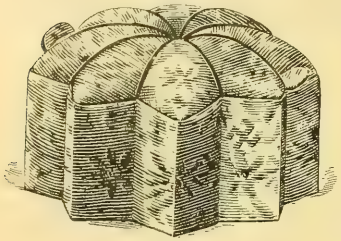
119 Leonard Street, New York.

Between Broadway and Elm Streets.

MANUFACTURERS OF

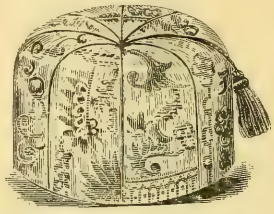
Hassocks, Box Ottomans and Blacking Cases.

IMPERIAL HASSOCK.—No. 24.



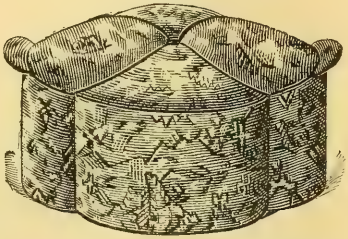
Patent applied for.

TURKISH HASSOCK.—No. 13-a.



CATALOGUE AND PRICE LIST ON APPLICATION.

ROYAL HASSOCK.—No. 18.



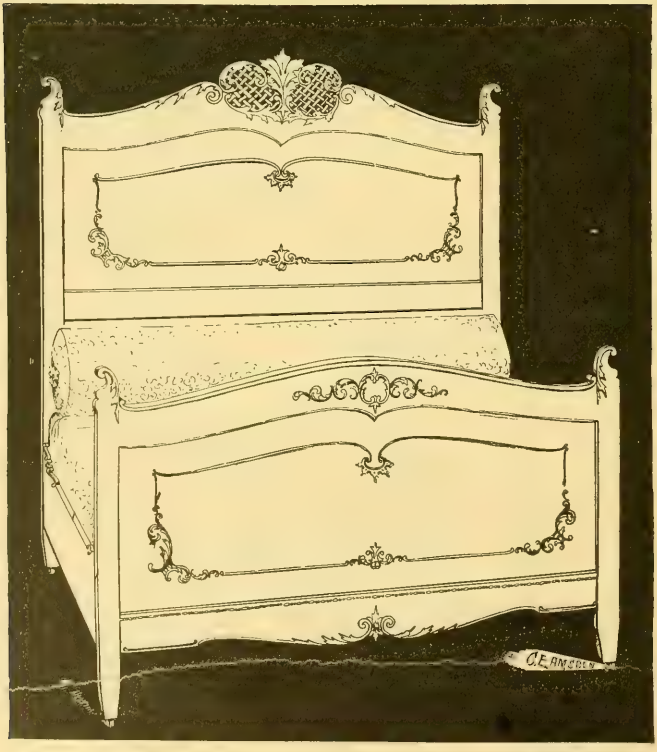
Patented July 2, 1889.

NEW STYLES.—Your attention is called to the two new styles of Hassocks: **Imperial No. 24** and **Royal No. 18. Every dealer** should carry a line of these goods in stock—in fact we manufacture about twenty-five styles, and they are all good sellers.

P. S.—Drop us a Postal Card for a Sample Case of Hassocks, of different styles and quality. If prices and quality are not satisfactory, return them at our expense.

THE BEST EQUIPPED ESTABLISHMENT IN THE WORLD FOR THIS CLASS OF WORK.

We Carry in Stock over 5,000 HASSOCKS ready for immediate delivery.



SOMETHING ABSOLUTELY NEW.

An Iron ... Bedstead

In White and Gold, or Tinted, and Mahogany,

having all the appearance of a Wood Bedstead. Made with panels. Very strong, light and weighing no more than many wood ones.

Every advantage possessed by any Metal Bedstead, and more handsome than any made.

Correspondence Invited. Send for Catalogue,

WE MAKE REVOLVING IRON BOOKCASES, Etc.

. . The . . Hetterschied Mfg. Works,

Grand Rapids, Mich.

The Sanitary Feather Co.

EXCLUSIVELY

FEATHERS AND FEATHER PILLOWS, 303 & 305 S. Canal Street, Chicago, Ill.

WE CONTROL THE NEW "SANITARY" PROCESS. WRITE FOR PRICE LIST.

Modern and Classic Grille Work

DESIGNED AND MADE BY

E. A. ROSS & SON.

Write us and we will send you a Catalogue full of new ideas, and prices from 40 cents per square foot up to $4.00.

We are always ready to furnish special designs on application.

No Drapery Department, Furniture Department or Decorator should be without our Catalogue.

ARTISTIC

WOOD MANTELS

ARE OUR SPECIALTY.

Inviting your correspondence we are, Yours,

E. A. ROSS & SON,

JAMESTOWN, N. Y.

Established 1877.

Capacity: 8 Tons per Day.



J. W. FOX,

MANUFACTURER AND DEALER IN ALL GRADES OF

EXCELSIOR.

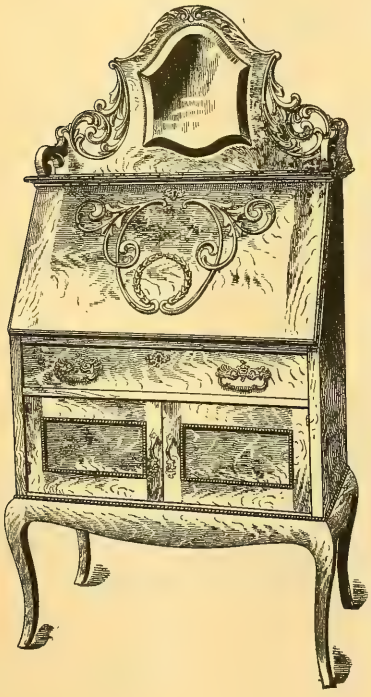
Special Grades Made to Order.
All my Excelsior is Cut with the Grain and Thoroughly Sifted.

Try my "XXXX Fine," for Confectioners, Carriage Makers, Upholsterers, Undertakers, and all who need an Extra Soft, Fine Grade. Write for Samples and Prices.

Office and Factory:

73 to 89 Sixth Street,

GRAND RAPIDS, MICHIGAN.



Parlor, Roll, Flat Top Desks.

Bookcases, China Closets, Music Cabinets, Tables.

Prices and Style tell the story in detail in my Catalogue. Send for a copy.

Richard J. Keppel,

NORWICH, N. Y.

Representatives:
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New England: ROBERT J. KEPPEL.

Some Good Things in Antique Styles.

.... REPRODUCTIONS BY ....

The Highland Furniture Mfg. Co.

NEWBURGH, N. Y.

WE MANUFACTURE A COMPLETE LINE OF ....

Solid Mahogany Chairs,

Chippendale, Sheraton and Hefflewhite

DESIGNS FROM ORIGINAL PATTERNS.

Full line of Oak and Mahogany Rockers.

SEND FOR CATALOGUE.

RICH AND SUBSTANTIAL GOOD SELLERS.

OSCAR E. A. WIESSNER,

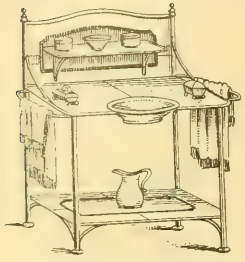
160 to 180 7th Street, 117 to 137 8th Street, SOUTH BROOKLYN, N. Y.,

MANUFACTURER OF

ENAMELED STEEL WASHSTANDS,

English Iron Bedsteads,

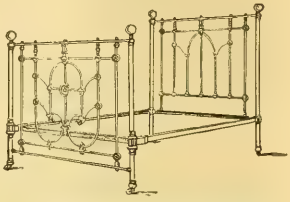
HOSPITAL IRON AND STEEL FURNITURE,
WARD TABLES, SETTEES, &c.



No. 40.—White Enameled All Steel Washstand.

Every Furniture, House Furnishing or Crockery and Glass House ought to keep our Superior Metallic Washstands and Bedsteads.

Send for Catalogues and Price Lists and mention the FURNITURE TRADE REVIEW. Agents wanted in all leading towns in the United States.



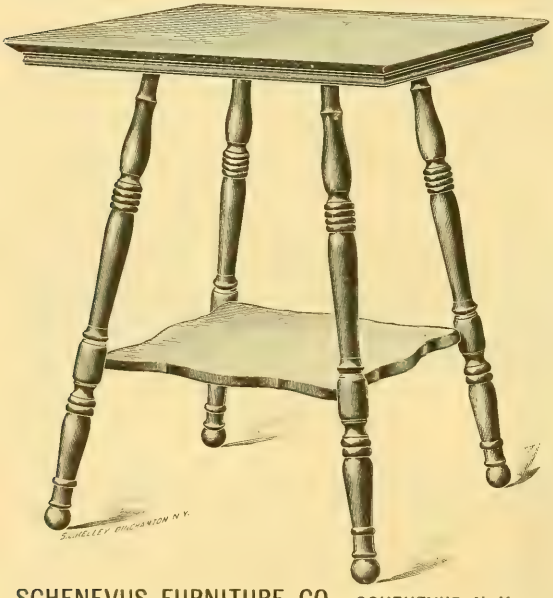
No. 215.—White Enameled, Handsomely Brass Trimmed Metallic Bedstead.

PRICE TALKS.

This Elegant CENTRE TABLE . . . **95 cts.**

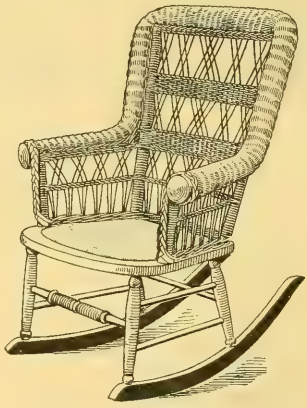
Oak, Imitation Mahogany, Imitation Walnut, same price.

No. 60, size 24 x 24, 95 cts.
No. 66, size 20 x 28, 95 cts.
No. 62, size 20 x 20, 75 cts. . . . . In not less than half dozen of one kind
Brass feet 40 cts. extra.



SCHENEVUS FURNITURE CO., SCHENEVUS, N. Y.

A NEW SELLER!



FULL ROLL, GENTS' SIZE, **$3.50.**

Our Spring Circular is now ready. Send for it, as we have several good things and they need pushing along.

NEWBURGH REED CO.,
NEWBURGH, N. Y.



NOT ONE, NOR TWO, BUT THREE AWARDS GRANTED

HOSKINS & SEWELL

At the World's Columbian Exposition.

Durability, design and **finish** are the points upon which we have achieved our reputation.

We claim that our bedsteads do not tarnish; are light, airy, cheerful and ornamental. This claim is supported by our constant stream of orders from all parts of the world.

16 East Fifteenth St., New York.

FURNITURE WORK A SPECIALTY. · · · SATISFACTION GUARANTEED.

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S. J. KELLEY, WOOD ENGRAVER. 166 WATER ST.

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WM. H. PETTIT & CO.,

308 GOLD STREET,

Grand Rapids, Mich.,

MANUFACTURERS OF

Children's Carriages,

REED AND RATTAN ROCKERS.

OUR DESIGNS ARE NEW.
OUR GOODS ARE WELL FINISHED.
OUR PRICES ARE LOW.

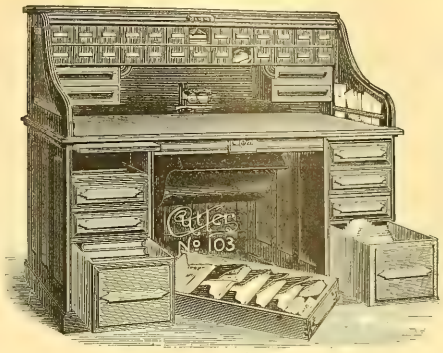
Our new catalogue of Children's Carriages will be mailed to responsible dealers on application. Write for it and mention the FURNITURE TRADE REVIEW.

STANDARD OF THE WORLD!

MONARCH POLISH.

Will ship on thirty days' approval, and if not satisfactory to be returned at our expense.
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BAIRD BROS & CO., Cleveland, Ohio.



THE FAMOUS Manufactured by

Cutler DESKS. **A. Cutler & Son,** Buffalo, N. Y.

Finest, Medium and Low Priced Grades and Every Desk as Good as Gold.

SEND FOR CATALOGUE.

Williamsport Upholstering Co., *WILLIAMSPORT, PA.*

MANUFACTURERS OF

The Best Cheap and Medium Line of Couches and Lounges in the Market.

SEND FOR CUTS AND PRICES. **O. P. BRIETHUT, Manager.**

Goshen Furniture Co.,

Goshen, Ind.

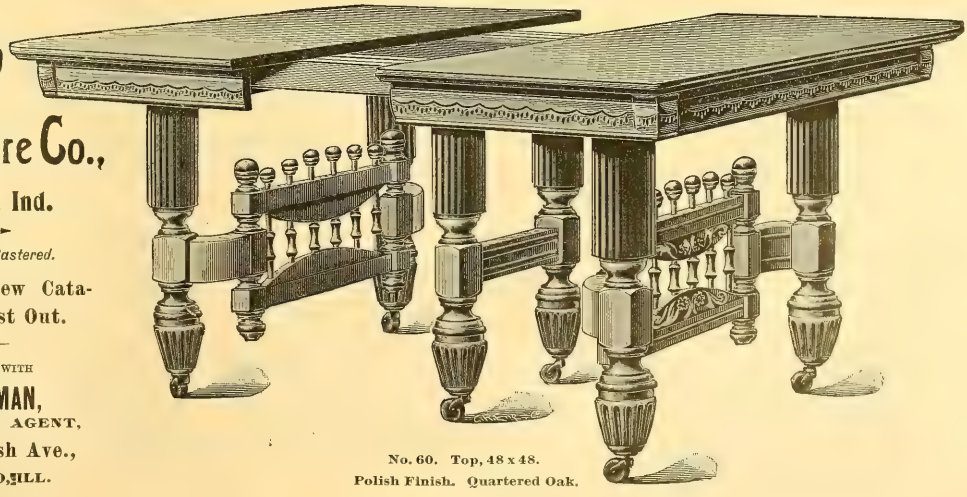
All Goods Castered.

Send for New Catalogue, Just Out.

SAMPLES WITH

L. E. STEINMAN, AGENT,

300 Wabash Ave., CHICAGO, ILL.



No. 60. Top, 48 x 48. Polish Finish. Quartered Oak.

- THE -

Hamilton Furniture Company,

Passyunk Avenue and 23d Street,

PHILADELPHIA, PA.

FULL line of new goods, consisting of . .

Mahogany and Curly Birch

BEDROOM SUITES, WARDROBES,

CHIFFONIERS and LADIES' DESKS.

DO NOT FAIL TO SEE THEM.

GOOD PROFITS WITHOUT USE .... OF CAPITAL.

EVERY RETAIL FURNITURE DEALER OUGHT TO

Sell Carpets.

If he has not the inclination or capital to carry stock he can *Do a Successful Carpet Business* by investing from ten dollars upward in a line of samples.

THE SCHEME.

We sell you samples 1½ yards in length, with borders to match, of the **Choicest Patterns of All Grades of Carpets. You Can Sell Carpets** from these samples and forward the order to us, stating the size of the room. We **Will Cut the Quantity Desired** and ship to you by freight or express, charging you

ONLY A SLIGHT ADVANCE OVER THE WHOLESALE PRICE.

If you desire, you can send us a diagram of the room, and we will sew and make the carpet ready for laying, and will sell you just the number of yards of lining required.

FINE GOODS.

Dealers who carry a stock of carpets can increase their business in the finer grades by carrying samples of our

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WRITE FOR PRICE LIST AND CIRCULARS TO

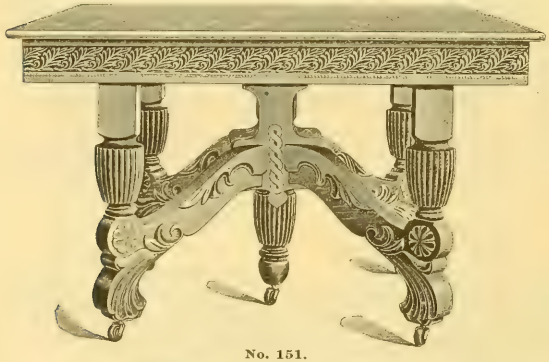
BOYD, HARLEY & CO. (. . . CUT GOODS . . . . DEPARTMENT),

JOBBERS OF . . . . . .

Carpetings, Rugs, Mattings, Oil Cloth, Linoleum, Etc.

1122 Market Street,

PHILADELPHIA, PA.



No. 151.

STEWART & BLAKELY,

SHELBYVILLE, IND.

THIS is our New No. 151. It is an extra strong Table, nothing but the best material being used in its construction, and great pains are taken in finishing,

☞ Send for our New Circular, showing our full line.



An Immense Success.

OUR NEW LINE OF

PARLOR FURNITURE,

EVERYTHING NEW. LOUNGES AND COUCHES.

Secure our Catalogue and Prices before purchasing elsewhere.

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MANUFACTURERS,

INDIANAPOLIS, IND.

Illustrate Your Catalogue in the Most Artistic Manner.

.... SEND FOR ....



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Chicago Branch Office: 1007 Pontiac Bldg.

DO YOU SELL GOODS FROM PHOTOGRAPHS?

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If you do either or both write us and we can save you money.

HALF TONES,
WOOD ENGRAVINGS,
ZINC ETCHING,
ELECTRO PHOTOS,
ART GRAVURE,
ELECTROTYPING,
PRINTING.

Grand Rapids Engraving Co.,

Grand Rapids, Mich.

TRADE **ELECTRIC PHOTOGRAPHS** MARK

SOMETHING NEW.

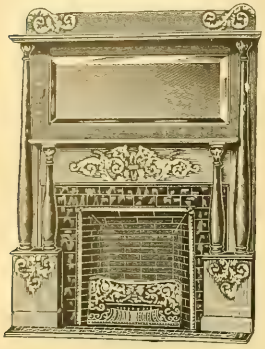
Photographs Cost Money.

We have finally SUCCEEDED IN REDUCING THAT COST by producing an article that is equal, if not superior, to photographs made by the most skilled photographer. Send for samples.

ENGRAVERS BY ALL PROCESSES.

Note—Electric Photographs are our invention; patent has been applied for.

FORT WAYNE FURNITURE CO.,



No. 455.

MANUFACTURERS OF

Brunswick Folding Beds

AND

WOOD MANTELS.

WRITE FOR CATALOGUE AND PRICE LIST.

FORT WAYNE, IND.



No. 115.—COMBINATION BED.

The Miller Wire Spring Co., Bridgeport, Conn.

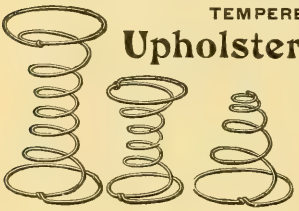
Manufacturers of

TEMPERED JAPANNED

Upholsterers' Springs

In great variety for

FURNITURE,
BEDS,
CAR SEATS,
CHAIRS,
ETC., ETC.

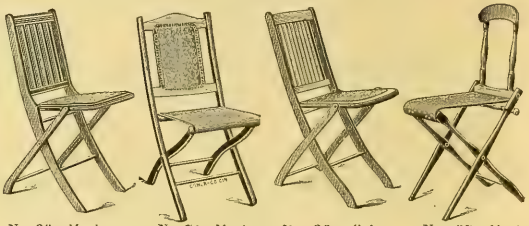


Send for descriptive list and prices. Regular sizes, both plain and knotted kept in stock. Special sizes made to order at short notice.

PHILADELPHIA AGENTS:

G. W. VAN TINE & SON, 604 Commerce St.

Please write for Prices on large lots.



No. 60. Maple, any finish. Perforated or slat seat. Not injured by exposure.

No. 71. Maple, any finish. Carpet seat and back, Body Brussels. Weight, 70 lbs. per dozen.

No. 30. Oak or Maple. Perforated seats, furnished in sections for seating halls, or singly.

No. 67. Maple Elm, Rosewood or Ebony, polished. The Undertaker's Favorite. Weight, 60 lbs. per dozen.

Write for Catalogue and Prices. **The Buckeye Folding Chair Co.** We pay freight everywhere.

WARREN, OHIO.

EARL-STORMS CO.,

MANUFACTURERS OF THE

COMBINATION STEP LADDER AND CHAIR.



A novelty that sells readily at all seasons. Write for prices, mentioning this paper.

NILES, MICH.

FURNITURE, LOUNGE,
BED, CHAIR

The Cleveland Wire Spring Co. Springs.

CLEVELAND, OHIO.

Steel
Tempered,
Japanned,
Coppered
and Tinned.

JOHN WALES CO., *Eastern Agents,*

139 and 141 HIGH ST., BOSTON, MASS.

JACKSON GLASS WORKS,

JACKSON, MICHIGAN,

..MANUFACTURERS OF..

FRENCH • MIRROR • PLATES,

And Framed Mirrors of Every Description.

Best Quality of Plates at very Lowest Prices.
Permanent Brilliant and Durable Silvering Guaranteed.
Factory Orders Solicited.
All Orders Promptly Filled.
Send for Catalogue and Prices.

C. H. G. LOSERE,

MANUFACTURER OF

PHOTOGRAPH PORTFOLIOS and PORTFOLIO BAGS

FOR THE USE OF

FURNITURE TRAVELING SALESMEN.



Any kind, style or quality made to order within two days. Also, wholesale manufacturer of Trunks and Traveling Bags, Trunk and Shawl Straps. Any desired article in the line made to order. Sample Trunks, Satchels and PORTFOLIOS neatly repaired at reasonable rates.

Office and Salesroom :
188 GRAND ST., NEW YORK.
Upstairs ; two flights.

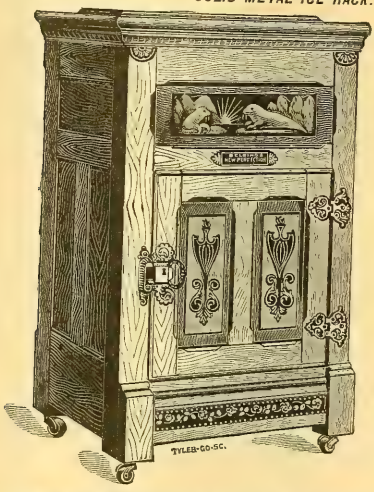
Factory: 164 MULBERRY ST.

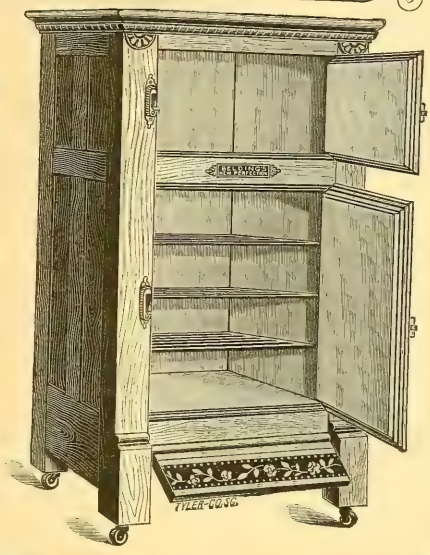
Belding Manufacturing Company.

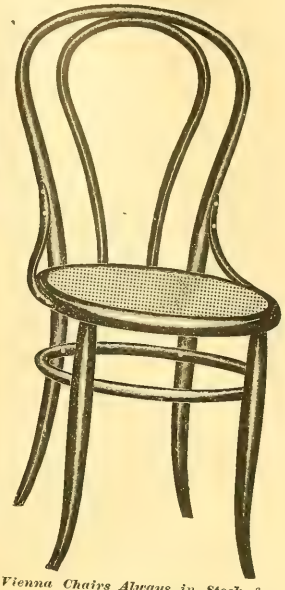
REFRIGERATORS.

Points of Excellence Over Others.

NEW AUTOMATIC COLD AIR DAMPER.
NEW DRIP CUP. PATENT ADJUSTABLE LOCKS.
SWING BASE BOARD. SOLID METAL ICE RACK.







Vienna Chairs Always in Stock for Immediate Delivery.

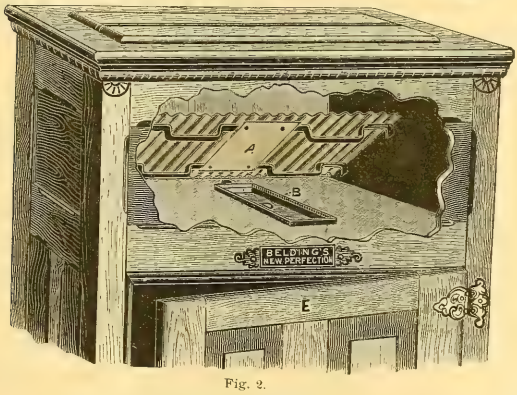
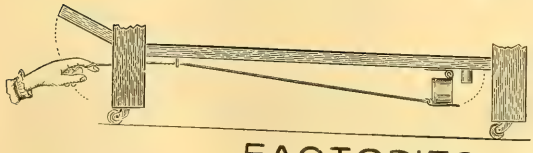


Fig. 2.
Patent Applied For.





IT SAVES ICE.

—OUR NEW—

Automatic Cold Air Damper Attachment.

This cut shows a section of our Refrigerator with the New Automatic Cold Air Damper closed.

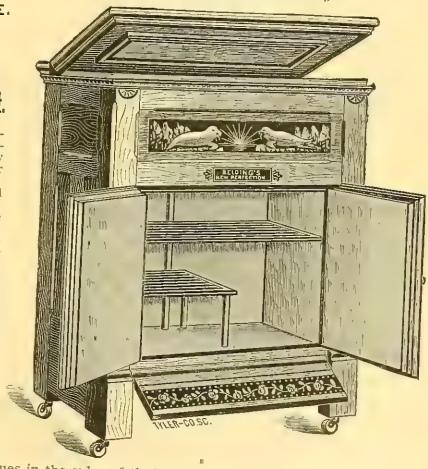
A—Represents Metal Ice Rack.

B—Bottom of Ice Compartment.

D—The ***New Automatic Cold Air Damper.***

E—Door of Provision Chamber.

When the door of the Provision Chamber is opened (as in Fig. 2), the Cold Air Damper *immediately* closes the opening through which the cold air drops, thereby *instantly stopping the circulation* in the Refrigerator. Then, as the cold air in the Ice Compartment *cannot escape*, it is impossible for warm air to enter it through the flues in the sides of the Refrigerator; therefore, while the door of the Provision Chamber is open *no ice is wasted, no cold air escapes* and *no warm air enters* the Ice Compartment or *comes in contact with the ice.* Thus it is clearly shown that this improvement is a *practical* one and makes our Refrigerators *consume less ice* than any that are now on the market.



OUR NEW DRIP CUP.

Our new Drip Cup Attachment that will be put upon all Household Refrigerators is the best of its kind, simple, easy to operate and cannot get out of order. To empty the cup you merely raise the front base board, pull the rod attached to Cup, this inverts the Cup and discharges the waste, let go of rod and Cup returns to proper position.

All our Refrigerators are Hardwood, Antique Finish, and have Solid Bronze Trimmings.

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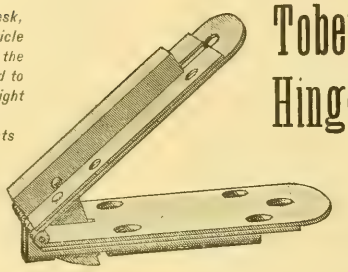
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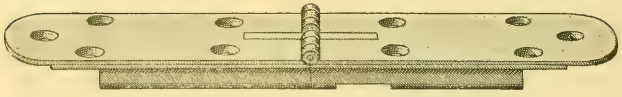
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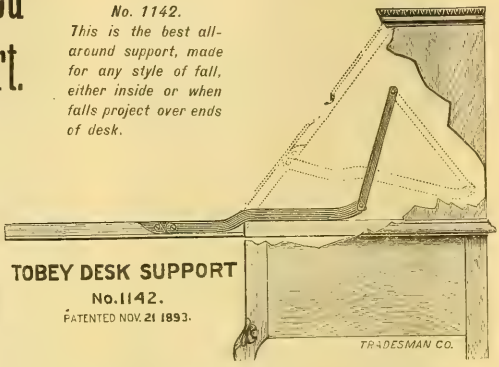
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This is the best all-around support, made for any style of fall, either inside or when falls project over ends of desk.



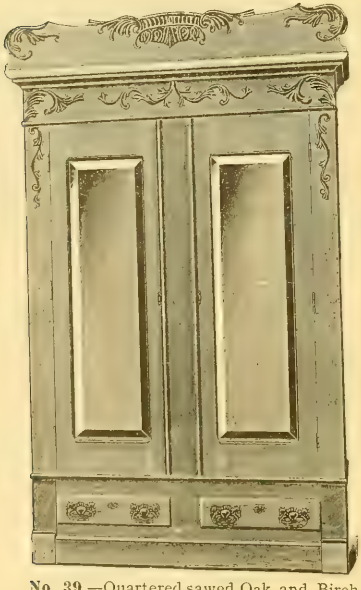
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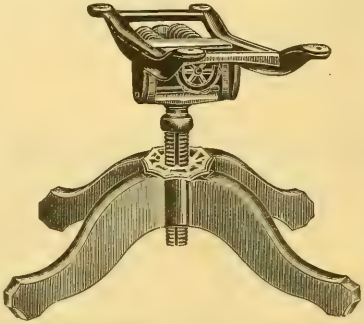
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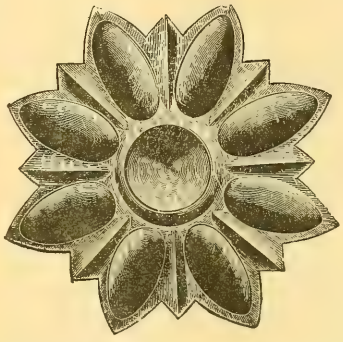
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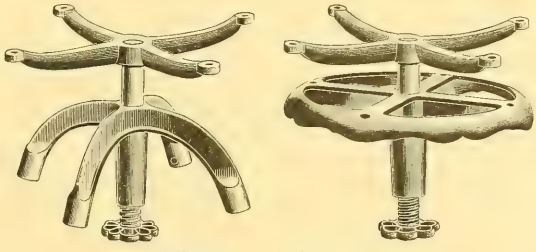
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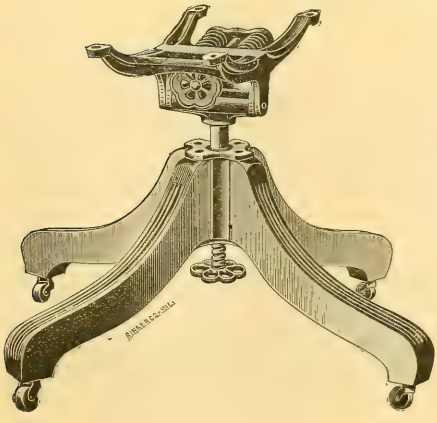
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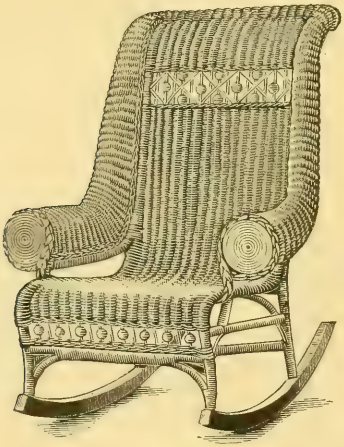
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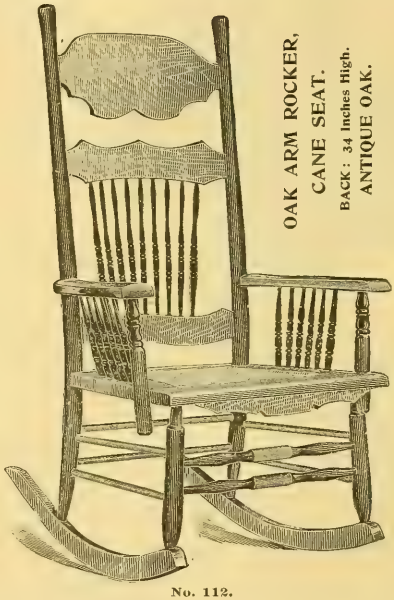
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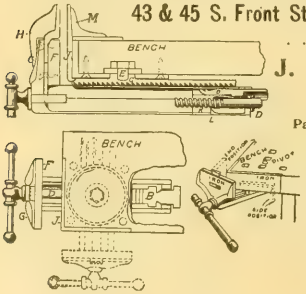
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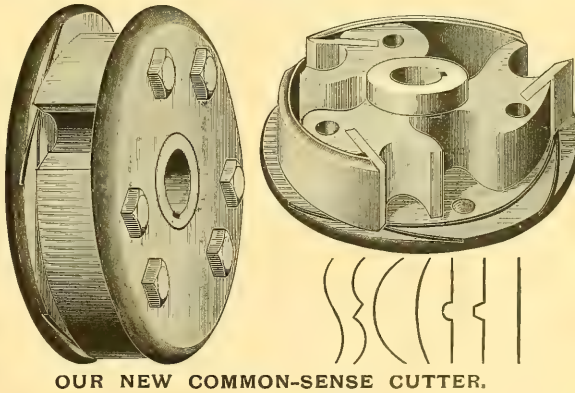
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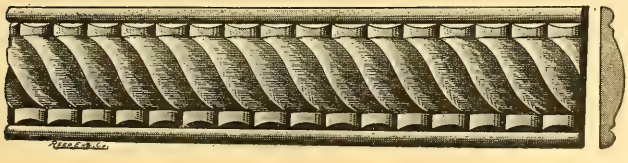
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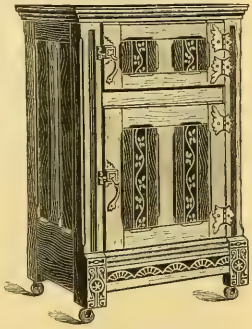
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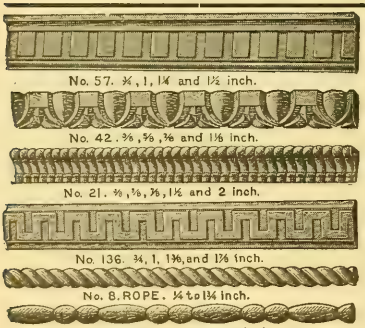
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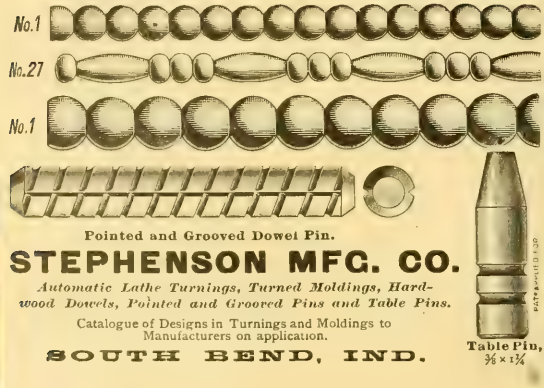
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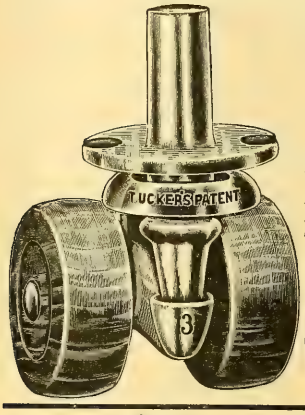


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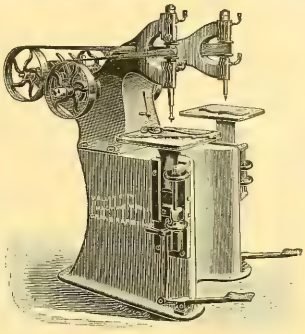
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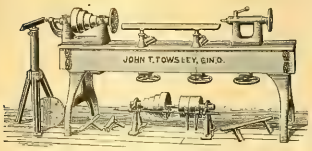
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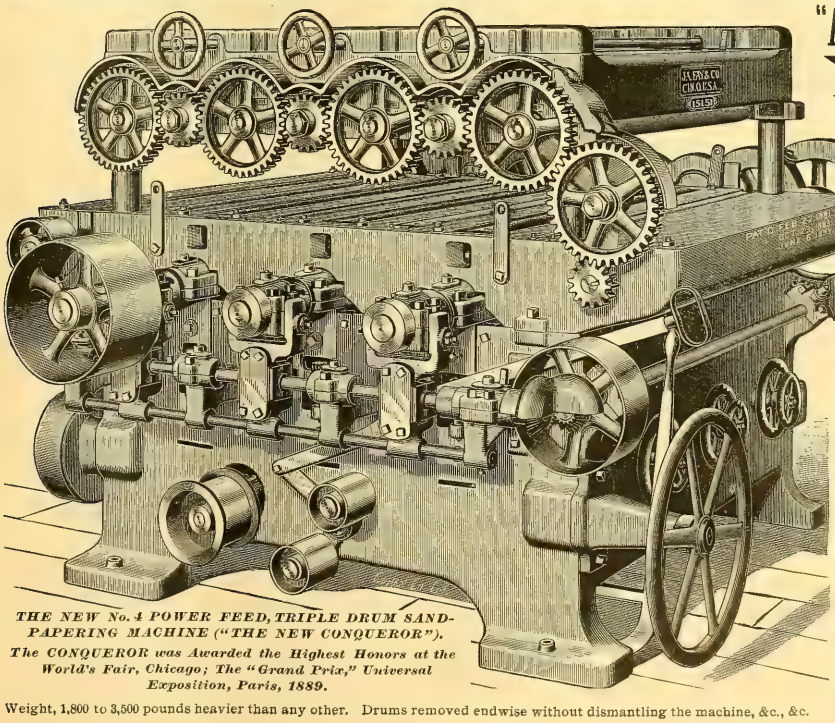
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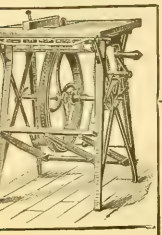
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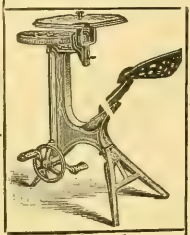
The most pronounced success ever introduced.

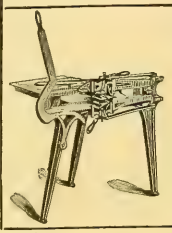
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in these days of close competition need the best possible equipment, and this they can have in . . .

Barnes' Hand and Foot Power Machinery.







The only complete line of such machines made.

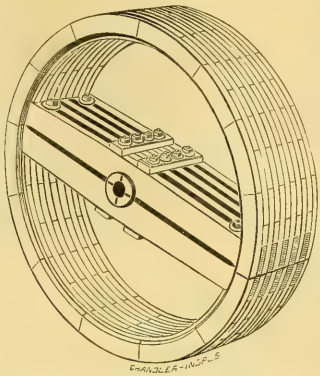
Invaluable in the repair shop, or for making special work on orders.

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EXTREMELY LARGE PULLEYS A SPECIALTY.

Represented by the "cream" dealers in every jobbing centre of the United States, England, Canada, Mexico and Australia.

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will give the manufacturers the most complete list of dealers in their respective lines ever issued by any person or firm.

We cannot go into details in our advertisement, but will furnish a book and our complete service

FREE OF CHARGE FOR ONE MONTH

to any manufacturer. This is the only true way to prove we have more merit than other agencies. A trial will convince you that this is the best and only book to use in your business.

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150 Canal Street, NEW YORK.
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806 Walnut Street, PHILADELPHIA, PA.

OURS ARE UNEXCELLED.

All kinds of light and heavy **Wood Turning and Furniture Carving, Bead Molding.**

Send Sketches and Photos or samples. Will give lowest estimates.

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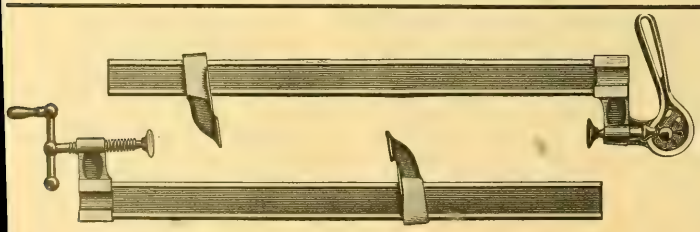
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ENGRAVERS. DESIGNERS.

WE ARE THE PEOPLE YOU WANT.

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Cabinet Makers' and Builders' Steel Bar Clamp

HEAVY AND EXTRA HEAVY.

THE increased demand for long clamps by manufacturers of cabinet and undertaking goods is fully met by this Clamp. No other clamp made can equal it for strength, convenience and ease of adjustment, clamping instantly any width of work. Any odd size desired made to order. Our Extra Heavy Clamp is exactly one-half heavier than our Heavy Clamp.

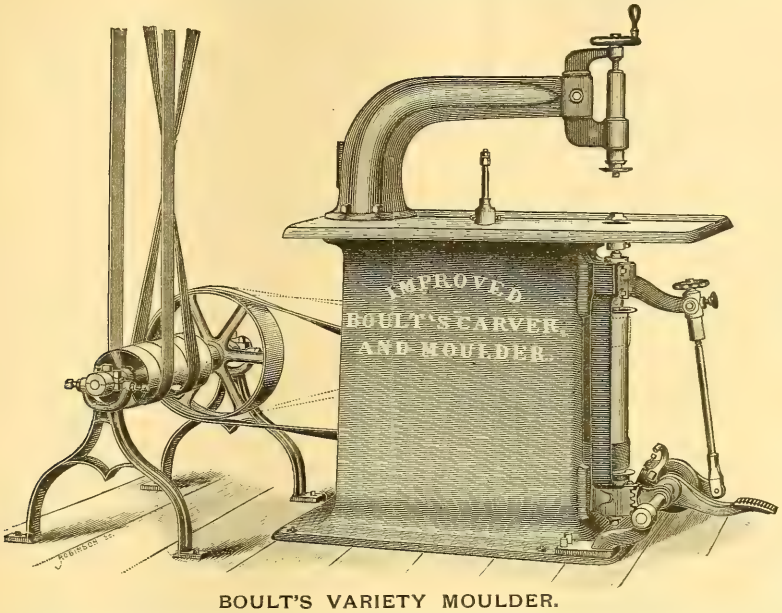
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BATTLE CREEK STEAM PUMP CO., Manufacturers of Boult's Improved Wood-Working Machinery.

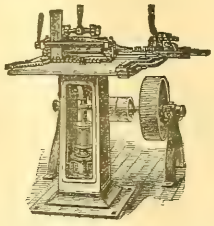
SOLID STEEL CUTTERS OF ANY DESIGN MADE TO ORDER.

Mention FURNITURE TRADE REVIEW.



BOULT'S VARIETY MOULDER.

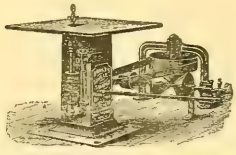
Designed for executing the greatest variety of work, in four different lines, viz.: Shaping or Friezing or Fret Work, Inlaying, Engraving, Routing, Dovetailing and almost any kind of work desired. Strong and heavy. The best machine made.



BOULT'S DOVETAILER.

320 Drawers, 8 and 6 inch, in 9½ hours.

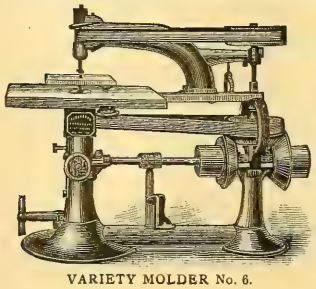
This is the machine so long and favorably known as BOULT'S PATENT DOVETAILER. It cuts the pin and mortise at one cut. Three sizes, viz., 13, 18 and 24 inch. Also dovetail attachments to fit any Short Spindle Shaper. (Also Dovetail Cutters for any machine.)



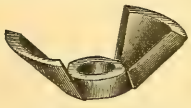
BOULT'S SINGLE SHAPER.

A first-class Single Spindle, Reverse Motion Shaper. Does a greater variety of work than the ordinary shaper. It is simple and efficient, yet not expensive. The table is fitted to receive Dovetailing and Elliptical Molding Attachments, giving it the same facilities for shaping, routing and edge moulding as the "Paneling Machines."

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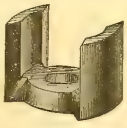
VARIETY MOLDER No. 6.



For carving, paneling and edge molding. The arm is raised out of the way when in use as a shaper, and the small table turned upon its centre also out of the way.



CUTTERS TO SUIT ANY PATTERN ARE MADE PROMPTLY TO ORDER.



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BEST AND MOST **UNIFORM.**



NO PARTS REMOVED. POSITIVELY THE BEST.

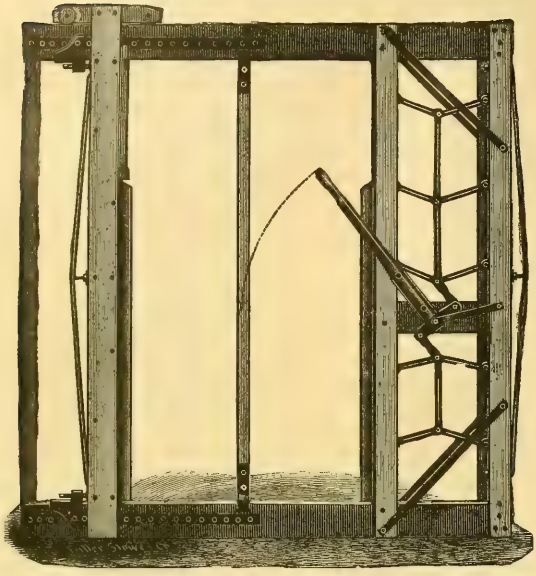
SAMUEL J. SHIMER & SONS, Milton, Pa., U. S. A.

THERE ARE VENEERS AND PANELS AND VENEERS AND PANELS, BUT THERE ARE NO VENEERS AND PANELS LIKE LOUISVILLE VENEERS AND PANELS.

LOUISVILLE VENEER MILLS CO.,
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IMPROVED BED CLAMP.



Our Clamps will save .

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Benedict Furniture Clamp COMPANY,

Grand Rapids, - Mich.



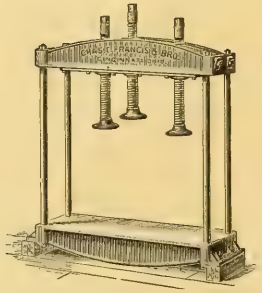
Our Presses Are Unequaled for Strength, Convenience and Solidity.

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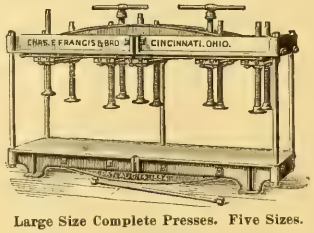
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12, 18, 24, 28 and 32 inch Sectional Presses.

38 and 44 inch Sectional Presses.

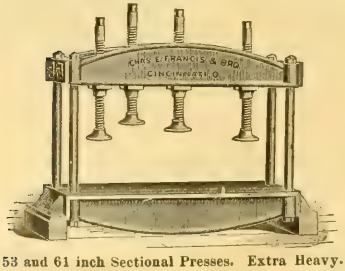
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Large Size Complete Presses. Five Sizes.

We Guarantee Satisfaction.

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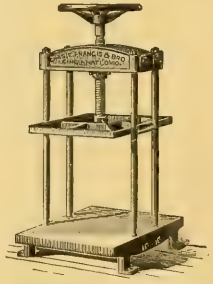


53 and 61 inch Sectional Presses. Extra Heavy.

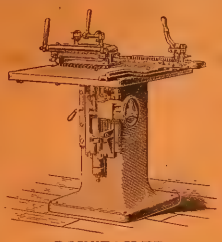
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We manufacture the largest variety of Veneer Presses in the country. We carry them in stock and can make prompt shipments.

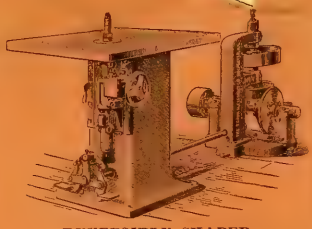
CORRESPONDENCE SOLICITED.



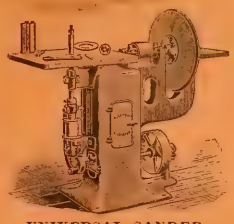
Small Complete Presses. Five Sizes.



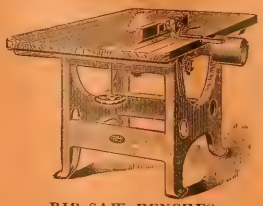
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REVERSIBLE SHAPER.



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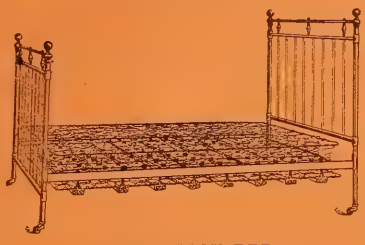
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Manufacturers of . . .

Bed and Furniture Springs,
Spiral Spring Beds,
Woven Wire Mattresses,
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IRON BEDS
for Homes, Hospitals and Institutions a specialty.



No. 300. IRON BED.

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CAUTION.

The trade are warned against purchasing imitations of our "IDEAL" SPRING BED. Infringers will be prosecuted. Write for catalogue and prices.

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26,000 SQUARE FEET FILLED WITH FURNITURE SAMPLES.

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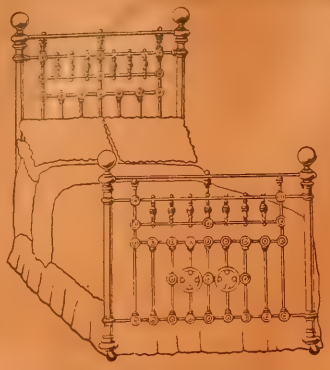
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Manufacturers of all Styles and Sizes

BOSTON WAREROOMS:
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LARGE ASSORTMENT CONSTANTLY ON HAND.

Woven Wire and Link Mattresses,
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Iron and Brass Trimmed Iron Bedsteads.

Not Antiquated

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Crumbling in the Dust of Oblivion.

WE still do business at the old stand and despite the cry of Hard times our business is increasing in volume and amount.

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The Largest line of Couches in the United States, barring none.

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IN ALL THE POPULAR WOODS AND FINISHES.

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COBBLER SEAT
DINING AND ROCKERS.

Cane and Wood Seat Dining and
Box Seat Dining (in Cane and Leather).
Arm Chairs to match. Bent Wood Chairs.

NEW STYLE ROCKERS, NEW DESIGNS
IN COBBLER SEAT DINING AND ROCKERS.

Screw and Spring Seat Chairs, &c., &c. (The latter
furnished when desired with the Ball Bearing Revolving Iron.)

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The West Michigan Furniture Co.

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MANUFACTURERS OF

LOW AND MEDIUM PRICED **CHAMBER SUITES** IN OAK AND ASH.

THE LARGEST FACTORY. THE FINEST DESIGNS.
THE BEST GOODS. THE LOWEST PRICES.

SEND FOR OUR NEW CATALOGUE WITH PRICES.

We Lead Them All

In Goods that Babies Delight in,
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That Sell on Sight.



These are only a few of our styles. All goods are guaranteed the best made and best selling Children's Goods on the market.

Send for Catalogue. Try a Sample Order.

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And have to **WORK DAY AND NIGHT** to fill orders ***secured on merit*** since the revival of trade. ***We don't cut prices*** nor are we compelled to, with the confidence we have secured through the unrivaled excellence of our goods. ***Why, our mail orders*** alone would make us hustle. Who says this?

THE UNITED STATES FEATHER DOWN CO.,

MANUFACTURERS

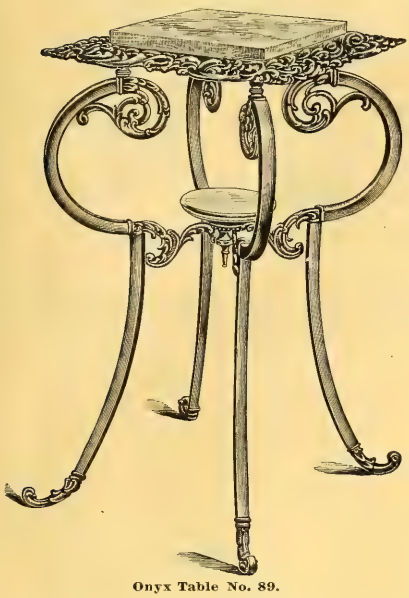
Of ***Feather*** Pillows, Beds, Bolsters, &c., as well as ***Fancy Down Cushions*** and ***Comfortables.*** Also ***Wholesale Dealers*** in all grades of ***Feathers*** and ***Downs.***

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OPPOSITE CITY HALL PARK.

Established 1848.



Onyx Table No. 89.

Onyx Tables,
Cabinets and
Pedestals,
Banquet and
Piano Lamps,

OF

ARTISTIC DESIGN,
SUPERIOR QUALITY

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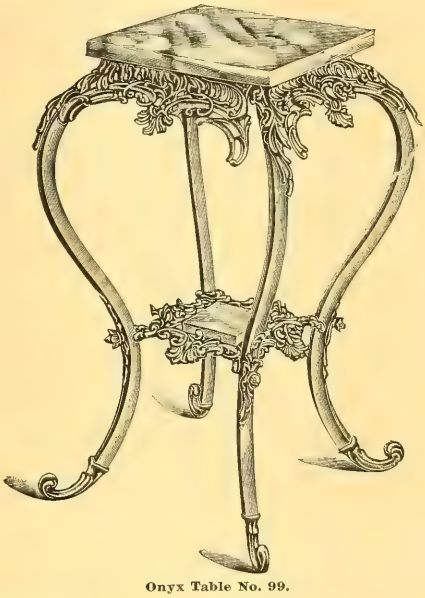
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A full line of samples are now ready at our showrooms,

Nos. 29 Chambers and
5 Reade Streets,

OPPOSITE CITY HALL PARK,

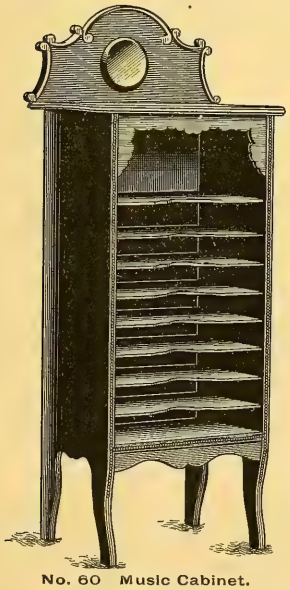
NEW YORK.



Onyx Table No. 99.

SMITH & ELLIS, FURNITURE MAKERS,

. . . . SYRACUSE, N. Y. . . . .



No. 60 Music Cabinet.
In Mahogany and Polished Oak. 4 feet 5 inches high, 2 feet wide.
$6.00 each, less 10 per cent. 30 days.

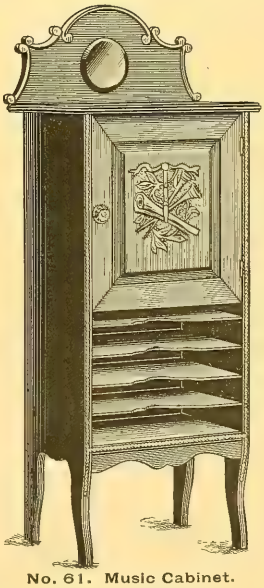
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Hall Racks,
Combination Cases,
Book Cases,
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Cylinder Desks
and Tables.

☞*Special Low Freight Rates To All Sections.*

Our facilities for manufacturing cannot be equaled in New York State. We carry a large stock on hand and guarantee to fill all orders promptly.

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In Mahogany and Polished Oak. 4 feet 5 inches high, 2 feet wide.
$7.00 each, less 10 per cent. 30 days.



THIS SPACE BELONGS TO THE

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MUSKEGON, MICH.

☞Watch for what they have to say next month. . . . .

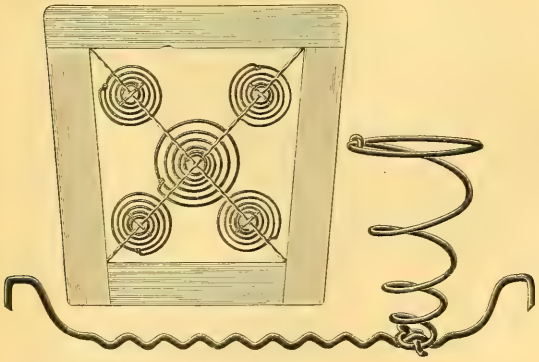
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Makers of the Largest Line of Fine Artistic Turkish Furniture in Muslin and Leather IN THE WORLD.

Factories: Summit, Adams and Water Streets.

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STAPLES PATENT WIRE SEAT.

Keep up the Quality of your Goods.

Don't cut quality these hard times to meet the prices of a bankrupt market. Above all, don't try to save ***nine cents*** on a dozen chair seats, by using two pieces of third-rate webbing and three springs made of second-hand hay bale wire. We can give you a perfect seat cheaper than you can get one any other way.

Send for samples, and BEWARE of infringements.

Patented May 10, 1892.
" September 20, 1892,
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And others pending.

STAPLES & HANFORD,
NEWBURGH, N. Y.



NEW ATHENS FURNITURE CO.,

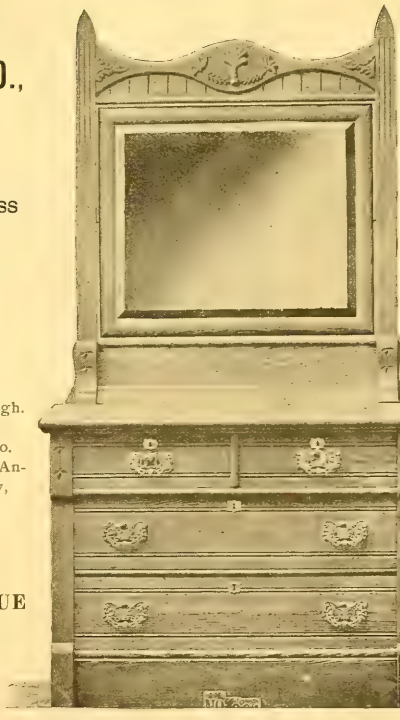
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WONDERFUL SUCCESS
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New Cheap Polished Finished Suite.

No. 301.

Bed, 4 ft., 6 slat, 6 ft. 4 in. high.
Dresser, top 21 × 44.
Glass, French Plate, 24 × 30.
Solid Oak Suite, finished Antique or Sixteenth Century, Gloss.

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AND
PRICE LIST.



TWO SNAPS. ONE HARD, ONE SOFT.

These two good things happen to be in Reception Chairs.

The "Soft" one is as you see below.



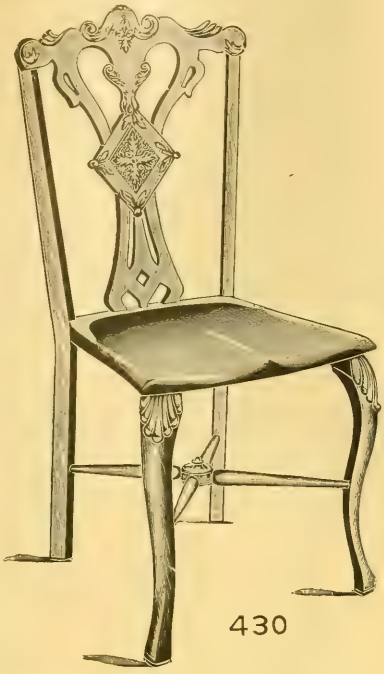
Our No. 431, Upholstered Seat, $5.00.

There is no benefit to be derived from adding words to this advertisement. Send to us for samples or write our agents.

E. W. KELLEY, 5 Cambridge Street, Boston, Agent for New York State and New England.

H. R. MAY, 170 Madison Street, Brooklyn, Agent for New York and Vicinity.

While the one we have designated as the "Hard" Snap is this one.



Our No. 430, Polished Wood Seat, $4.50.

WILKINSON & EASTWOOD, Binghamton, N. Y.



No. 125. Solid Oak Stand, 20 Inch Top. Net $1.00.

TURN THIS AROUND AND LOOK AT IT.

We don't make any "bluffs." Our goods are exactly as represented. You need them, too.

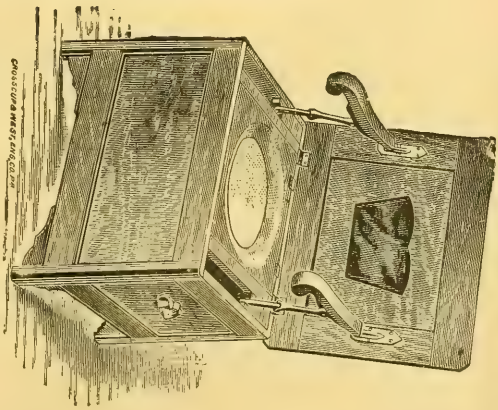
SEND FOR OUR ILLUSTRATED HOLIDAY SHEET.

ADDRESS US:

Office and Warerooms: 29, 31 and 33 Bridge St.,
Factory: 34, 36, 38, 40, 42 and 44 Tyler St.,

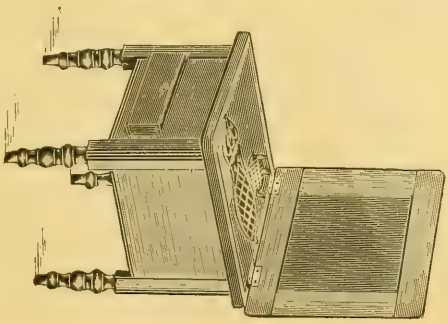
Paterson, N. J.

HARTMEIER & SONS.



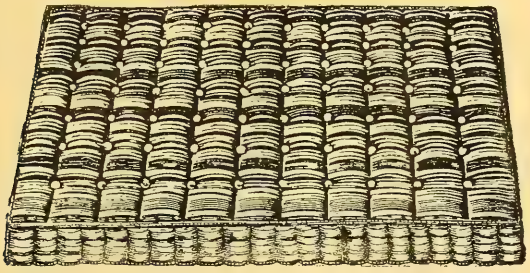
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We also have them complete, with pan, as low as $1.85.



Solid Oak Blacking Case. Net $1.50.

We also have them as low as 70 cents.



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— MANUFACTURER OF —

All Kinds of MATTRESSES

KNOWN TO THE TRADE.

Hair Mattresses, Cotton Mattresses, Fibre Mattresses, Husk Mattresses, Excelsior Mattresses, Combination Mattresses.

MANUFACTURER OF

ALL GRADES OF EXCELSIOR.

WHOLESALE DEALER IN

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Cotton, Tufts, Burlaps,
Fibre, Twine, Feathers.

WITHOUT one exception I carry everything that is wanted in the mattress line, and can furnish you the best goods for the least price of any factory running. My goods are all warranted, and warranted to be worth one hundred cents on the dollar.

A sample order will convince you that this advertisement is true.

Times are hard and prices easy.

Send for Price List and Samples.

FRED. P. ELSBREE,

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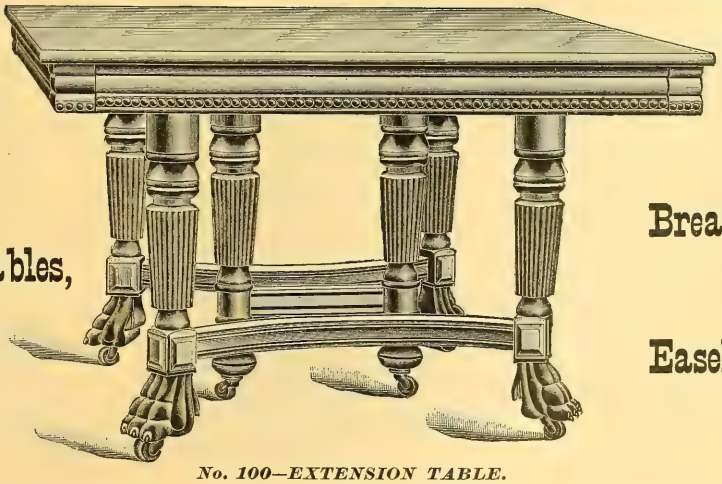
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THE LARGEST EXTENSION TABLE FACTORY ON EARTH!

New and Catchy Designs

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Extension Tables, Stands, &c.



Breakfast Tables, Easels, &c.

No. 100—EXTENSION TABLE.

QUARTERED OAK. 8, 10, 12 AND 14 FEET LENGTHS. TOP 48 BY 48 INCHES.

YOU CAN SEE A FULL LINE OF SAMPLES AT THE WAREROOMS OF

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UPHOLSTERED COBBLER CHAIRS

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A continued and increasing demand is the best indication of success.

Send for our Catalogue. Newest and latest designs on the market.

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ROBERT C. BENNETT.

TIDIOUTE CHAIR CO., Limited,

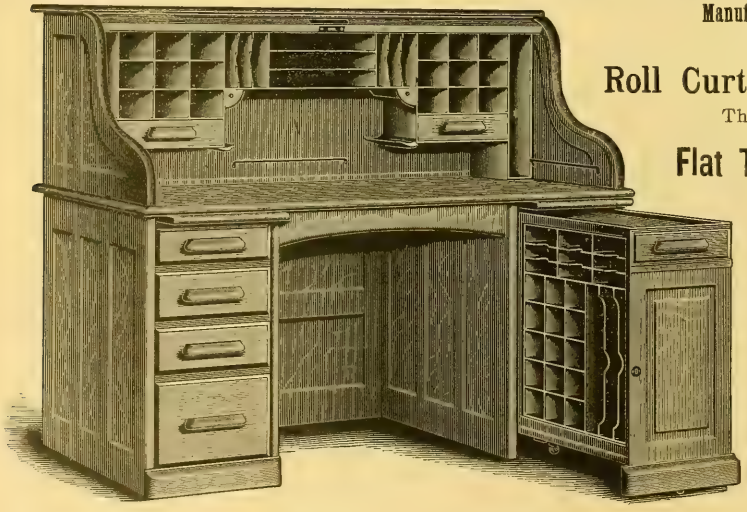
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RAND & LEOPOLD DESK CO.,

Successors to NORTHWESTERN FURNITURE CO.

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Manufacturers for the Trade only.



Roll Curtain OFFICE DESKS,
Thirty-five styles and sizes.

Flat Top OFFICE DESKS,
Sixteen styles and sizes.

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STANDING DESKS,
Twelve styles and sizes.

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Fourteen styles and sizes.

Five Styles
OFFICE CABINETS.

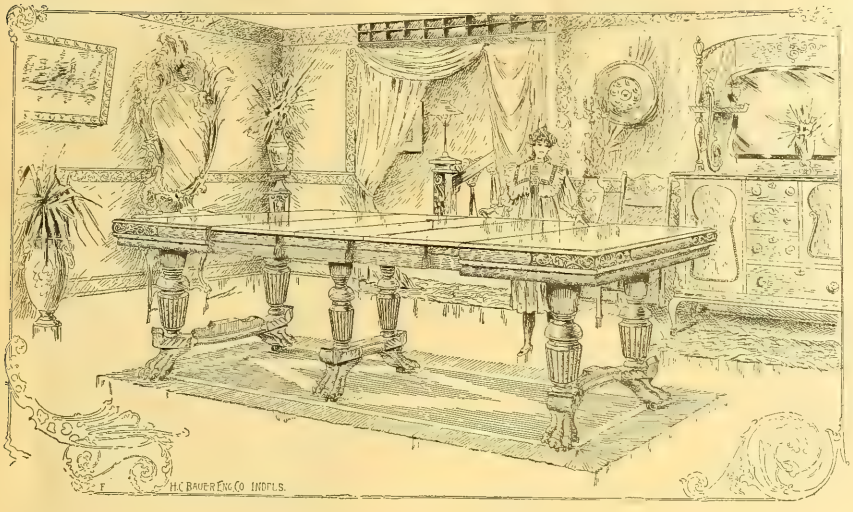
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YOU TURN THE CRANK, WE DO THE REST.



TAKES CARE OF ITS OWN LEAVES.

Made in 8, 10 and 12 Feet Lengths.

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Glanton's Automatic Extension Table.

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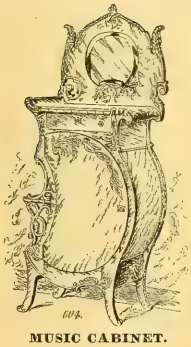
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LADIES' DESKS.

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MUSIC CABINET.

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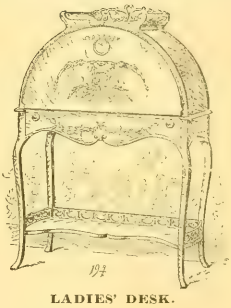
Send for our Catalogue showing these and 300 more designs of Fancy Cabinet Ware and Wooden Ware specialties, and you will be able to select what your trade demands at the lowest prices. If you think this is boasting, ask our competitors, and see how nervous they look at the mention of our name.

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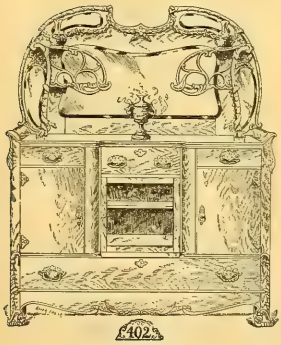
A. A. BARNES, Prop.,

North Indianapolis, Ind.

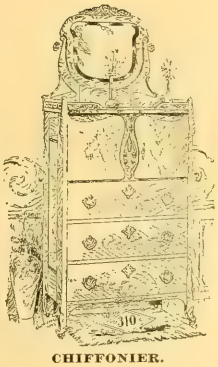
Mention THE REVIEW.



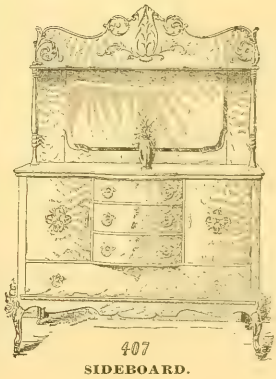
LADIES' DESK.



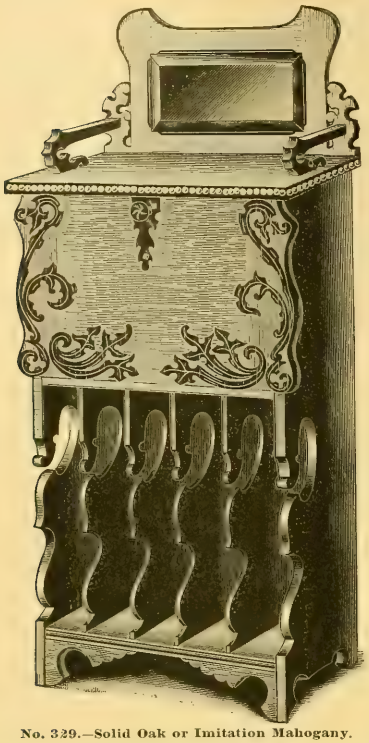
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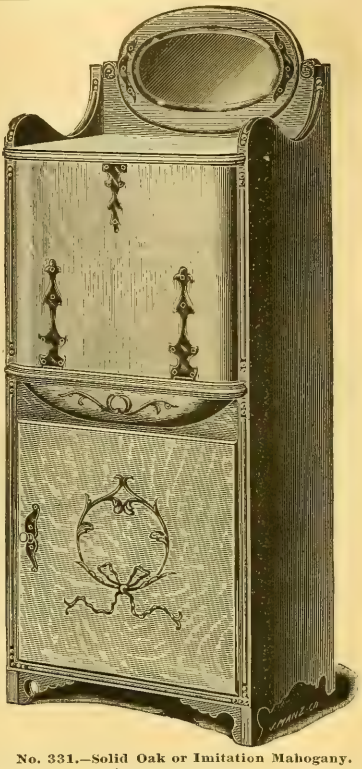
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CHAIRS FOR ALL THE WORLD!



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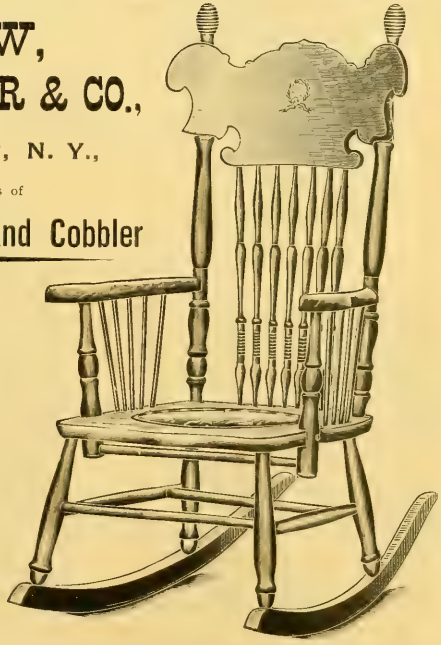
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Send for Photographs
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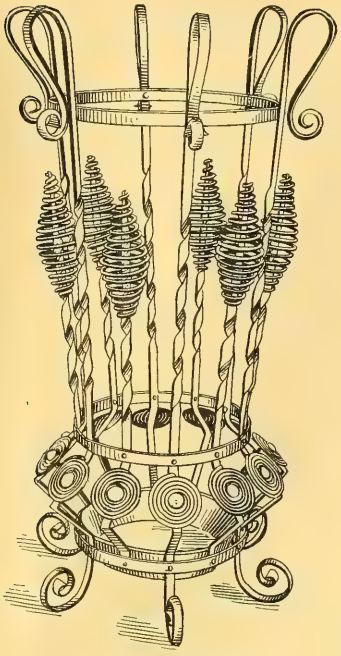
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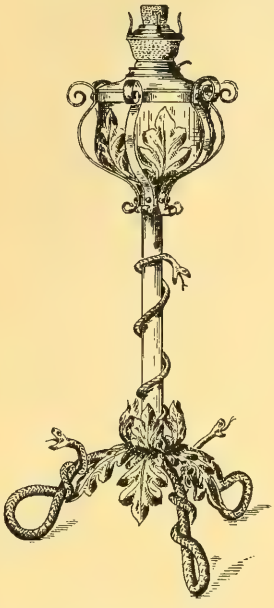
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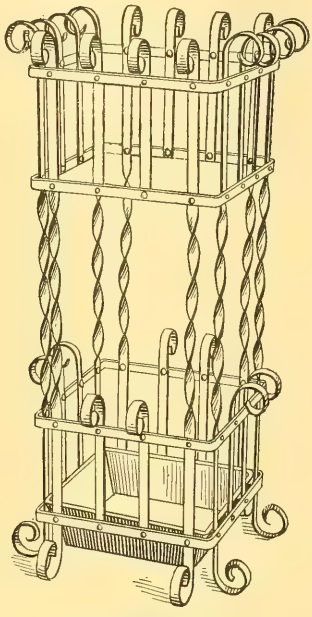
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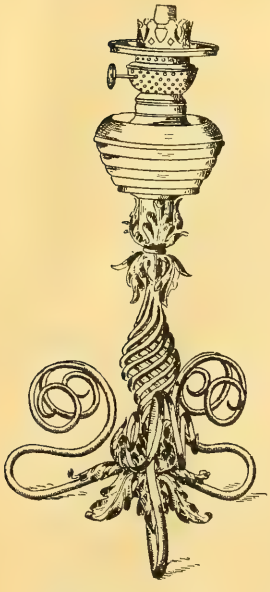
No. 510.– Umbrella Stand.



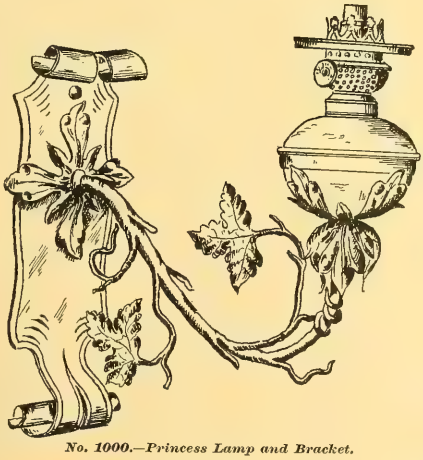
No. 215.—Banquet Lamp.



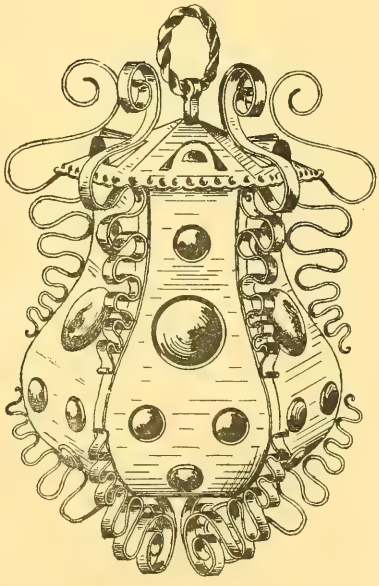
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No. 39.—Princess Lamp.



No. 1000.—Princess Lamp and Bracket.



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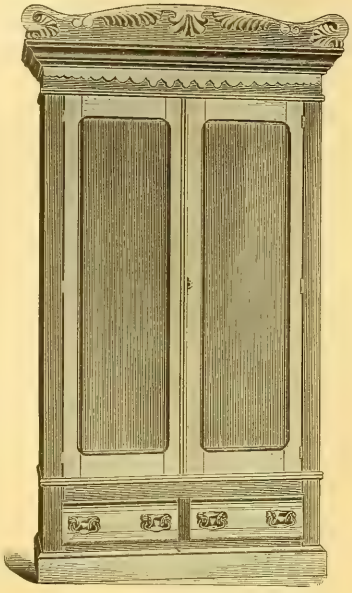
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Than any other concern in the world.

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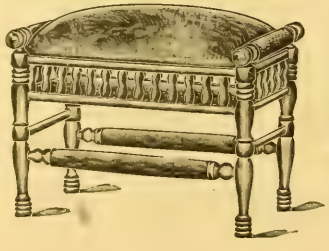
ELBRIDGE, N. Y.,

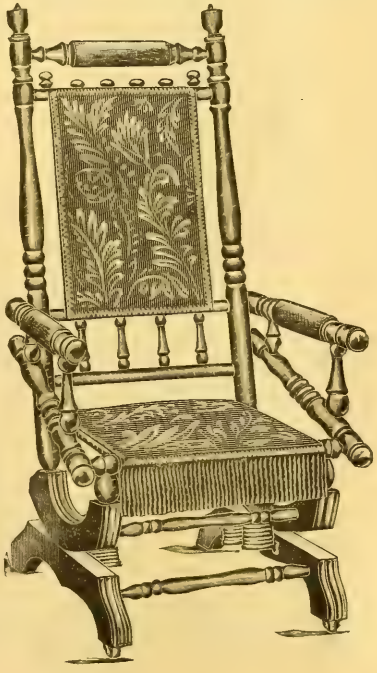
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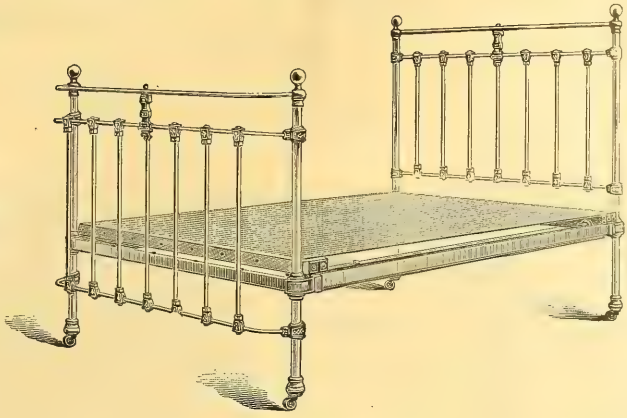
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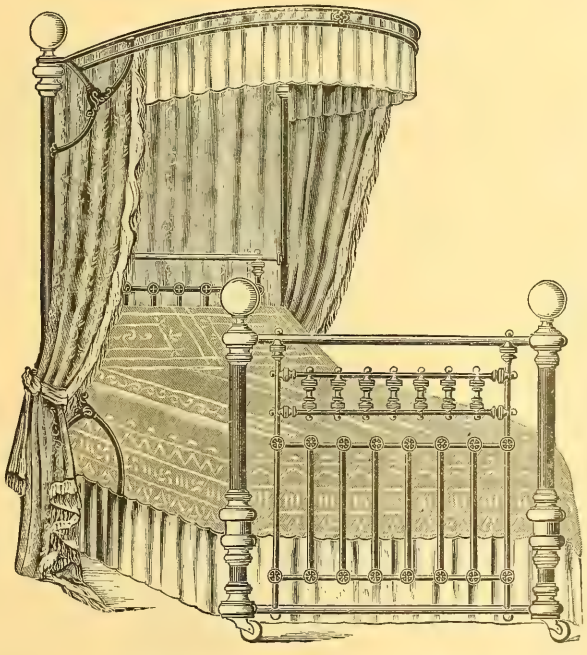
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JNO. W. BOLL, - Treas.
WM. A. BOLL, - Sec'y.



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CAPITAL, - $100,000.00.

BRASS AND ENAMELED BEDSTEADS.

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THE LARGEST LINE
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BRASS AND ENAMELED
BEDSTEADS
AND BEDDING
IN THE UNITED STATES.



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CATALOGUE
WITH
PRICE LIST AND
DISCOUNTS
SENT ON APPLICATION.

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OFFICE AND WORKS:
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HARRISBURG, PA., U. S. A.

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New York City, Brooklyn, Jersey City, &c.,	H. L. RULISON.
Pacific Coast,	W. H. ZINNS.
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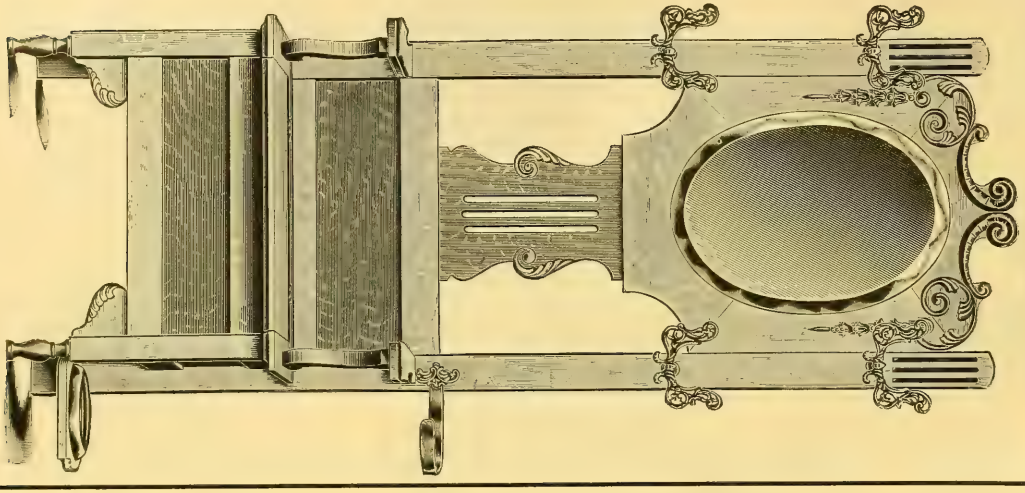
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. . . AND . . .
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Send for Catalogue before buying elsewhere.



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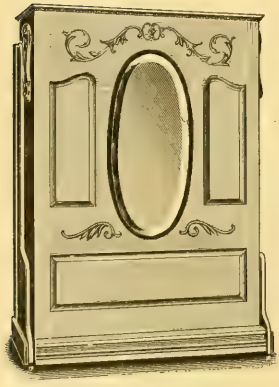
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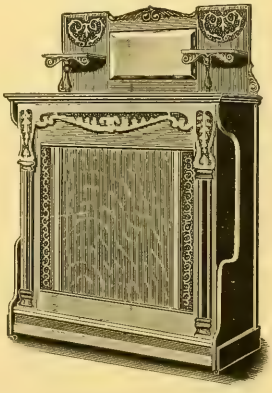
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Can furnish the best line of ***Folding Beds and Combination Bookcases,***

Ladies' Desks, &c., both in design and finish.



No. 127.



No. 15.



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Combination Bookcase and Desk.

CATALOGUE showing complete line will be sent on application.

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Especially from concerns you have never sold before—
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Will be held in the ***New York Industrial Building,***

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CLARENCE G. BROWN,
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These Expositions are strictly a Trade affair. None but furniture dealers are admitted, and last season the representative houses of

TWENTY-TWO STATES

were embraced in the list of buyers, which list will be sent to manufacturers contemplating an exhibit.

For information, address

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Is always bright. So is a wooden surface after receiving a coat of our Rubbing and Polishing Varnishes. Hardens quickly, fine grained, flattens evenly and finishes to the Queen's taste.

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MANUFACTURERS OF

Parlor Suites, Couches, and Odd Pieces,

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The Allington & Curtis Mfg. Co.

SAGINAW, MICH.

Dust Collectors,
Blow Piping,
Furnace Feeders
& Exhaust Fans.

NOTICE: ....

It is unsafe to buy Centrifugal Dust Collectors from anyone but us, as our right has been judicially established by the recent decision of the United States Court at Chicago.

Send for full text of decree and opinion if you are interested.

Thousands are using our FURNITURE POLISH Are You?

TRADE MARK C.W.F. Co. MANUFACTURERS OF WOOD FINISHING MATERIALS CHICAGO

CHICAGO WOOD FINISHING CO., Chicago.

THE
FURNITURE TRADE REVIEW
AND
INTERIOR DECORATOR.

VOL. XV. NEW YORK, NOVEMBER 10, 1894. COPYRIGHT 1894, BY REVIEW PUBLISHING COMPANY. NO. 1.

THE
FURNITURE TRADE REVIEW
AND
INTERIOR DECORATOR.

Established November, 1880.

WILLIAM BERRI - - - EDITOR.

ISSUED MONTHLY
— BY THE —
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THE TRADE OUTLOOK.

THE recent political revolution in the majority of the States serves to show that the will of the people has been carried out, and the result of this cannot but prove a great factor in adding to the general confidence in the business world, and putting an end to the spirit of doubt and uncertainty which had previous to November 6 begun slowly but surely to disappear.

Reports from all manufacturing centres conclusively indicate that the great majority of furniture factories are working full time; indeed many of them are adding to their working forces and increasing the hours of labor that the rapidly arriving orders may receive the proper attention.

The prospect of "good times" from the present period for an indefinite number of years was never more flattering. The basis for the safe conduct of business is at last on solid ground, and both manufacturer and consumer feel that they can proceed to sell and buy with confidence in the future.

WESTERNERS WOULD APPRECIATE IT.

THE semi-annual furniture expositions held in this city have proved very successful. The able management that has directed the movements of the association has snatched victory from what cynics predicted would prove defeat. For this it is entitled to much credit, and the many applications now coming in for the January Exposition show that its efforts have been appreciated.

There are, however, many Western furniture manufacturers who might display their furniture at the New York expositions were they assured of the fact that their presence was cordially desired here, and that they would be heartily welcomed. In the city of Chicago there are manufacturers whose names and goods are widely known, and who could be induced to exhibit their product here, but yet who do not apply for membership to the American Furniture Manufacturers' Exposition Association.

It may be that these Western gentlemen have an idea that they would not be cordially received. This impression may perhaps have been created by some of the opponents of the New York Exposition at its inception, when the question was discussed of making it exclusively Eastern, but this proposition was voted down by the members, and to-day every and any reputable

furniture manufacturer is welcomed into the exposition while there is space to sell.

Dealers who come to the New York Exposition desire to see as many different lines of goods as can be gathered together, and it is to the interest of the exposition managers to present as large an aggregation of furniture as can be placed upon exhibit from all quarters.

Would it not be well to present even more strongly than has heretofore been done the advantages the Western manufacturer might gain from a representation at the New York Exposition? The chances are that the added number of visiting buyers would more than compensate for the time so employed.

PLATE GLASS IN FURNITURE.

THE present and prospective cost of mirror glass is a question which must at all times interest the majority of furniture manufacturers, and as this is a matter which has been much discussed of late from different standpoints, THE REVIEW is glad to be able to present to the trade the views of one of the most prominent importers of glass in America. This gentleman recently stated that he could see no reason for anticipating any further decline in the mirror glass market, and that indeed his advices rather pointed to an advance.

As is well known, since early last spring the mirror men have been united in endeavoring to hold the price of glass at the same figures, in fact have formed a combination with that end in view. This action was brought about owing to the cutting of prices which has been made in mirror glass since the earliest days of the "panic," or recent depression in business, and goods have been sold at about 5 per cent. below cost. The business to-day is in such a shape that were all the mills existing running at their full capacity, the result would be an overproduction of from 25 to 30 per cent. more glass than the market needs, while but a few years ago the production did not at all exceed the demand. This is explained by the fact that the American factories were filled with goods, and, naturally needing money during the panic, disposed of their product at ruinous prices. For instance, plates measuring over 10 feet were marketed at a lower figure than the duty amounted to on imported glass of the same size, the duty being 50 cents and the glass selling at 45 cents per square foot. The consequence was that for some time the importation of large sizes of glass almost entirely ceased, while small sizes were disposed of at very low figures and turned into so-called French mirror plates.

Of course after a time the accumulated stocks became exhausted, but then the tariff issue was before the country, and importers dared not place large orders in the European markets. These several causes led the importers into the formation of the existing combination consisting of over twenty manufacturers from both the East and West, and the price adopted at which mirror glass should be sold was one that under existing circumstances would throw off from 5 to 10 per cent. profit in doing a large business. Just when this arrangement was about consummated and things running smoothly the tariff question was settled, and that was the signal for the European manufacturers, who had been doing little or nothing, to immediately advance prices about 10 per cent. This action made it all the more desirable that the combination should continue in the interests of self protection, as it reduced the profit which had been figured on about 2½ per cent. when the change in the duty is considered. Since that time the European manufacturers have again raised the price another 10 per cent.; in fact the great factories represented in Belgium and France have gone so far as an advance of 25 per cent., with a forfeit of 10,000 frs. to be levied upon any concern who shall deviate from the established price.

The prices upon mirror glass, after having been advanced twice within three months, have now been finally established for the year 1895, and the best information that THE REVIEW is able to gather would indicate that furniture manufacturers who are looking forward to a decline of prices are likely to find that they have been misinformed as to the strength of the market. The outlook, it would seem, rather indicates a greater firmness at the rates now ruling than a falling in the same.

The gentleman who furnished the facts as quoted above is an admitted authority on the glass market both at home and abroad, and his views at this time are certainly of interest and worthy of careful consideration.

THE TAX ON FOREIGN CORPORATIONS.

IT is singular that thus far no one has been able to successfully attack the laws operative in several States requiring foreign corporations to take out a certificate from the Secretary of State involved before an action to recover will lie. A correspondent of Lyons' Agency points out that to do this all over the United States would involve the payment at the very least of $1,100, a manifestly prohibitory tax in the case of small corporations. Whether such laws would stand the test is doubtful in view of the decision of Judge Brewer in the drummers' cases, that the general Government has exclusive jurisdiction in matters pertaining to interstate commerce. But in New York the Court of Appeals has held: "That the only limitation upon the powers of a State to exclude a foreign corporation from doing business within its limits, or to exact conditions for such privilege, arises where the corporation is in the employ of the Federal Government or where its business is strictly commerce, interstate or foreign." So that it would appear that, so far at least as New York is concerned, the laws against foreign corporations is constitutional. As Judge Brewer overruled the decisions of the highest courts in several States, and as the present question turns upon the same principle, it is more than likely that an appeal to the United States courts would be equally effective against the tax on foreign corporations.

Some months ago about twenty creditors jumped the life out of the Prairie Furniture Company, of St. Louis. Then A. G. Moeller sued against the attachment bonds, claiming that he had a chattel mortgage on the goods. Last month the Munk & Roberts Furniture Company answered that the Moeller mortgage is fraudulent, and, moreover, that the Prairie Furniture Company, being

an Illinois corporation and never having complied with the Missouri laws relative to foreign corporations, couldn't execute such a mortgage.

It may save both manufacturers and dealers trouble, to say nothing of legal expenses, to read the notice of the Buckeye Chair Company on another page of this issue.

*

Upholsterers and furniture workers in the vicinity of Boston are agitating for an increase of from 5 to 15 per cent. in wages. The men seem to feel certain of obtaining the advance.

*

American furniture manufacturers and makers of wood working and other machinery are beginning to take a deep interest in the proposed exposition of American manufactures to be held in the city of Mexico, probably early in 1896. The details will be published hereafter.

*

The syndicate of Grand Rapids manufacturers which last September opened a sample room in Manchester, with a view to securing orders for furniture from English wholesale houses, has received several heavy contracts, and the goods are now being made up by Grand Rapids firms. The largest orders are for desks and sideboards.

*

The War Department, through the Philadelphia depot of the Quartermaster's Department, 1420 Arch street, is inviting proposals until November 30, for furnishing the Government with 500 iron bedsteads, 2,000 woven wire bunk bottoms, 1,000 pillows and 500 mosquito head nets. Specifications will be furnished on application.

*

Local papers everywhere bring to us evidences of abundant prosperity among furniture manufacturers. For instance, two clippings before us say that the Goshen Furniture Company and the Hawks Company, at Goshen, have been running nights for over a month and are not yet up with their orders. The Connersville (Ind.) Furniture Company is employing 225 hands and has not cut wages, nor does it intend to. The Indiana Furniture Company and Munk & Roberts Furniture Company, which are both running full time and full force, are paying the regular wages.

*

Otto Stechhan, of Indianapolis, president of the N. F. M. A., said to a representative of The Furniture Trade Review that to accomplish success there must be no discord. In regard to the attorney of the association, he said he was not paid any salary at all, and it was not the object of the association to work against any of the collecting agencies; but he expressed the opinion that the attorney of the association in going after a claim has more at stake than a representative of the collecting agency, and could certainly have better results in prosecuting the parties who were defrauding their creditors, and therefore the attorney was a good thing.

*

Manufacturers in and around Minneapolis are planning an exposition. It is to open next January and will be a semi-annual affair. It is the idea of the projectors of the exposition to secure some large building and invite all the manufacturers in that vicinity to take space and put in a complete line of their goods. No building of suitable size has yet been found, as the Exposition Building will not be available on account of the impossibility of heating it. It is probable that some large warehouse will be secured. It is estimated that at least 72,000 square feet of floor space will be required. An organization to be known as the Northwestern Furniture Manufacturers' Exposition Association was formed early this month and officers were elected as follows: President, W. J. Rolph; vice-president, D. M. McNeil, Red Wing; treasurer, N. M. McLeod, Minneapolis; secretary, J. Newton Nind, Minneapolis; board of directors, A. W. Stockton Faribault; George H. Elwell, Minneapolis; Frank Luger, St. Paul; F. H. Barnard, Minneapolis; F. W. Fitzgerald, St. Paul; Eugene Satterly, Minneapolis.

*

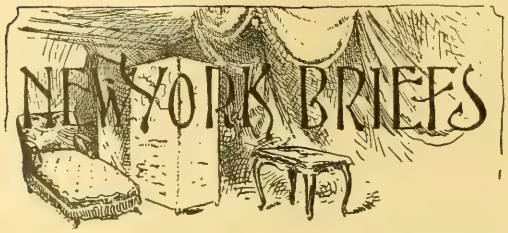
Here are some gentlemen who deserve to rank with the Indiana bankers. Their furniture interests, though not quite so extensive, are almost as varied as those of the Indianapolis operators. On October 15 they assumed temporary charge of H. F. Brown's furniture store in Berlin, N. Y., drilled the safe and blew the door clear through the establishment. They got no cash, but took notes instead. Then they moved to Davenport, Ia., where they got $39 from the safe of Henry Knostman. Still bent on extending their operations in the furniture business, they entered Treganza Brothers' place in Britt, Ia. This time things were easy, as they found only the day lock on the safe and took $300 in cash.

DISTRIBUTION OF AMERICAN VARNISH.

FOLLOWING are the exports of American varnish from the port of New York for the five weeks ending November 7:

Port.	Gals.	Value.	Port.	Gals.	Value
Amsterdam	400	$1,200	Hayti	40	$27
Antwerp	3,072	2,707	Hull	120	87
Argentine Rep.	220	488	Japan	130	120
Barcelona	25	68	Leeds	306	209
Berlin	80	329	Liverpool	60	360
Bolivia	5	6	London	187	848
Brazil	153	152	Manchester	153	113
Bremen	14	20	Mexico	2.143	2,716
Brit. Australasia.	150	423	Milan	367	515
Brit. Guiana	7	22	Mulhausen	157	266
Brit. Honduras.	20	15	Newfoundland	125	108
Brit. West Indies	337	392	Nova Scotia	85	15
Brussels	41	105	New Zealand	15	20
Cent. America	373	318	Odessa	2	9
Chili	274	322	Peru	17	22
Copenhagen	110	190	Philippines	1,250	943
Cuba	1,473	1,369	Porto Rico	125	105
Danish W. Ind.	20	20	Rotterdam	3,073	2,951
Dresden	100	150	Santo Domingo	20	30
Dutch W. Indies.	69	28	Santander	66	129
Essen	14	57	Spanish Africa	70	56
Ecuador	10	10	Stockholm	53	165
Glasgow	2,273	1,725	Trieste	10	19
Genoa	43	108	U. S. Colombia	610	828
Gothenburg	51	53	Uruguay	25	25
Hamburg	477	983	Venezuela	278	286
Havre	700	1,636	Vienna	155	416

"After you," said the undertaker politely to the doctor at the door as they entered.—*Ex.*



—On Sixth avenue, not far from Fourteenth street, there is a large sign reading: "Iron bedsteads and mattresses for sale."

* *

—Stacom's Eastern Furniture Company is about to open a branch store at 7 Third avenue, where an extensive line will be carried.

* *

—B. Webel, furniture and carpet dealer, with stores at 11 and 17 Avenue D and 1097 First avenue, has opened another store at 709 Third avenue.

* *

—Valentine & Co., of this city, received a first prize at the Antwerp Exhibition for their varnishes in competition with makers all over the world.

* *

—Wm. C. Jordan is now sole proprietor of the Wakefield Reed Chair Company, manufacturer of rattan goods, at Wakefield, Mass., and 8 Park place, this city.

* *

—Ernst Haffensack, a manufacturer of church ornaments at 116 Wooster street, has disappeared. His business was prosperous, and no reason is known for his disappearance.

* *

—J. P. Gaylord, representing the New Athens Furniture Company and the Rockford Desk and Furniture Company, has taken a new wareroom on the fourth floor of 191 Canal street.

* *

—The Leggatt-Groves Company has secured the line of oak chamber suites made by the Woodson-Johnson Furniture Company, Lynchburg, Va., and will hereafter represent them in the East.

* *

—Stephen W. Milligan, dealer in bed feathers at No. 120 Classon avenue, Brooklyn, has made an assignment to Edward Cromwell. He has been in business since June 1, 1892, and was reported to have had a cash capital of $15,000 at the start.

* *

—S. P. Porter continues to show at his warerooms, 185 and 187 Canal street, that splendid aggregation of furniture which has brought his name so prominently before the dealers of the country. Read his characteristic advertisement in this issue of THE REVIEW.

* *

—Whalen Brothers, furniture dealers, 166 Smith street, Brooklyn, sent Louis Seip to deliver a load of new furniture. He got the money, $50, but failed to turn it over to Mr. Whalen, who had him arrested. Seip pleaded guilty to the theft, and was held for the grand jury.

* *

—McClain, Simpson & Co., Eighth avenue and Thirty-seventh street, recently put in a new plate glass show window, and the piece of glass used is said to be one of the largest in town. The entire front of the firm's store, comprising about 300 feet, is now French plate glass.

* *

—Soon after the nomination of Nathan Straus, of R. H. Macy & Co., for mayor of this city, several prominent houses, such as Baumann & Co. and Ehrich Brothers, wrote to the *Herald* asking for its support. The paper declined with regret, and added that even if George Washington came to life the *Herald* could not support him on the Tammany ticket. As Ehrich, Baumann and Macy are among the great advertisers of the city the editor evidently meant to show that the editorial opinion of the paper was not controlled by the counting room.

* *

—On the 12th ult. Deputy Sheriff Mulvaney received an attachment for $1,856 against DeWitt Northrup, of the Northrup Lumber Company, in favor of William E. Uptegrove & Brother, and seized the lumber yards on West Twenty-first street, between Tenth and Eleventh avenues.

* *

—Clinchy & Co., 208 and 210 West 125th street, have published a very neat little illustrated pamphlet called the *Harlem Primer*, in which each letter of the alphabet is made to carry a pertinent reference to some article in their extensive stock. We present on this page a cut showing the store



of this enterprising firm and also four cuts taken from their "Primer," which will give an idea of the general style of this excellent advertising device, which is both ingenious and effective.

* *

—The Nichols-Baldwin Lumber Company was incorporated on the 23d ult. to deal in hard and soft woods, logs, lumber, timber, &c., in New York city; capital, $15,000, Directors: Charles K. Nichols, Frederick W. Baldwin, of Newark, N. J., and Anthony D. Nichols, John L. Martin, and Elizabeth F. Nichols, of New York city.

* *

—The will of George Wilson, of Brooklyn, who died recently, has been filed. The estate is valued at $168,000. Mr. Wilson was a furniture and carpet dealer on Myrtle avenue, Brooklyn, for many years. He retired from business several years ago. He leaves a widow, two daughters and a son.

* *

—Clark A. Brockway, manager of Hilton, Hughes & Co.'s furniture department, since July 1 has more than doubled the business of the same period a year ago. The firm has just completed a new warehouse on Fourth avenue, which is six stories high, 50x250, and January next expects to have what is probably the largest furniture store on this continent.

* *

—For the first time in the history of the firm of A. T. Stewart & Co., and their successors, Hilton, Hughes & Co., New York, the windows of the store were dressed on October 8, and a very fine display they made, too. The body of the late Mr. Stewart—acknowledging for the sake of argument,



as Jo Howard said at the time of the grave robbery, that he had a body—must have trembled with indignation at the thought that the house he founded should have been compelled to descend to modern business methods. But they all have to come to it in this age of hot competition.

* *

=The furniture and carpet business at 3396 Third avenue, formerly carried on under the firm style of John McCormack & Co. and later by D. F. Higgins, is now conducted by Francis T. Higgins, furniture and carpet dealer, at 729 Eighth avenue. The latter will run both stores, and D. F. Higgins, who is his brother, will have charge of the Third avenue store.

* *

=On the 19th ult. a motion was made before Judge Barrett, of the Supreme Court, this city, in behalf of W. & J. Sloane, the Gorham Manufacturing Company and the Phenix Manufacturing Company to compel Lillie J. Earle, wife of Gen. Ferdinand P. Earle, to give a larger bond on her injunction against them, preventing them from foreclosing on the $130,000 mortgage on the Normandie. Decision was reserved.

* *

=The Greenpoint (L. I.) Furniture and Carpet Company, claiming to act under an assignment by R. J. & T. Bird, of Greenpoint, began to collect the debts due the latter, but the Birds alleged fraud in the procuring of the assignment and applied to the court to have it set aside. The motion was dismissed, but the legal fight is still going on. It came before the court again on the 12th ult., but was adjourned for further affidavits.

* *

=The Standard Varnish Works on the 2d inst. entertained forty members of the National Carriage Builders' Association, bringing them from Philadelphia in a private car and taking them to Staten Island on a steam yacht, where the company's immense plant was inspected. The same evening the company entertained its guests at Delmonico's, and as a souvenir of the occasion presented to each gentleman a solid gold pencil holder.

* *

=The Seymour Furniture Company, Seymour, Ind., in its advertisement in this issue of THE REVIEW enumerates its large and complete line of chamber suites, wardrobes, chiffoniers, &c., and the same can be found at the salesrooms of its agent, W. H. Hickerson, 232 Canal street. Mr. Hickerson has both samples and photographs of the company's goods, and local dealers should call and look them over. Those distant from the city will receive prompt attention by dropping a card or letter.

* *

=The four Hunter brothers, who are about to start from this city for Medicine Lodge, Mon., to ascertain why justice is not meted out to the murderers of their brother, are all of them well-known men where they live, and if they go are quite likely to be heard from. One of the brothers, William J., is a designer in Hilton, Hughes & Co.'s upholstery department, while John is employed by Frank Rhoner & Co. The murder of the brother Frank in the far West, as reported in the press, was a most cowardly one, and reports seem to indicate that few steps have been taken to run down the murderers.

* *

=Receiver Langan, of the defunct firm of Murray, Conway & Co., Brooklyn, applied to Judge Osborne in the City Court, on the 15th ult., for permission to accept the bid of the Cowperthwait Company for the stock of the concern. The application was opposed by the Cox estate, which owns the building occupied by the firm. They claim to be willing to pay more than the Cowperthwait Company, but they want all the assets of the firm, including the lease. On the 28th ult. Ex-Senator McCarren made application before Judge Osborne for leave for the receiver to withdraw his application to accept a bid made by the Cowperthwait Company. William McNeir, representing W. & J. Sloane, opposed the motion, and in doing so he said that the affairs had not been properly managed and that the receiver had let bids go by without accepting anything or doing anything. His firm was interested, he said, to the extent of $13,000 and he thought that instructions ought to be given by which something definite could be done, as the creditors were impatient. Judge Osborne said that he would act when proper papers were presented.

* *

=A disagreement between the partners has resulted in the appointment of Daniel Eichner as receiver for the firm of Saiewitz & Bayer, 215 Smith street, Brooklyn. The firm succeeded Nathan Saiewitz, who carried on business under the style of the Red Star Furniture Company. Harris Bayer was formerly of Bayer Brothers & Rudoe, furniture manufacturers, who retired from business.

* *

=Notice has been given by Surrogate Stephens, of Richmond County (S. I.), to all persons having claims against the estate of Carl Hartmann, late of said county, deceased, to present the same to Mathilde Hartmann, executrix, at the office of John Widdecombe, her attorney, Staten Island Savings Bank Building, Stapleton, N. Y., on or before November 30 next. Vouchers must be attached to all claims.

* *

=M. D. Talcott, the energetic compiler of the Blue Book of the furniture trade, and who has for years been favorably known as a very successful pusher of hard customers, has now extended his collection business to other departments of trade. The New York Law and Collection Company is the title of the new bureau, and H. E. Oliver is the manager at the office, 150 Canal street. Merchants in any class of industry who have claims to collect may expect promptness and diligence in any matters they intrust to Mr. Oliver. It would be a waste of space to add an indorsement of M. D. Talcott's ability as the head of such a concern.

* *

=Mary Duff, daughter of Peter Duff, a well-known Brooklyn furniture dealer, was found dead in a bath house at Sea Cliff, L. I., on the 18th ult. Miss Duff's body was on the floor of the bath house, and in the corner was the body of Ellett Titus, the latter having a bullet hole in the left temple. Miss Duff was betrothed to Titus, and as there were no apparent obstacles to their marriage the cause of the tragedy is a mystery, although it is presumed that Miss Duff, who was in the habit of using chloroform for severe headaches, was accidentally administered an overdose of the narcotic by Titus, who in fear of the possible consequences shot himself.

SMALL'S NEW SCHEME.

S. C. SMALL & CO., of 26 Bromfield street, Boston in addition to their other goods carry a large line of invalid reclining and wheel chairs, and have adopted the plan of renting them where a chair is wanted for but a short time. This idea has been found very successful and is much appreciated.

The firm as usual has its hands full, and is now furnishing a private residence at Haddonfield, N. J., for a prominent Philadelphia merchant. Mr. Small also secured on his late Southern trip the contract to furnish entire the Commercial Club, of Savannah, Ga., the furniture for the same being purchased through the Estate of Emil Schwarz, of that city. Among other contracts the firm also is furnishing the lodge of the U. S. Grand Commandery, Knights of Malta, Worcester, Mass.; another of the same order at South Bethlehem, Pa.; a Masonic lodge at Merrimac, the Oxford K. of P. Lodge at Bath, Me., and a Red Men's lodge at Keene, N. H.



BAILEY.—F. P. Bailey, of the L. W. Ott Manufacturing Company, s an enthusiastic supporter of the N. F. M. A., and if you don't believe it tackle him in regard to the association and you will find him very well posted. Not only well posted on that, but he is among the boss salesmen of the country in lounges and couches.

BARKLOW.—B. R. Barklow, the efficient and popular manager for Hoskins & Sewell, was indisposed for some little time this week, and his many friends will unite in hoping that his illness will prove to be only temporary.

BASSETT.—Charles Bassett, of De Turck, Bassett & Co., the Philadelphia upholstery jobbers, spent a few days recently in Chicago visiting the firm's branch store in that city.

BLACK.—Jud H. Black, formerly of J. H. Black & Co., Detroit, is about to start a commission business in Toronto, and will carry carpets, curtains, linings, cabinet hardware, &c., whenever American goods can be sold in Canada in competition with home or English makes. Mr. Black has hosts of friends in the American trade who will heartily welcome him back to the old lines.

BRADY.—M. N. Brady, who has for many years managed the business of Ring, Merrill & Tillottson, Saginaw, Mich., has severed his connection with the furniture trade and embarked in the manufacture of flour in that city. Mr. Brady has many warm personal friends among dealers all over the country who will regret his withdrawal and wish him prosperity in his new field of business.

CHAMBERLIN—HANNAH.—William F. Chamberlin, of the Dayton Table Slide Company, Dayton, Ohio, and Miss Minnie Hannah, also of Dayton, were married on the afternoon of October 9. Mr. and Mrs. Chamberlin spent three weeks in the East in their own interests and that of the Dayton Table Slide Company.

CHESEBRO.—J. W. Chesebro, who has been living in New Jersey, found that the mosquitoes or the climate were too much for him over there, and since a recent attack of illness has moved his family residence to Brooklyn.

CLARK.—Harry Clark, of the Hamilton Furniture Company, Philadelphia, was in the city the day after election, and spent some time looking after the best kind of stock he could buy to go into the handsome chamber suites and other goods his well-known firm is so successfully placing on the market.

CLEMENT SAWYER.—H. E. Clement, who was formerly in the retail furniture business at Winooski, Vt., but who is now manager of the Skyland Furniture Company, Asheville, N. C., was in the city a couple of weeks ago, accompanied by James P. Sawyer, president of the same company.

CONANT.—George F. Conant, of F. H. Conant's Sons, Camden, N. Y., spent a week in New York the latter part of October.

CONOWAY-DOWERS.—Howard Brinklin Conoway and Miss Kate Isabel Dowers were married at St. James' M. E. Church, Elizabeth, N. J, on the 11th ult. The church, which was prettily decorated with palms and ferns, was well filled with the friends of the bride and groom. Charles Booth was the best man, and the ushers were: Wm. A. Baker, George W. Dowers, a brother of the bride; William A. Conoway, a brother of the groom; Herbert Keenan, George A. Loach and Herbert W. Beebe. The maid of honor was Miss Jennie M. Dowers, a sister of the bride, and the bridesmaids, four in number, were Miss May MacCollum, Miss Maude Lynch, Miss Laura Davis and Miss May Virtue. A reception and supper followed at the residence of the bride's parents, after which the happy young couple left for Washington, D. C. On their return Mr. and Mrs. Conoway will reside at Newark. They were the recipients of numerous costly and beautiful gifts, among which was a handsome bedroom suit, presented by Hahne & Co., of Newark, with which firm Mr. Conoway is connected, being in the furniture department. August Hahne, of the firm, and Mrs. Hahne were among the guests at the wedding.

COYNE.—John Coyne, of the firm of John Coyne & Co., Brooklyn, N. Y., who was the Democratic nominee for the Assembly from the Sixth District, was elected at the general election on the 6th inst.

CURTIS.—H. H. Curtis, of Curtis & Son, the well-known furniture manufacturers of Charlotte, Mich., was married on October 25, and received the warm congratulations of his many friends and acquaintances from all parts of the country.

DEXTER.—H. C. Dexter, of the well-known H. C. Dexter Chair Company, Black River, N. Y., had a very narrow escape from drowning on October 27. He was carrying a couple of sample chairs across the new suspension bridge on a loose board walk when he fell, the chairs knocking him off the bridge. Mr. Dexter caught hold of one of the bars on the structure, which became detached and swung to one side, causing him to land on the rocks, a few feet below the abutment of the bridge. As the bridge is 25 feet above the river, Mr. Dexter's friends are warmly congratulating him upon his narrow escape.

EGAN.—Thomas P. Egan, president of the J. A. Fay & Egan Company, Cincinnati, Ohio, has purchased a controlling interest in the Cincinnati *Commercial Gazette*, and that journal is already giving indications of the beneficial results of his business sagacity and is regaining some of its former well deserved prosperity. Mr. Egan, who, as a young mechanic of foreign birth, was not long since working at a lathe in Cincinnati, is now at the head of the largest concern in the world manufacturing wood working machinery, and is reputed to be a millionaire.

FAY.—James Fay, who conducts a furniture store at 1612 Broadway, New York, was the nominee of the State Democracy for Assembly in the Seventeenth District. Mr. Fay was also a candidate for the Assembly two years ago, but was defeated.

FISH.—Sig. Fish, representing S. Karpen & Brothers, Chicago, is combining pleasure with business. He shows his wife how hard he must hustle to make the "samolieans."

FULLER.—Genial Charles W. Fuller, of Boston and Chelsea, passed another milestone in his career November 1, and is now—well, older than he was by twelve months. Charlie says that in spite of his added year he does not find it necessary to cut prices on the lines of the Nelson-Matter Furniture Company, the Grand Rapids Chair Company or the Williams tables, and still furnishes the trade at the "lowest living figures."

GUNN.—Will A. Gunn, of the Gunn Folding Bed Company, Grand Rapids, is on the other side of the big pond, where he is introducing the new furniture caster in which he is interested.

HAGEMEYER.—George Hagemeyer, of George Hagemeyer & Sons, has been elected second vice-president of the New York Lumber Trade Association.

HAGEMEYER—COOK.—Casper Hagemeyer and Miss Pauline F. Cook were united in marriage, October 24, at the Church of the Messiah, Brooklyn. Mr. Hagemeyer is a member of George Hagemeyer & Sons, dealers in hardwood lumber, while his bride is the only daughter of Mr. and Mrs. Maximilian Cook and one of the most charming daughters of Brooklyn.

HALL.—Charles J. Hall, of the Belding Manufacturing Company, and Hall Brothers Manufacturing Company, 260 Canal street, got his gun during October and went into the Adirondacks hunting the gentle eyed deer. An immense buck fell before Mr. Hall's rifle, and many of his friends admired the handsome head which was on exhibition at the Canal street place for several days.

HEALY.—J. Healy, of the well-known firm of J. Healy & Co., 156 West 23d street, suffered from a severe attack of pleurisy during part of October, but refused to stay in bed, and resumed his usual business activity in time to attend to trade about the middle of the month.

HARRISON.—C. E. Harrison, representing the celebrated "Monarch Polish" made by Baird Brothers & Co., of Cleveland, Ohio, spent some time in New York this month and took many new orders for his polish. No line of goods is better known and none meets with better success.

HEMSTREET.—J. I. Hemstreet, of the Standard Furniture Company, Herkimer, N. Y., returned on the 15th ult. from an extended western trip.

HOMER.—C. S. Homer, of the Warren (Pa.) Table Works, was in the city October 16 and made a friendly call at THE REVIEW office. Mr. Homer also visited Philadelphia and other Eastern cities before his return home.

KELSEY—HAZARD.—Frank E. Kelsey and James E. Hazard, of the Elmira Table Company, were visitors to New York late in October, and pushed the sale of the celebrated Elmira table. The factory is now running overtime and finds it hard work to keep even with its orders.

KINGSBURY.—A. T. Kingsbury has charge of the Furniture department of The M. O'Neil & Co., Akron, Ohio. He is one of the pleasantest gentlemen in the trade, and the boys on the road all speak very highly of him.

LAUPHEIMER.—Henry Laupheimer of Laupheimer Brothers, 569 and 571 Gay street, Baltimore, utilizes the same methods in his domestic affairs that he does in his business, and has just completed the erection of one of the handsomest little houses in Baltimore. Mr. Laupheimer also believes in furnishing his house well, and last month purchased from Fred. Schoenewalf two handsome suites of parlor furniture aggregating $800. The furniture suites were the product of the new factory of John A. Hartfelder & Co., of Rochester, and are among the handsomest in any private residence in the fair southern city.

MARKS—BARNES.—Miss Nellie E. Barnes, daughter of James Barnes, the pioneer furniture dealer of Grand Haven, Mich., was married on the 17th ult. to W. S. Marks, of St. Louis, in which city the couple will reside.

MILNER.—A. R. Milner, chairman of the Milner & Wolcott Company, Limited, Canton, Ohio, was a welcome visitor at THE REVIEW office toward the end of last month. The company has arranged with the Empire Desk Company, of 406 Broadway to handle its line of office chairs, &c. It is also getting up something new in the way of a directory holder.

MILLER.—Robert Miller, of Robert Miller & Son, the well-known furniture and carpet firm on Eighth avenue, was the regular Republican nominee in his district for member of Assembly in the recent landslide. Mr. Miller always gets what he goes after, and his usual success attended him this time. The party could not have picked out a better man for the position and his friends are congratulating him.

MITCHELL.—William B. Mitchell, who is so well known to the trade as buyer for Jordan, Marsh & Co.'s furniture department, Boston, is about to resign his position with that firm and will connect himself with the furniture department of "The Fair" at Chicago.

MORLEY.—Edward J. Morley (commonly known as "Carload") is one of the most temperate men on the road, but has lately been annoyed by a couple of very healthy adult carbuncles situated upon his Grecian nose. A friend in Springfield the other night met him with the salutation, "Say, Ed, lend me your face; I want to go to a dog fight." Ed didn't reply, but he felt his afflicted organ tenderly and longed for the time when it would resume its wonted symmetry and beauty, and crushed his jocular friend with a look of dignified sadness which was heartrending

MOSSOP.—Anthony Mossop, of Mossop & Engleson, carpet and furniture dealers, 1521 Third avenue, New York, was nominated for Congress by the Milholland Anti-Machine Republicans of the Fifteenth Congressional District, but was not elected, being defeated by the regular Republican candidate. Mr. Mossop was president of the Hell Gate Republican Club in 1892, and one of the founders of the Robert T. Lincoln Club of the Twenty-fourth Assembly District.

MOSSOP.—Anthony Mossop, of Mossop & Engleson, furniture dealers, 1521 Third avenue, New York, was the nominee for Congress of the Milholland-Anti-Machine Republicans of the Fifteenth Congressional District. He was president of the Hell Gate Republican Club in 1892 and one of the founders of the Robert T. Lincoln Club of the Twenty-fourth Assembly District.

OTTO.—Dr. L. M. Otto, of the Otto Furniture Company, Williamsport, has the sincerest sympathy of all who know him in the sad illness of his venerable mother who suffered a stroke of apoplexy at her home on the 5th inst., and who, owing to her advanced years, may not recover from the attack. Mrs. Otto has been a lifelong resident of Williamsport and one of its most esteemed and beloved residents.

RETTING.—Charles F. Retting, who has for more than twenty years been closely associated with the firm of A. B. & E. L. Shaw, Boston, has severed his connection with that company and is now of the firm of Retting & Sweet, Grand Rapids.

SHOENEWOLF.—Fred Schoenewolf, the bustling Baltimore commission man, placed orders for over five carloads of the Adrian (Mich.) Manufacturing Company's goods in Virginia during his October trip. Fred always gets there when goods are being sold by anyone.

STAPLES.—John A. Staples, of Staples & Hanford and the Hanford Seating Company, of Newburgh, was in New York October 25, and was welcomed by his customers and friends, as he always is, with a warm shake of the hand and a pleasant smile.

UPHAM.—Major Upham, who is president of the Upham Manufacturing Company (furniture), Marshfield, Wis., was the successful candidate for Governor of Wisconsin.

VOGEL.—Max Vogel, well known to the furniture trade as the representative of Jacques Kahn, was recently called to Buffalo to appraise a $54,000 loss by fire in the establishment of a plate sheet and looking glass firm in that city. Such is fame.

VOLLMER–LEIGH.—Mrs. Violette Caryl Leigh was married October 20 to Harry Paul Vollmer, the well known, New York representative of George W. Smith & Co., of Philadelphia. Mr. and Mrs. Vollmer will have the hearty wishes of many friends for their future prosperity.

VON STAMWITZ–BREW.—Miss Jessie Philomena Brew was married October 17 to George C. Von Stamwitz, confidential clerk for H. Hermann. Mr. and Mrs. Von Stamwitz took a brief wedding trip to Niagara Falls, and were followed by the congratulations and good wishes of a host of friends.

WILLIAMS.—F. G. Williams, of the Udell Works, Indianapolis, son of the popular representative, Dan B. Williams, stole a march on his father while on the road and quietly got married. Upon his father's return he was surprised by being introduced to young Mrs. Williams.

MIGHT CHANGE THE MENU.

"THE PIRATES," that social aggregation composed of furniture men and kindred spirits, took their first sail of the season on the 8th in quest of cod and haddock. Commodore H. C. Vogel said the trip would be from Canarsie out into the briny deep and return. "I suppose there is no use fishing for Democrats," said the genial commodore, "so we must depend on the ocean for our prey. Sam Porter promised to be on hand and I wish I knew whether he will come or not, as if he does there are several things to purchase for the locker that otherwise might be dispensed with," and he rubbed his chin in a ruminative way and signalled for all hands to come on deck.

BUSINESS with the Miller Wire Spring Company, Bridgeport, Conn., has been quite good during October, and Secretary Baker thinks that conditions are improving.

C. A. WILKINSON, of Wilkinson & Eastwood, Binghamton, N. Y., stated to THE REVIEW the other day: "We will be on hand at the coming Exposition in January in New York with twenty or twenty-five new designs in polished woods seats, cobblers' and upholstered rockers and chairs in red birch, quartered oak and mahogany. We expect to make the best display that we have ever had, and have a line this year that we know will command a great trade wherever it is shown.

OBITUARY NOTES.

J. H. Aulsbrook, Sturgis, Mich., died on the 28th ult., aged thirty-eight. He went from Ionia to Sturgis about thirteen years ago and engaged in the furniture business. A widow survives him.

—Jesse Coleman, of the Akron, N. Y., furniture firm of Jones & Coleman, accidentally shot himself dead while hunting near Bracebridge, Ont., on October 20. He leaves a widow and two small children.

—Mrs. Mary E. Frost died at Malden, Mass., on October 5 at the age of eighty-two. Mrs. Frost was the mother of four sons, who were all intimately connected with the carpet and furniture industries—Leander L., formerly manager of the Lowell Company; Louis W., the patent lawyer, who died some three years since, and Geo. E. and Albert H., of the Frost Veneer Seat Company.

—Friday morning, October 19, James A. Craig, well known among furniture men of this city, died at St. Luke's Hospital. He was buried at Mount Olivet Cemetery the following Sunday. Mr. Craig sold goods for Frank Rhoner thirty years ago, and was afterward a member of the firm of Matuska, Craig & Co., Chicago. He was popular with all who knew him, and his memory will long remain a tender reminiscence in the hearts of the old friends to whom he was endeared. He was a member of De Long Council of the Royal Arcanum, of Brooklyn.

—William O. Taylor, president and senior member of the firm known as the Taylor Chair Company, Bedford, Ohio, died at his home October 6 at the age of seventy-nine years. Mr. Taylor had been engaged in the manufacture of chairs and rockers since 1850 and was the pioneer of the chair business in the town in which he lived (Bedford), which town has gained a reputation for fine chairs that extends throughout the country. He was a man quiet in his manner, honorable and upright in every respect and loved by all who knew him, especially by his employees, among whom his cordial welcome and kind words will be missed but not forgotten.

—Simon Zimmerman, one of the leading citizens of Ottawa, Ill., died last month, aged seventy-three years. He was born in Pennsylvania and went to Ottawa in 1849. He engaged in the manufacture of furniture with Henry Coles, but a few years later sold out to George H. Rugg and entered the retail business. He built a store, which he had occupied for thirty-one years. About five years ago he became partially paralyzed and gave up active business in favor of his son-in-law, E. E. Gladfelter. Mr. Zimmerman was a Mason, a former vice-president of the Illinois Burial Directors' Association and one of its most active members. A widow and two daughters survive him.

—Frank W. Blomer, one of the oldest and best known citizens of Evansville, Ind., died there on the 6th ult. He went to Evansville in 1861 from Cincinnati, and shortly afterward started a furniture factory, with J. H. Imbusch as his partner. Theirs was one of the first furniture manufacturing establishments in that city. After a few years' operation of that plant he formed a partnership with Mr. Hoing, and several years later he became a partner with Charles Schulte and Henry Reitman, who operated one of the largest furniture factories in the city. Mr. Blomer sold out and retired from business twelve years ago on account of his health. He took to his bed several months ago, and grew gradually worse until death relieved him of his sufferings. A widow and one daughter survive him.

—Wm. Glessner, one of the oldest pioneers of St. Anthony, Minn., died on the 18th ult. He was in his seventy-ninth year and death resulted from a general breaking down incident to old age, complicated by liver trouble. Mr. Glessner was born in Somerset County, Pa., in January, 1816, and was a descendant of the early Dutch settlers. For a time he was in business at Marietta, Ohio, and removed from there to St. Anthony in 1854. Remaining in the latter place something less than a year, he farmed in Richfield for four years. He then returned to St. Anthony and carried on furniture manufacturing on the island, the facilities then available being of a primitive character. Later he opened a furniture store in St. Anthony, and was almost continuously in that business for twenty-five years. Two sons and two daughters, beside the widow, survive him.

—Benjamin F. Avery, for many years identified with the business of Wm. M. Whitney & Co., Albany, N. Y., died in that city on the 14th ult. of consumption. Mr. Avery was born at Kinderhook, N. Y., in 1856, and after leaving college began the study of law, but being offered a position in the establishment of Whitney & Co. decided to accept it. He became manager of the upholstery department and later took charge of the furniture department also, buying for both. He remained with Whitney & Co. about seventeen years and was then obliged to go to Denver, his health having failed. He returned to Albany and was made general manager of Whitney & Co., but his health continued to decline and he was soon forced to retire altogether from business. He passed the summer in the Adirondacks, remaining there until the 11th ult. and then returning to Albany, where he died three days afterward.

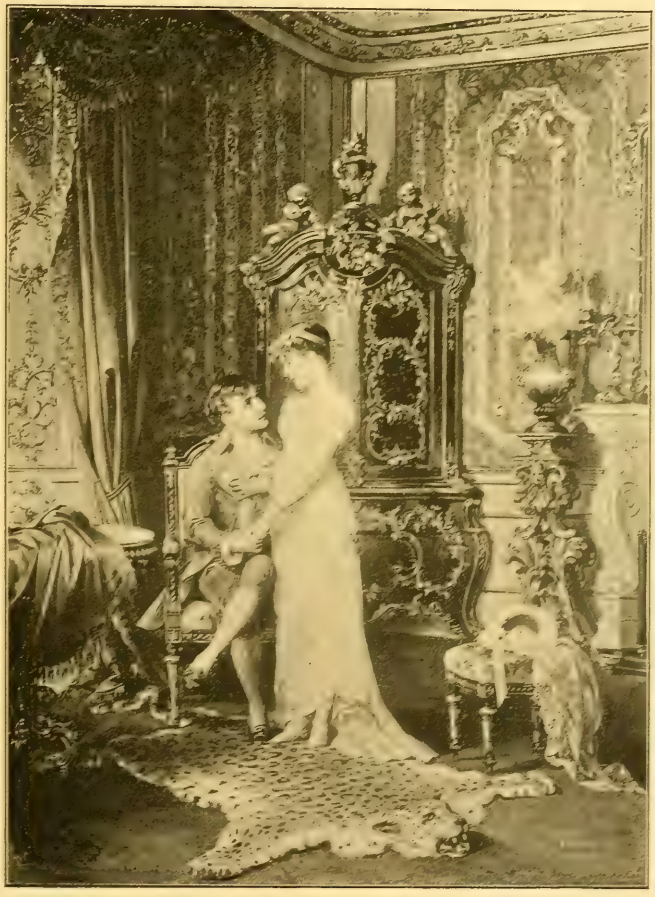
—W. C. Hopper, one of the oldest and best known business men of Pittsburg, and father of Francis, Charles and George Hopper, composing the firm of Hopper Brothers, furniture dealers, 307 Wood street, Pittsburg, Pa., died on the 25th ult. at Elkins, W. Va. About six weeks ago he went on a hunting expedition to Elkins, as had been his custom for the last twenty years. He was in excellent health and was accompanied by his wife. His death from apoplexy was sudden and entirely unexpected. Mr. Hopper was born in Virginia in 1822, and went to Pittsburg in 1845. Formerly he was a dealer in hard wood lumber and made frequent trips through the wilds of West Virginia. From 1865 to 1890 he was in the furniture business, retiring four years ago. A widow, four sons—three of whom are the Wood street merchants—and two daughters survive him.

HICKERSON'S BIG DISPLAY.

ONE of the most progressive furniture commission dealers in this or any other city is W. H. Hickerson, of 232 Canal street, and a glance at his advertisement in this number will give the retailer an idea of where he can procure almost any article of furniture that he may desire at a price which cannot fail to please him. Mr. Hickerson represents not only the Seymour (Ind.) Furniture Company, the North Western Wire Mattress Company, the Eureka Folding Bed Company, but also a great many more factories throughout the country, and in several cases he disposes of the entire output of well-equipped plants.

Situated as he is, with some of the best lines in the market in his control, he is in position to supply the dealer with just what goods he wants at a price which defies competition, and it will well repay any retailer to look over his advertisement, and then drop him a card to have his representative call, or else visit his salesrooms and look over the immense stock personally.

CLARK, HUNSIKER & Co., proprietors of the National Chair Company, of Elbridge, N. Y., are pushing things vigorously, and not only holding old customers but getting new ones. Their production in chairs covers a wide range of styles and maintains a uniform standard of excellence in workmanship.



SPECIMEN OF HALF TONE ENGRAVING

BY THE VALLEY CITY ENGRAVING AND PRINTING COMPANY,

GRAND RAPIDS, MICH.

ENGLISH FURNITURE TRADE NOTES.

SPECIAL CORRESPONDENCE OF THE FURNITURE TRADE REVIEW.

LONDON, October 6, 1894.

In the opinion of leading authorities in the furniture trade some very important changes are at present taking place in the prevailing styles of English furniture, in which modern designs appear to have reached their limit. Consequently there seems to be a disposition to return to the old-fashioned severity of outline that was one of the salient features of furniture in the days of our grandfathers. This statement was strikingly borne out by a number of prominent manufacturers who were recently interviewed by the writer, and whose combined opinions form the basis of the following review of fashions in furniture, which very accurately represents the latest English ideas in matters of furnishing and decoration.

Purists, these authorities say, have discovered that much of the ornament introduced of late years is false in art, inconsistent and inappropriate to the uses for which the various pieces are intended. Consequently the inevitable reaction occurs, and ultra-floridity of style is to be met with a counter wave of the most rigid simplicity. Sideboards, bookcases and cabinets are designed in the straightest of lines and with almost absolute destitution of decoration. This Puritanic absence of all decoration is more tolerable in rich, dark woods than in the cold yellow of light oak. A dining room filled with straight lined furniture in this wood should suit the ascetic, especially if there is a certain lack of color in the carpets, on the walls and in the hangings.

The ideal dining room of the present time is far removed from that in which our grandfathers and great-grandfathers carved huge joints and drank their post-prandial port. The massive furniture of those days, solid, well made, each piece stamped with the individuality of the designer, was dark and sombre in character, and the walls were sombre of tone to suit it. Morocco and leather in dark brown or green upholstered the chairs, and the whole style of the room assorted well enough with the heavy character of the viands and the equally heavy drinking that followed their consumption. The dining room of to-day is light, cheerful, airy, full of color, and contrasts as strongly with that of some sixty or seventy years ago as does the cookery of the century-end with that of its youth. The walls are often warm with bright color, various tones of Pompeiian or Indian red being favorites for this purpose, or if Japanese leather paper is used to cover them its great richness of effect compensates for its depth of tone. A very favorite style is that of painting the walls in a deep rose pink with a frieze of an attractive, light tone above it, sometimes painted with roses or in an Oriental design that harmonizes with the carpet.

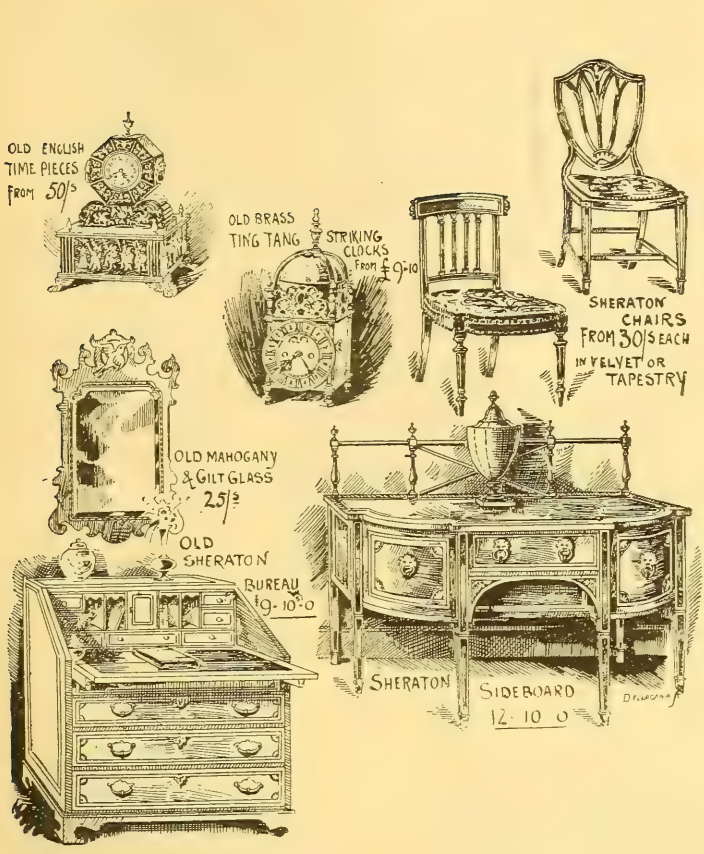
Nearly all the fashionable dining room floors are covered with Eastern fabrics. Even if the carpet be not actually Persian, Turkish or Japanese, the designs of those made in English looms are largely copied from these Oriental models. There has been a species of interchange in the matter. The English manufacturers have borrowed the Eastern designs and the Eastern manufacturers in turn have largely benefited by the beautiful dyes in which England has made such rapid improvement of late. The prevalence of a certain warm, rich cream color as the ground of many Persian and Indian carpets is owing to British initiative, and there is no other color so effective as a background for brilliant reds and pinks, soft tones of mauve or heliotrope and rich, bright blues, many of the shades of which are copied from Wedgwood, Sèvres, Crown Derby and Worcester china.

The bright yellow of which Oriental weavers are so prodigal also harmonizes agreeably with cream color, and there are shades of green which contrast with it admirably and are much too decided and uncompromising to go comfortably with any other color. The Turkey carpets of forty years ago were crude enough in their barbaric juxtaposition of brilliant tints, and sombre walls were almost a necessary means of subduing the staring effect of reds, blues, greens and yellows, combined in designs so large and vague as to be practically meaningless. Indian and Persian designs are now preferred, with their harmonious lines and regular intervals. The Japanese carpets, inexpensive as many of them are, show a wonderful gift of designing in filling the spaces with a curious economy of line, a gift that is equally apparent in the kakemones and the printed fabrics of the country.

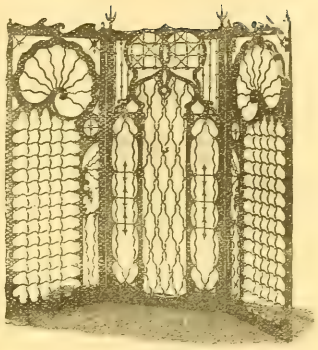
Another point of difference to be observed in the dining room of the present period is the inexpensive character of many of the ornaments. The curious wave of democracy that has flowed over England during the last twenty years or more has led to numbers of wealthy persons traveling third class, utilizing street cars and omnibuses as means of transit, whereas their equals of a previous quarter of a century traveled first class, went in carriages or cabs and would not have dreamed of admitting into their drawing rooms or dining rooms the cheap vases, fans, brackets, statuettes and terra cotta figures that now are recognized as quite permissible accompaniments to even the most costly style of furniture. "A bit of color" is accepted as a good reason for introducing these, and the effect is often as excellent from an æsthetic point of view as it is cheerful.

Another addition to the bright look of the modern dining room is the treatment of the windows, where it is the rule to have curtains of light toned silk or muslin, in addition to the heavy and costly ones of brocade, plush, velvet or satin, that not only hang at either side, but are continued in a more or less ornate canopy at the top. Even white lace curtains were quite exceptional some thirty years ago, when it was considered an infringement of the law of custom to introduce anything beyond the deep toned plush or damask and the unsympathetic wire blind of the period. The graceful floral or foliage designs on glass, the Cairo musharabayeh, and the fluted silk of to-day would have been regarded as eccentric in the extreme; and the innovation of festooned silk for linen blinds, or of mere shields of embroidered muslin, such as are common enough just now, would then have been premature.

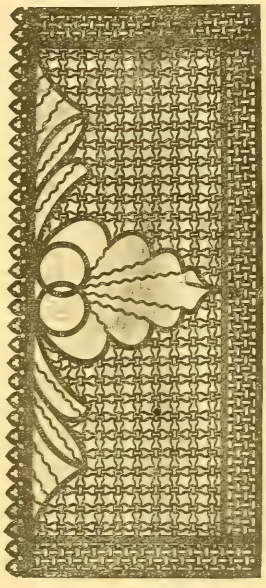
The dining room and library are necessarily more utilitarian of aspect than the drawing room, and here indeed the contrast with those of long ago is striking. The large round tables of polished rosewood or mahogany, with inlaid borders and richly carved legs, have disappeared in favor of a multitude of beautiful small ones in satinwood, inlaid with rarest woods, ebony, Vernis Martin in every variety of shape, height and dimension, while the "sets" of drawing room chairs have given place to a motley army of varied nationality. There are Louis XV. and Empire specimens from Paris, "pouffs" from the same source, bamboo from China, wickerwork from Japan, teakwood from India, the new stained wood of London production, and all in company with every kind of stool and stand, an embarrassing concourse of fragile atoms which renders a progress through a modern drawing room one of danger and difficulty to the shortsighted. And it is more particularly so when the apartment is pervaded by the gloom so dear to some of the inhabitants, and when one has almost to grope the way among its dim recesses. The richness of the wall coverings is among the signs of the times, which so strangely combine luxury with a strong bent to cheapness in many of the details. The costliest of brocades are used for this purpose, tapestry being usually reserved for dining rooms and libraries. Sometimes the drawing room walls are covered with quilted satin, the ceiling being billowed over with the same rich material. But brocade stretched tightly, as upon frames, is the favorite material. The colors are worthy of the beauty of the fabric. A certain tone of gray blue, with almost a hint of green in it, is largely used as harmonizing well with many varieties of



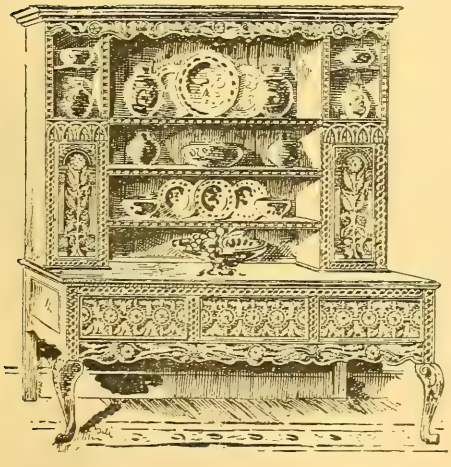
SEEN AT GREGORY'S.



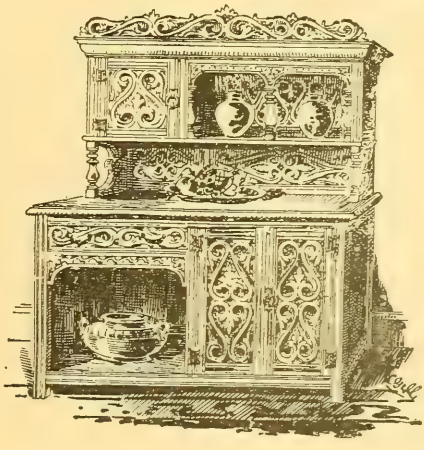
A SCREEN.



AN OVERDOOR.

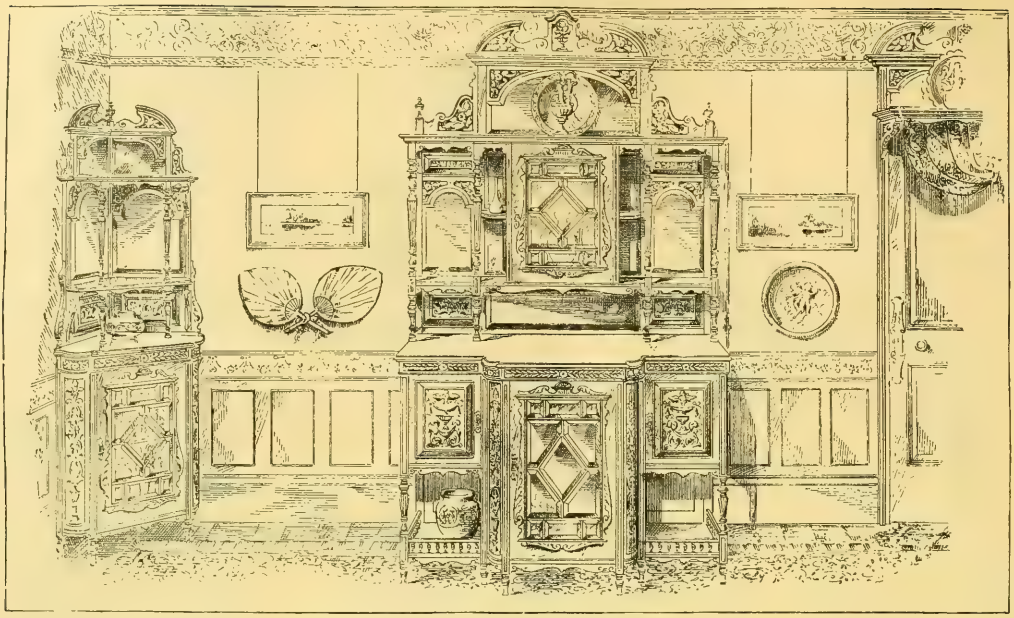


OLD ENGLISH CARVED OAK DRESSER. SEEN AT TRIER'S.

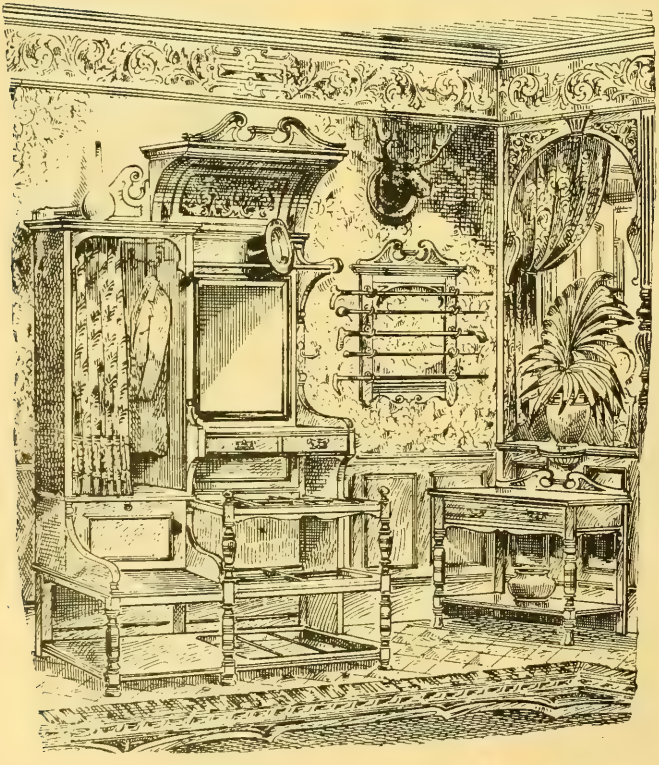


ANTIQUE ENGLISH CARVED OAK SIDEBOARD. SEEN AT TRIER'S.

SOME FURNITURE ON SHOW IN LONDON SHOPS.



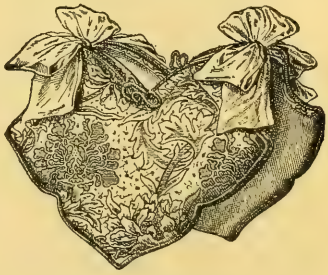
CABINET AND CORNER CABINET. SEEN AT GREGORY & CO.'S.



IN MAPLE'S SHOWROOMS.



The "Nagesar," with Full Ruches of Liberty Gauze.



The "Mihrab" Cushion and Chair Back Combined in Printed and Plain Silks.

SOME NEW HANGING CUSHIONS FOR CHAIR BACKS, SEEN AT LIBERTY'S IN LONDON.

FROM THE SHOWROOMS OF LONDON FURNISHERS.

pronounced color. Yellow is also a favorite, being companionable with the creamy white that is in so much demand for drawing room furniture at present. A beautiful room, which would have very much astonished the ladies of 1840, is carried out in white and yellow, with the introduction of a bright note in green for the curtains and hangings, in the plush top of the whitewood writing table and its small green silk curtains, and again in the green painted wood of a small revolving bookcase and of a three-tier tea table. The Indian carpet has a geometric design, or series of designs, in green and yellow, upon a ground of warm cream color, and the walls are covered with brocade in bright golden yellow, strewn over with a geometric design in pure white. The moldings of the ceilings match the yellow of the walls, and the windows are hung with silk in the same tone, the "daughters of light," as the Chinese term a tint, for which we who live in a land of grays and browns and mists and fogs, can never be too grateful.

It is pleasant to note that the very best furniture brocades are made on English looms. Though France excels England in the beauty of dress brocades, the English are at present unsurpassed in the upholstery department of the silk trade, and so exquisite are some of the products of the Spitalfields looms that ladies sometimes choose the furniture brocades for dresses in preference to the lighter makes more especially intended for this purpose. Another branch of weaving in which the English manufacturers hold their own is the manufacture of the handsome printed velveteens of Staffordshire, the colors of which are in many instances of the highest beauty. Also in the matter of upholstery the English workmen are absolutely unrivaled. The French are far beyond the English in the treatment of woods, their ornamentation and workmanship, and are superior in many other things ; but they come to England when they want good upholstery, and thus practically admit that in some things the foggy island can do better than even beautiful France.

As has already been observed, reproductions of old styles seem to be the order of the day, but it should also be remarked that in adapting these old styles to modern requirements the manufacturers are not slavishly copying the old models, but conforming to modern ideas of taste and comfort. Chief among the London houses making a specialty of this class of furniture is the firm of Gregory & Co., of Regent street. This firm is at present devoting considerable attention to the reproduction of Louis XV. and XVI. interiors, complete in every detail, and of the highest possible class.

I was recently permitted to inspect some new specimen rooms fitted up at their establishment, one of the best of which is a boudoir in the now fashionable Florentine style of decoration. In this style the walls and ceilings are finished in white stucco enriched with various florid patterns, the walls being decorated with silk brocade panels of a golden hue, brightened by a faint touch of contrasting color. A very handsome effect is produced in the arrangement of the fireplace of this apartment by the introduction of a rich tapestry in the details of the over-mantel. The revival of this style of decoration in London, I was informed by the firm, has only been made possible by the introduction of electric light for domestic use. This, of course, does not injure the delicate colors employed in Florentine decoration, which will now last for years, whereas with gaslight they would deteriorate in a few months. In the fitment of these rooms it is of interest to note that a very ingenious use is made of old style candelabra by supplying them with incandescent lights and hanging them upside down. In this way a very useful as well as harmonious method of lighting is effected.

In procuring the reproductions of antique furniture, which are now so fashionable, the services of French designers are very largely employed. The result is that the Cluny and other museums of Paris, having extensive furniture sections, are being very thoroughly overhauled for the purpose of securing copies of something new in old styles. Many of the best English buyers are also taking up antique tapestries and embroideries, which are mounted in chairs specially constructed for this purpose, and harmonizing as to period of design. Such pieces as this are to be seen in the furnishings of most fashionable houses in these days, the majority of which contain what are termed "historical collections," or reproductions from the antique.

Gregory & Co. are also making a leading specialty of stationary furniture built into the walls of rooms. In a specimen bedroom shown at their establishment the bureau, washstand, two wardrobes, chiffonier, pier glass and as many divans as can be sandwiched in between these pieces are regularly built, in one continuous line, about the apartment, the only broken spaces being an alcove containing a brass bedstead and the doorway. Around the walls are fitted a large number of shelves, corner brackets, &c., all forming part of the general design. These fitments, which are mostly in white enameled woods, are being extensively introduced in the best class of London flats by the landlords themselves. They have been almost exclusively used heretofore in the best class of private dwellings. Their introduction in flats is proving a very profitable investment, for while the new flats as a rule rent slowly, those furnished with these fitments are usually pre-empted before they are ready for occupancy.

A new line, but one that is too common in the English trade to be termed a novelty, is furniture of a pseudo Chippendale description, largely composed of veneer and cheap inlaying. This is having a great run among the cheaper class of trade. But the workmen of the present day do not seem to understand veneering as it was understood when veneer was most fashionable, and the consequence is that a great many defects may be observed in the finish of these reproductions, which clearly suggests that they are not likely to give satisfaction to buyers.

Among the really fine trade genuine Chippendale cabinets, sideboards and smaller pieces are very much sought after ; but as the style of Chippendale sofas, settees and other upholstered pieces does not conform exactly with modern notions of comfort, adaptations of a more luxurious character are usually preferred. Reproductions of Sheraton chairs, sideboards and bureaus are also very popular, as will be seen by the accompanying sketch of some pieces displayed at Gregory's.

The great thing for country houses just now is what is termed "old English cottage furniture" of the plainest type, in old English oak, the cabinets being finished with metal fittings of ponderous size. The cottage homes of England are therefore being overhauled for sideboards and other pieces of ancient furniture that may have escaped the curiosity hunter, very much after the fashion that New England farmhouses were raided in the past for spinning wheels, cradles, grandfather's clocks and other Mayflower relics.

There is also a revival of what might be termed the mediæval styles in sideboards, tables, &c., elaborately carved and of the most massive description. The cause of this can be largely attributed to the introduction of the American wood carving machines, which have of course greatly diminished the cost of production.

Nearly all the leading London furniture houses are displaying cosey corners of a large and elaborate character, some of which are almost rooms in themselves. While these corners have been extensively used in the United States, the majority of the American ones, I believe, are hardly so elaborate as those displayed in the London showrooms. The corners shown by Gregory & Co. are in various styles, according to the purposes for which they are intended. There are, for instance, literary cozy corners, composed of a three sided partition and divan, containing all the elbow room needed by one person, which are fitted with brackets, book

shelves and escritoire, tastefully draped with art hangings. Nearly all the partitions of these corners have side windows of leaded cathedral glass. Another popular corner is designed for afternoon teas, and is fitted with all the requisites for that fashionable recreation. Equally in demand is a partitioned divan intended to be placed in a large alcove window. This has partitions at the back and sides, each of which is furnished with these leaded lights. A very unique writing desk is also furnished with these paneled partitions, which answer the double purpose of securing privacy for the writer and shutting out unwelcome draughts.

Furniture at S. Trier's (Berners Street, W.).

A large variety of high class oak furniture in the mediæval style already referred to is being introduced into England and Germany. One of the most enterprising specialists in this line is Mr. S. Trier, of Berners street, W. On a recent visit to his establishment Mr. Trier showed me through a number of large showrooms fitted almost entirely with massive reproductions of old English village styles and fine copies of oak sideboards, dressers, &c., of German Renaissance design. The latter were filled with huge hammered brass, iron and copper fittings.

Mr. Trier gave me a very interesting account of the manner in which these reproductions were secured. Through influence with the curators of continental museums he obtains access to the fine pieces of antique furniture exhibited in the galleries, and is permitted to thoroughly overhaul them. He is thus enabled to make exact copies of them, including even the smallest details of the insides of cabinets, with results far more satisfactory than those secured by manufacturers who have only sketches or photographs to guide them. It is owing to this that the Trier reproductions of antique furniture are so absolutely perfect and have gained such a high reputation among the trade. They are so good in fact that they are the delight of the unscrupulous dealer, who can resell them as originals without much fear of detection.

Mr. Trier also produces a large line of imitation Chippendale in white wood stained to imitate walnut and mahogany, which so closely resembles the real article that the price seems ridiculously low considering the quality of the workmanship. I noticed in particular a Chippendale easel that he is selling for only $7.50, which would pass muster among millionaire's wedding presents.

Another specialty worth mentioning is an extensive line of Louis XV. screens, settees, chairs and mirrors in gold, which Mr. Trier is very anxious to introduce to the American trade. The prices of these are so low that they are sure to have a good sale when once they become known. One or two American concerns who have been negotiating for the agency of these goods will certainly miss a good thing if they fail to take hold of them while they have the chance of doing so. W. E. C.

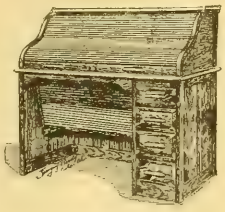
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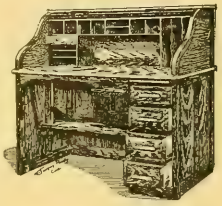
THE Fort Wayne Furniture Company's factory at Fort Wayne, Ind., is being wired for electric lights. The company has work enough on hand to keep the works in operation day and night for the next three or four months, and as soon as the electric lights are in operation a night force of workmen will be put on.

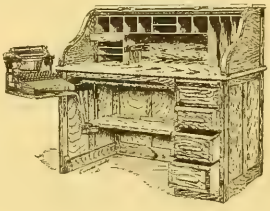
LOOK at that No. 540 chair, which is made in oak, birch and mahogany by the Indianapolis Chair Manufacturing Company, and then look through your stock, and if you don't find it call up your buyer and kick him, or if he's a bigger man than you discharge him and get a man in his place who knows a good thing when he sees it.

A DESK AND TYPEWRITER CABINET.

THE illustrations herewith given represent the three positions of the combined desk and typewriter cabinet made by O. B. Rowlett, Richmond, Ind.—open, closed and ready for use. The device consists of a vertical steel rod and a horizontal steel arm or bracket, on the end of which is a board, or plate, upon which the machine sits. The bracket arm, in swinging in and out from the cabinet and in raising and lowering, travels on the vertical steel shaft, the bracket arm being supplied with anti-friction rollers, which make it very easy to operate. When the machine is in position to be used the bracket arm rests in a ratchet placed on the left-hand post, or pedestal, and is adjustable to any height, thus enabling the operator to adjust the machine instead of being obliged to adjust the chair. When the machine is not in use it can be lowered and swung back in the cabinet and the dust proof curtain let down, closing it entirely, protecting it from the dust and from sight. At no time is the desk bed disturbed, and in raising the machine it swings out and clear of the desk bed, instead of up through the bed, as is the case with all the other cabinets now on the market.







F. ALEXANDER, whose store at Houston, Tex., was burned recently, is occupying temporary quarters until a new building is erected on the site of his old store. He expects the new building to be completed next January or February.

THE most exigeant in such matters cannot fail to appreciate the artistic beauty of the catalogue issued by the Standard Furniture Company, of Herkimer, N. Y. It is a work of art that should be on the desk of every dealer. Elsewhere will be found an illustration of the company's standard desk. These lines were written on one of these desks, and the writer finds it to be a very excellent specimen of cabinet work.

THE Grand Rapids Brass Company has three articles which no live furniture manufacturer can afford to do without. They are the Tobey catch, which turns on its axis as the door is opened, preventing any jolt to break the glass in the door. The second is the Grand Rapids catch, which, while cheap, is effective. The third is the Tobey-Tower toilet screw nut, which combines a substantial nut and washer in one piece. An illustrated circular describing the various fixtures will be sent on application.

A NEW FLAX TOW FACTORY.

IN an interview with William H. Payne, the well-known tow manufacturer, Dayton, Ohio, a representative of THE REVIEW obtained the following interesting data regarding his business from Mr. Payne: "Our flax tow business having increased so materially of late we have been obliged to greatly extend our facilities for manufacturing. Therefore we have built a large new factory, fully three times the capacity of our old one, which we expect to have in operation about November 15. It will, when completed, be the largest as well as the finest and best equipped factory of the kind in the United States. We shall have developed also a new system of working the flax, to prevent the fibre from being cut and injured during the process of manufacture. It will now come out long and evenly dressed, rendering the tow more uniform as well as elastic.

"We have also included some new machines for the manufacture of our rubbing tow, and this branch of our business bids fair to be in the near future one of its most important features. The rubbing tow is used for rubbing off filler in finishing woodwork. It is comparatively a new idea, but is rapidly taking the place of cotton waste and other articles originally used for this purpose. Being much more absorbent, it takes up the oil more readily; being also very soft, it will produce a higher and more uniform polish. We shall at all times be glad to furnish inquirers with samples and prices of our goods, which we know will be such as will insure us a portion at least of their orders.

THE VICTOR EXTENSION TABLE.

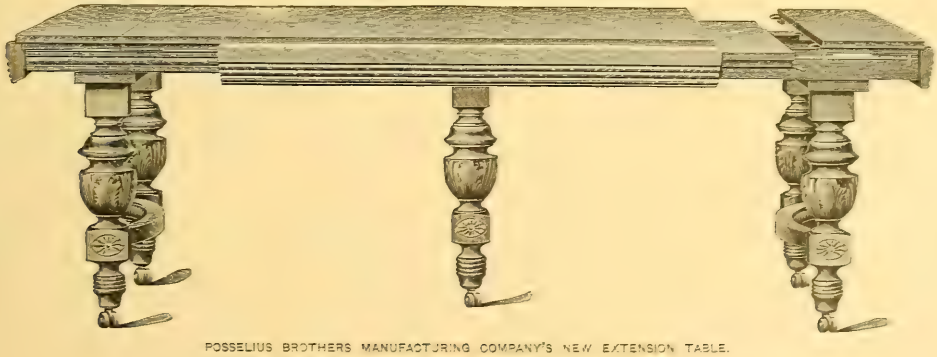
THE Posselius Brothers Furniture Manufacturing Company, of Detroit, Mich., which has been making bedroom suites and sideboards for several years, and is known all over the country, has added another line and is now manufacturing the "Victor" patent extension table. This is without doubt the simplest one on the market to-day. By pulling out the end it so adjusts itself to place by a simple wire hinge that it can be moved at either end without removing the dishes from the table. The company can manufacture this table at the same price paid for ordinary extension tables; having no leaves to store away, it can be operated by a child, and will no doubt at once meet with great favor. One of the designs is shown on this page. Dealers should write at once for cuts, as the company has on show several patterns. Orders can be filled only in rotation, as the concern is exceedingly busy already.

The New York and Brooklyn agent of the company is Wm. S. Cohen, 311 West 116th street, who will visit the trade regularly.



NO. 34. THOS. MADDEN, SON & CO.'S NO. 15.

ABOVE are two of the recent productions of Thomas Madden, Son & Co., of Indianapolis. No. 34 is made in oak and imitation mahogany. No. 15 is made in imitation mahogany, with box seat. The catalogue from which we extract the illustrations is beautifully gotten up and is a worthy presentation of the elegant designs turned out by the firm. Dealers will do well to add a copy of it to their trade library.



POSSELIUS BROTHERS MANUFACTURING COMPANY'S NEW EXTENSION TABLE.

IMPORTS AND EXPORTS OF FURNITURE, ETC.

THE value of the imports and exports of furniture into and out of the United States during the month of August, the latest period for which these statistics have been officially completed, have been obtained by your correspondent through the courtesy of Treasury officials, also these values for this year to date of September 1.

The value of the dutiable imports of house furniture and cabinet ware in August amounted to $19,660, against the almost three times greater value in August of last year. This year's values in this line to September 1 had footed up $139,255 as compared with $213,541 for the corresponding eight months in 1893.

The domestic exports of household furniture in August amounted to $267,325 against $281,436 in August a year ago. This year's values have increased over the period in last year, being for the eight months gone $2,232,109, as compared with $2,135,469, for the same length of time 1893.

There were no reshipments of house furniture or cabinet ware in August, and none in August the year before, but the year's eight months' trade in these lines has greatly enlarged over this value in last year, being $1,943 and $351, respectively, for 1894 and 1893.

Remaining in customs warehouses in August were household furniture and cabinet ware of the value of $36,767, against $33,986 in August of last year.

The domestic exports of varnish from the United States in August amounted to 15,730 gallons, valued at $20,941, against 19,437 gallons, worth $27,475, in August last year. The eight months' values in this year have footed up 167,021 gallons, worth $202,743, as compared with 163,369 gallons, representing $200,579, during the corresponding first eight months of 1893.

The total value of domestic exports of furniture in August amounted to $550,555, against $542,340 in August last year. This promise of an extended increase is fulfilled in the eight months' record for this year, which reached a total valuation of $4,512,713, being $149,896 more than the value of these exports the first eight months of last year, when they reached a total of $4,362,817.

Of this total there was shipped to the United Kingdom in August $138,718 worth, against $144,271 worth in August of last year. This year's eight months' values have reached $1,219,545, as compared with $1,272,232 for the same length of time last year.

The next largest purchaser was British North America, whose shipments in this line from the United States in August amounted to $108,083 against $134,631 in August, a year ago—the eight months' values being $1,018,614 and $770,521, respectively, for this year's period of eight months, and for the same in 1893.

Germany purchased in August, of the United States, furniture to the value of $39,851, against $26,255 in August last year. The eight months' values have even more markedly increased, being for this year's eight months' period $372,792, and for that of 1893 $278,172.

Exports to British Australasia in August amounted to $27,718, against $26,905 in August, 1893, the values for the stated period being $252,523 and $210,557, respectively.

Africa ranks fifth in the domestic exports of household furniture, having received shipments in August to the value of $27,422, against $26,327 in August of last year. The eight months' trade in this year has already footed up $197,586, as compared with $230,434 for this period in last year. It will be noticed that trade in this direction has decreased to some extent.

Exports to France have enlarged, being in August valued at $24,309, against $19,649 in August of last year. The eight months' values also show an increase, being in this year $165,565, and in 1893 $144,648.

Other countries of Europe, not classified, have also an increased trade, having received shipments in August amounting to $25,452, against $19,217 in August of last year, the eight months' values footing up $191,906, as compared with the same period last year, when the total was $163,589.

Trade with Cuba has diminished, being worth $25,988 in August, against $27,344 in August last year, the eight months' trade in this year having footed up $283,703, as compared with $319,677 for the same length of time in 1893.

Mexico received shipments to the value $16,150, against $23,490 in August last year, the eight months' period in this year reaching a total of $124,578, against the larger value of $196,913 for the corresponding time in last year.

Exports of furniture to the Central American States and British Honduras amounted in August to $18,674, against $13,471 in August a year ago, the eight months' values in this line being $107,097, as compared with the larger values, $117,582, for the same length of time in 1893.

Porto Rico's meagre trade for August has enlarged over the same month in last year, being $6,051, against $2,507 in August, 1893, the eight months' footing, however, shows but little difference, being $20,955 for this year's period and $21,683 for last year's eight months.

Exports to San Domingo have enlarged in value, being $5,025 in August, against $1,993 in August last year, the eight months' period being valued at $22,199, as compared with $20,262 in 1893.

Trade with other West Indies Islands and Bermuda, not classified, amounted in August to $21,748, against $22,310, in August of last year, the respective values during the two eight months' periods being $160,211 and $160,320, respectively.

The Argentine Republic received shipments in August to the value of $11,884, against $14,462 in August a year ago, the eight months' values for 1894 being $50,763, and that for 1893 being $70,994.

Brazil's shipments in August amounted to $9,571, against $8,070 in August, 1893, the two eight months' period being $58,905 and $91,994, respectively.

Trade with Columbia has diminished in value, being $3,669 in August, against $3,424 in August last year, the eight months' values footing up $27,622, against $38,354 for the same period in 1893.

Other countries in South America, not classified, received shipments in August amounting to $15,454, against $8,630 in August of last year, the eight months' values being $103,443, as compared with $118,290 for the same period in last year.

Exports to China in August were valued at $4,842, against $4,771 in August last year, the eight months' values for 1894 and 1893, respectively, being $17,956 and $31,091.

British India and the East Indies received exports in August to the value of $1,304, against $706 in August last year, the eight months' period in 1894 and 1893 being worth $5,751 and $6,863, respectively.

The volume of this trade to other countries in Asia and Oceanica has increased, being for August $19,099, against $13,648 in August last year, the eight months' period for 1894 and 1893 being $97,944 and $95,872, respectively.

Other and scattered countries received shipments of furniture in August amounting to $544, against $259 in August, 1893, the values for the eight months' period of 1893 and 1894 being $3,900 and $7,054, respectively.

The volume of trade in this line has increased, being on the whole worth $8,215 more in this August than in August of last year, and the eight months' record shows a growth of $149,896 over the corresponding period in 1893.

UNLESS you write to the Heller & Hoffman Chair Company, of St. Louis, for some of its recent styles, you will not be in it when people who have "money to burn" come around about Christmas time.

THE Rockford Desk and Furniture Company still makes the broad claim, "We fear no competition on earth," and certainly it would be difficult to find a wider range of productions at popular prices than is shown in the company's catalogue.

PERHAPS you have not taught your wife habits of strict economy. If not, it's time you began, and the first step is to make her a Christmas present of one of those natty desks made by the Palace Folding Bed Company, of Rockford. Having done that you might order a full line, for she'll be sure to show it to her neighbors and every woman on the block will come to you to buy a similar affair.

THE EUREKA FOLDING BED COMPANY.

THE well equipped plant of the Eureka Folding Bed Company, 359 to 365 Rivington street, New York, is now putting before the trade some of the very best values ever seen in the way of wardrobe and chiffonier folding beds, and the dealer who is desirous of locating a good thing will be wise if he will look up the company's advertisement on the second page of cover of THE REVIEW. Here the company shows two different styles of folding beds at a price that will certainly cause surprise when the fact is considered that the workmanship and material are both of a good quality.

The No. 11 bed with French bevel mirror, 18x40, at 6 for $100, is worth going some distance to see, while the No. 20 is something that is not only useful but also a handsome ornament to any household. These goods, as well as many others that the company makes, are on view at the salesrooms of W. H. Hickerson, 232 Canal street, New York city.

OSCAR E. A. WIESSNER, whose advertisement will be found elsewhere, makes every description of steel and iron furniture and of the very best class. Send for his catalogue.

THE Toronto Feather and Down Company, Limited, Toronto, Canada, has been incorporated with a paid in capital of $5,000, to succeed the Dominion Feather Company.

A NEW STYLE of cradle can be used as a distinct article of furniture, or, by detaching the cradle proper, may be fixed to the side of the bed. The rocking motion is obtained by means of springs instead of the usual rockers.

IF A MERCHANT duplicates his orders for any article, it is pretty good evidence that the article is a successful seller. That being so, the sliding door sideboard made by the New England Furniture Company is a success of the most marked kind.

IN OUR LAST we called attention to the remarkably low price—$12 f. o. b. at Rochester, N. Y.—of the Morley catalogue and file cabinet, made by Bickford Brothers, Rochester. New York business houses generally move in February. Meanwhile, after settling on his location, no merchant should fail to see this cabinet before fitting up his new offices.

FURTHER proof of the rapid growth of Boyd, Harley & Co.'s cut order business is shown in the enlargement of the space devoted to it. The firm have taken the quarters heretofore occupied by the Burlington Carpet Company, at 1122 Market street, Philadelphia, and have added them to their cut order department, giving the latter an entire floor 180x45 feet. They are fitting up the added space for offices and four separate show rooms, where the trade can take customers and make sales from Boyd, Harley & Co.'s big assortment of cut goods. The old office and show room space is now utilized for stock, which is being constantly enlarged. An electric sewing machine is also being placed in the basement, and all carpets will hereafter be sewed on the premises. George C. Boyd is now in charge of one of the largest cut goods departments in the country.

SCOTT & LESLIE, furniture and upholstery goods, Winnipeg, Man., have been succeeded by Leslie Brothers.

THE Johnson & Swartz furniture factory at Allentown was started up on the 2d, after having been run on short time for several months. The company is in receipt of several large orders and expects to run overtime.

THE Reed Engraving Company, of Grand Rapids, like the G. O. P., can "point with pride" to some of its achievements. Its work has been seen in the catalogues of many furniture manufacturers, and has always been regarded as first class in every artistic quality.

A WINEGLASSFUL of olive oil, a wineglassful of methylated spirit and a spoonful of made mustard, mixed, applied with a bit of flannel, and polished daily with a cloth, gives a beautiful surface to a table, and one that is not injured by having a hot dish laid upon it or marked by a jug of hot water.

THE ADVERTISEMENT of the Northwestern Wire Mattress Company, Kenosha, Wis., which appears in this issue, details the varied kinds of goods made by this great concern. The goods are handled in New York by W. H. Hickerson at 232 Canal street, and a call upon him or any communication sent to his address will be promptly attended to.

A TRAVELING MAN can get an overcoat very cheap in these days of recovery from the McKinley madness; but no matter how big the coat or how numerous the pockets he can't carry his photographs about his person. Groskopf Brothers, of Grand Rapids, will make him a handsome case and at a price which will cause him to think that instead of leather free wool is used in its construction.

THE Jefferson Dramatic Society, which includes among its members several of the employees of F. Mohr & Co., M. F. & F. E. Schrenkeisen, Elliott & Cougle and other houses in the trade in New York, gives one of its pleasant performances and receptions at the Central Opera House Assembly Rooms Monday evening, November 19. There is no doubt of a good attendance. The plays to be produced are "One Touch of Nature" and "Robert Macaire."

IT GOES WITHOUT SAYING, to use a bad French phrase, that any man who uses a revolving chair with the irons made by the Gilson Manufacturing Company, of Port Washington, Wis., will never use any other. When a business man turns around to answer a question or greet a visitor he does not care to be elevated to the ceiling, as he does in half the office chairs made. He sets his chair at a height to match his legs, whether they be of telegraph-pole or the sawed-off order, and the seat remains at that elevation no matter how he may twist or turn.

PRACTICAL JOKE FURNITURE.

By James Scott.

IN the capacity of designer of furniture novelties for the trade and for technical journals, I have frequently met with particulars and drawings of curious articles of what may be called "practical joke furniture," and have sometimes seen the actual goods. I have been interested in making a collection of the details of these curious chairs, tables, beds, &c., and under the impression that the description of some of them may prove acceptable reading, have made a selection from my portfolio. The explanations of the mechanical portions of the articles will be found sufficiently exhaustive to assist any reader, who may so aspire, to make any of the goods.

The chair illustrated in Fig. 1 would appear harmless enough to the person intending to accept the comfort apparently offered by it, but upon taking a seat that person would experience a decidedly sharp smack upon the back of his head. Naturally, he would instinctively and quickly rise, only to discover the chair in its normal condition, no sign of weakness of any part being observable. The drawing illustrates the chair in its tormenting attitude—as it would appear supposing a person were seated upon it. A side view of the chair, supposed to be cut exactly in half, is shown in Fig. 2.

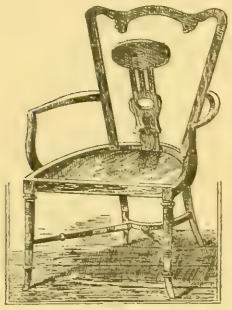


FIG. 1 A CHAIR TO STRIKE A SITTER'S HEAD.

The immediate effect of a person's weight upon the seat is to cause the back edge of it to subside and press upon the lower and hidden end (A) of a banister or upright middle piece, the direct result being that the extreme upper end of this banister is projected violently forward, as in Fig. 3; striking the person's head before he has had the opportunity of avoiding the blow. The seat is hinged in front to the framing of the chair, as also is the banister. A spring, somewhat resembling the pattern of those fitted behind shop doors, is attached to the under side of the seat, and this spring forces the seat to regain its original elevation instantaneously upon the release of the pressure previously exerted above it. In like manner the action of a small spring situated between the banister and the seat-frame results in the return of the banister to its normal position. One can imagine the surprise of a person unfortunate enough to receive a shock from the innocent looking banister. The top of this banister, under ordinary circumstances, comes into direct contact with the under edge of the chair top.

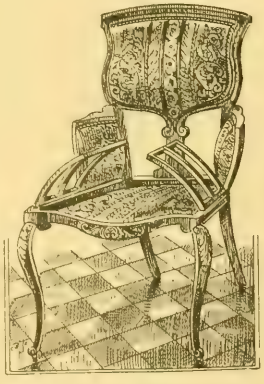
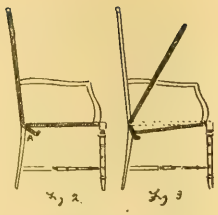


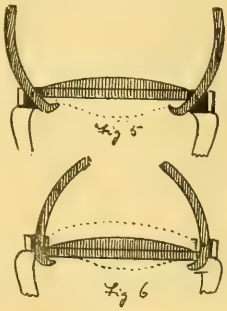
FIG. 4. A CHAIR TO IMPRISON A PERSON.

A chair possessing less obnoxious capabilities is that drawn in Fig. 4, yet it is one equally likely to create surprise on the occupant's part. The weight of the sitter depresses the seat bodily for an inch or so, acting on levers adjoined to the bottom end of a portion of each arm, the immediate result being that the front halves of the arms arch over the sitter's legs, thereby imprisoning him, and rendering movement of the legs a difficult matter. To add to the effectiveness of this article, contrivances are fitted in the back and front framework of the seat, which throw out a pair of catches as soon as the seat sinks, fully serving to prevent the return of the seat and arms to their normal position until the catches have been pushed into the woodwork again. A man could thus be held a prisoner for a lengthy time. Fig. 5 shows the arms up; Fig. 6 down, as in Fig. 4.



A CHAIR TO STRIKE A SITTER'S HEAD.

A third and rather atrocious description of article is seen in Fig. 8. The front portion of the seat subsides beneath the sitter, transferring him instantly to the carpet. The distance of the drop and the velocity of its accomplishment are both calculated to produce bruises or broken bones. Two catches—one at each side—may be used in order to maintain the seat in a rigid, horizontal position when so required. A "shop door" spring is likewise fitted to the under side of the seat, which immediately returns to its ordinary level when the person has slipped off it.



A CHAIR TO IMPRISON A PERSON.

A chair, the ultimate purpose of which is somewhat analogous to that of the article illustrated by Fig. 4, yet different in its action, is shown in Figs. 9 and 10. The first drawing provides a view of it in its normal state. Upon taking a seat nothing unusual is experienced; but immediately the occupant leans against the back, that back gives way to the extent of a few inches at the top, thereby forcing the arms round the body of the sitter, after the manner to be seen by a reference to Fig. 10. The motions producing these results are explained as follows: Each arm is hinged, as in the plan Fig. 11, to the inner side of a back upright. The back is hinged to the seat, but is prevented from falling too far by means of a curved back rail joined to the uprights.

When pressure is exerted on the back, the curved end of the arms—those parts behind the chair—are pushed, thus causing the arms to swing round, as shown in plan Fig. 12. A person could in this manner be held a temporary prisoner for a period depending upon the discretion of the owner of the chair. Turning aside from peculiar chairs, I will introduce a very innocent-looking article in the shape

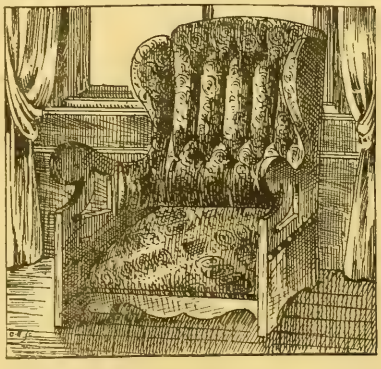
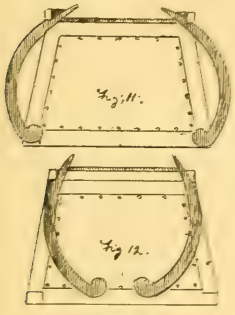


FIG. 8. A CHAIR WITH SLIP DOWN SEAT.

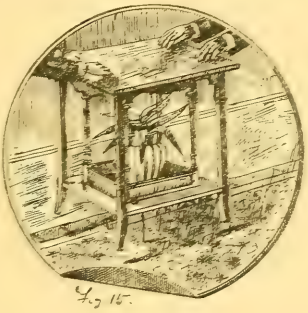
of a piano stool. Fig. 13 gives its usual appearance. Receiving an invitation to amuse the company with a tune on the piano, the pianist would proceed to the instrument, where it would be explained to him that the top of the stool was incapable of rising, but "would he just try the height to ascertain whether it were suitable?" Dumping down on it, the pianist would momentarily be struck with the impression that an earthquake had taken place, for the seat would depress beneath his weight, until it reached the elevation depicted in Fig. 14. Most assuredly the effect of this subsidence would be to hurl him to the floor, to be eventually confronted upon his rising with the stool apparently unaltered in form or size.



AN IMPRISONING CHAIR.

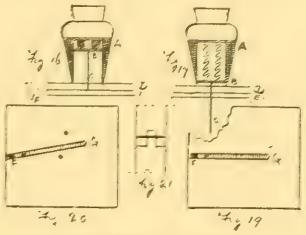
It would be difficult, I fear, to find the man who would not strenuously resent such despicable treatment, especially if the practical joke were imposed upon him while in the midst of a gathering of festive people. The contrivance permitting this action on the part of the seat is of the simplest kind. Each turned leg consists of two pieces—a hollow lower portion, into which fits a cylindrical upper piston. A strong spiral spring is inserted within each hollow, beneath the end of each upper piece, and these springs force the seat back to its original height when the pressure of the body is taken away. There are grooves partially along the upper pistons, into which fits small pegs attached to the tops of the lower portions of the legs, and these prevent the seat from being forced entirely out of place.

My descriptive remarks now reach what must be regarded as a hypocritical table. Everyone no doubt is acquainted with the assertions of mesmerists respecting the possibility of the strong influence of mind, acting through the medium of hands placed on a table, raising the table to a height of a few inches. I will not attempt to criticise this declaration, for the mind, I am aware, is capable of such development as to produce wonders in the way of its power over inanimate matter; but here is the explanation of the way in which trickery may be, and often is, introduced into these experiments. Two or four persons may sit at the table illustrated in Fig. 15, one of the number being, of course, the owner of the article, who is acquainted with the details and object of its construction. Hands are placed in pairs upon the top of the table, and the persons are requested to concentrate their attention upon the matter of endeavoring to raise it by the aid of will power alone, their gaze to be meanwhile fixed steadfastly at the centre of the table top.



A PAISABLE TABLE.

After remaining in this posture for a few moments, they will feel the table pressing upward, apparently acceding to their desires. It will seem rather unsteady, but will continue to rise until a certain height has been attained, when it will slowly sink and assume its normal position. Should one of the experimenters become inquisitive during the uprising of the table, and glance at the legs of the article, he will perceive that the extremities of them are actually off the floor, and will naturally be astonished at the progress of events.



A PAISABLE TABLE.

Other tables may perhaps be tried; but for some reason or another, so the host will explain, they will not rise. They may be too heavy, or the impulse of the operators may be weakened after experimenting with this table. The visitors will little dream that they have been effectually deceived by a most simple contrivance, which is now exposed to the reader. The vase of evergreens is a fixture. Its upper portion is devoted to the purpose evidenced by the existence of the plant; but its lower half contains the means of deceit.

Fig. 16 will assist the reader to understand the arrangement adopted in order to secure the results described. A is a division in the vase, supporting the mold and plant. B is a movable division, traveling, when required, up and down a cylindrical space within the vase. Between the fixed and movable divisions is placed a series of strong spiral springs. From the bottom of the movable division proceeds a very thin metal rod (C), its lower extremity being flush or level with the under side of the bottom board (D) of the table, where it is covered by a rail (E) pivoted on this same side. Now, the rail just mentioned has a projection (F), which can be easily touched by the foot. Figs. 19 and 20 provide plans of the under side

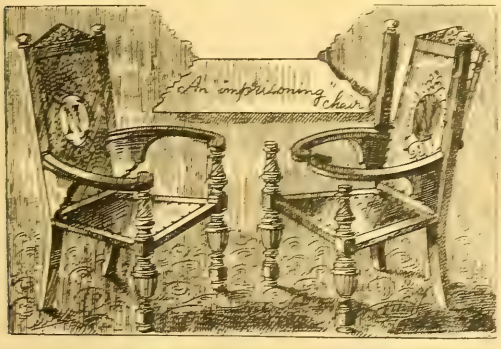
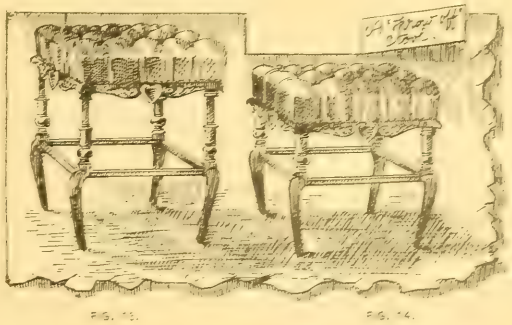


FIG. 9. FIG. 10.


FIG. 13. FIG. 14.

of the bottom board. G represents the pivoted rail, which covers the end of the metal rod. Upon applying the foot to the catch F the rail will turn, exposing the end of the rod. When this has been done the springs force the movable division downward and push the rod against the floor, the consequence being that the table is impelled in an upward direction. Of course it would topple over were it not for the person's hands, which steady it. The liability to unsteadiness is calculated to impress the visitors to a greater extent than a steadily rising table would be likely to.

The rod is composed of two portions, pivoted as in Fig. 21, and when this part emerges beneath the bottom board of the table, manœuvring on the part of the owner will result in the table moving bodily in a side direction, causing the rod to bend at the joint, when a small spring, which is permanently inserted in that joint, completes the trick by forcing the rod into contact with the under side of the board, where it is then entirely out of sight. By this time the table will have resumed its normal position. The size of the bottom board prevents any of the operators seeing the rod, should they happen to peer curiously at the table legs. The rod would be apparent to anyone sitting at a distance from it, in the same way as it is apparent in the drawing; but of course the owner would exercise his discretion as to the occasions when the experiment took place.

By using a double bottom board the rail E, Figs. 16 and 17 (also shown as G in Figs. 19 and 20), may be effectively hidden from too curious visitors.

(To be continued).

HAS HIS OWN EXPOSITION.

THE advertisement of that leading commission furniture dealer, Frederick Goll, No. 175 and 177 Canal street, will be found in this issue of THE REVIEW. It is a noticeable fact that when the dealer, whether at home or from abroad, desires to look at a particularly large line of samples of all kinds of furniture, he either brings or sends his customer to the warerooms of Mr. Goll, and here he is assured of his pick of a varied asssortment and also of courteous treatment by competent and painstaking salesmen. This is a feature that Mr. Goll has brought to perfection, and he makes it a point that the retailer should feel at home in his great warerooms as he can do in no other place.

The lines of furniture carried by Mr. Goll comprise the best that are manufactured in the country, and, at the same time, here the visitor can find goods of the best workmanship and quality at a medium price, which places them within the easy reach of all his customers.

During the recent quiet times no period has been too dull for new goods to arrive at Mr. Goll's stores and for shipments to be made from there to all parts of the surrounding country. In fact, as a general thing his men are working overtime, due to the rush of orders.

Furniture dealers as a general rule fully realize the great advantages which they gain through having such a place as these warerooms, where they and their customers are at all times welcome, and as a natural consequence the business and customers of the genial proprietor are both constantly increasing. His great furniture emporium is a credit to New York and to the trade which he represents, and it is a source of pleasure to be able to state that its sure and continuous business growth is not a matter of conjecture, but of certainty.

JAMESTOWN.

—The stockholders of the Jamestown Furniture Company and their families held the second of their winter series of socials on the 23d ult. at the home of C. O. Lindgren.

—The Jamestown Cabinet and Upholstery Company is a new concern here. It is composed of C. A. Yost and J. H. Coffman, and will make a specialty of repair work, cutting and fitting carpets, feather renovating, &c.

—The proprietors of the Randolph Furniture Works, at Randolph, about six miles from here, have found it necessary to make a large addition to their plant and are now at work on a new building 50x100 feet. The new building will face on Main street and be parallel to the large factory building.

—The industrial situation in Jamestown is in a flourishing condition, despite the hard times. Every factory is running full time, and many are running overtime. At Breed, Johnson & Co.'s furniture factory things are booming. Their factory had been idle since last March until a short time ago, and the men are now working night and day. The Jamestown Lounge Company is running on full time and is rushed with orders.

—The Jamestown Lounge Company reports a very active trade during the past few weeks, having been taxed to its utmost to fill the demands of its customers. A number of special designs have been added for the holiday season, which are meeting with a good sale. The new No. 400 chair bed has sold far ahead of expectations, and the company has been behind orders on this since it was first shown at the July Exposition.

—John Cadwell has sold his interest in the firm of Hodgkins & Cadwell, table manufacturers, to his son, Frank W. Cadwell. He has also sold his desk factory on Steele street to his son, Eugene Cadwell, and will give his attention to his interests in the Jamestown Wood Seat Chair Company. Both the young men have had considerable practical experience with their father in the lines which they have respectively taken up and are well qualified to proceed in them successfully.

PHILADELPHIA.

—The Guarantee Mattress Manufacturing Company is a new concern at Ninth and Callowhill streets.

—Bell & Richards, 4149 Lancaster avenue, have dissolved partnership and are succeeded by Robert B. Bell.

—Jacob Behrend, manufacturer of fancy cabinet furniture, 122 and 124 Canal street, has opened a branch shop at 971 North second street.

—Philip Goldberg, carpet and furniture dealer, has assigned to Gustavus Rosenbaum. He says that he owes about $10,000 and that his assets are about $5,000. He has been running two stores, one at 1814 South street, where carpeting only was kept, and another at 1700 South street, where he dealt in furniture only.

—A decision has at last been made in the case of the $60,000 claim for rent put in by Landlord Henry C. Lea, owner of the building in which Charles Weinmann & Co. formerly conducted business. The court refused to grant Lea's claim, which was for the unexpired term of the lease, and the assignee is now settling with Weinmann's creditors at a trifle over 23 per cent. on their claims.

MIDDLE STATES MELANGE.

BOYD &.Co., furniture dealers at Harrisburg, Pa., are reported to have dissolved partnership.

—Samuel Porter, furniture dealer and undertaker, has removed his business from Connellsvile to Jeanette, Pa.

—L. Winstian, furniture dealer and manufacturer, Hudson, N. Y., has opened a branch store at Fishkill, same State.

—W. D. Van Vliet is making extensive alterations in his store at Goshen, N. Y.

—A new building is in course of erection for Ammerman & Shurtz Brothers, Washington, N. J.

—Jacobs & Neubert, St. Mary's, Pa., have dissolved partnership, and are succeeded by Joseph Jacobs.

—W. B. Hoxter and Luke Bucher have bought the furniture business of William L. Carter, at Atlanta, N. Y.

—Drake & Johnson, Palmyra, N. Y., have sold their stock of furniture, but will continue the undertaking business.

—Greenberger & Buechler, furniture dealers, Newark, N. J., have removed from 214 and 216 to 70 Springfield avenue.

—F. J. De Graff and H. Taylor have formed a partnership to conduct a furniture and undertaking establishment at Sinclairville, N. Y.

—M. Megary & Son, Wilmington, Del., are putting in a plant for lighting their large furniture and carpet store at Sixth and Tatnall streets.

—There is some talk of a syndicate purchasing the grist mill at Lefargeville, N. Y., and starting the manufacture of chairs and furniture there.

—Walter Scott, Richmond, Va., has been awarded by the Mechanical and Agricultural Society the first premium for exhibits of furniture and upholstery at the Exposition recently held in that city.

New Firms.—New York Upholstering Company, Owego, N. Y.; Crisfield Furniture Company, Crisfield, Md.; C. W. Henman, Snow Hill, Md.; A. G. Wigglesworth, Palmyra, N. Y.; B. Schwab, Lykens, Pa.

—The new steamer Tivoli, which has just been completed for the Maryland Steamboat Company, has been fitted up with furniture and upholstery by William B. Sharp & Co., of Wilmington, Del., who fitted out other boats of the line.

—On October 30 Harvey W. Putnam was appointed referee in the proceedings arising out of the dissolution of the J. J. George Furniture Company, Buffalo, N. Y. He was authorized to examine the receiver's disbursements and report to the court.

—The firm of Keplinger & Co., which we announced in our last issue had recently started in business at Lancaster, Pa., is composed of J. H. Rothert and L. W. Keplinger, both of Baltimore. They have a nice store and carry a line of furniture, carpets and stoves.

—The stock of the Lawton Furniture Company, Glens Falls, N. Y., was sold at sheriff's sale on the 30th ult. to W. H. Barry for $3,410. Mr. Barry resold it to Wilmarth & La Salle, furniture dealers of the same place, who have removed it to their store and are closing it out.

—Frank S. Merkling, a furniture dealer living at 617 A street, Southeast, Washington, D. C., has made an assignment for the benefit of his creditors to Oscar D. Luckett. The assets, consisting of stock and uncollected accounts, amount to $338, while the liabilities are $537.58.

—A. R. Powley, proprietor of the Kingston (N. Y.) Novelty Works, has been given the contract to manufacture all the patents of George P. Sternbach, of Fulton County. These consist of a rolling, rocking and reclining chair, an adjustable walking and nursery chair, and a rocking horse that can be changed to a wagon. These three patented articles are made in the rough at Osborne's Bridge, Fulton County, and are shipped to Kingston to be finished.

—Oscar J. Spencer succeeds J. W. Pierson, Union Springs, N. Y.

—J. H. Ostertag, Columbia, Pa., will give up his carpet department and confine himself to furniture.

—J. W. Tozer, furniture dealer and undertaker, at Naples, N. Y., has opened a branch store at Gorham, N. Y.

—L. A. Shives' Sons, York, Pa., are building a large new brick warehouse to keep pace with their increasing business.

—W. D. & T. W. Campbell's furniture store at Cohoes, N. Y., was taken possession of by the sheriff on the 26th ult. upon four executions and several attachments against the firm's property.

—Aaron Brag, Baltimore, has removed from his old stand on West Baltimore street to the handsome five story and basement warehouse No. 217 North Howard street. The building has been newly remodeled, painted and papered throughout.

—Every traveling man that goes to Reading, Pa., who thinks he can throw quoits, gets that swelling taken out of his chest at Henninger, Schick & Hartwig's, who are professionals at the game; but they have a dangerous rival in Charles L. Jackson, who is anxious to lower their colors.

—H. B. Rhymer and an Elmira gentleman were in Corning, N. Y., on the 12th ult. to make arrangements for the building of a factory on the property of the Crystal City Improvement Association. They expect to build a cabinet manufactory, and will employ from forty to fifty hands.

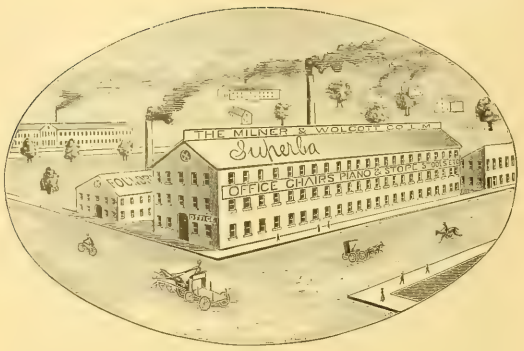
—The Bedell mattress factory and water power at Herkimer, N. Y., were sold by auction on the 20th ult. by the Herkimer Bank to satisfy judgments amounting to about $4,000. The property was purchased by Peter B. Myers for $3,950, and it is expected that it will soon be put into active use again.

—J. M. Deutsch & Co., whose factory at Hornellsville, N. Y., has been closed since April on account of lack of orders, resumed work in all departments of their factory on the 29th ult. They claim that they now have orders which will enable them to run to their fullest capacity during the coming winter.

—The furniture store on Webster street, North Tonawanda, N. Y., which has at different times been owned by E. H. Pickard, R. F. Pickard and lately by John Bolender, has been bought by A. W. Demmon, of Springville, N. Y. Charles F. Comstock, who has had charge of the undertaking and embalming department under the former management, will continue to act in the same capacity.

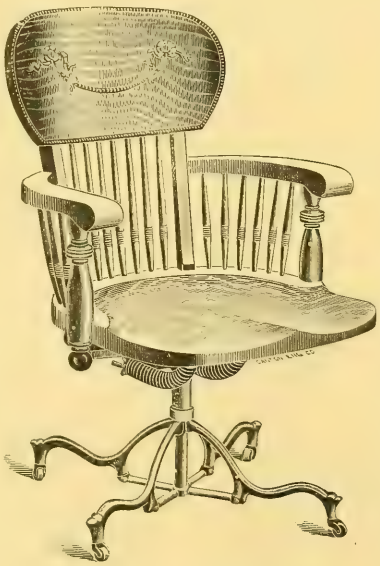
—Fred E. Ackerman has been appointed receiver of the affairs of the Poughkeepsie (N. Y.) Furniture Company, (Simpson Brothers). R. W. P. Goff, of Philadelphia, one of the creditors, brings the action. There are several other actions pending. It is understood that all the Poughkeepsie creditors have been paid in full. C. F. McGregor is in possession of the goods, claiming to hold them under a chattel mortgage of over $8,000. Their indebtedness to outside parties is about $10,000, but the store is well stocked with goods.

—Field & Maguire, furniture dealers, Trenton, N. J., made an assignment on the 19th ult. to Henry U. Coleman, of Sinclair, Vannest & Co. Mr. Coleman stated that their liabilities are about $22,000. Their nominal assets are about $16,000. Levi Updyke is preferred creditor for the sum of $16,950, the amount of the book accounts which were assigned him and a chattel mortgage which he held. Bad collections and bad times are assigned as the cause. In addition to the accounts included in the assets $2,800 were thrown out. The members of the firm are William H. Field and John W. Maguire.



"THE SUPERBA CHAIR."

THE above view shows the factory of the Milner & Wolcott Company, Limited, Canton, Ohio, which is one of the most complete in the country, having six distinct departments—machine shops, electro-plating works, repairing and wood working, wood finishing and upholstering. Both Mr. Milner and Mr. Wolcott are practical workmen in any department, and all work is done under the watchful eye of one or both of them, which guarantees perfect production. While on a business trip East recently, Mr. Milner placed the sale of their "Superba" office chairs with several of the best houses. In Erie, Pa., with F. E. Franz; in New York with the Empire Desk Company, 406 Broadway; in Philadelphia with J. L. Schumacher & Co., 926 Arch street. These are among the best firms in their respective cities. He made these deals by having with him the completed chair for exhibition. During his trip Mr. Milner visited the piano trade with the Superba piano stools, and placed them almost everywhere with piano dealers. They are considered the finest on the market. We herewith show a cut of their style 220 desk chair. The top is quarter-sawed oak, deep chair seat, pedestal of malleable iron and steel, finely polished and nickel plated. The plate is guaranteed. Send for the company's new catalogue.



MILNER & WOLCOTT COMPANY'S NO. 220.

LAST APRIL Jacob E. Kuntz bought out the South Bend (Ind.) Dowel Works. That he was deceived in his purchase is more than likely, but he pluckily went on and was building up a handsome business when his factory was totally destroyed by fire. Once more his determined pluck came into play, and with a new plant he is again on the road to success. His facilities are ample; he is a practical man, and any manufacturer who likes nerve and endurance under difficulties should give him an order. That done, he will see that other orders follow.

KISSES FOR SHOWCASES.

SINCE Landlord Earle, in place of paying his rent, nailed the American flag to the staff of the New Netherlands and left Mr. Astor to get his money as best he could, the most unique method of avoiding payment of a debt is that adopted by John Jean, one time a major-general in the alleged army of Hayti, who, on being requested to settle for showcases sold him by Philip A. Finn, of 28 Centre street, New York, had the creditor arrested for hugging and kissing a couple of the young Jeans, who, though of the female persuasion, are evidently not of the blue jeans variety. The young ladies testified that Mr. Finn visited the house twice a week—Sundays and Thursdays—without an invitation, and although he was told he was not wanted, he persisted in his attentions. One of them said he kissed her again and again.

"It was usually midnight before he took his departure, and the gas bills were something enormous, but he never paid them," she said. She said also that when she objected to Mr. Finn kissing and hugging her, he threatened to have her father arrested because he owed him money.

In reply to a question as to why she did not inform her father about Finn, Miss Jean stated that she was afraid Finn would kill him. He also hugged—but did not kiss—another of the girls.

There was a lot of very funny testimony, but the judge took so little stock in it that he simply put Mr. Finn under $300 bonds to keep the peace for three months.

Now Mr. Finn will doubtless go to work to find out if those alleged kisses were worth $165, the amount of his claim against the ex-major-general.

A. A. BROWN, 24 and 25 Johnston Building, Cincinnati, Ohio, attorney for the National Association of Furniture Manufacturers, is prepared to supply manufacturers with collection drafts that are most unique in form and effective as a medium for collection. Sample drafts will be mailed on application.

THE MOST valuable arm chair in existence is said to be in the possession of the Shah of Persia. It is of solid gold, inlaid with precious stones. About a year ago some of the stones were stolen from one of the legs of the chair, and the Shah, full of indignation, ordered the arrest of a number of servants and the keeper of the palace responsible for the furniture, with the intimation that if the thief was not discovered the keeper would be beheaded. The culprit being eventually found, he was forthwith beheaded and his head carried on a pole by the imperial body guard through the streets of Teheran.



—Wemyss Brothers & Co., furniture manufacturers, have compromised with their creditors as follows: 28 cents cash to the firm's creditors, 2 cents to the individual creditors of James Wemyss, Jr., and 20 cents to the individual creditors of George D. Wemyss.

—Commodore Frank Ferdinand, of the South Boston Yacht Club, has sold his yacht Syren, an event that will be regretted by the many friends who enjoyed his skillful sailing and abounding hospitality during the past summer. It is hoped he will buy another yacht by next season. Meanwhile Mr. Ferdinand is settled down at the helm of his successful business at Roxbury.

—The bill in equity brought by Lillian H. Andrews, receiver of the Cary & Moen Company, of New York, against Philip W. Moen, administrator of the estate of Philip L. Moen, deceased, the Worcester millionaire, to compel the payment of $36,054, an alleged unpaid part of a subscription to 400 shares of the stock of that company, was on October 19 dismissed by a decision of the full bench of the Supreme Court of Massachusetts.

—The Somerville Desk Company met with a loss at its storehouse in Cambridge October 30 that was a serious one, considering the fact that the company is behind on orders. On that night the storehouse caught fire and 227 desks were burned up. Although the desks were not fully insured, they were all ready for shipment, and Manager Clark mourns the loss of them on that account almost as much as on any other. The firm is running overtime and never had a better outlook for a prosperous trade.

—On the evening of October 19, at Young's Hotel, a complimentary dinner was tendered to William C. French by his furniture friends. A most sumptuous bill of fare was presented and a royal good time had by all who participated. Mr. French has for years been one of the most popular and progressive of Eastern furniture manufacturers, and the tribute offered to him upon his retirement from active business must certainly have been as pleasing to him as to the old friends and acquaintances whose guest he was.

NEW ENGLAND TRADE NOTES.

—H. C. Childs is about to open a furniture store at Upton, Mass.

—William Coombs, Warren, Mass., is succeeded by C. H. Walker.

—Sorets & Arensen have opened a furniture store at Danbury, Conn.

—J. Shapiro, formerly of Yonkers, N. Y., has opened in furniture at Providence, R. I.

—George F. Nelson succeeds James M. Burns in the furniture business at Marlboro, Mass.

—Taunton, Mass., has a new furniture store, of which Goodwin & McDonald are the proprietors.

—L. G. Fullam & Son, manufacturers of chairs, Ludlow, Vt., are erecting a new three story factory 30x80 feet.

—Simons & Stone, doing business as the Metropolitan Furniture and Carpet Company, Worcester, Mass., have received a discharge in insolvency.

—Woodbury & Lesure, furniture dealers, Winchester, N. H., are to extensively enlarge and improve their present quarters. The block is to be raised 10 feet, and the street floor will have a plate glass front. The two upper stories will be extended over the sidewalk, thus affording a covered way below. With these added improvements the store will contain about 7,000 square feet of floor space, and be, it is claimed, the largest, best appointed and best lighted furniture establishment in Cheshire County.

—George W. Sanders, Chester, Vt., has sold his furniture business, and the concern will hereafter be known as the Chester Furniture Company.

—The Eastern Upholstery Works of New Milford, Conn., are erecting a handsome new building, and expect to move into the same before the New Year.

—William L. Whipple, Providence, R. I., has built a large storehouse for his carpet and furniture stock. He bought quite extensively during his recent visit to New York.

—Amos P. Bradbury, Old Town, Me., is about to retire from business, and will be succeeded by his son Samuel and Harold Harris, of Boston, under the firm name of Bradbury & Harris,

—The New Hampshire Furniture Company has transferred its assets, accounts, &c., to John Rolz & Co., Manchester, N. H., on condition that the latter pay all the creditors of the New Hampshire Company 30 cents on the dollar.

—A lady who, according to a local paper, is a "rich dresser, with fascinating manners" has been calling on the Connecticut trade in the interest of John A. Hartfelder & Co., Rochester, N. Y. As a talker she is fluent and her conversation is so engaging that when she says, "If you have no desire to examine my photographic exhibit of furniture to-day, perhaps you will on my next trip," the buyer doesn't refuse her. The lady referred to is probably Miss Margaret A. Burke, who was the subject of a personal paragraph in the last number of THE FURNITURE TRADE REVIEW.

OLD FRIENDS IN A NEW FIRM.

THE Gathright-Burton Company, No. 2220 East Marshall street, Richmond, Va., is a new concern composed of old friends with a new firm name. The retail furniture dealers throughout the South know very favorably Rilas Gathright, who continues to show the company's lines of chamber, parlor and dining room suites, hall furniture, wardrobes, fancy rockers, chairs, &c., through Maryland, Virginia, West Virginia and North Carolina, and meets with the success that he has always achieved.

The New York and Pennsylvania territory is covered by C. W. Burton; New England is looked after by E. H. Moore; N. C. Booker demonstrates to the dealers of Kentucky, Ohio, Tennessee, Arkansas and Missouri that the firm handles the best goods that can be made, while the Southern and Gulf States are shown the hot line of photographs by John P. Elliott. The goods that the company controls are all sellers, and with the many warm friends which each representative possesses there is not much on the road in any territory that will escape them.

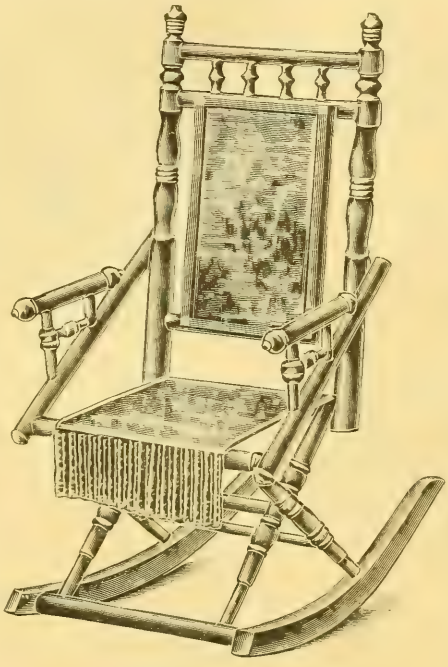
THIS MORNING'S mail brought the Fort Wayne Furniture Company orders for 330 ladies' writing desks. Also several good orders for folding beds. Commencing to-night the works will be run day and night for the next three months. The firm is also doing a big business in the church seating line, having recently contracted to furnish churches at Celina, Ohio and Elizaville, Ind. New men are being employed at the works and the operating force is now greater than ever before.—*Sentinel, Fort Wayne, Ind., October* 31.

A HOLIDAY LEADER.

CHILDREN we have with us always and Christmas has come regularly for over 1,800 years. Hartmeier & Sons, of Paterson, N. J., recognize both of these facts and this year give the trade a good leader in a child's carpet rocker, well made and finished in the wood, at 60 cents each, net. They have a large line of children's chairs from 18 cents up to $1.75 each, and also carry in stock for prompt shipment a large line of blacking cases, commodes, fancy stands, carriage and high chairs, carpet and plush seat rockers from $1.40 up to $5.

If you mean to make an honest dollar in the days of good feeling coming send for Hartmeier & Co.'s illustrated sheet of holiday goods.

WE have received the following communciation regarding trade from the Silver Creek (N. Y.) Upholstering Company: "We are working full force and full time, continually bringing out new shapes to make our line more attractive. Prices are at low water mark, which fact, together with the increase in new designs and styles, has blessed us with an increase of business. Please observe, however, our boasting is of the most modest character, nevertheless true. Mr. J. H. Lawrence will be home this week from an extended trip through the West, where he has had a very satisfactory trade. He will take up his regular trip through this State after the fall election, and with Morton and Saxton at the head of the State look out for a big trade. Miss F. M. Bennett is meeting with her usual good trade through New England. Mr. S. S. White is giving our line proper attention through the State of Pennsylvania. Every dealer should request our representives to show them our new productions in overstuff suits at very remarkable figures."



HARTMEIER & SONS' NO. 93.

J. A. Fay & Egan Company, of Cincinnati, received a gold medal at the Antwerp Exposition for its various wood working machines.

The man who advertises in a journal solely because it is cheap is a cheap man in the business world. He will add nothing much to anybody's purse—not even his own.—*Ex.*

The bedsteads of the Cleveland, Ohio, Brass and Iron Bedstead Company are great sellers. The company is away behind orders and has been in the business only four months.

THE BUSINESS OUTLOOK

IS apparently of but small moment to that well-known purveyor of profit producers Richard J. Keppel, of Norwich, N. Y. The business inlook, on the contrary, finds him hustling as usual to make the output of his several factories keep pace with the requirements of his trade. As evidence of the favorable impression created by this line on the buyers throughout the country may be cited the necessity that has compelled extensive enlargement of the plant of the Norwich Cabinet Company, a company in which Mr. Keppel is financially interested and of which he is president and manager. These improvements have been carried on under his personal supervision, and as a result the capacity of the factory will be more than doubled, while the reduction in cost of production makes it possible for him to offer the trade an increased variety of styles and at a very material reduction in cost. Readers who do not receive his fall catalogue should send for it.

IN twenty-one years at the old stand the Udell Works, of North Indianapolis, have never been busier than they are at present. They have gotten out a new line of half a dozen ladies' desks and music cabinets and a sideboard or two for holiday specialties, and are meeting with great success with them. The finishing room has been running thirteen hours a day for six weeks with an extra force so as to fill orders promptly. If any of our readers wish to see a live manufacturing institution call at the Udell Works when in Indianapolis. Proprietor A. A. Barnes is a very genial host and nothing affords him greater pleasure than to pilot through his immense plant visitors who wish to inspect it and see just what a magnificent establishment it is.

The H. J. Ormsbee Engraving Company, Syracuse, N. Y., continues to win favor at the hands of the furniture trade by the superiority of its work and the promptness with which its contracts are performed. It has every facility for the production of all kinds of catalogue and other illustrations.

The Pneumatic Watchman Check Company, manufacturer of watchmen's time registers, is fitting up several of the furniture factories throughout the country. This is without doubt one of the best time registers in the market and is replacing a great many others. Being a young concern the company has grown very rapidly since it started. Its place of business is No. 123 East Long street, Columbus, Ohio.

CABINET WOODS AT AUCTION.

FOLLOWING the dissolution of the National Mahogany and Cedar Company comes the announcement of a new departure in the handling of hard woods.

A company with an authorized capital of $1,000,000 has been formed in this city by several bankers and capitalists, under the title of Mason & Co., Limited, which will absorb the present auction business of J. S. Mason & Co. This company will follow as far as practicable the system now in use in London which has given such general satisfaction to importers as well as dealers, and has prevented any trusts or combinations getting control of the market. The new company proposes to divide up the cargoes of wood intrusted to them for sale into small lots, duly catalogued, with full particulars, and offer them at public auction at regular intervals to be duly announced to the trade throughout the country. When sold the company will attend to the shipping if desired. The company will also guarantee the sales and afford such other financial facilities to both buyers and sellers as the business demands.

The incorporators of the new company are : William F. Buckley, president of the New York Balance Dock Company; Waldron Williams, of the firm of J. S. Mason & Co.; Robert M. Gallaway, president of the Merchants' National Bank ; Charles B. Fearing, treasurer of the Export Lumber Company ; R. B. Constantine, of the firm of Constantine & Co.; John E. Hoffmire, of the firm of J. E. Hoffmire & Sons, ship builders ; W. R. Gardner, of the firm of Joseph Gardner & Sons, Liverpool ; Benjamin J. Downer and W. H. White, attorneys

The officers are : W. F. Buckley, president ; R. B. Constantine, vice-president ; Waldron Williams, treasurer, and Benjamin J. Downer, secretary.

The present intention is to hold a sale by the Mason Company on the 15th of this month at the yard of Constantine & Co., 220 Lewis street.

CHARGED WITH FRAUD.

IN a bill for a receiver, filed in the Circuit Court, against the McCarthy Furniture Company, 314 West Madison street, Chicago, charges of misappropriaton are made against its officers. The E. S. Higgins Carpet Company, of this city, a creditor, declares the defendants have caused a bill of sale to be executed to E. Woodhull, disposing of all the tangible assets The receiver appointed found nothing to take possesion of. Subpœnas wereissued for all the defendants, but only W. O. Noyes and Earl Grow could be found. They refused to obey the summons, and the Master in Chancery recommended the court to attach them for contempt. It is charged by the complainants that since December bills of goods amounting to $40,000 have been ordered on credit, the goods stored in warehouses, and the warehouse receipts sold to prevent creditors from collecting their claims. President McCarthy is said to have left the city.

NEW BUILDINGS NEEDING FURNITURE.

Projected New Buildings of Interest to Large Furniture Dealers.

WE present herewith a carefully compiled report for all the hotels, churches, theatres, club houses and other large buildings in course of erection which will soon be in need of extensive furnishings. This work has grown to such importance in the affairs of many large dealers that this column will no doubt be a valued help to those seeking such contracts :

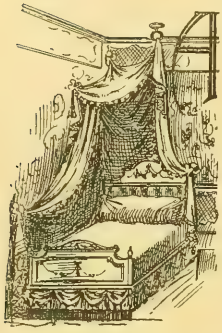
Hotels, Theatres, &c.—Opera House at Sheridan, Wyo., for H. F. Cady, Omaha, Neb.—Y. M. C. A. Building, St. Louis, Mo., Tally & Clark, architects.—Hotel to cost $150,000 at St. Louis, T. C. Link, architect.—Hotel at French Lick, Ind., Clarke & Loomis, Louisville, Ky., architects.—Hotel at Elsinore, Cal., W. S. Garratt, Los Angeles, architect.—Hotel at Welsh Town, W. Va., P. B. Elkinton, Philadelphia, architect.—Hotel at Warren White Sulphur Springs, Va., for O. C. Cullen.—Hotel at Huntington, W. Va., for J. N. Harris.—Wayne Hotel at Detroit is to be enlarged and refurnished.—Hotel at Perkiomen, Pa., for John Scholl.—Club house at Alton, Ill., Matthews & Clarke, St. Louis, architects.—Theatre at Forty-second street and Seventh avenue, New York city, for Canary & Lederer.—Theatre at Bakersfield, Cal., McDougal & Son, architects.—Masonic Temple at New Orleans, address J. F. Barnes.—Y. W. C. A. building at Chicago, J. M. Van Osdel, architect.—Y. M. C. A. building, New Orleans, G. E. Dickey & Son, architects.—Hotel at Atlantic City, N. J., for C. B. Prettyman, Philadelphia.—E. R. Egnew's hotel at Mt. Clemens, Mich., to be enlarged.—Hotel at Glen Jean, W. Va., W. Aiken, Cincinnati, Ohio, architect.—Hotel at New Orleans. C. H. Morse, architect.—Hotel at Guthrie, Okla., G. S. Cunningham, architect.

Churches.—P. E. church at Detroit, Mich., R. E. Roseman, architect.—M. E. church, Bel Air, Md., G. Archer, Baltimore, architect.—St. John's R. C. church, Defiance, Ohio, address Rev. J. P. Gloden.—Baptist church, Augusta, Ga., D. G. Zeigler, architect.—M. E. church, Lafayette, Ind.—St. Paul's church, Washington avenue, New York city, W. H. Wood, architect.—Church at Collinsville, Ill., A. M. Brinke, St. Louis, architect.—Baptist church, Chicago, F. Knudsen, architect.—Chapel at New Orleans, J. F. Randolph, architect.—Church at Coatesville, Pa., Geo. Nathes, Philadelphia, architect.—Presbyterian Church, Los Angeles, Cal., S. Evans, architect.—Presbyterian church, Battle Creek, Mich., Dinwiddie & Newberry, architects.—R. E. church, Chicago, Fred. Foeringer, architect.—Chapel at Westminster, Md., J. C. Gott, Baltimore, architect.—Church at Detroit for Wm. L. Thompson.—Swedenborgian church, Washington, D. C., Pelz & Carlisle, architects. Church at Pilot Grove, Minn., Miles & Rector, Elmore, Minn., architects.—M. E. church, Lansdowne, Pa., S. Milligan, Philadelphia, architect.—R. C. Church, Philadelphia, M. Gerloch, architect.—M. E. church, Detroit, address Rev. W. I. Hayn.—Universalist church, Dorchester, Mass., Appleton & Allen, Boston, architects.—Church at Allegheny, Pa., J. N. Campbell, Pittsburg, architect.—Synagogue at Indianapolis, Ind., address David Kohn.—Church at Ann Arbor, Mich., R. E. Roseman, Detroit, architect.—M. E. church, Philadelphia, T. P. Lonsdale, architect.—Presbyterian church, Philadelphia, T. R. Williamson, architect.—Church at Hammondsport, N. Y., address J. W. Davis.—M. E. church at Cradfordsville, Ind., address Rev. I. G. Stephens.—Presbyterian church at Marinette, Wis., address Crockett & Sickler.

THE Buckeye Chair Company, Ravenna, Ohio, is erecting a saw mill on its grounds and has bought up lots of timber, and will in future saw its own logs. It has a large lot of elegant birch logs, and with the oak, cherry and other woods is going to be right in it. Orders are coming in so fast that it is compelled to run nights, and has put in a dynamo for incandescent lighting. A new catalogue will be out in January next.



CURTAINED AND CANOPIED BEDS.



AMONG recent revivals of fashions is the one in which bed canopies and curtains are employed. From old manuscripts depicting the domestic life of the Middle Ages we learn that the beds of that period were invariably provided with hangings, a custom which probably arose more from necessity than choice. The sleeping apartments in those primitive times were great high studded places in which the wind had full play, finding a vent in the great open fireplaces, which drew it from all quarters. To render life at all endurable away from the immediate vicinity of the blazing logs necessitated the use of high backed settees and screens. The illustration No. 1, which with the others presented with this article is from *Furniture and Decoration*, London, represents a bed of this period, and is here introduced to give point to these remarks and to emphasize the fact that what was originally a matter of necessity has in latter years become one of choice and a medium of artistic expression.

The germ of the idea developed in the time of Queen Elizabeth into the great four poster, a huge piece of furniture about as large as some bedrooms in modern villadom. A notable example of this majestic type of couch is the great "Bed of Ware," which possesses historical interest from the mention of it in Shakespeare's "Twelfth Night," when *Sir Toby Belch* says: "And as many lies as will lie in thy sheet of paper, altho' the sheet were big enough for the 'Bed of Ware' in England, set 'em down, go about it." The dimensions of this bed are, height, 7 feet 9 inches, and length, 10 feet 9 inches. Another bed, that of Henry VIII., at Windsor Castle, was 11 feet square, room enough, one is almost tempted to think, for bluff King Hal and all his wives at once. The next illustration shows a bed at present in use in England. It is a very good example of sixteenth century work. On the Continent also this fashion obtained and developed into those luxuriously curtained affairs common in the latter part of the eighteenth century. Luxury could "no further go;" but while draped beds continued for many years in favor in England, reasons of a sanitary nature gradually decreed their retirement. Like so many other radical reforms, however, this one lacked permanency, the feminine heart retaining, despite Hygeia's dictates, a lingering fondness for draperies of some sort. And now, forsooth, the pendulum is swinging back again, and a desire is being shown by persons of fashion for canopied beds. The popular expression of the present, however, happily does not yearn for the majestic appearance of the full tester, but it rather favors what is known as the half tester, *i. e.*, a bed provided with a canopy at the headboard from which the curtains are suspended.

Illustration No. 3 delineates a simple method of draping. This mode is most characteristic of the Empire style, which is now gradually winning favor. The beds of the Napoleonic era were usually placed in the manner here shown, with one side to the wall. As will be seen, the curtain must therefore be made in one strip, and thrown over two projecting poles fastened to the wall. The front swag and jabots should be attached separately, for they may be omitted entirely. Sometimes one pole in the centre is used instead of the two, or a canopy may be employed in the usual manner, from which to suspend the curtains.

Illustration No. 4 shows a festoon design that is much in favor, and is suitable for working up in light or heavy weight fabrics. But it should be borne in mind that the soft, clinging textiles which fall into graceful curves of their own weight are the most satisfactory. Therefore the advantages of the silks for this purpose, and particularly China silks and those soft fabrics especially woven for draperies. When it becomes necessary to use a lining the folds are apt to look clumsy and set. This particular design is appropriate for cream colored China silk with designs in red and pale green of well defined forms. The edging consists of a neat ball fringe of color to conform with prevailing tints. The lining of the back should consist of a

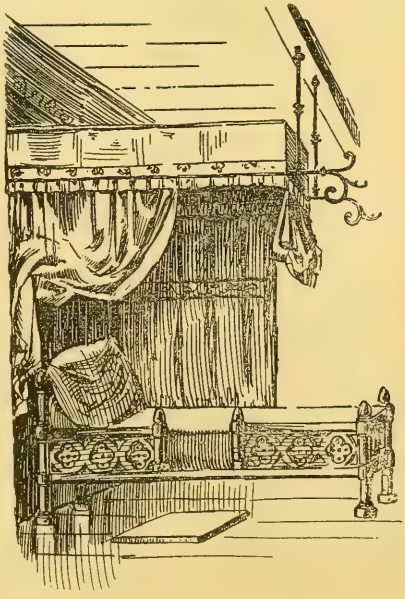


FIG. 1—A MEDIAEVAL BED.

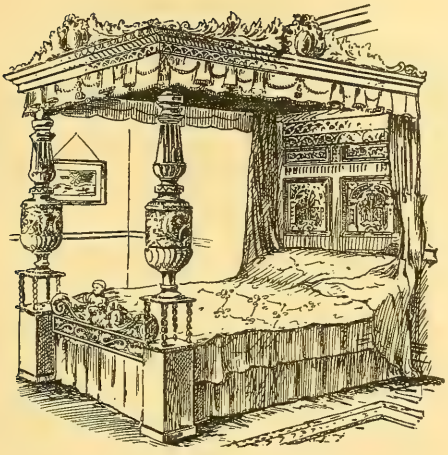


FIG. 2—AN ELIZABETHAN "FOUR POSTER"

salmon pink tone and reflect warmth to the surroundings.

The beds of brass are the ones most in favor for draping, and such a one is depicted in illustration No. 5, which shows a drapery designed in a manner for carrying into effect in cretonne or China drapery silk. The usual gray coloring of cretonne harmonizes charmingly with the high lights of the burnished brass. When choice is made of a suitable soft color for lining, the result cannot but prove satisfactory. This is a mode of draping more practical, by persons who object to the ordinary methods for sanitary reasons. It is not the most satisfactory as regards appearance, but has the merit of simplicity and inexpensiveness. The framework consists of two projecting cranes, which may be of wood or brass, and are arranged so that they may be swung round flat to the wall when desired. They are fastened to the wall, and simple and least involved designs prove the most pleasing, if the arrangements admit of the bed being removed without disturbing the drapery. The back is treated by shirring Madras or cheese cloth on brass rods placed top and bottom. The variations in methods of treatment are numberless. Artistic effects are not dependent upon expensive fabrics; the stuffs of low cost that are now available for such purposes enable those who have good taste and are the possessors of the "artistic temperament," to produce charming results.

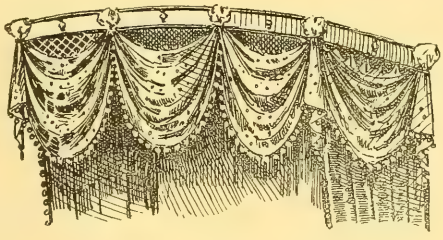


FIG. 4—A HALF TESTER VALANCE.

The next illustration, for instance, is a novel and beautifully simple example of bed drapery. It is designed in the manner of an old tent bed, and, apart from its inexpensive character and cleanly nature, it is peculiarly graceful. This type of canopied bed is becoming very fashionable, and the fact that it is capable of very varied treatment is no inconsiderable feature in its favor. When muslins are used ribbon trimming may be employed, and the curtains caught back with ribbon bows. Only the pale, dainty colors should be selected, the more positive colors being sparingly used.

TRADE NOTES.

One of the largest and best lines of metal bedsteads offered to the trade is that which is shown at 16 East Fifteenth street, New York, by B. R. Barklow, agent for Hoskins & Sewell. This firm hold an especially conspicuous position in the manufacture of brass and iron bedsteads. They have carried on the trade for more than fifty years, and in their great factories at London and Birmingham, England, over 1,600 operatives are employed. Their line of bedsteads includes an immense variety of grades, finishes and styles, ranging from the popular prices to the choicest qualities manufactured.

The American Hair Cloth Company, Pawtucket, R. I., make a specialty of hair cloth. This material, being moth proof and very durable, is preferable for many uses in the upholstery trade, and the Amerian Hair Cloth Company are especially prominent in its manufacture, their product being notable for excellence of quality.

The American Feather and Down Company's new factory at Germantown, Pa., is four stories high and 60x40 feet. The company manufactures quilts and cushions in silk and sateen, plain and embroidered and guarantees all its goods to be perfectly cured and cleaned. Its office is at 1129 Arch street, Philadelphia, where Messrs. Woods and Huston receive the trade.

At 4 West Twenty-eighth street, Geo. C. Lynch, representing the Werner Company, has on view a highly interesting line of Chippendale, Sheraton and French furniture and carved oak in antique effects. The Werner Company are extensive manufacturers of these goods and make a specialty of furniture in Italian-Flemish, Renaissance and all other leading styles for town or country houses.

In workmanship, finish and general style the brass bedsteads manufactured by the Ansonia Brass and Copper Company, 19 and 21 Cliff street, New York, will compare favorably with the best makes in the market. Another notable feature of this company's line is the large number of new and graceful styles. Buyers who are looking for novel and attractive designs will find that this line will well repay examination.

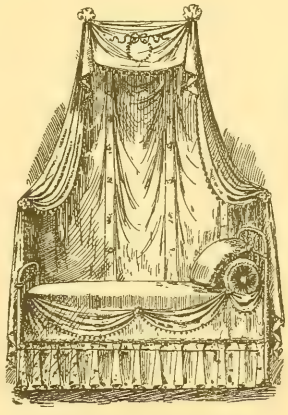


FIG. 3—AN EMPIRE CANOPIED BED.

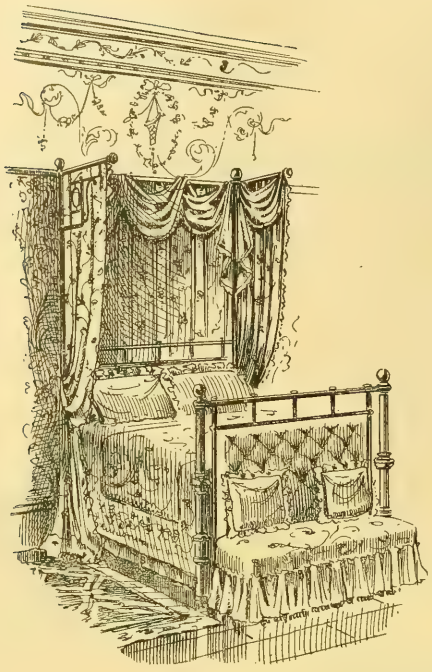


FIG. 5—AN ITALIAN BED.

A CHICAGO TRIMMING COMPANY ASSIGNS.

THE Northwestern Trimming Company, Chicago, made an assignment October 18. Depression in the upholstery trade, together with inability to make collections, made the assignment necessary. The Chicago Title and Trust Company is the assignee. The firm occupies the fourth floor of 146 Franklin street and employs a force numbering 250 hands. The president and treasurer of the company is Charles G. Boldenweck, and August Neff is the secretary. The assignee's statement places the liabilities at $31,313 and the assets at $59,036. The assets are reduced to $29,455 when the machinery and fixtures are estimated at their selling values. The account creditors number fifty. The accounts receivable are generally for amounts under $100 and are considered good. The extent of the business as shown by trial balance is $90,167. Work was suspended for a few days only, and has now been resumed with a full force of operatives.

UNDER date of October 26 our correspondent at Boston writes: "Will" Pitman, who has been here for several days, says he is laying off because orders are so far ahead of the capacity of his company, the American, of Westboro, Mass., to produce its goods—the metallic bedsteads with brass trimmings.

THE attention of the trade is called to a Special Notice in this issue in which a furniture buyer of long experience desires a position. The advertiser is well known to the trade and has held more than one very important position with leading city firms. He is fully up in his business and parties who desire a manager or buyer would do well to write to him.

WHAT DERBY & CO. ARE DOING.

PROBABLY no warerooms in New York present such a varied and complete assortment of chairs of all kinds as do those of P. Derby & Co., 202 and 204 Canal street. This old and reliable firm has ably upheld its past prestige this year, in the way of new styles and designs, and no retail dealer who may visit New York should fail to take advantage of a chance to visit its showrooms.

The upholstering department, which forms one of the features of the house, has been kept so busy this fall as to be compelled to run overtime, and a force of men are employed there at all times sufficient to do the work in a large plant devoted to upholstering alone. This, however, is but a small part of the business done by Derby & Co., and upon the floor can be seen their new designs in cobbler seat diners and rockers, cane and wood seat diners, box seat diners with arm chairs to match, bent wood chairs, and in fact any style of chair which is known to and called for by the trade. In screw and spring chairs the firm possesses the advantage of being able to offer the customer, when desired, the ball-bearing revolving chair iron which is now so popular.

Mr. G. W. Cann, of the firm, said the other day to THE REVIEW representative: "The last three months have been the best that we have ever had during the same period in any year at the New York house. Not only have we done more business, but we have added largely to our list of new customers, and find that our goods are giving better satisfaction than ever before. We attribute this to our new designs, the quality of our goods, and to the careful attention which we give to all our trade, no matter where they may be located. We are constantly producing new and fast selling patterns and propose to keep on doing so."

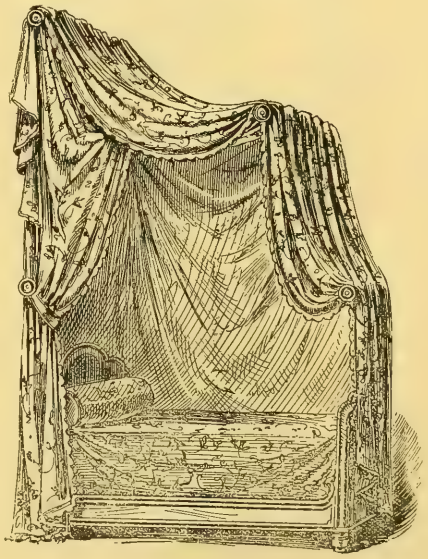
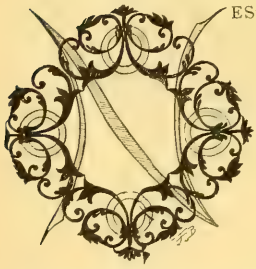
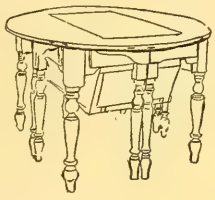


FIG. 6—A TENT BED.

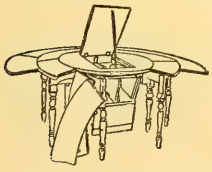
SOMETHING NEW IN DINING TABLES.



NESTOR LATTARD, one of Delmonico's bookkeepers, has perfected an invention which will be hailed with delight by restaurant proprietors and caterers. He has invented an extension round table. The quick witted French bookkeeper, says the New York *Sun*, to whom we are indebted for the illustrations and the description of the table, was the first to answer to a growing public demand in this regard. Of extension oval tables there are legion, but the trend of fashionable ideas has been toward a round table. The caterers have been filling the wants of their patrons by constructing round table tops, which resembled in form and make a cover for a flour barrel on a large scale. The wooden frames were placed over a common square table, and to all intents and purposes the caterer had a round table. The improvised table covers are of a flimsy nature, and frequently give out at most unexpected and inconvenient moments. It is a large item in the expense account of the modern caterer to keep in repair his supply of round table tops. For several years a carpenter has made the construction of round table tops a lucrative specialty of his business.



A few months ago the idea of constructing a round extension table struck Nestor Lattard while at his desk in the lobby of Delmonico's. He worked out his idea and went to a carpenter, who gave the scheme a practical test. The article was patented, and on October 10 the table was placed on exhibition at Delmonico's. Hotel and restaurant proprietors, caterers and mistresses of fashionable homes, who have been searching the furniture shops for just such a thing, called in to look at the invention. In twenty-four hours the owner of a large restaurant ordered forty tables, the proprietors of the Hoffman House, the Brunswick Hotel and of the Congress Hotel at Saratoga ordered enough of the tables to fit up their private dining rooms, and nine ladies, well known in fashionable society, each purchased one.



The table on exhibition at Delmonico's is of polished cherry. When closed it is 4 feet in diameter. Hidden under the centre is a large box, in which are stowed the extra leaves necessary in the extension. The widening of the table to any desired size is the question of a very few moments. The mechanism is simple and easily managed. At frequent intervals cleats are pulled out. The cleats have beveled edges, over which the semi-circular leaves are slid. When the leaf has been pushed in it locks itself, and is unlocked by a slight pressure on a button. The extension cleats are strong enough to bear the weight of a man sitting on the edge of the table. To extend the table to 8 feet in diameter legs unfold under the table for the support of further leaves. By the pulling out of more cleats and the addition of more legs the table can be extended to the diameter of 12 feet. The system of extension is so simple and strong that Mr. Lattard marvels that his idea was not thought of before. At 6 feet in diameter the table will seat twelve persons; at 8 feet sixteen persons can be accommodated, and at a diameter of 12 feet twenty-four persons can sit around the circular board. The tables will be made in all varieties of woods in simple and elaborate designs.



While enthusing over Mr. Lattard's patent the carpenter who developed it said: "The extension round table is bound to be a success, because it will fill such a long felt want. Extension oval tables are getting out of date. It is now the proper thing to dine at a round table. Let me show you one of the best features of the table. Say the table is set for a dinner party, and unexpectedly some additional guests arrive, as is often the case. Without removing the dishes, and by simply turning back the cloth, the table can be extended to any desired width in a few moments. The extension round table is a godsend to the hostess."

SAWDUST.

—At Edinburg, Ind., J. M. Carvin succeeds O. M. Mitchell & Co.

—A. H. Condon has begun the manufacture of furniture at Milton, Ohio.

—W. W. Wilson & Co. succeed the Greenville Piano and Furniture Company, Greenville, S. C.

—J. Shaffstall & Son, Hudson, Ind,, have bought out the furniture business of H. E. Allen, at Ashley, Ind.

—W. H. Misbach and C. D. Huber have purchased the furniture business of Garns & Childress, Marengo, Ia.

—The Phœnix Manufacturing Company, Eau Claire, Wis., is to enlarge its plant by the addition of a solid stone building.

—Frederick Caro, until recently of the Caro Furniture Company, Kansas City, is about to start in business again as agent for his mother.

—The Brandt Furniture Company, L. D. Harris proprietor, Memphis, Tenn., made an assignment October 31. Liabilities about $40,000; stock and other assets, $50,000.

—Albertus Swain, who recently was compelled to close his furniture factory at Richmond, Ind., through business reverses, is organizing a company looking to resuming operations.

—Adam Hahn and his son, John R., who have been manufacturing brooms at Canton, Ill., are about to begin the manufacture of mattresses, and have erected a new two story frame building, 35x40 feet.

—Assignee Palmer, for O. S. Bonham, the insolvent furniture dealer, at Zumbrota, Minn., has filed a statement showing assets of $1,404.59 and liabilities amounting to $2,043,82. Judge Williston has issued an order limiting the time to file claims till December 1.

—The Alabama City (Ala.) Furniture Factory is being thoroughly overhauled and repaired, and new and expensive machinery will begin to run in a few weeks and will turn out all grades of fine and cheap furniture. R. B. Kyle is president and general manager, and T. S. Kyle secretary and treasurer.

—The James Nall Company, Detroit, organized for the purpose of manufacturing and selling furniture and house furnishing goods, filed articles of association with the county clerk on the 23d ult. The capital stock is $7,500, all of which is represented to have been paid in. The incorporators are James Nall, Edwin B. Nall and Daniel T. Smith.

—The Stowers Furniture Company, Pine Bluff, Ark., with stores at Little Rock, Ark., Birmingham, Ala., and Vicksburg, Miss., was closed on the 19th ult. by an attachment placed on the stock by Frank M. Fortune, an employee. A receiver will be applied for, as under the Arkansas State laws creditors of a corporation cannot obtain any advantage by executions or attachments.

SPACE FAST BEING SOLD.

OWING to the fact that last Tuesday was Election Day the regular meeting of the American Furniture Manufacturers' Exposition Association did not take place until Thursday, November 8. The trustees all answered to their names with the exception of Dr. Otto.

The treasurer's report showed cash and drafts on hand to the amount of $15,345.29. The committee on permanent building reported progress and were granted further time.

The secretary reported in regard to the London Furniture Exposition to be held in April that a freight rate equivalent to $200 a car had been secured from one steamship line as the charge to cover all expenses from the dock in New York to the Exposition building in London, including all landing, dock charges and cartage in London. At this rate it was estimated that the total cost to an exhibitor for 500 feet space in the London Exposition, including space and all charges, would be $247.50, or $49.50 per 100 square feet. The trustees decided to make an effort to interest the American manufacturers in the Exposition and instructed the secretary to prepare a circular at once giving all information and mail the same to the members of the association and prominent manufacturers throughout the country.

The committee on membership reported having accepted the following applications for membership:

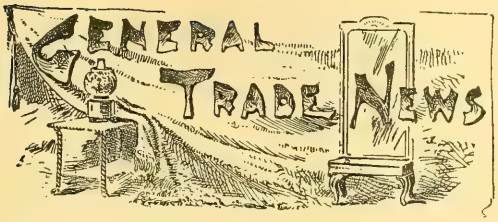
Burdette Chair Manufacturing Company, Keene, N. H.
Cooper & McKee, 119 Gwinett street, Brooklyn, N. Y.
L. Abrahams, 353 Broome street, New York city.
Sextro Furniture Company, 60 Osiris street, Cincinnati, Ohio.
New York Carriage Company, 213 Grand street, New York city.
Framke & Sievers, 394 Hastings street, Chicago, Ill.
Spencer, Barnes & Stuart, Benton Harbor, Mich.
Youngsville Manufacturing Company, Youngsville, Pa.
S. Haubenstock, 58 Attorney street, New York city.
Reliable Chair Company (Manufacturing), President and Fawn streets, Baltimore, Md.
Combination Commode Company, Portland, Me.
Elmira Table Company, Elmira, N. Y.

The committee on space then reported having accepted the following applications for space:

	Square Feet.
C. H. Medicus & Co., 38 Ross street, Brooklyn	2,500
Novelty Manufacturing Company, Syracuse	1,000
I. H. Dewey Furniture Company, Rochester, N. Y	1,000
George Heyman, 101 Mott street, New York city	500
C. A. Dorney Furniture Company, Allentown, Pa	1,500
Burdette Chair Manufacturing Company, Keene, N. H	500
Keystone Chair Works, Union City, Pa	500
Hall & Lyon Furniture Company, Waverly, N. Y	1,500
New Athens Furniture Company, Athens, Pa	1,000
Krenrich & Kremmer, 125 Mott street, New York city	1,000
Williamsport Furniture Company, Williamsport, Pa	2,000
Munk & Roberts Furniture Company, Connersville, Ind	1,000
Adams Furniture Manufacturing Company, Adams, N. Y.	1,000
A. D. Martin, 67 Hartford Building, Chicago, Ill	500
Ferguson Brothers, 433 West Thirty-first street, New York	1,500
Foster Brothers Manufacturing Company, Utica, N. Y	1,500
J. E. Haberer, Lowville, N. Y	1,000
Cooper & McKee, 119 Gwinnett street, Brooklyn, N. Y	500
Merriam, Hall & Co., North Leominster, Mass	500
American Chair Company, Brandt, Pa	500
Burt Brothers, 2000 South Ninth street, Philadelphia, Pa	1,000
Decatur Furniture Company, Decatur, Ill	1,600
Smith & Ellis Company, Syracuse, N. Y	1,000
Wilkinson & Eastwood, Binghamton, N. Y	700
Standard Furniture Company, Herkimer, N. Y	1,000
Hamilton Furniture Company, Twenty-third street and Passayunk avenue, Philadelphia, Pa	3,000
L. Abrahams, 358 Broome street, New York city	500
A. H. Heilman & Co., Williamsport, Pa	1,500
Harrisburg Furniture Mfg. Company, Harrisburg, Pa	1,000
Sextro Furniture Company, 60 Osiris street, Cincinnati, O.	1,000
Miller Table Company, West Farmington, Ohio	500
U. S. Feather Down Co., Seventy-fifth street, New York	1,000
J. K. Rishel, Hughesville, Pa	1,000
Binghamton Chair Company, Binghamton, N. Y	1,000
New York Carriage Co, 213 Grand street, New York city	500
E. J. Schneck & Sons, Allentown, Pa	500
John Danner Manufacturing Company, Canton, Ohio	500
Simon H. Bodenheim, 73 Wooster street, New York city	400
The Andrew Homan Co., 446 Water street, New York city	1,500
Burrows Brothers & Co., Picture Rocks, Pa	1,000
Jamestown Desk Company, Jamestown, N. Y	500
Geo. Hunzinger & Son, 323 W. Sixteenth street, New York	1,000
Elliott Furniture Company, Charlotte, N. C	1,000
Rome Furniture Manufacturing Company, Rome, Ga	1,000
Franke & Sievers, 394 Hastings street, Chicago	600
Aimone Mfg. Co., Sullivan and Houston streets, New York	1,500
Chautauqua Desk Company, Jamestown, N. Y	500
J. Healy & Co., 156 W. Twenty-third street, New York city	1,500
Spencer, Barnes & Stuart, Benton Harbor, Mich	1,000
E. Schloss & Co., 213 Canal street, New York city	1,000
Youngsville Manufacturing Company, Youngsville, Pa	500
A. Cutler & Son, Buffalo, N. Y	1,000
Jamestown Furniture Company, Jamestown, N. Y	500
Otto Furniture Company, Williamsport, Pa	2,000
Tidioute Chair Company, Tidioute, Pa	1,000
Jamestown Lounge Co., Jamestown, N. Y	3,000
Indiana Furniture Company, Connersville, Ind	1,006
G. H. Bear & Co., Allentown, Pa	1,000
The Barlow-Kent Company, Urbana, Ohio	500
Morgan Manufacturing Company, Jamestown, N. Y	1,000
C. F. Rohmann, Son & Co., 343 Adams street, Brooklyn	4,000
Oliver Brothers, Lockport, N. Y	500
Brooklyn Chair Company, Brooklyn, N. Y	1,000
Ranney Refrigerator Company, Greenville, Mich	500
S. Haubenstock, 53 Attorney street, New York city	1,000
Reliable Furniture Manufacturing Company, President and Fawn streets, Baltimore, Md	500
Buckeye Chair Company, Ravenna, Ohio	1,000
Yeager Furniture Company, Allentown, Pa	1,200
Combination Commode Company, Portland, Me	500
National Furniture Company, Atlanta, Ga	500
Norwich Cabinet Company, Norwich, N. Y	1,000
Langslow, Powler & Co., Rochester, N. Y	1,000
Sikes Chair Company, Buffalo, N. Y	1,300
Connersville Cabinet Company, Connersville, Ind	500
Watson & Karsch Mfg. Co, 102 W. Eleventh, st., N.Y. city	500
S. A. Smith & Co, Brattleboro, Vt	500
White & Spate, 259 Sixth avenue, New York city	400
Wallace & Sons, 29 Chambers street, New York city	1,200
New Haven Chair Company, New Haven, Conn	500
Louis Mayer, 414 Broadway, New York city	400
Veneer Seating and Church Furnishing Co., 129 Degraw street, Brooklyn, N. Y	500
Crocker Chair Co., 510 West Thirtieth street, N. Y. city	1,500
Josiah Partridge & Sons, 360 Pearl street, New York city	1,000
Lewisburg Furniture Company, Lewisburg, Pa	1,000
Mankey Furniture Company, Emporium, Pa	1,000
C. E. Cummings & Co, 185 Freeport street, Boston, Mass.	1,000
J. E. Pearce & Co., 120 West 19th street, New York city	3,000
Foster Merriam & Co., 225 Canal street, New York city	400
Elmira Table Company, Elmira, N. Y	500
Ullman Manufacturing Company, New York	500
Total	90,300
There still remain thirteen manufacturers who reserved space at the close of the last Exposition who have not yet sent in formal applications, aggregating	13,500
Total	103,800
Total square feet available	114,000
Balance to be sold	10,200

Secretary Spratt desires to announce that there are but ten days left in which those who reserved space for the coming Exposition can retain the privilege of accepting the same. If this is not done at the close of that period the reserved space will be assigned to new applicants.

The board also adopted new designs for visitors' badges, to be sold at 25 cents each.



—Nathan Bensinger, Louisville, Ky., is closing out.

—George T. Thomas, Northfield, Minn., is reported to have sold out.

—W. V. Garvin has bought the stock of W. D. Troette, at Cambridge, Ohio.

—M. Greenleaf, Newtown, Ia., and A. P. Merrill, Waterville. Minn., have sold out.

—D. W. Hartman has bought the furniture business of Mrs. C. Jacobi at Dubuque, Ia.

—Harrell & Beard, furniture dealers, Holland, Tex., have sold their stock to W. B. May.

—W. B. Horner, Waterloo, Ia., has removed to a new location, and will enlarge his stock.

—A. L. Peterson, Chattanooga, Tenn., filed a deed of trust on the 17th ult. Liabilities, $1,800. J. W. Willingham, trustee.

—V. H. Lassaline has withdrawn from the firm of Lassaline & Sons, Windsor, Canada. S., E. and J. Lassaline will continue the business.

—Sanke Peterson, of Clinton, Ill., has established a factory there for the manufacture of a new kind of spring bed, of which he is the patentee.

—W. H. Daniels has purchased a half interest in the firm of John A. Rankin & Co., Greeley, Col., and the firm name has been changed to W. H. Daniels & Co.

—George J. Mauch has bought the interest of his partner, John H. Lee, in the firm of Lee & Mauch, Webster City, Ia., and will continue the business alone.

—J. Roland has purchased Mr. Samuels' interest in the firm of Samuels & Rasmussen, Harlan, Ia., and the firm style has been changed to Roland & Rasmussen.

—J. F. Luber, August F. Billing and S. A. Ruenzel have incorporated the Wisconsin Parlor Furniture Company, Milwaukee, with a capital stock of $10,000.

—J. P. Byrne, assignee of the Wrampelmeier Furniture Company, Louisville, has sold the factory buildings to Stratton & Terstegge, stove manufacturers, for $27,000.

—I. H. Mosher, of Holland, has submitted a proposition to the owners of the furniture factory at Grand Haven, Mich., to put the plant in operation and manufacture tables.

—Rolland & Co., wholesale furniture dealers, Montreal, Canada, have made an assignment. Liabilities, about $100,000. The principal creditors are in England and Germany.

—The quarters of C. E. Drew, Otsego, Mich., having become inadequate for his business he has removed his stock to a store in the Union Block, which has been thoroughly renovated.

—Receiver Dirk, of the North Baltimore (Ohio) Furniture Company, announces that Toledo parties will soon take charge of the plant and put it in operation. This factory has been idle nearly two years.

—L. B. Wertheimer, who recently purchased the stock of the Lanier-Peebles Furniture Company, at Chattanooga, Tenn., has bought some new goods to freshen the stock, and opened a store at 815 Market street.

—Three live hustlers comprising, the firm of Sullivan, Buchanan & Co., opened a nice furniture store at 111 Michigan avenue, Detroit, last April, and, all being old hands at the business, have done very nicely. R. J. Sullivan, of the firm, has been in the furniture trade for the past eight years and lots of his trade followed him. They have put two stores in one on their first floor and are building a gallery all around the room.

—B. L. Susman & Co., Greenville, S. C., were closed the 23d ult. under attachment. The creditors allege that the firm has given a fraudulent mortgage of $3,000 on its stock. The liabilities outside the mortgage are probably not over $1,500.

—E. W. King, furniture dealer, Sutton, Neb., made a bill of sale to the Wisconsin Furniture Company and the Lincoln Upholstering Company on the 13th ult., they being his heaviest creditors. It is understood that they had the largest claims on the stock, which amounts to about $7,000.

—Another addition to the list of Sioux City's handsome retail establishments was made on the 8th ult. by the opening to the public of P. L. Lindholm's furniture store. Mr. Lindholm occupies a block built expressly for his use and has a store room than which there are none handsomer in the city.

—The schedules of the D. C. Storr Furniture Company, Oshkosh, Wis., were filed on October 10. The statement shows the entire indebtedness to be about $30,000. An inventory of the property of the company was also filed, showing the value of the assets to be about $75,000. The inventory states that the plant, when built, cost $61,000.

—Elwood, Ind., has located a small furniture factory that will employ about 100 hands. The West Elwood Land Company signed a contract with Homer Hedrick, who agrees to put in such a plant, and work was begun on the building last month. The main structure will be 60x130 feet in dimensions and two stories high. The plant will cover 2 acres of ground.

—On the 19th ult. Judge Johnson, of Milwaukee, held the judgment of Robert Hill against the Lappen Furniture Company for $20,000 to be valid. This decision was arrived at in the suit of John S. Ford, a creditor of the defunct concern, who claimed that it was illegally obtained. If it had been possible to set aside the judgment the other creditors might have come in for a share of the proceeds.

—A charter has been applied for by the Hiawatha Co-operative Car and Manufacturing Company, Hiawatha, Kan. The new concern is composed of employees of the Pullman Palace Car Company, and is capitalized at $75,000, $25,000 of which the workmen have subscribed for, to be paid for in labor. D. H. Vannasche, who is said to have been one of the Pullman Company's best men, is to be superintendent, and William F. Hislop is secretary.

—The Connersville (Ind.) Furniture Company is about to increase its capacity by the erection of a new brick wareroom. This new building will be four stories high and 36 feet wide by 136 feet in length. It is to be completed before January 1. The company, despite hard times, has been doing an excellent business, and at a recent meeting the directors decided to make this addition to their already large and substantial plant.

New Firms.—E. B. Thorp, Orangeville, Ill.; —— Flenniken, Strawberry Point, Ia.; F. B. Taylor Furniture Company, 118 and 120 East Main street, Lexington, Ky., to open November 15; M. Pear, Magnetic Spring, Ohio; Phil Davis, Flandreau, S. D.; J. M. Storm, Cairo, Ill.; Simmons & Boyd, Danville, Ill.; Fey & Baker, North Amherst, Ohio; Ed. Taylor & Co., Barry, Ill.; Edwin Nelson, Jacksonville, Fla.; the Cauthen House Furnishing Company, Jackson, Miss., authorized capital stock, $15,000.

—Jos. Dubraks' furniture store, at Dubuque, Ia., was closed by the sheriff October 12 upon execution of judgments for $476.40. On the 13th six attachments amounting to $591.44 were filed. On the 13th Dubraks gave a mortgage covering his entire stock and book accounts to Louis Brin, Jr., to secure notes amounting to $1,383.75 and interest. Mr. Brin filed his mortgage before the six attachments were issued. Dubraks

estimates the value of stock on hand to be between $4,000 and $5,000, and his book accounts amount to about $1,000.

—Harper & Co., Lenoir, N. C., have sold out their furniture business to Bernhardt & Co. The new firm will be composed of the old firm of Harper, Bernhardt & Co., and will do business at the old stand. G. L. Bernhardt will have charge of the business.

—The Rhodes-Haverty Furniture Company will soon have a new and larger store at Little Rock, Ark., its present extensive establishment there being now inadequate for its increasing business. The company has four stores in Arkansas, one at Kansas City and has branch houses in most of the important cities of the South. A. G. Rhodes, president of the company, has his headquarters at Atlanta, Ga., and J. J. Haverty, the secretary and treasurer, also lives in that city. T. J. Jackson is manager of the Little Rock establishment.

—The stock of furniture, carpets, &c., of A. & G. S. Easton, Stockton, Cal., who recently assigned to D. N. & E. Walter & Co., of San Francisco, and which was appraised at $40,000, has been sold for $10,000, cash, to W. Parker Lyon, of Fresno, Cal., who will remove it to that city to close it out. The Stockton *Mail* says:

W. Parker Lyon is a giant in trade at Fresno and does the largest business in the valley. Two years ago he located at Fresno as the youngest merchant there. Older men in the same business threw up their hands in horror at his statements in the daily papers, and predicted that they would run him out of business in sixty days. But while his competitors were hiding their light under a bushel Mr. Lyon was making a terrible racket through the papers, and his enterprise and nerve brought him patrons, popularity and success. In two years he had made $30,000. In speaking of the opportunities presented in Stockton for furniture dealers, Mr. Lyon said: "It is my intention to open a large house here in the spring and conduct the enterprise on the same broad lines that established my success in Fresno, and my advertisements will talk loud and long."

THE FIRE RECORD.

October 8.—Warerooms of the Thomas P. Beals Company, on Market street, Portland, Me. Loss, $2,000; insured.

October 9.—Factory of the High Point Furniture Company, High Point, N. C. Loss, $6,000 to $7,000; insurance, $2,000 * * * A row of wooden buildings at Williamstown, Mass., in one of which was George M. Hopkins & Son's furniture establishment. The Hopkins' loss is $6,000; insurance, $2,500.

October 10.—The Lincoln Building, at Warsaw, N. Y., the greater part of which was occupied by George M. Lawrence, furniture dealer, whose loss is very heavy.

October 11.—T. L. Nutter's furniture store at Liberty, Mo. Loss on stock, $14,000; insurance, $7,000 * * * Small fire in the cotton picking room of the Piqua (Ohio) Mattress Company. Prompt work by the firemen prevented more than a trifling loss.

October 15.—Oneonta Table Company's Factory, Oneonta, N. Y. Loss, $5,000; insurance, $16,000.

October 16.—Fire started in a boarding house at Franklin and Jacinto streets, Houston, Tex., and before it was brought under control two lives were sacrificed and $500,000 worth of property destroyed. Among the losers were F. Alexander, $25,000, and A. Chimene & Co., $70,000. * * * Warehouse of Keiper & Hertzler, Lancaster, Pa. Loss, $5,000; insurance, $2,500.

October 18.—The Fitch Block, at Jefferson, Ohio, the third floor of which was occupied by the Jefferson Lounge Works (Z. R. Fitch & Co.). Loss, total; insurance, small. The building belonged to Mr. Fitch, and with its contents was valued at $15,000.

October 19.—Factory of the Layton Park Furniture Company, at Layton Park, southwest of Milwaukee, Wis. Estimated loss, $27,000; no insurance. * * * Leonard Straub's furniture store at Beaver Falls, Pa., and several other buildings, making the total loss $70,000.

October 20.—Entire contents of Haury & Whorley's store on North College street, Nashville, Tenn., destroyed and building badly damaged. Loss on stock, 75 per cent. of the insurance, which amounts to $10,000. The Nashville Outfitting Company's stock was damaged to the extent of $3,500 by water; insurance, $18,000. Atwell & Sneed's stock was damaged to the extent of 75 per cent. of the insurance, which is $6,000. * * * Breck's furniture store at Newark, N. Y. Stock considerably damaged.

October 22.—J. M. Carpenter's furniture store at Nicholson, Pa.

October 23.—J. R. Bunting's bedding establishment at 241 South Second street, Philadelphia. Supposed cause, spontaneous combustion. Loss, $1,500. Albert Lord, who manufactures parlor furniture in the basement of 239 South Second street, suffered a slight loss by water.

October 24.—S. G. Argabrite's furniture store at New Carlisle, Ind., destroyed.

October 27.—The Marek Building, at Elma, Ia., the ground floor of which was occupied by E. Brown, furniture dealer, whose loss is $2,500; insurance, $1,500.

October 28.—Furniture store of Charles Kidd, at Paulsborough, N. J., almost destroyed. Loss, $15,000; insured. * * * Planing mill and refrigerator factory of Withrow & Hillock, Toronto, Canada, damaged $10,000; no insurance. Supposed origin, incendiary.

October 30.—Storehouse of the Somerville Desk Company, Cambridge, Mass.

November 1.—Miller & Heim's table factory, at Sunbury, Pa., almost entirely destroyed. Loss, $10,000; partly insured. Incendiarism is suspected.

A SATISFIED CUSTOMER.

HERE is a sample of the letters the Jamestown Furniture Company, Jamestown, N. Y., is receiving from its customers:

October 3, 1894.

Gents—Your tables came to hand, and are just as represented and are all I could expect. Just as soon as I see how the season is going to be, I will order full stock. Thanking you for the promptness and care you showed my order, I am, yours truly, ———

October 17, 1894.

Gents—Conforming to my telegram of even date, please duplicate my entire order. Entire block on which my store was located was destroyed by fire on night of 15th. My insurance was ample, however, and I am now open for business in new quarters. Trusting that you will use all haste in sending me these goods, I am, yours truly, ———

THE GREAT C., M. AND ST. P. ROUTE.

NO matter how many new railroads come into the country there is always found doing business at the same old stand the Chicago, Milwaukee and St. Paul Railway. No line can boast of the bulk of business between these points that this company can, and this is no doubt due to the fact that the C., M. and St. P. Railway was the first road through the section of country where it passes, and has always conducted its business on such a wide and liberal basis that it has retained old friends and made new ones. Every recent meritorious improvement that has appeared has been adopted by the road, and its dining cars are today the best in the world. Every other branch of its service is on a footing with them, and its enormous patronage is a constant reminder that good service is appreciated by the public, and that it appreciates the railroad which spares no pains or expense to furnish it.

Keenan & Jahn, the Detroit furniture and upholstery dealers, who were burned out last month, have opened with a new stock in a new store situated within one square of their old stand.

INDIANAPOLIS

—The Standard Dry Kiln Company, of 184 South Meridian street, is erecting a great many dryers in all parts of the country, and claims to have a new process which excels anything in the dry kiln line.

—The L. W. Ott Manufacturing Company's line of couches and leather goods is indeed very fine. The company makes a specialty of couches and lounges, and for the coming spring will have the largest line it has ever shown.

—Manager Helwig, of the Indianapolis Chair Manufacturing Company, reports trade on fancy rockers for the holidays as very good. This well-known company is working on several new patterns, and will be in it with a rush for spring business.

—In his report as receiver of the Emerson-Moore Desk Company Horace McKay shows the sales of the year ending September 29 to be $24,660.20. The total operating expenses amounted to $23,561.72, leaving a profit to the business of $1,098.48.

—The Indiana Trust Company on the 26th ult. reported to Judge Brown the sale of the patent rights, good will and other similar property of the Wooten Desk Company, except its bills and accounts, to Robert Dickson for $1,500. Judge Brown has not approved the sale yet.

—Thos. Madden, Son & Co. have just published a neat volume of half-tone illustrations of their very latest styles in marquetry parlor suites, fancy chairs, couches, &c. Many of these goods are in great demand for holiday trade, and dealers should not delay sending their application in for one of these books.

—Secretary T. B. Laycock, of the N. F. M. A., reports a very bright prospect for the association. New members are constantly being added to the roll. Some of them never belonged to any association and are among the representative firms in the country. The kindred lines are also well represented, such as varnish, glue, tow, &c. Under the guidance of the able and efficient secretary the association is bound to win, notwithstanding there were some features that were passed that did not suit some of the people, especially some of the trade journals.

—President E. S. De Tamble has just returned from a trip in the interests of the Globe Embossing Machine Company and reports trade better at the present time than for the past eighteen months. The Globe embossing machine has been so far improved that it embosses carved ornaments for furniture decorations to the depth of three-eighths of an inch, and by resawing it after it comes from the machine, drops off, making a beautiful carved ornament at a small cost. The company has just shipped machines to the Ingram Clock Company, Bristol, Conn.; New England Furniture Company, Westbrooke, Me., and Greenwood Brothers & Co., Gardner, Mass.

—A representative of the *News* has been interviewing the managers of some of the furniture factories in this city. Here is the result of his interviews at the Udell Works and the Indianapolis Chair Manufacturing Company:

THE UDELL WORKS—In June, 1892, we had 165 people employed: in June, 1893, 186, and in June, 1894, 199. During the panic we erected a large three story building and opened out in new lines. We are succeeding beyond our expectations in the new departure, which explains to a great extent the increase in the number of employees. We have been advertising and incurring unusual expense in pushing our business, and this has something to do with our present prosperity. We are behind on orders.

INDIANAPOLIS CHAIR COMPANY—Business this year is 75 per cent. better than it was last year. It is almost what it was in 1892, when we employed 450 persons. Last year we had at one time only 150 people; now we have 380. The increase, we think, is brought about by the general industrial improvement, although we create business as far as hustling will do it. It looks to us as if the gloomy times were over.

—The plant of the Indianapolis Cabinet Company was sold on the 4th ult., the purchasers being John R. Pearson, August M. Kuhn, Chas. Krauss, John T. Dickson and Henry Rauh. Only two bids were received. Herman Lauter offered $75,000. The Pearson syndicate raised the amount $1,000, and that ended it. The sale includes the machinery, stock and good will of the plant, but will have to be approved by the court before a final settlement is reached. By the terms of the purchase one-third is to be paid in cash and the balance in six and twelve months' time. The purchasers above mentioned have organized the Indianapolis Cabinet Works, which is incorporated and which has a capital stock of $150,000, the organizers comprising the board of directors. John Dickson is to be the general manager of the concern. In regard to the sale Receiver Hawkins, of the Indianapolis National Bank, is of the opinion that the price offered is entirely too low. "It is a great bargain at that price," he said. He had hoped that the plant would bring at least $100,000, so that if he is found to be entitled to the amount as receiver of the Indianapolis National Bank he can quickly declare a 10 per cent. dividend. It will be some time before it is decided who is entitled to the money. Mr. Hawkins claims that it all belongs to the depositors of the bank, while creditors of the old concern, representing $60,000, have a suit pending in which they lay claim to a share of the proceeds.

TOLEDO TOPICS.

—Williams & Co. are mailing to the trade a sheet illustrating half a dozen of the best selling office chairs in the country.

—Waldcutter, Stein & Co. report a very nice trade in their line of chairs. Since going into their new addition they have a great deal more room and can fill their orders more rapidly.

—The Ketcham Manufacturing Company has under way several contracts received lately. It will in the near future have one of the best pieces of office furniture ever manufactured. Manager Louis Hartson has just had some very handsome business cards printed, showing the interior of a bank the company has fitted up. J. F. G.

ST LOUIS, MO.

NOVEMBER 2, 1894.

—The St. Louis Furniture Workers' Association is kept busy on orders.

—The F. H. Logeman Chair Manufacturing Company makes a complete line of chairs and has several new designs that will prove quick sellers.

—Business is improving all along the line. The M. Bergin Mattress Company has received large orders recently and is working overtime to catch up.

—The Lammert Furniture Company has made great preparations for the holiday trade. Its show windows are full of fancy rockers, brass goods, bric-à-brac, &c.

—The Scarritt Furniture Company is prepared for the Christmas trade and has on exhibition a large number of reed and rattan chairs in endless variety and handsome designs.

—The Eckhoff Furniture Company manufactures safes, cupboards, wardrobes, &c., and is always planning something new. Its latest is a cupboard made in two parts with movable shelves.

—John H. Mettick, forty-two, bookkeeper at Mueller Brothers Furniture and Carpet Company, committed suicide on the 24th ult. at his home, 1711 Lafayette avenue. His employers do not think business troubles had anything to do

with the tragedy. Mettick succeeded Fritz Mehl, now in the penitentiary for embezzling $30,000, and has been with the company about four years. He leaves a widow and three boys.

—When you visit the Mound City don't fail to make a call at the St. Louis Furniture Manufacturers' sample rooms at 514 Locust street, where may be seen the goods from thirteen firms under one roof.

—The Vornbrock Furniture Company is manufacturing full lines of hall trees, tables, sideboards and folding beds in original designs and at the lowest prices consistent with good work. Send postal for its new fall catalogue.

—J. H. Crane, of Fourth and Vine streets, makes a specialty of cheap and medium grades of furniture. His new fall catalogue is being distributed to the trade, and contains many new designs and salable goods at prices to suit the times.

—Daniel N. Kirby, commissioner appointed to pass upon the account of Geo. M. Block, assignee of the Tyler Desk Company, submitted a report to Judge Fisher. The assignee collected $17,403.04. He paid as dividends $4,403, $9,805.58 to the Chemical National Bank, and paid out $1,551 as expenses, leaving a balance in his hands of $1,638.16 to be distributed among creditors.

—The Peter H. Mellon Manufacturing Company, at Carr and Eleventh streets, had the finest display of brass beds and iron beds at the St. Louis Exposition that was ever seen west of the Mississippi River. A $500 brass bed, with gold plated ornaments, beautiful in design and finish, was universally admired, but the gem of the exhibit was a patent iron folding bed, for which a large number of orders was booked.

—The St. Louis Furniture Board of Trade held its regular monthly meeting on the 8th ult. President N. H. Foster presided and George T. Parker recorded the minutes of the session. The election of officers for the ensuing year was postponed until the second Monday in November. George T. Parker and L. G. Kregel were appointed delegates to the Trans-Mississippi Congress. The board unanimously appropriated $250 to be used in the prosecution of a certain party who has been in the furniture business and who has fraudulently obtained goods from members of the board. D. B. Ely & Co., the Mound City Parlor Furniture Company and Libby & Williams were proposed as new members, after which the session adjourned.

—The Heller & Hoffman Chair Manufacturing Company, encouraged by the heavy orders that have been pouring in since it started, has made extensive repairs in its large plant at Eighth and Howard streets. It has rebuilt a portion of its factory at a cost of over $5,000. President Hoffman has had forty years' experience in this line of business and knows what the trade demands. He has expert designers, and they are turning out the handsomest chairs ever manufactured in this part of the country. Especial attention is called to the solid oak and solid walnut dining room chairs, cane seats, embossed backs, strong, light and elegant, made from original designs, the prices on which are remarkably low. Send for the new catalogue and give the company a trial order. Its goods will be found to be quick sellers. A. N. M.

CHICAGO

—The E. A. Moore Furniture Company, 282 West Madison street, has certified to an increase in its capital stock from $15,000 to $40,000.

—To the correspondent of THE REVIEW the Adams & Elting Company, of 280 East Madison street, said the other day: "Trade has been very good during the past month, and we have made many new customers both East and West. We aim to maintain the high standard for which our goods are celebrated."

—A. H. Andrews & Co. are offering a stenographer's chair, which is catalogued 116 and listed at $5. On application they will send an engraving of it, showing the novel use of the back rest.

—The Chicago Wood Finishing Company, makers of wood finishing materials, continue to win golden opinions from furniture manufacturers. The company's trade mark is becoming a household word.

—The Tonk Manufacturing Company is sending out a broad sheet of its recent new designs in music cabinets, piano stools and scarfs. It shows some very dainty things for the holiday trade, and the prices are such that a retailer can buy a handsome Christmas present for his wife on the sale of a single article, and have money left over for a turkey.

—Mason & Co., dealers in playing cards and club room furniture, said to be the largest firm in that peculiar line in the country, were declared insolvent on the 9th ult. by Judge Horton, and Harry D. Irwin was appointed receiver. The Watson & Karsch Manufacturing Company, of New York, which is a judgment creditor for $307, filed the complaint. Other unsatisfied judgments for $669 and $692 were held by John R. Graham, Jr., and F. Grote & Co., of New York, respectively.

—The Belt City Improvement Association are defendants in a suit for $100,000 damages brought by D. B. Fixen in the Circuit Court in Chicago. The plaintiff was formerly a prominent furniture manufacturer in St. Paul, but was persuaded to transfer his business to Belt City, about an hour's ride from Chicago, which the defendants were booming. Fixen says the defendants have failed to pay him $5,000 bonus money and to put in a switch. Lately, he says, he has discovered that his claim to the real estate is only a second mortgage, and he is likely to be closed out by forfeiture proceedings on the previous mortgage.

DAYTON, OHIO.

—John Stengel & Co. in a neat circular show the latest jewels from the Gem City. Among them there are some beautiful birch suits made by this enterprising and progressing firm.

—Stomps, Burkhardt Company, the well-known chair manufacturers, show some patterns that they have just gotten out in a circular that is being mailed. This is one of the oldest chair manufacturing companies in the West.

—W. H. Payne reports trade as decidedly better. His new tow mills are almost completed, and will be among the largest in the country. His tow is put up in nice bales and is shipped in carloads or smaller lots. Samples will be sent by mail upon application.

—The Dayton Table Slide Company is another of the busy concerns of this city. It is making more slides at the present time than ever before. This company, as often repeated, can make slides cheaper than the table manufacturers can. In one instance, to prove it, it bought the lumber that a table company had cut up for slides, shipped it to Dayton, made up the slides and sent them back to the company at less cost than the furniture manufacturer could make them.

—Dayton's new hotel, "The Atlas," is the finest appointed hotel in the State of Ohio; in fact there are very few in the country that can equal it. There are seventy-five rooms so situated that they all are outside rooms. All the bedsteads are either iron or brass, with bird's eye maple, curly birch and mahogany dressers and commodes, with chairs to match. There are Axminster carpets and lace curtains in all the rooms. M. Ohmer's Sons & Co. suppiled the furniture; I. & C. Van Ausdal, carpets and curtains; Deweese & Biedleman, lace curtains and sheeting; Elder & Johnston, linens—all of this city.

GRAND RAPIDS

—The Grand Ledge Chair Company is running its factory nights to fill orders.

—The Michigan Chair Company has put an electric lighting plant in its factory.

—The Sweet Furniture Company is about to move its plant from Prescott street to Godfrey avenue. The new manufactory will be 60x125 feet, four stories high.

—The Richmond Manufacturing Company, maker of tables, boxes and law furniture, filed with the city clerk, on the 25th ult., a trust mortgage covering all its property in the factory on Indiana street. The amount of indebtedness, footing up $6,070.63, is itemized as follows: George E. Richmond, $817.50; other persons in its employ, $250; Fifth National Bank, eight notes of $500 each, $4,000; six other notes to same bank, $450; to same bank for $110; to Dennis Brothers, $71.19; to Henry Hartman, $125.04; to Brown & Sehler, $246.90.

—The American Carving and Manufacturing Company has removed to 900 Grandville avenue, where it has a three story building fully equipped with modern machinery, and will be better able to meet the wants of the trade. This change was made necessary by the increasing demand for its goods. The outlook for a busy season is very promising. Some of the largest manufacturers of furniture of this city have introduced the latest designs for their fall patterns, and it has always been the company's aim to have these home manufacturers use them, as it is the greatest incentive for others to follow.

THIRTY YEARS AGO.

THE trade will be interested to know that it was thirty years ago the 11th day of October when Stewart Hartshorn received the first patent on a spring stop shade roller. This invention has since that time absolutely done away with the old cord and balance rollers. The original Hartshorn stop roller differed but slightly in general appearance from those which are manufactured by the Stewart Hartshorn Company at the present time. The pawl on the first roller made thirty years ago was attached to the bracket, although the action of the roller was precisely the same as that of the present manufacture.

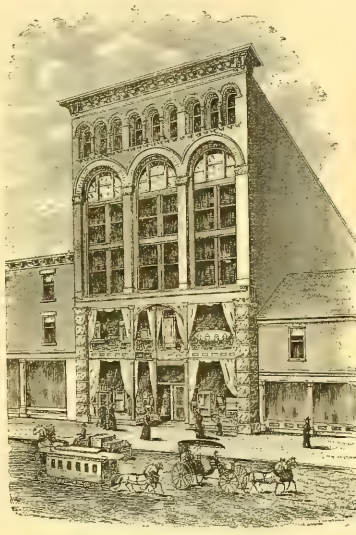
The Stewart Hartshorn Company are enjoying at the present time an unusually large amount of trade and feel confident that ultimately their business will surpass any volume which it has hitherto attained.

THE Monarch furniture polish made by Baird Brothers & Co., Cleveland, Ohio, still continues to hold its place as the most popular article of the kind upon the market, and the manufacturers are constantly adding to their immense list of customers.

THE Herkimer (N. Y.) Manufacturing Company elsewhere shows two illustrations of its low roll top desks in antique oak. Readers are advised to write for discounts, which make the prices extraordinary low when it is considered that the workmanship is of the very best order and the desks contain every modern improvement known to desk manufacture

A LIVE CANADIAN CONCERN.

THE new store of the Nova Scotia Furnishing Company, Limited, Halifax, N. S., was formally opened on September 24. The building is shown in the cut presented herewith. It is 42x142 feet and has six stories. Besides the main building there is an extension to accommodate the upholsterers' and packers' departments. The business carried on by the present company was established thirty years ago by the late Alexander Stephen, and prospering from the start has now become one of great proportions. The concern became an incorporated company in 1890, the president being Alexander Stephen. Its extensive stock comprises furniture, carpets, drapery, &c., and in this connection it may be timely to add that American novelties or quick selling goods in the housefurnishing line will always receive careful consideration from the company's buyers.



NOVA SCOTIA FURNISHING CO.'S NEW BUILDING.

TRADE WITH EAST INDIA.

H. J. SOMMER, JR., United States Consul at Bombay, India, in a recent report to our Government says:

By a direct line of steamers our merchants could import at greatly reduced rates the valuable oil seeds and vegetable oils, spices, raw wool and Indian curios and furniture, in which the trade has enormously increased in the past six months (1893–4), especially in curios and furniture. Machinery, cotton goods and raw cotton could be exported to India direct at reduced rates, which would open a large market, there being a demand for American cotton goods and machinery. Two-thirds of the American produce sent to Bombay is first sold to English merchants, who resell the goods to Bombay merchants, and in the Government reports these American goods are termed "imports from the United Kingdom." The same is true of the exports to the United States via England. This of course increases the selling price at both ends.

THE Dayton Table Slide Company, of Dayton, Ohio, which manufactures the well-known "Reliable" slide, has purchased of Geo. L. Moore, of Newark, Ohio, the stock and machinery of the Newark Table Slide Company, which was the maker of the Pratt patented table slides.

THE Toledo Upholstering Company is sending out a neat little pamphlet showing a few samples of its rockers and couches mounted on the Harrington spring. With this spring, which the company controls, the strain is divided and the upholstery will not settle down or get out of shape.



Inventions.

No. 527,077. Folding or Extension Table.—Winfield S. Rollings, Indianapolis, Ind. Issued October 9, 1894.

No. 527,108. Knee Desk and Reading Stand.—Anna R. Cooper, Jersey City, N. J. Issued October 9, 1894.

No. 527,145. Furniture Leg Attachment.—Edward Dempsey, Philadelphia, Pa. Issued October 9, 1894.

No. 527,287. Mattress.—George S. Perren, Chicago, Ill. Issued October 9, 1894.

No. 527,303. Kitchen Table.—Fred. E. Van Houten, Hoytville, Mich. Issued October 9, 1894.

No. 527,325. Wood Bending Machine.—John Dawson, Brooklyn, assignor to J. W. Mason & Co., New York, N. Y. Issued October 9, 1894.

No. 528,026. Child's Cradle.—Willis E. Phillips, Saguache, Col., assignor of one-half to Perry Bertschy, same place. Issued October 23, 1894.

No. 528,328. Folding Bed.—Edward M. Knoblaugh, Toledo, Ohio. Issued October 30, 1894.

No. 528,370. Combined Folding Bed and Table.—Leo Kabell, Chicago, Ill. Issued October 30, 1894.

Design.

No. 23,710. Bedstead.—Frederick Hoskins, Birmingham, England. Filed April 12, 1894. Term of patent, 3½ years. Issued October 16, 1894.



Patented in England.

No. 8,709. May 1, 1893. Mattresses, Preserving.—Edler, H., Upton street, London Road, Manchester. Issued September 26, 1894.

Between the hair mattress and the spring wire, &c., mattress, a preserver is laid, consisting of two layers of textile material and an intervening layer of packing material all stitched together, and provided with tapes to hold it in position.

No. 8,762. May 2, 1893. Bedstead Mounts.—Bagley, W. H., Viaduct Works, Aston, Warwickshire. Issued September 26, 1894.

The ordinary neck for the bedstead knob is dispensed with, and the top mount of the pillar, &c., is formed in two parts, the upper one forming the knob. Two disks are fixed in the parts so as to form a strong joint, rims on one plate being made to engage with recesses in the other. A nut, fixed by projections into the holes of the upper plate, screws on to a screw on the post and holds the parts together. The mount is made with the usual holes to receive pillars or rails.

No. 9,057. May 6, 1893. Chairs.—Gamlin, J. 182 Grange Road, Birkenhead. Issued September 26, 1894.

An extra rail of wood or other material is notched into the ordinary side rails and is bolted to the rail by a pair of bolts. This extra rail transfers strain from the joint to the side bars at the notch. The bolts may be screwed up if the joint gets loose.

No. 9,585. May 13, 1893. Mounts, Knobs, &c., for Bedsteads, &c.—Sutton, W. K., Trafalgar Road, Moseley, near Birmingham, and Tinley, W. B., Ombersley Road, Camp Hill, Birmingham. Issued October 3, 1894.

No. 9,781. May 16, 1893. Tables (Furniture.)—Lambart, F. E. G., Earl of Cavan, Wheathampstead House, and Owen, J. F., both of Wheathampstead, Hertfordshire. Issued October 10, 1894.

Tables, dining, &c., for ships, railway vehicles, &c.—A series of openings are formed in the table top, under which are platforms for the plates and dishes. The stems of the platforms are mounted by means of gimbal joints on brackets, and carry steadying weights.

No. 10,225. May 23, 1893. Reading Desks and Music Stands; Portfolios.—Cole, H. J., 174 Clapham Park Road, London. Issued October 17, 1894.

No. 10,488. May 29, 1893. Sofas, Couches and Lounges.—Ingle, A., 99 Leeds Road, and Allen, T., 10 Princeville Road, both in Bradford. Issued October 17, 1894.

No. 10,613. May 30, 1893. School Desks and Seats.—Thompson, W. P., 6 Lord street, Liverpool (Hygienic School Furniture Company, 150 Nassau street, New York, U. S. A). Issued October 17, 1894.

EXPORTS OF FURNITURE.

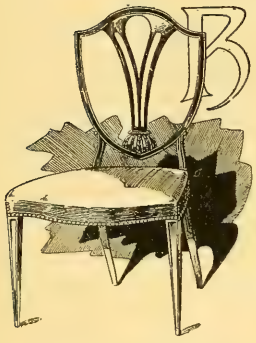
FOLLOWING are the exports of furniture from New York for the five weeks ending November 7. It should be understood that in the steamer manifests the lots are classed as bales, cases, packages, &c.:

Port.	Packages.	Value.	Port.	Packages.	Value.
Alexander	5	$105	French W. Indies	97	$806
Antwerp	106	3,475	Genoa	1	20
Argentine Rep.	57	1,261	Glasgow	217	921
Bolivia	15	149	Halifax	2	55
Berlin	5	200	Hamburg	9	495
Bordeaux	2	50	Havre	55	4,921
Beyrout	9	153	Hayti	517	4,691
Brazil	909	6,181	Liverpool	31	595
Bremen	7	106	London	270	8,919
Brit. Australia	227	6,458	Messina	1	25
British Africa	212	2,085	Mexico	157	5,069
Brit. E. Indies	17	180	Newfoundland	9	65
British Honduras	18	127	New Zealand	116	979
Brit. West Indies	697	5,682	Peru	234	1,132
British Guiana	238	1,235	Porto Rico	104	764
Brussels	18	568	Prague	1	72
Central America	133	1,649	Rotterdam	5	195
Chili	83	2,193	San Sabastian	1	12
Constantinople	2	53	Santo Domingo	158	1,252
Cuba	318	7,182	Southampton	20	443
Danish W. Ind.	10	143	Spanish Africa	521	3,707
Darmstadt	5	71	Santander	13	210
Dutch Guiana	19	116	U. S. of Colombia	132	1,214
Dusseldorf	1	29	Uruguay	63	300
Dutch W. Indies	108	965	Venezuela	266	2,539
Ecuador	220	1,019	Zurich	1	75

BENJAMIN HOPP, an undertaker of Nevada, Ohio, is making a coffin for a man who is not yet dead. The person who ordered the coffin oversees the work personally. It is of well seasoned oak, plain but neat, and has wooden handles.

THE Woodard Furniture Works, Owosso, Mich., write us under date of October 29 as follows: "We are getting out a fine line of oak and birch bedroom suites, with new and novel features. They will be shown at Grand Rapids and Chicago. Will have a new catalogue ready to be mailed by December 20. We are still very busy shipping out our fall styles, last week's shipments being the largest in the history of our business."

BIDS FOR FURNISHING PUBLIC BUILDINGS.



BIDS were opened at the Treasury Department on October 26, 1894, for manufacturing and placing in position in complete working order in the United States buildings at Houlton and Lewiston, Me.; Oxford, Miss.; Stanton, Va., and Grand Rapids, Mich., articles of furniture. The following is a list of the bidders:

H. Lauter, Indianapolis, Ind., Houlton, $1,120; Lewiston, $40; Oxford, $190; Staunton, $550; Grand Rapids, $250.

Middletown Furniture Manufacturing Company, Middletown, Pa., Houlton, $530; Lewiston, $45; Oxford, $135; Staunton, $220; Grand Rapids, $510.

Robert Mitchell Furniture Company, Cincinnati, Ohio, Houlton, $506.25; Lewiston, $30; Oxford, $115; Staunton, $270; Grand Rapids, $281.25.

Sextro Furniture Company, Cincinnati, Ohio, Houlton, $365.32; Lewiston, $27.80; Oxford, $109.73; Staunton, $201.75; Grand Rapids, $400.

The Jackson & Sharp Company, Wilmington, Del., Houlton, $640; Lewiston, $50; Oxford, $145; Staunton, $299; Grand Rapids, $800.

A. H. Revell & Co., Chicago, Ill., Houlton, $698; Lewiston, $35; Oxford, $112; Staunton, $255; Grand Rapids, $200.

Matthews Brothers Manufacturing Company, Milwaukee, Wis., Houlton, $294; Lewiston, $37.92; Oxford, $100; Staunton, $160.66; Grand Rapids, $223.

Savage & Holms, Richmond, Va., Houlton, $275; Lewiston, $44; Oxford, $164; Staunton, $154; Grand Rapids, $184.

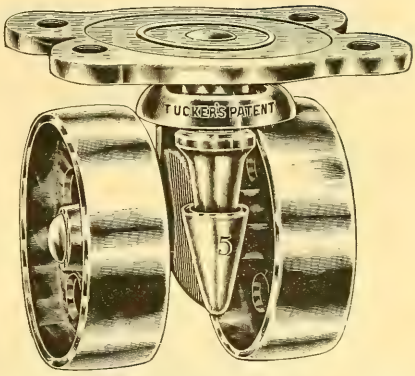
O. Duker & Co., Baltimore, Md., Houlton, $375; Lewiston, $40; Oxford, $140; Staunton, $175; Grand Rapids, $475.

Andrews Manufacturing Company, New York, N. Y., Houlton, $393.26; Lewiston, $35; Oxford, $336; Staunton, $261.80; Grand Rapids, $817.60.

Corbin Cabinet Lock Company, Camden, N. Y., Houlton, $530; Lewiston, $41; Oxford, $85; Staunton, $255; Grand Rapids, $238.

The furniture referred to in the foregoing consists of the following: Houlton, Me., one counter and screen (Customs), quartered white oak, drawing number, 837½. Lewiston, Me., one separating case and table, quartered white oak; drawing number, 768½. Oxford, Miss., one file and record case, with metal boxes, cherry; the boxes to be maroon finish front and have nickel plated handles and label holders, equal to the make of the Fenton Metallic Manufacturing Company, Jamestown, N. Y.; drawing number, 837. Staunton, Va., one counter and screen (Int. Rev.), quartered white oak; drawing number, 838. Grand Rapids, Mich., one sectional newspaper case and table case, to have eighty boxes, four sections of fifteen each, and two sections of ten each, or if desired by contractor can be made in eight sections of ten each; table and outside of case to be of oak; interior of case to be white pine; drawing number, 77½.

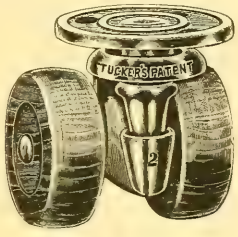
THE old established Delaware (Ohio) Chair Company that has made the double cane so popular all over the country, manufactures chairs of every description, and some of its new patterns are very handsome.



THE TUCKER PATENT FURNITURE CASTER.

THE Tucker & Dorsey Manufacturing Company, Indianapolis, Ind., manufacturer of hardware specialties, desires to call the attention of the furniture trade to the merits of the Tucker Patent Furniture Caster, illustrated herewith. A double wheel, anti-friction caster; constructed of two pieces of malleable iron



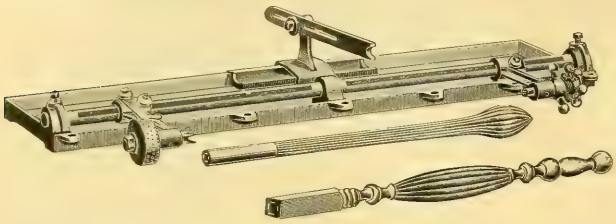


castings, joined together without screws, rivets or washers, and in such manner as to permit of oscillation and secure the least amount of friction; manufactured in five sizes from ⅞ inch wheel to 1⅞ inch, with three styles of plate, round, oblong stem, and a new fluted stem for use with the Fox patent sockets, or without sockets as a Philadelphia Drive stem. The design of the caster is one of extreme beauty, and with the highly polished, broad faced, lignum vitæ wheels, makes the handsomest possible showing under a fine piece of furniture. It is the simplest and strongest and at the same time the lowest priced double wheel caster in the market, and is particularly well adapted for use under chairs, tables, lounges, sideboards, dressers and bedsteads. It adds greatly to the appearance, and will help sell good furniture. The manufacturer has been making various kinds of casters for many years, and has brought out the Tucker because it is believed that there is a want for a low priced, double wheel caster that may be used to advantage in place of the common single wheel varieties. Sample sets will be sent prepaid and without charge to any address.

BEFORE buying a centrifugal dust collector send for a copy of the decree of the United States Court at Chicago in favor of the Allington & Curtis Manufacturing Company, of Saginaw, Mich. The company's advertisement elsewhere is fair warning.

UNIVERSAL MOLDING ATTACHMENT.

THE attachment herewith shown can be used on any shaper or machine having a vertical spindle. It embodies new ideas for molding in many varieties of chair, table and desk legs, balusters and spindles of all kinds. It is made of steel and iron and is light and rigid. The heads are adjustable, and can be lowered to the table for small work, and by means of a connecting bar are kept in perfect alignment. The back rest is an improved feature, as it prevents light work from springing away from the cutter and insures perfect

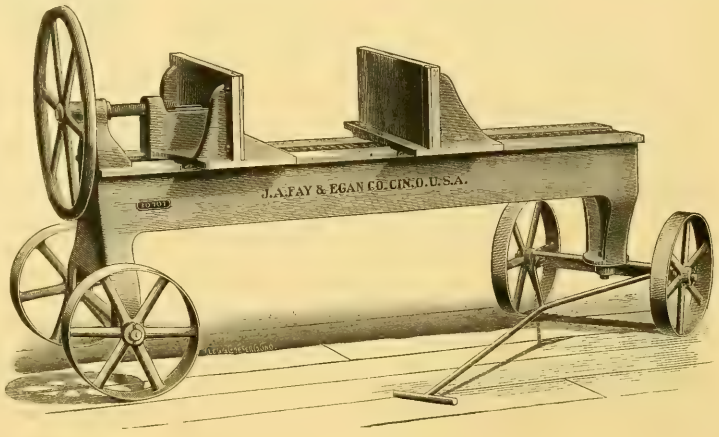


finish. The machine will take in stock 5¾ inches in diameter by 38 inches long and under. Extra lengths to order. From six to twenty-four cuts can be made on a single piece, either concave, convex, parallel, tapering or straight. To operate the attachment, a pattern shaped on one side like the piece to be fluted is screwed to lugs on the attachment. This works against the collar on the spindle and acts as a guide. Place the piece to be fluted between centres, set the back rest against it, move the spring on index wheels over rows of holes, giving number of flutes you desire, and adjust the head up or down to suit. For prices on this and other machines address the John T. Towsley Manufacturing Company, 227 Main street, Cincinnati, Ohio.

NEW PORTABLE FURNITURE CLAMPING MACHINE.

FURNITURE manufacturers, cabinet workers in interior finish and others have repeatedly felt the need of a clamping machine which would clamp drawers, glass frames, boxes and a variety of that class of work quickly, conveniently and accurately. The No. 1 new portable furniture clamping machine of the Egan Company, Cincinnati, has been designed to meet their requirements, and it has proven a valuable labor saving machine. It is constructed entirely of metal, and consists of a heavy bed mounted on trucks, and supporting sliding jaws or clamps. All parts are planed perfectly true. The jaws are very heavy to withstand all strains. They are gibbed to each side of the bed, which insures a free movement and parallel at any point. The stationary jaw is held rigidly in position by a heavy pawl, and can be moved instantly to any desired point on the bed. The front jaw is operated by a square thread screw of large diameter, on which is a large hand wheel with a heavy rim. A quick turn of the hand wheel gives enough momentum to clamp any material within the capacity of the machine.

Each clamp is provided with a stop its full height, which is planed in with a tongue to give perfect alignment to the material to be clamped. On each clamp a groove is planed next to the stop, to receive the glue from the material being clamped, which oozes out under pressure. This prevents the glue getting on the face of the jaws and causing the material to be clamped out of square. The trucks are of large diameter, mounted on heavy axles, the front one made to swivel and arranged for a removable handle or tongue to draw the machine to any desired part of the shop. This machine is made with different sizes of clamps. The sizes for drawer work is 25 inches long and 10 inches high; one size for glass frames is 48 inches long and 4 inches high. These two sizes cover almost the entire range of work in a furniture factory. The clamps have an adjustment on the bed to receive 4 feet 8 inches between them. There is a shop number on each machine and a number on each casting, by which they may be identified, and should be mentioned in ordering supplies.



THE sending through the mail of any printed matter, unasked for, unless it be very unique and suggestive, has seldom brought in adequate returns.—*Dr. Crawford.*

THE FACT that a device has utility and will perform that which no prior device will do is evidence of patentable novelty, and in a doubtful case will turn the scale in favor of the patentee.—*U. S. Circuit Court.*

"WHAT KIND of coverings are used on oyster beds?" said the funny salesman to the bookkeeper during a lull in business. "Well, I'm not an authority on the subject," replied the bookkeeper; "but I am of the opinion that the coverings generally in use are sheets of water."

Special Notices.

[*Advertisements under this heading $1.00 each insertion for twenty words or less, and five cents for each additional word.*]

We Are in Need of Salesmen for New York city and vicinity, Philadelphia and Boston, to sell our lines on commission; chamber suites, chairs, extension tables, bedsteads, hall stands, &c.; red hot goods at prices that do the work; commission every thirty days. Address THE GATHRIGHT-BURTON CO., furniture manufacturers' agents, 2220 East Marshall Street, Station "B," Richmond, Va.

An Advertisement—If you have a sign over your door, you are an advertiser. The sign is intended to advertise your business to passers-by. An advertisement in a reliable paper is many thousand signs spread over many miles. You can't carry everybody to your sign, but the newspaper can carry your sign to everybody.

Wanted—Position by experienced traveling furniture salesman; perfectly temperate, successful and responsible; knows all branches of furniture business thoroughly; like to hear from good firm needing first-class man for 1895. Address "TRAVELER," care of THE FURNITURE TRADE REVIEW.

Wanted—A position as buyer and manager for a first-class furniture house or department store; satisfactory references as to experience, ability, &c., having been buyer for one of the largest furniture stores in New York City. Address "MANAGER," care of THE FURNITURE TRADE REVIEW.

Wanted—Commission agents for the following unoccupied territory for the year '95: Entire New England, all Mississippi River points and West, all territory south of the Ohio River. Address, with references and state what lines are carried.—THE BUCKEYE CHAIR CO., Ravenna, Ohio.

Wants a Furniture and Carpet Business—I want to trade an orange grove worth $8,000, or a half interest in same, for a well established furniture and carpet business; grove is young and is paying; correspondence solicited. R. G. ALEXANDER, Harrisonburg, Va.

Wanted—Commission men who make the larger cities, to handle the Chautauqua Kindergarten Board and Writing Desk; a great seller; good commission; shown on page 73 this issue. Address BUCKEYE FOLDING CHAIR CO., Warren, Ohio.

Wanted—By a well-known traveling salesman a line of medium chamber suites for New York, Philadelphia, Baltimore and Washington. Address "SALESMAN," care of THE FURNITURE TRADE REVIEW.

Wanted—Line of furniture and undertakers' supplies to sell in Georgia, Alabama, Mississippi and Florida; six years' experience. Address "J. W.," care of THE FURNITURE TRADE REVIEW.

Maurice O'Brien & Son, Manufacturers of Upholstery and Drapery Trimmings, Fringes, Gimps, Cords, Tassels, &c., 30 and 32 West Thirteenth street, New York.

Wanted—Agents to carry as a side line something new; big inducements; an easy seller. Address 308 Spring Street, Cleveland, Ohio.

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Chautauqua Desk Company; S. D. O'Mara, 148 Atlantic avenue, Brooklyn.

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Conrey & Birely Table Company, Shelbyville, Ind.; S. P. Porter, 185 and 187 Canal street.

Dexter, H. C., Chair Company, Black River, N. Y.; Geo. H. Freeman, 40 Elizabeth street, New York.

Fay, J. A., & Egan Company, Cincinnati; George Place, 120 Broadway.

Fort Plain Furniture Company; J. W. Chesebro, 191 Canal street.

Grand Rapids Desk Company; Fawcett Brothers, 380 Hudson street.

Hall & Lyon Furniture Company; S. P. Porter, 185 and 187 Canal street.

Jamestown Furniture Company; S. D. O'Mara, 148 Atlantic avenue, Brooklyn.

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Miller Table Company; R. S. Kingman, 17 St. James place, Brooklyn, N. Y.

Milner & Wolcott Company; Empire Desk Company, 406 Broadway.

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Novelty Mfg. Co.; Henry L. Rulison, 102 West Ninety-second street.

Oliver Brothers; the Leggatt-Groves Company, 98 Fifth avenue.

Posselius Brothers Furniture Manufacturing Company; W. S. Cohen, 311 West 116th street, New York.

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Rishel Furniture Company; J. K. Screiber, 1283 Bushwick avenue, Brooklyn.

Robbins Table Company; Fawcett Brothers, 380 Hudson street.

Rockford Desk and Furniture Company; J. P. Gaylord, 380 Hudson street.

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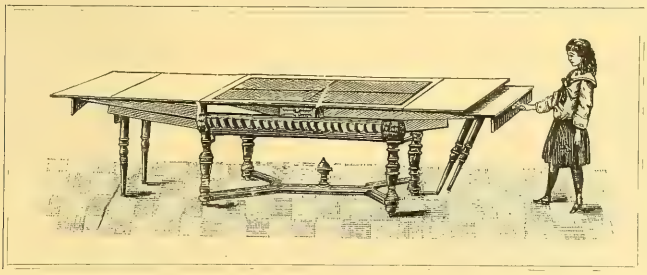
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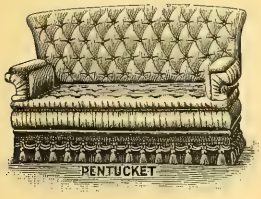
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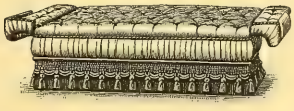
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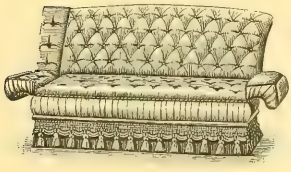
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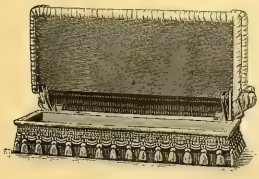
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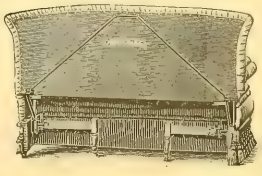






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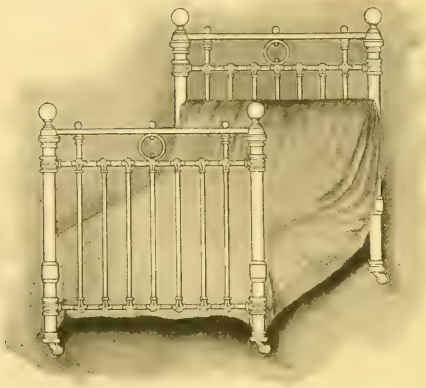
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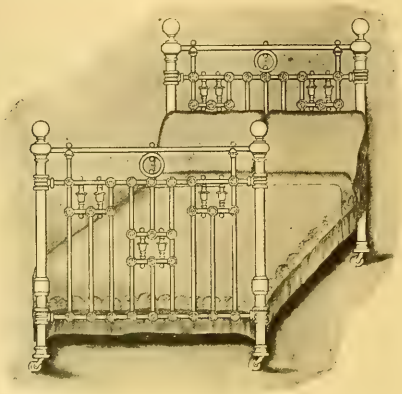


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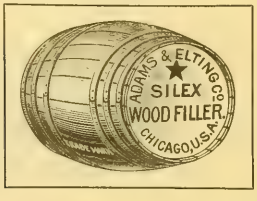
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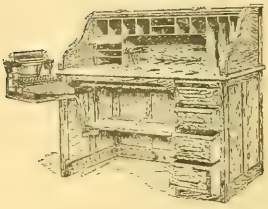
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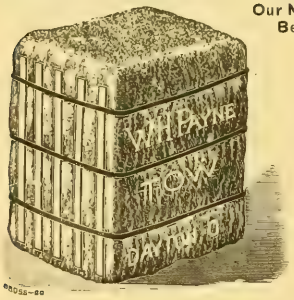
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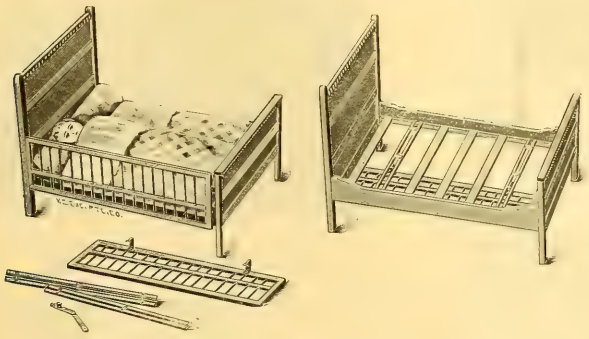
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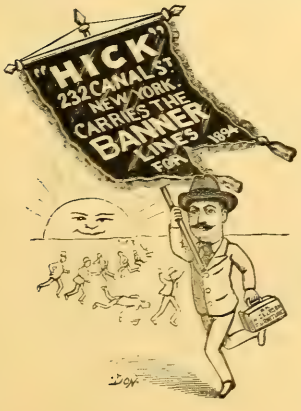
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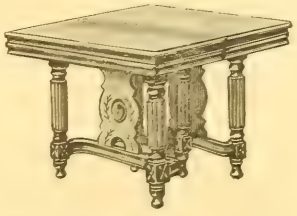
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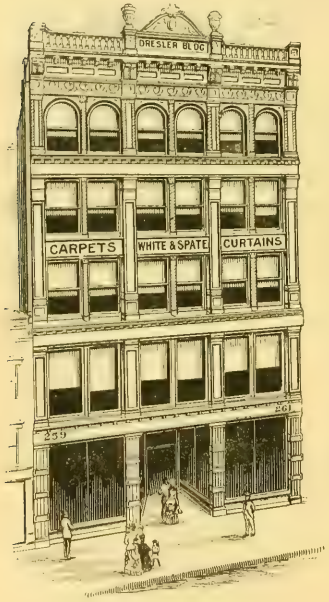
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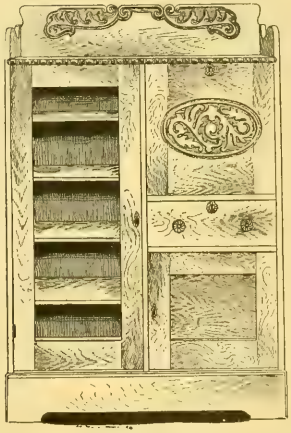
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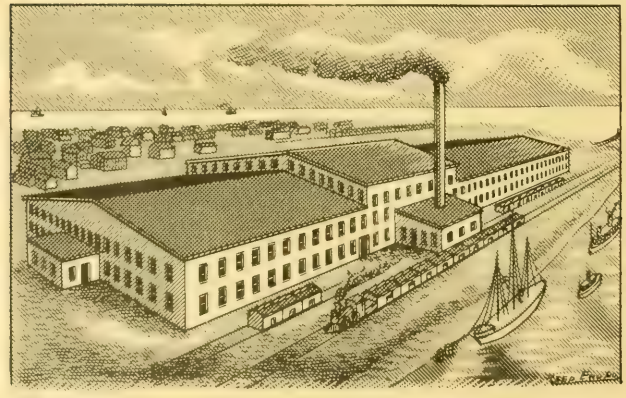
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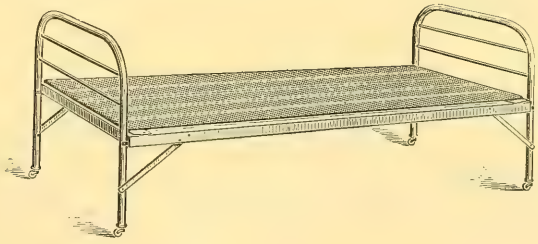
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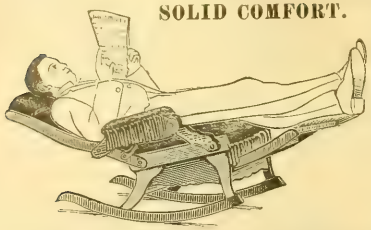


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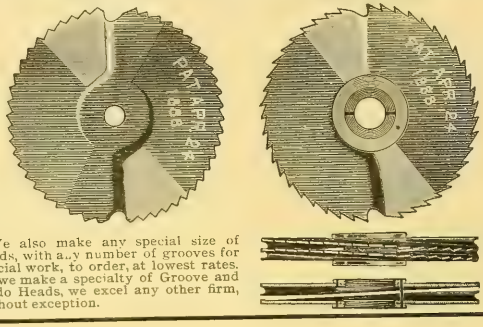
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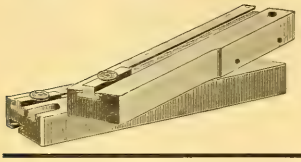


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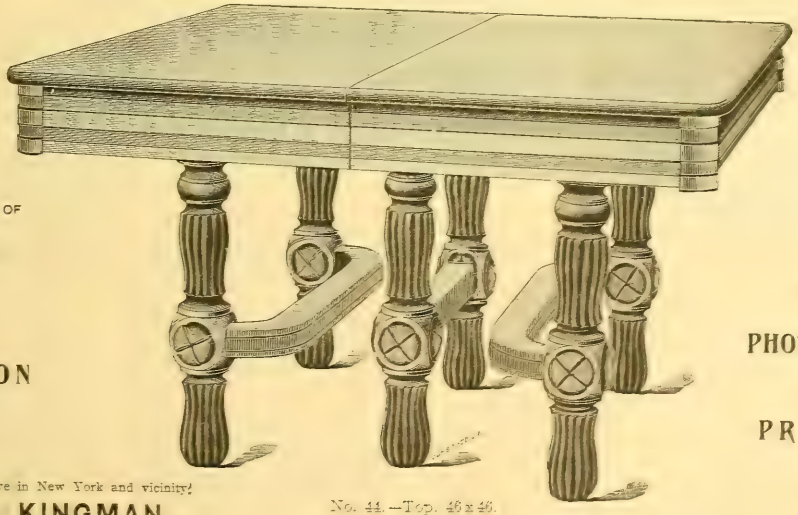
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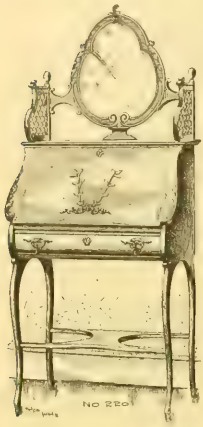
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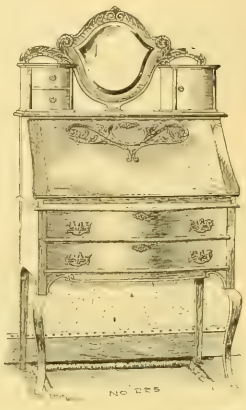
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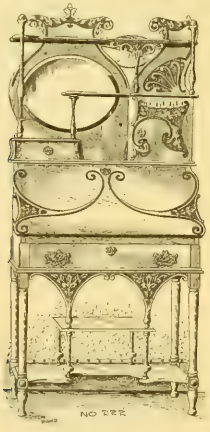


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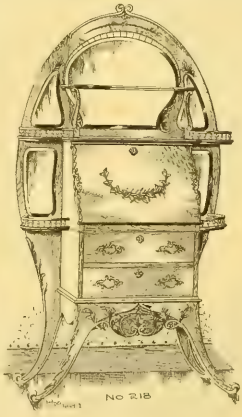
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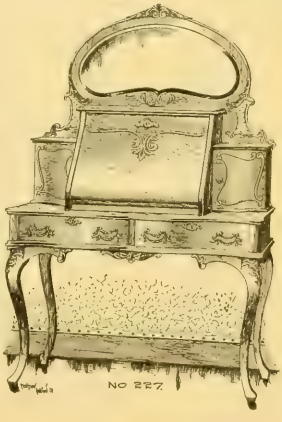
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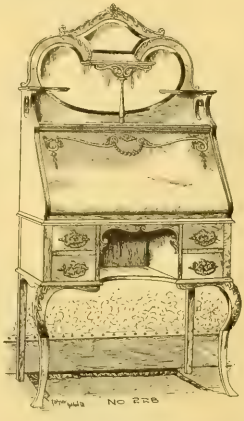
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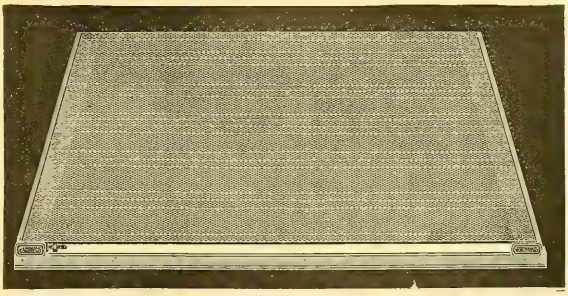


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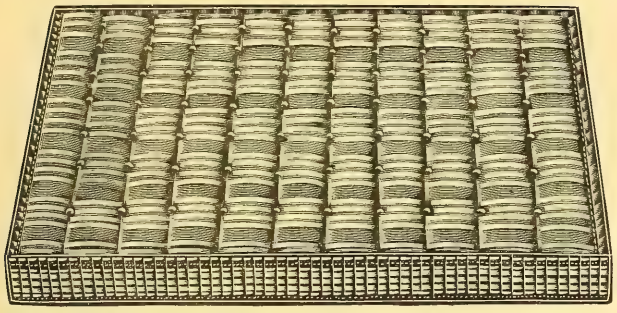
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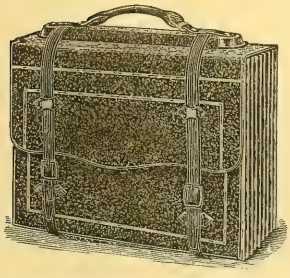


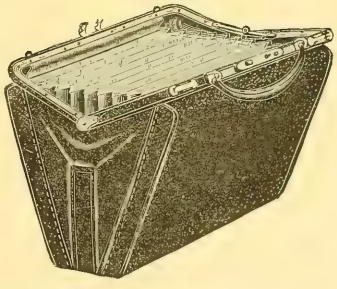
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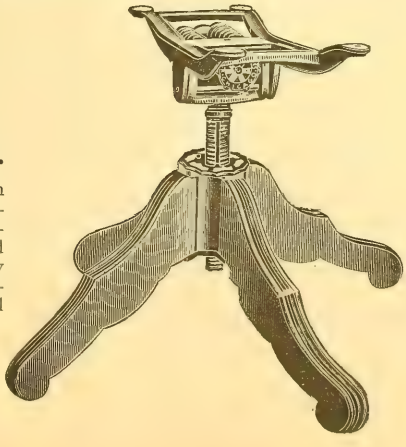
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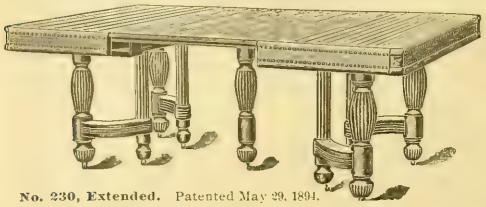
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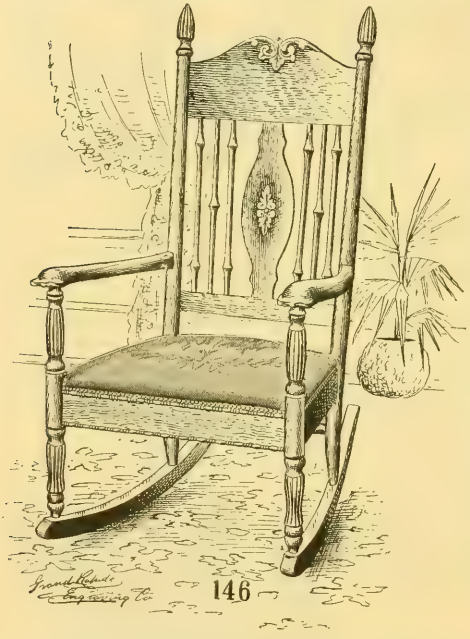
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Or Send for Photographs,

IF NOT GET LEFT.

We have the lowest prices, the best designs. Your stock will not be complete unless you have some of our goods.

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L. WINSTIAN, Proprietor,

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NEW GOODS. NEW DESIGNS.

CHAIRS.

Heller & Hoffman Chair Mfg Co.,

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EXCLUSIVELY

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WE CONTROL THE NEW "SANITARY" PROCESS. WRITE FOR PRICE LIST.

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THROUGH SLEEPING CARS from New York to Cincinnati, Indianapolis and St. Louis via New York Central to Buffalo; L. S. & M. S. Ry. to Cleveland; Big Four Route to destination.

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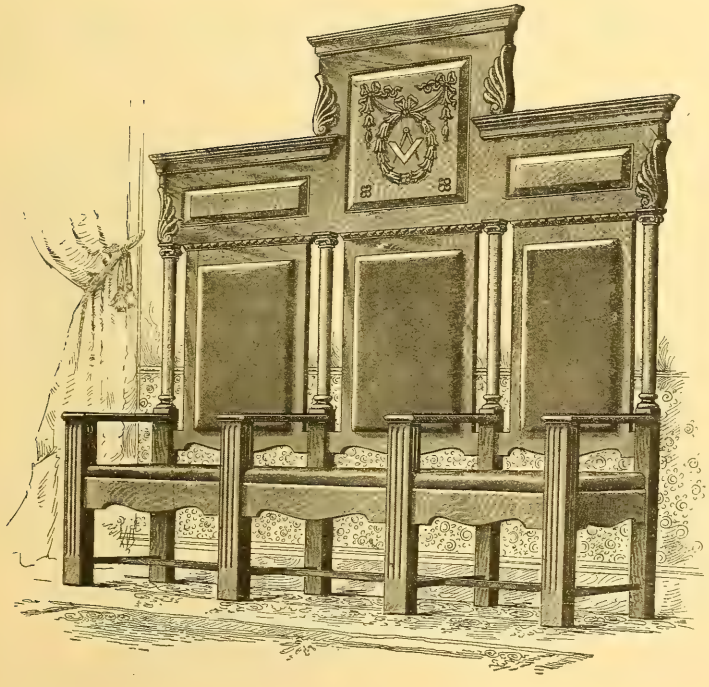
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BIG FOUR ROUTE, CINCINNATI, OHIO.

CENTRAL FURNITURE CO., Rockford, Ill.



Manufacturers of **Desks, China Closets and Sideboards** in Oak, Birch and Mahogany. New Catalogue now ready. *Send for It.*



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LODGE FURNITURE.

DESIGNS FURNISHED ON APPLICATION.

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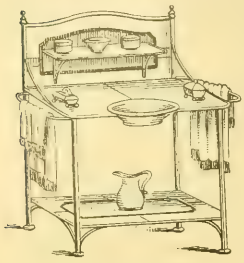
160 to 180 7th Street, 117 to 137 8th Street, SOUTH BROOKLYN, N. Y.,

MANUFACTURER OF

ENAMELED STEEL WASHSTANDS,

English Iron Bedsteads,

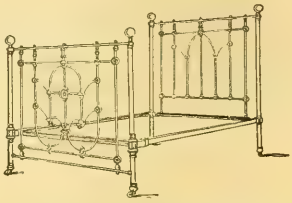
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WARD TABLES, SETTEES, &c.



No. 40.—White Enameled All Steel Washstand.

Every Furniture, House Furnishing or Crockery and Glass House ought to keep our Superior Metallic Washstands and Bedsteads.

Send for Catalogues and Price Lists and mention the FURNITURE TRADE REVIEW. Agents wanted in all leading towns in the United States.



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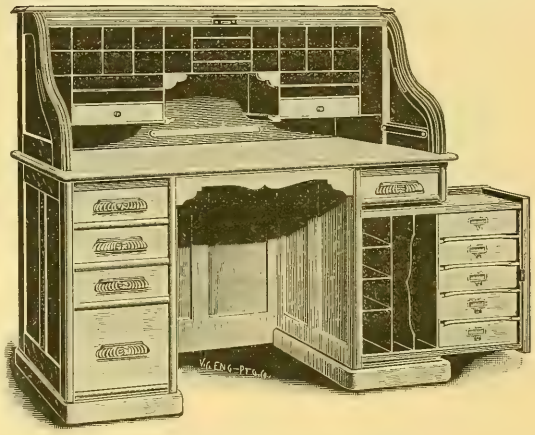
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Oak, Imitation Mahogany, Imitation Walnut, same price.

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Brass feet 40 cts. extra.



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GRAND RAPIDS DESK CO.,

GRAND RAPIDS, MICH.

MANUFACTURERS OF

ROLL, FLAT TOP AND STANDING DESKS,
LIBRARY TABLES AND DESKS,
LETTER PRESS STANDS and
TYPEWRITER CABINETS.

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FAWCETT BROS., Agents, New York and Vicinity.



NOT ONE, NOR TWO, BUT **THREE** AWARDS GRANTED

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At the World's Columbian Exposition.

Durability, design and **finish** are the points upon which we have achieved our reputation.

We claim that our bedsteads do not tarnish; are light, airy, cheerful and ornamental. This claim is supported by our constant stream of orders from all parts of the world.

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POINTED DOWEL PINS,

ANY LENGTH OR DIAMETER.

Ornamental Turned Moldings, &c.

SOUTH BEND DOWEL WORKS,

SOUTH BEND, IND.

HARTSHORN'S SELF-ACTING SHADE ROLLERS

NOTICE SCRIPT NAME OF Stewart Hartshorn ON LABEL, AND GET THE GENUINE

HARTSHORN

JAMESTOWN FURNITURE, CO.

MANUFACTURERS OF

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Duplicate Orders by mail from Canada, Maine, Texas and California are a guarantee that our goods give perfect satisfaction. A sample order will prove the above assertion.

Represented in New York by S. D. O'MARA, 148 Atlantic Avenue, Brooklyn; Philadelphia, Washington and Baltimore by B. F. RICHARDSON, Philadelphia, Pa.; the Eastern States by C. O. LINDERGREN, one of the firm.

Catalogue now ready. . . . . .

. . . Send for one and mention *Furniture Trade Review.*

OUR LEADERS.

No. 96, 16x16, $8.00 per Dozen.
No. 102, 20x20, 10.00 "
No. 103, 24x24, 12.00 "

Oak, Imitation Mahogany.

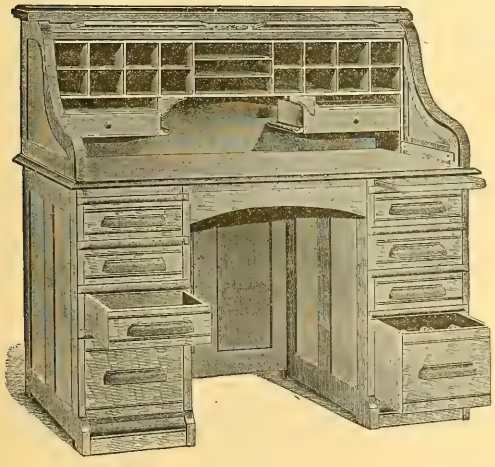
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We Will Exhibit Our Line at the New York Exposition in January.

Chautauqua Desk Co.

MANUFACTURERS OF

Roll and Flat Top Desks



LADIES' DESKS,

&c., &c.,

JAMESTOWN, N. Y.

We guarantee our work and finish.

Our prices are rock bottom, consistent with reliable goods.

We are in a position to ship goods on twenty-four hours' notice.

We make Roll Tops in 3 ft. 6 in., 4 ft., 4 ft. 6 in. and 5 ft. sizes.

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148 Atlantic Ave., Brooklyn.

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H. H. GETTELL,
1723 North 21st Street.

New England States:
C. O. LINDERGREN,
Jamestown, N. Y.

THE HAMILTON FURNITURE CO.,

Formerly of CLARK, THOMAS & CO.,

— MANUFACTURERS OF —

MAHOGANY and CURLY BIRCH BEDROOM SUITES,
WARDROBES, CHIFFONIERS and LADIES' DESKS,

PASSYUNK AVENUE and 23d STREET, - - PHILADELPHIA.

GOOD PROFITS WITHOUT USE .... OF CAPITAL.

EVERY RETAIL FURNITURE DEALER OUGHT TO

Sell Carpets.

If he has not the inclination or capital to carry stock he can ***Do a Successful Carpet Business*** by investing from ten dollars upward in a line of samples.

THE SCHEME.

We sell you samples 1½ yards in length, with borders to match, of the **Choicest Patterns of All Grades of Carpets. You Can Sell Carpets** from these samples and forward the order to us, stating the size of the room. We **Will Cut the Quantity Desired** and ship to you by freight or express, charging you

ONLY A SLIGHT ADVANCE OVER THE WHOLESALE PRICE.

If you desire, you can send us a diagram of the room, and we will sew and make the carpet ready for laying, and will sell you just the number of yards of lining required.

FINE GOODS.

Dealers who carry a stock of carpets can increase their business in the finer grades by carrying samples of our

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WRITE FOR PRICE LIST AND CIRCULARS TO

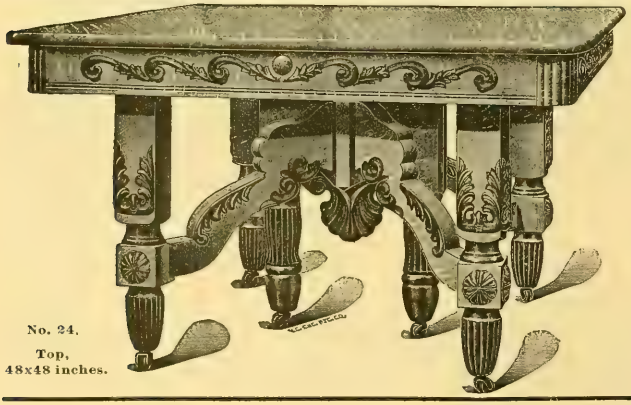
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Carpetings, Rugs, Mattings, Oil Cloth, Linoleum, Etc.

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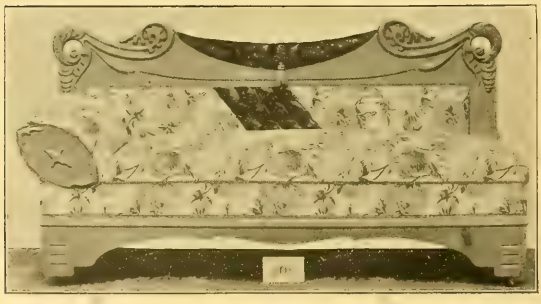
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Top,
48x48 inches.

STEWART & BLAKELY,

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This is our new No. 24, the BEST TABLE in the market for the money.

Send for our NEW CATALOGUE, showing medium and Pillar Extension Tables.



Bed Lounges and Couches

MANUFACTURED BY

THOMAS MADDEN, SON & CO.,

INDIANAPOLIS, IND.,

Are the finest and best made in the country and at right prices.

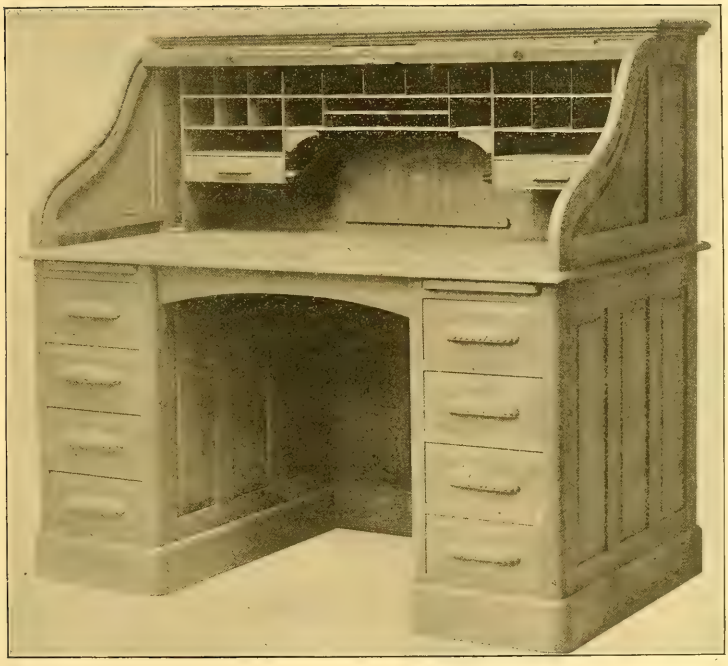
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Send for New Catalogues just published. See reading notice in this issue.

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STANDARD DESK.

GREATLY IMPROVED.



Our New Catalogue Is a Work of Art.

SEND FOR IT.

Standard Furniture Company,

HERKIMER, N. Y.

A Success.

SLIDING DOOR SIDEBOARDS.

PATENT APPLIED FOR.

. . . . . Duplicate Orders Attest It. All Styles, All Prices. . . . . .

SUITES. SUITES. SUITES. SUITES.

NEW ENGLAND FURNITURE CO.,

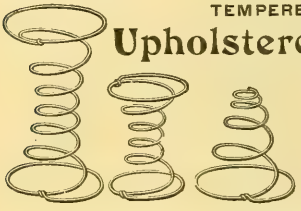
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The Miller Wire Spring Co., Bridgeport, Conn.

Manufacturers of

TEMPERED JAPANNED

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In great variety for

FURNITURE,
BEDS,
CAR SEATS,
CHAIRS,
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Send for descriptive list and prices. Regular sizes, both plain and knotted, kept in stock. Special sizes made to order at short notice.

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MANUFACTURERS OF THE

COMBINATION STEP LADDER AND CHAIR.





A novelty that sells readily at all seasons. Write for prices, mentioning this paper.

NILES, MICH.

JACKSON GLASS WORKS,

JACKSON, MICHIGAN,

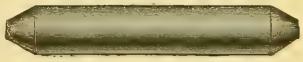
..MANUFACTURERS OF..

FRENCH • MIRROR • PLATES,

And Framed Mirrors of Every Description.

Best Quality of Plates at very Lowest Prices.
Permanent Brilliant and Durable Silvering Guaranteed.
Factory Orders Solicited.
All Orders Promptly Filled.
Send for Catalogue and Prices.

GRAND RAPIDS DOWEL WORKS,



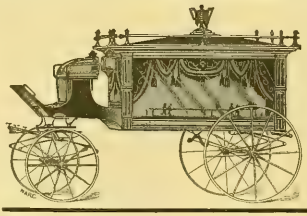
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MANUFACTURERS OF

CUT AND POINTED DOWEL PINS AND DOWEL RODS.

ESTABLISHED 1831.



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BUILDERS OF FINE

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Second-hand Hearses always in stock. Write us and mention this paper.

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BED, CHAIR

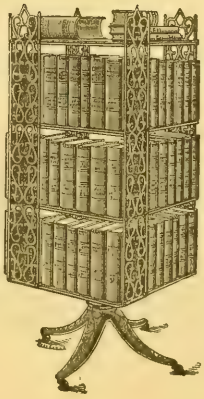
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CLEVELAND, OHIO.

Steel
Tempered,
Japanned,
Coppered
and Tinned.

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. . A NEW . .

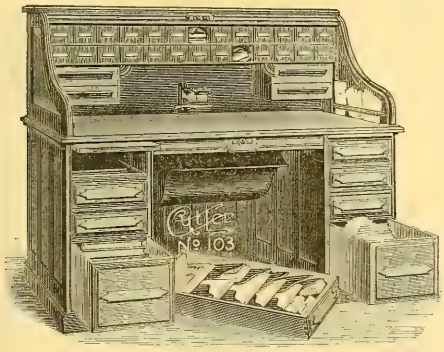
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NEAT, CONVENIENT,
SERVICEABLE, DURABLE.

THE shelf supports and legs are made of iron, neatly designed and finished with japan or plated with nickel, brass or copper. It revolves easily on double conical bearings, which are non-frictional and noiseless. It is steady, firm and strong; is portable by the use of casters. All parts are detachable. It can be packed in a very small space, making it convenient for shipping and carrying in stock. Different styles and sizes. Shipped K. D. Write for prices. It is the best in the market for the money.

HETTERSCHIED MFG. WORKS,

GRAND RAPIDS, MICH.



THE FAMOUS Manufactured by

Cutler DESKS. A. Cutler & Son, Buffalo, N. Y.

Finest, Medium and Low Priced Grades and every Desk as Good as Gold.

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HIGHLAND FURNITURE MFG. CO.,

Newburgh, N. Y.



A HOLIDAY LEADER.

Artistic Floor Rockers, Fancy Chairs, Dining Chairs, Cobbler Seats, &c.

This is our

"No. 1"

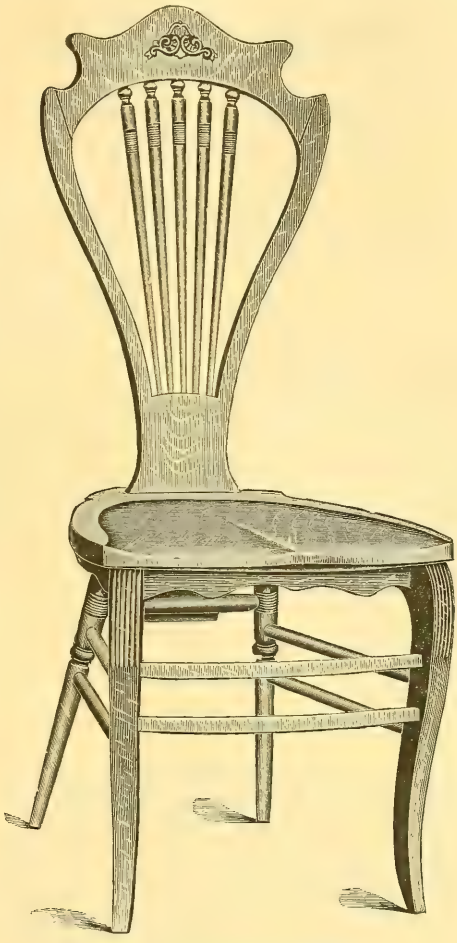
AT

$20.52 Per Dozen.

It's a special drive.
You can't afford to miss it.

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37 & 39 Lander St.



No. 540.—Oak, Birch and Mahogany.

We have seventy-five new designs; all good sellers.

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Indianapolis Chair Mfg. Co.,

INDIANAPOLIS, IND.

CHICAGO: 266 and 268 Wabash Ave.

THREE ARTICLES!

OF INTEREST TO

Furniture Manufacturers and the Cabinet Hardware Trade.

Examine each Cut, and send for Samples.

MANUFACTURED EXCLUSIVELY BY

GRAND RAPIDS BRASS CO.,

156-166 COURT STREET, GRAND RAPIDS, MICH.

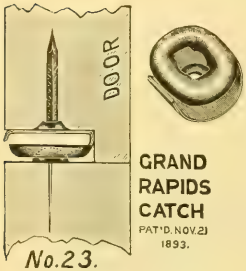
(CUTS FULL SIZE.)



TOBEY CATCH, No. 22.

The wheel or spring catch turns on it axis as the door is shut or opened, hence there is no jolt or jar to break glass in the door. It rolls in and out of its socket so easily that it will please you to try it.

Price, per gross, $3.00 net.



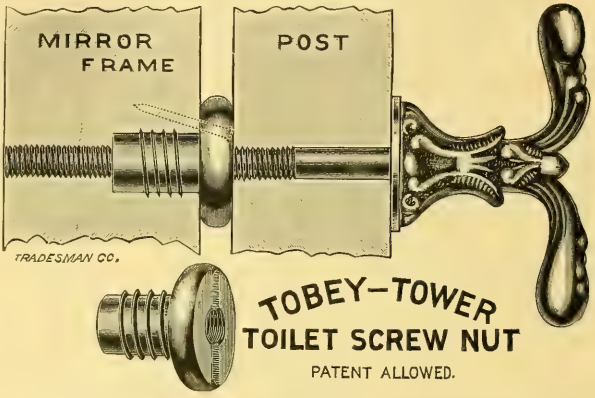
GRAND RAPIDS CATCH, No. 23.

A very effective and cheap Catch for common use.

Price, per gross, $1.25 net.

A very useful device, combining a substantial Nut (with long thread) and Washer, in **one piece.** Inserted in place by merely boring 7-16 inch hole and screwing down with brace and screwdriver.

We furnish this Nut free when ordered with all our better grades of Toilet Screws, selling at $1.00 and upward per dozen.



TOBEY—TOWER TOILET SCREW NUT

PATENT ALLOWED.

This Is Our Leader!



PRICE, $10.00 PER DOZEN.

Size of top, 18×18, Antique Oak. Shipped K. D. (or set up when required).

Send for our catalogue and price list on Tables of all kinds. Extension Tables from 50 cents to $2.50 per foot. Centre Tables from 50 cents each to $14.00 each.

Montgomery Table Works,

Montgomery (Lycoming Co.), Pa.

TRADE | **Give Us One Order and We will do Business with You in a Manner to Secure Another.** | MARK

The Reed Engraving Co.
No. 2 Pearl St.
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Fine Catalogue & Commercial Engravers.
Engravings by all Processes.

WE ARE EXCLUSIVE FURNITURE ENGRAVERS.

If You Want Quick Returns

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Nos. 24 & 25 Johnston Building, CINCINNATI, OHIO.

Attorney for the National Association of Furniture Manufacturers.

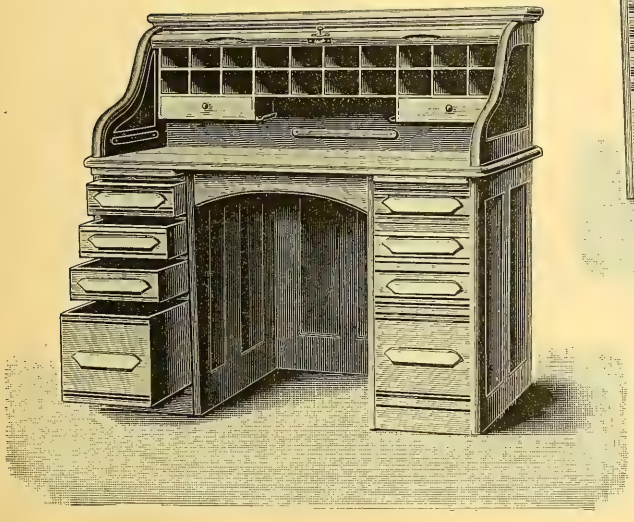
THE BUCKEYE CHAIR CO. RAVENNA, O.

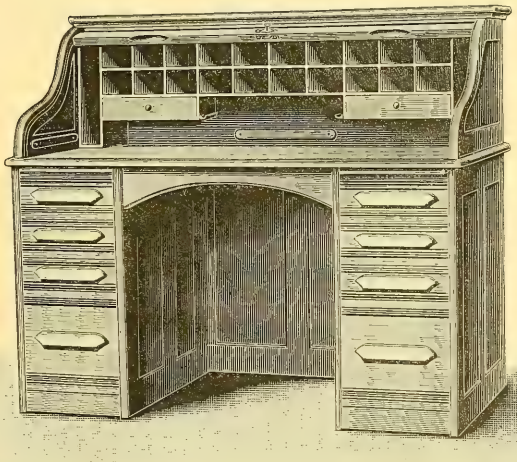
To Our Competitors and The Trade in General.

NOTICE—We hereby warn all manufacturers not to use our Bolt-Arm Fastening, and we also notify all dealers who handle infringements on the Bolt-Arm Fastening that we shall protect same to full extent of the law; the dealer being equally liable with the manufacturer. Buy no infringements, but get the original from the "Buckeye." It costs no more than the old way.

Herkimer Mfg. Co.,

HERKIMER, N. Y.





No. 30. Low Roll Top, Size, 31×48. Antique Oak Only.
Price, $17.50.

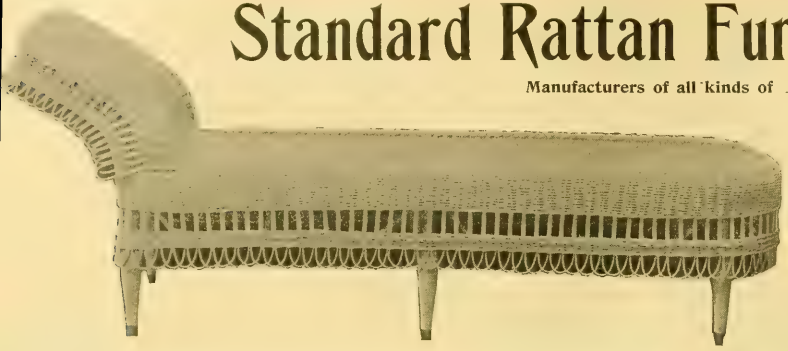
No. 31. Low Roll Top, Size, 31×54. Antique Oak Only.
Price, $19.25.

No. 32. Low Roll Top, Size, 31×60. Antique Oak Only.
Price, $21.00.

Write for Discounts.

Standard Rattan Furniture Co.,

Manufacturers of all kinds of



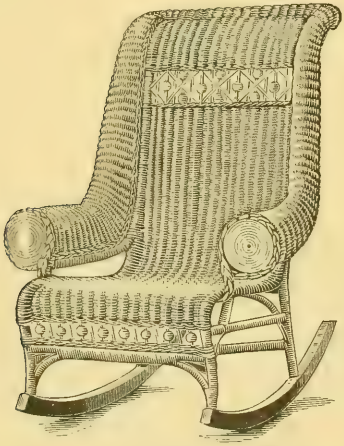
Reed and Rattan Furniture.

SEND FOR CATALOGUE.

Michigan City, = Ind.

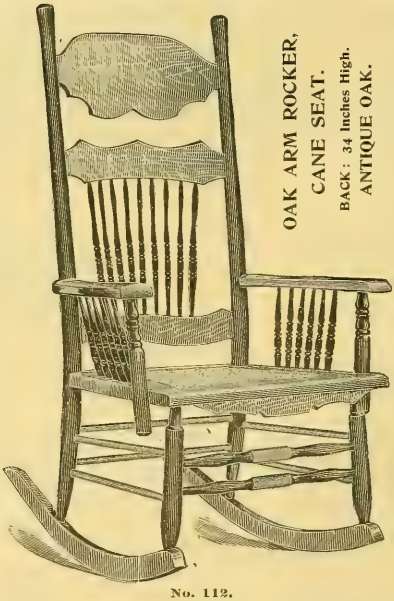
VEAL BROS.,

Michigan City, Ind.



SEND for our Handsome New Catalogue

And Mention THE FURNITURE TRADE REVIEW.



OAK ARM ROCKER, CANE SEAT. BACK: 34 Inches High. ANTIQUE OAK.

No. 112.

WALDCUTTER, STEIN & CO.

BROWN AVENUE,

TOLEDO, OHIO.

Send for Catalogue showing good sellers and low prices.

THE MILNER & WOLCOTT CO., Limited,

CANTON, OHIO,

. . MANUFACTURERS OF . .

Superba

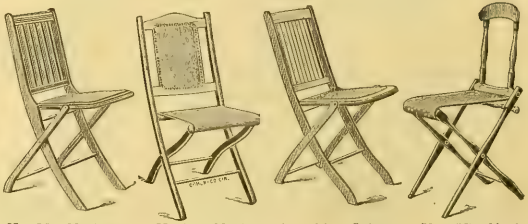
LIBRARY CHAIRS, OFFICE CHAIRS, TYPEWRITER STANDS AND CHAIRS, CARD TABLES, REVOLVING MUSIC CABINETS, REVOLVING BOOKCASES, PIANO STOOLS, STORE STOOLS, ETC., ETC.

Liberal Discounts to the Trade.



Style 4C. List Price, $5.50. Greatest Stool on Earth.

Please write for Prices on large lots.



No. 60. Maple, any finish. Perforated or slat seat. Not injured by exposure.

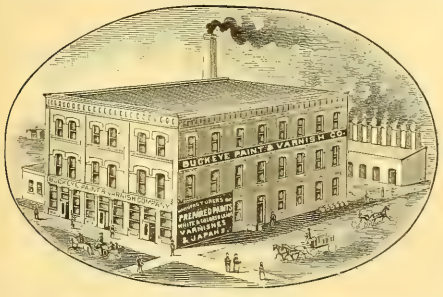
No. 71. Maple, any finish. Carpet seat and back, Body Brussels. Weight, 70 lbs. per dozen.

No. 30. Oak or Maple. Perforated seats, furnished in sections for seating halls, or singly.

No. 67. Maple, Elm, Rosewood or Ebony, polished. The Undertaker's Favorite. Weight, 60 lbs. per dozen.

Write for Catalogue and Prices. **The Buckeye Folding Chair Co.** WARREN, OHIO. We pay freight everywhere.

THE BUCKEYE PAINT AND VARNISH CO.



MANUFACTURERS OF

FURNITURE VARNISHES,

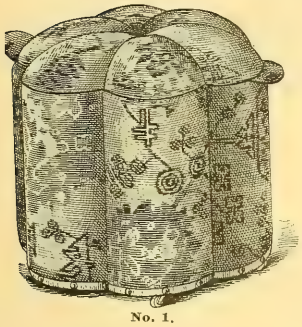
Polish, Paste AND Liquid, Wood Fillers,

Surfacers, Shellacs, Japans, &c.

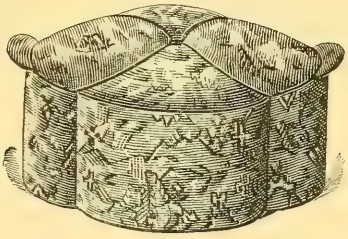
Office and Factory: FIFTEENTH and LUCAS STREETS, TOLEDO, OHIO.

AMERICAN OTTOMAN and HASSOCK CO.,

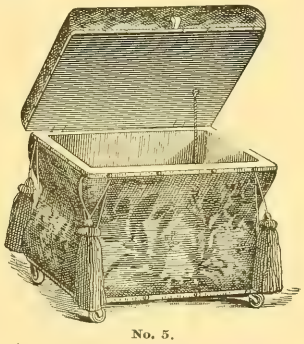
W. B. SHAW, Manager. 119 Leonard Street, New York.



No. 1.



No. 18.
Patented July 2, 1889.



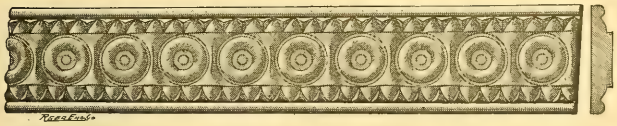
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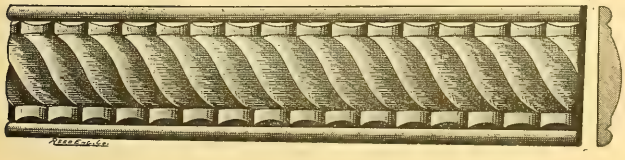
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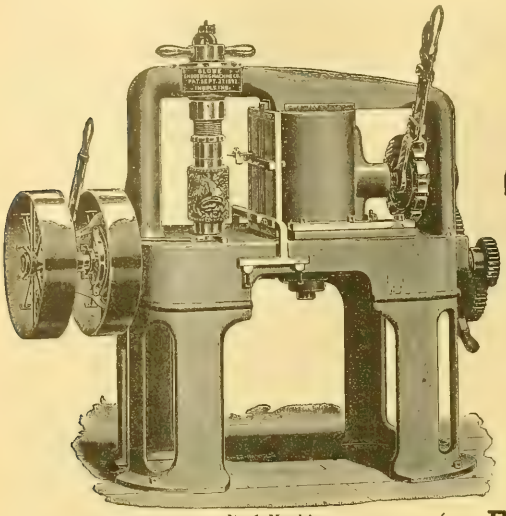




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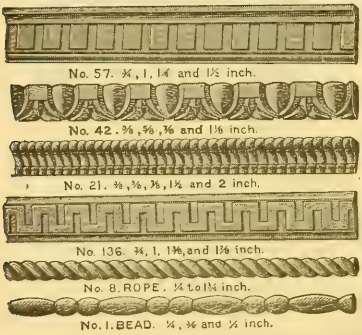
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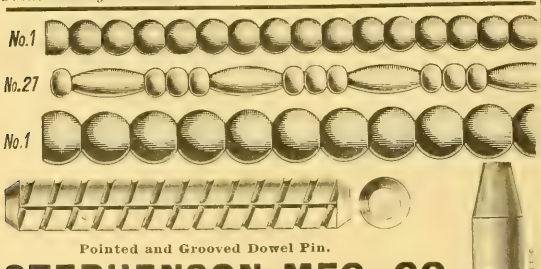
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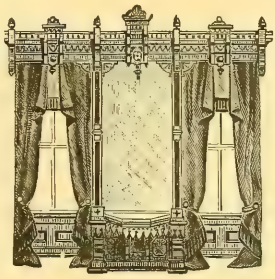
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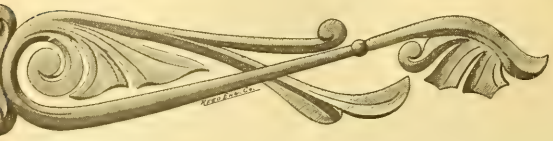
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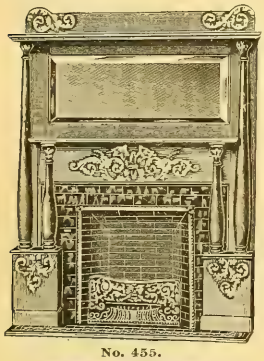
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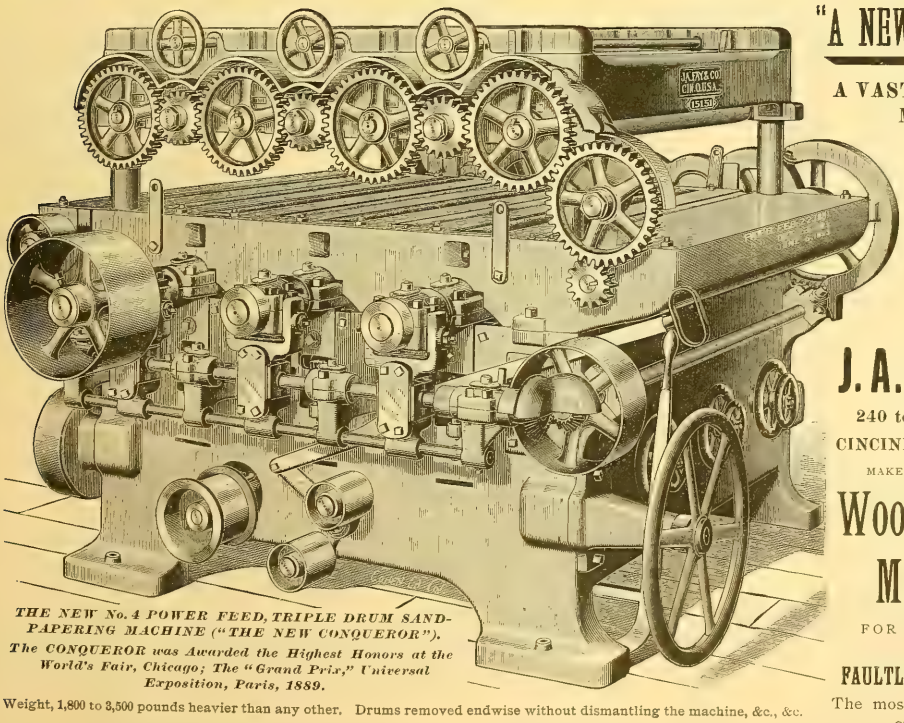
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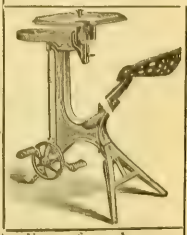
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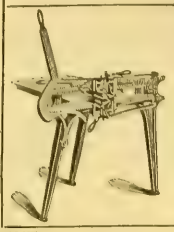
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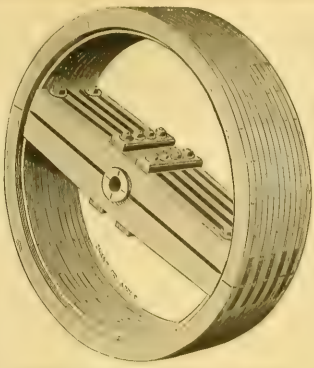
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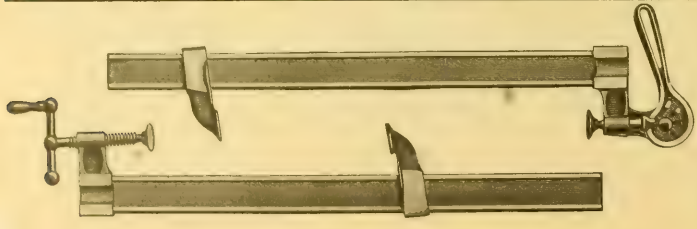
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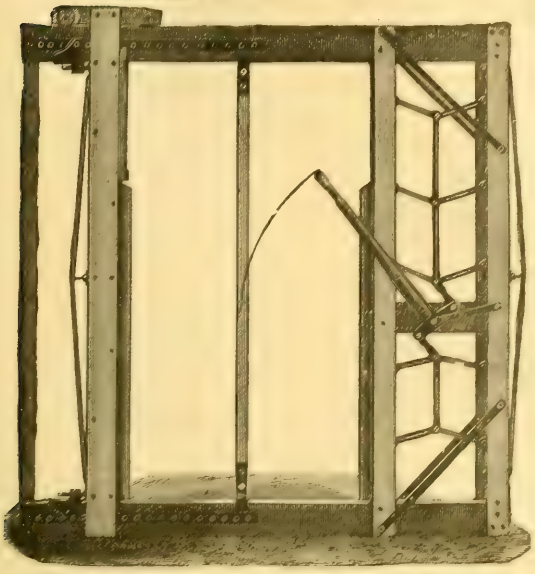
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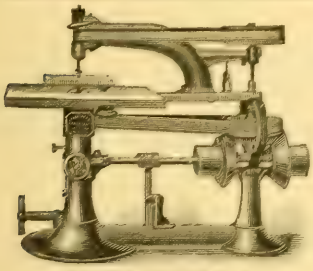
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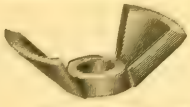
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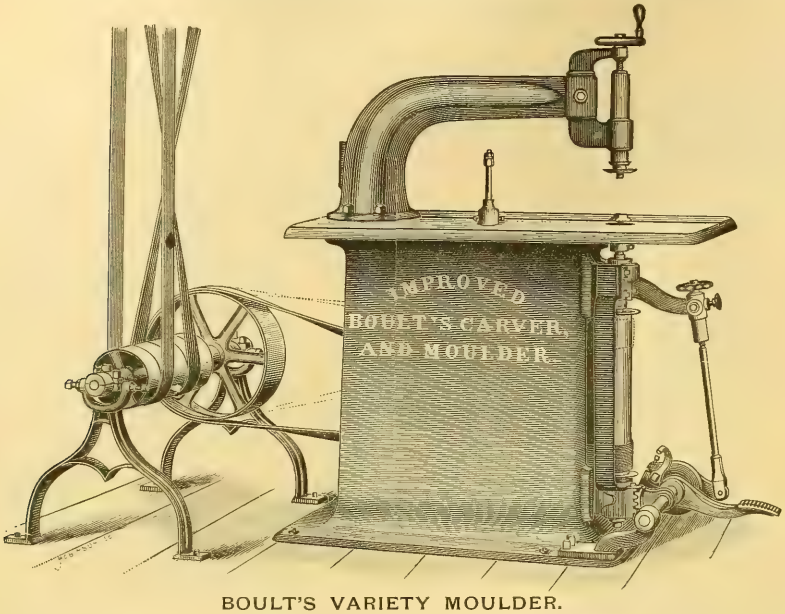
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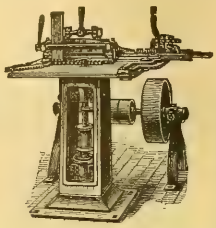
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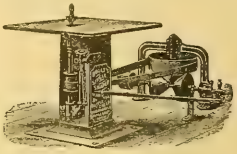
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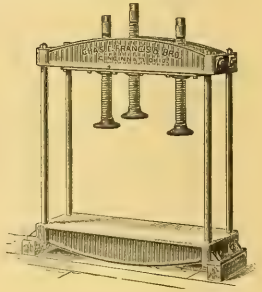


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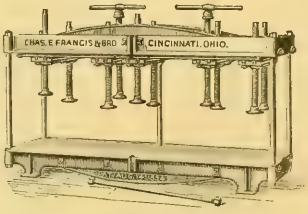
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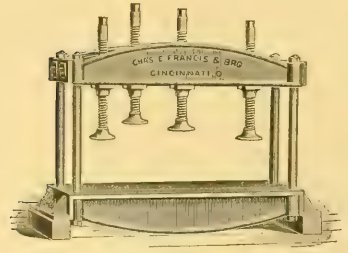
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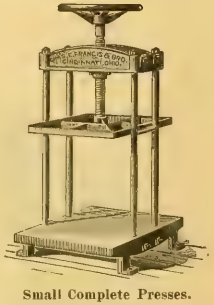


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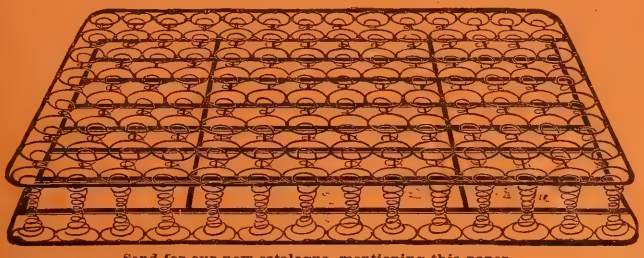
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Spring Beds and a full line of Springs for Upholsterers and Spring Bed Manufacturers; Tempered, Japanned and Coppered.

Also all kinds of HELICAL SPRINGS.

PARIS, 1878.
Two Gold Medals and Legion of Honor.

INVENTORS AND MANUFACTURERS OF THE CELEBRATED

36 FIRST CLASS PRIZE MEDALS

THONET BROTHERS

AUSTRIAN BENT WOOD FURNITURE.

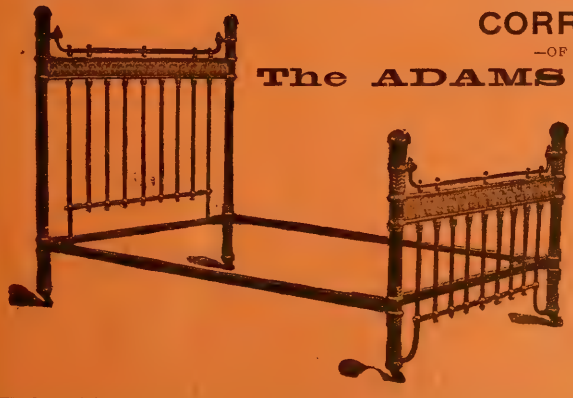


Renowned for its Elegance, Elasticity, Lightness and Superior Durability.

Principal Depot for the United States: **No. 834 BROADWAY, NEW YORK.**

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NO GOODS GENUINE WITHOUT OUR LABEL. **LIBERAL DISCOUNTS TO THE TRADE.**



CORRECT WORDING

—OF THE DIPLOMA AWARDED—

The ADAMS & WESTLAKE CO.,

BY THE

WORLD'S COLUMBIAN EXPOSITION:

BRASS BEDSTEADS.

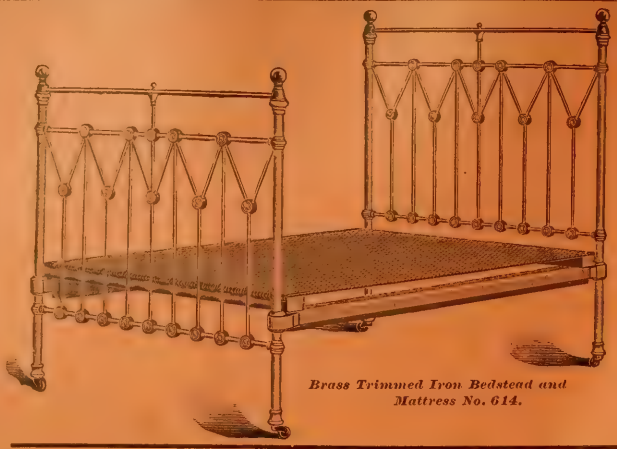
AWARD.

"For great advancement in the manufacture of Brass Bedsteads. For the great variety of novel, original and highly artistic and meritorious designs, executed in a most perfect, skillful and artistic manner. For perfect, clean and sharp castings, the most skillful and accurate workmanship in the making of the various parts, so that they are interchangeable and enhancing the strength and durability of the Bedsteads. For new and excellent casters, made so as to be easily removed or changed. For *superior lacquer and very fine finish.*

"The superb elegance of this exhibit and the great artistic taste displayed in its installation show an earnestness of purpose, an intelligence of method and an enthusiastic zeal in the advancement and elevation of manufactures that is worthy of the highest commendation."

SEND FOR CATALOGUE.

The ADAMS & WESTLAKE COMPANY, Chicago, Ill.



Brass Trimmed Iron Bedstead and Mattress No. 614.

THE HARTFORD WOVEN WIRE MATTRESS COMPANY,

P. O. Box 363.

No. 618 Capitol Avenue, HARTFORD, CONN.,

MANUFACTURERS OF

ALL STYLES AND SIZES

Woven Wire and Link Mattresses,
Wire and Canvas Cots,
Cribs, Cradles, Folding Chairs,
Iron and Brass Trimmed Iron Bedsteads.

LARGE ASSORTMENT CONSTANTLY ON HAND.

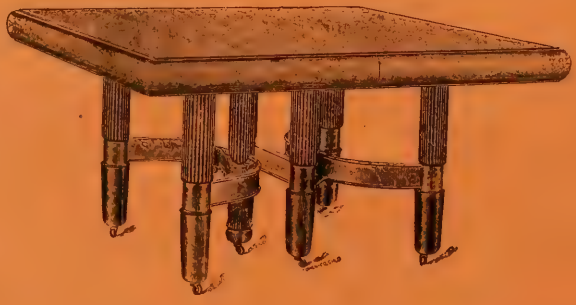
BOSTON WAREROOMS: No. 203 PORTLAND ST.
NEW YORK WAREROOMS: No. 250 CANAL ST.

You Pull the Handle, Our Automatic Motion Does the Rest!

Every dealer will do well to send for a sample order of the

"LADIES' IDEAL SLIDE-LEAF DINING TABLE."

No leaves to bother with and store away.
Can be extended without removing cloth or dishes.



MADE IN SIX, EIGHT AND TEN FOOT LENGTHS.

THE PRICE NO MORE THAN THAT OF THE ORDINARY OLD STYLE TABLE.

If you want a QUICK SELLING, ATTRACTIVE TABLE you can secure the AGENCY FOR YOUR LOCALITY by addressing us at once.

If interested send for Catalogue and Price List.

THE WARREN EXTENSION TABLE CO., WARREN, PA.

Williamsport Furniture Co., WILLIAMSPORT, PA.

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SAMPLE ROOM:
180 B PORTLAND ST.,
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FINE FURNITURE

IN ALL THE POPULAR WOODS AND FINISHES.

Curley Birch and Bird's-Eye Maple a Specialty.

NO BETTER STYLES, WORKMANSHIP OR FINISH ON THE MARKET.

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224 S. Second Street, Philadelphia, Pa.

Lockwood Press, 126 & 128 Duane Street, cor. Church, New York.

VOL. 15. No. 2.

THE FURNITURE TRADE REVIEW

AND

INTERIOR DECORATOR.

PUBLISHED MONTHLY AT 335 BROADWAY, NEW YORK. SUBSCRIPTION, $1.00 PER ANNUM, IN ADVANCE.

DECEMBER 10, 1894.

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Fort Plain Furniture Co.,

MANUFACTURERS

Chamber Suites,
Chiffoniers,
Dressing Tables,
Dressers with Brass Standards,

In Mahogany, Curly Birch and Bird's-Eye Maple.

Fort Plain, - - N. Y.

FURNITURE WORK A SPECIALTY. · · · SATISFACTION GUARANTEED.

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Electrotyping.

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Correspondence Invited.



No. 11. Six for $100. Mirror 18×40 in. French Bevel.

Eureka Folding Bed Co.,

MANUFACTURERS OF

WARDROBE AND CHIFFONIER

Folding Beds.

Office and Factory:

359-365 Rivington Street,

Salesroom:

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Representative: W. H. HICKERSON.

Finishes: Antique Oak, Cherry and Mahogany on hardwoods. Good woven wire springs. Send for illustrated sheet showing twelve styles, six wardrobe and six chiffonier.



No. 6. French Plate, 12×30, . . $12.75
No. 6. " " 6× 6, . . 9.25

FRANK RHONER & Co

Manufacturers of Furniture.

OUR SPECIALTIES,
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& HALL.

437 EAST 22ND STREET,
440 EAST 23RD STREET,
NEW YORK.

P. DERBY & CO.,

202 & 204 Canal St.,

New York City,

MANUFACTURERS OF

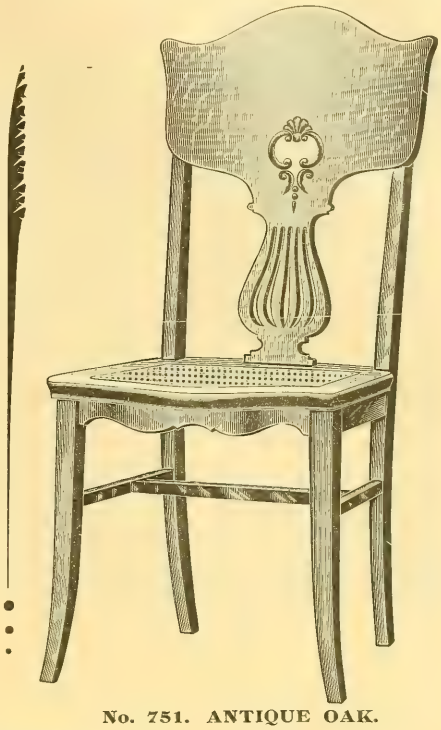
ALL KINDS AND DESCRIPTIONS OF

CHAIRS.

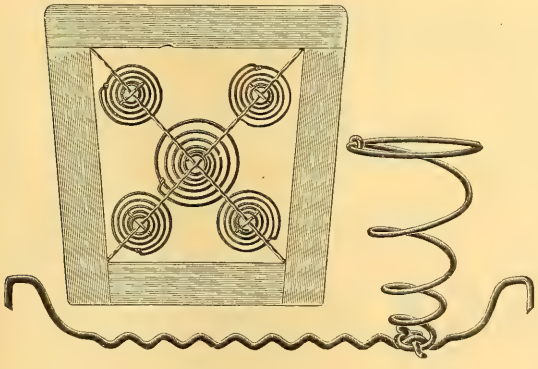
Do not fail to see our **Misses' Rocker**, either Cobbler Seat or Upholstered in Corduroy, Plush or Tapestry. (Look for the price in our reading notice.)

FULL AND COMPLETE LINE OF ALL OUR CHAIRS AT OUR WAREROOMS.

SEND FOR CATALOGUE.



No. 751. ANTIQUE OAK.



STAPLES PATENT WIRE SEAT.

Keep up the Quality of your Goods.

Don't cut quality these hard times to meet the prices of a bankrupt market. Above all, don't try to save ***nine cents*** on a dozen chair seats, by using two pieces of third-rate webbing and three springs made of second-hand hay bale wire. We can give you a perfect seat cheaper than you can get one any other way.

Send for samples, and BEWARE of infringements.

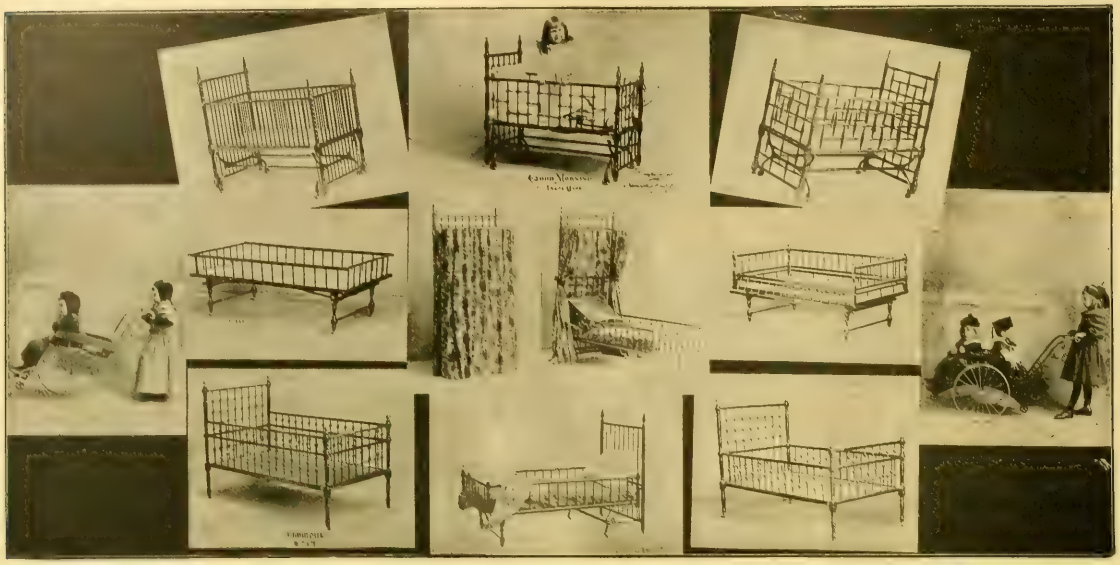
Patented May 10, 1892,
" September 20, 1892,
" March 6, 1894,
And others pending.

STAPLES & HANFORD,

NEWBURGH, N. Y.

We Lead Them All

In Goods that Babies Delight in,
That Mothers Desire,
That Sell on Sight.



These are only a few of our styles. All goods are guaranteed the best made and best selling Children's Goods on the market.

Send for Catalogue. Try a Sample Order.

THE KENOSHA CRIB CO., Kenosha, Wis.

Important Notice to the Public.

ARE YOU IN THE SWIM?

. . . . We're RIGHT IN IT

And have to WORK DAY AND NIGHT to fill orders

secured on merit since the revival of trade. ***We don't cut prices*** nor are we compelled to, with the confidence we have secured through the unrivaled excellence of our goods. ***Why, our mail orders*** alone would make us hustle. Who says this?

THE UNITED STATES FEATHER DOWN CO.,

MANUFACTURERS

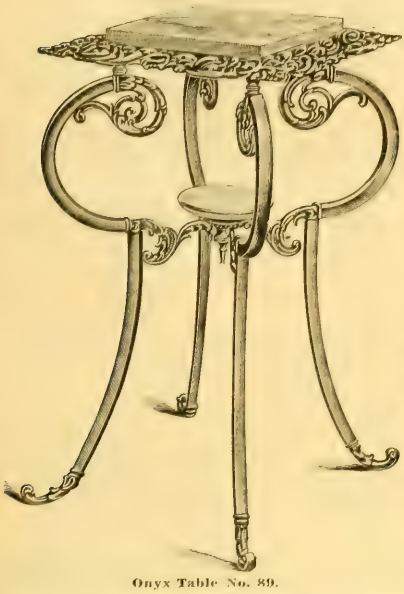
Of ***Feather*** Pillows, Beds, Bolsters, &c., as well as ***Fancy Down Cushions*** and ***Comfortables.*** Also ***Wholesale Dealers*** in all grades of ***Feathers*** and ***Downs.***

1404-1410 AVENUE A, NEW YORK CITY.

WALLACE & SONS, 29 Chambers and 5 Reade Sts., New York,

OPPOSITE CITY HALL PARK.

Established 1848.



Onyx Table No. 89.

Onyx Tables,
Cabinets and
Pedestals,
Banquet and
Piano Lamps,

OF

ARTISTIC DESIGN,
SUPERIOR QUALITY
AND
EXQUISITE FINISH.

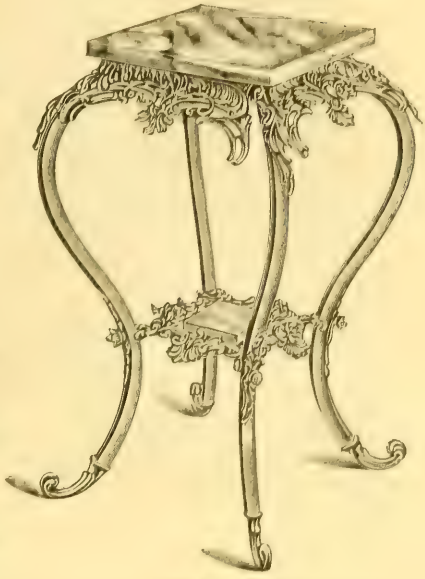
A full line of samples are now ready at our showrooms,

Nos. 29 Chambers and 5 Reade Streets,

OPPOSITE CITY HALL PARK,

NEW YORK.

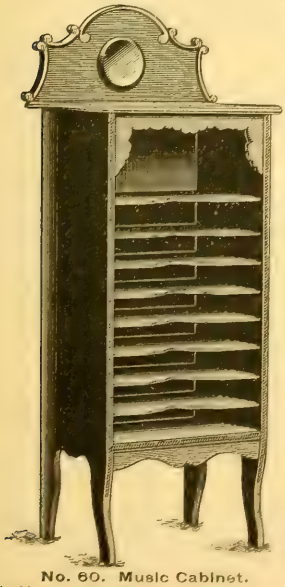
A full line of our goods will be shown at the New York Furniture Exposition, January 14 to February 1.



Onyx Table No. 99.

SMITH & ELLIS, FURNITURE MAKERS,

. . . . SYRACUSE, N. Y. . . . .



No. 60. Music Cabinet.
In Mahogany and Polished Oak. 4 feet 5 inches high, 2 feet wide.
$6.00 each, less 10 per cent. 30 days.

OUR LINE CONSISTS OF

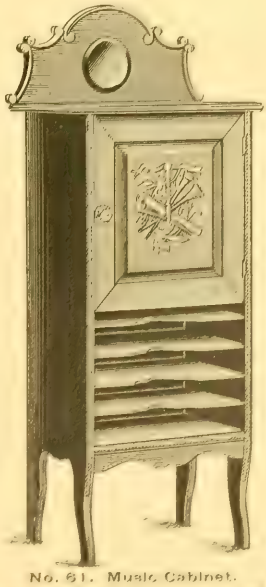


Hall Racks,
Combination Cases,
Book Cases,
China Closets,
Ladies' Desks,
Cylinder Desks
and Tables.

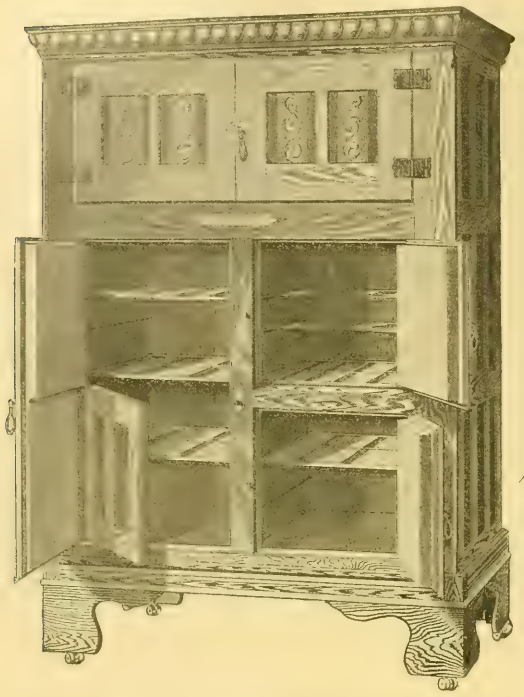
Special Low Freight Rates To All Sections.

Our facilities for manufacturing cannot be equaled in New York State. We carry a large stock on hand and guarantee to fill all orders promptly.

SEND FOR OUR CATALOGUE.



No. 61. Music Cabinet.
In Mahogany and Polished Oak. 4 feet 5 inches high, 2 feet wide.
$7.00 each, less 10 per cent. 30 days.



THE . . ALASKA

REFRIGERATORS

Make Friends for the Dealers Handling Them.

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Write for Catalogue and Prices.

.. ..

The Alaska Refrigerator Co.,

MUSKEGON, MICH.

JAMESTOWN FURNITURE, CO.

MANUFACTURERS OF

JAMESTOWN, N. Y.

Parlor and Library TABLES, Etc.

Duplicate Orders by mail from Canada, Maine, Texas and California are a guarantee that our goods give perfect satisfaction. A sample order will prove the above assertion.

Represented in New York by S. D. O'MARA, 148 Atlantic Avenue, Brooklyn; Philadelphia, Washington and Baltimore by B. F. RICHARDSON, Philadelphia, Pa.; the Eastern States by C. O. LINDERGREN, one of the firm.

Catalogue now ready. . . . . .

. . . Send for one and mention *Furniture Trade Review.*

OUR LEADERS.

No. 96, 16x16, $8.00 per Dozen.
No. 102, 20x20, 10.00 "
No. 103, 24x24, 12.00 "

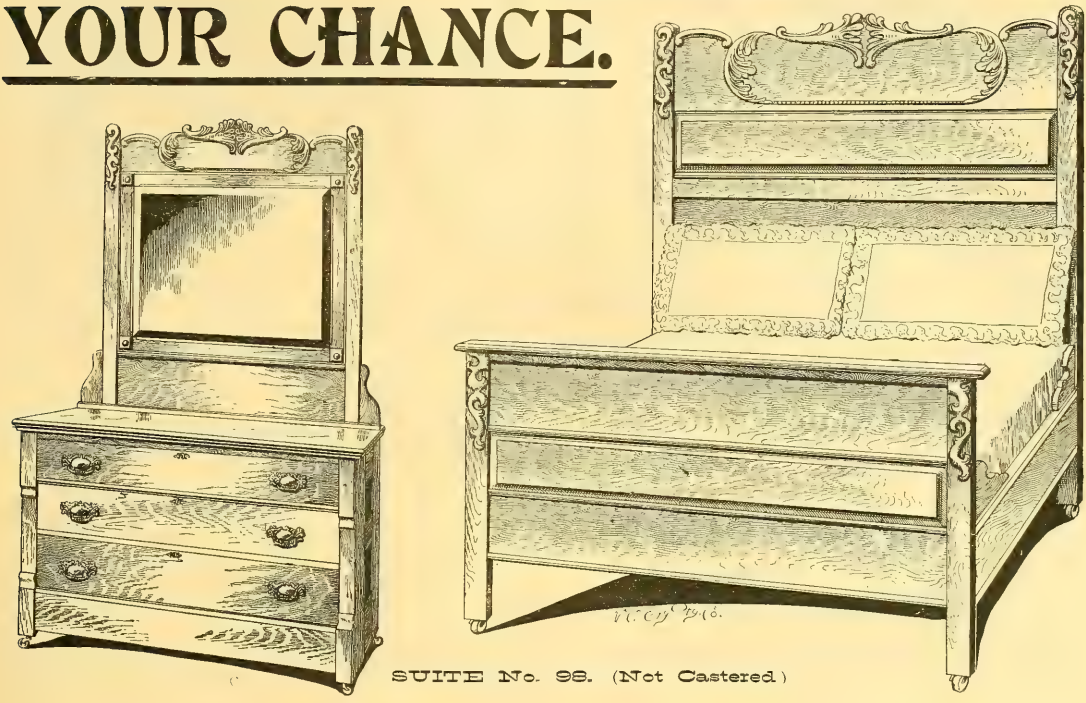
Oak, Imitation Mahogany.

K. D. OR SET UP.

We Will Exhibit Our Line at the New York Exposition in January.

NOW IS YOUR CHANCE.

FOR DECEMBER ONLY we make the unprecedented offer below to close out style.



SUITE No. 98. (Not Castered)

ANTIQUE ASH. Dresser 20 x 42; Commode 17 x 30;
Bed 6 ft. high, 4 ft. 6 in. wide.

24 x 30 German Bevel Plate in French Dresser, at **10 FOR $100** . . PER SUITE. . .

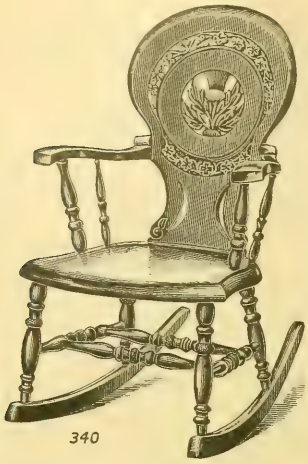
18 x 40 German Bevel Plate in Cheval Dresser, at **9 FOR $100** . . PER SUITE. . .

This offer is for the month of December only, and no order will be accepted for these suites in less than $100 lots. Terms: Net 60 days, f. o. b. factory.

Our new and extensive line for the Spring in Oak, Ash and Imitation Mahogany, and ranging in price from Ten to Thirty Dollars, has never been equaled, SEE IT BEFORE BUYING.

The West Michigan Furniture Co.,

HOLLAND, MICH.

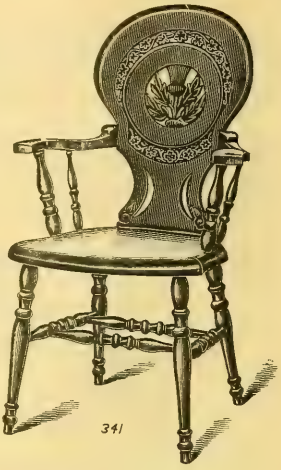


This Rocker is $7.00.

Here Are Two of Our . . . NEW THINGS, And of course . . . . . GOOD THINGS.

We will have about sixty-five designs in polished wood seats, imitation mahogany and red birch at the New York Exposition, January 14. See our agents there.

Both in Quartered Oak, Imitation Mahogany or Red Birch.



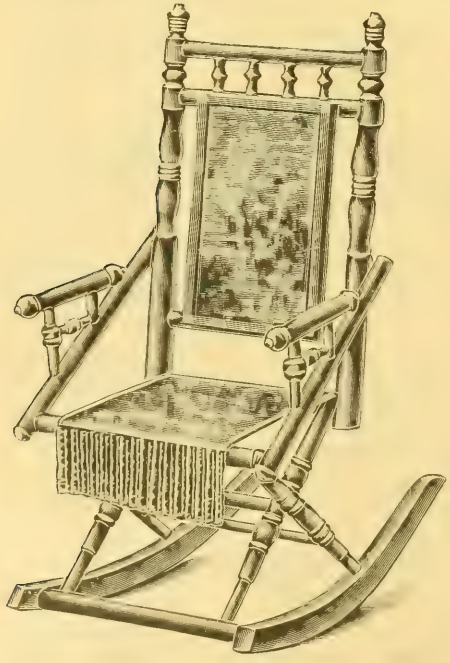
This Chair is $6.50.

WILKINSON & EASTWOOD, Binghamton, N.Y.

E. W. KELLEY,
5 Cambridge Street, Boston,
Agent for New York State and New England.

H. R. MAY,
170 Madison Street, Brooklyn,
Agent for New York and Vicinity.

HARTMEIER & SONS, Paterson, N. J.



THIS IS Our No. 93 Carpet Seat and Back



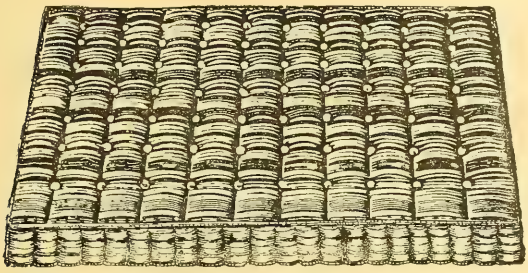
Child's Rocker.

IT HAS BEEN KEEPING US BUSY TO TURN THEM OUT FOR THE HOLIDAYS. . . . .

ONLY A FEW MORE OF THEM LEFT AT **60 Cents** NET CASH.

Place your orders early before they are all gone, and if you haven't received our Holiday Sheet send for it at once.

☞ Remember, too, that we have a long line of other goods.



Model Bedding House,

FRED. P. ELSBREE, Propr.,

ATHENS, PA.

— MANUFACTURER OF —

All Kinds of MATTRESSES

KNOWN TO THE TRADE.

Hair Mattresses, Cotton Mattresses, Fibre Mattresses, Husk Mattresses, Excelsior Mattresses, Combination Mattresses.

MANUFACTURER OF

ALL GRADES OF EXCELSIOR.

WHOLESALE DEALER IN

Excelsior, Ticking, Husk,
Cotton, Tufts, Burlaps,
Fibre, Twine, Feathers.

WITHOUT one exception I carry everything that is wanted in the mattress line, and can furnish you the best goods for the least price of any factory running. My goods are all warranted, and warranted to be worth one hundred cents on the dollar.

A sample order will convince you that this advertisement is true.

Times are hard and prices easy.

Send for Price List and Samples.

FRED. P. ELSBREE,

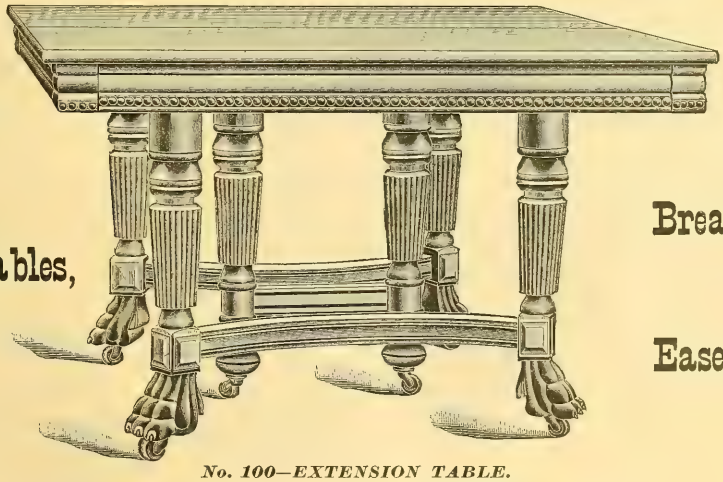
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ST. JOHN'S MANUFACTURING CO.,

ST. JOHN'S, MICH.

THE LARGEST EXTENSION TABLE FACTORY ON EARTH!

New and Catchy Designs —IN— **Extension Tables, Stands, &c.**



Breakfast Tables, Easels, &c.

No. 100—EXTENSION TABLE.

QUARTERED OAK. 8, 10, 12 AND 14 FEET LENGTHS. TOP 48 BY 48 INCHES.

YOU CAN SEE A FULL LINE OF SAMPLES AT THE WAREROOMS OF

FREDERICK GOLL, 175 & 177 Canal Street, NEW YORK.

E. E. MARCY, Hartford, Conn., New England Agent

NO, BUSINESS IS NOT DULL WITH US.

UPHOLSTERED COBBLER

CANE, SADDLE AND WOOD SEAT

CHAIRS

A continued and increasing demand is the best indication of success.

Send for our Catalogue. Newest and latest designs on the market.

NEW ENGLAND SALESMAN,
ROBERT C. BENNETT.

TIDIOUTE CHAIR CO., Limited,

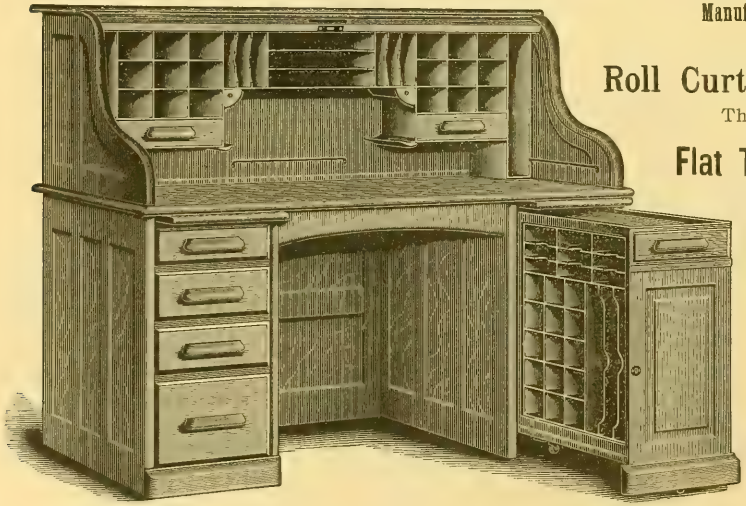
FACTORY AND SALESROOMS, TIDIOUTE, PA.

RAND & LEOPOLD DESK CO.,

Successors to NORTHWESTERN FURNITURE CO.

BURLINGTON, IA., U. S. A.,

Manufacturers for the Trade only.



Roll Curtain OFFICE DESKS,
Thirty-five styles and sizes.

Flat Top OFFICE DESKS,
Sixteen styles and sizes.

Single and Double
STANDING DESKS,
Twelve styles and sizes.

Medium and High Grade
OFFICE TABLES,
Fourteen styles and sizes.

Five Styles
OFFICE CABINETS.

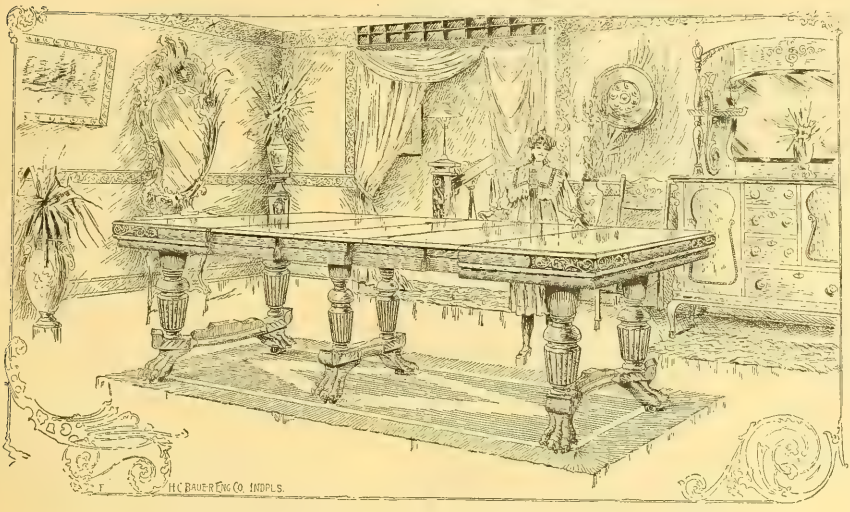
☞ Let us know your wants and we can supply you at **PRICES TO MEET ANY COMPETITION ON GOODS OF EQUAL QUALITY.** Our goods always give satisfaction.

GOODS NOW READY FOR SHIPMENT. CATALOGUES NOW READY.

NO GOODS AT RETAIL.

Glanton's Automatic Extension.

YOU TURN THE CRANK, WE DO THE REST.



TAKES CARE OF ITS OWN LEAVES.

Made in 8, 10 and 12 Feet Lengths.

J. A. GLANTON,

COLUMBUS, IND.,

SOLE MANUFACTURER OF

Glanton's Automatic Extension Table.

AND MANUFACTURER OF

Common Extension Tables,

HALL TREES

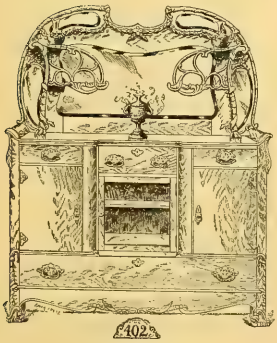
AND

LADIES' DESKS.

ASK FOR CATALOGUE.



MUSIC CABINET.



SIDEBOARD.

A CAREFUL BUYER

Wants a Large Line to Select From.

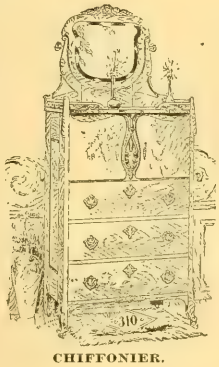
Send for our Catalogue showing these and 300 more designs of Fancy Cabinet Ware and Wooden Ware specialties, and you will be able to select what your trade demands at the lowest prices. If you think this is boasting, ask our competitors, and see how nervous they look at the mention of our name.

The Udell Works,

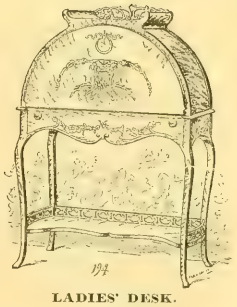
A. A. BARNES, Prop.,

North Indianapolis, Ind.

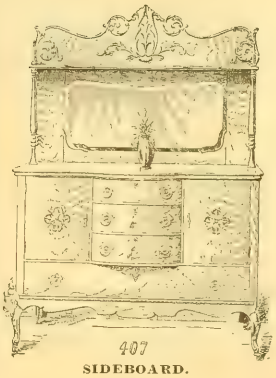
Mention THE REVIEW.



CHIFFONIER.



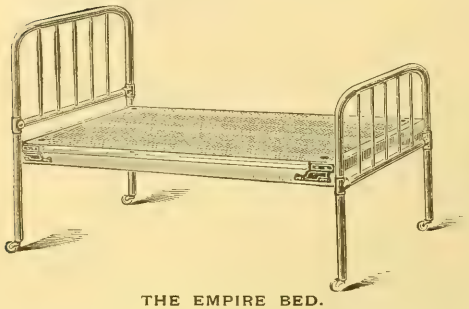
LADIES' DESK.



SIDEBOARD.

THE "REPUBLIC" BOWS TO

The "EMPIRE."



THE EMPIRE BED.

NOT only the REPUBLIC but the WHOLE WORLD acknowledges that in the EMPIRE Bed we have distanced all competitors. It is called for by citizens and public institutions representing all forms of government, and in NO CASE has it failed to add to its great fame, already widespread.

Its STYLE, STRENGTH and SIMPLICITY commend it to all users, and after being set up EVERY PIECE remains firm and stationary. In the hospital or public institution experience has demonstrated that no patient, no matter what his condition may be, can break or move any rod or piece in the bed. Not a piece of WOOD or CAST IRON is used in any shape in its construction. Composed entirely of STEEL and WROUGHT IRON, every rod is MILLED, each end RIVETED into COUNTERSUNK HOLES and ground off SMOOTH, making it the LIGHTEST and STRONGEST BED EVER OFFERED THE PUBLIC. No cheap WOVEN WIRE on this bed, nothing but the BEST FABRIC. All of our beds can be made FOLDING if desired, as we HOLD and OWN different patents covering ALL THE FOLDING DEVICES used on our goods. Our beds all have our attachment for TAKING UP or LETTING OUT the fabric to ANY DEGREE OF TENSION required.

Send to us for special prices by the quantity for your PUBLIC INSTITUTIONS. We paint all our goods any color desired.

Watch this space in the next issue and you will see

= = = **SOMETHING DIFFERENT.**

FACTORIES AT UTICA AND ONIEDA, N. Y., U. S. A.

Comstock Manufacturing Co.,

UTICA, N. Y.



A. LINCOLN & SON,

PHILADELPHIA.

Chamber Suites,
Ladies' Desks,
Toilet Tables.

ALL WOODS,
EXQUISITE STYLES,
POPULAR FINISHES.

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Photos and Prices on Application.

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COMPLETE DISPLAY OF NEW 1895 PATTERNS IN OUR WAREROOMS AFTER JANUARY 1.

409=415 BROWN ST.

CRON, KILLS & CO., PIQUA, OHIO.

Medium and

Low Priced

WARDROBES

A Specialty.

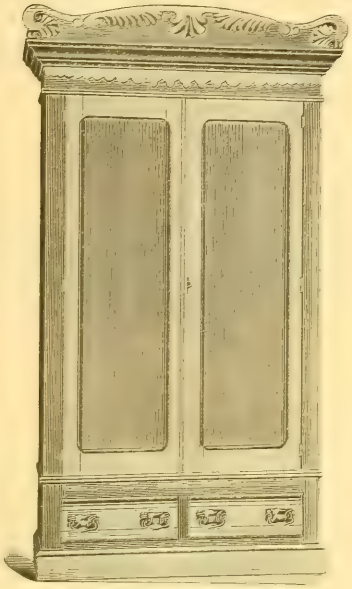
Send for our new 1894 Catalogue.

GOODS ON EXHIBITION AT

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No 119. OAK WARDROBE.
8 ft. 9 in. wide; 1 ft. 5 in. deep; 7 ft. 6 in. high.

We Make More

WARDROBES

Than any other concern in the world.

Our line cannot be beaten.

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154 and 155 Michigan Ave.,

Chicago, Ill.

WEAR & SCOTT, Agents.



LOOK OUT FOR THE WINNERS.

THEY ARE COMING.

EARLY IN JANUARY.

Our new line of money makers, consisting of odd Dressers and Chiffoniers in Curly Birch, Mahogany and White Enamel, with brass and iron standards to go with Brass and Iron Bedsteads; Curly Birch and Mahogany Chamber Suites; Curly Birch, Mahogany and Oak "Success" Combination Folding Beds; Curly Birch, Mahogany and Oak Combination Cases; also Office Desks, Typewriter Cabinets, Table Washstands, etc.

They can be seen at OUR NEW YORK EXPOSITION,
175 Canal Street, Fred'k Goll, Agent;

At our Chicago Showroom, 154 Michigan Avenue,
Wear & Scott, Agents;

And at our large and comfortable Showroom
at our Factory at Rockford, Illinois.

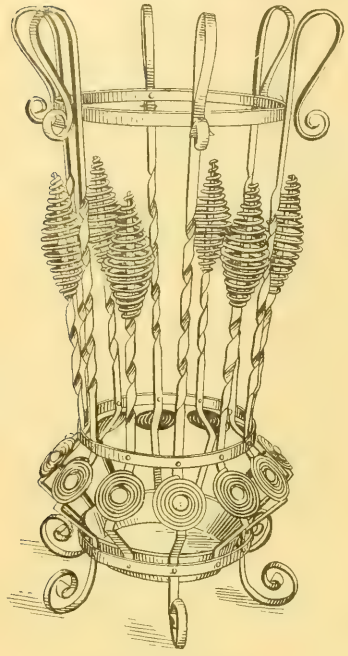
FOREST CITY FURNITURE CO.

WROUGHT IRON NOVELTIES.

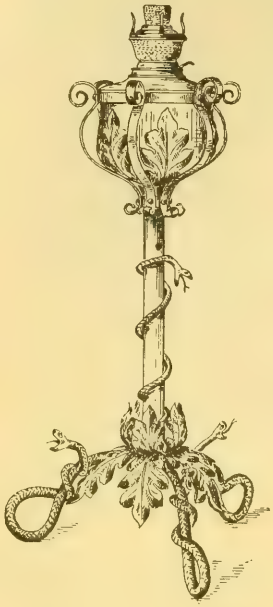
Banquet Lamps, Candelabras, Princess Lamps, Umbrella Stands, Tables and Corner Cabinets attractively made.

Rapid Sellers at Profitable Prices.

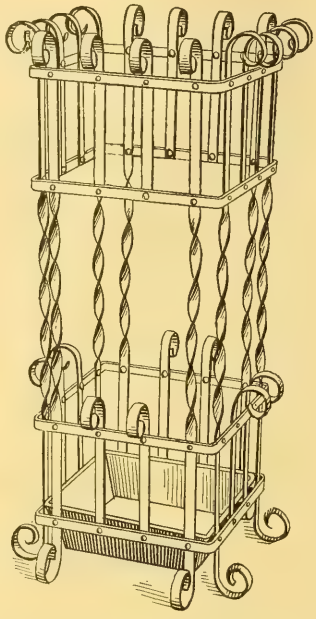
SEND FOR NEW CATALOGUE.



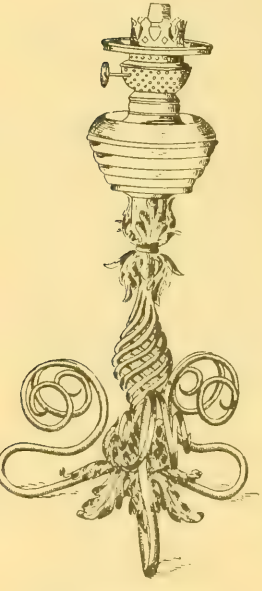
No. 510.—Umbrella Stand.



No. 215.—Banquet Lamp.



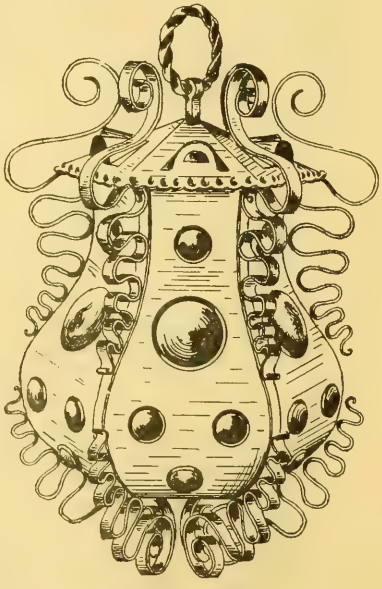
No. 503.—Umbrella Stand.



No. 39.—Princess Lamp.



No. 1000.—Princess Lamp and Bracket.

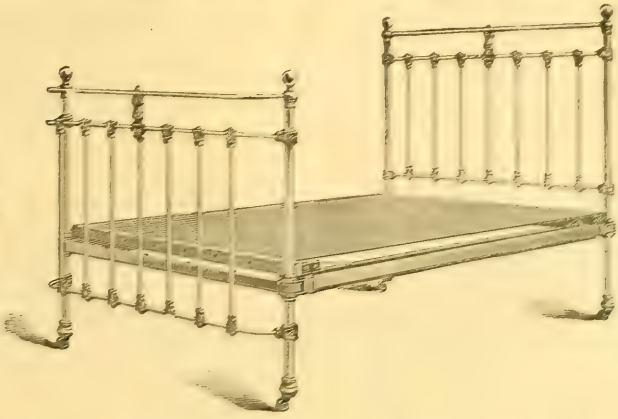


No. 1400.—Lantern.

WROUGHT IRON NOVELTY CO., 23D AND FILBERT STREETS, PHILADELPHIA, PA.

BOLL BROS. MFG. CO., INC.,

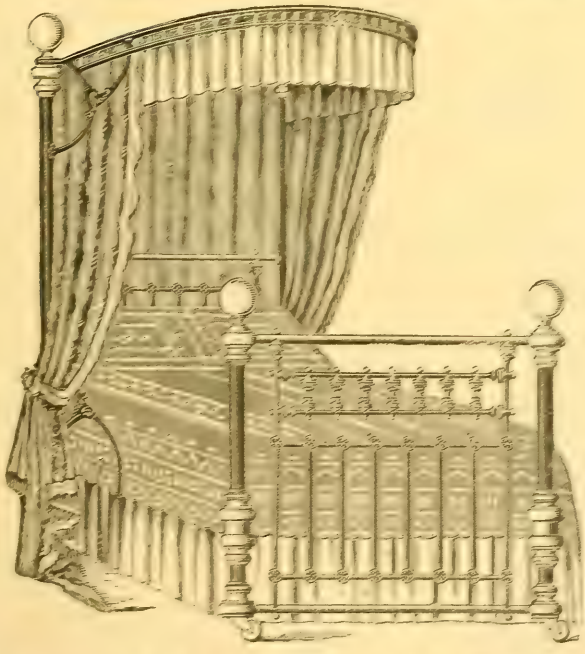
CHAS. S. BOLL, - Pres.
JNO. W. BOLL, - Treas.
WM. A. BOLL, - Sec'y.



ESTABLISHED 1885.
INCORPORATED 1893.
CAPITAL, - $100,000.00.

BRASS AND ENAMELED BEDSTEADS.

WE MAKE
THE LARGEST LINE
OF
BRASS AND ENAMELED
BEDSTEADS
AND BEDDING
IN THE UNITED STATES.



A 140 PAGE
DESCRIPTIVE
CATALOGUE
WITH
PRICE LIST AND
DISCOUNTS
SENT ON APPLICATION

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OFFICE AND WORKS:
10th St., Mulberry St. and P. & R. R.R.

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New York and Pennsylvania,	GEO. F. JOYCE.
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Philadelphia, Baltimore, Washington, &c.,	LEON STRAUSS.
New York City, Brooklyn, Jersey City, &c.,	H. L. RULISON.
Pacific Coast,	W. H. ZINNS.
Middle and Western States and Canada,	J. W. SWEETING.

Novelty Manufacturing Co.,

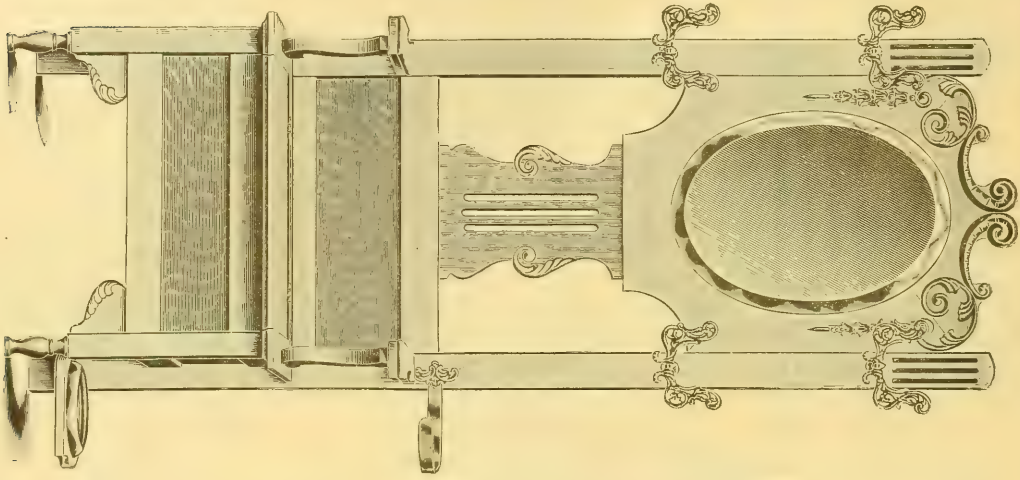
SYRACUSE, N. Y.

MANUFACTURERS OF

SIDEBOARDS
. . . AND . . .
HALL RACKS.

Send for Catalogue before buying elsewhere.

Call on us at the New York Exposition, January 14 to February 1.



No. 104.—HALL RACK.

The Finest Line Manufactured.

BURROWS BROS. & CO., LIMITED,

Established 1856.

Picture Rocks, Penna.

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CHIFFONIERS, ... } Curly Birch.
LADIES' DESKS, ...

BUREAUS AND COMMODES, . . . IN WHITE ENAMEL.



No. 387A.

All New and Attractive Designs.

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Watch Our Advertisement Next Issue. . . . . .

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JAS. O'BRIEN, 124 Market Street, Philadelphia, Philadelphia and Washington Representative.

LIST OF EXHIBITORS.

C. H. Medicus & Co., Brooklyn, N. Y.
Novelty Mfg. Co., Syracuse, N. Y.
I. H. Dewey Furniture Co., Rochester, N. Y.
George Heyman, New York City.
C. A. Dorney Furniture Co., Allentown, Pa.
Burdett Chair Mfg. Co., Keene, N. H.
Keystone Chair Works, Union City, Pa.
Hall & Lyon Furniture Co., Waverly, N. Y.
New Athens Furniture Co., Athens, Pa.
Krenrich & Kemmer, New York City.
W. M. Lyons & Co., New York City.
Williamsport Furniture Co., Williamsport, Pa.
Munk & Roberts Furniture Co., Connersville, Ind.
Adams Furniture and Mfg. Co., Adams, N. Y.
A. D. Martin, Chicago, Ill.
Ferguson Bros., New York City.
S. P. Porter, New York City.
Foster Bros. Mfg. Co., Utica, N. Y.
J. E. Haberer, Lowville, N. Y.
Cooper & McKee, Brooklyn, N. Y.
Merriam, Hall & Co., North Leominster, Mass.
American Chair Mfg. Co., Brandt, Pa.
Burt Bros., Philadelphia, Pa.
Decatur Furniture Co., Decatur, Ill.
R. J. Ehlers, New York City.
Smith & Ellis Co., Syracuse, N. Y.
Wilkinson & Eastwood, Binghamton, N. Y.
Standard Furniture Co., Herkimer, N. Y.
Hamilton Furniture Co., Philadelphia, Pa.
L. Abrahams, New York City.
J. P. Gaylord, New York City.
A. H. Heilman & Co., Williamsport, Pa.
Harrisburg Furniture Mfg. Co., Harrisburg, Pa.
Sextro Furniture Co., Cincinnati, Ohio.
Miller Table Co., West Farmington, Ohio.
R. S. Kingman, Brooklyn, N. Y.
United States Feather Down Co., New York City.
J. K. Rishel, Hughesville, Pa.
Binghamton Chair Co., Binghamton, N. Y.
New York Carriage Co., New York City.
W. B. Keeney, Somerville, Mass.
E. J. Schneck & Sons, Allentown, Pa.
John Danner Mfg. Co., Canton, Ohio.
Simon H. Bodenheim, New York City.
The Andrew Homan Co., New York City,
Bendit, Drey & Co., New York City.
Burrows Bros. & Co., Picture Rocks, Pa.
Jamestown Desk Co., Jamestown, N. Y.
George Hunzinger & Son, New York City.
Elliott Furniture Co., Charlotte, N. C.
Artistic Bronze Co., New York City.
Rome Furniture Co., Rome, Ga.
Framke & Sievers, Chicago, Ill.
Aimone Mfg. Co., New York City.
Chautauqua Desk Co., Jamestown, N. Y.
J. Healy & Co., New York City.
Standard Caster and Wheel Co., New York City.
Spencer, Barnes & Stuart, Benton Harbor, Mich.
E. Schloss & Co., New York City.
Youngsville Mfg. Co., Youngsville, Pa.
A. Cutler & Son, Buffalo, N. Y.
Jamestown Furniture Co., Jamestown, N. Y.
Peake & Butler, New York City.
Hastings Table Co., Hastings, Mich.
Otto Furniture Co., Williamsport, Pa.
S. D. O'Mara, Brooklyn, N. Y.
Tidioute Chair Co., Tidioute, Pa.
Jamestown Lounge Co., Jamestown, N. Y.
Indiana Furniture Co., Connersville, Ind.
Leggatt-Groves Co., New York City.
G. H. Bear & Co., Allentown, Pa.
The Barlow-Kent Co., Urbana, Ohio.
Morgan Mfg. Co., Jamestown, N. Y.
O. L. Hall, Syracuse, N. Y.
Amberine Varnish Works, Brooklyn, N. Y.
Oliver Bros., Lockport, N. Y.
Ranney Refrigerator Co., Greenville, Mich.
Skandia Furniture Co., Rockford, Ill.
S. Haubenstock, New York City.
Reliable Furniture Co., Baltimore, Md.
Buckeye Chair Co., Ravenna, Ohio.
W. H. Hickerson, New York City.
Yeager Furniture Co., Allentown, Pa.
Combination Commode Co., Portland, Me.
National Furniture Co., Atlanta, Ga.
Norwich Cabinet Co., Norwich, N. Y.
George P. Freeman, New York City.
Langslow, Fowler & Co., Rochester, N. Y.
Sikes Chair Co., Buffalo, N. Y.
Connersville Cabinet Co., Connersville, Ind.
Watson & Karsch Mfg. Co., New York City.
S. A. Smith & Co., Brattleboro, Vt.
White & Spate, New York City.
Wallace & Sons, New York City.
Talbot & Mason, Philadelphia, Pa.
New Haven Chair Co., New Haven, Conn.
Louis Mayer, New York City.
Veneer Seating and Church Furniture Co., Brooklyn, N. Y
Crocker Chair Co., New York City.
Josiah Partridge & Sons, New York City.
Crone & Gosline, Brooklyn, N. Y.
Lewisburg Furniture Co., Lewisburg, Pa.
Mankey Furniture Co., Emporium, Pa.
C. E. Cumings & Co., Boston, Mass.
J. E. Pearce & Co., New York City.
Adams & Elting Co., Chicago, Ill.
Foster, Merriam & Co., New York City.
Elmira Table Co., Elmira, N. Y.
Ullman Mfg. Co., New York City
Stickley & Brandt Chair Co., Binghamton, N. Y.
Adler Veneer Seat Co., Brooklyn, N. Y.
Bloomsburg Furniture Co., Bloomsburg, Pa.
F. A. Whitney Carriage Co., Leominster, Mass.
Rueter Furniture Co., Allentown, Pa.
John Boyd, Boston, Mass.
Richard J. Keppel, Norwich, N. Y.
Star Furniture Co., Rockford, Ill.
Richard H. Krall & Co., Allentown, Pa.
Blum, Toch & Co., New York City.
Belding Mfg. Co., New York City and Belding, Mich.
Ira T. Clements, Sunbury, Pa.
Steinman & Mayer Furniture Co., Cincinnati, Ohio.
Rockford Desk and Furniture Co., Rockford, Ill.
Standard Mfg. Co., Cincinnati, Ohio.
Mendel Singer, New York City.
Fawcett Bros., New York City.
Rockford Chair and Furniture Co., Rockford. Ill.
M. Samuels & Co., New York City.
Ottawa Furniture Co., Holland, Mich.
H. Sierer & Co., Chambersburg, Pa.
Newburgh Reed Co., Newburgh, N. Y.
Ionia Furniture Co., Ionia, Mich.
West Michigan Furniture Co., Holland, Mich.
Knoxville Furniture Co., Knoxville, Tenn.
Atlas Furniture Co., Jamestown, N. Y.
McClinchie & Co., New York City.
Wakefield Reed Chair Co., Wakefield, Mass., and New York City.
Bridgeport Wood Finishing Co., New Milford, Conn.
Adams & Westlake Co., Chicago, Ill.
Highland Furniture Mfg. Co., Newburgh, N. Y.
Chas. F. Rollinson, Buffalo, N. Y.

A MARKET

Embracing every need of the Retail Dealer is offered the Trade in the

Eighth Semi-Annual
. AMERICAN .
FURNITURE MANUFACTURERS' EXPOSITION,

Industrial Building, Lexington Ave., 43d and 44th Sts.,

NEW YORK CITY,

January 14 to February 1, 1895,

INCLUSIVE (THREE WEEKS),

Including Spring lines of the

LEADING EASTERN,
WESTERN and
SOUTHERN FACTORIES.

OPEN TO THE TRADE

ONLY.

Being strictly a wholesale market

Positively No Ladies Admitted.

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C. H. Medicus & Co., Brooklyn.

JOHN M. KARSCH, *Treas.*
Watson & Karsch Mfg. Co., New York.

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C. E. Cumings & Co., Boston, Mass.

S. P. PORTER,
Lewis-Porter Cabinet Co., Indianapolis.

F. P. WILLIAMS,
Brooklyn Chair Co., Brooklyn.

LUTHER M. OTTO,
Otto Furniture Co., Williamsport, Pa.

F. N. PAGE,
Williamsport Furn. Co., Williamsport, Pa.

J. D. STEARNS,
Crocker Chair Co., Sheboygan, Wis.

M. M. LINDENSTEIN,
E. Schloss & Co., New York.

J. E. PEARCE,
J. E. Pearce & Co., New York.

CLARENCE G. BROWN,
Novelty Mfg. Co., Syracuse, N. Y.

Corresponding Secretary,
CHAS. E. SPRATT,
New York Industrial Building, New York.

Old Birds

Are not to be caught with chaff. Experienced users of Varnish are not to be caught with an inferior article either. Most of the large furniture makers use our Varnish. Draw your own conclusions.

THE CLEVELAND VARNISH CO.,

Cleveland, Ohio.

BLOOM & GODLEY,

TRENTON, N. J.,

MANUFACTURERS OF

THE FAMOUS

Silver and Japan King Bed Spring.

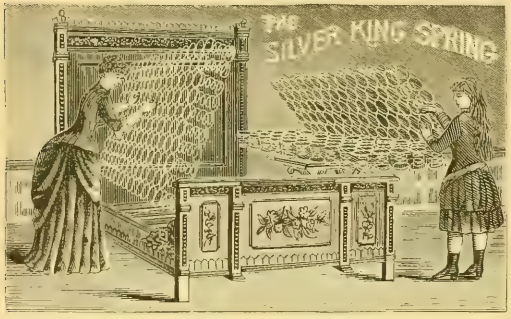
SOLE OWNERS OF THE PATENT.

ALSO MANUFACTURERS OF

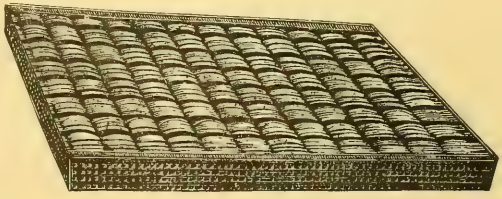
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OF ALL KINDS.

The Trade supplied with Feathers of every grade.



THE SILVER AND JAPAN KING.



SEND FOR SAMPLE OF OUR

Eureka Cotton Felt Mattresses.

WE MAKE A SPECIALTY OF

COTTON FELT CHURCH CUSHIONS.

SEND FOR ILLUSTRATED CATALOGUE.

BLOOM & GODLEY, - TRENTON, N. J.

Thousands are using our

FURNITURE POLISH

Are you?

TRADE MARK C.W.F. Co. MANUFACTURERS OF WOOD FINISHING MATERIALS CHICAGO

CHICAGO WOOD FINISHING CO., Chicago.

THE
FURNITURE TRADE REVIEW
AND
INTERIOR DECORATOR.

VOL. XV. NEW YORK, DECEMBER 10, 1894. COPYRIGHT 1894, BY REVIEW PUBLISHING COMPANY. NO. 2.

THE
FURNITURE TRADE REVIEW
AND
INTERIOR DECORATOR.

Established November, 1880.

WILLIAM BERRI - - - EDITOR.

ISSUED MONTHLY
— BY THE —
REVIEW PUBLISHING COMPANY,

SHEPPARD KNAPP, President. EDWARD H. BAILEY, Treasurer.
EUGENE D. BERRI, Vice-President.

335 BROADWAY, NEW YORK.

(Telephone Call—"Franklin, 885.")

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Changes of Copy for Advertisements must be in hand not later than the first of the month.

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☞ *All Checks, Money Orders, &c., to be made payable to order of the Treasurer.*

Correspondence and articles in conformity with the tenor of this journal are solicited.

On file at the United States Exchange, London, England.

[Entered at New York Post Office as Second Class Matter.]

ADVERTISERS' DIRECTORY, PAGE 51.

NATIONAL FURNITURE MANUFACTURERS' ASSOCIATION.
(Organized at Grand Rapids, January 29, 1889.)

President—Otto Stechhan, Indianapolis.
Secretary—T. B. Laycock, Indianapolis.
Treasurer—August Heuer, Chicago.
Vice-Presidents—C. L. Gamer, Chicago.
S. C. Small, Boston.
N. H. Foster, St. Louis.

NEW YORK FURNITURE TRADE ASSOCIATION
62 BOWERY.

Secretary and General Manager—Robert P. Lyon.

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150 CANAL STREET.

President—C. H. Medicus.
Vice-President—Theo. J. Palmer.
Secretary—Geo. M. Jacques.
Treasurer—Francis M. Jaeger.

Board of Directors.

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G. Schrenkeisen, L. Foreman Fechtman, M. F. Schrenkeisen
Frank Rhoner, Geo. D. Wagner, Frank A. Hall,
John E. Foster, John Barnutz.

NEW ENGLAND FURNITURE EXCHANGE,
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Secretary—P. B. Fiske.
Credit Manager—Robert P. Lyon.
First Vice-Pres.—George M. Bent.
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THE BUSINESS OUTLOOK.

THERE has undoubtedly been some decrease in the volume of the furniture trade during the past thirty days, but the decrease is a normal one, and was expected. It is now the season, so to speak, "between hay and grass," and no great amount of business can be reasonably expected before the spring trade opens.

There are many indications that point to the fact that business confidence has been re-established, and among these is the significant one that manufacturers are hard at work preparing lines of all kinds of furniture on a larger scale than has been the custom before for many months. There is ample evidence in hand to show that stocks are very light among the retail stores, and that good orders can be expected just as soon as trade opens in the early spring. The great number of intending exhibitors at the approaching New York Exposition clearly demonstrates the favorable view that is taken of the state of trade and a prosperous year to come.

IMPORTANT INSURANCE DECISION.

THE first of a series of suits brought by George Solomon, assignee of the firm of Henry Thoesen & Co., carpet and furniture dealers, at 797 and 799 Third avenue, this city, to recover upon a policy of insurance for $2,500, issued by the Continental Fire Insurance Company, was tried on the 21st ult. before Judge Gildersleeve and a jury in Part II. of the Superior Court, and resulted in favor of the insurance company.

Thoesen & Co.'s warehouses were destroyed by fire on December 10, 1893. The firm carried policies of insurance aggregating $25,000 in the following companies, ranging from $1,000 to $2,500 in each: Continental Fire Insurance Company, Caledonia, Columbia, Rochester, New Hampshire, Michigan Fire and Marine Grand Rapids, Albany and Glens Falls.

The company did not deny issuing the policy, but claimed that it became invalid by reason of the neglect of the plaintiff to notify it promptly of the loss.

The policy issued by the defendant in the case decided, as well as the other policies, has a clause which provides that the failure of the insured to give imme-

diate notice of the fire and loss renders the policy of insurance invalid. The defendant claimed that such notice was not given until fifty-eight days after the fire took place.

The suit was regarded as a test case, as the defense is the same in all the suits. The defense put forward by the companies is one which has great interest for every policyholder in fire companies. There was doubtless no intentional neglect shown in the failure immediately to notify the insurance companies of the destruction of Thoesen & Co.'s building; nevertheless the companies interested were prompt to take advantage of the failure, and it will be well for every business man to keep this case well in mind.

TO EXTEND AMERICAN TRADE.

A CONFERENCE of American manufacturers has been called for January 22, at Cincinnati, for the following purposes.

First—The advocacy of carefully considered legislation, to encourage manufacturing industries of all classes throughout the country.

Second—The discussion of ways and means whereby trade relations between the United States and foreign countries may be developed and extended.

Third—The establishment in South American capitals and other desirable points of permanent expositions for the display of American products.

Fourth—Such other topics as may be agreed upon by the convention.

It is desired that this convention shall be non-political, non-partisan and non-sectional. The invitation is without limit as to number of attendants, and is cordially extended not only to accredited delegates from organized exchanges, representing manufacturing interests, but to any individual manufacturer who may have the promotion of the general good by organized efforts sufficiently at heart to be willing to meet with the organizers.

The committee of the Manufacturers' Association to whom correspondence should be addressed is composed of W. T. Perkins, Frederick Pentlarge, B. W. Campbell, H. C. Yeiser, and Chas. F. Thompson.

EDITORIAL COMMENT.

GRAND RAPIDS furniture men will use their best efforts to have the coming Legislature abolish the furniture factory at the Ionia State House of Correction on the ground that it is injuring their business.

*

THE attention of REVIEW readers is called to the large list of exhibitors at the coming New York Furniture Exposition in this city. The list will be found in the American Furniture Manufacturers' Exposition Association advertisement, which appears in this issue. The approaching Exposition promises to prove more successful than any that has yet been held.

*

UNITED STATES MINISTER MCKENZIE has notified the State Department that the Government of Peru has issued two decrees affecting customs duties, one of which increases the rates of duty on a large number of commodities, including agricultural and manufacturing machinery, hardware, furniture, hides, bricks, &c. The cause of this considerable increase is found in the necessity for raising money to suppress the revolution, and the Congress has given President Caceres almost unlimited power to raise revenue.

*

EVERYBODY knows the man who does not believe in the trade journal. There is so few of him that he is easily recognized, and is regarded nowadays as a curio. But his funniest characteristic is the cheerful alacrity with which, when some unfortunate compositor misspells his name, he sits down and indites to the offending journal, generally on a postal card, "I wish you would remember that my name is John Y. Jones and not John Z. Jones." And yet the next day he will solemnly declare that he never reads the trade papers.

*

THE Hudson County, (N. J.,) Undertakers' Association, which has been in "innocuous desuetude" for the past two years, has been resuscitated, and these officers have been elected: Assemblyman Wm. N. Parslow, president; Wm. J. Moran, vice-president; Thos. Hughes, treasurer; Edw. Ziegler, secretary, and C. D. Oldenberg, sergeant-at-arms. The members will appeal to the coming Legislature to pass a bill providing for the appointment by Governor Werts of a committee to examine all persons desirous of entering the undertaking business as to their ability to properly handle the dead.

*

ONE of the largest and strongest trade organizations in the country is the newly incorporated National Wholesale Lumber Dealers' Association, the capital represented by the members being $30,000,000, while the annual business done is over $75,000,000. The officers are:

President, J. W. Robinson, of Robinson Brothers' Lumber Company, North Tonawanda, N. Y.; first vice-president, Robert H. Jenks, of Cleveland, Ohio; second vice-president, E. M. Price, of Price & Hart, New York; treasurer, A. C. Tuxbury, of the W. H. Sawyer Lumber Company, North Tonawanda, N. Y.

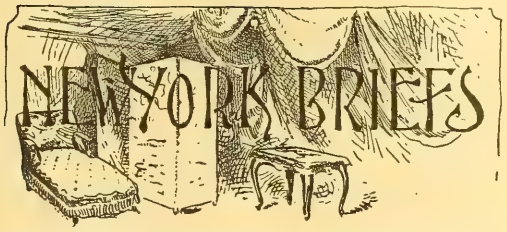
The objects as declared by the by-laws are:

The protection of its members against unbusinesslike methods of wholesale and retail lumber dealers, the debarring of scalpers, the regulation of inspections and credits and the arbitration of disputed matters.

*

IT should be remembered that, under the Ohio law passed last winter and now in force, all partnerships whose firm name does not state the names in full of all the members must file with the clerks of the county courts a sworn statement showing who are the partners. The penalty for not observing the law is that any firm that fails to register under it will have no standing in court in any proceeding it attempts to bring to enforce claims. That is, no matter how clear its rights may be, the court must ignore them if the other party proves that the partnership has not been legally registered.

This is a provision which should be incorporated in the statutes of every State. It does away with a considerable opportunity for fraud, and certainly greatly simplifies the process of discovering the proper parties to serve in actions at law.



—Wesel & Appel are a new firm at 913 Amsterdam avenue.

* *

—A. Marhoffer has opened a furniture store at 160 Beebe avenue, Long Island City.

* *

—Rossi & Patrizi have opened an antique furniture and bric-à-brac shop at 86 Fifth avenue.

* *

—The warerooms of E. Kahn & Co. and other tenants, at 96 Fifth avenue, were damaged to the extent of $9,000 by fire on the 3d inst.

* *

—The firm of Hilton, Hughes & Co. has dissolved. The business will be continued by J. B. Hughes and Albert B. Hilton under the old firm style.

* *

—Hobson Brothers, furniture and carpet dealers, 308 West 125th street, have enlarged their premises by adding the adjoining building, No. 310 West 125th street.

* *

—J. Bossong & Sons, who have carpet and furniture stores in Avenue B and at Third avenue and Forty-second street, have opened a third establishment at 613 and 615 Third avenue.

* *

—Smith & Ellis, Syracuse, N. Y., have 1,000 feet at the January Exposition for the display of their lines, and it will need all the space to show up their novelties and staples.

* *

—The six story building at 19 and 21 Roosevelt street, the upper three floors of which were occupied as workshops and storage rooms by Heywood Brothers, was gutted by fire on the 24th ult.

* *

—There is big money for dealers who handle the metal goods made by Oscar E. A. Wiessner, of Brooklyn. His line of all sorts of steel and iron furniture is the most complete in the country.

* *

—Creditors of Freeman & Chesebro are notified to appear at the Court of Common Pleas on January 15, at 10:30 A. M., to attest the final settlement of accounts by L. Foreman Fechtman, the assignee.

* *

—The Leggatt-Groves Company, 98 Fifth avenue, now represents Spencer, Barnes & Stuart, of Benton Harbor, Mich., in this market. James O'Brien will have charge of the firm's exhibit at the Exposition next month.

* *

—The Eureka Folding Bed Company, whose salesrooms are at 232 Canal street, this month shows in its advertisement two new patterns in its famous folding beds. The prices attached will make the retailer open his eyes in wonder.

* *

—The Lindley Z. Murray Company has been incorporated to deal in furniture, carpets, &c., at Brooklyn. The capital is $40,000, and the directors are M. H. Murray, of Brooklyn; Hugh J. Drury, New York, and C. T. Murray, Chatham, N. J.

* *

—The receiver for Murray, Conway & Co., Brooklyn, has realized about $30,000 on the assets of that firm, and will soon distribute this amount among the creditors. They will get in this way about 50 cents on the dollar. The court has approved Receiver Langan's account and instructed him to send notices to the creditors of Murray, Conway & Co. that they must file their claims within four weeks. A dividend will be paid the first or second week in January.

* *

—Charles Hyne, a teamster, and Charles Frost, the manager of Whalen Brothers' store, at Wyckoff and Smith streets, Brooklyn, got into a dispute on the 17th ult., and Hyne struck Frost in the face with his fist. Frost's nose was broken. Hyne was arrested and fined $20.

* *

—The Foster Brothers Manufacturing Company, of Utica, N. Y., Baltimore and St. Louis, will occupy 1,500 feet of space at the January Exposition, for the display of its line of spiral spring beds, woven wire mattresses, cots, cribs and cradles. Look them over thoroughly and you will surely buy.

* *

—H. C. F. Koch & Co., of 125th street, West, won the first prize at the Horse Fair for the finest horse in single harness for delivery wagon, the horse counting 60 per cent. and the wagon and appointments 40 per cent. in making the award. The winner was the son of "The Swell," 15.3, six years.

* *

—Before you say good-bye to your wife, draw your expense money or see if your accident policy is all right, look over your portfolio and see if it's in good shape. Photographs don't half show up in a ragged case. C. H. G. Losere, of 188 Grand street, will fix you up all right and do it promptly.

* *

—Any firm that has been in existence over half a century, as Chase, Roberts & Co., of Brooklyn, have, ought certainly to know their business. Though the house is an old one the present members are fin de siècle gentlemen. There may be butterflies in the amber from which their varnish is made, but there are no flies on them.

* *

—The action brought by Frank S. Allen, a judgment creditor, against Napoleon and Cyriac Du Brul, to set aside as fraudulent a bill of sale executed on June 30, 1892, from Cyriac to his brother, Napoleon, of the business, stock and fixtures of the International Feather and Down Company, at 520 and 522 West Twenty-fourth street, has been dismissed by Justice Russell, of the Supreme Court.

* *

—The sheriff has taken charge of the store of Kling & Falkenstein, doing business as the Harlem Furniture Company at No. 1248 Third avenue, on an execution for $1,817 in favor of Philip Kling, to whom they confessed judgment for money loaned. The partners are A. Edward Kling and Martin Falkenstein, and they began business on January 1 last, Mr. Kling having been identified with the trade for several years previously.

* *

—On the 5th inst. Francis H. Wilson, of Brooklyn, was appointed temporary receiver of the Office Furniture Supply Company, of Nos. 134 and 136 Grand street, on the application of Directors James D. Tucker, George C. Gillespie and Joseph B. Bostwick, all of Brooklyn, in proceedings for a voluntary dissolution of the company. The liabilities are $3,637; assets, $2,220. The company was incorporated in February, 1893, with a capital stock of $15,000, of which $8,300 was paid in. James D. Tucker is president.

* *

—Case Summers, representing Langslow, Fowler & Co.; John Campbell, of the Herkimer Manufacturing Company; J. M. Stevenson, of the Stickley & Brandt Chair Company, and John A. Mann, the well-known reed chair agent, met one evening last week at the Continental Hotel, in this city. All the men are well known and popular. During the two hours which they passed in each other's company there was not made even a whitewashed exaggeration regarding sales, nor was there any remark made about the singular merits of the

goods which each man was partial to. The gentlemen have all left the city now, so it is impossible to bring any corroboration of this statement at the present time.

* *

—The Hastings Table Company, of Hastings, Mich., will exhibit its full line at the New York Furniture Exposition next month, and will in future be represented in this territory by W. M. Lyons & Co., 211, 213 and 215 Canal street.

* *

—The Conover Fireplace Manufacturing Company, of New York city, has been incorporated to manufacture fireplaces, grates, fenders, mantels, furniture, &c.; capital, $50,000, and directors, Alonzo E. Conover, William E. Conover, A. Edward Conover, Jr., Charles J. Coutter and Alex. R. Gulick, of New York city.

* *

—Frederick Goll, 175 and 177 Canal street, has on exhibition an oak dining room suite which is without doubt the finest thing of the kind ever brought to this market. The suite consists of eleven pieces and is called the "Columbia." It is magnificent beyond description, and visitors to this market should go in and look at this great piece of work.

* *

—Brennan & Co., of Brooklyn, are kept busy nowadays filling orders for the holiday trade. Shrewd dealers have found profit in handling their parlor suits, couches and odd pieces. They are especially easy of access for nearby trade, being located at 614 Flushing avenue. If you feel that your competitors are better fixed than you are for old Santa Claus, just cross the big bridge and stock up in time.

* *

—The Yale & Towne Manufacturing Company, of Stamford, Conn., is out with a circular to the trade announcing that from November 19 the general offices of the company will be located in the Stewart Building, No. 280 Broadway, New York. The circular also states that Mr. William F. Donovan has been elected vice-president. The salesrooms at 84 and 86 Chambers street will be continued as in the past.

* *

—Philip A. Finn, the office furniture dealer, who was charged with kissing Miss Clemence A. Jean, whose father owes a bill for goods bought of Finn, was, as reported in our last, merely put under bonds of $300 to keep the peace. Now he has been arrested in a civil action for $10,000 damages for assault. If the judge before whom the suit comes looks at it in the same light as did the magistrate who tried the first case, it is probable that Mr. Jean will not receive enough to settle his account with Mr. Finn for showcases.

* *

—A feature of the coming New York Furniture Exposition will be the display of carpets, rugs, curtains, &c., made by White & Spate, of 259 and 261 Sixth avenue. This firm does a large cut order carpet business and can demonstrate to any furniture dealer that it pays to sell carpets from samples. We urge furniture buyers not to overlook this display, as it will interest those who already handle carpets as well as those who do not. White & Spate are selling agents for the Centennial Mills Ingrains and Brighton Mills Smyrna rugs, two of the best selling and most popular makes of the Philadelphia mills.

* *

—In 1891, when she was not twenty-one years of age, the wife of Daniel McGill bought some furniture of Dreisacker & Co., 2287 Third avenue, on the instalment plan and signed the usual chattel mortgage. After having paid the larger part of the price Mrs. McGill failed to make any further payments, and the dealers replevined and seized the furniture. The replevin proceedings were tried in the Seventh District Court before Judge Fallon, and Mrs. McGill's counsel contended that as Mrs. McGill was a minor the chattel mortgage was void. Judge Fallon so decided and the dealers were compelled to return the goods, and had to pay the cost of the proceedings. As a further consequence McGill sued Dreisacker & Co. for $500 damages.

COSTLY FURNISHINGS.

AT a recent meeting of the Philadelphia Council's Committee on Public Buildings an estimate of the cost of furnishing the new council chambers was read and excited much surprise among the committee. As specimen items in the estimate we present the following:

COMMON CHAMBER.		
One rostrum and president's chair	$1,793.10	
One clerk's desk and three chairs	885.40	
Two tables, 6 feet long	247.00	
One hundred and twenty-three desks for members	19,704.50	
" " chairs for members	15,620.00	
Three desks and three chairs for stenographers	858.00	
Benches for galleries	8,425.00	
		$47,553.40
FURNITURE FOR COMMITTEE ROOM.		
One table, 16 feet long	$180.00	
Thirty-six chairs	250.00	
		430.00
CARPETS.		
Finance room, 280 square yards	$1,680.00	
Select Council, 280 square yards	1,680.00	
Gallery, 110 square yards	660.00	
Common Council, 464 square yards	2,784.00	
Galleries, 178 square yards	1,068.00	7,872.00
Total		$81,172.20

The total amount called for by this estimate was $87,172.20. The committee seemed to regard this sum as entirely too extravagant, and the figures named for carpeting met with special disapproval. The estimate was submitted by a prominent Philadelphia firm. The committee decided to secure other estimates before awarding the contracts.

The waggish cartoonist of the Philadelphia *Press* seizes the humorous situation at once, and under the title "How Do I Look, Anyway?" prints the sketch we here reproduce as illustrative of municipal happiness amid luxurious surroundings.



How doth the little busy ad.
Employ each shining minute,
And show, though trade is quoted "bad,"
That still there's something in it.—*Fame.*



ADLER.—Richard M. Adler, of the Adler Veneer Seat Company, Brooklyn, has just returned from an extended trip as far west as Kansas and succeeded in securing a good share of orders for his line of goods.

BROWN.—A. A. Brown, attorney for the National Furniture Manufacturers' Association, has put the collection department of the organization in first-class working order.

CAMPBELL.—John Campbell, who carries the line of desks made by the Herkimer Manufacturing Company, called upon the New York trade last week and took some good orders for these celebrated goods.

DOMPIERRE.—At the annual meeting of the Grand Encampment Independent Order of Odd Fellows of New Jersey at Trenton on the 20th ult., George Dompierre, furniture and carpet dealer, 88 Newark avenue, Jersey City, was elected Grand Senior Warden.

FIELDING.—A. D. Fielding, who travels for the Tidioute Chair Company, in January, 1893, while alighting from a Reading railway train at Shenandoah, Pa., trod on a car coupling on the step and fell, sustaining severe injuries. Last week a jury awarded him $3,000 damages.

GREENE.—Mrs. Nellie Greene is bound to become a character in the furniture and carpet trade of Jersey City. Two years ago her husband, J. W. Greene, who had been with John Mullins & Son, started in business at 318 Grove street with hardly any capital. The wife kept the books and looked after the store. They have now leased an adjoining store on the corner of Wayne street, and put in housefurnishing goods. They employ thirty people and discount their bills.

GUNN.—W. A. Gunn returned from abroad the 1st of the month. While there he placed his caster in England, France and Belgium; also made agencies for the Gunn folding bed.

HAUGH.—The wife of W. S. Haugh, of Haugh & Keenan, the well-known furniture dealers, of Pittsburg, died on November 11 at the age of thirty-four. She will long be mourned by a wide circle of friends and acquaintances.

JOHNSON.—Helmen Johnson, of South Brooklyn, is a practical philanthropist. A Swedish society having decided to open lodging houses for men who are out of work but willing to take it when offered, Mr. Johnson has given all the furniture for those houses, including seventeen beds, and has agreed to supply all the bread needed during the winter.

KELSEY—Frank E. Kelsey, of the Elmira Table Company spent a Sabbath in New York two weeks ago and held service with S. P. Porter during part of the day discussing the company's new patterns for 1895. Mr. Porter will show these well-known goods at the Exposition next month.

LOTT.—I. M. Lott covers the State of Ohio for the Haywood & Morrill Rattan Company, Chicago, making his headquarters at Toledo, Ohio.

MORIARTY.—Thaddeus Moriarty, of Jordan & Moriarty, the Park row furniture dealers, has been reappointed a School Commissioner by Mayor Gilroy.

MUNCHOFF.—The residence of James Munchoff, an Anderson, Ind., furniture dealer, was entered by a burglar, who stole a $150 otter sack, a watch and $9 in cash. In the library was found a note reading:

MY DEAR SIR—If you had some money in your pockets I would not have bothered your watch and your wife's sealskin sack. I thank you for sleeping so sound. Here is a nickel. Have a cigar on me. Yours, ———.

Lying on the note, which was neatly penned, were five pennies. The desk where he wrote it was but 10 feet from where Mr. and Mrs. Munchoff were sleeping. The burglar had lit the gas and left it burning.

REYNOLDS.—Miss Emma G. Reynolds, a prepossessing young lady representing Otto Stechhan & Co., of Indianapolis, Ind., manufacturers of lounges and couches, mingled with and exchanged business ideas with the furniture dealers in this city yesterday, finding an easy mark among the younger members of the fraternity, one in particular having been landed in the young lady's net with a good, fat order.—*Tribune, Altoona, Pa., November 21.*

RULISON.—Henry L. Rulison has had a good trade on the Binghamton Chair Company's goods this fall and will be in charge of the firm's exhibit at the Exposition. Mr. Rulison has also been very successful with the goods made by the Novelty Manufacturing Company, of Syracuse, and will show his customers many new patterns for the coming year.

STARKWEATHER.—O. B. Starkweather, of the Decatur Furniture Company, travels west for McCord & Bradfield, Grand Rapids, the coming year.

STEVENSON.—J. M. Stevenson, representing the Stickley & Brandt Chair Company, Binghamton, was in the city last week, and in company with friend Summers, of Langslow, Fowler & Co.'s force, favored THE REVIEW with a social call. Both the gentlemen are requested to touch the button at the office door as often as they conveniently can.

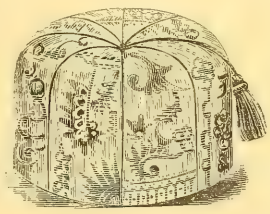
SUMMERS.—Case Summers, representing Langslow, Fowler & Co., Rochester, left New York for home last Friday night, 7th inst. Mr. Summers will be in charge of the firm's great line of chairs at the Exposition, and promises his customers a surprise in the new patterns for 1895.

WHALEN.—Robert Whalen, of Whalen Brothers, is about to take a trip to California and will travel for two or three months.

WHITELEY.—Mr. Whiteley, son of the great London general dealer, was in New York city lately and visited the establishment of John Daniell & Sons, spending an hour in examining the arrangements of the store. He also visited Bloomingdale Brothers' mammoth establishment at Third avenue, Fifty-ninth and Sixtieth streets.

AMERICAN OTTOMAN AND HASSOCK COMPANY.

IT is generally admitted that in all matters relating to the hassock and ottoman trade Mr. Wm. B. Shaw, manager of the American Ottoman and Hassock Company, is an expert of the first order, and this is of course the principal reason for the great success which this company has attained in its particular field. It is hardly necessary to say that in his offerings for the coming season the good taste and judgment of Mr. Shaw are as clearly shown as ever. The new line as now shown by him at the factory, 119 Leonard street, New York, includes all the standard styles, which are always in demand, and also a large number of handsome novelties which well deserve the attention of every dealer looking for really salable goods.



"PRICES AND STYLE TELL THE STORY." So reads the advertisement of R. J. Keppel, Norwich, N. Y., and in the same he alludes in part to the great line which he will show at the Exposition here in January. Dealers in want of parlor, roll or flat top desks, bookcases, china closets, music cabinets or any kind of table, should drop Keppel a card and he will do the rest.

MIDDLE STATES MELANGE.



ORK has been resumed in the furniture factory of S. B. Woodbury at Orwell, N. Y., which was damaged a few weeks ago by the explosion of the boiler.

—James Compton succeeds Compton & Robinson, Middleport, N. Y., having purchased the interest of his partner, E. H. Robinson.

—At North Creek, N. Y., the Swain Brothers have bought out J. H. Wade.

—C. G. Heckert, Sunbury, Pa., is said to have disposed of his stock by auction.

—Durham Brothers, furniture and carpet dealers, Oneida, N. Y., have assigned to Everett P. Walker.

—James E. Reid and William O. Davis have purchased the furniture business of Zoel Vient, at Warsaw, N. Y.

—It is expected that the new Antwerp Chair Company, at Antwerp, N. Y., will begin work in its factory by January 1.

—Citizens of Schenevus, N. Y., have subscribed for $9,000 worth of stock in a chair factory to be established at that place.

—Leonard Strub, whose store at New Brighton, Pa., was burned recently, will rebuild it, but it will be occupied by another firm.

—The stock of furniture and upholstery of Frank Renwick, Baltimore, was sold by Thomas Mackenzie, trustee, at public auction the 23d ult.

—Sam R. Nuzum, the "Furniture King," of Fairmont, W. Va., was awarded the contract for furnishing the new Watson Hotel at that place.

—Barclay & Williams, furniture dealers, Newport News, Va., assigned on the 6th inst. The liabilities are $10,000, and the estimated assets $12,000.

—The style of the Home Furniture Company, 1917 Columbia avenue, Philadelphia, has been changed to M. H. Low & Co. The proprietor is M. H. Low, the "company" being nominal.

—The contract for supplying furniture for the Court House at Snow Hill, Md., has been awarded to E. H. Morrison, of Baltimore, representing the Office Specialty Company, of Rochester, N. Y.

—The stock of A. Flesham, 1204 Girard avenue, Philadelphia, was sold by the sheriff on the 20th ult. The total amount realized was $3,671, not sufficient to satisfy the executions, which amounted to over $5,000.

—It is reported that F. P. Elsbree, Athens, Pa., has sold the stock and fixtures in his mattress factory to A. R. Tozer and James Williams, but up to the time of going to press the rumor has not been officially confirmed.

—The extensive alterations in the store of Hahne & Co., Newark, N. J., are going on night and day without interruption to the business of the firm. The enlargement when completed will give the store a depth of 400 feet.

—G. Harrison Lynch, a stockholder in the Quigley Furniture Company, Whitesboro, N. Y., has applied for the appointment of a receiver to close up the affairs of the company, and W. E. Lewis has been appointed.

New Firms.—Sherman & Gross, grocers, Glen Lyon, Pa., added furniture; A. S. Beer, Bath, Pa.; Werner & Kurr, Avon, Pa.; W. A. Courtney, 1820 Susquehanna avenue, Philadelphia, Pa.; M. P. McNemony & Co., 220 Dock street, Philadelphia, Pa.; John Boyd & Co., 1122 Market street, Philadelphia, Pa.; Harrison Furniture Company, Paterson, N. J., incorporated, authorized capital $20,000; C. E. Brownell, Beaver Falls, Pa.

—The H. B. Graves Home Furnishing Company, of Rochester, N. Y., are keen advertisers. Their latest advertising scheme has proved to be a great success. They have furnished and fitted up, complete with all lines of house furnishings, a ten room modern house at an expense of $1,200. There is hung up in each room in a frame a complete list of the furnishings, with cost of each item. The public are invited to come and see what $1,200 will do in furnishing such a house. The house is crowded with visitors every day.

—The Burial Association of Pennsylvania, headquarters Lebanon, Pa., has been incorporated with a capital stock of $10,000 to manufacture undertakers' supplies. The directors are O. Detwiller, W. H. Kilmer and D. P. Geberich.

—The furniture and upholstery warerooms of John W. Matthews, North Howard street, Baltimore, are among the most extensive of the kind in the city. Mr. Matthews carries a first-class line of goods, and is having a good trade.

—A. K. Kepner, who has the New York State rights to manufacture a patented spring bed bottom, has associated himself with Edward W. Kelley, and will manufacture the beds at Port Chester, under the firm name of Kepner & Kelley.

—The Hoosick Falls Chair Company, Hoosick Falls, N. Y., was incorporated on December 7 with a capital stock of $7,000. The directors are Elisha B. Hurd and Chas. R. Partridge, of Hoosick Falls, and Clarence Partridge, of Brooklyn.

—A meeting of the East Baltimore Business Men's Association was held last week in furtherance of the project to secure the selection of Patterson Park as the site for the Southern Exposition of 1897. D. M. Reese, secretary of the Baltimore Furniture Board of Trade, presided.

—The Haney School Furniture Company, of Grand Rapids, Mich., has the contract for furnishing the interior of the new school building at Amityville, L. I. The award is for 600 desks at an average cost of $2 each. The furniture will be of solid red birch and of the most approved pattern.

—Charles R. Partridge, who, with Alfred E. Jewett and Elisha B. Hurd, organized the Hoosick Falls Chair Company last February to manufacture chairs at Hoosick Falls, N. Y., has brought an action against his partners for the appointment of a receiver, alleging that he and the defendants cannot agree as to a method of winding up the affairs of the concern.

—The affairs of the J. J. George Furniture Company, Buffalo, N. Y., which went into the hands of a receiver about a year ago, were wound up by an order of the Supreme Court on November 19. Receiver Albert D. Sikes made his report in the Special Term and his motion to be discharged was granted by Judge Green. Mr. Sikes' report showed that he had succeeded in realizing 60 cents on the dollar.

JAMESTOWN.

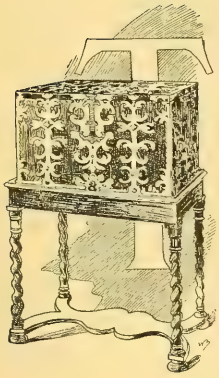
—Dr. Sharpe has purchased an interest in the Crescent Table Works.

—The firm of Shearman Brothers, lounge manufacturers, organized in 1880, has been dissolved, and Frank E. and Fred J. Shearman, sons of the late Rufus Shearman, have bought out the interest of Addison P. Shearman. The firm name will remain unchanged.

—Among the Jamestown concerns which will exhibit at the forthcoming Exposition in New York are: The Jamestown Desk Company, Chautauqua Desk Company, Jamestown Furniture Company, Jamestown Lounge Company, and Morgan Manufacturing Company.

ANYONE INTERESTED in desk manufacture can ill afford to be without a sample of the Toby desk support and combined hinge and support made by the Grand Rapids Brass Company. On sending a full size outline drawing of desk ends, a sample pair will be submitted for trial.

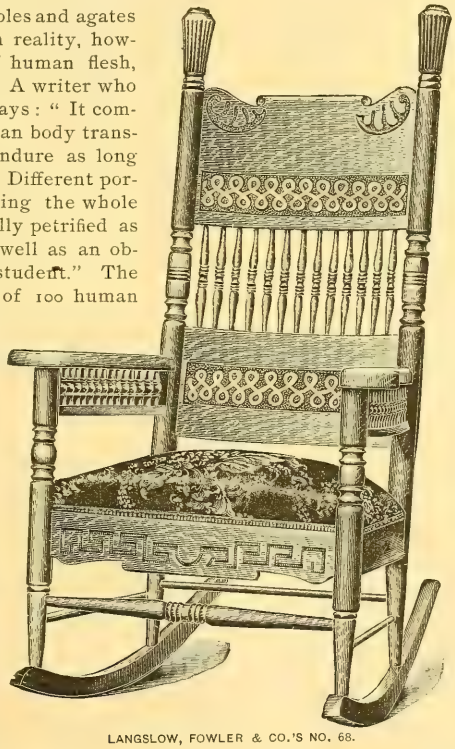
A HUMAN TABLE.



HERE is a table in the Segato Department of the Nuova Santa Maria Hospital Museum, at Florence, Italy, which for originality in the matter of conception and construction is probably without a rival. The designer and constructor of this wonder was Prof. Guiseppe Segato (one authority spells the name "Sagatti"), the discoverer of a lost process for petrifying human and other flesh, and who worked in the various hospitals and museums of Italy about forty years ago. To a casual observer this table is nothing more nor less than a curious mosaic, made up of marbles and agates of different sizes and colors. In reality, however, it is composed wholly of human flesh, muscles, viscera, intestines, &c.! A writer who describes it in *Harper's Magazine* says: "It comprises every portion of the human body transformed into stone, destined to endure as long as the world shall last. * * * Different portions of the human body, showing the whole internal anatomy, are so beautifully petrified as to be a wonder to the traveler as well as an object of study for the medical student." The table is bordered with upward of 100 human eyes, preserved by some process which makes them look as natural as life. It is, without doubt, the most ghastly piece of furniture ever designed by man.

THEIR NO. 68 CHAIR.

A FURNITURE dealer who does not know of Langslow, Fowler & Co., Rochester, N. Y., or of the great merit of the chairs of their manufacture, is certainly not conversant with the furniture manufacturing trade of the Union. THE REVIEW presents on this page their No. 68, and simply has to say that the firm will have this chair at the New York Exposition from January 14 to February 1, together with more than fifty other new patterns, and the dealer who misses seeing them will not have thoroughly "done" the Expo. The new patterns will be shown in all the different woods and finishes, and the line will comprise cobbler and wood seats and seats upholstered in plush, tapestry and brocatelle. The firm is running overtime to keep up with orders. A glance at the advertisement in THE REVIEW will show the number of the space they will occupy at the Exposition.



LANGSLOW, FOWLER & CO.'S NO. 68.

"DON'T FORGET IT!"

UNDER the above head there will be found an advertisement in THE REVIEW this month alluding to the sideboards and extension tables made by the Decatur Furniture Company, Decatur, Ill. The company will show its line at the New York Furniture Exposition next month, and it will be the largest and most complete line of medium and low priced sideboards and extension tables that the concern has ever put on the market. The company makes no secret of the fact that the prices on both these lines are lower than ever before.

O. L. Hall, who is well known to the trade, represents the company in the East, and will be in charge of the display at the Exposition here. His New York address is care of the Park Avenue Hotel.

The Decatur Furniture Company will also exhibit the full line in the Blodgett Block, Grand Rapids, during January, and at that point the display will be in charge of Wm. H. Rouse.

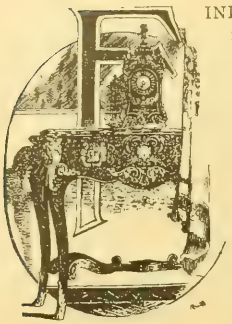
EASTERN FURNITURE BUYERS on their way to Cincinnati, Indianapolis, St. Louis and other furniture centres in the West should ask for tickets by the Big Four route, which makes connections with all the trunk lines in New York State. It is a favorite line with the traveling public.

ON November 13 William Liphardt was admitted to $10,000 bail with two sureties. He will be remembered as the Detroit school inspector convicted of accepting a bribe from Agent Achison, of the Manitowoc, Mich., School Furniture Company. He has been in State prison for five months under a five year sentence. The court has granted a stay until the case is finally disposed of.

AFTER you read that electric railway interview with Mr. Hummer, of the West Michigan Furniture Company, turn to our advertising pages and let him interview you about those ten for $100 and nine for $100 suites. You may not care whether Grand Rapids has an electric freight system or not, but you can't help being interested in these prices.

THE Lamson Cutter Head Company, 61 South Canal street, Chicago, continues to hold its high position among wood-working manufacturers. Making a specialty of groove and dado heads, it claims that its work excels that of any other firm, and it allows no exception.

NEW ENGLAND TRADE NOTES.



FINDING that his present quarters in the Adams Block are not adequate for the large stock which he carries, W. H. Godfrey, dealer in furniture, carpets and housefurnishing goods, Lawrence, Mass., has leased the new W. H. Oswald Block, on Essex street, and will occupy the four floors in that building in addition to his old store.

—It is said that the Clough & Urann Furniture Company, Penacook, N. H., is closing out its business.

—Alice M. Tucker has filed a married woman's certificate and will start in the furniture trade at Lynn, Mass.

—It is reported that F. S. Hunt & Co., Bridgeport, Conn., are selling out.

—The business of the late George C. Bedient, Birmingham, Conn., is being closed out.

—Fred B. Groves has purchased the upholstering business of L. L. Blake & Co., Lewiston, Me.

—H. E. Gay, Meriden, Conn., made an assignment on the 19th ult., naming H. T. King as trustee.

—The Smith, Twitchell & Knapp Company is a new concern organized at Torrington, Conn., to do a furniture and carpet business, with a paid in capital of $25,000.

—Chas. S. Fisher, Keene, N. H., has sold out to D. W. Goodnow and George E. Whitcomb, who will continue the business under the style of Goodnow & Whitcomb.

—J. B. Woodruff, who has been in the furniture business for fifteen years at Holyoke, Mass., is closing out and will become a partner in the Woodruff Coal and Wood Company.

—Hooper, Son & Leighton, of Portland, will be in their new store opposite the Preble House in January next, where they will have the finest house furnishing establishment in Maine.

—The Atkinson Company, Gardiner, Me., managed by E. W. Howe, intends to close out its business at Gardiner and remove to Augusta, Me., where a store is now building for the company.

—The New Hampshire Furniture Company has transferred its assets, accounts, &c., to John Rolz & Co., Manchester, N. H., on condition that the latter pay all the creditors of the New Hampshire Company 30 cents on the dollar.

—The store of Webber & Hayward, Fitchburg, Mass., has been enlarged by the addition of the store adjoining, the partition between the two having been removed. The store is now 50x150 feet. The firm is doing a large and constantly increasing business.

—A. N. Richardson, who conducts a furniture factory at Lancaster, N. H., will probably remove it to Woodfords, a suburb of Portland, Me. Mr. Richardson is president of the Richardson Land Company, which has recently been booming real estate at Woodfords.

—Dodge & Watson, furniture dealers, Lyndonville, Vt., had good cause for thanksgiving when that good old New England holiday came around last month. Theirs, with a grocery store, was the only business structure left standing after a fire which destroyed the entire business portion of the village on the 27th ult.

—The Boston creditors of L. H. Hanscom, of Machias, Me., held a meeting on the 13th ult. at the New England Furniture Exchange in Boston. A. A. Lawson, of the Exchange, reported that Hanscom had been trying to settle with his creditors for 30 per cent. The debts are $7,000 and the assets $5,700. Mr. Lawson and Thos. P. Beals, of Portland, were appointed a committee to investigate. At a subsequent meeting this committee reported that it had found a purchaser for Hanscom's stock, &c., in O. M. Vose, of C. W. Vose & Sons, Machias, who has agreed to pay 52½ per cent. cash for it within thirty days. The stock and accounts are valued at $3,100. Mr. Vose will continue the business.

—Creditors of Harris Brothers, Hartford, Conn., have been notified to present their claims at the office of Chas. H. Clark, in Hartford, on the fourth days of January and February, when the commissioners appointed by the court, Thos. C. Watrous and James J. Quinn, will sit to receive and examine claims.

—Ferdinand & Austin, furniture and carpet dealers, Fitchburg, Mass., have dissolved partnership, James Austin having sold his interest in the business to Frank Ferdinand, of Boston, whose brother is a member of the firm. It is reported that Frank Ferdinand will organize a company to carry on the business as a corporation.

HOLIDAY GIFTS GALORE.

THE retail furniture dealer fails as a rule to get a fair share of the holiday trade. He is so accustomed to advertising his goods in a routine way that he frequently misses the opportunity to swell his business at this season of the year by calling attention to articles which, while useful, are also dainty enough to be acceptable presents. And when he learns this lesson, he can hardly do better than to sit down and send for the broadsides which are issued by the Palace Folding Bed Company, of Rockford, Ill. If he knows his business be will remember that the company makes many things besides its folding beds, notably bookcases, combination bookcases, ladies' desks, dressers, &c. The styles are numerous, the designs tasteful and the finish beautiful.

ALLENTOWN

—Allentown will be represented at the New York Furniture Exposition by G. H. Bear & Co., the Yeager Furniture Company, R. H. Krall & Co., the Rueter Furniture Company and C. A. Dorney & Co.

—The Yeager Furniture Company has for 1895 one of the finest lines of goods that the well-known house has ever shown to the trade. The odd pieces made by the firm are attracting much attention, as are also its Turkish chairs and rockers and three piece suites.

—R. H. Krall & Co. are getting out the finest line for 1895 they have ever placed upon the market. The firm have found business so satisfactory that they are now putting up a new boiler house and have purchased a new engine, the old one being inadequate to the increased trade.

—George H. Bear & Co. promise the trade a surprise the coming year in their great line of parlor, library and ladies' dressing tables, as well as in their splendid designs in hall stands, &c. The factory is rushed with orders and everyone about the place is busy and consequently happy.

—What will undoubtedly be one of the finest retail furniture buildings in Pennsylvania is now being erected by Krause & Stine of this city, and will be ready for occupancy about February 1. The building is of brick with a handsome stone front and five stories high. The dimensions are 120x30, and the front comprises one of the largest plate glass windows furnished to retail stores. The new firm are also erecting a commodious upholstering, finishing and repairing building in the rear of the store, 30x45, built of brick and three stories high.

OUR FOREIGN FURNITURE TRADE.



THE imports and exports of furniture into and from the United States for the month of September and the nine months' period in this year to October 1, with the comparisons of corresponding periods in last year, are given below through the medium of courteous Treasury officials :

In September there were dutiable imports of house furniture and cabinet ware to the amount of $48,189, against $28,295 in September last year; the values of these imports for the nine months computed for in this year have reached a total of $187,444, as compared with $241,836 for the corresponding period in last year. These figures show an increase in the volume of trade for the single month, but for the longer period of nine months there is noticed a decrease of $54,329 from last year's period.

The domestic exports of household furniture in September were worth $266,577, against $328,482 in September, 1893; the nine months' values in this year have footed up $2,498,666, as compared with $2,463,951 during the same length of time in last year.

The dutiable re-exports of cabinet ware and house furniture in September amounted to $154, against no reshipments in that line in September last year; the nine months' trade shows a noticeable increase in the value of these reshipments, being $2,007, as compared with $351 for the same period in last year.

The largest value received for furniture shipped from the United States in September was from the United Kingdom, being $109,485, against $148,259 in September last year; the nine months trade has footed up $1,329,030, as compared with $1,420,491 for the corresponding period in last year. A lessening of values is noticed in each instance.

The next largest purchaser was British North America, whose purchases in this line for September amounted to $102,067 against $133,342 in September, 1893; the nine months gone in this year have made a total receipt of $1,120,681, as compared with $903,862 in the stated period of last year.

Germany ranks third in the volume of purchases of household furniture, having ordered in September $57,888 worth, as compared with $37,007 worth in September a year ago; the nine months' orders have reached a total valuation of $430,680, as compared with $315,179 for the first nine months of 1893.

British Australasia received shipments of furniture from the United States in September to the value of $38,172, against $18,500 in September, 1893, and the nine months' amount is $290,695, being an increase over this period in last year, when the total of values was $229,057.

France and other European countries purchased in this line in September $35,054 worth, against $39,569 worth in the same month of last year; during the stated nine months the values reached a total of $392,525, as compared with $347,806 for the corresponding period in 1893.

Africa's trade in furniture has increased for the month, but the longer period of nine months shows a decrease in the volume and valuation of that trade. In September the exports to that country amounted to $30,523, against $27,930 in September, 1893; the longer period shows a total of $227,909, as compared with $258,364 in the first nine months of last year.

Mexico's trade with the United States has increased in comparing the single month, but the "long run" of nine months shows a falling off. In September the value was $18,503, against $15,313 in September, 1893; the nine months' total amounted to $143,081, as compared with $211,226 for the same period in last year.

Exports to Central American States and British Honduras in September amounted to $20,705, against $8,894 in September, 1893; the longer period has a total of values $127,802, as compared with $126,476 in 1893.

Shipments to Cuba in September amounted to $14,340, against $26,657 in September, 1893; the nine months' values have reached a total of $298,043, as compared with $346,334 during this period in last year.

Trade with China is looking up. While this year's values are still less than the period in 1893 the difference is not as great as formerly. The September export trade was worth $3,976, against $4,117 in September last year; the nine months' total has footed up $21,932, as compared with $35,208 for the same period in last year.

Exports to Porto Rico in September were worth $1,917, against $1,728 in September, 1893; the longer period footed up in values $22,873, as compared with $23,411 for the same length of time in last year.

Shipments to Santo Domingo in September amounted to $5,285, against $1,973 in September, 1893, the nine months' values were $27,484, and $22,235 in 1893.

Other West Indies and Bermuda received shipments in September to the value of $20,529, against $21,636 in September, 1893; the nine months' trade was worth $180,740 in this year, and $181,956 in 1893.

Shipments to Brazil in September were valued at $6,890, against $12,242 in September last year; the nine months' trade in this year was worth $65,795 as compared with that period in last year, which footed up $104,109.

Colombia's trade has diminished, being $2,313 in September, against $13,554 in the same month a year ago; the nine months trade in this year was worth $29,935; that of last year, $51,908.

The Argentine Republic has a decreased trade with this country, September purchases amounting to $507, against $3,108 in September 1893; the value of this year's nine months' purchases has reached a total of $57,270, as compared with $74,099 for the corresponding period in last year.

Shipments to other South American countries in September amounted to $10,775, against $14,463 in September last year; the nine months' total of values in this year has footed up $114,218, the total for last year's period being $132,753.

Exports to British India and the other East Indies, and other scattered countries in Asia and Oceanica, in September amounted to $14,517, against $12,927 in September, 1893; the nine months' totals in this year reached $118,212, against $115,662 for this period in last year.

Trade with all the other countries not specified or classified amounted in September to $1,443, against $354 in September, 1893; the nine months in this year have reached a total of values amounting to $8,497; the same period in last year amounted to $4,254.

The total value of all exports under this classification in September amounted to $494,689, against $541,573 in September, 1893; the nine months' values being $5,007,402 and $4,904,380 for this year and last year respectively.

Remaining in customs warehouses in September were imported cabinet ware and house furniture to the value of $35,216, against $32,538 in September of last year.

ALASKA.

THE Alaska Refrigerator Company, of Muskegon, Mich., invites the attention of buyers to its catalogue for 1895, which is now ready and is very handsomely gotten up. While the whole line has been improved wherever the company could see a chance of bettering it, careful buyers will be interested in noting that the styles on the pages from 68 to 77 and 90 and 93 are entirely new.

DEALER IN ANTIQUE FURNITURE—Was anybody in while I was out?"

BOY—Only one lady. I showed her the table that came over in the Mayflower and the Louis XIV. writing desk and everything, but she didn't seem to be satisfied. She said she couldn't find any wormholes in any of 'em. She said they weren't old enough.

"Hum! So you let her go, did you?"

"Y-e-s, but she'll be back. I told her if she'd come in this afternoon you'd show her a folding bed that came over in the ark."—*Ex.*

ENGLISH FURNITURE TRADE NOTES.

What Our Special Correspondent Learned Regarding Furniture and Furnishings in the Great English Metropolis.

(Continued from November number.)

THE firm of Hampton & Co., furniture dealers and interior decorators, Pall Mall, W., control one of the most exclusive trades in England. Their customers include the leading members of the British aristocracy, and their average large order runs into the thousands of pounds. This was well illustrated by some information I obtained from the manager of this celebrated house, with whom I recently had an interview. In speaking of the vast amounts annually expended in London alone for the furnishing and upholstering of fashionable residences, he said: "A man can easily spend half a million sterling ($2,500,000) if he wishes to equip a mansion to compare with any of the great London houses. This, indeed, is the sum Lord Rothschild has expended on his house at Hyde Park Corner. The decorations alone on Mrs. Mackay's residence in Carlton House Terrace cost $400,000, while $150,000 was spent on the celebrated marble hall. The mansion of Colonel North (the Nitrate King), at Eltham, cost him $3,750,000. These figures will serve to show what running a society house really means."

A visit to Messrs. Hampton's also enlightened me as to prices paid for furniture. This firm, as already stated, appeals almost entirely to the very rich and does not cater to the great middle class at all. They frequently have an order to furnish a house in London at a cost of $250,000, and for the gorgeous decoration of a single room—walls and ceilings only, it may be observed—in Louis XVI. style the price they charge is $5,000. To adequately furnish a room of this description $15,000 would be the price, or $20,000 in all for one small room, and this is often expended.

A week or two previous to my call the firm sold a modern cabinet for $5,000, and for the few pieces of Dresden china that it contained $10,000 was paid. The bed rooms of the wealthy, too, are incredibly costly and Messrs. Hampton are periodically called upon to put $5,000 worth of furniture in a single bed chamber.

There is really no limit to the price some men will pay for furniture. A table was bought at Exeter, in the West of England, recently for $100 by a dealer who afterward sold it to a London furniture man for $9,000. It was subsequently purchased by M. Josse, of Paris, for $20,000. The value of and prices paid for tapestry are almost incalculable. The most costly is that of the period of Louis XVI. Two pieces of this material, measuring only 9 feet by 15 feet, recently found a purchaser at the staggering price of $60,000. A quarter of a yard of some tapestry occupies a year in execution. A clock also was sold the other day for $10,000. It is Lord Rothschild, however, who has paid the highest price on record for a timepiece. It was one made by Louis XVI. himself, and the great financier coveted it so much that he gave $168,000 for it.

Perhaps the most costly article of furniture is the piano, concerning which I also received some interesting items from my informant at Hampton's, who told me that Messrs. Erard, the leading makers here, lately supplied Madam Anchorema, of Buenos Ayres with a most exquisitely carved piano, costing no less a sum than $12,500. The Queen of Portugal also purchased an instrument from this maker for $15,000, while among other notable pianos manufactured by this firm was one made chiefly of ivory for the Hon. Mrs. Brassey for $10,500, and another of solid ebony for Mrs. Henry Brassey, the price of which was $10,600.

The finest pianos are all painted by eminent artists. Messrs. Erard have a regular sale of pianos at $5,000 each. They are all made of satin wood and exquisitely painted; sixteen different coats of varnish are put over the paintings to preserve them.

In view of the high-class trade to which Hampton & Co. exclusively cater, it will be interesting to know something about the articles to be seen at their showrooms.

Among the specialties to which my attention was particularly directed were some very fine Louis XV. and XVI. suites in inlaid satin wood, as shown in the accompanying illustration. The pieces in these suites were of course upholstered in the most ornate style to suit the elaborate design of the woodwork. The mirrors employed with dressing tables of bedroom suites in this style are in the usual heart, lyre and shield shapes peculiar to the period. These suites are having a great sale just now, and are without doubt one of the leading lines.

A very strong feature at Hampton's is the revival of the Empire suites, which the firm appears to have been buying very largely in Paris. A popular settee in this style is identical in pattern with the one on which Madam Récamier is reclining in David's portrait of that celebrated beauty. The sale of Empire furniture is of course limited to the owners of great houses in which rooms can be set apart for its display without interfering with the family comfort, which, it is safe to say, is taken out of a very different kind of furniture.

In dining room furniture there is a marked predominance of seventeenth century French and Italian styles. For the drawing room and library early German designs are very largely used, in which lions' heads ornament the backs and arms of the chairs, while the seats and backs are of tapestry or leather. The following is a detailed description of one of these chairs, which may give a clearer idea of their construction: "Mounting of sixteenth century gold embroidery on crimson cloth, square frames, copied from specimen in Cluny Museum, Paris, sphinx arms." These square frames, t may be added, are used entirely in this class of furniture, with crosspieces connecting the legs very close to the floor.

In boudoirs decorated in the fashionable Florentine style, white enameled compo washstands are generally used in the Louis XVI. style. It may be remarked, however, that the style as employed in these applies merely to decoration, the shapes of the pieces themselves being of the most modern type.

At Maple & Co.'s.

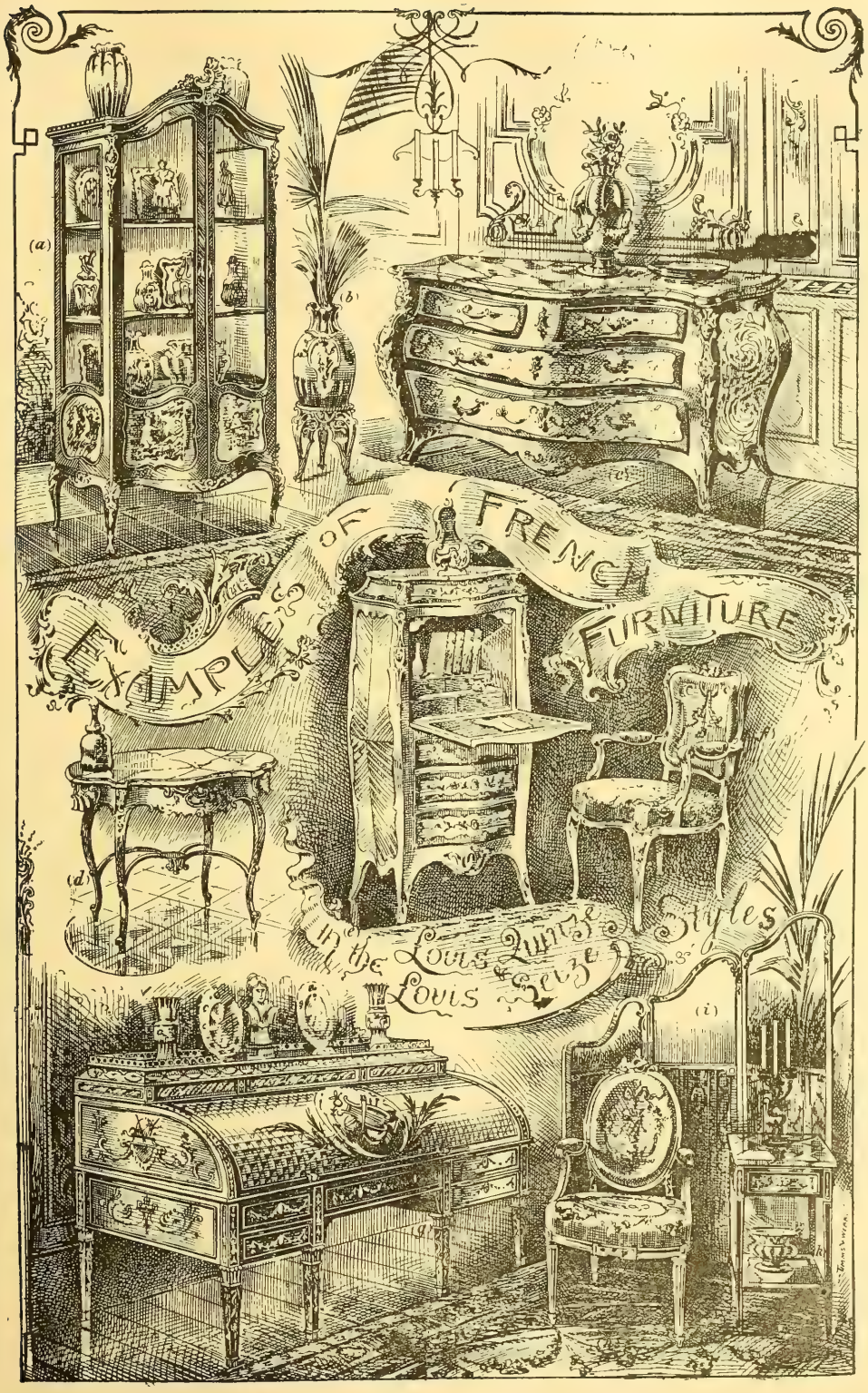
At the well-known furniture house of Maple & Co., Tottenham Court road, West, as elsewhere, the showrooms are largely taken up with collections of seventeenth century Italian and French chairs for library and dining room use. Among the upholsterings of these I noticed a peculiar shade of bright dark green leather, a material which I have seen before, but only when introduced in such small articles as ladies' pocketbooks, for instance. This is now being extensively employed in upholstering, and there is a great demand for it.

I also noticed among the upholstery goods at Maple's three conspicuous styles of brocatelles, in the first of which was introduced alternate stripes of moiré and satin in self coloring. The second was in an extremely large floral pattern on a cotton cloth similar to canvas in appearance, which seemed to soil readily even while standing in stock. This fabric is mostly employed for bedroom furniture. The third style is largely composed of Empire designs in subdued floral effects on delicate harmonizing grounds.

Maple & Co. also make a very great display of carved oak furniture in Louis XV. style. A very handsome set in this style is a bedroom suite in polished white oak.

Small occasional tables of mahogany, inlaid with marquetry are having a great sale, it is said. Some of these inlaid tables display a high order of artistic merit, being copied from priceless old examples.

Reproductions of Chippendale in mahogany are proving to



SEEN AT HAMPTON & CO.'S, LONDON.

be very popular. There is also a steady demand for glass topped curio tables, of which Maple & Co. show some very fine specimens.

One of their best selling tables is the Empire design, formed of inlaid rosewood with ormolu trimmings. Another popular piece is in the early French style.

Among the new hall furniture I noticed the cabinet hat-stand and stick-rack shown in the sketch in your last edition.

New Stained Wood Furniture.

Everybody in the furniture trade here is talking about the Henry stained wood furniture. A representative of one of the leading dealers said to me recently : "If you want to see one of the finest and latest things in English furniture go to Henry's and see his new stained wood," and so to Henry's I went.

Mr. J. S. Henry, of 153 Wardour street, West, is an enterprising manufacturer of high-class furniture. I found him in his office when I called, and having stated that I wished to learn something about his great specialty for THE FURNITURE TRADE REVIEW, he at once extended a cordial reception and invited me to inspect his stock. In the course of my visit Mr. Henry gave me many interesting facts about his new process of staining.

The foundation of a great business success achieved by Mr. Henry was his discovery of a process of staining woods with art colors, by which he produces some wonderful and entirely new effects. Now, stained wood in itself is by no means a new idea ; most manufacturers have done more or less in it for years past, but Mr. Henry's stained wood furniture, both as regards the staining and style of the furniture to which it is applied, is undoubtedly something new. And it is only proper to add that stained wood as produced by him and stained wood as shown by his inevitable imitators are not only not one and the same thing, but as different as light and dark.

In the first place the staining is made by a secret process, and in applying it Mr. Henry secures a certain combination of stain and polish upon the surface of the wood that with a wood having a well defined grain an appearance (when green stain is used) almost like malachite is produced. Compared with this the ordinary green stained furniture has more the appearance of having been dipped in green writing fluid. The Henry stained wood furniture in art tints is absolutely unique, and can be compared with nothing else in this particular line.

Another point to be mentioned is that not only is the staining and finish of the wood something entirely new, but the style of the furniture is also completely novel. It is designed by Mr. Henry himself ; he originates his own styles. It is noticeable that his furniture designs depart very little from the geometrical, and that while perfect curves and angles are the sole motifs in his work, the shape of the different pieces is of the most varied character, and absolutely full of surprises in the matter of ingenuity of construction. The only things outside of the wood and its staining which Mr. Henry depends upon to heighten the effect of this furniture are Liberty art drapings, leaded lights and Doulton tiles (matching the wood in color), as in the tops of washstands. Perhaps at first sight the impression would be conveyed to the visitor that Queen Anne was the style employed, but this idea of the furniture is conveyed more by its extreme simplicity than by any close resemblance to that style.

The Henry chairs are perfectly square in shape and of simple design. They have peculiar backs, composed of two extremely high corner uprights, between which are stretched narrow strips of tapestry and sometimes, in addition, cross pieces of eccentric form are employed. The Henry tables are nearly all perfectly round or square with legs slanting outward.

Another of the leading features are combination pieces, such as washstand or bureau combined, with a cupboard in the corners of which are a number of attractive little shelves. A specialty is also made of couches, combined with bookshelves, and a number of exquisitely convenient cosey corners of the style already mentioned in connection with the description of Gregory & Co.'s showrooms.

The color of the stains employed by Mr. Henry are blue, green and gold. The appearance of suites in these shades, which are of the Liberty art tints, is æsthetic in the extreme, and for people who admire the Liberty shades and desire a high-class novelty, the Henry furniture will undoubtedly commend itself. This is proved by the fact that the very best houses in London are carrying full lines of it.

I may add that Mr. Henry is desirous of introducing his specialties to the American trade, and will be pleased to give any information to dealers who may wish to obtain fuller information as to prices and styles of his productions.

American Wood Carving Machines in London.

Mr. H. Hermann, a furniture manufacturer, of 69 City Road, is entitled to the credit of having introduced American wood carving machines to the English furniture trade. The use of these machines has brought about a complete revolution in that trade during the past four years. It has improved the quality of cheap work and improved the condition of the English furniture maker by almost abolishing the sweating system which flourished not long ago. It was formerly the custom for a large furniture house to supply wood carvers with material on credit, and to afterward purchase the completed work, minus the price of the wood, on which a large profit was usually made. The prices paid for work in almost every case were screwed down to the lowest notch. The introduction of the carving machines has fortunately driven the bulk of these outside workers into other lines of business and put a stop to these sweating practices.

It is owing to the initiative taken by Mr. Hermann in introducing the machines that the revival of antique styles has been so greatly increased of late. These styles, with their great amount of fine carving, could not formerly be sold at moderate prices, having to be carved entirely by hand. Now the cheap, machine carved reproductions are in such demand that manufacturers can hardly fill orders fast enough.

Being interested to learn something about the progress of this business in England, I called at Mr. Hermann's factory recently, only to find that he was absent on a visit to the United States. From his intelligent representative, however, I gleaned some interesting points of information. Among other things I learned that the severest criticism of the work of the American machines was rather more complimentary than otherwise. It was made by a prominent English authority on furniture construction, who said : "Probably the only defect in the machine carving is that it is so exquisitely sharp, clear cut and well defined that the effects produced differ considerably from wood carving—that is to say, the machine carving is too good to be taken for hand carving."

The machines are being very largely used for church work, and especially in the reproduction of old carved oak paneling fitments.

Their use is constantly increasing, and Mr. Hermann, who at first met with a good deal of adverse criticism because of the innovation he introduced, is now regarded as a true benefactor of the industry to which he belongs.

At the Boston Chair Company.

I found Mr. Benjamin Franklin Fuller, manager of the Boston Chair Company, seated in front of a capacious Derby desk in his office at 60 Great Eastern street. There was a sort of New England atmosphere hanging about the place, so that one, after looking upon Mr. Fuller for a few moments, would almost instinctively look out of the window expecting to see a vista of pumpkins and green corn and to scent a perceptible odor of mince pie floating up the stairs. All of which is only another way of saying that Mr. Fuller is a true

American citizen, and undoubtedly the sort of American who is intended by nature to prosper in England. His great success in this country is probably due to the fact that while steadfastly loyal to the houses he represents, he is not given to "making the eagle flap its wings and scream," as the Britishers term it. On the contrary, he has a certain amount of modesty which is not often to be found among the majority of American representatives abroad, whose encounters with failure can be attributed to their lack of knowledge of English character. It usually happens that when the average American traveler comes to London to sell goods of American manufacture he begins by walking at a tearing pace into a business establishment, into the midst of a lot of half witted clerks, frightening them nearly to death, after which he winds up by effusively grasping by the hand the bald-headed proprietor of the concern, who has not shaken hands with anybody since 1847, at which time he shook hands with the Lord Mayor of London in public. Shaking this dignified old merchant by the hand, the American traveler pulls him all over the shop and expresses his delight at meeting him, tells him he is behind the times and doesn't know anything, that the British furniture trade isn't in it, and that in six months from now the unfortunate object of his visit will be in hopeless bankruptcy unless he uses Phaker & Co.'s furniture polish.

There is nothing of this style about Mr. Fuller, and the fact that he has attained more than an ordinary degree of success renders a description of his methods extremely valuable to anyone who may contemplate visiting England for the purpose of introducing American goods.

Mr. Fuller says that it has been his experience that English trade has to be nursed in a very maternal sort of fashion. He is never surprised, when a new style of chair is sent to him to place, to hear an important retail house remark, "That isn't exactly in our line, but we will take one or two as a sample." Notwithstanding the insignificance of the initial order Mr. Fuller goes ahead and fills it. He generally finds sooner or later, when the first two chairs are sold, that an order for a dozen or two will come in, and eventually that particular chair will become as staple as a Bank of England note, long after it has gone out of fashion in the United States. Consequently Mr. Fuller's best trade is done in a limited range of good standard chairs, which are called for year after year. It is needless to add that American manufacturers who attempt to introduce American goods into the English market must not feel aggrieved at having to go through the same tedious process of incubating their trade as Mr. Fuller has done. Quite a number of American manufacturers have attempted to get a footing in England, and have failed simply through lack of patience and trying to rush things in a style which cannot be employed when dealing with the slow going British dealers.

Mr. Fuller has been selling goods to the English trade for upward of forty years and can vouch for the truth of these statements. He says it usually takes him at least two years to introduce a new chair before it becomes staple. As a rule, the first question the English dealer asks when something he has not seen before is shown to him is, "What other house is carrying it?" It is of no use to tell him that it is "perfectly new and you will have the benefit of introducing it, with all the accompanying advertisement." He doesn't want this. He will only take what somebody else is buying, on the theory that what nobody keeps nobody wants. Therefore the great battle is always to get the first man to start taking a thing, in order to get the rest to follow. Mr. Fuller also says that in selling American furniture in England it is necessary to have it polished here. Furniture polished in America will not sell at any price, being, as a rule, looked upon as inferior to the work of English polishers. For this reason Mr. Fuller receives his chairs in the white, and has them French polished in England.

The Derby Desk, which Mr. Fuller represents in London, has caught on wonderfully well. It has become very popular with the English trade, and a large business has been developed in this line during the past few years.

A New Carving Machine.

An invention which is attracting considerable attention in the English furniture trade is claimed to be the invention of Mr. A. C. Pemberton, of Rickmansworth. It is a machine which accomplishes wonders in the manipulation of wood, and produces at a very small cost the decorative effects distinguishing the ancient Moorish or Saracen work. The principle of the invention is the discovery of a method of cutting spirals of any length, and with a speed which is quite astounding. Up to this time the delicate tracery used in many screens, over-doors, blinds and arches has been wrought in the lathe. Mr. Pemberton's machine cuts these spirals a hundred times faster than they can be cut by hand, and, more than this, it cuts them of such length and so beautifully that its results are quite beyond comparison with anything hitherto done. Magnificent arches, screens whose delicacy of design and fascinating variety are altogether captivating, ceilings of a tortuous picturesqueness, blinds—all these come from the new departure, and are likely shortly to be known wherever the demand for art in the working of wood exists. The invention is being employed by the Saracenic Company, of Rickmansworth, so far as this country is concerned, while a factory in Paris is on the eve of being opened. It applies to every form of internal decoration, and the effects produced by it are quite unlike anything ever seen here. Two illustrations of articles produced by this machine were shown in the last issue of THE REVIEW.

W. E. C.

THE WELCH FOLDING BED COMPANY.

THE building herewith shown is the new Pythian Temple, Grand Rapids, Mich., the entire lower floor of which has been taken for a term of years by the above well-known concern. In its new quarters it will have 7,000 square feet of floor space, showing over 100 styles of its celebrated folding beds. The company has never been able in its present quarters to show half of them. The offices will be in the rear, and will be finished in elegant style, the showrooms being in the front part of the room. Buyers when they go to Grand Rapids in January should not fail to visit this company in its new showrooms, which are directly opposite the Morton House.



READING AND POINTERS FOR HIS DOLLAR.

FAIRMONT, W. Va., November 24, 1894.

REVIEW PUBLISHING COMPANY:

Please find herein draft for $1 for my subscription to THE FURNITURE TRADE REVIEW. It always seems to me that I am not half paying for what I get when I remit to you for THE REVIEW, the cost is so little. A furniture dealer gets "worlds" of reading and pointers for his dollar.

SAM R. NUZUM.

ANOTHER INDUCEMENT.

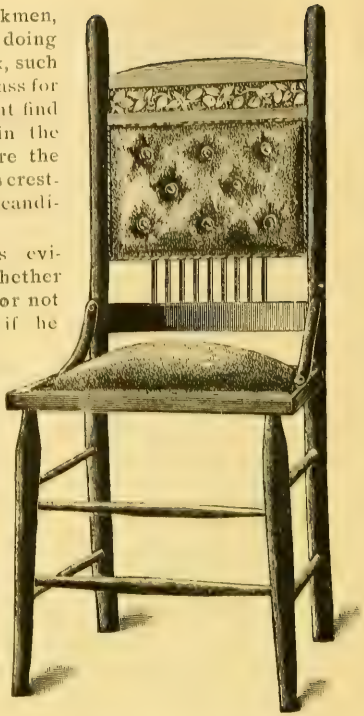
HARTMEIER & SONS, Paterson, N. J., have a bonanza for the holiday trade in their No. 93 car pet seat and back child's rocker, illustrated elsewhere. It sells for 60 cents net cash, and the firm have been kept busy filling the demand. They also make numerous other goods suitable to all seasons. For example, in the opposite column is their No. 285, an antique maple chair, silk plush seat and back, at $10.80 per dozen, net, f. o. b. at Paterson. They are upholstered in crimson, peacock blue and olive silk plush. A buyer can hardly go astray on this chair.

A MINIATURE FACTORY.

UP at Bloomingdale Brothers', Fifty-ninth street and Third avenue, there is a model of a furniture factory. It is on a scale of one in twelve, and is one of the most wonderful mechanical contrivances of the age, thousands of dollars having been expended on its production. The whole plant is operated by a miniature engine.

The motions of the automatic workmen are so natural as to cause one to stop and wonder if the scene before him is really only a clever piece of mechanism. The bookkeeper in the office wrinkles his brow and fondles his pen over a row of figures which do not seem to quite satisfy him, and how he ever solves the knotty mathematical problem is a matter left considerably in doubt. One of the workmen, who has apparently been doing some unsatisfactory work, such as cannot be allowed to pass for fear that a customer might find grounds for complaint in the article, is standing before the superintendent, looking as crestfallen as a disappointed candidate after election day.

The superintendent is evidently in doubt as to whether he should discharge him or not and looks as grave as if he were either the Czar or the Kaiser deliberating on the European situation. Steam lathes, planes and saws, attended by midget sized workmen, all solemnly intent upon the various duties in which they are skilled, keep constantly in motion, and to judge by their incessant industry ought to earn extremely good wages, for wagons loaded up with the products of the factory are driving away all the time filled up to the limit of their capacity.



HARTMEIER & SONS' NO. 285, PLUSH.



W. H. PETTIT & CO.'S NO 477.

W. H. PETTIT & CO.

THE accompanying cut is No. 477 from the catalogue of W. H. Pettit & Co., Grand Rapids. This firm have been in business for the past nine years, and have constantly added to their plant.

They make a full line of reed and rattan goods, and a new catalogue will be out about January 15. It should be in the hands of all dealers.

Their address is 308 Gold street, Grand Rapids, Mich.

IT WAS AT THE CLOSE of the wedding supper, when the guests had all gone, that the father-in-law observed to his daughter's new husband: "Oh, by the way, Cubbage, of course you know that my check for $10,000 displayed among the presents was merely to maintain the credit of the family. You can give it back to me, now." "Oh, that's all right, sir," replied the young man. "It will get back to you in due course, through the bank. You see, I thought the credit of the family would be best maintained by depositing it to my credit, so I slipped out and did so just before the bank closed."—*Ex.*

ST. LOUIS SAYINGS.

DECEMBER 8, 1894.

—Holiday novelties at reasonable prices are being shown by the Scarritt Furniture Company.

—The Joseph Peters Furniture Company has decreased its capital stock from $100,000 to $75,000.

—The F. H. Logeman Chair Manufacturing Company has on view in its warerooms a complete line of chairs in late designs.

—The Louis Ottenad Furniture Company has filed with the Secretary of State a statement of decrease in its capital stock from $21,000 to $10,000.

—The David & Brazill Bedding Company is showing a patent combination mattress, made of cotton and excelsior in layers. The excelsior acts as a ventilator.

—The St. Louis Furniture Workers' Association has lowered the prices on all its goods. Send for a catalogue and see its new designs in oak and walnut bedroom suits.

—The Crescent Furniture and Lumber Company makes solid oak suits exclusively in all the late styles. Send for a new catalogue and price list before placing orders.

—The M. M. Lammert Furniture Company has one of the largest and best stocks of fine furniture ever placed on view in this market. This is a "pointer" to be remembered.

—Dealers in search of money makers, and something to please their customers, should send to the L. Frederich & Brother Furniture Company for a copy of its new catalogue.

—Jacob Kaiser & Co. make a patent mattress in which they put a thick layer of cotton on the outside and fill the centre with selected excelsior. This firm also makes hair mattresses in all grades.

—Mr. Landers, manager of the furniture department of the St. Louis Refrigerator and Wooden Gutter Company, has a number of new styles for the holiday trade. Any dealer who will send him a sample order will not have cause to regret it.

—The P. H. Mellon Manufacturing Company recently received an order from England for some of its patent iron and brass beds. Mr. Mellon is the oldest iron bed manufacturer in this part of the country, and his trade is very extensive. The beds and all wire springs turned out at this factory are the standard.

—The Heller & Hoffman Chair Manufacturing Company is constantly increasing its output and making a better class of goods. It has added a very handsome line of upholstered chairs, suitable for the Xmas trade. They are beauties and quick sellers. If you are a live dealer send for the new fall catalogue and note the latest studies in chairs, made of the best material, in original designs, handsomely finished, and at prices to suit the times. Make up a sample order, and you will find them leaders in money making goods.

A. N. M.

WHEN a merchant stops advertising people get the idea into their heads that his business is "going down."—*Printers' Ink.*

THE GREAT DEMAND for the enameled steel bedsteads made by the American Bedstead Company continues to be ahead of production. It is the best proof of the high quality and finish of the beds and also of the prices being right. The company took one order this fall for 4,500 beds and the same buyer supplemented the order with 1,000 more beds. The biggest trade is handled, and the town of Westborough, Mass., where the factory is located, is becoming famous throughout the country for its brass mounted iron bedsteads. Will R. Pitman, the American Company's salesman, can always be reached by addressing him at 115 Worth street, New York.

ST. LOUIS FURNITURE BOARD'S ANNUAL MEETING.

THE annual meeting of the St. Louis Furniture Board of Trade was held on the 12th ult. The report of the retiring officers showed that the membership during the year had increased from fifty to seventy two. Among the subjects discussed were

"Railroad Terminal Facilities of St. Louis," "World's Fair Brazilian Wood Exhibit," "Mississippi River Improvement," "Bankruptcy Bill," "Discrimination Against St. Louis," "Shippers of Mixed Car Loads," "Relations of Traveling Salesman to Prices of Goods," "Freight Reduction Asked for by Railroads," "Unfavorable Freight Rates for Iowa," "Why Should not St. Louis Manufacturers Supply the Furniture Needed by St. Louis Buyers," "Barriers to Corporations Doing Business in Other States," "Fire Insurance," "Manufacturers and Retailers Working Together for Mutual Advantages in Sales," "A St. Louis Furniture Expo."

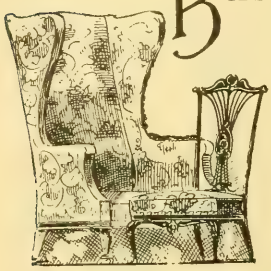
The election of officers resulted as follows. President, L. T. Kregel; First Vice president, Jacob Kaiser; Second Vice president, J. H. Crane; Secretary, George T. Parker; Treasurer, C. J. Kostuba; Executive Committee, P. E. Lasher, James A. Reardon, J. H. Conrades, M. F. Foster, H. N. Davis, E. E. Koken, F. W. Hampeter, O. Vornbrock. Louis G. Kregel, the newly elected president of the board, was born at Garnaville, Iowa. His parents removed to Nebraska, and young Kregel spent his first twenty years on a farm. During that time he invented a farm windmill, which he patented and manufactured for three years. In 1882 he went to St. Louis to attend school. Before his first year in school was ended he married the daughter of F. H. Logeman. In the same year the Mound City Coffin Company was organized and Mr. Kregel was made its secretary and general manager. He still holds those positions.



Mr. Kregel has been a member of the Furniture Board of Trade since its organization and was one of its original incorporators. He has not yet arrived at the prime of life, but is recognized as one of the most substantial business men in St. Louis. His portrait is presented herewith.

HARRY TONGE, superintendent of the Frankfort, Ky., Furniture Factory, according to a press dispatch, has, it is alleged, decamped under a cloud. Tonge is indebted to Clarence Julian, principal stockholder in the corporation for which he worked, to the amount of $1,000, and he has also left a number of worthless checks and debts to other parties. Some time ago Tonge requested Julian to endorse a note for him for $500, which the latter did. Tonge claims to have been unable to get the note discounted, and a few days later Julian supplied him with the cash, but neglected to take up the indorsed note. It is now charged that Tonge, after receiving the $500 from Julian, discounted the note for $400. Julian is out $500 and

BIDS AND AWARDS FOR GOVERNMENT SUPPLIES.



BIDS were opened at the Treasury Department on November 12 for manufacturing and placing in position in complete working order in the United States public buildings at Des Moines, Ia., and Indianapolis, Ind., articles of furniture. The following is a list of the bidders :

S. A. Lauter, Indianapolis, Ind., $2,522 ; Otto Duker & Co., Baltimore, Md., $2,191 ; Keyless Lock Company, Indianapolis, Ind., $2,136.90 ; U. S. Desk Manufacturing Company, Chicago, Ill., $3,039.15 ; Wolleager Manufacturing Company, Milwaukee, Wis., $3,628 ; L. Hornback, Des Moines, Ia., $3,427.50 ; Matthews Brothers Manufacturing Company, Milwaukee, Wis., $2,605 ; Middletown Manufacturing Company, Middletown, Pa., $2,643 ; the Robert Mitchell Furniture Company, Cincinnati, $2,537.15 ; A. H. Revell, Chicago, Ill., $2,418 ; Corbin Cabinet Lock Company, Camden, N. Y., $1,946.15 ; Savage & Holms, Richmond, Va., $5,892.15.

On the 3d inst. other bids were opened at the same department for furnishing public buildings at Fort Dodge, Iowa ; Sheboygan, Wis. ; Sioux Falls, S. D., and Lowell, Mass. A list of the bids and bidders follows :

Otto Duker & Co., Baltimore, Md., Fort Dodge, Iowa, $1,453 ; Sheboygan, Wis., $631 ; Sioux Falls, S. D., $3,065 ; Lowell, Mass., $1,898.

H. Lauter, Indianapolis, Ind., Fort Dodge, $1,234.75 ; Sheboygan $425.50 ; Sioux Falls, $2,541.75 ; Lowell, $2,407.50.

Robert Mitchell Furniture Company, Cincinnati, Ohio, Fort Dodge, $1,575.30 ; Sheboygan, $585 ; Sioux Falls, $3,694.40 ; Lowell, $2,809.

Yale & Towne Manufacturing Company, Stamford Conn., Lowell, $3,448.40.

Cassell & Son, Peoria, Ill., Fort Dodge, $1,130.75 ; Sheboygan, $518 ; Sioux Falls, $2,436.75 ; Lowell, $2,074.

Corbin Cabinet Lock Company, Camden, N. Y., Fort Dodge, $1,304.60 ; Sheboygan, $473.10 ; Sioux Falls, $2,544.55 ; Lowell, $1,956.10.

A. H. Revell & Co., Chicago, Ill., Fort Dodge, $1,547 ; Sheboygan, $617 ; Sioux Falls, $3,146.50 ; Lowell, $4,116.50.

Jackson & Sharp Company, Wilmington, Del., Lowell, $2,785.

Matthews Brothers Manufacturing Company, Milwaukee, Wis., Fort Dodge, $1,119.50 ; Sheboygan, $519.25 ; Sioux Falls, $2,627.75 ; Lowell, $2,612.75.

Sextro Furniture Company, Cincinnati, Ohio, Fort Dodge, $1,164.35 ; Sheboygan, $516.52 ; Sioux Falls, $2,670.70 ; Lowell, $1,988.92.

The following awards have been made for furnishing the Life Saving Service with certain articles of furniture, &c., the same to be delivered at San Francisco :

Manhattan Supply Company, New York, N. Y., 10 foot extension tables, $12 each ; mattresses, stuffed with rattan, cotton tops, $3.40 each.

Hartford Woven Wire Mattress Company, Hartford, Conn., beds, iron, single, with woven wire mattresses, $5.24 each.

Brown Brothers & Co., San Francisco, Cal., gray wool blankets, 8 pounds, U. S. L. S. S. woven in fabric, $5.75 per pair.

Cavanaugh & Thompson, New York, N. Y., blankets, gray, 8 pounds, $4.59 per pair ; table covers, oil cloth, 74 cents each.

J. H. Tissot, Jr., New York, N. Y., toweling, crash, light, 18 inch, 10 cents per yard ; toweling, crash, heavy, 10 cents per yard.

WESTERN FURNITURE FACTORIES AND TOW MILLS.

"OUR Western furniture factories weathered the late depression first rate," said Mr. Luis Jackson, industrial commissioner of the Chicago, Milwaukee and St. Paul Railway, to a representative of THE FURNITURE TRADE REVIEW. "Some of them shut down for a month or two, but on my recent trip through our Wisconsin birch, maple and red oak territory I found the furniture factories and kindred hardwood industries in full working order. We have of late received quite a number of inquiries from chair manufacturers for suitable locations, they seeming to want to get their plants right near the timber.

"The furniture tow mills in Minnesota I also found collecting all the flax straw it was possible to get from the farmers. I was informed by the tow mill men that a good supply of flax straw suitable for furniture tow was hard to get, owing to the drought, and that in general flax straw of the necessary quality was rather scarce. The tow mills successful enough to obtain a good supply of flax straw expect to do a rushing business."

BOTH FACTORIES ARE BUSY.

THE Comstock Manufacturing Company never complains of hard times, and its huge plant at Utica, as well as the factory at Oneida, formerly owned and operated by Hard Brothers & Co., is running overtime in the manufacture of its different lines of woven wire mattresses, wire cots, spring beds, canvas cots, iron beds, hair, fibre, wool, cotton and excelsior mattresses and goods of a like class. Certainly no better facilities can be found anywhere, as the company occupies over 80,000 feet of floor space.

In spite of the dullness of the past year the sales of the Comstock Manufacturing Company have far exceeded those of any other year in the company's history. The different lines of iron beds which it makes are now recognized as standard for public institutions all over the United States, and duplicate orders are being received from all States of the Union. Each one of these iron beds is made of steel and wrought iron, not a piece of cast iron being used in their construction in any way. All folding iron beds, woven and canvas cots and wire cribs are protected by the company's own patents in their folding devices.

The concern takes a just pride in the fact that out of over 100,000 pieces manufactured and shipped by it during the past twelve to fifteen months, there has scarcely, if ever, been a complaint against the goods or a piece returned. Employing no traveling salesmen, the Comstock Company is in a position to sell the best goods at lower prices than found elsewhere. It can sell its goods at a profit in cases where many other concerns would be obliged to admit a dead loss. Every dealer should have the Comstock catalogue, which can be procured by addressing the company at Utica, N. Y.

ACCORDING to the Pittsburg *Press*, an undertaker of that city has a notice pasted on the side of a coffin in the window of his establishment which reads : "Room to let. Inquire within."

"TREATED BIRCH," says a Philadelphia builder, "becomes mahogany of rare beauty, and 'soaked' maple goes into all 'ebony' pianos now. So cleverly is the 'fake' wood 'weighted' that nothing short of boring will prove the deception. Maple mahogany is soaked through to a depth of 4 inches, and will polish even better than the genuine wood."

SOME NEW FOLDING CHAIRS.

THE Buckeye Folding Chair Company, Warren, Ohio, is sending out a very neat blotter carrying four samples of its chairs. We reproduce them herewith.



No. 30.

No. 30 is in oak or maple, has a perforated seat, and is furnished in sections for seating halls, or singly. No. 60 is in maple with any finish; perforated, cane or slat seats, and is made for exposed positions. No. 71 is in maple with any finish, Body Brussels carpet seat and back, and weighs 70 pounds per dozen. It is also made with spindle back. No. 67 is in maple, imported rosewood or ebony, polished. It weighs 60 pounds per dozen, and is especially adapted to undertakers' use. The Buckeye Folding Chair Company is also finding large sales for its Chautauqua kindergarten drawing board and writing desk, which at $24 meets the demand for a holiday article at a moderate price. A neat little pamphlet is sent to dealers showing some of the patterns which children are to copy.



No. 67.



No. 71.



No. 60.

WILL HAVE THEIR LINE AT THE EXPO.

COOPER & McKEE, the widely known refrigerator manufacturers, 113 to 121 Gwinnett street, Brooklyn, present two cuts of their refrigerators in their advertisement in the current REVIEW, and beg to inform the trade that they will exhibit a line of their goods at the New York Furniture Exposition next month, where Mr. McKee will be pleased to meet all customers.

The merits of Cooper & McKee's refrigerators have extended through the trade with the growth of the firm's business, and are known now wherever goods of this description are sold. Well made, and combining neatness of appearance with all the latest improvements, they are an article that is of more than ordinary interest to all dealers. Look up the firm's advertisement and send for the new catalogue for 1895.

THE Ranney Refrigerator Company is building several additional storehouses at its plant in Greenville, Mich.

THE Hamilton Furniture Company, of Philadelphia, has arranged to show its full line of new goods, comprising mahogany and curly birch bedroom suites, wardrobes, chiffoniers and ladies' desks at the coming Furniture Exposition in this city. Description and prices can be had by addressing the company at its Philadelphia office, corner Twenty-third street and Passyunk avenue.

THE FIRE RECORD.

NOVEMBER 11.—Building occupied by J. H. Mills & Son, Tecumseh, Neb. Loss on stock, $6,000; insurance, $4,500. * * * Building at Sprague avenue and Mill street, Spokane, Wash., a portion of which was occupied by The Furniture Company, whose stock was damaged about 40 per cent. Insurance on stock, $16,100; on fixtures, $1,000.

NOVEMBER 12.—Three-story brick warehouse at the State Penitentiary, Frankfort, Ky., which contain a stock of chairs belonging to Norman & Hubbard (Kentucky Chair Company). Total loss, $60,000; insurance, $34,500. Cause, explosion of a lantern. * * * C. A. Judd's furniture store, San José, Cal., damaged $1,000; insured.

NOVEMBER 13.—M. C. Grasty's store, 1510 and 1512 Seventh street, N. W., Washington, D. C. Loss on building $300; on contents, $1,200. Insurance on building, $4,000; on stock $2,000. * * * Robt. Begg's factory at Watertown, N. Y. Damage, $600.

NOVEMBER 17.—Parlor Frame Furniture Company's factory, Milwaukee. Loss, $1,500.

NOVEMBER 19.—Furniture store of R. Roy & Frères, St. Hyacinthe, Que., completely gutted * * * Ulick Bourke's furniture establishment on West Madison street, Chicago. Loss, on stock, $50,000; on building, $45,000. The E. A. Moore Furniture Company, which occupied the adjoining building, sustained a loss of $5,000 on stock.

NOVEMBER 20.—Nearly the whole of the business portion of Savannah., Mo., was destroyed, including Wassmer & Brown's furniture store, whose loss is $5,500; insurance, $1,200. * * * Fire in building 78-80 North street, Boston; started in upper stories occupied by George Brown & Brother, manufacturers of mattresses, and burned through to roof. All tenants more or less damaged. Loss, $4,000. Supposed cause, overheated stove. * * * Large stable of Orpin Brothers, desk manufacturers, and some lumber in the yard of Palmer, Parker & Co., Boston.

NOVEMBER 22.—Furniture shop of L. Winstian, at Hudson, N. Y. Loss, $1,800; insurance $800.

NOVEMBER 25.—Plant of the Cold Blast Feather Company, 56 to 68 West Van Buren street, Chicago. Loss on stock and fixtures about 70 per cent. of the insurance, which amounts to $33,500; loss on building, about 40 per cent. of insurance, which amounts to $12,000.

NOVEMBER 27.—Entire business portion of Lyndonville, Vt., destroyed with exception of Dodge & Watson's furniture establishment and one other store. Among the stores destroyed was that of J. M. Cass, furniture dealer. * * * North side of public square at Athens, Ala.; Irwin & Pepper's store was burned. Stock insured for $2,000.

NOVEMBER 28.—One of the buildings of the H. C. Dexter Chair Company's plant, at Black River, N. Y.

DECEMBER 2.—C. M. Sturgis' furniture store at Augusta, Me.

LINCOLN'S NEW LINE.

THE old and reliable Philadelphia firm of A. Lincoln & Son, 409 to 415 Brown street, appear in THE REVIEW this month with an advertisement of their well-known line of chamber suites, ladies' desks and toilet tables in all woods. The new styles are of the latest, and comprise new and original designs which reflect credit upon the artist who created them. Much interest is always taken by the trade in "Lincoln's line," and it is no exaggeration to say that the goods which the firm will show for 1895 surpass all the efforts of the trade. Send for photographs and prices.

MRS. WILLOWSNAP (calling on Mrs. Wangle)—Your mother has a lot of new furniture, hasn't she, Willie?

WILLIE—Yes'm, and the man comes here every week to collect the bill.—*Ex.*

COMPLETE LIST OF EXHIBITORS.

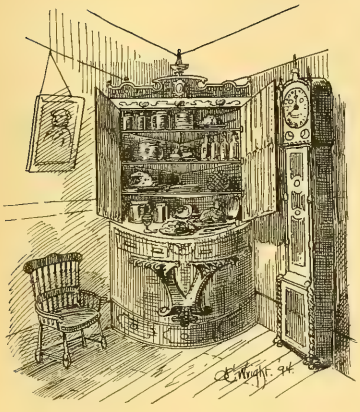
HEREWITH is presented a list of all the firms that have secured space for the Exposition next month, giving the number of the spaces they will occupy and the floors on which they are located:

	Floor.	Exhibit No.
C. H. Medicus & Co., Brooklyn, N. Y.	Fourth	1
Novelty Manufacturing Co., Syracuse, N. Y.	Third	29
I. H. Dewey Furniture Co., Rochester, N. Y.	Third	35
Geo. Heyman, New York city	Main	76
C. A. Dorney Furniture Co., Allentown, Pa.	Main	72
Burdett Chair Manufacturing Co., Keene, N. H.	Main	75
Keystone Chair Works, Union City, Pa.	Third	43
Standard Manufacturing Co., Cincinnati, Ohio	Fourth	6
Hall & Lyon Furniture Co., Waverly, N. Y.	Main	62
New Athens Furniture Co., Athens, Pa.	Main	90
Krenrich & Kremmer, New York city	Third	28
S. P. PorterNew York city	Main	62
Williamsport Furniture Co., Williamsport, Pa.	Fourth	2
Munk & Roberts Furniture Co., Connersville, Ind	Third	51
Adams Furniture and Manufacturing Co., Adams, N. Y.	Third	56
A. D. Martin, Chicago, Ill.	Fourth	15
W. B. Keeney, Somerville, Mass.	Fourth	10
Ferguson Brothers, New York city	Fourth	22
Foster Brothers Manufacturing Co., Utica, N. Y.	Main	78
J. E. Haberer, Lowville, N. Y.	Third	38
Cooper & McKee, Brooklyn, N. Y.	Third	44
Merriam, Hall & Co., North Leominster, Mass.	Main	77
S. D. O'Mara, Brooklyn, N. Y.	Fourth	19
American Chair Manufacturing Co., Brandt, Pa.	Main	86
Burt Brothers, Philadelphia, Pa.	Main	91
Decatur Furniture Co., Decatur, Ill.	Third	41
Smith & Ellis Co., Syracuse, N. Y.	Main	85
Wilkinson & Eastwood, Binghamton, N. Y.	Main	84
Standard Furniture Co., Herkimer, N. Y.	Third	54
Hamilton Furniture Co., Philadelphia, Pa.	Fourth	11
L. Abrahams, New York city	Third	37
A. H. Heilman & Co., Williamsport, Pa.	Fourth	4
Harrisburg Furniture Manufacturing Co., Harrisburg, Pa.	Main	62
Sextro Furniture Co., Cincinnati, Ohio	Third	60
Miller Table Co., West Farmington, Ohio	Third	58
The Leggett-Groves Co., New York city	Fourth	23
Standard Castor and Wheel Co., New York city	Third	48
Brooklyn Chair Co., Brooklyn, N. Y.	Fourth	9
Ranney Refrigerator Co., Greenville, Mich.	Main	92
S. Haubenstock, New York city	Third	36
Reliable Furniture Co., Baltimore, Md.	Main	82
Buckeye Chair Co., Ravenna, Ohio	Third	41
Yeager Furniture Co., Allentown, Pa.	Main	70
Combination Commode Co., Portland, Me.	Fourth	14
Adams & Elting Co., Chicago, Ill.	Third	48
National Furniture Co., Atlanta, Ga.	Main	63
Norwich Cabinet Co., Norwich, N. Y.	Main	64
Langslow, Fowler & Co., Rochester, N. Y.	Main	88
Sikes Chair Co., Buffalo, N. Y.	Fourth	21
Connersville Cabinet Co., Connersville, Ind.	Main	62
Chas. F. Rollinson, Buffalo, N. Y.	Third	51
Watson & Karsch Manufacturing Co., New York city	Fourth	3
S. A. Smith & Co., Brattleboro, Vt.	Third	33
White & Spate, New York city	Third	46
Amberine Varnish Works, Brooklyn, N. Y.	Third	48
Wallace & Sons, New York city	Fourth	27
New Haven Chair Co., New Haven, Conn.	Fourth	26
Louis Mayer, New York city	Main	80
Geo. P. Freeman, New York city	Main	63
Veneer Seating and Church Furniture Co., Brooklyn, N. Y.	Main	94
Crocker Chair Co., New York city	Fourth	6
Josiah Partridge & Sons, New York city	Fourth	20
Lewisburg Furniture Co., Lewisburg, Pa.	Fourth	30
R. J. Keppel, Norwich, N. Y.	Main	64
Mankey Furniture Co., Emporium, Pa.	Fourth	20
C. E. Cumings & Co., Boston, Mass.	Fourth	7
R. S. Kingman, Brooklyn, N. Y.	Third	58
J. E. Pearce & Co., New York city	Third	32
Foster, Merriam & Co., New York city	Third	47
Elmira Table Co., Elmira, N. Y.	Main	62
Crone & Gosline, Brooklyn, N. Y.	Main	65
Ullman Manufacturing Co., New York city	Third	33
Stickley & Brandt Chair Co., Binghamton, N. Y.	Third	50
Jos. Schreiber, Brooklyn, N. Y.	Main	72
Adler Veneer Seat Co., Brooklyn, N. Y.	Main	89
Bloomsburg Furniture Co., Bloomsburg, Pa.	Main	73
W. M. Lyons & Co., New York city	Third	33
New Haven Rattan Co., New Haven, Conn.	Fourth	26
United States Feather Down Co., New York city	Third	57
J. K. Rishel, Hughesville, Pa.	Main	72
Binghamton Chair Co., Binghamton, N. Y.	Third	30
New York Carriage Co., New York city	Third	31
E. J. Schneck & Sons, Allentown, Pa.	Fourth	12
John Danner Manufacturing Co., Canton, Ohio	Third	45
Simon H. Bodenheim, New York city	Third	48
The Andrew Homan Co., New York city	Fourth	5
O. L. Hall, Syracuse, N. Y.	Third	41
Burrows Brothers & Co., Picture Rocks, Pa.	Fourth	10
Jamestown Desk Co., Jamestown, N. Y.	Third	58
Geo. Hunzinger & Son, New York city	Fourth	25
Elliott Furniture Co., Charlotte, N. C.	Third	33
Rome Furniture Manufacturing Co., Rome, Ga.	Third	33
Framke & Sievers, Chicago, Ill.	Main	79
Aimone Manufacturing Co., New York city	Main	61
Watson Manufacturing Co., Jamestown, N. Y.	Fourth	18
Artistic Bronze Co., New York city	Third	48
Chautauqua Desk Company, Jamestown, N. Y.	Fourth	19
J. Healy & Co., New York city	Fourth	17
Spencer, Barnes & Stuart, Benton Harbor, Mich.	Fourth	23
E. Schloss & Co., New York city	Third	33
Youngsville Manufacturing Co., Youngsville, Pa.	Main	67
A. Cutler & Son, Buffalo, N. Y.	Main	87
Bendit, Drey & Co, New York city	Third	48
Jamestown Furniture Co., Jamestown, N. Y.	Fourth	19
Otto Furniture Co., Williamsport, Pa.	Third	28
Tidioute Chair Co., Tidioute, Pa.	Third	55
Jamestown Lounge Co., Jamestown, N. Y.	Main	67
Indiana Furniture Co., Connersville, Ind.	Main	62
Talbot & Mason, Philadelphia, Pa.	Third	48
G. H. Bear & Co., Allentown, Pa.	Main	70
The Barlow-Kent Co., Urbana, Ohio	Main	92
Morgan Manufacturing Co., Jamestown, N. Y.	Main	66
C. F. Rohman, Son & Co., Brooklyn, N. Y.	Fourth	12
Oliver Bros., Lockport, N. Y.	Fourth	23
Robt. J. Ehlers, New York city	Main	92
F. A. Whitney Carriage Co., Leominster, Mass.	Fourth	24
Rueter Furniture Co, Allentown, Pa.	Third	34
John Boyd, Boston, Mass.	Third	49
Star Furniture Co., Rockford, Ill.	Main	79
Rockford Chair and Furniture Co., Rockford, Ill.	Main	65
J. P. Gaylord, New York city	Main	90
Richard H. Krall, Allentown, Pa.	Third	42
Blum, Toch & Co., New York city	Third	33
Belding Manufacturing Co., New York city	Main	74
Ira T. Clements, Sunbury, Pa.	Main	74
Steinmann & Mayer Furniture Co., Cincinnati, Ohio	Third	41
McClinchie & Co., New York city	Third	31
Skandia Furniture Co., Rockford, Ill.	Main	83
Hastings Table Co., Hastings, Mich.	Third	33
Mendel Singer, New York city	Fourth	10
Dunn & Salisbury, Keene, N. H.	Main	75
M. Samuels & Co., New York city	Fourth	16
Ottawa Furniture Co., Holland, Mich.	Third	31
M. F. & F. E. Schrenkeisen, New York city	Fourth	8
H. Sierer & Co., Chambersburg, Pa.	Main	63
Newburgh Reed Co., Newburgh, N. Y.	Main	68
W. H. Hickerson, New York city	Main	82
Ionia Furniture Co., Ionia, Mich.	Third	51
West Michigan Furniture Co., Holland, Mich.	Third	51
Knoxville Furniture Co., Knoxville, Tenn.	Third	31
Rockford Desk and Furniture Co., Rockford, Ill.	Main	90
Fawcett Bros, New York city	Main	79
Peake & Butler, New York city	Third	31
Atlas Furniture Co., Jamestown, N. Y.	Third	59
Wakefield Reed Chair Co., New York city	Third	40
Bridgeport Wood Finishing Co., New Milford, Conn.	Main	93
Adams & Westlake Co., Chicago, Ill.	Third	52
Highland Furniture Co., Newburgh, N. Y.	Main	71
G. H. Langworthy & Son, Boston, Mass.	Fourth	11

"SOFA," which has come to be a common term for a sublimated lounge, or the settle of our grandmothers, is simply the Turkish name for a reception room for servants or the visitors of servants.

THE ATTENTION of intending exhibitors at Grand Rapids in January is called to the advertisement in this issue of Maddox, Bailey & Co., Jamestown, N. Y., offering to rent one third of the third floor, northern half of the Blodgett Building in that city.

SMITH & ELLIS, Syracuse, N. Y., will be at the New York Exposition with a very hot line for 1895, and no dealer should fail to see it. The following gentlemen will represent them next year: H. R. May, New York and Brooklyn; H. W. Hall, New England; A. W. Salesbury, New York and Pennsylvania.



The Old Cupboard.

YOU may talk about your sideboards, with compartments by the score,
With their three-foot bevel mirrors, 'most as wide as my front door ;
Or your boofays, fin de sickle, with their jimcracks fair to see—
But the old three-cornered cupboard is just good enough for me.

Ah, the one that used to fill a spacious corner that I knew !
How the mem'ry of it comes and makes me hungry through and through !
While it wasn't built for show so much, it wasn't bad to see,
And without a German lookin' glass 'twas good enough for me.

Even wash-day, evenin', mornin', night or day, or rain or shine,
Did I always find it filled with what I freely might make mine ;
And they weren't the à la dishes that we're brought down now to see,
But the eatin's in that cupboard were—just good enough for me.

There was chicken, fried and juicy, and a ham-bone to your taste,
And some cold things left from dinner that it wasn't right to waste ;
And such biscuits, cakes and pumpkin pies I never hope to see—
As I ate from that old cupboard that was good enough for me.

It stood ready for a traveler, or a hungry boy from school—
As to when and where, and how much he might eat, there was no rule ;
He was welcome to a plenty, and the best that there might be
In that bounteous old cupboard that was good enough for me.

And at Christmas there was turkey, full of stuffin', crisp and brown,
And a fruit cake, and plum pudding, and mince pies of home renown,
With an extra dish for some one—though a beggar he should be—
In that generous old cupboard that was good enough for me.

I have seen new fangled sideboards, with their silver plate galore,
With their china and their cut glass—'most enough to fill a store ;
But I'd gladly swap the whole shebang and everything I see
For a chance at that old cupboard that was good enough for me.

Edward Oldham

WILL FORM AN ORGANIZATION.

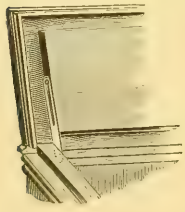
A MEETING of representative furniture manufacturers was held in Williamsport, Pa., on the 13th ult., and a temporary organization was effected, with Fred Mankey, of Williamsport, as president, and Theodore Rediker, of Bloomsburg, secretary. The object of the meeting was to consider the matter of an organization whereby the manufacturers can have facilities for promptly marketing their products and regulate the prices of the regular grades, patterns and styles of their manufacture; also to enter into an agreement by such organization whereby the furniture manufacturers of that district will control the scale of prices and be governed accordingly.

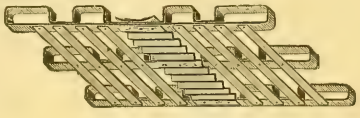
It was decided to meet for permanent organization in Williamsport to-day, December 10, when other manufacturers and dealers will be invited to be present and join in the organization.

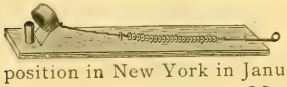
Those present at the meeting were: Walter Burrows, Picture Rocks; Mr. Brumbaugh, Watsontown; Walter Lawrence, Lock Haven; J. K. Rishel, Hughesville; A. B. Worthington, Muncy; Mr. Weller, Montgomery; Theodore Rediker, Bloomsburg; Fred Mankey, Dr. L. M. Otto, Lewis Welker, John Heilman, F. N. Page and J. J. Gibson, of Williamsport.

REFRIGERATORS.

"THERE are others making refrigerators besides the Ranney Refrigerator Company," says their Eastern representative, R. J. Ehlers, whose salesrooms are at 209 Canal street, N. Y., "but the Lapland and Monitor, of 1895 models, are types *par excellence*." The vast knowledge and experience gained by years of assiduous and careful work and study in the makeup and construction of refrigerators have been embodied in the styles the company will offer to the dealers the coming season. Herewith are shown three important points, covered by patents, which will be appreciated at once for their simplicity and usefulness. This popular line of goods can be seen at 209 Canal street, and will also be exhibited at the Furniture Exposition in New York in January, 1895.







NOT "MIXED ALE"—BUT PORTER.

THERE is an advertisement in this book which starts with the words "Porter on Draught," and any dealer who "turns on the tap" by turning over to page 63 will see the correct sort of goods for a commission man to handle in order to control a large trade. The advertisement alludes to the lines for which S. P. Porter, 185 and 187 Canal street, is agent, and it's worth the price of a good chiffonier to read the same, written as it is by "Sam" himself in his characteristic way. Don't neglect looking up Porter's page.

CHANGE OF TIME.

THE regular auction sale of mahogany, cedar, satinwood, rosewood, &c., Thursday, December 13, will begin at 12:30 instead of 2 P. M., as at first announced, by Mason & Co., New York. Lunch will be served at 12 o'clock.

MURRAY, CONWAY & CO.'S STOCK SOLD.

THE stock and accounts of the firm of Murray, Conway & Co., Brooklyn, have been sold to Murray & Drury for $17,000. The senior member of this firm is a brother of the late L. Z. Murray. It is said that Murray & Drury intend to close out the business, and that if the proceeds exceed $17,000 the surplus will be given to Mr. L. Z. Murray's widow. Under Receiver Langan's management the assets have realized a total of $32,000, the $17,000 paid by Murray & Drury being included in this total. The Cox estate, owner of the store building, will accept a pro rata dividend on $12,000 and cancel the lease. Mr. Smith, the special partner of the firm of Murray, Conway & Co., will supply one third of the amount of the dividend which the Cox estate receives. It is believed that the creditors will not get more than 50 cents on the dollar.

"LOOK OUT FOR THE WINNERS."

THE above is the suggestive title which appears under a photograph representing a crowded race track in the advertisement of the Forest City Furniture Company, of Rockford, Ill. The goods are shown in New York at what the company calls its "New York Exposition," that is at the warerooms of Frederick Goll, 175 and 177 Canal street, while in Chicago they are represented by Wear & Scott at 154 Michigan avenue; the goods are also shown at the company's showrooms at Rockford.

The Forest City line for 1895 consists of a select lot of patterns in odd dressers, curly birch or mahogany chiffoniers, and chiffoniers in white enamel, with brass and iron standards; chamber suites in curly birch and mahogany; curly birch, mahogany and oak combination cases, office desks, typewriter cabinets, and last, but not least, the great and widely known "Success" folding beds, made in either mahogany or oak, the reputation of which is already world wide. Do not miss this line, either through the mail or by personal inspection.

THE Central Furniture Company of Rockford, Ill., continues to bring out new and salable patterns in desks, china closets and sideboards in oak, birch and mahogany. Its catalogue should be in the hands of every dealer; and meanwhile it illustrates some of its popular styles in our advertising columns every month.

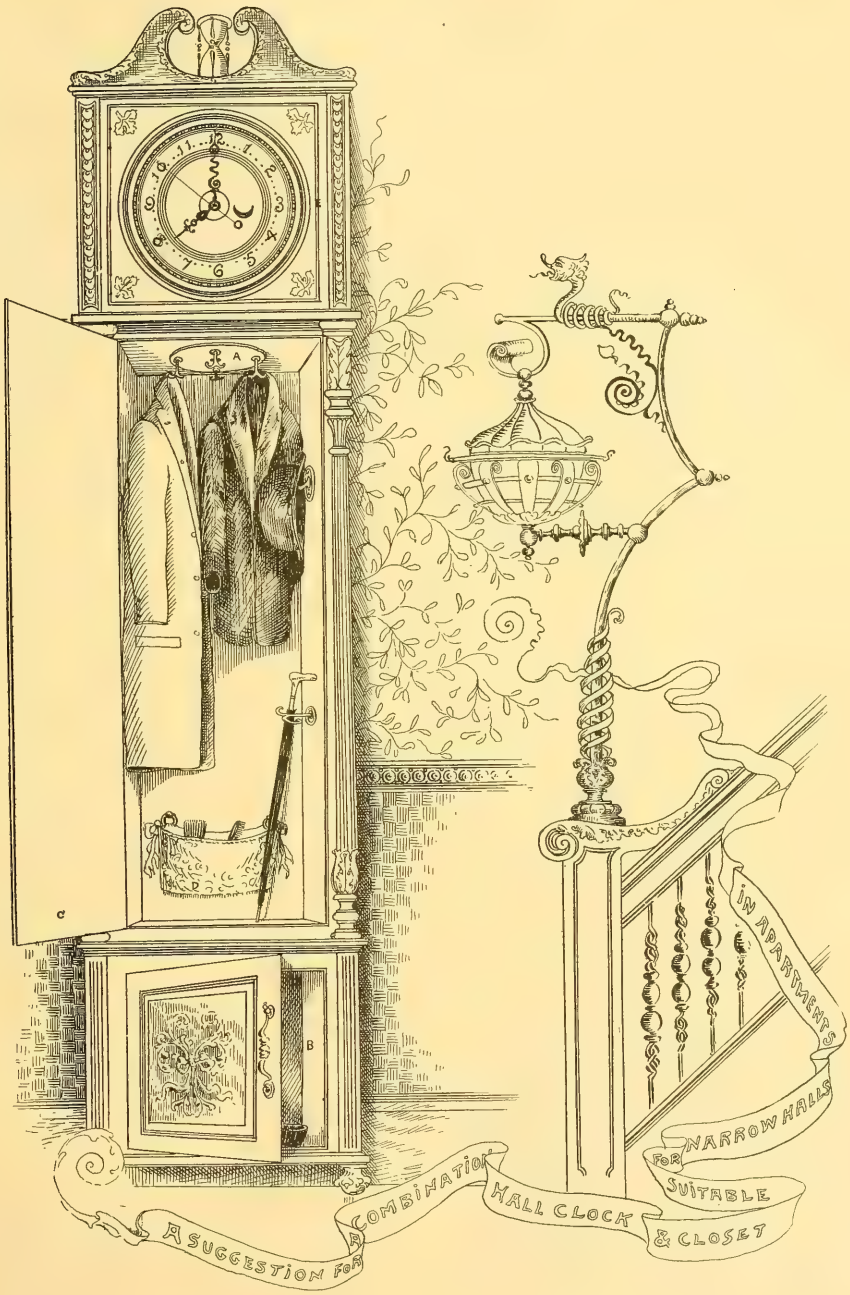
COLUMBUS, Ind., December 5, 1894.

THE FURNITURE TRADE REVIEW:

Inclosed please find copy for December advertisement. * * * Our advertisements with you have been productive of many requests for catalogues and consequent sales.

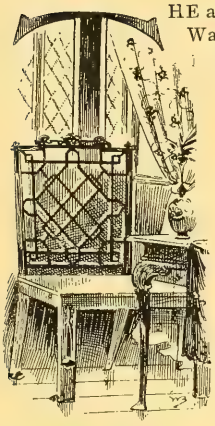
THE ORINOCO FURNITURE COMPANY,
By William H. Lincoln, Secretary.

A. Revolving piece, with hooks to hang coats, &c.
B. Lower closet for overshoes, slippers, &c.
C. Swinging door, beveled glass front.
D. Hanging pocket for whisk broom, brushes, &c.
E. Swinging clock front.



SLEEPING CAR FURNISHINGS.

How the Coaches are Equipped—Cost of the Material.



THE average sleeping car, Pullman or Wagner, as it stands in a railway station ready for service, costs about $18,000, and it may be said safely that few who use the berths are accustomed to the luxurious and costly accommodations it affords. The number of bedrooms on which such a proportionate sum of money is expended is very small, and every piece of linen, every article of the toilet, every foot of carpet is of the finest quality which can be secured. The portable equipment alone costs between $2,500 and $3,000. The passenger finds that the accommodations are of the finest, the only drawback to absolute comfort being lack of space, for which the luxuriousness in a measure atones.

It is supposed that most of the equipment of the Pullman car is made at Pullman, Ill., a town which has grown around the workshops of the car company, but most of the equipment is procured abroad, it is said, such as the draperies, plush, upholstering, and even the Wilton carpets used are manufactured in Germany. As there are 70 yards of carpet on the floor of every sleeping coach the total cost, exclusive of laying, in this direction is $105.

Each car is supplied with 250 sheets, valued at $1 each, and 250 slips, valued at 30 cents apiece, and 300 hand towels, of home manufacture, of a value of 15 cents apiece, on every round trip to the Pacific Coast, As soon as a car arrives in a depot all the linen is taken to a steam laundry and the car is equipped anew.

The bedding is made in Hartford, Conn. The seventy blankets allotted to each coach are said to cost between $560 and $720. The mattresses, thirty in number manufactured of fine curled hair, cost between $300 and $360. At the end of each half year the hair is taken out of the ticks, renovated and cleaned. The ticks are remade. The pillows, which are submitted to a similar process of renovation, cost $3 apiece, and are filled with the finest of feathers. Each coach has sixty pillows.

The equipment is divided by the Pullman Company into three classes for the sake of convenience. Class 1 comprises toilet and miscellaneous portable articles at the disposal of passengers and porters ; Class 2 comprehends bedding, draperies, &c., and Class 3, truck material, to be used in cases of emergency. Passing by Classes 1 and 3 it is found that the complete equipment of a coach under the head of Class 2 is as follows: Twelve berth badges, 70 blankets, 2 porter's blankets, 1 hotel book, 1 aisle carpet, 1 floor carpet, 1 camp stool, 30 curtains, 4 drapery curtains, 1 drawing room curtain, 1 smoking room curtain, 36 window curtains, 12 supplementary berth curtains (pongée silk), 6 portière curtains, 2 washstand curtains, 2 annex curtains, 2 inclosed section curtains, 4 vestibule curtains, 2 door guards, 30 hammocks, mattresses, mattress covers, pillows and pillow covers, 2 sofa rolls, 2 rugs, 12 spring beds, 8 side tables, cuspidors, &c.

The supplementary berth curtain mentioned is made of heavy silk and insures more privacy than the ordinary curtain to ladies traveling alone. The door guard is a fancy, heavily woven silk rope which stretches across the space of the drawing room door when open and prevents intrusion by other passengers.

THE BELDING REFRIGERATORS.

THE Belding Manufacturing Company is running its factories at Belding, Mich., on full time, turning out on the average 150 refrigerators per day. It owns several thousand acres of timber land and runs its own saw mill. It also has its own stores for the distribution of refrigerators at Chicago, New York, Philadelphia and Boston. The Belding refrigerators have the following improvements for the coming season: Solid metal ice rack, patent adjustable lock and an automatic damper attachment for saving ice. The full line will be shown at the Furniture Exposition in this city from January 14 to February 1. The Ira T. Clement dining room tables will be shown in connection with the line. Mr. A. Geist, the well-known furniture salesman, will have charge of the exhibit.

IF THE JAPS, as they say, suggested rattan furniture, the Standard Rattan Furniture Company, of Michigan City, Ind., could teach them lots about how to produce handsome goods at low prices. What a Jap doesn't know about thrashing a Chinaman the Standard doesn't know about the rattan and reed manufacture, and that's very little.

GLANTON'S automatic extension table, a cut of which is shown in our advertising pages, is especially adapted for use in the modern city houses, as it takes care of its own leaves. It is made in 8, 10, and 12 foot lengths by J. A. Glanton, Columbus, Ind. Mr. Glanton also makes a fine line of common extension tables, hall trees and ladies' desks. Send for his catalogue.



DINING ROOM IN THE HOME OF A PROMINENT NEW YORKER.

CHIPS AND SHAVINGS.

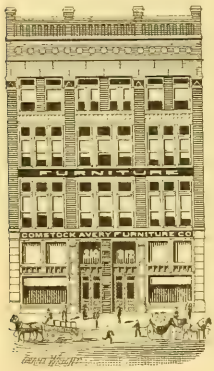
—Christ. Frankhauser, Bryan, Ohio, has sold out.

—W. L. Spencer has withdrawn from the Spencer, Riley & Ross Manufacturing Company, Sioux City, Ia.

—Korhus & Nostdahl, manufacturers of furniture, Mankato, Minn., who made an assignment last summer, have reorganized as a corporation with a capital stock of $20,000.

—Johnston & Fondersmith, Columbus, Ohio, have made an assignment in order to wind up their business. The liabilities are $7,000 and the assets $11,000. W. W. Dick is the assignee.

—Albert F. Tanner is again engaged in business at Milwaukee, in the Tanner store, under the style of the Tanner Company, which is composed of A. F. Tanner, W. E. Blake, manager of the furniture department, and H. J. Knoby. The company is incorporated with a capital of $100,000, and it is reported that it will assume the assets and liabilities of the old company and pay all debts in full. It is also said that the Tanner Furniture Company will soon be organized.



—The Comstock-Avery Company, whose store at Peoria, Ill., is shown in the cut presented herewith, began business on Main street, Peoria, in 1862, under the firm name of Comstock & Avery. They remained there, enlarging their quarters from time to time, until about 1882, when they bought, built on and occupied their present location. Their store was burned about five years ago and was immediately rebuilt. In 1891 the concern was incorporated under the name of the Comstock-Avery Furniture Company, admitting Frank E. Avery (son of the president), who is secretary and treasurer of the company. The store has five floors, 46x168. They will open a carpet and drapery department in January, with H. H. Hammond as manager. Fred. H. Avery will also be in the department.

New Firms.—C. A. Brigden, Oconto, Wis.; Statesborough Furniture Company, Statesborough, Ga.; Harry H. Meyer, Koenig Block, Healdsburg, Cal.; Pollard & Creager, hardware dealers, Denison, Tex., added a line of furniture; F. E. Cunningham, Cobb, Wis.; Chapman & Hamlin, Shenandoah, Ia.; Lee & Tofstad, Rushford, Minn.; Carl Schmitt, Marinette, Wis.; J. D. Pedersen, Santa Rosa, Cal.; B. Hardy, Loraine, Ill.; D. S. Groomer, Weatherby, Mo.; Maryville Furniture Company, Maryville, Mo.; John Jackson, Bancroft, Ont.; L. J. Bentley (upholstery and bedding), Petersburgh, Va.; Brown & Cooper, Yale, Mich.; Z. T. Staley talks of opening a furniture store in the spring at Kirkwood, Ill.

IS THE REFLECTION LASTING?

IF the reader will turn to the advertisement of the Elmira Table Company he will see it is headed "The living pictures use our tables for mirrors." The Elmira extension tables have long been known to the trade as "corkers," and now if the firm could only invent some process whereby the reflection of the living picture would become a permanent part of the table, there is no doubt that the trade in the company's well-known productions would be increased to such an extent that many more factories would have to be built to meet the increase.

The polish which the Elmira Company is using has become the admiration of the trade, and in quality and workmanship there are no goods that can surpass the well-known Elmira tables, because the business is in the hands of experienced and competent men, who do not spare effort or expense in giving to the trade the best workmanship and quality that can be turned out. The Elmira Company makes a table that is all it claims for it, and there is no better value to be found anywhere.

The company will show its goods at the New York Exposition in charge of S. P. Porter, 185 and 187 Canal street, and samples can be found at his salesrooms. The line will also be shown in January at Grand Rapids by L. G. Waldron, who may be addressed at the Morton House.

BURNED OUT.

THE plant and stock of the Cold Blast Feather Company, Chicago, which occupied the four story and basement brick block 56 to 68 West Van Buren street, were almost totally destroyed by fire on the 25th ult. The cause of the fire is unknown, but John Burton, secretary of the company, thinks it was incendiary. The loss will be $15,000 on machinery, $15,000 on stock and $15,000 on the building, which belongs to Lobdell & Farwell. The building was worth $40,000 and was insured for $30,000.

The Cold Blast Feather Company carried insurance in several companies amounting to $40,000. Louis H. Everts, of Philadelphia, is president of the company, and John Burton, of Hinsdale, secretary and treasurer. The business was started about twelve years ago by the late E. A. Everts. It was one of the largest establishments of the kind in the country.

ANYBODY WHO KNOWS ANYTHING

ABOUT good engraving knows that one of the best places to have his work done is at the engraving establishment of S. J. Kelley, Binghamton, N. Y., who can furnish illustrations of goods in first-class style, in either wood engraving, electrotyping, half tone or zinc etching, with prices within the limits of modern times The advantages of having good engraving are many; it costs no more for postage than trash does and manufacturers cannot afford to use any but the best, which is always to be had of Mr. Kelley. The following letter is sufficient proof of his guarantee:

CORTLAND, N. Y., November 10, 1894.

S. J. KELLEY, BINGHAMTON, N. Y.:

Dear Sir—We are in receipt this morning of a letter from the Shelter Top Company, St. Louis, Mo., which reads in part as follows: "Permit us to say your last catalogue is the very neatest and the most attractive one we have seen, and we beg leave to ask the address of the publisher, that we may correspond with him." We have taken pleasure in writing this party that you brought out this catalogue for us and have referred him to you. We are receiving almost daily testimonials from all over the country on the catalogue that you so artistically engineered through for us; it is pronounced by the trade to be the very best thing in the line ever brought out. When we say "trade" we mean the very best trade in the large cities.

We are in receipt of a communication from Messrs. ——, of Cincinnati, Ohio, who do engraving, designing, &c., asking us to kindly mail them a copy, as they have received an order from a customer who received one of our catalogues, and he wants to duplicate the same as near as possible.

We thought it best to apprise you of this, as, they being in your line, we consider it a high compliment. * * *

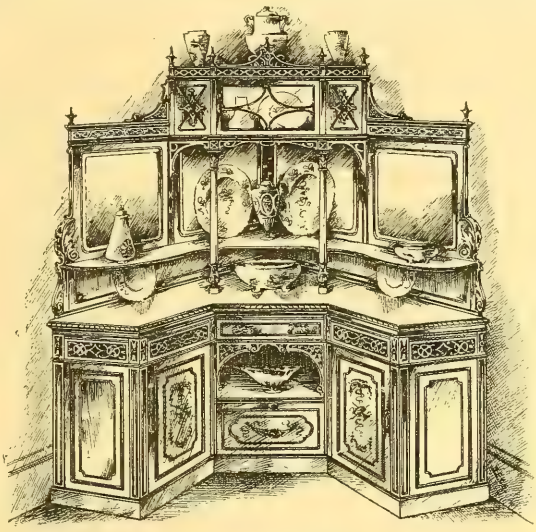
Yours very respectfully, CORTLAND FORGING COMPANY.

If you wish such testimonials sent you send Mr. Kelley your work. He solicits correspondence, and will be pleased to mail samples of work when requested. Just drop a card to him at Binghamton, N. Y., and you will be pleased with the results.

THE JEFFERSON DRAMATIC SOCIETY.

ABOUT two months ago a number of young men well known in the furniture trade, who are socially and histrionically inclined, and who have on several occasions in the past displayed their ability on the amateur boards, organized the Jefferson Dramatic Society. Twenty names were quickly enrolled, including Joe Harley, Louis Brick, Theodore Kemmerer, John Newkirch and Ed. Stahl, together with a number from kindred trades.

On the evening of November 19 the initial performances of the Jefferson were given in the Central Opera House, this city. Two plays were produced—Webster's "One Touch of Nature" and "Robert Macaire," the latter being the original of the comic opera "Erminie." It is no extravagance to state that both plays were acted with a smoothness and an evenness rarely equaled in an amateur performance, and were excellently staged and mounted, and were creditable to all concerned. When it is added that the final curtain fell at 10:50 after very frequent encores, an idea may be had of the excellent stage management.



DESIGN FOR A CORNER SIDEBOARD.

The boys are to be congratulated on their first affair, which was in every respect an enjoyable success. Nearly all those present at the performances remained for the reception which followed.

The Jefferson will give two more receptions during the winter, at each of which one or two plays will be acted. "The Rivals" is now in preparation and will be given some time in January, when the boys promise to more than duplicate their last brilliant success.

FOR THAT TIRED FEELING look at that rocker of Veal Brothers, Michigan City, Ind., which is illustrated in our advertising columns. If it doesn't put you to sleep too soon, sit down and write for their catalogue, which shows any number of rest-compelling patterns.

THE following story from the Indianapolis *Journal* will be appreciated by poker players: "Yes, I was sitting on the edge of the folding bed the other night," said the Cheerful Idiot, "playing solitaire, when all of a sudden the blame thing closed up on me. If it had not been for my presence of mind I think I should have been smothered."

"Had sense enough to call for help, I suppose?" asked the Dyspeptic Boarder.

"Didn't do anything of the kind. I merely selected a pair of jacks from the deck, and opened it with that."

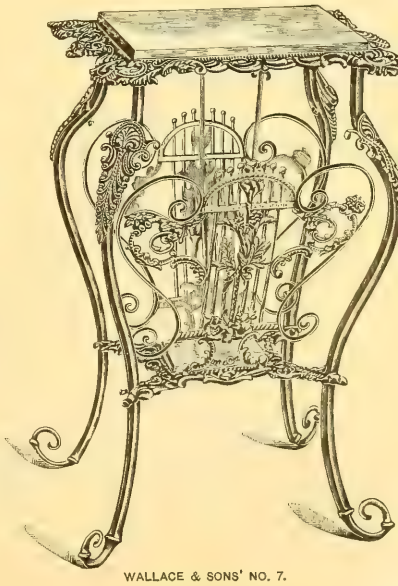
WALLACE & SONS' CHOICE SPECIALTIES.

IN the great metal working factory of Wallace & Sons one of the most important departments is that which is devoted to the manufacture of tables, cabinets, pedestals, jardinière stands, lamps, art goods, &c.

In their New York store, 29 Chambers and 5 Reade streets, the Messrs. Wallace show an immense line of such goods, embracing a remarkable variety of novel and artistic styles, and choice specialties which cannot be found elsewhere. The onyx table (No. 87), shown in the cut presented herewith, is made entirely of brass and gold plated. It has two slabs of the finest grade of Mexican onyx and the music rack is brass grille work. It makes a very ornamental article of furniture, answering the dual purpose of table and music rack. It is one of Wallace & Sons' latest designs.

The firm will make a complete exhibit of their line of onyx tables, cabinets, pedestals, lamps, &c., at the New York Furniture Exposition, January 14 to February 1, 1895, and hope to meet their friends in the trade. The exhibit will be in charge of Mr. George C. St. John, who is conversant with the furniture trade and is personally acquainted with most of the customers of Wallace & Sons.

Furniture dealers will find it worth it while to apply to Wallace & Sons for their illustrated catalogue, for this firm manufactures a great variety of articles which are certain to find a ready sale in the furniture trade, and besides being quick sellers these goods return a liberal profit to the dealer.



WALLACE & SONS' NO. 7.

"JONAH," expostulated the whale, "do keep still." "Certainly," answered the famous man, "now that I know where I am. I wasn't sure but I had been caught in a folding bed, don't you know."—*Ex.*

PRACTICAL JOKE FURNITURE.

By James Scott.

(Continued From November Number.)

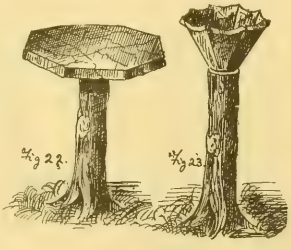


THE next table (Fig. 22) differs to a great extent from the foregoing. It is a garden table; apparently a tree stump surmounted by a marble cloth covered board. One can imagine the consternation experienced by a visitor invited to sit in a summer arbor with his host, adjacent to one of these tables, when he found, after having had his attention diverted for a moment, that the solid looking top had disappeared. He would feel in a ridiculous position sitting facing his companion with an ordinary bare tree stump standing between them. He might eventually discover that the top had gone a journey down into the hollow interior of the stump; but, notwithstanding the simplicity of the method by which such a result had been accomplished, he would doubtless be at a loss to account for the disappearance.

The shape of the table is octagonal, and the appearance of the hanging edge gives one the impression that the table top is a solid affair. This, however is a misconception, for the top consists of nothing more than six steel ribs, resembling those of an ordinary umbrella, radiating from a small circular piece of wood, of a smaller diameter than the opening of the stump, entirely covered with marble cloth. Their arrangement prevents them from folding downward from the centre block. Half way down the tree stump, within its interior, is pivoted a narrow shelf, the unattached end of which protrudes outside the stump, through a slit. This shelf is movable in a horizontal direction, and upon it a weight is supported. To the weight is secured a string, connected also to the centre of the table top. While the weight is standing upon the shelf the top is sufficiently rigid to conceal its formation. But immediately upon the protruding end of the shelf being moved sideways, the weight is dislodged, falling instantly to the bottom of the cavity, and of course carrying with it the table top, which is bound to collapse, as shown in Fig. 23.

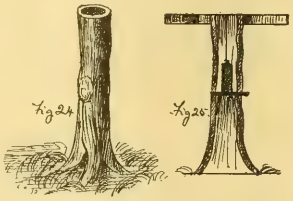
Fig. 24 shows the appearance of this curious article after the top has so effectively disappeared. Fig. 25 illustrates the interior.

The article drawn in Fig. 26 is one calculated to instil intense fright if its effect be practised upon a visitor at night time and in the dark. Supposing that a jocular old farmer has invited one of his town relatives to spend a few days with him; and supposing



A DISAPPEARING TABLE.

further that the town relative has wished the old farmer "Good night!" and is lying half awake in his bed, his state would be fearful at suddenly being fully aroused by a shrieking, howling, whistling noise at no great distance from him. Most assuredly he would not hesitate to accept the belief that the place was haunted by evil spirits.



A DISAPPEARING TABLE.

The cause of the disturbance can be quickly revealed. An ordinary looking coffee table is so constructed that its top revolves. A powerful spring is wound around the pivot which extends from the table top into the pillar. Hinged underneath the top is a series of wires, at the end of each being fixed a whistle resembling the "bird warblers" sold in such large numbers in our main thoroughfares. Under ordinary circumstances these wires are held flat against the under side of the top by means of pieces of elastic (see Fig. 27), the whistles pointing toward the centre of the table. To a very small catch is connected a length of twine, which passes down the pillar, through one of the claw feet and out through the door or window via the underside of the carpet. The table is of course made to withstand the strain brought to bear upon it when the twine is pulled, at which moment the catch is released, thereby permitting the top to revolve, the consequence being that the terrific rate of the revolutions impels the wire outward, as seen in Fig. 26, when the wild whirling of the whistles forces the air through them, producing the horrible sounds desired. So soon as the revolving of the top desists, the pieces of elastic exert their power and pull the wires back to their normal position, in which situation they are entirely out of sight.

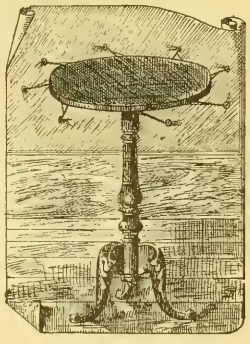


FIG. 26—A WHISTLING TABLE.

The object of each and all of the pieces of furniture heretofore described assumes a mild and inoffensive nature when compared to the object of the bedstead illustrated in Fig. 28. Most people are acquainted with the tales relative to travelers and the risks they ran in the coaching days of olden time. In isolated inns men of the road were done to death by brutal landlords for the sake of the money and property which they carried. I have many details in my possession of the forms of secret panels and flooring by means of which ingress was made to a man's apartment when desired. It was useless for the traveler to lock the door of the room. But the use of this bed entirely obviated the necessity for direct personal contact with the wretched occupant who had sought rest and met conflict. Nothing whatever of a suspicious character revealed itself to the eye of the wayfarer, yet when the scoundrel who meditated crime had satisfied himself that the man slept, he would quickly lower an interior portion of the canopy of the bedstead, firmly imprisoning him in an air tight cavity until suffocation ensued. Struggling and shouting would be useless under such circumstances, as the weight of the box would be tremendous.



FIG. 27.

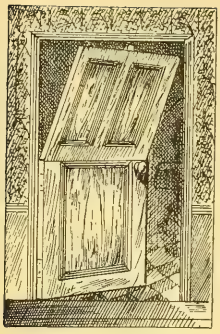


FIG. 30—A STRIKING DOOR.

Four ropes pass up through the floor of the room and travel along shafts in the bedposts, serving to support the movable portion of the canopy, which, even if something wrong were suspected, one would have great difficulty in detecting to be so treacherously constructed. Of course, more than one pair of hands would be needed in order to lower this canopy, unless mechanical aid were called into requisition.

Another bedroom article, but, happily, one possessing far different capabilities than the foregoing formidable bedstead, is shown in Fig. 29. The bottoms of the drawers are devised in such a manner that upon certain occasions one of them will, by means of powerful springs fitted beneath it, effect the sudden upheaval of the contents of the drawer upon its being opened, while the bottom of the other will, at some other time, follow a reverse course, and permit the linen to fall through.

As the details of this article are of a somewhat complicated character, and would prove but tedious reading, I will omit them; but the general construction of the drawers is made clear in Fig. 29.

A door, which might prove very useful if fitted in some of the rooms to which enterprising gentlemen of the burgling persuasion are sometimes tempted, is shown in Fig. 30. When shut it resembles an ordinary door, but upon being opened it immediately surprises the visitor by letting its upper half fall heavily upon his unfortunate head.

The reason for the door acting in this forcible manner is explained by the fact that a small projection, or tongue, fits into a hollow in a framing surrounding the doorway when the door is shut, and is drawn from the space upon the door being opened, the direction in which the door is traveling materially aiding the downfall. I have deemed it fitting to leave the two most gruesome articles of furniture I have encountered until the conclusion of my paper. Fig. 31 shows the purpose to which, I am assured, many worthy and not very sensitive people have devoted the awe inspiring receptacle which is so familiar an object to the eyes of man. Really, I believe there are but few persons who would not shudder at the thought of eating or drinking food which had been contained in so depressing an article.

My last illustration will perhaps convey to the reader the most suggestive impressions. It is shown in Fig. 32. Here we have an article which brings both extremes of existence together—the symbol of death is used to rest the babe who has just begun life—birth and death are mentally associated upon contemplating this peculiar outcome of man's mind. Whether intended to impress the growing child with the nearness of death, and to demand a due reverence for the future state of man, or whether merely the result of a morbid desire to connect the mind continually with the undertaker I cannot venture to say, although it must be admitted that the cross fixed at the head of this curious cradle substantiates the supposition that a religious idea prompted its construction. The bells, which tinkle upon occasions when the cradle is being rocked, seem to point to the wish on the parents' part to comfort the little darling of humanity destined to occupy this peculiar piece of furniture.

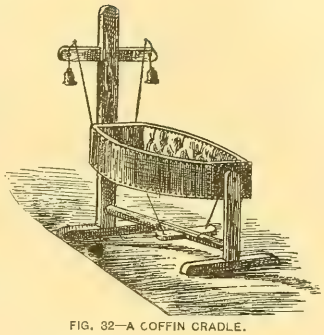


FIG. 32—A COFFIN CRADLE.

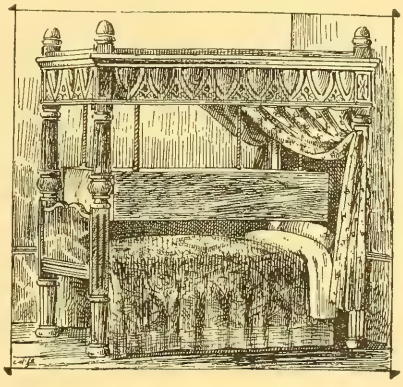


FIG. 28—A SUFFOCATING BEDSTEAD.

RUDOLPH DEIMEL was arrested in Chicago November 20, on a capias issued by the United States Court, and will be held in the custody of the marshal, perhaps in jail, until he pays Julius Stroheim & Co., of New York, $8,500. Till then the Canal street house will pay his board. This is an echo of the very slick half a million failure of Deimel Brothers four years ago.

THERE is a heap of shekels waiting for the furniture dealer who will build up a trade in the wrought iron goods made by the Wrought Iron Novelty Company, of Twenty-third and Filbert streets, Philadelphia. They include highly attractive tables, corner cabinets, umbrella stands, banquet and princess lamps, lanterns, candelabra, &c., of the most artistic workmanship, and are sold at prices which enable the dealer to obtain large profits.

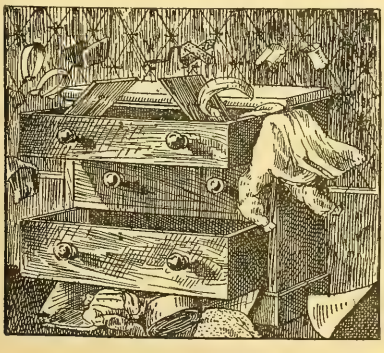


FIG. 29—A SURPRISE CHEST.

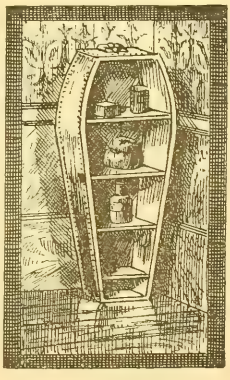


FIG. 31—A COFFIN CUPBOARD.

WILL EXHIBIT AT BOTH MARKETS.

A. CUTLER & SON, of Buffalo, N. Y., the widely known firm of desk manufacturers, announce that they will make their customary half yearly display of their wares at Grand Rapids in January, where they will be represented by Mr. Chas. L. Keller. Mr. S. Lee will also be at "the Rapids" until January 12, and will then take charge of the New York exhibit at the American Furniture Manufacturers' Exposition, where the firm will also make a display during the regular January season. They report that they will be in position to offer to their friends and to the trade generally at both the New York and the Grand Rapids expositions every courtesy, and the opportunity of personally inspecting the most complete line of desks and specialties they have ever put upon the market.

BLOOM & GODLEY.

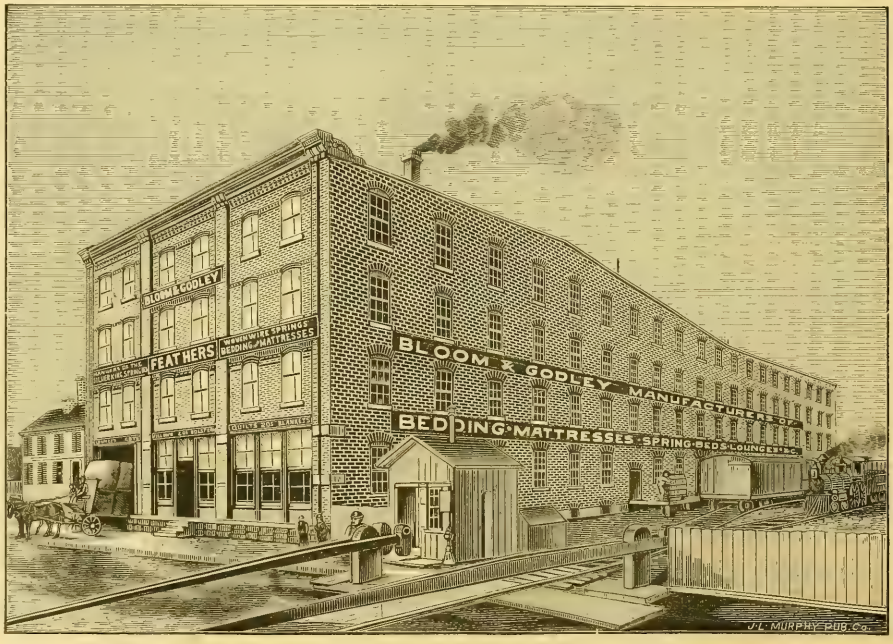
THE handsome building shown herewith is the factory of Bloom & Godley at Trenton, N. J., where are made mattresses, bedding, spring beds and lounges. The firm is also a large jobber in feathers, and has a large and constantly increasing trade.

Established in 1875, the business of the young firm grew so rapidly that it became necessary to enlarge the plant, and the outcome is the splendid building they now occupy. Bloom & Godley are also well known as the manufacturers of the "Silver King" spring, a cut of which can be found in their advertisement, and they are the sole owners of the patent.

The goods made by this house are first-class in every respect, and the cotton felt mattresses, of which they make a specialty, are celebrated for their comfort and durability. Dealers who need any goods in this line should on no account purchase elsewhere until they have consulted Bloom & Godley's catalogue.

—:o:—

THAT'S a fair enough offer for anybody that is elsewhere made by the Rand & Leopold Desk Company, Burlington, Iowa; "Let us know your wants and we can supply you at prices to meet any competition on goods of equal quality." And they always keep their word, too.



CUT CARPETS AT WHOLESALE.

A BIG business is being done by White & Spate in their specialty, the cutting of carpets for the wholesale trade. Messrs. White & Spate's system, by which retail dealers are enabled to sell carpets by sample and have the goods cut for them, is one that instantly commends itself to dealers who lack the space necessary for selling carpeting in the ordinary way, or have not the capital essential to carry a well varied line of carpeting in stock. The trade are advised to write to White & Spate, 259–261 Sixth avenue, New York, for a circular containing a full description of their methods of selling carpeting.

The large and constant growth of this firm's business has obliged them to look for more spacious quarters than those they now occupy, and about January 1, 1895, they will remove to the northwest corner of Sixth avenue and Fifteenth street, where they will have more than double the floor space they now command.

IT is not too late to send to Thos. Madden, Son & Co., Indianapolis, for a copy of the handsome volume of half-tone illustrations of their parlor suites, fancy chairs, &c., issued last month. If you get the book you will almost certainly order some of the articles shown therein, and get them in time for the holiday trade.

THE Miller Table Company, West Farmington, Ohio, is pushing its pillar and fine extension tables into new markets with every successive season. Mr. R. S. Kingman is the New York and nearby agent. Photographs of recent styles will be sent on application, and an examination of the goods will show that, for the price, the finish of the Miller Company's productions is up to the very highest standard.

A NEW DEPARTMENT STORE.

Syndicate Will Build It on Sixth Avenue—Siegel, Cooper & Co. Deny a Report That They Will Occupy It.



RECENT reports to the effect that Siegel, Cooper & Co., of Chicago, intended to start a great department store in New York city have naturally excited much interest in the trade; but the latest and most trustworthy information to be obtained on the subject seems to show that Siegel, Cooper & Co. are not yet committed to the project.

According to the first story circulated concerning the matter, practically all the land and buildings contained in the block bounded by Fifth avenue, Sixth avenue, Eighteenth and Nineteenth streets had been bought or leased by brokers acting for Siegel, Cooper & Co., who intended to cover the block with one immense building, a store in which would be sold almost everything under the sun—dry goods, clothing, carpets, shoes, hats, millinery, furniture, groceries, wines, sewing machines, meats, drugs, hardware, jewelry, &c. There would be a photograph gallery, a bank, a restaurant, a barber shop, hot and cold baths and swimming baths. It was also reported that Marshall Field & Co. were backing Siegel, Cooper & Co. in the enterprise.

But Rose & Putzel, of New York, who attend to all the legal business of Siegel, Cooper & Co. in the East, say that while it is true that all the property fronting on Sixth avenue between Eighteenth and Nineteenth streets has been bought by a syndicate, the firm of Siegel, Cooper & Co. are in no way identified with this syndicate, and that neither they nor any other firm have leased or agreed to lease the property. Rose & Putzel also deny that either Marshall Field or L. Z. Leiter is in any way interested in the enterprise. They admit that the syndicate intends to erect a large store or several stores on the site of the buildings now standing, but say that whatever structures may be erected will simply be placed on the market for rent when completed.

ATTACKING THE BRANDT FURNITURE COMPANY'S ASSIGNMENT.

THE Home Rattan Company, the National Furniture Company, of Atlanta; the Carrollton Furniture Manufacturing Company, of Carrollton, Ky.; Boyd, Harley & Co., of Philadelphia; John Duer & Sons, of Baltimore; Langslow, Fowler & Co., of Rochester, N. Y.; Rockford Desk and Furniture Company, of Rockford, Ill., and the Chicago Bedding Company, of Kenosha., Wis., filed a bill in Chancery at Memphis, Tenn., on the 15th ult against L. D. Harris, formerly doing business as the Brandt Furniture Company, Memphis; Isadore Katzenberger, Gustave Benham and Mrs. Bettie Benham, doing business as the Benham Furniture Company; the Mechanics' Saving Bank, Mrs. Rachel Brandt, G. H. Harris and Mrs V. Hewett.

The bill charges that Harris represented that his financial condition was good, bought goods and sold some of them at less than cost, and sent some to Brandt & Co.'s auctioneers to aid in a rapid disposal of the goods. The bill alleges that a certain creditor of Harris sent notes of Harris' to Memphis for collection in the early part of the fall, and the agent offered to let Harris take them up at 25 per cent. discount, but Harris refused and said that the notes would be paid at maturity, and referred the agent to the Mechanics' Savings Bank as to his financial condition, and that at the latter Isadore Katzenberger, president of the bank, was offered the notes at 25 per cent. discount, but refused, and said that Harris was perfectly solvent and that the notes would be paid when they fell due. The notes are not yet due, and are unpaid.

The partial assignment of Harris on October 31 is then set forth; also the sale by Katzenberger, trustee, of the stock to the Benham Furniture Company. The assignment is attacked, the debts secured to the Mechanics Bank, to Mrs. Brandt, to Mrs. V. Hewett and G. H. Harris being specifically attacked. It is charged, on information and belief, that a better sale could have been made than the one to the Benham Furniture Company. It is asked that the assignment or deed of trust of L. D. Harris to Katzenberger be set aside; that complainants have decrees against L. D. Harris for their claims; that Katzenberger account for the property conveyed to him by the trust deed; that creditors paid under the assignment be made to account for the sums paid, and compelled to pay them to plaintiffs; that Mrs. Rachel Brandt be decreed to account for the value of all property which she "received by collusion with Harris or Katzenberger and disposed of, or has in her possession or in possession of the auction house of Brandt & Co. for the purpose of hindering creditors," and that the two defendants, Benham and the Benham Furniture Company, be enjoined from disposing of the property sold them by the trustee, and that a receiver be appointed to take charge of the property.

Another suit against the same defendants has been instituted by the Phœnix Manufacturing Company, M. & H. Schrenkeisen, Steinman & Meyer Furniture Company, National Carrriage and Reed Company, Thomas L. Leedom & Co. and the Sligh Furniture Company.

Judge Galloway appointed R. G. Morrow as receiver, but subsequently revoked this action, and the matter was still in abeyance according to latest advices.

EXPORTS OF FURNITURE.

FOLLOWING are the exports of furniture from New York for the three weeks ending December 5. It should be understood that in the steamer manifests the lots are classed as bales, cases, packages, &c.:

Port.	Packages.	Value.	Port.	Packages.	Value.
Amsterdam.....	4	$40	French W. Indies	18	$421
Antwerp.....	53	2,649	Glasgow.....	2	15
Argentine Rep..	11	300	Hamburg.....	9	317
Bolivia.....	3	60	Havre.....	46	5,940
Brazil.....	191	1,908	Hayti.....	387	3,320
Bremen.....	12	131	Hull.....	4	31
Brit. Australia...	592	5,231	Liverpool.....	17	279
British Africa....	55	1,350	London.....	253	2,503
British Honduras	19	164	Manchester.....	6	205
Brit. West Indies.	448	3,539	Mexico.....	112	1,850
British Guiana...	64	392	New Zealand....	30	216
Brussels.....	112	299	Peru.....	22	440
Central America.	102	963	Porto Rico.....	86	566
Chili.....	82	991	Rotterdam.....	8	30
Christiania.....	4	60	Southampton....	26	614
Constantinople..	3	53	Santander.....	13	75
Cuba.....	122	3,469	Tasmania.....	1	25
Danish W. Ind...	6	59	U. S. of Colombia	91	846
Dutch Guiana...	18	239	Uruguay.....	24	154
Dutch W. Indies.	8	43	Venezuela.....	22	259
Ecuador.....	23	209	Vienna.....	1	26
French Africa...	23	175			

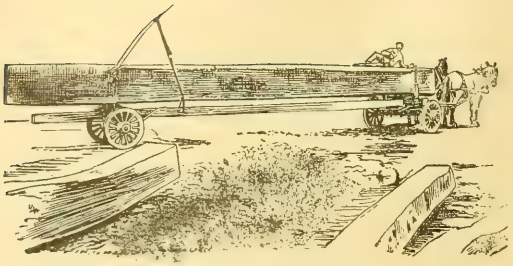
A DOLLAR WELL SPENT.

CONCORD, N. H., November 19, 1894.

THE FURNITURE TRADE REVIEW:

Check inclosed for REVIEW to November, 1895. A dollar well spent is the verdict of

Yours truly, W. C. & I. T. CHESLEY.



THE PRIZE OF THE SALE.

FOREIGN WOODS AT AUCTION.

THE first of the auction sales of imported woods was held by Mason & Co., Limited, at Seventh street and East River, on November 15. Two hundred buyers were in attendance, and the bidding was spirited and the lots well distributed. The conditions of the sale were as follows:

The woods to be taken at and where they lie, at the measurement of the inspectors, with all faults and defects.

All woods will be sold, unless otherwise stated at the time of the sale, upon certificate of inspection of Messrs. Constantine & Co.

To be at the purchasers' risk from time of sale, and to be removed at their expense, storage free to the next storage date.

In case of any dispute between two or more bidders, the lot so disputed shall be immediately put up again.

The buyers to declare their names and places of business, and to deposit, if required, 10 per cent. on the computed value of each lot. All settlements must be made within ten days from date of sale by cash less 2 per cent., or by four months approved indorsed notes. The company is not responsible for typographical errors in the catalogue.

After a brief address by John Copcutt, the veteran of the trade, H. B. Constantine said:

This sale is entirely legitimate. The wood goes to the highest bidder, except in certain cases where there may be reservation. But so far as Mason & Co. are concerned we have no one who represents us.

Waldron Williams then took the gavel and called for bids. The first lots were from a cargo of African mahogany and contained from 324 to 1,530 feet of wood each. Some of these were very choice, and the bidding was spirited. The lowest bid accepted for logs in this lot was 9 cents a foot, and the highest offered was 32 cents.

English oak and African walnut were not in demand, and several lots were withdrawn because the bidders preferred mahogany and cedar.

A cargo of Cuban cedar, containing 37,430.7 feet gross, and 31,258.11 net, sold at prices ranging from 6 cents to 6¾ cents a foot. One hundred and six logs of Cuban mahogany, in which there were 4,560.11 feet net, sold as one lot for 4 cents a foot. A cargo of 813 logs of Cuban cedar, containing 55,586.4 feet net, went for from 5 1-8 cents to 6 cents a foot.

The prize of the sale was a log of African mahogany 38 feet long and 38 inches in diameter, and containing 2,737 feet. It was started at 10 cents a foot, and was bid up to 23 cents, at which price it was bought by I. T. Williams & Son. Its total cost was $629.51. All the logs in that collection were large, and sold for good prices, because they were particularly adapted for veneer work. The lowest bid received for any of the cargo was 12½ cents.

A fine cargo of 169 logs of Mexican mahogany, containing 60,954.1 feet, sold for from 5 to 12 cents a foot.

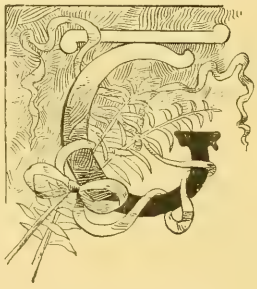
The highest price paid at the auction was 51 cents a foot for a log of African mahogany containing 590 feet. The bidding began at 8 cents and was quickly raised to 20 cents. From that it was raised half a cent at a time to the knockdown price. It was bought by Julius Raynor. The rest of the cargo brought from 10 to 19 cents a foot.

A cargo of 211 logs of Mexican mahogany, containing 64,101.3 feet net, was sold at prices varying from 7½ to 8½ cents a foot. Most of it was bought by Julius Raynor. H. W. Erichs bought the bulk of the Cuban cedar that was sold.

It was 6 P. M. when the last lot was knocked down. Sales are now to be held regularly on Thursdays.

AN ELECTRIC FREIGHT LINE.

MANAGER GEORGE P. HUMMER, of the West Michigan Furniture Company, of Holland, recently discussing the proposed ship canal from Grand Rapids to Holland, said: "What Grand Rapids should have is an electric freight line from Grand Rapids to Holland, connecting with the boats at the latter place. Such a line would be able to switch freight about the city after midnight and place freight at the doors of factories direct from the boats. The project of a ship canal for Grand Rapids will never pan out, and this electric freight road is just about what Grand Rapids should have. It can be built for $100,000 or $150,000. Our factory is running full all the time; in fact we have been doing all we wanted to do all through the hard times. Our capacity is about 1,000 bedroom suites a week, and we have made more suites in the past eighteen months than any furniture factory in the world."



RANDFATHER COPCUTT.

At the great auction sale of furniture woods last month Mr. Constantine introduced Mr. John Copcutt, a wealthy gentleman of Yonkers, as the "grandfather of the mahogany trade." Although ninety-three years old, Mr. Copcutt walked to the platform and said: "My father was a cabinet maker in Reading, England, and I recollect his going to London, 40 miles away, to buy mahogany. I was only a child, but I used to make toy windmills and sell them. In 1817 my father came to America, and we landed in New York. My father first worked for Mr. Constantine, the father of the elder Constantine of this day.

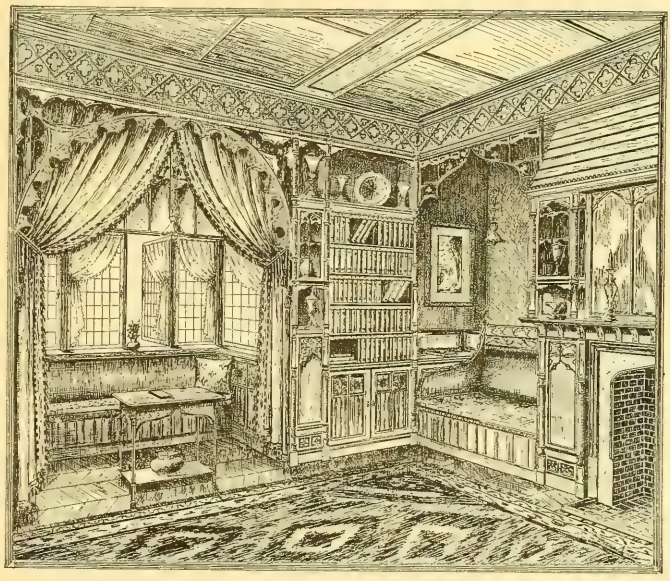
"Then he took a place at 340 Greenwich street, and in 1820 I began to work at cabinet making myself. I worked for my father four years, and then I began to make the insides of pianofortes.

"I bought a lot of mahogany in 1831 and sold it for a good price, and got a start in business. In 1832 I

opened a place at Jay and Washington streets. There was more profit in the business then than there is now, because taxes were lower and labor cheaper.

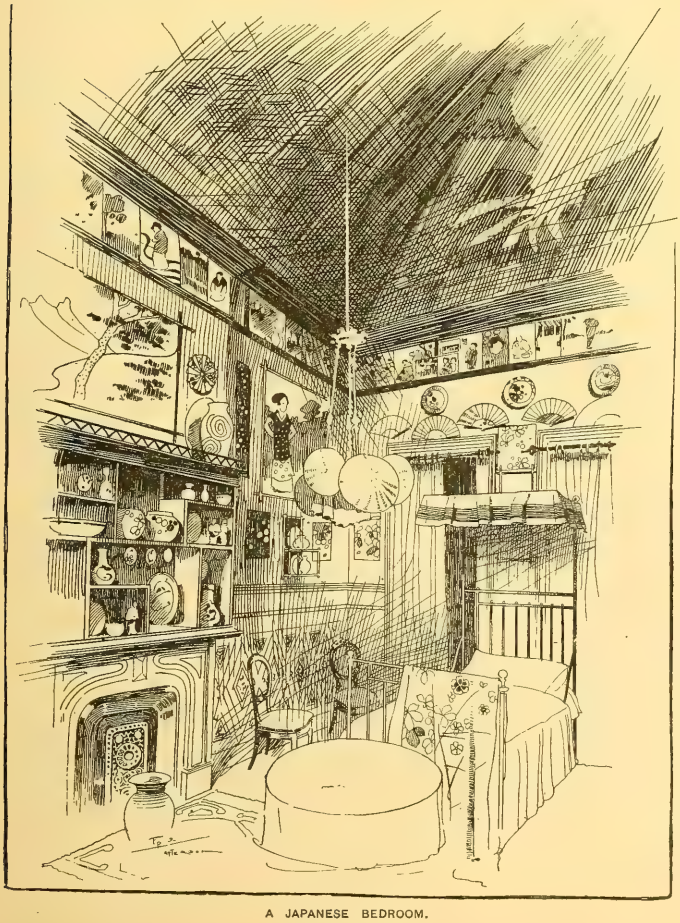
"I next went to Washington and Franklin streets, where I remained twenty-four years. A great many fine cargoes of San Domingo mahogany came here then, but it is scarce now. The principal cabinet makers were in Broad street, though there were two or three in Fulton street.

"We used to sell wood at auction for many years, until P. M. Dingle took up the present method. The last auction sale was held by Pells & Co. Now, I am glad to see auction sales are beginning again. None of the old dealers are left."



LIBRARY, GOTHIC STYLE.

WINDOW ADVERTISING is becoming universal among the retail furniture trade. E. R. Baker, 1301 Jackson street, Chicago, in our advertising columns illustrates a machine by which merchants can make their own signs, display cards, price tickets, &c. quickly and easily, and at little outlay of money or time.



A JAPANESE BEDROOM.

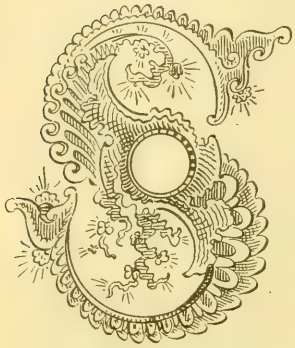
THE Morley file cabinet, made by Bickford Brothers, of Rochester, N. Y., continues to find large use among dealers who are fitting up offices of all kinds. The price, $12, f. o. b. at Rochester, certainly makes it one of the cheapest pieces of office furniture ever produced. It is made in antique oak, is 5 feet 1 inch high and has thirteen drawers and a slide, which when out is 21x15 inches.

A NORTH FRONT STREET (Philadelphia) furniture dealer, says an exchange, has broken off all dealings with a manufacturer there because the latter refused to take back a parlor suite which had become shopworn standing in the dealer's store for over six months. The same man once refused to subscribe to a trade journal, saying his grandfather got along successfully without it.

THE MAHOGANY that comes from Jamaica is much prized, but the supply there is almost exhausted, and planters do not attempt to form plantations of it, as the tree must be 200 years old before it is fit for felling.

A MANUFACTURER of artistic furniture in Paris has just completed a chair the forelegs of which are solid gold It is valued at $37,500.

NEVER TAKE IN YOUR SIGN.



UCCESSFUL advertising is continuous advertising. Like money at interest, it is working while its owner sleeps.

Its value does not always show itself in immediate results, but the constant iteration will surely tell.

Someone has compared an advertisement in a trade journal to the sign a merchant places over his door. He does not count its value by the business it brings him directly, any more than he does that of his business card. But he keeps it up in stormy or pleasant weather to show that he is in business and ready for business. Hundreds may pass and see his sign who have for the moment no need for his services, but when any one of these passers-by wants something he sells he recalls the sign and remembers the place. The man who sells rubber shoes or umbrellas does not take down his sign because the sun is shining. He knows that rain and snow will surely come, and then people who have seen that sign will go straight to the spot where they know they can get what they need.

Your factory is running full blast to-day. You don't take down your sign for that reason. On the same principle you keep your card in the trade papers, knowing that when another season comes buyers will look it up.

If you pass a business place and miss the sign you conclude the merchant has died or quit. There are thousands of people that will reason in exactly the same way about you.

DAYS OF GRACE ABOLISHED.

IN accordance with an act of the New York State Legislature, which became a law May 10, 1894, the custom of giving days of grace on notes will cease on January 1, 1895. The law reads as follows :

Chapter 607, Laws of 1894.—The People of the State of New York, represented in Senate and Assembly, do enact as follows :

Sec. 1. On all notes, drafts, checks, acceptances, bills of exchange, bonds or other evidences of indebtedness made, drawn or accepted by any person or corporation after this act shall take effect, and on which there is no expressed stipulation to the contrary, no grace, according to the custom of merchants, shall be allowed, but the same shall be due and payable, as therein expressed, without grace.

Sec. 2. All acts and parts of acts inconsistent with the provisions of this act are hereby repealed.

Sec. 3. This act shall take effect and be in force on the first day of January, eighteen hundred and ninety-five.

FURNITURE MAN (to his collector, whom he has sent with a bill to a dilatory customer)—Well, I guess he wasn't pleased at the sight of you!

COLLECTOR—On the contrary, he invited me to call again.—*Ex.*

NEW BUILDINGS NEEDING FURNITURE.

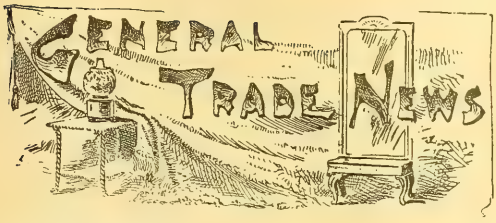
Projected New Buildings of Interest to Large Carpet and Furniture Dealers.

WE present herewith a carefully compiled report for all the hotels, churches, theatres, club houses and other large buildings in course of erection which will soon be in need of extensive furnishings. This work has grown to such importance in the affairs of many large dealers that this column will no doubt be a valued help to those seeking such contracts :

Hotels, Theatres, &c.—Hotel at West Milton, Ohio, address L. A. Pearson.—Hotel at Milford, Wis., address A. J. Perkins & Sons.—Hotel at San Francisco, for Adolph Sutro.—Theatre at Brooklyn, N. Y., J. B. McElfatrick & Son, 1402 Broadway, New York, architects.—Masonic Temple at McDonald, Pa., for Holmes & Gladden.—Hotel at Ligonier, Pa., for J. T. Menaher.—Hotel at Philadelphia, for Robert Goelet, New York city.—Hotel at Hudson, Mass., for Benjamin Hastings.—Hotel at Halboro, Pa., T. F. Miller, Philadelphia, architect.—Hotel at Overbrook, Pa., P. A. Welsh, Philadelphia, architect.—Hotel at Hot Springs, S. D., address Fred. F. Evans.—Theatre at New York city, for Canary & Lederer.—Addition to Hotel Belvidere, Washington, D. C.—Hotel in City of Mexico, Schermerhorn & Reinhold, Philadelphia, architects.—Theatre at Savannah, Ga., for H. Greenwald, New Orleans.—Additions to Hotel Traymore, Atlantic City, N. J.—Addition to Hotel International, Niagara Falls, N. Y.—Hotel at Ocean City, Md., for F. T. Shreve.—Club house at Chicago, Patton & Fisher, architects.—Hotel at Sulphur, Ky., for J. A. Velling.—Theatre at Toledo, Ohio, E. O. Fallis, architect.—Y. M. C. A. building, Malden, Mass.

Churches.—Lutheran church at New York city, address Rev. G. F. Krotel.—Church at Neosho, Wis., H. Messner, architect.—Baptist church at Monmouth, Ill., C. W. Marble, Chicago, architect.—Congregational Church, Western Springs, Ill., W. G. Baifield, Chicago, architect.—Church at Preston, Minn., address E. V. Farrington.—Church at Pepin, Wis., address E. Rehner, Stockholm, Wis.—P. E. Church, Detroit, Mich., address Rev. W. C. Waters.—Church at New York city, N. Le Brun, architect.—Church at Adams, Mass., church in Berkshire County and church in Franklin County, Mass., W. J. Howes, Holyoke, Mass., architect.—R. C. church, Waterbury, Conn., J. A. Jackson.—Chapel at Lafayette, Ind., W. C. Alexander, architect.—R. C. church, Doylestown, Pa., P. A. Welsh, Philadelphia, architect.—Congregational church, Hartford, Conn., Hapgood & Hapgood, architects.—M. E. church at Louisville, Ky., Boyle & Stroby, architects.—Church at Shamokin, Pa., C. Bolton, Philadelphia, architect.—Baptist church, Cincinnati, Cropsey & Brown, architects.—Church at Louisville, Ky., Maury & Dodd, architects.—Baptist church, Pinesville, La., J. F. Randolph, New Orleans, architect.—Presbyterian church, Buffalo, Lansing & Breierl, architects.—Presbyterian church, Battle Creek, Mich., address Dr. G. W. Robertson.—R. C. church, Bentley Creek, Pa., address Rev. J. V. Hussie.—Baptist church, Brooklyn, N. Y., address C. F. Ketcham, 27 Nassau street, New York.—Lutheran church, Philadelphia, E. H. C. Hartman, architect.—M. E. church, Philadelphia, T. P. Lonsdale, architect.—Lutheran church, Fargo, N. Dak.—P. E. cathedral, Washington, D. C., address Bishop Paret.—R. C. church, Pittsburg, Pa., W. Thalman, architect.—Addition to church at Philadelphia, Hazelhurst & Huckel, architects.

A LANSING, Mich., paper is authority for the statement that an enterprising citizen of that town is an undertaker, a furniture dealer and a coroner. He recently sold a man a bed, and the unlucky customer was killed by the thing closing up on him and smothering him to death. The Lansing merchant then ascertained the cause of death in his official capacity as coroner, and afterward officiated in the mournful proceedings which followed.



—Kelly & Allen succeed Riley & Allen at Paola, Kan.

—M. Christianson succeeds C. S. Webster at Phillips, Wis.

—Beiriger & Etting succeed J. Beiriger & Son, Hammond, Ind.

—Houghtby & Lane succeed Houghtby Brothers, Blissfield, Mich.

—J. Perrault & Co., Montreal, Canada, assigned last month. Liabilities, $10,000.

—H. M. Walsmith has bought the business of John L. Dyas, at Sheldon, Ia.

—The Texarkana Furniture Company has removed from Texarkana to Waco, Tex.

—T. S. Howell has succeeded John H. Hill in the furniture business at Hannibal, Mo.

—The Columbus (Ohio) Chair Company has discontinued its branch store at Des Moines, Ia.

—The Southern Furniture Company, Vicksburg, Miss., has been organized with a capital stock of $100,000.

—Hart & Roger succeed Meier & Eaton at Postville, Ia. John Hart, of the new firm, is mayor of the town.

—Rice & Co. succeed the Vicksburg Furniture Company as the Delta Furniture Company at Vicksburg, Miss.

—Charles E. Danner & Co. have succeeded Waterhouse & Danner, furniture and carpet dealers, Beaufort, S. C.

—A. Jones, of Turner, Kan., contemplates starting a furniture factory at Marshall, Mo., which is to employ 100 men.

—McCarty & McCarty, Anniston, Ala., are about to move into the store recently occupied by the Crystal Palace.

—W. M. Kehl, furniture dealer, Gonzales, Tex., has assigned to Judge Everett Lewis. Liabilities, $2,551; assets, about $3,000.

—Z. R. Fitch & Co., whose store at Jefferson, Ohio, was burned recently, have bought the business of J. H. S. Hunt, of the same place.

—Charles T. Bonner, trading as the Tyler Coffin Company, succeeds the Tyler Coffin and Trunk Factory at Tyler, Tex., which failed recently.

—The store of C. J. Peck & Co., 107 and 109 East Main street, Benton Harbor, Mich., is a very attractive one. The goods are displayed with very artistic taste.

—The Bee Hive, a concern which has general stores at Portage and Mauston, Wis., has sold the furniture stock in its store at the latter city to a Mr. Ranger.

—The Leigh & Butler Furniture Company, Minneapolis, Minn., have closed out their manufacturing business, but will continue their retail department and job work.

—A. A. Haffeman, furniture dealer, Owatonna, Minn., has sold the building which he occupies, and is closing out his stock preparatory to making a trip to Germany.

—The Bobrick School Furniture Company, of Boston, will erect a branch factory at Lexington, Ky., if the city will donate a plot of ground which has already been picked out.

—John B. Bartelle, Sr., Nicholas Bartelle and Chas. A. Sawyer, of Toledo, have purchased the controlling interest in the plant owned by the North Baltimore (Ohio) Furniture Company, and which originally cost $80,000. The firm will hereafter be known as the Bartelle Furniture Company. The new organization is as follows: President, Lloyd Weizel; vice-president, Aaron Barnd; general manager, Nicholas Bartelle; secretary and treasurer, Chas. A. Sawyer; superintendent, John P. Bartelle.

—It is said that a Michigan man will start a chair factory at Jackson, Tenn., and give employment to 275 hands. S. D. Hays may be addressed for particulars.

—The Springfield (Ohio) Reed Company is a new manufacturing institution to manufacture reed furniture. George Steel is president, and fifty hands are employed.

—Ramey & Howard, Grinnell, Ia., have dissolved partnership, Mr. Howard withdrawing to enter the retail business in Denver, Col. Mr. Ramey will continue at Grinnell.

—The A. L. Shattuch Chair Manufacturing Company and the Shelhart, Peters Company's, factories at Kent, Ohio, were shut down for an indefinite period November 12.

—L. M. Van Aukan, who has been auditor of Cerro Gordo County, Ia., has retired from the office and taken an interest in the furniture business of James H. Harding, Mason City.

—The Philip Heinrichs Company, manufacturing bedsteads and chairs at Watertown, Wis., assigned last month for the benefit of its creditors to C. H. Joceli. Estimated liabilities, $15,000.

—F. Alexander, Houston, Tex., has made an assignment. His store was burned out on October 16, and he suffered a loss of about $20,000, while his insurance amounted to only $10,000.

—Receiver Lawrence, of the furniture factory at Van Wert, Ohio, recently sold the plant to R. J. Cavett, who bought it for A. Conant, G. M. Hall, J. G. Rupright and himself. It is not known what disposition they will make of the property.

—The National Church Furniture Company has been organized at Richmond, Ind., and will begin operations soon at the factory formerly operated by Albertus Swain. M. C. Huley is president, Justin R. Rupe secretary and treasurer, and Clem Goar vice-president.

—W. L. Doughty and A. C. Smith, trading as the Oshkosh Furniture Company, Oshkosh, Wis., and engaged in the manufacture of chamber suites, sideboards, chiffoniers, &c., have dissolved partnership. Mr. Doughty, having purchased Mr. Smith's interest, will continue to operate the business under the old style.

—The McFadden Manufacturing Company, of Litchfield, Mich., which manufactures a reclining chair and other goods, will remove to Hillsdale, enlarge its works, and include furniture in the list of goods it manufactures, if Hillsdale will give a $1,500 bonus and subscribe for stock to the amount of $8,000 or $10,000 or will give a bonus of $4,000 outright. A committee of Hillsdale citizens is looking into the matter.

—The property, including factory, stock and book accounts, of the D. C. Storr Furniture Company, Oshkosh, Wis., which failed about three months ago, was sold at auction by Assignee W. D. Harshaw early last month. Seymour Hollister, a heavy stockholder, bid in the entire property for $32,100. The factory was built a year ago at a cost of $60,000 and sold for $22,000; the stock brought $7,000, and the book accounts $2,500. A new company to be known as the Choate-Hollister Furniture Company has been organized to operate the plant. The capital stock is $108,000, all paid in, and the officers are: President, Leander Choate; vice-president and general manager, Seymour Hollister; secretary and treasurer, J. H. Jenkins; financial manager, A. E. Thompson; directors, Leander Choate, Seymour Hollister, J. H. Jenkins, A. E. Thompson and George T. Brown. Some changes will be made in the plant and new machinery added, and it is hoped to have the factory in operation this month.

THE ATTENTION of furniture men who have surplus money to invest is invited to the advertisement of the Victor Consolidated Gold Mining Company in this issue.

CROWDED WITH ORDERS.

THE cut herewith represents the Tidioute Chair Company's (Tidioute, Pa.) cobbler rocker No. 613, made in oak and curly birch and highly polished. The company will exhibit its well-known line at the Exposition in New York next month in charge of R. C. Bennett, who carries the Tidioute photos through the New England territory. Manager H. M. Clarke, of the company, said to a representative of THE REVIEW in regard to the exhibit: "We propose to have one of the best displays that we have ever had, the quality of the goods being better than ever before, and prices will be right. We will probably show about 125 different patterns, consisting of upholstered, cobbler, cane and wood seat chairs and rockers; also a full line of office chairs. We have had the largest trade this fall in the history of the company. We have been running the greatest force we ever employed overtime in order to fill our orders, and will push the output to our fullest extent right through the dull months, with the idea of getting stock enough on hand to be able to fill our spring orders with promptness."



TIDIOUTE CHAIR COMPANY'S NO. 613.

WE ARE ACQUAINTED WITH HIM.

UNDER the caption "A Successful Salesman" a Grand Rapids paper says:

Frederick Goll, the well-known furniture salesman, whose warerooms at 175 and 177 Canal street, New York, are the wonder and admiration of the furniture world, was in the West in November. He was in Grand Rapids on the 20th, and called on the Phœnix, whose Eastern agent he is. He was also at Owosso and saw the splendid new line that the Estey people are making for the January season. He was also at St. Johns and called on the Manufacturing Company. The new line of tables is said to be the finest ever made by the company. Mr. Goll's only other Western line is the "Success" folding bed, made by the Forest City Furniture Company, of Rockford, Ill. "It is a success, too," said Mr. Goll. "Notwithstanding that this is the first year it has been made and that it had to be introduced, I have sold $26,000 worth of the beds. This, too, in face of the fact that most of the folding bed companies have not done much this year."

East, West, North or South no furniture man in America is better known than is Mr. Goll, and THE REVIEW is willing to bet a red apple that he has sold the beds he says he has, and not only that, but that he will sell more than double that number of the "Success" during 1895.

ARTHUR GRAHAM, of Grand Rapids, is still headquarters for upholstery or rubbing tow, Sea Island moss, &c. His mill connections are very complete, and he can sell by the carload or ton at very favorable rates.

REGULAR MEETING OF THE EXPOSITION TRUSTEES.

THE regular meeting of the board of trustees of the American Furniture Manufacturers' Exposition Association was held in this city December 4. The treasurer's report showed a balance in the bank of $20,211.59. The secretary reported the receipt of a telegram from London conceding various requests in reference to the London Exposition, and upon receipt of definite advices was directed to proceed with the organization. The committee on membership reported having received the following applications for membership:

Bloomsburg Furniture Company, Bloomsburg, Pa.; Rueter Furniture Company, Allentown, Pa.; John Boyd, 25 Merrimac street, Boston; Star Furniture Company, Rockford, Ill.; Ira T. Clements, Sunbury, Pa.; Skandia Furniture Company, Rockford, Ill.; Hastings Table Company, Hastings, Mich.; Dunn & Salisbury, Keene, N. H; Ottawa Furniture Company, Holland, Mich.; H. Sierer & Co., Chambersburg, Pa.; Ionia Furniture Company, Ionia, Mich.; West Michigan Furniture Company, Holland, Mich.; Knoxville Furniture Company, Knoxville, Tenn.; Boll Brothers Manufacturing Company, Harrisburg, Pa.

The committee also reported having accepted the following applications for space since the last meeting:

	Square Feet.
Stickley & Brandt Chair Co., Binghamton, N. Y.	500
Adler Veneer Seat Co., Brooklyn, N. Y.	500
Bloomsburg Furniture Co., Bloomsburg, Pa.	500
F. A. Whitney Carriage Co., Leominster, Mass.	1,000
Rueter Furniture Co., Allentown, Pa.	1,000
John Boyd, Boston, Mass.	500
Star Furniture Co., Rockford, Ill.	500
Rockford Chair and Furniture Co., Rockford, Ill.	1,000
Richard H. Krall & Co., Allentown, Pa.	500
Blum, Toch & Co, New York city	400
Belding Manufacturing Co., New York city	500
Ira T. Clements, Sunbury, Pa.	500
Steinman & Mayer Furniture Co., Cincinnati, Ohio	1,000
Skandia Furniture Co., Rockford, Ill.	1,000
Hastings Table Co., Hastings, Mich.	1,000
Mendel Singer, New York city	2,000
Burrows Brothers & Co., Picture Rocks, Pa. (additional)	500
Dunn & Salisbury, Keene, N. H.	500
M. Samuels & Co., New York city	500
Ottawa Furniture Co., Holland, Mich.	500
(Name withheld)	2,000
H. Sierer & Co., Chambersburg, Pa.	500
Munk & Roberts Furniture Co., Connersville, Ind. (additional	500
Newburgh Reed Co., Newburgh, N. Y.	500
Ionia Furniture Co., Ionia, Mich.	1,000
West Michigan Furniture Co., Holland, Mich.	1,000
Knoxville Furniture Co., Knoxville, Tenn.	500
Rockford Desk and Furniture Co., Rockford, Ill.	1,000
Atlas Furniture Co., Jamestown, N. Y.	600
New Athens Furniture Co., Athens, Pa. (additional)	300
Wakefield Reed Chair Co., New York city	1,000
Bridgeport Wood Finishing Co., Bridgeport, Conn.	500
Adams & Westlake Company, Chicago, Ill.	1,000
Highland Furniture Co., Newburgh, N. Y.	500
G. H. Langworthy & Son, Boston, Mass.	500
Total	25,800
Previously reported	90,300
Grand total	116,100

Both reports were approved. The committee on permanent enterprise reported to some extent in regard to the proposed cost of the new building and were given more time in which to complete negotiations with several estates. The date of the next regular meeting falling upon New Year's Day the board adjourned until January 2, 1895.

THE Grand Rapids Desk Company continues to maintain the high character of its desks of all descriptions, and its typewriter cabinets are used wherever the pretty typewritist is known.

THE BURROWS LINE.

THE firm of Burrows Brothers & Co., Limited, Picture Rocks, Pa., has done a very nice business during this year, the high standard of the firm's work bringing to them many unsolicited orders. They have been very busy for the past few weeks getting out their patterns for the spring trade, and the writer, having looked over their new styles, can truly say that they now have the prettiest and most tasty designs they have ever made. Some of them are certainly beauties, being made up with very neat and attractive hand carvings; above all should be mentioned the wonderfully handsome designs in pattern glass. They are now adding to their already large line of chamber suites, sideboards and ladies' desks some new things in curly birch chamber suites, and also a line of white enamel dressers and commodes, as well as a line of curly birch and oak (plain and quartered) chiffoniers, which gives them in all a very large and attractive display.



Their full line of new patterns will be shown at the New York Exposition next month, in charge of W. B Keeney, 4A Pleasant avenue, Somerville, Mass., who represents them through the New York and New England trade. The ladies' desk shown in connection with this article and the sideboard shown on another page are two pieces that will be exhibited at the Exposition. They will also show other attractive patterns in the next issue of THE FURNITURE TRADE REVIEW.

DISTRIBUTION OF AMERICAN VARNISH.

FOLLOWING are the exports of American varnish from the port of New York for the three weeks ending December 5:

Port.	Gals.	Value.	Port.	Gals.	Value.
Amsterdam.....	250	$741	Hull.....	200	210
Antwerp.....	2,916	2,515	Lisbon	36	60
Brazil.....	256	264	London.....	4.975	3,711
Brit. West Indies	162	111	Mexico.....	340	355
Brussels.....	396	683	Milan.....	922	855
Budapest.....	14	19	Nova Scotia.....	13	41
Cent. America...	852	817	New Zealand....	40	93
Copenhagen.....	456	815	Peru.....	10	15
Cuba.....	1,510	1,258	Philippines.....	200	210
Danish W. Ind..	20	15	Porto Rico.....	37	36
Dutch W. Indies.	10	7	Rotterdam.....	358	360
Glasgow	271	255	U. S. Colombia..	132	130
Hamburg.....	859	1,404	Venezuela.....	152	107
Havre	100	249			

READ what the Cleveland Varnish Company has to say elsewhere about "Old Birds." It does not catch birds by sprinkling salt on their tails, but by giving them good varnish.

WITH THE BAND WAGON.

THE Orinoco Furniture Company, of Columbus, Ind., is up at the head of the procession, and keeping step to the music of the day. Its line of parlor and library tables, ladies' dressing tables and ladies' desks will be shown during January in the Blodgett Block, Grand Rapids, under charge of T. Ashley Dent and E. J. Morley.

There are a number of new ideas, new colors and new woods, and the prices are new, too. The Orinoco Company deserves its success. It makes good things, and then sees that the trade hears of them. Secretary Lincoln writes to THE FURNITURE TRADE REVIEW: "Our advertisements with you have been productive of many requests for catalogues and consequent sales."

DON'T MISS THE MISSES' CHAIR.

AS usual, P. Derby & Co., 202 and 204 Canal street, are to the front, and have brought out the handsome misses' chair shown here, in antique oak or imitation mahogany, with cobbler seat or upholstered in corduroy, plush or tapestry, at $15.00 per dozen net. This chair is certainly of a value that is seldom seen at such a low price, and it is gotten out by Derby & Co. simply to allow their immense list of customers to secure for the holiday trade an article of great beauty and merit at a low price. While it is probable that the firm does not "lay up a cent" on a dozen of these chairs, it keeps up their well-known reputation for liberality, and of always doing the right thing at the right time, and they depend upon their trade on other articles to remunerate them for the trouble incurred in offering this chair at the same price that other inferior chairs of the kind are put upon the market.



The dealer who wants the best chairs of any kind cannot go amiss by examining the line of Derby & Co. No chair house in America is better prepared to meet the wants of the trade, and their constantly increasing sales are the best guarantee that their method of doing business is appreciated by all furniture dealers.

THE "bloody blarsted" foreigner doesn't take kindly to anything American, and the fact that an invention jumps into favor with Englishmen, Germans or Frenchmen is proof of solid merit. Staples' patent wire seat, made by Staples & Hanford, of Newburgh, N. Y., is selling everywhere abroad, and the American manufacturer who tries to save 9 cents on a dozen chair seats by using cheap material is—well, everybody knows what he is.

GRAND RAPIDS

—The McCord & Bradfield Furniture Company is erecting a new dry kiln, 60x150 feet in size.

—The Grand Rapids School Furniture Company is building a new brick boiler and engine house, one story high and 43x84 feet in size.

—J. A. Anderson & Co. report trade very good. Mr. Anderson, of this firm, is a born designer, and some of his work is very fine.

—The Welch Folding Bed Company has rented the first floor of the Pythian Temple, and will show its great line of 120 folding beds there.

—T. Ashley Dent, of Chicago, was here the first of the month getting his sample rooms ready for his January exhibit. He will have several new lines.

—The Widdicomb Mantel Company's showrooms will be on the ground floor, right off from the office. They are now being arranged, and the line of new goods will attract a great many buyers.

—Grace F. Wonnink, the bright young daughter of E. Wonnink, died after a very short illness of brain fever on November 20. Mr. and Mrs. Wonnink have the sympathy of their friends in their severe loss.

—P. Dowd, the local representative of the Buckeye Paint and Varnish Company, Toledo, Ohio, is very popular with the trade. "Patsy" is a judge of varnish, and many a fine piece of work has been turned out by him.

—John B. Beckwith, representing W. E. Uptegrove & Brother, was at Sweet's Hotel the 1st of this month with a great line of veneers. Mr. Beckwith is one of the best posted men in this line and a very popular salesman.

—The long standing litigation of Sarah A. Nicholls and others against the New England Furniture Company has been amicably settled out of court, and the value of the property concerned in the suit paid in cash to the plaintiffs.

—Grand Rapids is known wherever on the civilized globe machine made furniture is used, and the fame of the Morton House is commensurate with that of Grand Rapids. Every furniture dealer knows it, and everyone who has entered its hospitable walls will feel like saying with old Shenstone—

"Whoe'er has traveled life's dull round,
Where'er his stages may have been,
May sigh to think he still has found
The warmest welcome at an inn."

But even the visitor who has the heartiest feeling of good will toward the Morton and its hosts, Messrs. Pantlind & Co., will, when he gets there hereafter, wonder where he is at, for he will hardly recognize his surroundings. The first story has been entirely remodeled, a men's parlor has crowded out the telegraph and railway offices, and the main stairway to the rotunda been reconstructed in marble. And with all this elegance the Morton will still be the clean, comfortable, well kept hotel that it has been for so many years past. Everything will be ready to astonish the January buyers. No traveling man will disagree, in Dr. Johnson's opinion, that there is nothing which has yet been contrived by man by which so much happiness is produced as by a good tavern.

—The new catalogue of the New England Furniture Company will be out February 1. This company's catalogues are always beautifully gotten up, and this one will be in great demand, being finer than ever. Don't fail to secure one.

—The Grand Rapids Carved Moulding Company's new catalogue, ready by December 15, will be entirely in half tone and the finest catalogue of this kind ever turned out. Parties who are interested should have one by all means.

—The Michigan Manufacturing Company, of Otsego, Mich., by its president, A. Willetts, and secretary-treasurer, Arthur H. Mills, has amended its articles of incorporation so as to locate its office and factory in Grand Rapids from November 21.

—Skinner & Steenman have leased the third floor of the Pythian Temple, opposite the Morton House, and on Monday, January 7, will open an office and salesroom there for their furniture factory in Howard City, in charge of Mr. Steenman.

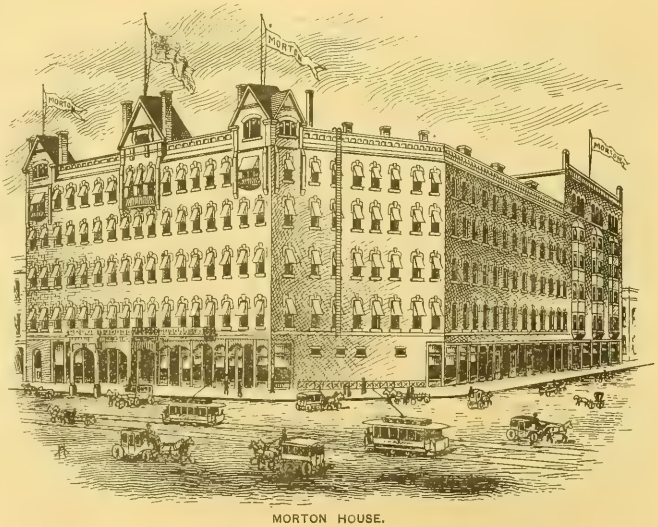
—No buyer or manufacturer should go away from this city until he has taken a Scribner street car and looked at the office of the Grand Rapids School Furniture Company. There is not an office in the country can beat it. It is finished in African mahogany.

—The Grand Rapids Brass Company is making a very nice line of brass toilet standards and brass legs for odd chiffoniers and dressers to match brass bedsteads. This is a new departure in the brass line, and this well-known company is the first one to manufacture them.

—The Order Work Furniture Company, which has just been reorganized, is a maker of some very handsome ladies' desks. It is now in larger quarters and will add a few more patterns. H. N. Hall is president and A. H. Ginley secretary. The New York representative is S. P. Porter.

—J. H. Bonnell, secretary and treasurer of the Widdicomb Mantel Company, permitted the representative of THE FURNITURE TRADE REVIEW to inspect some of the new goods which the company will show in January. Its new dresser with a secret drawer and swell front and sides has been a great seller during the past season.

—Charles Retting, for a number of years with A. B. & E. L. Shaw, Boston, has formed a partnership with Frank H. Sweet for the manufacture of furniture, and the new company will succeed to the business established by the Hon. Martin L. Sweet. The plant on Prescott street will be aban-



MORTON HOUSE.

doned, and a new one erected near the McCord & Bradfield factory of suitable dimensions for the accommodation of the new concern.

—Furniture men and other travelers who happened to be in Grand Rapids on Thanksgiving Day, and were fortunate enough to be guests of the Morton House, were served by Mine Hosts Pantlind & Co. with a great dinner. The menu card was novel, and bore upon its face a darkey who, by the light of the moon, was raiding upon a flock of turkeys.

—Lucas, Barker & Co.'s new furniture store, 41 and 43 Monroe street, is full of new, elegant furniture. Mr. Lucas, the senior member of the firm, has been in business for the past twenty-three years at Manistee, and Mr. Barker has been several years connected with the well-known firm of Nelson, Matter & Co. This is the handsomest furniture store in Grand Rapids.

—The Grand Rapids Wood Carving Company's new catalogue will be out about January 1. The company has had to make so many new patterns that it has been delayed a great deal. This catalogue will no doubt be the handsomest half-tone catalogue of this kind of work ever issued. The company has been very busy during the past six months and has had to run overtime.

—A. S. Maskell will go to Europe in the interest of the Grand Rapids School Furniture Company. The company is desirous of introducing its opera chairs and office specialties on the other side. Mr. Maskell will visit all the cities in Great Britain and some of the chief cities on the Continent. If the prospects appear favorable the company will establish permanent headquarters in London.

—The Grand Rapids Engraving Company is constantly getting out new ideas ; its latest is the Electric Photo, a perfect imitation of regular photographs. A handsome catalogue of fine upholstered work was recently turned out by the Grand Rapids Company for Thomas Madden, Son & Co., of Indianapolis, and in a recent competition with the best firms in Chicago this firm was awarded the contract. Parties interested should write them for samples.

—The Grand Rapids Mattress Company will have a new catalogue by the first of the coming year. This concern will have the best spring couch on the market. It has protected itself by having patented a spring seat on its couch, and it guarantees it to be ahead of anything ever gotten out for the money. A cut of the couch will be shown in the next issue of THE FURNITURE TRADE REVIEW. The company's entire line in January will be with W. H. Rouse, first floor of the Blodget Block. Buyers should not overlook it.

—The E. H. Stafford Company, of this city, which has purchased the Heap Manufacturing Company's plant at Muskegon, is making arrangements to move there about the middle of January. The capital stock of the new concern is $50,000. Among the stockholders are E. H. Stafford, A. V. Mann, C. T. Hills, J. W. Moon and J. F. Field. The company will employ 100 men and will manufacture school furniture and office supplies. Mr. Stafford, who holds $33,000 of the company's stock, was until recently secretary of the Haney School Furniture Company in Grand Rapids. William Heap, proprietor of the Muskegon plant, will move to Grand Rapids.

THE Williamsport Furniture Company is making preparations for a great show at the New York Exposition, and F. N. Page will be on hand with his assistants to welcome all comers.

THE Novelty Manufacturing Company, of Syracuse, invites its friends to visit it at the Exposition next month, where it will have some new things to show and some clever gentlemen to show them.

GOSHEN, IND.

—The furniture dealer that has not heard of the Hawks Furniture Company should not buy a single piece of goods until he receives a catalogue, which will be mailed on receipt of card. This old and reliable company will be at Grand Rapids in January, and the line will be shown by E. J. Morley and Fred Hills.

—The Goshen Furniture Company is at work on the greatest line of tables it has ever made—in fact it will be a two minute line. And in regard to that time Mr. Henry Kolb, manager of the company, has a mare, Duchess O'Neil, that was driven in 2.05¼, and is only three years old. With a little more handling it certainly will make Robert J. look to his laurels, for Mr. K. is certain the two minute mark will be made this year with this mare. Captain Wood, another of his horses, won four out of the five races he was in, and is the best racehorse raised in Elkhart County.

OWOSSO, MICH.

—All the factories here are working full time. This lively little city has three of the best furniture establishments in the country.

—G. Noble, of Pittsburg, representing the Estey Manufacturing Company, came over to take a look at the great line of new goods the other day.

—G. S. Fawcett, of New Jersey, and J. C. Mayer, of Cleveland, handling the Woodard Furniture Works, line in their respective territories, were here on December 6.

—The great plants of the Estey Manufacturing Company have never stopped for want of orders. Fifty new patterns in suites, sideboards and chiffoniers will be ready January 1 for the buyers' inspection.

—The representative of THE FURNITURE TRADE REVIEW was shown some of the new tables just turned out by the Robbins Table Company, a couple of which will be shown in the January issue. The Robbins people don't let anybody beat them in designs or prices.

—The Woodard Furniture Works will issue their first catalogue December 20, showing some very handsome new suites. This concern sold its output readily for both fall and spring, and with new goods and an elegant catalogue will no doubt sell its goods as fast as they can be made.

THEIR GOODS ARE THE BEST.

IN the front rank among the manufacturers and wholesale dealers in pier and mantel mirrors, window cornices and looking-glass frames, finished or in wood, stands the old and well-known house of Blanck & Co., 16 Horatio street, New York. The pier and mantel mirrors made by this firm have achieved a most enviable reputation, while their looking-glass frames are known to the jobbing trade as the best of the kind that can be purchased and of a class that gives better satisfaction to the consumer than any others.

The well equipped factory operated by the firm at 39 to 45 Bethune street has every modern facility for the turning out of all kinds of goods produced by the firm, and a force of the best workmen who can be hired is kept busily engaged attending to the filling of orders that daily come to the office from all parts of the country. THE REVIEW calls the attention of the trade to the advertisement of Blanck & Co. in this issue, and the dealer who desires the best goods of the kind in the line cannot in justice to himself afford to overlook it.

J. W. Fox, manufacturer of excelsior, Grand Rapids, has a capacity of 8 tons a day. His "X X X X" is especially adapted for upholsterers who need a very soft, fine grade.

OBITUARY.

GEORGE A. SCHASTEY.

George A. Schastey, head of the furniture and upholstery firm of G. A. Schastey & Co., New York city, died on the steamship Elbe, on the 6th ult., while on his way to visit his birthplace in Germany. Mr. Schastey was born in 1839 and came to this city with his parents when a lad. When the war broke out he determined to enlist, and, as his father objected, the young man ran away from home and joined the Eighty-third New York Regiment under the name of George A. Chester He made an excellent record in the army, retiring at the end of the war with the title of captain. He leaves a widow and three sons, two of whom are members of the Seventh Regiment.

WILLIAM BOYCE.

William Boyce, of the firm of Boyce Brothers, furniture and carpet dealers, at the corner of Washington street and Dix place, Boston, died at his home in that city on the 13th ult., aged seventy-one years. The cause of death was the general breaking down of the vital forces. He leaves a widow, one son and a brother, C. B. Boyce, a member of the firm.

Mr. Boyce was born in Fayston, Vt., May 15, 1823, and came to Boston in 1842 or 1843. He entered the furniture business on the attainment of his majority, under the firm name of Wormwood & Boyce, which was successively changed to C. B. Boyce & Co., Boyce Brothers & Squires and Boyce Brothers, the latter firm continuing since 1864, and during all this time on first one corner and then the other of Dix place.

OBITUARY NOTES.

—F. J. Kloss, of Kloss & Holman, furniture dealers, Emmettsburg, Ia., hanged himself in his store last month. No cause is assigned.

—C. H. Latham, who had carried on the furniture business at Randolph, N. Y., for many years, died there on the 10th ult., aged eighty-two, of heart failure.

—Levi Walbridge, widely known as a prominent furniture dealer of Boston in former days, died at his home in Allston, Mass., on the 26th ult. after a short illness. He was held in high regard by his many friends in personal as well as business circles. A widow, two daughters and two sons survive him.

—E. W. Hawkins, who for the past two years had been bookkeeper for the Cold Blast Feather Company, of Chicago, was struck by a freight train on November 11 and almost instantly killed. Mr. Hawkins was twenty-eight years old, and was very popular with all who knew him. He was a cousin of the late E. A. Everts, of the above company.

—Samuel S. Fletcher, of Portsmouth, N. H., died on the 22d ult., aged sixty-one years. He had been engaged in the furniture and uudertaking business the past twenty-five years. In 1887 and 1888 he was a member of the Board of Aldermen. He was an ex-chief engineer of the fire department and a member of a number of prominent organizations.

—I. S. Manning, one of the oldest business men in New Brunswick, N. J., and head of the firm of I. S. Manning & Sons, furniture dealers and upholsterers, died there on the 23d ult. Mr. Manning was born in Plainfield seventy-eight years ago. He went to New Brunswick when sixteen years old and learned the trade of cabinet making. In 1838 he went into business for himself, and continued until the time of his death. He was vice-president of the New Brunswick Mutual Insurance Company. He leaves three sons and three daughters.

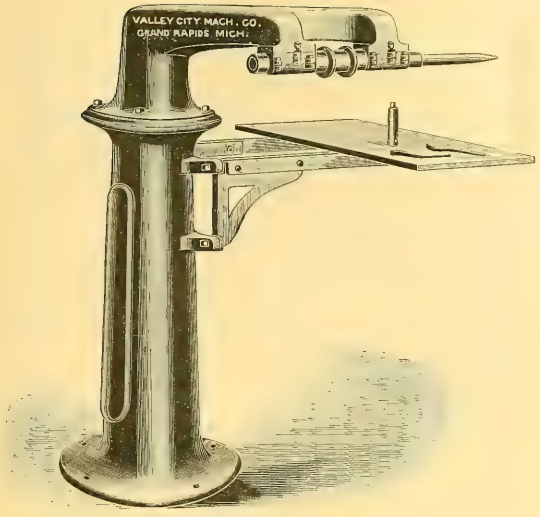
—Timothy P. Hildreth, an old and respected resident of Cohoes, N. Y., died last month of pneumonia, after a week's illness. He was seventy-two years of age, and was born in Westford, N. H. He located in Cohoes forty-three years ago and started an undertaking and furniture business with Frank C. Reavy, who still continues the undertaking business. His furniture business was turned over to a son-in-law, R. H. Mott, a few years ago on account of declining health. Mr. Hildreth was a public spirited citizen, and had served the city as alderman, school commissioner and in other capacities. Two sons and a daughter survive him.

—Frederick A. Shale died of consumption November 23 at his home, Rochester, N. Y., aged fifty-one. He had been ill for some months. He was first employed in the dry goods house of James H. Nellis, on East avenue, and later by Burke, FitzSimmons, Hone & Co. In 1879 he became one of the members of the furniture house of Schantz, Minges, Shale & Co. Mr. Schantz died some years ago, and last year Mr. Minges retired, leaving Mr. Shale the sole proprietor. Mr. Shale was highly respected. In his business dealings he was conservative and yet enterprising. Personally he was cordial, kindly and a most devoted friend. He was the soul of honor. A widow and two children survive him.

—Frank E. Pierce, of the Pierce Furnishing Company, New Bedford, Mass., died suddenly of apoplexy on the 20th ult. His company had its fourth anniversary sale on that date, and Mr. Pierce was in attendance and very busy directing operations and overseeing affairs. About 8 o'clock in the evening he had occasion to go into the basement of the store, and a few minutes later was found there by a clerk, unconscious and apparently in a fit. He was removed to his home, where he died soon after midnight. Mr. Pierce was born in New Bedford and educated in its public schools. As a young man he learned the trade of a plumber and later engaged in the hardware and plumbing business with a partner. He was married about five years ago, and shortly afterward moved into a building erected by his father-in-law (the partnership having been dissolved), where by industry and perseverance he built up a large housefurnishing goods business which was constantly increasing. A widow survives him.

—Andrew L. Haskell died at his home in Chelsea, Mass., on the 20th ult., aged eighty-nine. He was a native of Newbury, and went to Boston in 1831, when he began business with Moses Mellen in one of the largest furniture warehouses then existing. Later he connected himself with Joseph J. Russell. In 1841 he became associated with Albert H. Brown, and in 1843 resumed his former position with Mr. Mellen, with whom he remained until 1850, when he began business for himself on Union steeet. He subsequently removed to Hanover street, where the same business is conducted under the firm name of A. L. Haskell & Son. Mr. Haskell could distinctly recall the principal events of the war of 1812. He was an intimate friend of William Lloyd Garrison and Isaac Knapp of the *Liberator*. He was one of the founders, in 1834, of the Winnisimmet Benevolent Society, and was for several years vice-president of the Chelsea Savings Bank. After Chelsea became a city he held various public positions. He was elected to the Legislature in 1866, '67 and '68.

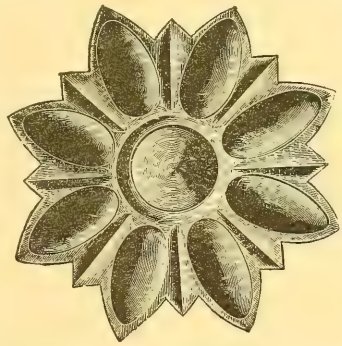
THE Batavia Carriage Wheel Company, of Batavia, N. Y., merits the attention of the furniture trade by its heavy and extra heavy steel bar clamps for the use of cabinet makers and builders. Users of the clamp assure us that they have found nothing else in the way of a long clamp equal to it for strength, convenience and ease of adjustment, as it clamps instantly any width of work. Odd sizes will be made to order.



IMPROVED COLUMN CARVER.

THE machine represented by the cut above is constructed by the Valley City Machine Works, Grand Rapids, Mich., in the best possible manner, and has a 1 7-16 inch steel spindle which runs in 8 inch brass boxes, ground to a perfect bearing, which should run 8,000 revolutions per minute. The end of the largest point is 34 inches from the column, which gives a larger radius than any of its kind

As will be seen in the cut, the carver and column are bolted together after first being planed. This makes a better machine than when the carver is placed on a wooden frame. They are sold either with or without column. A table of any size to suit the operator can be placed on the brackets as shown in cut Each machine is thoroughly tested before leaving the works. The countershaft has 3 inch adjustment, which is an excellent thing for an endless belt.



FROM THE HAKE MANUFACTURING CO.'S LINE.

IMMENSE SALES OF THE "NEW CONQUEROR."

THE trend of the sales for sand-papering machines is so largely in favor of the "New Conqueror," made by J. A. Fay & Co., of Cincinnati, Ohio, that it has become pronounced. Think of it! four machines in one day and eight in one week, and still coming, the average size being 42 inches wide and one of 60 inches wide. The tide has set in for the "New Conqueror" and cannot be stopped—it is so perfeect in design, so convenient in operation and so economical in products.

THE HAKE MANUFACTURING COMPANY.

THE Hake Manufacturing Company has succeeded the McGraw Manufacturing Company, which manufactures rope moldings, carvings, &c., and is doubling its capacity. It owns the patterns on several of its machines and is putting in lots of new ones.

The McGraw Manufacturing Company started three years ago, and for the past two years has been under the able management of H. P. Hake, who, with his brother, C. W. Hake, now forms the company. The business is bound to improve right along, as the company is composed of thoroughly practical men and they allow no one to produce better work than they do.

FACTORY TRUCKS.

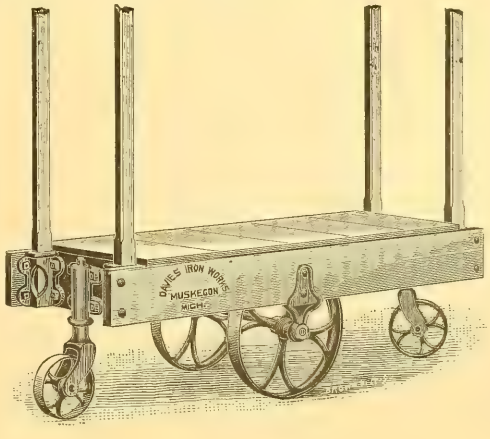
BELOW is the factory truck No. 2 of the Davies Iron Works, Muskegon, Mich., and it is a general favorite among factory men. It is a well proportioned truck. The side wheels are 16 inches in diameter and the caster wheels are 7 inches in diameter. The corners have square stake pockets, and the stakes are removable. The axle is of 1⅛ inch steel. The caster wheel stubs are three-quarter inch steel. Platform, 24x48 inches.

It is a solid truck in every respect. Special sizes will be made to order. Write for catalogue and prices.

THE H. C. Dexter Chair Company, of Black River, N. Y., which was badly scorched by fire last month has commenced finishing in a new place and was filling orders last week.

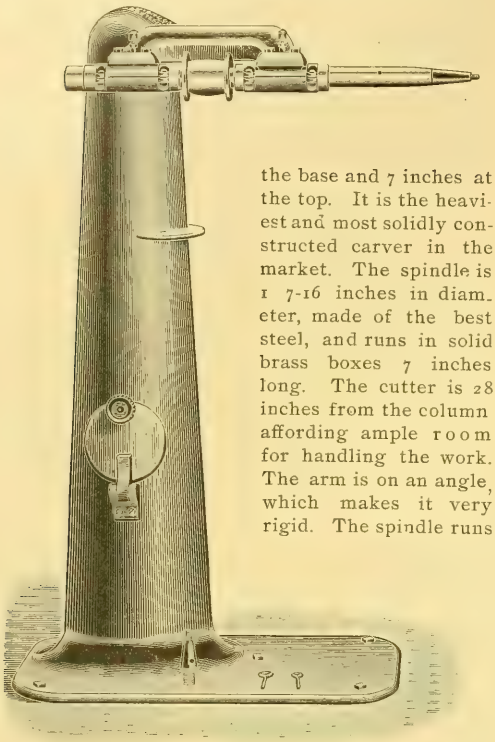
WIERENGA & VAN HEES, Zeeland, Mich., manufacturers of the sleeper's guard, have the handsomest furniture store in that city. It has just been completed, is two stories high, 25x100 feet, and has elegant plate glass show windows 80x148 inches. Their sleeper guard trade is improving all the time. The guard is a capital thing as a side line for commission men.

THE Highland Furniture Manufacturing Company, Newburgh, N. Y., which makes a very handsome line of fancy, dining and cobbler seat chairs and rockers, is so busy that it is behind on its orders.



NEW SPINDLE CARVER.

THE accompanying cut represents a new pedestal spindle carving machine, manufactured by C. O. & A. D. Porter, Grand Rapids. The base of this machine is 24x30 inches; it is 48 inches from the floor to the spindle. The column is 12 inches in diameter at the base and 7 inches at the top. It is the heaviest and most solidly constructed carver in the market. The spindle is 1 7-16 inches in diameter, made of the best steel, and runs in solid brass boxes 7 inches long. The cutter is 28 inches from the column affording ample room for handling the work. The arm is on an angle, which makes it very rigid. The spindle runs noiselessly and perfectly true, and can be run at as high a rate of speed as their brass box bench carvers, or from 7,000 to 8,000 revolutions per minute. Near the top of the column is an attachment for holding one end of a table for the carver's work, the other end of the table to be supported by legs resting on the floor. This is an important feature, and differs materially from the other machines where the table is fastened entirely to the column, making it much more liable to bend or weave. The countershaft shipped with this machine has adjustable hangers, so that an endless belt can be used, and take up the stretch without cutting and lacing.



THE BENEDICT CLAMPS.

THE Benedict Furniture Clamp Company, Grand Rapids, Mich., shows in the illustration herewith the new chair seat clamp manufactured by this well-known concern. The company makes all kinds of clamps, which are in use in the furniture factories throughout the United States, and the foreign trade is rapidly increasing. This clamp has the company's own patent lever movement, and the action is very rapid. Only one movement is necessary to clamp a seat. It works both ways. The advantage and saving of time over the screw clamp commonly used for this work can readily be seen. This company will ship one on trial for thirty days, and if not satisfactory can be returned at the company's expense.

The chair manufacturers will at once readily see the saving of time in clamping seats, and as time is money, this clamp will no doubt meet a long-felt want.

Write to the Benedict Furniture Company for further particulars regarding it.

THE Northwestern Furniture Exposition, Minneapolis, reference to which was made in these columns last month, will open on February 4 and close on the 16th. A commendable feature of this Exposition is the fact that after the general session it is proposed to throw the Exposition open for a few days to the public, that a better idea may obtain concerning the work of the association.

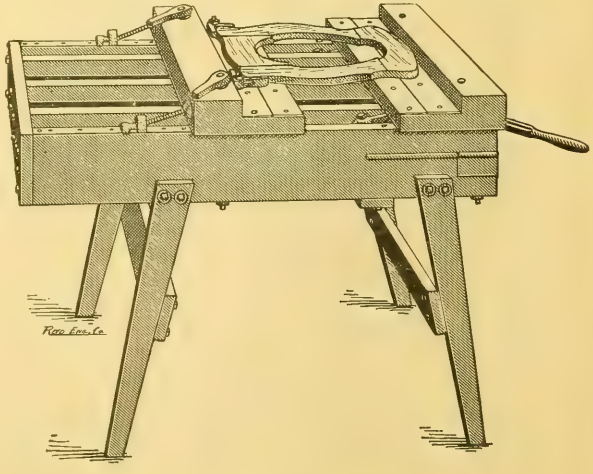
WILKINSON & EASTWOOD, Binghamton, N. Y., will show at the Exposition next month sixty-five designs of antique and fancy chairs in polished wood seats, imitation mahogany and red birch. H. R. May, the New York agent, and E. W. Kelley, the New England representative, will have charge of the exhibition and be on hand to receive visitors at all times.

BIDS have been opened at the Philadelphia Depot of the Quartermaster's Department, U. S. A., for furnishing 2,000 woven wire bunk bottoms. The following is a list of the bidders:

F. W. Merriam, Waverly, N. Y., $1.12½ each; Hartford Woven Wire Mattress Company, $1.13 each; John R. Buting, Philadelphia, Pa., $1.15 each; J. E. Carleton & Co., Boston, Mass., $1.89 each; T. M. Farley, Brooklyn, N. Y., $1.10 each; R. M. Howe, Kenosha, Wis., $1.20 and $1.02½ each; W. F. Bernstein, Philadelphia, Pa., $1.25 each; H. D. Dougherty, Philadelphia, Pa., $1.48 each; Rawson Manufacturing Company, Philadelphia, Pa., $1.05 each.

Also for furnishing 500 iron bedsteads, with woven wire bunk bottoms:

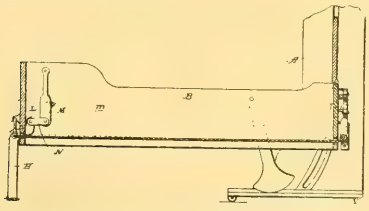
Hartford Woven Wire Mattress Company, $3.23 each; W. F. Bernstein, Philadelphia, Pa., $3.25 each; H. D. Dougherty, Philadelphia, Pa., $3.73 each; Dow Wire Works, Louisville, Ky., $5.85 each.





Inventions.

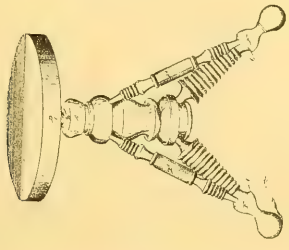
No. 528,609. Folding Bed.—Hiram W. Ru Ton, Goshen, Ind., assignor to The Goshen Folding Bed Company, same place. Issued November 6, 1894.



Claim.—1. In a folding bed, the combination with a folding bed section having the opening I, in its foot board; of the movable leg H, arranged in and guided by the said opening and having its upper portion bent so as to form the shoulder K, and the end portion L, and means for pushing the movable leg through the opening I, and into an operative position when the bed section is lowered, and drawing said leg in, out of sight, when the bed section is raised.

2. In a folding bed, the combination with a folding bed section having the opening I in its foot board; of the movable leg H arranged in and guided by the said opening I, and having its upper portion bent so as to afford a shoulder K, adapted to engage the top wall of the opening I, and an end portion L, the swinging weight M pivotally connected to the bed section, and a link connecting the weight and the portion L, of the leg.

No. 528,706. Wooden Base for Piano Stools.—Phineas H. York, Chicago, Ill., assignor to the Tonk Manufacturing Company, same place. Filed April 2, 1894. Issued November 6, 1894.



Claim.—A wooden base for piano stools, comprising in combination a pedestal adapted to receive a revolving spindle, spreading legs having their upper ends engaged with the pedestal at its lower end and diagonal braces, one for each leg, engaged at their respective ends with the pedestal between its top and bottom and with the legs between their ends.

No. 528,791. Ball Caster.—Jacob B. Offerle, Warren, Pa. Issued November 6, 1894.

No. 528,932. Combination Article of Furniture and Collapsible Table.—Albert W. Ellison, Point Pleasant, W. Va. Issued November 13, 1894.

No. 529,004. Rocking Chair.—Thomas W. Wigg, Delaware, Ohio. Issued November 13, 1894.

No. 529,140. Extension Table.—Henry G. Schnarr, New York, N. Y. Issued November 13, 1894.

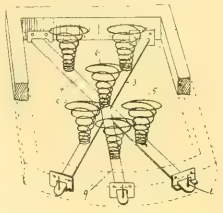
No. 529,210. Table.—Christian Storz, Ferdinand Sorg and Fred. rik Henni, Philadelphia, Pa. Issued November 13, 1894.

No. 529,273. Rocking Chair.—Georg C. H. Kaltwasser, Oderfeld, near Barbis, Germany. Issued November 13, 1894.

No. 529,380. Chair.—Martin J. Halliburton, Portageville, Mo. Issued November 20, 1894.

No. 529,485. Chair Seat.—Oscar S. Foster, Utica, N. Y. Issued November 20, 1894.

Claim.—The combination of a seat frame, intersecting spring-holding strips rigidly secured at each end on the under side of the frame, rigid plate hangers engaging the strips at the points where they leave the frame bars and secured on the inner faces of the frame bars, springs having contiguous gripping convolutions at their ends, and central upwardly extending projecting ends adapted to engage in registering holes in the intersecting strips, and a half strip secured at one end to the frame and at the other end to the other strips at the intersection by the gripping convolutions of the central spring and its central end.

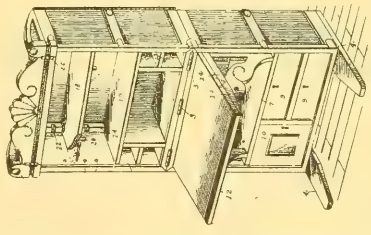


No. 529,644. Combined Bed and Couch.—Erwin B. Clark, Grand Rapids, Mich. Issued November 20, 1894.

No. 529,645. Folding Chair.—Walter N. Clark, Warren, Ohio. Issued November 20, 1894.

No. 529,699. Duplicate Whist Table.—George S. Boutwell, New Bedford, Mass. Issued November 27, 1894.

No. 529,793. Combination Trunk, Bookcase and Writing Desk.—John J. Holm, Madison, Wis. Issued November 27, 1894.



No. 529,816. Cradle.—Mathew C. Sorrell, Raleigh, N. C. Issued November 27, 1894.

No. 529,846. Dressing Case.—Harry Widdicomb, Grand Rapids, Mich. Issued November 27, 1894.

No. 529,852. Cushion or Mattress.—Heinrich Brupbacher and Ernest Brupbacher, Zurich, Switzerland. Issued November 27, 1894.

No. 529,944. Folding Bed.—Traugott Opel, Halle-on-the-Saale, Germany. Issued November 27, 1894.

No. 529,834. Wood Preserving Compound.—A. D. Polsgrove. A cheap antiseptic compound for the preservation of timber against the attacks of insects, and against decomposition or decay.

No. 529,902. Dental or Surgical Chair.—A. P. Gould. A chair in which all the parts can be adjusted in unison.

No. 530,026. Adjustable Window Shade Holder.—G. W. Everett. One which is attached to the upper sash so that it will be raised or lowered with the sash.

No. 530,092. Chair.—Wallen Daniels, Fort Smith, Ark. Issued December 4, 1894.

No. 530,248. Spring Bed Bottom. Thomas A. Stoll, Trenton, N. J. Issued December 4, 1894.

Patented in England.

No. 11,279. June 8, 1893. Folding Chairs.—Bell, J. R., 55 Gloucester street, Warwick square, London. Issued October 31, 1894.

No. 11,687. June 14, 1893. Lock Furniture.—Newby, W., 45 War-

wick street, Rotherham, Yorkshire. Issued November 7, 1894.

No. 11,851. June 16, 1893. Bedsteads and Cots.—Hoskins, F., Bordesley, Birmingham. Issued November 7, 1894.

No. 12,436. June 24, 1893. Securing Mounts to Bedsteads, Fender Racks, &c.—Frazer, W., City Works, Wiggin street, Birmingham. Issued November 14, 1894.

No. 12,607. June 27, 1893. Tables.—Cobham, F. P., Warren, Pa., U. S. A. Issued November 14, 1894.

Expanding.—The extension frames supported on legs can be moved in and out below the table top, provided with legs and guide strips which engage grooves in the frames. The top of each extension frame is hinged to supporting strips, coupled by a cross-bar and bearing upon the cross pieces forming the bottom of the frame, so that it may be turned down, being guided by means of projections working in slots. Hooks and pins serve to limit the outward movement of the frames.

No. 12,718. June 29, 1893. Bed Lifts.—Monkhouse, H. G., 32 Tulse Hill, Brixton, London. Issued November 14, 1894.

No. 12,773. June 29, 1893. Wardrobes.—Wallace, T. S. D., 151 Curtain road, London. Issued November 14, 1894.

No. 12,844. June 30, 1893. Cradles.—Denegri, G., San Pietro di Rovereto, Zoagli, Chiavari, Italy. Issued November 14, 1894.

No. 13,060. July 4, 1893. Bedsteads.—Goodwin, A. J., Goodwin place, Brookline, Mass., U. S. A. Issued November 21, 1894.

No. 13,096. July 4, 1893. Cabinets, Hat, &c., Stands; Wardrobes.—Ellis, T. M., 28 Essex street, Strand, London. Issued November 21, 1894.

TRADE with the W. D. Allison Company, Indianapolis, has steadily increased during the past three months, and it has been kept busy this month to keep up with orders.

READERS in search of quick selling novelties will find something to interest them in the new couches illustrated in the advertisement of the Paine Bedding Company of Grand Rapids.

IN ANOTHER COLUMN the Western Malleable and Grey Iron Manufacturing Company, of Port Washington, Wis., illustrates its style G adjustable chair iron. By it the chair seat is adjusted to any height and fixed so that while turning, the seat will not rise or fall. The company manufactures a full line of office chair and store stool irons, child's table locks and hinges, piano stool irons, &c.

THE CONNERSVILLE CABINET COMPANY, of Connersville, Ind., has added thirty new styles to its long line of library and combination bookcases, china closets and chiffonier desks, and now has one of the finest displays of these goods in oak and curly birch on the market. The designs have been made by one of the leading Grand Rapids artists, and embrace some new and beautiful features. S. P. Porter will show them at the Exposition in New York, and Col. J. N. Murray at Grand Rapids.

ONE REASON why little mahogany furniture made more than a century ago is found in New York, according to the *Sun*, is that mahogany was little used here for furniture, save in tea tables and other small pieces, prior to 1770. Maple was very usual in furniture before the Revolution, and old pieces made of that wood are still occasionally found. Elaborately carved bedsteads of maple were not uncommon at a considerably later period. Some of them belong to the period of bed cords, and are noticeably ample in length and breath.

Special Notices.

[*Advertisements under this heading $1.00 each insertion for twenty word or less, and five cents for each additional word.*]

Business Opportunity—A large furniture plant, now in successful operation, has an opening for a first-class man entirely familiar with the details of the business and capable of taking the general management or presidency of same at a suitable salary; must be able to invest from $5,000 to $10,000, which would be under his own control; cheap material and labor, and nearness to Eastern market, together with a perfect equipment and ample capital for the business, makes this a rare opportunity to an experienced manufacturer with some means to invest. Address "FURNITURE OPPORTUNITY," care of THE FURNITURE TRADE REVIEW.

For Sale at a Great Bargain—A large factory located in Central New York; finely equipped with wood working machinery; situated on trunk line railroad, with shipping facilities unsurpassed; seventy-five horse power engine; one hundred horse power boiler; will sell with or without machinery; a rare chance. Address "MANUFACTURER," care of THE FURNITURE TRADE REVIEW.

Wm. S. Cohen, Resident Agent for the Posselius Bros. Furniture Mfg. Co., of Detroit, Mich., "since the past eleven years," is now ready for an engagement to sell on commission in New York City and vicinity all kinds of dining, extension, centre and fancy tables; also desks and bookcases. Address WM. S. COHEN, No. 311 West 116th Street, New York City;

Wanted—Commission men who make the larger cities, to handle the Chautauqua Kindergarten Board and Writing Desk; a great seller; good commission; shown on page 66 this issue. Address BUCKEYE FOLDING CHAIR CO., Warren, Ohio.

Wanted—Position by thoroughly practical furniture designer; young man well up in sketches and detail. Address "DESIGNER," care of THE FURNITURE TRADE REVIEW.

For Sale—A four cutter Moore carving machine; latest pattern; good as new. THE HAWKS FUURNITURE CO., Goshen, Ind.

Maurice O'Brien & Son, Manufacturers of Upholstery and Drapery Trimmings, Fringes, Gimps, Cords, Tassels, &c., 30 and 32 West Thirteenth street, New York.

For Rent—Two thousand feet of floor space, fourth floor, Blodgett Block, Grand Rapids, Mich. Apply to T. ASHLEY DENT, 241 Wabash Avenue, Chicago, Ill.

Wanted—Agents to carry as a side line something new; big inducements; an easy seller. Address 308. Spring Street, Cleveland, Ohio.

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Chautauqua Desk Company ; S. D. O'Mara, 148 Atlantic avenue, Brooklyn.

Chicago (Ill.) Wood Finishing Company ; L. C. King & Co., 171 Front street.

Conrey & Birely Table Company, Shelbyville, Ind.; S. P. Porter, 185 and 187 Canal street.

Dexter, H. C., Chair Company, Black River, N. Y.; Geo. H. Freeman, 49 Elizabeth street, New York.

Elmira Table Co.; S. P. Porter, 185 and 187 Canal street.

Fay, J. A., & Egan Company, Cincinnati; George Place, 120 Broadway.

Fort Plain Furniture Company ; J. W. Chesebro, 191 Canal street.

Grand Rapids Desk Company; Fawcett Brothers, 380 Hudson street.

Hall & Lyon Furniture Company ; S. P. Porter, 185 and 187 Canal street.

Jamestown Furniture Company ; S. D. O'Mara, 148 Atlantic avenue, Brooklyn.

Jamestown Lounge Company ; Theodore C. Kemmerer, 171 St. Nicholas avenue, New York.

Miller Table Company ; R. S. Kingman, 17 St. James place, Brooklyn, N. Y.

Milner & Wolcott Company ; Empire Desk Company, 406 Broadway.

Montgomery (Pa.) Table Works ; W. A. Stokes & Co., 30 Warren street.

New Athens Furniture Company ; J. P. Gaylord, 380 Hudson street.

Novelty Mfg. Co.; Henry L. Rulison, 102 West Ninety-second street.

Oliver Brothers ; the Leggatt-Groves Company, 98 Fifth avenue.

Posselius Brothers Furniture Manufacturing Company ; W. S. Cohen, 311 West 116th street, New York.

Powell, W. M., & Co.; the Leggatt-Groves Company, 98 Fifth avenue.

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Robbins Table Company ; Fawcett Brothers, 380 Hudson street.

Rockford Desk and Furniture Company ; J. P. Gaylord, 380 Hudson street.

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Sturtevant, B. F., Company, 91 Liberty street.

Toledo Upholstering Company ; Waldo Campbell, 18 East Twenty-first street.

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Williams Chair Company ; S. D. O'Mara, 148 Atlantic avenue, Brooklyn.

Williamsport Furniture Company, Williamsport, Pa.; F. West Page, 491 Third street, Brooklyn.

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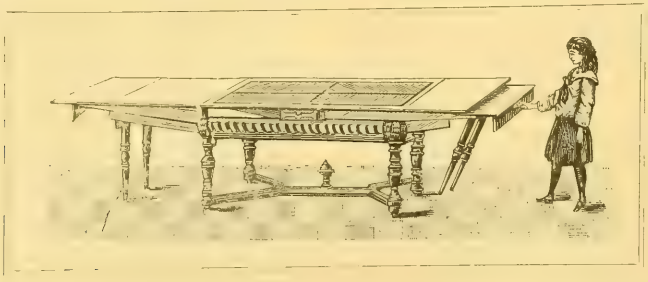
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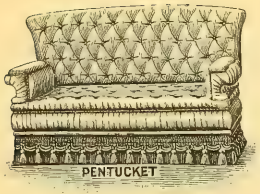
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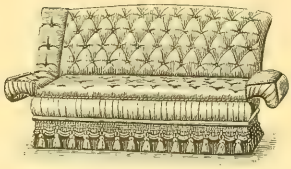
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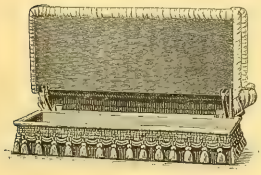
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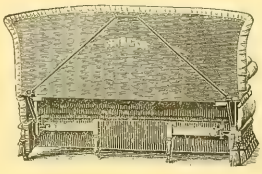






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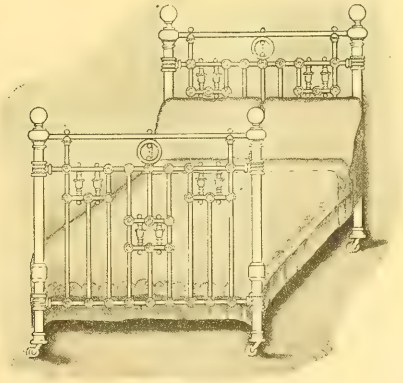
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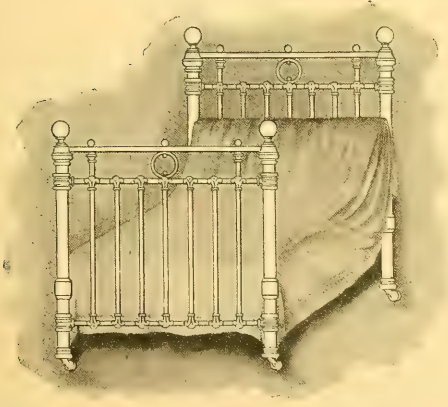


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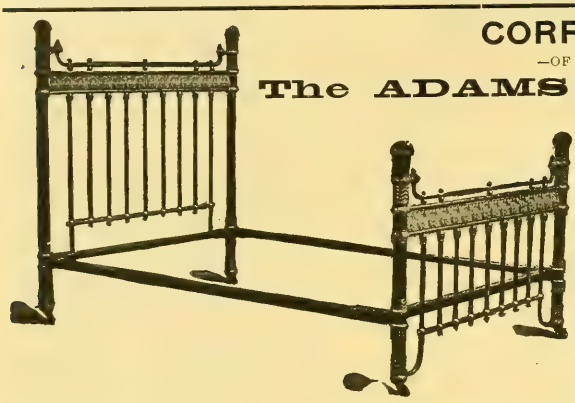
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CONNERSVILLE, INDIANA.

WE have added about thirty new styles to our already extensive line of Library and Combined Bookcases, China Closets and Chiffonier Desks, making one of the largest and most complete assortments of these goods in Oak and Curly Birch on the market. Our designs are the work of one of the leading Grand Rapids artists and will embrace some entirely new and beautiful features. Our construction and finish are superior, our prices are the lowest. We invite comparison and do not fear competition.

Our Ledgers show the names of many of the largest and best firms in the country, which is the best evidence of the value of our goods. Our line will be found in charge of S. P. PORTER, at the New York Exposition, and with Col. J. N. MURRAY, No. 29 North Ionia St., Grand Rapids, during the January exhibits.

Illustrated catalogues will be ready for mailing, to the trade only, by January 15.

CONNERSVILLE CABINET CO

☞ We will show lines on medium priced goods never before shown in anything but expensive styles.

AT AUCTION.

.... Mahogany, Cedar, Satinwood, Rosewood

AND OTHER IMPORTED WOODS.

THURSDAY, DECEMBER 13, 1894, AT 12:30 P. M.

At Public Salesrooms, Seventh Street and East River, New York City.

LUNCHEON WILL BE SERVED AT 12 O'CLOCK.

CATALOGUES MAILED UPON APPLICATION.

MASON & CO., LIMITED,

AUCTIONEERS,

Office: Seventh Street and East River, New York City.

WE PUT FEET AND LEGS IN OUR CHAIRS!



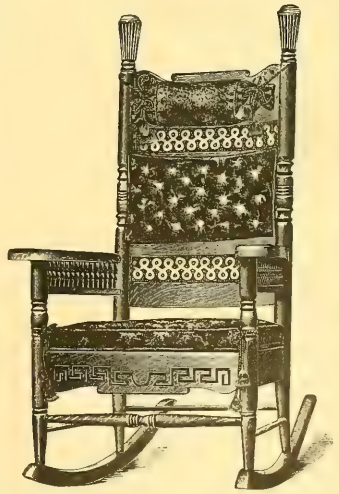
OUR No. 40. In Oak or Imitation Mahogany.

NOW, please put your feet and legs into the **New York Furniture Exposition, January 14,** and look up

SPACE 88,
MAIN FLOOR,

and brace yourself for the surprise we will give you on **anything you want** in the line of **Leather, Plush** or **Cobbler Seat**

Rockers & Chairs.



OUR No. 70. In Oak or Imitation Mahogany.

Make a **note** of this space **now** and you will **never regret it.**
Our new line surpasses all our former efforts. Send for photographs.

LANGSLOW, FOWLER & CO., Rochester, N. Y.

The Orinoco Furniture Company,

Columbus, Indiana.

DON'T MISS IT! - - - -



No. 151—Ladies' Desk.

SEE THE

BANNER LINE:

Parlor and Library Tables,
Ladies' Dressing Tables,
Ladies' Desks, - - -

DURING JANUARY.

FOURTH FLOOR, BLODGETT BLOCK, Grand Rapids, Mich.

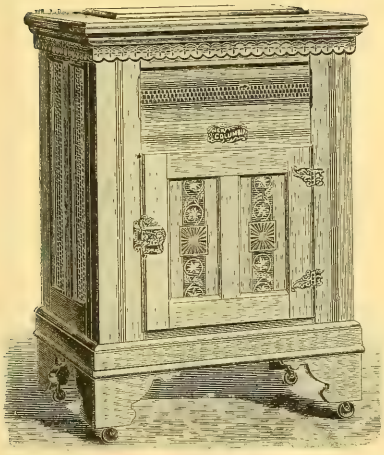
DISPLAY IN CHARGE OF . . . .
T. ASHLEY DENT,
E. J. MORLEY.

New Ideas, = = = = =
New Prices,
New Colors,
= = = = = New Woods.

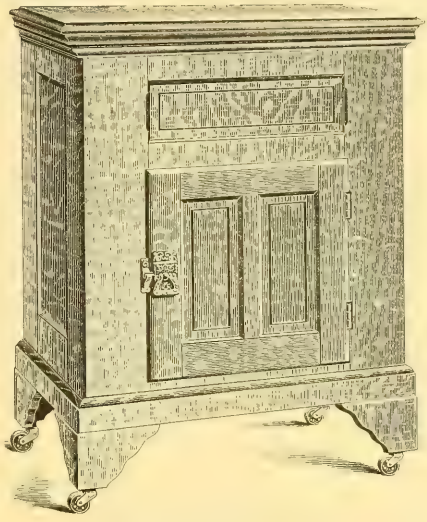
Matchless Style and Finish.

WRITE EARLY IN JANUARY FOR 1895 SPRING CATALOGUE.

: REFRIGERATORS. :



Hard and Soft Woods.
Double Boxed.
Zinc Lined.
Charcoal Sheathed.
Charcoal Filled.
Flush Bottoms.
Galvan'd Steel Racks.
Galvan'd Steel Shelves.
Surface Lever Locks.
Finished with Coach Varnish.
All Improvements.
Every Requisite.
Bottom Prices.



Our Spring Line will be shown at the
NEW YORK EXPOSITION, January 14 to February 1, 1895.

COOPER & McKEE,

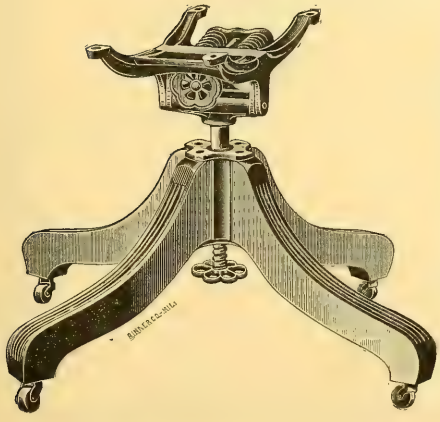
New Catalogue, January 1, 1895, sent on application.

113 to 121 Gwinnett St., Brooklyn, N. Y.

Office Chair and Stool Irons,

Child's Table Chair Locks and Hinges,

Piano and Store Stool Irons, etc. = =



MANUFACTURED BY THE

Western Malleable and Grey Iron Manufacturing Co.,

PORT WASHINGTON, WIS.

STYLE G.—ADJUSTABLE.

Chair seat adjusted to desired height by turning hand wheel on threaded sleeve underneath the hub. Sleeve is automatically locked, preventing it from turning or running down when seat is revolved.

WE LEAD, ALL OTHERS FOLLOW.

THE HAKE MFG. CO.,

Successors to the McGRAW MFG. CO.,

Grand Rapids, Mich.

MANUFACTURERS OF COMPLETE LINES OF



Furniture Ornaments,

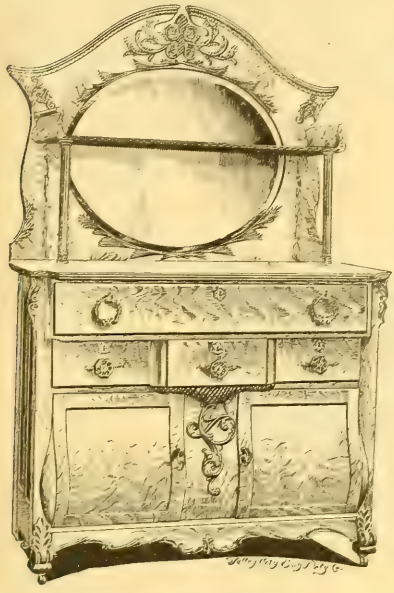
Rope, Spiral and Bead Mouldings,
Wood Carvings and Rosettes,
Fancy Trimmings,
Roped and Twist Balusters,
Newel Posts, Drawer Pulls,
Table Legs, Panels,
Corner Blocks, Etc.



We constantly employ our own Designers, and can furnish or work from Designs.

WRITE FOR OUR 1895 CATALOGUE.

New England Furniture Company,



No. 72.—Patent Sliding Door.

Plenty New Goods Coming For January Buyers.

WE EXPECT YOU.

GRAND RAPIDS, MICH.



Size: 2 ft. 3 in. x 4 ft. 6 in.

Weight: Less than 100 lbs.

MANUFACTURED BY

Paine Bedding Co.,

MANUFACTURERS OF

Hair Mattresses, Upholstered Springs and Paine's Health Mattress.

258 & 260 Canal St., Grand Rapids, Mich.

THE LIVING PICTURES

. . USE OUR TABLES FOR MIRRORS.

ELMIRA TABLE CO.,

ELMIRA, N. Y.

AT these Expositions we will show the hottest line of Dining Tables ever offered to the Trade. All New designs and at prices that knock out all competition.

EXPOSITIONS:

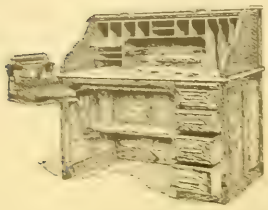
NEW YORK, Jan. 14th to Feb. 1st.

Represented by S. P. PORTER, 187 Canal Street.

GRAND RAPIDS, Jan. 1st to 30th.

Represented by L. G. WALDRON, Morton House

Combination Desk and Typewriter Cabinet.



SOMETHING NEW AND PRACTICAL.

YOUR attention is invited to our raising and lowering device, which does not disturb the desk bed, but leaves it always ready for use, whether the typewriter is in position to be used, or closed in the cabinet underneath, thus giving you a practical combined DESK AND TYPEWRITER CABINET. We also make a full line of Roll Top Office Desks.

Correspondence solicited.

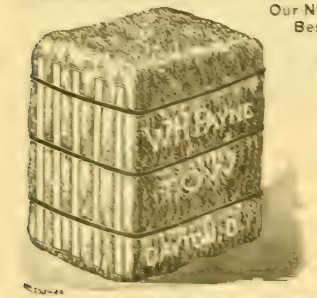
Manufactured by O. B. ROWLETT, Richmond, Ind.

HEADQUARTERS FOR FURNITURE - - BUYERS AND TRAVELING SALESMEN.



MORTON HOUSE,

PANTLIND & CO., PROPRIETORS. GRAND RAPIDS, MICH



Our New Factory Is the Largest and Best Equipped of the Kind in the United States.

TOW.

Car Lots and less.

PAYNE'S UPHOLSTERING and RUBBING TOWS

LOOK AT THESE PRICES!



No.		Per Doz.
20	Table, Antique Finish	$8.50
21	(Without corner spindle)	7.20
22	(Without stretcher and corner spindle)	6.50

No orders less than one dozen accepted.

JONES BROS.,

Camden, N. Y.



68 S. FRONT ST., Grand Rapids, MICH.

WHERE AM I AT?

Everywhere! Oldest, the Best and has no rival.

MONARCH FURNITURE POLISH.

It restores to pianos, brilliancy the finest furniture, pianos, sewing machines, showcases, etc., and is indispensable for removing scratches, defaced and painted spots. For a beautiful lasting polish on pianos. PRICE, by express $1.25 in bulk. Send for approval. Special discount to the trade. Write for prices.

Manufactured by BAIRD BROS. & CO., Cleveland, O.

SILVER CREEK UPHOLSTERING CO.,

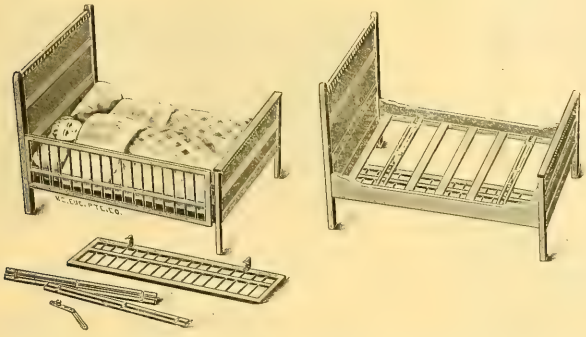
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PARLOR FURNITURE.



SILVER CREEK, N. Y.

Please write for Catalogue. H. J. MONTGOMERY, Manager.



You Have Not Seen This,

HAVE YOU?

It's a perfect safeguard to keep children in bed and can be attached to any ordinary bedstead. Every family needs one. They are neat and add to the appearance of a bed and when not in use are out of sight.

Finished in antique Oak, Ash, Imitation Walnut or Natural Maple. Price, $15.00 per dozen; 10 off cash, 30 days; f. o. b. Zeeland, Mich.

WIERENGA & VAN HEES,
ZEELAND, MICH.

North-Western Wire Mattress Co.,

KENOSHA, WIS.

The Largest Makers of **WIRE MATTRESSES** in the .....World.

We Can Save You Money.

Also INSTITUTION BEDS, SPRING BEDS, COTS, FOLDING CHAIRS, and our full line of Kenosha CRIBS, CRADLES and CHILD'S FOLDING BEDS.

Seymour Furniture Co.

ESTABLISHED 1872.

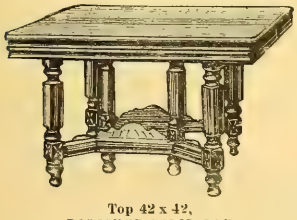
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Oak and Walnut Chamber Suites,
Wardrobes, Sideboards,
Chiffoniers and Canopy Suites,
Book Cases, China Closets,

Seymour, Ind.

WM. WILLMAN, Sec'y and Treas.

Eastern Agent: W. H. HICKERSON, 232 Canal Street, New York City.



Top 42 x 42,
POLISHED SOLID OAK,
Square or Fluted Legs; 6, 8, 10, 12 and 14 foot lengths.

"HICK."

Look! Do you know a GOOD THING when you see it?

This Table if ordered in dozen lots this month only 60 cents per foot, from the factory in Pennsylvania, New York City freight allowed.

Hardwood Folding Bed,

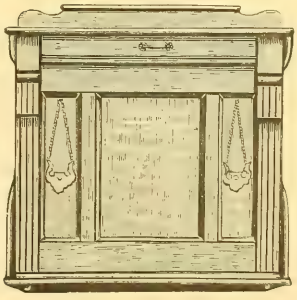
ANY FINISH, $8.00.

. . . ORDER SAMPLE. . . .

W. H. HICKERSON,

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"EVERY LINE A LEADER."



WOOD WORKING MACHINERY

FLUTING & TENONING ATTACHMENTS, STEAM GLUE HEATERS, VENEER PRESSES, FACTORY & LUMBER TRUCKS etc.

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J.T. TOWSLEY MFG. CO.

IT WILL PAY YOU TO WRITE US.

THE GARRISON WOOD TURNING CO.

200 202 S. CLINTON ST. CHICAGO.

AUTOMATIC WORK A SPECIALITY

SEND YOUR DRAWINGS FOR ESTIMATES

WRITE FOR CATALOGUE.

REMOVED TO

51 INSTITUTE PLACE

Cut Carpets at Wholesale.



An opportunity for merchants to sell Carpets without carrying a stock.

Write for full particulars.

The only house in New York City who cut Carpets at wholesale exclusively.

Everything in the Carpet line.

WHITE & SPATE,

250 & 261 Sixth Ave., New York.



No. 8 Desk. Antique Oak; now made with 6 inch bevel mirror in top. Price $125. Write for Discounts.

Parlor, Roll, Flat Top Desks.

Bookcases, China Closets, Music Cabinets, Tables.

Prices and Style tell the story in detail in my Catalogue. Send for a copy.

Richard J. Keppel,

NORWICH, N. Y.

Representatives:
New York and Vicinity,
A. B. MONTGOMERY.
New England:
ROBERT J. KEPPEL.

FULL LINE AT JANUARY EXPOSITION IN NEW YORK.

Established 1877.

Capacity: 8 Tons per Day.



Special Grades Made to Order.
All my Excelsior is Cut with the Grain and Thoroughly Sifted.

We make "XXXX Extra" for Confectioners, Carriage Makers, Upholsterers, Undertakers, and all who need an Extra Soft, Fine Grade. Write for Samples and Prices.

J. W. FOX,

MANUFACTURER AND DEALER IN ALL GRADES OF

EXCELSIOR.

Office and Factory:

73 to 89 Sixth Street,

GRAND RAPIDS, MICHIGAN.

Porter on Draught

AT THE OLD SPACE No. 62 MAIN HALL, NEW YORK
FURNITURE EXPOSITION, JANUARY 14 TO FEBRUARY 1, INCLUSIVE.

Turn on the tap and see the rich stuff that is turned out by the following factories that S. P. PORTER represents for 1895:

HALL & LYON FURNITURE COMPANY'S line in Curly Birch, Crotch and Richly Figured Mahogany and Quarter Sawed Oak Chamber Suites.

INDIANA FURNITURE MFG. COMPANY'S Draught of Sideboards, in every ancient and modern conception of art. Tariff or no tariff, they compete with the universe. "Who's afraid?"

HARRISBURG FURNITURE MFG. COMPANY'S flowing river of Fancy Cabinet Ware, to which they have added a unique line of Dressing Cases in White Enamel, Bird's-Eye Maple, Curly Birch and Solid Mahogany, with Chiffoniers and Ladies' Toilet Tablets to match. The correct thing to go with Brass and Iron Beds.

CONNERSVILLE CABINET COMPANY'S force have almost turned gray in their efforts to cap the climax in their line of Combination and Library Cases, China Closets, Music Cabinets, etc. Their production for 1895 will satisfy any buyer that they have the stuff at the right prices. Last, but not least,

ELMIRA TABLE COMPANY'S unrivaled line of the best constructed, choicest lumber, matchless finish in Extension Tables ever shown on this planet.

The above lines can be found at Space No. 62, Main Floor, at the Exposition, and a dozen other lines on my Wareroom floor,

185 & 187 CANAL STREET, NEW YORK.

I ask no buyer in America to take my word for the above assertions, but in the language of Philip to Nathaniel, I say, "Come and see!"

DON'T FORGET IT!

In Space No. 41, 3d Floor, will be found the Exhibit of the . . . . . .

Decatur Furniture Co.

OF DECATUR, ILL.

The Largest Sideboard and Extension Table Manufacturers in the World.

WE SHALL SHOW AT THE . . . .
New York Exposition,

Commencing January 14, 1895, the largest and most complete line of MEDIUM AND LOW PRICED

Sideboards and Extension Tables

We have ever produced and at . . . .

PRICES LOWER THAN EVER BEFORE.

UNDER THE MANAGEMENT OF OUR

MR. O. L. HALL,

Address care of Park Avenue Hotel, New York.

. . . . .

WE SHALL ALSO EXHIBIT OUR FULL LINE IN THE

. . . Blodgett Block, Grand Rapids,

DURING JANUARY, WHICH WILL BE SHOWN BY

MR. WM. H. ROUSE.

Modern and Classic Grille Work

DESIGNED AND MADE BY

E. A. ROSS & SON.

Write us and we will send you a Catalogue full of new ideas, and prices from 40 cents per square foot up to $4.00.

We are always ready to furnish special designs on application.

No Drapery Department, Furniture Department or Decorator should be without our Catalogue.

ARTISTIC

WOOD MANTELS

ARE OUR SPECIALTY.

Inviting your correspondence we are, Yours,

E. A. ROSS & SON,

JAMESTOWN, N. Y.

The Celebrated Rip Van Winkle Reclining Rocking Chair



MAKES FIFTEEN PIECES OF FURNITURE;

TWO HUNDRED CHANGES OF POSITION.

It has more combinations and is more easily operated than any other reclining chair made. You can rock yourself as well lying down as sitting up.

We have customers who have sent in as many as SEVENTY DUPLICATE ORDERS IN NINE MONTHS We sold TWO THOUSAND OF THESE CHAIRS to a large export house recently. We give exclusive sale to right parties. They make an elegant wedding or holiday present. ***IT IS A RAPID SELLER.*** Send for handsome illustrated Catalogue and Price List. Address

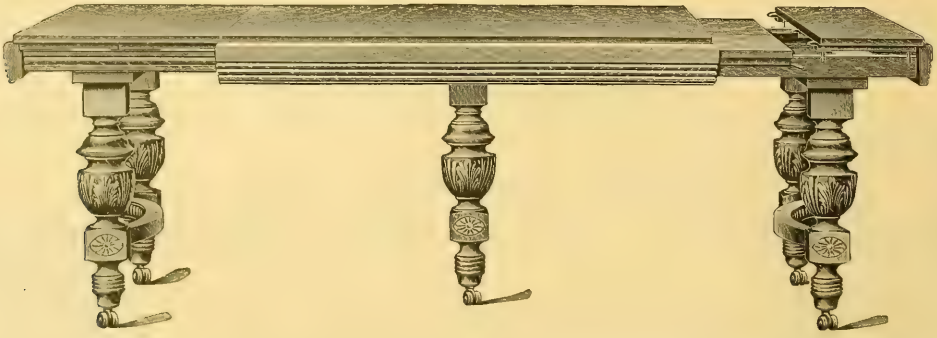
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Box 675, Catskill, N. Y.

THE POSSELIUS BROS. FURNITURE MFG. CO.,

OFFICE AND WAREROOMS: 433 GRATIOT AVE.,
FACTORY: 380, 382 AND 384 E. HIGH ST., **Detroit, Mich.**

MANUFACTURERS OF . . . CHAMBER SUITES, SIDEBOARDS, CHIFFONIERS . . . . . AND THE



"Victor" Extension Table.

The latest, most practicable and best Extension Table ever invented. It is **not automatic**, but constructed on simple, common-sense principles, and operates with the greatest ease and rapidity. No complicated mechanism to break, clog or get out of order. No leaves to store or handle, and **always ready for use.** It may perhaps be a trifle higher in price than an ordinary table, but —— !!

CATALOGUE AND PRICE LIST MAILED ON APPLICATION.

VOL. 15. No.

THE FURNITURE TRADE REVIEW

AND

INTERIOR DECORATOR

PUBLISHED MONTHLY
AT
335 BROADWAY, NEW YORK

...rniture Co.,

MANUFACTURERS

Suites,

iffoniers,

Dressing Tables,

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...gany, Curly Birch and Bird's-Eye Maple.

Plain, - - N. Y.

FURNITURE WORK A SPECIALTY. · · · SATISFACTION GUARANTEED.

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AND LIBRARY SUITES, ODD CHAIRS, DIVANS AND CONVERSATION CHAIRS, EASY TURKISH CHAIRS, LOUNGES, PIANO STOOLS, GOLD ONYX TABLES, BURNISHED AND PLAIN GOLD SPECIALTIES, PEDESTALS, FANCY CARVED ROCKERS, HALL FURNITURE, ETC.

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MANUFACTURERS OF

WARDROBE AND CHIFFONIER

Folding Beds.

Office and Factory:

359-365 Rivington Street,

Salesroom:

232 Canal Street, New York City.

Representative: W. H. HICKERSON.

Finishes: Antique Oak, Cherry and Mahogany on hardwoods. Good woven wire springs. Send for illustrated sheet showing twelve styles, six wardrobes and six chiffonier.



No. 20. Polish Finish. Price, $28.00. French Mirror, 24 x 42 in. F. O. B. New York.

RHONER & Co

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VOL. 15. No. 6.

THE FURNITURE TRADE REVIEW

AND

INTERIOR DECORATOR.

PUBLISHED MONTHLY AT 335 BROADWAY, NEW YORK. SUBSCRIPTION, $1.00 PER ANNUM, IN ADVANCE.

APRIL 10, 1895.

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We Lead Them All

In Goods that Babies Delight in,
That Mothers Desire,
That Sell on Sight.



These are only a few of our styles. All goods are guaranteed the best made and best selling Children's Goods on the market.

Send for Catalogue. Try a Sample Order.

THE KENOSHA CRIB CO., Kenosha, Wis.

COUCHES, LOUNGES and PARLOR FURNITURE.

A good cheap Couch. Spring edges and ends.

Twenty-four good tempered steel springs in the seat.



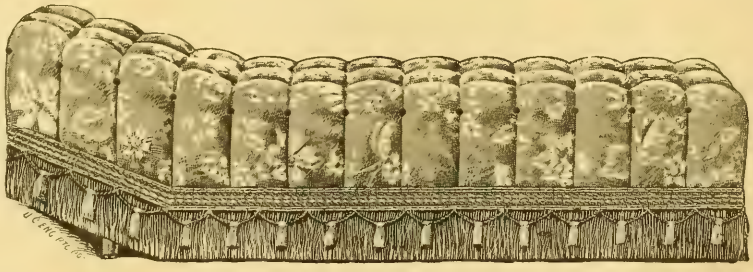
No. 9. Size, 24 inches wide, 6 feet long.

PRICE.

Rama, - - - $3.50
Cotton Tapestry, 4.50
Derby Cloth, - 4.50
Crushed Plush, - 6.50
Im. Wool Tapestry, - - 5.50

This Couch has spring edge all around and is a good job.

Weight, 50 pounds each.



No. 25. Size, 27 inches wide, 6½ feet long.

PRICE.

Cotton Tapestry, $8.50
Derby Cloth, - 8.50
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Crushed Plush, - 10.50

TERMS: Sixty days net; 6 per cent. off ten days; 5 per cent. off thirty days.

TRY A SAMPLE LOT.
THEY WILL SURELY PLEASE YOU.

MANUFACTURED ONLY BY

Grand Rapids Mattress Co.,

GRAND RAPIDS, MICH.

SPRING, 1895. .



BANQUET LAMP 4390.

. . . . . Dealers will find it desirable to carry a good assortment of

ONYX TABLES, BANQUET LAMPS

and other goods in **Gold** and **Onyx** for

Spring Trade.

These goods have become staples among the Furniture Dealers and are in demand during the entire year.

LARGEST VARIETY. FINEST FINISH. MOST SALABLE PATTERNS.

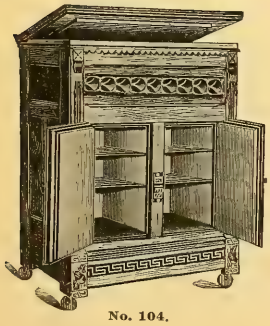
WALLACE & SONS,

(ESTABLISHED 1848.)

29 Chambers and 5 Reade Streets, New York.



No. 283.



No. 104.

AMES & FROST COMPANY,

MANUFACTURERS OF

Boyington Folding
Argyle Folding . .
Mantel Folding . . **BEDS.**

A Complete Line of New and Original Designs.

WOVEN WIRE MATTRESSES, WOVEN WIRE COTS, SPRING BEDS, SPRING COTS, CANVAS COTS.
We have made many changes and improvements in this line.

WHITE ENAMELED IRON BEDSTEADS.
Complete line, honest goods, attractive designs, low prices.

CHILDREN'S CRIBS, CRADLES and FOLDING BEDS.
Many valuable improvements and additions in this line.

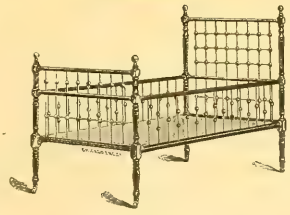
A COMPLETE LINE OF REFRIGERATORS.
Possessing many new and valuable features.

DEALERS IN HARDWOOD LUMBER.
If you have Oak or Red Birch for sale, write us.

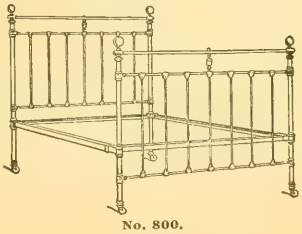
"IMPERIAL" WHEELS.
Can we interest you? Write for Catalogues and Prices, and mention THE FURNITURE TRADE REVIEW.

AMES & FROST COMPANY,
CHICAGO, ILL.

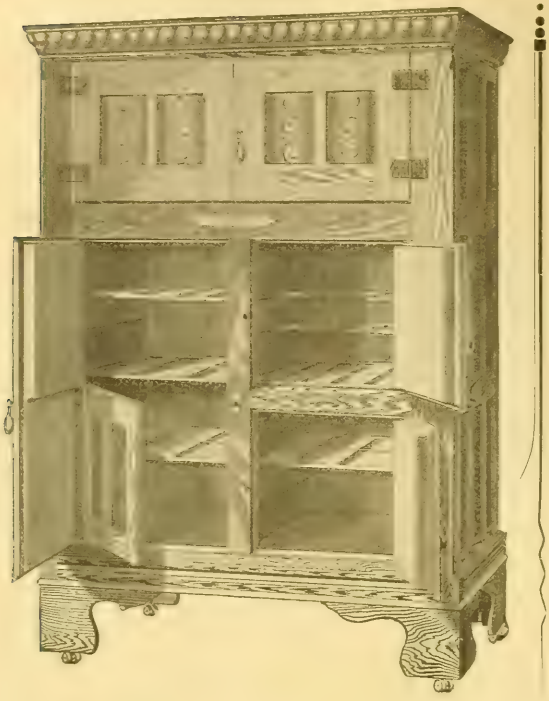




No. 310.



No. 800.



THE . .

ALASKA

REFRIGERATORS

Make Friends for the Dealers Handling Them.

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Write for Catalogue and Prices.

.. ..

The Alaska Refrigerator Co.,

MUSKEGON, MICH.

GUARANTEED ABSOLUTELY PURE.

We can save you money,
also your reputation,

By using our Standard Goods.

WE MAKE OUR OWN DOWN,

OTHERS buy "A MIXTURE" which they SELL for DOWN.

Now, how can they beat us and give you a

pure article . . in Fancy Silk Cushions,
Silk and Sateen Comfortables and
Plain Down Cushions?

Have you ordered a sample of our "ECLIPSE" PILLOW, pure domestic Duck Feathers, 20x27, 3 lbs. at $8.50 dozen; F. O. B. anywhere.

U. S. Feather Down Co.,

1404-10 Avenue A, New York City.

THE TAYLOR CHAIR CO.

Bedford, Ohio.



No. 302.

ESTABLISHED 1850.

FACTORY REBUILT IN 1893.

.... AN OLD HOUSE WITH NEW OUTFIT.

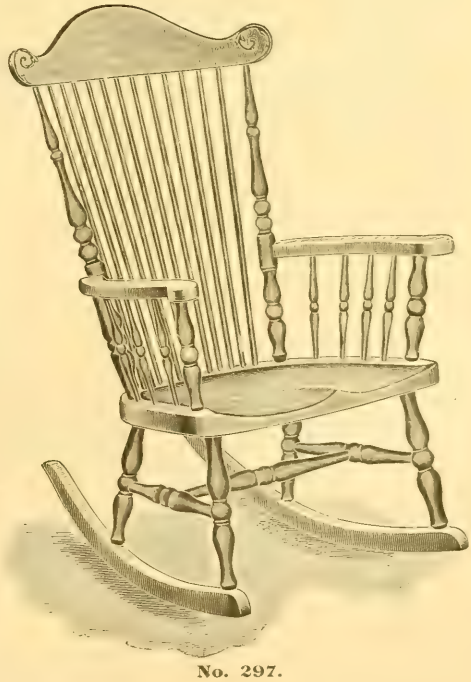
New Plant. New Machinery

. . . New Styles. . . .

NEW CATALOGUE, JUST OUT, MAILED ON APPLICATION.



No. 296.



No. 297.

Something Nice and New.



No. 324.

HERE ARE TWO CHAIRS.

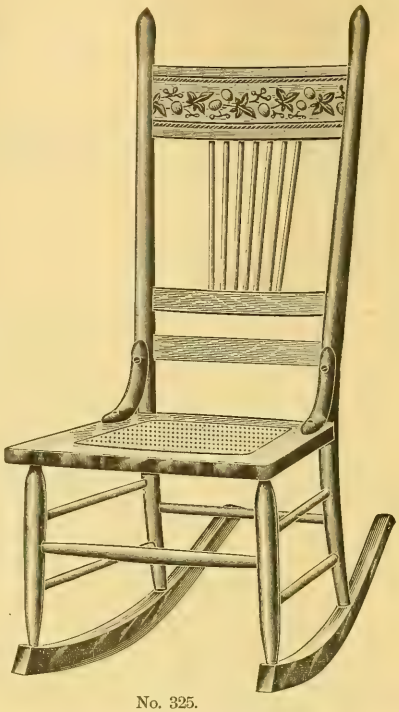
Both
are just the things for good
Bedroom Suites.

No. 324.
Solid Oak Chair.
Net $8 00 per Dozen.

No. 325.
Solid Oak Rocker.
Net $15.00 per Dozen.

Bear in mind that we have
a new sheet of all kinds of Chairs.
Send for it.

HARTMEIER & SONS,
PATERSON, N. J.



No. 325.



No. 79. 22x22.

The Banner Line.

PARLOR AND LIBRARY TABLES,
LADIES' DRESSING TABLES,
LADIES' DESKS,
FIVE O'CLOCK TEAS.

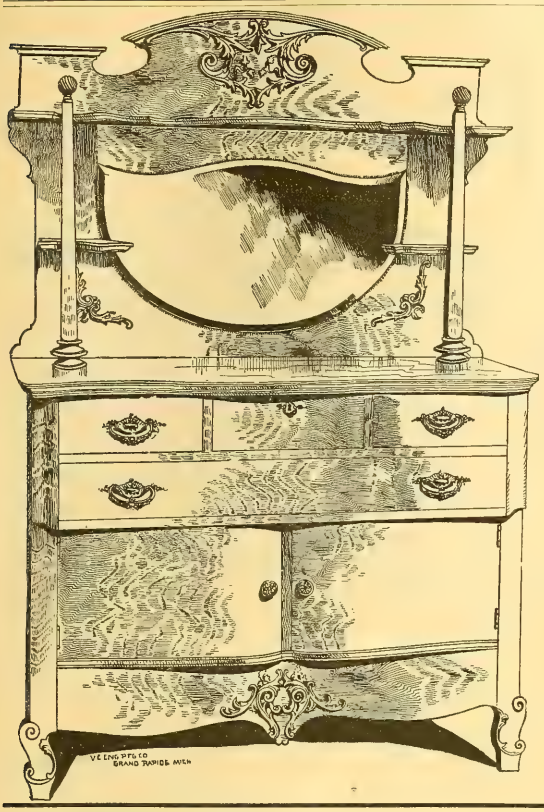
Quartered Oak, Curly Birch,
Figured Mahogany, Striped Mahogany,
Coated Mahogany, Bird's-Eye Maple.

THE FINEST FINISH IN THE WORLD!

SEND FOR ILLUSTRATIONS.

The Orinoco Furniture Company,

COLUMBUS, INDIANA.



WHAT MAKES A MAN MORE TIRED?

- When he is trying to
- sell a lady a Sideboard
- than: "I can buy of your competitor
- a Sideboard just as large and a bet-
- ter design, with a handsomer French
- bevel glass and all hand carved,
- for the same money."

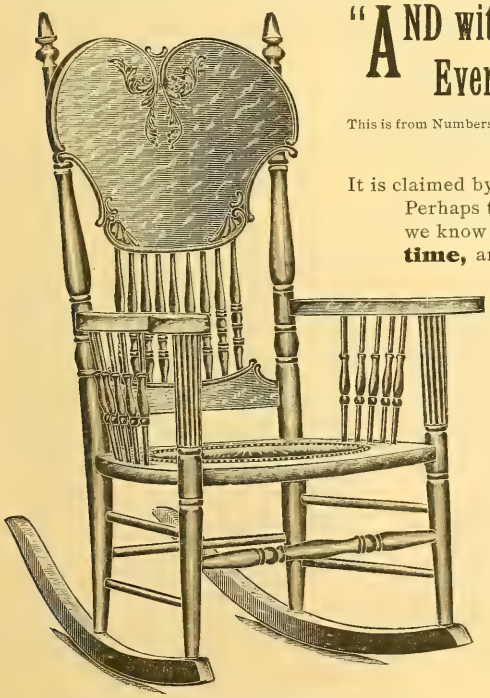
How to Cure That Tired Feeling.

Buy Only SKINNER & STEENMAN'S SIDEBOARDS,

Grand Rapids Mich.

No. 113 Sideboard. Finished in quarter sawed antique oak only; French bevel pattern glass, 18x32; centre top drawer lined with velvet; blind drawer in bottom of case.

Write for Price. Retails for $25.00.



ONE OF OUR NEW PATTERNS. No. 158.

"AND with you there shall be a man of every tribe. Every one head of the house of his father's."

This is from Numbers, 1st chapter, 4th verse. (Now let us refer you to **our Number 158,** as shown herewith.)

◆◆◆●◆◆◆

It is claimed by **some** that this is a **dull** period and that business is **quiet.** Perhaps this is **so;** we cannot take the **time** to **investigate** it. All we know is that our factory **has been** and is **now** running **overtime,** and, in truth, it bothers us to **get out** our **orders.**

WHY IS THIS?

That's a fair question, and the reason is

. . . **BECAUSE** . . .

OUR DESIGNS ARE ALL NEW.
OUR STYLES ARE ALL UNIQUE.
OUR WORKMANSHIP THE BEST.
OUR MATERIAL BEYOND QUESTION.

Our reputation will be sustained in the **future** as **all the world** knows it has been in the **past.**

Send in your **sample orders** and get a few of **our new goods.**

LANGSLOW, FOWLER & CO.

ROCHESTER, N. Y.

NO, BUSINESS IS NOT DULL WITH US.

UPHOLSTERED COBBLER

CANE, SADDLE AND WOOD SEAT

CHAIRS

A continued and increasing demand is the best indication of success.

Send for our Catalogue. Newest and latest designs on the market.

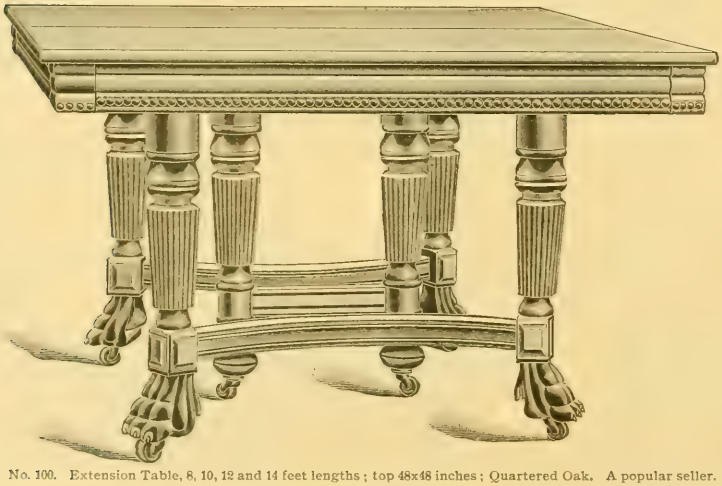
NEW ENGLAND SALESMAN,
ROBERT C. BENNETT.

TIDIOUTE CHAIR CO., Limited,

FACTORY AND SALESROOMS, TIDIOUTE, PA.

The Table, the Whole Table and Nothing but the Table.

Our Oath.



No. 100. Extension Table, 8, 10, 12 and 14 feet lengths; top 48x48 inches; Quartered Oak. A popular seller.

When a firm devotes its energy and capital to the making of one article, it behooves them to make this article (in our case **TABLES**) just a mite bit better and a mite bit cheaper than any of the concerns who manufacture a half dozen different things.

THIS IS OUR CASE EXACTLY.

We have recently prepared a fine catalogue, which we will cheerfully forward on request. A sample table is pictured herewith.

THE ST. JOHNS MFG. CO., ST. JOHNS, MICH.

MAKERS OF TABLES ONLY.

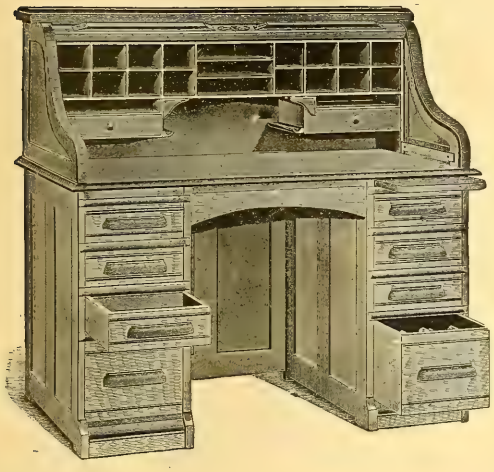
You can see a full line of Samples at the warerooms of

FREDERICK GOLL, 175 & 177 Canal St., NEW YORK.

E. E. MARCY, Hartford, Conn., New England Agent.

MANUFACTURERS OF

Chautauqua Desk Co. Roll and Flat Top Desks



LADIES' DESKS,

&c., &c.,

JAMESTOWN, N. Y.

We guarantee our work and finish.

Our prices are rock bottom, consistent with reliable goods.

We are in a position to ship goods on twenty-four hours' notice.

We make Roll Tops in 3 ft. 6 in., 4 ft., 4 ft. 6 in. and 5 ft. sizes.

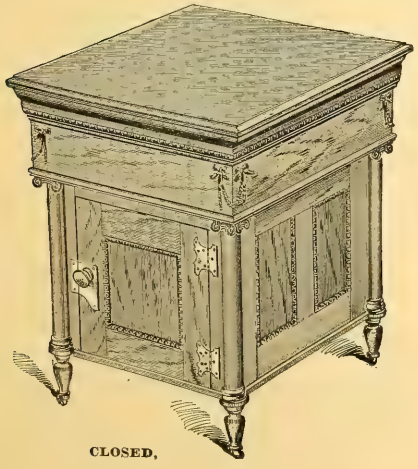
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S. D. O'MARA,
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H. H. GETTELL,
1723 North 21st Street.

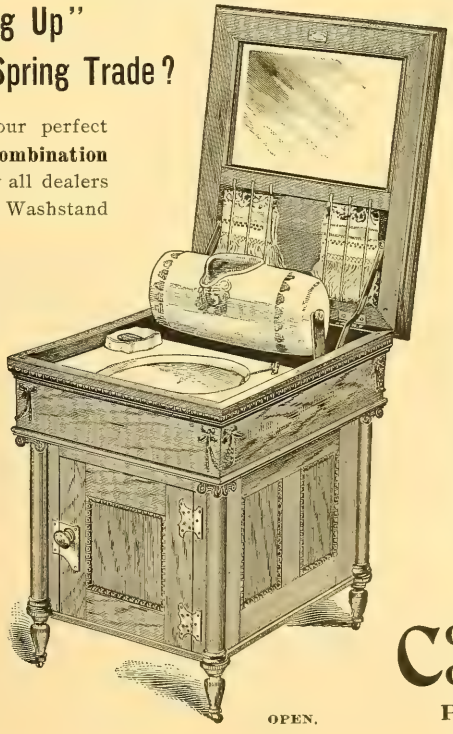
New England States:
C. O. LINDERGREN,
Jamestown, N. Y.

Are You Contemplating "Stocking Up" your Store for the Spring Trade?

If so, you cannot afford to omit our perfect Lavatory and Table combined, the **Combination Commode.** They are pronounced by all dealers who have handled every other Patent Washstand to be far superior to them all.



CLOSED.



OPEN.

They are a *drawing card* in any furniture store, and attract very much custom; not only those who desire to purchase them, but those who wish to see and can appreciate a *good thing*.

We are now manufacturing these goods in most of the popul woods, both solid and imitation, at prices that suit the times.

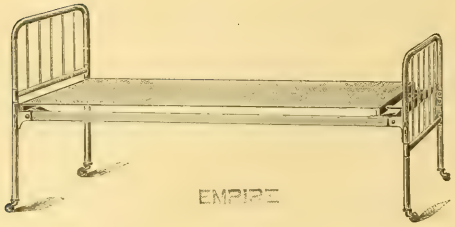
Write for circulars and Price List, and be convinced our goods are just what you need to make your stock complete.

THE

COMBINATION COMMODE CO.,

Portland, Me.

THE "REPUBLIC" BOWS TO



FACTORIES AT

UTICA and ONEIDA, N. Y., U. S. A.

The "EMPIRE."

NOT only the REPUBLIC but the WHOLE WORLD acknowledges that in the EMPIRE Bed we have distanced all competitors. It is called for by citizens and public institutions representing all forms of government, and in NO CASE has it failed to add to its great fame, already widespread.

Its STYLE, STRENGTH and SIMPLICITY commend it to all users, and after being set up EVERY PIECE remains firm and stationary. In the hospital or public institution experience has demonstrated that no patient, no matter what his condition may be, can break or move any rod or piece in the bed. Not a piece of WOOD or CAST IRON is used in any shape in its construction. Composed entirely of STEEL and WROUGHT IRON, every rod is MILLED, each end RIVETED into COUNTERSUNK HOLES and ground off SMOOTH, making it the LIGHTEST and STRONGEST BED EVER OFFERED THE PUBLIC. No cheap WOVEN WIRE on this bed, nothing but the BEST FABRIC. All of our beds can be made FOLDING if desired, as we HOLD and OWN different patents covering ALL THE FOLDING DEVICES used on our goods. Our beds all have our attachment for TAKING UP or LETTING OUT the fabric to ANY DEGREE OF TENSION required.

Send to us for special prices by the quantity for your PUBLIC INSTITUTIONS. We paint all our goods any color desired.

COMSTOCK MANUFACTURING COMPANY,

UTICA, N. Y.

Short Vacations for Busy People

BY THE BEAUTIFUL NEW STEAMSHIPS OF THE

OLD DOMINION LINE.

Old Point Comfort,
Norfolk,
Virginia Beach.



Richmond,
Washington, D. C.,
Baltimore, &c.

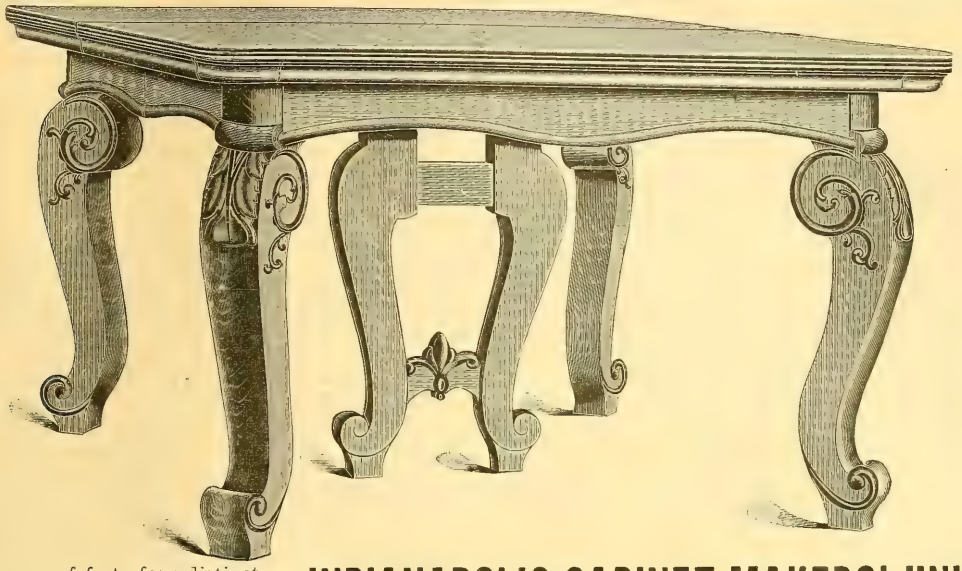
GOING OR RETURNING BY RAIL, IF DESIRED.

SEND FOR COPY OF "PILOT" GIVING FULL PARTICULARS.

Old Dominion S. S. Company,

W. L. GUILLAUDEU, Vice-Pres't and Traffic Manager, Pier 26 North River, New York.

EXTENSION TABLES.



This is one of forty-four distinct patterns of Tables manufactured by the

INDIANAPOLIS CABINET MAKERS' UNION,

of INDIANAPOLIS, IND.

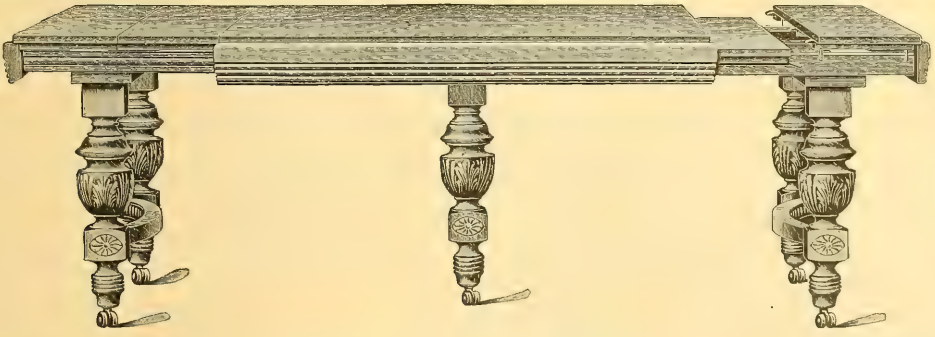
Dealers to whom our new Catalogue has not been sent will do well to call for it, and we will send them the finest Table Catalogue ever issued in the United States. We want you to judge for yourself.

THE POSSELIUS BROS. FURNITURE MFG. CO.,

OFFICE AND WAREROOMS: 433 GRATIOT AVE.,
FACTORY: 380, 382 AND 384 E. HIGH ST.,

Detroit, Mich.

MANUFACTURERS OF . . . **CHAMBER SUITES, SIDEBOARDS, CHIFFONIERS** . . . . . AND THE



"Victor" Extension Table.

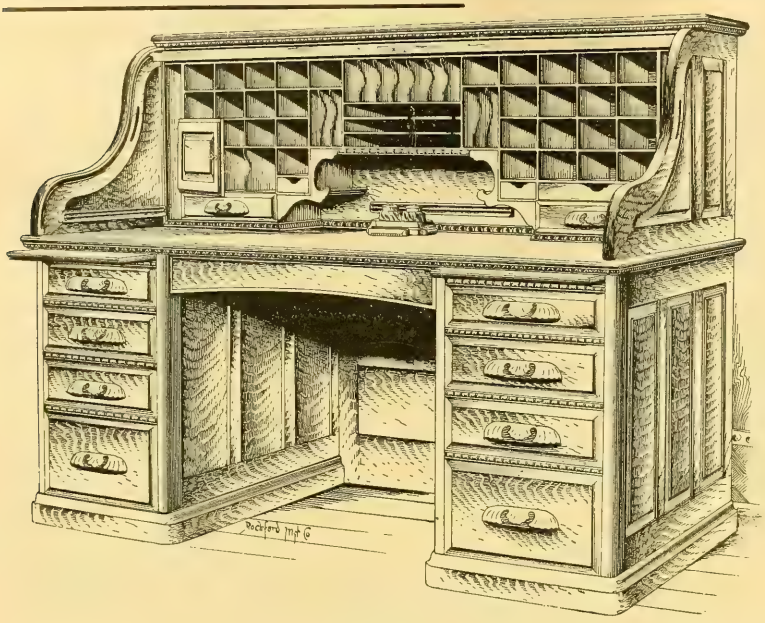
The latest, most practicable and best Extension Table ever invented. It is **not automatic**, but constructed on simple, common-sense principles, and operates with the greatest ease and rapidity. No complicated mechanism to break, clog or get out of order. No leaves to store or handle, and **always ready for use.** Owing to simplicity of construction we are enabled to produce this table at a cost not to exceed that of a first-class ordinary old style top.

CATALOGUE AND PRICE LIST MAILED ON APPLICATION.

Represented by W. S. COHEN, NEW YORK CITY. *BECKER & MILLER, CHICAGO, ILL.*

Second to None. RAND & LEOPOLD DESK CO.,

BURLINGTON, IOWA.



OUR new line is now ready and will consist of over 125 different styles of

ROLL CURTAIN and

FLAT TOP

OFFICE DESKS,

TABLES, CABINETS,

&c.

Quality Strictly Correct.
Prices to Meet All
Legitimate Competition
Prompt Shipments
Our Guarantee. . . . . .

Full line shown by

FREDERICK GOLL, 175-177 Canal Street, NEW YORK,
and WEAR & SCOTT, 154 Michigan Ave, CHICAGO, ILL.

Send for Catalogue. . . .

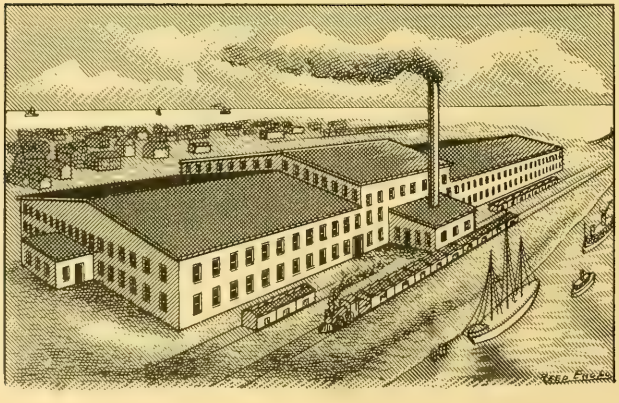
American Mirror & Glass Beveling Co.,

IMPORTERS AND MANUFACTURERS OF

. . . *FRENCH MIRROR PLATES,*

OFFICE AND WORKS:

GRAND HAVEN, MICH.



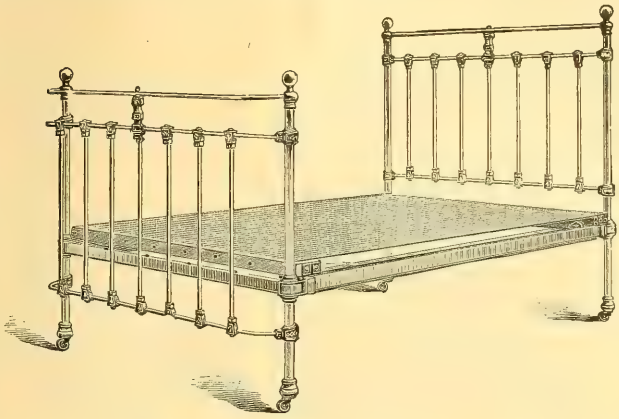
The quality of our Plates and perfection of our silvering are approved by Furniture Manufacturers.

Our immense production and unparalleled facilities enable us to execute all orders promptly. We guarantee satisfaction and solicit trial order.

Pattern Work a specialty. Price List with our OWN discount upon application.

BOLL BROS. MFG. CO., INC.,

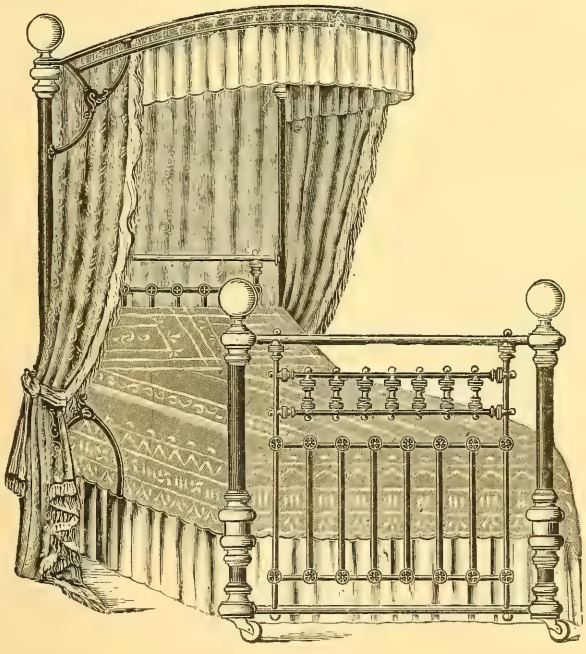
CHAS. S. BOLL, - Pres.
JNO. W. BOLL, - Treas.
WM. A. BOLL, - Sec'y.



ESTABLISHED 1885.
INCORPORATED 1893.
CAPITAL, - $100,000.00.

BRASS AND ENAMELED BEDSTEADS.

WE MAKE
THE LARGEST LINE
OF
BRASS AND ENAMELED
BEDSTEADS
AND BEDDING
IN THE UNITED STATES.



A 140 PAGE
DESCRIPTIVE
CATALOGUE
WITH
PRICE LIST AND
DISCOUNTS
SENT ON APPLICATION.

BOLL BROS. MFG. CO.,

OFFICE AND WORKS:
10th St., Mulberry St. and P. & R. R.R.

HARRISBURG, PA., U. S. A.

PALACE FOLDING BED COMPANY,

ROCKFORD, ILL.

Eastern Representative, E. G. GYGER.

Send for New Catalogue, Just Out, Showing a Great Line, Consisting of

Folding Beds,
Ladies' Dressing Tables,
Ladies' Desks,
Combination Bookcases,
China Closets,
Library Cases.

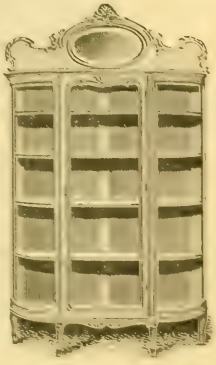
Look at These! Hin't They Beauties?



221.



223.



231.



213.



Notice! ....

We have leased the large building

... ...

No. 7 South Gay St.,

Baltimore, Md.

And will hereafter have on exhibition there full lines of all kinds of Furniture represented by us. .....

*****

THE GATHRIGHT-BURTON CO.,

Richmond, Va.

THE Chicago ....

Furniture Manufacturers'

Association

WILL HOLD AN

EXPOSITION

DURING THE

Month of

July next.

YOU are invited ....

to join them in making it the

success of the year. .....

WATCH this page ....

for further announcement.

Address Correspondence to

W. H. HAFNER, Jr., Secretary.

2620 Dearborn St., CHICAGO, ILL.

"Aye, there's the Rub!"

Never mind Hamlet; that's all right if you use our First Coat Varnish. It cuts down and flattens evenly, making a firm foundation for the succeeding coats of Rubbing and Polishing Varnishes.

Branch Offices:
CHICAGO,
SAN FRANCISCO,
ST. LOUIS,
ROCKFORD,
MINNEAPOLIS.

THE CLEVELAND VARNISH CO.,

Cleveland, Ohio.

BLOOM & GODLEY,

TRENTON, N. J.,

MANUFACTURERS OF

THE FAMOUS

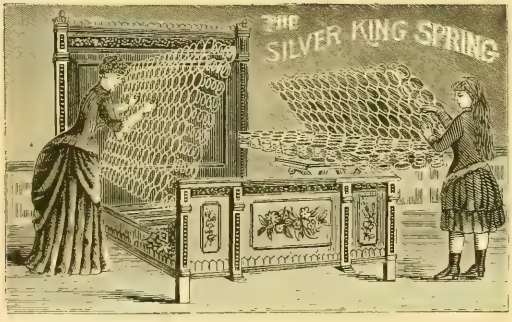
Silver and Japan King Bed Spring.

SOLE OWNERS OF THE PATENT.

ALSO MANUFACTURERS OF

BEDDING AND MATTRESSES

OF ALL KINDS.



THE SILVER AND JAPAN KING.

The Trade supplied with Feathers of every grade.



SEND FOR SAMPLE OF OUR

Eureka Cotton Felt Mattresses.

WE MAKE A SPECIALTY OF

COTTON FELT CHURCH CUSHIONS.

SEND FOR ILLUSTRATED CATALOGUE.

BLOOM & GODLEY, - TRENTON, N. J.

OUR BRUSH CATALOGUE

lists, and handsomely illustrates the largest line of MODERN, PRACTICAL BRUSHES carried by any house in America. It is "UP TO DATE" in everyway.

Chicago Wood Finishing Co Chicago

THE

FURNITURE TRADE REVIEW

AND

INTERIOR DECORATOR.

VOL. XV. NEW YORK, APRIL 10, 1895. {COPYRIGHT 1895, BY REVIEW PUBLISHING COMPANY.} NO. 6.

FURNITURE TRADE REVIEW

AND

INTERIOR DECORATOR.

Established November, 1880.

WILLIAM BERRI - - - EDITOR.

ISSUED MONTHLY

— BY THE —

REVIEW PUBLISHING COMPANY.

SHEPPARD KNAPP, PRESIDENT. EDWARD H. BAILEY, TREASURER.

EUGENE D. BERRI, VICE-PRESIDENT.

335 BROADWAY, NEW YORK.

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ADVERTISING RATES SENT ON APPLICATION.

☞ *All Checks, Money Orders, &c., to be made payable to order of the Treasurer*

Correspondence and articles in conformity with the tenor of this journal are solicited.

On file at the United States Exchange, London, England.

[Entered at New York Post Office as Second Class Matter.]

ADVERTISERS' DIRECTORY, PAGE 50.

OUR readers are urgently requested to favor us with communications of interest to the furniture trade, such as changes in firms, the building or opening of new stores, improvements in old ones, the adding of new departments, improved methods of doing business, new inventions, novel ideas in furniture working or upholstering, inquiries, dissertations or suggestions relating to the commercial or mechanical features of the furniture trade. Drawings or diagrams illustrating details of general plans of work will receive careful attention and proper acknowledgment.

BY an arrangement with a legal firm, which has made a long study of and had much experience in commercial law, we are enabled to offer our readers its valuable advice upon all legal questions arising in the course of ordinary business. Answers to such queries, if of general interest, will be published in THE REVIEW. No attention will be paid to any communication unless signed by a subscriber or advertiser, but the name of the writer will not be divulged. Cases already in course of adjudication will not be considered.

THE BUSINESS OUTLOOK.

ONE good indication that points to the revival of business is that a great many factories throughout the country are running overtime, and in this city, on Canal street, many firms report that trade has picked up in a very satisfactory manner in the past two weeks. The fact seems to be that the calamity prognosticators who have been crying "lack of confidence" have either grown tired of the old expression or else have been forced into silence by the example of sensible business men, who believe that a "stiff upper lip" and cheerful bearing go further toward restoring confidence than a downcast face and mournful croaking.

The day of the pessimist has gone by for the present decade. A hopeful outlook presents itself, and all that is necessary is stalwart encouragement to make the times as good as they ever have been.

GOLD DOLLARS FOR FIFTY CENTS.

IT can hardly have escaped the notice of our readers that we are not given to bothering either them or ourselves about the affairs of our esteemed contemporaries. The heathen may rage and editors imagine vain things concerning each other, but THE REVIEW pursues the even tenor of its way.

Just now some of these esteemed contemporaries seem to be in an especially unhappy frame of mind. They are not content with making faces and calling each other bad names, but some of them appear to have deliberately set to work to see who can take advertising for the largest amount below cost.

Job lot advertising is always poor advertising.

The man who offers you gold dollars for 50 cents either insults your intelligence or lies about the amount of alloy in his dollars.

Any man can set up a good looking card, print copies enough to go around among his advertisers and still make money enough to pay his board bill and indulge in an occasional luxury. What value this bargain counter advertising has any business man can easily understand.

The Review Publishing Company has been in the newspaper business for over a quarter of a century; it has large

capital, long experience, able men in all departments and does business on business principles.

Assemblyman Campbell has introduced in the New York State Assembly a bill to provide that all convict made goods when placed on sale shall bear the label of the institution in which they were manufactured. The penalty for selling such goods without this label is a fine of $100 or imprisonment of not more than a year for each offense.

The Eastern Furniture Makers' Association will hold its semiannual exposition at Rochester, N. Y., July 8 next, and continue the same for four weeks. The association charges for space $25 for the first 500 feet, and $3 additional for each extra 100 feet. Wm. M. Powell, of Rochester, is the secretary, and will gladly furnish all desired information to applicants.

At the meeting of the Executive Committee of the National Association of Manufacturers at the Manufacturers' Club, Philadelphia, on March 13, there was a good attendance of the committee, among those present being Thomas P. Egan, vice-president for Ohio. J. L. Abernathy, of Leavenworth, was elected vice-president for Kansas. The first annual convention will be held in Chicago on October 15 next.

Under date of March 14, Secretary T. B. Laycock, of the National Association of Furniture Manufacturers, writes us that the executive commmittee has changed the place of holding the National Convention from Chautauqua to Chicago, also the dates from June 6, 7 and 8 to June 12, 13 and 14. It is a very wise change, as the location will be nearer the centre for the majority of the members who belong to the association.

In January last the five mattress manufacturing firms in Milwaukee cut wages from 20 to 40 per cent. The employers suggested that the men get together and talk the matter over, which they did, with the result that a union was formed. To this the employers objected vigorously, and two firms discharged the operators who were thought to have been leaders in the movement. Then the men were required by one firm to deposit $5 and by another $10 as a guarantee that they would not strike before July 1 next. The men insist that they are now making only $5 per week, and cannot afford to make such deposits. They number from sixty to seventy, and most of them are now in the union.

In the Superior Court, in Chicago, on March 30, Judge Baker decided that the United States School Furniture Company is a trust and monopoly and contrary to public policy of the State of Illinois. The case will probably be appealed to the Supreme Court.

Attorney-General Moloney filed his information against the company about a year ago, alleging that the company was a combination of sixteen corporations and firms engaged in the manufacture of school furniture and controlling the great bulk of the output of school furniture in the whole country.

The United States School Furniture Company was organized in Chicago and was incorporated under the laws of Illinois. After its incorporation it made a contract with the other companies included in the alleged trust by which they were to sell to the United States Company all the furniture they manufactured, and were to manufacture only so much as was ordered by the United States Company.

The price of school furniture to the public was to be regulated by the United States Company, which was officered by a man from each of the companies entering into the contract. The Attorney-General, in his information, alleged that the combination was a trust and that the contract with the companies composing it was an attempted evasion of the law against trusts and combinations in restraint of trade.

This contention the court now sustains.

Two suits for infringement of patents have been commenced in Eastern United States Circuit Courts by counsel for the Furniture Caster Association, of Grand Rapids, against John Toler, Sons & Co., of Newark, N. J., and Clark & Cowles, of Plainville, Conn., the real defendant being W. S. Gunn, of Grand Rapids. The patents upon which it is claimed the defendants have infringed are for the Fox caster socket, which the Furniture Caster Association has been making and selling for some ten years. The infringing socket is on the "Gunn caster," which has just been put on the market this year through the firms above mentioned. Some little time ago Charles R. Sligh and W. W. Tracey began suit against Mr. Gunn for infringement upon their rights in the caster proper.

The committee appointed by the New York Furniture Manufacturers' Exposition to visit Europe sailed on the Paris of the American line on March 27. The party consisted of C. H. Medicus, Clarence G. Brown, S. P. Porter, J. D. Stearns, Charles E. Spratt. A large delegation of furniture manufacturers and dealers was on hand to see them off. Mr. Spratt was presented with a handsome basket of flowers by his old associates on the staff of The Furniture Trade Review. The following is their probable itinerary :

Leave New York March 27, arrive in London April 3. Address care of Wm. Angus & Co., Leonard square, London, E. C.

Leave London about April 24. April 24 to May 3 in Germany. Address (as a central point) Pfälzer Hof, Mainz, Germany.

May 3 to 10 in Paris. Address Hotel Binda, Avenue de l'Opera.

The board of directors of the Exposition Association held their meeting March 26. Charles E. Cumings will act as president during the absence of Mr. Medicus in Europe.

The Joliet (Ill.) State Prison has been running behind $3,000 to $4,000 a month, and it is claimed that the chair and broom making departments are largely responsible.

The Fort Wayne (Ind.) Furniture Company has not yet fully decided what new lines it will take up to replace those it has determined to abandon. It is now busy fixing up, putting in new engines, dry kilns, machinery, &c.

The Montgomery Table Works, at Montgomery, Lycoming County, Pa., is this year having a truly phenomenal trade on its parlor and extension tables of all kinds. The company makes a feature of building good, substantial tables in cheap, medium and fine grades, and the good workmanship and material used in their manufacture have gained them the good will and favor of the entire retail trade throughout the country.

THE MOHR EXPOSITION BUILDING.

The Review in its issue of March 10 gave to the trade of the country the first intimation of the gigantic enterprise contemplated by Mr. W. F. Mohr, of F. Mohr & Co., and his associates in the erection of a permanent furniture exposition building in close proximity to Canal street, towering many stories high and costing in the neighborhood of $1,000,000. The entire furniture trade is looking for further particulars, which are as follows: In this great undertaking Mr. Mohr has connected himself with Mr. Cass, of the Cass Realty Corporation, 503 Fifth avenue, and the syndicate stands ready to break ground at once upon being assured of sufficient leases for space. Mr. Mohr and his associates have canvassed the matter thoroughly and have ready the following circular, which is about to be mailed to furniture manufacturers throughout the country:

Cass Realty Corporation,
503 Fifth avenue, corner Forty-second street,
New York, N. Y.

Gentlemen—In view of a building being erected in the heart of the wholesale furniture district of New York, for the purpose of maintaining a permanent exposition for manufacturers, we would point out to you the advantage of engaging space for exhibiting and placing your goods before all the furniture buyers in the country. This building, which will contain about 225,000 square feet, will be devoted solely to the furniture trade. It is our aim to make it an exchange of such a magnitude that it will be the acknowledged furniture centre of this country.

It is needless for us to point out to you that the semi-annual expositions held in New York at the Industrial Building have proven a large and beneficial success to the exhibitors. We propose to let out space for the year at the rate of 35 cents per square foot. The price charged by the Exposition Association is 30 cents per square foot for two semi-annual exhibitions, while we can give you space more adapted to trade requirements and unhampered by rules and regulations governing an exposition for the same price for twelve months. For the proposed rent we can furnish all necessary electric light, heat, elevator service, &c. The building will be strictly fireproof, constructed entirely of steel, and of the most modern and improved architecture.

At our semi-annual expositions now held here, it is an admitted fact that out of town exhibitors lose a lot of money by the forced sale of their samples at greatly reduced figures. This, by having a permanent exposition, is obviated and you can plainly see that this alone would be of inestimable advantage to out of town manufacturers. That New York city is the market for all products no one can deny, and it shall be the aim of this project to concentrate in this magnificent building the representative manufacturers of the country. Dealers from every part of the United States visit this market regularly semi-annually, and it would doubtless be to their advantage to have all these different lines of goods permanently before them, concentrated in one building, ready for inspection. It has been found at the semi-annual expositions that buyers sometimes cannot reach New York city within the time limits of the exhibition by reason of stock taking, &c.

Our aim is to establish a furniture exchange of such mammoth proportions as to insure the support of all interested parties. Should you favorably consider this scheme, please fill out inclosed blank contract, as we expect to receive more applications for space than we can supply. They will be taken up in the order of the date of receipt. We would furthermore remind you that the project entails an outlay of more than $1,000,000, and the gentlemen connected with the matter wish to first get the requisite number of signatures to guarantee it successful fulfillment. We would therefore suggest, if you are interested, that you communicate with us for any particulars you may wish to know.

Trusting to hear favorably from you, we are,
Very respectfully, Cass Realty Corporation.



W. H. HAFNER, JR.

CHICAGO'S FURNITURE EXPOSITION.

A very good beginning was made for the Furniture Exposition which will be held in July by the selection of W. H. Hafner, Jr., as secretary. He is president of the Hafner Furniture Company, of Chicago, one of the oldest and best known furniture houses in the city, and is well equipped for his position and is full of push and energy. He will undoubtedly make the first Exposition so marked a success that it will become a fixture for the future. Mr. Hafner is an active member of the Furniture Manufacturers' Association and has always taken a leading part in the organization. All communications relative to the Exposition should be addressed to him at 2620 Dearborn street, Chicago.

It is probable that the James H. Walker building, at Adams and Market streets, will be selected for the Exposition. It is central, lighted on three sides, and will afford about 125,000 square feet of floor space. The men who have the matter in charge are very live, active merchants, and will doubtless make the Exposition a complete and enduring success.

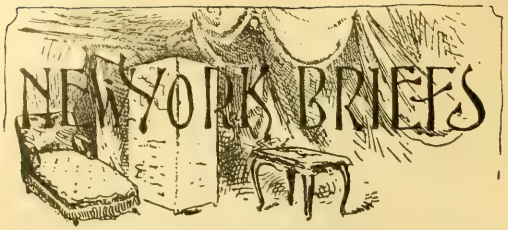
Later—Just as we were going to press we received a wire from Adolph Karpen, president, which confirms the selection of the Walker Building for the Exposition.

The Udell Works set forth on another page some facts which will appeal very strongly to dealers who know on which side their bread is buttered.

Minnesota is agitated over the question of convict labor. The effort is being made to to make the State prisons self supporting without competing with honest labor. Put them on the roads, gentlemen!

Her Mother—"Mildred, I'm astonished; sitting here on the sofa with your arm around a young man's neck! What does this mean?"

Mildred—"It means, ma, that I'm simply protecting the back of the sofa from George's hair; he has just come from the barber's."



Philip Stiefel's stock at 117 Avenue A was sold out by auction on the 26th ult.

The Empire Desk Company has removed from 406 Broadway to 307 Canal street.

The stock of Charles Irving & Son, 509 Third avenue, was sold by auction recently.

Davis Semel is about to open a carpet and furniture store at 1620 Broadway, Brooklyn.

It is reported that the stock of Wentworth's Sons, 111 Bowery, is to be sold by auction.

It is reported that the stock of Stacom's, 8 Third avenue, was sold by auction on the 4th inst.

C. D. Bertine & Co. have removed from East Nineteenth street to 21 East Thirty-fourth street.

J. & J. Kohn, manufacturers of bent wood chairs, have removed from Pearl street to 33 Peck slip.

The Boston Couch Bed Company, of Boston, has opened warerooms on West Twenty-third street, this city.

M. J. Gaynor, 199 Grand street, Brooklyn, is succeeded by the Gaynor Brothers Furniture and Carpet Company.

The Standard Folding Bed Company has removed from West Fourteenth street to 128 West Twenty-third street.

Frank Rhoner & Co.'s stock in the factory at 437 East Twenty-second street was sold by the sheriff on the 29th ult.

A. Luhs, of 2427 and 2429 Eighth avenue, will remove on May 1 to the northeast corner of Eighth avenue and 129th street.

A. M. Lockwood has opened a furniture store at 927 Fulton street, Brooklyn. It will be managed by Alfred G. Lockwood.

Wendell & Homan, upholsterers and decorators, 96 Fifth avenue, have added to their line a stock of bedding and brass bedsteads.

A. Kimbel & Son, furniture, upholstery goods, &c., will remove from East Twentieth street to palatial quarters at 398 Fifth avenue.

The Burr Folding Bed Company has leased the store No. 69 West Twenty-third street formerly occupied by Frank Littlefield, carpet dealer.

Morris & McKay, carpet dealers, 82 White street, now carry a stock of furniture, and have opened a branch store at 92 Fifth avenue.

J. Bossong & Sons, who have three carpet and furniture establishments in different parts of the city, will close their store on Avenue B May 1.

Demarest & Fitch have opened a furniture store at 155 West 125th street. The partners are Chas. W. Demarest and Benjamin L. Fitch.

Wallace & Sons, 29 Chambers street and Ansonia, Conn., are out promptly with their illustrated catalogue and price list of metal work for 1895.

On the 1st inst. Judge Beekman, in the Supreme Court, appointed Joseph P. Fallon, Jr., referee, to take testimony in the application for the dissolution of the Office Furniture Supply Company, of Grand street. The applicants are James D. Tucker, Joseph E. Bostwick and George C. Gillespie, of Brooklyn. The liabilities are $3,637; assets, $2,220.

Creditors of Louisa Brandt must file their claims, with vouchers duly verified, on or before May 15 with Wm. E. Uptegrove, assignee, 465 East Tenth street.

It is rumored that Frank Rhoner, Jr., and James Gracie will shortly associate themselves for the manufacture of a first-class line of gilt furniture in this city.

The 75 miles an hour gale which visited New York on the 28th ult. blew out a large plate glass window on the Fifteenth street side of the new store of J. H. Little & Co.

L. Baumann & Co., of 107 Avenue A, have leased the stores Nos. 1421 and 1423 Third avenue for ten years from September 1 next, and about that time will open a branch store there.

All persons having claims against the estate of the late James P. Delehanty have been notified to present them, duly verified, to Miles M. O'Brien, assignee, 46 Wall street, on or before May 6.

George Wolf, a trusted clerk of the Pottier & Stymus Manufacturing Company, stepped out to lunch on March 15. He has not yet returned, nor have $2,600 which his employers asked him to deposit in the bank.

The Palmer & Embury Manufacturing Company has moved its salesrooms from Nineteenth street to 185 and 187 Canal street, the latter place being the old quarters occupied by Palmer, Embury & Co. twelve years ago.

The entire stock of the late Jas. P. Delehanty was sold by the assignee on the 11th ult. It was valued at $5,000 and realized about one-third that amount. It is probable that all the assets will go to the preferred creditors.

Creditors of the late Henry Thoesen, who did business under the firm style of Henry Thoesen & Brother, have been notified to present their claims, duly verified, to Assignee George Solomon, at 99 Nassau street, on or before May 30.

The old stand of Lindley Z. Murray, at 40 Myrtle avenue, Brooklyn, is now occupied by H. Wonderlich & Brother, of Philadelphia, who are carrying on a "push sale" under the name of the Chicago World's Fair Merchandise Company.

Chas. J. & E. Brechtel, 789 Third avenue, executors for the Brechtel estate, have been selling out the entire stock of carpets, furniture, &c., and it is reported that what is left of it is to be disposed of by auction. All creditors will be paid in full.

Wm. O'Hara, an employee of Jacob Baumann & Brother, the Sixth avenue furniture and carpet dealers, has sued them to recover $5,000 for the loss of a finger, which was cut off through his hand being caught in the wire rope of the elevator in their store.

Bernard Webel, dealer in furniture, carpets, &c., 709 Third avenue, has given a bill of sale to one Kern, and the stock and fixtures have been sold by auction. Mrs. Webel says that the business will be continued by her, and that all creditors will be paid in full.

The John Wood Furniture Company, Brooklyn, has been incorporated under the laws of the State of New Jersey as the Kings County Furniture Company, with a capital of $50,000. The officers are J. H. Samo, president; John Wood, secretary and treasurer.

On the 1st inst. R. Weiden moved to No. 12 Fourth avenue, and now has much improved facilities for doing business. He carries a large and well selected stock of upholstery goods and cabinet hardware, and makes a line of steel furniture springs which have a well deserved reputation in the trade.

The regular meeting of the board of trustees of the American Furniture Manufacturers' Exposition Association was held March 26, instead of on the usual date, owing to the sailing of some of the board to Europe March 27. A cash balance of $2,023.81 was reported on hand. Secretary Spratt reported the receipt of reservation of space from old association members to be 134,000 feet; from new

applicants 21,000 square feet, and from kindred trades 1,800 square feet, making a total of 156,300 square feet. The next meeting of the board will occur May 7.

Mason & Co. (Limited) will hold their regular auction sale of mahogany, cedar, rosewood and other imported woods Thursday, April 11, at the public salesrooms, Seventh street and East River. Lunch at 12. Sale at 12:30 sharp. The next following sale will be on Thursday, May 9, at the same time and place.

Francis T. Higgins will shortly move to his new quarters, 3121 and 3123 Third avenue. The building is 50 feet on Third avenue by 100 on 159th street. It was formerly occupied by the Salvation Army, and Mr. Higgins expresses the hope that as it offered salvation for souls then there may salvation for business there now.

The first annual ball of the Baumann Brothers and L. Baumann & Co.'s Employees' Mutual Benefit Association will take place at the Central Opera House, this city. The officers of the association are: President, Ludwig J. Baumann; vice-president, M. C. Murke; treasurer, B. Roch; financial secretary, Henry Weis; recording secretary, Wm. T. Avis.

The new store of J. H. Little & Co., at Sixth avenue and Fifteenth street, was opened last month. It has five floors and a basement. The main building is 120x44 feet and there is an extension of 40x20 feet. The carpet department occupies the second floor, and the first, third, fourth and fifth floors are devoted to furniture. C. C. Becker is manager of the store.

Bids were opened at the Bureau of Supplies and Accounts, Navy Department, Washington, on March 18, for supplying the New York Navy Yard with 10,000 mattress covers. The bidders were as follows: H. Leh & Co., $5,049; Herman Heidelberg, New York, $5,300; Martin J. McGowan, $4,898; Thos. M. Farley, $5,076; Manhattan Supply Company, $4,939; John P. Nawrath, $5,499.

David B. Soullard and Albert Ford, doing business as Soullard & Ford, retail furniture dealers, at 1299 Broadway, Brooklyn, made a general assignment for the benefit of creditors to Robert E. McCafferty, of 1228 Bushwick avenue, on the 11th ult. The liabilities are estimated at $6,945.30, and the actual assets are $4,507.11. The preferences are $2,500, and the assignee says that the firm will probably pay about 25 cents.

S. D. O'Mara, 148 Atlantic avenue, Brooklyn, now carries the photographs of the Chautauqua Desk Company in the New England States, the metropolitan district and Philadelphia, as well as in the States of Maryland, Virginia and Delaware, a much larger territory than he had previously on these goods. Mr. O'Mara is well known to the trade and the line made by the Chautauqua Desk Company is a favorite with the dealers.

Here's the latest thing in advertising. R. H. Macy & Co. have bought Lawlor's song "Jennie Slattery," which in a week will be sung all over New York. The chorus is:

Pretty Jennie Slattery, pay day next Saturday—
Sunday night a wedding down at Tracy's.
Who'd have thought a year ago
That the boy who was so slow
Would marry the prettiest girl that works at Macy's!

Andrew C. Flatley, carpet and furniture dealer, 201 Smith street, Brooklyn, has assigned to W. W. Butcher, with a preference for $1,000 to George Heyman. Mr. Flatley is also a partner in the firm of Flatley & Wood in the same line of business, and that firm has also assigned. At a meeting of the creditors, on the 2d inst., Assignee Butcher stated the assets of A. C. Flatley to be as follows: Stock, $3,358.98; bank accounts, $5,897.82, of which but 25 per cent. are considered collectible. Liabilities, $4 674.19. Assets of Flatley & Wood: Stock, $1,663; bank accounts, $4,280, of which 25 per cent. are collectible. Mr. George Heyman is preferred for $1,100, one-half of which was for borrowed money. The best offer of settlement that Messrs. Flatley & Wood could make was 50 per cent. in unsecured notes, payable in three, six, nine and twelve months. The creditors present were not willing to accept any compromise offer of settlement unsecured and the assignee will wind up the estate as quickly as possible.

A warrant was issued on the 13th ult. for the arrest of Isaac Mason, president of the Brooklyn Furniture Company, for a violation of the postal laws. The basis of the charge is a dunning letter sent to a customer of the company, and which was inclosed in an envelope on which were printed the words "Bad Debt Collecting Agency." The customer so addressed was indignant at receiving an envelope thus marked, and placed the matter before the Federal authorities, but after a hearing of the case on the 30th ult. the district attorney decided to dismiss the complaint. The company will discontinue the use of the envelopes complained of.

Bernard Held, a tailor, of West Sixty-seventh street, proposes to get some satisfaction out of James R. Keane & Co., of 1359 Third avenue. He bought $72 worth of furniture, so he says, and has paid $38 on it. One week he was short and did not give the collector the usual $1.50. The following Saturday after, one of Keane's wagons drove up and three men got out and told Held that they wanted $5 or the goods. He said he would have money on Wednesday, whereupon they knocked him off the table on which he sat sewing a coat, and when his wife, who was sick in bed, came to his aid they knocked her down too. Dr. Honan says her injuries are internal.

Frederick Goll is more than pleased with general trade, and his salesmen are also happy, as they are this month busier than they have been at almost any other time this spring. It has now become well known to the trade that Mr. Goll has the agency for the famous line of brass bedsteads made by the Adams & Westlake Company, of Chicago, and the handsome new wareroom which he has rented next door to his immense Canal street place is one of the most desirable places to visit in New York city should you desire to see handsome bedsteads beautifully displayed and arranged. Mr. Goll is particularly well satisfied with his trade on these widely known goods, and his well-known energy, combined with the excellent qualities of the goods, assure their success in the Eastern market.

It is the intention of the Saginaw (Mich.) Furniture Company to manufacture cheap chamber suites and sideboards. When Ring, Merrill & Tillottson shut down eighteen months ago they had a great quantity of lumber. It is now very dry and will work up very nicely. Elias Matter is superintendent, and with his long experience in the business will turn out some splendid furniture.

Bids were opened at the Treasury Department on March 20 for manufacturing and placing in position in complete working order in the United States public buildings under the control of the Treasury Department east of the Rocky Mountains quartered white oak furniture. The bidders were as follows: Corbin Cabinet Lock Company, Camden, N. Y., informal, list No. 1, $3,643.50; list No. 2, $4,087.50. Edgefield and Nashville Manufacturing Company, Nashville, Tenn., 1, $3,149; 2, $3,837. Kelly Brothers Manufacturing Company, Muskegon, Mich., 1, $3,297.50; 2, $4,287.50. Grand Rapids School Furniture Company, Grand Rapids, Mich., 1, $4,597.50; 2, $6,008.04. Savage & Holmes, Richmond, Va., 1, $3,388.10; 2, $5,797.70. A. H. Revell & Co., Chicago, Ill., 1, $3,459; 2, $3,741.75. Moline Furniture Company, Moline, Ill., 1, $3,542; 2, $4,387.50. Sextro Furniture Company, Cincinnati, Ohio, 1, $2,965.77; 2, $3,844.38. Matthews Brothers Manufacturing Company, Milwaukee, Wis., 1, $2,911.75; 2, $3,976. Wollaeger Manufacturing Company, Milwaukee, Wis., 1, $3,227; 2, $4,099. Cassell & Son, Peoria, Ill., 1, $4,097; 2, $4,973. Otto Duker & Co., Baltimore, Md., 1, $3,225; 2, $3,985. H. Lauter, Indianapolis, Ind., 1, $2,872.95; 2, $3,724. Robert Mitchell Furniture Company, Cincinnati, Ohio, 1, $3,931.50; 2, $5,058.



MIDDLE STATES MELANGE.

Crafton C. Kennedy, a mortgage creditor of the Dayton (Ohio) School Furniture Company, who bought in the property recently, has resold it to the Ohio Rake Company, which has a factory in the same city.

Hyde & Brown, Flemington, N. J., have sold their furniture business to Henry Schafer, the well-known traveling man of that place. He will continue on the road, and the business will be continued under the firm style of Schafer & Kuhe. Harry says he is open to buy only "hot stuff" for the store.

A. S. Norton & Co. succeed W. S. Norton, at Oswego, N. Y.

Gleitsman & Spindler, Baltimore, Md., have dissolved partnership.

The Barlow & Kent Company, Urbana, Ohio, is about to build a 40x200 addition to its plant.

J. M. M. Gernerd, manufacturer of spring beds, has removed from Muncy to Shamokin, Pa.

L. H. Johnson's stock of furniture at Wilmington, Del., was disposed of by auction last month.

M. H. Pickering's furniture store at Homestead, Pa., was unroofed by a whirlwind last month.

The building known as Smith Hall, at Newtown, Pa., has been converted into a spring bed factory.

George Snyder and William Holland have begun the manufacture of mattresses at Altoona, Pa.

Ferguson & Fredericks, Plymouth, Pa., secured the contract to furnish the Butler House at Pittston.

J. F. Sidle & Co., of Van Wert, Ohio, have opened a branch store at Ohio City in charge of Mr. McConahay.

On account of failing health, E. E. Palmer has leased his furniture factory at Moravia, N. Y., to Ralph Teeter.

I. R. Serviss, of Albany, N. Y., has bought the carpet and furniture business of Isaac Hough at Newburgh, N. Y.

T. C. Tondeur and C. Greenberg, Canastota, N. Y., will soon establish a fancy furniture and novelty factory in that village.

G. W. Golding, W. B. Clawson and D. Y. Brokaw are to build a factory in Lodi, N. Y., in which to manufacture bed springs.

John Kurtz, South Bethlehem, Pa., has taken his brother, Chas. F. Kurtz, into partnership under the firm name of Kurtz Brothers.

The Herkimer (N. Y.) Chair Works were sold at foreclosure sale on the 10th ult. and bid in by the Herkimer Bank for $2,350.

Myers, Lafferty & Co., furniture and carpet dealers, Springfield, Ohio, have bought the stock of Clark & Christy, who were engaged in the same business.

G. S. Herbein, the Reading (Pa.) furniture dealer, recently secured the contract to furnish Rosenbaum's Hall with lodge room furniture.

The old firm of D. Wilfson & Sons, furniture manufacturers, at Howard and West streets, Baltimore, has been dissolved on account of the continued sickness of Mr. Joseph Wilfson. The business, however, will be continued under the old firm name by Messrs. David, Michael and Morris Wilfson.

S. M. Braunstein, Westchester, Pa., has rented the store of A. G. Williams, who retires from the furniture business to continue in undertaking.

Gately & Britton, of Reading, Pa., are opening a new store at Lebanon, Pa., and are largely increasing the stock in their Pottsville, Pa., store.

Armstrong, Denny & Co., Baltimore, have assigned to Richard B. Tippett, who has filed a bond for $30,000. The business has been established twenty years.

Smith & Sullivan, Corning, N. Y., who have been running a branch of their undertaking business at Lawrenceville, Pa., have put in a stock of furniture there.

George Breitbarth, 515 Seventh street, Washington, D. C., assigned on the 13th ult. to Oliver T. Thompson. The assets are $12,493.83 ; liabilities, $16,814.83.

B. J. Shaut, manufacturer of mattresses, Little Falls, N Y.., has put some new machinery in his factory and has begun to make bed springs in addition to mattresses.

Albert Bernhardt, furniture dealer, 922 Broad street, Newark, N. J., has leased the stores Nos. 924 to 928 inclusive, and will occupy them in addition to his old store.

The Hughesville (Pa.) Furniture Company has been incorporated with a capital stock of $50,000 ; Theodore Boak is president, and James K. Boak secretary and treasurer.

L. W. Miller has sold his interest in the Cumberland (Md.) Furniture and Coffin Manufacturing Company to the remaining partners, Wm. J. Harrison, Louis Stein and Conrad Frey.

The Kluenter Furniture Company, of Allentown, Pa., is negotiating with the Board of Trade of Phillipsburg, N. J., regarding the removal of its plant from the former to the latter city.

J. C. Fye has purchased the interests of A. S. Moulthrop and J. W. Schoch in the firm of J. C. Fye & Co., Du Bois, Pa., and has removed to new and enlarged quarters on the opposite side of the street.

L. A. Barmore, Akron, Ohio, has removed to temporary quarters pending the erection of his new building, which is to be ready for occupancy August 1, and his old quarters are now occupied by E. E. Horn.

A. F. Alvey, furniture manufacturers' agent, Cincinnati, assigned March 23 to A. A. Brown. The assets are about $1,500 and the liabilities about $5,000. The cause is given as inability to pay debts. There are no preferences.

The National Excelsior Company, Sandy Hill, N. Y., has been incorporated to manufacture excelsior, &c. The capital stock is $30,000, and the directors are Charles L. Foss, Francis M. Van Wormer and Richard C. Tefft.

The Economy Furniture and Carpet Company is a new concern at 667 West Baltimore street, Baltimore. It is incorporated with a capital stock of $3,000, and has these directors : S. A. Mandels and S. J. and H. Hutchberger.

Great changes have been made in the building corner of Main and Pine streets, Patchogue, L. I., since the firm of Swezey & Newins succeeded A. Fishel & Co. The new firm has had the store made into two small stores, they occupying the corner store only. The first floor above is being turned into offices, while Tower Hall, above this, is to be used as a carpet and furniture wareroom by Swezey & Newins. Mr. Swezey was formerly a member of the firm

of A. Fishel & Co., and Mr. Newins was with Hammond, Mills & Co., of the same town.

W. Tackbarry, furniture dealer at East Aurora, N. Y., has bought an interest in the East Aurora Furniture Company, and has removed his stock to its store. The proprietors of the company now are Mr. Tackbarry and Wallis Perry.

Excavations were commenced on the 20th ult. for the three story brick addition to be erected in the rear of Stock & Cordts' furniture warerooms at Rondout, N. Y. The building will be 30x50 feet in size and will be used as a carpet room.

Simon & Myers, manufacturers of furniture at West Salem, Ohio, employing forty hands, made an assignment March 26. The liabilities are estimated at $10,000; assets, $15,000. The firm's embarrassment was caused by slow collections.

Theodore Streeter, Tunkhannock, Pa., has enlarged his furniture rooms on the second floor by including the front rooms formerly occupied as dental parlors, has put in new cabinets for caskets, and now has one of the best equipped establishments in the country.

The machinery of the Sunbury (Pa.) Table Works has been purchased by the Montandon Table and Furniture Company, and will be placed in its building now in course of erection at Montandon. The new company expects to begin operations in a few weeks.

W. H. Cornell, Niagara Falls, N. Y., has admitted a partner, Clinton N. Daggett. It is probable that a new three story brick building, which has been in contemplation for some time, will be erected on the site of the firm's present store during the coming summer.

The Palace Furniture and Carpet Company, of Cincinnati, was incorporated March 22 by George W. Evans, Charles H. Shaw, Isaac B. Morris, W. S. Zimmerman and George P. Altenberg. The capital stock is $100,000, and a branch store will be maintained at St. Paul.

J. H. Linck, proprietor of the West End Furniture Company, Williamsport, Pa., is now personally managing the carpet department, and is assisted by Mr. Hahn, formerly with Thompson & Gibson. Mr. Kline, the former carpet manager, is now a traveling furniture salesman.

D. E. Morgan, Son & Allen Company, of Buffalo, N. Y., has been incorporated to manufacture and sell furniture, carpets, draperies, &c.; capital, $30,000. Directors: Alvoni R. Allen, of Wyckoff, N. J., and Charles A. Sweet, D. E. Morgan, W. K. Morgan and L. H. Allen, of Buffalo.

Bell Brothers, Olean, N. Y., intend to add furniture to their stock, and are making extensive alterations accordingly. The third floor and basement will be given up to the furniture department, and a large stock will be carried. G. F. Bell and Mr. Seaman are now buying the goods.

The partnership heretofore existing between A. L. Deck and Charles Andres, under the firm name of Deck & Andres, furniture dealers, Sandusky, Ohio, has been dissolved, Mr. Andres retiring. Mr. Deck will still continue the business, and Mr. Andres will open a new store in the new Cable Building.

Rothert & Co., Richmond, Va., are negotiating for a ten years' lease of the Richmond Theatre, and if they secure it will remodel the building and occupy it next September, when the lease of their present store expires. They are also considering the renting of the store now occupied by the Fourqurean-Price Company, who intend to remove.

Judge Ferris has set aside all the preferences, amounting to some $26,000, executed by the Franklin Furniture Company, Cincinnati, just before making an assignment. The assignor was an Ohio corporation. The holding of the court is that a corporation which is insolvent, and knows that it is insolvent, and proposes to abandon its business and the purposes for which it was formed, cannot give valid preferences.

Wells & Needham, Cazenovia, N. Y., request us to correct the statement made in our February number, to wit: That they have been in business there fifty years. The business was established in 1842 by L. G. Wells, father of E. G. Wells, the senior partner of the present firm, and the latter has been actively engaged in it for twenty years. J. V. Needham has been associated with Mr. Wells for the past five years. They do a furniture and undertaking business.

The partnership heretofore existing under the firm name of Ed. L. & F. H. Dickerson, Dover, N. J., has been dissolved by mutual consent. The business hereafter will be continued as two distinct concerns. Ed. L. Dickerson takes the dry goods and cloak stock and will continue at the old stand on the north side of Blackwell street, while Fred. H. Dickerson will carry on the carpet and furniture business in his store on the south side of the same thoroughfare.

In our issue of February 10 we stated that the Sutter & Barkdull Company, of Shelby, Ohio, had changed its title. This was an error, as this enterprising concern is still operating under the same title, and is making the same excellent extension tables, cupboards, &c., as ever. The error arose from a confusion of the names of two gentlemen of the same name as that of one of the firm, so the mercantile agencies who get their news from the trade papers may save themselves trouble by reading and recording this paragraph.

At a meeting on the 16th ult. of the creditors of Aaron Brag, Baltimore, to consider the advisability of accepting an offer of $8,000 made by the insurance companies, the creditors decided that in view of the length of time it would take to prosecute the claims, and other large expenses, &c., the court should be asked to allow the trustee to settle with the companies as per the provisions of their offer. With the insurance money and assets on hand (principally funds realized on sales of goods by the trustee) about 40 per cent. of the indebtedness of Mr. Brag could be paid to the creditors.

Twenty-five years ago, on the site where the Cleveland Dry Goods Company is located, on Ontario street, the furniture house of J. Krauss & Co., Cleveland, Ohio, was established and enjoyed a most prosperous career for more than twelve years. The firm then moved to larger quarters on Superior street, and is among the best known carpet and furniture houses in Northern Ohio, enjoying a reputation for the past twenty-five years of handling nothing but the very best makes in household goods. Mr. J. Krauss and Mr. William Buschman have been associated together all this time under the firm name of J. Krauss & Co., but Mr. Krauss, a few weeks ago, sold his interest and has gone to Florida for the benefit of his health. The new member of the firm is Mr. Louis Buschman, brother of Mr. Krauss' partner, and a gentleman well and favorably known

in Cleveland's business circles, having for the past twenty-eight years been connected with the firm of Goldsmith, Joseph, Fiess & Co., wholesale clothiers. The firm name will henceforth be William Buschman & Co. Messrs. Buschman & Co. contemplate a number of extensive improvements throughout their entire store.

Hanson & Hanson succeed H. J. Hanson at Du Bois, Pa.

Jones & Coleman, Akron, N. Y., are succeeded by J. C. Jones.

C. H. Kimball & Son succeed Kimball & Selby, Dunbar, Pa.

The H. W. Gough Company, Limited, succeeds the Yingst Carpet Company at Harrisburg, Pa.

John Turnbull, Jr., & Co., Baltimore, are about to add furniture to their stock, and for this purpose have secured the large five story building 20 West Baltimore street.

All persons interested in the estate assigned by Allen E. Lent, Peekskill, N. Y., to Edward G. Halsey for benefit of creditors, as creditors or otherwise, are required to appear in the County Court House of Westchester County, at White Plains, April 27, at 10 A. M., to show cause why a settlement of said account of Edward G. Halsey as assignee should not be had, and if no cause be shown to attend a settlement of such account.

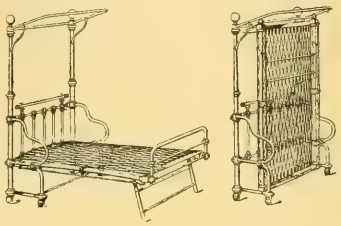
Mary G. Lyon, furniture dealer, at Nos. 53 and 55 South Pearl street, Albany, N. Y., has assigned to Gilbert F. Pearse. After the statutory claims are paid she directs: To the Phœnix Furniture Company, of Grand Rapids, $90; to Anna S. Lyon, of Albany, $300, with interest from May 11, 1893, being the amount of two notes made on that date for $200 and $100 by Theodore Lyon to Anna S. Lyon and indorsed by her; to Edward L. Pearse, of Bartlett Carry, Franklin County, $150, with interest from November 17, 1894, for borrowed money, and to Otis Lyon, of Gilbertsville, Otsego County, $183, with interest from March 9, 1895.

Vincent & Scott, carpet, upholstery and furniture retailers, have just moved into their new building at 6023 Penn avenue, Pittsburg, Pa. They erected the structure especially for their business and have availed themselves of all modern appointments. The building is 25 feet front by 145 feet deep and has five stories. A well in the centre runs from the street floor to the roof, thus providing excellent light, and the showroom floors are of matched hardwood and make especially fine carpet floors. Both Mr. Vincent and Mr. Scott were formerly in the employ of Oliver McClintock & Co., and in the few years they have been in the business have made rapid strides. They carry the finest goods and do a good trade with the wealthy residents of the east end of the city.

New Firms.—Berry & Dibble, Duke Centre, Pa.; J. B. Pyles, Ohio City, Ohio; Solomon R. Bing, 633 Smithfield street, Pittsburg; E. B. Ayres, Hazelton, Pa.; Rockwell & Kuhn, Millersburg, Ohio; Christian Musselman, Riverton, Pa.; Poinsett & Beale (cabinet makers' and undertakers' supplies), Wilmington, Del.; James W. Ball, Zanesville, Ohio; James H. Williams, 518 Twelfth street, N. W., Washington, D. C.; R. W. Reynolds, East Stroudsburg, Pa.; Gourley Brothers, Sugar Grove, N. Y.; Smalincky & Freshman, Ogdensburg, N. Y.; Newark Furniture Company, 156 Springfield avenue, Newark, N. J.; H. O. Silver, Fairport, N. Y.; A. A. Waldron, Vineland, N. J.; T. J. Claggett, Uniontown, Pa.

HOSKINS & SEWELL.

Iron beds are a special feature for the spring season at Hoskins & Sewell's, No. 16 East Fifteenth street. The firm have a very large assortment of brass beds on hand for immediate delivery in unique designs and in all grades. Their goods are of the best workmanship, highest finish, and will not tarnish.



Of iron folding beds and iron beds there is also a very large assortment. These are enameled, tipped with brass, with rosetted ornaments or with upper brass rods. The use of metal beds is increasing every day, and dealers can always find at the warerooms of the house every variety known to the trade.

THEY KNOW THEIR BUSINESS.

During the past few months a busy scene has been presented at the factory of the Elmira Table Company, Elmira, N. Y., while Secretary F. E. Kelsey and Treasurer J. E. Hazard have become so used to working nights that they have recently seen but little of their homes. Since the January exposition the factory has been so crowded with orders that overtime work has become the rule.

The plant is one of the best equipped in the country, and the tables manufactured are of the best workmanship, finish and quality. Secretary Kelsey has had years of experience in the building of tables, and no man knows better than he how to give the trade just what they want. His schooling in this respect has been gleaned among the leading houses in the West, and his new designs and their beautiful finish have made a reputation for the company that has extended throughout the entire trade. The company's advertisement appears in this issue, and it is a good one to look up, read, reflect upon and ponder over.

The Western Malleable & Grey Iron Manufacturing Company, of Port Washington, Wis., is sending out a very neat little circular containing illustrations of its chair irons, &c.

A well known jobbing house sent out its traveling men at the beginning of this season with the injunction to keep sales up and expenses down, and therefore no expense for treating was to be allowed. By and by the travelers came in and turned in their orders to the manager, who looked them over and complimented the travelers more than he ever did before. The morsel of honey only covered the pill in his next request: Would they show him their expense accounts? The first man handed his over, and it was critically scanned.

"You have down here 75 cents for dinner at S——."

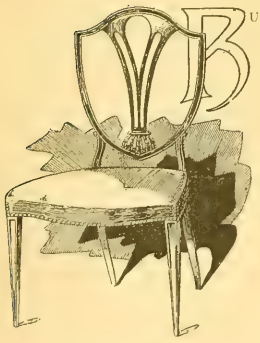
"Yes, sir."

"They only charge 50 cents for dinner there."

"Yes, sir, but it's worth a quarter extra to eat such a meal." The manager shut up.

THE UPHOLSTERING OF FURNITURE.*

(Continued from our issue of February 10.)



But that ring of the spring which is attached to the webbing must be kept horizontal, so that the spring may stand straight and firm even without sewing. At the upper ring the end of the spring with the hook may be bent to the ring at an obtuse angle, so as to touch it only at one point. In that case, however, it must be tied firmly to prevent friction. If the end of the spring touches the ring at some length, friction is unavoidable. The lower ring of the spring, however, if not bound, runs out in its natural form.

Furthermore, to sew the springs properly, there are required good twine, the necessary number of stitches, and as short a transition as possible from one spring to the next.

The springs are laced in order to keep them permanently at a certain height and in a certain position, to give to the work any desired form, and in order that they may support each other. All springs must work straight on being pressed down, and this can occur only when they are placed obliquely toward that side whence the pressure comes; *i. e.*, in seats, somewhat toward the front and at the same time at the sides slightly outward; in spring mattresses, on all the four sides slightly outward. Every elastic body loses a part of its original strength on being frequently compressed; hence the spring is compressed considerably on being sewn, so as to hold the upholstery at the proper tension even when its elastic force diminishes, or when the webbing stretches. As to the proper curve, every piece of furniture must be treated individually according to its nature and purpose. A spring mattress must be as flat as possible, so that the mattress on top of it may not slide toward one side or the other. The foremost requirement is elasticity; hence the higher the springs the better.

The lacing of chairs depends on the shape which the seat is to have. In order to get a pleasing effect the seat must have different heights on the different sides. The back edge has the same height as the seat blocks. The two front corners are 1 centimeter (½ inch) higher, and the front edge rises another inch toward the centre, thus being two centimeters higher than the blocks, or, if no blocks are used, two cm. higher than the back edge. Besides, the curvature of the seat must be pleasing, neither too stuffy nor too flat. The lines on which all seats are generally constructed are somewhat rounded from the front edge, gradually rising to the centre. The seat gradually becomes flat at the back. Hence the back springs should have seven turns, the centre one nine and the others eight. Every chair seat should have at least five springs; it is better, however, to use as many as can be arranged with 3 cm. space between them. The blocks serve as guides for the height, the centre spring being laced so as to be 4 cm. higher, and the others, corresponding with the lines of the seat, being laced down more or less. Fig. 108 shows the form lines on which all seats are constructed, and Fig. 109 shows the curvature of the two sides.

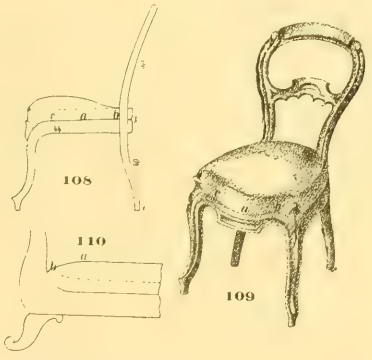
The seat of an armchair is built on the same lines, only the elevation of the centre is somewhat greater on account of the greater surface, and the centre spring must therefore be placed at least 5 centimetres higher than the blocks. The educated eye should easily determine the proper proporions, using the chair seat as model.

If the armchair is girded at the bottom like a chair, then the springs throughout should be taken one ring higher than in the chair.

The seat of the sofa follows the same lines in its depth, *i. e.*, from the front edge toward the back, but in its longitudinal direction several points must be observed. The height in lacing depends again on the blocks, or, when no blocks are used, on the required height of the upholstery.

In an ordinary sofa the edge falls considerably toward the sides, as shown in Fig. 110. This is always necessary when the edge is formed by springs, because tearing at the blocks is thus to a great extent prevented.

But if we were to measure the distance from block to block in a straight line, and compare with it the length of the edge in any given form, the edge would be found to be considerably longer. Hence it follows that the edge can be depressed



just as far below the blocks as it rises above them, without any tension on the material, thus assuming the position indicated by the dotted line. Hence the springs at the edge are placed 3 cm. higher than the blocks, and only the last two at each end are gradually placed deeper in order to come out even with the blocks.

Yet this does not altogether prevent tearing, and some other preventive must be applied. This can be accomplished in two ways. Either the last spring at each side is placed at a small distance from the block, the canvas spring cover is extended downward to the girths, and the intervening space thoroughly stuffed, or the edge is fastened to the blocks by means of webbing and strong nails.

(To be continued.)

* Copyright 1895, by Review Publishing Company.

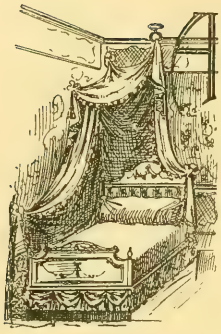
Office of Wilson & Ensign,
Schuylerville, N. Y., March 12, 1895.

The Furniture Trade Review:

On April 1 we will succeed Welling & Ensign in the furniture and undertaking business in this place. Please change the address of our Review and continue to send to Wilson & Ensign, as we could not get along without it.

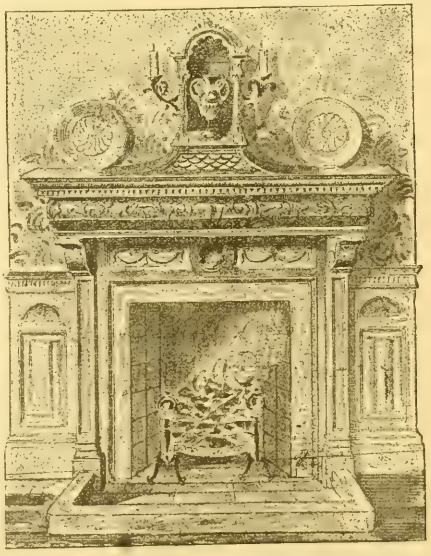
Wilson & Ensign.

SOME LONDON IDEAS.



NUMBER of well-known English furnishing houses recently took part in an interesting competition. In this unique contest some of the principal furniture dealers and manufacturers of London were invited to submit designs for the furnishing of a fashionable modern house, and to state how they would decorate the various rooms of such a mansion. The result of the competition has been lately announced and the designs submitted by the successful competitors have been open to inspection. These are of interest as showing the tendency of the best English taste in the matters of furniture and decoration. Among the principal designs contributed were those for the entrance hall, dining room, morning room, drawing room, library and billiard room. A brief description of these, in connection with copies of the designs presented by the successful firms, will undoubtedly prove of interest to our readers.

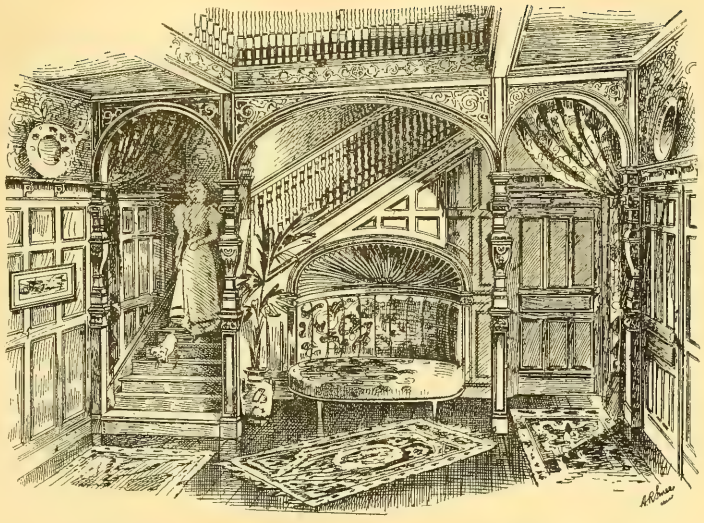
No. 1. An Oaken Hall—This excellent design for the furnishing and decoration of a modern hall was prepared at the establishment of Messrs. Smee & Corboy, 39 Moorfields, E. C., a well-known house, which caters to the best London trade. The hall—a part of which is shown in the accompanying illustration—is done entirely in light oak. The wall decorations consist of a very high dado of oak, plentifully interspersed with cabinets for china and old glass, these cabinets being arranged in such a manner as to form part of the paneling. Above the dado there is a handsome border of Japanese leather paper in red and gold, which sets off to good advantage the blue china displayed on the cornice shelf. On the parquet flooring is spread one large square Persian rug, in which blue is the predominating color. The furniture, like the hall woodwork, is of oak, simple of design and comfortably upholstered in flowered brocade. For lighting purposes, sconces of beaten iron and copper fixed to the wall are used, together with standard lamps of a substantial design. The arches employed in this hall are not of the pseudo Cairene work that has been so much in vogue, but are of solid ornamented wood. An excellent effect is produced by the handsome fireplace (shown in the illustration No. 1a), at either side of which, straight out into the hall, are placed low, comfortable sofas, piled with soft and enticing cushions. Two square tables are provided for books and newspapers. While plenty of room is left for passing from room to room, care has been taken to render this hall as much like a room as possible. The stiff effect which characterizes the average hall is entirely removed in this case by a bold group of palms placed in the middle of the apartment, while jardinières similarly filled and a liberal display of flowers give it at once a cheerful and inviting appearance. Of the hall curtains it may be of interest to state that they are of printed velveteen in blue and red, which accord admirably with the furniture coverings. These are gracefully draped, as shown in the illustration. The upholstery may of course be varied to suit the taste of the buyer, and should a preference be expressed for Eastern effects, saddle bags and other Oriental fabrics can be employed for the furniture coverings, while portieres of the Khelim variety are supplied. Of late there has been some demand for hand embroidered curtains.



NO. 1A. THE HALL FIREPLACE.

No. 2. Chippendale Dining Room—A good idea of a fashion-

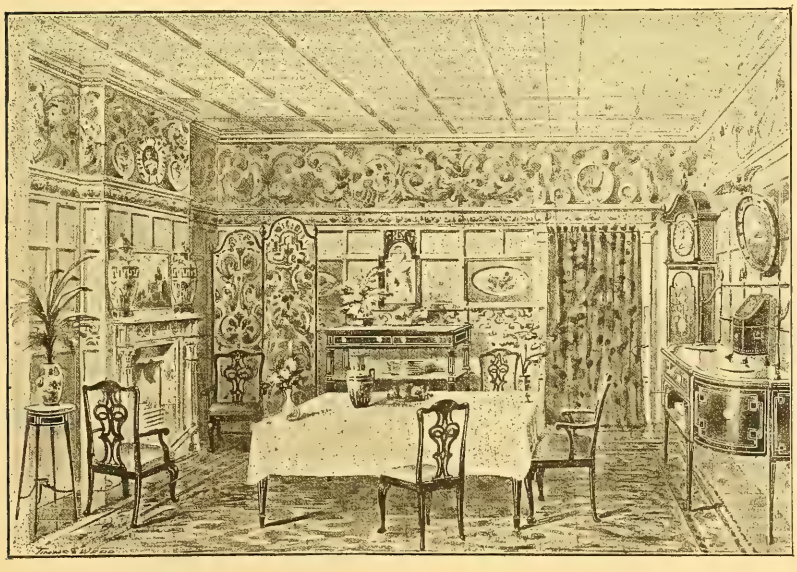
able English dining room can be gained from an inspection of the second illustration, which shows part of a dining room designed by Bartholomew & Fletcher, art furnishers, of Tottenham Court Road. As will be seen by the sketch, the ceiling of this apartment is composed of molded plaster work in large squares, filled in with a neat molded decoration through which electric light is filtered from partly concealed incandescent jets. The walls are decorated with a high white dado, above which is a border of real and beautiful stamped Spanish leather. The fireplace is done in enameled white and finished with rich blue tiles. On the dark oak flooring of the room is laid a square carpet of old Eastern design. The draperies are of figured sage-green damask, and the portiere is of real old Portuguese embroidery.



NO. 1. PART OF HALL, SHOWING STAIRCASE. DESIGNED BY SMEE & CORBOY.

As will be noted, the Chippendale style of furniture is entirely employed in this department—in fact, it may be termed a Chippendale dining room arranged according to the best modern taste. The rage for Chippendale furniture is now at its height, and some wonderful prices are given for real old specimens. The dining room chairs, with mahogany frames, are upholstered in stamped Spanish leather of rich design. The Chippendale buffet and grandfather's clock of highly polished wood and elegant construction speak for themselves, and show to what excellent advantage Chippendale may be employed. Additional pieces in this apartment are tambour worked footstools and a writing bureau, severely Chippendale, placed in the recess beyond the grate, and a smaller Chippendale buffet for the display of blue china and old silver.

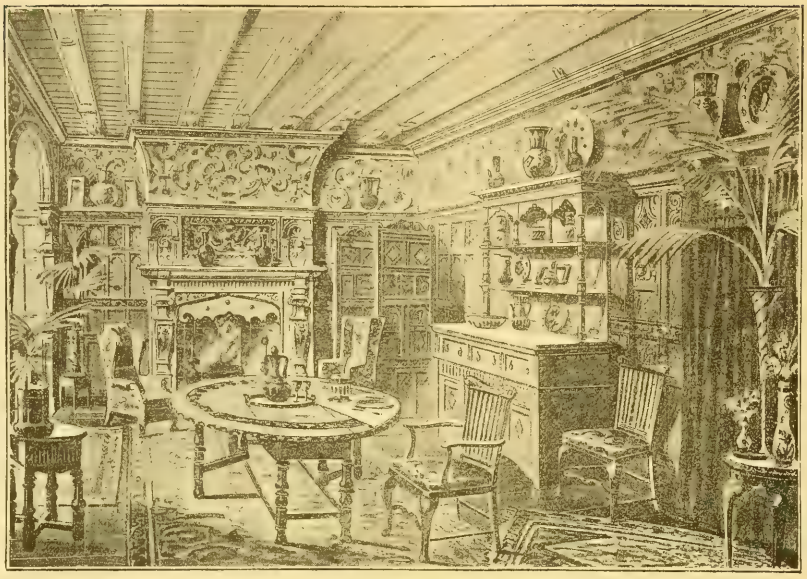
No. 3. Dining Room in Oak—Hewetson, Milner & Thexton, of London, whose specialties in oak furniture have gained for them widespread fame, are the designers of the oaken dining room represented in illustration No. 3. The apartment is paneled with this wood to within a couple of feet of the ceiling, the panels being surmounted by a border of anaglypta, rich in coloring. Eastern rugs having a plain blue centre and an Oriental border partly cover the parquet flooring. The square seated, square backed chairs are covered with a handsome blue leather and are provided with casters. A round oak dining table is placed in the centre of the room. The oak fireplace, ornamented with blue tiles and furnished at the side with a cosy ingle nook, is an excellent piece of workmanship. The buffet is copied from a valuable old specimen of the antique. The curtains are of heavy blue velvet, and so is the door curtain, which, however, might be dispensed with, as the door is of solid oak, beautifully carved and furnished, with wide silver hinges and handles, which are in themselves works of art. The room is lighted by means of incandescent lights



NO. 2. DINING ROOM. FURNISHED BY BARTHOLOMEW & FLETCHER.

fitted to silver sconces, and a number of lights are also fitted in the molded Tudor ceiling.

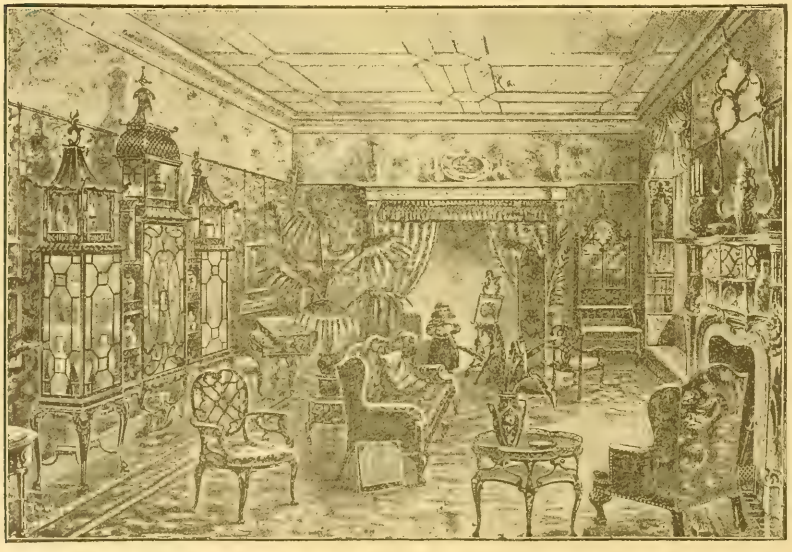
No. 4. New Morning Room—In fashionable English dwellings the morning room is an offshoot, and on some occasions, a part, of the drawing room, into which it generally leads through folding or sliding doors. A very elegant apartment of this kind is shown in the fourth design, which was prepared by Hampton & Sons, of Pall Mall.



NO. 3. DINING ROOM. FURNISHED BY HEWETSON, MILNER & THEXTON.

The walls of this room are covered with a very handsome dado and deep frieze of figured silk tapestry. The cornice, ceiling, fireplace and minor details of woodwork are in ivory white, which harmonizes well with the Chippendale mahogany chairs, tables, cabinets, &c. Over the white mantel is a beautiful Chippendale mirror flanked by candle sconces in Empire style. The floor covering is a royal Wilton in subdued floral tints. The portieres are of shot plush. At one side of the door is a Chippendale escritoire flat against the wall. The window is furnished with a comfortable cushioned seat, which makes a pretty nook for reading and working. The deep window, with broad sides, has one side provided with three deep shelves for books, while the top forms the resting place for a rare piece of china. In front of the fireplace is placed one of Hampton's Chippendale sofas, behind which is a handsome square table with a palm on it. The details of the fireplace are well shown in the illustration.

(To be continued.)

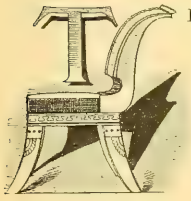


NO. 4. MORNING ROOM FURNISHED BY HAMPTON & SONS.

Silk damasks and various forms of woven tapestry are used for wall hangings, and are undoubtedly far the most beautiful where expense is not a deterrent. The Duke of Westminster has one room entirely hung with embroidered panels of thick fawn colored silk. The cost of such a wall hanging would, of course, preclude most people from indulging in such a luxury, but there is no doubt that, like most good things, these panels will be cheap in the long run, for they will simply last forever and always be beautiful. Pretty hangings for the walls of a room were lately made of Etruscan red silk, with a small pattern in damask on it. Portions of the design were picked out with fine Japanese gold by hand and created an excellent effect.

MIDDLE CLASS FURNITURE IN AMERICA.

J. Williams Benn in the London Cabinet Maker. *



THE sketches of American furniture which were given in these columns last month had to do with the costly side of hotel life. They were, I hope, useful in demonstrating that no flight of furnishing is now too high for Brother Jonathan, and also in dispelling the notion that no good thing, in regard to our craft, can come out of New York. Interesting as the Waldorf Hotel was to me, I felt that more "hints" for my readers might be found among the showrooms of those who fitted up the homes of middle class people. Several establishments in New York very kindly placed their contents at my disposal, notably that of Messrs. Flint & Co., the "Shoolbreds" of West Twenty-third street. Mr. Cameron, the accomplished artist, to whom may be credited some of the best of the designs obtained, was courtesy itself. At every point in Messrs. Flint's handsome showrooms there was some variation from our British ideas, which shows that these go-ahead people have, in the matter of making themselves comfortable, a way of their own. How far they are in advance of ourselves in producing what we call everyday cabinet goods may be partially judged from the accompanying random selections from a typical stock. (See foot note.)

* * *

It will be evident that the Americans in their general furniture follow very much European lines. Their ideas are mainly a mixture of English and Continental notions, with a splash, so to speak, of their own originality added. Most of the middle class furniture bears the stamp of machinery, and the impress of that wonderful carving machine which has done so much to place such enrichment at a discount. It must be confessed, however, that the design and quality of the carving have advanced by leaps and bounds during the past few years. Any scratching and shaping seemed to be good enough ten years ago, but such slipshod decoration is now relegated to the commonest goods. The old "thunder and lightning incising" is seldom allowed to spoil good wood, and the free finish of the varnish brush no longer satisfies the "general" buyer.

* * *

Taking the goods in the usual catalogue order, the hall demands first attention. The revival of the grandfather's clock has taken place in the States with, perhaps, greater earnestness than on this side. The hall is made much of over there, and in many respects the furniture is more sprightly, varied and, I think, more suitable than ours. In designing for this part of the house the Americans allow full play to their fancy, and the result is in most cases refreshingly vigorous. They delight in high back chairs and picturesque hall settles—"settees" they call them. One type nicely carved and strongly made out of well figured wood makes an attractive and suitable seat for the hall. Another type is more common and not ungraceful. There are plainer examples of these sentinel-like hall seats, and capital patterns for smooth and simple articles of that class. The "settees" used for these cosy American halls are not less original or useful. It would be difficult to imagine more shapely benches for the lobby of an unpretentious house. There is a freedom of line and a comfort about them which are distinctly in advance of our ordinary square and hard hall settle. One is a particularly happy design, being not only comely but very useful, owing to the commodious box which is placed under the seat. The ordinary style of "everyday" hat stand is called over there a "hall tree," a name which probably survives from the day when a branch from the forest used to stand in the corner of the log hut and do duty as a hat stand. In one design the seat is combined with the stand, which is all very well when the article is free of apparel, but when the "tree" is loaded with coats, it is of course next to impossible to use such a seat.

* * *

Our friends across the Atlantic are very skillful in devising all sorts of little combination dwarf bookcases, secretaires and contrivances for the study or bachelor's room. Their ideas as to study and library chairs are good. There is a smoothness and finish about their chairs of this class, and also a moderation of price, which made me wish that we had more facilities for turning out such chairs in this country. I know that High and West Wycombe do well in such things; but if these American patterns get shown in this country at anything like the prices at which they are quoted on the other side, our Wycombe friends will have to look to their laurels.

The name of their secretarial appliances is legion. No reception room is considered complete without some such writing accommodation. It will be admitted, I think, that the one I reproduce makes a very pretty writing table, a distinct improvement on the old French model from which it is taken. The price at which these "Ladies' Desks," as they are named, are made is very surprising. They can be obtained in a great variety of woods, such as white bird's-eye maple, mahogany or "quartered antique oak." The beautiful woods which American forests produce give that country a considerable "start" in the manufacture of any luxuries made of wood.

While speaking of carcase work I may direct attention to some of the unaffected little sideboards. There is a restraint about each of them which used to be unknown in America with regard to such goods. As I explained last month, this class of furniture is called by the Americans the "Colonial style." It is manifestly a mere "ringing of the changes" on the ideas of our old friends, Chippendale, Heppelwhite and Sheraton, and some of the changes are very pretty.

The easy chair is a great institution in the United States. When the custom of supporting the feet on the mantel shelf dropped, something had to be done to provide comfort giving lounges, guaranteed to give the largest luxury in the least time. I shall have more to say of these easy chairs later on, but in the meantime direct attention to one which represents, perhaps, the most popular of the easy chair tribe. It is after a model to which Mr. William Morris lent his name, and most cultured families are not happy until they obtain a duly certified copy of the poet's favorite lounge. Turning to the other chairs in this series, a word of explanation is necessary with respect to their style, for therein we discover something which is rather new. The American architects have, of late years, taken a remarkable

* As Mr. Benn's drawings are all from articles well known to our readers we omit the illustrations.

fancy to the Romanesque style, and every great street throughout the country is now being adorned with masterly examples of various phases of "Byzantine." The style lends itself admirably to the enormous masses of steel, bricks and stone, fifteen to twenty stories high, which the business men of the States are demanding. Romanesque has, however, passed on to domestic residences; and so, much furniture has now the necessary "feeling" to enable it to accord with the architecture. In working out the Romanesque vein the Americans are producing many ideas which would "take" in the English market. But I shall have another opportunity of returning to this new departure.

* * *

Just a few articles from the bedroom of Mrs. Brother Jonathan, and this review must close. The bedroom suite there differs from ours in that the lady always has a dressing table of her own. They give plenty of glass, and are very simple and useful. The American lady does not care for "nests of jewel drawers" on her table, but prefers the separate casket or toilet case, and these she takes with her on her frequent journeyings. I saw a very pretty and convenient lady's dressing table, which is worthy of notice from our novelty seeking cabinet makers. It would, I think, soon secure popularity on this side. No American "gentleman" could dress without his "chiffonier." He always stands to perform his toilet, and likes to have his collars, brushes and appliances within easy reach. There is something in the idea of dividing the dressing table into sexes which should set our enterprising bedroom suite makers thinking.

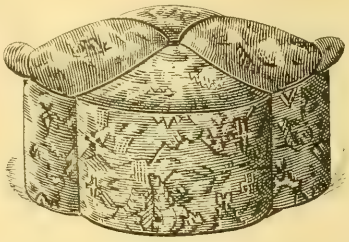
In this article I have intentionally taken the ordinary goods which furnish the home of the business man. Judged from that standpoint, it will, I think, be seen that the New World is not far behind the Old. Indeed, I am convinced that if many of these things could be planted in English showrooms at anything like the prices which I heard quoted it would go hard with some of our native productions. The advantages which the Americans possess in machinery, choice woods and, alas! cheap labor will tell heavily against British cabinet makers if serious competition is attempted. In the meantime, a word to the wise is enough.

* * *

These illustrations will show that the American people are studying "beauty in the home," even in the lower middle class section of society. It is true that their manners and customs are largely affected by their constant association with their beloved Paris. But it is pleasant to notice that the traditions of the English "home" still survive, especially in such places as Boston, Washington and Philadelphia. The "lady of the house" in the States is a more self reliant person than her sister in this country. She generally scorns to lean upon the judgment of a man, or seek his advice in furnishing matters. With a method and skill which are altogether amazing, she carries on "Home Rule" in the most perfect—but not irritating—fashion. The natural taste, combined with a native originality, displayed by many American women cannot but command respect. One may dislike their self assertiveness and deplore their intenseness; but one cannot help at the same time admiring their skill as domestic tacticians, and their keen appreciation and rendering of much that is elevating and beautiful.

LARGE STOCK ON HAND.

It's half the battle for a manufacturer to believe in his own goods, and the American Ottoman and Hassock Company, of 119 Leonard street, New York, evidently have the utmost faith in their productions. Elsewhere they invite



dealers to drop them a postal card for a sample case of hassocks of different styles and qualities. If the prices and quality are not right they can be returned at the company's expense. Over 5,000 hassocks are constantly carried in stock and orders can be filled at a moment's notice. Their advertisement contains a number of novel styles of ottomans, hassocks, blacking cases, &c. See the new illustrations on page 78.

CASE OF THE PARKERSBURG CHAIR AND FURNITURE CO.

W. E. White and S. L. Gould make the following statement regarding the Parkersburg (W. Va.) Chair and Furniture Company in explanation of their seeming delay in the matter of the failure:

On June 20, 1894, the Parkersburg Chair and Furniture Company made an assignment to us for the benefit of all its creditors. The trustees were proceeding to execute the trust, and had advertised the plant of said company for sale under said assignment on August 11, 1894, but were enjoined from selling by a suit brought by a few of the stockholders and misinformed creditors in the Circuit Court of Wood County, West Virginia. Their contention was that the original reduction of the capital stock from $100,000 to $60,000 on March 2, 1891, long before any of the present indebtedness was created, was illegal and void; that the issue of $10,000 of preferred stock in 1893 was illegal, and that the deed of assignment was illegal, because the directors of said company authorizing it were creditors of said company, they being accommodation indorsers of the paper of said company, held by the banks of this city to the amount of $16,000. The hands of the trustees were tied and we could not execute our trust. March 9, 1895, the court decreed that the complainants were not entitled to any of the relief prayed for by them, and upheld the assignment and authorized the trustees to proceed to execute their trust and sell the plant, &c.

Said sale is now advertised to take place April 13, 1895, for one-third cash, and the balance payable in one and two years in equal payments.

All preferred claims are paid. The amount due the general creditors is about $30,000. The trustees have $2,500 on hand. The remaining property, in good times, ought to bring sufficient to pay the debts in full. This litigation has caused eight months delay, and has cost $3,000, for which the trustees are not to blame.

Dealers who wish to satisfy customers will be well in the way of doing so if they buy extension tables with the Dayton Table Slide Company's slide in them.

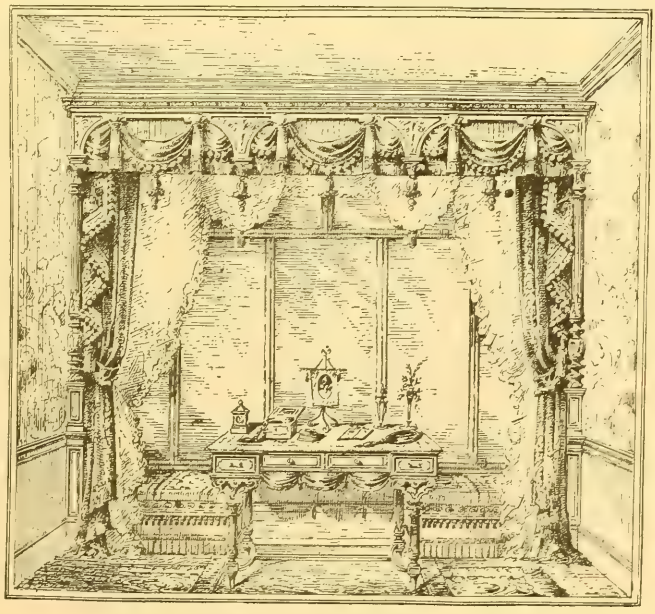
The Star Chair Company, of Binghamton, N. Y., has issued a handsomely illustrated catalogue of fifty pages which should be in the hands of all retail dealers.

THE TAILOR DOES NOT MAKE THE MAN.

S. P. Porter, the well-known furniture commission agent of this city, recently purchased a new suit of clothes. They were real good clothes and well befitted the station of the wearer. About the middle of March Mr. Porter paid a visit to Elmira to give a few pointers to Jim Hazard and Frank Kelsey, of the Elmira Table Company, whose line he handles, and while stooping over to inspect a new table leg one Sunday morning in the factory there was an ominous sound, as of distant thunder; a pause, a moment of awful suspense, then a low murmur of intense dissatisfaction, and Mr. Porter arose from his stooping posture, and with a white and anguish drawn face announced that his new trowsers had proved unworthy of confidence, and had failed him in his hour of need. In fact they had ripped in a manner that marked them as "free trade" rather than "protection" pants, and they being the only pair he had with him, and the "Oak Ridge" Hotel nearly a mile distant, the atmosphere chilly in the extreme, the commission man was in bad shape.

Ingenious minds were at work, however, and with the aid of burlaps ("to be returned") the break was temporarily repaired, and Mr. Porter walked back to the hotel, but not with the proud and haughty mien that had been his when he left that friendly shelter. Holding his pants securely in position, he was rushed to the apartments of Mr. Hazard, and Landlord Young, who proved a friend in need, was hastily summoned, and offered to take the unfaithful garment and have it repaired at once. Mr. Porter gladly accepted the offer, and for the first time since the accident his features lit up with a wan smile of returning hope. But now another difficulty presented itself: Mr. Porter had no other pants, and although there was no one present except those of the sterner sex, the naturally modest man disliked to pose as a living picture from the waist down, and besides the room was cold, as the windows had been raised for ventilation. At this juncture an inspiration came to Treasurer Hazard, and with a proud smile of triumph at obstacles overcome, he said: "I'll lend you a pair of mine." Now Porter is proportioned as is the athlete, with a well developed chest, but a small and graceful waist, while Hazard is also indeed a well formed man, but inclines to "embonpoint," and measures about the middle probably a foot more than Sam does. There was no recourse, however, and hurriedly retiring to an inner room, Mr. Porter soon emerged with a debonnair air of nonchalance, and a pair of pants, weather proof and whole, it is true, but buttoned to his shirt collar, and wrapped around him twice. At this moment the dinner bell rang. Mr. Porter desperately suggested that his meal be sent to the room, but Hazard, who for the life of him could not refrain from diabolical merriment, pointed out to him the fact that the room was cold, whereas the dining room was warm, and moreover probably deserted at that early hour. The result was that a flying wedge was formed, and Mr. Porter aided into a chair, where the meal was partaken of with nothing unusual occurring except a few remarks from surrounding tables as to the queer taste of a New York man who preferred to button his pants about his neck to wearing them as the tailor intended they should be worn; and one man to whom he had been introduced that morning accidentally ran against him as he left the room, and then had the hardihood to apologize, with the comment that he had supposed Mr. Porter was on his way to dinner instead of returning from it.

Mr. Porter left that evening for New York, clad anew in his own pants, but while waiting in the depot he was heard to mutter fragments relating to "misplaced confidence," "good money," "deceived," "three dollars," "Plymouth Rock pants," "never get fooled like that again," &c., and these words mingled with his cry of "good-bye, boys," as the sleeper pulled out and he waved his hand in answer to the good wishes of friends who had gathered to see him off.



SCHEME FOR A WINDOW FITMENT.

At the sale of the Wormley House furniture in Washington people did not go wild over articles which had been used by distinguished men. One divan upon which Charles Sumner had rested brought $3.

Citizens of Circleville, Ohio, brought suit to regain possession of $18,000 donated to a defunct furniture factory. They won the case, but after paying the lawyers had just $30 left.

THE PHILADELPHIA BOURSE.

It is probable that the building of the Philadelphia Bourse, shown in the cut presented herewith, will be ready for occupancy by October 1 next. The structure is of the modern steel frame style, 364 feet in length, 132 feet wide and eight stories high. The great hall on the ground floor in which the daily meetings will be held is 240 feet long by 126 feet in width, and it is estimated that from 4,000 to 5,000 persons will gather here every day. It is surrounded by a gallery 30 feet wide, which will be used for news rooms, public sales and meeting rooms and a suite of writing and smoking rooms for members of the Bourse. The large trade associations of the city will also have rooms on this floor.

The third, fourth, fifth and sixth floors will be divided into offices for rental, and some of these will be fitted up as sample rooms for the use of traveling salesmen and others during their stay in the city. The seventh floor will be devoted to the Exhibition Department, which is intended to furnish facilities for the display of manufactured goods of all kinds. This floor is 357 feet long and 131 feet wide, with a light well 232 feet long and 40 feet wide in the centre. Three aisles 6 feet wide run through the entire length of the floor, intersected by cross aisles of the same width at convenient intervals, and the exhibition spaces facing on these aisles are 4 feet wide with a frontage divided into 5 feet sections.

The "Manufacturers" division of the department, which will occupy this floor, comprises thirteen sections, which, in turn, are divided into numerous classes, and it is planned to have exhibits of similar lines of goods displayed in the same portion of the room.

The first of these subdivisions, Section A, will comprise the exhibits of furniture of all kinds, pianos, organs, musical instruments, paintings, engravings, mirrors, &c. Sections B, C and D will be used for combination exhibits of furniture, carpets, decorations, &c., and will contain fully furnished rooms in various styles.

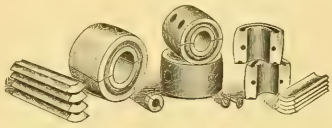
Of the other sections it is sufficient to say that they furnish accommodations for the exhibits of practically every trade or industry in Philadelphia. The object in establishing the Bourse was to furnish an institution similar to the Exchange at Hamburg, Germany, in which all organized exchanges and trade associations could have their meeting places, and where members of all trades and industries could have at their service a spacious hall for meeting one another and transacting business, with such additional rooms as might be required for their convenience. The capital stock of the Bourse is $1,000,000, and among the 2,400 persons who are stockholders the carpet and upholstery trades are well represented.

We are indebted to the Textile Record for the cut we present, showing the exterior of the Bourse.



THE PHILADELPHIA BOURSE.

THE BABY REEVES.



The accompanying cut illustrates the Baby Reeves small hardwood split pulley which the Reeves Pulley Company, Columbus, Ind., is just placing upon the market. This pulley is now carried in stock in sizes from 1x1 inch to 5 inches diameter. A complete assortment of bushing is furnished, and the pulleys are bored as follows: From 1 inch to 3 inches, bored as ordered, without bushing; 3 inches, bored 1½ inches; 4 inches, bored 2 inches; 5 inches, bored 2½ inches. With this addition to its line the Reeves Pulley Company is now enabled to furnish pulleys of any size from 1 inch in diameter to 32 feet.

In its advertisement in this issue the American Chair Manufacturing Company, of Brandt, Pa., shows one of its most attractive new things.



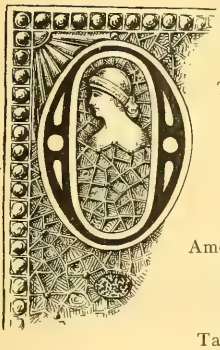
SPECIMEN OF HALF-TONE ENGRAVING

By The Grand Rapids
Engraving Company
Grand Rapids, Mich.



THE JAPANESE BED.

SOUTHERN SCINTILLATIONS.



On the 23d ult. G. P. Wood & Co., furniture dealers at Gainesville, Tex., assigned to L. A. Fleenor. The assets are about $8,000 ; liabilities about $4,000.

Weakley & Brothers, Nashville, Tenn., assigned March 28 to J. L. Weakley, Sr. Liabilities, about $48,000 ; assets, $55,000.

Among the latest additions to the business interests of Lexington, Ky., is the furniture, carpet and wall paper establishment of the F. P. Taylor Company. Mr. Taylor was for many years in businesss at Nicholasville, where he built up a large trade. He moved to Lexington a short time since and leased the three story Clark Building, which has been overhauled thoroughly and refitted handsomely.

Ashboro, N. C., is to have a furniture factory.

Wieland & Robie succeed R. Wieland at Macon, Ga.

Jones & Co. succeed F. A. P. Jones at Jacksonville, Fla.

E. H. Dazel has succeeded R. R. Lunnan, Winchester, Ky.

The new furniture factory at Paris, Tex., was started on the 26th ult.

W. S. Gunter will start a mattress factory on Oak street, Gainesville, Ga.

The Americus Furniture Company has opened a store in West Tampa, Fla.

The West Huntsville (Ala.) Furniture Company is about to open a warehouse in Cincinnati.

Nathan Bensinger, Louisville, Ky., will remove to new quarters at 315 West Market street.

Benjamin A. Heidenreich, furniture dealer at McComb, Miss., is succeeded by Heidenreich & Carroll.

J. H. Rea, who recently succeeded O'Connor & Co., San Antonio, Tex., has sold out to R. B. Craig.

J. W. Sproles, dealer in housefurnishing goods at Greenwood, S. C., will add a stock of furniture and carpets.

Ed. L. Root has retired from the firm of E. L. Root & Co., Ocala, Ia. The business will be continued by Frank Bogbert.

The Lampasas (Tex.) Furniture and Investment Company has given a trust deed. The business has been established about a year.

Taliaferro, Blair & Co., lumber dealers, Chattanooga, Tenn., have begun the manufacture of cupboards and kitchen safes under style of the Acme Safe Company.

The Charleston (S. C.) Mattress and Woodenware Factory has made an assignment. The company was incorporated in March, 1889, with a capital stock of $10,000.

S. J. Legg, of Bonham, Tex., and C. W. Smith, of Macon, Ga., have bought out the Hall Furniture Company at Sherman, Tex., and will continue the business under the firm style of Legg & Smith.

A mass meeting of the citizens and business men of Aberdeen, Miss., was held recently, to take steps to secure the location of a spoke, hub and furniture factory at that place. A factory in Ohio proposes to move its plant there, provided the town will pay it a bonus of $5,000 to pay the expenses, &c., of coming. It promises to employ not less than 200 workmen, and perhaps many more ; $2,800 have already been subscribed toward the project.

The National Furniture Company, which opened a few weeks ago at Wilmington, N. C., with A. Silverman as manager, has made an assignment, naming J. G. Barrentine as assignee. The amount of indebtedness is about $1,000.

On the 4th inst. Joseph J. Willis, chief engineer of the Louisville Veneer Mills, was caught in the shaft of a flywheel making 200 revolutions a minute, and was dashed against the wall and ceiling of a room, being instantly killed.

R. C. Collins and R. H. Kennedy have opened a furniture store at 307 and 309 Woodard avenue, Denison, Tex., under style of the R. C. Collins Furniture Company. J. B. Hull will be connected with the concern in the capacity of general manager.

A. Rylander, Allen Fort, R. M., R. R. and W. D. Stewart, E. C. Speer and J. A. Ansley, Jr., have applied for articles of incorporation for the Georgia and Florida Furniture Company, a new organization, to manufacture furniture at Americus, Ga., the capital stock of which is to be $25,000.

C. T. Benbow, furniture dealer, No. 2425 Market street, Galveston, Tex., started his business six years ago and became one of a system of stores located in Houston, San Antonio, Lake Charles and Galveston, all conducted under the name of Hood & Benbow. Three months ago Mr. Benbow succeeded to the Galveston business, Mr. Hood to the one in Houston, and the other two were sold. The premises occupied by Mr. Benbow are 25x140 feet in area. A large stock of furniture and housefurnishing goods is carried.

For some time a number of skilled mechanics have been engaged in a plan to reorganize the old Union Furniture Company, Little Rock, Ark., as the Mechanics' Furniture Company, and the plan has about been consummated Those interested are H. Lubker, F. C. Gould, James Lawler, Louis Detert, Ernest Goettle, Thomas Lawler, Pat Du Val, Will Harnwell, W. F. Niehaus, S. A. Leech, H. Niehaus, Jr., Wm. Coston and F. E. Bayliss. These gentlemen have taken $3,500 of the stock and the business men of the city are taking $15,000 more.

The Lottman Brothers Manufacturing Company is one of the leading institutions of Houston, Tex. The company is engaged in the manufacture of mattresses, spring beds, cots and woven wire mattresses. The plant occupies 4 acres, and the buildings are six in number. The company not only turns out the articles mentioned, but makes all of its own material, including all the excelsior used. The company is incorporated. It was established in 1878 by Lottman Brothers, and was a private enterprise until 1893, when it was incorporated with a capital stock of $100,000. The officers are A. C. Lottman, president ; C. F. Lottman, vice-president, and H. W. Lottman, secretary and treasurer.

Table makers will not find better slides than those made by the Dayton Table Slide Company. They are worth their weight in gold, and actually give an economic value and a genuine selling power to every extension table they are placed in.

NEW ENGLAND TRADE NOTES.



The history of a long established business is always a history of the town in which it is located. Such is the case in Westerly, R. I., and is especially true of the H. B. Gavitt Company. For over forty years this firm has dealt in furniture, and those forty years have seen many changes, both in the firm and in the town. Hazard & Clark were the first proprietors of the business. It was started in a small way on the corner of West Broad and Mechanic streets. Later the firm was located on Main street. Mr. Clark withdrew from the firm, and went into business in Providence. Mr. Stanton Hazard continued the business, which increased, and another change of location was made, and once more the business was on West Broad street. While located there, Mr. H. B. Gavitt was taken into the firm, which became H. B. Gavitt & Co. The business continued to increase until it was necessary to have more commodious quarters. These were secured, thirteen years ago, by the erection of the present three-story furniture warehouse, also on West Broad street. This was all occupied by the firm, with the exception of half of the first floor. For the past year or so the firm has occupied the whole building. There are very few stores outside of the large cities that carry such a large and varied stock of furniture.

D. D. Bean succeeds J. P. Baldwin at Barton, Vt.

The L. A. May Company, Lynn, Mass., has assigned to Jacob M. Lewis.

Whipple, French & Co. have opened a furniture store at Barton Landing, Vt.

Colwell & Reilly, Derby, Conn., are reported to have dissolved partnership.

The Atkinson Furnishing Company, of Boston, has opened a branch store at Augusta, Me.

Young & Brown, Epping, N. H., have dissolved partnership. Mr. Brown will continue the business.

Wm. A. & G. W. Dakin have opened a furniture store at Manchester, N. H., under the firm name of Wm. A. Dakin & Co.

The firm name of the Bowditch & Prudden Company, New Haven, Conn., has been changed to the Bowditch Furniture Company.

C. C. Houghtaling, Housatonic, Mass., is closing out there and intends to start again at Great Barrington, Mass., in carpets, furniture and wall paper.

The Portsmouth Furniture Company, Portsmouth, N. H., has dissolved. R. S. Margeson has retired, and N. A. Walcott will continue the business under his own name.

The Atkinson Furnishing Company has sold its Biddeford (Me.) store to Saco and Boston parties. The leading purchaser is C. P. Stockman, of Saco, who has been a traveling salesman for a carpet concern.

The Guy & Fuller Furnishing Company, Springfield, Mass., has leased two large floors in the Second National Bank Building, and now has four floors and a basement. Its stock has been greatly increased.

Attachments for $4,200 have been placed on the business carried on by B. Booth, agent, furniture and auction house, at New Haven, Conn., by the Walter Heywood Chair Company, of New York, and C. C. Andrews & Co., of New Haven. Mr. Booth offers to compromise with creditors at 20 cents on the dollar. He has been in business over thirty years.

Charles L. Pearse is a new dealer at Hartford, Conn.; I. Opper has opened a furniture store at 857 Grand avenue, New Haven, Conn., and Farmington, Me., has a new furniture store run by Alden & Davis.

E. M. Buckman, carpet and furniture dealer, has removed from Eastport to Machias, Me., where he is well known, having been in business there for eighteen years previous to his starting at Eastport, which was about three years ago.

M. F. Taintor & Co., Easthampton, Mass., have put in a line of carpet samples, and will carry on the carpet business without a stock, sales being made from samples, and the orders being filled by the cut order department of a big retail carpet house.

C. L. Pease, buyer for and manager of the upholstery and rug department of G. Fox & Co., Hartford, Conn., was in New York last week buying goods. He says that they have added a complete line of furniture to their stock, devoting an entire floor to the department.

S. A. Kingman, Waterbury, Conn., writes us: "Under 'New England Trade Notes' your item concerning my new store is all right, excepting the dimensions, which are not correct. The main building is 22x100, five stories high, with an adjoining extension of three stories, 40x60."

W. J. Boyce has rented the corner store now occupied by Richardson & Luce, dry goods merchants, Waterbury, Vt., and will fit the same up for the purpose of carrying a first-class line of furniture and undertaking. He will occupy the first and third floors, they being connected by an elevator.

The Atkinson Furnishing Company, of Boston and several other places, is showing in the spacious windows of its Boston house a completely furnished flat of four rooms—parlor, chamber, dining room and kitchen. Each different display is ticketed with the cost, the one in the window last week being marked $350.

The Rowell Syndicate and Trading Company is a new corporation with headquarters at Waterville, Me., and an authorized capital stock of $100,000. The officers are: H. D. Rowell, president; C. F. Carpenter, secretary and treasurer. The company is also to have stores at Skowhegan, Bath, Augusta, Dover and Bangor.

The stockholders of the Worcester (Mass.) Bedding Manufacturing Company have filed a petition in the Superior Court for a dissolution of the corporation. The company was incorporated January 31, 1889, to manufacture excelsior and wool stock for mattresses and to manufacture mattresses, the capital stock of the company being $12,000, all of which was paid in. The company has transacted business at a loss, and it has been abandoned.

It is said that a company with a capital stock of $10,000 will be organized at Milford, Mass., to make a combination hammock and reclining chair, which is so arranged that it can be used in the summer season as a swinging hammock reclining chair, and by the addition of handsome cushions transformed into a house chair for winter use. It is the invention of F. H. Plummer, who manufactured the chairs three years ago in Kansas City. A company is in existence to-day which controls the manufacture and sale of the chairs in the Western territory, and the proposed new com-

pany will deal entirely with the New England and Middle States.

The Richford (Vt.) Furniture Company has been formed with a capital stock of $15,000 for the manufacture of furniture and packing boxes. At the meeting of the stockholders organization was perfected by the election of the following officers: H. E. Rustedt, president; R. W. Adams, vice-president; I. J. Sweat, manager, and L. I. Sweat, secretary. A three-story building, 125x50, will be erected at once, and it is expected to have it running by July 1.

BOSTON

The Standard Wire Mattress Company has removed from 14 to 10 and 12 Canal street.

The Boston Bed Couch Company has opened a salesroom on West Twenty-third street, New York.

The firm of C. E. Cumings & Co. was dissolved on March 30 by mutual consent, L. S. Galloup retiring. The business will be continued by C. E. Cumings under the same style as heretofore.

On the 18th ult. the George P. Staples Company opened its new furniture and carpet store on what might be called historic ground. It is at 739 Washington street, corner of Dix place, and just a few doors in the rear the great anti-slavery reformer William Lloyd Garrison formerly lived. In those days this spot was often the scene of great excitement. The new store is a very handsome edifice, attractive without and beautiful within. In the front and on the side are large plate glass windows 50 feet in length. The artificial lighting is perfect. The three floors in the building comprise a little less than 20,000 feet. The carpet department occupies a portion of the second floor and the balance of the building is taken up with the furniture stock. The gentlemen who have charge of this new enterprise are both business men of reputation and large experience. Mr. Staples is the Eastern agent for the Ivins, Dietz & Metzger Company, Philadelphia, and Mr. Thomas O'Callaghan is the well-known Washington street dealer. Both are ranked among the shrewdest business men in the country. This corner has been occupied by a furniture and carpet store for about fifty years.

STACEY'S NEW DINERS.

A. E. Stacey, of Elbridge, N. Y., is a furniture manufacturer who is widely known to the trade, and he has this year gotten out a complete new line of dining chairs which will be largely bought wherever the photographs are shown. The patterns are novel in every feature and cannot fail to please. Besides dining chairs Mr. Stacey makes other novelties, such as music racks, and can also supply the trade with a full line of curtain poles at low prices. A glance at his advertisement in this issue of The Review will show the figures which he quotes and should receive the attention of all the trade.

D. McCarthy & Sons, Syracuse, N. Y., have removed from their old store to the new and spacious building erected for them on Salina and Fayette streets, and celebrated the event last week with a grand opening. The new building has a front of 87½ feet on Salina street and runs back 132 feet on Fayette street. It has seven stories, an attic and a basement and is 140 feet in height. A picture of the building appeared in The Review of October last.

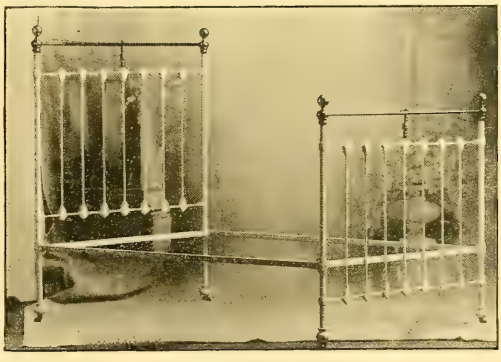
A NEW BRASS BEDSTEAD.



PATENTED MARCH 26, 1895.

Edward J. Barcalo, of the Buffalo (N. Y.) Brass and Iron Bedstead Company, has been granted letters patent on his new brass bedstead, which is illustrated herewith. His invention saves large expense, and is especially advantageous from the fact that in case of breakage the bed can be easily repaired on the spot. Moreover the end frames can be shipped K. D.

One of the objects of the invention is to provide an inexpensive clamp or coupling which permits the members of the end frames to be conveniently disconnected, so that



PATENTED MARCH 26, 1895.

any broken parts can be renewed or sent to the factory for repairs without the necessity of returning the whole frame.

Another object of the invention is the provision of a strong and simple coupling, whereby the end and side rails of the bedstead are firmly connected to the posts or pillars.

In brief it may be said that this is an application of the American principle of interchangeable parts that has made American guns, watches and other machines known the world over.

A manufacturers' club has been organized at Pittsburg, Pa., and will have representation at the National Manufacturers' Association.

The woodwork used in the interior fittings of war vessels is a dangerous material in battle, on account of the flying of splinters and its liability to take fire when struck by a shell. Germany has tried to substitute iron furniture for the wooden articles aboard ship, but it was found uncomfortable. Austria uses wooden furniture, but it is lined with sheet iron wherever possible.

A CIRCULAR FROM CHICAGO.

We have received from the Adams & Westlake Company the following circular :

The Adams & Westlake Company,
No. 110 Ontario Street,
Chicago, April 4, 1895.

Dear Sir—We desire to correct a possible misunderstanding of the facts in connection with the late failure of the so-called "Union Brass Manufacturing Company."

This name was formerly used by our company before its consolidation with the Adams & Westlake Manufacturing Company. For business reasons the name "Union Brass Manufacturing Company" was not further prominently used in connection with our business.

A former employee of this company knowing the facts organized a company under the name "Union Brass Manufacturing Company." This was done in spite of our protests. A suit was at once commenced by us for the use of said name and is now pending in the United States Circuit Court.

We have received inquiries from friends in regard to the recent failure of the "Union Brass Manufacturing Company," asking if it had reference to our old company of that name.

We take this means of advising you that the Union Brass Manufacturing Company now in the sheriff's hands has never had any connection whatever with the *original* Union Brass Manufacturing Company, with which the Adams & Westlake Company has been so long identified ; nor has the Adams & Westlake Company, or its president, J. McGregor Adams, had any connection, directly or indirectly, with the *so-called* Union Brass Manufacturing Company now in the sheriff's hands. Yours truly,

The Adams & Westlake Company.

A GOOD CHAIR HOUSE.

The National Chair Manufacturing Company, operated by Clark, Hunsiker & Co., at Elbridge, N. Y., has just issued to the trade a handsome and comprehensive circular of its many patterns of chairs, all of which are sellers and in great demand. The new rockers are models of beauty and elegance and comprise quartered oak, hand carved or polish finish, while the upholstered rockers are furnished with spring seats. The spring seat rockers Nos. 106 and 41½ are upholstered in plush, while the No. 41 is upholstered in Wilton carpet. It will repay dealers to send for the illustrated circular.

H. Sauer, who was formerly with The Fair, Chicago, has been engaged as manager of and buyer for the furniture department of A. M. Rothschild & Co., the new department store in that city.

Buyers for the retail trade should be particular in seeing that all extension tables are equipped with the well-known "Reliable" slides made by the Dayton Table Slide Company, of Dayton, Ohio.

No first-class dealer should fail to send for the new catalogue of the Palace Folding Bed Company, of Rockford, Ill. The specimen of its design shown in the advertisement ought to whet anyone's appetite for more of the same kind.

Furniture dealers can make good profits without the use of capital by dealing in carpets through Boyd, Harley & Co.'s cut order department. The method is described in their advertisement elsewhere, and circulars and price lists will be sent on application.

THE FIRE RECORD.

March 11—Store of the People's Outfitting Company, Chicago damaged $12,000. Insured.

March 12—Keller & Mead's chair factory at Marion, Ind. Loss, $3,000. Supposed cause, incendiarism.

March 13—Florence Garen's furniture store at Stillwater, Minn. The stock, valued at $7,000, was damaged $5,000. Insurance, $5,000. * * * Merritt & Co.'s furniture establishment at Winnipeg, Man. Loss, $9,000 ; insurance, $3,000.

March 19—Baldwin Refrigerator Company's factory and several other buildings at Burlington, Vt. Total loss, $250,000 ; insurance, $125,000.

March 21—Roller skating rink at Tenth and Jackson streets, St. Paul, Minn., in which was stored a quantity of stock belonging to Weidenborner Brothers, the furniture and carpet dealers of that city. Loss on stock, which was entirely destroyed, $2,000 ; partially insured. * * * Barn in rear of residence of John W. Veigele, furniture dealer, Cohoes, N. Y., in which was stored a quantity of furniture. Loss, $8,000 ; insured.

March 22—Warehouse of the Rockport (Ind.) Chair Factory. Loss, $12,000. * * * Fire broke out in the engine room of the Stickley & Brandt Chair Company's factory at Binghamton, N. Y. The stock and machinery, which were insured for $26,000, were damaged about 20 per cent. Work was resumed the next day.

March 23—Plant of the Toccoa Furniture and Lumber Company, Toccoa, Ga., including finishing house, office, boiler rooms and dry kiln, destroyed. Loss, $40,000 ; insurance, $20,000.

March 24—Building at Alma, Kan., occupied by Lewis Schroeder as a furniture store. Loss on stock, $2,200 ; insurance, $1,500.

March 26—A. F. Tanner Furniture Company's big retail store on Grand avenue, Milwaukee, totally destroyed. Loss, $75,000 ; insurance, $49,500.

March 28—The historic old city of St. Augustine, Fla., was visited by a fire which destroyed many buildings, among them R. E. Kuhn's, whose stock, valued at $5,000, was damaged $2,000 ; insured. * * * Fifty-six buildings in Canaseraga, N. Y., destroyed, among them T. G. Wooster's furniture factory and retail store. * * * Upper part of building at 313 Columbus avenue, New York, C. P. Keck's stock damaged $2,000 by water.

March 29—J. W. Williford's furniture store at Anna, Ill. Loss on stock, $1,600 ; insurance, $800.

April 6—Ernest Knierem's furniture factory, at 105 and 107 Cook street, Brooklyn, N. Y. Good work by the firemen prevented a more serious loss. The stock was damaged to the extent of $2,000.

TOLEDO TOPICS.

The People's Outfitting Company has taken the next store on the east and put in an entire new front.

W. L. Milner & Co. have opened a department store here and will carry furniture. The firm's building is 120x80 feet, five stories high, and has three elevators.

Draper & Nugent have moved from Monroe street to a new store, 340 and 342 Summit street, where they have one of the finest establishments in the city, 40x175 feet, four stories and double basement.

The Toledo Parlor Furniture Company is building a new factory 50x120 feet, three stories, on Lenk street near Dorr. The firm's business has largely increased during the past two years, compelling it to get larger quarters.

"Beg pardon," said the garrulous passenger, "but I think I heard you addressed as professor. Might I inquire what chair you hold ?"

"The chair right next to the door," answered the professor. "I run a barber's shop of my own."—Indianapolis Journal.

ON VIEW AT DERBY'S.

Dealers who can appreciate an assortment of patterns and styles that have been selected and manufactured under the eyes of some of the most capable and experienced men in the furniture business should take a look into the great warerooms of P. Derby & Co., 202 and 204 Canal street, and examine what is probably the most complete stock of chairs ever shown in this country. Here they can see the artistic reception or marqueterie chair, the more strongly constructed diner, plain or upholstered. In one row they can find the perfection of art designing of some pretty style in mahogany, birch or birdseye maple, while at a suitable distance from the same their eyes are pleased with the unique patterns and symmetrical proportions of the thoroughly up to date rocker or library chair.

An interview with either Mr. G. W. Cann or Mr. F. H. Hodgman, of the firm, is refreshing. These gentlemen have a line that they are justly proud of, and in Derby's it is no trouble to show goods. It is well worth an hour's time to any man who is interested in furniture to stop and look over the stock, from which he can literally get any kind of chair he desires.

SAWDUST.

At Highland, Ill., Fentz & Koch succeed B. Merck & Co.

Robert White succeeds Bradshaw & White, Stratford, Ont.

Sykes & Kent, Nevada, Ia., are succeeded by L. S. Pickett.

The Brookfield Furniture Company succeeds Bettleheim & Co., Brookfield, Mo.

N. E. Adams will remove his furniture business from Pana to Decatur, Ill.

The Sterling Furniture Company, of Grand Haven, Mich., has been incorporated with a capital stock of $40,000.

F. M. Blue has purchased ground in the eastern part of Indianapolis, Ind., on which he will erect buildings for quite an extensive plant for the manufacture of all kinds of furniture.

The Grand Upholstery and Furniture Company is a new concern at Detroit, Mich., with a capital of $15,000. The stockholders are Wm. J. Strong, Chas. F. Walter and Jacob Galster.

Mention has been made in these columns recently of the organization of the Meek Furniture and Carpet Company, Davenport, Ia., and now we learn that the company will occupy the large Renwick Block on Brady street, which was originally built for C. A. Meek, who is president of the new company, and in accordance with his ideas. It is a fine four story brick building 65x125 feet in size, having been built for the very business for which it is now to be used, and is a model in every respect. The first floor will be used for the offices of the company and the display of the heavy goods in the furniture and stove lines. The second floor will be devoted to the display of carpets, draperies, bedroom and parlor furniture, etc., while the third floor will contain the regular lines of furniture. The fourth floor will be the workshops and also devoted to light storage. The officers of the new company are: C. A. Meek, president; A. Hemingway, secretary; W. J. Hemingway, cashier and head bookkeeper.

A WELL-KNOWN RETAILER.

Augustin C. Titus, of Newport, R. I., has written to us to correct some misstatements recently made in another trade paper with reference to his business affairs. The facts are that Mr. Titus has taken a lease of the Powers Block, at Salem, Mass., and will open there a large housefurnishing store, the stock including carpets, furniture, &c. The store will be run by Mr. Titus' two sons, Harvey A. and Alonzo F., who have been admitted as partners in the business. Mr. A. C. Titus has sold his interest in the Lynn firm of Titus & Buckley; but his brother,



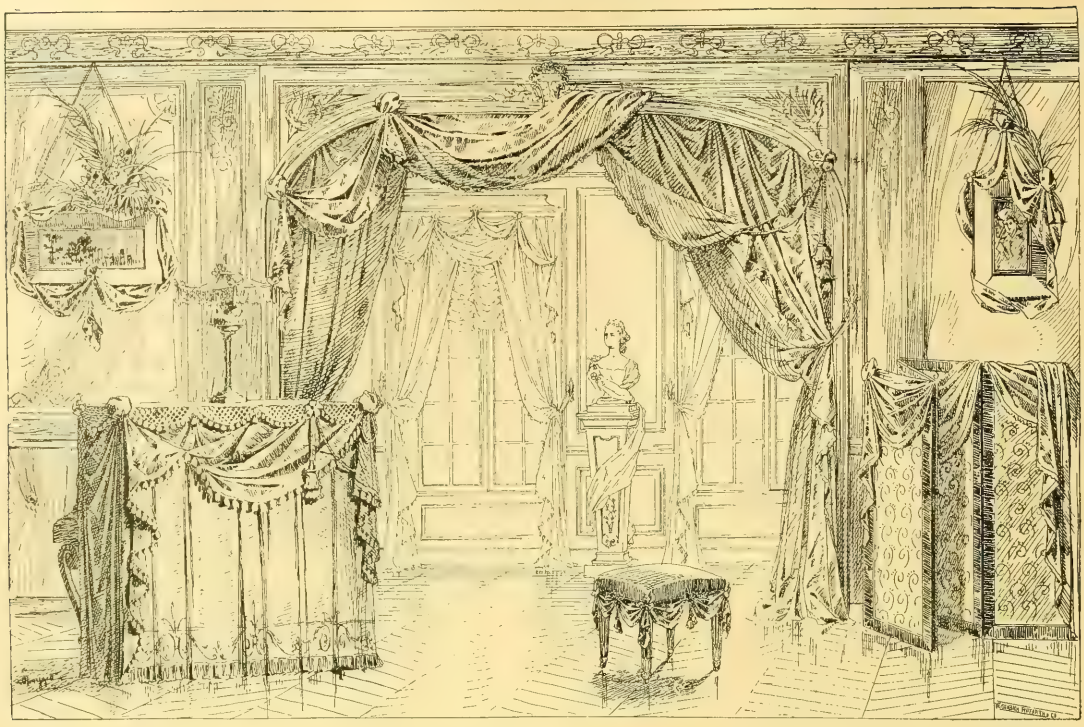
A. C. TITUS.

J. W. Titus, retains his interest in the Lynn store. Mr. A. C. Titus is not now connected with any stores in New England excepting those at Newport and Salem, both of which are conducted under the firm style of A. C. Titus & Co. He is one of the most prominent business men in Newport, being the president of the National Exchange, and Island banks, and Newport Street Railway Company. He is also one of the purchasing committee of the Flint Syndicate which buys goods for twelve stores, situated in various cities in Massachusetts and Rhode Island. Mr. Titus' portrait is presented herewith.

TRANSFERRING GOLD LEAF TO WOOD.

First coat the wood with the solution and let it dry. It only becomes sticky or gummy upon the addition of heat at the time of transferring the gold. Wood which is neither too hard nor too soft may be lettered as follows: The surface must be smoothed. Size by rubbing over a little flour paste; wipe off the paste so that only a trace remains. Then apply glaire (white of egg with a little water added), cover the surface thoroughly, rubbing in with a brush if necessary. Allow the glaire to dry thoroughly, then apply the gold leaf. Have the brass stamp or the type hot enough to hiss when touched with a wet sponge. Press the type firmly into the wood. Remove the gold not covered by the heated die or type with a wet sponge rubber.

"When you speak of the 'bank failure' I don't know what you mean; but I lost my balance."—Puck Pictures.



DRAPERY ARRANGEMENT FOR A WIDE DOORWAY.

FILLS AN IMPORTANT PLACE.

THE commercial traveler of to-day is the pioneer of modern commerce, the finder of new paths, the opener of new roads for thrift and enterprise, the living link connecting the slow movement of the rear with the rapid progress of the first column in the forward march of civilization; the welcome guest, the cheerful visitor, the worthy type of the intelligence, push, energy and humanity of the American people, writes J. S. Menken, of the J. S. Menken Company, in the National Traveler. What would we do without him? We need not, however, dwell upon such a distressing contingency, because he has made himself so necessary that we can as well conceive a habitable world without a sun as the wheels of commerce moving without the active aid of the jolly drummer. He fills an important place in the busy world with credit to himself and to the benefit of all. I never knew a traveling man of narrow views or contracted ideas with regard to men and things; the atmosphere in which he lives and moves widens his scope of vision and enlarges his sympathies until we can hail him as the apostle of liberality in thought and action. The traveling man is more than a salesman; he has a double duty to perform; he must be just to employer and customer; he is the custodian of his employer's honor and the protector of his interests. He is, on the other hand, also the friend of the customer, who looks to him alone for the fulfillment of the contract, as possibly he never saw the employer and knows nothing of him. The responsibility of the traveling man to employer and customer is not divided, for if he is true to the one he cannot be false to the other. More than any other class of employees traveling men are, and of right ought to be, closer to the employer; the utmost confidence should prevail between them; there should no mental reservation; all of their motives, aims and expectations should be an open book where both may read as they run. Mutual confidence promotes mutual respect and brings out the best in human nature.

HE WASN'T CALLED.

SAM HARRISON, an old hotel clerk in Wheeling, W. Va., was bitterly attacked a while ago by a traveling man, who came down stairs with blood in his eye.

"Why did you not call me this morning?" he shrieked.

"I did," said the cool Samuel, trusting in Providence to get out of it somehow.

"What time did you have me called?"

Mr. Harrison thought a moment, and knowing the early trains left between 6 and 7, said, "I called you at 5:30 A. M."

"You did not."

"I did."

"I know better."

"So do I know better."

"Well, I can prove that you didn't."

"How?"

"'Cause I never told you to call me at all!"

Sometimes the sang froid even of a hotel clerk yields to that of the meek-eyed commercial man.—Ex.



The Goss Bed Slat Company, of this city, has been incorporated with a capital stock of $5,000.

P. J. Klingman is disposing of his samples at retail in a double store at Nos. 61 and 63 Canal street.

Paul Eifert continues to make his factory, 48 and 50 Canal street, headquarters for sample cases, trunks, bags and other articles which every traveler needs.

We again call attention to the attractive advertisement in another part of this paper of the Paine Bedding Company, showing its box couches, which are having a great sale.

W. H. Rouse has a perpetual exposition all the year round and has 26,000 square feet filled with samples. His office is on the ground floor of the south half of the Blodget Block.

Arthur G. Graham contemplates opening warehouses in New York and Boston to supply his rapidly increasing trade in tow, burlaps, &c. Mr. Graham is the tow king of the country.

The New England Furniture Company's new Kalender Katalogue is being sought after by all the dealers in the country, and if you have not got one you had better hurry up, as they will soon be all gone.

Retting & Sweet will be on hand for June visitors with a line of goods that will open the eyes of the buyers. The firm is pushing to the front and is one of the coming upholstery concerns of the country.

The Grand Rapids Blow Pipe and Dust Arrester Company has recently secured several contracts for piping. This company handles the Allington & Curtis dust arresters and guarantees users against litigation.

J. A. Anderson, of J. A. Anderson & Co., manufacturers of carved ornaments, was quite ill the latter part of last month, but is at his place of business again and turning out some very handsome things in carvings.

C. B. Clark, proprietor of the Grand Rapids Dowel Works, manufactures cut and pointed dowel pins and dowel rods, and has been at it for so many years that he makes dowels by the million, and the best ones at that.

Grand Rapids is headquarters for all kinds of furniture fixtures, and E. Wonnink manufactures a very nice line of furniture ornaments for the trade, and would be pleased to quote prices, as his goods are unexcelled.

J. W. Fox's excelsior is used in all the factories in this city and by other concerns throughout the country by the score. His excelsior is cut with the grain and thoroughly sifted, and he guarantees it to be the softest and best on the market.

The manufacturers are already at work on their new line for the coming fall trade. The expositions to be held in the different cities in the West will help this city more than ever, as every buyer that comes to market is bound to come here.

J. R. Dennison & Co. manufacture J. R. Dennison's quick acting pattern and cabinet maker's bench and vise. This bench was illustrated in the February issue of THE FURNITURE TRADE REVIEW and no cabinet maker's shop is complete without one.

The Valley City Machine Works, manufacturers of carving machinery, are having a very nice business on their machines. They claim to have the best column carver on the market. They send it with or without column. Their molding machine is also a very satisfactory one.

Now that spring has arrived and you get tired or have the spring fever you will soon get over it if you order a dozen of Skinner & Steenman's sideboards, and from that on your "spring fever" will be gone, as it will keep you hustling to wait on the trade that will come to buy them.

Local furniture business is said to be improving in some quarters, but the general consensus of opinion of manufacturers who attended the special meeting of the furniture association the other night was that the past thirty days had brought fewer sales than any month since the business depression. But this is expected to clear away as the season progresses. One concern recently received orders for 300 extension tables. On the other hand the Widdicomb Mantel Company has shut down altogether, and several factories are reported to have begun to shorten their forces.

The well-known and old reliable and most popular hotel in the country, the Morton, looks like a bride in a new dress with its new and elegantly appointed office and beautiful dining room. Three very pleasant gentlemen are in the office—Messrs. Grant, Bondy and Rathborn.

The Benedict Furniture Clamp Company has just gotten up another new clamp for clamping lounge backs, a cut of which will be shown in the near future in the columns of this paper. The chair seat clamp recently introduced by this company is now made a great deal heavier than formerly.

The Grand Rapids Desk Company's business has increased to such an extent that it is building an addition to its factory 100x50 feet, three stories high, and is also doubling the capacity of its dry kiln. It has received several foreign orders, shipping a carload to one of the largest firms in London recently.

In the last issue of THE FURNITURE TRADE REVIEW it was stated that Elias Matter would superintend the factory of the Fort Wayne Furniture Company. This is not the case. Mr. Matter has been secured to superintend the Saginaw Furniture Company, formerly Ring, Merrill & Tillotson, at Saginaw.

The Crescent Machine Works, 39 and 41 South Front street, manufacture one of the best veneer presses in the country, a description of which will be given in our May issue. We would advise manufacturers, should they need anything in this line, to wait until that time and see the illustration of this press.

P. Meeusen, one of the proprietors of the American Carving and Manufacturing Company, thinks it is a little late in life to have the measles, and does not laugh over the fact of having them. He will no doubt be out in a few days and try to fight shy of the whooping cough and mumps, if he has not had them.

The largest concern in the world making brass ornaments for the furniture trade is situated in this city. It is the well-known Grand Rapids Brass Company. The manufacturers of desks are fast using the Tobey combined hinge and support, without which no desk is complete. Samples will be sent on application.

The Hake Manufacturing Company reports an excellent trade and is working overtime to fill orders. Since the Hake Brothers have taken charge they have put energy and push into the business. Their January trade was double that of a year ago. We congratulate the Hake Manufacturing Company on its success, which is deserved.

The Hetterscheid Manufacturing Works has sold several of its iron bedsteads and the parties buying them have invariably sent in duplicate orders. Mr. Hetterscheid, the manager, is very well pleased with the success that this bed has won. Dealers will be benefited by reading the company's advertisement in another part of this journal.

A little less than a year ago the Grand Rapids Wood Carving Company came into existence; energy was behind the young men, and their efforts have been crowned with success. During the past three months they have put on extra machines and have been working overtime. The proprietors are practical men and understand the wants of the trade.

The H. N. Hall Cabinet Company is now in its new quarters on Canal street, where it has double the room that it has ever had and is now in a position to take care of orders. It manufactures ladies' desks exclusively in fine work and turns out some very elegant stuff. S. P. Porter handles the goods in New York and will show the new stock at the coming Exposition.

One of the handsomest catalogues produced this year by any manufacturer of upholstered furniture is that of the Mueller & Slack Company, of this city. It contains 180 half-tone cuts printed on heavy enameled paper and is a very fine piece of work, but this is not surprising, as it is turned out by the Grand Rapids Engraving Company, which is at the top on such work.

An old time furniture buyer from London, England, has been in the city looking over lines of local manufacturers. He is William Angus, who used formerly to have his furniture manufactured in the white from his own designs and then have it shipped to England to be finished. He is an enthusiast about American furniture and considers Grand Rapids goods and designs in the front rank of the business. This time he had an entirely new scheme which the

furniture men did not seem to fall in with. He wanted to buy the lumber himself, have it machined and fitted up ready for the cabinet maker, but wanted it shipped without being set up or finished. It takes off so much of the profit to the manufacturer to do business in this way that he had difficulty in getting bids.

The Welch Folding Bed Company, which has heretofore been a partnership affair, will be shortly merged into a stock company, under the same title. L. W. Welch has secured an option on the interest of Will Earle in the concern, and will organize the company to carry on the business as at present. The capital stock will be placed at $10,000.

Charles R. Sligh is preparing for a trip to London to see from a few weeks' personal investigation what progress has been made in the building up of English trade by the London furniture depot established some time ago for that purpose by several Grand Rapids firms. There is a possibility that some of the firms may draw out, as the contract only runs for a year, which is nearly up.

The Grand Rapids Democrat says: "J. F. Grafftey, representing The Furniture Trade Review, of New York, is eating at the Morton. Grafftey is an old newspaper man and can write up anything from a dog fight to a pink tea. As his name would indicate, he is Irish—was born within a stone's throw of Castleconnell, Limerick. He comes here twice a year to inspect the furniture trade.

C. O. & A. D. Porter, manufacturers of wood working machines, are known as well any concern in the country among the furniture trade. Their advertisement in another part of this paper shows their new Common Sense cutter, which they guarantee to do better work than any other cutter on the market. They will ship it on trial and if not satisfactory it can be returned at their expense.

The Murray Art Carving Company, whose advertisement appears in another part of this journal, is another of the carving companies that has recently started in this city. Manufacturers naturally look to this great furniture centre for designs, carvings, &c. The Murray Company guarantees to do work second to none, and can take care of the cheapest part of a manufacturer's line as well as the best. Send for estimates.

At the furniture association's recent meeting the entire business transacted was in relation to shaping legislation with regard to the contract furniture manufacturing done at the Ionia prison. A committee was appointed, of which John Widdicomb is chairman, to look after the pending legislation at Lansing. The committee refuses to divulge just what will be done, but it is along that line, and will be made public later. J. F. G.

HOLLAND, MICH.

The immense furniture plant of the West Michigan Furniture Company is having the largest trade in its history, and Manager G. P. Hummer is looked upon as one of the greatest hustlers in the business.

It is reported that a large table factory will be built during the summer on ground near the West Michigan Furniture Company's factory.

The Holland Furniture Company will build an addition to its factory in the near future. This concern has had a remarkable trade since it started, less than a year ago.

The Michigan Federation of Labor is joining hands with the furniture manufacturers for the suppression of convict labor.

The Rand & Leopold Desk Company, Burlington, Ia., has its '95 catalogue and price list ready for the trade. It is an attractive book, and ought to find favor at the hands of live dealers.

We have heretofore referred to the combination desk and typewriter cabinet made by O. B. Rowlett, Richmond, Ind., which is at the head. In raising or lowering the machine the bed of the desk is not disturbed. Furniture dealers should have them on hand constantly.

JAMESTOWN.

The Jamestown Cane Seat Chair Company has issued photographic plates of forty new styles of chairs in oak and curly birch.

A. C. Norquist & Co. are showing six handsome new styles in curly birch bedroom suites, also birch and oak chiffoniers and eight new extension tables, medium and high priced.

The Watson Manufacturing Company's new reclining chair will soon be on the market. In adjustment it is almost limitless, and for simplicity and ease of operation it will be hard to beat.

Shearman Brothers, have issued their fifteenth annual catalogue of lounges, couches and bed lounges. A page is devoted to "pointers on coverings" which will interest every dealer.

The Chautauqua Desk Company was incorporated on March 8. The capital stock is $25,000, and the incorporators are Wm. W. McDade, Wm. H. Barrett, Luman N. Mocher, Jas. McDade and Thos. L. Kane.

Hodgkins & Cadwell, wishing to settle up their business affairs, have secured the services of T. H. Smith as receiver. It is a friendly action, and the firm is not in the least embarrassed financially. They manufactured tables.

The old furniture factory of Bloomquist & Snow at Kennedy, which has lain idle for a long time, has been purchased by Messrs. Williams, Bloomquist and others, who will commence the manufacture of a line of furniture there in the spring.

Himebaugh Brothers are having success with their patent woven wire springs. Five new styles of cribs are also meeting with favor. Trade is being confined to a high grade of goods and they are behind on orders. The 1895 catalogue, showing fifty styles, will soon be issued.

The Jamestown Lounge Company has mailed to its customers one of the largest catalogues in its history. It contained 100 pages and illustrated 100 new styles of lounges in half-tone. The entire edition weighed 2 tons and cost mailed $1,500. The company is very busy and largely oversold in all lines.

H. L. Phillips, of the Jamestown Lounge Company, had occasion to enter the office after some books about 7 o'clock one evening last month. He heard a noise above and on investigating found a burglar hiding in a corner. He promptly arrested him and turned him over to the police. He had secured no swag.

Curtis & Page have added twelve new styles of fancy rockers in oak, mahogany and curly birch to their already replete line. They will soon put in a stock of marquetry or inlaid work, which at present is high in popular favor. A piece in mahogany inlaid with 24 pearls will be prepared for the July exposition in New York.

E. A. Ross & Son are achieving a wide reputation for their artistic mantel and grille work. The line comprises seventy-five stock designs, which are being constantly added to. At present about 75 per cent. of the mantels are made from quartered oak, some very pretty designs in white and gold being noticed. Requests for designs from all parts of the Union are received daily and orders are coming in freely.

W. I. Blystone is perfecting a new mattress for introduction to the hotel trade. It is soft and yielding, yet "holds up"—a combination that will greatly add to the comfort of the sleeping public. To accommodate the growing feather business a separate building has been erected and equipped with the best machinery for cleansing and purifying feathers. The catalogue recently issued shows a large line of mattresses and feather goods.

The Horrocks Desk Company, of Herkimer, N. Y., has many orders ahead, and has been compelled to run nights during the past month in order to keep up with the demands of the trade.

The Stewart Hartshorn Company, manufacturer of self acting shade rollers, respectfully informs its customers and friends in the trade that A. G. Winter, who has been in its employ for some time, is no longer connected with the business in any way.

CHICAGO

The popular salesman T. Ashley Dent made a flying trip East last month and came back with a few carload orders. He has a lot of great lines.

The Victoria Hotel, on Michigan avenue, is fast coming to the front as furniture headquarters, and is to Chicago what the Morton is to Grand Rapids.

Manufacturers would do well to write the Adams & Elting Company for its new condensed catalogue of wood filler, silex enamels and wood finishers' supplies.

Strauss & Smith, the West Madison street retailers, will open a furniture department about May 1 in Frank Brothers' department store, at Monroe and State streets.

The Ames & Frost Company now has warerooms in New York and its representative is doing a very nice business. It can fill orders promptly by having a stock there.

The E. M. Hulse Company is already out with a dandy new cata logue, which is being mailed to the trade. Mr. Hulse has made things hum since moving here from Omaha.

F. A. Rauch & Co., dealers in upholstery goods and cabinet hardware, have removed from South Franklin street to new and enlarged quarters at 250 and 252 Market street.

The Chicago Furniture and Carpet Company has been incorporated with a capital stock of $10,000. The incorporators are John E. Pierce, Howard M. Leyda and John E. Colvin.

The Wakefield Rattan Company has leased the building now occupied by it at 220 Wabash avenue to the Chickering Piano Company, and moved to 258 and 260 the same street.

The store of the People's Outfitting Company, 171 and 173 West Madison street, was damaged by fire on the 11th ult. to the extent of $12,000 ; the loss was fully covered by insurance.

The new catalogue of Olbrich & Golbeck, just issued, is a very handsome one, showing some beautiful chiffoniers, sideboards, &c. This firm's business has been very satisfactory this spring.

The Adams & Elting Company is getting out one of the handsomest catalogues ever issued by any filler concern in this country. It will be on heavy enameled paper, with some very attractive cuts.

The Exposition, which is certainly a go, will be patronized by most of the manufacturers of this city, and the space will no doubt be all taken up the first week that Secretary Hafner tells them he is ready for applications.

Chas. W. Betsche has re-entered the manufacture of upholstered furniture, under the style of Chas. W. Betsche & Co., at 89 Chicago avenue, occupying the quarters recently vacated by Klewer Brothers, who are now out of business.

The Home Rattan Company will have the greatest line of novelties for the holiday trade that it has ever gotten out. All will be shown in an elegant catalogue. Secretary Reimann, of this company, is a very pleasant man to meet.

The Niemann-Conklin-McEnery Company, dealers in upholstery and furniture supplies, 3847 Cottage Grove avenue, filed an assignment in the County Court March 30. Andrew Pearson is the assignee. Assets, $10,000 ; liabilities, $10,000.

The Martin Emerich Outfitting Company has sold the furniture stock in its State street store, and has moved its carpeting and drapery stock to Madison and Peoria streets, where it is doing business under the style of Martin Emerich.

The Continental Manufacturing Company, of 126 to 131 Weed street, is mailing a new catalogue, showing some elegant frames in curly birch with veneered tops, also floor rockers, with 3 ply bent backs. This company is running extra time to fill orders, and manufactures a great variety of goods.

The Sanitary Feather Company is always up to date in its literature. Its latest publication is a neat little brochure, the title of which parodies Tennyson's Locksley Hall line : "In the spring the housewife's fancy lightly turns"—to thoughts of bedding. If you want to learn why all feathers are not feathers send for it.

The receiver of the Demme & Dirkes Furniture Company and the attorneys of a number of the creditors were before Judge Seaman on the 27th ult. in the United States Circuit Court. The receiver sought to have confirmed an offer from the Bradley Manufacturing Company, to take the effects of the company for $40,000. The creditors regarded the amount as too small and asked for a hearing on the matter. Judge Seaman continued the hearing until April 1, when it was one of the first cases to come before Judge Showalter, who again postponed the hearing until the 4th inst. J. F. G.

GOOD THING—PUSH IT ALONG.

The appended letter explains itself and demonstrates that judicious advertising of a first-class article in a first-class trade journal is bound to bring first-class results :

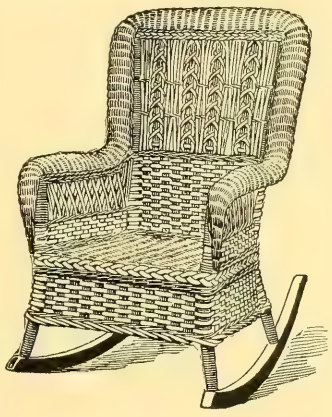
Newburgh, N. Y., April 3, 1895.

Editor Furniture Trade Review :

The results from our "ad." for March have been so good that we will not change it for this month's issue. Our No. 77 is a good thing and we trust the trade will push it along—not gently, but as strong as possible. Yours truly, Newburgh Reed Company,

Geo. H. Jacobs.

The line made by the Newburgh Reed Company is too popular and too well known to need elaborate description. Always in advance in style and workmanship, the trade of the company is constantly on the increase, and its goods are sold in every State in the Union. This year it has made a new departure in the line of manufacturing rustic work, and is now ready to supply furniture dealers, florists or undertakers with a choice line of beautiful rustic garden seats, flower stands, hanging baskets and all that pertains to the garden, lawn or cemetery in this class of goods. When you don't need reed goods remember that the Newburgh Reed Company is making every pattern of specialties in rustic work. Paste this in your hat and drop the company a line for a circular.



One of the most progressive furniture firms in the business is the Mansfield (Pa.) Chair Company, which has recently changed its line of manufacture from artistic wood seat rockers, hall and library chairs, to lodge and society furniture, &c., on special order. The company has a well equipped plant and will score a marked success in the new departure, several large jobs being already under way.

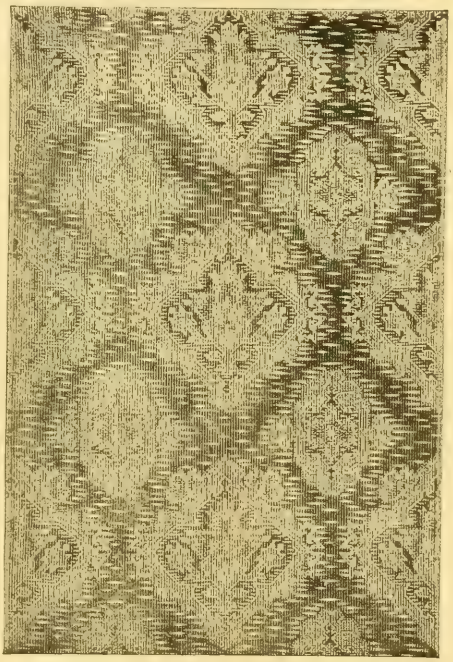
In their new building, 90 Canal street, Boston, to which S. C. Small & Co. removed in February last, they have greatly increased facilities for doing business. The location is central in the furniture district and easily reached by electric cars, which pass every few minutes. Two fast passenger elevators carry customers to light and airy salesrooms, where will be shown one of the best lines of parlor, church and lodge furniture in the country. In the department for invalid furniture are chairs to rent temporarily as well as for sale.

ASSIGNMENT OF AN OLD LUMBER FIRM.

George Hagemeyer & Sons, dealers in mahogany at 810 East Eleventh street, with yards at the foot of East Tenth and Eleventh streets, and at Crawfordsville, Ind., made an assignment on the 20th ult. to Horace F. Hutchinson, giving a preference to Flint & Co. for $50,000 on two notes dated August 9, 1894, and made by Chew & Eadie and indorsed by George Hagemeyer & Sons.

The partners are George and Casper Hagemeyer, sons of the late George Hagemeyer, who founded the business many years ago. The elder Hagemeyer was one of the best known and most successful men in his line in the city, and when he died two years ago he left an estate valued at over $600,000. The sons were brought up in the business. George was admitted as a partner in 1888, and Casper on January 1, 1892.

The assignment, it is said, was made to bring about a settlement of an outside venture which the sons went into in connection with other parties in the purchase of 78,000 acres of timber land in Swain County, N. C., from which it was expected large fortunes were to be made. Chew & Eadie, were the promoters of the transaction. Notes were given, it is said, in part payment for the land made by some of the parties, which were indorsed by George Hagemeyer & Sons, and other notes were given to raise money to pay for the land. The firm of George Hagemeyer & Sons, it is further said, has not been able to get a deed for the land or any mortgage security. The firm was sued on the notes, could not get any further time on them, was not able to turn its stock of lumber into cash, and at last made an assignment to protect its creditors. The firm is said to have invested $146,000 in this Southern scheme. The total liabilities of George Hagemeyer & Sons are not definitely known, as the liabilities depend on how many of these notes are out. The legitimate business debts, it is thought, will not exceed $20,000, and the firm is reported to have at least $100,000 worth of lumber in yards here.



PERSIAN PATTERN ENGLISH CORDUROY, MANUFACTURED EXCLUSIVELY FOR JAMESTOWN LOUNGE COMPANY.

SOME HANDSOME FABRICS.

The Jamestown Lounge Company recently issued a circular in which they say: "We regret to advise you that we are sold out of the shades of 'Persian' corduroy ordered by you, and cannot fill your order promptly, unless we substitute some other colors now in stock. We imported a large quantity of our special 'Persian' pattern at the beginning of the season, but the demand for it has been greater than anticipated, cleaning us entirely out of many shades. The manufacturer is now working on a large duplicate order, the first delivery of which is expected to arrive about April 1, and after that date we hope to be able to supply all orders promptly." In many cases dealers ordered the substitution of the Victoria and Renaissance patterns.

The Orinoco Furniture Company, Columbus, Ind., claims the "banner line" in parlor and library tables, ladies' dressing tables and desks, and five o'clock teas. Send for the pictures and you'll buy the originals.

Kompass & Stoll, Buchanan, Mich., will send on application photographs of their line of parlor tables, which are made in antique oak, quartered mahogany, bird's eye maple, curly birch, quartered sycamore and solid mahogany.

The livery stable keepers of New York city declare that their ordinary Sunday business has been seriously impaired by the bicycle. Thousands of people prefer to take a spin on the wheel rather than to be dragged around by a horse. The use of the wheel is extending every day, and the furniture dealer should take advantage of the demand. Write to the Gendron Iron Wheel Company, Toledo, Ohio, and see what profits they will show you.

Now is the time to look over your refrigerator stock, and when you do, be sure it includes the "Taylor," made by the Kankakee (Ill.) Manufacturing Company.

The Tidioute (Pa.) Chair Company has probably made you very tired if you failed to carry its chairs last season. You will have that tired feeling very strong if you don't send for its catalogue and fall into line soon.

The Buckeye Folding Chair Company, Warren, Ohio, writes: "Herewith we hand you our new catalogue with a reduced price list. Our business the past year shows a very substantial increase over the previous year, and thus far 1895 promises to make a good record with us. We desire right here to express our appreciation of The Review as an advertising medium."

The Grand Rapids Mattress Company is constantly showing new things in couches, lounges, &c. A couple of samples of its work, with some details, are given in the advertisement and will surely interest any dealer.

There is no short trip more delightful at this time of the year than that afforded by the Old Dominion Steamship Company to Old Point Comfort, Norfolk, Richmond, Washington, &c. Write the company at Pier 26, North River, New York, for particulars and the prices, which are extraordinarily reasonable.

THE AMES & FROST COMPANY.

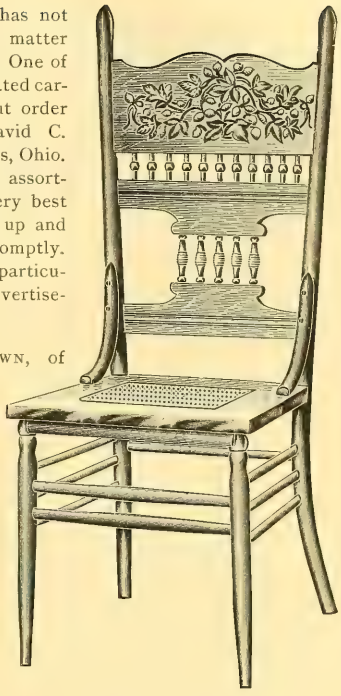
The engraving on this page represents the fine plant of the Ames & Frost Company, of Chicago, which ranks among the leading American manufacturers of folding beds, woven wire mattresses, children's cribs, Imperial bicycles, &c.

The position reached by the firm is an illustration of what can be attained by industry, honesty and ability. Less than twenty-five years ago two young men started in a very small way manufacturing spring beds. Mr. Ames made the beds with the assistance of two boys, while Mr. Frost drove the wagon for the firm. The building represented in the engraving shows what has come of this small beginning.

A new catalogue for '95 has just been issued, and will be mailed on application.

FOR VERY LITTLE MONEY.

A blind man can easily see that the chair illustrated on this page, which is Hartmeier & Sons' (Paterson, N. J.) No. 708, is a very big and handsome piece of furniture to be sold at $13.50 a dozen, and a dealer need not be especially brainy to understand that at the price there are ducats for him in handling it. Hartmeier & Sons have added a new order department, and are now prepared to make all kinds of office furniture at short notice.



HARTMEIER & SONS' NO. 708.

The upholstery and rubbing tows of W. H. Payne, of Dayton, Ohio, are known all over the country, and are appreciated by all who use them. Every buyer duplicates, which is the best praise.

The Silver Creek (N. Y.) Upholstering Company has always suspected that it made a hot line of furniture, but until the night of March 31 it did not know that it was hot enough to burn. The company then disposed of a full carload, destined for Eastern points, to the railroad company. The goods were burned in warehouse, and as the company had the railroad's receipts for the goods, it will look to the railroad for payment. The amount is between $800 and $900.

Smith & Ellis, of Syracuse, are keeping the factory at Canastota "hot" by crowding it to keep up with orders that are daily coming to them. The firm is making a better line of goods than ever this year, and is booking more orders.

The system of selling carpets by sample has become an important feature with the furniture retailers throughout the country. Obviously an opportunity to increase profits without any risk of capital or carrying stock has been freely taken advantage of, and any furniture dealer who has not yet investigated this matter should do so at once. One of the most centrally located carpet houses doing a cut order carpet business is David C. Beggs & Co., Columbus, Ohio. They carry the stock assortment, and have the very best facilities for making up and shipping carpets promptly. Write to them for full particulars and read their advertisement on page 63.

Clarence G. Brown, of the Novelty Manufacturing Company, Syracuse, was seen at his office by a Review representative shortly before he sailed for Europe. Mr. Brown said: "You may say to the trade that we are running full time, and have a great many new patterns of sideboards and hat racks. We are especially pleased with our New England trade, and the orders received from there indicates that the dealers in that section appreciate our goods."

Buffalo, N. Y., holds a prominent position in the American furniture trade, not so much for the quantity as the quality of its output. Several of its furniture making firms are known all over the world. About $2,000,000 is invested in the business.



THE AMES & FROST COMPANY'S BIG PLANT, CHICAGO.



Adams.—W. B. Adams, president of the Adams & Elting Company, Chicago, was at Rockford the latter part of last month, visiting the factories there, and also played a championship game of billiards with P. Pease, the popular representative of the Cincinnati Varnish Company. It took them four hours to play one game of four balls. Mr. Adams thinks of challenging Schaefer or Ives.

Benyovit-Guttman.—Louis Benyovit, cashier for Ludwig Baumann & Co., New York, and Miss Pauline Guttman were married on the 24th ult.

Deimel.—President M. A. Deimel, of the Herkimer (N. Y.) Manufacturing Company, is going to take a well earned rest this summer, and on June 8, accompanied by his family, will sail for Europe and will spend considerable time in the Old World. "Chub" has almost entirely recovered the use of his shoulder, which he so seriously injured last fall and which greatly inconvenienced him for several months.

Dunn.—W. Dunn, the veteran furniture man, who was formerly with the Titusville Elastic Chair Company, and more recently with the Deis Manufacturing Company, Alexandria, Va., is now superintendent of the Corry Chair Works, Corry, Pa., and is bringing out many new and tasty styles for the present year's trade.

Hoskins.—F. Hoskins, of Hoskins & Sewell, manufacturers of brass beds, Birmingham, England, returned to England on the New York the 6th ult. The American branch at 16 East Fifteenth street, New York, is under the able management of John L. Cooper.

Hunsiker.—George H. Hunsiker, of the National Chair Manufacturing Company, Elbridge, N. Y., is not only a popular chair manufacturer abroad, but is also a popular man at home among his townsmen, and has just been elected president of Elbridge by his enthusiastic constituents.

Hunt.—H. E. Hunt, representing the Chicago Wood Finishing Company, is no doubt the oldest salesman, not in years, but in length of service on the road selling "wood fillers." To have been for over sixteen years with the same house is a record hard to beat. All the trade is glad to have him make his regular visits.

King.—O. G. King, secretary and treasurer of the Corry (Pa.) Chair Works, has been a sufferer from the grip this spring, but has now almost recovered and is able to be at his office again.

Langley.—W. Langley, the popular representative of the Star Furniture Company, of Rockford, Ill., was at the factory the latter part of last month getting some of the new photos., and left for the East the fore part of April.

Lathrop.—F. F. Lathrop, of the Standard Furniture Company, Herkimer, N. Y., has lately been somewhat under the weather, and has recently taken an Eastern trip, accompanied by his family, in quest of renewed health, which in his case has suffered somewhat from too close attention to business.

Lilly.—The Elmira (N. Y.) Table Company, always up to date, has just added to its traveling force by securing the services of Mrs. Chas. F. Lilly, a lady well known to the New York State trade, and who is securing many orders for the celebrated tables made by the firm.

Maddox.—John W. Maddox, who is well known to the furniture trade as a competent designer and expert manufacturer, is now located at Oil City, Pa., where he is the able superintendent for the Oil City Desk and Furniture Manufacturing Company. Mr. Maddox formerly held the same position with the Morgan Manufacturing Company, at Jamestown, but was obliged to relinquish his situation there on account of ill health.

McCarthy.—May 1 that furniture veteran and genial gentleman, J. G. McCarthy, severs his connection with Vogel & Co., the Bowery furniture manufacturers, and will seek a well earned season of rest. The style of the old firm will continue the same, and the business will be conducted by Fred and Albert Vogel. Mr. McCarthy leaves a vacancy in furniture circles that cannot be filled, and the honorable record of a prosperous business career extending over a great many years.

McBride.—Henry F. McBride, who conducts a cabinet shop and storage warehouse at Niagara Falls, N. Y., has been elected poormaster of the town and ran away ahead of his ticket.

Miller.—G. B. Miller is doing a part of the West and Northwest in the interests of Wallace & Sons. Mr. Miller has a strong hold on the trade, having traveled for this house for many years.

Minges.—J. H. E. Minges, who is one of the best known salesmen of upholstered furniture in the trade, has made arrangements to henceforth carry the line of John A. Hartfelder & Co., of Rochester.

Mirrielees.—H. S. Mirrielees, the popular salesman with Wallace & Sons, started out on his Western tour on the 9th inst. Mr. Mirrielees is in big favor with the trade, and a sure winner on business.

Mockett.—W. P. Mockett, representing Burt Brothers, of Philadelphia, was one of the commercial tourists in the city last week who was pleased with his trade in New York. He showed the well known line to the largest retailers, and as a result carried home a fine batch of orders.

Moriarty.—Thaddeus Moriarty, of Jordan & Moriarty, the Park row (New York) carpet and furniture dealers, has been removed by Mayor Strong from the Board of Education by virtue of the authority granted him by the Power of Removal bill, and is succeeded by Wm. H. Hurlburt, a retired hat manufacturer.

Orcutt.—Walter S. Orcutt, an upholsterer, of Coudersford, Pa., has fallen heir to $1,000,000 as his share of an estate of $15,000,000 left by William McKay, the South Africa diamond king.

Reimann.—L. A. Reimann, secretary of the Home Rattan Company, of Chicago, met with quite a misfortune in running a rusty nail into his foot, which laid him up for a few days, but happily no very serious results occurred.

Revell.—Alex. H. Revell, of Chicago, was shaved while on his recent alligator hunting trip in balmy Florida. Now he's sorry. His best friends don't know him, and he is constantly being taken for Dave, his brother, which hurts his feelings, as he has always regarded himself as the Adonis of the Revell family. At last accounts he was wearing a placard, attested by a notary public, a commissioner of deeds and several witnesses, reading: "I am the only original Alex. H. Revell." He shies at a barber pole like a missionary at the sight of a spit.

Stallings.—Manager R. K. Stallings, of the American Mirror and Glass Beveling Company, Grand Haven, Mich., has been very sick during the past two months, but his many friends will be very much pleased to learn that he is now convalescent and will no doubt be out in a very short time. He is one of the most popular glass salesmen in the country, and it is to be hoped that he will live years to come to talk glass to the trade.

Uhde.—Edward J. Uhde, who is connected with Heywood Brothers & Co., of Baltimore, and well known to the New York and Philadelphia trade, has been elected president of the Carpet and Furniture Salesmen's Association of Baltimore.

Underhill.—Ed. C. Underhill, the well-known representative for C. F. Rohmann, Son & Co., of Brooklyn, drifted into Buffalo two weeks ago, and in spite of the fact that he reached there Saturday sold several bills of goods that morning. Ed is popular with the trade and all who know him, and can sell goods wherever there is a demand.

Walker.—C. Charles Walker, who has been foreman of the Gates Desk Company's factory at Greenville, S. C., has gone to Toccoa, Ga., to be superintendent of the Toccoa Furniture and Lumber Company's factory.

Wattles.—A. M. Wattles, formerly with W. G. Hitchcock & Co., has recently returned from his initial trip as a traveler for Peter Schneider's Sons & Co. He covered Ohio, Indiana and Illinois, St. Louis, Louisville and adjacent points.

Wenter.—Frank Wenter, who was the Democratic nominee for Mayor of Chicago, is one of that city's leading furniture manufacturers, and is a self-made man. Coming to this country when eleven years old with his widowed mother, he by hard, earnest work at once began to succeed, and at the age of nineteen years was proprietor of a planing mill employing several hands.

Williams.—F. P. Williams, of the Brooklyn Chair Company, has been elected president of the Brooklyn Young Republican Club, which is regarded as a very influential political organization. Some of its former presidents have filled and now hold some of the highest offices within the gift of Brooklyn's citizens.

Wood.—George E. Wood has been engaged to manage the furniture department of George P. Staples, Incorporated, Boston. Mr. Wood was formerly with Holmes & Co. and John Curtin & Co.

SOME NEW CHINA CLOSETS.



No. 232.

The cut shown herewith is a very attractive china closet just gotten out by the Palace Folding Bed Company, Rockford, Ill. It is No. 232 and has a beveled plate on the inside, 44x10, and a bevel plate on top 12x30. The height of case is 82 inches, width 52 inches. The company shows also in its advertisement a new one, No. 231. This company manufactures one of the most complete lines that is turned out in Rockford, and has just issued a new catalogue which will be mailed on application. It is represented in New York by Geo. H. Freeman, 40 Elizabeth street, and by E. G. Gyger, 1630 Oxford street, Philadelphia, in Baltimore, Washington and Philadelphia, besides all the New England States.

IT'S BEDFORD THIS TIME.

In our last issue the types made us locate the Taylor Chair Company in Bradford instead of Bedford, Ohio. The concern is one of the oldest chair firms in the West. Its new line of chairs was a great surprise to the buyers who viewed them at Grand Rapids recently. The company's reputation for goods of the highest class is well known, but when it quoted a price recently on its No. 302, shown in this issue, at $2.50 the surprise spoken of above resulted. The company's No. 296, also shown on the same page, has created a demand for a light, small rocker for ladies' use, and its No. 297, also shown in the advertisement, has solved the problem of making a high back wooden seat that is not only very easy but beautiful in design.

The Ocorr & Rugg Company, of Rochester, N. Y., calls attention to its wood embossed moldings, drop carvings, panels, &c., in this issue of The Review; but having been disappointed by the engravers it was unable to forward the cuts which it desired to show in its advertisement. These will appear, however, in the May number, and in the meantime the Ocorr & Rugg Company will be pleased to answer any inquiries. Its embossed moldings, drop carvings, panels, &c., are especially adapted for furniture or piano work.

WHERE, OH WHERE, HAVE THEY GONE?

Big Rapids, Mich., March 19, 1895.

Langslow, Fowler & Co., Rochester, N. Y.:

Gentlemen—

Where, oh where, is my bill of chairs gone?
Where, oh where, have they gone?
With their legs cut short, and their backs cut long,
Where, oh where, have they gone?

Please ship same to O. P. Bush, Big Rapids, Mich.

Very respectfully, O. P. Bush.

The above letter explains itself and points to two things; one is that Mr. Bush is a facetious and good-natured furniture dealer, and that if he cannot get Langslow, Fowler & Co.'s chairs when he wants them, he can at least get even by writing them poetry à la Mother Goose. The other thing it demonstrates is that Langslow, Fowler & Co. are having the heaviest trade of their long business career, and that they have to hustle hard to fill orders. This may not seem to be extraordinary in itself, but when it is remembered that it was only a few months ago that the firm was compelled to increase its great capacity almost one-half, and now occupies the best part of the huge six story block on South St. Paul street, in Rochester, it is a fact that is full of significance.



The firm has recently put in the finest machinery that has ever been invented for the saving of time and labor in the manufacture of chairs, including the new machine made by the Frank H. Clement Company, of Rochester, which cuts out and prepares solid chair seats for the sandpaper at the rate of 120 per day, and which supersedes anything of the kind ever introduced before. Langslow, Fowler & Co. also use the Clement press for chair backs and many other devices necessary to give satisfaction to their great number of customers. Langslow, Fowler & Co. are this year particularly fortunate in giving to the trade such patterns as their cobbler seat No. 158, their wood seat No. 166, their new pattern saddle seat No. 194, plush covered, along with many other popular styles.

The firm is now completing a commodious new office just north of the old one, which will be one of the best appointed and most convenient in the State, and better enable them to speedily transact the great business which they have created through the popularity and honest merit of their goods.

The Adams & Westlake Company, Chicago, has probably had as much to do with the wonderful increase in the demand for brass bedsteads as all other causes combined. Its productions have always ranked with the best in the world. Frederick Goll, of 175 Canal street, New York city, carries a full line of the goods.

WALLACE & SONS.

The new lines of onyx tables, brass and fine gilt work shown by Wallace & Sons, of 29 Chambers street, New York, and proprietors of the Brass and Copper Rolling and Wire Mills at Ansonia, Conn., are meeting with unlimited approval at the hands of the trade. Mr. W. J. Wallace, who has charge of the design department of the house, is winning a reputation for exquisite taste in art metal work. That it is deserved is proved by the fact that there is no trace in this spring's display of that clumsiness and overloading of ornament which marks most of the metal work of to-day.

REPRODUCING ANTIQUE STYLES.

The Highland Furniture Manufacturing Company, of Newburgh, N. Y., is making a great name for itself among the best retail houses by the splendid line of solid mahogany Chippendale, Sheraton and Hepplewhite chairs which it is this season making from original patterns. The company also makes a full line of oak and mahogany rockers. At a great deal of trouble and expense the patterns used for the reproduction of the above named styles have been procured by the company, but the large trade which the labor has brought it has amply repaid it for its efforts. It is reproducing some antique patterns which have set the retail world talking loudly, and it is hard to tell where its success and enterprise will stop.

Although the company possesses a most complete and well equipped plant it has all it can do to fill orders. No retailer can afford to be without the company's catalogue. An idea of the styles may be had from a glance at the advertisement in this issue.

Notice the new No. 48 extension table of the Miller Table Company, West Farmington, Ohio, elsewhere in this issue. R. S. Kingman, 17 St. James place, Brooklyn, is the agent for New York and vicinity.

Delegates to the National Furniture Manufacturers' Convention at Chicago should not forget the Big 4 R. R., which is the most popular line to that city. The convention will be held June 13, 14 and 15, the pleasantest time in the year to visit the great town.

The American Furniture Manufacturers' Exposition Association has concluded to send to the trade another edition of its handy and valuable pocket memorandum books, and the same will be mailed about a month before the opening of the Exposition to 6,000 different firms.

Tozer & Williams, who recently started at Athens, Pa., in the manufacture of all kinds of mattresses, are much pleased at their prospects, and have already booked many good orders. Both partners are practical men, and there is no doubt that they will do their full share of the trade.

CAN SELL TEA SETS TOO.

W. H. Hickerson, the well-known furniture commission agent, of 232 Canal street, has taken the Eastern agency for several States for the line of pottery and decorated tea and dinner ware, toilet sets, &c., made by the East Liverpool Pottery Company, East Liverpool, Ohio. There are many furniture dealers who handle this class of goods, and the East Liverpool plant is one of the largest in the country. Its goods are of the best, and there is no doubt in the world that "Hick" and his traveling force will readily put them where they will do the most good in the territory which they cover.

THE "NEW IDEA."

Himebaugh Brothers, of Jamestown, N. Y., are constantly increasing their business and have this year opened up a large amount of trade in Texas. While the firm is kept busy filling orders for wire mattresses, cots, cribs, spring beds, &c., the great success of the "New Idea" woven wire mattress has been a feature of which it is justly proud. A cut of the "New Idea" is shown here, and so much has it grown in public favor that Himebaugh Brothers are now using the same fabric upon their Nos. 1, 8 and 9 cots. They have just completed the mailing of a new catalogue and dealers can readily obtain one if not already received.



The claim that the "New Idea" spring will not sag is well taken, and is borne out from the fact that the firm always receives duplicate orders after the dealer has displayed the goods once to his customers. No one knows a good thing better than the consumer, and that Himebaugh Brothers have a good thing in the "New Idea" is well known to thousands of purchasers of woven wire mattresses.

C. E. Amsden, "the designer," Grand Rapids, has a great line of new designs in all kinds of furniture that are already being sought after by the leading firms in the country.

The New Athens Furniture Company, of Athens, Pa., has opened a branch house in Philadelphia at No. 229 South Second street, and the trade in that vicinity can now find that well-known line at the above address.

"Advertising! Why, advertising is only in its infancy, sir! Ten years from now the art will have so developed and the field so broadened and extended that the people will look back upon us and account us slow, and wonder how we got along with the little ink we used 'to oil the wheels of trade.' Not only will the advertisements be larger than they are now, but more people will see the necessity and the advantages of using the newspapers." The oracle was one whose business to-day qualifies him to speak.—Philadelphia Call.

NEW BUILDINGS NEEDING FURNITURE.

Projected New Buildings of Interest to Large Furniture and Carpet Dealers.

We present herewith a carefully compiled report for all the hotels, churches, theatres, club houses and other large buildings in course of erection which will soon be in need of extensive furnishings. This work has grown to such importance in the affairs of many large dealers that this column will no doubt be a valued help to those seeking such contracts:

Churches.—Church at Mulberry, Ind., Hyde & Castner, Chicago, architects.—Presbyterian church at Plain Grove, Pa., Carlisle & Co., Pittsburg, architects.—Baptist church at Westwood, Ohio, Hannaford & Sons, Cincinnati, architects.—Baptist church at Austin, Ill., G. M. Gunsteens & Co., Chicago, architects.—Episcopal church at Fairmount, W. Va., Geo. D. Giffin, architect.—Presbyterian church at Summit Hill, Pa., H. Schneider, Cumberland, Md., architect.—Baptist church at Paris, Ill., McPherson & Bowman, Indianapolis, architects.—Church at Fowler, Ind., address A. Henneberger.—Church at Mattoon, Ill., address Oscar Harris.—M. E. church at Wabash, Ind., address J. B. Cosens.—Church at Meriden, Conn., Kramer & Simonson, New York, architects.—Baptist church at Bluffton, Ind., address Rev. W. W. Hicks.—Church at Steen, Mich., address H. Rockman.—Church at Elkhart, Ind., —— Elwood, architect.—Church at Wells, Minn., address M. N. Leland.—M. E. church at Waterloo, N. Y., M. L. Van Kirk, architect.—Swedish church at Meriden, Conn., D. Bloomfield, architect.—Presbyterian church at Battle Creek, Mich., address Dr. G. A. Robertson.—Catholic church at Albany, N. Y., —— Ogden, architect.—Cathedral at Covington, Ky., address F. Brossart.—Presbyterian church at Rockford, Ill.—M. E. church at Pittsburg, Pa., J. T. Stern, architect.—R. C. church at Pittsburg, Pa., T. D. Evans, architect.—Lutheran church at Ligonier, Pa., J. T. Stern, Pittsburg, architect.—R. C. church at Shawnee, Okla. Ter., address J. C. Kennedy.—M. E. church at McKeesport, Pa., Wilson & Shuster, Pittsburg, architects.—M. E. church, Newton, Mass., J. R. Hall, Boston, architect.—Church at Cleveland, Ohio, Knox & Elliott, architects.—Church at St. Wendel, Wis., address Rev. W. Dejalle.—Church at North Attleboro, Mass., Geo. F. Fuller, Boston, architect.—Church at Tacony, Pa., F. R. Watson, Philadelphia, architect.—Church at Good Thunder, Minn., H. C. Gerlach, Mankato, architect.—Lutheran Church at Duluth, Minn., A. Terryberry, architect.—Church at Frankfort, Ohio, Cropsey & Brown, Cincinnati, Ohio, architects.—Church at Buffalo, for Women's Progressive Union.—Church at Paullina, Ia., address John Cowan.—Church at Baltimore, Owens & Beiler, architects.—R. C. church at Delawan, Wis., for Rev. J. G. Smith.—Church at Hartford, Conn., Curtis & Johnson, architects.—Church at Williamston, Mich., H. J. Rill, Detroit, architect.—Presbyterian church at Newark, N. J., P. Charles, architect.—St. John's R. C. Church at Quincy, Ill.—Church at Crescent Hill, Ky., McDonald Brothers, Louisville, architects.—M. E. church at Chicago, J. Pearson, architect.—Presbyterian church at Logansport, Ind., address Rev. C. B. Welborne.—M. E. church, at Cleveland, Ohio, S. R. Badgley, architect.—Lutheran church at Shamokin, Pa., C. W. Bolton, Philadelphia, architect.—M. E. church, Tuscola, Ill.—Church at Lynchburg, Va., E. G. Frye, architect.—Church at Rochester, N. Y., address Rev. J. Shankey.—U. P. church at Washington, Pa., J. E. Allison, Pittsburg, architect.—Church at Rochester, N. Y., address Rev. W. J. Miller,

Hotels, Theatres, Etc.—Theatre at Buffalo, N. Y., Bethune, Bethune & Fuchs, architects.—Opera house at Portland, Ind., for Cartwright & Headington.—Opera house at Louisville, Ky., Maury & Dodd, architects.—Opera house at Mount Horeb, Wis., Gordon & Pannack, Madison, Wis., architects.—Hotel at Seneca, Mo., for M. Hall.—Hotel at Philadelphia, A. S. Wade, architect.—Opera house at Charleston, S. C., address Exchange Banking and Trust Company.—Music hall at Detroit, Mich., R. E. Raseman, architect.—Opera house at Noblesville, Ind., for L. Wild.—Club house at Louisville, Ky., McDonald Brothers, architects.—Hotel at New York, to cost $1,000,000, H. J. Hardenberg, architect.—Hotel at Fargo, N. Dak., Hancock Brothers, architects.—Hotel at Norfolk, Va., to cost $200,000, address H. L. Page.—Hotel at New York, to cost $200,000, Clinton & Russell, architects.—Opera house at Greenville, Tex., for T. H. King.—Y. M. C. A. building at Fall River, Mass.—Hotel at Cincinnati, J. H. Boll & Co., architects.—Hotel at Trenton, N. J., Slack & Hill, architects.—Hotel at Larkspur, Marin County, Cal., address American Land and Trust Company, San Francisco.—Theatre at Pierce, Neb., for the Pierce Opera House Company.—Masonic Temple at Charleston, W. Va.—Masonic Temple at Staunton, Va.—Club house at Baltimore, address John E. Phillips.—Hotel at Lancaster, Ohio, for C. F. Kien.—Hotel at Middletown, N. Y., for Mr. Houlihan.—Hotel at Larchmont, N. Y., for R. M. Stevens.—Hotel at Stafford Springs, Conn., Gardner, Pyne & Gardner, Springfield, Mass., architects.—Hotel at Chicago, to cost $275,000, Kouhn & Sandegren, architects.

THE HOTEL NORMANDIE CASE.



When Gen. Ferdinand P. Earle took the lease of the Hotel Normandie he made a contract with W. & J. Sloane and the Phœnix Furniture Company for the carpets, draperies and furniture for the hotel. W. & J. Sloane's bill was $95,000, and that of the Phœnix Furniture Company was over $80,000, for which General Earle gave notes.

General Earle was unable to pay the notes, and gave W. & J. Sloane and the Phœnix Furniture Company a mortgage on the hotel to secure the payments, and new notes were given. General Earle was unable to pay the rent and was dispossessed, and was unable to meet the notes. W. & J. Sloane and the Phœnix Furniture Company took possession of the property which they had originally sold to General Earle and threatened to foreclose the mortgage on the Hotel Normandie.

The main point of the case, which came up in the Supreme Court March 29, to be determined is whether the two creditors, having retaken possession of their property under the conditions of the agreement of the sale, and having got it in their own name as owners and disposed of it to the new lessees, did not elect to rescind the contract of sale made with General Earle and thereby cancel the mortgage. Decision was reserved.

THE TANNER FIRE.

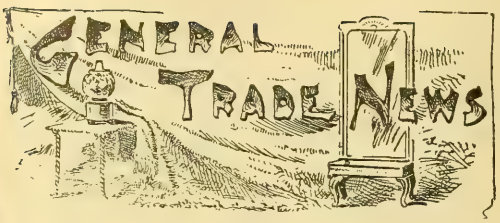
The following circular was issued by the Tanner Company on March 30:

Milwaukee, March 30, 1895.

Gentlemen—You are no doubt aware that we were burned out the night of the 26th inst. It was, indeed, a severe shock, as we had everything in apple pie order for our opening, which was to have been April 1 to 6. We were having an excellent trade with the best class of people of the city and State, and our future seemed exceptionally bright; but life is too short to look back long, we must look forward. We certainly shall resume as soon as possible. All of our customers who had placed orders with us have instructed us to go ahead with them as fast as possible and that they would wait for us. We certainly have no reason to feel discouraged. We are practically covered by insurance and are in good shape to continue. Our landlord, like everybody else, offers us every encouragement. We are confident of success, and console ourselves with the thought that our affliction might have been worse. As soon as we are in a position to use goods we will advise you. In the meantime, if you have any orders from us please hold the same for further instructions.

Yours very truly, The Tanner Company.

On March 14 the Montgomery (Pa.) Table Works gave their men a holiday to pay up for working them on Washington's Birthday.



A. F. Beall has started a bed spring factory at Hubbard, Mich.

U. Zimmerman is arranging to start a table factory at Stanton, Mich.

The Myers-Durfee Furniture Company, Council Bluffs, Ia., have dissolved.

J. M. Brunner & Co. succeed the Mt. Pleasant (Iowa) Furniture Company.

T. M. Ramey has bought W. T. Hanks' furniture business at Eminence, Ky.

Austin D. Brown has bought Henry C. Smith's furniture business at Manchester, Ia.

W. P. Carroll has retired from the Day Carpet and Furniture Company, Pekin, Ill.

R. C. Jordan has bought the furniture business of Mrs. J. C. Leuckel, at Litchfield, Ill.

W. C. Frink has sold to A. H. Wentz his interest in the firm of Shirk & Frinck, Normal, Ill.

R. & J. Carroll succeed Mrs. Kate Carroll in the furniture business at Cape Girardeau, Mo.

George F. Otto, Lake Harpe, Ill., has admitted a partner, and the firm style is Otto & Henry.

Jones & Morrisey, Manchester, Ia., have dissolved partnership. Walter S. Jones continues the business.

The Union School Furniture Company's factory at Battle Creek, Mich., which was destroyed by fire last year, is to be rebuilt.

The proprietors of the Coral (Mich.) Chair Company, which was burned out recently, have decided to remove to Howard City, where a factory is to be erected.

Stock to the amount of $50,000 is being subscribed for a furniture factory at Menominee, Mich. The factory is to have a daily capacity of sixty suites, and is to give employment to 150 hands.

Among the concerns recently incorporated by the State of Michigan are the Kalamazoo Reed Chair Company, Detroit Bedding and Upholstering Company and Dowagiac Chair Company.

The plant of the Pellett Table Company, Flint, Mich., was sold by the receiver to the First National Bank of that place to satisfy several claims it had against the company, aggregating about $7,500.

Fifty employees of the Faribault (Minn.) Rattan Works struck on the 9th ult. on account of a second reduction in wages of 10 per cent., but went back to work again on the 11th ult. at the old wages.

Articles of incorporation have been filed with the register of deeds for the Kaukauna (Wis.) Furniture Company: Capital stock, $10,000; incorporators, N. H. Brokaw, H. B. Tanner, F. H. Hayes and P. N. Reuter.

A record of approval by Judge Richardson has been filed in the Circuit Court in the matter of the receivership of the Armstrong Furniture Company, Evansville, Ind., J. W. Lauer, receiver. The debts of the company are all paid, and there is a balance on hand of $9,930.26. The court orders the payment of a dividend of 9 per cent. on the capital stock.

The Truesdell Furniture Company, Muskegon, Mich., is removing to new quarters, where it will have 500 more square feet of floor space than it had in the old store.

The Fulton Furniture Company, of Evansville, Ind., filed articles of incorporation with the Secretary of State on the 10th ult. The capital stock is $5,200, and the directors are Kate Venneman, C. E. Frenke and D. H. Stork.

Charles A. Kiler and Lou Mittendorf have purchased the interest of Messrs. Bacon and Hall in the furniture firm of Bacon, Mittendorf & Hall, Champaign, Ill., and will continue the business under the firm name of Mittendorf & Kiler.

Waldheim & Co., Milwaukee, Wis., have been compelled by increasing business to lease two upper floors in the handsome building adjoining their present premises and will connect them by arched doorways. They have now a floor space of 11,000 feet for their furniture and carpet departments.

Eugene Carpenter and others are to start a school furniture factory at Hastings, Mich. The city gives the company a $6,000 bonus, payable in five years, and the company agrees to give employment to forty men the balance of this year, seventy men next year, and 100 men thereafter.

The Portland Furniture Company is the name of a new corporation at Portland, Mich., with $6,000 stock subscribed. Dr. Alton is president; W. W. Terriff, vice-president; E. D. Verity, secretary; W. P. Culver, treasurer, and the directors are the above gentlemen and J. A. McClelland, H. Holloway and S. S. Ramsay.

Charles Nebelung, proprietor of the Red Wing (Minn.) furniture factory, has made an assignment, throwing about thirty-five hands out of employment. The branch stores at Rochester and Winona have been closed on an execution of judgment obtained by A. T. Rosen. Suits for claims, aggregating several thousand dollars, have been commenced. The assets and liabilities are very large.

The report of assignee Segnitz in the case of A. F. Tanner, of Milwaukee, has been confirmed by the court and he has been ordered to pay a dividend of 25 per cent. On the 25th ult. the assignee was directed by Judge Johnson to sell the outstanding accounts left in his hands for collection ($4,319.68) to the A. F. Tanner Company for $2,000. He reported that he had collected $661.31, and that he has paid the Tanner creditors a dividend of 25 per cent.

On March 21 the assignee of B. A. Kipp, of Milwaukee, sold by auction the personal effects, worth hundreds of thousands, for $510. F. A. Rauch & Co., of Chicago, bought bills receivable of a nominal value of $34,198 for $375. C. M. Kipp bought the shares of stock in the Hecla, Standard and other mining companies, stock in a number of mercantile enterprises, in the Milwaukee and Eastern Transit Company, and interests in large real estate holdings for $135.

Henry Freund, assignee of F. Alexander, Houston, Tex., sends us notice that creditors, under the law of the State, who assent to the terms of the assignment must give such consent in writing within four months of the assignment, otherwise they will receive no benefit. The time expires May 1 next. It is expected that the assets will realize 33⅓



AN OLD TIMER.

This is the coach to which reference was made in our last number and which stands in the warerooms of the James Goold Company, in Albany, N. Y. It was brought here from Europe by General Vischer, and was used by General Lafayette on his visit to the Republic he had helped to build. It is in excellent condition.

per cent. Mr. Alexander further guarantees that if his creditors come in on this basis he will pay them 33⅓ per cent. even if the assignee does not realize that amount. To do this he will sell his homestead.

At the recent annual meeting of the Salem (Ind.) Chair Manufacturing Company, J. F. Persise was chosen president; S. H. Mitchell, vice-president; W. F. McMurran, secretary; Charles McClintock, treasurer. Directors, Ed. Barrett, S. H. Mitchell, V. T. Reid, C. W. Murphy.

S. A. Gardner, of Albany, Ind., has contracted with the Citizens' Promoting Association, of Ashley, Ind., to remove his furniture manufacturing plant to that place. Work is to be commenced at once on two buildings, each about 35x135 feet, and it is expected to have the factory running by the middle of July.

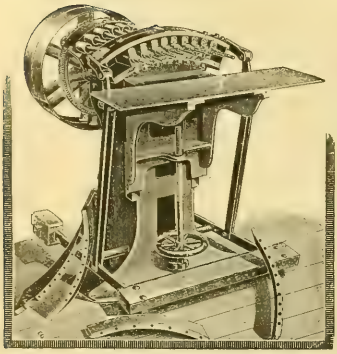
The Marshfield (Wis.) Chair Factory, which has been laboring under financial difficulties since its establishment a year ago, was placed beyond the limits of uncertainty last month by the sale of $7,000 additional stock. The capital stock now paid in amounts to $27,000, and is owned entirely by business men of that city.

The Union Mercantile Company, 1233 and 1235 Grand avenue, Kansas City, Mo., was taken possession of by James B. Ruckel on the 9th ult., as trustee for several creditors to whom the company had given a deed of trust. The liabilities are stated in the trust deed to be $4,500. The mortgage is secured on the stock in the store. The assets are not given in the deed of trust. The company had been in existence since last July and has been selling furniture, carpets and household goods on the instalment plan. A local paper says: "The prices it quoted on most of its goods were extremely low, much lower in fact than apparently they could be bought for." The failure was unexpected, as the company had been doing a good business. The management claims that slow collections forced the failure.

The Hamilton Furniture and Carpet Company is the name by which the Foster Furniture and Carpet Company, Lafayette, Ind., will be known henceforth. The new company has organized with a capital of $30,000. The directors are L. G. Hamilton, Dr. J. M. Smith, D. H. Flynn, W. A. Gaddis and Col. D. N. Foster, of Fort Wayne, founder of the business, the latter retaining $5,000 worth of stock. The directors elected officers as follows: President, L. G. Hamilton; vice-president, Dr. J. M. Smith; secretary, D. H. Flynn; treasurer, W. A. Gaddis. Mr. Hamilton will act as manager for the new company. He has been manager of the business for several years and is perfectly familiar with every detail. The company has done a large and profitable business ever since its establishment, and Mr. Hamilton has proved himself to be a careful, practical and progressive officer.

New Firms.—Jesse A. Drake, Carrollton, Ill.; Patrick & Anderson, Pickton, Tex.; D. A. Immel, Burr Oak, Mich.; Charles Dewend, Moline, Ill.; Thorington & Son, Granite Falls, Minn.; Louis Lessing talks of opening a store at Buffalo Center, Ia.; R. C. Collins Furniture Company, 307 and 309 Woodard street, Denison, Tex.; Henry Wilkinson, Reinbeck, Ia.; M. E. Talcott, Britt, Ia.; J. W. Thompson, Kissimmee City, Fla.; John Hahn, Canton, Ill.; Crowell & Connety, Summitsville, Ind.; Harstad & Johnson, Harmony, Minn.; Jos. F. Randolph, hardware dealer, Steele, N. D. adding furniture; J. L. Granger, Prescott, Iowa; Bewersdorf & Sachteleben, hardware, 906 Twenty-first street, Chicago, added furniture; W. A. Butterfield, Marseilles, Ind.; J. N. Himebaugh, Parryville, Ind., Langum & Thompson, Preston, Minn.; A. E. Epp, Anton, Iowa.

MULTIPLE CHAIR BORING MACHINE.



The cut herewith represents the Garden City Fan Company's (Chicago) latest production in the line of multiple boring machines. It is fitted with nine bits arranged for boring on a circle to conform to the radius of the chair back, and is also provided with clamp (not shown in cut) for holding down the work when boring. The bits move into the work, the work remaining stationary. All of the bit spindles are adjustable and will bore any centres from 1 inch to 2 inches apart, and are also adjustable to bore at slant into the slat or back for producing the pattern known as the Spreading Spindle, or fan shaped back. It will also bore backs that are concaved or convexed, each spindle being fitted to slide in or out to a distance of 2 inches; thus a number of holes can also be bored at unequal depths. In fact the machine has been designed for and is capable of boring almost any pattern of chair back or slat, its various adjustments covering a wide range of work, and adapting it to a hundred different styles of patterns. The foot treadle moves all of the various spindles at one operation into the work, boring the nine holes as quickly as one is bored on the ordinary boring machine; not only that, but it bores the holes absolutely accurate, every piece being precisely alike.

DISTRIBUTION OF AMERICAN VARNISH.

Following are the exports of American varnish from the port of New York for the four weeks ending April 3:

Port.	Value.	Port.	Value.
Antwerp	$2,370	Hamburg	1,761
Amsterdam	1,249	Havre	1,222
Argentine Republic	1,696	Hayti	26
Berlin	1,789	Hull	459
Brazil	243	Lausanne	231
Bristol	240	London	631
British East Indies	64	Mexico	3,958
British West Indies	110	Milan	425
British Australasia	750	Moscow	117
British Africa	437	Nova Scotia	32
Central America	118	Peru	13
Chili	516	Porto Rico	45
Cuba	1,286	Rotterdam	6,110
Danish West Indies	27	San Domingo	49
Dutch West Indies	29	Stockholm	78
French West Indies	41	U. S. Colombia	144
Genoa	54	Uruguay	150
Glasgow	412	Venezuela	18

The National Chair Manufacturing Company, of Elbridge, N. Y., is this year bringing out a better class of goods than ever before, consisting of hand carved, quartered oak, polished finish, upholstered and cobbler seat chairs, and the dealer who wants a good thing in this line should not fail to send for a descriptive price list.

USED BY THE BEST FIRMS.

Nichols & Howard, manufacturers of the Nichols lumber and new portable veneer dryers, with offices in the Home Life Insurance Company's Building, this city, may well congratulate themselves upon the great success which has attended their dryers, and the best recommendation that the firm can have as to their utility and economy is that they have recently placed the lumber dryer in such well-known plants as that of the Somerville Desk Company, Boston, and the Standard Furniture Company, Herkimer, N. Y. They have also put two of their large sized dryers into the factory at Boston operated by the Derby, Kilmer & Pond Desk Company, with the most pleasing results. The verdict from the many other points where the dryer has been operated is the same, and its success and practicability are thoroughly assured.

A full description of both the lumber and veneer dryers can be found in this issue of The Review, and it will well repay manufacturers to give it a close investigation.

EXPORTS OF FURNITURE.

Following are the exports of furniture from New York for the four weeks ending April 3:

Port.	Value.	Port.	Value.
Aberdeen	$30	Gibraltar	$200
Amsterdam	94	Glasgow	1,903
Antwerp	175	Hamburg	165
Argentine Republic	485	Havre	2,116
Belfast	20	Hayti	3,763
Brazil	5,976	Hull	3
Bremen	165	Leith	135
Bristol	225	Liberia	47
British Australasia	3,238	Liverpool	310
British Africa	6,285	London	4,427
British Honduras	37	Lyons	114
British West Indies	4,194	Manchester	270
British Guiana	130	Marseilles	60
Brussels	696	Mexico	5,503
Cairo	125	Newcastle	45
Canary Islands	46	Palermo	7
Central America	1,736	Porto Rico	183
Chili	538	Portuguese Africa	45
China	85	Rotterdam	350
Cuba	6,347	Southampton	1,526
Danish West Indies	101	San Domingo	917
Dutch Guiana	152	Swansea	80
Dutch West Indies	550	U. S. of Colombia	1,965
Ecuador	50	Uruguay	2,090
Florence	4,000	Venezuela	873
French West Indies	263	Vienna	325
Genoa	18		

And now Jamestown is talking of a furniture exposition.

Write the Star Chair Company, at Binghamton, N. Y., for its catalogue. The concern is away up in seasonable goods.

Although the Novelty Manufacturing Company, of Syracuse, N. Y., parts its advertisement in the middle, it doesn't do anything else by halves. Look at the "ad." and see what it has to say.

Every employer should encourage the reading of good trade papers by his employees. What benefits them benefits him, and the employee who does not profit by the careful study of a paper in his line is either very stupid or has stumbled upon a very stupid paper.—The Trade Press.

A WAREHOUSE IN BALTIMORE.

The Gathright-Burton Company, of Richmond, Va., announces elsewhere that a large building has been leased at No. 7 South Gay street, Baltimore, and that the company will there show full lines of all the goods represented by it. This move will be a convenience to many buyers, and cannot fail to result in increased business.

NOT THE WARREN TABLE WORKS.

Warren, Pa., March 9, 1895.

Editor Furniture Trade Review:

There seems to be a widespread impression that it was our plant that was destroyed by fire when the veneer works of Hood, Gale & Co. and the Warren Extension Table Company, of this place, were burned. It is a very natural mistake to make, as there are three table factories here engaged in making patent tables, the Pickett Extension Table Company, Warren Extension Table Company and ourselves. We are very glad to be able to say to our numerous customers that we are still at the "same old stand," turning out our Homer Roll Top Extension Tables to the full capacity of our works—not only turning them out but selling them as fast as we can make them. Thanking our many friends for their kind expressions of sympathy we remain, Yours respectfully,

Warren Table Works,
C. S. Homer, President.

HAVE YOU TRIED "GRANITINE"?

It is seldom that an article springs so rapidly into favor as has the "Granitine" made by Chase, Roberts & Co., 173 North Ninth street, Brooklyn, and it is a noticeable fact that an order for one barrel from a furniture manufacturer is always followed by more as soon as the first supply is exhausted.

The granite oil shellac, wood filler, cabinet rubbing and polishing varnishes, &c., made by this firm have for years stood at the head of the list, and will continue to do so in the future. The experience of more than half a century in the business enables the firm to anticipate the demands of the trade, and the popularity of their goods is their best recommendation.

One firm in Buffalo, N. Y., turns out 6,000 baby carriages annually.

Drop a line to the Indianapolis Cabinet Makers' Union and get the finest table catalogue ever issued in the United States.

The Stomps-Burkhardt Company, Dayton, Ohio, sends us its chair catalogue for 1895. It is a handsome volume of 244 pages, bound in blue and gold.

A. Frenchl, secretary and treasurer of the Novelty Tufting Machine Company, Milwaukee, has invented and patented a new process for the manufacture of tufting for casket linings.

The co-operative feature in the Rockford furniture factories is gradually disappearing, as the result of the last two years of business depression. It is not probable that it will ever again be as popular and successful as formerly. —Rockford Spectator.

NEW FURNITURE DEPARTMENT.

Alexander Boller, who is well known to the furniture trade as being formerly connected with Hilton, Hughes & Co. and H. O'Neill & Co., in connection with Mr. Bigelow will open a new furniture department in the dry goods store of Adams & Co., on Sixth avenue, about May 1. Messrs. Boller and Bigelow have leased the entire third and part of the fourth floor, and will handle a general line of furniture.

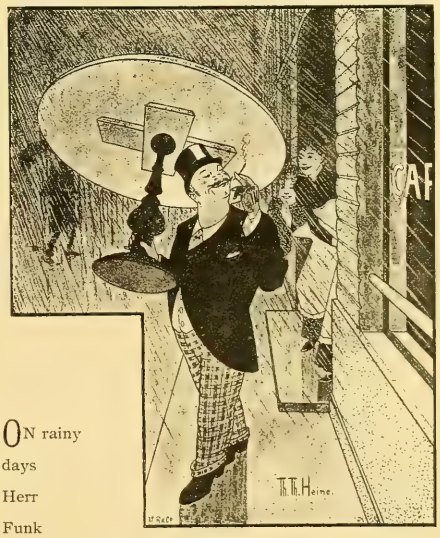
FENNELL & SCHUTTE.

A new firm, composed of John Fennell and Mrs. E. L. Schutte, has been organized for the purpose of manufacturing and selling upholstered furniture at 101 Mott street, this city, and will place its goods upon the market about May 1. Mrs. Schutte's interest in the firm will be looked after by E. W. Schutte, late of Frank Rhoner & Co., who will bring to the new concern years of experience in the trade and who will influence a host of friends whom he made in his former business.

THE FAMOUS "CUTLER" DESK.

It is never dull with A. Cutler & Son, the great Buffalo desk manufacturers. Mr. S. D. Johnson, of the firm, said to a Review representative the other day: "We are having a most excellent business these days; we are running our factory overtime with a strong force of workmen, and we have reason to be thankful accordingly.

"Our trade is good along all the lines, East, West and abroad, and while this circumstance would have no special significance if business generally had revived to normal conditions (which the reports do not indicate), as matters stand it affords unmistakable testimony of the popularity of the Cutler desks, and serves to fortify our claim that they are always the best among many that are good and many more that are not so good."



On rainy days Herr Funk makes his café table serve as an umbrella.

OBITUARY.

Maurice O'Brien.

Maurice O'Brien, senior member of the firm of Maurice O'Brien & Son, manufacturers of upholstery trimmings, died at St. Vincent's Hospital, this city, on the 9th ult. Mr. O'Brien had been taken to the hospital to have an operation performed on his foot, but his advanced age and impaired physical condition rendered the efforts of the surgeons unsuccessful. The immediate cause of death was diabetes.

Mr. O'Brien was born in Ireland and learned the upholstery trade in the old country. He came to New York in 1848 and obtained employment at the trade until 1861, in which year he started in the business on his own account. He was a genial, warm hearted man, a thorough master of his trade and a good business man as well. He built up an extensive and profitable business, becoming well known throughout the country as a manufacturer of the finer grades of trimmings.

In 1883 his son Joseph became a member of the firm, and of late years has had the entire charge of the business.

The funeral services were held at St. Ann's Church on the 12th. The interment was in Calvary Cemetery.

John Shrader, Sr.

John Shrader, Sr., of New Albany, Ind., one of the oldest dealers in Ohio River towns, is dead. He was seventy years old, and had been engaged in the carpet and furniture business for fifty years. The firm of John Shrader, Sr., was one of the most extensive concerns in that part of the country.

At a meeting of the retail furniture dealers of Louisville, held at the offices of Denhard & Polley March 22, Mr. E. L. Denhard presiding, a special committee, consisting of F. W. Keisker, Jr., J. M. Denhard, W. B. Trombo and R. W. Polley, presented the following resolutions, which were unanimously adopted :

Resolved, That in the passing away of John Shrader, Sr., the furniture trade of Louisville has sustained a severe blow that shall never be forgotten. He was respected and admired by all who had dealings with him. His sterling qualities and unstained honor have made a name for him which stands out in letters of gold. To know him was to honor and respect him, and no greater honor could have been paid him than to say that he had practiced the Golden Rule ; that his word was his bond and was never broken in this life.

Resolved, That we tender his family, so bereaved, our deepest and most sincere sympathy in this hour of affliction, and that we will ever cherish and honor the charitable, warm hearted John Shrader, Sr., deceased.

Resolved, That a copy of these resolutions be sent to Mr. Shrader's family.

(Signed)—Fred W. Keisker & Son, E. L. Denhard, W. B. Trombo Company, George Straffer & Son, Julius Emhoff, Hewett Manufacturing Company, Denhard & Polley, J. C. Hopewell & Son, W. F. Mayer, S. M. Raffo & Co., Schupp & Schmitt Manufacturing Company, E. Schmeide Knecht & Co., F. & C. Wolf, Louis R. Wolf.

H. Christoffer, of H. Christoffer & Co., Madison, Wis., died on March 22 of pneumonia, aged sixty-eight years.

S. C. Bennett, furniture dealer, Dayton, Ohio, died suddenly of the grip on the 18th ult. He had been ill about ten days, but it was expected that he would recover.

Otto B. Paulina, one of the owners of the Western Furniture Company, Indianapolis, was found dead in his back parlor with a bullet hole through his head. He had committed suicide. On the table was a note written in German. It bade the members of the family good-by and said : "A man had better not be born than live in this world of worry."

Reuben E. Fenton, only son of the late United States Senator of the same name and a valuable citizen of Jamestown, N. Y., died on March 25 in his thirtieth year. He was president of the Fenton Metallic Company.

Harvey K. Reakirt, well known in the glue and curled hair business, died at his home in Philadelphia on the 25th ult. He was at one time a member of the firm of Reakirt & Taylor, and at the time of his death was connected with the house of H. R. Lewis & Co.

John Valdez, a retired furniture maker and dealer, died at Philadelphia February 18. He was born at Nantes, France, in 1815, and went to Philadelphia when but twelve years of age. He learned the cabinet maker's trade there, and was in business many years on his own account, retiring in 1883. He leaves a widow.

Edward F. Klement, a member of the firm of Amos H. Van Horn, Limited, Newark, N. J., died of bronchitis early on the morning of April 1. He entered the employ of the house twenty-five years ago as a boy and by diligence and the conscientious performance of his duties earned promotion until his final admittance to membership in the firm, which occurred two years ago. Mr. Klement was known as one of the most expert buyers in the trade. He leaves a widow and one son. The funeral services on April 4 were largely attended.

Oscar Goerke, of the firm of Goerke Brothers, who have a furniture department in their dry goods store at Bedford avenue and South Eighth street, Brooklyn, died suddenly at his home in Brooklyn on the 17th ult., of apoplexy. He had returned only the day before from an European trip, which had been taken partly for business and partly to benfit his health. He was born in Germany forty-seven years ago, and came to this country when but two years old. He was a member of the Quaker Church at Lafayette and Washington avenues. A widow and seven children survive him.

John Dwyer, president of the Dwyer Leather Company, of Newark, N. J., died in that city March 17, in his seventy-fourth year. Mr. Dwyer came from Ireland at the age of seventeen and entered the employ of T. P. Howell & Co., and eventually became their superintendent, remaining with them for fifteen years. At the end of that time he began the manufacture of leather on his own account and was considered an expert at the business. Mr. Dwyer was a pleasant, genial man and made hosts of friends. During his career he had twice been elected alderman in Newark, refused a third nomination, director of a savings bank and insurance company, police commissioner and commissioner of assessments. He was very much devoted to his family and church. The funeral services were held March 20, at St. Patrick's Cathedral, Newark. He leaves a widow, three daughters and two sons.

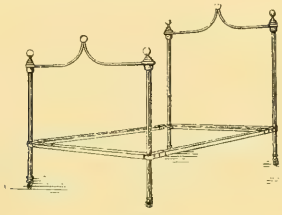
The Alaska Refrigerator Company's eighth annual train to the Clark-Sawyer Company, Worcester, Mass., left Muskegon on the 30th of last month. It consisted of thirty carloads. Another train of twenty-five cars will follow on May 1, making two of the largest train loads of refrigerators ever shipped in this country. The fame of the Alaska goods is constantly increasing every year.



Designs.

No. 24,103. Bedstead.—Siegfried Schlesinger, New York, N. Y., assignor to the United States Metallic Furniture Manufacturing Company, same place. Term of patent, 3½ years. Issued March 12, 1895.

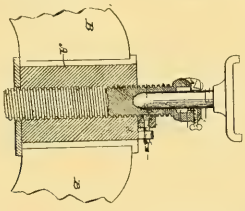
No. 24,152. Bedstead.—Oscar E. A. Wiessner, Brooklyn, N. Y. Filed January 2, 1895. Issued March 26, 1895.



Inventions.

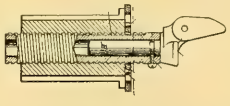
No. 535,347. Chair.—Harry W. Bolens, Port Washington, Wis., assignor to the Gilson Manufacturing Company, same place. Issued March 12, 1895.

Claim.—1. The combination of a chair base, a spindle connected to the base and recessed at its upper portion to form a vertical socket, an annular chamber communicating with the socket and a



vertical entrance channel to the chamber; a seat-iron having a depending pivot that engages said socket, a lateral lug on the pivot let into said chamber through said channel, and a suitable device arranged in the spindle to close the aforesaid channel against withdrawal of the pivot lug from the aforesaid chamber.

No. 535,348. Chair.—Harry W. Bolens and John Gilson, Port Washington, Wis., assignors to the Gilson Manufacturing Company, same place. Issued March 12, 1895.



Claim.—1. The combination of a chair base casting having a screw threaded bore—a longitudinally grooved screw spindle engaging said bore, a collar loose on the spindle, a key extended inward from the collar for engagement with the spindle groove, and a beveled lug and seat connection between said collar and base casting.

No. 535,367. Mattress Bed Spring.—Peter Fraser Whitman, assignor to the Atlas Tack Corporation, Boston, Mass. Issued March 12, 1895.

No. 535,419. Obstetric or Invalid Cot. Delivan W. Scutt, Watkins, N. Y. Issued March 12, 1895.

No. 535,430. Invalid Bed or Couch.—Richard Van Wyke Wicks, Brooklyn, N. Y. Issued March 12, 1895.

No. 535,455. Chair.—William Meyer, Sheboygan, Wis. Issued March 12, 1895.

No. 535,509. Cabinet Furniture.—Gabriel F. Ruby, Springfield, Ohio. Issued March 12, 1895.

No. 535,687. Bedstead.—Nicolaus Ernst, Brooklyn, N. Y. Issued March 12, 1895.

No. 535,748. Upholstery for Baby Carriages.—Robert F. H. Williams, Philadelphia, Pa. Issued March 12, 1895.

No. 535,756. Bed Brace.—George W. Green, Kingsville, Canada, assignor of one-half to James N. Mendenhall, Lexington, N. C. Issued March 12, 1895.

No. 535,757. Bed Brace.—Henry C. Heitman, Lexington, N. C. Issued March 12, 1895.

No. 535,854. Bedstead Brace.—Walter S. Payne, Bailey, Ind. Ter. Issued March 19, 1895.

No. 535,886. Base for Reversible Folding Beds.—George Brand, Brooklyn, N. Y. Issued March 19, 1895.

No. 535,904. Bolster Spring.—Nathan L. Holmes, Racine, Wis., assignor to the Acme Adjustable Pole Company, same place. Issued March 19, 1895.

No. 535,945. Detachable Foot Rest and Table for Beds.—Christina Donald, Fairfield, Conn. Issued March 19, 1895.

No. 535,999. Reclining Chair.—George F. Sargent, New York, N. Y. Issued March 19, 1895.

No. 536,123. Upholstery Spring.—Albert E. Beall, Hubbard, Ia. Issued March 19, 1895.

No. 536,213. Revolving and Reclining Chair.—William J. Klingler, New York, N. Y. Issued March 26, 1895.

No. 536,258. Kitchen Cabinet.—John Berntsen, Albert Lea, Minn. Issued March 26, 1895.

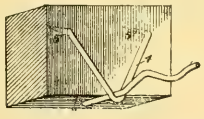
No. 536,368. Bedstead.—Edward J. Barcalo, Buffalo, N. Y. Issued March 26, 1895.

No. 536,644. Bedstead.—Peter F. Murphy, Milwaukee, Wis. Issued April 2, 1895.

No. 536,701. Couch.—Edmund E. Peck, Brooklyn, N. Y. Issued April 2, 1895.

No. 536,706. Typewriter Cabinet.—Henry Seiler, Utica, assignor to the Quigley Furniture Company, Whitesborough, N. Y. Issued April 2, 1895.

No. 534,844. Attaching Device for Supporting Wires of Upholstery.—John A. Staples, Newburgh, N. Y. Filed June 1, 1894. Issued February 26, 1895.



Claim.—The combination of the seat frame, the wire 2, having upturned and slightly out-turned end, 3, and wire stirrup or hanger, 4, having out-turned and slightly upturned ends, 5, and arranged and adapted to operate.

Patented in England.

No. 19,078. October 11, 1893. Pneumatic Cushions for Seats, &c.—Jardine, R. R., 43 Oughton Place, Sparkbrook, Birmingham. Issued February 25, 1895.

Air cushions are used instead of the usual stuffing for the seats, backs, arms and other rests of chairs, couches and other seats. A bag or cushion, inflated through the tube, is cemented to a fixed or detachable frame and provided with a suitable cover.

No. 19,115. October 11, 1893. Varnish.—Bennett, R. G., 9 Kelmscott Road, Wandsworth Common, London. Issued February 25, 1895.

Relates to the manufacture of varnish without the use of driers. Linseed oil or mixtures containing gum or resin with oil and turpen-

tine are formed into emulsions with water and sulphuric acid, and an electric current is passed through the mixture. A blast of air or electrified or ozonized air may be forced through the mixture at the same time. Peroxide of sodium may be added to facilitate the process of oxidation.

No. 19,121. October 11, 1893. Embossing or Ornamenting Wood.—Brausil, F. A., Hirschengasse 18, Vienna VI, Austria. Issued February 25, 1895.

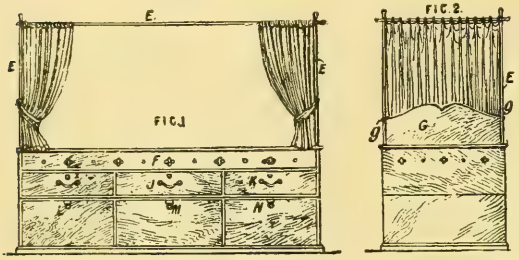
No. 19,768. October 20, 1893. Writing Tables, &c.—Tripp, W., Oschersleben, Prussia. Issued March 6, 1895.

No. 19,773. October 20, 1893. Mattresses, &c.—Wale, T. E., Atlas Works, Oozell street, Broad street, Birmingham. Issued March 6, 1895.

No. 19,811. October 20, 1893. Mattresses.—Williamson, W., 2 Billing Road, Northampton. Issued March 6, 1895.

No. 19,889. October 23, 1893. Bedsteads.—Robins, C. P., 7 Grantham Road, Sparkbrook, Birmingham. Issued March 6, 1895.

No. 20,290. October 27, 1893. Combination Bedsteads.—A. F. East, Norton Shawford, near Winchester. Issued March 13, 1895.



The bed is arranged at the top of a chest of drawers, of which the upper part, containing three drawers, I, J, K, is capable of being removed from the lower part containing three lockers, L, M, N, pegs on one part fitting holes in the other. A ventilating space, F, is made between the lath bottom of the bedstead and the top of the drawers. Uprights, E, for supporting the curtains fit in sockets. A headboard, G, is fixed by rings, *g*, to the uprights E at either end. The chest of drawers may be divided into three parts by vertical planes. One of the drawers may be fitted as a washstand and another as a writing table.

No. 20,634. November 1, 1893. Bedsteads.—E. J. Frayling, 31 Derby street, Newcastle-on-Tyne. Issued March 20, 1895.

No. 20,689. November 1, 1893. Folding Bedsteads.—J. D. Ennes, 162 Main street, Norfolk, Virginia, U. S. A. Issued March 20, 1895.

No. 20,717. November 2, 1893. School Desks.—S. Bridge and J. R. Hill, Lye, near Stourbridge, Worcestershire. Issued March 20, 1895.

No. 20,722. November 2, 1893. Bedsteads.—S. I. Whitfield, Gladstone Works, Watery Lane, Birmingham. Issued March 20, 1895.

No. 20,846. November 3, 1893. Mattresses.—H. W. Walker, 20 Ellin street, Sheffield, and J. Hadfield, Hadfield Street Wire Works, Glossop, Derbyshire. Issued March 20, 1895.

No. 20,910. November 4, 1893. Bedstead Mounts.—W. H. Bagley, Viaduct Works, Aston. Issued March 20, 1895.

Expirations.

The following list of recently expired patents is supplied by Alexander & Davis, patent attorneys, of Washington, D. C. Copies of these patents may be had of the above firm at 15 cents each:

C. H. Goebel—Bedstead fastening, 201,343. W. Fay—Bedstead, wardrobe, 201,337. C. C. Nichols—Chair, rocking, 201,440.

Wierenga & Van Hees, manufacturers of the Sleeper's Guard, at Zeeland, Mich., desire every furniture salesman in the country to handle this article as a side line. They have very neat models of it, and they can be very easily carried.

ROCKFORD RIPPLES.

Secretary Aug. Peterson, of the Central Furniture Company, is pleased with business this spring. His company will get out a new catalogue in the near future, which will contain all of the styles for its fall business.

The Co-operative Furniture Company is now represented in New York by W. H. Hickerson. "Hick," as he is familiarly called, is having great success with the goods, and it is not to be wondered at, as the styles are original and great sellers.

That new catalogue of the Skandia Furniture Company is a very neat and attractive one. It is 5 inches wide by 7 inches long, containing sixty-eight pages, and very convenient for carrying in the pocket, not making a big bungling volume like some catalogues gotten up nowadays.

Secretary Berquist, of the Rockford Desk and Furniture Company, informed a representative of The Furniture Trade Review that his company's business had been very satisfactory this spring. The company has been delayed somewhat with its new catalogue, but it is now ready and is being mailed to the trade.

The Star Furniture Company has rented one of the rooms in the Nelson Hotel, and will exhibit its full line there during July and August. It is the room on the left of the main entrance formerly occupied by the West End Furniture Company. The Star is getting out a great many new and attractive designs to be shown at that time.

The idea of a showroom being situated in the heart of the city is being agitated, and will no doubt be acted upon in the affirmative. Now that Chicago has decided to hold an exposition this city will profit by it a great deal, and no buyer who intends going to that city should forget to come to Rockford.

The Palace Folding Bed Company shows a very handsome china closet in another part of this paper. This company is constantly adding to its already large line, and is hustling for trade. Geo. H. Freeman, who is representing the Palace in New York and vicinity, has had a very nice business this spring; as has also its other Eastern representative, E. G. Gyger.

Work was to have been resumed on the 18th ult. in the Forest City Furniture Company's factory, the largest in the city, in which a strike was inaugurated a week before, the 200 employees walking out. The men refused to stand a cut to eight hours' work a day with pay for the eight, demanding pay for ten. The company and strikers had reached an amicable agreement, the men working ten hours and receiving pay for ten, but when the time came refused to return to work because the company would not employ the leaders of the strike with the others.

J. F. G.

ST. LOUIS SAYINGS.

The H. Martini House Furnishing Company was incorporated March 1 with a full paid capital stock of $30,000, divided into 300 shares of the par value of $100. The shareholders are Henry Martini, Adolph Herthel and H. J. Talbot. The company will succeed Henry Martini, 1121 Olive street.

The Furniture Board of Trade held its regular monthly meeting on the 11th ult. and listened to an address on the financial problems of the present day by I. H. Lionberger. After the address the regular business of the board was disposed of. Two new members, the Anglo-American Varnish Company and the George G. Brunner Company, were admitted to the board. The committee on credits reported very bright prospects for the spring trade. A letter was read from Senator Vest, in which he gave his ideas on monetary matters.

The disappearance of Robert Kennedy, twenty-two years old, a drummer for the J. H. Conrades Chair Factory, was reported to the police on the 13th ult. by H. A. Kennedy, his brother. The missing man left here on February 17, to travel through Southern Illinois and as far as Terre Haute, Ind. The last place he was seen was Pana, Ill., February 25, where he took several orders. Since then nothing has been heard from him. His brother says he acted queerly at Pana and that it is his opinion that he is insane from an injury to his head which he received a year ago by falling from a carriage.

PHILADELPHIA

B. F. Richardson has started in business as a manufacturers' agent at 138 North Eighth street.

J. R. Bunting, bedding and spring bed manufacturer, 219 South Second street, is having erected a three story brick factory, 20x170 feet, at 225 Levant street.

Delany & Co., manufacturers of curled hair, have added to their plant a new six story building, 140x140 feet, and have recently opened a branch office at 225 South Canal street, Chicago, under the charge of J. J. Cleary.

A. P. Watson, who was formerly with Pack & Sons, formed a partnership April 1 with G. Walker Kelley. The firm name will continue to be G. Walker Kelley & Co., and Mr. Watson will represent the company on the road.

Jackson M. Tallman, for many years so prominently identified with the furniture business, will now conduct the popular store of Tallman & Conover, 915 Market street, under his own name, having bought out the interest of his former partner.

It is reported that the assigned stock of Philip Goldberg, which was bought by L. M. Harris, has been conveyed to Goldberg's wife, and that Philip is now conducting the business for her. He says that the creditors will get about 19 cents on the dollar.

Francis T. Quinlan and Charles F. Fisher, engaged in the furniture business under the firm name of Quinlan & Fisher, have made an assignment for the benefit of creditors to William Lockhart. The deed conveys no real estate, and the amount involved is not thought to be extensive.

The furniture store of Joseph Weinmann, 251 South Second street, was entered by means of false keys on March 14 and robbed of 100 yards of satin upholstery coverings, valued at $400. Mr. Weinmann informed the police that he had a suspicion that the robbery was committed by two discharged employees.

NO DISCOUNT ON THIS LINE.

The Hall & Lyon Furniture Company, of Waverly, N. Y., has this spring had difficulty in filling the orders for the famous line of chamber suites it is making this year in plain oak, quartered oak, curly birch and mahogany. At the exposition here last January the company was unusually successful and made many new customers, and in nearly every case this new trade has sent in duplicate orders for chamber suites to such an extent that the factory has been compelled to run overtime.

The goods made by the Hall & Lyon Furniture Company are sold here by S. P. Porter, at 185 and 187 Canal street, and visitors and local dealers who have not seen the line should drop in there and look it over.

It is reported that J. E. Foster, trading as J. E. Foster & Co., 17 Elizabeth street, New York, has sold his stock to John F. Andrews. Mr. Foster is at home sick, and no further particulars could be learned.

"If you knew the price on this table, also on others of our line, it would surprise and interest you." This is what the F. H. Mills Company, of Elmira, N. Y., says in its advertisement in this issue of The Review, and the table referred to is No. 445 quartered oak, polished finish. The company also makes a complete line of fancy cabinet ware, &c., at prices that certainly are a marvel when the quality of the goods is considered. The catalogue contains a full list of the goods made, and can be had upon application.

ALLENTOWN

A fourth story is to be added to the building occupied by the Dorney Furniture Company's retail store at Hamilton and Race streets.

Oscar F. Bernheim has resigned as private secretary to Congressman Erdman, and has entered the office of C. B. Krause & Co., the new furniture firm, as head bookkeeper.

The Yeager Furniture Company, which makes parlor furniture frames, ladies' desks and polished top tables (in oak, walnut, cherry and mahogany), hall and reception chairs, corner and window chairs, Florentine, antique, athletic and Spanish chairs, Sleepy Hollow and Morris chairs, student chairs and rockers, Turkish chairs, three piece suites and odd pieces, has been incorporated. The officers are: President, Wm. F. Yeager; secretary and treasurer, Wm. R. Yeager; superintendent, John H. Goldhammer.

The slickest slide on earth is that known as the "Reliable," made by the Dayton Table Slide Company, of Dayton, Ohio.

A Review representative went over the stock book of Boyd, Harley & Co.'s Wilton cut order department with Geo. C. Boyd, and found their claim to carry in stock ninety different patterns of Wiltons fully substantiated. A new feature for the convenience of their customers in this department is a weekly stock sheet, which will be mailed regularly. The firm's system of keeping up stock assures prompt deliveries, and the only delay is when there is an unusual run on a pattern. The first-class houses who are customers of Boyd, Harley & Co.'s cut Wilton department, and the free use they make of it, show the satisfaction given. These customers are scattered all over the country, and as a rule the deliveries are made by express.

Special Notices.

Advertisements under this heading $1.00 each insertion for twenty words or less, and five cents for each additional word.]

Wanted—An experienced salesman to sell upholstered furniture and novelties in the metropolitan market on salary or commission; position open July 1; none but men thoroughly acquainted with the trade need apply. Address "Upholsterer," care of The Furniture Trade Review.

Wanted—A thoroughly competent designer on parlor and hall furniture; must be a man of ability and wide experience; to the right party a good position with a well-known house is open. Address "Parlor Goods," care of The Furniture Trade Review.

Superintendent—A man of large experience as superintendent in furniture manufacturing desires position with a good house; for the past twelve years superintendent in one of the best houses in the country; can give satisfaction. Address "Experience." care of The Furniture Trade Review.

NATIONAL FURNITURE MANUFACTURERS' ASSOCIATION.
(Organized at Grand Rapids, January 29, 1889.)

President—OTTO STECHHAN, Indianapolis.
Secretary—T. B. LAYCOCK, Indianapolis.
Treasurer—AUGUST HEUER, Chicago.

Vice-Presidents—C. L. GAMER, Chicago
S. C. SMALL, Boston.
N. H. FOSTER, St. Louis.

NEW YORK FURNITURE TRADE ASSOCIATION
62 BOWERY.

Secretary and General Manager—ROBERT P. LYON.

NEW YORK FURNITURE BOARD OF TRADE,
150 CANAL STREET.

President—C. H. MEDICUS.
Vice-President—THEO. J. PALMER.
Secretary—GEO. M. JACQUES.
Treasurer—FRANCIS M. JAEGER.

BOARD OF DIRECTORS.

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G. SCHRENKEISEN, L. FOREMAN FECHTMAN, M. F. SCHRENKEISEN
FRANK RHONER, GEO. D. WAGNER, FRANK A. HALL,
JOHN E. FOSTER, JOHN BARNUTZ.

NEW ENGLAND FURNITURE EXCHANGE,
170 HANOVER STREET, BOSTON.

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Secretary—P. B. FISKE.
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First Vice-Pres.—GEORGE M. BENT
Second Vice-Pres.—E. D. LACOUNT
Treasurer—WM. C. FRENCH.

REPRESENTATIVES IN NEW YORK OF OUT OF TOWN FACTORIES.

Carlson, S. A., & Co.; S. D. O'Mara, 148 Atlantic avenue, Brooklyn.

Chautauqua Desk Company ; S. D. O'Mara, 148 Atlantic avenue, Brooklyn.

Chicago (Ill.) Wood Finishing Company ; L. C. King & Co., 171 Front street.

Elmira Table Co.; S. P. Porter, 185 and 187 Canal street.

Fay, J. A., & Egan Company, Cincinnati; George Place, 120 Broadway.

Fort Plain Furniture Company ; J. W. Chesebro, 191 Canal street.

Hamilton Furniture Company ; S. G. Estabrook, 50 Elizabeth street.

Hetterschied Manufacturing Works, Grand Rapids, Mich.; Wm. S. Cohen, 23 East Ninety-ninth street.

Jamestown Lounge Company ; Theodore C. Kemmerer, 179 Canal street.

Milner & Wolcott Company ; Empire Desk Company, 406 Broadway.

Montgomery (Pa.) Table Works ; W. A. Stokes & Co., 30 Warren street.

New Athens Furniture Company ; J. P. Gaylord, 380 Hudson street.

Oil City Desk and Furniture Manufacturing Company, Oil City, Pa.; R. J. Ehlers, 209 Canal street.

Posselius Brothers Furniture Manufacturing Company ; W. S. Cohen, 23 East Ninety-ninth street.

Rand & Leopold Desk Company ; Fred'k Goll, 175 and 177 Canal street.

Robbins Table Company ; Fawcett Brothers, 380 Hudson street.

Rockford Desk and Furniture Company ; J. P. Gaylord, 380 Hudson street.

Rowlett, O. B., Desk Company, Richmond Ind., Wm. S. Cohen, 23 East Ninety-ninth street.

St. Johns Manufacturing Company, St. Johns, Mich.; Frederick Goll, 175 and 177 Canal street.

Warren Table Works, Warren, Pa.; J. W. Chesebro, 94 to 98 Mott street.

Weissner, Oscar A. E., Brooklyn, N. Y.; W. H. Brockmeyer, 27 Union square.

Williamsport Furniture Company, Williamsport, Pa.; F. West Page, 491 Third street, Brooklyn.

Salesmen's Cards.

CHICKERING, G. A., Heywood Brothers & Co., Baltimore.

GALATIAN, G. H., S. P. Porter, Philadelphia.

HARLEY, JOS. M., F. Mohr & Co., New York.

KEENEY, W. B. { Burrows Brothers & Co., Ltd., / M. Singer, } Somerville, Mass.

LEE, S., A. Cutler & Son, Buffalo, N. Y.

MILLS, JOHN H., Moller & Schumann, Brooklyn, N. Y.

MOTT, ALFRED M., Brooklyn Chair Company, Brooklyn, N. Y.

MYERS, J. G., Sikes Chair Company, Brooklyn, N. Y.

O'MARA, S. D., { Chautauqua Desk Company, / Jamestown Furniture Company, } Brooklyn, N. Y.

RICHARDSON, GEORGE, S. P. Porter, Salem, Mass.

RULISON, H. S., Binghamton Chair Company, New York.

SCHAFER, HENRY, Maher Brothers, Flemington, N. J.

SCHREIBER, JOS., Watsontown Table Company, Brooklyn, N. Y.

SUMMERS, CASE, Langslow. Fowler & Co., Rochester, N. Y.

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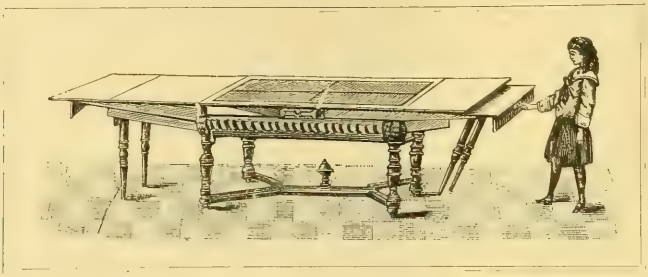
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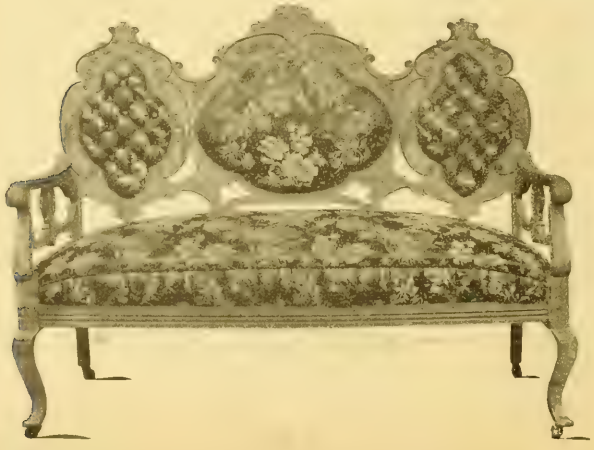
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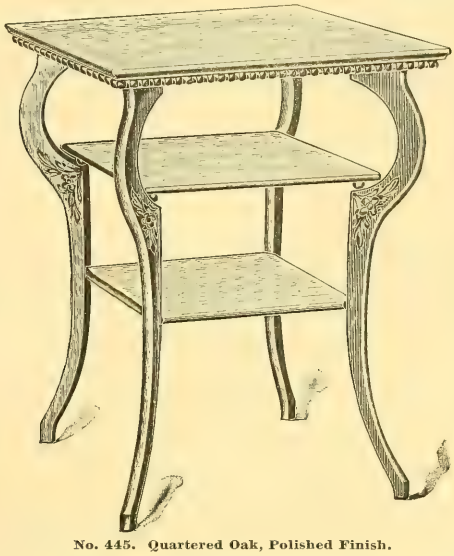
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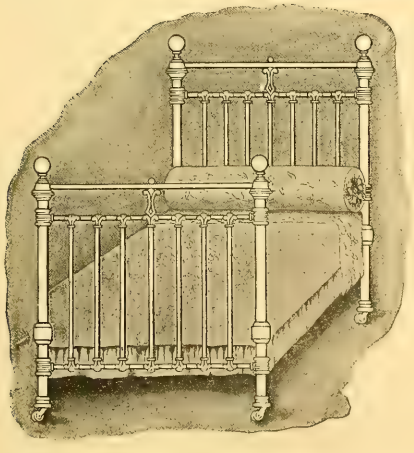
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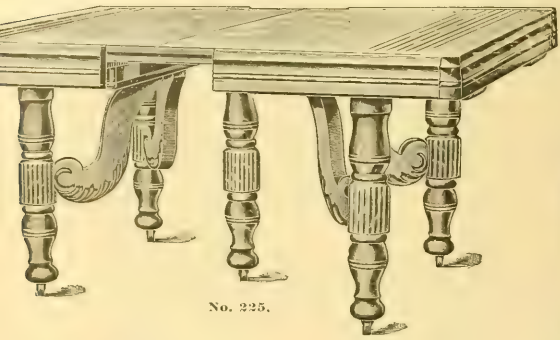
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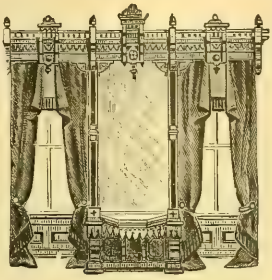
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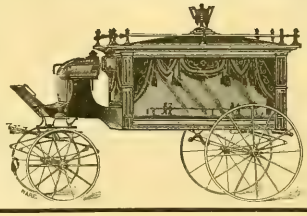
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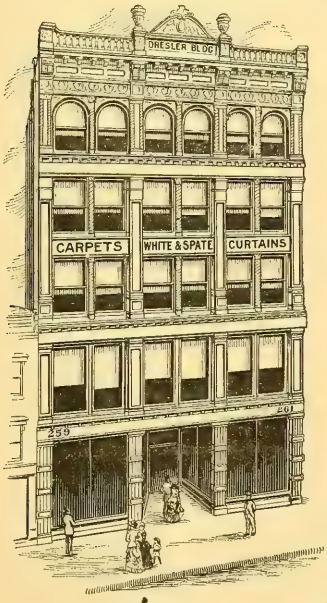
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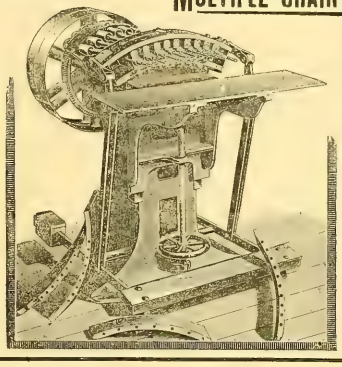
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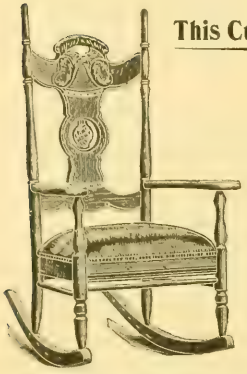
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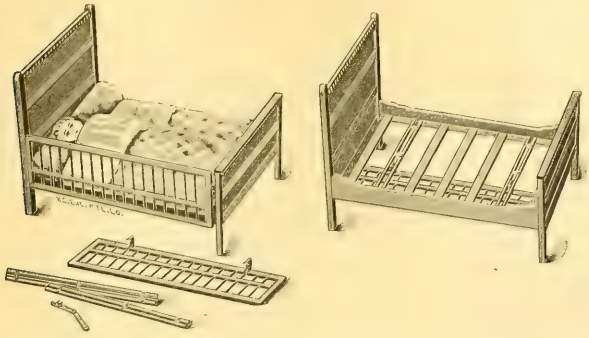
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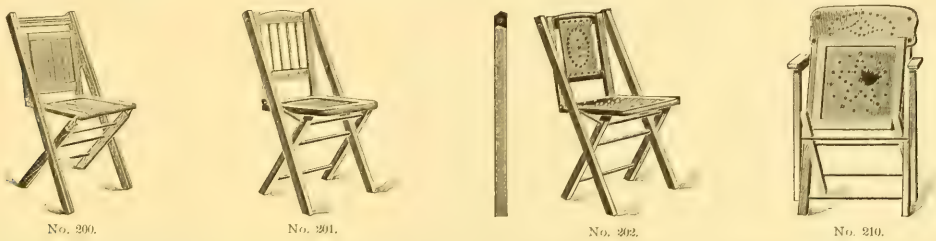
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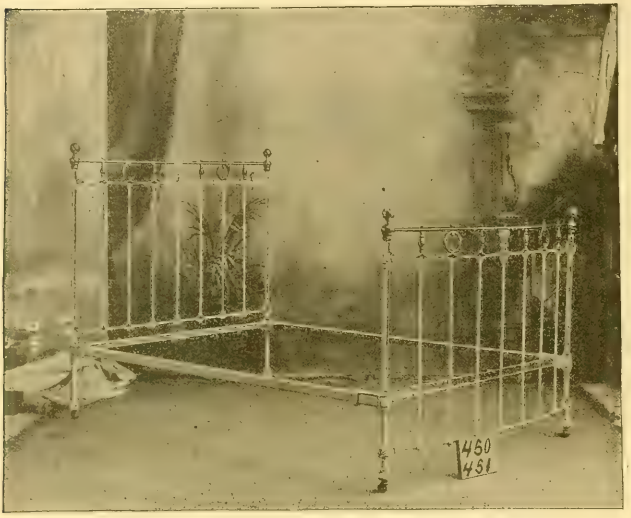
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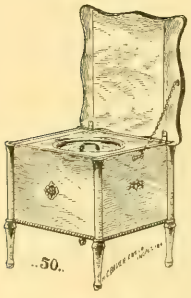
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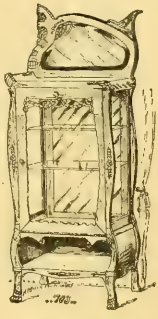


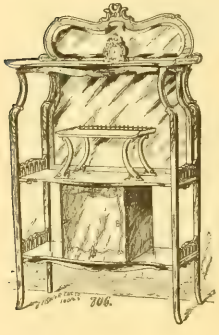
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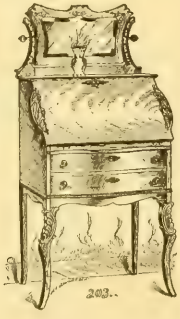
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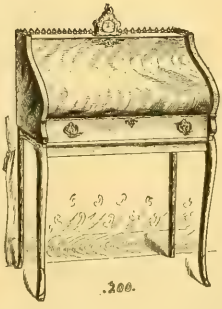
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If you are a live dealer and want the best goods for the *least money,* see out Spring line before placing your orders. We are the largest manufacturers of *Spring Beds* in the State. *High Grade Goods* and *Rock Bottom Prices.* Send for Catalogue and Price List with our *New FOLDING CRIBS and CRADLES* at prices that will astonish you.

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Most Every One

: claims the best goods
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: money. We shall be
: pleased to prove to all
: responsible dealers that
: our two grades,

Sterling Polish and
LIGHTNING CLEANER AND POLISHER,

: are the best and cheap-
: est, by sending FREE
: samples upon applica-
: tion.

In MANUFACTURERS' POLISH

: we have three good grades to choose from,
: and believe we can satisfy you in prices and
: quality. Let us send you FREE samples of
: these three. . . . . .

The Geo. W. Light Mfg. Co.,
712 West Van Buren St., CHICAGO, ILL.

DINING TABLES.

Having equipped our factory with a COMPLETE ELECTRIC LIGHT PLANT, we are now running night and day to enable us to fill orders promptly.

This Solid Oak Centre Table,

POLISHED QUARTERED TOP,

Rubbed and Polished, 22x22,

ONLY $12.00 PER DOZ.

Imitation Mahogany same price. Brass Claw feet only 30 cents extra.



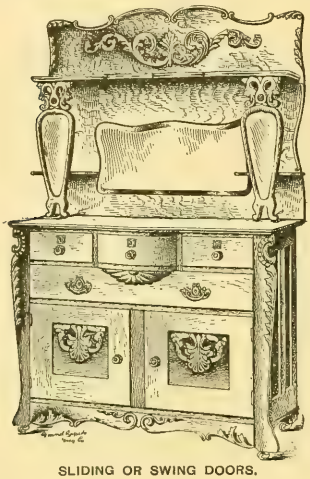
ELMIRA TABLE COMPANY,

ELMIRA, N. Y.

THIS ONE

MAY NOT BE WHAT YOU WANT.

Suites,
Side-
Boards.
Prices
Write.



1895
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Explains.

SLIDING OR SWING DOORS.

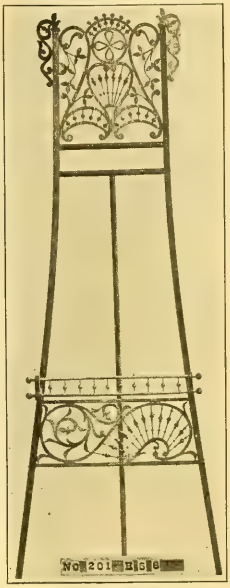
New England Furniture Co.,

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LATTA-LAMB CO.

GOSHEN, INDIANA, U. S. A.,

MANUFACTURERS OF . . .



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•
FIRE SCREENS,
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HAT RACKS,
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MUSIC CABINETS,
•
PARLOR CABINETS,
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SMALL STANDS,
•
ETC.

THE BEST GOODS.
THE LOWEST PRICES.

Write for our new Catalogue; it will interest you.

WE WILL BE AT THE EXPOSITION.

That is true, but we expect a great deal of your trade before we shake hands with you there, for it's a good many days to July 8 next.

Now you know we make

TABLES

OF ALL KINDS,

And we want you to look over those **EXTENSION TABLES** of ours from **50c. to $2.50 per foot.** Then, again, we furnish you **CENTRE TABLES** from **50c. each to $14.00 each.**

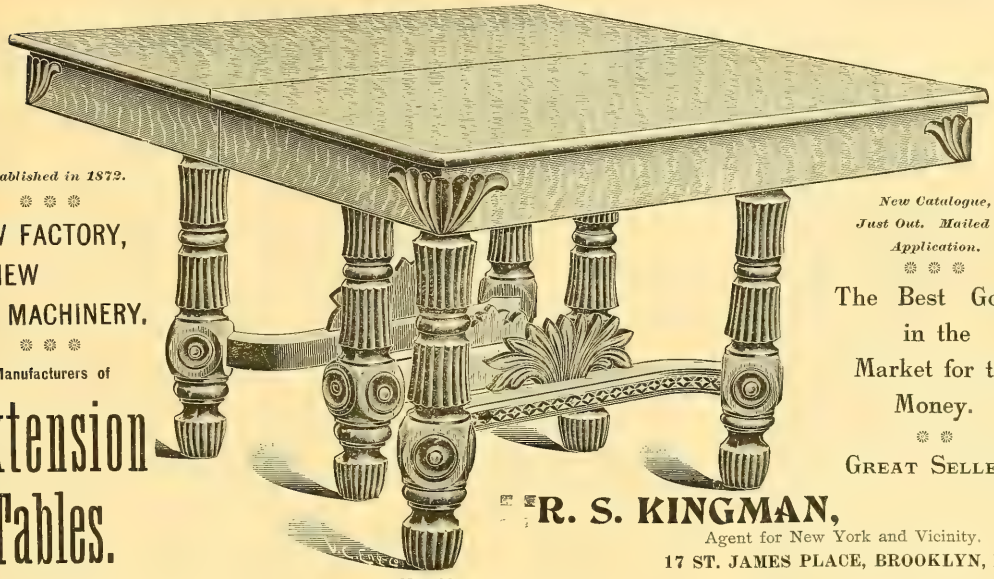
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Montgomery Table Works,

MONTGOMERY,

Lycoming County, Pa.

The Miller Table Company, West Farmington, Ohio.



Established in 1872.

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NEW
MACHINERY.

Manufacturers of

Extension Tables.

New Catalogue, Just Out. Mailed on Application.

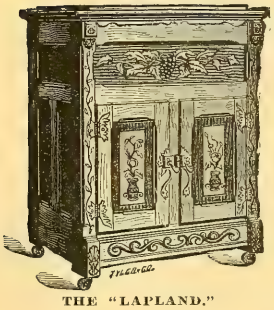
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Ranney Refrigerator Company,



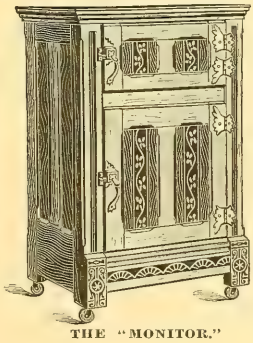
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REFRIGERATORS.

Factories: Greenville, Mich.



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Furniture Co.

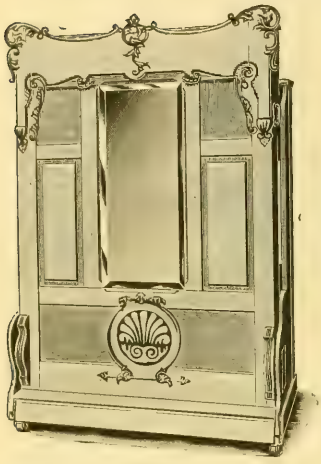
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The best medium priced line in the country.

PRICES FROM $10 TO $50.

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MADE IN . . . .

ANTIQUE OAK, QUARTERED MAHOGANY,
BIRD'S-EYE MAPLE,
CURLY BIRCH, QUARTERED SYCAMORE
AND SOLID MAHOGANY.

Photos to the Trade.

F. T. PLIMPTON, . . 274 . . WABASH AVE., CHICAGO.



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Columbus, Ohio.



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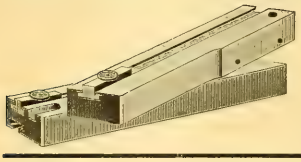
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Charlottetown, P. E. I., Canada.



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THE DAYTON TABLE SLIDE CO., Dayton, Ohio.

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Lounges, Couches, Bed Lounges, Sofa Beds, Turkish Sofas, ... LARGEST AND BEST LINE MADE.

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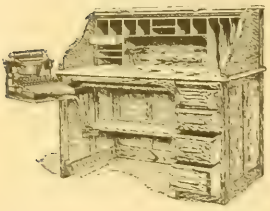
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SOMETHING NEW AND PRACTICAL.

YOUR attention is invited to our raising and lowering device, which does not disturb the desk bed, but leaves it always ready for use, whether the typewriter is in position to be used, or closed in the cabinet underneath, thus giving you a practical combined DESK AND TYPEWRITER CABINET. We also make a full line of Roll Top Office Desks.

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Our New Factory Is the Largest and Best Equipped of the Kind in the United States.

TOW.

Car Lots and less.

PAYNE'S UPHOLSTERING and RUBBING TOWS

Are known and used in almost every Upholstery and Furniture Factory in the country. They are the cleanest and best made on the market.
The RUBBING TOW is specially prepared for "rubbing down" purposes.

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20.	Table, Antique Finish,	$8.50
20A.	(Without corner spindle),	7 20
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IF NOT GET LEFT.

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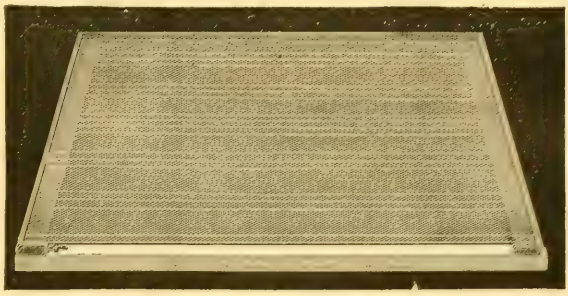
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Please write for Catalogue. *H. J. MONTGOMERY, Manager.*

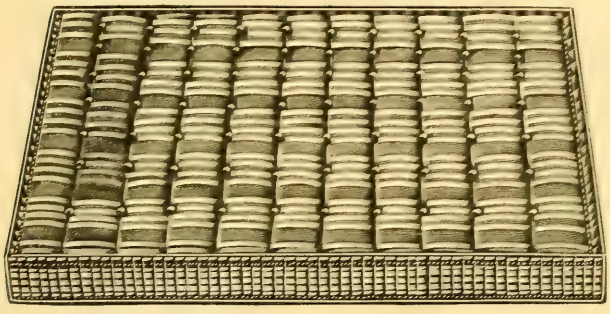
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Plain Oak, Quartered Oak, Curly Birch and Mahogany

WHICH buyers who saw them at the Exposition appreciated. Duplicate orders are already coming in, which indicate they are money makers and sellers.

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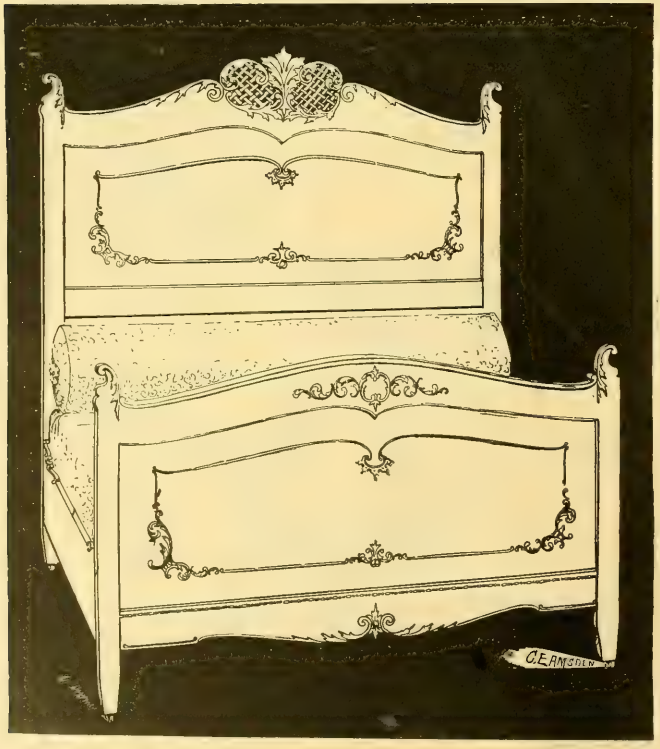
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In addition to the above, various other lines to be seen at my warerooms, **185 & 187 CANAL STREET, NEW YORK.**

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An Iron ... Bedstead

In White and Gold, or Tinted, and Mahogany,

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Every advantage possessed by any Metal Bedstead, and more handsome than any made.

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The Hetterschied Mfg. Works,

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HAS more talking, selling and valuable points than any other. It is the only Refrigerator made where the compartment which holds the provisions, milk, meats, vegetables, &c., can be taken out for

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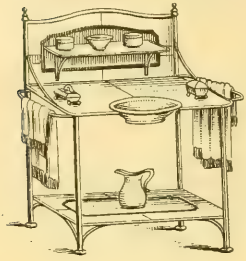
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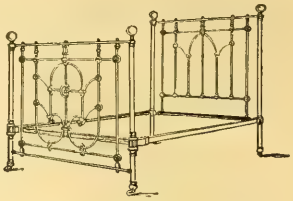
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HOSPITAL IRON AND STEEL FURNITURE,
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Every Furniture, House Furnishing or Crockery and Glass House ought to keep our Superior Metallic Washstands and Bedsteads.

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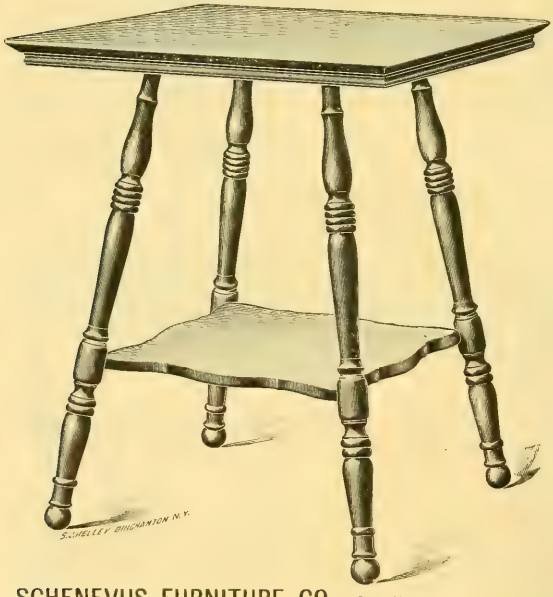


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PRICE TALKS. This Elegant CENTRE TABLE . . . **95 cts.**

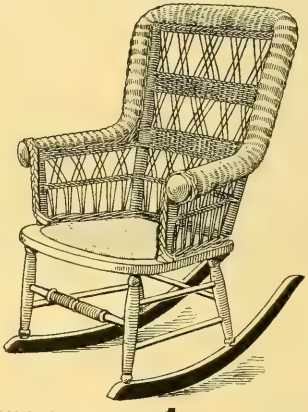
Oak, Imitation Mahogany, Imitation Walnut, same price.

No. 60, size 24 x 24, 95 cts.
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Brass feet 40 cts. extra.



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A NEW SELLER!



FULL ROLL, GENTS' SIZE, **$3.50.**

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NOT ONE, NOR TWO, BUT **THREE** AWARDS GRANTED

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At the World's Columbian Exposition.

Durability, design and **finish** are the points upon which we have achieved our reputation.

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Ask for Tickets via BIG FOUR ROUTE.

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No. 1 Suit. $68.00.

Church, Lodge and Club Furniture.

OPERA CHAIRS.
INVALID CHAIRS.

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Shelbyville Wardrobe Co.,

SHELBYVILLE, IND.



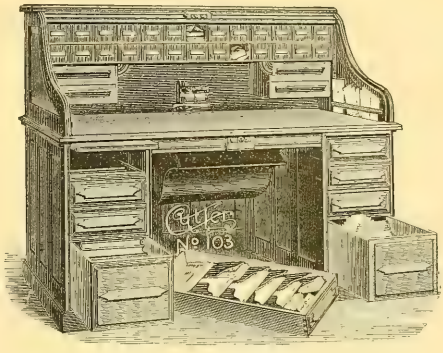
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Lots of new Patterns.

E. J. MORLEY, SELLING AGENT.

No. 39.—Quartered sawed Oak and Birch. Antique. Portable. POLISH FINISH. 7 ft. 10 in. high, 4 ft. 6 in. wide in body; 1 ft. 6 in. deep. 14x48 French Bevel Plate Mirror.



THE FAMOUS Manufactured by

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Finest, Medium and Low Priced Grades and Every Desk as Good as Gold.

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MONARCH POLISH.

Will ship on thirty days' approval, and if not satisfactory to be returned at our expense.

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The Best Cheap and Medium Line of Couches and Lounges in the Market.

SEND FOR CUTS AND PRICES.

O. P. BRIETHUT, Manager.

Goshen Furniture Co.,

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All Goods Castered.

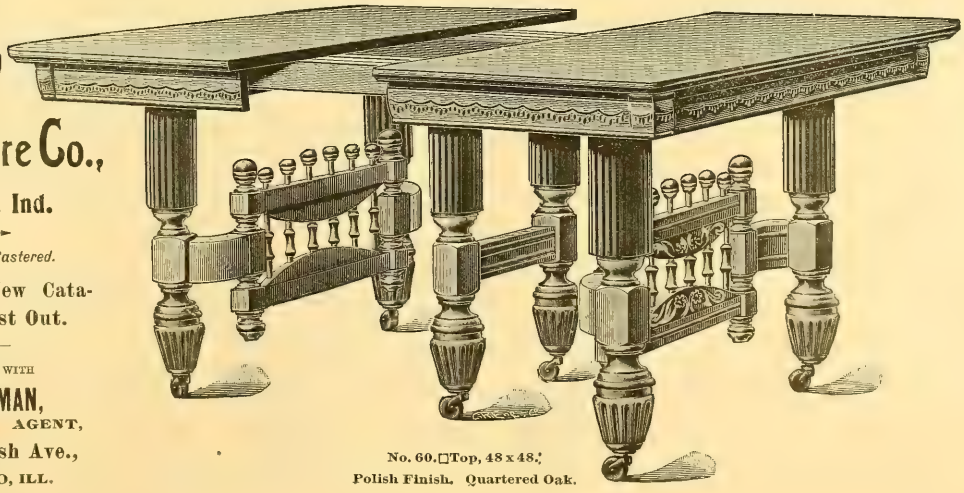
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SAMPLES WITH

L. E. STEINMAN, AGENT,

300 Wabash Ave.,

CHICAGO, ILL.



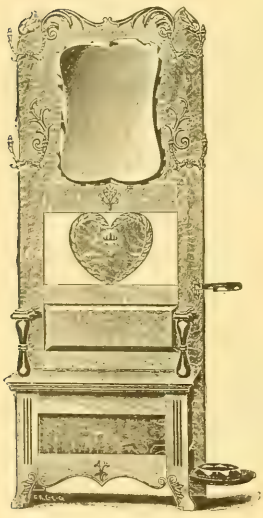
No. 60. □Top, 48 x 48. Polish Finish. Quartered Oak.

NOVELTY MFG. CO.,

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The Best Selling Line

MADE IN

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SIDEBOARDS

AND

COMBINATION DESKS.

Prices right, designs right,
∴ and you will be right
∴ if you will place our
∴ line on your floor. . . .

TRY THEM. . .

GREAT SELLERS.

EVERYTHING IN ITS SEASON.

THIS IS THE SEASON WHEN YOU WANT to put in a stock of

Splint and Cane ... Chairs ...

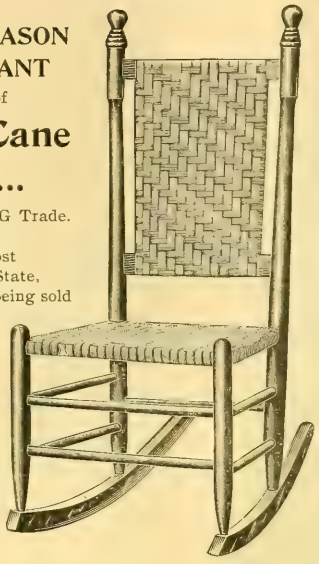
for SPRING Trade.

We have the largest and most complete line in the State, and they are being sold

AT PRICES TO SUIT THE TIMES.

Write for our Catalogue and then take time to look it over.

Our New York Agent is
W. H. HOSFORD,
116 W. 71st STREET,
NEW YORK.



STAR CHAIR CO.,

BINGHAMTON, N. Y.



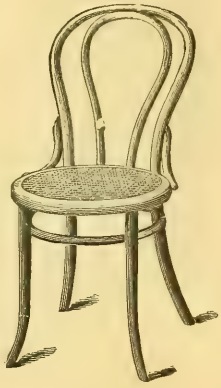
ROBT. J. EHLERS,

FURNITURE MANUFACTURERS' AGENT,

SHOWROOMS:

209 Canal Street,

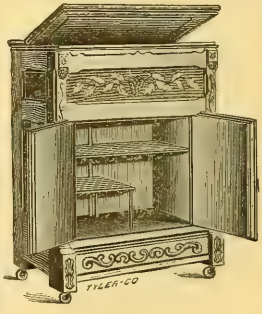
. . . New York,



FULL LINE OF

Vienna Chairs

. . . AND . . .



Refrigerators

IN STOCK FOR IMMEDIATE DELIVERY.

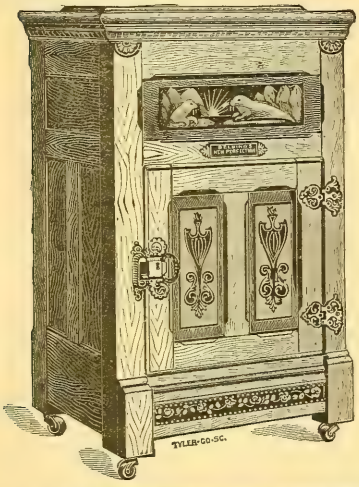
SEND FOR CATALOGUE.

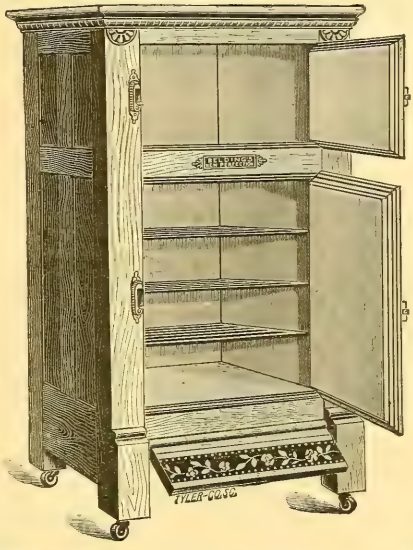
Belding Manufacturing Company.

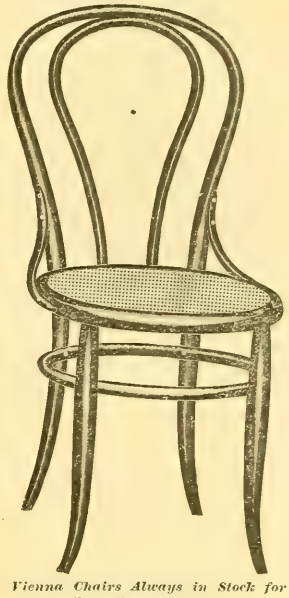
REFRIGERATORS.

Points of Excellence Over Others.

NEW AUTOMATIC COLD AIR DAMPER.
NEW DRIP CUP. PATENT ADJUSTABLE LOCKS.
SWING BASE BOARD. SOLID METAL ICE RACK.







Vienna Chairs Always in Stock for Immediate Delivery.

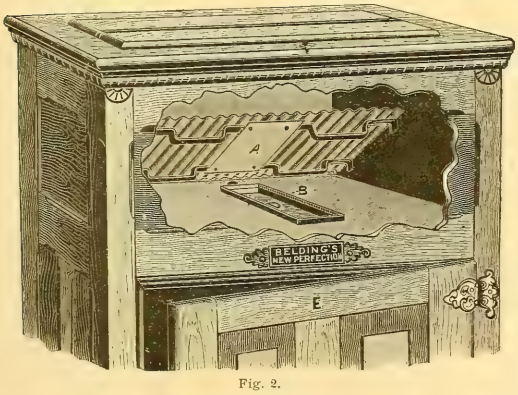


Fig. 2.
Patent Applied For.



IT SAVES ICE.

—OUR NEW—

Automatic Cold Air Damper Attachment.

This cut shows a section of our Refrigerator with the New Automatic Cold Air Damper closed.

A—Represents Metal Ice Rack.

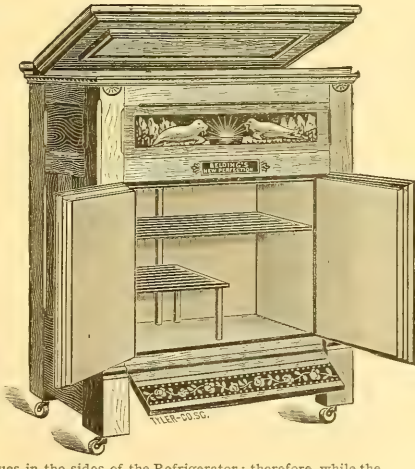
B—Bottom of Ice Compartment.

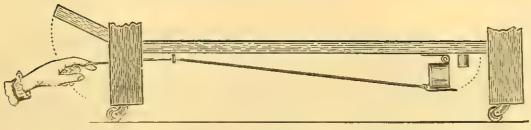
D—The ***New Automatic Cold Air Damper.***

E—Door of Provision Chamber.

When the door of the Provision Chamber is opened (as in Fig. 2), the Cold Air Damper *immediately* closes the opening through which the cold air drops, thereby *instantly stopping the circulation* in the Refrigerator. Then, as the cold air in the Ice Compartment *cannot escape*, it is impossible for warm air to enter it through the flues in the sides of the Refrigerator; therefore, while the door of the Provision Chamber is open *no ice is wasted, no cold air escapes* and *no warm air enters* the Ice Compartment or *comes in contact with the ice.*

Thus it is clearly shown that this improvement is a *practical* one and makes our Refrigerators *consume less ice* than any that are now on the market.





OUR NEW DRIP CUP.

Our new Drip Cup Attachment that will be put upon all Household Refrigerators is the best of its kind, simple, easy to operate and cannot get out of order. To empty the cup you merely raise the front base board, pull the rod attached to Cup, this inverts the Cup and discharges the waste, let go of rod and Cup returns to proper position.

All our Refrigerators are Hardwood, Antique Finish, and have Solid Bronze Trimmings.

FACTORIES: BELDING, MICH.

OFFICES AND WAREHOUSES:

CHICAGO, 225 FIFTH AVE. PHILADELPHIA, 249 SOUTH SECOND ST. NEW YORK, 260 CANAL ST. BOSTON, 90 CANAL ST.

FORT WAYNE FURNITURE CO.,



No. 455.

MANUFACTURERS OF

Brunswick Folding Beds

AND

WOOD MANTELS.

WRITE FOR CATALOGUE AND PRICE LIST.

FORT WAYNE, IND.



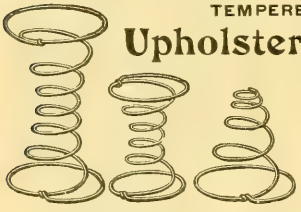
No. 115.—COMBINATION BED.

THE MILLER WIRE SPRING CO.,

MANUFACTURERS OF

TEMPERED JAPANNED

Upholsterers' Springs



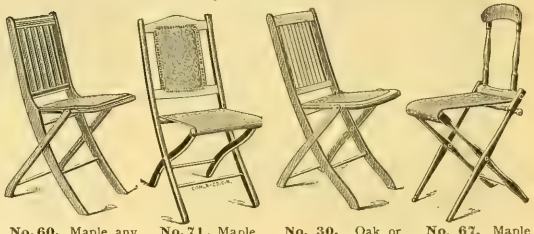
In great variety for

FURNITURE,
BEDS,
CAR SEATS,
CHAIRS,
ETC., ETC.

Send for descriptive list and prices. Regular sizes, both plain and knotted kept in stock. Special sizes made to order at short notice.

Factory and Office, BRIDGEPORT, CONN.

Please write for Prices on large lots.



No. 60. Maple, any finish. Perforated or slat seat. Not injured by exposure.

No. 71. Maple, any finish. Carpet seat and back, Body Brussels. Weight, 70 lbs. per dozen.

No. 30. Oak or Maple. Perforated seats, furnished in sections for seating halls, or singly.

No. 67. Maple Elm, Rosewood or Ebony, polished. The Undertaker's Favorite. Weight, 60 lbs. per dozen.

Write for Catalogue and Prices. } **The Buckeye Folding Chair Co.** WARREN, OHIO. } We pay freight everywhere.

EARL-STORMS CO.,

MANUFACTURERS OF THE

COMBINATION STEP LADDER AND CHAIR.





A novelty that sells readily at all seasons. Write for prices, mentioning this paper.

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FURNITURE, LOUNGE,
BED, CHAIR

The Cleveland Wire Spring Co. Springs.

CLEVELAND, OHIO.

Steel
Tempered,
Japanned,
Coppered
and Tinned.

JOHN WALES CO., *Eastern Agents,*

139 and 141 HIGH ST., BOSTON, MASS.

JACKSON GLASS WORKS,

JACKSON, MICHIGAN,

..MANUFACTURERS OF..

FRENCH • MIRROR • PLATES,

And Framed Mirrors of Every Description.

Best Quality of Plates at very Lowest Prices.
Permanent Brilliant and Durable Silvering Guaranteed.
Factory Orders Solicited.
All Orders Promptly Filled.
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PHOTOGRAPH PORTFOLIOS and PORTFOLIO BAGS

FOR THE USE OF

FURNITURE TRAVELING SALESMEN.



Any kind, style or quality made to order within two days. Also, wholesale manufacturer of Trunks and Traveling Bags, Trunk and Shawl Straps. Any desired article in the line made to order. Sample Trunks, Satchels and PORTFOLIOS neatly repaired at reasonable rates.

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Office and Salesroom: 188 GRAND ST., NEW YORK. Upstairs; two flights.

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Hamilton Furniture Company,
Passyunk Avenue and 23d Street,
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FULL line of new goods, consisting of . .
Mahogany and Curly Birch
BEDROOM SUITES, WARDROBES,
CHIFFONIERS and LADIES' DESKS.
DO NOT FAIL TO SEE THEM.

GOOD PROFITS WITHOUT USE .... OF CAPITAL.

EVERY RETAIL FURNITURE DEALER OUGHT TO
Sell Carpets.

If he has not the inclination or capital to carry stock he can *Do a Successful Carpet Business* by investing from ten dollars upward in a line of samples.

THE SCHEME.

We sell you samples 1½ yards in length, with borders to match, of the **Choicest Patterns of All Grades of Carpets. You Can Sell Carpets** from these samples and forward the order to us, stating the size of the room. We **Will Cut the Quantity Desired** and ship to you by freight or express, charging you

ONLY A SLIGHT ADVANCE OVER THE WHOLESALE PRICE.

If you desire, you can send us a diagram of the room, and we will sew and make the carpet ready for laying, and will sell you just the number of yards of lining required.

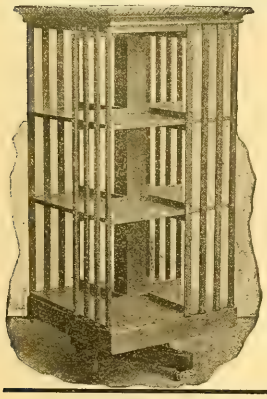
FINE GOODS.

Dealers who carry a stock of carpets can increase their business in the finer grades by carrying samples of our

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JOBBERS OF . . . . . 1122 Market Street,
Carpetings, Rugs, Mattings,
Oil Cloth, Linoleum, Etc. PHILADELPHIA, PA.



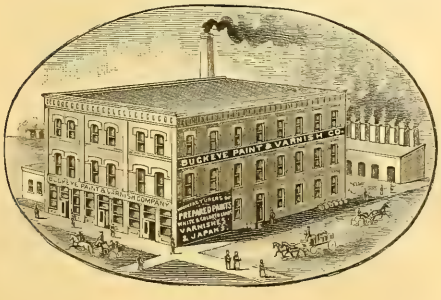
OUR LINE.

Combined Table-Desks,
Hanging Mirrors,
Hat and Coat Racks,
Store Stools.

Revolving Bookcases.
(Originators and Sole Manufacturers.)

The John Danner Mfg. Co., CANTON, OHIO.

THE BUCKEYE PAINT AND VARNISH CO.

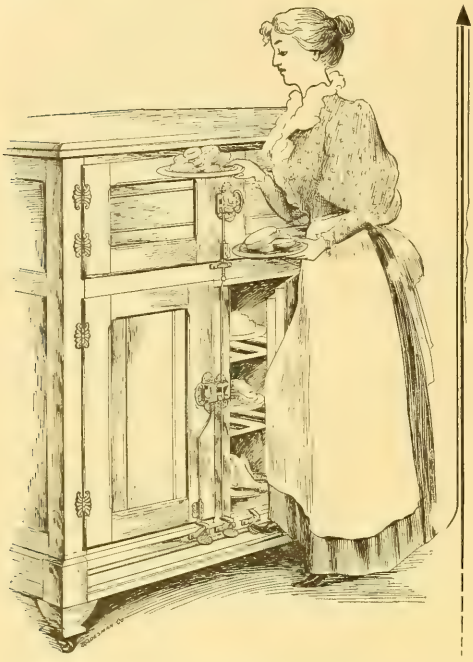


MANUFACTURERS OF
FURNITURE VARNISHES,

Polish, Paste AND Liquid, Wood Fillers,
Surfacers, Shellacs, Japans, &c.

Office and Factory: FIFTEENTH and LUCAS STREETS, TOLEDO, OHIO.

MEN BUY REFRIGERATORS



But Women Have to Use Them.

And any device that lightens their labor and removes the necessity of setting down the contents of one hand in order to **OPEN** the door of the refrigerator will meet with the hearty approval of women.

Manufacturers of refrigerators should add to the popularity of their goods by using, and customers in buying should demand

Tower's Unlocking and Opening Device for Doors.

A women can **unlock** and **open** any door by simply placing her foot on the front lever (see cut). The added cost of the refrigerator is trifling compared with its convenience

Castings are **removable** for crating and shipping. The device is reasonable in price, strong, durable and not liable to get out of order. Made in solid brass and malleable iron, copper plated. Send for information and prices to

GRAND RAPIDS BRASS CO.,
EXCLUSIVE MANUFACTURERS,
156-166 Court St., Grand Rapids, Mich., U. S. A.

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TRUNKS, . .
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Sample Trunks
and Sample Cases.

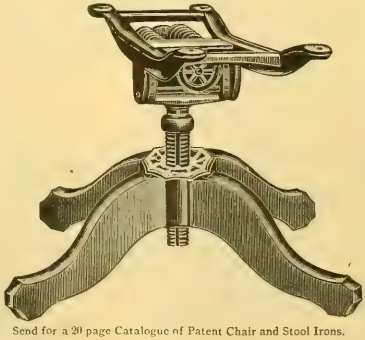
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We make Sample Cases of any description to order on short notice.

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48 & 50 Canal Street,
GRAND RAPIDS,
Mich.

Bolen's Improved Steel Pivot Chair Irons.



Send for a 20 page Catalogue of Patent Chair and Stool Irons.

The improvement in office chairs illustrated herewith consists in constructing the screw so that the chair may revolve freely without raising or lowering its height. The purchaser may set the chair at any desired height by lifting the wheel (which rests on top of hub or base) and turning it to the right or left. When the required height is secured, by dropping the wheel the screw will be automatically locked against rotation, while the chair itself will revolve freely and easily on the steel pivot which descends into the screw.

GILSON MFG. CO.,
Port Washington, Wis.

We Lead,
All Others
Follow.

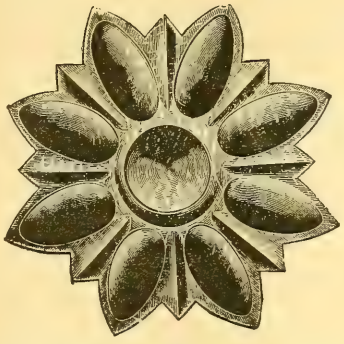
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Successors to the McGRAW MFG. CO.,

MANUFACTURERS OF ALL KINDS OF

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Wood Furniture Ornaments,



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ROPED AND TWIST BALUSTERS,
NEWEL POSTS, DRAWER PULLS,
TABLE LEGS, PANELS.
CORNER BLOCKS, Etc.

We constantly employ our own Designers, and can furnish or work from Designs.

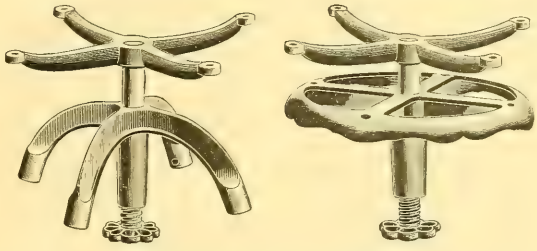
WRITE FOR OUR 1895 CATALOGUE.

Office Chair and Stool Irons,

Child's Table Chair Locks and Hinges,

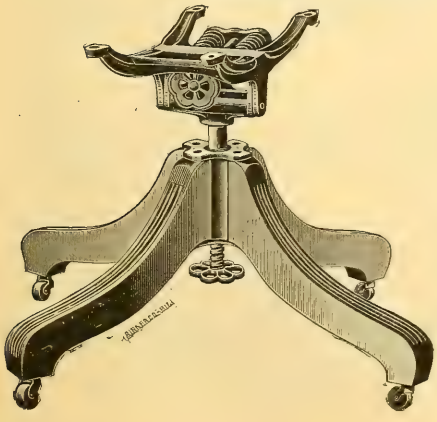
Piano and Store Stool Irons,

.... &c., &c., &c. ....



ADJUSTABLE STOOL IRONS.

MANUFACTURED BY THE



Western Malleable and Grey Iron Manufacturing Co.,

PORT WASHINGTON, WIS.



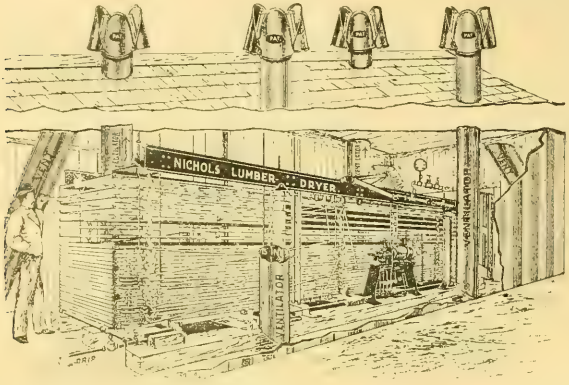
STYLE G—ADJUSTABLE.
Chair seat adjusted to desired height by turning hand wheel on threaded sleeve underneath the hub. Sleeve is automatically locked, preventing it from turning or running down when seat is revolved.

THE NICHOLS LUMBER AND NEW PORTABLE VENEER DRYERS

Admit of No Argument, as each Machine is Sold under a Guarantee.

ENTIRELY NEW SYSTEM OF VENTILATION. AVOIDS CASE HARDENING, WARPING OR INJURY OF ANY KIND.

COST LESS IN RATIO TO THEIR CAPACITY. Will save **at least 20 PER CENT.** over other methods, and **THOROUGHLY** dry stock in **ONE-QUARTER** the time.



METHOD.

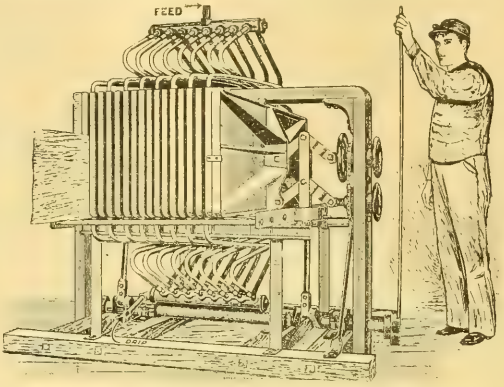
SINGLE layers of boards are placed between the platens and a **DIRECT APPLICATION** of moist heat, of any desired degree, regardless of boiler pressure, is applied to **BOTH SIDES** of **EVERY** board at the **SAME TIME.** We dry in moist heat, drying centre of material first, keeping the outside soft until the inside is thoroughly dried by perfect control of ventilation, circulation and **condensation.**

Require less than 15 pounds pressure.

NEW PORTABLE VENEER DRYER.

No special room required.

They are shipped upon permanent foundation, tested and ready for steam connections, made in various sizes, and adjustable to any thickness.



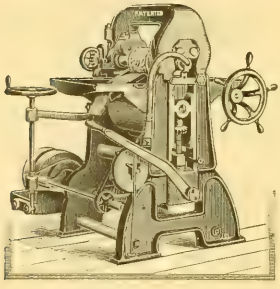
The platens are separated in a sidewise direction simultaneously, and are covered with heavy cold stretched sheet steel, sufficiently thick to retain the heat, making a solid smooth surface.

ALL VENEERS stand edgewise between platens, and during the process of drying the platens are quickly opened and closed by the hand lever several times during the process, thus allowing the moisture to escape and the veneers to shrink freely. **Avoids checking.** Easily operated. All kinds of veneers can be dried in a **FEW** minutes without waste or injury.

For quotations send dimensions of your stock, kinds and amount you wish to **THOROUGHLY** dry daily. Testimonials Furnished.

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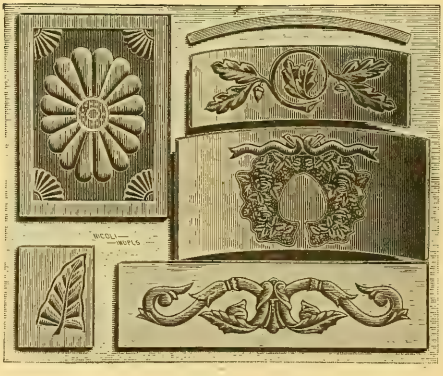
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INDIANAPOLIS, IND.,

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Wood . . . Embossing Machines . and Dies. . . .



WE GUARANTEE THE SUPERIORITY OF OUR MACHINES IN EVERY SINGLE PARTICULAR.



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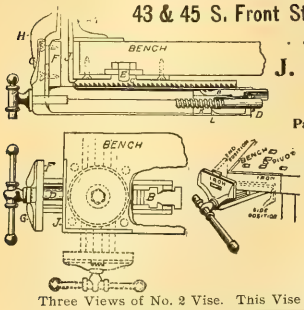
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. . MANUFACTURERS OF . .

J. R. DENISON'S QUICK-ACTING

Pattern and Cabinet Makers'

BENCH AND VISE.



Three Views of No. 2 Vise. This Vise is manufactured in Canada.

Nothing like it on the market!

See February 10 issue this paper for description or write for circular.



REYNOLDS BROTHERS,

Manufacturers of all kinds of

Hand-Cut Files and Rasps.

ALSO RECUT OLD FILES.

183 to 187 North Water Street,

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We sell direct to the factories. Send for prices.

LOCATIONS FOR INDUSTRIES.

The name of the Chicago, Milwaukee and St. Paul Railway has long been identified with practical measures for the general upbuilding of its territory and the promotion of its commerce, hence manufacturers have an assurance that they will find themselves at home on the company's lines.

The Chicago, Milwaukee and St. Paul Railway Company owns and operates 6,154 miles (9,900 kilometres) of railway, exclusive of second track, connecting track or sidings. The eight States traversed by the company—Illinois, Wisconsin, Northern Michigan, Iowa, Missouri, Minnesota, South Dakota and North Dakota—possess, in addition to the advantages of raw material and proximity to markets, that which is the prime factor in the industrial success of a territory—a people who form one live and thriving community of business men, in whose midst it is safe and profitable to settle. Many towns on the line are prepared to treat very favorably with manufacturers who would locate in their vicinity.

Mines of coal, iron, copper, lead and zinc, forests of soft and hard wood, quarries, clays of all kinds, tanbark, flax and other raw materials exist in its territory in addition to the vast agricultural resources.

A number of new factories have been induced to locate—largely through the instrumentality of this company—at towns on its lines. The central position of the States traversed by the Chicago, Milwaukee and St. Paul Railway, makes it possible to command all the markets of the United States. The trend of manufacturing is Westward. Nothing should delay enterprising manufacturers from investigating. Confidential inquiries are treated as such. The information furnished a particular industry is reliable. Address

LUIS JACKSON,

Industrial Commissioner, C., M. and St. P. R'y,

425 Old Colony Building, CHICAGO, ILL.

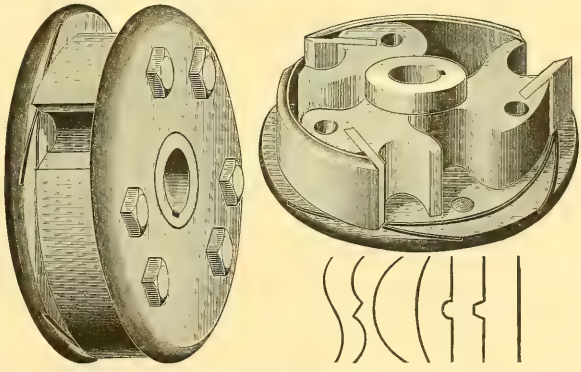
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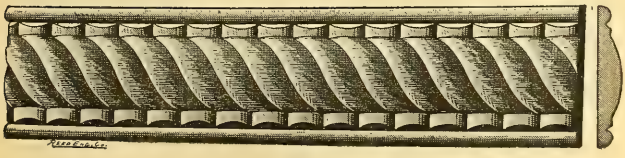
WOOD WORKING MACHINES,

SHAPERS, WOOD LATHES, CARVING MACHINES, SWING SAWS, GLUE JOINTERS, SINGLE and DOUBLE SPINDLE ROUNDERS, BUZZ PLANERS, CARVER CUTTERS, Etc.



OUR NEW COMMON-SENSE CUTTER.





Stop! Look at This!

We make a great number of other patterns as handsome as these. Send for Catalogue. We can do you good. Not Embossed. Not Pressed. Not Burned. Carved. Smooth and perfect.

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AMERICAN OTTOMAN AND HASSOCK CO.

W. B. SHAW, Manager.

ESTABLISHED 1872.

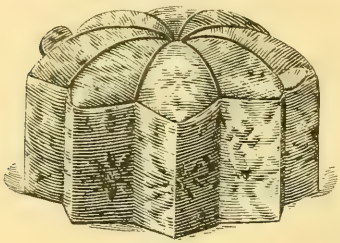
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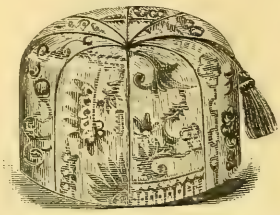
Hassocks, Box Ottomans and Blacking Cases.

IMPERIAL HASSOCK.—No. 24.



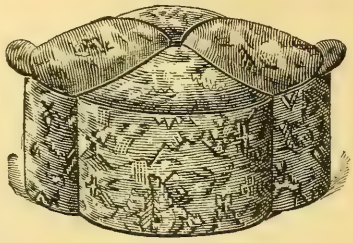
Patent applied for.

TURKISH HASSOCK.—No. 13-a.



CATALOGUE AND PRICE LIST ON APPLICATION.

ROYAL HASSOCK.—No. 18.



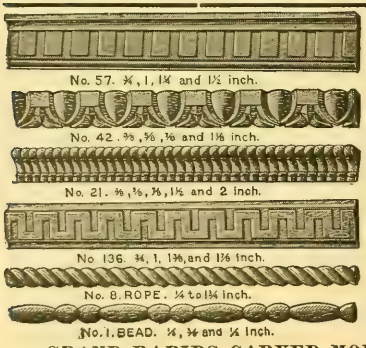
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Catalogue on application.

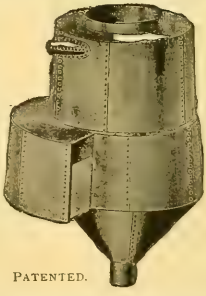
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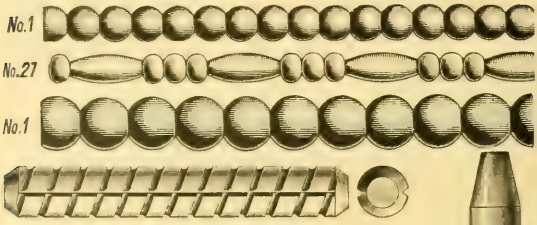
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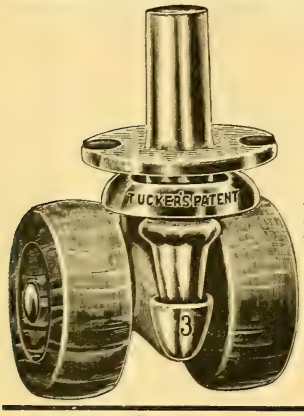
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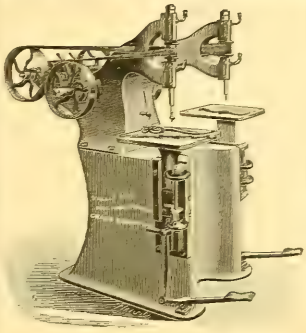
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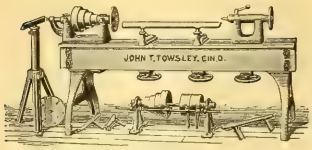
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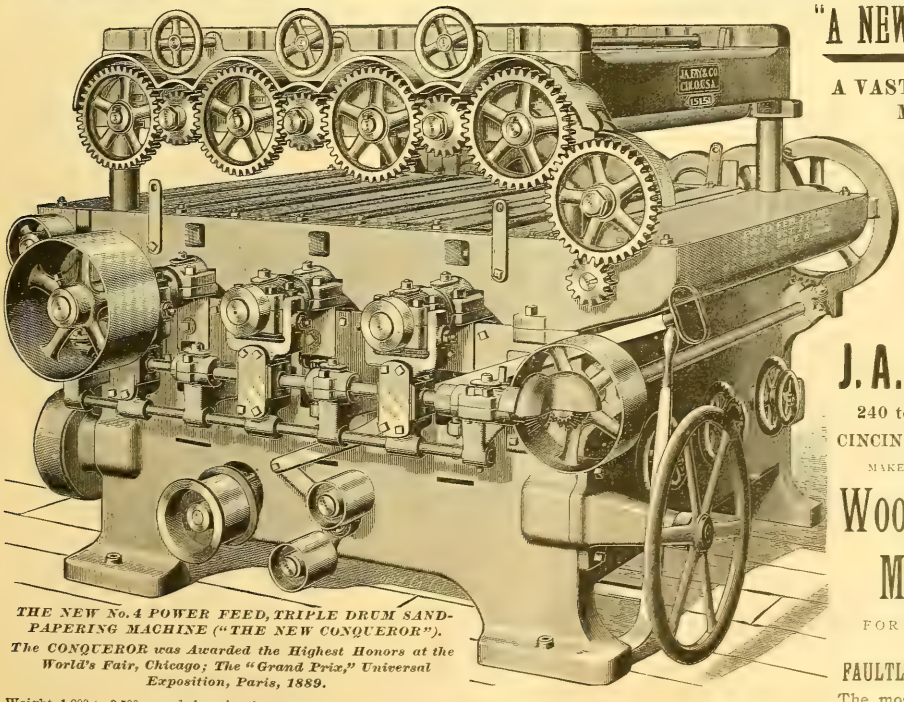
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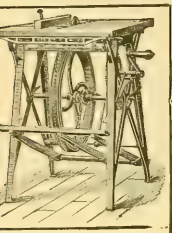
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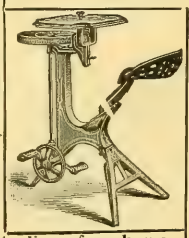
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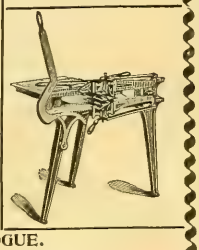
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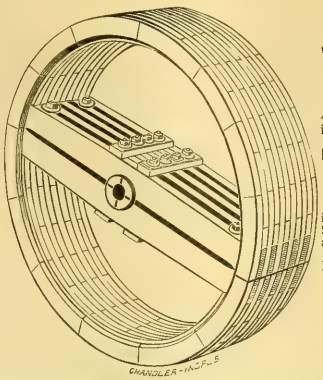


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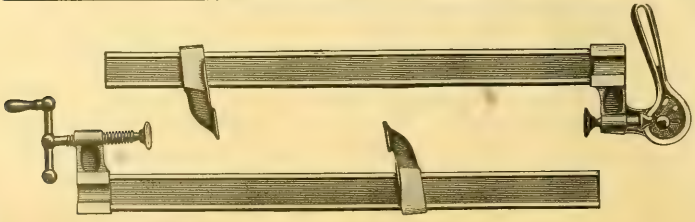
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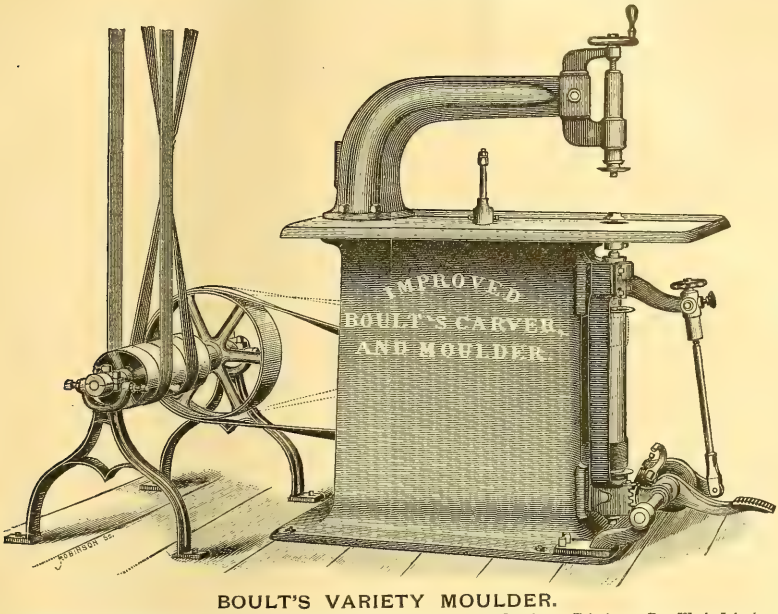
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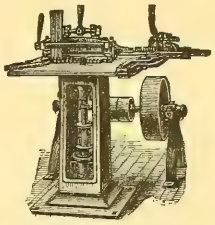
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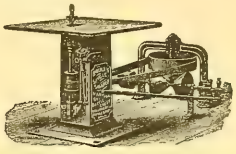
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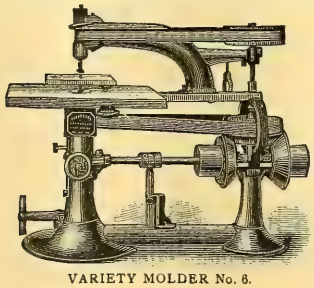
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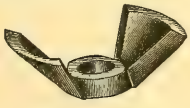
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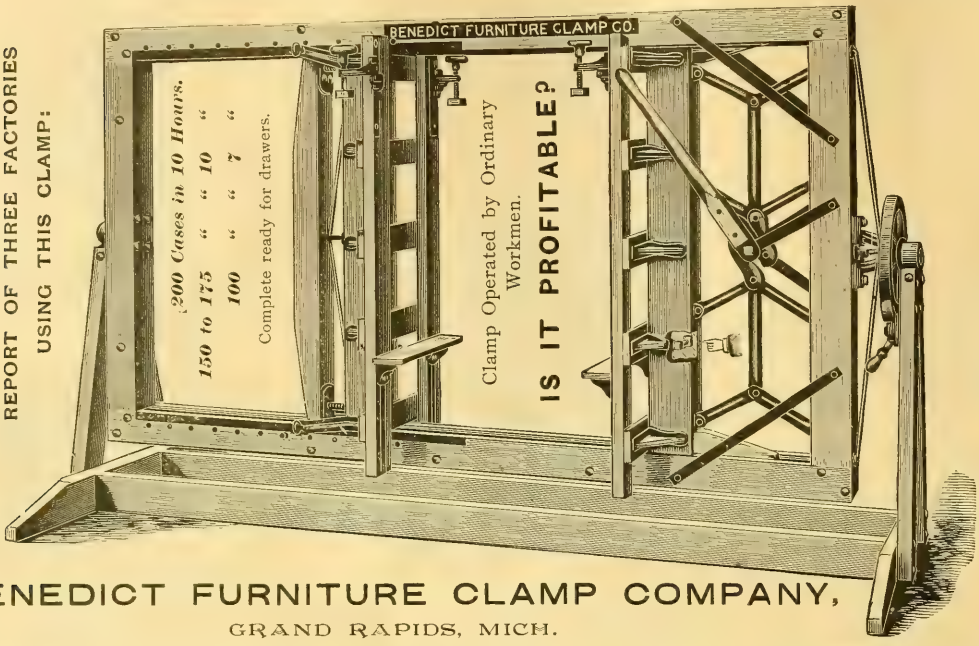
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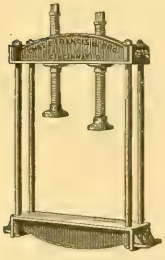
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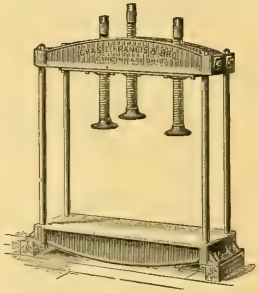
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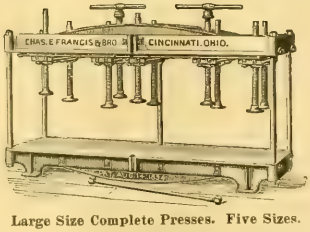
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38 and 44 inch Sectional Presses.

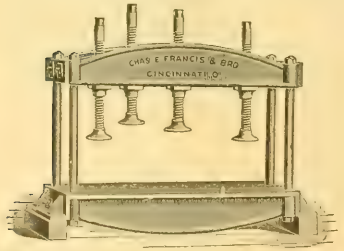
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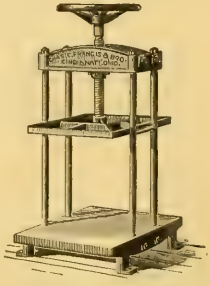


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We manufacture the largest variety of Veneer Presses in the country. We carry them in stock and can make prompt shipments.

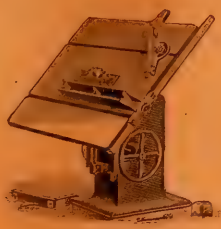
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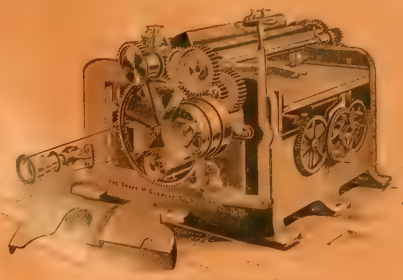
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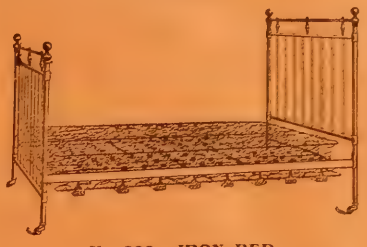
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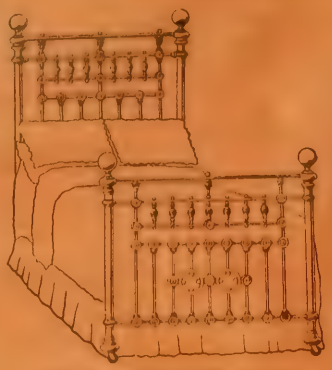
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INTERIOR DECORATOR.

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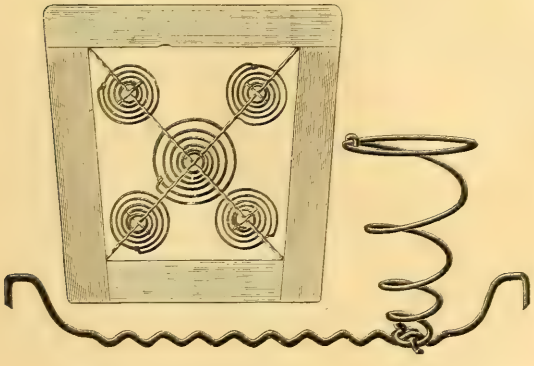
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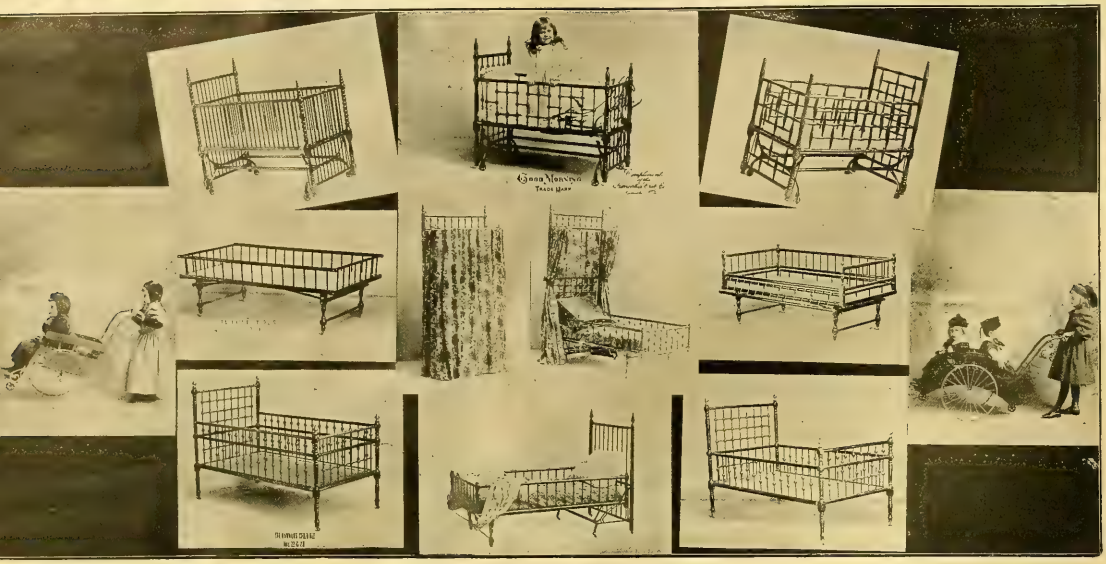
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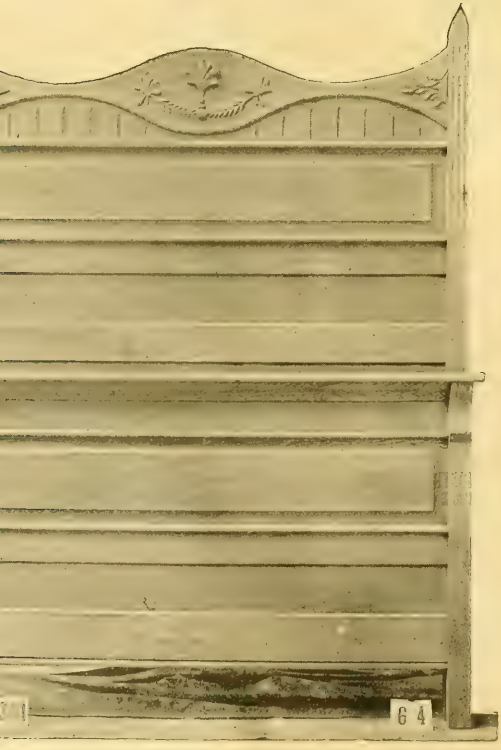
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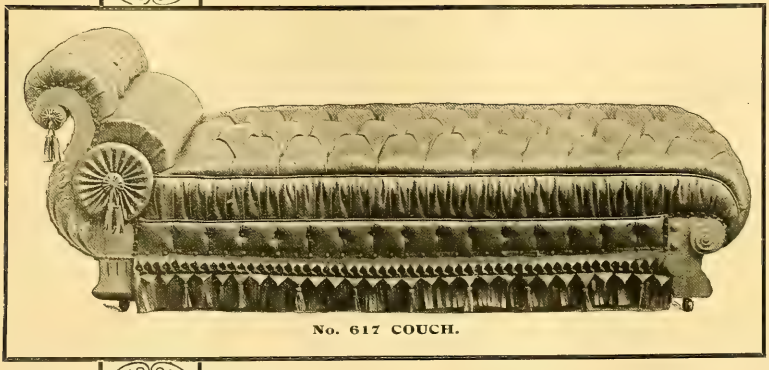
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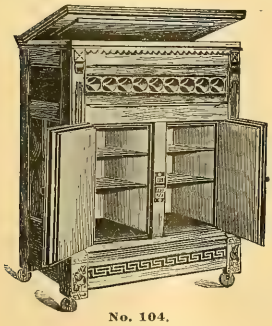
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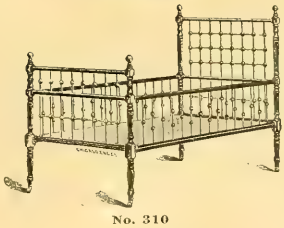
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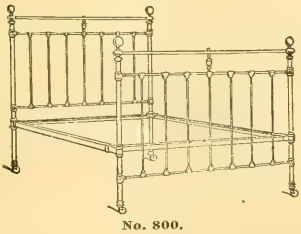
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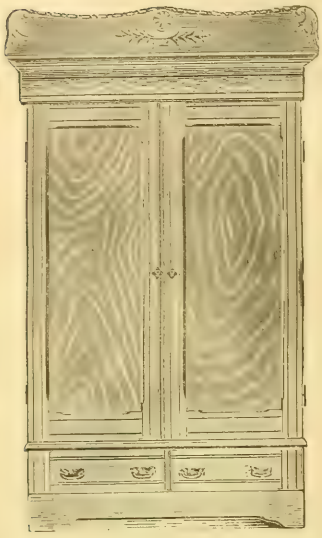
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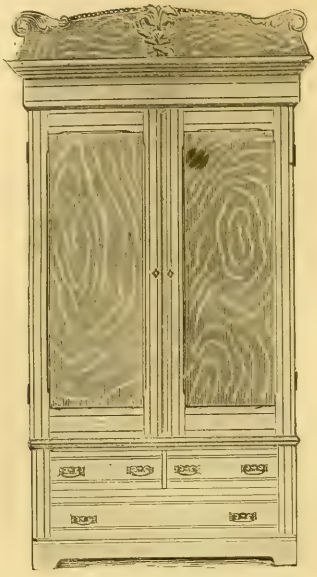
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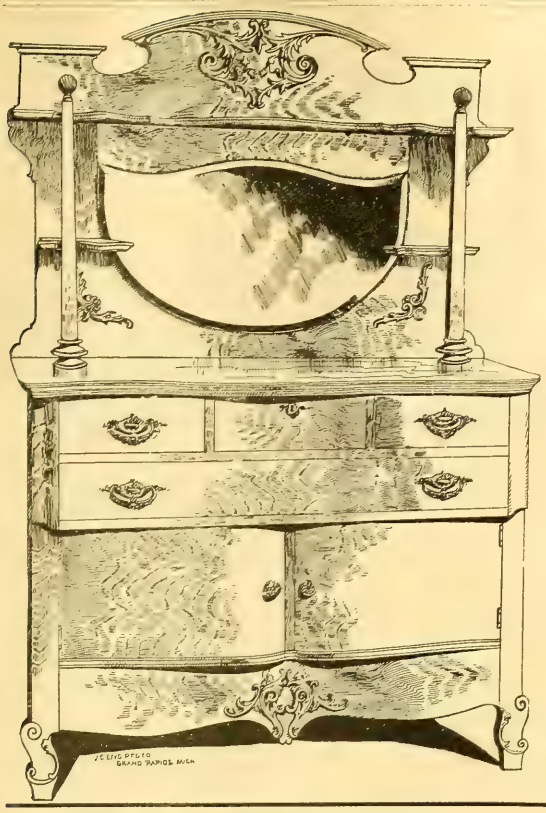
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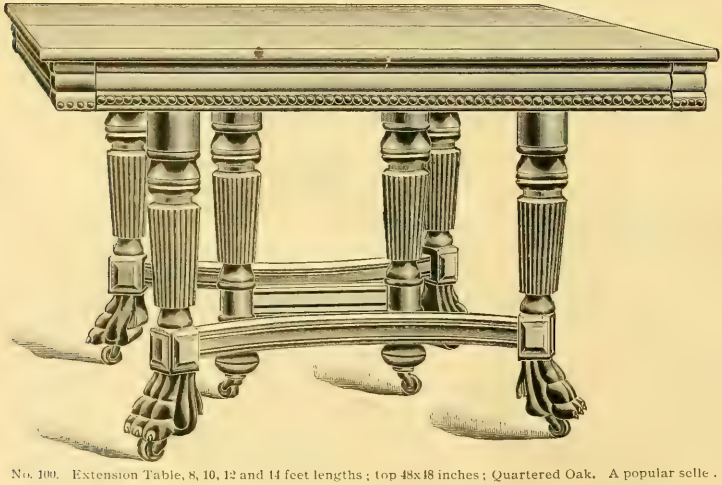
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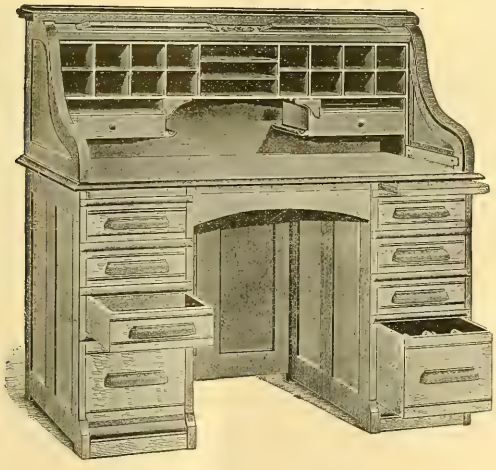
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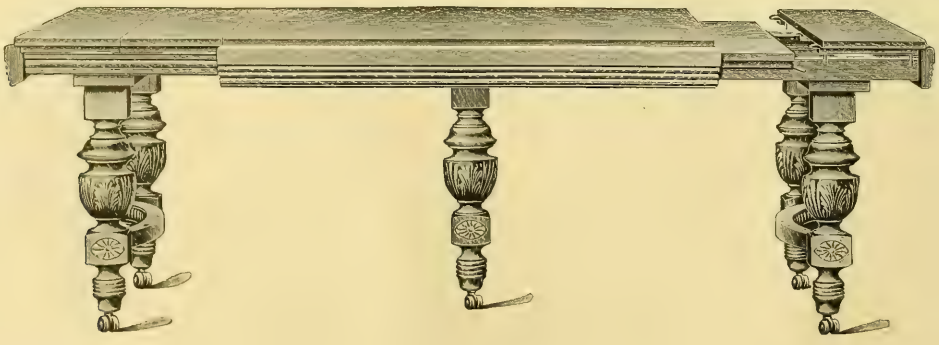
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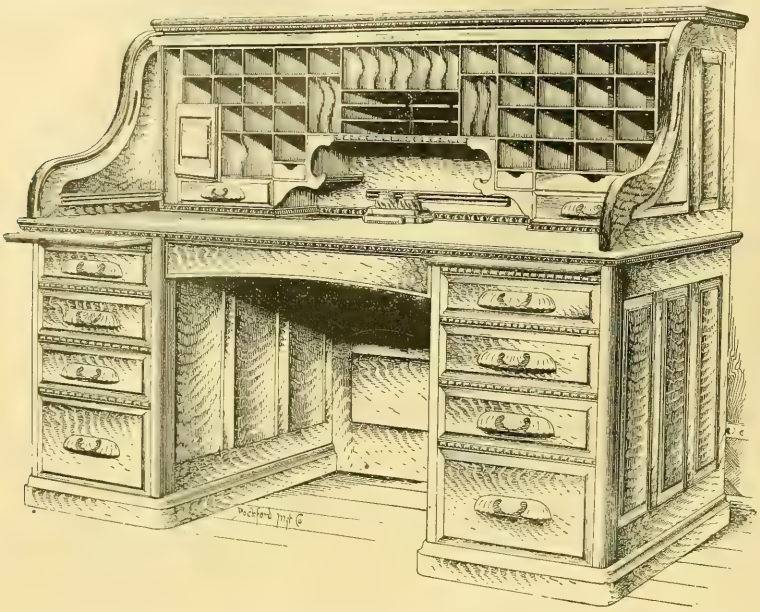
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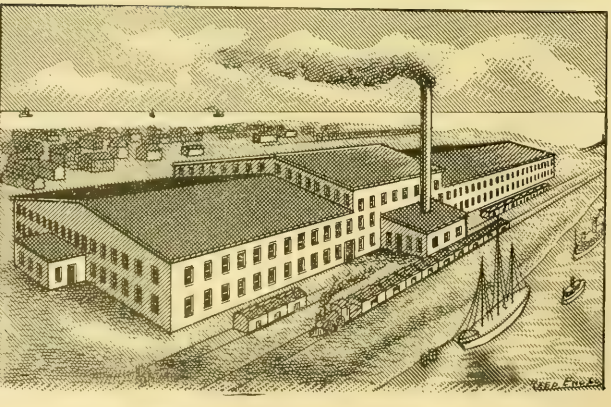
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. . . *FRENCH MIRROR PLATES,*

OFFICE AND WORKS:

GRAND HAVEN, MICH.



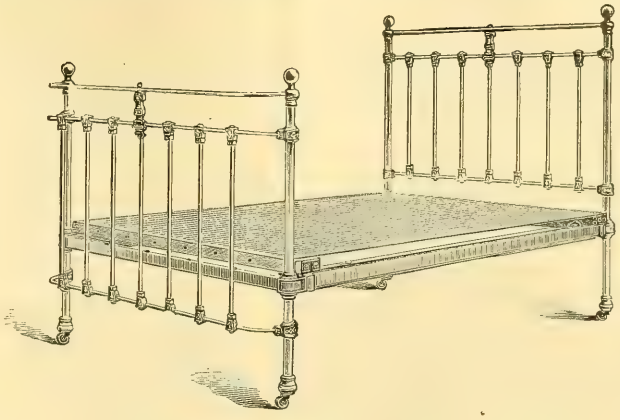
The quality of our Plates and perfection of our silvering are approved by Furniture Manufacturers.

Our immense production and unparalleled facilities enable us to execute all orders promptly. We guarantee satisfaction and solicit trial order.

Pattern Work a specialty. Price List with our OWN discount upon application.

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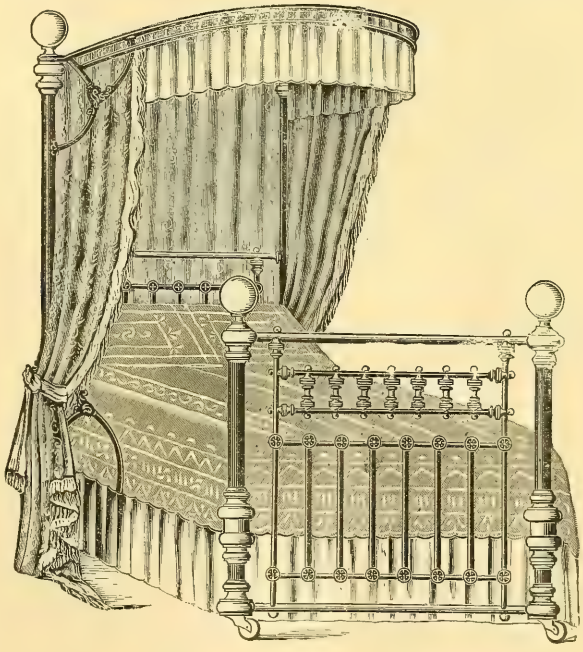
CHAS. S. BOLL, - Pres.
JNO. W. BOLL, - Treas.
WM. A. BOLL, - Sec'y.



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INCORPORATED 1893.
CAPITAL, - $100,000.00.

BRASS AND ENAMELED BEDSTEADS.

WE MAKE
THE LARGEST LINE
OF
BRASS AND ENAMELED
BEDSTEADS
AND BEDDING
IN THE UNITED STATES.



A 140 PAGE
DESCRIPTIVE
CATALOGUE
WITH
PRICE LIST AND
DISCOUNTS
SENT ON APPLICATION.

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OFFICE AND WORKS:
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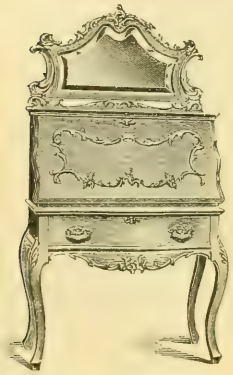
ROCKFORD, ILL.

Eastern Representative, E. G. GYGER.

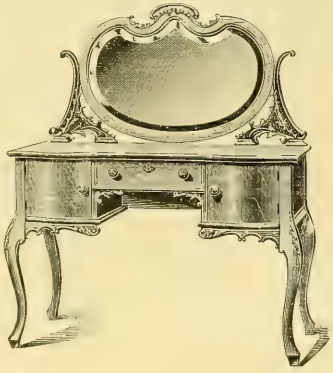
Send for New Catalogue, Just Out, Showing a Great Line, Consisting of

Folding Beds,
Ladies' Dressing Tables,
Ladies' Desks,
Combination Bookcases,
China Closets,
Library Cases.

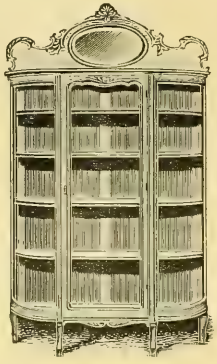
Look at These! Ain't They Beauties?



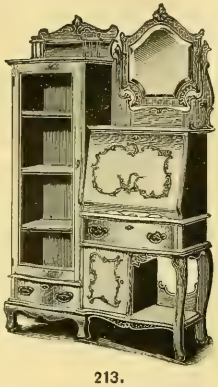
221.



223.



231.



213.



Notice! ....

We have leased the large building

... ...

No. 7 South Gay St.,

Baltimore, Md.

And will hereafter have on exhibition there full lines of all kinds of Furniture represented by us. .....

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THE GATHRIGHT-BURTON CO.,

Richmond, Va.

THE Chicago ....

Furniture Manufacturers'

Association

WILL HOLD AN

EXPOSITION

DURING THE

Month of

July next.

YOU are invited ....

to join them in making it the

success of the year. .....

WATCH this page ....

for further announcement.

Address Correspondence to

W. H. HAFNER, Jr., Secretary,

2620 Dearborn St., CHICAGO, ILL.

A Paper Ship ....

Looks well enough when kept in a glass case. The finish produced by a cheap varnish looks well enough for a little while if carefully protected; but what is the result when subjected to the brushing and dusting of daily use? That which gives an even, permanent finish is the best and will prove the cheapest in the long run.

If you want the good kind write us.

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CHICAGO,
SAN FRANCISCO,
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THE CLEVELAND VARNISH CO.,

Cleveland, Ohio.

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TRENTON, N. J.,

MANUFACTURERS OF

THE FAMOUS

Silver and Japan King Bed Spring.

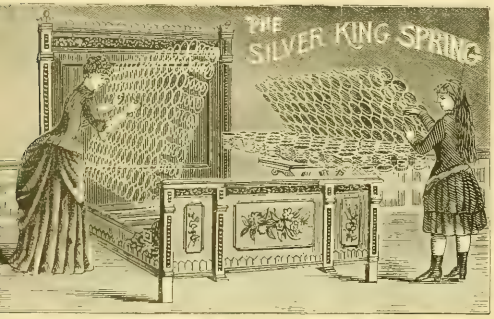
SOLE OWNERS OF THE PATENT.

ALSO MANUFACTURERS OF

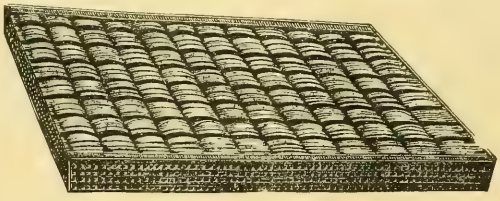
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OF ALL KINDS.

The Trade supplied with Feathers of every grade.



THE SILVER AND JAPAN KING.



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Eureka Cotton Felt Mattresses.

WE MAKE A SPECIALTY OF

COTTON FELT CHURCH CUSHIONS.

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BLOOM & GODLEY, - TRENTON, N. J.

OUR BRUSH CATALOGUE

lists and handsomely illustrates the largest line of MODERN, PRACTICAL BRUSHES carried by any house in America. It is "UP TO DATE" in everyway.

Chicago Wood Finishing Co Chicago

TRADE MARK

THE

FURNITURE TRADE REVIEW

AND

INTERIOR DECORATOR.

VOL. XV. NEW YORK, MAY 10, 1895. COPYRIGHT 1895, BY REVIEW PUBLISHING COMPANY. NO. 7.

FURNITURE TRADE REVIEW

AND

INTERIOR DECORATOR.

Established November, 1880.

WILLIAM BERRI - - - EDITOR.

ISSUED MONTHLY

— BY THE —

REVIEW PUBLISHING COMPANY.

SHEPPARD KNAPP, PRESIDENT. EDWARD H. BAILEY, TREASURER.

EUGENE D. BERRI, VICE-PRESIDENT.

335 BROADWAY, NEW YORK.

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☞ *All Checks, Money Orders, &c., to be made payable to order of the Treasurer*

Correspondence and articles in conformity with the tenor of this journal are solicited.

On file at the United States Exchange, London, England.

[Entered at New York Post Office as Second Class Matter.]

ADVERTISERS' DIRECTORY, PAGE 51.

OUR readers are urgently requested to favor us with communications of interest to the furniture trade, such as changes in firms, the building or opening of new stores, improvements in old ones, the adding of new departments, improved methods of doing business, new inventions, novel ideas in furniture working or upholstering, inquiries, dissertations or suggestions relating to the commercial or mechanical features of the furniture trade. Drawings or diagrams illustrating details of general plans of work will receive careful attention and proper acknowledgment.

BY an arrangement with a legal firm, which has made a long study of and had much experience in commercial law, we are enabled to offer our readers its valuable advice upon all legal questions arising in the course of ordinary business. Answers to such queries, if of general interest, will be published in THE REVIEW. No attention will be paid to any communication unless signed by a subscriber or advertiser, but the name of the writer will not be divulged. Cases already in course of adjudication will not be considered.

THE BUSINESS OUTLOOK.

IN view of the discouraging statements made by certain furniture manufacturers from the West who recently visited New York, the outside world would be justified in thinking that the bottom had fallen out of the furniture trade, and that the only hope visible was to form a combination for the purpose of holding up prices on chamber suites throughout the country.

The fact is, however, when all is summed up, that business is becoming better. Everything indicates this, from Wall Street to the granaries, and there is a strong feeling that the clouds are about to break away, and a season of well defined prosperity is sure to follow.

SAW WOOD, BUT SAY LITTLE.

IT is a curious fact that whenever a few business men get together to talk over matters of mutual interest the newspapers immediately begin a howl about trusts. Last month a number of prominent makers of chamber suits met at the Imperial Hotel, in this city, to see if some way could not be devised to stop the constant and unwarrantable cutting of prices. Instantly the daily papers began to thunder anathemas against an imaginary furniture trust. To men in the trade the idea of a chamber suit trust was, of course, ridiculous; but color was lent to the absurd notion by interviews with several men who, if they were correctly reported, said things which were uncalled for and silly.

Mr. John Widdicomb, of Grand Rapids, was especially emphatic in his panic-stricken remarks. It is not true that "trade is absolutely demoralized," and it is anything but good judgment for a manufacturer to tell consumers through the daily press about the "internecine cutting of prices," whatever that may mean. Among the gentlemen present were:

John Widdicomb, Widdicomb Furniture Company, Grand Rapids; Charles R. Sligh, Sligh Furniture Company, Grand Rapids; L. M. Otto, Otto Furniture Company, Williamsport, Pa.; F. N. Page, Williamsport Furniture Company, Williamsport, Pa.; J. K. Edwards, Fort Plain Furniture Company; E. V. Hawkins, Connersville Furniture Company; W. C. H. Badger, W. C. H. Badger & Co., Cambridgeport, Mass.; C. E. Cumings, C. E. Cumings & Co., Boston; H. H. Clark, Hamilton Furniture Company, Philadelphia; F. R. Upham, Upham Manufacturing Company, Marshfield, Wis.; J. E. Haberer, Lowville, N. Y.; S. C. Hall, Hall & Lyon Furniture Company, Waverly, N. Y.; L. C. Cron, L. C. & W. L. Cron Company, Piqua, Ohio; W. B. Shober, the Fuller & Huntsinpiller Company, Gallipolis, Ohio; Otto Schwab, Southern Furniture Company, Atlanta, Ga.; Louis Kanitz, Muskegon Valley Furniture Company, Muskegon; W. A. Gill, New Athens Furniture Company, Athens,

Pa.; E. E. Pautzer, Mattoon Manufacturing Company, Sheboygan, Wis.; H. Widdicomb, Widdicomb Mantel Company, Grand Rapids. Charles R. Sligh presided.

Beyond some desultory discussion nothing was done, but a meeting is to be held in Grand Rapids on June 10, from which further results are hoped. That there are grave abuses to be remedied no one doubts, but they cannot be remedied by idle tittle tattle in the daily papers.

THE MANUFACTURERS' CONVENTION.

The National Association of Furniture Manufacturers, which will meet in Chicago June 12, 13 and 14, will make its headquarters at the Palmer House, and the convention will be held in one of the banquet rooms in that hotel. Indications are that it will be the greatest gathering of furniture manufacturers that has ever been convened. All manufacturers, whether members of the association or not, are invited to be present and participate in the proceedings. Several very important subjects will be taken up, and one of the principal ones will be our relations with foreign countries, particularly Mexico. Not only will the furniture manufacturers be there, but there will also be representatives of all the kindred industries, including varnish men, glue men and wood working machinery men. President Otto Stechhan and T. B. Laycock are tireless workers, and to these two will be due the success that is bound to crown the convention. In connection with this matter we give space to the following circular from the association's headquarters :

The National Association of Furniture Manufacturers,
Office of Secretary,
Indianapolis, April 15, 1895.

The annual convention of the National Association of Furniture Manufacturers will take place at Chicago, June 12, 13 and 14. Matters of importance are to be transacted and every furniture manufacturer is invited to attend, regardless of his affiliation with our association. Visitors are advised to travel on mileage tickets in order to economize and to stop off at the Palmer House, the adopted headquarters, where a uniform reduction of the established rates has been secured on either the American or European plan.

An elaborate business programme has been provided and an interesting time is promised. Features of the convention will be addresses of a practical nature on different subjects relating to credit bureaus, trade expositions, &c., by competent individuals. The Varnish Drummers' Hallelujah Band will be in attendance.

Otto Stechhan, President.
T. B. Laycock, Secretary.

THE YANKEE FURNITURE MEN ABROAD.

The Furniture Trade Review :

The committee of the American Furniture Manufacturers' Exposition Association sent to Europe to investigate the possibilities of marketing American made furniture there found many very interesting features of the question, each of which furnished plenty of field for their work. Probably the most patent of the many facts that came to their attention early in their investigations was that nothing comes to England from America (in our line) but the cheapest of goods, much of which could not find a market in the United States in the condition and shape in which it is sent abroad ; and, second, that the many reports, theories and arguments we have heard on the question of exporting our product have in no wise clearly set forth the facts as they exist.

The first of these has resulted in the Britisher conceiving (and properly, too) a very poor idea of American made furniture, which it is going to require much good work to overcome, and the second has probably brought the American manufacturer to a feeling on the subject that will render it equally difficult to interest him in a plan to cultivate the English market which is based on any extended experimenting.

The committee were well received in London and every assistance given them to make a thorough investigation into the methods prevailing in the trade here. This has materially facilitated their work, and while they cannot at present make any definite statement, they have certainly gone far enough to assure themselves that their report, when finally made, will be very interesting reading to the thinking manufacturers who recognize the necessity for an outlet for a considerable portion of America's furniture production, if all the wheels are to be kept moving.

We attended to-day the opening of the Third International Furniture Manufacturers' Exposition in Royal Agricultural Hall, and regret to say that it is not a representative gathering of the manufacturers, as is our enterprise in New York. It is not managed by an association of manufacturers, but is a private enterprise, run for a profit to its manager. It is probably this fact that largely conduces to its failure as a representative trade gathering.

Chas. E. Spratt.

London, England, April 16, 1895.

The statement made in the last paragraph of Mr. Spratt's letter is amply borne out by an English authority, the London Warehouseman and Draper, which says in its issue of April 27 :

One of the poorest shows that it has been our lot to notice for many a day is the "Exhibition of Furniture, Decoration and Kindred Trades," which has just closed at the Agricultural Hall, Islington. The number of exhibitors coming under the classification of "furniture and decoration" was exceedingly small, but the term "kindred trades" covers a multitude of eccentricities, and therefore improved lavatory fittings, grates and heating appliances, steam and gas engines and materials for builders may have found a shelter under this happy appendix to the title of most of the collections of miscellaneous goods which go to make up many modern "exhibitions." This criticism, however, applies to the show as a whole, and not to the individual displays, which, although very limited in number, were excellent examples of what might have formed a successful show had it been better organized.

RIGHTS TO A SPECIFIED TERRITORY.

An important decision was rendered in the Supreme Court of the United States, April 8, on appeal.

The Standard Folding Bed Company, a corporation of the State of New York, filed in the Circuit Court of the United States for the District of Massachusetts a bill of complaint against Keeler & Brother, of Boston.

By an agreed state of facts it appears that the complainants are assignees for Massachusetts of a patent granted to Lyman Welch for an improvement in wardrobe bedsteads ; that the Welch Folding Bed Company own the patent rights for the State of Michigan, and that the defendants purchased a carload of said beds from the Welch Folding Bed Company, at Grand Rapids, Mich., for the purpose of selling them in Massachusetts, and that they

afterward sold and are now engaged in selling the said beds in Boston.

The conclusion in the court below was that the defendants were not protected from the claim of the Massachusetts assignee by having purchased the patented articles from the Michigan assignee, and accordingly there was an injunction and final decree in favor of the complainants, from which an appeal was taken to this court.

The decision of the lower court was reversed, and the cause remanded with instructions to dismiss the bill.

The effect of this decision is far reaching and it will repay any of our readers interested to send for the full decision, which is published in the United States Patent Office Gazette, Vol. 71, No. 3.

The court of last resort holds that one who buys patented articles of manufacture from an assignee for a specified territory, holding title under an otherwise unconditional and unrestricted assignment, becomes possessed of an absolute property in such articles, unrestricted in time or place.

And it also holds that whether a patentee may protect himself and his assignees by special contracts brought home to the purchasers is a question that would arise as a question of contract and not as one under the inherent meaning and effect of the patent laws.

EDITORIAL PARAGRAPHS.

A dispatch from Grand Rapids states that negotiations have been in progress several weeks, with Chicago as the centre of the figuring, for the organization of an Excelsior Trust. It is proposed to organize a corporation under the laws of Illinois to buy up all the factories and operate them under a single management. There are about thirty manufacturers in the country, operating chiefly in Wisconsin, Iowa, Illinois, Indiana, Ohio and Michigan.

State Accountant Tompkins, who has been investigating the books of the Ionia (Mich.) House of Correction, has reported. He found that the books balanced within $10, and that the furniture plant for three and a half years under Parsell had paid the State nothing. Under Warden Fuller, the present incumbent, he stated that from July, 1894, to March, 1895, the profit or clear gain to the State from the furniture plant was $17,600, or a profit of $1,400 after deducting 50 cents per day for convict labor. The investigation was brought about by a report that the institution ran behind the last two years previous to 1894 about $15,000.

Isn't it about time that intelligent editors should blue pencil the silly billy stuff about the "deadly" folding bed with which they now fill columns of more or less valuable space? A badly constructed chair has often caused serious injury, and children have been killed by swallowing buttons, but sensible people still use chairs and very few get along without buttons. The fact is that a properly constructed folding bed is no more dangerous than any other article of furniture. There is one way, however, in which all this foolishness, which is working serious injury to reputable manufacturers, can be stopped, and by the manufacturers themselves. Let every maker place upon his bed a label giving his name and address. The dealer can then assure a doubting buyer of the responsibility of the concern. Such a label would likewise be a good advertisement of a good article.

A new law, passed by the North Carolina Legislature, has stopped—temporarily, at least—the sale of goods on the instalment plan in that State. Dealers have decided to do no further business in this way until the new law affecting conditional sales has been more carefully studied and its effects made more clear.

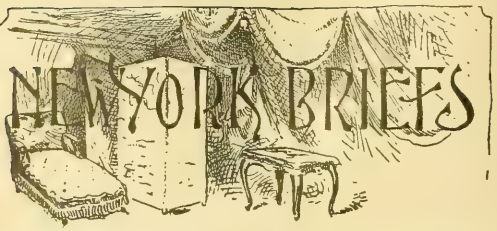
For years Hilton, Hughes & Co. thought that their name in bold type with "Successors to A. T. Stewart & Co." in small letters was enough to draw trade. Now they employ the highest priced advertising writer in the country, and their announcements fill columns in nearly every newspaper in town. As a result their business is increasing faster even than it went down.

The attorneys of the School Furniture Trust secured on April 19 an extension of ten days' time in which to file an answer to the complaint in the case of the People ex rel Maloney against the United States Furniture Company. There is no record of a further extension of time and no answer has been filed. This fact has given rise to a rumor that the trust intends to allow the case to go by default, although the lawyers are non-commital. In the earlier proceedings Judge Baker practically decided that the company was a trust.

"The Little Schoolmaster," as Printers' Ink is commonly called, is undoubtedly the cleverest publication of its kind in the world. It is published weekly for the benefit of advertisers who wish to learn the art of letting people know what they have to sell. Many of our readers are already subscribers, and more should be. In a recent issue the editor says :

> Manufacturers are undoubtedly changing their views on the subject of advertising. What they want is circulation and returns. Journals which have satisfactory circulations and from which advertisers hear well have nothing to fear from a close scrutiny by advertisers. Those which think that they can indefinitely assume the virtue of circulation, if they have it not, will find their lot harder and harder as time goes on.

A business meeting of the Minneapolis Furniture Manufacturers' Association was held April 18 at the Board of Trade rooms. Appropriate resolutions were expressed regarding the death of C. F. Somes, and the following officers were elected for the ensuing year : President, N. McLeod, Minneapolis ; vice-president, D. M. Neill, Red Wing ; secretary and treasurer, H. A. Barnard, Minneapolis ; directors, N. McLeod, H. A. Barnard, Minneapolis ; A. W. Stockton, Faribault ; D. M. Neill, Red Wing ; A. G. Kennedy, Minneapolis. The announcement was made that the new rate sheet adopted by the Western Freight Association gave Minneapolis furniture manufacturers a decided advantage over Chicago dealers to points west and northwest of Minneapolis. It was voted to hold the next furniture exposition in Minneapolis between February 1 and March 10, 1896.



Davis Rosenberg's store at 88 Hester street was closed last month
the sheriff, upon execution of a judgment for $721 in favor of
orris Yonowsky.

Edward Cook, a varnisher in the employ of P. Derby & Co., was
lled on the Brooklyn Elevated Railroad on the 20th ult. He was
irty-six years old and lived with his wife and two children at 29
haeffer street, Brooklyn.

L. Baumann & Co., carpet and furniture dealers, 107 Avenue A,
ll open a branch store at 1421 and 1423 Third avenue about Sep-
mber 1 next, they having leased the two stores at those numbers
r a period of ten years from the date mentioned.

Mason & Co. have revolutionized the hardwood business of the
y. Their regular auction sales are largely attended, and have
en so managed as to win the confidence of all who have been
ther buyers or consignors. The next sale will be held June 13.
he details will be found in the regular announcement on another
ge.

Mr. Carman, of Russell & Carman, who carry on the furniture and
rpet business at Dalton, Ga., under style of the Cherokee Furni-
re Company, was in town the latter part of last month buying stock
r a new store which his firm will open as soon as the goods are re-
ived at Shelbyville, Tenn., the business title being Russell &
arman.

The American Ottoman and Hassock Company, 119 Leonard
reet, has the best equipped factory in the world for the manufac-
re of this class of goods, and numbers among its regular custom-
s hundreds of furniture dealers all over the country. Furniture
anufacturers who secure contracts for church interiors should write
the American for estimates, for it is a branch of the work which
can do with rapidity and at remarkably low prices.

Sypher & Co., the dealers in antiques, deny the allegation of de-
auding the Government out of duties, and say the charges are the
sult of malice on the part of a discharged employee. Later, how-
er, their counsel held a conference with Collector Kilbreth, to try
persuade him to compromise the charges due from the firm. It is
id that an examination by the custom house officials revealed the
ct that the firm owed the Government about $7,500 on antique
lver alone.

The schedules of George Hagemeyer & Sons, dealers in mahogany
nd hardwoods at the foot of East Tenth and Eleventh streets,
ere filed April 16, showing: Total liabilities, $446,929, of which
91,668 are actual and $255,261 contingent; nominal assets, $245,-
05; actual assets, $149,813. Of the contingent liabilities, $213,900
on account of notes, and $41,361 is a claim of Flint & Co. Of the
ctual liabilities, $159,917 is to the estate of the late George Hage-
eyer, as the amount of capital standing to his credit at the time of
s decease. It is said the amount has been reduced to $127,776 by
ayments made by the assignors to the widow and children of Mr.
agemeyer.

Madel Behrman & Co. started last February to manufacture par-
r tables at 257 East Fourth street, this city. On the 16th ult. the
heriff took possession on a promissory note for $223.49, which the
rm say they did not issue and know nothing about. The case, which
peculiar, came up in the City Court on the 18th, when Judge
an Wyck issued an order allowing Behrman to come in and de-
nd and stopping all proceedings by the sheriff. It is alleged
at the note in question was made by a discharged employee named Lewis, who was never a partner or had any interest in the business The firm allege that they owe nothing and the proceeding is the result of a conspiracy between Lewis and one Solomon Albert, to whom the note was given.

Oscar A. E. Wiessner, of 160 to 180 Seventh street and 117 to 137 Eighth street, South Brooklyn, the well-known manufacturer of enamel steel washstands and English iron bedsteads, has just issued a new and very complete colored catalogue showing the goods which he makes in all patterns. Catalogues will be mailed to the trade upon application.

The attention of the manufacturing trade is called to an advertisement in this issue of the Cass Realty Company, of 203 South Fifth avenue. There is no end to the desirable property suitable for manufacturing which this company has under its control, and furniture manufacturers desiring to make a change will do well to put the Cass Realty Company upon their current list.

A good many representative traveling men were guests at the Imperial Hotel at the time the chamber suite manufacturers held their conference there last month. Case Summers, Swart Lee, L. D. Eldredge, Harry L. Dyer and Waldo Buck made their headquarters there, and in the corridors could be seen Sig Hart, Sim Bodenheim, Morris Lippmann and other popular and well-known knights of the kindred trades.

The Liberty Company, of New York city, has been incorporated to manufacture merchandise relating to housefurnishing and objects of personal wear and adornment. The capital stock is $5,000 and the directors are: J. P. McHugh, James Slater, J. C. Murphy, Frank G. McHugh and Fanny Slater McHugh, all of New York city. Mr. J. P. McHugh is the head of the well-known firm of J. P. McHugh & Co., dealers in high class furnishings, West Forty-second street.

Increase of business is an indication of prosperity, and the fact that the well-known firm of Bendit, Drey & Co., importers of polished crystal plate and polished plate glass, as well as manufacturers of French beveled and plain mirrors, have found it necessary to move from their old quarters on Wooster street to No. 186 and 188 Franklin street, where they have much more room, as well as new and improved machinery, demonstrates that trade is good with them to an extent that few firms can boast of. Visitors to New York will be extended every attention as heretofore at the new location.

Under the style of Griffin & Sullivan John P. Griffin and Henry B. Sullivan will about May 20 open a carpet and furniture establishment at 1260 Broadway, Brooklyn, E. D. The store is 97 feet deep, with a well lighted basement. Mr. Griffin was for over fifteen years with the old carpet house of Theodore W. Bailey & Co., leaving only on their retirement from business, since which time he has been with M. M. Terry, of Brooklyn. Mr. Sullivan was formerly a general salesman with Tefft, Weller & Co. and Dunham, Buckley & Co. The firm is thoroughly equipped for business, and can hardly fail to win a deserved success.

The Pan-American Company, which had its offices in the Industrial Building, on Forty-third street and Lexington avenue, died an easy death on April 5. On April 2 the International Permanent Exhibition Company was incorporated at Trenton, N. J., and on the 9th a meeting was held at the principal offices, 76 Montgomery street, Jersey City. There were present Charles H. Briggs, John H. Mooney, Albert P. Bradstreet, Frank H. Whipple and Frank Davis, who for the new concern assumed charge of the business and properties of the defunct Pan-American. The authorized capital stock of the new company is $300,000, in 3,000 shares of $100 each.

William H. Turner, John F. Burke and others have associated themselves together under the style of Central Furniture Company, with a capital stock of $25,000, to carry on a retail furniture and carpet business. They have secured the building 97 Montgomery street, Jersey City, which is finely located, and has a floor space of 9,000 square feet; it has elegant plate glass windows, affording an opportunity for one of the finest displays in Jersey City. Mr. Turner, who has been the leading grocer in Jersey City for twenty-eight years, is president and treasurer of the company, and Mr. Burke,

who has had several years' experience in the retail furniture and carpet business and who is the secretary of the company, will be in charge of the new store.

John J. Reilly has started in furniture at 242 Canal street.

Nathan Selig has opened a furniture store at 110 First avenue.

The International Feather and Down Company has removed to 107 Grand street.

B. Stern has opened a carpet and furniture store at 1032 Gates avenue, Brooklyn.

Jacob Van Brink has transferred his furniture business from 361 to 863 Third avenue.

J. Neuscheler & Co. have removed from 622 Newark avenue, Jersey City, to Union Hill, N. J.

Maurice O'Brien & Son's stock of upholstery trimmings, together with their machinery, was sold out by auction on the 10th ult.

The Manhattan Church Furniture Company is a new concern, of which Wm. S. Anderson is the proprietor, at 128 Clinton place.

Ludwig Baumann & Co. have leased the warehouse of the West Shore Railroad Company at the foot of Thirty-sixth street, North River.

George Brand, of 515 Fifth avenue, Brooklyn, received the first of his new patent folding beds last week, and now has a sample of them set up on his floor.

E. Greene, 77 Newark avenue, Jersey City, is making many improvements in his premises, putting in a new plate glass front and otherwise brightening up generally.

Assignee Robert E. McCafferty, of Soullard & Ford, Brooklyn, has notified creditors to file verified claims by June 22 at the office of B. W. Traitel, 309 Broadway, New York.

The Zingg Paint and Varnish Company, of New York city, has been incorporated, with a capital stock of $6,000. The directors are Herman Zingg, August Eimer and O. P. Amend.

Rumor has it that R. H. Macy & Co. are to erect a large building on 125th street for a branch store. The location in view is said to be the northwest corner of 125th street and Seventh avenue.

It is reported that the purchases in this market for A. M. Rothschild & Co.'s new department store at Chicago have been so large that seventy-five freight cars will be required to carry the goods.

Hoos & Schulz, 71 and 73 Newark avenue, Jersey City, are right in the front rank of carpet and furniture houses of their town. They are now busy making large improvements in their premises.

Henry Batterman and M. M. Terry, of Brooklyn, were members of a committee of citizens chosen to go to Albany to urge the passage of a bill providing for another bridge between Brooklyn and New York.

Antonio Rasines, receiver of the Canal Street Bank, has obtained leave from Judge Gildersleeve, of the Superior Court, to pay a dividend of 10 per cent. to the depositors out of a fund of $20,000. This is the fourth dividend and will make a total of 90 per cent.

The copartnership under the firm name of Chas. Wolf & Co., of 37 and 39 Avenue B, has been amicably dissolved by the retirement of Charles Wolf. Albert Wolf and Charles Rathfilder will continue to carry on the carpet and furniture business at the old stand.

Mayor Schieren, of Brooklyn, is investigating the charges made by Thomas M. Farley, a mattress manufacturer, who alleges that Police Commissioner Welles has been ignoring his bids for goods and paying more for the same goods to another man. The trouble is over the purchase of a number of "luxury" beds for dormitories in the station houses. Mr. Farley offered them for $6 each. The same beds, Farley claims, were purchased from Alexander Pearson for $8 and $9 each.

J. Stern & Co., manufacturers of furniture, have removed from 185 Second street to 151 to 157 Lewis street, corner Third street.

P. B. Rooney has commenced to manufacture bedding under the style of the Acme Manufacturing Company, at 71 University place.

The Hygienic Appliance Company, of New York city, has been incorporated with $10,000 capital to manufacture commodes and closets.

C. Keve & Co., who do business in Long Island City under style of the Long Island City Furniture Company, are succeeded by Leopold Frisch.

I. Rothfeld, manufacturer of looking glasses, &c., will remove from 93 Attorney street to 217 Canal street, where he has leased the entire building.

Gracie & Co. have begun the manufacture of gilt fancy pieces for parlors and reception rooms in the old factory of Frank Rhoner & Co., 437 East Twenty-second street.

The American Curled Hair Company, Central Falls, R. I., has removed its local office and salesroom to 258 Pearl street, where all communications must be sent. The factory office has been discontinued.

The fire sale at F. Vogel & Co.'s. was in progress during last Wednesday and Thursday 8th and 9th inst., and was well attended, several hundred people being present during part of the time. The goods as a general thing were sold at low prices.

At a meeting held at No. 422 Eighth avenue on the 19th ult. an organization to be known as the Associated Retail Furniture and Carpet Salesmen of New York was formed. There was a large attendance of charter members, and much interest was manifested in the project. Louis P. Delan presided.

The furniture stock of Flatley & Wood, Brooklyn, was sold by auction on the 22d ult., by order of their assignee. A. Flatley, of the firm, is endeavoring to compromise with his creditors at 25 per cent. cash. The firm previously offered 40 cents on the dollar in three, six, nine and twelve months, unsecured, but this was rejected.

The first annual ball of the employees of Baumann Brothers and L. Baumann & Co. took place at the Central Opera House on the night of the 16th ult., and was in every respect a great success. Among those present were Mr. and Mrs. Ludwig Baumann, Mr. and Mrs. S. B. Baumann, P. V. Parker and Mr. and Mrs. George Allen.

A full line of the celebrated refrigerators made by the Ranney Refrigerator Company are on show at the warerooms of the W. F. Whitney Chair Company, 495 and 497 Kent avenue, Brooklyn, in the premises formerly occupied by the Chas. M. Partridge Corporation. The W. F. Whitney Chair Company will be managed by Robert J. Ehlers, who will also continue a sample room at 207 Canal street, this city.

All persons interested in the estate of John Wood, assigned to John Hanscom for the benefit of the creditors, have been cited and required personally to appear in the County Court House in the city of Brooklyn, on June 1, 1895, at 10 A. M., to show cause why a final settlement of the accounts of John Hanscom, assignee of the above named John Wood, insolvent debtor, should not be had, and if no cause be shown then to attend the final settlement of the assignee's accounts.

It is reported that R. H. Macy & Co., of Sixth avenue and Fourteenth street, have bought the land and buildings on Sixth avenue, between Forty-third and Forty-fourth streets, now occupied by the stables of the Sixth Avenue Railroad Company. The property has a frontage of 206.6 feet on Sixth avenue and a depth of 290 feet. It is said that the price agreed on was about $950,000, and that the purchase is made in order to place Macy & Co. in a position to move their

great store to the new site if the development of the retail trade should make it advisable to abandon the present location on Fourteenth street.

A. D. Matthews & Sons, Brooklyn, have purchased the property on the corner adjoining their present building on Livingston street and Gallatin place, and will put it to immediate use in connection with their rapidly increasing business. This squares out the plant of the firm, giving it a site 100 feet on Fulton street, running through to Livingston street 310 feet, on which stands its five story building. The latest purchase was made from the estate of the late R. F. Matthews, and covers ground 23x90 feet. The firm has made great progress in a short time. All departments are run separately. Foreign offices are established in Glasgow, London, Paris, Berlin, Vienna, in Japan at Kobe and Yokohama.

John M. Hughes has retired from the firm of Hilton, Hughes & Co. His interest in the house has been purchased by Albert B. Hilton, son of ex-Judge Hilton. There have been many changes in the control of this establishment since the death of its founder, A. T. Stewart. Ex-Judge Hilton succeeded Mr. Stewart and later bought out Mrs. Stewart's interests. E. J. Denning was then taken into the firm and remained until his death in 1892. Ex-Judge Hilton's sons were taken in as soon as they had completed their education, but on September 7, 1893, Henry G. Hilton retired. Last August the other son, Frederick, died, leaving Albert B. Hilton, who is only thirty years of age, in control. He is now the supreme head of the great concern.

A report that Lord & Taylor were about to open a store in Harlem originated in the fact that Marcus C. Spencer, superintendent of their Grand street establishment, has taken a lease of the building on 125th street, near Seventh avenue, formerly occupied by Corn, Kaliski & Co., and will engage in the dry goods business there next fall, which is as soon as extensive alterations now in progress can be completed. Mr. Spencer has been connected with the house of Lord & Taylor for nearly thirty years, and has been superintendent of the Grand street store for the past fifteen years. His Harlem establishment will include carpet, furniture and upholstery departments. Mr. Hatch, Jr., of Lord & Taylor, says that his firm is not identified in any way with Mr. Spencer's project.

F. Loeser & Co., Brooklyn, were robbed of $415 in cash on the 2d inst. Besides the main building occupied by the firm on Fulton street there is an annex across an alleyway, which is connected with the principal store by three bridges and a tunnel. The tunnel is brightly lighted by electricity. Money collected by the drivers each day has been placed in a small box and sent by the cashier from one building to the other, the box being carried by a fourteen year old girl named Van Bleck. On the 2d inst., between 5 and 6 o'clock, the girl was on her way from the annex with the box containing $415 in cash and checks to the amount of nearly $200 more. According to her story, she was stopped in one of the darkest parts of the tunnel by a man of whom she cannot give a very good description. She say she wore no hat and that he looked like an employee. The man told her the cashier desired to count over again the money in the box she carried, and he gave her another box which he said she was to deliver in place of the first one. The child gave up the box. Later it was found that the box she had received in exchange contained only nails. The thief has not yet been caught.

Jacob Miller, by keeping a small lager beer saloon, has managed to accumulate a little sum of money. He then thought he would open a bank account. At the cashier's window he stated his wishes:

"I want to open me a little bank account here." "Second window to the right," was the laconic reply.

Approaching the cashier's desk he repeated his desires.

"Your name, please," said the cashier. "My name is Yacob Meeler."

"What is your business." "Vell, I keeps me a little restaurant."

"Do you do much business?" "Vell, I sells a few meals, vonce in a vhile a drink or two, and I keeps me a few rooms upstairs."

"Do you intend keeping a large balance on deposit?"

"Vell, I don't know about dot. You see, I makes me a leedle money, and all I vants is a place to keep id."

"Let me see," continued the cashier, turning to Bradstreet's book of commercial ratings and running his finger up and down the names commencing with M. "I do not find the name Jacob Miller here. Were you ever rated by Bradstreet?"

"Rai-ded, did you say? Vell, no, I vas I never raided by Bradstreet, but I vas two times alretty raided by Parkhurst."

At a meeting of the creditors of M. Samuels & Co., manufacturers of folding beds, who recently failed, giving bill of sale to L. L. Richman for $9,900, held on May 1 at the office of their attorney, David Leaventritt, 280 Broadway, their principal creditors were represented. They state their liabilities are $10,000; no assets; owed L. L. Richman, $6,000; difference in cash; paid State Bank, $1,500; employees, $400; balance to confidential creditors. Their attorney offers 25 per cent., payable in three, six and nine months' notes, indorsed. A committee of three has been appointed, consisting of B. B. Zippert, D. B. Burnett and George Einstein, to investigate, and who will report to the creditors whether it is advisable to accept the offer or not.

A NEW LOUNGE BACK SUPPORT.

Thos. Madden, Son & Co., Indianapolis, Ind., have just received their seventeenth annual catalogue from the press, and are mailing it to their customers. It illustrates handsomely their latest styles in bed lounges, couches and sofa beds. Dealers not in possession of it should send in their application for one. The accompanying cuts illustrate a new back support, their own invention, which they now furnish with their bed lounges; it is of cast iron, simple, easily adjusted and giving great satisfaction to their patrons. They are also the only manufacturers in Indianapolis furnishing the Seng Eccentric flush lounge hinge. Attention is directed to their advertisement on another page.





DO YOU WANT IRON NOVELTIES?

George L. Sharp, of 920 Gray's Ferry road, Philadelphia, is fully prepared to supply the trade with anything wanted in the line of umbrella stands, jardinière stands and iron novelties of all kinds; also ornamental window guards, bank and office railing, elevator inclosures, wrought iron gas fixtures, railings of all kinds, &c. Mr. Sharp has been for many years engaged in the business, and can give good satisfaction in response to all orders received. Furniture men who desire anything in the above line can rely upon prompt service and good satisfaction by calling upon him or addressing him through the mail.

The Latta-Lamb Company, Goshen, Ind., has a new catalogue of easels, fire screens, music and parlor cabinets, &c., which will be of value and interest to all live furniture dealers.

Dealers who have not received the '95 catalogue of the Kenosha (Wis.) Crib Company will be served on application. The goods of the company need no indorsement; they speak for themselves.

THE E. A. ROSS & SON COMPANY.



Jamestown, N. Y., boasts of a great many enterprising firms, but none is more so than the E. A. Ross & Son Company, successor to the Jamestown Mantel and Manufacturing Company, which not only has a national reputation as a designer and maker of mantels, but also makes a complete line of fine cabinet work, as well as modern and classic grille work.

The grilles made by the firm have achieved a big reputation, and the high grade artistic wood mantels are a specialty with the company that have made it widely known through the entire country. They are particularly desirable on account of their construction, finish and artistic beauty. A full catalogue of these goods will be furnished upon application.

FENNELL & SCHUTTE.

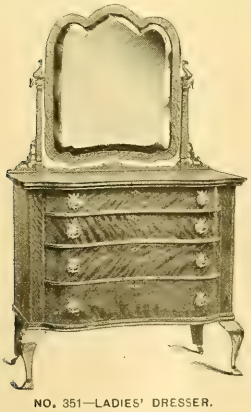
With desirable quarters secured at 101 Mott street, the new firm of Fennell & Schutte is fairly embarked in the manufacture of parlor suites and upholstered furniture, and if good business qualifications and years of experience are any criterion of success, the firm will have plenty of orders from the trade from the very first start in business. A notification sent to the trade by the new firm reads in part as follows:

"From a connection of the past fifteen years with the house of Frank Rhoner & Co., in the production of this line of furniture, we feel confident we can meet the wants of buyers wishing stylish and attractive goods, in quality first-class, and at fair and reasonable prices for the same."

Dealers should not fail to see the new line before closing their purchases.

STRICTLY UP TO DATE.

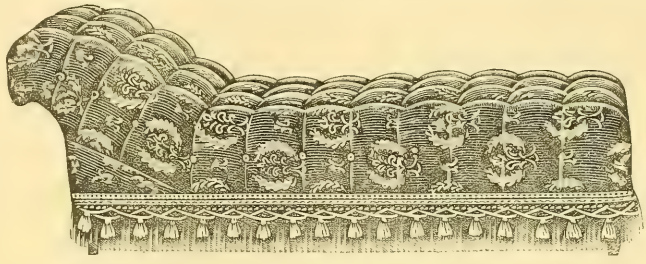
This cut is one of a line of ladies' dressers gotten out by the Udell Works, of North Indianapolis, for the fall trade, and they are certainly up to date. It, together with several more of the line, has brass legs in front, and is very finely finished. They are made in curly birch and mahogany. The house has also got out a new line of music cabinets and ladies' desks with brass legs, and strictly up to date also. In fact the Udell Works is built just that way. Besides the above they will have some twenty-five or thirty designs of parlor cabinets, in oak, curly birch and mahogany, some with brass and others with wood legs. They use nothing but French mirror plates for all their goods. The New York agent, Mr. F. E. Grey, No. 834 Broadway, will have samples of the line at the New York Exposition in July. The firm will have a full line of samples at their factory also, and will be pleased to entertain all dealers that come their way during the different shows, or at any other time, for that matter.



NO. 351—LADIES' DRESSER.

WHAT GROSSMAN & SONS ARE DOING.

There is no better known firm doing business in the manufacture of upholstered furniture than M. Grossman & Sons, 193 Canal street, and when the dealer buys their goods he knows that he has an article that he can depend upon to give satisfaction to his customers in every respect. The firm is now putting several new patterns in couches before the trade, and a cut of their popular No. 91 is presented herewith. Retail dealers everywhere have already signified their unbounded approval of this couch, and duplicates quickly follow the first order, wherever sold.



M. GROSSMAN & SONS' NO. 91.

The firm also manufacture a large line of hat-stands, in which they make a specialty of large French bevel plates, parlor suites (show wood and overstuff), rockers, both floor and patent, Morris chairs in both cushion and spring seat, Turkish work in suites and odd pieces, and of course couches and lounges of all kinds.

THE FOREST CITY FURNITURE COMPANY'S FIRE.

Rockford, Ill., May 2, 1895.

The Furniture Trade Review:

Yours of the 30th ult. at hand expressing your sympathy upon the partial destruction of our plant by fire. The fire started about 6.45 Monday morning, just before the men were ready to work, and totally destroyed the machine department and partially destroyed the warehouse on the west, but did not get into our finishing department or our other large warehouse. We have a considerable stock of goods on hand and will be able to fill orders on the greater part of our line.

We have not yet got around to consider rebuilding, but will do so as soon as we get our insurance adjusted.

Yours respectfully,

Forest City Furniture Company.

Now the members of Warren Table Works, of the Warren, Pa., talk of moving to Dunkirk, N. Y. Some time ago the plants of Hood, Gale & Co. and the Warren Extension Table Company burned down in that city, and owing to lack of action on the part of the Warren authorities, both firms thought of locating elsewhere. It would pay the citizens of Warren to offer inducements enough to keep such good concerns as the above at home, and not allow them to leave a city which they have helped to make a manufacturing centre.

ONE OF THE HUSTLERS.

Readers of The Review will readily recognize the portrait on this page as that of G. Walker Kelley, of 255 South Second street, Philadelphia, who is known as one of the most energetic and pushing young men in the Eastern trade. Mr. Kelley commenced his career as a furniture man when but twelve years old, when he entered the employ of John F. Mason & Co., of this city. Later he was with the Connersville Furniture Company, and afterward carried the photos of the Adrian Furniture Company on the road. He then formed a connection with the Brookville (Ind.) Furniture Company, and also represented E. Schloss & Co., of New York.

Although one of the youngest men in the trade, Mr. Kelley is one of the most widely known, and at the warerooms in Philadelphia the firm of G. Walker Kelley & Co. carries a stock of all kinds of furniture that draws the retail trade and makes competitors aware that a watchful eye must be kept open in order to get a share of the trade. The firm have every facility for storing and exhibiting goods and keeps on hand rapid sellers that please the consumer and consequently bring money to the coffers of the retailer.



G. WALKER KELLEY.

ADDED NEW MACHINERY.

The Tidioute Chair Company, Tidioute, Pa., is right up to the times as usual, and has just materially increased its capacity by the addition of more than $6,000 worth of new machinery. Mr. H. M. Clarke, the company's competent manager, is confident that trade is moving in the right direction and looks forward to a good business on the celebrated chairs of the firm's make. In upholstered, cobbler, cane, saddle and wood seat chairs the company's goods have no superior, and the success of salesman Robert C. Bennett in the Eastern States demonstrates that they are in demand in every town in New England. The company's catalogue, embracing the newest and latest designs on the market, can be had by sending a request to the factory and salesrooms at Tidioute.

A part of the furnishing of Cornelius Vanderbilt's new villa at Newport, R. I., will be a mantel from an old villa in Pompeii. It is 17 feet high, and is built of light drab terra-cotta. It cost $75,000. It will have a place in the library. It is said to be the most expensive mantel in the world.

MOLLER & SCHUMANN.

Have you tried the "Zenith" architectural and cabinet finishes made by the above old, reliable firm? If not, you should send for a free sample and be convinced of its merit. Mr. Schumann, in alluding to trade in a recent conversation with a Review representative, said: "We are doing a good business, but it is not up to 1891 and 1892," although to judge from the busy scene at the works one would think enough goods were being turned out to supply the world.

The firm of Moller & Schumann was established in 1863, and since that time many important changes have been made, and during the hard times the shops have been run on full time. The main factory is five stories high, 150 x 200 feet. A chemist's laboratory is one of the adjuncts, where there is a complete apparatus for making tests, &c., and all the varnish made is carefully filtered through cotton cloth, silk and filter paper in order to remove all sediment. The works are also supplied with storage tanks with a capacity for holding several hundred thousand gallons for "ageing" varnish, and huge oil tanks, thus making thoroughly settled oil.

The advertisement of the firm's celebrated "Zenith" architectural and cabinet finishes will be found in The Review, and a line sent to them will procure any information desired relative to their "Ivory wood filler," "surfacer," "best furniture coach," "Eureka spar finish," "Marqueterie copal," "extra fine finishing, No. 150," "fine cabinet rubbing," and all of the other well-known brands which the firm makes.

"Is the outlook for the future very promising?" "I judge so," answered the merchant, "from the reports of my collectors."

A dining table with a hole in the middle for a permanent sunken floral centrepiece, and a hole in the tablecloth to fit it, is a Gotham vagary in festal arrangement which could never be popular in Boston.—Boston Transcript.

"Yes, indeed! The income tax bears very heavily on me."

"But you have no taxable income?"

"I know; but the janitor of our flat has, and heaven knows he was cross enough before!"—Puck.

IT'S VERY GOOD BUYING

WHEN YOU SAVE . . . . . ONE-QUARTER The regular price of your purchase.

IT'S STILL BETTER when you save ONE-THIRD The regular price of your purchase.

IT BEATS ALL when you save . . . ONE-HALF The regular price of your purchase.

YET THIS IS WHAT THOUSANDS OF PURCHASERS ARE DAILY DOING AT THE

Grand Clearance Bargain Sale

It's suspicious

when we hear a man continually shouting "I pay cash"—we can't help thinking he isn't deserving of the confidence necessary to obtain credit. Sift him down and you're apt to find he has been neglecting his obligations.

Credit is a glorious thing. It's a birthright—an heir-loom—a bequeathment from time immemorial—and our

Equitable Credit System

is simply a practical channel in which to make good use of your inheritance. If you can't keep a promise the bars are up against you here. If you can—all the privileges and accommodations time affords is yours. We don't call the law to our protection. Honor is the great ruler of the majority—and our service is dedicated to the many. Our energies and our advantages are bent to their profit.

The greatest monuments of the world sprang from "littles"—Great houses can be furnished by little payments. The rich and the poor sink their condition and stand shoulder to shoulder in our eyes—Each is rich in our offerings. Each can enjoy them. Each can appreciate them. Each do. Do you? Know us—and our plan better and you will.

Cash?—That's the creditless man's only stand-by.

BOTTOM OUT

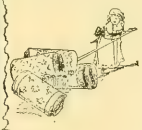
YES! WE HAVE Pulled Out the Pins and Let the Bottom Fall out of Prices on Carpets.

$25,000

Worth of Carpets to be Sold Regardless of Cost.

HAVE WE FAILED

To impregnate you with the axiom that we are headquarters for medium-priced goods, well made, serviceable, attractive to the eye and pleasing to the cultivated taste? You cannot buy something for nothing. Get a good article, pay its value, and have something for your money. See our all-wool extra super warranted CARPETS at 60 Cents.



..THE LEVER

we are using to move our Carpet Stock is

LOW PRICES

BELOW ZERO

Are the prices on Carpetings for this season; hence it is a good time to buy. But you of course, want goods that are of excellent quality, modern pattern, elegant design, durable in wear.

"SMITH'S"

Are the best Tapestry Carpets made; are so indorsed by all authorities on textiles. "It becometh us not to boast, as becometh the feeble minded," but we have been in the carpet trade for many years, and we also give Smith's Tapestry Carpets our hearty recommendation.

ABOVE BOILING POINT

Is the temperature of the housekeeper who pays a good price for a poor carpet Avoid apoplexy and buy Smith's, thus let a breeze of utter content permeate the domestic atmosphere.

W. & J. SLOANE & CO.



Good for $2.00.

And the only place in Columbus where your Dollar will do double duty is at our

Consolidation Sale!

Mountains of Goods At Valley Prices!

We have just secured a large shipment of

FURNITURE

Consigned to another firm, but the factory stopped them in St. Paul and delivered them to us, with orders to **Get What We Could Out of the Goods** and convert them into cash as soon as possible. Here is an opportunity for St. Paul people to buy at a

Great Sacrifice!



Looking Out

....FOR....

CARPET BARGAINS

This is the wise plan to do these times. You can find them at our store in great abundance.

CARPETS.

Not over a third of that original carpet list remains to tell the tale of fallen prices, but others have been added; single patterns, etc. It's just as easy to clear up a carpet stock as a calico stock, if you go to work in the right way.

Rugs, richest of floor coverings. Everybody knows it but everybody hasn't felt like putting the necessary money into them—particularly when handsome Carpets were so much cheaper.

But suppose it were not so; suppose the Carpet money would almost do for the Rug money, how then? Rugs of course—for some of the rooms.

Notice these Smyrna Rugs. Alike on both sides, mellow as the softest moss, many of them in choicest Oriental patterns. Then look at the price tags—and wonder where the profit comes in.

THERE IS BUT ONE "SMITH." NOT SMYTHE, SCHMIDT OR SMIT, BUT "SMITH,"

and we sell those goods in preference to all others.

BECAUSE

Smith's Tapestry Carpets are the best that are made. Durable in texture, elegant in design, permanent and brilliant in color. We have had long and comprehensive experience in the Carpet trade, and our judgment is thus used for the protection of our customers.

BESIDES

all authorities are unanimous that no other Tapestry Carpets at all approach "Smith's Best."

PRICES

for this season are lower than ever, and that means money in your pocket by buying now. Economize; use our experience for your benefit; rely on our good judgment, and remember that our reputation stands on a solid basis of years of fair dealing with the public.

W. & J. SLOANE & CO.,

THE LEADERS THE LEADERS

The Carpet House

By that we mean the House that has the Biggest Stock, the Newest Stock, the Handsomest Stock, the Most Reasonable Stock, and that is doing the Biggest Carpet Business in Louisville

The Way of the World!

IN TO GET ALL YOU CAN AND KEEP ALL YOU GET. THE ONLY SAFE WAY WHEN GETTING IN TO OUR HOUSES ARE: CLOTHS, FURNITURE, CARPETS, DRAPERIES—EVERYTHING.

LUDWIG BAUMANN & COMPANY,

608 to 614 WEST FIFTH ST., LOUISVILLE, KY.

250, 260 & 262 E. th Ave.

Near Fifth—Two Sides.

CASH OR CREDIT.

TERMS:

$1.00 per week on $10 to $20 worth of goods.
$1.50 per week on $20 to $30 worth of goods.
$2.00 per week on $30 to $40 worth of goods.
$2.50 per week on $40 to $50 worth of goods.
$3.00 per week on $50 to $60 worth of goods.

WHEN A SHIP IS IN DISTRESS!

When the elements are squally, ominous clouds are overhead, the waves roll high and breakers seem ahead, the careful seaman throws

OVERBOARD

a portion of his valuable cargo to lighten his load that he may bid defiance to the elements and thus reach port in safety. We, too, shall likewise

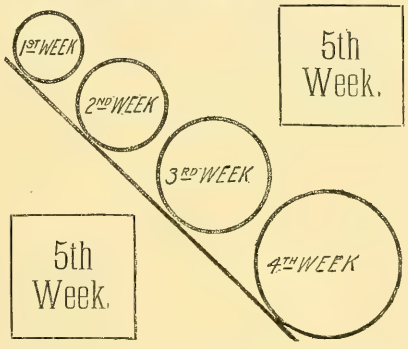
LIGHTEN OUR LOAD

By sacrificing part of our stock in order to reduce it from its elephantine proportions down to the level of our requirements. The cuts we have made extend to every department. In the last three months bargains have been literally thrown at us. As usual, we could not resist the opportunity and bought too much, and now

MUST LET GO

Or else carry goods over until next year, which we positively will not do if we have to give the goods away. We beg a careful look through these prices.

INCREASING!



AS IT ROLLS!

The Fifth Week of the Consolidation Sale is now on us. Like the snow ball starting down hill, it seems to grow in size with each succeeding week.

One by one, the elegant new houses now being completed in this city have been supplied with Carpets and Curtains by us, and the towns surrounding

GO ANYWHERE YOU PLEASE, EXAMINE ANY PRICES!

Then come to us, and we will explain why you can buy the BEST

EXTRAORDINARY EFFORTS

Are being made by business houses nowadays to attract attention to their wares. As usual, we are right in line. No house, especially in the House Furnishing Goods Line, has greater inducements to offer than we. We are now having a great sale, which only lacks a distinguishing name. However, as our business is already firmly consolidated, and our indebtedness all liquidated, we have decided to christen it "Our Grand

DETERMINATION SALE!"

A title suggested by our determination to give our customers greater value than ever before offered in any article in our immense stock of

Furniture, Carpets, Curtains, Rugs, Portieres, Etc.

SOME SPECIMEN RETAIL ADVERTISEMENTS.



SOME LONDON IDEAS.*



O. 5, DESIGN FOR A DRAWING ROOM.—Collinson & Lock, a very high class London firm of furniture dealers and decorators, presented the design for a drawing room shown in the No. 5 illustration. The furniture is in the Sheraton style. The walls are done in paneling tinted with art colors, and the molded plaster ceiling is fitted with incandescent lights. The parquetry floor is partly covered with three large Indian rugs, one in the square window recess, one—larger—in the centre of the room and the other at the end of the apartment. The room is provided with two fireplaces. The smaller one in the middle is provided with a basket grate, standing on and surrounded by fine pink tiles. Pink is very much in evidence in this room, while blue is introduced in the coverings of the chairs and in the covers of the cushions. The window curtains are of Bokhara plush, as are also the portières. The alcove fireplace at one end of the room has some novel features. This room is supplied with several elegant Sheraton tables and cabinets, one of the cabinets being arranged for the display of valuable glass and china. A semi-grand piano in a Chippendale mahogany case, ornamented in the Adam style by inlaying with tulip wood, has a very handsome appearance. Over the end of the instrument is placed a square of cream and pink Henri II. brocade, which sets off the richness of the wood. A piece of this material also decorates the principal table, and it is likewise used for the portieres.

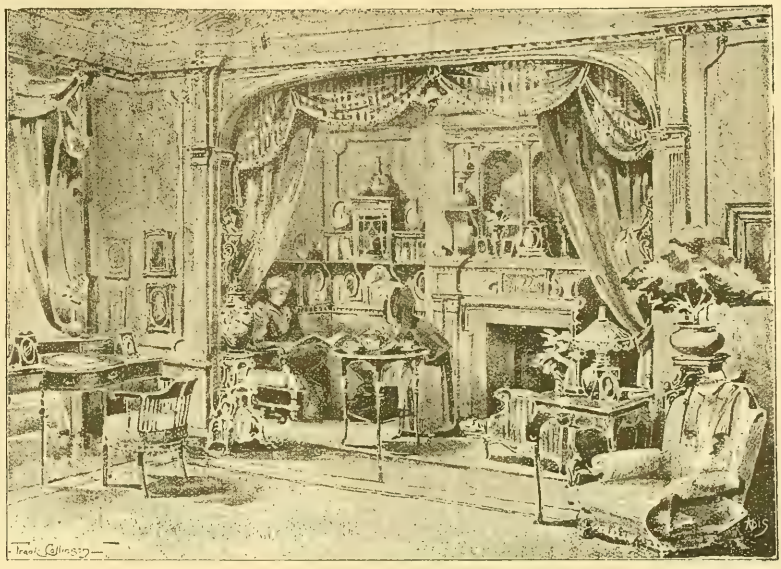
No. 6. Drawing Room in French Style.—Another elegant drawing room was designed by the Cavendish House Company, Limited, of Cheltenham. This was in the sumptuous style of Louis XVI., and some idea of its ornate appearance can be gained from the sixth illustration, which shows one of its principal fitments.

No. 7. A Library.—The best design for a library was that contributed by Maple & Co., Limited, whose idea of a tasteful and comfortable room of this kind is shown in the next sketch. The handsome fireplace of this apartment is decorated with pretty blue and white tiles and furnished with a brass fender and fittings. The furniture is of dark oak, like the woodwork of the room, and is upholstered in Cordova leather. Above the wainscoting of oak is a handsome border of Japanese leather paper. The beautiful old oak fireplace and the mantel towering to the ceiling have a spacious canopy lined with gold leather and supported by square oaken pillars. The mantel is provided with shelves for blue china and others for books. In the centre of this is sunk a round convex mirror without any other frame than the oak, while an old chiming clock stands on the middle shelf flanked by venerable candelabra and the old blue tiles of the projections below the shelves. The portières are of stamped velvet in intermixed shades of blue and green. At either side of the fireplace are leather screens of old design and in front of them deep arm-chairs. The window curtains are of printed velveteen in blue lined with dark blue and bound with tufted gimp. The top lights of these Caldecott windows are in leaded glass, rendered almost opaque. In the centre of the room (not shown in the sketch) is the large square library table, which, like the bookcases surrounding the room, is of oak.

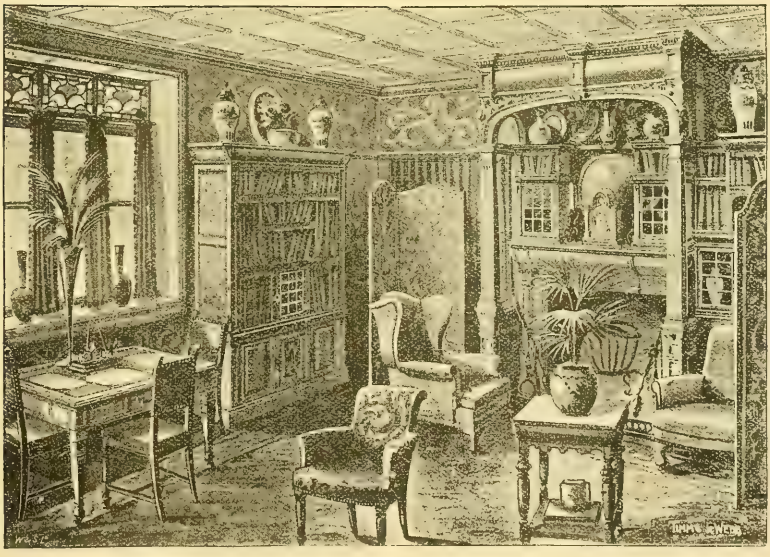
No. 8. A Billiard Room Design.—Some excellent designs for billiard rooms were sent in by well-known houses. The best were those shown in illustrations, No. 8 and 9, which are in different styles. In the first (No. 8) the walls are paneled with the new Goehring material, sold by the designers of this room, Messrs. Godfrey, Giles & Co., of 19 Old Cavendish street, London, who are sole agents for the "Goehring decorations." This material is built into the wall, something after the manner in which parquet is applied to floors. This forms a high dado of the color of old oak. Above this is a frieze of gold and blue Japanese leather paper. The ceiling is especially arranged in anaglypta. The coverings of the oak framed chairs and other seats are of smooth leather, either in blue or a paler shade of brown than that used for the dado. The windows are provided with leaded glass squares and draped with India silk curtains in Tussore colorings, edged with fine edging. A rich Eastern carpet, in which blue is the prevailing color, partly covers the silent wood flooring. The seats shown in the window are not fixed, but can easily be made into fireside seats or put to any other use. The portières are of greenish blue stamped velveteen, and are hung on beaten iron rods. The fireplace is in oak and is handsomely fitted with brass fittings.

No. 9. Another Idea for a Billiard Room.—The second billiard room (designed by G. Wright & Co., of London) is furnished in the Chippendale style, and its entire fitments are done in Chippendale mahogany. For the wall decora-

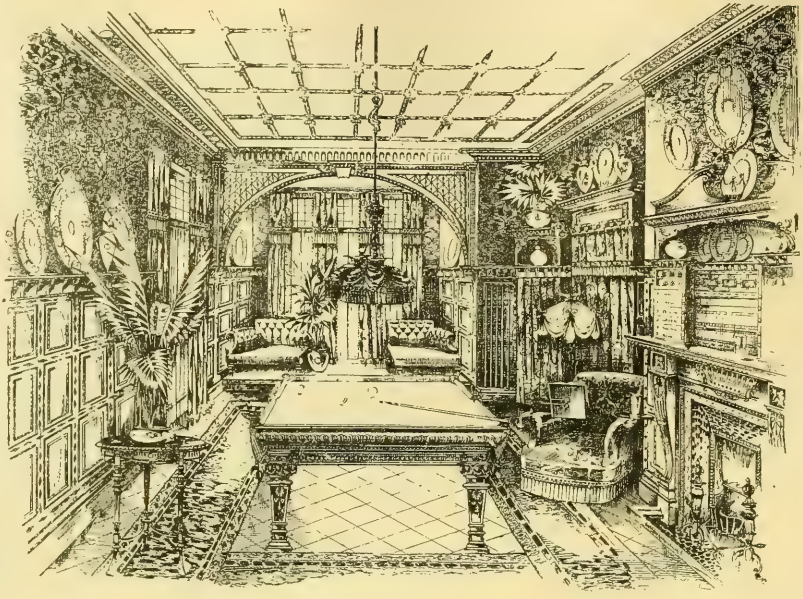
* Continued from our April number.



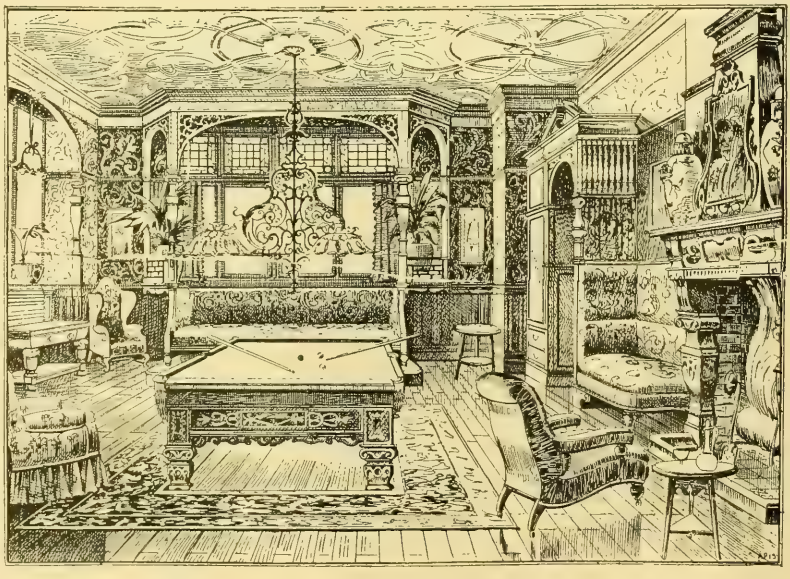
NO. 5—DRAWING ROOM. FURNISHED BY COLLINSON & LOCK.



NO. 7—LIBRARY. DESIGNED BY MAPLE & CO., LIMITED.



NO. 8—BILLIARD ROOM. FURNISHED BY GODFREY GILES & CO.



NO. 9—BILLIARD ROOM. FURNISHED BY G. WRIGHT & CO.

tions there are first a mahogany dado and a mahogany rail, then a filling in of gold and red leather paper, and next a real ivory frieze rail, above which is a gold and cream Japanese paper. The cornice is of ivory. The ceiling is ornamented with a handsome design of anaglypta. As shown in the sketch there is no frieze at the window end. Here the top of the old Dutch "hood," which covers in the seat, is papered inside on the ceiling part only with the bolder design used for the frieze in the room itself. This seat, as well as the others, is covered with a fine shade of bright red leather. The frames of the chairs are, of course, in Chippendale mahogany. The fitments of the fireplace are somewhat novel. The fireplace is a handsome, tall Renaissance one in Chippendale mahogany, as is also the peculiar and attractive overmantel, which enshrines a portrait painted in the Dutch style, while all the china displayed thereon is in old blue Delft ware, as are likewise the tiles in the grate. This grate is arranged for logs, and the fender is of beaten iron and copper, as are also the fire irons and dogs on each side of the hearth. At either side of the fireplace is a somewhat severe species of "cozy corner," and at the side of one of them is a wall cabinet for cues, balls, &c. The floor is of parquet, and upon it is spread a handsome Persian carpet.

THIS FIRM IS UP TO DATE.

PERHAPS no firm has made more progress in a short time than the Oil City Desk and Furniture Manufacturing Company, Oil City, Pa., which is well known to the trade as a prominent manufacturer of ladies' desks, book cases, china closets, &c., in the latest style and finished in a manner that has made the line many strong friends among the trade. The representative of THE REVIEW was favored with a tour through the factory under the guidance of Superintendent John W. Maddox, who, by the way, formerly held the same position with the Morgan Manufacturing Company, of Jamestown, N. Y., and who thoroughly knows how to make good furniture. The large plant is kept busy in filling orders and is sometimes compelled to refuse contracts for interior woodwork owing to press of business. Several stores in Oil City have beautiful counters and fixtures that are the work of the company.

The goods made by this concern are handled in New York by R. J. Ehlers, 209 Canal street. The company is about getting out a new catalogue, which will be mailed to dealers upon application.

AMERICAN FURNITURE IN SWITZERLAND.

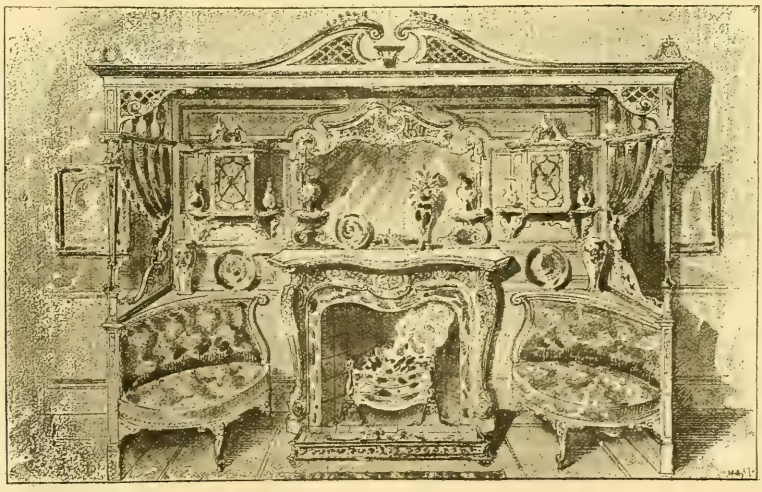
IN a recent report to the Treasury Department United States Consul Germain says, under date of February 1: While gathering information on American woods in Switzerland I entered into correspondence with several Swiss firms working up American and other woods, and I am in receipt of a communication from the Swiss furniture firm of Meyer-Mueller & Co., Winterthur and Zurich. This firm being a prominent concern, I give a translation of their letter:

Answering yours of January 5, we beg to inform you that, up to date, to our knowledge, no ready made American furniture has been introduced into Switzerland, but we are of opinion that unfinished American furniture in the rough (in pieces) could be introduced to advantage.

We have seen several Swiss furniture manufacturers who visited the World's Fair at Chicago, and from these we learn that American furniture manufacturers sell unfinished furniture and ship it knocked down. We think such furniture would find a ready market in this country, and could be finished in Switzerland to suit the tastes, as to color and finish, of the Swiss people.

We would therefore thank you to put us in communication with one or two first-class American furniture factories, with a view of making arrangements to try the venture and get a trial shipment.

The kind we manufacture are parlor, sitting room and bedroom, and office furniture. As to our responsibility, we refer you to the Zürcher Bankverein, Zürich, and the bank in Winterthur.



NO. 6—DRAWING ROOM FITMENT. DESIGNED BY THE CAVENDISH HOUSE COMPANY.

SIEGEL, COOPER & CO.'S NEW YORK STORE.

From the cut presented herewith may be obtained a fair idea of the dimensions and general character of the great department store which is to be built on Sixth avenue, between Eighteenth and Nineteenth streets, this city, for the Chicago firm of Siegel, Cooper & Co.

The building will occupy the entire block, and will be eight stories high. The frontage on Sixth avenue will be about 200 feet, and the depth will be 460 feet. The main building will be about 125 feet in height, and the tower in front will be more than 250 feet high. It will be the largest store in this country, and, with the exception of one in London and another in Paris, the largest in the world. The exterior of the building will be of stone and marble, with terra cotta ornaments. There will be three entrances, one on each street, with the main one on Sixth avenue.

On the ground floor an interior court will be constructed, in the centre of which will be a playing fountain of marble and bronze surrounded by plants. Seats will be provided in this court, and upon one side a magnificent marble staircase will lead to the upper stories. The court will be 60 feet square and 25 feet in the clear. The building will contain eight large passenger elevators, and at least an equal number of freight elevators. All of these will be operated by electricity, as will be the dumb waiters also. The lighting will also be by electricity.



STORE TO BE ERECTED FOR SIEGEL, COOPER & CO., NEW YORK.

A unique device for lowering packages from the various floors to the delivery wagons below will be a revolving screw, worked by electricity. The package, which may be as large as 3 feet each way, is placed upon the thread of the screw at any floor. The screw revolves slowly, and a partial partition prevents the package from traveling around the shaft with the screw. As the screw revolves the package descends to the ground level. Besides the usual number of departments, the new store will contain a restaurant, a barber shop, a photographing establishment, a banking and safe deposit department and a doctor's office. There will be several reception rooms on the first floor.

The total cost of the ground and building is estimated at between $3,500,000 and $4,000,000. It is expected that the store will be completed and ready for business by May 1, 1896.

THE SMITH & FARWELL COMPANY.

The Smith & Farwell Company, whose store at St. Paul, Minn., is shown in the cut presented herewith, began business at St. Paul in March, 1883, in a one story store, 25x90. Their growth has been a steady one from year to year. In 1886 a four story store was built for them, but this was burned in April, 1892. The Smith & Farwell Company was then organized, and secured a six story building on Jackson street, then the centre of the retail trade, where they still remain. Their new building is a model one, being of steel frame, brick and stone construction, and especially adapted to the fast growing trade of the corporation. It will have freight and passenger elevators, steam and electric lighting plants, &c. This fine home in St. Paul for the Smith & Farwell Company, and the equally fine store completed last year in Duluth for the Smith, Farwell & Steele Company, put these companies in these progressive Western cities on a par with, if not in advance of, the trade anywhere in the country. Their business in both cities is complete house furnishings, covering five departments, in carpets, draperies, furniture, crockery and stoves.



SMITH & FARWELL COMPANY'S BUILDING, ST. PAUL.

ST. LOUIS SAYINGS.

The Reardon Glue Company has moved from 712 North Tenth street to 1015 Lucas avenue and has greatly enlarged quarters.

Buyers in this market should not forget the St. Louis Furniture Manufacturers' Sample Rooms at 514 Locust street, where thirteen firms have their samples on view the year round.

Wm. Peterson & Co. are having a very nice business on their folding bed lounges. Mr. Peterson is one of the old manufacturers of this city, and his business is increasing very steadily.

St. Louis will be well represented at the National Convention in Chicago, June 12, 13, 14. At the last meeting the St. Louis men were prominent from start to finish and will be again.

The catalogue of the Peter H. Mellon Manufacturing Company, just out, contains eighty pages and is a beauty. All the designs were made by G. W. Mellon, the secretary of the company, and son of P. H. Mellon. The work is very fine, and great credit should be given

this young man for the artistic taste he has displayed in getting up so handsome a book.

One of the most popular varnish salesmen that calls on the trade in this city is Ralph L. McEwen, representing the Murphy Varnish Company. Ralph, as he is familiarly called, is the clog dancer of the "Varnish gang."

The Mound City Coffin Company is selling a great many of Kregel's patent sliding heel slippers. As many furniture dealers are also undertakers, they should send for cuts and circulars illustrating and explaining this article.

The Vornbrock Furniture Company manufactures some very attractive hall trees, folding beds and sideboards, and we advise the trade to send for a catalogue which has just been issued. You may be astonished at the prices.

The Travelers' Commercial Company is a new concern recently organized here, and it has rented a large building at 210 North Twelfth street, for the purpose of carrying samples of all kinds of goods. The furniture department manager is Thos. H. Gist, and he has already secured several lines of goods.

Meier & Pohlman had a small fire in their engine room on the night of March 18. Their main shaft broke also, which compelled them to shut down for a few days. This firm's new catalogue has just been gotten out and is a very handsome one.

The Heller & Hoffman Chair Manufacturing Company reports trade as very satisfactory this spring. It is now at work on several new lines for the fall and will be "in it with both feet," as is evidenced by a new catalogue which it is now getting out.

Wm. Prufrock, whose advertisement appears in another part of this paper, is well known to the trade, having been in business here for the past twenty-three years. His several catalogues of upholstered furniture contain over 200 cuts and are said to be the largest ever issued by any furniture firm in the United States.

A. P. Bohlinger & Co. have outgrown their present quarters and recently leased for a term of years a building 80x100, three stories, corner Broadway and Monroe street. This firm makes as handsome a line of tables as can be found anywhere. They are shown in an elegant catalogue, the cuts all being fine etchings. They are now at work on a new issue and will show some of the new patterns in the June number of THE FURNITURE TRADE REVIEW.

One of the handsomest catalogues that has been issued this season is that of the Smith-Davis Company. The background of the illustrations is in solid black, the cuts of the beds in the centre showing them off in their original color, gold. This concern not only issues the handsomest catalogue, but has one of the most complete spring bed factories in the United States, situated on the corner of Twenty-first street and Lucas place, and any dealer who comes to St. Louis will make a mistake if he fails to pay it a visit.

The St. Louis Furniture Board of Trade had an interesting meeting on the 8th ult. The National Retail Furniture Dealers' Association will meet in this city in July and the question of giving this meeting both a moral and financial support came up, but it was determined not to act as a body, but as individuals, in rendering the retail men all necessary assistance. In order to ascertain more definitely just what was wanting, the secretary was instructed to invite a committee of the retail men to appear at the next meeting of the board. J. F. G.

"YOU WILL HEAR FROM US AGAIN."

THE Miller Table Company, West Farmington, Ohio, in sending us their new catalogue say: "Trade is picking up with us, and we get letters from new customers, saying 'goods just reached us, they are all satisfactory and the best finished tables we ever had. You will hear from us again soon, as we are well pleased.'

"All we ask is a sample order, if only for two tables. The goods will speak for themselves. No. 53 will have fluted legs after this. It shows a plain leg in the old illustrations."

FEATHERS from Cupid's wings make very poor beds.—Judge.



CHARLES A. GREENMAN.

CHARLES A. GREENMAN is secretary and manager of the Grand Rapids Wood Carving Company. He has been in business for ten years, for several of them as a member of the firm of Greenman & Dusch. He was the organizer of the Grand Rapids Wood Carving Company and was the first man to manufacture successfully and introduce spindle machine carving, and by his untiring energy has carried his concern to the front rank in the amount and quality of wood carvings produced by this method.

EXPORTS OF FURNITURE.

FOLLOWING are the exports of furniture from New York for the four weeks ending May 1:

Port.	Value.	Port.	Value.
Amsterdam	$1,537	French Guiana	$60
Antwerp	205	French West Indies	100
Argentine Republic	62	Glasgow	878
Athens	153	Hamburg	5,131
Berlin	200	Hanover	6
Brazil	2,829	Havre	637
Bremen	174	Hayti	4,413
Bristol	95	Leith	210
British Australasia	3,360	Liverpool	5,519
British East Indies	33	London	1,876
British Honduras	54	Manchester	75
British West Indies	4,450	Marseilles	140
Brussels	462	Mexico	2,154
Central America	716	Naples	1,550
Chili	874	Newcastle	418
China	45	New Zealand	845
Christiania	54	Oporto	9
Constantinople	97	Odessa	26
Cork	500	Peru	290
Cuba	4,175	Porto Rico	967
Danish West Indies	117	Southampton	1,580
Dublin	40	San Domingo	877
Dusseldorf	15	Trebizond	3
Dutch Guiana	195	U. S. of Colombia	693
Dutch West Indies	433	Uruguay	210
Ecuador	72	Venezuela	866
Frankfort	15	Vienna	60
French Africa	66		

THE Warren (Pa.) Chair Works are considering a proposition from the Dunkirk (N. Y.) Board of Trade looking to the removal of the factory to the latter city.

A NEW STORE IN BROOKLYN.

In 1852, about three years previous to the time that the old town of Williamsburgh became a part of what is now the great city of Brooklyn, N. Y., S. W. Woolsey established a carpet store on Grand street, and now there has arisen on the site of his old store, which was formerly confined to a single building, a handsome three story and basement structure covering two lots, an illustration of which is presented herewith. It is 50 feet front and runs back to North First street. Alterations have been going on since last September without interference with the business, and



the informal opening took place about two weeks ago. The building has 20-inch walls and is so erected that the height can be increased to six stories if business should warrant it. The business is now carried on under the style of S. W. Woolsey & Son, E. McGarvey, a son-in-law of the founder, being the sole proprietor. Mr. McGarvey became connected with the establishment in 1882, having previously been engaged in the brokerage business in New York as a member of the firm of George W. Jones & Co. On January 1, 1883, he became Mr. Woolsey's partner, the firm name being changed to S. W. Woolsey & Son. Mr. Woolsey died on November 25, 1885, and Mr. McGarvey has since carried on business at the old stand and under the old firm name. He is a trustee of the Kings County Savings Bank, trustee and treasurer of the First Baptist Church, a director of the Y. M. C. A., treasurer of the Nineteenth Ward Republican Association and a very popular man in the Eastern District.

The new building brings with it an addition to the stock in the shape of a line of furniture. In the basement are shown oil cloths, cheap furniture, bedding, &c., and the rear portion is used for the storage of surplus stock. On the main floor are the office and a well selected display of general furniture, with cabinet shop and shipping room in the rear. The second floor is devoted to carpets, the pile fabrics occupying a room on the left, while the Ingrains and upholstery department take up a similar space on the right. The front portion of the third floor is nicely finished, is to be carpeted and is given over to parlor furniture. In the rear of this floor are the carpet work rooms, which are large and well lighted.

The store can be truly called a handsome one. The show windows are large and afford plenty of opportunity for attractive display, this feature being carried out also on the second floor. In the sidewalk are set letters about 3½ or 4 feet long, spelling out the firm name, which is a familiar one to "Williamsburghers" and a great many others.

FIGHTING THE INCOME TAX.

At Chicago, on the 15th ult., Judge Showalter, of the United States Court, enjoined Siegel, Cooper & Co. from making any return to the Internal Revenue collector under the provisions of the income tax law. The restraining order was granted on a bill filled by Gerson Siegel, one of the New York stockholders in the defendant corporation.

But on the 16th ult. the judge entered an order vacating the restraining order against Siegel, Cooper & Co. making their income tax returns. The judge had sent for Attorney Binswanger, who secured the order the previous day, and in open court he announced the vacation of the order pending a formal hearing.

"I looked hurriedly at the bill," said the court, "and did not understand that it was based upon a question of unconstitutionality. I regarded it as a mere formal matter. The defendants were present in court and consented to the proceedings; being a motion which was not contested I granted it. The order will now be vacated and a hearing on the application set for two weeks from to-day."

The effect of the vacation will be to make Siegel, Cooper & Co. liable to the fine of $1,000 for failure to make a return, if the order is not granted at the hearing. Under the order granted on the 15th ult. the firm would have escaped the payment of the fine had Gerson Siegel's suit failed before the court on the final hearing.

District Attorney Black will contest the granting of the injunction prayed for at the hearing two weeks from to-day.

Rose & Putzel, who acted as attorneys for Gerson Siegel in obtaining the injunction, said to a reporter:

"Our application was based on almost the identical points on which the Illinois Central case is based: First, that a large part of the income of the firm comes from real estate rentals; next, that the tax is a direct tax; next, that it is not a uniform tax. Then it sets forth the unconstitutionality of the exemption of mutual insurance companies and mutual savings banks. The injunction, of course, is only a temporary injunction. The case comes up next on an argument to make this injunction permanent, and whatever the decision, of course, the case will go before the United States Supreme Court, and a decision on the points that were not decided by the court in the other cases will be forced. The injunction enables us to get the tax before the court again, and of course is of vast importance."

Pittsburg papers claim that that city and Allegheny have long had the distinction of being larger consumers of good furniture in proportion to their size and population than any other cities in the country.

The Nicholson File Company, of Providence, R. I., has issued to the trade a handsome new catalogue representing all its different makes of files, and also containing views of its large factories on the outskirts of Providence.

The Fort Wayne Furniture Company, Fort Wayne, Ind., has purchased a new and larger engine, and will also improve the plant by putting in more machinery for the manufacture of bookcases and writing desks.



BOARD OF TRUSTEES OF THE CINCINNATI FURNITURE TRADE EXPOSITION ASSOCIATION.

1. WILLIAM A. KAIPER, PRESIDENT.
2. EDWARD F. STEINMAN, VICE-PRESIDENT.
3. A. A. BROWN, SECRETARY.
4. JOHN F. HEBERGER, TREASURER.
5. HENRY KREIMER.
6. BENJAMIN M. SMITH.

TRADE TALK.

LIFE is a passing pleasant show to the man who writes the Sunbeams for the New York Sun. Here is the happiness he manages to extract from a walk along the hardwood district on the East River :

> Pleasant and pungent is the odor that comes from the mahogany sawmills of East Eleventh street, along with the prolonged musical notes of the saws. The odors, aromatic and almost peppery, have a tropical suggestion that clothes the logs again to the imagination with their native bark, and tops them with limbs and branches and green leaves.

He has evidently never been in the forests whence come the mahogany logs.

There would appear to be a growing taste for quaintness in the all-inclusive domain of modern house furnishing. The settee and chair shown on this page, and taken from the London Cabinet Maker, are original creations based on the lines of a new school of cabinet work, which promises ere long to become still more popular than it is at the present time. The small bracket shelf which crowns the back of the settee forms a novel appointment, and would hold a few light articles of a decorative description, such as fans, bijou pottery, &c. This would be situated so as to escape the head of the sitter, and thus obviate unpleasant contact with the shelf.

The Readsboro (Vt.) Chair Manufacturing Company is organized on a basis which affords it peculiar advantages in making large contracts at bottom prices for cane seat chairs and rockers, and carpet and veneer seat folding chairs for large halls and meeting rooms.

The Commercial Intelligence Department of the Associated Trade and Industrial Press, 610 Thirteenth street, Washington, D. C., has compiled from first sources a list of leading furniture and house furnishing dealers in Mexico and South American countries, which will be sent on neatly typewritten sheets to any address, on receipt of $1. This is an opportunity at trifling cost to pave the way toward new commercial connections with Spanish America.

Not long ago in the New York Theatrical Exchange Manager Pratt was busily engaged picking out choristers for the Marie Tavary Grand Opera Company. As each girl advanced to his desk she was met with the familiar question :

"Have you ever sung in grand opera before?"

Finally a girl with a pronounced Western accent stepped to the front.

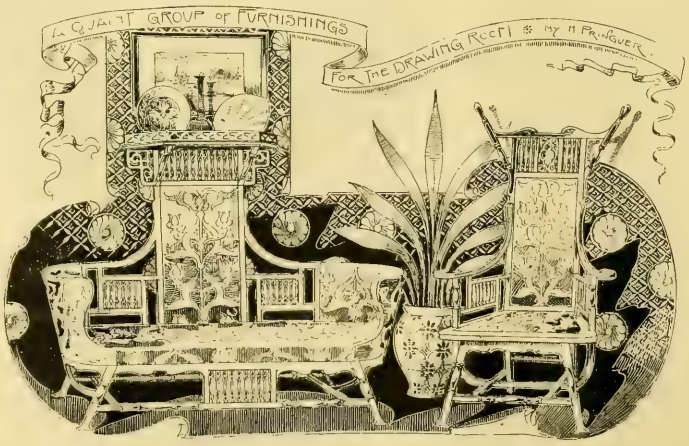
"Have you ever sung in grand opera, my dear?" asked Mr. Pratt.

"No. But I've sung in Grand Rapids."

She was engaged.

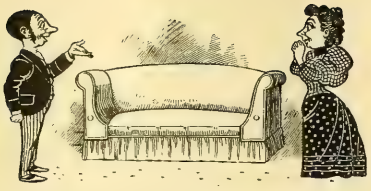
The Goshen (Ind.) Folding Bed Company is coming to the front this season in great fashion. Its line, which is advertised elsewhere in this issue, is well worth the attention of live dealers, as there is a handsome margin of profit on the goods, which sell rapidly.

The L. C. & W. L. Cron Company, Piqua, Ohio, shows a very handsome suite in this issue of THE FURNITURE TRADE REVIEW. This is one of the oldest concerns in the West, and its reputation for good, honest goods has always been of the best. Its new catalogue just out is one of the neatest and best it has ever issued, showing a cut of its



JAYSON'S PATENT ADJUSTABLE LOUNGE.

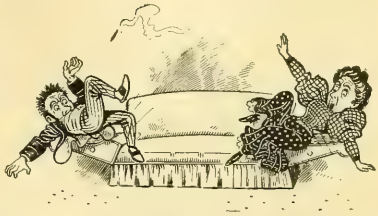
COPYRIGHT 1895 BY KEPPLER & SCHWARZMANN



JAYSON—Yes; it's the latest English novelty in furniture, and the dealer told me that I'd never regret buying it.



Now, this is what I call comfortable.



Who pressed those knobs?



I guess they will work rather easy at first. Now, if I wish to lie down, you can sit on the other end and read to me.



—!—!—!—!—



Confound it! I'll not have the thing in the house. I'll send some men to cart it away to the auction rooms this afternoon.

factory on the cover, and a map on page 3 of the United States from the Atlantic to Kansas, with Piqua, Ohio, in the centre. It contains seventy-five pages of good sellers.

Mr. C. S. Brewer, of the Standard Furniture Company, Herkimer, N. Y., sends the following communication to THE REVIEW regarding the recent incipient fire:

"There was a slight fire in one of our dry kilns on Saturday, 4th inst., causing a loss of only about one hundred dollars ($100). It is hardly necessary to add that work in our factory will not be interrupted. Some exaggerated accounts were published in the local newspapers, and we therefore write this to enable you to report the matter correctly, if any notice at all is considered necessary."

A French journal has uttered a note of complaint against the use of small tables, a custom imported into France from England, in the private dining room. While conceding that the small table has its merits, it is contended that it should not be used for dining upon, inasmuch as it induces a tendency to do away with the conversational powers which the Frenchwoman has so long cultivated. Instead of being the head of a table, the hostess becomes a mere major domo.

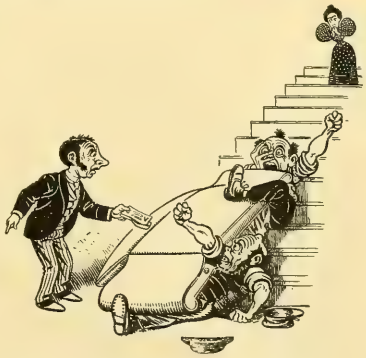


Tell the auctioneer to sell it for any price he can get for it.



—!—!—!—!

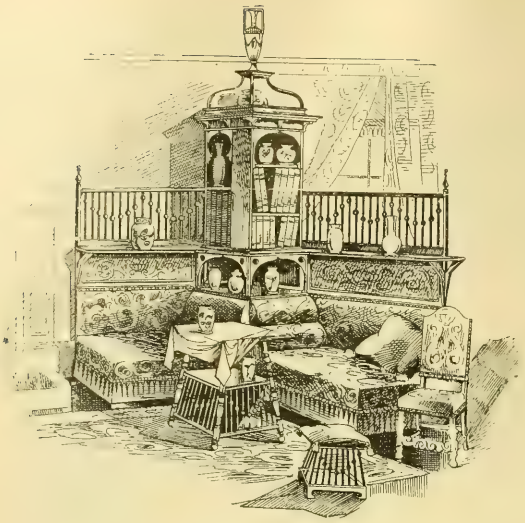
An event of more than ordinary interest during the past month was the removal of the enormous black walnut tree from the farm of J. B. Merchant, in Maryland. For years lumbermen have tried to buy the tree, but Mr. Merchant would not part with it. A few years ago lightning struck it and it began to die, and recently Mr. Merchant accepted an offer from E. E. McClintock, of Virginia, for the tree for $100. It took twenty-four days to dig it out, for it was grubbed up by the roots, as these and the stump are nowadays quite as valuable as any part of the tree. Seven huge



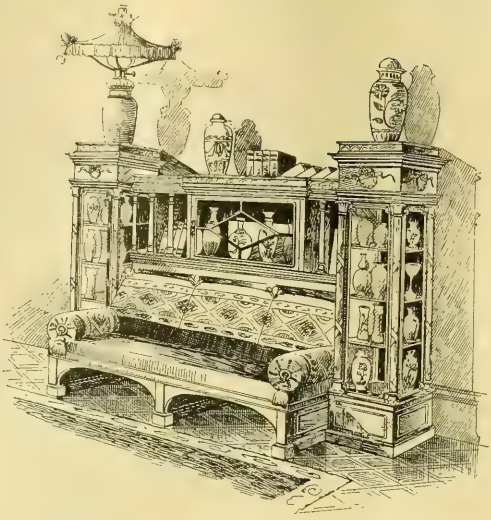
JAYSON (as the confused mass reaches the bottom of the stairs)—Yes; I know it's tough. Here's five dollars apiece, and I'll give you a dollar extra if you take it in the yard and chop it up.



No; I'll never regret buying one of those lounges. The satisfaction of putting one out of the way is too great!—Puck.



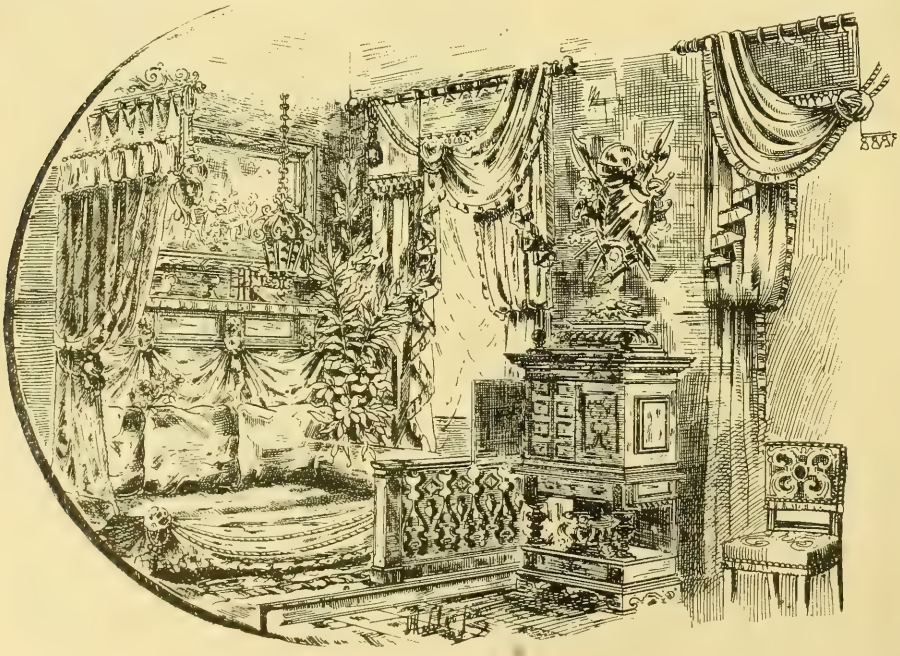
A FIRESIDE ANGLE SEAT.



AN ITALIAN DIVAN.

logs were sawed from the giant trunk ; the butt log was 7 feet in diameter at the lower end. Two 10 foot logs were 24 inches in diameter. One 7 foot log was 42 inches through ; another 10 foot log was 22 inches in diameter ; one 12 foot log was 30 inches through and an 8 foot log was 44 inches in diameter. The whole tree, says Mr. McClintock, will make 5,000 feet board measure. Worked up by shaving machines into veneer, the waste is reduced to a minimum and every bit of the tree is made to count. Mr. Clintock has engaged an express company to haul the logs into town, and they will be unloaded at the B. and O. steam launches dock. Photographs will be taken of the butt log when it is brought to the city. Mr. McClintock makes a snug profit from the tree, as the walnut is better than was suspected, proving to be curly walnut all through. He has sold the tree at $200 a thousand feet, and an export shipper of walnut and other lumber will take charge of sending the logs to New York, where they will be sawed and probably exported. The tree was 180 years old, according to the count of the rings in the butt log, and will make 5,000 feet of curly lumber, worth $1,000 in the New York market.

Tea tables continue to grow in favor and to multiply in design. The two latest shown are admirable in every sense, and provide for the convenience of the hostess as well as for the beauty of her room. One, the larger of the two, is a combination of bamboo frame and fine porcelain shelves ; and the other unites a handsome kettle with a stand and portable tray. They are excellent, both in form and general style, and, despite their moderate cost, a great improvement upon the over-dainty trifles that look too frail to support the weight of cups and saucers, and are insufficiently small and incommodious.



A DRAPED DIVAN.

The Orinoco Furniture Company, of Columbus, Ind., will have a record breaking show in July in the Blodgett Block, at Grand Rapids, showing a world of new ideas, under the able direction of T. Ashley Dent, of 241 Wabash avenue, Chicago, Ill.

The Newburgh Reed Company received an order a few weeks ago for an entire house built in rustic work for a Connecticut party. The house was duly constructed and shipped knocked down according to order, and is giving its owner the greatest satisfaction.

O. B. Rowlett, Richmond, Ind., will show a cut of his new flat top lawyer's desk with typewriter attachment in the coming issue of The Furniture Trade Review. This desk is the best one of its kind on the market, and is having a great sale, 100 going to the Pacific Coast recently.

That 265 curly birch suite of John Stengal & Co., Dayton, Ohio, the dresser of which is illustrated elsewhere, has received favorable comment at the hands of everyone who has seen it. There are more like it in the line, and every dealer should have samples of the suites in stock.

A dull planer knife can do more harm than anything else in a furniture factory, but if the manufacturers used Reynolds Brothers' (Columbus, Ohio) hand cut files their knives would always be sharp. Order a sample dozen to prove that they will outlast three dozen machine cut ones.

It seems likely that one of the most important benefits to civilization of Stanley's African expedition will be the introduction of African mahogany to Western commerce, says the Chicago Inter Ocean. There is even now a flourishing trade in this wood, which is sold more cheaply in the United States than it formerly was in Liverpool. Central America, Brazil and the West Indies have hitherto contributed the world's chief supply of mahogany. It was one of Sir Walter Raleigh's discoveries, and it first began to be used in making furniture toward the close of the seventeenth century.

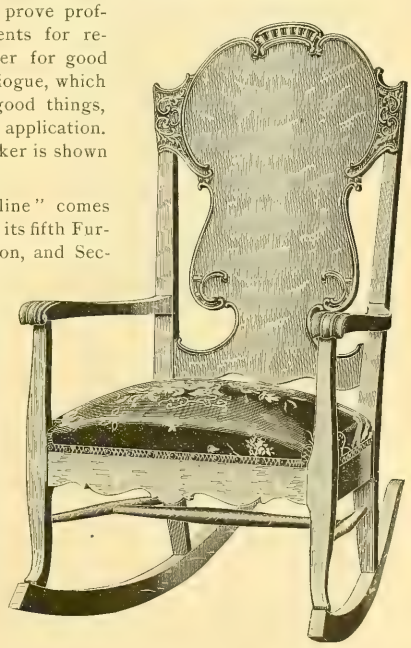
The old curiosity shop, the bric-à-brac bazaar and the second-hand store are all combined in modern furnishing in the cozy corner. Every kind of domestic need and comfort is at present being catered for, in some form, in the many devices embodied in the modern cozy corner ; books, photos, bric-à-brac, needlework, palms and periodicals have all found a harbor of refuge in the fireside seat. Here, agreeably with the dictates of modern fashion, we have introduced from Furniture and Decoration, London, a somewhat novel kind of angle seat, a comfortable and handy lounge made up of a short and long sofa, with shelves above and a useful repository for books in the corner.

A German suggestion of a draped divan is also shown, as will be seen by a glance at the illustration. As a rule, the settee in a fashionable drawing room or dining room is a very plebeian kind of thing. It ranks before its fellows of the suite only on account of its size, and does not seem to be conspicuous for any especial interest or dignity. The days of the dais are over. The host no longer sits enthroned upon a raised platform at one end of the room. In these leveling times mine host has no special seat of majesty ; he strolls about among his guests, and, as occasion serves, uses any and every kind of chair in succession. But surely some such arrangement as that indicated in our present sketch would be more suitable to the station of the master of the revels.

The Treasury Department until May 18 is inviting proposals for supplying chairs and settees for United States public buildings under the control of that department east of the Rocky Mountains, from time to time as the requirements of the service may demand, during the fiscal year ending June 30, 1896. The furniture called for at this time is as follows : Seventy-five office chairs, department standard. Prices are desired on white oak and also on cherry. Twenty-five rotary chairs, twelve arm chairs, ten rotary chairs, one hundred rotary chairs, thirty-six jury chairs, twelve high screw stools, seventy-five high screw stools ; ten Victoria chairs, equal to the manufacture of Heywood Brothers & Co., Baltimore, Md. ; ten high screw stools with backs, eight Senate chairs, upholstered seat and back ; eight Senate chairs, fifty Douglas chairs, perforated seats ; settees No. 28, in any lengths, bids to be made per running foot. Where cane is used for seats and backs of chairs or settees, bidders will state difference in price, if any, between the best quality of cane woven to a small mesh and woven cane.

The Miller Table Company, of West Farmington, Ohio, shows in another column one of its recent designs in extension tables. It carries its own indorsement.

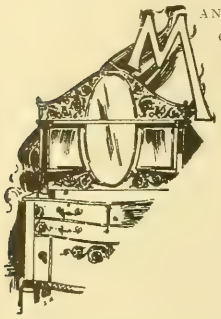
The Indianapolis Chair Manufacturing Company has a line of chairs and rockers in mahogany, curly birch and oak which will prove profitable investments for retailers who cater for good trade. Its catalogue, which bristles with good things, will be sent on application. Its No. 615 rocker is shown herewith.



"Right in line" comes Cincinnati with its fifth Furniture Exposition, and Secretary A. A. Brown has secured for attending visitors the privilege of one and one-third fare. The Exposition opens July 10 and lasts until August 7, and will doubtless be patronized to a very large extent.

W. H. Haffner, Jr., secretary of the Chicago Furniture Manufacturers' Association, will reply to all mail inquiries if addressed to him at No. 2620 Dearborn street, Chicago, and will cheerfully give applicants and retailers all particulars desired regarding the big Exposition to be held in the Windy City during July next.

BEGGS & CO.'S CUT CARPET AND CURTAIN DEPARTMENT.



MANY dealers who do not wish to carry a stock of carpets and curtains may still do an extensive and profitable business in these goods by availing themselves of the facilities offered by David C. Beggs & Co., Columbus, Ohio, in their cut order department. Beggs & Co. supply dealers with a large line of samples, embracing the choicest patterns in all grades of carpets, and the dealer sells from these samples, ordering the quantity desired, or if a diagram of the room is furnished the carpet will be sewn ready for laying. The sewing is done by Beggs & Co.'s new patented electric sewing machine, which makes a seam stronger and more durable than any sewn by hand.

Beggs & Co. sell curtains to the trade on the same plan, and their stock is extensive and varied enough to meet the demands of every class of trade.

Write to them for their descriptive catalogue of carpets and curtains.

INDIANAPOLIS

The Art Embossing Machine Company has had the best trade in its history during the past four months.

The Udell works have just gotten out some very handsome odd dressers and an elegant line of ladies' dressing tables. Anything this concern turns out is first class.

The Emrich Furniture Company, of this city, has been incorporated with a capital stock of $50,000. The directors are Henry Emrich, John H. Emrich and George H. Dreschel.

The Bauer Engraving Company has gotten out catalogues this spring for some of the largest furniture firms in the country. Mr. Bauer is a natural born artist and his work is very fine.

The Tucker & Dorsey Manufacturing Company has the best double caster on the market, and for heavy furniture of any description it should be used. Samples will be sent to any address upon application.

The Globe Embossing Machine Company is now in new and larger quarters, having moved half a square further north. This company is 'way behind orders and reports a better feeling among manufacturers as to buying new machinery, &c.

Thomas Madden, of Thomas Madden, Son & Co., says that business is very good and the indications are favorable for a good spring trade. He also says it is 50 per cent. better now than it was this time last year. He expects to do a large fall business.

The old reliable firm of Thomas Madden, Son & Co. is way behind orders and has been all spring, but will take time to wait on any new trade that may send in for any of its great line of stuff. A very handsome catalogue will be mailed on application.

We refer the readers of The Furniture Trade Review to the very attractive advertisement of the L. W. Ott Manufacturing Company in another part of this paper. This is one of the largest concerns in this city, and its line of goods is in keeping with its position.

W. L. Hagedon is now president and general manager of the Western Furniture Company, and reports its spring trade as very satisfactory. This is one of the oldest concerns in this city, and the new management intends to reach out further than ever. It manufactures bedroom suites and bedsteads exclusively.

The T. B. Laycock Manufacturing Company has just gotten out one of the nicest catalogues showing the line of goods that it makes that has ever been issued. It contains sixty-four pages, printed on handsome paper with a very clever cover and with excellent engraving. Some of the goods manufactured by the company are shown in an advertisement in another part of this paper.

The Indianapolis Parlor Furniture Company has moved to Nos. 451 to 455 North Alabama street in the factory formerly occupied by Otto Stechhan & Co. This young firm is progressing very rapidly and manufactures a handsome line of goods. Mr. George L. Pautz, one of the members of the firm, used to live in a house that stood where his factory now stands. It was moved off and the present factory erected by Mr. Stechhan. Mr. Pautz worked for Mr. Stechhan for fifteen years, and started in business for himself three years ago He now comes back and is proprietor of the establishment where he worked as a boy and where he had lived before the factory was built.

The Indianapolis Chair Manufacturing Company has recently gotten out a very handsome catalogue. A cut of its 638½ is shown in the advertisement and a cut of its 615 is shown in the reading columns of this issue. If any dealer desires to see a long line of others equally as beautiful as those shown in this paper, he should drop a card and he will receive it. The cuts in the catalogue were made by the H. C. Bauer Engraving Company, of Indianapolis, which is rapidly coming to the front as an engraver of fine work. Some of the finest catalogues that have been gotten up here have been turned out by this firm.

J. F. G.

SHELBYVILLE

The Speigel Furniture Company reports a very satisfactory trade this spring on its cheap chamber sets and "whaling" big sideboards.

The Blanchard Furniture Company is among the largest exclusive manufacturers of hall trees in the country, and has the greatest and best line of sellers manufactured.

Stewart & Blakely have just added four more handsome patterns to their line of extension tables. Look for some of them in the June number of this paper.

The Hodell Furniture Company is shipping its folding beds to all parts of the country and is constantly improving on them. Some of its beds—in fact, the whole line—is at the top, and a customer once secured always duplicates his order.

The Conrey & Bierly Table Company is at work on its fall line, and the representative of The Review was shown some of the styles. To express it mildly, they are great. A cut of one of these beauties will be shown in the June number of this paper.

The Shelbyville Cabinet Company has just gotten out a line of cheap desks that for the money cannot be beat. One of them especially, that has lately been gotten out, has occupied almost the entire plant since its introduction. It is an elegant article for the price.

The manufacturers are all at work on new lines for July, and it is their intention to have their exhibit here, and they are already inviting the trade to stop and see them. They have been "in it" ever since they started, and intend to stay at the top of the procession.

The Shelbyville Lounge and Desk Furniture Company manufactures a very large line of typewriter desks. The celebrated Conde typewriter desk is made in a great many different styles and a cut of it is shown in another part of this paper. Send for a catalogue.

The Conrey, Waller & Deprez Furniture Company is one of the largest concerns in the West. It has now got in some new blood and has employed one of the best superintendents and designers in the country, who took charge of the factory the first of this month. It will be "in it" red hot the coming season and will open the eyes of some of its competitors. We would advise any and all buyers to be sure and see the new line.

A delegation of Shelbyville citizens called on President M. E. Ingalls, of the Big Four railroad, at Cincinnati recently and asked him if he would not provide for them a new railway station at this point. The representative of The Furniture Trade Review has been going in an out of this depot for the past twenty years—in fact he would go in and immediately go out and stand on the outside if possible. It is a tough affair, to say the least, and the citizens think

that having the best station for its size on the line of the road, they should be entitled to a new building. It is very likely that it will be built, and be in keeping with this live, progressing and handsome little city.

The Shelbyville Wardrobe Company has had the best trade in its history this spring, and is now at work on an entirely new line for its July exhibit. The company will not take a back seat for anybody, and we would advise buyers in visiting the West to either stop and see them here, or at Grand Rapids on the floor of E. J. Morley, who has the entire line and will show the same in the latter city during July. J. F. G.

COLUMBUS, IND.

The Reeves Furniture Company's line of kitchen safes, tables, &c., are first-class goods for the money. Business has held up well with this house.

J. A. Glanton is at work on a great line of hall trees for July, and will have them on T. Ashley Dent's floor in the Blodgett Block, Grand Rapids, during the July display.

W. H. Lincoln and T. Ashley Dent were upset while taking a ride, but very fortunately were not badly hurt. Their horse took fright and upset the whole concern into a ditch.

Wm. Brinkley, of this city, the oldest manufacturer in the State, is seventy-six years of age, and has been in his present factory for forty-two years. He is hale and hearty and is still turning out some nice bedroom suites.

The Columbus Furniture Company has several new patterns in bedroom suites which will be shown on the floors of T. Ashley Dent in the Blodgett Block, Grand Rapids. Some of the plates in the dressers are "corkers."

The Orinoco Furniture Company's line for the fall will be away ahead of anything it has ever gotten out. A representative of The Furniture Trade Review was shown some of the new designs now ready. To say they are fine is putting it mildly. Look for some samples in the next issue of this paper. J. F. G.

CONNERSVILLE COMMENT.

The Big 4 factories of this beautiful little city are among the largest in the country and make a great line of good sellers.

The Connersville Lounge Company manufactures a very clever line of bed lounges and couches, and will make its first exhibit at Cincinnati in July.

The Indiana Furniture Company will have a larger line than ever for the fall trade. It will exhibit at the New York Exposition, and the goods will be shown by S. P. Porter.

Munk & Roberts' new line for spring was very nice, but is still nicer for fall. It will be shown at New York and Grand Rapids in July. Buyers should look out for them.

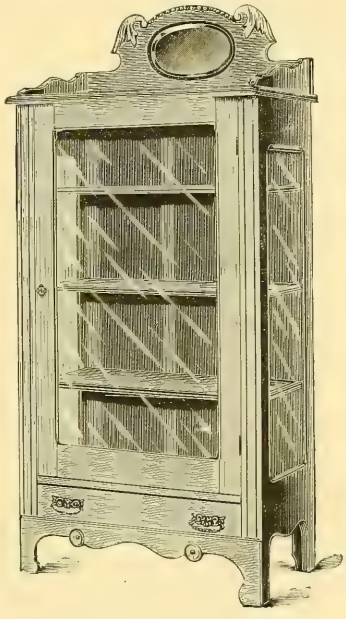
The Connersville Cabinet Company has come to the front at a two minute gait since it started some two years ago. Bookcases and china closets without number, and none of them stickers, comprise the line. S. P. Porter, at New York, and J. N. Murray, at Grand Rapids, show the goods all the year round. J. F. G.

SYRACUSE FIRM IN TROUBLE.

On the 20th ult. Deputy Sheriff Whittic closed the doors of the Hamburger Furniture Company, Nos. 416, 418 and 420 South Salina street, Syracuse, N. Y., upon a judgment for $20,684.08 in favor of the Salt Springs National Bank. The judgment was recovered by default upon a series of notes given by the company and indorsed by its president, David J. Hamburger. The firm started in business about two years ago, after the failure of J. E. Davis & Co., who first conducted the business. The new company was supposed to be doing a thriving business until a short time ago, when it was announced that it was going out of business to embark in another line. This, however, was not generally thought to be an indication of financial weakness, as it was said that the concern had plenty of money back of it. It was organized with a capital stock of $60,000. Its present actual assets are about $25,000 and its contingent assets $10,000. The note upon which judgment has been entered was made in March and was due in one month from date of making. The members of the company say that all creditors will be paid in full.

The stock and fixtures were sold at auction on the 26th by Deputy Sheriff Whittic, and brought $12,250. D. J. Hamburger was the purchaser. The company will probably continue.

This is Hartmeier & Son's (Paterson, N. J.) china closet No. 344. It is 30 inches wide, 54 high and 16 deep. It is made in whitewood at $7 net, or solid oak at $8.50 net. There are others in stock made in good style as low as $6. The firm is constantly issuing illustrated broadsheets of new designs in various kinds of furniture as fast as it can turn them out, and will mail them to all dealers on application.



HARTMEIER & SON'S NO. 344 CHINA CLOSET.

The Buckeye Paint and Varnish Company, of Toledo, Ohio, has the confidence of every manufacturer who has ever used its goods. Of course all varnishers are subject to "devlitries," but the productions of the Buckeye Company possess a uniformity of excellence which wins approval and saves the use of many bad words.

You will have to go a long way, says Pearson's Weekly, before you find a body of men more—well, clever than those cabinet makers who produce goods to satisfy the desire of the public for furniture made of old and fancy woods. They can transform whitewood into all kinds of exotic woods by means of chemicals. The manufacture of "old" oak is one of the easiest of their processes. The boards, moldings, panels or whatever pieces are required are made of oak which has just had time to dry sufficiently to prevent excessive warping. They are then placed in a dark room, on the floor of which, and quite close to the furniture to be "aged," are placed several bowls of liquid ammonia; the room is then hermetically closed up, and the wood is left for a month or two, according to the "age" which is required. The coloration will extend to a depth of nearly a quarter of an inch if the room be kept closed for a few months.

CHARMING EXCURSIONS.

"Historic Waterways" is the title of a finely illustrated book published by the Old Dominion Steamship Company, and devoted to descriptions of the many interesting places in Virginia, North Carolina and Maryland to which the steamers of this company furnish a ready and most agreeable means of access.

It is to be remembered that besides its line of large and splendid steamships running between New York, Old Point Comfort and Norfolk, the Old Dominion Company has another running from New York to Richmond via Norfolk, also one which runs from New York to West Point, Va., connecting with the Southern Railway, likewise one which plies between Norfolk and Tarboro, N. C., via the Albemarle Canal, Dismal Swamp and Pamlico and Tar rivers, while still another line runs from Elizabeth City to Newbern in connection with the Norfolk and Southern Railway, passing through Albemarle and Pamlico sounds and touching at Roanoke Island. Moreover, the company maintains a local service in the waterways of Eastern Virginia, on Chesapeake Bay and its tributaries, touching almost every point of importance with its auxiliary steamers.

Eight steamships ply between New York and Old Point Comfort and Norfolk, boats leaving New York every day in the week but one. The accommodations furnished by these spacious and elegant vessels are of the most luxurious order. A passenger leaving New York on one of these boats can enjoy a sail of eighteen hours to Old Point Comfort or Virginia Beach, spend a day and a quarter in those delightful pleasure resorts and return to New York on the evening of the third day, on a ticket which costs but $16 or $17 and covers every item of expense, including board at the Hygeia or Princess Anne hotels during the time spent there.

On the trips made by the boats of the Old Dominion Company one enjoys a rare combination of pleasures: the invigorating air of the ocean, the charms of seaside and inland scenery and the glamour of historic associations. There is no more beautiful region in the United States, and none richer in memories of history and legend.

It is facts like these to which "Historic Waterways" is intended to call attention, and we advise every reader of The Review to write to W. L. Guillaudeu, of the Old Dominion Steamship Company, for a copy. His office is at Pier 26 North River, New York.

DAYTON DOINGS.

John Stengal & Co.'s new line of suites are great winners, and they are very busy filling orders on them. Order a sample and it will win you trade.

W. H. Payne's tow mills are running double time to keep up with orders. Mr. Payne manufactures first-class tow; no poor stuff at all.

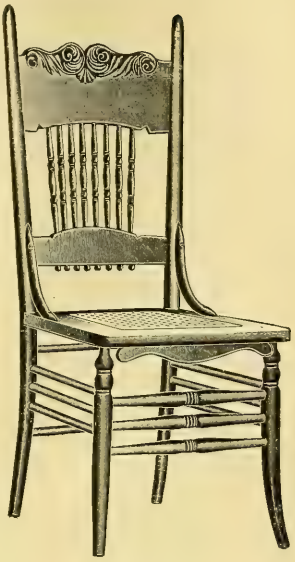
The Stomps-Burkhardt Company, John Stengal & Co., and the Burkhardt Furniture Company have all rented space at the Cincinnati Exposition.

The Dayton Table Slide Company is building a new dry kiln, making it double the size of the old one, in order to meet its rapidly increasing trade.

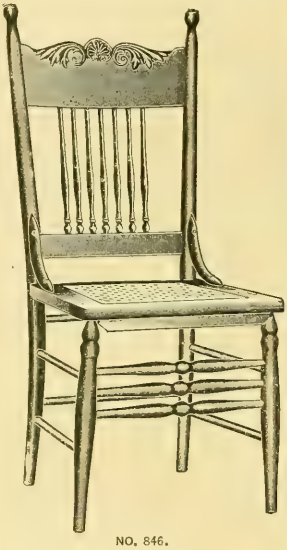
J. F. G.

THEY MAKE THE CELEBRATED NO. 846

The accompanying cuts illustrate two of the new designs offered this season by P. Derby & Co., 202 and 204 Canal street, and are their Nos. 818 and 846. The latter design has become famous and is already favorably known to the trade throughout the country, and has attracted much attention from the firm's competitors. A cut of the No. 850 will be found in Derby & Co.'s advertisement on page 1. Derby & Co. have recently improved their handsome and spacious sample room by a thorough renovating, and the display of chairs of all kinds attracts many visitors.



NO. 818.



NO. 846.

Mr. Geo. W. Cann of the firm expresses himself as more than pleased at the continued increase of trade, and although last fall the firm issued a very elaborate and expensive catalogue it has again put out a supplement, which is really a new catalogue in itself. This was necessary as the house has produced so many new patterns in the past few months. The supplement contains sixty-nine pages and shows illustrations of 128 new chairs, embracing splint goods, quartered oak and marqueterie back and upholstered diners, rockers and reception chairs, cottage chairs and rockers, children's chairs, &c. A copy of the supplement should be on the desk of every dealer, as it contains some of the most unique and novel patterns in reception and other chairs, particularly in mahogany, natural birch and white maple. Retailers can now procure a copy by addressing the firm.

The L. W. Ott Manufacturing Company, of Indianapolis, Ind., is showing a magnificent line of couches in leather, rugs, &c. The styles are attractive, and the prices are equally so.

It is a very cold business office in which there is not a typewriter. And yet no typewriter is complete without one of the desks made by O. B. Rowlett, of Richmond, Ind. The raising and lowering device is as near perfection as anything yet conceived.



Belch.—Thomas Belch, of Belch & Keenan, furniture dealers, Saugerties, N. Y., whose left hand was taken off at the wrist by a train on the West Shore Railroad in August, 1893, has recovered a judgment against the corporation for $10,000 damages.

Bendit.—Louis A. Bendit, of Bendit, Drey & Co., left for Europe April 27, on a combined business and pleasure trip. During his absence the big glass house has moved from 173 Wooster to 186 and 188 Franklin street, where the firm has much larger quarters.

Benkert—Small.—Harry P. Benkert, of J. B. Van Sciver & Co., Camden, N. J., and Mrs. Josephine Tenniswood Small, were married in Philadelphia on the 25th ult.

Bishop.—F. G. Bishop, treasurer of the Copeland & Durgin Company, Rochester, was in New York April 29, and, making his headquarters with Frederick Goll, received the Eastern trade in a very satisfactory manner and to his satisfaction.

Cassin.—Mrs. Margaret Cassin, mother of Thomas Cassin, the Brooklyn (N. Y.) furniture and carpet dealer, died at her home in that city on the 2d inst.

Conrey.—J. A. Conrey, of the Conrey & Birely Table Company, knows a good thing, and has been at the Planters, of St. Louis, for a couple of weeks.

Cron.—L. C. Cron, of the L. C. & W. L. Cron Company, Piqua, Ohio, left for New York on the 13th ult. to confer with a large number of manufacturers in regard to the prices of suites. He thinks it is about time the manufacturers called a halt as to the terrible cutting of prices.

Harley.—Milton Harley, of Boyd, Harley & Co., the Philadelphia carpet jobbers, returned from Europe on the Paris April 13. He had a delightful trip abroad and is in the best of health and spirits.

Huhn—Jacobson.—Adolph Huhn, son of Joseph Huhn, the old-time Court street (Brooklyn) furniture dealer, was married on the 25th ult. to Miss Minnie Louise Jacobson at the German Evangelical Church in that city. The wedding tour included the large Western cities, the lakes, Niagara and New York State.

Irwin.—Robert M. Irwin, the young gentleman who has charge of the advertising for the Udell Works, of Indianapolis, Ind., is one of the boys who is very solid with the newspaper men. He is up to date.

Jacobs.—George H. Jacobs, of the Newburgh Reed Company, has been very successful among the florists of the metropolitan district during the past few weeks in taking orders for his firm's new line of rustic vases, stands, chairs and settees. There is a great demand for this class of goods, and George declares that his house can get it where there is any chance for anyone.

Kane.—Frank De G. Kane, who was until last year with W. & J. Sloane, is now one of the city salesmen for A. A. Vantine & Co. Frank took a flyer last year and sold many thousands of dollars' worth of furniture in the metropolitan district, but although successful in that enterprise decided to return to carpets and rugs again, and will doubtless enjoy his former large trade.

Kenyon.—G. H. Kenyon, the well-known furniture traveler, of Hackensack, N. J., will call upon the trade in Pennsylvania during the month with something of interest to all.

Lake—Christian.—John B. Lake, Jr., furniture dealer at Hampton, Va., and Miss Ida Christian were married on the 16th ult.

Lee.—Swart Lee, carrying the photographs of the famous desks made by A. Cutler & Son, of Buffalo, dropped into New York from Boston last week, and put up for a few days at the Park Avenue He sold a carload of desks to one Boston firm and was consequently happy.

Lyford.—Charlie Lyford, who was so courteous and popular among furniture salesmen when the buyer for the Atkinson Furnishing Company, of Boston, now occupies the same position with the Albee Furniture Company, of that city. No more competent buyer holds office in the East than Mr. Lyford, and there is no danger but what he will have the pick of the goods carried by the drummers, as almost each and every one of them is his friend, simply because he is always pleasant and glad to welcome the tourist, although, perhaps, unable to buy his goods.

Matthews.—A. D. Matthews, the venerable head of the firm of A. D. Matthews & Sons, Brooklyn, celebrated the eighty-sixth anniversary of his birth on the evening of the 29th ult. by an informal gathering of his family at his home on South Portland avenue. There were present children, grandchildren and great-grandchildren, thirty-seven in all, and the evening was one of much pleasure. One of the many pretty gifts was the great bunch of La France roses sent by the employees of the store. There were eighty-six roses in the bouquet, one for each year of Mr. Matthews' life.

McClain.—Mrs. Annie M. McClain, wife of D. W. McClain, the well-known carpet commission merchant and member of the firm of McClain, Simpson & Co., Eighth avenue, New York, died suddenly at her home in Brooklyn, N. Y., on the 30th ult.

Monahan.—At the great indignation meeting in Prospect Hall, Brooklyn, April 10, to protest against the recklessness of the trolley companies, Hugh V. Monahan, the carpet and furniture man, presided and made a forcible speech.

Old.—A. F. Old, vice-president of the Chichester Chair Company, will hereafter reside in New York, having moved his family to that city. He will visit Kingston once a week and transact his business with the representative of the factory. Mr. and Mrs. Old are very popular and made many friends during their residence here.—Kingston (N. Y.) Freeman.

Quick.—Edwin R. Quick, who is associated with his father, T. J. Quick, in the furniture and carpet business at Port Jervis, N. Y., was last month elected collector of that village by a large majority.

Phillips.—H. L. Phillips, of the Jamestown (N. Y.) Lounge Company, sailed on the Umbria April 15 for Europe, where he will spend some time recuperating his health.

Pinkham.—A medal of honor has been awarded by Congress to Charles H. Pinkham, of Worcester, Mass., late second lieutenant of the Fifty-seventh Regiment of Massachusetts volunteers, for distinguished gallantry in action at Fort Stedman, Va., May 25, 1865, in capturing with his own hands the battle flag of the Fifty-seventh Regiment, North Carolina Infantry. Mr. Pinkham is well known in the carpet trade as a member of the firm of Pinkham & Willis, Worcester.

Revell.—As Alex. Revell, since the defeat of Frank Wenter, seems to be slated for an important position in the city government of Chicago, and as the chief of police is named Badenough, it would behoove visitors to the coming exposition to look out for themselves, avoid midnight revels and hold on to their pocketbooks.

Sligh.—Chas. R. Sligh, of Grand Rapids, sailed for Southampton on the Paris April 17. Mr. Sligh's object is to thoroughly canvass the chances in Europe for American made furniture.

Smalley.—Walter V. Smalley stopped off at New York the other day on his way home to Boston. Walter met a host of friends, as he always does when he reaches this city, and when he wasn't taking orders he put in a good deal of time shaking hands with many old acquaintances.

Spratt.—Charles E. Spratt, writing on board the steamship Paris to acknowledge the receipt of a basket of flowers from his old associates on The Furniture Trade Review, says he has had "not one moment of illness or even unpleasantness." So he will remember his first ocean trip with gratitude, whatever he may think of the return passage.

Struthers.—James M. Struthers, who was formerly in the furniture business on his own account at Queen and Portland streets, Toronto, and latterly with James Eaton & Co., has engaged with R.

Walker & Sons, King street, to manage the new furniture department which they have just opened.

Stolberg.—Fred J. Stolberg was in New York April 15 representing his firm, Stolberg & Parks, of Toledo, Ohio, and after taking some good orders here left for Pennsylvania and the West.

Summers.—Case Summers, who "totes" about the photographs of the Langslow, Fowler & Co. chairs, rejoiced in a good Eastern trade and reached New York from Boston last Thursday. He is well pleased in many good orders, one being for a carload of chairs, and looks forward to a duplicate before he reaches home.

Tipton.—Ray P. Tipton, of the Keystone Chair Works, Union City, Pa., was in New York the latter part of April, and expressed himself as being well pleased with the trade which his company has had from the Eastern markets.

Wenter.—Frank Wenter, of the F. Wenter Company and late Democratic nominee for Mayor of Chicago, is one of the incorporators of a company which has been formed to publish a daily paper in that city to be called the Enquirer.

Wilson—Markle—Boller.—F. W. Wilson has resigned his position as buyer for and manager of the furniture department of A. D. Matthews & Sons, Brooklyn, to accept a similar one with H. O'Neill & Co., New York, and is succeeded by M. P. Markle. Mr. Wilson fills the vacancy created by the retirement of Alexander Boller, who is one of the proprietors of the new furniture department in Adams & Co.'s dry goods store, New York.

Yeager—Goldhammer.—Since the incorporation of the Yeager Furniture Company, John H. Goldhammer and William F. Yeager have increased their holdings in said company. Each of them has since purchased from William R. Yeager 50 shares of the capital stock. Mr. Goldhammer is the superintendent of the company and a very clever designer.

Zerfass.—Chas. E. Zerfass, for many years with Frank Rhoner & Co., is now representing a German manufacturer of fine hand made furniture and is also carrying the photographs of the Yeager Furniture Company, Allentown, Pa.

SOUTHERN SCINTILLATIONS.

E. H. Rice & Co. will remove their furniture business from Orlando to Tampa, Fla.

Wm. J. Matthews, Mrs. Fanny Matthews, Mrs. Stella Loving and C. C. Hawkins have applied for a charter for the Americus Furniture and Undertaking Company, of Americus, Ga. The capital stock to be paid in at the commencement of the business is $1,000, and the petitioners pray for power to increase it at any time to an amount not exceeding $20,000.

J. T. Kilby, Jr., has bought Julia F. Morris' furniture business at Norfolk, Va.

J. P. Redding is about to begin the manufacture of furniture at High Point, N. C.

James Woodall, Richmond, Va., has assigned, with a preference to his wife for $5,000. Liabilities, $10,000.

The furniture store of B. A. Johnson, at Norfolk, Va., was entered by burglars on the night of the 2d inst. and money, checks and valuables amounting to about $600 were taken from the safe.

New Stores.—G. N. Owen, Gainesville, Ga.; C. Williams, Fairlie, Tex.; Russell & Carman, Shelbyville, Tenn.; E. W. Simpkins, New Berne, N. C.

The Arey Bedding and Upholstering Company, Houston Heights, Tex., occupies two immense two-story brick buildings, besides a brick warehouse. This company is supplied with improved machinery of all kinds, and employs a large force of skilled mechanics. The factory turns out not only mosquito bar frames and cots, but manufactures all kinds of springs, spring mattresses and spring cots. The machinery makes excelsior, and automatically makes up and sews matresses at the rate of 150 a day. Fine lounges and parlor sets are also manufactured, and one machine turns out bed comforts in a wonderful manner.

The Kenton Furniture Company, Covington, Ky., has made an assignment to S. S. Hastings. The company was incorporated two years ago with a capital stock of $10,000. The assignee estimates the assets at from $7,000 to $10,000, and the liabilities at double that. Hard collections were one cause of the assignment.

The Lampasas (Texas) Furniture and Investment Company assigned last month to J. W. Blair. The liabilities amount to $16,000, and the assets are said to be about the same. D. G. Price, T. A. Galbrath, J. W. Blair and the New Orleans Manufacturing Company are preferred creditors.

There is something in the advertisement of the West Michigan Furniture Company which will interest every live dealer.

Himebaugh Brothers, of Jamestown, N. Y., are sending out a very clever catalogue of spring beds. It will pay any dealer to have it on his desk.

The New England Furniture Company's 1895 catalogue shows some sideboards and suites that should be on the floor of every retailer in the United States.

As will be seen by the announcement elsewhere published the Ninth Semi-annual Exposition of the Furniture Manufacturers will be held at the Industrial Building in New York city from July 8 to August 2, 1895.

Don't write to the Gendron Iron Wheel Company for a chair, for it is not in that sort of business, but if you can handle a few dozen it is right in it with you. For example, look at this 3050 B ladies' rocker. You can see at a glance that there is big money in it. Send for a price list and you will be surprised at the margin allowed you. Address the Gendron Iron Wheel Company, Toledo, Ohio.



Herbert, White & Kohake, furniture manufacturers, Cherry and Hoffner streets, Cincinnati, have assigned to Gabriel Dirr. The value of the assets is stated at $15,000, and the liabilities are fixed at $10,000. Depression in trade and lack of capital is the cause given for failure. A number of preferences by way of chattel mortgages were given as follows: To Francis Herbert, $1,990.44; Merchants' National Bank, $3,000; Mary Lutz, $479.65; M. J. White, $176.73; Henry Kuhn, $1,298; United States Varnish Company, $160.48.

AN ENGLISHMAN ON AMERICAN FURNITURE.

J. Williams Benn, of the London Cabinet Maker, whom we have already characterized as the cleverest of English writers on topics connected with the furniture trade, has several more pages in the latest issue of his journal anent what he saw in furniture during his recent trip to the United States. Singularly enough he heads the article "More American Models." It is at least a concession for an English writer to speak of anything from Yankeeland as a "model." As all the types which he reproduces in his sketches are as familiar as household words we do not re-sketch his drawings.

To properly understand all the whims and fancies of American furnishings it seems to me to be rather necessary to know something of the home life and the humor of our vivacious and remarkable relatives. Many of their household appointments are like their literature. You are constantly coming across things—right out of the regular track—which no one else would attempt, but whose originality and utility fascinate and delight you past expression. Speaking of literature, while spreading out the accompanying sketches before me with a view to writing something about them, the following lines of the sprightly Will Carleton "tickled" me, as giving an inimitable "snap shot" of myself at the moment:

"The editor sat in his sanctum, his countenance furrowed with care,
His mind at the bottom of business, his feet at the top of a chair,
His chair arm an elbow supporting, his right hand upholding his head,
His eyes on his dusty old table, with different documents spread."

Such a description requires no pen and ink sketch to bring the picture before the imagination. One can almost estimate for every article in the editorial sanctum, beginning perhaps with the simple Yankee elbow chair which stands as sentinel to this article.

* * *

The wide range of patterns to be found in the typical American furnishing showroom cannot be illustrated in a single article; and though some of my readers may perhaps tire of a repetition of these hints from a country which has not hitherto led in our craft, I venture to hope that the accompanying illustrations may justify a return to the consideration of a few more transatlantic patterns. In presenting these fragmentary sketches, made at random from representative stocks of furniture, I cannot but feel how inadequately they set forth the originality, variety of coloring, excellence of workmanship and many other good points which are to be found in the collections from which they have been taken. They may, perhaps, be sufficiently inspiring to move some of our designers in "the stupid old country"—as they sometimes call it on the other side—to get out of ruts which have been overmuch used. One "rut" is, I think, the general disinclination to seek and use new kinds of wood. We get a "run" on just two or three sorts of timber—mahogany, oak or walnut—and other varieties have but little chance of acceptance if they are out of fashion. I found in the American cabinet houses a remarkable assortment of woods. Outside the three which I have named, richly figured birch, bird's-eye maple, cherry tree and "white mahogany"—called on this side "satin walnut"—are much in vogue. "Plum pudding" mahogany and richly figured plank walnut are also frequently used. The tirade against veneer, in which Charles Eastlake indulged, and which affected America for a time, is now clearly forgotten, for the better class of carcase-work is covered with the richest specimens, cut in thin slices, of Dame Nature's inimitable colorings. Indeed, in respect of highly figured wood, but few articles in this country will compare with the latest of the United States productions.

With regard to figured wood I noticed an artificial method which is being cultivated in the States with great skill. In this country it is known as "poker" work and looked upon as affording harmless amusement for artistic young school-of-art ladies who have nothing better to do. But the Americans have carried it to great perfection. They employ the best of artists on some of these "poker" panels and enrichments, and thus invest otherwise commonplace pieces of furniture with an interest which is irresistible. The same ready and permanent decorative treatment is applied by them very largely to leather. For screens, the backs and seats of chairs, friezes, panels, and in a dozen other ways, this burnt leather work is utilized with charming effect; and they have quite succeeded in lifting it from the fancy shop department into the studio. Choice coloring has been employed to supplement the burnt outline and shading, thus giving an additional artistic value and attractiveness to the design.

* * *

As I indicated last month the Americans believe in studying the easy chair in all its branches. The variety of lounges in the clubs and hotels—not to mention the private houses—excels even the ease-giving departments of the Tottenham Court Road. Adjustable chairs are, as may be supposed, very common among such an inventive people. Figure 2 (this is an ordinary Morris chair, which can be found in any retail shop in New York or Brooklyn), a simple version of the William Morris chair, is most popular. Although somewhat square and hard looking, hardly any chair of simple lines gives a greater amount of comfort. In the matter of unaffected arm chairs many of the American patterns are most excellent, and would, I think, sell well on this side. On another page some examples of everyday upholstery work are given.

* * *

The large American hotels usually have an entrance hall of lordly dimensions, furnished with a number of massive easy chairs of this sort. The frames are nearly twice as stout as anything we have in this country, and they are upholstered in hide and made to stand exceptional wear and tear. Twenty or thirty such chairs in the common hall of a hotel—as is frequently the case—give an appearance of welcome and produce a furnishing effect which are difficult to realize without personal observation. I thought that some of my readers might like to see the sort of chairs the Americans make for state or Masonic purposes, and so I append a couple of specimens. In a country where Freemasonry so largely obtains a great business is done in such chairs as these. Compared with some of the monstrosities which used to be supplied for such purposes, I was favorably impressed with these and kindred designs. Some of the "temples" could hardly be excelled for taste and fidelity to style.

A few settees in the Empire style will form a useful supplement to previous sketches in the same mode. They are from the pencil of Mr. T. Carlyle Cameron,* an able furnishing artist of New York, to whom I have already referred, and show how successfully he and other designers are utilizing Napoleonic lines for present day purposes. One is a singularly cozy seat for two, and fittingly upholstered, as I saw it, quite worthy of a place in the salon of the Empress Josephine. It may be noted that the back of this semi-settee is show wood. Another, with its separate cushioned back and seat, makes a noble settee. Clever advantage is taken of the opportunity given for the placing of a wreath in the centre of each cushion, and the total effect is right royal. A more stiff, but not unpleasing model, is really the parent of our old friend, the "squabbed and pillowed" sofa, and is certainly more shapely and stately than some of its offspring. It will be seen that a rounded flange of wood finishes the top. This is not at all a bad idea. Being rounded, it is kindly to the head and also to the hand; it gives the article a pretty finish and is very durable. Some of our settees, other than those in the Empire style, might, I think, be made more on this same "show wood" principle. It is almost needless to say that mahogany—generally dark in color and rich in figure—is the wood used for these reproductions of "Empire." In some cases ormolu enrichments are relied upon to prevent the articles getting too heavy or sombre in appearance.

* * *

The modern American bedroom was glanced at last month. I just return to it for the purpose of showing the sweet simplicity of some versions of the "Colonial" style, which is simply what we should call "Georgian." As dear old Oliver Wendell Holmes says in his "One-Hoss Shay":

"Seventeen hundred and fifty-five—
Georgius Secundus was then alive,
Snuffy old drone from the German hive."

Mr. Carlyle Cameron in this unaffected suite has successfully caught the Chippendale and Heppelwhite spirit, and the bedroom, as I saw it in the showrooms of the Geo. C. Flint Company, at New York, pleased me much—perhaps because it took me straight

*Mr. Cameron is the well-known designer of the Geo. C. Flint Company.

home. The four-post bedstead here once more raises its head unabashed. Made in this simple, cleanly form it seemed to lose most of its stuffy, undesirable features. The Americans, being much more used to wooden beds than we are, appear to effusively welcome our old friend. Indeed, canopied beds are with them becoming increasingly popular. I also give another typical American lady's toilet table. The fair sex there, especially of New York, believe in large mirrors and do not favor jewel boxes fixed on the table itself. There is a strong tendency toward the revival of those "cabriole legs," many of which became so hideous with us twenty or thirty years ago. The long cheval glass separately mounted is also to the fore. It is clear that the American ladies like plenty of looking glasses about. Their satirist, William Allan Butler, evidently noted that when he described a New York beauty, Miss Flora McFlimsey, of Madison square.

"I found her—as ladies are apt to be found,
When the time intervening between the first sound
Of the bell and the visitor's entrance is shorter
Than usual—I found, I won't say I caught her—
Intent on the pier glass, undoubtedly meaning
To see if perhaps it didn't need cleaning."

If further justification be demanded for this charge, that the fair sex of the United States are a mirror loving race, may I point to a dressing table selected from an Egyptian bedroom suite, also from the pencil of Mr. Cameron? Cleopatra herself could desire no more ample reflection than is here provided.

The gracefulness of line, strength, and at the same time lightness of much of the rattan furniture which I saw pleased me not a little. The three specimens which I give are fair samples of hundreds of others, and they will speak for themselves. This portable and pretty furniture is quite a feature of American domesticity. Got up in all sorts of colorings, stained, painted and gilded, it is, to say the least, extremely attractive, and suits well the out of door, veranda sort of life. There are some lines in these goods which might be utilized for articles of a more stable kind. But space will not permit a longer review of the middle class furnishings of the New World, interesting as they are. Enough has perhaps been done to show how much the older has influenced the younger, and how in many respects the latter has gone ahead on its own account, greatly to the credit of itself and the benefit of beauty and utility in the Anglo-Saxon home.

* * *

The improvement over the old style American furnishings, which is noticeable even in such specimens as I have introduced into these fragmentary notes, is remarkable. But I venture to predict that it is nothing compared with that which the United States will show twenty years hence. There is rapidly developing in that country an artistic insight; an appreciation of the beautiful and—more than all this—an earnest study of the masterpieces of the best periods, which will ere long make America independent of decorative help from the Old World. Here we are too much addicted to worship tradition, and thus much original talent is stifled. There the young artist has but few to discourage him if he tries to get away from the text books.

ROCKFORD RIPPLES.

The Rockford Furniture and Undertaking Company will open a branch store on East State street.

The Star Furniture Company will show their fall line at the Hotel Nelson showrooms, in Rockford, and also at Grand Rapids. There will be fifteen new combination bookcases, five libraries and two china closets.

J. P. Anderson, formerly president of the Excelsior Furniture Company, who has resided in the West for several years, is in the city and will, it is understood, again assume control of the Excelsior. The company had a very successful career under his management, and he will doubtless push it along harder than ever.

Carlson, Bloomquist & Snow, Jamestown, N. Y., have discontinued making chamber suites and will hereafter confine themselves to the manufacture of extension tables and sideboards.

OBITUARY NOTES.

Carlos G. Closson, of the firm of Peddrick & Closson, Lawrence, Mass., died on the 4th ult. in the sixty-eighth year of his age.

Harper Hellerman, of Hellerman & Son, Doylestown, Pa., died April 7 from hemorrhage following a severe attack of indigestion lasting several weeks. He was seventy-two years old.

J. B. Deen, a retired furniture dealer of Louisville, died on the 16th ult. He had been a sufferer from heart trouble for the past six months. Several weeks ago he was confined to his bed with a slight cold, which finally developed into pneumonia, and this, together with heart disease, caused his death. Mr. Deen was fifty-eight years old and a man of moderate wealth. He was the owner of a block of buildings on Market street, just below Eighth.

J. F. Swope, furniture dealer at Red Oak, Ia., died on the 23d ult. of Bright's disease of the kidneys. He was in his forty-second year and a native of Gettysburg, Pa. He was a traveling man for a time and was also in partnership with a brother at Glenwood, Ia., in the furniture business for several years. In 1888 he went to Red Oak and engaged in the furniture business, and at the time of his death he had one of the largest furniture stores in Southwestern Iowa, occupying both floors of a double store building. He was an enterprising and public spirited business man, and highly esteemed as a citizen.

William Buschman, of William Buschman & Co., who only recently succeeded the old established carpet and furniture firm of J. Krauss & Co., Cleveland, Ohio, died on the 12th ult. from a stroke of apoplexy sustained the day before. Mr. Buschman was born in Germany fifty-nine years ago, and came to this country in 1859. About 1870 he and Mr. J. Krauss established the firm of J. Krauss & Co., which has since enjoyed a prosperous career. Only a few weeks ago Mr. Krauss disposed of his interest in the business on account of failing health, and Mr. Buschman's brother Louis became a member of the firm, under the style above mentioned. The decedent was actively engaged in business up to the day before his death.

FOLDING CHAIRS AND KINDRED GOODS.

The Readsboro Chair Manufacturing Company, of Readsboro, Vt., besides manufacturing a desirable line of caned chairs and rockers, is also a leader in furnishing folding chairs and kindred goods to public buildings and other places where such goods are required.

The company illustrates its handsome catalogue "H" with several cuts showing the inside of buildings fitted up with the permanent chairs of its make. Among these are the Music Hall at Readsboro, the Columbia Opera House at North Adams Mass., a section of the Auditorium of the Y. M. C. A. of Baltimore, as well as the Auditorium of the German Department Y. M. C. A. of Buffalo.

The firm is among the largest producers of these goods in the country; its work is standard in every respect, and is sought after by the best, largest and keenest jobbing trade in the United States.

The Newburgh (N. Y.) Reed Company has moved its office and factory into the premises formerly occupied by Staples & Hanford, where it will have more room and better facilities for its rapidly increasing trade.

NEW BUILDINGS NEEDING FURNITURE.

Projected New Buildings of Interest to Large Furniture and Carpet Dealers.

We present herewith a carefully compiled report for all the hotels, churches, theatres, club houses and other large buildings in course of erection which will soon be in need of extensive furnishings. This work has grown to such importance in the affairs of many large dealers that this column will no doubt be a valued help to those seeking such contracts:

Churches.—Church at Worcester, Mass., Chickering & O'Connell, Springfield, Mass., architects.—R. E. church at Newark, N. J., P. H. Ward, architect.—Congregational church at Shullsburgh, Wis., S. J. Osgood, Grand Rapids, Mich., architect.—Presbyterian church at Brighton, N. Y., address A. E. Babcock.—Presbyterian church at Chester, Pa., Isaac Pursell, Philadelphia, architect.—Presbyterian church at Coraopolis, Pa., T. E. Cornelius, Pittsburg, Pa., architect.—Church at Wilmerding, Pa., H. J. Lohman, McKeesport, Pa., architect.—Church at Clintonville, Wis., address F. A. Sedgwick.—M. E. church at Rochester, N. Y., address Rev. M. R. Webster.—M. E. church at Kewauna, Ind., —— Crain, Logansport, Ind., architect.—Church at Bellevue, Ohio, address Rev. W. H. Brightmire—M. E. church at Clear Lake, Ia., address D. W. Hume.—Methodist church at Knoxville, Ia., address Dr. J. H. Auld.—Church at Paducah, Ky., address R. H. Woolfok.—Baptist church at Philadelphia, J. F. Stukert, architect.—Presbyterian church at Wilkinsburg, Pa., J. L. Beatty, Pittsburg, Pa., architect.—Christian church at Mishawaka, Ind.—Presbyterian church at Cleveland, Ohio, F. S. Barnum, architect.—R. C. church at Columbus, Ohio, Yost & Packard, architects.—Addition to St. Mary's Catholic church, Upper Marlboro, Md.—Lutheran church at Buffalo, N. Y., G. Wettstein, architect.—Church at Bethlehem, N. H., address Rev. J. E. Paradise, Littleton, N. H.—Church at Rochester, Pa., Bartberger & East, Pittsburg, Pa., architects.—Church at N. Chelmsford, Mass., Chickering & O'Connell, architects.—Baptist church at Tampa, Fla., D. M. Makepeace, Syracuse, N. Y., architect.—Church at Battle Creek, Mich., address Dr. G. A. Robertson.—Methodist church at Hornellsville, N. Y., address Rev. G. S. Spencer.—Church at Williamston, Mich., W. D. Butterfield, Detroit, architect.—Church at Jefferson, Wis., address George Grimm.—M. E. church at Vassar, Mich., W. D. Butterfield, Detroit, architect.—Presbyterian church at Pittsburg, Pa., address Rev. H. D. Lindsay.—Church at Knoxville, Ia., address Rev. G. W. Baxter.—Two churches at Merrill, Wis., Clark & Peterson, architects.—R. C. church at Lapeer, Mich., Harry J. Rill, Detroit, architect.—M. E. church at Fielding, Ill., Turnbull & Jones, Elgin, Ill., architects.—Church at Clintonville, Wis., G. S. Spohr, Chicago, architect.—Addition to St. John's Catholic church, Albany, N. Y., Ogden & Son, architects.—M. E. church at Ashland, Wis., address Rev. F. H. Wright.—Synagogue Philadelphia, J. F. Stuckert, architect.—Church at Charlottesville, Va., address Charlottesville Land Company.—M. E. church at Avoca, Mich., address John Burkholder.—R. C. church at Irving Park, Ill., La Pointe & Hickok, Chicago, architects.—Presbyterian church at Detroit, S. C. Falkinburg, architect.—M. E. church at Trenton, N. J., H. Finch, architect.—Three churches at Huntington, W. Va., J. B. Stewart, architect.—Chapel at Rochester, N. Y., for State Industrial School.—Church at Shreveport, La., William A. Freret & Son, New Orleans, architects.—Church at Baltimore, address Rev. T. E. Stapleton.—M. E. church at New Orleans, Hay & Hulse, architects.—Church at Blue Island, Ill., Hill & Woltersdorf, Chicago, architects.—Church at New Orleans, O'Neill & Koch, builders.—Methodist church at Palmyra, Wis., address Rev. J. A. Murray.—M. E. church at Norwalk, Ohio, address Rev. C. Gallimore.—Addition to Calvary Presbyterian church, Buffalo, N. Y.—Church at Gahanna, Ohio, Spielman & Elliott, Columbus, Ohio, architects.—Church at Los Angeles, Cal., Morgan & Walls, architects.—Lutheran church at Farmer, Ohio, address Jacob Lane.—M. E. church at Williamsport, Ind., address John Gregory.—Church at Chicago, Diethelm & Rau, architects.—Baptist church at Paris, Ill., address J. H. Reed.—Church at Bellevue, Ohio, S. H. Shively, Fremont, Ohio, architect.—Presbyterian church at Memphis, Mo., W. H. Hayes, Minneapolis, Minn., architect.

Hotels, Theatres, Etc.—Hotel at Overbrook, Pa., to cost $250,000, P. A. Welsh, Philadelphia, architect.—Hotel at Knox, Ind., for A. J. Stevens.—Hotel at Paoli, Ind., S. P. Bonsack, St. Louis, architect.—Hotel at Danville, Ill., for R. D. McDonald.—Masonic Temple at Cohoes, N. Y., Fielding & May, Troy, N. Y., architects.—Club house at Philadelphia, R. C. Loos, architect.—Armory at Philadelphia, Rankin & Kellogg, architects.—Theatre at Milwaukee, Otto Strack, architect.—Opera house at Pierce, Neb.—Theatre at New Castle, Pa., C. F. Dean, Erie, Pa., architect. — Opera house at Wytheville, Va., address W. H. Ribble, Jr.; Masonic Temple at Richmond, Va., address S. M. Williams.— Club house at New Haven, Conn., for St. Aloysius T. A. B.—Hotel at McKeesport, Pa., H. J. Lohman, architect.—Hotel at Los Angeles, Cal., Austin & Kronnick, architect.—Addition to Hotel Hamilton, Toledo, Ohio.—Hotel at Brown's Mills, N. J., T. Stephen, Camden, N. J., architect.—Hotel at Seneca, Mo , Lee Mathews, Monett, Mo., architect.—Hotel at Pompton, N. J., Coleman Gray, Paterson, N. J., architect.—Opera house at Johnstown, Pa., Geo. T. Smith, architect.—Masonic Temple at Freeport, Ill., G. S. Mansfield, architect.—Masonic Temple at Hancock, Mich., B. H. Pierce, architect.—Masonic building at Bedford City, Va., address John Stricker.—Y. M. C A. building at Elgin, Ill., Turnbull & Jones, architects.—Theatre at Ontario Beach, N. Y., Geo. T. Otis, Rochester, N. Y., architect.—Masonic Temple at Albany, N. Y., Fuller & Wheeler, architects.—Opera house at Detroit, Mich., John Scott & Co., architects.—Theatre at Buffalo, N. Y., Bethune, Bethune & Fuchs, architects.—Opera house at Franklin, Ind., opera house at Portland, Ind., C. C. Cartwright, architect.—Opera house at Logansport, Ind.—Club house at Philadelphia, L. C. Hickman, architect.—Hotel at Buffalo, August Esenwein, architect.—Hotel at Stone Harber, N. J., Thomas Stephen, Camden, N. J., architect. — Hotel at Twin Lakes, Wis., Paul Gerhardt, Chicago, architect.—Hotel at Albany, N. Y., C. R. La Rose, architect.—Addition to Hotel Aldine, Philadelphia, A. Hutton, architect.—Hotel at Kenyon Park, Minneapolis, J. H. Record, architect.—Hotel at Detroit, Malcomson & Higginbotham, architects.—Hotel at North Lewisburg, Ohio, Leach & Thompson, Columbus, Ohio, architects.—Hotel for Wilber Hotel Company, Wilber, Neb.—Addition to hotel for Hazman Brothers Company, San Francisco, Cal.—Hotel at Detroit, for Ira B. Bennett.—Hotel at Petoskey, Mich., for Caskey & Newbury.—Hotel at Montevideo, Minn., address M. E. Titus.

PHILADELPHIA'S COMMERCIAL MUSEUM.



Some enterprising gentlemen in Philadelphia have inaugurated a scheme which is in every way commendable, in the establishment of the Philadelphia Economic and Commercial Museum. It will be a municipal institution. At the close of the Columbian Exposition many of the most important parts of the exhibits from Mexico, Central and South America, Australia, South Africa and many Asiatic countries were secured and will be permanent features of the museum which will be housed in the great City Hall of Philadelphia. They have been classified by countries and a visitor is thus afforded an object lesson in the resources and commercial features of any particular country.

Samples of goods required in foreign lands, with information as to prices, duties, packing, &c., will be furnished, and business directories, trade journals, statistical reports, &c., will be kept on file for ready reference.

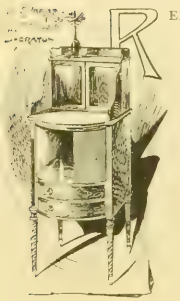
An exhibition of foreign wools has already been held and has attracted wide attention at the hands of manufacturers,

A display of hard woods will shortly be made, and similar exhibitions of the raw materials of the world will be given in the future.

The plan is comprehensive, and has evidently been laid out intelligently and in a broad minded way. The museums cannot fail to be of great value to all manufacturers in this country in the fight just beginning for a foothold in the great markets of the world.

Communications should be addressed to W. P. Wilson, the director, at the City Hall.

MIDDLE STATES MELANGE.



REFERENCE was made in our last number to the incorporation of the National Excelsior Company, Sandy Hill, N. Y., and we now learn that the company has leased the finishing and storage building of the old Fort Edward furniture factory, at Fort Edward, for a term of years and will immediately put it in shape for occupancy. The principal stockholders are R. C. Tefft, F. M. Van Wormer and A. C. Getten, of Sandy Hill. A new excelsior machine has been patented and the patent is owned by the company. The start will be made with ten machines and will turn out 10 tons of finished material per day. When under full headway forty or fifty hands will be employed. The following are the present officers of the company : President, R. C. Tefft ; vice-president, C. L. Foss ; secretary and treasurer, F. M. Van Wormer.

Baker & Otts, Phoenix, N. Y., have sold out to Frederick Marvin and Wm. Evans.

Koch & Henke, Cleveland, Ohio, have remodeled their extensive stores and factory.

E. H. Monahan, furniture manufacturer at Amsterdam, N. Y., has sold out to S. Levi.

Andrew Grube, furniture dealer at Rhinebeck, N. Y., is building a 30x40 addition to his store.

Smith & Ellis have removed their office and salesrooms from Syracuse, N. Y., to the factory at Canastota.

The Montandon (Pa.) Table and Furniture Company has been incorporated with a capital stock of $6,000.

Harrison and Osborn C. Lee have sold their interest in the firm of H. Lee & Sons, Malone, N. Y., to F. C. Selleck.

King & Bunting, Oxford, Pa., recently furnished the Turk's Head Hotel, at Westchester, with thirty chamber suites.

The McElveen Furniture Company, Limited, Pittsburg, Pa., has applied for a dissolution, the time of its duration having expired.

S. Spencer Eccleston has retired from the Lee Chair Company, Canastota, N. Y. The business will be continued by J. E. Lee.

Benj. D. French, doing business as the Syracuse Cabinet Company, at Syracuse, N. Y., has sold his stock to D. McCarthy & Sons.

The Simon & Myers furniture factory, of West Salem, Ohio, is running again under the control of J. Leatherman, the assignee, to complete unfinished work and fill contracts. The appraisement shows assets from $3,000 to $4,000 in excess of the liabilities.

Writing us under date of April 11, Wilson & Ensign, Schuylerville, N. Y., say : "The roads are bad, but trade has opened up good."

A syndicate bought the Parkersburg (W. Va.) chair factory for $22,100. The factory made an assignment some months ago and originally cost $60,000.

William Byrne has purchased the interest of C. G. Parker in the furniture firm of Atwood & Parker, Moravia, N. Y., and the firm name has been changed to Atwood & Byrne.

The creditors of the W. H. Houghton Manufacturing Company, Washington, D. C., have been notified to file verified claims with Jas. C. Payne, auditor, before May 15.

Two judgments were obtained in Circuit Court in Ballston, N. Y., on the 3d inst. setting aside the assignment of George A. Lawton, a former Glens Falls furniture dealer.

Gately & Britton, Pottsville, Pa., have moved from North Centre street to 210 West Market street. The change was made necessary by the rapid growth of their business.

Hugh Ferguson has purchased a building and will shortly begin the manufacture of a patented wire mattress at Beaver Falls, Pa. It is said that the plant will employ over 100 hands.

John McKeown, a furniture dealer at Braddock, Pa., has advanced the wages of all his employees 20 per cent. He says the times are so improved that he can afford to make the advance.

John Wagner, of Albany, N. Y., dealer in carpets and furniture, is starting a branch store in Troy. He has two stores in Albany, known as John Wagner and the Albany Furniture Company.

George C. Wolven, furniture dealer at Kingston, N. Y., has secured a number of orders for furnishing Catskill Mountain summer resorts, and also received the order to refurnish the Kingston Hotel.

Gorton & McCabe, whose establishment in Rochester, N. Y., is known as "The Seven Corners Store," are publishing an illustrated four page seven column newspaper called the Seven Corners Gazette.

Negotiations have been concluded for the sale of the R. L. Potter furniture store, at Du Bois, Pa., and the property and stock are to change hands about August 1. The purchaser is F. A. Tozier, of Caledonia.

The new plant of the Kluenter Furniture Company, which will remove from Allentown, Pa., to Phillipsburg, N. J., will consist of a building 200x50 and a boiler house 30x20. The company has been given a free location and will give 5 per cent. for the money raised.

A company has been formed in Ricard, N. Y., consisting of Herbert W. Blount, D. E. West, James Hall and George Hall, under the name of the Ricard Bed Spring Company, for the manufacture of the Excelsior bed springs.

John A. Githens & Co., Asbury, N. J., who had a severe tussel with the fire fiend last fall, have reopened their store with a new stock. The building has been painted and brightened up and a new rear building 34x104 feet replaces the one that was burned.

J. A. Rosensteel, a successful furniture dealer at Springfield, Ohio, has sold has retail business to Plaisted, Cowherd & Co., and has completed arrangements to establish a large furniture factory, which will be known as the Rosensteel Furniture Manufacturing Company. The company

will make nothing but high grade goods and it will give steady employment to a large number of men the year round.

In the matter of the dissolution of the Adams (N. Y.) Furniture and Manufacturing Company an order was granted by Justice Vann in Syracuse on April 20 allowing the foreclosure of an $18,000 mortgage against the concern held by a former trustee.

Worsley Brothers, South Bethlehem, Pa., now occupy the entire building at Third and Elm streets for their furniture business. A part of the second floor, which had heretofore been used as a living apartment, has been acquired and will be used for parlor suites and tables exclusively. The entire building is lighted by electricity.

A new firm has been organized in Lima, Ohio, under the name of the Lima Furniture and Furnishing Company. The company is composed of Jacob Mosier, W. H. Deakin, Geo. Newsom and Victor Bond, who have leased the large room in the new Wheeler Block, corner of Market and Elizabeth streets, and will open a large furniture and house-furnishing store.

Jacob Sharr disposed of his furniture and carpet business at Steelton, Pa., to J. A. Dunkle and S. F. Dunkle. Mr. Sharr, in connection with Chas. A. Boll, of Harrisburg, retains the window strip and blind business, and has leased the third and fourth floors of the large building. The new purchasers will do business under the firm name of J. A. Dunkle & Son.

Edward A. Hartman and Nathan Dunbracco, trading as Hartman & Dunbracco, furniture dealers, Baltimore, made a deed of trust the 19th ult. for the benefit of creditors to Abram S. Miles, trustee, who gave bond in $9,000. The bond indicates assets of about $5,000, while the liabilities, the trustee states, are not fully determined. Dull business is assigned as the cause of the failure.

The business of the Fayetteville (N. Y.) Furniture Factory, formerly conducted by the firm of Collin, Arnold & Sisson, and later by that of Collin, Sisson & Pratt, has been reorganized, and will be resumed along the same general lines, but more especially in the manufacture of common beds and tables and church furniture. Edward Collin is manager and Geo. Sisson superintendent.

Vice-Chancellor Emery has granted a temporary injunction restraining the Osborn-Hirdes Furniture Company, of Newark, N. J., from disposing of its effects to satisfy a chattel mortgage of $2,499.25 held by Miss Harriett Looker, daughter of Alexander T. Looker, president of the company. John & James Dobson, carpet dealers, of New York, to whom the company is indebted, made the application for the injunction.

Clyde as well as other villages in the grand old Empire State is noted for its neat and well appointed stores. Among the business houses deserving of mention in Clyde is that of W. N. Field, the leading furniture dealer and undertaker of the village, and no one in the county has a larger trade. No place is more attractively fitted up in each department ; and no place is better stocked with all the latest and most desirable designs and styles of furniture.

D. McCarthy & Sons, Syracuse, N. Y., have removed from their old store to the new and spacious building erected for them on Salina and Fayette streets, and celebrated the event last month with a grand opening. The new building has a front of 87½ feet on Salina street and runs back 132 feet on Fayette street. It has seven stories, an attic and a basement, and is 140 feet in height. A picture of the building appeared in The Review of October last.

At the recent annual meeting of the Julius Lansburgh Furniture and Carpet Company, Washington, D. C., a dividend of 10 per cent. on the capital stock was declared and officers were elected as follows : President, W. A. Boyd ; general manager, Julius Lansburgh ; vice-president, Julius Hines ; secretary, G. E. Lewis ; treasurer, E. J. Hammerly; directors, M. H. Page, Simon Goldstein, E. J. Hammerly, G. E. Lewis, Julius Hines, Julius Lansburgh and W. A. Boyd.

The Pickering Furniture Company, Pittsburg, will shortly begin the work of tearing down its present building, corner of Penn avenue and Tenth street, which will be replaced by a new iron structure. The exterior will be of brick, with stone trimmings. It will be six stories high, and each story will extend from one end of the building to the other without division. The new structure will be ready for occupancy November 1, and in the meantime the company will have temporary quarters at 1002 Penn avenue.

The M. P. Schambs Furniture Company, which moved to Millersburg, Ohio, from Mansfield, Ohio, about a year and a half ago, made an assignment to Edward Schamb on April 5. The Millersburg Improvement Committee paid the concern about $16,000 to settle in the town. The Schambs Company estimates the plant and stock at $24,000, and the Millersburg people are wondering where they are at, as the appraisers place the total value of everything in sight at $13,386.69. It is said the Schambs propose to return to Mansfield.

In the Circuit Court at Parkersburg, W. Va., on the 24th ult., Judge Jacobs confirmed the sale of the Parkersburg Chair and Furniture Company's plant to Philip D. Neal for $22,100, overruling the exceptions to the report of the sale filed by the defendants. Costs of the case are decreed to be paid out of the sale, and the plaintiffs must pay their costs. The decree is suspended for sixty days, provided plaintiffs execute bond for $250. Ex-Superintendent W. E. Curry has been sent for. It is the intention of the new owners of the chair factory to start it up immediately.

The new factory for the Medina Furniture Company, at Medina, N. Y., which is completed, will add an important industry to that village. The building is 60x40 feet in size and three stories high, and is so laid out that additions may be put on as needed in conformity with the original plan. The machinery was to have been put in last week and the workmen transferred from their quarters in the Sweet Manufacturing Company's building. About 100 hands will be employed from the first. Only one style of chair is being made at present, a patent adjustable rocker, but a full line will eventually be manufactured.

John Turnbull, Jr., & Co., Baltimore, have leased the building 18 West Baltimore street, adjoining their present carpet and upholstery establishment, and will put in a complete stock of fine furniture, upholsteries and bric-à-brac. This stock will not be purchased until July, so that the new department can be opened for the fall trade with the latest things. The building is 33 feet front by 150 feet deep, and arches will connect it with the present store at No. 20 West Baltimore street, the entrance to both buildings being at the latter address. The street front of No. 18 has been

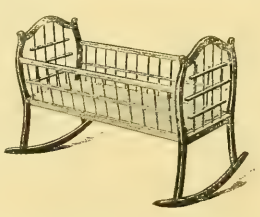
made into a big show window, and on the 5th ult. the shade was raised for the first time, showing an artistic display of summer draperies, lace curtains, brass beds, fancy tables and chairs. The arrangement was the work of E. L. Etchison, manager of the upholstery department, and gave credit to his taste and ability.

The Kennedy Furniture Company, of Kennedy, N. Y., has been incorporated with a capital stock of $5,000. These are the directors: J. H. Anderson, A. E. Williams, J. A. Swanson and Grant Shelters, of Kennedy, and Alex. Reynolds, of Jamestown.

New Stores.—Mohawk Furniture Company, T. H. Campbell, manager, Schenectady, N. Y.; Corcoran & Roberts, Rome, N. Y.; P. F. Lanigan, 314 Niagara street, Niagara Falls, N. Y.; Hanson & Hanson, Falls Creek, Pa. (branch of Du Bois, Pa.); ——— Phillips, undertaker, at Parsons, Pa., added furniture; Enos E. Setrick, Worthington, W. Va.; C. B. Howell (Howell Furniture and Music Company), Fostoria, Ohio; R. W. Reynolds, East Stroudsburg, Pa.; S. E. Robbins, Chester, Pa.; O'Brien & Ham, Troy, N. Y.; S. M. Brown, Forest, Ohio; Allen & Baunell, Cortland, N. Y.; G. H. Sparks, Mount Jewett, Pa.; E. M. Newman, Haverstraw, N. Y.; C. C. Pusey & Co., hardware, Havre de Grace, Md., adding furniture; C. A. O'Hara & Co., Glendale, N. Y.

THE NEWMAN MANUFACTURING COMPANY.

Among the leading concerns of Jamestown, N. Y., stands the Newman Manufacturing Company, the well-known manufacturers of spiral spring beds, folding cribs, folding cradles, woven wire mattresses, upholstered cots, canvas cots, &c. The cut herewith represents one of the company's cradles, and the catalogue issued by the firm with a complete list and description of these goods should be in the hands of every retail dealer in the country.



The Newman Manufacturing Company makes it a point to furnish the dealer with the best goods for the least money, and its spring line is one of the most complete that is made. "High grade goods and rock bottom prices" is one of its mottoes, which is strictly adhered to. The company is composed of young business men with years of experience in the manufacture of these goods, and the fact that its trade has constantly increased since the establishment of the concern in 1877 is the best recommendation that the goods could have or that the trade could desire.

In good society it is inelegant to say coal hod. It is called coal vase. But the man who has to carry it upstairs full of coal and stumbles on the fourth step doesn't call it either. What he does call it is unfit for publication.—Norristown Herald.

The Big 4 Railroad has made arrangements with the C. & W. M., whereby it runs through cars over its Michigan Division, connecting with the above road at Benton Harbor, to Petersburg and Northern Michigan. Buyers can go direct to Grand Rapids from Cincinnati over the popular Big 4 Railroad and C. & W. M.

THE JAMESTOWN EXPOSITION.

Always progressive, Jamestown manufacturers announce a furniture exposition to be held July 8 to 20 at Celeron, on Chautauqua Lake. This beautiful spot is only 1½ miles from Jamestown, and no place could be found more desirable for the busy visitors to spend a few days of business and recreation. The exposition hall contains 40,000 square feet of space, and the list of applicants who desire to exhibit is increasing daily.

Intending exhibitors who desire space should secure same at once by addressing the manager, Mr. C. E. Burk, at Jamestown. The executive committee consists of C. E. Bailey, Y. W. Burtch, W. S. Gifford, H. L. Phillips, Frank Shearman and Daniel H. Post, all of whom are widely known, and whose names are a guarantee that no effort will be spared to make the exposition a grand success.

PARTRIDGE'S NEW BEDSTEAD.

The Review calls attention this month to the page advertisement of Josiah Partridge & Sons. The firm is now putting upon the market a great quantity of its new iron and brass trimmed bedsteads, and as models of convenience, elegance and cheapness they cannot be excelled. They can be as easily managed as any folding bed, and at the same time are built entirely of iron and brass, and when closed take up comparatively no room at all. For flat houses or small rooms they have no equal, and their great convenience and cleanliness make them favorites wherever introduced.

A full description of the bedstead may be had by addressing the manufacturers, Josiah Partridge & Sons, 360 Pearl street, New York city, who will be pleased to send any dealer a catalogue upon application.

SHE KNEW HER BUSINESS.

The lady from the tamarack swamps was laying in some parlor furniture, and the clerk in the store was offering his valuable advice, according to the Detroit Free Press.

"No," she said, in rebuttal, "I don't want no chairs."

"No chairs, madam!" he exclaimed. "I never heard of a parlor without chairs."

"Well, you come to my house some time and you will see one," she retorted.

"What will you have instead?"

"Sofies, young man, sofies; these little two-seat ones, and taytaytays and things like that."

The clerk's equanimity was receiving a powerful jostle.

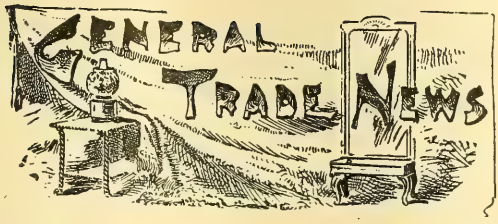
"What in the mischief do you want to do that for?" he asked in a helpless sort of way.

"You ain't a married man, are you?" she snapped. "You never raised a family of girls, did you?"

"Hardly."

"Well, you don't know anything about it. I've raised five; three's married and the other two's got beaux; I've always had chairs, and every time when the courtin' was over with them girls, and they got married, I had to get new ones; three sets of parlor chairs in three winters is goin' it most too strong; they git broke down somehow, and now I'm goin' to put a stop to it by having sofies, and you needn't be tryin' to change my mind. I know what I want, and if you haven't got sofies, say so, and I'll go where they do have them."

The argument was convincing, and the clerk fitted the thrifty lady out with a half-dozen, warranted to carry two with safety and economy.



Wm. McGowan & Son, Clear Lake, Ia., have sold out to a Mr. Bohn.

Leonard G. Seibert is closing out his furniture business at Bloomington, Ill.

Henry Roetzel has bought out the furniture business of Thos. H. Johnston at Rockport, Ind.

Henry Cohen, 381 Queen street, Toronto, Canada, assigned last month to W. A. Campbell.

L. A. Lawson, Boone, Ia., has sold his business to H. Parmateer, and will make a trip to Europe.

The Callaway & Metcalf Company succeeds the English-Eaton Hardware Company at Jerseyville, Ill.

George D. Mason has purchased a half interest in the furniture business of S. I. Fox & Co., Corunna, Mich.

C. F. Dahl, furniture dealer, Washburn, Wis., assigned, April 29, to T. F. Clausen. Liabilities, $1,000; assets about the same.

The Hanley Manufacturing Company has removed the furniture branch of its business from Terre Haute, Ind., to Louisville, Ky.

R. S. Williams has purchased an interest in the business of C. D. Maus & Co., Creston, Ia., and the firm name now is Maus & Williams.

The plant of the Sturgis (Mich.) Furniture Company is in the hands of the Sturgis National Bank, the company having voluntarily suspended business.

Gus Nelson has purchased W. F. Kendall's interest in the furniture business of Krook & Kendall, Luverne, Minn. The style of the new firm will be Krook & Nelson.

The Cowles Brothers, furniture dealers, and the Potter Manufacturing Company, both of Lansing, Mich., have gone into partnership, and will carry on the furniture business on a large scale.

The Jansen Furniture Company, of Quincy, Ill., is in the hands of the First National Bank on a chattel mortgage for $10,300. The company offers to compromise with creditors at 40 cents. Liabilities, $17,000.

New Firms.—Clayton Nichols, Walkerton, Ind.; W. M. Clark, Earlham, Ia.; Kuschman & Derwend, Moline, Ill.; C. J. Winn, Viola, Ill.; O. J. Foster, Silver Lake, Wis.; H. J. Michaelis, Paxico, Kan.; Ellis Brothers, Forest, Ill.

The large furniture store of Anthony R. and Michael J. Prendergast, at Streator, Ill., and their branch store at Toluca, were closed April 15, on executions in favor of Michael L. Prendergast. There were two executions, one for $5,477.82, the other for $5,015.85.

Joseph H. Reppell, who was assaulted a year ago in the West Bottoms by V. K. Sammons, the Kansas City mattress manufacturer, was given judgment on the 19th ult. for $500. He sued for $2,000. The men fought over the location of a boundary line fence between their property. Mr. Sammons says he was attacked by Reppell, and struck him on the impulse of the moment.

The Detroit (Mich.) Cabinet Company, of which John J. Keenan, of the firm of Keenan & Jahn, is president, has had plans prepared for a three story brick furniture manufactory, to be built on the east side of Riopelle street, between Hancock and Warren avenues. It will cost $10,000.

The furniture factory and other property of the Philip Heinrich Company, Watertown, Wis., which made an assignment last November, was sold on the 2d inst. by Assignee C. H. Jacobi to D. H. Kusel, Leonard Schempf and John Davies. The purchasers were stockholders in the defunct company.

The employees of the Crocker Chair Company and the Sheboygan Chair Company's factories, Sheboygan, Wis., and a part of the Phœnix Chair Company's men, walked out on May 4. There are about 2,000 men idle. The employees of the Mattoon Manufacturing Company are also out at last accounts.

Last December the Scherffius furniture plant, Evansville, Ind., was put into the hands of a receiver at the instance of the Old National Bank, which held a mortgage on the property. J. W. Lauer was appointed, and on April 10 he disposed of the property at public auction. The price received for the plant was $6,950, and William Scherffius was the purchaser.

The Plainwell Church Furniture Company, of Plainwell, Mich., made an assignment on April 12 to Henry Richardi. It was incorporated in December, 1893, and a few months ago claimed assets, $36,000; liabilities, $16,000. Creditors have been notified by the assignee to file certified claims with the clerk of the Circuit Court, Allegan County, Mich., within ninety days of April 30.

BOYD, HARLEY & CO.'S CUT CARPET DEPARTMENT.

In the cut goods department of Boyd, Harley & Co. the retail furniture dealer will find a means of doing a large and profitable carpet business without investing any capital in stock.

Boyd, Harley & Co. will sell the dealer samples 1½ yards in length with borders to match, comprising the choicest patterns in all grades of carpeting. Carpets are sold from these samples, the order, with statement of size of the room, being forwarded to Boyd, Harley & Co., 1122 Market street, Philadelphia. The exact quantity needed to fill the order will then be cut and shipped to the dealer at a slight advance over the wholesale price. If a diagram of the room is furnished the carpet will be sewn and made ready for laying, the number of yards of lining required being also supplied.

The line of samples in Boyd, Harley & Co.'s cut goods department comprises Wiltons, Axminsters, Moquettes, Brussels, Velvets, &c., in immense variety. See the firm's advertisement on page 77 of this issue, and write for price list and circulars.

Where one guarantees the payment of goods furnished a merchant, he is released by unreasonable delay in giving him notice of default. The Supreme Court of North Carolina recently held that a delay of three years was fatal.

NEW ENGLAND TRADE NOTES.

APRIL 9 was a red letter day for Frank Coe, manager of the Coe Furniture Company, Torrington, Conn. During the evening of that day the formal opening of the company's new store, recently completed, took place. The building was brilliantly lighted, and was prettily decorated with potted plants and ferns, and very pleasant music was discoursed by an orchestra of seven pieces. Frank Coe stood at the front door and passed out cigars to the men, flowers and souvenirs to the ladies and yardsticks bearing the company's advertisement to visitors in general. He was ably assisted by Alfred M. Mott, of the Brooklyn Chair Company. Mr. John Werkman, president, guided the visitors to the stairway, and Wm. Mack and "Happy Jim" Connors were stationed upstairs to impart any desired information to sightseers. The building is of brick, three stories high, 200x90 feet, and is lighted by electricity. It is so situated by a turn in the street that it can be seen from several points a number of blocks away. The three floors are devoted to a large and varied line, and on the right of the entrance there is a handsome oak staircase, and beyond this is the office, while on the opposite side are reception rooms for men and women. The company has recently put in a line of carpet samples and will carry on the carpet business on the cut order plan.

A. F. Eaton succeeds J. Sawyer & Co. in the manufacture of rattan and reed chairs, &c., at South Gardner, Mass.

O. W. Knowlton, Derby, Conn., has removed his stock to the store formerly occupied by the late Geo. C. Bedient.

Daniel W. Butler and Charles B. Varney are among the incorporators of the Bobrick School Furniture Company, of Portland, Me., the capital stock of which is $50,000.

A new building is being erected for the Lee Brothers Furniture Company, Bridgeport, Conn., and is to be ready for occupancy by September 1.

Oscar F. Hunt has left Owen, Moore & Co., Portland, Me., and has engaged in the upholstery goods business in that city on his own account, dealing in draperies, furniture coverings, window shades, &c.

At the auction sale of the real estate of the Read Furniture Company, of South Keene, N. H., on the 23d ult., the equity was bid off by George M. Read for $3,150. The equity was sold subject to mortgages of $14,942.58, so that the sum paid for the property is really $18,092.58. Mr. Read represents B. Souto & Co., New York. It is understood that Mr. L. H. Josselyn, of Manchester, who purchased the personal property and who is now running the works, is behind these parties. It is probable that the business will be continued as at present.

Frost & Atwood are about to open a furniture and carpet store in the Sargent Building, adjoining E. S. Brown & Co.'s big dry goods store in Fall River, Mass. The firm is composed of Wm. Frost, who is also engaged in the grocery business in Fall River, and George N. Atwood, who has for the past ten years managed the furniture department of Flint & Barker and their predecessors, J. D. Flint & Co. The firm will have ample capital, and will do business on a cash basis. Its new quarters comprise three floors, about 40x80 feet, and the stock will include furniture, carpets, crockery, stoves, draperies and furniture novelties. Both members of the new firm were in New York this week purchasing their stock.

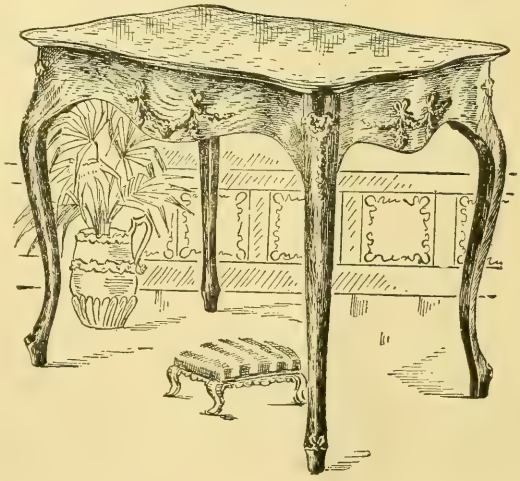
The Neal, Goff & Inglis Company, Hartford, Conn., which was burned out a few weeks ago, re-opened in the newly fitted store at the old stand, Nos. 428 and 430 Main street. The building has been entirely remodeled and the store is one of the best appointed between Boston and New York. Workmen have been busily engaged in the rear building, completing the five story annex, which will be occupied soon as a complete and perfectly appointed furniture store. An electric elevator will carry the patrons from one floor to another.

New Firms.—Peter McCue, Hallowell, Me.; Robinson & Howard, manufacturers of chairs, Baldwinsville, Mass.; Farrier & Wilkinson, Nashua, N. H.; Delisle & Co., Lowell, Mass.; Jewell & Putnam, Warner, N. H.; A. T. Davis, Farmington, Me.; Amasa F. Eaton, manufacturer of reed and rattan chairs, Gardner, Mass.; Chas. H. Hartshorn, manufacturer of rattan furniture, Gardner, Mass.; Clarence Pierce, Bakerfield, Vt.; McGill & Bradley, Marlboro, Mass.; the F. W. Whitney Chair Company capital stock $20,000, Laconia, N. H.; J. J. McNally, Westboro, Mass.; Jesse Hinds, Winchendon, N. H.; J. R. Stockwell, Chelsea, Mass.

Furniture Retailer—Just made out my income tax schedule. Fixed yours yet?

Furniture Manufacturer—Income tax! What the deuce do I know about income? You fellows haven't allowed me an income in two years!

The cut herewith published represents a table, No. 223, made by A. P. Bohlinger & Co., of St. Louis. It is made of quartered oak, brass trimmed and exquisitely finished. No one can make better work than this house, and dealers



who will send for the firm's new catalogue will find a long line of original and handsome designs, which cannot fail to attract attention and admiration at the hands of discriminating buyers.



Gimbel Brothers, the dry goods dealers, are about to open a furniture department.

Chas. E. Howard succeeds Howard & Collins, Seventeenth and Chestnut streets.

De Turck, Bassett & Co., the upholstery jobbers, have removed to 1009 Filbert street.

Buren & Ross have started in business as dealers in veneers at 223 South Second street.

Moses & Schwartz, furniture, &c., 816 Passayunk avenue, have dissolved, and Jacob Moses continues the business.

George F. Palmer, dealer in chairs at wholesale, 133 and 135 North Second street, is about to retire from business.

William Wright, the furniture and carpet dealer, was run over by a wagon on the 20th ult. and one of his ankles was severely injured.

Allen & Brother, furniture dealers, for thirty-four years at 1209 Chestnut street, will occupy the store now being vacated by Francis D. Kramer at Sixteenth and Chestnut streets about May 15.

Wm. B. Smith, of Smith & Russell, furniture manufacturers, of Third and Spruce streets, and at one time mayor of the city, sued the Philadelphia Times for libel, and received a verdict for $45,000.

Denniston & De Armond, 932 Arch street, will soon occupy two more floors in their building, now used by another firm, and will then have the entire building. This addition has been made necessary by the growth of their business.

Wm. P. Conover, formerly of Tallman & Conover, has bought the business of M. Kempe & Co., 833 Market street, and will carry it on under the style of Wm. P. Conover & Co. Mr. Conover will make extensive alterations and improvements in his business premises.

Francis D. Kramer, furniture and upholstery goods, Sixteenth and Chestnut streets, advertises a closing out sale preparatory to removal. Possibly he may occupy a position near the site for the new Mint. If so he will be in a money making locality. The cost of the draperies for the new Council Chambers of Philadelphia, furnished by Francis D. Kramer, was $4,300.

One of the most enterprising furniture houses in this city is that of the Philadelphia Furniture Company, Nos. 931 and 933 Market street. The company was formed March 4, 1893. Its building is 50 feet front and 125 feet deep, with an imposing front, and contains five salesrooms of the full size of the building, thereby giving it 31,250 square feet of floor room. In addition there are three buildings in the rear, five stories in height, now used as storerooms and workshops, but they will eventually be transformed into showrooms. The entire front will shortly be remodeled, making two show windows instead of the one now there, with a grand entrance between them.

THE FIRE RECORD.

April 10—Green's Block at Monson, Mass., occupied by Grey & Lambert, furniture dealers.

April 11—J. A. Smith's furniture store and dwelling at Port Arthur, Ont. Loss, total.

April 14—Two floors of F. Vogel & Co.'s factory, 84 Bowery, New York, were destroyed. The fire started in a varnish room on the fifth floor. The contents of this floor and of the story below were destroyed. Three alarms were sent out. The entire building was deluged by the firemen. The stock of Vogel & Co. was ruined, and their loss is estimated at $35,000. The stock was insured for $31,000, and the fixtures for $1,000. * * * Plant of the Grand Rapids (Mich.) Standard Bed Company. Damage, $25,000. The building was insured for $7,000 and its contents for $5,000.

April 18—Henry Martin's furniture store, together with several others, at Waukon, Ia. Total loss, $50,000; insurance, $15,000.

April 19—Factory and salesrooms of the Koenig Furniture Company, 2620 North Fifteenth street, St. Louis, together with contents, damaged $2,000. Cause, spontaneous combustion. * * * Plant of the Williamsport (Pa.) Table Works. Loss estimated at from $10,000 to $12,000.

April 22—Furniture store of Hardcastle & Kenyon at Emporia, Kan., damaged to the extent of several thousand dollars. Supposed origin, incendiary. Insured.

April 23—Mattress factory of Louis Sichel, 1104 South Second street, Philadelphia.

April 24—Saw mill of Spencer, Barnes & Stuart, at Breedsville, Mich. Loss, $3,000; insurance, light.

April 25—Second floor of Whitney-Reed Chair Company's factory at Leominster, Mass. Damage, $2,200; insured.

April 27—Louis Etchmann's furniture store at Corunna, Mich. Loss, $35,000; insurance, $7,000.

April 28—Four story brick building at Campbell avenue and Portland street, Chicago, occupied by L. M. Hamline & Co., furniture manufacturers, destroyed. The building and its contents were valued at $50,000. The insurance on the building amounts to $15,000, and on the contents $16,000.

April 29—The Forest City Furniture Company's plant at Rockford, Ill., one of the largest in the country, was almost destroyed. Loss, about $50,000; insurance, $117,000.

May 1—Fire broke out on the third floor of the five story furniture factory of Wilkins, Ketcham & Rothschild, at 430 and 434 Wabash avenue, Chicago, and before the department could respond the entire upper part of the building was in flames. Two explosions of varnish occurred, and one time it looked as if the fire would get beyond control. The loss approximates $125,000, a fifth of which is on the building. The insurance amounts to $47,500.

May 2—M. J. Blanchard's furniture and undertaking establishment at Sand Lake, Mich., was burned out. Loss, $3,500; insurance, $1,200.

May 3—Main structure and engine room of the Faribault, Minn., Rattan Works. Damage nearly $50,000; insurance, $16,000. * * * A. Cahraman's furniture store at Yonkers, N. Y. Insured.

May 5—E. H. Mason's office furniture establishment at 71 Fulton street, New York. Loss, $5,000.



A. H. Wolf has opened a furniture store at 5030 Ashland avenue.

The Home Rattan Company has certified to an increase of its capital stock from $150,000 to $250,000.

Frank Kersky, furniture dealer, at 222 Blue Island avenue, has extended his business by occupying the adjoining store, 220, in addition to the old one.

Clemens F. Hallman, Aaron W. Evans and W. O. Armstrong are the incorporators of the Hallman Furniture Manufacturing Company, the capital stock of which is $25,000.

Fred. C. Bell, receiver for the W. D. Snyder Furniture Company, has been ordered by the court to publish notice that all claimants desiring to participate in distribution must file their claims before May 3.

All persons having claims against the Niemann, Conklin, McEnery Company must present them duly verified to the assignee, Andrew Pearson, at his office, 3817 Cottage Grove avenue, on or before July 9.

The Calumet Furniture Company, whose store is on Ninety-second street, in South Chicago, made an assignment in the County Court to R. N. Towne on May 1. The assets of the concern are $7,000 and the liabilities are placed at $4,500.

Judge Showalter, by the consent of the litigants and creditors of the Demme-Derkes Furniture Company, ordered the receiver, J. Herman Hardebeck, to accept the bid of the Bradley Company for the plant at Kankakee, the price being $40,000. The bid of Reiner Hoch of $5,000 for the stock and fixtures in the storerooms on Wabash avenue and on Blue Island avenue, was likewise accepted.

The firm failed last December for $125,000, after struggling a year under an extension of credit, the creditors being secured by bonds on the plants. E. B. Sherman was appointed by Judge Showalter the trustee under the mortgage securing the bonds.

Frank H. Cooper, of the firm of Siegel, Cooper & Co., has been held in contempt proceedings for refusing to answer a question propounded by the Illinois Senate. By a vote of 28 to 13 the Senate excused Mr. Cooper from answering certain questions put to him by the Senate Committee and which he had refused to answer, with the exception as to the amount of business transacted by his firm last year. On this question the Senate by a vote of 20 to 19 decided that he must answer. He refused to do so and was placed in the custody of the sergeant-at-arms, and the Senate adjourned without further action.

The will of Albert Lammoris has been placed on file in the Probate Court. Michael Buss is made executor. To Mrs. Johanna Lammoris, the mother, is bequeathed $5,000, and $2,000 each to his four sisters, Annie, Baniah, Jennie and Lizzie. The real estate is left to his wife, Mary, and the residuary estate also, including a half interest in the two hotels, No. 97 Clinton street and No. 47 Desplaines street. The widow also receives the interest in the furniture business, No. 969 West Madison street. The will provides that if the business does not bring in an income of 10 per cent. it can be terminated in two years. The interest received on the money in the furniture business is to be given to C. A. Gower, of Lansing, Mich., to be expended in books and stationery for the pupils of the Michigan State Reformatory.

GRAND RAPIDS

A. F. Tanner, of the Tanner Company, Milwaukee, was here buying goods last month.

The articles of incorporation of the Sligh Furniture Company have been amended so as to increase the capital stock from $100,000 to $200,000.

That carving machine of the Valley City Machine Works, of Grand Rapids, is well worth the attention of furniture manufacturers all over the world. It may be well to understand that it can be had with or without the column.

While people are talking about furniture expositions, why not mention the Morton House, which is a furniture exposition all the year round? It would be a safe bet that its register shows the names of men in the trade 365 days in the year and 366 one year in four.

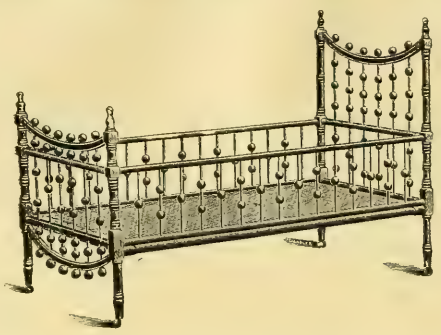
The improvement in the furniture business is slow, but there seems to be brightness ahead. The demand for high priced furniture is not nearly so great as for medium priced and cheap goods, but there is more and more a demand for all classes of goods, and its effect on the factories is becoming marked. Another encouraging feature is the demand for space for the July exposition. The outlook is that more outside lines will have samples in this market during the midsummer season than ever before. Most of the old houses will be back again, and in addition there will be a good many entirely new lines shown. The Grand Rapids manufacturers are putting forth every effort to have the Grand Rapids show up with the procession.

General Passenger Agent DeHaven, of the Chicago and West Michigan Railroad, was asked by a reporter what the railroads would be willing to do for Grand Rapids in special rates for the furniture season, and he replied that no application for special rates had been made for that purpose. "Any body of 100 persons can get a one and one-third rate by guaranteeing certain extra expenses from the Michigan Passenger Traffic Association. The railroads gave special rates for the big furniture banquet and national meeting here three years ago. That is the only occasion on which rates have been made for furniture men. There has never been a furniture exposition here. It is a matter of trade, and I don't think special passenger rates could be secured for the purpose. I do not know whether special rates have been granted to Minneapolis, but I believe Cincinnati has been able to get reduced rates for its great Furniture Exposition."

C. L. Lockwood, general passenger agent for the Grand Rapids and Indiana Railroad, said if the furniture display could be held under the name of a furniture exposition he could see no reason why an application for a fare and one-third could not be granted on the certificate plan. An association would first have to be organized for holding the exposition.

A BIG BED FOR A LITTLE CHILD.

THE cut herewith represents a child's bed made by the T. B. Laycock Manufacturing Company, of Indianapolis, Ind. It is No. 140 A being made in 30x60 inch size and B in 40x60, both having double bed rails, which are a specialty of the Laycock Company. It can be had in oak,



antique finish ; maple, bright finish ; maple, imitation birch finish ; maple, white enamel finish, and in maple, with blue enamel finish and trimmings. When enamelled all the balls are bronzed.

RUBBER STAMP SIGNATURES.

JUSTICE GAYNOR, of New York, recently decided that rubber stamp signatures are not legal. A contrary decision was given some years ago by Judge Lawrence, who held that if the signer could swear that the signature was made by his own hand, it made no difference whether that hand held a pen or a stamp. The great difficulty with the stamp signature is that it may introduce a grave element of difficulty in the proof of the signature. Unless the owner of the stamp is sure that nobody else had access to the stamp, it is, of course, impossible for him to swear that the stamp signature was made by his own hand. There is no doubt as to the validity of a combination stamp and pen signature, a method followed by many business houses. The subject is one which is worthy of more careful attention than is often given to it by those who are in the habit of using rubber stamps.

VERY DIFFERENT.—Salesman—Anything else, madam? Shopper—That's all. Can you please send them to 46 Fifth avenue—South?—Puck.

"I OUGHT to have known better than to come here," said the departing drummer to the landlord. "I was told beforehand that it was a one-horse hotel."

"Well, there's no use of kicking now," was the placid response.

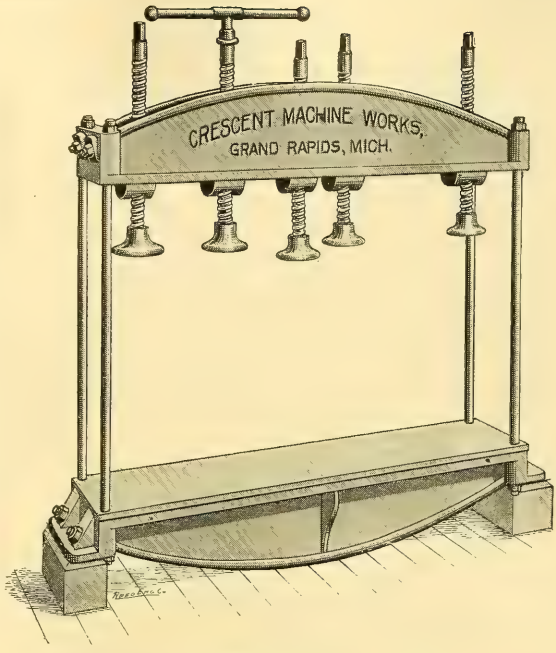
"No. I just wanted to stop long enough to express my sympathy for the horse."—Washington Star.

AUTOMATIC ROTARY RECIPROCATING MORTISING MACHINE.

THIS machine, which is made by J. A. Fay & Co., Cincinnati, has been designed for the purpose of expediting the productions of furniture and other factories where duplication of parts is an essential feature in their economical construction. It may be made with any number of boring spindles, and of any desired length. Its operation is by the reciprocation of revolving cutters carried in frames on planed surfaces, on top of the main frame of the machine. The length of the mortises is governed by the frames being graduated in their movement by stops set according to the length of mortises desired, and they can be arranged to cut from a hole the size of the bit to a mortise 12″ in length. Each bit can be made to cut a different length of mortise from the others. The spindles are driven from a continuous drum attached to the back of the machine, and any or all of the spindles can be driven at once, as desired. The machine shown in the accompanying engraving is equipped with six boring spindles, one of which is arranged with a radial spindle attachment that renders the machine capable of producing a mortise out of line with the others. Any or all of the spindles may be so arranged. The table is of iron, has an automatic movement for the depth of the mortise that can be increased or reduced to suit various kinds of material being operated on. A rapid return of the table to the original position is given as soon the proper depth of mortise is reached. The table has a vertical adjustment of 8″ and a horizontal movement of 6″. The material is held rigidly on the table by positive clamps, which can be readily released.

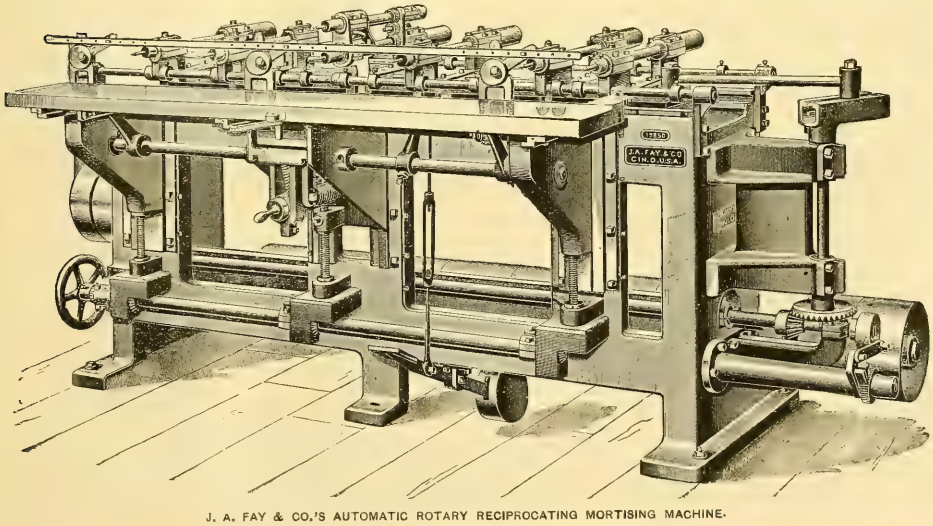
CRESCENT VENEER PRESSES.

A LINE of veneer presses is made by the Crescent Machine Works, Grand Rapids, Mich., of which the accompanying cut shows the 14x60 size. These presses are entirely of iron and steel, very substantial and convenient. The screws are made of machinery steel, 2 inches diameter, and are cut in lathes. The screws are 30 inches long in the 60 inch presses, and 24 inches in all others. The bottom and top castings are planed true on each face and flanged on top and bottom, and to insure greater strength large steel rods are fitted in grooves in both upper and lower arch shaped parts and drawn firmly to place with nuts at each end, as shown in engraving. The nuts are from 5 to 6 inches long and tapped out of the solid castings, and are adjustable across the frame to any position desired, thus making it possible to use one or more screws, as may be desired.



VENEER PRESS.

A GLANCE at the advertisement of Langslow, Fowler & Co., the well known chair manufacturers of Rochester, N. Y., in this issue will show a cut of one of the firm's new pattern rockers. The cut is one that, as every retailer who has ever done any business with the hustling firm knows, represents an honest chair. Of good workmanship and material, new pattern, a popular seller at a popular price, and, like all chairs made by the firm, one that can be fully relied upon to be exactly as represented, it is not surprising that their trade keeps increasing, and that it is necessary to run the factory overtime.



J. A. FAY & CO.'S AUTOMATIC ROTARY RECIPROCATING MORTISING MACHINE.



Inventions.

No. 537,081. School Desk.—Warren L. Starkey, Paterson, N. J. Issued April 9. 1895.

No. 537,085. Piano Stool Seat.—William Tonk, New York, N. Y. Issued April 9, 1895.

No. 537,305. Folding Cot or Bed Bottom.—Dustan A. Page and George Z. Cruzen, Chicago, Ill.; said Cruzen assignor, by mesne assignments, to Charles W. Fairrington, same place. Issued April 9, 1895.

No. 537,424. Folding Bed.—Peter H. Mellon and George A. Mellon, St. Louis, Mo.; said George A. Mellon assignor to said Peter H. Mellon. Issued April 9, 1895.

No. 537,467. Sofa Bed.—Margaret E. Leonard, Cleveland, Ohio. Issued April 16, 1895.

No. 537,476. Clamp for Bedsteads.—Hunter Neill, St. John, Kan. Issued April 16, 1895.

No. 537,768. Spring Bed Seat, &c.—James P. Harris, Harrisburg, Pa. Issued April 16, 1895.

No. 537,787. Device for Attaching Bed Bottoms to Bedsteads.—Horace A. Pinkham, Wollaston, Mass. Issued April 16, 1895.

No. 537,799. Desk.—Archer Boogher, Alexandria, Va. Issued April 16, 1895.

No. 537,785. Folding Bed.—Edmund E. Peck, Brooklyn, N. Y. Issued April 16, 1895.

No. 537,839. Folding Cot or Bed.—James S. Mackie, Barre, Vt. Issued April 23, 1895.

No. 537,847. Spring Bed Bottom.—Robert S. Osborne, Muscatine, Ia. Issued April 23, 1895.

No. 537,869. Folding Bed.—John Teel, Grand Rapids, Mich. Issued April 23, 1895.

No. 537,988. Revolving Chair.—James M. Morgan, Port Washington, Wis. Issued April 23, 1895.

No. 538,470. Folding Bed and Table.—Rudolph Vocke and Ewald Lungstras, St. Louis, Mo. Issued April 30, 1895.

No. 538,503. Combined Couch and Storage Chest. — Robert A. Caruthers and Charles P. Savage, Waco, Tex. Issued April 30, 1895.

No. 538,560. Bed.—Alonzo R. Turner, Sprague ville, N. Y. Issued April 30, 1895.

Patented in England.

No. 21,513. November 11, 1893. Dental Chairs.—W. P. Thompson, 6 Lord street, Liverpool. (G. W. Archer, 67 North St. Paul street, Rochester, N. Y., U. S. A.) Issued March 27, 1895.

No. 22,128. November 18, 1893. Chairs, &c.—R. H. Baveystock, 121 Great Cambridge street, Hackney road, London. Issued April 10, 1895.

No. 22,233. November 21, 1893. Chairs.—B. Kaufmann and J. B. Lawson, both of 33 Everton Brow, Liverpool. Issued April 10, 1895.

No. 22,328. November 22, 1893. Folding Legs of Tables, Seats, &c.—R. Preen, 89 Wilmslow road, Withington, Manchester. Issued April 10, 1895.

No. 22,340. November 22, 1893. Chairs, Seats, &c.—T. Harrison, 1 Wharf Villas, Stamford, Lincoln. Issued April 10, 1895.

No. 22,479. November 23, 1893. Bed Tables.—W. M. Ralph, Clarence Cottage, Brown's Buildings, High street, Kensington. Issued April 10, 1895.

No. 22,511. November 24, 1893. Chairs, Couches, Settees, &c.—G. Taggart, James street, Bridgeton, Glasgow. Issued April 10, 1895.

No. 22,706. November 27, 1893. Wire Mattresses and Bed Bottoms,—G. Watson, 59 Bissell street, Birmingham. Issued April 17, 1895.

No. 22,953. November 29, 1893. Furniture; Billiard Tables.—C. W. Gerke, and L. C. Engel, Kotzschenbroda, near Dresden. Germany. Issued April 17, 1895.

Legs for heavy furniture, such as chiffoniers, billiard tables, &c., are adjustable. The leg is in three parts, of which the central part is united to the screw spindle working in the nut in the upper part. Ball bearings are placed between the parts.

No. 22,979. November 30, 1893. Bedstead, &c., Pillars.—C. E. Midgley, Fern Villas, School Road, Moseley, near Birmingham. Issued April 17, 1895.

No. 23,031. November 30, 1893. (Date claimed under Sec. 103 of Patents, &c., act 1883, May 6, 1893.) Desks, Furniture.—A. Hopkins, 1826 Massachusetts avenue, Washington, U. S. A. Issued April 17, 1895.

Expirations.

The following list of recently expired patents is supplied by Alexander & Davis, patent attorneys, of Washington, D. C. Copies of these patents may be had of the above firm at 15 cents each.

M. Gillespie—Bedstead, invalid's, 202,343. J. Ask—Chair, 202,505. R. Otto—Chair, oscillating, 202,576. C. Burnitz—Chair, convertible, 202,327. J. B. Hoffman—Hat rack, 202,347.

WOULDN'T TAKE THE CHANCES.

"BOY," said the man, as he stopped at the gate of a house on John R. street the other day, "is your mother at home?"

"Yes, sir," was the reply.

"I'd like to see her. I suppose I can go right in?"

"Is it business?" queried the boy, after looking the man over.

"Of course."

"Rugs or clocks or clothes wringers?'

"Oh, no! I'm not a canvasser."

"Come to see about the water tax?"

"No."

"Want us to put in gas?"

"No."

"Well, you can take chances if you want to," said the boy as he turned away.

"What chances do you mean?"

"Why, the last feller who called here to see if pa didn't want some more life insurance limped on both legs as he went up the street, and the last census feller who asked ma her age had to stop to rest twice afore he got out of the gate! Go right in, sir! That's ma pounding on the cellar door with a sled stake to exercise her muscle!"

The man thought the matter over for a minute, and then gave the boy a nickel, and went his way without calling —Ex.

Special Notices.

Advertisements under this heading $1.00 each insertion for twenty words or less, and five cents for each additional word.]

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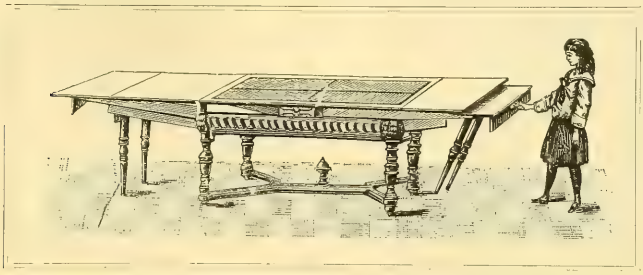
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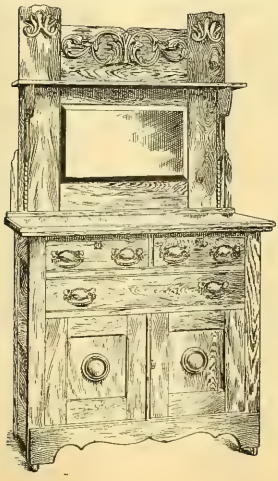
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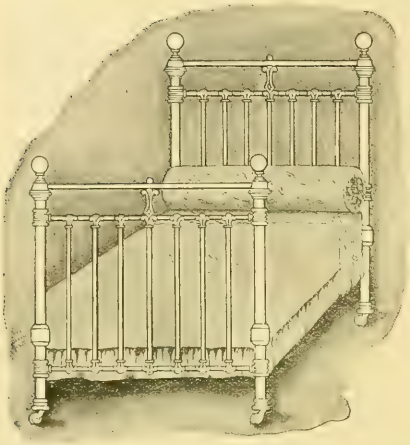
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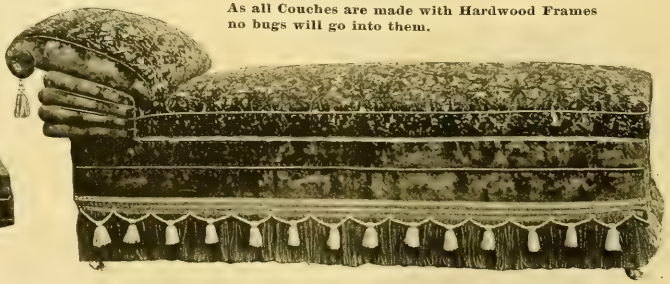
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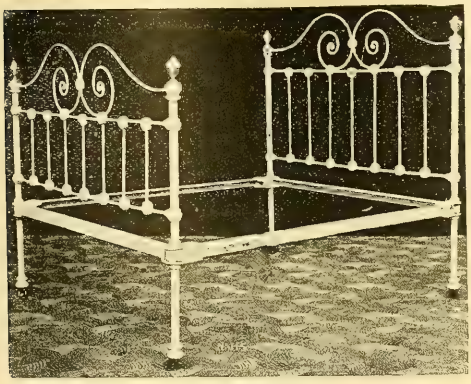


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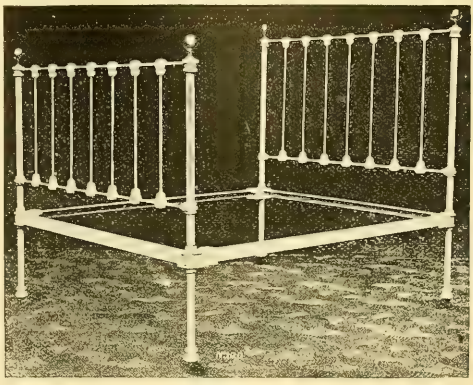
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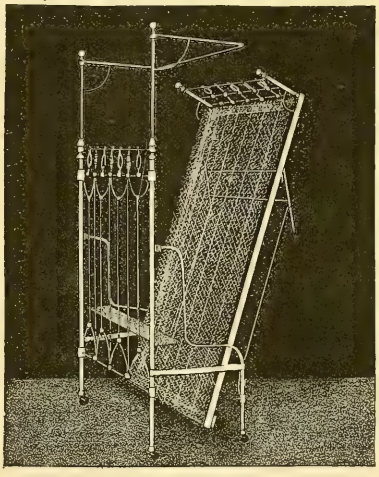
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METALLIC FOLDING BEDS

AND CRIBS.



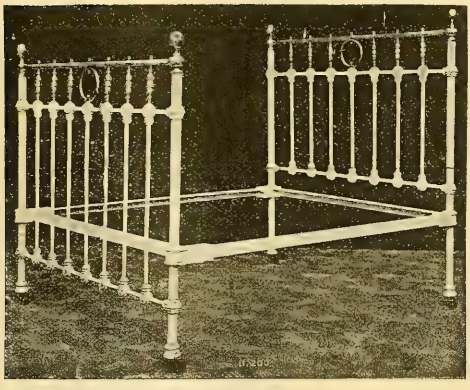
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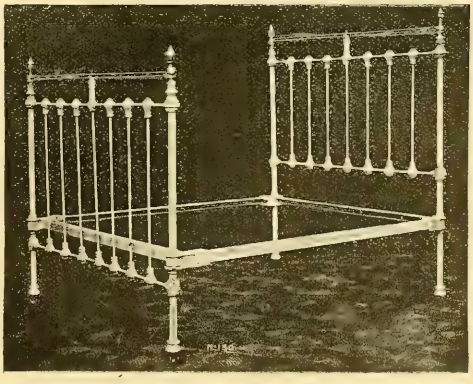
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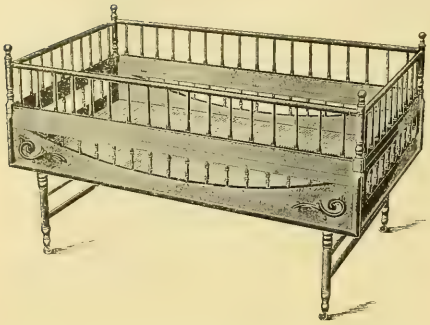


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Common and Plain,
Fancy and Fine.



No. 147,

Size 32x56. Oak (Antique), Maple (Bright); Enameled White Bronze Trimmings, Enameled Light Blue Bronze Trimmings. Substantial and thoroughly well built Crib. When folded can be rolled under bed.

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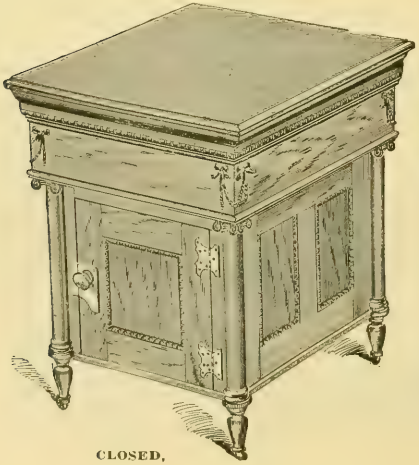
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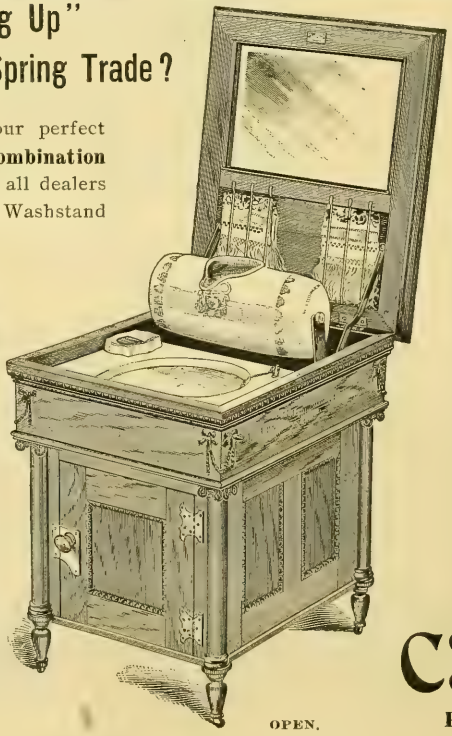
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We are now manufacturing these goods in most of the popular woods, both solid and imitation, at prices that suit the times.

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OAK, 6, 8, 10 and 12 feet, 2½ cents per foot.
IMITATION CHERRY, WALNUT or MAPLE,
2 cents per foot.

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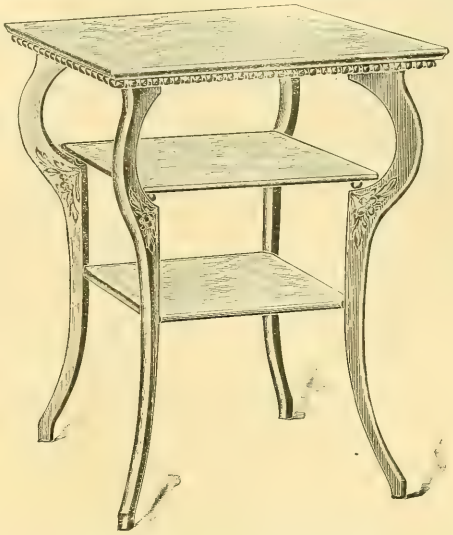
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Parlor Tables, Fancy Cabinet Ware, &c.



No 345. Quartered Oak, Polished Finish.

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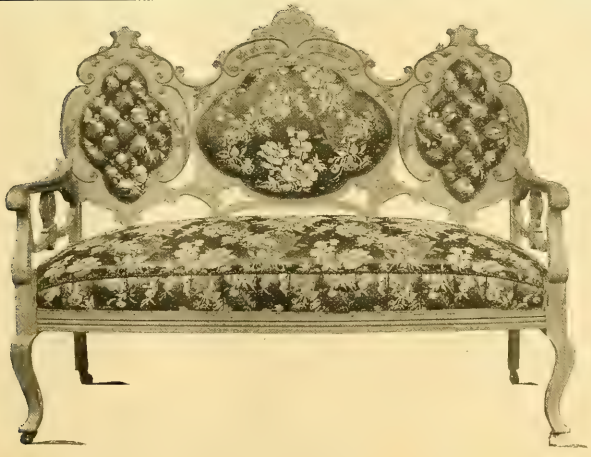
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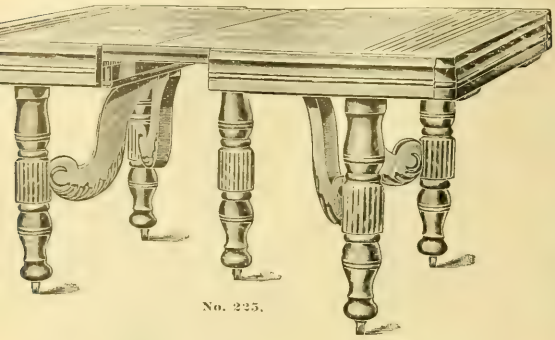
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NOT COMPLICATED AND AUTOMATIC,

but a simple, common sense Table, made on the principle of a ROLL TOP DESK.

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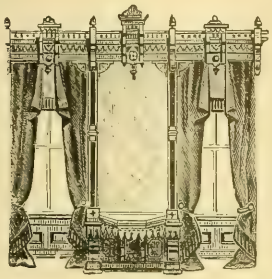
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And as for . . .

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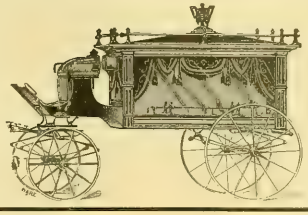
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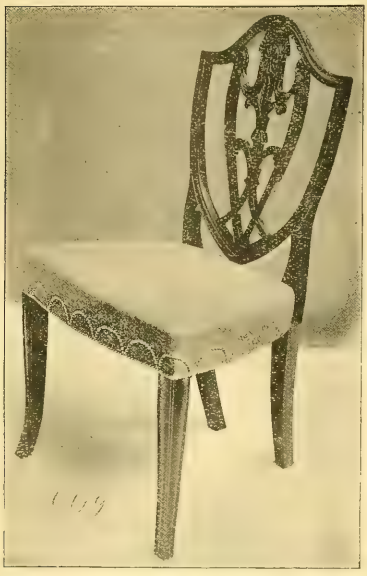
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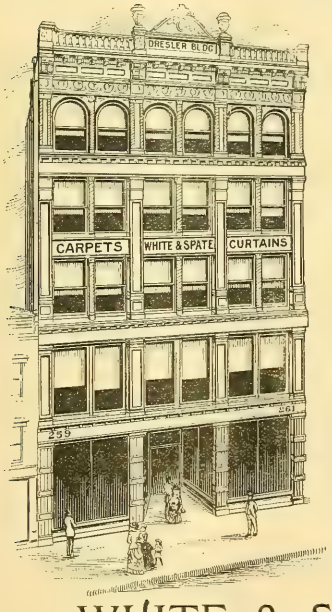
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The only house in the East who cuts Carpets at Wholesale exclusively.

Thousands of merchants are now selling Carpets from samples and controlling the Carpet trade of their place.

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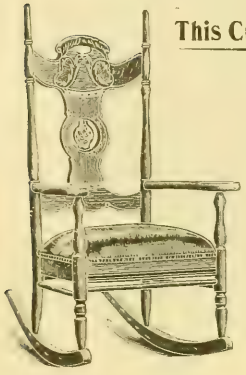
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FLOOR ROCKERS,

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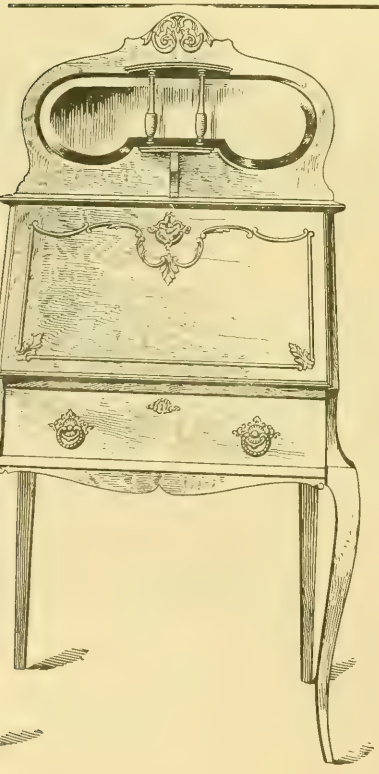
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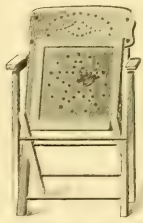
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We can furnish you with the best and most compact Folding Chairs for less money than any factory in the country. Write for delivered prices.

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A Bargain Rocker. . . .

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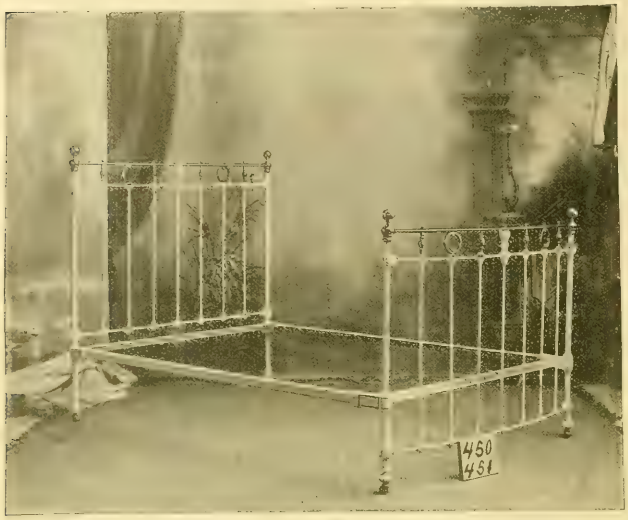
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Styles Incomparable.

Superior in Quality and Finish

Prices Lowest in the Market.

Everything from the cheapest Iron to the finest Brass Bedstead made in our own factory. . . .

Send for third Supplement to Catalogue D, showing latest Spring patterns. . . . .

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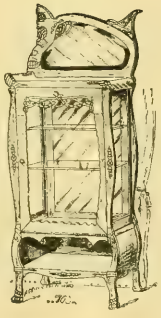


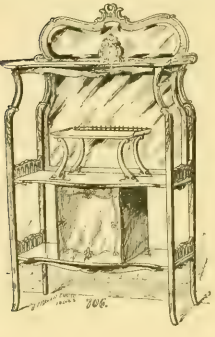
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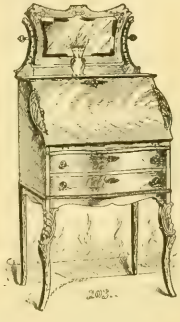
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MEDICINE CABINETS,
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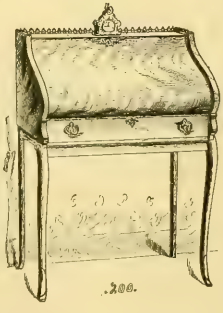
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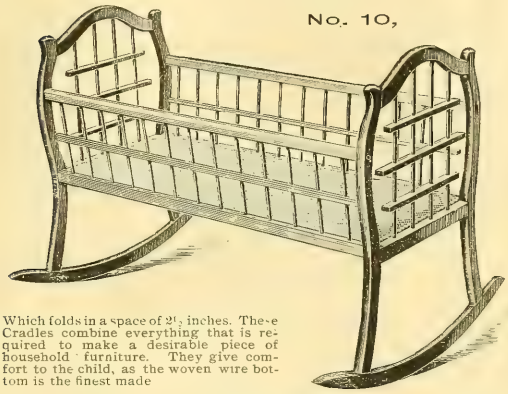
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Which folds in a space of 21 inches. These Cradles combine everything that is required to make a desirable piece of household furniture. They give comfort to the child, as the woven wire bottom is the finest made

It is the most compact.
It is the most convenient to set up.
It is the most attractive low priced Cradle made.
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No. 10,
$15.00
PER DOZ.

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IMPORTERS OF . . . . .

POLISHED CRYSTAL PLATE,
POLISHED PLATE GLASS,

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FRENCH BEVELED AND
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Beg to inform the Trade . . .

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where, with new and improved machinery, they are able to fill all orders with promptness and dispatch.
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BENDIT, DREY & CO.,

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DINING TABLES.

Having equipped our factory with a
COMPLETE
ELECTRIC LIGHT PLANT,
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This Solid Oak Centre Table,

POLISHED QUARTERED TOP.

Rubbed and Polished, 22x22,

ONLY $12.00 PER DOZ.

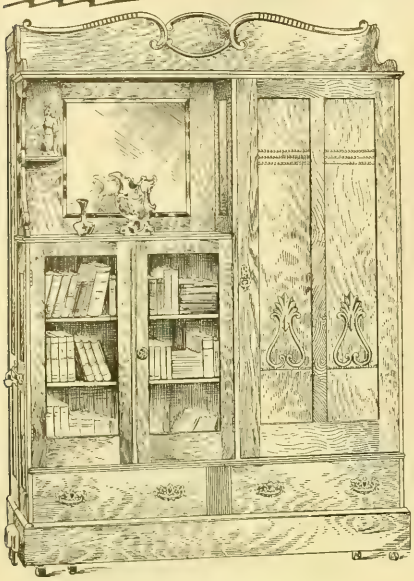
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A "Red Hot" Combination Bed



AT A
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No. 200.

IT'S A SURE CURE FOR THE "BLUES."

IT MAKES TRADE LIVELY, FOR THEY SELL LIKE HOT CAKES.

THINK OF IT!

A Solid Oak Combination Bed, 18x20 French Bevel Plate; large wardrobe bookcase and drawers, gloss finish, a full size bed made on the same principle and operated the same as all our Combination Beds, for only **$25 Net. Cash in 15 days. No discount whatever from this price.**

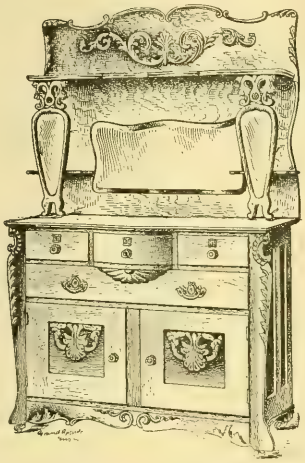
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GOSHEN FOLDING BED COMPANY,
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Write for Catalogue and Prices of our full line.

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You're Secure by handling

NEW ENGLAND FURNITURE CO.'S



and Suites.

1895 Katalogues at Retailer's disposal.

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WE WILL BE AT THE EXPOSITION.

That is true, but we expect a great deal of your trade before we shake hands with you there, for it's a good many days to July 8 next.

Now you know we make

TABLES

OF ALL KINDS,

And we want you to look over those **EXTENSION TABLES** of ours from **50c. to $2.50 per foot.** Then, again, we furnish you **CENTRE TABLES** from **50c. each to $14.00 each.**

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Montgomery Table Works,

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MANUFACTURERS OF

Elm, Maple, Oak and Birch

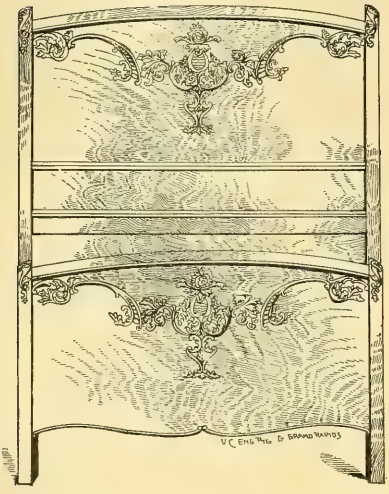
BEDROOM .. .. SUITES.

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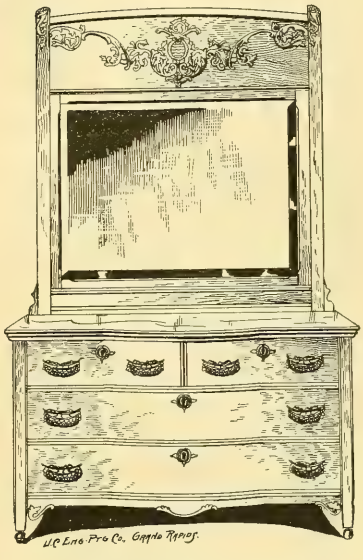
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PIQUA, OHIO,

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No. 820.—Bedstead, 6 ft. 5 in. high; 4×6 in. slats.



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AMERICAN OTTOMAN AND HASSOCK CO.

W. B. SHAW, Manager.

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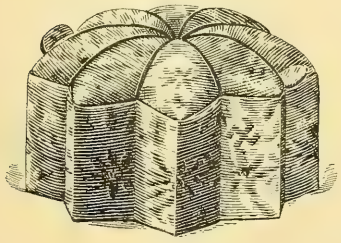
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Between Broadway and Elm Streets.

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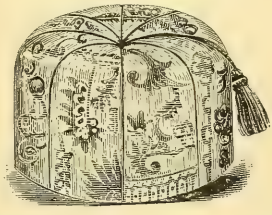
Hassocks, Box Ottomans and Blacking Cases.

IMPERIAL HASSOCK.—No. 24.

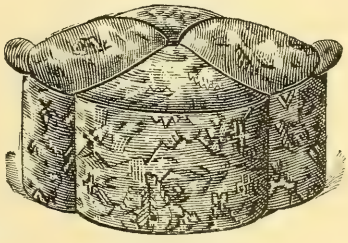


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TURKISH HASSOCK.—No. 13-a.



ROYAL HASSOCK.—No. 18.



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THE BEST EQUIPPED ESTABLISHMENT IN THE WORLD FOR THIS CLASS OF WORK.

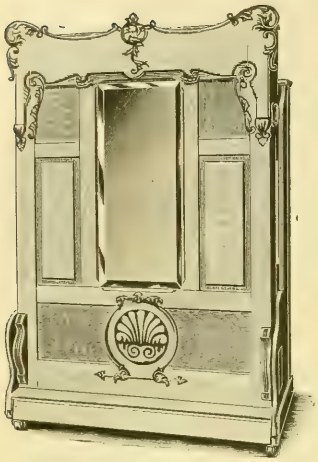
We Carry in Stock over 5,000 HASSOCKS ready for immediate delivery.

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Furniture Co.

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Folding Beds.

The best medium priced line in the country.

PRICES FROM $10 TO $50.

Oil City Desk and Furniture Mfg. Co.,

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Manufacturers of

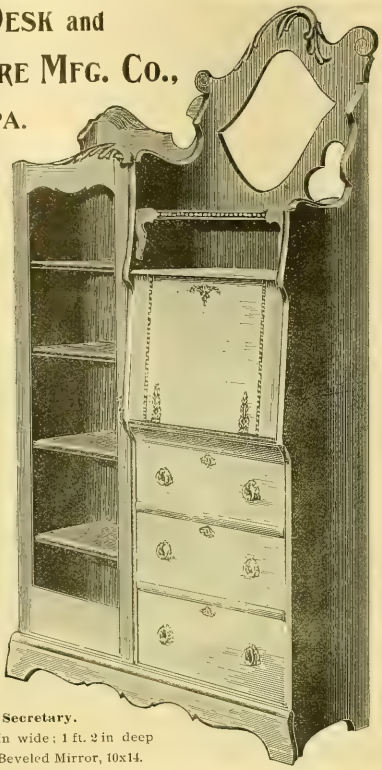
Ladies' Desks, Bookcases, China Closets, Etc.

We stand at the head in style, workmanship and finish for our class of goods.

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6 ft. high; 3 ft. 4 in wide; 1 ft. 2 in deep
Quartered Oak; F. P. Beveled Mirror, 10x14.



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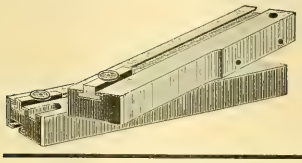
Please find inclosed our check for THE CARPET AND UPHOLSTERY TRADE REVIEW for one year. We would not be without this publication under any consideration, and hope it will continue in the future as it has in the past
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Coshocton, Ohio.



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That every Slide in every **EXTENSION TABLE** you buy is marked

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JAMESTOWN LOUNGES!

Lounges, Couches, Bed Lounges,
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JAMESTOWN LOUNGE COMPANY, JAMESTOWN, N. Y.

Seymour Furniture Co.

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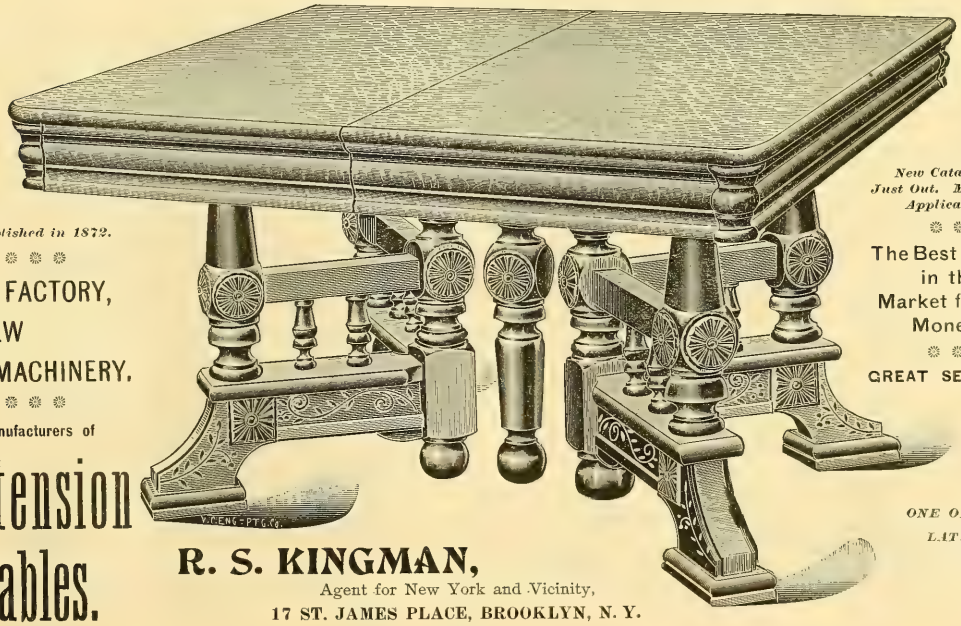
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Wardrobes, Sideboards,
Chiffoniers and Canopy Suites,
Book Cases, China Closets,

Seymour, Ind.

WM. WILLMAN, Sec'y and Treas.

Eastern Agent: W. H. HICKERSON, 232 Canal Street, New York City.

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Manufacturers of

Extension Tables.

New Catalogue, Just Out. Mailed on Application.

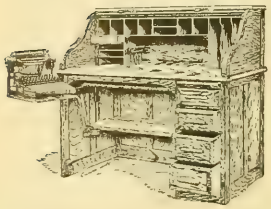
The Best Goods in the Market for the Money.

GREAT SELLERS.

ONE OF OUR LATEST.

R. S. KINGMAN,
Agent for New York and Vicinity,
17 ST. JAMES PLACE, BROOKLYN, N. Y.

Combination Desk and Typewriter Cabinet.



SOMETHING NEW AND PRACTICAL.

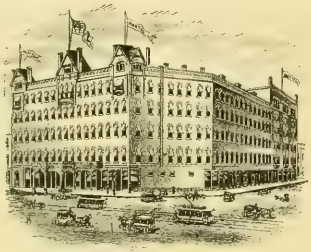
YOUR attention is invited to our raising and lowering device, which does not disturb the desk bed, but leaves it always ready for use, whether the typewriter is in position to be used or closed in the cabinet underneath, thus giving you a practical combined DESK AND TYPEWRITER CABINET We also make a full line of Roll Top Office Desks.

Correspondence solicited.

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Manufactured by **O. B. ROWLETT DESK COMPANY,** RICHMOND, IND.

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- - BUYERS
AND
TRAVELING
SALESMEN.



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PANTLIND & CO., PROPRIETORS. GRAND RAPIDS, MICH.

LATTA-LAMB CO.,

GOSHEN, INDIANA, U. S. A.

MANUFACTURERS OF

Easels, Fire Screens,
Hat Racks, Music Cabinets,
Parlor Cabinets, Small Stands, Etc.

The Best Goods. *The Lowest Prices.*

Write for our new Catalogue; it will interest you.

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No.		Per Doz.
20.	Table, Antique Finish,	$8.50
20A.	(Without corner spindle),	7.20
20B.	(Without stretcher and corner spindle),	6.50

No orders less than one dozen accepted.

Terms: Net, 30 days; 5 per cent. discount for cash with order.

Send for sample dozen to

JONES BROS.,
Camden, N. Y.

Wait for our Salesman
Or Send for Photographs,

IF NOT GET LEFT.

We have the lowest prices, the best designs. Your stock will not be complete unless you have some of our goods.

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L. WINSTIAN, Proprietor,

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SILVER CREEK UPHOLSTERING CO.,

MANUFACTURERS

PARLOR FURNITURE.



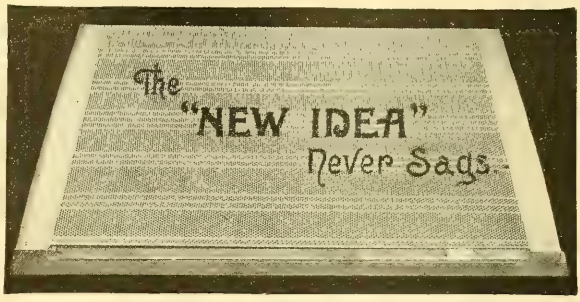
SILVER CREEK, N. Y.

Please write for Catalogue. *H. J. MONTGOMERY, Manager.*

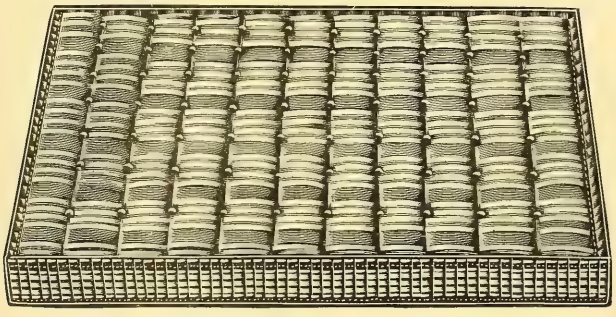
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Does the Woven Wire Mattresses you handle sag? Why not try a sample order of **"The New Idea"** Patent Locking Coil. A printed guarantee on each one that they will not sag, or money refunded. Price no higher than on any other of same weight of fabric. Send for Catalogue of largest line of Woven Wire Mattresses, Cots, Cribs and Spring Beds in the State.

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Renovator and Manufacturer,

Nos. 19, 21 and 23 Briggs St.,

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Send for Price List.

The Hall & Lyon Furniture Co.,

Waverly, N. Y.

Are putting upon the market this season a line of

::::: Chamber Suites

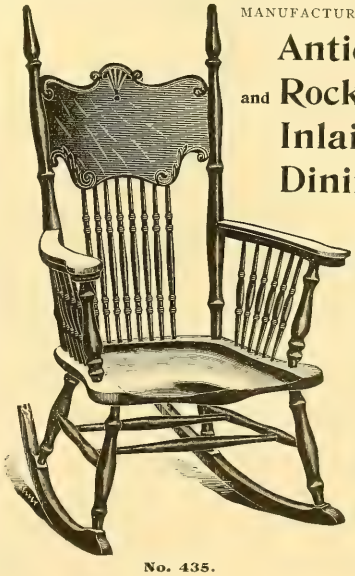
IN

Plain Oak, Quartered Oak, Curly Birch and Mahogany

WHICH buyers who saw them at the Exposition appreciated. Duplicate orders are already coming in, which indicate they are money makers and sellers.

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AMERICAN CHAIR MFG. CO.,



MANUFACTURERS OF

Antique Chairs and Rockers, Inlaid Rockers, Dining Chairs,

MADE IN

MAHOGANY, BIRCH, ANTIQUE AND ENGLISH OAK.

New and Artistic Designs and Excellent Finish.

Write for Catalogue and Prices to

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Brandt, Pa.

No. 435.

S. P. PORTER'S EXHIBIT.

A REVOLUTION IN PATTERNS FOR 1895.

HALL & LYON FURNITURE COMPANY'S solid mahogany, curly birch and quarter sawed oak Chamber Suits. Designs entirely new, novel and unique.

INDIANA FURNITURE MFG. COMPANY'S great line of Sideboards. Every pattern a novelty in itself. No two styles alike.

HARRISBURG FURNITURE MFG. COMPANY'S popular line of fancy Cabinet Ware, to which they have added this year Dressing Cases in white enamel, bird's-eye maple, curly birch and solid mahogany, with Chiffoniers and Ladies' Toilet Tables to match. The correct thing to go with brass and iron beds. Don't fail to see them.

CONNERSVILLE CABINET COMPANY'S entire new line of Combination and Library Cases, China Closets, Chiffoniers and Combination Chiffoniers.

ELMIRA TABLE COMPANY'S unexcelled line of Extension and other Tables. For construction, design, finish and price they challenge comparison with anything made.

Also the **AMERICAN EXTENSION BED** that takes the place of all folding beds. Three pieces of furniture in one. No weights. No accidents. An absolutely perfect bed. Prices right. You can handle them.

In addition to the above, various other lines to be seen at my warerooms, **185 & 187 CANAL STREET, NEW YORK.**

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E. A. Ross & Son Co.

(Successors to Jamestown Mantel and Manufacturing Co.),

JAMESTOWN, N. Y.

GRILLES.

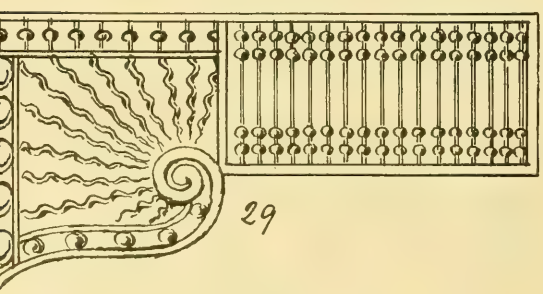
Our Grilles are used all over the United States, so they must be all right. If you have not got our Catalogue, write us and we will send it. Our goods always sell. They are artistic, well made and reasonable.

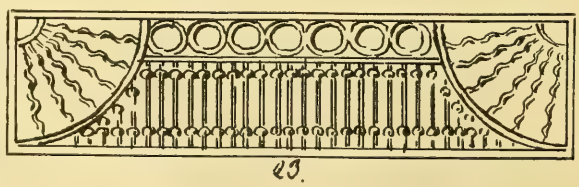
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MANTELS.

High grade, artistic Wood Mantels our specialty. We have the largest and most complete line before the Trade. Our Mantels are conceded by all to be without a superior in construction, finish and artistic beauty.

A Trial Will Convince.





The Sanitary Feather Co.

EXCLUSIVELY

FEATHERS AND FEATHER PILLOWS, 303 & 305 S. Canal Street, Chicago, Ill.

WE CONTROL THE NEW "SANITARY" PROCESS. WRITE FOR PRICE LIST.

SPLENDID PROFITS.

You should make this money by

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We sell you a line of samples of your own selection in the choicest patterns of all grades of Carpets. You can sell from these samples, ordering from us the quantity desired by freight or express. By sending us a diagram of the room we can sew the carpet ready for laying without delay in shipment. We sew all carpets by our new patent electric process sewing machine, making a seam stronger, more elastic and more durable than any sewed by hand.

Carpets by the roll at lowest wholesale prices.

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IMPORTERS AND JOBBERS OF

Carpetings, Rugs, Mattings, Oil Cloths, Linoleums, Curtains, Shades, Etc.

WITHOUT CAPITAL INVESTED.

Our Plan

is your **Opportunity.**

You can sell Carpets and Curtains **Without Carrying Stock.**

OUR STOCK large and varied enough to supply all needs.

Send for Descriptive Catalogue for both Carpets and Curtains.

We are the PIONEERS in the CUT CARPET BUSINESS

34, 36, 38, 40 & 42 North High Street,

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CURLY BIRCH DRESSER OF No. 265 SUITE.

Have You Seen Them?

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Have You Tried Them?

HERE IS A BEAUTY.

Our line of

Curly Birch Suites

is most beautiful, and our

Oak Suites . . . . .

are THE ONLY ONES TO BUY, when catchy designs, good workmanship and perfect finish are desired.

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We Solicit Your Sample Order.

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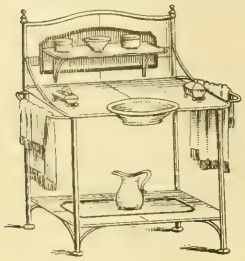
160 to 180 7th Street, 117 to 137 8th Street, SOUTH BROOKLYN, N. Y.,

MANUFACTURER OF

ENAMELED STEEL WASHSTANDS,

English Iron Bedsteads,

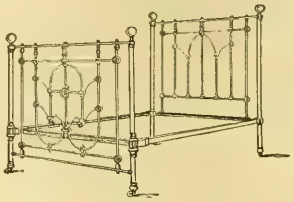
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WARD TABLES, SETTEES, &c.



No. 40.—White Enameled All Steel Washstand.

Every Furniture, House Furnishing or Crockery and Glass House ought to keep our Superior Metallic Washstands and Bedsteads.

Send for Catalogues and Price Lists and mention the FURNITURE TRADE REVIEW. Agents wanted in all leading towns in the United States.



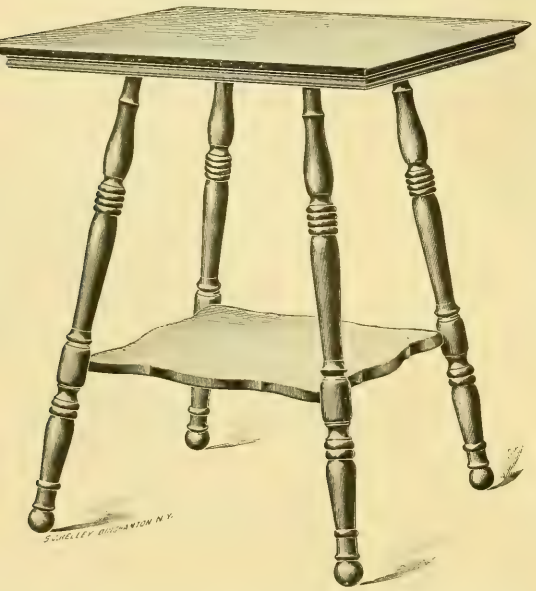
No. 215.—White Enameled, Handsomely Brass Trimmed Metallic Bedstead.

PRICE TALKS.

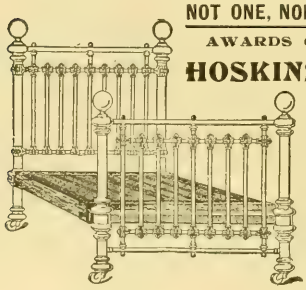
This Elegant CENTRE TABLE . . . **95 cts.**

Oak, Imitation Mahogany, Imitation Walnut, same price.

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No. 62, size 20 x 20, 75 cts. . . . . In not less than half dozen of one kind
Brass feet 40 cts. extra.



SCHENEVUS FURNITURE CO., SCHENEVUS, N. Y.



NOT ONE, NOR TWO, BUT **THREE** AWARDS GRANTED

HOSKINS & SEWELL

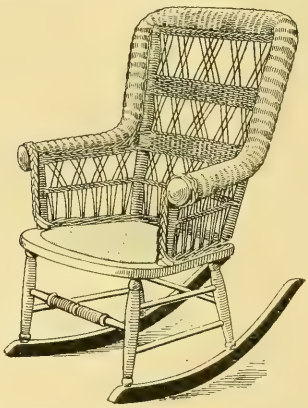
At the World's Columbian Exposition.

Durability, design and **finish** are the points upon which we have achieved our reputation.

We claim that our bedsteads do not tarnish; are light, airy, cheerful and ornamental. This claim is supported by our constant stream of orders from all parts of the world.

16 East Fifteenth St., New York.

A NEW SELLER!



FULL ROLL, GENTS' SIZE, **$3.50.**

Our Spring Circular is now ready. Send for it, as we have several good things and they need pushing along.

NEWBURGH REED CO.,

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SAMPLE CASES.

All Styles Made to Order.

ESTIMATES FURNISHED.

C. F. RUMPP & SONS,

FINE LEATHER GOODS,

Fifth and Cherry Sts., PHILADELPHIA.



No. 1 Suit. $68.00.

Church, Lodge and Club Furniture.

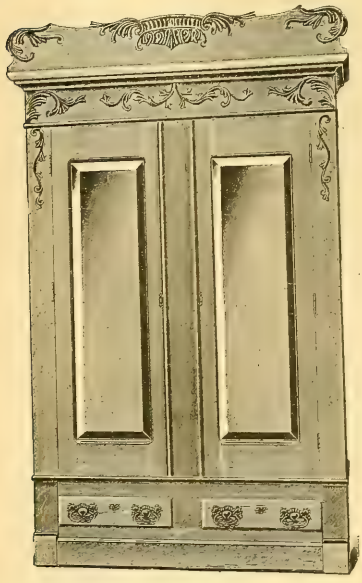
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INVALID CHAIRS.

S. C. SMALL & CO., *90 Canal St., Boston, Mass.*

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Shelbyville Wardrobe Co.,

SHELBYVILLE, IND.



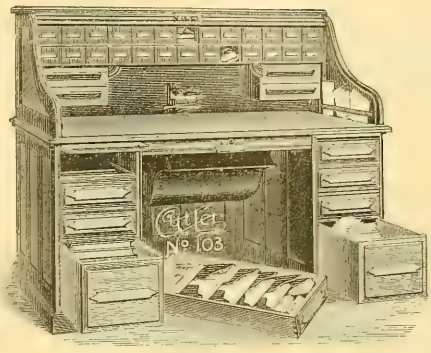
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Lots of new Patterns.

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Manufactured by A. Cutler & Son, Buffalo, N. Y.

Finest, Medium and Low Priced Grades and Every Desk as Good as Gold.

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STANDARD OF THE WORLD!

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Will ship on thirty days' approval, and if not satisfactory to be returned at our expense.

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Goshen Furniture Co.,

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All Goods Castered.

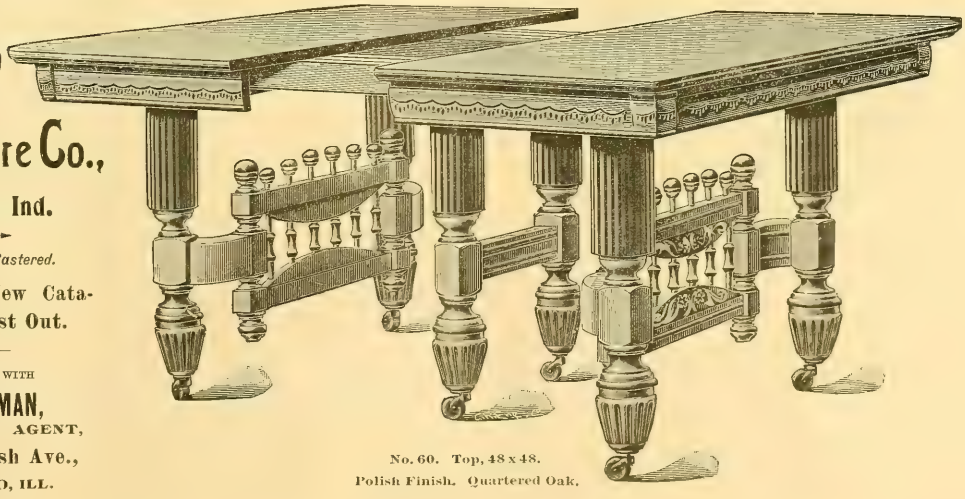
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CHICAGO, ILL.



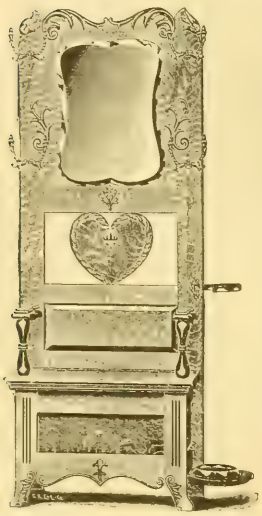
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NOVELTY MFG. CO.,

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No. 111 HALL RACK.

The Best Selling Line

MADE IN

HALL RACKS, SIDEBOARDS AND COMBINATION DESKS.

Prices right, designs right, ∴ and you will be right ∴ if you will place our ∴ line on your floor. . . .

TRY THEM. . .

GREAT SELLERS.

EVERYTHING IN ITS SEASON.

THIS IS THE SEASON WHEN YOU WANT to put in a stock of

Splint and Cane ... Chairs ...

for SPRING Trade.

We have the largest and most complete line in the State, and they are being sold

AT PRICES TO SUIT THE TIMES.

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Our **New York Agent** is

W. H. HOSFORD,

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STAR CHAIR CO.,

BINGHAMTON, N. Y.

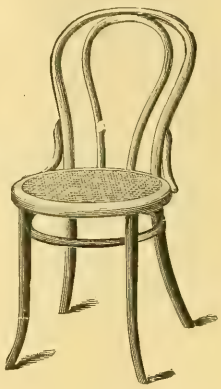


ROBT. J. EHLERS,

FURNITURE MANUFACTURERS' AGENT,

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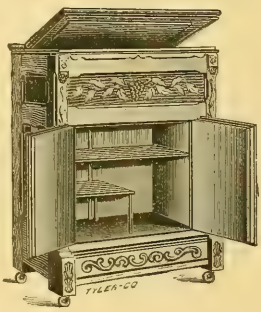
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FULL LINE OF

Vienna Chairs

. . . AND . . .



Refrigerators

IN STOCK FOR IMMEDIATE DELIVERY.

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TO CLOSE OUT AND SUBJECT TO STOCK.

For the months of MAY and JUNE we offer the elegant

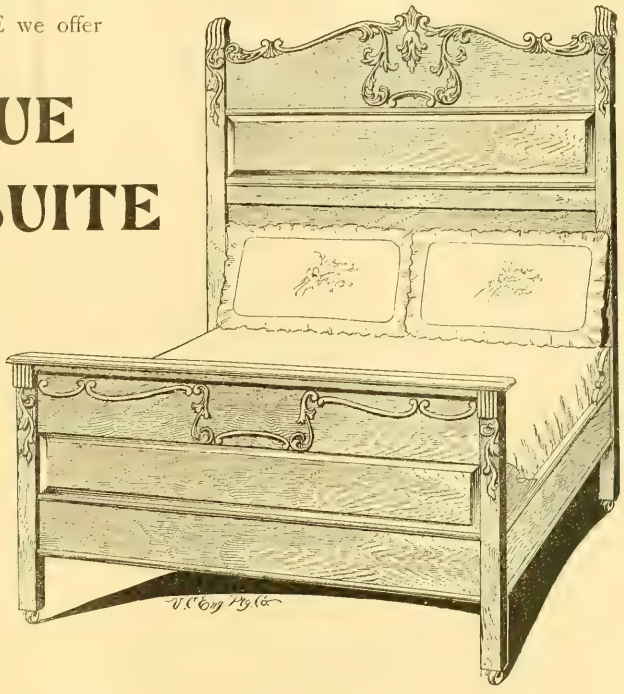
SOLID ANTIQUE .... OAK SUITE

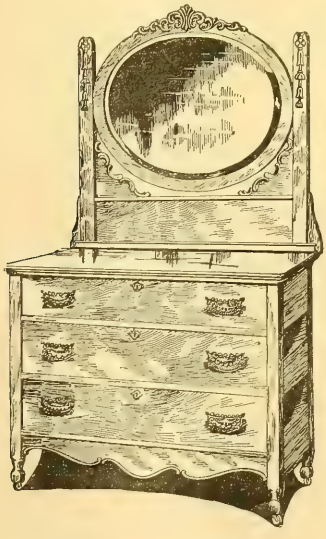
ILLUSTRATED HEREWITH

At the remarkably low price of

$16.00 PER SUITE,

in square or oval French plates, 24 × 30; solid cast brass trimmings of elegant design. The Dresser is a post constructed case with solid framed back, one drawer finished inside, and shaped tops for both Dresser and Commode.



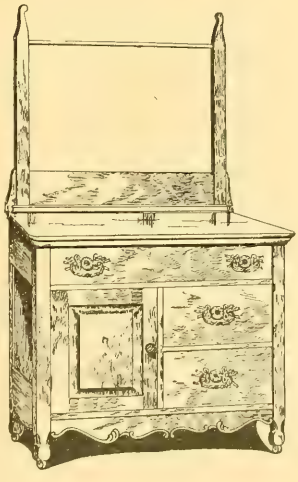


If you want a substantial, handsome and well finished Suite you will never have a better opportunity. Cheval Dresser with same, 18 × 40 French, **$17.00.**

SUITE No. 99, ... with Oval Dresser.

Bed, 6 ft. high, 4 ft. 6 in. wide; Dresser, 20 × 42 top; Commode, 18 × 34 top.

TERMS, NET 60 DAYS.



THE WEST MICHIGAN FURNITURE CO.,

HOLLAND, MICHIGAN.

FORT WAYNE FURNITURE CO.,



No. 455.

MANUFACTURERS OF

Brunswick Folding Beds

AND

WOOD MANTELS.

WRITE FOR CATALOGUE AND PRICE LIST.

FORT WAYNE, IND.



No. 115.—COMBINATION BED.

THE MILLER WIRE SPRING CO.,

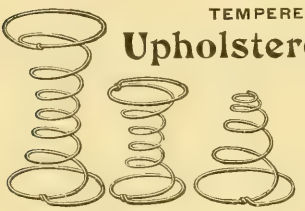
MANUFACTURERS OF

TEMPERED JAPANNED

Upholsterers' Springs

In great variety for

FURNITURE,
BEDS,
CAR SEATS,
CHAIRS,
ETC., ETC.



Send for descriptive list and prices. Regular sizes, both plain and knotted kept in stock. Special sizes made to order at short notice.

Factory and Office, BRIDGEPORT, CONN.

Please write for Prices on large lots.



No. 60. Maple, any finish. Perforated or slat seat. Not injured by exposure.

No. 71. Maple, any finish. Carpet seat and back, Body Brussels. Weight, 70 lbs. per dozen.

No. 30. Oak or Maple. Perforated seats, furnished in sections for seating halls, or singly.

No. 67. Maple Elm, Rosewood or Ebony, polished. The Undertaker's Favorite. Weight, 60 lbs. per dozen.

Write for Catalogue and Prices. } **The Buckeye Folding Chair Co.** { We pay freight everywhere.

WARREN, OHIO.

EARL-STORMS CO.,

MANUFACTURERS OF THE

COMBINATION STEP LADDER AND CHAIR.





A novelty that sells readily at all seasons. Write for prices, mentioning this paper.

NILES, MICH.

FURNITURE, LOUNGE,
BED, CHAIR

The Cleveland Wire Spring Co. Springs.

CLEVELAND, OHIO.

Steel
Tempered,
Japanned,
Coppered
and Tinned.

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JACKSON GLASS WORKS,

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MANUFACTURERS OF

FRENCH · MIRROR · PLATES,

And Framed Mirrors of Every Description.

Best Quality of Plates at very Lowest Prices.
Permanent Brilliant and Durable Silvering Guaranteed.
Factory Orders Solicited.
All Orders Promptly Filled.
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C. H. G. LOSERE,

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PHOTOGRAPH PORTFOLIOS and PORTFOLIO BAGS

FOR THE USE OF

FURNITURE TRAVELING SALESMEN.



Any kind, style or quality made to order within two days. Also, wholesale manufacturer of Trunks and Traveling Bags, Trunk and Shawl Straps. Any desired article in the line made to order. Sample Trunks, Satchels and PORTFOLIOS neatly repaired at reasonable rates.

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Hamilton Furniture Company,

Passyunk Avenue and 23d Street,

PHILADELPHIA, PA.

FULL line of new goods, consisting of . .

Mahogany and Curly Birch

BEDROOM SUITES, WARDROBES,

CHIFFONIERS and LADIES' DESKS.

DO NOT FAIL TO SEE THEM.

GOOD PROFITS WITHOUT USE .... OF CAPITAL.

EVERY RETAIL FURNITURE DEALER OUGHT TO

Sell Carpets.

If he has not the inclination or capital to carry stock he can *Do a Successful Carpet Business* by investing from ten dollars upward in a line of samples.

THE SCHEME.

We sell you samples 1½ yards in length, with borders to match, of the **Choicest Patterns of All Grades of Carpets. You Can Sell Carpets** from these samples and forward the order to us, stating the size of the room. We **Will Cut the Quantity Desired** and ship to you by freight or express, charging you

ONLY A SLIGHT ADVANCE OVER THE WHOLESALE PRICE.

If you desire, you can send us a diagram of the room, and we will sew and make the carpet ready for laying, and will sell you just the number of yards of lining required.

FINE GOODS.

Dealers who carry a stock of carpets can increase their business in the finer grades by carrying samples of our

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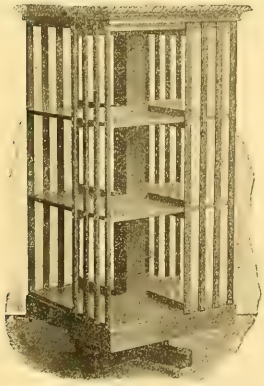
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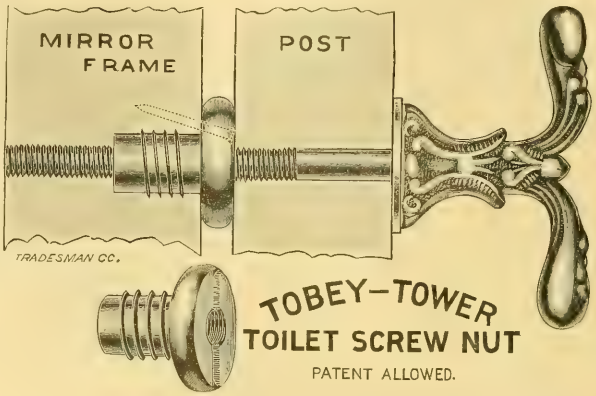
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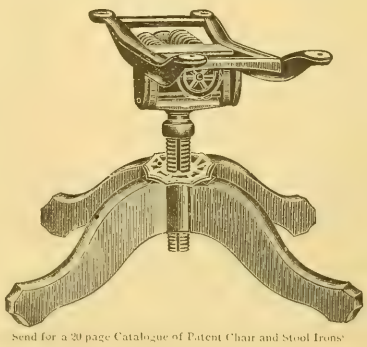
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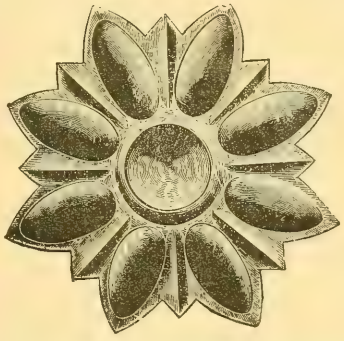
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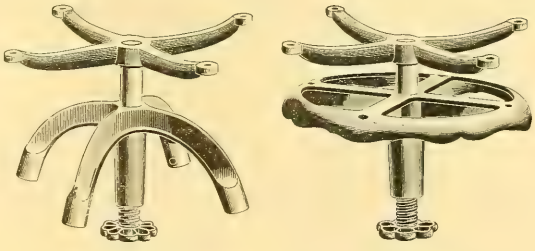
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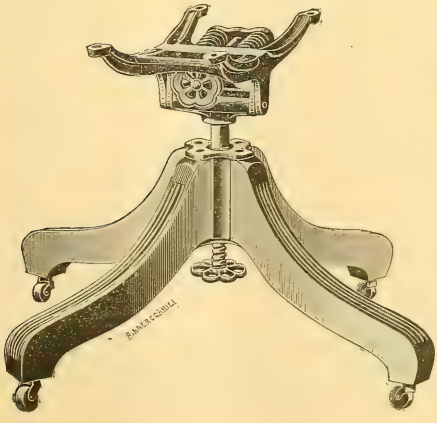
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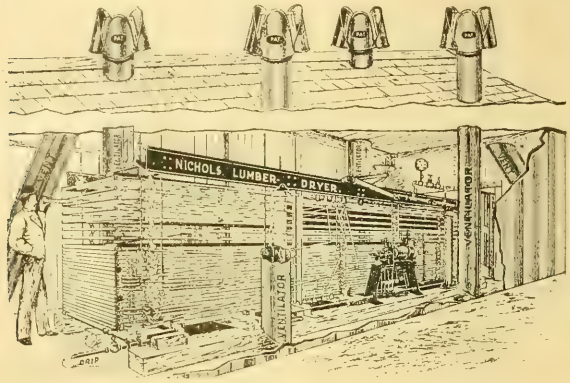
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Chair seat adjusted to desired height by turning hand wheel on threaded sleeve underneath the hub. Sleeve is automatically locked, preventing it from turning or running down when seat is revolved.

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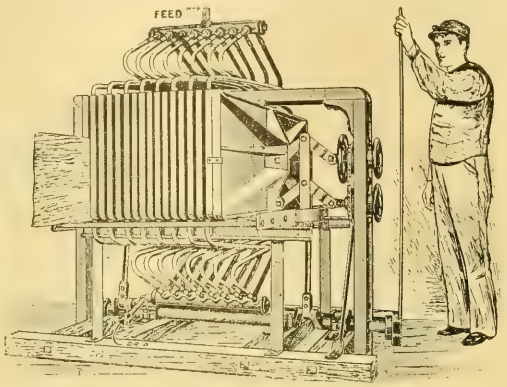
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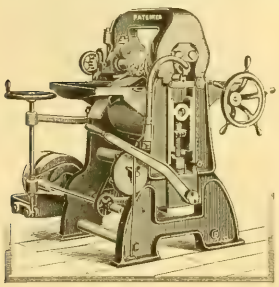
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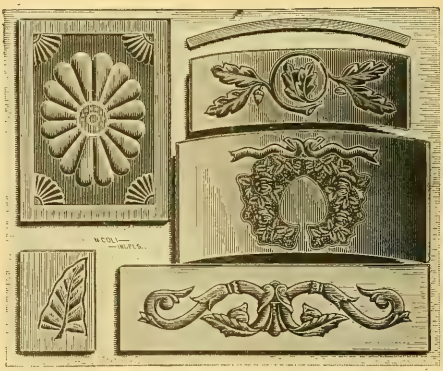
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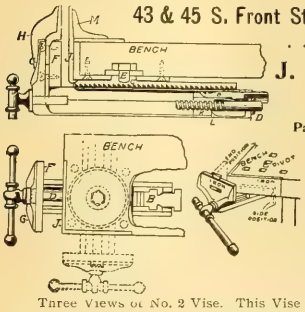
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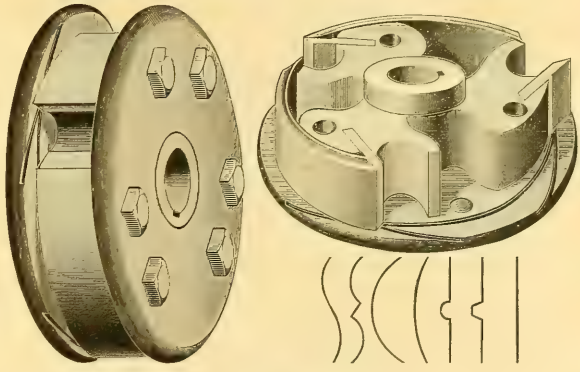
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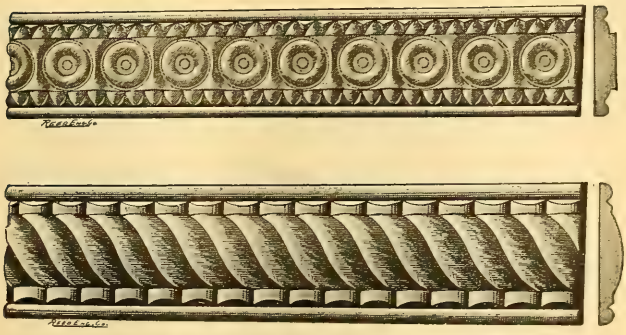
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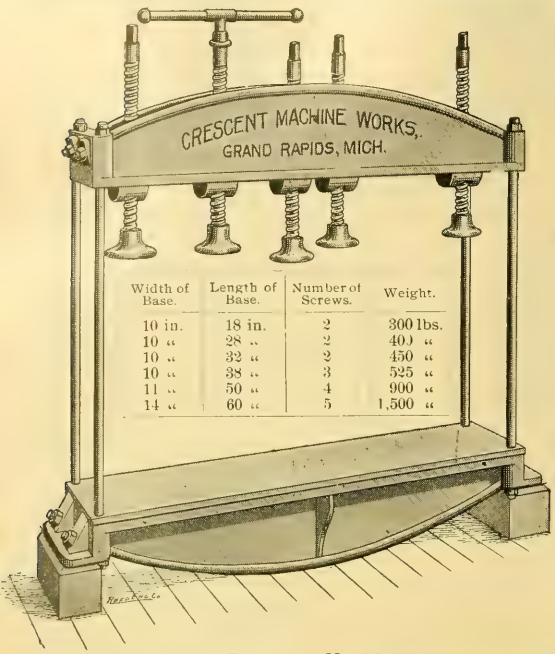
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10 "	32 "	2	450 "
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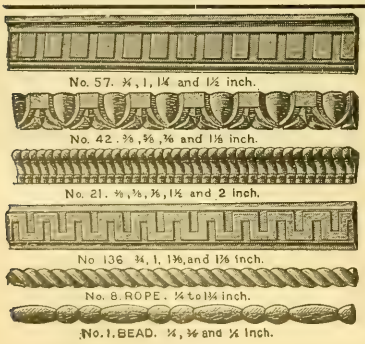
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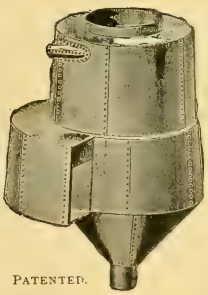
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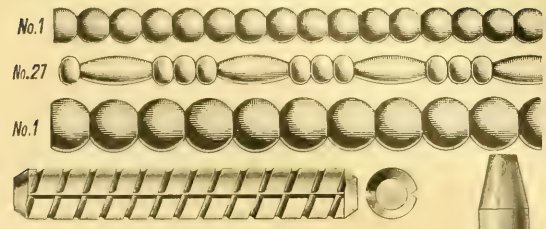




Table Pin, ⅜ x 1¼

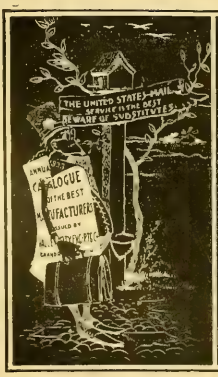
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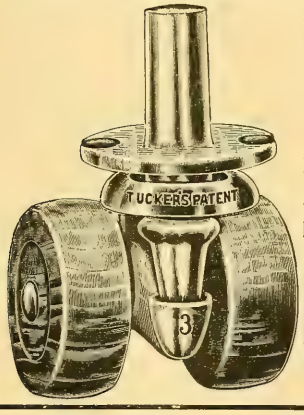
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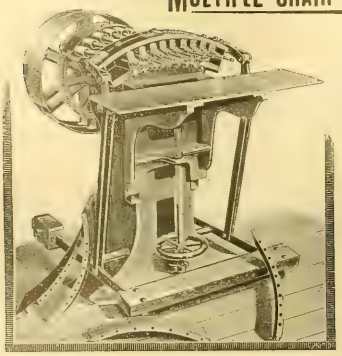
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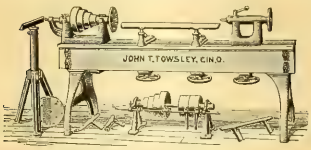
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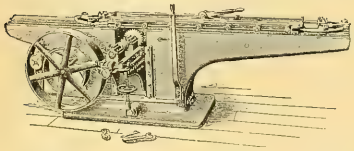
SOUTH BEND DOWEL WORKS, SOUTH BEND, IND.

WOOD WORKING MACHINERY

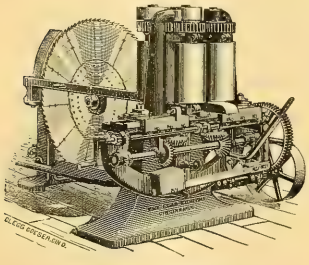
FOR

Furniture Makers

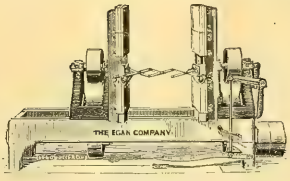
A LEADING SPECIALTY



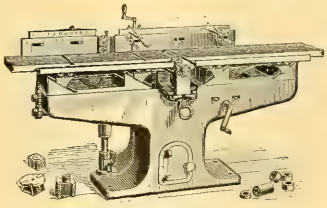
IMPROVED DOUBLE GLUE JOINTING MACHINE,
With Receding Cutter Head and Single Clamping Device.



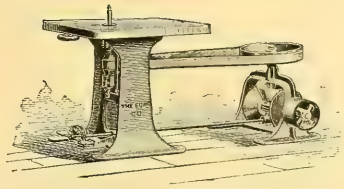
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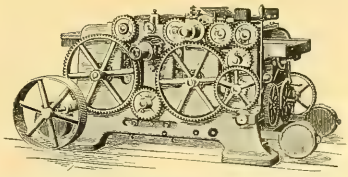
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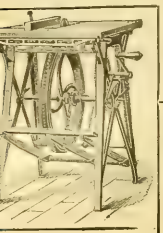
THE EGAN CO.

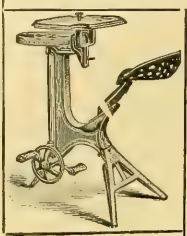
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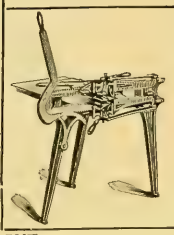
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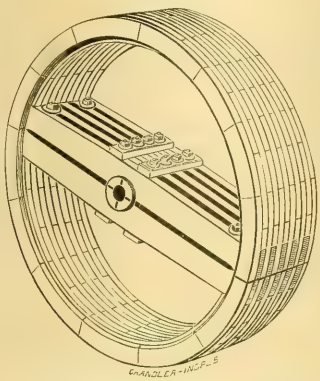
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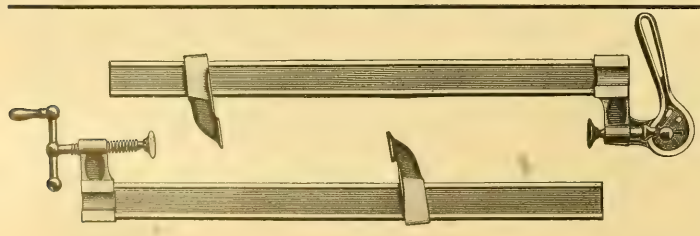
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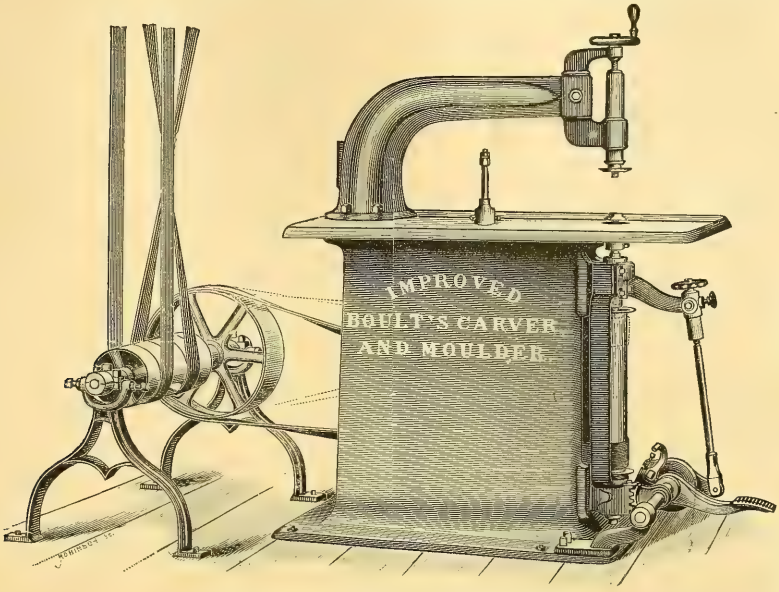
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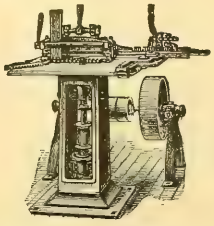
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Mention FURNITURE TRADE REVIEW.



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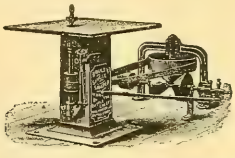
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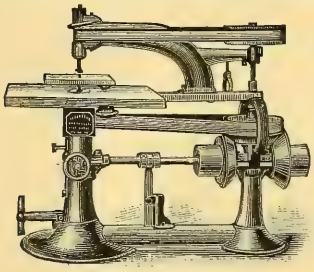
This is the machine so long and favorably known as BOULT'S PATENT DOVETAILER. It cuts the pin and mortise at one cut. Three sizes, viz., 13, 18 and 24 inch. Also dovetail attachments to fit any Short Spindle Shaper. (Also Dovetail Cutters for any machine.)



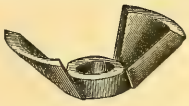
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A first-class Single Spindle, Reverse Motion Shaper. Does a greater variety of work than the ordinary shaper. It is simple and efficient, yet not expensive. The table is fitted to receive Dovetailing and Elliptical Molding Attachments, giving it the same facilities for shaping, routing and edge moulding as the "Paneling Machines."

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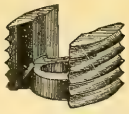


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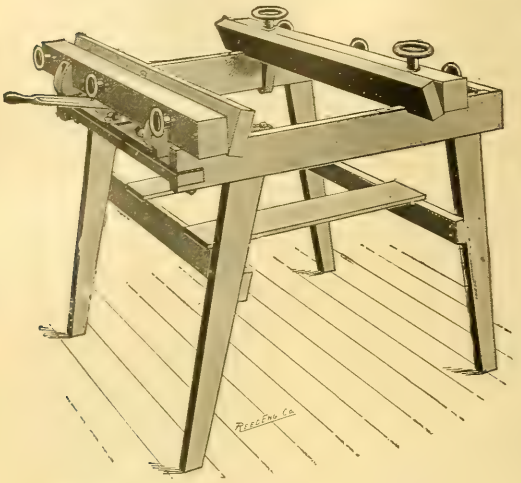


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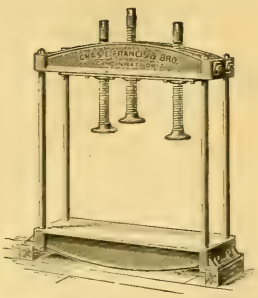
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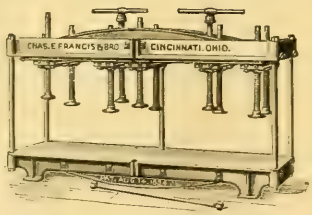
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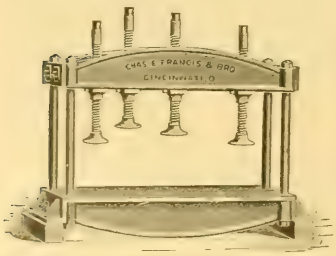
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We Guarantee Satisfaction.

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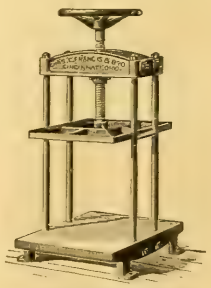


53 and 61 inch Sectional Presses. Extra Heavy.

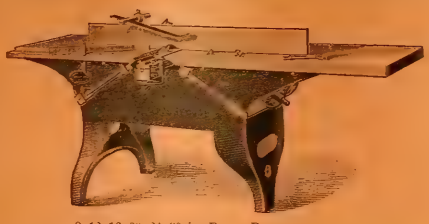
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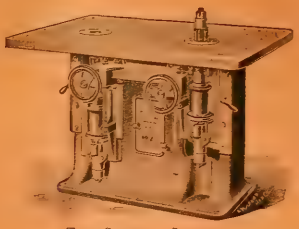
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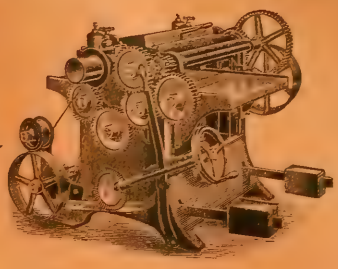
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Two Sizes of Shapers.



No. 3. 26 and 30 Planers.

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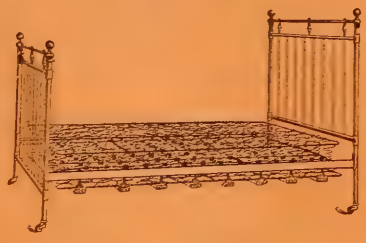
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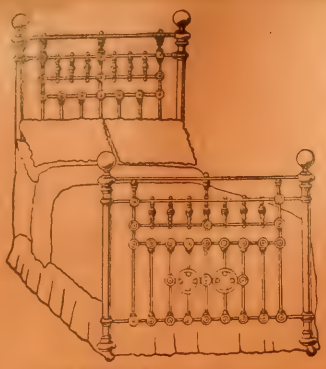
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VOL. 15. No. 8.

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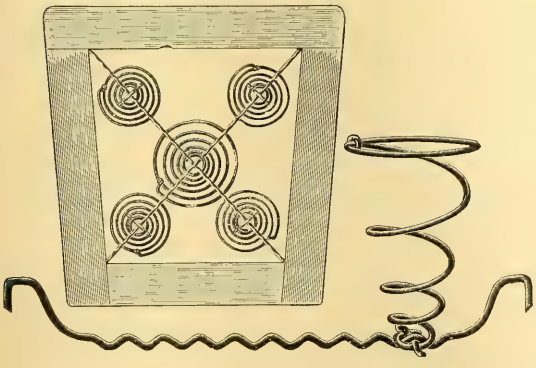
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The people want them and we can give them to you. We will sell you ***Perfect Spring Seats*** cheaper than you can get them any other way. We have also got a new thing for parlor furniture bottoms.

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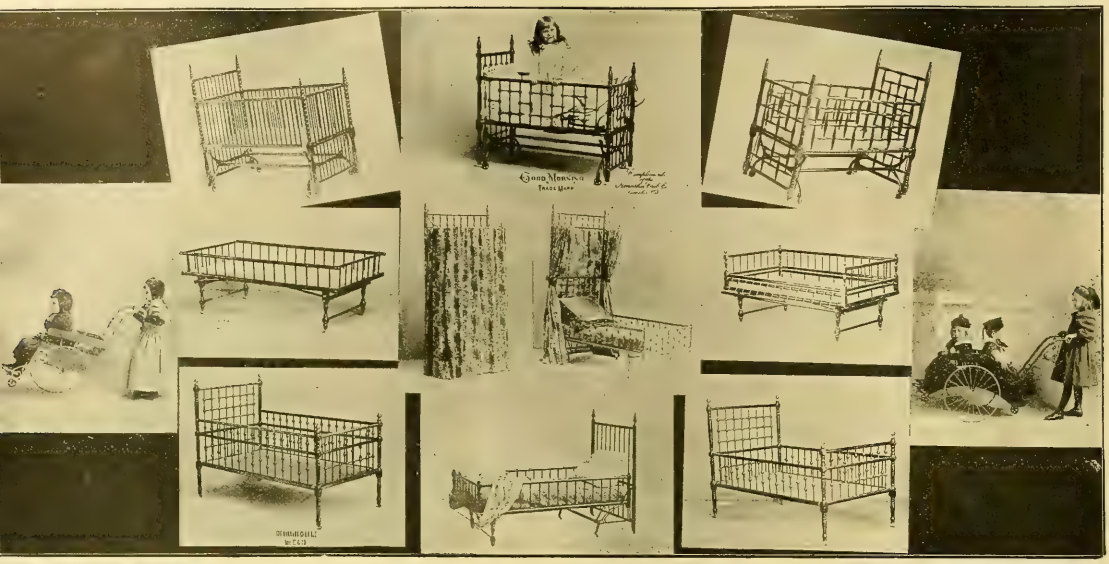
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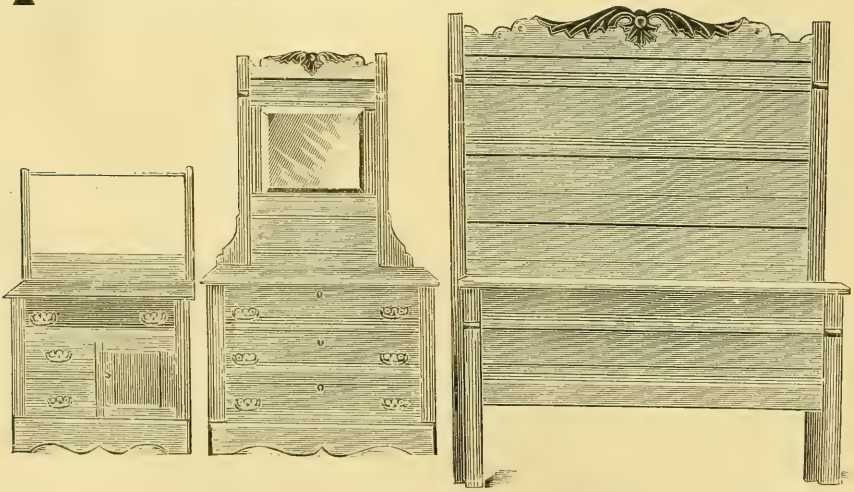


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DRESSER,
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OUR line embraces many new styles and designs that we have every confidence will please the Trade. You cannot afford to overlook us.

In charge at New York:
MR. SAMUEL C. SMITH,
MR. HIRAM W. HALL
MR. H. R. MAY.

In charge at Jamestown:
MR. A. W. SALISBURY.

At both the above approaching Expositions we will exhibit our full line of latest patterns in

Combination Bookcases,
Ladies' Desks,
China Closets,
Music Cabinets and Tables.

We will also have in charge the line of **Hall Racks** manufactured by the

Central City Cabinet Co.

SMITH & ELLIS, Canastota, N. Y.



No. 283.



No. 104.

AMES & FROST COMPANY,

MANUFACTURERS OF

Boyington Folding
Argyle Folding . . **BEDS.**
Mantel Folding . .

A Complete Line of New and Original Designs.

WOVEN WIRE MATTRESSES, WOVEN WIRE COTS, SPRING BEDS, SPRING COTS, CANVAS COTS.
We have made many changes and improvements in this line.

WHITE ENAMELED IRON BEDSTEADS.
Complete line, honest goods, attractive designs, low prices.

CHILDREN'S CRIBS, CRADLES and FOLDING BEDS.
Many valuable improvements and additions in this line.

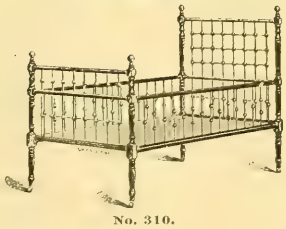
A COMPLETE LINE OF REFRIGERATORS.
Possessing many new and valuable features.

DEALERS IN HARDWOOD LUMBER.
If you have Oak or Red Birch for sale, write us.

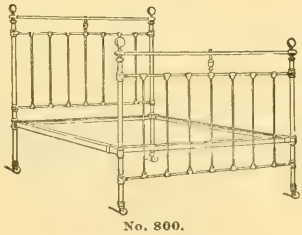
"IMPERIAL" WHEELS.
Can we interest you? Write for Catalogues and Prices, and mention THE FURNITURE TRADE REVIEW.

AMES & FROST COMPANY,
CHICAGO, ILL.





No. 310.



No. 800.

NO CATALOGUE

is complete without Cuts.
Poor illustrations are worse than none.
They offend the critical and reflect on the character of the articles advertised.
For the finest kind of wood cuts, half-tones and Zinc-Etchings. Send for an estimate to the

H. C. BAUER ENGRAVING CO.,
INDIANAPOLIS, IND.

SHANGHAI, CHINA. YOKOHAMA, JAPAN.

OUR DISPLAY ALWAYS A SUCCESS.

We Will Be at the New York Furniture Exposition

With Our Full Line
From July 8 to August 2.

Call and see our beautiful line in

FANCY DOWN QUILTS AND CUSHIONS.

Will You?

Feather Pillows and Bedding.



Feathers and Down in Bulk.

OUR PRICES CANNOT BE BEATEN,
NEITHER CAN OUR GOODS.

1404-10 Avenue A, New York City.



Buy Your Goods of "Morley."



E. J. MORLEY,

Wholesale Furniture, ...

ROCHESTER, N. Y.

SALESROOM :

NEW BLODGETT BUILDING,

GRAND RAPIDS, MICH.

HAWKS FURNITURE CO.,
Odd Dressers, Chiffoniers and Sideboards.

NASH, KNOX & HUBBELL CO.,
Dining Tables.

WOODARD FURNITURE WORKS,
Chamber Suites in Oak and Curly Birch.

LOGAN MFG. CO.,
Chamber Suites in Oak, "Low Prices."

SHELBYVILLE WARDROBE CO.,
Wardrobes in Oak and Curly Birch.

A. HEFNER,
Gilt Furniture.

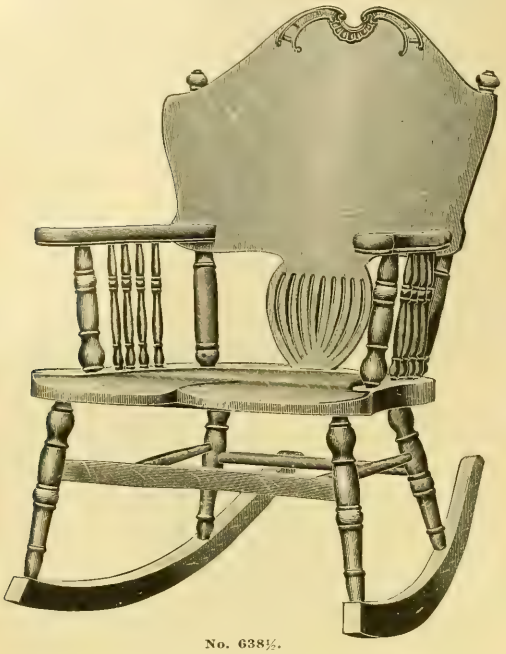
H. Z. MALLEN & CO.,
Parlor Furniture Frames.

CONREY & BIRELY TABLE CO.,
Parlor and Library Tables.



My Salesroom Is Open
ALL THE YEAR.





No. 638½.

INDIANAPOLIS CHAIR MFG. CO.,

INDIANAPOLIS, IND.,

MANUFACTURERS OF

CHAIRS and ROCKERS

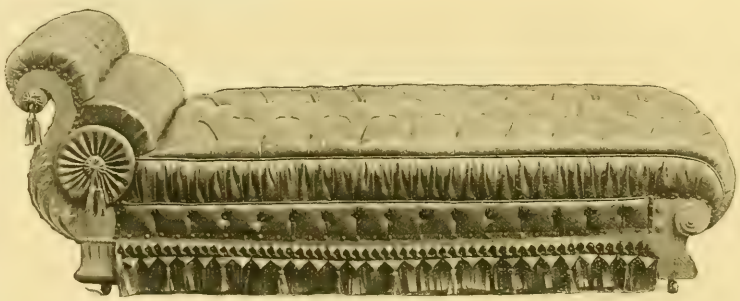
IN **Mahogany,**
Curly Birch
and Oak.

SEND FOR OUR NEW CATALOGUE, JUST ISSUED, CONTAINING ILLUSTRATIONS OF OUR .....

New Spring Styles.

Mention FURNITURE TRADE REVIEW.

L. W. OTT MANUFACTURING CO.,



No. 617 COUCH.

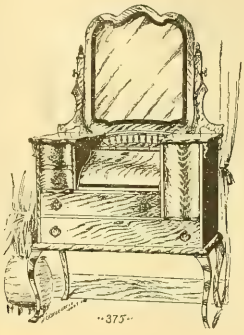
MANUFACTURERS OF

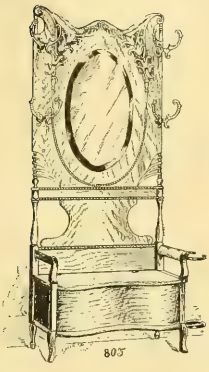
Leather Couches,
Rug Couches,
Tufted Couches,
Bed Lounges,
Single Lounges.

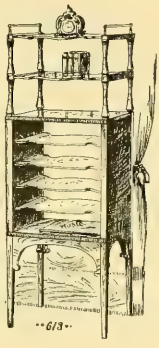
Indianapolis, Ind.

.....Low Prices.

Attractive Styles.





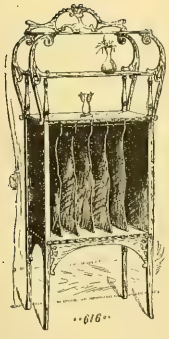


Only One Cent,

the price of a postal card, will admit you on or after July 1st to our elegant show of 300 designs of the fanciest of fancy Cabinet Ware, of which the accompanying cuts are a few illustrations. Our new 1895 and 1896 Catalogue will be ready to mail to dealers July 1st, and we want your name on the list.

WE HAVE

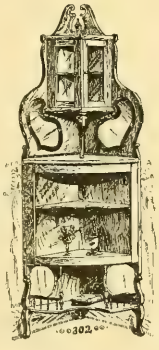
Buffets, Sideboards, Music Cabinets,
Ladies' Desks, Ladies' Dressers,
Parlor and Curio Cabinets, Chiffoniers,
Folding Tables, Commodes, Blacking Cases,
Medicine Cases and other fancy goods.

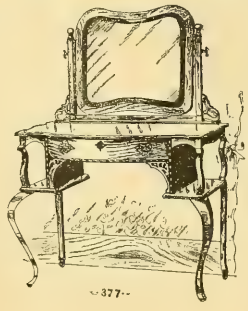


Our line will be shown in the NEW YORK EXPOSITION during July, under the care of GREY BROS., No. 834 Broadway. Go and see them, and call at the factory when in our city.

THE UDELL WORKS,

A. A. BARNES, Prop., **NORTH INDIANAPOLIS, IND.**





At Both New York and Chicago.

We will this year exhibit at the coming Furniture Expositions a full line of our **Latest Styles** in

Upholstered, Cobbler, Cane, Saddle and Wood Seat Chairs.

We invite you all to inspect our Fall Patterns at either or both places.

NEW YORK EXHIBIT IN CHARGE OF
Mr. R. C. BENNETT, Mr. A. D. FIELDING.

CHICAGO EXHIBIT IN CHARGE OF
Mr. I. KOCH.

TIDIOUTE CHAIR CO. (Ltd.), TIDIOUTE, PA.

SAGINAW FURNITURE COMPANY, Successors to RING, MERRILL & TILLOTSON,



Manufacturers of CHEAP CHAMBER SUITES AND SIDEBOARDS,

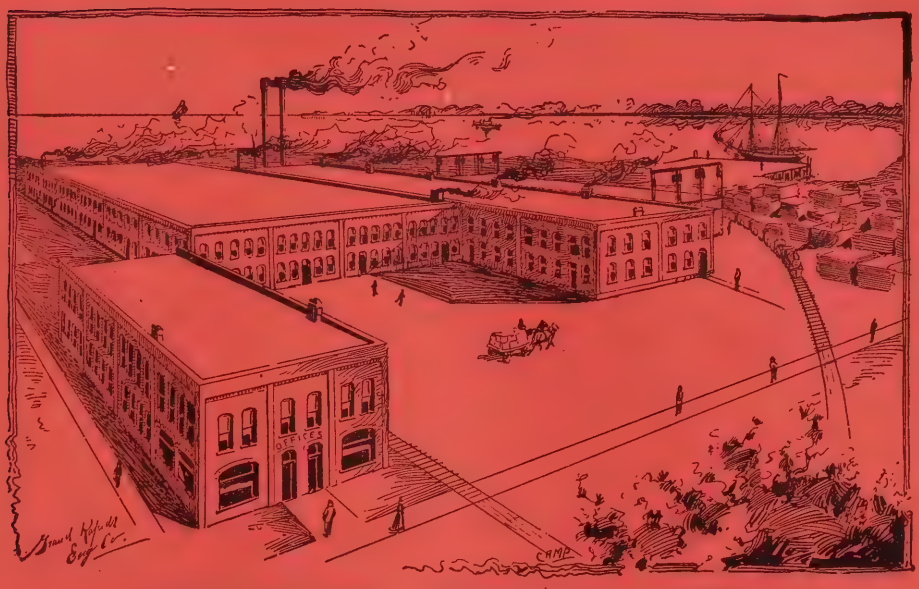
Send for Catalogue. SAGINAW, W. S., MICH.

WE ARE THE

LARGEST MANUFACTURERS OF

CHAMBER SUITES

IN THE WORLD.



THE BIG WEST MICHIGAN FACTORIES.—RAIL OR LAKE FREIGHT.

LOOK at our Big Factory which turns out over 1,000 complete Suites every week the year around, and then guess why we are always rushed with orders.

THE Best Chamber Suites ranging in price from $10.00 to $30.00 ever produced, and every suite guaranteed.

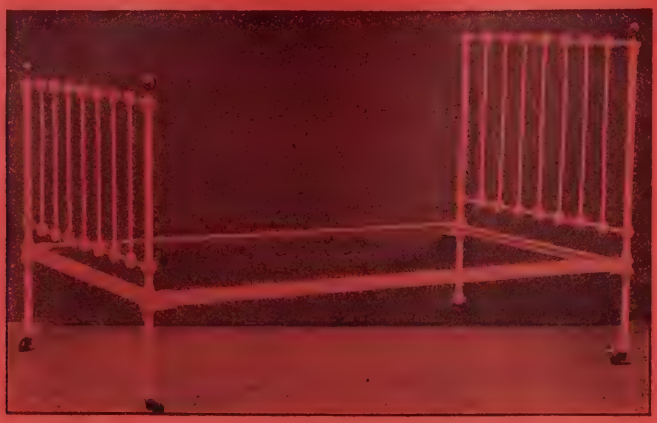
OUR full New Fall Line will be on exhibition at NEW YORK and CHICAGO in July, where we shall be pleased to meet all of our old customers, together with many new ones.

The West Michigan Furniture Co.,

HOLLAND, MICH.

Sterling Bedstead Co.

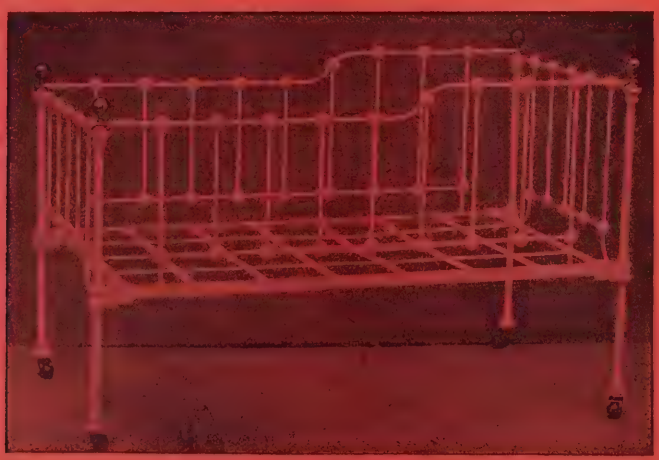
NO SLATS.



No. 400. WHITE IRON BED.

1 in. Pillars, 7-16 in. Cross Rods, 3-8 in. Filling Rods, 1 1-2 in. Angle Iron, 2 in. Brass Vases.

3 ft.,	3 ft. 6 in.,	4 ft.,	4 ft. 6 in.,
$3.75.	$3.90.	$4.05.	$4.20.



No. 140. CRIB.

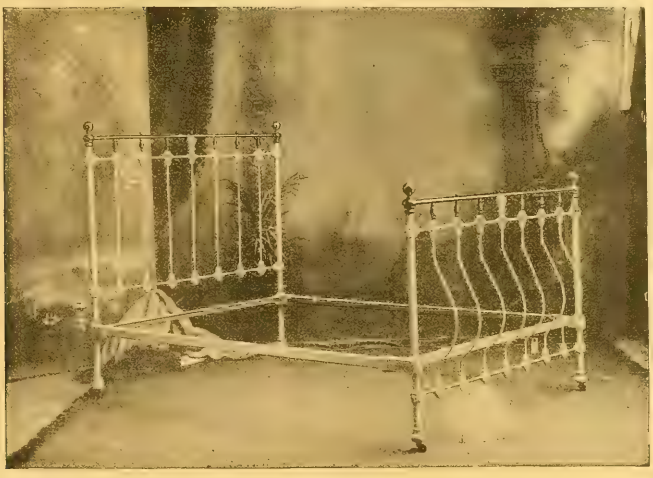
Only size, 2 ft. 6 in. by 4 ft. 6 in., - - - $4.50.

Terms: Net 30 Days.

F. O. B. in New York.
Packed in excelsior.

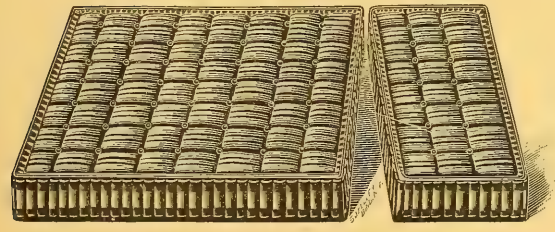
Frank A. Hall, Sole Agent,
221 Canal Street, New York City.

BOLL BROS. MFG. CO.,...



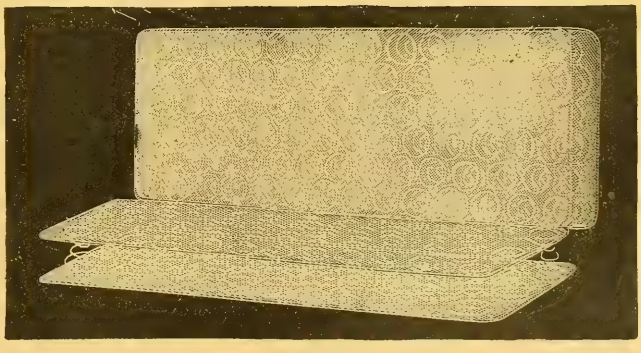
..Brass and Enameled Bedsteads.

.....



You can save money by looking over our line of new ideas at the

New York Exposition,
July 8 to August 2.



BOLL BROS. MFG CO.,

HARRISBURG, PA., U. S. A.

Skinner & Steenman,

GRAND RAPIDS,
..... MICHIGAN.

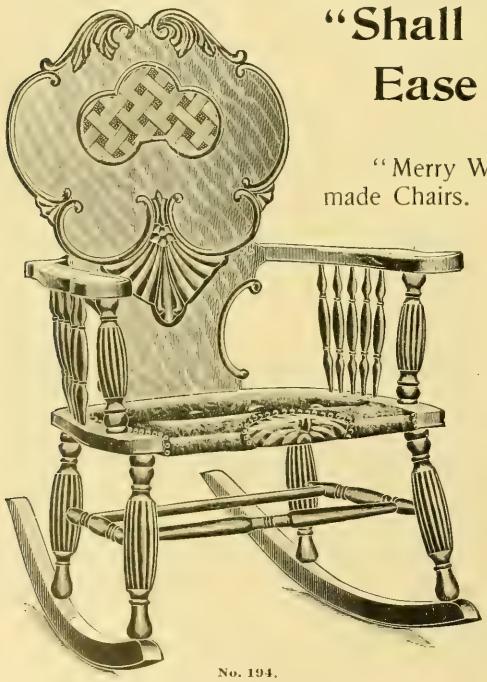
If you are not coming to Grand Rapids in July, write for our Catalogue entitled

"Artistic Designs in Sideboards."

PRICES FROM $12.50 TO $65.00.

Contents something new and catchy. This Catalogue is mailed on application only. It is too expensive for the waste basket

Thirty new designs shown in half-tone, size of photograph.



No. 194.

"Shall I Not Take Mine Ease in Mine Inn?"—*Shakespeare, Henry IV., Act 3, Scene 2.*

"Merry Will" wrote the above celebrated sentence before we made Chairs. Necessarily we were NOT HERE at that time. But we venture the assertion THAT had the innkeeper had one of our . . . . . .

No. 194 Rockers,

such as is shown herewith, he most assuredly could have taken his ease in this Chair wherever he placed it.

At the **New York** and **Grand Rapids Expositions,** and also at the **Rochester Exposition,** we will show our **FULL LINE** of latest Fall Styles, and we extend to the Trade a cordial invitation to call upon us and examine them. We have many new patterns that your interests require you to see and become conversant with. We are fully prepared to give you the best value for your money that we ever offered.

LANGSLOW, FOWLER & CO., Rochester, N. Y.

FRANK RITTER, Pres. OSCAR E. HAYDEN, Vice-Pres. W. M. POWELL, Sec'y and Treas.

Eastern Furniture Makers' Association

ROCHESTER EXPOSITION

July 1 to August 3.

Rochester is on the only short route between New York and Grand Rapids, one night's ride from either place. Nine trunk lines will bring visitors from various points.

Day ride from New York of seven hours, via Empire State Express, giving part of the afternoon for inspection of Rochester goods; Exposition Building across the street from Central Station.

The Flower City has long been celebrated for the sterling worth of its Furniture lines and no Exposition will be brighter or more worthy of careful attention.

IN addition to the usual attractions of a large city of sky-scrapers and numerous first-class hotels, we have the most noted Art Gallery in America and three parks brimful of natural scenery, including two high falls of the Genesee; Ontario and Windsor Beaches are distant 20 minutes' ride by electric cars; also accessible by boulevard drives, steam cars and boats through the river gorge. Theatres will be open and various daily attractions are booked for July. If the heat is insupportable elsewhere, come to Rochester and be cool.

LIST OF EARLY APPLICANTS FOR SPACE:

E. J. Morley, representing HAWKS FURNITURE CO.,
NASH, KNOX & HUBBELL CO.,
H. Z. MALLEN & CO.,
SHELBYVILLE WARDROBE CO.,
WOODARD FURNITURE WORKS,
LOGAN MFG. CO.,
A. HEFFNER,
I. H. DEWEY FURNITURE CO.,
LANGSLOW, FOWLER & CO.
FRANK RITTER,
COPELAND & DURGIN CO.,
H. M. STRAUSSMAN,
MEULENDYKE & VEYHL MFG. CO.,
J. A. HARTFELDER & CO.,
MICHELSEN & SON,
HALL & LYON FURNITURE CO,,
FLOWER CITY MOULDING WORKS,
NEW ATHENS FURNITURE CO.,
HAYDEN & CROUCH,
RILEY BROS.,
BICKFORD BROS.,
THOMAS & WEGMAN,
SCHMIT & CO.,
BLOOMSBURG FURNITURE CO.,
W. M. POWELL & CO.,

ARE YOU LOOKING

For Something New?

F. P. BHUMGARA & CO.,

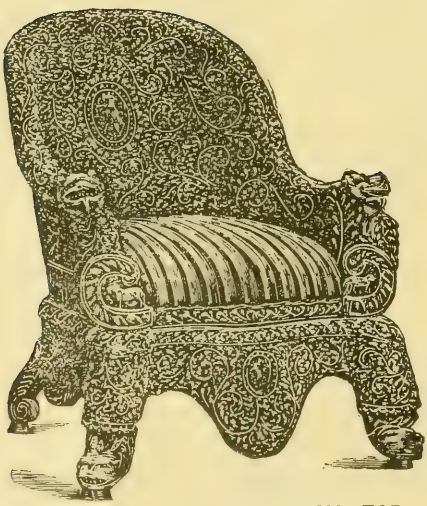
OF BOMBAY, MADRAS,
CALCUTTA AND LONDON



Have just received a small lot of fine Carved and Inlaid Furniture for the FALL TRADE which will be shown at the

New York Furniture Exposition,

Second Floor, Space No. 52.



DO NOT FORGET TO INSPECT THIS EXHIBIT FIRST AND SECURE THE FINEST PIECES.

SHOWROOMS FOR TRADE ONLY:

524 Broadway, New York,

And 135 LONDON WALL, LONDON, E. C.

☞Write for Illustrated Catalogue and Price List.

Charles P. Limbert

& Company,

Blodgett Block,

Grand Rapids,

Michigan,

WE REPRESENT ONLY WELL-KNOWN ESTABLISHED HOUSES WHOSE GOODS AND PRICES ARE ALWAYS RIGHT.

Estey Manufacturing Company,

Munk & Roberts Furniture Co.,

Carrollton Furniture Mfg. Co.,

Charlotte Manufacturing Company,

Grand Ledge Chair Company,

Grand Rapids Standard Bed Co.

(Bookcases),

Old Hickory Chair Company,

J. E. & A. Hoing.

Show a

Full Line of

Samples

The Year Round.

Wait for

Our Representative,

Who will Call.

Charles P. Limbert

& Company.

Two ★ Star ★ Engagements!

OF AMERICA'S

BLUE BLOODED CHAIR ARISTOCRACY

WILL TAKE PLACE AT THE

New York Exposition from July 8 to Aug. 2,

Space 61, Second Floor,

and from July 10 to Aug. 7 at **Cincinnati Exposition.**



No. 425. Oak or Walnut.

We will be there with

MAHOGANY, WALNUT

OAK and BIRCH

CHAIRS.

You are cordially invited to inspect them.

WE MAKE

THE LINE THAT CATCHES GOLDFISH.

(Do not copy this line, please.)

The City: **Dayton, Ohio.**

THE FIRM:

THE STOMPS-BURKHARDT CO.

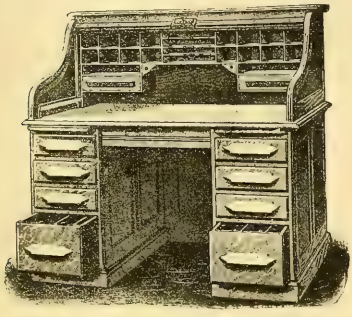
THE GUNN FOLDING BED CO.,

GRAND RAPIDS, MICH.,

Makers of **Folding Beds**

AND

Rolling and Flat Top Office Desks.



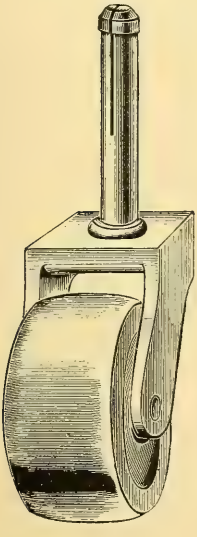


CATALOGUE TO THE TRADE.

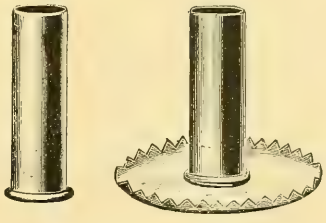
SALESROOM AND OFFICE, 7 SOUTH IONIA STREET.

SPECIAL DISPLAY IN JULY.

GUNN PATENT FURNITURE CASTER



ALL SIZES AND KINDS.



Write us for Catalogue and Prices, or correspond with the Makers, JNO. TOLER & SONS CO., Newark, N. J.

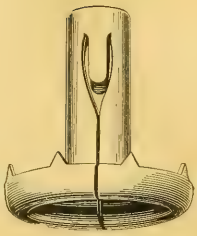
W. S. GUNN & SON,

7 SOUTH IONIA STREET,
GRAND RAPIDS, MICH.

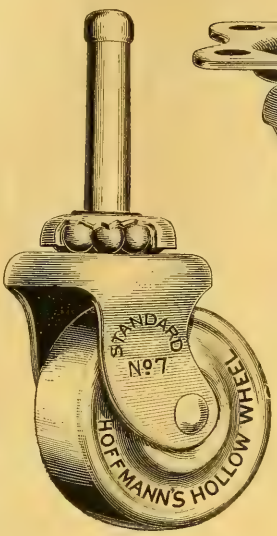
THE

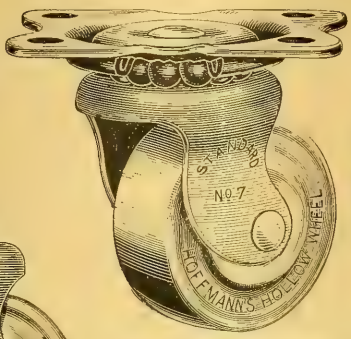


Metallic Bedstead Socket.



Track Plate Socket.





Oblong Plate Ball Bearing Caster.

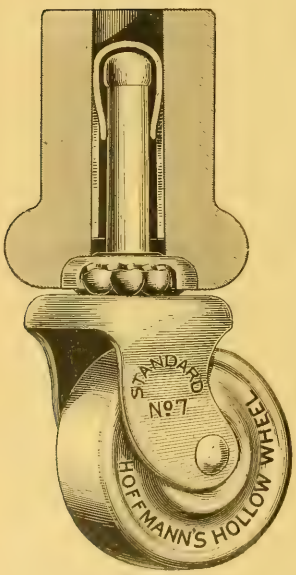


Showing Construction of our Hollow Wheel.

STANDARD CASTERS

BEING

MECHANICALLY, SCIENTIFICALLY and PRACTICALLY **PERFECT**



Metallic Bedstead Socket. Showing Socket and Caster in Plug.

And Costing Less than the Commonest and Most Inferior Cast Iron Caster, Demonstrates

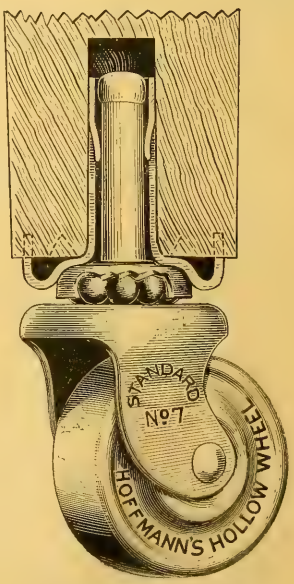
The Conquest of Steel over Cast Iron.

Write for Sample Set Free of Charge.

STANDARD Caster and Wheel Co.,

603-607 West 36th Street,

NEW YORK.



Track Plate Socket with Caster. Showing position in the wood.

High Class Help Wanted.

Not to help **us,** but to inspect at **our** warerooms the following rapid selling lines to help **your** warerooms make money: . . . .

Fort Plain Furniture Co.

Fine mahogany, curly birch and bird's-eye maple **Chiffoniers, Bedroom Suites, Odd Dressers and Dressing Tables.**

Union Furniture Co.,

Rockford Ill. Best made and finished line of **Bookcases, Desks, China Closets and Sideboards** in the market. New Designs unsurpassed.

Valley City Desk Co.

Roll and Flat Top Desks,
unequaled in workmanship and price.

Milwaukee Furniture Co.

Birch and Maple Suites.
Greatest line for the money ever made.

Ionia Furniture Co.

Cheapest **Oak Suites** ever offered the Trade. Style and finish unequaled for the price.

You cannot afford to visit the JULY EXPOSITION and miss examining the great bargains I have to offer.

J. W. CHESEBRO, Selling Agent,

94, 96 and 98 Mott St., NEW YORK CITY.

AMERICA vs. EUROPE.

S. P. PORTER says that the only Furniture Exposition on earth is in New York. Since his return from the furniture centres of the Old World he has made a tour of the many factories he represents here. From what he has seen abroad he is thoroughly convinced as to and enthusiastic over the future of American furniture and the prospects for a foreign and home trade this Fall.

At the **NEW YORK EXPOSITION, JULY 8 to AUGUST 2,** he will display in the Main Hall, at his old space, the following red-hot stuff:

HARRISBURG FURNITURE MANUFACTURING CO., Harrisburg, Pa.:

Their undefeated product of Ladies' Desks, Colonial Sideboards and Buffets; also their Dressing Cases, Ladies' Toilet Tables and Chiffoniers to match. Their new patterns this year will be a revelation to the buyer. Place your orders early to insure prompt delivery.

"A WORD TO THE WISE BUYER IS SUFFICIENT."

HALL & LYON FURNITURE CO., Waverly, N. Y.:

Forty new patterns in Chamber Suites and odd Dressers, in oak, curly birch, mahogany and white enamel. This concern has closed the best spring trade in their history. Mr. Geo. F. Lyon designs every pattern, and is determined that the trade shall have styles that sell, construction unexcelled, finish immaculate and prices right.

INDIANA FURNITURE MANUFACTURING CO., Connersville, Ind.:

Fifty Sideboards—every pattern an eye-catcher. In almost a half a century's experience they have kept abreast of the times. This exhibit will be the "Bon Marche" of the Exposition. Come early if you want your orders filled.

CONNERSVILLE CABINET CO., Connersville, Ind.:

Combination and Library Cases, China Closets and Novelties in all fancy woods. Their patterns, their construction, their finish, their prices will do the business.

ELMIRA TABLE CO., Elmira, N. Y.—Extension Tables:

Every lover of the beautiful in Dining Room Tables at reasonable prices will inspect this line. They make no trash and ask no drug store profits. They have done and will do the business.

ADVANCE MANUFACTURING CO., Successors to D. E. Stone Furniture Co., Indianapolis, Ind.:

Ladies' Desks, China Closets, Music Cabinets and Novelties. While this is comparatively a new concern, yet the reputation of their predecessors will assure them a good share of business. Their goods will speak for themselves. See them.

H. N. HALL CABINET CO., Grand Rapids, Mich.:

Makers of medium and high grade Ladies' Desks, Parlor and Tea Tables, in marqueterie, crotch mahogany, curly birch and bird's-eye maple. You cannot beat this line in the civilized earth. For construction and first-class work at very, very moderate prices it stands without a rival and is without a peer.

In addition to the above, various other lines can be seen at my Wareroom,

185 & 187 Canal St., New York.

AS USUAL,

"The Indiana"

WILL BE AT

New York and Grand Rapids

IN JULY.

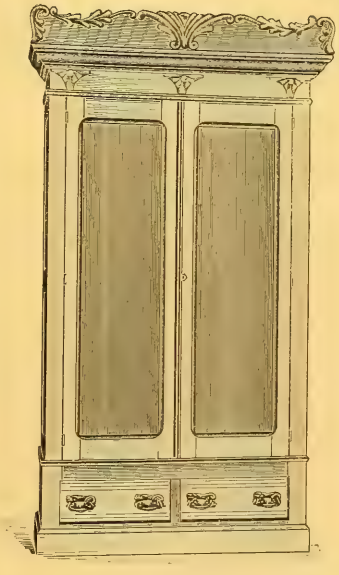
Our new SIDEBOARDS have more variety and better value than ever before.

NEW YORK EXPOSITION, S. P. PORTER. GRAND RAPIDS, BLODGETT BLOCK, T. ASHLEY DENT.

Indiana Furniture Co., Connersville, Ind.

CRON, KILLS & CO., PIQUA, OHIO.

FOR STYLE, FINISH AND WORKMANSHIP OUR GOODS CANNOT BE SURPASSED FOR THE PRICE, AND AS WE MAKE A SPECIALTY OF LOW AND MEDIUM PRICED WARDROBES, IT WILL PAY YOU TO SEND FOR OUR 1895 CATALOGUE, IF YOU DO NOT HAVE IT.



No. 120—WARDROBE, Oak Antique. Portable, Polished Finish. Height, 7 ft. 6 in ; width, 3 ft. 9 in,; depth, 1 ft. 5 in.

OUR WARDROBES ARE SHIPPED KNOCKED DOWN, THEREBY SECURING LOW FREIGHT RATES. THEY ARE EASILY PUT TOGETHER, AND ARE STRONG AND SUBSTANTIAL. GOODS ON EXHIBITION IN JULY AT NEW YORK FURNITURE EXPOSITION, AND BLODGETT BLOCK, GRAND RAPIDS, MICH.

- - - - FEAST YOUR EYES!

The Orinoco Furniture Co.,

WILL SHOW THEIR ENTIRE LINE OF

COLUMBUS, IND.,

Parlor Tables,
Library Tables,
Tea Tables,
JardiniereStands,

Dressing Tables,
Turkish
Tabourettes,
AND
Ladies' Desks,



No. 115.



No. 111.



No. 110.

ON FOURTH FLOOR BLODGETT BLOCK,
GRAND RAPIDS, MICH., DURING JULY 1895,

IN CHARGE OF **Mr. T. ASHLEY DENT, Selling Agent.**

A Grand Galaxy of Novel and Striking Designs.

ALL PREVIOUS EFFORTS
· · · Surpassed.

TONE UP YOUR STOCK!! - - - -

The Orinoco Furniture Co.,

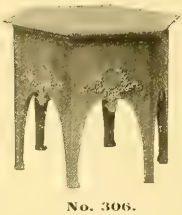
COLUMBUS, IND.

* * * * * *

"THE BANNER LINE."



No. 506



No. 306.



No. 508.

A SCHEME IN BRASS TABLES

That Will Make You WONDER.

* * The Prettiest Leg on Earth! * *

SEE THE ENTIRE LINE ON

FOURTH FLOOR BLODGETT BLOCK,

GRAND RAPIDS, MICH., DURING JULY.

Mr. T. ASHLEY DENT, Selling Agent.

DON'T MISS THIS DISPLAY.

Make a Note of This.

.... IT WILL PAY YOU.

PRESUMING you will visit Grand Rapids in July, I beg leave to ask you to examine my new line of Quartered Oak Hat Racks (fifty distinct designs), feeling confident that if you will take into consideration the varied and entirely new features I have produced for your consideration, together with workmanship, finish and prices, you will give me a liberal share of your patronage.

Yours respectfully,

J. A. GLANTON,

COLUMBUS, IND.

My line will be in charge of

Mr. T. ASHLEY DENT,

Fourth Floor Blodgett Block.

EVERY FURNITURE BUYER

Should Be Sure
And See the....

Joint..... Exhibition

From **July 8**

To **August 15,**

IN THE

GERMANIA
BUILDING,

Two Blocks from the
Leading Hotels.

OF THE

FURNITURE
MANUFACTURERS
OF
ROCKFORD.

Rockford is only two hours and a half by rail from Chicago, and leads the world in the line of Case Goods. On no previous occasion and at no other point have more than five of the lines made in Rockford been shown. The Rockford manufacturers will show their complete lines under one roof.

Hotel accommodations are the very best, and the facilities for seeing the new midsummer lines without the necessity of visiting the factories will be unsurpassed.

All the objections of the buyers to coming to Rockford will be overcome in this joint exhibition, and the Trade are assured a cordial welcome.

PALACE FOLDING BED COMPANY,

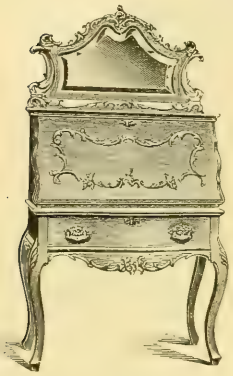
ROCKFORD, ILL.

Eastern Representative, E. G. GYGER.

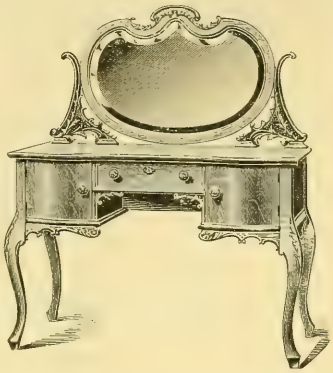
Send for New Catalogue, Just Out, Showing a Great Line, Consisting of

Folding Beds,
Ladies' Dressing Tables,
Ladies' Desks,
Combination Bookcases,
China Closets,
Library Cases.

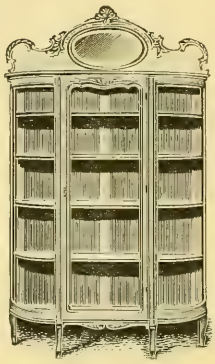
Look at These! Ain't They Beauties?



221.



223.



231.



213.

Skandia Furniture Co., Rockford, Ill., WILL SHOW THEIR FULL LINE AT

GERMANIA BUILDING, this City, *July 8th to August 15th.*

Also with **PHOENIX CHAIR CO.,** *278 Wabash Avenue, Chicago, Ill.*

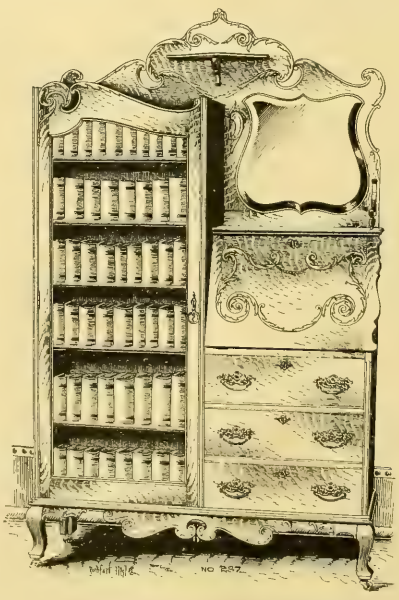


No. 505. Oak and Mahogany.

Combination Cases,
Library Cases,
Buffets,
China Closets,
Ladies' Desks,
Parlor Cabinets,
Hall Racks,
Cylinder Desks,
Extension Tables.

Great Line!

Great Sellers!



No. 287. Combination Oak and Curly Birch.



"WE STILL LEAD, OTHERS FOLLOW!"

The Rockford Desk and Furniture Co.,

... MANUFACTURERS ...

PARLOR CABINETS,
BUFFETS, LADIES' DESKS,
CHINA CLOSETS,
COMBINATION BOOKCASES,
LIBRARY CASES,
LADIES' TOILET TABLES.

The line shown at New York Exposition from July 8th to August 2d, in charge of J. P. GAYLORD, and at the Rockford Exposition, Germania Building.

Rockford Chair and Furniture Co.,

WHOLESALE MANUFACTURERS OF

Furniture,

ROCKFORD, ILL.

Our full line at the New York Exposition, July 8 to August 2, in charge of Crone & Gosline; at Grand Rapids in Pythian Temple, in charge of F. A. Crone and E. C. Goodrich. Also at our showroom in our factory at Rockford, Ill. Don't fail to see this line before buying.

Rockford Standard Furniture Co.,

.. .. ROCKFORD, ILL.

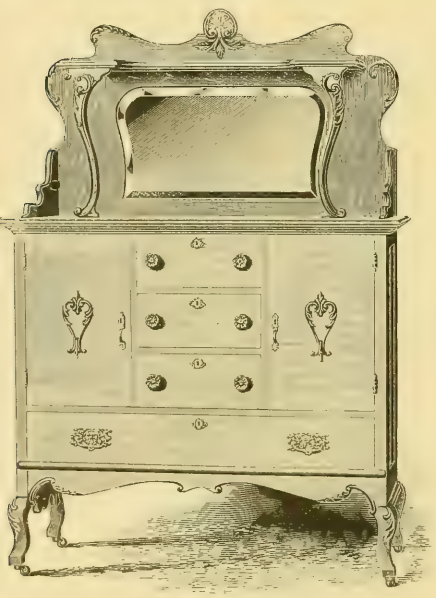
WHOLESALE MANUFACTURERS OF

Combination Bookcases,
Library Bookcases,
China Closets,
Ladies' Parlor Desks,
Music Cabinets,
Parlor Cabinets.

Our line of goods will be shown at the New York Exposition, July 8 till August 2; at Grand Rapids in the Blodgett Building, and at our factory in Rockford. Don't fail to see this line of goods.

Rockford Co-Operative Furniture Co.,

ROCKFORD, ILL.



No. 570.—BUFFET.

... Our Fall Line ...

WILL BE SHOWN AT THE

New York Exposition,

JULY 8 TO AUGUST 2,

in charge of W. H. Hickerson, 232 Canal St

CHICAGO:

Geo. N. Beckler & Co., 266 Wabash Ave., and at Exposition. Also

Rockford Exposition,

Germania Building, near Nelson Hotel.

DON'T FAIL TO SEE THIS LINE OF

Ladies' Dressing Tables and Desks, Combination Cases, Cylinder Cases, China Closets, Sideboards, Chiffoniers and Libraries.

EVERY BUYER

VISITING

The New York Furniture Exposition

AND

The Jamestown Furniture Exposition

SHOULD SEE OUR NEW FALL LINE.

Largest and Most Varied Display Ever Made of



LOUNGES, BED LOUNGES,
COUCHES, SOFA BEDS,
TURKISH SOFAS,
ADJUSTABLE AND WARDROBE
COUCHES.

HANDSOMER STYLES AND LOWER PRICES THAN EVER.

EVERYTHING NEW IN COVERINGS, INCLUDING MANY EXCLUSIVE FABRICS AND PATTERNS.

NEW YORK:

Industrial Building, July 8 to August 2.

LARGEST DISPLAY IN THE BUILDING.

JAMESTOWN:

Celoron-on-Chautauqua, July 8 to 22.

SEE "THE STANDARD LINE" BEFORE BUYING.

JAMESTOWN LOUNGE CO., Jamestown, N. Y.

ON THE WAVE OF POPULARITY.

W. F. WHITNEY

♦♦♦♦♦ CHAIR CO.,

495-499 KENT AVENUE,

Brooklyn, N. Y.

OUR NEW LINE

Of Oak and Maple Chairs and Rockers

♦♦♦ IS HARD TO BEAT.

FULL LINE OF REED AND
RATTAN CHAIRS AND ROCKERS .....
SHOWN AT
NEW YORK SALESROOM,

207 CANAL STREET.

ROBT. J. EHLERS, Manager.

The Jamestown Furniture Exposition

WILL BE HELD AT THE

Exposition Hall (Celoron on Chautauqua Lake),

JAMESTOWN, N. Y.,

From JULY 8th to 20th, 1895.

CELORON,

Which is the Brighton Beach of Jamestown, and Chautauqua Lake, is situated one and one-half miles from Jamestown, being connected with electric cars. It is a delightful place, having every conceivable device to entertain and amuse visitors, such as Bath Houses, Water Toboggan Slides, Bowling Alleys, Shooting Galleries, Merry-go-rounds, fifteen Pagodas and Summer Houses, Electric Fountains, &c.

The shore line is protected by a sea wall, and the entire water front is bordered with a broad walk 3,500 feet in length. In the evening the entire Park is a glow of electricity.

The Exposition Hall contains **40,000 square feet of space,** and is rapidly being filled.

Outsiders desiring space should apply immediately for terms, &c., to

C. E. BURK, MANAGER,

JAMESTOWN, N. Y.

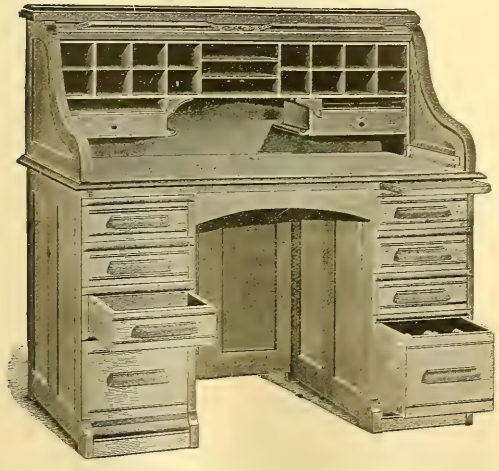
EXECUTIVE COMMITTEE.

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Chautauqua Desk Co.

MANUFACTURERS OF

Roll and Flat Top Desks



LADIES' DESKS,

&c., &c.,

JAMESTOWN, N. Y.

We guarantee our work and finish.

Our prices are rock bottom, consistent with reliable goods.

We are in a position to ship goods on twenty-four hours' notice.

We make Roll Tops in 3 ft. 6 in., 4 ft., 4 ft. 6 in. and 5 ft. sizes.

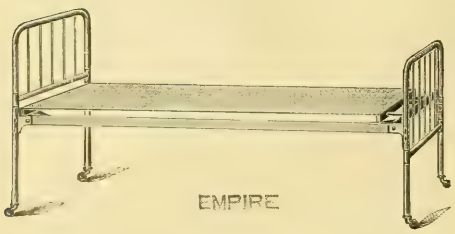
New York Agent:
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148 Atlantic Ave., Brooklyn.

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1723 North 21st Street.

New England States:
C. O. LINDERGREN,
Jamestown, N. Y.

Our FALL LINE will be shown at the NEW YORK EXPOSITION, July 8th to August 2nd.

THE "REPUBLIC" BOWS TO



The "EMPIRE."

NOT only the REPUBLIC but the WHOLE WORLD acknowledges that in the EMPIRE Bed we have distanced all competitors. It is called for by citizens and public institutions representing all forms of government, and in NO CASE has it failed to add to its great fame, already widespread.

Its STYLE, STRENGTH and SIMPLICITY commend it to all users, and after being set up EVERY PIECE remains firm and stationary. In the hospital or public institution experience has demonstrated that no patient, no matter what his condition may be, can break or move any rod or piece in the bed. Not a piece of WOOD or CAST IRON is used in any shape in its construction. Composed entirely of STEEL and WROUGHT IRON, every rod is MILLED, each end RIVETED into COUNTERSUNK HOLES and ground off SMOOTH, making it the LIGHTEST and STRONGEST BED EVER OFFERED THE PUBLIC. No cheap WOVEN WIRE on this bed, nothing but the BEST FABRIC. All of our beds can be made FOLDING if desired, as we HOLD and OWN different patents covering ALL THE FOLDING DEVICES used on our goods. Our beds all have our attachment for TAKING UP or LETTING OUT the fabric to ANY DEGREE OF TENSION required.

Send to us for special prices by the quantity for your PUBLIC INSTITUTIONS. We paint all our goods any color desired.

FACTORIES AT

UTICA and ONEIDA, N. Y., U. S. A.

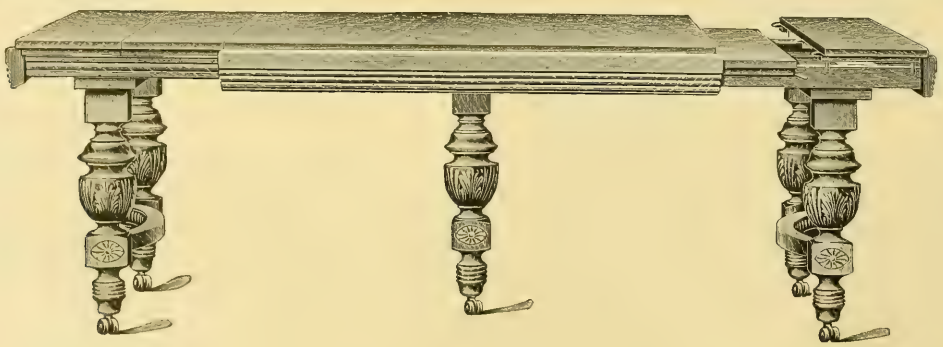
COMSTOCK MANUFACTURING COMPANY,

UTICA, N. Y.

THE POSSELIUS BROS. FURNITURE MFG. CO.,

OFFICE AND WAREROOMS: 433 GRATIOT AVE.,
FACTORY: 380, 382 AND 384 E. HIGH ST., **Detroit, Mich.**

MANUFACTURERS OF . . . CHAMBER SUITES, SIDEBOARDS, CHIFFONIERS . . . . . AND THE



"Victor" Extension Table.

The latest, most practicable and best Extension Table ever invented. It is **not automatic**, but constructed on simple, common-sense principles, and operates with the greatest ease and rapidity. No complicated mechanism to break, clog or get out of order. No leaves to store or handle, and **always ready for use.** Owing to simplicity of construction we are enabled to produce this table at a cost not to exceed that of a first-class ordinary old style top.

CATALOGUE AND PRICE LIST MAILED ON APPLICATION.

Represented by W. S. COHEN, NEW YORK CITY. *BECKER & MILLER, CHICAGO, ILL.*

5th Cincinnati Furniture Trade Exposition.

Occupying entire the largest permanent EXPOSITION BUILDINGS in the . .

UNITED STATES.

133,900 Square Feet of Floor Space available for EXHIBITS. . . . . .

One and One-third Fare

for the round trip to visiting Dealers.
More exhibits already entered than in any other Exposition on the continent.

In the language of the world's famous showman, **"It is the Greatest Show on Earth."**

OPENS JULY 10, CLOSES AUGUST 7, 1895.

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A. A. BROWN, SECRETARY,
Suite 307 Johnston Building,
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THE ONLY
TABLE FACTORY
In the WORLD

Running Night and Day.

WE WERE OBLIGED TO DO SO TO FILL ORDERS FOR OUR SPRING LINE. . . . . WITH A NEW ELECTRIC LIGHT PLANT AND THE LATEST IMPROVED MACHINERY WE ARE NOW MAKING OUR . .

New Fall Line,

WHICH WILL ECLIPSE ANYTHING HERETOFORE PRODUCED.

Don't Fail to See It

At the NEW YORK EXPOSITION
July 8 to August 2,
IN CHARGE OF S. P. PORTER.

At GRAND RAPIDS
July 1 to August 1,
IN CHARGE OF L. G. WALDRON.
Second Floor, Pythian Temple,
Opposite Morton House.

Elmira Table Company,
ELMIRA, N. Y.

CHICAGO FURNITURE EXPOSITION,

UNDER THE AUSPICES OF THE

Chicago Furniture Manufacturers' Association,

July 8 to August 3, 1895.

IN THE

Ryerson Building, Cor. Adams and Market Sts.

Executive Committee.

ADOLPH KARPEN, Chairman.

W. H. HAFNER, Jr., Secretary. NELS JOHNSON, Treasurer.

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W. H. HAFNER, Jr., of Hafner Furniture Co.
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L. E. STEINMAN, of L. E. Steinman & Co.
GEO. N. BECKLER, of Geo. N. Beckler & Co.
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A GRAND DISPLAY OF

Furniture and Kindred Goods

OF ALL KINDS.

Comprehensive and Representative of the Largest Furniture Market in the World.

FOR PARTICULARS ADDRESS

C. F. MANAHAN,

Corresponding Secretary Executive Committee,

134 VAN BUREN ST., CHICAGO.

Will You

Go to Market

This Fall?

SURELY YOU WILL, AND NATURALLY
YOU WILL GO TO THE

Market of the Millions!

New York!!

AND VISIT THE

Ninth Semi-Annual . . .

ALWAYS SUCCESSFUL.

American
Furniture
Manufacturers'

INDUSTRIAL BUILDING.

.... Exposition,

July 8 to August 2, INCLUSIVE, 1895.

ON THE OPPOSITE PAGE ☞ YOU WILL FIND A LIST OF THE

Eastern, Western and Southern Manufacturers

WHO WILL EXHIBIT THEIR FALL LINES.

Couple this splendid showing with the immense market New York offers in other lines you buy and consider the question:

Can You Afford to Miss It?

LIST OF EXHIBITORS

Ninth Semi-Annual American Furniture Manufacturers' Exposition

NEW YORK, JULY 8 TO AUGUST 2.

C. H. MEDICUS & CO., Brooklyn, N. Y.
AIMONE MFG. CO., New York City.
WILLIAMSPORT FURNITURE CO., Williamsport, Pa.
MARTIN GROSSMAN & SONS, New York City.
LANGSLOW, FOWLER & CO., Rochester, N. Y.
L. ABRAHAMS, New York City.
CROCKER CHAIR CO., Sheboygan, Wis
GEO. HUNZINGER & SON, New York City.
BROOKLYN CHAIR CO., Brooklyn, N. Y.
ANDREW HOMAN CO., New York City.
S. P. PORTER, New York City.
SHEARMAN BROS., Jamestown, N. Y.
M. F. & F. E. SCHRENKEISEN, New York City.
THE ADLER VENEER SEAT CO., Brooklyn, N. Y.
C. E. CUMINGS & CO., Boston, Mass.
C. A. DORNEY FURNITURE CO., Allentown, Pa.
W. M. LYONS & CO., New York City.
JAMESTOWN DESK CO., Jamestown, N. Y.
WATSON & KARSCH MFG. CO., New York City.
FOSTER BROS. MFG. CO , Utica, N. Y.
U. S. FEATHER DOWN CO., New York City.
DUNN & SALISBURY, Keene, N. H.
BOLL BROS. MFG. CO., Harrisburg, Pa,
HARRISBURG FURNITURE MFG. CO., Harrisburg, Pa.
A. LINCOLN & SON, Philadelphia, Pa.
S. STEININGER, Chicago, Ill.
SIKES CHAIR CO., Buffalo, N. Y.
NATIONAL PARLOR SUITE CO., New York City.
P. DERBY & CO., New York City.
BINGHAMTON CHAIR CO., Binghamton, N. Y.
YOUNGSVILLE MFG. CO., Youngsville, Pa.
I. H. DEWEY FURNITURE CO., Rochester, N. Y.
STANDARD MFG. CO., Cincinnati, Ohio.
WILKINSON & EASTWOOD, Binghamton, N. Y.
HASTINGS TABLE CO., Hastings, Mich.
THE STANDARD FOLDING BED CO., New York City.
FERGUSON BROS., New York City.
SKYLAND FURNITURE CO., Asheville, N. C.
SPENCER, BARNES & STUART, Benton Harbor, Mich.
WALLACE & SONS, New York City.
MORGAN MFG. CO., Jamestown, N. Y.
MAHER BROS., Medina, N. Y.
INDIAN RIVER CHAIR CO., Philadelphia, N. Y.
OIL CITY DESK AND FURNITURE MFG. CO., Oil City, Pa.
J. P. GAYLORD, New York City.
TIDIOUTE CHAIR CO., Tidioute, Pa.
CENTRAL FURNITURE CO., Grand Rapids, Mich.
MADDOX, BAILEY & CO., Jamestown, N. Y.
CONNERSVILLE FURNITURE MFG. CO., Connersville, Ind.
CHAUTAUQUA DESK CO., Jamestown, N. Y.
CHAS. F. ROLLINSON, Buffalo, N. Y.
INDIANA FURNITURE CO., Connersville, Ind.
BANDEROB-CHASE CO., Oshkosh, Wis.
JAMESTOWN FURNITURE CO., Jamestown, N. Y.
UDELL WORKS, North Indianapolis, Ind.
CALDER & GARDNER, Chicago, Ill.
THE BARLOW-KENT CO., Urbana, Ohio.
THE RELIABLE FURNITURE MFG. CO , Baltimore, Md.
C. F. ROHMANN, SON & CO., Brooklyn, N. Y.
ELMIRA TABLE CO., Elmira, N. Y.
W. B. KEENEY, Somerville, Mass.
CONNERSVILLE CABINET CO., Connersville, Ind.
OTTAWA FURNITURE CO,, Holland, Mich.
STANDARD FURNITURE CO., Herkimer, N. Y.
J. STEIN & CO., New York City.
SMITH & ELLIS CO., Syracuse, N. Y.
O. L. HALL, Syracuse, N. Y.
CRON, KILLS & CO., Piqua, Ohio.
STEINMANN & MEYER FURNITURE MFG. CO., Cincinnati, Ohio.
DETROIT CABINET CO., Detroit, Mich.
ROCKFORD STANDARD FURNITURE CO., Rockford, Ill.
JOHN DANNER MFG. CO., Canton, Ohio.
J. HEALY & CO., New York City.
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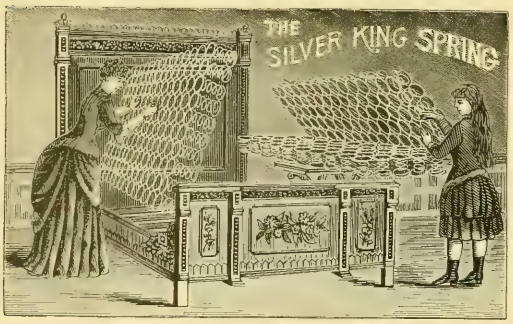
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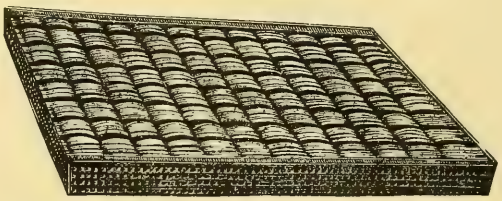
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THE
FURNITURE TRADE REVIEW
AND
INTERIOR DECORATOR.

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AND
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WILLIAM BERRI - - - EDITOR.

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ADVERTISERS' DIRECTORY, PAGE 74.

OUR readers are urgently requested to favor us with communications of interest to the furniture trade, such as changes in firms, the building or opening of new stores, improvements in old ones, the adding of new departments, improved methods of doing business, new inventions, novel ideas in furniture working or upholstering, inquiries, dissertations or suggestions relating to the commercial or mechanical features of the furniture trade. Drawings or diagrams illustrating details of general plans of work will receive careful attention and proper acknowledgment.

BY an arrangement with a legal firm, which has made a long study of and had much experience in commercial law, we are enabled to offer our readers its valuable advice upon all legal questions arising in the course of ordinary business. Answers to such queries, if of general interest, will be published in THE REVIEW. No attention will be paid to any communication unless signed by a subscriber or advertiser, but the name of the writer will not be divulged. Cases already in course of adjudication will not be considered.

THE BUSINESS OUTLOOK.

MANY signs point to a good fall trade. The approaching Furniture Exposition in this city promises to be the most successful ever held, while the ones to take place in Chicago, Cincinnati, Rockford, Jamestown and Rochester are also certain to call to these cities many visitors and furniture buyers. Furniture manufacturers are nearly all happy in the receipt of good orders, and throughout the country in many instances wages have been advanced. The feeling peculiar to times of depression is fast disappearing, and all indications point to a fair fall trade.

AN OBJECTIONBALE INSURANCE POLICY.

A COMMITTEE has been appointed by the New York Board of Trade and Transportation to make a report regarding a clause in the standard fire insurance policy providing that such policies become void in cases of buildings falling. The clause to which exception is taken is as follows :

If a building or any part thereof fall, except as the result of fire, all insurance by this policy on such building or its contents shall immediately cease.

G. W. Smith, chairman of the committee, in speaking of the clause to a reporter said that the Board of Trade would endeavor to secure a proper modification of the clause by correspondence with the companies, and if that were found of no avail the matter would be properly presented at the next session of the Legislature. Mr. Smith in explaining the purpose of the clause said :

"It means that when a number of co-tenants are in a building and one overloads the building and the building falls that the policy is void as to all tenants. The clause is also a direct injustice to merchants who put goods in warehouse. The merchants in the latter case have no control of the matter at all ; they are not experts on the strength of a building, and if it be overloaded and falls on that account, or falls through weakness, the insurance policy becomes void.

"What we claim is that the insurance company should be responsible not for the falling structure but for goods that are damaged by fire if it occurs. A fire insurance policy should mean just what it says. If it is made for a certain amount of money and an honest

merchant loses that amount of money he should be reimbursed for every cent he loses. Any insurance policy that does not provide this is a delusion and a snare."

Some of the strongest exporting firms at this port are seriously considering a new plan by which, through united action, they believe they can largely increase their export business to Central and South American republics at the expense of that of England and Germany. The plan in brief is to buy out three so-called express companies—one in Argentina, one in Brazil and one in Chili—and to make these properties the framework for a large intercontinental express company, to be run entirely on the American plan of doing express business. On behalf of the exporters in question a special commissioner has recently spent some time in South American countries, and his report has been presented, though as yet it has not been officially acted on.

The Iowa retail furniture dealers held their second annual convention at Burlington on May 24. President J. B. McCurdy presided. The feature of the proceedings was an admirable address by M. Q. Giffen, of the Burlington firm of Giffen, McQuilkin & Alfs, on "The Retail Furniture Business, and How Best to Manage It." Here is an excerpt which carries a word of meaning :

"Cheap goods" is the cry on all sides, and we have them, but we haven't any cheap money to buy them with. If prices to-day on your stock are 25 per cent. cheaper than a short time ago, with the same per cent. of profit as then, what is your net gain? Expenses are equally as high, rent, fuel, light, help, everything costs the same ; and in addition all this cutting of prices to attract trade. You may do more business, but at the end of the year when you count up the profits they are not there. Every article sold at cost is a detriment to you, to your customer and to the business interests, as well as the labor interests, of the country.

Cedar Rapids was chosen as the next place of meeting, and the election of officers and delegates to the National Convention resulted as follows :

President—S. E. Cooper, Maxwell, Ia.
Vice-president—G. M. Bruner, Mt. Pleasant.
Secretary—M. Q. Giffen, Burlington.
Treasurer—Chas. Franken, Burlington.
Executive committee—J. B. McCurdy, Oskaloosa ; C. S. Hopkins, Lake City ; H. Rosenkrantz.
Delegate to the National Convention—C. S. Hopkins.

A meeting of the executive committee of the Western Chair Manufacturers' Association was held at Milwaukee on the 28th ult. Those in attendance were J. S. Ford, of Chicago, chairman ; J. C. Spencer, of Milwaukee ; W. D. Crocker, Thomas M. Blackstock and William Braasch, of Sheboygan ; G. A. Buckstaff, of Oshkosh, and Albert Raabe, of Chicago, secretary of the association and ex-officio member of the executive committee. The meeting was held for the purpose of discussing matters of interest to the members of the association, particularly the present labor troubles, and making preparations for the annual meeting of the association to be held at Oconomowoc this month. Secretary Raabe is engaged in a crusade against prison labor that conflicts with manufacturing industries, and the association is backing him. He has been laboring at Springfield and it is his intention to carry the fight into Michigan and Wisconsin. In Joliet, where there are about 1,700 prisoners, 1,300 men are employed at ten different kinds of manufacturing work, the most important of which is chair making. Mr. Raabe and his associates succeeded in having a committee appointed in each house to make an investigation of the convict labor problem, and while they were not able to have the system wiped out they succeeded in curtailing operations by getting the appropriations reduced. The prison asked for $485,000, and the committee recommended that only $175,000 be appropriated, $75,000 for a new building and $100,000 for a contingent fund, and that the appropriations for manufacturing purposes be stricken out.

'TIS TRUE, 'TIS PITY, AND PITY 'TIS 'TIS TRUE.

In anticipation of the opening of the furniture exposition in Chicago one of the daily newspapers in that city is preparing to devote considerable space to advertisements of the exhibitors, who are to pay $50 and upward for a single insertion of a proposed advertisement. It is one of the strange inconsistencies of the furniture manufacturers that they will pay to schemes of this kind, from which no practical results can come, sums which if paid to the trade papers would seem enormous. The advertisement in the daily, as proposed, in all probability will not be seen by fifty retail furniture dealers outside of Chicago, and yet the manufacturers will pay for a circulation which, while in the aggregate, will no doubt be much larger than that of any trade paper published, will fail to reach the class which it is desired to reach. The dailies are all right for the retail trade and for the bargain counter, but there is no medium so direct and so efficacious between manufacturer and retailer and jobber as the trade paper. And yet the advertisers named grumble at the comparatively low rates charged by the trade papers and give up their money readily for advertising as utterly valueless as the kind now proposed by the Chicago daily newspaper.—Ex.

DOCTORS DISAGREE.

The editor of London Furniture and Decoration does not agree to any remarkable extent with the opinion expressed by J. Williams Benn, of the London Cabinet Maker, as to American productions. Here is the way he summarizes his views :

British middle-class furniture surpasses American chiefly in design and finish.
Design and finish are essential features in this market.
American machinery and convenient forests certainly favor economical production.
In Great Britain the largest chair maker, the largest bedroom suite maker and nearly all the furniture manufacturers have already laid down labor saving machinery—American and otherwise—hence the recent rapid decrease of cost.
Mahogany is more largely used here for furniture than any other wood.
Mahogany is as cheap here, if not cheaper, than in Canada or the United States, and we denizens of this "effete country" need not buy ungainly varnished oak furniture, when, for the same price, or a very little more, we can purchase well made, tasteful goods, in mahogany or walnut.
Good taste and good sense actuate this national preference.
The American experts learned these unwelcome facts very soon, we believe, but the third International Furniture Exposition gave our friends no opportunity of comparing the prices and designs of scarcely anything more interesting than refreshments and floor space.
America groans under the weight of a surplus production !
So do we ! And, in our opinion, British made furniture is more likely to sell in America than American goods are to sell here.

That's what they always say about everything made outside of England, from tacks to carpets.

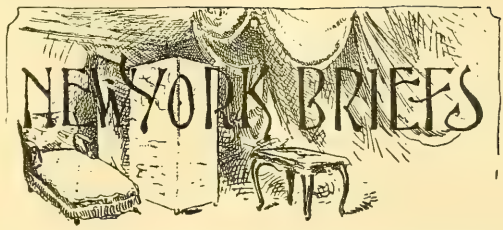
AMERICAN FURNITURE ABROAD.

"I am more than ever convinced that a large and profitable market for our furniture can be found on the other side of the ocean, and not only there but in South America, South Africa and Australia as well," said Charles R. Sligh, the day after his return from England, to a reporter of the Grand Rapids Democrat. "A year ago several of the Grand Rapids manufacturers formed a syndicate to open a store in Manchester, where our goods would be displayed and orders solicited. We sold enough furniture over there to more than pay the expenses, but the results were not satisfactory, and the purpose of my trip was to learn why. I did not go as a representative of the syndicate, but entirely upon my own account and responsibility, but I shall undoubtedly give my associates in the syndicate the benefit of my experience and observations. The chief reason our goods did not take in England was that they did not conform to English ideas. We shipped light goods and the English trade demands dark. We sent some wooden bedsteads, while metal beds are demanded. With dark finish we can sell our chairs, tables, wardrobes, chiffoniers, bureaus, fancy desks and hall trees without material change in the pattern. We can manufacture these goods here and undersell the English manufacturer in his own market at a better profit than we are realizing on the same goods in our own home market.

"I visited two large and thoroughly modern factories in London —factories that would compare favorably with our very best. But these two factories are exceptions. Most of the factories are primitive affairs, worked almost entirely by hand power or hand tools. In one factory which I visited forty men were employed, and they were cutting out the bottom of a wood seat chair with an adze, and finishing it with draw shaves. The English manufacturers really sell more of their product for export than to their own home market. They ship furniture to South America, Australia and South Africa. They enjoy almost a monopoly on the trade of the world outside of this country. They have been supplying the foreign trade for years, and the foreign countries have become accustomed to English goods. If we could make a line that would sell well in England we could ship to England's foreign markets and undersell them at every point. The English tradesmen are very kindly disposed toward American goods, and if the style and workmanship and price were satisfactory we would have no difficulty in selling them our furniture. On the same steamer with me coming back were the members of the New York committee who have been making a tour of England, Scotland, Germany, Belgium and France with the view of looking up trade prospects. They formulated their report on board the steamer coming over. As I have said, I am more than ever convinced that the foreign markets will take our goods at good prices, and I intend to push operations in that direction."

THE LAW OF CONDITIONAL SALE.

The St. Paul Furniture Company sold conditionally a bar-counter, &c., to the tenant of one Sauer, who placed this personal property in the building rented of him, and attached the same to such building so that they were easily removable without injury to the building. Subsequently the tenants, as well as several successive tenants, surrendered the same, and the defendant successively leased the premises, including this personal property. When the last tenant surrendered the premises he left this personal property in the building. By the terms of the sale no title to the personal property was to pass until full payment was made therefor, and the right to take immediate possession of the property upon default of payment was secured to the vendor. No payments were made, and soon after the last tenant surrendered the premises plaintiff demanded possession of the personal propery, which demand was refused. The court held that plaintiff might maintain the action for the recovery of the property, and that the rule that the tenant is required to remove his fixtures or personal property at the expiration of the term, or be deemed to have abandoned it, was inapplicable in the case.



The stock of E. D. Farrell, 675 Third avenue, has been closed out by auction.

Samuel Miller has removed his furniture business from 110 to 127 Eighth avenue.

The Adhesive Gimp Company has removed from Walker street to 401 East Ninety-first street.

I. Weiss & Co., dealers in bentwood chairs and general furniture, are a new firm at 195 Water street.

L. Holwasser & Co. have begun the auction furniture business at Twelfth street and University place.

Evens & Lurie, 457 Grand street, Brooklyn, have dissolved partnership, and are succeeded by L. Lurie.

Joseph Feiner, furniture dealer, has removed from 174 First avenue to Avenue A and Eleventh street.

J. Wiesel, manufacturer of parlor furniture, couches, &c., has removed from Forsyth street to 131 Norfolk street.

Howden & Petty, mantel manufacturers, have removed from West Twenty-third street to 122 West Twenty-fifth street.

Layng & Austin, 415 Bedford avenue, Brooklyn, are closing out their stock of furniture and will confine themselves to the storage business.

The creditors of Flatley & Wood, Brooklyn, have refused the firm's offer of 25 per cent., and the assignee is now winding up the business.

Joseph Bauer, furniture dealer, 669 Bushwick avenue, Brooklyn, has retired from business and will go to Europe. He is succeeded by George Doll.

Nines representing the Harlem and Eighth avenue stores of Ludwig Baumann & Co. played baseball on the 26th ult., the Harlem team winning by the score of 23 to 8.

Ignatz Reisman, dealer in furniture and carpets, 199 East Third street, has opened a branch store at 47 Avenue B, in the store recently vacated by J. Bossong & Sons.

William Booth & Brother succeed the firm of J. Copcutt & Co., dissolved by the death of Mr. Copcutt. The location of the business will be at 432 to 440 Washington street.

The hearing before A. A. Wray, referee in the matter of the copartnership property of Murray, Conway & Co., Brooklyn, will proceed at 64 Wall street, New York, July 12, at 2 P. M.

The Andrews Manufacturing Company, folding beds, school desks, commercial furniture, &c., have a delivery department at 222 West Fourteenth street, as an annex to their establishment, 76 Fifth avenue.

In the affairs of B. Hoyle & Son, furniture, &c , 1383 Broadway, Brooklyn, who assigned to Geo. W. Schneck, nominal assets are said to be $1,000; actual assets, $500; liabilities are $700; preferences, $79.06.

Through a typographical error in the May edition of The Review it was made to appear that the Cass Realty Company was located at 203 South Fifth avenue. This was an error and consequently regretted accordingly. The Cass Realty Company has a suite of offices at 503 Fifth avenue, corner of Forty-second street, and furniture men or others in search of desirable business locations cannot

do better than to call upon the firm, where there is kept a list of vacant buildings in all quarters of the city adapted to the manufacturing as well as the wholesale and retail trade.

There stands on the site of what is to be Siegel, Cooper & Co.'s new big structure, on Sixth avenue, an immense pole from which floats a flag advertising the fact that Siegel, Cooper & Co. will open their store there.

The firm of Davis, Reid & Alexander, mantels, 18 East Fifteenth street, has been dissolved by mutual consent, William Davis withdrawing. Mr. Reid and the Messrs. Alexander will continue the business under the old firm style.

Moller & Schumann, Brooklyn, are sending out a card to which are attached twelve strips of wood showing their architectural wood finishes It is one of the neatest and most practical advertisements that has come under our notice for many moons.

Duryea & Potter now occupy the entire parlor floor at 45 East Twentieth street, their business having increased so rapidly as to necessitate an enlargement of their facilities They have done some beautiful decorative work recently which has found hearty commendation and brought them new clients.

A certificate has been filed with the Secretary of State by the American Rattan and Reed Manufacturing Company, of Brooklyn, setting forth that its capital stock has been reduced from $30,000 to $10,000, consisting of 600 shares. The directors of the company consist of August Mayers, C. H. Louis and David May.

"The Pirates," a fishing club composed largely of furniture men, went upon the maiden trip of the season from Canarsie June 5 with a full attendance on the quarter deck and Commodore H. C. Vogel at the helm. Two toots of the whistle is the signal for a seltzer and lemon, and is only used in cases of great and imminent danger.

Deputy Sheriff Henning has received an attachment against the Haney School Furniture Company, of Grand Rapids, Mich., in favor of Richard M. Truax, for commissions as manager of the New York portion of the business. The attachment was served on Comptroller Fitch to attach any money that may be due the company from the city.

D. M. Brown, the Lexington avenue and Twenty-third street carpet and furniture dealer, who is about to move, found a great demand for his stock one day recently when an express team, frightened by a bicycle, dashed by knocking people right and left. Mr. Brown's establishment was speedily turned into an emergency hospital.

Judgment for $1,323 was entered on the 17th ult. against John E. Foster, doing a furniture agency business as John E. Foster & Co., at 17 Elizabeth street, by Davis & Kaufmann for the Oriel Cabinet Company, of Grand Rapids, Mich., for merchandise. A few weeks ago, it is said, he gave a bill of sale of the stock on hand to J. F. Andrews to secure a claim of $9,000 for borrowed money. Mr. Foster's liabilities are estimated by the trade at $50,000.

The committee of investigation in the affairs of M. Samuels & Co. has recommended the acceptance of the offer made by the debtors, which is 25 per cent., payable in notes of three, six and nine months, with interest and satisfactorily indorsed. It has also insisted that all claims less than $50 shall be paid in sixty days. The committee reports that it examined the bill of sale made by Samuels & Co. to Louis L. Richman, and that a fair value was paid for the assets turned over to Richman. The debtors have no property in sight, and nothing can be realized unless it is done by obtaining judgment, which in the opinion of the committee's members would not be practicable.

F. C. Knowles & Co. (corporation), manufacturers of paints, oils and varnish, at Nos. 180 to 184 Cherry street, this city, with factory at No. 31 Broadway, Brooklyn, made an assignment without preference to Theodore L. Herrmann. The business was formerly carried on under the style of the Davidson & Knowles Company and was succeeded by F. C. Knowles & Co. in March, 1891, with a capital stock of $100,000, under New Jersey laws. A year ago the corporation was incorporated under New York laws, the capital stock being reduced to $25,000. On January 1 the inventory showed assets, $57,813; liabilities, $22,241. A. L. Jacobs, attorney for the company, said that the assignment was made to protect the interest of everyone and to get a ratable distribution of the assets among the creditors. Notes were coming due so fast that the company could not meet them, as business had fallen off greatly and collections were poor. The schedules show liabilities, $28,959; nominal assets, $49,662; actual assets, $19,786.

A new organization has been incorporated under the title of "The Association of Retail Furniture and Carpet Salesmen of New York State." Its objects are stated to be to unite the carpet and furniture salesmen of the State in one grand body to aid and assist each other, for harmony and fraternity. There were seventy-five names on the charter list and 100 new members were added at the last meeting, when the following officers were elected: President, Martin Kairer; senior vice-president, Wm. Talmage; junior vice-president, James J. Mitchell; recording secretary, Godfrey Jaffa; financial secretary, J. J. Murphy; treasurer, R. E. Burger; trustees, Geo. Rosenthal, A. Jacoby, H. L. Mullhall, J. D. Murphy and Louis Delane. The secretary's address is 210 East 122d street.

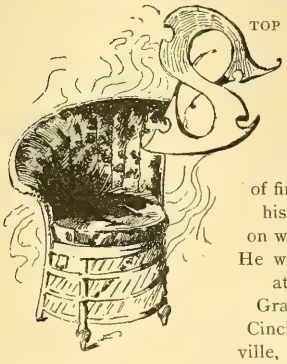
A. Greenberger & Brother, dealers in furniture and carpets at 852 Third avenue, failed on the 15th ult., and a deputy sheriff took charge of the store on executions for $10,000, obtained by Horwitz & Hershfeld, Blumenstiel & Hirsch, Goldsmith & Doherty and Hays & Greenbaum. The firm confessed judgments to the following creditors for money loaned: Abraham Schulhafer, $1,928; Samuel Weil, $1,529; Columbia Bank, $778; Bernard Metzger, $524; Jacob Rosenberg, $517; Bertha Von Ralte, $440; Joseph Greenberger, $393; Andrew Greenberger, $261. Also the following creditors for merchandise: H. B. Claflin Company, $1,513; George Heyman, $564; Wilmerding, Morris & Mitchell, $539; Voit Brothers, $597; New York Metallic Furniture Company, $358. The liabilities are about $35,000. The stock was disposed of by sheriff's sale on the 23d ult.

An exciting game of baseball between furniture and upholstery men from Elizabeth and Canal streets took place on June 1 at Williamsbridge. The opposing nines were headed respectively by "Teddy" Kemmerer, local representative of the Jamestown Lounge Company, and "Tom" McIntyre, city salesmen for Peter Schneider's Sons & Co. Seven innings were played, the upholstery boys winning out in the last inning with the score 10 to 9. Conflicting stories are still being told as to why one team won and the other did not, but it is the general opinion that the umpire was responsible for the excitement which caused a passenger train on the New Haven Railroad to stop to enable the passengers to see what a native termed was a Wild West show. The umpire was alive at last accounts. Of the individual plays McIntyre's catch of a hot liner at the close of the game, a homer by Lou Kamman, another by Frank Thonger, the sharp, clean work of Joe Harley at short stop and Kemmerer's second base play were the features. A return game will probably be played shortly, meanwhile some gossip is being indulged in of a match between furniture buyers and sellers. There is good material in the local market, and a team made up from Estabrook, McLoughlin, Brockway, Helm, Harley, McIntyre and Kemmerer would draw like a Canal street fire. Meanwhile a feverish public will await developments.

The next auction sale conducted by Mason & Co., Limited, will take place Thursday, June 13. By the way, there have been some changes in the company, President Wm. F. Buckley having resigned, is succeeded by G. B. Hanford. Mr. Williams and Mr. Constantine have also resigned, C. W. Rodman taking the latter's place as auctioneer.

James Wemyss, Sr., died at his home in Somerville, Mass., May 31, aged seventy-five years. He was one of the best known furniture manufacturers in the East some years ago, and was widely respected. Among his surviving sons are James and Alex. Wemyss, the well-known Boston furniture manufacturers.

THE VARIOUS EXPOSITIONS.



Stop over tickets will be the order of the day in July. The wise buyer will, of course, want to see all the Expositions, besides visiting places where he is in the habit of finding specialties to which his trade is accustomed and on which he has made money. He will therefore have to stop at Rochester, Jamestown, Grand Rapids, Chicago and Cincinnati, Rockford, Shelbyville, &c. The bid which each city makes for visitors will be found fully set forth in other pages.

The New York Display.

The regular June meeting of the board of trustees of the American Furniture Manufacturers' Exposition Association was held on May 28, a week earlier than usual on account of the pressure of business.

The minutes of the last meeting were read and adopted.

The treasurer's report showed :

Cash balance	$1,842.06
Drafts received since last meeting	22,145.00
Total	$23,987.06

The committee on membership approved the applications of the following firms, which were duly elected members :

Maddox, Bailey & Co., Jamestown, N. Y.
H. M. Straussman, Rochester, N. Y.
P. Derby & Co., New York.
Curtis & Cowing, Jamestown, N. Y.
Montgomery Table Works, Montgomery, Pa.
Woodson-Johnson Furniture Company, Lynchburg, Va.
Connersville Furniture Manufacturing Co., Connersville, Ind.
Choate-Hollister Furniture Company, Oshkosh, Wis.
Seymore Furniture Company, Seymore, Ind.
Titusville Elastic Chair Company, Titusville, Pa.
Central Furniture Company, Grand Rapids, Mich.
Shearman Brothers, Jamestown, N. Y.
Indian River Chair Company, Philadelphia, N. Y.
Wolverine Manufacturing Company, Detroit, Mich.
Detroit Cabinet Company, Detroit, Mich.
Rockford Standard Furniture Company, Rockford, Ill.
L. C. & W. L. Cron Company, Piqua, Ohio.
Muskegon Valley Furniture Company, Muskegon, Mich.
Rockford Co-operative Furniture Company, Rockford, Ill.
Sprague, Smith & Co., Chicago, Ill.
Newman Manufacturing Company, Jamestown, N. Y.
Empire Metallic Bedstead Company, Buffalo, N. Y.
Beecher Falls Company, Beecher Falls, Vt.
H. Elmer, New York.
L. W. Ott Manufacturing Company, Indianapolis, Ind.
Upham Manufacturing Company, Marshfield, Wis.
H. N. Hall Cabinet Company, Grand Rapids, Mich.
Stomps-Burkhardt Company, Dayton, Ohio.
Horrocks Desk Company, Herkimer, N. Y.
Woodard Furniture Works, Owosso, Mich.
Hartford Woven Wire Mattress Company, Hartford, Conn.
A. Heffner, New York.
Bethel Chair Company, Bethel, Me.
Hirsch & Klatthaar, New York.
Sligh Furniture Company, Grand Rapids, Mich.
G. A. Coudsi and A. Andalaft, New York.
Hard Manufacturing Company, Oneida, N. Y.

The committee on space reported the acceptance of the following applications :

	Square feet.
Aimone Manufacturing Company, New York	2,500
Martin Grossman & Sons, New York	2,000
L. Abrahams, New York	1,000
Geo. Hunzinger & Sons, New York	1,000
Andrew Homan Company, New York	1,500
Shearman Brothers, Jamestown, N. Y.	3,000
The Adler Veneer Seat Company, Brooklyn, N. Y.	500
C. A. Dorney Furniture Company, Allentown, Pa.	2,000
Jamestown Desk Company, Jamestown, N. Y.	500
Foster Brothers Manufacturing Company, Utica, N. Y.	1,500
United States Feather Down Company, New York	1,000
Dunn & Salisbury, Keene, N. H.	500
Boll Brothers Manufacturing Company, Harrisburg, Pa.	1,000
Harrisburg Manufacturing Company, Harrisburg, Pa.	1,000
A. Lincoln & Son, Philadelphia, Pa.	2,000
Sikes Chair Company, Buffalo, N. Y.	1,000
National Parlor Suit Company, New York	1,000
P. Derby & Co., New York	2,500
Binghamton Chair Company, Binghamton, N. Y.	1,000
Youngsville Manufacturing Company, Youngsville, Pa.	500
I. H. Dewey Furniture Company, Rochester, N. Y.	1,200
Wilkinson & Eastwood, Binghamton, N. Y.	700
The Standard Folding Bed Company, New York	500
Ferguson Brothers, New York	1,500
Wallace & Sons, New York	1,200
Morgan Manufacturing Company, Jamestown, N. Y.	1,500
Maher Brothers, Medina, N. Y.	3,000
Indian River Chair Company, Philadelphia, N. Y.	500
Oil City Desk and Furniture Mfg. Co., Oil City, Pa.	500
Tidioute Chair Company, Tidioute, Pa.	1,200
Williamsport Furniture Company, Williamsport, Pa.	1,500
Central Furniture Company, Grand Rapids, Mich.	500
Maddox, Bailey & Co., Jamestown, N. Y.	3,000
Connersville Furniture Mfg Co., Connersville, Ind.	2,000
Indiana Furniture Company, Connersville, Ind.	1,000
Chautauqua Desk Company, Jamestown, N. Y.	500
Banderob-Chase Company, Oshkosh, Wis.	1,500
Jamestown Furniture Company, Jamestown, N. Y.	500
Udell Works, Indianapolis, Ind.	500
Brooklyn Chair Company, Brooklyn, N. Y.	2,000
The Barlow Kent Company, Urbana, Ohio.	500
The Reliable Furniture Manufacturing Co., Baltimore, Md.	1,000
C. F. Rohmann, Son & Co., Brooklyn, N. Y.	3,000
Elmira Table Company, Elmira, N. Y.	1,000
Connersville Cabinet Company, Connersville, Ind.	500
Ottawa Furniture Company, Holland, Mich.	1,000
Standard Furniture Company, Herkimer, N. Y.	1,000
J. Stein & Co., New York	1,000
Smith & Ellis Company, Syracuse, N. Y.	1,000
Cron, Kills & Co., Piqua, Ohio	500
Steinman & Meyer Furniture Mfg. Co, Cincinnati, Ohio.	500
Detroit Cabinet Company, Detroit, Mich.	1,000
Rockford Standard Furniture Company, Rockford, Ill.	1,000
John Danner Manufacturing Company, Canton, Ohio.	500
J. Healy & Co., New York	1,500
American Chair Manufacturing Company, Brandt, Pa.	1,000
The Yeager Furniture Company, Allentown, Pa.	1,800
Buffalo School Furniture Company, Buffalo, N. Y.	1,000
L. C. & W. L. Cron, Piqua, Ohio.	500
The Hamilton Furniture Company, Philadelphia, Pa.	3,000
Jamestown Lounge Company, Jamestown, N. Y.	3,500
A. Cutler & Son, Buffalo, N. Y.	1,000
G. H. Bear & Co., Allentown, Pa.	1,000
The Miller Table Company, West Farmington, Ohio.	500
Sprague, Smith & Co., Chicago, Ill.	1,200
Framke & Stevers, Chicago, Ill.	500
Ionia Furniture Company, Ionia, Mich.	1,000
A. H. Heilman & Co., Williamsport, Pa.	1,500
Rockford Co-operative Furniture Company, Rockford, Ill.	500
The Stickley-Brandt Company, Binghamton, N. Y.	500
Curtis & Cowing, Jamestown, N. Y.	500
New Athens Furniture Company, Athens, Pa.	1,000

NEW YORK—*Continued.*	Square feet.
West Michigan Furniture Company, Holland, Mich.	1,000
M. H. Straussman, Rochester, N. Y.	2,000
The Elliott Furniture Company, Charlotte, N. C.	1,000
Montgomery Table Works, Montgomery, Pa.	500
Reuter Furniture Company, Allentown, Pa.	1,000
Muskegon Valley Furniture Company, Muskegon, Mich.	1,800
F. H. Conant's Sons, Camden, N. Y.	1,000
J. E. Haberer, Lowville, N. Y.	1,000
Norwich Cabinet Company, Norwich, N. Y.	1,000
F. P. Bhumgara & Co., New York city	1,000
Wolverine Manufacturing Company, Detroit, Mich.	1,000
Wakefield Reed Chair Company, New York city	1,000
E. J. Schneck & Sons, Allentown, Pa.	500
The Ullman Manufacturing Company, New York city.	1,000
Josiah Partridge & Sons, New York city	1,000
Lewisburg Furniture Company, Lewisburg, Pa.	500
Mankey Furniture Company, Emporium, Pa.	500
Novelty Manufacturing Company, Syracuse, N. Y.	1,000
Oliver Brothers, Lockport, N. Y.	1,000
Newburgh Reed Company, Newburgh, N. Y.	500
Munk & Roberts Furniture Company, Connersville, Ind.	1,500
Newman Manufacturing Company, Jamestown, N. Y.	500
Richard H. Krall & Co., Allentown, Pa.	1,500
Beecher Falls Company, Beecher Falls, Vt.	1,000
Empire Metallic Bedstead Company, Buffalo, N. Y.	500
Burrows Brothers & Co., Limited, Picture Rocks, Pa.	1,000
L. W. Ott Manufacturing Company, Indianapolis, Ind.	500
The Woodson-Johnson Furniture Company, Lynchburg, Va.	500
Rome Manufacturing Company, Rome, Ga.	500
H. Elmer, New York	1,000
Otto Furniture Company, Williamsport, Pa.	1,000
Hall & Lyon Furniture Company, Waverly, N. Y.	1,500
J. K. Rishel, Hughesville, Pa.	1,000
Eckhardt & Co., New York	500
Woodard Furniture Company, Owosso, Mich.	500
H. N. Hall Cabinet Company, Grand Rapids, Mich.	500
E. Schloss & Co., New York	1,500
Horrocks Desk Company, Herkimer, N. Y.	500
Rockford Chair and Furniture Company, Rockford, Ill.	1,000
A. Hefner, New York	1,000
Kenrich & Kremmer, New York	1,000
Upham Manufacturing Company, Marshfield, Wis.	500
Bethel Chair Company, Bethel, Me.	500
Buffalo Brass and Iron Bedstead Company, Buffalo, N. Y.	1,000
The Stomps-Burkhardt Company, Dayton, Ohio.	1,000
Hartford Woven Wire Mattress Company, Hartford, Conn.	500
Keystone Chair Works, Union City, Pa.	500
Choate-Hollester Furniture Company, Oshkosh, Wis.	1,000
H. Sierer & Co., Chambersburg, Pa.	500
Seymore Furniture Company, Seymore, Ind.	1,000
Decatur Furniture Company, Decatur, Ill.	1,000
G. A. Coudai & A. Andalaft, New York	500
J. E. Pearce & Co., New York	2,000
Star Furniture Company, Rockford, Ill.	500
Watson & Karsch Manufacturing Company, New York	500
Mendel Singer, New York	2,000
New Haven Chair Company, New Haven, Conn.	1,000
Sligh Furniture Company, Grand Rapids, Mich.	1,500
C. H. Medicus & Co., Brooklyn, N. Y.	3,000
Hirsh & Klatthaar, New York	500
Rockford Desk and Furniture Company, Rockford, Ill.	1,000
Crocker Chair Company, Sheboygan, Wis.	1,500
Bloomsburg Furniture Company, Bloomsburg, Pa.	1,000
M. F. & F. E. Schrenkeisen, New York	2,000
C. E. Cumings & Co., Boston, Mass.	1,500
Hard Manufacturing Company, Oneida, N. Y.	500
Total	151,100

In addition to these names there were received applications for 7,000 square feet from members by telegraph while the board was in session, which the secretary was requested to accept, making a total of 158,100 square feet subscribed and approved for the July Exposition.

No further applications for space will be received for the next Exposition, but applications for membership will be received at any time.

The committee on permanent exposition building reported a very favorable proposition from a capitalist, which will, no doubt, be considered at the next meeting of the board. In the meantime members of the association will be called upon to make application for space in same.

The European committee, commissioned to investigate the possibilities of American made furniture in England and on the Continent, and which returned May 18 from a six weeks' trip, submitted an extended report, which was received and ordered printed, with all matters bearing on the subject, and a copy mailed to every member of the association.

Several resignations from the association were accepted.

No kindred trades were given space for the next Exposition, and consequently no glass, varnish and hardware houses can show their goods.

The matter of employment of help, &c., was left to the chairman.

The board then adjourned to meet again July 9, at 5 P. M.

The Chicago Furniture Exposition.

Up to within recent years, the primary object of expositions was the education of the people. By placing before the eyes of the people the highest development of social, artistic, industrial and scientific progress, production, education, art and science were immensely stimulated. Of late years expositions of another kind and for other purposes have become necessary. American manufacturers, ever ready to encourage progress and time saving devices, have found it expedient and profitable to hold so-called expositions for the mutual benefit of the producer and buyer. Annually or semi-annually, the manufacturers of the same industry bring their products under the same roof in order that the buyer may, with great saving of time, make his selections from all the attractive lines of the industry. The furniture industry of Chicago and vicinity, recognizing the principle that the interest of the buyer is also the interest of the manufacturer, has adopted a plan for a furniture exposition, to be held in Chicago from July 8 to August 3. The interest and benefit to the buyer are self-evident. Such an exposition places before him, at competitive prices, the best products of the most enterprising firms engaged in the manufacture of salable goods.

Owing to the limited space in such an exposition, and on account of considerations of expense, the manufacturer shows but the best and most carefully selected part of his line or lines; thus making the exposition an aggregation of the choicest and most desirable wares in the market. He realizes that he is not working for the medal which is usually given at an exposition. He knows that buyers are judges very different from a jury of awards; he knows that his wares will be shown in close proximity to competitive lines, and the incentive to excel in original and artistic designs in quality and in closeness of price is very great. Not only does the buyer save valuable time, but he can also investigate many lines which have never been brought to his notice.

It is to secure such benefits to the buyer that the furniture industry of Chicago has obtained the use of a magnificent building in the heart of the business district, and within walking distance of all the leading hotels. The ad-

vantages which the Chicago market offers to buyers of furniture are admitted to be superior to all other markets in the country. Its excellent shipping facilities to all parts of the country need but passing mention. Among the manufacturers of furniture and kindred goods located in and about Chicago are to be found many of the largest concerns in the country.

The Western, and especially the Chicago, market does a larger volume of business, and with less cost of production, than any other market in the world. This is especially true of parlor furniture, chairs of all kinds, rattan and reed goods, brass and iron beds, lounges, folding beds, spring beds and bedding, desks, bookcases, sideboards, tables, picture frames and moldings, &c.

It is on account of the large number of manufacturers engaged in these various lines and of the immense volume of business that a centralized market has become necessary, and if the encouragement which Chicago has received in the past from buyers in all sections of the country is an indication of the encouragement which will greet this new effort to excel, Chicago need have no fears of losing her position as the greatest furniture market in the world.

Adolph Karpen.

Among the exhibitors at the Chicago Exposition will be :

S. Karpen & Brothers	Chicago.
Sprague, Smith & Co	Chicago.
Phœnix Chair Co	Sheboygan, Wis.
Union Wire Mattress Co	Chicago.
Nieman & Weinhardt Table Co	Chicago.
Olbrich & Golbeck	Chicago.
L. F. Nonnast	Chicago.
West Michigan Furniture Co	Holland, Mich.
National Parlor Furniture Co	Chicago.
Hafner Furniture Co	Chicago.
A. J. Johnson & Sons Furniture Co	Chicago.
John A. Dunn	Gardner, Mass.
Borgwardt & Ernst Co	Chicago.
Frank Ritter	Rochester, N. Y.
Rock Falls Manufacturing Co	Sterling, Ill.
Johnson Chair Co	Chicago.
J. Geo. Smith	Chicago.
J. S. Ford, Johnson & Co	Chicago.
Wakefield Rattan Co	Chicago.
I. H. Dewey Furniture Co	Rochester, N. Y.
Decatur Furniture Co	Decatur, Ill.
B. T. Cass & Co	Chicago.
Miller, Hall & Sons	Chicago.
Windsor Folding Bed Co	Chicago.
Home Rattan Co	Chicago.
Heywood & Morrill Rattan Co	Chicago.
Calder & Gardner	Chicago.
Banderob-Chase Co	Oshkosh, Wis.
Wilkins, Ketcham & Rothschild	Chicago.
Balkwill & Patch	Chicago.
August Hausske & Co	Chicago.
Framke & Sievers	Chicago.
Kruissink Brothers	Chicago.
Tidioute Chair Co	Tidioute, Pa.
Geo. N. Beckler & Co	Chicago.
Adams & Westlake Co	Chicago.
Union Furniture Co	Rockford, Ill.
A. Petersen & Co	Chicago.
L. E. Steinman & Co	Chicago.
H. B. Twyford & Co	Chicago.
Schultze Brothers	Chicago.
Buffalo Brass and Iron Bedstead Co	Buffalo, N. Y.
Standard Varnish Works	New York and Chicago.
Horn Brothers Manufacturing Co	Chicago.
Judkins Co	Chicago.
T. L. Sloan, Deveney & Co	Chicago.
Chas. Emmerich & Co	Chicago.
Schultz & Hirsch	Chicago.
Acme Spring Bed Co	Chicago.
Stickley & Simonds	Syracuse, N. Y.
Denny-Sontag Furniture Co	Evansville, Ind.
Art Bedstead Co	Chicago.
Koenig & Gamer Furniture Co	Chicago.
Kenosha Crib Co	Kenosha, Wis.
Upham Manufacturing Co	Marshfield, Wis.
Rockford Co-operative Furniture Co	Rockford, Ill.
Empire Metallic Bedstead Co	Buffalo, N. Y.
St. Johns Manufacturing Co	St. Johns, Mich.
Wolverine Manufacturing Co	Detroit, Mich.
Choate-Hollister Furniture Co	Oshkosh, Wis.
Ott Lounge Co	Chicago.
Tonk Manufacturing Co	Chicago.
Haggard & Marcusson	Chicago.
Cold Blast Feather Co	Chicago.
Wisconsin Chair Co	Port Washington, Wis.
Home Furniture Co	Seymour, Ind.
Beckler & Harris	Chicago.
Jos. Tonk Furniture Co	Kankakee, Ill.
Buckstaff-Edwards Co	Oshkosh, Wis.
Conteville Manufacturing Co	Manville, R. I.
Alex. Sauter	Chicago.
Seng Co	Chicago.
Geo. C. Mages & Co	Chicago.
E. M. Hulse Co	Chicago.

Cincinnati Furniture Exposition.

As the fifth Cincinnati Furniture Trade Exposition Association's opening day nears it is very evident that its efforts will be crowned with success much greater than has ever before been seen in the Queen City.

There has been almost a unanimous response from the manufacturers in the Ohio Valley and Middle States, and the exhibits that will be shown will cover almost every line of furniture manufactured in this vast furniture producing territory.

The great Exposition buildings, which are the largest permanent buildings for exposition purposes on this continent, will be filled completely with exhibits, the variety of which will equal if not surpass any other exposition held in the United States during the same season.

From the amount of correspondence that has been received from the trade interested in this great show it is very evident that the dealers will be equally responsive, and will attend in greater numbers than they have ever done on former similar occasions.

Notwithstanding the fact that there are other Expositions striving for supremacy in competing markets, their influence does not seem to have had any effect upon the number of exhibitors applying for space in this city. Indeed it has rather been an inspiration to former exhibitors to lend their influence more fully to the Cincinnati enterprise.

The railroads have co-operated to the end that a rate of one and one-third fare will be extended to every visiting dealer. It will be necessary for dealers desiring to avail themselves of the reduced rate to make application to their local agent for a return certificate, which will be signed by a representative of the Central Traffic Association, who will be on duty every day during the entire Exposition at the buildings.

Every exhibit will be partitioned off, so that each exhibitor will enjoy the same privacy that he would in his own office in dealing with his customer, and every effort will be made on the part of the management to see that every exhibitor enjoys equal advantages with his neighbor in the

location of space and in the benefits that may be derived from participating in this great event.

Any information desired may be obtained by addressing the secretary, A. A. Brown, Suite No. 307 Johnston Building.

The Eastern Furniture Makers' Association.

At Rochester the Exposition building is located directly across the street from the Central Station. Nine trunk lines will bring visitors from various points to the Flower City. Frank Ritter is president of the association ; Oscar E. Hayden, vice-president ; W. M. Powell, secretary and treasurer, and the names of the early applicants for space are as follows :

E. J. Morley, representing Hawks Furniture Co.
Nash, Knox & Hubbell Co.
H. Z. Mallen & Co.
Shelbyville Wardrobe Co.
Woodard Furniture Works.
Logan Manufacturing Co.
A. Heffner.
I. H. Dewey Furniture Co.
Langslow, Fowler & Co.
Frank Ritter.
Copeland & Durgin Co.
H. M. Straussman.
Meulendyke & Veyhl Mfg. Co.
J. A. Hartfelder & Co.
Michelson & Son.
Hall & Lyon Furniture Co.
Flower City Moulding Works.
New Athens Furniture Co.
Hayden & Crouch.
Riley Brothers.
Bickford Brothers.
Thomas & Wegman.
Schmit & Co.
Bloomsburg Furniture Co.
W. M. Powell & Co.

The Rockford Furniture Manufacturers' Exposition.

"In union there is strength." The manufacturers of Rockford have rented the Germania Building, in that city, and will have their Exposition there from July 8 until August 15. As their advertisement in another part of this paper states, they are only two and one-half hours' ride from Chicago on several trunk lines that run to that city, which is the acknowledged headquarters for the line of goods that they manufacture, and as for styles and prices they are always leaders. No buyer, no matter from what part of the country he comes, should fail to visit Rockford. The hotel accommodations there are first class. The Nelson House, a picture of which is shown here, is headquarters for furniture buyers. The Germania Building, where the Exposition will be held, is but two squares from it, and right alongside of the beautiful Rock River that flows through the heart of the city ; and after the buyer has got through there is a nice little steamer at his disposal, and he will be given a ride whenever he so wishes. So we advise the buyer to be sure and go.



The Grand Rapids Association.

In order to secure the one and one-third rates for buyers visiting Grand Rapids the manufacturers of that city on May 8 organized the Grand Rapids Furniture Exhibition Association with the following officers : President, George A. Davis ; vice-president, J. N. Murray ; treasurer, John D. Case ; secretary, H. D. C. Van Asmus ; executive committee, John A. Covode, chairman, J. Boyd Pantlind, J. P. Creque, George A. Davis, J. N. Murray, J. D. Case, H. D. C. VanAsmus.

All corporations, firms and individuals who exhibit furniture in Grand Rapids are eligible to membership. The committee on membership is H. M. Amsden, chairman; C. P. Limbert, R. S. Goodman, L. P. Eldridge, C. F. Retting.

The list of exhibitors includes almost every maker of importance in the city. There will be no collective exhibit, but every house will put forward its best efforts, which is saying a good deal.

The furniture manufacturers of that city are beginning to discuss the feasibility of a great banquet to the retail furniture dealers of the country some time in July.

The Jamestown Display.

Jamestown, the Grand Rapids of the East, is going to give furniture dealers an Exposition from July 8 to July 20, which will be unique in its way. It will be held at Celoron, the delightful watering place on Chautauqua Lake, which is 1,291 feet above tide level and 726 feet above Lake Erie. Everything possible will be done to make a visit agreeable —it goes without saying that it will be profitable.

WILL SOON BE IN LINE AGAIN.

St. Johns Manufacturing Company,
St. Johns, Mich., June 6, 1895.

Furniture Trade Review :

Replying to your telegram of the 4th inst., would say that the fire which occurred in our factory on the afternoon of the 31st ult. destroyed our finishing, packing and shipping departments, together with our dry kilns, which will prevent our filling orders for awhile, but we hope to be in line again within forty-five or fifty days, as we saved our machinery plant entire ; also saved our entire stock of lumber, which included from 6,000,000 to 8,000,000 feet of hard wood, and we expect to be fighting for our share of trade in the near future. Very truly yours,

St. Johns Manufacturing Company,
D. S. French, Secretary.

J. W. Chesebro, selling agent for many of the most prominent furniture factories in the country, shows an advertisement in this issue that will interest his many customers and the trade in general. He is prepared to supply all comers with almost any style and pattern of goods desired, and at his great warerooms at 94, 96 and 98 Mott street shows an array of samples that appeals directly to the dealer as being just what is required to meet and hold the trade of the consumer. Read his advertisement and you will not regret it.

At Jamestown from July 8 to 20 during the Furniture Exposition the favorite resort in the city during that time will doubtless be the popular Humphrey House, so well and favorably known to traveling men in all lines. Landlord W. J. Humphrey, Jr., was intended by nature for a hotel proprietor, and sets a table that calls "the boys" to Jamestown over Sunday from miles around. Centrally located and supplied with every convenience that can be desired the Humphrey will doubtless be taxed for room to accommodate its patrons while the Exposition is in progress.

ST. LOUIS SAYINGS.

St. Louis, June 3.

The Heller & Hoffman Chair Manufacturing Company is offering some good bargains in all sorts of chairs, and prospective buyers would do well to give the company a call.

H. H. Curtis, president of the Scarritt Furniture Company, has secured a suite of rooms at the hotel in Ironton, where he and his family will enjoy life during the heated term.

The Scarritt Furniture Company is offering some rare bargains at its immense store on North Fourth street, principally a goodly number of antique ash suites and French dressers.

The Western Furniture Company's large building on the southwest corner of Blair avenue and Palm street is to be improved, and two additional stories added at a cost of $20,000.

The St. Louis furniture men expect to be well represented at the National Furniture Manufacturers' Convention which convenes at Chicago June 11 to 14. It is thought that a delegation of no less than twenty-five will go.

The St. Louis Furniture Manufacturers' Sample Rooms, at 514 Locust street, are attracting many buyers, as usual. This is the only association having a permanent central salesroom, and the arrangement seems to have made quite a hit.

The Lammert Furniture Company is offering a good stock of summer goods, such as lawn chairs, baby carriages, reed and rattan furniture. The reputation of the firm is such that it is needless to say that purchasers will get their money's worth.

The Missouri Furniture Company, at 1427 Sarsfield place, is making a good record for itself. It manufactures a special line of wardrobes, dressers, bureaus, sideboards, tables, kitchen safes and all kinds of woodwork. The concern is ably managed by Mr. George Holtgrewe.

The Reardon Glue Company has moved its office from 712 North Tenth street to 1015 Lucas avenue. Its new building is four stories high, and is conveniently arranged for quick work. The company is also sending out a unique calendar, which is handsomely gotten up.

Albert Bornmueller, president of the Koenig Furniture Company, fell a victim to the Grim Reaper on the evening of June 2 at his home on Montgomery street. In the death of Mr. Bornmueller the furniture trade of St. Louis loses one of its most valued and honored members.

The St. Louis Furniture Workers' Association, with a factory at Twenty-fifth and Palm streets, has been as busy as a beaver since the issuance of its elegant catalogue. It manufactures a complete line of oak and walnut wardrobes, bedroom suites and extension tables; also oak and imitation walnut bedsteads.

Mr. P. H. Mellon, of the P. H. Mellon Manufacturing Company, has invented and had patented a unique folding metallic bedstead which is attracting considerable attention. It is said to be vermin proof, and the ventilation of the bedclothes is continuous and complete. It is made of light steel tubing, enameled and with brass finishings.

Just prior to the "Sound Money Convention" which was held at Memphis a short time ago, the St. Louis furniture men were asked, together with other commercial organizations, to send delegates to the convention. Secretary George T. Parker was directed to reply that "the board favored any financial policy that would benefit the commercial interests of the country." While the answer was polite, it revealed a good deal of diplomacy.

At the regular monthly meeting of the Furniture Board of Trade, held on May 13, the following houses were unanimously elected to membership: Prange Furniture Company, the Benton Manufacturing Company, J. Kennard & Sons' Carpet Company and the Sudholt Lounge Company. Messrs. Kostuba, Holtgrewe and Foster were appointed a committee to look after the Retail Furniture Dealers' Convention, which is to be held in this city in July. The board also agreed to contribute liberally toward the entertainment of the guests.

John H. Lewis, general manager of the Benton Furniture Manufacturing Company, Broadway and Monroe streets, was shot and instantly killed on the evening of May 28 by Erasmus Frederich, a former employee, over a difference of about $7. Frederich admits that the deed was premeditated and gave himself up to the police. The cause of the tragedy lay in a difference of opinion in regard to the amount of wages due Frederich for two weeks' work for the Benton Company. Frederich claimed that the company owed him $14, while Mr. Lewis held that it was $6.98. Mr. Lewis offered to pay the latter amount on two different occasions, but Frederich refused to accept it. The day before he committed the deed he called on Mr. Lewis and said he would give him until the next evening to pay the amount he claimed was due him. "If you refuse," said Frederich, "you will suffer the consequences." Foreman Charles Watson, who grappled with the murderer, was also badly powder burned. The murdered man was well liked by the co-laborers in his business, and his tragic demise is greatly regretted by his numerous friends.

Merchants of St. Louis, particularly the furniture dealers, are reaching out for trade, and the development in the republics south of here has instigated inquiry which shows that St. Louis opportunities for trade in Mexico, Central and South America are second to none. She is undoubtedly the nearest great manufacturing city where large and complete stocks are carried. She has superior rail and water facilities connecting her ports with theirs. Some large furniture orders have recently been placed in this city, and it has aroused much interest and a desire to know more of these people. With this end in view the St. Louis Furniture Board of Trade arranged and successfully carried out an interesting illustrated lecture on June 6 at Entertainment Hall, which embodied varied information on the following countries: Mexico, Nicaragua, Cuba, Honduras, Guatemala, Chili, Peru and others. These are all countries to which we may naturally look for business. And it is said that these countries are anxious to do business with us, as they are tired of the meddling of foreign powers, the feeling against England and Germany being especially hostile. Means of transportation have so improved within the last few years that the United States is in close communication with nearly all important shipping points. The opening of the Guervernavaca line to the Pacific gives St. Louis a very short route to the South American Pacific Coast towns. St. Louis is probably better and more favorably known than most other cities through the efficacious work of the Spanish Club, the sole object of which is to promote trade relations with the Spanish-American countries. The entertainment was a pronounced success. All the business organizations of the city were represented. The lecturer of the evening was Mr. Eugene McQuillin, who illustrated his remarks with some 200 stereopticon views. H. E. H.

OWOSSO, MICH.

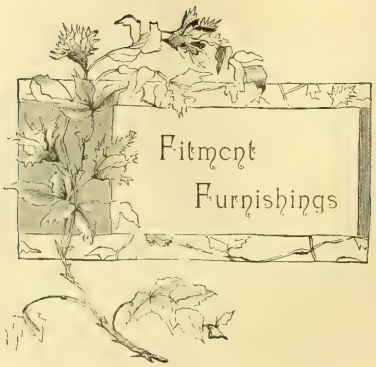
The representative of The Furniture Trade Review called at the three big factories in this city, and found them all at work on a great line of stuff for July buyers.

The Estey Manufacturing Company was so busy that its managers have hardly had time to eat, let alone talk. To run such an immense plant as this company's requires a great deal of attention. Being the largest suite manufacturer in the world it makes a great line of goods, and its stuff for fall will be in keeping with the reputation already established.

The Robbins Table Company has had a very satisfactory business during the past six months; in fact so much so that it has not had time to make needed repairs on its factory. It shut down for three or four days, and has commenced to run overtime to make up for the loss of even that short delay. Fifteen new and elegant patterns will be shown in addition to the great sellers it has had the past season. A pair of them will be illustrated in our July issue.

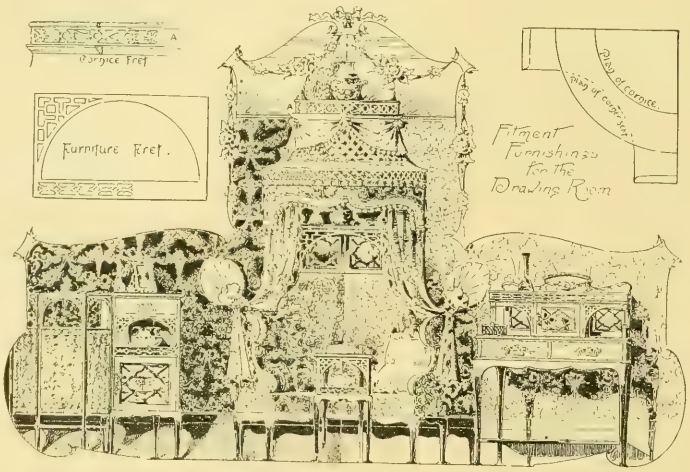
The Woodard Furniture Works' line of curly birch suites for this fall will be ahead of anything in the country. It will be shown at Chicago, Grand Rapids and at the New York Exposition. A cut of the No. 217 dresser is shown in another part of this paper; it is one from last spring's line. Don't fail to see the No. 225 of the new line; it is without doubt one of the handsomest suites ever made. The concern will get out a new catalogue July 1 that should be in the hands of every dealer. The line at the New York Exposition will be in charge of Fawcett Brothers, the Eastern agents, and in Grand Rapids it will be shown by E. J. Morley. L. E. Steinman & Co., of Chicago, have the line on their floors all the year round.

Arthur G. Graham, Grand Rapids, continues to be headquarters for furniture manufacturers' supplies. His facilities enable him to save money for his customers.



A well-known English writer calls attention to the fact that the sphere of the house furnisher was never so wide and comprehensive as it is at the present time. The cultivation of the fitment as an important feature in modern house decoration has opened up quite a new field of action, which affords numerous opportunities, in an artistic direction, to all concerned in the embellishment of the home. The cosy corner—but a short time ago comparatively unknown—has developed into quite a popular institution, without which no up to date drawing room is deemed complete. The illustrations appearing in connection with these remarks suggest one or two ideas which might be inexpensively carried out within the limits of an ordinary interior.

The first example is put forward as an original treatment for a cosy corner. It consists of a quarter-circle corner shelf, with a fret-cut gallery, arranged on a level with a frieze molding. Just below, with a more extended radius, a metal rod is fixed to form a support on which to hang the drapery. A stuff-over corner seat, with a detachable bracket surmounting the back, completes the scheme, which is characterized by an effective simplicity of arrangement coming within the range of a middle-class trade.



The next illustration offers a suggestion for the treatment of a small room with one window, which would afford a favorable opportunity for the execution of a window seat with fitting accompaniments, such as are indicated in the sketch referred to. The window framing could be invested with a decorative character by the introduction, in the upper part, of a spandril shaped grille and stained glass top light. The privacy of the apartment might be effectually secured by a blind carried out on the lines set forth. The central panel is stained glass, on each side of which are curtains which would permit of a private glimpse from within of the outside world. This arrangement as a whole is eminently suited for a lady's boudoir or private sitting room, and if carried out in white woodwork and delicate coverings would make a dainty and effective furnishing scheme.

The last example is designed for a door or entrance fitment, and possesses features of a somewhat unique and ornamental description. The woodwork in this instance is contrived to surround the door within a short distance of the framing. This permits of the introduction of small corner shelves or brackets for the reception of decorative appointments, such as bric-à-brac, curios and other items of interest. The inner sides of the uprights forming the main framework are made the bases of a couple of corner seats, being favorably situated for such a purpose. The character of the door paneling embraces one or two distinctly original hints which are not unworthy of consideration, both from a hygienic and decorative point of view. The upper part of the door is fitted with a couple of hinged panels, which may be opened or closed at will as required for the purposes of ventilation. Hygienic conditions are thus complied with without the necessity of opening the whole door, a proceeding which is not always convenient or desirable. The appointment of these movable panels is particularly pleasing, every advantage being taken of the opportunity afforded for the achievement of an ornamental result. The semi-circular curtained opening and the elegantly framed prints would make a dainty style of treatment, well suited to the situation and the function to be fulfilled. The amount of ventilation permitted could be graduated by the adjustment of the panels and their curtains. Under some conditions it might only be necessary to withdraw the curtains in order to obtain the desired current of fresh air. Should the atmosphere of the apartment become excessively oppressive, both panels might be thrown open. The result thus obtained would, at any rate, be cosier and more artistic than an open door pure and simple.

Many people rest content without such features as fitments in their homes in consequence of the generally accepted notion that their adoption is a matter of great expense. That such is not the case we think that these examples will show.

Demarest & Fitch have opened at 153 West 125th street with a fine line of brass and iron beds, furniture and upholstery.

The Marks Adjustable Folding Chair Company has opened a store at 24 West 125th street. It is reported that Spalding, the dealer in sporting goods, is interested in the enterprise.

Geo. H. Finck, assignee of Kempf & Co., sold by auction on the 28th ult. the fixtures, machines, furniture and stock in the place of business of the bankrupt firm, 141 West Broadway.

In the offerings for the coming season the feathers and pillows of the Sanitary Feather Company, Chicago, Ill., will take a prominent place. This company controls a new sanitary process which renders its goods exceptionally desirable to every dealer, and buyers who have not handled them yet are advised to write for a price list.

A fire broke out on the 17th ult. in the factory of the Souweine Manufacturing Company, in the building 210 and 212 Canal street, New York, and soon spread through the premises. The Empire Fringe Company and J. H. Keifer, manufacturer of furniture gimp, were among other tenants in the upper part of the building ing who suffered loss. The total damage done is estimated at $80,000.

Articles incorporating the W. H. Van Tine, Jr., Company, of Cleveland, Ohio, with a capital stock of $100,000, were filed on May 1 at Columbus, the object being to buy, sell and deal in real estate, designing, constructing and repairing all kinds of furniture, buildings and improvements, and doing a general decorating, upholstery and drapery business. The incorporators are W. H. Van Tine, Jr., T. W. Hill, F. G. Hogen, F. D. Darman, Guy Gray, W. J. Crawford and F. H. Goff.

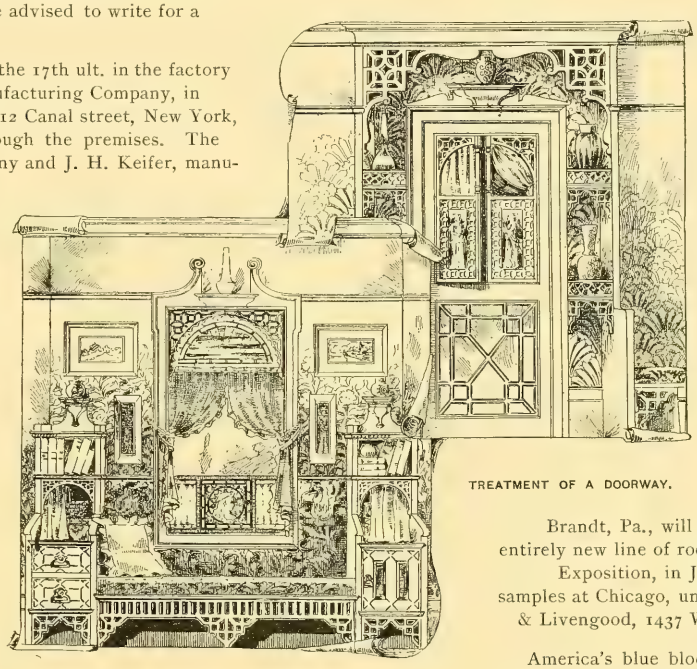
The Hartford Woven Wire Mattress Company will be right "in it" at the New York Exposition.

Hereafter the dusting of furniture is to be done on scientific principles, according to a New York daily paper. Whisk, bristle brushes or feather dusters are the enemies of furniture, which they ruin, and of bric-à-brac, which they break. A flexible tube provided with a nozzle and connected with a reservoir of compressed air may usefully replace them and perform their duty much more quickly and much better, the air searching out and dislodging the dust from the minutest crevices in the very body of a fabric. The extremity of the nozzle is directed toward a piece of furniture, and in an instant the dust and bacteria are forced out of it and blown away. An apparatus has been devised for compressing the air into a convenient reservoir by hand.

When Tom Moore said "There's nothing half so sweet in life as love's young dream," he hadn't seen Thomas Madden, Son & Co.'s line of goods for fall.

The Ocorr & Rugg Company, of Rochester, N. Y., is winning high favor with furniture manufacturers all over the country by the excellence of its wood embossed moldings, drop carvings, panels, &c.

Cron, Kills & Co., of Piqua, Ohio, the largest manufacturers of wardrobes in the world, will exhibit their great line at the New York Exposition and Grand Rapids during July. Buyers will see the finest to be had when they see these goods.



TREATMENT OF A DOORWAY.

TREATMENT OF ROOM WITH SINGLE WINDOW.

E. Wonnink, of Grand Rapids, stands ready at any time to give very low estimates on light or heavy wood turning, carving, bead molding, &c., and will send sketches, photographs or samples.

The American Chair Manufacturing Company, Brandt, Pa., will show its customers an entirely new line of rockers at the New York Exposition, in July, and will also have samples at Chicago, under charge of Durham & Livengood, 1437 Wabash avenue.

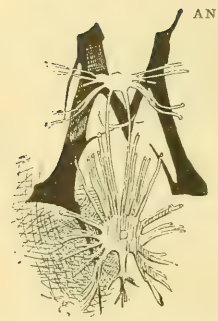
America's blue blooded chair aristocracy will play two star engagements at the New York Exposition from July 8 to August 7, and at Cincinnati July 10 to August 7, under the management of the Stomps-Burkhardt Company, of Dayton. Particulars in the bill on page 14.

"Goodness," says Martineau, "and simplicity are indissolubly united." That's exactly what the Warren, Pa., Table Works claims for the Homer extension table. It is a simple, common sense affair, made on the principle of the roll top.

It is easier for a camel to go through a needle's eye than for a rich man to enter the kingdom of heaven, but if you're willing to take the chances, a good beginning toward getting rich will be to see Martin Grossman & Sons' display at the New York Exposition and lay in a good stock of the upholstered furniture they show.

The scarcity of green salted hides has led to an advance of 50 to 100 per cent. in the price of patent leather.

MIDDLE STATES MELANGE.



MANUFACTURERS in Williamsport and that vicinity held a meeting there on the 14th ult. and elected delegates to attend the general meeting of furniture manufacturers to be held in Grand Rapids to-morrow, 11th inst., for the purpose of advancing prices and general discussion.

Alfred Evans, late superintendent in the artistic reed department of the Staples & Hanford factory, Newburgh, N. Y., has severed his connection with that firm and opened a factory of his own on Lander street, between Renwick street and Carson avenue, where he will continue the manufacture of reed chairs, stools, &c.

J. E. Hesser succeeds the S. Davis Furniture Company at Ada, Ohio.

Wm. Gibbs has begun the manufacture of furniture at Columbia, Pa.

The S. Davis Furniture Company has removed from Ada to Lima, Ohio.

Thomas Phillips is reported to have removed his furniture business from Wilkesbarre to Parsons, Pa.

Cowell & Bailey, furniture dealers at Payne, Ohio, are succeeded by A. S. Mann.

The Globe Furniture and Upholstery Company succeeds G. E. Marshall, Troy, N. Y.

Taylor & Johnson, Belmar, N. J., have dissolved partnership. Paul C. Taylor continues.

B. W. Wooster is now sole proprietor of the B. W. Wooster Furniture Company, Albany, N. Y.

At Sandusky, Ohio, Charles J. Andres has succeeded Deck & Andres in the furniture business.

Chris Finkbinder has succeeded G. W. Munshower in the furniture business at Bowling Green, Ohio.

Gerhard Butke, the carpet and furniture dealer, has purchased a building site in Ellicott City, Md.

C. N. Williams has been appointed receiver for the Osborn-Hirdes Furniture Company, Newark, N. J.

M. C. Silver, of Tunkhannock, Pa., is talking about starting a branch of his spring bed business at Towanda.

Kennedy Brothers have succeeded to the furniture business of the late J. R. Kennedy, at Bellefontaine, Ohio.

W. M. Redmond, Washington, D. C., has removed his furniture business from 811 to 719 Seventh street, N. W.

The firm of A. W. & F. M. Orton, Rome, N. Y., has been dissolved by mutual consent, A. W. Orton retiring.

Charles Hughes, of Boston, proposes to erect a furniture factory on the west bank of the Racket at South Colton, N. Y.

George T. Townsend, furniture dealer and manufacturer of cooling boards, Warren, Ohio, is succeeded by B. T. Coale.

The Sutton Brass Manufacturing Company, of Buffalo, has been incorporated to manufacture and sell bedsteads and other articles ; capital, $25,000. Directors—Harry C. Green, A. H. Plante, E. L. French, George Plante and J. W. Sutton, of Buffalo.

The Hughes Brothers Company succeeds Hughes Brothers & Co., 1103 Broadway, Camden, N. J.

The H. C. Dexter Chair Company's new three story finishing shop at Black River, N. Y., is almost ready for occupancy.

The managers of the Hagerstown (Md.) Table Works are about to begin the erection of an extension 100x60 feet to their plant.

Julius Hines & Son, Baltimore, recently furnished a large hotel with carpets, furniture, &c., eight hours after the contract was given.

Lahn & Caldwell, furniture dealers at Kittanning, Pa., have purchased the undertaking business of the Kittanning Burial Case Company.

Rothert & Sons, instalment carpet and furniture dealers, East Baltimore street, Baltimore, announce that they will retire from business in July.

Daggett & Taylor, Lockport, N. Y., have greatly added to the appearance of their furniture store by putting in a new front and making other improvements.

The furniture workers of Baltimore are agitating the matter of an advance of wages, and are endeavoring to increase the membership of their organization.

The Battle Creek (Mich.) Furniture Company has been awarded the contract to furnish the furniture for the main audience room of the First Baptist Church at Chester, Pa.

The Frank J. Guckert Company, of Harrisburg, Pa., was chartered on the 16th ult. to manufacture interior woodwork and furniture fixtures. The capital stock is $50,000.

O. H. Brown, Spring Lake and Lakewood, N. J., reports that trade this spring in his vicinity has been better than at any time during the same period in the past fourteen years.

Thomas H. Evans, carpet and furniture dealer, Baltimore, has admitted Joel Dunbracco as a partner, and the business will be carried on under the name of Evans & Dunbracco.

Professional safe breakers made an unsuccessful attempt to "crack" the safe in the office of the Marble & Shattuck Chair Company, Bedford, Ohio, early on the morning of the 26th ult.

The Hudson River Furniture Company, Kingston, N. Y., has sold eighty oak bedroom suites, together with the springs, hair mattresses, &c., to the Switzerland Hotel, at Griffin's Corners.

Albin Seidel, dealer in mattresses and bedding at 661 West Baltimore street, Baltimore, made an assignment for the benefit of his creditors May 14, to Simon P. Schott, trustee. The bond was for $5,000. The liabilities are estimated at $3,000.

In Baltimore among the Howard street houses which are enjoying a prosperous run of business may be mentioned the Chesapeake Furniture Company, which has a finely appointed establishment, well stocked with carpets, parlor and chamber suites.

The Buffalo Furniture Manufacturing Company, of Buffalo, N. Y., was incorporated on May 22. The capital stock is put down at $10,000, and the directors are John Fero, William A. Hart, Fannie E. Hart, J. E. Robie and

William K. Knight. The company succeeds the Morgan Furniture Company, of which Mr. Fero was the manager and which recently went into the hands of a receiver.

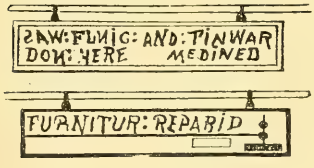
John Wagner, who is the proprietor of two furniture stores in Albany, N. Y., one of which is conducted under the title of the Albany Furniture Company, has opened a branch store opposite the Troy House, on River street, in Troy.

The copartnership heretofore existing under the firm name of L. Lowenthal & Sons, carpets and furniture, Baltimore, has been dissolved by the withdrawal of Jacob Lowenthal. Mrs. Levi Lowenthal and Nathan Lowenthal will continue the business under the old firm name of L. Lowenthal & Sons.

Carrie L. Hurlbert, manufacturer of tables, Canastota, N. Y., has made an assignment to F. J. Stringer. The failure is on account of inability to realize on goods manufactured and the dullness of trade for several months. Claude L. Forbes is attorney in the matter. There are no preferred creditors, and the unsecured liabilities are between $2,000 and $3,000.

David J. Hamburger has been appointed permanent receiver of the Hamburger Furniture Company, Syracuse, N. Y., under a bond of $20,000. The papers have been filed in the County Clerk's office, together with a judgment of $20,484.08, $11,821 of which has been paid. The judgment is in favor of the Salt Springs National Bank.

Eric Larsen, of Perth Amboy, N. J., has a swinging sign in front of his house a reproduction of which is presented herewith. As a conundrum it has excited great attention and will doubtless prove a good advertisement.



The H. B. Graves Home Furnishing House, Rochester, N. Y., recently offered six prizes for the six best descriptions of its store, stock, &c. Seventeen essays were submitted and the six prizes were all secured by residents of Rochester. The prizes consisted of furniture, crockery, draperies, &c., valued altogether at $70, and the affair proved to be an excellent advertising device and will doubtless be imitated.

The Accommodation Furnishing Company, Trenton, N. J., is about to remove to a new store and will have a formal opening about the 15th inst. The company, which is composed of G. H. Poole and G. Hottenstein, is also about to change its title to the Trenton Furniture Company, as the old name suggests too strongly the instalment plan. Mr. Poole says: "While we expect to do some instalment business in our new quarters, we shall make prices to attract cash buyers."

Isaac Benesch & Sons, furniture and carpet dealers, Baltimore, have awarded the contract for the erection of a new store building on North Gay street. The firm now occupies the stores Nos. 549 to 557 North Gay street. The buildings Nos. 549 to 551 will be torn down to make room for the new structure, which will occupy all of the lot, which is 27 feet 10 inches front, with a depth of 116 feet 6 inches. The new building will be four stories and basement, and each story will be connected with the adjoining building by fireproof doors. All the floors, and the basement as well, will be used as salesrooms for the housefurnishing department.

The commissioners of Williams County, Ohio, have commenced suit against the Conant Brothers Furniture Company, of Toledo, to recover judgment in the sum of $9,316.88, alleged overcharge on furniture sold to the commissioners. The petition avers that in 1894 the board of commissioners entered into a contract with the defendant to furnish the furniture for the new court house for the sum of $15,870.88. The petioners allege that the price was excessive and the real value of the goods was $6,564. They further aver that fraud and corrupt measures were used to obtain the contract. Mr. F. E. Conant denies any fraud, and says they took the contract at a fair price and would take more of the same kind if offered.

Toledo, Ohio, has long wanted a department store, and now has one in the establishment of W. L. Milner & Co., which is shown herewith. It is located at the corner of Summit and Jefferson streets, s 80x125 feet in size and five stories high with basement. There are three elevators and all modern appliances for doing business. The carpet department is under the management of J. A. Corcoran, formerly with the Hoyt Dry Goods Company, of Saginaw, Mich., who has the experience and ability to make it a success. George Libius, who manages the furniture department, was for seven years with Stolberg & Parks, is well acquainted with the trade, and is a careful buyer and energetic salesman.



Zimmerman & Hardiman, furniture and carpet dealers, Watertown, N. Y., who have occupied two stores in the Cottage Block for many years, are making preparations to take possession of their new quarters in the Hardiman Block, on the opposite side of the street, on the site of the old Kirby House. When the change is made Zimmerman & Hardiman will be found in a five story building, modern in every particular, with elevator and all conveniences. Their store will have a frontage of 40 feet and a depth of 100 feet. It will be the largest furniture and carpet store in Northern New York, and the concern will have for the display and sale of its goods and the transaction of its business 25,000 square feet of floor room. A removal sale is now being advertised, and will continue for some time.

The establishment of Oliver McClintock & Co., Pittsburg, Pa., is to a stranger something like the mirror maze shows seen in recent years. One doesn't know how to get out after going in. The entrance at 33 Fifth avenue is only 30 feet wide, but in a circuit of the establishment one goes over several thousand square feet of floor space, various buildings and numbers of floors. A gallery extends around the street floor, and a broad staircase leads to the upper regions. There is a floor in the interior, 50x125 feet, devoted to parlor furniture alone, and the Tapestries and Body Brussels carpets occupy a similar sized floor. There is a separate room for Axminsters, Wiltons and the finest Brussels carpets, while the rug and upholstery departments

have each a separate room. The store has a depth of 250 feet. An extensive cut order department, in charge of J. B. Patterson, is a feature of the establishment, and carpets are made up quickly on an electric sewing machine. The firm of Oliver McClintock & Co. is composed of W. L., Oliver, Thomas and Frank McClintock.

Ambrose S. Hurlbutt, Sr., of New York, has purchased the property 403 North Charles street, Baltimore. The lot is 26x130 feet, and on it stands a four story brick dwelling. The purchase price was about $17,500. Plans are being prepared to remodel the building by putting in a glass front and arranging the floors for commercial purposes. In about two months, when the improvements are expected to be completed, the store will be occupied by Hurlbutt & Hurlbutt, dealers in cabinet hardware and upholstery goods. The members of the new firm are Frederick W. and Ambrose S. Hurlbutt, Jr., sons of the purchaser of the property. They are now members of the firm of Mohler & Hurlbutt, 14 North Charles street, which will be dissolved.

New Stores.—R. V. Stackus, Cato, N. Y.; Norris & Donelson, James Creek, Pa.; Milton K. Kirk (upholsterer), Norristown, Pa.; Sylvester Trustle, Mifflintown, Pa.; B. Frank Wainright & Co., Asbury Park, N. J.; E. H. Bartlett, Brookville, Pa.; Charles King, Rushford, N. Y.; Frary Brothers, Burbank, Ohio; M. A. Brintlinger & Co., Plain City, Ohio; C. S. Marriott, Bellecenter, Ohio; Wm. H. Fondersmith, Columbus, Ohio; J. B. Nicholas, Jr., & Brother, Portsmouth, Ohio; John Hunsell, Hagerstown, Md.; Peter F. Lanigan, Niagara Falls, N. Y.; Thos. E. Mullane, Camden, N. J.; F. P. Lyon (Theodore Lyon, manager), 112 South Pearl street, Albany, N. Y.; O. M. Snyder & Co., Altoona, Pa.; Joel Gutman & Co., dry goods dealers, Baltimore, will open a furniture department; Stanwood Brothers, Island Heights, N. J.; A. B. Rice, Hamilton, N. Y.; Nooreamer & Johnston, Columbus, Ohio; J. E. Dickinson, Lancaster, Pa.

BINGHAMTON, N. Y.

The Stickley & Brandt Chair Company has had a good trade and continues to enjoy the patronage of both old and new customers.

The Binghamton Chair Company is rejoicing in an exceedingly heavy trade in porch chairs, settees and summer goods and has been compelled to hustle hard to keep up with orders.

The Star Chair Company as usual is in the line of good business and is turning out some very handsome styles. The factory is being run on full time and there are no complaints from customers, in fact duplicate orders are the usual thing with the "Star" people.

Wilkinson & Eastwood report a good trade on all kinds of fancy chairs, and are busily engaged in getting out new patterns to show at the New York Exposition. Business has kept up well with this firm in the East as well as North and West and the orders received show that the trade appreciate the goods offered.

HERKIMER, N. Y.

The Standard Furniture Company continues to turn out desks to the full capacity of the plant, and has recently increased the facilities of the factory by adding one of the Nichols lumber dryers, which will be the means of greatly facilitating the progress of drying the lumber. Orders are coming in to the company from all parts of the world with refreshing regularity.

The Horrocks Desk Company has been continually busy, and in fact has been compelled to run overtime at intervals the past spring. The well equipped plant is now being urged to its full capacity and is getting all the trade it can handle.

The Herkimer Manufacturing Company, under the management of President M. A. Deimel, has kept busy all through the depressed period, and still continues to do so. Besides the usual line of manufacture, the company supplies several firms with excelsior, and a dull week is seldom known. President Deimel, accompanied by his family, left for Europe on June 6, and will be absent for about three months.

AN ENTERPRISING WARREN FIRM.

Trade with Warren Table Works holds out remarkably well, as the number of unfilled orders on their order book at this writing testifies. This perhaps is partly due to their hustling qualities, but more to the increasing popularity of their Homer Roll Top Extension Table, which has proved a big success. It is not only the orders they are getting that makes them smile, but this is aided by the large number of encouraging letters received from their customers, of which the following is a sample:

W. H. Daniels & Co.,
Furniture, Wall Paper and Picture Frames,
Greeley, Col., May 25, 1895.

Warren Table Works, Warren, Pa:

Gentlemen—We take pleasure in inclosing you our draft for the value of $—— in full settlement of your invoice of March 19, for the most satisfactory table we have ever had the pleasure to sell. Our customer for this table was a prosperous farmer residing near Greeley. No doubt exists in our minds as to the fine quality of your work, finish and general design of stock. Your table will sell here readily, we can assure you, and as soon as fall trade opens up we will duplicate the previous order. Kindly accept our best wishes, and believe us, very respectfully,

(Signed) W. H. Daniels & Co.

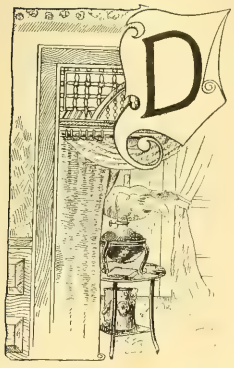
In another column will be found the Warren Works' advertisement, with a cut of their No. 225 Extension Table, showing table partly open. They will show their line of extension and parlor tables in July at Jamestown, N. Y., and at Grand Rapids, also at the warerooms of J. W. Chesebro & Co., 94, 96 & 98 Mott street, New York city.

PLENTY OF STOCK LEFT.

The report telegraphed the daily press from Rockford conveyed the impression that the plant of the Forest City Furniture Company was almost entirely destroyed. The cut published in another column shows that there is still a good deal of a factory left, and especially emphasizes the fact that the finishing department, shown on the left, and one of the warehouses connected with it are all right. The company has therefore a large stock of goods on hand and can fill orders for almost anything in its line. Meanwhile no grass is growing beneath the feet of the army of men that are at work rebuilding.

The latest thing out in the furniture line is the Trilby footrest. That's about the kind of a rest the public are yearning for just now.—Yonkers Statesman.

SOUTHERN SCINTILLATIONS.



DEATH has removed Henry Freund, who was the assignee in the affairs of F. Alexander, Houston, Texas.

George A. Endley succeeds George A. Endley & Co. in the furniture and carpet business at Chase City, Va.

A meeting of the Board of Directors of the Parkersburg Chair Company was held May 7, and the following officers elected: President, B. D. Spilman; Vice President, W. H. Wolfe; General Manager, Secretary and Treasurer, P. D. Neal; Superintendent, W. E. Curry. The company purchased of P. D. Neal the plant of the old Parkersburg Chair and Furniture Company, Mr. Neal having recently bought it at judicial sale.

Huntington, W. Va., is to have a furniture factory.

King & Chenault, Gallatin, Tenn., have dissolved partnership.

J. Percy Fleischel has succeeded the Tyler Installment Company, Tyler, Tex.

The Phillips Furniture Company, Birmingham, Ala., is reported to have sold out.

C. T. Benbow, 2425 Market street, Galveston, Texas, has sold out to E. Dulitz.

M. W. Brown has purchased machinery for manufacturing furniture at Athens, Ga.

The Lexington Furniture Company is a new manufacturing concern at Lexington, N. C.

T. J. Turner & Co., New Berne, N. C., are succeeded by the Turner Furniture and Hardware Company.

Turner & Rightor, Helena, Ark., have dissolved partnership and are succeeded by Haskell & Rightor.

The Atlanta (Ga.) Excelsior Works is erecting a building and is about to commence the manufacture of iron bedsteads.

Wyatt, McDade & Walker, furniture dealers at Meridian, Miss., have dissolved partnership and are succeeded by McDade & Walker.

Charles d'Aquin is placing the machinery in his new furniture and sash factory, St. Martinsville, La., and will soon be ready for operations. He will make a specialty of cheap furniture.

The new Hotel Geneva, Jacksonville, Fla., was completed and opened Jan 8, 1895. It was furnished throughout with handsome oak suites, hair mattresses and carpets by the Cleaveland Furniture Company, of the same city. The house is owned by W. W. Cleaveland, secretary and treasurer of the company, and he has spent a great deal of money in erecting it, and it comes the nearest to being fireproof of any in the city. It is built of solid brick, stone and iron, and lighted by electricity. It is fast becoming one of the most popular hotels for the "Knights of the Grip," especially those representing the furniture, carpet and crockery trades and kindred branches. The Geneva is run by Stanley Friend, an experienced hotel man.

The matter of the establishment of a chair factory at Corsicana, Tex., is in the hands of the board of directors of the Commercial Club, and it is progressing favorably. The major portion of the capital will be furnished by outside parties, who will remove a factory plant of modern machinery to that city.

W. B. Newkirk, Charles Brown and J. S. Collins, of Brunswick, Ga., have formed a copartnership and will go into the furniture business at Tampa, Fla. Mr. Newkirk, who is an experienced furniture man, has resigned his position with C. McGarvey, and has gone to Tampa to make arrangements for opening.

J. Cundell, for many years connected with the Cundell Manufacturing Company, and later connected with the Rome Manufacturing Company, has leased the plant formerly operated by the May Mantel Company, Atlanta, Ga., and will at once convert the same into a first-class planing mill and cabinet working establishment. R. R. Hairston, formerly manager of the May Mantel Company, will act as superintendent.

W. W. Cleaveland, of the Cleaveland Furniture Company, Jacksonville, Fla., who is chairman of the manufacturing committee of a business men's association of that city, writes to The Review to say that the furniture men of Jacksonville are anxious for a first-class spring bed and mattress factory to be established there, and adds: "We can get a low rate on freight, having direct communication by sailing and steam vessels from the East to bring raw material. We feel that a small factory would be profitable. The furniture trade of Jacksonville is willing to contract with reliable parties to buy 2,500 springs and 3,000 mattresses during a year. We feel that a factory with a capacity of 10,000 springs, cots and mattresses a year would dispose of all of its products throughout southwestern Georgia and Florida, as lumber and labor are in abundance and cheap. We invite correspondence with only reliable parties."

NEWS GATHERINGS.

It will not need the gift of second sight for the well posted manufacturer and traveling man to arrive at the conclusion that the extracts "From a Drummer's Note Book," signed "S. H. B.," in this edition of The Review emanate from the pen of our old friend Simon H. Bodenheim, the well known representative for the Artistic Bronze Company, cabinet hardware; Talbot & Mason and Henry T. Mason, glues, &c.; Amberine Varnish Works, Standard Caster and Wheel Company and the Adams & Elting Company, wood finishing supplies. He also carries furniture designs by the best designers both in the United States and Europe.

Mr. Bodenheim has the thanks of The Review for his kindly "notes," which we hope he will repeat as often as possible. In his letter inclosing them he says: "If all the boys were to write as they go over their trips you would get more stuff than you want."

We shall be pleased to receive news items from "the boys" at any and all times. They cannot send us too much of live news such as is sent us by the genial "Sim."

Canada is to have an International Exposition, the first in its history. The exhibition will be held at Montreal, beginning in May, 1896, and continuing about five months.

OBITUARY NOTES.

Theodore H. Harman, of the firm of J. & J. N. Harman, Wilmington, Del., died last month at the age of twenty-seven years.

Lucius E. Page, a lifelong resident of Trumansburg, N. Y., and who at one time operated a chair factory there, died on the 19th ult.

Samuel Gorham, for many years a furniture dealer and undertaker at Norwalk, Conn., died last month in the Middletown Insane Asylum.

Jacob J. Murschel, who until a short time ago was engaged in the furniture business in Sandusky, Ohio, died at his residence on Kelley's Island, near that city, on the 10th ult., of cancer of the stomach, aged thirty-one years.

Charles Lyman Hoyt died at his home in Stamford, Conn., May 14. He was forty-six years old and was one of the leading business men of the town, being the senior member of the firm of Lyman Hoyt's Son & Co., dealers in furniture.

Under date of June 1 the Chamberlain Furniture and Mantel Company, New Haven, Conn., sends us the following: "We regret to inform you that our secretary, James H. P. Chamberlain, died at his late residence in this city, May 31, after an illness of twelve days."

George F. Barth, senior member of the firm of Barth Brothers, Louisville, Ky., died last month of apoplexy. He was the son of the late George F. Barth, Sr., and was the oldest of the three brothers, all of whom are interested in the furniture business. He was thirty-four years of age.

Charles Hinman, secretary and treasurer of the Northwestern Traveling Men's Association, died in Chicago last month. Mr. Hinman was born in Mount Morris, N. Y., fifty-two years ago. He served in the war, and went to Chicago in 1871. He was one of the organizers of the Northwestern Traveling Men's Association and was its secretary for eight years.

William S. Coggeshall, a wealthy resident of Nyack, died suddenly of heart disease on the 26th ult. He was in his seventy-sixth year. For years he was connected with the furniture firm of Warren Ward & Co., New York, but five years ago, being the last surviving member of the firm, he closed up the business and had since lived a life of retirement and luxury in Nyack. His widow and one daughter survive him.

E. H. Norton, who was an old resident of Chicago, and who until 1893 was engaged in the wholesale business there, when, on account of ill health, he was compelled to retire and take a position on the road, died on the 1st inst., of heart disease superinduced by kidney trouble. George G. Meade Post, of which the decedent was a member, attended the funeral, which occurred on the 4th, in a body, and at the grave the post chaplain read the G. A. R. burial service.

Conrad Vogel died May 11 at his home in New York, in the seventy-ninth year of his age, of a complication of diseases. He was a member of the old firm of C. & F. Vogel, and retired from active work and the firm in January, 1884. He was one of the oldest cabinet makers in this city, and was the originator of the above named firm. At one time C. and F. Vogel were the partners of Frank Rhoner, constituting the firm of Frank Rhoner & Co. In 1875 C. and F. Vogel withdrew and started for themselves in the manufacture of furniture. When Mr. Vogel retired in 1884 Mr. McCarthy entered the firm, changing the name to F. Vogel & Co. His partner died about five years ago. Mr. Vogel built the old Crystal Palace on Forty-second street, where Bryant Park is to-day, which existed about forty years ago. He leaves four sons, Henry, George, Fritz and Conrad, who are all engaged in the furniture business. In the house where he died he had lived for over fifty years. The funeral took place on the 14th, the interment being in Lutheran Cemetery.

E. Knoph, of the Charles M. Plum & Co. Upholstery Company, of San Francisco, died on May 7. Mr. Knoph had been for a long time at the head of the upholstery department and was well known in this market. He began with the house about twenty years ago, and when it was incorporated in 1887 he became a member of the firm. He had been an invalid for a long time, suffering from nervous dyspepsia and stomach trouble, which finally ended his life at the age of about forty. He leaves a widow, who is a daughter of Charles M. Plum, the head of the firm.

William H. Scott, senior member of the firm of Walter H. Scott & Co., furniture dealers, Newark, Ohio, is dead. Two months since Mr. Scott apparently recovered from a severe sickness, and up to the 31st ult. was able to be about. Soon after dinner he complained of a pain in the head, this being followed by a series of convulsions which ended in death about 3 o'clock. The decedent was one of the wealthiest and most prominent men of Newark. He was born and brought up there and for many years had been identified with the business interests of the city. He was sixty-four years old.



A court has ordered Assignee Rink to place at interest the $7,000 now in his hands as assets of the Franklin Furniture Company, as it may be a year before the pending appeal in the case is heard.

In the suit of the Robert Mitchell Furniture Company, of Cincinnati, against R. Monarch, the wealthy Owensboro, Ky., distiller, for a balance of $310, the court decided that the defendant not only did not owe the money, but was entitled to a counter verdict for $1,525. Judge Toney, in giving the decision, said: The court is of the opinion that no one can read the evidence without being impressed with the belief that there has been a gross failure to carry out the contract. "The plaintiff," Judge Toney said, "put incompetent workmen on this very artistic and expensive job; the evidence shows that the varnished woodwork cracked, that the paneling warped and split and became unglued; that the mantels sprung," and so on, the description covering a page or so. The judge holds that the defendant, Monarch, is entitled to $1,525 by way of damages on the counter claim. The account is itemized, and in its way the opinion is a treatise on the interior of houses.

Morley is a name to conjure by. E. J. elsewhere publishes the list of his lines for the fall. His salesroom is a big Exposition by itself, and it is open all the year round. A dealer can buy his complete stock at the Grand Rapids warerooms, and even then have several makes of the same article.

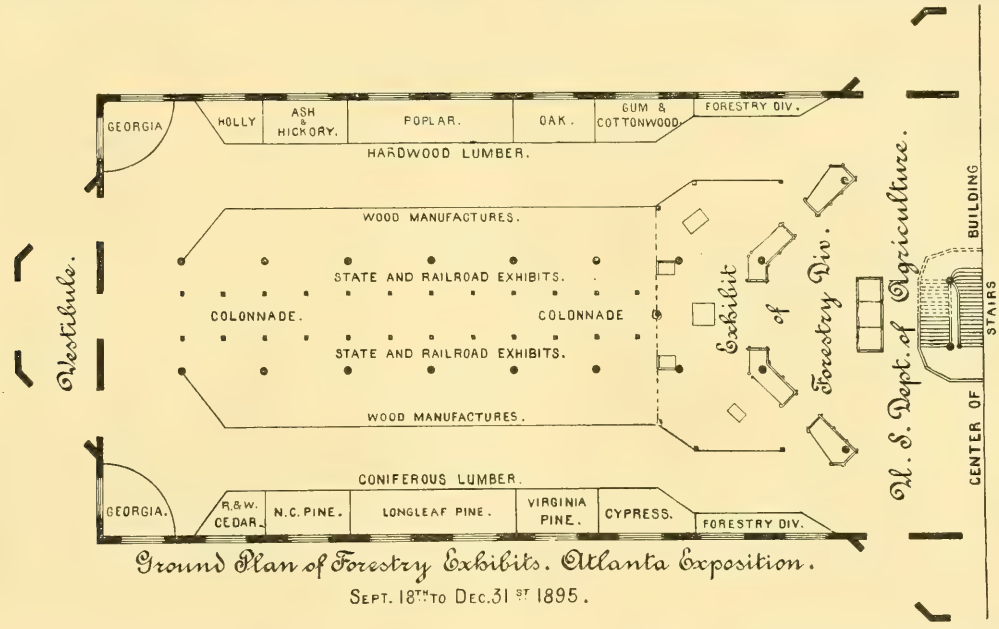
FORESTRY EXHIBITS AT THE ATLANTA EXPOSITION.

The forestry exhibits at the Atlanta Exposition will be placed in a separate structure known as the Minerals and Forestry Building, which is 80x320 feet, attractively finished inside and outside with bark and minerals and timbers in natural condition.

Not only is the building most favorably located alongside the "Midway Plaisance" (the Terraces), but a specially attractive feature will be a roof garden, to which access is gained through a central clear story or tower by means of a stairway with spacious balconies, from which attractive views of the entire interior may be had. On either side the exhibits of the United States Division of Forestry and of the United States Geological Survey will fill the dome space and spread into the wings, one of which is devoted to the Department of Minerals and Mining and the other to dots on the plan) will be the exhibits of States, railroad companies and "Southern shipping ports," which latter promise to become a unique feature of the Exposition.

The sides of the building will be occupied by collective lumber exhibits, showing the process of manufacture and quality of material in each of the mercantile species. The windows will be utilized for individual advertising of the mills by means of transparencies giving views of their establishments. On the inner side of the broad (14 feet) side aisles the manufactures of wood will be displayed. In these the aim will be to show as far as possible the gradual process of change from the raw material into the manufactured article.

The space being limited, it will not be possible to install many and extensive commercial displays, if a tolerably complete illustration of the diversified application of



Ground Plan of Forestry Exhibits. Atlanta Exposition.

Sept. 18th to Dec. 31st 1895.

the Department of Forestry. The latter is designed to give a comprehensive view not only of the forest resources of the South, but also of their exploitation, the lumber business, and the utilization of woods and other forest products, from the raw material to the manufactured article.

The floor space has been systematically divided, with liberal provision for aisles, as shown in the plan herewith, insuring comfort of visitors and advantageous display of exhibits.

The exhibit of the United States Division of Forestry will be the central feature of this building and will be made even more instructive and interesting than the display at the World's Fair. A colonnade of twenty-four polished pillars (the small dots on the plan), made of the principal Southern timber trees, will form the central aisle of the building. These pillars, made of selected boards and then turned, are designed to show the wonderful beauty of grain of the Southern woods. On either side of this aisle and between the tree trunks supporting the roof (the larger wood in the arts is to be given. The management has, therefore, decided to invite the co-operation of prominent manufacturers and dealers in forming collective exhibits, the installation of which will be superintended by the management free of charge. Each article will be labeled with the business card of the firm furnishing it, and in this way the desirable advertising will also be secured.

The co-operation of all interested in the development of the forest resources of the South and of manufacturers desiring to establish or extend the market for their wares is invited to contribute toward completing this exhibit.

For commercial displays the charge for floor space will be $1 per square foot.

For detailed information regarding window transparencies and material for the collective exhibit, shipping instructions, &c., apply to B. E. Fernow, Chief of the Division of Forestry, Department of Agriculture, Washington, D. C.

The original boy cot.—Cain's little crib.

HOW THEY DO IT.

Some time ago in presenting our readers with samples of advertising done by retail dealers all over the country we stated that, as a rule, the men engaged in the trade were bad advertisers. In giving now a large number of announcements published by carpet and furniture men we are happy to be able to call attention to the marked improvement in the style, originality and effectiveness of these business bringers.

The importance of the subject is apparent to every man who appreciates the tremendous competition in modern trade. When Bloomingdale Brothers make a single contract with one newspaper for $70,000 worth of space to be used during '95 they do not hesitate to expend large sums to see that the investment, as well as the money given to other mediums, is not wasted, and they use the best art of the "ad. smith" and the engraver in securing results. One firm in New York pays its advertising manager $12,000 a year salary and there is no doubt that it is getting its money back many fold.

Thus far J. H. Little & Co. and J. & J. Dobson are regarded by professionals as the most original advertisers in the business, although the Baumanns are probably the most extensive users of the daily papers.

In addition to the announcements of the regular trade we quote a number of specimen "ads." from Printers' Ink, which is known as the Little Schoolmaster, and is a text book with the great advertisers of the whole country. He will be a dull merchant who cannot find in these three crowded pages some suggestion which will coin dollars for his till.

FROM A DRUMMER'S NOTE BOOK.

J. C. Probst & Sons are making a new line of cheap suits.

The old chair plant at Parkersburgh, W. Va., will start up again shortly.

The Burkhardt Furniture Company, Dayton, Ohio, is busy on its line of tables.

The Roy Furniture Company, Charleston, W. Va., is very busy on cheap suites.

Cron, Kills & Co., Piqua, will show their line of wardrobes at the New York Exposition.

Marietta Chair Company, Marietta, Ohio, reports trade good, and is making a new line of tables.

John Stengel & Co., Dayton, Ohio, have several new patterns in oak and birch which will be great sellers.

The William M. Taylor Mantel and Grate Company, Columbus, Ohio, makes a fine line of mantels for the trade.

Bentley & Gerwig, Parkersburgh, W. Va., are busy making a new line of sideboards, chiffoniers, wardrobes and suites.

The L. C. & W. L. Cron Company is busy getting up its line for the New York Exposition and the Cincinnati Exposition.

Mr. Steve Englehart is managing the German Furniture Company, Middleport, Ohio, and showed me a beautiful line of new goods for fall at a very low price.

The Gallipolis Furniture Company, Gallipolis, Ohio, is also making up a new line of suites and chiffoniers. The factory is kept very busy with orders Mr. Kerns took while East.

The Fuller & Hutsinpiller Company, Gallipolis, Ohio, is running its plant fourteen hours and it is quite a sight to see the factory lit up till 9 o'clock at night. It will add for fall a beautiful mahogany dressing table. It now makes a line of suites and sideboards.

The Tiedeman Furniture Company, at Defiance, Ohio, is managed by Mr. Caswell, formerly of Pearce & Caswell, Steubenville, Ohio.

The Barlow & Kent Company, Urbana, Ohio, will show an entire new line at the New York Exposition. Mr. Barlow will stay at the Exposition all the time.

The Columbus Cabinet Company is again running under the management of Charles Nichols, who was formerly connected with the Nichols Furniture Company, Portsmouth, Ohio.

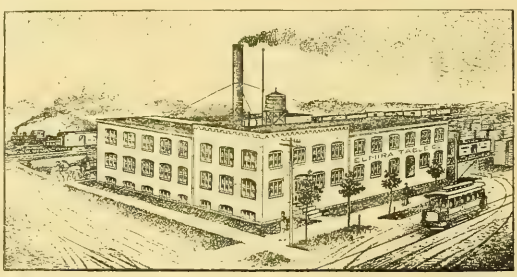
The Tipp Furniture Company, Tippecanoe City, Ohio, reports trade very good. Mr. Carver will go to Grand Rapids June 11, to see if they can't get some way to make a little money out of furniture.

The Arbenz Furniture Company, Chillicothe, Ohio, is busy and will have a new line out for fall. Mr. Arbenz also is kept busy trying to work up something that will better the condition of furniture manufacturers, and will spring his idea at Chicago at the convention.

The Standard Folding Bed Company, West Charleston, W. Va., which recently moved from Point Pleasant, W. Va., is in good order with a well equipped plant and will add to its folding bed line a few chiffoniers and sideboards. The concern is managed by Mr. Joe Roche, who was formerly at Grand Rapids. S. H. B.

BUSINESS IS GOOD.

Few table factories have been so busy the past year as the large plant operated by the Elmira (N. Y.) Table Company. Although the company has been compelled to run overtime this spring in order to keep pace with its orders its managers are constantly improving its facilities for doing business, and have lately purchased from the Moore Carving Machine Company, of Minneapolis, a new



ELMIRA TABLE COMPANY'S FACTORY.

carving machine, and also a rubbing machine, as well as established a thorough electric lighting system through the entire factory. They have also received many flattering orders from Europe recently, and it appears that the grade of tables which they turn out is as much appreciated abroad as at home. The company will show its goods both at New York and Grand Rapids at the approaching Expositions.

HINTS FROM NOARZARQUE.

Among high novelties lately patented in England is a bedstead fitted with a movable rest at the head end, which can be raised or lowered.

Another is a net of silk cord, wire, strip of canvas, &c., fixed by sliding rings to the side and end rails of a bed or cot to prevent a child from rolling out.

Still another is a triple mirror.

An india rubber bag, which can be inflated for use as a mattress or chair seat, has also been registered.

IN OLDEN TIMES

people used little or no furniture; they did not feel the lack of it, because they did not know how to use it.

IN LATER DAYS

only the rich could afford those luxuries, and the people used their own makeshifts, hammering it into the shape of furniture. But

IN THESE DAYS

the development of the artistic and the love of the beautiful create a necessity for furniture of pretty designs and reasonable prices. Here is just where we come in with our well selected stock of

CLEANLINESS
NEXT TO
GODLINESS

We should be next to heaven, but we are still at 223 W. Fourth street. Our prices, however, are next to nothing.

True Economy

lies in buying good things. Good things need not be high priced. There's a certain hard wall of facts and figures, however, that stands between possibility and prodigal promises. There are certain prices below which no good, honest furniture can be bought. Those prices are ours. If you pay less you get less. No use dodging a fact.

DOWNY



BEDS on which to woo the Drowsy God are true delights. Nothing is more conducive to Healthy slumber than well made beds. My Mattress Factory is in charge of an expert, who knows how to make and overhaul a mattress.

All kinds of Furniture Repairing and Upholstering. Chairs Bottomed. All work and prices guaranteed satisfactory. Your patronage solicited.

WE GIVE YOU CREDIT

for knowing good things when you see them. You cannot afford to miss seeing

CHOICE UPHOLSTERY FABRICS

The beautiful new goods we are showing for draperies and hanging seem to excite universal admiration. The variety was never so great nor prices so low before. We are very busy in all upholstery branches, particularly in making up draperies and re-covering furniture. The new designs in Lace Curtains are royally handsome. If you intend purchasing anything of the kind, do not fail to look through our stock. Whatever you find to please you will be right in price and superior in quality. WILLIAM BERRI'S SONS, Leading Carpet House in Brooklyn, 522 to 528 Fulton street.

TRADE MARK

Estd 1807

COWPERTHWAIT'S "RELIABLE" CARPETS

There's a refining influence about a well-furnished home. You owe it to your children to make home comfortable and cheerful. Don't say "haven't enough money." You don't need money. Buy from us and pay us as you can, a little at a time. You can do that, can't you? Come and see us about it.

By the way, there is nothing that helps the appearance of a room so much as a good carpet. We think that we have the best and largest line of carpets in New York. We know that we sell good carpets for less money than anybody else in this country, because our own stock was purchased at a time when values were at the bottom. "Free Wool" made it possible. Come and pick out the pattern you like best. Do not worry about quality. We will take care of that part of it.

COWPERTHWAIT & CO.,
104, 106 and 108 West 14th St.,
NEAR 6TH AVE.
BROOKLYN STORES:
FLATBUSH AVE., NEAR FULTON ST.



A SIGN POST,

Complaining of ingratitude on the part of the many whom it had assisted on their travels, was reproved by a milestone, who remarked, "'Tis true they never return to thank you, but how happy all the good you've done them should make you feel." Brooklyn can boast of many bright and attractive homes fitted out with our

Use the best paper first and take enough space to make the ad effective; use all you profitably can in that paper before you consider any other. I would rather have one good ad than two poor ones. Two short poles are not as good as one long one when you're after persimmons.—Charles Austin Bates.

This is advice from an advertising expert. It is good advice to follow. The only difficulty is to select the best paper. In New London, however, this is easy. The best paper is the one which prints the most news, presents the best appearance, and has the largest number of readers. THE DAY is the only New London paper that fills these requisites, and fills them so well that there can be no mistake. Advertisers, who advertise for business, are invited to make comparisons.

FLINT'S FINE FURNITURE

If this doesn't mean BEST, what does?

WHEN MAKING. No piece is allowed to leave our factories with an imperfection in wood or work. We've a reputation at stake.

WHEN SHOWING. Harmonious colors and styles are brought together. Artistic combinations are everywhere. An immense floor for each department. No crowding. Lots of light. Cosy corners to rest in.

WHEN SELLING. One price to all—the price marked on the piece—THE MANUFACTURER'S PRICE.

BUY OF THE MAKER.

GEO. C. FLINT CO.,
43, 45 and 47 West 23d St.,
NEAR BROADWAY.

NO WASTE

of money when you buy Carpets from us. You save the middleman's profit.



of Carpet is in a solid color VELVET. For elegance and wear there is no superior.

J. & J. DOBSON,
2 East 14th St.

SPECIMEN RETAIL ADVERTISEMENTS.



A GAS JET —jealous of a pretty little candle's light —cajoled her into believing she could do much better if she only tried. Whereupon the foolish taper put forth a supreme effort and very shortly expired with a dismal splutter.

Don't let any one tell you where the best and cheapest

FURNITURE and CARPETS

can be secured. There may be something in it for them—a commission, perhaps. We have been before the public for years. Reputation second to none. Respectfully,

Wm. Berri's Sons.

Body Brussels Carpets

We shall offer to-morrow a Large Attractive Line of high cost, very best grade, Hartford, Bigelow and Lowell Body Brussels Carpets, name woven in the back of the goods at

94 CENTS A YARD,

Former Price $1.35.

These goods are excellent in design and in prevailing popular colorings. The superior wearing qualities of the fabric is well known. At the price quoted the purchaser secures an exceptional return for the money.

An inspection solicited whether purchases are made or not.

Wm. Berri's Sons,

Leading Carpet House in Brooklyn,

522-528 FULTON STREET.

WILLIAM BERRI



The Door Knob and Key

had been friends —until disputing one day as to which was of greater importance, they fell out and opposed one another ever since. One lets you in—the other keeps you out. Do you want harmony in your

Furniture and Carpets

Pleasing to your friends, satisfactory to yourself. If so, visit US.

Murray, Conway & Co.,

538 & 540 FULTON ST.,

NEAR FLATBUSH AVE.,

BROOKLYN, N. Y.

Bargains in

Carpets,

Best Body Brussels,

85 cts.

Moquette and Axminsters,

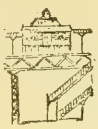
$1.00

New Styles,

Standard quality.

Lord & Taylor,

Broadway & 20th St., N. Y.



FROM AN ELEVATED STATION

In the Retail Business community we are enabled not only to command the attention, but secure the patronage of every thrifty and experienced buyer of fine

FURNITURE and CARPETS.

By a continuous display of fine goods at exceptionally low figures we have won the title of "Bargain Kings" by our own efforts to excel. The sceptre of "Low prices" still is ours to wield on your behalf—Our Crown "Success."

What Constitutes A Really Great Furniture Store?

Not the output of one or half a dozen makers; not the product of one State or country even; but the intelligent, judicious selection from every available source, domestic and foreign, of everything in Furniture calculated to meet the requirements both of refined taste and true economy.

Such a Store is "Horner's"

—long established and quoted throughout New York city and vicinity as the Standard for all that is best and most desirable in Furniture for mansion, flat or cottage.

See for yourself our eight great floors full.

See for yourself our prices and goods together. They tell the story.

R. J. HORNER & CO.,

Furniture Makers and Importers,

61, 63, 65 West 23d Street

Adjoining Eden Musee.

W. & J. Sloane

Carpetings.

For ARTISTIC furnishing at MODERATE COST, we are showing a large and elegant stock of

Moquettes,

Gobelins,

and **Savonneries,**

in new patterns, made expressly for this season, and in such variety that suitable selections can be made for the COMPLETE FURNISHING of a house.

BROADWAY,

18TH AND 19TH STS.

Bigger

Better than ever

Brighter

UPHOLSTERY DEPT.



EXCLUSIVE DESIGNS

—IN—

PORTIERES AND SILK CURTAINS.

IN THE HURRY and bustle of business, people have to trust each other.

Little details go unwatched—you take somebody's word for them.

The jobber in furniture takes the maker's word, the retailer relies on the jobber, the "consumer" depends on the retailer.

There are three chances for error—intentional error, may be; may be unintentional Equally irritating—equally costly either way

The really responsible party, the maker, is three degrees removed and hard to get at.

If you care for safety and certainty in furniture you will come to this store.

We hold ourselves individually responsible for every stick we sell, and we guarantee every splinter of wood, every hair of stuffing and every thread of upholstery.

O'NEILL'S,

6th Ave., 20th to 21st St.



HANDSOME LACE CURTAINS.

Lace Curtains, to be beautiful in design, are not necessarily costly in price. Some of the choicest and most attractive Fall styles are so because of their simplicity in treatment by the designer. Of late years Lace Curtains have become so moderate in price that people of even moderate means are able to replace them frequently. Now is the time to select Curtains. They can be hung when needed. Look at our particularly choice assortment. WILLIAM BERRI'S SONS, Leading Carpet House in Brooklyn, 522 to 528 Fulton Street.



What has been the effect of the new tariff on the prices of Carpets?

Simply this: On Moquettes and Velvets, a reduction of 10c. a yard; on Brussels and Ingrains, a reduction of 5c. a yard.

These Are the True Facts!

In anticipation of the passage of the tariff bill we reduced Carpets from 10c. to 20c. a yard. In this we were too premature, as under the new schedule 5c. to 10c. a yard would have been sufficient.

We cut off too much, and we cannot now change our prices.

WE OFFER 1.50 CARPETS FOR 1.25
1.25 CARPETS FOR 1.03
1.00 CARPETS FOR 85c.
80c. CARPETS FOR 65c.
50c. CARPETS FOR 40c.

All the patterns are choice and you get the benefit of our error in marking down too soon.

WE WON'T MIND THAT, THOUGH, IF IT WILL SWELL OUR SALES BY INCREASED TRADE.

Cash or Credit.

Our booklets free by mail. Send postal for them. Tell of our terms, &c.

J. H. LITTLE & CO.

3 AND 5 WEST 14TH ST.

MANY YEARS AGO

The people of Arizona lived in caves of logs, mud and slept upon the ground. In those days there were no furniture stores.

To supply the demands of these present times we are selling solid oak

SPECIMEN RETAIL ADVERTISEMENTS.

"If you have them from us, they're right."

IS THIS PLAIN ENOUGH?

If you buy anything here and it isn't exactly what it should be—if you're not satisfied, tell us. We'll send for it and refund the full purchase price. If you find you could have bought the same thing any place else, at the same time, for less money, come in and we'll give you a rebate equal to the difference. If that doesn't make you absolutely safe we don't know what will.

W. H. HOEKE,
Furniture, Carpets, Draperies,
C. r. Fa. Ave. and 8th St.

Is Marriage A Failure?

Less need to ask if more people would consider how much solid comfort and contentment is afforded by an attractive piece of furniture. For instance, our

Sideboard at $22

in quartered oak, cherry or mahogany, modest but *real* carvings, an oval plate glass at back, brass claw castors. Joining work is all mortised or dovetailed, and the varnish work, though not equal to that on pianos for example, is honest and durable We like to show this sideboard.

Goode, Woode & Company.

Knew a Good Thing

It was one of those extraordinary good bargains in furniture that a lady told her husband about. Of course he grumbled about the hard times, but . . . . . .

When He Saw It

and the hundreds of other genuine bargains in Parlor Suites, Sideboards, Secretaries, Book Cases, Screens, etc., Mrs. Wifely won the day.

THE DEVIL IS

Only way to do business is to do it right. The

DEVIL

Is not dead in the Furniture business, but we keep him out of our store as much as we can. We have all kinds of Furniture and sell it at Honest Prices.

IS

There anything more we can do than that? The man is

DEAD.

Who never told a lie. But we stick as close to the truth as we can—candid, aren't we?

Well, when you want any Furniture don't for get to see us for low prices and good goods

D. STOLL, Administrator. **E. BURKHARDT'S** 115 Canal Street.

Play The Winner

when you go to the races. Do the same thing here at home. Long headed buyers have the habit of backing Scanlan against the field of competition. They invariably win, for money saved is money gained.

This Week:

A LONG STRING of FISH

is not carried up a side street.

It's just about as important to **LET FOLKS KNOW** you've got something good for them as it is to have it to begin on. Wasn't there something said about burying your talent in a napkin? Having done our duty by securing the goods and calling attention to them, we leave you to do yours by seeing them. For all who visit us we have bargains; for those who don't, sympathy.

We Make A Profit

On all our goods, but we try to make it fairly.

We don't believe in selling one article at cost and putting a big profit on another.
Try us and we will use you fairly, and go out of our way to serve you.
We have a splendid line of——
What can we do for you?

R. D. FARRIS' SON,
SOUTH YARMOUTH

Our Advertising is thrown away

If you doubt it.

If you have confidence in our advertisements they will have accomplished their object, and we shall gain a new customer.

We have just received a lot of

A COMEDY in Five Acts.

Scene—The Store of B. Blank & Co.
Time—Every day.
Tableaux—Grand exhibit of Beautiful, Durable and Serviceable Parlor and Bedroom Furniture, &c.
Act 1—Low Prices.
Act 2—Weekly or Monthly Payments.
Act 3—The People See.
Act 4—The People are Delighted.
Act 5—The People Buy.

Don't Expect Bargains.

We don't have bargains. Just good, honest value, that's all. In buying we consider quality first and price afterward. Quality for quality we give you lower prices than anybody else For example—

BURGLARS ABROAD

You had better, if you are unprovided, secure a kitchen safe.

Burglars will find no difficulty in breaking into it; but you will find it so useful that you will wonder how you ever got along without it. We have just received a large assortment.

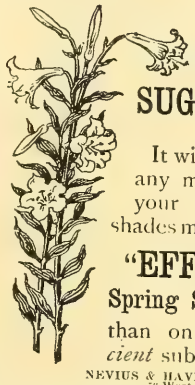
We have a few of that carload of cheap Chamber Sets left; only a few more. The cheapest and best ever brought to this valley.

Did You Ever See the Sea?

Perhaps not, but you can see something you may never see again, that is, the BARGAINS we are offering in ——

Our stock is complete. We keep NO TRASH. We prove what we say, if you deal with us.

THE PEOPLE'S STORE,



A "SPRING" SUGGESTION.

It will not cost you any more to have your new window shades mounted on the

"EFFICIENT" Spring Shade Roller

than on some *inefficient* substitute

NEVIUS & HAVILAND,
56 West Broadway, New York.
Send for circular "P."



A TRIFLE PUT OUT

were we about the Tariff bill, but we shall keep our mills going, even if we have to do business without profit.

Different Kinds of Wood

come from the same tree. Some much lower in value than others. Some with beautiful grain markings that fit it at once for the most elegant of the furniture maker's productions. Some, quality just as good, in durability just as great, but with no marked characteristics to make it valuable. In this store both grades of wood are honestly made and well finished. One will last just as long as the other, but it won't be so pretty and it won't cost as much. Which you will have is merely a matter of taste and money.

THE BURGLAR WHO SHOT THE MAN

from under the bed in New York recently would have failed in his design if the bed had been furnished with the Three-Ply Woven Steel Wire Mattress we are now selling so cheap. This is merely an incidental advantage in their use. Our salesmen are ready and willing to explain the solid, substantial, every-day reasons why you should have one. Consultations free.

SPOT, CASH & CO

Did You Know That?

Of course the cost sale here takes in lots of things beside dress goods—shoes, and clothing, and curtains, and blankets, table linens, underwear, all the carpets, etc. You don't begin to realize the chances offered till you stop to think about it.



THE TRADE IS CRYING

For something to stimulate sales, and achieve immediate results,

THE PLAIN TRUTH TELLS

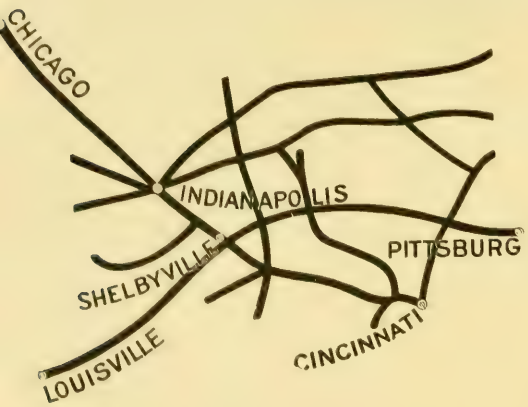
SPECIMEN RETAIL ADVERTISEMENTS.

SHELBYVILLE

The war cry from now on until July with the buyers all over the country will be "On to Shelbyville." This progressive and go-ahead little city will have its semiannual exposition as well as the larger points, and we venture to say will have more buyers in proportion to the number of its factories than any other city on the continent. The reason for all this is that there is a great variety of goods manufactured here, no two factories making a similar line, and all working in harmony. When any buyers are in the vicinity they should certainly stop off and see these lines. If visitors will write to the Shelbyville Furniture Exchange beforehand, stating what time they will arrive, they will be met at the depot with a conveyance and be taken to the factories. No more whole-souled people on earth live anywhere than here, and we say to the buyer, Don't fail to visit them.

The Conrey, Wallar & Deprez Furniture Company, as its advertisement states, is going to create a revelation and a revolution, for it is going to be "in it" this fall with both feet. It has a complete new line of chamber suites and sideboards, low in price and superior in quality. This is the old reliable firm of the West.

Next is the Blanchard Furniture Company, the largest exclusive



manufacturer of hall trees in the world. And why? Because it has the goods, the styles and, the best of all, the prices. It has doubled its capacity, and in future dealers will have no cause for complaint about the shipment of goods, and the company will be well equipped to fill the wants of its great throng of customers.

The attractive advertisement of Stewart & Blakely shows four of their Imperials for the fall of 1895. These are not all of the line by a great deal, for they have seventeen others equally as handsome. With their new quarters and with new machinery they will show to the world that they can make extension tables as good if not better, nicer and cheaper than anybody.

The Hodell Furniture Company shows in its advertisement its great Perfection Combination Folding Bed. The word is well applied, for it is the most perfect combination bed ever gotten out. Particular attention is called to the revolving base. Order one of these beds, put it in your show window, have a boy work it for one week, and it will be the greatest advertisement you have ever had, and it will sell hundreds of them for you.

The Shelbyville Wardrobe Company has two beautiful wardrobes in its "ad." and twenty-one others equally as handsome have just been gotten out. The company has run overtime since the first of the year, because it has the greatest line of wardrobes in the world and has one of the greatest men in the country selling them, viz., E. J. Morley, who will have the entire line on exhibition in Grand Rapids. Do not fail to see it.

The Conrey & Bately Table Company's attractive advertisement is also shown in this issue. As oft repeated, this company is the largest table manufacturing institution in the world. It has recently sent out circulars showing its poetical line originated by the secretary, Mr. H. Whitcomb. One of the pieces of poetry, applying to the celebrated No. 60, and entitled "Like Sixty," is given here:

Of course you'll "like Sixty,"
It is staunch and secure.
So cheap, yet so handsome,
'Twill suit rich or poor.

Your competitor won't like it,
(You're sorry for him)
You can do him "like Sixty"
And be in the swim.

There's none just "like Sixty"—
Value and price are correct—
It will sell for big money,
But you'll not object.

We suggest that your telegram
Read somewhat this way:
"Send me Sixty of Sixty,
And do it to-day." J. F. G.

GLEANINGS IN GOSHEN, IND.

This beautiful little city has five factories which compare with those of any other place. The reputation of Goshen goods is of the best.

The Goshen Folding Bed Company's line of folding beds can't be beat, and it offers in its advertisement a bed that is certainly a wonder for the money. Order one or a dozen to prove all that is claimed for them.

The Latta Lamb Company reports a very satisfactory trade for the past season. It manufactures the best line of easels, fire screens, music cabinets, &c., to be found anywhere, and a great line of goods for holiday trade. Its new catalogue is just out.

The Hawks Furniture Company's line of goods will be shown at Grand Rapids by Fred Hills and E. J. Morley. The samples are shown on Morley's floor, second floor of Blodgett Block. They are all new and make an elegant line of stuff.

The Nash, Knox & Hubbell Company's tables will also be on E. J. Morley's floor in the Blodgett Block. This old concern makes a capital line.

The Goshen Furniture Company will show its great line of extension tables at the Chicago and Cincinnati Expositions. This firm is "in it" all the time. It gives its competitors a half mile start and beats them out every heat. Same as Manager Kolb's mare Dutchess O'Neil will do this summer. Her record is a quarter in $29\frac{1}{2}$.

This city is fortunate in being headquarters for hardwood lumber, the largest firm in the country—the Lesh, Sanders & Egbert Company—is located here. It has 4,000,000 feet in logs, 4,000,000 feet on the sticks, ships 100 carloads and cuts 1,500,000 feet a month. If you ever pass through this city look to your right going West, or left going East, and you will see the greatest lot of logs in the country, and farther down the road you will read a sign: "The home of Unlim, the fastest four year old stallion in the world: 2:04," owned by J. H. Lesh, of this firm. J. F. G.

MARQUETRY COPAL.

Moller & Schumann, Brooklyn, whose advertisement this month calls especial attention to their marquetry copal, are very wideawake in their efforts to anticipate the needs of the trade and are ready with anything as soon as the need arises.

The marquetry copal is specially adapted for embellishing the finest domestic and imported marquetry. It is so pale that it will not discolor nor obscure the delicate tints and fine lines of the work, and is susceptible to a clear, brilliant and lasting polish.

After July 1 days of grace will be abolished in Connecticut. New York and New Hampshire have already done away with them.



K. Dykeman is manufacturing a line of very attractive folding tables and is having good success with them. .

The New England Furniture Company, of course, will have a great line of buyers during July. Don't go by, but stop and buy a carload.

Messrs. W. S. and W. A. Gunn, of the Gunn Folding Bed Company, and also manufacturers of the Gunn caster, will remain abroad until October.

W. H. Rouse will be at the old stand in the Blodgett Block, ground floor, where he will show lots of new lines, along with several of his old ones.

P. J. Klingman is building a roof garden on the top of the Michigan Chair Company's plant, and will entertain buyers during July with a band of music and other necessaries.

The Charlotte Manufacturing Company, represented by Chas. P. Limbert & Co., will build an addition to its factory 40x240, two stories high, which will enable it to largely increase its output.

J. M. Minderhout, the well-known designer of this city, will make his headquarters with the Estey Organ Company, of Brattleboro, Vt., for about three or four weeks, getting out several new designs for that company.

The addition to the Grand Rapids Chair Company contains 40,000 square feet of room. Its main building is 400 feet long, four stories high and 60 feet wide, which gives one an idea of the immensity of the plant.

Notwithstanding the several expositions that will be held in all parts of the country, there will be more lines represented here in July than there have ever been before, and space in the different buildings is already at a premium.

Skinner & Steenman have the handsomest showrooms in the city, which last year were headquarters for buyers from all over the country. Don't fail to see the largest line of sideboards manufactured by the largest exclusive sideboard house in the world.

E. J. Morley was here the fore part of the month getting his sample rooms ready and will have some new lines. Mr. Morley is a clear case of perpetual motion, and if you don't think so just try and catch him some time and he will run you all over the country.

One of the latest yarns evolved by the imagination of the newspaper reporter is to the effect that a lot of Grand Rapids furniture manufacturers were to sell out to a syndicate of English capitalists, who were to organize a gigantic trust. Of course the story is hardly worth hunting down.

The Standard Bed Company, which was lately burned out, has leased from W. T. Powers the old Wolverine factory building at the west end of Pearl street bridge and will resume the manufacturing business there. David Uhl has bought the interest of D. R. Waters and A. F. Schafer in the company.

G. W. Fawcett, of Fawcett Brothers, was here the latter part of last month looking over the lines he represents, namely, the Grand Rapids Desk Company and the Central Furniture Company, of this city, and the Ottawa Furniture Company, of Holland. George is a great salesmen and a very popular one, too.

The managers of the Grand Rapids Veneer Works have filed amended articles of association with the county clerk. The amendment states that at a meeting held May 9, 1895, the capital stock of $30,000, which is all paid up, was increased to $200,000. The articles were signed by Cyrus E. Perkins, Z. Clark Thwing and Charles B. Judd.

The L. W. Ott Manufacturing Company and the Indianapolis Chair Manufacturing Company have rented space on the ground floor of the Pythian Temple. These two well-known Indianapolis concerns are among the most popular with dealers throughout the country, and they will no doubt secure a great deal of business.

Sig. Hart, manager of the sales department of the Standard Caster Campany, was at the Morton House for several days last month. Sig. as he is familiarly called, has a brother by the name of Joe Hart, who has been "making" Grand Rapids for a great many years, and Sig. in being introduced would invariably be called Joe Hart's brother, until he became tired of it. He now says on being introduced: "Joe Hart is my brother; I am Mr. Hart."

R. Rogers, better known as "Doc.," will have charge of the L. W. Ott Manufacturing Company's display in this city. "Doc." is one of the best posted upholstery salesmen in the country and a very pleasant man to meet. He will have a great show and we advise anybody and everybody that needs anything in his line to be sure and see him on the ground floor of the Pythian Temple.

C. P. Limbert & Co. announce in another part of this paper that they will be found at the old stand on the ground floor of the Blodgett Block the same as of old, where they show samples all the year round. This well-known concern represents only first-class houses, and a look at its advertisement will establish this fact. Buyers should not forget these people when in this city.

The Michigan Trust Company, as trustee, took possession of the plant of the Widdicomb Mantel Company on May 21. The factory will be shut down until further orders from the bondholders. The company three years ago issued bonds to the amount of $103,000. Since then $10,000 has been paid. The company has unsecured creditors to the amount of about $40,000. The assets are between $150,000 and $200,000.

F. K. Tinkham is as well known to the furniture trade as any man here; his advertisement in another part of this paper gives his address at 935 Michigan Trust Company Building, and states that the caster he sells is not in the combination. He also sells French mirrors, veneers, burlaps, &c., and should any manufacturer desire a full line of designs this gentleman is in a position to furnish them.

Retting & Sweet are going to have one of the largest displays of goods in their line on exhibition here in July, and one that will compare with the best of them. They are at work on some beautiful patterns in leather and marquetry effects that are beautiful. They are erecting a photograph gallery in the rear of their factory that will be owned jointly by them and Stickley Brothers. No buyer when he visits this market in July should fail to see the goods. The factory is situated near Grandville avenue, near several of the largest concerns in the city, and it can be very easily reached by street cars. We predict for this concern a very nice business during that month and all time to come.

The J. N. Murray Furniture Company will show a great line of suites just gotten out by the Ionia Furniture Company, of Ionia, Mich., which will also exhibit at the New York Exposition in charge of Chas. F. Rolinson and C. L. Grace. It must be distinctly understood that this company's product is not prison made stuff; its factory is 2½ miles from the prison that unfortunately happens to make furniture in competition with one of the best concerns in the country, namely, the Ionia Furniture Company. A representative of The Furniture Trade Review was shown some of its suites; it manufactures chamber suites exclusively, and they cannot help being sellers, as they are very handsome indeed. J. F. G.

THE WEST MICHIGAN FURNITURE COMPANY.

This well-known concern states in its advertisement in another part of this paper that it is the largest manufacturer of chamber suits in the world, and is ready to back it up with the best goods for the money to be found anywhere. Its line will be shown at the New York Exposition and at the Chicago Exposition, the latter exhibit in charge of J. J. Levy and Isaac Koch, their Western representatives.

According to the twelfth annual report of the New York State Bureau of Labor Statistics, the proportion of workmen replaced by machinery in the furniture manufacturing business is 35 per cent.

Prufrock's removable and reversible mattress for lounges couches and sofa beds is meeting with great success. A description will be mailed to anyone addressing William Prufrock, 1431 North Sixth street, St. Louis.

NEW BUILDINGS NEEDING FURNITURE.

Projected New Buildings of Interest to Large Furniture and Carpet Dealers.

We present herewith a carefully compiled report for all the hotels, churches, theatres, club houses and other large buildings in course of erection which will soon be in need of extensive furnishings. This work has grown to such importance in the affairs of many large dealers that this column will no doubt be a valued help to those seeking such contracts:

Churches.—St. George's Church, New Orleans, R. Duval, architect.—Baptist church, Pontiac, Mich., address D. J. Hammond.—Church at Tarkio, Mo., address L. G. Freegier.—Baptist church, East Waco, Tex., W. W. Dudley, architect.—Lutheran church, Charlotte, Ia., J. L. Rise, Clinton, Ia., architect.—M. E. church, Winona, Mich., address Rev. B. Longley.—M. E. church, Tuscola, Ill., S. S. Goehring, architect.—M. E. church, Waterloo, N. Y., M. L. Van Kirk, architect.—M. E. church, Duluth, Minn., Tenbusch & Young, architects.—Lutheran church, Crystal Lake, Ill.—Church at Belton, Mo., L. G. Middough, Kansas City, architect.—Presbyterian church, Huntington, W. Va., J. B. Stewart, architect.—M. E. church, Corsicana, Tex., J. R. Minor, architect.—Church at Mishawaka, Ind., O. H. Dirham, South Bend, Ind., architect.—Baptist church, Topeka, Kan., H. M. Hadley, architect.—M. E. church, Virginia, Ill., J. F. Black, architect.—P. E. church, Oneida, N. Y., W. H. Archer, Buffalo, architect.—Baptist church, Mason City, Ia., Orff & Joralemon, Minneapolis, architects.—Chapel for First Baptist Church, Morristown, Pa.—Church at Lafayette, Ind., G. A. Skinner, architect.—M. E. church at Chenoa, Ill., Swift & Hall, Chicago, architects.—Presbyterian Church, Bloomington, Ill., Miller & Fisher, architects.—Church at Marion, Ohio, address G. I. King.—Chapel at St. Louis, Matthews & Clark, architects.—Congregational church, Clintonville, Wis.—Church at Springfield, Mo., L. J. Heckenlively, architect.—P.E. church, Weston, W. Va.—Two R. C. churches, Jersey City, N. J., J. & W. P. O'Rourke, architects.—Presbyterian church, Morgantown, W. Va., J. E. Allison, Pittsburg, architect.—Church at Paris, Ill., McPherson & Bowman, Indianapolis, Ind., architects.—Synagogue at Newark, N. J., Bower & Tuttle, architects.—Church at Donaldsonville, La., Harrod & Andry, New Orleans, architects.—Church at Celestine, Ind., W. H. Redin, Louisville, Ky., architect.—R. C. church, Wellsville, N. Y.—Church at Yazoo City, Miss., Harrod & Andry, New Orleans, architects.—Chapel at East Greenwich, R. I., W. H. Jewett, New Haven, Conn., architect.—Methodist church, Lafayette, Ind., Crapsey & Brown, Cincinnati, Ohio, architects.—Church at Wacheria, La., Harrod & Andry, New Orleans, La., architects.—Baptist church, Philadelphia, C. W. Bolton, architect.—Church at Xenia, Ohio, Crapsey & Brown, Cincinnati, architects.—Presbyterian church, Beaver Falls, Pa.—Lutheran church, Chicago, Henry Wissner, architect.—Addition to Baptist church, Williamsport, Ky.—Addition to Methodist church, Leesburg, Ohio.—Presbyterian church, Bloomington, Ill., Crapsey & Brown, Cincinnati, Ohio, architects.—German church, Topeka, Kan., H. M. Hadley, architect.—Baptist church, Owosso, Mich., S. J. Osgood, Grand Rapids, architect.—Church at Mount Zion, Ohio, address J. J. Trissell.—Presbyterian church, Braddock, Pa.—Church at St. Anna, Wis., H. Messmer, Milwaukee, architect.—Church at Cobham, Va., I. E. A. Rose, architect.—Methodist church, Antigo, Wis., Marshall & Ryder, Milwaukee, architects.—Episcopal church, Merrill, Wis.—Episcopal church and a Congregational church at Elkhart, Ind.—Church at Bluffton, Ind., E. T. Lamm, Cincinnati, Ohio, architect.—R. C. church, Johnstown, Pa., Bieger Brothers, Altoona, Pa., architects.—Church at Paducah, Kan., B. B. Davis, architect.—R. C. cathedral at Covington, Ky., Leon Conquard, Detroit, architect.—Chapel at Indianapolis, Ind., R. P. Daggett & Co., architects.—Baptist church, Charleston, Ill., McPherson & Bowman, Indianapolis, Ind., architects.—M. E. church, New York city, R. H. Robertson, architect.—Church at Somerville, N. J., H. Trumbauer, Philadelphia, architect.—Baptist church, Jacksonville, Fla., M. H. Hubbard, Utica, N. Y., architect.—Methodist church at South Ottumwa, Ia., address A. T. Stodgel.—M. E. church at Clear Lake, Ia., address D. W. Hurse.—M. E. church at Knoxville, Ia., address Dr. J. H. Auld.—Synagogue at Benton Harbor, Mich.—M. E. church at Meriden, Conn.

Hotels, Theatres, &c.—Hotel at Pittsburg, Pa., for A. Clarkson.—Hotel at Fulton, N. Y., for Frank Freeman.—Hotel at Detroit, Mich., for Fred. Postat.—Theatre and hall at Charleston, W. Va., for W. A. MacCorkle.—Opera house at Missouri Valley, Ia., J. F. Patterson, Council Bluffs, Ia., architect.—Grand Opera House at New Orleans to be remodeled.—Theatre at Baltimore, address Jas. S. Kennan.—Opera house at Williamsport, Ind., G. A. Skinner, Lafayette, Ind., architect.—Masonic hall at Atwood, Ill., R. C. Rosen, Detroit, Mich., architect.—Theatre at New Castle, Pa., C. F. Dean, Erie, Pa., architect.—Theatre at Johnstown, Pa., for Messeni & Mason.—Y. M. C. A. building, Hornellsville, N. Y., W. H. Archer, Buffalo, architect.—Odd Fellows' Temple at Fort Madison, Ia.—Hotel at Cincinnati, Ohio, Dittoe & Wisenell, architects.—Hotel at St. Louis, for W. H. Stevenson.—Addition to Hotel Bellevue, Philadelphia.—Hotel at Hudson, N. M., for A. R. Graham.—Opera house at Auburn, Ind., for J. C. Henry.—Opera house at St. Louis, for M. Hilton.—Theatre at Atchison, Kan., for John Seaton.—Theatre at Chicago, D. H. Burnham & Co., architects.—Opera house at Ardmore, Ind. Ter., Douglas & Douglas, architects.—Y. M. C. A. building at Waukesha, Wis., Crane & Barkhausen, Milwaukee, architects.—Hotel at Lake Charles, La., L. A. Ganter & Co., New Orleans, architects.—Addition to Aldine Hotel, Philadelphia.—Addition to Cass Hotel, Saginaw, Mich., for Louis Quinn. Hotel at Knox, Ind., for Joe Fitz.—Hotel at Syracuse, for Dr. Saxer.—Hotel in New Mexico, Schnetzky & Liebert, Milwaukee, architects.—Hotel at Parker City, Ind., Nethercot & Hastings, Muncie, Ind., architects.—Hotel at Ardmore, Ind. Ter., for W. F. Wittington—Hotel at Asheville, N. C., Hazelhurst & Hunkel, Philadelphia, architects.—Hotel at Northfield, Minn., for Tripp & Phillips.—Hotel at Terre Haute, Ind., for Retz & Hazelberg.—Hotel at Wiscasset, Me., J. L. Neal, Pittsburg, Pa., architect.—Theatre at Wells Station, Mo., Jungerfeld & Co., St. Louis, architects.—Club house for Twentieth Century Club, Buffalo, N. Y., Green & Wicks, architects.—Club house at New Orleans, address Geo. B. Penrose.—Hotel at Pittsburg, Pa., for D. F. Henry.—Hotel at Naples, N. Y., for Brown & Phillips.

BEFORE YOU SEND A SALESMAN

To New Jersey Read the Following and Then Do as You Please.

The New Jersey incorporation law of 1877 was amended at the last session of the Legislature to read:

That it shall be the duty of all corporations which may now or hereafter be authorized to transact business in this State, whether organized under general or special laws, although such corporations may not be organized under the laws of this State, and they are hereby required to file, on or before June 30 next and annually thereafter, within thirty days after the usual time of the annual election of directors, managers or trustees, and the officers thereof, whether such election shall have held on the day fixed by law or not, in the Department of State of this State a complete list, duly authenticated by the signatures of the president and secretary, of the names of such directors, managers, trustees and officers, with the date of the election or appointment, term of office and residence of each; and also to designate the business and the location of the principal office or place of business of the company in this State, and also in the State where organized.

Penalty.—Every such corporation which shall not, within thirty days of the time herein fixed, comply with the provisions of this act, shall forfeit and pay to the State of New Jersey the sum of $200, to be recovered by an action of debt, by the Attorney General of this State, together with costs of suit.

This act of the Legislature of New Jersey is held, according to a circular we have received from a Jersey law firm, to apply to all foreign corporations which sell goods within the State through the efforts of traveling salesmen. Who holds this we are not informed; but whoever he is, he knows more than the Supreme Court of the United States, which has held that any State tax on traveling salesmen is a violation of the Interstate Commerce law.

CHICAGO

The Boston Furniture Company is a new concern, at 818 and 820 Sixty-third street.

Martin Brothers, furniture and carpet dealers, have removed from West Madison street to 295 Division street.

The Ames & Frost Company's showrooms are now at 1437 and 1439 Wabash avenue, where a fine line of samples is carried.

N. Annen & Son, furniture and carpet dealers, 292 North avenue have dissolved partnership and are succeeded by Peter Annen.

O. C. S. Olson & Co. will show their line of desks at the Chicago Exposition, in charge of the well-known agents, Calder & Gardner.

The Sanitary Feather Company is having a very satisfactory business, and buyers at the Exposition should not fail to call at the showrooms, 303 and 305 South Canal street.

The storeroom on the north side of S. Karpen & Brothers was slightly damaged by fire on the morning of the 6th inst. Very fortunately this occurred in the daytime, or it might have resulted in serious loss.

F. Herhold & Sons, chair manufacturers, are making extensive additions to their factory at the southeast corner of Carpenter and West Erie streets. The addition will be six stories high and will cost $15,000.

L. H. Johnson has removed the stock from his store at 725 120th street, West Pullman, to his Pullman store, and C. W. Tornquist, a former employee, has opened a furniture and undertaking establishment in the store vacated.

The Clifton House, situated on the corner of Wabash avenue and Adams street, within easy reach of the Exposition, is one of the most pleasant hotels in the city and its charges are very moderate, Buyers should remember this when coming here to market.

The Home Rattan Company will have one of the most attractive displays at the Exposition. A representative of The Furniture Trade Review was shown some of its new enamel goods in rattan chairs and rockers, which are very fine, and they must be seen to be appreciated.

Wilkins, Ketcham & Rothschild have rented for a term of years Nos. 1243 and 1245 Wabash avenue. The building is six stories and a basement and 175 feet deep, and is one of the best adapted buildings in the city for their business. They will be among the exhibitors at the Chicago Expositon with an entire display of new goods and an elegant line.

T. Ashley Dent, the well-known furniture man, will show his big six lines of goods at Grand Rapids, as usual. He represents the following well-known houses : The Orinoco Furniture Company, J. A. Glanton, the Indiana Furniture Manufacturing Company, Cron, Kills & Co., the Milwaukee Furniture Company and Curtis & Son. He will be "in it" from start to finish and won't allow any of his competitors to head him off.

F. F. Daggett and Leo H. Lally will show on the floors of T. Ashley Dent in the Blodgett Block, Grand Rapids, the following lines : Merklen Brothers, Ed. Jansen, Thomas Weber and Fennell & Schutte, all of New York city. Mr. Daggett is one of the oldest traveling salesmen in the West, and will undoubtedly do a very nice business while at Grand Rapids.

The National Furniture Manufacturers' Association, which meets here on the 12th, 13th and 14th, will be well taken care of by the Chicago Furniture Manufacturers' Association. On the evening of the 12th there will be a theatre party, and on the afternoon of the 13th they will be given a reception at the Hotel Bismarck. Other features will be added which have not at this writing been decided on.

The committee of the Illinois Senate, appointed to investigate the department stores of Chicago, has made a report which denies that the department stores' system saves money to the consumer ; claims that the system of employment of women and children is very injurious to their health, prosperity and morals, and that the massing of all classes of goods is detrimental to general commercial interests. The committee introduced three bills, which, it asserts, are necessary to correct existing "evils" in these stores.

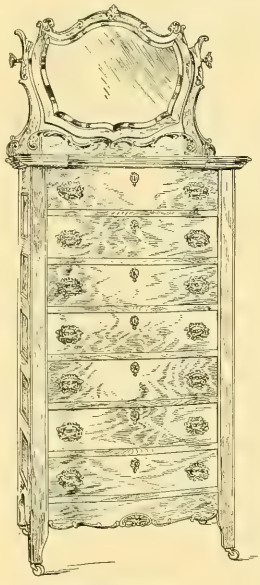
Every bit of the space in the Chicago Exposition is taken, but there are a few corners that can be perhaps rented out to some smaller firms. Considering the short space of time that the committee have had they have made wonderful progress and the exposition will certainly be a success.

J. F. G.

S. KARPEN & BROTHERS.

Leaders of new patterns is the title by which this concern is known, and they are leaders in the upholstering business of the country without doubt. Their great line of goods will be shown at the Chicago Exposition, where they have secured 6,000 feet of floor space. Their permanent showrooms at 154 and 155 Michigan avenue are open all the year round, where visitors are always made welcome. Buyers should make their headquarters with the firm when in the city; the warerooms are opposite the Art Institute. Don't forget the address, 154 and 155 Michigan avenue, Chicago.

OLBRICH & GOLBECK.



The cut shown herewith is a very handsome chiffonier manufactured by this well known concern ; it is their No. 302. It is 6 feet 2 inches high, 2 feet 10 inches wide, and has a 16x20 French plate mirror. They also make it in curly birch, in which it is known as No. 302½. A cut of their No. 242 is shown in the advertisement in another part of this paper. H. R. May, whose address is 170 Madison street, Brooklyn, is their New York representative. They will also exhibit at the Chicago Exposition in July. Dealers should send for the handsome new catalogue just gotten out. Their address is 76 to 86 North Ashland avenue, Chicago, Ill.

C. A. Baker, Buchanan, Mich., is making an exceptionally light, strong and handsome lap board, with yard



measure attached. It is meeting with a large demand from furniture dealers, who find it much superior to those generally offered. It can be retailed at 25 cents.



Bickford.—A. Edward Bickford, of Bickford Brothers, Rochester, was quietly married on May 27, and took a pleasant trip in a very modest and democratic way before the general trade knew that he was a Benedict. As soon as the matter became known, however, he was the recipient of many hearty wishes for future happiness from all sides.

Bicknell.—Geo. J. Bicknell, general manager of the Atkinson Furnishing Company, Boston, was dined by a hundred employees of the company at the Melrose Highlands Club last month. A special train carried the party to and from the club house.

Bickmore.—H. C. Bickmore, buyer for William L. Whipple, Providence, R. I., who has been on a purchasing and inspection trip through New York State and Pennsylvania, spent last week in New York, and during his sojourn paid us a call.

Blacklock—Pape.—Eugene A. Blacklock, who has many warm friends among the furniture trade, and who holds a responsible position with the Swift Desk Company, of Boston, was married on May 29 to Miss Ella F. Pape. Both parties have the good wishes of a host of friends and acquaintances.

Brown.—President C. G. Brown, of the Novelty Manufacturing Company, Syracuse, found his great plant in the best of shape upon his return from abroad last month, and that orders had been abundant under the watchful management of Lieut. Sam Morris. Mr. Brown looks for a good season's business, and his line will be much in evidence at the New York Exposition, as it always is.

Chesebro.—J. W. Chesebro, the well-known furniture selling agent, of 94, 96 and 98 Mott street, left New York on the 8th inst. for Chicago and will spend two weeks in the West visiting the different furniture factories which he represents.

Coombs.—Ex-Congressman W. J. Coombs, of Brooklyn, has just been appointed Government Director of the Union Pacific Road. Mr. Coombs was senior member of the Coombs, Crosby & Eddy Company, which has been merged into the big exporting house of Flint, Eddy & Co.

Croll—Wright.—W. C. Croll and George E. Wright have severed their connection with the Leggett-Groves Company, and will hereafter represent the brass bedstead line made by Oliver Brothers, of Lockport, N. Y.

Feige.—E. Feige, of the Feige Desk Company, Saginaw, Mich., sailed on the Fürst Bismarck early in May. The company's foreign trade has increased very rapidly since Mr. Feige's visit to Europe six months ago.

Gilbert.—J. H. Gilbert, secretary of the Allington & Curtis Manufacturing Company, Saginaw, Mich., is abroad on an extended pleasure trip.

Gill.—The many good friends of W. A. Gill, of the New Athens Furniture Company, Athens, Ga., will heartily sympathize with him in the recent death of his mother and sister, both of whom died last month within a period of a few days. To add to Mr. Gill's sadness, his wife was dangerously ill at the same time, but is now better and on the road to complete recovery.

Goll.—Frederick Goll is absent on an extended Western trip and is expected home the coming week. Shortly after his arrival in New York he expects to spring a surprise upon the trade in the way of new lines for fall that will be a matter of more than passing comment.

Hatteberg.—A. K. Hatteberg, for twelve years superintendent in the Upham Manufacturing Company's furniture factory, at Marshfield, Wis., has purchased an interest in a Grand Rapids furniture factory and will assume its management next week.

Hills.—Fred D. Hills, a popular furniture salesman, of Chicago, is sick in bed with rheumatism. We trust that Fred will soon be out again and at his old accustomed place at Grand Rapids during July.

Jacobs.—Frank Jacobs, of the firm of Jacobs & McGilvray, Allegheny, Pa., has the sympathy of the trade in the loss by death of his wife in her thirty-seventh year.

Jones.—W. E. Jones, well known to the trade as the representative of the Louisville Pillow Company, will hereafter travel through New York, Pennsylvania and New Jersey, with headquarters at the company's newly established office at 315 Madison avenue, New York.

Lammert.—Martin Lammert, of St. Louis, visited the Chicago market the fore part of the month and bought from several houses there.

Lyons.—W. M. Lyons returned June 10 from an extended Southern trip. He says that the outlook for fall trade is good, and that he will show at the New York Exposition some novelties from his Southern houses which will be of deep interest to the trade at large.

Merriam.—Frank Merriam, of the Hall & Lyon Furniture Company, Waverly, N. Y., was a visitor in the metropolis June 7, and paid his respects to S. P. Porter, the hustling agent of the firm at 185 and 187 Canal street.

Mohr.—W. F. Mohr, of F. Mohr & Son, was in Chicago the fore part of the month and bought several carloads of frames while there.

Morgan.—Willis E. Morgan, of the D. E. Morgan, Son & Allen Company, Buffalo, N. Y., visited the trade in Chicago, Grand Rapids and Rockford the fore part of the month.

Murphy.—Frank J. Murphy, the Baltimore furniture and carpet dealer, and others have incorporated the Park Savings Bank.

Otto—Page.—A meeting of the chamber suite manufacturers of Williamsport and vicinity was held in that city last month, at which it was decided to send delegates to Grand Rapids to attend the meeting to be held there June 11. Dr. L. M. Otto, of the Otto Furniture Company, and Mr. F. N. Page, of the Williamsport Furniture Company, were appointed a committee to attend and represent the interests of the many chamber suite firms adjacent to Williamsport.

Pitman.—Will R. Pitman, representative of the American Bedstead Company, Westboro, Mass., acted as referee at the 25 mile Irvington-Milburn bicycle race on the 30th ult. Mr. Pitman was a crack wheelman in the earlier days of bicycling.

Plumb.—Walter Plumb, for many years designer for Frank Rhoner & Co., is now engaged in the same capacity with the Yeager Furniture Company, Allentown, Pa., where he is getting out a fall line that will be shown at the July Furniture Exposition in this city.

Potter.—Edward W. Potter, who was formerly with O. W. Richardson & Co., Chicago, is now with White & Spate, the dealers in cut carpets, of this city.

Saecker-Klotsch.—William F. Saecker, who was treasurer and general manager of the Union Toy and Furniture Company, Appleton, Wis., has disposed of his interest in the concern. He is succeeded as general manager by Richard Klotsch.

Schumann.—John H. Schumann, of the firm of Moller & Schumann, manufacturers of the well-known Zenith brand of varnishes, sailed per the steamer Augusta Victoria on the 16th ult. for a three months' sojourn in Europe. He will combine business with pleasure, and expects to establish an agency in London to facilitate the handling of their large interests on the other side.

Spear—Levy.—The engagement is announced of Nathan Spear, of Spear & Co., 511 Wood street, Pittsburg, Pa., to Miss Levy, daughter of L. Levy, a prominent lawyer of Cincinnati. The bride elect is one of the leading young ladies in Jewish society in Cincinnati.

Spratt.—Charles E. Spratt was at his office in the Industrial Building smiling and hearty on the afternoon of the 18th ult., having arrived from Europe in the morning by the New York. "Charley's" anecdotes of the trip are highly interesting.

Stallings.—R. K. Stallings, manager of the American Mirror and Glass Beveling Company, Grand Haven, Mich., has been restored to health after a very severe spell of sickness. Mr. Stallings, who is well known by and popular with the trade, ranks as one of the best glass salesmen in the country.

Stevenson.—J. M. Stevenson will leave America some time this month for a trip to his old home in Scotland. Mr. Stevenson has carried the photographs of the Stickley & Brandt Chair Company for many years, and the above mentioned trip will constitute his summer vacation. He will spend only a few weeks abroad.

Stone.—D. E. Stone, formerly the head of the D. E. Stone Furniture Company, Indianapolis, which foundered on the rocks of business depression a year or two ago, is traveling for D. W. Williamson & Co., of Indianapolis, manufacturers of veneers, and reports that he is doing a very nice business.

Vogel.—Henry C. Vogel will sever his connection with C. F. Rohmann, Son & Co. July 1, but will be in attendance at the New York Exposition with the displays of H. M. Straussmann and E. J. Schneck & Sons.

Warner.—John A. Warner, who for some time has represented Swift & Co. in the State of Ohio, will now have charge of the Cleveland Varnish Company's office at St. Louis. We congratulate the Cleveland Company on securing so popular a salesman to represent it. The manufacturers around St. Louis will have a pleasant gentleman to deal with.

Webster.—C. O. Webster recently returned to Chicago from the City of Brotherly Love, and the few minutes that The Furniture Trade Review man had with him fully convinced him that the representative of De Turck, Bassett & Co. will be heard from with a great lot of orders from the Northwest.

Westman.—Edward C. Westman, who is the proprietor of a furniture store at 143 and 145 Chicago avenue, Chicago, has been appointed gas inspector by the newly elected Mayor of that city.

Wilkinson.—C. A. Wilkinson, of Wilkinson & Eastwood, Binghamton, has decided to take a well earned rest this summer, and in company with his wife and daughter will sail for Europe July 6 next, and during his absence will visit London, Paris, Vienna, Dresden, the Alps and many other places of interest, returning home in the fall.

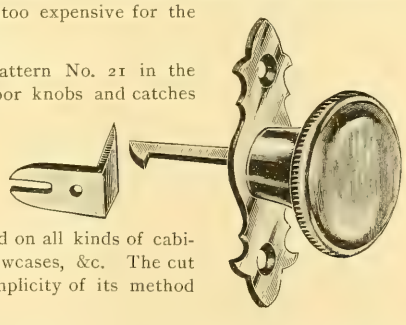
Williams.—George Williams, who has been with the Illinois Chair Company, Rockford, for a number of years, has severed his connection with that concern and engaged with John A. Dunn, chair manufacturer, for whom he will travel in the West.

Williams.—W. P. Williams, better known as "Bill," has been appointed by the French Mirror Plate Company, of New York, as their representative in Grand Rapids. This company can congratulate itself in securing "Bill," for there is no one better posted or better liked than popular "Bill" Williams.

Wolven.—George C. Wolven, the Kingston, N. Y., furniture dealer, was in New York last month purchasing goods to fill some of his hotel orders.

"Artistic Designs in Sideboards: Something New and Catchy," is the title of Skinner & Steenman's (Grand Rapids) catalogue. It will be mailed only on application, as it is too expensive for the waste basket.

Here is pattern No. 21 in the self-acting door knobs and catches made by Spengler Brothers, of Rockford, Ill. It can be used on all kinds of cabinet ware, showcases, &c. The cut shows the simplicity of its method of operation.



J. A. Glanton will show fifty distinct styles of quartered oak hat racks under the charge of T. Ashley Dent at Grand Rapids in July. They contain some entirely new features.



THE HOME RATTAN COMPANY.

We herewith present to the readers of The Furniture Trade Review a very attractive chair manufactured by this well-known concern. It is its No. 5,604, made in fancy enamel rattan, and is one of the very latest features. Another cut of the No. 5,607 is shown in the advertisement in another part of this paper. A particularly attractive and handsome catalogue has just been gotten out and will be mailed to the trade on application. This is one of the largest concerns in the country manufacturing this line of goods. It will show its line at the Chicago Exposition, and buyers are advised to be sure and see the goods. The company's address in Chicago is corner Wells and Seigel streets. Wells street car passes the door.

"But this seems an absurdly large price to pay for an antique bureau."

"I know it does, mum, but this dark oak we make 'em of does get so scarce and high there really ain't the profit in it that you'd suppose."—New York Recorder.

One of the things you don't want to overlook in S. P. Porter's big show at the New York Exposition will be the ladies' desks, parlor and tea tables of the H. N. Hall Cabinet Company, of Grand Rapids, which makes a specialty of marquetry goods. A visit means an order, sure.

A very striking and interesting announcement is that made elsewhere by the Orinoco Furniture Company, of Columbus, Ind. With three Trilbys on the New York stage at once the gall of a concern that will advertise "the prettiest legs on earth" is sublime, and it is not to be wondered at that it calls it "a scheme in brass." The whole show will be given in Grand Rapids under the efficient management of T. Ashley Dent.



James Roach succeeds W. E. Caraway, Bloomfield, Ia.

Deobler & Jefford, Vermont, Ill., have dissolved partnership.

T. H. Johnson, Rockport, Ind., is succeeded by Henry G. Roetzel.

H. C. Smith, Manchester, Ia., has been succeeded by A. D. Brown.

Hentzen & Lilly succeed J. H. Camp, furniture dealer, at Chanute, Kan.

Martin & Williams have succeeded Wm. McGowan & Son at Clear Lake, Ia.

William. I. Saffel succeeds John W. Shuck in the furniture business at Urbana, Ohio.

The sheriff's sale of the stock of Prendergast Brothers, Streator, Ill., brought $4,400.

L. Lowe has sold his furniture business at Winterset, Ia., to the Tidrick-Terrill Company.

At Kewanee, Ill., Palmer & Godd succeed Roadstrand & Palmer in the furniture business.

Tierney & Boos have sold their furniture business at New Hampton, Ia., to U. G. Breeding.

It was expected that the new furniture factory at Elwood, Ind., would be started up on the 5th inst.

A. M. Briggs and B. J. Austin have bought the furniture business of the late J. F. Swope at Red Oak, Ia.

At Antigo, Wis., Prosser & Laing have dissolved partnership. The business will be continued by E. C. Laing.

J. C. McDonald & Brother have sold their furniture business and building at Cincinnati, Ia., to C. S. Robertson.

The Alaska Feather and Down Company (Limited), Montreal, Canada, has been incorporated with a capital of $15,000.

Notice has been filed with the Secretary of State of the increase in the capital stock of the Rushville (Ind.) Furniture Company from $20,000 to $30,000.

The Jeffery Parlor Furniture Company, Minneapolis, has opened a retail store on Nicollet avenue, between Sixth and Seventh streets, and added a stock of carpets.

H. M. Waldsmith, of Sheldon, and H. T. Thompson, of Ashton, Ia., have formed a partnership for carrying on the furniture business at both places under the firm name of Waldsmith & Thompson.

G. E. Lindsay, representing the Globe Furniture Company, Walkerville, Ont., secured the contract to furnish new pews for the Main Street Baptist Church, St. Johns, N. B.

The M. A. Dennis Furniture Company, of Kansas City, Mo., has been incorporated with a capital stock of $5,000. The incorporators are M. A., J. C. and Campie Dennis.

McLennan & Son say they can locate a chair factory in Bay City, Mich., for $1,400 with which to buy a site. The matter will be taken up by the Business Men's Association.

It is said that several capitalists and a few experienced men are organizing a co-operative stock company for the manufacture of office and fine church furniture in Fort Wayne, Ind., on a large scale.

George W. Scovill, furniture dealer, of Decatur, Ill., has become a member of a syndicate comprising ten retail firms organized for the purpose of buying goods at a greater advantage than any one firm could buy.

McQueen Brothers have bought a two-third interest in the West Side Furniture Store, Carrollton, Mo. Charles Taylor retains the other one-third. The firm will probably be known as McQueen Brothers & Taylor.

A. F. Howard, of Eagle River, Wis., has purchased from the Buckstaff-Edwards Company the stock of furniture formerly owned by Hamilton Stewart, at Ishpeming, Mich., and will conduct business at the old stand.

The New York and Minnesota Reed and Rattan Company Minneapolis, Minn., is erecting a new factory, which will be fully equipped and ready for occupancy by July 1. The entire cost of the building will be $20,000.

Judge Johnson has authorized the assignee of the A. F. Tanner Furniture Company, Milwaukee, to pay two attachment judgments for $813 and $187 in favor, respectively, of J. H. Silkman and Otto H. Schomberg.

The Wolverine Manufacturing Company, Detroit, Mich., is erecting a new furniture factory, to be 50x60 feet in size, two stories, built of brick, with architectural ironwork, &c. F. B. Smith is secretary and manager of the company.

The Bruss-Ritter Company, of Milwaukee, Wis., has been incorporated with a capital stock of $10,000. The incorporators are Julius Bruss, Christian Ritter and Frederick Ritter. The company is organized to manufacture furniture.

The Northwestern Furniture Company, Milwaukee, Wis., which was burned out last month, has secured another factory and is in running order, ready to fill orders. The company will proceed at once to rebuild its factory on a larger and more extensive scale.

The citizens of Charles City, Ia., have closed a deal with a Rockford (Ill.) manufacturing company whereby its plant is to be removed to Charles City. It took a $10,000 bonus. The establishment employs 150 men and manufactures furniture, dairy supplies, &c.

The crossheads of the engine at the furniture factory at Springfield, Mo., broke on the 17th ult., driving the piston through the steam chest. The room was filled with steam. Horace Lineberger, the engineer, was standing near and had a narrow escape from death. The damage done will amount to several hundred dollars.

Judge Ludwig has appointed a receiver for Conrad Arnold & Co., of 285 West Water street, Milwaukee, upon application of C. W. Louis Kassuba, a member of the firm. Bond in the sum of $10,000 was given by A. J. Eimermann, who was appointed receiver. Kassuba, in his complaint, sets forth that in 1887 a copartnership was formed under which Arnold was to receive $1,000 a year salary out of the profits, but he says that Arnold took more than

that allowance and has conducted the business at loss besides.

Sullivan, Buchanan & Co., the popular furniture dealers, formerly at 107 Michigan avenue, Detroit, have moved to 134 on the same street, having nine times the floor space they had before.

Under a trust mortgage of $5,000 given to Henry Richardi, son of the president of the Plainville (Mich.) Church Furniture Company, dated April 1, to run sixty days, the creditors now have the right to foreclose. A proposition for a compromise settlement has been made.

Articles of incorporation of the J. D. Warren Manufacturing Company, Council Bluffs, Ia., capital stock $50,000, have been filed for record. The incorporators are Messrs. J. D. Warren, George F. Wright, A. B. Waite and C. R. Hannan. The company will manufacture office furniture.

Oliver G. Anderson, manufacturer, of Walkerton, has purchased the furniture factory and business of the James Hay Company (Limited), at Woodstock, Ont., and will close his factory at Walkerton and remove his business to Woodstock. Negotiations for the transfer have been pending for some time, and through the untiring efforts of the local board of trade have been brought to a successful termination.

H. Kruschke will rebuild his furniture factory at Ashland, Wis., on the site of his establishment which was burned January 31, provided he is given a bonus. Mr. Kruschke offers to construct a building 48x80, two stories high, with separate boiler and engine room of brick ; also separate dry houses. He agrees to employ not less than twenty-five men. The plant will be worth $10,000.

Davies Brothers, furniture dealers, Yonge street, Toronto, Ont., assigned to their bookkeeper, J. A. Sinclair, May 14. The cause of the failure is an arrearage of some $3,000 rent and the failure of a Western Ontario firm recently, which let them in for $1,700. This amount, though, has been partially paid off, and the Molsons Bank holds notes for the balance. Davies Brothers expect to settle their difficulties in a short time and again resume business. The assignment was made with a view of facilitating this settlement.

Arrangements have been completed for the consolidation of the Meier Manufacturing Company and the Boldt Manufacturing Company, Sheboygan Falls, Wis., and an incorporation of the same under the laws of the State. The new company will probably be incorporated as The Atlas Furniture Manufacturing Company, with a capital stock of $20,000. The Meier machinery will be removed to the Boldt plant, where the new concern will operate. The officers will be, president, Herman Boldt ; vice-president, Aug. Meyer, and secretary and treasurer, E. Heidenreiter.

Articles of incorporation of the "Furniture Manufacturers' Syndicate" have been drawn up in Fond du Lac, Wis. The members of the new incorporation are E. R. Herren and C. V. McMillan of Fond du Lac ; A. J. Webster and R. A. Noble, of Superior, Wis. ; Joseph A. Luger and F. J. Luger, of North St. Paul, Minn., and George H. Elwell, of Minneapolis. The object of the incorporation will be to buy and sell furniture and all kinds of articles and merchandise connected with the same. The capital stock is $5,000 divided into fifty shares of $100 each. The incorporators are members of firms doing business in the various cities mentioned above, all manufacturing different lines of furniture. They form the syndicate for the purpose of establishing a joint agency in various parts of the United States, and making those agencies distributing points for their wares. The principal office of the corporation will be located in Superior.

Tanner & Co., whose extensive housefurnishing establishment on Grand avenue, Milwaukee, was totally wiped out by fire March 19, opened on the 14th ult. a fine new establishment in the rebuilt and entirely remodeled Plankington Building on Second street, just south of Grand avenue, which was formerly the Plankington House livery stable. The building, which is two stories high and of brick, is 50x150 feet and has been most attractively remodeled and fitted up from top to bottom. The firm will open with a very extensive stock of housefurnishing goods, except a line of carpets, which will be put in later. In the rear of the main store is a shipping and storage room 60x70, with an upholstering shop the same size. The firm expects to continue the business in the present quarters until the Plankington estate has erected a building on Grand avenue which will take the place of the one burned.

New Stores.—J. W. Lenz, Odessa, Minn. ; Daniel Wolf, Elkader, Ia. ; S. Blum & Son, general store, Thibadaux, Ia., added furniture ; C. C. Dumanois, Division, Mich. ; C. S. Marriott, Bell Centre, Ohio ; L. S. Pierce, Sabula, Ia. ; J. H. Head, New Cambria, Mo. ; Theo. Tellefson, Rockdale, Wis. ; S. C. Bragg, Los Angeles, Cal. ; the Metropolitan Storage and Forwarding Company, 146 to 150 Fourth street, Milwaukee; Smithson & Howdyshell, Holton, Kan. ; W. O. Peard & Son, Benton Harbor, Mich. ; O. Wardell & Sons, Woodward avenue, Detroit, Mich. ; Shommin Brothers, Eleva, Wis. ; Lane & Gerstenberger, Hazelton, Ia. ; R. M. Hurlburt & Co., Peterson, Ia. ; M. Laden, Monroe, Wis. ; the Furniture Exchange and Credit Company, Joliet, Ill. ; Clark & Garland, Albany, Ind. ; E. P. Sisson & Graber, North Judson, Ia. ; S. W. Hough, Hillsboro, Ia. ; Frederick F. Martin, Green Bay, Wis. ; Newson, Deakin & Co., Lima, Ohio ; S. A. Bryan & Co., hardware, Waterville, Kan., added furniture ; C. P. Kiel, Albert Lea, Minn. ; Adolph Pincus, Butte, Mont. ; L. A. Pierce, Preston, Ia. ; Hopke Brothers, Owatonna, Minn.

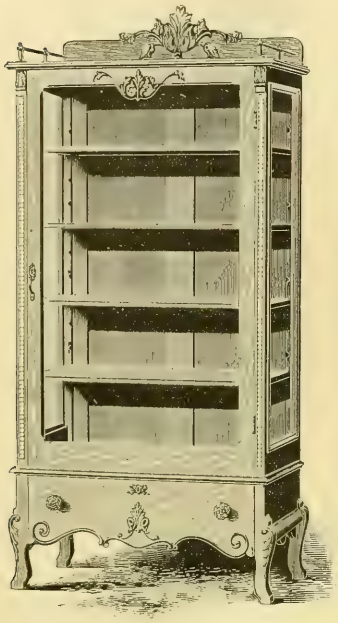
LOOK UP THE "METROPOLE."

The furniture men who congregate in New York during the Exposition naturally desire to find quarters where they will be cool, have good accommodations and feel at home. All these qualifications can be found at the Hotel Metropole, corner Broadway and Forty-second street. The building is fireproof, and each room is supplied with running water. All the rooms are spacious and possess high ceilings, thus insuring a good circulation of air. The management offer visitors to the American Furniture Manufacturers' Exposition special rates during the Exposition, and it will pay all readers of The Review to look up the advertisement of the hotel in this number.

The Udell Works will be represented at the New York Exposition by Grey Brothers, 834 Broadway. About July 1 the new 1895-6 catalogue, with 300 new designs, will be mailed in answer to requests.

ROCKFORD CO-OPERATIVE FURNITURE COMPANY.

The cut shown herewith is the No. 423 china closet manufactured by the Rockford Co-operative Furniture Company, Rockford, Ill., in oak, birch, birch finish and natural or imitation mahogany. Its height is 5 feet 6 inches; width, 2 feet 8 inches; glass in door, 24x42; glasses at sides, 12x42, and a large drawer in the bottom. The Co-operative is one of the live, progressive manufacturing institutions of Rockford. Its line will be shown next month at the New York Exposition, in charge of W. H. Hickerson; at Chicago in charge of G. N. Beckler & Co., and at the Rockford Exposition in Rockford, July 8 to August 15.



HERE'S TO YOU, FRANCIS!

"Francis" will be married on June 12. There is only one Francis to the furniture trade in the East, and he is known and welcomed by the steel clasp of the hand of strong friendship from Cape Hatteras to Portland. The decree and the cards have gone forth, and at 8 o'clock on the morning of June 12 Miss Helen E. Brear, of New Bedford, Mass., will become Mrs. Francis Maher. The ceremony will be performed at St. Lawrnece Church, New Bedford.

Miss Brear is one of the most popular young ladies of that city. As to Francis Maher, words in his behalf are not required either in description or in eulogy; upright business man, firm friend and all around "good fellow," The Review joins your host of other friends in wishing you and yours a "barrelful" of happiness and prosperity, and all the health and pleasure that falls to man. Mr. and Mrs. Maher will take a short bridal tour, after which the groom may be seen by friends as heretofore at the coming New York Furniture Exposition in this city.

The Newburgh (N. Y.) Reed Company still continues to supply its celebrated rustic work and reed goods to hotels and public institutions. Among the latest contracts placed for the furnishings in that line is the one for the roof of the new Hotel Majestic in this city at Seventy-second street and Eighth avenue.

THE UNFAILING LLOYDS.

There is another fine thing about the Lloyds—they can't fail. This is because there is not anything of them to fail. Herein they are vastly superior to any insurance company. If the latter cannot pay its debts, a receiver steps in and divides between himself and the creditors the assets, and finally the concern is wound up and dissolved. But when a Lloyds cannot pay it goes right on doing business, not necessarily having the same list of subscribers—any list will do, and then if the name doesn't seem to be popular a new one may be appropriated. There being no corporation or firm, there is nothing to dissolve. Sue? Oh, yes, the individuals may be sued, but there is no harm in that; the Lloyds cannot be touched. There really ought to be two or three hundred more of these wonderful contrivances of the wit of man. If there were a thousand, so much the better. Down with monopoly! What the people want is cheap insurance, and lots of it. Is not that so? Some may suggest that if there were a hundred thousand Lloyds there would be no more insurance than there is now. But such persons are hired by insurance companies, and they are not to be depended upon. Let us have more Lloyds, and yet more, until the demands of business are fully met. Lloyds' insurance is like fiat money. If enough of the latter were issued everybody would be rich. Just so, if there be enough Lloyds everybody will be insured and at his own price. But when it becomes necessary to turn the money or the policy into value? Go away with your foolish questions, you blamed old octopus!—Insurance.

THE ATLAS FURNITURE COMPANY.

The great plant operated by the Atlas Furniture Company at Jamestown, N. Y., has been busy the entire year turning out new patterns and designs in chiffoniers, combination desks, tables, &c., and the company has even then found some trouble in keeping abreast of orders. This is one of the most completely equipped furniture factories in the country, and the experience of President Stramberg and Manager Erickson is apparent in the constant improvement in the line which they make. No company has kept in touch with the trade to a greater extent than the Atlas, and the result is that it has been busy all through the dull times, and will undoubtedly continue to be so for the balance of the year.





Shearman Brothers have sent to the trade a catalogue of their handsome and popular "iron clad" upholstered furniture. It is one of the most complete publications ever distributed in the line.

S. A. Carlson & Co., the makers of medium priced chamber suites, have gone their old list one better and now announce 7 for $100, 6 for $100, 5 for $100, 4 for $100, 3 for $100 and 2 for $100 in late designs, large plates and high polish.

The Newman Manufacturing Company is busy, and continues to run its plant on full time. The goods turned out by this company are of the highest order, and have won for the firm the good will and steady patronage of the trade from all parts of the Union.

Himebaugh Brothers, the well-known spring bed manufacturers, of Jamestown, N. Y., have outgrown their quarters, and this week moved into a new plant, 120x40 two stories high, on the Celeron road, which they have just erected. There is also in connection with the new factory an annex, 60x20 feet.

W. I. Blystone, proprietor of the well-known feather and mattress house of Jamestown, N. Y., has just put into his complete plant new machinery, and will also add a new mattress stuffing machine. He can also furnish to the wholesale trade anything desired in the way of feathers of any grade at the lowest prices.

The Kennedy Furniture Company, which is refitting the old Carlson, Bloomquist & Snow factory at Kennedy, is composed of a company of eight young men who are determined to make a success of it. They are John Bloomquist, A. E. Williams, John A. Swanson, Gust Holt, Charles Swanson, Axel Reynolds, Grant Shelters and John H. Anderson. The plant will be ready for operation about the first of July, and from fifteen to twenty men will be employed at the start, and expectations are that the number will be increased as the business of the company develops.

J. A. Fay & Egan Company, Cincinnati, has just received a cablegram from Santiago, Chili, announcing the fact that the company was awarded the first prize for its exhibit of wood working machinery at the International Fair there.

Byron's "all softening, overpowering knell, the tocsin of the soul—the dinner bell" sounds never so pleasantly as when rung to call one to sit down to one of the Perfect automatic extension tables, which can be found at 260 Canal street, New York.

Schafer & Kuhl, of Flemington, N. J., have just secured two large contracts, which is strong evidence that the hustling new firm is thoroughly appreciated. One is for the furnishing of a new hotel, while the other embraces all the goods needed in fitting out a large school.

Smith & Ellis, of Canastota, N. Y., have recently moved their entire office force from Syracuse to that city, and now have their immense factory more completely identified with the clerical department than ever. The firm has run from 100 to 150 hands continually during the past year, and has also added a great deal of new and improved machinery to the plant. With Mr. Ellis at the factory and Mr. Smith on the road trade has kept up briskly, and the work of turning out combination cases, bookcases, china closets, ladies' desks, tables, &c., has gone along without the interruption of a day's loss of time through lack of work. The firm will show its goods this summer at both the New York and Jamestown Expositions, and visitors to either of these events will do well to glance over the advertisement of the line in The Review.

THE RETAIL DEALERS' CONVENTION.

The following circular letters of interest more particularly to retailers explain themselves :

Retail Furniture Dealers' Association of the United States,
Office of the Secretary, 53 Commercial Bank Building,
Chicago, June 10, 1895.

To the Members of the Retail Furniture and Kindred Trades of the United States :

Gentlemen—You are cordially invited to be present at the convention of the Retail Furniture Dealers' Association of the United States, to be held at St. Louis, Mo., July 12, 13 and 14, 1895.

If your State has not a State organization, a business card will be sufficient credential to admit you to membership in the national organization.

It is essentially necessary that we have a full attendance, as matters vitally affecting the trade will be discussed. Inasmuch as the association has created during the last year no inconsiderable interest in the affairs of the retailer in his dealings with the manufacturer, to the mutual advantage of all concerned, and has accomplished much in this field, it is hoped that there will be a large representation from all over the United States. The undersigned will be pleased to answer any question in relation to the coming convention.

The St. Louis Retail Furniture Dealers' Association, whose guests we will be during convention, promises us a royal welcome, and from their known hospitality we can rest assured of having a good as well as a profitable time. Again urging upon you the necessity of your presence, I am Yours most truly,

Myer S. Emrich, Secretary.

Retail Furniture Dealers' Association,
H. M. Dalton, Secretary. Office, Wainwright Building, Room 321,
St. Louis, Mo., June 3, 1895.

Furniture Trade Review :

On behalf of the retail furniture trade of this city I desire to call your attention to the fact that a convention of the National Retail Furniture Dealers' Association will meet in this city on July 10, 11 and 12 next. The retail trade of St. Louis are fully alive to the importance of this great event, and are making strenuous efforts to see that the affair shall be a decided success. Committees on finance, arrangements and reception have been appointed, and are promulgating an elegant programme.

The delegates to the convention will be met at Union Station by a committee representing the trade of this city and escorted to the Planters' Hotel, where the headquarters of the convention are engaged. Full preparations are being made for the entertainment of the delegates. On the evening of July 10 they will be tendered a reception at the roof garden on the top of the Union Trust Building, the highest sky scraper in the city, fourteen stories above the level of the street, where music, refreshments and cool breezes make the visitor forget the torrid heat below. On the 11th a carriage ride over the city and a banquet the same evening at Forest Park will be the features, and on the 12th an excursion on the river and fine dinner will conclude the entertainment.

A large and elaborate business programme has been arranged, and reports from trade centres indicate the fullest attendance in the history of the National Association.

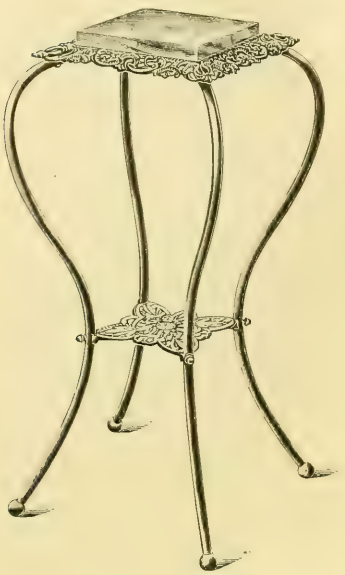
Retail Furniture Dealers of St. Louis,
Per H. M. Dalton.

"Washington," said Daniel Webster, "is in the clear upper sky," but Port Washington is in Wisconsin and it is famous for being the habitat of the Gilson Manufacturing Company, manufacturer of Bolen's chair irons, which are a delight to any man who uses a revolving chair.

The Hall Brothers Manufacturing Company, Belding, Mich., has added stove boards to its line of refrigerators and folding tables, and has just issued to the trade a miniature enameled board, inclosing a business card, which cannot fail to tell the receiver at a glance the business it represents.

WALLACE & SONS.

This enterprising firm has again taken space at the New York Furniture Exposition, in session from July 8 to August 2, and will show a superb line of brass and onyx tables, pedestals, banquet lamps, 5 o'clock fitments and a large variety of brass goods eminently adapted to interest the trade in the way of low prices, exquisite designs and excellence of workmanship. See their show at the New York Exposition or call at 29 Chambers street, New York, where the able manager, Mr. W. J. Wallace, will welcome the trade.



WALLACE & SONS' NO. 116.

The American Mirror and Glass Beveling Company, of Grand Haven, Mich., is a concern whose work reflects credit upon its able management. Its facilities are very large and its ability to fill orders promptly and at fair rates is correspondingly great.

The I. H. Dewey Furniture Company, of Rochester, has just completed its new five story brick building and moved into the same during the past week.

The Jamestown Lounge Company will show both at the New York and Jamestown Expositions. At the first place they claim the largest display in the building.

Hartmeier & Sons, Paterson, N. J., make a loud call for orders on a suite illustrated elsewhere, which in three pieces is sold at $13.25 net, or in eight pieces at $16.

The Keystone Chair Works, Union City, Pa., will show some remarkable money gathering chairs at the New York Exposition. The styles will all be new and handsome.

After July 1 E. J. Morley will represent the Conrey & Birely Table Company's parlor and library tables, and will have full lines at his salesrooms in the Blodgett Building, Grand Rapids.

Robert P. Lyon, general manager of Lyon's Furniture Report, has as usual taken time by the forelock, and in the July Reference Book will present to his clients a full list of thoroughly reliable furniture dealers in London, together with their street addresses and credit ratings. This will be immensely valuable, and no doubt will be eagerly looked for, as the tendency of manufacturers is at present toward an English market.

ONE OF THE LEADERS.

The Boll Brothers Manufacturing Company, of Harrisburg, Pa., has had unprecedented trade during this spring, being compelled to work until 10 o'clock every night to supply the increased demand for its superior products throughout the United States. The new designs for brass and enameled bedsteads, as well as spring beds, cots and cribs, have met with great success. More new styles are being prepared for the company's fall line, which will be shown at the New York Furniture Exposition.

This company has been in existence for only ten years, but during that time it has manufactured such goods that it is to-day among the leading bedding houses of the United States.

After making contemplated improvements during the summer months its capacity will be so increased as to supply all orders promptly during the fall. A very handsome 164 page illustrated catalogue will be sent on application to anyone, and certainly should be in the office of every first-class furniture house.

EMBOSSED AND CARVED LEATHER.

The Newark Decorative Leather Company, at No. 67 Hamilton street, Newark, N. J., is producing for the furniture trade embossed, carved and illuminated leather cut in sizes to order ; also round or square cobbler seats, panels and set figures. Besides this the company makes special designs for the trade, and when desired does not duplicate them for other than the firms who order them. The company also makes a feature of furnishing velvet leather, and as its work is all of the highest quality and embraces the very latest designs, there is a great demand for it, and it is particularly popular with the furniture manufacturers. The advertisement of the firm will be found in this issue of The Review.

The Frank H. Clement Company, of Rochester, N. Y., has just furnished the Medina (N. Y.) Furniture Company with the entire wood working machinery to be used in its new plant at that place.

S. P. Porter, 185 and 187 Canal street, New York, calls attention to his great aggregation of furniture lines on a colored page in this issue of The Review, and the same should receive the attention and consideration of every retailer in the trade who wants to know where to go to buy goods at a fair value. Mr. Porter possesses the entire confidence of the trade, and his little essay entitled "America versus Europe" will be persistently read and keenly digested by thinking men in all localities.

The beautiful city of Rochester will open its Furniture Exposition July 1 and close the same August 3. No more pleasant situation could be found than this, and the well-known directors who have the management in charge have arranged ample and spacious room for the display of goods. The list of applications has steadily increased, and the popular watering places adjacent to the city will add to the many inducements offered the visitor. Secretary W. M. Powell has all matters arranged in the most attractive way, and as he states, "No one can be 'roasted' in Rochester, as we always have a cool breeze from the lake, even in the hottest weather."

REPORT OF THE COMMITTEE

Sent Abroad by the Executive Committee of the American Furniture Manufacturers' Exposition Association to Ascertain the Possibility of Selling American Furniture in Europe.

To the Board of Trustees, American Furniture Manufacturers' Exposition Association:

Gentlemen—Your committee sent to England and Europe to investigate and determine the possibilities of finding a market for American made furniture beg leave to report that, having sailed from New York via American Line steamship Paris, March 27, we reached London at noon, April 4, and at once commenced a thorough investigation of the London factories. We were received in a most courteous manner, and all information desired was readily obtained.

In most instances the factories of London are comparatively small concerns, where machinery is but little used and a high character of hand work is produced.

Great Eastern street, Curtain road, and Old street, a district that can be likened to the Canal street of New York, are mostly peopled by what is known as "factors," being concerns who buy the product of small makers whose homes are their factories, and who at once upon finishing a piece place it upon a hand truck and market it. There are numbers of such makers, however, who continually produce large and most excellently made cabinet work upon orders from the "factors."

The greater part of the production of these shops, however, is the cheaper grade of parlor suite frames, chairs, tables and small cabinet ware. There are in London but few large cabinet factories, one of which we found thoroughly equipped with modern wood working machinery, much of which was of American make or origin, notable among the former being twelve carving machines.

This factory is new and scarcely in perfect working order yet, but the methods of the American case work plant are visible on every hand, and its equipment is an evidence of what may be expected to develop, for it will surely meet with a splendid success in view of the only primitive competition with which it will for a time have to contend.

At present much of the case work used in London comes from the west of England and Scotland, where there are large plants thoroughly equipped with the latest improved machinery, those in Bath and Glasgow being especially well organized. The cost of skilled labor in these cities is approximately the same as in London factories, and little if any less than in America.

The case work of England is, even in the cheaper grades, better made than that of similar grades in America, but better prices prevail to cover the cost of this improvement.

One marked difference between English and American construction is in the drawer work. Instead of making their drawer sides beveled to the back, as in America, the English drawer is made to fit absolutely perfect from front to back, is always built perfectly square and is sanded and nicely cleaned inside and out.

It would be useless to attempt the introduction of the American chamber suite, as at present designed, in the English market. An English suite consists of a wardrobe, a dressing table, a wash stand, a night cabinet, a towel rack and two chairs. Brass and iron bedsteads are used, but sold separately. In the judgment of your committee, American case work manufacturers can make the English chamber suite in a manner satisfactory to the British trade at prices that will enable us to establish a splendid trade there. The best method of doing this is taken up later on in this report.

The freedom of most of their chamber suites from the ornamentation so common here would be a welcome change for our manufacturers. When carving is introduced to any extent in their designs, it is confined to a panel, and is very elaborate and splendidly done. Most all suites are finished very dark, regardless of what wood they are made of.

What was regarded as one of the cheap chamber suites in England, consisting of a small wardrobe, washstand, dressing table, night cabinet, towel rack and two cheap chairs, all made of ash with a good French polish finish, but free from any carving or ornamentation whatever, cost the dealer $34; another suite of the same number of pieces, somewhat larger in size, with a shaped top made of pine with a beautiful white enamel finish, ornamented with handsome patterns of composition instead of carving, was regarded a leader at a wholesale price of $100.

In sideboards a style prevails that in the better and highest grades can be produced cheaper in England than in America, chiefly because but a very limited number of one pattern can be marketed; but in the plainer and cheaper grades the same statements that apply to chamber suites again hold good. Southern gum, finished in its natural color, is much used in cheap sideboards, and is called "Satin Walnut." In the cheap and medium grades of this line the almost entire absence of elaborate ornamentation will render much less difficult their duplication in America and shipment K.D.

We believe that the American extension dining table will be an article of the future in the English market, but that its introduction will be a slow process and should be taken in conjunction with other goods.

The large trade now being done with England in chairs and desks of our make renders any extended reference to this branch unnecessary, except to say that we found the English houses handling this trade enjoying a much greater degree of prosperity than any other line, one concern having been able to dispense entirely with traveling salesmen, their mail orders being sufficient, and another working overtime every day, and although they had temporarily withdrawn their salesmen from the road, they found themselves unable to keep pace with orders, and the extent of their business governed entirely by their supply of stock. Still, comparatively few of the new and more attractive patterns of American chairs are carried.

With these lines taken up and wider facilities provided, a much larger business can undoubtedly be done in these lines. The rocking chair of medium and cheap grade is comparatively unknown as yet, although the freedom with which it is taken in high grades of mahogany and marqueterie leads your committee to believe that a line of those fancy rockers so popular in America at from $3 to $12 each, if produced in chaste and correct patterns to suit the English taste, would become immensely popular. In this opinion we found our ideas indorsed by the most progressive men we met. Especially would this be true of wood and cobbler seats, both of which are already popular in English makes, whereas the apparent superiority of American makers in studying the lines of the body and shaping their seats and backs to give greater comfort would give them a manifest advantage.

The gentlemen engaged in the American chair trade in England have not as yet seen fit to introduce the dining chairs ranging in value in America at from $12 to $24 per dozen, whereas the buyers who were shown these patterns seemed to regard them as salable, with the possible substitution of leather seats, as leading in popular demand instead of cane, with but little if any changes of pattern in deference to English taste.

When we enter the parlor furniture, or what is known in England as the "drawing room" line, however, we find even a more favorable condition existing. The English demand an absolute purity of style in this class of furniture, hence an American manufacturer who in his designs is loyal to the source from which his inspiration comes will find his patterns accepted, and his success in England becomes only a question of quality and price.

In this statement reference is only intended to frame suites, as in the all over stuffed line it would be useless to attempt part of its manufacture in America. In everything else, however, fully 30 per cent. of any representative line of American parlor work in which purity of style is an element, is marketable in England beyond any question. This is even true if the goods are fully made in America and sent to England completely finished, as far as price is concerned, notwithstanding the present tariff on fabrics used. If the trade, however, is to be cultivated to any great extent, the frames must be sent to England K. D., finished and upholstered there, in the adoption of which method the American manufacturer would have a great advantage over the English maker, as long as the latter pursues his present methods. This applies to the very best grades, whereas in the cheaper lines, while we have an advantage, it is not so marked as in the higher lines.

In the production of high art chair and suite frames the English manufacturer has reached as near perfection in lines and purity of style as is practical to attain. One factory in this line which we visited was a revelation in the matter of design even to those of the committee who had made a study of the art in furniture. The ma-

chinery of this factory consisted of one rip and one band saw, the balance of the work being done entirely by hand and by superior workmen. The finished product was of a very high grade of workmanship, but in no sense better than can be and is produced by the American manufacturer of the same class, and by our methods these goods could be produced at a sufficiently less price to give us an advantage.

What is known in America as the ladies' desk in unknown in England, their ladies' bureau, writing table and escritoire taking its place. The carved American design with mirror top could not easily be sold in England, but a more modest, more artistic desk, on either the Colonial or French lines, with from one to three drawers below, a plain flat top free from any ornamentation other than a low brass rail, can certainly be produced by our manufacturers at a price satisfactory to the English buyer. The writing boards on these desks are all covered with leather or cloth, with gimp binding.

In parlor tables it is questionable whether the better grades can be successfully made by our manufacturers, but in the cheaper grades, such as Shakespeare tables, we found the English paying from $3.75 to $5 for what we are selling at from $1 to $1.75. In this line there is undoubtedly a large opening, with a possibility of eventually growing into the better grades.

Mahogany is the chief wood in English furniture, and all the higher grades are made from it. The finish is in all cases much darker than we use. Marqueterie is a prominent feature in ornamentation and promises to continue so. The class of marqueterie shown is not in any way superior to the best American makes.

As the grades of furniture decrease in value, walnut becomes popular, occupying relatively the same position as oak in the United States. Next come the enameled goods on either pine or basswood, while gum and ash divide the cheap grades. With the exception of the very cheap goods, all are finished by the French polish method. The stain, filler and polish range from $1.05 to $1.30 per gallon in cost, already prepared, while finishers earn from 12 to 14 cents per hour.

In the judgment of the committee the relative cost of our present finish to us and the English finish to the manufacturers there are practically the same, with a possibility of an advantage in our favor, but this is of no avail in view of the fact that we must finish the goods designed for that market by the method now in use there irrespective of which is the best or the cheapest. Cabinet makers in England earn an average of 20 cents per hour, and other artisans in our trade will all average about equally as near to American wages.

Warerooms and factory premises in a central location can be secured at about 17 cents per square foot per annum.

After thoroughly covering the manufacturing district, a tour was made of the more impor ant retail concerns, and with one single exception we were received with the utmost courtesy and found the heads of the London houses gentlemen possessing exceptionally keen and correct ideas of values, who, notwithstanding many rather discouraging experiences with American made furniture, were free in their statements that nothing whatever could interfere with the favorable reception of American made goods if they were correct in design, of proper construction and at or below present market prices.

Absolutely no prejudice exists in the minds of the better trade, as a whole, against American made furniture, and each buyer who inspected the representative lines shown him unhesitatingly selected many patterns in each that were available and marketable at the prices quoted in each case, sufficient having been added to cover the additional cost of English delivery.

In several instances orders have been taken and the committee have been on a selling mission.

The English buyer is as a rule very loyal in his support of a manufacturer who is upright in his dealings and sufficiently progressive in his ideas to keep pace with the times. While this fact will make the securing of a foothold by new comers somewhat difficult, it is not so serious a drawback as has been generally regarded, and has the advantage of assuring a manufacturer, once established, a more secure trade than he can claim in America. Furthermore, a pattern once established is reasonably assured of a longer run than prevails in America.

While this report as a whole deals mainly with London, we found the statements made apply almost without material exception to Liverpool, Manchester, Edinboro, Glasgow, Dublin and Belfast, the other cities visited, whose trade can be as advantageously handled from London as any other point, whereas to reach the London trade as it should be covered a local warehouse is absolutely necessary.

Our investigations in Germany satisfied us that there is not a sufficient market there to warrant the establishment of branch houses. Some trade is now being done there in American cheap chairs and desks, but it can be readily handled and encouraged from London until it shall be developed beyond present proportions.

In addition to the trade of Holland, Germany and Belgium, equally available from London, there are also better opportunities for reaching South America and Australia than at New York, whereas Africa, now rapidly becoming one of the great markets of the world, looks to England for its supplies in our line. These markets will we believe freely accept American goods as made at present, but under existing conditions of commerce it is absolutely necessary to reach them through a London house if a fair share of this already immense and rapidly growing trade is to be brought to America, as it certainly should be.

In reference to the International Furniture Exhibition, held in Royal Agricultural Hall, London, April 16 to 22, we would say that it was in no wise a representative gathering of manufacturers and has no bearing upon the market or the trade.

Having covered as thoroughly as possible the observations taken, your committee beg to say: First—In briefly summarizing their conclusions, that a trade can be secured for high class, correctly designed American frame parlor suites and art chairs as made here at present. Second—In all kinds of case work the designs and constructions now in use in the United States cannot be marketed in England or in Europe, but American manufacturers can, in the majority of the lines, manufacture English patterns and compete favorably with the manufacturer there, with a probability that in time many American ideas of merit can be gradually introduced, to our profit; and, finally, we would report as a result of our investigations that:

1. A market certainly exists in England, and other countries available only through London, for such grades of American made furniture as are favorably considered in the foregoing statements; that that market is of sufficient volume and importance to justify the enterprising manufacturer in making an effort to secure it, and that, having once secured this in addition to his American trade, he will be found to possess a more valuable good will and better profit-earning business than is possible in America exclusively under the conditions that obtain in our country now.

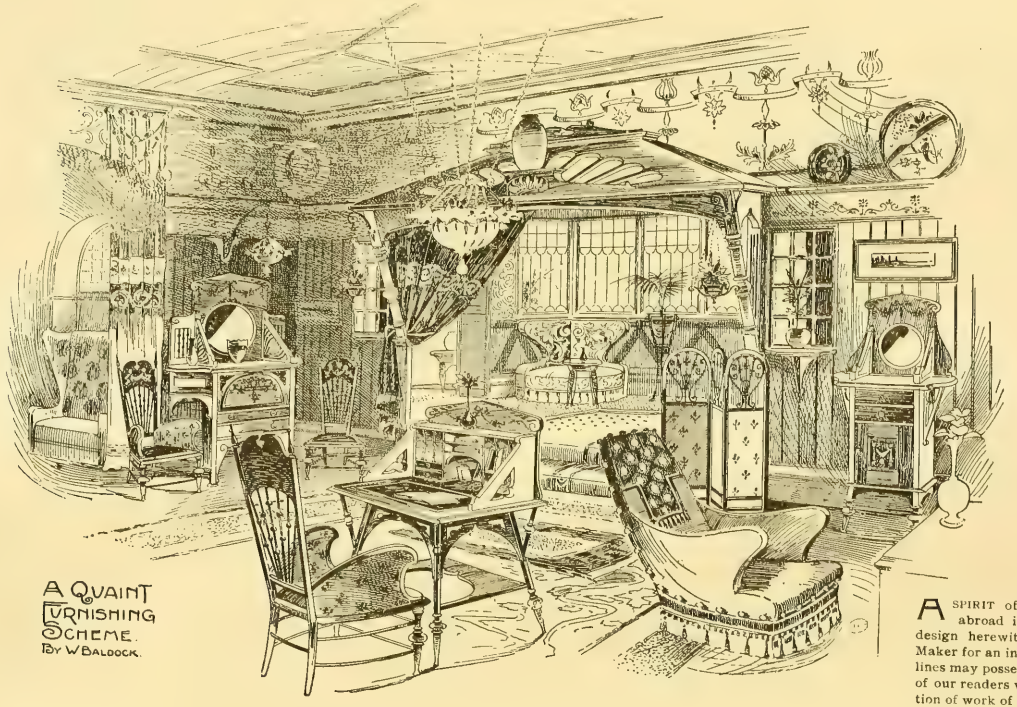
2. To obtain this trade it will be necessary to make a line in each instance to conform with English tastes and requirements, but these patterns will in so many instances be pure specimens of the known schools of design that the greater portion of them will be available for the home trade and be novelties as well.

3. It is necessary that these goods be shipped to London in the K. D. state to be set up (and in the case of parlor furniture upholstered) and finished there. This necessitates the establishment of an upfitting, upholstering and finishing department in London, which, while it may be rather a heavy load for a single concern, can be most advantageously done by a combination of factories. Whether this should be one combination, embracing all those who desire this market, or several smaller organizations composed of five or six non-competing lines, is a matter for discussion and determination by the concerns entering the field.

In the management of such a concern in London it is not advisable to start with any extended plant or great flourish of trumpets, nor is it best to flaunt the announcement that the goods are American made. Not that any prejudice exists, but that the experience of England with cheap American goods has been such that to lay stress upon such a point would handicap the work. Neither is it necessary to conceal the facts, it being only requisite to put the goods on the floor in London and offer them purely on the ground of merit and price, in which spirit they will be inspected and fairly judged by the buyer, with few if any exceptions.

All the members of this committee were sufficiently impressed with the prospects to be willing to enter into arrangements with several other manufacturers with a view of making a combined effort.

They will be pleased to discuss the matter with any of the members of the association during the coming ninth Exposition, and in fact all of the committee will at any time be pleased to furnish the members of the association with any further information bearing



A QUAINT FURNISHING SCHEME.
BY W. BALDOCK.

A SPIRIT of quaintness being just now abroad in the fashionable world, the design herewith from the London Cabinet Maker for an interior on quaint and unusual lines may possess a special interest for those of our readers who are concerned in the creation of work of the order indicated. The recent attempts at originality in furnishing made by certain schools of decorative artists of to-day has resulted in the production of many original and pretty conceits for the embellishment of the modern homestead. There are one or two ideas in connection with this interior which are within the limits of a practical and economic interpretation, and though they may not appeal to all tastes, there is sufficient demand for such goods to justify their production.

upon the particular lines in which they are more especially interested.

The committee expect in a short time to be able to supply the members of the association, upon their request, with the names of several designers in London, who can be depended upon to reflect the English tastes with accuracy.

In conclusion, we desire to say that the thanks of this committee and the association as a whole are due to Messrs. Angus, Benn, Bell, Greenbank, Foreman and Lebus, of the London trade, for the many courtesies extended to us, and finally to Mr. Andrew Carnegie for the encouragement, assistance and entertainment which he so graciously extended.

It is the hope of the commitee that this matter will be taken up at once by the members of the association and arrangements completed without delay for actively entering and pushing the foreign trade, for it is a belief in which all must share, that a successful cultivation of these great markets will go far toward bettering the conditions that surround our home trade. We will in this matter be but following the lead of many other branches of American manufacture, the evidence of whose growing success we found on every hand in England and Europe.

All of which is respectfully submitted by your committee on foreign trade. Charles H. Medicus, Chairman.

J. D. Stearns, S. P. Porter, Clarence G. Brown, Committee.

Chas. E. Spratt, Secretary.

New York, May 28, 1895.

In another column our readers will find a number of valuable hints from an intelligent and practical manufacturer who visited the European markets at his own expense.

EXPORTS OF FURNITURE.

Following are the exports of furniture from New York for the five weeks ending June 5:

Port.	Value.	Port.	Value.
Amsterdam	$127	Havre	843
Antwerp	137	Hayti	6,463
Argentine Republic	1,775	Helsingford	25
Belfast	20	Hong Kong	34
Bolivia	55	Hull	3
Brazil	21,600	Leipsic	75
Bremen	180	Leith	45
Bremerhaven	6	Liberia	47
Bristol	1,500	Liverpool	4,750
British Australasia	4,107	London	14,220
British Africa	4,992	Lyons	114
British East Indies	19	Malaga	270
British Guiana	118	Manchester	130
British Honduras	133	Marseilles	60
British West Indies	5,198	Mexico	3,343
Brussels	1,506	Milan	300
Central America	1,898	Newfoundland	24
Chili	500	New Zealand	1,797
China	385	Nova Scotia	50
Christiania	373	Palermo	7
Constantinople	99	Peru	95
Copenhagen	5	Porto Rico	766
Cuba	6,161	Portuguese Africa	45
Danish West Indies	452	Rotterdam	76
Darmstadt	77	San Domingo	342
Dutch Guiana	305	Sandwich Islands	84
Dutch West Indies	62	Southampton	655
Ecuador	106	Swansea	80
French West Indies	579	U. S. of Colombia	313
Genoa	956	Uruguay	2,090
Gibraltar	200	Venezuela	3,409
Glasgow	724	Vienna	72
Hamburg	2,338	Zutphen	60

P. Derby & Co. will have 2,500 feet of chairs at the New York Exposition. Among them are many new and desirable patterns. These are in addition to those shown in their catalogue and supplement just issued.

THE NATIONAL PARLOR FURNITURE COMPANY.

This well-known company, whose advertisement appears in this issue of The Review, will show its elegant line at the Chicago Exposition and will have a sample room all the year round at 302 and 304 Wabash avenue, Chicago. The company makes as large a line of goods as any concern in the country, and buyers when they visit Chicago in July should not forget the National at the Exposition or at its showrooms at the above address.

SOME FIRM NAMES.

The tourist was in Milwaukee not long since, and was not feeling especially melancholy when he noticed the sign "Knight & Day, Undertakers." He had already made note of one nearly as unique in the same city, which reads, "Dadd & Sons, Druggists."

For a long time there was in the city of Buffalo an auction room with this title: "English, Irish, French & Scot." This strange combination of surnames continued for many years, and even to-day the firm name doing the same auction business is "English & Irish."—Albany Journal.

A joke by any other name would smell as sweet. The only trouble about this one is the fact that there never was any such firm in Buffalo. The English & Irish part is all right, except that it is hindside foremost, the firm name being Irish & English.

Metal beds are fast becoming articles of as common use here as they are in England. Boll Brothers Manufacturing Company, Harrisburg, Pa., will have an extensive line of brass and enameled beds at the New York Exposition.

"On the wave of popularity" is the characteristic heading which R. J. Ehlers has placed at the top of his colored page advertisement in this number of The Review. The above sentence refers to the celebrated Whitney chair, the absolute control of which for this part of America is in the hands of Mr. Ehlers, and a full line of both the wood and reed chairs can be seen at his warerooms, 207 Canal street. Mr. Ehlers has struck a very responsive keynote in his management of this great line, and between the great trade which he is enjoying upon his Ranney refrigerators and other goods, together with the Whitney chairs, he has been kept awake nights and is fast becoming an old man before his time. Call upon him at his space in the New York Exposition.

Frank A. Hall, 221 Canal street, New York, besides furnishing a good part of this country with all kinds of bedding and mattresses, has now placed upon the market many patterns in white iron beds and cribs of his own manufacture that cannot be surpassed in quality, finish and construction. Cuts of a new pattern bed and crib can be found in Mr. Hall's advertisement on a colored page in the current number of The Review. Dealers who anticipate doing a white iron bed business will readily recognize the fact that anything Mr. Hall has given the trade has at all times been as represented in every respect. The beds which he now offers are beyond criticism, and are guaranteed to be as substantial as can be produced. Intending purchasers will do well to notice particularly the sizes as well as the prices of the beds.

ROCKFORD RIPPLES.

This city will have an Exposition as well as some of her nearby neighbors, and it is certain that it will draw a great many buyers here.

The Forest City Furniture Company has one of its buildings that was partially destroyed already under roof, and is working day and night on its other large building, and ere long the hum of the machinery will be heard in it. The warerooms were full of goods at the time of the fire, and orders will be taken care of as the company has the stock on hand to ship from.

The Rockford Standard Furniture Company will show its line of goods at the New York Exposition and at Grand Rapids in the Blodgett Building and also at the showroom at the factory here in this city. The line shows a great many new patterns, and we would advise buyers to be sure and see them at any one of these three points.

"We still lead, others follow," is what the Rockford Desk and Furniture Company states in its advertisement in another part of this paper, and such is the fact, as this is a live, progressive and wideawake concern, which is always out with new goods every season. It never has any stickers. Buyers must look for these goods at both the New York and Rockford expositions.

The Rockford Chair and Furniture Company will exhibit its full line of goods at the New York Exposition, at Grand Rapids in the Pythian Temple, and also at the showrooms here at the factory. A representative of The Furniture Trade Review was shown some of the patterns, and to say that they were fine would be expressing it mildly. Buyers should be sure to see them when in the market.

The Rockford Co-operative Furniture Company shows a very handsome cut in its advertisement, and also another in the reading columns of this paper, which are samples of the line of goods that this well-known concern turns out. It will show at the New York Exposition, Chicago Exposition and the Rockford Exposition.

The Skandia Furniture Company is one of the old and solid concerns of this city. A cut of a pair of its beauties is shown in another part of this paper, and twenty-two new patterns will be exhibited at the Exposition here. The company makes a great line and has great sellers.

The Palace Folding Bed Company is constantly getting out new goods and will not be behind any of its neighbors. A couple of dozen new ones were shown the representative of The Furniture Trade Review, and when the buyer is in this part of the country he should not fail to see them.

The Illinois Chair Company sells chairs, and the reason that it sells chairs all the year around is that it has the styles and the prices to sell chairs. These are good, honest made goods, and there is no prison stuff about them. The company will show its great line at the Exposition here in this city.

The Star Furniture Company's line of goods will be shown at the New York Exposition, and also at the Nelson House, in this city. Secretary P. A. Peterson informed a representative of The Furniture Trade Review that the company will have a great many new patterns to show buyers when they visit this market.

Both the West End Furniture Company and the Mechanics' Furniture Company will show their line of goods in the Exposition at the Germania Building.

The old reliable Central has put up a new smokestack. The company will have a brand new and elegant line to show at Grand Rapids and in this city.

The reorganization of the Union Furniture Company has been completed by the election of the following officers: President, Robert Linn; vice-president, C. A. Newman; secretary, P. A. Peterson; treasurer, Wm. McCutchan; directors, Robert Linn, C. A. Newman, P. A. Peterson, C. F. Blumberg, G. C. Spafford. The result is a closer alliance with the Rockford Chair and Furniture Company, and arrangements have been made with the People's Bank, of which Treasurer McCutchan is cashier, by which the company will be in good shape, as far as finances are concerned.

Read what the American Bedstead Company, Westborough, Mass., has to say in another column about casters. It may give you a new idea, and new ideas are cash articles these days.



RALPH VAN KUIKEN,

Whose portrait is presented herewith, is an active member of the Grand Rapids Wood Carving Company, Grand Rapids, Mich., and has been associated with the company since it was organized. He is a first-class carver and designer, and by giving close attention to this part of the company's business has made his services invaluable. He is a pleasant man and has many friends.

SHEARMAN BROTHERS.

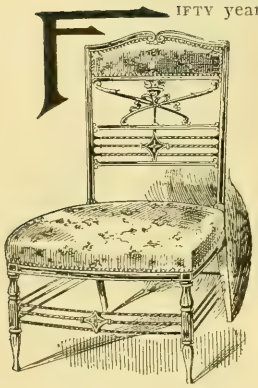
One of the busiest firms in Jamestown during the past season was the well-known firm of Shearman Brothers. They attribute their success very largely this season to the line of Turkish tufted couches which they put on the market. A common complaint filed against the majority of the tufted couches is that they are imperfectly upholstered and either give way or are too hard. By employing only the most skilled upholsterers, the exercise of the greatest care and the judgment gained by fifteen years' experience in the business, and the use of the right kind of material, Shearman Brothers have been enabled to turn out this class of work so soft, luxurious and withal so durable as to delight the trade, and numerous duplicates of early orders placed have kept them unusually busy.

By reason of their recent purchase from the Novelty Tufting Company of the sole right to use its patented process in Chautauqua County, they are enabled to put more and better work on their lounges and couches than can be produced by hand. By use of this process the most intricate designs in tufting and trimming can be produced at a very low cost.

Shearman Brothers will have two mammoth exhibits at both New York city and at Jamestown next month. They have secured 3,000 feet of space at each of these Expositions and will show 100 new designs at both places. They promise to show all of the novelties and their exhibits will certainly repay a careful inspection by buyers.

Messrs. Kelley, May & Hallett will show Wilkinson & Eastwood's (Binghamton, N. Y.) line of new patterns in fancy rockers at the New York Exposition. Be wise in time and see them early.

TRADE TALK.



FIFTY years ago Charles Stetson, who was then the landlord of the Astor House, frequently had for his guests Daniel Webster and Henry Clay, according to a story in the New York Sun. When they were at the Astor the great political lights of the day gathered there to pay their respects, to discuss political affairs, and, who knows, perhaps now and then to ask the great senators for a little aid in hurrying along some political appointment. At any rate, there were many distinguished callers, and to give Senators Webster and Clay a proper place to receive their friends Landlord Stetson determined to fit up the still famous "No. 1," the office floor room on the corner of Broadway and Barclay street, for that special purpose.

Times have changed. In order to secure proper furniture for his purpose Mr. Stetson went down to Boston. There he bought, besides other pieces, a sofa and six arm chairs of sturdy mahogany frame and red leather upholstering. The sofa was deep, long and low, and would hold four office seekers, or three office dispensers, comfortably. The chairs were high backed, with heavy, straight, solid arms.

Those six chairs and the sofa of its set held the forms of Webster and Clay, and their distinguished callers, during many an important political conference, and at other times when things not so dry as politics were discussed. And after that generation of statesmen passed away, through the war times, and until 1874 the solid old pieces served to rest the wearied bodies of scores, hundreds, thousands who came and went in the old Astor House until the old landlord, in that year, 1874, went too. There was a sale of furniture then, and Col. Van Brimmer bought the old leather set, and had the seven pieces carried across Broadway and across Park row to the International Hotel.

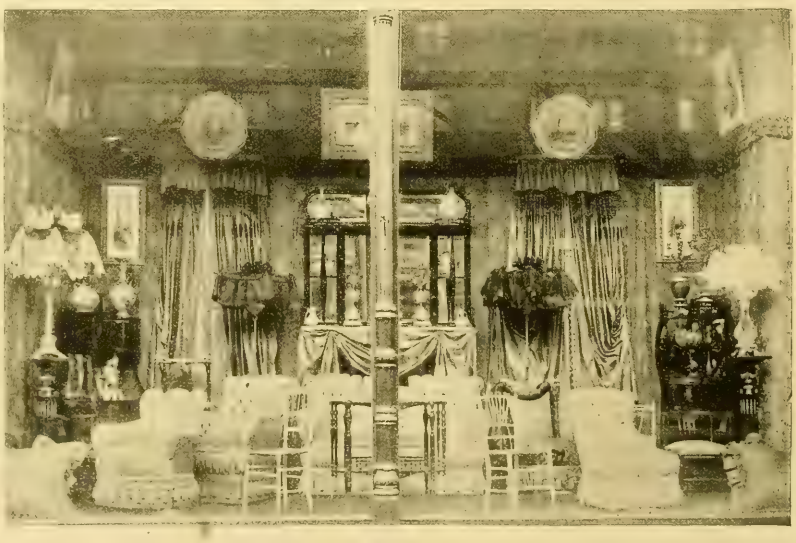
"How much did you pay for the lounge, Colonel?" asked Mr. Stetson.

"I paid $12.50 for it," the Colonel said.

"There's a good deal of difference between that price and what I paid for it in Boston, $125."

For twenty years the lounge had been in the office of the International. Its old carved legs became a trifle rheumatic under the stress of time and wear, and some new straight ones had braced it up. The original red leather cover wore out and was replaced, but the principal pieces of its frame were still as firmly held together when the recent sale at the International took place as if it had been subjected to ordinary household use instead of half a century's service in two busy hotels.

The Toledo Upholstering Company has a great line of new stuff which will be shown at Grand Rapids. It includes



CURTAIN AND FURNITURE DISPLAY IN THE SHOW WINDOWS OF H. O'NEILL & CO., NEW YORK.



FIRE SCREEN.

some of the quaintest pieces of furniture ever exhibited. The company has no fear of "stickers," as it does not make them. The display will be in charge of F. J. Stolberg, second floor of the Blodgett Building.

Manufacturers who use casters of any kind or size will find it to their advantage to examine the Gunn patent furniture caster. By addressing either W. S. Gunn & Son, 7 South Ionia street, Grand Rapids, or the makers, the John Toler & Sons Company, Newark, N. J.

The Saginaw Furniture Company, successor to Ring, Merrill & Tillotson, Saginaw, W. S., Mich., shows a very nice suite in another part of this paper. The company also makes a fine line of cheap sideboards. The old firm was among the largest manufacturers of cheap suites in the country, and the new company will be even more popular than the old concern. It is the intention to exhibit the line in Grand Rapids during July. Send for a catalogue showing some splendid things for the money.

F. K. Tinkham, Grand Rapids, elsewhere calls attention to the fact that he represents the largest caster house in the country outside the combination, and asks for a chance to give prices.

Because the New England Furniture Company's "ad." writer exasperates you by comparing the company's line of suites and sideboards to the weather, don't arise in your wrath and slay him, but read what he has to say. No man is above picking up a good sum of money, even with the thermometer at 100° in the shade.

The H. N. Hall Cabinet Company, Grand Rapids, will have all its new goods at the New York Exposition in charge of S. P. Porter. This concern will open the eyes of all buyers who see the show—ladies' desks, elegant parlor and tea tables, all new designs, will be exhibited as only "Sam" Porter can exhibit.

Kompass & Stoll, of Buchanan, Mich., have a dollar table that beats the world. Order a sample hundred. One firm has just placed an order for 600.

The large trade enjoyed by the Hall & Lyon Furniture Company, of Waverly, N. Y., has increased with the dull times, and now the company claims to be in just the right shape to show its goods to the best advantage at the coming Exposition in New York. New machinery of the very latest pattern has recently been added in all departments, and the company will show the trade a new line that will doubtless bring it many new customers.

The L. C. & W. L. Cron Company, of Piqua, Ohio, will be represented in every detail of its extensive lines both at the July Exposition in New York, July 8 to August 2, and at the Cincinnati Exposition, July 10 to August 7.

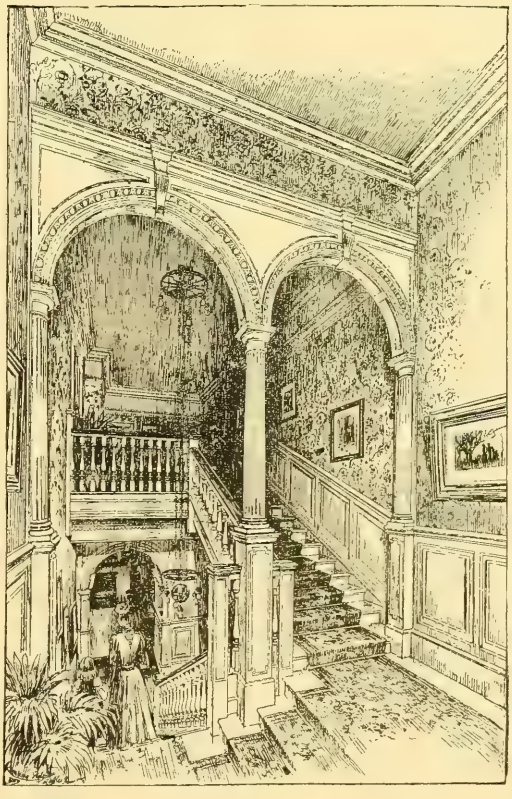
Visitors to Grand Rapids during July should not fail to see the special display which will be made by the Gunn Folding Bed Company, which will show an extraordinary line of folding beds and roll and flat top office desks. The waresooms are at 7 South Ionia street.

One doesn't have to be in Grand Rapids in July to see Charles P. Limbert & Co.'s show in the Blodgett Block, for they keep open house the year round and have something new to show every week. They represent eight prominent manufacturing concerns, several of them the largest of their kind in the country, and the display covers almost everything necessary for a first-class money gathering stock.

The Detroit Cabinet Company has added several handsome new patterns to its already extensive line of goods. This company is coming to the front as a manufacturer of fine goods very rapidly. Its entire line will be shown at the New York Exposition and at Grand Rapids, fourth floor Blodgett Building. Both displays will be under the supervision of S. Steiniger.

The Gendron Iron Wheel Company, Toledo, Ohio, presents this month drawings of a beautiful set of cane seat chairs which would be an ornament to any summer cottage.

The recent extraordinary demand for wicker furniture in Japan has been materially and suddenly curtailed. It seems the Mikado not long since was presented with a tame bear, who developed a startling fondness for chewing off the wicker legs of furniture in the palace. The Mikado



didn't mind this much, but the bear, like the average provincial theatre-goer, soon showed a taste for other kinds of legs, and began to chew those of the Mikado himself. So the royal dentist was sent for, Bruin's teeth were pulled, and legs of all kinds are now safe in the kingdom.

On May 21 the Art Embossing Machine Company and the Globe Embossing Machine Company were absorbed by the Union Embossing Machine Company, all of Indianapolis. The consolidation cannot fail to prove a fortunate thing for both companies, and will doubtless lead to a large increase in business.

Some recent changes of address having been made in the offices of the Lyon Furniture Agency, we give the new list in full: New York, 62 Bowery; Boston, 170 Hanover street; Philadelphia, 205 Walnut street; Cincinnati, 227 Main street; Chicago, 79 Dearborn street; St. Louis, 720 North Fourth street; Grand Rapids, Pythian Temple.

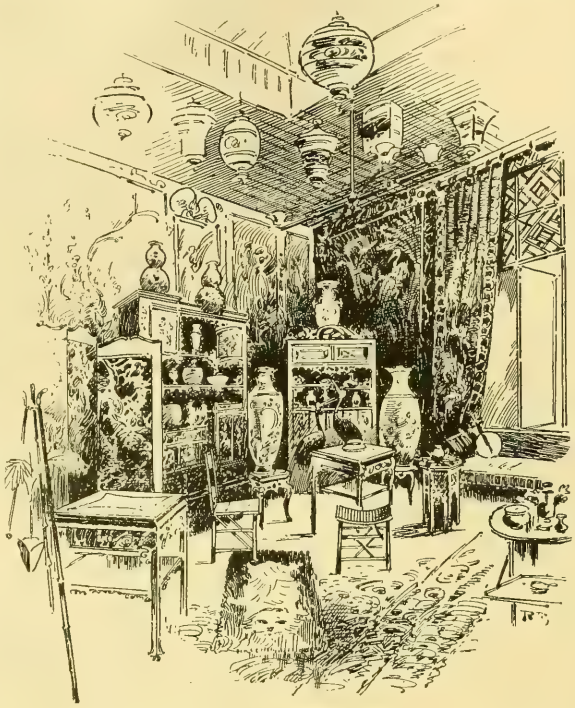
It is very difficult to teach some men that the value of advertising depends upon the number of people who will see the advertisement. A canvasser for THE REVIEW had a fuuny experience with a man the other day. When he quoted the price the advertiser almost fell off his seat, but recovered in time to state that he had been offered the same card in the Bungtown Roarer for a quarter of the price. "I told him," writes the agent, "that THE REVIEW didn't circulate thousands of copies and print advertisements for less than the cost of the paper. When I got through I felt like the old preacher who had his hat passed in church and found nothing in it when returned. I was dashed glad to get the hat back."

The New Athens Furniture Company, Athens, Pa., cannot complain of dull times and is having a first-rate trade in its well-known chamber suites. Several new styles have been added to the line, and the company expects to make a better showing than ever at the New York Furniture Exposition.

The Ionia (Mich.) Furniture Company, which devotes all its energies to the manufacture of chamber suites exclusively, and consequently makes them well, will show its fall lines at the New York Exposition in charge of Charles F. Rollinson and C. L. Grace. J. N. Murray will have the goods on show in Grand Rapids in July.

More novelty and greater value than ever is again the boast of the Indiana Furniture Company, at Connersville, Ind., which will show at the New York Exposition under S. P. Porter's charge, and at Grand Rapids under that of T. Ashley Dent. Every season the company makes the same statement, and every season it substantiates it, too.

The Cleveland Varnish Man this month lectures on "The First Coat." Here in New York we haven't been making any coats of late. However, as furniture wouldn't look well in shirt sleeves, it might be well to see what he has to say about the dressing his company makes.

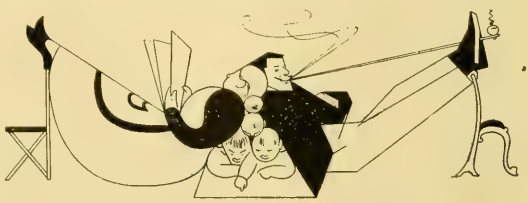


CORNER IN A JAPANESE ROOM.

The Woodard Furniture Works, Owosso, Mich., are represented this season by L. E. Steinman & Co., 298 and 300 Wabash avenue, Chicago; E. J. Morley, Blodgett Building, Grand Rapids, and Fawcett Brothers at the New York Furniture Exposition.

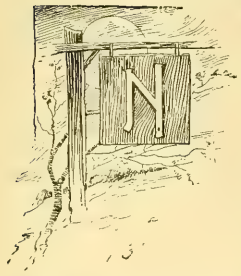
After many designs and many alterations a suitable chair has been constructed for Queen Victoria, by which she can be supported while apparently standing to receive such exalted personages as would be affronted if she "kept her setting," as the old countrywoman once said to her visitors. This chair is always used now at the drawing room presentations, and recently Her Majesty perched on the inclined seat and braced her toes on a low stool that was covered by her regal draperies to her own satisfaction, and consequently to that of her loyal subjects. The royal knees are so stiffened by rheumatism that some such contrivance was imperative, and the new chair will now be her inseparable companion.

The Connersville (Ind.) Cabinet Company will show under S. P. Porter's management at the New York Exposition in July not only its large assortment of library cases and combination cases and desks, but a full line of corner, square shaped and round end china closets, ranging in price from $6.50 to $25. The goods are novel in design and beautifully finished.



HOW TO BE COMPARATIVELY HAPPY WITH MODERN FURNITURE.

NEW ENGLAND TRADE NOTES.



NEGOTIATIONS have been completed by which J. F. & E. P. Kendrick, proprietors of the Fairfield Furniture Company, Fairfield, Me., become the owners of J. A. Cilley & Co.'s furniture manufacturing plant at that place.

The New England Furniture Company, of Westbrook, Me., which has for some time been considering removal, has made satisfactory arrangements with the Westbrook Electric Light and Power Company, and will stay there another year. The company employs about fifty men, and is not able to keep up with its orders at the present time.

Kelly, Carroll & Barkey have succeeded Carroll & Barkey, Bridgeport, Conn.

H. T. Renz & Son succeed Renz & L'Heureaux in furniture at Lewiston, Me.

A. J. Brown, furniture dealer, at Presque Isle, Me., has been succeeded by R. J. Smith.

D. N. Spencer succeeds Spencer & Nason in the furniture business at Winterport, Me.

A. F. Wentworth succeeds the estate of J. F. Deering in the furniture business at Saco, Me.

A. P. Bradbury & Son succeed Bradbury & Harris in the furniture business at Oldtown, Me.

At Farmington, Me., C. H. Marwick succeeds Marwick & Dillingham in the furniture business.

The Woven Wire Spring Reinforcement Company is a new concern at 35 Portland street, Boston.

Offutt & Whittaker, Lowell, Mass., have dissolved partnership, and are succeeded by Offutt & Price.

Charles T. Foster and Berton A. Heath have begun the manufacture of reed furniture at Leominster, Mass.

The Somerville Desk Company, 65 Portland street, Boston, has changed its name to the Swift Desk Company.

E. A. Ireland has become a partner with W. E. Whittemore, Foxcraft, Me., under the style of Whittemore & Ireland.

P. F. Carey will remove his furniture business from 1280 Washington street to 87 Friend street, Boston, about September 1.

It is said that the Boston Upholstering Company, W. H. Godfrey proprietor, 96 Fulton street, Boston, will go out of business.

Dodge & Atwood, Lisbon, N. H., have sold their business to a Mr. Bodwell. Wm. H. Atwood will continue the undertaking business.

Akin & Poole, furniture dealers, 353 Washington street, Boston, are reported to have dissolved partnership, Frederick C. Poole retiring.

Arthur C. Damon, Ipswich, Mass., has moved into his new store, which is one of the finest in that town. The spring business has been much beyond his anticipation.

The Washburn & Moen Manufacturing Company, Worcester, Mass., has broken ground for an addition to its Grove street works. The building will be one story, 220x70 feet and will be used for furnaces.

The Dover Furniture Company, Dover, N. H., has had an excellent season. Messrs. F. Everett Ewer and J. E. Mooney, the proprietors of the business, are enterprising, energetic business men and well deserve the success that has attended them.

Fred. Althans and Frank E. Freeman have started in business as upholsterers and decorators at Providence, R. I. The store is in the Hoppin Homestead Building, and the firm name is Althans & Freeman.

The F. K. Shaw Company is a new corporation at Camden, Me., to manufacture household goods. The authorized capital is $10,000. C. D. Boles is president of the company and F. K. Shaw is the treasurer. The company succeeds Shaw & Beverage in the furniture and undertaking business.

The opening of Pierce, Lewis & Co., successors to the Pierce Furnishing Company, New Bedford, Mass., occurred on June 1. During the day hundreds of people called to wish the new firm success. Potted plants and other flowers, arranged in an artistic manner, dressed the store, which has been entirely restocked with furniture and furnishings, all of the latest styles.

Gately & O'Gorman, who control extensive carpet and furniture establishments in Boston, Philadelphia and a number of other cities, are liberal advertisers. In the Worcester News—Telegram of the 26th ult. the advertisement of the firm's Worcester store occupies one entire page. This store, under the management of Edwin W. Lynch, has proved one of the most successful of the firm's establishments. It occupies a four story building, and comprises nearly 50,000 feet of floor space.

New Firms.—C. B. Sanborn, Fitchburg, Mass.; Clarke Margeson, Newington, N. H.; Jesse Hines, Winchester, N. H.; Charles I. Hatch, Waterbury, Vt.; Jewell & Putnam, Warren, N. H.; A. Le Croyx, Oakdale, Mass.; Marcoux & Chagnon, Woonsocket, R. I.; New England Instalment Company, Lewiston, Me.; H. S. Day, Wiscasset, Me.; L. C. Farrington, 88 Warrenton street, Boston; L. F. Martin and H. W. Bearse (upholsterer), Winchendon, Mass.; Stone, Tracy & Co., Windsor, Vt.; F. V. Moody, Bath, Me.; F. Bernard & Son and A. P. Davis, Lowell, Mass.; C. H. Bonnelli and Butler Brothers, Wakefield, Mass.

THE Hamilton Furniture Company, of Philadelphia, whose reputation is known far and wide, will show a full line of new patterns at the New York Exposition, where the managers will be glad to receive old friends and new customers.

ELSEWHERE the Oil City Desk and Furniture Company shows an engraving of its new No. 25 ladies' desk, which is one of the most taking pieces of furniture we have lately seen. It is made in quartered oak, imitation mahogany, birch and cherry.

THE Detroit (Mich.) Cabinet Company, in addition to its parlor tables, cabinets, desks and fancy furniture generally, will show some high class novelties in marquetry goods and white and gold work at the New York Exposition and at Grand Rapids.

THE Standard Caster and Wheel Company, 603 to 607 West Thirty-sixth street, New York, in another place illustrates its caster, which demonstrates the conquest of iron by steel, as the article costs less than the commercial cast-iron casters. The cuts show all the details of this perfect piece of construction, hollow wheel, ball bearings, &c.

PHILADELPHIA

McDevitt Brothers have opened a furniture and housefurnishing ods establishment at 102 and 104 East Chelten avenue, Germanwn.

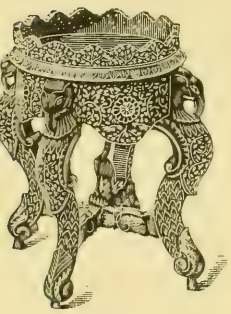
A slip of the pen made us name a wrong successor to the firm of oward & Collins, upholstery and furniture, 1700 Chestnut street. should be Percival Collins.

L. M. Halpern, who is said to be the wife of one of the Halpern others, who failed some time ago, has opened a carpet and furnire store at 52 South Second street.

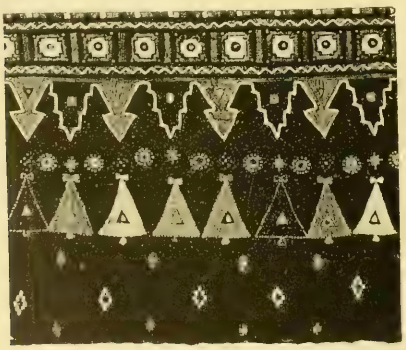
The firm of F. E. Bloch & Co., doing business under the style of e Philadelphia Baby Carriage Manufactory, 1023 Market street, as been incorporated. The capital stock is $80,000, paid in.

Mrs. M. T. Walsh, widow of Phil. J. Walsh, the carpet dealer who ed about two years ago, has given $20,000 to the Sisters of St. oseph for the building and furnishing of a summer home for orphan rls at Sea Isle City, N. J. Mrs. Walsh is noted for her zeal in aritable and religious work.

NOVEL INDIA GOODS.



From a special catalogue issued for the trade only by F. P. Bhumgara & Co., the East India house of 524 Broadway, New York, we select a Kutch skirt in silk and cotton, which is 9x1¼ feet in size, and a hand carved stand 24x12 inches. The house has departments at Bombay, Calcutta, Benares, London and New York, at which is kept a large and varied stock of all sorts of ware for decorative purposes. Their catalogue contains exquisite designs in tabourets, screens, cabinets, vases, &c. The firm do a strictly whole-



sale business and sell at rates which leave large margins for the retailer. They will show a splendid collection of India wares at the New York Furniture Exposition.

The Miller Wire Spring Company, Bridgeport, Conn., will send on application a descriptive price list of all kinds of springs for use by upholsterers, bed manufacturers, &c.

THE FIRE RECORD.

May 10—The Elmwood (Ont.) Sawmill and Furniture Company's plant. Loss, $40,000; insurance, small. * * * Imperial Varnish Company's plant at Akron, Ohio. Loss, $35,000.

May 11—Nearly the entire business portion of Oakfield, N. Y. Among the buildings destroyed was L. A. Weaver's, occupied as furniture and undertaking warerooms, with dwelling attached. His loss is $8,000; insurance, $4,600.

May 12—Morris Gould's furniture store at Oskaloosa, Ia.

May 13—Some waste material between the main buildings of Maher Brothers' parlor furniture plant at Medina, N. Y. Extinguished by the firm's fire brigade without loss.

May 15—Pile of excelsior in which goods just received had been packed, in the rear of J. D. Craig's furniture store at Peterboro, Ont. Damage, small; insured. * * * A. R. Hall's furniture store and a number of other buildings at Lincoln Centre, Kan. Total loss, $20,000; insurance, one-half that amount.

May 17—Building 210 and 212 Canal street, New York, and its contents, damaged to the extent of $80,000. Among the occupants were the Souweine Manufacturing Company, mirrors; the Empire Fringe Company and J. H. Leiter, manufacturer of furniture gimps. * * * Dowagiac (Mich.) Chair Company's factory, damaged $1,000; insured.

May 19—Almost 150 buildings at St. Albans, Vt., among them the furniture stores of Harvey & Sullivan and Samuel Crown. The former's loss is $8,000; insurance, $6,000. Crown's loss, $2,000; insurance, $1,000.

May 21—Union Furniture Company's factory at Wingham, Ont., together with several dwellings adjacent destroyed. Loss, $40,000; insurance, $13,600.

May 22—Factory of the Northwestern Furniture Company, on West Water street, Milwaukee, Wis. Loss, $30,000; insurance, $20,000. * * * Smith, Day & Co.'s chair factory at Indianapolis. Loss on building, $5,000; on stock, $5,000; insured. Supposed origin, incendiary.

May 23—Fire started in the factory of the Stephenson Mattress Machine Company, Cambridge, Mass., and spread to and destroyed several adjacent buildings. The Stephenson Company's loss amounted to $10,000; insured. Sweet, Hutchinson & Co., mattress makers, suffered a loss of $8,000 with no insurance.

May 25—Lange & Leihammer Manufacturing Company's plant, at Milwaukee, damaged $6,000; insured.

May 26—G. A. Dols' furniture store at Chaska, Minn., damaged $700.

May 28—J. C. Lacey's hardware and furniture store at Longview, Tex. Stock, estimated at $17,000, totally destroyed. Insurance, $5,250.

May 29—Building and stock of the Spot Cash Furniture Company, 382 Hudson street, New York, damaged $500. This was the second fire in the same place within a couple of months.

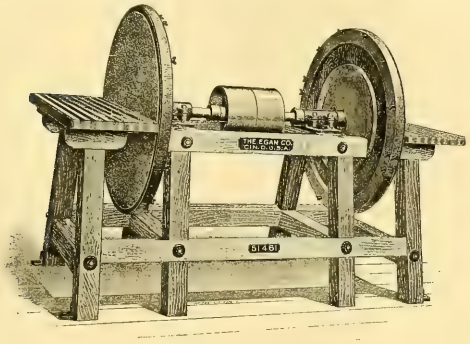
May 31—Building and furniture stock of Chas. H. Washburn at Taunton, Mass., damaged to the extent of $10,000; insured. The fire caught from a naphtha shed adjoining. * * * Building at 19 to 23 Page street, Chicago, damaged $10,000. It was partially occupied by the Automatic Folding Bed Company. * * * The finishing department, offices and dry kilns of the St. John's Manufacturing Company, St. John's, Mich., were destroyed. Loss on buildings and stock, $50,000; no insurance. Robert M. Steel was the principal owner. The machinery department and $200,000 worth of lumber and stock were saved. The factory was the largest exclusive table factory in the world.

June 4—I. P. Shimmer's furniture factory at Altoona, Pa. Loss, $3,000; insured. * * * Cortland Chair and Cabinet Company's factory at Cortland, N. Y. Loss not known at this writing.

That upholstered box divan, which is illustrated in the Paine Bedding Company's advertisement elsewhere, wins favor wherever it is shown. It is a convenient, handsome, moderate priced piece of furniture, and weighs less than 100 pounds.

NEW IMPROVED DOUBLE DISK SANDPAPERING MACHINE.

We present herewith a new and improved double disk sandpapering machine designed for general use in wood working shops, and especially suitable for finishing short stock either flatwise or edgewise. The frame is made of hard wood, mortised, tenoned and bolted together, so that it rests solidly on the floor. The journals are of large diameter and extra length, and run in self-oiling boxes lined with genuine babbtit metal. The sand disks, two in number, are made in sizes varying from 24 to 48 inches in diameter, to suit the class of work for which they are intended, and there is



an improved clamping device for holding and taking up the slack of the paper, so that it will at all times run perfectly true. The tables, made of glued up strips of maple and walnut, are placed in the middle of and at right angles to the disks, thus enabling stock to be squared up at the same time it is being finished. If desired the disks may be boxed in so that the dust may be removed from the paper by means of an exhaust fan, as in double and triple drum sanders.

A great advantage of this machine is that two boys can operate it at one time, turning out work quicker and better than can the most skilled mechanic by hand. The machine having two disks, different grades of paper, one coarser and the other finer, can be used, and in addition to squaring up it will finish bevels of any desired angle by simply arranging a fence on one or both tables. No wood working factory is complete without a machine of this kind. It is invaluable in box factories, in planing mills, in furniture factories for finishing the many small articles which enter into the manufacture of furniture, in sash, door and blind factories, in agricultural implement works and, in fact, there is scarcely anything in the wood working line that cannot be brought to the machine and turned out at less cost and to better advantage than when done by hand. For further information regarding this machine apply to the maker, the Egan Company, 240 to 260 West Front street, Cincinnati, Ohio.

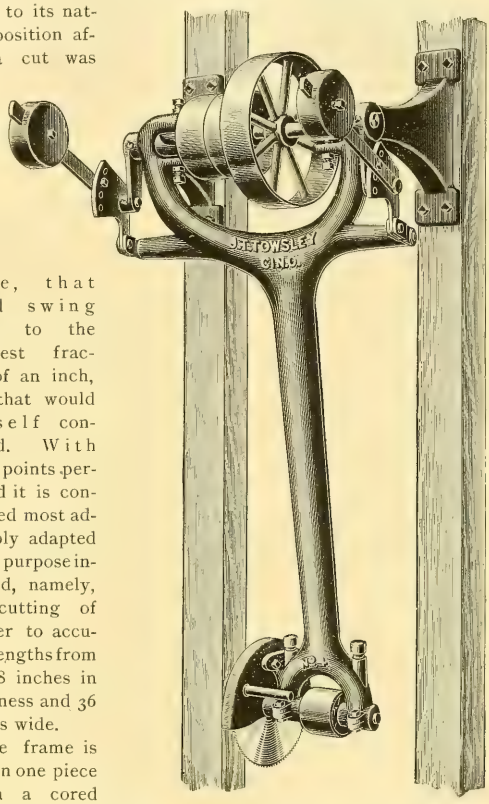
The Murray Art Carving Company, Grand Rapids, makes everything in its line, from the lowest to the highest grade. It will send figures on receipt of a tracing or photograph, and its prices are as sure to be reasonable as the work is to be good.

The John Danner Manufacturing Company, Canton, Ohio, will have its fall line ready for the opening day of the New York Exposition. Several of the specialties of the company are in use in The Review office and are indispensable articles of office furniture.

Any man who can look at the table illustrated in the advertisement of Jones Brothers, Camden, N. Y., and note the price without immediately sending in an order ought to be elected to the New York Board of Aldermen. He is beyond the reach of any temptation which money can offer.

SWING SAW, WITH DOUBLE AUTOMATIC COUNTERWEIGHT.

It has been the object of the builder of the swing saw herewith illustrated to construct a machine that would have capacity, that could be relied upon to return automatically to its natural position after a cut was made, that would swing true to the slightest fraction of an inch, and that would be self contained. With these points perfected it is considered most admirably adapted to the purpose intended, namely, the cutting of lumber to accurate lengths from 1 to 8 inches in thickness and 36 inches wide.



The frame is cast in one piece with a cored centre and will stand the greatest possible strain. It swings on large steel studs (independent of the countershaft) secured to the hangers. The hangers are heavy and wide at the base, forming a splendid support for the swinging frame. The machine should be suspended on uprights, as shown in cut.

An important feature of this machine is the double automatic counterbalance, which serves to hold the machine back after the cut is made and causes it to swing absolutely true, as it is equally balanced. It is also adjustable and so arranged as to assist the operator in bringing the saw forward to cut off the lumber. The countershaft bearings are held in position and adjusted by large steel screws having jamb-nuts, and can be placed in position after the saw is hung. The advantage of this can be readily seen, as it takes all unnecessary strain from the countershaft or bearings. A shield is provided to cover the saw and protect the operator. John T. Towsley Manufacturing Company, 236 Main street, Cincinnati, Ohio, is the manufacturer.

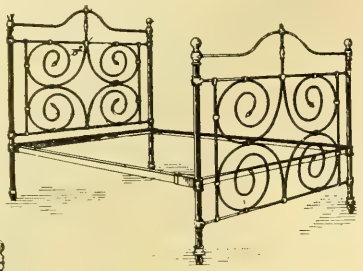
The Detroit Cabinet Company will be at the New York Exposition with a collection which will attract attention by its variety and excellence. The company will also show in the Blodgett Building Grand Rapids, under S Steiniger.



Designs.

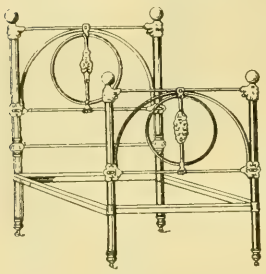
No. 24,301. Rocking Chair.—Frank P. Harden, Boston, Mass. Filed April 11. Issued May 14, 1895. Term of patent, 7 years.

No. 24,302. Bedstead.—Oscar E. A. Wiessner, Brooklyn, N. Y. Filed February 25, 1895. Term of patent, 7 years. Issued May 14, 1895.



24,302.

No. 24,325. Table Leg.—John C. Miller, Waterbury, Conn., assignor to the Matthews & Willard Manufacturing Company, same place. Filed April 22, 1895. Term of patent, 3½ years. Issued May 21, 1895.



24,326.

No. 24,326. Bedstead.—Oscar E. A. Wiessner, Brooklyn, N. Y. Filed March 20, 1895. Term of patent, 3½ years. Issued May 21, 1895.

Trade Marks.

No. 26,615. Office and Household Furniture.—B. Souto & Co., New York, N. Y. Filed March 22, 1895. Registered May 28, 1895.

Essential feature.—A circular line representing a circular shield and embracing two parallel lines angularly arranged and representing a bar dexter, the whole being embraced within a wreath superimposed upon three crossed swords. Used since September 4, 1894.

No. 26,629. Fancy Leather and Metal Goods.—Charles F. Rumpp & Sons, Philadelphia, Pa. Filed February 25, 1895. Issued June 4, 1895.

Essential feature.—The representation of a keystone and the letter "R." Used since February, 1892.

Inventions.

No. 538,668. Couch Bed.—Charles Driver, Boston, Mass. Issued May 7, 1895.

No. 538,708. Chair.—Eldridge J. Smith, Washington, D. C. Issued May 7, 1895.

No. 539,039. Head Rest for Bedsteads.—Anton W. Darré, Copenhagen, Denmark. Issued May 14, 1895.

No, 539,041. Invalid Chair.—Egbert D. Doolittle, Easton, and Ida W. Schmidt, Nazareth, Pa. Issued May 14, 1895.

No. 539,195. Metallic Knockdown Furniture.—Siegfried Schlesinger, New York, N. Y., assignor to the United States Metallic Furniture Manufacturing Company, same place. Issued May 14, 1895.

No. 539,196. Automatically Folding Opera Chair.—Rudolph Schubert, Grand Rapids, Mich. Issued May 14, 1895.

No. 539,310. Convertible Furniture.—John S. Shearer, Verona, Pa. Issued May 14, 1895.

No. 539,333. Brace for Bedsteads.—Albert S. Bains, Rome, Tenn. Issued May 14, 1895.

No. 539,535. Ironing Table.—Wright McKissack, Bridgeport, Ala., assignor to W. A. Hall, same place. Filed September 15, 1895. Issued May 21, 1895.

No. 539,558. Knitting Machine for Making Fabric for Mattresses, &c.—George F. Sumner, Canton, Mass., assignor to the Knitted Mattress Company, same place. Filed February 24, 1891. Issued May 21, 1895.

No. 539,567. Extension Bed.—Adaline Beldin, Binghamton, N. Y. Filed November 13, 1893. Issued May 21, 1895.

No. 539,597. Metal Bedstead.—William W. Sly, Cleveland, Ohio. Filed June 14, 1894 Issued May 21, 1895.

No. 539,601. Loom for Weaving Cane Seating.—Edward G. Watkins, Gardner, Mass., assignor to Heywood Brothers & Co., same place. Filed January 5, 1895. Issued May 21, 1895.

No. 539,607. Sofa Bed.—John Boyd, Boston, Mass. Filed October 12, 1894. Issued May 21, 1895.

No. 539,621. Air Bed.—Charles L. Jordan, Pelahatchee, Miss., assignor of two-thirds to John W. Jennings and James F. Jordan, same place. Filed February 15, 1895. Issued May 21, 1895.

No. 539,864. Beadstead.—Patrick Finley, Washington, D. C. Issued May 28, 1895.

No. 540,016. Bed Bottom Attachment for Invalids.—John H. Davis, Milford, and Horace M. Keith, Commerce, Mich. Issued May 28, 1895.

No. 540,034. Chair Attachment.—Henry V. Swan, New York, N. Y. Issued May 28, 1895.

No. 540,041. Folding Cot.—Carl A. Blomberg, Philadelphia, Pa. Issued May 28, 1895.

No. 540,112. Mattress.—Morris Rude, New York, N. Y. Issued May 28, 1895.

No. 540,113. Bed Brace.—Julius F. Sachs, Clifton Forge, Va. Issued May 28, 1895.

No. 540,163. Bedstead.—William Heyns, Evansville, Ind. Issued May 28, 1895.

No. 540,178. Combination Table.—Francis J. Merceret, Baltimore, Md. Issued May 28, 1895.

No. 540,194. Bed.—James B. Ryan, New York, N. Y. Issued May 28, 1895.

No. 540,282. Desk.—Fred W. Tobey, Grand Rapids, Mich. Issued June 4, 1895.

No. 540,289. Apparatus for Locking Desks.—John W. Yoho, Chewton, Pa. Issued June 4, 1895.

No. 540,320. Chair.—Ernest E. Koken, St. Louis, Mo. Issued June 4, 1895.

No. 540,483. Extension Table.—Eben C. Comstock, Alma, Mich. Issued June 4, 1895.

No. 540,531. Adjustable Support for School Furniture.—Alban Andren, Beverly, assignor to the Chandler Adjustable Chair and Desk Company, Boston, Mass. Issued June 4, 1895.

Reissue.

No. 11,496. Child's Cradle.—Willis E. Phillips, Saguache, Col., assignor to the Johnson Chair Company, Chicago, Ill. Filed April 9, 1895. Original No. 528,026, dated October 23, 1894. Issued May 21, 1895.

Patented in England.

No. 23,594. December 7, 1893. Tables (furniture).—H. H. Lake, 45 Southampton Building, Middlesex. (F. A. Cook, 206 High street; A. D. Kirby, 162 Woodward avenue, both in Detroit, Mich., U. S. A., and W. H. Wherry, Windsor, Ontario, Canada.) Issued May 1, 1895.

No. 23,693. December 8, 1893. Bed Rest.—R. Jewhurst, 45 Northumberland Road, Margate, Kent. Issued May 1, 1895.

No. 23,939. December 12, 1893. Bedsteads.—J. P. Tihon, 27 Rue Titon, Paris. Issued May 1, 1895.

No. 24,029. December 13, 1893. Chairs.—T. Griffin, 1A Hoxton street, London, N. Issued May 1, 1895.

No. 24,182. December 15, 1893. School Desks and Seats.—A. Marsch, 53 Kaiserstrasse, Halberstadt, Prussia. Issued May 8, 1895.

No. 24,211. December 16, 1893. Furniture. — A. Rathbone, S. Taylor, both of The Friar's, Green Mills, and J. T. Petford, Standard Bedstead Works, School Brow, all in Warrington. Issued May 8, 1895.

No. 24,618. December 21, 1893. School Desks, &c.—W. P. Thompson, 6 Lord street, Liverpool. (W. Rettig, Stadtbauamt, Munich, Germany.) Issued May 8, 1895.

THE strike in the Sheboygan chair factories may be said to be at an end, the mills having about all the hands they need.

EXECUTION has been issued against Morris Brothers & Gray, dealers in furniture at Pittsburg, Pa., for $2,900. In January they claimed assets, $61,500 ; liabilities, $8,700.

THE Tidioute (Pa.) Chair Company will be represented both at the New York and Chicago Expositions by full lines of its upholstered, cobbler, car, saddle and wood seat chairs.

MATT DONOVAN, the well-known dealer in furniture and manufacturer of patent ironing boards, of Paterson, N. J., has a card with his name at the head on one side and the balance printed in German. This is one of the times when Ireland and Germany join issues, and we will wager that Mr. Donovan can give the thrifty Teutons as good bargains as they can secure anywhere at his Market street store in the aforesaid city.

Special Notices.

Advertisements under this heading $1.00 each insertion for twenty words or less, and five cents for each additional word.]

Furniture Factory For Sale—A furniture factory, complete, costing $30,000 in 1891, is offered for thirty days for $6,000 cash. Apply to W. S. DAVIDSON, Beaumont, Tex.

Salesmen's Cards.

BODENHEIM, SIMON H., Adams & Eltting Company, New York.
CHESEBRO, F. S., Wm. A. Stokes & Co., New York.
CHESEBRO, J. W., Warren Table Works, New York.
CHICKERING, G. A., Heywood Brothers & Co., Baltimore.
COHEN, WM. S. { Posselius Brothers Furniture Manufacturing Company, } New York.
GALATIAN, G. H., S. P. Porter, Philadelphia.
HARLEY, JOS. M., F. Mohr & Co., New York.
KEENEY, W. B. { Burrows Brothers & Co., Ltd., M. Singer, } Somerville, Mass.
LEE, S., A. Cutler & Son, Buffalo, N. Y.
MILLS, JOHN H., Moller & Schumann, Brooklyn, N. Y.
MOTT, ALFRED M., Brooklyn Chair Company, Brooklyn, N. Y.
MYERS, J. G., Sikes Chair Company, Brooklyn, N. Y.
O'MARA, S. D., { Chautauqua Desk Company, Jamestown Furniture Company, } Brooklyn, N. Y.
RICHARDSON, GEORGE, S. P. Porter, Salem, Mass.
RULISON, H. S., Binghamton Chair Company, New York.
SCHAFER, HENRY, Maher Brothers, Flemington, N. J.
SCHREIBER, JOS., Watsontown Table Company, Brooklyn, N. Y.
SUMMERS, CASE, Langslow, Fowler & Co., Rochester, N. Y.

NATIONAL FURNITURE MANUFACTURERS' ASSOCIATION.
(Organized at Grand Rapids, January 29, 1889.)

President—OTTO STECHHAN, Indianapolis.
Secretary—T. B. LAYCOCK, Indianapolis.
Treasurer—AUGUST HEUER, Chicago.
Vice-Presidents—C. L. GAMER, Chicago.
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NEW YORK FURNITURE TRADE ASSOCIATION
62 BOWERY.

Secretary and General Manager—ROBERT P. LYON.

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150 CANAL STREET.

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REPRESENTATIVES IN NEW YORK OF OUT OF TOWN FACTORIES.

Ames & Frost Company, J. C. Riley & Co., 191 Canal street.
Carlson, S. A., & Co.; S. D. O'Mara, 148 Atlantic avenue, Brooklyn.
Chautauqua Desk Company ; S. D. O'Mara, 148 Atlantic avenue, Brooklyn.
Chicago (Ill.) Wood Finishing Company ; L. C. King & Co., 171 Front street.
Elmira Table Co.; S. P. Porter, 185 and 187 Canal street.
Fay, J. A., & Egan Company, Cincinnati; George Place, 120 Broadway.
Fort Plain Furniture Company ; J. W. Chesebro, 94 Mott street.
Hamilton Furniture Company ; S. G. Estabrook, 50 Elizabeth street.
Hetterschied Manufacturing Works, Grand Rapids, Mich.; Wm. S. Cohen, 23 East Ninety-ninth street.
Jamestown Lounge Company; Theodore C. Kemmerer, 179 Canal street.
Milner & Wolcott Company ; Empire Desk Company, 307 Canal street.
Montgomery (Pa.) Table Works ; W. A. Stokes & Co., 30 Warren street.
New Athens Furniture Company ; J. P. Gaylord, 380 Hudson street.
Northwestern Wire Mattress Company, J. C. Riley & Co., 191 Canal street.
Oil City Desk and Furniture Manufacturing Company, Oil City, Pa.; R. J. Ehlers, 209 Canal street.
Posselius Brothers Furniture Manufacturing Company ; W. S. Cohen, 23 East Ninety-ninth street.
Rand & Leopold Desk Company ; Fred'k Goll, 175 and 177 Canal street.
Robbins Table Company ; Fawcett Brothers, 380 Hudson street.
Rockford Desk and Furniture Company ; J. P. Gaylord, 380 Hudson street.
Rowlett, O. B., Desk Company, Richmond Ind., Wm. S. Cohen, 23 East Ninety-ninth street.
St. Johns Manufacturing Company, St. Johns, Mich.; Frederick Goll, 175 and 177 Canal street.
Warren Table Works, Warren, Pa.; J. W. Chesebro, 94 to 98 Mott street.
Weissner, Oscar A. E., Brooklyn, N. Y.; W. H. Brockmeyer, 27 Union square.
Williamsport Furniture Company, Williamsport, Pa.; F. West Page, 491 Third street, Brooklyn.

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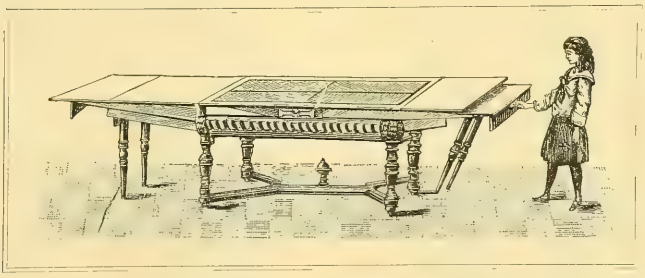
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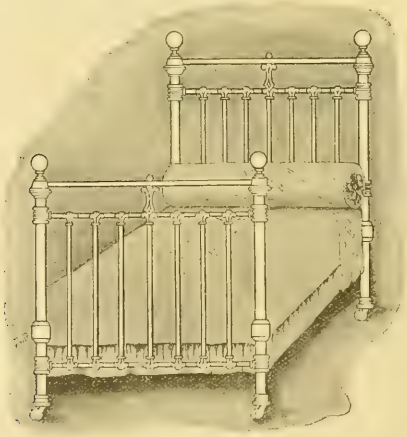
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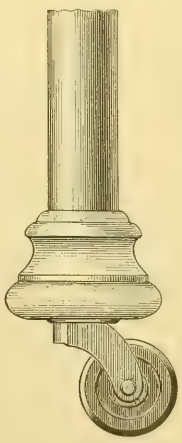


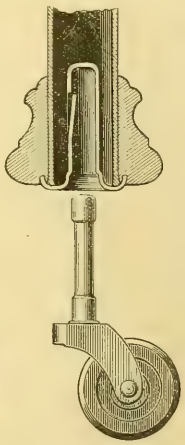
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TROUBLE WITH CASTERS?

Others have suffered annoyance enough with the ordinary caster on iron beds you probably have. There is no trouble with our patent socket caster. You can pull it out, but it will not drop out. We put it in all our beds. Your customers will appreciate it—it is a great selling feature. Our beds are supplied to the trade as follows:





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HÔTEL MÉTROPOLE,

FOUR BLOCKS FROM INDUSTRIAL BUILDING,

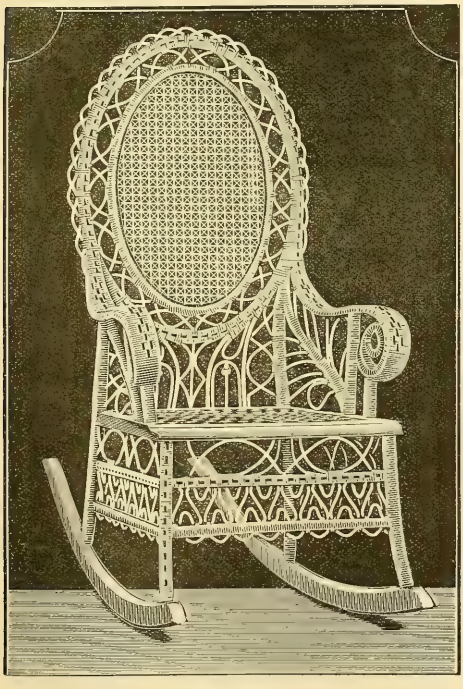
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Everything in the line of Upholstered Goods,
Samples of which will be shown on our

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LOWEST PRICES.

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Are you going to visit the Eastern Markets ?

Stop off at

SHELBYVILLE.

Are you going to the Western markets ?

Well, stop off at

SHELBYVILLE.

Will you go North this Summer ?

By all means stop over a train at

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SHELBYVILLE

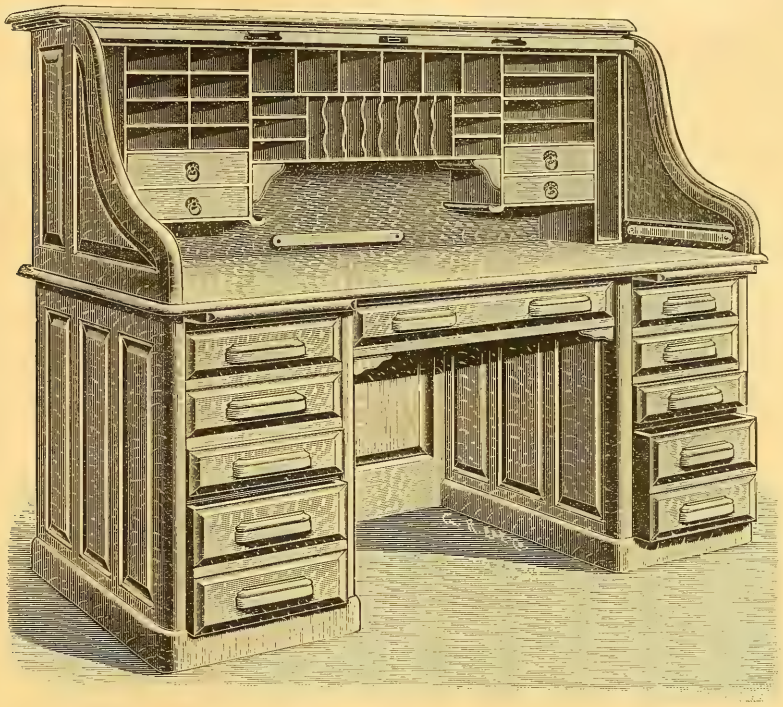
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From VERY CHEAP

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IN ALL THE POPULAR WOODS.

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IN QUARTERED OAK.

WORKMANSHIP EXCELLENT. FINISH UNSURPASSED.

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These are very substantial evidences of your friendliness, and for these and other favors we desire to thank you, and want you to know that your kindness is fully appreciated, and that we have a very warm personal feeling of friendship for you which we would be glad should ripen into personal acquaintance if it were possible.

We have tried hard to please you, and we believe that you who know us best will take our word for it when we say we are going to keep on trying harder than ever, and will find our chief joy in making the success we have achieved, by reason of your kindliness, redound to **your** advantage as well as ours.

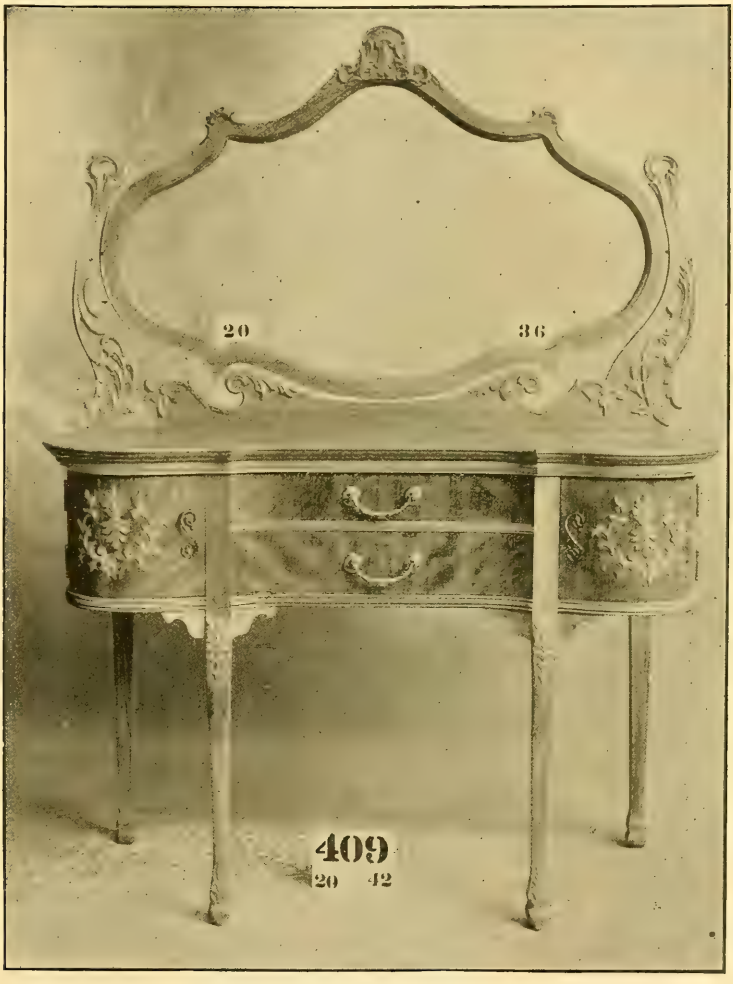
Consequently our new line will be **better** and **cheaper** than ever, and also better sellers than ever, which will be to your liking.

Yours for trade,

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The Conrey & Birely Table Co.,

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No. 409. 20 x 42. Glass, 20 x 36. Curly Birch.

We manufacture an IMMENSE LINE of

Parlor Tables, Library Tables AND Ladies' Toilet Tables

in SOLID MAHOGANY, CURLY BIRCH, BIRD'S-EYE MAPLE and QUARTERED OAK, from very CHEAP to VERY FINE.

YOU OUGHT TO SEE THE GOODS.

CONREY & BIRELY TABLE CO., Shelbyville, Ind.

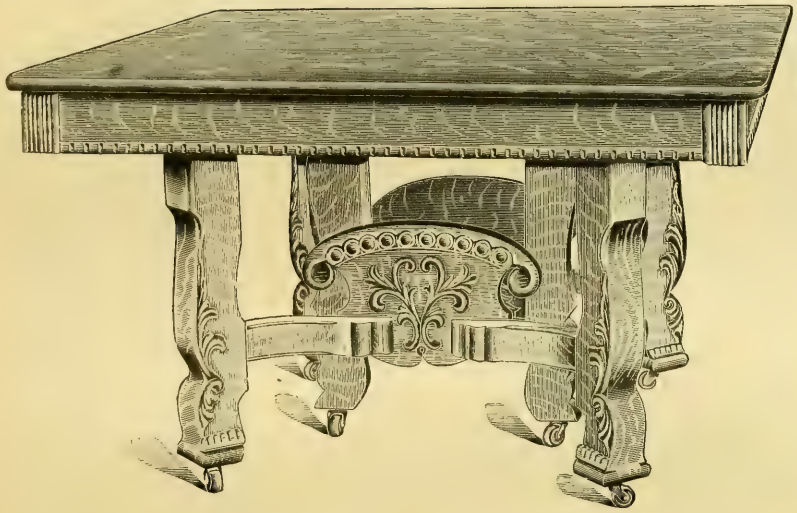
Come and see us or E. J. MORLEY, Grand Rapids, Mich.

IN STYLE!
IN VARIETY!

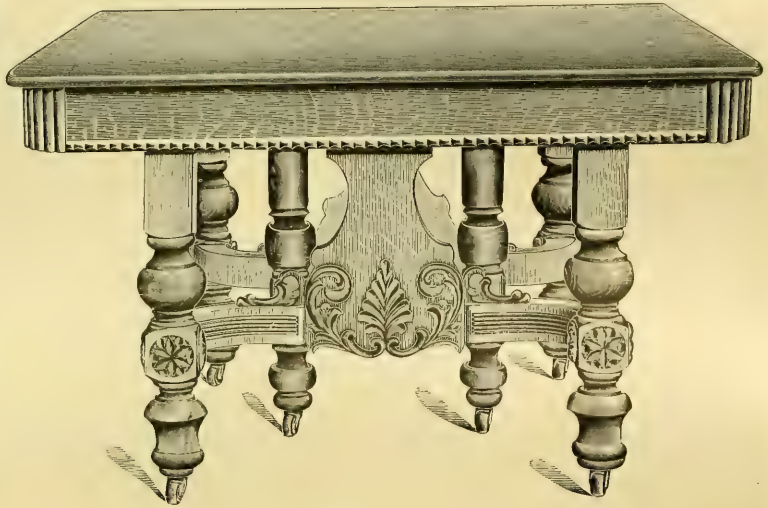
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IN CONSTRUCTION!
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"Imperials" of '95!



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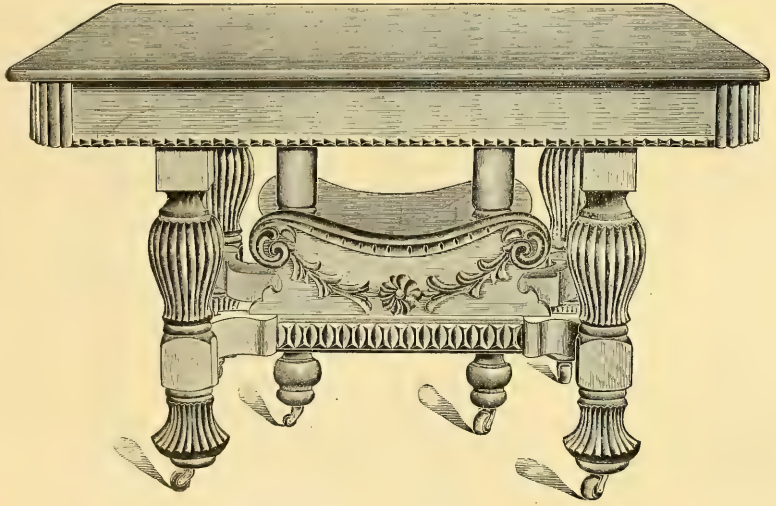
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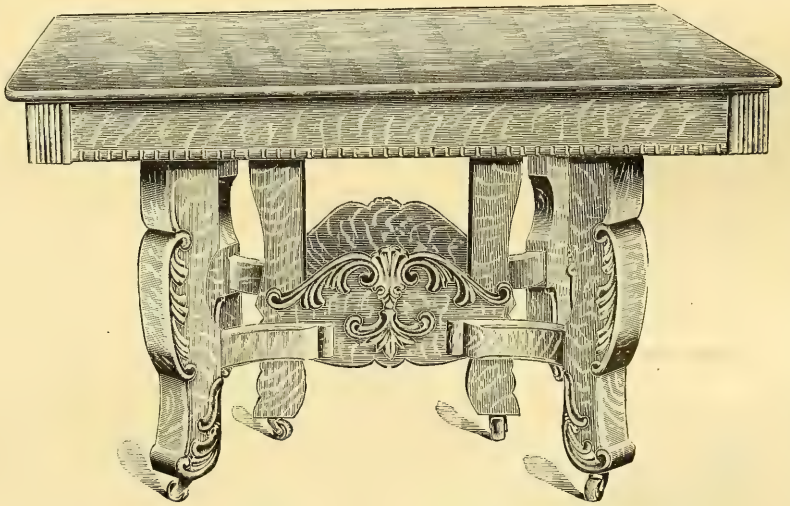
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Have not their Equal in these Qualities.

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No. 152. Top, 48x48 inches.



No. 158. Top, 48x48 inches.

All Made of Quarter-Sawed Oak.

OLD FIRM! NEW QUARTERS!

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IN PRICE.

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NEW DISPLAY ROOMS IN SHELBYVILLE, INDIANA.

OLD RELIABLE.

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MANUFACTURERS OF

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. . . . . LOW PRICES.
SUPERIOR QUALITY.

Don't Fail to See the Line for Fall of 1895.

A COMPLETE CHANGE OF PROGRAMME.

DON'T MISS THE SHOW.

REVOLUTION! REVELATION!

OUR new line is a revolution as well as a revelation. We want your trade and you will ***want*** our goods. We propose to compel recognition because of our designs, ***prices*** and workmanship.



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EVERYTHING IS SERENE in the house that has a

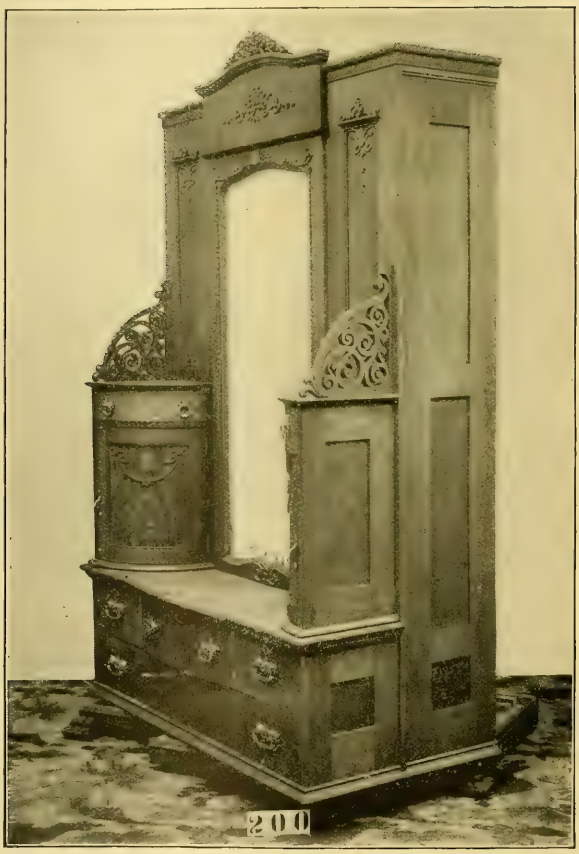
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No wear on the carpets or floors.
No wear on muscle.
No wear on temper.
No swear on the lips of the man of the house.

(REVOLVING BASE.)

ONE FINGER WILL TURN IT AROUND
even when filled with Books, Bedding, &c., and without moving it away from the wall.





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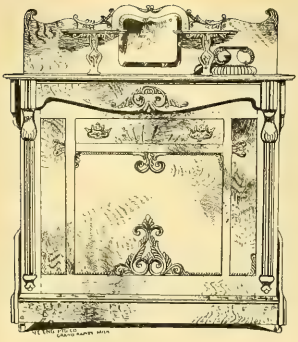
SHELBYVILLE, IND.,

have brought out the PERFECTION, and it is a strictly UP-TO-DATE piece of Furniture.

SEEING IS BELIEVING.

Don't fail to see the most perfect working Combination Bed at the FURNITURE EXPOSITIONS.

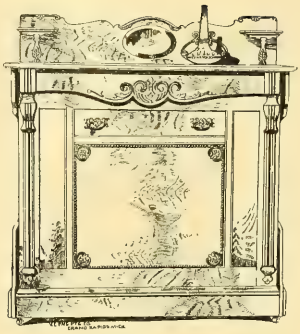
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Great Line of . . .

UPRIGHT AND MANTEL

Folding Beds



In Quartered Oak, Ash, Walnut, Birch and Quartered Sycamore.

Hodell Furniture Co.,

SHELBYVILLE, IND.

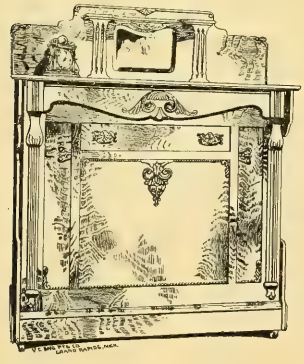
Prices Are Right!

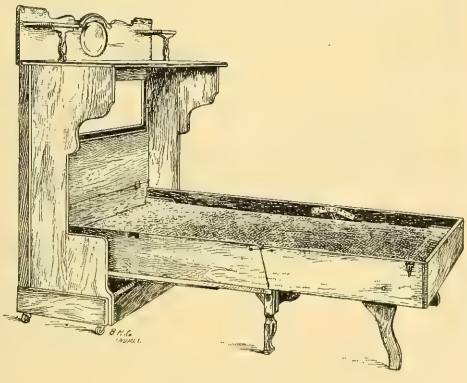
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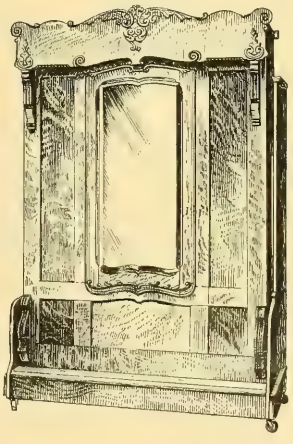
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. . . . Our Goods Are Well Made, Well Finished and Sellers. . . . .

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IT is very evident we have the goods the people want from the fact that our factory has been crowded to its full capacity, notwithstanding the general hard times two years past. . . . . .

You must have Hall Trees, and the new things we are now getting out are pulse warmers. . . . . .

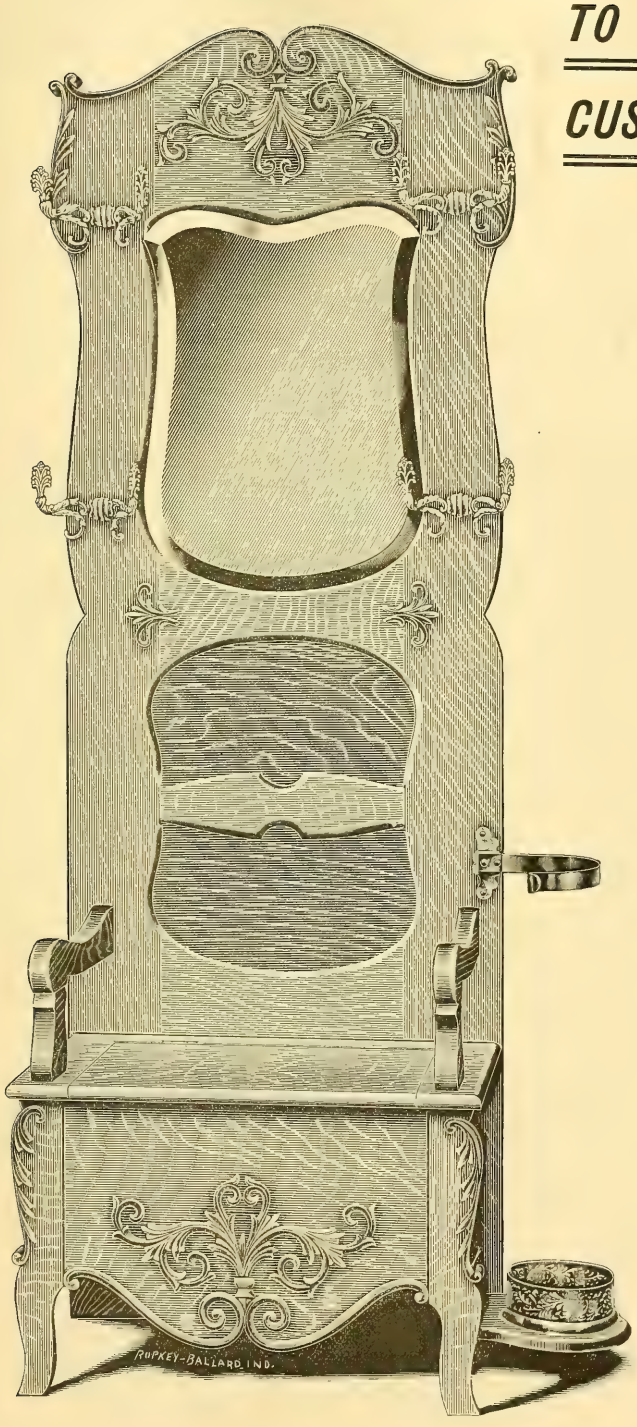
Cheaper and better than ever. Do not make the mistake of placing your orders until you have seen our styles and prices. We are going to make money for you, Mr. Dealer, by crowding our large factory to its limits. . . . . .

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SHELBYVILLE, INDIANA.

Visit Shelbyville; it will pay you.
This Exposition is always open.

Largest Manufacturers of Hall Trees in the World.



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We have just completed the new addition to our factory and will now be able to DOUBLE our output.

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Thanking you for favors past and soliciting your future orders, we remain,

Yours to command,

THE BLANCHARD FURNITURE CO.,

Shelbyville, Ind.

The Shelbyville Wardrobe Co.,

SHELBYVILLE, IND.,

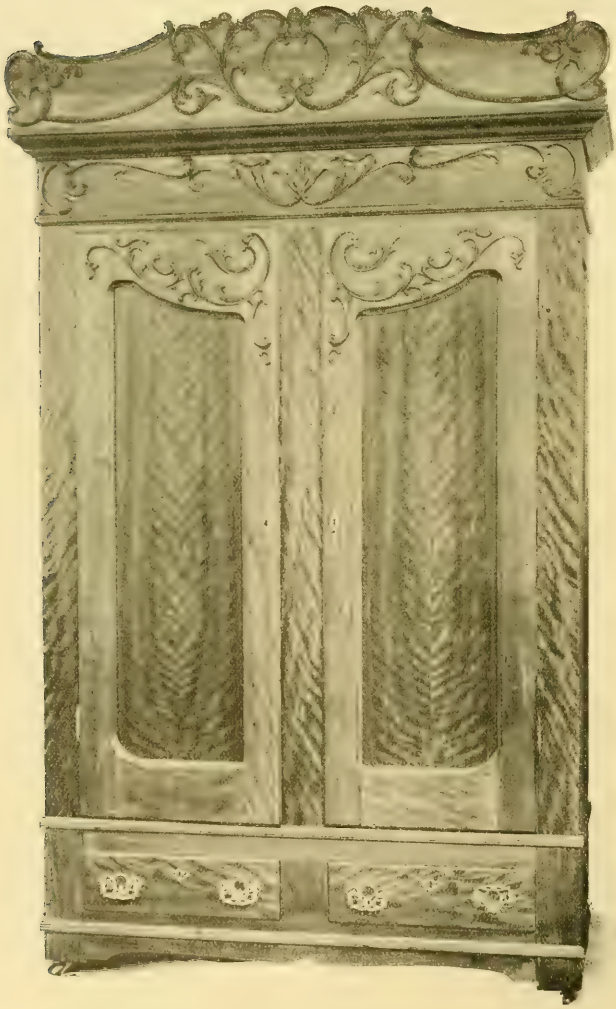
MANUFACTURERS OF

Wardrobes Exclusively

- - - IN - - -

Oak and Curly Birch.

OUR TRADE IS THE BEST DEALERS IN THE COUNTRY.



No. 52.

Quarter Sawed Oak. Antique Polish Finish. 7 ft. 4 in. high; 3 ft. wide in body; 1 ft. 5 in. deep; 18x40 French Bevel Plate Mirror.

ORIGINAL AND NEW DESIGNS,

From cheap to the finest.

Buyers are invited to stop off and see this line.

GOODS SHOWN BY

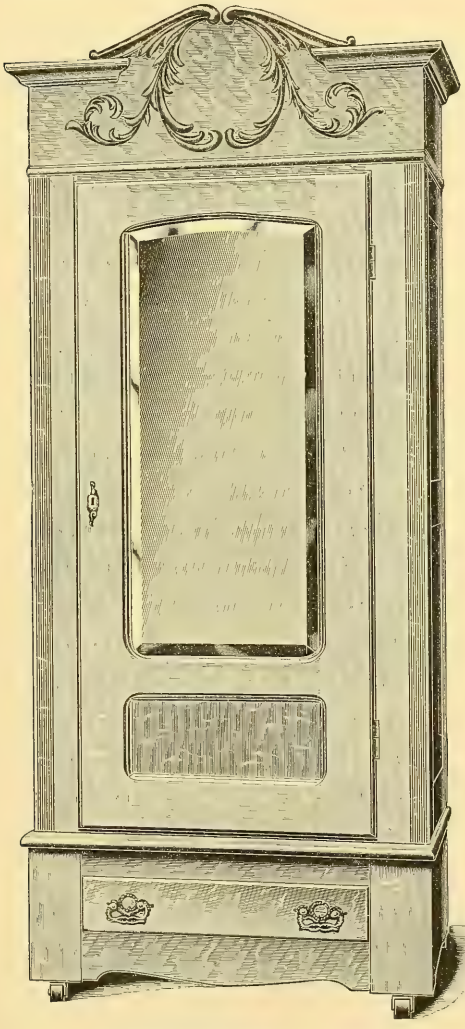
E. J. MORLEY,

AT GRAND RAPIDS, DURING JULY,

Second Floor, Blodgett Block.

The Shelbyville Wardrobe Co.,

SHELBYVILLE, IND.



No. 70.—Birch, 8 ft. high; 4 ft. 6 in. wide in body; 1 ft. 6 in. deep.

THIS WARDROBE,

AND THE

Best Lots of Sellers on Earth,

IN OAK AND BIRCH,

SHOWN BY

E. J. MORLEY,

Second Floor Blodgett Block,

GRAND RAPIDS.

ALSO AT

Our Showrooms in this City,

SHELBYVILLE, IND.,

DURING JULY.

DON'T FAIL TO SEE THEM!

The Elmira Table Company

HAVE 2 EXPOSITIONS = = IN JULY.

Grand Rapids, Mich.,

JULY 4 to AUGUST 1.

Second Floor, Pythian Temple,
Opposite Morton House,
L. G. WALDRON.

New York, N. Y.,

JULY 8 to AUGUST 2.

Industrial Building. . . . . .
S. P. PORTER.

ENTIRE NEW LINE FOR FALL.

LATEST STYLES,
LOWER PRICES,
LOOK AT THEM.

Elmira Table Co.,

ELMIRA, N. Y.

National Parlor Furniture Company,

Nos. 302 and 304 Wabash Avenue,

CHICAGO, ILL.

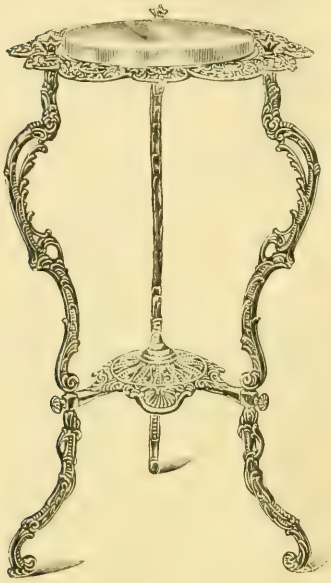
Manufacturers of . . . . . .

UPHOLSTERED FURNITURE

. . . . of ALL kinds and in ALL covers.

Our full line for the Fall Trade of 1895 will be ready by July 1st, and will exhibit same at our elegant showrooms and also at the coming Chicago Exposition.

Onyx Tables and Cabinets,



Onyx Table No. 117.

BANQUET LAMPS, ONYX PEDESTALS, &c.

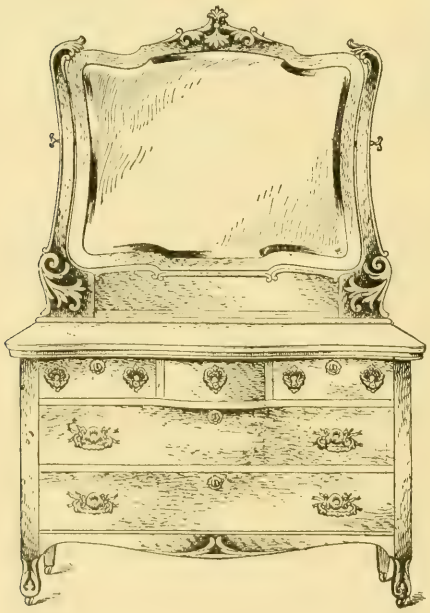
We will exhibit the finest and most extensive line of goods that has ever been shown at the

New York Exposition, July 8 to August 2.

Our line will be found to contain a large variety of novel and most attractive articles, surpassing in variety and beauty the expectations of the Trade.

Wallace & Sons,

29 Chambers and 5 Reade Streets, New York.



No. 217. DRESSER.

Woodard Furniture Works,

WHOLESALE MANUFACTURERS

BEDROOM SUITES and SIDEBOARDS.

FACTORY: OWOSSO, MICH.

CHICAGO SALESROOMS:
298 & 300 Wabash Ave.,
L. E. Steinman & Co., Agents.

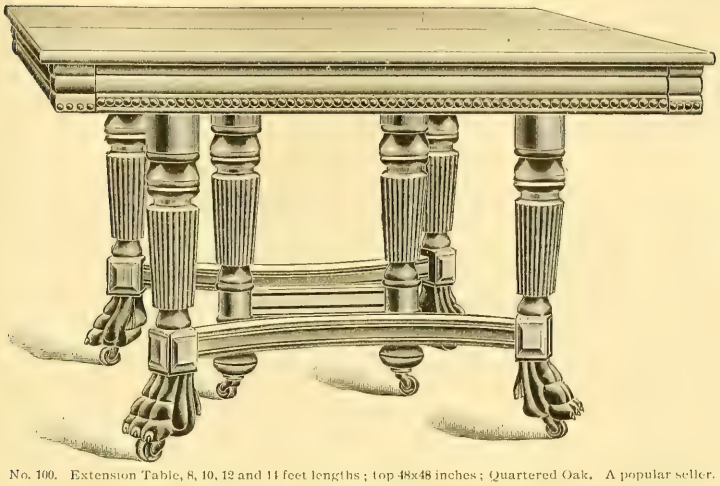
GRAND RAPIDS SALESROOMS:
Second Floor, New Blodgett Building,
Carload Morley, Agent.

NEW YORK: Exposition Building,
Space 79, First Floor,
Fawcett Bros., Agents.

Send for New Catalogue.

The Table, the Whole Table and Nothing but the Table.

Our Oath.



No. 100. Extension Table, 8, 10, 12 and 14 feet lengths; top 48x48 inches; Quartered Oak. A popular seller.

When a firm devotes its energy and capital to the making of one article, it behooves them to make this article (in our case **TABLES**) just a mite bit better and a mite bit cheaper than any of the concerns who manufacture a half dozen different things.

THIS IS OUR CASE EXACTLY.

We have recently prepared a fine catalogue, which we will cheerfully forward on request. A sample table is pictured herewith.

THE ST. JOHNS MFG. CO., ST. JOHNS, MICH.

MAKERS OF TABLES ONLY.

You can see a full line of Samples at the warerooms of

FREDERICK GOLL, 175 & 177 Canal St., NEW YORK.

E. E. MARCY, Hartford, Conn., New England Agent.

WM. PRUFROCK,

MANUFACTURER OF ALL KINDS OF

✢✢✢✢✢ PARLOR SUITES,

—AND—

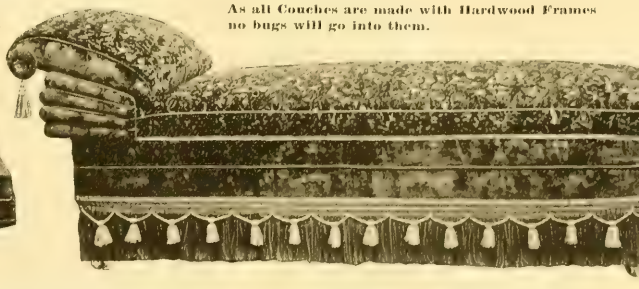
Patented Improved, Removable and Reversible Mattresses put into all

BED LOUNGES, BED COUCHES, SOFA BEDS.



New Complete Book of Designs and Price List will be sent to you on application. To be convinced you must try one of these Couches.

As all Couches are made with Hardwood Frames no bugs will go into them.



No. 55 Bed Couch.—Shown open, with the removable head taken off. No. 55 Bed Couch always made Spring Edge, Finished and Fringed all around.

No. 55 Bed Couch.—Length 6 ft. 4 ins. Closed 26 ins. wide. **Price,** including the Improved Bed and Mattress, Mohair, Crushed Plush or Corduroy, **$13.50** net 30 days.

OFFICE AND SALESROOMS:

1431 NORTH SIXTH STREET, ST. LOUIS, MO.

LEATHER.

Embossed, Carved and Illuminated, for Furniture, Chairs and Interior Decorations.
Cut in sizes to order. . . . . .

COBBLER SEATS, ROUND AND SQUARE, IN GREAT VARIETY.

PANELS, SET FIGURES.

Designs made, and Duplicates not issued when so requested.

VELVET LEATHER.

Newark Decorative Leather Co.,

No. 67 Hamilton Street, Newark, N. J.

THIS SPACE BELONGS TO

H. N. Hall Cabinet Company,

GRAND RAPIDS, MICH.,

MAKERS OF THE PEERLESS LINE OF ....

LADIES' DESKS, PARLOR and TEA TABLES.

MARQUETERIE GOODS A SPECIALTY.

They are too busy this month on their **NEW LINE** to particularize, but look out for something in July. A **full line** of Samples will be shown at the **NEW YORK EXPOSITION** in **S. P. PORTER'S** Mammoth Space, **Main Hall, Industrial Building;** also at our factory in **Grand Rapids.** If you spend ten minutes in inspecting this beautiful line you will leave your order.

Detroit Cabinet Co.,

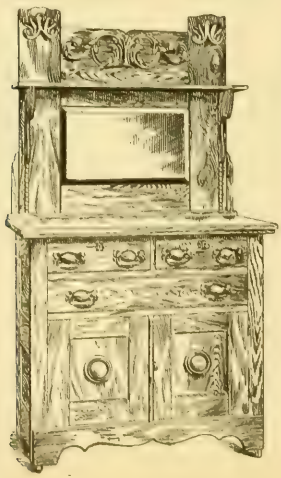
DETROIT, MICH.

PARLOR CABINETS,
LADIES' DESKS,
MUSIC CABINETS, PEDESTALS,
PARLOR TABLES,
LIBRARY TABLES, TEA TABLES,
DRESSERS, CHIFFONIERS,
TOILET TABLES.

Manufacturers of . . . **Fancy Furniture.**

NICE LINE OF MARQUETRY GOODS,
ALSO LINE OF WHITE AND GOLD.

Samples shown at Grand Rapids, South Side Fourth Floor, Blodgett Building, in charge of Mr. S. Steiniger, and at New York Exposition in July.



G. Walker Kelley & Co.

CASE, 20x44;
GLASS, 14x24;
ONE DRAWER LINED,
SOLID OAK.

$7.00

255 South Second St., Philadelphia, Pa.

CURTAIN POLES,

1 3/8 INCHES.

OAK, 6, 8, 10 and 12 feet, 2½ cents per foot.
IMITATION CHERRY, WALNUT or MAPLE,
2 cents per foot.

100

five foot poles with brass fixtures, assorted Oak, imitation Cherry, Walnut and Maple, for

$15.00.

. . . . ORDER NOW.

NEW STYLES IN

Fancy Rocking Chairs,
Box Seat Dining Chairs.

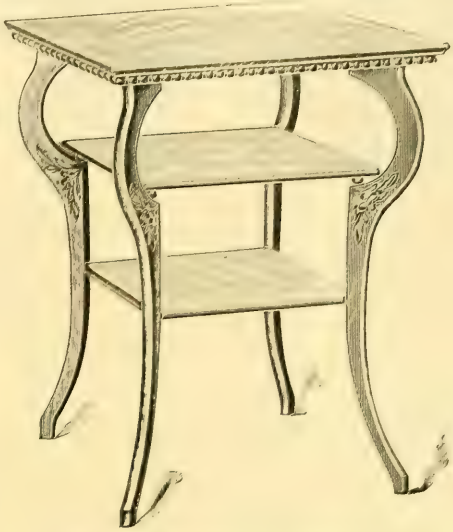
ORDER POLES TO-DAY.
SEND FOR CUTS OF CHAIRS.

A. E. STACEY,

ELBRIDGE, N. Y.

F. H. MILLS CO.

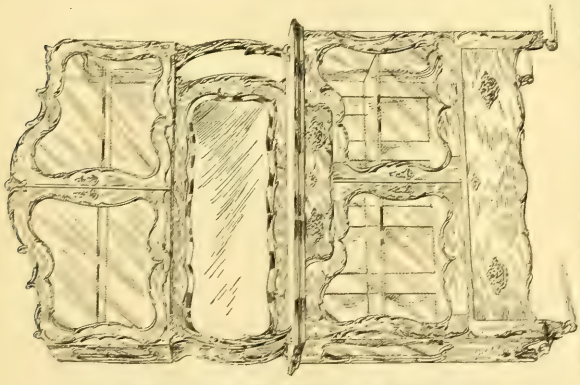
Parlor Tables, Fancy Cabinet Ware, &c.



No 345. Quartered Oak, Polished Finish.

If you knew the price on this Table, also on others of our line, it would surprise and interest you.

Send for Catalogue and Prices. ELMIRA, N. Y.



242. Sideboard and China Closet.—Oak, 6 ft. 5 in high, 4 ft. 8 in wide, 24 in French bevel mirror; one plate glass shelves, 44×16, and one 44×22. Four double thick glasses in doors, 18×20; two in lower sides, 14×18; two in upper sides, 10×12. Also made with all French bevel plate glass

OLBRICH & GOLBECK,

. . . MANUFACTURERS OF . . .

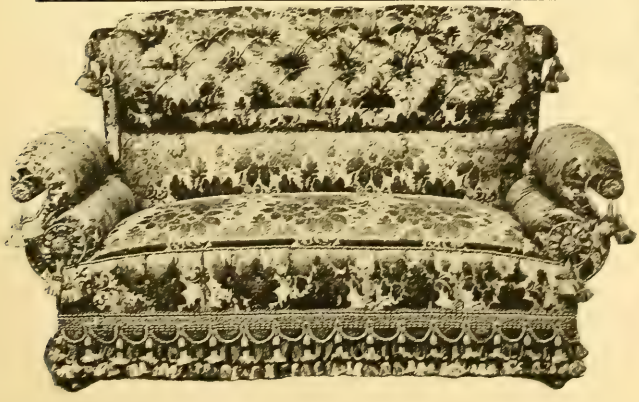
Chamber Suites,
Sideboards,
Chiffoniers,
Desks, &c.

76 to 86 NORTH ASHLAND AVENUE,

CHICAGO, ILL.

H. R. MAY, New York Representative,
170 Madison Street, BROOKLYN, N. Y.

Goods shown at Chicago Exposition during July, 1895.



AN IMMENSE SUCCESS!

OUR NEW LINE OF

PARLOR FURNITURE,
LOUNGES AND COUCHES.

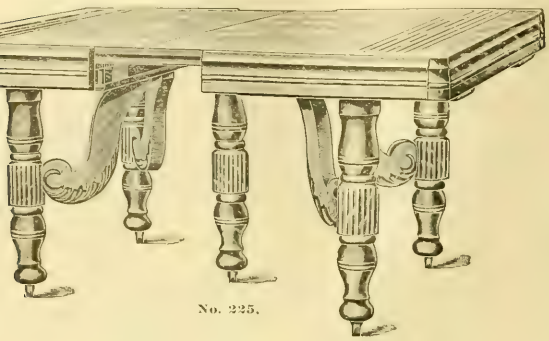
EVERYTHING NEW.

Secure our Catalogue and Prices before purchasing elsewhere.

THOMAS MADDEN, SON & CO.,

MANUFACTURERS,

INDIANAPOLIS, IND.



No. 225.

- HOMER -
Roll Top Extension Tables,

Made on the principle of a **Roll Top Desk,**

Gives satisfaction always.

SEE THEM AND A LINE OF FINE

Parlor Tables in July at
Grand Rapids,
Jamestown Furniture Exposition,

AND AT THE WAREROOMS OF

J. W. Chesebro, 94-98 Mott St., New York.

WARREN TABLE WORKS, WARREN, PA.

We Have Made Arrangements

TO SHOW OUR FULL LINE AT THE

NEW YORK FURNITURE EXPOSITION,

JULY 8th to AUGUST 2d.

New Designs,
Handsome Styles and
Incomparable Finish.

DROP IN AT OUR SPACE AND LOOK OVER OUR

CANE, LEATHER and WOOD SEAT CHAIRS.

Best in the Market at the Money.

KEYSTONE CHAIR WORKS,

Union City, Pa.

LOUNGES, COUCHES, BED LOUNGES, BED COUCHES.

New York Exposition.

3,000 FEET OF FLOOR SPACE.

100 NEW DESIGNS.
GENUINE NOVELTIES IN COVERINGS.
UNEQUALED WORKMANSHIP.
LARGEST LINE.
LOWEST PRICES.

SHEARMAN BROTHERS,
JAMESTOWN, N. Y.

ESTABLISHED in 1880.

Jamestown Furniture Exposition

3,000 FEET OF FLOOR SPACE.

At CELOREN on CHAUTAUQUA LAKE.

We will get your business if you examine our line before you place your order.

Sofa Beds, Adjustable Head Couches, Wardrobe Couches.

Some Good Things in Antique Styles.



REPRODUCTIONS BY

The Highland Furniture Mfg. Co.,

NEWBURGH, N. Y.

We Manufacture a Complete Line of

Solid Mahogany Chairs.

Chippendale, Sheraton and Hepplewhite

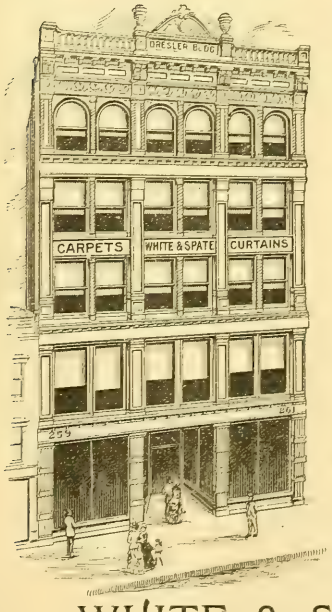
Designs from Original Patterns.

Full Line of Oak and Mahogany Rockers.

Send for Catalogue.

Rich and Substantial Good Sellers.

CUT CARPETS AT WHOLESALE.



An opportunity for merchants to sell Carpets without carrying a stock.

Write for full particulars. Samples sent upon application.

The only house in the East who cuts Carpets at Wholesale exclusively.

Thousands of merchants are now selling Carpets from samples and controlling the Carpet trade of their place.

WHITE & SPATE,

MANUFACTURERS,

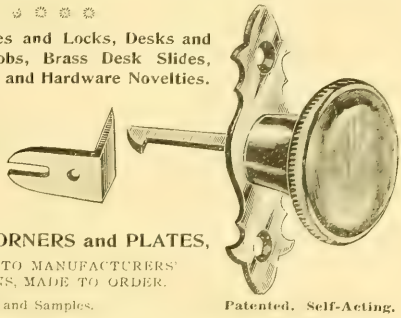
31 & 33 W. 23d St. & 10 & 12 W. 24th St., New York.



SPENGLER BROS., Rockford, Ill.

Door Catches and Locks, Desks and Drawer Knobs, Brass Desk Slides, Escutcheons and Hardware Novelties.

ESTIMATES FURNISHED ON ANY SPECIAL DESIGNS OF NOVELTIES.



All kinds of CORNERS and PLATES,

ACCORDING TO MANUFACTURERS' OWN DESIGNS, MADE TO ORDER.

Send for Catalogue and Samples. **Patented. Self-Acting.**





Size: 2 ft. 3 in. x 4 ft. 6 in. **UPHOLSTERED BOX DIVAN.** **Weight:** Less than 100 lbs.

We make a Specialty of Building BOX DIVANS and COUCHES, any size, upholstered either in Muslin or in Cretonne,

MANUFACTURED BY

Paine Bedding Co.,

MANUFACTURERS OF

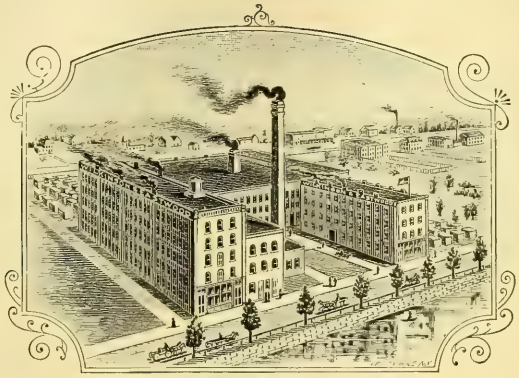
Hair Mattresses, Upholstered Springs and Paine's Health Mattress.

258 and 260 Canal Street, GRAND RAPIDS, MICH.

You Will Be Glad to Know

that our agents, **KELLEY, MAY** and **HALLETT,** will be at the coming **Exposition** in New York ready and eager to show you a **full line** of our **New Patterns.**

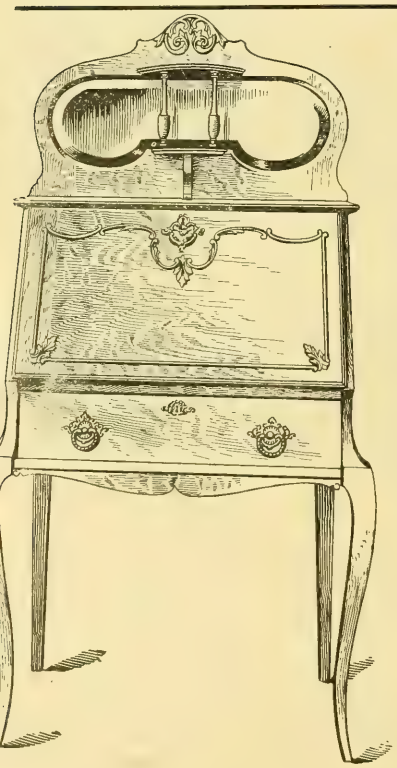
Do Not Overlook Them.



In justice to yourselves do not neglect seeing our **Rapid Selling** styles, embracing **Upholstered, Wood Seat** and **Cobbler Rockers, Reception and Office . . . . Chairs**

IN ALL VARIETIES OF QUARTERED OAK, CURLY BIRCH AND MAHOGANY.

WILKINSON & EASTWOOD, = = BINGHAMTON, N. Y.



Parlor, Roll, Flat Top Desks.

Bookcases, China Closets, Music Cabinets, Tables.

Prices and Style tell the story in detail in my Catalogue. Send for a copy.

Richard J. Keppel,

NORWICH, N. Y.

Representatives:
New York and Vicinity, A. B. MONTGOMERY.
New England: ROBERT J. KEPPEL.



· MURRAY ·

Art Carving Co.

GRAND RAPIDS, MICH.

"Nothing Barred."

We can take care of the cheapest part of your line as well as the best.
Send us tracing cut or photo for our figures.



CONNERSVILLE CABINET CO.

CONNERSVILLE, IND.

Eighteen styles **Library Cases,** ranging in price from **$3.65** to **$18.50.**

Sixteen **Combined Cases** and **Desks,** ranging in price from **$5.95** to **$30.00.**

A full line of corner, square shaped and round end **China Closets,** in price from **$6.50** to **$25.00.**

ANTIQUE OAK. CURLY BIRCH.

LARGEST ASSORTMENT, LATEST AND BEST STYLES, LOWEST PRICES.

A full line of samples at **New York Exposition.**
care S. P. PORTER.

A full line of samples at **Grand Rapids, Mich.**
J. N. MURRAY.



THE LARGEST MAKERS OF WIRE MATTRESSES IN THE WORLD.



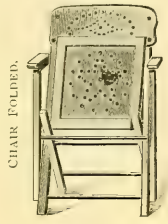
No. 200.



No. 201.



No. 202.



No. 210.

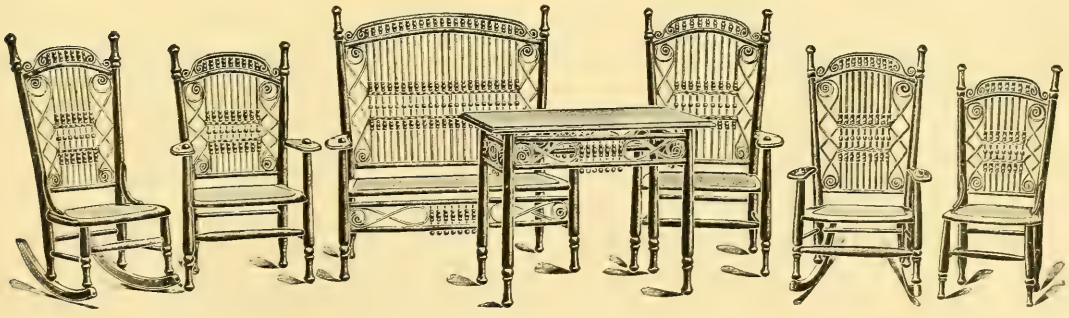
We can furnish you with the best and most compact Folding Chairs for less money than any factory in the country. Write for delivered prices.

Our Folding Chairs all fold completely within the side pieces. (SEE CUT.)

NORTHWESTERN WIRE MATTRESS COMPANY, Kenosha, Wis.

A NEW LINE OF
CANE SEAT CHAIRS

suitable for House or Porch use, and especially desirable for mountain and seaside hotels and cottages.



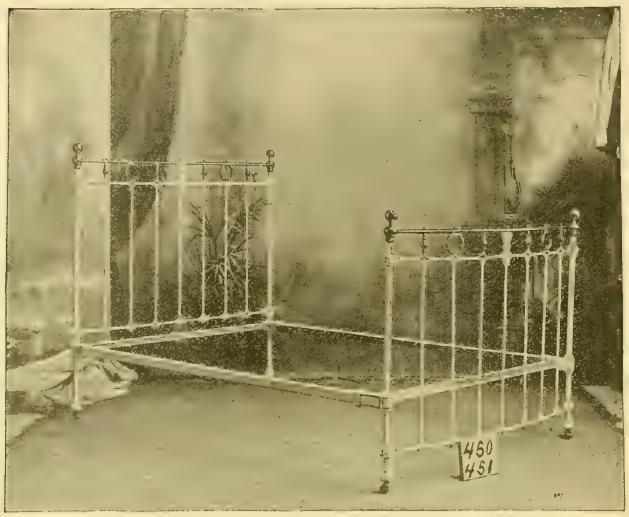
WRITE FOR PRICES.

GENDRON IRON WHEEL CO.,

TOLEDO, OHIO.

.... BUFFALO ....

Brass and Iron Bedstead Co.



No. 450. Brass Mounted Bedstead.—One of our latest patterns.

Styles Incomparable.

Superior in Quality and Finish

Prices Lowest in the Market.

Everything from the cheapest Iron to the finest Brass Bedstead made in our own factory. . . .

Send for third Supplement to Catalogue D, showing latest Spring patterns. . . . .

Office, 125 Barton Street,

BUFFALO, N. Y.

Ionia . . . .

Furniture Company

IONIA, MICHIGAN,

Manufacturers of CHAMBER SUITES Exclusively.

Entire Line at the New York Exposition in July, in charge of Chas. F. Rollinson and C. L. Grace, Space No. 16, Fourth Floor. Also at Grand Rapids in July, with J. N. Murray, 29 Ionia Street.

Buyers Don't Fail to See this Line.

THE

NEWMAN MFG. CO.,

JAMESTOWN, N. Y.,

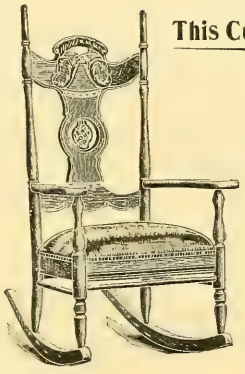
MANUFACTURE A VERY COMPLETE LINE OF . . . . .

Spring Beds,
Spiral and Woven Wire Cots,
Cribs, Cradles,
Bookcases,
Writing Desks,
Music Cabinets, &c.

Our Fall line will be shown at the NEW YORK EXPOSITION, July 8 to August 2, in charge of S. D. O'MARA, and C. A. FINLEY, of the firm.

NATIONAL
Chair Manufacturing Co.,

ELBRIDGE, N. Y.



This Cut represents our No. 150.

Send for our New Catalogue, showing our

FLOOR ROCKERS,

Plush and Cobbler Seats;

PLUSH AND CARPET BASE ROCKERS,

NOVELTIES, &c

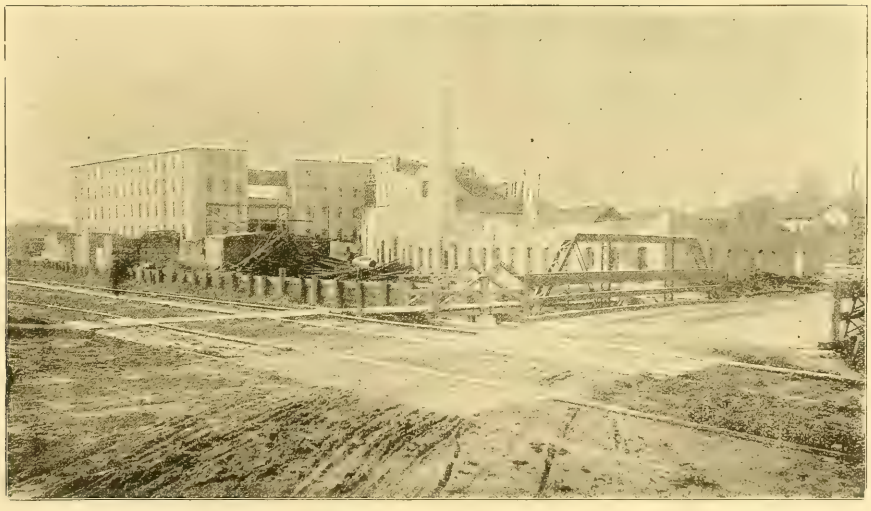
When you contemplate placing an order, don't overlook **us.**

CLARK, HUNSIKER & CO.,

ELBRIDGE, N. Y.

FIRE

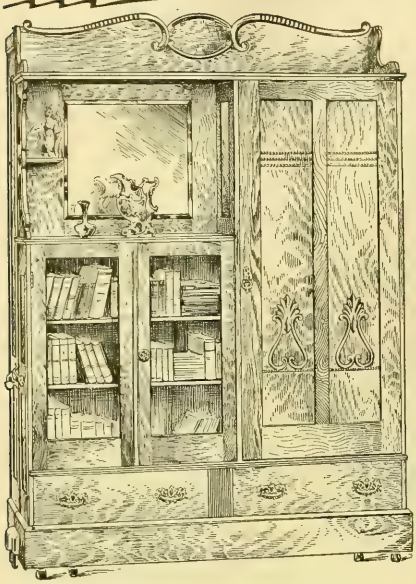
played havoc with our Machine Department, as the accompanying cut shows,



But it did not destroy our large finishing building, shown on the left, and one of our warehouses connected with same. We have a fair stock of goods on hand and can fill orders on most anything in our line until we get our machine department rebuilt, which we shall proceed to do at once. Send us your orders.

FOREST CITY FURNITURE CO., Rockford, Ill.

A "Red Hot" Combination Bed



AT A
LOW PRICE.

No. 200.

IT'S A SURE CURE FOR THE "BLUES."

IT MAKES TRADE LIVELY, FOR THEY SELL LIKE HOT CAKES.

THINK OF IT!

A Solid Oak Combination Bed, 18×20 French Bevel Plate; large wardrobe, bookcase and drawer, gloss finis, a full size bed made on the same principle and operated the same as all our Combination Beds, for only **$25 Net. Cash in 15 days. No discount whatever from this price.**

Small profits, large sales and quick cash returns is what tells the story. Send in your orders at once and avoid the rush.

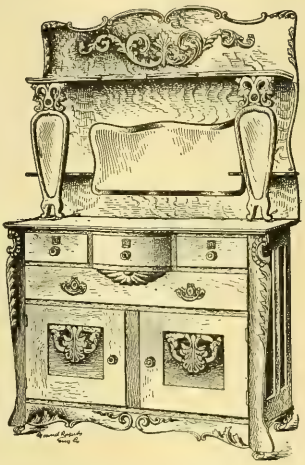
GOSHEN FOLDING BED COMPANY,
GOSHEN, INDIANA.

☞ Write for Catalogue and Prices of our full line.

HOT!

July usually is. Also aptly describes our new

. . Suites and Sideboards.



Complete range of Styles and Prices.

Finest Line . . . We have ever shown.

New England Furniture Company,
GRAND RAPIDS,
MICH.

WE WILL BE AT THE EXPOSITION.

That is true, but we expect a great deal of your trade before we shake hands with you there, for it's a good many days to July 8 next.

Now you know we make

TABLES

OF ALL KINDS,

And we want you to look over those **EXTENSION TABLES** of ours from **50c. to $2.50 per foot.** Then, again, we furnish you **CENTRE TABLES** from **50c. each to $14.00 each.**

We would **especially** commend you to our **ANTIQUE OAK TABLE,** size of top 18x18, at **$10.00 per dozen.** Shipped K. D., or set up if desired. It will pay you take a moment's time and write to us.

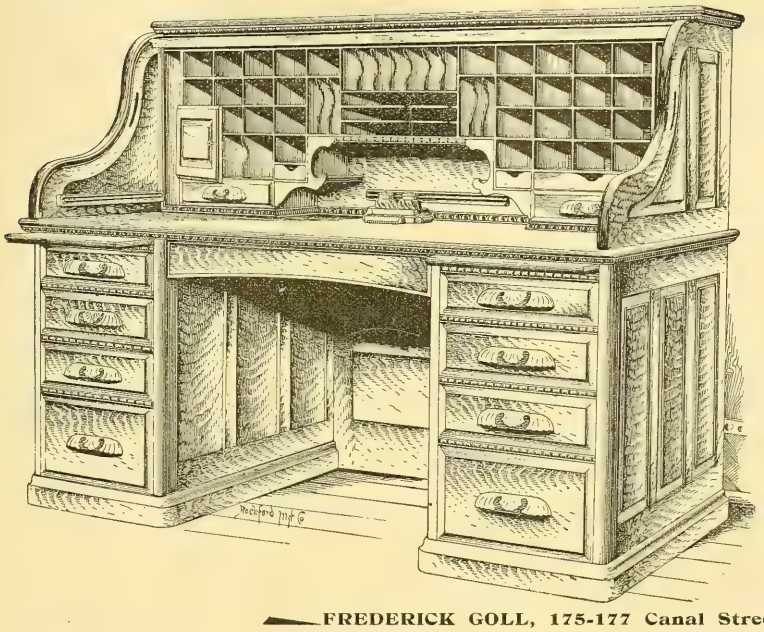
Montgomery Table Works,

MONTGOMERY,

Lycoming County, Pa.

Second to None. RAND & LEOPOLD DESK CO.,

BURLINGTON, IOWA.



OUR new line is now ready and will consist of over 125 different styles of

ROLL CURTAIN and FLAT TOP

OFFICE DESKS, TABLES, CABINETS, &c.

Quality Strictly Correct.
Prices to Meet All Legitimate Competition
Prompt Shipments
Our Guarantee. . . . . .

Full line shown by

FREDERICK GOLL, 175-177 Canal Street, NEW YORK,
and WEAR & SCOTT, 154 Michigan Ave., CHICAGO, ILL.

Send for Catalogue. . . .

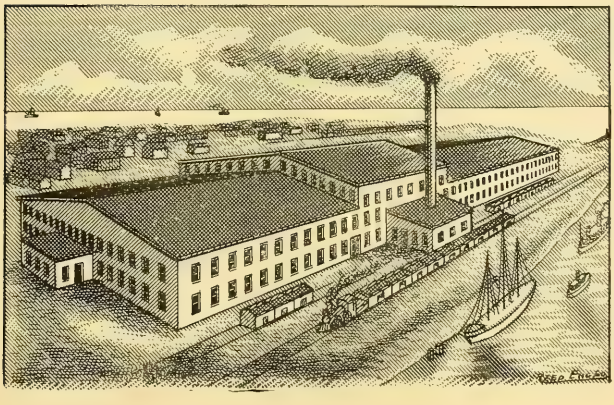
American Mirror & Glass Beveling Co.,

IMPORTERS AND MANUFACTURERS OF

. . . *FRENCH MIRROR PLATES,*

OFFICE AND WORKS:

GRAND HAVEN, MICH.



The quality of our Plates and perfection of our silvering are approved by Furniture Manufacturers.

Our immense production and unparalleled facilities enable us to execute all orders promptly. We guarantee satisfaction and solicit trial order.

Pattern Work a specialty. Price List with our OWN discount upon application.

Relting & Sweet,

Grand Rapids, Mich.,

Makers of

Fine Parlor Furniture

and

Odd Pieces.

Our **New Line** will be ready **July 1.**
Dont fail to see it when in Grand Rapids.

Special Designs in Lodge Furniture.

Oil City Desk and Furniture Mfg. Co.

OIL CITY,

PA.

MANUFACTURERS

OF

Ladies' Desks, Bookcases, China Closets, Etc.

We stand at the head in style, workmanship and finish for our class of goods.

Write us for our new Catalogue, just issued, or write

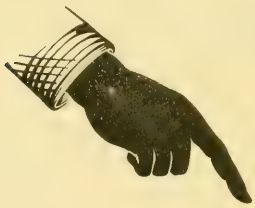
Mr. R. J. EHLERS,

209 Canal St., New York City,

to call on you with our photographs.



No. 25.—LADIES' DESK, Quartered Oak, Imitation Mahogany, Birch and Cherry. Height, 58 in.; width, 31 in.; depth, 19 in. French Plate Beveled Mirror, 8×18 in.



Inclosed please find check for $3 for subscription to your valued paper from February 15, 1891, to February 14, 1892, as per bill inclosed. We value your publication most highly and it is always a welcome visitor in our office. Wishing you a successful and prosperous year and increased circulation, we remain, Yours very truly,
LAWRENCE, BUTLER & BENHAM,
Columbus, Ohio.



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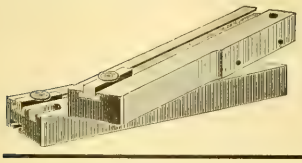
Please find inclosed our check for THE CARPET AND UPHOLSTERY TRADE REVIEW for one year. We would not be without this publication under any consideration, and hope it will continue in the future as it has in the past
RANSOM & GLOVER,
Coshocton, Ohio



Inclosed please find P. O. order for $3, in payment of my subscription to your valuable journal, which has become so necessary that I don't see how I could do without it. I don't know whether you have many Canadian subscribers or not, but every man in the carpet trade ought to be one.
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Charlottetown, P. E. I., Canada.



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That every Slide in every **EXTENSION TABLE** you buy is marked

THE "RELIABLE."

—MADE BY—

THE DAYTON TABLE SLIDE CO., Dayton, Ohio.

JAMESTOWN LOUNGES!

Lounges, Couches, Bed Lounges,
Sofa Beds, Turkish Sofas,
. . . . LARGEST AND BEST LINE MADE.

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NOT IN THE COMBINATION!

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AT LOW PRICES.

Representing the largest Caster House outside the Caster Combination, I am enabled to sell reliable Casters at Low Prices. Send sizes used and get Prices. Stocks at Grand Rapids. No delay in shipments.

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FRENCH MIRRORS, VENEERS, BURLAP, DESIGNS.

Big Four Route.

Cleveland, Cincinnati, Chicago and St. Louis Railway

TO WESTERN AND SOUTHERN POINTS.

Through sleeping cars from New York to Cincinnati, Indianapolis and St. Louis via New York Central to Buffalo, L. S. & M. S. Railway to Cleveland, Big Four Route to destination.

Elegant Connections with all Trunk Lines in New York State. Ask for Tickets via BIG FOUR ROUTE.

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BIG FOUR ROUTE, CINCINNATI, OHIO.

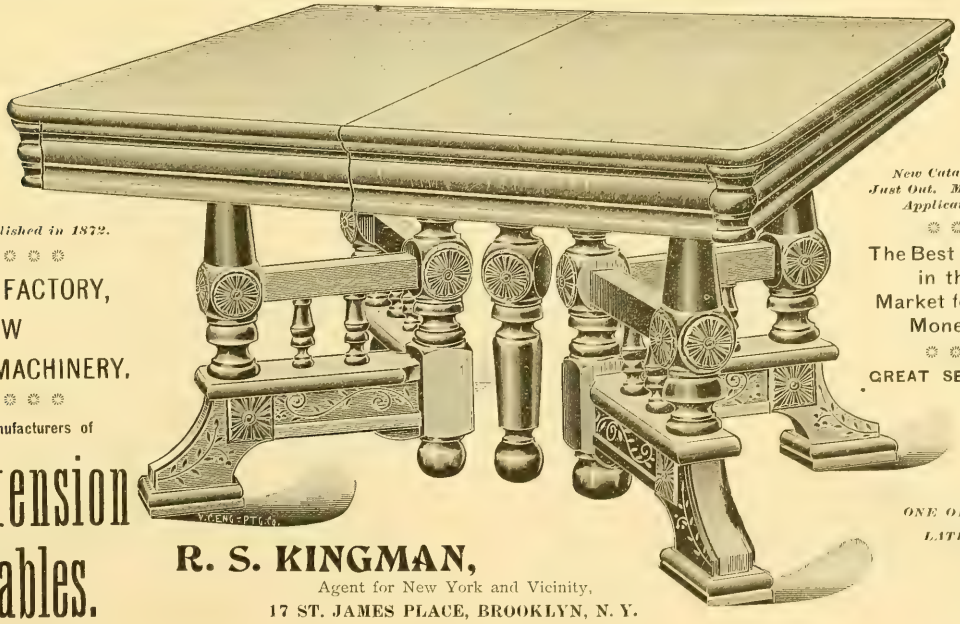
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Medium Priced Chamber Suites.

7 for $100. 6 for $100. 5 for $100. 4 for $100. 3 for $100. 2 for $100.

LATE DESIGNS. LARGE PLATES. FINE POLISH.

The Miller Table Company, West Farmington, Ohio.



Established in 1872.

NEW FACTORY,
NEW
MACHINERY.

Manufacturers of

Extension Tables.

New Catalogue, Just Out. Mailed on Application.

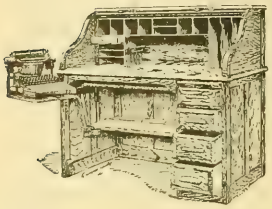
The Best Goods in the Market for the Money.

GREAT SELLERS.

ONE OF OUR LATEST.

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Combination Desk and Typewriter Cabinet.



SOMETHING NEW AND PRACTICAL.

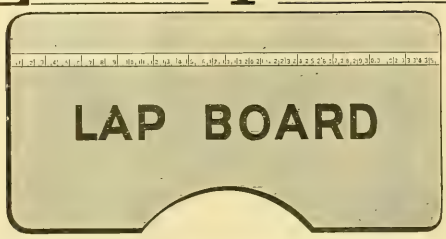
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Correspondence solicited.

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Manufactured by **O. B. ROWLETT DESK COMPANY,** RICHMOND, IND.

LADIES' FRIEND.



MADE OF VENEERED SOFT-WOOD 3 PLY, 3-8 INCH THICK.
Finished on Both Sides. Warranted Not to Warp or Split. To Retail at 25c. The Best Selling Article on the Market.
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Manufactured by C. H. BAKER, Buchanan, Michigan.

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— MANUFACTURERS OF —

Easels, Fire Screens,
Hat Racks, Music Cabinets
Parlor Cabinets, Small Stands, Etc.

The Best Goods. The Lowest Prices.

Write for our new Catalogue; it will interest you.

LOOK AT THESE PRICES!



No.		Per Doz.
20.	Table, Antique Finish,	$8.50
20A.	(Without corner spindle),	7.20
20B.	(Without stretcher and corner spindle),	6.50

No orders less than one dozen accepted.

Terms: Net, 30 days; 5 per cent. discount for cash with order.

Send for sample dozen to

JONES BROS.,
Camden, N. Y.

Wait for our Salesman
Or Send for Photographs,

IF NOT GET LEFT.

We have the lowest prices, the best designs. Your stock will not be complete unless you have some of our goods.

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SILVER CREEK UPHOLSTERING CO.,

MANUFACTURERS

PARLOR FURNITURE.



SILVER CREEK, N. Y.
Please write for Catalogue. *H. J. MONTGOMERY, Manager.*

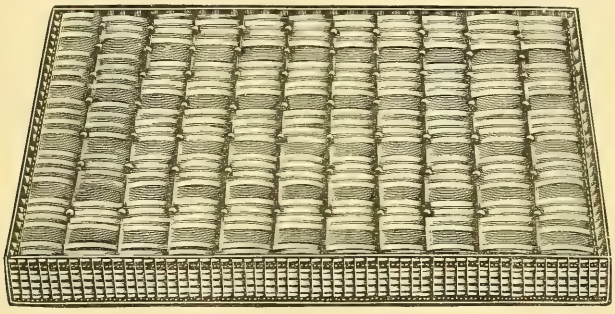
HIMEBAUGH BROS.

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"THE NEW IDEA." (Patented.)



W. I. BLYSTONE,

Feather and Mattress House.

Renovator and Manufacturer,

Nos. 19, 21 and 23 Briggs St.,

JAMESTOWN, N. Y.

Send for Price List.

The Hall & Lyon Furniture Co.,

Waverly, N. Y.

Are putting upon the market this season a line of

::::: Chamber Suites

IN

Plain Oak,
Quartered Oak,
Curly Birch and
Mahogany

WHICH buyers who saw them at the Exposition appreciated. Duplicate orders are already coming in, which indicate they are money makers and sellers.

:::::: **Kind reader, you'd better join the procession.**

CHAIRS.
CHAIRS. . . .
CHAIRS. . . . . .

THE AMERICAN CHAIR MFG. CO.,

BRANDT, PA.,

Will show at the **New York Furniture Exposition** in July, and at **1437 Wabash Avenue, Chicago,** the best line of Fancy Chairs and Rockers to be found for the money.

GOLDEN OAK and MAHOGANY ROCKERS,
INLAID ROCKERS,
FIGURED BIRCH and MAPLE ROCKERS,
WOOD SEATS, UPHOLSTERED SEATS and CUSHIONED CHAIRS.

BEAUTIFUL FINISH!
REASONABLE PRICES!

Leave your orders with us and you will be happy. You can't afford to miss it.

C. A. Ross & Son Co.

(Successors to Jamestown Mantel and Manufacturing Co.),

JAMESTOWN, N. Y.

GRILLES.

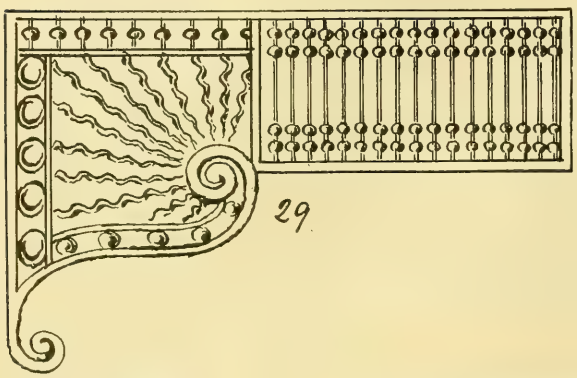
Our Grilles are used all over the United States, so they must be all right. If you have not got our Catalogue, write us and we will send it. Our goods always sell. They are artistic, well made and reasonable.

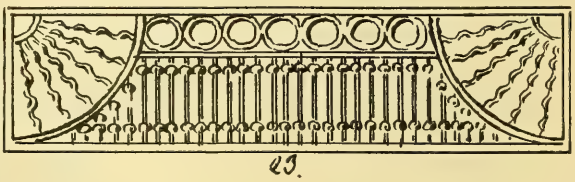
Why should they not sell?

MANTELS.

High grade, artistic Wood Mantels our specialty. We have the largest and most complete line before the Trade. Our Mantels are conceded by all to be without a superior in construction, finish and artistic beauty.

A Trial Will Convince.







Notice! ....

We have leased the large building

... ...

No. 7 South Gay St.,

Baltimore, Md.

And will hereafter have on exhibition there full lines of all kinds of Furniture represented by us. .....

THE GATHRIGHT-BURTON CO.,

Richmond, Va.

The Sanitary Feather Co.

EXCLUSIVELY

FEATHERS AND FEATHER PILLOWS, 303 & 305 S. Canal Street, Chicago, Ill.

WE CONTROL THE NEW "SANITARY" PROCESS. WRITE FOR PRICE LIST.

SPLENDID PROFITS.

You should make this money by

SELLING CARPETS.

NOTE THIS:

We sell you a line of samples of your own selection in the choicest patterns of all grades of Carpets. You can sell from these samples, ordering from us the quantity desired by freight or express. By sending us a diagram of the room we can sew the carpet ready for laying without delay in shipment. We sew all carpets by our new patent electric process sewing machine, making a seam stronger, more elastic and more durable than any sewed by hand.

Carpets by the roll at lowest wholesale prices.

DAVID C. BEGGS & CO.,

IMPORTERS AND JOBBERS OF

Carpetings, Rugs, Mattings, Oil Cloths, Linoleums, Curtains, Shades, Etc.

WITHOUT CAPITAL INVESTED.

Our Plan is your Opportunity.

You can sell Carpets and Curtains **Without Carrying Stock.**

OUR STOCK large and varied enough to supply all needs.

Send for Descriptive Catalogue for both Carpets and Curtains.

We are the PIONEERS in the CUT CARPET BUSINESS.

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AMERICAN OTTOMAN AND HASSOCK CO.

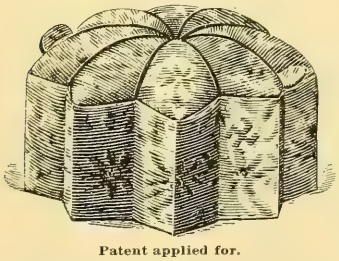
W. B. SHAW, Manager. **119 Leonard Street, New York.**

ESTABLISHED 1872. *Between Broadway and Elm Streets.*

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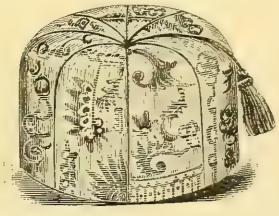
Hassocks, Box Ottomans and Blacking Cases.

IMPERIAL HASSOCK.—No. 24.



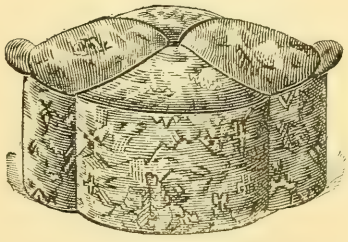
Patent applied for.

TURKISH HASSOCK.—No. 13-a.



CATALOGUE AND PRICE LIST ON APPLICATION.

ROYAL HASSOCK.—No. 18.



Patented July 2, 1889.

NEW STYLES.—Your attention is called to the two new styles of Hassocks: **Imperial No. 24** and **Royal No. 18. Every dealer** should carry a line of these goods in stock—in fact we manufacture about twenty-five styles, and they are all good sellers.

P. S.—Drop us a Postal Card for a Sample Case of Hassocks, of different styles and quality. If prices and quality are not satisfactory, return them at our expense.

THE BEST EQUIPPED ESTABLISHMENT IN THE WORLD FOR THIS CLASS OF WORK.

We Carry in Stock over 5,000 HASSOCKS ready for immediate delivery.

OSCAR E. A. WIESSNER,

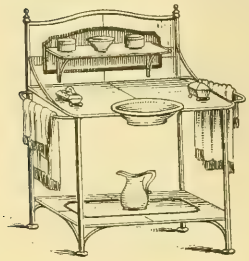
160 to 180 7th Street, 117 to 137 8th Street, SOUTH BROOKLYN, N. Y.,

MANUFACTURER OF

ENAMELED STEEL WASHSTANDS,

English Iron Bedsteads,

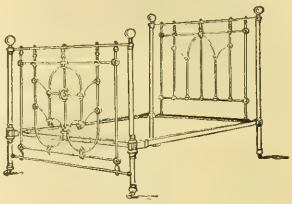
HOSPITAL IRON AND STEEL FURNITURE,
WARD TABLES, SETTEES, &c.



No. 40.—White Enameled All Steel Washstand.

Every Furniture, House Furnishing or Crockery and Glass House ought to keep our Superior Metallic Washstands and Bedsteads.

Send for Catalogues and Price Lists and mention the FURNITURE TRADE REVIEW. Agents wanted in all leading towns in the United States.



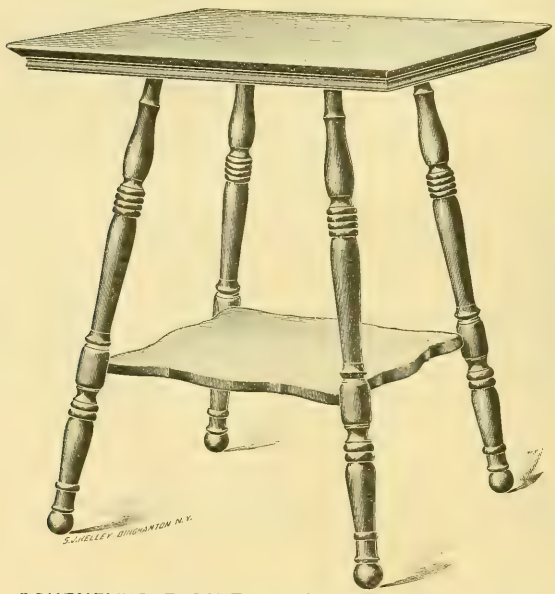
No. 215.—White Enameled, Handsomely Brass Trimmed Metallic Bedstead.

PRICE TALKS.

This Elegant CENTRE TABLE . . . **95 cts.**

Oak, Imitation Mahogany, Imitation Walnut, same price.

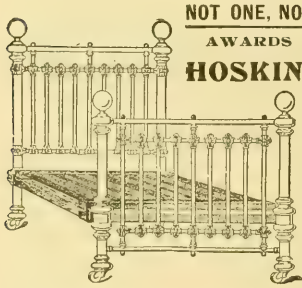
No. 60, size 24 x 24, 95 cts.
No. 66, size 20 x 28, 95 cts.
No. 62, size 20 x 20, 75 cts. . . . . In not less than half dozen of one kind
Brass feet 40 cts extra.



SCHENEVUS FURNITURE CO., SCHENEVUS, N. Y.•••

NOT ONE, NOR TWO, BUT **THREE** AWARDS GRANTED

HOSKINS & SEWELL



At the World's Columbian Exposition.

Durability, design and **finish** are the points upon which we have achieved our reputation.

We claim that our bedsteads do not tarnish; are light, airy, cheerful and ornamental. This claim is supported by our constant stream of orders from all parts of the world.

16 East Fifteenth St., New York.

KINDLY CALL AND SEE

A "**TORRID**" LINE OF

Reed Goods

WHILE AT THE . . . . .

NEW YORK FURNITURE EXPOSITION,

July 8th—August 2d.

IT WILL PAY YOU TO NOTE PRICES, &c.

Give us a Call.

NEWBURGH REED CO.,

Newburgh, N. Y.



SAMPLE CASES.

All Styles Made to Order.

ESTIMATES FURNISHED.

C. F. RUMPP & SONS,

FINE LEATHER GOODS,

Fifth and Cherry Sts., PHILADELPHIA.



No. 1 Suit. $68.00.

Church, Lodge and Club Furniture.

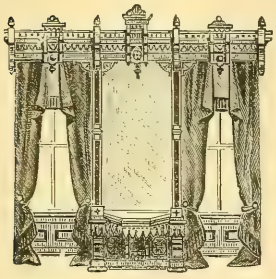
OPERA CHAIRS.
INVALID CHAIRS.

S. C. SMALL & CO., *90 Canal St, Boston, Mass.*

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WE HAVE WHAT YOU WANT IN THE LINE OF

Mantel AND Pier Mirrors, . . .
. . . Window Cornices,
&c., &c.



And as for . . .

LOOKING GLASS FRAMES,

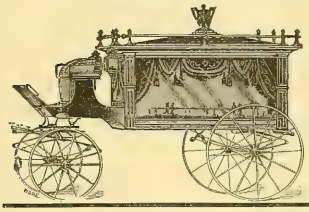
either finished or in the wood, we make a specialty of them for the Jobbing Trade.

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16 Horatio St., cor. 8th Ave. and 13th St.,

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ESTABLISHED 1831.

JAMES GOOLD CO.,

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BUILDERS OF FINE

Hearses and Coaches.

Second-hand Hearses always in stock. Write us and mention this paper.

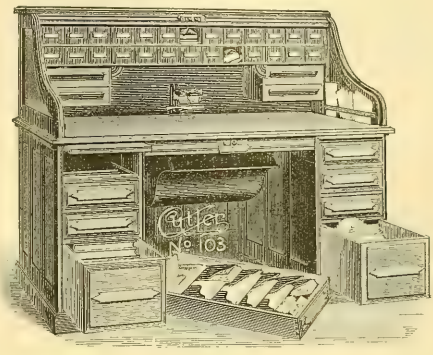
STANDARD OF THE WORLD!

MONARCH POLISH.

Will ship on thirty days' approval, and if not satisfactory to be returned at our expense.

WRITE FOR SAMPLE AND PRICES.

BAIRD BROS. & CO., Cleveland, Ohio.



The FAMOUS Cutler DESKS will be shown at THE NEW YORK EXPOSITION, July 8 to August 2, and also at GRAND RAPIDS during the entire month of July.

EVERY DESK AS GOOD AS GOLD.

A. Cutler & Son,

BUFFALO, N. Y.

REPRESENTED BY

MR. LEE AT NEW YORK, AND MR. KELLER AT GRAND RAPIDS.

Williamsport Upholstering Co., *WILLIAMSPORT, PA.*

MANUFACTURERS OF

The Best Cheap and Medium Line of Couches and Lounges in the Market.

SEND FOR CUTS AND PRICES.

O. P. BRIETHUT, Manager.

Goshen Furniture Co.,

Goshen, Ind.

All Goods Castered.

Send for New Catalogue, Just Out.

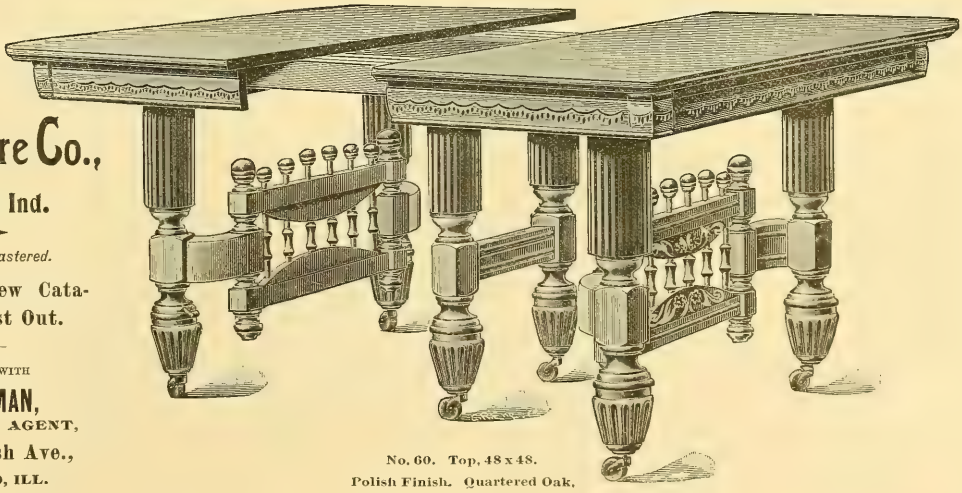
SAMPLES WITH

L. E. STEINMAN,

AGENT,

300 Wabash Ave.,

CHICAGO, ILL.



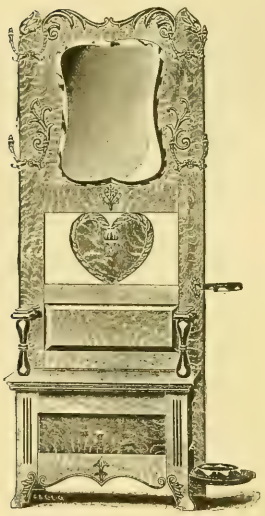
No. 60. Top, 48 x 48.
Polish Finish. Quartered Oak.

NOVELTY MFG. CO.,

CLARENCE G. BROWN, PROPRIETOR.

Syracuse, N. Y.

SEND FOR CATALOGUES A and B.



No. 111 HALL RACK.

The Best Selling Line

MADE IN

HALL RACKS,

SIDEBOARDS

AND

COMBINATION DESKS.

Prices right, designs right,
∴ and you will be right
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∴ line on your floor. . . .

TRY THEM. . .

GREAT SELLERS.

EVERYTHING IN ITS SEASON.

THIS IS THE SEASON WHEN YOU WANT

to put in a stock of

Splint and Cane ... Chairs ...

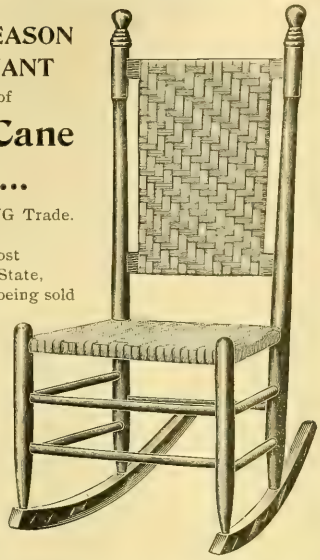
for SPRING Trade.

We have the largest and most complete line in the State, and they are being sold

AT PRICES TO SUIT THE TIMES.

Write for our Catalogue and then take time to look it over.

Our **New York Agent** is
W. H. HOSFORD,
116 W. 71st STREET,
NEW YORK.



STAR CHAIR CO.

BINGHAMTON, N. Y.



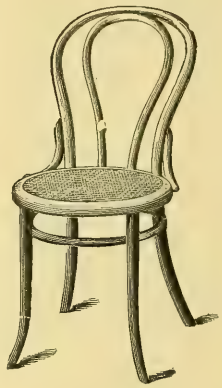
ROBT. J. EHLERS,

FURNITURE MANUFACTURERS' AGENT,

SHOWROOMS:

209 Canal Street,

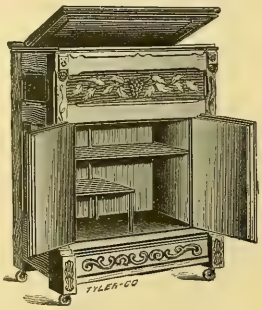
. . . New York,



FULL LINE OF

Vienna Chairs

. . . AND . . .



Refrigerators

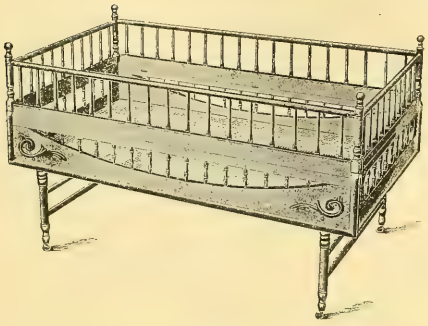
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CHILDREN'S CRIBS AND BEDS.

Common and Plain, Fancy and Fine.



No. 147,

Size 32x56. Oak (Antique), Maple (Bright); Enameled White Bronze Trimmings, Enameled Light Blue Bronze Trimmings. Substantial and thoroughly well built Crib. When folded can be rolled under bed.

..... Send for Catalogue. .....



PATENT APPLIED FOR.

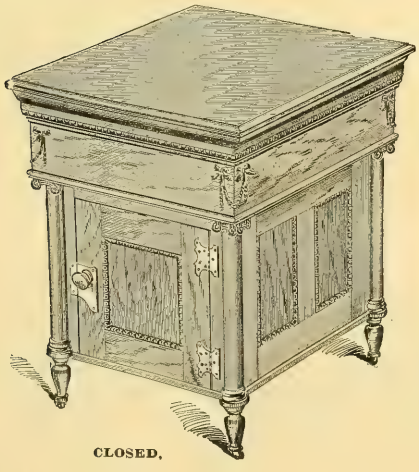
No. 137—Child's Folding Bed.

Oak, Maple, Imitation Birch and White Enamel. The above cut shows the ease with which our beds are folded and unfolded. No catching, rubbing or friction. A little child can operate it with ease.

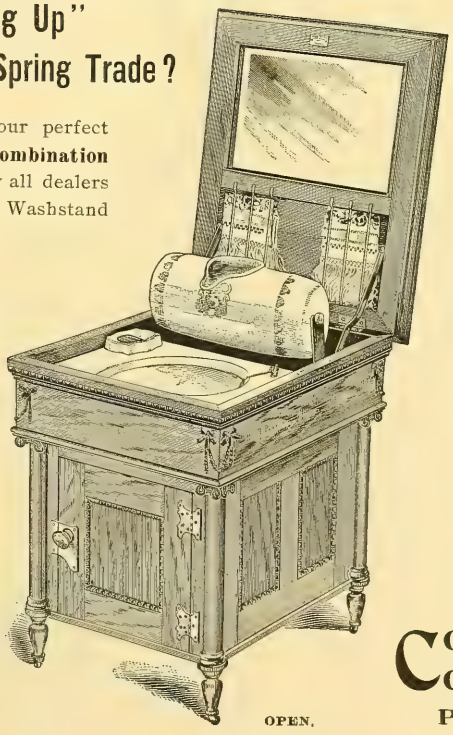
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Are You Contemplating "Stocking Up" your Store for the Spring Trade?

If so, you cannot afford to omit our perfect Lavatory and Table combined, the **Combination Commode.** They are pronounced by all dealers who have handled every other Patent Washstand to be far superior to them all.



CLOSED.



OPEN.

They are a *drawing card* in any furniture store, and attract very much custom; not only those who desire to purchase them, but those who wish to see and can appreciate a *good thing.*

We are now manufacturing these goods in most of the popular woods, both solid and imitation, at prices that suit the times.

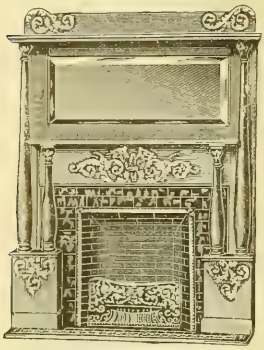
Write for circulars and Price List, and be convinced our goods are just what you need to make your stock complete.

THE

COMBINATION COMMODE CO.,

Portland, Me.

FORT WAYNE FURNITURE CO.,



No. 455.

MANUFACTURERS OF

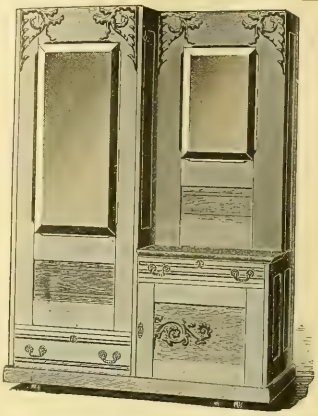
Brunswick Folding Beds

AND

WOOD MANTELS.

WRITE FOR CATALOGUE AND PRICE LIST.

FORT WAYNE, IND.



No. 115.—COMBINATION BED.

THE MILLER WIRE SPRING CO.,

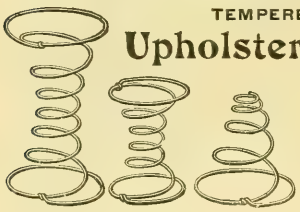
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Upholsterers' Springs

In great variety for

FURNITURE,
BEDS,
CAR SEATS,
CHAIRS,
ETC., ETC.



Send for descriptive list and prices. Regular sizes, both plain and knotted kept in stock. Special sizes made to order at short notice.

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Please write for Prices on large lots.



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No. 71. Maple, any finish. Carpet seat and back. Body Brussels. Weight, 70 lbs. per dozen.

No. 30. Oak or Maple. Perforated seats, furnished in sections for seating halls, or singly.

No. 67. Maple, Elm, Rosewood or Ebony, polished. The Undertaker's Favorite. Weight, 60 lbs. per dozen.

Write for Catalogue and Prices.

The Buckeye Folding Chair Co.

WARREN, OHIO.

We pay freight everywhere.

EARL-STORMS CO.,

MANUFACTURERS OF THE

COMBINATION STEP LADDER AND CHAIR.



A novelty that sells readily at all seasons. Write for prices, mentioning this paper.

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FURNITURE, LOUNGE,
BED, CHAIR

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CLEVELAND, OHIO.

Steel
Tempered,
Japanned,
Coppered
and Tinned.

JOHN WALES CO., *Eastern Agents,*

139 and 141 HIGH ST, BOSTON, MASS.

JACKSON GLASS WORKS,

JACKSON, MICHIGAN,

..MANUFACTURERS OF..

FRENCH · MIRROR · PLATES,

And Framed Mirrors of Every Description.

Best Quality of Plates at very Lowest Prices.
Permanent Brilliant and Durable Silvering Guaranteed.
Factory Orders Solicited.
All Orders Promptly Filled.
Send for Catalogue and Prices.

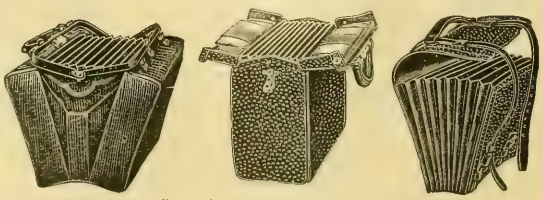
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MANUFACTURER OF

PHOTOGRAPH PORTFOLIOS and PORTFOLIO BAGS

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FURNITURE TRAVELING SALESMEN.



Any kind, style or quality made to order within two days. Also, wholesale manufacturer of Trunks and Traveling Bags, Trunk and Shawl Straps. Any desired article in the line made to order. Sample Trunks, Satchels and PORTFOLIOS neatly repaired at reasonable rates.

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Office and Salesroom: 188 GRAND ST., NEW YORK. Upstairs; two flights.

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Hamilton Furniture Company,
Passyunk Avenue and 23d Street,
PHILADELPHIA, PA.

FULL line of new goods, consisting of . .
Mahogany and Curly Birch
BEDROOM SUITES, WARDROBES,
CHIFFONIERS and LADIES' DESKS.
DO NOT FAIL TO SEE THEM.

GOOD PROFITS WITHOUT USE .... OF CAPITAL.

EVERY RETAIL FURNITURE DEALER OUGHT TO
Sell Carpets.

If he has not the inclination or capital to carry stock he can *Do a Successful Carpet Business* by investing from ten dollars upward in a line of samples.

THE SCHEME.

We sell you samples 1½ yards in length, with borders to match, of the **Choicest Patterns of All Grades of Carpets. You Can Sell Carpets** from these samples and forward the order to us, stating the size of the room. We **Will Cut the Quantity Desired** and ship to you by freight or express, charging you

ONLY A SLIGHT ADVANCE OVER THE WHOLESALE PRICE.

If you desire, you can send us a diagram of the room, and we will sew and make the carpet ready for laying, and will sell you just the number of yards of lining required.

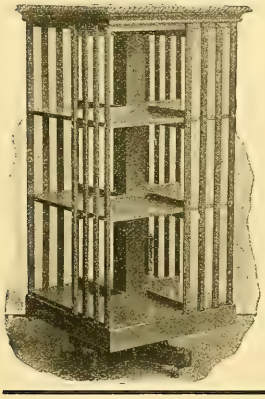
FINE GOODS.

Dealers who carry a stock of carpets can increase their business in the finer grades by carrying samples of our

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WRITE FOR PRICE LIST AND CIRCULARS TO

BOYD, HARLEY & CO. (.... CUT GOODS DEPARTMENT),
JOBBERS OF .....
Carpetings, Rugs, Mattings,
Oil Cloth, Linoleum, Etc.
1122 Market Street,
PHILADELPHIA, PA.



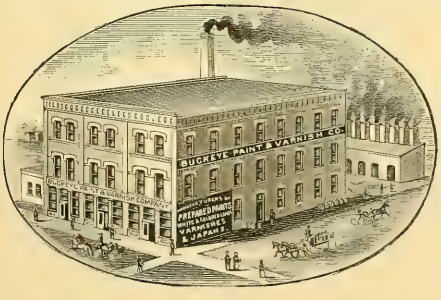
OUR LINE.
Combined Table-Desks,
Hanging Mirrors,
Hat and Coat Racks,
Store Stools,
Medicine Cabinets.

Revolving Bookcases.
(Originators and Sole Manufacturers.)

Our Fall Line will be shown
At the NEW YORK EXPOSITION,
JULY 8 to AUGUST 2.

The John Danner Mfg. Co., CANTON, OHIO.

THE BUCKEYE PAINT AND VARNISH CO.



MANUFACTURERS OF
FURNITURE VARNISHES,

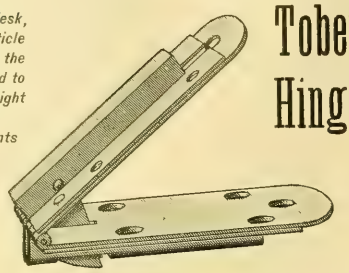
Polish,
Paste AND Liquid,
Wood Fillers,
Surfacers,
Shellacs,
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Office and Factory: FIFTEENTH and LUCAS STREETS, TOLEDO, OHIO.

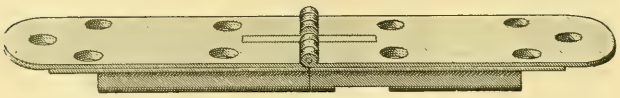
LATEST AND BEST For Desk Manufacturers.

The TOBEY Automatic Desk Slides.

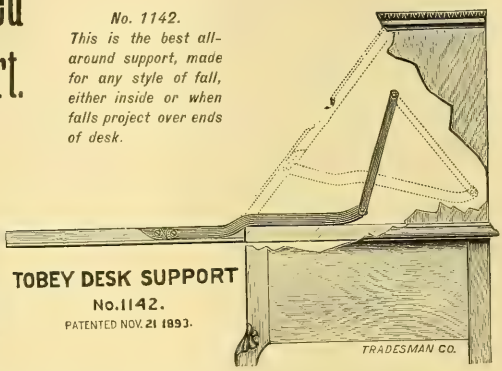
Easily fitted to desk, and strongest article of the kind on the market. Warranted to stand 300 lbs. weight and more.
Net Price 75 Cents per pair.



Tobey Combined Hinge AND Support.



No. 1142.
This is the best all-around support, made for any style of fall, either inside or when falls project over ends of desk.



Send us full size outline drawings of your desk ends and we will submit sample pair for your trial. They are entirely new, and pronounced by the trade the simplest, most substantial and best automatic support for desk falls on the market.

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156-166 Court St., Grand Rapids, Mich.

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Furniture Buyers
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TRAVELING
SALESMEN.

Rates $2 per Day.

Rooms with Bath, $2.50 per Day.



HUMPHREY HOUSE, JAMESTOWN, N. Y.

Rooms Elegantly Furnished. Cuisine Unsurpassed.

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Fine Catalogue & Commercial Engravers.
Engravings by all Processes.

WE ARE EXCLUSIVE FURNITURE ENGRAVERS.

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MANUFACTURER OF

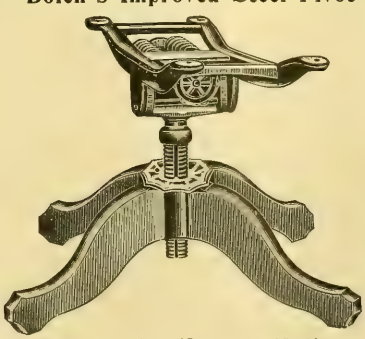
Umbrella Stands,
Jardiniere Stands and
Iron Novelties,

Ornamental Window Guards, Bank and Office Railing, Elevator Enclosures, Wrought Iron Gas Fixtures, Railings, &c.,

920 Gray's Ferry Road,

PHILADELPHIA, PA.

Bolen's Improved Steel Pivot Chair Irons.



The improvement in office chairs illustrated herewith consists in constructing the screw so that the chair may revolve freely without raising or lowering its height. The purchaser may set the chair at any desired height by lifting the wheel (which rests on top of hub or base) and turning it to the right or left. When the required height is secured, by dropping the wheel the screw will be automatically locked against rotation, while the chair itself will revolve freely and easily on the steel pivot which descends into the screw.

Send for a 20 page Catalogue of Patent Chair and Stool Irons

GILSON MFG. CO.,
Port Washington, Wis.

We Lead,
All Others
Follow.

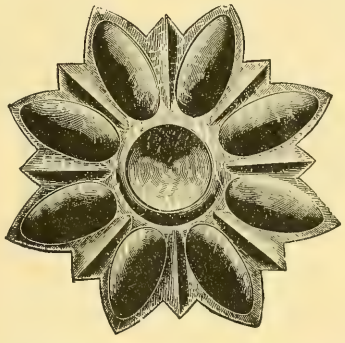
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Successors to the McGRAW MFG. CO.,

MANUFACTURERS OF ALL KINDS OF

Grand Rapids, Mich.

Wood Furniture Ornaments,



ROPE, SPIRAL AND BEAD MOULDINGS,
WOOD CARVINGS AND ROSETTES,
FANCY TRIMMINGS,
ROPED AND TWIST BALUSTERS,
NEWEL POSTS, DRAWER PULLS,
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CORNER BLOCKS, Etc.

We constantly employ our own Designers, and can furnish or work from Designs.

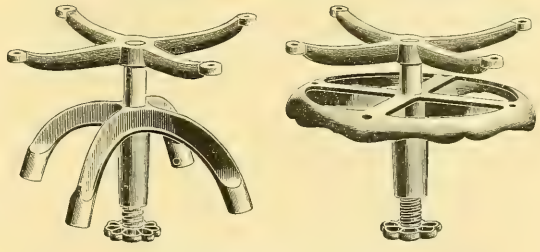
WRITE FOR OUR 1895 CATALOGUE.

Office Chair and Stool Irons,

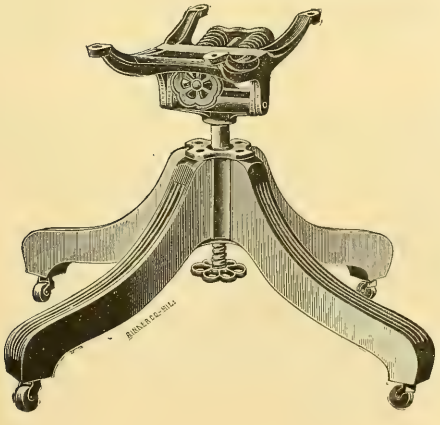
Child's Table Chair Locks and Hinges,

Piano and Store Stool Irons,

.... &c., &c., &c. ....



ADJUSTABLE STOOL IRONS.



MANUFACTURED BY THE

Western Malleable and Grey Iron Manufacturing Co.,

PORT WASHINGTON, WIS.



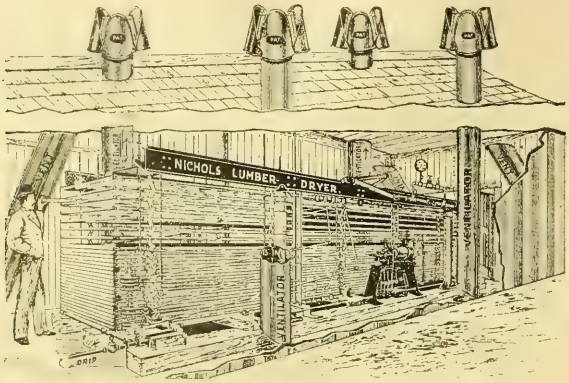
STYLE G —ADJUSTABLE.
Chair seat adjusted to desired height by turning hand wheel on threaded sleeve underneath the hub. Sleeve is automatically locked, preventing it from turning or running down when seat is revolved.

THE NICHOLS LUMBER AND NEW PORTABLE VENEER DRYERS

Admit of No Argument, as each Machine is Sold under a Guarantee.

ENTIRELY NEW SYSTEM OF VENTILATION. AVOIDS CASE HARDENING, WARPING OR INJURY OF ANY KIND.

COST LESS IN RATIO TO THEIR CAPACITY. Will save at least 20 **PER CENT.** over other methods, and **THOROUGHLY** dry stock in **ONE-QUARTER** the time.



METHOD.

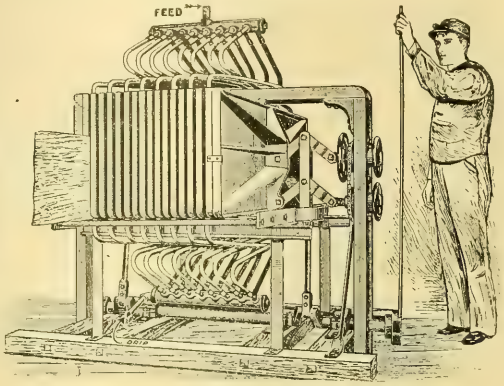
SINGLE layers of boards are placed between the platens and a **DIRECT APPLICATION** of moist heat, ot any desired degree, regardless of boiler pressure, is applied to **BOTH SIDES** of **EVERY** board at the **SAME TIME.** We dry in moist heat, drying centre of material first, keeping the outside soft until the inside is thoroughly dried by perfect control of ventilation, circulation and **condensation.**

Require less than 15 pounds pressure.

NEW PORTABLE VENEER DRYER.

No special room required.

They are shipped upon permanent foundation, tested and ready for steam connections, made in various sizes, and adjustable to any thickness.



The platens are separated in a sidewise direction simultaneously, and are covered with heavy cold stretched sheet steel, sufficiently thick to retain the heat, making a solid smooth surface.

ALL VENEERS stand edgewise between platens, and during the process of drying the platens are quickly opened and closed by the hand lever several times during the process, thus allowing the moisture to escape and the veneers to shrink freely. **Avoids checking.** Easily operated All kinds of veneers can be dried in a **FEW** minutes without waste or injury.

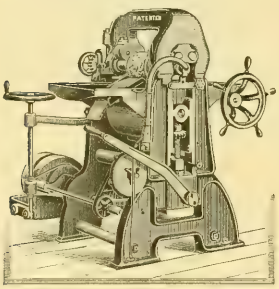
For quotations send dimensions of your stock, kinds and amount you wish to **THOROUGHLY** dry daily. Testimonials Furnished.

NICHOLS & HOWARD, Manufacturers, Home Life Insurance Building, Broadway (opposite City Hall), **NEW YORK, N.Y.**

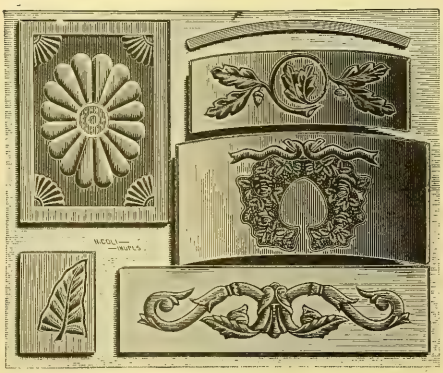
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INDIANAPOLIS, IND.,

MANUFACTURERS OF



Wood . . . Embossing Machines . and Dies. . . .



WE GUARANTEE THE SUPERIORITY OF OUR MACHINES IN EVERY SINGLE PARTICULAR.



This Scroll shows a photograph from a Drop Carving, made by the Art Embossing Machine.

IF YOU ARE INTERESTED, WRITE FOR CATALOGUE AND SAMPLES OF WORK.

Our Machines weigh 2,000 to 2,500 pounds, possessing weight, strength, durability and adaptability to the work required never before attained in this line of machinery.

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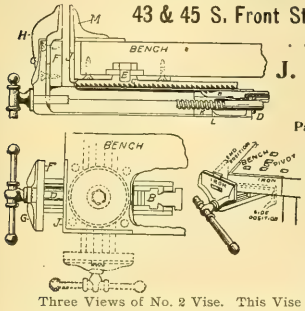
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Pattern and Cabinet Makers'

BENCH AND VISE.

Nothing like it on the market!

See February 10 issue this paper for description or write for circular.



Three Views of No. 2 Vise. This Vise is manufactured in Canada.



REYNOLDS BROTHERS,

Manufacturers of all kinds of

Hand-Cut Files and Rasps.

ALSO RECUT OLD FILES.

183 to 187 North Water St.

COLUMBUS, O.

We sell direct to the factories. Send for prices.

LOCATIONS FOR INDUSTRIES.

The name of the Chicago, Milwaukee and St. Paul Railway has long been identified with practical measures for the general upbuilding of its territory and the promotion of its commerce, hence manufacturers have an assurance that they will find themselves at home on the company's lines.

The Chicago, Milwaukee and St. Paul Railway Company owns and operates 6,154 miles (9,900 kilometres) of railway, exclusive of second track, connecting track or sidings. The eight States traversed by the company—Illinois, Wisconsin, Northern Michigan, Iowa, Missouri, Minnesota, South Dakota and North Dakota—possess, in addition to the advantages of raw material and proximity to markets, that which is the prime factor in the industrial success of a territory—a people who form one live and thriving community of business men, in whose midst it is safe and profitable to settle. Many towns on the line are prepared to treat very favorably with manufacturers who would locate in their vicinity.

Mines of coal, iron, copper, lead and zinc, forests of soft and hard wood, quarries, clays of all kinds, tanbark, flax and other raw materials exist in its territory in addition to the vast agricultural resources.

A number of new factories have been induced to locate—largely through the instrumentality of this company—at towns on its lines. The central position of the States traversed by the Chicago, Milwaukee and St. Paul Railway, makes it possible to command all the markets of the United States. The trend of manufacturing is Westward. Nothing should delay enterprising manufacturers from investigating. Confidential inquiries are treated as such. The information furnished a particular industry is reliable. Address

LUIS JACKSON,

Industrial Commissioner, C., M. and St. P. R'y,

425 Old Colony Building, CHICAGO, ILL.

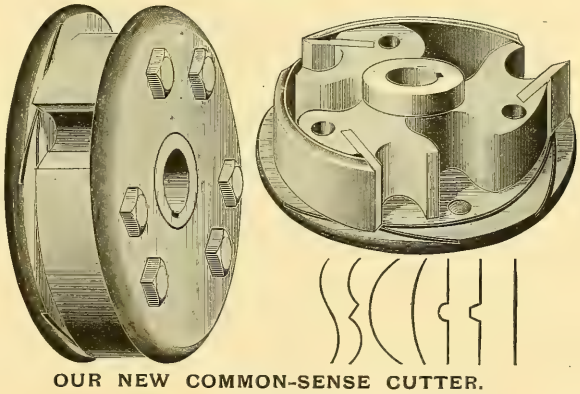
C. O. & A. D. PORTER,

180 & 182 North Front St.,
Grand Rapids, Mich.

MANUFACTURERS OF - - - -

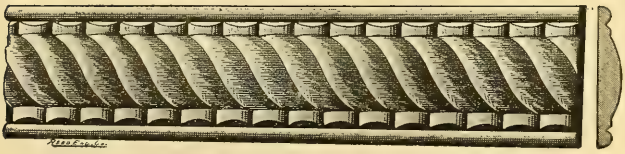
WOOD WORKING MACHINES,

SHAPERS, WOOD LATHES, CARVING MACHINES, SWING SAWS, GLUE JOINTERS, SINGLE and DOUBLE SPINDLE ROUNDERS, BUZZ PLANERS, CARVER CUTTERS, Etc.



OUR NEW COMMON-SENSE CUTTER.





Stop! Look at This!

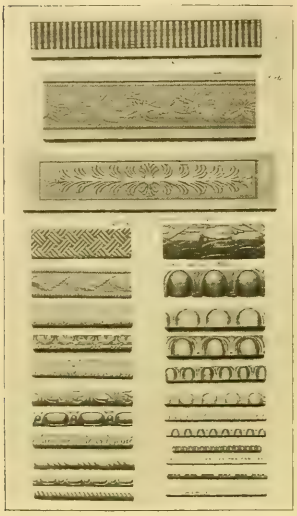
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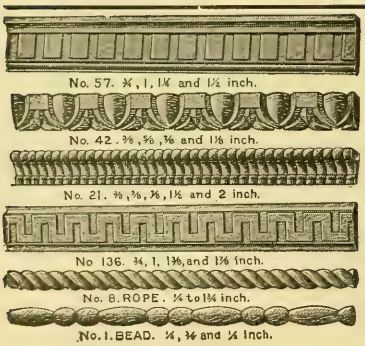
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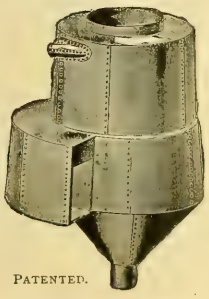
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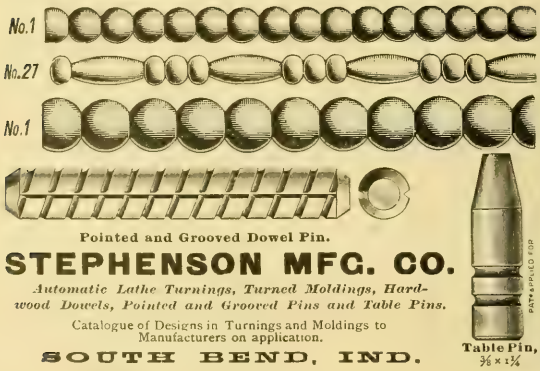
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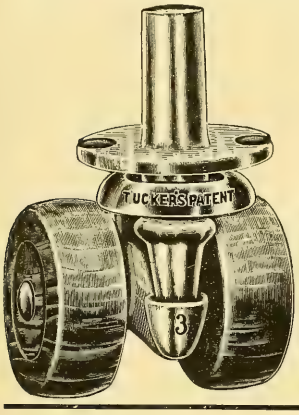






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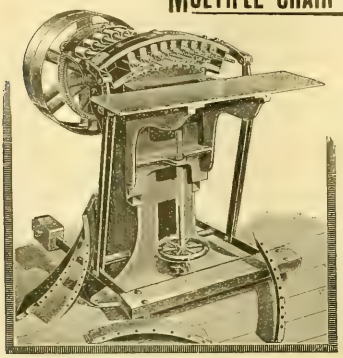
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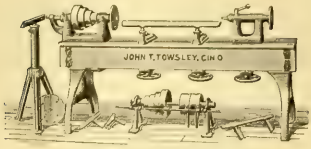
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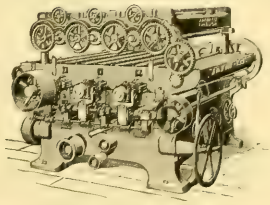
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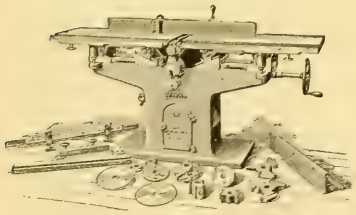
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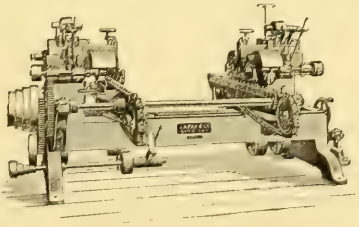
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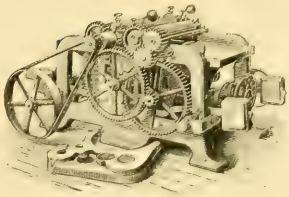
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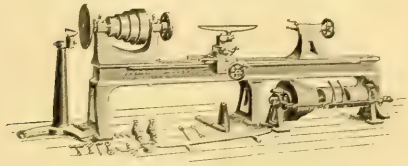
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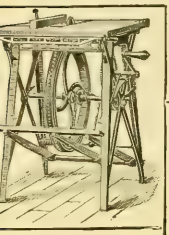
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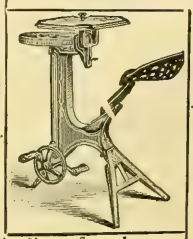
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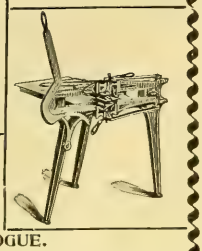
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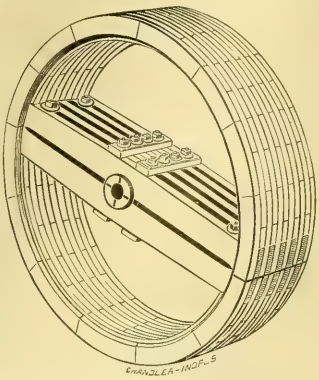
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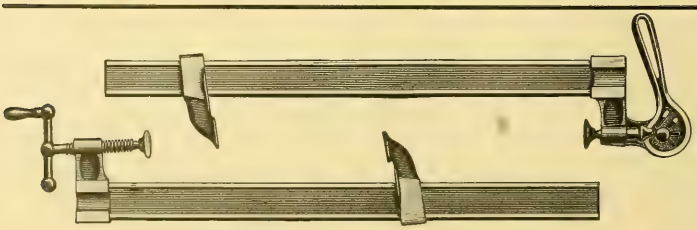
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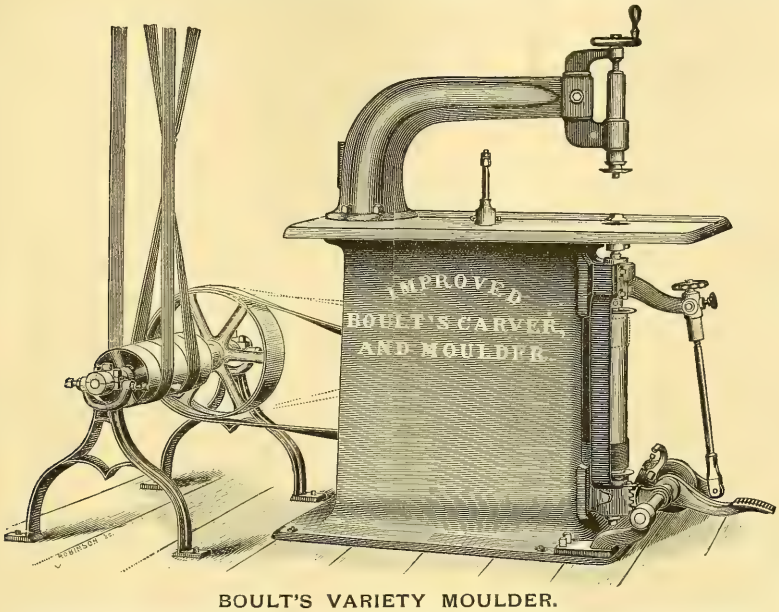
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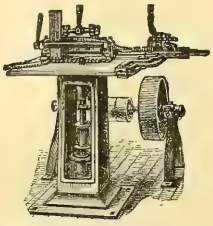
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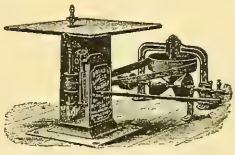
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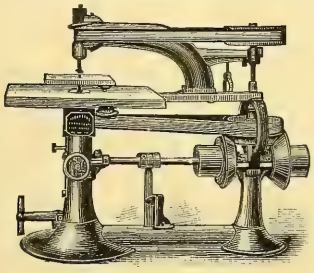
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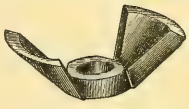
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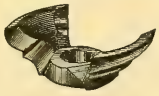


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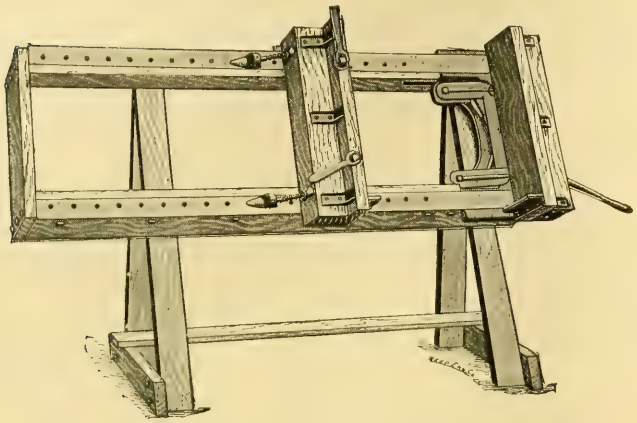
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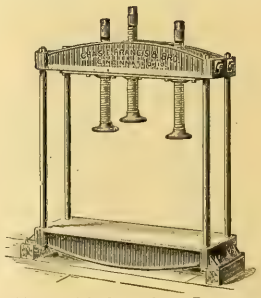
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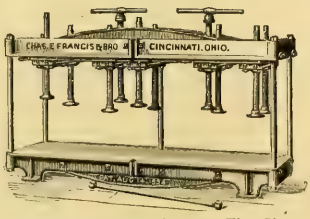
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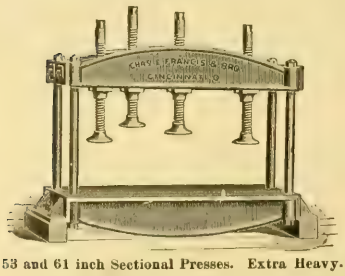
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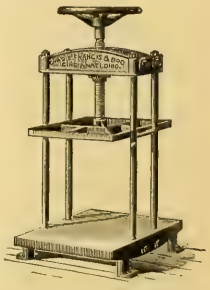


53 and 61 inch Sectional Presses. Extra Heavy.

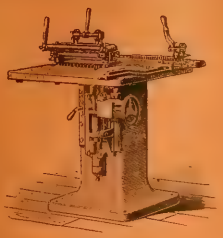
THE BANNER LINE.

We manufacture the largest variety of Veneer Presses in the country. We carry them in stock and can make prompt shipments.

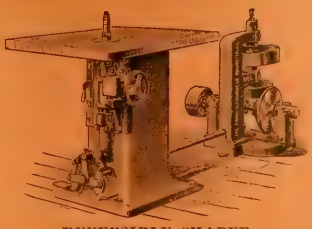
CORRESPONDENCE SOLICITED.



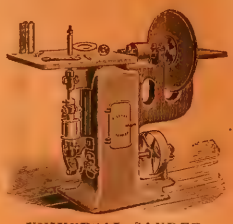
Small Complete Presses. Five Sizes.



DOVETAILER.



REVERSIBLE SHAPER.



UNIVERSAL SANDER.



RIP SAW BENCHES.

We make a full line of Machinery adapted for Furniture and Chair Factories.

The Frank H. Clement Company,

345 Lyell Avenue, Rochester, N. Y.

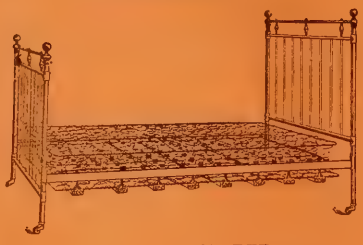
Foster Bros. Mfg. Co.,

UTICA, N. Y.; ST. LOUIS, MO.;
BALTIMORE, MD., and WASHINGTON, D. C.

Manufacturers of . . .

Bed and Furniture Springs,
Spiral Spring Beds,
Woven Wire Mattresses,
Cots, Cribs,
Cradles and Iron Beds.

IRON BEDS
for Homes, Hospitals and Institutions a specialty.



No. 300. IRON BED.

THIS cut shows our No. 300 Iron Bed, white enamel, brass mounted, with slat hangers and slats, supporting our "Ideal" Spring Bed, which are fully covered by patents.

CAUTION.

The trade are warned against purchasing imitations of our "IDEAL" SPRING BED. Infringers will be prosecuted. Write for catalogue and prices.

Our FALL LINE will be shown at the NEW YORK EXPOSITION, July 8th to August 2nd, 1895.

ROUSE'S PERPETUAL EXPOSITION.

OPEN THE YEAR ROUND.

26,000 SQUARE FEET FILLED WITH FURNITURE SAMPLES.

WM. H. ROUSE, Blodgett Block, **GRAND RAPIDS, MICH.**

. . . . . Incorporated 1887.

Readsboro Chair Mfg. Co.,

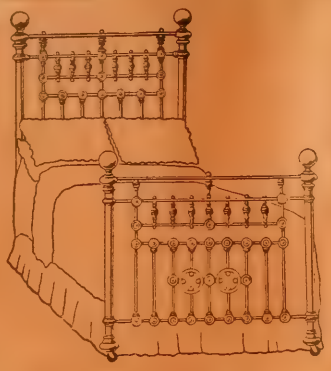
READSBORO, VERMONT.

MOSES NEWTON, President.
A. B. CLARK, Secretary.
E. J. BULLOCK, Treasurer.

A postal card will bring to your desk our 1895 Catalogue.

MANUFACTURERS OF

Cane Seat Chairs and Rockers,
Carpet and Veneer Seat Folding Chairs,
Hall and Assembly Seatings,
Also Folding Tables.



Brass Trimmed Iron Bedstead and Mattress No. 800.

P. O. BOX 363.

The Hartford Woven Wire Mattress Company,

618 Capitol Avenue,
HARTFORD, CONN.

Manufacturers of all Styles and Sizes

BOSTON WAREROOMS:
203 Portland Street.

NEW YORK WAREROOMS:
250 Canal Street.

LARGE ASSORTMENT CONSTANTLY ON HAND.

Woven Wire and Link Mattresses,
Wire and Canvas Cots,
Cribs, Cradles, Folding Chairs,
Iron and Brass Trimmed Iron Bedsteads.

Our FALL LINE will be Shown at the NEW YORK EXPOSITION, July 8th to August 2nd, 1895.

Our Fall Line ..

WILL BE SHOWN

.. AT THE ..

.. New York Exposition,

JULY 8 TO AUGUST 2.

Martin Grossman & Sons,

MANUFACTURERS OF

UPHOLSTERED FURNITURE,

193 Canal Street, . . . New York.

Williamsport Furniture Co., WILLIAMSPORT, PA.

MANUFACTURERS OF

SAMPLE ROOM:
1808 PORTLAND ST.,
BOSTON, MASS.

FINE FURNITURE

IN ALL THE POPULAR WOODS AND FINISHES.

Curley Birch and Bird's-Eye Maple a Specialty.

NO BETTER STYLES, WORKMANSHIP OR FINISH ON THE MARKET.

BRANCH STORE:
224 S. Second Street, Philadelphia, Pa.

VOL. 15. No. 9.

THE FURNITURE TRADE REVIEW

AND

INTERIOR DECORATOR.

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JULY 10, 1895.

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JONES! THE MARQUETERIE MAN.

Estimates and Designs Furnished.

407 Second Ave. (N. W. Corner 23d St.), New York City.

M. F. & F. E. SCHRENKEISEN,

49 & 51 Elizabeth Street, BETWEEN HESTER and Canal, New York.

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Correspondence Invited.

ARTHUR G. GRAHAM,

. . . Furniture Manufacturers' Supplies.

Tow, Upholstering, Rubbing. - Burlap. - Southern Sea Island Moss. - Twines.

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FENNELL & SCHUTTE,

Late with FRANK RHONER & CO.,

MANUFACTURERS OF .....

PARLOR FURNITURE.

A Line of SELECT DESIGNS at Reasonable Prices.

WAREROOM: No. 101 MOTT STREET, NEW YORK.

CHAIRS!

ALTHOUGH our line is well known, we have engaged . . .

2,500 Feet of Space at the

New York Furniture Exposition,

JULY 8th to AUGUST 2d,

where many **new** and **desirable** patterns for Fall trade will be displayed **in addition** to those shown in our Catalogue and Supplement (just issued).

It will be to **your interest** to see them **before placing your orders.**

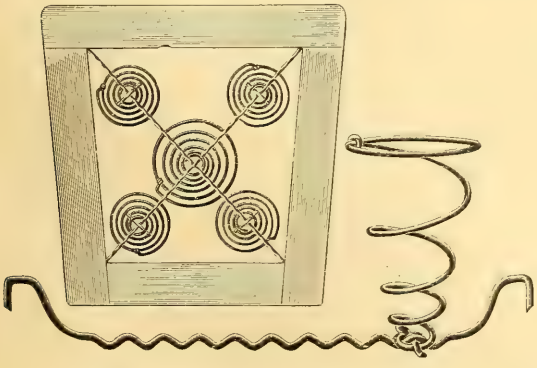
P. DERBY & CO.,

202 & 204 Canal St., New York City.

If more convenient, call and see us at our salesroom or

AT THE NEW YORK EXPOSITION, EXHIBIT 59, SECOND FLOOR.

Sell the People What They Want ...



is the best rule, whether you are catering to home or foreign trade. There never was a customer in a store that did not prefer

STAPLES' PATENT WIRE UPHOLSTERY

in their furniture instead of webbing.

We can show you a distinct saving on your factory cost and give you clean, lively and indestructible spring work in your furniture.

We have just made some radical changes which make our wire bottom particularly adapted to parlor furniture.

Our new ***Spring Edge*** is perfect and a pronounced success.

BEWARE OF INFRINGEMENTS.

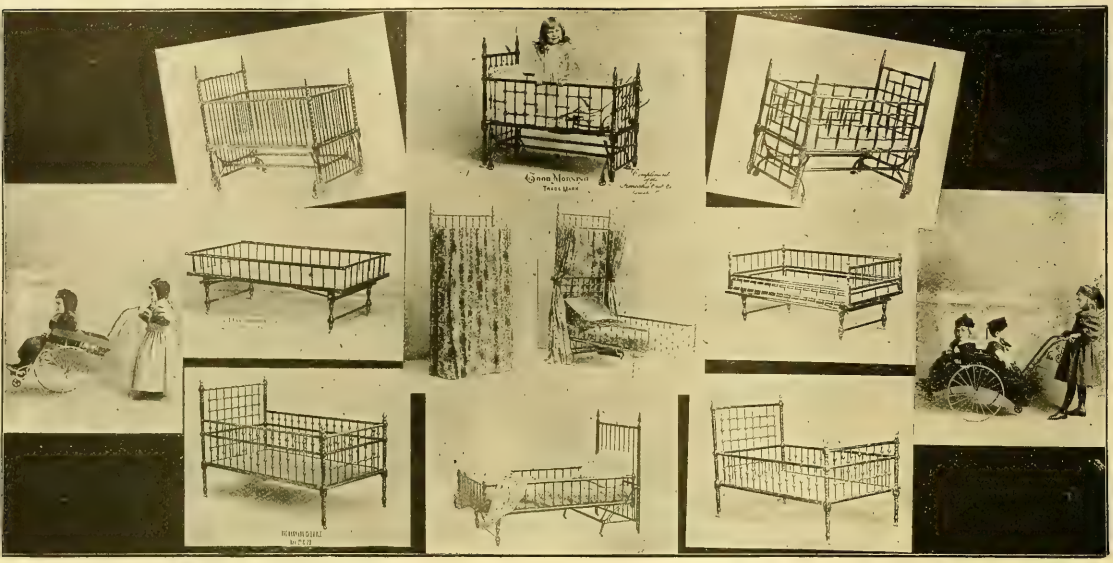
Patented May 10, 1892.
" September 20, 1892.
" March 6, 1894.
" December 25, 1894.
" February 26, 1895.
Other patents pending.

STAPLES & HANFORD,

NEWBURGH, N. Y.

We Lead Them All

In Goods that Babies Delight in,
That Mothers Desire,
That Sell on Sight.



These are only a few of our styles. All goods are guaranteed the best made and best selling Children's Goods on the market.

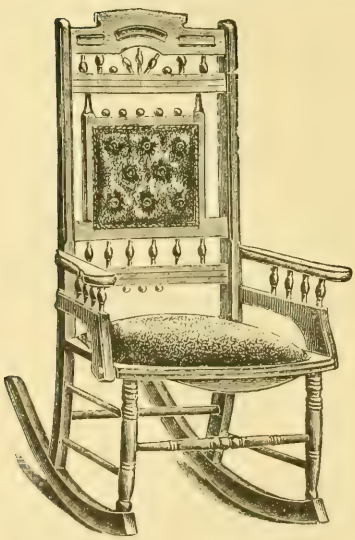
Send for Catalogue. Try a Sample Order.

THE KENOSHA CRIB CO., Kenosha, Wis.

CRIMSON, PEACOCK BLUE OR OLIVE

SILK PLUSHES.

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No. 129.

WE can upholster this Chair (our No. 129), in any of the above Plushes, and sell it to you at

$30.00 per dozen,

NET, F. O. B. PATERSON.

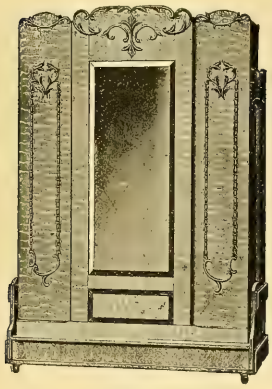
It is a large size Arm Rocker in Antique Maple, and you can't strike a bargain of the same excellence anywhere . . . . . else.

We cannot repeat this offer, so send in your orders as soon as possible.

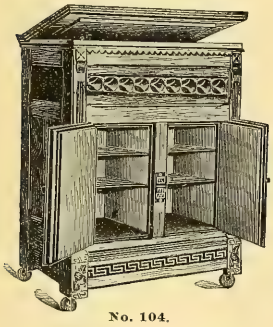
Have you seen our circulars of Wood, Cane and Plush Seat Children's Chairs and Rockers? We make a complete line of Furniture. Send for our new sheets—just out.

HARTMEIER & SONS,

. . . . . PATERSON, N. J.



No. 283.



No. 104.

AMES & FROST COMPANY,

MANUFACTURERS OF

Boyington Folding
Argyle Folding . .
Mantel Folding . . **BEDS.**

A Complete Line of New and Original Designs.

WOVEN WIRE MATTRESSES, WOVEN WIRE COTS. SPRING BEDS, SPRING COTS, CANVAS COTS.
We have made many changes and improvements in this line.

WHITE ENAMELED IRON BEDSTEADS.
Complete line, honest goods, attractive designs, low prices.

CHILDREN'S CRIBS, CRADLES and FOLDING BEDS.
Many valuable improvements and additions in this line.

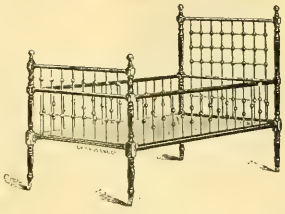
A COMPLETE LINE OF REFRIGERATORS.
Possessing many new and valuable features.

DEALERS IN HARDWOOD LUMBER.
If you have Oak or Red Birch for sale, write us.

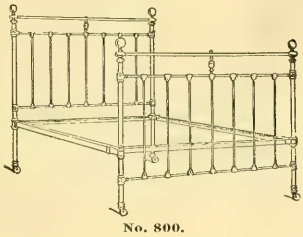
"IMPERIAL" WHEELS.
Can we interest you? Write for Catalogues and Prices, and mention THE FURNITURE TRADE REVIEW.

AMES & FROST COMPANY,
CHICAGO, ILL.

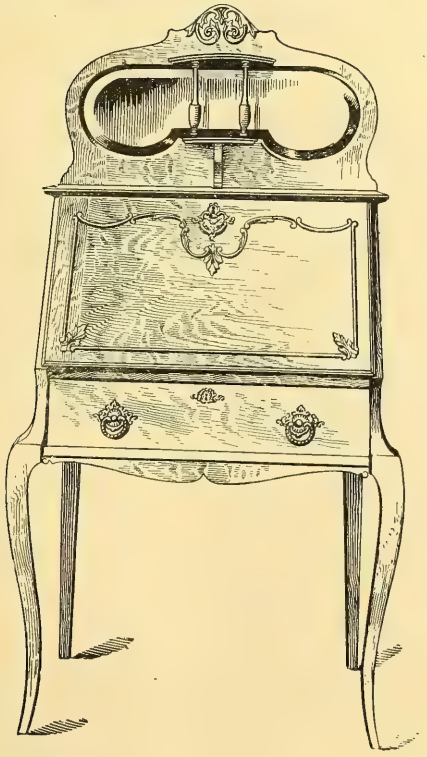




No. 310.



No. 800.



Space 72, First Floor, New York . . . . . Exposition.

To Buyers who know values:
You can't afford to pass this space.

I CAN'T AFFORD TO HAVE YOU.

There will be offered special inducements in Ladies' Desks, Bookcases and Combinations in Marquetry, Solid Mahogany and Quartered Oak. These from the best designers, assuring correct style with construction and finish unsurpassed.

PRICES WHERE THEY BELONG and certain to interest you.

Also exceptionally low figures on Flat, Roll, Typewriter and Cylinder Desks, Bookcases, Secretaries, Tables, &c.

RICHARD J. KEPPEL,

Catalogue on application. NORWICH, N. Y.

NO CATALOGUE

is complete without Cuts.
Poor illustrations are worse than none.
They offend the critical and reflect on the character of the articles advertised.
For the finest kind of wood cuts, half-tones and Zinc-Etchings. Send for an estimate to the

H. C. BAUER ENGRAVING CO.,
INDIANAPOLIS, IND.

SHANGHAI, CHINA. YOKOHAMA, JAPAN.

OUR DISPLAY ALWAYS A SUCCESS.

We Will Be at the New York Furniture Exposition

With Our Full Line
From July 8 to August 2.

Will You?

Call and see our beautiful line in

FANCY DOWN QUILTS AND CUSHIONS.

Feather Pillows and Bedding.

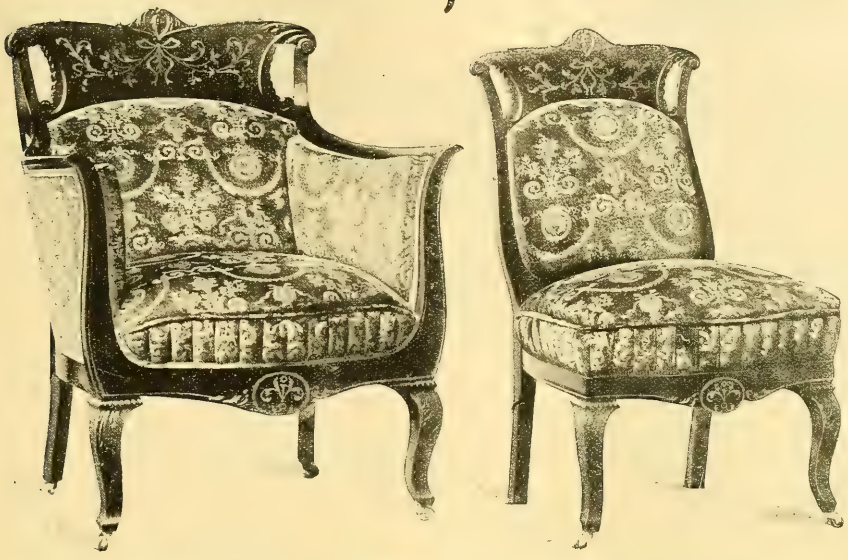


Feathers and Down in Bulk.

OUR PRICES CANNOT BE BEATEN,
NEITHER CAN OUR GOODS.

1404-10 Avenue A, New York City.

T. L. SLOAN, DEVENEY & CO.,



DESIGNERS and
MANUFACTURERS
of all Grades
of . . . .
UPHOLSTERED
FURNITURE.

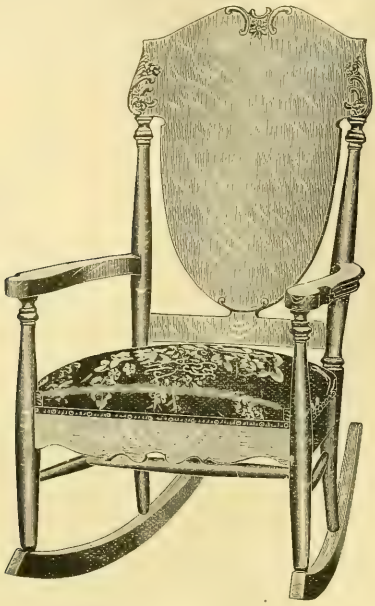
OUR EXPOSITION:

15 & 17 East Lake St., Chicago.

See our complete line of new and choice designs at our warerooms, 15 and 17 East Lake Street.

See our exhibit at the Chicago Furniture Exposition.





No. 614.

INDIANAPOLIS CHAIR MFG. CO.,

INDIANAPOLIS, IND.,

MANUFACTURERS OF

CHAIRS and ROCKERS

IN **Mahogany, Curly Birch and Oak.**

OUR LINE NOW ON EXHIBITION . . .

First Floor Pythian Temple,
GRAND RAPIDS, MICH.

Home Sample Room,
INDIANAPOLIS, IND.

New Fall Styles.

L. W. OTT MANUFACTURING CO.,

Indianapolis, Ind.



No. 617 COUCH.

MANUFACTURERS OF

Leather Couches,
Rug Couches,
Tufted Couches,
Bed Lounges,
Single Lounges.

Low Prices.
Attractive Styles.

Don't fail to see our Exhibit.

NEW YORK EXPOSITION:
Space 55, Second Floor.

GRAND RAPIDS:
Pythian Temple, First Floor.

THE GREATEST, MOST COMPLETE
AND ATTRACTIVE

EXPOSITION

—OF—

UPHOLSTERED FURNITURE

WILL BE AT

154 and 155 Michigan Avenue,

(Opposite Art Institute, Foot of Adams St.)

CHICAGO.

MAKERS OF NEW PATTERNS.

S. KARPEN & BROS.,

MANUFACTURERS OF

Everything in the line of Upholstered Goods,

Samples of which will be shown on our

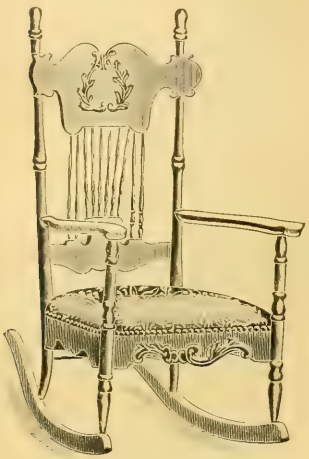
Five Immense Floors.

UNSURPASSED IN DIVERSITY OF STYLES,

AND POSITIVELY AT . . . . .

LOWEST PRICES.

At Both New York and Chicago.



We will this year exhibit at the coming Furniture Expositions a full line of our **Latest Styles** in

Upholstered, Cobbler, Cane, Saddle and Wood Seat Chairs.

We invite you all to inspect our Fall Patterns at either or both places.

NEW YORK EXHIBIT IN CHARGE OF

Mr. R. C. BENNETT, Mr. A. D. FIELDING.

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Mr. I. KOCH.

TIDIOUTE CHAIR CO. (Ltd.), TIDIOUTE, PA.

SAGINAW FURNITURE COMPANY, Successors to RING, MERRILL & TILLOTSON,



Manufacturers of CHEAP CHAMBER SUITES AND SIDEBOARDS,

Send for Catalogue. SAGINAW, W. S, MICH.

NEW YORK EXPOSITION,

THIRD FLOOR, SPACE 37.

Connersville Furniture Mfg. Co.

The Largest Variety of

CHEAP AND MEDIUM

MAHOGANY, BIRCH AND OAK

CHAMBER SUITES, SIDEBOARDS

AND CHIFFONIERS

shown by any factory in the

United States.

GRAND RAPIDS.

Pythian Temple, Second Floor.

1840-1895.

. . Our Motto during all these years has been "Quality First."

That is why : :

Howell's Leather

IS KNOWN THE WORLD OVER
TO BE THE STANDARD.

Don't imagine on that account that we charge something for reputation, for we don't. The people who *figure it out* tell us our leather cuts cheaper and so costs less than any make in the market. We save you worry and help to maintain your reputation by furnishing a uniform article that can always be relied upon.

Cobbler Seats and
Embossed Leather
. . . . IN INFINITE VARIETY.

LEATHER FRINGES, GIMPS,
NAILS, BUTTONS, &c., &c.

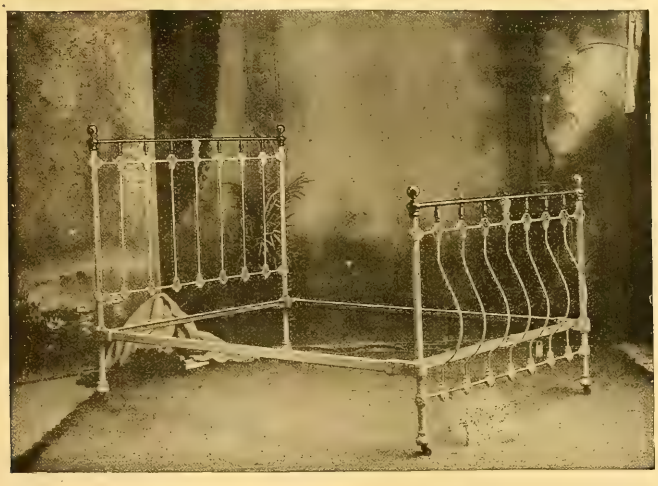
We cordially invite visitors to the FURNITURE EXPOSITION to come and see us at Newark. We will try and make it pleasant for them and show them how Leather is made in the largest and best equipped factory of the kind in the world. Take any railroad to Newark and electric cars will bring you to our factory in forty minutes from New York.

T. P. Howell & Co.,

Factory and Offices, Newark, N. J.

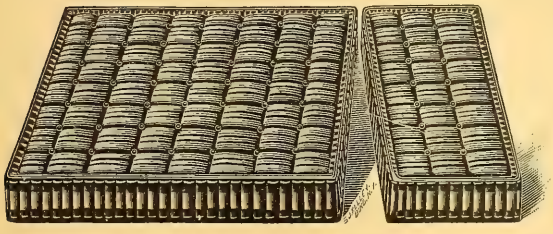
SALESROOMS:
77 Beekman Street, New York.
142 Michigan Ave., Chicago.
1020 Chestnut St., Philadelphia.

BOLL BROS. MFG. CO.,..



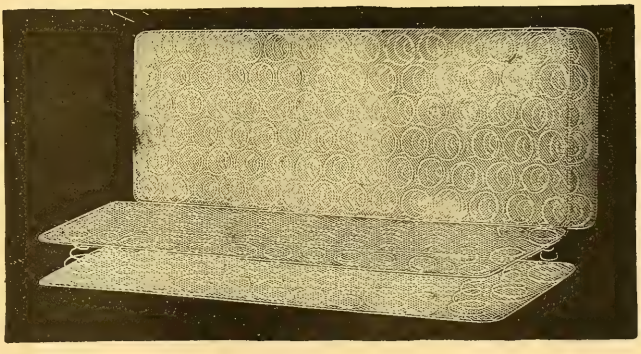
..Brass and Enameled Bedsteads.

.....



You can save money by looking over our line of new ideas at the

New York Exposition,
July 8 to August 2.



BOLL BROS. MFG CO.,

HARRISBURG, PA., U. S. A.

Skinner & Steenman,

GRAND RAPIDS,
..... MICHIGAN.

If you are not coming to Grand Rapids in July, write for our Catalogue entitled

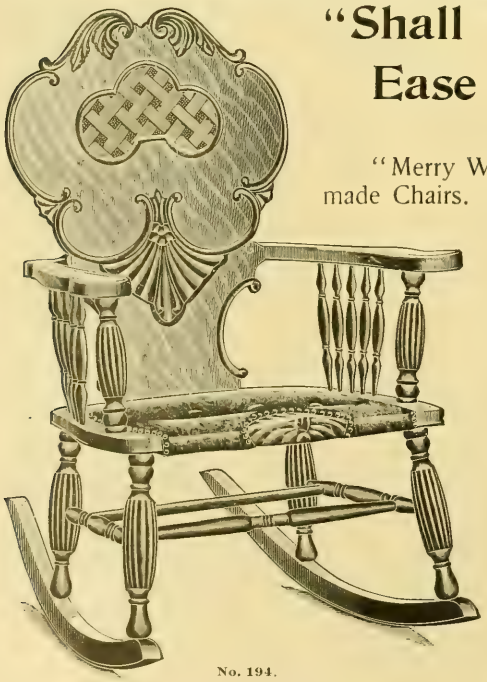
"Artistic Designs in Sideboards."

Contents something new and catchy. This Catalogue is mailed on application only. It is too expensive for the waste basket

Thirty new designs shown in half-tone, size of photograph.

PRICES FROM $12.50

TO $65.00.



No. 194.

"Shall I Not Take Mine Ease in Mine Inn?"—*Shakespeare, Henry IV., Act 3, Scene 2.*

"Merry Will" wrote the above celebrated sentence before we made Chairs. Necessarily we were NOT HERE at that time. But we venture the assertion THAT had the innkeeper had one of our . . . . . .

No. 194 Rockers,

such as is shown herewith, he most assuredly could have taken his ease in this Chair wherever he placed it.

At the **New York** and **Grand Rapids Expositions,** and also at the **Rochester Exposition,** we will show our **FULL LINE** of latest Fall Styles, and we extend to the Trade a cordial invitation to call upon us and examine them. We have many new patterns that your interests require you to see and become conversant with. We are fully prepared to give you the best value for your money that we ever offered.

LANGSLOW, FOWLER & CO., Rochester, N. Y.

New York Exposition, Second Floor, Space 50.

Rochester ... Exposition,

FITZHUGH HALL.

NOTE.—Save money by purchasing railroad ticket to Rochester only, and get best excursion rate from Buffalo West. . . . . .

July 5 to August 3, 1895.

ROCHESTER is on the only short route between New York and Grand Rapids; seven hours' day ride from New York via Empire State Express, giving part of afternoon for inspection of lines in Rochester.

LIST OF APPLICANTS FOR SPACE:

E. J. Morley,
Hall & Lyon Furniture Co.,
Woodard Furniture Works,
H. M. Straussman,
Langslow, Fowler & Co.,
Hayden & Crouch,
Schmidt & Co.,
Frank Ritter,
Thomas & Wegman,
Riley Bros.,
Meulendyke & Veyhl Mfg. Co.,
W. M. Powell & Co.,
Hawks Furniture Co.,
I. H. Dewey Furniture Co.,
Bickford Bros.,
Bloomsburg Furniture Co.,
Michelsen & Son,
Logan Manufacturing Co.,
New Athens Furniture Co.,
J. M. Hartfelder & Co.,
Copeland and Durgin Co.,
Flower City Moulding Co.

COMPRISING VARIETY ENOUGH TO FULLY STOCK ANY RETAIL ESTABLISHMENT.

ROCHESTER possesses all the attractions of a large city, with more than a dozen first-class hotels, and is noted for its number of tall buildings, lately erected, its art gallery, parks brim full of natural scenery, and superb drives.

Ontario Beach, just outside the city, is the liveliest watering place west of New York Bay. Tens of thousands of people daily disport themselves on Blue Ontario's shore and enjoy its sweeping breezes. Two large theatres offer fine programmes for July, and of course there will be attractions galore, such as ball games, yachting, bathing, balloon ascensions, band concerts and side shows. Summerville and Windsor Beach are quieter places, just across the river. The Newport House serves the finest chicken and fish dinners in the land. **Tuesday, July 16,** you are cordially invited to bring your family or friends and accompany us on a Moonlight Excursion. Come and chat with your neighbors. The steamer J. D. Scott, with good music aboard, after a trip through the river gorge and out on Lake Ontario, will land passengers at Ontario Beach. **Tuesday, July 23,** we shall give a Tally-ho ride to the parks and Genesee Falls. Best seats will be reserved for dealers who notify secretary in advance and thus help us estimate the number of seats required.

For further particulars address **W. M. POWELL, Secretary.**

F. MOHR & CO.

ANNOUNCE THAT THEIR **FALL LINE** IS READY FOR THE INSPECTION OF THE RETAIL FURNITURE DEALER. THE NEW PATTERNS COVER AN IMMENSE RANGE OF STYLES IN

THREE-PIECE DIVAN SETS,
ODD CHAIRS AND DIVANS,
OVERSTUFFED SUITES,
FANCY FLOOR ROCKERS,
FIVE-PIECE FRAME SUITES,
EASY AND LOUNGING CHAIRS,
LIBRARY SUITES,
TURKISH ROCKERS AND CHAIRS,
HALL STANDS AND RACKS,
HOTEL AND CLUB FURNITURE,
PARLOR TABLES, ETC., ETC..

AND ARE SHOWN IN OUR

WAREROOMS ONLY.

EVERY BUYER SHOULD MAKE IT A POINT TO LOOK THIS LINE OVER CAREFULLY BEFORE PLACING AN ORDER FOR UPHOLSTERED GOODS ELSEWHERE.

WE ONLY ASK AN INSPECTION—THE GOODS AND PRICES WILL DO THE REST.

WAREROOMS:
41-43 ELIZABETH ST.,
(Near Canal St.),
NEW YORK.

Respectfully

F. MOHR & CO.

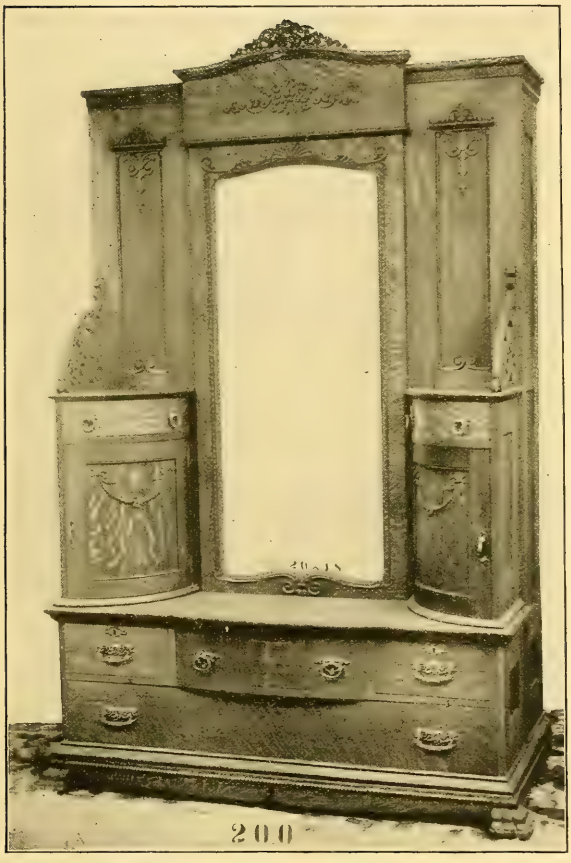
EVERYTHING IS SERENE in the house that has a

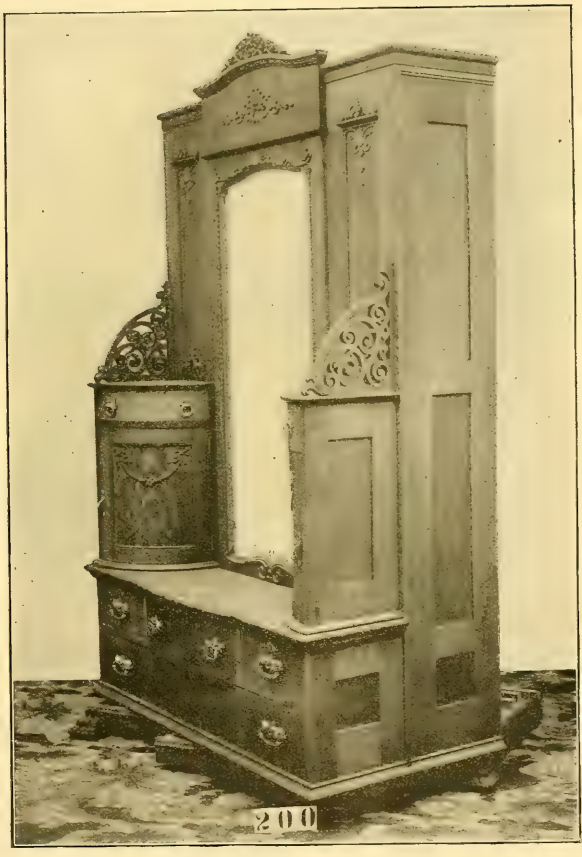
::: Perfection Combination Folding Bed.

No wear on the carpets or floors.
No wear on muscle.
No wear on temper.
No swear on the lips of the man of the house.

(REVOLVING BASE.)

ONE FINGER WILL TURN IT AROUND
even when filled with Books, Bedding, &c., and without moving it away from the wall.





The Hodell Furniture Co.,

have brought out the PERFECTION, and it is a strictly UP-TO-DATE piece of Furniture.

SHELBYVILLE, IND.,

SEEING IS BELIEVING.

Don't fail to see our Beds at the

= = = New York Exposition, Space No. 14, Fourth Floor, = = =

In charge of R. C. BENNETT.

"The Line That Catches Cold Fish"

(Do not copy **this** line; it's ours and it's hot!)

WILL BE SHOWN, ADMIRED AND DESIRED

BY ALL WHO VISIT THE

New York Exposition,

Space No. 61, Second Floor, from July 8 to August 2, and

The Cincinnati Exposition,

From July 10 to August 7.



"Meet Me at the Expo. Meow, wow!"

We can still send you a **Cat**alogue. Write for one.

WE MAKE AN ASSORTMENT OF

Chairs and Rockers

WHICH ARE STYLISH, DURABLE, AND SALABLE.

If you see them you will buy them; if you buy them you will sell them; when you sell them you'll make money—and we'll get a duplicate order. That's the story in a nutshell.

Kindly come and see our goods at either of the above Expositions and be convinced.

THE STOMPS-BURKHARDT CO.,

DAYTON, OHIO, U. S. A.

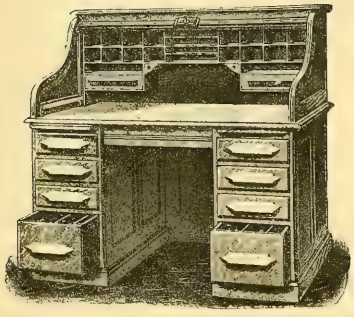
THE GUNN FOLDING BED CO.,

GRAND RAPIDS, MICH.,

Makers of **Folding Beds**

AND

Rolling and Flat Top Office Desks.



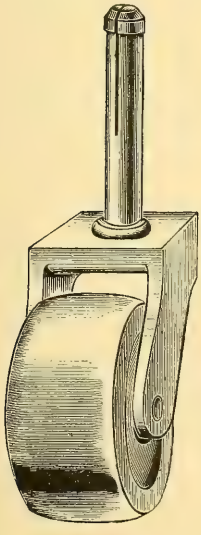


CATALOGUE TO THE TRADE.

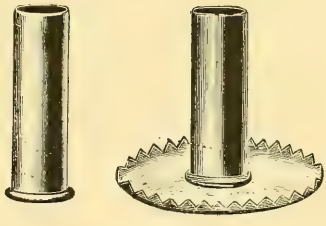
SALESROOM AND OFFICE, 7 SOUTH IONIA STREET.

SPECIAL DISPLAY IN JULY.

GUNN PATENT FURNITURE CASTER



ALL SIZES AND KINDS.



Write us for Catalogue and Prices, or correspond with the Makers, JNO. TOLER & SONS CO., Newark, N. J.

W. S. GUNN & SON,

7 SOUTH IONIA STREET,
GRAND RAPIDS, MICH.

Ketcham & Rothschild,



Successors to

Wilkins,
Ketcham &
Rothschild,

Manufacturers of

Upholstered Furniture.

OWING TO THE DESTRUCTION OF OUR ENTIRE PLANT BY FIRE ON MAY 1, WE ARE ENABLED TO PRESENT TO THE TRADE ABOUT

250 New Patterns

FROM ORIGINAL AND NOVEL DESIGNS, WHICH WE ARE CONFIDENT EXCEL ANY EVER MADE IN THIS COUNTRY

1243 & 1245 Wabash Ave., Chicago.

Ready for Display
July 10.

AMERICA vs. EUROPE.

S. P. PORTER says that the only Furniture Exposition on earth is in New York. Since his return from the furniture centres of the Old World he has made a tour of the many factories he represents here. From what he has seen abroad he is thoroughly convinced as to and enthusiastic over the future of American furniture and the prospects for a foreign and home trade this Fall.

At the NEW YORK EXPOSITION, JULY 8 to AUGUST 2, he will display in the Main Hall, at his old space, the following red-hot stuff:

HARRISBURG FURNITURE MANUFACTURING CO., Harrisburg, Pa.:

Their undefeated product of Ladies' Desks, Colonial Sideboards and Buffets; also their Dressing Cases, Ladies' Toilet Tables and Chiffoniers to match. Their new patterns this year will be a revelation to the buyer. Place your orders early to insure prompt delivery.

"A WORD TO THE WISE BUYER IS SUFFICIENT."

HALL & LYON FURNITURE CO., Waverly, N. Y.:

Forty new patterns in Chamber Suites and odd Dressers, in oak, curly birch, mahogany and white enamel. This concern has closed the best Spring trade in their history. Mr. Geo. F. Lyon designs every pattern, and is determined that the Trade shall have styles that sell, construction unexcelled, finish immaculate and prices right.

INDIANA FURNITURE MANUFACTURING CO., Connersville, Ind.:

Fifty Sideboards—every pattern an eye-catcher. In almost a half a century's experience they have kept abreast of the times. This exhibit will be the "Bon Marche" of the Exposition. Come early if you want your orders filled.

CONNERSVILLE CABINET CO., Connersville, Ind.:

Combination and Library Cases, China Closets and Novelties in all fancy woods. Their patterns, their construction, their finish, their prices will do the business.

ELMIRA TABLE CO., Elmira, N. Y.—Extension Tables:

Every lover of the beautiful in Dining Room Tables at reasonable prices will inspect this line. They make no trash and ask no drug store profits. They have done and will do the business.

ADVANCE MANUFACTURING CO., Successors to D. E. Stone Furniture Co., Indianapolis, Ind.:

Ladies' Desks, China Closets, Music Cabinets and Novelties. While this is comparatively a new concern, yet the reputation of their predecessors will assure them a good share of business. Their goods will speak for themselves. See them.

H. N. HALL CABINET CO., Grand Rapids, Mich.:

Makers of medium and high grade Ladies' Desks, Parlor and Tea Tables, in marqueterie, crotch mahogany, curly birch and bird's-eye maple. You cannot beat this line in the civilized earth. For construction and first-class work at very, very moderate prices it stands without a rival and is without a peer.

In addition to the above, various other lines can be seen at my Wareroom,

185 & 187 Canal St., New York.

SPACE NUMBER ONE

New York Furniture Exposition.

C. H. MEDICUS & CO.,

C. H. MEDICUS. CHAS. H. COX. HENRY W. MEDICUS.

TO **meet the requirements of increasing demand for our popular novelties in Furniture** we have added numerous patterns to our already **long list of attractions,** and are ready not only with the samples, but with a stock which will enable our patrons to **place our goods on sale early** and reap the first fruits of **returning prosperity,** the truthful signs of which are **evident on every hand.**

Old Customers, and those who have more recently added our fast selling products to their list of successes, **will surely call on us** and no doubt place us under **renewed obligations.** But **there are others,** a few, who have not yet availed themselves of the **substantial benefits derived** from the purchase of our original offerings.

To those and to all we suggest:

ORDER EARLY,
UNDERSTANDINGLY,
CONFIDENTLY,

and secure the benefit which is sure to follow.

Mr. Valentine Schneider, Mr. Harry Wertheimer, Jr. and Mr. Alex. S. Putnam represent us as heretofore, and will take great pleasure in doing all in their power to further the interests of their many customers.

All this and more will be verified

when you honor us with a call at Space Number One, Top Floor.

C. H. Medicus & Co.

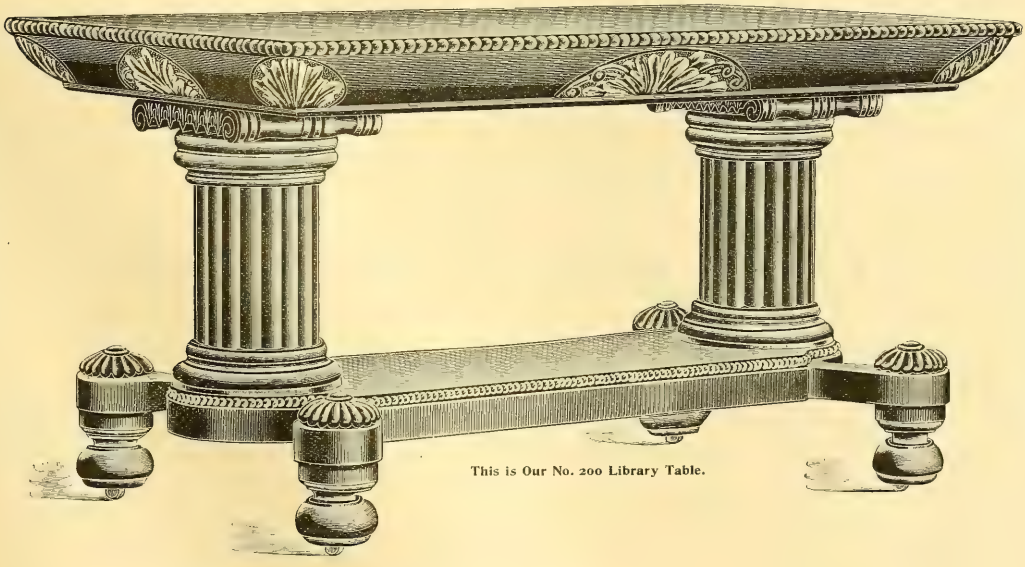
Established 1885.

A. P. Bohlinger & Co.,

MAKERS OF ARTISTIC

LIBRARY AND PARLOR TABLES.

100 STYLES.



This is Our No. 200 Library Table.

100 STYLES.

Office and Factory:

Monroe, Broadway and Ninth Sts.,

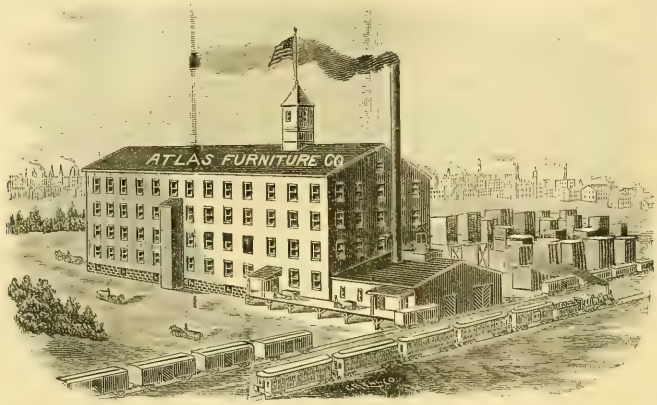
ST. LOUIS, MO.

Cash Trade Solicited.

Catalogue and Photos on Application.

MENTION THIS PAPER.

Atlas Furniture Co., Jamestown, N. Y

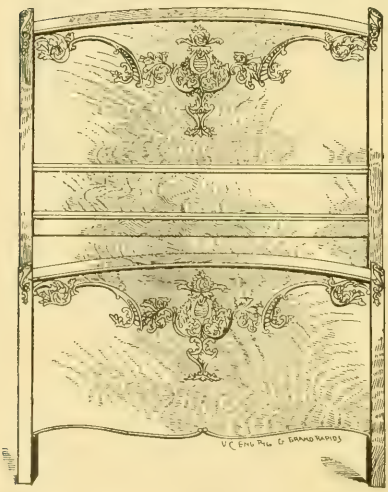


MANUFACTURERS OF

CHAMBER SUITES, DESKS, CHIFFONIERS,

PARLOR TABLES, &c.

THE L. C. & W. L. CRON COMPANY,



No. 820.—Bedstead, 6 ft. 5 in. high; 4×6 in. slats.

MANUFACTURERS OF

Elm, Maple, Oak and Birch

BEDROOM .. .. SUITES.

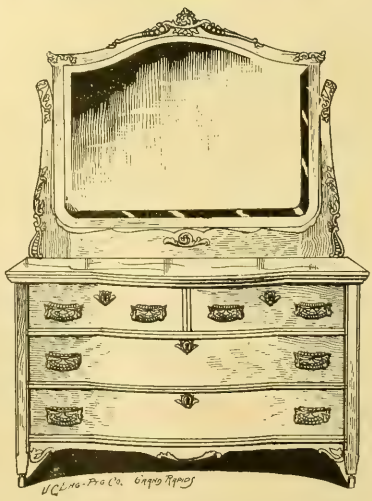
—ALSO—

Bedsteads, Bureaus and Chiffoniers.

PIQUA, OHIO,

U. S. A.

Our entire line will be exhibited at New York Exposition from July 8th to August 2d, and at Cincinnati Exposition from July 10th to August 7th.



No. 820½.—Pattern Glass Dresser; top, 25×52 in.; French bevel glass, 30×40 in.

QUARTERED OAK AND CURLY BIRCH SUITE, PATTERN TOPS, RUBBED AND POLISHED.

In Space No. 18, Fourth Floor, New York Furniture Exposition,

JOSIAH PARTRIDGE & SONS

WILL EXHIBIT SAMPLES OF GOODS FROM THE FOLLOWING MANUFACTURERS.

Lewisburg Furniture Company,
- Oak Chamber Suites,
- Oak Chiffoniers,
- Oak Sideboards.

Mankey Furniture Company, -
- Dressing Cases and Chiffoniers
  IN WHITE ENAMEL, CURLY BIRCH and WHITE MAPLE.
- Maple and Oak Bedsteads,
  FINISHED IN ANTIQUE, LIGHT AND DARK.

Josiah Partridge & Sons, - -
- Iron and Brass Trimmed Bedsteads,
- Metallic Folding Beds
  AND NEW PATTERNS OF
  OAK CHAIRS.

Make a Note of This.

.... IT WILL PAY YOU.

PRESUMING you will visit Grand Rapids in July, I beg leave to ask you to examine my new line of Quartered Oak Hat Racks (fifty distinct designs), feeling confident that if you will take into consideration the varied and entirely new features I have produced for your consideration, together with workmanship, finish and prices, you will give me a liberal share of your patronage.

Yours respectfully,

J. A. GLANTON,

COLUMBUS, IND.

My line will be in charge of

Mr. T. ASHLEY DENT,

Fourth Floor Blodgett Block.

EVERY FURNITURE BUYER

Should Be Sure
And See the....

Joint..... Exhibition

From **July 8**

To **August 15,**

IN THE

GERMANIA
BUILDING,

Two Blocks from the
Leading Hotels.

OF THE

FURNITURE
MANUFACTURERS
OF
ROCKFORD.

Rockford is only two hours and a half by rail from Chicago, and leads the world in the line of Case Goods. On no previous occasion and at no other point have more than five of the lines made in Rockford been shown. The Rockford manufacturers will show their complete lines under one roof.

Hotel accommodations are the very best, and the facilities for seeing the new midsummer lines without the necessity of visiting the factories will be unsurpassed.

All the objections of the buyers to coming to Rockford will be overcome in this joint exhibition, and the Trade are assured a cordial welcome.

PALACE FOLDING BED COMPANY,

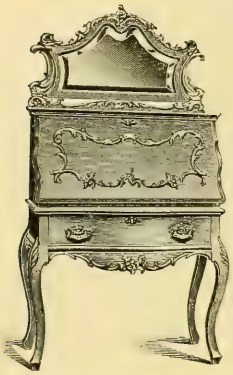
ROCKFORD, ILL.

Eastern Representative, E. G. GYGER.

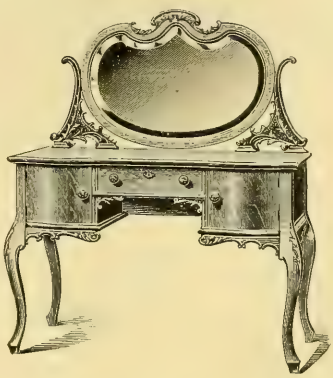
Send for New Catalogue, Just Out, Showing a Great Line, Consisting of

Folding Beds,
Ladies' Dressing Tables,
Ladies' Desks,
Combination Bookcases,
China Closets,
Library Cases.

Look at These! Hin't They Beauties?



221.



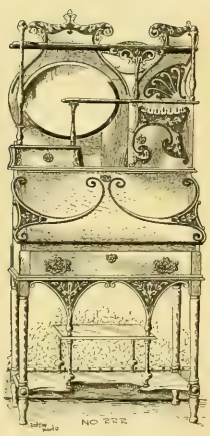
223.



231.



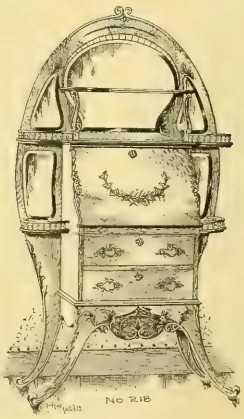
213.



No. 222



No. 128



No. 218

"WE STILL LEAD, OTHERS FOLLOW!"

The Rockford Desk and Furniture Co.

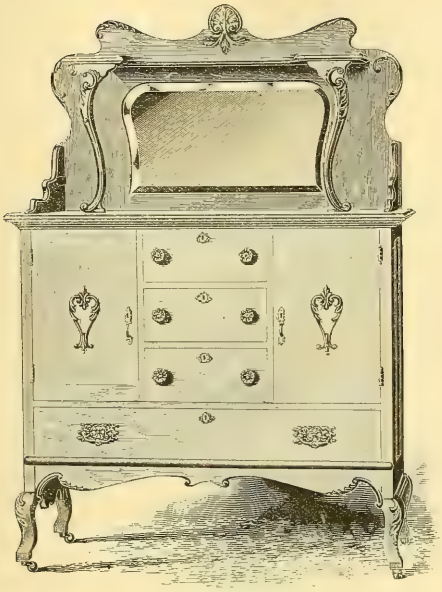
... MANUFACTURERS ...

PARLOR CABINETS,
BUFFETS, LADIES' DESKS,
CHINA CLOSETS,
COMBINATION BOOKCASES,
LIBRARY CASES,
LADIES' TOILET TABLES.

The line shown at New York Exposition from July 8th to August 2d, in charge of J. P. GAYLORD, and at the Rockford Exposition, Germania Building.

Rockford Co-Operative Furniture Co.,

ROCKFORD, ILL.



No. 570.—BUFFET.

... Our Fall Line ...

WILL BE SHOWN AT THE

New York Exposition,

JULY 8 TO AUGUST 2,

in charge of W. H. Hickerson, 232 Canal St.

CHICAGO:

Geo. N. Beckler & Co., 266 Wabash Ave., and at Exposition. Also

Rockford Exposition,

Germania Building, near Nelson Hotel.

DON'T FAIL TO SEE THIS LINE OF

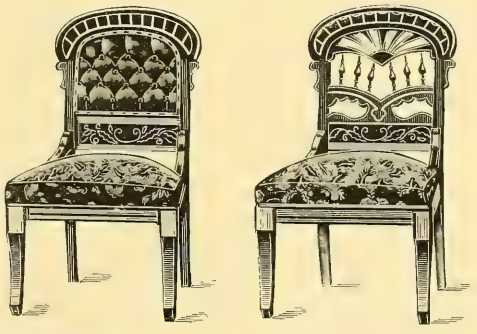
Ladies' Dressing Tables and Desks, Combination Cases, Cylinder Cases, China Closets, Sideboards, Chiffoniers and Libraries.

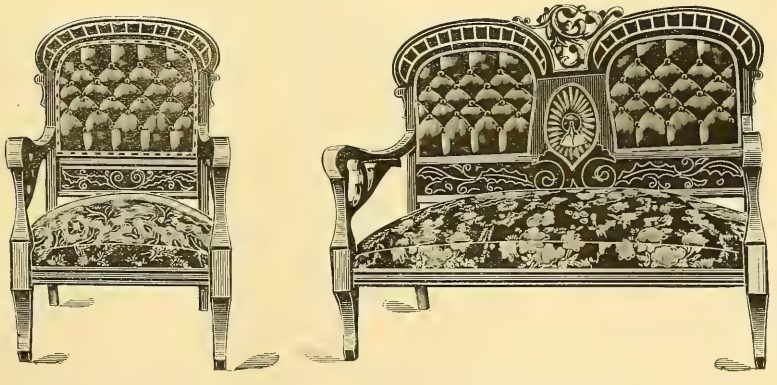
National Parlor Suite Co.

Exhibit 45, Second Floor.

THIS IS OUR No. 440 FIVE-PIECE SUITE COVERED IN BROCATELLE, TUFTED BACKS, **WITH LARGE DIVAN.** . . . . .

$27.00.





We also show a lot of new designs in **Tufted Suites and Couches** at prices never before offered the Trade.

We extend a cordial invitation to all visitors to call and see our line.

The price of this suite is so low that it speaks for itself. Let it speak to you and add you to our list of customers.

FACTORY AND SALESROOM:

87 Eldridge Street,

NEAR GRAND,

NEW YORK CITY.

MY EXPOSITION OFFER.



IT ONLY LASTS FROM

July 8 until August 2

And it will **PAY YOU** to inspect it. I offer this beautiful

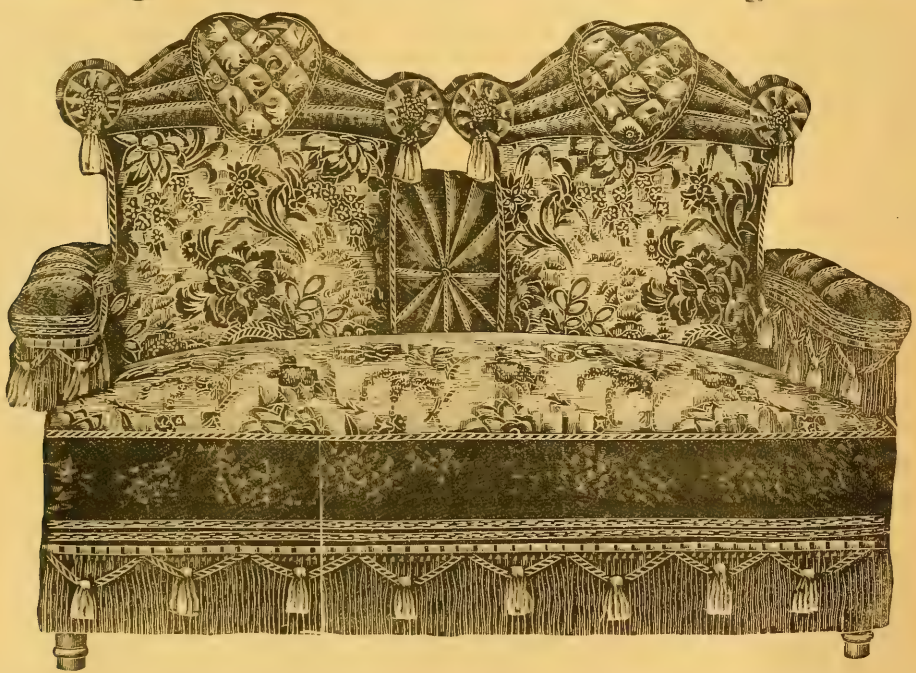
Three-piece Suite

(My celebrated No. 8, filled with Tow Fibre and Moss Tops), made in **Brocatelle, Silk Damask or Silk Tapestry** for

$30.00

NET DURING THE EXPOSITION.





The above suite comprises Sofa, Arm, Side and Corner Chair. If Rocker is wanted instead of Corner Chair add $1.75 to the price. Whether ready to buy or not, come in and look us over and you will feel refreshed.

S. HAUBENSTOCK,

58 Attorney Street,
New York City.

Manufacturer of

Parlor Suites, Lounges and Couches

AT LOWEST PRICES EVER OFFERED THE TRADE.

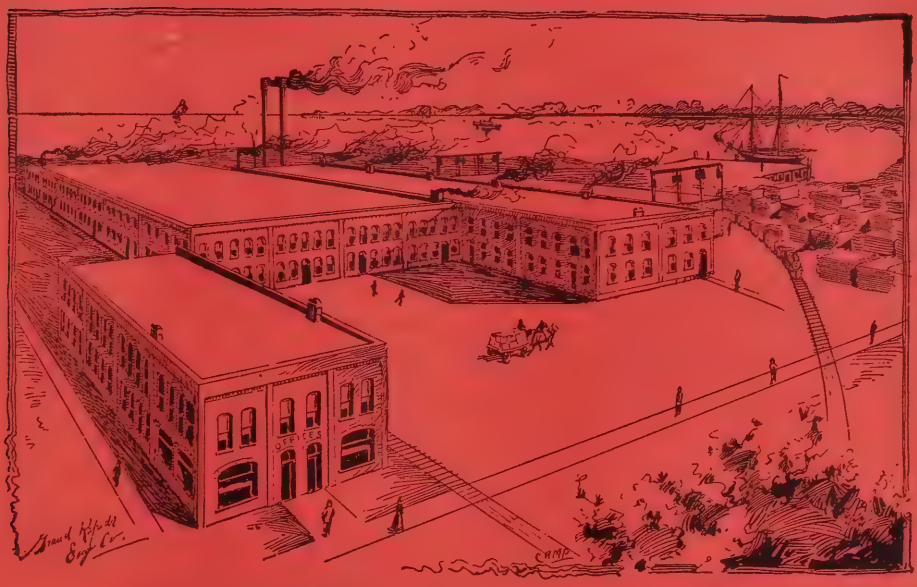
N.B.—How to reach my place. Third Avenue Cable Cars will transfer you at Grand Street going east and stop at Attorney Street and you are within one block of my place. Broadway Cable Cars will transfer you at Spring Street going east and stop at Attorney Street, which is only a half a block from my establishment.

WE ARE THE

LARGEST MANUFACTURERS OF

CHAMBER SUITES

IN THE WORLD.



THE BIG WEST MICHIGAN FACTORIES.—RAIL OR LAKE FREIGHT.

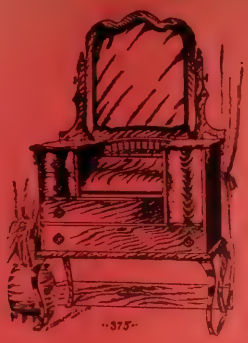
LOOK at our Big Factory which turns out over 1,000 complete Suites every week the year around, and then guess why we are always rushed with orders.

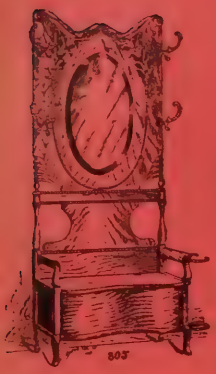
THE Best Chamber Suites ranging in price from $10.00 to $30.00 ever produced, and every suite guaranteed.

OUR full New Fall Line will be on exhibition at NEW YORK and CHICAGO in July, where we shall be pleased to meet all of our old customers, together with many new ones.

The West Michigan Furniture Co.,

HOLLAND, MICH.







Only One Cent,

the price of a postal card, will admit you on or after July 1st to our elegant show of 300 designs of the fanciest of fancy Cabinet Ware, of which the accompanying cuts are a few illustrations. Our new 1895 and 1896 Catalogue will be ready to mail to dealers July 1st, and we want your name on the list.

WE HAVE

Buffets, Sideboards, Music Cabinets,
Ladies' Desks, Ladies' Dressers,
Parlor and Curio Cabinets, Chiffoniers,
Folding Tables, Commodes, Blacking Cases,
Medicine Cases and other fancy goods.

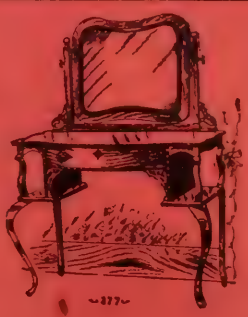




See our line at the New York Exposition, Space 56, west side, second floor, during July, under the care of Grey Bros., No. 834 Broadway ; and call at the factory when in our city ; we will show you the town.

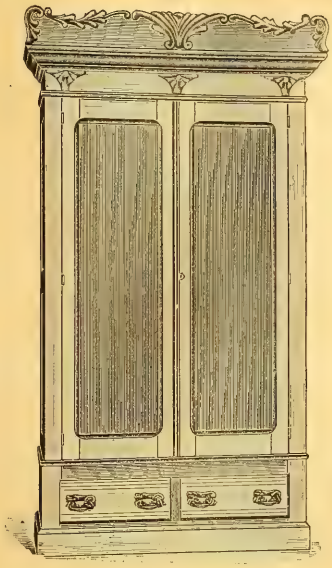
THE UDELL WORKS,

A. A. BARNES, Prop., NORTH INDIANAPOLIS, IND.



CRON, KILLS & CO., PIQUA, OHIO.

FOR STYLE, FINISH AND WORKMANSHIP OUR GOODS CANNOT BE SURPASSED FOR THE PRICE, AND AS WE MAKE A SPECIALTY OF LOW AND MEDIUM PRICED WARDROBES, IT WILL PAY YOU TO SEND FOR OUR 1895 CATALOGUE, IF YOU DO NOT HAVE IT.



No. 120.—WARDROBE, Oak Antique. Portable, Polished Finish. Height, 7 ft. 6 in.; width, 3 ft. 9 in.; depth, 1 ft. 5 in.

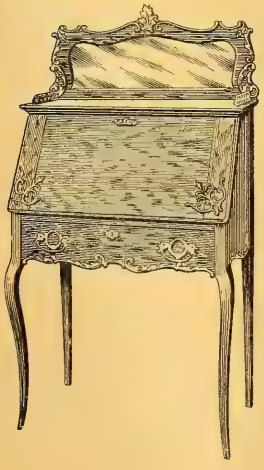
OUR WARDROBES ARE SHIPPED KNOCKED DOWN, THEREBY SECURING LOW FREIGHT RATES. THEY ARE EASILY PUT TOGETHER, AND ARE STRONG AND SUBSTANTIAL. GOODS ON EXHIBITION IN JULY AT NEW YORK FURNITURE EXPOSITION, AND BLODGETT BLOCK, GRAND RAPIDS, MICH.

CHAUTAUQUA DESK CO.,

MANUFACTURERS OF

... Roll and Flat Top Desks, Ladies' Desks, &c.,

JAMESTOWN, N. Y.



Our Fall Line .....

WILL BE SHOWN AT THE

New York Exposition,

JULY 8th to AUGUST 2d,

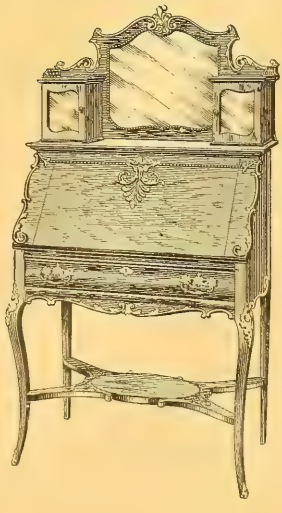
Space 10, Fourth Floor.

SEE OUR NEW PATTERNS.

NEW YORK BRANCH:

148 Atlantic Avenue, Brooklyn.

S. D. O'MARA, AGENT.



- - - - FEAST YOUR EYES!

The Orinoco Furniture Co.,

WILL SHOW THEIR ENTIRE LINE OF

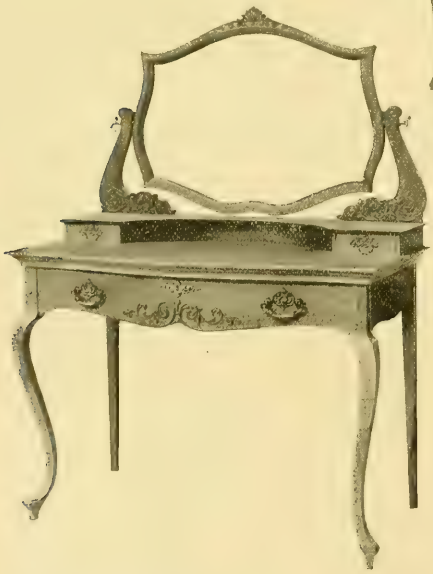
COLUMBUS, IND.,

Parlor Tables,
Library Tables,
Tea Tables,
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No. 111.



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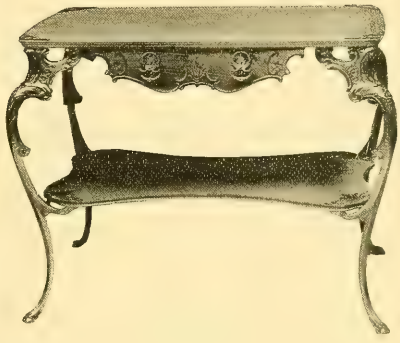
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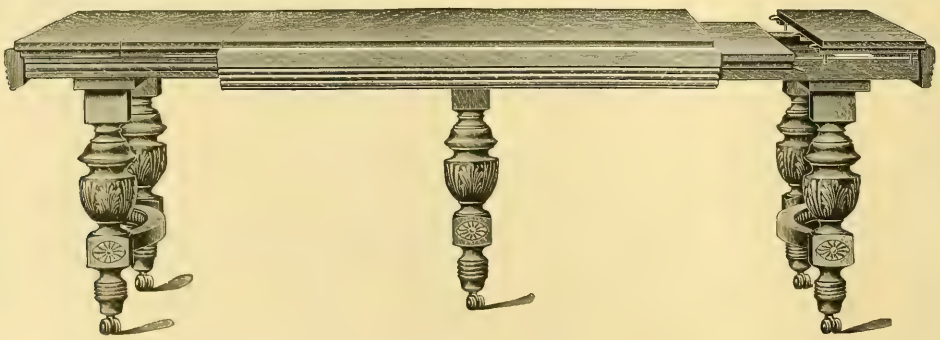
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UNDER THE AUSPICES OF THE

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July 8 to August 3, 1895.

IN THE

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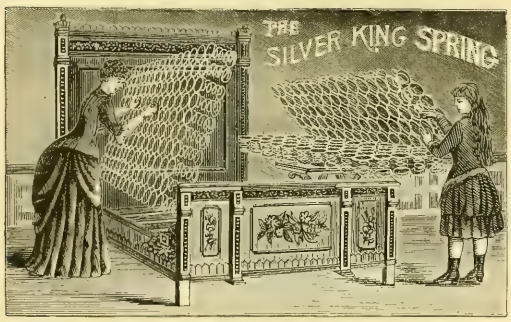
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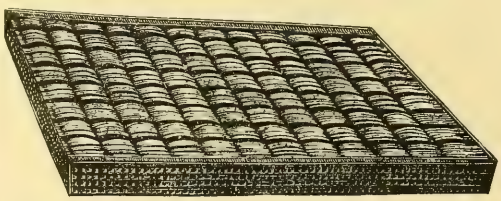
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THE
FURNITURE TRADE REVIEW
AND
INTERIOR DECORATOR.

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AND
INTERIOR DECORATOR.

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WILLIAM BERRI - - - EDITOR.

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Correspondence and articles in conformity with the tenor of this journal are solicited.

On file at the United States Exchange, London, England.

[Entered at New York Post Office as Second Class Matter.]

ADVERTISERS' DIRECTORY, PAGE 74.

OUR readers are urgently requested to favor us with communications of interest to the furniture trade, such as changes in firms, the building or opening of new stores, improvements in old ones, the adding of new departments improved methods of doing business, new inventions, novel ideas in furniture working or upholstering, inquiries, dissertations or suggestions relating to the commercial or mechanical features of the furniture trade. Drawings or diagrams illustrating details of general plans of work will receive careful attention and proper acknowledgment.

BY an arrangement with a legal firm, which has made a long study of and had much experience in commercial law, we are enabled to offer our readers its valuable advice upon all legal questions arising in the course of ordinary business. Answers to such queries, if of general interest, will be published in THE REVIEW. No attention will be paid to any communication unless signed by a subscriber or advertiser, but the name of the writer will not be divulged. Cases already in course of adjudication will not be considered.

THE BUSINESS OUTLOOK.

INDICATIONS point to a firmness in the prices of furniture as well as other lines, and the prospects in all commercial circles are brighter than at any time before in years. Many factories have voluntarily increased the wages of their workmen, and a large attendance is promised at the different furniture Expositions. The question as to the best way to terminate the recent business depression seems to have solved itself, and the outlook is a most encouraging one.

THE ATTEMPT TO FIX PRICES.

THE furniture men who assembled in the Morton House in Grand Rapids on July 11 to take some kind of action which would enable them to get something more than a dollar back for every dollar they should spend in their business, finished their deliberations and seemed to feel satisfied about it. Charles R. Sligh and others who were present emphatically denied to the reporter of the Grand Rapids Herald that a trust had been formed, or that even a permanent organization had been effected. They had simply agreed on a uniform method of determining the cost of manufacturing, and had passed a resolution to sell their product for not less than 10 per cent. advance on the cost so determined. What the system of determining cost is they declined to state, although it is understood that it is so arranged that the cost of manufacture at different points is sought to be equalized. An arrangement of that kind, satisfactory to all concerned, would mean, of course, that in some cases the profit must be larger than 10 per cent. in order to be not lower than 10 per cent. anywhere. Charles R. Sligh acted as chairman of the meeting, and the committee which drafted the scheme of determining cost was composed of George E. Elwell, Minneapolis; J. A. Covode, Grand Rapids; Dr. Otto, Williamsport, Pa.; J. G. Van Pulten, Holland, Mich.; F. C. Arbenz, Chillicothe. The committee to fix a schedule of equalized prices was composed of M. N. Moyer, Chicago; McBride L. Kanitz, Muskegon; S. C. Hall, Waverly, N. Y.; George B. Mattoon, Sheboygan, Wis.; George P. Hummer, Holland, Mich. Before it adjourned the meeting gave out the following resolution, which had been adopted, and which contains all the information the manufacturers think the world entitled to concerning the matter:

The recent marked advance in looking glass plates, glue, hardware and other material entering into the construction of furniture, together with the necessity for relief from the present demoralized condition of prices on chamber suites and other of our products, due to the long depressed condition of the market, caused by the unloading of large quantities of goods at figures greatly below cost of

their manufacture, resulting in continued loss to the manufacturer and uncertainty to the dealer, a condition opposed alike to the interests of both ; therefore,

Resolved, That we hereby recommend that the prices of our goods shall in no instance be placed at less than 10 per cent. profit upon the actual gross cost thereof, based upon the system as near as may be practicable of ascertaining the cost adopted at this meeting.

The following persons and firms were present or represented by partners or duly authorized agents :

W. L. Doughty, Oshkosh Furniture Company, Oshkosh ; T. J. Luger, St. Paul, Luger Furniture Company ; C. McMullan, Winnebago Furniture Company ; W. H. Watson, Eau Claire, Wis. ; Louis Kanitz, Muskegon ; E. E. Gerwig, Bentley & Gerwig Furniture Company, Parkersburg, W. Va. ; Paul Snauble, E. S. Cushman, Michigan Furniture Company, Ann Arbor ; E. V. Hawkins, Connersville Furniture Company ; L. M. Ellis, Connersville Furniture Company ; H. P. Woodson, Woodson-Johnson Furniture Company, Lynchburg, Va. ; Arthur H. Hall, Merriam, Hall & Co., North Leomister, Mass. ; F. C. Arbenz, Chillicothe, Ohio ; D. W. Kendall, Phoenix Furniture Company ; John Stengal, Dayton, Ohio ; Frank R. Upham, Upham Manufacturing Company, Mansfield, Wis. ; S. C. Hall, Hall & Lyon, Waverly, Mass. ; John Widdicomb, Widdicomb Furniture Company ; L. M. Otto, W. A. Gill, Charles J. Tillman, representing Baltimore manufacturers ; Charles R. Sligh ; Hugo C. Wagner, Milwaukee Furniture Company ; V. V. Ceulenbroeck, Ionia Furniture Company ; M. E. Arelsbrenk, Sturgis, Mich. ; E. B. Caswell, the Tiedman Furniture Company ; George B. Mattoon, A. F. Sauer and E. E. Pantzer, Mattoon Manufacturing Company, Sheboygan, Wis. ; James G. McBride, Nelson-Matter Furniture Company ; L. L. Cron, Piqua, Ohio ; George H. Elwell, Minneapolis ; L. B. Long, Manistee Manufacturing Company, Manistee ; M. V. Moyer, Windsor Folding Bed Company, Chicago ; W. B. O. Sands, Pentwater ; A. H. Heilman & Co., Williamsport, Pa. ; J. K. Rishel. Hughesville, Pa. ; Culler, Hawley & Co., Williamsport, Williamsport Furniture Company ; Otto Furniture Company, Williamsport ; Mankey Furniture Company, Williamsport ; Burrows Brothers & Co., Picture Rocks, Pa. ; Muncy Furniture Company, Muncy, Pa. ; H. W. Amsden, G. B. Lewis, New England Furniture Company ; R. N. Walcott, Kent Furniture Company ; George P. Hummer, West Michigan Furniture Company, Holland ; John A. Covode, Berkey & Gay ; George W. Browning, Ottawa Furniture Company, Holland ; Charles Bennett, Bennett Furniture Company, Charlotte ; John Stenglein, Stenglein Manufacturing Company, Saginaw ; John D. Case, Sligh Furniture Company ; Spencer, Barnes & Stuart, Benton Harbor ; O. C. Crookshank, Ionia, Mich. ; Rosendale & Co., D. Wilfson & Co., Atlantic Furniture Company, Reliable Furniture Manufacturing Company, Hughes Furniture Manufacturing Company, Gunther & Fink, Henry Roesser & Son, Bagley & Rivers, all of Baltimore.

Shelbyville, Ind., has a furniture exchange which is different from anything else in its way in the country. The furniture companies of the city have an organization, and the same traveling men sell goods for all of them. Besides this they send out invitations to big buyers to come to town, paying all expenses of the trip. They now propose to build a display room in common, and construct in connection with it a public hall that will seat three thousand.

Charles Tillman, of the Hughes Furniture Manufacturing Company, Baltimore, was a delegate from the Furniture Manufacturers' Association of Baltimore to the National Association of Furniture Manufacturers, recently in session in Chicago. On May 30 the Baltimore organization took the initiative in advancing the scale of prices, which is regulated by the size of mirrors in bedroom suites. The usual size of mirrors ranges from 20x18 inches to 30x40 inches, and the advance was from 50 cents to $2.50 on a suite. The manufacturers in Baltimore say that their advance in prices was necessitated by the advance in the price of mirror plates. The Baltimore association includes Rosendale & Co., the Atlantic Furniture Company, D. Wilfson & Son, the Reliable Furniture Manufacturing Company, Gunther & Fink, the Hughes Furniture Manufacturing Company, Henry Roesser & Son and Bagby & Rivers. Interviews with the representatives of several of these plants disclose the fact that the future outlook for the trade is good. All the plants are working on full time and there is a reasonably active demand for their productions. There will necessarily be the customary dullness until August 1, but the indications point clearly to an increased trade in the fall, and the advance in prices gives a decidedly better feeling all around.

A subscriber doing a flourishing business in an interior town in New York State writes us : "I find one thing very injurious to the retail dealer, and that is the practice of some manufacturers and wholesalers selling furniture to parties not in the trade ; it has hurt me more than all the other competition and tends to cut down the prices so that it does not pay to handle some lines, and I for one will not buy of such wholesalers if I know it."

The silly season is on us, and of course something must be pardoned to the prevailing spirit of the dog days. But there is one bit of foolishness which might just as well be eliminated from the conventions of manufacturers and dealers in all departments of business, which about this time of the year flourishes greatly. On all these occasions we find in the programme of subjects to be discussed "Trade Journals: Their Field and Work, and the Manufacturers' Duty to Support."

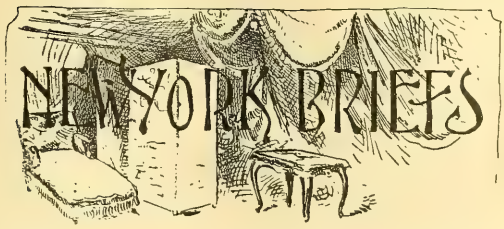
Now, the manufacturer owes no duty to the trade journal in the way of support. He is under no obligation to do anything of the kind.

He wants to sell his goods. If the trade journal can sell his goods he buys the space, pays the price, and that's all there is to it.

He is under no more obligation to support the trade paper than the trade paper is to buy his goods if they don't suit or are not needed.

The semi-annual meeting of the Western Chair Manufacturers' Association was held at Oconomowoc, Wis., on June 13. The meeting discussed the general improvement in business and expected it to continue ; in fact, the session was devoted to reports and to discussion of natural limitations upon the volume of their profitable production and how their business was affected by legislation. Among those present were John C. Spence, M. J. McLaughlin, Fred. M. Mann, of Milwaukee ; T. M. Blackstock, W. D. Crocker, W. Braasch, W. J. Rietow, Charles B. Jones, William Scharge, Thomas McNeil, Sheboygan ; C. L. Longman, St. Louis ; Albert Raasch, C. H. Hill, W. A. Tilden, I. S. Ford, R. A. Hitchcock, C. C. Ruggels, F. J. Barnes, Chicago ; John C. Buckbee, Minneapolis ; George A. Dunn, Boston ; J. L. Closterman, Cincinnati ; F. E. Henning, Indianapolis ; A. W. Schram, Plymouth, and D. Bullock, Fort Atkinson. Several of the delegates had their wives with them, and all enjoyed excursions by land and water.

The fine line of chamber suites made by the New Athens (Pa.) Furniture Company will be found at the New York Exposition, in the J. P. Gaylord exhibit, third floor, No. 44.



The Harlem Chair Company is a new retail concern at 24 West 125th street.

H. Elmer, manufacturer of parlor furniture, has removed from Columbia street to 288 Bowery.

E. T. Mason, dealer in office furniture, 71 Fulton street, who was burned out, has temporary quarters at 72 William street.

Sigmund Levy, upholsterer, has removed from 974 Second avenue to 293 Willis avenue and added a general line of furniture.

Neppert Brothers, manufacturers of piano stools, will remove from East Fifteenth street to 106 East Twenty-third street.

Louis L. Richman, manufacturer of looking-glass frames and folding beds, 89 Bowery, has removed his factory to 119 and 121 Avenue D.

W. H. Ricketts has been appointed receiver for Weill & Buddenklepper, manufacturers of parlor furniture at 232 East 125th street, on the application of W. F. Buddenklepper.

Baumann Brothers have filed a judgment for $159 against Pearl Eytinge for furniture used as stage fittings in "Elysium" in May, 1892. It took two years to serve the complaint.

Bloomingdale Brothers bought 50,000 excursion tickets to Coney Island, and on June 24, the opening day of a big special sale, gave one to each customer, to be used any day during the week.

Do not miss the two full page advertisements of Frederick Goll in this issue. In one of them you can trace his characteristic hand and in the other you will see some men known to the entire furniture trade.

Thursday, July 11, is the date of the next sale of imported woods at auction by Mason & Co., at Seventh street and East River. Lunch will be served at noon and the sale begin at 12:30 sharp.

M. J. Mulqueen's bill for $15,000 for services as attorney for the receiver of the Canal Street Bank, in which so many furniture men were interested, has passed the court. The receiver has paid 90 per cent. in dividends and will soon pay the other 10 per cent.

While a policeman was in the store of Martin O'Connor, 186 Myrtle avenue, Brooklyn, on July 3, he laid aside his club, revolver, &c. Bernard O'Connor, son of the proprietor, picked up the revolver, which exploded, shooting him in the breast just under the heart. His recovery is doubtful.

John W. Masury, the old-time varnish and paint manufacturer, died in New York May 14, leaving a fortune of $5,000,000. In his will he ignored all but his second wife and her children. His grandsons, who were his legally adopted sons, are contesting the will on the ground that it was obtained by fraud, circumvention and undue influence.

Moller & Schumann, Marcy and Flushing avenues, Brooklyn, have just issued one of the most unique and striking pamphlets. It is a four leaf folder and contains twelve wood pieces showing the elegant effect produced by using Moller & Schumann's wood stains and filler on twelve varieties of wood. The architectural wood finishes made by this firm have many superior qualities, and their brilliancy and durability are unquestioned. They should be in the hands of every manufacturer. The firm is still leading the trade on its celebrated "Zenith" brand, and the manufacturer who wants a good thing should send at once for one of the new pamphlets.

The Keystone Varnish Company, of Long Island City, was incorporated on the 18th ult. The capital stock is $36,000, and the directors are Theodore T. Lines, of Flushing; Nelson V. Arnold, of Westfield, N. J., and Randall O. Walker, of Brooklyn.

D. M. Brown, carpet and furniture dealer, who was a number of years located at 288 Grand street, but who a year or two ago removed his business to Lexington avenue and Twenty-third street, is about to return to Grand street, having leased the building at 264, which he will shortly occupy.

Elliott & Cougle, the pushing furniture men of Elizabeth street, have about completed arrangements for a new line of English bedsteads made by one of the largest houses in Birmingham. The firm's new department will be under the able charge of B. R. Barklow, well known to the trade throughout the country as the former manager for Hoskins & Sewell.

Frank E. Rosen, the well-known Hester street furniture dealer, is about to commence the erection of a handsome six story warehouse at 74 Hester street to be used for the sale of furniture and bedding. The new building will be equipped with all modern conveniences and will be in all ways suitable to accommodate the growing business of the firm. It will be conducted under the management of R. G. Rosen and Lewis Wolf, of Jersey City.

The Andrews-Demarest Seating Company, of this city, has recently secured contracts for seating the Garrick Theatre, New York; Tremont Temple, Boston, 2,500 upholstered chairs; Montauk Theatre, Brooklyn, 1,200 plush chairs; Thirteenth Regiment Armory, Brooklyn, 1,800 chairs; Twenty-third Regiment Armory, Brooklyn, 1,250 chairs; Odd Fellows' Temple, Philadelphia, 2,200 chairs; Mercantile Club, Philadelphia, 900 chairs; Casino, New York, 1,000 plush chairs, and a school house at Lancaster, Pa.

At a meeting of the Associated Retail Furniture and Carpet Salesmen, held on June 19, at their rooms, corner Fifty-fourth street and Third avenue, a resolution was adopted notifying the trade in general against parties soliciting advertisements for a journal, under the name of the association. The officers of the association are Martin Kairer, president; William Tallmage, senior vice-president; James Mitchel, junior vice-president; John Murphy, financial secretary; Godfrey Jaffa, recording secretary; Richard Burger, treasurer. The Committee on Resolutions was Thomas F. Carney, R. Burger, John Murphy.

Thomas Cassin, carpet and furniture dealer, 58 and 60 Myrtle avenue, Brooklyn, has issued the following letter to his creditors:

Owing to the business depression of the past two years and its consequent result, I find myself unable at this time to raise sufficient money to meet pressing liabilities. Suit was commenced by one creditor, and after giving the matter careful thought, I have deemed it wise for the protection of all to make a general assignment; this will be done to-day. I have named my attorney, Edwin C. Low, of McGuire, Low & Coombs, of Garfield Building, Brooklyn, as assignee. A statement is now being prepared which will be ready in a few days, when a meeting of all creditors will be called. I regret more than I can express at being compelled to make this announcement, but could see no other course left open which would do justice to all. Yours, &c., THOMAS CASSIN.

The liabilities amount to $25,799.60; nominal assets, $41,678, and actual assets, $30,143.54. From the latter must be deducted mortgages for $18,600, leaving the actual assets $11,543.54.

Bloomingdale Brothers, the great department house of this city, publish the following card, which may be of interest to some of our readers:

To Manufacturers and Importers.—At the end of every season we close out the stocks of hundreds of manufacturers. This year our buildings and business are more than twice last year's size, and we are willing to buy three or four times more stocks than ever before in the history of our business.

Conditions: 1st. Goods offered must be all this season's production, of standard quality and perfect. 2d. It is useless to offer us complete stocks unless you are willing to sacrifice prices. Our fifty experienced buyers will look at samples every forenoon.

If so disposed you may begin negotiations at once. Yours respectfully, Bloomingdale Brothers, Third avenue, Fifty-ninth and Sixtieth streets.

B. Frank Wainwright, a furniture dealer, of Asbury Park, N. J., has been committed to the care of the Bellevue Hospital physicians to be examined as to his sanity. He came to this city on July 3 and went to Smith & McNell's for luncheon. There Wainwright said that his food contained poison, and he called loudly for help. The manager of the hotel tried to pacify him, but he said that he was being killed. Mr. Wainwright was taken before Magistrate Flammer in Jefferson Market. While in court he made considerable disturbance and gave money to policemen to burn for him. He was later removed to the hospital. It is not thought that his condition is serious.

The buyers registered at the Exposition on the opening day, 8th inst., were: W. H. Godfrey, Lawrence, Mass.; B. Holstein, of A. A. Graff & Co., Syracuse, N. Y.; A. N. Kerr, S. G. Kerr and O. L. Morgan, of Kerr & Siebeeker, Scranton, Pa.; Jos. N. Greenwood, of Jas. Greenwood & Sons, Lawrence, Mass.; L. Rubens, of M. Rubens & Sons, Alexandria, Va.; G. Scheffler, for K. Scheffler, Philadelphia, Pa.; S. J. Baumann, of Baumann Brothers, New York city; Henry Schafer, of Schafer & Kuhl, Flemington, N. J.; W. L. Corey and J. T. Adams, of the Walter Corey Company, Portland, Me.; W. H. Scott, Baltimore, Md.; I. Michaels, Brooklyn, N. Y.; C. M. Northrup, Newburgh, N. Y.; C. Schmidt, Newark, N. J.; B. L. Dodge, of Dodge & Plumer, Akron, Ohio; Henry Johnson, of James Nall & Co., Detroit, Mich.; H. R. Stone, of W. & L. Stone, New York city; M. Brodowsky, for L. Brodowsky, New York city; Fred. M. Campbell, of John J. De Zouche Company, Philadelphia, Pa.; J. E. Morgan, of Williams & Morgan, Utica, N. Y.; A. J. Conroy, of A. J. Conroy & Co., Cincinnati, Ohio; George Louis, Harrison, N. J.; A. Vail Smith, of Smith Brothers Company, Brewsters, N. Y.; George M. Fishel and Max. Lewy, of the Royal Furniture Company, New York city; Philip Schlich, of the F. Becker Furniture Company, Jersey City, N. J.; R. T. Whalen and Martin Whalen, of Whalen Brothers, Brooklyn, N. Y.; J. G. Twining, Waterbury, Conn.; Geo. H. Spencer, New York city; A. J. Ferguson, for Callender, McAuslan & Troup Company, Providence, R. I.; C. E. Flint, of the Syndicate Trading Company, New York city; A. M. Ellis, of the Ellis Furniture Co., Ingersoll, Canada; Alfred C. Watson, for H. C. F. Koch & Co., New York; H. E. Bingley, for Shephard & Co., Providence, R. I.; N. E. Ford, New Bedford, Mass.

CHICAGO

The Knaak Parlor Frame Manufacturing Company has been incorporated with a capital stock of $10,000.

Rohn & Fischbacher have commenced the manufacture of spring beds at 803 and 805 West Fourteenth street.

The West End House Furnishing Company has been incorporated by Leopold M. Stern, I. B. Lipson and A. J. Pflaum. The capital stock is $40,000.

Charles Nieberg has been appointed Western selling agent for the American Curled Hair Company, with offices at 266 and 268 Wabash avenue.

The Office Outfitting Company has been incorporated by George V. Nauerth, J. F. Campbell and others to manufacture office furniture. Capital stock, $100,000.

The E. M. Hulse Manufacturing Company, lounges, has made an assignment. Mr. Hulse, the president, has been in this line for many years, and the company claimed capital and surplus of $50,000 last October.

The difference between Chicago and a goose is that one grows up and the other down.—Puck.

THE FIRE RECORD.

June 8—Five story brick building, corner of Eleventh and Carr streets, St. Louis, occupied by the Peter H. Mellon Manufacturing Company, manufacturer of beds and bed springs. The fire started in the third story and burned through fourth floor. The loss to building was not serious, the fire being principally confined to the story in which it originated. Insurance, on building, $10,000; on machinery, fixtures, &c., $3,500; on stock, $11,500.

June 10—A number of buildings on Ninety-second street, South Chicago, Ill., among them Peter Young's furniture store and C. S. Cave's department store. Young's loss on building is $3,000 and on stock $10,000. The Cave building was saved, but the stock was damaged by water.

June 11—Fire in the dry kiln of the Globe Furniture Company, St. Louis, caused by the accumulation of dust ignited by a spark or constant heating; damage to building, about $600; to stock, about $200; fully insured. * * * Danville (Ill.) Furniture Company's store; the stock, valued at $14,000, was damaged to the extent of $5,000; insurance, $4,000; insurance on building, $4,000.

June 13—Furniture store and mattress factory of Rankin Brothers, at Henderson, Tex.; loss on building and stock, $8,000; insurance, $4,500.

June 15—Dempsey Brothers' dry goods, furniture and carpet store at Twenty-first street and Columbia avenue, Philadelphia; damaged $15,000; insurance, $12,000. It is said that policies aggregating $13,000 insurance lapsed on June 13.

June 17—Workshops of the Cleveland Desk Company, Court place, Cleveland, Ohio. Loss, $2,500. * * * Water tank on top of Bloomingdale Brothers' store at Fifty-ninth street and Third avenue, New York, caused by a spark from an electric light wire. Stock on upper floors damaged $5,000 by water from the tank.

June 20—A number of buildings at Dover, Me., were destroyed, and E. D. Bailey's furniture store was seriously damaged. * * * Union City (Pa.) Chair Company's factory damaged $1,000.

June 23—Plant of the Chicago Bedding Company, Kenosha, Wis., destroyed. It is believed to have been an incendiary blaze and Bernard Rosenow was arrested, charged with arson. Loss, $50,000; insurance, $47,000. The engine and boiler, on which there is salvage of about $4,000, were not destroyed.

June 26—George Dempster's furniture store at Providence, R. I. * * * George F. Roach & Co.'s warehouse on Commercial street, Boston, damaged to the extent of $200. Cause spontaneous combustion.

June 27—Four city blocks in San Francisco, Cal. Among the burned buildings was Henry Euler & Co.'s furniture factory. Their loss is $8,000.

June 28—Pierce Williamson's mattress and spring bed factory at Shamokin, Pa. Loss, $3,000; partially insured.

June 30—Mattress factory of the Hubley Manufacturing and Supply Company, Worcester, Mass.

July 1—Warehouse of the Latta-Lamb Company, Goshen, Ind. Loss, $5,000; insurance, $4,000.

July 3—Store of the L. A. May Company, Lynn, Mass. Loss, $40,000; insurance, $20,000. Cause, explosion of fireworks.

July 5—Semon Bache & Co.'s plate glass works, near Oswego, N. Y. Loss, $15,000; supposed origin, incendiary.

July 7—Mrs. May Bailey's furniture store at Newton Falls, Ohio.

The largest maker of chamber suites in the world, the Estey Manufacturing Company, Owosso, Mich., is ready for the fall trade with still greater offerings than ever before. The new lines can be seen in New York at Frederick Goll's big exposition, 175, 177 and 179 Canal street; in Boston at 90 Canal street; in Grand Rapids at the Blodgett Block or at the factory warerooms.



Bensinger.—Chas. Bensinger, the well-known Louisville furniture dealer, had a hair-raising experience while alighting from an electric car last month. He rang the bell, and thinking that the car was about to stop stepped off. The car was going very fast, and when Bensinger struck the street he turned a complete somersault and landed on his head. He was picked up and assisted to his home nearby. He was not badly injured.

Bodman—Hertel.—A. C. Bodman, head of the wholesale upholstery department of Marshall Field & Co., Chicago, succeeds Louis Hertel as buyer of cabinet hardware.

Conroy.—A. J. Conroy, of A. J. Conroy & Co., the well-known Cincinnati furniture and carpet dealers, and president of the National Association of Retail Furniture Dealers, has been enjoying a couple of weeks' vacation up in New England, and arrived in New York on the 8th inst. on his way home. He looked in at the New York Exposition the same day and left in the evening for home, expecting to go from there on Thursday morning with Cincinnati's delegation to the convention of retailers which is in session in St. Louis this week Mr. Conroy called at The Review office and expressed himself as being well pleased with the outlook for business in the fall.

Doty.—Edwin Doty, a well-known Western furniture man, has been engaged to manage and buy goods for the furniture department in Mandel Brothers' big dry goods store, Chicago.

Fuller.—B. Franklin Fuller, of the Boston Chair Company, London, England, was in the city last week, and was very sorry that business compelled him to miss the Exposition. Although seventy-three years old, Mr. Fuller has more vigor and energy than the majority of men thirty years younger. Although Boston is his native city, he has done business in London for almost half a century.

Fuller.—Charles W. Fuller, of Boston, one of the best known furniture salesmen of the East, stopped over in New York June 24 and made a few additions to his numerous lines. Charley says he has some very desirable stuff that he knows will bring in the orders.

Harley.—Joseph M. Harley, competent furniture salesman for F. Mohr & Co., crack baseball player and all around athlete, is putting in a three weeks' vacation at Forked River, near Barnegat, N. J., where he is absorbing ozone, boating, catching bluefish and enjoying a well earned period of pleasure and relaxation.

Hatton.—Wm. Hatton, of T. P. Howell & Co., was married early last month to a Brooklyn lady. Mr. Hatton is widely known to all furniture manufacturers who use leather, and will have the kindest wishes of friends from all parts of the country for his own future happiness and that of the estimable lady of his choice.

Hawkes.—Charles S. Hawkes, of Wakefield, Mass., who is well known to the New England trade, where he carries a number of furniture lines, was in the city last week, and incidentally secured a new Pennsylvania line that will be of interest to his customers.

Hilyard.—A. H. Hilyard, the popular Western salesman for Peter Schneider's Sons & Co., returned home last week after a very flattering trip. Mr. Hilyard is much encouraged at the outlook for trade and thinks business will be better from now on.

Hyde.—W. H. Hyde will travel for Peter Schneider's Sons & Co. in the South and Southwest.

Kelley.—Genial E. W. Kelley, representing Wilkinson & Eastwood, is again at the New York Exposition, and his numerous friends and customers notice with pleasure that he is at last able to discard the cane which succeeded the crutches he was compelled to use after his accident on the Brooklyn Bridge cars a year ago last April. He is now in a fair way to become the sound old "Ed" of yore.

Kelly.—Patrick Kelly, the South Boston, Mass., furniture dealer, sailed for Europe on the 22d ult.

Kelsey—Hazard.—Frank E. Kelsey and James E. Hazard, respectively secretary and treasurer of the Elmira (N. Y.) Table Company, were in New York last week looking after their company's interests. Both the gentlemen are well known in the metropolis and a warm welcome was extended them by representative S. P. Porter and other friends.

McGill.—James A. McGill, formerly of the firm of McGill & Taylor, Pittsburg, Pa., has taken a position with F. J. Devlin, Johnstown, Pa.

Montgomery.—Manager H. J. Montgomery, of the Silver Creek (N. Y.) Upholstering Company, was in New York June 24, and reports trade good. His company has a particularly hot line for the fall trade.

Moore.—Charles E. Moore, who has represented the Cold Blast Feather Company on the Pacific Coast for seven years past, will in future represent the Sanitary Feather Company.

Mullin—Mullins.—Mary Harriet Mullins, daughter of John Mullins, the extensive carpet and furniture dealer, of Jersey City, and Thomas James Mullin, a wealthy resident of New York city, were married in Jersey City last month. The Rev. Father Mooney conducted the ceremony, assisted by the Rev. Father Finnegan. A reception followed at the home of the bride's father, whose gifts were a certified check for $25,000, the building No. 61 Newark avenue, Jersey City, valued at $35,000, and a set of silver.

Mumma.—Dan'l C. Mumma, of Weakly & Mumma, Harrisburg, Pa., narrowly escaped death on June 12. While driving, his horse took fright, ran into a post and threw Mr. Mumma out, dragging him some distance. He was badly bruised and hurt internally.

Olson.—O. C. S. Olson, of O. C. S. Olson & Co., the Chicago desk manufacturers, sailed from New York for Europe on the Paris on the 19th ult. for a trip of about six or eight weeks' duration.

Plimpton—Maies.—Miss Grace Maies, of Chicago, and Harry C. Plimpton, who travels for F. T. Plimpton, the well-known commission man of the same city, were married on June 28.

Pease.—H. Emory Pease, representing the American Ring Company, of Waterbury, Conn., was a guest at the Denison, Indianapolis, the first of the month, and while there the representative of The Furniture Trade Review was permitted to see some of the handsome samples carried by him. Mr. Pease reports a very fair trade through that part of the country.

Quigley.—C. B. Quigley, the popular Western representative of the Standard Varnish Works, spent Sunday, June 30, at Indianapolis' most popular hotel, the Denison. When it comes to varnish salesmen they "can't beat Quigley."

Scott.—"Great Scott," of Baltimore, was one of the first visitors at the New York Exposition this month, and as the furniture veteran walked over the ground it was plain he thought it was a good thing, and consequently worthy of being "pushed along."

Steele.—R. M. Steele, president of the St. Johns (Mich.) Manufacturing Company, was in New York the middle of June. Mr. Steele was accompanied by his son, who is one of the company's directors.

Stokes—Adams.—Charles M. Stokes and Miss Marian Adams were married at the residence of the bride's parents in Brooklyn on the 12th ult. Mrs. Stokes is the daughter of William J. Adams, who for the past two years has been the manager of Wechsler Brothers & Co.'s furniture department and is well liked and very popular with the furniture trade in general. Previous to his connection with Wechsler Brothers & Co. Mr. Adams was with John Wanamaker, Philadelphia.

White.—Samuel White, of White & Spate, takes a run now and then Down East to Salem, Mass., where his family is spending the summer.

Wingert.—Charles W. Wingert, one of the "long time" and popular New York upholstery salesmen, who was recently with J. Stroheim's Son, is now with F. Schumacher & Co. He learned the upholstery business with B. L. Solomon's Sons and was for many years with Nicol, Cowlishaw & Co.

MIDDLE STATES MELANGE.



Manufacturers of Williamsport, Pa., and that vicinity, held a meeting there on the 18th ult. The local furniture association has been inactive for some time, but since the revival in business it was decided to renew the organization, and a permanent association will again be formed. The report of delegates F. N. Page and Dr. L. M. Otto, who went to Grand Rapids, was heard. Those present were: J. K. Rishel, Theodore Boak, Hughesville; Walter Burrows, Picture Rocks; Alex Worthington, Muncy; Theodore Redeker, Bloomsburg; Walter Lawrence, Lock Haven; F. Mankey, L. R. Culler, F. N. Page, L. M. Otto and J. K. Heilman. The association will meet again the second Tuesday in August.

The action brought by Lafayette E. Pruyne, as trustee for the bondholders, *v.* the Adams (N. Y.) Furniture and Manufacturing Company, Limited, and George W. Hannahs, as receiver, Mary A. Sinclair and the Citizens' National Bank of Adams, to foreclose a mortgage of $18,000, executed by the company August 18, 1889, to secure the payment of bonds issued by the company for that amount, was tried before Justice Williams at Watertown, on the 19th ult. The court ordered a decree in favor of the plaintiff and against the defendants for the foreclosure of the trust mortgage, with interest from August 15, 1889. He also directed the payment to Mr. Pruyne for his services and disbursements as trustee $112.

The Standard Furniture Company, Herkimer, N. Y., is erecting a brick boiler house 28x60 feet. Two new engines of 150 horse power each have been purchased and will be put in the new boiler house, which is to be separate from the mill, thus making the structure doubly safe from fire. The Standard Company is one of Herkimer's most enterprising concerns, and not a summer passes but some addition or improvement is made to its large plant.

Edward B. Mohler, formerly of the firm of Mohler & Hurlbutt, and W. H. Horner, formerly of the carpet firm of Hall, Horner & Headington, have formed a partnership for carrying on a general upholstery and decorative business at the store, 14 North Charles street, Baltimore, formerly occupied by Mohler & Hurlbutt. The name of the new firm is Mohler & Horner.

The C. H. Medicus Company has been incorporated to manufacture household furniture and building material and for dealing in and improving real estate in Saratoga, N. Y. Capital, $100,000. Directors—Edward Ralph, James Goodeve and James B. Fisher, of Brooklyn; George H. Wyatt and Charles E. Spratt, of New York city.

The Hagerstown (Md.) Mattress and Upholstery Company has sold its buildings and engine to J. D. Main, who has purchased same for an Eastern syndicate. Negotiations are now in progress for the location of a large industry.

The Automatic Chair and Novelty Company has been incorporated to manufacture the "Buffalo Patent Rocker" and "The Child's Educational Chair" in Buffalo, N. Y. Capital, $50,000, and directors, Wm. P. Goodspeed, Henry Altman and Geo. W. Schooley, of Buffalo.

The Unangst Furniture and Carpet Company, Nazareth, Pa., has just completed an addition to its building.

E. S. Bartholomew is closing out his stock of furniture at Bellwood, Pa., and will remove to State College.

Johnson, McClure & Smith succeed the Reynoldsville Furniture and Hardware Company, Reynoldsville, Pa.

Dorn & Vosburgh have sold their mattress manufacturing business at Johnstown, N. Y., to Luther Brothers.

Louis Heilbron, furniture dealer, at Lancaster, Pa., recently secured the contract for furnishing the St. Elmo Hotel.

It is said that Edmund Schaefer, Stapleton, S. I., is closing out his stock of furniture and will engage in another business.

J. M. Keiper has retired from the firm of Keiper & Hertzler, Lancaster, Pa. Aaron Hertzler will continue the business.

William J. Lane, furniture dealer, at Seneca Falls, N. Y., has assigned to Stephen Weatherlow for the benefit of his creditors.

It is reported that G. W. Stone has succeeded William Conine in the furniture and undertaking business at Milford, N. J.

Edward F. Murtfeldt has been appointed receiver of the Highland Furniture Manufacturing Company, of Newburgh, N. Y.

John Thiel & Son have removed their business from Hamburg to Buffalo, N. Y., and Chas. W. Kirby has become a partner in the firm.

Edw. L. Croll has purchased the plant and stock of the Middletown (Pa.) Furniture Manufacturing Company and will continue same under old style.

Hadley, N. Y., is to have a furniture factory. Building operations will begin about August 1. New York parties are said to be back of the enterprise.

Near Tonawanda, N. Y., Batt, Kopp & Co., a new firm, will manufacture cabinet organs, church and school furniture in the former Hewitt furniture factory at Sawyer's Creek.

It is expected that the new factory at Phillipsburg, N. J., for the Kluenter Furniture Company, now of Allentown, Pa., will be ready for occupancy the latter part of this month.

Powlinson & Jones, of Plainfield, N. J., have purchased a lot on East Front street, upon which they will erect a building for their furniture business. It is 43 feet front and 210 feet deep.

W. B. Moses & Sons, Washington, have gone into the bicycle business in great shape, and have turned one of their big floors into a riding school, in which lessons are given in the evening.

The first five ladies or gentlemen in the Government employ at Washington who begin to trot in double harness are to receive presents from Mayer & Pettit in the shape of a parlor set to the first, chamber sets to the second, third and fourth, and a kitchen outfit to the fifth.

William P. and Thomas J. Collins, installment dealers, at 819 Greenmount avenue, Baltimore, trading as William P. Collins & Brother, made an assignment for the benefit of creditors June 26 to Peter J. Campbell and Millard F. Taylor, trustees. The bond was for $6,000. It is said that the liabilities are about $3,000, and that the assign-

ment was caused by inability of the firm to meet pressing obligations.

A. W. Demmon, North Tonawanda, N. Y., is reported to have sold out.

O. J. Ellis, Walton, N. Y., has been succeeded by Whitcomb & Barton.

E. C. Lakel, furniture dealer, at New Brighton, Pa., is succeeded by J. F. Dobbs.

D. C. Titman & Son succeed F. A. Peirce, furniture dealer, at Montrose, Pa.

It is reported that F. P. Newkirk & Co., Oxford, N. Y., are closing out their business.

Ramsdell Brothers succeed Watson Page in the furniture business at St. Regis Falls, N. Y.

The Titusville Elastic Chair Company, Titusville, Pa., is to erect a new building 54x90 feet.

A company will establish a table factory at Spencer, N. Y.; $2,000 have already been raised for that purpose.

The stock of Adolph Nachmann, Baltimore, has been bought by the Julius Lansburgh Furniture and Carpet Company, Washington, D. C.

The old Bedell factory at Herkimer, N. Y., has been rented by Dr. J. V. Hemstreet, of the Standard Furniture Company, who will manufacture excelsior there.

John Ruckelshaus, furniture, carpets, &c., now at 126 and 131 Market street, Newark, N. J., is putting up a new building at 228 Market street, which he expects to occupy this fall.

Zimmerman & Hardiman, the popular Watertown (N. Y.) furniture dealers, made a "ten strike" last month by buying out the entire stock on hand from George W. Hannahs, the receiver of the Adams (N. Y.) Furniture and Manufacturing Company.

Green & Waterman whose business in Troy was started by Elijah Galusha in 1828, ranks as the oldest in the town. They deal in furniture, carpets, draperies and all kinds of decorative material.

Stock & Cordts, Kingston's (N. Y.) enterprising furniture dealers, have obtained a contract to furnish the Schoharie Mansion and the club house at the new Schoharie Mansion, near Tannersville.

O. M. Behr & Brother, furniture and carpet dealers, Amsterdam, N. Y., will move about September 1 into their new and spacious quarters, the Behr Building, 92 and 94 East Main street. The new store is to be 40x200 feet and three stories high in the rear. It will be provided with elevators, electric lights, &c.

New Firms.—George & Dickey, Franklin, Pa.; Brand & Co., Jeffersonville, N. Y.; A. J. Deitsch, Meadville, Pa.; J. W. Maguire, agent, 15 North Broad street, Trenton, N. J.; Alter Furniture Company, Pittsburg, Pa.; R. W. Ryan, Wildwood, N. J.; Mrs. Ida Killian, Pittsburg, Pa.; J. J. Lawlor, 456 Manhattan avenue, Brooklyn, N. Y.

Henry A. Cadwell, furniture dealer, 117 North Howard street, Baltimore, was adjudicated an insolvent the 19th ult. by Judge Dobler, upon the petition of D. Wilfson & Son and Heywood Brothers & Co., creditors, noticed some time ago as having been filed in the Court of Common Pleas. S. John Lion was appointed preliminary trustee, giving $1,000 bond.

The grand jury at Trenton, N. J., have found an indictment against John Mullins, of Mullins & Co., Newark, N. J., and Mullins & Son, Brooklyn, N. Y., charging conspiracy with B. J. Ford to defraud the State. The indictment is the result of investigations concerning the manner in which contracts of Mullins & Co. for supplying furniture, &c., for State buildings were filled.

The Crawford Furniture Company, of Middletown, Newburgh, Matteawan, Goshen and Port Jervis, N. Y., has hit upon a novel advertising scheme. It issues tickets to young misses, who are to distribute them among friends likely to need goods carried by the company. To the one who influenced the largest amount of trade during June were given a $55 sewing machine, to the next a $25 gold watch and to the third a $10 plush rocker. There were also several smaller cash prizes.

Elizabeth Ackermann, as administratrix of the estate of Philip Ackermann, has sued Claude N. and Edward B. Stumph for $10,000 in damages and costs. He was an upholsterer in the employ of the defendants at their mattress factory, Nos. 631 to 635 Massachusetts avenue, Washington, D. C., when it was burned September 17 last, and lost his life in the fire. Mrs. Ackermann is the widow. The declaration states that Stumph Brothers were negligent in using the building, which was over 50 feet high, without providing fire escapes.

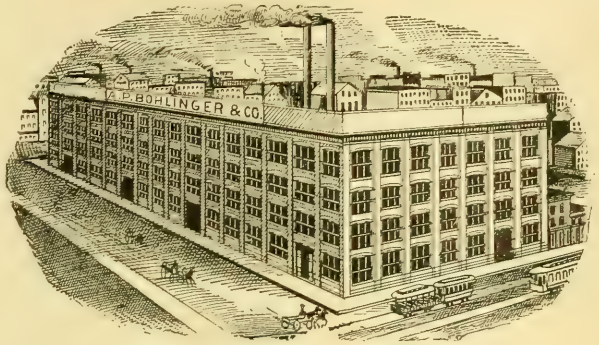
Judge Wright appointed William Fusselbaugh and B. Rosenheim receivers of the Joseph E. Harrison Decorative Company, No. 308 North Charles street, Baltimore, the 17th ult., under bond of $6,000 each. The appointment was brought about by a disagreement between the partners, and under a bill filed by Joseph E. Harrison and Samuel May against William H. Linfrio. The plaintiffs and the defendants formed the partnership on February 23, 1894, for the period of two years, but recently could not agree as to the management of the business.

Camden, N. J., will soon have what will undoubtedly be the largest furniture and carpet establishment in the country, that of J. B. Van Sciver & Co. J. B. Van Sciver started in a small way some thirteen years ago. Eight years later George A. Munger, the lumber merchant, became a partner. The building now approaching completion covers nearly a whole block along the Delaware River opposite Philadelphia, from which city the concern draws its largest patronage. Teams can drive directly into the building to load or unload, the big hydraulic elevators carrying them to the upper floors. The 150 foot tower with which the building is surmounted is not for ornament alone, as it contains a tank, 40 feet high, holding 42 tons of water. There is also a 50,000 gallon cistern connected with a network of piping, carrying sprinkler heads every 10 feet throughout the entire edifice. The electric plant feeds 2,000 lights.

A bill in equity has been filed by George Morris and William F. Gray, of the firm of Morris Brothers & Gray, Pittsburg, Pa., against W. W. Morris and Sheriff Richards. It is stated in the bill that W. W. Morris, George Morris and W. F. Gray were partners in the carpet and furniture business; that on April 19, 1895, "W. W. Morris, in violation of his agreement, and without the knowledge and consent of the plaintiffs, went to the safe and took therefrom $200; that subsequently he took $143 and later took various goods." The bill further alleges that on June 6 said W. W. Morris, without the knowledge or consent of his partners, confessed judgments amounting to $1,500, on which executions have been issued and the sale of the stock advertised. They charge that a large part of the confessed judgments are the individual debts of W. W. Morris and claim that the total debts of the firm are $6,000 and the assets are about $9,000. The appointment of a receiver was asked. The Court appointed the Mercantile Trust Company receiver, and postponed the sale.

A BIG ST. LOUIS FACTORY.

Owing to the increasing demand for their goods, A. P. Bohlinger & Co., manufacturers of fine centre tables, St. Louis, have leased the large factory building illustrated herewith, which will enable them to execute and make prompt shipment of all orders placed with them. Their past ten years' experience as manufacturers has placed them at the head of their line, and with all the latest and new improved machinery they are in a position to make prices to cash buyers that are beyond competition, quality and finish considered. They are located in the largest hardwood lumber market in the world, and the water and railroad shipping facilities place them in the front rank for distribution.



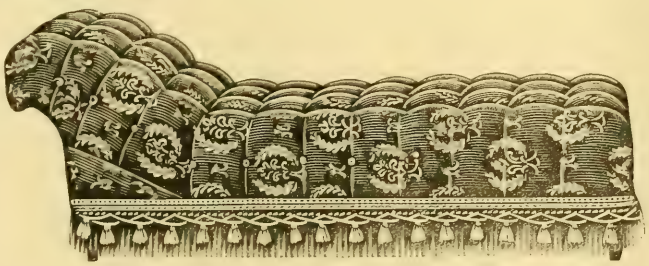
FACTORY OF A. P. BOHLINGER & CO., ST. LOUIS.

GROSSMAN'S NO 91.

The accompanying cut illustrates Martin Grossman & Son's No. 91 couch, and the same can be seen this month at the New York Furniture Exposition, where the firm will show its full line of upholstered furniture. Downtown visitors will do well to look into the warerooms of the firm at 193 Canal street, where they can see every style and pattern of upholstered goods known to the trade, all of the best workmanship and finish and having a reputation reaching from the East to the West.

The New England Furniture Company's fall line of suites and sideboards is one of the things you want to see at Grand Rapids. The range both of styles and prices is large enough to suit all kinds of people.

Fifty styles in quartered oak hat racks made by J. A. Glanton, Columbus, Ind., is a bait thrown out by T. Ashley Dent for visitors to Grand Rapids this month.



M. GROSSMAN & SON'S NO. 91.

The Detroit (Mich.) Cabinet Company will be seen in good shape both at the New York Exposition and at Grand Rapids. Its line of fine marquetry and white and gold goods will well repay a visit.

The Valley City Dowel Works, of Grand Rapids, not only keep on the even tenor of their way, but are making their way broader and larger. The excellence of their work retains old customers and brings new ones.

The Rockford Co-operative Furniture Company will be at the New York Exposition, Grand Rapids and Rockford this month, and it will pay buyers to see its line at one of these points at least.

CANAL STREET'S REGULAR EXPOSITION.

Frederick Goll, who returned last week from an extended Western tour, with his usual enterprise has succeeded in securing several new and very "warm" lines for his warerooms at 175, 177 and 179 Canal street. These can be seen by visitors this month at Mr. Goll's stores, and he who misses calling there loses a treat. A corps of most efficient salesmen is on hand at all times—in the general salesrooms as well as in the brass bedstead department—and the three great buildings together contain an array of furniture that cannot be met with elsewhere in the country.

Mr. Goll has been particularly fortunate in his trade with the Adams & Westlake brass beds, and at No. 179 these can be seen in all patterns and styles and at all prices.

Nos. 177 and 175, which adjoin, contain the product of the best factories in other lines, and as the house does not show at any of the expositions, there will doubtless be an influx of visitors there which will be more than flattering to the popular and still youthful Canal street veteran in the business, who by his careful management and business tact has made his name known throughout the Union wherever a retail furniture store is located.

The Readsboro (Vt.) Chair Manufacturing Company is ready to supply the entire trade with seatings of every variety. Send for its catalogue, and if it doesn't contain what you want let the company know, and it will make it.

Have you noticed that sideboard illustrated in the advertisement of G. Walker Kelley & Co., elsewhere? It is 20x44, with glass 14x24, is in solid oak and has one of the drawers lined. Price $7—that's all.

If you are not satisfied with the woven wire mattresses you sell, try a sample order of the New Idea, with patent locking coil, made by Himebaugh Brothers. They would not sag under the president of the Fat Men's Club.

The West Michigan Furniture Company, at Holland, turns out over 1,000 complete suites each week. That it sells them proves that consumers like them and that dealers make money handling them.

It is noticeable that in many establishments "pillow shams" are now called "pillow covers," which is in every way the better phrase.

THE UPHOLSTERING OF FURNITURE.*

CONTINUED FROM APRIL NUMBER.

But the greatest precaution is required where the edge has to be almost as entirely straight as in divans, where the front and sides are puffed, in order to represent two or three cushions placed one on top of another. With pieces of furniture whose general lines are curved it is absolutely necessary to have the edge curved. It depends, however, on the good taste of the upholsterer whether this curve rises gradually toward the middle or whether it stops short of the centre, having a wide space in the middle fairly straight. And this must depend on the general lines of the piece ; that is, on whether it has only one or several outward curves. In the latter case the rise from the sides will stop short of the centre.

In general with rococo furniture, where all straight lines are excluded, edges and the whole upholstering must follow the general lines. The proper form of the seat, as given in Fig. 108 (issue of April 10), can be obtained only by keeping the springs of the edge higher in the centre. Thus the height of the centre line of springs, counting from the front toward the back, will be from 4 to 5 centimetres more than the row at the edge. If the seat is to be quilted all the springs must be kept lower than in smooth seats, because the quilted seat stands much higher, and the right proportion would be destroyed if the springs were kept too

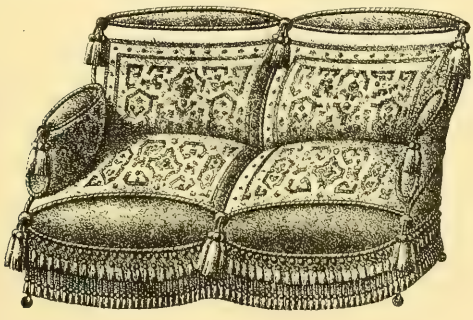


FIG. 111.

high. Besides, when quilting, the edge should not be too yielding, because the quilting suffers through every movement of the edge. But above all the back row of springs must be kept low in order that such a seat may have the correct form. That an upholstered seat should be much lower at the back than in front is obvious, not only on account of the much more frequent pressure from the front, whence it must become depressed in front far sooner than at the back, but such depression, caused by the decreased resistance of the springs, causes the lacing twine to become loose ; hence the springs at the back have more play and press upward, raising the seat at the back and making it both uncomfortable and homely.

In sofas with divided seat, as shown in Fig. 111, the springs must be appropriately laced and kept down.

A peculiar kind of seat is the reversible one on bed sofas, forming a seat on one side and a mattress on the other. These should not be girded at all if they are to be of sufficient elasticity. Hence the springs are tied through the centre with thin ropes, and these ropes nailed to the frame of the seat. The lacing, which has to be double, upward and downward, must be done with very strong twine, because the ropes, which go through the centre and take the place of girths, may not have sufficient strength and must be supported by the lacing. Such a seat can be girded, of course, and set with springs at top and bottom ; it will be found, however, that this makes it entirely too stiff. If strong twine is used the seat may be compressed flat, and will nevertheless regain its proper position.

Springs in the back must be limber. The mode of lacing depends on the place in the back, and, furthermore, they should be used only in flat surfaces, or to form convex places. It is useless to place back springs in concave places ; their elasticity is not noticeable in such positions, and the effect is unsightly.

(To be continued.)

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BENTON HARBOR, MICH.

Spencer, Barnes & Stuart, manufacturers of chamber suites and chiffoniers in the fine woods, report one of the best years of their business so far as orders are concerned. To The Review representative Mr. J. E. Barnes, of the firm, said : " We have had all that we could possibly do, and many orders have been delayed for the simple reason we could not fill them as fast as wanted. Prices are too low ; the margins are so fine they cannot be seen with the naked eye ; but rather than let our trade go and not keep before the trade, we have kept at it, hoping that the time would come when we could get a fair price for our goods ; get what good goods are worth or at least a reasonable manufacturers' profit, which we have not had for the past four years. We notice that glass, glue and lumber and many other things that enter in the construction of furniture have advanced quite materially, and we trust the manufacturers of the country will see that it is time to get a reasonable price for their goods, and that they will learn to figure the cost of their production in such a way that they will not have to assess their stockholders or individual members in order to keep the business running.

" We have run our business with all possible economy in every department, but for all this when we wind up at the end of the year (which is July 1), we find we have done a very large business with hardly any profit. Every manufacturer realizes that to shut down his plant is disastrous ; that the minute the throttle is turned everything begins to go back. One cannot shut down and hold even. There is certainly a loss, and it is better to keep running, even if he does not make any profit, than to shut down and make a loss.

" We find in our experience with retail dealers that as a rule they are inclined to saddle off on the manufacturers many things which are unjust. We never hold ourselves responsible for goods after we take the railway receipt (in good order), and always pack our goods as well as it is possible to do with skilled mechanics, but for all that we find on summing up for the year that we have taken out of bills of goods sold, for breakage and little scratches or some small defect they may find in the article, the amount of many hundred dollars' worth. In looking over this account we find it runs from 25 cents to $25. It is an evil that should not exist. There is no manufacturer that expects to send out absolutely perfect goods ; all that we, as manufacturers, expect to do is to give good goods, not absolutely perfect goods, and for this reason the dealers have got a wrong impression, expecting the manufacturers to lay down the goods in perfect order, without a scratch or bruise, or they will in many instances when they remit take out $1, $2 and so on for a scratch or small bruise that may be on some case, commode or bedstead. This is wrong and should not be tolerated, and the dealer should not expect the manufacturer to make everything perfect. This will have a tendency to make manufacturers charge more for their goods, and in my opinion it will finally terminate in the dealer paying a good deal more for the same article. I trust that any wholesale or retail dealer reading this article will remember it and take it home to himself and not expect of the manufacturer such unreasonable demands as are made from many."

THE NATIONAL ASSOCIATION.

The annual meeting of the National Association of Furniture Manufacturers was opened in Chicago on June 12 with President Otto Stechhan, of Indianapolis, in the chair. In his annual address, which was listened to with close attention, Mr. Stechhan said :

I have given the matter some thought, and considering the monumental indifference of the manufacturers, which makes it impossible to bring them into one grand association for united action, I have come to the conclusion that there is nothing left to us but to follow in the well beaten paths of other industries which have had similar troubles to our own, and which, seeing no other remedy, have finally united in combinations generally styled "Trusts." This is in my humble opinion the only road left open to us which promises success, for the majority of these combinations are operating successfully and seem to have realized on their expectations to their entire satisfaction. I make this statement boldly with the full knowledge of the odium attached to the name "Trust" in the sense in which the meaning of this word has been understood, but I have come to the conclusion that these combinations can be formed without embracing the obnoxious features connected with the name, and more particularly owing to our changed social conditions, which have not kept pace with the industrial development ; and considering that self-preservation is the first law of nature, I feel that we are justified in having the different branches of our industry enter into any arrangement of this nature which promises relief without delay. With the necessary strength in numbers and capital, we will again be in position to assert ourselves and be able to call our souls our own ; we will again be in position to make our own terms and also to obtain living prices, to which we surely are entitled. If we look over the industrial field to-day we find that only such industries are prosperous which have seen the wisdom of consolidation. These concerns are not alone able to maintain prices, but also to crease the wages of their employees. Have any of you gentlemen been able to increase wages, although we know that they need it bad enough? Is there any good reason why an industry like ours—so important, which requires expensive machinery, large capital and skilled mechanics, which must use expensive tools, an industry which probably more than any other disseminates art progress, culture, refinement—should constantly be on the ragged edge, so to speak, profitless to the proprietor and consequently unremunerative to the employee. Should we under such conditions be censured for adopting any measure in order to bring on better conditions? It can be immaterial to us what name we adopt for the method of resurrecting our industry from ruination and demoralization as long as we accomplish the object. Be it "Combination" or "Trust," you are only doing a duty to yourselves and to your employees, who will also be benefitted if you are.



OTTO STECHHAN, PRESIDENT.

Secretary T. B. Laycock, of Indianapolis, read the annual report and gave the programme formulated by the committee for subjects to be discussed.

G. H. Elwell, of Minneapolis, read a paper on "A General Advance in Prices : Is it necessary and is the time opportune ?" On the latter branch of the question he said :

We think it is? It is not an easy matter to advance prices on a dull market ; but when there is a sharp demand it is not so difficult to obtain an advance. What are the conditions that prevail as we approach the fall season? In the first place, stocks in the hands of the retailers are exceedingly light. Purchases for the past two years have been made from hand to mouth, and every man who has lived through these hard times has succeeded only by carrying light stocks and using the most economical methods in the management of his business. This is the condition of the manufacturer as well as the retailer. If there is any considerable demand for goods it will be felt immediately by the manufacturer.

The question of furniture expositions was discussed at length, and in order to determine the feeling of those present on this subject a resolution was offered, resolving that the association favored expositions as they were conducted to-day, which was defeated by an overwhelming majority, 30 to 1. The subject of burlaps, freight and cartage was discussed by Messrs. Elwell, Davis, Rikhoff, Gamer, Paltz and Small. Upon motion it was the sense of the convention that the cost of burlaps and packing be figured in the cost and no charge be made for burlaps.

Charles R. Sligh, of Grand Rapids, delivered an interesting address on the subject of foreign trade, traversing much the same ground as that covered in his interview published in our issue of June.

S. C. Small, of Boston, spoke at length upon the business man in public affairs. His remarks were warmly applauded.

H. N. Davis, of St. Louis, read a paper on freights, uniform classification, &c. The convention adopted his recommendations.

Trade papers were also discussed, as were credit agencies, fraudulent failures and foreign corporation laws.

Convention Notes.

Simon Fish, president of the Chicago Retail Furniture Dealers' Association, was invited to address the convention, which he did, and in a very neat little speech said he trusted that as many manufacturers as could possibly attend would be present at the convention of the Retail Dealers' National Association that meets in St. Louis, July 10, 11 and 12, and hear the other side of the question.

The Chicago Furniture Manufacturers' Association furnished theatre thickets to every manufacturer and to members of the press—in fact everybody that attended the convention was given a ticket for the evening of July 10. They also had a very pleasant reception at the Bismarck Hotel on the 11th. In view of the fact that the convention was changed to Chicago only recently, and the local association having an exposition on its hands during July, it



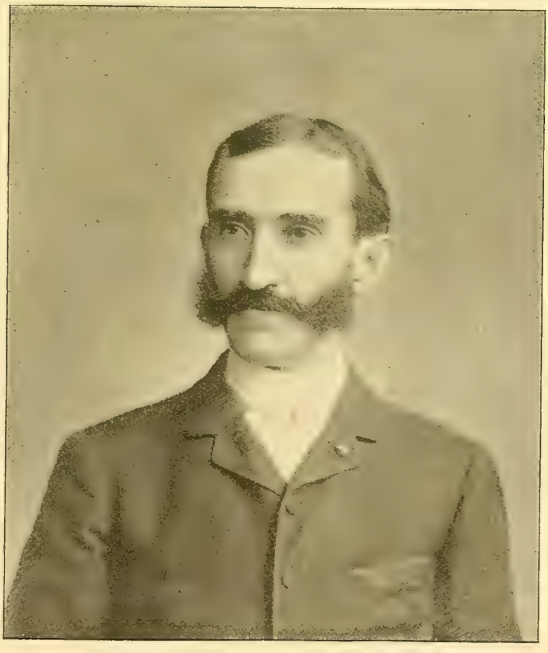
T. B. LAYCOCK, Secretary.



LEO AUSTRIAN, General Manager.



CHARLES R. SLIGH, First Vice-President.



S. C. SMALL, Second Vice-President.

treated the delegates and representatives in a right royal manner, considering the short time for preparation. Had the association at its last meeting decided to come to Chicago at that time the local association would have been better prepared to take care of it.

The executive committee elected the following officers: Otto Stechhan, president; T. B. Laycock, secretary, and Leo Austrian, general manager, whose headquarters will be at Chicago; Chas. R. Sligh, first vice-president; S. C. Small, second vice-president; N. H. Foster, third vice-president, and Chas. L. Gamer, treasurer. Board of directors: H. Rikoff, F. C. Arbenz, S. C. Hall.

The executive board will determine in the near future the place and time for holding the next annual convention. P. D. Francis, in behalf of the manufacturers of Rockford, Ill., invited them to meet in that city, and L. C. Tuttle, in behalf of the Furniture Board of Trade, invited the convention to St. Louis, and A. Karpen, in behalf of the Chicago furniture manufacturers, stated that in case the executive committee couldn't find any place to go Chicago would gladly welcome them back there again. The executive committee also passed a resolution that the three credit agencies combine into one and make it stronger and better than it is now, divided into three.

The Havens-Geddes Company, of Terre Haute, Ind., wrote the secretary a very interesting letter, in which it referred to burlaps, and trusted that the association would figure the cost of burlaps with the furniture.

The delegations from Cincinnati and St. Louis were the largest in attendance, the manufacturers of both of these cities having more members at the meetings than did the manufacturers of Chicago, a fact which is explained by many of them being so busy getting out their lines for the Exposition.

J. A. Warner, representing the Cleveland Varnish Company; M. L. Combs, representing Berry Brothers; R. L. McEwen, of the Murphy Varnish Company; John Shaffer, of the Lilly Varnish Company, all of them with headquarters at St. Louis, came over with that city's delegation.

A. W. Cobb, the popular representative of the Udell Works, Indianapolis, with that pleasant smile of his, was in attendance.

Sim Bodenheim was also there. What Sim doesn't know in regard to stories isn't worth knowing; he can tell them in Irish, Italian, French and Hebrew. Get him started and he's got a hundred in store.

Minneapolis, June 26.—One of the results of the Chicago convention of the National Furniture Manufacturers' Association was the appointment of Leo Austrian as general manager or commissioner to look after the interests of the trade. Mr. Austrian is in the city, and as a result of his presence a quiet meeting of the chamber suite manufacturers of Minneapolis was held yesterday. The local manufacturers formed themselves into a branch of the national organization, and formulated an agreement for an advance in prices of about 10 per cent. Other groups are making similar advances, and as soon as all are up 10 per cent. there will be a further movement a notch higher. Mr. Austrian now goes to Oshkosh, Wis., and after organizing the group there will visit St. Louis, Grand Rapids, Cincinnati and the East.

THE FORT WAYNE FURNITURE COMPANY.

A Representative of The Furniture Trade Review visited this concern recently and was greatly surprised at the improvements that have taken place there since his last call. The whole thing has been changed. There are now an entire new plant, new dry kiln, new machinery, brand new office and a new manager, Mr. E. B. Caldwell, of Grand Rapids. The line is also changed and the company is now getting out a new assortment of bookcases, ladies' desks, combination bookcases, china closets, music cabinets, &c. Fifty of these will be shown during July at the warerooms of P. J. Klingman in Grand Rapids. Mr. Caldwell, the manager, will also be there in person and greet lots of his old customers, who are numbered by the hundreds all over the United States.

CONNERSVILLE, IND.

The Connersville Cabinet Company will be in it with some great pointers, so don't fail to take a look at twenty-five of their new patterns, along with other equally good sellers. S. P. Porter at New York and J. N. Murray at Grand Rapids will show their line in July. N. W. Wright, president of the company, will also be in New York.

Munk & Roberts Furniture Company will exhibit in New York and Grand Rapids. C. P. Limbert & Co. will show the line in Grand Rapids, as they have been doing for years.

The Indiana Furniture Company's line of sideboards will be greater and better than ever. S. P. Porter in New York and T. Ashley Dent in Grand Rapids will exhibit at their respective cities.

All the factories in this city will exhibit at the New York Exposition; also at Grand Rapids. We have four of the largest concerns in the country, and their reputation for first-class goods is away up.

The Connersville Furniture Manufacturing Company will make its first exhibit at the New York Exposition. It will be in charge of L. M. Ellis and J. D. Herritt. At Grand Rapids it will show on the second floor of the Pythian Temple in charge of E. V. Hawkins and H. L. Dyer. This is one of the largest companies in the country. Its factory buildings are seven stories high, and if spread out on level ground like some others would cover a great deal of space.

DOINGS IN DAYTON, OHIO.

S. S. Chamberlain, of the Dayton Table Slide Company, met with a severe accident by having a very heavy plank fall on his foot, compelling him to use crutches for three or four weeks. Fortunately no bones were broken.

J. F. Miller & Co. are manufacturing kitchen tables exclusively, making them in solid oak, with detachable legs, thereby saving a great deal of space in shipping. They are quite busy on this new idea.

The Stomps-Burkhardt Company will show 150 of its great line of chairs at the New York Exposition. Buyers should see this line before placing their orders.

John Stengal & Co. will open the eyes of buyers at the Cincinnati Exposition with the line of suites they will show.

W. H. Payne reports trade as holding up very well in the tow line. Order a bale to try his make.

The American Bedstead Company, of Westboro, Mass., is having a big run on its enameled steel bedsteads. The fullest product of the past three months has been taken up, and June was even better than the previous months. Every bed has the patent socket caster. Will R. Pitman, the company's salesman, can be found at 115 Worth street, New York.

SOMETHING ABOUT THAT INCREASE IN PRICE OF CHAMBER SUITES.

[By L. E. Ericson, of the Atlas Furniture Company, Jamestown, N. Y.]

During the past dozen years or so, which is the extent of my experience in the manufacture of chamber suites, the great concerns in the country manufacturing these articles seem to have devoted their time, spasmodically, partly to devising ways or means to devour what they are pleased to term "small frogs in the backwoods swamps," and partly to complain of their losses occasioned by their selling their products at a price below cost, in order to accomplish this worthy object of reducing the number of furniture manufacturers. It seems, however, that this devouring-business makes very slow progress, and in the absence of a better example—because of my insufficient acquaintance with other "small frogs"—I am compelled to use my own observations as secretary and treasurer of the Atlas Furniture Company. We started in the manufacture of chamber suites about twelve years ago with a capital of $1,200, and we are now worth in the business about twenty-five times that amount, and at this rate we are apt to live until by old age we will be too tough to be chewed up.

Now I do not believe that this company will be caught in the trap apparently set up by the large chamber suite manufacturers at the Grand Rapids meeting. I do not believe for a moment that all attending that meeting were sincere in their resolution to raise their prices in accordance with the "method of figuring cost." We have recently reduced the price on our suites 20 per cent.; and in order to meet the further reduction in prices on chamber suites that I firmly believe the large manufacturers will make this fall, we may cut the price of our suites another 20 per cent. in the near future. We run largely on the co-operative plan, and in order to make such cut the whole crowd of us—including officers, who should never be exempt—may have to subsist on salt herring, potatoes, dry graham bread and water, at a cost of 5 cents or less per meal, and to take up our sleeping apartments in the factory; but then we would have the satisfaction of knowing that we were making money in the business, and that it would take quite a little time before we would need to have any serious fears of being swallowed up. If the large manufacturers would take my advice and adopt this way of living for themselves, and not only for their employees, as they seem to have done if certain reports are true, they would accomplish their object of disposing of the "small frogs" a great deal quicker, and then we and others of the "little ones" would indeed have good reason for serious apprehension.

I do not mean it to be understood that I in any way prefer the present condition of things to a sensible advance in prices, which, I believe, is needed to enable the furniture manufacturers to pay fair wages and live decently; but there have been many things needed in the world which never materialized, and in my opinion this will be the fate of the much talked of advance in the price of chamber suites. Times are far from being what they should be with regard to general prosperity, and for this reason furniture, being as it is to a great extent a luxury, will not be bought in sufficient quantities to keep the factories running anywhere near full time and full capacity, and this will undoubtedly induce many to continue the—in my estimation—foolish policy of selling goods at or below cost in order to sell at all.

Now let us take a look at the "method of figuring cost" submitted by the committee appointed for this purpose at the meeting in question. I will use the items in the order they appear in said method, and fill out the various costs of production of a cheap oak chamber suite as near as I have been able to ascertain the costs.

225 feet of lumber, including waste, at the average price of $20 per M	$4.50
Machine work at 1 cent per foot	2.25
Cabinet work at actual cost	.90
Carving and turning at actual cost	.10
Glue, sandpaper, screws, nails, bed-fasts, hinges, locks, casters and slats	.90
Sum	$8.65
25 per cent. to cover cost of unproductive labor	$2.16
Finishing materials and labor at cost	2.00
Trimmings and 24x30 German bevel plate	2.50
Trimming and labor in fitting up and packing	.50
Sum	$15.81
20 per cent. for marketing goods, advertising, salaries, office help, taxes and insurance	3.16
Sum	$18.97
10 per cent. for profit as per resolution	1.90
Sum total	$20.87

It would perhaps be better to figure the 10 per cent. for profit in the selling price, which would bring the suite up to fully $21. Now I understand that some of the manufacturers represented at the Grand Rapids meeting sell oak chamber suites with 24x30 German bevel plate for about $12 under the pretense of selling in carload lots only, and with only a limited number of these suites in a carload. That scheme is undoubtedly one of the devices for devouring the "small frogs." Whether it contains fair business principles or not is a question not very difficult to determine.

I have no aspirations of becoming a millionaire, but if this very heavy advance from $12 to $21 is effected I think I would be fairly on the road to become one by making a similar suite for about 10 per cent. less than the prices here indicated. At the same time I do not believe that many, if any, of the items in the table can be called high, but as I said, I do not anticipate that this or any other advance will be effected.

I desire to say another word in regard to this "method of figuring cost." In taking inventories, how are we to determine the cost of all the different pieces that enter into a chamber suite while in course of construction if this "method of figuring cost" is followed?

DOLPHIN HEMPS AND NAPIERS.

Something like old-time activity is reigning at the extensive works of the Dolphin Jute Mills, Paterson, N. J., which are running full. Their hemp carpets and Napier mattings are still an important feature of the output, are made better than ever, and the value given is unsurpassed. The jute yarn machinery is especially busy, and these yarns are used by many of the best manufacturers of three-quarter carpets and Smyrna rugs.

The Dolphin Mills are also extensive manufacturers of upholsterers' webbing, making it in five different grades, from 1¾ inches to 3½ inches in width. Upholstery jobbers should send for samples and quotations. The New York office of the mills is at 115 Worth street, where S. S. Evans, the secretary and treasurer, makes his headquarters.

NEW BUILDINGS NEEDING FURNITURE.

Projected New Buildings of Interest to Large Furniture and Carpet Dealers.

We present herewith a carefully compiled report for all the hotels, churches, theatres, club houses and other large buildings in course of erection which will soon be in need of extensive furnishings. This work has grown to such importance in the affairs of many large dealers that this column will no doubt be a valued help to those seeking such contracts:

Churches.—M. E. church, Norwalk, Ohio, S. R. Badgley, Cleveland, Ohio, architect.—Roman Catholic church, Camden, N. J., E. F. Durang, Philadelphia, architect. — Baptist chapel, Detroit, Mich., George Morhouse, architect.—Church at Baltimore, Md., J. A. Wilson, architect.—Church at Collinwood, Ohio, A. A. French, Cleveland, Ohio, architect.—Church at Charlottesville, Va., McDonald Brothers, Louisville, Ky., architects.—Chapel at Frankfort, Ky., Oberwarth & Wade, architects. — M. E. church at Muncie, Ind.—M. E. church, Cleveland, Ohio, J. B. Shengle, architect.—Presbyterian church, Morgantown, W. Va., address J. S. Stewart.—M. E. church, Kokomo, Ind., address J. F. Elliot.—Church at Lawrenceville, Ill., Thomas Campbell, architect.—R. C. church, Columbus, Ohio, Yost & Packard, architects.—M. E. church, Corsicana, Tex., J. R. Minor, architect.—M. E. church, Leipsic, Ohio, address C. E. Townsend.—Church at Chicago, J. S. Flizikowski, architect.—Presbyterian church at Defiance, Ohio, Bartberger & East, Pittsburg, Pa., architects.—R. C. church, Homestead, Pa., F. Sauer, Pittsburg, architect.—Lutheran church, Detroit, Mich., address Rev. Gustave Klaus.—Church at Marion, Ia., Bill & Kent, Council Bluffs, Ia., architect.—Lutheran church, Brooklyn, N. Y., L. B. Volk, architect.—Church at Tarkio, Mo., address L. B. Frugier.—M. E. church at Mount Carmel, Ind., address R. W. Shafer.—Presbyterian church, Marion, Ohio, Yost & Packard, Columbus, Ohio, architects.—M. E. church, Dwenton, Ky., Boyle & Struby, Louisville, Ky., architects.—M. E. church, Norwalk, Ohio, Congregational church, Sandusky, Ohio, and church at Wellington, Ohio, S. R. Badgley, Cleveland, Ohio, architect.—M. E. church, Antigo, Wis., Marshall & Ryder, Milwaukee, architects.—Church at Philadelphia, E. F. Durang, architect.—M. E. church, Springfield, Mo., Reed & Heckenlively, architects.—Baptist church, Bluffton, Ind., address G. F. McFarren. — Congregational church, Clinton, Conn, Brown & Berger, New Haven, Conn., architects.—Methodist church and a Presbyterian church at Montpelier, Ind., Wing & Mahurin, Fort Wayne, Ind., architects. — Presbyterian church, Camden, N. J., Thomas Stevens, architect.—Lutheran church, New Britain, Conn., address Rev. O. F. W. Minkus.—M. E. church, Bowling Green, Ky., R. H. Hunt, Chattanooga, Tenn., architect.—M. E. church, Pleasant Valley, Ohio, address Squire & Rushlow.—Chapel at Holyoke, Mass., W. J. Howes, architect.—Church at Danville, Ohio, address Rev. W. McDermott.—Church at Plattsville, Ohio, address E. A. Woodward.—P. E. church, Detroit, Mich., Stratton & Baldwin, architects. — Baptist church, Detroit, Mich., W. S. Vivier, architect.—Baptist church, Pontiac, Mich., address J. T. Stockwell.—M. E. church, Austin, Ill., A. G. Morey, Chicago, architect.—M. E. church, Winona, Minn., address Rev. B. Longley.—M. E. church, Tuscola, Ill., S. S. Goehring, architect.—Church at Canfield, Ohio, K. F. Kling, Youngstown, Ohio, architect.—M. E. church, Waterloo, N. Y., M. L. Vankirk, architect.—Presbyterian church, Washington, Pa., J. E. Allison, Pittsburg, Pa., architect.—M. E. church, Caldwell, Ohio, address J. M. McGinnis.—R. C. church, St. Charles, Ill.—Christian church, Wishawaka, Ind.

Hotels, Theatres, &c.—Addition to Hotel Bellevue, Philadelphia, Jas. H. Windrim, architect.—Hotel at Kittanning, Pa., for Alexander Reynolds.—Hotel at East Cleveland, Ohio, W. W. La Chance, architect.—Hotel at Indianapolis, Ind., for Louis Reibold.—Opera house at Ypsilanti, Mich., Malcomson & Higginbotham, Detroit, architects.—Opera house at Hicksville, Ohio, address J. C. Ryan.—Opera house at New Orleans, La., for Louis Grunewald & Sons.—Theatre at Charleston, S. C., address W. T. Keogh.—Opera house at Rock Springs, Wy., for H. H. Edgar.—Opera house at Ephraim, Utah, for Ephraim Opera House Company.—Hotel at Chicago, J. C. Lewellyn, architect.—Hotel at Cambridge, Pa., for W. D. Rider, Jr.—Hotel at Sandusky, Ohio, for John Schnell.—St. Cloud Hotel, New Castle, Pa., to be remodeled.—Sanitarium at Clifton Springs, N. Y., to cost $110,000, Pierce & Bickford, Elmira, N. Y., architects.—Hotel at Knox, Ind., Henderton Brothers & Kirk, Valparaiso, Ind., builders.—Theatre at Hartford, Conn., J. B. McElfatrick & Son, New York, architects.—Addition to Barry Hotel, Chicago, address Chas. E. Brown.—Hotel at Ligonier, Ind., for Mr. Goldsmith.—Hotel at Charleston, W. Va., address W. A. MacCorkle.—Hotel at Terra Alta, W. Va., address John P. Jones.—Hotel at Pittsburg, Pa., to cost $2,000,000, address Milton I. Baird.—Two hotels at Des Moines, Ia., C. C. Cross, architect.—Masonic Temple, Ashland, Wis.—Phenix Club house, Buffalo, N. Y.—Odd Fellows' Hall at Knightstown, Ind.—Opera house at Missouri Valley, Ia., J. F. Patterson, Council Bluffs, Ia., architect.—Opera house at Gallipolis, Ohio, Yost & Packard, Columbus, Ohio, architects.—Club house at Chicago, Harold Flower, architect.—Theatre at Atchison, Kan., W. A. Powell, St. Joseph, Mo., architect.

BEGGS & CO.'S CUT CARPET DEPARTMENT.

A large and profitable carpet and curtain business can be secured by any furniture dealer who takes advantage of the facilities offered him for this purpose by the importing and jobbing carpet house of David C. Beggs & Co., Columbus, Ohio. This firm will supply a dealer with a large line of samples, comprising the choicest patterns in all grades of carpets, and the retailer can make sales from these samples without carrying any goods in stock. The exact quantity desired by the customer can be ordered from Beggs & Co., and if a diagram of the room is supplied they will also sew the carpet ready for laying.

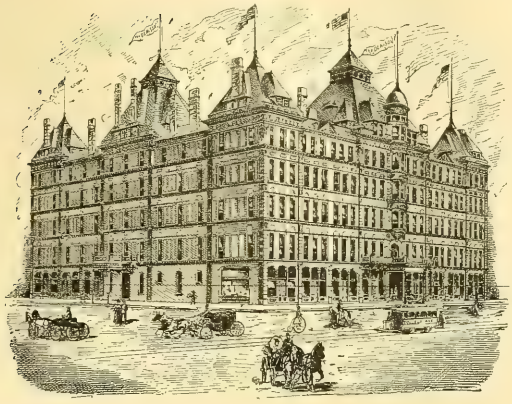
Every dealer who would like to secure the profits accruing from a carpet trade without investing money in stock is advised to write to Beggs & Co. for circulars, &c., explaining the method of doing business in their cut carpet department. See their advertisement on page 99 of this issue.

The plant of the Buffalo Brass and Iron Bedstead Company, Buffalo, N. Y., has been enlarged. The officers of the company are : President, C. C. Conroy ; vice-president, E. F. Johnson ; general manager and treasurer, H. J. Wilkes ; secretary, E. J. Barcalo.



THAT VIS-A-VIS SOFA.

Farmer Oatcake—Cousin Waldorf told me ter go inter ther parlor an' make myself comf'table till he cum down, but blame me ef I kin seem ter manage it on this twisted backed gol-darn sofy !—Judge.



A CREDIT TO INDIANAPOLIS

Is the Denison as It Stands Now, Modern and Complete.

More forcibly than any other enterprise of the city does the Denison Hotel exemplify the progress of Indianapolis. It has not been two years since this magnificent structure was remodeled, newly furnished and enlarged by the addition of two floors and nearly 200 rooms, the improvements representing a cost of over $150,000. All this was demanded by the steadily increasing patronage of the hotel, which is the natural headquarters of all meetings, conventions, political gatherings and other large assemblies drawn to Indianapolis. Not only do the State associations meet at the Denison, but the national meetings are held there as well, and it is thus made plain that the entire city is interested in the growth, enlargement and improvements of the Denison.

With the largest system of lobbies of any hotel in the West, the house has a number of handsomely carpeted and luxuriously furnished assembly rooms, well lighted, quiet and well ventilated, which afford all necessary accommodations.

The improvements have been amply justified since that time, for the patronage of the hotel has increased so rapidly that a few months ago the management decided upon another system of improvements, which has just been completed, and makes of the Denison not only the largest, handsomest and most modern hotel in the city or State, but one of the most magnificent hotels.

The hotel now contains 400 rooms, 300 of which are connected with bath. This is better accommodation than can be furnished by any other hotel of the size in the country, and there are but one or two in the United States that can surpass it in this respect. During the present year the bathrooms and plumbing of the hotel have been put in anew throughout at an enormous expense. The plumbing is of the most improved sanitary design and pattern, all the exposed work being brass and nickel plated.

The bathrooms are a feature of the house, being of the same pattern on every floor. The rooms have been tiled and wainscotted with handsome tiling, fitted with every convenience, and in each has been placed a rolled rim porcelain bathtub, beveled French mirrors, electric lights, chandeliers of brass, special chairs and other furnishings, making them luxurious as well as convenient.

Another important feature now enjoyed by the hotel is in the fact that in every room in the house there has been placed a marble washstand, with running water both hot and cold. All the fittings are nickel plated and this addition has also been made without regard to cost.

The corridors and sleeping rooms on every floor of the house have been furnished and decorated anew throughout in lavish style. During the past two years a corps of Italian decorators has been constantly at work on the walls and ceilings, and this vast scheme of decoration has just been finished. In arranging for the refurnishing of the hotel one floor was given to each of the large concerns of the city, and they have been vieing with each other in turning out the most artistic effects in the furnishings.

As a result each room is now furnished with both natural and artificial gas, beautiful and artistic decorations adorn the walls and high ceilings, new carpets, new furniture of special patterns, large and handsome wardrobes, electric lights in brass chandeliers, large mantel mirrors of French plate glass, tiled hearths and cabinet mantels are seen in every room, the whole forming a continuous succession of beautiful and luxurious apartments.

Each sleeping apartment has been made a harmonious whole without regard to cost. Artistic taste has been the prominent idea. The decorations have been varied in each room to relieve the danger of monotony and to admit of the Queen Anne, Empire, Louis XVI. and other styles in which the rooms are decorated and furnished. The furniture is in walnut, mahogany, curly birch, bird's-eye maple-stamped, antique and sixteenth century oak, in the rooms where each style is used, the carpet, wall and ceiling decorations being in harmony. Much of the furniture has been made from special designs selected, and is of the finest. Several of the apartments have been fitted up at a cost exceeding $1,000 each. The ceilings are 14 and 16 feet high throughout the house, and the architecture of the building admits of a free flow of pure air through every room, without a dark room in the house.

Club rooms, private parlors, sample rooms are all fitted out in accordance with the general design, and the hotel is the favorite home of all strangers while in the city, whether visitors, delegates, politicians or traveling men. Many of the State officials and prominent families make their homes there, as well as judges of the Supreme and Federal courts.

The hotel is luxurious throughout, and since its final completion is visited daily by many prominent hotel proprietors, as well as our leading business men, who wander through the wide corridors and inspect the elegance of the decorations and furnishings with admiration. Indianapolis is justly proud of the Denison. Its owner, Mr. D. P. Erwin, is one of the most prominent residents of the city, largely interested in all public enterprises as president of the Commercial Club, and in making the Denison what it now is has added greatly to the city and its resources. Mr. T. J. Cullen, the manager of the hotel, has a reputation as a first-class hotel man as wide as is his large acquaintance with the traveling public. The Denison will certainly prosper under his management and will continue to be headquarters for the furniture trade.

THE L. W. OTT MANUFACTURING COMPANY,

One of the largest lounge concerns at Indianapolis, Ind., will exhibit its fall line in New York at the Exposition there and also at Pythian Temple in Grand Rapids, and will show an entire new line of couches, in leather, corduroy, &c., and an elegant line of easy chairs and lounges. The managers of the company don't intend to be outclassed by any of their competitors and we would advise buyers to be sure and see the goods while at either of the above points.

CHICAGO'S NEW DEPARTMENT STORE.

A. M. Rothschild & Co.'s great department store in Chicago was opened on the evening of May 18. The building, which is six stories in height, is on State street and extends half the block from Van Buren street to Jackson. When the whole plant is complete it will have 300,000 square feet of floor space.



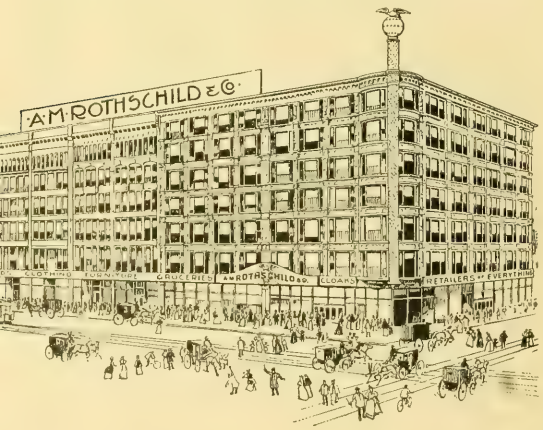
A. M. ROTHSCHILD.

The head of the firm is Abram M. Rothschild, of the firm of E. Rothschild & Brother. With him are to be associated Nelson Morris, Herbert N. Morris and Ira Morris. Mr. Rothschild is the son-in-law of Mr. Morris, having married Gusta Morris in December, 1882. Mr. Rothschild was born in Germany in 1853, and came to this country when he was thirteen years old, going to Davenport, Ia., to work for his brother Emanuel. Later the firm of E. Rothschild & Co. was formed in Chicago, being located first at Madison and Market streets, and in 1881 moving into the present quarters, 205 Monroe street. Mr. Rothschild is also an organizer and the president of the Palace Clothing Company. He was a director of the World's Fair, and is a director of the National stock yards of East St. Louis. He is also interested in banking, being a stockholder in the National Bank of the Republic. The position of general manager of this mammoth store will be filled by Mr. H. Lazarus, whose long identification with Chicago's great retail trade in charge of one of the largest department stores of the city, The Fair, eminently fits him for such a responsible position. In fact he has long been regarded as one of State street's most aggressive and successful merchants, and in a store of the character indicated he will be entirely at home and certain to succeed.



H. LAZARUS.

The carpet department is under the management of C. W. Toles, while H. Sauer, who was formerly with The Fair, presides over the furniture department. Mr. Lazarus buys the draperies and upholstery goods.



AMERICAN BAMBOO.

That the Japanese bamboo can be grown with profit in Louisiana seems to be shown by the result of some experiments that a planter of Marksville has made. He says: "Three years ago I bought ten plants from a San Francisco importer. They were not received in the best condition. Only one plant out of ten lived and grew. The first year the shoots or canes came out about the size of a pencil; the second year (1892) the canes came out the size of a man's thumb, 10 feet high. This, the third year, they came out as large as big cornstalks. The plant has grown 20 feet high and spread over about 50 feet of ground.

"A furniture man from New Orleans was here this past summer and says there is a fortune for any man who will grow the bamboo to supply the furniture manufactories, and he engaged all I could grow at a good price. I figured out what an acre would bring me. If I were to put it down one would hardly believe my story. Suffice it to say that there is nothing that grows from the ground that will pay better. Merchantable canes are grown in one season from a five or six year old set plantation large enough to make bedsteads, chairs, picture frames, &c. The canes come out stouter each year until they get large enough to split in four and make a good fence, and as the canes are cut down from year to year, new shoots constantly come up, which grow with increased vigor and phenomenal rapidity.

"General Kirkham has a record of 8 inches per day attained in his California plantation. My plants have not yet made such rapid growth, but from indications of their past growth I expect to see next year even more rapid growth."

An exceptional opportunity is offered to purchase a complete furniture factory, with a capacity to work fifty men. See advertisement on page 68.

J. A. Fay & Co., Cincinnati, recently supplied the Wabash (Ind.) Church and School Furniture Company with one of their new heavy shaping planers for chair backs and seats.

The Ionia Furniture Company's factory at Ionia, Mich., was shut down June 20, for the purpose of putting in a new arch, but started up again on the 8th inst. The factory has been running steadily with full force this spring, and the business has been very successful. Superintendent Ceulenbroeck says that the new designs will soon be on the market, and he looks for a brisk trade this fall.

SOUTHERN SCINTILLATIONS.



R. H. H. CARR, of Johnson City, Tenn., says that one of the biggest factories in the South is talking of moving from Greeneville, S. C., to Johnson City, and he has been interviewing other stockholders in the old factory as to what could be done about reorganization and transferring the property of the old company to this South Carolina concern.

L. R. Hart & Co., Jackson, Miss., have sold out.

A chair factory is to be established at Corsicana, Tex.

Col. E. T. Brown will start a furniture factory at Athens, Ga.

Richards & Lansdell, Rome, Ga., are succeeded by Rhudy & Co.

Steps are being taken to establish a furniture factory at Clarksburg, W. Va.

T. J. Stowers & Co., Atlanta, Ga., are succeeded by Stowers & Russell.

The Chase City (Va.) Manufacturing Company will establish a furniture factory.

McCall & Sparr, furniture, Sumterville, Fla., stock sold to F. E. Bugbee & Co., of Ocala.

Edw. McLendon & Co. succeed J. S. Montgomery in the furniture business at Calvert, Tex.

J. D. Baird, Darlington, S. C., will remove his furniture business to a new store about August 1.

A. J. Clark has bought the interest of A. J. Stroud in the Barnesville (Ga.) Furniture Company.

James McCabe has bought his partner's interest in the firm of McCabe & Sargent, Grafton, W. Va.

It is reported that L. Merriweather, Brunswick, Ga., is about to sell out and remove to Tampa, Fla.

Harry McEldowney succeeds G. B. Woodcock in the furniture business at New Martinsville, W. Va.

Anderson & Walker, furniture dealers, at Lake Charles, La., have been succeeded by Anderson & Swindell.

Lucy Montgomery, furniture dealer, at Richmond, Va., has assigned to A. E. Chalmers. Liabilities, $1,000.

It was expected that operations would begin on the 1st inst. in the new furniture factory at Asheville, N. C.

Gadsden, Ala., has a new institution—the Alabama City Furniture Company, of which T. S. Kyle is the manager.

Rothert & Co.'s new store at Richmond, Va., gives them much improved facilities for their large and growing business.

The Spartanburg Furniture Company has opened a store in the Windsor Hotel building, at Spartanburg, S. C. Mr. Vogee is in charge.

Steps are being taken looking to the establishment of a furniture factory at Randleman, N. C. J. C. Bain & Brothers are reported interested.

Messrs. Stewart, E. F. Young, James Pearsall and Eldridge Lee have formed a company and are building a furniture factory and chair plant at Dunn, N. C. They have bought 10 acres of timbered land about a quarter of a mile below the town, and 50 yards from the railroad are erecting the factory. They will be ready in about two weeks to put in the machinery. The main building is a large two story structure 40x80 feet. Other buildings, such as store rooms, dry houses and finishing rooms, will be erected.

The Parkersburg (W. Va.) Chair Company is already turning out goods and its travelers started out on the 17th ult.

Johnson & Emmons have sold their furniture and undertaking business at Huntington, W. Va., to W. A. Maddy & Co.

The Thomasville (N. C.) Manufacturing Company has purchased machinery for furniture making, and will start a factory.

At Union City, Tenn., the Mayers Chair Company has succeeded to the business of the Bransford Manufacturing Company.

The Standard Planing Mill and Building Company, Ashland, Ky., is making preparations to begin the manufacture of furniture.

New Firms.—Gilmore & Spotts, Richmond, Va.; T. G. Burge, Augusta, Ga.; Price Furniture Company, Greenville, S. C.; Westfield & Hellans, Greenville, S. C.

There is said to be a good opening for a furniture factory at Statesville, N. C. Local encouragement will be given. Address A. W. Thomas & Co. for particulars.

Gadsden, Ala., is trying to secure another furniture factory. The Commercial Club of that place is now negotiating with a New York firm for the removal of its plant to that city.

As regards the trade outlook in the South, A. D. Gibson & Sons, Memphis, Tenn., write to us as follows :

Trade generally for all commodities in the South is most promising and a large and profitable fall business seems assured. The profligate and extravagant planter has been curbed by his merchant, and his rations cut down in the past two seasons to less than one-third of what was formerly granted him. This state of affairs has taught him economy and self support. Then the reaction, as a consequence, has put the planter in a position to liquidate his debts (a thing foreign to him before), and this season he comes to the market free from debt and in a position to spend his money to satisfy his wants. The crops of the South are in a better condition than for many years past, and the people are full of courage. With these advantages business is sure to follow.

A VERY good opportunity for any one desirous of securing a furniture plant on reasonable terms is set forth in an advertisement of J. Dunbar, on page 95 of this issue.

THE "Reliable" extension table slides will be found in the tables of the principal exhibitors of extension tables at the Expositions in New York, Grand Rapids, Chicago, Cerolon on Chautauqua, and Cincinnati. Buyers will be well pleased in selecting tables equipped with these well-known and trustworthy slides, made by the Dayton Table Slide Company, Dayton, Ohio.

THE delegates to the National Retail Furniture Dealers' Convention that meets in St. Louis this month should not forget that the popular Big Four Railroad enters that city over the new Merchants' Bridge, and not through the old smoky and choking tunnel, therefore avoiding all that horrible nuisance. Buyers should also remember that when they visit either Chicago or Cincinnati they should take this road to those cities. This road has made traffic arrangements with the Chicago and West Michigan, whereby buyers can leave Grand Rapids and go direct to Cincinnati over its Michigan Division.

GOSSIP OF THE MONTH.

GERMAN papers refer to the production of a new kind of veneering material, the substance being composed principally of infusorial earth mixed with various binding and coloring ingredients and spread in layers over a wooden core; on the mass becoming dry, it is cut into sheets or blocks, and if the layers have been differently colored their irregular section presents an effect resembling that of figured wood. For its expeditious production a machine is arranged by which two wooden posts, 13 feet high and about 5 feet apart, are made to revolve about a vertical axis; each post has twenty-four horizontal branches radiating from it, and these branches, as well as the posts, revolve easily about their own axis. In the process of manufacture the horizontal branches are first covered with paper, to prevent any of the composition sticking to them, and then painted with the mixture of infusorial earth, coloring matter and gum. The branches attached to one of the posts are first painted with one coat, and the machine is then revolved so as to bring the other post near the operator; by the time the branches of the second post are coated those of the first post are dry and ready to be revolved into position for a second coat. In this manner the painting goes on continuously, until the branches are loaded with a coat of composition 9 or 10 inches thick; the color of the coats is made alternately dark and light, and the thickness of the stratum is varied so as to imitate the varying thickness of the annual rings in a tree. When all is thoroughly dry, the cylinders of composition are slipped off their wooden cores and sawed or cut into veneers.

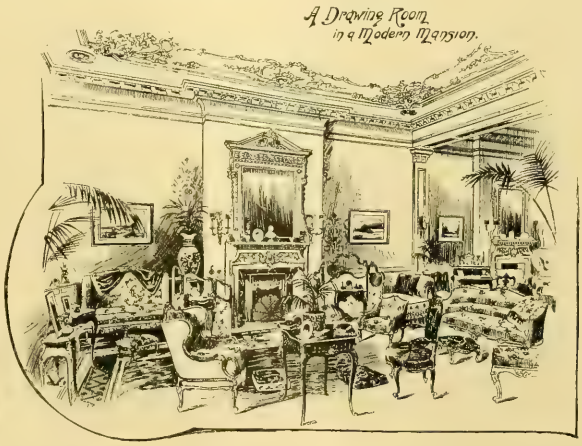
Here's a funny suit. About four years ago a little daughter of Philip Sherman, of Grand Rapids, sat to a photographer for a picture; it was not paid for and it was understood that it was to be used as a sample. Nobody could recognize it to-day as Sherman's daughter unless told of the fact. Two years ago, when G. T. Cargill, of the Grand Rapids Engraving Company, asked for a subject for a half-tone picture, he was given this as a pleasing face. It was used as a specimen of the company's work, and no objection raised. When last February the company got out its calendar and the face was used to show the "Electric Photo" process, Mr. Sherman thought he had a chance to make a little money and sued for $5,000. We trust he may get it—about the time the "furniture trust" is formed.

In spite of the advance in crushed plush, Shearman Brothers, of Jamestown, N. Y., announce elsewhere that there will be no advance in the prices of their goods. Their immense line is shown in fine style in Space 41 on the third floor of the New York Exposition.

HARTMEIER & SONS, Paterson, N. J., elsewhere show their large arm rocker in antique maple (No. 129) and offer to upholster it in crimson, peacock blue or olive silk plush at $30 a dozen net, f. o. b. at Paterson.

The Adams & Westlake Company, which has a reputation second to none as a maker of brass bedsteads, is now making iron bedsteads with an enamel finish that will last for years. The full line of patterns can be seen at Frederick Goll's "Greatest Show on Earth," 175 to 179 Canal street, New York, and will be displayed on the third floor of the Chicago Exposition.

The brands of upholsterers' webbing made by the Dolphin Jute Mills, whose New York office is at 115 Worth street, are staples with the trade. The quality is the best and the price the lowest.



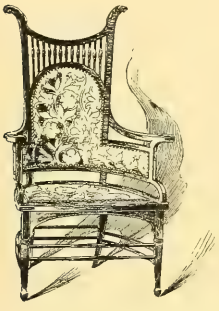
A Drawing Room in a Modern Mansion.

There will be no excuse for any buyer who does not have in stock this fall the desks of the Standard Furniture Company, of Herkimer, N. Y., for they can be seen both at the New York Exposition and at Grand Rapids. To see them is to buy them.



Buyers who know values cannot afford to pass Space 72 on the first floor of the New York Exposition, and Mr. Richard J. Keppel declares that he can't afford to have them do so. Wherefore he has set forth a dainty feast in ladies' desks, bookcases, combinations, &c., in marqueterie, solid mahogany and quartered oak. Some exceptionally low figures are noted.

Furniture upholstered with springs, made by Staples & Hanford, Newburgh, N. Y., gives satisfaction to customers and saves the manufacturer money, time and trouble. The latest issue of the Patent Office Gazette shows another of their new ideas, which, like the former ones, has had protection guaranteed.



Ketcham & Rothschild's line of upholstered furniture is coming out beyond their own expectations. They will have an exposition in their store, 1243 and 1245 Wabash avenue, Chicago, that has rarely, if ever, been equaled in their line. Their building, as indicated by the cut elsewhere, is large, and has been completely rearranged for their wants. The wareroom on the second floor is divided into rooms finely decorated and well lighted with electricity. The display can be better realized or comprehended by a visit to the store than by any written description.

Booth 15, on the fourth floor of the New York Exposition, contains some money makers in the medium priced chamber suites and chiffoniers of Spencer, Barnes & Stuart, of Benton Harbor, Mich. They are in oak, birch and bird's-eye maple. While examining them get a catalogue for further reference.

That hat rack No. 111, shown elsewhere, is only one out of a long line of similarly handsome ones shown by the Novelty Manufacturing Company, of Syracuse, N. Y., at the New York Exposition. There is also a fine display of sideboards and combination desks.

Under charge of S. D. O'Mara, the Chautauqua Desk Company will be on hand in Space 10 on the fourth floor of the New York Exposition with its fall patterns in flat and roll tops, ladies' desks, &c., and will have some novel things to show buyers who call, as all who appreciate good work will be sure to do.

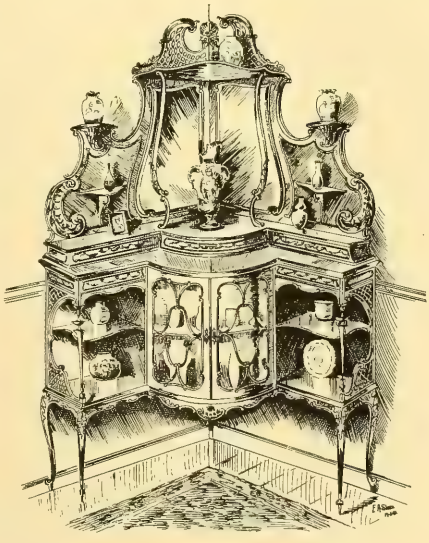
On this page are shown three original designs for chairs from an English source.

The Tidioute Chair Company will be on hand both at New York and Chicago with its latest styles in upholstered, cobbler, cane, saddle and wood seat chairs. The line will repay examination.



The Hall & Lyon Furniture Company, Waverly, N. Y., will be at the New York Exposition in S. P. Porter's space with its line of medium priced oak and birch chamber suites and white enamel dressers. Design, quality and price are all right. Suites begin at $15 and are marvels of cheapness, considering the material and finish. The company has been working full time since January and has been selling its production right along. This fact ought to give live buyers assurance of safety in carrying Hall & Lyon goods.

Although their Canal street warerooms are a constant Mecca for chair buyers, P. Derby & Co. have 2,500 feet of space in the New York Exposition crowded with their fall designs in chairs for the benefit of those whom time and weather will not permit to get below Forty-second street. Between the two displays they will probably get a hearing from every buyer in New York during July.



ANGLO-FRENCH CORNER CABINET.

Besides their own great line of iron and brass trimmed bedsteads and metallic folding beds, Josiah Partridge & Sons will show in Space 18, on the fourth floor of the New York Exposition, the oak chamber suites, chiffoniers and sideboards of the Lewisburg Furniture Company, as well as the dressing cases and chiffoniers of the Mankey Furniture Company, in white enamel, curly birch and white maple, and bedsteads in maple and oak. The exhibit will be almost a complete furniture store in itself.

The Seymour Furniture Company will have the benefit of W. H. Hickerson's persuasive eloquence at Space 80 on the first floor of the New York Exposition during July, and at all times at 232 Canal street. The show includes some beautiful oak and walnut chamber suites, wardrobes, sideboards, chiffoniers, china closets, &c.

O. L. Hall, Eastern agent of the Decatur (Ill.) Furniture Company, will show its line of sideboards, extension tables, &c., at Space 71 in the New York Exposition, while R. G. Peddicord will do the honors at Chicago and Grand Rapids. There are fifty new patterns in sideboards and twenty in tables.

Visitors to Chicago should not fail to see the Exposition display of Olbrich & Golbeck, who will show their big line of chamber suites, sideboards, chiffoniers, &c. One of their combination sideboards and china closets is illustrated on another page. H. R. May is their New York representative.

The town of St. Johns, Mich., proposes to bond itself for $45,000 and purchase for $35,000 the electric light plant, and for $10,000 17 acres of land from Mr. Steele, of the St. Johns Manufacturing Company, the proceeds to be used in rebuilding the works recently partly destroyed by fire.

While at the New York Exposition don't fail to make a note of the National Parlor Suite Company's No. 440 five piece suite in brocatelle, tufted back, with large divan, at $27. It is illustrated elsewhere, and ought to stimulate the curiosity of buyers to examine the other offerings of the company.

The combination desk and typewriter cabinet made by the O. B. Rowlett Desk Company, which is a perfect piece of office furniture, can be seen at all times at the warerooms of the company's agent, P. H. Gross, 307 Canal street, as well as its line of flat and roll top desks with and without the typewriter attachment.

Hundreds of mirrors have been ruined by lamps being placed close to them to assist in toilet purposes, and the average glass seems to be exceptionally mean in respect of temperature. Of late years lamp glasses have been made by a secret process, according to a writer in the Baltimore American, which makes them so tough that even if touched with a red hot iron they will seldom crack. Now an inventor has gone a step farther and has produced a glass which will stand a greater heat, without bending or breaking, than iron. If this can be put on the market on a commercial basis it will promptly revolutionize our ideas of building and enable much larger panes of glass to be used than is practicable now.

A piano case which is being made in New York, to be sent to England, shows the great beauty of the recently obtained camino wood for such uses. The adornment of a painted border in green foliage, with centre design of graceful arrangement, is finely suited with the golden creamy tone of the wood in its wavy figuring. This costly material is seen mainly in the form of veneers, except in cases where such application could not be well made, as in chair arms with curving outlines. Its importation from South America is in limited quantity, allowing as yet of only a few pieces of furniture being produced from it, although these are sufficient to show the superb character of the style. In use of ornament with this material, in forms of borders and medallions, the blending is found finer than with satinwood. This is shown to advantage in a dressing table of daintily elaborate ornamentation, and in one of larger size with heart shaped mirror decorated in similar manner. Some small tables in this veneering, with bands of painted ornament and a variety of chairs, are fine, graceful pieces, favorably introducing the wood.



F. T. O'Neil succeeds J. C. Hill, Traverse City, Mich.

At Manchester, Ia., A. D. Brown succeeds H. C. Smith.

It is reported that Miller & Bales, Monticello, Ill., have sold out.

Gale Vernon has established a furniture factory at Gale Center, Ind.

Calloway & Templeton, Monett, Mo., have dissolved partnership.

Z. Miexsell & Co. succeed F. W. Henry in furniture at Pittsburg, Kan.

A. H. Wells & Co., Standish, Mich., are succeeded by Herman J. Randall.

D. N. Fessler has purchased D. W. Seaman's furniture business at Red Oak, Ia.

Mr. Ballinger has bought out Wm. Wright's furniture business at Union City, Ind.

Garen & Hall succeed Florence Garen in the furniture business at Stillwater, Minn.

W. H. Kinzer has sold his furniture business at Savannah, Mo., to Elijah Hurst, Jr.

F. L. Fall, furniture dealer at Upper Sandusky, Ohio, assigned on June 24 to B. F. Meck.

Work has commenced in the new factory of the Heddrick Furniture Company at Elwood, Ind.

Manchester, Robertson & Allison, carpet dealers, St. John, N. B., are about to add furniture.

It is said that C. A. Mecks is no longer connected with the Mecks Furniture and Carpet Company, Davenport, Ia.

John R. Bayless has sold his furniture store at Waukon, Ia., to Frank Molumby and gone into the drug business at Elkader.

Joseph Kostelecky has traded his furniture business at Iowa City, Ia., to J. D. Thompson for 320 acres of land in O'Brien County.

John Huber, Hammond, Ind., has sold his furniture stock to his brother, Henry Huber, but continues in the undertaking business.

It is said that the Plainwell (Mich.) Church Furniture Company has arranged matters satisfactorily with its creditors and will resume business.

Alexander Hess has withdrawn from the firm of Shepherd Brothers, St. Thomas, Ont. J. R. and G. T. Shepherd will continue the business under the old firm style.

The Grand Rapids (Wis.) Furniture Company has been reorganized with $20,000 capital. Assemblyman Wipperman and his brother Charles have the majority of the stock. A. K. Hatteberg, for many years with the Upham Manufacturing Company, of Marshfield, is a stockholder,

and will have full charge of the manufacturing. The capacity of the plant is to be increased.

Lazier Brothers, Cleveland, Ohio, have quit the manufacturing business, and their plant is for sale.

C. H. Jones, of Collins, Ia., has bought the furniture business of George C. Thornburg at Harper, Kan.

At Sedalia, Mo., Secretary R. H. Gray, of the Board of Trade, is in correspondence with an Illinois chair manufacturer who is looking for a desirable location.

It is said that the old East Shore Furniture Factory at Manistee, Mich., has been sold to a company with a capital stock of $300,000, which will start up the plant at once.

The Partridge Furniture Company, of Effingham, Ill., has been incorporated with a capital stock of $20,000. The incorporators are J. Partridge, Jr., Julia B. Campbell and C. A. Broom.

The Fairfield (Ia.) Furniture Company has been incorporated with a capital stock of $50,000, and these incorporators—Ed. Campbell, Jr., A. C. D. Bradshaw, J. P. Manatrey and N. S. Bright.

The Wait Cabinet Works, Portsmouth, Ohio, has changed hands, Messrs. John and Ben Dillon having purchased Mr. Wait's interest in the concern. It will henceforth be known as the Wait Furniture Company.

Articles of incorporation of the Stoltz-Schmitt Furniture Company, Evansville, Ind., were filed last month. Capital stock, $35,000. Louis Stoltz, Walter M. Schmitt and Hugh C. Schmitt are directors for the first year.

At Lake Geneva, Wis., the National Wood Working Company has been incorporated by L. C. Douglass, W. L. Gill and S. Forest, to manufacture post office, bank, church and office furniture. Capital stock, $30,000

The stockholders of the Wausau (Wis.) Furniture Factory elected the following new board of directors on June 14: John Ringle, C. F. Dunbar, C. J. Winton, Aug. Kickbusch, J. W. Hudson, Walter Alexander and Jacob Mortenson.

John Q. A. Libbey and Laura A. Libbey, executor and executrix of the late Daniel L. Libbey, have brought suit against Charles H. Comstock, former partner of D. L. Libbey in the Maple City Chair Company, Oshkosh, Wis., to compel an accounting of $12,000 worth of stock and the book accounts. A receiver is also asked for the company.

James W. Lauer, receiver of the Scherffius Furniture Company, Evansville, Ind., filed a suit in the Circuit Court against William Scherffius demanding $7,000 for money obtained from the company by selling it 120 shares of stock which it was not authorized to call in; also one for $1,500 for company's money collected by the defendant, which has, it is alleged, never been turned over to the company.

Davies Brothers, Toronto, Canada, inform us that their assignment was not due to arrearage of rent, which was really small, but to the necessity for an adjustment of the claim of their landlord for improvements, and for a reduction of their rent from the "boom" figures of a few weeks ago. These matters have all been satisfactorily settled and a new lease has been executed. The business has been sold to the Davies Brothers Company and will be conducted under the same management as before.

In the matter of the voluntary assignment of the A. F. Tanner Furniture Company, Milwaukee, Judge Johnson has ordered the assignee to give a quit claim deed of lots 5 and 6, in block 106 in Peter McMartin's subdivision in the Eighth Ward. Mr. Pfister represents the Merchants' Exchange Bank, which holds a $28,000 mortgage on the property, and consents to satisfy the mortgage, in consideration of a quit claim deed of the property.

The Canadian Furniture Manufacturers' Association was in session at the Palmer House, Toronto, on June 11. It was the quarterly meeting of the society, and some twenty-five members were in attendance from all parts of the provinces. President E. F. R. Zoellner, of Mount Forest, occupied the chair. In presenting his report Secretary J. R. Shaw, of Toronto, showed the association to be in a prosperous condition, and that while during the winter season business had been quiet, there was now noticeable a decided improvement in trade generally. This statement was indorsed by the president. The annual meeting will be held in September in Toronto.

New Firms.—Will Farrell, Stuart, Ia.; Knowles, Osburg & Co., Stockport, Ia.; L. L. Lane, Monrovia, Ind.; J. C. Shirer, Scio, Ohio; W. F. Kinder, Lutesville, Mo.; W. C. Wall, Milton Junction, Wis.; Wimmer & Peiffer, Wabasha, Minn.; Huber & Mutschler, Eureka, S. D.; Morgan & Saecker, Appleton, Wis.; O. Neville & Son, Estherville, Ia.; Horace J. Galbraith, Lewiston, Mo.; Wm. A. Harness & Brother, Urich, Mo.; the N. Chandler Estate, Grafton, N. D.; Grigsby & Nelson, Blandinville, Ill.; Elmer Smith, Oakland, Ill.; Henderson & Lewis, Capac, Mich.; Orville Shurtleff, St. Ignace, Mich.; Wm. Stockwell, Burt, Ia.; Wm. Palmer, Mayville, N. D.; Lester C. Pierce, Preston, Ia.; W. J. Naughton, Parnell, Ia.; C. P. Kiel & Co., Albert Lea, Minn.; Wm. Yates, Greene, Ia.; H. A. Hoten, Byron, Minn.; Professor McLaren, Los Angeles, Cal.; Maj. W. E. Morgan and W. F. Sauker will open in Milwaukee about August 15; Austen & Gay, Decatur, Ind.; F. M. Lindauer, South Kaukauna, Wis.; John Moriarty & Co., Martinton, Ill.

THE ROCHESTER EXPOSITION.

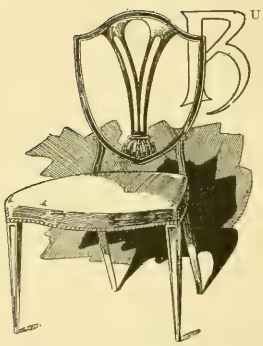
Wise buyers will so arrange their plans as to take in the Rochester Exposition, which they can reach in seven hours by the Empire State Express, the fastest railroad train in the world. The list of exhibitors will be found in our advertising columns, and gives assurance of variety enough to fully stock any retail establishment. Everything will be done to make a visit pleasant and profitable.

The fact that you are making good goods is not a secret to be locked up in your own breast. Tell the whole furniture world the fact, and use The Furniture Trade Review to do it.

Oliver Brothers, the big Lockport (N. Y.) manufacturers of brass and iron beds, cribs and easels, will hereafter be represented in New York and vicinity by W. C. Croll, 308 West Twenty-second street, and in New England by Geo. E. Wright, both of whom are well known to the trade. A very handsome brass bed is illustrated in another column.

In the pleasant Elizabeth street warerooms of F. Mohr & Co., New York, buyers will find this season the most beautiful show of parlor furniture ever turned out by this well-known house. The new patterns cover a great range of styles, some of which are mentioned in their advertisement on page 12. They ask only for an inspection and are confident that the goods and prices will do the rest.

NEW ENGLAND TRADE NOTES.



Burdett & Rawlinson, the enterprising furniture dealers of North Adams, Mass., have opened an undertaking department. McPherson & Farrington, Franklin, Mass., have leased the store in the brick block adjoining their present store and will occupy both places for their furniture business. A doorway has been cut and the two rooms connected.

The Ford Furniture Company, Weymouth, Mass., has moved into a new store.

It is reported that Root & Wixtead, East Douglass, Mass., have dissolved partnership.

The Weeks Furniture Company, Woonsocket, R. I., secured the contract for furnishing the new chapel at Unionville.

A. T. Straw & Co., Waterbury, Vt., are enlarging their furniture store to better accommodate their increasing business.

Shartenberg & Robinson, dry goods, carpets and upholstery goods, Pawtucket, R. I., contemplate opening a furniture department in the fall.

The Boston Furniture Company, Pawtucket, R. I., will soon remove to its new store in the Taylor Block, on Broad street, which is rapidly approaching completion.

At Burnside, Conn., steps are being taken looking to the establishment of a furniture factory. The Burnside Supply Company is reported interested and can give information.

In the affairs of the Howe & Pollard Company, Gardner, Mass., which was recently burned out and then assigned, the nominal assets are said to be $14,136; liabilities about $12,000.

The New Haven (Conn.) Chair Company, whose business has been very dull since the hard times set in, will enter into the manufacture of bicycles, commencing as soon as the requisite machinery, which is ordered, can be got in readiness.

The Derby Desk Company has been organized at Portland, Me., for the purpose of manufacturing and dealing in desks, &c. Capital stock, $400,000, of which $300 is paid in. President, G. H. Derby, of Somerville, Mass.; treasurer, F. M. Kilmer, of Somerville, Mass.

The Putnam Furniture Manufacturing Company, New London, Conn., has had a very gratifying spring season in furniture, carpets, &c., and June business was remarkably good. Its spacious building, 44x80 feet, four stories and basement, has a well selected up to date stock, and the concern has attained an enviable reputation for reliability in New London and its surrounding country. George Putnam is the managing partner.

The firm of F. S. Jewett & Co., which has conducted the furniture business in Lawrence, Mass., the past thirty years, has sold its entire stock in trade, together with good will, to Henry A. Musk and Horace R. Lillis, who succeeded to the business on the 1st inst. Mr. Musk has been associated with Mr. Jewett for about twenty-five years, while Mr. Lillis has for fifteen years past been connected with Pedrick & Closson, of the same town.

The Atkinson Furnishing Company, Portland, Me., will remove from its present location on Pearl street to the store formerly occupied by W. W. Whipple & Co. on Monument square. In its new quarters the company will have four stories and the basement and the storehouse in the rear; in all, a total of about 10,000 feet of floor space.

J. G. Twining, who has stores at Waterbury and Torrington, Conn., is making things lively in the Naugatuck Valley. He recently bought 1,000 rockers and disposed of them at an extremely low price for the sake of the advertisement. Mr. Twining reports having had a great spring trade and believes that furniture expositions are a great benefit to the retailer.

The John Robbie Company, proprietors of the New York Store and of the furniture department in The Kennard, have sold the last named department to a new corporation known as the "New Hampshire Furniture Store." Messrs. Robbie and Upton, who are the owners of the John Robbie Company, are still interested in the new concern, which starts out with ample cash capital. The local management of the store will remain with L. C. B. Burke, the treasurer, with W. C. Patten as buyer.—Manchester (N. H.) Union.

New Firms.—F. Bernard, 143 Paige street, Lowell, Mass.; W. J. Sheehan, North Abington, Mass.



Reilly & Horan are a new firm at 25 City square.

A six story brick building is to be erected on Portland street, near Causeway street, by the Hunnewell estate. It has been leased for a term of years by John A. Dunn, the chair manufacturer, of West Gardner, Mass., who will occupy it in connection with his business. The building will be 60 feet front and 65 feet deep. It will be constructed of stone and brick.

The Atkinson Furnishing Company has made up a baseball nine from its salesmen and clerks, and as several of the members are crack players some good work is expected. The club is uniformed in a steel gray suit, with crimson trimmings, not unlike the Exeter College team. Its first game will be played with the Hervey team at the Congress street grounds on July 13. After that several open dates are ready for uniformed commercial teams' acceptance. Address T. H. Tighe, 827 Washington street, Boston.

The statement that has been going the rounds of the press to the effect that days of grace have been abolished in New Hampshire is in error. A bill providing for the abolition of days of grace was introduced, but was not passed.

Wallace & Sons, of 29 Chambers street, New York, are showing a beautiful line of goods at the New York Exposition on fourth floor, Space No. 23. See their advertisement on page 76. Buyers should not fail to inspect their exhibit.

At Space No. 7 on the fourth floor of the New York Exposition M. F. & F. E. Schrenkeisen will be at home during July to their friends, who will include every visitor. Their line of parlor furniture was never larger or more beautiful than the one prepared for this fall.

ESTABLISHED IN 1840.

The firm of T. P. Howell & Co., of Newark, N. J., Middletown, N. Y., and New York city, is well-known to all furniture manufacturers who use leather in their goods in any shape. It is now a matter of history that the above firm was established in 1840, and that its great factories are located at Newark, N. J., and Middletown, N. Y., while in New York city the company also has a salesroom at 77 Beekman street. The annual output of the factories amounts to over 100,000 hides per annum, and besides this they deal in patent and enameled leather of all kinds suitable for use on all classes of upholstered goods.

The firm of T. P. Howell & Co. were the originators of upholstery leather, and for many years were the only concern who produced it. The upholstery leather made by them has been adopted as standard by the United States Government, as well as the Governments of Australia and South Africa, and is equally as well known in Europe as in this country.

Howell & Co. use only the very choicest Chicago hides in making up their leather, and in tanning employ nothing but the pure chestnut bark ground in their own mills.

THE THOS. L. WAYNE MANUFACTURING COMPANY.

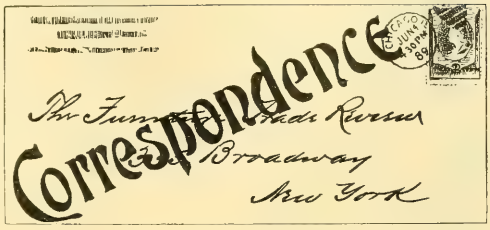
The cut shown in the advertisement on page 77 is a very attractive and handsome hook just gotten out by this well-known company. It is its No. 2535½, which is one of a great number that have just been designed by one of the best French designers in the country, who has gotten out an entire new line for the Wayne Company, which is one of the oldest concerns in the United States, and has a reputation for honest, well made goods that has been established for forty years. In 1891 the concern was reorganized as a new corporation, and is now managed by all young and active men. Samples will be sent on application, and we would advise manufacturers to write for the company's catalogue. Should any of our readers have any special design of brass ornaments of any description whatever and will send it to the Wayne Company, it will manufacture it. Address the company at Cincinnati, Ohio.

CLIFTON HOTEL, CHICAGO.

The old reliable Clifton House, situated on the corner of Monroe street and Wabash avenue, Chicago, Ill. is one of the most important, home-like hotels in the city, and special attention will be given to the furniture men at all times of the year. It is situated right in the heart of the downtown furniture trade, and as near the Exposition Building as any in the city. The rates are reasonable, and buyers who go to the Exposition this month are advised to be sure and stop at the Clifton.

Notice that new No. 30 bookcase in the advertisement of the Oil City Desk and Furniture Company. It is 72 inches high, 33 inches wide and made in quartered oak, imitation mahogany or cherry.

The Posselius Brothers Furniture Manufacturing Company, Detroit, Mich., will double its line for the coming season and will show at the Chicago Exposition under the charge of Geo. N. Beckler & Co.



114 Fairfield Avenue, Bridgeport, Conn.,
June 15, 1895.

The Furniture Trade Review:

In your last issue you state that the firm of Carroll & Barkey is succeeded by Kelly, Carroll & Barkey. We beg to advise you that such is not the case. There is no change in the firm of Carroll & Barkey, furniture dealers, established at above address in 1890. We have recently added undertaking, and conduct that as a separate business under the firm name of Kelly, Carroll & Barkey. Business is very good in our furniture department. This is a manufacturing city. The factories are running full time, and we look forward to a good season's trade in furniture.

Yours very truly, Carroll & Barkey.

ROCKFORD RIPPLES.

Miss Augusta Magnusson and Will Bolin, secretary of the Royal Mantel and Furniture Company, were married on June 13.

Secretary Emerson reports that work is progressing very favorably on that portion of the Forest City Furniture Company's plant which was burned recently, and that it will probably be in working order by August 1.

The Palace Folding Bed Company has confessed judgment for $19,850 and been closed by the sheriff. The business has been established five years. The company claimed a paid in capital of $65,000, and valued its factory property and plant at $60,000. It will probably be reorganized.

Rockford's first Exposition in the Germania bids fair to be a success. The space is divided off as in the New York Exposition, and regulations similar to those of the New York show will be in force. On the first floor are the Skandia, the Desk and Furniture Company, the West End, the Mechanic and the Co-operative. In the gallery will be the Illinois Chair Company and the Frame and Fixture Company. The Star will show at the Nelson House. Everything will be done to make a visit to Rockford pleasant and profitable for buyers.

The Gunn Folding Bed Company, Grand Rapids, is prepared for fall buyers with new styles in its popular folding beds and roll and flat top desks. It will make a special display this month.

The furniture caster patented by W. S. Gunn & Son, of Grand Rapids, and made by John Toler & Sons Company, Newark, is winning favor everywhere. Information concerning it can be obtained from either party.

C. H. Medicus & Co. have added many new patterns to their great line of parlor furniture, and their display at Space No. 1 in the New York Exposition surpasses all their former efforts. Not to visit them is not to see the Exposition.

Wm. M. Lyons & Co. make a tremendous showing at the Exposition, where their 7,500 feet of space is crammed with the productions of the eight prominent firms they represent. It would be impossible to characterize their display. Some idea of its extent and variety may be gained by reference to their advertisement elsewhere.



To the president of the new labor union who asked the proprietor of a store on a side street "How many hours a day do your clerks work?" came the surprising answer "I have but one clerk and he works seventeen hours a day, seven days in the week."

"Great Cæsar! I'd like to see the clerk that could stand that."

"Here he is," said the proprietor as he picked up a paper and pointed to his advertisement.

*

Much rain wears the marble.—Shakespeare.

*

By gnawing through a dyke even a rat may drown a nation.—Burke.

*

Persistent people begin their success where others end in failure.—Eggleston.

*

With ordinary talent and extraordinary perseverance all things are attainable.—T. F. Buxton.

*

"Hard pounding, gentlemen," said the Duke of Wellington, "but we will see who can pound the longest."

*

It is with many enterprises as with striking fire; we do not meet with success except by reiterated efforts.—De Maintenon.

*

If a man were to compare the effect of a single stroke of the pickaxe or of one impression of the spade with the general design and last result he would be overwhelmed by the sense of their disproportion; yet these petty operations incessantly continued in time surmount the greatest difficulties, and mountains are leveled and oceans bounded by the slender force of human beings.—Johnson.

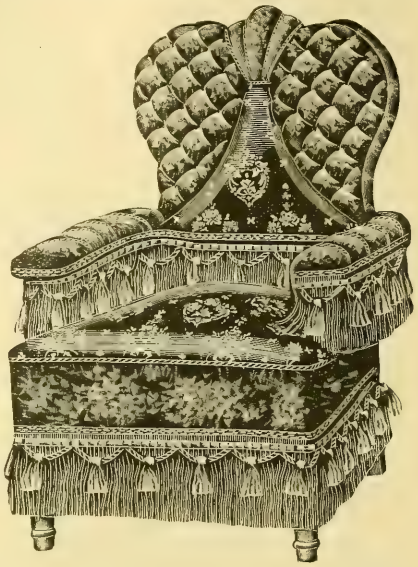
WORK OF THE NEWBURGH REED COMPANY.

THE magnificent roof garden at the Hotel Majestic created by the Newburgh Reed Company, of Newburgh, N. Y., has received great praise not only from the local press, but from every visitor to New York who has seen it. It simply shows what can be done through enterprise and good taste, and is a source of pride to every furniture man who has had the privilege of inspecting it and who reflects that the popular Newburgh Reed Company is responsible for it. Genial George Jacobs, of the firm, who is now in attendance at the exposition, has been several times observed to hastily seek the elevator for the lower floor in order to hide his blushes when compliments in regard to it come too thick.

THE Buckeye Chair Company's (Ravenna, Ohio) line will be on exhibition at Grand Rapids during July, and will consist of fine cane, cobbler, upholstered and wood seat chairs and rockers. J. A. Flick will have charge of the display, and will show some very attractive goods.

A GOOD OFFER IN PARLOR GOODS.

S. HAUBENSTOCK, the well-known parlor furniture manufacturer, of 58 Attorney street, calls attention to a handsome and wonderfully low priced three piece suite in this issue of THE REVIEW. While he is not in the Ex-



FROM S. HAUBENSTOCK'S LINE.

position, he has a welcome for all visitors at his spacious warerooms, and there he can offer them overstuffed suites that they cannot afford to be without. These suites are made up in any kind of covering desired, and filled with the very best material. The Third avenue cable cars at Forty-second street will take the visitor to Grand street, where a transfer can be procured to Attorney street, very near his place. The Broadway cars also give transfers at Spring street for Attorney.

THE LATTA LAMB COMPANY'S FIRE.

ON the night of July 2 the Latta Lamb Company's wareroom at Goshen, Ind., was damaged by fire, but it did not get into the machine room. By working overtime awhile the company will soon have an abundance of goods ready for shipment. Manager G. L. Lamb said the fire, while very unfortunate, could not have happened at a more fortunate time of the year. The loss was $5,000; insurance, $4,000.

T. L. Sloan, Deveney & Co., Chicago, will hold two up-to-date exhibitions this month, one at 15 and 17 East Lake street and the other at the Exposition Building, Adams and Market streets, Chicago. The house is getting out a fine line of upholstered novelties of its own make, including solid mahogany library suites, brass inlaid suites, marqueterie and a large assortment of couches. The prices are reasonable, and the style and finish of the goods deserve the highest commendation.

THE EVOLUTION OF THE COUCH.

Improvements in Workmanship, Style and Finish Characterize One of the Most Prominent Lines Known to the Trade—What Maher Brothers Are Doing at Medina and Showing at the Exposition.

EXHIBIT No. 73 on the first floor of the New York Furniture Exposition is one that will attract as much attention from visitors as any in the building ; and well it may, for it is here that Maher Brothers, of Medina, N. Y., are showing to the trade their beautiful line of marqueterie lounges and couches, as well as their new patterns and designs in woven wire spring bottom bed lounges with reversible cotton mattresses.

To say that this enterprising and thrifty firm has outdone itself is to say too little. At their great plant, the largest of the kind in the East, at Medina, there are no short days' work. After the disastrous fire which destroyed their factory two years ago the work of rebuilding was at once commenced, and the result was that in a very short time one of the most completely equipped plants ever designed for the manufacture of furniture was operated by Maher Brothers. Built entirely of brick, five stories high, it is so arranged and constructed as to be completely fireproof. The fame of the goods was already far spread, and the consequence has been that during the past two years the firm has been compelled oftentimes to run night and day in order to supply the incessant demand for the popular goods.

Maher Brothers are this month showing at the Exposition a display of marqueterie lounges and couches that is without a peer in construction and elegance. Fashioned in patterns and styles that immediately catch and hold the eye, the visiting dealer is fully aware of their value to his customer, and consequently to himself, as soon as his bargain seeking glance rests upon them. Nor can the wide-awake buyer go astray on any pattern exhibited in the marqueterie goods ; thoroughly up to date and possessing points of uniqueness and workmanship never before shown, they are just what is necessary in every progressive retail store to suit the customer who is looking for the newest and latest patterns and designs, and whose trade hinges upon the satisfaction given him in this respect by the dealer.

The line of woven wire spring bottom bed lounges shown at the Exposition by Maher Brothers has a striking feature that will be hugely appreciated by all who inspect it, that is the reversible cotton mattress. The great utility and sanitary benefit of this will be patent at once, and as a "talking point" alone it is worth hundreds of dollars to any dealer who ever expects to have a well-posted, intelligent customer enter his store.

A general and comprehensive review of Maher Brothers' line would fill a small book, and could only be arrived at by many days of constant sightseeing. Their styles and patterns have received the highest commendation year after year from all parts of the country, and it is worthy of especial mention to note the fact that the firm has this season closed the largest trade on couches and lounges that it has had for two years past.

The result of the thought and experience that have been gleaned from a thorough knowledge of the needs of the trade during this period has been condensed, and is now apparent in the display that the firm is making in Exhibit 73 on the first floor. "He who runs may read." "A word to the wise is sufficient." Verily the dealer who does not take in the Maher display will go home and inflict upon himself severe punishment. You can't afford to miss it. Those who do not visit the Exposition can still depend upon receiving a call from such old warriors as Francis Maher, Melville Adams, Harry Schafer and Charles H. Christian in their respective territories on behalf of Maher Brothers.

PHILADELPHIA

King & Van Meter, manufacturers of chairs, have recently started in business at Front and Canal streets.

B. F. Richardson, manufacturers' agent, will remove from North Second street to 216 North Front street.

Samuel Kelly, instalment dealer, filed a deed of assignment for the benefit of creditors to Alfred A. Du Ban in the office of the recorder of deeds on the 3d inst. The deed is dated July 3 and conveys no real estate.

George Kelly has given up his branch store on Ridge avenue, and has opened one at 2119 and 2121 South street, in the premises once occupied by Henry Ogden & Son. Frank Quinlan, of the late firm of Quinlan & Fisher, is the manager of the South street store.

A serious fire occurred in Dempsey Brothers' dry goods, carpet and furniture store, at Twenty-first street and Columbia avenue, on the morning of the 15th ult., causing a loss of about $15,000, only partially covered by insurance. The origin of the fire is a mystery. The first intimation of it was gleaned from customers in the place, who heard a crackling noise in the third story. An alarm was turned in and a number of fire companies were soon on hand pouring volumes of water upon the fire. Tongues of flame shot through the windows on Twenty-first street, as the fire had gained considerable headway before it was discovered. For a time it seemed as though the property would be totally destroyed. The third story was entirely burned out, and the contents of the second story were damaged by fire and water. The insurance amounts to $12,000. It is said that policies for $13,000 insurance lapsed on June 13.

THE annual meeting of the American Furniture Manufacturers' Exposition Association will be held July 29, at 5 P. M., at the Exposition Building.

ELSEWHERE will be found a cut of No. 88 oak quartered top polished extension table of the Robbins Table Company, Owosso, Mich. The July catalogue of the company is now ready and will be mailed on application.

FURNITURE manufacturers who need leather in any shape for seats, panels, &c., should examine the work of the Newark (N. J.) Decorative Leather Company. Designs will be made and confined to the parties ordering. Everything in the way of embossed, carved or illuminated leather is made by the company.

COL. RAGGLES WEARY LONGMORE, the 99 cent beauty who illuminates Fred. Goll's mammoth establishment with the brilliancy of his magnificent intellect, and who has nothing but time, and that in abundance, is writing a novel the title of which will be "I Do Be Thinking That I Do Be Working." This will eclipse Laura Jean Libbey's greatest effort in its intense interest, and is a sequel to "His Hope Grew Cold When He Held a Bobtail Flush."

BUYER'S GUIDE TO THE NEW YORK EXPOSITION.

Firm and Location.	Production.	Floor and No.	Representatives.
Abrahams, Levi, New York city	Folding Beds	Second—62	J. R. Stein.
Adler Veneer Seat Company, Brooklyn, N. Y.	Toilet Furniture	First—87	Wm. M. Adler.
Advance Manufacturing Company, Indianapolis, Ind.	Ladies' Desks, &c.	First—71	See S. P. Porter.
Aimone Manufacturing Company, New York city	Antiques	First—70	R. C. Aimone.
American Chair Manufacturing Company, Brandt, Pa.	Chairs	Third—44	See J. P. Gaylord.
Banderob-Chase Company, Oshkosh, Wis.	Chamber Furniture	Third—42	See Calder & Gardner.
Barlow-Kent Company, Urbana, Ohio	Chamber Suites	First—86	See Robert J. Ehlers.
Bear, G. H. & Co., Allentown, Pa.	Hall Racks and Toilet Tables	First—75	G. H. Bear, C. A. Bear, Gus McDermott.
Beecher Falls Company, Beecher Falls, Vt.	Chamber Suites	Second—67	See F. S. Cowan.
Bennett, R. C.	Manufacturers' Agent	Fourth—14	A. L. Grupper, Mr. Fielding, Mr. Irving.
Bethel Chair Company, Bethel, Me.	Chairs	Third—38	Charles E. Wesson.
Bhumgara, F. P., & Co., New York city, N. Y.	India Goods	Second—52	F. A. Bornstein.
Binghamton Chair Company, Binghamton, N. Y.	Chairs	Third—26	R. Bump, H. L. Rulison.
Bloomsburg Furniture Company, Bloomsburg, Pa.	Chamber Suites	Fourth—8	F. P. Williams, E. H. Russell, L. D. Berry.
Boll Brothers Manufacturing Co., Harrisburg, Pa.	Metal Beds	First—77	John W. Boll, W. A. Boll.
Brooklyn Chair Company, Brooklyn, N. Y.	Chairs	Fourth—8	Alfred M. Mott.
Buffalo Brass and Iron Bedstead Co., Buffalo, N. Y.	Metal Beds	First—77	H. J. Wilks.
Buffalo School Furniture Company, Buffalo, N. Y.	Extension Tables	Second—57	F. E. Parker.
Burrows Brothers & Co., Picture Rocks, Pa	Chamber Suites, &c.	Fourth—9	See W. B. Keeney.
Burt Brothers, Philadelphia, Pa.	Chamber Suites, &c.	First—85	W. P. Mockett, Clarence Burt.
Calder & Gardner	Manufacturers' Agents	Third—42	F. Gardner, H. E. Watkins, J. Kelly.
Central Furniture Company, Grand Rapids, Mich.	Tables	First—79	See Fawcett Brothers.
Chautauqua Desk Company, Jamestown, N. Y.	Desks	Fourth—10	See S. D. O'Mara.
Choate-Hollister Furniture Company, Oskosh, Wis.	Ladies' Desks, &c	Three—42	See Calder & Gardner.
Conant's, F. H., Sons, Camden, N. Y.	Chairs	Second—48	P. Z. Fargo, Sam Estabrook.
Connersville Cabinet Company, Connersville, Ind.	Chamber Suites	First—71	See S. P. Porter.
Connersville Furniture Mfg. Co., Connersville, Ind.	Chamber Suites, &c.	Third—37	J. Dean Herritt, L. M. Ellis.
Crone & Gosline, Brooklyn, N. Y.	Manufacturers' Agents	First—81	H. L. D. Fiscus, James P. Hayes.
Coudsi, G. A., & A. Andalaft, New York city	Fancy Furniture	Third—40	——
Crocker Chair Company, Sheboygan, Wis	Chairs	Four—4	J. Wright, A. E. Hill.
Cron, L. C. & W. L., Piqua, Ohio	Bedroom Suites, &c.	First—78	See A. E. Thayer.
Cron, Kills & Co., Piqua, Ohio	Wardrobes	First—78	See A. E. Thayer.
Calder & Gardner, Chicago, Ill.	Manufacturers' Agents	Third—42	——
Cumings, C. E., & Co., Boston, Mass	Fancy Cabinet Ware	Fourth—6	C. E. Cumings, L. Emery.
Clark & Roby, Leonia, N. J.	Manufacturers' Agents	Second—66	O. O. Clark.
Curtis & Cowing, Jamestown, N. Y.	Chairs	Second—49	F. M. Curtis.
Cowan, Fred. S., New York	Manufacturers' Agent	Second—67	——
Cutler, A., & Son, Buffalo, N. Y.	Desks	Second—50	S. Lee.
Danner, John, Manufacturing Co., Canton, Ohio	Bookcases	Fourth—12	F. E. Beerbrier.
Decatur Furniture Company, Decatur, Ill.	Sideb'ds, Ex. Tables, &c.	Third—27	See O. L. Hall.
Derby, P., & Co., New York city	Chairs	Second—59	Frank Hull, A. B. Hodgman.
Detroit Cabinet Company, Detroit, Mich.	Fancy Furniture	Second—51	See S. Steiniger.
Dewey, I. H., Furniture Company, Rochester, N. Y.	Chairs	Third—34	E. R. Huddleston, Thos. Crane.
Dorney, C. A., Furniture Company, Allentown, Pa.	Chamber Suites	First—76	Chas. Ziegenfus, G. H. Good.
Dunn & Salisbury, Keene, N. H.	Chairs	Second—58	E. L. Salisbury.
Eckhardt & Co., New York city	Tables, Fold'g Beds, &c.	First—80	See W. H. Hickerson.
Ehlers, Robert J., New York city	Manufacturers' Agent	First—86	R. J. Ehlers, A. F. Leibman, Joseph Colonel, W. C. Williams.
Elliott Furniture Company, Charlotte, N. C.	Chamber Suite	Second—45	See Wm. M. Lyons & Co.
Elmer, H., New York city	——	Second—46	See Geo. H. Freeman.
Elmira Table Company, Elmira, N. Y.	——	First—71	See S. P. Porter.
Empire Metallic Bedstead Company, Buffalo, N. Y.	——	Second—67	See Fred S. Cowan.
Ferguson Brothers, New York city	Wood & Metal Novelties.	Fourth—20	B. K. Pugh, Geo. Ferguson.
Foster Brothers Manufacturing Company, Utica, N. Y.	Spring Beds	Second—60	Geo. E. Bedell, J. P. Shirley, Chas. B. Foster.
Fawcett Brothers, New York city	Manufacturers' Agents	First—79	Geo. Fawcett, J. Weiler, C. H. Fawcett, U. McClinchy.
Framke & Sievers, Chicago, Ill.	——	First—79	See Fawcett Brothers.
Freeman, Geo. H., New York city	Manufacturers' Agent	Second—46	Geo. H. Freeman, Henry Gutmann.
Grossman, Martin, & Son, New York city	Parlor Furniture	First—70	O. G. Manss, Theo. Kellogg, W. W. Donaghy, John T. Dunne, M. Ginna.
Gaylord, J. P., New York city	Manufacturers' Agent	Third—44	J. P. Gaylord, David Lynn, W. A. Gill, John Muller, B. W. Heath, R. C. Odell.
Grey Brothers, New York city	Manufacturers' Agents	Second—56	——
Haberer, J. E., Lowville, N. Y.	Chamber Furniture, &c.	Second—54	J. M. Gallagher, J. R. Gallagher.
Hall, H. N., Cabinet Company, Grand Rapids, Mich.	Fancy Desks, &c.	First—71	See S. P. Porter.
Hall & Lyon Furniture Company, Waverly, N. Y.	Chamber Furniture	First—71	See S. P. Porter.
Hall, O. L., Syracuse, N. Y.	Manufacturers' Agent	Third—27	——
Hamilton Furniture Company, Philadelphia, Pa.	Chamber Suites, &c.	Second—48	Sam. Estabrook, Ed. G. Gyger, Lee Clarke.
Harrisburg Furniture Company, Harrisburg, Pa.	Ladies' Desks, &c.	First—71	See S. P. Porter.
Hartford Woven Wire Mattress Co., Hartford, Conn.	Metal Beds, &c.	Second—57	F. E. Parker.
Hastings Table Company, Hastings, Mich.	Tables, &c.	Second—45	See W. M. Lyons & Co.
Healy, J., & Co., New York city	Box Couches	Fourth—21	J. J. McCloskey.
Hefner, A., New York city	Gold Work	Third—30	See J. E. Pearce.
Heilman, A. H., & Co., Williamsport, Pa.	Chamber Furniture, &c.	Third—32	E. E. Bilheimer, E. N. Leighton.
Hickerson, W. H., New York city	Manufacturers' Agent	First—80	W. H. Hickerson, Geo. B. Hickerson, J. E. Leslie, Robert Trier, A. H. Hildreth, A. H. Arons.
Hirsch & Klatthaer, New York city	Furniture Frames	Second—64	Edward Hirsch.
Hodell Furniture Company, Shelbyville, Ind.	Folding Beds	Fourth—14	See R. C. Bennett.
Horrocks Desk Company, Herkimer, N. Y.	Desks	Fourth—16	See C. F. Rollinson.
Hunzinger, Geo., & Sons, New York city	Fancy Chairs, Tables, &c.	Second—47	S. A. Badger, A. L. Baldwin, A. Hunzinger.

BUYER'S GUIDE TO THE NEW YORK EXPOSITION.—CONTINUED.

Firm and Location.	Production.	Floor and No.	Representatives.
Homan, The Andrew, Company, New York city	Fancy Furniture	Fourth—7	Wm. Homan, E. A. Kelley.
Indiana Furniture Company, Connersville, Ind.	Sideboards	First—71	See S. P. Porter.
Indian River Chair Company, Philadelphia, N. Y.	Chairs	Second—66	O. O. Clark.
Ionia Furniture Company, Ionia, Mich.	Chamber Suites	Fourth—16	See C. F. Rollinson.
Jamestown Desk Company, Jamestown, N. Y.	Desks	Second—69	See R. S. Kingman.
Jamestown Furniture Company, Jamestown, N. Y.	Tables	Fourth—10	See S. D. O'Mara.
Jamestown Lounge Company, Jamestown, N. Y.	Lounges, Couches, &c.	Third—33	A. H. Greenlund, T. C. Kemmerer, F. C. Bradley.
Keystone Chair Works, Union City, Pa.	Chairs	Fourth—5	S. A. Barnes.
Krall, Richard H., & Co., Allentown, Pa.	Upholstered Novelties	Third—27	M. C. Bleiler, L. A. Dowd.
Keeney, W. B., Somerville, Mass.	Manufacturers' Agent	Fourth—9	Geo. Spoerl, E. A. Robey, Mrs. Keeney, H. M. Weller.
Krenrich & Kemmer, New York city	Fancy Furniture	Third—24	W. Krenrich.
Keppel, R. J., Norwich, N. Y.	Cabinet Furniture	First—72	See Norwich Cabinet Company.
Kingman, R. S., Brooklyn, N. Y.	Manufacturers' Agent	Second—69	R. S. Kingman.
Langslow, Fowler & Co., Rochester, N. Y.	Chairs	Second—50	Stratton Langslow, Case Summers.
Lewisburg Furniture Co., Lewisburg, Pa.	Chamber Suites	Fourth—18	See Josiah Partridge & Sons.
Lincoln, A., & Son, Philadelphia, Pa.	Chamber Furniture, &c.	Third—30	Mr. McClaren, J. G. Crispin, Wm. H. Lincoln, Mr. Hale, R. C. Graham.
Lyons, W. M., & Co., New York city	Manufacturers' Agents	Second—45	Wm. M. Lyons, James Ginna, M. M. Lindenstein, W. C. Williams, W. L. Lyons, P. C. Hartell, G. E. Schloss, Mr. Everett.
Maddox, Bailey & Co., Jamestown, N. Y	Parlor Tables, &c	Third—33	Waldo E. Buck, C. E. Bailey, T. C. Kemmerer.
Maher Brothers, Medina, N. Y.	Couches and Lounges	First—73	H. Schafer, Melville Adams, Chas. Christian.
Mankey Furniture Company, Emporium, Pa.	Chamber Suites	Fourth—18	See Josiah Partridge & Sons.
Medicus, C. H., & Co., Brooklyn, N. Y.	Upholstered Furniture	Fourth—1	Valentine Schneider, Harry Wertheimer, Jr., Alex S. Putnam.
Miller Table Company, West Farmington, Ohio	Extension Tables	Second—69	See R. S. Kingman.
Montgomory Table Works, Montgomery, Pa.	Tables	Fourth—9	See W. B. Keeney.
Morgan Manufacturing Company, Jamestown, N. Y.	Tables	Third—43	C. A. Rugg, L. C. Jagger.
Munk & Roberts Furniture Co., Connersville, Ind.	Chamber Suites	Fourth—16	See C. F. Rollinson.
Muskegon Valley Furniture Co., Muskegon, Mich.	Chamber Furniture	Second—51	See S. Steiniger.
Mayer, Louis, New York city	Picture Frames	Fourth—17	Louis Mayer, San Lippi.
National Parlor Suite Company, New York city	Parlor Furniture	Second—45	See W. M. Lyons & Co.
New Athens Furniture Company, Athens, Pa.	Chamber Suites	Third—44	See J. P. Gaylord.
Newburgh Reed Company, Newburgh, N. Y.	Rattan and Rustic Work	Third—39	Geo. H. Jacobs.
New Haven Chair Company, New Haven, Conn.	Chairs	Second—68	I. L. Smith, Paul N. Dann.
Newman Manufacturing Company, Jamestown, N. Y.	Cribs, &c.	Fourth—10	See S. D. O'Mara, S. A. Walker, C. A. Finley.
Norwich Cabinet Company, Norwich, N. Y.	Desks, Bookcases, &c.	First—72	Richard J. Keppel, A. B. Montgomery, Robert J. Keppel.
Novelty Manufacturing Company, Syracuse, N. Y.	Hall Racks, Sideb's, &c.	Third—25	C. G. Brown, Chas. H. Joyce, Leon Strauss.
Oil City Desk and Furniture Mfg. Co., Oil City, Pa.	Cabinet Furniture	First—86	See R. J. Ehlers.
Oliver Brothers, Lockport, N. Y.	Metal Bedsteads	Fourth—22	Geo. E. Wright, W. C. Croll.
Ottawa Furniture Company, Holland, Mich.	Chamber Suites	First—79	See Fawcett Brothers.
Ott, L. W., Manufacturing Co., Indianapolis, Ind.	Lounges, Couches, &c	Second—55	W. F. Stratton.
Otto Furniture Company, Williamsport, Pa.	Chamber Suites	Third—24	Dr. L. M. Otto, Frank Cox, I. N. Kline.
O'Mara, S. D., Brooklyn, N. Y.	Manufacturers' Agent	Fourth—10	A. H. Greenlund, F. C. Bradley, W. Kaufman, Mr. Allen, T. C. Kemmerer,
Partridge, Josiah & Sons, New York, N. Y.	Metal Beds	Fourth—18	Walter Partridge, W. A. Musgrove, Lyman Corey, Clarence Partridge, Chas. Mankey.
Pearce, J. E., & Co., New York city	Parlor Furniture	Third—30	J. E. Pearce, I. H. Mannes, Mr. Hale, F. W. Pearce.
Porter, S. P., New York City	Manufacturers' Agent	First—71	Frederic W. Evers, Chas. Schofield, Geo. H. Galatian, C. E. Rulison, Geo. E. Richardson, Wm. E. Schwild.
Reliable Furniture Company, Baltimore, Md.	Chamber Suites	First—80	See W. H. Hickerson.
Rueter Furniture Company, Allentown, Pa.	ParlorFrames, Tables, &c.	Second—63	L. McMahon.
Rishel, J. K., Hughesville, Pa.	Chamber Furniture	First—76	H. W. Rishel, Jo Schreiber, J. K. Rishel, C. Sargent, A. C. Rishel.
Rockford Chair and Furniture Co., Rockford, Ill.	Chairs	First—81	See Crone & Gosline.
Rockford Co-operative Furniture Co., Rockford, Ill.	Case Goods	First—80	See W. H. Hickerson.
Rockford Desk and Furniture Co., Rockford, Ill.	Desks, &c.	Third—44	See J. P. Gaylord.
Rockford Standard Furniture Co., Rockford, Ill.	Case Goods	Second—51	See S. Steiniger.
Rohmann, C. F., & Son, Brooklyn, N. Y.	Parlor Furniture	Fourth—11	D. Miller, Ed. Underhill, J. D. Miller.
Rome Furniture Manufacturing Company, Rome, Ga.	Chamber Suites	Second—45	See W. M. Lyons & Co.
Rollinson, C. F., Buffalo, N. Y.	Manufacturers' Agent	Fourth—16	Chas. F. Rollinson, C. L. Grace.
Schloss, E., & Co., New York city	Fancy Furniture	Second—45	See Wm. M. Lyons & Co.
Schneck, E. J., & Sons, Allentown, Pa.	Tables and Hat Racks	Second—53	Henry C. Vogel.
Schrenkeisen, M. F. & F. E., New York city	Parlor Furniture	Fourth—7	F. E. Lowe, Ed. Cohen, S. C. Stevens.
Seymour Furniture Company, Seymour, Ind.	Chamber Suites	First—80	See W. H. Hickerson.
Shearman Brothers, Jamestown, N. Y.	Couches and Lounges	Third—41	Frank Sherman, Wm. McVey, Eugene S. Hemmenway, Walter Mitchell, E. W. Hawkins, John Vollmer, E. Lewis.
Sierer, H., & Co., Chamberburg, Pa.	Chamber Suites	Second—46	See Geo. H. Freeman.
Sikes Chair Company, Buffalo, N. Y.	Chairs	Fourth—19	J. G. Myers, A. K. Groves, W. J. Morris.
Singer Mendel, New York city	Parlor Furniture	Fourth—9	See W. B. Keeney.
Sligh Furniture Company, Grand Rapids, Mich.	Chamber Suites	Third—28	E. M. Mills.

BUYER'S GUIDE TO THE NEW YORK EXPOSITION.—CONTINUED.

Firm and Location.	Production.	Floor and No.	Representatives.
Smith & Ellis Company, Syracuse, N. Y.	Hall Racks, Desks, &c.	First—83	S. C. Smith, H. R. May.
Spencer, Barnes & Stuart, Benton Harbor, Mich.	Chamber Suites	Fourth—15	C. F. Leggett.
Sprague, Smith & Co., Chicago, Ill.	Hat Racks, &c.	Second—51	See S. Steiniger.
Steininger, S., Chicago, Ill.	Manufacturers' Agents.	Second—51	John Mann, S. Mendelsohn, Geo. J. Brockway, F. W. Klippel, C. Vansen.
Standard Folding Bed Co., New York city	Folding Beds	First—81	See Crone & Gosline.
Standard Furniture Company, Herkimer, N. Y.	Desks, &c	First—84	F. F. Lathrop.
Star Furniture Company, Rockford, Ill.	Ex. Tables, B'kcases, &c.	First—79	See Fawcett Brothers.
Stern, J., & Co., New York city	Fancy Cabinet Ware.	Third—29	Geo. H. Locher.
Steenman & Meyer Furniture Co., Cincinnati, Ohio.	Fancy Furniture.	Third—81	Messrs. McLaren, Hale, Crispin.
Stickley & Brandt Chair Company, Binghamton, N.Y.	Chairs.	Third—86	J. M. Stevenson.
Stomps-Burkhardt Company, Dayton, Ohio.	Chairs	Second—61	Sec. J. M. Kramer.
Skyland Furniture Company, Asheville, N. C.	Chiffoniers, Bureaus, &c.	Second—45	See W. M. Lyons & Co.
Straussman, H. M., Rochester, N. Y.	Parlor Furniture.	Second—53	J. French, F. R. Buckman, James Hill
Tidioute Chair Company, Tidioute, Pa.	Chairs.	Fourth—14	See R. C. Bennett.
Thayer, A. E., Philadelphia, Pa.	Manufacturers' Agent.	First—78	E. M. Thayer, W. J. Foley.
Udell Works, Indianapolis, Ind.	Ladies' D'ks, Cab'ts, &c.	Second—56	Grey Brothers.
Ullman Manufacturing Company, New York city.	Picture Frames.	Second—45	See Wm. M. Lyons & Co.
U. S. Feather Down Company, New York city.	Feathers, &c.	Second—65	L. H. Moore.
Upham Manufacturing Company, Mansfield, Wis.	Chamber Suites.	Third—42	See Calder & Gardner.
Wakefield Reed Chair Company, New York city.	Rattan Goods.	Third—27	I. E. Phipps, Chas. A. Havens.
Wallace & Sons, New York city	Brass and Onyx Work.	Fourth—23	Geo. C. St. John, I. C. Hartshorn.
Watson & Karsh Manufacturing Co., New York city.	Fancy Chairs.	Fourth—3	John M. Karsh, B. L. Watson, W. E. Watson, W. M. Watson.
West Michigan Furniture Company, Holland, Mich.	Chamber Suites.	Fourth—16	See C. F. Rollinson.
Wilkinson & Eastwood, Binghamton, N. Y.	Chairs.	First—82	E. W. Kelley, H. R. May, E. N. Hallett, H. M. Grosbeck.
Williamsport Furniture Company, Williamsport, Pa.	Chamber Suites, &c.	Fourth—2	A. B. Erath, F. West Page, A. Tom Page, W. A. Record, S. John Page, F. N. Page.
Woodard Furniture Works, Owosso, Mich.	Chamber Suites, Sideb's.	First. 79	See Fawcett Brothers.
Woodson-Johnson Furniture Co., Lynchburg, Va.	Chamber Suites.	Second—45	See W. M. Lyons & C
Wolverine Manufacturing Company, Detroit, Mich.	Parlor Tables, &c.	Third—41	A. W. Smith.
Yeager Furniture Company, Allentown, Pa.	Parlor Furniture.	First—74	E. P. Seipel, A. Henry, Chas. E. Zerfass.
Youngsville Manufacturing Co., Youngsville, Pa.	Chamber Suites.	Third—3	See Jameston Lounge Company.

August Anderson, furniture dealer at Sioux City, Ia., assigned on the 8th inst. Assets, $36,000; liabilities, $33,000.

"In this world," said Franklin, "nothing is certain but death and taxes." But then Ben didn't know anything about the uncertainties of the income tax law of our day.

Sprague, Smith & Co., of Chicago, show their new line of hat racks and sideboards for fall in the exhibit of S. Steiniger, No. 51 second floor of the New York Exposition, as well as at the Chicago Exposition and at Grand Rapids.

The work of the American Carving and Manufacturing Company, of Grand Rapids, will be seen on very fine furniture at the various Expositions this month. The company has had large demand for its productions, and its customers express satisfaction with the results.

The parlor furniture, couches and Turkish chairs of J. E. Pearce & Co., 130 West Nineteenth street, New York, will attract attention at Space 30 on the third floor of the New York Exposition. There are some beautiful new designs and some very high class workmanship in the line.

Furniture dealers who are also undertakers should, on their way to and from the different Expositions, stop over at Albany and examine the productions of the Jas. Goold Company. Besides building handsome hearses it always has on hand a supply of second-hand ones which can be purchased at a bargain.

The National Parlor Suite Company, of No. 87 Eldridge street, New York, will have a display at Space 45, on the second floor, at the New York Exposition that cannot fail to create a great deal of interest in the mind of the dealer who wants to secure a good, rapid selling suite at a nominal price. No thinker can afford to overlook this line and none will do so.

It would be difficult to name anything in the way of staple or fancy upholstery goods which cannot be found at Peter Schneider's Sons & Co., 185 and 187 Canal street, New York. Some new weaves both for coverings and draperies are noted in another column.

Which is the largest forest? asks the Timber News. American students of the subject are not agreed on the point. Canada has a forest in the Hudson's Bay and Labrador region 1,000 by 1,700 miles in extent. Another great forest stretches from Washington State to Alaska. The Amazon basin comprises, perhaps, 2,100 by 1,300 miles of forest. Central Africa has a forest region 3,000 miles from north to south, and of unknown width from east to west. Again, the "taigas" and "urmans," or vast pine, larch and cedar forests of Siberia, are 3,000 miles from east to west and 1,000 north to south.

There is always room at the top, for when we reach our ideal something better beckons us on. This is true of the H. N. Hall Cabinet Company, of Grand Rapids, Mich. It was at the top last year, and has gone a great many strides higher this year. If it is possible for the hands of man to bring out a perfect piece of work, H. N. Hall, designer for this company, formerly with the Lewis-Porter Cabinet Company, is that man. Read the advertisement on another page. We can cordially recommend this wonderful line to any buyer who wants the best that is to be had at the lowest possible cost. S. P. Porter is showing the goods at the New York Exposition, Space No. 71, which is a whole Exposition in itself.

NEW METHOD FOR QUARTER SAWING.

The greater value of quarter sawed oak as compared with the plain has made the methods of getting the most possible of the former out of every log that goes into the mill a study. Quarter or rift sawing consists of sawing the boards as nearly as possible at right angles with the rings of growth of the tree. There are at present two principal methods in use, as illustrated by A and B in Figure 1. The log is first cut into quarters and then sawed

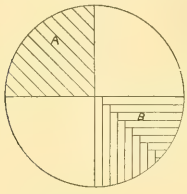


Fig. 1.

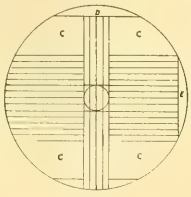


Fig. 2.

into boards. The method illustrated by the quarter marked A is perhaps used more in the North than the other, while the quartered oak that comes from the South is sawed in the way shown by the quarter marked B. In Fig. 1 the small corner piece would be in narrow strips of straight sawed lumber, which would be of less value than the part marked C in Fig. 2, and cut into timber for stock.

M. W. E. Lee, of Minneapolis, Minn., has been thinking the matter over and has raised the objection to the first method that in every board there is a bevel that must be cut away and wasted, also reducing the price by making the board narrow ; and there must be a special device in the first method for tilting the quarter so as to saw in the direction indicated by the lines, and in the second method a special device for turning the log between every two boards sawed. He proposes the method as shown by Fig. 2. Another objection he does away with is the necessity for handling the four quarters of the log separately. He would first take off the slabs D and E, then saw out the four wide boards through the heart, all of which would be quarter sawed, and would then saw the two remaining parts in the manner shown in the diagram, leaving the four pieces marked C, about 6 inches thick, for car stock. In this way he claims to get all the lumber out of the log that is possible, with no waste, all practically quarter sawed and of good width.

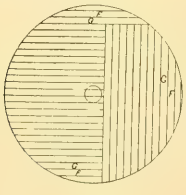


Fig. 3.

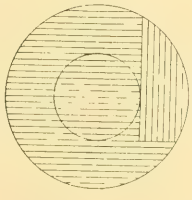


Fig. 4.

Mr. Lee has other schemes for sawing other woods that he claims will get more lumber out of a log than the method now in use. For instance, he would saw birch in the manner shown in Fig. 3. The pieces marked F would be white birch, the next board G would be white on one side and red on the other, and all the remainder of the lumber cut from the log would be red, and with the advantage that all the heart would come in the side of one set of boards. He would saw basswood in the same manner, as illustrated by Fig. 4, and would cut so as to get as much first and second grade and all the white lumber possible, instead of red or heart lumber ; the only difference being that as the heart is of greater diameter there would be more boards with the heart to be edged out of.—Mississippi Valley Lumberman.

THE JAMESTOWN EXPOSITION.

The executive committee of the Jamestown Furniture Exposition have issued the following circular :

The management of the Jamestown Furniture Exposition cordially invite your presence at the first annual exhibit in the Mammoth Exposition Hall, with a ground floor of one acre, at Celoron on Chautauqua Lake, July 8 to 20, 1895. Reduced rates to Chautauqua Lake can be secured from any point in the United States. Stop-over privileges will be allowed on tickets from New York to Grand Rapids via the Erie lines.

Hotel accommodations on the shore of Chautauqua Lake have been secured at greatly reduced rates. Following is a list of exhibitors who at this time have contracted for space. This list will probably be increased before the opening :

Maddox, Bailey & Co., parlor and library tables.
Jamestown Lounge Company, lounges and couches.
Shearman Brothers, lounges and couches.
Y. W. Burtch & Co., chairs.
Jamestown Cane Seat Chair Company, chairs.
Morgan Manufacturing Company, parlor and library tables.
Jamestown Bedstead Company, bedsteads and cribs.
Atlas Furniture Company, chamber suites.
Breed-Johnson Furniture Company, ladies' desks and chiffoniers.
Chautauqua Desk Company, roll top desks.
Jamestown Furniture Company, parlor and library tables.
Jamestown Desk Company, desks and bookcases.
Carlson, Bloomquist & Snow, chamber suites and sideboards.
Jamestown Lumber and Mantel Company, mantels.
The Novelty Heating Company, mantels and grates.
Samuel A. Carlson & Co., chamber suites.
Himebaugh Brothers, spring beds and woven wire cots.
A. P. Olson & Co., parlor tables and hall trees.
Newman Manufacturing Co., spring beds, desks and bookcases.
Nelson & Co., extension tables.
Foster, Merriam & Co., New York, brass trimmings.
Oil City Desk Company, Oil City, Pa., desks.
Warren Table Works, Warren, Pa., extension tables.
Warren Chair Works, Warren, Pa., chairs.
Smith & Ellis, Canastota, N. Y., desks and bookcases.
Darby Furniture Company, Conneautville, Pa., extension tables.
Corry Chair Company, Corry, Pa., chairs.
Perfection Rack Co., Pittsburg, Pa., coat, hat and umbrella stands.

If you will favor us with your attendance you may feel assured that you will be well received and find exhibited every article of furniture known to the cabinetmaker's craft.

Executive Committee—C. E. Bailey, of Maddox, Bailey & Co.; Y. W. Burtch, of Y. W. Burtch & Co.; W. S. Gifford, of Jamestown Cane Seat Chair Company ; H. L. Phillips, of Jamestown Lounge Company ; Frank Shearman, of Shearman Brothers ; Daniel H. Post, of Jamestown Bedstead Company.

C. E. Burk, Manager.

The L. C. & W. L. Cron Company, of Piqua, Ohio, shows its entire lines at the New York and Cincinnati expositions this month. Two specimens are illustrated in this issue—No. 820 bedstead and No. 820½ dresser—which speak for themselves. In the New York Exposition the company is located at Space 78 on the first floor.



The July furniture exhibit will be one of the largest and most complete, from the standpoint of the furniture manufacturer, that has ever been held in Grand Rapids. Nearly all of the manufacturers have been busy getting out new and special designs for the sale, and the number of samples on exhibition will be greatly in excess of some other years.

The Grand Rapids Desk Company will display its wares in two different places. One line of samples will be placed with J. N. Murray on Ionia street, and another in the large and handsome showrooms occupied by the Nelson & Matter Furniture Company, on Canal street.

The New England Furniture Company will exhibit at its rooms, No. 109 Central street, where it has a large room, 65x134 feet, which will be filled with over 200 samples that the factory's force has been getting out for some time.

The Grand Rapids Chair Company is located at No. 900 Canal street, in the extreme northern end of the city. This company has 16,000 square feet of floor space devoted to exhibition purposes, and has manufactured 1,000 samples for the July trade. Its product is chiefly chairs.

The Gunn Folding Bed Company will exhibit at No. 7 Ionia street, where it has a space of 10,000 square feet devoted entirely to its goods, which are designed to please the trade. This exhibit is within two minutes' walk from the Morton, a very short way farther from the Livingston and within five minutes from Sweet's Hotel. This factory has prepared over 200 samples of folding beds and roll-top desks for the July sales.

The Paine Bedding Company will display its lines in the Blodgett Building, the "furniture building" of the city. This year it will display four times as many samples as last year and will occupy about 500 square feet of floor space. This company makes a new box couch divan, with all steel springs, and will also show a full line of feather pillows. The most of these goods are entirely new and the promoters of them think that they will prove to be very hot favorites with the visiting buyers.

The newest addition to the nest of furniture factories located "down in the valley" is that of Retting & Sweet, manufacturers of high grade upholstered goods. The products of this firm form a field peculiarly their own. Their salesrooms are located at the factory.

The H. N. Hall Cabinet Company's salesrooms are located at its new factory on Canal street. The firm has placed in its salesroom a most desirable line of samples.

The outside buyers are located chiefly in the Blodgett Block and the Pythian Temple. In the two buildings the floor space occupied amounts to about 105,000 square feet. This is not the total capacity of the building, but the amount actually occupied by furniture men, and is for the most part devoted entirely to that interest the whole year round.

The Blodgett Building is distinctively the "furniture building" of the city, and comprises in its furniture warerooms a floor space of about 49,000 square feet. A large number of different lines are represented there. On the first floor, with W. H. Rouse, will be located the Decatur Furniture Company, the Findlay Table Company, the Fremont Furniture Company, of Fremont, Ohio; Richard H. Krall & Co., of Allentown, Pa.; Valley City Rattan Company, of Grand Rapids; Aertz, Meyers & Co., of Detroit; Hall Brothers Manufacturing Company, of Belding; Central Furniture Company, of Rockford, Ill., and the Cleveland Brass Bed Company, Cleveland, Ohio. On the same floor, but on the north side, is located C. P. Limbert, who will have the following lines: Estey Manufacturing Company, of Owosso, Mich.; Grand Ledge Chair Company, of Grand Ledge, Mich.; Munk & Roberts Furniture Company, Connersville, Ind.; Charlotte Manufacturing Company, Charlotte, Mich.; the Carrollton Furniture Manufacturing Company, Carrollton, Ky.; J. E. & A. Strong, of Evansville, Ind., and the Grand Rapids Standard Bed Company. The second floor is the stamping ground of the famous "Carload" Morley, who is known to every furniture buyer and furniture seller in the business. The lines to be represented on this floor are the Hawkes Furniture Company, of Goshen, Ind.; Nash, Knox & Hubbell, of Goshen, Ind.; the Woodard Furniture Works, Owosso, Mich.; Shelbyville Wardrobe Company, Shelbyville, Ind; Toledo Upholstering Company, of Toledo, Ohio; Cutler Desk Company, of Buffalo, N. Y.; I. H. Dewey Furniture Company, of Rochester, N. Y. T. Ashley Dent, a well-known furniture makers' agent, will have a portion of the fourth floor, with several lines which he represents. The Muskegon Valley Furniture Company, of Muskegon; the Detroit Cabinet Company, of Detroit; the Rockford Standard Furniture Company, of Rockford, Ill.; Sprague, Smith & Co., of Chicago; Herkimer Desk Company, of Herkimer, N. Y.; Langslow, Fowler & Co., of Rochester, will be on the same floor.

Over in the Pythian Temple there will be another large line of goods for sale, either directly by outside manufacturers or by manufacturers' agents. On the ground floor is located the Welsh Folding Bed Company, whose head offices are located in this city. This firm will have with it on this floor the L. W. Ott Manufacturing Company, of Indianapolis, Ind.; the Indianapolis Chair Manufacturing Company, and the Sterling Furniture Company, of Grand Haven, Mich. On the second floor will be the Connersville Manufacturing Company, of Connersville, Ind.; Oliver Brothers, of Lockport, N. Y.; Binghamton Chair Company, of Binghamton, N. Y., and the Elmira Table Company, of Elmira, N. Y. On the third floor are located the general offices of Skinner & Steenman, of Howard City. This firm has been manufacturing sideboards for seven years, and during that time has run continuously without even having been obliged to shorten its work hours. The Taylor Chair Company and the Rushville Furniture Company will also exhibit on this floor. On the fourth floor will be the Rockford Chair and Furniture Company, of Rockford, Ill.; the Crescent Manufacturing Company, of Big Rapids, Mich.; Adler Veneer Seat Company, of Brooklyn, N. Y.; the Buckeye Chair Company, of Ravenna, Ohio; the Phœnix Manufacturing Company, of Cincinnati, Ohio, and the Sextro Furniture Company, also of Cincinnati. On the fifth floor will be the exhibit made by the Columbus Chair Company, of Columbus, Ohio, and that of tables made by K. Dykema, of this city.

An effort is being made to find a purchaser who will reorganize the business of the Widdicomb Mantel Company and operate the plant.

The annual meeting of the Grand Rapids Chair Company was held on June 18. The entire board of directors was re-elected and they in turn re-elected the same officers. No statement of finances was given, although the company shows a large increase in the last year's business. The company is building a 60x160 foot addition to the factory on account of increased business. A large sample room, 60x65, has been fitted up for use during the July exhibition.

The Retting & Sweet parlor furniture factory has been equipped with an electric lighting plant.

About eighty outside lines will be exhibited here for the furniture opening.

The Southern Lumberman says that mahogany logs from the west coast of Africa have got as far as Louisville, Ky., and adds that it is much cheaper than the mahogany from Central America and Cuba. From these mahogany forests in Africa, it is said, 12,000,000 feet of lumber have already been cut and exported, and they promise to yield an immense revenue to the British and French colonists, who have seized upon the territory. The wood has a tinge of pink in contrast with the somewhat reddish color of the American variety, and some of the squared logs which have been imported are 2x3½ feet in size. We may add that some of this African mahogany is the wood of Khaya senegalensis, a tree which belongs to the same family as the true mahogany, and is closely related to it. It is not so desirable a cabinet wood as the Mexican or Cuban mahogany, but it is more like the Central American wood. Occasionally there are logs richly figured, and these have been manufactured here into very attractive veneering.

THE LITTLE ARM CHAIR.

Here's a charming little poem from Margaret Sangster's new volume, "Little Knights and Ladies," just published by the Harpers. It is entitled "The Little Arm Chair." Have it copied in big letters and have it in your window with a display of children's furniture :

Nobody sits in the little arm chair ;
It stands in a corner dim ;
But a white-haired mother gazing there,
And yearningly thinking of him,
Sees through the dust of long ago
The bloom of her boy's sweet face,
As he rocks so merrily to and fro,
With a laugh that cheers the place.

Sometimes he holds a book in his hand,
Sometimes a pencil and slate,
And the lesson is hard to understand,
And the figures hard to mate ;
But she sees the nod of his father's head,
So proud of the little son,
And she hears the words so often said,
"No fear for our little one."

They were wonderful days, the dear sweet days,
When a child with sunny hair
Was hers to scold, to kiss and to praise,
At her knee in the little chair.
She lost him back in the busy years,
When the great world caught the man,
And he strode away past hopes and fears,
To his place in the battle's van.

But now and then in a wistful dream,
Like a picture out of date,
She sees a head with a golden gleam
Bent over a pencil and slate ;
And she lives again the happy day,
The day of her young life's spring,
When the small arm chair stood just in the way,
The centre of everything.

The Gendron Iron Wheel Company, Toledo, Ohio, elsewhere illustrates its No. 19 road wheel, which is finding favor with riders in every locality.

Boyd, Harlev & Co.'s business is a good trade barometer. It is far ahead of both the opening weeks of the past spring and fall seasons, and if it continues as at present, it will leave nothing to complain about. The big assortment and reliable methods of this firm have contributed largely to this gratifying situation.

The E. D. Albro Company, Cincinnati, is certainly in line for the summer and fall trade. A walk through its mills—and it is a journey—shows an activity that is gratifying. Veneers and lumber of all kinds, manufactured and in process of conversion, are to be seen on every hand. Mahogany and birch are especially prominent, being the leading woods now.

The diamond finish made by Moller & Schumann, Brooklyn, is a time saver and a money saver. It is especially adapted for coating over filler, giving the surface a hard and solid coat, the succeeding coats of varnish remaining on the surface. It is a perfect substitute for shellac. Work can be filled in the evening, first coated in the morning and flowed in the afternoon. It can also be used as a flowing or rubbing varnish where a rapid result is absolutely necessary.



WOOD ORNAMENTS.

The above cut shows the front view of the factory of the Grand Rapids Wood Carving Company, Grand Rapids, Mich. This is one of the leading concerns in the country engaged exclusively in the manufacture of wood carvings, rosettes, moldings, &c. It is located in the heart of Grand Rapids, at 1 and 3 Pearl street. It has a splendid trade and is growing rapidly. Mr. Charles A. Greenman is the manager of the concern and keeps fully abreast of the times in new ideas of ornamentation. Manufacturers visiting the company are always made welcome.

FOUR YEARS OLD AND A "HUMMER."

Less than four years ago the Indianapolis Parlor Furniture Company started in a very small way and has kept constantly increasing, until to-day we find it to be one of the leading parlor furniture houses in Indianapolis. It is now situated at Nos. 451, 453 and 455 North Alabama street, in the large building formerly occupied by Otto Stechhan. The members of the company are Geo. L. Paetz and Jacob Buennagel, both practical men, the former having been in the upholstering business for the past seventeen years. The entire line will be shown at the Cincinnati Exposition, in charge of M. L. Johnson, and buyers are requested to make the space their headquarters while in the city. They will see a line of goods that will compare with any other in the country. An attractive cut of one of the company's chairs is shown in another part of this paper.

After January 1, 1896, days of grace will be abolished in Pennsylvania.

Lyons' Reference Book of the furniture, carpet and kindred trades for July contains a list of the furniture houses of London. This feature will be valuable in view of the efforts of American manufacturers to introduce their goods abroad.

The Adams & Elting Company, wood finishers' supplies, Chicago, invites manufacturers and dealers to make themselves at home in its superb offices. The trade are free to use them for making appointments, attending to correspondence and receiving mail matter. The house is located near the Exposition Building.

INDIANAPOLIS

The Lilly Varnish Company is building a new warehouse 90x50 feet, and will have a new suite of offices which will be very attractive and handsome.

While in this city I had to of course go out and see the old reliable firm of Thos. Madden, Son & Co., and it is always pleasant to get there about a quarter of twelve, as one has a very nice ride back to the city in Mr. Madden's surrey behind his fast trotters. The firm have just gotten out a new lounge catalogue and are under way with a new parlor suite catalogue. They make such a great variety of goods, and are so constantly improving on their patterns and ideas, that they are compelled to issue twice a year two sets of catalogues, one for parlor goods and the other for lounges.

Near by is the plant of the Tucker & Dorsey Manufacturing Company, which makes the best double caster on the market. The company is now introducing a cheap single caster that for price will astonish the trade. The company also manufactures a furniture warehouse truck and has sold them by the thousands in all parts of the country.

The L. W. Ott Manufacturing Company will show its line at the New York Exposition, Space 55, Second floor and also at Grand Rapids on the ground floor of the Pythian Temple. At the latter city its exhibit will be in charge of Doc. Rogers.

The H. C. Bauer Engraving Company is at work on catalogues for some of the leading firms in the trade. It is the reputation of this company that when it secures a customer it always holds him, for its work is fine, especially in half-tones, etchings and wood cuts. Estimates are cheerfully given.

A busy concern in this city is the Indianapolis Parlor Furniture Company, which is now in its new quarters at Nos. 451 to 455 North Alabama street. It will have some hot sellers this fall, and the same will be displayed in the show rooms in this city and also at the Cincinnati Exposition, in charge of M. L. Johnson.

In the United States Court Michael Clune has filed a bill of complaint against Thomas Madden, Son & Co. on account of an alleged infringment of a patent bed lounge, of which the complainant claims to be the original inventor and the owner of all rights therein. A restraining order and damages are asked.

The Union Trust Company has been appointed receiver of the Cumberland Chair Company. On the 29th ult. the plant and stock of the Cumberland Company were sold by the receiver for $9,850. The property was appraised at $11,000. Anton Wiese, who is indorser of about $12,000 worth of the company's paper, was the purchaser. The sale will have to be approved by Judge Bartholomew.

A call at the Udell Works found this great establishment at work on its line of samples which will be shown at the New York Exposition, space No. 56, west side, second floor, and also at the showrooms in this city, which will be at the works at North Indianapolis. Buyers when they visit this city will, if they communicate with this firm, be met at the depot and taken to the works in a carriage, or they can take a North Indianapolis electric car, which will convey them to the factory. A new catalogue containing some 300 different articles is now on the way, and will be ready by the middle of this month.

The T. B. Laycock Manufacturing Company is enjoying a very nice business, but that is not surprising, for it has as fine a line of goods as any house in the country. Its child's folding bed is meeting with great success. A new catalogue recently issued will be mailed on application.

The Denison Hotel, Indianapolis' most popular hostelry, has in its reading room a large round table, 8 feet across, on which are displayed the various trade papers published throughout the country, and it is seldom that one does not see from two to three people sitting around looking at them. The trade paper that comes to this hotel is never thrown away. I saw sixty of them on the table.

The Union Embossing Machine Company is now in its new quarters on the corner of Tennessee and Georgia streets.

The Kramer Manufacturing Company is at work on a new catalogue which will be mailed to the trade about the 1st of the coming month. This is one of the oldest established firms in the city, and it makes a very nice line of lounges, looking glasses, &c.

The Indianapolis Chair Manufacturing Company, one of the leading chair concerns in the United States, will exhibit its entire line during July on the first floor of the Pythian Temple, Grand Rapids, Mich., and at the home sample room, Indianapolis, Ind. I saw this entire line just before it was being shipped to Grand Rapids, and it was great. Buyers should not forget to call and see the goods when in Grand Rapids or in this city.

ST. LOUIS SAYINGS.

St. Louis, July 3, 1895.

Business for the past month has been pretty fair, but could be improved upon.

The Mound Coffin Company has added its name to the list of members of the Business Men's League.

Wm. Rottman, bookkeeper for the Koppelman Furniture Company, has gone to Europe to spend his vacation.

The Drake Varnish Company, of Second street, has been elected a member of the St. Louis Furniture Board of Trade.

Charles E. Lewis, of the Lewis Coffin Company, is getting out a splendid catalogue of coffins, caskets and undertakers' supplies.

The Wolf & Kraemer Furniture Company is issuing a handsome catalogue for distribution among its customers. All of the illustrations are in half-tone.

Martin Lammert, of the Lammert Furniture Company, goes East in a few days to visit the different factories and to make some purchases for the fall trade.

The Comstock Furniture Company's new department of draperies, wall paper and interior decorations has proved a pronounced success and is being enlarged daily.

H. N. Davis, president of the Smith & Davis Manufacturing Company, leaves on July 10 for the East, to spend his vacation at the various watering places.

Two interesting catalogues are being prepared by the Vornbrock Furniture Company. One will be devoted almost entirely to sideboards and the other to hat racks.

J. H. Crane, the furniture dealer on North Fourth street, has been doing a good business lately. His sales this year, he says, have been double what they were last year.

Wm. Prufrock, the parlor suite and couch manufacturer, together with his wife and daughter, has gone to Europe to spend the summer. He does not expect to return until September.

J. H. Conrades, manager of the St. Louis Furniture Manufacturers' Sample Rooms at 514 Locust street, reports business rather dull, but expects it to pick up during the fall season.

L. Strauss, of the Strauss-Emrich Outfitting Company, on Olive street, has left for the East, where he intends to remain for an indefinite period. Mr. Strauss has not been in good health for some time.

The Lammert Furniture Company, of this city, has just closed a deal with the Mattoon Manufacturing Company, of Sheboygan, Wis., for 2,000 suites. This will make about forty carloads of furniture.

J. W. Robinson, the well-known varnish man, has returned from his Southern trip. Mr. Robinson says trade prospects are good in that section of the country, and looks for a boom in business in the near future.

George T. Parker, secretary of the Furniture Board of Trade, is one of the most polite and popular men in the business. He is connected with the Scarritt Furniture Company and is drawing many customers to that house.

Owing to its increasing business the Eckhoff Furniture Company has found it necessary to enlarge its factory at Twenty-first and Branch streets. Two stories have been added to the building, which make it now five stories high.

The Comstock Furniture Company has secured the contract for fitting up the new club house of the St. Louis Country Club at Clayton. The club is one of the swellest organizations in the city, and it is stated that the fixtures will cost not less than $30,000.

St. Louis furniture dealers did a big business last month with Texas on carload shipments. The occasion was a reduction in the freight rates. The inducement, however, lasted only until the 29th of the month, and although some of the dealers were working night

and day many failed to get their goods out in time. Some of those who did, however, are said to have shipped as many as forty carloads.

The Benton Furniture Manufacturing Company, corner of Ninth and Monroe streets, made an assignment to-day to Harmon M. Wilcox, trustee for creditors. The instrument transfers all material on hand with tools and machinery, valued at $7,500.

Gus. C. Bretscher, who started in the furniture and outfitting business at 3910 South Broadway a short time ago, is making great strides in the business. Only recently he furnished the desks for two schoolhouses, and was highly complimented by the managers for the neat work turned out.

The Globe Furniture Company's building at 2536 to 2542 University street caught fire a few weeks ago, and was damaged to the extent of about $1,000. The blaze originated from an overheated boiler and was confined to the second story. The damage done was quickly repaired, and did not interfere with the business of the company.

At the June meeting of the St. Louis Furniture Board of Trade Messrs. H. N. Davis, P. H. Mellon and E. H. Conrades were appointed a committee to take up the Clearing House question and to communicate with other organizations in an endeavor to abolish the obnoxious special tax imposed by the Clearing House for the collection of all country checks.

Peter H. Mellon's iron and brass bedstead and wire mattress factory at Eleventh and Carr streets was gutted by fire on the evening of June 8, and the stock and machinery damaged to the extent of about $8,000. The building and stock, which are valued at $85,000, were only insured for $15,000, and as a consequence Mr. Mellon will be a heavy loser. The origin of the fire is not known, and but for the quick work of the fire department the building would have been damaged still more. Mr. Mellon has been in business over thirty years, and has never before suffered from fire. The damage, however, was immediately repaired, and the company is going on with its business as though nothing had happened.

The Retail Furniture Dealers' Convention.

Everything is in readiness for the convention of the National Association of Retail Furniture Dealers, which is to be held in this city on the 10th, 11th and 12th of this month. An elaborate programme has been prepared and the delegates will be royally entertained. Headquarters have been established at the Planters' Hotel. From indications over 100 delegates will be in attendance. The retail dealers and manufacturers have spared no effort to make the affair a thorough success. Much credit is due Mr. H. S. Tuttle, manager of the St. Louis Furniture Board of Trade, for the successful surmounting of the difficulties that presented themselves. The Retail Furniture Dealers' Association of St. Louis has been in the throes of dissolution for several months owing to a number of trifling difficulties, and for a time nothing was done toward successfully carrying out the convention, but Mr. Tuttle took a hand, and interest in the affair began with renewed vigor. Last night Mr. Tuttle called together most of the leading retail furniture dealers of the city at the rooms of the St. Louis Furniture Board of Trade. An entirely new organization was effected, although it is understood to be only temporary for the purpose of making the convention a success. Officers were elected as follows: President, Charles Niedringhaus; vice-president, L. Strauss; treasurer, M. J. Mulvihill; secretary, H. S. Tuttle; executive committee, P. J. Farrington, W. G. Willard and Henry Kassing. The following arrangements committee was appointed to look after the convention: M. J. Mulvihill, Louis Strauss, P. J. Farrington, Henry Kassing, Arthur Niedringhaus, F. J. Comstock, J. D. Stegeman and H. S. Tuttle. Reception Committee—W. G. Willard, A. Waldhein, H. J. Nathan, G. J. Fritsch, Squire Brandon, H. Martini, Morris Goldman, J. Hellrung, A. Scholz, Charles Kroemeke, Wm. Ottenad and Henry Ploehn.

The programme is as follows: On Wednesday, July 10, reception at Planters' Hotel. On Thursday evening the committee has arranged for an entertainment to be given at the Roof Garden Theatre, 250 feet in the air. On Friday at 2 P. M. the delegates, wives and friends will be given a carriage drive through the principal streets in the city and will be shown everything worth seeing. At 7 P. M. they are due at the "Cottage" in Forest Park, where a banquet and speechmaking will be the order of the evening. On Saturday the delegates will be invited to inspect the different factories before going home. The convention was originally booked to take place on the 12th, 13th and 14th, but as the latter day falls on a Sunday the dates were changed. Mr. Tuttle has received a communication from President A. J. Conroy, of Cincinnati, in which the latter states that his city expects to have twenty delegates at the convention. The present secretary of the association is Myer Emrich, of Chicago. As regards the election of new officers, it may be stated that the tip has gone forth that Louis Strauss, of St. Louis, is slated for next president. H. E. H.

SHELBYVILLE

Buyers from all over the country are already coming to this busy furniture centre. The following circular letter will explain a great deal in regard to the lines carried by the local factories:

Office of the Shelbyville Furniture Exchange.

Inclosed find invitation to our sixth semi-annual trade sale, commencing July 1. The exchange is composed of nine factories, whose products are in part as follows: viz.:

Suites	from	$10.00	to	$150.00
Sideboards	"	10.00	"	150.00
Extension and pillar tables	"	2.50	"	75.00
Hall trees	"	4.00	"	85.00
Wardrobes	"	7.50	"	60.00
Bureaus	"	4.75	"	8.00
Beds	"	1.50	"	7.00
Folding beds, upright, mantel and combination	"	9.00	"	75.00
Office desks	"	3.00	"	75.00
Bookcases	"	6.50	"	30.00
Chiffoniers	"	7.50	"	10.50
Typewriter desks	"	10.00	"	50.00
Lounges	"	4.00	"	50.00
Centre tables	"	.60	"	24.00
Library tables	"	2.25	"	50.00
Ladies' toilet tables	"	5.00	"	50.00

A visit to this market cannot but be very profitable to you, whether you are ready to buy or not. Will you kindly advise us when we may expect you. The Hotel Ray will be headquarters.

Yours truly, The Shelbyville Furniture Exchange.

The response has been general and it is predicted that the sales by the factories here will be double what they have ever been in the past.

Conrey, Waller & Deprez, the old reliable firm, have put on a brand new fall dress in the way of new suites, new sideboards, and, in fact, everything new.

The Shelbyville Cabinet Company manufactures roll-top desks in a great variety of styles and prices. It is enjoying a very nice trade at present, and is making desks at prices which are bound to make them sell.

The Spiegel Furniture Company is very busy getting out a great line of the chamber suites which have made the company so well known since it started, years ago, Mr. Spiegel, the senior member of the concern, being one of the oldest chamber suite manufacturers in the West.

The Blanchard Furniture Company has twenty new and very handsome patterns of hall trees in addition to several of the old ones, which were always good sellers. None in the country can outdo this concern in hall trees. It makes nothing but hall trees, and in that lies its success.

Stewart & Blakely are in their new offices and show rooms which they have very lately fitted up. Their new patterns are very handsome, and the sales already, before they have hardly got started, are widespread. We predict that this firm will have a very prosperous future in their new quarters.

The Shelbyville Wardrobe Company's line of wardrobes are beauties. "Carload" Morley, of Grand Rapids, and the salesmen here are booking carload orders. All the members of this concern are practical men, know the wants of the trade and are meeting with the

success that they deserve. Sold out slick and clean this spring, they are working like beavers on a great new line of wardrobes for fall.

The Shelbyville Lounge and Desk Company has a great line of lounges and typewriter desks, which it is showing in its salesrooms this month. This firm manufactures the celebrated Conde typewriter desks, and makes a larger variety of typewriter desks than any other concern in the United States.

The Hodell Furniture Company will show its celebrated Perfection folding bed, at the New York Exposition, also at the Cincinnati Furniture Exposition. This is without doubt one of the best combination beds ever gotten out, and the sales are already phenomenal. Mr. R. C. Bennett will have charge of the New York exhibit.

A visit to the Conrey & Bireley Table Company found every man in the whole establishment getting out orders and working overtime; in fact it was a beehive of industry. The company has "corkers" for sellers, "corkers" for prices and "corking" salesmen to sell them. If you don't think so, just stop a while at Shelbyville and see the greatest lines of tables manufactured by any concern in the United States, or in fact in the world.

TOLEDO TOPICS.

Kieper Brothers have had a very satisfactory trade since they started in business some six months ago. They manufacture upholstered furniture. All three brothers are practical men, and make some very handsome stuff.

Williams & Co. report a better demand for goods during the past six months than for two years past. Good, honest chairs are what this old reliable firm manufactures. Mr. H. Williams, of this firm, attended the chair meeting at Chicago.

The Toledo Upholstering Company will show its line at Grand Rapids during July on the second floor of the Blodgett Block, on the same floor with "Car Load" Morley, the man of few words.

John Waldcutter attended the meeting of the chair manufacturers at Chicago, which was held in the Auditorium on June 26.

Thos. Wright, a traveling salesman for the T. J. Collins Furniture Company, who was reported missing some time ago, has not been heard from. His friends say he has met with foul play. The firm say that his instructions were to take New York drafts for a barber's outfit he was to set up at Tiffin, Ohio, but received cash. Other shortages, it is alleged, have also been discovered in his accounts.

EXCELLENT EXTENSION TABLES.

The Miller Table Company, West Farmington, Ohio, has had an extra good trade so far this year and is still getting many mail orders. Dealers speak well of the company's goods, and it has letters from some of the largest furniture houses in the country saying, "Goods received, and are very satisfactory." The officers are feeling good and will be pleased to meet all their customers that attend the New York Exposition at their exhibit, No. 69, on the second floor, and, in fact, all the furniture trade that visits the Exposition will receive a hearty welcome at the company's space. A visit will result in an order, without doubt.

Miller & Van Winkle, 18 to 24 Bridge street, Brooklyn, make a specialty of tempered compression and extension springs of all kinds. The regulation of their work is of the very highest and the firm needs no introduction. Mr. Miller was the first to introduce tempered steel springs to the trade twenty-five years ago, when connected with the Eagleton Manufacturing Company. Quality, shape, temper and finish at favorable prices are features of the Miller & Van Winkle product.

OBITUARY.

William Schwarzwaelder.

William Schwarzwaelder died at his home in Brooklyn on June 20 after a month's illness. He was a staunch Democrat, and the only public office he ever held was in the Board of Education, of which body he was a member from 1874 to 1882. He refused several times to be a candidate for mayor and for State senator.

He was one of the best known merchants in this city, and for a number of years was engaged in the furniture business at Fulton and Pearl streets. He dealt almost exclusively in office furniture. He was born in Lahr, Germany, in 1832, and was brought to this country when he was a baby. His family settled in this city, where they lived until 1848, when they moved to Brooklyn.

Mr. Schwarzwaelder was married in 1852. He was at one time a director in the Atlantic Avenue Railroad Company, and was a director and treasurer of the Fulton Municipal Gas Company. He was a member of the Oxford Club, and also of the Brooklyn Riding and Driving Club. He leaves three daughters and four sons.

Frank P. Pooley, who carried on the furniture manufacturing business in Philadelphia under the firm name of Pooley Brothers, died last month.

A. E. Fisher, agent in St. Paul, Minn., for the C. F. Adams Company, of Erie, Pa., was struck by a train on the 16th ult. and instantly killed. He was forty-five years of age.

Jacob Schneck, aged eighty-two, for many years a furniture dealer at West Water and Third streets, Milwaukee, died at Pewaukee on June 11. He came to America in 1847 and for seventeen years prior to his death was totally blind.

John Gunther died on the 25th ult. at his home in Baltimore of heart trouble, aged sixty-one years. He was a native of Germany, and came to this country forty-two years ago, locating in Baltimore. The past twenty-eight years he has been a member of the firm of Gunther & Fink, furniture manufacturers, 1213 to 1221 Edward street. The firm also have a furniture store at 109 and 111 North Gay street. He leaves a widow and five daughters.

Conrad Geis, one of Chicago's oldest settlers, died on the 17th ult. at his home, 507 West Twelfth street. He was eighty-five years old. Mr. Geis went to Chicago from Germany in 1840. He established himself in the furniture business soon after his arrival and continued in that line up to his retirement from active business fifteen years ago. He was a prominent member of the Old Settlers' Association and had a gold badge given him by that association.

Elias Woolf died on June 24 at his residence, 434 Warren avenue, Chicago, at the age of eighty-five. Mr. Woolf was born in Russia and came to this country forty-four years ago, settling in Indiana. He moved to Chicago in 1880 and opened a large furniture store on Blue Island avenue. Soon after he retired from business and left the establishment to his sons, one of whom, Harry, is now engaged in the carpet and furniture business at 152 Blue Island avenue. He leaves a widow and nine children.

C. C. Cozad's Red Book never looked neater or more compact than it does in the issue now before us.



Designs.

No. 24,388. Chair.—George F. Richardson, Martinsville, Ind., assignor to Edwin L. Brown, same place. Term of patent, 3½ years. Issued June 11, 1895.

No. 24,389. Chair.—George F. Richardson, Martinsville, Ind., assignor to Edwin L. Brown, same place. Term of patent, 3½ years. Issued June 11, 1895.

No. 24,390. Table.—Lothar Von Grave, Wallingford, Conn., assignor to H. L. Judd & Co., New York, N. Y. Term of patent, 7 years. Issued June 11, 1895.

No. 24,423. Frames for Table Tops.—Joseph E. Bohner, Ansonia, Conn. Filed May 11, 1895. Term of patent, 3½ years. Issued June 25, 1895.

No. 24,424. Frame for Table Tops.—Joseph E. Bohner, Ansonia, Conn. Filed May 11, 1895. Term of patent, 3½ years. Issued June 25, 1895.

No. 24,425. Hat Rack.—William M. Smith, Hampton, Va. Filed March 15, 1895. Term of patent, 14 years. Issued June 25, 1895.

Trade Mark.

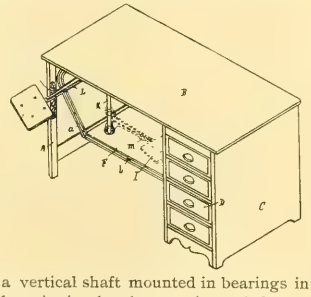
No. 26,691. Spring Beds and Carpet Sweepers.—The American Wringer Company, Providence, R. I., and New York and Auburn, N. Y. Filed November 10, 1894. Registered June 11, 1895.

Essential feature.—The word "Eclipse." Used since December, 1878.

Inventions.

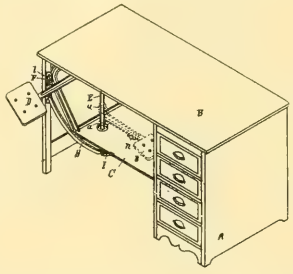
No. 540,515. Desk.—Oliver B. Rowlett, Richmond, Ind. Issued June 4, 1895.

Claim.—1. The combination with a desk, having a typewriter compartment underneath and means for closing the front of said compartment, of a vertical shaft mounted in bearings at one side of said compartment, a laterally swinging rigid bracket arm journaled on said shaft and vertically adjustable thereon, a typewriter support mounted on the free end of said bracket, and means for holding said supportin juxtaposition to the table. ——2. The combination with a desk having a compartment beneath its top for the reception of a typewriter, of a vertically adjustable front opening and closing said compartment below the top of the desk, a vertical shaft mounted in bearings in said compartment, a laterally swinging bracket arm journaled upon said shaft and vertically adjustable thereon, a shaft carried by said arm, and a toothed bar attached to the side of the desk and adapted to be engaged by the bracket arm to support the same.——3. The combination with a desk having a compartment beneath its top for the reception of a typewriter, of a vertically adjustable front for opening and closing said compartment below the top of the desk, a vertical shaft mounted in bearings in said compartment, a bracket arm provided with ears carrying anti-friction rollers journaled on said shaft, a shelf carried by said bracket arm, and a toothed bar attached to one side of the desk and adapted to be engaged by the bracket arm to support the same.



No. 540,516. Typewriter Desk.—Oliver B. Rowlett, Richmond, Ind. Issued June 4, 1895.

Claim.—1. In a typewriter desk having a compartment under the table thereof provided with a shelf the combination of the swinging typewriter support and an incline secured to the shelf and to the table leg and located in the path of travel of said typewriter support. ——2. In a typewriter desk having a compartment under the table thereof provided with a shelf, the combination of a swinging typewriter support, and an incline secured to the shelf and to the desk.——3. In a typewriter desk having a compartment under the table thereof the combination of the swinging typewriter support journaled within said compartment and an incline pivotally attached to the shelf and to the table leg in front of the compartment and in the path of travel of the said typewriter support, and means for adjusting the height of said incline.



No. 540,684. Folding Chair.—Neil O'Brien, Binghamton, N. Y. Issued June 11, 1895.

No. 540,699. Chair.—Eldridge J. Smith, Washington, D. C. Issued June 11, 1895.

No. 540,776. Bed Spring.—Albert E. Beall, Hubbard, Ia. Issued June 11, 1895.

No. 540,794. Folding Chair.—Jacob A. Koch, Denver, Col. Issued June 11, 1895.

No. 540,838. Spiral Spring Fastening for Bed Bottoms.—George C. Locklin, Kenosha, Wis. Issued June 11, 1895.

No. 540,877. Rocking Chair.—William E. Ryan, South Framingham, Mass. Issued June 11, 1895.

No. 540,920. Extension Table.—Romolo Mainardi, Chicago, Ill. Issued June 11, 1895.

No. 540,971. Folding Table.—Elisha J. Fulghum, Travers City, Mich. Issued June 11, 1895.

No. 540,982. Combined Folding Bed and Table.—Hugo Hassiepen, St. Louis, Mo., assignor of one-half to Bernard Stock, same place. Issued June 11, 1895.

No. 541,004. Spring Bed Bottom.—Benjamin F. Neely, Colton, Cal. Issued June 11, 1895.

No. 541,005. Removable Chair Seat.—Jeremiah O'Meara, New York, N. Y. Issued June 11, 1895.

No. 541,157. Extensible Cot.—John C. Figel, Fort Wayne, Ind. Issued June 18, 1895.

No. 541,249. Adjustable Chair.—Frederick C. Price, New York, N. Y. Issued June 18, 1895.

No. 541,339. Attachment for Bedsteads.—George W. Thompson, Rockford, Ill., assignor to Thompson & Bronson, same place. Issued June 18, 1895.

No. 541,369. Adjustable Support for Tables, Chairs, &c.—Henry G. Leisenring, Wayne, Neb. Issued June 18, 1895.

No. 541,504. Folding Bookcase.—James L. Roberts, Mexico, Mo., assignor of one-half to A. B. Smith, same place. Filed November 20, 1893. Issued June 25, 1895.

No. 541,653. Adjustable Support for Furniture.—Gabriel A. Bobrick, Boston, Mass. Filed May 29, 1894. Issued June 25, 1895.

No. 541,678. Bookcase.—William M. Poindexter, Washington, D. C. Filed March 29, 1895. Issued June 25, 1895.

No. 541,806. Adjustable Support for School Desks.—Gabriel A. Bobrick, Boston, Mass. Filed January 16, 1895. Issued June 25, 1895.

No. 541,819. Bed Bracket.—George Harris, Chicago, Ill., assignor to John Becker, same place. Filed September 15, 1894. Issued June 25, 1895.

Patented in England.

No. 941. January 16, 1894. Bedsteads, Mattresses.—R. G. V. Avezathe, Alexandra street, Wolverhampton. Issued June 5, 1895.

The ordinary sidebars of the bedstead are omitted and their place is taken by the mattress frame, to which dovetails are attached.

No. 1,512. January 24, 1894. Bedsteads.—F. Hoskins, Bordesley, Birmingham. Issued June 12, 1895.

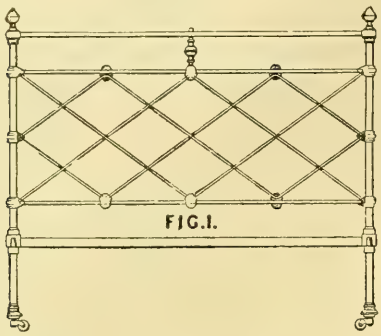
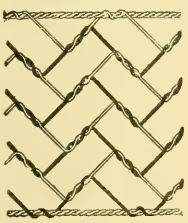


FIG. I.

The inside filling-in frames of bedstead frames are formed from rods, strips, or their equivalents interlaced, plaited, entangled, infibulated, or entwined one with another so as to mutually support each other without the employment of intermediate chills. One form is here shown.

No. 1847. January 27, 1894. Wire Netting.—H. H. Lake, 45 Southampton Buildings, Middlesex. (B. Scarles, 81 Sterling street, Clinton, Mass., U. S. A.) Issued June 12, 1895.



The netting is formed as shown, each set of twists being inclined to the longitudinally adjacent sets. This is effected by moving the twisting mechanism bodily to the right or left after twisting. The object is to prevent the netting from sagging or becoming narrower in the event of the selvage breaking.

A CLEAR VICTORY.

IN the United States Supreme Court Circuit at Detroit, on June 14, Judge Swan rendered an important decision in a patent suit, both parties to which are firms located at Battle Creek. The complainants are the Battle Creek Steam Pump Company and the Advance Thrasher Company, which are the exclusive licensees and assignees of Elon A. Marsh, to whom on December 18, 1888, letters patent of the United States, No. 394,656, were granted for valves for steam pumps, and they brought the suit against the Union Steam Pump Company and its officers for its infringements on the complainants' rights under this patent.

The defendants denied infringement and also the validity of the patent, pleading that the invention claimed by Marsh had been covered by twelve American and two English patents, and that the invention had been well known and in public use for more than two years prior to July 12, 1888, the date of Marsh's application for the patent.

After an extended and careful description of the workings of both the Marsh device and the Frost patent, which is claimed to be an infringement, and pointing out in what respect they are alike or differ, Judge Swan says:

It seems evident, therefore, that the sum of the differences between the Marsh and Frost pumps is the form and locality of the restricted passage, which is indispensable to the successful operation of each. The apparent object of defendants is to avail themselves of that element of the Marsh pump by a variation of construction which shall preserve its benefits and yet disguise and conceal its action.

They have placed the restricted passage in the stem of the valve and have made the necessary structural changes in the steam passages and the cylinder connections to secure the same effect, "circuitously," which Marsh obtains by a restricted passage leading "directly" through the outer wall of the valve head chamber into the steam port leading to the cylinder. This change of locality is formal only, and it is not sufficient to relieve the defendants from the charge of infringement. The huddling or accumulation of the steam on the inner face to overcome the cylinder steam pressure on the outer face is one of the ends sought and attained by the Marsh pump, and the same end is reached by practically the same means differently placed in the Frost pump, and the change is merely a colorable evasion of the Marsh patent.

Judge Swan ordered a decree for the complainants, enjoining the defendants from the manufacture, sale and use of the patented device, with the usual order of reference for an accounting of profits, with costs.

THE Blue Book for July reached us promptly on time, and proves the energy and carefulness of Mr. Talcott and his assistants.

THE United States Government is about to begin at its navy yards the construction of the furniture for the cabins of its men-of-war.

MEN who insist on front seats at the ballet will find something of interest to them in the Cleveland Varnish Company's "ad." elsewhere.

Special Notices.

Advertisements under this heading $1.00 each insertion for twenty words or less, and five cents for each additional word.]

Wanted—Commission men to carry a side line of lounges and couches. Address GEO. WOELFEL, 1606 Canton avenue, Baltimore, Md.

Furniture Factory For Sale—A furniture factory, complete, costing $30,000 in 1891, is offered for thirty days for $6,000 cash. Apply to W. S. DAVIDSON, Beaumont, Tex.

Side Line—Wanted by a salesman covering the East, New York State and part of New Jersey, a line of cheap and medium price chamber suites, extension or fancy tables or parlor furniture, as a side line on commission. Address for further particulars "SIDE LINE," care of THE FURNITURE TRADE REVIEW.

Wanted—An experienced, active furniture salesman to sell standard specialties in the same line to Eastern and Western trade; must come well recommended and with experience; salary, expenses and commission to the right party. Address with age, references, experience and territory traveled, "SPECIALTY SALESMAN," care of THE FURNITURE TRADE REVIEW.

TO LEASE for a term of years,

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Two six story brick buildings.

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CHESEBRO, J. W., Warren Table Works, New York.
CHICKERING, G. A., Heywood Brothers & Co., Baltimore.
COHEN. WM. S. { Posselius Brothers Furniture Manufacturing Company, } New York.
GALATIAN, G. H., S. P. Porter, Philadelphia.
HARLEY, JOS. M., F. Mohr & Co., New York.
KEENEY, W. B. { Burrows Brothers & Co., Ltd., M. Singer, } Somerville, Mass.
LEE, S., A. Cutler & Son, Buffalo, N. Y.
MILLS, JOHN H., Moller & Schumann, Brooklyn, N. Y.
MOTT, ALFRED M., Brooklyn Chair Company, Brooklyn, N. Y.
MYERS, J. G., Sikes Chair Company, Brooklyn, N. Y.
O'MARA, S. D., { Chautauqua Desk Company, Jamestown Furniture Company, } Brooklyn, N. Y.
RICHARDSON, GEORGE, S. P. Porter, Salem, Mass.
RULISON, H. S., Binghamton Chair Company, New York.
SCHAFER, HENRY, Maher Brothers, Flemington, N. J.
SCHREIBER, JOS., Watsontown Table Company, Brooklyn, N. Y.
SUMMERS, CASE, Langslow. Fowler & Co., Rochester, N. Y.

REPRESENTATIVES IN NEW YORK OF OUT OF TOWN FACTORIES.

Ames & Frost Company, J. C. Riley & Co., 191 Canal street.
Adams & Elting Company ; Simon H. Bodenheim.
Carlson, S. A., & Co.; S. D. O'Mara, 148 Atlantic avenue, Brooklyn.
Chautauqua Desk Company ; S. D. O'Mara, 148 Atlantic avenue, Brooklyn.
Chicago (Ill.) Wood Finishing Company ; L. C. King & Co., 171 Front street.
Elmira Table Co.; S. P. Porter, 185 and 187 Canal street.
Fay, J. A., & Egan Company, Cincinnati; George Place, 120 Broadway.
Fort Plain Furniture Company ; J. W. Chesebro. 94 Mott street.
Hamilton Furniture Company ; S. G. Estabrook, 50 Elizabeth street.
Hetterschied Manufacturing Works, Grand Rapids, Mich.; Wm. S. Cohen, 23 East Ninety-ninth street.
Jamestown Lounge Company ; Theodore C. Kemmerer, 179 Canal street.
Milner & Wolcott Company ; Empire Desk Company, 307 Canal street.
Montgomery (Pa.) Table Works ; W. A. Stokes & Co., 30 Warren street.
New Athens Furniture Company ; J. P. Gaylord, 380 Hudson street.
Northwestern Wire Mattress Company, J. C. Riley & Co., 191 Canal street.
Oil City Desk and Furniture Manufacturing Company, Oil City, Pa.; R. J. Ehlers, 209 Canal street.
Posselius Brothers Furniture Manufacturing Company ; W. S. Cohen, 23 East Ninety-ninth street.
Rand & Leopold Desk Company ; Fred'k Goll, 175 and 177 Canal street.
Retting & Sweet ; Knapp & Zuver, 40 Elizabeth street.
Robbins Table Company ; Fawcett Brothers, 380 Hudson street.
Rockford Desk and Furniture Company ; J. P. Gaylord, 380 Hudson street.
Rowlett, O. B., Desk Company, Richmond Ind.; P. H. Gross, 307 Canal street.
St. Johns Manufacturing Company, St. Johns, Mich.; Frederick Goll, 175 and 177 Canal street.
Warren Table Works, Warren, Pa.; J. W. Chesebro, 94 to 98 Mott street.
Weissner, Oscar A. E., Brooklyn, N. Y.; W. H. Brockmeyer, 27 Union square.
Williamsport Furniture Company, Williamsport, Pa.; F. West Page, 491 Third street, Brooklyn.

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(Organized at Grand Rapids, January 29, 1889.)

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Vice-Presidents—C. L. GAMER, Chicago. S. C. SMALL, Boston. N. H. FOSTER, St. Louis.

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63 BOWERY.

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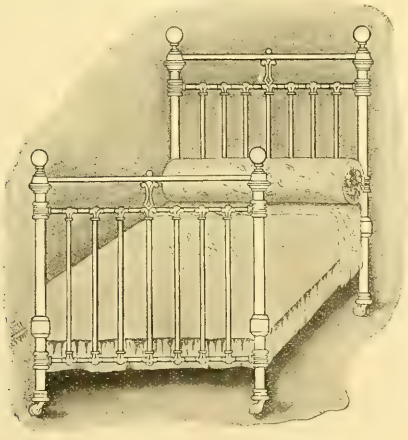
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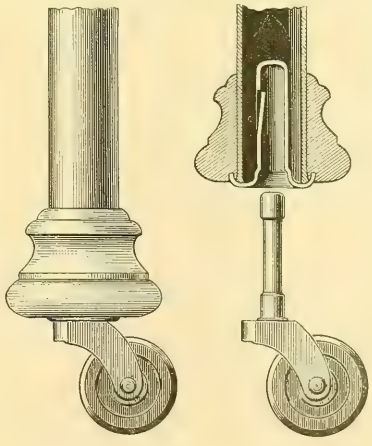
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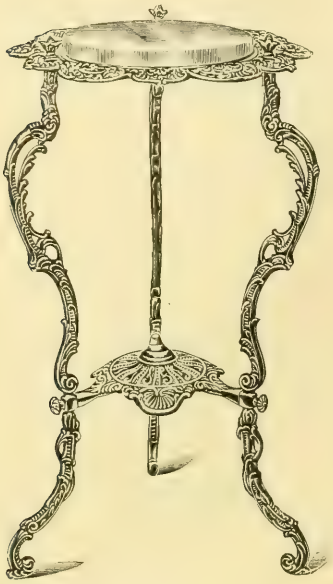
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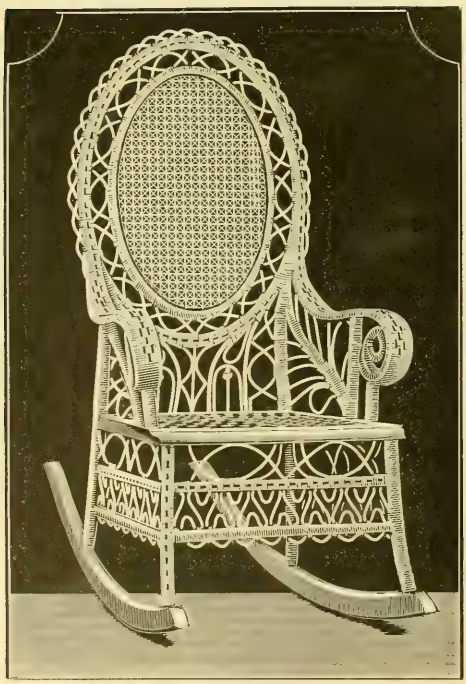
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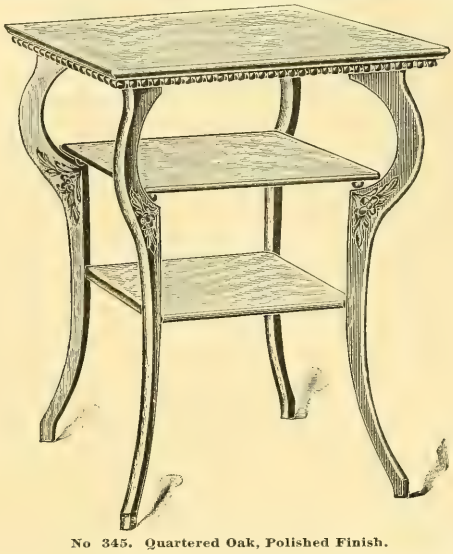
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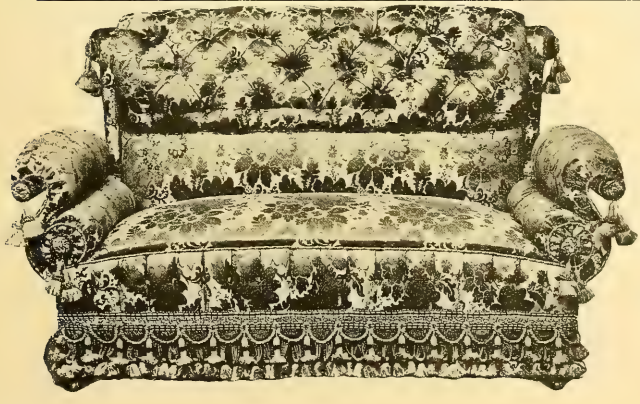
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Nos. 302 and 304 Wabash Avenue,

CHICAGO, ILL.

Manufacturers of . . . . . .

UPHOLSTERED FURNITURE

. . . . of ALL kinds and in ALL covers.

Our full line for the Fall Trade of 1895 will be ready by July 1st, and will exhibit same at our elegant showrooms and also at the coming Chicago Exposition.

We Have Made Arrangements

TO SHOW OUR FULL LINE AT THE

NEW YORK FURNITURE EXPOSITION,

JULY 8th to AUGUST 2d.

New Designs,
Handsome Styles and
Incomparable Finish.

DROP IN AT OUR SPACE AND LOOK OVER OUR

CANE, LEATHER and WOOD SEAT CHAIRS.

Best in the Market at the Money.

KEYSTONE CHAIR WORKS,

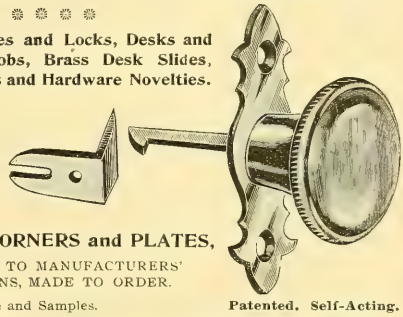
Union City, Pa.



SPENGLER BROS., Rockford, Ill.

Door Catches and Locks, Desks and Drawer Knobs, Brass Desk Slides, Escutcheons and Hardware Novelties.

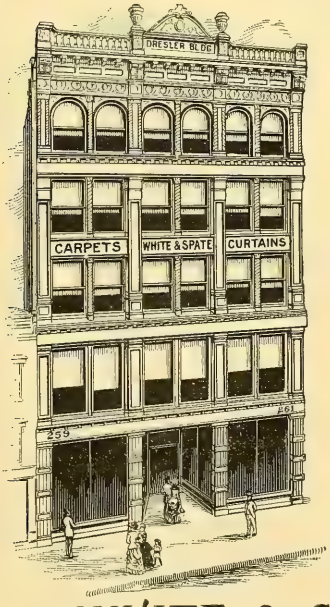
ESTIMATES FURNISHED ON ANY SPECIAL DESIGNS OF NOVELTIES.



All kinds of CORNERS and PLATES,
ACCORDING TO MANUFACTURERS' OWN DESIGNS, MADE TO ORDER.

Send for Catalogue and Samples. **Patented. Self-Acting.**

CUT CARPETS AT WHOLESALE.



An opportunity for merchants to sell Carpets without carrying a stock.

Write for full particulars. Samples sent upon application.

The only house in the East who cuts Carpets at Wholesale exclusively.

Thousands of merchants are now selling Carpets from samples and controlling the Carpet trade of their place.

WHITE & SPATE,

MANUFACTURERS,

31 & 33 W. 23d St. & 10 & 12 W. 24th St., New York.





Size: UPHOLSTERED BOX DIVAN. **Weight:**
2 ft. 3 in. x 4 ft. 6 in. **Less than 100 lbs.**

We make a Specialty of Building BOX DIVANS and COUCHES, any size, upholstered either in Muslin or in Cretonne,

MANUFACTURED BY

Paine Bedding Co.,

MANUFACTURERS OF

Hair Mattresses,
Upholstered Springs and
Paine's Health Mattress.

258 and 260 Canal Street, **GRAND RAPIDS, MICH.**

You Will Be Glad to Know

that our agents, **KELLEY, MAY** and **HALLETT,** will be in Exhibit 82 at the **Exposition** in New York to show you a **full line** of our **New Patterns.**

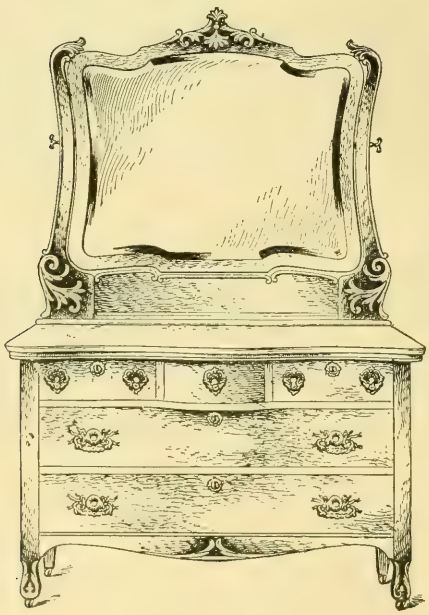
Do Not Overlook Them.



In justice to yourselves do not neglect seeing our **Rapid Selling** styles, embracing **Upholstered, Wood Seat** and **Cobbler Rockers, Reception and Office . . . . . Chairs**

IN ALL VARIETIES OF QUARTERED OAK, CURLY BIRCH AND MAHOGANY.

WILKINSON & EASTWOOD, = = BINGHAMTON, N. Y.



No. 217. DRESSER.

Woodard Furniture Works,

WHOLESALE MANUFACTURERS

BEDROOM SUITES and SIDEBOARDS.

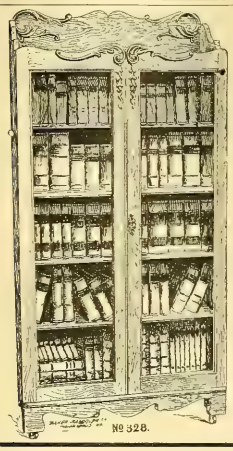
FACTORY: OWOSSO, MICH.

CHICAGO SALESROOMS:
298 & 300 Wabash Ave.,
L. E. Steinman & Co., Agents.

GRAND RAPIDS SALESROOMS:
Second Floor, New Blodgett Building,
Carload Morley, Agent.

NEW YORK: Exposition Building,
Space 79, First Floor,
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CONNERSVILLE CABINET CO.

CONNERSVILLE, IND.

Eighteen styles **Library Cases,** ranging in price from **$3.65** to **$18.50.**

Sixteen **Combined Cases** and **Desks,** ranging in price from **$5.95** to **$30.00.**

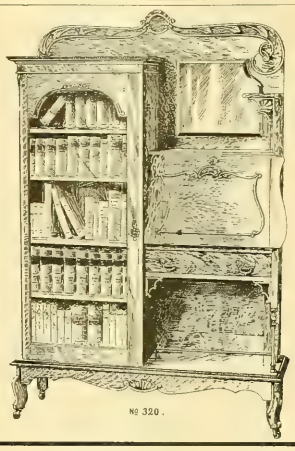
A full line of corner, square shaped and round end **China Closets,** in price from **$6.50** to **$25.00.**

ANTIQUE OAK. CURLY BIRCH.

LARGEST ASSORTMENT, LATEST AND BEST STYLES, LOWEST PRICES.

A full line of samples at **New York Exposition.** care S. P. PORTER.

A full line of samples at **Grand Rapids, Mich.** J. N. MURRAY.



THE LARGEST MAKERS OF WIRE MATTRESSES IN THE WORLD.



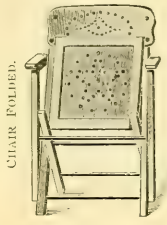
No. 200.



No. 201.



No. 202.



No. 210.

We can furnish you with the best and most compact Folding Chairs for less money than any factory in the country. Write for delivered prices.

Our Folding Chairs all fold completely within the side pieces. (SEE CUT.)

NORTHWESTERN WIRE MATTRESS COMPANY, Kenosha, Wis.

Detroit Cabinet Co.,

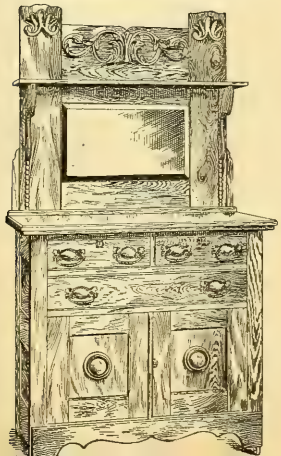
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LADIES' DESKS,
MUSIC CABINETS, PEDESTALS,
PARLOR TABLES,
LIBRARY TABLES, TEA TABLES,
DRESSERS, CHIFFONIERS,
TOILET TABLES.

Manufacturers of . . . **Fancy Furniture.**

NICE LINE OF MARQUETRY GOODS,
ALSO LINE OF WHITE AND GOLD.

Samples shown at Grand Rapids, South Side Fourth Floor, Blodgett Building, in charge of Mr. S. Steiniger, and at New York Exposition in July.



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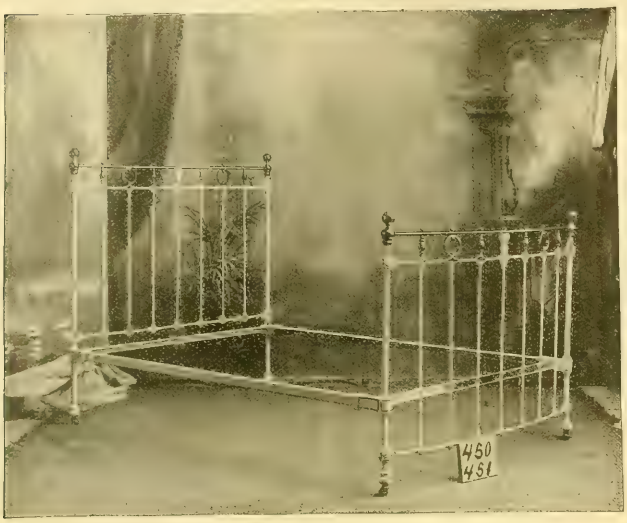
CASE, 20x44;
GLASS, 14x24;
ONE DRAWER LINED,
SOLID OAK.

$7.00

255 South Second St., Philadelphia, Pa.

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Brass and Iron Bedstead Co.



No. 450. Brass Mounted Bedstead.—One of our latest patterns.

Styles Incomparable.

Superior in Quality and Finish

Prices Lowest in the Market.

Everything from the cheapest Iron to the finest Brass Bedstead made in our own factory. . . .

Send for third Supplement to Catalogue D, showing latest Spring patterns. . . . .

Office, 125 Barton Street,

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WM. PRUFROCK,

MANUFACTURER OF ALL KINDS OF

PARLOR SUITES,

—AND—

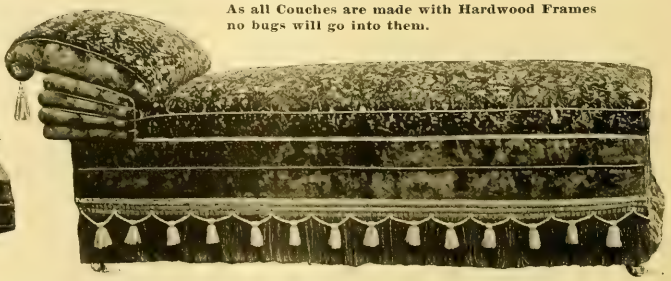
Patented Improved, Removable and Reversible Mattresses put into all

BED LOUNGES, BED COUCHES, SOFA BEDS.



New Complete Book of Designs and Price List will be sent to you on application. To be convinced you must try one of these Couches.

As all Couches are made with Hardwood Frames no bugs will go into them.



No. 55 Bed Couch.—Shown open, with the removable head taken off. No. 55 Bed Couch always made Spring Edge, Finished and Fringed all around.

No. 55 Bed Couch.—Length 6 ft. 4 ins. Closed 26 ins. wide. **Price,** including the Improved Bed and Mattress, Mohair, Crushed Plush or Corduroy, **$13.50** net 30 days.

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NEWMAN MFG. CO.,

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MANUFACTURE A VERY COMPLETE LINE OF . . . . .

Spring Beds,
Spiral and Woven Wire Cots,
Cribs, Cradles,
Bookcases,
Writing Desks,
Music Cabinets, &c.

Our Fall line will be shown at the NEW YORK EXPOSITION, July 8 to August 2, in charge of S. D. O'MARA, and C. A. FINLEY, of the firm.

R. WEIDEN,

UPHOLSTERY GOODS AND CABINET HARDWARE.

MANUFACTURER OF STEEL FURNITURE SPRINGS.

12 FOURTH AVENUE, NEW YORK.

S. A. CARLSON & CO., JAMESTOWN N. Y.

Medium Priced Chamber Suites.

7 for $100. 6 for $100. 5 for $100. 4 for $100. 3 for $100. 2 for $100.

LATE DESIGNS. LARGE PLATES. FINE POLISH.



SHEARMAN BROTHERS,

3d Floor, Space 41.

Largest Lounge and Couch line in the building.

Most complete line ever shown. All of the Novelties.

Our upholstering is a standing challenge to the trade.

We invite a careful inspection from all buyers.

SHEARMAN BROTHERS,

JAMESTOWN, N. Y.

P. S.—Crushed plush has advanced greatly in price, but we have made no advance in the prices of our goods.

What Do You Think of This?



THIS HANDSOME

Morris Chair,

made up with Corduroy or Velour Cushions (filled with moss and cotton), only

$7.50.

A hot line of Parlor Suites, Chairs and Couches on exhibition at the Cincinnati Furniture Exposition.

Make our space your headquarters

INDIANAPOLIS PARLOR FURNITURE CO.,

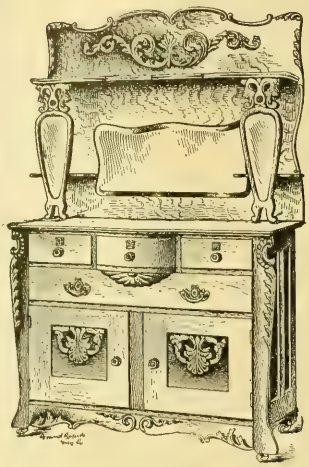
451-453-455 North Alabama St.,

INDIANAPOLIS, IND.

HOT!

July usually is. Also aptly describes our new

. . Suites and Sideboards.



Complete range of Styles and Prices.

Finest Line . . . We have ever shown.

New England Furniture Company,

GRAND RAPIDS, MICH.

WE WILL BE AT THE EXPOSITION

IN NEW YORK

From July 8 to August 2.

Now you know we make

TABLES

OF ALL KINDS,

And we want you to look over those **EXTENSION TABLES** of ours from **50c. to $2.50 per foot.** Then, again, we furnish you **CENTRE TABLES** from **50c. each to $14.00 each.**

We would **especially** commend you to our **ANTIQUE OAK TABLE,** size of top 18x18, at **$10.00 per dozen.** Shipped K. D., or set up if desired. It will pay you take a moment's time and write to us.

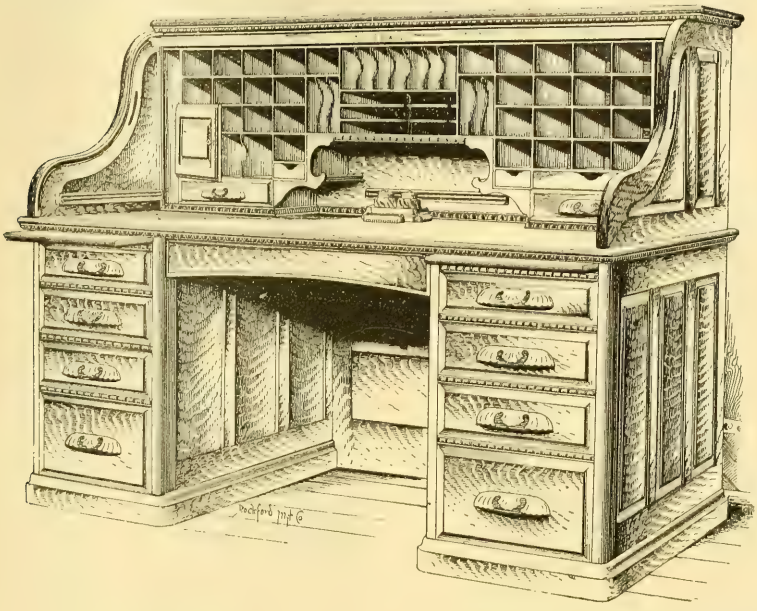
Montgomery Table Works,

MONTGOMERY,

Lycoming County, Pa.

Second to None. RAND & LEOPOLD DESK CO.,

BURLINGTON, IOWA.



OUR new line is now ready and will consist of over 125 different styles of

ROLL CURTAIN and FLAT TOP

OFFICE DESKS,

TABLES, CABINETS,

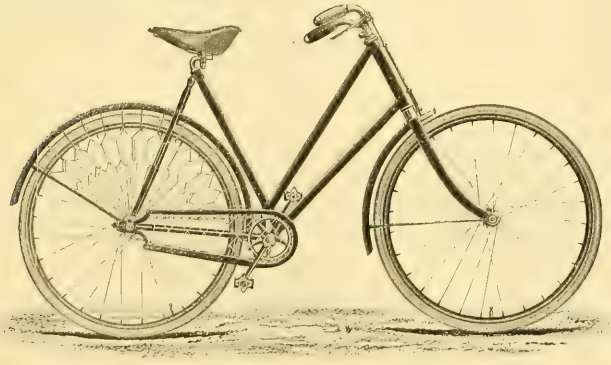
&c.

Quality Strictly Correct.
Prices to Meet All Legitimate Competition
Prompt Shipments
Our Guarantee. . . . . .

Full line shown by

WEAR & SCOTT,
154 Michigan Ave., CHICAGO, ILL.

Send for Catalogue. . . .



GENDRON No. 18—23 Pounds.

RIDE A GENDRON BICYCLE
TIRES ARE FREE FROM TROUBLE
BUCKEYE
STRONGEST FRAME
TRUEST BEARINGS
G.I.W.CO. TOLEDO.O.

Every Rider

of a GENDRON light, rigid frame and perfect bearing Bicycle fitted with Buckeye Tires

Is Our Fast Friend.

Write for catalogue and prices.

GENDRON IRON WHEEL CO.,
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GENDRON No. 19—21 Pounds. Road Wheel.

Retting & Sweet,

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Makers of

Fine Parlor Furniture and Odd Pieces.

Our **New Line** will be ready **July 1.**

Don't fail to see it when in Grand Rapids.

Special Designs in Lodge Furniture.

Oil City Desk and Furniture Mfg. Co.,

OIL CITY, PA.

MANUFACTURERS OF

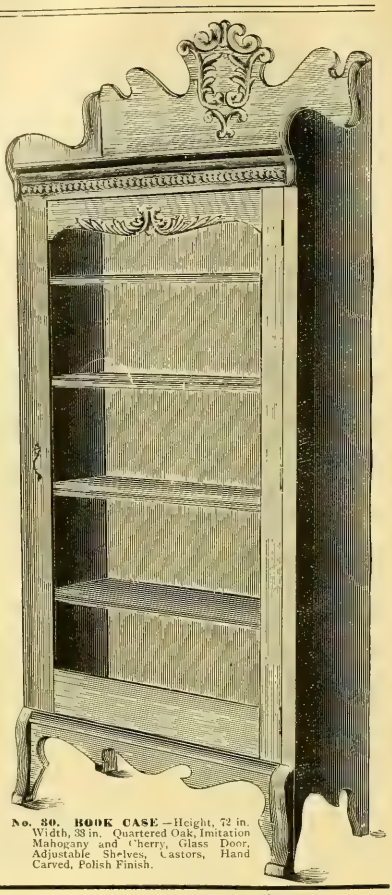
Ladies' Desks, Bookcases, China Closets, Etc.

We stand at the head in style, workmanship and finish for our class of goods.

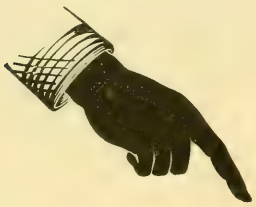
Write us for our new Catalogue, just issued, or write

Mr. R. J. EHLERS,
209 Canal St.,
New York City,

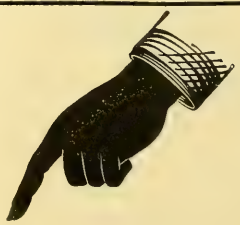
to call on you with our photographs



No. 80. BOOK CASE—Height, 72 in. Width, 33 in. Quartered Oak, Imitation Mahogany and Cherry, Glass Door, Adjustable Shelves, Castors, Hand Carved, Polish Finish.



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Columbus, Ohio.



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. . . FOR SALE.

I am the owner of a Furniture Factory, complete, with capacity to work forty or fifty hands, which I will be glad to sell or lease on reasonable terms.

J. DUNBAR,
Steubenville, Ohio.

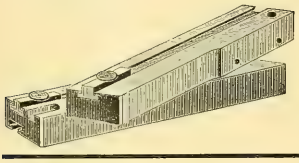
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FEATHERS

The Sanitary Feather Co.

YOU WANT TO BE SURE



That every Slide in every **EXTENSION TABLE** you buy is marked

THE "RELIABLE."

—MADE BY—

THE DAYTON TABLE SLIDE CO., Dayton, Ohio.

JAMESTOWN LOUNGES!

Lounges, Couches, Bed Lounges,
Sofa Beds, Turkish Sofas,
} . . . . LARGEST AND BEST LINE MADE.

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JAMESTOWN LOUNGE COMPANY, JAMESTOWN, N. Y.

The Miller Table Company, West Farmington, Ohio.



Established in 1872.

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NEW
MACHINERY.

Manufacturers of

Extension Tables.

New Catalogue, Just Out. Mailed on Application.

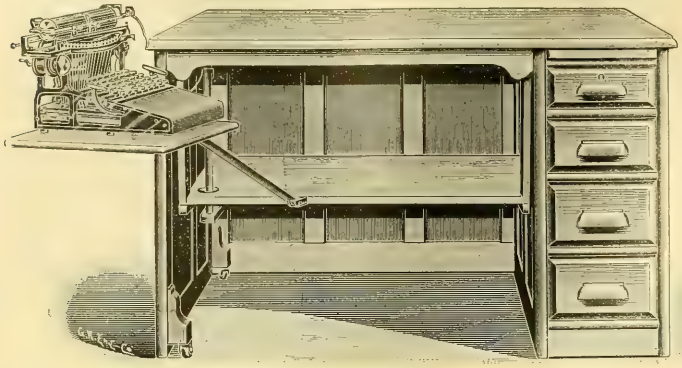
The Best Goods in the Market for the Money.

GREAT SELLERS.

One of our Latest.

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. . COMBINATION . .

Desk and Typewriter

CABINETS.

YOUR attention is called to our raising and lowering device, which does not disturb the desk bed but leaves it always ready for use, whether the typewriter is in position to be used or closed in the cabinet underneath, thus giving you a practical combined DESK and TYPEWRITER CABINET.

We make a full and complete line of Roll and Flat Top Desks, both with and without typewriter attachment.

MANUFACTURED BY

THE O. B. ROWLETT DESK CO.

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Goods carried in stock at our warerooms:

307 CANAL STREET, NEW YORK.

P. H. GROSS, Eastern Agent.

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GOSHEN, INDIANA, U. S. A.

MANUFACTURERS OF

Easels, Fire Screens,
Hat Racks, Music Cabinets,
Parlor Cabinets, Small Stands, Etc.

The Best Goods. *The Lowest Prices.*

Write for our new Catalogue; it will interest you.

Wait for our Salesman
Or Send for Photographs,

IF NOT GET LEFT.

We have the lowest prices, the best designs. Your stock will not be complete unless you have some of our goods.

METROPOLITAN FURNITURE HOUSE,

L. WINSTIAN, Proprietor,

HUDSON, N. Y.

CHAIRS.
CHAIRS. . . .
CHAIRS. . . . . .

THE AMERICAN CHAIR MFG. CO.,

BRANDT, PA.,

Will show at the **New York Furniture Exposition** in July, and at **1437 Wabash Avenue, Chicago,** the best line of Fancy Chairs and Rockers to be found for the money.

GOLDEN OAK and MAHOGANY ROCKERS,
INLAID ROCKERS,
FIGURED BIRCH and MAPLE ROCKERS,
WOOD SEATS, UPHOLSTERED SEATS and CUSHIONED CHAIRS.

BEAUTIFUL FINISH!
REASONABLE PRICES!

Leave your orders with us and you will be happy. You can't afford to miss it.

SILVER CREEK UPHOLSTERING CO.,

MANUFACTURERS

PARLOR FURNITURE.



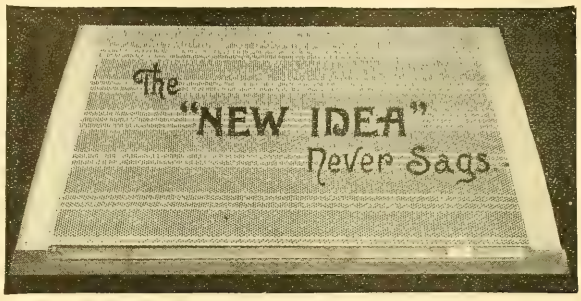
SILVER CREEK, N. Y.

Please write for Catalogue. *H. J. MONTGOMERY, Manager.*

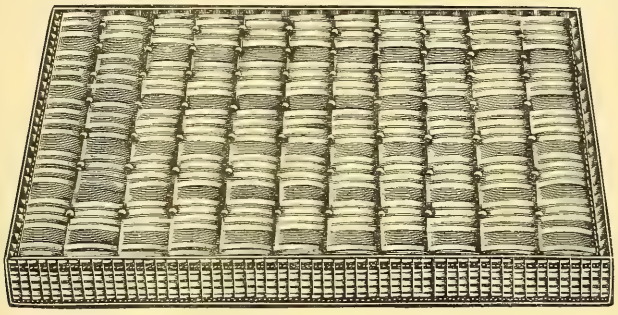
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Does the Woven Wire Mattresses you handle sag? Why not try a sample order of **"The New Idea"** Patent Locking Coil. A printed guarantee on each one that they will not sag, or money refunded. Price no higher than on any other of same weight of fabric. Send for Catalogue of largest line of Woven Wire Mattresses, Cots, Cribs and Spring Beds in the State.

JAMESTOWN, N. Y.



"THE NEW IDEA." (Patented.)



W. I. BLYSTONE,

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JAMESTOWN, N. Y.

Send for Price List.

PETER SCHNEIDER'S SONS & CO.,

185 & 187 Canal Street, New York City,

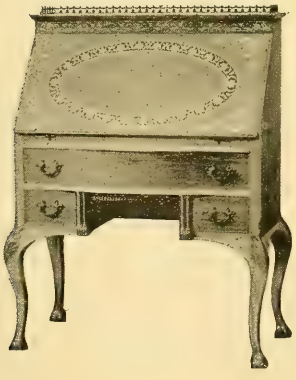
IMPORTERS, JOBBERS AND MANUFACTURERS.

Upholstery and ... Decorative Textiles.

27 & 29 Victoria Square, MONTREAL, P. Q.
527 Franklin Street, BALTIMORE, MD.

COMPLETE lines of Satin Damasks, Neva, Iphegenias, Dorotheas, and all the light weight, popular priced Damasks in one, two and three tone effects; also Brocatelles, similarly assorted. Tapestries in silk and cotton, all silk, all wool and wool mixtures; cotton and silk draperies, fine lines of rare designs; cheap Oriental stuffs, fancy broideries for draperies and separate pieces. Aubusson, Belleville and Auvergne fabrics for small chairs, arm chairs and sofas Plushes in silk and mohair. Velours in fancy effects and plain, and fancy Corduroys, &c., &c.

Furniture Springs and Trimmings of all kinds to match all goods.



H. N. HALL CABINET CO.

GRAND RAPIDS, MICH.

New York Wareroom: 185 & 187 Canal Street.

S. P. PORTER, GENERAL AGENT.

Designers and makers of the warmest line of **Ladies' Desks, Parlor** and **Tea Tables** made on this planet.

MARQUETERIE GOODS A SPECIALTY.

Cast your glances on this metal and pearl marqueterie cut. **Come to Space 71, First Floor, Main Hall,** at the **NEW YORK FURNITURE EXPOSITION.** See the goods with your own eyes, and listen to S. P. PORTER's dissertation, pull out your order book and secure the stuff.

Seymour Furniture Co.

ESTABLISHED 1872.

. . . MANUFACTURERS OF . . .

Oak and Walnut Chamber Suites,
Wardrobes, Sideboards,
Chiffoniers and Canopy Suites,
Book Cases, China Closets,

Seymour, Ind.

WM. WILLMAN, Sec'y and Treas.

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E. A. Ross & Son Co.

(Successors to Jamestown Mantel and Manufacturing Co.),

JAMESTOWN, N. Y.

GRILLES.

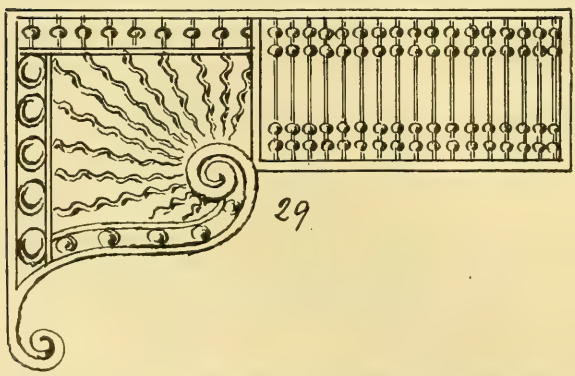
Our Grilles are used all over the United States, so they must be all right. If you have not got our Catalogue, write us and we will send it. Our goods always sell. They are artistic, well made and reasonable.

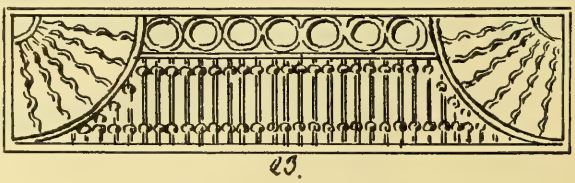
Why should they not sell?

MANTELS.

High grade, artistic Wood Mantels our specialty. We have the largest and most complete line before the Trade. Our Mantels are conceded by all to be without a superior in construction, finish and artistic beauty.

A Trial Will Convince.





. . . . . Incorporated 1887.

Readsboro Chair Mfg. Co.,

READSBORO, VERMONT.

MOSES NEWTON, President.
A. B. CLARK, Secretary.
E. J. BULLOCK, Treasurer.

A postal card will bring to your desk our 1895 Catalogue.

MANUFACTURERS OF

Cane Seat Chairs and Rockers,
Carpet and Veneer Seat Folding Chairs,
Hall and Assembly Seatings,
Also Folding Tables.

NOT IN THE COMBINATION!

CASTERS

AT LOW PRICES.

Representing the largest Caster House outside the Caster Combination, I am enabled to sell reliable Casters at Low Prices. Send sizes used and get Prices. Stocks at Grand Rapids. No delay in shipments.

F. K. TINKHAM, 935 Michigan Trust Co. Building, GRAND RAPIDS, MICH.

FRENCH MIRRORS, VENEERS, BURLAP, DESIGNS.

SPLENDID PROFITS.

You should make this money by

SELLING CARPETS.

NOTE THIS:

We sell you a line of samples of your own selection in the choicest patterns of all grades of Carpets. You can sell from these samples, ordering from us the quantity desired by freight or express. By sending us a diagram of the room we can sew the carpet ready for laying without delay in shipment. We sew all carpets by our new patent electric process sewing machine, making a seam stronger, more elastic and more durable than any sewed by hand.

Carpets by the roll at lowest wholesale prices.

DAVID C. BEGGS & CO.,

IMPORTERS AND JOBBERS OF

Carpetings, Rugs, Mattings, Oil Cloths, Linoleums, Curtains, Shades, Etc.

WITHOUT CAPITAL INVESTED.

Our Plan is your Opportunity.

You can sell Carpets and Curtains **Without Carrying Stock.**

OUR STOCK large and varied enough to supply all needs.

Send for Descriptive Catalogue for both Carpets and Curtains.

We are the PIONEERS in the CUT CARPET BUSINESS.

34, 36, 38, 40 & 42 North High Street, COLUMBUS, OHIO.

AMERICAN OTTOMAN AND HASSOCK CO.

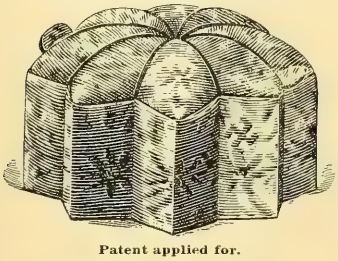
W. B. SHAW, Manager. 119 Leonard Street, New York.

ESTABLISHED 1872. *Between Broadway and Elm Streets.*

MANUFACTURERS OF

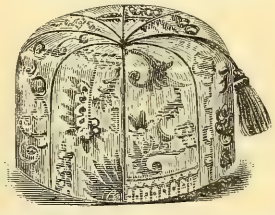
Hassocks, Box Ottomans and Blacking Cases.

IMPERIAL HASSOCK.—No. 24.



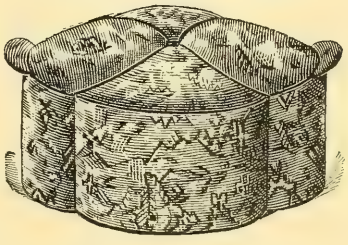
Patent applied for.

TURKISH HASSOCK.—No. 13-a.



CATALOGUE AND PRICE LIST ON APPLICATION.

ROYAL HASSOCK.—No. 18.



Patented July 2, 1889.

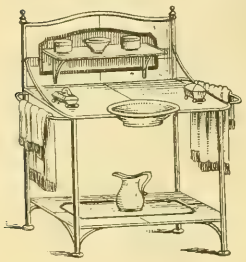
NEW STYLES.—Your attention is called to the two new styles of Hassocks: **Imperial No. 24** and **Royal No. 18. Every dealer** should carry a line of these goods in stock—in fact we manufacture about twenty-five styles, and they are all good sellers.

P. S.—Drop us a Postal Card for a Sample Case of Hassocks, of different styles and quality. If prices and quality are not satisfactory, return them at our expense.

THE BEST EQUIPPED ESTABLISHMENT IN THE WORLD FOR THIS CLASS OF WORK.

We Carry in Stock over 5,000 HASSOCKS ready for immediate delivery.

OSCAR E. A. WIESSNER,



No. 40.—White Enameled All Steel Washstand.

160 to 180 7th Street, 117 to 137 8th Street, SOUTH BROOKLYN, N. Y.,

MANUFACTURER OF

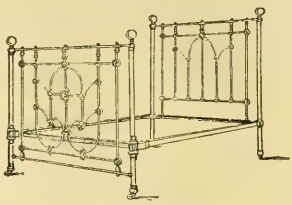
ENAMELED STEEL WASHSTANDS,

English Iron Bedsteads,

HOSPITAL IRON AND STEEL FURNITURE,
WARD TABLES, SETTEES, &c.

Every Furniture, House Furnishing or Crockery and Glass House ought to keep our Superior Metallic Washstands and Bedsteads.

Send for Catalogues and Price Lists and mention the FURNITURE TRADE REVIEW. Agents wanted in all leading towns in the United States.



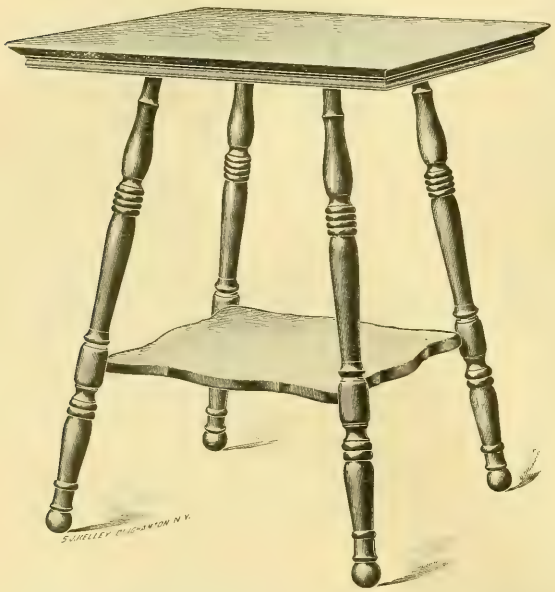
No. 215.—White Enameled, Handsomely Brass Trimmed Metallic Bedstead.

PRICE TALKS.

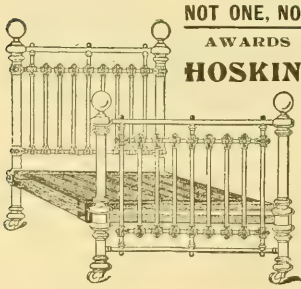
This Elegant CENTRE TABLE . . . **95 cts.**

Oak, Imitation Mahogany, Imitation Walnut, same price.

No. 60, size 24 x 24, 95 cts.
No. 66, size 20 x 28, 95 cts.
No. 62, size 20 x 20, 75 cts. . . . . In not less than half dozen of one kind
Brass feet 40 cts. extra.



SCHENEVUS FURNITURE CO., SCHENEVUS, N. Y.



NOT ONE, NOR TWO, BUT **THREE** AWARDS GRANTED

HOSKINS & SEWELL

At the World's Columbian Exposition.

Durability, design and **finish** are the points upon which we have achieved our reputation.

We claim that our bedsteads do not tarnish; are light, airy, cheerful and ornamental. This claim is supported by our constant stream of orders from all parts of the world.

16 East Fifteenth St., New York.

KINDLY CALL AND SEE

A "**TORRID**" LINE OF

Reed Goods

WHILE AT THE . . . . .

NEW YORK FURNITURE EXPOSITION,

July 8th—August 2d.

IT WILL PAY YOU TO NOTE PRICES, &c.

Give us a Call.

NEWBURGH REED CO.,

Newburgh, N. Y.



SAMPLE CASES.

All Styles Made to Order.

ESTIMATES FURNISHED.

C. F. RUMPP & SONS,

FINE LEATHER GOODS,

Fifth and Cherry Sts., PHILADELPHIA.



No. 1 Suit. $68.00.

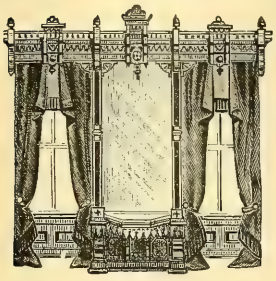
Church, Lodge and Club Furniture.

OPERA CHAIRS.
INVALID CHAIRS.

S. C. SMALL & CO., *90 Canal St., Boston, Mass.*

SEND FOR CATALOGUE.

WE HAVE WHAT YOU WANT IN THE LINE OF — Mantel AND Pier Mirrors, ... Window . . . . . Cornices, &c., &c.



And as for . . .

LOOKING GLASS FRAMES,

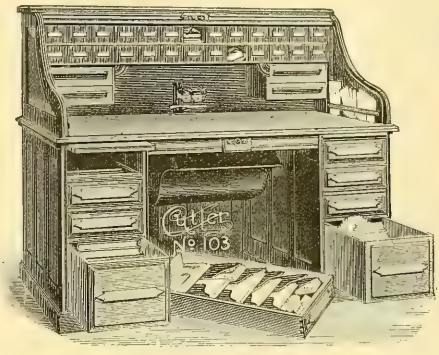
either finished or in the wood, we make a specialty of them for the Jobbing Trade.

SEND FOR OUR CATALOGUE.

BLANCK & CO.,

16 Horatio St., cor. 8th Ave. and 13th St.,

NEW YORK.



The FAMOUS Cutler DESKS will be shown at THE NEW YORK EXPOSITION, July 8 to August 2, and also at GRAND RAPIDS during the entire month of July.

EVERY DESK AS GOOD AS GOLD.

A. Cutler & Son,

BUFFALO, N. Y.

REPRESENTED BY

MR. LEE AT NEW YORK, AND MR. KELLER AT GRAND RAPIDS.

J. E. PEARCE. A. LAUZON.

J. E. PEARCE & CO.,

MANUFACTURERS OF

Parlor Furniture,

COUCHES AND TURKISH CHAIRS,

120 West 19th Street,

BET. 6TH AND 7TH AVENUES. NEW YORK.

Telephone Call: 96 Eighteenth.

Williamsport Upholstering Co., WILLIAMSPORT, PA.

MANUFACTURERS OF

The Best Cheap and Medium Line of Couches and Lounges in the Market.

SEND FOR CUTS AND PRICES. O. P. BRIETHUT, Manager.

GOOD PROFITS WITHOUT USE .... OF CAPITAL.

EVERY RETAIL FURNITURE DEALER OUGHT TO

Sell Carpets.

If he has not the inclination or capital to carry stock he can *Do a Successful Carpet Business* by investing from ten dollars upward in a line of samples.

THE SCHEME.

We sell you samples 1½ yards in length, with borders to match, of the **Choicest Patterns of All Grades of Carpets. You Can Sell Carpets** from these samples and forward the order to us, stating the size of the room. We **Will Cut the Quantity Desired** and ship to you by freight or express, charging you

ONLY A SLIGHT ADVANCE OVER THE WHOLESALE PRICE.

If you desire, you can send us a diagram of the room, and we will sew and make the carpet ready for laying, and will sell you just the number of yards of lining required.

FINE GOODS.

Dealers who carry a stock of carpets can increase their business in the finer grades by carrying samples of our

WILTONS, AXMINSTERS, MOQUETTES, AXMINSTER VELVETS, BRUSSELS, Etc.

WRITE FOR PRICE LIST AND CIRCULARS TO

BOYD, HARLEY & CO. (. . . CUT GOODS . . . . DEPARTMENT),

JOBBERS OF . . . . . 1122 Market Street,

Carpetings, Rugs, Mattings, Oil Cloth, Linoleum, Etc.

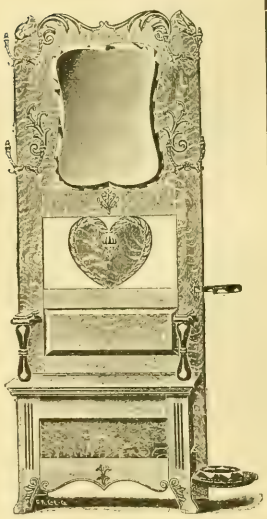
PHILADELPHIA, PA.

NOVELTY MFG. CO.,

CLARENCE G. BROWN, PROPRIETOR.

Syracuse, N. Y.

SEND FOR CATALOGUES A and B.



No. 111 HALL RACK.

The Best Selling Line

MADE IN

HALL RACKS,

SIDEBOARDS

AND

COMBINATION DESKS.

Prices right, designs right,
∴ and you will be right
∴ if you will place our
∴ line on your floor. . . .

TRY THEM. . .

GREAT SELLERS.

OUR FULL LINE WILL BE SHOWN AT THE NEW YORK EXHIBITION, [illegible]

EVERYTHING IN ITS SEASON.

THIS IS THE SEASON WHEN YOU WANT to put in a stock of

Splint and Cane ... Chairs ...

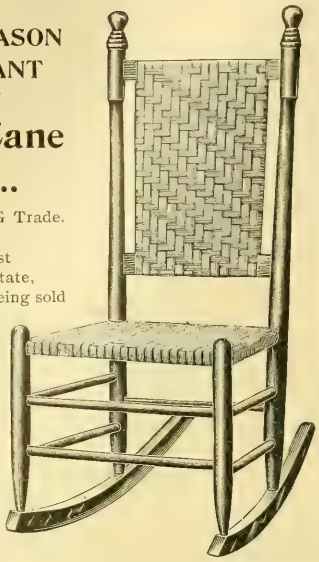
for SPRING Trade.

We have the largest and most complete line in the State, and they are being sold

AT PRICES TO SUIT THE TIMES.

Write for our Catalogue and then take time to look it over.

Our New York Agent is
W. H. HOSFORD,
116 W. 71st STREET,
NEW YORK.

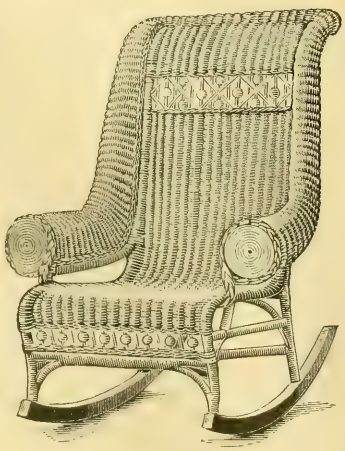


STAR CHAIR CO.,

BINGHAMTON, N. Y.

VEAL BROS.,

Michigan City, Ind.



SEND for our Handsome New Catalogue

And Mention THE FURNITURE TRADE REVIEW.

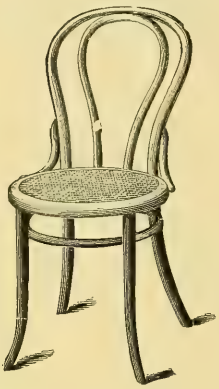
ROBT. J. EHLERS,

FURNITURE MANUFACTURERS' AGENT,

SHOWROOMS:

209 Canal Street,

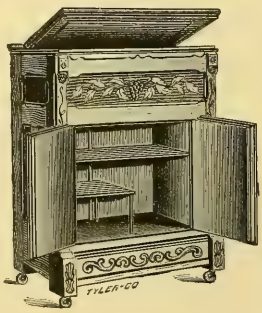
. . . New York,



FULL LINE OF

Vienna Chairs

. . . AND . . .



Refrigerators

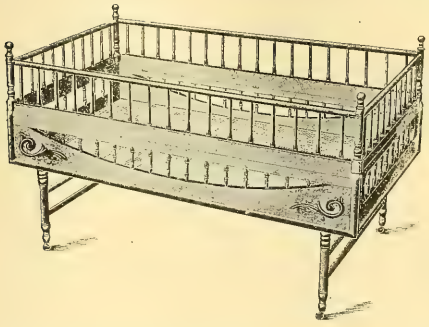
IN STOCK FOR IMMEDIATE DELIVERY.

SEND FOR CATALOGUE.

HEADQUARTERS FOR

CHILDREN'S CRIBS AND BEDS.

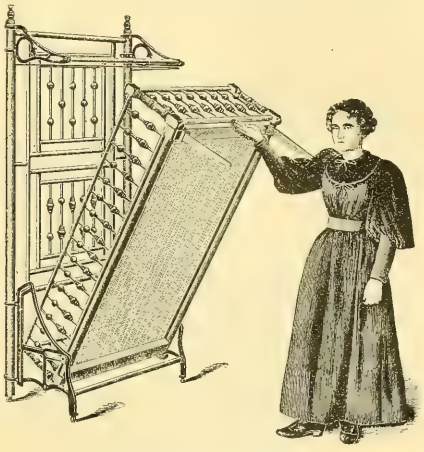
Common and Plain,
Fancy and Fine.



No. 147,

Size 32X50. Oak (Antique), Maple (Bright); Enameled White Bronze Trimmings, Enameled Light Blue Bronze Trimmings. Substantial and thoroughly well built Crib. When folded can be rolled under bed.

..... Send for Catalogue. .....



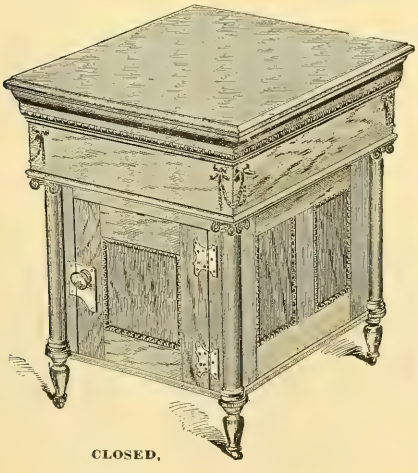
PATENT APPLIED FOR.
No. 137—Child's Folding Bed.

Oak, Maple, Imitation Birch and White Enamel. The above cut shows the ease with which our beds are folded and unfolded. No catching, rubbing or friction. A little child can operate it with ease.

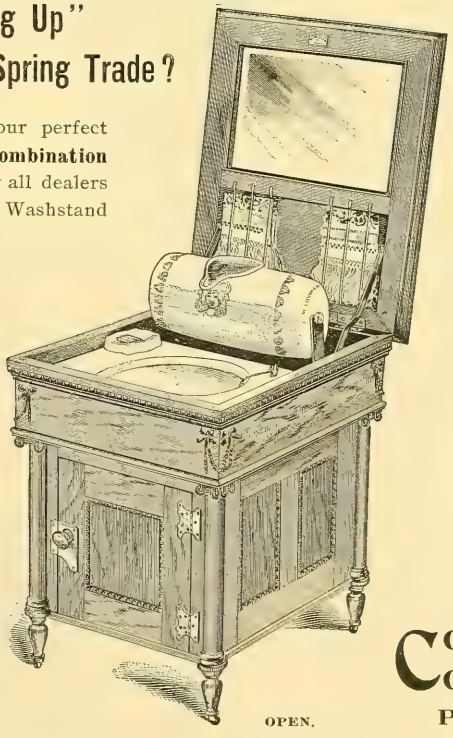
T. B. LAYCOCK MFG. CO., INDIANAPOLIS, IND.

Are You Contemplating "Stocking Up" your Store for the Spring Trade?

If so, you cannot afford to omit our perfect Lavatory and Table combined, the **Combination Commode.** They are pronounced by all dealers who have handled every other Patent Washstand to be far superior to them all.



CLOSED.



OPEN.

They are a *drawing card* in any furniture store, and attract very much custom; not only those who desire to purchase them, but those who wish to see and can appreciate a *good thing*.

We are now manufacturing these goods in most of the popular woods, both solid and imitation, at prices that suit the times.

Write for circulars and Price List, and be convinced our goods are just what you need to make your stock complete.

THE
COMBINATION COMMODE CO.,
Portland, Me.

SPENCER, BARNES & STUART,

... MANUFACTURERS OF ...

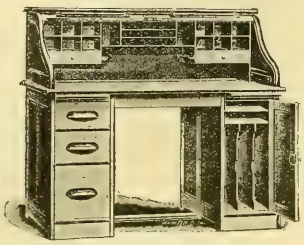
Medium Priced Chamber Suites and Chiffoniers

IN OAK, BIRCH AND BIRD'S-EYE MAPLE.

•• All of the Latest Designs. ••

Part of our line can be seen in **Booth No. 15, Fourth Floor,** at **Exposition in New York City in July.** Do not buy until you have seen our line and looked it over. We have the best of shipping facilities, and we will give you good goods at medium prices. Ask for Catalogue.

SPENCER, BARNES & STUART, . . Benton Harbor, Mich., U. S. A.



No. 190.

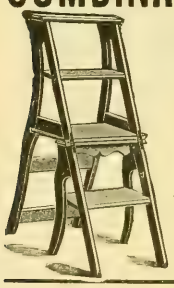
Buy Office Desks FROM O. C. S. OLSEN & CO., CHICAGO

They are made right and sell at the right price. The kind it pays to handle.

EARL-STORMS CO.,

MANUFACTURERS OF THE

COMBINATION STEP LADDER AND CHAIR.



A novelty that sells readily at all seasons. Write for prices, mentioning this paper.



NILES, MICH.

JACKSON GLASS WORKS,

JACKSON, MICHIGAN,

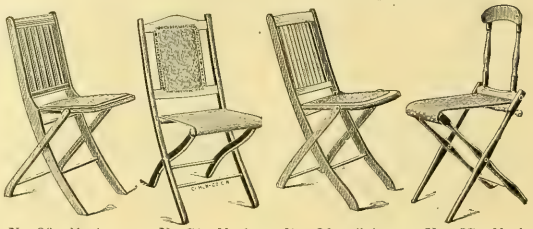
. . MANUFACTURERS OF . .

FRENCH • MIRROR • PLATES,

And Framed Mirrors of Every Description.

Best Quality of Plates at very Lowest Prices.
Permanent Brilliant and Durable Silvering Guaranteed.
Factory Orders Solicited.
All Orders Promptly Filled.
Send for Catalogue and Prices

Please write for Prices on large lots.



No. 60. Maple, any finish. Perforated or slat seat. Not injured by exposure.

No. 71. Maple, any finish. Carpet seat and back, Body Brussels. Weight, 70 lbs. per dozen.

No. 30. Oak or Maple. Perforated seats, furnished in sections for seating halls, or singly.

No. 67. Maple-Elm, Rosewood or Ebony, polished. The Undertaker's Favorite. Weight, 60 lbs. per dozen.

Write for Catalogue and Prices. **The Buckeye Folding Chair Co.** WARREN, OHIO. We pay freight everywhere.

FURNITURE, LOUNGE, BED, CHAIR

The Cleveland Wire Spring Co. Springs.

CLEVELAND, OHIO.

Steel Tempered, Japanned, Coppered and Tinned.

JOHN WALES CO., *Eastern Agents,*
139 and 141 HIGH ST., BOSTON, MASS.

C. H. G. LOSERE,

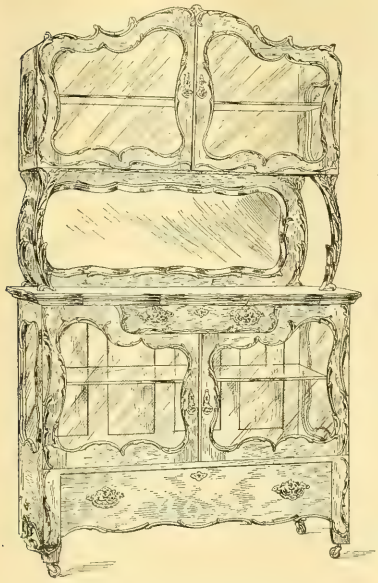
MANUFACTURER OF
PHOTOGRAPH PORTFOLIOS and PORTFOLIO BAGS
FOR THE USE OF
FURNITURE TRAVELING SALESMEN.



Any kind, style or quality made to order within two days. Also, wholesale manufacturer of Trunks and Traveling Bags, Trunk and Shawl Straps. Any desired article in the line made to order. Sample Trunks, Satchels and PORTFOLIOS neatly repaired at reasonable rates.

Factory: 164 MULBERRY ST.

Office and Salesroom: 188 GRAND ST., NEW YORK. Upstairs; two flights.



242. **Sideboard and China Closet.**—Oak, 6 ft. 5 in. high, 4 ft. 3 in wide, 14×40 French bevel mirror; one plate glass shelf, 41×16, and one 41×12. Four double thick glasses in doors, 18×20; two in lower sides, 14×18; two in upper sides, 10×12. Also made with all French bevel plate glass.

Goods shown at Chicago Exposition during July, 1895

OLBRICH & GOLBECK,

MANUFACTURERS OF

Chamber Suites, Sideboards, Chiffoniers, Desks, &c.

76 to 86 North Ashland Avenue,

CHICAGO, ILL.

H. R. MAY, New York Representative, 170 Madison Street, BROOKLYN, N. Y.

All Upholsterers Should Use Our Webbing.

THE QUALITY IS THE BEST.
THE PRICE IS THE LOWEST.

Our Brands are:

Dundee Extra,	3½ in.
Standard,	3 and 3½ in.
Royal,	3 " 3½ in.
Light,	3 " 3½ in.
Narrow,	1¾ in.

IF YOUR JOBBER HASN'T THEM WRITE US FOR PRICES.

Dolphin Jute Mills,

Paterson, N. J., and 115 Worth St., New York.



OUR LINE.

Combined Table-Desks,
Hanging Mirrors,
Hat and Coat Racks,
Store Stools,
Medicine Cabinets.

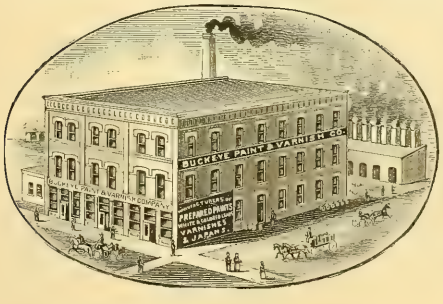
Revolving Bookcases.

(Originators and Sole Manufacturers.)

Our Fall Line will be shown At the NEW YORK EXPOSITION, *JULY 8 to AUGUST 2.*

The John Danner Mfg. Co., CANTON, OHIO.

THE BUCKEYE PAINT AND VARNISH CO.



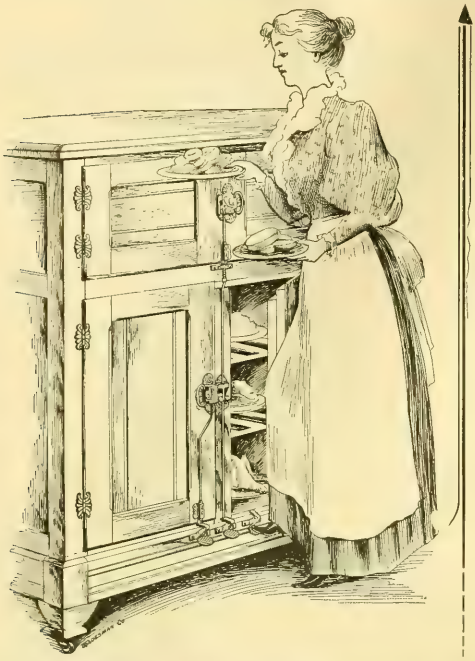
MANUFACTURERS OF

FURNITURE VARNISHES,

Polish,	Surfacers,
Paste AND Liquid,	Shellacs,
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But Women Have to Use Them.

And any device that lightens their labor and removes the necessity of setting down the contents of one hand in order to **OPEN** the door of the refrigerator will meet with the hearty approval of women.

Manufacturers of refrigerators should add to the popularity of their goods by using, and customers in buying should demand

Tower's Unlocking and Opening Device for Doors.

A women can **unlock** and **open** any door by simply placing her foot on the front lever (see cut). The added cost of the refrigerator is trifling compared with its convenience.

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EXCLUSIVE MANUFACTURERS,

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Rooms with Bath, $2.50 per Day.



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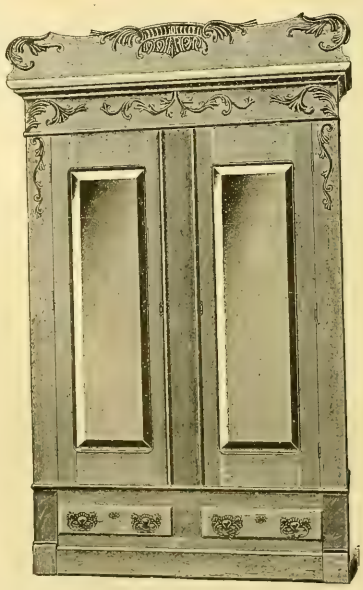
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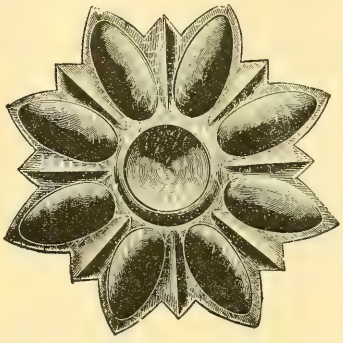
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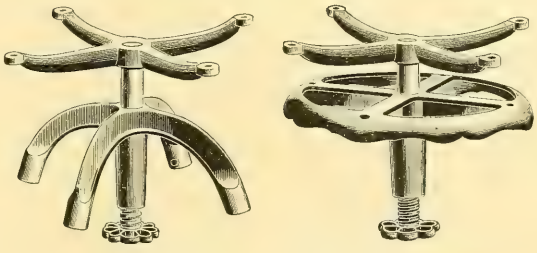
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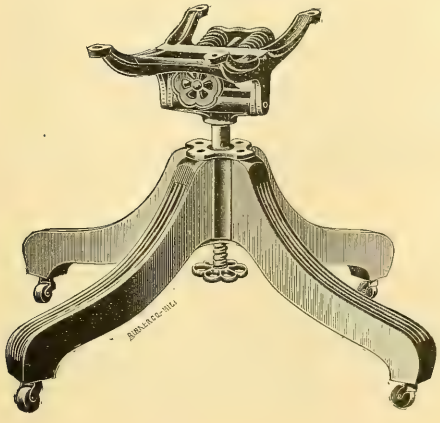
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MANUFACTURED BY THE



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STYLE G —ADJUSTABLE.
Chair seat adjusted to desired height by turning hand wheel on threaded sleeve underneath the hub. Sleeve is automatically locked, preventing it from turning or running down when seat is revolved.

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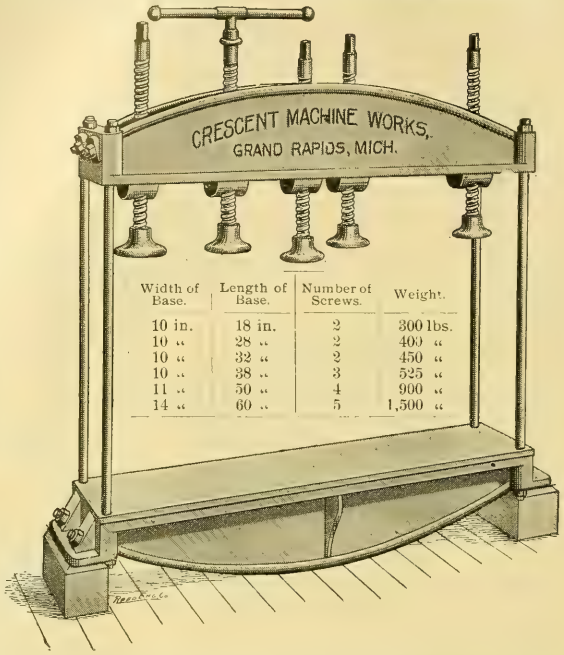
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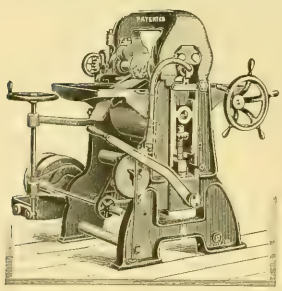
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VENEER PRESSES.



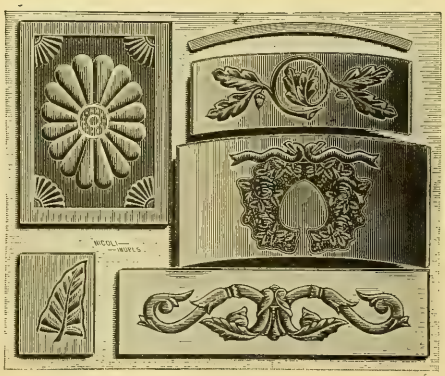
Width of Base.	Length of Base.	Number of Screws.	Weight.
10 in.	18 in.	2	300 lbs.
10 "	28 "	2	400 "
10 "	32 "	2	450 "
10 "	38 "	3	525 "
11 "	50 "	4	900 "
14 "	60 "	5	1,500 "

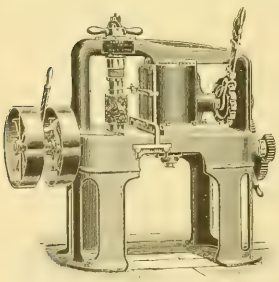
Special Furniture Machinery
39 & 41 SOUTH FRONT STREET, GRAND RAPIDS, MICH.

Union Embossing Machine Co.



INDIANAPOLIS, IND.,
MANUFACTURERS OF
Wood . . .
Embossing
Machines .
and Dies. . . .







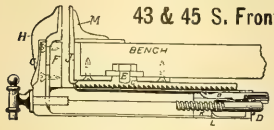
This Scroll shows a photograph from a Drop Carving, made by a Union Embossing Machine.

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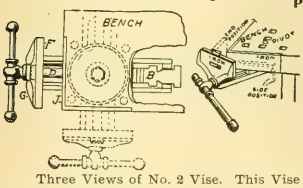


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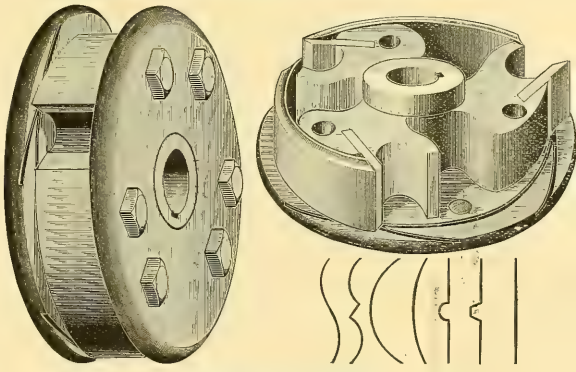
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MANUFACTURERS OF - - - -

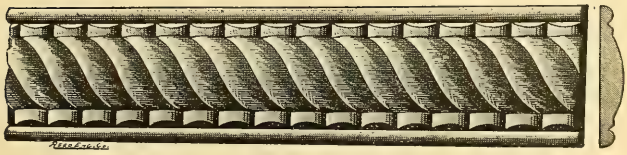
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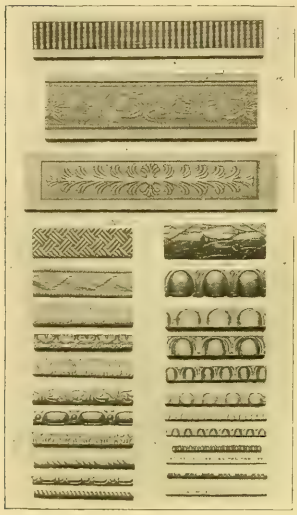
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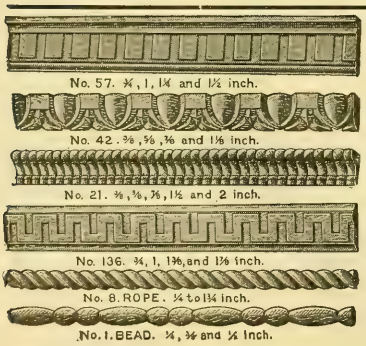
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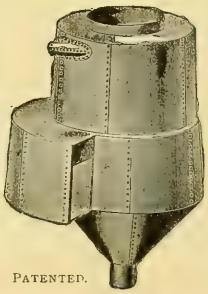
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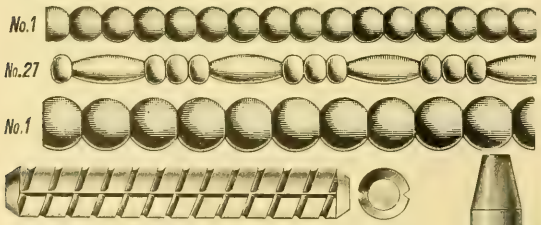
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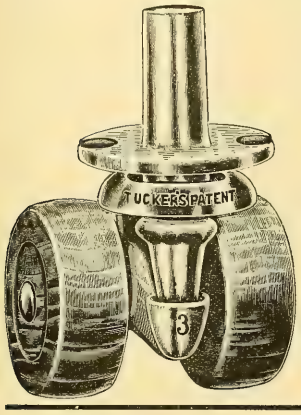






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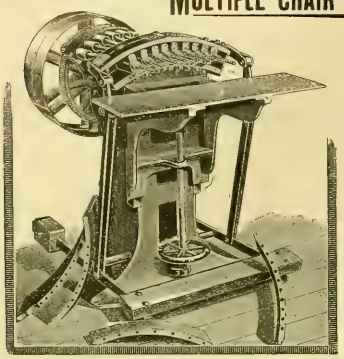
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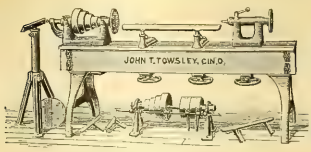


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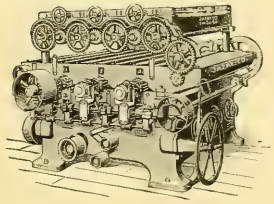
Ornamental Turned Moldings, &c.

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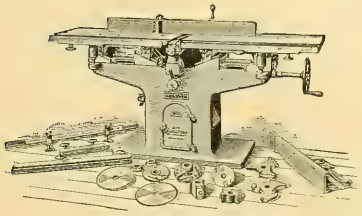
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OF EVERY DESCRIPTION.

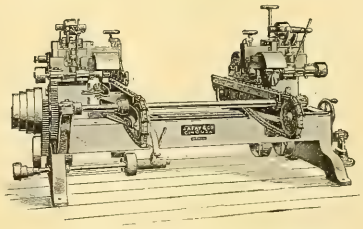
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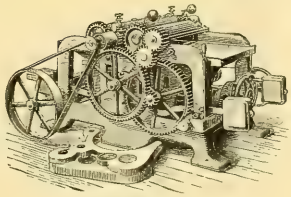
No. 4.—Eight Roll Triple Drum Power Feed Sandpapering Machine, "NEW CONQUEROR." The Highest Type of Sander Extant.



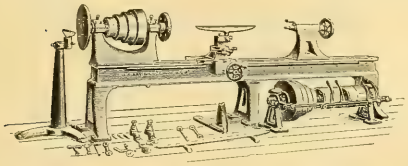
No. 3.—Solid Frame Patent Variety Wood Worker, with Vertical and Horizontal Cutting Cylinders for Squaring Two Sides at once.



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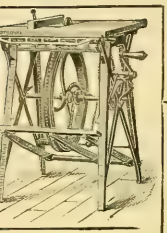
J. A. FAY & CO.,

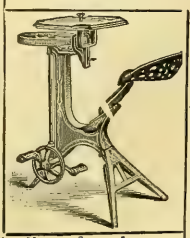
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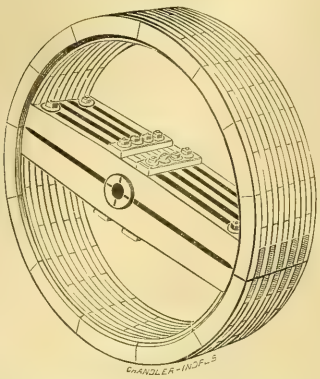


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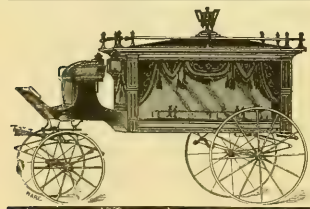
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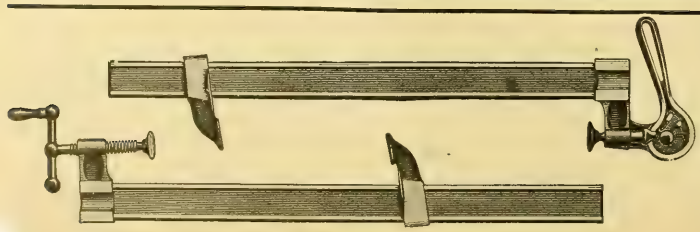
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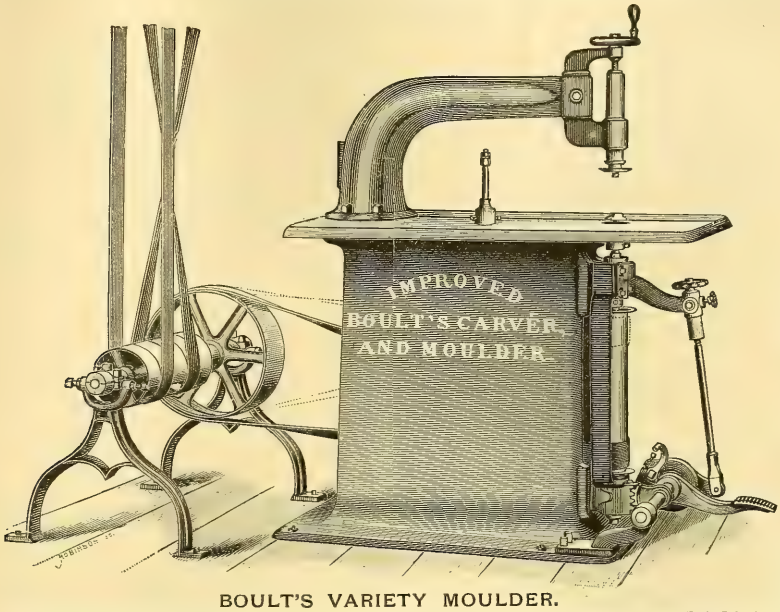
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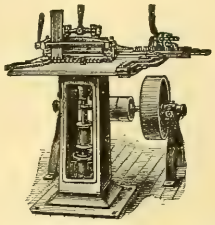
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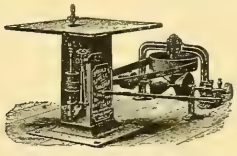
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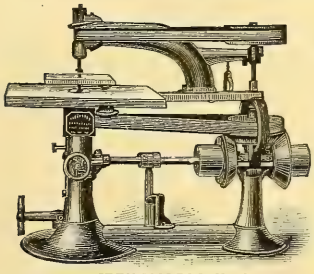
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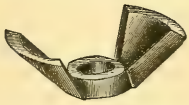
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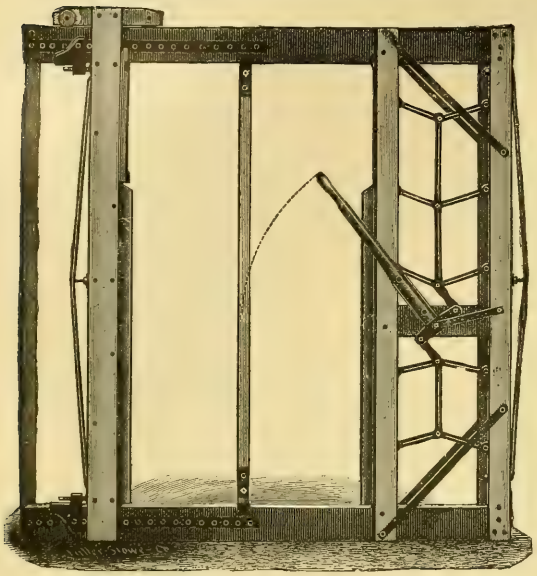
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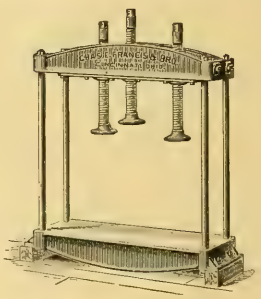
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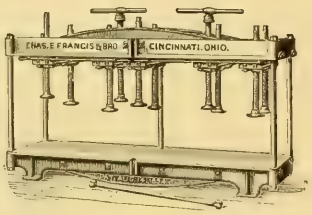
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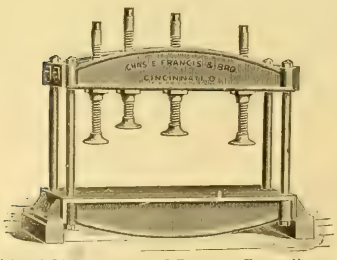
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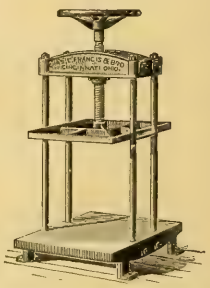


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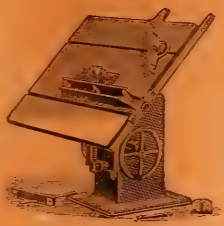
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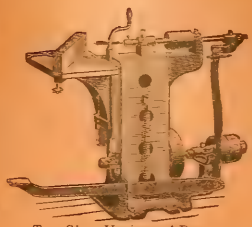
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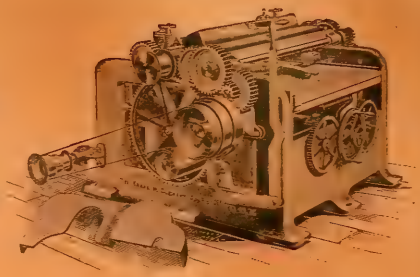
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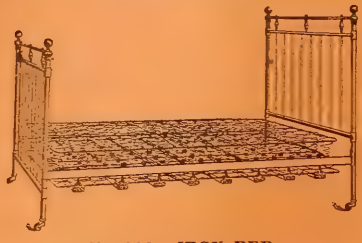
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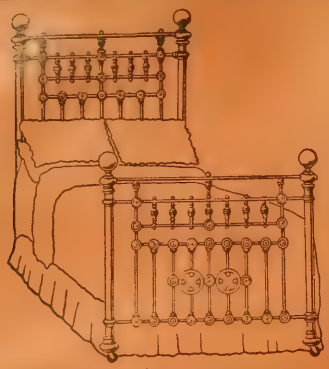
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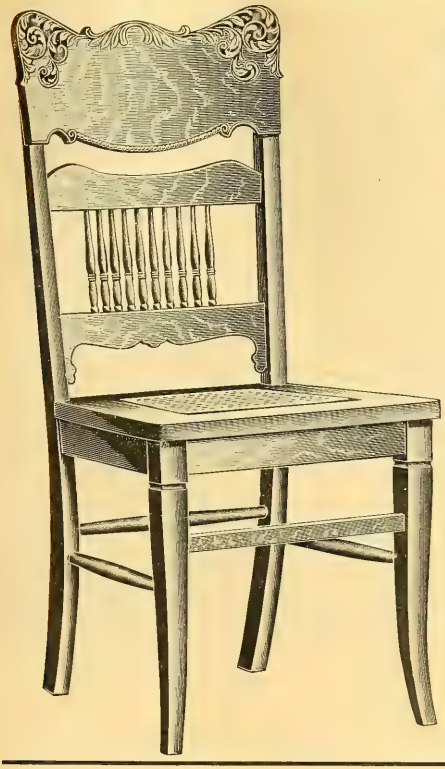
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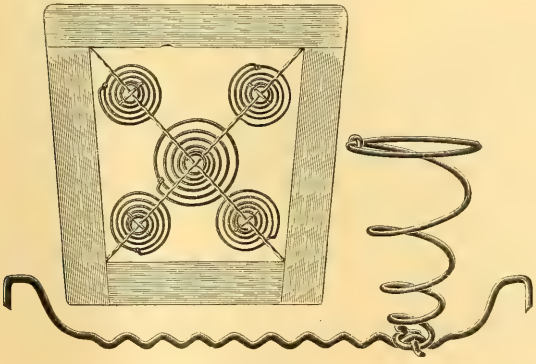
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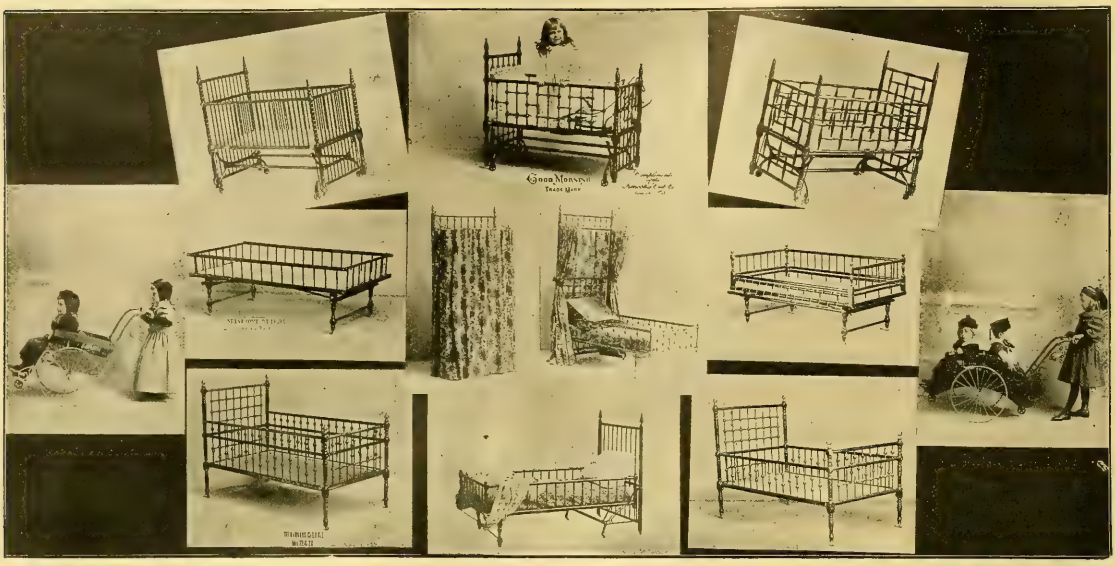
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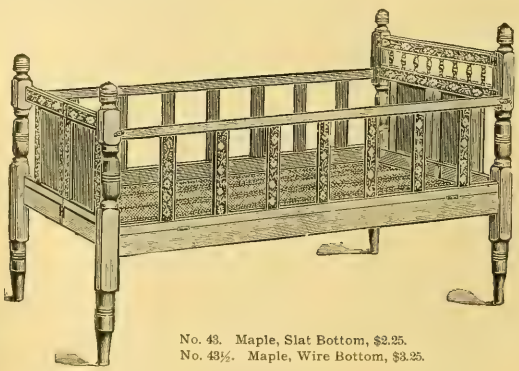
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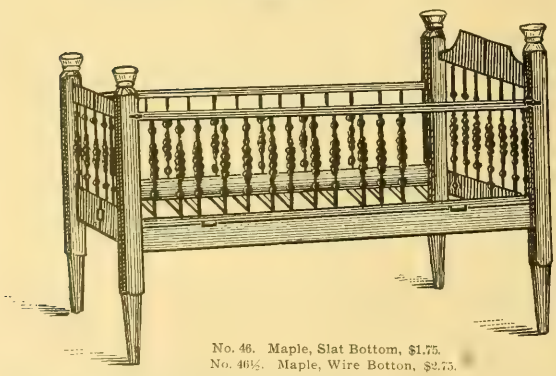
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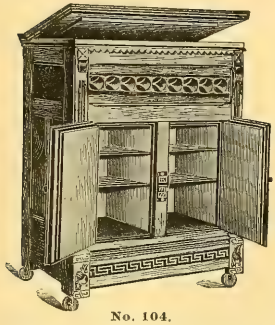
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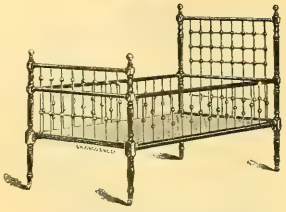
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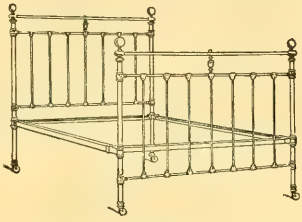
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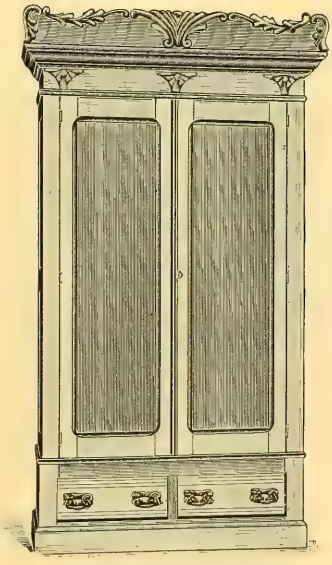
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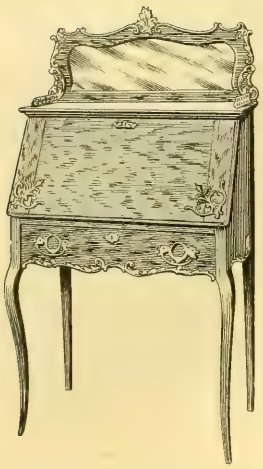


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OUR WARDROBES ARE SHIPPED KNOCKED DOWN, THEREBY SECURING LOW FREIGHT RATES. THEY ARE EASILY PUT TOGETHER, AND ARE STRONG AND SUBSTANTIAL.

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Tea Tables,
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Dressing Tables,
Turkish
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Ladies' Desks,



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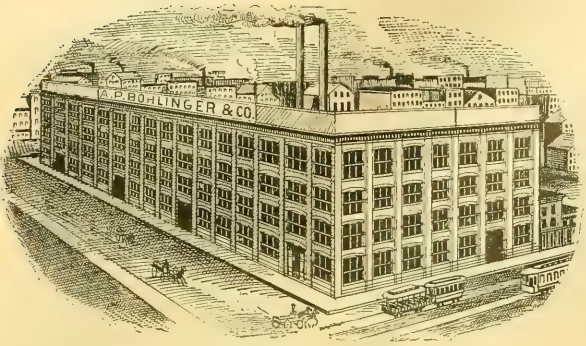
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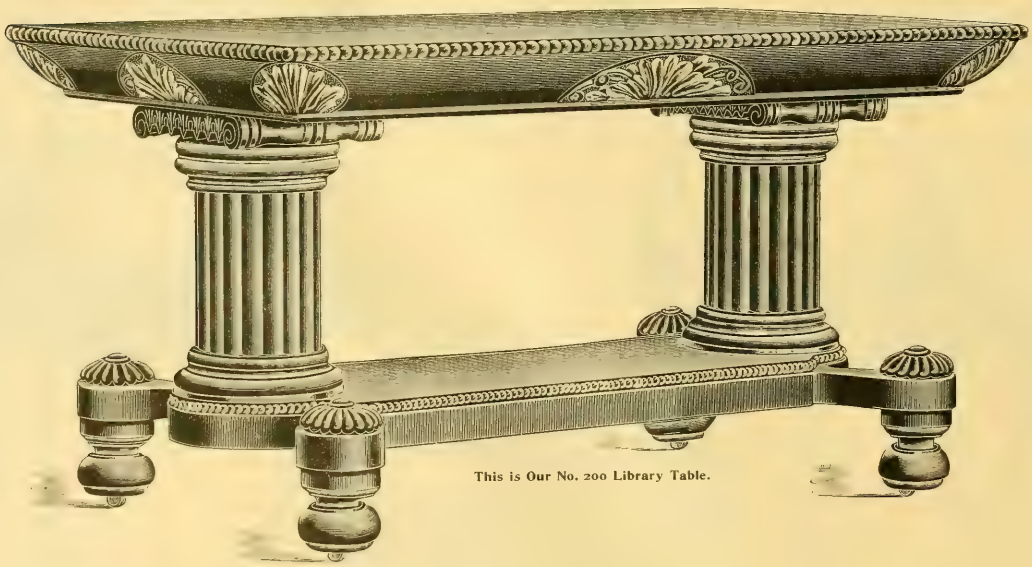
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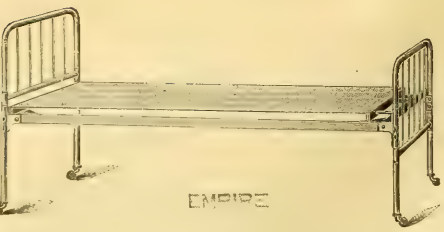
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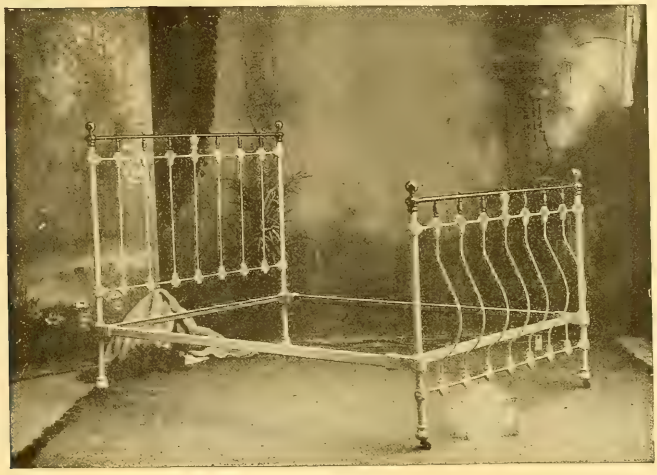


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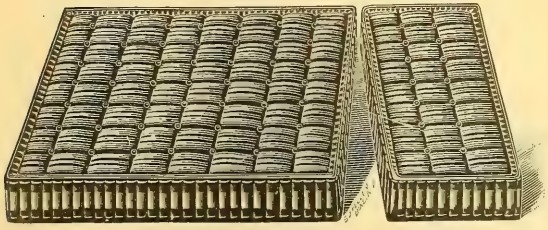
Send for Catalogue.

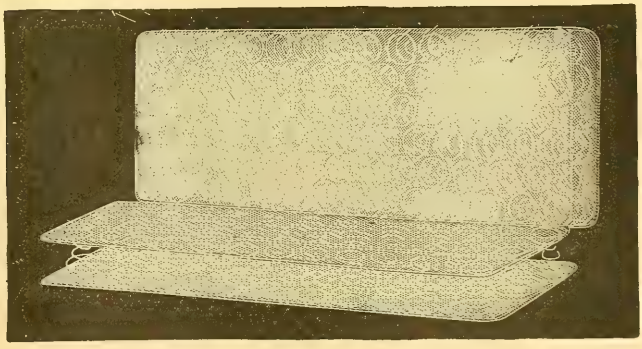
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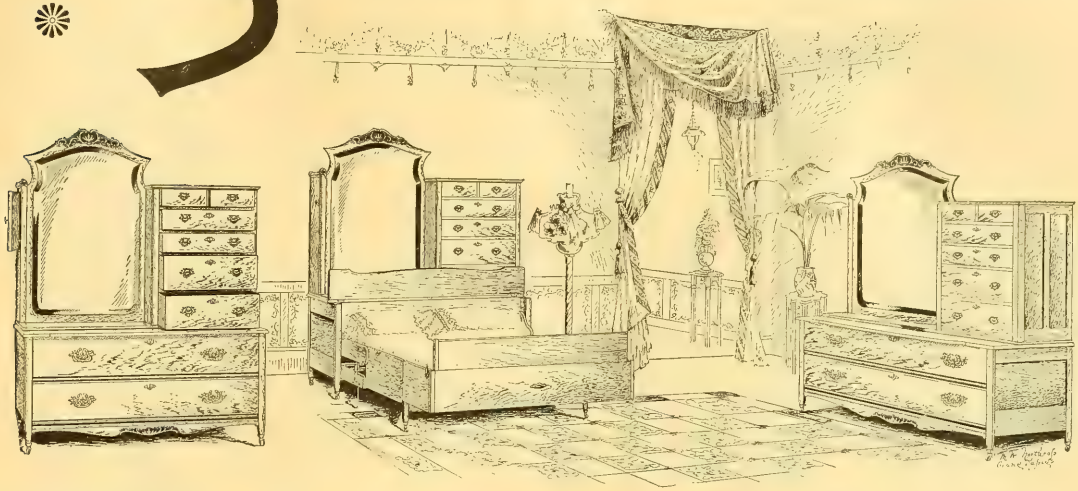
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The woven wire spring is supported in the centre by forty tempered steel springs, bordered and tied at the top and bottom by heavy wire, and when the bed is drawn out a strong tension is produced on the woven wire.

We have a good line of these beds for the Fall trade.

Also over 125 styles and finishes of our celebrated

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All Oxford and Combination Beds *have Automatic Safety Locks* and all beds are *guaranteed* to be first class in every respect.

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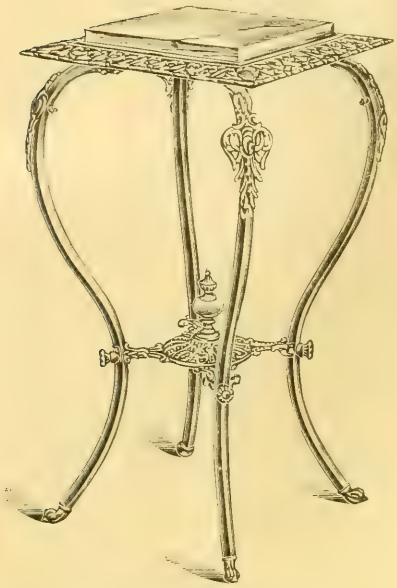
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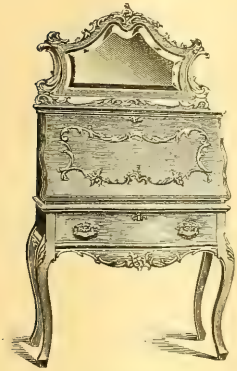
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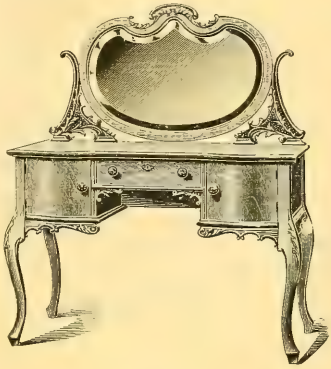
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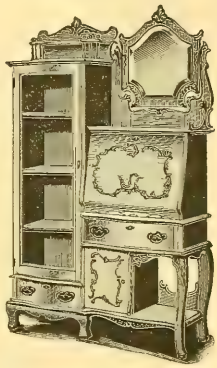
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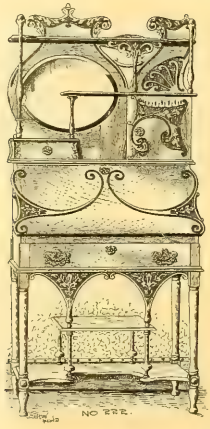
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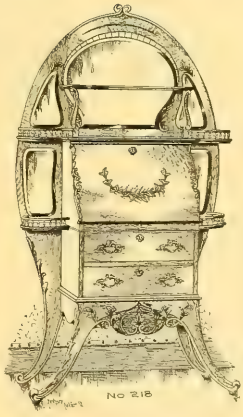
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NO 222.



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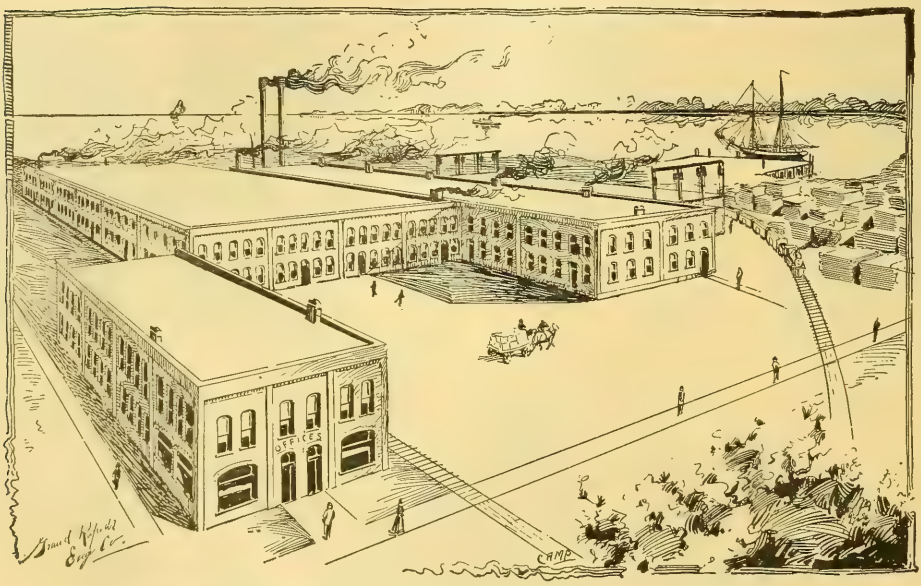
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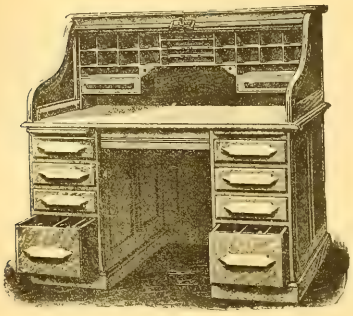
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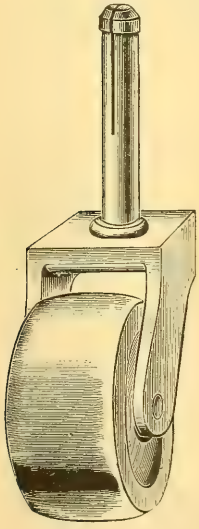


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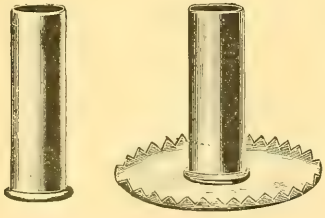
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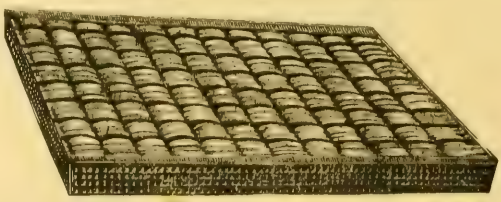
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WE MAKE A SPECIALTY OF

COTTON FELT CHURCH CUSHIONS.

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THE

FURNITURE TRADE REVIEW

AND

INTERIOR DECORATOR.

VOL. XV. NEW YORK, AUGUST 10, 1895. {COPYRIGHT 1895, BY REVIEW PUBLISHING COMPANY.} NO. 10.

FURNITURE TRADE REVIEW

AND

INTERIOR DECORATOR.

Established November, 1880.

WILLIAM BERRI - - - EDITOR.

ISSUED MONTHLY

BY THE

REVIEW PUBLISHING COMPANY,

SHEPPARD KNAPP, PRESIDENT. EDWARD H. BAILEY, TREASURER.

EUGENE D. BERRI, VICE-PRESIDENT.

335 BROADWAY, NEW YORK.

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[Entered at New York Post Office as Second Class Matter.]

ADVERTISERS' DIRECTORY, PAGE 64.

Our readers are urgently requested to favor us with communications of interest to the furniture trade, such as changes in firms, the building or opening of new stores, improvements in old ones, the adding of new departments improved methods of doing business, new inventions, novel ideas in furniture working or upholstering, inquiries, dissertations or suggestions relating to the commercial or mechanical features of the furniture trade. Drawings or diagrams illustrating details of general plans of work will receive careful attention and proper acknowledgment.

By an arrangement with a legal firm, which has made a long study of and had much experience in commercial law, we are enabled to offer our readers its valuable advice upon all legal questions arising in the course of ordinary business. Answers to such queries, if of general interest, will be published in THE REVIEW. No attention will be paid to any communication unless signed by a subscriber or advertiser, but the name of the writer will not be divulged. Cases already in course of adjudication will not be considered.

THE BUSINESS OUTLOOK.

The general aspect of trade and the flattering reports from the several expositions both in the East and West strongly indicate, as predicted in THE REVIEW last month, that there is a general improvement in trade. Many buyers bought in large quantities, and there are good reasons to look forward to a very fair volume of business this fall. One feature of the expositions this summer has been that there was an absence of any serious cutting of prices, and this in itself is certainly an encouraging indication and cannot help but have a good effect upon all markets.

ANNUAL MEETING OF THE NEW YORK EXPOSITION ASSOCIATION

On the afternoon of July 29 the annual meeting of the American Furniture Manufacturers' Exposition Association was held at the Industrial Building. For some time there had been rumors of war and a stormy meeting was anticipated. The anticipation was realized. President Medicus called the meeting to order and sixty-one members of the association answered the roll call. The treasurer's report was as follows :

July 31, 1894, balances as per last report		$1,529.37
RECEIPTS.		
January 31, 1895, space sold	$20,160.00	
Dues and initiation fees	592.10	20,752.10
		$22,272.47
DISBURSEMENTS.		
Management	$2,845.32	
Stationery and postage	100.00	
General expenses	806.37	
Printing and advertising	1,293.70	
Inclosures	515.20	
Labor	231.50	
Rent	10,359.36	
Space account	50.00	
Signs	60.85	
London trip	72.75	
Kindred trades	12.00	
Light	310.00	17,862.05
Balance		$4,410.42
RECEIPTS, 1895.		
Space sold	$25,415.00	
Dues and initiation	387.15	
Badges sold	88.50	
Badges sold	75.00	
Telephone receipt	4.25	25,969.90
		$33,380.32
DISBURSEMENTS, 1895.		
Management	$1,259.62	
Rent	13,500.00	
Inclosures	662.80	
Printing	256.55	
London, trip	2,500.00	
	29.75	
Advertising	1,667.47	
General expenses	753.34	
Space account	335.00	
Signs	68.70	
Labor	468.75	
Postage	100.00	21,621.78
Balance, July 31, 1895		$8,758.54

It was stated that all bills had been paid with the ex-

ception of $409, due for rent, light and incidentals. It was announced that the treasurer's report had been approved by the auditing committee. H. A. Clark, of the Hamilton Furniture Company, stated that he desired to ask a few questions regarding the report, and after some remarks by others pro and con the president invited the association to appoint a committee to look over the accounts of the board in detail. At this time a decided controversy arose and several members endeavored to speak at once, some in regard to the salaries paid to the secretary and others on the board, and some on other more or less vital subjects, before which, however, the report of the treasurer was accepted. The kernel in the nut, however, came to light, and the subject of Secretary Spratt's salary and emoluments was taken up. President Medicus in this connection stated to the members that Mr. Spratt's salary proper was $3,000, and that before his appointment as secretary by the association he had (through the courtesy of the trade journal by which he was then employed) been of great assistance to the organization without any remuneration. At that time he was receiving from Mr. Mestanitz, of the Industrial Building, a commission of 5 per cent. on all rents. This practice was continued afterward with the full knowledge of the board. A discussion then ensued as to whether Mr. Spratt could rent the building cheaper than the association could. In answer to this Mr. Medicus stated that the owner had said he would not allow anyone but Mr. Spratt the benefit of the 5 per cent., and Mr. Spratt had offered to turn the same over to the association, but the offer had never been accepted.

The salaries of the board then came under discussion, and William Homan stated that when he served on the board, as members often lost much time, he suggested that a fee of $5 a meeting be allowed members and it had been approved. Afterward Mr. Partridge had brought up the question of mileage for out of town members, and this was also allowed. On motion of F. Mohr, who was then treasurer, the president and treasurer were allowed a salary of $500 each per year. At one time since then, when the funds of the association were low, the members of the board had agreed to waive their salaries, and the secretary had also waived his three months' notice of cancellation of contract.

The question of space allotted to exhibitors was brought up, it being stated that officers of the Exposition occupied the most desirable spaces, and Mr. Porter, who is attached to that committee, stated that old exhibitors of course held on to their first spaces when it was possible.

Dr. L. M. Otto then demanded an investigation from the beginning, in which he was supported by Mr. Porter, and in accordance with a motion the following investigating committee was elected: Swart Lee, L. Abrahams, Francis Maher, S. C. Smith and George P. Freeman.

The board was then asked by what authority they sent a committee to Europe. The reply was that the association placed absolute power with the board, and it was suggested to Mr. Abrahams, who asked the question, that matters pertaining to its power should be introduced in a resolution thirty days previous to the meeting.

The matter of proxies was taken up and considerable discussion followed as to their validity. An argument occurred between J. Healy and S. P. Porter, during which Mr. Porter stated that if the board was not desirable it could be turned out by ballot. To this Mr. Healy replied that it was a difficult task to turn out the board when one party was present with 116 proxies and power to vote them. Mr. Healy further moved that expositions be dispensed with, but was ruled out of order, and it was also ruled that proxies were allowable at the annual elections.

The members then proceeded to elect trustees, with the following result:

Medicus, 151; Pearce, 37; Cumings, 37; Karsch, 174; Otto, 172; Porter, 174; Homan, 166; Williams, 152; Gaylord, 167; Page, 164; Stearns, 169; Brown, 171; Newkirk, 41; Corbett, 134; Schrenkeisen, 133; Lindenstein, 7; Maher, 2; Smith, 2; Freeman, 1.

There was a total of 174 votes cast in all. The vote defeats former trustees Cumings and Pearce, and places in their stead Messrs. Corbett and Schrenkeisen, with Mr. Homan as a new member.

During the meeting Mr. Abrahams filed a protest against allowing proxies and intimated that legal steps would be taken to test their legitimacy.

Prior to the close of the meeting Secretary Spratt took the floor and stated that many of the proxies which he had voted had been received by him in response to personal letters, some had come without a request on his part and nearly all of them contained kind expressions which he would always cherish. He concluded by stating that the American Manufacturers' Exposition Association had been successful and had held together longer than any other like organization in the annals of history, and that the vote just counted was a vindication of its acts and of himself.

On motion the meeting was adjourned.

THE OPPOSITION CONVENES.

It is a well-known fact to exhibitors at the Furniture Expositions in New York, that there has been for some time a considerable element against the continuance of the semi-annual display of goods, which has for over four years been regularly held at the Industrial Building in this city. This culminated toward the end of the Exposition by the circulation of a paper for the signature of those opposed to expositions, which was signed by the following firms or their representatives, forty-five of whom met at the Grand Union Hotel August 1 last:

J. Partridge & Sons, Mankey Furniture Company, Lewisburg Furniture Company, Ionia Furniture Company, West Michigan Furniture Company, Munk & Roberts, Horrocks Desk Company, C. F. Rohmann, Sons & Co., Newman Manufacturing Company, J. Healy & Co., Spencer, Barnes & Stuart, Hodell Furniture Company, Burrows Brothers & Co., Montgomery Table Works, Mendel Singer, Brooklyn Chair Company, Bloomsburg Furniture Company, C. E. Cumings & Co., Ferguson Brothers, Keystone Chair Works, A. H. Heilman & Co., R. H. Krall & Co., J. E. Pearce & Co., A. Lincoln & Son, Shearman Brothers, A. Hefner, Maddox, Bailey & Co., Stickley & Brandt Chair Company, Wolverine Manufacturing Company, Newburgh Reed Company, Banderob-Chase Company, Upham Manufacturing Company, Choate-Hollister Furniture Company, Morgan Manufacturing Company, H. Elmer, H. Sierer & Co., Hamilton Furniture Company, Langslow, Fowler & Co., A. Cutler & Son, Ott Manufacturing Company, Udell Works, Buffalo School Furniture Company, Hartford Woven Wire Mattress Company, Stomps-Burkhardt Company, Hirsch & Klatthaar, Indian River Chair Company, Beecher Falls Company, L. Abrahams, S. Steiniger, Muskegon Valley Furniture Company, Sprague, Smith & Co., Rockford Standard Furniture Company, Detroit Cabinet Company, Curtis & Cowing, E. J. Schneck & Son, H. M. Straussman, New Haven Chair Company, Maher Brothers, Norwich Cabinet Company, C. A. Dorney Furniture Company, J. K. Rishel, Boll

Brothers Manufacturing Company, Buffalo Brass and Iron Bedstead Company, Smith & Ellis Company, Wilkinson & Eastwood, Standard Furniture Company, Burt Brothers, G. H. Bear & Co., Barlow-Kent Company, Rueter Furniture Company, Wm. M. Lyons & Co.

C. E. Cumings being elected temporary chairman and Samuel Barnes temporary secretary, the meeting was called to order.

J. Healy stated that the idea of the meeting was to call together those who had signed the paper against furniture expositions.

Walter Partridge then stated that at the close of the last meeting of the American Furniture Manufacturers' Exposition Association proxies had been largely handled by one man. There was no bad feeling toward the present management nor was it the desire to "down" any of the board in the past, present or future. If the exhibitors did not desire to abolish expositions this meeting was at an end. At a meeting held that morning at the Vanderbilt Hotel it had been decided that a circular should be issued to exhibitors asking them to abstain from the meeting in January, because if three-quarters of the space holders voted against holding the expositions it showed that the majority was in favor of going out.

Mr. Healy stated that at the morning meeting he had suggested that it would be wise to send out one or two good men to go around and visit different manufacturers and get from them an expression or proxy. If time was taken to write letters the present trustees have about $8,000, and it is only natural that their pride would force them to do many things that they would not do otherwise. It would be an easy thing for the secretary to be voted a portion of this money (Mr. Healy here remarked that he did not say he would be) to go out in advance of these letters. His idea was to send a direct representative, and see what the expression is, and have this thing abolished. He thought if they would fall into line it would prevent expositions from being held.

H. A. Clark stated that if expositions could be done away with money could be saved. He thought it cost him $3,000, and also thought that the amount of his sales would be $3,000 more if he did not come, and therefore he thought it an unnecessary expense to come here.

Francis Maher said that he was heart and soul in favor of doing away with expositions. Mr. Abrahams stated that he had always been opposed to expositions, and had always considered them an injury. He did not see how it was possible to say that they were friendly to the old concern. There was no question but if every one present signed the agreement it would be the death knell of the old exposition, and carried through it would end it.

Clarence Burt stated that he considered expositions the greatest curse that ever happened to the furniture trade. That by that means every crossroads dealer could buy furniture as cheap as the largest dealers.

Frank Shearman wanted to know if 75 per cent. of the exhibitors were secured it would stop all from going into expositions. He thought them simply an unnecessary expense and money thrown away. It made price cutting, and all were worse off after every exposition.

Mr. Dann said he had been into nine expositions and had been in sympathy with them, but at the present time and under the present circumstances he thought best not to have any more. This sentiment was concurred in by the C. A. Dorney Furniture Company, and Mr. Smith, of the Smith & Ellis Company stated that while his firm were not in favor of expositions as long as they were held they had to be represented, and if they could be broken up they were with the movement.

Mr. Healy stated that while it would cost something to send a man around to see the manufacturers he was willing to stand his share of the expense, and that it could be easily done if all would come in. What was needed was to organize, and then they would no longer be in a position where one man could say that furniture men have no right to say or do anything for themselves. He said he would like to make a motion that some man who is able and willing be employed and sent broadcast to see the manufacturers who had not been seen, and by this action he thought the thing could be abolished as they desired.

Mr. Partridge stated that if the manufacturers who were antagonistic would sign a paper before a notary it would accomplish the same end.

Mr. Maher was in favor of hiring some man at a good price; the representatives had, many of them, signed the paper, and he thought the best way was to send a man to the manufacturers.

Mr. Abrahams moved that the signers agree to pay $5 each to the expense fund. Seconded by Frank Shearman.

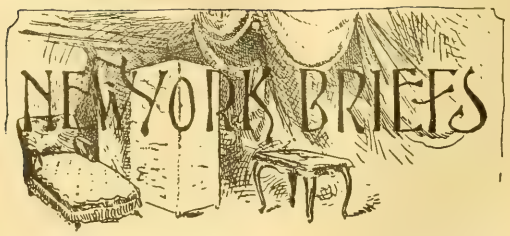
Chairman Cumings then stated that as yet there was no organization, and was followed by Mr. Partridge, who said they were not there as antagonists to anybody, that they did not need any machinery to carry the thing out, and thought $2 each would be enough to contribute. Mr. Healy stated that he thought such talk was childish, and that there should be no fooling about the business, and $5 was not too much. On a call for expression with forty-five present, twenty-five who answered were in favor of abolishing expositions and two against it; the others present did not vote.

Mr. Cumings was then nominated for president of the Furniture Manufacturers' Protective Association, and unanimously elected. H. A. Clark was chosen vice-president, L. Abrahams treasurer, and John Healy secretary. The following trustees were also elected: Mr. Dann, of the New Haven Chair Company; W. M. Lyons, H. M. Strausmann, Francis Maher and Frank Shearman.

Mr. Healy then moved to send out a representative, but Mr. Abrahams offered as an amendment that the motion read if the Board see fit; it was so put upon Mr. Healy's withdrawing his motion and requesting an expression as to whether the representative was wanted or not. Mr. Partridge moved to leave the matter with the Board to act as they saw fit and to send out men or circulars and try and have manufacturers who already had applied for space in the next exposition withdraw their applications. It was also moved that a committee visit the secretary of the American Furniture Manufacturers' Exposition Association and obtain a list of the members of the old association.

The meeting then adjourned subject to call.

Arthur G. Graham, manufacturers' agent, Grand Rapids, Mich., offers to the trade tow, burlap, excelsior, twines, cordage, paper, rags, waste, Graham's rubbing tow and manufacturers' supplies generally. See his advertisement on page 2 of cover, for he is in a position to interest every buyer.



John Ehrlich, Jr., is closing out his business at 188 First avenue.

Spencer & May, dealers in chairs, 318 Hudson street, are going out of business.

W. T. Cooney succeeds J. P. Canavan & Co., furniture dealers and auctioneers, Forty-seventh street and Broadway.

Thos. Cassin, the Myrtle avenue (Brooklyn) furniture dealer, offers his creditors 35 per cent. in settlement, payable in sixty days after all creditors agree to accept.

The Adams & Westlake Company, Chicago, has brought out a new and attractive line of iron bedsteads. The New York branch of this company is with Frederick Goll, 175 Canal street.

W. A. Vredenburg, of 177 Macon street, Brooklyn, is about to open a new furniture store in Newburgh, N. Y., with C. Northrip as manager. Mr. Northrip is well known to the trade, having been for a long time with B. M. Cowperthwait & Co., on Park row, this city.

Wm. W. Graham Company, of New York city, has been incorporated to construct buildings and manufacture furniture and interior house decorations. Capital, $25,000, and directors, Chas. E. Simmons, of Brooklyn; Wm. W. Graham and Emma J. Graham, of New York city.

Frederick Goll is on jury duty and will hold down a seat in the box for the balance of the month. His mammoth establishment at 175, 177 and 179 Canal street moves along just the same, however, and the watchful eye of the proprietor looks it over morning and evening, before and after his court duties.

Deputy Sheriff Mulvaney has received two attachments against Bernard Webel, dealer in furniture, formerly at Nos. 17 Avenue D, 713 Third avenue and 1097 First avenue, one for $359 in favor of Louis Rosen and the other for $120 in favor of Morris Tischler. It is alleged that he sold out his business to an auctioneer in March last and left the State. It is reported that he left debts unpaid to the extent of $15,000. He was in business fifteen years.

The adjourned meeting of the creditors of Thomas Cassin, Brooklyn, was held in the office of E. C. Low, the assignee, in that city, on the 16th ult. Mr. Cassin offered 25 cents, and that proposal being rejected he increased his offer to 35 per cent., payable in cash sixty days after all the creditors had signed the composition paper. Some of the creditors present accepted this proposition, and it was agreed to submit it to the others immediately. It is probable that all will agree to it.

J. J. Moriarty, the old time furniture auctioneer, will about the middle of September again open in the auction business on Fulton street, Brooklyn. He will make monthly offerings of furniture, brass and onyx novelties, Oriental goods, &c , and will also hold weekly sales of goods consigned by the various storage warehoues. Mr. Moriarty will be remembered by those familiar with the furniture trade of twenty years ago, particularly in connection with the auction sales of Herman & Co.

Sim. Bodenheim had a neat office opposite the Exposition Building and took many orders for his great line of brass goods made by the Grand Rapids Brass Company. Sim. has friends in every part of the Union, and they are always glad to see him. He also represents Talbot & Mason, glue and sandpaper; Amberine Varnish Works, Standard Caster and Wheel Company, and Adams & Elting Company, wood finishing supplies. His present address is 186 and 188 Franklin street.

Doppler & Harris succeed Paul Doppler in the manufacture of plain and beveled mirror plates at 199 and 201 Centre street.

The Beelman Manufacturing Company, of Saginaw, Mich., has placed its line of hat racks, wardrobes, &c., in the hands of R. J. Ehlers, 207 Canal street, for New York, and with E. W. Kelley, 30 Lancaster street, Boston, for New England.

The head of one of the best and most enterprising decorative houses in New York, doing a handsome business in carpets, wall paper, &c., remarked the other day that he would go into furniture if he could meet with some up-to-date man with capital. He has abundance of capital himself, but says that close observation has settled with him the fact that the day for small stores has passed, and that the successful man to-day is the one that can and will branch out in such shape as to make it pay to be "noisy."

Peter H. McNulty has retired from the firm of Wechsler & McNulty, Brooklyn, the firm having dissolved on the 24th ult. by mutual consent. The firm was composed of Messrs. Louis and Aaron J. Wechsler and Peter H. McNulty. Louis Wechsler has purchased the interest of Major McNulty, and will continue the business in partnership with Aaron J. Wechsler, his brother, under the firm name of Jos. Wechsler's Sons. The major will in the future devote his attention to the real estate business and other interests.

Mr. Gardner, of Calder & Gardner, who was in charge of the firm's exhibit at the Exposition, knows how to take a joke. Still he thinks a great deal of Chicago, and when he had spoken long and earnestly of the glories of the Windy City, and George Jacobs asked him if "the hay crop was good in the 114th ward," he gazed at the smiling faces about him for a moment, and then requested "Dave" to stop the elevator and allow himself and friends to visit the ground floor department. He was voted worthy of being a resident of New York, and all was forgiven.

GIVE TO THE POOR, LEND TO THE LORD.

Chivalry is not dead among furniture men. The little woman who kept the floors clean at the New York Exposition had a crippled husband at home and several small children. Messrs. Jacobs and Watson, of the third floor, found it out. Clate Rugg and Sam Smith wanted to take a hand, and the four good-hearted fellows started out on a collecting tour. Others helped and the result was that four different times that afternoon the neatly dressed, patient young matron was "waylaid" by four different men and a handful of nickels, dimes, quarters and halves thrust upon her. She tried to refuse, but the boys wouldn't have it. She carried home to the family that night more than $30. The next day, through some circumstance not her fault, she lost her place. Result: The boys combined and hired her to keep different spaces clean throughout the Exposition at $1.50 per day, and she got the money, too.

Some of the boys may not have had a good trade, but the Recording Angel gave them credit for that kind action just the same.

A couple of men in Buffalo, N. Y., have been partners for nearly twenty-five years, and have never quarreled or had a bookkeeper. Everything is sold for cash and the money divided on the spot. No man can collect a bill until he gets both partners together, when each one pays his half. If one should chance not to have his share ready the creditor waits. They claim to know precisely how they stand at the close of every day's business, but the system has only novelty to recommend it.

WHAT LONDON IS DOING.

[FROM OUR OWN CORRESPONDENT.]



ONDON furniture houses are now displaying their finest stocks in anticipation of the approaching fashionable season, which requires a tremendous amount of refurnishing in the mansions of the élite. The present is therefore an exceptionally good time for ascertaining what is principally demanded by the best class of trade, and finding out exactly what constitutes the leading features of the London showrooms.

On a recent visit to the chief representatives of the furniture trade I was fortunately permitted to inspect their very latest introductions, some of which have been made exclusively for wealthy patrons.

The rage for the antique, I find, still continues unabated in this part of the world, and reproductions of Chippendale, Sheraton and other old English styles undoubtedly take the lead, while there is an equally steady demand for revivals of antique German, French and Italian pieces. Some idea of the extent to which this antique furore has spread can be gained from the accompanying illustrations of furniture displayed by Messrs. Oetzmann & Co., of Tottenham Court road, a well-known London house of established reputation. Nearly every showroom at their great establishment was found to contain an immense array of antiques, the styles shown on the following pages being only the merest fraction of the whole stock.

Some exceedingly artistic pieces of hall furniture of ancient design are shown by this firm, a striking novelty being the oak hall bench (1) which can be transformed into a table by sliding the back onto the arms. No. 2 is a handsome carved oak hall seat, about 4 feet wide, copied from a genuine old English specimen. Equally odd and attractive is the carved oak chair, the corner table with folding flap and the quaint oak spinning chair (3, 4 and 5). Some excellent workmanship is also displayed in the details of the hall bench (6), the hall table (7) and the hat and umbrella stand (8)—all of them recent introductions, selling rapidly to wealthy buyers.

For library use, some elaborate carved oak chairs are upholstered either in figured velvet or old tapestry and bordered with heavy fringe. A choice selection of these, in the antique Italian style, are numbers 9, 10, 11, 12 and 13. Some smaller specimens for library or hall are Nos. 14, 15 and 16. The first is a carved oak Cromwell armchair with upholstered seat and back, covered with red Spanish leather ; the second is upholstered in the same way and the third has a carved wood seat.

For the dining room two pieces are deserving of special mention (Nos. 17 and 18). The first is an antique corner cupboard 5 feet high, conspicuous for its elaborate carving; the second an old-fashioned gong stand.

I also noticed at Oetzmann's the very quaint Queen Anne settee and chair, upholstered in silk brocade (19) ; also the unique walnut tea screen, walnut table and bamboo stand, fitted with an artistic kettle in brass and patent wind-up brass lamp and holder, furnishing all the accessories for a fashionable afternoon tea (20).

At the establishment of Walker & Co., Curtain road, E. C., my attention was called to the beautiful music cabinet of Mauresque design (21), which is made of dark mahogany and fitted with shelves and recesses for china. It is highly finished with bevel plate, and is provided with silk curtains of a deep réséda tint.

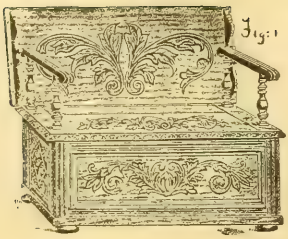
The refinement of good taste and workmanship associated with the name of Hampton & Co. were strikingly shown in the representative pieces displayed in their showrooms. In the Sheraton school of design is the beautiful little bureau of mahogany, daintily inlaid (22) ; another exquisite piece is the curio cabinet (23), made in the Louis Quinze style on a rich mount of chased ormolu, and another is the beautiful cabinet of Chippendale design, arranged for the display of valuable china (24). Also worthy of notice is the Louis XV. tea table (25), decorated with fine ormolu ; the comfortable Tudor easy chair (26), upholstered in fine tapestry ; the very elegant Chippendale occasional table (27) and the novel cake stand (28), made of the quaint stems of the tea plant, bronzed.

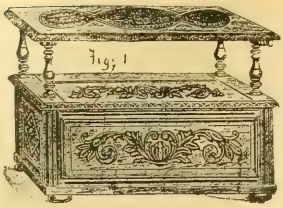
Maple & Co. have, as usual, such a large number of seasonable novelties in their enormous stock that it would be extremely difficult to say just what are the finest of the many fine things contained therein. It may be remarked, however, that they have recently devoted special attention to reproductions of the best examples of Louis XV. and Louis XVI. periods. Some of these are most exquisite in construction, especially with regard to the marqueterie work and the Vernis-Martin decorations. A specimen of high class finish is the Louis XVI. cabinet shown in the illustration (29) in finely carved mahogany, whose pure and graceful curves are worthy of the time of Riesner and David.

Among the upholstered pieces specially entitled to notice is the Sheridan chair (30) and the handsome settee in inlaid mahogany upholstered in silk tapestry and finished with brass nails (31).

Hewetson, Milner & Thexton, while maintaining their unique reputation for substantial and handsome old black oak furniture of every description, are making a very fine and attractive display of reproductions of antique French cabinet work and also of the beautiful work of Sheraton, Chippendale, Heppelwhite and their school of skilled craftsmen. The Empire armchair (32) is a beautiful piece of work. The elegant lines of rich dark mahogany, the rich ormolu decoration, the handsome brocade and upholstering, all combine to make up an exquisite piece of furniture. Equally luxurious is the French cabinet (33), the front of which is gracefully shaped, the panels painted à la Watteau and finished in the glowing Vernis-Martin style to perfection. Another excellent piece of Hewetson's work is the Chippendale music cabinet, with its beautiful carved panels (34). Very substantial and novel is the carved oak hall bench with an umbrella stand each side and a roomy box (35). The shapely black oak Hamlet seat (36), covered with crocodile leather, is another excellent reproduction from the antique. So is the Old World armchair in carved mahogany with triangular seat and covered with tapestry (37).

The old established house of Smee & Corboy makes a fine show of handsome and substantial furniture, in which reproductions of Old English, French and Italian furniture form an important part. Representative of their stock is the handsome Chippendale cabinet (38), tall and elegant in


Fig: 1


Fig: 1

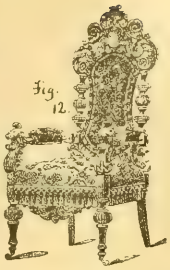

Fig: 12.


Fig: 8

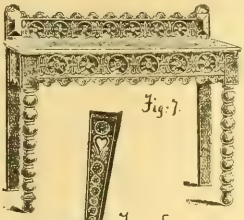

Fig: 7.


Fig: 4

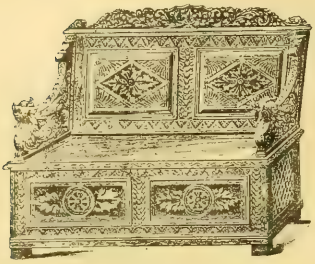

Fig 2


Fig: 5


Fig 3


Fig: 10


Fig: 23.


Fig 9

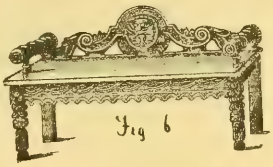

Fig 6


Fig: 14.


Fig: 11


Fig: 13


Fig: 16.


Fig: 18


Fig: 17

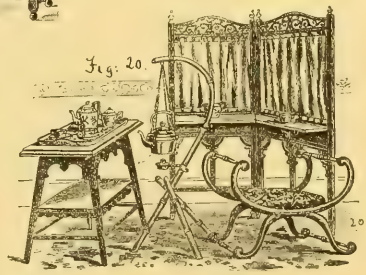
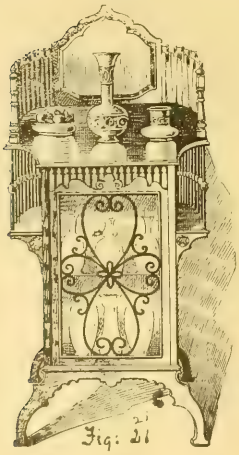
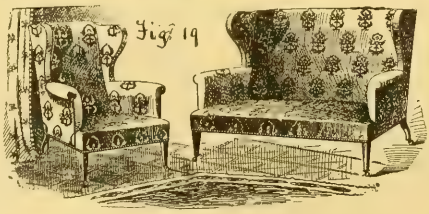
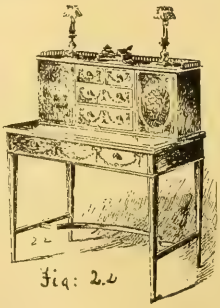
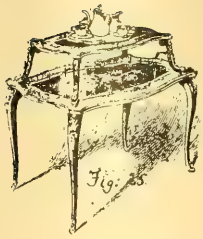

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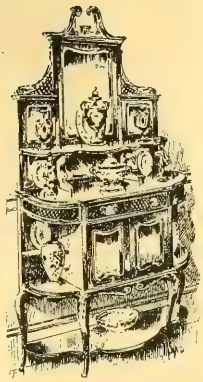

Fig: 15

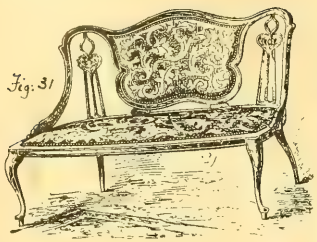

Fig: 21


Fig: 19


Fig: 22


Fig: 25




Fig: 31

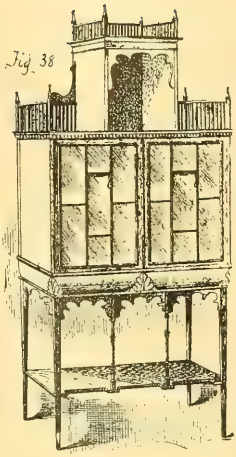
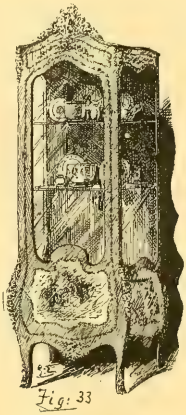

Fig: 38


Fig: 26


Fig: 33

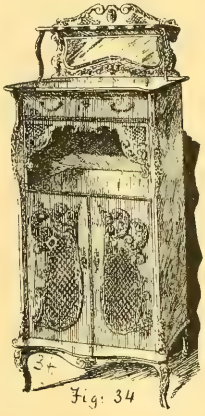
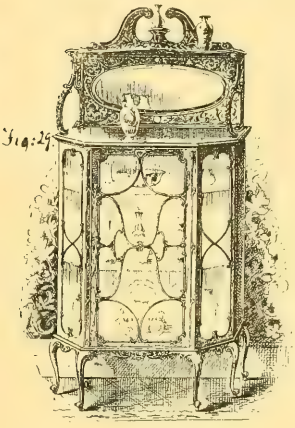
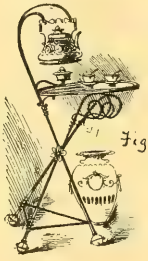
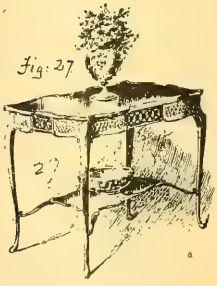
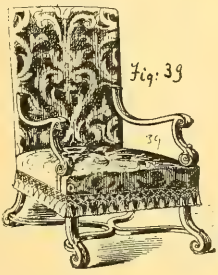

Fig: 34

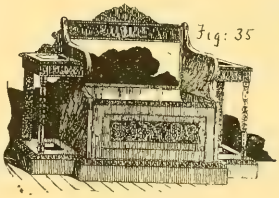

Fig: 30

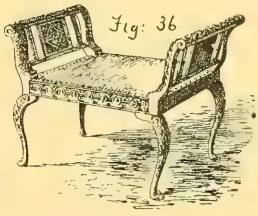

Fig: 29

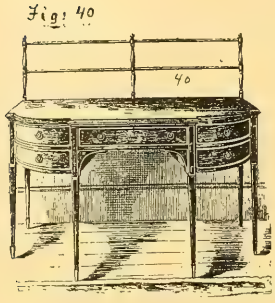

Fig: 41

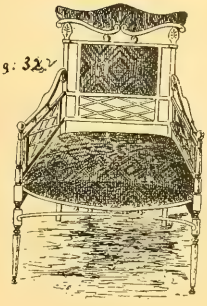

Fig: 27

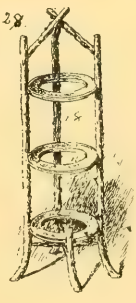

Fig: 39

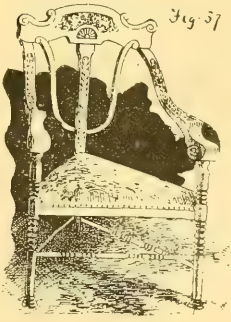

Fig: 35


Fig: 36


Fig: 40


Fig: 32


Fig: 28


Fig: 37

design, with chaste outlines and dainty decoration characteristic of that refined class of work. They also show the extremely elegant and richly upholstered chair (39), with square seat and back, of an early English school of work, exceptionally handsome and thoroughly comfortable, and the sideboard (40) with light brass rails at the back in Sheraton inlaid mahogany.

At the establishment of Godfrey, Giles & Co., Old Cavendish street, an attractive novelty shown is the copper and wrought iron kettle and stand, with a table for cups and saucers attached (41), which is made in various styles. W. E. C.

NEW BOSTON WAREHOUSE.

E. W. Kelley, the popular Eastern representative for Wilkinson & Eastwood, has opened a large furniture warehouse at 30 Lancaster street, Boston, opposite the Union Depot, and when not on the road can be found there hereafter. Besides the chairs of Wilkinson & Eastwood, Mr. Kelley will carry in stock a complete assortment of furniture best adapted to the retail trade, and it is safe to say that with the lines at his command he will keep all old and add many new customers. There is no better known salesman in New England than Mr. Kelley, and none who can count more friends. He possesses the entire confidence of the trade, and will now be in a better position than ever to fill their every requirement.

The Valley City Machine Works find business very good, with a constant and growing demand for their carvers and edge molders. These admirable tools, as well as their sanding machine, are all made by skilled workmen under careful and intelligent supervision, and are well worthy of the high repute in which they are held by manufacturers.

A novel alteration has been made in the instalment business in England. A leading furnishing house in London has just applied the life assurance system to it. By this new departure the purchaser has the satisfaction of knowing that, in the event of his death before the completion of the purchase, not only will his wife receive a receipt in full discharge of the unpaid balance, but also, if payable within twelve months, the return of the whole amount of cash paid. The secret of this prudential system is found in the fact that every one of the customers is insured by the firm in some well-known life assurance society free of charge.





WOMAN'S CAUTION.

She's such a careful woman that even after having let her folding bed down——

——she looks under it to see that there are no burglars there.—Judge.

A PETITION TO THE FURNITURE MANUFACTURERS OF THE UNITED STATES.

We as the traveling salesmen of the different manufacturers of the furniture trade feel that the exposition held in July and January of each year is of no benefit to you or ourselves, and we ask as your representatives on the road to abolish the same, as we think by abolishing the exposition you can get better prices for your goods and a more satisfactory trade :

C. Summers, of Langslow, Fowler & Co.
S. Lee, of A. Cutler & Son.
James Hill, of H. M. Straussman.
P. Z. Saur, of F. H. Conant's Sons.
F. M. Curtis, of Curtis & Cowing.
C. F. Johnson, of Rockford Standard Furniture Co.
W. F. Stratton, of L. W. Ott Manufacturing Co.
F. J. Hull, of P. Derby & Co., New York.
A. B. Hodgman, of P. Derby & Co., Boston, Mass.
Fred Parker, of Buffalo School Furniture Co. and Hartford Woven Wire Mattress Co.
J. M. Kramer, of Dayton, Ohio.
Richard Stein, of L. Abrahams, New York.
H. Coolidge, of Empire Metallic Bed Co.
W. Chapin, of Beecher Falls Co.
I. L. Smith.
R. S. Kingman, of Miller Table Co.
John A. Mann, of New York.
L. H. Clark, of Philadelphia.
Samuel G. Estabrook, of New York.
Geo. C. Brockway, of New York.
J. H. French, of H M. Straussman.
J. M. Gallagher, of J. E. Haberer, Lowville, N. Y.
Henry C. Vogel, of E. J. Schneck & Sons, Allentown, Pa.
Pete A. Konen, of Stomps-Burkhardt Co., Dayton, Ohio.
A. P. Greenlund, of Stomps-Burkhardt Co., Dayton, Ohio.
D. J. McNamara, of Stomps-Burkhardt Co., Dayton, Ohio.
Geo. W. Wilson, of Wm. M. Lyons & Co., N. Y.
W. L. Lyons, of Wm. M. Lyons & Co., N. Y.
James J. Ginna, of Wm. M. Lyons & Co., N. Y.
Joseph W. Everett, of Wm. M. Lyons & Co., N. Y.
Palmer C. Hartell, of Wm. M. Lyons & Co.
J. Dean Herritt, of Connersville Furniture Manufacturing Co.
E. W. Hawkins, of Jamestown, N. Y.
E. Lewis, of New York.
Wm. McVay, of Shearman Bros.
F. C. Parchert, of Wolverine Manufacturing Co.
Chas. E. Wesson, of Bethel Chair Co.
J. M. Stevenson, of Stickley & Brandt Chair Co.
Frank J. Cox, of Otto Furniture Co.
Lewis A. Dowd, of R. H. Krall & Co.

Dealers in search of goods at popular prices on which money can be made should send for the catalogue of the Saginaw (Mich.) Furniture Company.

George & Heyer's new plant at Milwaukee is five stories high, 50x140, and as complete a plant to manufacture upholstered furniture as there is in the country.

The Silver Creek (N. Y.) Upholstering Company is showing some very handsome novelties in parlor suites. Its catalogue ought to be on the desk of every dealer who cares for style, finish and wearing qualities.

The Orinoco Furniture Company, Columbus, Ind., is working the largest force in its history and running overtime. Its business in Grand Rapids was double in amount that of any former season, and it carried off some of the largest orders in its line.

THE FURNITURE DEALERS' CONVENTION.

The third annual convention of the National Association of Retail Furniture Dealers, or rather the Furniture Dealers' Association of the United States, as it will be known in the future, was held at the Planters' Hotel in St. Louis on July 11, 12, and 13, and proved a pronounced success. A misunderstanding as to the time of meeting caused some delay, but not to amount to anything. A goodly number of representative furniture men were in attendance, and these included retiring President A. J. Conroy, of Cincinnati; Secretary Myer S. Emerich, of Chicago; Alexander H. Revell, of Chicago, the new president; S. E. Cooper, president of the Iowa Retail Furniture Dealers' Association; Simon Fish, president of the Chicago Furniture Dealers' Association; C. S. Hopkins, of Lake City, Ia., the new chairman of the executive committee; Harry Woolf, Bennett Hallenstein, Martin Emerich, C. H. Fargo, all of Chicago; F. M. Shott, Anthony Cook, Joseph M. Raey, H. Busching, J. Stukenborg, August G. Kraemer, all of Cincinnati; J. E. Broone, of Effingham, Ill.; Julius Young, De Soto, Mo.; John F. Couts, Clarksville, Tenn.; Dan Levy, of Dayton, Ohio, and the following St. Louis members: P. J. Farrington, secretary and treasurer of the St. Louis House Furnishing Company; M. J. Mulvihill, president of the Mulvihill Furniture Company; H. Martini, president of the Martini Furniture Company; E. Talbert, secretary of the Martini Furniture Company; P. E. Conroy, of Conroy Brothers; Squire Brandon, of Brandon & Co; Charles Niedringhaus, of the Niedringhaus House Furnishing Company; M. J. Ehrlich, manager for May, Stern & Co.; Jacob G. Hellrung, Charles Willard, Henry Ploehn, C. G. Osgood and H. S. Tuttle.



ALEXANDER H. REVELL, OF CHICAGO
THE NEW PRESIDENT.



M. J. MULVIHILL, OF ST. LOUIS,
FIRST VICE-PRESIDENT.

On Thursday, July 11, the delegates were given a reception and welcomed in an eloquent speech by Acting Mayor Charles Nagel. The convention then proceeded to business. President Conroy made his annual address. It was impromptu and brief, but to the point. He reviewed the work of the organization and said that while it was still young it promised to become a powerful factor in the commercial world. It would be the aim of the association, he said, to extend its operations more to the West than to the East, as a larger field lay in that direction. Secretary Emerich, who is also the treasurer of the association, next read his report, which showed the association to be somewhat behind so far as its finances were concerned.



MYER S. EMERICH, OF CHICAGO.
SECRETARY AND TREASURER.

The most important business transacted during the succeeding two days was the election of officers, the adoption of resolutions and the changing of the name of the association.

The officers elected for the ensuing year were: President, Alexander H. Revell, of Chicago; first vice-president, M. J. Mulvihill, of St. Louis; second vice-president, Anthony Cook, of Cincinnati; third vice-president, Daniel Levy, of Dayton, Ohio; secretary and treasurer, Myer S. Emerich, of Chicago; executive committee, C. S. Hopkins, of Lake City, Ia., chairman; Louis Strauss, of St. Louis; Simon Fish, of Chicago; ex-President A. J. Conroy, of Cincinnati; Mose Raey, of Cincinnati; P. J. Farrington, of St. Louis, and Bennett Hallenstein, of Chicago. The following preamble and resolution was adopted:



C. S. HOPKINS, OF IOWA,
CHAIRMAN EXECUTIVE BOARD.

Whereas, The sale of the productions of convict labor in the furniture line is detrimental to the dealer and the manufacturer alike; therefore be it

Resolved, That we, the members of the National Furniture Association, assembled at St. Louis, do pledge ourselves not to purchase or sell any goods of such character, provided that we have knowledge of their being manufactured by convicts. —A. J. Conroy, Chairman; S. E. Cooper, Squire Brandon, committee on convict labor.

A verbal resolution was also adopted whereby the delegates pledged themselves to refrain as much as possible from purchasing goods from a manufacturer who sold direct to the consumer. The retail dealers regard this as a sort of encroachment on their rights.

The committee on constitution and by-laws, consisting of Messrs. Hopkins, of Iowa, and Hellrung and Kassing, of St. Louis, reported three amendments to the constitution and by-laws, but all were voted down. One was to reduce

the salary of the secretary from $300 to $200 per annum. The others referred to minor changes.

The committee on resolutions, consisting of Messrs. Woolf, of Chicago; Hopkins, of Iowa, and Martini, of St. Louis, returned a vote of thanks to all parties who had taken an interest in the convention.

The question of freight rates was only casually discussed, and no official action was taken.

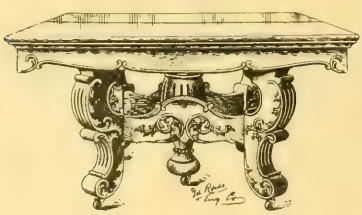
Quite a lively debate took place when a proposition was made to change the name of the association, so as to eliminate the word "retail." Mr. Revell and others made speeches in favor of the change. The proposition met with some decided opposition, notably from C. S. Hopkins, of Iowa. Mr. Hopkins argued that the word "retail" had been most potent in inducing furniture dealers, especially in small towns, to join the association. The association, he said, needed some distinctive word in its title to show that it was not in any way allied to the manufacturing element of the trade. Mr. Revell argued that in reality there was no such thing as a retail furniture dealer. There was not a member in the association, he said, who would not take a contract for any quantity of furniture, whether it be a carload or a complete hotel outfit. Mr. Revell seemed to have a shade the best of it, and the convention decided by a small majority to change the name from the "National Association of Retail Furniture Dealers" to "The National Association of Furniture Dealers." On the last day of the convention, however, the name of the association was again changed to "The Furniture Dealers' Association of the United States."

A proposition to establish an official organ out of funds subscribed by the members caused considerable fun, in view of the fact that the association still owed the secretary about $800 back salary.

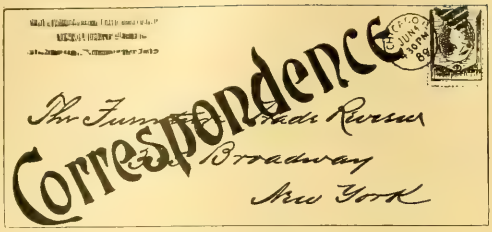
Between sessions the delegates were royally entertained by the dealers and manufacturers of St. Louis. This included a trip through the various factories, an evening on the Roof Garden, a carriage drive through the principal streets and parks and a banquet at the "Cottage" in Forest Park. The banquet was particularly enjoyable, and quite a number of witty and eloquent responses were made to the toasts.

When the convention adjourned it decided to meet again in New York on July 15, 16 and 17 next year.

SECRETARY CHARLES RIGLEY, of the Estey Manufacturing Company, Owosso, Mich., said he was well pleased with the company's sales during the past month. Its great factories never shut down and the company makes the goods the masses want, and they are the people best to reach out for.



THE Robbins Table Company's (Owosso, Mich.) half-tones of its new line are fine, but they don't compare with the finish on the tables, and for design they can't be beat. A Robbins table is a good seller. It has been proved in the past and will be so in the future. Order a dozen to test it. The fall catalogue is now ready.



Catalogues Wanted.

LONGVIEW, Tex., July 25, 1895.

THE FURNITURE TRADE REVIEW:

All of my catalogues were destroyed by fire recently. Would like to have a new supply with price lists of everything in the furniture line. Yours truly, J. C. LACY.

A Correction.

OFFICE OF FRANK E. ROSEN,
FURNITURE, CARPETS, BEDDING, &C.,
70 and 74 HESTER STREET,
NEW YORK, July 13, 1895.

THE FURNITURE TRADE REVIEW:

I beg to correct the announcement made in the last issue of THE FURNITURE TRADE REVIEW of the change of my firm. After the new house is erected the business will be conducted under the management of F. E. Rosen and Lewis Woff, but not of R. G. Rosen, as announced. Yours very truly, FRANK E. ROSEN.

TAKES IN FOUR OF "THE BOYS."

W. H. KEECH, the well-known Pittsburg, Pa., carpet and furniture dealer, has changed the name of his firm to the W. H. Keech Company, admitting four of his employees to partnership with him. The new partners are Frank P. Neeper, John P. Magill, Michael McNamara and W. E. Guy. Mr. Neeper has been with Mr. Keech for fifteen years, starting as an errand boy and working his way up to the head of the credit department. Mr. Magill has been eleven years in Mr. Keech's employ, starting as a clerk in the credit department. He is now head of the commercial department. Mr. McNamara in six years has risen from entry clerk to head bookkeeper, with a corps of a dozen clerks under him. Mr. Guy, the eldest of the new partners, has been eight years with Mr. Keech, and is in charge of the collection department at present. He was once manager of the Pittsburg branch of the Colby Wringer Company. The new members of the firm are recognized as energetic and capable business men, and there is a general feeling that there is cause for mutual congratulation upon Mr. Keech's taking them into the firm.

THE Star Chair Company, Binghamton, N. Y., announces that it has an exposition of its own, which will be sent in answer to a postal card.

IT is said that Kompass & Stoll, the well-known table manufacturers, of Buchanan, Mich., have purchased a site at Niles, Mich., upon which they will erect a factory.

THE Fifth Cincinnati Furniture Exposition, which closed on the 7th inst., was a success and some large orders were booked. Among the exhibitors were the Marietta (Ohio) Chair Company; T. B. Laycock Manufacturing Company, Indianapolis; Indianapolis Parlor Furniture Company; Indianapolis Cabinet Makers' Union; the L. C. & W. L. Cron Company, Piqua, Ohio; Hodell Furniture Company, Shelbyville, Ind.; Stewart & Blakely, Shelbyville; Connersville (Ind.) Lounge Company, and the Stomps-Burkhardt Company, Dayton, Ohio.

LIST OF BUYERS

— AT THE —

NEW YORK FURNITURE EXPOSITION, JULY, 1895.

Adams, J. T., Walter Corey Co., Portland, Me.
Allendorf, L. N., Allendorf & Porter, Utica, N. Y.
Abbott, Geo. W., J. Abbott, Passaic, N. J.
Amerman, C. S., Amerman & Shurts Bros., Washington, N. J.
Altman, Max, Samuel Altman, New York.
Anderson, Thos., J. L. Crane, Brooklyn, N. Y.
Abbott, Wm., P. Abbott, Passaic, N. J.
Austin, J. C., Eldred, N. Y.
Appel, Chas, M. Henshel, New York.
Ainsworth, Wilfred, W. Ainsworth, Fall River, Mass.
Adams, W. J., Wechsler Bros. & Co., Brooklyn, N. Y.
Alexander, Jos., Alexander Bros., New York.
Abbott, F. H., the Howard & Barber Co., Derby, Conn.
Aldrich, A., Potsdam, N. Y.
Aimer, O. W., Stanhope, N. J.
Aland, W. A., Caulkins & Post, Middletown, Conn.
Aitken, J. C., Schenectady, N. Y.
Aitken, W. E., Johnstown, N. Y.
Armstrong, R. F., H. B. Armstrong & Co., New Haven, Conn.
Armstrong, H. B., H. B. Armstrong & Co., New Haven, Conn.
Adams, S. E., Jersey City, N. J.
Aaron, W. S., Altoona, Pa.
Adams, L. E., Haverhill, Mass.
Ammerman, W. H., Jr., Cowperthwait Co., Brooklyn.
Avery, Orlando, Avery & Woodbury, Milford, Mass.
Avery, Frank, Comstock, Avery & Co., Peoria, Ill.
Avery, C. H., Nashua, N. H.
Aberdee, H., Boston.
Ainsworth, M., W. Ainsworth, Fall River, Mass.
Alexander, R. G., Alexander & McQuay, Harrisonburg, Va.
Anderson, C. O., H. C. F. Koch & Co., New York.
Atwood, Geo. N., Frost & Atwood, Fall River, Mass.
Alexander, A., Jos. Horne & Co., Pittsburg.
Ackerly, F. H., Port Jefferson, N. Y.
Allen, H. C., Scofield & Hoyt, Norwalk, Conn.
Andrews, J. C., Robt. Mitchell Furn. Co., Cincinnati.

Bentels, G., Scranton, Pa.
Becker, C. C., J. H. Little & Co., New York.
Bachman, W. G., Bachman Bros. & Martin Co., Decatur, Ill.
Beherl, Hugo, Alex. Revell & Co., Chicago.
Blumberg, W. S. Tellery & Co., New York.
Brennan, Edw. H., Wilmington, Del.
Barnes, W. F., A. E. Barnes & Bro., New York.
Baumann, S. J., Baumann Bros., New York.
Brodowsky, M., L. Brodowsky, New York.
Bingley, H. E., Shepard & Co., Providence, R. I.
Baranowsky, Davis, Baranowsky & Ehrlich, Philadelphia.
Baranowsky, H., Baranowsky & Ehrlich, Philadelphia.
Brady, Elmer E., Brady & Chadeayne, Stamford.
Blust, J., Hilton, Hughes & Co., New York.
Blumenthal, Henry, Sol Heyman & Co., New York.
Brown, O. H., Spring Lake, N. J.
Brady, F. M. G., Clarksburg (W. Va.) Furn. Co.
Burdett, W. V., Burdett & Rawlinson, North Adams.
Bradway, R. F., Monson, Mass.
Black, S. S., Joshua Gregg & Co., New York.
Bishop, A. S., North Attleboro, Mass.
Boynton, F. A., Boynton & Co., Brooklyn, N. Y.
Burden, Peter, Burden & Co., Brooklyn, N. Y.
Baumann, Wm., L. Baumann & Co., New York.
Baumann, Leo., L. Baumann & Co., New York.
Bell, E. H., Hilton, Hughes & Co., New York.
Badger, W. B., W. B. Badger & Co., Boston.
Benedict, W. G., W. H. Habliston & Co., Petersburg, Va.
Berdan, R. R., R. R. Berdan & Co., Passaic, N. J.
Bishop, T. C., Bishop & Caslin, Wappinger's Falls, N. Y.
Buckingham, Chas. B., N. Buckingham & Co., Bridgeport, Conn.
Brechtel, Chas. J., L. Baumann & Co., New York.
Battomby, Chas., W. Ainsworth, Fall River, Mass.
Baumann, S., New York.
Burns, Louis, Petherbridge & Burns, Pittsfield, Mass.
Bengis, M., New Haven, Conn.
Baldwin, Willis, Hunter, N. Y.
Bradford, J. C., Bradford, Conant & Co., Lewiston, Me.
Blake, Granville, Bradford, Conant & Co., Lewiston.
Borden, Frank H., the David Harley Co., Pawtucket, R. I.
Boswick, H. W., E. J. Riblet, Erie, Pa.
Benesch, Aaron, Isaac Benesch & Sons, Baltimore.
Bartlett, C. E., Adams & Co., Lowell, Mass.
Buckley, C. H., Titus & Buckley Co., Lynn, Mass.
Bennett, Willis F., F. G. Bennett & Son, New Milford, Conn.
Brooks, Edw. H., Brooks Household Art Co., Cleveland, Ohio.
Barnes, C. H., Poughkeepsie, N. Y.
Bernstein, J., Boston.
Bowne, H. A., Bowne & Robinson, Freehold, N. J.
Burns, B. T., Burns & Co., Harrisburg, Pa.
Braunstein, I., I. Braunstein & Co., Coatesville, Pa.
Braunstein, Sam M., West Chester, Pa.
Bent, C. L., W. E. Carpenter, South Gardner, Mass.
Boller, Alex., Adams & Co., New York.
Bradshaw, J. L., Stratford, Ont.
Barnum, E. C., the J. M. Ives Co., Danbury, Conn.
Brown, Dexter D., Binghamton, N. Y.
Burnstein, Jasper, Camden, N. J.
Bonner, John R., Edw. H. Brennan, Wilmington, Del.
Baker, A. G., Hawleyville, Conn.
Birch, Edwin K., Thos. Birch's Sons, Philadelphia.
Beecher, C. K., Amos Hilborn & Co., Philadelphia.
Black, David R., Reinhardt & Co., New York.
Barlow, C. M., Poughkeepsie, N. Y.
Blodgett, L. B., Webster, Cook & Co., Boston.
Buck, P. C., Jenkins, Buck & Co., Mine Hill, N. J.
Barnard, W. H., M. Herrick, Poughkeepsie, N. Y.
Beach, R. S., Chas. M. Plum & Co. Uphol. Co., San Francisco.
Burke, J. G., Burke & Lynch, New York.
Berdan, R. R., R. R. Berdan & Co., Passaic, N. J.
Bishop, J. C., Staunton, Va.
Burnett, Frank E., Burnett Bros., Red Hook, N. Y.
Burke, J. F., Central Furn. Co., Jersey City, N. J.
Blend, M. J., M. J. Blend & Co., Brooklyn, N. Y.
Brockhorst, T., D. M. Williams & Co., New York.
Benesch, Louis, I. Benesch & Sons, Baltimore.
Baumann, S., Astoria, N. Y.
Bickel, Schrack, F. A. Bickel & Son, Coatesville, Pa.
Barker, Edw., Flint & Barker, Fall River, Mass.
Bernstein, N., Albany, N. Y.
Billington, T., Southern California Furniture Co., Los Angeles, Cal.
Brown, Robert, Deposit, N. Y.
Brown, O. H., Spring Lake, N. J.
Browning, C. H., H. B. Gavitt Co., Westerly, R. I.
Benz, Geo. S., Benz & Son, Oswego, N. Y.
Brockway, C. A., Hilton, Hughes & Co , New York.
Barker, W. A., Barker Bros., Los Angeles, Cal.
Buzzell, R. P., Keeler & Co., Boston.
Breslin, T. J., Fries, Breslin Co., Camden, N. J.
Briggs, L. B., C. H. Barnes, Poughkeepsie, N. Y.
Brown, C. C., A. Brown & Son, Schenectady, N. Y.
Brown, Albert, A. Brown & Son, Schenectady, N. Y.
Buck, A. D., Buck & Hunter, Oswego, N. Y.
Badger, C. H., Eastman, Schleicher & Lee, Indianapolis.
Brown, H. F., Berlin, N. Y.
Britton, G. M., Gately & Britton, Reading, Pa.
Bernard, D., Jas. H. Bunce, Middletown, Conn.
Baumann, L., Baumann Bros., New York.
Berkowitz, Jos., Roth & Berkowitz, New York.
Brodowsky, B. S., B. Brodowsky & Son, New York.
Bondy, J. H., Buffalo, N. Y.
Brink, Edw., Ansonia (Conn.) Furniture and Carpet Co.
Bernhardt, A., Newark, N. J.
Blackman, E. E., New York.
Brown, J. G., Forest City, Pa.
Burt, F. B., Wm. Sweeney & Co., Providence, R. I.
Burros, Morris, New York.
Bevan, E. L., Bevan Bros. Furn. Co., Paterson, N. J.
Bates, Henry A., B. Bates, Philadelphia, Pa.
Butterbaum, Fred., Wm. Gulden, Union Hill, N. J.
Bigelow, Fred. A., Boller & Bigelow, New York.
Brush, C. A., Brush, Alberts & Co., Jersey City, N. J.
Bruce, J. E., Bruce, Filley & Co., Hartford, Conn.
Brown, F. H., Brown & Durham, New Haven, Conn.
Brundage, W. H., New York Furn. Co., Newburgh, N. Y.
Bevan, P. R., Bevan Bros. Furn. Co., Paterson, N. J.
Brand, Geo., Brooklyn, N. Y.
Bassett, C. E., French & Bassett, Duluth, Minn.
Burroughs, E. P., Madison, N. J.
Buckmaster, M., Waterbury, Conn.
Bodine, J. P., J. P. Bodine & Sons, Flemington, N. J.
Bodine, F. G., J. P. Bodine & Sons, Flemington, N. J.
Bode, G. H., Baltimore, Md.
Barstow, S. K., the Vincent-Barstow Co., Cleveland.
Behr, O. M., O. M. Behr & Co., Amsterdam, N. Y.
Bernstein, A., Joshua Gregg & Co., New York.
Bicknell, Geo. J., Atkinson Furnishing Co., Boston.
Berkemeyer, W., Berkemeyer & Gehringer, Allentown, Pa.
Bradbury, Geo., Lord & Taylor, New York.
Baker, A. G., Hawleyville, Conn.
Bohlman, W., Bohlman, Nelson & Rath, New York.
Bull, G. D., Bull & Roberts, Charleston, S. C.
Blakely, B. R., Blakely & Ellis, Griffin, Ga.
Brown, E. S., E. S. Brown & Co., Fall River, Mass.
Bell, Wm., Wm. H. Bell & Co., Bristol, R. I.

Corey, W. L., Walter Corey Co., Portland, Me.
Campbell, Fred M., John J. De Zouche & Co., Philadelphia.
Conroy, A. J., A. J. Conroy & Co., Cincinnati.
Chaplain, Duane, G. W. & S. C. Kipp, Sing Sing, N. Y.
Cowperthwait, H. M., B. M. Cowperthwait & Co., New York.
Chandler, N. T., N. T. Chandler & Co., Wellsboro, Pa.
Croft, W. M., John Sloat & Co., Port Chester, N. Y.
Cordts, Frank, Frank Cordts Furniture Co., Hoboken, N. J.
Cordts, Henry, Cordts & Delehey, Hoboken, N. J.
Curtin, Thos. J., John Mullins & Co., Jersey City, N. J.
Conlen, L. H., Philadelphia.
Coe, O. W., T. G. Sellew, New York.
Cline, Herbert, Amos H. Van Horn, Ltd., Newark, N. J.
Connor, George T., Connor & Wheatley, Barre, Vt.
Clarke, Geo. B., B. Fitch & Co., 42d st., New York.
Cohen, Richard, New York.
Cooke, F. G., Wm. A. Stokes & Co., New York.
Clark, E. P., Jacksonville, Fla.
Currier, F. E., C. E. Osgood Co., Boston.
Cody, J. H., North Adams, Mass.
Curtis, W. H., A. A. Graff & Co., Syracuse, N. Y.
Chalmers, H. W., Minch & Eisenbrey, Baltimore.
Crown, J., Sherman Outfitting Co., Newark, N. J.
Cate, Chas. E., E. Morrill Furn. Co., Dover, N. H.
Craig, Wm., Craig & Harding, Washington, D. C.
Chase, Chas. E., Abraham & Straus, Brooklyn, N. Y.
Cohen, Nathan H., New York.
Cole, J. H., Stoll & Cole Co., Trenton, N. J.
Campbell, P. A., The Bool Co., Ithaca, N. Y.
Coe, F. E , Coe Furn. Co., Torrington, Conn.
Cohen, Louis, Hempstead, N. Y.
Childs, Chas. F., Wood & Hotchkiss, Whitehall, N. Y.
Cook, E. A., Webster, Cook & Co., Boston.
Conlan, Richard, the Geo. Richards Co., Dover, N. J.
Chadeayne, S. S., Brady & Chadeayne, Stamford, Conn.
Chamberlain, Geo. R. C., Chamberlain Furn. and Mantel Co., New Haven, Conn.
Chase, C. R., Chase & West, Des Moines, Ia.
Child, S. M., W. H. Hoskins, Philadelphia, Pa.
Currier, S. D., Youngstown, Ohio.
Cross, W. G., Taber Art and Furn. Co., New Bedford, Mass.
Conkling, Eugene, Conkling & Co., Paterson, N. J.
Cox, John, Cox & Remmer, Utica, N. Y.
Crispell, Jonas, New Paltz, N. Y.
Cobb, Edw. B., Cobb & Devlin, Boston.
Coit, Geo., Hersee & Co., Buffalo, N. Y.
Criswell, J., Carlisle & Son, Columbus, Ohio.
Conway, T. J., J. G. Twining & Co., Waterbury, Conn.
Corson, R. B., Corson & Ware, Millville, N. J.
Carey, P. F., Boston.
Crofutt, Geo. B., Orange, N. J.
Cosgrove, J. F., G. Fox & Co., Hartford, Conn.
Carroll, W. R., W. Carroll & Son, Rhinebeck, N. Y.
Culver, E. B., Great Barrington, Mass.
Calm, R. J., Dives, Pomeroy & Stewart, Reading, Pa.
Cappel, C. H., Marks Bros., Philadelphia, Pa.
Cole, B. F., W. H. Hoeke, Washington, D. C.
Crane, Geo. W., Bowditch Furn. Co., New Haven, Conn.
Clark, Geo. B., James H. Bunce, Middletown, Conn.
Cooper, Chas. S., Cooper & Williamson, Trenton, N. J.
Coats, W. B., Coats Bros., Wellsville, N. Y.
Caldwell, R. F., Trenton, N. J.
Clifton, Jas. B., J. B. Clifton & Co., Fall River, Mass.
Clifton, Joseph, J. B. Clifton & Co., Fall River, Mass.
Conway, H. B., Hahne & Co., Newark, N. J.
Crane, M. M., Boonton, N. J.
Cannon, C. Irving, "Cannon's," Newark, N. J
Cannon, C. E., "Cannon's," Newark, N. J.
Crawford, A. H., C. E. Crawford Furn. Co., Goshen, N. Y.
Crawford, C. E., C. E. Crawford Furn. Co., Middletown, N. Y.
Clark, A. M., Guitenez & Navano, New York.
Collins, John T., Rutherford, N. J.
Comstock, F. J., Comstock Furn. Co., St. Louis.
Cooper, L. M., B. Y. Cooper's Sons, Opelika, Ala.
Cooper, B. A., B. Y. Cooper's Sons, Opelika, Ala.
Chase, Chas. P., Lunt, Rogers & Chase, Beverly, Mass.
Comer, M. J., Comer Bros., Johnstown, Pa.
Cutler, C. H., R. B. Cutler, Pittston, Pa.
Cox, John T., Cox & Henze, New Haven, Conn.
Cole, A. S , A. S. Cole & Son, Cranberry, N. J.
Case, L. C., Jr., Clinton, N. J.
Caffey, Thos., S. Rosenbloom & Sons, Syracuse, N. Y.
Crosbie, M. M., Asbury Park, N. J.
Chatterton, C. A., Baltimore.
Casey, J. J., Pinkham & Willis Co., Worcester, Mass.
Conover, W. P., W. P. Conover & Co., Philadelphia.
Carr, W. C., the Globe Co., New York.
Cook, Thos., Hodgkins & Co., Brooklyn, N. Y.
Convery, Wm. J., Convery & Walker, Trenton, N. J.
Cornell, A. B., Oneonta, N. Y.
Congdon, John J., Flint Co., Providence.
Carter, Geo. J., R. H. White & Co., Boston.
Corbett, Wm. R., Robt. L. Toplitz & Co., New York.
Casey, Michael J., Casey Bros., New York.
Cottrell, Wm. E., H. W. Ladd Co., Providence.
Chapman, Hector, Glastonbury, Conn.
Cooper, A. M., Dry Goods Alliance, New York.
Chapman, R. A., Hector Chapman, Glastonbury, Conn.
Caldwell, J., Somerville, Mass.
Cordts, Theo., Cordts & Delehey, Hoobken, N. J.

Dodge, B. L., Dodge & Plummer, Akron, Ohio.
Dee, W. F., M. Dee, Yonkers, N. Y.
Dee, G., M. Dee, Yonkers, N. Y.
Duffy, James J., Homer, Le Boutillier & Co., Phila.
Dorney, C. A., C. A. Dorney Furniture Co., Allentown, Pa.
Doughney, W. T., L. H. Conlen, Philadelphia.

LIST OF BUYERS AT THE NEW YORK FURNITURE EXPOSITION, JULY, 1895.—Continued.

Driver, Wm. S., Philadelphia, Pa.
Dickerson, F. H., Dover, N. J.
Doty, Isaac M., Newark, N. J.
Deihl, S. S., Mechanicsburg, Pa.
Donnatin, Frank, Daniel O'Farrell, New York.
Dupony, R. C., John M. Dean Co., Providence.
Diebolt, F. L., James Moriarty, Cleveland, Ohio.
Dingwall, Jas., the David Harley Co., Pawtucket, R. I.
DuBois, C. B., Peck & Van Dalfsen, Newburgh, N. Y.
Doyle, J. W., W. G. Harris & Co., Boston.
Dawley, E. C., Dawley Furn. Co., Charleston, W. Va.
Demarest, Chas. W., Demarest & Fitch, New York.
Davidson, I., U. A. Pollock, Baltimore.
Dudley, H. H., Whitinsville, Mass.
Doran, C. M., Cunningham & Doran, Danbury, Conn.
Doyle, Edw. J., Doyle & Rhinehart, Brooklyn, N. Y.
Dean, C. S., A. D. Matthews & Sons, Brooklyn, N. Y.
Donovan, Matt, Paterson, N. J.
DuBose, E. R., Chamberlin, Johnson & Co., Atlanta.
Daub, Wm. J., Easton, Pa.
Daub, Theo. E., Wm. J. Daub, Easton, Pa.
De Forest, A. E., Fort Edward, N. Y.
Dompierre, O., Jersey City, N. J.
Delaporte A., Wm. Kellner New York.
Doyle, Daniel H., John Turnbull, Jr., & Co., Baltimore, Md.
Davis, D. G., Raphael Weill & Co., San Francisco.
Dick, Alex., Fowler, Dick & Walker, Wilkesbarre, Pa.
Duncan, R. T., R. H. Macy & Co., New York.
Distlehorst, G. E., the Leader Co., Bloomsburg, Pa.
Doster, J., Doster & Sons, Danville, Pa.
Dow, Geo. C., J. N. Adam & Co., Buffalo, N. Y.
Dicks, Joseph, Westchester, Pa.
Downs, Geo. W., Wm. H. Frear & Co., Troy, N. Y.
Dixon, W. L., W. L. Dixon & Co., Danielson, Conn.
Dempsey, J. A., Demsey Bros., Philadelphia, Pa.
Dodd, J. Elliott, Fowler, Dick & Walker, Wilkesbarre, Pa.
Dodge, J. C., Glen Cove, N. Y.
Dierksen, H. H., Hoboken, N. J.
Downer, M. M., Downer & Edwards, Bridgeport, Conn.
Doherty, John F., Doherty & Co., New York.
Donegan, Geo. J., Bayonne, N. J.
De Lima, S. F., H. C. F. Koch & Co., New York.
Dickson, W. W., Hanson & Dickson, Amsterdam, N. Y.
Denzer, Geo. V., Town of Union, N. J.
Darling, H., Darling & Bark, Gloversville, N. Y.
Distlehurst, W. W., Conyngham, Pa.
Dungan, E. B., Shoneman Bros., Philadelphia, Pa.
De Vivo, C., Hilton, Hughes & Co., New York.
Dempsey, M. A., Philadelphia, Pa.
Durring, C., Durring Bros., Brooklyn, N. Y.
Delehey, Charles, Cordts & Delehey, Hoboken, N. J.

Ellis, A. M., Ellis Furniture Co., Ingersoll, Ont.
Ensign, F. M., Wilson & Ensign, Schuylerville, N. Y.
Erb, Thomas, Newark, N. J.
Euwer, M. J., Verona, Pa.
English, George C., Hilton, Hughes & Co., New York.
Eisler, H. S., New York.
Einstein, Sig., Einstein Bros., Kinston, N. C.
Elkins, C. W., L. E. Lewis, Waterbury, Conn.
Ehrlich, J., J. & A. Ehrlich, Boston.
Ehrlich, S., J. & A. Ehrlich, Boston.
Ettinger, M., A. A. Graff & Co., Rochester, N. Y.
Eagleston, A. P., A. P. & E. L. Eagleston, Hyannis, Mass.
Ellingwood, Geo. E., the Ellingwood Furniture Co., Portland, Me.
Egolf, Gus, Norristown, Pa.
Eaton, E. V., D. E. Rogers, Danbury, Conn.
Eggert, Herman, Newark, N. J.
Edwards, R. E., Northampton, Mass.
Efros, Charles, New Haven, Conn.
Eldridge, J. Wm., Watson M. Holmes, Hoosick Falls, N. Y.
Ewer, I. Everett, Dover (N. H.) Furn. Co.
Etchison, E. L., John Turnbull, Jr., & Co., Baltimore.
Ellis, Jas., Jas. Ellis & Co., Boston.
Ennis, J. P., Orange, N. J.
Eckhardt, F., Jr., F. Eckhardt, Brooklyn.
Early, John, New York.
Eckhardt, C., New York.
Eggleston, H. J., Eggleston Bros., Amenia, N. Y.
Elliott, R. W., Elliott & Cougle, New York.
Edward, J. C., J. C. Edward & Co., Elmira, N. Y.
Engel, J. M., Engel & Brunswick, Philadelphia, Pa.
Etchison, W. H. B., Frederick, Md.

Friedenberg, L. J., Herts Bros., New York.
Frick, T. R., Elizabeth, N. J.
Fletcher, F. E., Fletcher & Cook, Corning, N. Y.
Fitts, C. N., Northampton, Mass.
Fitzgerald, T. B., Silsbee Furniture Co., Elmira, N. Y.
Fredericks, Chas. E., Jos. Fredericks & Co., San Francisco.
Foxwell, S. H., Frank J. Murphy, Baltimore.
Fox, J. F., Annandale, N. J.
Freedman, H., Troy, N. Y.
Fitzpatrick, J. C., John A. Murray, Troy, N. Y.
Fender, George, Philadelphia, Pa.
Ford, E. G., Philadelphia, Pa.
Forsyth, Daniel W., F. Shamberg & Co., Philadelphia, Pa.
French, C. D., Whipple & French, Barton's Landing, Vt.
Farrell, John, New York.
Fritten, J. A., York (Pa.) Furn. Co.
Fancher, A. E., Binghamton (N. Y.) House Furn'g Co.
Flegenheimer, Henry, M. Flegenheimer, Brooklyn.
Fay, Frank, Fay Mfg. Co., Chester, Mass.
Fishel, George M., Royal Furniture Co., New York.
Ferguson, A. J., Callender, McAuslan & Troup Co., Providence, R. I.
Flint, C. E., Syndicate Trading Co., New York.
Ford, N. E., New Bedford, Mass.
Fehmel, A., A. Schulz, Brooklyn, N. Y.
Friel, John J., Friel & Hand, New York.
Fishel, L. H., Babylon, N. Y.
Fritz, Theo. P., Fritz & Hummel, Brooklyn, N. Y.
Fromberger, G., New York.
Fitzsimmons, M. J., Malley, Neely & Co., New Haven, Conn.
Freehofer, E. F., A. K. Deysher, Reading, Pa.
Freeman, I. V., New York.
Fenner, A. A., Philadelphia, Pa.
Fry, J. P., Lehigh Valley Furn'g Co., Allentown, Pa.
Fazakerly, Thos., Annesley & Co., Albany, N. Y.
Falkenstein, M., Hoos & Schulz, Jersey City, N. J.
Fernier, Henry, Daniel Schupe, Mahanoy City, Pa.
Fuller, Eugene B., E. P. Fuller House Furnishing Co., Mt. Vernon, N. Y.
Fernald, W. J., Concord, N. H.
Ferdinand, Frank, Boston.
Ferdinand, Geo. H., Ferdinand Furn. Co., Fitchburg, Mass.
Field, Lucius, Lucius Field & Co., Clinton, Mass.
Farwell, H. B., Smith & Farwell Co., St. Paul.
Fraser, A., E. Ridley & Sons, New York.
Filley, H. G., J. M. Burrall & Co., Waterbury, Conn.
Fellheimer, N., Aaron Strauss, Baltimore.
Fitch, B. L., Demarest & Fitch, New York.
Fisher, H. M., J. O'Brien & Co., Brooklyn, N. Y.
Fuller, F. E., Guy & Fuller Furniture Co., Springfield, Mass.
Fuikel, W., West End Furn. Co., Boston.
Flint, Chas. H., Flint & Barker, Worcester, Mass.
Flint, Geo. W., Geo. W. Flint & Co., Hartford, Conn.
Farley, J. C., Mountainville, N. Y.
Faban, Michael, B. G. Latimer & Sons Co., Brooklyn.
Farmer, C. W., M. G. Spencer & Co., New York.
Faith, C. B., H. B. Armstrong & Co., New Haven, Conn.
Fertsch, Geo. H., Brooklyn, N. Y.
Fairbanks, W. W., Morse & Bigelow, Marlboro, Mass.
Fuerth, Emil, Ludwig Baumann & Co., New York.
Froelich, David, Ludwig Baumann & Co., New York.
Folensbee, W. F., Amsterdam, N. Y.
Fancher A. D., Binghamton (N. Y.) Housefurnishing Co.
Frost, Wm., Frost & Atwood, Fall River, Mass.
Frankenstein, Jos., Ludwig Brothers, New York.
Filley, W. J., Bruce & Filley, Hartford, Conn.
Fuld, Sol., Fuld & Kahn, Philadelphia, Pa.
Flint, A. E., Flint Co., Providence, R. I.
Freedberger, Henry, Roth & Berkowitz, New York.
Ford, C. R., Spangenberg & Ford, Washington, N. J.
Fry, Henry, Fry Brothers, Providence, R. I.
Fuller, C. C., C. C. Fuller & Co., Hartford, Conn.
Fahler, H. A., Berkemeyer & Gehringer, Allentown, Pa.
Fenn, John R., Linus T. Fenn., Hartford, Conn.
Frantz, Daniel A., Lebanon, Pa.
Feeney, Bernard, New York.
Fisher, J. O., F. Fisher, Brooklyn, N. Y.
Farrell, H. C., B. Fitch & Co., New York.
Fishel, Wm., B. Fitch & Co., New York.
Funck, Geo. J., C. Funck & Son, Bristol, Conn.
Funck, Augustus H., C. Funck & Son, Bristol, Conn.

Godfrey, W. H., Lawrence, Mass.
Greenwood, Jos. N., James Greenwood & Sons, Lawrence, Mass.
Garson, M. L., Wood Credit Co., Rochester, N. Y.
Gillespie, E., the Liebmann Co., Brooklyn, N. Y.
Ga Nun, B. C., Carmel, N. Y.
Grohman, E. G., New York.
Gordon, Fred., Boonton, N. J.
Gloeckner, E. C., Albany, N. Y.
Geiger, Chas, Geiger & Braverman, New York.
Grawitz, A. L., Easton, Pa.
Greason, C., Greason & Osborn, Newark, N. J.
Goodwin, T. L., Goodwin & Kendrick, Merrimac, Mass.
Gomprecht, Jacob, Isaac Benesch & Sons, Baltimore.
Goodale, Warren, Clinton, Mass.
Gerdes, B., Burns & Co., Harrisburg, Pa.
Glasner, Philip, Glasner Bros., Bridgeport, Conn.
Guy, F. E., Guy & Fuller Furn. Co., Yorkton, Mass.
Goodwin, Benj. A., D. B. H. Power & Co., Lynn, Mass.
Goff, E. G., Neal, Goff & Inglis Co., Hartford, Conn.
Guild, L. L., Caulkins & Post, Middletown, Conn.
Grumme, Henry, E. Grumme, Elmira, N. Y.
Guy, E. G., Guy Furn. Mfg. Co., Worcester, Mass.
Gross, Wm., Boston Cpt. & Furn. Co., Yonkers, N. Y.
Garland, John P., Floyd Grant & Co., New York.
Gragg, G. E., New York.
Gookin, M. F., Gookin Bros., Lowell, Mass.
Gehringer, Jos. F., Berkemeyer & Gehringer, Allentown, Pa.
Goldberg, S., S. Goldberg & Co., Boston.
Girvin, J. E., Walrath & Girvin, Syracuse, N. Y.
Geller, J. S., Lansdale, Pa.
Green, A. D., Culhane & Green, Binghamton, N. Y.
Goodman, B. B., Cleveland, Ohio.
Gould, Geo. E., Philadelphia (Pa.) Furn. Co.
Giddings, W. S., W. S. Giddings & Co., New Britain, Conn.
Gloeckner, B., E. C. Gloeckner, Albany, N. Y.
Gill, W. M., W. B. Gill & Son, Selma, Ala.
Gally, L., Astoria, N. Y.
Gyger, Wm., John Wanamaker, Philadelphia, Pa.
Gately, E., Gately & Cox, Boston.
Greenstone, H., New York.
Greenhouse, M. E., Camden, N. J.
Gulden, Wm., Union Hill, N. J.
Gough, Henry W., H. W. Gough & Co., Harrisburg, Pa.
Gould, Willard J., W. S. Gould, Southington, Conn.
Gould, W. S., Southington, Conn.
Gill, Thos., Philadelphia, Pa.
Geduldiger, R., New York.
Green, H. C., J. H. Berkenkamp, Erie, Pa.
Gamwell, L. H., Jr., Gamwell & Linnehan, Pittsfield, Mass.
Guinan, R., Union Credit House, Mahanoy City, Pa.
Griswold, S. A., Branford, Conn.
Geiger, Chas., Geiger & Braverman, New York.
Guy, B., Tillapaugh & Brown, Schenevus, N. Y.
Gerhart, Jacob G., Fredericksburg, Pa.
Gilmore, J. A., Gilmore & Spotts, Richmond, Va.
Grant, Floyd, F. Grant & Co., New York.
Grasmann, F., Brooklyn, N. Y.
Gerhart, Elias, Mount Zion, Pa.
Greenberger, A., New York.
Gavitt, Chas. H., the H. B. Gavitt Co., Westerly R. I.
Graff, A. A., Syracuse, N. Y.
Gage, D. S., Ridgefield, Conn.
Guttag, L., New York.
Gorsch, Chas, Jr., Chas. Gorsch, Margaretville, N. Y.
Glass, B., New York.
Goodman, Sam, Star Furn. Store, Troy, N. Y.
Gallagher, Daniel, Philadelphia.
Grotz, Louis, Philadelphia.
Graff, A. A., A. A. Graff & Co., Syracuse and Rochester, N. Y.
Gilbert, N. G., N. S. Gilbert & Sons, Norwich, Conn.
Gemar, Chas. W., P. Gemar & Son, East Orange, N. J.

Holstein, B., A. A. Graff & Co., Syracuse, N. Y.
Hirsch, H. H., Jos. Hirsch & Son, Philadelphia.
Hirsch, L., Jos. Hirsch & Son, Philadelphia.
Hand, George F., Friel & Hand, New York.
Hayden, H. A., D. C. Storr, New York.
Hummel, John, Fritz & Hummel, Brooklyn, N. Y.
Hunn, F. E., Bowditch Furn. Co. New Haven, Conn.
Hughes, Geo., Geo. Hughes & Son, Poughkeepsie.
Horan, Geo. T., Boston, Mass.
Hollister, J. W., A. Scintet & Son, New York.
Harcq, E., New York.
Healy, Frank, Cleland, Healy & Underwood, Natick, Mass.
Higley, F. C., Kerr, Siebecker & Co., Carbondale, Pa.
Hall, D. E., Guy & Co., Meriden, Conn.
Harrison, S. B., Edwin A., Kirch & Co., Newark, N. J.
Higgins, D. F., F. T. Higgins, New York.
Hartung, G., Brooklyn, N. Y.
Higgins, E. P., Ludwig Baumann & Co., New York.
Hastings, Wm. E., Geo. C. Flint Co., New York.
Horneck, Philip, Nopper & Horneck, New York.
Hall, W. B., New Haven, Conn.
Huston, H. K., Wilson, Wood & Bro., Philadelphia.
Hersey, Geo. L., J. W. Hersey & Son, Springfield, Mass.
Hall, Geo. A., Burlington, Vt.
Hines, Gabriel, Julius Hines & Son, Baltimore.
Hart, S. T. O., Gloversville, N. Y.
Haaf, Jos., Westport, Conn.
Howard, C. R., the Howard & Barber Co., Derby, Conn.
Herhold, F. H., Herhold & Sons, Chicago.
Howland, S. A., Household Furn. Co., Providence.
Harding, Wm. P., Craig & Harding, Washington.
Horne, T. O., T. O. Horne & Bro., Turtle Creek, Pa.
Hill, John R., D. E. Rogers, Danbury, Conn.
Hyman, D. W., the Hyman Co., Cincinnati.
Howland, Harry L., Hart & Howland, Fall River, Mass.
Hart, Albert T., Hart & Howland, Fall River, Mass.
Hecht, A. S., Hecht Bros. & Co., Baltimore.
Hecht, Alex., Hecht Bros. & Co., Baltimore.
Hopkins, Geo. M., Williamstown, Mass.
Helmes, Lester H., Helmes Bros., Albany, N. Y.
Hyams, H., Brooklyn, N. Y.
Hawley, C. F., Millerton, N. Y.
Hambleton, S. F., Fennell & Pye, New York.
Hersey, J. W., J. W. Hersey & Son, Springfield, Mass.
Houghton, W. H., The Houghton Co., Washington, D. C.
Hepburn, Wm., R. White, Stratford, Ont.
Henze, Chas. J., Cox & Henze, New Haven, Conn.
Higgins, John E., Cowperthwait & Co., New York.
Hart, M. J. Reismann, New York.
Hall, J. W., Jr., Hall, Headington & Co., Baltimore.
Hillborn, John, Amos Hillborn & Co, Philadelphia.
Hinger, Ed., New Brunswick, N. J.
Hurley, E., New York.
Henshaw, G. G. Henshaw & Sons, Cincinnati.
Hastings, E., Andrew Lester's Sons, New York.
Headington, Wm., Hall, Headington & Co., Baltimore.
Hooper, F. N., O. Hooper, Son & Leighton, Portland, Me.
Harburger, S., New York.
Hundley, T. M., Syndor & Hundley, Richmond, Va.
Hester, E. L., W. A. Stokes & Co., New York.
Hull, Horace, Garrett Q. Parker, Plainfield, N. J.
Herrick, M., Poughkeepsie, N. Y.
Herts, I. H., Herts Brothers, New York.
Hoffman, Henry L., G. S. Herbein, Reading, Pa.
Hourigank, M., Norwich, Conn.
Holler, W. I., York (Pa.) Furn. Co.
Hammond, Fremont, Hammond, Mills & Co., Patchogue, N. Y.
Hunter, John, B. Fitch & Co., New York.
Hoyt, C. W., Norwalk, Conn.
Hooper, G., Fidelity Storage and Furn. Co., Paterson, N. J.
Harvey, Jos. E., H. C. Towles, Washington, D. C.
Haas, M. R., N. Rhein, New York.
Howell, W. B. Herkimer, N. Y.
House, H. A., Ilion, N. Y.
Harmon, Jos. N., J. & J. N. Harmon, Wilmington, Del.
Henderson, R. M., Raphael Weill & Co., San Francisco.
Hahne, August, Hahne & Co., Newark, N. J.
Howe, Wm. N., Sheilas & Chesnutt, Brooklyn, N. Y.
Hurlburt, F. W., Hurlburt & Hurlburt, Baltimore.
Helm, G. A., Fred'k Loeser & Co., Brooklyn, N. Y.
Hoitt, Chas. A., C. A. Hoitt & Co., Manchester, N. H.
Hardiman, M. I., Zimmerman & Hardiman, Watertown, N. Y.
Hurley, W. L., Gately & Hurley, Camden, N. J.
Hutschmitt, Geo., Suttle & Hubschmitt, Phillipsburg, N. J.
Hearn, J. J., Westfield, Mass.
Hall, Jesse F., Baltimore
Heyman, Sol, Sol Heyman & Co., New York.
Harris, E. G., Harlem Chair Co., New York.
Hobson, Chas., Hobson Bros., New York.

LIST OF BUYERS AT THE NEW YORK FURNITURE EXPOSITION, JULY, 1895.—Continued.

Hurlburt, Thos. H., Ansonia (Conn.) Furniture and Carpet Co.
Hyland, H. M., C. Fogarty, Troy, N. Y.
Heilman, A. H., A. H. Heilman & Co., Williamsport, Pa.

Hornbeck, E. J., the G. W. Hall Co., Lakeville, Conn.
Hughes, Ed., Jr., Ed. Hughes, New Brunswick, N. J.
Howe, Charles O., Glens Falls, N. Y.
Hallenbeck, W. F., Altamont, N. Y.
Hamilton, F. B., John Mullins, Paterson, N. J.
Huettner, N. F., Hicksville, N. Y.
Hoos, Edw., Hoos & Schulz, Jersey City, N. J.
Haase, Chas. H., Hoos & Schulz, Jersey City, N. J.
Henninger, Wm. R., Henninger, Shick & Hertwig, Reading, Pa.
Hertwig, Otto J., Henninger, Shick & Hertwig, Reading, Pa.
Hancock, T. E., T. E. Hancock & Co., N. Attleboro, Mass.
Howard, C. S., Howard Brothers, Meriden, Conn.
Hartman, J. W., Latrobe, Pa.
Hartman, Jacob, Ludwig Baumann & Co., New York.
Haas, Louis, Wm. Gulden, Union Hill, N. J.
Harper, C. L., Harper Furn. Co., Buffalo, N. Y.
Holdridge, H. W., Fred'k Loeser & Co., Brooklyn.
Howard, F. S., Thomas, Packard & Co., Brockton, Mass.
Heilbron, M., A. Rosenheim & Co., New York.
Hill, J. P., J. P. Hill & Co., Geneva, N. Y.
Hall, C. W., }
Hall, R. L., } R. L. Hall & Bro., New Canaan, Conn.
Hall, L. C., }
Hunt, Thos. H., Gloucester, Mass.
Heilbron, Louis, Reading, Pa.
Heilbron, M., M. Heilbron & Bro., Philadelphia, Pa.
Hunt, E. S., Essex, Conn.
Hixon, C. F., Woonsocket, R. I.
Hill, B. A., Hill & Cornell, Scranton, Pa.
House, Geo. E., House & Herrmann, Wheeling, W. Va.
Herrmann, J. Ph., House & Herrmann, Washington, D. C.
Hunt, W. E., Trymby, Hunt & Co., Philadelphia, Pa.
Hager, W. E., Hager & Brothers, Lancaster, Pa.
Hamlin, E. M., L. B. West & Co., Taunton, Mass.
Honeywell, I. T., Luzerne, Pa.
Heyman, B., Phœnix, Ariz.
Hagedorn, Z., J. J. Hagedorn & Co., West Point, Ga.
Heimes, L. H., Helmes Brothers, Albany, N. Y.
Helfric, M. A., H. Weaver & Co., Allentown, Pa.
Hoffman, M. J., McManus Brothers, Newark, N. J.
Haas, Simon, Engel & Brunswick, Philadelphia, Pa.

Inwold, Harry, Inwold, Kaiser & Co., Baltimore.
Ingersol, H. E., Pottier & Stymus Mfg. Co., New York.
Ingraham, W. E., McManus Bros., Asbury Park, N. J.
Irving, Benj., M., Chas. Irving & Sons, New York.

Johnson, Henry, James Nall & Co., Detroit.
Jones, Geo. S., Chester, Conn.
Jauss, Jacob, B. H. DeBoes & Co., New York.
Jones, Frank W., Powlinson & Jones, Plainfield, N. J.
Johnson, Jas. W., Pt. Pleasant Hdw. Co., Point Pleasant, N. J.
Jones, L. R., New York.
Johnson, A. D., Uniontown, N. J.
Jones, Thos. H., Boerne Bros., Brooklyn, N. Y.
Jones, Edw. P., E. W. Jones & Co., West Winsted, Conn.
Jones, E. W., E. W. Jones & Co., West Winsted, Conn.
Jordan, J., Jordan & Moriarty, New York.
James, W. H., D. C. Starr, New York.
Johnson, E. P., Los Angeles (Cal.) Furn. Co.
Jackson, Chas. L., Reading, Pa.
Jordan, J. J., Andrews Mfg. Co., New York.
Jeffcott, L. B., New York (N. Y.) Furn. Co.

King, J., King & Bunting, Oxford, Pa.
Kaplan, M., Rondout, N. Y.
King, Arthur J., Buffalo, N. Y.
Kerr, A. N., Kerr, Siebecker & Co., Scranton, Pa.
Kerr, S. G., Kerr, Siebecker & Co., Scranton, Pa.
Keller, Paul, Ferdinand Keller, Philadelphia, Pa.
Keppler, Julius, Philadelphia, Pa.
Kain, Peter M., Morristown, N. J.
Kline, Jacob, Jr., Somerville, N. J.
Klein, A., Greenberger & Buechler, Newark, N. J.
King, J. P., John C. King, Rochester, N. Y.
King, John C., Rochester, N. Y.
Kellner, H. B., Keilner Brothers, New York.
Kingman, S. A., Waterbury, Conn.
Kaschenbach, John, Wilkesbarre, Pa.
Keck, C. P., New York.
Knipp, John C., J. C. Knipp & Brother, Baltimore.
Kopido, E. L., L. Kopido & Sons, Jersey City, N. J.
Klippenstein, Emil, E. Grumme, Elmira, N. Y.
Kiplinger, L. W., Kiplinger & Co., Lancaster, Pa.
Keane, Walter F., Phil. J. Walsh Est., Philadelphia.
Kline, D., Boston Cpt. and Furn. Co., Yonkers, N. Y.
Knowlton, O. W., O. W. Knowlton & Co., Derby, Conn.
Keech, W. H., W. H. Keech Co., Pittsburg.
Kelly, M. J., O'Donnell & Gilbride, Lowell, Mass.
Klein, F. W., Kaufman Bros., Pittsburg.
Kuehborth, P., Fowler, Dick & Walker, Wilkesbarre, Pa.
Kraemer, A., New York.
Kostanzer, J. E., A. Kostanzer & Son, Crawfordsville, Ind.
Kuhne, E. J., Brown, Thomson & Co., Hartford.
Kline, A. J., Dives, Pomeroy & Stewart, Harrison, N. J.
Knapp, E. Frost, Smith, Twichell & Knapp Co., Torrington, Conn.
Kirby, W. E., Carbondale, Pa.
Kendrick, A. W., C. L. Kendrick & Co., Brooklyn.
Kaufman, S. E., Trenton, N. J.
Kelly, John T., Thos. Kelly, New York.
Krom, Alonzo, Newburgh, N. Y.
Kelly, R. J., Thos. Kelly, New York.

Kirkland, Jas., Kramrath's Carpet Emporium, Albany, N. Y.
Kelly, M. J., Lee, Mass.
Kelly, John H., Geo. Kelly, Philadelphia.
Kilpatrick, John G., Denver Col.
Kuhl, J. K., Schafer & Kuhl, Flemington, N. J.
Killman, H. S. S., H. L. Boughton, Catskill, N. Y.
Kirch, Edw. A., E. A. Kirch & Co., Newark, N. J.
Kline, Jerome D., Schrader & Kline, Reading, Pa.
Kelly, Thos., Scranton, Pa.
Kelly, P. J., P. J. Kelly & Co., New Haven, Conn.
Keller, R. B., Brown & Keller, Stroudsburg, Pa
Knechi, A. S., W. F. Gans, Easton, Pa.
Krause, C. B., C. B. Krause & Co., Allentown, Pa.
Kramrath, A., Kramrath's Carpet Emporium, Albany, N. Y.
Kellogg, Julius S., Hartford, Conn.
Kamp, M., M. Kamp & Co., Philadelphia.

Levy, S. B., A. Levy, Brooklyn, N. Y.
Lowenthal, Harry, Reinhardt & Co., New York.
Lowenbein, M., A. Lowenbein's Sons, New York.
Lansburgh, Julius, Julius Lansburgh Furniture and Carpet Company, Washington, D. C.
Lockwood, J. T., White Plains, N. Y.
Lougee, J. L., Salem, Mass.
Louis, George, Harrison, N. J.
Lewy, Max, Royal Furniture Co., New York.
Lincoln, C. H., Glenwood Furn. Co., Taunton, Mass.
Lively, J. J., John Steinback, West End, N. J.
Liggan, C. W., Rivermont Furn. Co., Lynchburg, Va.
Littell, I. M., Hahne & Co., Newark, N. J.
Lollin, Jos. H., Amos H. Van Horn, Ltd., Newark.
Lampe, H., New York.
Lespinasse, P. B., Spring Valley, N. Y.
Lawrence, E. B., New Canaan, Conn.
Levy, S., Willis Furniture Store, New York.
Langworthy, F. D., Wakefield Rattan Co., New York.
Lewis, L. E., Waterbury, Conn.
Luhs, Jacob, A. Luhs, New York.
Liebman, A., New Haven, Conn.
Lynch, E. W., Gately & O Gorman, Worcester, Mass.
Lyford, Chas. P., Crescent Furniture Co., Boston.
Lowenthal, N., L. Lowenthal & Sons, Baltimore.
Lowenthal, J., L. Lowenthal & Sons, Baltimore.
Luce, C. W., Gloucester, Mass.
Langley, W. C., Bay State Carpet and Furniture Co., Boston.
Looker, I. H., Looker & Ford, Elizabeth, N. J.
Lake, John A., Putnam & Sprague Co., Worcester.
Linihan, W. J., Hamilton Furniture Co., Newark.
Looker, A. T., Newark, N. J.
Lippard, Wm. A., J. S. Seaman & Co., Reading, Pa.
Lakow, S., New York.
Little, John H., J. H. Little & Co., New York.
Luther, E., H. L. Luther, Oneonta, Y. N.
Lewin, J., New York.
Lincoln, J. C., Willimantic, Conn
Litschgi, A. W., Phœnix Furn. Co., Charleston, S. C.
Lineson, N. L. S., C. N. Yates & Son, Schenectady, N. Y.
Lee, John, Lee Bros. Furn. Co., Bridgeport, Conn.
Lee, Chas., Lee Bros. Furn Co., Bridgeport, Conn.
Livermore, O. J., Holyoke (Mass.) Furn. Co.
Lockwood, F. S., Lockwood Bros. & Co., Paterson, N. J.
Luther, E., E. Luther & Co., Springfield, Mass.
Lachman, F., Reinhardt & Co., New York.
Loughran, John B., Norfolk, Va.
Lockhart, W. F., Wright & Lockhart, Boston.
Livingstone, C. O., Jacksonville, Fla.
La Salle, Geo. W., Wilmarth & La Salle, Glens Falls, N. Y.
Leopold, N., Ellenville, N. Y.
Lohmiller, A., Rahway, N. J.
Lurie, Laser, Lurie Bros., Brooklyn, N. Y.
Lenck, W., West End Furn. Co., Williamsport, Pa.
Leighton, L. M., O. Hooper, Son & Leighton, Portland, Me.
Lavin, Jas., J. Lavin & Co., Brockton, Mass.
Laskowski, Chas., Allentown, Pa.
Lowenthal, Wm., Washington, D. C.
Leonard, Edw. J., Joshua Gregg & Co., New York.
Linnehan, W. W., Gamwell & Linnehan, Pittsfield, Mass.
Lammert, Martin, Lammert Furn. Co., St. Louis.
Lammert, Martin, Jr., Lammert Furn. Co., St. Louis.
Leinhas, W. E., W. E. Leinhas & Co., Lowell, Mass.
Lissner, S., B. F. Lambert & Co., Boston.
Leete, E. M., E. A. Leete & Sons, Guilford, Conn.
Leonard, Wm. L., L. E. Lewis, Waterbury, Conn.
Lester, Wm. C., Andrew Lester's Sons, New York.
Lowenbein, Ernest, A. Lowenbein's Sons, New York.
Liebmann, Louis, the Liebmann Co., Brooklyn, N. Y.
Lawson, John, Brooklyn, N. Y.
Laughlin, T. A., New York.
Leininger, Geo. E., Easton, Pa.
Lemmell, H. L., Newark, N. J.
Lichtenstein, E. D., John Coyne & Co., Brooklyn.

Morgan, O. L., Kerr, Siebecker & Co., Carbondale, Pa.
Michaels, Jos., Brooklyn, N. Y.
Morgan, J. E., Williams & Morgan, Utica, N. Y.
Miller, Robert, Robert Miller & Son, New York.
Miller, Robert, Jr., Robert Miller & Son, New York.
Manges, Samuel F., Manges Brothers, New York.
Manges, Louis, Manges Brothers, New York.
Martin, John L., J. B. Martin & Co., Lancaster, Pa.
Moore, M. C., Wonesdale, Mass.
Mullins, John, John Mullins & Sons, Brooklyn, N. Y.
Mullins, J. H., John Mullins & Sons, Brooklyn, N. Y.
Marble, M. P., A. J. Matthews & Sons, Brooklyn,
Michels, Jesse, Stern Brothers, New York.
Miller, John R., Sheppard Knapp & Co., New York.
Muller, Henry J. J., Newark, N. J.
Moore, W. T., Mansfield, Pa.
Minch, W. H., Minch & Eisenbrey, Baltimore.
Merrill, Chas. P., the Ellingwood Furn. Co., Portland, Me.
Mersereau, E. J., Santa Ana, Cal.
Mayo, S. H., Geo. B. Roach & Co., Boston.

Manning, H. B., Manning Brothers, New Brunswick, N. J.
Mershon, W. W., Princeton, N. J.
Metcalf, H. E., Rolason & Metcalf, Mansfield, Pa.
Michaels, D., J. Michaels, Brooklyn, N. Y.
Martin, D. D., L. A. Weaver, Oakfield, N. Y.
Mason, Chas. C., Brooklyn (N. Y.) Furn. Co.
Morris, J., J. Lewin, New York.
Morris, W. S., J. Baumann & Brother, New York.
Manning, John L., Manning Bros., New Brunswick, N. J.
Murray, John A., Troy, N. Y.
McLean, Franklyn B., Hempstead, N. Y.
McLaughlin, Wm. A., Abrahams & Straus, Brooklyn.
McCoy, Chas. A., Frank Bowles, New York.
McLean, Hugh, McLean Bros., Holyoke, Mass.
McDonough, H. P., Harris & McDonough, New York.
McCullough, James Ellis, South Boston, Mass.
McManus, L., L. McManus & Co., Macon, Ga.
McLagan, Geo., Porteous & McLagan, Stratford, Ont.
McCrum, O. C., McCrum & Sons, Oneonta, N. Y.
Manuel, J. G., J. A. Colby & Son, Chicago.
Moran, James, Paterson, N. J.
Mendels, A., M. Mendels, Baltimore.
Mosbacher, B. L., New York.
McCurdy, J. J., J. C. McCurdy & Co. Newark, N. J.
Martin, Richard, Empire Furn. Store, Perth Amboy, N. J.
Manning, R. C., A. V. Manning & Sons, Trenton, N. J.
Manning, J. W., A. V. Manning & Sons, Trenton, N. J.
Miller, Wm. F., Easton, Pa.
Myers, W., Capital City Furn. Co., Albany, N. Y.
McLain, W. J., McLain Bros. & Co., Dawson, Ga.
McDonald, Grant, Oswego, N. Y.
McDonald, N. G., McDonald, Sparks & Stewart Co. Rome, Ga.
McGregor, C. F. Poughkeepsie, N. Y.
McGuire, R. E., McGuire & Dillon, Fall River, Mass.
McManus, Jos., McManus Bros., Newark and Elizabeth, N. J.
McCarthy, D. L., D. McCarthy & Sons, Syracuse, N. Y.
Margwarth, F. J., Margwarth Bros., Hazelton, Pa.
Mode, Z., Boston, Mass.
Moral, B., New York.
Mather, G. E., W. G. McLean & Co., Waterville, N. Y.
McLean, W. G., W. G. McLean & Co., Waterville.
Morgan, W. K., D. E. Morgan, Son & Allen Co., Buffalo, N. Y.
Mooney, J. E., Windsor Locks, Conn.
Moran, Jas., New York.
McIntyre, J. J., Isaac Mason, Brooklyn, N. Y.
Moses, A. C., W. B. Moses & Sons, Washington, D. C.
McManus Walter, McManus Bros., Newark, N. J.
Morehouse, G. B., Johnstown, N. Y.
Michael, Chas., L. S. Plaut & Co., Newark, N. J.
May, Chas. P., Seidler & May, Hartford, Conn.
Mullin, Jas., Mullin & Dempsey, Woonsocket, R. I.
Mowday, D. T., Morristown, Pa.
Miller, R., People's Furnishing Co., Philadelphia, Pa.
Murray, C. F., Wilkesbarre, Pa.
McNeil, R. G., New York.
Meyer, B., New York.
Miller, J. H., Brooklyn.
Mill, E. M., Fleetwood, Pa.
Miller, Geo. C., Boynton & Co., Brooklyn.
Marsh, B. A., New Haven, Conn.
Mills, C., Mills Bros., Brooklyn, N. Y.
Morrison, Wm., Carbondale, Pa.
Miller, H. H., Newark, N. J.
Miller, Lewis G., Arnold, Miller & Co., Providence.
Mills, D. W., Jersey City.
Maxwell, Chas. M., Herald Square Auction Rooms, New York.
McCaughey, Bernard, B. McCaughey & Co., Pawtucket, R. I.
McCaughey, Jas., B. McCaughey & Co., Pawtucket, R. I.
Mayer, Chas., R. Mayer & Bro., Trenton, N. J.
Mafara, Guy, Boston.
Mason, C. H., Lansingburgh, N. Y.
Moriarity, Thaddeus, Jordan, Moriarity & Co., New York.
Moriarity, Edw., Jordan, Moriarty & Co., New York.
Moran, James V., Gately & Hurley, Camden, N. J.
Mekeel, John V., Cold Spring, N. Y.
Montague, S. E., John Tilley & Co., Holyoke, Mass.
Miller, Geo. C., Boynton & Co., Brooklyn.
Miller, Frank, D. M. Cowperthwait & Co., New York.
Mense, W. C., E. H. Mason, New York.
Mott, R. H., R. H. Mott & Bros., Cohoes, N. Y.
Miller, M., Boerke Bros., Brooklyn, N. Y.
Martin, Wm. H., Leyman Hoyt's Son & Co., Stamford, Conn.
Meyer, L., Meyer Bros., Paterson, N. J.
Mills, A. H., H. C. F. Koch & Co., New York.
Malloy, E. J., Brooklyn (N. Y.) Furn. Co.
Marsh, E. D., Amherst, Mass.
Miller, August, Stonington, Conn.
Miller, Edw., August Miller, Stonington, Conn.
Mannes, Owen, Henry Mannes & Sons, New York.
Mitchell, A., jr., Syndicate Trading Co., New York.
Moyer, J. W. W., Osterman & Co., New York.
Merseles, P. G., Van Dyke Furn. Co., Paterson, N. J.
Mason, Joseph, Paterson, N. J.
Mannes, J. N., Henry Mannes & Sons, New York.
Murphy, D. K., Meriden (Conn.) Furn. Co.
Michaels, L. C., Freeport, N. Y.
Martuk, M., New York.
Mapee, C. H., C. E. Crawford Furn. Co., Port Jervis, N. Y.
Mason, Isaac, Brooklyn (N. Y.) Furn. Co.
Maguire, James, Brooklyn, N. Y.
Mitchell, H. R., Westerly (R. I.) Furn. Co.
Matz, H., New Haven. Conn.

Northup, C. M., Newburgh, N. Y.
Nathan, Harris, New York.
Notter, T. J., Allentown, Pa.
Newmarch, Alfred, A. McArthur & Co., Boston.

LIST OF BUYERS AT THE NEW YORK FURNITURE EXPOSITION, JULY, 1895.—Continued.

Nothnagle, Wm., Geo. E. Nothnagle & Son, Bridgeport, Conn.
Norway, F. A., Wm. Donaldson & Co., Minneapolis.
Nash, J. S., Nash & Bassett, Bridegport, Conn.
Nelson, Henry J., Burlington, Vt.
Northridge, Robt., Worcester, Mass.
Nathan, H., People's Housefurnishing Co., St. Louis.
Nee, P. J., Washington, D. C.
Netzley, I. C., P. P. Kittman, Lock Haven, Pa.
Nelen, D., D. Nelen & Son, Springfield, Mass
Nelson, C. F., Marlboro, Mass.
Navano, Antonio, Buenos Ayres, Argentine Repub.
Neal, C. R., Neal, Goff & Inglis Co., Hartford, Conn.
Naylor, A. F., Hopewell, N. J.

Oppenheimer, L., Ehrich Brothers, New York.
Oppenheimer, Max, M. Oppenheimer & Co., N. Y.
Osgood, E. C., E. Osgood Co., Boston.
Orr, Joseph, Stratford, Ont.
O'Keefe, T. W , Middletown, Conn.
Osterhout, Jas., Woodbourne, N. Y.
O'Donnell, C., O'Donnell & Gilbride, Worcester, Mass.
Osborn, Chas. H., Greason & Osborne, Newark, N.J.
Ogden, James C., Elizabeth, N. J.
Orton, F. M., Rome, N. Y.
O'Donovan, M., Bridgeport, Conn.
O'Brien, John F., Lord & Taylor, New York.
Oettinger, L., Economy Furn. Co., Scranton, Pa.
Oettinger, E., Baltimore (Md.) Furn. Mfg. Co.
Onderdonk, J. W., R. H. Macy & Co., New York.

Poole, G. H., Trenton (N. J.) Furn. Co.
Packard, A. A., Meekins, Packard & Co., Springfield, Mass.
Pullman, Fred, Geo. C. Flint Co., New York.
Philbrick, Paran, Wilcox & Philbrick, Concord, N.H.
Padgett, Louis F., Augusta, Ga.
Pommer, Henry, John Pommer & Sons, Albany.
Palmer, John, New York.
Pettit, E. L., Mayer & Pettit, Washington, D. C.
Potter, Frank K., Potter & Co., Providence, R. I.
Peck, Walter D., Weeks Furn. Co., Woonsocket, R. I,
Putnam, Geo. N., Putnam Furn. Co., New London, Conn.
Peoble, Fred G., Robt. Mitchell Furn. Co., Cincinnati.
Parfitt, James, Holyoke, Mass.
Phoebus, John A., Derby Desk Co., New York.
Post, A. H., Van Dyk Furn. Co., Paterson, N. J.
Packer, G. Q., Plainfield, N. J.
Pellerin, F. A., F. A. Pellerin & Co., Jacksonville, Fla.
Powell, R. G., Hempstead, N. Y.
Packard, W. C., W. C. Packard Furn. and Cpt. Co., Salem, Mass.
Peters, J. H., Jas. H. Peters & Co., Red Bank, N. J.
Peck, N. J., Beard & Peck, Cortland, N. Y.
Peabody, C. N., Wm. G. Harris & Co., Boston.
Phillips, N. W., Phillips Bros. & Co., Cambridge, Mass.
Phillips, Chas., Phillips Bros. & Co., Cambridge, Mass.
Prescott, C. H., R. Prescott & Son, Keesville, N. Y.
Powlison, John A., Powlison & Jones, Plainfield, N. J.
Parkenham, T. J., New York.
Parsons, W. M., Chamberlain. Furn. and Mantel Co., New Haven, Conn.
Piser, Abraham, Union Furn. Co., New York.
Pidcock, Geo. M., Bloomsbury, N. J.
Pye, Henry B., Fennell & Pye, New York.
Power, D. B. H., D. B. H. Power & Co., Lynn, Mass.
Pagett, T., E. Grumme, Elmira, N. Y.
Purdy, R. M., Conover & Purdy, Manasquan, N. J.
Patton, W. C., New Hampshire Furn. Co., Manchester, N. H.
Payne, W. S., Payne & Willingham, Macon, Ga.
Porter, F. J., B. C. Porter's Sons, New Britain, Conn.
Podmore, J. M., Wm. Podmore, So. Norwalk, Conn.
Podmore, Wm., So. Norwalk, Conn.
Pearson, J. F., A. Pearson, Brooklyn, N. Y.
Pollock, J. B., W. V. Snyder & Co., Newark, N. J.
Patton, J. G., J. G. Patton & Co., New York.
Peirce, H. S., New Bedford, Mass.
Paine, H. H., A. & H. C. Knowlton & Co., Philadelphia, Pa.
Post, W. P., Caulkins & Post, Middletown, Conn.
Pierce, L. E., Empire Desk Co., New York.
Parker, J. J., Chas. F. Wing, New Bedford, Mass.
Pierce, C. H., Chas. F. Wing, New Bedford, Mass.
Powers, F. H., S. Baumann & Bro., New York.
Pfeiff, H., Jr., Wm. Batterman, Brooklyn, N. Y.
Putts, J W., Baltimore.
Prince, Frank, Prince & Kreisa, Cleveland, Ohio.
Peck, Thos. G., Wm. H. Frear & Co., Troy, N. Y.
Piecha, C. Louis, B. M. Cowperthwait & Co., New York.
Pease, Chas. L., G. Fox & Co., Hartford, Conn.
Protheroe, Wm., Protheroe & Co., Scranton, Pa.
Pickering, S. A., M. H. Pickering, Pittsburg.
Plows, W. J., Jr., Thurwood & Ehle, Fort Plain, N. Y.
Palmer, R., A. Zadig & Co., New York.
Pinheiro, Sol., E. B. Pinheiro, Philadelphia, Pa.
Plimpton, G. A., J. L. Plimpton, New York.
Perkaert, L., London and Paris.
Phillips, Edw. P., Wilkesbarre, Pa.
Prufrock, Wm., St. Louis.
Plummer, C. A., Shartenberg & Robinson, Pawtucket, R. I.
Parker, J. H., Jr., Atkinson Furnishing Co., Boston.
Peters, W. E., C. B. Krause & Co., Allentown, Pa.
Parmelee, A. M., Wilmington, Vt.
Pickham, G. L., E. S. Brown & Co., Fall River, Mass.
Pease, Allen, Windsor Locks, Conn.
Phillips, M., New York.
Park, Orrin E., "Cannon's," Newark, N. J.

Quick, E. R., T. J. Quick, Port Jervis, N. Y.

Raymond, Le Grand, Raymond & Sons, Norwalk, Conn.
Rosen, Frank E., New York.
Reardon, C. B., Millbrook, N. Y.
Richmond, P., New York Cheap Furniture Store, Passaic, N. J.
Rogers, D. E., Danbury, Conn.
Revell, John T., Alex. Revell & Co., Chicago.
Ruben, L., M. Ruben & Son, Alexandria, Va.
Reynolds, R. C., Troy, N. Y.
Rosa, Fredk. L., H B. Rosa & Son, Fishkill, N. Y.
Rosenthal, Jos., Sol Heyman & Co., New York.
Robertson, John L., Robertson & Co., Lowell, Mass.
Ruckelhaus, John H., John Ruckelhaus, Newark, N. J.
Rice, Jas. A., Lee, Mass.
Robertson, H. C., Morton, Scott & Robertson Co., Nashville, Tenn.
Reed, W. H., H. S. Eisler, New York.
Reeves, Jesse P., McPherson Furniture and Carpet Co., Bridgeton, N. J.
Rabn, D. M., the J. S. Menken Co., Memphis, Tenn.
Rusher, C. G., Wakefield Rattan Co., New York.
Rogers, W. B., Chas. Rogers & Sons Co , Toronto, Canada.
Regan, J. J., George C. Flint Co., New York.
Rhein, N., New York.
Rounds, H. A., the Ellingwood Furniture Co., Portland, Me.
Reynolds, M. P., the Reynolds & Fuller Co., Danbury, Conn.
Reishling, John, Reishling & Son, Nyack, N. Y.
Rayner, J. E., Chas. Hall, Springfield, Mass.
Ryan, E. J., E. J. & R. B. Ryan, Port Chester, N. Y.
Rubens, M., Sherman Outfitting Co., Newark, N. J.
Reed, J. E., New York (N. Y.) Furniture Co.
Ruskin, J. L., the Hyman Co., Cincinnati.
Rhinehart, Louis D., Doyle & Rhinehart, Brooklyn, N. Y.
Roellig, A. F., J. B. Van Sciver & Co., Camden, N. J.
Robinson, John F., J. F. Robinson & Co., Ware, Mass.
Rothery, Albert, Meekins, Packard & Co., Springfield, Mass.
Rothert, J. W., Rothert & Co., Richmond, Va.
Rothert, Sam, Rothert & Sons, Baltimore.
Rothert, J. H., Rothert & Sons, Baltimore.
Reynolds, M. P., Reynolds & Fuller Co., Danbury, Conn.
Robertson, W. L., Robertson & Co., Lowell, Mass.
Rich, G., New York.
Rosenkraus, E., J. E. Edward & Co., Elmira, N. Y.
Remmer, J. H., Cox & Remmer, Utica, N. Y.
Redington, F., Redington & Co., Waterville, Me.
Rosenstein, Max, New York.
Reubel, George, New York.
Ryder, J., Ryder, Shane & Heyman, Kansas City.
Rosener, John J., Totten Furn. and Carpet Co., Brooklyn, N. Y.
Reid, H. M., Trenton, N. J.
Reed, R. Percy, R. S. Reed & Co., Fall River, Mass.
Robinson, Geo. M., Silsbee Furn. Co., Elmira, N. Y.
Reither, J. G., jr., Jos. Wechsler's Sons, Brooklyn.
Rogers, J. M., Gately & Rogers, Worcester, Mass.
Ryan, J., Fred'k Loeser & Co., Brooklyn, N. Y.
Rich, E., M. Rich & Bros., Atlanta, Ga.
Roberts, Ed. F., A. H. Roberts & Son, Bangor, Me.
Rogers, H. N., H. N. Rogers & Co., Sandy Hill, N. Y.
Richardson, Frank W., Geo. Richardson & Son, Auburn, N. Y.
Ristenpart, W. A., W. & J. Sloane & Co., San Francisco.
Roe, W. W., W. W. Roe & Co., Newton, N. J.
Rosenbloom, I., S. Rosenbloom & Sons, Syracuse.
Reitenauer, H., J. A. Reitenauer & Son, Honesdale, Pa.
Reitenauer, J. A., J. A. Reitenauer & Son, Honesdale, Pa.
Ross, C. F., Caribou, Me.
Ryan, Wm. F., Steates & Ryan, Utica, N. Y.
Rosenheim, Henry, Max Oppenheimer & Co., New York.
Rode, J. T., Snyder & Rode, New York.
Rees, W. D., Amsterdam, N. Y.
Reubel, Wm., New York.
Rolland, L., J. L. Shoemaker & Co., Philadelphia.
Rudden, John, Washington, D. C.

Scheffler, G., K. Scheffler, Philadelphia.
Schafer, Henry, Schafer & Kuhl, Flemington, N. J.
Scott, W. H., Baltimore.
Schmidt, C., Newark, N. J.
Stone, H. K., W. & L. Stone, New York.
Schlich, Philip, F. Becker Furn. Co., Jersey City, N. J.
Spencer, George H., New York.
Selig, J., Ludwig Bros., New York.
Shapiro, A., Boston Carpet and Furn. Co., Yonkers, N. Y.
Spock, L. E., Henry W. Peabody Co., New York.
Sloat, O. W., Patterson, N. Y.
Schiff, I., Ludwig Bros., New York.
Schilling, M. I, Lieth & Schilling, Hoboken, N. J.
Schwenke, Aug., Frank Cordts Furn. Co., Hoboken, N. J.
Spring, Carl, New York.
Schulz, M., Greenpoint Furn. and Carpet Co., Brooklyn, N. Y.
Siebecker, L. J., Kerr, Siebecker & Co., Scranton, Pa.
Shurts, E. S., Amerman & Shurts Bros., Washington, N. J.
Searight, M. H., Morton, Scott & Robertson Co., Nashville, Tenn.
Skinner, S. L., New York.
Simpson, Thos., McClain, Simpson & Co., New York.
Schneider, John, Peters & Schneider, Brooklyn, N. Y.
Sawin, E. M., John M. Dean Co., Providence, R. I.
Summit, Jacob, Shamokin, Pa.
Sayre, Jos. C., McClain, Simpson & Co., New York.
Suttle, Matthew, Suttle & Hubschmitt, Phillipsburg, N. J.
Spencer, Wm. B., Hubbell & Curtis, Bridgeport, Conn.
Samuels, M., M. & R. Samuels, Rochester, N. Y.
Slack, A. B., W. H. Hervey & Co., Boston.
Snow, E. C., Fairport, N. Y.
Schmitz, Peter W., Brooklyn, N. Y.
Sanderson, John H., J. H. Sanderson & Bro., Philadelphia.
Storr, D. C., New York.
Silliken, John A., New York.
Swan, F. C., F. Loeser & Co., Brooklyn, N. Y.
Saunders, E., Bloomingdale Bros., N. Y.
Siele, Thos. W., G. Epple & Son, New York.
Smith, A. Vail, Smith Bros. & Co., Brewsters, N. Y
Smith, G. W., Smith & Ackley, Hackettstown, N. J.
Smith, W. H., S. W. Woolsey & Son, Brooklyn, N. Y.
Small, J. M., Thos. Jeffrey & Co., Boston.
Strauss, W. J., Western Furn. Co., Cincinnati.
Strong, E. M., Scranton, Pa.
Slocum, F. R., New Bedford, Mass.
Scofield, H. B., H. R. Plimpton & Co., Boston.
Storr, C. W., David Storr, South Norwalk, Conn.
Smith, H., Van Duzer & Smith, Middletown, N. Y.
Snyder, A. F., Weissport, Pa.
Stagg, John E., Hahne & Co., Newark, N. J.
Smith, M. W., Smith Bros. & Co., Brewsters, N. Y.
Sullivan, Thos., Wm. Sullivan, North Adams, Mass.
Sewall F. B., Fred Rode, New York.
Serviss, I. R., Newburgh, N. Y.
Sano, Jas., Kings County Furn. Co., Brooklyn, N. Y.
Smith, Chas. A., Smith Bros., Boston.
Spencer, King W., Union, N. Y.
Shattuck, H. D., Houghton & Dutton, Boston.
Stoll, T. A., Stoll & Cole Co., Trenton, N. J.
Shapiro, J., Providence, R. I.
Slyter, Geo. W., Saratoga, N. Y.
Smith, L. E., Putnam, Conn.
Swope, Henry B., Frank Bowles, New York.
Stilson, Harry, Geo. C. Flint Co., New York.
Sunderlin, Geo. E., Carmel, N. Y.
Silsbee, H. C., Silsbee Furn. Co., Elmira, N. Y.
Stock, Nicholas, Stock & Cordts, Rondout, N. Y.
Stout, C. E., Stout Bros., Philadelphia.
Smith, Edwin J., Chamberlain Furniture and Mantel Co., New Haven, Conn.
Savage, Wm. M , Green & Waterman, Troy, N. Y.
Scallion, Francis, New York.
Sweet, Edwin, Boston Store, Willimantic, Conn.
Smith, J. F., Baumann Bros., New York.
Shoemaker, Jos. L., J. L. Schoemaker & Co., Philadelphia.
Shaffer, P. C., Philadelphia.
Scofield, J. J., Scofield & Hoyt, Norwalk, Conn.
Smarkowitz, S., Boston.
Sink, A. G., Standard Furniture Co., Altoona, Pa.
Schmitt, Philip, Schmitt Bros., New York.
Schmitt, R. H., Schmitt Bros., New York.
Stemler, E., New York.
Snowman, G., B. Soutz & Co., New York.
Sheehan, W. T., Brockton, Mass.
Shourt, J. M., Brooklyn, N. Y.
Schulke, Louis, Waterbury, Conn.
Stoll, F. U., F. U. Stoll & Co., Passaic, N. J.
Smith, H. W., J. Michaels, Brooklyn, N. Y.
Shellas, Geo. W., Shellas & Chesnutt, Brooklyn, N.Y
Spencer, M. D., A. Garcia & Co., New York
Smith, A. C., Fowler, Dick & Walker, Wilkesbarre, Pa.
Smith, F. D., Smith & Twichell, Meriden, Conn.
Sahagian, A., Yonkers, N. Y.
Straw, James, C. A. Hoitt & Co., Manchester, N. H.
Snyder, Herbert, Easton (Pa.) Furn. Co.
Spangenthal, A., Household Outfitting Co., Buffalo, N. Y.; People's Outfitting Co., Indianapolis.
Schwartz, Aug. W., E. A. Schwartz's Sons, Savannah, Ga.
Steele, D., D. Steele & Son, Jersey City, N. J.
Smith, W. F , Hale Company, New York.
Soper, Benj. H., Soper Furn. Co., Oshkosh, Wis.
Snowden, Wm. H., Wm. H. Snowden & Co., Philadelphia, Pa.
Stoehr, G. D., Wm. H. Snowden & Co., Philadelphia.
Sanford, W. W., Wm. Sweeney & Co , Providence.
Stuckland, J. C., Oxford, Pa.
Sargent, Geo. F., Geo. F. Sargent Co., New York.
Schencke, C. W., C. P. Keck, New York.
Simpson, R. B., Marietta (Ga.) Chair Co.
Suydam, J. A., Emery, Bird, Thayer & Co., Kansas City.
Stevens, E. C., Emery, Bird, Thayer & Co., Kansas City.
Sahler, L. H., L. H. & L. D. Sahler, Kingston, N. Y.
Scarritt, Charles H., Scarritt Furn. Co., St. Louis.
Stratton, Hudson, V., Geo. Kelly, Philadelphia, Pa.
Schmitt, Louis, Schmitt Bros., New York.
Schmitt, William, Schmitt Bros., New York.
Smith, William, Flint Co., Providence, R. I.
Smith, Jas. W., W. H. Crossman & Co., New York.
Schick, Henry W., Hemminger, Schick & Hertwig, Reading, Pa.
Spangenberg, Daniel, Spangenberg & Ford, Washington, D. J.
Steates, Andrew, Steates & Ryan, Utica, N. Y.
Shearer, W. L., Paine Furniture Co., Boston.
Shein, E., Albany, N. Y.
Samuels, Max M., L. S. Plaut & Co., Newark, N. J.
Spencer, Harry M., Geo. B. Crofutt, Orange, N. J.
Savage, W. H., Howard Clark & Co., Brockton, Mass.
Stevens, Thos. A., Bevan Bros. Furniture Co., Paterson, N. J.
Struss, Geo. H., Tampa (Fla.) Furniture Co.
Shartenberg, J., Shartenberg & Robinson, Pawtucket, R. I.
Sterrett, Jos. A., Erie, Pa.

Twining, J. G., Waterbury, Conn.
Thompson, T., Isaac Mason, Brooklyn.
Tibbetts, F. P., F. P. Tibbetts & Co., Portland, Me.
Tzen, George, Meyer Bros., Paterson, N. J.
Taylor, J. J., Herts Bros., New York.
Tallman, Jackson M., Philadelphia.
Torrey, S. L., Kingston, N. Y.
Taylor, W. Z., Taylor & Manahan, Jersey City.
Turner, Wm. H., Central Furniture Co., Jersey City.
Taylor, J. E., J. E. Taylor & Co., Putnam, Conn.
Truitt, Jas. P., J. H. Sanderson & Bro., Philadelphia.
Tickell, G. W., Minneapolis (Minn.) Dry Goods Co.
Tracy, Frank, Worcester, Mass.

LIST OF BUYERS AT THE NEW YORK FURNITURE EXPOSITION, JULY. 1895.—Continued.

Titus, A. F., A. C. Titus & Co., Salem, Mass.
Troxell, Levi, Troxell & Riegel, Bethlehem, Pa.
Taylor, John B., Wilmington, Del.
Tucker, J. E., F. E. Tucker, Haverhill, Mass.
Titus, A. C., A. C. Titus & Co., Newport, R. I.
Thompson, Arthur, Brooklyn (N. Y.) Furn. Co.
Trimble, John, R. R. Berdan & Co., Passaic, N. J.
Tanner, E. W., Taber Art and Furn. Co., New York.
Thieme, Rudolph, Thieme & Co., Westchester, N. Y.
Taylor, Oscar, Little Falls, N. Y.
Taylor, R., Ludwig Bros., New York.
Terry, W. G., De Graaf & Taylor Furn. Co , New York.
Twichell, J. C., Smith & Twichell, Meriden, Conn.
Taaffe, Thos., Brooklyn, N. Y.
Thurwood, C. L., Thurwood & Ehle, Fort Plain, N.Y.
Thomas, A. H., Thomas, Packard & Co., Brockton, Mass.
Twitchell, Walter H , F. N. Toller, Naugatuck, Conn.
Temple, Wm. H., Arthur McArthur & Co., Boston.
Templeton, C. A., Campbell & Templeton, Butler, Pa.
Tilden, Marshall, Willimantic, Conn.
Traucott, F. W., Syracuse, N. Y.
Thompson, R. R., R. Thompson & Son, Bloomington, Ill.
Toplitz, R. L., Chas. J. Fishel, Honolulu.
Terry, M. M., Brooklyn, N. Y.
Terry, Wm. H., Southold, N. Y.
Tiedman, B., New York.

Underwood, A. B., Cleland, Healy & Underwood, Natick, Mass.
Upton, H. D., New Hampshire Furniture Store, Manchester, N. H.
Uhlinger, J. W., Uhlinger & Son, Johnstown, N. Y.

Vetter, H., Geo. F. Vetter's Sons, New York.
Van Horn, W. D., N. T. Chandler & Co., Wellsboro, Pa.
Van Horn, Amos, Amos H. Van Horn, Ltd., Newark, N. J.
Van Saun, J. P., Van Dyke Furn. Co., Paterson, N. J.
Van Nostrand, A. C., Van Dyke Furniture Co., Paterson, N. J.
Van Dalfsen, Peck & Van Dalfsen, Newburgh, N. Y.
Van Duzer, W. W., Van Duzer & Smith, Middletown, N. Y.
Van Horn, R. L., Van Horn & Chandler, Wellsboro, Pa.
Van Horn, L. R., Van Horn & Chandler, Wellsboro, Pa.
Van Sciver, J. B., J. B. Van Sciver & Co., Camden, N. J.
Van Duesen, O., Van Duesen & Co., Brooklyn, N. Y.
Van Voorhis, W. B., W. M. Whitney & Co., Albany.
Vegelahn, F. O., Boston.
Vieoult, Geo. J. N., Pawtucket (R. I.) Furn. Co.
Vallely, P. W., New York.
Van Heusen, Chas. M., the Van Heusen-Charles Co., Albany, N. Y.

Whalen, R. T., Whalen Bros., Brooklyn, N. Y.
Whalen, Martin, Whalen Bros., Brooklyn, N. Y.
Watson, Alfred C., H. C. F. Koch & Co., New York.
Wilson, W. D., Wilson & Ensign, Schuylerville, N. Y.
Winstian, L., Hudson, N. Y.
Whittemore, D. S., Whittemore & Sons, Union, N. Y.
Wing, Chas. F., New Bedford, Mass.
Weis, W. A., Hamilton Furniture Co., Newark, N. J.
Williams, J. S., Williams Bros., Shenandoah, Pa.
Weeks, F. S., Jr., Weeks Furn. Co., Woonsocket.
Winnewisser, A. F., Bellows Falls, Vt.
Woolley, W. E., W. T. Woolley, Meriden, Conn.
Woolley, W. T., Meriden, Conn.
Watson, Geo. E., Central Furn. Co., Jersey City.
Weirman, M. J., Meyer Bros., Paterson, N. J.
Weinberg, J., New York.
Wakeling, Thos. A., Manchester, Robertson & Allison, St. John, N. B.
Weiser, Jas. N., Minersville, Pa.
Wilson, F. W., H. O'Neill & Co., New York.
Whipple, Geo. O., Atkin on Furnishing Co., Boston.
Walsh, John, Newark, N. J.
Wagner, John, Albany, N. Y.
Walker, C. H., Warren, Mass.
Wood, Geo. E., Geo. P. Staples Co., Boston.
White, C. H., Forbes & Wallace, Springfield, Mass.
Wright, W. H., Woodward & Lothrop, Washington.
Woodward, T. W., Woodward & Lothrop, Washington, D. C.
Wirt, Chas. L , Frankfort, Ind.
Willis, Sam'l A., Pinkham & Willis Co., Worcester.
Winward, J. E., Fall River, Mass.
Wait, H. R., Auburn, N. Y.
Wolf, Oscar, Bangor, Pa.
Washburn, C. H., Taunton, Mass.
Wieder, C. F., Wieder Bros., Philadelphia.
White, R. L., Brooklyn, N. Y.
Walker, Frank, Prince & Walker, Pittsfield, Mass.
Wolf, B., Brooklyn, N. Y.
Wood, John, Brooklyn, N. Y.
White, Halbert, Rob't Keith Furn. and Carpet Co., Kansas City.
Walker, E. R., Oneida, N. Y.
Wurmser, A. C., A. C. Wurmser & Co., Kansas City.
Weather, J. F., U. H. Smith & Co., Phœnix, Ala., and Columbus, Ga.
Washburn, E. P., Glenwood Furnishing Co., Taunton, Mass.
Waite, Samuel R., John Turnbull, Jr., & Co., Baltimore.
Wake, W. S. R., Boston Furn. Co., Waterbury, Conn.
Wallace, W. W., Boston Furn. Co., Waterbury, Conn.
Wise, L., Herman Wise, Harrisonburg, Va.
Wise, Herman, Harrisonburg, Va.
Woodbury, Geo. P., Avery & Woodbury, Milford, Mass.
Wicks, N. V. W., the Hayden Co., New York.
Washburn, Walter C., the Denholm & McKay Co., Worcester, Mass.
Weiler, M. A., New York.
Wigginton, C. E., Woodward & Lothrop, Washington, D. C.
Winslow, I. M., New England Furn. and Carpet Co., Minneapolis.
Walcott, U. A., Portsmouth (N. H.) Furn. Co.
Williamson, Geo. M., Cooper & Williamson, Trenton, N. J.
Walden, G. H., W. H. Hervey & Co., Boston.
Worsley, Chas. A., Worsley Bros., So. Bethlehem, Pa.
Winfield, A. J., Petersburg (Va.) Furn Co.
Wakefield, W. J., "Cannon's," Newark, N. J.
Walsh, F. K., Woodsburg, N. Y.
Webb, J. A., Oxford, N. C.
Wald, W. L., Seymour, Conn.
Williams, J. R., Clement, Williams & Co., Milwaukee.
Wolver, Geo. C., Kingston, N. Y.
Wall, Thos. D., Lansingburg, N. Y.
Wood, M. C., Ellenville, N. Y.
Wittenberg, E. A., Hoboken, N. J.,
Wheaton, J. J., H. S. Barney & Co. Schenectady, N. Y.
Wooster, R. W. jr., B. W. Wooster Furniture Co., Albany, N. Y.
Whitney, C. H., Thomas, Packard & Co., Brockton, Mass.
Wagoner, W. H., J. B. Van Sciver & Co., Camden, N. J.
Wilcox, C. W., Wilcox & Philbrick, Concord, N. H.
Wright, B. W., C. F. Hixon, Woonsocket, R. I.
Westbrook, O., Newton, N. J.
Westbrook, J. O., Deckertown, N. J.
Walmsley, E. M., Havens & Geddes Co., Terre Haute, Ind.
Wiles, W., Fultonville, N. Y.
Walp, W., Bethlehem, Pa.
Walford, G., Winsted, Conn.
Williamson, W. B., W. B. Williamson & Co., Asheville, N. C.
Wells, Alex. W., H. C. F. Koch & Co., New York.
Walker, Thomas, Convery & Walker, Trenton, N. J.
Wilkinson, L. D., Trymby, Hunt & Co., Philadelphia, Pa.
Willett, Lery B., Floyd Grant & Co., New York.
Wachmeyer, Geo. L., Rondout, N. Y.
Whipple, H. M., Whipple & French, Barton's Landing, Vt.

Young, F. H., Metropolitan Furn. Co., Springfield, Mass.
Young, E. C., Calais, Me.
Yingst, John, Harrisburg, Pa.
Yates, M. De Forest, Chas N. Yates & Son, Schenectady, N. Y.
Yeager, W. L., Yeager Bros., Mauch Chunk, Pa.
Yost, Chas. E., C. E. Yost & Co., Gloversville, N. Y.

Ziegenfus, Chas. E., C. A. Dorney Furn. Co., Allentown, Pa.

DRIVEN UP WITH A LEAD PENCIL.

Chas. E. Nungasser succeeds Wm. Nungasser in the furniture business at Manistee, Mich.

A. G. Rhodes, S. J. Burford and L. F. Hurt have incorporated the Rhodes-Burford Furniture Company, of Cairo, Ill. The capital is $15,000.

The Jordan-Loesch Furniture Company, of Evansville, Ind., was incorporated on July 16. Capital stock, $10,000. The company succeeds Jos. F. Reitz.

Chas. Wipperman, F. J. Wood, D. J. Arpin and others have incorporated the Grand Rapids (Wis.) Table Company, the capital stock of which is $25,000.

The Portsmouth (Ohio) Veneer Company has leased the large building and yards formerly occupied by the Nichols Furniture Company, and will add the manufacture of panels and glass backs.

The Charles Oldenburg furniture factory plant on North Water street, Milwaukee, was sold last month to Charles Pfister for $2,000, subject to a $22,000 mortgage held by the Merchants' Exchange Bank.

H. M. Whinery has come into possession of the Willits & Willits furniture stock at Ida Grove, Ia. Mr. Whinery does not intend to continue in the business, but will close out the stock as soon as possible.

The annual meeting of the stockholders of the Hanson Furniture Company, Janesville, Wis., was held July 17. The old board of directors was re-elected, as follows : W. T. Vankirk, Wilbur F. Carle, S. Trulson, J. G. Rexford, S. Englebretson. Secretary Hans Troften made a very favorable annual report, showing quite an increase of business over that of a year ago.

W. R. Hollister, furniture and hardware dealer, Corning, Ia., has sold his furniture stock to J. L. Snavely.

The Fred S. Tucker Furniture Company, Peoria, Ill. has certified to the Secretary of State of a change in its name to the Tucker Furniture Company.

C. B. Henschell, Sheboygan, Wis., will retire from the manufacture of wire mattresses, &c., as soon as the stock on hand can be worked up and disposed of.

The Cottrell-Sholl Furniture Company, Quincy, Ill., has been incorporated with a capital stock of $12,000. The incorporators are : Gorham J. Cottrell, Alexander Sholl and Charles H. Cottrell.

The Faribault (Minn.) Rattan Company, whose factory was burned in May last, resulting in a loss of $15,000 to the company, proposes to re-erect its building of brick, replace its machinery and continue its business as heretofore, provided the citizens of Faribault will raise and donate to the company $3,000, or one-fifth the sum of its recent cash loss by fire.

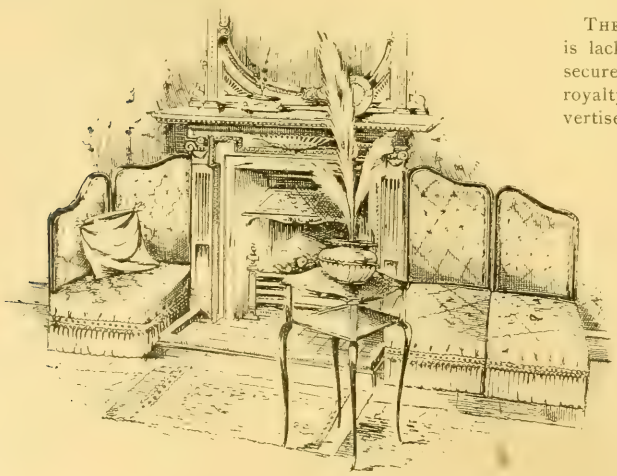
The first annual meeting of stockholders of the Tiedeman Furniture Company, Defiance, Ohio, was held July 6. The old board of directors and officers were re-elected for the ensuing year, namely : Directors, Lewis Tiedeman, E. B. Caswell, H. B. Tenzer, I. S. Scott, C. Harley, E. P. Hooker and P. C. Tiedeman ; officers, president, H. B. Tenzer ; vice-president and manager, E. B. Caswell ; secretary and treasurer, P. C. Tiedeman. A semi-annual dividend of 4 per cent. was declared.

THE SCHOOL FURNITURE DISTRICT.

One of the peculiarities of business life in New York is the manner in which particular industries settle in certain districts. The leather trade, for instance, may be found in one section ; the paper trade in another, and so on. The carpet, furniture and upholstery trades have their own districts, and in no city of the world is there to be found such an agglomeration of retailers in these lines as are trading in the district bounded by Fourteenth street, Twenty-third street, Broadway, and Sixth avenue. Nearly every business man knows where to find the majority of the leading houses in any one industry. Apart from the centering of the furniture trade in Canal street, Elizabeth street, &c., is the settling of a distinct branch of the trade, that of the school furniture dealers, in and adjacent to the two blocks immediately below Fourteenth street on Fifth avenue. There is an affinity which sticketh closer than a brother between this branch of the furniture trade and the scholastic and other publishers, who are gradually moving uptown into what is termed the publishers' new district in lower Fifth avenue and the adjacent cross streets. The reason, doubtless, for the presence of the school furniture men's offices is the unusual number of publishers of educational works who have their headquarters nearby.

Among the firms in the district referred to are the Andrews Manufacturing Company, the Andrews School Furniture Company, Charles H. Browne, the Grand Rapids School Furniture Company, the Grand Rapids Seating Company, the Haney School Furniture Company, the Hygienic School Furniture Company, and the United States School Furniture Company. The Favorite Desk and Seat Company was formerly one of this group, but it has removed to Cleveland.

All of these well known-houses are on Fifth avenue, within a stone's throw of one another. Some firms also supply blackboards, but the pedagogues have to depend on themselves for their annual supply of birch rods. Close at hand is the large retail warerooms, facing Joshua Gregg & Co.'s large building, of John & James Dobson, the carpet manufacturers.



CONVERTIBLE COSY CORNER.

A CLEVER INVENTION.

The accompanying engraving shows the No. 17½ bed lounge made by Wm. Prufrock, of St. Louis, manufacturer of parlor furniture, lounges, mattresses, &c. It contains the removable reversible mattress and supported woven wire spring. The improvement is the invention of Harry Prufrock, son of William Prufrock, and has met with such demand that it has more than doubled the lounge business of the house during the past year.



WM. PRUFROCK'S NO. 17½ BED LOUNGE.

Every dealer who has not tried the lounge should send in a sample order. A book of new designs will be mailed on application. The address is 1431 North Sixth street, St. Louis, Mo.

The Springfield Reed Ware Manufacturing Company, of Springfield, Ohio, is getting out some very handsome music stands for the holiday trade. A cut of a very attractive one will be shown in the next issue of The Review.

The inventor of a new patent spring bed, N. Ernst, who is lacking in capital to market his invention, desires to secure a partner or someone who will make the spring on royalty ; or he will sell the patent outright. See his advertisement on another page.

Neither lack of capital nor room need prevent furniture dealers from doing a profitable trade in carpets. If they will put themselves in communication with White & Spate, 31 and 33 West Twenty-third street, New York, they will be told how it can be done.

Now that the shows are over, the American Chair Manufacturing Company, of Brandt, Pa., proposes to keep up the success it met with at the expositions and is adding some new styles to the winners it already has.

J. E. Raymond and D. G. McGriffin, proprietors of the Girard (Kan.) Furniture Company, have sold their business to Wm. M. McDonald and I. L. Warner, who will continue it under the old style.

THE LEADING EXHIBITS AT NEW YORK.

Exhibit No. 1 at the last Furniture Exposition was on the fourth floor, and as in the past marked the elaborate and handsome display of parlor furniture of C. H. Medicus & Co. To say that it surpassed all previous exhibits of the company is putting it mildly. The firm has lately been besieged with orders for marqueterie goods, and consequently had on the floor an aggregation of this kind that was a revelation to the trade in design and finish. Beautiful patterns in English goods in mahogany were also a feature, together with gilt pieces of the time of the Louis, and also in the Chippendale. However, the Medicus display is always attended by every visitor, and the remark that it was the finest the firm ever made is all that is necessary to do it justice. Nothing could surpass it, and that tells the whole story.

The Williamsport Furniture Company, besides its regular line of chamber suites and chiffoniers, had a display of odd dressers in oak, mahogany, curly birch and white enamel that was admired on every side and overlooked by few of the well-known buyers. The toilet tables also shown by the company came right into the front rank when inspected by all prospective customers.

The Keystone Chair Works, Union City, Pa., is rapidly coming to the front rank as one of the prominent houses in the chair line. Solid wood and cobbler seat chairs and rockers are its specialties, and the same are made in oak, birch and imitation mahogany, as ordered. The line this year at the Exposition was a handsome one, and popular representative Sam Barnes showed good judgment in taking every order offered, and there were a lot of them.

Always progressive and up to date, M. F. & F. E. Schrenkeisen outdid themselves. Occupying a handsome carpeted room, with alcoves adjoining, they had a splendid opportunity to present to the trade one of the finest displays of parlor furniture ever seen. Magnificent suites in "crinkle" tapestry, Empire suites in velvet embroidery, leather library suites, mahogany frame suites, all in new designs attracted great attention; while the firm's display of marqueterie goods, inlaid with gold, silver and mother-of-pearl, was a sight that the gods never imagined could be produced even in their most visionary moments. Beautiful easy chairs in leather and velour were also attractively displayed, and the popularity of the entire line was demonstrated by copious orders.

A handsome display, embracing seventeen oak chamber suites, was shown by the Bloomsburg Furniture Company, and also a handsome assortment of oak chiffoniers. "Doc" White entertained customers for the firm, while his neighbor "Al" Mott, on behalf of the Brooklyn Chair Company, with its splendid line of chairs, shook hands with old friends and made new ones throughout his territory.

The Montgomery Table Works showed about twenty different designs in dining tables, both of medium and fine grades, all fitted with a slide of the company's own make, which is a particularly good thing and becoming extremely popular.

The Chautauqua Desk Company, of Jamestown, N. Y., had its usual splendid line of samples in charge of S. D. O'Mara, 148 Atlantic avenue, Brooklyn, and its new designs of roll and flat top desks and ladies' writing desks were well worth seeing.

The Newman Manufacturing Company, of Jamestown, was also represented by Mr. O'Mara, and its combination desks and bookcases, spring bed cots and cribs attracted a great deal of trade. The concern has had much success in these specialties, and Mr. Findlay, of the company, who was here several days, was much pleased with the orders.

C. F. Rohmann, Son & Co. displayed no less than forty-five new designs in parlor suites, and also twelve new patterns in couches, together with an endless variety of Morris, reclining and Turkish chairs, fancy inlaid frames, odd pieces and leather rockers. Too much praise, however, cannot be given to the handsome line of fancy inlaid tables shown by the firm. It is unique and beautiful to a degree, and the great heart of Ed. Underhill throbbed proudly when he showed it to his customers.

The John Danner Manufacturing Company, Canton, Ohio, is well satisfied with its Exposition trade in its revolving bookcases, hanging hat racks, medicine cabinets and table desks. The line was very complete, and several of the latest novelties made by the firm were eagerly sought for by the retail trade.

Spencer, Barnes & Stuart, the well-known chamber suite manufacturers, of Benton Harbor, Mich., showed a full line, including their new and catchy patterns in chiffoniers. Their goods are always substantially built and patterned in the latest style.

The Tidioute Chair Company, of Tidioute, Pa., displayed to the trade over 100 patterns in upholstered, cobbler, cane, saddle and wood seat chairs, and they were certainly worthy of the kind words so freely spoken of them by the trade. In the R. C. Bennett exhibit was also shown the line of the Hodell Furniture Company, of Shelbyville, Ind., which manufactures the "Perfection" combination folding bed, so favorably known both in the East and the West.

The West Michigan Furniture Company, Holland, Mich., exhibited its startling lines of chamber suites in charge of C. F. Rollinson. The suites are made in oak, birch and mahogany, and are known everywhere as being above censure and all that is claimed for them.

Josiah Partridge & Sons, of this city, had a special space, in which was set up samples of their iron beds and iron folding beds and cribs. These can be procured mounted with brass when desired, and can be shipped K. D. The iron folding bed is particularly desirable in small houses or flats, as when not in use it can be folded up so as to occupy but very little room. Besides this it is low priced and an article that commends itself to the trade at the first glance.

Ferguson Brothers, of New York, had many purchasers for their "bang up" line of ornamental furniture novelties, embracing china and bric-à-brac cabinets, a new line of upholstered stools in mahogany and oak and many handsome patterns of figured denim and burlap screens.

J. Healy & Co. were at hand as usual with a more complete and higher grade of couches than ever, and have

also made several additions to their Oriental line that were the means of securing them much new business this season.

The Oliver Brothers (Lockport, N. Y.) line of brass bedsteads was ably represented by George E. Wright and Wm. C. Croll. This line seems to improve every year. The firm has lately commenced the manufacture of children's cribs, with woven wire mattresses, and also brass easels, which are a "thing of beauty and a joy forever." The two popular representatives were congratulated on all sides at the fine display made by their house.

Wallace & Sons, of this city, were, as usual with them at Exposition time, in the lead in showing a line of brass novelties. Among other things they displayed an onyx table with the largest top ever put on a similar table in this country. The line is almost too well known to need mention; banquet lamps of beauty and strength, "Five o'Clock Teas," chafing dishes, onyx cabinets, &c., all of the newest pattern and style were on view, and the space was always occupied by visitors purchasing and admiring the goods ably displayed by representatives St. John and Hartshorn.

The Novelty Manufacturing Company, of Syracuse, made the best show it has for years, and its show is always good. The company displayed nearly thirty patterns in sideboards and as many more in hall stands, together with several "scorchers" in ladies' desks and combination bookcases that the trade readily grasped and will soon duplicate.

The O. L. Hall exhibit was never a lonesome place from the start to the finish, and when dealers were not in there buying Decatur Furniture Company's sideboards and extension tables they were ordering Wakefield reed chairs from Manager I. E. Phipps, or some of the handsome patterns of the R. H. Krall & Co.'s line. "O. L." had his usual good trade and took many new orders.

The Jamestown Lounge Company always has a handsome display, and this one was fully up to its record, showing 130 patterns of lounges. The Oriental tapestries, in which many lounges were covered, were the objects of universal admiration, but were closely crowded as favorites by the patterns in electric, Empress, Magnolia and Bokhara. One of the special patterns was a centre couch in Persian corduroy that had an undescribable air of the harem about it that was enough to make a man order a dozen and take all chances f. o. b. at the factory.

The Newburgh Reed Company showed its usual hot line of reed and rattan goods, and also had photographs of its new and charming patterns in rustic work, which have proven so popular. George H. Jacobs, of the company, who was in attendance, received all comers, and they came early and often.

Shearman Brothers, with several popular salesmen, some of whom appeared to know every dealer who dropped in, made a most favorable impression with visitors, and had a great space covered with lounges and couches upholstered in Trilby corduroy, Karpentine and other styles. Their new adjustable head couch, either single or double, was a winner, and many were sold. Shearmans' goods, when once sold, are sure duplicate getters, and with them new patterns mean more men at work in the factory.

J. P. Gaylord's exhibit comprised the lines of the New Athens Furniture Company, with the "hottest" patterns in chamber suites the company ever got out. "We were so busy," said Superintendent Lynn, "that we had to ship some of our goods in the white"—and, sure enough, there they were. The American Chair Manufacturing Company, of Brandt, Pa., was right in line, and representative Mueller was well pleased with the trade in his goods. The Rockford Desk and Furniture Company, with its elaborate parlor cabinets, buffets, ladies' desks and combination bookcases, scored a success, too, and Mr. Gaylord had no spare time to talk about the crops.

"I have no time to talk," was the terse remark of Wm. M. Lyons in Exhibit 45. A glance around the space, comprising 7,500 feet, indicated to the reporter that William was about right. His hands were full; dealers from everywhere were there picking out what they wanted from the lines made by E. Schloss & Co., Elliott Furniture Company, Rome Furniture Manufacturing Company, Ullman Manufacturing Company, Woodson-Johnson Furniture Company, National Parlor Suite Company, Hastings Table Company, Skyland Furniture Company, and others. They knew a good thing when they saw it, so the reporter pushed along.

The Hamilton Furniture Company made the usual good showing, and still continues to puzzle the trade by putting out those handsome and high class chamber suites at prices that exactly suit the times. Result—orders and increased business.

A. Cutler & Son, represented by Swart Lee, had a full line of sample desks and plainly showed that "improvement at any expense and moderate prices to the trade" was still the business motto of the house. These goods are a household word and do not need praise from us.

Langslow, Fowler & Co. kept up their prestige, and Stratton Langslow and Case Summers took their usual number of good orders for the great chair line. For this season the firm has several special offers that particularly pleased the trade, and as a result opened many new accounts. In pattern and design they are leading competitors a hot race, and when trade is dull with them no one is particularly busy.

The Detroit Cabinet Company displayed parlor cabinets and ladies' desks that convinced Eastern buyers that they know how to make these goods in Detroit. The company also showed a line of music cabinets, parlor tables, library tables, chiffoniers, dressers, &c., that was much appreciated.

The Udell Works, of North Indianapolis, called forth a high tribute from all sides on their line of buffet, sideboards, ladies' desks, parlor and curio cabinets, chiffoniers, &c., all of which were put up in the most perfect style and durability, at prices which could not fail to please retailers and enable them to make money. It was a wonder, and it's a pleasure to state that the line is on exhibition in New York the year round with Grey Brothers, 834 Broadway.

The Hartford Woven Wire Mattress Company, of Hartford, Conn., is known to all dealers, and the company's trade covers the world. The display of woven wire and link mattresses, wire and canvas cots, cribs, cradles, folding

chairs, iron and brass trimmed iron bedsteads, &c., was generally conceded to be one that lacked no feature worth having, and representative Fred E. Parker sold the line to his large trade in a manner that must have pleased him as well as the house at Hartford.

P. Derby & Co. placed on the floor of their exhibit a line of all kinds of chairs that few dealers have ever had an opportunity to view at any exposition in the past. Although the Derby goods are known everywhere, the firm opened many new accounts, as it well deserved to do, as for variety and design the line cannot be surpassed anywhere in the world.

The Foster Brothers Manufacturing Company, of Utica, St. Louis, Baltimore and Washington, had an exhibition of its bed and furniture springs of all kinds, as well as its woven wire mattresses, cradles, iron beds, &c. Particular interest was exhibited in the No. 300 iron bed, white enamel, brass mounted, with slat hangers and slats supporting its "Ideal" spring bed.

The Stomps-Burkhardt Company, of Dayton, Ohio, get out a line of chairs and rockers that "catch gold fish," as it advertises, and also catch gold dollars in good solid coin of the realm. The company had a trade on the line that was phenomenal until its merits were made known, and then it was as clear as the sun at noonday.

The Miller Table Company's line, made at West Farmington, Ohio, was represented by R. S. Kingman. The goods do not need much comment, they are so well known. With new machinery and a new factory the company has demonstrated to the trade that it is turning out better extension tables than ever, and it always turned out good ones.

The United States Feather Down Company was on deck as usual with a beautiful aggregation in the way of fancy down quilts and cushions, feather pillows and bedding and feathers and down in bulk. The company has a line of Oriental pillows and cushions this season that should not be overlooked by any dealer.

M. Grossman & Sons this season treated the trade to a surprise in the way of a complete change throughout their entire line of upholstered furniture, including not only designs but also prices. Their celebrated No. 91 couch was largely in evidence, as was also their magnificent line of hat stands (with French bevel plate glass), parlor suites, floor and patent rockers, Morris chairs, both cushion and spring seat, Turkish work in suites and odd pieces, &c. In short, the old reliable house was where it always is—in the front rank.

In the S. P. Porter exhibit there was a display that embraced some of the most prominent lines in the country. Here was a full assortment of the famous Elmira Table Company's fancy tables, with a polish finish that the surface of the pool which Hyperion used as a looking-glass was a baby to ; the Connersville Cabinet Company's library cases, combined cases and desks and china closets; the widely known chamber suites made by the Hall & Lyon Furniture Company; the ladies' desks, parlor and tea tables and marqueterie goods of the H. N. Hall Cabinet Company, as well as the lines made by the Advance Manufacturing Company and Rodebaugh & Anderson. This was one of the busiest spaces in the Exposition, and suspicion points to the hot lines above as being responsible for it.

Richard J. Keppel and the Norwich Cabinet Company, of Norwich, N. Y., held large audiences in Space 72, and offered inducements in ladies' desks, bookcases and combinations in marqueterie, solid mahogany and quartered oak, and booked many orders. Mr. Keppel also interested visitors on flat, roll, typewriter and cylinder desks, bookcases, secretaries and tables to such an extent that they left their orders in his space when they went away.

Everybody knows Maher Brothers, of Medina, and in this space could be found Francis Maher, Melvin Adams, Harry Schafer and Charles H. Christian, and all were kept busy selling the celebrated marqueterie lounges and couches, and their new patterns and designs in woven wire spring bottom bed lounges with reversible cotton mattresses.

The Yeager Furniture Company, of Allentown, Pa., has made a great success in its upholstered goods, and displayed a line of not only parlor frames, ladies' desks, tables, &c., but one of the finest displays of three piece suites, corner and odd chairs, Spanish, Morris chairs, &c., that could be found in a trip around the world.

George H. Bear & Co. were happy because they pleased the trade with their hall racks, dressing cases and parlor tables in bright new patterns. The firm had a good trade, according to their usual custom.

The Boll Brothers Manufacturing Company, with its brass and enameled bedsteads and splendid display of mattresses, was in a reserved seat as far as trade was concerned, and booked many new orders. The old customers, it goes without saying, stuck by it and merely came in and pointed out the duplicates they required.

The Buffalo Brass and Iron Bedstead Company showed a line embracing the cheapest iron as well as the finest brass bedsteads, and the same was received with every evidence of satisfaction by the watchful retail visitor.

The L. C. & W. L. Cron (Piqua, Ohio) exhibit of bedroom suites, bedsteads and chiffoniers, and the Cron, Kills & Co. line of low and medium priced wardrobes was a popular resort for the retailer from the opening of the Exposition to the close, and the hustling Western firms made their Eastern brothers scratch hard when quality and prices were asked for and considered.

The W. H. Hickerson exhibit comprised the Rockford Co-operative Furniture Company's very "warm" line of ladies' dressing tables and desks, combination cases, china closets, sideboards, chiffoniers, &c.; the Seymour Furniture Company's oak and walnut chamber suites, bookcases and wardrobes, and the folding beds made by Eckhardt & Co. "Hick" never overlooks a bet, and it is superfluous to state that none of his lines suffered from lack of appreciation.

Wilkinson & Eastwood, of Binghamton, pressed the button in their old space on the first floor, and E. W. Kelley and H. R. May did the rest and sold the trade chairs from

the eighty patterns, consisting of rockers, reception and office chairs in all kinds of woods.

The Smith & Ellis Company, of Canastota, N. Y., was represented by Sam C. Smith, and as usual Sam didn't get the worst end of it. The company's line of combination bookcases, ladies' desks, china closets, music cabinets and tables was evidently voted better than ever by the trade.

The Standard Furniture Company, of Herkimer, N. Y., has become so well known through its famous desks that orders are reaching it from all over the universe. Both Messrs. Lathrop and Brewer were at the Exposition and their line was better than ever, which is saying a great deal.

The Robert J. Ehlers exhibit occupied the old space and displayed the line of ladies' desks, bookcases, china closets, &c., made by the Oil City Desk and Furniture Manufacturing Company and also the Barlow & Kent Company's goods, and as usual "Bob" reaped a goodly number of orders on both.

THE UPHOLSTERING OF FURNITURE.*

CONTINUED FROM JULY NUMBER.



ABOUT the height of the springs in the back of these sofas nothing definite can be stated; this depends on the proportions of the article, especially on the arms, their distance from the back, &c.

Many upholsterers still draw twine through the centre of very high springs, supposing this to be a means of preventing the springs from becoming permanently oblique, but it has quite the opposite effect. Not only are the springs not supported by such lacing, but their natural motion is generally destroyed, especially when the twine is tied on two sides. Take a spring in any way you please, and the ring on the opposite side will be either higher or lower. Now when the springs are strongly compressed from above there results powerful tension. The twine going through the centre of the spring is intended to bring this tension into a straight line, and by this means the ring on the higher side is depressed much more than the other and the spring is drawn out of shape.

Hence if anything of the kind is absolutely necessary it is much better to hold the spring with each twine only on one side. As far as possible the spring should be left free play in the centre, care being taken to give it the proper position.

In general there are two systems of lacing—the French and the German.

In the former, two strings, the longitudinal and the cross lace, run over the spring, and two more cross these strings outside of (between) the springs; in the latter all four strings, the longitudinal and cross laces as well as the two oblique laces, touch the springs, so that each single spring is generally held at eight points.

If we consider the result aimed at in lacing, the latter method must certainly be considered the better.

Now this system may be applied in various ways. Whether the edge is to be laced independently or connected with the lacing of the whole seat; whether the twine is to be drawn frequently through the springs or not—all these questions should be considered; they may, however, be brought into a general system, which I will describe as concisely as possible:

The principal object of lacing must be to give to the seat the proper form by means of the springs and to prevent their getting out of shape and rubbing against each other.

If I can attain this object without holding the spring in the centre, very well. This is rarely possible, however; hence I hold the spring on the inside only where it is absolutely necessary, because I prefer to give it absolutely free-play as far as possible. Thus, with a chair, which should be kept as flat as possible at the back, I begin at the back, go over all the springs, and take a single hitch in the front spring at the proper height the third or second ring; then I pass the twine, which should be of sufficient length, back, upward, to the edge and to the back side of the spring. With the cross lacing toward the side I take the second ring, taking, however, not a single hitch, but a double or French hitch, because the latter cannot be displaced. With the single loop, especially if it is placed near the middle or the bottom of the spring, the respective ring shifts its position when the spring is compressed, remains hanging in the new position and does not return into its old place. Thus the spring becomes oblique and is spoiled. The diagonal lacing, tied everywhere, of course, goes over all the springs except those in the front edge. Only in these the twine goes from the upper ring on the back side directly through the spring to the frame, without again touching the spring in the centre.

The same rules apply also to arm chairs. With both I use a wire for the front edge.

With sofas the procedure varies slightly. Here I skip with the cross lacing one or more (when girded on top) rings at the back and at the sides. The edge, too, if there are four rows of springs, is treated differently. The cross laces, cut to the proper length, have nothing whatever to do with the edge row; this remains untouched, and the cross laces run from the upper ring on the back side of the second row of springs, down and forward between the upper and the second ring, and are temporarily tied to nails partly driven into the frame. Now come the lengthwise and at last the diagonal laces, all being nailed firmly. However, the ends at the diagonal laces of each pair of adjoining springs are tied and nailed together at the proper height. Thus the springs in the front edge remain untouched by them.

(To be continued.)

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Moller & Schuman, Brooklyn, N. Y., have aimed to manufacture a wood filler that would do the work thoroughly and economically under the exacting conditions the cabinet and furniture trades are working under to-day, and have succeeded in producing a rapid and absolutely hard drying mixture that works freely with the brush, cleans off readily, does not shrink, and which leaves a surface for the succeeding coats of shellac or varnish as smooth and hard as polished ivory.



JULY IN GRAND RAPIDS.

LAST February several of the furniture men held a meeting to devise some plan to better entertain the visiting buyers on their semi-annual visit to this city, and the picture of the Lakeside Club House that is presented herewith is the result of that meeting.

It was opened June 18, and during the past month it was the favorite resort for the buyers, the salesmen and their friends. The club has a membership of nearly 700, all directly or indirectly interested in the furniture trade, thus making it the largest furniture club in the world.

The building is beautiful in design, finished in elegant style, having large piazzas on both floors, and down stairs a large reception room, billiard room, bowling alleys, private dining rooms, all for the members and their male friends. The upper floors are for the families of the members, who are at liberty to attend at any time, making it different from any other club in the country.

The first board of governors, who are elected for life, are T. F. McGarry, J. Boyd Pantlind, W. E. White, Don. J. Leather, W. H. Boyns, C. W. Black, T. Stewart Johnson and Henry Sping.

W. H. Boyns, with the Oriel Cabinet Company, and one of the first to suggest the idea of a club house, informed the representative of THE REVIEW that the building would be open all the year round, and next winter when the buyers are here it is intended to have ice racing on the lake, there being nearly a mile straightaway course, and curling games, in which several of the members, who are Scotchmen, would engage. Situated as it is on Reed's Lake, about 4 miles from the city, with good car service, the club cannot be anything but the most popular resort in or near the city. The members, being the "hustle and push" of the furniture trade, will see to it that everyone who visits the club is made at home.



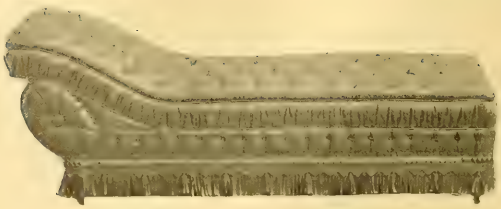
THE LAKESIDE CLUB HOUSE.

THE buyers have come and gone and have purchased more goods at this market than ever before, and have bought more freely than for the past two years and in greater amounts. A buyer coming to this city of necessity uses a great deal more time than one going to the expositions, the factories being scattered all over the city. In making the rounds he would of course go to the nearest place, which was the Pythian Temple. The Welch Folding Bed Company occupies the lower floor with its general offices and showrooms. The cut of the bed shown in the following pages is the newest thing (patent pending) gotten out by the president of the company, Mr. L. W. Welch. It is his new safety draw bed. In another part of this paper several cuts of it are also shown. A great claim for it is the manner in which the bed is taken apart, and in its also being the lightest combination bed made, being from 18 inches to 2 feet lower than any other; and still when opened it is the full 6 foot bed. The woven wire spring is supported underneath by forty tempered steel springs, which give it a better support than any other. It cannot be folded up when open unless by pushing the bed toward the centre, so there is no danger whatever, and it has no weights or springs about it. It had a great sale during the past month.

On the same floor was the L. W. Ott Manufacturing Company, of Indianapolis, whose line was shown by F. P. Bailey and "Doc" Rogers. This was the company's first exhibit here, but, being in the hands of two great hustlers, its business was very satisfactory. Its celebrated Imperial bed couch sold like hot cakes. A cut of one of its leather couches is shown on page 38.

ANOTHER Indianapolis firm was the Indianapolis Chair Manufacturing Company, which was represented by G. W. Steffy and Gus Klippel. In speaking of their business they said they were highly pleased. They had 175 patterns on the floor, and a buyer who got in could not help selecting some of the elegant things they had. The Sterling Furniture Company, of Grand Haven, Mich., had some very pretty tables and desks on this floor.

ON the second floor of the Pythian Temple the well-known Connersville Furniture Manufacturing Company had its entire line, which was in charge of E. V. Hawkins and H. L. Dyer. Eleven years ago E. V. Hawkins conceived the idea that this was the proper place to bring his line for exhibition,



L. W. OTT MANUFACTURING COMPANY.

and was the first one that ever came to this market, and now he is followed by over 100 outside manufacturing concerns. This company has had a very satisfactory trade, in fact the best it has ever had here. It showed a line of suites, chiffoniers, sideboards, &c., that were all modern and up to date.

The Binghamton Chair Company's representative, W. S. Van Ostrand, was very well pleased with the sales he had made during the month. His company makes a high grade of goods, puts on a high-class finish and has a high-class trade.

The Elmira Table Company was on this floor also, and booked carload after carload for various points from the Atlantic to the Pacific. "We are more than pleased with our sales," said L. G. Waldron, whom I met while going the rounds of the building; "we have got the goods, and the buyers want them."

Oliver Brothers' (of Lockport, N. Y.) line of brass bedsteads on this floor took the eyes of the buyers. R. B. Moore, whom I met, said the buyers seemed to buy more readily than for the past two years, and did not stop to dicker so long as to prices.

Skinner & Steenman occupy nearly the entire third floor. C. O. Skinner said: "We have sold a great many more goods than in January, and two-thirds of the accounts were from people we have never sold before, which makes us very well pleased, showing that our goods are appreciated by the trade and the prices on them are in keeping with the quality of the goods, which we are constantly bettering. Next year you will find us with a finer line than even this July." A cut is shown herewith of one of their elegant new things just gotten out. A catalogue, the finest one ever issued by this concern, has just been brought out, showing all their new goods in half-tone, which will be gladly mailed on application. Their new sliding door side is entirely new.

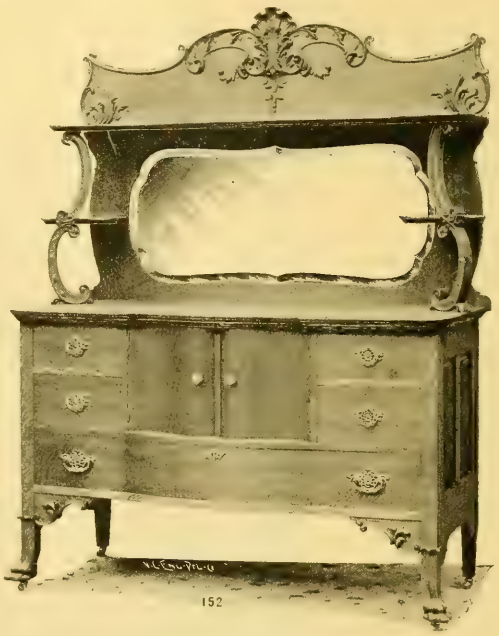


BUCKEYE CHAIR COMPANY'S NO. 237.

The West Michigan Furniture Company was also on this floor in charge of C. H. Ferguson, who is with Skinner & Steenman. This company did not show its entire line, but just a few of the hot sellers which it always has.

A very nice line of bookcases, combinations, &c., was shown by the Grand Rapids Bookcase Company on this same floor. This company since it started recently has had a very satisfactory business. The Rushville Furniture Company, in charge of J. T. Kitchen, had a line of extension tables that were beauties. "A very satisfactory trade," was his reply regarding business. One of the swellest lines of goods was that of Pooley Brothers, Philadelphia, in charge of E. F. Pooley, which were all in solid mahogany, beautifully carved and very artistic. Their trade is with the best people, as they have the stuff that sells with high-class dealers.

The Taylor Chair Company, of Bedford, Ohio, had the right of the entrance on this floor, where it showed a line of rockers that was not beaten by any exhibit here. The reputation of the Taylor rocker is that it rocks with more ease than any other made. The line was shown by E. E. Coles and J. C. Nelson, two very popular salesmen.



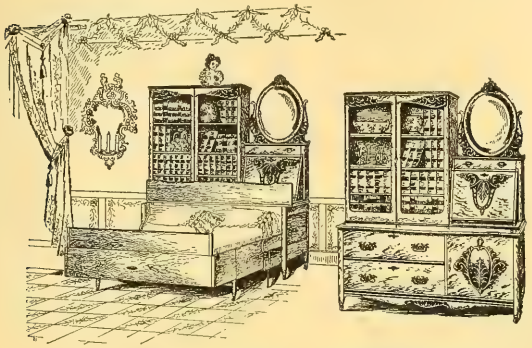
SKINNER & STEENMAN'S NO. 152.

On entering the fourth floor the first exhibit the buyer would notice was the elegant line of goods made by the Rockford Chair and Furniture Company, represented by E. C. Goodrich and F. A. Cron. Rockford is the recognized headquarters for this kind of stock, and no concern there gets out a better line than does this one. Its representatives were well pleased with their business.

The Buckeye Chair Company was represented by its president, John L. Flick, who said: "I have had the best lot of buyers this season that I have had for the past two years; they were more ready to buy and bought in larger

quantities, and the pleasing part of it is many of my orders were with new trade. I have sixty-five samples here on exhibition, and nearly all of them are new designs." The cut on the preceding page shows one of the company's latest styles in wood seat rockers.

Across from this exhibit was that of the Adler Veneer Seat Company, in charge of Richard M. Adler, who had one of the prettiest and handsomest displays of any exhibit



WELCH FOLDING BED COMPANY'S NEW SAFETY DRAW BED.

here. The line consisted of fancy chairs, in gilt, and the electric smoker tables and trays found favor with a great many buyers.

The Sextro Furniture Company's line of hat racks was shown by the popular salesman Fred. G. Lang, who distributed to the buyers a very nice little pocketbook with an oxidized silver top and a morocco leather bag attached. Mr. Lang said : "I am coming back here again in January, as my business has been very satisfactory."

Opposite this exhibit was that of the Crescent Furniture and Manufacturing Company, of Big Rapids Mich., which had a very attractive line of sideboards, desks, &c., and was doing a very nice business. At the end of this floor were the exhibits of the Phœnix Manufacturing Company and of the Standard Chair Company, both of Cincinnati.

On the fifth floor the O. B. Rowlett Desk Company had its exhibit. Mr. Rowlett was in charge, and said : "My typewriter desks are going like hot cakes, and I find that the notice that The Review gave of my patent has brought me a great many buyers, and I never fail to sell them, for I have got the best typewriter desk on the market. It has been adopted by the United States Government, and the Government doesn't pick up a thing unless there is merit in it. My sales are very satisfactory."

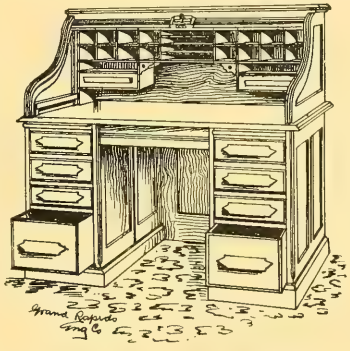
Dikeman & Son, of Grand Rapids, were also on this floor with a line of tables they have just commenced to manufacture in this city, and reported a very satisfactory business. The Grand Rapids Veneer Company occupied two rooms on this floor. It had a great many manufacturers to see its elegant display of veneers.

On leaving this building one comes out on Ionia street, on which is situated Col. J. N. Murray with his several lines, among which are the Grand Rapids Desk Company, Central Furniture Company, Hastings Table Company and others. The entire ground floor was taken by Janssen & Loeblein, proprietors of the Cleveland (Ohio) Couch Company, whose exhibit was in charge of H. P. Shots, the Western representative, and W. S. Walsh, the Eastern representative. Both these old-timers have been with some of the best upholstering concerns.

Next door the Southern Furniture Company, represented by L. Newalt and O. Schwab, of Atlanta, Ga., had its exhibit, and was also very well pleased with the trade. "We come a good ways from home," said Mr. Newalt, "but we can ship a good ways from home. This is a big country, and we have customers all over it."

Farther down this street, at No. 7, are the sample rooms of the Gunn Folding Bed Company, the handsomest display rooms in the city. During the absence of Messrs. Gunn G. S. Garrison was looking after buyers from the East, R. P. Wenderoth from the South and Stoddard and Nelson from the West. The Gunn caster is also finding favor with some of the leading firms in the country. A cut is shown herewith of one of the roll top desks made by the Gunn Company.

Leaving Ionia street, the nearest place for the buyer is the Blodgett Block. This is the first building devoted to the outside representatives. In the salesroom on the first floor the north half is occupied by the well-known commission firm of C. P. Limbert & Co. In the few minutes' spare time that Mr. Limbert had he informed me that their sales were larger than they had ever experienced, and that buyers in anticipation of a rising market were buying more freely. The firm represents the following houses : The Estey Furniture Manufacturing Company, Munk & Roberts, Grand Ledge Chair Company, Charlotte Manufacturing Company, the Carrollton Furniture Manufacturing Company, J. E. & A. Strong, of Evansville, and the Grand Rapids Standard Bed Company.



GUNN FOLDING BED COMPANY'S ROLL TOP DESK.

The south half of the first floor is the sample rooms of W. H. Rouse, who holds a perpetual exposition there the year round. Mr. Rouse said : "I have more lines on my floor than ever before, and it seems that the trade are bound to get in this building." In speaking of the trade, he said : "We are bound to be firmer in our prices. One of the largest buyers in the country who had picked out four carloads of extension tables desired the mere sum of $1.20 off. We were firm enough to let him go out rather than submit to even so slight a reduction, but it was not long before he returned and ordered the goods sent at the price we named." The lines on his floor are the Central Furniture Company, of Rockford ; Fremont Furniture and Cot Company, Finlay Table Company, Cleveland Brass and

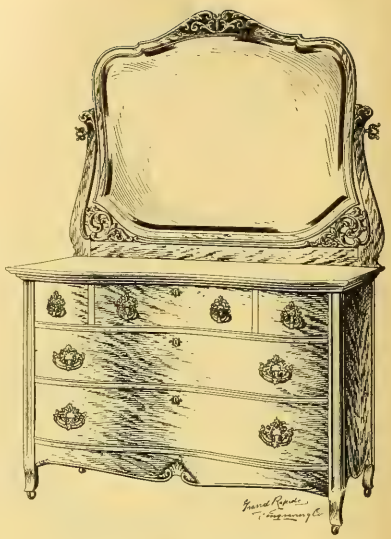
Iron Bedstead Company, Perfection Rack Company, Saginaw Furniture Company, Decatur Furniture Company, Smith, Day & Co. and Valley City Rattan Company.

On the second floor were the well-known lines handled by "Carload" Morley, which are the Hawks Furniture Company's, Nash, Knox & Hubbel's, Woodard Furniture Works', Shelbyville Wardrobe Company's, and Conrey & Birely Table Company's. The other lines on this floor were those of the Toledo Upholstering Company, Cutler Desk Company and I. H. Dewey Furniture Company—a great line of goods, and the men who represented these firms were all well pleased with the sales they made. Mr. Morley said that Grand Rapids sold more goods he thought during the July sales than ever before. "My sales have been such, and so are those of the other salesmen on this floor." The cut shown in the next column is from the Hawks line, of Goshen, Ind.

The third floor contained several lines, among which were the Louisville Chair Company, of Louisville, Ky.; Maddox, Bailey & Co., Jamestown, N. Y.; Northwestern Wire Mattress Company, A. B. & E. L. Shaw—all good lines, and all made good sales.

The north half of the fourth floor was taken by the popular and well-known salesman, T. Ashley Dent, whose lines could not be beaten by those of anybody else in the city. He had the sales that his goods were entitled to. The new goods shown by the Orinoco Furniture Company, of Columbus, Ind., are world beaters. Beautiful in design and elegant in finish, they were great sellers. A cut of one of them is shown here. Cron, Kills & Co.'s (Piqua, Ohio) line of wardrobes was very fine; the Indiana Furniture Company's sideboards could not be beat. The Milwaukee Furniture Company's suites were also winners. Curtis & Son's line of medium priced suites melted away like ice on a hot July day, and J. A. Glanton's hall trees were eye-openers. On the same floor with Mr. Dent were Messrs. Daggett & Lally, who reported a very satisfactory business for their first exhibit. They had Merklen Brothers', Ed Jansen's, C. O. Webber's and Fennell & Schutte's lines, all of New York.

On the south side of the floor Sam Steiniger, one of the greatest hustlers for trade in the country, had the following lines: The Muskegon Valley Furniture Company, Detroit Cabinet Company, Rockford Standard Furniture Company, Sprague, Smith & Co. He was well pleased with his trade. The Standard Desk Company, of Herkimer, N. Y., had a line of its well-known desks, and reported a very satisfactory business.

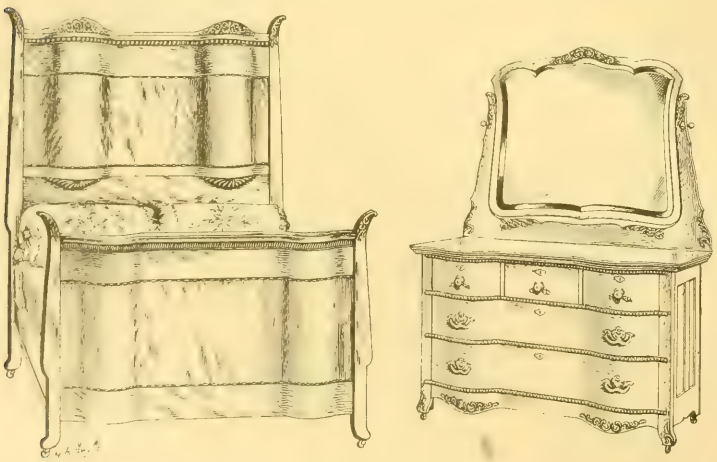


HAWKS FURNITURE COMPANY'S NO. 344.
BIRCH AND MAPLE DRESSER.



ORINOCO FURNITURE COMPANY'S NO. 508.

Wm. Berkey & Co.'s showrooms were at the top of their building on Waterloo street. They were in charge of Fred. D. Hills and L. G. Waldron, two very popular salesmen. On the same floor were shown the Marble & Shattuck Chair Company's line, of Bedford, Ohio, in charge of the secretary, S. S. McMillin. It makes very attractive designs in its line of goods, and always has a nice trade while here. On the ground floor of this building the C. D. Widman Company, of Detroit, had a brand new line of hall trees, an entirely new departure. J. W. Ailes represented the firm and had a very successful business.



NEW ENGLAND FURNITURE COMPANY'S NO. 362.

Leaving Waterloo street, the buyer would naturally come out onto Canal street. The first firm on it is the Nelson-Matter Company, which had a very nice line of goods. Stow & Davis, of this city, also exhibited their line of dining tables. Overbeck Brothers' line was also in this building in charge of Stoddard & Nelson.

The next salesroom on this street is Mueller & Slack's, manufacturers of upholstered furniture. This is a young and enterprising concern,

and has had a phenomenal business since it started, a few years ago.

The New England Furniture Company is the next one on the street, and its showrooms contained some of the handsomest chamber suites made by any concern in the country. A REVIEW representative was shown some of them by the secretary, Mr. Pebbles. Some were made in single, double and triple swell, headboard, footboard, dresser and commode to match. Over 100 sideboards were also shown. The company's sliding door is meeting with great favor. Every buyer was presented with a handsome and neat little match safe. The cut on the preceding page is one of the suites, shown in a supplement to the company's regular catalogue now being mailed to the trade.

The Paine Bedding Company showed its line in the Blodgett Block, and if it keeps on increasing as rapidly in the next two years as it has in the past it will be an important factor in the furniture interests of this city. Mr. Paine, of the company, informed me that the sales on its celebrated box divan had been phenomenal.

The H. N. Hall Cabinet Company on Canal street is also opening the eyes of people with some of the goods it manufactures. Said a buyer to the president: "Mr. Hall, you have the finest finish on your goods of any line I have seen here. The patterns being entirely new, I shall be a customer of yours from this time on." The last on Canal street is the Grand Rapids Chair Company, whose showrooms are on the second floor and also part of the ground floor of the new extension just completed. It is 60x160 feet. From the name one would think it made chairs exclusively, but chairs are only a small part of the business.

Crossing the river at the bridge near by, we come to the Kent Furniture Company, which is the last factory on the west side of the river. Near by is the Widdecomb Furniture Company, the Grand Rapids Mattress Company and the Valley City Rattan Company, which all showed their samples at their showrooms in their buildings, the Valley City Rattan Company showing also in the Blodgett Block. The Valley City Desk Company is also on the west side, but had its line of goods on Fountain street, Lon Hodges, the manager, having charge of its exhibit.

The Michigan Chair Company, Phil Klingman, roof garden and all, were much in evidence. One of the surprises of the season was the line that was presented to the buyers by the Fort Wayne Furniture Company, of which E. G. Caldwell is the manager. The sales were beyond expectations, so much so that the company had to take the samples off the floor by July 20, being all sold ahead until October 1.

Last, but not least by any means, is the new factory of Retting & Sweet, who had a very satisfactory business. In conversation with Mr. Retting, he said: "We intend to run this factory in such a manner that we will be able to fill our orders, and not manufacture a great line of samples and not be able to sell them. The lines that we have exhibited have all been sellers, and the trade have appreciated it in a manner that has been very satisfactory to us."

THE advertisement of Thos. Madden, Son & Co. will appeal to all admirers of neat trade literature. Like everything that comes from this firm, it is of the highest order.

GLENTOWN

Three executions, aggregating $13,200, were entered on July 23, by William Roth, father of one of the firm, against Newkirk & Roth, furniture manufacturers.

E. J. Schneck & Son have secured a building permit for a three story brick furniture factory 50x91 feet, with a two story L annex on the north side of North street, between Tenth and Eleventh.

The Kluenter Furniture Company, which made arrangements to remove to Phillipsburg, N. J., last spring, began to dismantle the factory here on July 23 and haul the machinery and stock to the cars preparatory to shipment to Phillipsburg. The entire shipment was made up in one train. Manager Steltz said he expected to have everything in readiness to start up the new establishment in Phillipsburg by August 5. He said the people of Phillipsburg had erected a building and given the company many inducements. Another consideration was the freights, which are much cheaper from the new location than here.

WALLACE & SONS, 29 Chambers street, New York, are ready for fall trade with the handsomest line of onyx and brass work that has ever been put on this market. Their assortment of goods for the holiday trade could hardly be surpassed.



WALLACE & SONS' NO. 4482. BANQUET LAMP.

S. KARPEN & BROTHERS held a great exposition of upholstered furniture at their handsome warerooms 154 and 155 Michigan avenue, Chicago, last month and it is still open. Their new patterns attracted the attention of visitors to the regular exposition and a very large business was done.

IF you haven't already done so send for the fall catalogue of the Home Rattan Company, Wells and Seigel streets, Chicago. It contains some surprisingly handsome and effective things.

THE Estey Manufacturing Company's great line continues to attract attention and customers at Fred Goll's big Canal street exposition. Although the company is the largest maker of chamber suites in the world its facilities bid fair to be taxed to the utmost to fill its orders this fall.

MANUFACTURERS of extension tables will add to the satisfaction of their customers by using the "Reliable," made by the Dayton (Ohio) Table Slide Company.



The Richmond Manufacturing Company has changed its business title to the Grand Rapids Bookcase Company.

C. O. & A. D. Porter report great sales on their new Common Sense cutter. It has met with increased favor with the furniture trade.

Chas. Greenman, manager of the Grand Rapids Wood Carving Company, made a flying visit to New York, taking his wife and family with him.

One of the handsomest catalogues ever gotten out by an engraving company was that recently brought out for Skinner & Steenman by the Grand Rapids Engraving Company.

Sig. Hart, the greatest caster hustler on earth, manager of the sales department of the Standard Caster and Wheel Company, New York, was at the Morton during July and made a great many sales.

The Michigan Trust Company, as trustee for the mortgagees and bondholders, has filed a bill in chancery for the foreclosure of the mortgage on the factory and other buildings and the stock, fixtures, machinery and other personal property of the Widdicomb Mantel Company.

At the annual meeting of the stockholders of the Widdicomb Furniture Company, held at the company's office on July 17, the following board of directors were elected: Willard Barnhart, Enos Putnam, Constantine Morton, R. W. Butterfield, W. D. Talford, E. A. Carder and John Widdicomb.

A call at the Grand Rapids Brass Company found this firm very busy, which is an indication that the furniture interest is looking up. This is the largest exclusive firm in the country making brass furniture ornaments, and it controls a great many patented devices which are selling like hot cakes.

The Hake Manufacturing has not had a dull day the past six months. It makes the designs that meet the wants of the trade, its new catalogue being called for from all over the country. While THE REVIEW representative was at the factory two gentlemen from Canada called to buy some of the celebrated carvings, &c., made by the Hake Company.

Elias Matter, superintendent of the Saginaw (Mich.) Furniture Company, spent part of the past month here. He said: "Our sales have been very fair during the past month. We have to get all new trade, not having run for over eighteen months, but the goods and prices we are putting on them have already got lots of our old customers back and many new ones."

The Welch Folding Bed Company, after doing business several years under a copartnership, has organized as a corporation with a capital stock of $15,000. The name remains the same and the stock is all paid in. The stockholders and the number of shares owned by each are as follows: Lyman W. Welch, 7,449; William G. Earle, 7,499; Roger W. Griswold, 1; J. Edward Earle, 1.

A customer, who is a German, came into the display of the L. W. Ott Manufacturing Company, in the Pythian Temple, where F. R. Bailey and Doc Rogers were in charge. Mr. Bailey, although an American, is a very fluent German talker, and the customer said to him, "Why, Mr. Bailey, you talk very good German; how is it?" He replied, "Aber ich hab eine Deutsches frau zu heim."

The O. B. Rowlett Desk Company, on the fifth floor of the Pythian Temple, had a great many visitors to see its celebrated typewriter desks. On each floor it had a sign bearing these words: "Come to the fifth floor and see the wonderful Rowlett desk. Two desks in one," which caught the eye of every buyer and they could not resist the temptation. The United States Government has adopted this desk for use in its various offices all over the country.

The chair manufacturers that exhibited in the Pythian Temple were very much put out to think that they had to compete against a penitentiary concern that was situated on the fifth floor. A buyer from one of the large houses in the East in an interview said that he hoped the manufacturers would raise the prices and be stiffer in them and then he bought 160 dozen of the convict made chairs. "Consistency thou are a jewel!"

The Grand Rapids Seating Company has sued A. H. Andrews & Co. and the American College of Dental Surgery in the Circuit Court, Chicago, for $5,000 for alleged breach of contract. It is claimed that the plaintiff secured the contract for the seating of the auditorium for the college, which A. H. Andrews & Co. subsequently succeeded in securing for themselves.

The Grand Rapids Chair Company began suit in the Circuit Court on July 26 against James A. Reiman, who does business under the name of James A. Reiman & Co. in the city of New York, for the recovery of an account for $638.92. The McCord-Bradfield Furniture Company is made garnishee defendant. Service was secured on the defendant while he was in the city visiting the Furniture Exposition.

The favorite place for salesmen, buyers and all those interested in the furniture trade is at the Lake Side Club. Through the courtesy of C. B. Quigley, of the Standard Varnish Company, a representative of THE FURNITURE TRADE REVIEW, in company with Mr. Lynn and his designer, of the Illinois Chair and Furniture Company, of Rockford, Ill., were entertained there one afternoon. A description and cut of the club house is shown in another part of this paper.

John H. Roberts, of this city, who has been appointed by the Agricultural Department at Washington as superintendent of the forestry exhibit at the coming Cotton States Exposition at Atlanta, Ga., has written to several Grand Rapids furniture manufacturers, inviting them to make an exhibit and asking their co-operation in the enterprise. If they accept the invitation it will be on their individual responsibility, as the State Legislature last winter declined to provide for a State exhibit, and as a State Michigan will not be in it.

The Stickley Brothers Company has placed in commission nine new special furniture cars, which have been built to order for the company. They are the largest freight cars ever built, being 50 feet long, 9 feet high and 8½ feet wide, inside measurement, only 10 feet shorter than the regular size passenger coach. The minimum weight on carload shipments of furniture is 12,000 pounds, and it is impossible to load much over 7,000 pounds of chairs in the ordinary car. The new ones will obviate this difficulty, thus effecting a saving of freight on 5,000 pounds in every carload.

Business with the Benedict Furniture Clamp Company is improving very nicely and it is receiving inquiries every day, and made shipments last month as follows: Revolving case clamps to Rockford, Ill.; Evansville, Ind.; North Leominster, Mass.; new drawer clamps to South Shaftsbury, Vt.; Evansville, Ind.; chair clamp to Minneapolis, Minn.; glue clamps to Evansville, Ind.; and double case section to North Leominster, Mass. Secretary E. M. Willey says: "From the number of inquires received the prospects are very bright for a good, increasing business for some months ahead."

Phil Klingman, the well-known commission man, got out a programme for his roof garden and had some advertisements in it. He solicited his old partner, Chas. P. Limbert, for an advertisement, and Limbert told him that certainly he would take one. "How much do you want?" said Klingman. "All of it," replied Limbert. "Well," said Klingman, "but some of it is taken." "I'll take the rest, then," said Limbert. "Now look here, Charles," said Klingman, "I can't do that. I will give you this column," indicating with his finger a certain column in the programme. "All right," said Limbert, "I will take it." And in his advertisement Limbert said something like this: "The place for fun is at the roof garden, but for bargains call at the ground floor, Blodgett Block, where you will find Chas. P. Limbert & Co. with a full line." Klingman had to put the advertisement in as it was given to him, but he got back with a fling at Limbert later on.

The Boss-Norton Company has filed articles of association with the county clerk. The objects of the corporation are stated to be "To purchase, sell and manufacture carpets, draperies, window furnishings, furniture, stoves, lamps, crockery and all other articles of merchandise." The capital stock is $25,000, 88 per cent. of which—$22,000—is paid in. The stockholders are: Alfred K. Boss, Charles E. Norton and James F. Grady. James F. Grady, trustee; Charles E. Norton, trustee; Mary A. Martin, G. W. Perkins, Dennis J.

Keiver, Alexander Kennedy, John Murray, M. Francis Griffin, M. Shanahan, Thomas Hefferan, Charles F. Pike, Ed. Crawford, William T. Hake, Charles E. Temple, William F. McKnight, J. K. Johnston, H. A. Britt, Arthur Stiller, William T. McGurrin. The business of the old firm of Boss & Norton will be greatly enlarged. The front and interior of the store will be entirely remodeled after plans of the latest styles of architecture, with the most convenient store fronts. The partitions in the second story of the building will be torn out and the room fitted for a modern store room.

THE KING.



WE present herewith an illustration of a bottle showing the manner in which the well-known Adams & Elting Company, Chicago, is putting up its celebrated King Furniture Polish. The company has been several years perfecting this polish, but some of the best factories in the country are now using it, the company selling it to the manufacturers in bulk. The cut shows the manner in which it is sold to the retail trade. In another part of this paper will be found the advertisement of the Adams & Elting Company, in which it states that it gives the largest bottle of first-class polish on the market for the price, and offers to the dealer a profit of 200 per cent. It is free from acid and grease, and makes a lasting and permanent finish. The company will send it with a special label and attractive show cards to be hung up in the store.

THE Louisville (Ky.) Veneer Mills Company is feeling the improvement in business through the demand by manufacturers for its admirable veneers and panels.

OLBRICH & GOLBECK, of Chicago, are doing a good business in the East through H. R. May, their New York representative. They also won some fine orders at the Chicago Exposition.

DUSTLESS is the title given to a new floor dressing which will keep dust down. Descriptive circulars and price lists can be obtained from Byerly Brothers, 163 South Canal street, Chicago.

THE show of the Udell Works, North Indianapolis, at the New York Exposition brought them a big lot of orders. Their new catalogue, just out, will bring plenty more. Anyone who looks at it will not wonder that "bizness is buzzing" with the concern.

The well settled rule of law in regard to the liability of an employer is that he is not exempt from it unless the employee knows or ought to know of the danger to which he is exposed by working with or near defective machinery or appliances. In the absence of such knowledge the employee is not chargeable with negligence because he does not abandon his employment, and he cannot be said to have voluntarily exposed himself to danger.—Supreme Court, California.

ST. LOUIS SAYINGS.

ST. LOUIS, August 3, 1895.

John H. Thias, of Washington, Mo., was in town the other day, and purchased a carload of fine furniture.

The National School of Embalming will hold a session at Lightstone's Hall, in St. Louis, on August 12, 13 and 14.

The Missouri State School of Embalming will meet at the St. James Hotel in St. Louis on August 14, 15, 16, 17 and 18.

President R. H. Logeman, of the Mound City Coffin Company, has returned from a two weeks' vacation to the Northern Lakes.

F. E. Curvy, secretary of the Smith & Davis Manufacturing Company, is enjoying a two weeks' vacation at the various watering places.

Secretary J. D. Stegeman, of the Koppleman Furniture Company, is visiting the Cincinnati, Chicago, Grand Rapids and Indiana markets.

The Western Furniture Company, at Blair and Palm streets, has found it necessary to add another story to its factory on account of the increase of business.

Frank E. Little, of F. E. Little & Co., manufacturers of feather goods, is taking a vacation, and after his rest will push his business with more vigor than ever.

Leo Austrian, of Chicago, the general manager of the National Furniture Association, will visit St. Louis in the near future in the interest of the association.

Martin Lammert, of the Lammert Furniture Company, has returned from his trip to New York, where he made several purchases and attended the Exposition.

The Claes & Lehnbeuter Manufacturing Company, the Gregg Varnish Company and the St. Louis Curled Hair Company have joined the St. Louis Furniture Board of Trade.

The warehouse of the Samuel Coupples Woodenware Company at 210 South Commercial street was gutted by fire last month, and damaged to the extent of $15,000; fully insured.

Secretary George T. Parker, of the St. Louis Furniture Board of Trade, has secured an elegant picture of the steamship St. Louis, and has hung the same in a conspicuous place in the board's rooms.

The Globe Furniture Company is offering some rare bargains in curly birch bedroom suites and chiffoniers. Its display is considered one of the finest in St. Louis. Write for catalogue and quotations.

Secretary Charles Scarritt, of the Scarritt Furniture Company, has been away for some time buying goods in the Chicago and Grand Rapids markets, and is now taking a vacation at the Northern Lakes.

New and interesting catalogues have been gotten out by the following firms: The Scarritt Furniture Company, the Crescent Furniture and Lumber Company, the St. Louis Furniture Workers' Association and the Heller & Hoffman Chair Manufacturing Company. Prospective buyers should write for quotations, as some of them are bargains.

The furniture trade has been picking up wonderfully in St. Louis. Many purchasers were in the city recently and placed orders of considerable size and importance. This is considered an indication of a good fall trade. A slight increase in the price of chairs has been noticeable, and the large purchases at this time of the year are thought to have been made in anticipation of more marked advances in prices.

M. Bergin, manufacturer of feather goods at 1830 Lucas place, has purchased most of the machinery and stock of D. B. Ely & Co., who failed a short time ago. Mr. Bergin will supply all of Ely & Co.'s old customers, which will increase his business to a great extent. At the same trustees' sale F. E. Little & Co. purchased the down quilt machinery and stock, and will go extensively into the manufacture of down quilts.

Nicholas J. and Edward Hayo, two furniture representatives recently from Indiana, are in a peck of trouble in St. Louis. About a week ago Nicholas J. was arrested for having obtained goods from different firms in Evansville, Ind., by representing himself as an applicant for an agency. While out under bond he was again arrested; this time, with his brother, on a charge of attempting to

pass an alleged fraudulent draft, although there was no proof that there was anything wrong. The draft was only for $1.90, and was drawn on the Jasper Desk Company, of Jasper, Mo.

Wm. Friederich, vice-president of the L. Friederich & Brother Furniture Company, has embarked upon the matrimonial sea. His life partner is Miss Alice Ackerman, a well-known and popular school teacher of North St. Louis.

The Retail Furniture Dealers' Association, of St. Louis, which has been in the throes of dissolution for some time, has been reorganized, and will proceed with its work with renewed vigor. At a meeting held at William Willard's store, 1411 Franklin avenue, on the evening of July 19, the following officers were elected to serve for the ensuing year: M. J. Mulvihill, president; William Willard, vice-president; P. J. Farrington, secretary and treasurer. Board of directors, Squire Brandon, William Willard, P. J. Farrington, George Fritch, Louis Niedringhaus and President Mulvihill. Fourteen dealers have gone back into the association, and nearly as many more are expected to join at the meeting this month. No initiation fee is to be charged in the future and the dues will be $1 per month. President Mulvihill says the object of the association will be to encourage the feeling of friendliness among the dealers and for the mutual benefit of all members. He predicts that under the new rules the association will soon be the most thriving in the State. Temporary headquarters have been established at Mr. Willard's store on Franklin avenue. H. E. H.

ROCKFORD RIPPLES.

The Illinois Chair Company's sales for July were greater than for any two months for the past two years.

The London Furniture Company has been organized with a capital stock of $30,000, and will utilize the plant of the Excelsior Company.

The Central Furniture Company announces in another part of this paper that its new catalogue is out and will be mailed on application.

Spangler Brothers' patent handle for commodes, wardrobes, &c., is meeting with great favor with the trade in general, who are placing a great many orders for it.

The Rockford Chair and Furniture Company and the Central Furniture Company bought the stock and lumber of the Palace Folding Bed Company and are now disposing of the same.

The Rockford Standard Furniture Company's secretary, D. R. Peterson, said: "Our sales for last month were a great deal better than a year ago, and the prospects look brighter than for some time past."

The annual meeting of the Rockford Desk and Furniture Company was held on July 30, when the following directors were elected: A. P. Floberg, Gust Wallin, F. G. Hogland, Charles Nygren, Peter H. Swenson.

No firm has advertised this city more than has the W. F. & John Barnes Company, which manufactures special wood working machinery for foot and hand power. The Messrs. Barnes are great believers in printers' ink.

The stockholders of the Union Furniture Company held a special meeting July 20 for the election of directors. Five were chosen, as follows: John G. Parsons, Gus Nelson, William Floreen and Andrew Kjellgren. It was also decided to increase the capital stock.

The Palace Folding Bed Company's plant was sold at sheriff's sale August 2 and was bid in by Gilbert Woodruff for $4,800; this, with the incumbrance on it which he assumes, makes it cost him $18,900. It is said that the old company will reorganize and lease it.

The Star Furniture Company had its exhibit during July in the Nelson House in one of the large showrooms to the left of the entrance, in charge of Mr. Lumberg, the secretary. As the Nelson House was headquarters for the buyers they were bound to see the display, and it was a very fine one.

The Forest City Furniture Company's new machinery room is almost completed, and it is one of the best equipped in the country, R. W. Emerson, the secretary, said: "We have got the best machinery that could be bought; we are going to make the best line of goods, and we will be running very shortly. We still have a few goods in our warerooms which we will dispose of on very satisfactory terms."

The annual meeting of the stockholders of the Star Furniture Company was held July 20 The following directors were elected: F. G. Hogland, J. A. Swenson and Jacob Olman for three years and Oscar Nelson for one year to fill vacancy. The company is quite satisfied with the business of last year. The concern did nicely considering the dull times, and the books show the finances on the right side.

The Exposition held in the Germania Building for the past thirty days has been a marked success, and the time is not far distant when every manufacturer here will have showrooms in the heart of the city, possibly in one building, as there are several available that can be rented. One of the best that could be put into shape is the partially finished music hall. The Co-operative Furniture Company had its display at the Germania Building, in charge of C. E. Kneusom, its Eastern salesman; the West End was in charge of N. H. Lind, the secretary; the Mechanics' Furniture Company, in care of Jonas Peters; the Scandia Furniture Company, with F. Fisher and John McInnis in charge; the Illinois Chair Company, represented by Mr. Phelps; the Rockford Desk and Furniture Company, by John P. Anderson, and the Rockford Frame and Fixture Company, by Emil Svendson. Mr. Obergquist, the secretary of the Rockford Desk and Furniture Company, said: "We are very well pleased with our sales. We might not have had as many buyers as some of the larger expositions, but when they come here they come to buy, and therefore, by being altogether as we were, our sales have been larger than for some time past."

The annual meeting of the Rockford Co-operative Furniture Company was held last month. It is generally conceded that the past season was the worst one the furniture trade was ever called upon to pass through. In spite of this fact the trade of this concern has been such as to enable it to pass through the slack time without the loss of a cent, the books footing up a balance on the right side of the ledger. The outlook ahead is promising, and the prospect for a good year's business encourages the company to expect a very prosperous showing at the next annual meeting. Directors were elected, the following being the members of the board chosen: R. Carpenter, C. Knudson and John Titus. The meeting of the board of directors was held on the next day. The choice of officers resulted in some changes in the management of the concern. During the next year affairs will be in the hands of George L. Brown, he being chosen as secretary of the company. Mr. Brown has been on the road for the concern for a number of years and has acquired an insight into the sales department of the business which will stand him in good stead in his new line of activity. He is also well versed in the details of the trade and will not be found deficient in the practical acquaintance with the business which insures success. B. F. Banks was re-elected president, Mr. Whittingham superintendent and George E. King treasurer.

The Victor extension table made by the Posselius Brothers Furniture Manufacturing Company, of Detroit, seems to be gaining a strong hold on the trade. W. S. Cohen is the New York agent.

A Harlem furniture dealer has a good parody on the fake "mark down" sales. It is a card on a rocking chair, and thus displayed:

NEVER WAS **$4.00**

ONLY **$2.50**

The young man who answers questions for the curious museum visitors asks why he is like a chiffonnier in process of construction, and before you have a chance to make a guess he tells you that he's an "in-formation bureau." This is to be mounted and placed among the other curios in the museum.—Chautauqua Assembly Herald.

NEW BUILDINGS NEEDING FURNITURE.

Projected New Buildings of Interest to Large Furniture and Carpet Dealers.

We present herewith a carefully compiled report of all the hotels, churches, theatres, club houses and other large buildings in course of erection which will soon be in need of extensive furnishings. This work has grown to such importance in the affairs of many large dealers that this column will no doubt be a valued help to those seeking such contracts:

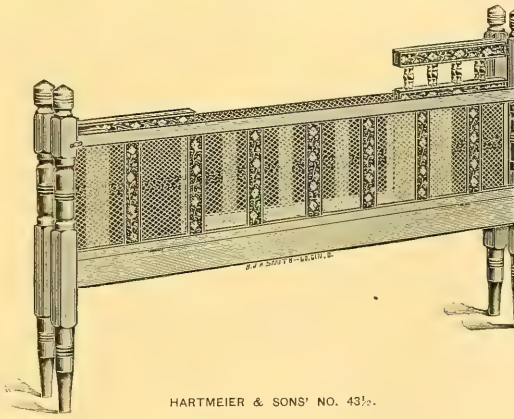
Churches.—Congregational church at Wellington, Ohio, S. R. Badgley, Cleveland, Ohio, architect.—German Catholic church at Lafayette, Ind.—Presbyterian church at Brooklyn, N. Y., Parfitt Brothers, architects.—Methodist church, Marion, Ia., address J. W. Baughman.—Methodist church, Alpena, Mich., Chas. O. Rice, architect.—Universalist church, Lowell, Mass., W. C. Chase, architect.—Lutheran church, Red Wing, Minn., Omeyer & Thori, St. Paul, architects.—Lutheran church, Genoa, Ill., address Rev. R. Piehler.—M. E. church, Chicago, Chas. S. Frost, architect.—Lutheran church, Chicago, Wm. Klemer, architect.—Catholic church, Eagle, Wis., F. J. Voith, Milwaukee, architect.—Presbyterian church, Elgin, Ill., W. K. Johnston, Chicago, architect.—M. E. church, Phœnix, Ariz., Matticks & Son, architects.—Catholic church, Cuba, Wis.—Congregational church, Oakland, Ia., Bell & Kent, Council Bluffs, Ia., architects.—Christian church, South Bend, Ind.—Church at Chicago, George S. Spohr, architect.—Church at St. Paul, C. E. Joy, architect.—Roman Catholic church, Syracuse, N. Y., Gunson & Emery, architects.—R. C. church, Philo, Ill., G. P. Standuhar, Rock Island, Ill., architect.—M. E. church at Philadelphia, Titus & Roberts, architects.—Baptist church, Guthrie, Okla., address Rev. L. H. Holt.—Church at Philadelphia, T. P. Chandler, architect.—Church at Philadelphia, T. P. Lonsdale, architect.—Swedish Methodist church at Chicago, F. Knudson, architect.—Presbyterian church, Cordele, Ga., Goodrich & Goodrich, Baltimore, architects.—R. C. church, Ossian, Ia., address J. Heiner.—R. C. church, Lafayette, Ind., address Rev. J. R. Dinnen.—Lutheran church, Kenosha, Wis, C. A. Dickhaut, architect.—Presbyterian church, Enid, Okla., address Rev. Mr. Wilson.—R. C. church, Lorain, Ohio, Kramer & Wurmser, architects.—Baptist church, Chicago, G. M. Gunsteens, architect.—M. E. church, Norwalk, Ohio, S. R. Badgley, Cleveland, architect.—Church at Baltimore, Goodrich & Goodrich, architects.—Presbyterian church, Montpelier, Ind., A. Grindle, Fort Wayne, Ind., architect.—Christian church, South Bend, Ind., O. H. Dirham, architect—Christian church, Lawrenceville, Ill., address J. N. Rosborough—Unitarian church, Willimantic, Conn., address John J. Walden.—Synagogue, St. Louis, Mo., Link, Rosenheim & Ittner, architects.—Church on 96th street, New York, O'Connor & Metcalf, architects.—Presbyterian church, St. Louis, Mo., C. E. Illsley, architect.—Presbyterian church, Fairmount, W. Va., J. C. Fulton Uniontown, Pa., architect.—M. E. church, Columbus, Ohio, Yost & Packard architects.—Presbyterian church, Sheridan, Pa., and M. E. church, Noblestown, Pa., J. E. Allison, Pittsburg, Pa., architect.—Presbyterian church, Atlanta, N. Y.—Methodist church, Kewanee, Ind., Parker & Austin, South Bend, Ind., architects.—M. E. church, Towanda, Pa.—Methodist church, Jasper, Minn., W. H. Hayes, Minneapolis, architect.—Church at Grand Rapids, Mich., J. H. Daverman, architect.—Church at Epping, N. H., Chickering & O'Connell, Springfield, Mass., architects.—M. E. church, Norwalk, Ohio, S. R. Badgley, Cleveland, architect.—Baptist church, Elgin, Ill., Turnbull & Jones, architects.—Mormon church, Draper, Utah, Carroll & Mikaell, Salt Lake City, architects.—M. E. church, Philadelphia, Jacoby & Weishaupel, Allenton, Pa., architects.—Presbyterian church, Morganstown, W. Va., J. E. Allison, Pittsburg, Pa., architect.—P. E. church, Detroit, Mich., address Rev. Geo. Forsey.—Methodist church, Winona, Mich., H. Behrens, builder.

Hotels, Theatres, &c.—Theatre at New Haven, Conn., Wm. H. Allen, architect.—Opera house at Benson, Minn., for P. J. Johnson.—Odd Fellows' hall at Clay City, Ill., for Lodge 384.—Hotel at Cape Girardeau, Mo.—Hotel at Montevideo, Minn., for the Montevideo Hotel Company.—Hotel at Atlantic City, N. J., to cost $1,500,000, W. G. Hale, Philadelphia, architect.—Opera house at Meriden, Conn., address Geo. H. Wilcox.—Masonic temple at Logansport, Ind., J. E. Crain, architect.—Y. M. C. A. building, Depew, N. Y., Green & Wicks, Buffalo, architects.—Hotel at Evergreen, Ala., for C. P. Deming.—Hotel at Bowling Green, Ohio, Bacon & Huber, Toledo, Ohio, architects.—The Russell House, Detroit. Mich., is to be refurnished.—Hotel at Wilmington, N. C., for Ocean View Hotel Company.—Hotel at Manhattan, Kan., for Mrs. H. C. Higginbotham.—Hotel at Indianapolis, Ind., W. S. Moore, architect.—Masonic temple, Unionville, Conn., R. B. Pierce, East Hartford, Conn., architect.—Theatre at St. Louis, Raeder, Coffin & Crocker, Chicago, architects.—Opera house at Hicksville, Ohio, J. I. Hale, Defiance, Ohio, architect.—Opera house, Le Roy, Minn., address M. T. Dunn.—Hotel at New York city, M. V. B. Ferdon, architect.—Masonic temple, Hyattsville, Md., A. B. Clark, architect.—Opera House, Knoxville, Tenn., Baumann Brothers, architects.—Odd Fellows' hall, Hampton, N. H.—Theatre, Toledo, Ohio, A. B. Sturges, architect.—Sanitarium, Clifton Springs, N. Y., to cost $120,000, Pierce & Bickford, Elmira, N. Y., architects.—Hotel, Naples, N. Y., for Brown & Phillips.—Club house, Chicago, Niels Buck, architect.—Odd Fellows' hall, Springfield, Ill.—Masonic temple, Chillicothe, Mo., address I. N. Page.

Do not fail to look at the cut of the famous box seat diner No. 862, on page 1. It is made by P. Derby & Co.

WITH one of the largest, most convenient and best equipped mills in the world, the West Michigan Furniture Company, of Holland, is in a position to talk prices to dealers that will command custom.

HARTMEIER & SONS, of Paterson, N. J., have just overhauled their factory, and will go into the next season in



HARTMEIER & SONS' NO. 43½.

good shape. After closing up last year's business the firm find that they did something over 12 per cent. more than in the previous twelve months. The accompanying cut represents their No. 43½ crib folded.

The Supreme Court of Georgia held, in the recent case of Dickinson Furniture Company et al. *v.* Beach et al., that there is no statutory provision in Georgia permitting a creditor to share in the proceeds of the estate of an insolvent, without filing a release, on the ground that the insolvent contracted the debt by means of false representations and fraudulently; and in the case before it the court held that the petitioning creditor was not entitled to share in the proceeds of the insolvent estate without filing a release, on the ground that the insolvent, a partnership, failed to keep books of account or records from which its true condition could be ascertained.



Barnes.—A. A. Barnes, of the Udell Works, North Indianapolis, thinks that the National Association of Manufacturers, an organization comprising makers of all classes of goods, should follow the example of the Board of Trade of England and immediately send expert agents to China and Japan, Africa and other new and growing markets to look after the interests of American manufacturers in these centres of industrial development.

Blaut.—Kerby Blaut, of Eckhardt & Co., was called to Staunton, Va., his former home, on a sad errand while the Exposition was in progress. His father died and he left to attend the funeral. The elder Mr. Blaut was an old settler in Staunton and much esteemed by all who knew him.

Chesnutt—Howe.—A. J. and W. G. Chesnutt, sons of the junior partner of Shellas & Chesnutt, Brooklyn, and William N. Howe, son of the well-known manager for the firm, have been indulging in a bicycle trip to Eastern Long Island and return. Within three days the party wheeled to Sag Harbor, visited Shelter Island, Greenport and other points, and returned to Amityville without accident to mar the pleasure of their outing. All three are members of the Nassau Wheelmen, of Brooklyn.

Clapp.—D. C. Clapp, superintendent of the Woodard Furniture Works, was at Grand Rapids a part of July, and "Carload" Morley being very busy on several occasions Mr. Clapp came to his rescue and sold several good bills. He got out the line and handled the samples and talked furniture like a "vet."

Cron.—The many friends of L. C. Cron, of the L. C. & W. L. Cron Company, and Cron, Kills & Co., Piqua, Ohio, will be glad to know that he is recovering from his late dangerous illness and will soon be all right again. His brother, W. L. Cron, received a telegram while at the Exposition stating that he was dying and started for home at once.

Ericson.—L. E. Ericson, secretary and treasurer of the Atlas Furniture Company, of Jamestown, called at The Review office during the latter part of July. Mr. Ericson, besides being a first-class furniture man, is an intelligent gentleman with whom it is a pleasure to talk, and he is always a welcome guest wherever he makes himself known.

Fisher.—James E. Fisher, a well-known Madison (Wis.) furniture dealer, has commenced suit in the Circuit Court against the city for $5,000 damage. Mr. Fisher alleges that the city sewage, most of which is now run into Lake Monona, is a nuisance and damaging to his property.

Galatian.—George H. Galatian, who has been connected with S. P. Porter for the past year and a half, has formed a partnership with G. Walker Kelley and A. P. Watson to conduct a manufacturers' wareroom and furniture commission business at 255 South Second street, Philadelphia. George is a hustler aad will doubtless make a success in his new venture. The firm, which will be known as G. Walker Kelley & Co., has secured the line of the Banderob-Chase Company, and has also many other hot lines to show the trade.

Gamble.—E. J. Gamble, representing Skinner & Steenman, of Grand Rapids, left on the 3d inst. for a two months' trip, making Milwaukee, Wis., his first stop. We venture to say that no more popular salesman goes out of that city carrying furniture photos.

Garey.—John J. Garey, of the Marietta Chair Company, Pittsburg, went to Brigantine Beach for a two weeks' rest on July 23. Before returning to Pittsburg he will stop in New York. An author of that city, who is also a relic hunter, is writing a history of Blennerhassett Island, and wants some furniture owned by Mr. Garey, said to have been used in the house on the island.

Greenman.—Charles A. Greenman, secretary and treasurer of the Grand Rapids Wood Carving Company, was in the city last month with his family.

Hazard.—James E. Hazard, treasurer of the Elmira Table Company, sustained a severe injury last month from which he will suffer for some time. While driving in Elmira his horse ran away and he was thrown out, breaking a leg. He has many friends in New York and through the East who will wish him a speedy recovery.

Helm.—Gus Helm, head of the furniture department of Fred'k Loeser & Co., Brooklyn, was in Grand Rapids last month, and the local reporters say "was all smiles and with a pleasant word for everybody." He remained a week and left for the Chicago Exposition.

Ketcham.—J. C. Ketcham, of Ketcham & Rothschild, the Chicago parlor furniture manufacturers, sailed from New York on the 3d inst. for Europe on a combined business and pleasure trip of several months' duration.

Koch.—H. C. F. Koch, of 125th street, while driving on July 10 with his wife, was dragged over the dashboard of his carriage by the breaking of the harness and running away of his horse. Mr. Koch was not badly injured, but it was necessary to shoot the horse.

Langslow—Staples.—Stratton C. Langslow, accompanied by Mrs. Langslow, left New York, the Exposition and its cares behind one Sunday recently and went to Newburgh, where they were the guests of Mr. and Mrs. John A. Staples. Behind Mr. Staples' handsome team they drove over the historic ground where Washington had his headquarters, and visited the many beautiful and interesting points in the vicinity.

Morley.—E. J. Morley, better known to the trade as "Carload," but called by his friends simply "Ed," dropped in at the New York Exposition during the last week just long enough to shake hands with old friends and then catch the last train for the West.

Minerd.—A. B. Minerd, of Baird Brothers & Co., Cleveland, Ohio, of Monarch Polish fame, was a visitor at The Review office this week.

Mullins.—The trial of John Mullins, the Jersey City and Paterson furniture dealer, for alleged conspiracy and false swearing to bills for goods supplied to the New Jersey State House, will begin at Trenton, N. J., September 30.

Myers.—"Happy Jo" Myers, representing the Sikes Chair Company, made a happy hit just before the Exposition by sending to his trade a handsome purse with a celluloid plate, with the remark printed upon it that it could be kept full by purchasing Sikes chairs. The purse was a very handsome one. and while it cannot add to "Happy Jo's" popularity, it will certainly keep him in touch with his customers' pockets, as they are carried by hundreds to-day.

Parker.—Fred E. Parker, representing the Hartford Woven Wire Mattress Company at the New York Exposition, realized that it was hot, and got out an oil paper postage stamp case that was much sought after and proved a good ad.

Phipps.—I. E. Phipps, New York manager of the Wakefield Reed Chair Company, is on a vacation in the East, and it is rumored has declared his intention of both shooting a great many deer and catching many fish before he returns to the metropolis.

Pitman.—Will Pitman, the former champion, was very much in evidence at the Asbury Park bicycle meet, where he showed some of his old-time agility on a 54 inch wheel. Mr. Pitman, who is with the American Bedstead Company, Westborough, Mass., is one of the managers of the new Metropolitan Bicycle Club of New York.

Plum.—After nineteen years of service, Charles M. Plum, E. B. Mastick and George Schonewald, trustees of the estate of the late James Lick, of San Francisco, having carried out the wishes of the testator, ask to be discharged. The trusts they have administered represent an amount exceeding $1,700,000. Mr. Plum is the head of the Charles M. Plum & Co. Upholstery Company, San Francisco.

Pruyn.—The Third Provisional Battalion of separate companies, N. G. S. N.Y., composed of the Fourth, of Yonkers; Eleventh, of Mount Vernon; Twenty-seventh, of Malone, and Twenty-ninth, of Medina, was in camp at Peekskill during the week July 13 to 20. This battalion, which was in command of Captain Pruyn, of Yon-

kers, numbered 260 officers and men. Captain Pruyn is the head of the Pruyn Furniture and Carpet Company, Yonkers.

Rogers.—One of the biggest hustlers and hardest workers among the salesmen is old reliable "Doc" Rogers, who represented the L. W. Ott Manufacturing Company at Grand Rapids last month. "Doc" has friends all over the country, and will have their best wishes for success when he starts out on his trip the middle of this month.

Trier.—Robert Trier, who has been a long time bookkeeper for W. H. Hickerson, of Canal street, New York has been appointed extra clerk in the New York Post Office. He is well qualified for that or any other place he accepts, and has many furniture friends who will watch his career with kind wishes and interest.



T. Ashley Dent returned from Grand Rapids the early part of the month and immediately left for the East, where he will no doubt dispose of several trainloads of goods before his return.

B. C. Stephenson, representing the Stephenson Manufacturing Company, of South Bend, Ind., was here during the fore part of the month calling upon the factories, and made a great many sales.

The R. X. McArthur Manufacturing Company has been incorporated with a capital stock of $25,000 for the purpose of manufacturing furniture. The incorporators are R. X. McArthur, Chas. Lane and Margaret I. Moyers.

Geo. Cummings, president of the Geo. Cummings Company, owner of the Clifton Hotel, has bought out the Galt House on the West Side, and under his management it will rise to the most prominent hotel in that locality.

The Home Rattan Company will commence the erection in the near future of an addition to its factory, the building to be 60x75 feet and five stories high. It will contain the shipping department, new office and a very large showroom. The company will also exhibit at the Toronto Exposition this fall, and will open the eyes of the Canadians with an elegant line of goods.

THE TAYLOR CHAIR COMPANY ASSIGNS.

Office of the Taylor Chair Company,
Bedford, Ohio, August 2, 1895.

The Furniture Trade Review:

We regret to inform you that on July 31, 1895, the Taylor Chair Company made an assignment to Solomon S. Drake, of Bedford Ohio, for the benefit of its creditors. The causes leading to this action were the building of the new plant at the beginning of the panic, and the consequent shrinkage of values, which left us with insufficient capital to carry on the business. We hope and believe that matters can be so arranged that the debts of the company can be paid in full and the business of the company continued.

As soon as the property has been appraised the assignee will inform you further as to the situation.

The Taylor Chair Company.

Ex-Congressman A. N. Taylor, who is president of the company, has made a personal assignment.

Little Clarence (with rising inflection)—Pa?

Mr. Callipers (sternly)—Now, look here, my son, if you ask any more foolish questions, I'll send you to bed. Understand?

"Yes, sir; but mayn't I ask you just one more question, if it isn't foolish?"

"Yes; if it is not foolish."

"Well, pa, don't you suppose that when Jonah found himself inside the whale his first thought was that he had been shut up in a folding bed?"—Puck.

OBITUARY NOTES.

Chas. Moeser, furniture dealer, of Topeka, Kan., died suddenly on July 10.

Joseph Hoodless, head of the furniture manufacturing firm of Hoodless & Sons, Hamilton, Ont., died on July 4, after an illness of several months' duration.

Marshall Moore, president of the Union City (Pa.) Chair Company, died on July 25 at Erie, Pa., aged thirty-eight years. He had been operated upon for appendicitis and never rallied.

E. D. Hines, manager of the Spokane (Wash.) School Furniture Company, died July 10. He had been sick for some time and his death was not wholly unexpected. He was taken down with la grippe some weeks ago, an abscess, which was the immediate cause of his death, resulting. He was about twenty-nine years old and leaves a widow.

Maria Hubbard, widow of the late David Dexter, who established at Black River, N. Y., the chair manufacturing business still conducted under the name of D. Dexter's Sons, died there on the 11th ult., at the age of eighty-two. Mrs. Dexter, by her New England thrift and economy, aided her husband from their small beginning to build up the present business and acquire a comfortable fortune. They had a family of four children, only one of whom, D. Erwin Dexter, still survives them.

Elias R. Hunnewell, of Doe, Hunnewell & Co., cabinet makers and upholsterers, Boston, died at his home, 295 Beacon street, on the 16th ult. after a long illness. He was born at North Eastport, Me., August 3, 1840. He had been engaged in the furniture business in Boston for more than twenty years, and was in the same business in Lynn, New York and Tennessee. He was a member of the Algonquin Club and other organizations. His death will be mourned by a large circle of friends. The funeral services were held at the Second Unitarian Church, on Boylston street, on the 18th ult.

J. N. Abernathy, of Leavenworth, Kan., died at Knightstown, Ind., on July 22, aged fifty-eight. Mr. Abernathy went to Leavenworth in 1869 and with his brother engaged in the furniture manufacturing business. He was also interested in the manufacturing business at Kansas City, being a brother of President J. L. Abernathy, of the Abernathy Furniture Company, and uncle of Secretary Harry J. T. Abernathy, of the J. H. North Furniture and Carpet Company, but withdrew from it in 1883. About six years ago he went into the retail furniture business in Kansas City, the firm being Abernathy & Doughty. For several years he has not been engaged in active business on account of his health. He was a man of means. His widow and three children survive him.

The Supreme Court of Minnesota held that where for the purpose of using the same as a set-off, the debtor of an insolvent purchased a debt due from the insolvent to a third party when he had reasonable cause to believe that said insolvent was insolvent, and on the following day the insolvent made an assignment for the benefit of his creditors under the insolvency law of the State, in an action by the assignee against said purchaser to recover the debt due from him to the insolvent, such purchaser could not set off against such assignee the debt he had so purchased.

AT THE CHICAGO FURNITURE EXPOSITION.

A Review representative visited the Exposition the last week and found there had been over 1,200 bona fide buyers registered who had bought very liberally. A prominent buyer from one of the largest cities in Ohio, in conversation with The Review representative, said he hoped they would still continue, as he had bought more goods here than ever before and had done it with less fatigue. Adolph Karpen, the chairman of the executive committee, and C. F. Manahan, the corresponding secretary, were tireless workers and tried to please every exhibitor, as far as was in their power.

The first floor contained fifteen exhibits, consisting of chamber suites, chairs and rockers, upholstered furniture, spring beds, &c. J. George Smith, the well-known manufacturer of spring beds, iron beds, &c., said: "I am well pleased with my location on this floor and my sales have been very satisfactory. The only trouble with me now will be to fill orders, which have been coming in very fast."

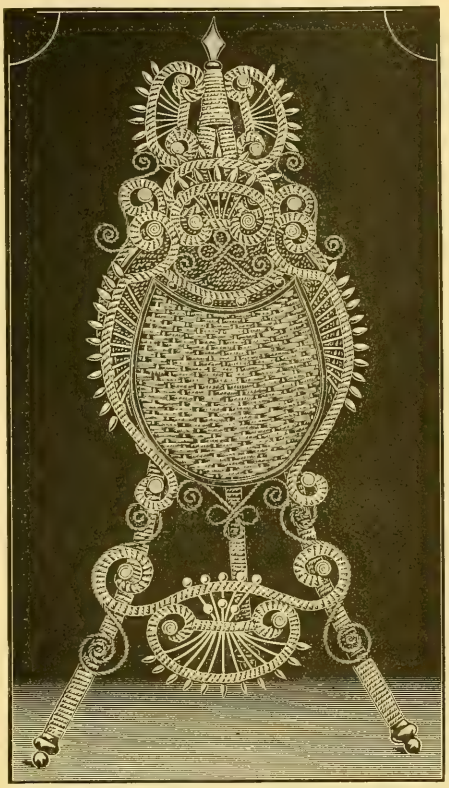
The largest exhibit on this floor was that of A. Hauskee, the well-known manufacturer of upholstered furniture, who had a very fine display, showing several new and elegant pieces and some curly birch suites in mahogany finish which were very fine.

The second floor, which was the main entrance to the Exposition, contained fourteen exhibits, consisting of reed and rattan goods, chamber suites, sideboards, upholstered furniture, furniture fixtures, hearses, &c. The desk immediately in the rear of the corresponding secretary was that of Byerly Brothers, the manufacturers of "Dustless." This is a liquid compound that gives a natural oil finish, rendering a floor absolutely dustless when sweeping, and was spread over the entire floors of the Exposition, and the manufacturers and buyers were loud in its praise. It is easily applied, requires no skill and is put on with a woolen rag. It does away with soap and scrubbing, and causes no dust to adhere to the floor. The following firms use it in their showrooms in this city: S. Karpen & Brothers, Borgwist & Ernst Company, Ketcham & Rothschild, Phœnix Chair Company, Calder & Gardner, L. E. Steinman, and others in various other branches of business.

The cut on the next page is from the well-known firm of T. L. Sloan Deveney & Co., who had their exhibit on this floor, and made an immense display of elegant upholstered furniture. Their showrooms at 15 and 17 Lake street, contained another exhibit, as it was impossible for this firm to get all their stuff in the space allotted to them. They had a very satisfactory business during the month, and invite buyers at all times of the year to call and see them in the city.

Swan Billings, the popular salesman, had charge of the Olbrich & Golbeck exhibit, also on this floor, and had an elegant display.

On the third floor the Adams & Westlake Company's line of brass bedsteads was in charge of J. Henry Gils and Chas. Borns, two very popular salesmen. This was the handsomest exhibit in the Exposition, containing an elegant line of the celebrated brass and new line of iron bedsteads. The room was decorated with twenty-nine beautiful oil paintings by the well-known artist J. F. Douthitt, which presented a very handsome and attractive appearance. Frederick Goll, the Eastern agent, is also meeting with great success in New York.



HOME RATTAN COMPANY'S NO. 4025 PAPER BASKET.

The Hafner Furniture Company's exhibit was in charge of R. W. Murrison, John McCleland, Ed McTiernan, C. F. Blackman and W. H. McHugh, five great big hustlers, who had buyers looking at their display all the time and who had a good business.

Calder & Gardner on this floor were represented by J. Barnhart, John Colby and Geo. Calder. This is one of the popular commission firms from Wabash avenue, who had in their display the Banderob-Chase Company, Choate-Hollister Company, Wolverine Manufacturing Company, St. John's Manufacturing Company and the Upham Manufacturing Company. Their exhibit was one of the largest in the Exposition.

The I. H. Dewey Furniture Company's line of fancy chairs was looked after by the salesman from the Hafner Furniture Company while their popular representative, L. D. Eldridge, was in Grand Rapids.

On the fourth floor was the large display of S. Karpen & Brothers. They had 5,000 square feet of space filled with some elegant patterns in upholstered furniture. In addition to this they had the five floors in their warehouse on Michigan avenue also filled with samples. It would be folly to think that this concern could exhibit its full line at any exposition, but it took the largest amount of space, and its sales were in keeping with the line it showed. Sig. Fish, Alex. Fish, H. Hageman and L. Tenny, the big four rattling salesmen who represent this firm in various parts of the country, were in attendance.

The cut shown above is one of the very handsome and

attractive things shown by the Home Rattan Company, the well-known manufacturer of reed goods. It is its No. 4025 paper basket. The gentleman in charge of their exhibit was H. F. Neubert, a very popular salesman for this concern, who said: "We did not get near the amount of



T. L. SLOAN, DEVENEY & CO.

space we wanted, but what we have got here is as fine as any manufacturer in the country can show. We have had a very satisfactory business."

On the fifth floor Ketcham & Rothschild had their entire new line in charge of Capt. Fred A. Keiser and Ben Hultman. This firm since the fire have gotten out some beautiful patterns in upholstered furniture. Their line met with great favor from all the buyers that called to see them and a great many sales resulted.

The Buffalo Brass and Iron Bedstead Company's display was in charge of J. H. Hurd, Western representative, who had an excellent exhibit. Mr. Hurd said that the company's new patent bedstead was a winner, and the sales were very good. "We have got something that the trade wants, and our styles are new and goods are made first class."

L. F. Nonnast had a fine exhibit of his tables, among them being the celebrated patent Peerless extension dining table, on which he is having a great run.

On the sixth floor Isse Koch and J. J. Levy had a very large exhibit of the West Michigan Furniture Company, Decatur Furniture Company, Koenig & Gamer Furniture Company and Tidioute Chair Company. Their situation was near the elevator, and one passing to and fro was bound to come into this exhibit.

The National Parlor Furniture Company, on this floor, had one of the finest exhlbits of upholstered furniture there was in the building. It was in charge of Chas. Steinberg, Morris Boonvie and "Bob" Newcomb. At their showrooms on Wabash avenue Eugene S. Gotthold, who has been for several years with M. Grossman & Sons, of New York, was in charge. He will travel over his old territory for his new employer.

The top floor contained a great number of exhibits, the largest of which was that of the popular commission firm of G. N. Beckler & Co., who had in their exhibit Horn Brothers Manufacturing Company's, Judkins & Co.'s, Posselius Brothers Furniture Manufacturing Company's and the Udell Works' great lines and great sellers. Mr. Beckler had personal charge and reports satisfactory business during the exhibit.

The Kenosha Crib Company, on the same floor, was in charge of Johnson A. Jackson, the secretary and treasurer of the company. This concern is a leader in its line of goods; it sets the pace. It has one of the best equipped factories in the world for the manufacture of its goods, makes nothing else, and knows the wants of the trade. We present a cut of the No. 41 which was shown in this exhibit. Mr. Jackson is one of the jolliest and whole-souled men in the trade.

The Sheldon Novelty Company's exhibit, of Sheldon, Ill., was in charge of J. T. Loveland, who had a very nice exhibit and reported a very good business for the entire month. His line consisted of hat racks, easels, moldings, &c.

THE RAILROADS HIT CHICAGO.

According to the Chicago papers the manufacturers of that town have been singled out by Western roads as the victims of an unexpected advance in rates. The Western classification committee on August 1 raised furniture to second class, thus adding 10 cents per hundred to the rate from Chicago to the Missouri. This change goes into effect only from Chicago territory, the new rate being 65 cents per 100 pounds, against the old 55 cent rate. From and via St. Louis the rate remains 45 cents, thus making a difference of 20 cents instead of 10 cents against Chicago manufacturers. Part of the damage is taken off by reducing the minimum weight per car to 10,000 pounds, but this is by no means satisfactory to the shippers.



KENOSHA CRIB COMPANY'S NO. 41.

Furniture from the East via Chicago will of course take the advance rate, but the manufacturers who have formerly shipped via Chicago will now ship via St. Louis on account of the lower rate. From Grand Rapids the business to the West has been largely done via Chicago, but now the lines direct to St. Louis will reap a benefit. Chicago lines themselves will thus be the greatest losers, and none of them seem wholly satisfied with the change in classification, and consequently in rates. The reduction in minimum weights will not avail with the larger manufacturers, as most of them have their own cars of large size, and which will hold twice as much as the minimum.

MIDDLE STATES MELANGE.



REDITORS of Carrie L. Hurlburt, Canastota, N. Y., have been notified to present their claims, duly verified, to Frederick J. Stringer, assignee, at his office in Canastota, N. Y., on or before October 1.

S. I. Fries, hardware and furniture dealer Altoona, Pa., has failed. Mr. Fries was also interested in the Mountaindale Coal and Coke Company of Glasgow, Cambria County. The liabilities of the two concerns are said to be $100,000.

Upward of $3,000 of the subscribed stock of the new South Easton (Pa.) Furniture Factory has been paid in.

E. G. Silliman succeeds B. Hennesey in the manufacture of chairs at Herkimer, N. Y.

The Erickson Furniture Company has begun the manufacture of office furniture at Newark, N. J.

A Mr. Krause succeeds Edmund Schaefer in the furniture and carpet business at Stapleton, S. I.

Sweeney, Son & Co., Limited, succeed John Sweeney & Son in the furniture business at Olyphant, Pa.

Thomas Gill, furniture dealer, Philadelphia, will remove from South Eleventh street, to 701 South Broad street.

F. A. Tozier has removed his furniture business from Caledonia to Dubois, Pa., where he succeeds R. L. Potter.

Gillette & Kennedy, Canandaigua, N.Y., have purchased the furniture business of Many A. Skidmore, of the same town.

The Metallic Furniture Company, a new manufacturing concern at Coopersburg, Pa., expects to start up its plant this month.

Alonzo S. Gibson, manufacturer of chairs at West Camden, N. Y., has assigned to J. C. Davies. He has been in business fifteen years.

C. Elkins, who was formerly of the firm of Elkins & Wake, Waterbury, Conn., will open in furniture and carpets at Reading, Pa., about September 1.

Over 20,000 people attended the fifty-third annual picnic of the employees of Charles M. Stieff, the Baltimore manufacturer, at Darley Park on the 22d ult.

T. L. Millspaugh, Walden, N. Y., has been making a number of improvements in his store, among which may be mentioned an elevator running from the basement to the third story.

In the affairs of the Joseph E. Harrison Decorative Company, Baltimore, the liabilities are reported at $4,000, and the sale of the property will probably reach $1,600. There are some book accounts which are thought doubtful.

The interior of J. M. Hewlett & Co.'s furniture store at Bath, N. Y., is being remodeled. The undertaking department has been moved downstairs to a room fitted for the purpose, and the second story is to be one large display room for furniture.

Evans & Dunbracco, carpet and furniture dealers, Baltimore, have removed to the large five story warehouse on North Howard street, formerly occupied by Aaron Brag. The building has been completely remodeled and fitted up with all the modern improvements.

The interior of the store occupied by Overton & Fish, furniture dealers, Adams, N. Y., is being very much improved. A new floor is being laid, the office is to be moved to the rear of the store, and with a fresh coat of paint and paper will make a showroom second to none.

The Gorham Invalid Bed Company, of Albany, N. Y., has been incorporated to manufacture and deal in hospital furniture and appliances and physicians' supplies. Capital, $15,000, and directors, George E. Gorham, John E. Walker and Frederick F. Wheeler, of Albany.

George R. Booth has completed the audit of the accounts of Crosby & Co., the furniture dealers, South Bethlehem, Pa., who made an assignment a year ago, and will present his report to court in September. Mr. Booth believes that all the creditors will be paid in full, and possibly with interest.

A. E. L. Lickie was appointed receiver on the 22d ult. for the upholstery firm near Fourteenth and S streets, Washington, D. C., composed of Arthur J. Houghton and Eugene May. The appointment was made in the Equity Court, because Harry G. Kimball refused to act as receiver. Mr. Houghton sued his partner July 11 for a dissolution of the firm.

The business until recently conducted by J. D. Schermerhorn, at Cortland, N. Y., under style of the Cortland Chair and Cabinet Company, is now in the hands of the National Bank of Cortland, which will continue the same under the management of M. J. Turner. The purpose is to make up the entire stock and close out the business, which will take until January 1.

John T. Newnan and John Scally, trading as Newnan & Scally, instalment furniture dealers, at 306 South Broadway, Baltimore, made a deed of trust for the benefit of creditors July 16 to Charles W. Field, trustee, who gave bond in $20,000. The liabilities, he thinks, will run about $5,000 or $6,000, and that if a fair price can be obtained for the stock on hand there will be a surplus of assets. The firm has been in business between three and four years.

Arthur Christie Rivens, an employee of Stumph Brothers, whose mattress factory at Washington, D. C., was burned last September, has begun a suit against the firm, claiming $20,000 damages because of injuries which, he alleges, he received in that disaster. He claims that the defendants are liable because of their failure to equip the building with fire escapes. He was injured, he says, about the head and back, and also internally, and states that his injuries are permanent.

James Van Horn, president of the Van Horn Furniture Company, Newark, N. J., was arrested on the 11th ult. on a charge of forgery. Mrs. Mary E. Owens was the complainant. She alleges that Van Horn altered and filled in dates and figures in a lease of goods given by him to her after she had signed the lease. The amount of the lease was $216.56. Mrs. Owens claims that she loaned Van Horn money at various times, and that when she bought the goods of him he assured her that she could pay as she pleased, and the dates and figures were therefore not put in. Van Horn entered a plea of not guilty and was committed in $1,000 bail.

At a creditors' meeting recently held of Wm. Reisinger & Son, Baltimore, at which a number of creditors were present or represented, the receiver's report showed liabilities of $35,000, $5,000 of which are preferred. The stock is estimated at $12,000. The book or instalment accounts showed in gross $50,000. These accounts he could not estimate what percentage was collectible. A proposition was submitted that the receiver dispose of the property at

regular sale, purchasing only such articles necessary to fill orders, and that the creditors agree to release Mr. Reisinger, provided the receiver has in his hands sufficient money to pay 50 cents on the dollar by January 1. The creditors present signed the agreement to release him, provided all creditors join.

In the affairs of Aaron Brag, the Baltimore furniture dealer, the trustee still has in his hands for distribution, after disbursements, $1,000, and claims $3,000 against insurance companies, which refused payment, and against which suits are pending. If he collects this $3,000 there will be another dividend as large as the first one.

New Firms.—F. B. McLean, Hempstead, N. Y.; Mrs. Josephine Abbott, dry goods dealer, Passaic, N. J., has added furniture; O. J. Damon, Clymer, N. Y.; William Baker, Spring Creek, N. Y.; A. Lion & Co., Paterson, N. J. (incorporated; capital stock, $50,000; incorporators, Richard Krinkle, Albert Lion and George Hammel); Marvin & Vischer, Phœnix, N. Y.; Arthur J. Smith, Warren, Pa.; George D. Groves, Littlestown, Pa.; Samuel Howard, Wyalusing, Pa.

JAMESTOWN

C. E. Waite and C. F. Munson have succeeded the Jamestown Mantel and Manufacturing Company.

S. A. Carlson has sold his interest in the firm of S. A. Carlson & Co., manufacturers of chamber furniture, to his partner, M. A. Fish, who will continue the business alone.

Himebaugh Brothers are now well established in their splendid new building, and are turning out the "New Idea" in a manner that shows the great demand for the same. Look up their ad. and inspect the "New Idea."

Howler—What do the monopolists do for us?

Man on Back Seat—They fix it so we don't have to pay any income tax.—Puck.

According to a wise old philosopher "Good health and good sense are two of life's greatest blessings." Any man displays good sense and does a great deal toward gaining good health when he patronizes the Sanitary Feather Company, of Chicago.

So rich and beautiful is much modern factory made furniture designed upon antique models that only persons acquainted with the real thing can detect at a glance the difference, says a writer in the New York Sun. This is especially true of such modern factory made furniture as does not contain elaborate carving. A close observer, however, will at once see that the rush bottoms of factory made chairs do not fit snugly, having been made separately from the frame and slipped in when finished and painted. The rungs, too, of the modern chair are not of hard wood, but of stained pine, while the bits of ornaments that conceal the joints are manifestly stuck on and not part of the original wood. All such furniture is made of new wood, and will seldom long endure a steam heated apartment. The price, however, is only from one-third to one-half that of the real thing, and for practical purposes the factory made is for some years quite as good as the hand-made article a century old.

SOUTHERN SCINTILLATIONS.

Edward Illig & Brother succeed F. Illig at Houston, Tex.

Arnold Roberts & Co. succeed Hutchinson & Roberts at Senoia, Ga.

Morrison & Kennedy, Denison, Tex., are succeeded by S. B. Morris.

Steps are being taken to establish a furniture factory at New Alexandria, Va.

Duke, Peth & Co., Seaboard, N. C., are succeeded by W. F. Novelle & Co.

T. C. Craft is said to be closing out his furniture business at Wilmington, N. C.

Asberry & Sneed, furniture dealers, McKinney, Tex., have dissolved partnership.

Robert Parsons, Shelbyville, Tenn., is reported to have sold out to M. L. Allison & Co.

The Louisiana Furniture Company, of New Orleans, has gone into voluntary liquidation.

Thurmond and Damston have begun the manufactureof furniture at Harmony Grove, Ga.

S. J. Dudley & Sons will add excelsior machinery to their lumber mill at Columbus, Ga.

Johnson, Harrell & Co., Hillsboro, Tex., are succeeded by the Johnson Furniture Company.

Lamb & Baker, trading as the Princeton Furniture Company, at Princeton, Ky., have sold out.

Kohn & Birge, Greenville, S. C., have dissolved partnership and are succeeded by A. H. Kohn.

E. B. Miller has leased a building and will begin the manufacture of furniture at Decatur, Ala.

L. W. Mixson & Co. have bought out S. H. Hutchinson & Co., furniture dealers, at Gainesville, Fla.

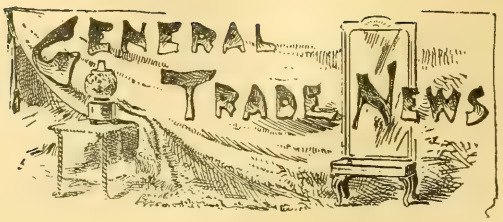
The Co-operative Furniture Factory is a new institution at Decatur, Ala. Messrs. Parmatier and Campbell are at the head of the enterprise.

It is said that the Gates Desk Company, of Greenville, S. C., will remove to the furniture factory at Johnson City, Tenn., reference to which was made in our last issue.

The Southern Furniture Company, of Texarkana, Tex., has been incorporated with a capital stock of $25,000. The incorporators are Ben Collins, M. D. Tilson and C. L. Sheppard.

The Strauss Furniture Company is a new corporation with a capital stock of $5,000, organized for the purpose of carrying on the retail furniture business at Natchez, Miss. It is a branch of I. Strauss & Son, Jackson, Miss., and is in charge of Henry Hyams.

New Firms—Charles H. Pim, Tampa, Fla.; M. F. Pickett, Liberty, Tenn.; H. M. Miller & Son, Brunswick, Ga.; Atkins & Goetlinger, Apalachicola, Fla.; G. W. Tabor, Hico, Tex.; Jones-Gould Furniture Company, Mobile, Ala.; S. L. Burns, Portsmouth, Va.; J. P. Heard & Son, Unadilla, Ga.; James Watson, grocer, Greenway, Ark., added furniture; Hamilton & Williams, Madison, Fla.; A. Wilson, hardware, Obion, Tenn., added furniture; J. B. Stamper, Fincastle, Ky.; F. C. Brooks, Warrington, Va.; Perkins, Duncan & Co. will open about November 1 at Newport News, Va.



C. C. Chase, of the Banderob–Chase Company, presided at a meeting of manufacturers at the Ahearn House, Oshkosh, Wis., on the 6th ult. W. L. Doughty, of the Oshkosh Furniture Company, acted as secretary. No pool or trust was proposed, but a scale of prices was adopted which will be adhered to. Among the gentlemen present were C. V. McMillen, of the Winnebago Furniture Company, Fond du Lac; Theodore Kemnitz, of the Kemnitz Company, Green Bay; Mr. Coy, of the Upham Manufacturing Company, Marshfield; G. B. Mattoon, of the Mattoon Manufacturing Company, Sheboygan; Mr. Bade, of the Plymouth Furniture Company, Plymouth, and E. Oberbeck, of Centralia. The following table manufactories were represented: Hanson Furniture Company, Janesville; Brillion Furniture Company, Brillion; Fond du Lac Manufacturing Company, Fond du Lac; Weise Manufacturing Company, Green Bay; Wisconsin Manufacturing Company, North Milwaukee; Phœnix Table Company, Plymouth, and the Luger Furniture Company, North St. Paul. Minn.

C. M. Mathews & Son, Bucyrus, Ohio, have sold out.

McKenzie & Co., Bedford, Ia., are succeeded by David Bedell.

The Spades Manufacturing Company has been incorporated at Spades Ind., to manufacture brackets, furniture, &c.

John McElrath has sold his interest in the firm of McElrath & Grier, Macomb, Ill., to his partner, James F. Grier, and will retire from business.

Foglesong Brothers, Logansport, Ind., assigned on the 1st inst. to J. T. Immel for the benefit of their creditors. Liabilities, $5,000; assets, $1,500.

C. W. Decker has purchased C. A. Meck's stock in the Meck Furniture and Carpet Company, Davenport, Ia. and the name of the concern has been changed to the Davenport Furniture and Carpet Company.

A. Gilchrist, who has been engaged in the furniture business at Marinette, Wis., has gone to Green Bay, and with W. H. Nash begun the manufacture of mattresses under style of the Green Bay Mattress Company.

The Ashley (Ind.) Furniture Company has organized and elected the following officers: President and manager, S. A. Gardner; secretary, R. H. McInturff; vice-president and treasurer, Theo. Gary; directors, Messrs. Gardner, Gary and Buchanan.

Tullie Scarff has sold his interest in the furniture and undertaking establishment of Trostel & Scarff, at New Carlisle, Ohio, to George Trostel, son of the senior member of the firm, and the business will continue under the name of Trostel & Son.

M. S. Noah, dealer in instalment furniture, at Denver, Col., has made an assignment to H. C. Bock, on account of the failure of the Union National Bank. The business has been established six years and he claimed a capital of $25,000. He owed the bank considerable.

A. F. Taylor has sold his furniture business at Brodhead, Wis., to A. T. Barber and J. C. Caldwell.

Frank E. Hayden has been appointed receiver for the Ohio Furniture Company, of Columbus, on the application of Isabelle W. Babcock, a stockholder. The company was incorporated in 1866, claimed a paid in capital of $138,000, which has been considerably impaired in the past two years. Mr. Hayden is the president.

Henry Rikhoff and Joseph W. Brendel, manufacturers of furniture at 11 Franklin street, Cincinnati, under style of H. Rikhoff & Co., made an assignment as a firm and individuals to Edward Mouliner last month. The assets are $15,000 and the liabilities $10,000. Dull trade and slow collections are given as the cause.

The Union Furniture Company of Wingham, Ont., has disposed of between $6,000 to $7,000 of new stock in the company, and it is likely that upward of $8,000 of new stock will be subscribed before the work is commenced on the new factory. The buildings proposed to be erected will be of brick, and will be put on the old site.

The Webster Manufacturing Company, of Superior, Wis.; the Winnebago Furniture Company, of Fond du Lac, Wis.; the Luger Furniture Company, of North St. Paul, Minn.; the Minneapolis Furniture Company and the North St. Paul Table Company have formed a syndicate and opened a warehouse at 1412 and 1414 West Eleventh street, Kansas City, Mo., as a Southwestern distributing depot. It is in charge of J. A. Luger, secretary and treasurer of the North St. Paul Table Company.

The Fort Wayne (Ind.) Table and Cabinet Company is the name of a new manufacturing enterprise recently organized, with a capital stock of $30,000, all of which has been taken. The officers of the new concern are: President, Frank F. Fee; secretary, Louis Ohnhaus; superintendent, J. P. Ericson, formerly manager of the Pape works. A deal has been perfected for the purchase of a large track of land near the corner of South Broadway and Wabash track, where a three story frame factory building will be erected this summer.

The Brookville (Ind.) Furniture Company has made an assignment. The business was established in 1888, and in January last it claimed assets of $55,800; liabilities, $35,200. Schiltz & Baker are the proprietors. A local paper says regarding the matter:

J. B. Shiltz is county assessor, and was for eight years auditor of Franklin County. A. W. Butler is a scientist of some note, being at present connected with the American Academy of Science as its secretary. Not until recently were rumors afloat of the company's insolvency, when Shiltz transferred his real estate to his sons-in-law. The principals and sureties are able to pay dollar for dollar if they wish. Many transactions are coming to light that make some of the creditors feel uneasy. George F. O'Byrne is named as assignee. Liabilities are given as $40,000; assets supposed to be $20,000.

Barney I. Block, one of the members of the Chicago Bedding Company, accused of conspiracy with Geo. S. Perrin and others to defraud several insurance companies, by burning the factory of the company, was arrested at Kenosha, Wis., on the 22d inst. The bedding company, whose large plant was entirely destroyed June 23, entailing a loss of $60,000, has decided to rebuild on the old site outside the city limits, in the settlement known as North Kenosha.

The buildings are to be about the same size they were before the fire.

New Stores.—Fred Peterson, Pecatonia, Ill.; Chicago Instalment Company, South Bend, Ind.; Weber & Penning, Marshfield, Wis.; Hansen & Hansen, Wells, Minn.; Geo. Steltz, undertaker, Genesee, Idaho, added furniture; John W. Cain, Newberry, Mich.; Northwestern Furniture Company, 225 Milwaukee avenue, Chicago; Moriarty & Co., Martinton, Ill.; Ringler Brothers, Strawn, Ill.; R. Benson & Co., Eagle Grove, Ia.; G. M. Violet, Winterset, Ia.; Stannard & Wilson, Sisseton, S. Dak.; H. Z. Salamon, dry goods, Denver, Col., opened a furniture department.

MEUBLES DE HAUTE FANTAISIE.



What is known as "Granada" furniture, from some resemblances to styles in the Alhambra, is now attracting attention from æsthetic people. It is shown by Ernst Kopp & Cie., whose central house is in Berlin, but whose travelers have introduced it to London, New York and other great cities. We give on page 59 sketches of some articles which will strike everybody by their originality and quaintness. They are intentionally curious and are quite unlike anything past furniture history can show or suggest.

As Mr. Kopp says: "They are not cheap and never can be so. They are intended only as quaint fancies, and are absolutely unique. No two pieces of similar design are ever made by my artists. My goods are made always from my own suggestions, and before they are produced in the costly woods and materials they are always modeled in clay. They are made in various parts of Europe and are only purchasable by those artistic people who are blessed with long purses."

The chief material used in manufacturing this furniture is walnut blackened and inlaid with metal. The columns, which recall mostly the Moorish style, are surrounded by hammered copper, and their capitals inlaid with ivory. Further, they are decorated with hammered copper shields and nails. The covering is parchment leather decorated with fantastic designs in sepia. The fringes and tassels are of Oriental silk and worked in a style quite in concert with the eccentric style of the furniture; thus, after plaiting the fringes halfway their length, little pieces of hammered copper are interlaced.

A Western judge got off a joke on a deputy sheriff the other day. It came about in the case of the Corbin Cabinet Lock Company *v.* the Indianapolis Cabinet Company, on a motion to allow additional fees. The deputy sheriff took the stand as the officer who had served the writ and was asked to give his name.

"Thomas Fee."

"Thomas, I caught," said the judge; "what is your last name?"

"Fee—F double e."

"Is your name Fee?"

"Yes, your honor—Fee."

"A most peculiar name," commented the judge, in his dry way. "But very appropriate for the business."

THE FIRE RECORD.

July 8—Factory of the Oil City (Pa.) Desk and Furniture Company. Loss, $40,000; insurance, $8,500.

July 9—The village of Barkers, N. Y., on the Rome, Watertown and Ogdensburg Railway, almost wiped out. Among the stores destroyed were those of John O'Malley & Co. and Reed & Cartright. * * * Furniture and Storage Warehouse of George Parry at 156 to 166 West Monroe street, Chicago. His loss on stock and fixtures amounts to $40,000; insurance, $30,000.

July 10—Ferdinand Beck's furniture store at Wauwatosa, Wis., destroyed.

July 14—S. A. Reno & Son's furniture establishment at Rochester, Pa., destroyed. Insurance on building, $3,000; on stock, $9,000.

July 15—Warehouse of the Banderob-Chase Company, Oshkosh, Wis. Loss about $25,000; fully insured.

July 17—The chair factory of Waldcutter, Stein & Co., Toledo, Ohio, narrowly escaped destruction. An overheated shaft caused a blaze on the second floor, and the fire was spreading rapidly when the department arrived. It was confined to the floor upon which it originated, and was extinguished with a loss of between $500 and $600. * * * Trifling loss at Potts & Samwood's bedstead factory, 321 North Second street, Philadelphia.

July 18—Sands & Brown Manufacturing Company's building at Nashua, N. H., damaged $3,000; fully insured.

July 19—Plant of the Central New York Varnish Works, Utica, N. Y., partly destroyed. Insurance on building, $2,500; loss about 75 per cent. Insurance on stock, $10,400; loss about one-half. Insurance on boiler and engine, $1,200; loss about one-half. Insurance on fixtures, tools, &c., $1,650; loss about 75 per cent. The cause of the fire was spontaneous combustion. It was extinguished almost entirely by the use of ashes.

July 21—Stock of the Upshaw Furniture and Carpet Company, Abilene, Kan., destroyed by fire and water. Loss, $17,000; insurance, $14,500.

July 23—G. A. Dols furniture store at Chaska, Minn. Loss, small; insured.

July 24—P. W. Arnold & Brother's furniture store at Minerva, Ohio. Loss between $6,000 and $8,000.

July 25—Delaney & Co.'s glue and curled hair factory at Hancock and Jefferson streets, Philadelphia. Their loss on stock and machinery is about $50,000. Loss on Delaney & Co.'s and the adjoining building in which the fire originated about $50,000. The losses are said to be nearly covered by insurance.

July 30—Fire started on the fourth floor of Crandall's Block at Glens Falls, N. Y. The furniture stock of Chas. O. Howe, who occupies the first floor, was considerably damaged by water.

July 31—J. G. Kirschner's furniture store at Wells, Minn.

August 4—The W. H. Keech Company, Pittsburg, the largest furniture store in Western Pennsylvania, caught fire. The entire department of the city was called out. The fire was confined to the fifth and sixth floors. The damage by water will probably reach $60,000. Mr. Keech is now traveling in Europe. * * * The town of Berlin, Md., was almost wiped out. Among the stores burned and the owners' losses were: Edw. S. Furbush & Co., $16,000, no insurance; John T. Keas, $15,000, no insurance, and A. F. Powell, $10,000, no insurance.

Be so good as not to say coal hod any more. The vulgar, useful coal hod is henceforth to be known as a coal vase—that is, when it appears in elegant society. Some of the new devices for that once noisy utensil are so handsome that they will decorate any drawing room where they may find themselves.

NEW ENGLAND TRADE NOTES.

The Eastern Upholstery Works, New Milford, Conn., have moved into a new factory.

New Stores.—F. W. Paine, Melrose Highlands, Mass.; A. Shore & Co., New Britain, Conn.

Edward Dexter, Danielsonville, Conn., is closing out his stock and will retire from business.

The Boston Upholstery Company, parlor furniture, has removed from 96 Fulton street to 3 Lancaster street, Boston.

The Derby Desk Company has succeeded the Derby, Kilmer & Pond Desk Company, 93 Causeway street, Boston.

West Paris, Me., is cherishing the hope that the old chair factory is to be occupied by an enterprise giving employment to all the people there who wish for work.

William C. Brennan, doing business in Boston as the American Furniture Company, has assigned to Frederick W. Allen. He offers 25 cents cash in settlement.

At Gloucester, Mass., the Crescent Automatic Caster Company is a new corporation to manufacture ball casters. Authorized capital, $250,000. Nathan Jacobs is president and Charles Jacobs is treasurer.

Albert and Arthur P. Johonnot have purchased the interests of H. C. Webster and W. C. Taplin in the firm of Webster, Hall & Taplin, Montpelier, Vt., and the firm name has been changed to Johonnot & Hall.

H. A. Hartley, Boston, is out again, the carpet business at his old stand which has been under his control as manager since his failure last year having reverted to the Plymouth Foundry Company and Blackstone Bank, both of which are heavily interested. Mr. Hartley says that a stock company will probably be formed and that furniture will be dealt in as well as carpets.

The business of the Read Furniture Company at South Keene, N. H., is being moved to Manchester, to be consolidated with the furniture business of L. H. Josselyn & Co., and run by the Josselyn & Read Company, a stock company. Mr. Josselyn purchased the Read Furniture Company's stock at the assignee's sale and afterward carried on the South Keene factory.

There were nearly fifty present at the meeting of the creditors of the firm of Nichols Brothers, chair manufacturers, Gardner, Mass., on July 22. Charles Nichols represented the firm, the whereabouts of Mark Nichols not being known. From the statements made it appears there are $3,100 due the help, these being preferred claims. The amounts due non-preferred and unsecured creditors are $21,000. The assets over and above the mortgages amount to about $9,000. No definite proposition for settlement was made, but it was understood that if certain matters as to the ownership of the plant could be satisfactorily settled, Charles Nichols would continue the business. A committee consisting of Col. George Whitney, of South Royalston; L. G. McKnight and R. S. Stone were appointed to investigate and report some basis of settlement.

When the 1 o'clock whistle blew at the American Bedstead Company's works, at Westboro, Mass., on the 17th ult., the men in the foundry did not go in. Mr. Garner, the superintendent, went out and asked them why they did not go to work. They replied that one of the men working in the foundry had two sons working in Gould & Walker'-shop, where there had been trouble since last fall, and that they would not return until he was discharged. The man went out voluntarily, and the men went to work again. When Judge Bates, the president of the company, returned from Boston he was informed of the circumstances. The men were called to the office, and Judge Bates told them that the man objectionable to them was satisfactory to the company and would return to work; that so long as the company paid the wages it would select its own employees without dictation from any quarter, and when that business principle was changed the bedstead company would go out of business. The men decided to go out. Later the strikers repented their hasty action, and some have had a conference with the president, Judge Bates, and said that they had acted hastily, and expressed a desire to return to work; also that the objectionable workman could also remain. Judge Bates told them that the company was firm in its decision not to take any of them back.

JAMES PLEUKHARP & CO.'S TRUCKS.

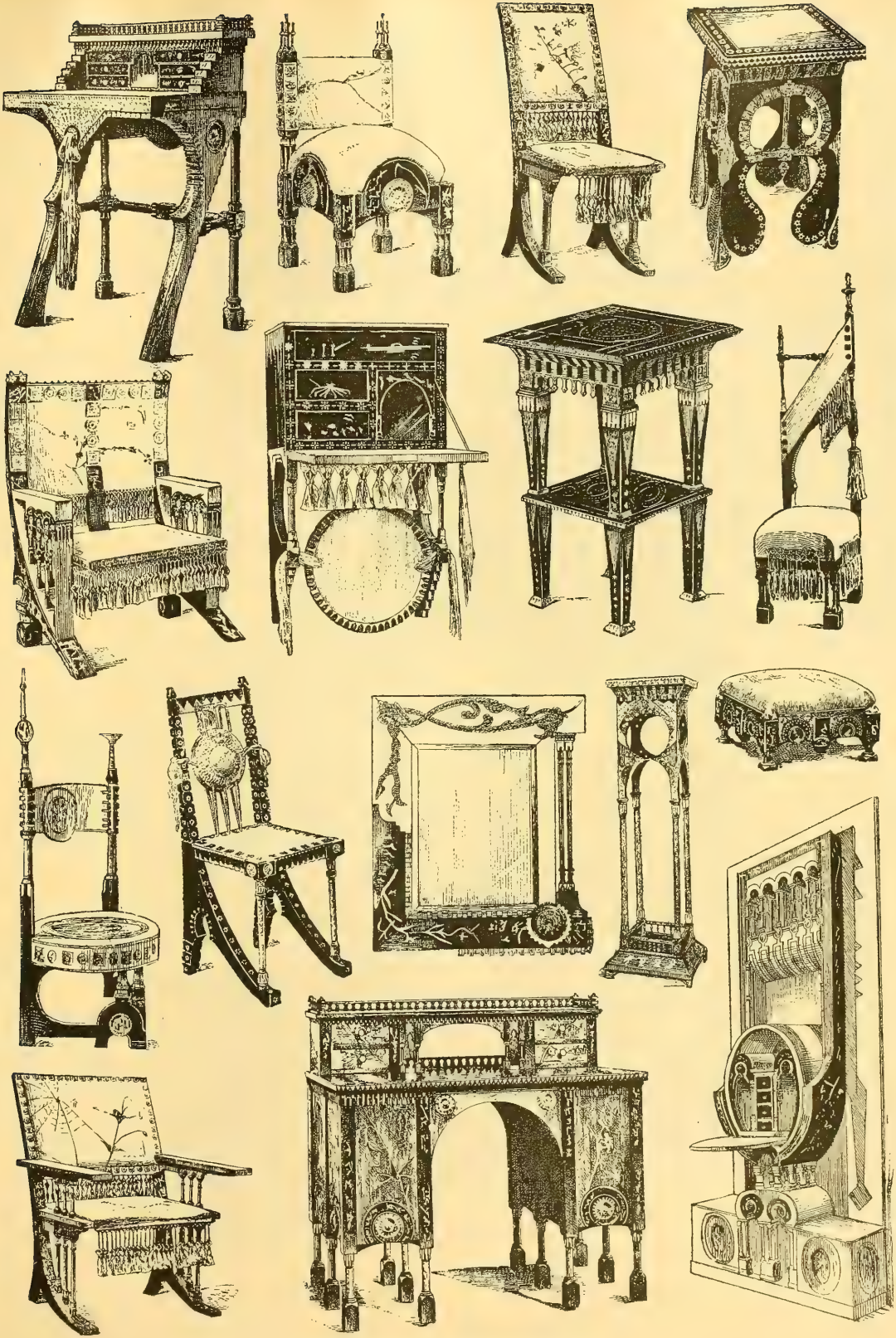
No manufacturer in these days should do without trucks in a well equipped factory; they are indispensable; they lessen the cost of insurance, and the machine hands can do double the amount of work. A truck is manufactured by Jas. Pleukharp & Co., of Columbus, Ohio, the well-known manufacturers of extension dining tables. In their factory they have been using trucks of all kinds, and not until they got up this one did they finally get one to suit them. They have already taken out letters for a patent on the same and it will be issued shortly. They have been a success, as one firm has already ordered 200 of them. The wheels are 12 inches high, making the bottom of the truck stand 12 inches from the floor; the back part is 32 inches long, and the front 22 inches long. Stock can be piled on it as high as 5 feet. It is guaranteed to hold 1,000 pounds, requiring only one person to push it along, taking up one-half the room other trucks do, with no corner irons or swivel wheels to break off. On short dimension stock it is by far the best truck made for that use. The cost is about one-half what that of others is. For further particulars apply to the manufacturers.

SUGGESTIONS FOR A LOUIS XIV. INTERIOR.

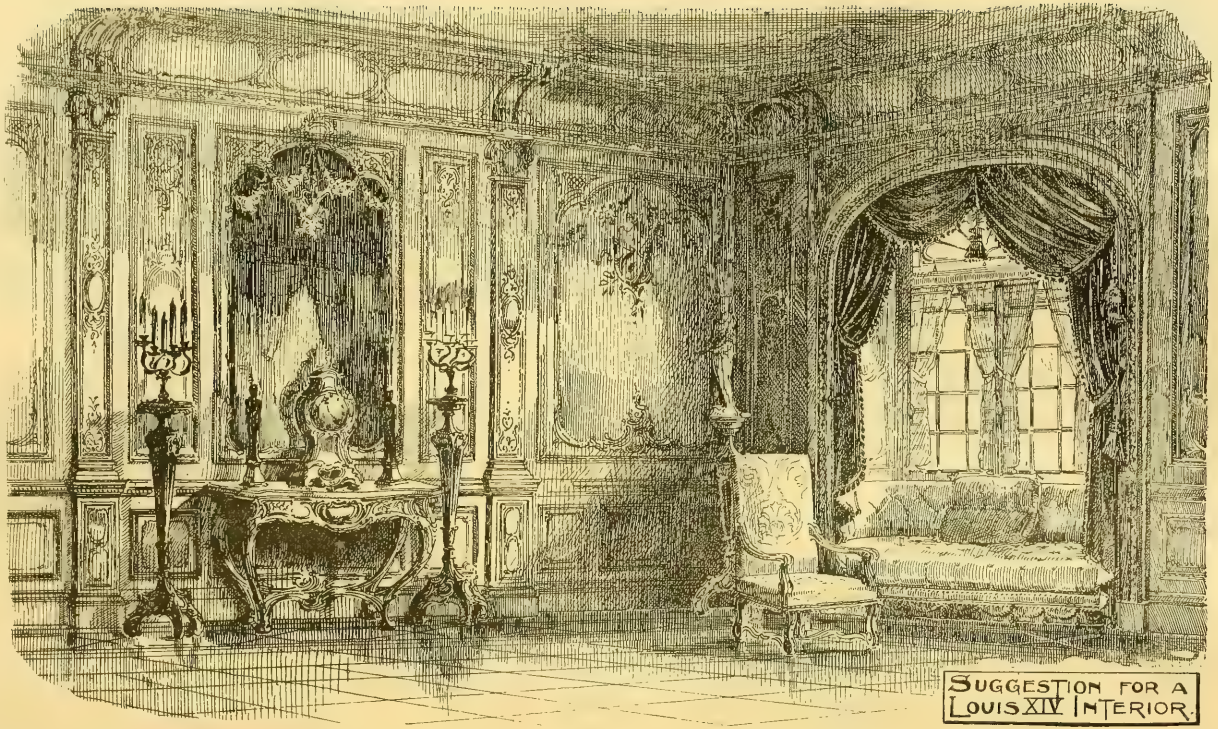
Though most furnishers are by this time well acquainted with the characteristics of the furniture belonging to the Louis Quatorze, period, the plate bearing the above description may be acceptable, as it shows a scheme for the general treatment of an apartment to be furnished on the lines of the style referred to. It is not put forward as an original or novel design, but more as a guide to those who, while knowing a Louis XIV. chair, table, or cabinet when they see it, are uncertain as to the treatment of the rest of the decoration when the complete fitting up of an interior is on hand. The illustration will be found on page 60.

The fall retail carpet season is near at hand and furniture dealers should consult David C. Beggs & Co., Columbus, Ohio, regarding selling carpets from samples.

The Sanitary Feather Company sends out a new price list which is a model of decorative printing and will be appreciated by anyone who will take the trouble to ask for it.



SOME QUAINT FANCIES IN FURNITURE.

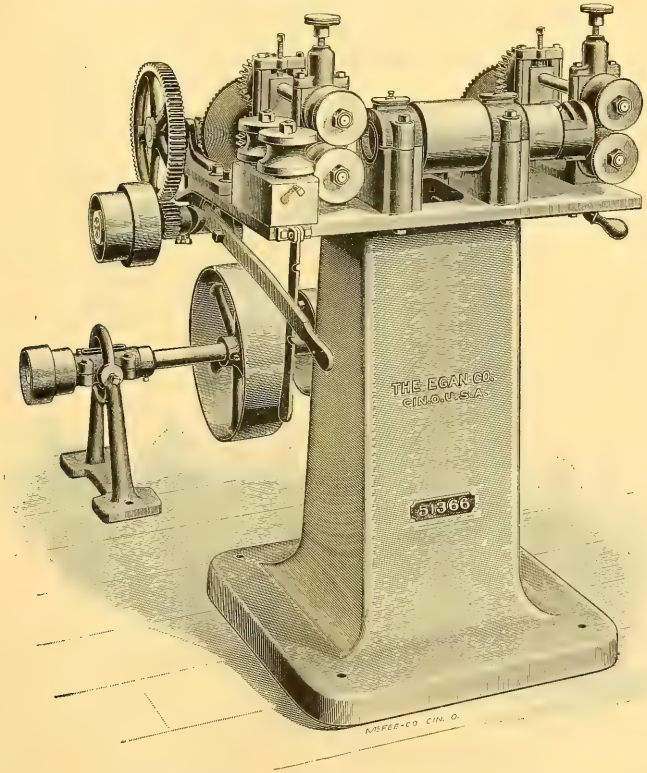


SUGGESTION FOR A LOUIS XIV INTERIOR.

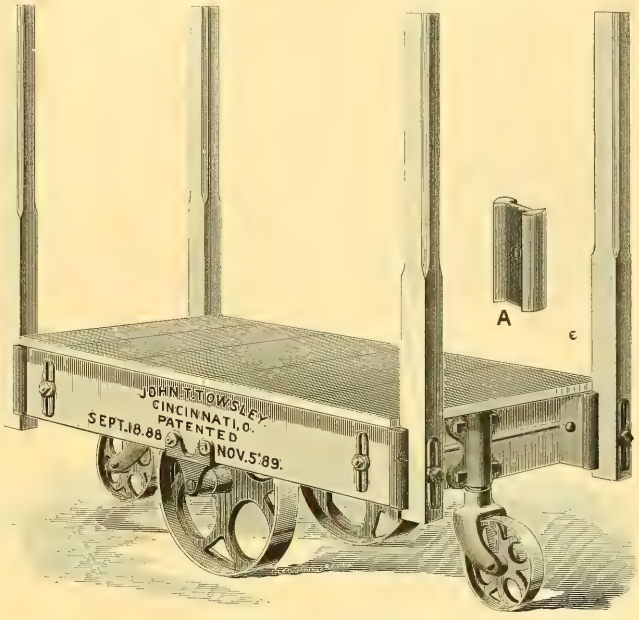
IMPROVED POWER FEED ROD MACHINE.

THE illustration herewith is that of an improved power feed rod machine just introduced. The machine, which is compactly and solidly built, is designed for making rods, pins, dowels, &c., and will be found very convenient for use in furniture and chair factories and other establishments having work of this class to do. The column is a single cored out casting, with a broad base to give it a firm and solid bearing. The feed is powerful, and consists of six geared rolls, the two on the right, for feeding in the stock, having a V groove for centring and holding the rough stock, and the four on the left being grooved to fit the finished stock and feed it out. The maker calls attention to the position of these feeding-out rolls, the second pair being placed with their axes at right angles to the first, so as to counteract any impression or strain made on the rod by the first pair. The feeding-in rolls are held in tension by springs, so as to conform to any inequality in the stock, and are pivoted so as to swing out of the way when a change in heads or chucks is desired. The mandrel is hollow and has a large pulley placed between long, self lubricating bearings, which gives ample belt power for turning either green or dry stock. A special head, with rolls to suit, is required with each size of rod, and the head can instantly be removed and replaced by another.

The machine is built in three sizes—to work from ¼ to ¾ inches, from ¼ to 1⅜ inches and from ¼ to 2 inches respectively—and each machine is furnished with one head and rolls to suit of any size within its capacity. For further particulars application should be made to the maker, the Egan Company, 240 to 260 West Front street, Cincinnati, Ohio.



THE EGAN COMPANY'S IMPROVED POWER FEED ROD MACHINE.



TOWSLEY'S FACTORY TRUCK.

FACTORY TRUCKS AND THEIR USES.

How to economize time is an important factor in which the elements of success lie. To use old, slow methods without system is to increase the cost of goods, and thus decrease profits and sales. It is as important to have the latest improved appliances for handling articles in course of manufacture as it is to have the machines to make them. With the John T. Towsley Manufacturing Company's patent factory trucks and system of trucking the damage that is often done to articles by piling them unsystematically about the factory, the time that is lost in rehandling and the labor of carrying them are saved. The accompanying illustration represents Towsley's No. 2 patent factory truck, which in simplicity of construction, strength, durability and ease with which it can be moved in any direction is unexcelled. Trucks that some others call improvements have features that were discarded by Mr. Towsley years ago as of little value, and he has replaced them with practical ideas that time has proved full of merit. Mr. Towsley is the originator and patentee of the K. D. factory truck. His knowledge in that line has enabled him to build trucks that have brought in flattering testimonials and well earned duplicate orders from all parts of the country. All parts of his trucks are made of

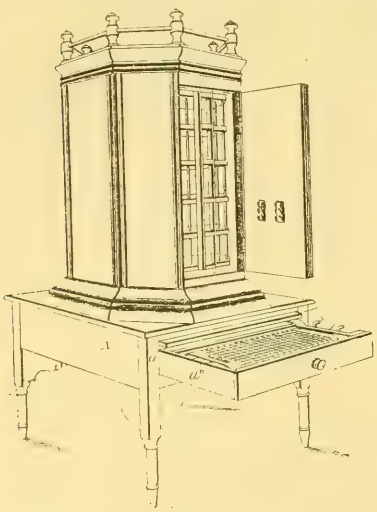
the best material and in the most approved manner. The fact that merit invariably wins is constantly kept sight of. When once a manufacturer realizes the value of this useful article he is astonished to understand how he did without it. Further information will be cheerfully furnished by the manufacturer, the John T. Towsley Manufacturing Company, 236 Main street, Cincinnati, Ohio.



Inventions.

No. 542,189. Document File and Record Cabinet.—Perry Frazier, New Castle, Ind. Filed January 14. Issued July 2, 1895.

Claim.—1. A document file and record cabinet, comprising an indexed record sheet mounted on carrying rollers, the rollers being rotatably held in a suitable movable frame, and a revoluble file case consisting in a central shaft having a series of horizontally disposed shelves secured thereto, the space between the shelves being divided into compartments by a series of rods arranged vertically in parallel rows.



2. A document file and record cabinet, comprising an index record sheet mounted to be wound around rollers, the rollers being rotatably carried by a movable frame arranged to enter a desk-like base, on which is mounted a revoluble file case, consisting in a central shaft having a series of horizontally disposed shelves secured thereto, the space between the shelves being divided into compartments by a series of rods arranged vertically in parallel rows.

No. 542,277. Bookcase.—Peter J. Pauly, Sr., St. Louis, Mo. Filed October 1, 1894. Issued July 9, 1895.

No 542,289. Machine for Tufting Mattresses.—Edwin N. Stephenson, Waco, Tex. Filed July 12, 1894. Issued July 9, 1895.

No. 542,341. Kitchen Cabinet.—Charles H. Little, Saginaw, Mich. Filed March 11, 1895. Issued July 9, 1895.

No. 542,374. Combined Bed, Table, Stretcher and Chair.—Johann F. Sauerbier and Karl M. Sauerbier, Independence, Mo. Filed April 12, 1895. Issued July 9, 1895.

No. 542,395. Spring Back Folding Camp Chair.—Thomas D. Reilly, Helena, Mont. Filed December 4, 1894. Issued July 9, 1895.

No. 542,405. Hat Mirror.—James Best and Charles J. Knox, Belfast, Ireland. Filed August 11, 1894. Patented in England February 21, 1894, No. 3,713. Issued July 9, 1895.

No. 542,412. Seat.—John S. Johnston, New York, N. Y., assignor to the Pottier & Stymus Company, same place. Filed May 31, 1895. Issued July 9, 1895.

No. 542,594. Mirror.—Charles P. Mosher and Nelson R. Streeter, Groton, N. Y. Filed September 7, 1894. Issued July 9, 1895.

No. 542,609. Combined Stool and Cane.—Morris Gordon and Samuel Cooperstein, Philadelphia, Pa., assignors of one-third to Harris Groton, same place. Filed March 27, 1895. Issued July 9, 1895.

No. 542,654. School Desk and Seat.—Seymour W. Peregrine, Grand Rapids, Mich. Filed November 13, 1894. Issued July 16, 1895.

No. 542,661. Furniture.—Robert H. Thielemann, Lichtenstein, Germany. Filed July 17, 1894. Issued July 16, 1895.

No. 542,759. Combined Bed Lounge and Crib.—David Froehlich, New York, N. Y. Filed October 9, 1894. Issued July 16, 1895.

No. 542,862. Adjustable Support for School Furniture.—John Peard, Bucyrus, Ohio. Filed April 2, 1895. Issued July 16, 1895.

No. 542,941. Spring Rocking Chair.—Robert Parker, Philadelphia, Pa., assignor to Jacob F. Assenheimer and Dennis White, same place. Filed June 8, 1893. Issued July 16, 1895.

No. 542,954. Standard for Furniture.—Joseph J. Feely, Walpole, assignor to the Chandler Adjustable Chair and Desk Company, Boston, Mass. Filed March 8, 1895. Issued July 16, 1895.

No. 542,955. Standard for Furniture.—Joseph J. Feely, Walpole, assignor to the Chandler Adjustable Chair and Desk Company, Boston, Mass. Filed March 8, 1895. Issued July 16, 1895.

No. 542,956. Chair.—Joseph J. Feely, Walpole, assignor to the Chandler Adjustable Chair and Desk Company, Boston, Mass. Filed April 10, 1895. Issued July 16, 1895.

No. 542,994. Invalid Bed.—William J. Dawson, Richard H. Dawson and Richard Henry Dawson, Cannington, Canada. Filed March 4, 1895. Issued July 23, 1895.

No. 543,038. Vehicle Spring.—Alexander L. H. Messmer, Gardner, Mass., assignor to Heywood Brothers & Co. Filed February 21, 1895. Issued July 23, 1895.

No. 543,044. Reinforcement for Mattresses.—William H. Moore, Gardiner, Me., assignor to George R. Moore, Frank C. Plaisted Edwin S. Plaisted and Howard N. Plaisted, Boston, Mass. Filed January 30, 1895. Issued July 23, 1895.

No. 543,053. Extension Table.—Rudolph H. Ripking, Aurora, Ind. Filed May 31, 1895. Issued July 23, 1895.

No. 543,211. Bedstead Bracing.—James T. C. Jones, Starr, S. C. Filed February 19, 1895. Issued July 23, 1895.

No. 543,333. Folding Seat Chair.—Sanford W. Carter, Denver, Col., assignor of one-half to Timothy Edward Donovan, same place. Filed June 12, 1894. Issued July 23, 1895.

No. 543,361. Revolving Chair.—Charles C. Trapp, Port Washington, Wis. Filed January 18, 1895. Issued July 23, 1895.

No. 543,468. Ironing Table.—Charles T. Chase, St. Louis, Mo., assignor to himself, and Frederick Chase Philadelphia, Pa. Issued July 30, 1895.

No. 543,487. Folding Seat.—John S. Kilgore, Salida, Col. Issued July 30, 1895.

No. 543,499. Folding Bed.—Joshua H. Morrison, Connersville, Ind. Issued July 30, 1895.

No. 543,519. Kitchen Cabinet.—Wesley A. Young, Jefferson, Ia. Issued July 30, 1895.

No. 543,576. Clothes Supporting Attachment for Bedsteads.—William C. Guilford, Chicopee, assignor of one-half to George Nightingale, Holyoke, Mass. Issued July 30, 1895.

No. 543,609. Folding Table.—Charles S. Carter, Mansfield, Ohio. Issued July 30, 1895.

No. 543,640. Chair.—Alva P. Brown, Hillsdale, Ind. Issued July 30, 1895.

No. 543,681.—Reclining Chair.—Telesphore Fortier, Detroit, Mich. Issued July 30, 1895.

No. 543,735. Combined Picture Hanger, Wall Pocket and Hat Rack.—John House, Davis, W. Va. Issued July 30, 1895.

No. 543,744. Chair.—William G. Magee, Hudson, N. Y. Issued July 30, 1895.

No. 543,763. Window Shade.—James R. Balsley, Connellsville, Pa. Issued July 30, 1895.

No. 543,794. Extension Table.—Johan Zalikowski, Chicago, Ill.,

assignor of one-half to John Machut. same place. Issued July 30, 1895.

No. 543,870. Caster.—Ernest G. Hoffmann, New York, N. Y., assignor to the Standard Caster and Wheel Company, same place. Filed February 15, 1895. Issued August 6, 1895.

No. 543,940. Desk for Typewriting Machines.—Herman Luther, Indianapolis, Ind. Filed April 30, 1894. Issued August 6, 1895.

No. 543,994. Wire Bed Bottom.—John R. Lariew, Elmira, N. Y. Filed March 9, 1894. Issued August 6, 1895.

No. 544,022. Folding Music Stand.—Julian Berg, Warsaw, Russia. Filed August 13, 1894. Issued August 6, 1895.

No. 544,025. Chair Brace.—John E. Carroll, Philadelphia, Pa., assignor of one-half to Frank J. Campbell, same place. Filed June 14, 1894. Issued August 6, 1895.

No. 544,101. Caster.—Henry Ill, Newark, N. J. Filed April 25, 1895. Issued August 6, 1895.

Patented in England.

No. 2,932. February 10, 1894. Metal Rods and Bars.—H. T. and C. E. Parr, Stork Works, Adderley road, Saltley, Birmingham. Issued July 3, 1895.

Rods, pillars, and the like, for metallic bedsteads, chairs, fenders, lamp stands and chandeliers, instead of being in separate pieces are made by fixing together, either by spinning, screwing or soldering, a variety of shapes of tubes or ornaments end on end, thus forming ornamental rods, &c.

No. 2,942. February 10, 1894. Metallic Bedsteads.—J. and H. J. Brookes, both of Cape Works, and G. Higgs, 248 Bearwood road, all in Smethwick, Staffordshire. Issued July 3, 1895.

No. 3,204. February 14, 1894. Cots or Cribs.—F. R. Curtis, 3 Radnor place, Hyde Park, Middlesex. Issued July 3, 1895.

No. 3,439. February 17, 1894. Bedsteads and Mattresses.—G. Rydill, 14 Tudor street, Sheffield. Issued July 10, 1895.

The object is to make a bed bottom inclined from the head to the foot; it is effected in a great variety of ways, by adjusting the legs, by supporting the head end of the bottom on adjustable bars, &c., or by employing separate wedge shaped mattresses, &c.

No. 3,826. February 22, 1894. Writing Tablet.—J. Köstner, I. Klein and J. Hastrieter, Furth i/Walde, Bavaria. Issued July 17, 1895.

No. 3,831. February 22, 1894. Wardrobes.—G. J. Money, 55 Mansford street, Hackney road, London. Issued July 17, 1895.

No. 3946. February 24, 1894. Mattresses, Bed Bottoms, &c.—W. P. and W. M. Hoskins, Upper Trinity street, Birmingham. Issued July 17, 1895.

No. 4,337. March 1, 1894. Air Beds.—S. Dawes, 43 Horse Fair, Rugeley, Staffordshire.

A rectangular india rubber bladder, with a rectangular hole in the middle, is cemented to a wooden base with a corresponding hole in the centre. The edges of the bladder are fixed to the board by a strip of rubbered canvas. A piece of rubber sheet is fixed across the table to support the cover. The bladder may be divided by perforated partitions, and suitable valves are fitted. The bed is for use at sea, and can be adapted for use in life saving.

No. 4,407. March 2, 1894. Chairs.—A. R. Dean, Bull street, Birmingham. Issued July 29, 1895.

For theatres, &c. The seat and the back are pivoted in the frame, and weighted so as to assume a vertical position when the sitter rises. Stops may limit the motion.

Special Notices.

Advertisements under this heading $1.00 each insertion for twenty words or less, and five cents for each additional word.]

To Rent—A six story factory building, high finished basement, 25x94, ninety windows, 164 Mott street, near Broome street, New York. Address "RENTAL," care of THE FURNITURE TRADE REVIEW.

SPECIAL NOTICES.—Continued.

An Opportunity—We will rent to a responsible firm the well lighted third floor (140x150 feet) of our large department store, suitable for a furniture and carpet department; terms very reasonable; correspondence solicited. Address "FAMOUS," D. May & Co., proprietors, corner Broadway and Morgan street, St. Louis, Mo.

Wanted—An experienced salesman with an established acquaintance, to handle a hot line of upholstered furniture and parlor tables on salary to the east of and including Ohio; must be well known among the larger trade and understand his business thoroughly; name last two firms and length of time in their employ. Address "CONFIDENTIAL," care of THE FURNITURE TRADE REVIEW.

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CHESEBRO, F. S., Wm. A. Stokes & Co., New York.
CHESEBRO, J. W., Warren Table Works, New York.
CHICKERING, G. A., Heywood Brothers & Co., Baltimore.
COHEN, WM. S. { Posselius Brothers Furniture Manufacturing Company, } New York.
GALATIAN, G. H., S. P. Porter, Philadelphia.
HARLEY, JOS. M., F. Mohr & Co., New York.
KEENEY, W. B. { Burrows Brothers & Co., Ltd., M. Singer, } Somerville, Mass.
LEE, S., A. Cutler & Son, Buffalo, N. Y.
MILLS, JOHN H., Moller & Schumann, Brooklyn, N. Y.
MOTT, ALFRED M., Brooklyn Chair Company, Brooklyn, N. Y.
MYERS, J. G., Sikes Chair Company, Brooklyn, N. Y.
O'MARA, S. D., { Chautauqua Desk Company, Jamestown Furniture Company, } Brooklyn, N. Y.
RICHARDSON, GEORGE, S. P. Porter, Salem, Mass.
RULISON, H. S., Binghamton Chair Company, New York.
SCHAFER, HENRY, Maher Brothers, Flemington, N. J.
SCHREIBER, JOS., Watsontown Table Company, Brooklyn, N. Y.
SUMMERS, CASE, Langslow, Fowler & Co., Rochester, N. Y.

REPRESENTATIVES IN NEW YORK OF OUT OF TOWN FACTORIES.

Ames & Frost Company, J. C. Riley & Co., 191 Canal street.

Adams & Elting Company ; Simon H. Bodenheim.

Carlson, S. A., & Co.; S. D. O'Mara, 148 Atlantic avenue, Brooklyn.

Chautauqua Desk Company ; S. D. O'Mara, 148 Atlantic avenue, Brooklyn.

Chicago (Ill.) Wood Finishing Company ; L. C. King & Co., 171 Front street.

Decatur Furniture Company, O. L. Hall, Park Avenue Hotel.

Elmira Table Co.; S. P. Porter, 185 and 187 Canal street.

Fay, J. A., & Egan Company, Cincinnati; George Place, 120 Broadway.

Fort Plain Furniture Company ; J. W. Chesebro, 94 Mott street.

Hamilton Furniture Company ; S. G. Estabrook, 50 Elizabeth street.

Hetterschied Manufacturing Works, Grand Rapids, Mich.; Wm. S. Cohen, 23 East Ninety-ninth street.

Jamestown Lounge Company ; Theodore C. Kemmerer, 179 Canal street.

Milner & Wolcott Company ; P. H. Gross, 307 Canal street.

Montgomery (Pa.) Table Works ; W. A. Stokes & Co., 30 Warren street.

New Athens Furniture Company ; J. P. Gaylord, 380 Hudson street.

Northwestern Wire Mattress Company, J. C. Riley & Co., 191 Canal street.

Oil City Desk and Furniture Manufacturing Company, Oil City, Pa.; R. J. Ehlers, 209 Canal street.

Posselius Brothers Furniture Manufacturing Company ; W. S. Cohen, 23 East Ninety-ninth street.

Retting & Sweet ; Knapp & Zuver, 40 Elizabeth street.

Robbins Table Company ; Fawcett Brothers, 380 Hudson street.

Rockford Desk and Furniture Company ; J. P. Gaylord, 380 Hudson street.

Rowlett, O. B., Desk Company, Richmond Ind.; P. H. Gross, 307 Canal street.

St. Johns Manufacturing Company, St. Johns, Mich.; Frederick Goll, 175 and 177 Canal street.

Warren Table Works, Warren, Pa.; J. W. Chesebro, 94 to 98 Mott street.

Weissner, Oscar A. E., Brooklyn, N. Y.; W. H. Brockmeyer, 27 Union square.

Williamsport Furniture Company, Williamsport, Pa.; F. West Page, 491 Third street, Brooklyn.

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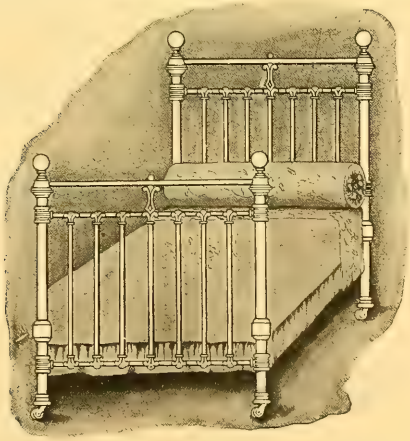
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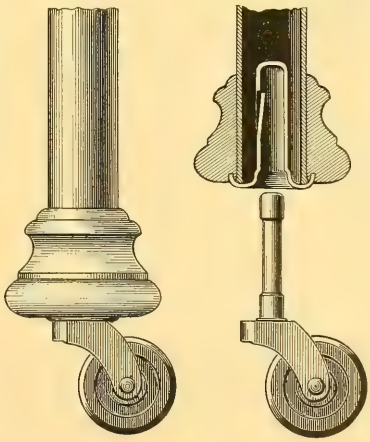
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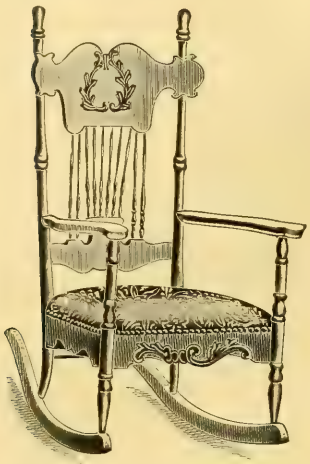
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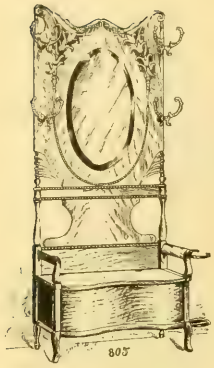
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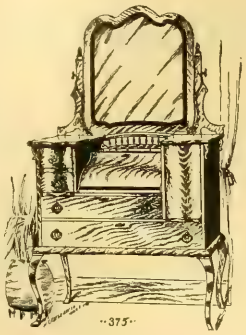
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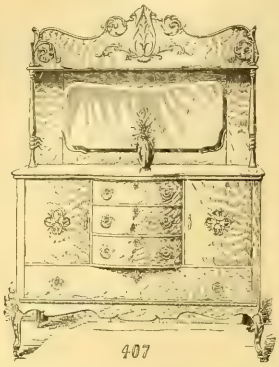
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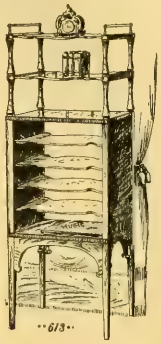
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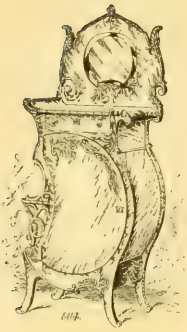
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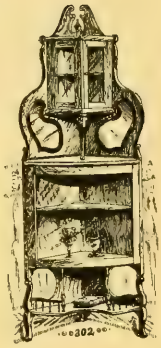
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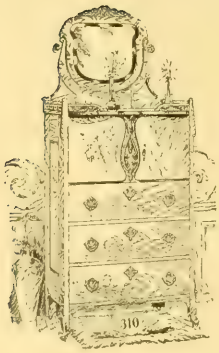
And numerous other articles.

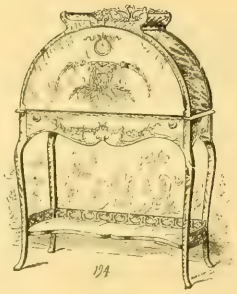


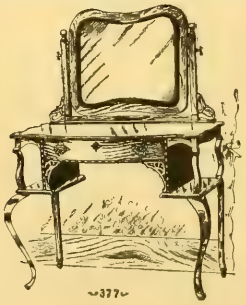


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FALL, 1895.

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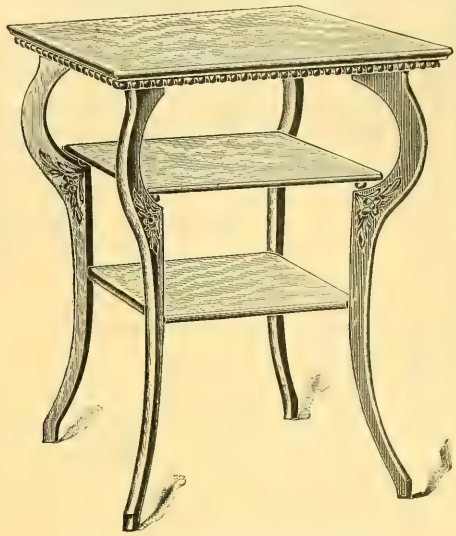
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AND

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In all varieties of Quartered Oak, Curly Birch and Mahogany.

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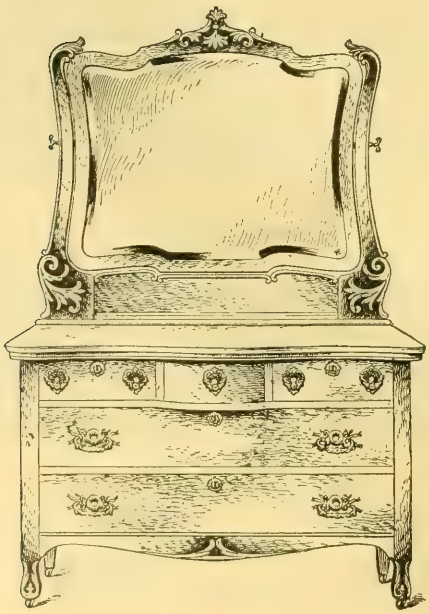
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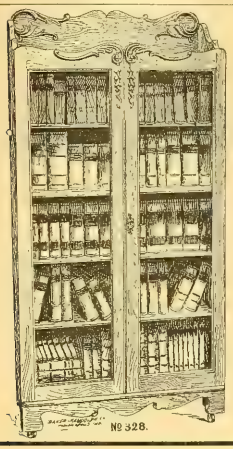
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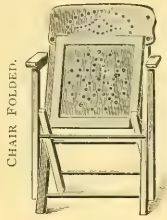
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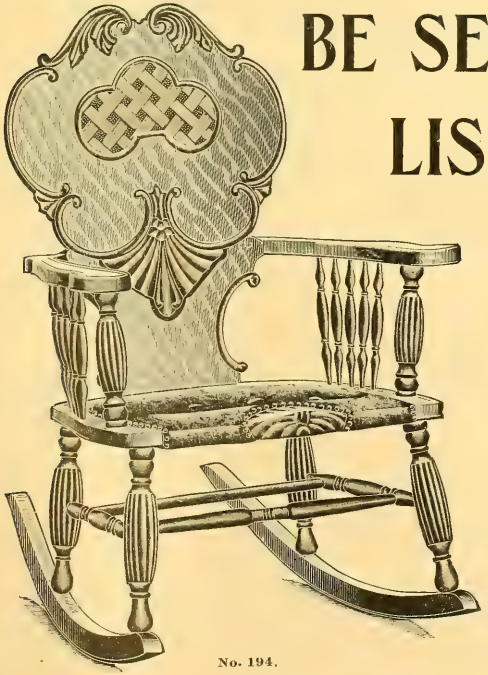


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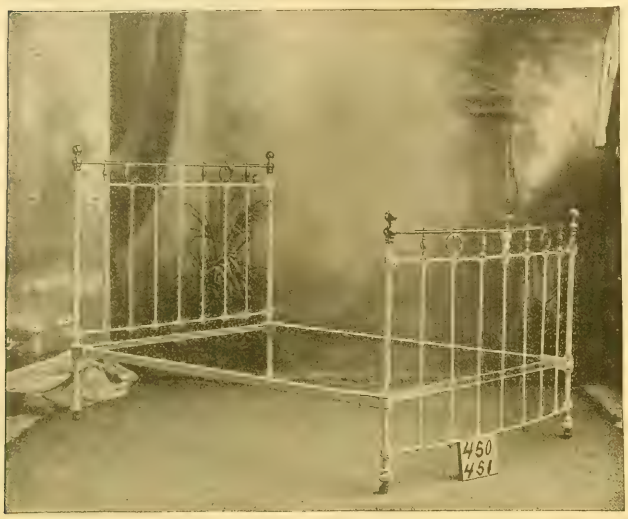
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that was in such demand at both the Expositions. We still have a few left for immediate shipment, and cannot impress upon you too strongly the necessity of sending in your orders *at the earliest possible moment.*

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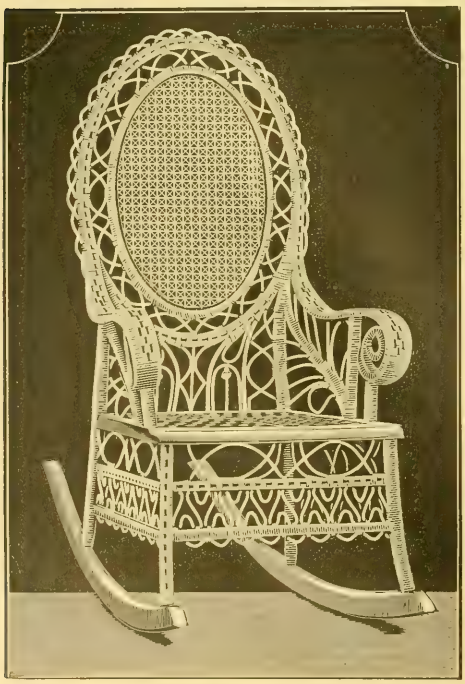
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And factories running on orders galore,
While a few manufacturers feel pretty sore,
We guess all are ready to try it once more.
And now as we happen to have the floor,
We would very much like to say a word more
To the gentleman that keeps the Furniture Store:
We have values that make our competitors roar,
And the latch-string hangs always outside the door.

New Athens Furniture Co.,

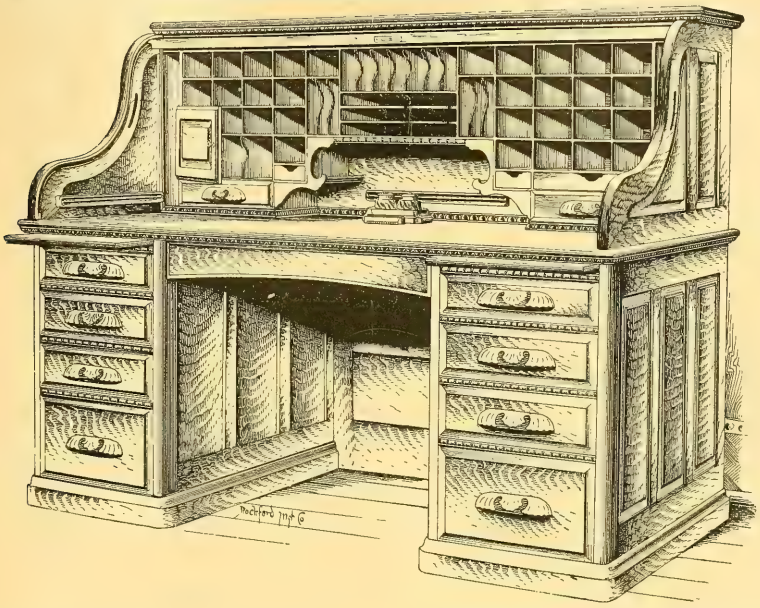
MANUFACTURERS OF MEDIUM GRADE CHAMBER SUITES,

ATHENS, PA.

PHILADELPHIA SALESROOM: 229 South 2d Street.

Second to None. RAND & LEOPOLD DESK CO.,

BURLINGTON, IOWA.



OUR new line is now ready and will consist of over 125 different styles of

ROLL CURTAIN and

FLAT TOP

OFFICE DESKS,

TABLES, CABINETS,

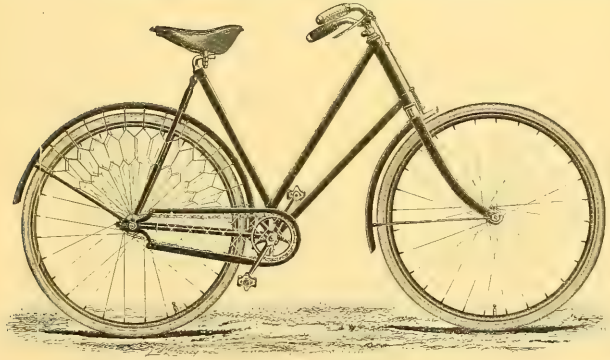
&c

Quality Strictly Correct.
Prices to Meet All
Legitimate Competition.
Prompt Shipments
Our Guarantee. . . . . .

Full line shown by

WEAR & SCOTT,
154 Michigan Ave., CHICAGO, ILL.

Send for Catalogue. . . .



GENDRON No. 18—23 Pounds.

RIDE A GENDRON BICYCLE
BUCKEYE TIRES ARE FREE FROM TROUBLE
STRONGEST FRAME
TRUEST BEARINGS
G. I. W. CO. TOLEDO, O.

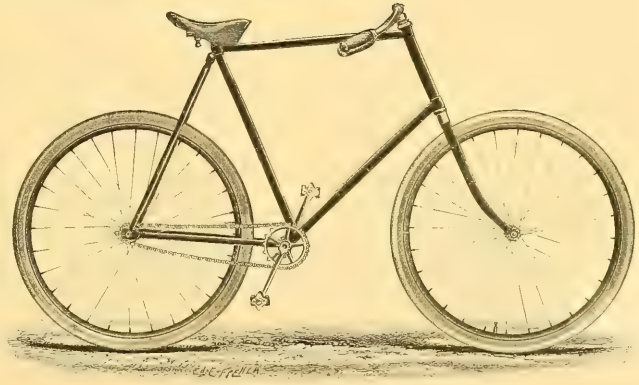
Every Rider

of a GENDRON light, rigid frame and perfect bearing Bicycle fitted with Buckeye Tires

Is Our Fast Friend.

Write for catalogue and prices.

GENDRON IRON WHEEL CO.,
TOLEDO, OHIO.



GENDRON No. 19—21 Pounds. Road Wheel.

THOSE . . . . .

White Enamel Dressers

FROM . . . . .

$11.50 to $16.50,

... **Honestly made** and **beautifully finished,** ...
... with oval and shaped French plates, and those ...

Washstands and Chiffoniers

... not only attracted attention but also very large orders. ...
... They were acknowledged to be the **very best val-** ...
... **ues** in the recent July Exposition. . . . . .
... **You want some?** Well, send for small photos.

Our Line of Oak and Birch Suites is also good value.

HALL & LYON FURNITURE CO., Waverly, N. Y.

WE ARE NOW MAKING IRON BEDS.

If you want an Iron Bed that will stand up straight; of attractive design; with ball bearing casters and superior finish, write us for particulars. Our Beds have an enamel finish that will last for years, and not a cheap "ready mixed" paint that will chip off when touched. Our **Brass Beds** are the recognized standard of quality. Nothing better can be made.

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FREDERICK GOLL,
175 Canal St., New York.

THE ADAMS & WESTLAKE CO.,
110 ONTARIO STREET, CHICAGO.



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Columbus, Ohio.



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Coshocton, Ohio.



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EDWARD CHANDLER,
Charlottetown, P. E. I., Canada.



FURNITURE FACTORY

. . . FOR SALE.

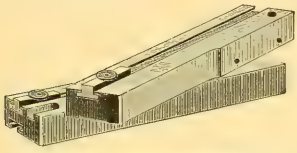
I am the owner of a Furniture Factory, complete, with capacity to work forty or fifty hands, which I will be glad to sell or lease on reasonable terms.

J. DUNBAR,
Steubenville, Ohio.

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SANITARY ODORLESS
FEATHERS
The Sanitary Feather Co.

YOU WANT TO BE SURE



That every Slide in every **EXTENSION TABLE** you buy is marked

THE "RELIABLE."

— MADE BY —

THE DAYTON TABLE SLIDE CO., Dayton, Ohio.

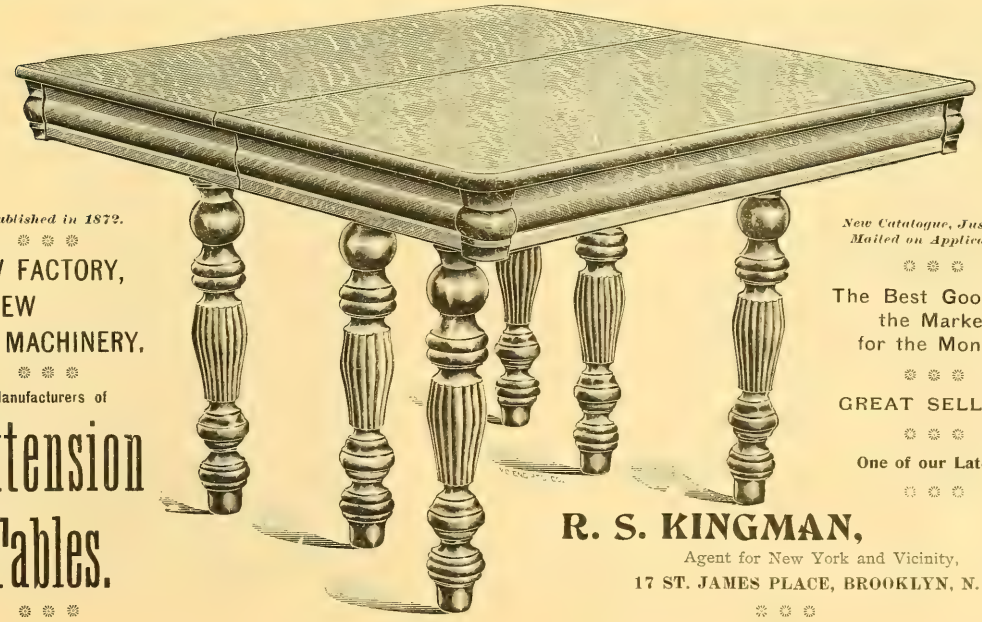
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Lounges, Couches, Bed Lounges,
Sofa Beds, Turkish Sofas,
. . . . LARGEST AND BEST LINE MADE.

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The Miller Table Company, West Farmington, Ohio.



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NEW FACTORY,
NEW
MACHINERY.

Manufacturers of

Extension
Tables.

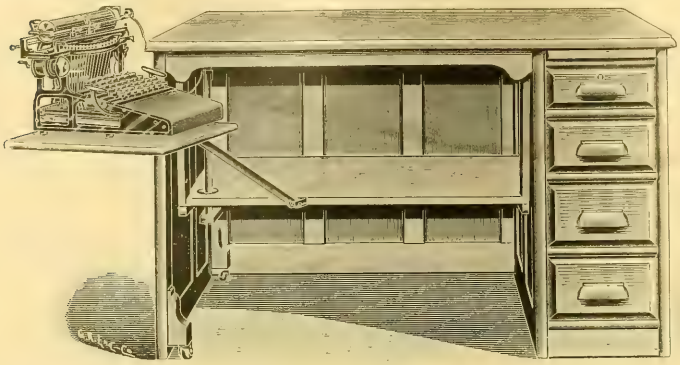
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The Best Goods in the Market for the Money.

GREAT SELLERS.

One of our Latest.

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17 ST. JAMES PLACE, BROOKLYN, N. Y.



. . COMBINATION . .

Desk and Typewriter

CABINETS.

YOUR attention is called to our raising and lowering device, which does not disturb the desk bed but leaves it always ready for use, whether the typewriter is in position to be used or closed in the cabinet underneath, thus giving you a practical combined DESK and TYPEWRITER CABINET.

We make a full and complete line of Roll and Flat Top Desks, both with and without typewriter attachment.

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THE O. B. ROWLETT DESK CO.

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Goods carried in stock at our warerooms:

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P. H. GROSS, Eastern Agent.

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— MANUFACTURERS OF —

Easels, Fire Screens,
Hat Racks, Music Cabinets,
Parlor Cabinets, Small Stands, Etc.

The Best Goods. *The Lowest Prices.*

Write for our new Catalogue; it will interest you.

Wait for our Salesman
Or Send for Photographs,

IF NOT GET LEFT.

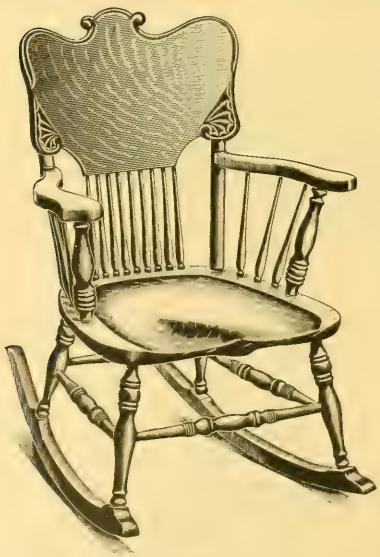
We have the lowest prices, the best designs. Your stock will not be complete unless you have some of our goods.

METROPOLITAN FURNITURE HOUSE,

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HUDSON, N. Y.

The Shows Are Over



No. 469.

and have shown the prospects of Fall Trade At the Furniture Expositions our new line has met with such unlimited patronage and orders have been received so rapidly since then that we can pronounce it a "howling success."

Don't fail to look over our agents, you who have not visited the Expositions.

They will show you

Wood, Upholstered, Cushioned and Leather Seats in Golden and Antique Oak, Figured Birch, White Maple, Imitation and Solid Mahogany.

To see is to buy, for our prices defy competition.

THE AMERICAN CHAIR MFG. CO.,

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SILVER CREEK UPHOLSTERING CO.,

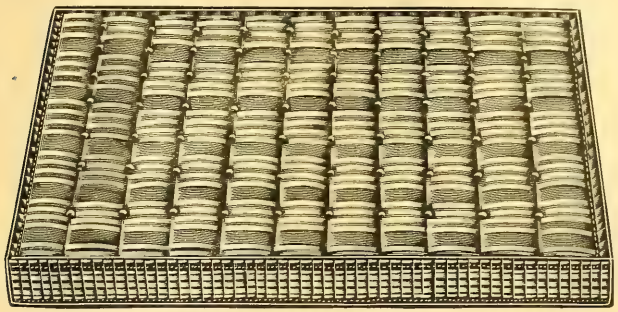
MANUFACTURERS

PARLOR FURNITURE.



SILVER CREEK, N. Y.

Please write for Catalogue. *H. J. MONTGOMERY, Manager.*



W. I. BLYSTONE,

Feather and Mattress House.

Renovator and Manufacturer,

Nos. 19, 21 and 23 Briggs St.,

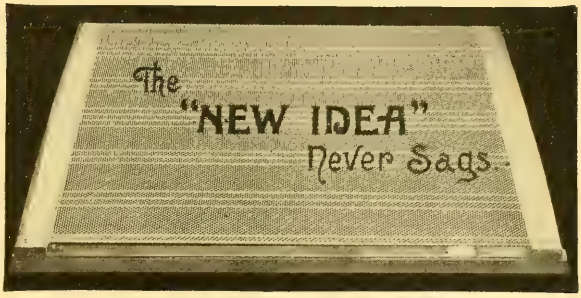
JAMESTOWN, N. Y.

Send for Price List.

HIMEBAUGH BROS.

Does the Woven Wire Mattresses you handle sag? Why not try a sample order of **"The New Idea"** Patent Locking Coil. A printed guarantee on each one that they will not sag, or money refunded. Price no higher than on any other of same weight of fabric. Send for Catalogue of largest line of Woven Wire Mattresses, Cots, Cribs and Spring Beds in the State.

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"THE NEW IDEA." (Patented.)

PETER SCHNEIDER'S SONS & CO.,

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IMPORTERS, JOBBERS AND MANUFACTURERS.

Upholstery and ... Decorative Textiles.

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COMPLETE lines of Satin Damasks, Neva, Iphegenias, Dorotheas, and all the light weight, popular priced Damasks in one, two and three tone effects; also Brocatelles, similarly assorted. Tapestries in silk and cotton, all silk, all wool and wool mixtures; cotton and silk draperies, fine lines of rare designs; cheap Oriental stuffs, fancy broideries for draperies and separate pieces. Aubusson, Belleville and Auvergne fabrics for small chairs, arm chairs and sofas Plushes in silk and mohair. Velours in fancy effects and plain, and fancy Corduroys, &c., &c.

Furniture Springs and Trimmings of all kinds to match all goods.



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GRAND RAPIDS, MICH.

New York Wareroom: 185 & 187 Canal Street.

S. P. PORTER, GENERAL AGENT.

Designers and makers of the warmest line of **Ladies' Desks, Parlor** and **Tea Tables** made on this planet.

MARQUETERIE GOODS A SPECIALTY.

E. A. Ross & Son. Co. (Successors to Jamestown Mantel and Manufacturing Co.),

JAMESTOWN, N. Y.

GRILLES.

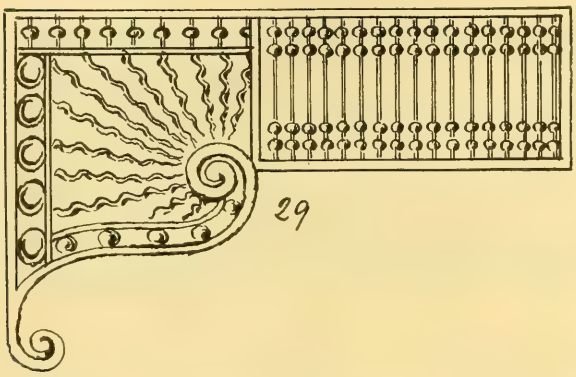
Our Grilles are used all over the United States, so they must be all right. If you have not got our Catalogue, write us and we will send it. Our goods always sell. They are artistic, well made and reasonable.

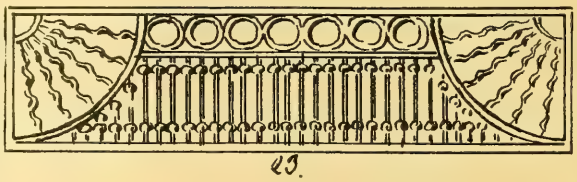
Why should they not sell?

MANTELS.

High grade, artistic Wood Mantels our specialty. We have the largest and most complete line before the Trade. Our Mantels are conceded by all to be without a superior in construction, finish and artistic beauty.

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WE HAVE VARIOUS STYLES.

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WE HAVE MANY PLEASING DESIGNS.

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WE HAVE THEM. UNIQUE EFFECTS.

A Swell Bank Account.

WE CAN AID YOU. TRY US!

NEW ENGLAND FURNITURE CO.,

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The Posselius Bros. Furniture Mfg. Co.,

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MANUFACTURERS OF

Chamber Suites, Sideboards, Chiffoniers



AND THE

"Victor" Extension Table.

The latest, most practicable and best Extension Table ever invented. It is NOT AUTOMATIC, but constructed on simple, common-sense principles, and operates with the greatest ease and rapidity. No complicated mechanism to break, clog or get out of order. No leaves to store or handle, and ALWAYS READY FOR USE. Owing to simplicity of construction we are enabled to produce this table at a cost not to exceed that of a first-class ordinary old style top.

Catalogue and Price List Mailed on Application.

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W. S. COHEN, NEW YORK CITY. BECKER & MILLER, CHICAGO, ILL.

SPLENDID PROFITS.

You should make this money by

SELLING CARPETS.

NOTE THIS:

We sell you a line of samples of your own selection in the choicest patterns of all grades of Carpets. You can sell from these samples, ordering from us the quantity desired by freight or express. By sending us a diagram of the room we can sew the carpet ready for laying without delay in shipment. We sew all carpets by our new patent electric process sewing machine, making a seam stronger, more elastic and more durable than any sewed by hand.

Carpets by the roll at lowest wholesale prices.

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WITHOUT CAPITAL INVESTED.

Our Plan is your Opportunity.

You can sell Carpets and Curtains **Without Carrying Stock.**

OUR STOCK large and varied enough to supply all needs.

Send for Descriptive Catalogue for both Carpets and Curtains.

We are the PIONEERS in the CUT CARPET BUSINESS

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COLUMBUS, OHIO.

NOT IN THE COMBINATION!

CASTERS

AT LOW PRICES.

Representing the largest Caster House outside the Caster Combination, I am enabled to sell reliable Casters at Low Prices. Send sizes used and get Prices. Stocks at Grand Rapids. No delay in shipments.

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FRENCH MIRRORS, VENEERS, BURLAP, DESIGNS.

AMERICAN OTTOMAN AND HASSOCK CO.

W. B. SHAW, Manager.

119 Leonard Street, New York.

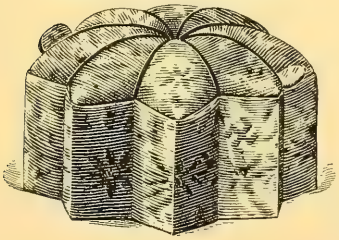
Between Broadway and Elm Streets.

ESTABLISHED 1872.

MANUFACTURERS OF

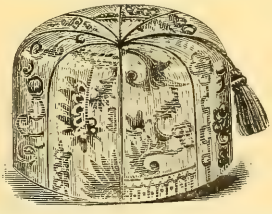
Hassocks, Box Ottomans and Blacking Cases.

IMPERIAL HASSOCK.—No. 24.



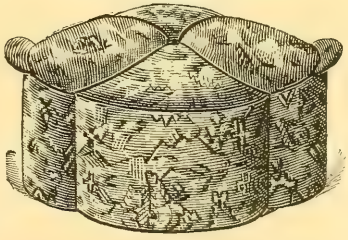
Patent applied for.

TURKISH HASSOCK.—No. 13-a.



CATALOGUE AND PRICE LIST ON APPLICATION.

ROYAL HASSOCK.—No. 18.



Patented July 2, 1889.

NEW STYLES.—Your attention is called to the two new styles of Hassocks: **Imperial No. 24** and **Royal No. 18. Every dealer** should carry a line of these goods in stock—in fact we manufacture about twenty-five styles, and they are all good sellers.

P. S.—Drop us a Postal Card for a Sample Case of Hassocks, of different styles and quality. If prices and quality are not satisfactory, return them at our expense.

THE BEST EQUIPPED ESTABLISHMENT IN THE WORLD FOR THIS CLASS OF WORK.

We Carry in Stock over 5,000 HASSOCKS ready for immediate delivery.

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160 to 180 7th Street, 117 to 137 8th Street, SOUTH BROOKLYN, N. Y.,

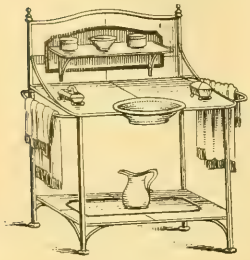
MANUFACTURER OF

ENAMELED STEEL WASHSTANDS,

English Iron Bedsteads,

HOSPITAL IRON AND STEEL FURNITURE,

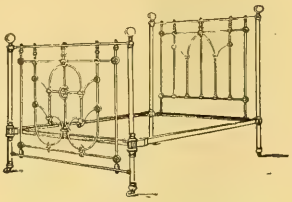
WARD TABLES, SETTEES, &c.



No. 40.—White Enameled All Steel Washstand.

Every Furniture, House Furnishing or Crockery and Glass House ought to keep our Superior Metallic Washstands and Bedsteads.

Send for Catalogues and Price Lists and mention the FURNITURE TRADE REVIEW. Agents wanted in all leading towns in the United States



No. 215.—White Enameled, Handsomely Brass Trimmed Metallic Bedstead.

PRICE TALKS.

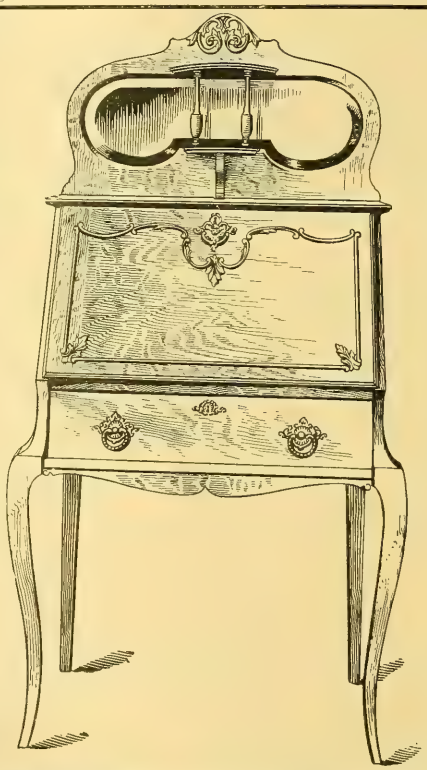
This Elegant CENTRE TABLE . . . **95 cts.**

Oak, Imitation Mahogany, Imitation Walnut, same price.

No. 60, size 24 x 24, 95 cts.
No. 66, size 20 x 28, 95 cts.
No. 62, size 20 x 20, 75 cts. . . . . In not less than half dozen of one kind.
Brass feet 40 cts. extra.



SCHENEVUS FURNITURE CO., SCHENEVUS, N. Y.



Parlor, Roll, Flat Top Desks.

Bookcases, China Closets, Music Cabinets, Tables.

Prices and Style tell the story in detail in my Catalogue. Send for a copy.

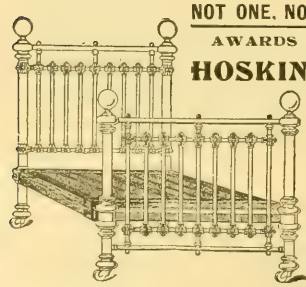
Richard J. Keppel,

NORWICH, N. Y.

Representatives:

New York and Vicinity, A. B. MONTGOMERY.

New England, ROBERT J. KEPPEL.



NOT ONE, NOR TWO, BUT **THREE** AWARDS GRANTED

HOSKINS & SEWELL

At the World's Columbian Exposition.

Durability, design and **finish** are the points upon which we have achieved our reputation.

We claim that our bedsteads do not tarnish; are light, airy, cheerful and ornamental. This claim is supported by our constant stream of orders from all parts of the world.

16 East Fifteenth St., New York.



SAMPLE CASES.

All Styles Made to Order.

ESTIMATES FURNISHED.

C. F. RUMPP & SONS,

FINE LEATHER GOODS,

Fifth and Cherry Sts., PHILADELPHIA.



No. 1 Suit. $68.00.

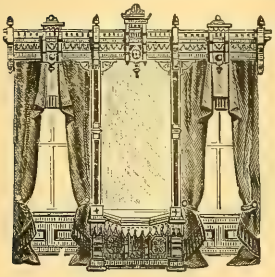
Church, Lodge and Club Furniture.

OPERA CHAIRS.
INVALID CHAIRS.

S. C. SMALL & CO., 90 Canal St., Boston, Mass

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WE HAVE THAT YOU WANT IN THE LINE OF — Mantel AND Pier Mirrors, ... Window . . . . . Cornices, &c., &c.



And as for . . .

LOOKING GLASS FRAMES,

either finished or in the wood, we make a specialty of them for the Jobbing Trade.

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16 Horatio St., cor. 8th Ave. and 13th St.,

NEW YORK.

J. E. PEARCE. A. LAUZON.

J. E. PEARCE & CO.,

MANUFACTURERS OF

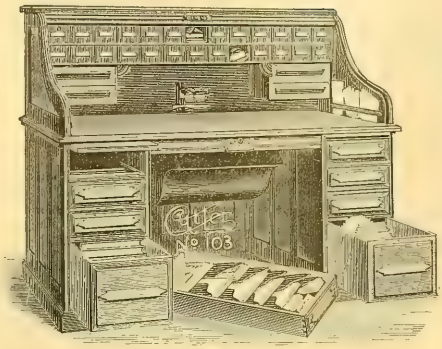
Parlor Furniture,

COUCHES AND TURKISH CHAIRS,

120 West 19th Street,

BET. 6TH AND 7TH AVENUES. NEW YORK.

Telephone Call: 96 Eighteenth.



THE FAMOUS Manufactured by

Cutler A. Cutler & Son,

DESKS. Buffalo, N. Y.

Finest, Medium and Low Priced Grades and Every Desk as Good as Gold.

SEND FOR CATALOGUE.

Williamsport Upholstering Co., WILLIAMSPORT, PA.

MANUFACTURERS OF

The Best Cheap and Medium Line of Couches and Lounges in the Market.

SEND FOR CUTS AND PRICES. O. P. BRIETHUT, Manager.

GOOD PROFITS WITHOUT USE . . . . OF CAPITAL.

EVERY RETAIL FURNITURE DEALER OUGHT TO

Sell Carpets.

If he has not the inclination or capital to carry stock he can *Do a Successful Carpet Business* by investing from ten dollars upward in a line of samples.

THE SCHEME.

We sell you samples 1½ yards in length, with borders to match, of the **Choicest Patterns of All Grades of Carpets**. **You Can Sell Carpets** from these samples and forward the order to us, stating the size of the room. We **Will Cut the Quantity Desired** and ship to you by freight or express, charging you

ONLY A SLIGHT ADVANCE OVER THE WHOLESALE PRICE.

If you desire, you can send us a diagram of the room, and we will sew and make the carpet ready for laying, and will sell you just the number of yards of lining required.

FINE GOODS.

Dealers who carry a stock of carpets can increase their business in the finer grades by carrying samples of our

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WRITE FOR PRICE LIST AND CIRCULARS TO

BOYD, HARLEY & CO. (. . . CUT GOODS . . . . DEPARTMENT),

JOBBERS OF . . . . . 1122 Market Street,

Carpetings, Rugs, Mattings, Oil Cloth, Linoleum, Etc.

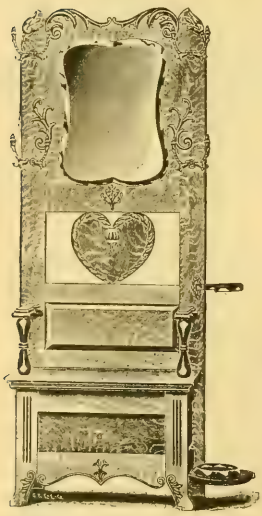
PHILADELPHIA, PA.

NOVELTY MFG. CO.,

CLARENCE G. BROWN, PROPRIETOR.

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SEND FOR CATALOGUES A and B.



No. 111 HALL RACK.

The Best Selling Line

MADE IN

HALL RACKS,

SIDEBOARDS

AND

COMBINATION DESKS.

Prices right, designs right,
∴ and you will be right
∴ if you will place our
∴ line on your floor. . . .

TRY THEM. . .

GREAT SELLERS.

We have an **Exposition of Our Own.**

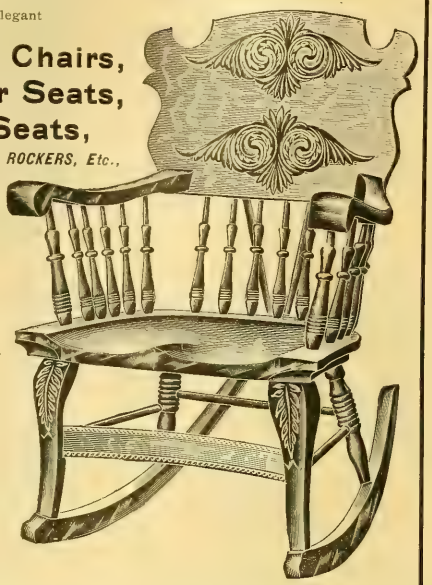
Drop us a postal card and we will send you one.

We have some elegant designs in

Dining Chairs, Cobbler Seats, Wood Seats,

FANCY PLUSH ROCKERS, Etc.,

At ROCK BOTTOM PRICES.



Our New York Agent is W. H. HOSFORD, 116 W. 71st St.

STAR CHAIR CO., BINGHAMTON, N. Y.

"Do Not Lean on a Broken Reed."



The true acme of perfection is found in the goods made by the

WAKEFIELD REED CHAIR CO.

Factory, Wakefield, Mass.

NEW YORK SALESROOM, No. 8 PARK PLACE.

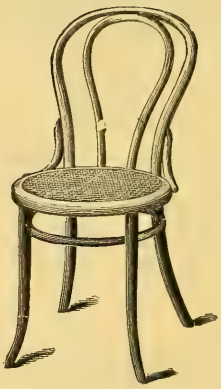
ROBT. J. EHLERS,

FURNITURE MANUFACTURERS' AGENT,

SHOWROOMS:

209 Canal Street,

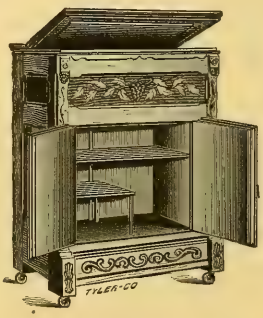
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FULL LINE OF

Vienna Chairs

. . . AND . . .



Refrigerators

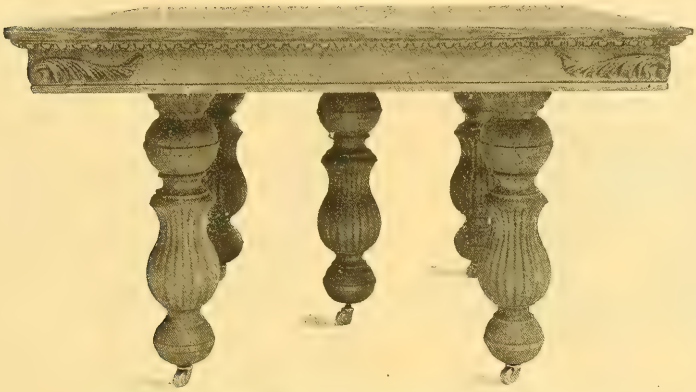
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ROBBINS TABLE CO., OWOSSO, MICHIGAN.

MANUFACTURERS OF

Extension Tables.

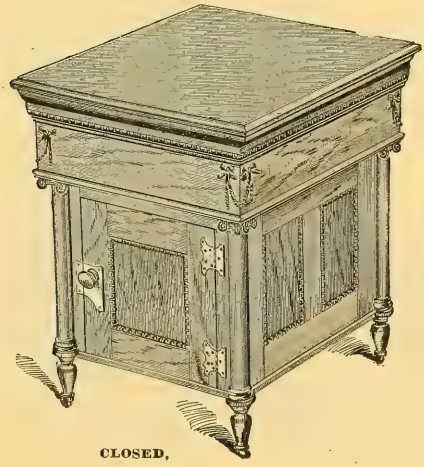


No. 91.—48 x 48 inch Top, 6 inch Legs, Quartered Oak, Polished.

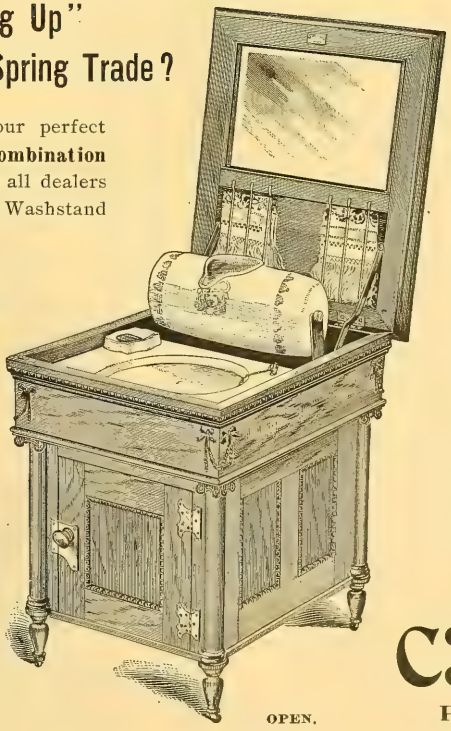
July Catalogue Now Ready.

Are You Contemplating "Stocking Up" your Store for the Spring Trade?

If so, you cannot afford to omit our perfect Lavatory and Table combined, the **Combination Commode.** They are pronounced by all dealers who have handled every other Patent Washstand to be far superior to them all.



CLOSED.



OPEN.

They are a *drawing card* in any furniture store, and attract very much custom; not only those who desire to purchase them, but those who wish to see and can appreciate a *good thing.*

We are now manufacturing these goods in most of the popular woods, both solid and imitation, at prices that suit the times.

Write for circulars and Price List, and be convinced our goods are just what you need to make your stock complete.

THE

COMBINATION COMMODE CO.,

Portland, Me.



LEATHER.

Embossed, Carved and Illuminated, for Furniture, Chairs and Interior Decorations. Cut in sizes to order.

COBBLER SEATS, ROUND AND SQUARE, IN GREAT VARIETY.

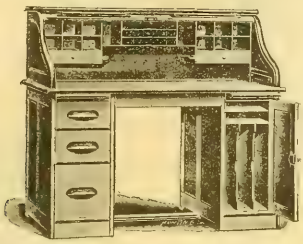
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Designs made, and Duplicates not issued when so requested.

VELVET LEATHER.

Newark Decorative Leather Co.,

No. 67 Hamilton Street, Newark, N. J.



No. 190.

Buy Office Desks FROM **O. C. S. OLSEN & CO.,** CHICAGO.

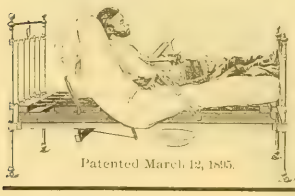
They are made right and sell at the right price. The kind it pays to handle.

R. WEIDEN,

UPHOLSTERY GOODS AND CABINET HARDWARE.

MANUFACTURER OF STEEL FURNITURE SPRINGS.

12 FOURTH AVENUE, NEW YORK.



Patented March 12, 1885.

PATENT ON A BED SPRING FOR SALE.

WANTED—A manufacturer of bed springs to produce the Ernst Improved Bed Spring in partnership with me or on royalty; or will sell the patent rights entire. Address "ERNST," 264 Jefferson St., Brooklyn, N. Y.

JACKSON GLASS WORKS,

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MANUFACTURERS OF

FRENCH • MIRROR • PLATES,

And Framed Mirrors of Every Description.

Best Quality of Plates at very Lowest Prices.

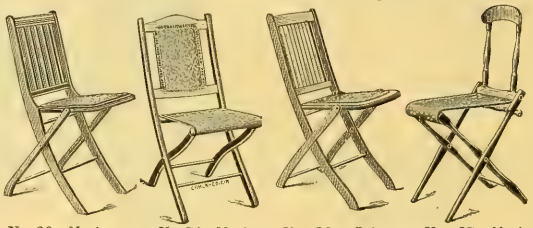
Permanent Brilliant and Durable Silvering Guaranteed.

Factory Orders Solicited.

All Orders Promptly Filled.

Send for Catalogue and Prices.

Please write for Prices on large lots.



No. 60. Maple, any finish. Perforated or slat seat. Not injured by exposure.

No. 71. Maple, any finish. Carpet seat and back. Body Brussels. Weight, 70 lbs. per dozen.

No. 30. Oak or Maple. Perforated seats, furnished in sections for seating halls, or singly.

No. 67. Maple, Elm, Rosewood or Ebony, polished. The Undertaker's Favorite. Weight, 60 lbs. per dozen.

Write for Catalogue and Prices. **The Buckeye Folding Chair Co.** WARREN, OHIO. We pay freight everywhere.

FURNITURE, LOUNGE, BED, CHAIR

The Cleveland Wire Spring Co. Springs.

CLEVELAND, OHIO.

Steel Tempered, Japanned, Coppered and Tinned.

JOHN WALES CO., *Eastern Agents,*

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C. H. G. LOSERE,

MANUFACTURER OF

PHOTOGRAPH PORTFOLIOS and PORTFOLIO BAGS

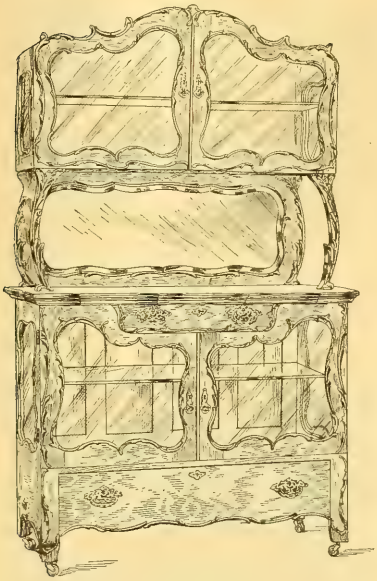
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Any kind, style or quality made to order within two days. Also, wholesale manufacturer of Trunks and Traveling Bags, Trunk and Shawl Straps. Any desired article in the line made to order. Sample Trunks, Satchels and PORTFOLIOS neatly repaired at reasonable rates.

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MANUFACTURERS OF

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All Upholsterers Should Use Our Webbing.

THE QUALITY IS THE BEST.
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Our Brands are:

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Standard,	3 and 3½ in.
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Light,	3 " 3½ in.
Narrow,	1¾ in.

IF YOUR JOBBER HASN'T THEM WRITE US FOR PRICES.

Dolphin Jute Mills,

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OUR LINE.

Combined Table-Desks,
Hanging Mirrors,
Hat and Coat Racks,
Store Stools,
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Revolving Bookcases.

(Originators and Sole Manufacturers.)

The John Danner Mfg. Co., CANTON, OHIO.

DUSTLESS,

a Perfect Floor Dressing. Keeps Floors always Clean. Will keep the Dust down.

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GRAND RAPIDS BRASS CO.,

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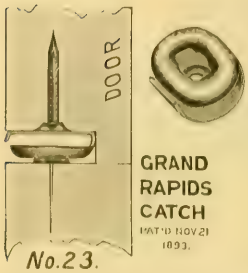
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The wheel or spring catch turns on its axis as the door is shut or opened, hence there is no jolt or jar to break glass in the door. It rolls in and out of its socket so easily that it will please you to try it.

Price, per gross, $3.00 net.



No. 22.



No. 23.

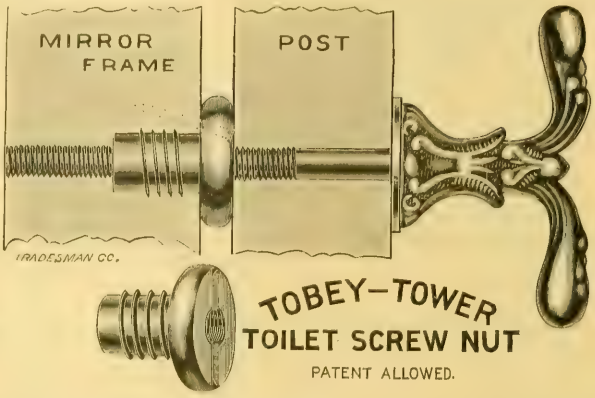
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Price, per gross, $1.25 net.

A very useful device, combining a substantial Nut (with long thread) and Washer, in **one piece.** Inserted in place by merely boring 7-16 inch hole and screwing down with brace and screwdriver.

We furnish this Nut free when ordered with all our better grades of Toilet Screws, selling at $1.00 and upward per dozen.



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PATENT ALLOWED.

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Rooms Elegantly Furnished. Cuisine Unsurpassed.

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Umbrella Stands,
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Ornamental Window Guards, Bank and Office Railing, Elevator Enclosures, Wrought Iron Gas Fixtures, Railings, &c.,

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Shelbyville ❋ Wardrobe ❋ Co.,

SHELBYVILLE, IND.



WE MAKE THE BEST SELLER.

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Lots of new Patterns.

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No. 39.—Quartered sawed Oak and Birch. Antique. Portable. POLISH FINISH. 7 ft. 10 in. high, 4 ft. 6 in. wide in body; 1 ft. 6 in. deep. 14x48 French Bevel Plate Mirror.

We Lead,
All Others
Follow.

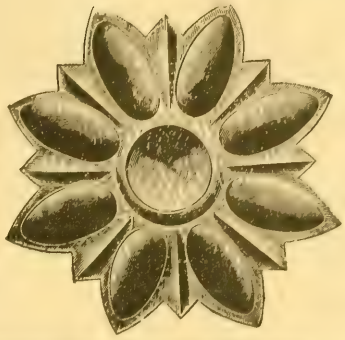
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Successors to the McGRAW MFG. CO.,

MANUFACTURERS OF ALL KINDS OF

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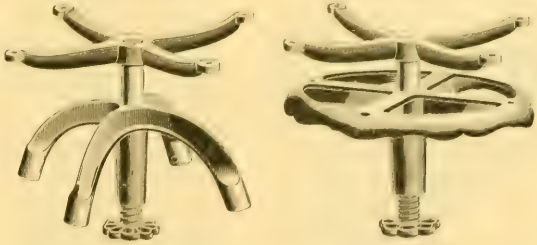


ROPE, SPIRAL AND BEAD MOULDINGS,
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TABLE LEGS, PANELS.
CORNER BLOCKS, Etc.

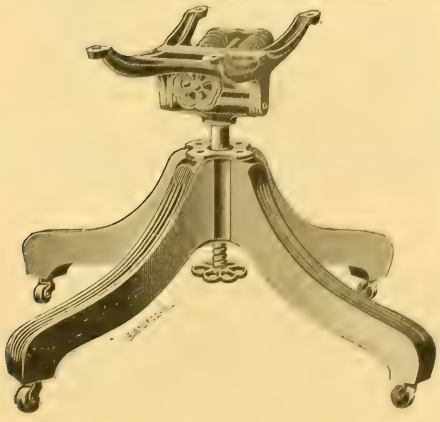
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Office Chair and Stool Irons,
Child's Table Chair Locks and Hinges,
Piano and Store Stool Irons,
.... &c., &c., &c. ....



ADJUSTABLE STOOL IRONS.



MANUFACTURED BY THE

Western Malleable and Grey Iron Manufacturing Co.,

PORT WASHINGTON, WIS.



STYLE G.—ADJUSTABLE.
Chair seat adjusted to desired height by turning hand wheel on threaded sleeve underneath the hub. Sleeve is automatically locked preventing it from turning or running down when seat is revolved.

DE | Give Us One Order and We will do Business with You in a Manner to Secure Another. | MARK

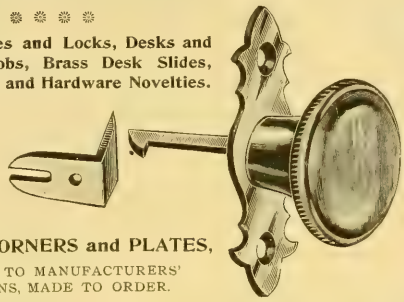
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Catalogue & Commercial Engravers.
Engravings by all Processes.

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Door Catches and Locks, Desks and Drawer Knobs, Brass Desk Slides, Escutcheons and Hardware Novelties.

ESTIMATES FURNISHED ON ANY SPECIAL DESIGNS OF NOVELTIES.



All kinds of CORNERS and PLATES, ACCORDING TO MANUFACTURERS' OWN DESIGNS, MADE TO ORDER.

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Patented. Self-Acting.



Most Every One

claims the best goods on the market for the money. We shall be pleased to prove to all responsible dealers that our two grades,

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are the best and cheapest, by sending FREE samples upon application.

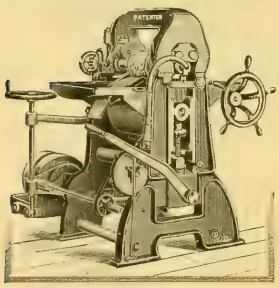
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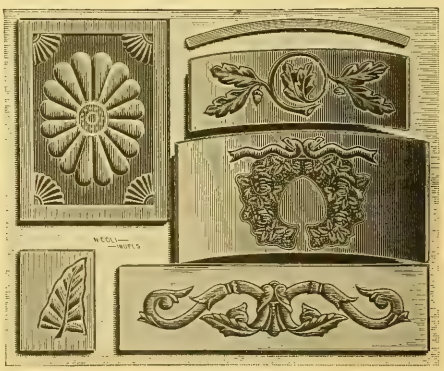
Union Embossing Machine Co.

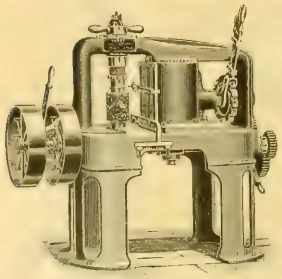


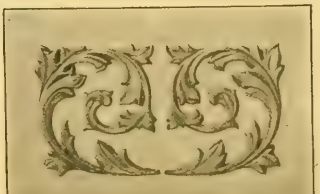
INDIANAPOLIS, IND.,

MANUFACTURERS OF

Wood . . . Embossing Machines . and Dies. . . .







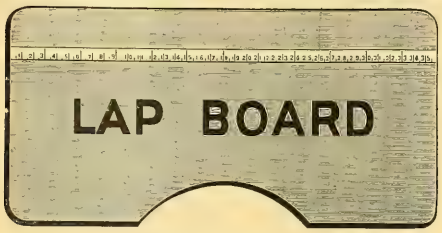
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MADE OF VENEERED SOFT-WOOD 3 PLY, 3-8 INCH THICK.
Finished on Both Sides. Warranted Not to Warp or Split. To Retail at 25c. The Best Selling Article on the Market.
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ALSO RECUT OLD FILES.

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We sell direct to the factories. Send for prices.

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The Chicago, Milwaukee and St. Paul Railway Company owns and operates 6,154 miles (9,900 kilometres) of railway, exclusive of second track, connecting track or sidings. The eight States traversed by the company—Illinois, Wisconsin, Northern Michigan, Iowa, Missouri, Minnesota, South Dakota and North Dakota—possess, in addition to the advantages of raw material and proximity to markets, that which is the prime factor in the industrial success of a territory—a people who form one live and thriving community of business men, in whose midst it is safe and profitable to settle. Many towns on the line are prepared to treat very favorably with manufacturers who would locate in their vicinity.

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A number of new factories have been induced to locate—largely through the instrumentality of this company—at towns on its lines. The central position of the States traversed by the Chicago, Milwaukee and St. Paul Railway, makes it possible to command all the markets of the United States. The trend of manufacturing is Westward. Nothing should delay enterprising manufacturers from investigating. Confidential inquiries are treated as such. The information furnished a particular industry is reliable. Address

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Industrial Commissioner, C., M. and St. P. R'y,
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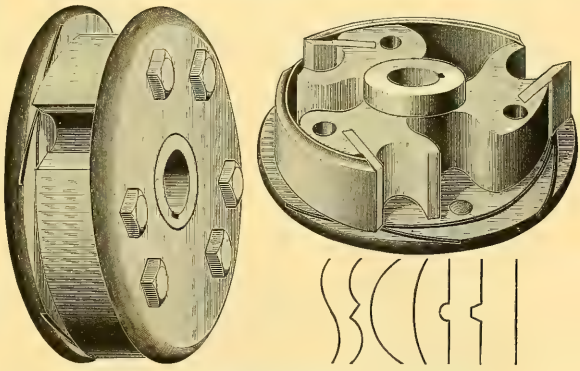
C. O. & A. D. PORTER,

180 & 182 North Front St., Grand Rapids, Mich.

MANUFACTURERS OF - - - -

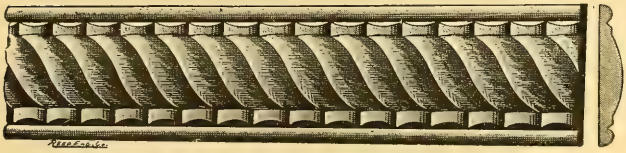
WOOD WORKING MACHINES,

SHAPERS, WOOD LATHES, CARVING MACHINES, SWING SAWS, GLUE JOINTERS, SINGLE and DOUBLE SPINDLE ROUNDERS, BUZZ PLANERS, CARVER CUTTERS, Etc.



OUR NEW COMMON-SENSE CUTTER.



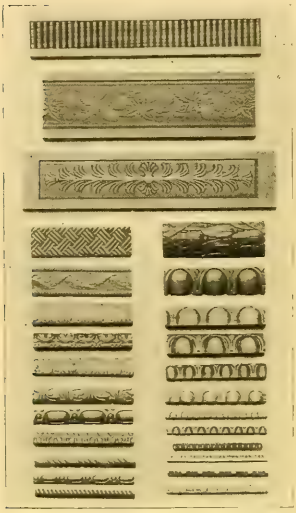


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900 GRANDVILLE AVENUE,
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OCORR & RUGG CO.



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Wood Embossed Mouldings,

Drop Carvings, Panels, &c.,

For Furniture or Piano Work.

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IVORY WOOD FILLER.

Moller and Schumann

ESTABLISHED 1863

MANUFACTURERS OF

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Architectural and Cabinet FINISHES

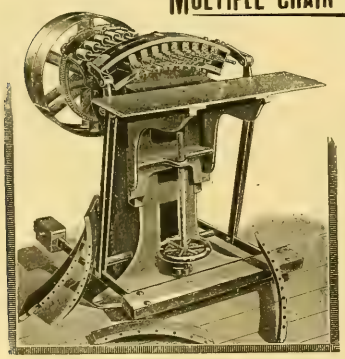
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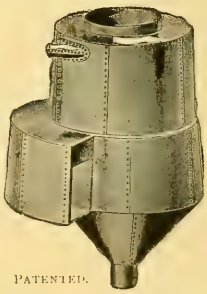
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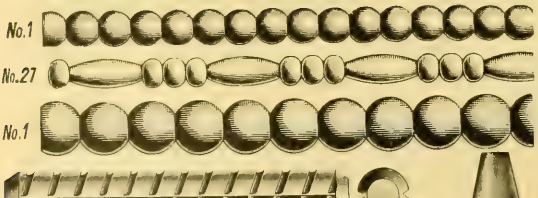
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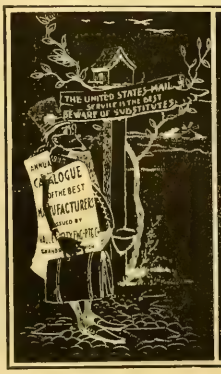
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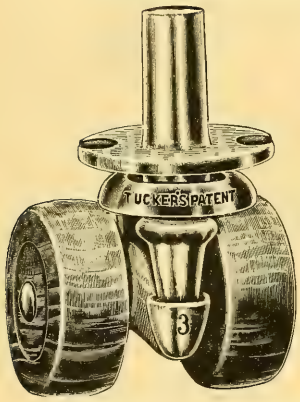
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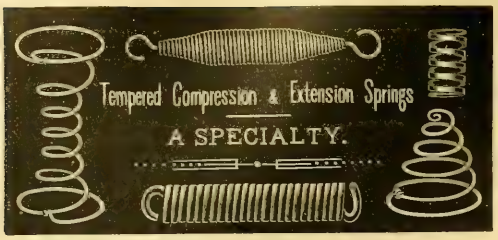
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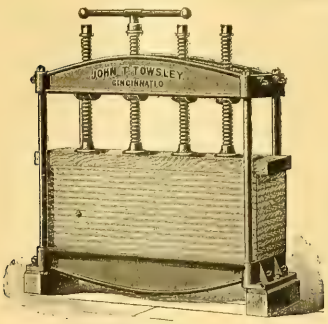
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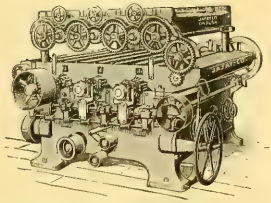
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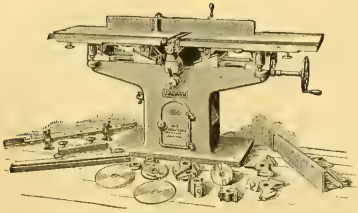
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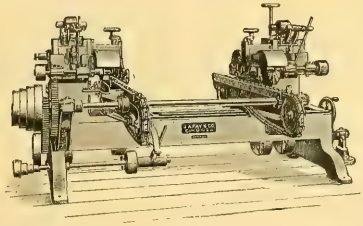
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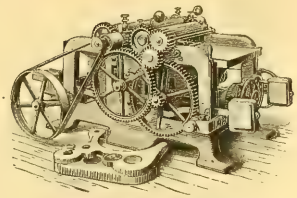
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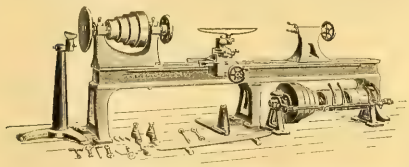
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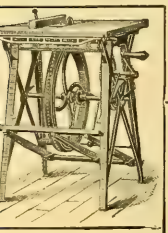
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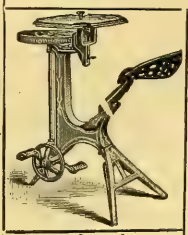
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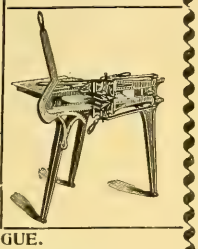
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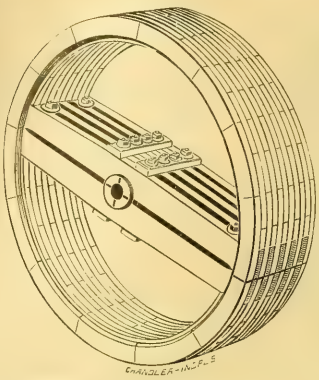


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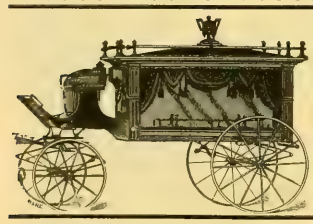
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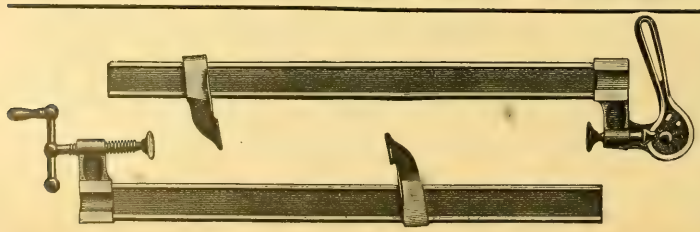
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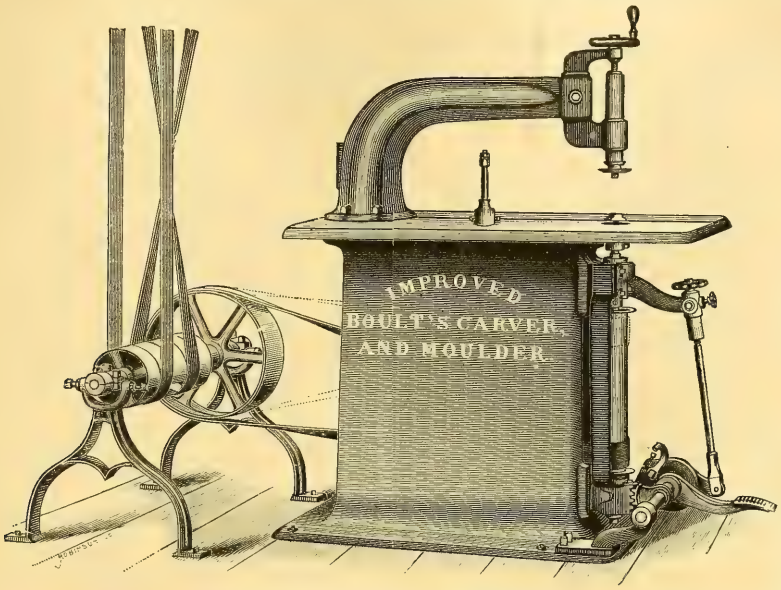
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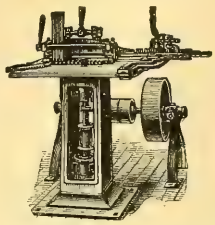
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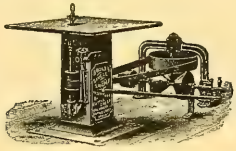
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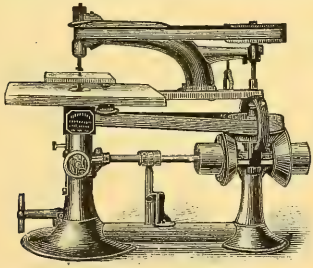
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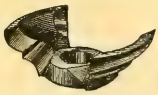


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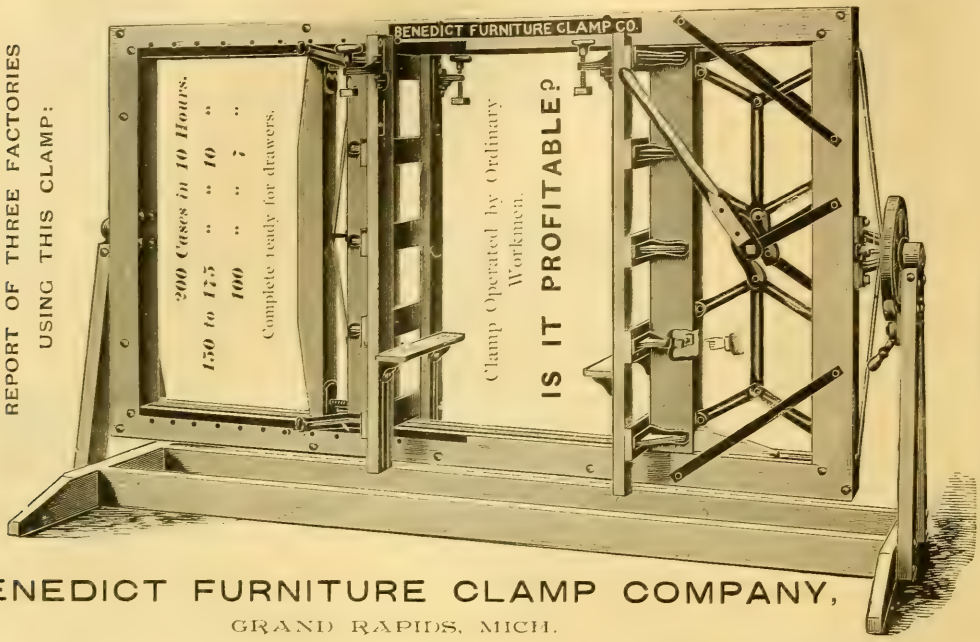
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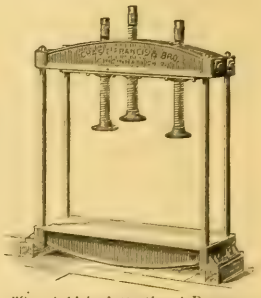
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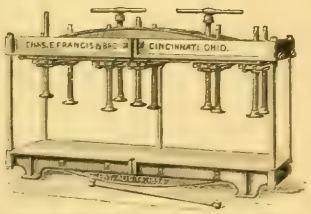
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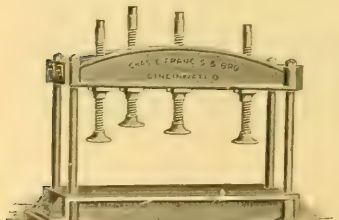
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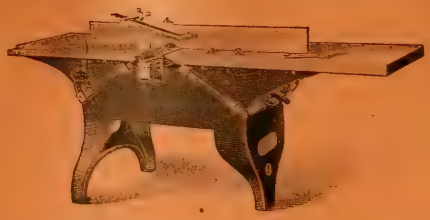
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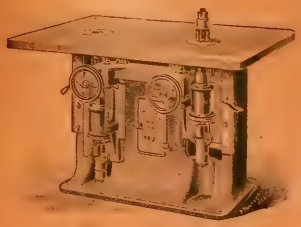
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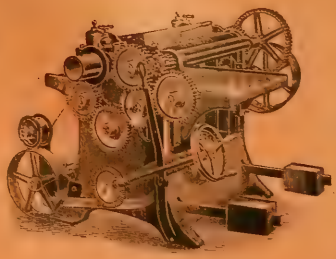
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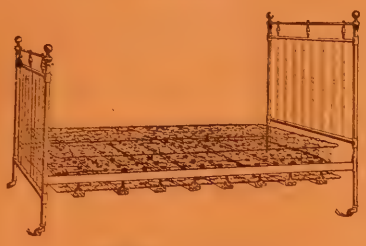
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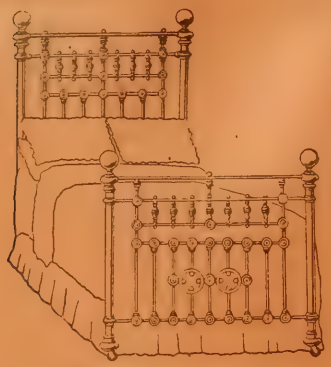
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VOL. 15. No. 11.

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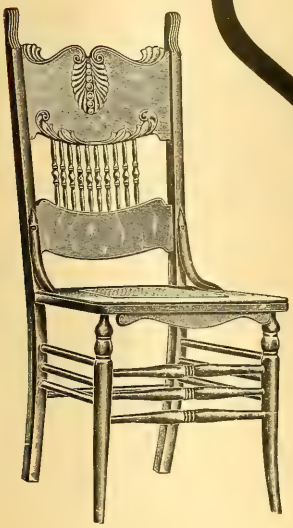
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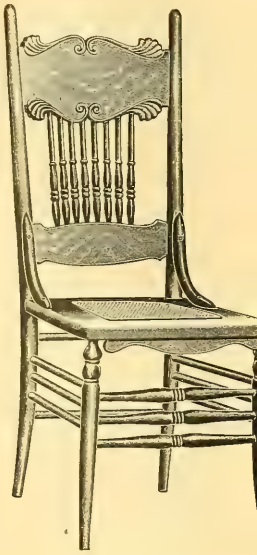
866.—Antique Oak.

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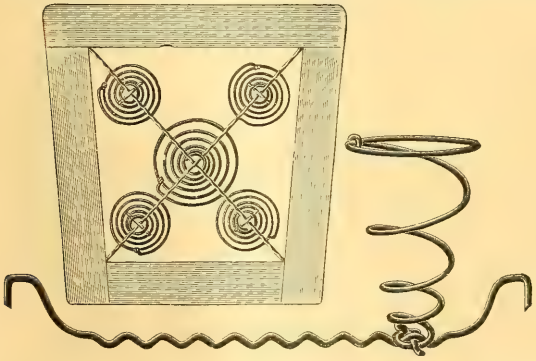
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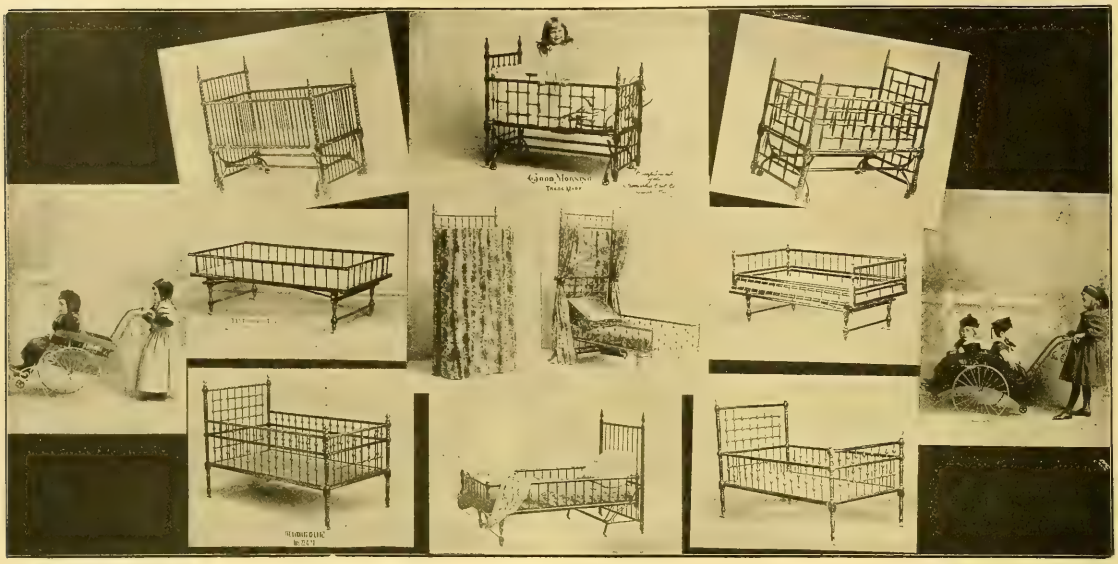
Patented May 10, 1892.
" September 20, 1892.
" March 6, 1894.
" December 25, 1894.
" February 26, 1895.
Other patents pending.

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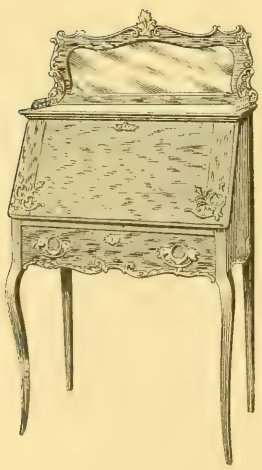
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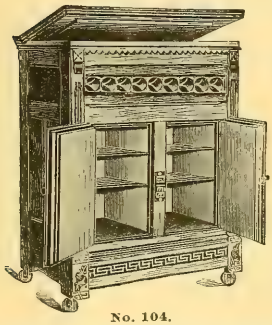
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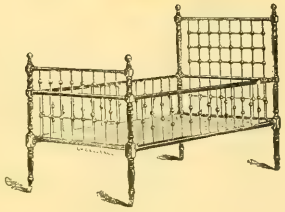
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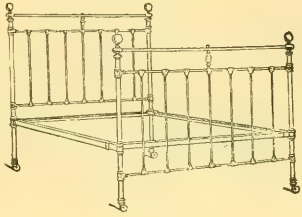
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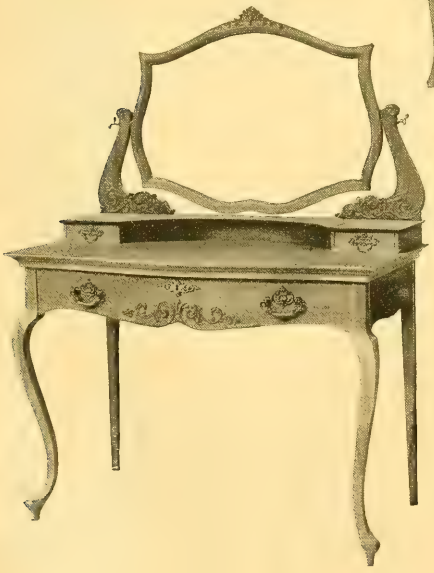
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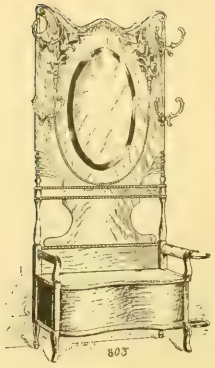


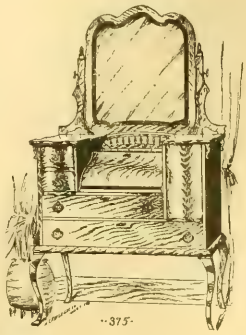
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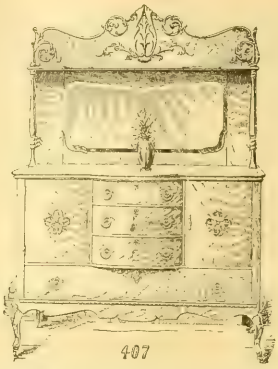
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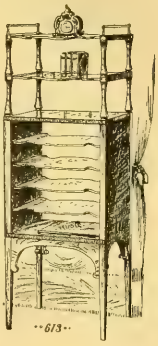
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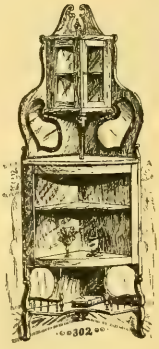
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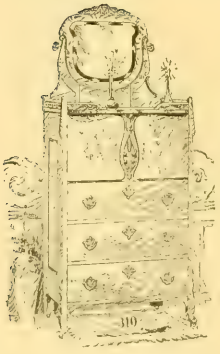
And numerous other articles.

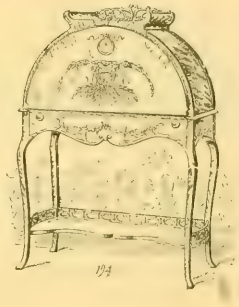


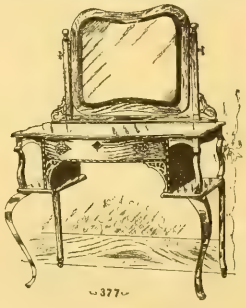


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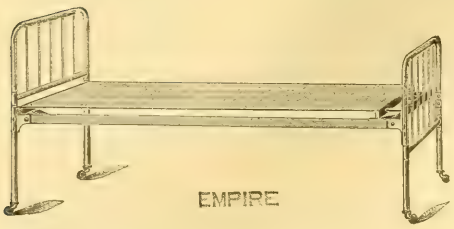
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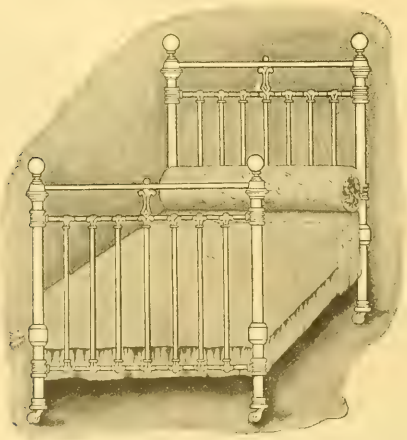
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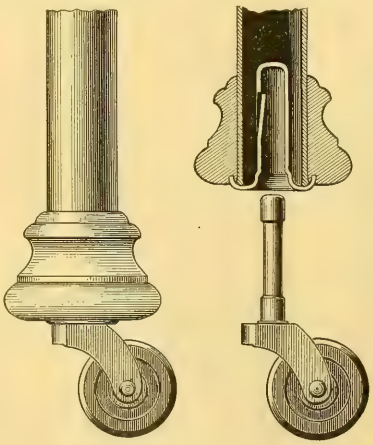
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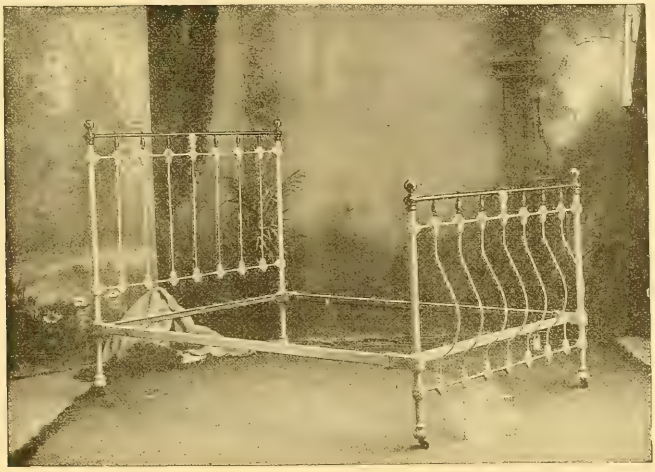
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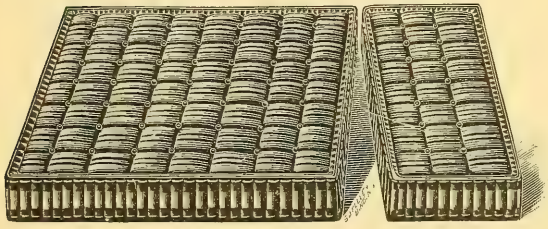
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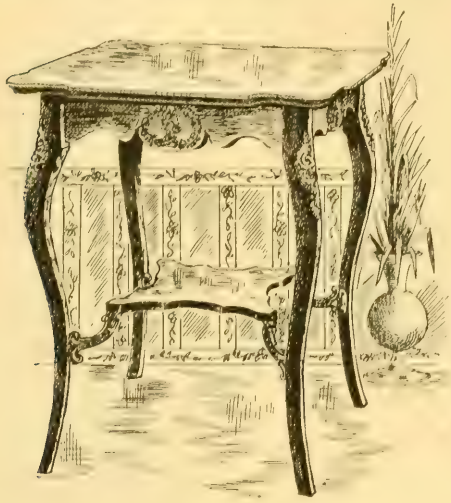
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Solid Curly Birch,	5.00 "
Solid Mahogany,	6.00 "

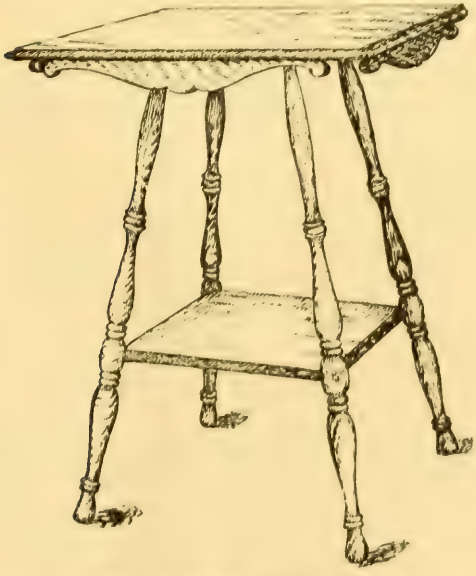
All K. D., four in case; no less sold; assorted if desired.



No. 170.—24×24 INCH TOP.

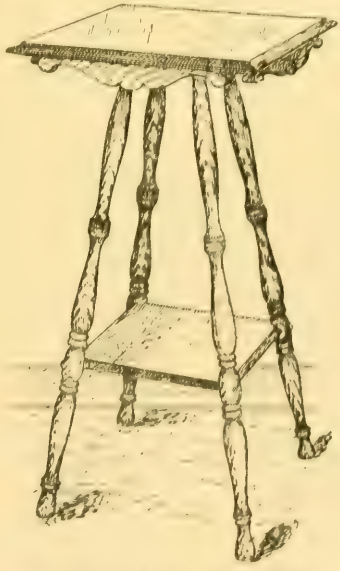
Full Polished and Brass Trimmed, full Quartered Oak.	$3.00 each.
Solid Curly Birch,	4.00 "
Solid Mahogany,	5.00 "

All K. D., four in case; no less sold, assorted if desired.



No. 10.—24×24 INCH TOP.

Solid Oak, Antique, Gloss Finish, $1.00 each.
In lots of twelve; no less.



No. 20. 18×18 INCH TOP.

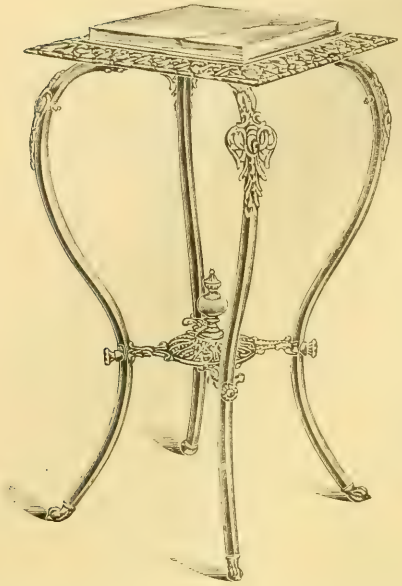
Solid Oak, Antique, Gloss Finish, 75c. each.
In lots of twelve; no less.

CATALOGUE AND PRICES TO CASH BUYERS ON APPLICATION.

WALLACE & SONS,

(Established 1848.)

29 Chambers and 5 Reade Streets, New York.



Onyx Table No. 152.

◆ ◆ ◆

Onyx Tables,
Cabinets,
Banquet Lamps,
Onyx Pedestals, Etc.

New Goods for the Fall Trade.
Call and See Our Line.

.....

50 New Patterns Onyx Tables.
75 New Patterns Banquet Lamps.

.....

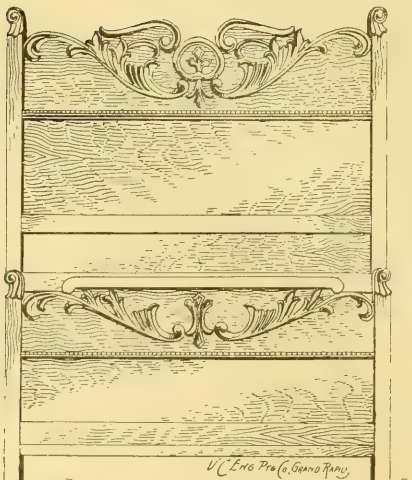
WRITE FOR PRICES AND CATALOGUE.



Banquet Lamp 4543.

The L. C. & W. L. Cron Company,

Manufacturers of **Elm, Maple, Oak and Birch** **BEDROOM SUITES.**



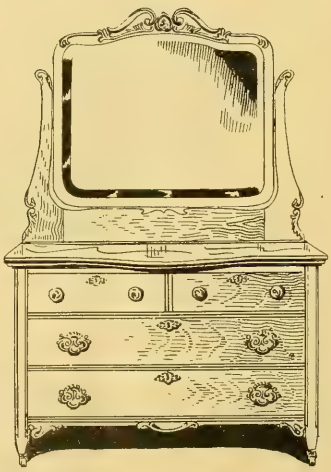
No. 70. Quartered Oak Suite; Pattern Tops, Finished Antique, Polished. Bedstead, 6 ft. 5 in. high; 4 ft. 6 in slat.

Also

Bedsteads,
Bureaus
and . . .
Chiffoniers.

PIQUA, OHIO,

U. S. A.



No. 70 Dresser. Top, 23½x48; French Bevel Glass, 28x34. Washstand, 21x37 Top.

PALACE FOLDING BED COMPANY,

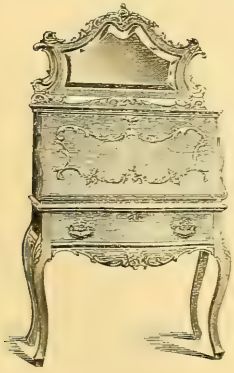
ROCKFORD, ILL.

Eastern Representative, E. G. GYGER.

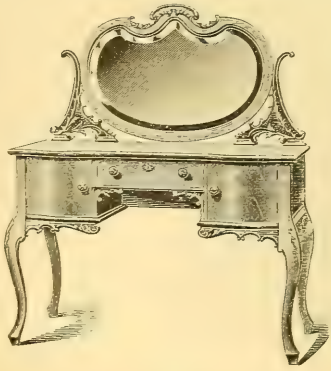
Send for New Catalogue, Just Out, Showing a Great Line, Consisting of

Folding Beds,
Ladies' Dressing Tables,
Ladies' Desks,
Combination Bookcases,
China Closets,
Library Cases.

Look at These! Ain't They Beauties?



221.



223.



231.



213.



"WE STILL LEAD, OTHERS FOLLOW!"

The Rockford Desk and Furniture Co.

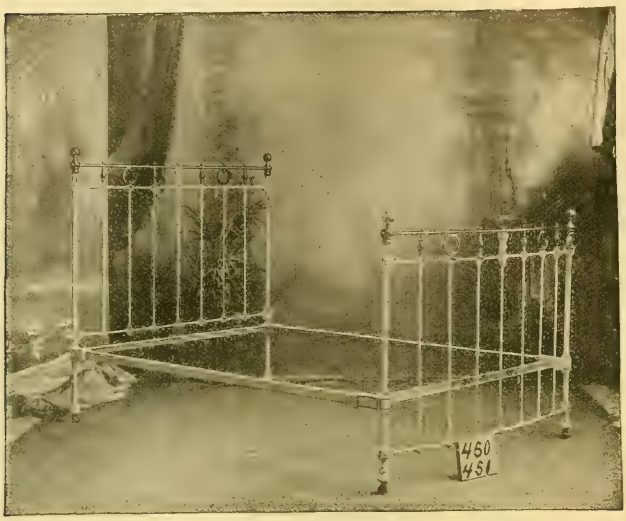
... MANUFACTURERS ...

**PARLOR CABINETS,
BUFFETS, LADIES' DESKS,
CHINA CLOSETS,
COMBINATION BOOKCASES,
LIBRARY CASES,
LADIES' TOILET TABLES.**

Represented in New York by
J. P. GAYLORD,
380 Hudson St.
Represented in Chicago by
WEAR & SCOTT,
154 & 155 Michigan Ave.

.... BUFFALO ....

Brass and Iron Bedstead Co.



No. 450. Brass Mounted Bedstead.—One of our latest patterns.

Styles Incomparable.

Superior in Quality and Finish

Prices Lowest in the Market.

Everything from the cheapest Iron to the finest Brass Bedstead made in our own factory. . . .

Send for third Supplement to Catalogue D, showing latest Spring patterns. . . . .

Office, 125 Barton Street,

BUFFALO, N. Y.

Grand Rapids Desk Company

Established 1891

...gest ...facturers ...Roll. ...nding. ...Flat- ...Desks ...he ...ld

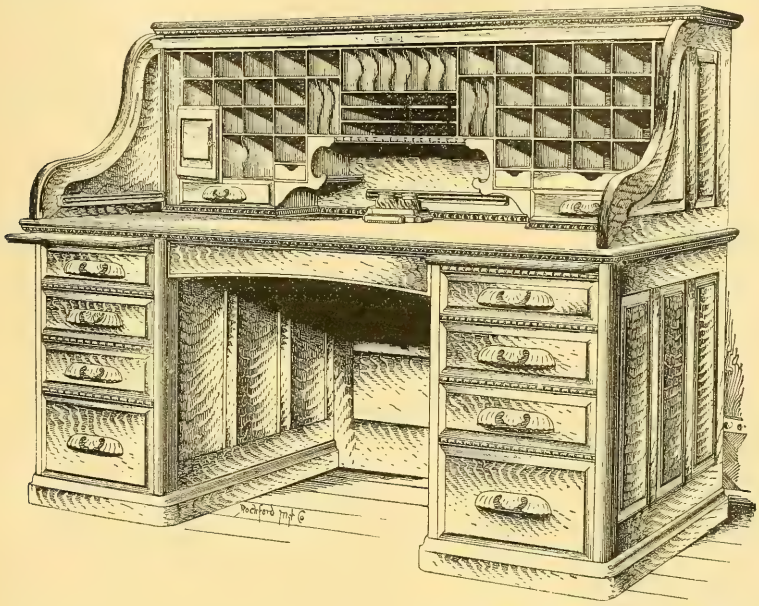


Specialties in Type writer Cabinets Letter Press Stands Directors and Library Tables

Capacity unlimited Solid Oak and Mahogany. First Class work Excellent finish Showing a line of over a hundred patterns Kindly favor us with your orders

Second to None. RAND & LEOPOLD DESK CO.,

BURLINGTON, IOWA.



OUR new line is now ready and will consist of over 125 different styles of

ROLL CURTAIN and

FLAT TOP

OFFICE DESKS,

TABLES, CABINETS,

&c

Quality Strictly Correct.
Prices to Meet All
Legitimate Competition.
Prompt Shipments
Our Guarantee. . . . . .

Full line shown by

WEAR & SCOTT,
154 Michigan Ave., CHICAGO, ILL.

Send for Catalogue. . . .

E. A. Ross & Son Co.

(Successors to Jamestown Mantel and Manufacturing Co.),

JAMESTOWN, N. Y.

GRILLES.

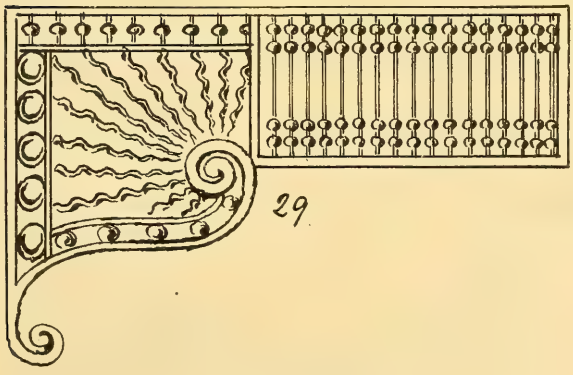
Our Grilles are used all over the United States, so they must be all right. If you have not got our Catalogue, write us and we will send it. Our goods always sell. They are artistic, well made and reasonable.

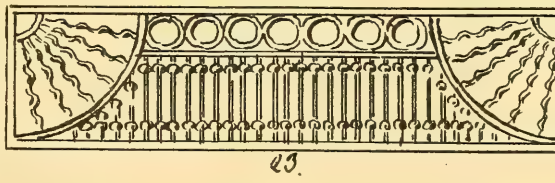
Why should they not sell?

MANTELS.

High grade, artistic Wood Mantels our specialty. We have the largest and most complete line before the Trade. Our Mantels are conceded by all to be without a superior in construction, finish and artistic beauty.

A Trial Will Convince.





Bad Eggs

Won't produce good chickens; neither will an inferior Varnish produce a perfect finish. If you are using the poor kind give us a chance to put you on the right track.

Branch Houses:
CHICAGO,
SAN FRANCISCO,
ST. LOUIS,
ROCKFORD,
MINNEAPOLIS.

THE CLEVELAND VARNISH CO.,

Cleveland, Ohio.

BLOOM & GODLEY,

TRENTON, N. J.,

MANUFACTURERS OF

THE FAMOUS

Silver and Japan King Bed Spring.

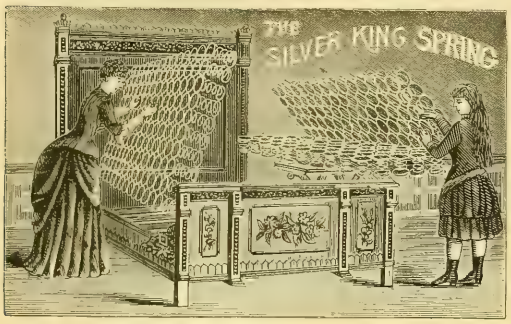
SOLE OWNERS OF THE PATENT.

ALSO MANUFACTURERS OF

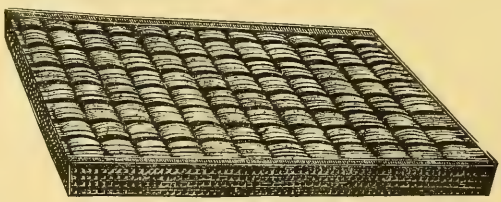
BEDDING AND MATTRESSES

OF ALL KINDS.

The Trade supplied with Feathers of every grade.



THE SILVER AND JAPAN KING.



SEND FOR SAMPLE OF OUR

Eureka Cotton Felt Mattresses.

WE MAKE A SPECIALTY OF

COTTON FELT CHURCH CUSHIONS.

SEND FOR ILLUSTRATED CATALOGUE.

BLOOM & GODLEY, - TRENTON, N. J.



THE
FURNITURE TRADE REVIEW
AND
INTERIOR DECORATOR.

VOL. XV. NEW YORK, SEPTEMBER 10, 1895. COPYRIGHT 1895, BY REVIEW PUBLISHING COMPANY. NO. 11.

FURNITURE TRADE REVIEW
AND
INTERIOR DECORATOR.

Established November, 1880.

WILLIAM BERRI - - - EDITOR.

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— BY THE —
REVIEW PUBLISHING COMPANY,

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EUGENE D. BERRI, Vice-President.

335 BROADWAY, NEW YORK.

(Telephone Call—"Franklin, 885.")

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Single Copies, Fifteen Cents; may be obtained from any news agent in the United States, through the American News Company.

Changes of Copy for Advertisements must be in hand not later than the first of the month.

ADVERTISING RATES SENT ON APPLICATION.

☞ *All Checks, Money Orders, &c., to be made payable to order of the Treasurer*

Correspondence and articles in conformity with the tenor of this journal are solicited.

On file at the United States Exchange, London, England.

[Entered at New York Post Office as Second Class Matter.]

ADVERTISERS' DIRECTORY, PAGE 54.

Our readers are urgently requested to favor us with communications of interest to the furniture trade, such as changes in firms, the building or opening of new stores, improvements in old ones, the adding of new departments improved methods of doing business, new inventions, novel ideas in furniture working or upholstering, inquiries, dissertations or suggestions relating to the commercial or mechanical features of the furniture trade. Drawings or diagrams illustrating details of general plans of work will receive careful attention and proper acknowledgment.

By an arrangement with a legal firm, which has made a long study of and had much experience in commercial law, we are enabled to offer our readers its valuable advice upon all legal questions arising in the course of ordinary business. Answers to such queries, if of general interest, will be published in The Review. No attention will be paid to any communication unless signed by a subscriber or advertiser, but the name of the writer will not be divulged. Cases already in course of adjudication will not be considered.

THE BUSINESS OUTLOOK.

The salutary suppression of hard times and the elevation of a new era of prosperity are distinctly visible all along the line, and are heartily joined in by furniture manufacturers, upholstery men and the exponents of all kindred trades.

The same man who, a few months ago, spoke disparagingly of the prospect now freely admits that he looks forward to a good fall trade and a prosperous season for business. This feeling of confidence restored is indicated in all quarters, and all in all the outlook is the best that has been apparent at any time during the past three years. Foster and encourage it and there is no doubt of its abiding with us permanently.

THE TORREY NATIONAL BANKRUPTCY BILL.

The Boston Merchants' Association and the Torrey National Bankruptcy Committee are reminding merchants and business men generally of the necessity for bankruptcy legislation by the next Congress. A circular has been issued by these organizations summarizing the merits of the Torrey bankruptcy bill as follows :

The Torrey bill has been indorsed by more than 300 commercial bodies, representing all classes of business—manufacturing, financial, professional, wholesale and retail, in every State of the Union. Its main features are as follows :

It is both voluntary and involuntary (except as to farmers and wage earners).

It substitutes one uniform law for the various conflicting State laws, and under its provisions proceedings will take place in the United States courts, which will be open at all times for bankruptcy cases.

It prohibits preferences.

Honest debtors will be discharged and their assets will be ratably divided among their bona fide creditors quickly and at small cost.

It will effectuate prompt settlements, with a minimum of litigation and expense, and will be highly conducive to compromises.

It will prevent the hasty and ill advised institution of proceedings against debtors, and preserve the rights of both the debtor and creditors.

It refuses a discharge to the dishonest debtor, and provides severe punishment for fraud.

It will protect the fair creditor and relieve the honest debtor.

It will extend credit and will reduce the cost of commodities.

It will relieve the retail dealer from unfair competition with fraudulent competitors.

It will make it easier for the honest and harder for the dishonest man to do business.

It will not interfere with present legitimate business methods.

The bill contains the provisions, in addition to the foregoing,

necessary to make it a permanent and complete equitable bankruptcy code.

It has run the gauntlet of the best business judgment and legal wisdom of the country, and is considered by all honest and fair-minded men to embody the good features of all present or past laws on this subject.

It is a square deal all around.

THE HANDWRITING ON THE WALL.

The Eastern chair manufacturers have awakened to the demoralization of the low prices ruling on chairs, and have mailed to all chair manufacturers east of the Ohio River the following circular :

New York, August 19, 1895.

We, the undersigned, manufacturers and jobbers of the city of New York, at a meeting called for the purpose of considering the present condition of the chair business, particularly the low prices that have been ruling, and for ways and means whereby a better remuneration would be secured to all concerned, have deemed it advisable to issue a circular letter to the chair manufacturers of Pennsylvania, New York and New England, to obtain an expression of their feelings in the matter, and also to ascertain if they would join in a movement to organize an association similar to the Western Chair Association. It is certainly manifest to every thinking, progressive manufacturer that the present conditions cannot but prove detrimental to the interests of business ; that the only remedy is concerted, co-operative work. The benefits that have accrued to the members of the Western Association during its fifteen to eighteen years of existence speak for themselves, and all who are familiar with the workings of that organization know full well its advantages without words of commendation from us.

Please advise us by return mail, stating whether or not you favor such a movement, and, if so, of your willingness to attend a meeting to be called in the near future at or near New York city, provided the committee deem it expedient to issue such a call. Should a meeting be called, a delegation from the executive committee of the Western Association will be present to render such assistance as may be in their power.

If there are benefits to be derived by an organization as outlined above, it is clear to every manufacturer that the longer the matter is deferred the greater will be the losses to all. It is therefore urged by the committee that you act as promptly as is consistent with wise deliberation.

Sign and return the inclosed slip. In the first blank space please insert the words "We favor" or "We do not favor," and in the second blank space "Will be present" or "We cannot be present." The object of this slip is to receive the desired information with as little trouble to the manufacturer as possible.

Heywood Brothers & Co., R. N. Chichester, P. Derby & Co., Ambrose E. Barnes & Brother, Brooklyn Chair Company, C. E. Fisk, Walter Heywood Chair Company, Williams, Martin & Co., Josiah Partridge & Sons, Charles F. Whitney, J. W. Mason & Co., W. F. Whitney Chair Company, S. F. K. Pierce & Son, Crocker Chair Company.

By their Committee :

J. D. Walsh, Heywood Brothers & Co.
G. W. Cann, P. Derby & Co.
F. P. Williams, Brooklyn Chair Company.
W. M. Partridge, Josiah Partridge & Sons.
J. D. Stearns, Crocker Chair Company.

The republic still bows to the "Empire," which is the name of the metal bed made by the Comstock Manufacturing Company, of Utica, N. Y., and which is composed entirely of steel and wrought iron. The wonderful increase in the demand for metal beds of late years makes it incumbent on every furniture dealer to keep posted as to the merits of various makes. He can learn something by reading the Comstock Company's advertisement elsewhere.

WESTERN TABLE MANUFACTURERS MEET.



Fifteen representatives of the leading table manufacturers of the States west of the Alleghenies were in session at the Palmer House, Chicago, on the 26th ult. The meeting was called in pursuance of a resolution of the last convention of the National Association of Furniture Manufacturers, which provided for conferences of separate interests among the furniture men.

President Stechhan, of the National Association, presided at the conference, and Leo Austrian, of Chicago, the manager of the national body, acted as secretary. The conference dealt entirely with trade abuses. Credits, discounts and freight rates were the topics discussed. President Stechhan said an amicable adjustment of the friction between the table men was reached and uniformity in credits and discounts agreed upon.

THE TABLE MANUFACTURERS' MEETING AT BUFFALO.

The National Furniture Manufacturers' Association,
Chicago, August 29.

Furniture Trade Review :

Please make notice in your paper that a meeting of table manufacturers east of Pittsburg will be held in Buffalo September 11 at the Iroquois Hotel This is the adjourned meeting held in Chicago August 26 at the Palmer House. It is desirable that all table manufacturers should be represented. Messrs. French, of the St. Johns Manufacturing Company ; Davis, of Stow & Davis ; Knox, of Nash, Knox & Hubbell, and Robbins, of the Robbins Table Company, were appointed a committee to represent the Western manufacturers at the Buffalo meeting. Yours,

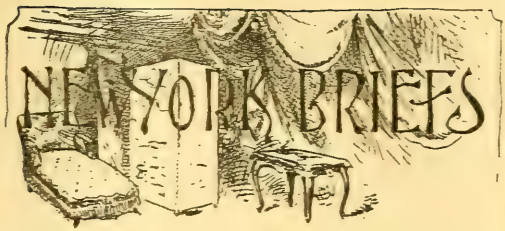
Leo Austrian.

ELMIRA AT CHICAGO.

At the recent meeting of table manufacturers held in Chicago the following letter was read :

Gentlemen—I am from the reform State of New York, the city of Elmira, where we make governors and extension tables—I am interested in the manufacture of the latter—and while the reform movement has succeeded in closing the saloons in New York city, I, not being a prohibitionist, am opposed to any branch of reform that closes doors, but am here to favor some plan that will prevent the closing of our factories, and except something is done soon we will be defeated and our factory doors will close—not for the lack of orders, but of profits. I saw the notice of this meeting in one of the trade papers, and while it only invited extension table manufacturers west of Detroit, I thought you would not object to one who is a friend of the cause, even if he came from a point east of the line named in your call. If in your opinion the time has come when prices can be advanced (and I can see no reason why not), if only we can unite as to a plan—I am here to favor such a movement and shall be pleased to join you in any judicious method of effecting that end. Yours truly. H. C. Silsbee,
President Elmira Table Company, Elmira, N. Y.

Style wins every time. That's what Martin Grossman & Sons think, and the result is that they are driven hard to fill orders. The buyer who is looking for goods that will please his customers will waste no time by looking in at 193 Canal street, New York.



Andrew Greenberger has opened a furniture store at 1434 Third avenue.

The estate of F. J. Brechtel has paid 60 per cent., and can pay no more.

The stock of L. Rosen, manufacturer of parlor furniture, 87 Chrystie street, was sold by auction on the 21st ult.

S. Steinecke & Co. have succeeded Steinecke & Farren, manufacturers of upholstery trimmings, 90 White street.

J. Weiss has sold his interest in the firm of J. Weiss & Co., bent wood chairs, 195 Water street, to Maurice Gross.

A strike involving some 500 upholsterers was ordered in this city on August 24. It was practically settled in a day or two, the men getting an advance of about 25 per cent.

Andrew Lester's Sons, Eighth avenue, have rented their building to a bicycle firm and are advertising a closing out sale. They may perhaps decide to continue business in another locality.

Owing to the death of Henry R. Treadwell the firm of Sypher & Co. has been dissolved, and the business will be continued by Obadiah L. Sypher alone at the old stand, 246 Fifth avenue, under old style.

The Pan-American Furniture Company is a new concern at 143 Montague street, Brooklyn. It is incorporated, the capital stock being $10,000. Among the incorporators are A. K. Sterns, of Brooklyn, and Livingston Emory, of Greenwich.

The Rophine Rouis Company, of New York city, has been incorporated to manufacture and deal in bric-à-brac, art works, furnishings, &c. The capital stock is $1,000, and the directors are Rophine Rouis and Olin D. and Lydia B. Gray, of this city.

The International Feather and Down Company, of Brooklyn, was incorporated on the 22d ult., to import feathers and manufacture feather beds and like articles. Capital, $60,000; directors, Napoleon Dubrul, of Cincinnati; Cyriac and Ernest A. Dubrul, of New York city.

Wm. W. Butcher, assignee of A. C. Flatley and Flatley & Wood, Brooklyn, N. Y., will sell the rights, title and interest in the outstanding accounts due said firm, by public auction, in the Court House rotunda, Brooklyn, on the 12th inst. Some of the accounts are covered by chattel mortgages.

Edward Hutchings, who until recently was a clerk for the George C. Flint Company, of this city, jumped from the seventh story of the Lorena apartment house on the 28th ult. and was instantly killed. He was a veteran of the war and a member of the Seventh Regiment Veteran Association.

Certain public spirited citizens of Brooklyn have decided to present to the new cruiser Brooklyn some appropriate testimonial, and Mayor Schieren has appointed a committee to secure subscriptions and select the present. Among the members of the committee are: Messrs. John Gibb, Howard Gibb, William B. Kendall, Abraham Abraham, Louis Liebmann, Henry Batterman and William Batterman.

Henry Raabe's cabinet factory at 319 and 321 West Sixty-fourth street came to grief in the storm of August 31. The zephyr lifted the roof clean off, carried it up to Sixty-fifth street and dropped it on the house of Mrs. Maggie Magrath, a squatter in Shantytown. Mrs. Magrath's residence was squashed, but she now has the most "illigant roof in the nayborhood."

Andrew Nopper and Philip Horneck, composing the firm of Nopper & Horneck, manufacturers of fine furniture, at Nos. 771 and 773 First avenue, made an assignment on the 7th inst. to Rudolph Landmann, giving a preference to the Bank of the Metropolis for $1,450. They started the business in 1886, having been previously employed in this line, and afterward claimed a capital of $11,000.

The A. Schulz Employees' Association, composed of employees of A. Schulz, carpet and furniture dealer, Brooklyn, enjoyed their annual outing on Labor Day at Glendale Park, L. I. The officers of the association are: Chairman, A. Fehmel; vice-chairman, F. J. Hellenbrand; treasurer, G. W. Slackman; master of ceremonies, Otto Miller; secretary, K. Rothang; surgeon, E. C. Haas, and marshal, Charles Eichhorn.

James Langan, receiver for the old furniture and carpet firm of Murray, Conway & Co., Brooklyn, N. Y., has been directed by Judge Van Wyck to pay in full the claim of the National City Bank, of Brooklyn, amounting without interest to $3,000. This action disposes of the last claim against the firm named. The receiver had declined to pay it in full, on the ground that it should be made one of the general claims against the firm, but the court held that it must be paid in full.

Judge Beekman, of the Supreme Court, on September 3 appointed Frank R. Marks receiver for the Marks Adjustable Folding Chair Company, of Nos. 930 and 71 Broadway, in proceedings brought by Directors Frank R. Marks, George Weber and Robert K. Thompson for the dissolution of the company, on the ground that it is insolvent and unable to meet its obligations. The company was incorporated in March, 1877, with a capital stock of $12,000, which was increased to $100,000 on March 8, 1890. The company became embarrassed in October, 1891, and obtained an extension from its creditors, but on account of the general business depression of the last two years and heavy expenses it has been unable to meet its obligations. It owes considerable for rent of store and also factory at No. 334 East Twenty-third street, and a creditor has commenced suit against it. The liabilities are $18,337, of which $4,182 is contingent; nominal assets, $24,387; actual assets, $10,000. The order to show cause why the

corporation should not be dissolved was made returnable on December 6.

The Atlantic City correspondent of the Philadelphia Press has in his society items, September 8, the following: "Mr. and Mrs. Charles E. Spratt, who have been installed at the Berkeley since the season opened, departed for home yesterday."

Henry Heuman, of L. Heuman & Sons, furniture dealers, of 306 East Seventy-seventh street, and Max D. Quitman, a lawyer, were arrested on August 28, charged with inducing Mrs. Elizabeth B. Sims to make an assignment to Heuman. She formerly kept a crockery shop in St. Ann's avenue, and she wanted to transfer the place to her sons because of her ill health. Heuman is said to have induced her to make an assignment, and to have retained Quitman to manage the affair. No accounting has been made. Lawyer and client were held in $1,000 bail each in the General Sessions for trial.

A contingent of "The Pirates" went on one of their regular fishing excursions Wednesday night, August 28, off Canarsie, and after being out all day Thursday captured one poor bluefish, who came too near the boat, while listening to a Parisian story being told by Sam Porter. Messrs. Jordan, Porter and Ashman drew lots for the fish, but while in the midst of a discussion as to who held the longest match the boat shipped a sea in the lee scuppers and the prize went overboard and was lost. The "Pirate" boathouse is in mourning, and a motion will be made at the next meeting to fine Commodore Vogel a month's pay and a case of bait for non-attendance at the last excursion.

CUT CARPETS FROM PHILADELPHIA.

This is the time to pay attention to retailing carpets from samples. The middle of September marks the opening of the fall season, and it will take only a few days to get an outfit of samples from Boyd, Harley & Co., Philadelphia. We know of no better return for an outlay of from $10 upward than comes from retailing carpets from samples. There is no risk or bother of carrying stock. The dealer simply takes the order, sends the measurements, and has the carpet delivered all ready to put down. A special feature with Boyd, Harley & Co. is carrying a stock of the finest carpets up to Wiltons to cut for the trade. Few firms carry Wiltons to cut, but this house has made it a successful specialty. They can give you everything, from the cheapest hemp or cotton carpet to the finest Wilton. Don't miss the fall trade on cut carpets.

OWOSSO, MICH.

The fall catalogue of the Woodard Furniture Works is very handsome. Their birch suits can't be beat. The sideboards are also very fine.

The Robbins Table Company was never as busy as at the present time. It has the styles that won't be "strikers." Something in the table line will come out of this factory in the near future that will be a whirlwind.

The Estey Furniture Manufacturing Company's great big line of stuff went off with a rush during the July sales, and the concern is now sending out train loads of goods.

SHELBYVILLE

The Shelbyville Lounge and Desk Company is doing a nice trade on its Conde typewriter desk. This concern contemplates adding another line to its production and will have some hot sellers.

H. J. Root, formerly superintendent for M. L. Sweet, Grand Rapids, is now superintendent of the Hodell Furniture Company. He is a thorough and practical man and will no doubt be a valuable acquisition to the Hodell Company.

A call at the Hodell Furniture Company's plant found its officers in a very pleasant frame of mind. Its combination folding bed is meeting with great favor from the trade all over the country; its Regulation folding bed is also having a nice run.

Stewart & Blakely are away behind orders on the new line of dining tables they have gotten out for the fall trade. A Review representative was permitted to see four new patterns that are under way, which will compare with any others on the market.

The Shelbyville Wardrobe Company had a narrow escape from destruction on the night of the Conrey & Birely Table Company's fire. Had the wind been from the east its factory would surely have been destroyed. Some of the stock was slightly damaged by water. This company has had a phenomenal business for the fall.

Mr. Blanchard, president of the Blanchard Furniture Company, also a member of the city council, ought to be chief of the fire department of the city, as he had more authority the night of the Conrey & Birely Table Company's fire than the chief and all of his assistants. It was by his authority the streams were turned onto the immense pile of lumber that this company had in its yard, and thereby saved it.

A representative of The Review happened to be at Shelbyville on the night of the Conrey & Birely Table Company's fire. The machinery department was the only building that was burned; the finishing room, the stock room, the offices and nearly all the lumber were saved. The company has already made arrangements whereby it will continue manufacturing until its recently burned building is rebuilt, which will be at once. The loss on the building was $35,000, with insurance of $20,000. J. A. Conrey, president of the company, was in Boston at the time, and the next morning received the following telegram: "Our machine room burned last night—don't come home. Sell all the goods you can. Will commence to rebuild in the morning.—The Conrey & Birely Table Company." Concerning the matter the Shelbyville Republican says: "The Conrey-Birely table factory will remain in Shelbyville, the place of its birth, growth and prosperity. The gentlemen who own the plant have reached this conclusion, to which every man, woman and child in Shelby County will add their amen. The offers received by them to locate in other towns were numerous, some of them being very flattering. After considering the more favorable ones the conclusion was reached to accept none of them. E. B. Wingate was again summoned, this time being instructed to proceed with the new factory at once and push it to completion with all possible haste. The force that will be put to work will soon have the building up. Most of the machinery has been ordered and will arrive in time to go in the factory as soon as the roof is on. The order is to rush, but not to slight. The insurance will be promptly and satisfactorily paid." J. F. G.

The Henry C. Hart Manufacturing Company, of Detroit, manufactures brass goods for the furniture trade, and has recently brought out some new ideas in brass legs that are beautiful in design and finish.

"Spillam's bill came back to-day," said the bookkeeper.

"What did he have to say?" asked the merchant.

"He didn't have anything to say. It was his widow who did the saying. She writes: 'Don't you think that in sending a bill to a man who has been buried three months you are rather running it into the ground?'"—Ex.



Adams.—W. P. Adams, president of the Adams & Elting Company, Chicago, spent the latter part of July at his cottage, Riverside, Mich.

Anderson.—A. C. Anderson, formerly bookkeeper for the Wakefield Reed Chair Company, in this city, has now assumed the management of the office at 8 Park place for that firm. Mr. Anderson is thoroughly in touch with the trade, with whom he is very popular, and is well qualified in every respect for his responsible position.

Barker.—W. E. Barker, of W. E. Barker & Co., Detroit, is chairman of the council of administration which has charge of the big fair with which the Masons of that town are to open their splendid new temple in November.

Brown.—A. A. Brown, formerly editor of the Furniture Worker, now attorney for the National Association of Furniture Manufacturers, was appointed by Mayor Caldwell, of Cincinnati, a member of the Ship Canal Commission, the object and purpose of which is to take such steps as will be necessary to connect Lake Erie at Toledo with the Ohio River at Cincinnati with a deep water or ship canal, the estimated cost of which improvement will be $30,000,000.

Cann.—George W. Cann, of P. Derby & Co., has just returned from a vacation at Moosehead Lake, Me., where he was accompanied by his family. Mr. Cann has experienced much benefit from the trip, and will enter the battle in the world of chairs with renewed energy, if such a thing can possibly be.

Cron.—L. C. Cron, of L. C. & W. L. Cron, Piqua, Ohio, who was very sick the latter part of July, is again at the office better and stronger than ever. A national furniture convention without this gentleman would not be worth going to.

Elting.—P. L. F. Elting, of the Adams & Elting Company, visited his old home at New Paltz, Ulster County, N. Y., during August.

Evans.—S. S. Evans, treasurer of the Dolphin Jute Mills, has recently returned from his vacation, which was spent at Brantford, Conn.

Fahan—Pitman.—M. Fahan, buyer for the B. G. Latimer & Sons Company, Brooklyn, and Will R. Pitman, selling representative of the American Bedstead Company, Westboro, Mass., are expert and strong swimmers and regular patrons of the surf at Manhattan Beach. Within a few weeks past each of these gentlemen has saved a life while bathing at this favorite resort.

Hartell.—P. C. Hartell, who has been for the past five years connected with the firm of W. M. Lyons & Co., has branched out for himself and will hereafter handle the line of the Woodson-Johnson Furniture Company, of Lynchburg, for the metropolitan district and New England. The line is well known and "P. C." has friends everywhere. For the present he will continue to receive his mail at No. 41 West Eighty-third street, as in the past.

Heyman.—Sol Heyman, the Third avenue carpet and furniture dealer, was standing in front of his establishment when the famous storm of August 31 came off. Two of his big plate glass windows were blown in. Some of the pieces struck him on the head. He was taken to the Flower Hospital, where an ambulance surgeon put in a few stitches, which made his very level head all right in a few minutes.

Jacobs.—George H. Jacobs, of the Newburgh Reed Company, Newburgh, N. Y., has lately taken a trip to Philadelphia, Baltimore and Washington, and has been very successful in securing orders for the celebrated reed chairs made by his company. He also stopped over at Boston long enough to view his brother Knights Templar in line, and to join them in the hospitalities so generously extended.

Jackson.—Geo. R. Jackson, who resigned as superintendent of the Muskegon Valley Furniture Company, Muskegon, Mich., some time ago, has accepted the position of general superintendent of the manufacturing plant of A. H. Andrews & Co., large manufacturers of furniture, of Chicago, who employ regularly between 500 and 600 men.

Jahn.—A. Jahn, of Keenan & Jahn, Detroit, returned from his European trip, per the Normannia, on the 9th ult., very much improved in health.

Killin.—Jovial W. H. Killin, representing the Ames & Frost Company, of Chicago, last week visited Philadelphia, Baltimore and Washington. The company is making a great run on its "Imperial" bicycle, and Mr. Killin is more than satisfied at the success that has attended his efforts this season in placing the same.

Kirkpatrick.—J. S. Kirkpatrick, who has been well known to the New England trade for many years, has taken his little grip and gone to Philadelphia, where he will carry the line of parlor furniture made by George D. Swan.

Lee.—Swart Lee, the able exponent of the Cutler Desk Company, is touring the Baltimore and Washington markets and doing a good business there, as well as in the New York market.

Lilly.—John C. Lilly, manager of the Philadelphia branch of the Belding Manufacturing Company, lately spent a vacation in the Berkshire Hills of Massachusetts, where he purchased a handsome summer residence. Mr. Lilly is a native of these historic hills, which honor he shares with such men as Marshall Field, the late George William Curtis and many other noted individuals.

Little.—X. J. Little, formerly of Portland, Me., has succeeded M. C. Spencer as general superintendent of Lord & Taylor's Grand street store.

O'Brien.—John F. O'Brien, who has charge of the furniture department of Lord & Taylor, Grand street, New York, will succeed George T. Bradbury in the upholstery department.

Phipps.—Irving E. Phipps, until recently manager for the Wakefield Reed Chair Company in New York, has become connected with the Wakefield Rattan Company, of Boston, and will in future look after the trade of the Hub. Mr. Phipps has many warm friends and abundant capacity for making as many more as he desires, and any firm that he connects himself with is fortunate in securing his services.

Rulinson.—Henry L. Rulinson, of the Binghamton Chair Company, may now be seen almost any evening, with a bulky package in one hand and his photograph case in the other, wending his way to his home on Ninety-first street. Sometimes the package may contain "Mellin's Food for Infants," or sometimes it may be a little white woolly sheep that has a rattle and a voice attached. It is a girl and sleeps almost all the time, and although not a month old it has been already heard to mutter the word "Papa" in its dreams.

Schoenewolf.—Fred. Schoenewolf, the well-known furniture manufacturers' agent, will open early in October a new office in the Equitable Building in Baltimore, where, besides his regular furniture line, he will carry samples representing the Ingrain carpets of Carson & Irwin, Samuel White's Smyrna rugs and and mats, Dickey & McMaster's damask and Venetian stair carpets and the curtain and table covers made by D. H. Stroud.

Schumann.—John H. Schumann, of Moller & Schumann, Brooklyn, returned August 16 on the steamer Bismarck from an extended trip through France, Germany and Italy, and is just as much pleased with America as he was before his departure, although he confesses that he enjoyed the vacation.

Shoup—Platz.—William H. Shoup, of the furniture firm of Shoup Brothers, Millersburg, Ohio, and Miss Rosella Platz, of the same place, were married on August 7.

Spratt.—Charles E. Spratt, of New York Exposition fame, took a run down to Atlantic City after the close of the Exposition, for a couple of weeks' rest. "Charley" is a hustler and tells some great stories of how he made six, seven and sometimes eight towns a day when he was an advertising solicitor.

Streeter.—Theodore Streeter, the Tunkhannock, Pa., furniture dealer, is a numismatist of local repute, and has a large collection of

genuine coins turned out from the mints of forty-five different nations. Some of his United States coins date back to 1787, and he is constantly receiving collections of rare coins from various sections of the country. It is a fad that runs into money quite rapidly.

Summers—Langslow.—Case Summers, representing Langslow, Fowler & Co., has displayed his photos in Boston and Philadelphia, and is now delighting the dealers of Baltimore and Washington with his new patterns in chairs. He will be joined in New York this week by Stratton C. Langslow, and together they will march upon the trade and rake in glory and shekels.

Underhill.—Ed. C. Underhill, representing the parlor furniture house of C. F. Rohmann, Sons & Co., Brooklyn, has just returned from a vacation in Northern Maine. He is sunburned and looks well and perfectly capable of selling more goods than ever, and that means a whole lot.

NEW BUILDINGS NEEDING FURNITURE.

Projected New Buildings of Interest to Large Furniture and Carpet Dealers.

We present herewith a carefully compiled report of all the hotels, churches, theatres, club houses and other large buildings in course of erection which will soon be in need of extensive furnishings. This work has grown to such importance in the affairs of many large dealers that this column will no doubt be a valued help to those seeking such contracts:

Churches.—Presbyterian church, Rensselaer, Ind., address Geo. K. Hollingsworth.—Church at Greenville, Ohio, address Rev. J. W. Cassatt.—Synagogue at New Haven, Conn., Brunner & Tryon, New York, architects.—M. E. church, Chicago, L. T. Shipley, architect.—Chapel at Detroit, J. E. Mills, architect.—M. E. church, Chicago, A. S. Hecht, architect.—Church at Lorain, Ohio, Kramer & Wurmser, architects.—Congregational church, Oaklands, Ia., Bell & Kent, Council Bluffs, Ia., architects.—Church at Emerald, Kan., Gunn & Curtis, Kansas City, Mo., architects.—Church at West Springfield, Mass., Chickering & O'Connell, architects.—P. E. church, East Orange, N. J., W. H. Wood, Newark, N. J., architect.—Church at Loyal, Wis., R. Loos, Philadelphia, architect.—Church at Alexandria, La , address Rev. L. Menard.—Presbyterian church, Fort Wayne, Ind., address Rev. Geo. E. Davies.—M. E. church, Redkey, Ind.—Church at Baltimore, address Rev. Dr. T. S. Geiser.—Church at Charlotte, N. C., address Rev. R. A. Smyser.—Baptist church, South Boston, Va., address Rev. R. S. Henderson.—Church at Baltimore, address Rev. Frank D. Chaeda.—First Reformed church, Detroit, address Rev. John Kremer.—First Baptist church, Durham, N. C., address C. H. Norton.—Church at Philadelphia, T. P. Chandler, architect.—Baptist church, Alexandria, Va., address Rev. R. D. Simon.—M. E. church, Shamokin, Pa., C. W. Bolton, Philadelphia, architect.—P. E. church, Spartansburg, S. C., address Rev. R. R. Baer.—P. E. church, Wissahickon, Philadelphia, R. L. Perot, architect.—Church at Arcadia, Ind., McPherson & Bowman, Indianapolis, architects.—Lutheran church, Butler, Pa., F. C. Sauer, Pittsburg, architect.—M. E. church, Pittsburg, Pa., N. J. L. Peoples, architect.—R. C. church, Baltimore, address Jas. Gibbons, cardinal.

Hotels, Theatres, &c.—Hotel at Chicago, P. W. Anderson, architect.—Club house at Eighty-eighth street and First avenue, New York, Barney & Chapman, architects.—Y. M. C. A. building, Galveston, Tex., C. W. Bulger, architect.—Masonic temple, Conway, Mass.—Opera house at Freeland, Pa., address J. B. Hanlon.—Hotel, St. Louis, Mo., for E. A. Koerner & Brother.—Hotel at Washington C. H., Ohio, for Dr. J. F. Dennis.—Hotel at Berlin, Md., for H. F. Harmonson.—Hotel at Salt Lake City, Utah, for John Young.—Hotel at Macomb, Ill., for C. V. Chandler.—Hotel at East Orange, N. J., for Chris. Ashworth.—I. O. O. F. building, Blairville, Pa., Boyd & Long, Pittsburg, Pa., architects.—Masonic temple, Trenton, Mo., F. E. Parker, Kansas City, Mo., architect.—Opera house, Oquawka, Ill., W. Wolf, Galesburg, Ill., architect.—Theatre at Toledo, Ohio, T. Campbell, architect.—Hotel at Brinton, Pa., for P. Coyle.—Hotel at Sylvan Lake, Ind., for P. S. O'Rourke Rome City, Ind.—I O. O. F. hall, Amboy, Minn.—St. James' Hall, Philadelphia, to cost $100,000, Rankin & Kellogg, architects.—Museum building at Brooklyn, N. Y., McKim, Mead & White, New York, architects.—Opera house, Knoxville, Tenn., Baumann Brothers, architects —Opera house, Silver Creek, N. Y.—Masonic temple, Dallas, Tex.—Masonic temple, Logansport, Ind., J. E. Crain, architect.—Masonic temple, Wahpeton, N. D., Hancock Brothers, Fargo, architects.—Hotel at Galesburg, Ill., Wm. Wolf, architect.—Hotel at Rocky Mount, N. C., address R. H. Ricks.—Hotel at Mobile, Ala., J. M. Dunham, St. Louis, Mo., architect.—Hotel at Faribault, Minn., address W. D. Fox.

A FURNITURE MAN ABROAD.

H. V. Monahan, the well-known Brooklyn furniture and carpet dealer, whose mammoth establishment at Fifth avenue and Twelfth street is one of the features of that city, has, with his wife, just returned home from a two months' European tour in the best of health. Mr. and Mrs. Monahan visited London, Paris, Antwerp, Brussels, Cologne, Frankfort, Heidelberg, Dublin and other places.

"What particularly impressed me in London," said Mr. Monahan to a reporter, "was the variety of barrooms. There seemed at least half a dozen to each block. It is no unusual thing to see from 75 to 100 people in a saloon at 11 o'clock in the morning. The liquor interests of England pay 25 per cent. of the entire Government receipts. I saw statistics showing that for every Irish man, woman and child there is a gallon of whiskey consumed annually. For every Scotch man, woman and child, statistically speaking, two gallons of whiskey are required yearly. Each Englishman gets away with less than one gallon of whiskey, but when his 'alf and 'alf, porter, beer and ale are considered he drinks more than the Irish and Scotch combined.

"In point of cleanliness Paris far exceeds New York and Brooklyn. In fact there is no comparison between the cities. Then, also, when a franchise is granted there its observance to the letter is strictly demanded. The people own the streets. There is no such thing as corporation ownership.

"The Napoleonic revival of the last few years has yielded considerable pecuniary benefit to Brussels, near which the field of Waterloo is situated. Waterloo has been visited by immense crowds of tourists. The battlefield is now covered by prosperous farms. The ploughs frequently turn up the shattered skull of some soldier killed on the fatal June 18.

"Crops are in fair condition in Ireland, and the landlords are unquestionably better than they were. The last circumstance was brought about by the efforts of the Land League."

EHLERS' NEW DESK.

Robert J. Ehlers, of 207 Canal street, has the agency for a novelty in the way of a hotel, steamboat or bank desk that cannot fail to be a favorite with all classes. It does not take up much room, being nearly round, but is divided by partitions into four compartments, at any one of which the writer may sit, and while writing enjoy that greatest of all boons to the drummer or business man in the average hotel—privacy. No curious eye can overlook his correspondence. The desk is made in handsomely finished oak, walnut or mahogany, and promises to come into general use with the hotels and other public places. A card dropped to Mr. Ehlers will bring full particulars of the new beauty.

The Louisville Veneer Mills Company is very busy. It has one of the most complete veneer mills in the country, and it turns out such veneers that a fly dare not light on them for fear of breaking its legs.



Skinner & Steenman are selling a fine line of dining tables in connection with their sideboards.

The Crescent Machine Company is making a splendid veneer press that is meeting with great favor with the trade.

The Benedict Furniture Clamp Company's building-up press is being sought after by the refrigerator trade, for which it is well adapted.

The use of bicycles has become so common among employees of the Grand Rapids School Furniture Company that that concern has erected 100 individual lockers for the use of the wheelmen. Mr. Hess says that he would like to see all the men in the factory riding wheels, as their use saves the company an average of ten minutes a day for each man, or enough to compensate it for the additional expense caused by the building of the lockers.

The Grand Rapids Desk Company started in business in October, 1891, in a building 50x100 feet. Not four years old, it now has a plant four times the original size, which is shown on page 14 of this paper. The business has increased ever since. The company manufactures desks exclusively, and its export trade, as well as home trade, has been greater every year. Its goods are made first class; nothing cheap or shoddy goes out of the factory. Fawcett Brothers, 380 Hudson street, New York, are the Eastern agents, and they are ready to deliver goods promptly to the New York trade.

Here is a curious article from the Grand Rapids Democrat of August 15. It is evident that some one's corns are being trodden upon: "In an article discussing the condition of the furniture trade in this city, the Evening Press says: 'Although the manufacturers say business is slightly better than at this time last year, they say it in an apathetic way not at all assuring.' And then the Press adds: 'A few of the manufacturers are inclined to blame some of the newspapers for attempting to boom the town in publishing false reports of the revival of the furniture trade in this city. They say it is a wrong idea and is done to the annoyance and expense of the manufacturers and through them to the laborers and artisans.' It is taken for granted that the Press has reported correctly the statements made by some of the manufacturers. No reputable paper could publish such a thing without ample evidence of its truth. No daily paper in this city publishes, knowingly, any false statements on any subject. The plain, flat-footed opinion, then, of at least 'a few of the manufacturers' is that attempts made by newspapers to put the best possible appearance on the leading business of the city is 'a wrong idea' and 'is done to the annoyance and expense of the manufacturers.' The papers of Grand Rapids have taken every possible means to 'boom' the local furniture business. They have been loyal to what they believed to be the interests of the city. They have worked, in season and out of season, and in all seasons, for the interests of the furniture manufacturers. This has been purely, disinterestedly and emphatically a labor of love. It has been done without reward or hope of reward beyond such reward as comes from consciousness of doing what is believed to be the right thing. The columns of the daily papers show that the furniture manufacturers take little or no advertising space, compared with other men in other lines of trade whose business interests never receive any attention from the papers other than that for which payment is made at card rates. The papers are under no financial or business obligations to the manufacturers. As a rule, it is probable that some of the furniture men, perhaps a majority of them, appreciate all this. But if the 'few' mentioned by the Evening Press will take the little trouble necessary to communicate their names, and desire to be 'let alone,' to the papers of Grand Rapids, they will be allowed, speedily and effectually, to drop into the oblivion which they seek and deserve."

THE very best mirror plates at the very lowest prices is the guarantee which is keeping the Jackson (Mich.) Glass Works busy filling orders from people who know by experience the excellence of the work done.

OBITUARY.

Albert Baumann.

Albert Baumann, for many years a prominent figure in the New York furniture and carpet trade, died at his home in this city on the 27th ult.

Mr. Baumann was born in Bohemia in 1832. He came to New York when a young man and after working for a while at his trade, which was cabinet making, started in the business on his own account. In 1870 his brother, Ludwig, joined him as a partner, and the new firm of Baumann Brothers opened a carpet and furniture store at the corner of Hudson and Broome streets. Albert also operated another store on Grand street under his own name until 1876. In 1877 the firm removed from Hudson street to Eighth avenue, between Twenty-fifth and Twenty-sixth streets. Two years afterward the business was removed to 32 West Fourteenth street, and in 1882 the firm moved to 22, 24 and 26 East Fourteenth street. In 1889 Albert Baumann retired from business, and from that time ceased to take any active interest in mercantile affairs.

OBITUARY NOTES.

Mrs. W. C. Hopper, widow of the late William C. Hopper, and mother of the Hopper brothers in the firm of Hopper Brothers & Co., Pittsburg, died on the 25th ult., aged sixty-seven years.

William D. Sweet, who at one time carried on the furniture business at Saugerties, N. Y., and who afterward was employed by the Hudson River Furniture Company, at Kingston, and by a New York city house, died at his home in Saugerties on August 11.

W. H. Keys, a traveling salesman for the Louisville (Ky.) Chair Company and the Crescent Furniture Company, of Evansville, Ind., committed suicide on August 28, by jumping from the B. and O. bridge at Springfield, Ill. It is supposed that he was temporarily insane.

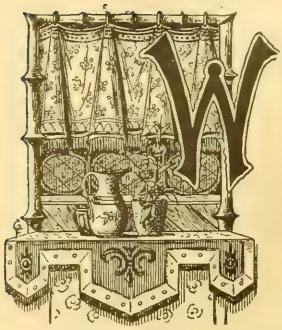
Morris J. Ludwig, of the firm of Ludwig Brothers, 38 West Fourteenth street, New York, died at his home in this city on the 23d ult., of pneumonia, in the thirty-third year of his age. Mr. Ludwig was an able business man and was especially prominent also in charitable work. He was a member of several clubs and a director of the Young Ladies' and Gentlemen's League of the Montefiore Home. At the funeral services, which were held in Temple Beth-Eli on the 25th ult., the following gentlemen acted as pall bearers: Cornelius Van Cott, Louis Gans, William Strauss, M. Heimerdinger, L. L. Bonheur, J. M. Heyman, M. L. Erlanger, G. E. Marcus, William Traub, J. Schoolhouse, Charles Altenberg, Philip Schliff, L. Wertheimer, A. J. Sterne and A. Wineburgh.

THE Hamilton Furniture Company, Passayunk avenue and Twenty-third street, Philadelphia, has been very busy of late filling orders, and is well satisfied with the prospects for future trade.

IF you are in need of money and want to get it legitimately, look at the cut of Clark, Hunsiker & Co.'s famous 170 chair on another page. Then write for the price and 170 will be one of your staples for years to come.

THE UPHOLSTERING OF FURNITURE.*

CONTINUED FROM AUGUST NUMBER.



WHEN the seat has been thoroughly laced, all but the edge, then the cross laces are untied, looped in the upper ring of the second row of springs, and passed over to the edge springs. Here the upper ring is tied, taking care to give to the spring its proper position toward the front; then the lace passes through the spring, tying a ring at the proper height with double loop, and is nailed firmly to the frame. With the free end we go up, fixing the proper height of the edge and back over the spring.

Thus the edge has only one cross lace and is supported by two longitudinal laces, one over the middle and one over the back side of the spring, and by the edge wire.

So the edge spring has only one connection with the other springs, and the laces hold the spring only in one place except at the top. Hence this mode of lacing differs but little from the old method, which is even now frequently used where the edge is laced entirely independent without any connection whatever with the other springs.

The bottom canvas must be stretched tight, since the whole seat goes down when this canvas stretches and bags. In flat surfaces a few girths may be stretched under it; in hollow places properly curved wires are used, to which the bottom canvas is then fastened. The top canvas may also be drawn tight, not so much, however, as to depress the springs. If the upholstery is to be quilted the top canvas should be fastened to each spring with several stitches; if this be omitted, the canvas will draw up with every stitch in quilting, making the latter irregular. As to nailing, the following rules should be observed: The tacks should never be larger than necessary to hold firmly; their distance from each other should be such as to give to canvas, girth and cover the required solidity.

By placing the tacks too far apart, strength is sacrificed; but placing them too close is generally useless. It is not only a waste of time and material, but the frame is apt to be injured. The principal thing is uniform spacing between tacks and the proper tension of the canvas or material to be fastened. As average distance, 3 cm. (1½ inch) may be taken, which may be increased or decreased according to circumstances. The heavier the bottom and top canvas are, the better; they will retain their tension better and resist the rust of the springs longer.

Though generally stuffs should be cut by following the thread, it is more practical, with curved furniture, to follow the curve of the article, for it frequently happens that a curved cut will exactly fit into some other place, while there is waste of stock in cutting with the thread.

Shaping is rather difficult work. By means of it the cushion is to be given proper shape, and this shape must be permanent; besides, it is the most important part of the work, because only by means of it can the result be made really durable and lasting. Even though we endeavor to produce the proper form by methods of lacing the springs, still the result is bound to be imperfect, and what is lacking must be corrected by means of shaping. In order to attain the best result possible a canvas must be used that combines elasticity and durability; it must be loose, shaggy in weaving, yet made of firm linen yarn of the best quality. A stiff canvas will never give a fine even edge.

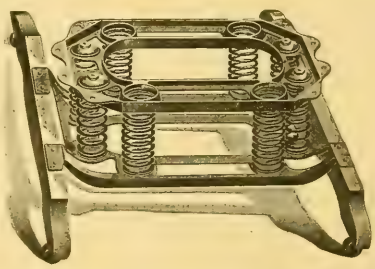
The work of shaping may be divided into stuffing, basting, nailing and trimming.

In stuffing, the material must be at once distributed in such a manner that it becomes unnecessary to add anything when nailing. This means not only a saving of time, but the whole job will be more shipshape. As soon as it becomes necessary to add stuffing in any place, this proves that not enough has been applied in the first place, and the part of the cushion adjoining the place where a second stuffing was applied is bound to remain too soft. Furthermore, we must observe that those places that are most used must be covered most firmly, just as we took most pains to strengthen them in lacing. Hence every seat requires the firmest stuffing at the front edge. Continued use of the seat does not only compress the seat more in front, while it is touched comparatively seldom at the back, but the horsehair is gradually pushed away toward the places adjoining those generally used.

In spite of this, the stuffing, no matter how carefully it be laid at first, may be at once pushed away if one is careless in basting the shaping canvas. We must continually consider the desired form. For instance, if in the seat of a chair the first basting nails were driven into the middle of the back and front ledge, the material would at once be drawnt oward the two sides, and a nicely modeled rise in the centre would be impossible. Hence, we first fasten two tacks at the back, next to the corner blocks, and two in the front edge, directly opposite, taking great care to hold the stuffing in the centre; then we tack the side edges, and last of all the missing tacks in front. A perfectly basted covering must have the perfect form of the completed work. These fundamental rules must be observed in all cases, modified only by the varying forms of furniture. We must also avoid including any part of the spring in basting, even though it be only the upper ring. If the twine engages any one ring near the centre of the spring, the latter is drawn obliquely and the twine soon rusts through; if one of the upper rings is engaged, the spring remains straight, but the rusting through of the twine is unavoidable.

(To be continued.)

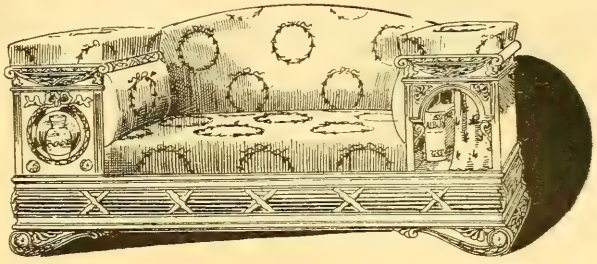
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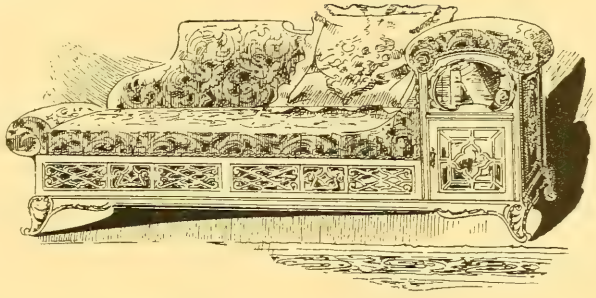


The Rocker Spring Company, of Chicago, elsewhere invites the attention of manufacturers to the Bunker spring. A glance at the illustration herewith will show that the combination of springs in the company's invention produces an entirely new result, and a result which is well worth the attention of every manufacturer of rockers.

SOME NOVEL COMBINATIONS.

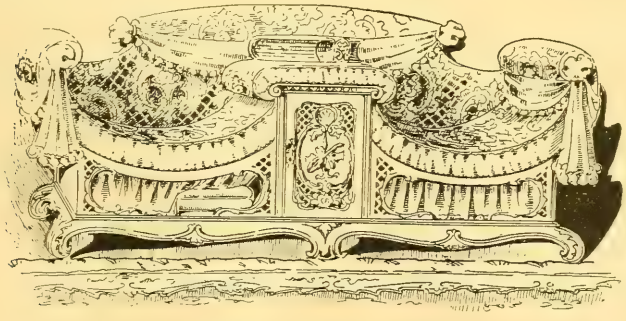
Henry Pringuer, the ingenious London designer, has been making some new essays in combination drawing room furniture. As will be seen by the accompanying engravings, they are in the Empire style. The settee shows an original treatment of the arms, which are arranged to do duty as small music or curio cabinets. These examples should be made up in dark mahogany, with brass enrichments. Satinwood and marquetry would make a light and effective alternative, which might be further assisted by a little gilding. The example with the music cabinet in the centre is comfortable and shapely in formation, and would make a handsome piece of furniture for the drawing or music room.





The Silver Creek (N. Y.) Upholstering Company has placed its line of goods for the Eastern States with that old and popular knight of the grip, Charles W. Fuller, of Boston. All dealers know the goods made by the company, which bears a well deserved and enviable reputation, and it would be hard to find a furniture store in the East where "Charlie" Fuller is not welcome. The latch string is always out when he drops around, and there is no doubt of his success with his new line.

The plant of the Williamsport (Pa.) Table Works, which was destroyed by fire last April, will not be rebuilt, and the business matters of the firm are being closed up by H. H. Whitehead, of that city.



NOVELTIES IN UPHOLSTERED WORK.

Work has already been commenced on Kompass & Stoll's new furniture factory at Niles, Mich. The building will be 80x50 feet, two stories high, and will have, so to speak, three fronts, one of which will be on the Big Four railroad, making arrangements for shipping goods and receiving supplies. In addition to the main building there will also be an engine and boiler house, and other buildings for the storage of lumber and various other purposes. The location is an excellent one for the factory, being convenient to water, and its railroad shipping facilities will be at its doors.

NO FREE TRADE FOR HIM.

Mr. John H. Schumann, head of the well-known firm of Moller & Schumann, Brooklyn, was a passenger on the steamer Bismarck, which arrived from Europe August 16. During a three months' absence abroad Mr. Schumann visited many manufacturing centres in England, France, Germany, Switzerland and Italy. To a representative of The Review he stated that although there was some financial stringency manifest abroad the state of trade was on the whole pretty satisfactory. "Over there," said Mr. Schumann, "the manufacturers favor a low tariff, which I assured them I was not in favor of, and I was more convinced than ever that the American manufacturer cannot compete with the cheap labor employed there in almost every branch."

As one illustration Mr. Schumann stated that while in Venice, Italy, he had visited a lace works where expert girl labor was rewarded with the munificent (?) remuneration of 20 cents per diem. In one place in Germany where an immense engraving firm carried on the manufacture of labels the girls employed were paid about 25 cents a day. These labels are shipped to America by the millions, the duty paid and the goods delivered here at a lower price than our manufacturers in the same line can produce them. In the face of these facts Mr. Schumann stated that he could not see how American manufacturers could advocate a low tariff.

Mr. Schumann has many interesting incidents regarding the old country. Historical old Venice, with its population of 150,000 inhabitants, has within its walls 40,000 beggars, 10,000 of whom are so recorded. These mendicants are granted permission every Saturday to solicit alms from houses in the city, and pursue their vocation on this day entirely unmolested. He states that the wages among the glass workers of Venice are also very low in comparison with the rates paid in this country. The well-known varnish manufacturer thoroughly enjoyed his European trip, looks much improved in health by his outing and is in better physical shape than ever.

SKETCHES IN AMSTERDAM.

A visitor to the Amsterdam Exhibition while strolling through the quaint old city on the Amstel made some interesting sketches, which we reproduce for the benefit of our readers.

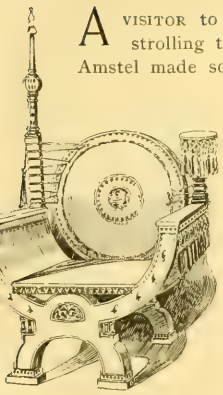


FIG. 1.

The vigorous chair and flower stand, Figures 1 and 2, are of Italian workmanship, and are remarkably clever renderings of Eastern ideas. The vivid colorings, which, though charming in the darkened interiors of Eastern apartments, are in many cases not suited to Western conditions, are in such instances as these employed with great caution, and where used are toned down so that they in no way have the appearance of being glaring or obtrusive. Ivory white, dull greens and subdued browns are the principal colors employed in the two pieces represented herewith, and their effect is altogether successful.



FIG. 2.

As may be judged from the lines of the articles themselves, Fig. 3 and 4 are of French origin and stand out in marked contrast to the sturdy forms principally employed by the Dutch. Although the Louis XV. is fairly in evidence in the houses of the wealthier Hollanders, the Dutch Rennaisance still holds its own, and to illustrate here characteristic examples of the present day furniture of the Netherlands would simply be to repeat articles which have already been fully treated upon in these pages. The same sturdy proportions, strap work carving and free use of turned work still hold the field, and there is in the exhibition itself absolutely nothing novel in the way of Dutch furniture worth noting, but one or two jottings from the shop windows of the city, Figs. 5, 6, 7 and 10 may, perhaps, be studied with interest. Fig. 5 is an unpretentious little piece which may be suggestive to manufacturers of fancy cabinet work, while Fig. 6 is a drapery I have noted on account of the graceful way in which the palm is used in conjunction with the textile fabrics. The idea is decidedly pleasing and might with considerable advantage be cultivated by our own upholsterers to a greater extent than it is.



FIG. 3.

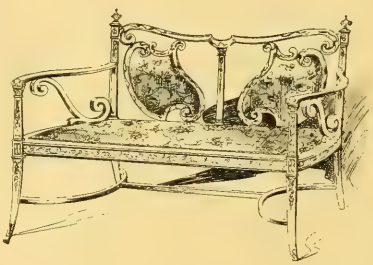


FIG. 4.

One does not need to look twice to decide from whence comes the characteristic stool shown in Fig. 7, for its style and proportions bespeak the country of its origin as plainly as they could do. The shaped sides, with the turned pillars introduced at the corners, are rather curious in conception, and are altogether relieved from being too heavy in appearance by their treatment. The table and mirror, Figs. 9 and 11, are from the exhibition, and are in both cases of brass, with plate glass table parts. The small screen, Fig. 10, is another piece of metal work which attracted my attention, and which is somewhat novel in character.

Manufacturers of wall mirrors might with advantage base a fresh pattern or two upon the lines of the tasteful example indicated in Fig. 12, which is quite Dutch in style, and represents the class of things which helps to embellish the walls of the residences of the country from whence it comes. The shape is one by no means common in this

country, and the design and carving of the frame are certainly suggestive of ideas which might be worked out with results both artistically and commercially satisfactory.

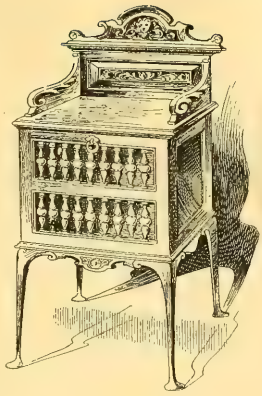


FIG. 5.

To all lovers of picturesque quaintness, the old Dutch cities—and Amsterdam specially—are full of charm, and a holiday spent in rambling about in the historic spot of the Low Countries is fraught with interest to all thinking people. In his wonderful historical novel, "The Cloister and the Hearth," Charles Reade says: "The Hollanders were always an original and leading people; they claim to have invented printing (wooden type), oil painting, liberty, banking, gardening, &c. Above all they invented cleanliness." Then follows a description of a humble mediæval Dutch home, which is well worth quoting, and is to the following effect: "So while the English gentry, in velvet jerkins and chicken toed shoes, trod floors of stale rushes, foul receptacle of bones, decomposing morsels, spittle, dogs, eggs and all abominations, this hosier's sitting room at Tergou was floored with Dutch tiles, so highly glazed and constantly washed that you could eat off them. There was one large window; the cross stonework in the centre of it was very massive and stood in relief, looking like an actual cross to the inmates, and was eyed as such in their devotions. The panes were very small and lozenge shaped and soldered to one another with strips of lead, the like you may see to this day in our rural cottages. The chairs were rude and primitive all but the arm chair, whose back, at right angles with its seat, was so high that the sitter's head stopped 2 feet short of the top. This chair was of oak and carved at the summit. There was a copper pail that went in at the waist, holding holy water, and a little hand besom to sprinkle it far and wide, and a long, narrow but massive oak table."

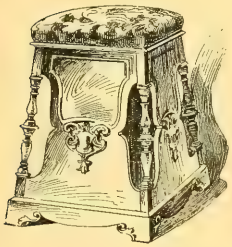


FIG. 7.



FIG 9.

To go to the root of the matter, the cabinet maker is—or should be—an architect in wood, and he must be as conscientiously true to the observance of the conditions imposed by the nature of the materials in which he works as should the architect to those associated with the employment of brick, stone, metals.

A DETERMINED effort is being made in England, to bring forward American birch for more extended use by cabinetmakers. It is being urged that as cheapness and illimitable supply are necessary to the turning out of cheap goods (for which the demand is apparently inexhaustible), American birch should be more favored. Heavy consignments are being sent to London and quotations are extraordinarily low. Inasmuch as birchwood furniture looks very nice and is, moreover, extremely strong, while the wood is very pliable to working, we can see no reason why greater favor should not be extended to it.

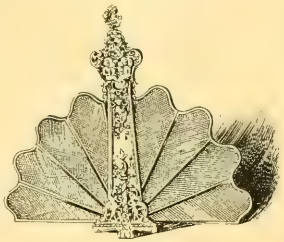


FIG. 10.

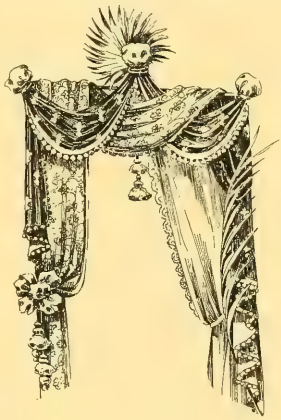


FIG. 6.

WHILE alterations were being made on the 23d ult., at the works of the Murphy Varnish Company, in Newark, the east wall of one of the buildings fell and crushed through the roof of the one story office of of Laute & Dax, varnish makers, at 82 Vesey street. F. P. Laute, Frank Hertzog and Walter Hoffman were in the office at the time, and Hoffman was severely injured by the falling bricks.

THE Orinoco Furniture Company, of Columbus, Ind., has entirely outgrown its present quarters owing to the constantly increasing trade which it is securing, and contemplates buying the Williams bicycle plant, a large new brick building, 90 by 150 feet, two stories high. Business with the Orinoco Company has been phenomenal, but that is not surprising when it is considered that W. H. Lincoln, one of the most popular furniture men between the Atlantic and Pacific coasts, is secretary of the company.



FIG. 11.

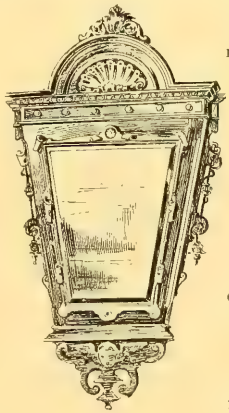
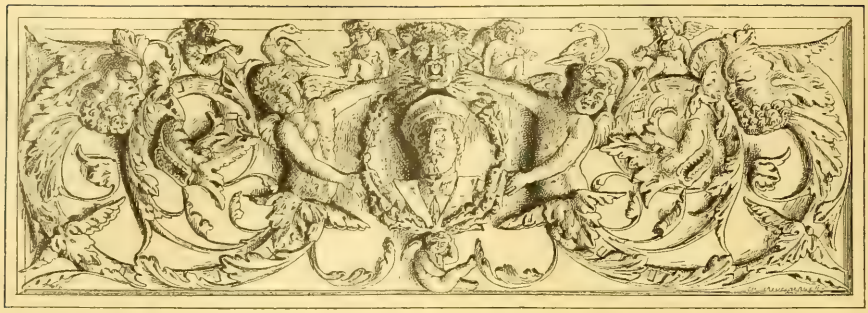


FIG. 12.

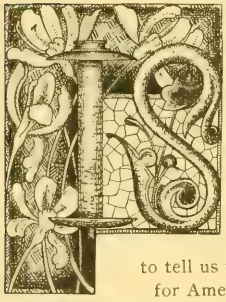
READ the Cleveland Varnish Company's essay on hen fruit on page 16.

"Oh, I don't mind it so much," said the sporty exbanker, cheerfully, after the failure; "we had a run for our money, anyhow!"—Puck.

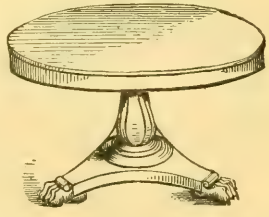


AMERICAN FURNITURE IN ENGLAND.

A Gentleman, Long Resident in London, Says it can be Sold There and Gives Some Valuable Hints as to how it Should be Done.

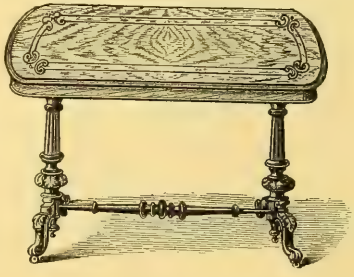


THERE a good market in England for American furniture? This is a question that has been agitating the minds of furniture manufacturers in this country for some time past. It has been recently answered to some extent by the able report of the committee that visited England to investigate the matter. In substance, that report seems to tell us that there is a market in England for American goods under certain conditions, and what those conditions are has been very well explained by the committee. It may not be out of place, however, for one who has some knowledge of the retail furniture trade of London to add a few words as a sort of addendum to what the committee has said, and to make a few practical remarks on the subject from the English customer, who has to be catered to. Taking this as my position, I will proceed to review the matter as it appears to me, a late resident of the great English metropolis. In the first place, I may say that I am fully convinced that any first-class American house that is enterprising enough to open a branch establishment in the best part of London, stock it with a suitable line of American goods, conduct business on American principles, and sell at fixed American prices, can be sure of doing a splendid business in a very short time without any danger of competition. The only thing that surprises me is that the thing has never yet been properly attempted.



AN OLD TIMER. $30.

To be successful such a store would have to cater principally to a medium class of customers—the great middle class, who pay cash for what they buy, and are, as a rule, excellent customers. I quite agree with the committee that in the higher grades of furniture the English manufacturers are fully able to hold their own in matters of artistic construction, durability and price. There is, however, in England a very large class of people—many of them even belonging to the higher classes—who are not burdened with too much



NO. 1. DRAWING ROOM TABLE. $12.

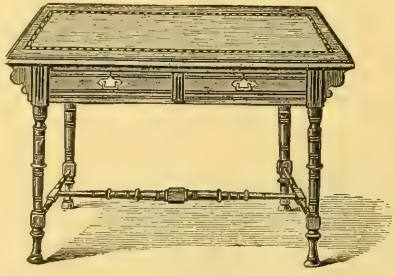


FIG. 2. WRITING DESK. $17.

money, and who would very much appreciate the privilege of getting artistic, well made furniture for a small price, such as can be readily obtained in this country. That the field is clear for some good American house to cater to this class by opening a store in London, I shall endeavor to prove by presenting a few solid facts.

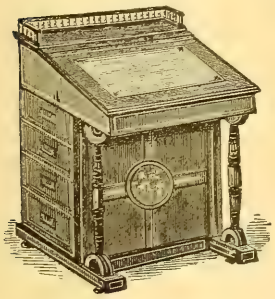


FIG. 3. WRITING DESK. $75.

For the purpose of comparison and illustration we will suppose that an Englishman in moderate circumstances wishes to furnish a small house or flat. He may be a professional man, a retired army officer, a clergyman or something of the kind, but is compelled to do the thing economically. Suppose he goes to Maple's, Shoolbred's, Oetzmann's or any of the large London furniture houses, whose prices, as a rule, for medium class furniture are below the average. Just compare his experience with that of a New York buyer similarly situated.

Now, supposing the Englishman wishes to furnish a small drawing room or parlor, what can he get for his money? We shall see. If he desires to purchase the conventional, upholstered drawing room suite he can undoubtedly do better than the man who buys in this country, the cost of upholstering and materials being so much cheaper in England. This of course could be obviated, as the committee suggests, by sending the frames to England and having the work done there. In the matter of hard wood chairs (not upholstered), fancy rockers and novelties in the line of divans, corner chairs, settees, and especially in the matter of occasional tables, cabinets and writing desks, the American buyer can for a small outlay do infinitely better than the Englishman. In fact, the latter would have to go without many of these things unless he had a very substantial bank account.

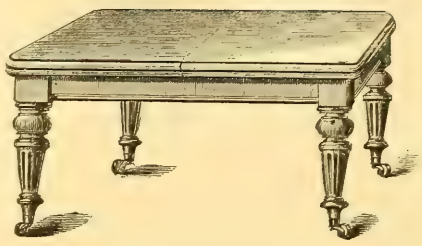


NO. 4. DINING CHAIR. $3.50.



NO. 5. DINING CHAIR. $8.

As an example of this I will quote a few prices from the catalogue of Maple & Co., of London, which I now have before me. Most of the furniture quoted in this catalogue is illustrated, and some of these illustrations—reproduced in these pages—are well worth examining. The cheapest drawing-room table of small size mentioned in this catalogue is sold for $12. It is made of walnut and has carved trusses. As will be seen by the illustration (No. 1), it is of a style almost obsolete in this country. Such a table in these days can only be encountered in the parlors of second-rate boarding houses. I have seen much better tables in solid oak sold in New York for half the price charged by Messrs. Maple.

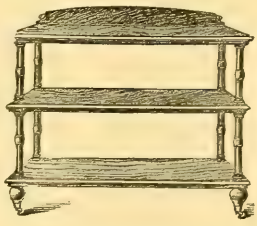


NO. 6. DINING TABLE. $10.

We next turn to writing desks. The very cheapest article in this line is an ordinary square table of soft wood ebonized. It is a flat top affair, furnished with two drawers and in no way resembles the popular idea of a dainty writing desk for drawing room use. This unattractive piece of furniture sells for $17. If the unfortunate buyer wants to get something a little better than this—something that looks even reasonably well—he can secure a small walnut or mahogany desk of very unpretentious appearance for $75. Both styles will be found illustrated in these pages (Nos. 2 and 3). Some of our poorest desks, sold for $6 by the retail trade, are far more artistic in appearance and better arranged than most of those contained in Maple's list, although the prices range from $17 to $75.

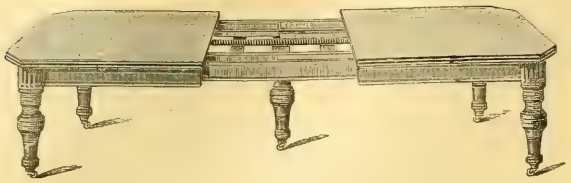
In the matter of desks, as the committee has truly said, there is a wide field for American enterprise in introducing these goods into England. There is no doubt that the standard styles of American writing desks, with bookcase or cabinet attachment, but minus the mirrors, would take very quickly with the best class of English buyers.

While speaking of drawing room furniture I may also say that there are no cheap, well made, artistic cabinets to be obtained in the English stores, such as one can readily find in various styles in any American establishment. In this as in every other branch of manufacture, a cheap thing in England always shows on its face that it is cheap, and will not give the satisfaction in wear that can be obtained from an article of the same price made in this country. In English goods a cheap thing always looks cheap and is dear at any price. I may also add that in the construction of cheap

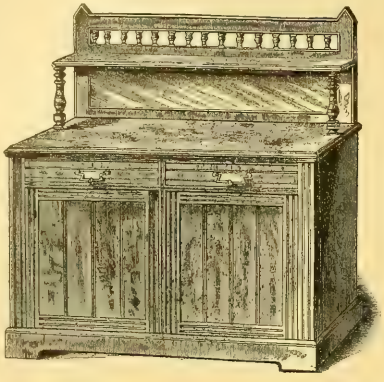


NO. 8. DINNER WAGON. $16.

occasional tables or cabinets in England, the joints invariably give way after they have been a short time in use, the glue fails to stick and the whole thing falls to pieces. Hardwood furniture is very dear in England. If you want a cheap thing you must take cheap veneer. As a further illustration of the difference in prices, we may next take dining room furniture of the cheaper class. Here again, if the English buyer wishes to select the conventional dining room upholstered suite, he will probably find something equally as cheap as can be supplied by American manufacturers. In appearance and construction, however, the chairs are very inferior to our goods. As a rule they are heavy, clumsy and do not conform to the lines of the body. There would undoubtedly soon be an immense demand for the cheap, leather seat dining room chairs if introduced in England. In the catalogue to which I am referring, the cheapest dining room chair, of very clumsy, old-fashioned construction, costs $3.50. It is in mahogany and upholstered in hair or American leather. One of the best chairs in this line is listed at $8. You will find both these chairs illustrated herewith (Nos. 4 and 5). I have seen a more artistic and comfortable chair than the latter sold in an American store for $2.80. The English dining room table answers the purpose of a table very well, but from an ornamental point of view it is a very cumbersome and heavy piece of furniture, unless a very high price is paid. It is likewise very inconvenient. The cheapest named in my English catalogue has a plain deal top and stained legs; size, 3 feet 6 inches by 5, with one flap. It costs $10. A man earning $1 a day in this country would hardly think of buying such a table as this, for he could get a solid oak, full size extension table, with nothing in its artistic makeup to offend the eye, for half the price quoted by the English manufacturer. An English extension table, I may also add, is generally an unwieldy affair, and to extend it a sort of jack screw attachment is supplied by which the table is wound out to the required distance. Only the best tables have the centre leg or ornamental supports. For what the English dealer calls "a very handsome oak dining room table with an extra centre leg, size 5 feet by 20," nearly $160 is charged. Illustrations of this and the $10 table are given (Nos. 6 and 7). Another dining room accessory shown in my list is a plain dinner wagon, size 3 feet 6 inches, which cost $16 (No. 8). An article of this kind in solid oak, but not quite so cumbersome, can be purchased in this country for about half that price.



NO. 7. $160.



NO. 9. BUFFET. $26.

In the matter of buffets there is again a marked difference between English and American prices. But, as the committee has pointed out, some modifications would have to be made in the style and decoration of these pieces of furniture. There would have to be less elaborate carving and fewer mirrors in the sideboards supplied to the English trade. The tawdry stuff, distinguished by poor carving and too much varnish, would have to be rigorously avoided. What the English buyer wants is good, substantial, plain, artistic modern goods. To the medium class of trade to which I am referring, however, a good line of our buffets ought to sell very well, provided they followed as closely as possible the description I have given. The cheapest buffet that can be found in my English catalogue is a very ungainly piece of furniture in mahogany, oak or walnut, fitted with two drawers, overshelf, plate glass back and supplied with brass drop handles (No. 9). It costs $26. A similar article might not be much cheaper in America, but it would be far more artistic in design, better made, and not so cumbersome.

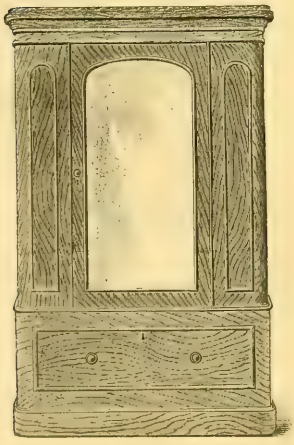


FIG. 10. WARDROBE. $50.

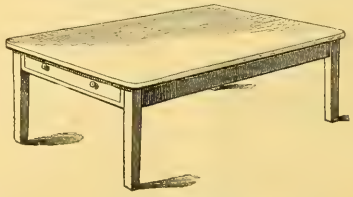


FIG. 11. KITCHEN TABLE. $8.

The demand in this country for bedroom furniture has not been for the same kind of sets as are used in England, but taking the various pieces, such as the wardrobe—which is the largest—and comparing prices, I can see no reason why sets should not be made up to suit the English taste for much less than they are sold in England. I refer of course to the pieces of furniture apart from the bedstead, which, in England, is always of iron or brass,

wooden bedsteads being considered obsolete and old fashioned. They were extensively used in England about half a century ago.

As wardrobes are universally used, I will quote the price for wardrobes as given in my catalogue. A plain 4 foot 6 inch wardrobe in birch or mahogany costs about $50. A wardrobe in oak that would answer the purpose equally as well would cost $12 in New York. There is nothing cheaper than this one (No. 10) to be found in the list.

In saying that American bedroom sets could be made up to suit English requirements, I do not wish to be understood as intimating that alterations would have to be made in the construction or design in the various wooden pieces. Such is not the case. I am convinced, after looking through several New York showrooms, that with the exception of the bedstead, our wooden bedroom furniture, such as the bureau, dressing table, washstand, wardrobe, &c., would sell in England just as they are without any alteration whatever. In almost every case they are superior to the wooden pieces shown in the English furniture stores and would easily compete in quality, style and price with those of British manufacture.

A closing reference should be made to kitchen furniture. To give some idea of the prices charged for goods in this line, I may state that a 5 foot kitchen table (No. 11) costs $8. This is just a plain, ordinary deal table with one drawer, such as could be bought in New York for something like $2.

In conclusion I may say that the committee is perfectly right in reporting that English taste differs in some respects from American in regard to furniture, but I think any firm would be safe in taking a really good line to London and retailing it there at low prices. English taste, however, has lately undergone a marked change, as a demand for lighter effects is very evident. During the present season, for instance, carpets and papers have been much lighter, and I am convinced that our light oak furniture would meet with an equally favorable reception. I am sure of this from my own investigations. While in London I frequently showed the illustrated advertisements appearing in The Furniture Trade Review to English friends, and they were surprised at the style and quality of our goods. They could scarcely believe that such things could be true. So accustomed were they to London prices that they could not realize that furniture could be sold cheaper and yet be superior. It is to be hoped that some American house will some day show them how it can be done.

To conduct a furniture store in London successfully, as already stated, it should be done on American principles. That is to say, the public would have to be impressed with the idea that they could enter the place and look about without being expected to buy. This is a privilege strictly prohibited in English stores. If you enter an English shop you must either buy something or make some very good excuse for not doing so. You are not supposed to come in simply to look about. As soon as you enter a salesman comes up and asks you what you want, and immediately commences pestering you to buy. If you do not see what you need and do not buy, the chances are that you will be asked, without the usual British civility, what you mean by coming in and wasting time when you don't know what you want. This is the general custom in England. When people enter a store they are expected to buy; if they leave without buying they receive such unpleasant treatment that they are not likely to repeat the offense. For this reason an American store that allowed people to come in and examine the goods displayed for sale would, I believe, soon be thronged from morning till night when its improved method of doing business became generally known. I would add, however, that all goods displayed would have to be marked with the prices, as this is something that English buyers like, and it is the custom of the country. It would also be a good plan to have an artistic window display—something original and striking. For instance, a model room might be arranged in the window, furnished complete in the most attractive style, with the prices of the various pieces plainly displayed on them. The great point would be of course to show artistic furniture at low prices—not expensive furniture at high prices, for plenty of that can be obtained in England. Such a window as this would make a decided hit for the store employing it.

If the business were conducted on these principles and were aided by the right kind of advertising, there can be no doubt that a splendid business could soon be worked up, and the enterprise made a wonderful success.

Its success would also mean a great deal for the introduction of American furniture into England, for it would be the means of educating the public in its use, making the public familiar with our styles and giving them a practical demonstration of its superiority in the matters of quality, durability, and, above all, price. W. E. C.

(The writer of the foregoing article, who has had an extensive experience in introducing various American enterprises in England, will be pleased to give any further information on the subject to readers who may be interested in it. Letters may be addressed "W. E. C.," care of The Furniture Trade Review.)

FURNITURE PROFITS IN ENGLAND.

Some extraordinary statements were made at the Shoreditch County Court last month before Judge French, Q. C., relative to profits in the English furniture trade The plaintiffs were Amjah & Co., wholesale cabinet makers, of Curtain road, E. C., and the defendant, Louis Fischmann, a furniture dealer of Cardiff. It was stated that in February last defendant bought a number of walnut wood chiffoniers. These goods were of the commonest kind made in the trade, and no warranty was ever given with them. A month after the goods were sent to defendant the latter wrote declining to pay for them on the ground that they had warped. As a matter of fact this class of goods had a tendency to crack in hot weather and to warp when it was damp. In the course of the hearing the following little dialogue took place:

Judge French—Then they are only made for medium weather. Their career must be a brief one in the British climate. [Laughter.].

Mr. Smith (for the plaintiffs)—Defendant could not expect anything better for £1 9s. 6d.

Defendant—I have bought hundreds at the price. I sell them for £2 5s.

Judge French—How long will they hold together?

Defendant—Years if carefully treated.

Judge French—I understand. They must never be shaken. [Laughter.]

The workman who made the chiffoniers was then called and stated that he was paid 16s. 6d. for each.

Judge French—Who supplied the wood?

Witness—I did.

Judge French—Work and material for a walnut wood chiffonier for 16s. 6d.! Do you make many at the price?

Witness—Lots.

JUDGE FRENCH—And do the public pay £2 5s. for them?

WITNESS—I dunno what the public does. They'll do anything. [Loud laughter.]

In the result judgment was given for plaintiff, his honor holding that no warranty had been given and that defendant had accepted delivery of the goods. In another case heard later in the day Judge French was informed by the defendant that a suite of furniture which was bought for £16 was sold for £37 10s. the next day.

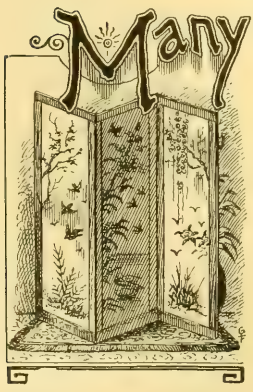
A TRADE WINNER.

THE Stewart Hartshorn Company have done a remarkable spring and summer trade this year, their total output of rollers far exceeding any previous year's business.

The company have recently brought before the trade the Improved Hartshorn, a grooved wood roller, furnished with patent shade holders, the outfit making without a doubt the most complete and satisfactory roller which has ever been produced. When the Improved Hartshorn is used in mounting shades it is impossible to fasten the shade anywhere on the roller except at the right place, and when the holders are driven through the shade into the roller the shade is secured and held in a manner which has never been accomplished so well before. It simply cannot be pulled off the roller.

Wherever shown the new roller has received a hearty welcome, and the Hartshorn Company have been congratulated for overcoming the arch troubles connected with the shade hanger's business.

SPLENDID PROFITS IN CARPETS.



FURNITURE dealers are adding a considerable item to their profits by retailing carpets from samples. No stock is required, the only investment necessary being the cost of samples—from $5 to $100. An essential feature for the successful prosecution of this business is to secure prompt service in making up and delivering the goods. David C. Beggs & Co., Columbus, Ohio, are among the largest houses in the country doing a wholesale cut carpet business. Their central location enables them to cater to a wide circle of the country, and their assortment, stock and prices meet every desire in floor coverings. Whether the dealer is already retailing carpets from samples or is thinking of so doing, we advise communicating with David C. Beggs & Co. See explanation of the system in their advertisement on page 71.

C. F. MANAHAN, secretary of the Chicago Furniture Manufacturers' Association, has compiled and published in convenient form a list of the manufacturers of furniture in the United States. The volume also contains a list of manufacturers of carpets, draperies, bedding, &c.

INDIANAPOLIS

A call at the Lilly Varnish Company's found the new addition to the plant nearly completed. It is 85x36 feet, two stories, and entirely fireproof. A second edition will be commenced immediately upon the completion of the first. It will be 74x30 feet. The offices of the company are in a very neat and new building that adjoins the plant. The entire structure is fireproof and will double the capacity. The company was organized in 1865, incorporated in 1888, and manufactures first-class goods, which are as perfect and pure as the lily.

The Udell Works, of North Indianapolis, is the busiest concern in the country. Their new stuff is more popular than ever. Send for a catalogue and it will show nearly 300 articles made in the factory.

One of the busiest concerns in this city is the Indianapolis Parlor Furniture Company. It has at its head two progressive men who are up to date in ideas, and the goods they make are very elegant in pattern. The company is increasing its force and working overtime in order to keep pace with its orders.

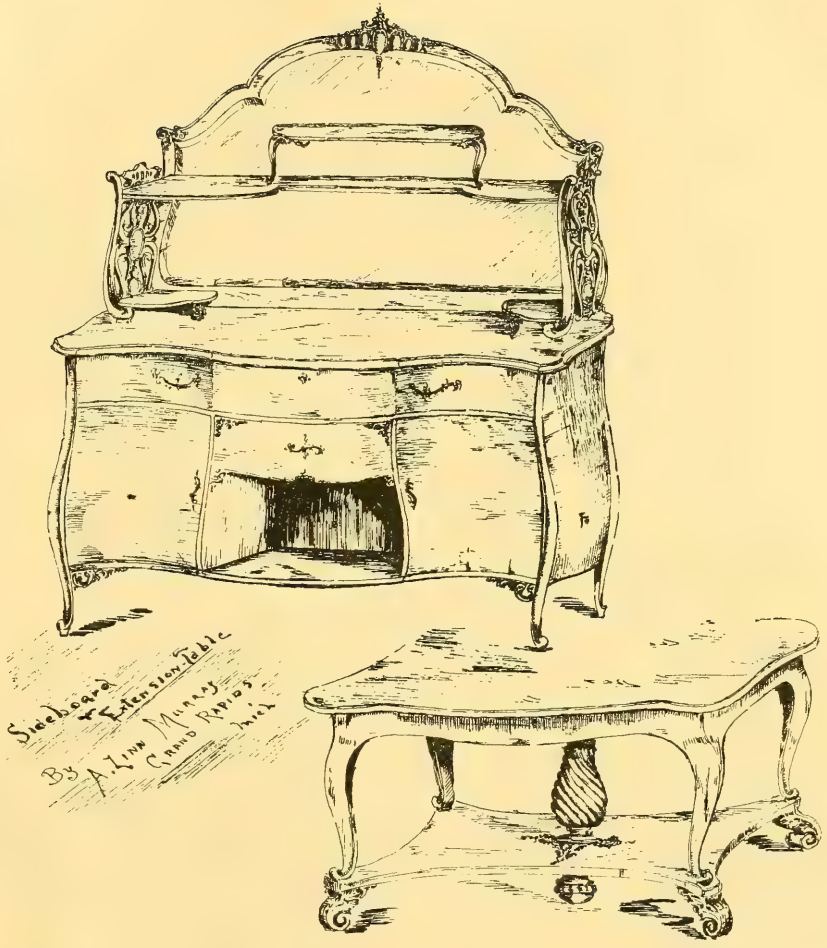
The Union Embossing Machine Company is very well pleased with the outlook for trade. When manufacturers buy new machines it is an indication that business is improving. The Union Embossing Machine Company's machines are known all over the world. A very neat photograph showing some of the drop carvings made by this machine is being mailed to the trade.

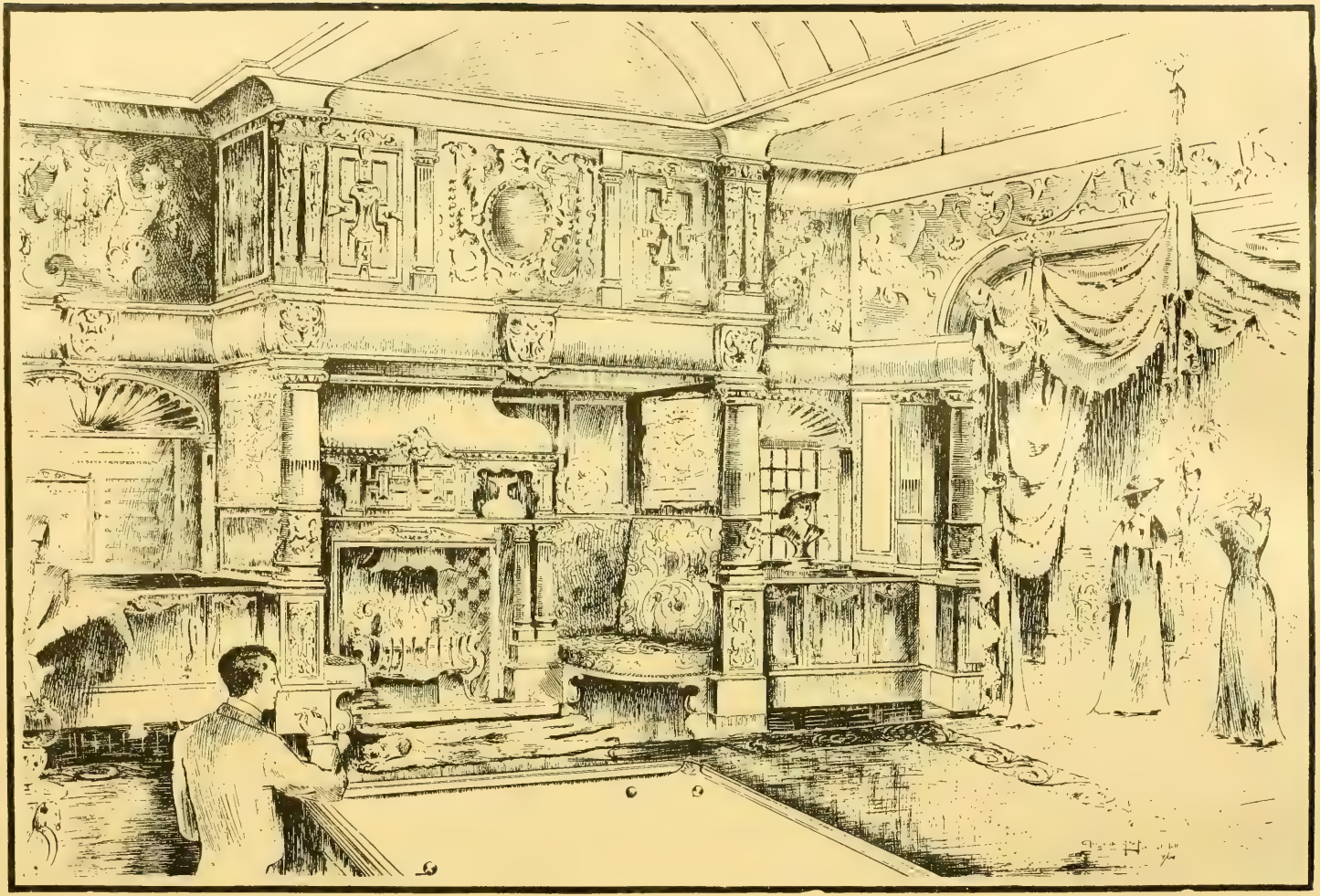
Thomas Madden, Son & Co., will issue about October 1 one of the largest upholstered furniture catalogues that has ever been gotten out. It contains 100 pages, all in half-tone cuts, and will be very handsome, and should be in the hands of every dealer. In the next issue of THE FURNITURE TRADE REVIEW this firm will show a patent lounge back, which is something entirely new, and the greatest back ever put on a lounge.

The Otto Stechhan Lounge Company is preparing to go out of business. The big factory on Fort Wayne avenue has been leased to other concerns, the Indianapolis Parlor Furniture Company taking the Alabama street front and the United States Lounge Company the Fort Wayne avenue building. The company was organized in 1874, and grew until at one time it employed 300 men. The South Side factory is still in operation filling orders. Albert Sahm, the present postmaster, was at one time in the firm.

The purchase by the Monon Railroad Company of the Spiegel, Thoms & Co. property, in South East street, will retire from the manufacturing industries of this city one of the oldest and best known houses. The firm of Spiegel, Thoms & Co. was organized in 1855 by Christian Spiegel, Frederick Thoms, Christian Schreck and Henry Frank. The beginning was humble enough, being a small frame factory in Pearl street, between New Jersey and East streets. A retail house was opened in Washington street in front of the factory. In 1857 a retail house was opened in South Illinois street, about where Taylor's carpet house now stands, and later removed to 71 and 73 West Washington street, where for more than thirty-five years the largest general retail furniture trade in Indiana was conducted. In 1858 Mr. Schreck died and Augustus Spiegel came into the firm, the title of which remained unchanged. The change in the firm name to Spiegel & Frank has been quite recent and followed the death of Mr. Thoms. The present factory in East street was started in 1861, and additional buildings were added in 1863. Christian Spiegel sold out his interest sixteen years ago. He is now in Shelbyville, where he makes a line of bedroom sets.

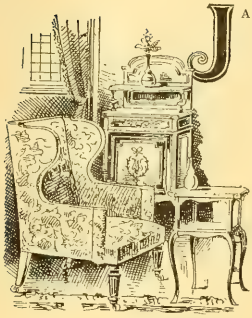
THE L. C. & W. L. Cron Company, of Piqua, Ohio, elsewhere illustrate two pieces of the bedroom furniture which careful manufacture, artistic design and high finish are making so popular with dealers who, having secured a customer, expect to hold him.


Sideboard
&
Extension Table
By A. Linn Murray
Grand Rapids
Mich.



BILLIARD ROOM DECORATION.

MIDDLE STATES MELANGE.



JAMES H. RUSSELL, of Ellenville, N. Y., gave a mortgage on his hotel furniture to John De Witt. Recently De Witt's lawyer went to the hotel to take possession of the goods and found that the original bedroom sets had been replaced by toy furniture and that a child's piano of a cheap pattern filled the place of the piano on which the mortgage had been given. An examination was made of the mortgage and it was found that the make or style of the piano had not been specified and no description of the bedroom sets had been inserted.

Seneca, Falls, N. Y., is to have a spring bed factory.

Mrs. E. Reinhart has built an addition to her furniture store at Hazelton, Pa.

F. P. Childs is reported to have sold out his furniture business at Malone, N. Y.

George C. Wilber has sold his furniture and undertaking business at Morrisville, N. Y., to William Field.

Amos H. Van Horn, the Newark, N. J., furniture dealer, was awarded three first prizes at the State Fair held at Waverly, N. J., during the week of September 2.

John Simon will open a furniture store at Pacific and Mississippi avenues, Atlantic City, N. J., about October 1. He will call it the Atlantic City Furniture Bazaar.

Kirkner & Vaughn, manufacturers of parlor furniture, 230 Pearl Street, Philadelphia have removed to 20 South Second street, where they will do a retail furniture business.

The new store at Newburgh, N. Y., which W. A. Vredenburg, of Brooklyn, has opened, with C. M. Northrip as manager, will be known as the New York and Brooklyn Furniture Company.

The Adams (N. Y.) furniture factory has been sold by auction to Joseph L. Mullin for Harrison W. Fuller, the sum realized being $6,800. The sale was to satisfy a mortgage held by L. E. Pruyne, of Watertown.

J. C. Edward will open a store about the 12th inst. at 109 Main street, Elmira, N. Y., with a full line of furniture, carpets, lace curtains, &c. Mr. Edward is well known in Elmira and has the best wishes of his friends for success.

Emerson C. Hess, of the Hagerstown (Md.) Woven Wire Mattress Company, filed a deed of trust for the benefit of his creditors through his attorneys, Armstrong & Scott. Wm. H. Armstrong and Norman B. Scott, Jr., were appointed trustees.

The Hayden & Crouch Company has been incorporated to manufacture fine chairs and other furniture in Rochester, N. Y. Capital, $60,000. Directors—C. B. Woodworth, Oscar E. Hayden, Wesley Crouch, Mortimer Crouch and Emil Senn, of Rochester.

New Stores.—George W. Hess, East York, Pa.; the Sheppler Supply Company, Sheppler Station, Pa.; Shields Brothers, Camden, N. J.; Manhattan Furniture Company (Hertz & Shapiro), Bayonne, N. J.; Jacob Busch, Hamburgh, N. Y.; F. M. Bennett, Dunkirk, N. Y.

W. I. Koller, teller in the First National Bank at York, Pa., has become interested in the York Furniture Company, which has removed to 9 West Market street. Two stories have been added to the building and an extension has been built in the rear, making it 230 feet deep.

On the 8th ult. the Allentown National Bank issued an execution against Annie Rueter and Catharine Rueter, trading as the Rueter Furniture Company, with Edward E. Rueter, manager, for $6,085.55. The stock was sold by the sheriff on the 16th, and $2,150.20 were realized.

The Waterville Novelty Company has been incorporated to manufacture household furniture, ornaments and novelties at Waterville, Oneida County, N. Y. Capital, $50,000; directors, Watson S. Hawkins, William M. Roberts, R. Wilson Roberts, Samuel S. Bissell and Richard M. Barr, of Waterville.

Abram S. Miles, trustee for the benefit of creditors of Hartman & Dunbracco, Baltimore, having effected a settlement on the basis of 40 cents on the dollar, Judge Wright has directed the conveyance to the firm of the remaining trust property. The firm has been dissolved by mutual consent. Edward A. Hartman will continue the business at his new stand on North Howard street.

A new building, 46x103 feet, is to be erected at Seventh and I streets, Washington, D. C., for House & Herrmann, the furniture and carpet dealers. It is to cost $50,000 and be ready for occupancy this fall. It will be six stories high, with basement and tower, and is to be a modern building in every detail. The front and side up to the second floor ceiling will be arranged as show windows, having probably the largest glass expanse of any business house in the city. The corner tower will be round and up to the second story entirely of glass, except the supporting pillars. Above the main roof it will take the form of an open arcade, coped with a dome, from the base of which, at each of the eight pillars, will be suspended electric arc lights. The interior will be finished in what is known as the slow burning construction—the first of the kind in the District. The public and private offices of the firm and the shipping department are all to be located in the rear on the same floor, and, together with the large stairway, will be finished in oak. The plans call for two elevators. In the basement will be located the boilers, engines and dynamos, the latter furnishing power for the elevators and the forty arc and scores of incandescent lights. The building will be heated by steam.

POSTPONEMENT OF ANNUAL CONVENTION.

BY direction of the executive committee, the date for holding the Annual Convention of the National Association of Manufacturers at Chicago, Ill., has been changed to November 19, 1895. E. P. WILSON, Secretary.

No. 190 antique oak desk of O. C. S. Olsen & Co., Chicago, which is illustrated elsewhere, is 50 inches long, and at $11.75, less 5 per cent., can hardly fail to be a winner.

THAT large easy rocker for a small easy price shown in the Buckeye Chair Company's announcement elsewhere will look very well in the advertising columns of a daily paper. An electrotype of it will be sent to any customer of the house who desires to use it.

ST. LOUIS SAYINGS.

St. Louis, September 3, 1895.

B. Petersen has moved into larger quarters at 1709 North Eighth street.

Peter H. Mellon, president of the Peter H. Mellon Manufacturing Company, is contemplating a trip to the Northern lakes for a few weeks' vacation.

President C. A. Logeman, of the F. H. Logeman Chair Manufacturing Company, has returned from his vacation to the Northern lakes, looking hale and hearty.

Secretary J. H. Conrades, of the J. H. Conrades Chair and Parlor Furniture Company, has returned from Excelsior Springs, where he went to recuperate from a very severe illness.

H. N. Davis, president of the Smith & Davis Manufacturing Company, has returned from a trip East. Mr. Davis visited the various watering places and looks greatly improved in health.

The friends of C. G. Osgood, assistant manager of the St. Louis Furniture Board of Trade, will be pleased to hear that Mrs. Osgood, who has been dangerously ill for some time past, is convalescing.

Messrs. Greeable and Amos, traveling salesmen for the Scarritt Furniture Company, have returned from an extended trip through Louisiana, Arkansas and Southern Missouri. Both report a splendid trade.

J. A. Landers, manager of the furniture department of the St. Louis Refrigerator and Wooden Gutter Company, bids adieu to his many St. Louis friends, and will start a factory of his own in Indianapolis.

The St. Louis Furniture Board of Trade took a trip to Forest Park in a body the other day and had a group photograph taken. It is an interesting piece of work, and will occupy a conspicuous place in the board's room.

A. P. Bohlinger & Co.'s establishment is one of the busiest places in the city. Their new styles, nearly a hundred in number, are great winners. New factory, new goods, new vim have done the work. Look at some of their productions in another part of this paper.

The St. Louis Curled Hair Company have bought the machinery, fixtures, tools and appliances of the late Indianapolis Curled Hair Company. This concern had some of the finest machines in the country, and the St. Louis Company will turn out the best goods on the market.

Trade for the past month has been decidedly good, especially in carload lots. An unusually large number of merchants are in town and they are all buying liberally. Good crops and the prospective advance in prices are thought to have much to do with the healthy condition of the market.

The St. Louis Manufacturers' Association, of this city, is getting to be quite an organization. Although still in its infancy, as it were, its influence is already being widely felt. Among the recent additions to the association are, the P. H. Mellon Manufacturing Company, the Mound City Paint and Color Company, Hafner-Lothman Manufacturing Company, the Great Western Planing Mill Company, the Huttig Sash and Door Company, and the Anthony Wayne Manufacturing Company.

The centre of attraction in this city from now on will be the great St. Louis Exposition. The displays of some of the furniture dealers are elaborate in the extreme. The P. H. Mellon Manufacturing Company has a large and fine display of brass and iron beds. Wm. Prufrock has a very pretty display of parlor furniture which is attracting considerable attention. The Scarrit Furniture Company has probably one of the costliest displays in the building, while other prominent dealers have unique displays of general lines of furniture.

J. J. Gruender, secretary and manager of the Meier-Pohlman Furniture Company, returned on the 1st inst. from a ten weeks' visit to the Old Country. While there he visited all the large factories and dealers, and is satisfied from his investigations that the manufacturers of America can set up classical furniture in Germany at far less than the cost of manufacturing in that country. Mr. Gruender's report is considered highly important by the St. Louis manufacturers, and nine or ten of the largest houses are seriously considering the advisability of combining, thereby reducing expenses to a minimum, and sending a good man to that country to drum up business. They are of the opinion that they can capture a good deal of the foreign trade.

A marked advance in the price of all kinds of furniture is expected in this city in the near future. This is largely due to the efforts of Mr. Leo Austrian, general manager of the National Association of Furniture Manufacturers, who was here only a short time ago. At the regular monthly meeting of the St. Louis Furniture Board of Trade Mr. Austrian made a ringing speech for organization and harmony. The furniture interest, he said, was the third largest in the Union, and must not languish for lack of united effort. He added that he had formed organizations of the chamber suite manufacturers in Minnesota, Wisconsin and Michigan. Every manufacturer, except two in Michigan, joined the organization. The plan, he said, was to fix a minimum price, below which no suite was to be sold. The object, he said, was to get all suites below $12 out of the market. There are only about ninety-four chamber suite manufacturers and about 112 table manufacturers in the country, and Mr. Austrian thought this small number of men ought to be able to agree and work in harmony for the interest of themselves Other trades, he said, were doing the same thing, as they realized that it was only by organization that the manufacturing business of to-day can be made profitable. Mr. Austrian stayed in the city for several days, and held several meetings with the chamber suite manufacturers and the kitchen safe and wardrobe men. Preliminaries for strong local organizations were perfected, and it is thought that it is only a question of a few weeks before the advance in prices will be a reality. H. E. H.



F. P. Phillips has opened a furniture store at 3842 Cottage Grove avenue.

Daggett & Laley, 241 Wabash avenue, are Western representatives of the H. N. Call Cabinet Company, Grand Rapids.

Christian A. Heckman, Marcus Hitch and Henry L. Wallace have incorporated the Household Furniture Company, the capital stock of which is $15,000.

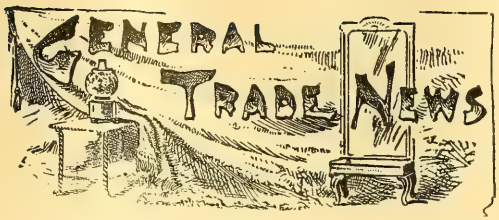
It is reported that Peter Woll & Son, of Philadelphia, have purchased the interest of the Everts family in the Cold Blast Feather Company, and now control that company as majority stockholders.

The Clifton House is one of the most centrally located in the city, with a first-class table and exceptionally low rates of $2, $2.50 and $3 per day. Its management caters at all times for first-class commercial patronage.

The office of the Furniture Association of the United States has been removed to Room 422, Ashland Block, corner Clark and Randolph streets. Members visiting Chicago will always receive a cordial welcome, and those intending to join will be given all information relative to the working of the associaton, its aims, objects, &c., by Myer S. Emrich, the secretary.

The American Looking Glass Manufacturing Company assigned August 12. The assets were placed at $96,000. J. B. Boyer, president of the company, also made an individual assignment, putting his assets at $25,000. The liabilities are said to be about $45,000, principally notes due New York firms from whom the company purchased supplies. President Boyer says that last year he entered the plate glass trust, and his output was cut down so markedly that his failure was inevitable.

Alex. H. Revell, of A. H. Revell & Co., Chicago, said in an interview with a reporter: "It is my opinion that the country is going though the last days of the panic. As soon as the corn crop is gathered into the farmers' cribs they will begin to spend money. There will be a consequent increased activity in the movement of money all over the country. While I scarcely believe we will see what may be called good times until next year, still I believe this fall's business is to be better or, at least, equal to the trade of the fall of 1892. It was not an immense business during that fall, but it was satisfactory."



The Brooks Furniture Company, Mt. Pleasant, Mich., has sold out.

Simon & Gilbert succeed L. N. Simon in the furniture business at Seneca, Kan.

L. A. DeWitt has sold his furniture business at Cass City, Mich., to J. S. McNair.

Flutro & Gilbreth have succeeded Chabot & Gilbreth in furniture, &c., at Milford, Ill.

Butts Brothers & Sawyer, of Delavan, Wis., have opened a branch store at Darien, Wis.

Breinig & Co., furniture dealers, Terre Haute, Ind., are succeeded by Breinig & Hinsching.

D. C. Buckstaff has been appointed assignee of the Maple City Chair Company, under bonds of $12,000.

An Atlanta (Ga.) furniture man is advertising that he has furniture to rent during the exposition at low rates.

F. D. Kerrick has bought the interest of A. C. D. Bradshaw in the furniture business of Z. H. Held & Co., at Fairfield, Ia.

Gus Boler, furniture dealer, at Circleville, Ohio, has assigned to T. J. Abernethy for the benefit of his creditors. Assets, $2,000.

An application has been filed for the appointment of a receiver for Boaz & Leatherman, furniture dealers, at Noblesville, Ind.

The Hall Brothers Manufacturing Company, of Belding, Mich., held its annual meeting of stockholders in Grand Rapids August 29.

The John Hanley Manufacturing Company, maker of lounges, mattresses, tents and awnings, Terre Haute, Ind., has made an assignment.

The Oberbeck Brothers Manufacturing Company, Centralia, Wis., has certified to an increase in its capital stock from $50,000 to $75,000.

C. E. Anderson has bought the interest of F. A. Anderson in the firm of Anderson & Walker, Grinnell, Ia. The firm name remains the same.

E. F. R. Zoellner, manufacturer of furniture, at Mount Forest, Ont., Canada, has called a meeting of creditors. He has been in business since 1884.

Henry Kannengeiser has sold his furniture business at Charles City, Ia., to his sons, and the firm name hereafter will be Kannengeiser Brothers & Co.

George B. Walthers has bought out the furniture business of J. Crevelt & Son at Jefferson City, Mo. It was established there thirty-one years ago.

Alford Brothers, Fort Smith, Ark., have dissolved partnership. L. M. Alford will continue the furniture business. W. H. Alford has gone into dry goods.

A receiver has been appointed for the Maple City Chair Company, of Oshkosh, Wis. The business was established in 1886 and is a partnership composed of D. L. Libbey and C. H. Comstock. The former was reported to be worth over $300,000.

The Store Furniture Company, Cleveland, Ohio, was closed by the sheriff August 10 on an attachment suit begun by Walter Noble, whose claim amounts to $125.10.

Rogers & Anderson, Mount Ayr, Ia., have made a change in their business. Mr. Rogers will continue the furniture business and Mr. Anderson the grocery store.

John McLennan & Son are erecting a building 60x120 feet and two stories high at Bay City, Mich., which will be devoted to the manufacture of chairs and the planing of lumber.

The Ohio Chair Company, of Hillsboro, was sold to A. C. Lewis, of Cincinnati, as trustee for a syndicate, for $12,000, one-third cash, and two-thirds in payments of one and two years.

Both cylinder heads of the engine in the factory of the London (Ont.) Furniture Company blew out on the 22d ult., making it necessary to shut down the plant until the damage could be repaired.

J. A. Squance, of St. Thomas, Ont., left his wife on Saturday, August 17, saying he was going to Toronto and would return Monday. He has not shown up since, and his property has been attached by the sheriff.

In the assignment of the D. C. Storr Furniture Company, at Oshkosh, Wis., it was ordered that the hearing upon claims be set for Monday, September 30, and that the time for the assignee to file his final account be extended to January 1, 1896.

C. G. Theleen, trading of late as the Somerville Furniture Company, at Kenosha, Wis., has sold his furniture stock to N. J. Buchmann, who continues the furniture business, and the undertaking stock to Thomas Hanson, who consolidates it with his own.

H. S. Sternberger, owner of the Piqua (Ohio) Mattress Company, has made an assignment of all his property in trust for the benefit of his creditors to C. Langdon and G. W. Jones. The assets are estimated at about $40,000 and the liabilities at about half that amount.

An inventory of the stock and machinery of the firm of McGann, Russell & Nelson, mattress manufacturers, South Bend, Ind., has been taken by William Knoblock and W. R. Hobbs, with a view to closing up the affairs of the firm, which have become involved in litigation between the partners.

It is learned on reliable authority that a large Eastern furniture manufacturing company is about to establish a factory in Fresno, Cal. An abundance of lumber for the cheaper grades of furniture can be procured in the Sierras, and after the first of next year cheap electrical power can be used.

The furniture business of Fred Bieber, 421 Woodland avenue, Cleveland, Ohio, has been merged into a corporation under style of the Bieber Furniture Company. The incorporators are: F. Bieber, P. M. Beumers, Henry Stuckenholt, Jr., Charles W. Stute, Mary A. Bieber and Henry Stuckenholt, and the capital stock is $25,000.

The F. S. Atkins Furniture Company, Knoxville, Tenn., has filed an application for a charter to incorporate. The signers of the application are F. S. Atkins, W. L. Hall, G. J. Ashe, L. M. Hawkins and D. M. Haynes. Mr. Atkins has sold out his retail business except a small interest to

the stock company, and will himself go into the manufacture of furniture.

New Stores.—Sam R. Thomas, South Bend, Ind.; Taylor & Bradshaw, Lafayette, Ind.; W. G. Willards, Edwardsville, Ill.; the Ward & Caldwell Company, Fairmont, Minn., added furniture; C. C. De Long, general store, Edgerton, Wis., added furniture; Wm. Yates, Green, Ia.; John McCutcheon, Manor, Tex.; Reaves & Walker, Tyler, Tex.

The trouble between the Kansas State auditor and North Furniture Company, of Kansas City, with regard to payment for goods bought for the Hutchinson Reformatory has been practically settled. Mr. North agreed, it is understood, to take back some of the articles, such as a Davenport couch, costing $125, which the authorities regarded as too luxurious for an institution of the kind.

The Wisconsin Parlor Frame Company has made a voluntary assignment to Henry Ferge, who has given bond in the sum of $5,000, with George B. Posson and Charles Krause as sureties. The establishment is located at 3010 and 3014 Meinecke avenue, Milwaukee. The officers of the company are: President, John F. Luber; vice-president, August F. Behling; secretary, Louis A. Reunzer.

Furniture dealers of Columbus, Ohio, held a meeting on the 19th ult. at which the preliminary steps were taken for the organization of the retail furniture dealers throughout the city into an association for mutual benefit. Henry T. Benham, who was instrumental in having the meeting called, was in charge. It was announced that the object of the proposed organization was the advancement of the trad and protection against delinquents by keeping a list of persons in the habit of running bills and not paying them.

At a recent meeting of the directors of the Faribault (Minn.) Rattan Works organization was perfected by the choice of the following officers: President, A. E. Haven; vice-president, H. F. Kester; secretary, T. J. Conlin; treasurer, G. Fleckenstein; board of managers, T. J. McCarthy, A. Filler, H. F. Kester. The board accepted the resignation of William Hoerger as manager and elected Hart Barton as successor. Mr. Barton has been with the company several years as salesman. The committee which was appointed to endeavor to raise $3,000 as a bonus toward rebuilding the works having reported the failure of their effort, the directors have abandoned the attempt to rebuild, and the business will be continued except in the wood working department.

The creditors of the Kenton Furniture Company are bringing out some interesting facts in an investigation in the courts. On the 17th ult. several witnesses went on the stand, and from their evidence it would appear that B. Frank Faust had induced the Kenton Furniture Company to order several carloads of lumber, which he applied to the payment of claims due him and his brother, Edward, at the head of the Hardwood Lumber Company. The testimony of the bookkeeper showed up several transactions to which the creditors may take exception. No entries were made, and the matter goes over indefinitely. The matter of the election of a trustee did not come up, and it is understood that the application for election will be amended in some important particulars.

One is a tea set and the other a settee. Arrange the conundrum to suit yourself.—Texas Siftings.

THE FIRE RECORD.

August 13—The Cobden Block at Le Mars, Ia., a portion of which was occupied by Peters & Wiltgen, furniture dealers, in whose store the fire started. Their loss is $8,000.

August 14—W. H. Costigan's furniture store at Sauquoit, N. Y. About half the stock was saved, but the building was destroyed. Loss covered by insurance, which amounts to $2,500.

August 16—Frank Ampach's mattress factory at Tippecanoe, Ohio. Loss, $5,000; no insurance. Origin, incendiary.

August 18—The building at 508 and 510 Clybourne avenue, Chicago, owned and occupied by Burhap & Mahnke, parlor furniture manufacturers, and also partly occupied by the Buhman & Hanson Furniture Company, was badly damaged. Burhap & Mahnke's insurance, $8,500. Buhman & Hanson Company's insurance, $8,000. * * * Philip Stroebel's furniture store at St. Kilian, Wis. Loss, $2,000.

August 19—The Gumry Hotel at Denver, Col., which was destroyed by a mysterious explosion, adjoined August Lillyblade's furniture store, and his stock was damaged to the extent of $25,000. * * * Norberg & Matte's Rockford mattress factory, at Rockford, Ill., burned with its contents. Loss, $2,000; no insurance. * * * M. V. Brewer's store at Columbus, Ohio. Loss, unknown. Stock on hand, $5,000; insurance, $2,800.

August 20—Amasa F. Eaton's chair shop at South Gardner, Mass., burned. Loss on building and stock, $7,000; insured.

August 21—Shop of William F. Buddenklepper, manufacturer of parlor furniture, at 232 East 125th street, New York. Supposed cause, spontaneous combustion. Total loss, $1,000; insured.

August 23—The Conrey & Birely Table Company's factory at Shelbyville, Ind. Loss estimated at $30,000, besides the loss resulting from the failure to fill between $50,000 and $75,000 worth of orders. Partly insured.

August 24—One of the buildings of the Berkey & Gay Furniture Company's plant at Grand Rapids was damaged to the extent of $500 by fire and water from automatic sprinklers. Insured.

August 25—Molloy & Quinn's furniture store at Rosendale, near Kingston, N. Y., destroyed

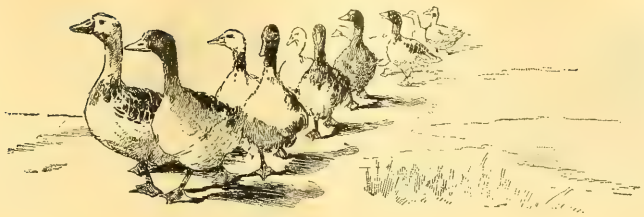
August 27—Factory of the Hagerstown (Md.) Furniture Company and several dwellings. Loss, $18,000; insurance, one-half.

September 2—Fire started in the four story furniture store of L. P. Peck & Co., San Antonio, Tex. The entire stock was destroyed. Estimated loss, $75,000, with $50,000 insurance. Damage to building, $20,000, covered by insurance.

September 3—Fire in the shipping department of the Williamsport (Pa.) Furniture Company's plant; was confined to one floor. Loss, small; fully insured. * * * Stock of the Monument Furniture Company, Charlestown, Mass., damaged $1,200.

The Petersen Lounge Company, of St. Louis, owns some valuable patents, which provide for a cheap, durable and simple construction of bed lounges and sofas. It makes a spring bottom and mattress that can be easily and quickly attached and can be readily removed for the purpose of cleaning. Dealers should have the company's catalogue, showing a variety of styles now in work.

The hand, foot and steam power machinery manufactured by J. M. Marston & Co., 226, 228 and 230 Ruggles street, Boston, is widely known to all furniture manufacturers, and the firm has of late made a particularly happy hit with its 20 inch hand and foot power band saw, the price of which is $65, including two saw blades, set and filed, one crank handle and one wrench. The net weight is only 350 pounds. The firm's advertisement may be seen in this issue.



GOOSE FEATHER FACTS.

The two breeds of geese best known and bred in the United States are the "Emden" and "Toulouse." The "Emden" geese are preferred for their snow white feathers. The "Toulouse" geese produce nearly all gray feathers. The "Emden" breed were originally brought over from the town of Emden, in the Province of Hanover, near the North Sea. The "Toulouse" breed receive their name from Toulon, in the southern part of France. Both these breeds since their introduction into the United States have been improved upon, especially in the State of Missouri. Missouri is the largest goose growing State of any in the United States. The States of Kentucky and Tennessee are the next two largest producers. St. Louis is the principal raw feather market; next comes Nashville and then Louisville. These three cities receive and distribute two-thirds of all the raw domestic goose feathers grown in the United States. The climate, spring water and soil of these three States are well adapted to the raising of geese for their feather product. The goose feather product of these three States is undoubtedly superior in quality and whiteness to any produced elsewhere in the United States or in any part of Europe at the present time.

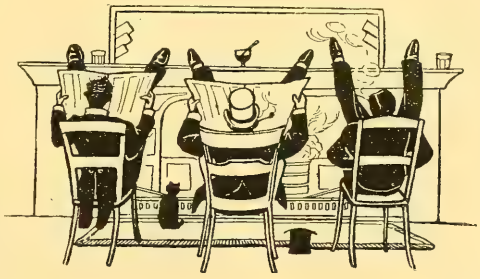
In Missouri about one-fourth of a flock of geese are males, or ganders. The gander can be picked every six weeks or six times during nine months of each year, viz., March 1 up to December 1. The goose can be picked only four times during six months of each year, viz.: June 1 up to December 1. The goose lays its eggs and hatches them during the spring months, April, May and June, but will not do so if its feathers are disturbed during this period. A Missouri goose will furnish about 1½ pounds of feathers yearly (about 5 per cent. of which is down)—that is, 4 to 5 ounces at a picking. Fully one-third of the goose feathers produced are gray in color. The pure white grades are preferred and command a higher price, although the gray prime feathers are equally as good as the white ones for general bedding purposes. The white grades are given the preference simply because they are more sightly than the gray ones.

When new or prime live goose feathers are plucked before they are ripe the quills of such feathers will be found bloodstained, and will require extra care to steam purify thoroughly. By plucking the feathers at unreasonable times it causes the next growth of feathers to become more quilly, and the quality of the feathers is not so good as those plucked at the proper time. The German method of stripping the feathers from the quill has not proved a success and is not practiced in the United States, because a goose feather pillow loses its elasticity in a short time when robbed of its backbone or quill. In addition to this a feather pillow made of stripped feathers becomes flat and is not so healthful as one containing the full feathers, as the latter allows a free circulation of air that the former does not. An all goose down pillow is for the latter reason not so good for sleeping purposes as an all feather pillow or part feather and down pillow. Persons who use an all down pillow for sleeping on will be troubled more or less with neuralgia or headache on account of its extra heating properties.

"SO VERY AMERICAN."

Few of the British critics on American manners, from Mrs. Trollope down to the writers of the present day, have failed to make some sarcastic or plainly condemnatory reference to the so-called American habit of sitting with the feet raised higher than the head, or considerably higher than the floor, a practice which, according to these veracious critics, exists only in these benighted United States.

Some of our readers not familiar with manners across the sea may therefore be surprised to learn that the three gentlemen shown in the cut presented herewith in the free and easy attitudes supposed to be "so very American, you know," are British commercial travelers—and presumably typical ones, for our cut is merely a copy of one which appears every week at the head of the page or so which that excellent trade paper the London Warehouseman and Draper devotes to the doings of commercial travelers.



We do not go so far as to say that such attitudes are unknown here, but it is now evident from what quarter they originated. To that great host among our own furniture travelers who are total abstainers, the glasses shown on the mantelpiece may seem the saddest feature of the scene, but our apology for their presence is that in copying a picture by the photo-engraving process no detail in the original can conveniently be eliminated.

Wm. Clark's furniture store at Emporia, Kan., was partially unroofed and the stock damaged by a severe wind and rain storm on the 8th inst.



VACATION.

Slowly the shadows now creep along ;
Glad is the lark with its vesper song ;
Homeward the deep lowing cattle throng
  Toward that quaint old farmhouse red.
Far from the city's hot, stifling air ;
Night's shadow shading the fields so fair—
I must ascend by that squeaky stair
  And sleep on a feather bed.—Puck.

BARDWELL, ANDERSON & CO.

The reliable firm of Bardwell, Anderson & Co., 81 Union street, Boston, presents in its advertisement a handsome new pattern of a table which will appeal forcibly to dealers. Bardwell, Anderson & Co. is the oldest firm of table manufacturers in New England, and it is a peculiar fact that during the entire recent business depression has increased the general points of merits of its goods in a marked degree. The motto of this old reliable house may well be said to be, "In time of peace prepare for war," and consequently, now that business has started up, the firm can meet every want of the dealer in late and attractive patterns, as few other like concerns in America are able to do.

NORTHWESTERN FURNITURE MEN ORGANIZE.

A conference of the leading furniture manufacturers of Minnesota and Wisconsin was held in Marshfield, Wis., on August 13. The object of the meeting was to agree on a uniform scale of prices if possible and to discuss matters of interest pertaining to the trade in general. Among those present were W. L. Daughty, John Banderob, Oshkosh ; E. Overbeck, Centralia ; W. H. Watson, Eau Claire ; Theo. Kemnitz, Jr., Green Bay ; G. Kastner, Plymouth ; C. V. McMillan, Fond du Lac ; D. M. Neill, Red Wing, Minn. ; Geo. H. Elwell, A. G Kennedy, Minneapolis ; F. J. Luger, St. Paul, and Frank Upham, Marshfield.

The organization will be known as the Northwestern Chamber Suite Manufacturers' Association, and the following gentlemen were elected officers for the ensuing year : D. M. Neill, Red Wing, Minn., president ; C. V. McMillan, Fond du Lac, vice-president ; W. L. Daughty, Oshkosh, secretary and treasurer. It is expected that another meeting will be called this fall, and the organization further perfected and strengthened.

James Pleukharp & Co., Columbus, Ohio, elsewhere publish an engraving of a recent table of their manufacture. It is inviting enough to compel the average reader to send for their new catalogue, which will be ready September 15.

Just take the trouble to look at the advertisement of J. A. Glanton, Columbus, Ind., on page 70 of this issue. There is money in it for an intelligent buyer. The two cuts shown are only two out of a long line, of which a catalogue will be sent on application.

ROCKFORD RIPPLES.

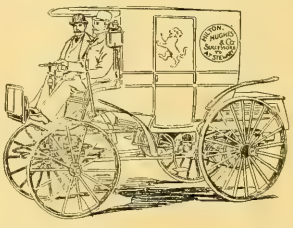
The Union Furniture Company, one of the largest in the city, has raised wages in most departments 10 per cent. on account of better times.

On August 19 seventy-four employees of the Royal Mantel Company went out on strike. The officials of the company declare they had a right to discharge the men if they pleased. They maintain that they have paid fair wages and kept their men employed all through the hard times. The employees are firm in their declaration to remain out. The action of the men is sanctioned by the Rockford Central Labor Union, which is affiliated with the American Federation of Labor. J. A. Wetterstrom, president of the Furniture Workers' Union, counseled the strikers to be quiet and give no offense whatever, but to insist on their rights.

The Rockford Desk and Furniture Company continues to keep at the head of the procession in point of novel and handsome designs. Some of its late things are shown elsewhere.

A NOVEL DELIVERY WAGON.

Hilton, Hughes & Co. have imported from Paris a horseless wagon, illustrated herewith, which is being tested in their delivery service. It is an automatic petroleum vehicle and rectified petroleum of a density of 700 is used as a motor power. It is very simple in arrangement and easily controlled. The motor, which is of horizontal movement, is independent and can be used for any other purpose. It is fitted with a bicycle-like arrangement of sprocket wheels and chains on each side. A crank in front guides the vehicle with accuracy and three brakes keep it under control. On good roads it can attain a speed of 15 miles an hour and ascend 12 per cent. grades. The cost of running is less than 1 cent a mile, and the reservoir holds oil enough for a run of 75 miles. An electric spark does the lighting. If the device is a success Hilton, Hughes & Co. will dispose of the horses and vehicles now used by them and will use horseless wagons instead.



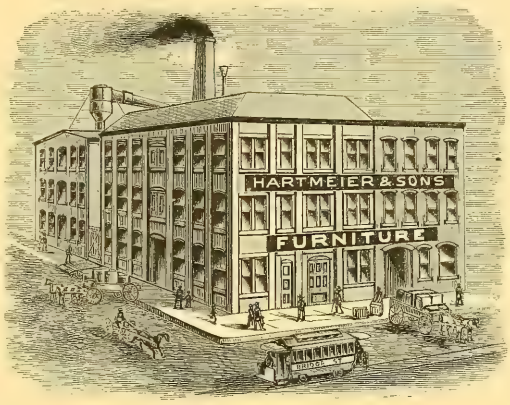
Why is it that a tack points heavenward when it means mischief ?—Judge.

The Posselius Brothers Furniture Manufacturing Company, of Detroit, has issued a very neat catalogue showing twenty-five new styles of the celebrated "Victor" patent extension tables, the best on the market.

Strikes of Hebrew parlor suit makers and couch makers took place on the 9th inst. in Silberman & Wischenski's, 103 Bowery ; Healey's, West Twenty-fifth street ; Grossman & Co.'s, 193 Canal street, and in Greenstein's shop at 58 Orchard street. This is the second strike within ten days in Greenstein's shop. The men first struck for an increase of wages, which was granted. Now they want the hours of labor reduced an hour a week. In the other shops an advance of wages is demanded.

HARTMEIER'S NEW JERSEY EXPOSITION.

One of the necessary points characterizing the successful manufacturer in these days is the willingness to share his profits with his customers. This very thing is what Hartmeier & Sons, of Paterson, N. J., have done for the many years they have been in business, and as a consequence the firm even in the past year has increased its business materially over that of the year previous. New Jersey recognizes Hartmeier & Sons' as an institution of which it is proud, as the firm makes almost everything in the way of furniture that the retailer can call for. The consequence has been that orders pour into the office from all parts of the country. Then again, the dealer finds that he gets just what he wants at a figure that surprises him, and so sends duplicate after duplicate. If you want a kitchen table, a bureau, an extension table, a saloon table, a washstand, a baby's crib, a bedroom suite, a kitchen closet or a china closet, or, in fact, anything necessary for the retail store, all you have to do is to send to Hartmeier & Sons at Paterson for one of their illustrated sheets, which you get by return mail, and you cannot fail to find what you want at a low figure.



HARTMEIER & SONS' FACTORY, PATERSON, N. J.

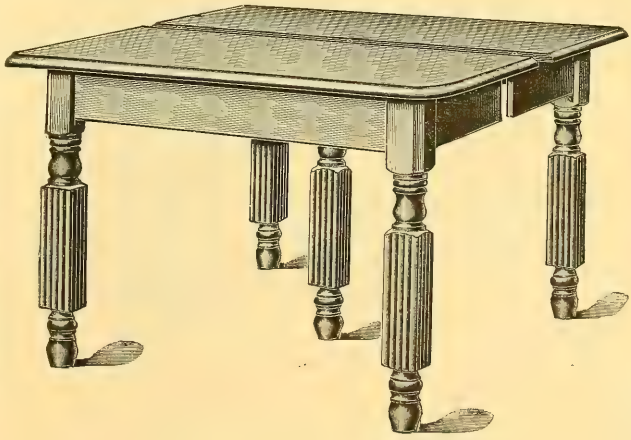
The M. B. Beelman Manufacturing Company, Saginaw, Mich., profess to have the typewriter cabinet of the nineteenth century. It is shown by R. J. Ehlers, 207 Canal street, New York; E. W. Kelley, 30 Lancaster street, Boston, or at the company's office, 227 Canal street, New York.

Elliott & Cougle, 52 Elizabeth street, New York, stand in the front rank of importers of brass and iron bedsteads. B. R. Barklow, who has for years been widely and favorably known to the trade, is in charge of this department of the business.

When you want to see a chair that you can bank on and rely upon receiving your money back with a neat addition thereto, cast your eyes upon the advertisement of Langslow, Fowler & Co. and drink in the beauties and rapid selling points of their No. 148. You can't go astray on this article, and the fact that the firm has already taken enough orders to run the factory through the fall months well bears out the reputation of this old reliable chair house.

G. WALKER KELLEY & CO.

The above firm, located at 255 North Second street, Philadelphia, is well known to the trade and has lately surprised competition and by close attention to business placed itself in the front rank of commission men. The cut shown below is one of the leaders it offers the trade, a well made solid oak extension table at 47 cents per foot with special prices on carload orders. The recent opening held by G. Walker Kelley & Co. was very successful, and the firm showed a beautiful line, consisting in part of low and medium priced as well as elaborate marqueterie chamber suites, oak and curly birch, china closets, sideboards, combination desks and chiffoniers, and, in fact, a full line of furniture of all description. Among the prominent lines which the firm represents are the goods made by John E. Boher, Shippensburg, Pa.; Woodson-Johnson Furniture Company, Valley City Desk Company, Southern Furniture and Table Company, Banderob-Chase Company, and many others. Mr. Kelley is himself constantly on the floor of the warerooms, while Messrs. Galatian and Watson visit the trade, where both are well known and popular.



ONE OF G. WALKER KELLEY & CO.'S LEADERS.

A serious fire took place last week in the packing room of the Williamsport Furniture Company, Williamsport, Pa. The damage done was between $20,000 and $30,000, but was fully covered by insurance, and the firm will not be compelled to delay the shipment of goods ordered.

Terwilliger & Frake, 268 to 276 New Jersey Railroad avenue, Newark, N. J., are equipped for the manufacture of every kind of leather used in furniture work in the best style. Their tufting leather in all colors for Turkish chairs and couches has a reputation for softness and strength surpassed by none other in the market. See their announcement on page 58.



It is reported that B. C. Noyes & Co., manufacturers of sideboards and tables, are retiring from business.

The Boston Upholstering Company has removed to more commodious quarters, and now occupies the premises 30 Lancaster street in connection with Mr. E. W. Kelley. The record of this well-known company is a good one, and guarantees to the dealer that in the new warerooms he will find better bargains than ever before.

E. W. Kelley is more than pleased with the outlook for business at his new quarters, 30 Lancaster street, near the Union Depot. He represents—beside his old and reliable line made by Wilkinson & Eastwood—the high grade and medium chamber suites and chiffoniers of J. K. Rishel & Co.; the centre tables, desks and bookcases, extension tables, wardrobes, hall racks, &c., made by the Greene Manufacturing Company. He is always glad to hear from the trade, and always looks after the interests of his customers.

NEW ENGLAND TRADE NOTES.

Wyman & Beedle, manufacturers of furniture frames, have added another story to their factory at South Gardiner, Me.

The Anthony & Cowell Company, Providence, R. I., is building an addition to its store which will increase its floor space by 30,000 square feet.

An old church at Danbury, Conn., is being turned into a carpet store by Cunningham & Doran. A church in Auburn, N. Y., makes a very convenient furniture and carpet establishment.

Whittemore & Ireland, upholsterers, of Foxcroft, Me., are desirous of making a change and have accepted the proposition made by the citizens of Fairfield. The concern employs about twenty-five men. A stock company has been formed at Fairfield and there will at once be erected a three story building 110 feet long, with a basement, which will be leased for five years to Whittemore & Ireland.

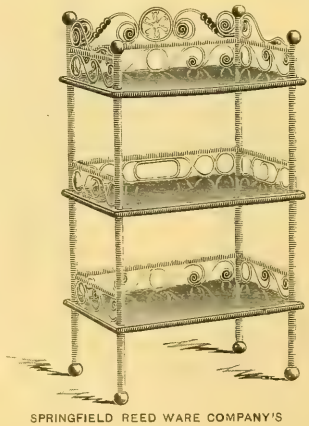
The firm of Merrill & Morrison, old-established carpet and furniture dealers at Chelsea, Mass., has been dissolved by the retirement of Thomas F. Morrison on account of ill health. J. O. Merrill, the senior partner, went to Chelsea from Rumney, N. H., in 1847. He was employed for about two years by the late John H. Osgood, the famous dry goods auctioneer of Boston, and in 1849 was in the employ of a Mr. Carter, a dealer in furniture in Chelsea. Mr. Merrill entered business on his own account in Chelsea in the year 1851, and in 1856 he moved into Ballard Block, on Park street. During this year he formed a copartnership with Thomas F. Morrison, who came from Lowell, but was a native of Campton, N. H. The firm continued to do business in Park street until about 1869, when they moved into a store at the corner of Second street. About twelve years ago this concern again moved into the store now occupied on Broadway. Mr. Morrison during his long residence in Chelsea has served as assistant city marshal, and about 1860 and in 1868 he filled the position of city marshal with credit. He is a great sufferer from rheumatism, and has been obliged to visit warmer climates for several winters past, and he now proposes to take a rest from the cares of business. One of the qualities both partners have always prided themselves on in their business relations was that they always paid 100 cents on the dollar and do not owe anybody. Mr. Merrill will continue business.

The Walter Corey Company, of Portland, Me., is about to add to its capacity by building up its store to a height of four stories. A new building will also be erected which will connect the company's main building with the one in the rear, and the entire structure will be used as a furniture store. This will give the enterprising firm double the capacity which it at present enjoys and make it one of the most complete stores in the East.

James H. Bunce, Middletown, Conn., has been awarded the contract to furnish the county portion of the new municipal building with furniture, carpets and linoleum. There will be other contracts awarded later on to furnish the town and city portion of the building, but the one secured by Mr. Bunce for the county furnishings is the largest one. Mr. Bunce has also been awarded a contract to furnish an Odd Fellows' hall at Greenfield, Mass.

A COMMERCIAL treaty is about consummated between Canada and New Zealand. The treaty provides mainly for free trade, but on a few lines there are ad valorem duties of from 10 to 25 per cent. Among them are lumber, flour, flax, machinery, tools and implements, furniture, &c.

TRAVELING instalment dealers in furniture are a new thing on the East side of town. A couple of large furniture wagons are loaded with all sorts of household goods, which stop before a tenement house in the poorer districts. The salesmen bring the women out, get them to select any article they may want, sign a contract, and then the vans move on to another place. As there is no rent to pay, these men can sell very cheaply, buying as they do in large amounts and for cash.

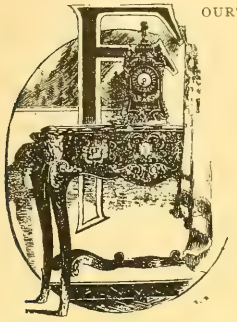


SPRINGFIELD REED WARE COMPANY'S MUSIC RACK.

THE Springfield (Ohio) Reed Ware Manufacturing Company is, even thus early in the season, rushed to fill orders promptly. The demand for its production is explained by its fine workmanship, durable construction, elegant finish and novel and handsome design. In the line of holiday goods nothing could be more attractive than the music rack illustrated herewith, which can be had in white enamel and gold, and cherry and gilt.

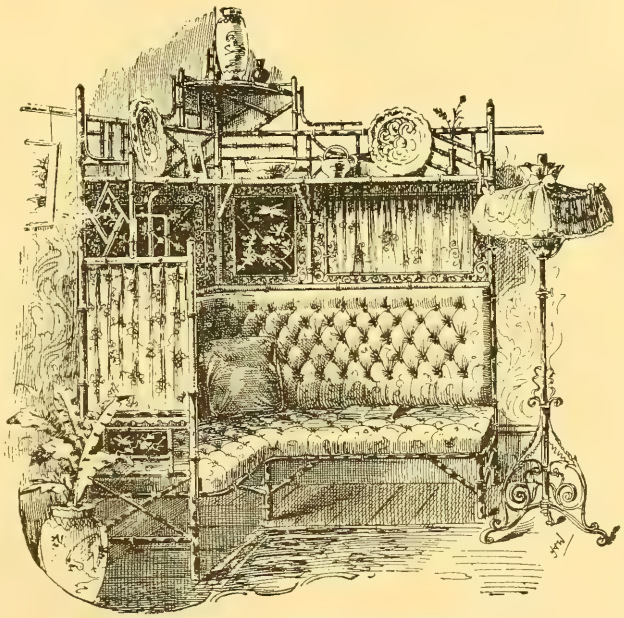
The O. B. Rowlett Desk Company, Richmond, Ind., elsewhere illustrates its latest combination desk and typewriter cabinet. Its catalogue is now ready and will be mailed on application.

TRADE TOPICS.



FOURTH AVENUE, New York, remains, as it long has been, the favorite street of the dealers in old furniture, bric-à-brac and curios, but they have begun to realize that there is room for their trade up town, and accordingly old furniture shops begin to appear in the business parts of the avenues west of Central Park. They are commonly kept by a man who is something between a cabinetmaker and a shopkeeper, a person keen at a bargain, acquainted with styles of furniture commonly admired, reticent, and of studied indifference to the possible purchaser.

One accustomed to mouse in such places down town recognizes the up-town shops at a glance by the tenuous Chippendale tables, ponderous sideboards, blue china, real and counterfeit; tall clocks, carved sofas and dingy andirons. The new old shops up there are in answer to a local demand for their wares. There is a host of new and well-to-do families in the area served by these shops, and it is held that nothing so becomes the new houses thereabouts and their new inhabitants as old, or apparently old, furniture. The second-hand dealers long ago ceased to make New York a main dependence for obtaining stock, so it makes no difference to them that old pieces are to be picked up in that new part of town not more than once or twice a year. The importation of such things from Long Island, New Jersey, Connecticut, the old counties of this State and the South helps to maintain the supply of up-town dealers as of their brethren down town, and the process of manufacturing antiques goes merrily on all over the city. For the time being the up-town dealers have several advantages over those of Fourth avenue. There is less competition, there are fewer expert customers, and there seems to be an inexhaustible supply of new families from somewhere just waiting for new houses to be finished that they may move in. Meanwhile the second-hand dealers are much disturbed at the recent order against cumbering the streets, for the broad and seldom crowded sidewalks of the new up-town region presented ample opportunity for displaying brass and mahogany.



COSY CORNER CONSTRUCTED OF NATURAL BAMBOO.

THE gossipy old gentleman who writes in the New York Press the column entitled "On the tip of the tongue," tells this story of a prominent gentleman connected with the Geo. C. Flint Company, the Cowperthwait Company, &c.:

Once in a while you run across a genuine, old-fashioned woman hater. Such a creature is my old friend George C. Flint, the furniture man. I never knew why he became such a hater of women. He has many peculiar ideas and is a great crank, but would make an ideal husband for all that. He is worth at least $3,000,000 and has a splendid home in Williamsburg. I reckon he is about fifty-four. He will live and die a bachelor. Once upon a time we were going through Brooklyn together, and in a street car sat opposite three very attractive girls, one of whom made eyes at George. He was never given to flirting, but there are Brooklyn girls that no man on earth can help flirting with, and this was one of them. She managed to get him deeply interested, I thought, for he took a card from his pocket, scribbled something on it and whispered to me that he was going to try to hand it to her when she left the car. She knew what he was up to and fell in behind her companions to accept the missive. It was all done very neatly. But I was astonished to see on her face as soon as she read the inscription a look of utter disgust, which was quickly communicated to her companions.

"What on earth have you done?" I asked. "The young lady seems greatly offended."

"I only wrote on my card: 'Meet us in Greenwood to-morrow night at 12,'" he replied with a sly laugh. That was his idea of a joke.

EACH of the New York houses which indulges in advertising on a large scale is adopting some special feature to fix its personality in the reader's mind. Thus far Hilton, Hughes & Co., who have Wanamaker's man, have not adopted the Philadelphian's outline cuts. Ludwig Baumann & Co. use large space and illustrate every article, no matter how small, in their announcement, giving a price and a rigidly condensed description of each. They make a big feature of their credit system. Recently they used twelve entire pages in the Sunday issue of a widely circulated paper. J. H. Little & Co. illustrate

their ads., but in an entirely different way. They present a neat picture, which may or may not have much to do with the article advertised, but is sure to attract attention. They are also a credit house, but keep this circumstance in the background. In one of their ads. recently they called attention to the fact that when the wagon of a well-known instalment concern stops at a house the neighbors immediately know that the tenants are buying goods on the instalment plan.

THE GROWTH OF TRADE PAPERS.

(FROM THE NEW YORK EVENING POST.)

There are at least 200 trade journals published in this city. In the last twenty years their increase has been enormous. There is not only not an industry nor a business left unrepresented, but for many of them half a dozen separate journals are found necessary.

The importance of the trade journal, however, is not seen only in this increase in number, but in their growth, development with which they are conducted, and the luxuries of type, paper and illustration in which they indulge. In these respects they rival the magazines, and the magazines require the services of some of the most artistic presses of the town.

In their relation to that vast commercial structure on which the prosperity of the city rests trade journals serve as vital points of intersection and connection between the different parts. It is interesting to observe the threads of continuity that ramify and bring into touch the diverse and farthest outlying commercial interests—chemical dyes and Alaska fisheries, bonnets and Bessemer steel, through fancy goods, hardware and ostrich farms. To glance at their summaries is to keep abreast with progress, movements and tendencies of the age. They are not confined to commerce, but include the entire body politic.

The editors of trade journals, with the modesty peculiar to the conductors of those papers, aver that the standard of editorial ability is higher in their publications than in the daily papers. They argue that the daily journals, by virtue of their necessity, treat of myriad subjects and events concerning different parts of the world of which it is impossible that they should know with full understanding. On the other hand, the trade journal addresses itself to those fully acquainted with the subject of which it treats; consequently those who write for it must be persons who can speak authoritatively as well as knowingly. This brings to their service only those of acknowledged ability. While subjects outside of their special lines are touched upon, they feel that the trade paper has weight that the daily paper cannot claim.

The new illustrative processes have been called in for the adornment of trade journals. The cuts which are lavished through the advertising departments require paper of special fineness. This in the editorial and reading matter is freely adorned with headpieces, tailpieces, initial letters, reproduction of pictures, and pictorial stories after the manner of the comic papers.

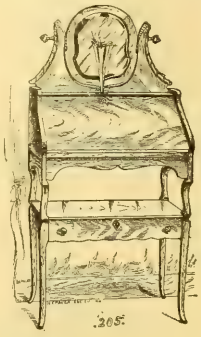
That all trade journals are not equally reputable, and that some are born of bad motives, is doubtless true, but the proportion is small, and carry the seeds of their own destruction. For the most part there are very few trade journals that even by an outsider may not be read with entertainment as well as with profit.

SEE THAT CASTER.

The patent socket caster used on all steel beds made by the American Bedstead Company, of Westboro, Mass., is alone a sufficient inducement to purchase. It will never drop out, although it can be easily pulled out. See cut in the advertisement in this issue, and also note where the American Company's enameled steel and brass mounted beds can be obtained.

This concern only turns out the best quality of steel beds and in such quality will compete with any other beds in the market. Its selling representative is Will R. Pitnam, rooms 35, 36, 37, 115 Worth street, New York.

The Udell Works, North Indianapolis, is one of the companies showing at the New York Exposition which expressed great satisfaction with its sales. It did a great trade, and business is rushing with it in every department. The illustration herewith shown is the No. 205, one of the articles which attracted great attention at the July sales.



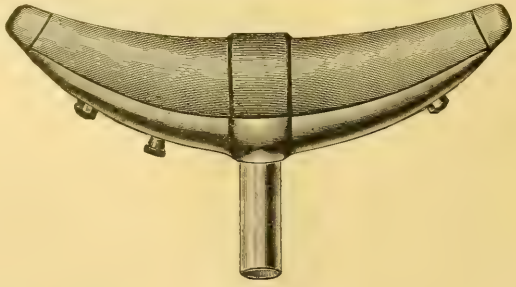
The desks in the House of Representatives at Washington will when Congress meets be covered with red instead of green, as heretofore. The carpet will also be red.

S. A. Carlson & Co., Jamestown, N. Y., are finding a ready market for their medium priced chamber suits, ranging from seven for $100 to two for $100. They are well made and handsomely finished goods.

"What is your line of business?" whispered the editor to a man he was about to introduce to Northern capitalists. "I hauls furniture," huskily came the reply. "Here, gentlemen," continued the editor, "is Mr. Jones, one of the moving spirits of our city."—Ex.

The American Chair Manufacturing Company, of Brandt, Pa., is showing a line of wood, cobbler and upholstered seat chairs that is worth the attention of every live dealer. They are showing goods in golden oak, figured birch, bird's-eye maple and solid and imitation mahogany. There are in the assortment for fall some cane diners that at the price are great values.

This is the pneumatic reversible bicycle saddle invented by Mr. Bunker, who is manager of the Rocker Spring Company, of Chicago, and is made by the Bunker Saddle Company, of that city. It is being used by some of the best riders in the country.



"RING OUT THE OLD; RING IN THE NEW."

The last regular meeting of the old board of trustees of the American Furniture Manufacturers' Exposition Association for the business year was held September 3, and at its termination the new board entered into session and organized. The treasurer's report showed no liabilities, and a bank balance of $7,389.52.

Secretary Spratt called the new board to order, and Charles H. Medicus was elected chairman. The following members were present: Messrs. Karsch, Stearns, Porter, Brown, Page, Homan, Gaylord, Otto, Williams, Corbett and Medicus.

An election of officers resulted as follows: Chas. H. Medicus, president; John D. Stearns, vice-president; John M. Karsch, treasurer, and William A. Homan, recording secretary.

January 13 was declared the date for the opening of the next Exposition, the same to continue until Friday, January 31, at 5 P. M.

Some questions then came up as to the contract with Secretary Spratt, and it was found that this was subject to termination on three weeks' notice given by either party. Upon a suggestion, the old question of the commission paid Mr. Spratt on floor space rented was gone over again, and recapitulated as already published in The Review, and the details given at that time are still fresh in the minds of its readers. It was conceded that as favorable terms as possible were now being made with the management of the building, and no more advantageous project was offered by any member present.

It was found that for the next Exposition only three floors could be secured, the third, fourth and fifth in the huge Lexington avenue building, consisting of 127,000 square feet, and an option on these was secured.

The matter of selling samples was then taken under consideration, and the result was that the following resolution was offered and adopted unanimously:

Resolved, That no samples be sold off from Exposition floor, and exhibits from New York and Brooklyn be taken back to their warerooms, and out of town exhibits be packed at the expense of the Furniture Manufacturers' Exposition Association and shipped back to the exhibitors, and a committee be appointed by the chair to see that this is carried out.

Any exhibitor violating this rule shall be expelled from the association.

The following report was then submitted by Secretary Spratt:

New York, September 3, 1895.

To the Board of Trustees, American Furniture Manufacturers' Exposition Association:

Gentlemen – With a view of presenting to you at this meeting some tangible information as to the probable demand for space in the coming tenth Exposition, I have endeavored, since the close of the Exposition, to secure an expression as to their desires in this respect from every member of the organization.

We have a total membership of 231. I have received replies to my letters from 142 members, leaving eighty-nine non-committal, only thirty-nine of whom were exhibitors last July. Of these 142, eighty-two—almost all of whom were exhibitors in July last—have responded with request that space be reserved for them pending receipt of formal application blanks. These reservations aggregate 93,900 square feet. Three other members have expressed their intention to exhibit, but state their inability thus early to name the exact amount of space required. They are regular exhibitors and have heretofore occupied a total of 3,000 feet, hence the bona fide reservations in hand can really be said to come from eighty-five active members and aggregate 96,900 square feet.

Twelve other members have replied as undecided, but from the tone of their letters and other information available to me, I consider them as almost sure to make application when the time comes. From seven others I have received undecided answers, which I am equally certain will eventually decline to come in. Six others announce their intention of remaining out in January, but express a desire to exhibit in July next or other favorable expressions to the organization. Twenty-two simply decline to go on in January, without further comment, of which ten are members who have not participated in late expositions. Eight accompany similar declinations with expressions unfavorable to the enterprise, and one resigns without comment, after having participated in but one exposition, that held in January, 1892.

My letters, that have brought forth these responses, have been in no sense appeals for applications, but simply a request for an expression, and the result can, I believe, be safely considered as a fair index of the feeling of the organization and of the demand for space in January. Respectfully submitted,

Chas. E. Spratt, Corresponding Secretary.

Mr. Spratt also read to the board the following letters, which he desired permission to print and send to the trade:

Dear Sir or Gentlemen—While it may be considered early to submit to you matters relating to next spring's trade, the trustees of this association desire to advise you that the tenth semi-annual New York Exposition will be opened January 13, and held for three weeks, closing January 31, 1896. Applications are in hand even at this early date for nearly 100,000 square feet of floor space, and few more than one-half of the members of the association have been heard from.

The attendance at the last Exposition reached a total of 1,405 buyers. In this list there were represented over 600 different retail dealers who are desirable customers. They come from different States, and represent the progressive element of the trade, who by their enterprise in going to market indicate their capacity to dispose of goods.

To have this vast contingent of representative buyers inspect the samples of a line the opening month of the season cannot help but materially hasten and increase the sales of such as are desirable and salable. It is of no benefit to any other.

A list of these buyers can be had upon application, that you may obtain an adequate idea of the market afforded by participation in this Exposition.

The rules of the coming Exposition will require that all samples be returned to the factories at the close of the Exposition, negotiations being in progress with the railroads for reduced freight on this return shipment. The repacking and cartage to be paid by the association.

The charge for space will remain the same, 15 cents per square foot for 1,000 square feet or more, $100 being charged for 500 square feet, which will be the minimum.

Respectfully, Chas. E. Spratt, Secretary.

Form of Letter to the Dealers.

Dear Sir or Gentlemen—To correct any erroneous statements that may be circulated in the trade, we desire to announce to you at this early date that the tenth semi-annual Exposition of this association will be held in the Industrial Building, New York, from January 13 to 31, 1896. The applications already in hand assure the display of the spring lines of over 100 of the most progressive manufacturers of the country, whose confidence in the sterling merits of their new goods prompts them to adopt this method of bringing them early to the attention of the sagacious buyer who "goes to market."

We shall hope to see you at this display, and will in December send you a detailed list of the lines that will be offered for your inspection. Respectfully, Chas. E. Spratt, Secretary.

It was decided to send out the first letter at once, and the secretary was so instructed.

The meeting of the National Retail Furniture Dealers' Association to be held in New York next July was alluded to and a united desire was evinced to extend to the visitors on that occasion all the hospitality in the power of the board.

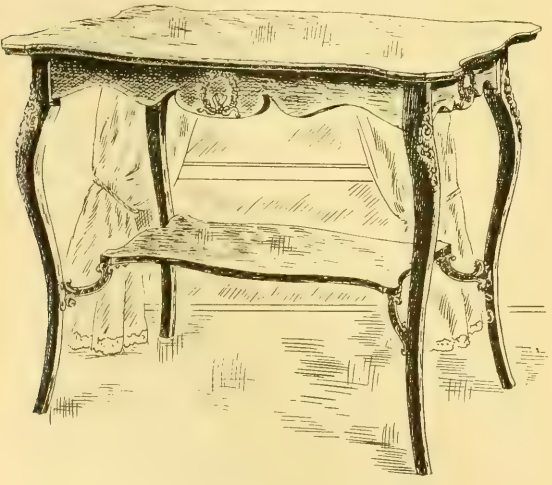
DO YOU NEED A GOOD FINISH?

Among the many points of merit possessed by the "Diamond Finish" manufactured by Moller & Schumann, Marcy and Flushing avenues, Brooklyn, is the fact that the "finish" is a very rapid and hard drying varnish, and furthermore, it sandpapers without scratching, within from eight to ten hours. Two coats can be applied in one day. It is a perfect substitute for shellac, and is susceptible to a brilliant finish on ordinary work. The well-known Brooklyn firm manufactures many kinds and descriptions of architectural and cabinet finishes, among which is the celebrated "Zenith." The attention of manufacturers is particularly called to the advertisement of the company in this issue.

AN OLD-ESTABLISHED HOUSE.

The cut shown in the next column is the Heller & Hoffman Chair Manufacturing Company's No. 94 Cobbler seat, made in solid oak or imitation mahogany, with polished finish. It is one of the great number of new patterns shown in the company's new catalogue, just issued. This well-known concern is one of the oldest in St. Louis, and its Southern and Western trade is growing larger year by year. It needs two or three good commission men to represent it in the South. As it makes a very fine line of goods this is a golden opportunity for some good men.

To assume, because you are in a certain line of manufacturing, that everybody interested in dealing in goods in your line knows about you and your goods by common re-

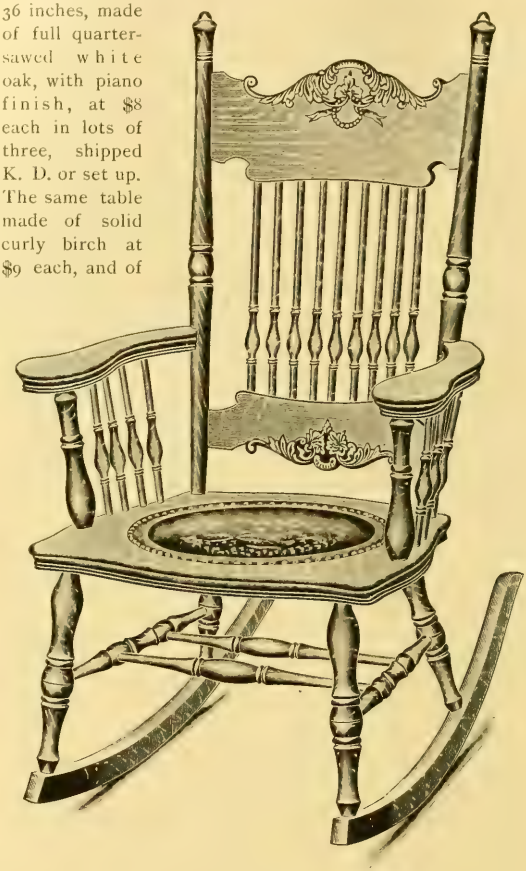


A. P. BOHLINGER & CO.'S NO. 163.

port and rumor is very unwise. They don't. Ask any man who travels for such a firm. He'll tell you that there are dealers within a day's drive of your factory who only know somebody down at B——, of some such name as A——, who makes some such goods—at least, he'd understood they had done so. You've got to make a stir if you're going to do much business; got to advertise.—Printers' Ink.

MAKE PARLOR TABLES EXCLUSIVELY.

A. P. Bohlinger & Co., of St. Louis, Mo., have just issued their new fall catalogue, with sixty new and artistic designs of parlor and library tables. They are not to be overlooked by close cash buyers. They illustrate five of their new styles in this issue. See page No. 11. The table illustrated in the preceding column is their No. 163, top 24x36 inches, made of full quarter-sawed white oak, with piano finish, at $8 each in lots of three, shipped K. D. or set up. The same table made of solid curly birch at $9 each, and of



HELLER & HOFFMAN COMPANY'S NO. 94 COBBLER SEAT.

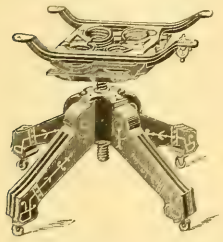
genuine mahogany at $10 each. Our representative recently called on them, and was surprised to see the rush they are having on their new line. He also writes us that they have one of the largest and perhaps the latest equipped factories. With all the latest improved machinery on the market, their facilities for making tables have no equal. They have about 1,000,000 feet of the finest clear lumber ever seen, largely composed of quartered oak, curly birch, genuine mahogany and other rare woods. Mr. A. P. Bohlinger manages the business personally, and has three able superintendents to assist him. The firm's capacity is almost unlimited, and they confine their line to parlor tables exclusively and do all of their business through correspondence and advertising in the trade journals. They employ no traveling men, and do not exhibit at any of the expositions, and claim to give the trade the saving

thereby attained in prices on their goods. Send for catalogue and prices, and save traveling expenses. The address is 926 and 928 Collins street.

WESTERN MALLEABLE AND GREY IRON MANUFACTURING COMPANY.

THIS company reports business very satisfactory, being compelled to run overtime in order to fill orders. Its trade has branched out so that to-day it is shipping its office chair irons to all parts of the globe. Chair manufacturers after once trying the office chair irons manufactured by this company are so well pleased with them that they invariably send duplicate orders.

The firm is the original manufacturer of the McLean swings for the celebrated McLean Swing Rocker, always carries a stock on hand and can ship on short notice. Its



trade in this line has increased very rapidly in the past year and to-day it is supplying swings to the majority of chair manufacturers. By the addition of new and improved machinery in the office chair iron department the company is enabled to put its goods on the market at a price that will meet the approval of the trade. Its adjustable chair irons are used on the majority of office chairs manufactured to-day and give universal satisfaction. A neat catalogue will be mailed upon application. The officers of the company are young men and hustlers. J. M. Morgan, the manager, and Geo. D. Sheriffs, the secretary, have the active management of the business, while W. O. Lyman is superintendent of the foundry. Visitors to the company's establishment are assured a hearty welcome.

EXCELLENCE AND SUPERIORITY.

ONE firm in the United States manufacturing wood working machinery has steadily gone forward and upward for fifty years past, until its name has become known the world over for the excellence and superiority of its productions. When the United States Government wants machinery it always specifies "machinery as made by J. A. Fay & Co., or equal to it," which ruling the great railroads of the country and foreign governments and countries have by experience found correct.

This standard is only maintained by the closest watchfulness, all details being carefully looked into by highly paid mechanics, and, above all, by the president and manager exercising a general supervision throughout the factory, and thereby being sure to discover any defects. The president has been known to have a machine taken out of a car and brought back to the shop because he did not like the fit of a bolt. Excellence and superiority can only be maintained by this close method. The manager and president, working his way up from a shop boy, has filled every department at times. Some foreign engineers, recently visiting the great shops of America, said that "these great works are better fitted for building fine wood working machinery than any others in the world." Anyone properly introduced, or having business with J. A. Fay & Co., Cincinnati, Ohio, will be shown through them, a treat never to be forgotten.

WHITE & SPATE'S CUT CARPETS.

DEVOTING their best energies to the cutting of carpets for the trade it can readily be understood why White & Spate are in a particularly strong position to serve their customers. They carry an immense assortment of all grades of carpeting, rugs, oil cloth, linoleum, &c., and have the goods on hand back of every sample shown. Orders are filled promptly as a consequence, making a clean and quick transaction for the merchant who sells carpets from samples.

Any furniture dealer who has not yet tried selling carpets from samples should send at once to White & Spate, 31 and 33 West Twenty-third street, New York, for full particulars and prepare to share in the fall trade.

KITCHEN FURNITURE ITS SPECIALTY.

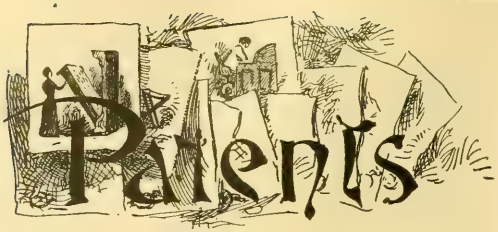
WE present herewith an illustration of a cupboard made by the Reeves Furniture Company, which is its No. 68 solid oak, 6 feet 11 inches high, mean width 3 feet 1 inch, 13x34 glass, and furnished with locks. No furniture store in the country should be without kitchen furniture, and no firm in the country makes a nicer line of it than the Reeves Furniture Company, whose plant is at Columbus, Ind. It makes nothing but this line of furniture and knows the wants of the trade. A new catalogue has just been issued and will be mailed upon application.



REEVES FURNITURE COMPANY'S NO. 68 CUPBOARD.

DURING the great storm of August 31 a furniture wagon owned by a man named Kearns was being driven slowly along the Boulevard, near Sixty-fifth street, New York. The wind lifted it up gently, turned it bottom side upward and spilled out the driver. The horses were astonished, but said nothing, in which course they differed from the driver, who remarked damn several times. Nothing was hurt.

THERE seems to be no limit to the popularity of the upholstered box divan made by the Paine Bedding Company, of Grand Rapids. A glance at the illustrations in its advertisement elsewhere will explain this popularity.



Trade Mark.

No. 26,951. Varnish.—The Glidden Varnish Company, Cleveland, Ohio. Filed May 22, 1895. Registered August 13, 1895.

Essential Feature.—The letters and word "M. P. Special." Used since May 1, 1894.

Designs.

No. 24,554. Chair.—George F. Richardson, Martinsville, Ind., assignor to Edwin L. Brown, same place. Filed May 13, 1895. Issued August 13, 1895. Term of patent, 3½ years.

No. 24,600. Desk and Seat.—Josiah C. Gooding, Covington, Ind. Filed July 17, 1895. Issued August 20, 1895. Term of patent, 14 years.

Inventions.

No. 544,301. Ironing Table.—Charles W. Hillenbrand, Kansas City, Kan., assignor of one-half to Phoebe A. Bartles, same place. Filed August 13, 1894. Issued August 13, 1895.

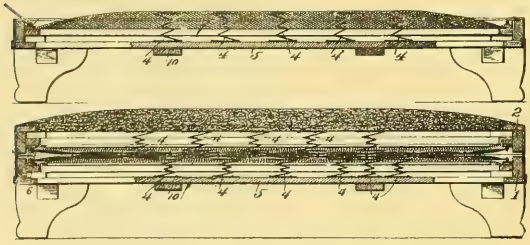
No. 544,381. Guard Attachment for Beds, &c.—Lewis A. Russell, St. Louis, Mo. Filed May 6, 1895. Issued August 13, 1895.

No. 544,393. Machine for Stuffing Mattresses.—Edwin N. Stephenson, Waco, Tex. Filed May 10, 1895. Issued August 13, 1895.

No. 544,443. Machine for Knitting Rattan.—Henry M. Rich, Athol, and Edward L. Taft, Gardner, Mass. Filed October 24, 1888. Issued August 13, 1895.

No. 544,472. Adjustable Chair Support.—Edward G. Watkins, Gardner, Mass., assignor to Heywood Brothers & Co., same place. Filed January 3, 1895. Issued August 13, 1895.

No. 544,488. Bed.—Harry Prufrock, St, Louis, Mo. Filed December 15, 1894. Issued August 13, 1895.



Claim.—1. A bed consisting of a hinged sectional frame, whose meeting rails are lower than the side and end rails, a bed bottom fastened to the outer and end rails slightly below the tops thereof, and a mattress removably fastened to the side and end rails.——2. A bed consisting of a hinged sectional frame, whose meeting rails are lower than the side and end rails, a wire bed bottom fastened to the outer and end rails slightly below the tops thereof, one of said sections being upholstered and a mattress removably fastened to said side and end rails.——3. A bed consisting of a hinged sectional frame, whose meeting rails are lower than the side and end rails, a wire bed bottom fastened to the outer and end rails slightly below the tops thereof, buttons on the side and end rails above the said bed bottom, and a mattress provided in its edges with eyelets adapted to fit over said buttons.——4. A bed consisting of a hinged sectional frame, whose meeting rails are lower than the side and end rails, a wire bed bottom fastened to the outer and end rails slightly below the tops thereof, buttons on the side and end rails above the said bed bottom, a mattress provided with eyelets in its edge adapted to fit over said buttons, said buttons and eyelets being arranged symmetrically.——5. As an article of manufacture, a mattress provided near its edges with eyelets, and having a pocket extending from its end adapted to fit over a pillow frame.

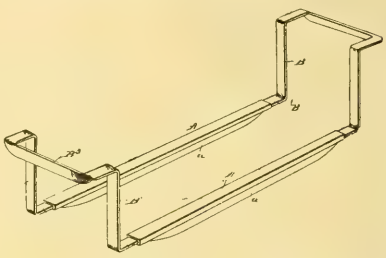
No. 544,535. Folding Chair Commode.—Charles O. Hennig, Philadelphia, Pa. Filed August 24, 1893. Issued August 13, 1895.

No. 544,597. Spiral Spring.—John G. Smith, St. Louis, Mo. Filed September 19, 1891. Issued August 13, 1895.

No. 544,603. Folding Table.—Stephen L. Thompson, Kingfield, Me. Filed June 6, 1895. Issued August 13, 1895.

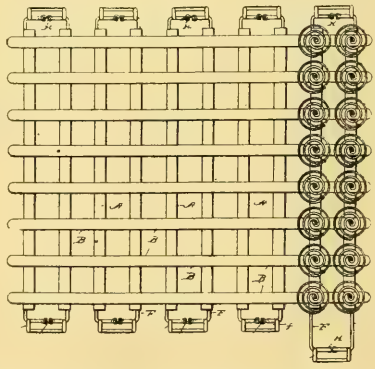
No. 544,615. Slat for Bedsteads.—Peter Fraser, East Whitman, assignor to the Atlas Tack Corporation, Boston, Mass. Filed December 6, 1894. Issued August 13, 1895.

Claim.—1. A foundation cross-piece or slat for spring bed bottoms composed of cross-pieces or slats proper having tubular guides therein and upwardly extending hooks or hangers having the ends bent to enter said tubular guides, said hooks or hangers having upright portions at the ends of the slats or cross-pieces terminating at the top in hooks with a connecting portion, B^3, adapted to take over the side rails of a bedstead.——2. A foundation cross-piece or slat for spring bed bottoms composed of the cross-pieces or slats proper formed up from sheet metal into tubular form with the edges brought together in the form of a depending flange or web, and the hooks or hangers formed up from strip metal with the ends bent to enter the cross-pieces or slats proper, the upright portion B' lying in the same planes as the cross-pieces, the hook portions B^2 and the connecting pieces B^3.



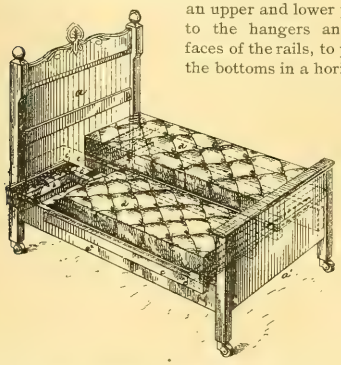
No. 544,616. Spring Bed Bottom.—Peter Fraser, East Whitman, assignor to the Atlas Tack Corporation, Boston, Mass. Filed December 6, 1894. Issued August 13, 1895.

Claim.—1. The combination, with the longitudinal slats carrying the springs, of the transverse slats connected with the longitudinal slats at their points of crossing to form an integral structure, and the upwardly extending hooks or hangers adapted to take over the side rails of the bedstead and having the horizontal portions united to the transverse slats by a sliding connection.——2. A bottom for beds consisting of a series of slats or cross-pieces, and a series of hangers consisting of upwardly extending hooks adapted to take over the side rails of a bedstead, each of said hooks or hangers having two horizontal portions connected respectively with adjacent slats by sliding connections.——3. A foundation cross-piece or slat for spring bed bottoms composed of strips of angle iron having the tubular sleeve guides at each end in the angles thereof, and hangers having the parallel horizontal portions for entering the guides in adjacent slats, the upright proximate portions united by a metal clip and the hook portions adapted to take over the side rails of a bedstead.——4. A foundation cross-piece or slat for spring bed bottoms composed of an angle iron having the tubular guides or sleeves at each end formed by bending portions or ears of the angle iron inward and the upwardly extending hooks or hangers having the horizontal straight portion adapted to enter the guides or sleeves, and the upwardly extending hooks adapted to take over the side rails of a bedstead.



No. 544,630. Bedstead.—Maria C. Scherer, New York city, N. Y. Filed August 20, 1894. Issued August 13, 1895.

Claim.—The combination in a bedstead of a pair of transverse rails with a pair of movable bottoms, hangers secured thereto, and an upper and lower pair of rollers secured to the hangers and engaging opposite faces of the rails, to permanently maintain the bottoms in a horizontal position.



No. 544,783. Steamer Bedstead.—William I. Fielding, New Britain, Conn. Filed May 16, 1895. Issued August 20, 1895.

No. 544,823. Bed Clamp.—Henry J. Ney, Pottsville, Pa. Filed April 30, 1895. Issued August 20, 1895.

No. 544,836. Typewriter Cabinet.—Frederick Vetter, Rochester, N. Y. Filed April 23, 1895. Issued August 20, 1895.

No. 544,846. Folding Table.—Van Curtis Dodge, Sacramento, Cal. Filed February 28, 1895. Issued August 20, 1895.

No. 544,878. Caster.—William F. Bernstein, Philadelphia, Pa. Filed August 11, 1894. Issued August 20, 1895.

No. 545,068. Ball Caster.—Charles H. Gaffney, Gloucester, Mass., assignor, by direct and mesne assignments, to the Crescent Automatic Caster Company, of Maine. Filed March 18, 1895, Issued August 27, 1895.

No. 545,383. Brace and Clamp for Bedsteads.—Thomas H. Shepherd, Kellis' Store, Miss. Filed April 16, 1895. Issued August 27, 1895.

No. 545,417. Combination Chair.—James Sheridan and John W. McNulty, Lawrence, Mass.; Walter Coulson executor of said John W. McNulty, deceased; said Coulson assignor to Ellen J. Lee, same place. Filed January 12, 1894. Issued August 27, 1895.

No. 545,603. Folding Table.—William Macomber, Buffalo, N. Y. Filed November 30, 1894. Issued September 3, 1895.

No. 545,654. Cutter Head for Woodworking Machines.—John L. Johnason, Marquette, Mich. Filed January 22, 1895. Issued September 3, 1895.

No. 545,695. Folding Invalid Chair.—Bernard E. Jamme, New Brighton, N. Y. Filed June 13, 1895. Issued September 3, 1895.

No. 545,789. Ball Caster.—Charles H. Gaffney, Gloucester, Mass. Filed March 20, 1895. Issued September 3, 1895.

No. 545,812. Table.—Victor Oakes, Brule, Wis. Filed May 9, 1895. Issued September 3, 1895.

No. 545,813. Lid Desk.—Edward F. Pooley and Frank D. Pooley, Philadelphia, Pa. Filed March 13, 1894. Issued September 3, 1895.

No. 545,858. Ball Caster.—Charles H. Gaffney, Gloucester, Mass., assignor, by direct and mesne assignments, to the Crescent Automatic Caster Company, of Maine. Filed September 25, 1894. Issued September 3, 1895.

Patented in England.

No. 5,016. March 10, 1894. Metal Rosettes, Joints, &c., for Bedsteads, Fenders, &c.—A W. Heath, Leopold street, Birmingham. Issued July 31, 1895.

No. 5,504. March 16, 1894. Bedsteads and Cots.—W. Frazer, City Works, Wiggin street, Birmingham. Issued August 7, 1895.

In bedsteads in which the side and end bars of the bottom are cast together the dovetails take the whole weight; in order to avoid this the corner castings are rebated, so that the shoulder can rest on the top of the corner.

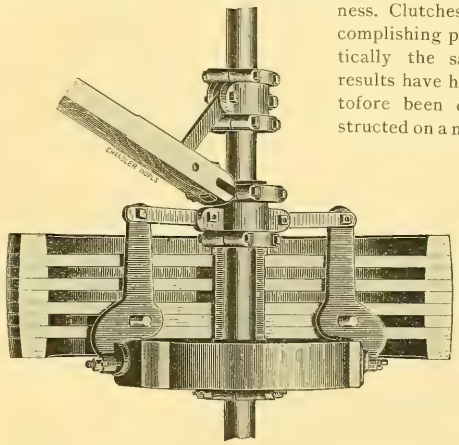
No. 5,850. March 21, 1894. Connecting Spring Fabrics to Mattress Frames, &c.—J. H. Knowles, 6 Lovely lane; D. Muckley, 93 Bewsey Road, and F. W. Monks, Brooklands, all in Warrington, Lancashire. Issued August 14, 1895.

No. 6,104. March 24, 1894. Veneers.—C. Koster, 7 Limburger strasse, Cologne. Issued August 14, 1895.

Relates to the manufacture of veneers from an artificial composition, so as to imitate the graining of wood, mosaic, marbling or other effects. The block from which the veneers are to be cut is made up by superposing on a core different colored layers of the composition to imitate the rings of wood After each layer a brush with stiff bristles may be used. The composition consists of glue, glycerine and kieselguhr mixed to a creamy pulp. The veneers may be used for flooring or inlaid work, and may be polished like ordinary veneers.

THE REEVES CLUTCH.

We illustrate herewith the Reeves clutch, an article which the Reeves Pulley Company, Columbus, Ind., has recently perfected and patented, and which bids fair to form a very important factor in its business. The distinctive features of excellency claimed by the Reeves Company for this clutch are simplicity, durability and cheapness. Clutches accomplishing practically the same results have heretofore been constructed on a most



complicated and expensive scale, which rendered their use not only annoying but almost impossible on account of price; and as a result they have not been generally adopted, excepting in cases of necessity.

By the simple mechanism adopted in the Reeves clutch, the company is enabled to offer it to the trade at such a price as will justify its use wherever a tight and loose pulley has heretofore been necessary. The first expense of the clutch will be found small, and in some cases no more than the extra width of driver and loose pulley, and the saving in belt and power alone will pay for the clutch in a short time. For some time a few progressive transmission companies have been experimenting on a clutch mechanism attachment for wooden pulleys, but it remained for the Reeves Company to bring forward the first practical solution. By most severe tests in some of the largest establishments in Chicago, Louisville, Cleveland and Indianapolis its practicability has been fully established, and a power developed equal to any clutch now being manufactured.

The company has added a complete ironworking department to its factory, fitted up with the latest improved machinery. The enthusiasm with which this clutch has been

received by the various agencies induces the managers of the company to believe that they will in the near future find it necessary to build a large addition to their factory for the exclusive accommodation of their clutch department.

Salesmen's Cards.

Bodenheim, Simon H., Adams & Elting Company, New York.
Chesebro, F. S., Wm. A. Stokes & Co., New York.
Chesebro, J. W., Warren Table Works, New York.
Chickering, G. A., Heywood Brothers & Co., Baltimore.
Cohen, Wm. S. { Posselius Brothers Furniture Manufacturing Company, } New York.
Galatian, G. H., S. P. Porter, Philadelphia.
Harley, Jos. M., F. Mohr & Co., New York.
Keeney, W. B. { Burrows Brothers & Co., Ltd., M. Singer, } Somerville, Mass.
Lee, S., A. Cutler & Son, Buffalo, N. Y.
Mills, John H., Moller & Schumann, Brooklyn, N. Y.
Mott, Alfred M., Brooklyn Chair Company, Brooklyn, N. Y.
Myers, J. G., Sikes Chair Company, Brooklyn, N. Y.
O'Mara, S. D., { Chautauqua Desk Company, Jamestown Furniture Company, } Brooklyn, N. Y.
Richardson, George, S. P. Porter, Salem, Mass.
Rulison, H. S., Binghamton Chair Company, New York.
Schafer, Henry, Maher Brothers, Flemington, N. J.
Schreiber, Jos., Watsontown Table Company, Brooklyn, N. Y.
Summers, Case, Langslow, Fowler & Co., Rochester, N. Y.

REPRESENTATIVES IN NEW YORK OF OUT OF TOWN FACTORIES.

Ames & Frost Company, J. C. Riley & Co., 191 Canal street.
Adams & Elting Company ; Simon H. Bodenheim.
Carlson, S. A., & Co.; S. D. O'Mara, 148 Atlantic avenue, Brooklyn.
Chautauqua Desk Company ; S. D. O'Mara, 148 Atlantic avenue, Brooklyn.
Chicago (Ill.) Wood Finishing Company ; L. C. King & Co., 171 Front street.
Decatur Furniture Company, O. L. Hall, Park Avenue Hotel.
Elmira Table Co.; S. P. Porter, 185 and 187 Canal street.
Fay, J. A., & Egan Company, Cincinnati; George Place, 120 Broadway.
Fort Plain Furniture Company ; J. W. Chesebro, 94 Mott street.
Hamilton Furniture Company ; S. G. Estabrook, 50 Elizabeth street.
Hetterschied Manufacturing Works, Grand Rapids, Mich.; Wm. S. Cohen, 23 East Ninety-ninth street.
Jamestown Lounge Company ; Theodore C. Kemmerer, 179 Canal street.
Milner & Wolcott Company ; P. H. Gross, 307 Canal street.
Montgomery (Pa.) Table Works ; W. A. Stokes & Co., 30 Warren street.
New Athens Furniture Company ; J. P. Gaylord, 380 Hudson street.
Northwestern Wire Mattress Company, J. C. Riley & Co., 191 Canal street.
Oil City Desk and Furniture Manufacturing Company, Oil City, Pa.; R. J. Ehlers, 209 Canal street.
Posselius Brothers Furniture Manufacturing Company ; W. S. Cohen, 23 East Ninety-ninth street.
Retting & Sweet ; Knapp & Zuver, 40 Elizabeth street.
Robbins Table Company ; Fawcett Brothers, 380 Hudson street.
Rockford Desk and Furniture Company ; J. P. Gaylord, 380 Hudson street.
Rowlett, O. B., Desk Company, Richmond Ind.; P. H. Gross, 307 Canal street.
St. Johns Manufacturing Company, St. Johns, Mich.; Frederick Goll, 175 and 177 Canal street.
Warren Table Works, Warren, Pa.; J. W. Chesebro, 94 to 98 Mott street.
Weissner, Oscar A. E., Brooklyn, N. Y.; W. H. Brockmeyer, 27 Union square.
Williamsport Furniture Company, Williamsport, Pa.; F. West Page, 491 Third street, Brooklyn.

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Advertisements under this heading $1.00 each insertion for twenty words or less, and five cents for each additional word.]

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Advertisers' Directory.

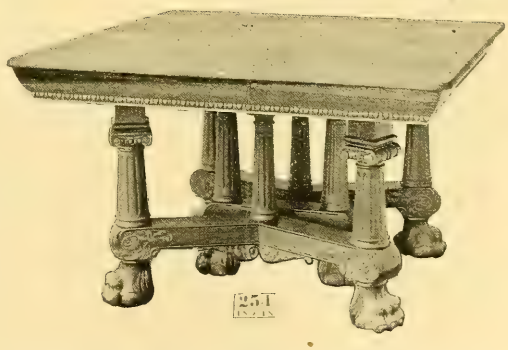
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With Woven Wire Mattress.

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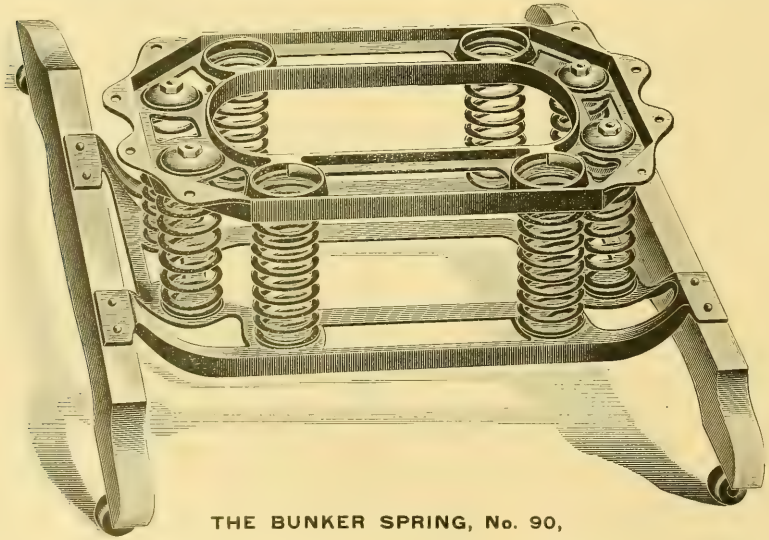
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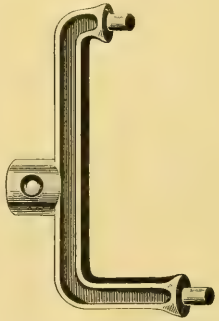


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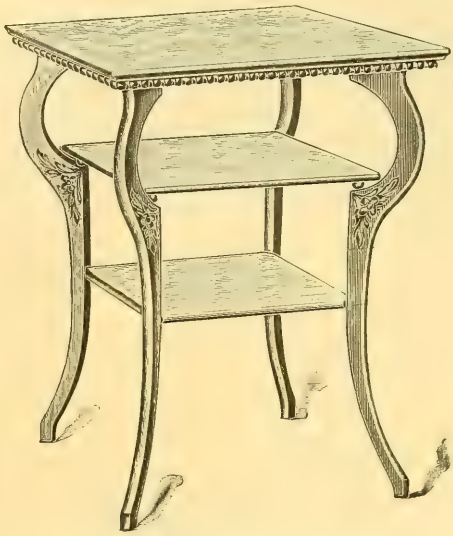
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EMBOSSED LEATHER in hides or cut to sizes required.

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An **Opportunity for Merchants** to sell Carpets without carrying a stock. A large investment not necessary.

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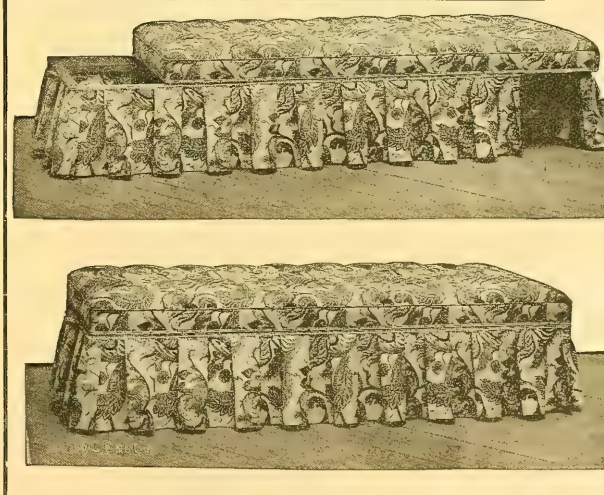
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We make a Specialty of Building BOX DIVANS and COUCHES, any size, upholstered either in Muslin or in Cretonne,

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Paine Bedding Co.,

MANUFACTURERS OF

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MANUFACTURERS OF

Fine Varnishes,

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TRADE **SILAXER** MARK.

A PERFECT SURFACER.

Red Birch, Cherry and ... Mahogany **SILAXER.** Birch Sap Stain.



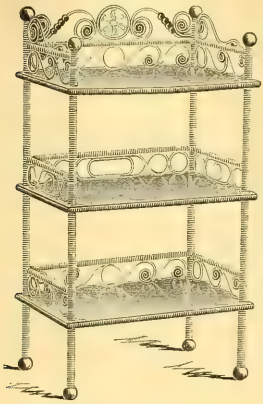
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THE LARGEST MAKERS OF WIRE MATTRESSES IN THE WORLD.



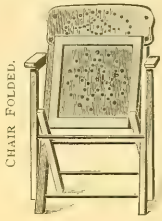
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No. 202.



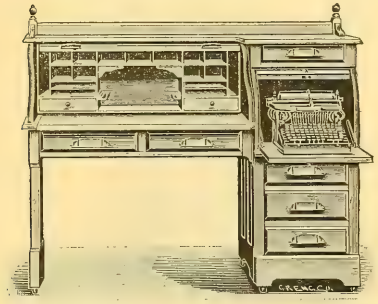
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A Typewriter Cabinet has become an **Essential Feature** in every merchant's office. The question is,

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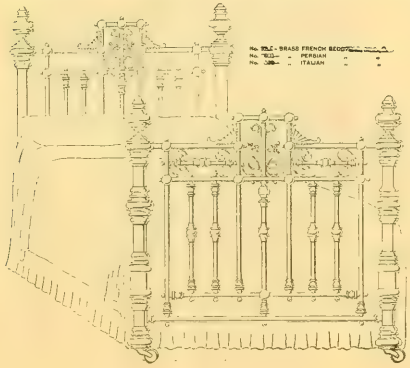
R. J. EHLERS, 207 Canal St., New York,

E. W. KELLEY, 30 Lancaster St., Boston,

Or drop in at our Office, *227 Canal St., New York.*

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BEDSTEADS.

An unlimited assortment in ***design, superior finish,*** &c., at prices sure to ***command the attention*** of all shrewd buyers.

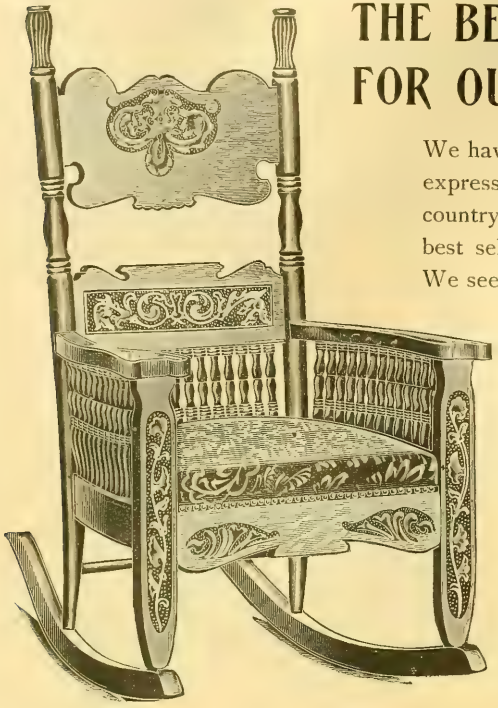
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40,000 Square Feet Floor Space.



THE BEST IS NONE TOO GOOD FOR OUR TRADE.

We have always **thoroughly believed** in the sentiment expressed above, and we herewith submit to the dealers of the country a correct reproduction of our **No. 148**—one of the best selling Rockers that we have ever offered the Trade.

We seek comparison with other goods of like **substantial quality, finish** and **workmanship** at the **price,** and solicit a trial order. The result will surprise **you** and **please your customers.**

Our facilities embrace all the latest inventions known to Chair Manufacturers.

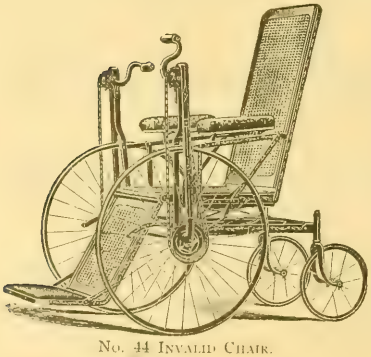
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No. 460 Baby Carriage.



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MANUFACTURERS OF

Reed and Rattan FURNITURE,

BABY CARRIAGES,

BAMBOO FURNITURE AND NOVELTIES.

OUR LINE OF

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is the finest in the country.

We also make

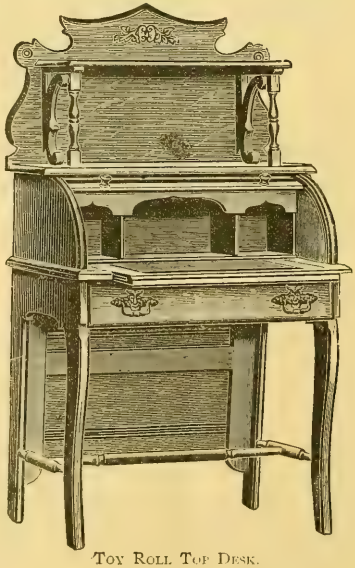
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Toy Roll Top Desk.

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MANUFACTURE A VERY COMPLETE LINE OF . . . . .

Spring Beds,

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The Success of the Exposition.

The extremely hot line of the . . . . .

NEWBURGH REED CO.

was favored with orders from the numerous buyers.

Our Fall Line is now ready. Send for Circular.

It will pay you to inspect our line before buying elsewhere, as you will go no further than the

NEWBURGH REED CO.,

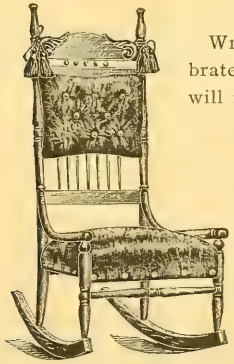
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OUR RECENT ADDITIONS

To our line in the way of

ROCKERS AND FOOT RESTS

are great sellers and very popular with the Trade.



Write us for prices on our celebrated **No. 170 CHAIR.** You will not regret it.

Do not miss our new line for this season, consisting of

FLOOR ROCKERS,
PLUSH AND CARPET BASE ROCKERS,
PLUSH AND COBBLER SEATS,
&c., &c.

CLARK, HUNSIKER & CO.,

ELBRIDGE, N. Y.

If Time Is Money,

Then **Times** Must be **More Money.**

THEREFORE, EXAMINE OUR

July. Catalogue 1895.

IN TIME

AND TAKE ADVANTAGE OF THE TIMES.

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The Heller & Hoffman Chair Mfg. Co.,

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What Do You Think of This?

THIS HANDSOME

Morris Chair,

made up with Corduroy or Velour Cushions (filled with moss and cotton), only



$7.50

INDIANAPOLIS PARLOR FURNITURE CO.,

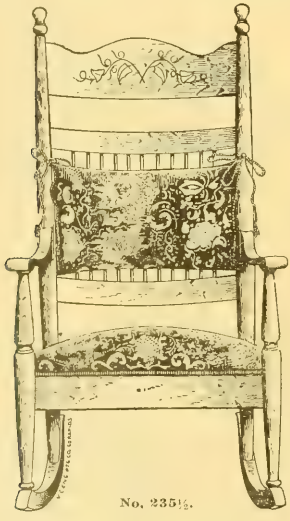
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INDIANAPOLIS, IND.

... THE ...

Buckeye Chair Co.,

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No. 235½.

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Electrotype for newspaper advertising and full particulars sent on application.

Central Furniture Co.,

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Wholesale Manufacturers of

- Combination Bookcases,
- Library Bookcases,
- Cylinder and Secretary Bookcases,
- China Closets,
- Ladies' Desks,
- Music Cabinets,
- Parlor Cabinets,

In Oak, Birch and Mahogany.

Furniture Dealers, please write for new Catalogue just out.

An August Idyl.

Now that the numerous Expos are o'er,
And factories running on orders galore,
While a few manufacturers feel pretty sore,
We guess all are ready to try it once more.
And now as we happen to have the floor,
We would very much like to say a word more
To the gentleman that keeps the Furniture Store:
We have values that make our competitors roar,
And the latch-string hangs always outside the door.

New Athens Furniture Co.,

MANUFACTURERS OF MEDIUM GRADE CHAMBER SUITES,

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MARSTON'S HAND AND FOOT POWER CIRCULAR SAW.

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Iron Frame, 36 inches high.

Centre part of top is made of iron accurately planed, with grooves on each side of saw for gauges to slide in.

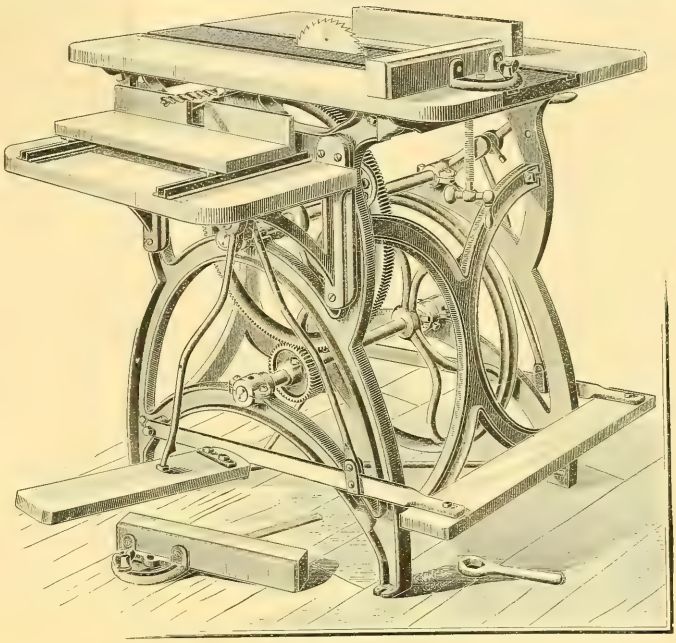
Steel shafts and best Babbitt Metal boxes.

Gears are all machine cut from solid iron.

Boring table and side treadle.

Two 7 inch saws and two crank handles with each machine.

Weight, complete, 350 lbs.

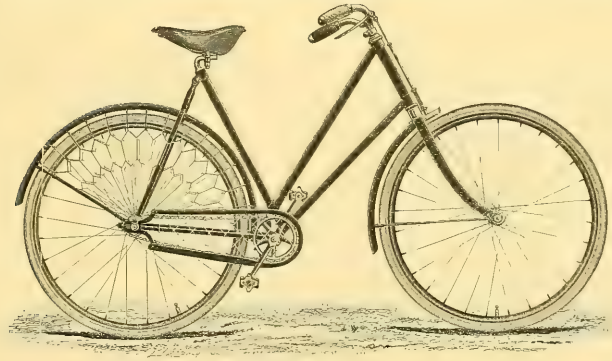


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BUCKEYE
STRONGEST FRAME
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G.I.W.CO. TOLEDO, O.

Every Rider

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Is Our Fast Friend.

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THOSE . . . . .

White Enamel Dressers

FROM . . . . .

$11.50 to $16.50,

... **Honestly made** and **beautifully finished,** ...
... with oval and shaped French plates, and those ...

Washstands and Chiffoniers

... not only attracted attention but also very large orders. ...
... They were acknowledged to be the **very best val-** ...
... **ues** in the recent July Exposition. . . . . .
... **You want some?** Well, send for small photos.

Our Line of Oak and Birch Suites is also good value.

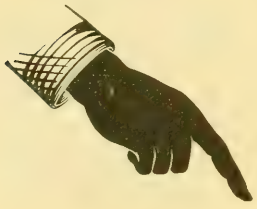
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NEW FACTORY,
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MACHINERY.

Manufacturers of

Extension
Tables.

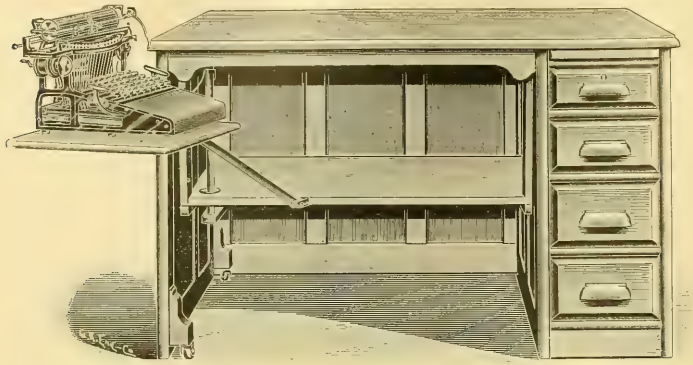
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Two Desks in One.

COMBINATION DESK AND TYPEWRITER CABINET. Your attention is called to our raising and lowering device which does not disturb the desk bed but leaves it always ready for use, whether the typewriter is in position to be used or closed in the cabinet underneath, thus giving you a practical desk and typewriter cabinet. We make a full and complete line of Roll and Flat Top Desks, both with and without typewriter attachment. Write for catalogue to

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IF NOT GET LEFT.

We have the lowest prices, the best designs. Your stock will not be complete unless you have some of our goods.

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Rockers,
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Solid and Imitation Mahogany.

Everything you want and prices that will suit all. Don't fail to look over our agents' photos. We also make a line of Cane Diners which for quality and price are not equaled.

CUPBOARDS!

We are the People that make the Sellers.

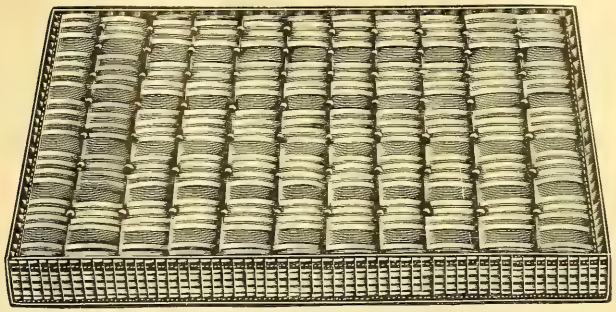


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Mention this paper.

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Renovator and Manufacturer,

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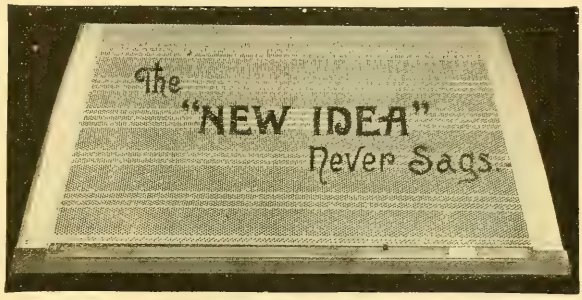
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Furniture Springs and Trimmings of all kinds to match all goods.



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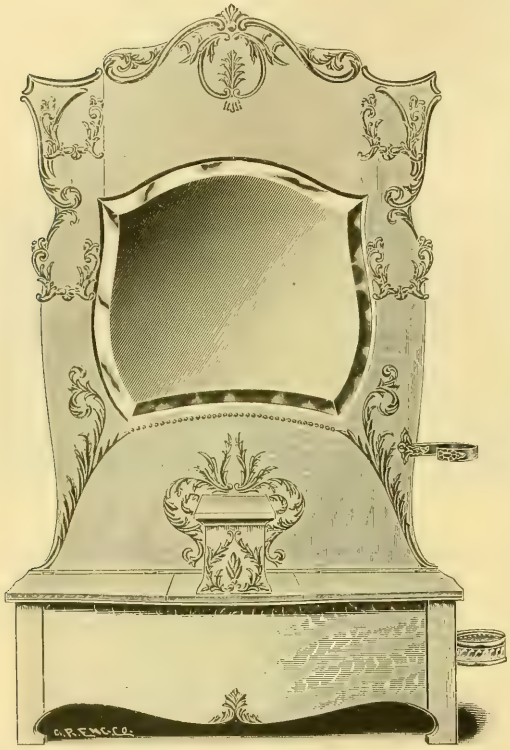
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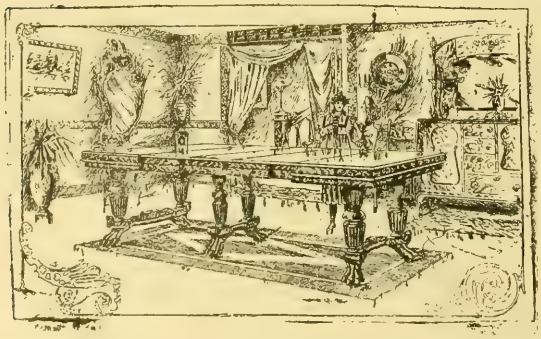
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There are others in our line that are as handsome as the above.

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Takes care of its own leaves. OLD RELIABLE.

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AND THE

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A Swell Door Sideboard.
We have various styles.
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We have many pleasing designs.
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We have them. Unique effects.
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We can aid you. Try us!

NEW ENGLAND FURNITURE CO.,

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You should make this money by

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NOTE THIS:

We sell you a line of samples of your own selection in the choicest patterns of all grades of Carpets. You can sell from these samples, ordering from us the quantity desired by freight or express. By sending us a diagram of the room we can sew the carpet ready for laying without delay in shipment. We sew all carpets by our new patent electric process sewing machine, making a seam stronger, more elastic and more durable than any sewed by hand.

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Our Plan is your Opportunity.

You can sell Carpets and Curtains **Without Carrying Stock.**

OUR STOCK large and varied enough to supply all needs.

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AMERICAN OTTOMAN AND HASSOCK CO.

W. B. SHAW, Manager.

ESTABLISHED 1872.

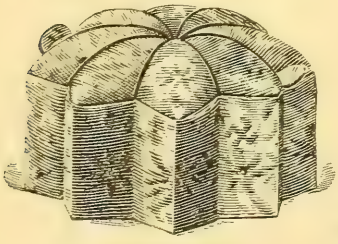
119 Leonard Street, New York.

Between Broadway and Elm Streets.

MANUFACTURERS OF

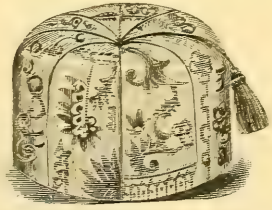
Hassocks, Box Ottomans and Blacking Cases.

IMPERIAL HASSOCK.—No. 24.

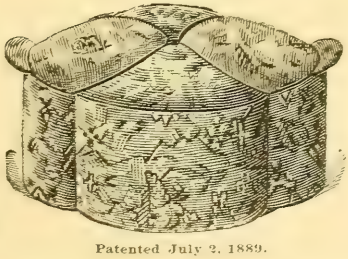


Patent applied for.

TURKISH HASSOCK.—No. 13-a.



ROYAL HASSOCK.—No. 18.



Patented July 2, 1889.

CATALOGUE AND PRICE LIST ON APPLICATION.

NEW STYLES.—Your attention is called to the two new styles of Hassocks: **Imperial No. 24** and **Royal No. 18. Every dealer** should carry a line of these goods in stock—in fact we manufacture about twenty-five styles, and they are all good sellers.

P. S.—Drop us a Postal Card for a Sample Case of Hassocks, of different styles and quality. If prices and quality are not satisfactory, return them at our expense.

THE BEST EQUIPPED ESTABLISHMENT IN THE WORLD FOR THIS CLASS OF WORK.

We Carry in Stock over 5,000 **HASSOCKS** ready for immediate delivery.

OSCAR E. A. WIESSNER,

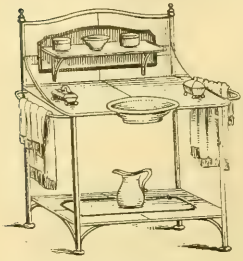
160 to 180 7th Street, 117 to 137 8th Street, SOUTH BROOKLYN, N. Y.,

MANUFACTURER OF

ENAMELED STEEL WASHSTANDS,

English Iron Bedsteads,

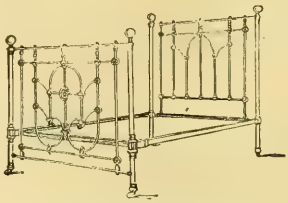
HOSPITAL IRON AND STEEL FURNITURE,
WARD TABLES, SETTEES, &c.



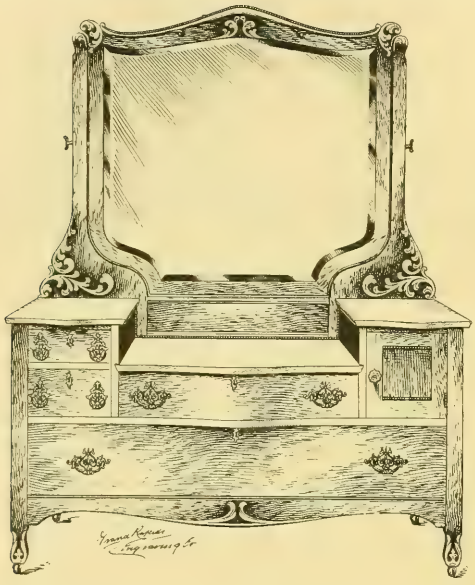
No. 40.—White Enameled All Steel Washstand.

Every Furniture, House Furnishing or Crockery and Glass House ought to keep our Superior Metallic Washstands and Bedsteads.

Send for Catalogues and Price Lists and mention the FURNITURE TRADE REVIEW. Agents wanted in all leading towns in the United States.



No. 215.—White Enameled, Handsomely Brass Trimmed Metallic Bedstead.



Dresser No. 225.

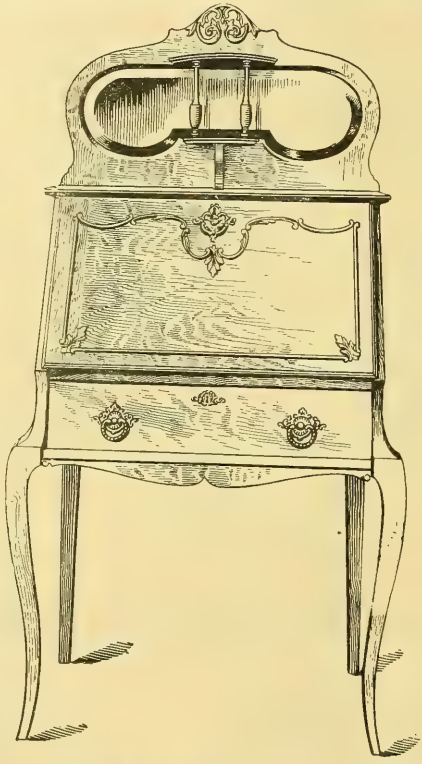
WOODARD FURNITURE WORKS,

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WHOLESALE MANUFACTURERS OF . . . . .

SUITES AND SIDEBOARDS.

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Parlor, Roll, Flat Top Desks

Bookcases, China Closets, Music Cabinets, Tables.

Prices and Style tell the story in detail in my Catalogue. Send for a copy.

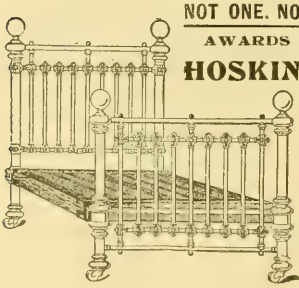
Richard J. Keppel,

NORWICH, N. Y.

Representatives:

New York and Vicinity, A. B. MONTGOMERY.

New England, ROBERT J. KEPPEL.



NOT ONE, NOR TWO, BUT THREE AWARDS GRANTED

HOSKINS & SEWELL

At the World's Columbian Exposition.

Durability, design and **finish** are the points upon which we have achieved our reputation.

We claim that our bedsteads do not tarnish; are light, airy, cheerful and ornamental. This claim is supported by our constant stream of orders from all parts of the world.

16 East Fifteenth St., New York.



SAMPLE CASES.

All Styles Made to Order.

ESTIMATES FURNISHED.

C. F. RUMPP & SONS,

FINE LEATHER GOODS,

Fifth and Cherry Sts., PHILADELPHIA.



No. 1 Suit. $68.00.

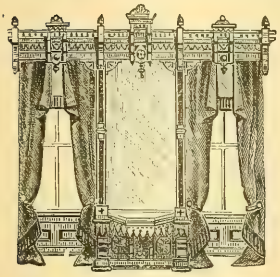
Church, Lodge and Club Furniture.

OPERA CHAIRS.
INVALID CHAIRS.

S. C. SMALL & CO., 90 Canal St., Boston, Mass.

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WE HAVE WHAT YOU WANT — IN THE LINE OF — Mantel AND Pier Mirrors, ... Window . . . . . Cornices, &c., &c.



And as for . . .

LOOKING GLASS FRAMES,

either finished or in the wood we make a specialty of them for the Jobbing Trade.

SEND FOR OUR CATALOGUE.

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16 Horatio St., cor. 8th Ave. and 13th St.,

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J. E. PEARCE. A. LAUZON.

J. E. PEARCE & CO.,

MANUFACTURERS OF

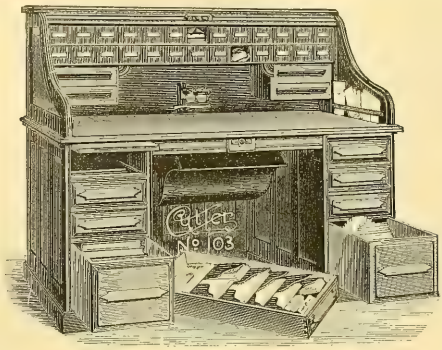
Parlor Furniture,

COUCHES AND TURKISH CHAIRS,

120 West 19th Street,

BET. 6TH AND 7TH AVENUES. NEW YORK.

Telephone Call: 96 Eighteenth.



THE FAMOUS Cutler DESKS. Manufactured by A. Cutler & Son, Buffalo, N. Y.

Finest, Medium and Low Priced Grades and Every Desk as Good as Gold.

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MANUFACTURERS OF

The Best Cheap and Medium Line of Couches and Lounges in the Market.

SEND FOR CUTS AND PRICES. O. P. BRIETHUT, Manager.

GOOD PROFITS WITHOUT USE OF CAPITAL.

EVERY RETAIL FURNITURE DEALER OUGHT TO

Sell Carpets.

If he has not the inclination or capital to carry stock he can *Do a Successful Carpet Business* by investing from ten dollars upward in a line of samples.

THE SCHEME.

We sell you samples 1½ yards in length, with borders to match, of the **Choicest Patterns of All Grades of Carpets. You Can Sell Carpets** from these samples and forward the order to us, stating the size of the room. We **Will Cut the Quantity Desired** and ship to you by freight or express, charging you

ONLY A SLIGHT ADVANCE OVER THE WHOLESALE PRICE.

If you desire, you can send us a diagram of the room, and we will sew and make the carpet ready for laying, and will sell you just the number of yards of lining required.

FINE GOODS.

Dealers who carry a stock of carpets can increase their business in the finer grades by carrying samples of our

WILTONS, AXMINSTERS, MOQUETTES, AXMINSTER VELVETS, BRUSSELS, Etc.

WRITE FOR PRICE LIST AND CIRCULARS TO

BOYD, HARLEY & CO. (. . . CUT GOODS . . . . DEPARTMENT),

JOBBERS OF . . . . . 1122 Market Street,

Carpetings, Rugs, Mattings, Oil Cloth, Linoleum, Etc.

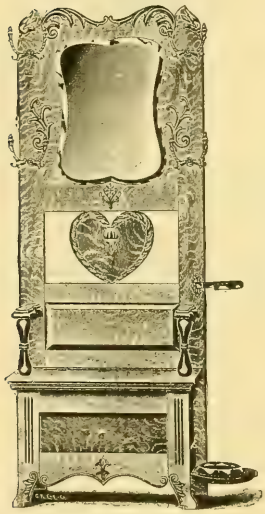
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NOVELTY MFG. CO.,

CLARENCE G. BROWN, PROPRIETOR.

Syracuse, N. Y.

SEND FOR CATALOGUES A and B.



No. 111 HALL RACK

The Best Selling Line

MADE IN

HALL RACKS,

SIDEBOARDS

AND

COMBINATION DESKS.

Prices right, designs right,
∴ and you will be right
∴ if you will place our
∴ line on your floor. . . .

TRY THEM. . .

GREAT SELLERS.

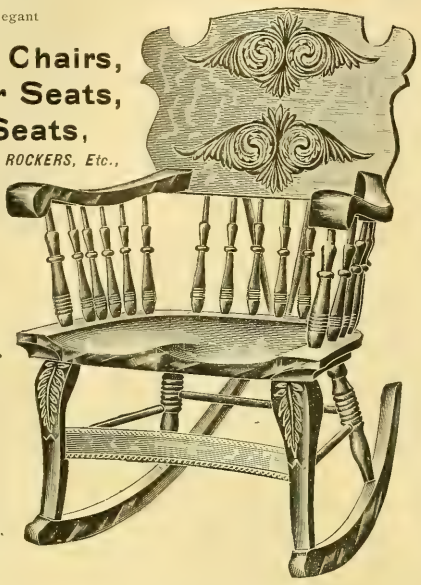
We have an **Exposition of Our Own.**

Drop us a postal card and we will send you one.

We have some elegant designs in

Dining Chairs,
Cobbler Seats,
Wood Seats,
FANCY PLUSH ROCKERS, Etc.,

At ROCK BOTTOM PRICES.



Our New York Agent is W. H. HOSFORD, 116 W. 71st St.

STAR CHAIR CO., BINGHAMTON, N. Y.

"Do Not Lean on a Broken Reed."



The true acme of perfection is found in the goods made by the

WAKEFIELD REED CHAIR CO.

Factory, Wakefield, Mass.

NEW YORK SALESROOM, No. 8 PARK PLACE.

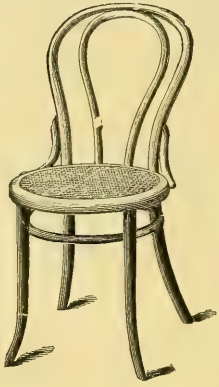
ROBT. J. EHLERS,

FURNITURE MANUFACTURERS' AGENT,

SHOWROOMS:

209 Canal Street,

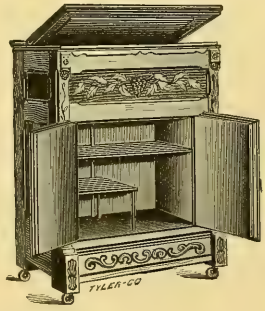
. . . New York,



FULL LINE OF

Vienna Chairs

. . . AND . . .



Refrigerators

IN STOCK FOR IMMEDIATE DELIVERY.

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ROBBINS TABLE CO., OWOSSO, MICHIGAN.

MANUFACTURERS OF

Extension Tables.

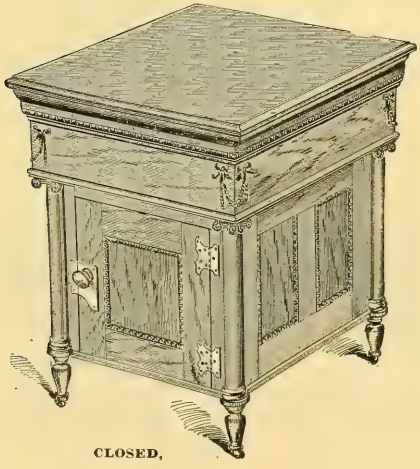


No. 91.—48 x 48 inch Top, 6 inch Legs, Quartered Oak, Polished.

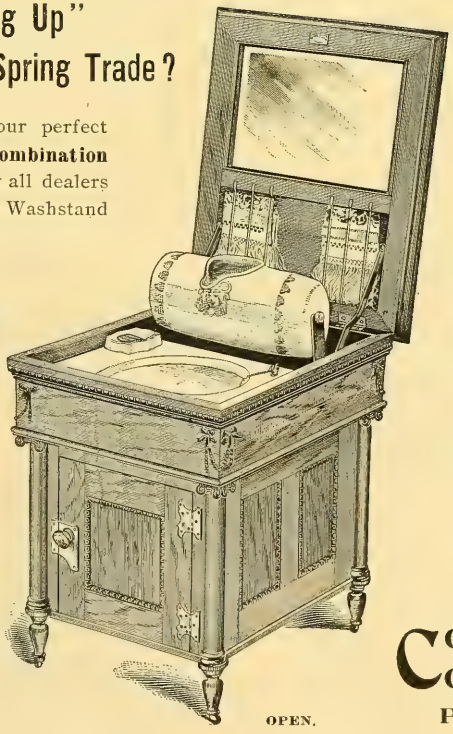
July Catalogue Now Ready.

Are You Contemplating "Stocking Up" your Store for the Spring Trade?

If so, you cannot afford to omit our perfect Lavatory and Table combined, the **Combination Commode.** They are pronounced by all dealers who have handled every other Patent Washstand to be far superior to them all.



CLOSED.



OPEN.

They are a *drawing card* in any furniture store, and attract very much custom; not only those who desire to purchase them, but those who wish to see and can appreciate a *good thing*.

We are now manufacturing these goods in most of the popular woods, both solid and imitation, at prices that suit the times.

Write for circulars and Price List, and be convinced our goods are just what you need to make your stock complete.

THE

COMBINATION COMMODE CO.,

Portland, Me.



LEATHER.

Embossed, Carved and Illuminated, for Furniture, Chairs and Interior Decorations. Cut in sizes to order.

COBBLER SEATS, ROUND AND SQUARE, IN GREAT VARIETY.

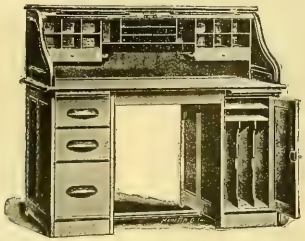
PANELS, SET FIGURES.

Designs made, and Duplicates not issued when so requested.

VELVET LEATHER.

Newark Decorative Leather Co.,

No. 67 Hamilton Street, Newark, N. J.



No. 190. Antique Oak, 50 inches long, $11.75, less 5 per cent. cash.

Buy Office Desks FROM O. C. S. OLSEN & CO., CHICAGO.

They are made right and sell at the right price. The kind it pays to handle.

Please write for Prices on large lots.



No. 60. Maple, any finish. Perforated or slat seat. Not injured by exposure.

No. 71. Maple, any finish. Carpet seat and back, Body Brussels. Weight, 70 lbs. per dozen.

No. 30. Oak or Maple. Perforated seats, furnished in sections for seating halls, or singly.

No. 67. Maple, Elm, Rosewood or Ebony, polished. The Undertaker's Favorite. Weight, 60 lbs. per dozen.

Write for Catalogue and Prices. **The Buckeye Folding Chair Co.** WARREN, OHIO. We pay freight everywhere.



FURNITURE, LOUNGE, BED, CHAIR

The Cleveland Wire Spring Co. Springs.

CLEVELAND, OHIO.

Steel Tempered, Japanned, Coppered and Tinned.

JOHN WALES CO., *Eastern Agents,*

139 and 141 HIGH ST., BOSTON, MASS.

JACKSON GLASS WORKS,

JACKSON, MICHIGAN,

..MANUFACTURERS OF..

FRENCH • MIRROR • PLATES,

And Framed Mirrors of Every Description.

Best Quality of Plates at very Lowest Prices.

Permanent Brilliant and Durable Silvering Guaranteed.

Factory Orders Solicited.

All Orders Promptly Filled.

Send for Catalogue and Prices.

C. H. G. LOSERE,

MANUFACTURER OF

PHOTOGRAPH PORTFOLIOS and PORTFOLIO BAGS

FOR THE USE OF

FURNITURE TRAVELING SALESMEN.



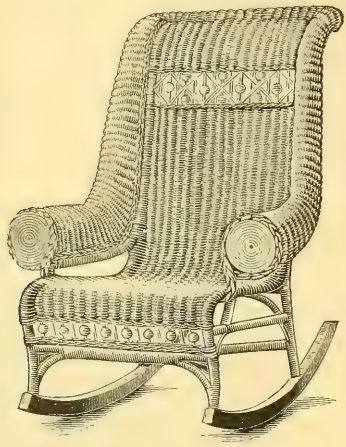
Any kind, style or quality made to order within two days. Also, wholesale manufacturer of Trunks and Traveling Bags, Trunk and Shawl Straps. Any desired article in the line made to order. Sample Trunks, Satchels and PORTFOLIOS neatly repaired at reasonable rates.

Factory: 164 MULBERRY ST.

Office and Salesroom: 188 GRAND ST., NEW YORK. Upstairs; two flights.

VEAL BROS.,

Michigan City, Ind.



SEND for our Handsome New Catalogue

And Mention THE FURNITURE TRADE REVIEW.

All Upholsterers

Should Use Our Webbing.

THE QUALITY IS THE BEST.
THE PRICE IS THE LOWEST.

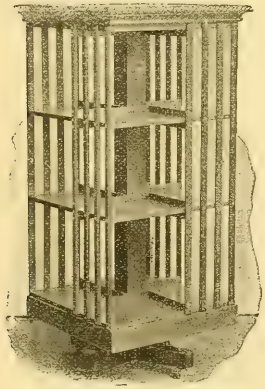
Our Brands are:

Dundee Extra, . .	3½ in.
Standard, . .	3 and 3½ in.
Royal, . .	3 " 3½ in.
Light, . .	3 " 3½ in.
Narrow, . . .	1¾ in.

IF YOUR JOBBER HASN'T THEM WRITE US FOR PRICES.

Dolphin Jute Mills,

Paterson, N. J., and 115 Worth St., New York.



OUR LINE.

Combined Table-Desks,
Hanging Mirrors,
Hat and Coat Racks,
Store Stools,
Medicine Cabinets.

Revolving Bookcases.

(Originators and Sole Manufacturers.)

The John Danner Mfg. Co., CANTON, OHIO.

DUSTLESS,

a Perfect Floor Dressing. Keeps Floors always Clean. Will keep the Dust down.

FOR DESCRIPTIVE CIRCULARS AND PRICES, ADDRESS

BYERLY BROS.,

816 South Canal St., CHICAGO, ILL.

No Scrubbing by using All Floors at the Chicago Furniture Expo. covered with . . . . . **DUSTLESS.**

Clifton House, CHICAGO, ILL.

GEO. CUMMINGS HOTEL CO., Proprietors.

RATES: $2.00 TO $3.00 PER DAY.

Special attention given the Furniture Trade.

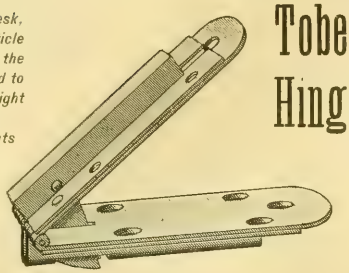
The most centrally located hotel in the city.

Cor. Monroe St. and Wabash Ave.

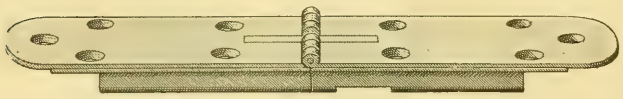
LATEST AND BEST For Desk Manufacturers.

The TOBEY Automatic Desk Slides.

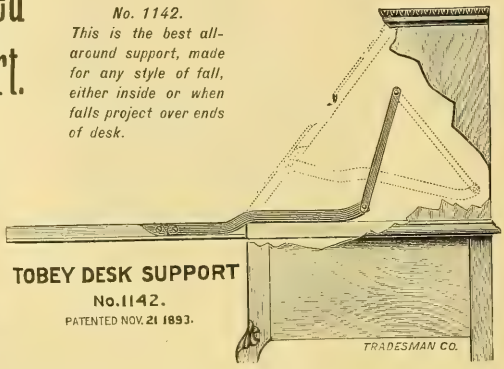
Easily fitted to desk, and strongest article of the kind on the market. Warranted to stand 300 lbs. weight and more.
Net Price 75 Cents per pair.



Tobey Combined Hinge AND Support.



No. 1142.
This is the best all-around support, made for any style of fall, either inside or when falls project over ends of desk.



Send us full size outline drawings of your desk ends and we will submit sample pair for your trial. They are entirely new, and pronounced by the trade the simplest, most substantial and best automatic support for desk falls on the market.

Grand Rapids Brass Co.

156-166 Court St., Grand Rapids, Mich.

HEADQUARTERS
FOR
Furniture Buyers
AND
TRAVELING SALESMEN.
Rates $2 per Day.
Rooms with Bath, $2.50 per Day.



HUMPHREY HOUSE, JAMESTOWN, N. Y.

Rooms Elegantly Furnished. Cuisine Unsurpassed.
J. W. HUMPHREY, Jr., Prop'r.

GEORGE L. SHARP,

MANUFACTURER OF

Umbrella Stands,
Jardiniere Stands and
Iron Novelties,

Ornamental Window Guards, Bank and Office Railing, Elevator Enclosures, Wrought Iron Gas Fixtures, Railings, &c.,

920 Gray's Ferry Road,
PHILADELPHIA, PA.

Shelbyville ✻ Wardrobe ✻ Co.,

SHELBYVILLE, IND.



No. 39.—Quartered sawed Oak and Birch. Antique. Portable. POLISH FINISH. 7 ft. 10 in. high, 4 ft. 6 in. wide in body; 1 ft. 6 in. deep. 14x48 French Bevel Plate Mirror.

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WE MAKE *THE BEST* SELLER.

Send for Catalogue.
Lots of new Patterns.

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E. J. MORLEY,

SELLING AGENT.

✻

We Lead,
All Others
Follow.

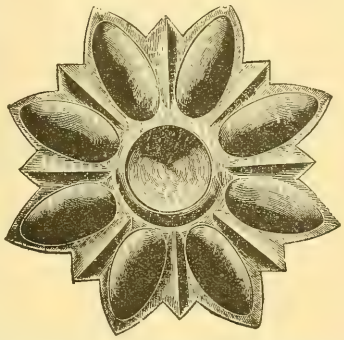
THE HAKE MFG. CO.,

Successors to the McGRAW MFG. CO.,

MANUFACTURERS OF ALL KINDS OF

Grand Rapids, Mich.

Wood Furniture Ornaments,

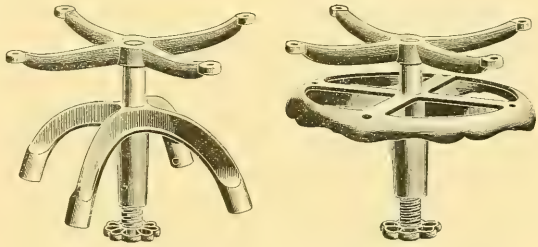


ROPE, SPIRAL AND BEAD MOULDINGS,
WOOD CARVINGS AND ROSETTES,
FANCY TRIMMINGS,
ROPED AND TWIST BALUSTERS,
NEWEL POSTS, DRAWER PULLS,
TABLE LEGS, PANELS.
CORNER BLOCKS, Etc.

We constantly employ our own Designers, and can furnish or work from Designs.

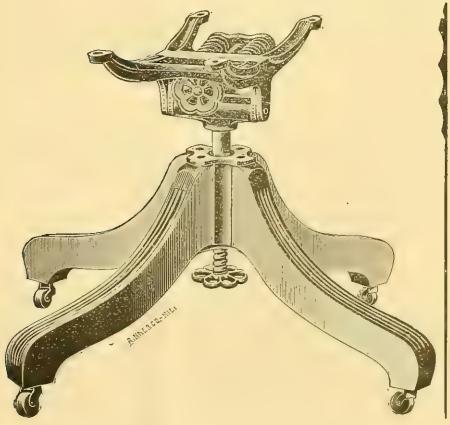
WRITE FOR OUR 1895 CATALOGUE.

Office Chair and Stool Irons,
Child's Table Chair Locks and Hinges,
Piano and Store Stool Irons,
.... &c., &c., &c. ....
McLean Swings always on Hand.



ADJUSTABLE STOOL IRONS.

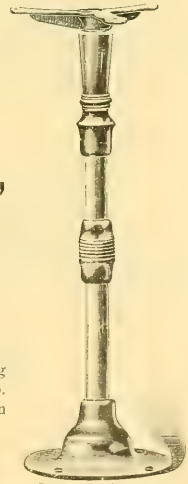
MANUFACTURED BY THE



Western Malleable and Grey Iron Manufacturing Co.,

PORT WASHINGTON, WIS.

STYLE G —ADJUSTABLE.
Chair seat adjusted to desired height by turning hand wheel on threaded sleeve underneath the hub. Sleeve is automatically locked, preventing it from turning or running down when seat is revolved.



COLUMBIA STOOL.

DE | Give Us One Order and We will do Business with You in a Manner to Secure Another. | MARK

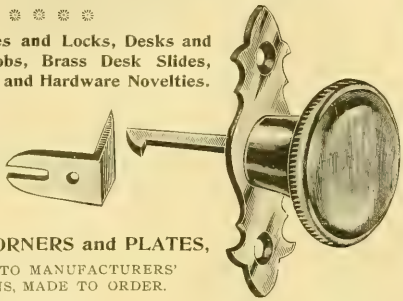
The Reed Engraving Co.
No. 2 Pearl St.
Grand Rapids, Mich.
Catalogue & Commercial Engravers.
Engravings by all Processes.

WE ARE EXCLUSIVE FURNITURE ENGRAVERS.

SPENGLER BROS., Rockford, Ill.

Door Catches and Locks, Desks and Drawer Knobs, Brass Desk Slides, Escutcheons and Hardware Novelties.

ESTIMATES FURNISHED ON ANY SPECIAL DESIGNS OF NOVELTIES.



All kinds of CORNERS and PLATES, ACCORDING TO MANUFACTURERS' OWN DESIGNS, MADE TO ORDER.

Send for Catalogue and Samples. Patented. Self-Acting.



Most Every One

claims the best goods on the market for the money. We shall be pleased to prove to all responsible dealers that our two grades,

Sterling Polish and LIGHTNING CLEANER AND POLISHER,

are the best and cheapest, by sending FREE samples upon application.

In MANUFACTURERS' POLISH

we have three good grades to choose from, and believe we can satisfy you in prices and quality. Let us send you FREE samples of these three. . . . .

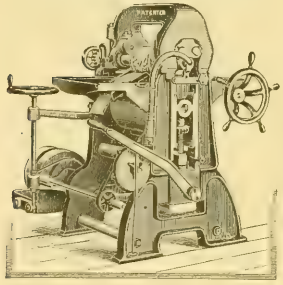
The Geo. W. Light Mfg. Co.,
712 West Van Buren St., CHICAGO. ILL.

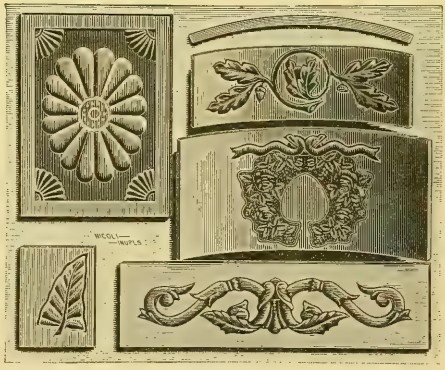
Union Embossing Machine Co.

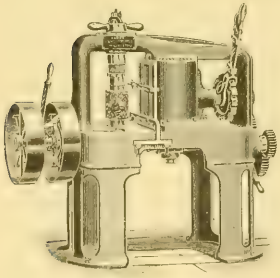
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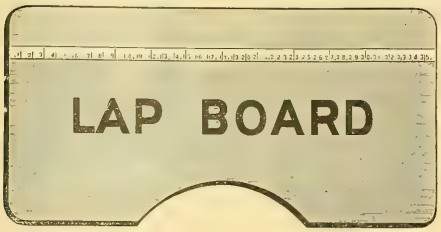
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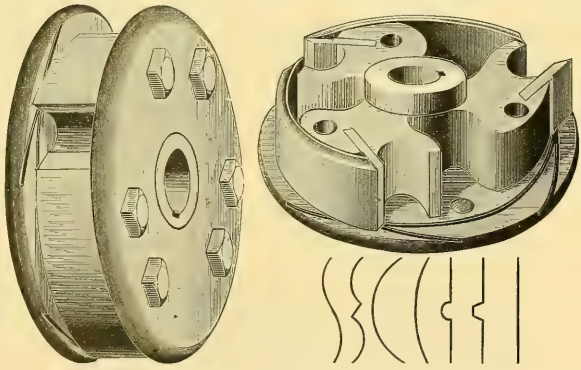
C. O. & A. D. PORTER,

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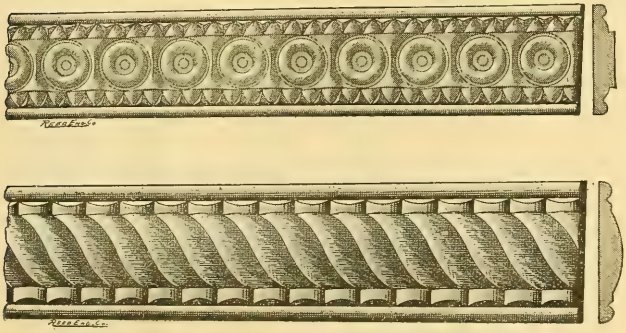
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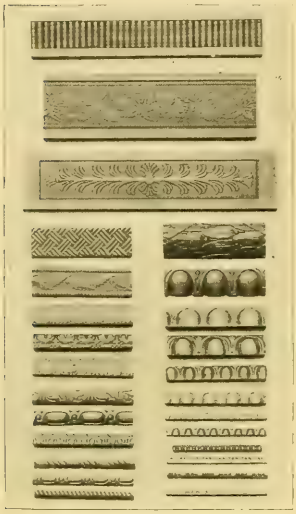


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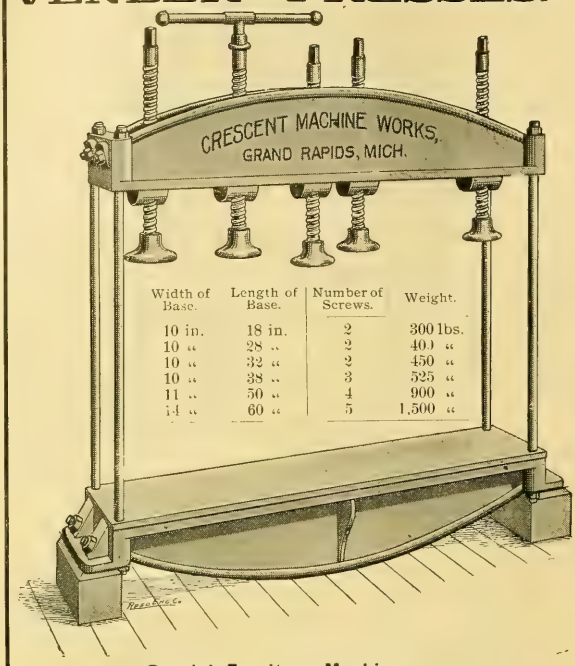
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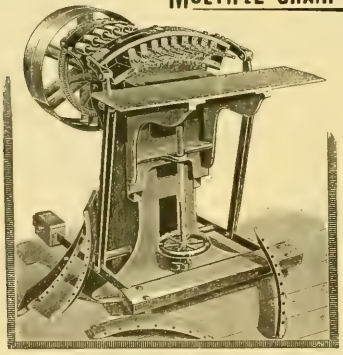


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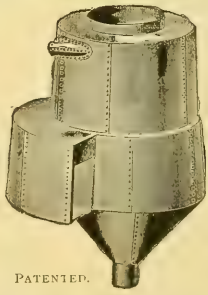
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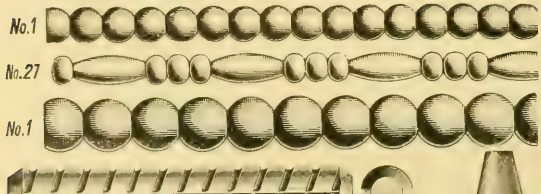
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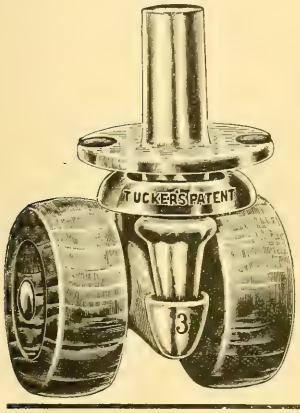
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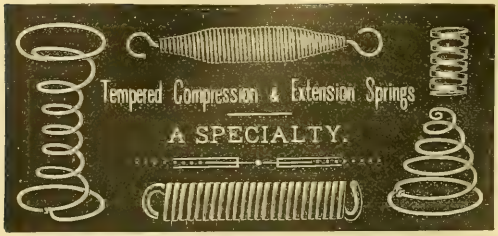
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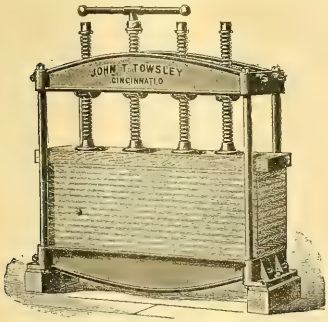
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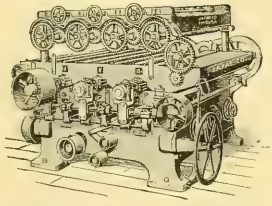
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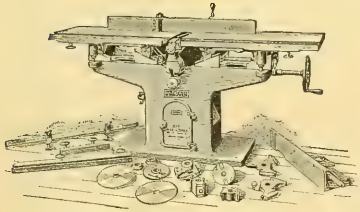
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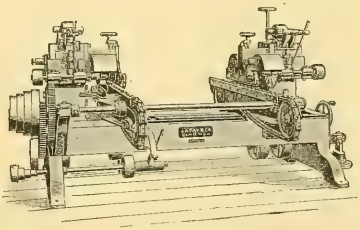
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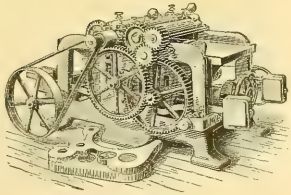
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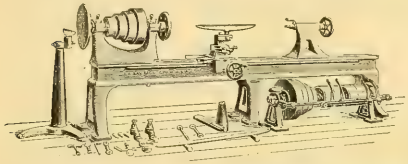
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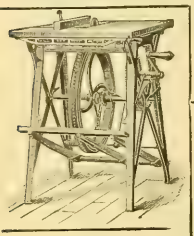
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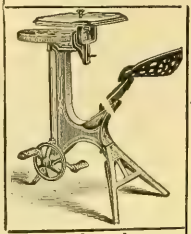
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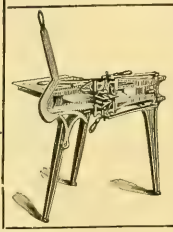
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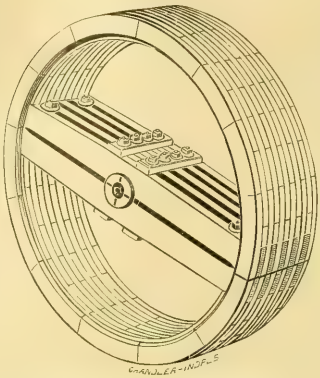


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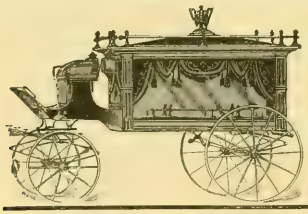
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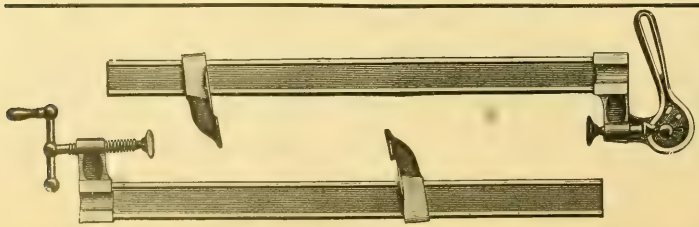
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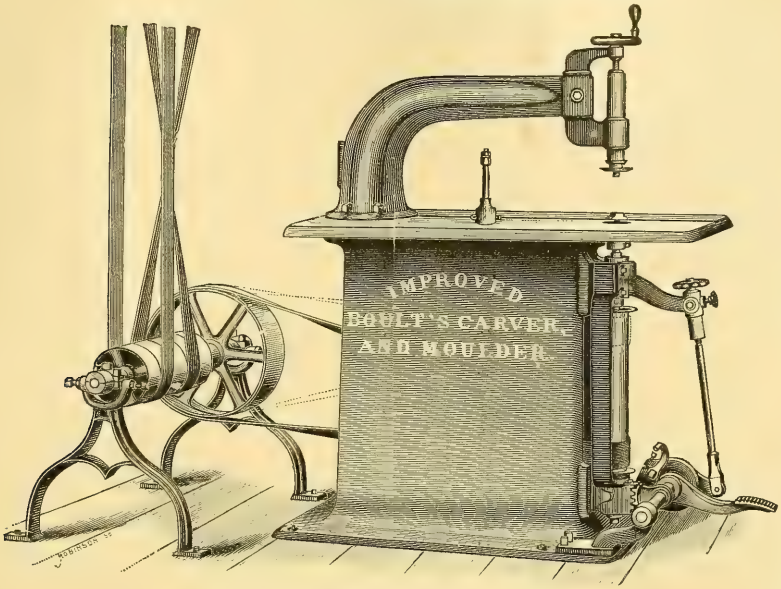
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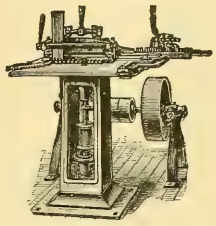
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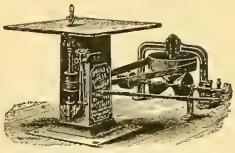
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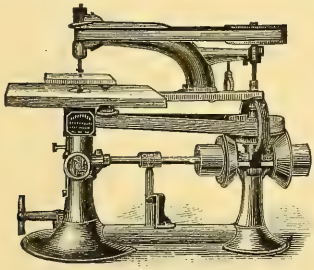
This is the machine so long and favorably known as BOULT'S PATENT DOVETAILER. It cuts the pin and mortise at one cut. Three sizes, viz., 13, 18 and 24 inch. Also dovetail attachments to fit any Short Spindle Shaper. (Also Dovetail Cutters for any machine.)



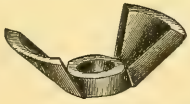
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A first-class Single Spindle, Reverse Motion Shaper. Doe a greater variety of work than the ordinary shaper. It is simple and efficient, yet not expensive. The table is fitted to receive Dovetailing and Elliptical Molding Attachments, giving it the same facilities for shaping, routing and edge moulding as the "Paneling Machines."

For Prices Address BATTLE CREEK STEAM PUMP COMPANY, Battle Creek, Mich.

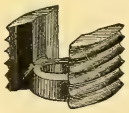


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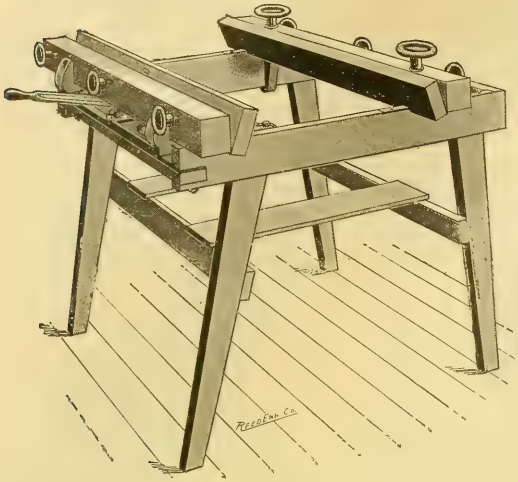


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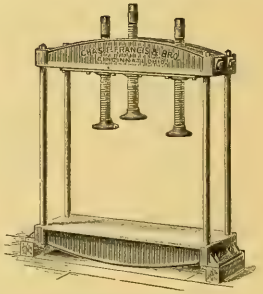
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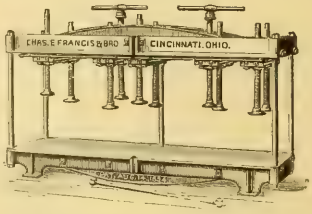
MANUFACTURERS OF

VENEER PRESSES.



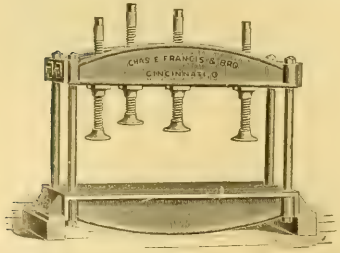
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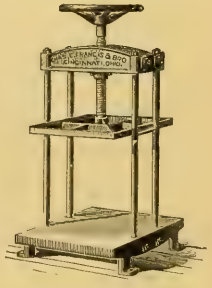


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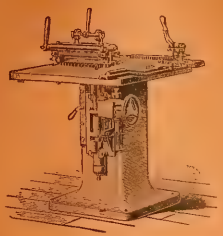
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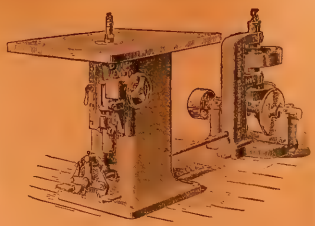
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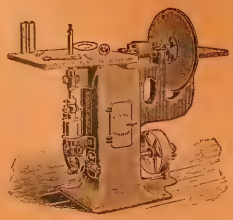
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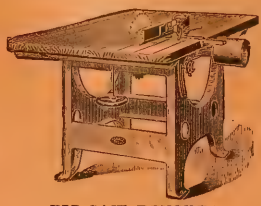
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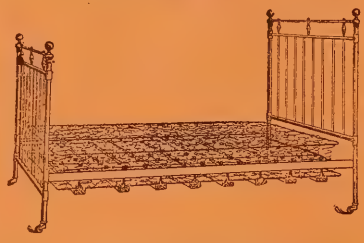
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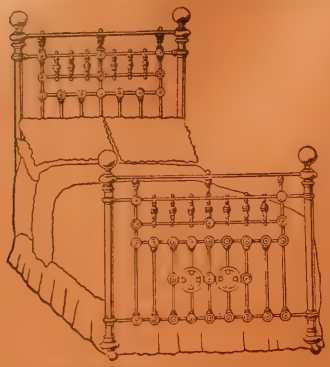
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VOL. 15. No. 12.

THE

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AND

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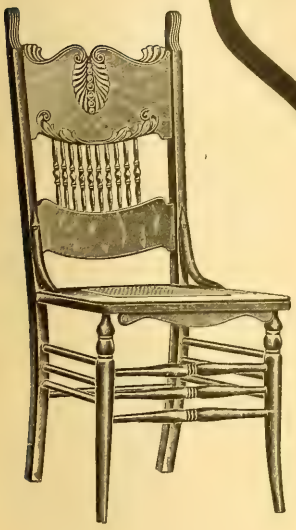
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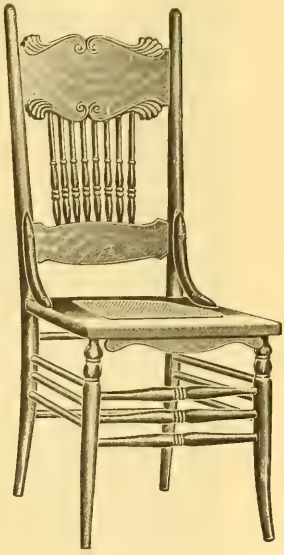
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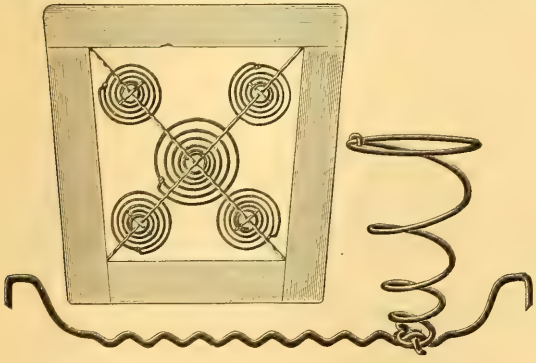
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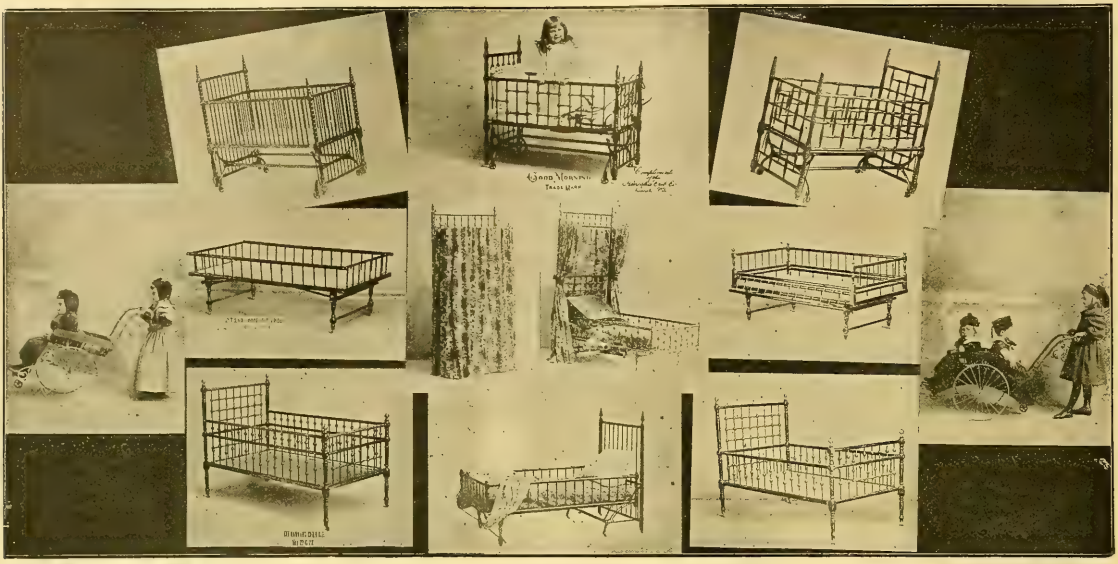
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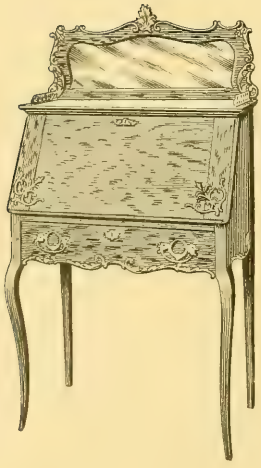
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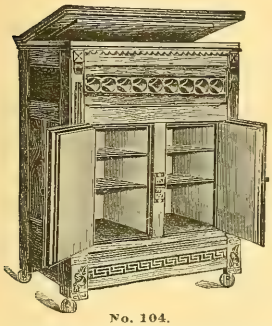
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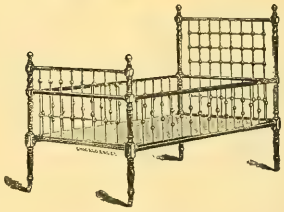
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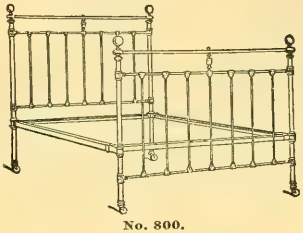
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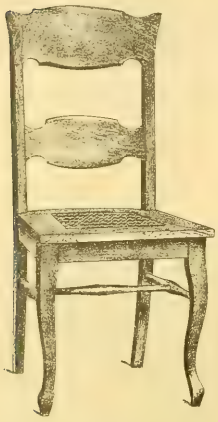


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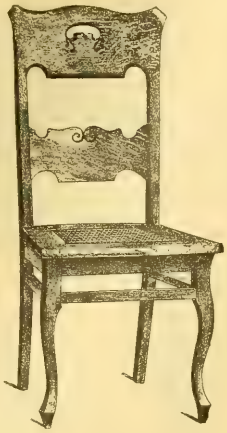
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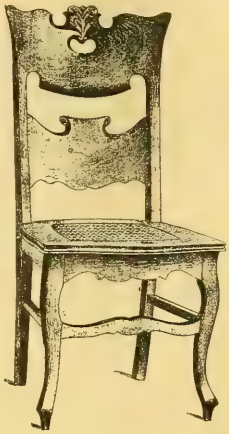
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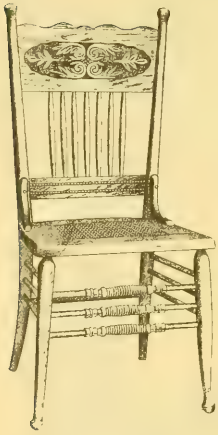
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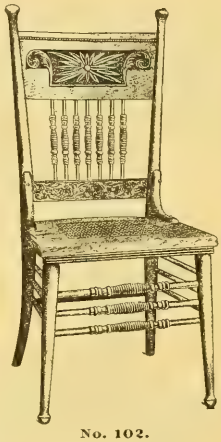
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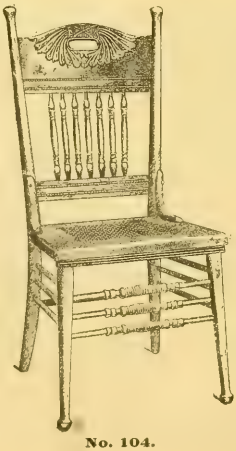
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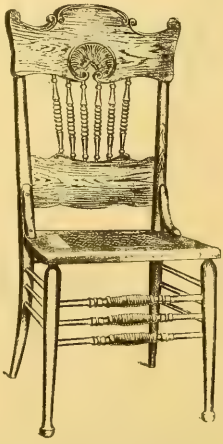
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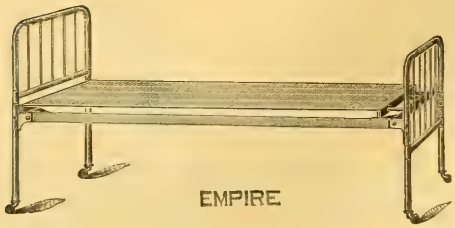
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UTICA and ONEIDA, N. Y., U. S. A.

The "EMPIRE."

NOT only the REPUBLIC but the WHOLE WORLD acknowledges that in the EMPIRE Bed we have distanced all competitors. It is called for by citizens and public institutions representing all forms of government, and in NO CASE has it failed to add to its great fame, already widespread.

Its STYLE, STRENGTH and SIMPLICITY commend it to all users, and after being set up EVERY PIECE remains firm and stationary. In the hospital or public institution experience has demonstrated that no patient, no matter what his condition may be, can break or move any rod or piece in the bed. Not a piece of WOOD or CAST IRON is used in any shape in its construction. Composed entirely of STEEL and WROUGHT IRON, every rod is MILLED, each end RIVETED into COUNTERSUNK HOLES and ground off SMOOTH, making it the LIGHTEST and STRONGEST BED EVER OFFERED THE PUBLIC. No cheap WOVEN WIRE on this bed, nothing but the BEST FABRIC. All of our beds can be made FOLDING if desired, as we HOLD and OWN different patents covering ALL THE FOLDING DEVICES used on our goods. Our beds all have our attachment for TAKING UP or LETTING OUT the fabric to ANY DEGREE OF TENSION required.

Send to us for special prices by the quantity for your PUBLIC INSTITUTIONS. We paint all our goods any color desired.

COMSTOCK MANUFACTURING COMPANY,

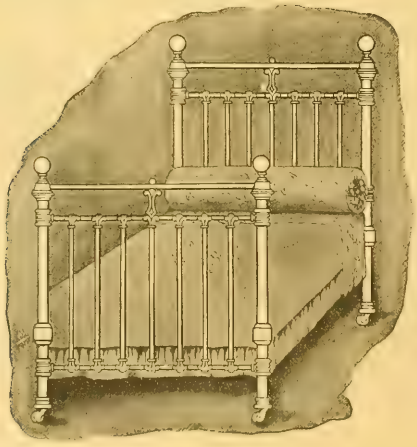
UTICA, N. Y.

We Make the Greatest Exhibition of

ENAMELED STEEL AND BRASS MOUNTED

Bedsteads.

When in New York see our representative, WILL R. PITMAN, 115 Worth St., Rooms 35-36-37.



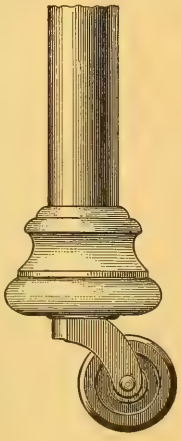
American Bedstead Company,

AMERICAN * BEDSTEAD * COMPANY'S

Patent Socket Caster.

TROUBLE WITH CASTERS?

Others have suffered annoyance enough with the ordinary caster on iron beds you probably have. There is no trouble with our patent socket caster. You can pull it out, but it will not drop out. We put it in all our beds Your customers will appreciate it—it is a great selling feature. Our beds are supplied to the trade as follows:



NEW YORK: Pomroy & Gambell Co., 7 Mott St.

PHILADELPHIA: J. R. Bunting, 219 So. Second St.

JERSEY CITY: J. D. Runyon Mfg. Co., 190 First St.

BOSTON: Merrimac Mattress Mfg. Co., 100 Merrimac St.

PROVIDENCE: Wm. Sweeney & Co., Weybosset St.

SPRINGFIELD: United States Spring Bed Co.

Main Office and Factory: : : : :

WESTBOROUGH, MASS.

We Have What You Want.



Ames & Frost Company, Makers of Folding Beds, Woven Wire Mattresses and Bicycles.

CHICAGO, Ill., September 26, 1895.

Messrs. EMIL CALMAN & Co.:

Gentlemen—We have been using your Lacozote for the last two years to our entire satisfaction. We have found it to be superior to any substitute for shellac that we have ever tried, and put on two coats in a day when necessary. Yours very truly,

AMES & FROST COMPANY.

Langslow, Fowler & Co., Manufacturers of Fancy Rockers.

ROCHESTER, N. Y., August 24, 1895.

Messrs. EMIL CALMAN & Co.:

Gentlemen—We have been using your Lacozote for a long while and are very much pleased with it. It dries quickly, sands easily, and shows up the varnish well. As long as the quality holds out we shall continue to use it. Yours very truly,

LANGSLOW, FOWLER & CO.

West Detroit Chair Company.

DETROIT, Mich., September 28, 1895.

Messrs. EMIL CALMAN & Co.:

Dear Sirs—We have been using your Lacozote for the last six months on our oak chairs and rockers and are perfectly satisfied with it. We can use two coats in one day and it dries quickly and can be used to more advantage than shellac. Assuring you of our further orders we remain yours truly,

WEST DETROIT CHAIR COMPANY.

R. E. Pohle, Manufacturer of Tables and Hat Racks.

CHICAGO, Ill., September 26, 1895.

Messrs. EMIL CALMAN & Co.:

Gentlemen—Having used your Lacozote for two years for first coating, I have found nothing better. Yours truly,

R. E. POHLE.

Mattoon Manufacturing Company, Furniture Manufacturers.

SHEBOYGAN, Wis., September 24, 1895.

Messrs. EMIL CALMAN & Co.:

Gentlemen—We have used your Lacozote and find it a quick drier and good stock. Yours truly,

MATTOON MANUFACTURING COMPANY.

Hoffman Manufacturing Company. Manufacturers of Furniture Fixtures for Bar-rooms, Barber Shops, Bank Offices and Fine Stores.

DETROIT, Mich., September 26, 1895.

Messrs. EMIL CALMAN & Co.:

Gentlemen—The Lacozote bought through your representative, Lewis W. Grimm, some six months ago, is all that he represented it to be. It takes the place of shellac in every respect. It does not raise the grain of the wood, but closes the grain of the wood. You can ship us one barrel of White Lacozote at once. In fact it is the best stuff we ever tried. Yours truly,

HOFFMAN MANUFACTURING CO.,
JOHN E. KRAUSE, Secretary.

EMIL CALMAN & CO., 299 Pearl Street, NEW YORK.

TERWILLIGER & FRAKE,

268 to 276 New Jersey Railroad Avenue,

NEWARK, N. J.

Chair Leathers

. . . of all descriptions.

Wholesale Manufacturers of COBBLER CHAIR SEATS,

CIRCULAR, SQUARE and

LAP FRONTS.

EMBOSSED LEATHER in hides or cut to sizes required.

Our TUFTING LEATHER, all colors,

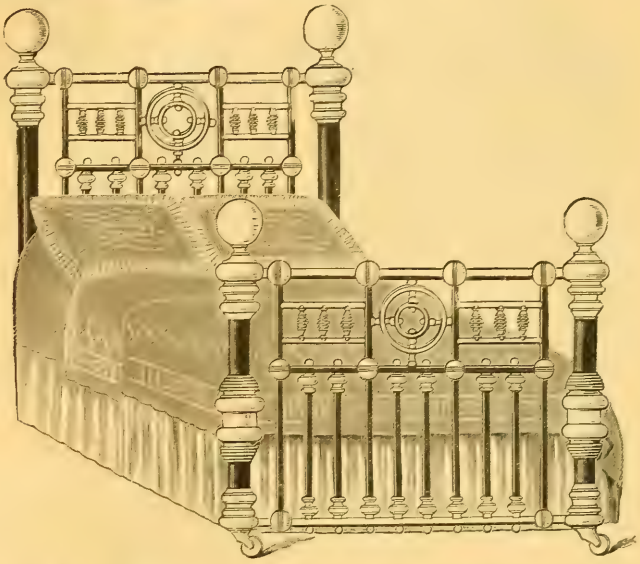
for Turkish Chairs and Couches, is the

SOFTEST and STRONGEST in the Market.

Headquarters for EVERY KIND OF LEATHER

USED IN FURNITURE WORK.

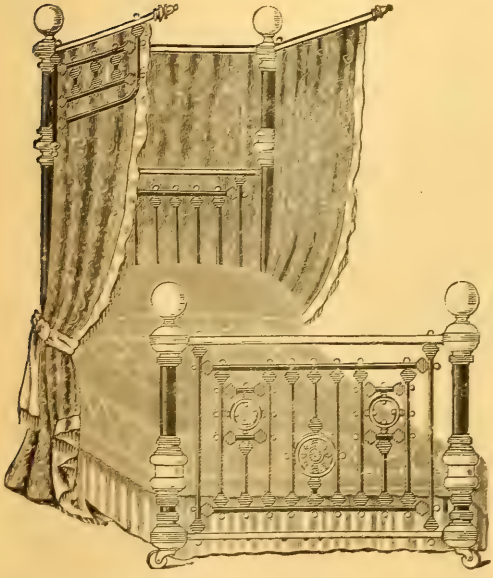
Boll Bros. Mfg. Co.



SEND FOR OUR CUT PRICE

ON

Brass and Enameled Bedsteads.



WE HAVE THE BEST SELLERS
AND LOWEST PRICE.

Boll Bros. Mfg. Co., Harrisburg, Pa., U. S. A.

SKINNER & STEENMAN'S SIDEBOARDS,

Third Floor, Phythian Temple,
Grand Rapids.

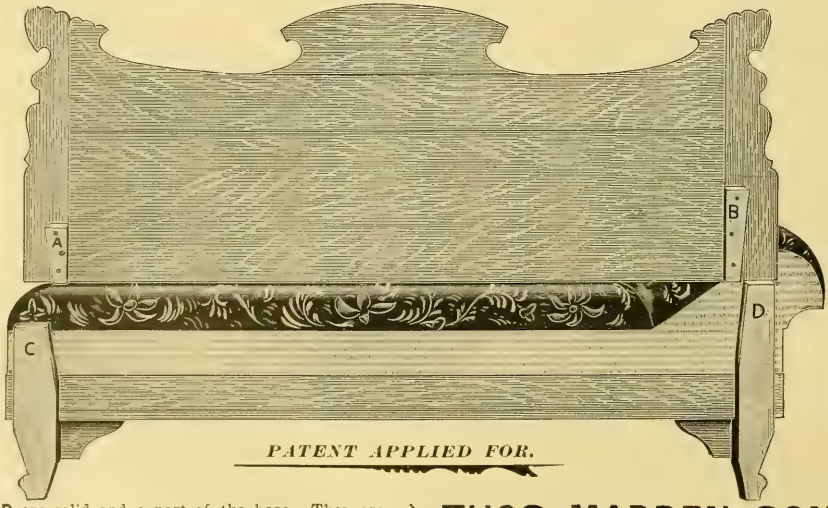
TRIPLETS: DESIGN, FINISH, WORKMANSHIP.

JULY SALES LARGER THAN EVER.
PRICES NEVER AS LOW.

SUMMER AND FALL CATALOGUE READY TO MAIL.
ORDERS FILLED WITH DISPATCH.

Always in the Lead—Our New Invention.

THE MOST NEEDED AND USEFUL IMPROVEMENT EVER APPLIED TO A LOUNGE.



PATENT APPLIED FOR.

EXCLUSIVELY USED BY US ON ALL LARGE AND MEDIUM SIZED BED LOUNGES

LEGS **C** and **D** are solid and a part of the base. They are beveled and angled on one side, as cut shows. Blocks **A** and **B** are screwed to the back, and also beveled, to fit legs **C** and **D**. When the back is dropped in position (and that is the extent of the labor connected with it) a solid connection is formed, and it can go neither forward, backward nor endwise—only upward.

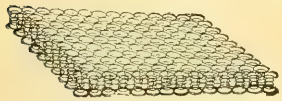
READ ITS MANY ADVANTAGES.—See Page 33 this issue.

THOS. MADDEN, SON & CO.,
INDIANAPOLIS, IND.,
Manufacturers of Lounges and Parlor Furniture.

SPECIAL NOTICE.—Do you sell **Parlor Furniture?** If so, you want **our New Catalogue. The Finest, Best** and **Biggest ever published. Everything new.** Ready about October 1st. Will be mailed on application.

Perfect Bed Springs!

Four things make a good Bed Spring—Elasticity, Strength, Lightness, Cleanliness. A bed that has the most of these is the best. If it has each in perfection it is a perfect bed.



The Pilgrim Spring Bed, japanned or tinned.

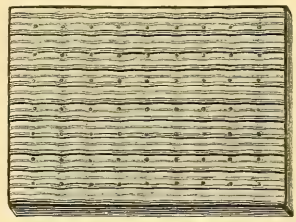
THE Pilgrim Spring has perfect elasticity. It is made of the finest tempered steel. Perfect strength; will last a lifetime; very light, a child can lift it; absolutely clean.

❋❋❋

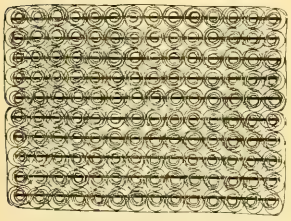
EVERY ONE GUARANTEED.

❋❋❋

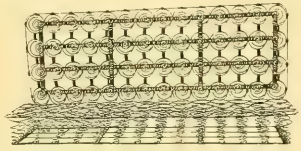
For Iron and Brass Beds five slats are used for each bed. A Pilgrim Spring will fit on them, thus you have an all metal bed.



The Pilgrim Upholstered is overlaid with 4 inch thickness of the best South American hair.



Our London Steel Slatted Springs are splendid sellers.



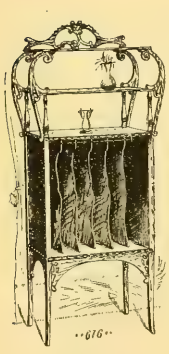
Our Berlin is cheap and durable. Warranted to give satisfaction.

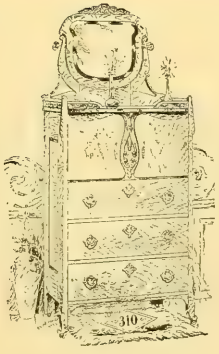
New York Office: 31 Warren Street.

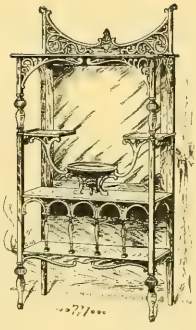
ATLAS TACK CORPORATION,

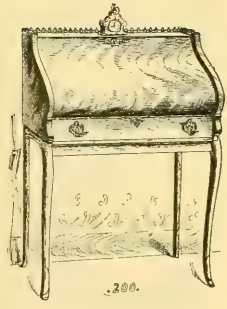
508 SEARS BUILDING, BOSTON, MASS., U. S. A.

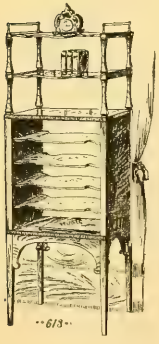
Boston Office: 72 Portland Street.

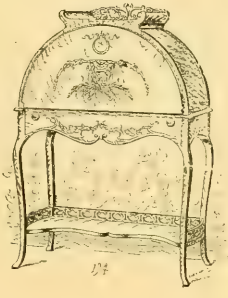












THE UDELL WORKS,

A. A. BARNES, PROP., North Indianapolis, Ind.,

Manufacturers of a general line of

FANCY CABINET WARE,

SUCH AS

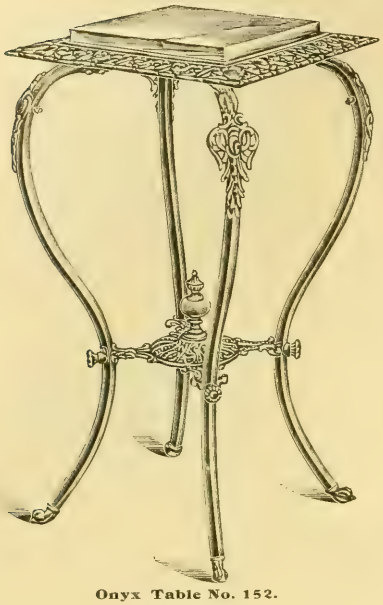
Parlor and Corner Cabinets, Ladies' Desks, Buffets, Ladies' Odd Dressers, Chiffoniers, Commodes, Music Cabinets, Combination Bookcases, Sideboards, Men's Dressers, Hall Trees, Medicine Cabinets, And numerous other articles.

☞ Write for our elegant New Catalogue. *Mention The Review.*

WALLACE & SONS,

(Established 1848.)

29 Chambers and 5 Reade Streets, New York.



Onyx Table No. 152.

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Onyx Tables,
Cabinets,
Banquet Lamps,
Onyx Pedestals, Etc.

New Goods for the Fall Trade.
Call and See Our Line.

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50 New Patterns Onyx Tables.
75 New Patterns Banquet Lamps.

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Banquet Lamp 4543.

We Lead All Other Manufacturers

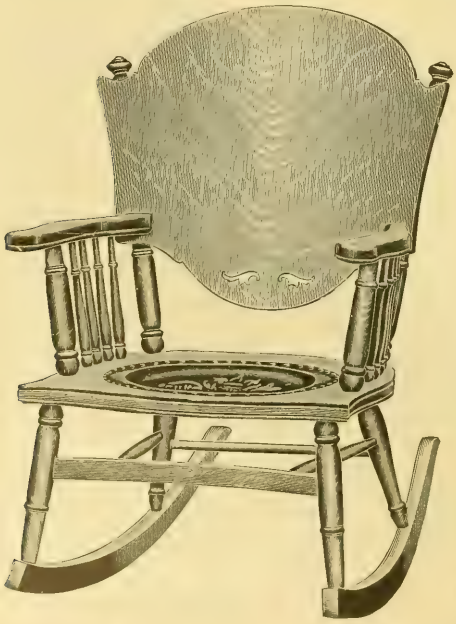
..... IN .....

Style, Finish and Price.

A glance over our line and prices will convince you. Send for our Catalogue of

DINERS, ROCKERS AND OFFICE CHAIRS

in Oak, Birch and Mahogany; Cane, Cobbler, Saddle Seats; also Upholsterered.



INDIANAPOLIS CHAIR MFG. CO.,

INDIANAPOLIS, IND.

SHOWROOM AT HOME.

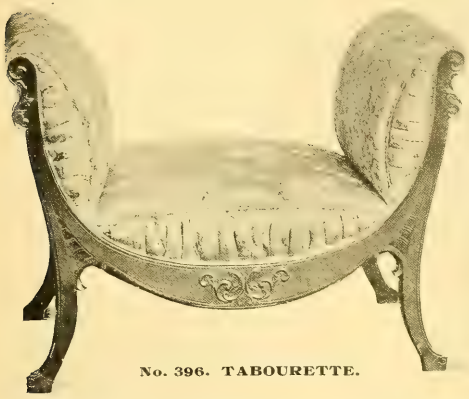
CHICAGO SHOWROOM:
266 Wabash Avenue.

WM. PRUFROCK,

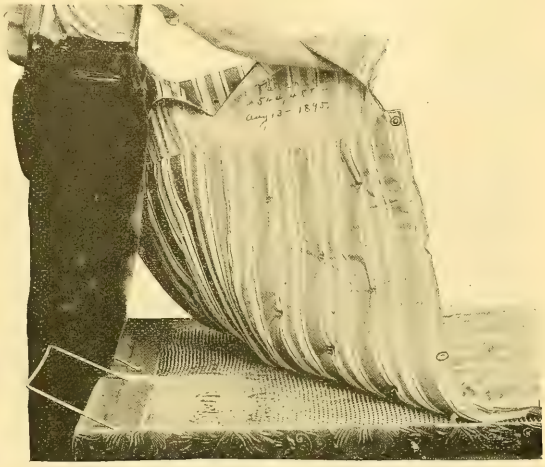
MANUFACTURER OF ALL KINDS OF

Upholstered Furniture.

THE POPULAR H. P. AND IMPROVED BED
IN ALL BED LOUNGES AND BED COUCHES.



No. 396. TABOURETTE.



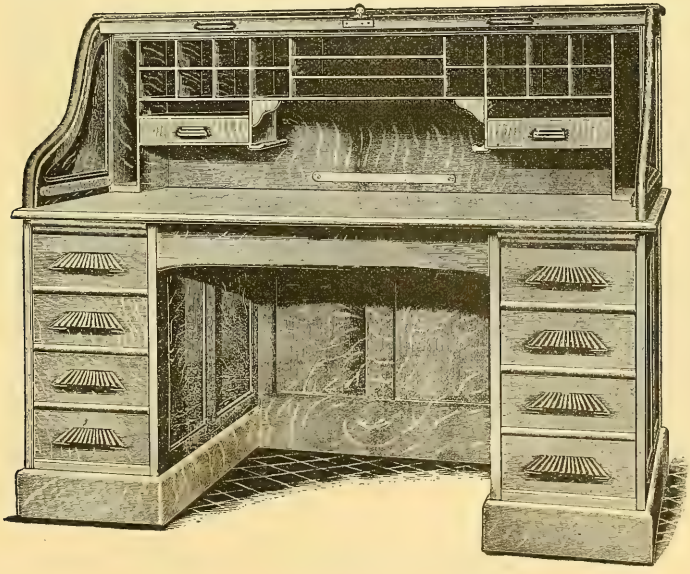
Patented August 13, 1895. No. 544,488.
Removable Detachable Mattress, to HARRY PRUFROCK, St. Louis.

Dealers should try the Improved Bed, but beware of those made like the above not bearing the tag marked "Pat. Aug. 13."

Book of Designs will be sent on application.

1441 North Sixth Street, St. Louis.

Shelbyville Cabinet Company,



No. 93. 5 Feet.

SHELBYVILLE, IND., . . .

MANUFACTURERS OF
COMPLETE LINE OF

Office Furniture.

STRICTLY
FIRST-CLASS GOODS.

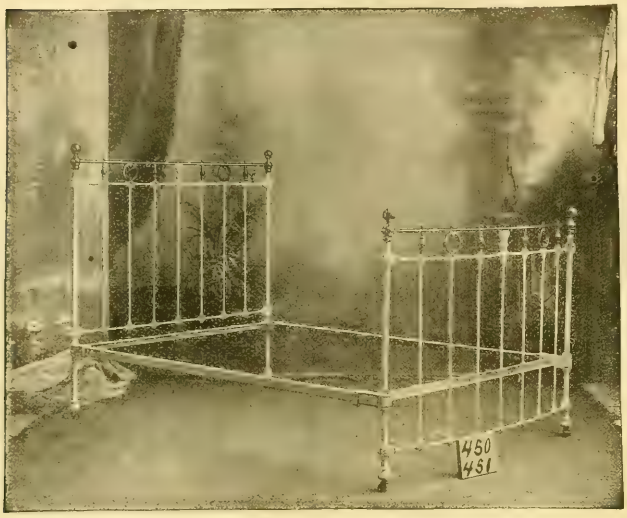
.. You Want Them.
.. Your Customers Need Them.
.. We Make Them.

QUARTER SAWED OAK,
SUPERIOR WORKMANSHIP,
ELEGANT POLISH FINISH.

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· · · · BUFFALO · · · ·

Brass and Iron Bedstead Co.



No. 450. **Brass Mounted Bedstead.**—One of our latest patterns.

Styles Incomparable.

Superior in Quality and Finish

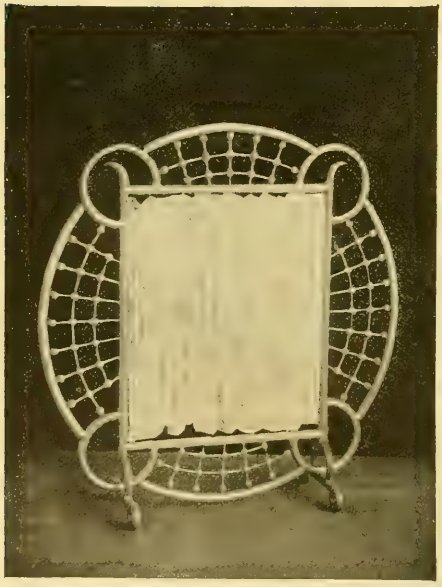
Prices Lowest in the Market.

Everything from the cheapest Iron to the finest Brass Bedstead made in our own factory. . . .

Send for third Supplement to Catalogue D, showing latest Spring patterns. . . . .

Office, 125 Barton Street,

BUFFALO, N. Y.



OUR PRICES ARE RIGHT.

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Oak and Reeded Ivory Novelties.

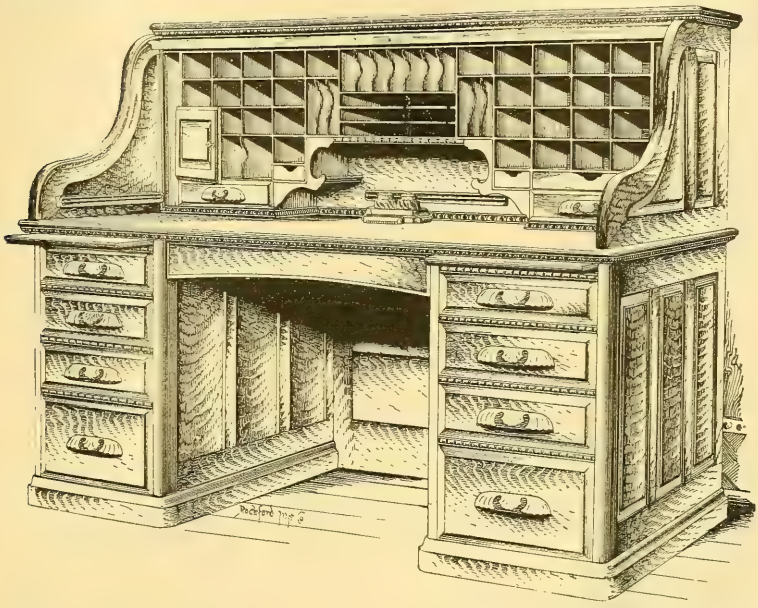
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GENDRON IRON WHEEL CO.,

Toledo, Ohio, U. S. A.

Second to None. RAND & LEOPOLD DESK CO.,

BURLINGTON, IOWA.



OUR new line is now ready and will consist of over 125 different styles of

ROLL CURTAIN and

FLAT TOP

OFFICE DESKS,

TABLES, CABINETS,

&c.

Quality Strictly Correct.
Prices to Meet All
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Prompt Shipments
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Full line shown by

WEAR & SCOTT,
154 Michigan Ave., CHICAGO, ILL.

Send for Catalogue. . . .

E. A. Ross & Son Co.

(Successors to Jamestown Mantel and Manufacturing Co.),

JAMESTOWN, N. Y.

GRILLES.

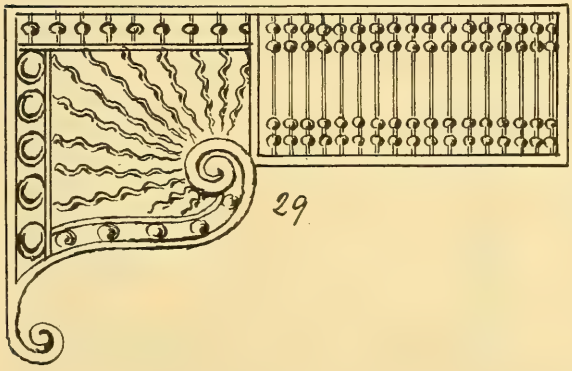
Our Grilles are used all over the United States, so they must be all right. If you have not got our Catalogue, write us and we will send it. Our goods always sell. They are artistic, well made and reasonable.

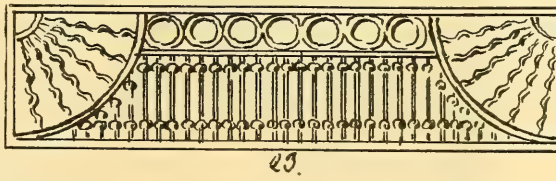
Why should they not sell?

MANTELS.

High grade, artistic Wood Mantels our specialty. We have the largest and most complete line before the Trade. Our Mantels are conceded by all to be without a superior in construction, finish and artistic beauty.

A Trial Will Convince.





Smooth as Oil

is the working of our Furniture Coach. Spreads easily, dries evenly and quickly, is tough, and holds a perfect lustre. These are some of the qualities which have pushed our Varnish to the front in the face of keen competition.

Branch Houses:
CHICAGO,
SAN FRANCISCO,
ST. LOUIS,
ROCKFORD,
MINNEAPOLIS.

THE CLEVELAND VARNISH CO.,

Cleveland, Ohio.

BLOOM & GODLEY,

TRENTON, N. J.,

MANUFACTURERS OF

THE FAMOUS

Silver and Japan King Bed Spring.

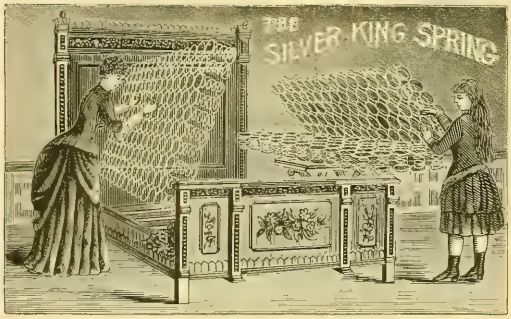
SOLE OWNERS OF THE PATENT.

ALSO MANUFACTURERS OF

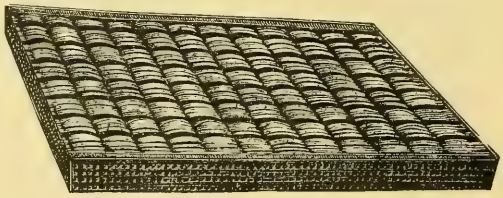
BEDDING AND MATTRESSES

OF ALL KINDS.

The Trade supplied with Feathers of every grade.



THE SILVER AND JAPAN KING.



SEND FOR SAMPLE OF OUR

Eureka Cotton Felt Mattresses.

WE MAKE A SPECIALTY OF

COTTON FELT CHURCH CUSHIONS.

SEND FOR ILLUSTRATED CATALOGUE.

BLOOM & GODLEY, - TRENTON, N. J.



THE
FURNITURE TRADE REVIEW
AND
INTERIOR DECORATOR.

VOL. XV. NEW YORK, OCTOBER 10, 1895. COPYRIGHT 1895, BY REVIEW PUBLISHING COMPANY. NO. 12.

FURNITURE TRADE REVIEW
AND
INTERIOR DECORATOR.

Established November, 1880.

WILLIAM BERRI - - - EDITOR.

ISSUED MONTHLY
— BY THE —
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335 BROADWAY, NEW YORK.

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ADVERTISERS' DIRECTORY, PAGE 56.

Our readers are urgently requested to favor us with communications of interest to the furniture trade, such as changes in firms, the building or opening of new stores, improvements in old ones, the adding of new departments improved methods of doing business, new inventions, novel ideas in furniture working or upholstering, inquiries, dissertations or suggestions relating to the commercial or mechanical features of the furniture trade. Drawings or diagrams illustrating details of general plans of work will receive careful attention and proper acknowledgment.

By an arrangement with a legal firm, which has made a long study of and had much experience in commercial law, we are enabled to offer our readers its valuable advice upon all legal questions arising in the course of ordinary business. Answers to such queries, if of general interest, will be published in The Review. No attention will be paid to any communication unless signed by a subscriber or advertiser, but the name of the writer will not be divulged. Cases already in course of adjudication will not be considered.

THE BUSINESS OUTLOOK.

As a general thing the furniture industry has met with a decided stimulus. "Business is better" is the remark that can now be heard on every side, and a thorough investigation develops the fact that the current expression as reported is well founded. Manufacturers of the cheaper grades of furniture are jubilant over the increased demands for their wares, while the houses which sell the higher grades and those possessing undoubted merits also report sales greatly in excess of the demand twelve months ago. That there is an increased call for goods at fair prices is certain, and the general indications are that, while it will not be too abrupt, it will continue until a good fall and spring trade shall have been assured beyond any question.

For the first time the furniture factory in the Michigan House of Correction, at Ionia, is claimed to have made money this year, the net profits being $25,966.63. There were manufactured 8,044 articles of furniture, including 6,095 bedroom suites. The other products were chiffoniers, sideboards, bookcases and stools.

But manufacturers will take these statements with many grains of salt. Judging from the figures as given in the report, there was no money in the business.

A cable dispatch from Berlin says: "R. Knille, representing a mercantile agency of New York, has completed a tour through Germany. He reports that exports from the United States into Germany are increasing constantly, especially in the lines of furniture and fruits. About 300 commercial travelers from the United States are now in this empire trying to open up fresh channels of trade for American made goods, and are meeting with a reasonable measure of success."

An advance in mohair plushes is inevitable. The wholesale price has already been raised three times since May 26 last. The revolution in the fashions in women's dress fabrics, combined with a short clip of mohair, has produced some results which are startling. The story is briefly told in a dispatch to the State Department by the well informed consul of the United States at Bradford, England. He says that the almost unprecedented rise in the price of mohair and mohair products has aroused renewed interest in that lustrous material. The price of the raw material has in the last few months increased from 24 cents to 64 cents per pound, or more than 165 per cent. Yarn has increased from 48 cents to $1.03 per pound, an increase of nearly 115 per cent.; and the finished product has increased about 70 per cent. over the price of a year

ago. Merchants who have been in a position to buy and sell the hair, the yarn or the fabric have made great profits.

Judge J. McCabe, of the Supreme Court of Indiana, has decided that an incorporated city has the right to pass ordinances regulating peddling upon its streets. The city of South Bend was the plaintiff in a recent case, the defendant being W. C. Martin, agent for an Eastern chair manufacturing concern. Martin had been peddling chairs from house to house, without having paid the city the regular license fee. The defense was that the city could not prevent him from making sales without violating the interstate commerce law. Judge McCabe held that it was no violation of the law of the United States for a city to regulate such matters.

For some time the output of dining room chairs has been of what are known to the trade as "long post" chairs, or chairs the legs and back of which are a single piece of wood. These chairs have been sold at $10@11 per dozen. At the meeting of the executive committee of the Western Chair Manufacturers' Association in Chicago last month local chair men suggested the idea of changing the style to a "short post" dining room chair, or one having the back and legs made of separate pieces of wood. This is a much finer grade of chair and the proposition was to put the price of it at $9 per dozen. The members of the committee had a lively discussion over the matter, but the proposed change was finally agreed upon. Competition in Chicago was assigned as a reason for making the change.

BILL COLLECTORS MUST NOT WEAR UNIFORMS.

A Massachusetts judge has decided that it is unlawful for a bill collector to patrol in front of a man's house or dun him in the highways while wearing a uniform which denotes his calling as a collector. In his summing up the judge said that if such men were allowed to patrol the streets in uniform it would incite a breach of the peace.

In the case which brought out this decision two men were charged with conspiracy to annoy, disgrace and to injure the character and standing of H. L. White, a resident of Somerville, Mass., by appearing at his residence at sundry times in green coats and caps and publicly dunning him for the payment of a bill of goods. The suit was looked upon as a test case.

W. H. Hickerson seems to find no difficulty in booking orders for the goods of the Seymour (Ind.) Furniture Company. Its production is right up to date.

No chair manufacturer can afford to overlook the Bunker spring illustrated elsewhere. It is made by the Rocker Spring Company, 208 and 210 Lake street, Chicago.

The Valley City Engraving Company's advertisement in this issue speaks for itself as an example of what the concern can do for readers desiring designing or engraving. It is located at Grand Rapids.

Upholsterers' webbing is manufactured on an extensive scale at the Dolphin Mills, Paterson, N. J., and the trade will find the goods on view at the New York salesrooms of the mills, 115 Worth street. The line comprises the five very popular brands for which the Dolphin Mills are noted.

AGAINST DEPARTMENT STORES.

The Merchants' License Association, which was organized in Chicago last July for the purpose of protecting the smaller dealers against the competition of the department stores, will urge the Illinois Legislature to pass a bill which imposes heavy license fees upon all dealers who handle more than one line of goods. Among its provisions are the following :

All merchants engaged in the retail trade of any sort are to be known as vendors if they sell only one variety of goods, such as boots and shoes, or hats and furnishing goods, or groceries or meats. All merchants, firms or corporations engaged in the retail trade and selling more than one variety of goods are to be known as general vendors. Vendors and general vendors are both to be licensed, but with this difference : For the first variety of salable goods the license is to be $5 a year ; that is, all vendors will be obliged to pay such license. For each variety of salable goods after the first the license is to be $5,000, so that general vendors selling, for instance, sixteen varieties of goods will be obliged to pay an annual license of $75,005.

The advocates of this bill believe that it would put an end to department stores, because an annual tax of $5,000 for each line of goods carried would be more than any of the great retail bazars could afford to pay. The bill will be drawn so that it will not take effect in the wholesale trade unless the wholesale dealer sells at retail also.

The Reed Engraving Company, Grand Rapids, asks for only one order, and feels confident that it will get others.

The new catalogue of the Central Furniture Company, Rockford, Ill., contains some superb things in the way of holiday presents.

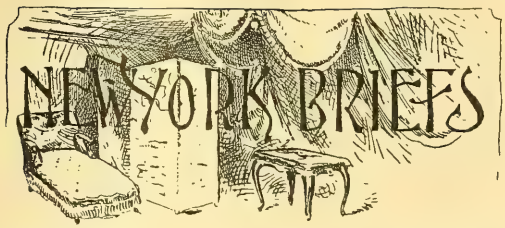
The H. J. Ormsbee Engraving Company, Syracuse, is continuing to do excellent catalogue work, and has many customers among the furniture trade.

The A. Cutler & Son desk, made in Buffalo, is a household word wherever desks are used. They have every known improvement. Send for their catalogue.

It is well to remember that Baird Brothers & Co., Cleveland, will ship Monarch polish on thirty days' approval, to be returned at their expense if not satisfactory.

In the Chicago Bedding Company, at Kenosha, Wis., arson case, Perren and Block were convicted and Jacobson acquitted. Perren and Block were sentenced to eight years' imprisonment and Robinson, who had confessed, to five. Sentence was suspended on Rosenow pending good behavior.

James Pleukharp & Co., Columbus, Ohio, have not had any dull season this summer and they are not concerned about getting orders, but are driven to fill them promptly. They will, however, have a larger and better stock of dry lumber for the fall and winter trade than they have had in years. Mr. James Pleukharp, who has spent the last four years in the development of the system of cooperage and machinery necesssary for the same invented by him is back again in the table business. With him at the helm there can be no question as to the character of the output.



R. E. Burger & Co. are new in furniture at 2151 Third avenue.

Kivelewitz & Lahn are a new furniture firm at 416 Tenth avenue.

Max Rosenstein has opened a furniture store at 993 Third avenue.

Reidenbach & Jones, 2753 Third avenue, are closing out and will retire from business.

The Dunk Furniture Company is a new retail house at Forty-second street and Broadway.

Weiss & Blumenthal are a new firm in the bent wood furniture business at 356 Pearl street.

The Office Furniture Supply Company, of No. 134 Grand street, has been dissolved. Francis H. Wilson is permanent receiver.

John Stevenson, furniture and carpet dealer, 401 Manhattan avenue, Brooklyn, announces that he is about to retire from business.

Grey Brothers, of 834 Broadway, will exhibit the well-known Udell line at the January Exposition, and in addition to this will also show the trade the line of lounges made by the L. W. Ott Manufacturing Company.

One hundred mattress makers belonging to the Hebrew Mattress Makers' Union, who had struck in twelve shops for an advance of wages, won their strike and went back to work on September 13. Their demands were for an increase of from 15 to 20 per cent. in wages.

Do not forget to provide yourself in time with C. H. G. Losere's new and celebrated portfolio and portfolio bags, which will assist you in handling your photographs and catalogues with ease and comfort. You can find out all about them by dropping a card to 188 Grand street, city.

Archibald M. Ainslie, manufacturer of woven wire mattresses at No. 107 East 124th street, made an assignment on September 11 to Sayres Hodley, giving a preference for $500 to Mrs. Elizabeth Weir, of Madisonville, Ohio, for money loaned. He has been in business for thirteen years, claimed a capital of $8,000, and employed twelve men.

Ludwig Baumann & Co., of Eighth avenue and Thirty-fifth street, Third avenue and 121st street, and Sixth avenue and Seventeenth street, have opened a real estate department and will buy, sell, rent or insure property. Real estate brokers do not regard it as the beginning of serious competition, though they acknowledge that the connections of such houses are so widespread that they might be able to secure the rental of some houses and probably very many flats.

On the 24th ult. a deputy sheriff took possession of the factory of Krenrich & Kemmer, at No. 125 Mott street, on an execution for $1,640 in favor of Wm. Kemmer, on nine notes. They began business in 1887, became embarrassed in June, 1893, and obtained an extension of twelve to twenty-six months. The stock and fixtures were sold at sheriff's sale on September 30 for $2,000.

The will of Albert Baumann, formerly of the firm of Baumann Brothers, disposes of an estate of $142,000 in real and personal property. It was executed on June 27, 1892. The testator leaves $25,000 each to his sons, Jacob and Samuel, and the residue is left in trust for his wife for life, and upon her death it is to be divided among their three daughters, Frances, Bertha, and Anna.

Schultze, Dowling & Butler have handsome salesrooms at 431 Fifth avenue and show very attractive lines of upholstery goods, curtains, furniture, and wall papers. Mr. Dowling will have charge of the wall paper and decorative department, and W. L. Schultze, assisted by T. J. Butler, will manage the upholstery and curtain departments. Messrs. Schultze, Dowling and Butler were formerly with McHugh & Co.

Margaret Murphy, who kept a second-hand furniture store at 315 Henderson street, Jersey City, and lived alone in a room at the rear of the store, was found dead on the 4th inst. She was last seen alive on the day preceding. She did not open the store on the 4th inst., and the neighbors burst in the door. They found her sitting in a rocking chair. Her husband died suddenly a few years ago.

A certificate of consolidation of the Clymer Manufacturing Company and of Chase, Roberts & Co., forming the corporation styled Chase, Roberts & Co., of Greenburg, Westchester County, has been filed with the Secretary of State. The capital stock is $50,000, consisting of shares of $100 each, and the directors for the first year are W. D. Chase, Eldoras M. Roberts and S. W. North, of Brooklyn.

The forty-eighth regular meeting of the Paint, Oil and Varnish Club of New York was held on September 19 in the Broadway Central Hotel. Delegates were elected to attend the national convention of the association, to be held in Chicago on October 8, 9 and 10. The general business was got through with in a very short time, as the members were anxious to dispose of a good dinner which had been prepared for them. A most enjoyable evening was passed.

Francis Hayek, Louis Hayek and Charles F. Bell, composing the firm of F. Hayek & Co., manufacturers of furniture at No. 619 Tenth avenue, made an assignment on the 21st ult. to Frank Kuhn, giving a preference to L. B. Lynch for $6,500. The business was started over forty years ago in Hester street by the late Francis Hayek, who died in April, 1893. His son Francis has been connected with the business for twenty-seven years, and the other partners have been in the firm for a few years past. The father bought the present factory property, No. 619 Tenth avenue, in 1872. Zeller & Miehling, their attorneys, said that the father gave the sons the business and a life interest in

the factory property. The firm had enjoyed good credit, but when the banks learned that the assignors did not get the factory property outright, but only a life interest, they (the banks) withdrew their credit. The liabilities are about $18,000.

One of the best indications of the revival of trade is the scene of activity to be observed around the immense warehouse of Frederick Goll, 175, 177 and 179 Canal street. The army of clerks and shippers are on a constant jump, and an endless amount of goods are to be seen going in and coming out at all times. The genial proprietor himself has been relieved from jury duty and appears glad to be again in the midst of the mercantile battle for orders. He says the revival of trade makes him think of "old times" again.

Theodore H. Bartmann (Bartmann & Co.), dealer in upholstery goods at 343 Broadway, made an assignment on September 23 to John A. Hesse, giving preferences for $1,250 to May G. Bartmann, his wife. Mr. Bartmann's embarrassment is purely personal, and in no way affects the Westphalia Mills, for which he was agent. His misfortune is largely due to an accident by which his leg was fractured, and his inability for several months to attend to his business at a season when his presence was of the utmost importance.

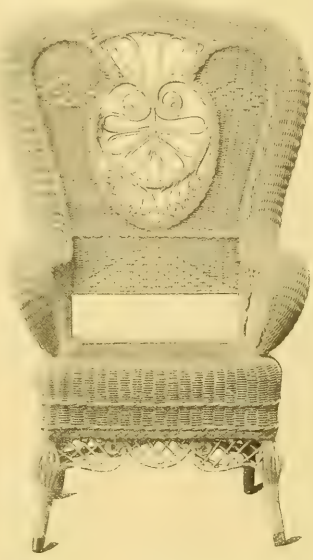
The firm of Wechsler Brothers & Co., Brooklyn, was dissolved on the 25th ult. The Messrs. Wechsler have retired, and the business is now conducted by Henry Offerman, a member of the late firm and the owner of the building occupied by it. Mr. Offerman will be represented by his son, C. H. Offerman, and H. C. Burger will remain as manager. The members of the firm decline to explain the dissolution, but it is reported that the Wechsler brothers may join the sons of Joseph Wechsler, who now carry on business at Fulton street and Bedford avenue.

Christian A. Schmidt, manufacturer of upholstery trimmings, 844 Washington street, New York, with salesroom at 343 Broadway, made an assignment on the 19th ult. to John R. Loomis, with preferences to the Chemical National Bank, New York County National Bank, estate of George Schurber, Frieda Schmidt, Henry Hellmers, Ivan L. Schmidt, Curt A. Schmidt and Elise D. M. Schmidt for whatever amounts are due. It is said that the embarrassment will be only temporary, and was caused by carrying and indorsing for other concerns. The assignment was made to protect Mr. Schmidt's own creditors. His liabilities are not known, but are estimated at about $50,000.

Geo. W. Wolf, a bookkeeper employed by Pottier, Stymus & Co., was arrested on the 11th ult., on a charge of stealing $2,600 from his employers in March last. A few hours later he made a full confession to Acting Captain O'Brien and implicated Edward A. Davies, of 1713 Madison avenue, a fellow clerk. Wolf claimed that he was tempted to commit the crime by Davies, a printer, who was employed with him in March last in Pottier, Stymus & Co.'s office as a clerk. Davies, so the prisoner alleged, took a money satchel from the safe and handed it to him, and they afterward divided the proceeds of the robbery. Davies was arrested and placed in a cell. About an hour later it was discovered that he had cut the veins in both of his wrists, using for this purpose the glass of his watch. He was almost unconscious from loss of blood, but the surgeons soon remedied the injuries inflicted. When arraigned before Judge Cowing on the 17th ult., Wolf pleaded guilty and was sent to the Elmira Reformatory. Davies pleaded not guilty.

Much trouble is being experienced in securing a stable foundation for the new store of Siegel, Cooper & Co. on Sixth avenue, between Eighteen and Nineteenth streets. The difficulty is caused by the fact that a stream of water known as Minetta Creek formerly flowed through the grounds, and the excavations made for the foundations have brought this stream to light again in a very decided manner. Pumps have failed to solve the problem involved, and the contractors finally decided to sink a caisson to the bed rock. The sinking of the caisson required the assistance of a diver, who for several days formed a centre of attraction for a large crowd of spectators on the busy avenue.

FENNELL & SCHUETTE, 101 Mott street, New York, have met with much success on their line of goods and have already proved their worth to some of our leading houses. Their mahogany and marqueterie inlay suites, as well as their all over stuffed and fringed suites, are original in design, attractive in detail and first class in workmanship, finish and general get up, and in style, quality and price cannot be excelled. Low expenses enable them to offer the trade the choicest of goods at the most reasonable prices. The members of the firm say that they know of no reason why fall business should not be good.



ONE OF VEAL BROTHERS' NOVELTIES.

THE accompanying cut represents a recent chair of Veal Brothers, Michigan City, Ind. Their goods speak for themselves, and their catalogue should be on every dealer's desk.

"WILLIAM," said the teacher, "parse the sentence 'Xenia has about 7,500 inhabitants.'"

William had not studied the lesson, but he began boldly:

"Xenia is an active verb, first person——"

"A verb, is it?"

"Yes'm."

"Can you give me some other sentence in which it is used as a verb?"

"Yes'm. 'I haven't Xenia over at our house for a long time."—Chicago Tribune.

NEW BUILDINGS NEEDING FURNITURE.

Projected New Buildings of Interest to Large Furniture and Carpet Dealers.

We present herewith a carefully compiled report of all the hotels, churches, theatres, club houses and other large buildings in course of erection which will soon be in need of extensive furnishings. This work has grown to such importance in the affairs of many large dealers that this column will no doubt be a valued help to those seeking such contracts:

Churches.—First Congregational Church, Eagle Grove, Ia., address H. M. Hughes.—Church at Greenville, Ohio, address L. F. Limbert.—Christian church, Spencer, Ind., address A. B. Cunningham.—Church at Fort Wayne, Ind., Mr. Grindle, architect.—Congregational church, Clarksburg, Mass., W. J. Howes, Holyoke, Mass., architect.—R. C. church, Morgan, Miss., Omeger & Thori, St. Paul, Minn , architects.—Baptist church, Philadelphia, F. R. Watson, architect —M. E. church, Rutherford, N. J., address Rev. Wm. Davy.—Baptist church, Vandalia, Ill., W. H. Hayes, Minneapolis, Minn., architect.—M. E church, Alma, Mich., A. E. Manger, Saginaw, Mich., architect —Presbyterian church, St. Louis, Mich.—Methodist church, French Woods, N. Y., address A. H. Bonnefond, Hancock, N. Y.—R. C. church, Ovid, N. Y.—M. E. church, Washington, N. J., M. E. B. Brouse, Trenton, N. J., architect.—P. E. church, East Orange, N. J., W. H. Wood, Newark, N. J., architect.—Presbyterian church, Rensselaer, Ind., address E. L. Cox & Brother.—Christian church, South Bend, Ind.—M. E. church, Pittsburg, Pa., Vrydach & Wolf, architects.—Presbyterian church, Highland Park, Mich.—Dutch Reformed church, Meyersville, N. J., G. W. Bower, Morristown, N. J., architect.—Church at Chicago, Jas. J. Egan, architect.—Chapel for Westminster Presbyterian Church, Newark, N. J.—R. C. church at Marion, Ind.—R. C. church, at Stillwater, Okla.—Church at South Bend, Ind., address Rev. Mr. Scheidler.—M. E. church at McCloud, Okla.—Norwegian Lutheran church, Minneapolis, Minn., C. F. Struck, architect.—Church at Buffalo, N. Y., W. H. Archer, architect.—M. E. church, Wilton, Wis.—P. E. church, Trenton, N. J., Slack & Hill, architects.

Hotels, Theatres, &c.—Hotel at Demopolis, Ala., for John C. Webb.—Hotel at Milwaukee, Wis., for the Joseph Schlitz Brewing Company.—Hotel at Mt. Clemens, Mich., address Dr. S. S. Stephenson, Detroit.—Hotel at Tifton, Ga., address J. A. Sibley.—Hotel at Glen Springs, S. C., for Simpson Brothers.—Hotel at Hiawatha, Kan., for M. L. Guelich.—Hotel at Goshen, Ind., for the Lake View Hotel Association.—Opera house at Independence, Mo., for James McCoy.—I. O. O. F. lodge hall, at Galena, Ill.—Odd Fellows' hall at North English, Ia.—Y. M. C. A. building at Galveston, Tex.—Lodge hall at Chicago, Healy & Gilbert, architects.—Theatre at Paterson, N. J., for H. E. Toovey.—Masonic temple at Savannah, Ga., address George W. Owens.—Y. M. C. A. building, Galesburg, Ill., Wm. Wolf, architect.—Hotel at Trenton, Mich., for John Felder.—Opera house at Knightstown, Ind., address Dr. M. H. Chappell.—Hotel at Eureka Springs, Ark., W. M. Duncan.—Hotel at Sullivan, Mo., for the Sullivan Realty and Improvement Company.—Large hotel near Ohiopylos, Pa., address W. B. Tupton, 1014 Penn avenue, Pittsburg.—Masonic temple at Salt Lake City, Utah.—Hotel at Bluffton, Ind., for D. B. Betzner.—Hotel at Cassopolis, Mich., for Dr. Goodwin.—Addition to Haddon Hall Hotel, Atlantic City, N. J.

Mrs. Wayupp—I sympathize with you deeply. It must be very painful to lose a fortune.

Mrs. Illuck—It 's terrible! When we were rich we used nothing but the most exquisite antique furniture; but it's all gone, every piece.

Mrs. Wayupp—The new furniture which you have here looks very comfortable.

Mrs. Illuck—That 's the trouble. It is so comfortable that I am continually reminded of the awful fact that it is not antique.—New York Weekly.

JOHN MULLINS' TRIAL.

In the Mercer County Court, at Trenton, N. J., on September 30, a struck jury was drawn to try John Mullins, the furniture dealer, who has stores in Jersey City, Newark, Brooklyn and Paterson. Then the case was postponed until October 16.

Mullins is indicted for conspiracy with ex-Capitol Superintendent Barnard J. Ford to defraud the State in supplying new furniture to the Capitol. According to the evidence given before the Senate investigating committee they furnished the State House two or three times over, from cellar to garret, removing better furniture than they put in, and charging grossly exorbitant prices for what they supplied. Mullins is also indicted for perjury in making oath to fraudulent bills.

Ford is a fugitive from justice, and is said to be in New York.

KOMPASS & STOLL.

On the 1st inst. this well-known concern moved from Buchanan, Mich., to Niles, Mich., into one of the best equipped factories in the country for the exclusive manufacture of library and parlor tables. They are situated on two lines of railroad, the Michigan Central and the C., C., C. & St. L., the latter running by the side of their factory, and they have a switch whereby they can load and unload from their doors. Their dry kiln is the latest improved Huyett & Smith, the wood working machinery all new and modern, and furnished by the F. H. Clement Machine Company, and the piping of the factory was done by the Grand Rapids Blow Pipe and Dust Arrester Company. The entire plant is lighted by electricity, and the entire line is new. A representative of The Review, who was there the forepart of the month, found it one of the most modern and improved factories that he has visited for some time. A more extended notice of this factory will appear in a later issue of The Furniture Trade Review.

Why is a sideboard always "noble?" asks Furniture and Decoration. It must be so, we know, because it is frequently described so in the catalogues and advertisements of eminent auctioneers, who certainly would not make a statement unless they were assured it was a fact. This fact we do not for an instant mean to dispute, but we are anxious to know whence this useful article of furniture derives its exaltation. One never hears an auctioneer speak of an aristocratic arm chair, a courtly cabinet, a patrician piano, a ducal dining table, a lordly lounge or even a baronial bureau, and therefore it is difficult to comprehend why a patent of nobility should be invariably and auctioneerially granted to a sideboard. As far as our experience goes, the epithet applied is scarcely the correct one. It is beyond question respectable, it is absolutely trustworthy, it is eminently useful, it is scrupulously honest and it is somewhat gloomily conscientious. A true heart would appear to beat beneath a rich veneer of port wine toned mahogany, chastened by the countless reflections of generations of family butlers, but one would scarcely be disposed to describe the characteristics of a sideboard as "noble." It would be interesting to learn who first applied this description to the indispensable adjunct to the dining room, and why such a description has been universally adopted.

MIDDLE STATES MELANGE.



George Hughes & Son, the well-known furniture dealers, of Poughkeepsie, N. Y., write to The Review as follows: "We are very busy with the Vassar College trade at present. We get up a line of desks, chairs, stands, &c., especially adapted to the wants of the students of that institution, and as a result we get most of their trade during the term, which lasts from early September until the first of the following June. Otherwise trade is rather quiet. Some of the furniture dealers here are complaining bitterly, but we have had all we could do, and have no reason to find fault. Of course prices are much lower than they were, but we are very thankful to get the trade, even if we have to sell at small profits. We bought 350 chamber suites at the New York Exposition in July, and are in hopes that we will have the call for as many more in January."

H. S. Roth succeeds H. S. Roth & Brother in furniture at Middletown, Pa.

Local papers say that a furniture factory is to be established at Honesdale, Pa.

L. H. & L. D. Sahler, Kingston, N. Y., are adding another story to their building.

Jacob Kline, Jr., the Somerville, N. J., furniture dealer, made a handsome exhibit at the county fair.

Abraham Price has bought the stock and fixtures of Jas. W. Lockhard, furniture dealer, Westminster, Md.

King W. Spencer, Union, N. Y., has opened a branch store at Lestershire, in charge of W. H. Hulslander.

J. W. Cleghorn has been appointed temporary receiver of the Chamberlin Furniture Company, Glens Falls, N. Y.

Thomas Reedy, of Washington, D. C., will open a furniture store at the old stand of A. Yingling, Hagerstown, Md.

A furniture factory is among the probabilities of Hanover, York County, Pa.; $6,000 have been subscribed toward the project.

Albert Y. Greene expects to open in carpet and furniture lines during the fall, and will probably locate in Frederick or Cumberland, Md.

The Thomas Kane Furniture Manufacturing Company has been authorized to do business in Pennsylvania, with headquarters at Slatington.

J. W. Greene, the Jersey City furniture dealer, has opened a branch at Newark in the store formerly occupied by the Hamilton Furniture Company.

A. F. Snyder, Weissport, Pa., has bought out the furniture and undertaking business of R. N. Anthony, of the same place. Mr. Anthony will resume farming.

Charles O. Howe, whose furniture store at Glens Falls, N. Y., was burned out on July 30, will move into a big new brick building with all modern improvements.

Thomas Phillips, who some months ago removed his furniture store to Parsons, has returned to Wilkes-Barre, Pa., and now has his warerooms at 62 North Main street.

In the matter of the voluntary dissolution of the Highland Furniture Manufacturing Company, Newburgh, N. Y., on September 28 the accounting of Edward M. Murtfeldt as temporary receiver was accepted and he was discharged and the company dissolved. Mr. Murtfeldt was then appointed permanent receiver of the company.

Mayer & Pettit, furniture and carpets, Seventh street, Washington, D. C., have completed a handsome and commodious annex to their store to accommodate an increase of stock.

Ammerman & Shurts Brothers, the retail furniture dealers at Washington, N. J., have sold their lumber and cement business and will commence the manufacture of furniture.

W. E. Kirby, Carbondale, Pa., is building an extensive addition to his store, and a considerable part of the space so secured will be devoted to the enlargement of the carpet department.

I. R. Serviss, the Newburgh, N. Y., furniture dealer, received first premium on white and gilt chairs, special on brass onyx top table and diploma on antique centre table at the Orange County Fair.

Thomas King will erect a modern three story brick building at Oswego, N. Y., to cost in the neighborhood of $10,000. There will be three stores, two of which will be occupied by G. S. Benz & Son, furniture dealers.

The police of Washington, D. C., are hunting for a man who recently personated Mr. Craig, of Craig & Harding, and succeeded in passing a forged check signed with the name of that firm on a merchant of Seventh street, Northwest.

The Rome Metallic Bedstead Company has been incorporated to manufacture metallic bedsteads and kindred articles in Rome, N. Y. Capital, $50,000; and directors, Erwin C. Carpenter, James S. Dyett, F. L. Graff, of Rome, and O. G. Foster, of Utica.

New Firms.—A. W. Spencer, Broad street, Binghamton, N. Y.; John Karr, Conshohocken, Pa.; Bundy Brothers & Cruttenden, dry goods dealers, opened a furniture store in the Michaels Building; John Pommer & Sons, carpet dealers, Albany, N. Y., added furniture; Halbert & Hakes, Phoenix, N. Y.

The new furniture department of John Turnbull, Jr., & Co., occupying the spacious building adjoining their carpet establishment on West Baltimore street, Baltimore, is one of the most complete and extensive of the kind to be found in the country. They carry also a handsome line of furniture coverings and curtain materials.

It is reported that E. T. Long, of Kingston, will erect a block for a furniture establishment on the corner lot known as Bedford Park, opposite the Keeler House, at Tunkhannock, Pa. The lot is owned by John Trummer, of Philadelphia, and Mr. Long will take possession on a ten years' lease, with the privilege of buying.

To utilize an elephant for advertising was the scheme of Mr. Britton, of Gately & Britton, Reading, Pa. He arranged with the management of a circus about to exhibit in that city to permit him to cover one of the elephants with a canvas on which the advertisement was painted, during the street parade as well as at both performances.

The fine new store of Isaac Benesch & Sons, Nos. 549 to 557 North Gay street, Baltimore, was thrown open for public inspection the 20th ult. A reception was tendered to the visitors, and each one was presented with a handsome souvenir. An elaborate musical program was rendered by Reed's orchestra. The occasion was of a social nature entirely, and no goods were sold during the evening. The

store was elaborately decorated with plants and flowers, and presented a beautiful appearance. The new building is fitted up in a splendid manner. It is four stories high and will be lighted throughout with electricity.

Robinson & Gourley, Mt. Vernon, N. Y., have dissolved partnership and are succeeded by Edwin A. Robinson.

The new and spacious store of Burns & Co., at 28 South Second street, Harrisburg, Pa., was opened on the 9th ult. The building is three stories high, with a front of 35 feet and a depth of 87 feet. The furniture stock occupies the ground floor and third story, and the second floor is devoted to carpets and upholstery goods. The firm have also large warehouses for the storage of duplicate stock. Burns & Co. are a flourishing firm, with a large and growing business.

The plant of the Quigley Furniture Company, Whitesboro, N. Y., with the stock on hand, was sold by auction on September 25 by order of the court upon application of W. E. Lewis, receiver. It was knocked down for $11,000 to G. Harrison Lynch, who for the past ten years has been connected with the Quigley factory. Since the appointment of the receiver he has been in charge of the works as general manager. It is understood that he will reorganize the company and start up the plant again as soon as the court has confirmed the sale. The receiver expects to realize, after collecting all the accounts due, between $50,000 and $60,000. The total indebtedness is a trifle over $90,000.

On the 25th ult. John Ruckelshaus, a pioneer in the furniture and carpet business at Newark, N. J., opened his handsome new six story building at 228 Market street. An investment of over $70,000 is represented in this structure, which is of buff brick, with stone trimmings. Electric lights, an elevator and other modern improvements have been introduced. All the floors are finished in natural oak wood and are well lighted. The offices and fancy furniture will be found on the first floor, carpets on the second, parlor furniture on the third, bedroom suites and chiffoniers on the fourth, miscellaneous goods on the fifth, and reserve stock on the sixth. Stoves, ranges and so forth will be found in the basement.

The Marquis of Lorne is a partner in a large London furniture and wall paper factory, and is said to be making money rapidly. He is at the office every day and gives careful attention to the business.

Business Man (in the bosom of his family)—The crops of this country are abundant; those of Europe have failed, and the stream of gold which has been flowing across the Atlantic will soon be returning. You bet I'll get my share of it!

Daughter—That 's just splendid! Then next year we can all go to Europe and spend it.—New York Weekly.

To one engaging in service with knowledge of an unsafe place or appliance, the master is under no obligation to alter or amend the condition of the place or appliance. By entering upon the employment with such knowledge, the employee himself assumes the risk of the dangerous place or appliance. If by due diligence he may ascertain the danger, but chooses rather to forbear the exercise of that care, such opportunity of knowledge is in law the equivalent of actual knowledge.—Court of Common Pleas, New York.

SOUTHERN SCINTILLATIONS.



Leo Austrian, general manager of the National Furniture Manufacturers' Association, met a number of Southern and Central Western chamber suite manufacturers at Louisville on September 10 and organized the Ohio Valley Furniture Association. The same schedule of prices put in force by the Wisconsin manufacturers was adopted, except that part of it pertaining to ash suites, as none are made in that part of the country. The price for these was made to apply to oak suites of the same specifications. Among those present were Messrs. Wm. Bennett, Louisville Manufacturing Company, Louisville; Koop, Harig, Koop Company, Louisville; Robt. Morrow, Memphis Furniture Manufacturing Company, Memphis, Tenn.; Loomis, Loomis & Hart, Chattanooga, Tenn.; Wolfolk, Paducah Furniture Manufacturing Company, Paducah, Ky.; Pappenheimer, National Furniture Company, Atlanta, Ga.; Newell, Southern Furniture Company, Atlanta, Ga.; Williams, Meridian Furniture Company, Meridian, Miss.; Hendricks, Showers Brothers, Bloomington, Ind.; Price, Knoxville Furniture Company, Knoxville, Tenn.; Cron, L. C. & W. L. Cron Co., Piqua, Ohio; Hagerdorn, Western Furniture Company, Indianapolis, Ind.; Karges, Karges Furniture Company, Evansville, Ind.; Schoo, Crescent Furniture Company, Evansville, Ind.; Stoltz, Stoltz & Schmitt Furniture Company, Evansville, Ind.; Neunnweiler, Evansville Furniture Company, Evansville, Ind.; H. D. Stuehrk, Tell City Furniture Company, Tell City, Ind.; Duhlmeier, Stelle & Duhlmeier, St. Louis, Mo.

A. B. Aber, Eustis, Fla., has sold out.

P. A. Henderson succeeds S. H. Griffin at Hampton, Va.

H. H. Martin succeeds J. L. Sowell & Co. at Abbeville, Ala.

S. A. Roddenberry, Cairo, Ga., is reported to have sold out.

At Front Royal, Va., Mark Reid succeeds Irwin & Megeath.

It is said that Decatur, Ala., is to have another furniture factory.

T. E. Stephenson, Marshall, Tex., is reported to have sold out.

G. T. Bunting, St. Augustine, Fla., is reported to have sold out.

U. X. Gunther, Batesburg, S. C., is succeeded by I. Edwards & Co.

Vanzandt, Futch & Co. are to enlarge their furniture factory at High Springs, Fla.

The Nix Installment House succeeds the Stillson Furniture Company, San Antonio, Tex.

It is said that J. A. Meyers, of Piqua, Ohio, contemplates starting a mattress factory at Wheeling, W. Va.

White, Handley & Foster have succeeded J. W. Blatchley in the furniture business at Wheeling, W. Va.

A. H. Kohn, Greenville, S. C., has opened a branch store at West Greenville, in charge of Wm. S. Kellett.

W. B. Phifer has bought the furniture business of A. O. Steenburg, also that of J. W. Williams, at Gainesville, Fla.,

and consolidated the two stocks by removing Williams' to the Steenburg store, where he will continue the business.

Sheridan Agnor has succeeded T. T. Agnor, agent, furniture dealer at Lexington, Va.

J. W. Williams will, it is said, remove his furniture business from Gainesville to Tampa, Fla.

E. F. Winn has succeeded L. C. Leeds as proprietor of "The Barwick," a furniture concern at Dallas, Tex.

J. B. Lake, Hampton, Va., has purchased property adjoining his store, and will enlarge his place of business.

J. L. Murphy & Co., furniture dealers at Anniston, Ala., have begun the manufacture of mattresses in a small way.

The Haney School Furniture Company will supply 500 chairs for M. E. Maney's new opera house at Lexington, Tex.

The Rhodes-Burford Furniture Company, Louisville, Ky., has removed to its elegant new store, Nos. 331 to 339 Market street.

The furniture, carpets, &c., for the new Hotel Geneva, at Jacksonville, Fla., were supplied by the Cleveland Furniture Company of that place.

W. W. Bryant, Plano, Tex., has filed a chattel mortgage on his entire stock of goods, naming C. E. Hudson trustee. The liabilities amount to $4,434.

N. Erickson & Co., Orlando, Fla., have sent a consignment of several hundred palmetto tables, of excellent workmanship, showing the peculiar grain of the wood, to the Atlanta Exposition, where they are on sale as curiosities.

The Electric Planing Mill and Furniture factory at Athens, Ga., which was destroyed by fire recently, is to be rebuilt by the owners, C. W. Baldwin and E. T. and M. W. Brown, providing the citizens will subscribe to a portion of the stock in a company which it is proposed to organize for the purpose.

John Gilmore and Austin Spotts have formed a copartnership under the firm name of Gilmore & Spotts, for the purpose of conducting the furniture and upholstery business at No. 7 East Broad street, Richmond, Va. The upholstery department is under the supervision of C. B. Howell, formerly a member of the firm of Howell, Shaw & Co.

The King-Oates Furniture Company has succeeded Graves & King, Knoxville, Tenn. This is a live, progressive firm composed of W. P. King, John T. Oates, J. C. White, John O'Connor and H. F. Godfrey, and does a general business in furniture, carpets, draperies, mantels, grates and tiles. Regarding its personnel W. P. King was the junior member of the firm of Graves & King, prior to which time he was the senior partner of Bayless, King & Cruze, which firm did a very successful and extensive business in stoves and housefurnishing goods. He is a native Tennessean, thirty-four years old, and has been engaged in business in Knoxville for the past twelve years. John T. Oates has been prominently connected with one of the leading banks of the city for several years, and comes of one of the oldest families of Knoxville. He is twenty-eight years old. J. C. White is a leading and successful business man, being connected with several prominent enterprises, and has amassed a comfortable fortune, having started in business twenty years ago without a cent. He is a native Tennessean and forty years old. John O'Connor is one of the best carpet men known to the trade, having been associated with houses in Pittsburg and Louisville. His experience extends over a period of seventeen years. He is thirty-three years old and a native of Pennsylvania. H. F. Godfrey is a practical mantel, grate and tile man of several years' experience. He was connected with leading houses in Buffalo, Chicago and Louisville for a number of years and is one of the best men in his line known to the trade. He is forty-one years old and a native of New York. All in all, this is one of the strongest concerns in the South, combining capital and experience and occupying a large, double, five story building in the heart of the city, covering an area of 40,000 square feet of floor space.

New Firms.—Perkins Mercantile Company (E. B. Perkins), Paragould, Ark.; Union Furniture Company (Cox & Younts), Danville, Va.; N. Naddles, Gadsden, Ala.; G. H. Marshall, Lancaster, Tex.; Augusta (Ga.) Furniture Company, R. L. Robertson, proprietor; George Brunson & Sons, Orangeburg, S. C.; New Mexico Mattress and Upholstering Company, Albuquerque, N. M.; Brennan Brothers, Charleston, S. C.; W. A. Totter, Front Royal, Va.; F. S. Dunklee and R. S. Blackmarr, both from Anamosa, Ia., will open at Tallapoosa, Ga.; H. J. Simon, Bristol, Tenn.; Brown & Ware, Greenville, S. C.; Brennan Brothers, Charleston, S. C.; D. K. Wicker, Warrenton, Ga.; W. N. Smith, 120 Vine street, Knoxville, Tenn.; E. M. Peterson (upholsterer), Tampa, Fla.

PHILADELPHIA

D. Kline succeeds R. Hurwitz in the furniture business at 1832 South street.

F. Quinlan, of the former firm of Quinlan & Fisher, has opened a furniture store at 2119 South street.

Charles F. Gillies, who had a furniture store at 2629 Germantown avenue, has discontinued the business.

James J. Walsh, 3737 Lancaster avenue, is about to open a branch of his furniture business at 1223 Ridge avenue.

Thomas Gill, furniture and carpet dealer, at Broad and Bainbridge streets, was shot and severely injured, on the 26th ult., by William Shead, an employee, who had been discharged by Mr. Gill and was infuriated by the loss of his position.

In reply to a note as to the condition of trade, Clark, Hunsiker & Co., Elbridge, N. Y., say: "Too busy filling orders. Can't spare time to write just now."

You may get other people's money by advertising for it. If you don't get it the first time keep on calling and it will surely come—if you have anything to show for it.

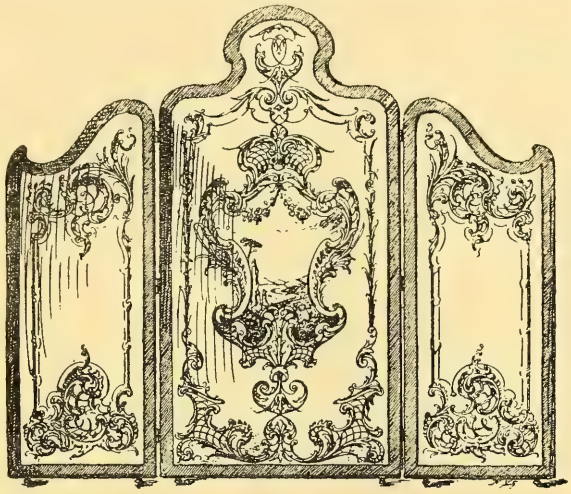
"I wonder why we don't get any more of the men's trade?" said the head of the department store.

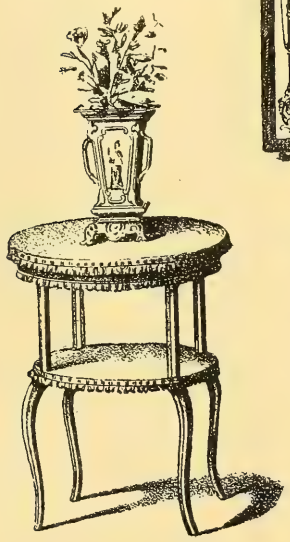
"I guess they haven't the time to spare," said the assistant. "Why not introduce the idea of giving a free shave while the man is waiting for his change?"—Indianapolis Journal.

HENRI DEUX WORK.

French artists have lately been directing their attention toward plush covered examples of Henri Deux woodwork. Tables, cabinets, screens and chairs completely covered with this soft material have lately been shown by some of the best Parisian houses, and there are not wanting signs of the times to augur well for the success of this certainly "novel" old fashion. Some of the screens in this fascinating style are indeed gorgeous—though seldom can they be said to be tawdry. The example which we show upon this page, for instance, was recently exhibited in the West End of Paris, and the colors employed for its embellishment were sweet and attractive. The body of the leaves was greeny gray silk with embroidered ornaments in bright hues, and the marginal borders were bright cherry colored plush.

A lady's work table, too, which we also show upon this page, was similarly treated with plush and silk of various colors. The framework of these things is deal, and the

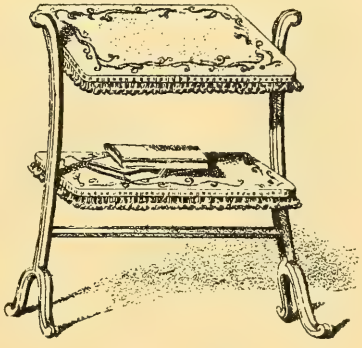




chief item of expense in their manufacture is the covering and draping—which operations do not permit of the cheapening assistance of the iron hand—hence the relative costliness of this class of furniture.

The little circular table which is also illustrated is simple and inexpensive. In its style it has nothing in common with the old-fashioned and happily obsolete plush covered top coffee table of famous memory. The plush covered legs are a neat protest against the ebonized vulgarity of that out-of-date type of table; and the essentially superior finishing off of the top edges with braid, studs and dainty fringes gives an unmistakable air of refinement to this novel class of goods.

The last of our sketches shows a folding table of probable shakiness. Although of weak construction it will none the less serve us as an interesting example of the fashionable furniture of Paris at this time.



The American Bedstead Company, Westborough, Mass., is proving one of the best industries in the town. The output has increased surprisingly. In August, 1894, the shipments amounted to over $1,900; in August, 1895, to over $10,000. That month is considered the dullest in the year. The company has increased its machinery plant by adding three new frames, which will produce sixty more beds per day, and it has been kept so continually sold ahead of production that this increased output will be appreciated by its customers, and a still further enlargement of the plant will soon be made by increasing both the foundry and furnace capacity. W. R. Pitman, 115 Worth street, New York, is the selling representative of the company.

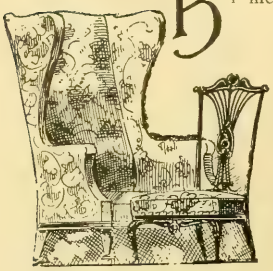
It sounds like business in Elmira. The Elmira Table Company is behind on orders, and for the past year the factory has been running overtime. First-class material, the best workmanship, and a finish that is unsurpassed anywhere, and besides all this, uniformly courteous treatment and fair dealing to all customers, have given this firm and its tables a national reputation.



Secretary R. C. Wright, of the Connersville (Ind.) Cabinet Company, writes to The Review under date of September 13 saying: "We have had a fire, which was confined to the attic, doing damage probably not to exceed $5,000; amply covered by insurance. Our shipping department was not involved, so that we can fill orders promptly from uninjured stock."

THE UPHOLSTERING OF FURNITURE.*

(Continued from September number.)



By means of quilting and drawing of the buttons, so that they sit in recesses in the cushion, regular figures are produced which make the whole work more attractive. Besides the variety which is thus given to an upholstered surface, there result also, especially in silk stuffs, certain light effects which greatly enhance the fine appearance of the material. Quilting properly done is to an article of furniture what artistic drapery is to a portière or a curtain.

All the various forms of quilting are difficult for the learner, and require patience and long practice to enable him to produce perfect work, and slovenly or tasteless quilting is bound to disfigure work that may otherwise be well done. There are several methods of quilting, and among them are the following :

1. The foundation canvas and the basting linen are marked off to fit together, and pieces of twine drawn through the lower canvas. These are drawn through the hair and through the corresponding points in the basting linen and tied.

2. The foundation and cover are marked off as above, basted together and the figures stuffed singly.

3. The foundation and cover are marked off, but the foundation is marked on the outside and basted after laying on the hair.

4. The foundation is marked and the cover drawn in without being marked.

5. Basting by means of one or two circles without marking, beginning with the centre line.

6. There are upholsterers who work without marking or any other aid, entirely by eye, starting from the centre line. But these must be considered artists, and are very rare.

Every skillful quilter will be able once in a while, when absolutely necessary, to execute a piece of work without aids, yet he can never be absolutely sure how he is going to come out in the end, and will therefore preferably make his division in advance and mark the points.

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All methods amount to about the same thing, except that with the last mentioned there is the doubt whether all the stitches, especially in curved surfaces, will come in the desired place. It is well to be familiar with all the methods, in order to be able to apply the one most convenient in any occurring case. The best plan is always to make a careful division, in order to know whether to begin with a stitch, a diamond or a pipe, and how far each stitch must be from the other.

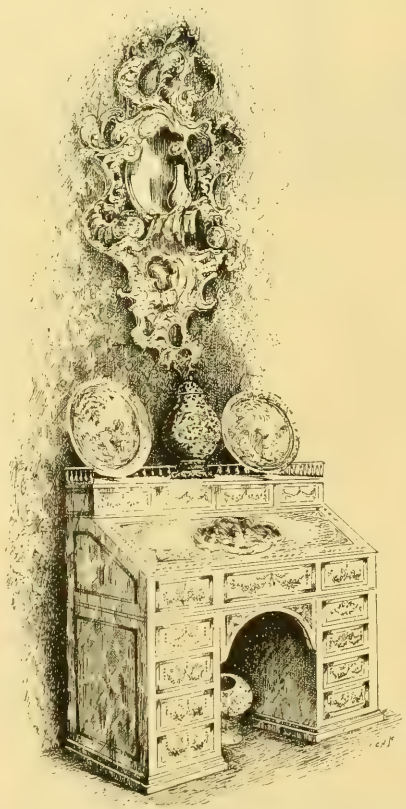
Of course the cover must be somewhat larger than the foundation, and the figures on it somewhat larger than those on the latter, in order to produce the various figures and folds, and there are as many opinions regarding the proper proportion as there are methods of quilting. All of them may be correct under certain circumstances, but are just as likely to be false. For example, some upholsterers say that for each diamond 5 cm. must be allowed in width and length. Now if the diamond had just the right dimensions, then these rules would apply, but if it were too large, then the cover never could be folded properly, especially if it were soft and more stuffing had to be put in, which is always faulty.

Others say that one-third of the width of the figure on the foundation is sufficient. This is a better rule, though it is rarely correct. But here proportion is at least recognized, and tasteful work must be based on correct proportions.

We may state on this point in general that since neither the shape nor the size nor the canvas and stuffs employed are always the same, neither size nor proportion of canvas can be invariable, but each case, according to its kind and accompanying circumstances, must be treated separately, observing, however, certain general principles.

First, the following forms of quilting must be considered, viz., diamond, pipe, double pipe, column, shell, scale and ball. Furthermore, we must consider whether the linen cover and outside cover are soft or stiff, thin or thick ; whether the quilting is done on flat, convex or concave surfaces.

Let us examine the diamond. In everything we construct certain proportions must be observed ; then the effect will remain the same, no matter whether the whole is large or small. But if I were to allow 6 cm. for a diamond only 6 cm. wide there would result an effect quite different from that where I allow 6 cm. for a diamond 15 cm. wide. The result will be different, however, if I say : The



ANTIQUE ENGLISH SATINWOOD KNEEHOLE WRITING TABLE, INLAID WITH TULIPWOOD ; ALSO GILT CHIPPENDALE MIRROR WITH CHINA BRACKETS.

linen cover must be larger by a certain number of fractional parts of the foundation figure ; now this may be large or small, the effect will remain the same.

Hence I can state as a general rule :

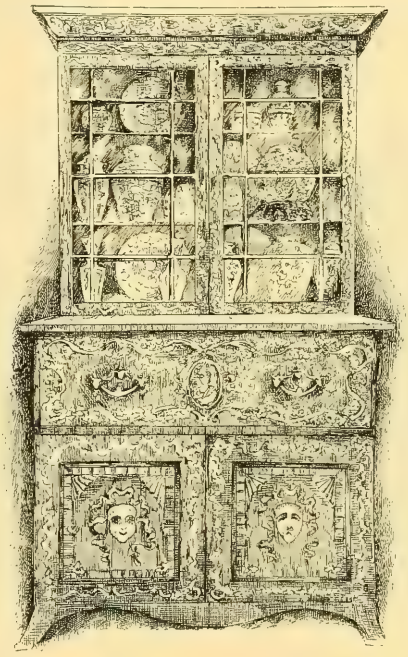
The addition to the cover in proportion to the fundamental figure, if the diamond is to be handsomely rounded, amounts on concave surfaces to one-third of the width of the diamond ; on flat surfaces to one-half to two-thirds ; on convex surfaces to at least two-thirds to double the width. But in length only as much is allowed as the width. Soft linen cover may be made a little fuller.

(To be continued.)

EIGHTEENTH CENTURY FURNITURE.

How long the present fashion for the classic styles of furniture may last it would be difficult to say, but it certainly shows no sign of abatement at present, and the collection of eighteenth century furniture recently on exhibition in the showrooms of Debenham & Freebody, London, England, was well calculated to stimulate interest in such work. The collection comprised secretaires, cabinets, tables, screens, &c., in the styles of such masters as Chippendale, Manwaring, Mayhew and other leaders in their art.

We illustrate one of the most important pieces in the collection, a mahogany secretaire and cabinet in the Sheraton style. It has a secretaire drawer fitted with ten drawers and pigeon hole, a cupboard below with two paneled doors, inclosing sliding trays, and above are two glazed doors inclosing shelves. The whole is finely decorated with elaborate paintings of masks, medallions, wreaths and ribbons, with exceedingly rich effect. This fine old example has had the interior restored and new lining added to the drawers, but the exterior is in as good condition as when it left the maker's hands, with the additional charm of softened tones that time alone can give.



ANTIQUE MAHOGANY SECRETAIRE AND CHINA CABINET.

Our illustration on the previous page represents a satinwood kneehole writing table, inlaid with cross-bent tulipwood, and decorated with painted heads, wreaths and festoons of fruit. It has a rail round the top, beneath which are four small cedar lined drawers, a sloping front covered with morocco and painted with a group of cupids in the style of Cipriani. Beneath is a long drawer, and there are four small drawers on each side of the recess. Hanging above is a Chippendale mirror with brackets for china.

The exhibition was one which could not fail to greatly interest all connoisseurs of old furniture.

ANTIQUES FROM LONG ISLAND.

Dealers in old furniture and curios in this town are of many degrees, and the degree above preys upon the one immediately below, though now and then the victim has his revenge in palming off modern things of borrowed design as antiques, according to a writer in the New York Sun. Junk dealers and second-hand furniture men of the lower type are at the bottom of the scale. They will buy anything that promises the slightest profit in the selling. Their warerooms are stuffed with trash, and their windows and doorways display whatever is likely to attract the curio hunter.

There are a few curio dealers who are also junkmen. They sometimes travel out on Long Island in search of bargains. There are a few crude junk dealers in Long Island City who have occasionally valuable curios to sell to those with knowledge of such things. The latter bring their purchases in and straighten them up a little, though not enough to throw doubt upon their authenticity. Some of them have standing orders from artists and other collectors for genuine antiques of almost any sort. Fashionable dealers buy of them, but watch them warily lest they palm off counterfeits.

There has been a lively trade in door knockers of cast brass, brand new but carefully "antiqûed," as is the phrase of the trade. Cabinetmakers of the best type deal with these men, and indeed make occasional visits to Long Island in search of antiques. Some fashionable women have standing orders with the cabinetmakers for certain favorite pieces of furniture. A delicate and beautiful chair made at Leghorn, but since copied by a maker of factory chairs in this country, has had a great vogue. Modern makers at Leghorn are not turning out so good an article as the earlier imported chairs, and a number of chairs imported by a wealthy woman of New York arrived with their backs broken, and had to be repaired by a cabinetmaker. The best of the cabinetmakers complain that chairmaking is not a profitable trade for them, since they cannot get the prices. Sometimes they have the work done outside by good workmen and in excellent style, though even then, they say, the profit is not large. One result of this practice has been that the factories have gradually picked up most of the antique styles and reproduced them in cheaper form.

The best cabinetmakers insist that mahogany is entirely too brittle a wood for the manufacture of chairs, since it does not resist the strain of use. Mahogany is particularly unfit for chair rungs, and the factory made chairs

usually have rungs of cheaper wood stained to imitate mahogany. Maple is regarded as a much more durable wood for chairs than mahogany; in fact it is said to be better for chairs than oak. The competition of the factories has had a good deal to do with the unwillingness of the best cabinetmakers to manufacture chairs. The factory made chair can be sold for half the price of a cabinet made chair. The best of the former are often very durable, especially in houses that are not overheated in winter, but they lack the perfection of finish, especially in decoration, that one sees in the cabinet made chairs sent out by the best shops.

THE "Perfect" iron bedstead made by the Buffalo Brass and Iron Bedstead Company is now ready for delivery. The first lot was sent to Chicago a few days ago, and the company is now filling an order for 240 beds. The "Perfect" is the invention of Edward J. Barcalo and all parts are interchangeable instead of being solid castings, as in all other iron beds. The Buffalo Bed Company has arranged with Mr. Barcalo, who is its secretary, to exclusively manufacture this patent bed, and will discontinue making the old style solid beds soon as the present stock of material is consumed. Dealers should write to the Buffalo Brass and Iron Bedstead Company, Buffalo, N. Y., for prices and full particulars of the "Perfect" iron bed.

DAYS of grace have been abolished in Connecticut. New York has already done away with them.

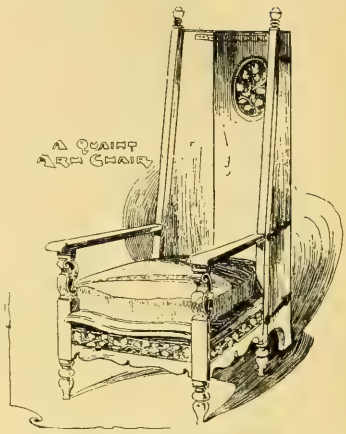
THE Keystone Chair Works, Union City, Pa., has just issued one of the handsomest and handiest chair catalogues that has ever graced the office of a retail store. It consists of thirty pages, showing patterns of the company's well-known chairs and rockers in elm, oak, birch, imitation mahogany and quartered sycamore of all styles and designs. The catalogue is a most desirable one, and will no doubt be in great demand.



MRS. NEWWED—You keep furniture?
SALESMAN—Yes, madam, we carry a large line in every style and make. What would you like to see?
MRS. NEWWED—A time table, please. My husband says he must have one for his office, and I wish to give him one as a surprise.

NAPOLEON'S THRONE CHAIR IN AMERICA.

M. H. DE YOUNG, of San Francisco, who, as the representative of the Memorial Museum of the California Midwinter Exposition, has been spending seven months in Europe collecting antique, historical, and curious things, arrived in New York on October 2 on the steamship Aurania. Some of the Western papers have been saying that the throne of Napoleon which Mr. De Young bought in Paris was never sat on by the little emperor. Mr. De Young said to a reporter that the throne was really Napoleonic, as he had been so assured by an expert on historic thrones that he took along with him to the store. The throne came originally either from Fontainebleau or St. Cloud. The back and seat had been burned out, which was another evidence of the genuineness of the rest of the throne, and were replaced by a more modern back and seat. So Napoleon never really rested his back against the back of the throne or sat plump on the seat; but the legs of the throne had supported him, and he had, perhaps, rested his hands on the arms of the throne.



FROM THE ARTS AND CRAFTS EXHIBITION, MANCHESTER.

The throne is on its way to San Francisco by clipper or has arrived. Another Napoleonic relic secured by Mr. De Young is the bed presented to Mme. Mars by the emperor. Altogether there are about 400 articles in the collection. They fill 100 big cases, and were sent to California on three clipper ships. The articles were bought with the surplus funds realized from the late Midwinter Exposition. There are clocks of the time of Henry II. to the time of Napoleon; sixteen suits of armor that German warriors wore several centures ago; queer beer mugs from 4 to 5 feet high; antique lamps, fans, guns, friezes, replicas, knives and forks, and all sorts of other things for use or ornament.



RUINS OF EASTMAN, SCHLEICHER & LEE'S BUILDING, INDIANAPOLIS.

OBITUARY.



Herman Greningen.

Herman Greningen, for the past five years manager of the American affairs of Jacob & Josef Kohn, the well-known Vienna bent wood chair house, died suddenly at his residence in Brooklyn the night of September 13, and was buried at Evergreens Cemetery on the 16th.

Mr. Greningen was in many respects a remarkable character, and was known to the furniture trade of this hemisphere perhaps better than any other man in a like position. Born in Berlin, August 7, 1843, he received in his youth a splendid education, the results of which were apparent in his life at all times. Coming to America about twenty years ago he became identified with the furniture trade, and for several years was in the employ of houses representing the Kohn interests in this country, until finally, about the year 1881, he regularly entered the service of the firm as salesman. Through faithful attention to the matters intrusted to him he was made manager of the American branch five years ago, and held this important position up to the time of his death. His demise was entirely unexpected and a great blow, not only to his immediate family, but also to his many warm personal friends in South and Central America, Mexico, Cuba and Canada, as well as in the United States. Mr. Greningen was a great traveler, and had visited every part of the world, with the exception of China and Japan. It was his earnest desire to take one more business trip among these old associations, and after that devote his entire attention to the office and financial matters of the firm.

Some three years ago while in Mexico, where he was a member of the Mexican Club and particularly popular, he contracted a fever which eventually led into pneumonia. Although he recovered from this illness he was never again in robust health, and the sudden seizure which caused his death was the more difficult to combat on this account.

Mr. Greningen was a member of Bushwick Council No. 1372, Royal Arcanum, and also belonged to the Arion Society. The funeral was conducted under the auspices of the former body. His family in Brooklyn consists of his wife and one grown son, while in Berlin he is survived by his venerable mother and three brothers. His death will cause much genuine sorrow in many climes, and family, friends and business acquaintances will mourn alike the loss of a true gentleman and staunch friend.

Mrs. Anna C. Schrenkeisen, widow of the late Henry Schrenkeisen, died early Wednesday morning, October 2, at her residence, 325 Lexington avenue, in this city. The funeral services took place October 4 at 11 A. M. The late Henry Schrenkeisen was one of the founders of the firm of M. & H. Schrenkeisen. Mrs. Schrenkeisen is survived by four sons, Messrs. M. F., F. E., Henry G. and Arthur, who have the sympathy of their friends in the trade in their bereavement.

Justus Cooke, a well-known auctioneer of furniture, died on the 25th ult. at the New York Hospital from blood poisoning, resulting from Bright's disease, from which he had suffered for some years. He was fifty-seven years old and was born in New York. He had been in the auction business since boyhood and had built up a large trade. He had a five story building in East 125th street, which he used for a salesroom and for storage. He leaves a widow and son. The business will be continued by his estate.

Thomas Sturges Thorp, father of Frank and Edwin Thorp, of J. H. Thorp & Co., died on September 6 at his home in Brooklyn, aged eighty-seven. The firm of which he was a member, A. & H. S. Thorp, was founded in 1820, and Mr. Thorp continued in active business till 1868. Mr. Thorp was born in Fairfield County, Conn., and came to New York in early youth to enter the upholstery business. He was an old member of the New York Seventh Regiment, dating back to 1827, and at his death belonged to the veteran corps of the regiment. Mr. Thorp had three sons, two of whom are now living.

William B. Read, who died at Cottage City, Mass., last month, at the age of eighty-five years, was one of the oldest upholsterers in this country. He learned the upholstery trade when a young man, and in 1849 went to California, where he remained until 1870, when he returned to the East and engaged in the furniture and upholstery business at Providence, R. I., building a block on Main street, in that city, for the purpose. He retired from business some years ago, but enjoyed fairly good health and a considerable amount of mental and bodily vigor until a short time before his death.

Anthony Kimbel, of the firm of A. Kimbel & Sons, 398 Fifth avenue, died September 23 at his home at 337 West Thirty-second street. Mr. Kimbel was born at Mayence, Germany, seventy-four years ago. He came to this city in 1848, and went into the employ of the late Mr. Boudoine as an expert designer and draughtsman, then at 335 Broadway, where the offices of The Furniture Trade Review now are. In 1855 he formed the firm of Bembe & Kimbel in Warren street. In 1862 he organized the firm of Kimbel & Cabus, which was located at 920 to 930 Broadway for nearly twenty years. In 1880 Mr. Cabus withdrew and Mr. Kimbel took his sons into partnership. Last May he retired, and his sons, Anthony and Henry, are now conducting the business. Mr. Kimbel received the patronage of many of New York's most wealthy citizens, who trusted entirely to his taste when furnishing their houses. He was an enthusiastic student of the art of housefurnishing and read extensively on art topics.

THE REGULAR MEETING.

The regular monthly meeting of the American Furniture Manufacturers' Exposition Association was held October 1, the following members of the board being present: Messrs. Medicus, Corbett, Karsch, Otto, Porter, Homan, Gaylord, Williams, Page, Stearns and Brown.

The treasurer's report showed a balance on hand of $6,650.52.

The secretary submitted the following report, and was instructed that all reservations for space received hereafter, or applications from manufacturers who had not reserved space, should be filed, but the applicant advised that the application could not be considered until some manufacturer having reserved space withdrew or failed to make it good by formal application:

New York, October 1, 1895.

To the Board of Trustees American Furniture Manufacturers' Exposition Association:

Gentlemen—Since my report to you at the last meeting I have heard from thirty-four members of the association, in addition to those reported on previously. Some of these have signified their intention to remain out of the next Exposition, and others have reserved space to the amount of 19,500 square feet. I am also in receipt of reservations amounting to 11,500 square feet from applicants for membership.

From the report made at the last meeting of 93,900 square feet I have to report withdrawals of 6,000 feet by different members, which makes a total of bona fide reservations in hand up to date of 118,900 square feet.

I am in receipt of many inquiries from both members and non-members relative to the next Exposition, and from the correspondence in hand I feel safe in saying that, even should there be a number of these reservations not made good by formal applications, there are sufficient members who are anxious to exhibit that will make up any deficit that might occur. In connection with the matter I beg to submit for your information the following facts relative to the space available for the next Exposition, which we have heretofore considered 127,000 square feet.

I find that while in the last Exposition we had available on the third floor 41,560 square feet, 4,755 square feet of this was in the balconies, which being a part of the main hall floor cannot be used under the arrangements existing for the coming Exposition; this will reduce the net amount of space on that floor available to us to 36,805 square feet. I also find that while 39,454 square feet was available on the fourth floor last season 1,300 square feet of balconies must come off next January, for the same reason that applies to the third floor, making a net amount available on the fourth floor of 38,154 square feet; on the fifth floor we lose by the same means 360 square feet, reducing that floor from its former capacity of 38,514 square feet to 38,154 square feet. Thus we have available the following:

Amount of space available on the third floor...square feet	36,805
" " " " " " fourth "	38,154
" " " " " " fifth "	38,154
Total.....	113,113
To this must be added the allowance made by the owner of the building for lost space, which of course is available, amounting on the three floors to.....	5,300
Making the actual available space for use in the tenth Exposition.....	118,413

which is 1,187 square feet less than the sale of space for the eighth Exposition, held in January, 1895.

I beg to call your attention to the fact that our reservations already exceed the space available by nearly 500 square feet, and ask your instructions relative to reservations that may be received hereafter. Respectfully submitted,

Charles E. Spratt, Secretary.

The correspondence between the board and M. R. Mestaniz confirming the lease of the building for the tenth semi-annual Exposition was submitted to the board and approved.

An invitation from the National Association of Manufacturers, requesting this association to join theirs and participate in the annual convention to be held in Chicago, November 19, was laid over until the November meeting of the board.

The committee on membership reported favorably on the applications of the Wakefield Rattan Company, the Eastern Upholstery Works, of New Milford, Conn., and the Philadelphia (Pa.) Baby Carriage Factory, which concerns were elected to membership. Five applications for membership were referred to the committee for report at the next meeting.

The secretary was directed to issue the usual formal notice under date of October 10 calling for the payment of annual dues.

The rules governing the ninth semi-annual Exposition were adopted with a few minor changes and the following changes of importance: The rule regulating admission provides for the admission of employees other than salesmen, who may be required to clean up exhibits, at 8 A. M., exhibitors and salesmen at 8:30 A. M. and buyers at 9 A. M.

The old question of the admittance of ladies came up, and was again voted down. It was also decided to refund the 25 cents paid for badges, providing the badges are surrendered before March 1, 1896.

The following rule was adopted to govern the disposition of samples at the close of the Exposition.

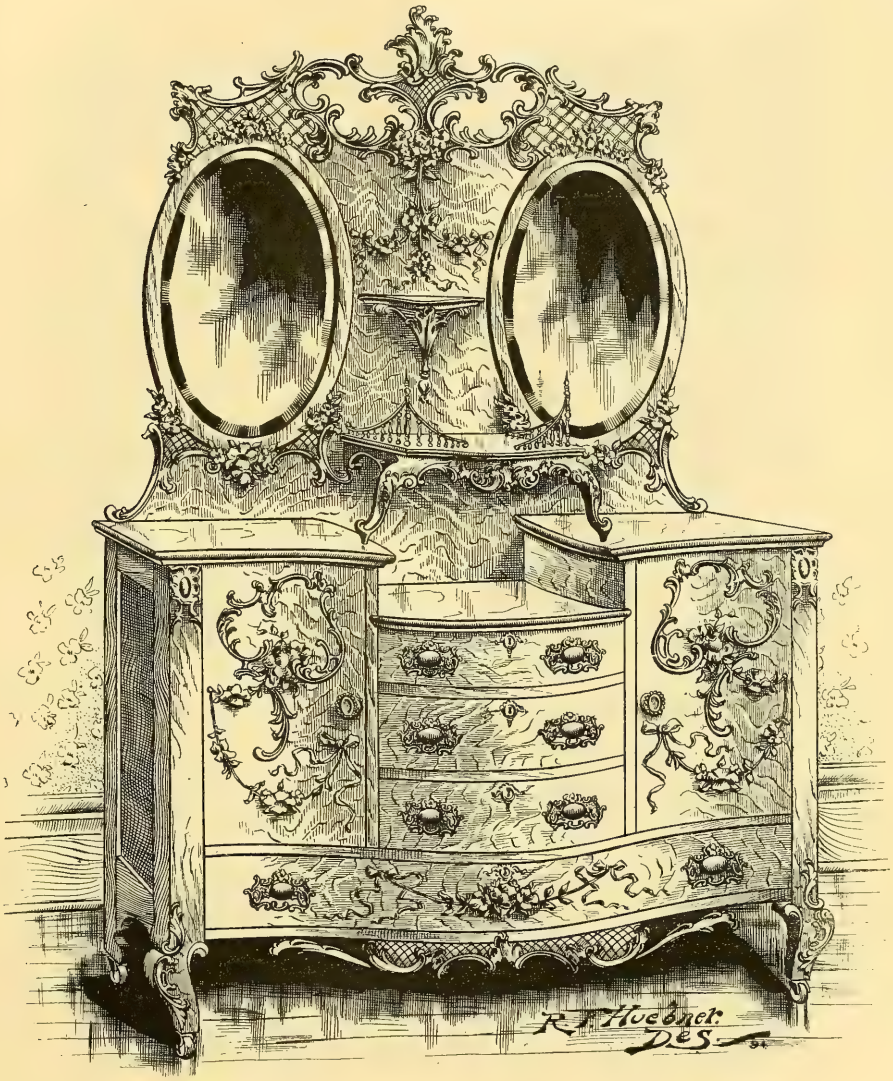
Rule 9.—Each exhibitor hereby covenants and agrees not to sell the samples on display at the Exposition for delivery from the building, either directly or indirectly, and he further agrees that the association shall pack and ship the samples to the factory, in consideration of which the association agrees to repack and deliver to freight station in New York, for reshipment to the factory, all samples from factories located outside of New York and Brooklyn. Such manufacturers, however, as have regularly established sample warerooms in New York may remove their samples thereto providing they have not been sold for delivery therefrom, which condition shall also govern exhibitors from New York and Brooklyn who will remove their samples to their factories. Violation of any of the conditions of this rule or agreement shall constitute a resignation from membership in this association and render the offending members ineligible to future re-election to membership.

In packing samples exhibitors are requested to construct their cases with a view of their preservation here when unpacked, using only screws on such parts as must be removed to release the contents. Each case should also be carefully marked with the exhibitor's name and the style number of the piece of furniture to be repacked therein. All burlaps should be carefully marked with exhibitor's name and number of the piece of furniture to which it belongs.

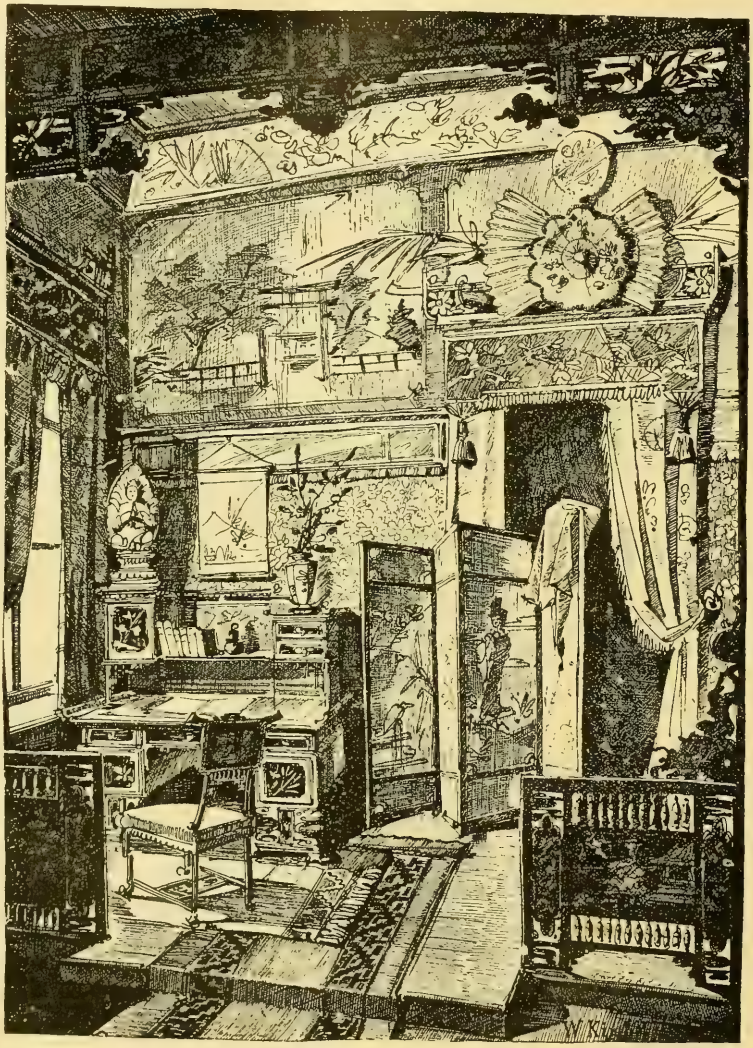
An addition was made to Rule 11 reading as follows: "No prison made goods shall be admitted or sold in the Exposition."

The secretary was directed to have the rules and additions as adopted printed with the application blanks at once, and forwarded to members who had reserved space with the least possible delay, calling attention to reservation blanks stating that applications must be made within ten days from the receipt of blank or reservation would lapse. This clause will be strictly enforced in view of the fact that, according to the secretary's report, reservations already exceed the available space, and more have already been received, bringing the excess up to 6,500 square feet.

The Newark Decorative Leather Company, 65 Hamilton street, Newark, N. J., is pleased with the outlook for trade and calls the attention of all furniture manufacturers using leather to the new designs which it has just put on the market.



DESIGN FOR A DRESSER.



A JAPANESE STUDY.

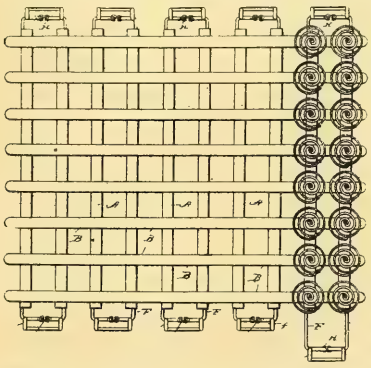
CREATES FOR ITSELF.

One of the largest firms in the line in the world, and one that does not believe in following anybody's lead or designs, is the Comstock Manufacturing Company, of Utica, N. Y. This company may create new patterns for others to follow in iron beds, but its patterns are all original. This widely known concern is again in the market with improvements that will be largely sought for, and which are embraced in its new line of iron beds with the new designs in brass trimmings and fastenings. It is an old motto of the firm that imitation is the sincerest flattery, and as a consequence it is no novelty for the Comstock people to have their patterns copied by others. It is always well to recollect that when anything strong, durable and practical is wanted in the line of spring or iron beds, folding canvas or wire cots, woven wire, hair, wool or fibre mattresses this firm can readily furnish it, and its splendid reputation, which extends throughout the world, is a guarantee of workmanship and quality.

The Comstock Manufacturing Company does not find it necessary to send out any traveling salesmen to sell its iron beds, as they are used in public and private institutions in all parts of the United States, and there is always a steady demand for them. Even in foreign countries their merits are unhesitatingly recognized, and orders from abroad come in freely. With facilities almost unequaled anywhere for the manufacture of its immense line of goods, the company is in position to give the dealer returns for his money that none can afford to let pass. A request for prices will procure by return mail the lowest figures that the market affords.

A NEW EXTENSION SLAT.

The Atlas Tack Corporation, 31 Warren street, New York, patented August 13 last an improved steel extension bed slat for iron beds, cut of which is shown herewith, and which without doubt will soon become a favorite with the trade and a rapid seller. This slat is made of angle steel with extension ends which can be made to fit any size bed, and is simple, strong and clean. The trade can procure full information as to price, &c., by addressing the firm at the above number.



All manufacturers would be benefited by paying particular attention to the class of engravings they use. The catalogues that have lately and are now being turned out by the Grand Rapids Engraving Company lead us to say that they are still among the foremost in properly illustrating the lines of different manufacturers in the most artistic manner.

THOS. MADDEN, SON & CO.'S LATEST.

It is no exaggeration to say that the improvement in lounges described in the advertisement of Thomas Madden, Son & Co. is one of the most useful ever devised in its line.

It does away with the usual work of setting the lounge up, nothing being necessary but to drop the back in position. The back is as easily removed as it is put on, thus enabling its display on other bases if desired, also requiring but one man to deliver, where two are usually necessary. It is also less clumsy on a wagon when other furniture is to be loaded with it.

The construction is such that the back is more solid and firmer than any other device can make it. It is simple and cannot get out of order. Back strips are dispensed with, except those that strengthen the joints, and these do not project in the usual manner, thus avoiding that ugliness and frequent breakage of those parts.

With back detached it is more convenient to move from room to room, besides being lighter and easier handled. It can be gotten through narrow places, &c. It also admits of the bed clothing being dropped over both sides of the lounge, thus acquiring the room and freedom such as is obtained in a bed couch.

BARKLOW IS HAPPY.

B. R. Barklow, manager of the new brass and iron bedstead department at Elliott & Cougle's big warerooms, 52 Elizabeth street, is more than satisfied with the success of the venture. Mr. Barklow's long connection with the trade places him in position to know its wants in iron or brass bedsteads in every particular, and he is booking orders with a rapidity that must astonish the English manufacturers. Several huge consignments have already been received and shipped out by the local firm, and still the cry is for more bedsteads, and it seems impossible to keep them long in stock. The popular manager certainly seems to have struck a line of goods that suits the trade.

The Udell Works at North Indianapolis has about all the business that can be handled this season, and will have difficulty in taking care of its trade in the cheaper lines unless orders are pushed in early.

The Egan Company, Cincinnati, Ohio, manufacturer of wood working machinery of every description, reports a large increase in its sales. This company's export trade, which even during the recent depression was remarkably good, still holds up, it having during the last month shipped four large orders for furniture machinery to Rio de Janeiro, Brazil, and a complete outfit for a spoke and wheel factory at Amsterdam, Holland.

The following is an extract from a recent letter from the Grand Rapids Brass Company: "Simon H. Bodenheim represents us in the East, and from the good results shown since July either the trade are quite favorably inclined toward our line or toward Bodenheim. Our new goods for January are about completed, and we think the new line is exceedingly good; 1895 sales and shipments are very satisfactory to us as to quantity. Prices have been too low for profit. Judging from a present state of orders we are of the opinion that fall trade is to be good."

INDIANAPOLIS

The Cannelton Chair Company has been incorporated with a capital stock of $10,000.

Holland & Essex is a new live commission firm that carries a good line of samples at 194 South Meridian street.

The Indianapolis Cabinet Works is getting after the old company's trade, and reports business as getting better.

The H. C. Bauer Engraving Company is in better shape than ever to turn out half-tones. Its work is very fine in this line.

The Emerich Furniture Company's trade this fall has been very fair. It has some suites and sideboards that are money makers for the dealers who get them.

The Standard Dry Kiln Company has placed several of its kilns in furniture factories, and claims to have the best one for furniture manufacturers to dry hardwood.

The loads that come down Illinois street from the Udell Works are as high as the housetops, but it is not to be wondered at—they have the stuff the merchant wants.

Did you get that new catalogue of Thos. Madden, Son & Co.? If you didn't, better do so at once and you will have the handsomest one ever issued; and prices that are right go along with it.

The Monon Route from Indianapolis to Chicago is a very popular one with the traveling public. Its Indianapolis office is on the corner of Meridian and Washington streets. George W. Hayler, district passenger agent, is in charge.

The L. W. Ott Manufacturing Company, in order to get a few feet more room, has placed its stairway on the outside of the building. Every inch counts in this live factory. "We are having a very nice fall trade," said Manager Kuhn.

The State Fair, from September 16 to the 21st, brought quite a collection of buyers from points all over the State. The great number of railroads that centre here enable almost the entire State to come in the morning and get back home at night.

The Western Furniture Company, one of the oldest concerns in the city, is having a very nice trade on its line of chamber suites. For the first time in two years the company is running full time and full handed and reports the outlook very encouraging.

Manager F. E. Helwig, of the Indianapolis Chair Manufacturing Company, being the most popular man in the sixth ward, was nominated for councilman. To overcome his opponent, who had 800 majority, was a big task, but he got votes as his factory turns out chairs, by the hundred, and was victorious.

The stock of the New York Store, one of the largest department stores in the West, was greatly damaged by water during the large fire of Eastman, Schleicher & Lee. Their loss was not adjusted for several days, causing them to lose thousands of dollars during that time, the fair week always being the busiest of the year.

The Coffin trial, which has been going on for the past two weeks, created very little interest. On several days the court room did not have a single spectator, while at the former trial one could hardly find standing room. Francis Coffin was convicted on October 3, but the sentence was deferred. Percival Coffin, the younger brother, was acquitted.

In less than twenty-four hours after Eastman, Schleicher & Lee had burned out, they had bought the stock of Herman Martens and had great signs painted and placed over their new quarters corner of Penn and Market streets, as well as on the ruins of their old store: "We are in shape to handle your business." Their warerooms on Pearl street contained quite a reserve stock.

The lounge manufactories, which give employment to 1,200 people in good times, are doing much better. Thos. Madden, of the firm of Thos. Madden, Son & Co., states that his business is getting up to its old time volume, and he thinks that with the other seven lounge manufacturers there has been a decided increase in business of late.

J. M. MARSTON & Co., Boston, illustrate in their advertisement a 20 inch hand and foot power band saw which is a model of compactness, efficiency and strength.

SHELBYVILLE

Stewart & Blakely have some new designs in dining tables that can't be beat.

The Blanchard Furniture Company has under way a big lot of hall trees in entirely new patterns.

A visit to this live furniture city found all the factories busy and an air of prosperity prevailing everywhere.

The Hodell Furniture Company's line of folding beds is meeting will great success. That new combination folding bed, "The Perfection," is aptly named.

The Shelbyville Cabinet Company shows one of its roll top desks in another part of this paper. Mr. Herman Leuckel, the new manager, has gotten out a new line of the best sellers in the country.

The employees of the Blanchard Furniture Company had a bicycle contest at the fair grounds in this city September 14, which was won by Dan Williams. Charles Foster and Ed. Christman were tail enders and according to the terms of the agreement had to "set up" the "ice cream and lemonade" to the rest of the boys.

The machine room of the Conrey & Birely Table Company was burned August 23. On September 10 the company was again turning the wheels in one of the best equipped factories in the country. In thirty days after the drier, engine and boiler were up and drying lumber. This is great hustling, but is characteristic of this live concern. Its trade has been sending in more orders than ever, for fear it could not get the goods.

The Cleveland Wire Spring Company reports trade very fair. The company is erecting at its present location a large brick building 240 feet long and 80 feet wide, and will add to its present plant improved machinery and facilities for making all kinds of wire springs for every class of manufacture. Cleveland springs and spring wire are being appreciated more than ever.

THE Posselius Brothers Manufacturing Company, Detroit, has experienced a steady improvement in trade since July and is employing its entire force full time. It is having a gratifying demand for the new "Victor" extension table, and has more than doubled its capacity in this department during the past three months. The company is now making a line of thirty tables, ranging in price from $6 to $25, and has also a number of new suites and sideboards, and began to mail its new fall catalogue October 1.

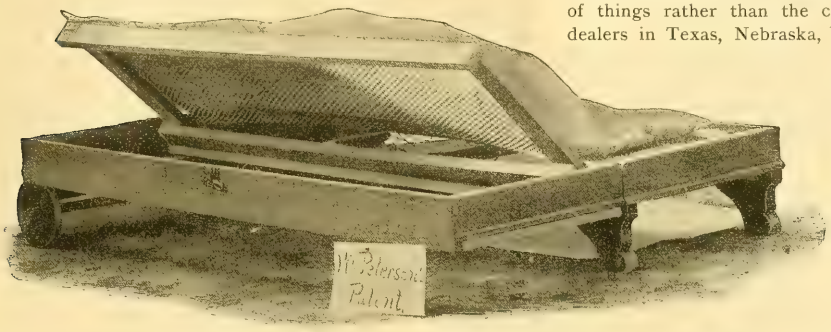
THE Sanitary Feather Company, of Chicago, has issued the following circular:

Mr. Albert Pollack, for many years foreman and buyer of the Cold Blast Feather Company, has associated himself with this company in the same capacity. His long experience in the practical work of the feather business necessarily constitutes him an authority in the handling and proper treatment of feathers, and places all departments of our business in thoroughly competent and reliable hands. This change puts us in still better position to guarantee to our customers the very best goods on the market, assuring them also of careful attention to orders and prompt shipment.

COLONEL RUCKWÄRTS WINDBEUTEL LONGMORE, the phenomenal and irresistible salesman at Frederick Goll's furniture house on Canal street, no longer wears his title by common consent. O'Donovan Rossa, commander-in-chief of the Irish army, having recognized his awe-inspiring, warlike presence and long distance courage, has decorated him with the exalted order of G. S. Y. T. and commissioned him a full-fledged Kurnell in the Hibernian volunteers, with position next in rank of promotion. His regiment is now encamped on the banks of the beautiful and historic Gowanus Canal, awaiting orders to re-treat.

WM. PETERSEN'S INVENTION.

The accompanying cut shows Wm. Petersen's improved adjustable spring bottom for sofa beds. It is a cheap, durable and simple construction. The object of the invention is to make a spring bottom and mattress that can be easily and quickly attached, and also one that



can be readily removed for the purpose of cleaning. A catalogue of a variety of styles now in work will be sent on application. For full particulars regarding the invention, prices, &c., address Petersen Lounge Company, 1709 North Eighth street, St. Louis, Mo.

The Frank H. Clement Company, Rochester, N. Y., say: "Business remains quiet, but is more encouraging than last year and larger in amount. The outlook is excellent, except as to prices, which do not rise even in the face of advancing materials of all kinds. We are constantly producing new designs, and have several new ideas which we are now bringing out in the way of labor saving machines for furniture and chair work."

Horace Lee Washington, United States Vice Consul-General at Cairo, calls attention to the opening in Egypt for American furniture. He says the demand is good and retail prices of simpler grades are double or treble those in New York, while the duty is only 8 per cent.

The Kenosha (Wis.) Crib Company is running overtime and is doing more business in the crib, cradle and children's folding bed line than all the rest put together. That speaks volumes. The company is the only maker of the celebrated Kenosha cribs.

A REMARKABLY GOOD TRADE.

Himebaugh Brothers, the Jamestown, N. Y., wire mattress, cot, crib and spring manufacturers, report that their business has been so exceptionally and remarkably large that the trade complains some of slow shipment, all of which annoys one more or less, but they console themselves by being glad they have this condition of things rather than the contrary. They have found dealers in Texas, Nebraska, Virginia, Maine, New Hampshire and Massachusetts, who know a good thing when they see it, as well as in the nearby States, and buy "The New Idea" to appease their consciences somewhat for the many "hammock" springs they have sold.

Dealers in office furniture should consult the announcement of the Grand Rapids Desk Company in this issue. The reputation of the goods is first class. That it is deserved will be acknowledged by anyone who will call at the Eastern office, 380 Hudson street, New York.

The Louisville Veneer Mills Company is entirely pleased with the outlook. It is running to its full capacity and has a book full of orders. Mr. C. H. O. Houghton, Union Square Hotel, New York, is the Eastern representative and will be pleased to call on customers in this section.



SECTION OF WOOD WORKING DEPARTMENT, FACTORY OF THE STEWART HARTSHORN COMPANY, EAST NEWARK, N. J.

The Rand & Leopold Desk Company, Burlington, Ia., write to The Review: "In reply to your inquiry, would say we are crowded with business, being now as much as thirty days behind our orders, and have increased our capacity fully 25 per cent. and still cannot catch up."



Ernest Brothers have begun the manufacture of mattresses at 726 South Canal street.

M. Vonderasek & Co. succeed Sauer & Hrody, manufacturers of upholstered furniture, 363 West Twelfth street.

The Merchants' Parlor Furniture Company is a new manufacturing concern at 323 West Twelfth street.

The Midland Desk Manufacturing Company has removed from its old quarters on Fulton street to the factory at 274 Homer street, formerly occupied by L. M. Hamline & Co.

The Schopflocker Mirror Plate Company, the factory of which is at Harvey, Ill., has an office at 184 Michigan avenue. It is a new concern in the mirror plate line, and from the facilities it has will soon be an important factor in the trade.

The Northwestern Wire Mattress Company has removed its general offices from Kenosha, Wis., to 224 to 228 Wabash avenue, where samples of the full line will be shown. Stock for immediate delivery will also be carried in the company's Chicago warehouse.

A great many furniture dealers are now handling refrigerators, and in making contracts for the coming year they should not overlook the fact that the Ames & Frost Company manufactures one of the best and largest lines in the country. Send for its catalogue.

It is reported that the Reed and Rattan Workers' Union at may order a strike on account of alleged inequalities in the wages paid by the different factories. Among the concerns likely to be affected by such action are the Wakefield Rattan Company, the Heywood-Morrill Company, and the Home Rattan Company.

The Geo. W. Light Manufacturing Company's Lightning and Sterling polish is being sought for by manufacturers of every kind, and the retail trade is calling for it very largely. For the latter it is put up in very nice cartons. The company's business has been largely in excess of last year.

The new addition to the Home Rattan Company's plant is fast nearing completion and will greatly assist this concern in taking care of its large and increasing trade. Its line of toy novelties for the holidays is great. The company is issuing a new catalogue of physicians' and invalid furniture, which will be mailed on application, and its new chairs are selling like "hot cakes."

Trade is very good with Byerly Brothers, the manufacturers of "Dustless," especially among the furniture trade. They expect to do quite an extensive business in the South this coming winter. Among their newest customers in that section are the Rhodes, Snook & Haverty Furniture Company, Atlanta, Ga.; McKee & Campbell Company, Chattanooga, Tenn., and Bennett Brothers Company, Louisville. With one or two exceptions every wholesale furniture house in Chicago is using "Dustless." They want a few good business houses in the South to represent them.

The stock in the Cold Blast Feather Company held by the late Edward A. Everts has passed into the hands of Peter Woll & Sons, manufacturers of curled hair, Philadelphia, and at the annual meeting of the directors recently H. E. Rooklidge was elected president and general manager of the company, and A. E. Zacherle, of Philadelphia, secretary and treasurer. Mr. Rooklidge is one of the bright young business men that Mr. Everts surrounded himself with and understands the business of the company thoroughly, and under his management the company will no doubt assume the same aggressive policy that was formerly followed by it.

The store of William Kreicker, dealer in upholstering goods at 167 Randolph street, was closed by the sheriff on September 25 on judgments by confession issued from the Circuit Court, aggregating $19,221. Deputy Sheriff Nickerson took charge of the business and left a custodian in charge. The judgment creditors are: John P. Stron, $4,384; Louis Schlitz, $450; August Hoyer, $1,040; Joseph Stanson, $2,623; Charles Emerich, $2,581; John P. Hellinger, $1,035; Herman Barton, $1,573; Wolter Furniture Company, $655; John F. Allis & Co., $957; George Kratz, $848; J. G. Klais, $609; William Schick, $193, and Anton Kaiser, $2,300. The judgments are about evenly divided between merchandise creditors and notes given for borrowed money. Mr. Kreicker has been in business in Chicago for over twenty years.

ROCKFORD RIPPLES.

C. H. Badger, buyer for Eastman, Schleicher & Lee, Indianapolis, was here the first of the month, laying in a new stock for his firm.

Norberg & Mattes have completed their new mattress factory in the West End, on the site of the one destroyed by fire a few weeks ago.

It has not yet been decided whether there will be another exposition held here in January or not. If a suitable building can be secured there certainly will be.

P. A. Peterson, of the Union Furniture Company, was up in Iowa the fore part of the month calling on his old trade. This factory is very busy and is making a nice line of goods.

The Union Men's Mantel and Furniture Company has been incorporated. The capital stock is $30,000, and the directors are J. A. Wetterstron, K. H. Johnson and F. E Forsman.

The Forest City Furniture Company is at work on an entire new line, and will have it all ready before the first of the year. As Manager Emerson says, "It will be new from A to Z and not a 'sticker' in it."

O. Bergquist, secretary of the Rockford Desk and Furniture Company, is a tireless worker, and it is to be hoped that the affairs of the company will be so fixed that he will be again found at his accustomed place at the factory.

The Central Furniture Company is mailing its new catalogue, one of the handsomest it has ever gotten out. It contains an entire new line and should be in the hands of every dealer. If you have not received one, drop a postal and the company will mail you one.

The strikers of the Rockford Mantel Factory are negotiating with the owners of the American Furniture Company for the sale of its plant, and will run it on the co-operative plan if the deal is consummated. The State Board of Arbitration has failed to adjust the difficulty.

J. H. Beamer, representing the Grand Rapids Brass Company, called on the trade here the first of the month. He is one of the most popular men in the trade, and the manufacturers of this city can always rely on whatever he tells them, and his goods back him up every time. They are at the top in their line.

Spangler Brothers had a fire in their factory on the night of August 26, but are again in running order. They were greatly delayed, for at the time the fire occurred they were very busy on their line of door catches and locks. The trade can now be supplied with these goods. Their patent self-acting door catch is one of the best on the market.

The London Furniture Company is fast getting things in shape for business in the old Excelsior plant. The board of directors of the new company met on September 17 and organized by the election of officers as follows: John Erlander, president; J. C. Glans, vice-president; Gust Flodell, secretary; J. Erlander, treasurer; August Lundberg, manager.

The Rockford Desk and Furniture Company's plant was taken possession of by the sheriff on September 28, on confessions of judgment aggregating $16,417. The total liabilities of the company are about $60,000, $28,000 of which is in preferred claims. The company weathered the panic of 1893 all right, but manufactured a line of goods it was difficult to sell in hard times. There is hope of a settlement with creditors and resumption of work.

The stockholders of the old Rockford Mantel and Furniture Company met on the 21st ult. to take steps to regain possession of their factory building, which is now owned by a new corporation known as the East Rockford Mantel Company. The new company, which attained possession of the factory and business during the financial distress of the old company, made an offer which ultimately contemplated the recovery of the business and plant by the stockholders of the old company. An advisory committee was appointed to act for the stockholders of the old company and bring the matter to a successful issue if possible. It consisted of the following: F. O. Lind, Frank G. Hogland, John O. Ericson, Julius Hartelius, Oscar Bjornberg, C. F. Blomberg, A. C. Abramson, John O. Carlson and John Anderson. The stockholders of the old company were invited by the new company to name two directors for the new company, this being a part of the plan to permit the old stockholders to acquire the plant. The gentlemen named for this honor were A. C. Abramson and John O. Carlson. It will probably be but a comparatively short time before the factory will be in the hands of its old-time owners and the wheels will be whirling as hard as ever.

THE SHELBYVILLE CABINET COMPANY.

We present to our readers the cut of a roll top desk, No. 91, manufactured by this company. A REVIEW representative was shown through this company's plant by the new manager, Mr. Herman Leuckel, who is one of the best men in the country to turn out work that is perfect in construction. The company is very fortunate in securing so valuable a man. The reputation of the company's desks has always been good, but is now better than ever. Every desk turned out matches in its quarter sawed oak; if the pattern in cutting runs small the entire desk, panels, drawers, &c., all match, making it very handsome; if the pattern is large it runs in that manner all over.

The inside is finished in quartered sycamore, having two coats instead of one, as most all other desks have. The finish is elegant, extra care being taken in this most important part. Since Mr. Leuckel has taken charge the business has been increasing, and will certainly continue with such fine goods being turned out. A new line of office desks is also being made, beautiful in design and finish.

THE lapboards made by C. H. Baker, Buchanan, Mich., have proven great sellers. He is about 3,000 behind his orders, and is making a folding table of the same board that sells for $4.50 and it is as good a seller as the lapboard. He would be pleased to correspond with all dealers, and will gladly send cuts and prices upon application.

TERWILLIGER & FRAKE, the well-known chair leather firm, of 268 to 276 New Jersey Railroad avenue, Newark, report that business is good. They are very busy in all lines and their trade is constantly increasing. Mr. Terwilliger stated to a REVIEW representative that he was much encouraged with the outlook for fall and spring business and expected all that the firm could attend to.

HIGH grade varnishes are the only kind the progressive furniture maker should use, but there are so many brands offered to him that he is often at a loss which to choose. Moller & Schumann have been in business since 1863 making a specialty of furniture, cabinet and pianoforte varnishes, and with the most modern plant and unsurpassed facilities feel able to handle any matter relative to the business. Place yourself in communication with them if you are in need of any information. They will cheerfully respond. A card dropped to their address, Marcy and Flushing avenues, Brooklyn, will always receive prompt attention.

PRUFROCK'S IMPORTANT INVENTION.

HARRY PRUFROCK, of St. Louis, is not very old in years, but he has a long head on young shoulders. His patent on bed lounges was allowed by the Patent Office on August 13 as a new and valuable invention, and a man who could devise anything new and valuable in this line must have ideas. The bed has been on the market only a short time, but it has won the approval of the trade on its merits. It is a soft, easy bed and saves the space of a spring frame with the uncomfortable centre rail. It has other advantages, which are set forth in the advertisement on another page. Mr. Prufrock offers to sell the right to use the invention to any first-class manufacturers on a reasonable royalty.

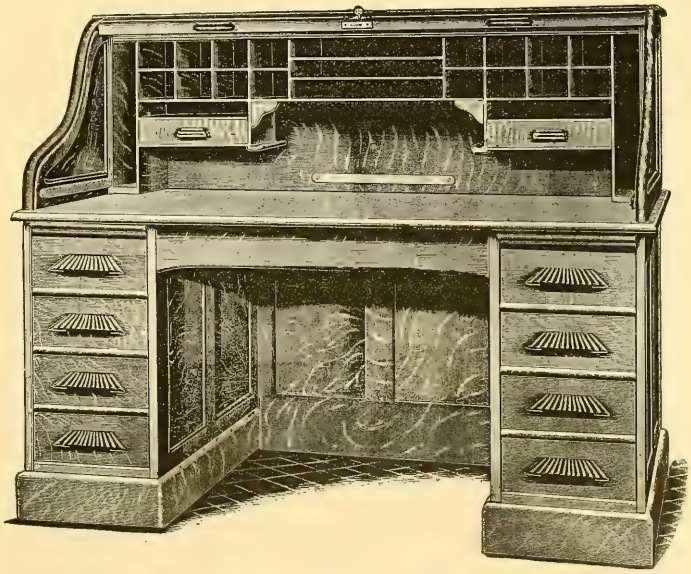


HARRY PRUFROCK'S IMPROVED BED LOUNGE.

It will be to the advantage of manufacturers to communicate with Harry Prufrock, care of William Prufrock, 1441 North Sixth street, St. Louis. William Prufrock has been in business in St. Louis for twenty-three years and makes a general line of upholstered furniture regarding which the up-to-date dealer should post himself.

THE Ross Manufacturing Company, of Cleveland, elsewhere invites the attention of sales men or women.

THOS. MADDEN, SON & CO., Indianapolis, Ind., have just gotten out a new catalogue illustrating their complete line of parlor furniture. It is one of the largest and finest ever printed in the United States, and dealers should send their application in for one.



SHELBYVILLE CABINET COMPANY'S NO. 91.



The Grand Rapids Fancy Furniture Company has succeeded the Grand Rapids Standard Bed Company.

Ten upholsterers in the employ of the Mueller & Slack Company struck on September 21 for an increase in the wage scale.

The Valley City Machine Works, manufacturers of rounding and carving machines, have removed from South Ionia street to larger quarters at 3 Pearl street.

One of the indications of a large volume of trade following the July Furniture Exposition in Grand Rapids is an unprecedented demand for freight cars by shippers. The call for cars has been largely in excess of the demand for many years, and so great has it become that the railroad companies are unable to furnish cars enough to take care of the business offered. Many large orders for furniture have been received within the last week or two from buyers who visited Grand Rapids last July and who did not place their orders at that time.

The Hon. George P. Hummer, of the West Michigan Furniture Company, Holland, was in the city Saturday, and in speaking to a reporter said that his company had received several extra furniture orders last week, and considerable difficulty had been experienced in getting cars enough to accommodate the demands for shipping. He said his company got an order from Chicago Saturday morning for a shipment of $4,000 worth of furniture, but the goods could not be sent out on account of the car famine.—Herald, September 15.

Business has not been all that could be desired in furniture circles thus far this fall. The buyers came here in great numbers and attended the opening, but were very conservative in placing orders, taking samples of what pleased them rather than buying stocks for the fall trade. Reports from the retail trade throughout the country are favorable for a good fall business, and on these reports lie the hope of the manufacturers. Duplicate orders have hardly yet begun to come in, as the new goods are scarcely on the floor, but the manufacturers are looking for them soon. Most of the factories are now running full time in all departments, but with short forces, and unless the hoped for duplicate orders begin coming soon some of the factories will be shutting down rather than pile up goods to be slaughtered at the January opening.—Democrat, September 18.

Particulars regarding the incorporation of the Boss-Norton Company were given in our issue of August 10, and we now learn that the active workers in the new concern will be Messrs Alfred K. Boss and Charles E. Norton, of the old firm of Boss & Norton, and James F. Grady, who for the past fifteen years has been with Spring & Co. The company will occupy five floors at 110 and 112 Monroe street, which has been provided with a new front and a system of electric lighting, which will make a very attractive effect. The old firm of Boss & Norton confined itself to carpets, upholstery goods, shades, &c., but the new company has added furniture, crockery and general housefurnishing goods. The capital stock is $25,000, of which $22,500 is paid in, and the officers are: President, Alfred K. Boss; vice-president, Charles E. Norton, and secretary, James F. Grady. These, with M. M. Shanahan and C. F. Pike, comprise the board of directors. The formal opening of the new store took place on the 25th ult.

An experienced parlor furniture and lounge salesman can find an opportunity to travel for a first-class house in the Southern and Atlantic coast territory by consulting "Special Notices" elsewhere.

The Boll Brothers Manufacturing Company, Harrisburg, Pa., elsewhere invites our readers to send for its cut price list on brass and enameled beds. At the reduction there is great money for live dealers.

DO NOT BOOM IT.

Under the above head Arthur G. Graham, the well-known dealer in tow, burlap, moss, twines and general furniture manufacturers' supplies, contributes the following letter to the Grand Rapids Press:

I wish every manufacturer of furniture, every business man and every newspaper, would take a stand against booming this particular industry. The depressed condition of the business is in no small measure due to being boomed by real friends, who supposed they were doing good, when in fact they are really killing for all time that which they are trying to help. If all manufacturers and others could see this in the light I am obliged to see it in by my business connections with the factories, not only here in Michigan, but throughout the country, they would take the correct stand against this evil. It has come to be viewed by every farmer in the country as having millions in it, when the actual facts are that there is little or no money in it, at its best, at the present time. While some factories are working full time and full crews and a few are working overtime temporarily, the great majority, and I believe fully 75 per cent., are curtailed in either the number of men or the hours, or both. This overdoing the booming business has caused numerous new, irresponsible concerns to spring up for a day and die quickly when they find themselves face to face with the cold facts and no money to their credit. There is hardly a day passes but you learn of new factories starting up only to fail and leave the manufactured product on the market at forced prices, or in other words, at from 50 to 75 per cent. less than the cost to manufacture. Every manufacturer knows full well the hindrance and annoyance this has been to him, to say nothing of his being obliged to lower his already low prices, which, leaving this all aside, barely bring a safe return to him for his outlay, services and risk.

The manufacturers should at all times state the actual condition of trade; if poor, say so—if fair, say so—if good, say good. Above all things, don't say good when you should say poor—this is where the key to the whole trouble can be found. Let 's all unite in trying to give honest help to this furniture manufacturing industry, which is such a large and prominent one in our State, and through our efforts here at home help better the condition of the industry for the entire country.

SHAMS IN INTERIOR DECORATION.

[From the Art Amateur.]

Shams, shams, nothing but shams! A New York firm of cabinetmakers and decorators had a narrow escape the other day. They had put the finishing touches to a "Louis the Fifteenth" bedroom of great pretentiousness, and it was all ready for the return of the family, who have been abroad for many months. Word came from the client directing that certain supplementary work be done. The foreman returned to the house and "looked in to see how the bedroom looked." Horror of horrors! The "compo" which had been used—in defiance of specifications, which called for solid carved wood—was a network of cracks! You may be sure that the damage was quickly repaired.

More shams! You can now have a moderately large ceiling "beautifully decorated in delicate relief" from almost any design that you may choose to furnish, and it will only cost you about $25, instead of about $100, which formerly you would have had to pay. Instead of being modeled, however, it will be done by what is known as the "squirt" process. The design is roughly penciled in, and then a workman stands under it with a big syringe filled with a composition made chiefly of white lead and liquid glue, with which he goes over the lines. This decoration will not take long to chip off, but it is pretty while it lasts. The worst of it is that it is often passed off on an unsuspecting client as actual hand work.



Avery.—J. W. Avery, who has been for sixteen years in the employ of Edward Ridley & Sons, has entered the service of P. Derby & Co., and can hereafter be found by his numerous friends and the trade at 202 and 204 Canal street, where he will show them the great line of Derby chairs with all the success and courtesy that characterized him when a retail salesman.

Bard.—Lowell Bard, engineer at the Lee Chair Company's factory, Canastota, N. Y., was badly burned about the face and one hand on the 17th ult. while shoveling some shavings onto the fire. He was doing nicely at last accounts.

Beelman.—Cal C. Beelman, who assists agent Robert J. Ehlers in representing the Beelman Manufacturing Company in New York, celebrated his twenty-fifth birthday September 27, and he now wears a handsome diamond ring which he did not have before. It is said that the same came from a lady resident in the State of Michigan.

Bennett.—Miss F. M. Bennett, who is well known to the trade as a traveler for the Silver Creek (N. Y.) Upholstering Company, will, with her brother, J. O. Bennett, open a retail store at Dunkirk, N. Y., under style of the Bennett Furniture Company.

Blanchard.—F. D. Blanchard, president of the Blanchard Furniture Company, Shelbyville, Ind., mourns the loss of a handsome watch and chain, and also a very valuable Knight Templar charm set in diamonds which was attached thereto. Burglars entered his house on the night of September 20, and, everything else of value being locked up, they appropriated the above articles, adorning Mr. Blanchard's vest, which had been left hanging on a hall tree.

Borland—Cordie.—At a meeting of directors of the Oil City Desk and Furniture Manufacturing Company on September 27 D. T. Borland, who has been president of the company the past two years, resigned. His resignation was accepted, although strongly urged to withdraw it, and C. S. Cordie was unanimously elected president for the ensuing year. Before the close of the meeting a vote of thanks was extended to Mr. Borland for his past labors in behalf of the company.

Buck.—Waldo Buck, the well-known representative of Maddox, Bailey & Co., Jamestown, was in New York part of September, where he stopped over to take a few orders while en route from Boston to the factory via Pennsylvania.

Clark—Alger.—Albert B. Clark, secretary of the Readsboro (Vt.) Chair Manufacturing Company, and Miss Florence Howard Alger were married at Readsboro on September 4.

Coogan.—James J. Coogan, once counted among the attractions of the Bowery, returned from Europe on the steamer Paris on the 6th inst.

Cox.—Frank J. Cox, who has been for many years with the Otto Furniture Company, now carries the line of A. Lincoln & Son, Philadelphia. He will look after the wants of the metropolitan trade with his new line as he formerly did with the old one.

Deimel.—President M. A. Deimel, of the Herkimer (N. Y.) Manufacturing Company, accompanied by his family, returned from a three months' trip through Europe September 20. "Chub" will be welcomed home by everyone who knows him. He is well, enjoyed himself, and the lame shoulder—hurt a year ago in a Turkish bathroom—is about as good as new.

Eisenbrey.—Louis P. Eisenbrey, of Minch & Eisenbrey, carpets and furniture, Baltimore, was appointed by Judge Morris a grand juror for the September term of the United States District Court.

Folzey.—A. M. Folzey, for fiteen years salesman with Preston Belvin, Richmond, has engaged in the same capacity with the furniture and upholstery firm of Sydnor & Hundley, also of that city.

Hall.—H. N. Hall, president of the H. N. Hall Cabinet Company, Grand Rapids, Mich., paid a flying visit to New York last week and canvassed the business field with his hustling Eastern representative, S. P. Porter, of Canal street. Mr. Hall is much pleased with the outlook for trade in this territory.

Hazard.—Treasurer James E. Hazard, of the Elmira (N. Y.) Table Company, who was thrown out of a buggy and broke his leg last July, has so far recovered as to be able to get to his office with the aid of crutches. Mr. Hazard has had a long enforced rest, but hopes to be able to be present at the January Exposition in New York, and show the merits of the famous line of tables in person.

Isaacs.—Sam Isaacs, the popular Western representative for Emil Calman & Co., of New York, has a heart in him as big as a barre and talking about barrels the number of them that he sells of Laco zote is wonderful, and the letters he has in praise of it from parties who use it fill a good sized grip.

Lester.—Gray B. Lester, who has been connected with the Elizabeth, N. J., establishment of McManus Brothers for a long time, has been made manager of the Asbury Park store.

Kennedy.—J. C. Kennedy, representing the Jamestown Desk Company, paid a visit to New York late last month and called upon his trade in Pennsylvania on the way home. Mr. Kennedy reports trade good in his line, and has taken many orders for the popular desks.

Lyon.—G. F. Lyon, of the Hall & Lyon Furniture Company, Waverly, N. Y., was in New York part of September and talked over new designs with "Sam" Porter. Mr. Lyon is one of the best designers known to case goods manufacturers, and much of the popularity of the firm's suites is due to his constant efforts and skill in this branch.

Maddox.—John W. Maddox, who for many years was well known in his connection with the Morgan Manufacturing Company, of Jamestown, N. Y., is now located at Brenham, Tex., where he has made arrangements to start a furniture factory. He is putting in modern machinery and his great experience is a guarantee that his factory will turn out the right kind of goods. Mr. Maddox will have the best wishes of many old friends for his future success.

Miller.—Assemblyman Robert Miller, of the Thirteenth Assembly District, would like to go to the Senate, but the political wiseacres say that he will probably receive a renomination and succeed himself at Albany. He has been in the furniture and carpet business on Eighth avenue for twenty-two years, and has been a Republican all the time. He was defeated in the contest for member of Assembly in 1893 by 910 votes, but retrieved his political fortune last fall, when he carried his district over his Democratic opponent by 132 majority.

Monahan.—H. V. Monahan, the well-known furniture dealer, presided at the citizens' meeting at the Academy of Music which nominated Judge Gaynor for Mayor of Brooklyn.

Partridge.—A cozy little social dinner was given by Walter Partridge to a few furniture friends at the Crescent Athletic Club, Bay Ridge, September 11, which was thoroughly enjoyed by all who participated.

Rawlinson.—Robert Rawlinson, of Burdett & Rawlinson, the North Adams, Mass., furniture dealers, was relieved of the care of his gold watch by an obliging "crook" while attending the Knights Templar conclave at Boston recently.

Rhinehart—Groves.—Louis D. Rhinehart, eldest son of ex-Sheriff Clark D. Rhinehart and junior member of the firm of Doyle & Rhinehart, furniture dealers, Brooklyn, and Miss Flora Clayton Groves were married at the residence of the bride's parents in that city on the 18th ult.

Rose—Jacobs.—The wedding of Miss Ada Louise Jacobs, of Newburgh, and Howard Kelsey Rose, of Ivoryton, Conn., took place in the former city at St. George's Church, October 2. The bride is the daughter of Gilbert E. Jacobs and niece of Geo. H. Jacobs, of the Newburgh Reed Company, no more popular men than whom exist in the furniture trade. The wedding was largely attended by prominent persons from home and abroad. Mr. Rose is a well-known manufacturer of Ivoryton, and one of the leading young men

of that part of the State. After a wedding breakfast, at which 200 guests were seated. the happy young couple started on a tour embracing Atlanta and other Southern cities.

Sweet.—Edwin F. Sweet, until recently furniture buyer for H. C. Murray, Willimantic, Conn., is now with the Chamberlin Furniture and Mantel Company, New Haven, Conn.

Tanner—Hayes.—Dr. H. B. Tanner has resigned the presidency of the Kaukauna (Wis.) Furniture Company, and Frank H. Hayes has been chosen to succeed him.

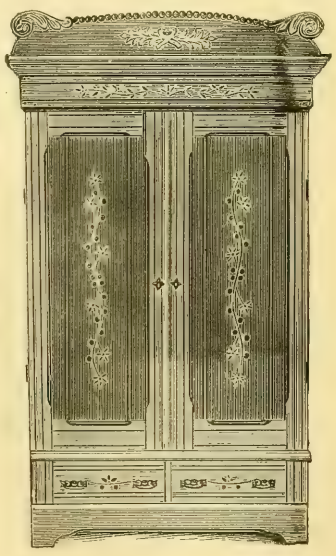
Upham.—While attending the reunion of the veterans of the war at Chickamauga last month, Gov. Wm. P. Upham, of Wisconsin, broke his leg in endeavoring to stop a runaway team of horses attached to a carriage in which were his wife and daughter. He is now on the way to recovery. As is well known, the popular Governor is also president of the Upham Manufacturing Company at Marshfield, Wis., and the trade will be glad to learn that his accident was no worse, although bad enough to be exceedingly uncomfortable.

Williams.—F. P. Williams, president of the Brooklyn Chair Company, was a delegate to the Republican State Convention at Saratoga, N. Y., last month.

Zoercher.—Jacob Zoercher, who has been for many years head finisher for the Saginaw Furniture Company, has purchased a plant in Tell City, Ind., where he will turn out excelsior for the trade. Just before he left Saginaw Mr. Zoercher was the recipient of a handsome gold watch presented by the employees of the firm as a mark of their high regard for him.

YOU CAN BUY IT FOR $7.75.

It is a pleasure to present to the trade the accompanying cut of one of Hartmeier & Sons' wardrobes. There is a big call for them from dealers for the holiday trade. It is their No. 62½, and is 4 feet wide, and sold to the trade at $7.75. It's a good thing, and deserves close consideration. This well-known New Jersey firm is also making a great run on children's chairs, blacking cases, plush chairs and rockers for Christmas trade, and has just received from the printers a copy of the new illustrated sheets, that will please every dealer, as they are full of new goods of all kinds at the lowest prices. Do not fail to write them and have one mailed to your address.



J. L. Cooper, manager for Hoskins & Sewell, is showing a number of its new designs in brass and iron beds and keeps a large stock on hand for immediate delivery. They have a large and convenient warehouse at 313 West Fifteenth street, near Eighth avenue. The offices are still at 16 East Fifteenth street.

AMERICAN LOOKING GLASS COMPANY'S AFFAIRS.

The affairs of the American Looking Glass Manufacturing Company took a sudden turn September 9, when a receiver for the concern was appointed by the Circuit Court on the application of Henry Cahn. The appointment was made without notice, which is an unusual proceeding and seldom done by the courts unless a desperate state of affairs is shown. The man selected to act as a receiver is Thomas N. Jamieson, who was required to give a bond in the sum of $35,000. The complainant is one of the largest creditors, as Cunard H. Beyer succeeded in gaining his confidence to the extent of $32,525.30. The bill alleges all sorts of fraud and connects several hitherto supposed bona fide creditors of the company with conspiracy to absorb the assets of the company and allow creditors to whistle for their money.

BOYD, HARLEY & CO.'S CUT CARPET DEPARTMENT.

Any dealer who does not wish to carry a stock of carpeting can do a profitable carpet business by investing from $10 upward in a line of samples furnished by Boyd, Harley & Co., the well-known jobbers of carpeting, rugs, matting, linoleum, &c., 1122 Market street, Philadelphia.

The dealer can sell carpets from these samples and forward the order to Boyd, Harley & Co., with figures showing the size of the room. The goods will then be cut to suit the quantity desired, and shipped to the dealer at a price but slightly exceeding the wholesale rate. If the dealer prefers he can send Boyd, Harley & Co. a diagram of the room and they will make the carpet ready for laying.

There is no furniture dealer who cannot find a very desirable profit in selling carpets on this plan. There is no capital required, no risk whatever is taken, and the range of trade is not limited in any way, for the samples supplied can represent every grade of carpeting in the market, from the cheapest to the finest.

Write to Boyd, Harley & Co. for their explanatory circular and price list. See their advertisement on page 73 of this issue.

The Holland Reform Church at Lodi, N. J., had its seats varnished on a recent Saturday. When the people attempted to rise after service on Sunday they left part of their clothing behind them.

The Northwestern Wire Mattress Company, Kenosha, Wis., besides being the largest maker of wire mattresses in the world, is also an extensive manufacturer of folding chairs, which, as will be seen by the cuts elsewhere, fold completely within the side pieces. The company's principal offices are now in Chicago, where a large stock is carried for immediate delivery.

The W. F. Whitney Chair Company, 495 Kent avenue, Brooklyn, this month presents in The Review a unique advertisement showing prices anchored down to "bed rock," while the quality of its chairs soars up in comparison far above the highest structures known to mankind. It is a comprehensive advertisement and should certainly appeal to the buyer who is looking for the highest quality at the lowest figures.

SMOKING ROOM IN THE INDIAN STYLE.

ST. LOUIS SAYINGS.

St. Louis, October 3, 1895.

Harry Prufrock, the parlor furniture manufacturer, has returned from a two weeks' outing.

S. C. Scarritt, of the Scarritt Furniture Company, is visiting his daughter at Roswell, N. M.

The H. Martini House Furnishing Company has removed from Olive street to 2033 Franklin avenue.

President H. H. Curtis, of the Scarritt Furniture Company, has returned from his summer home in Arcadia, Mo.

E. V. Kyte, secretary of the J. R. Webber Moulding Company, has returned from a trip to Boston, Portland and Quebec.

All the furniture manufacturers of this city are doing a good business, while some are even working overtime to fill orders.

J. H. Kentnor, treasurer of the Smith & Davis Furniture Manufacturing Company, returned Saturday from a three weeks' vacation.

Secretary Otto Aude, of the Aude Furniture Company, has the sympathy of his many friends as the result of the loss of his mother, who died last month.

"Deacon" George Holtgrewe, president of the Missouri Furniture Company, has been elected to the presidency of the Uncle Sam Building and Loan Association.

C. F. Haller, furniture dealer, 3124 Eastern avenue, is trying to sell out his retail business and will go into the manufacture of mattresses and upholstered furniture.

E. H. Conrades, treasurer of the J. H. Conrades Chair and Furniture Company, is one of the leading members of the Mystic Order of Funny Fellows and took a prominent part in the big parade recently.

The Heller & Hoffman Chair Manufacturing Company has fitted up a new sample room on the first floor of its warehouse. It is a handsome and well lighted room and is stocked with elegant samples of new fall goods.

F. P. Craft, for many years with the Charles E. Lewis Manufacturing Company, has severed his connection with that concern to take the position of assistant manager of the Chicago branch of the National Casket Company.

The St. Louis Curled Hair Company has purchased the machinery, fixtures, tools and appliances of the late Indianapolis Curled Hair Company. With this addition it is now one of the largest establishments of the kind in the country.

If anybody has been under the impression that the South Broadway merchants are asleep he should have witnessed the big trades parade which they gave on the evening of October 3. It was the biggest thing that happened in that section of the city in years, and in pomp and splendor rivaled even the famous Veiled Prophets' parade.

At the St. Louis Exposition, which is now in full blast, may be noticed some gorgeous displays of the local furniture dealers. The most conspicuous are those of the P. H. Mellon Manufacturing Company, the Scarritt Furniture Company, the Strauss-Emerich Outfitting Company, the Comstock Furniture Company and Charles Thuner.

At last month's meeting of the Retail Furniture Dealers' Association Kleugel & Poppitz, South St. Louis dealers, were added to the list of members. The association is making great headway and promises to become one of the most influential organizations in the State. The next meeting will be held October 15 at headquarters, 1424 Franklin avenue.

The H. Pauk & Sons Manufacturing Company has brought suit against the Simmons Company for $556. The plaintiff alleges that it had a contract to make 1,000 mirror frames at 60 cents. It made forty-seven, which the Simmons Company took and paid for, after which it refused to take the remaining 953 frames, and the plaintiff brought suit on its contract.

James A. Reardon, who has the reputation of being the Pooh-bah of the material men of St. Louis, holds the presidency of probably more companies than any other one man in St. Louis. These include the Reardon Glue Company, the St. Louis Curled Hair Company, the St. Louis Shellac and Stain Company, the Furniture Gazette Publishing Company and the St. Louis Board of Trade. This is considered greatly to Mr. Reardon's credit, as he is yet a comparatively young man.

At the September meeting of the St. Louis Furniture Board of Trade the Star Engraving Company was elected to membership and appropriate resolutions were passed on the death of three members, Leo Mueller, F. Utrecht and Henry Deiderich.

Many new and handsomely illustrated catalogues have made their appearance in St. Louis. Among the number are those of the Lammert Furniture Company, Joering & Pelchmann, the Central Furniture Company, Wolf & Kraemer Furniture Company, the St. Louis Furniture Workers' Association, J. H. Crane, Charles Sueme and the Charles E. Lewis Manufacturing Company.

During the recent Knights of Pythias convention C. J. Kostuba, the well-known parlor furniture manufacturer, was seen hobnobbing with the Hon. Walter B. Ritchie, of Lima, Ohio, the Supreme Chancellor of the organization. Mr. Ritchie is one of the leading Democrats of Ohio, having managed the campaign for Senator Brice, and the local furniture dealers are inclined to believe that his conference with Mr. Kostuba is of great political portent.

Many visitors were here last month and placed heavy orders. These included C. A. Broom, the genial manager of the Partridge Furniture Company, Effingham, Ill.; Mr. Aller, of the Stevens-Aller Mattress Company, Leavenworth, Kan.; J. George Smith, the well-known spring bed manufacturer, of Chicago; Joseph Truemper, of Helena, Ark.; J. H. Strange, of the Strange Furniture Company, Siloam Springs, Ark., and J. H. Gill, one of the oldest furniture men of Fort Smith, Ark. All report an excellent trade.

Cupid cut a wide swath in St. Louis furniture circles last month, and as a result the bachelors have lost three of their best looking companions. These are Thomas W. Sharkey, vice-president of the Webber Moulding Company, who on September 11 married Miss Bridget Fagin; Henry M. Holtgrewe, the well-known and popular president of the Missouri Furniture Company, who on September 18 joined hands with Miss Mathilda Beimbick, and Gus V. Bretcher, a young but progressive dealer of South St. Louis, who embarked upon the matrimonial sea with Miss Carrie Schuricht on September 25.

H. E. H.

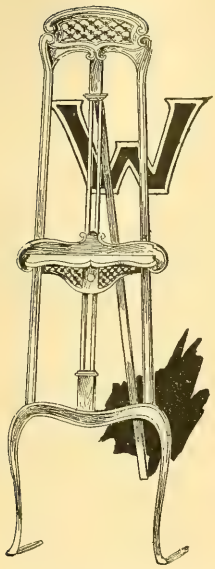
EASTERN TABLE MAKERS MEET.

A number of Eastern table manufacturers met Mr. Leo Austrian and a committee of the Western Table Manufacturers' Association at Buffalo, N. Y., on September 12, and the schedule of prices and plan of figuring costs as adopted at Chicago recently by the Western manufacturers were adopted by the Eastern makers.

The committee of Western manufacturers was composed of Messrs. French, of the St. Johns (Mich.) Manufacturing Company; Davis, of Stow & Davis, Grand Rapids, and John G. Knox, of the Nash, Knox & Hubbell Company, Goshen, Ind. Among the Eastern manufacturers present were: Messrs. Copeland, of the Copeland & Durgin Company, Rochester, N. Y.; Frank E. Kelsey, of the Elmira (N. Y.) Table Company; Ira T. Clements, Sunbury, Pa.; Shofield, of the Buffalo (N. Y.) School Furniture Company; a representative of the National Furniture Company, Williamsport, Pa., and others.

The handsome and unique log cabin in the space of Davis & Co., and presided over by "Aunt Jemima," at the Exposition of Food Products, now in progress at Madison Square Garden, was made by the Newburgh Reed Company, and is attracting a great deal of attention.

The United States Feather Down Company is rejoicing in a splendid trade at the large factory, 1404 to 1410 Avenue A, and has been compelled to call in three of its traveling men from the road in order to catch up with its orders. This firm is always up with the times and knows no dull period.



NEW ENGLAND TRADE NOTES.

Walter D. Peck has completed just one year as manager of the Weeks Furniture Company's establishment at Woonsocket, R. I., and in that time has established a popularity with proprietor, patrons and employees which he has a just right to feel proud of. The employees showed appreciation of this gentleman recently by presenting him a beautiful ebony gold-headed cane, inscribed as follows: "Walter D. Peck, manager Weeks Furniture Company, by employees, first anniversary, 1894–1895." The recipient thanked the donors, and as proof of his appreciation invited all to accompany him to the opera house to see "The White Squadron" performance. The employees also remembered their employer, Frank S. Weeks, Jr., by presenting him a handsome basket of flowers.

C. K. Flint, manufacturer of chairs, New Haven, Conn., is succeeded by Flint & McEwen.

Herbert S. Osgood has bought out Haskell & Tolles' furniture business at Claremont, N. H.

C. H. Howard, George H. Levy and Frank Walker have begun the manufacture of chairs at Ludlow, Vt.

Mr. Ranger is erecting a new veneer mill at Foxcroft, Me. It will be 30x80 feet, with an engine house 17x24.

R. J. Smith, Presque Isle, Me., has admitted a partner, A. B. Estabrook, under the firm name of R. J. Smith & Co.

Charles Efros & Co. succeed Charles Efros at New Haven, Conn., Etta Futterman having become a partner.

The Lee Brothers Furniture Company, Bridgeport, Conn., has opened its new store, "and it is a beauty," says our informant.

John Breen has purchased C. Dandurand's undertaking business, and also an interest in the furniture store of Alfred Brassard, Webster, Mass.

Edward H. Chase will continue the upholstering business in the factory at Dover, Me., which Whittemore & Ireland will vacate when they remove to Fairfield.

J. E. Morin has entered into partnership with Mrs. Odele Caron, dealer in furniture and carpets at Manchester, N. H. The new firm will do business under the name of O. Caron & Co.

Watson L. Wentworth, Bridgeport, Conn., who started in the furniture business in a small store in 1882, has by his untiring energy built up an enviable trade and is now about to move into his own brick building, which is 31 feet 6 inches wide by 65 feet deep and four stories high. It has a large plate glass front and is provided with an electric elevator and all modern improvements.

The American Spring Bed Company, organized at Portland, Me., for the purpose of manufacturing spring beds under letters patent of the United States, filed its certificate with the Secretary of State of Maine on September 16. Capital stock $25,000, of which $30 is paid in. President, B. S. Grant, of Boston, Mass.; treasurer, Horace A. Purington, of Quincy, Mass.

New Stores.—G. S. Reed, Pittsfield, Conn.; G. E. Stoddard, Rochester, Vt., added furniture; Frank E. Randall, manufacturer of spring beds, Waltham, Mass.; W. J. Bean (upholsterer), Randolph, Vt.; Farron & Cox, Centreville, R. I.



C. F. Kirtland has opened a furniture store at 220 Boylston street, and Wm. C. Safford is a new dealer at 344 Boylston street.

John Shay and John Lannon, formerly with John H. Pray, Sons & Co., have gone into the upholstering and furniture business on Boylston street, styling themselves interior decorators.

C. H. Robinson & Co., dealers in furniture and carpets, have advertised themselves well by serving free ice water the past summer on the Washington street side of their store from a refrigerator they have on sale.

William C. Brennan, doing business as the American Furniture Company, has filed a petition in insolvency in order to obtain a settlement with his creditors. The liabilities are $25,000, and 25 per cent. is offered.

A stock concern has been formed under the name of A. Ridgeway & Co. to carry on the furniture and carpet business formerly under the control of H. A. Hartley & Co., at the corner of Washington and Elm streets.

Established in 1780, 115 years ago, when Boston was in its infancy, A. B. & E. L. Shaw, of 27 Sudbury street, where they have been located for thirty-five years, are now the oldest manufacturers of fine upholstered furniture in America, and one of the largest in New England. This firm sells only its own makes, and manufactures only first-class upholstered furniture of all kinds. For the first time in the history of this house it has decided to give the public the benefit of buying direct of the manufacturers.

Several of the Boston creditors of the firm of George L. Robinson & Co., dealers in furniture, Providence, had a conference on September 10 at the New England Furniture Exchange, at the call of Manager Arthur A. Lawson, who has in his hands a large amount of claims against the bankrupt concern. It appeared from a statement sent out by the assignee that the insolvents' liabilities are about $18,000 and assets about $8,000. No plan of action was decided upon, but confidence was generally expressed in the assignee.

Why is it that a pen may be driven, but a pencil does best when it 's lead?—Judge.

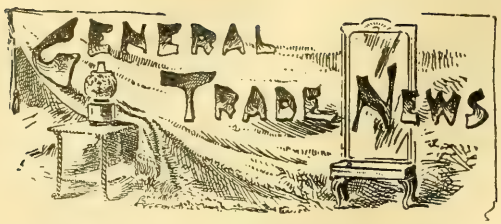
Investors should read in Special Notices the offer of the Georgia-Florida Furniture Company at Americus, Ga.

Josiah Partridge & Sons elsewhere show eight admirable patterns in chairs. The prices are also very attractive.

The Belding Manufacturing Company elsewhere offers for rent a part of its building in Canal street. The location is in the heart of the furniture district.

The John Danner Manufacturing Company, of Canton, Ohio, has some specialties which are worthy the attention of dealers who cater for the holiday trade.

It will pay any dealer who is looking for good things in chairs to consult the advertisement of the Indianapolis Chair Manufacturing Company. Its 636 is an all-time winner.



Otteson & Weiken succeed C. C. Brown, Viroqua, Wis.

Magorion Brothers succeed Magorion & Krautz, at Fulton, Mo.

H. W. Ickes, Fostoria, Ohio, has sold his business to A. A. Dolph, of Elmore.

Operations have been resumed in the Shultz furniture factory at Milwaukee.

At Greenville, Ohio, Weaver & Drake have been succeeded by J. W. Drake.

Godshall & Co., Appleton, Wis., are closing out and will remove to some other town.

Wm. Verros & Co., Pella, Ia., have dissolved partnership, Henry Verploegh withdrawing.

Akers, Sanford & Co., Decatur, Ill., have opened a branch store at Clinton, same State.

Wm. G. Dieterle, furniture dealer, Ann Arbor, Mich., is succeeded by W. G. & E. Dieterle.

Utt & Gardner, Plattville, Wis., have dissolved partnership and are succeeded by A. L. Utt.

B. B. Ryder & Co. have begun the manufacture of chamber suits and lounges at Kansas City, Mo.

E. J. Ramsey & Co. are erecting a two story brick building for their furniture business at Keota, Ia.

The furniture factory at Holland, Mich., which was destroyed by fire last month, will be rebuilt at once.

E. C. Thiers has been appointed receiver for the Chicago Bedding Company, Kenosha, Wis.

The Clinton (Iowa) Furniture Company has moved into a new store at Eighth avenue and Twenty-second street.

Freeman & Spain, North Lewisburgh, Ohio, have sold out their furniture stock, but will continue the undertaking business.

At Mound City, Mo., the Thorpe Furniture Company succeeds S. T. Lucas, and Burke & Glenn succeed T. W. Burke.

At Detroit, Minn., Robert Schram, furniture, sold out to his brother, Ike Schram, of Red Eye, who will assume the management in the fall.

McCann, Russell & Nelson, mattress manufacturers, South Bend, Ind., have dissolved partnership and are succeeded by Nelson & Russell.

Archie McCoy, Hastings, Mich., made an assignment on September 14, naming P. T. Colgrove assignee. The assets are $7,700; liabilities, $7,000.

E. B. Miller, furniture dealer and undertaker, Spencerville, Ohio, has taken his son Charles into partnership, and the firm name now is E. B. Miller & Son.

Albert C. Prohl, furniture dealer at 343 and 345 Third street, Milwaukee, Wis., made a voluntary assignment on September 12 to M. R. Killilea. The bonds are placed at $40,000.

The Grove Furniture Company, Lower & Baxter proprietors, has removed its stock from Council Grove, Kan., to Herrington, same State, and it has been consolidated with that of W. C. Dumm & Co., which the Grove Company has purchased.

Ziehm & Markel, 1276 St. Claire street, Cleveland, Ohio, have dissolved partnership.

Tonella & Johnson, Marquette, Mich., have moved into a new store in the Adams Block.

J. M. & H. R. Sweeney succeed H. R. Sweeney in the furniture business at Geneseo, Ill.

The Foster Furniture Company succeeds the Brooks Furniture Company at Mt. Pleasant, Mich.

A $3,000 brick addition is being erected to Kieper Brothers' furniture establishment at Toledo, Ohio.

It is reported that a receiver has been appointed for the People's Outfitting Company, Evansville, Ind.

The Winnebago Furniture Manufacturing Company, Fond du Lac, Wis., has made an advance of 5 per cent. in the wages of its employees.

It is likely that the McNown furniture factory will be removed from La Gro to Columbia City, Ind. The firm makes cupboards and wardrobes.

Saecker & Morgan, have opened their new furniture store at Appleton, Wis. The building is 40x80 feet, and the new firm occupies the first and second floors.

The stockholders of the Leonard & Carter Furniture Company, Detroit, have given notice to the County Clerk that the company has sold out to Henry R. Leonard.

Joseph Bletzacker, Lancaster, Ohio, has assigned to Attorney C. W. McCleery, who has given bond in the sum of $4,000. The liabilities and assets are about the same.

A. W. Paine, doing business under style of the Paine Cash Furniture House, Traverse City, Mich., has sold out to J. F. Slater, of Elk Rapids, who also has branch stores at Empire and Lake Ann.

The Kaukauna (Wis.) Furniture Company assigned on the 12th ult. to Frank Hayes, who has filed a bond for $10,000. The nominal assets amount to about $7,000; liabilities between $5,000 and $6,000.

It is said that the Piqua (Ohio) Mattress Company, the proprietor of which—H. S. Sternberger—made an assignment a short time ago, will be converted into a joint stock corporation, with Mr. Sternberger as the manager.

P. L. Lindholm, Sioux City, Ia., has been succeeded by the Lindholm Furniture Company, the articles of incorporation of which were filed on September 9. The capital stock is $100,000, of which $25,000 are paid in, and the incorporators are P. L., A. L. and H. L. Lindholm, H. L. Warner and F. E. Haynes.

The Jansens have leased a four story building at 434 Main street, Quincy, Ill., and will carry on the retail furniture business. The building has been rearranged and much improved, and is provided with a freight and passenger elevator. Mr. Jansen has been identified with the furniture trade of Quincy for years, the original store and factory, owned by his father, having been started there nearly sixty years ago.

Bernard Hueffer, one of the men confined in jail at Kenosha, Wis., on the charge of conspiring to defraud insurance companies in the Chicago Bedding Company case, has been released by request of the State, and it is alleged that the State expects to prove by him that Bernard Rosenow showed him the plans of the building of the Chicago Bedding Company with a view to getting him to start the fire, and that George S. Perrin, one of the mem-

bers of the company, now out under bonds for $5,000, made a cash proposal to him to do the job.

Horton Bailey succeeds A. B. Alexander in furniture at Osceola, Ia.

Phillips & Donovan succeed Donovan Brothers, furniture dealers, Austin, Minn.

The Baker furniture factory at Winona, Minn., was demolished by a cyclone on the 22d ult.

Charles Manne, Kansas City, Kan., has removed his furniture business from James street to 527 Minnesota avenue.

Rev. A. Etheridge has bought W. A. Butterfield's furniture stock at Marseilles, Ill., and will call his place the Columbian Furniture Store.

Farrell, Buler & Co. have bought H. E. Clevidence's stock of furniture at Oregon, Ill., and have removed their stock to the Clevidence building.

The Indiana Furniture Company, Fort Wayne, Ind., has purchased the lot at the corner of Lewis and Harrison streets, and will erect a large warehouse in which to store its stock.

The stock of Charles W. Smith, one of the oldest furniture dealers in Kansas, and who has been in business in Lawrence for over thirty years, was taken in charge on September 27 by mortgage holders. The stock will pay indebtedness, it is thought.

Suit has been commenced against the Ionia (Mich.) Furniture Company by Charles Schultz for $5,000 damages. The action is the result of the accident in which he lost a thumb and two fingers, Schultz claiming negligence on the part of the company.

The failure of the Wabash (Ind.) School Furniture Company is announced. Liabilities are placed at $80,000; assets at $125,000. The principal stockholders were J. S. Daugherty and Solomon Wilson. Mr. Wilson, who retired September 1, now charges that the firm has been wrecked by the directors.

Cheesman & Woodruff, for many years among the leading furniture dealers of Oskaloosa, Ia., made an assignment on September 14 for the benefit of their creditors. The failure was hastened, if not precipitated, by the failure of the Star Bottling Works, Mr. Woodruff being a heavy indorser of a member of that firm. It is thought the stock will pay in full, as its estimated value is $20,000.

Edward Ross has filed a suit against Sherfey & Kidd, Brazil, Ind., for $6,000 damages. Last February, his wife, who is a portly woman, fell into the cellar of Sherfey & Kidd through a wooden grating. It is alleged that she sustained such injuries as will cripple her for life. April last she filed suit against the furniture firm and the city jointly for $20,000, but it was not expected that her husband would file suit also. The city is made a party to both suits.

Martin Hayken, of the firm of A. H. Andrews & Co., of Chicago, was indicted by the grand jury in Salt Lake City September 17, the charge being the bribery of selectmen in connection with the sale of the furniture now in the city and county building. Hayken was arrested on his arrival in the city early in the morning. He was taken to the United States Marshal's office, where a sweating process was indulged in in order to make him divulge what he was supposed to know. The scheme failed, and then his request to see an attorney was refused by the United States Marshal. This action brought Marshal Brigham before Judge Merritt, when Brigham was roundly censured.

A. K. Riley and Delos Curtis have rented a furniture factory at Nashville, Mich., for five years.

At Chicago Charles Brooks, a furniture manufacturer, of Goshen, Ind., found the body of his brother George in a pickling vat at Rush Medical College.

Healy & Pierce, Aurora, Ill., have dissolved partnership. Mr. Healy will continue the undertaking business, and Mr. Pierce will carry on the furniture branch.

The Queen City Furniture and Carpet Company, a corporation at Springfield, Mo., was dissolved by mutual consent on September 24. C. Eckas has purchased the stock and accounts, assumes the liabilities and will continue the business.

A. E. Renkes and M. Walldorff have purchased the stock of Archie McCoy, Hastings, Mich., who assigned on September 14, and will remove it to a new store which is being fitted for their occupancy. The firm name will be Renkes & Walldorff.

The annual meeting of the Canadian Furniture Association was held at Toronto on September 11. The principal business was the discussion of grievances of the retail trade and the election of officers. J. S. Anthes, of the Anthes Manufacturing Company, of Berlin, was elected president; George McLagan, of Porteous & McLagan, Stratford, vice-president; J. S. Knechtel, of the Knechtel Furniture Company, Hanover, treasurer, and J. R. Shaw, Toronto, secretary and solicitor.

A dispatch from Marshfield, Wis., dated September 18, says: "The meeting of the hardwood manufacturers held here yesterday had an unusually large attendance. It is the first of the kind held and much interest was manifested. Although a Wisconsin affair, there were in attendance leading hardwood manufacturers from Minnesota and Michigan. A permanent organization was formed. A committee will to-day draft a set of rules for the grading of hardwood lumber."

The Retail Furniture Dealers' Association of Milwaukee held its annual meeting on September 24 and elected the following officers: President, W. S. Schofield; vice-president, J. V. Beyer; secretary and treasurer, Phil. G. Hinners; executive board, Chas. Niss, A. Goldsmith, L. Wittenberg, Geo. Prasser, Jr., P. J. Brill and the president, vice-president and secretary. President Clement in his annual address showed the association to be in a flourishing condition.

The new building of the Bieber Furniture Company, Cleveland, Ohio, was formally opened on the 21st ult. It stands on the corner of Woodland avenue and Maple street, and is constructed of pressed brick, with natural stone facings, and is five stories in height, and has a frontage of 50 feet, with a depth of 100 feet. The basement is 50x100 feet. There is an elevator and there are also two large stairways leading from the basement through each floor to the fourth. The first floor is 100x150 feet, with 14 feet from floor to ceiling, beautifully lighted with windows along the east side near the roof, thus diffusing the light from above and equally over the whole room. There are two show windows, 25x12 and 15x12 feet deep respectively. In the rear on the left are the counting room and general offices of the company. There are two annexes to this floor, 50 and 25 feet each, the former for a covered wagon shed and barn, of brick and stone to match the house, and

the latter for shipping room. The first floor is entirely devoted to a general line of furniture. On the second floor, 100x50 feet, are the carpet and drapery departments, in charge of P. M. Beumers, a member of the company. The third floor is taken up with upholstered and fancy furniture, and the fourth is devoted to stock and work rooms. The store was elegantly decorated with palms and cut flowers, and the callers at the opening were entertained by the music of an orchestra and presented with handsome souvenirs.

New Firms.—C. D. Simmons, Bowling Green, Ohio; George W. Hall, hardware dealer, Penfield, Ill., added furniture; J. N. Barrett, Wellington, Ill.; Perschbacher & Warner, Great Bend, N. Dak.; J. J. Anderson, Hatfield, Minn.; C. Erickson, Red Wing, Minn.; G. Crimmins, New Albany, Ind.; T. H. Edwards, Cobb, Wis.; Dayton (Ohio) Mattress Company; the Eagle Furniture Company, Kankakee, Ill.; Weightman & Turner, Goldfield, Ia.; J. A. Weber and A. W. Walter, Kasson, Minn.; Fulton Furniture Company (Charles E. Finke manager), Evansville, Ind.; C. H. Oakes & Co., Rudd, Ia.; Avery Furniture Company, incorporated, capital stock, $5,000, Denver, Col.; P. N. Jenkins & Co., Beloit, Wis.; the Daulton-Carle Company, Seattle, Wash., added furniture; Foss & Lloyd, Brownton, Minn.; W. Karney (upholsterer), Delavan, Wis.; Albert Flemming, Rock Island, Ill.; J. E. Gallivan, Iversdale, Ill.; French Brothers, Brookston, Ind.; Allen & Dingess, South Charleston, Ohio.

THE CREDIT MAN'S DILEMMA.

"TO sell or not to sell?
That is the question.
Whether it is better to send the goods
And take the risk of doubtful payment,
Or to make sure of what is in possession,
And, by declining, hold them.
To sell; to ship; perchance to lose—
Aye, there's the rub!
For when the goods are gone,
What charm can win them back
From slippery debtors?

Will the bills be paid when due?
Or will the time stretch out till the crack of doom?
What of assignments? What of relatives?
What of uncles, aunts and mothers in-law,
With claims for borrowed money?
What of exemptions, bills of sale and the compromise
That coolly offers a shilling a pound?
And of lawyer's fees
That eat up even this small pittance?

Yet sell we must,
And some we'll trust.
We seek the just;
For wealth we lust;
By some we're cussed;
And stocks will rust;
But we skip the wust—
Or we'd surely bust."

Is there a spot of grease or dirt on your window shade? Lay the shade flat and rub the spot briskly with a piece of stale bread. It will prove beneficial in many cases. Water should never in any case be applied to shades.—Hartshorn's Roller.

THE FIRE RECORD.

September 12.—The Connersville (Ind.) Cabinet Company's factory was damaged to the extent of $4,700 by a fire which started in the varnishing room on the fourth floor. The loss is fully covered by insurance. The fire will not interfere with the shipment of goods, as is announced in another column.

September 13.—The J. D. Runyon Manufacturing Company's mattress factory, Jersey City, N. J. Loss, about 65 per cent. of the insurance, which amounts to $11,678. * * * C. Johnston's spring mattress factory at Harrison, Ont. Loss small.

September 17.—Bagby & Rivers' furniture factory at Baltimore. Loss on stock and building, $40,000. Insured. * * * W. S. McJimsey, Graham, Tex., sustained light loss; insured. * * * The Electric Planing Mill and Furniture Company's plant at Athens, Ga. Loss, $4,000; no insurance.

September 18.—The chair factory, paint shop and boiler house of the Milwaukee (Wis.) House of Correction were completely destroyed by fire. The loss will not exceed $30,000. * * * Eastman, Schleicher & Lee's big furniture and carpet store at Indianapolis. Loss on stock, $175,000; insurance on stock, $39,500; insurance on fixtures, $2,400.

September 20.—Frederick Ely's furniture store at Harrison, N. J. Loss, $3,500; insured.

September 21.—A pot of varnish overboiling in the varnish works of Chase, Roberts & Co., Brooklyn, N. Y., caused a fire that did between $30,000 and $40,000 worth of damage. The entire building was gutted. Loss covered by insurance. * * * Factory of the Rockford (Ill.) Cabinet Company destroyed. Loss, $70,000; insurance, $32,000.

September 22.—Gately, O'Gorman & Lynch's store at Lawrence, Mass., damaged $3,000. Loss covered by insurance.

September 23.—Wm. Sale's furniture store at San Rafael, Cal., destroyed. Loss, $8,000.

September 27.—Peters, Fedder & Co.'s reed chair factory at Michigan City, Ind. Loss, $12,000; insurance, $3,000. * * * Wm. Leroi Furniture Manufacturing Company's factory at St. Louis damaged $200 by fire, caused by spontaneous combustion in the varnish room.

October 2.—The furniture factory of F. Herold & Sons, 160 West Erie street, Chicago, damaged to the extent of $25,000.

PROVING HIS BONA FIDES.

A MAN came down Franklin street last evening carrying a satchel, says the Buffalo Express. A young fellow who stood on the corner of Niagara street stepped forward and said: "Say, boss, have you got any old clothes to sell?"

"No," replied the man.

"Want your satchel carried?"

"No."

"I'll shine your shoes for 5 cents."

"Don't want a shine."

"Want to buy a paper?"

"No."

The young man looked with well simulated surprise at the man carrying the satchel and said: "Well, I can clean carpets or pack furniture."

"Haven't got any carpets to clean or furniture to pack."

"Want your lawn mowed?"

"Now, see here," said the man who was carrying the satchel, turning fiercely on the young man who had stood on the corner, "what in blazes are you following me along like this for? Quit it or I'll call a policeman."

"Well," replied the young man, "I was only trying to impress on you the fact that I am willing to work before I asked you for a few cents to get a night's lodging."

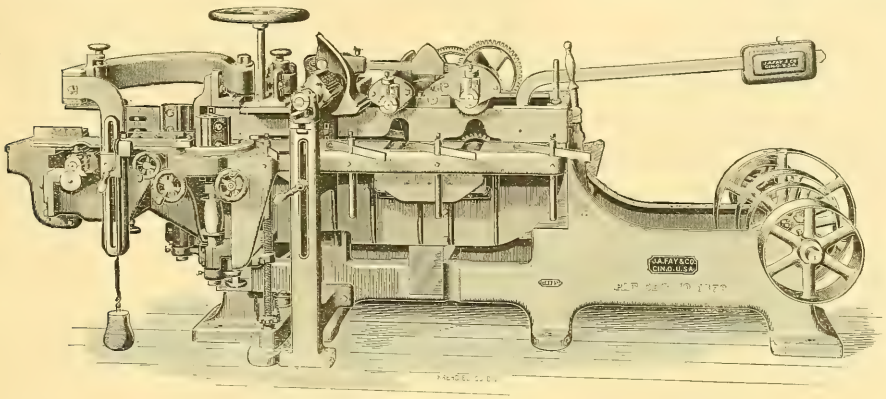
He got a quarter.

Jack—To feather your nest you must have money.

Tom—Yes, there is nothing so delightful as cash down.—Truth.

NEW EXTRA HEAVY MOLDING MACHINE.

THE machine illustrated herewith is one of recent design and is exceptionally strong and substantial in all of its working parts, and the manufacturers invite attention to its important features, which have been carefully studied in detail and embodied in the machine with a view to durability and convenience, increased capacity and approved quality of the work. It is made to work 10 inches 12 inches and 14 inches wide. The framing is massive, all joints planed and accurately fitted and bolted together. The bed is wide and heavy and is gibbed to the frame with provision for taking up wear, and it is raised and lowered by means of three screws, two inside the frame and one outside supporting the bed at the front and rendering it easy of adjustment. When set to any required position it is clamped securely by a lever in front. An adjustable throat piece is located beneath the main cutter head to admit of working cutters the full thickness of the material. The extension after the lower cutter head is hinged and swings aside when desirous of adjusting or sharpening knives, and it also swings down for the same purpose when material is on the bed.

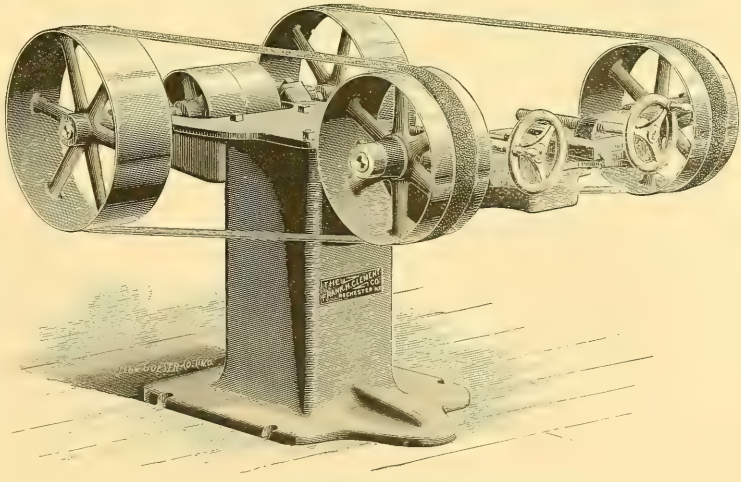


J. A. FAY & CO.'S NEW NO. 5 EXTRA HEAVY MOLDING MACHINE.

The cutting spindles are large in diameter ($1\frac{15}{16}$ inches where the heads are applied) and run in long bearings, are lead ground and each one is fitted regularly with a four side slotted steel forged head and pair of straight knives. The upper cutter head is supported in a heavy gateway that is adjustable across the frame, and has also an outside bearing support that is mounted on a heavy stand secured to the frame. The lower cutter head is supported in a frame that is vertically and laterally adjustable independent of the bed. Throat plates adjustable to and from the cut are located in the table each side of the head. The side cutting spindles and heads are supported on the bed in such a manner that the pull of the belts is against the framing. They are adjustable vertically, laterally and angularly, and locking devices both at top and bottom hold them rigidly in proper position. An adjustable step on the hangers takes up any end play that occurs. The chip breaker for outside side head is adjustable in conjunction with the fence after the cut, across the bed, by means of a hand wheel and screw. The improved weighting device insures a uniform pressure on the material. The pressure bar over the lower head is adjustable in all directions and can be swung back out of the way for access to it. The swinging pressure bonnet in front of the upper head and the pressure bar after it are both adjustable to and from the cut and hold the material firmly to the bed. The feeding mechanism consists of four rolls, two above the bed and two in it, all driven by a powerful system of expansion gearing. The upper rolls are mounted in swinging frames and always rise parallel with the bed, and are weighted to secure uniform pressure. The roll shafts are large in diameter and have outside bearings which are readily removed for changing the rolls. Four speeds of feed are provided, viz., 10 feet, 16 feet, 24 feet and 36 feet per minute. J. A. Fay & Co., 511 to 531 West Front street, Cincinnati, Ohio, will furnish any further information desired regarding the machine.

IMPROVED SAND BELT MACHINE.

THIS is a compact, convenient and very durable machine for carrying endless polishing belts, and it has become a necessity in a first-class outfit for chair or furniture work. The frame is in box form cast in one piece, with heavy base flange. The main shaft is turned steel with bearings 7 inches long, having ample oil cells. The straining slides have take-up gibs and the pulleys run on studs with provision for oiling. Each belt is strained independently; the length of the belts with the regular pulleys is 11 feet. The



THE FRANK H. CLEMENT COMPANY'S IMPROVED SAND BELT MACHINE.

loose pulley has an improved self oiling attachment, of which there are several thousand in use. The belt pulleys are ordinarily 20 and 14 inches respectively in diameter, and 6 inch face. The manufacturer can make the machine with single belt when required. For information concerning the machine, which is illustrated below, address the Frank H. Clement Company, manufacturer of wood working machinery, 330 Lyell avenue, Rochester, N. Y.



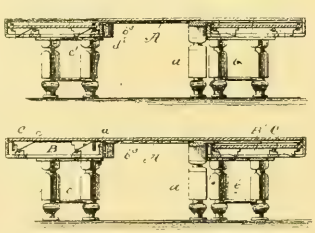
Inventions.

No. 545,971. Ironing Table.—John W. Pinner, Cherry Creek, N. Y. Filed February 28, 1895. Issued September 11, 1895.

No. 545,985. Revolving Furniture.—William D. Snyder, Chicago, Ill. Filed January 21, 1895. Issued September 11, 1895.

No. 546,097. Extension Table.—Burton L. Gale, Warren, Pa., assignor to the Warren Extension Table Company, same place. Filed August 24, 1893. Issued September 11, 1895.

Claim.—1. In an extension table the combination with the table top, of a sliding extension frame, carrying a supplemental leaf provided with depending portions having inclined surfaces, of a sliding rack, supported upon said extension frame, provided with friction rolls in position to engage said inclined surfaces, said rack being adapted to be moved by hand to raise and lower said leaf.

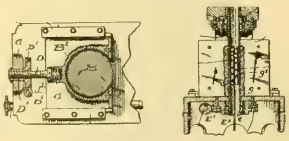


2. In an extension table the combination with the table top, of a sliding extension frame, a supplemental leaf mounted to move vertically in said frame and provided with depending legs in different longitudinal and transverse planes, provided with inclined lower faces, a rack carried by said frame and having a longitudinal sliding movement with respect thereto, a series of friction rolls on said rack engaging said inclined faces of said legs, each of said legs being provided with faces parallel with the plane of movement of said rack, adjacent to said inclined faces.

No. 546,293. Spring Bed Bottom.—Albert E. Beall, Hubbard, Ia. Filed February 28, 1895. Issued September 17, 1895.

No. 546,621. Embossing Machine.—Thomas Nesom, Indianapolis, Ind., assignor, by mesne assignments, to the Union Embossing Machine Company, same place. Filed December 5, 1893. Issued September 17, 1895.

Claim.—1. The combination, with the feeding rolls of an embossing machine, of the housing carrying the same, and screws for moving the housings and feeding rolls toward and from the embossing roll, said screws being provided with ordinary threads and nuts for adjusting, and with a coarser screw threaded structure at one end for throwing the rolls into and out of operative position quickly.



No. 546,816. Furniture Joint.—William C. Hood, Racine, Wis. Filed April 3, 1895. Issued September 24, 1895.

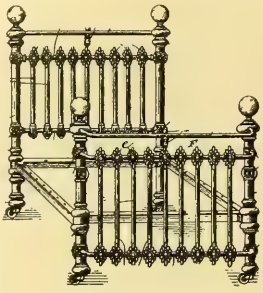
No. 547,126. Lounge or Couch Bed.—Bernice J. Noyes, Boston, Mass., assignor to the Boston Couch Bed Company, same place. Filed November 9, 1892. Renewed February 23, 1895. Issued October 1, 1895.

No. 547,170. Cabinet Bed or Crib.—Harris Karp, New York, N. Y. Filed March 25, 1895. Issued October 1, 1895.

No. 547,198. Baby Chair.—Peter Bimeler, Zoar, Ohio. Filed April 15, 1895. Issued October 1, 1895.

No. 547,221. Elevating Chair.—William B. Mann, Baltimore, Md. Filed May 19, 1894. Issued October 1, 1895.

No. 547,290. Wardrobe.—Robert H. Rodgers, Nashua, N. H. Filed May 2, 1895. Issued October 1, 1895.



No. 547,371. Sofa Bed.—Clarence S. Coombs, Haverhill, Mass. Filed March 23, 1895. Issued October 1, 1895.

Design.

No. 24,711. Bedstead. — Oscar E. A. Wiessner, South Brooklyn, N. Y. Application filed August 28. Patent granted September 24, 1895. Term of patent, 7 years.

Patented in England.

No. 7,872. April 20, 1894. Bedsteads or Couches.—M. Reynolds, Standeford, Wolverhampton. Issued September 11, 1895.

No. 8,233. April 25, 1894. Metal Furniture Fittings, Attaching.—G. W. L. White, 46 Hatherly street, Prince's road, Liverpool. Issued September 18, 1895.

Coat hooks, door knobs, drawer, &c.; handles, brackets for curtain rods, &c.; hooks and bolts for doors and other metal furniture fittings.

No. 8,361. April 27, 1894. Bedsteads and Mattresses.—G. F. Förste, 35 Demmeringstrasse, Leipsic-Lindenau, Germany. Issued September 25.

No. 8,402. April 27, 1894. Chairs, Seats and Stools.—G. Kemter, Bregenz, Austria. Issued September 25.

No. 8,555. April 30, 1894. Furniture Springs.—A. J. Boult, 323 High Holborn, Middlesex. (E. Frankenberg, Hanover, Germany.) Issued September 25.

THE Buckeye Chair Company, Ravenna, Ohio, is running full force until 9 P. M. and is "chock full" of orders.

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MOTT, ALFRED M., Brooklyn Chair Company, Brooklyn, N. Y.
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Chautauqua Desk Company; S. D. O'Mara, 148 Atlantic avenue, Brooklyn.

Chicago (Ill.) Wood Finishing Company; L. C. King & Co., 171 Front street.

Decatur Furniture Company, O. L. Hall, Park Avenue Hotel.

Elmira Table Co.; S. P. Porter, 185 and 187 Canal street.

Fay, J. A., & Egan Company, Cincinnati; George Place, 120 Broadway.

Fort Plain Furniture Company; J. W. Chesebro, 94 Mott street.

Hamilton Furniture Company; S. G. Estabrook, 50 Elizabeth street.

Hetterschied Manufacturing Works, Grand Rapids, Mich.; Wm. S. Cohen, 23 East Ninety-ninth street.

Jamestown Lounge Company; Theodore C. Kemmerer, 179 Canal street.

Milner & Wolcott Company; P. H. Gross, 307 Canal street.

Montgomery (Pa.) Table Works; W. A. Stokes & Co., 30 Warren street.

New Athens Furniture Company; J. P. Gaylord, 380 Hudson street.

Northwestern Wire Mattress Company, J. C. Riley & Co., 191 Canal street.

Oil City Desk and Furniture Manufacturing Company, Oil City, Pa.; R. J. Ehlers, 209 Canal street.

Posselius Brothers Furniture Manufacturing Company; W. S. Cohen, 23 East Ninety-ninth street.

Retting & Sweet; Knapp & Zuver, 40 Elizabeth street.

Robbins Table Company; Fawcett Brothers, 380 Hudson street.

Rockford Desk and Furniture Company; J. P. Gaylord, 380 Hudson street.

Rowlett, O. B., Desk Company, Richmond Ind.; P. H. Gross, 307 Canal street.

St. Johns Manufacturing Company, St. Johns, Mich.; Frederick Goll, 175 and 177 Canal street.

Warren Table Works, Warren, Pa.; J. W. Chesebro, 94 to 98 Mott street.

Weissner, Oscar A. E., Brooklyn, N. Y.; W. H. Brockmeyer, 27 Union square.

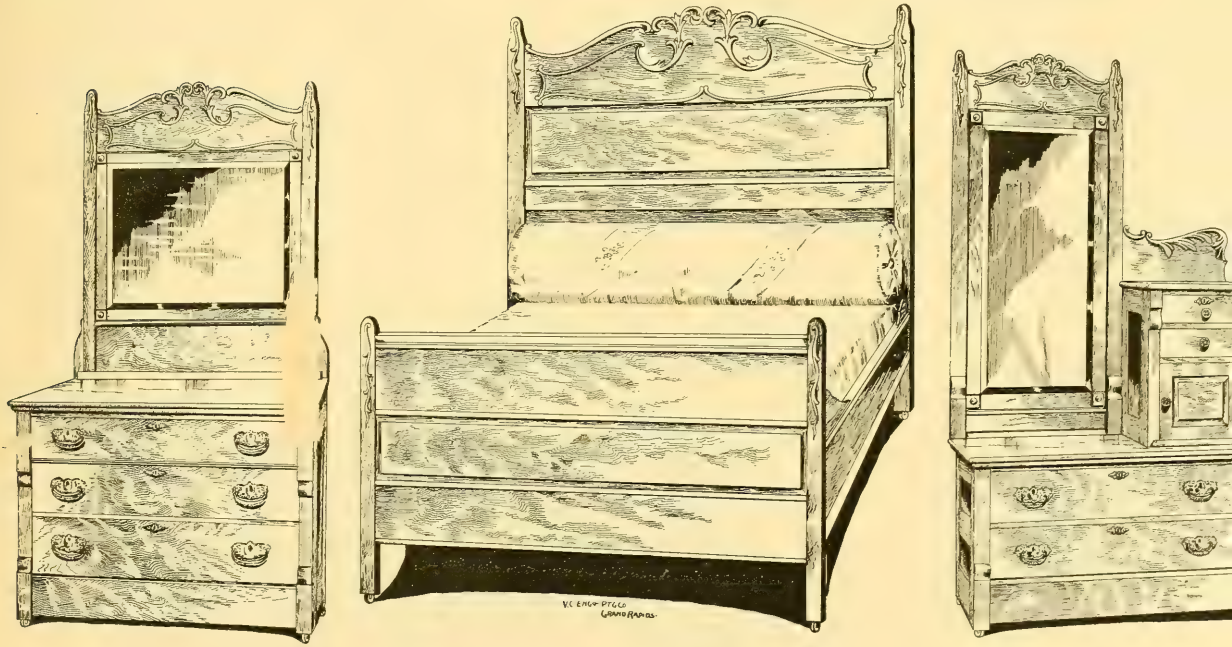
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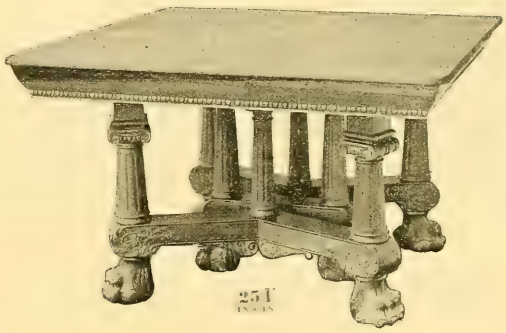
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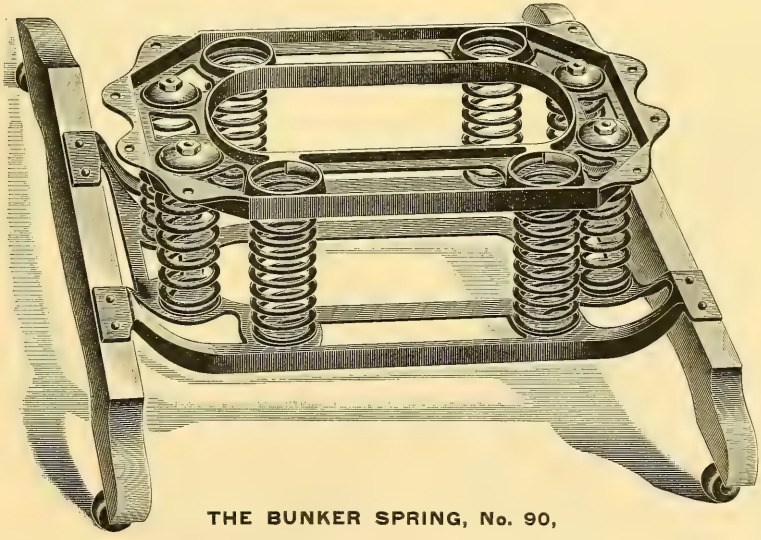
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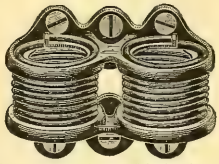
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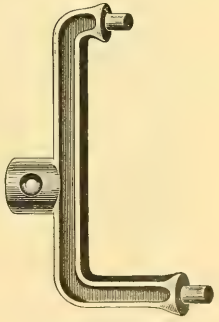


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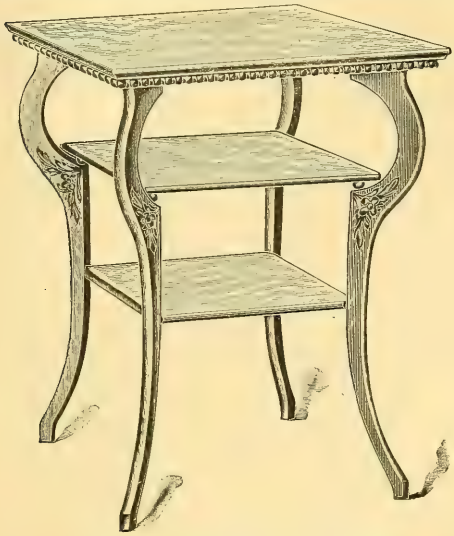
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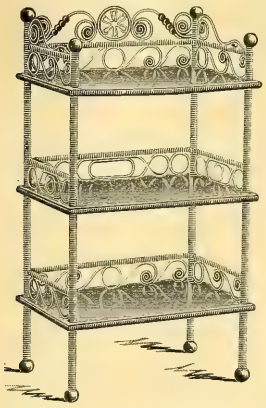
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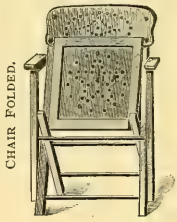
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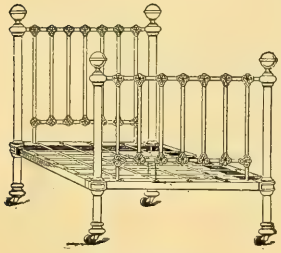
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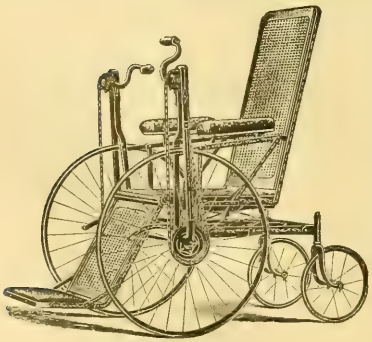
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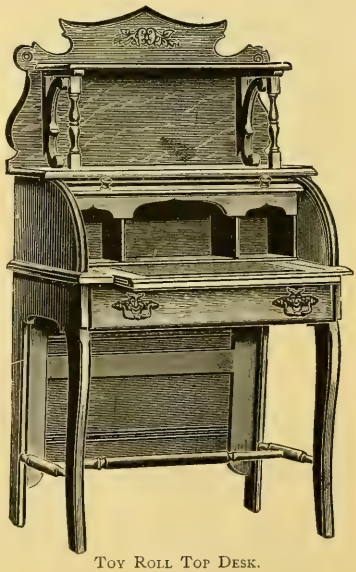
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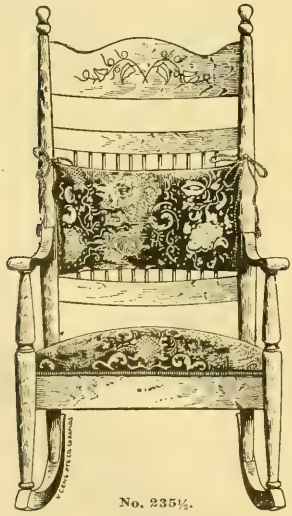
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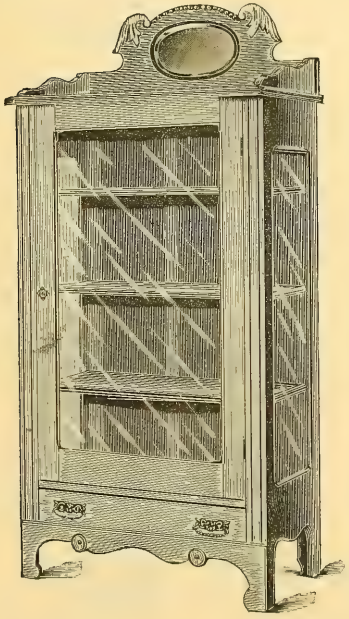
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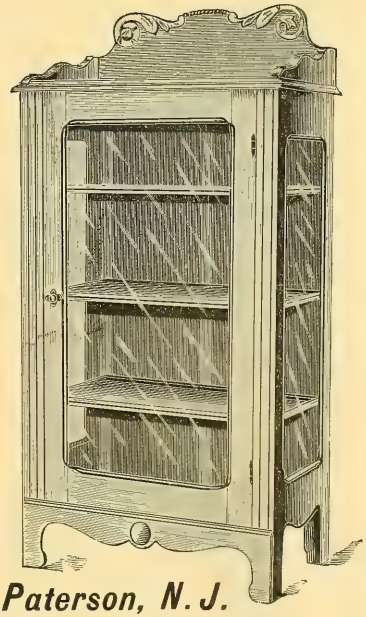
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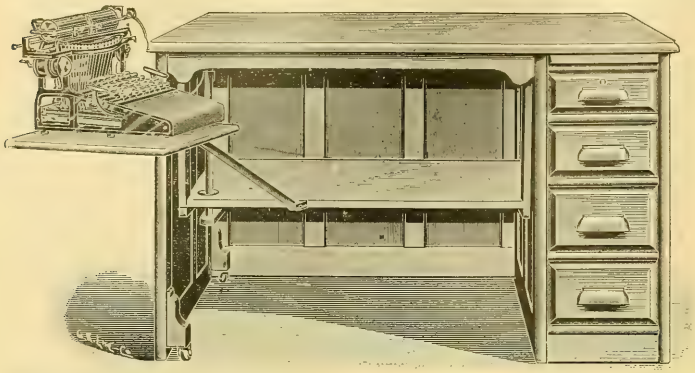
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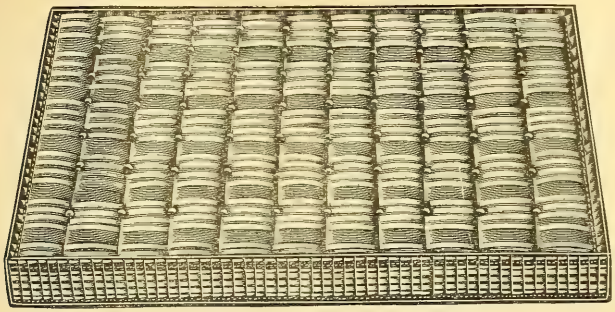


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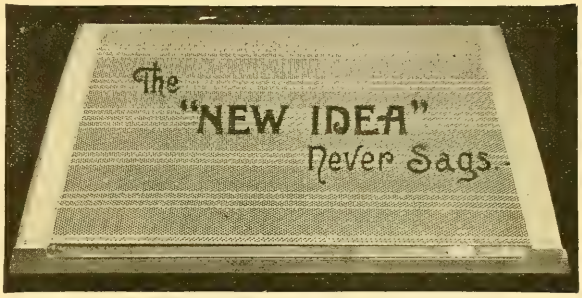
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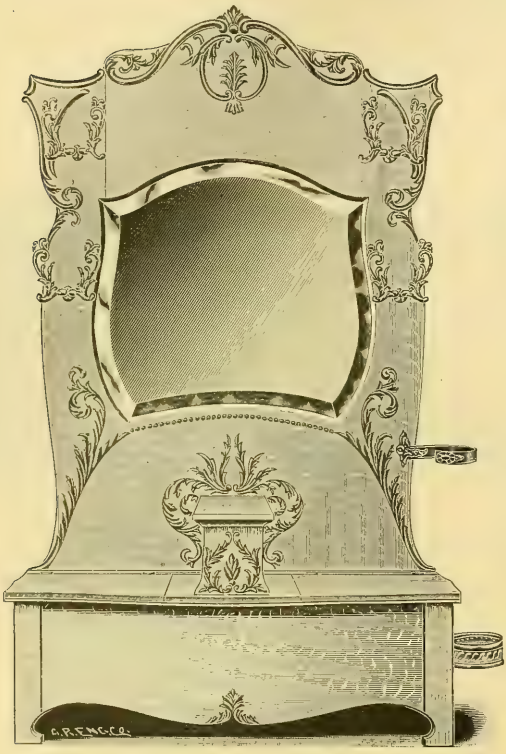
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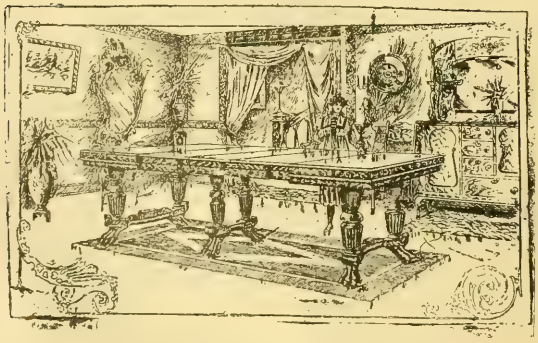
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The latest, most practicable and best Extension Table ever invented. It is NOT AUTOMATIC, but constructed on simple, common-sense principles, and operates with the greatest ease and rapidity. No complicated mechanism to break, clog or get out of order. No leaves to store or handle, and ALWAYS READY FOR USE. Owing to simplicity of construction we are enabled to produce this table at a cost not to exceed that of a first-class ordinary old style top.

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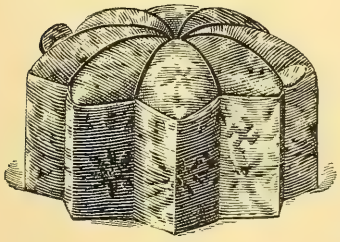
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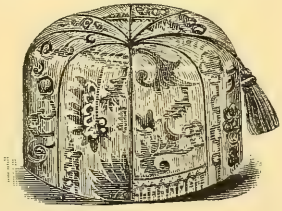
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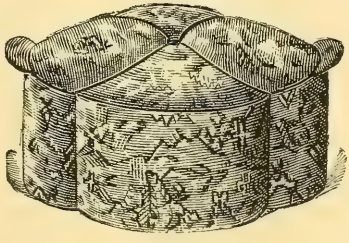


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TURKISH HASSOCK.—No. 13-a.



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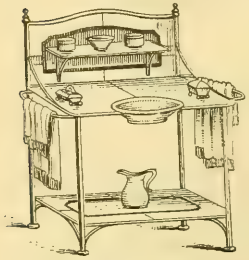
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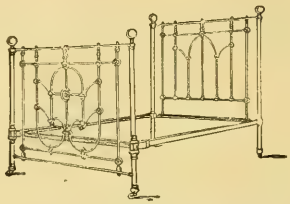
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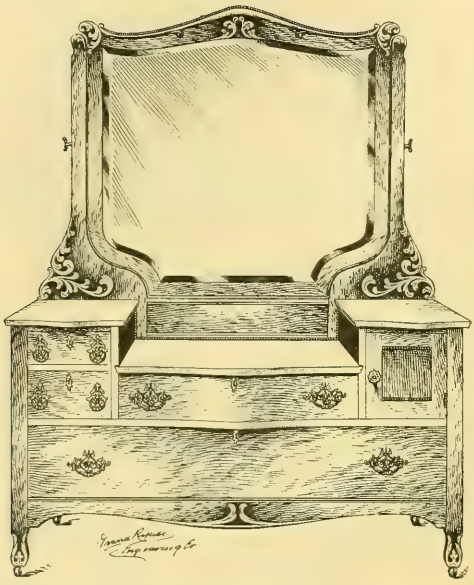
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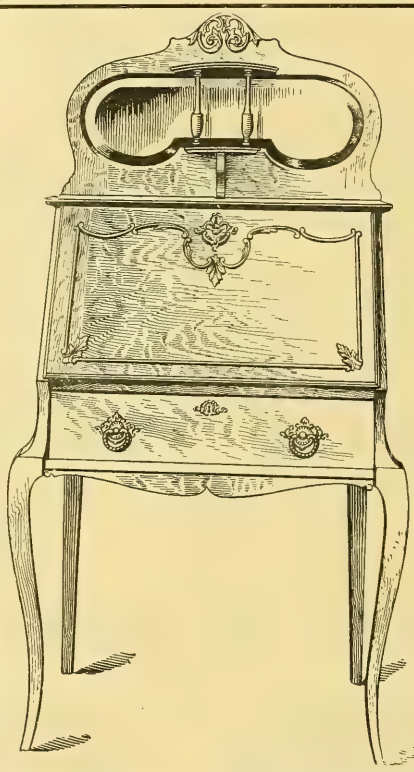
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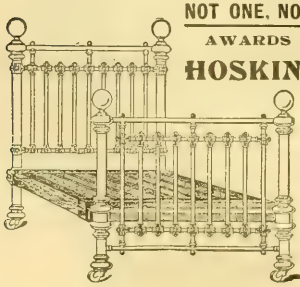
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Durability, design and **finish** are the points upon which we have achieved our reputation.

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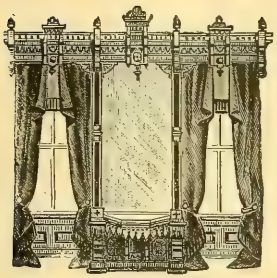
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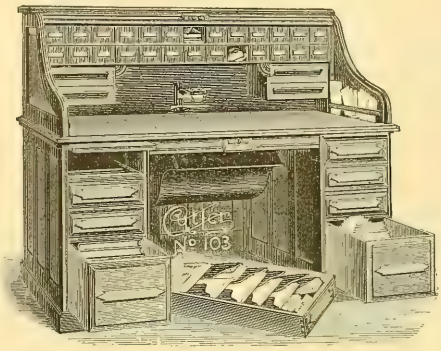
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We sell you samples 1½ yards in length, with borders to match, of the **Choicest Patterns of All Grades of Carpets. You Can Sell Carpets** from these samples and forward the order to us, stating the size of the room. We **Will Cut the Quantity Desired** and ship to you by freight or express, charging you

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If you desire, you can send us a diagram of the room, and we will sew and make the carpet ready for laying, and will sell you just the number of yards of lining required.

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Dealers who carry a stock of carpets can increase their business in the finer grades by carrying samples of our

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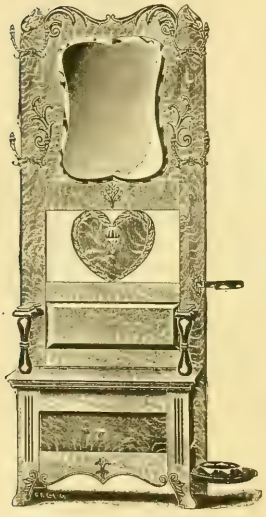
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Prices right, designs right,
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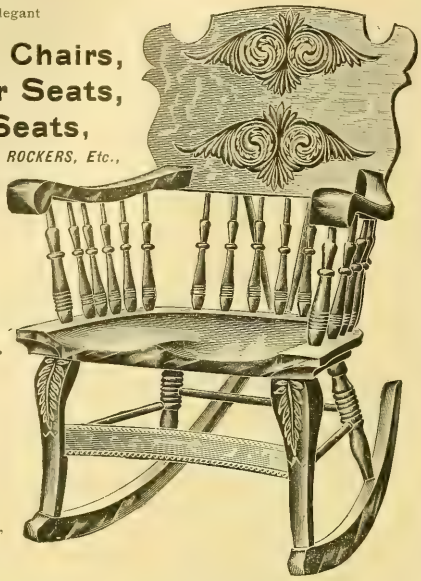
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Drop us a postal card and we will send you one.

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Dining Chairs, Cobbler Seats, Wood Seats,

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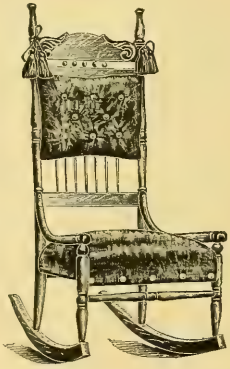
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To our line in the way of

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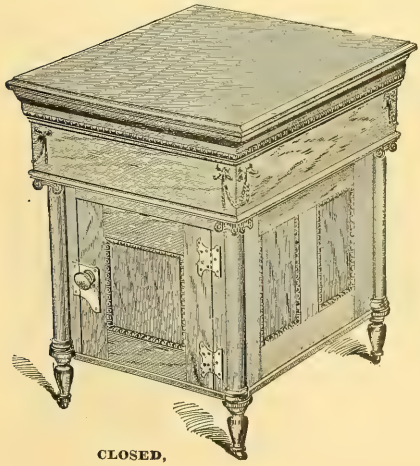
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Don't fail to see it when in Grand Rapids.

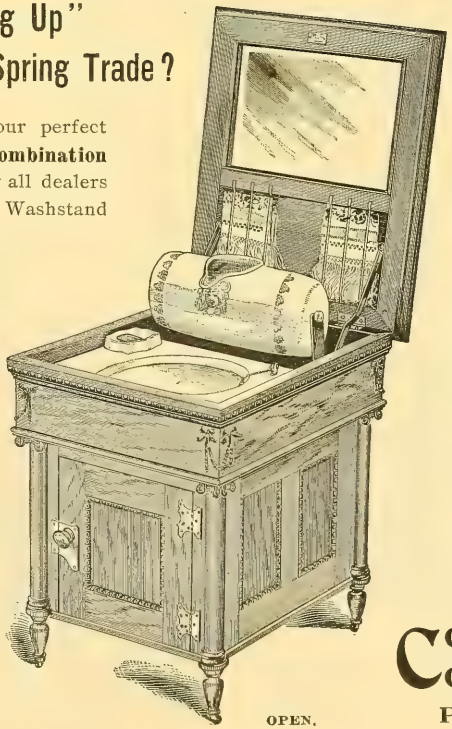
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If so, you cannot afford to omit our perfect Lavatory and Table combined, the **Combination Commode.** They are pronounced by all dealers who have handled every other Patent Washstand to be far superior to them all.



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They are a *drawing card* in any furniture store, and attract very much custom; not only those who desire to purchase them, but those who wish to see and can appreciate a *good thing.*

We are now manufacturing these goods in most of the popular woods, both solid and imitation, at prices that suit the times.

Write for circulars and Price List, and be convinced our goods are just what you need to make your stock complete.

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LEATHER.

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COBBLER SEATS, ROUND AND SQUARE, IN GREAT VARIETY.

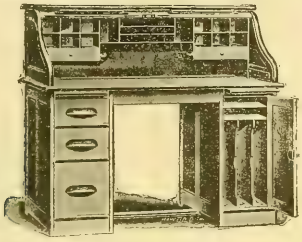
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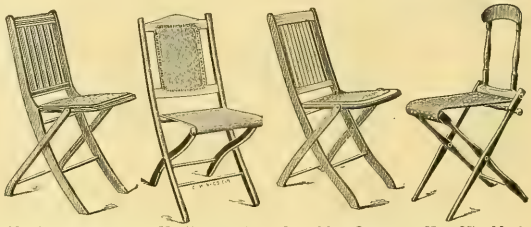


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FOR THE USE OF

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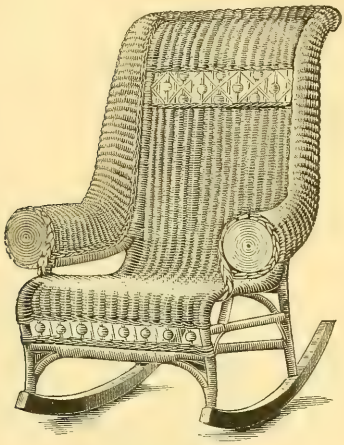
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Narrow,	1¾ in.

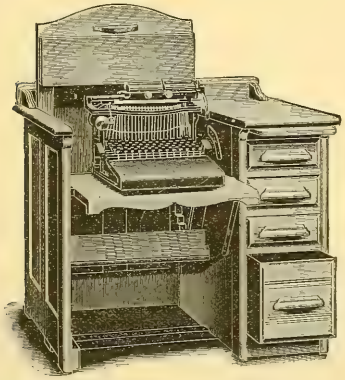
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Grand Rapids Desk Co.,

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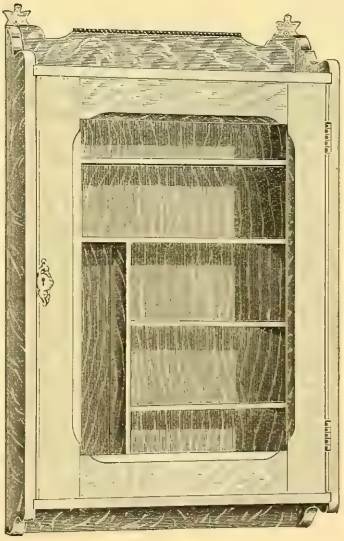
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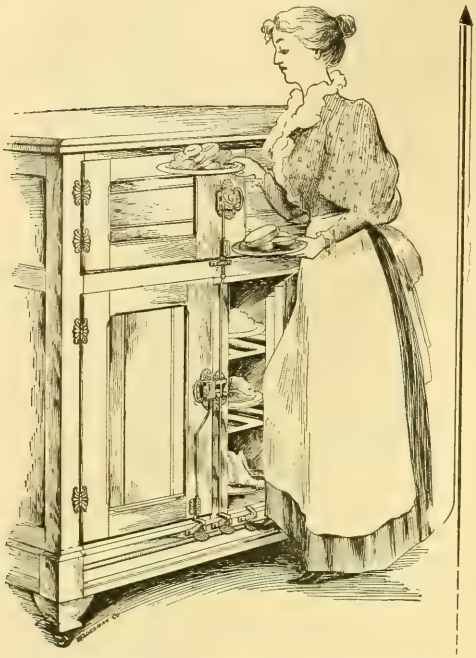
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Send for Fall Catalogue.

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But Women Have to Use Them.

And any device that lightens their labor and removes the necessity of setting down the contents of one hand in order to **OPEN** the door of the refrigerator will meet with the hearty approval of women.

Manufacturers of refrigerators should add to the popularity of their goods by using, and customers in buying should demand

Tower's Unlocking and Opening Device for Doors.

A women can **unlock** and **open** any door by simply placing her foot on the front lever (see cut). The added cost of the refrigerator is trifling compared with its convenience.

Castings are **removable** for crating and shipping. The device is reasonable in price, strong, durable and not liable to get out of order. Made in solid brass and malleable iron, copper plated. Send for information and prices to

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HEADQUARTERS FOR **Furniture Buyers** AND **TRAVELING SALESMEN.**

Rates $2 per Day.

Rooms with Bath, $2.50 per Day.



HUMPHREY HOUSE, JAMESTOWN, N. Y.

Rooms Elegantly Furnished. Cuisine Unsurpassed.

J. W. HUMPHREY, Jr., Prop'r.

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A PERFECT FLOOR DRESSING.

"IT'S A GOOD THING," OUR CUSTOMERS SAY:

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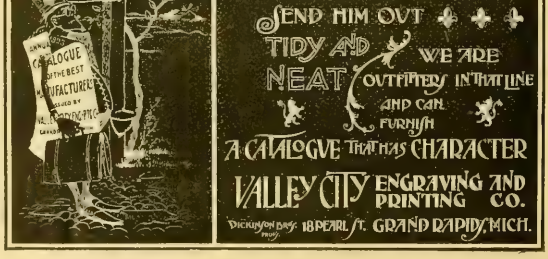
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PHILADELPHIA, PA.



We Lead,
All Others
Follow.

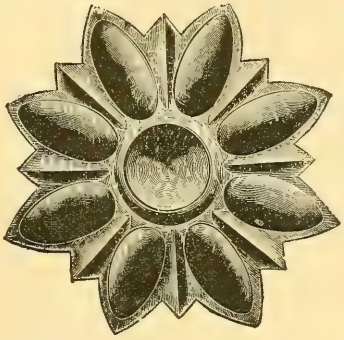
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Successors to the McGRAW MFG. CO.,

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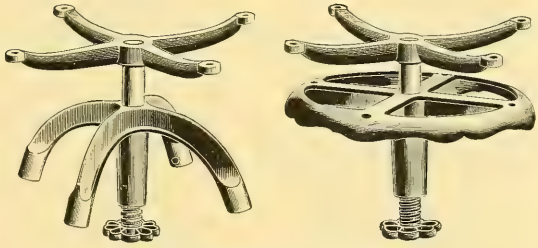


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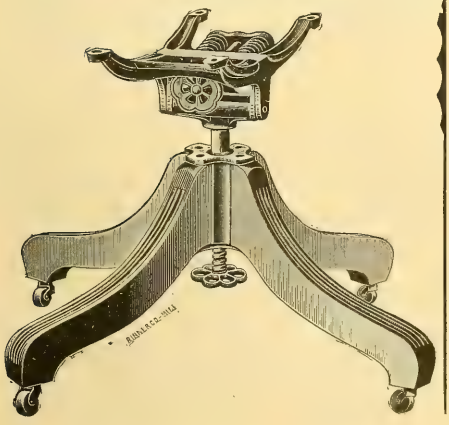
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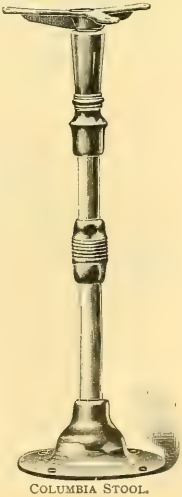
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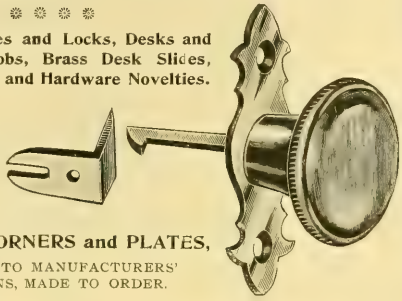
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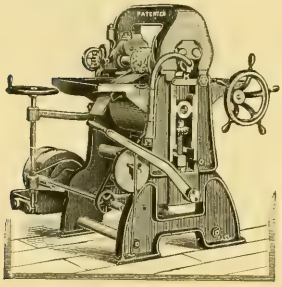
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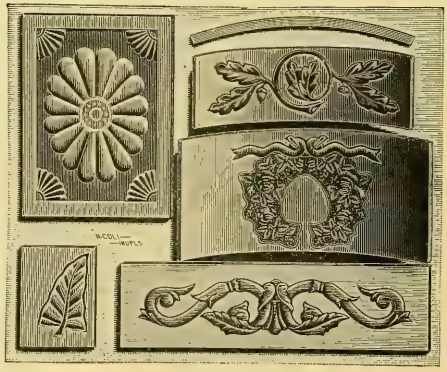
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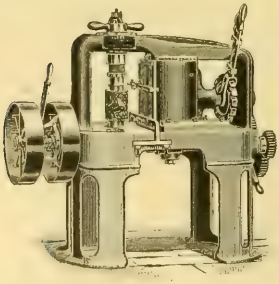
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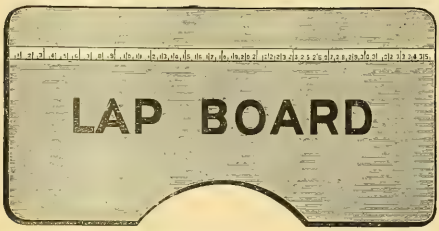
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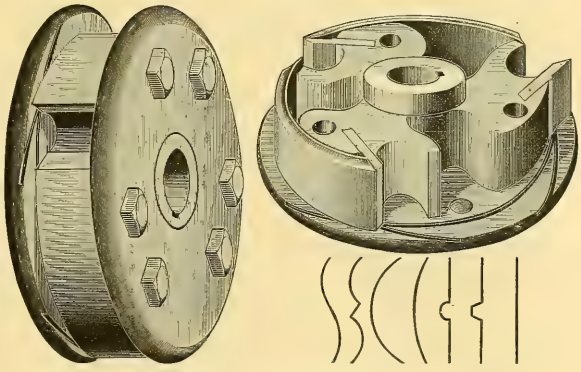
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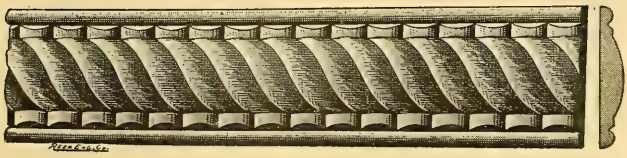
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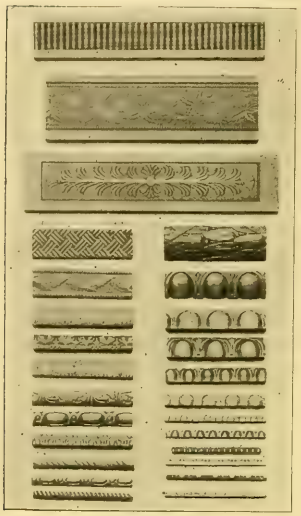


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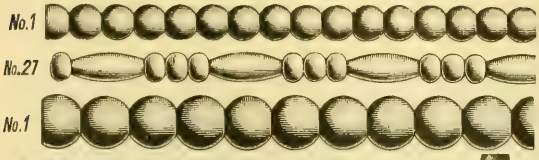
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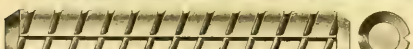
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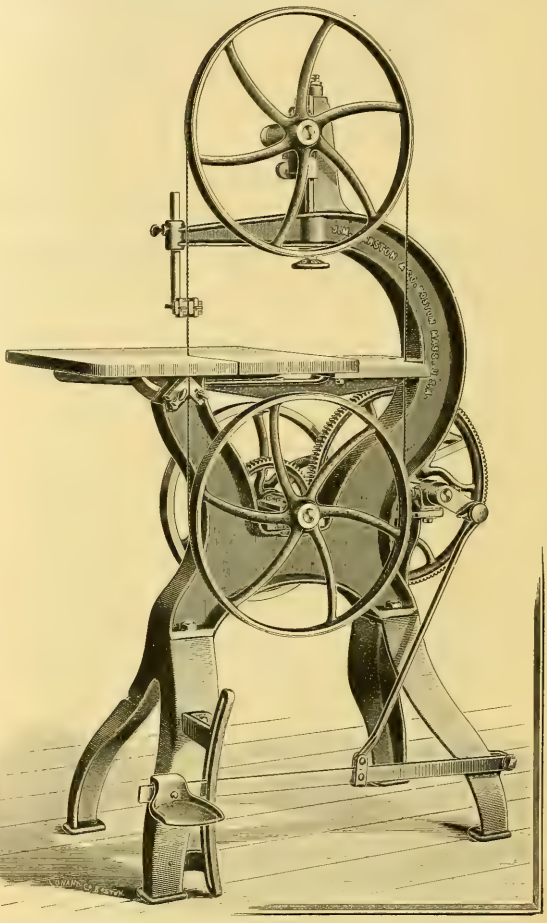
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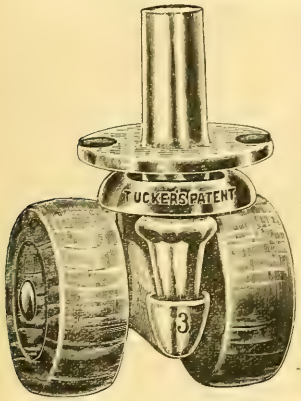
234 Ruggles Street, BOSTON, Mass.





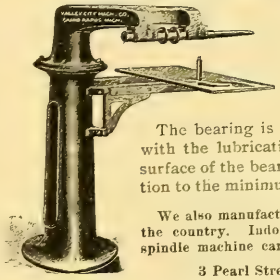
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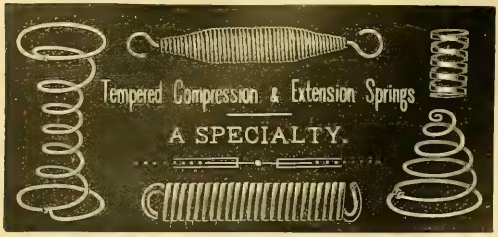
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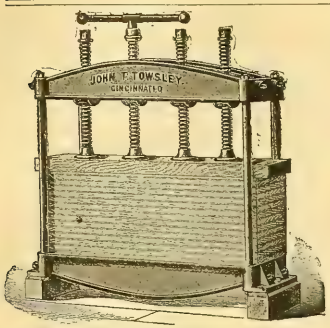
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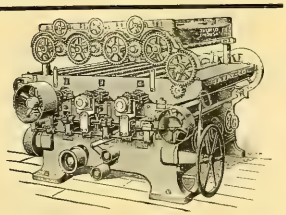
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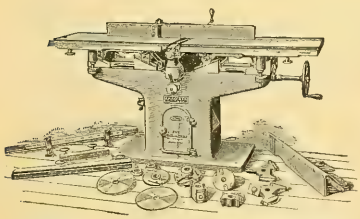
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OF EVERY DESCRIPTION.

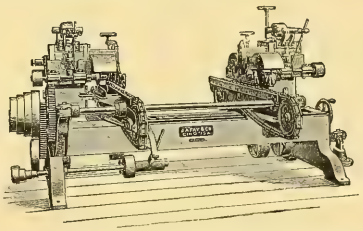
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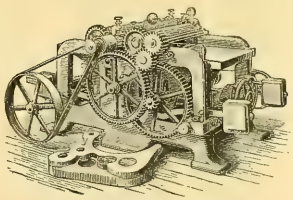
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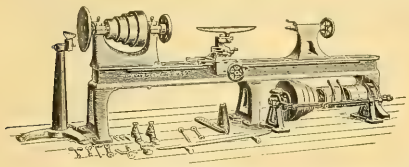
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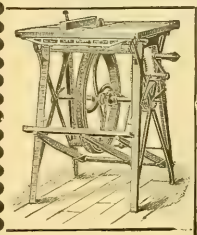
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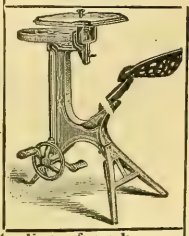
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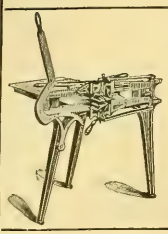
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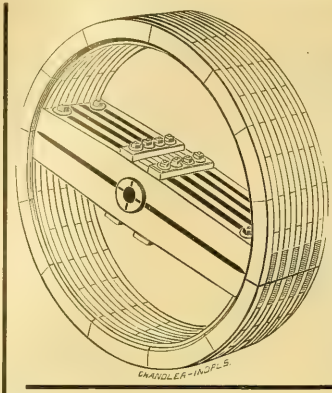


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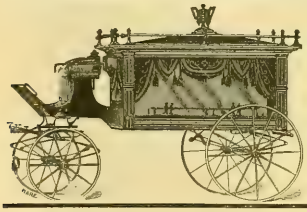
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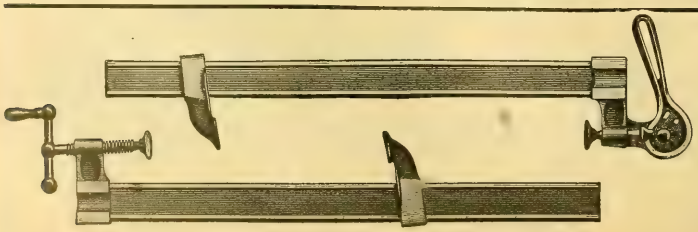
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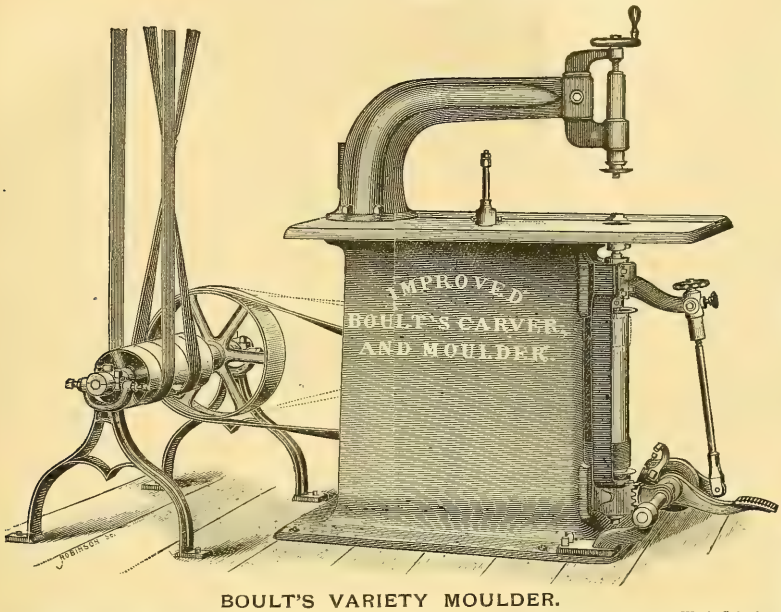
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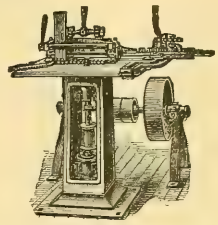
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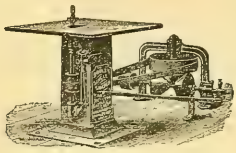
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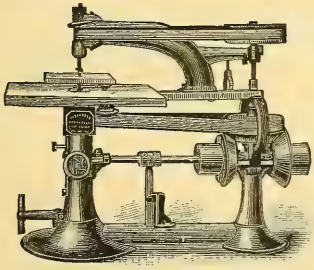
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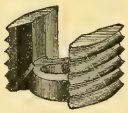


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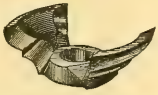
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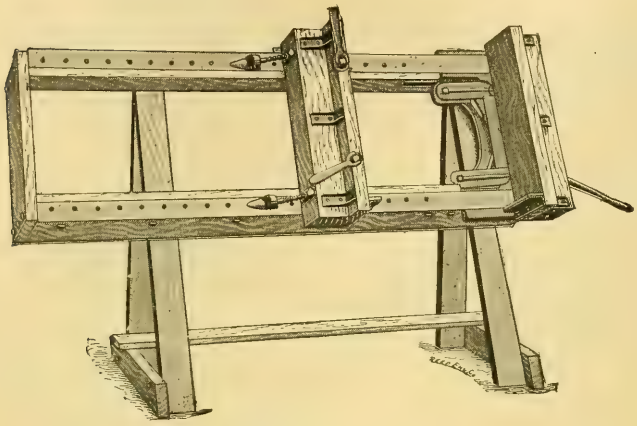
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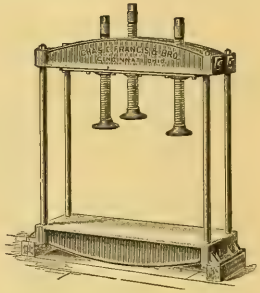
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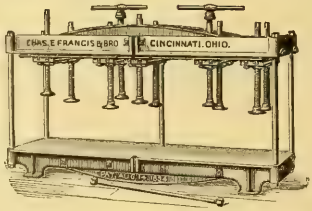
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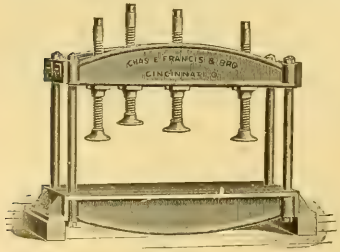
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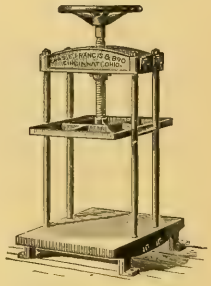


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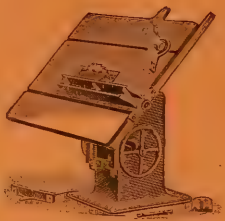
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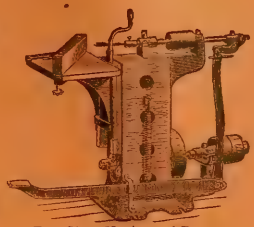
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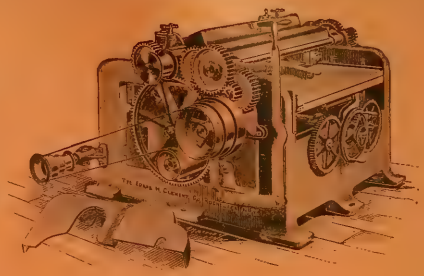
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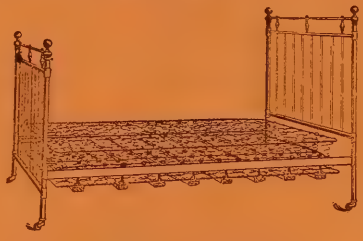
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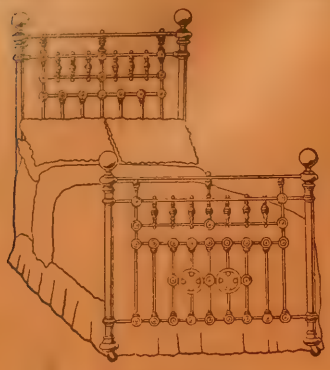
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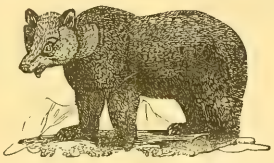
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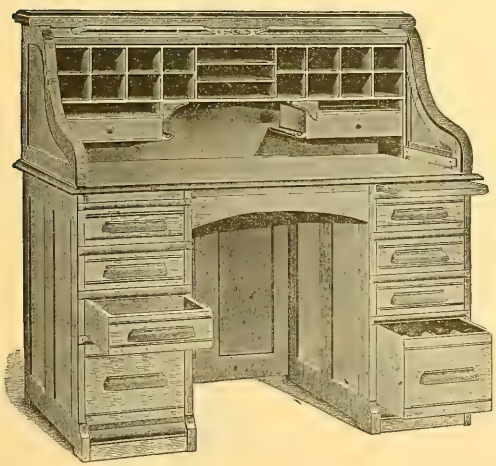
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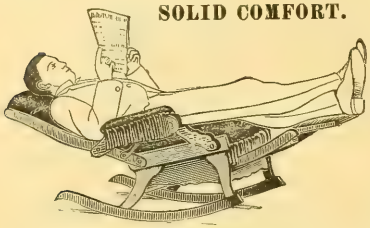
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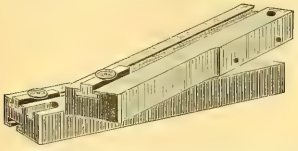
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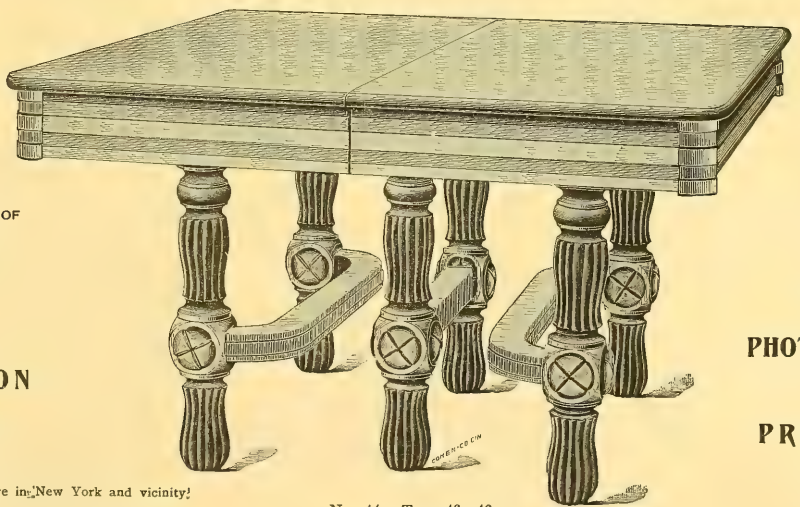
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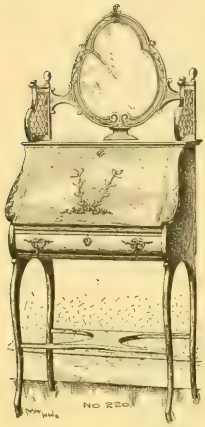
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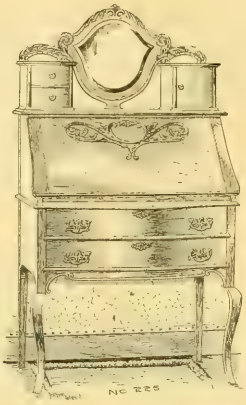
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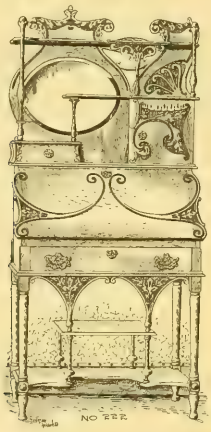


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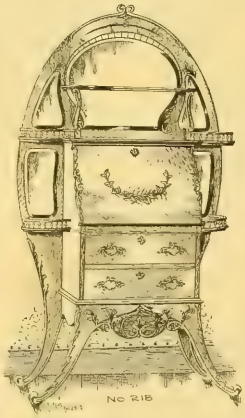
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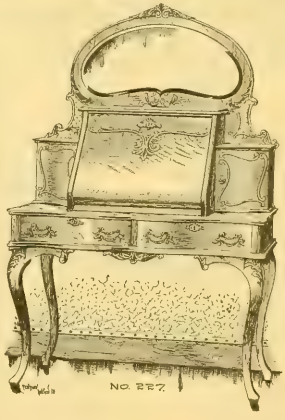
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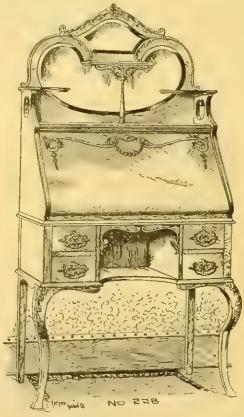
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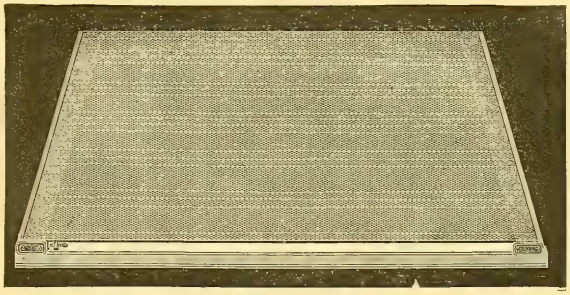
Rockford Desk and Furniture Co., Rockford, Ill.

WILL EXHIBIT AT NEW YORK EXPOSITION IN JANUARY.

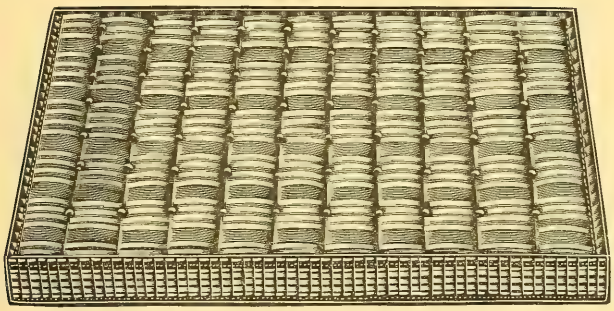
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Does the Woven Wire Mattresses you handle sag? Why not try a sample order of **"The New Idea"** Patent Locking Coil. A printed guarantee on each one that they will not sag, or money refunded. Price no higher than on any other of same weight of fabric. Send for Catalogue of largest line of Woven Wire Mattresses, Cots, Cribs and Spring Beds in the State.

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"THE NEW IDEA." (Patented.)



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Feather and Mattress House.

Renovator and Manufacturer,

Nos. 19, 21 and 23 Briggs St.,

JAMESTOWN, N. Y.

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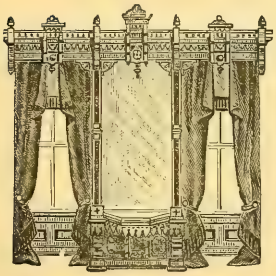
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WE HAVE THAT YOU WANT

IN THE LINE OF

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LOOKING GLASS FRAMES,

either finished or in the wood, we make a specialty of them for the Jobbing Trade.

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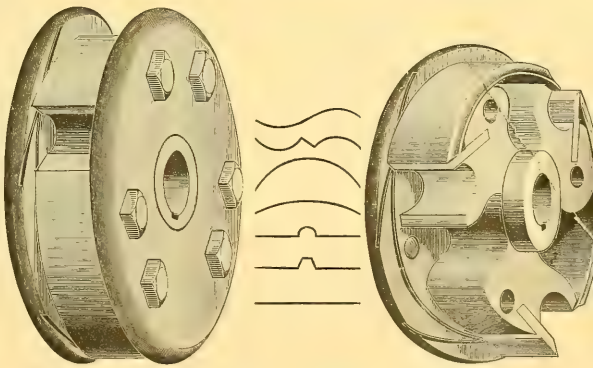
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MANUFACTURERS OF - - - -

WOOD WORKING MACHINES,

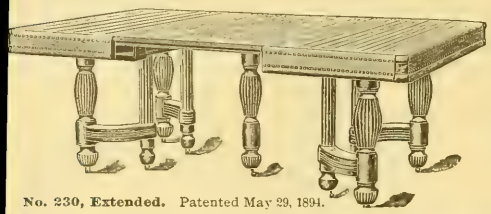
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OUR NEW COMMON-SENSE CUTTER.

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"Homer Roll Top Extension Tables?"



No. 230, Extended. Patented May 29, 1894.

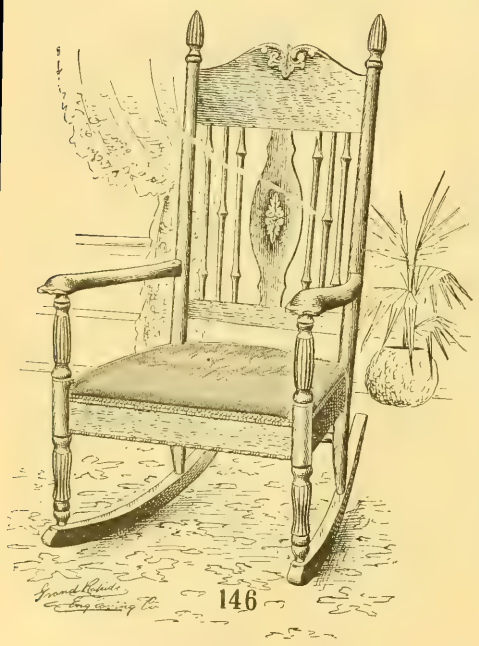
Because

- It recommends itself to all who examine it.
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- It is the idea of a roll top desk applied to a table.
- It is easily extended by *pulling* out either end.
- It is within the reach of people of moderate means.
- It is a **seller.**

A sample Table will convince YOU Try one! For Catalogue address

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WOOD, COBBLER AND UPHOLSTERED SEATS.

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NEW GOODS. NEW DESIGNS.

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EXCLUSIVELY

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WE CONTROL THE NEW "SANITARY" PROCESS. WRITE FOR PRICE LIST.

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Cleveland, Cincinnati, Chicago and St. Louis Railway

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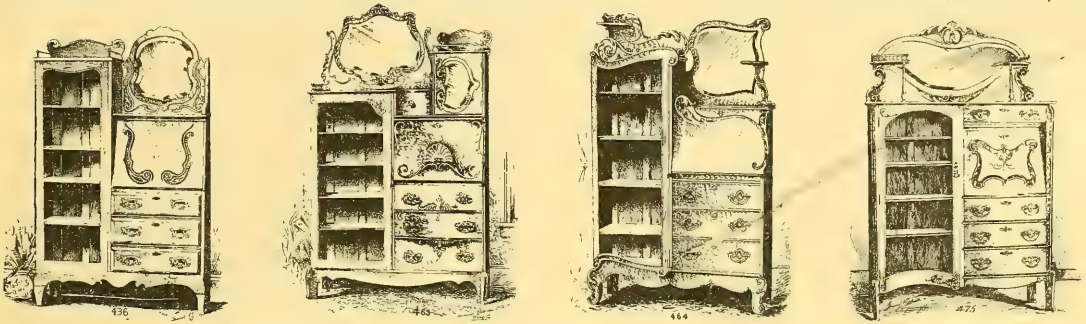
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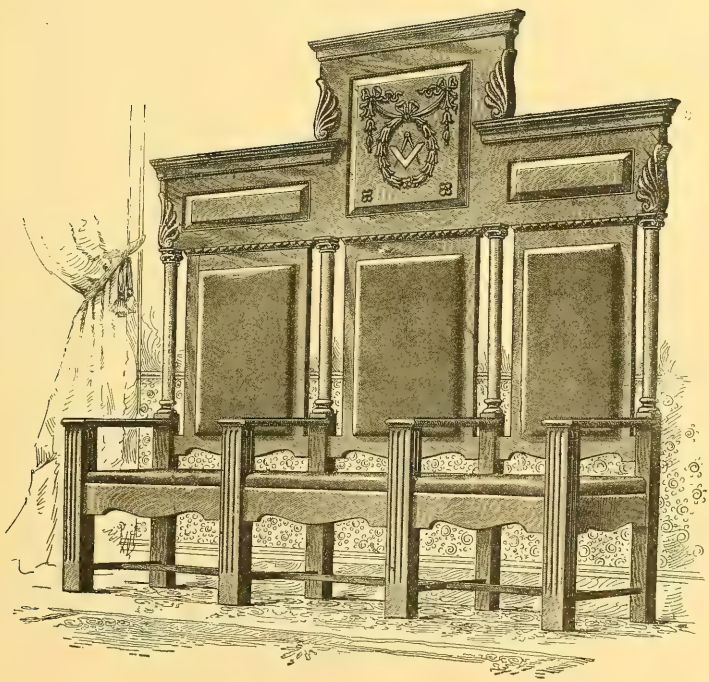
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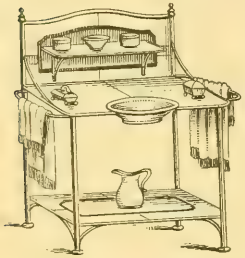
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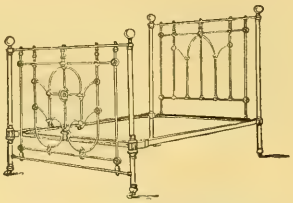
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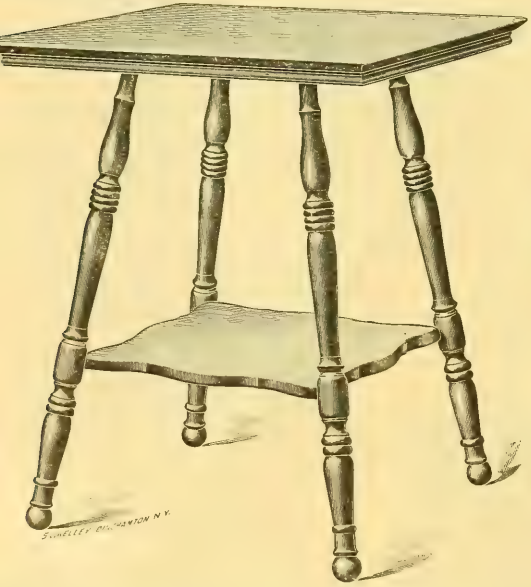
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PRICE TALKS.

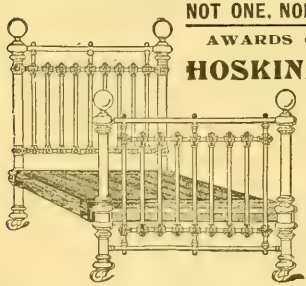
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Brass rail 40 cts. extra.



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NOT ONE, NOR TWO, BUT **THREE** AWARDS GRANTED

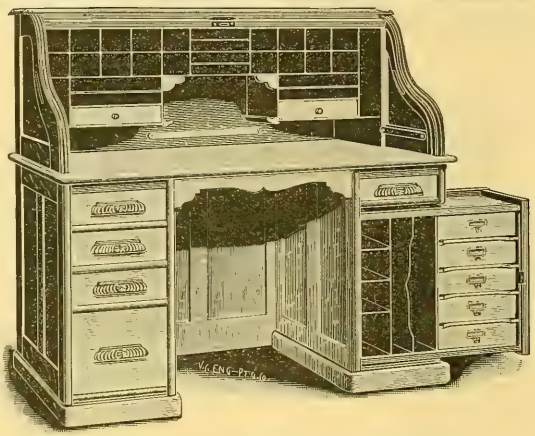
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Durability, design and **finish** are the points upon which we have achieved our reputation.

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POINTED DOWEL PINS,

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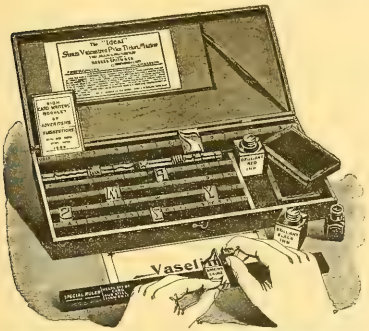
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HARTSHORN'S SELF-ACTING SHADE ROLLERS

NOTICE SCRIPT NAME OF Stewart Hartshorn ON LABEL, AND GET THE GENUINE

HARTSHORN



Above is the most popular ¾ in. complete set, with extra set of figures, 1⅞ inch high. Price, **$5.00.**
Large circular and type specimens on application.

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This Machine does that to . . . . . Perfection.

Guaranteed to do Work Equal to that of Highest Class Printing Press.

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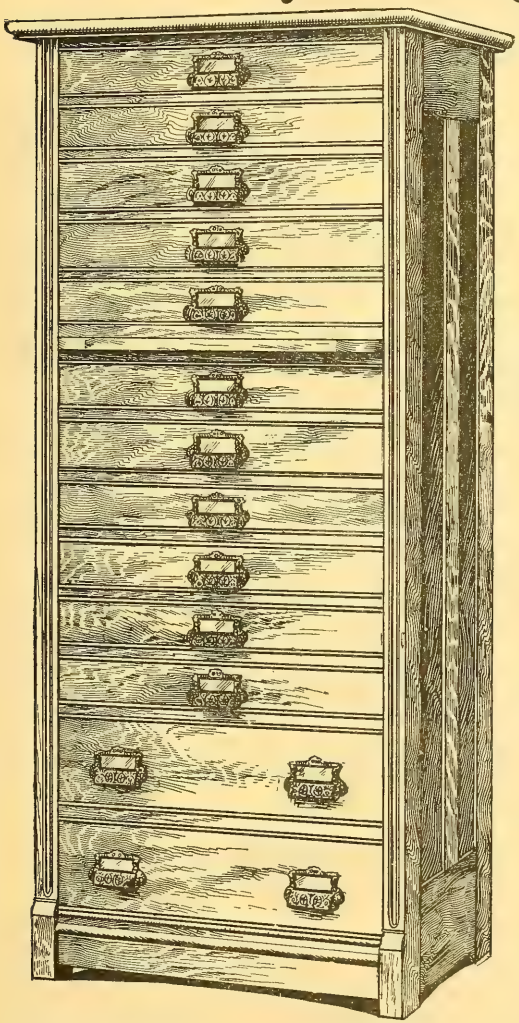
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26 in. wide.
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It has eleven drawers, 20 x 17½ x 2½ deep, inside measurement; two drawers, 20 x 17½ x 5½ deep, inside measurement; and one slide, 21 x 15 when out.

Each of the drawers is divided by a movable partition and provided with an ornamental handle having space for index card.

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If he has not the inclination or capital to carry stock he can ***Do a Successful Carpet Business*** by investing from ten dollars upward in a line of samples.

THE SCHEME.

We sell you samples 1½ yards in length, with borders to match, of the **Choicest Patterns of All Grades of Carpets. You Can Sell Carpets** from these samples and forward the order to us, stating the size of the room. We **Will Cut the Quantity Desired** and ship to you by freight or express, charging you

ONLY A SLIGHT ADVANCE OVER THE WHOLESALE PRICE.

If you desire, you can send us a diagram of the room, and we will sew and make the carpet ready for laying, and will sell you just the number of yards of lining required.

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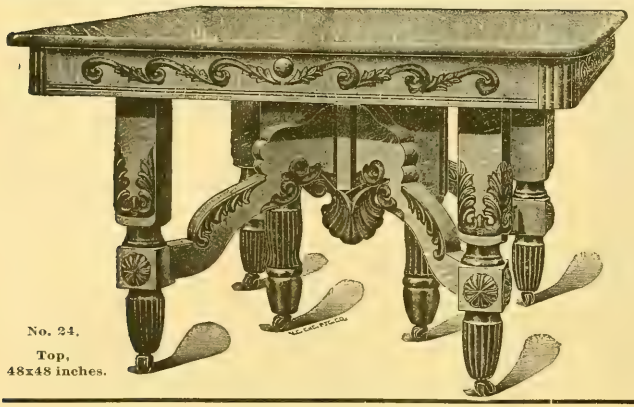
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JOBBERS OF .....

Carpetings, Rugs, Mattings, Oil Cloth, Linoleum, Etc.

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PHILADELPHIA, PA.



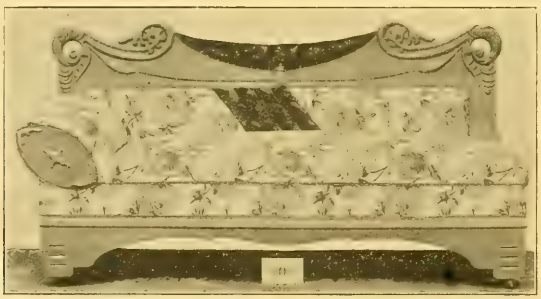
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New Location in January:

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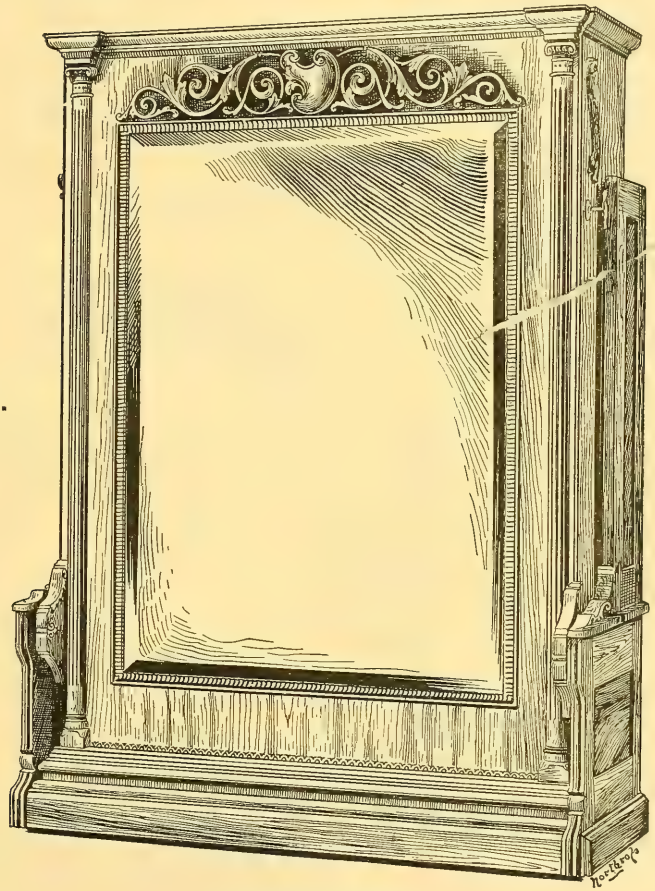
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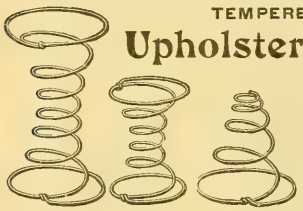
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Send for descriptive list and prices. Regular sizes, both plain and knotted kept in stock. Special sizes made to order at short notice.

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And Framed Mirrors of Every Description.

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Permanent Brilliant and Durable Silvering Guaranteed.
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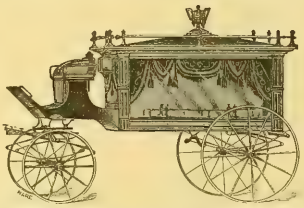
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Second-hand Hearses always in stock. Write us and mention this paper.

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Tempered,
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JOHN WALES CO., *Eastern Agents,*

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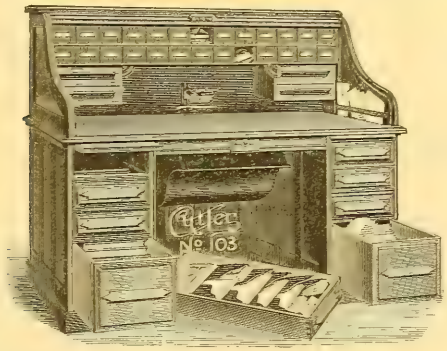
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THE shelf supports and legs are made of iron, neatly designed and finished with japan or plated with nickel, brass or copper. It revolves easily on double conical bearings, which are non-frictional and noiseless. It is steady, firm and strong; is portable by the use of casters. All parts are detachable. It can be packed in a very small space, making it convenient for shipping and carrying in stock. Different styles and sizes. Shipped K. D. Write for prices. It is the best in the market for the money.

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A HOLIDAY LEADER.

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Artistic Floor Rockers, Fancy Chairs, Dining Chairs, Cobbler Seats, &c.

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This is our

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AT

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It's a special drive.
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We unhesitatingly invite thorough investigation through can[illegible]le mediums, feeling positively assured of the justification of our opinion[illegible] acquired by the enormous expenditures of money. If rich ore bodies now supposed to exist are encountered as anticipated, all shares will be immediately withdrawn without notice from the market. The Victor Company's various properties are designated as follows: The Victor Consolidated, the Victor Consolidated No. 2, the Calhoun, Calhoun No. 2 and Calhoun No. 4. The two Victors are located in the south slope of Squaw Mountain in the immediate locality of many of the greatest and richest regular producers in the district. In addition to this the Company have obtained, at great difficulty long-time working leases on adjoining properties, thereby advancing the possibilities of our organization practically to an unlimited extent. While the present value of our properties might be considered by some formed partially speculative, few, however familiar with this especial [illegible] or reliable mining enterprises of this class, would not hesitate to consider it other than a conservative and safe mining investment of the highest order. We are assured that subsequent developments will demonstrate this.

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Is incorporated under the laws of the State of Colorado for 2,000,000 shares at $1.00 each, fully paid and forever non-assessable, one-fourth remaining in the treasury, positively carrying no individual liability. All dividends, if any, declared on all stock, every share guaranteed equal. The management reserves the right to withdraw all offerings or advance stock without notice. Cash must accompany all orders. 50 per cent. only required on blocks of 10,000, balance in 90 days at 6 per cent. The officers of this company respectfully refer to all leading experts familiar with Cripple Creek mines. This is practically a ground floor opportunity of unprecedented promise to acquire an interest in a gold mine, and such a favorable chance should be carefully investigated before arriving at a definite decision. The same consideration given small investors as larger ones. No further annoyance to be apprehended on account of recent labor troubles, as absolute quiet prevails throughout the entire State.

$10.00 buys 100 shares.
$50.00 buys 500 shares.
$100.00 buys 1,000 shares.
$500.00 buys 5,000 shares.

These properties are not connected in any way with the Victor Mine on Bull Hill, nor is our name taken from it.

The Officers and Directors are:

THOS. L. DARBY, Mining Engineer, Cripple Creek, Col.
E. G. LOWE, Capitalist, Boston, Mass.
WM. GELDER, Capitalist, Denver, Col.
A. H. WEBER, Aluminum Manufacturer, Denver, Col.
F. H. PETTINGELL, Vice-Pres. Col. Mining Stock Exchange Denver, Col.

All correspondence, inquiries or orders should be addressed to

FRANK H. PETTINGELL,

Official Broker and Secretary, 11 First National Bank Building, Colorado Springs, Colorado, U. S. A. Member of the Colorado Springs Mining Stock Exchange.

Personal References: First National and El Paso County Banks, Colorado Springs; Dun's Mercantile Agency, Denver, Col.

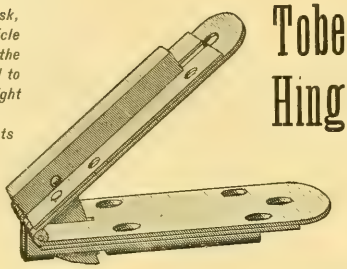
Cable Address, "Cripple." P. O. Drawer 37. Telephone 25.

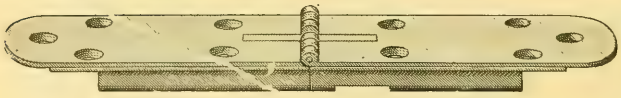
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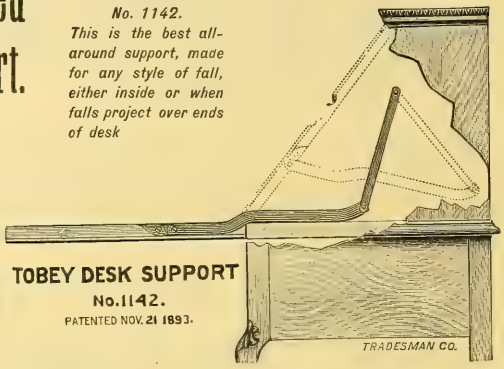
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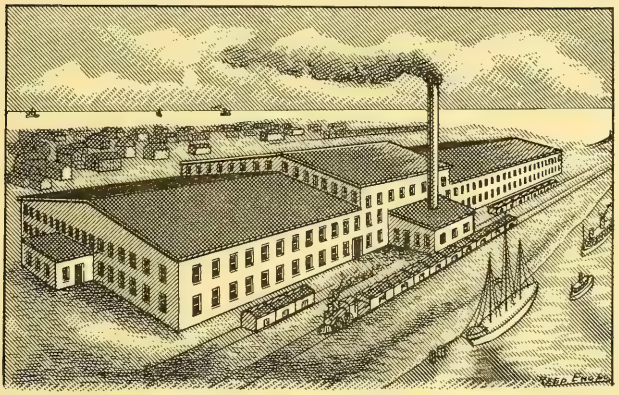
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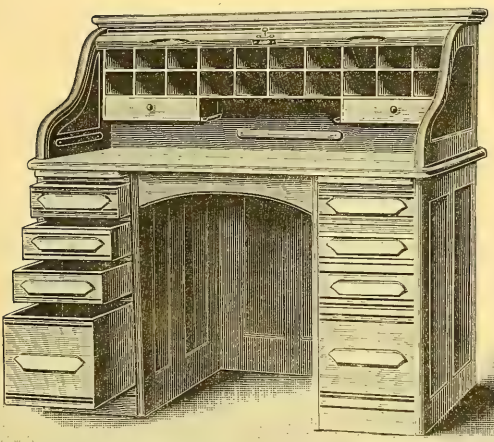
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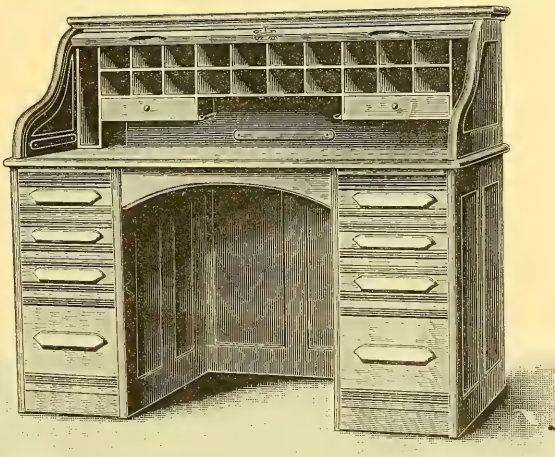
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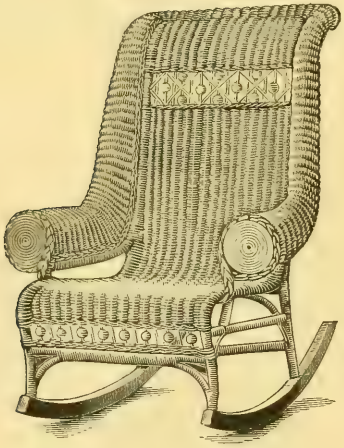
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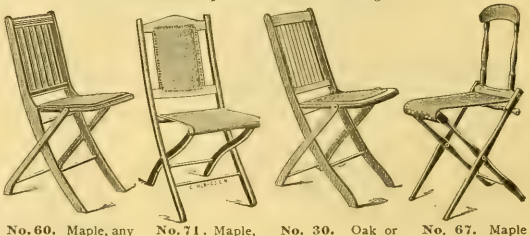
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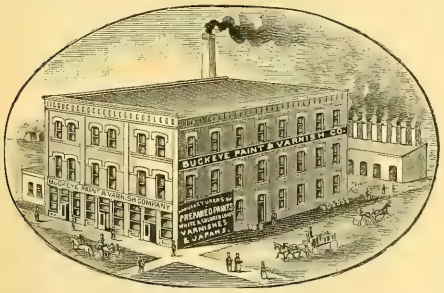
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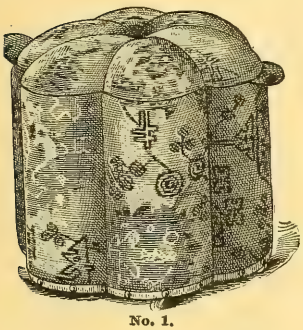
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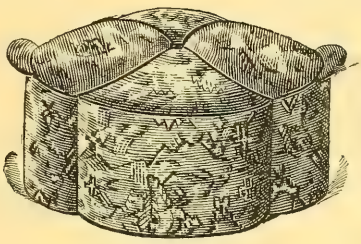
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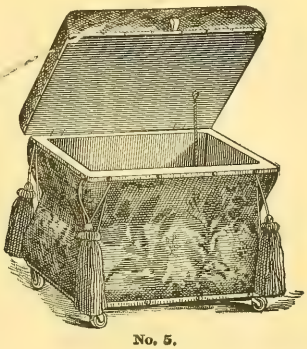
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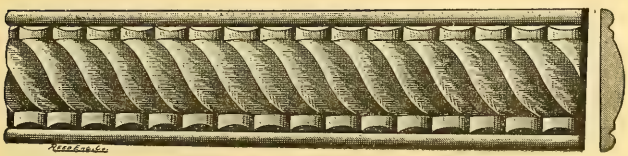
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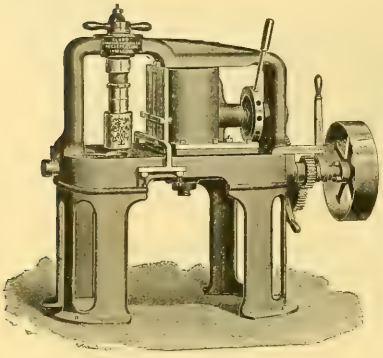
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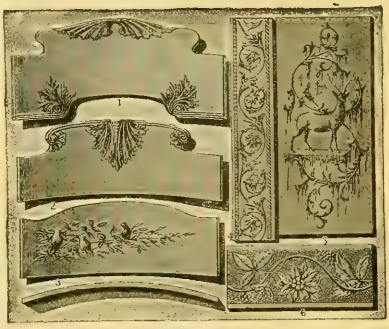
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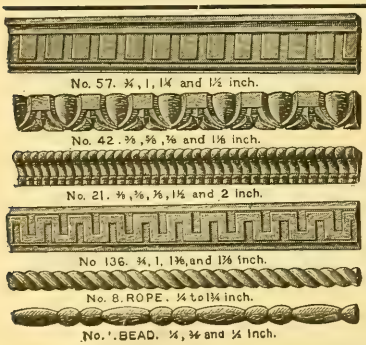


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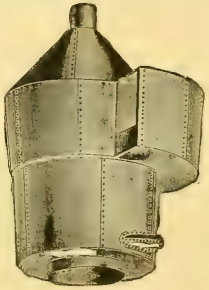
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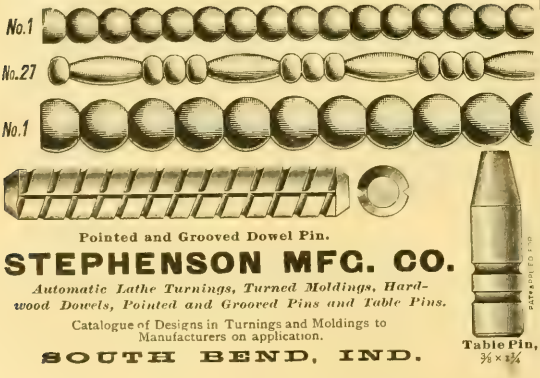
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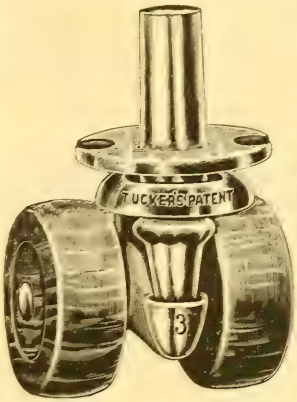
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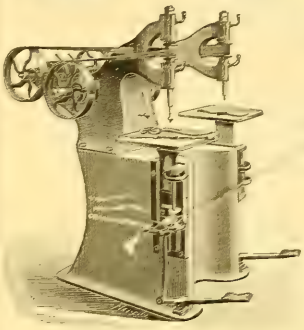


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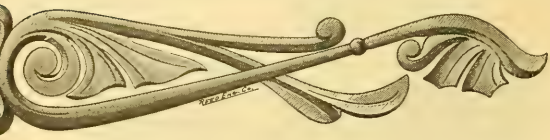
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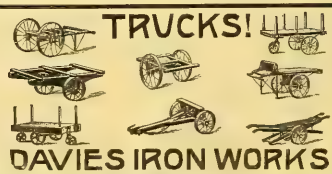
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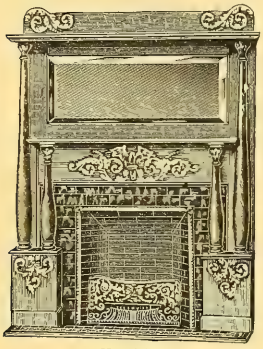
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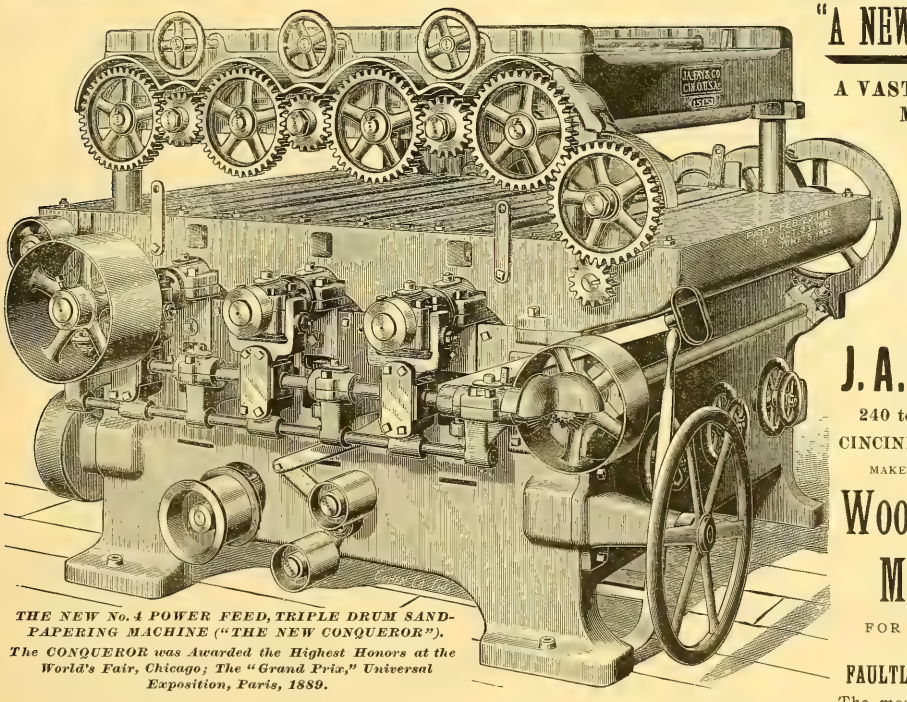
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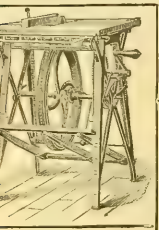
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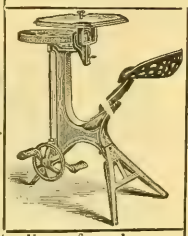
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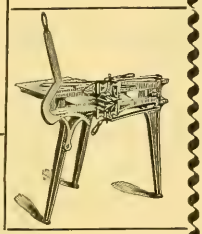
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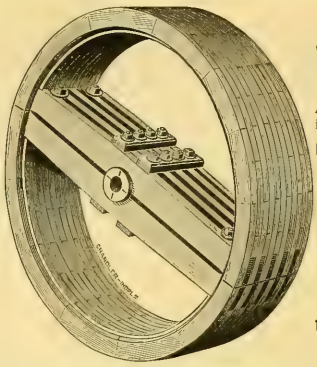




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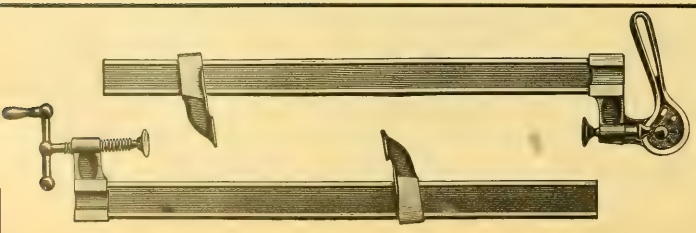
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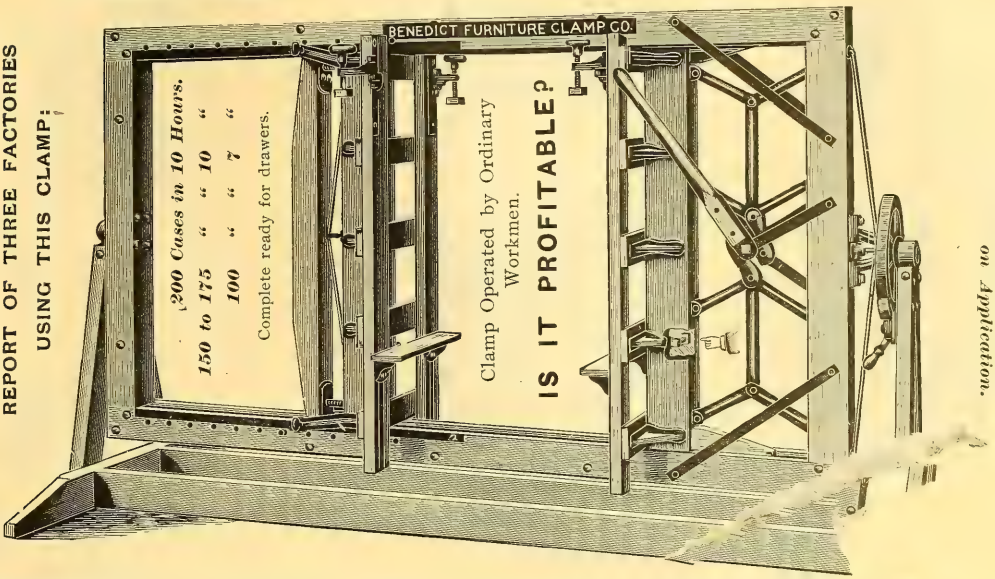
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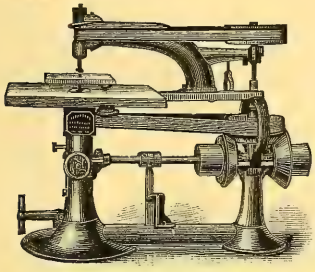
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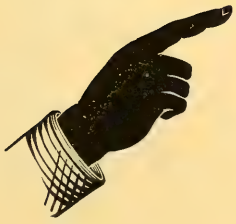
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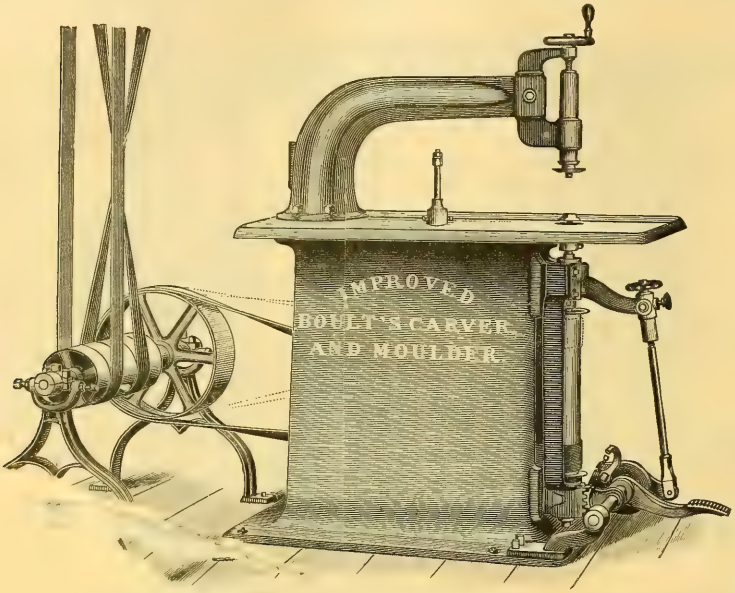
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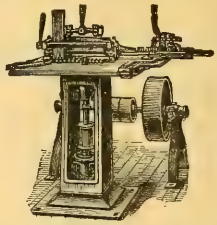
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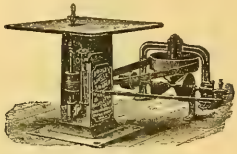
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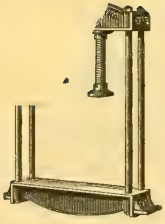


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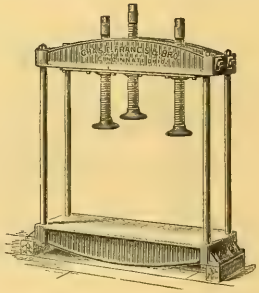
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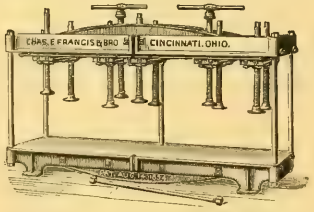
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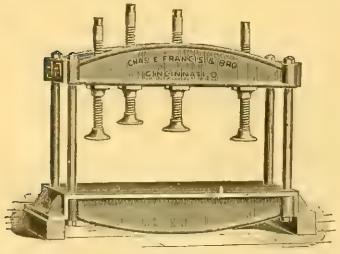
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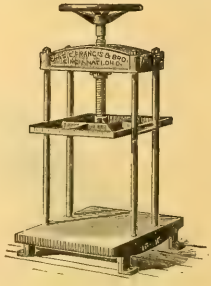


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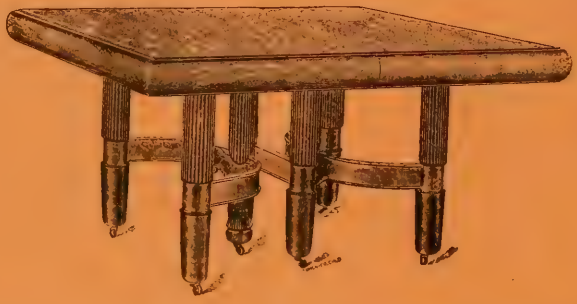
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